NEWSSTAND PRICE \$6.50

# Backstreet's Back — All Right!

The Backstreet Boys return in a major way: The group's new single, "Incomplete," gets triple-digit love from CHR/Pop this week, easily taking Most Added with a



whopping 115 adds. "Incomplete" debuts at No. 33\* and scores Most Increased Plays, with +1 195 Congrats to Joe Riccitelli, John Strazza and the whole Jive/ Zomba Label Group crew on this incredible feat.



# **APRIL 15, 2005**

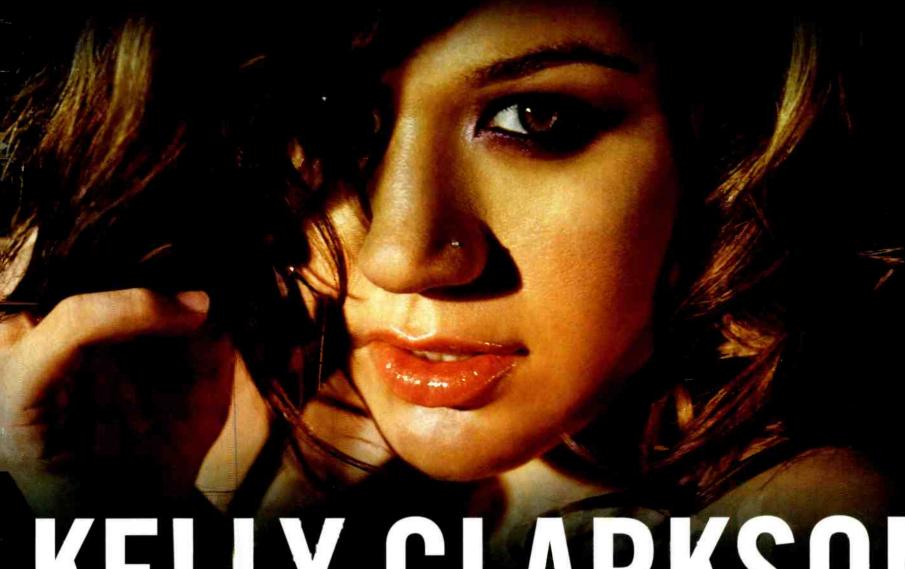
# Latin Hip-Hop Is Hot

Powered by the popularity of the reggaetón genre, Latin urban music is taking radio by storm. This

week Latin Formats Editor Jackie Madrigal and Urban/Rhythmic Editor Dana Hall join forces to examine all aspects of this musical revolution including the growing popularity of artists like Pitbull, pictured here. Pages 34, 37 and 79.



# "BREAKAWAY" #1 "SINCE U BEEN GONE" #1



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Produced by Max Martin and Luka: z "Dr. Luka" Gettwald for Maratone Productions | Mixed by Serban Ghenea | Album Producer: Clive Davis | A&R: Stephen Ferrera | Maragement: THE FIRM TOWN

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# **RUMBLE IN WEST PALM**

On April 8 a jury awarded WEAT/ West Palm Beach \$17.2 million in a breach of contract suit filed against James Crystal Broadcasting, former owner of WRMF/West Palm, and former WRMF employee Jennifer Ross, who was found to have violated a noncompete clause. This one's just heating up! Read all about it in Street Talk.

See Page 24

# **GOOD NEWS ABOUT** SMALLER MARKETS

Many radio major-leaguers are relocating to small and medium markets. Exec. Editor Roger Nadel talks to a few of them about the pros and cons in this week's Management, Marketing & Sales column.

See Page 8



You Don't Know Me (Grand Hustle/Atlantic)

KELLY CLARKSON Since U Been Gone (RCA/RMG)

50 CENT Candy Shop (Shady/Aftermath/Interscope)

FANTASIA Truth is (J/RMG)

DONNIE McCLURKIN | Call You Faithful (Verity)

CRAIG MORGAN That's What I Love About Sunday (BBR)

KELLY CLARKSON Breakaway (Hollywood)

GREEN DAY Boulevard Of Broken Dreams (Reprise)

BONEY JAMES I/J. SAMPLE Stone Groove (Warner Bros.)

AUDIOSLAVE Be Yourself (Interscope/Epic) **ACTIVE ROCK** 

MUDVAYNE Happy? (Epic)

AUDIOSLAVE Be Yourself (Interscope/Epic)

TRIPLE A

U2 Sometimes You Can't Make It ... (Interscope)

JEREMY CAMP Take You Back (BEC/Tooth & Naii)

HRISTIAN CHR

SUPERCHICK Pure (Inpop)

HRISTIAN ROCK

SEVENTH DAY SLUMBER Caroline (BEC/Tooth & Nail)

CHRISTIAN INSPO BEBO NORMAN Nothing Without You (Essential/PLG)

SPANISH CONTEMPORARY

JUANES La Camisa Negra (Universal)

REGIONAL MEXICAN CONJUNTO PRIMAVERA Hoy Como Ayer (Fonovisa)

LOS TOROS BANO Perdoname La Vida (DAM Productions)

**ISSUE NUMBER 1602** 



**APRIL 15, 2005** 

# LIGHTNING STRIKES NASHVILLE

WRLT (Lightning 100) calls itself "Nashville's Progressive Radio," and for 15 years now it has been an important voice in Music City, playing artists and musical styles that other formats in town shy away from.



Triple A Editor John Schoenberger profiles this unique outlet and its success on Page 68.

A reporter who takes her work personally: Page 20

# KFMB-FM Says 'Bye, Star'

More details on

Page 51

San Diego station the latest to adopt 'Jack'

By Adam Jacobson

In a move that sent

shockwaves across the Hot AC universe, Midwest TV's KFMB-FM/San Diego on April 6 abandoned its 11-

year-old Hot AC "Star 100.7" pre-100.7 sentation to embrace the "playing what we want" con-

KFMB-FM is now "100.7 Jack FM," and the music mix is pretty typical of the

more pop-oriented "Jack" stations that have KFMB-FM's 'Jack' flip: the incredible cropped up since

the approach's initial success in Canada. The 2pm hour on April 8 featured songs, in order, from Little River Band, Steve Winwood, Sugar Ray, Rick Springfield, John Cougar Mellencamp,

the launch of Jack in San Di-

Led Zeppelin, Sniff 'N' The

Tears, Lenny Kravitz, Berlin,

Bob Seger, Everything But

KFMB-AM & FM VP/

GM and KFMB-FM PD

Tracy Johnson is overseeing

The Girl and Erasure.

playing what we want

ego. He said, "Launching Jack FM is a natural evolu-

tion for the station following success of Star 100.7. With a

massive library of songs and an irreverent attitude, we're going to have a lot of fun.

"Listeners have been telling us for years they want KFMB-FM See Page 14

# iAy, Caramba!

# **R&R Tropical chart now monitored**

Next week R&R will launch the monitored version of our Tropical chart, powered by Mediabase. This will complete our monitored expansion into the Latin formats.

R&R VP/Editorial & Music Operations Cyndee Maxwell said, "The Latin formats are really hot right now, especially with the explosion of the

reggaetón movement. We're delighted to offer credible and reliable music information not only to the Latin music community, but to the entire industry.

'As the Spanish-language formats continue to grow and develop, and with Latin Formats Editor Jackie Madrigal at the helm, we're confident that

**TROPICAL See Page 23** 

# Catino Heads Promotion For UMG/Nashville

Capitol/Nashville Exec. VP/Promotion Bill Catino has been named Exec. VP/Promotion for Universal Music Group/Nashville's trio of labels, Mercury, MCA and DreamWorks. The imprints are home to country superstars Vince Gill, Toby Keith, Reba McEntire, George Strait and Shania Twain, among others.

Based in Nashville, Catino will oversee all of the label group's radio promotion initiatives. He succeeds Scott Borchetta, who departed in March and plans to launch a label of his own this fall.



UMG/Nashville co-Chairman Luke Lewis said, "In today's marketplace, you need seasoned professionals like Bill who understand the dynamics of artist development from

**CATINO See Page 23** 

# **Karis New CC** Radio SVP/ Southwest



Susan Karis has been named Sr. VP/Southwest Region for Clear Channel Radio, effective immediately. She'll be based in Phoenix and be responsible

for 24 markets in Arizona, Nevada and Texas, including Dallas and Houston.

Clear Channel Radio President/CEO John Hogan said, "Susan is a seasoned radio professional and understands the needs of our local advertisers and listeners, as well as those of our local managers. Her proven operational experience, demonstrated in successfully managing Clear Channel's Phoenix

KARIS/See Page 23

# **Q&A With Greater Media CEO Smyth** Industry leader tackles top issues facing radio

By Joe Howard

R&R Washington Bureau Chief jhoward@radioandrecords.com

Greater Media CEO Peter Smyth recently chatted with

R&R about a myriad of issues facing the radio industry, and his company in particular. His candid responses on everything from how HD Radio and electronic audience measurement could change the industry to satel-

Smyth lite radio's future and Clear Channel's "Less Is More" campaign made for a lively and informative inter-

R&R: How was Q1 for Great-

PS: The quarter was excel-

lent. Our revenue will probably be up close to 15%. As for the economy, I think interest rates and oil prices are going

to have an effect on Q2 and Q3. As rates keep going up, you'll see some cooling off in the economy. I just don't know when that will be.

R&R: How is the split between national and local advertising? PS: National has

been very strong in

our markets. Our local business is good and up over last year, and I'm starting to see an increase in pricing.

R&R: What are your thoughts on the "Less Is More" initia-

**SMYTH See Page 17** 

# **Bryant Upped To** CC/S.F. RVP

Clear Channel has given Northern California veteran Kim Bryant expanded duties as Regional VP of the company's San Francisco Bay Area stations.

Bryant currently serves as Market Manager for CC's KCNL (Channel 104.9), KQKE (The Quake), KSJO (La Preciosa) and KUFX (The Fox) in San Jose and has previously served as VP/Market Manager for Clear Channel's Monterey stations.

In her new role she'll oversee the company's stations in San Francisco, San Jose and Monterey, reporting to Sr. VP/ Northwest Ed Krampf. Before joining Clear Channel in August 2003, Bryant was GM for Entravision's San Jose stations.

Krampf said, "Kim is an extremely bright and accomplished

**BRYANT See Page 23** 



Clear Channel Radio salutes the 2004 NAB Crystal Radio Awards finalists.

This honor exemplifies your unwavering commitment to servicing your communities.

We applaud your leadership and cedication.

Great Radio Inspires People™



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# At WSSM/St. Louis, SJ Out, 'Arch' In

Bonneville's WSSM/St. Louis on April 10 said goodbye to Smooth Jazz after 4 1/2 years, playing Euge Groove's "Thank You (Falletin Me Be Mice Elf Again)," then flipping to Adult Hits as "106-5 The Arch: '70s, '80s - whatever we want.

As The Arch, WSSM joins the wave of stations taking the "anything goes" approach. The station is now promising to play ABBA, ZZ Top and everything in between.

According to Mediabase 24/7, The Arch's first hour featured REC



Speedwagon's "Roll With the Changes," Naked Eyes' "Promises, Promises," Doobie Brothers' "Rockin' Down the Highway," The Tubes' "She's a Beauty," Elton John's "Sorry Seems to Be the Hardest Word," Peter Gabriel's "Solsbury Hill," Chumbawamba's

**WSSM See Page 14** 

# EVING GREATNESS ON THE AIR

Legendary New York radio talent Dan Ingram (r) was honored for his outstanding contributions to the market's airwaves over the past 41 years with the Lifetime Achievement Award at this year's New York Achievement in Radio ceremony. Joining Ingram in celebration is WPLJ morning co-host Todd Pettengill, who took home Best Syndicated Show for his Saturday Night at the '80s With Todd Pettengill.

# Frugé Joins KALC (Alice 105.9)/Denver As PD

By Julie Kertes

R&R AC/Hot AC Editor

Entercom Communications has named Charese Frugé PD of Hot AC KALC (Alice 105.9)/Denver, replacing BJ Harris, who has relinquished his programming duties to focus on The Alice Morning Show With BJ, Shea & Howie. Frugé comes from the PD post at Infinity's KMXB (Mix 94.1)/Las Ve-

gas and starts at Alice on May 2.

Entercom/Denver VP/Market Manager Jerry McKenna told R&R. "I've known of and about Charese for years, and I consider myself very fortunate to have been able

to work out a deal that is a win-win for Entercom, Charese and Alice.

Frugé told R&R, "I'm both thrilled and honored to work with Jerry Mc-Kenna, [Entercom Sr. VP/ Programming | Pat Paxton and the rest of the Entercom team. I can't wait to dive in headfirst."

Frugé's radio experience

also includes the Asst. PD/MD/ midday post at KMXB and a stint as MD/afternoon drive personality at WLTS/New Orleans.

# Konrad RVP/Prog. For CC/Central Ohio Clear Channel/Columbus, OH

**Cell Phone-Only** 

By Adam Jacobson R&R Radio Editor

**Households Concern** Arbitron Adv. Council

The increasing number of 18- to 34-year-olds who no longer have traditional telephone lines in their homes has become a prime issue among members of the Arbitron Advisory Council, which conducted two days of meetings last week in Washington, DC.

According to council Chairman Nick Anthony, VP and Exec. Director/Operations for Rubber

City Radio Group and a veteran

radio consultant, close to 20% of

the 18-34 demographic no longer

have land lines, relying solely on

mobile phones. That's up from

"It's imperative that we get these guys back in the sample,"

ARBITRON/See Page 14

10% just a year ago.

OM and Director/Programming Steve Konrad has added responsibilities as Regional VP/Programming for the Central Ohio region. He will remain based in Ohio's state capital and continue to report to CC/Columbus Market Manager and Central Ohio RVP Tom Thon.

Konrad has been involved with Clear Channel's Columbus cluster since August 2000, when he was named PD of WTPG & WTVN. He took on Director/Programming responsibilities for the cluster in 2004.

Thon said, "In the nearly five years that Steve has programmed WTPG & WTVN, he has exhibited strong programming and

**KONRAD See Page 14** 

# **Entercom Shows 'Fickle' Side In Rochester**

Frugé

Entercom's WBBF/Rochester, NY last week became one of the latest radio stations to take an "anything goes" approach, dropping its longtime fickle

come "Fickle 93.3, Random Radio."

You never know what you'll hear" is among the station's taglines, and Entercom/Rochester management is promising to play at least a 1,000 different songs each week by artists ranging from ABBA and Blood, Sweat & Tears to Barenaked

Ladies and Britney Spears. New call letters WFKL are already in

Entercom/Rochester OM Dave Symonds said, "We spent a significant amount of time inventing and developing a station that combines

personality, great radio and brand values unique to the Rochester community. Our goal is to deliver daily musical surprises that make every hour a new listening experience.

# Michaels, West Rise At Sinclair/Norfolk

Sinclair Broadcasting last week . Norfolk cluster. Jay Michaels, who signed on CHR/ Pop WZNR (The Zone @ 106.1) and was later named PD of the station,



adds OM duties for The Zone and

Meanwhile, Hot AC WPYA (93.7 Bob FM) PD Jay West, best known for his nine-year stint at

tinue to program those stations. Additionally, former cluster OM Dave Morgan is named Director/ Engineering for Sinclair/Norfolk.

NORFOLK See Page 14

announced several promotions at its

Alternative clustermate WROX

crosstown WNVZ, is upped to OM of WPYA and News/Talk clustermates WNIS & WTAR. WNIS & WTAR PD Tony Macrini, who also serves as WNIS's morning host, will con-

April 15, 2005 Radio & Records • 3

# COUNTDOWN TO CLEVELAND



Convention 2005 • June 23-25

# **Cleveland's Radio Personalities**

Why is R&R Convention 2005 being held in Cleveland? It's rock's 50th anniversary. Cleveland is also home to the Rock & Roll Hall of Fame and Museum, and many great radio personalities have come from the city, including:

 Alan Freed. The man who coined the term rock & roll spent many of his early years in the business on Ohio TV and radio. Freed (a.k.a Moondog) hosted the first rock concert in 1952, and 20,000 people tried to crash the gates of the 10,000-capacity Cleveland Arena.

• 30-year veteran John Lanigan is one of Cleveland's most wellknown talk personalities. With his opinionated style, Lanigan and cohost Jimmy Malone have one of the highest-rated daily radio broadcasts in Ohio, on WMJI (Magic 105.7),

· Bob Pondillo, a.k.a. The Real Bob James, was a great fit on Rocker WGAR-AM. Joining an early incamation of Don Imus, James was entertaining and spontaneous and helped cement the station's popularity.

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POINT-TO-POINT
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# FICKLE See Page 14

Study: Alt Listeners Giving Up Land Lines

By Brida Connolly

R&R Technology Editor

In a recent web poll of radio listeners on technology issues, **Iacobs Media** asked respondents about their personal phone use, inquiring whether they use a cell phone, a home phone or both. Jacobs found that 17% of the total sample now use only a cell phone — but cell-phone-only is the choice of 28% of Alternative listeners

Rock and Active Rock listeners also run higher in cell-only use than the overall sample, at 19%,

and 10% of Classic Rock listeners no longer have land lines. Breaking it down by age, 33% of both 18-24-year-olds and 25-29s have only a cell phone, along with 19% of 30-34s. Arbitron is unable to survey

households that do not have landline phones. Looking at the potential impact of cell-phone-only use on Alternative in particular, Jacobs isolated 18- to 29-year-olds and found that a full 37% of Alternative listeners in that age group have chosen to have a personal

**JACOBS See Page 14** 

# XM Strikes Pair Of **Programming Deals**

# Satcaster steals Air America from Sirius; partners with AOL

By Joe Howard

R&F: Washington Bureau Chief

M Satellite Radio on Monday announced two major programming deals, including one that gives the Washington, DC-based company exclusive satellite-radio rights to Air America Radio.

As part of the agreement between XM and Air America, the "XM Left" liberal-themed Talk channel will be renamed "Air America Radio." That change is expected to occur in May, and the reborn channel will add the recently launched Springer on the Radio, hosted by former Cincinnati Mayor and television talk host lerry Springer, and the forthcoming Rachel Maddow Show to its existing slate of Air America content.

The channel already airs AAR offerings The Al Franken Show, Morning Sedition and Unfiltered, the Jones Radio Networks-syndicated Ed Shultz Show and Fox Radio Network's Alan Colmes Show.

The deal between XM and Air America also includes provisions for special live broadcasts of Air America shows from XM's headquarters in the nation's capital. Terms of the agreement and the length of the contract were not dis-

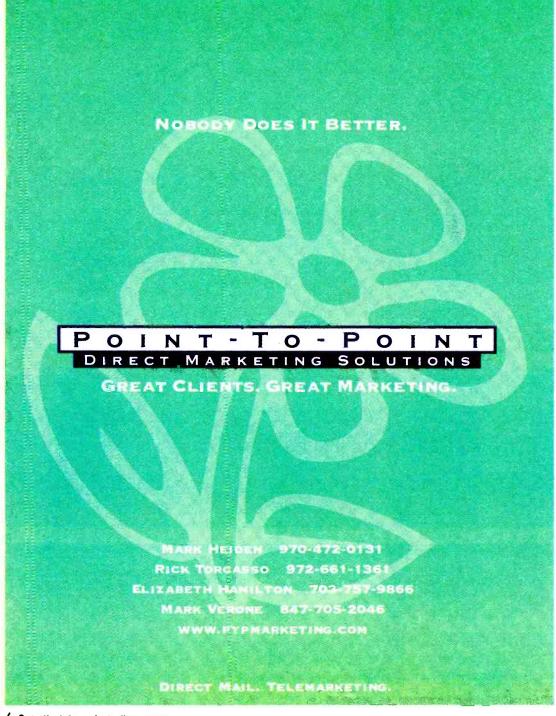
The agreement robs XM rival Sirius of the progressive network's programming. According to an Air America executive, AAR's current programming deal with Sirius, which currently has a dedicated Air America channel, will end on June 11.

Sirius spokesman Jim Collins told R&R it is too soon to say what the satcaster's programming department will do with the Air America channel, but he noted that Sirius already carries separate, dedicated conservative and progressive Talk

Also on Monday, XM announced that it is entering into a joint venture with AOL under which the two companies will blend programming from XM and the AOL Radio Network for a co-branded online service that's slated for a summertime

Two programming options will be available: a free, web-based radio service featuring 20 XM channels and 130 AOL Radio channels, and an

XM See Page 6



# BUSINESS BRIEFS

# Warner Again Subpoenaed By NY Attorney General

warner Music Group said last week that it has received a third subpoena from the office of New York Attorney General Eliot Spitzer as Spitzer continues to probe the relationship between record labels, independent promoters and radio stations. Warner received earlier subpoenas from Spitzer's office on Sept. 7 and Nov. 22 of last year. EMI acknowledged in October 2004 that it has also been subpoenaed, and, while they haven't commented publicly, Universal Music and Sony BMG Music have also reportedly received subpoenas. Warner revealed that it had received the third subpoena in an SEC filing related to its planned IPO.

# Radio Companies Land On 'Global 2000' List

orbes magazine this week released a "Global 2000" list of the 2,000 largest companies in the world, based on a composite of sales, profits, assets and market value. The list includes Clear Channel Communications, which ranks 299th, and Infinity Radio parent Viacom, which lands in the 448th spot. ABC Radio parent Walt Disney Co. boasts the highest ranking among radio companies, at No. 99, while XM Satellite Radio, at No. 1,982, earns the lowest rank. Also on the list are XM rival Sirius, at No. 1,961; Tribune Co., No. 494; Jefferson-Pilot, No. 601; and Univision, No.

# Spotloads Down 4.3% In March

he 200 radio stations in nine top markets surveyed in the monthly Harris Nesbitt Airtime Monitor ran an average of 11 minutes of commercials an hour in March, down 4.3% from March of 2004. Clear Channel stations led the way, with a 19% drop in commercial time from a year ago. In Philadelphia and Dallas, CC stations reduced spotloads by 25%, and in Chicago, CC ran 26% fewer spot minutes. Beasley, Salem and Radio One also showed spotload reductions in double-digit percentages. Emmis' stations in Los Angeles and New York reported a 14% spotload increase, while Infinity's San Francisco stations increased their spotloads by 10%.

Harris Nesbitt also reported that Clear Channel saw a shortage of 60-second spots in March due to its offering of 17% less 60second inventory; 30s are more plentiful but remain in less demand. The shortage of 60s has created increases in average unit rates, but Harris Nesbitt cautioned that these buying patterns should not be seen as an increase in advertising demand for Q2 — at least not yet.

# **Analyst Initiates 'Cautious' Coverage Of Radio Industry**

oldman Sachs analyst Mark Wienkes recently launched **3** coverage of 10 radio companies, including satcasters Sirius and XM Satellite Radio, and provided a list of five key issues facing the industry that he believes investors should consider.

The first three — inventory contraction, audience erosion and anemic pricing — "have led to several years of low-single-digit revenue growth," Wienkes said in a report issued last week, but he believes efforts now underway could improve the industry's growth prospects in the long-term.

"Inventory reductions may enhance radio's perception with ad buyers, but not appreciably in 2005," Weinkes said. "Regarding audiences, we think it is naive to assume that 1% of media share will always garner 1% of ad share." Still, Weinkes estimates pricing will grow 5% this year.

He listed the "selective mergers and acquisitions environment" as another issue, but said a 15%-20% reset in station valuations could attract value investors to the business. But Weinkes also noted that faster revenue growth

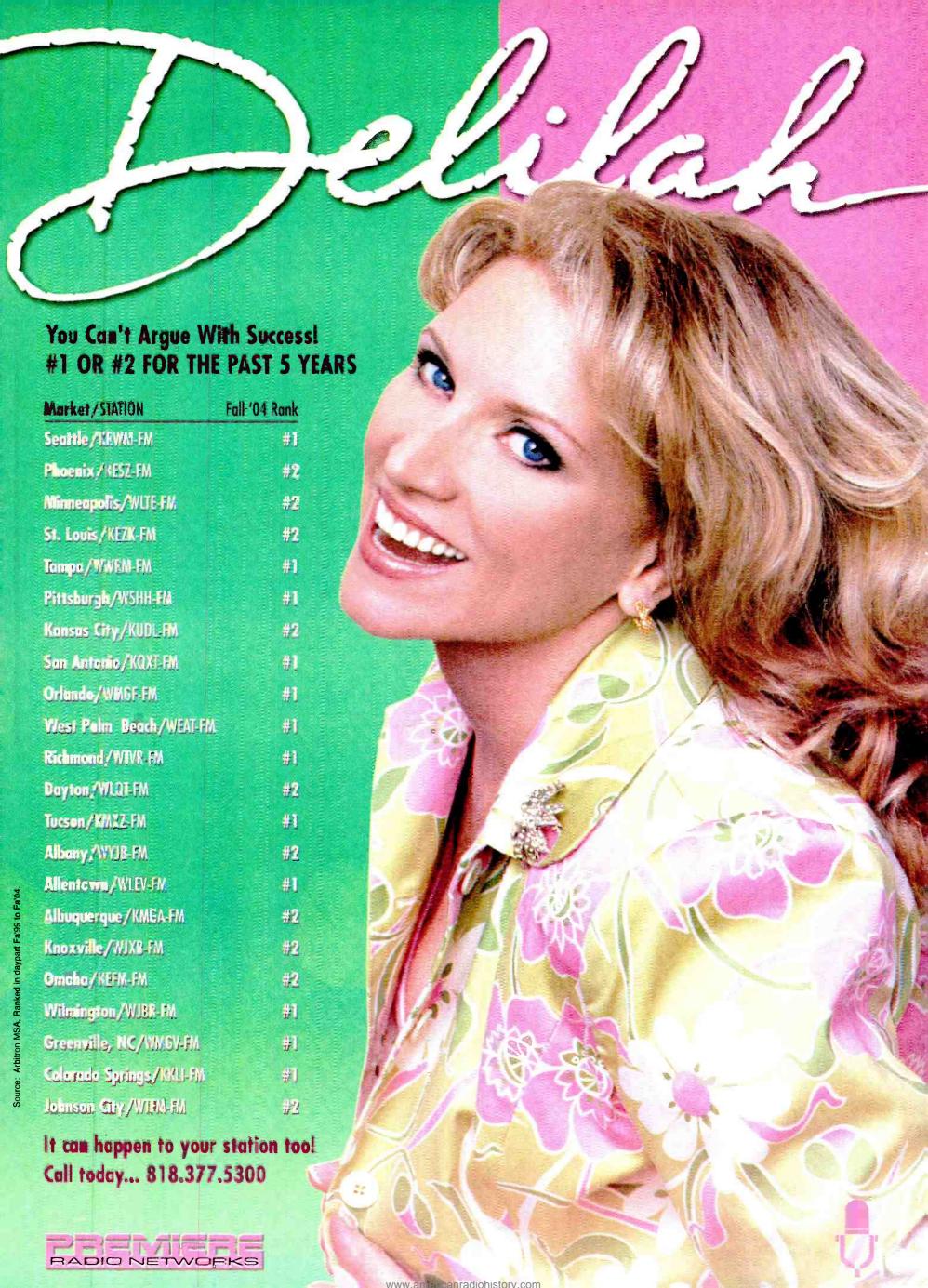
could drive station values upward and spur renewed interest in buying and selling.

Tied to the tepid mergers and acquisitions market is the fifth issue that Weinkes believes radio faces: stock values. He said, "Valuations are uncompelling, with the stocks not offering enough growth for growth investors and not cheap enough for value investors."

The next day Friedman, Billings & Ramsey's Maurice McKenzie initiated coverage of five radio stocks: Citadel, Clear Channel, Cumulus, Radio One and Regent. He assigned a "market perform" rating to Citadel at a target price of \$15.

McKenzie said he believes the company's midmarket focus and reliance on local ad dollars make it

**ANALYST See Page 6** 



# XM

Continued from Page 4

upper-tier service that adds 50 more XM channels and offerings from third-party producers. The premier service will be free for AOL members but will carry an as-yet-undetermined fee for others.

XM will also integrate some of AOL Radio's original programs, such as Radio KOL, AOL Music Sessions and AOL Music Live, in its normal platform.

# Sirius Considers 'The Howard Effect'

Sirius VP/Business Development Andrew Gregor addressed his company's highest-profile programming deal while speaking Monday at the SunTrust Robinson Humphrey Institutional Investor Conference, saying he expects interest in his company to ramp up toward year's end as the January 2006 debut of Howard Stern nears.

"The closer we get to Stern debuting, the more people recognize that in order to listen to Howard, they'll need to sign up, and the more acceleration in subscriptions we'll see," Gregor said. He added that Sirius views the \$500 million Stern deal as the kind of agreement it wants to strike in the future.

"The Stern deal is the model that we find most attractive," he said. "Creating compelling, unique content that will generate subscribers is done primarily by isolating the outlets that the talent is exposed to."

Responding to a question about

how the recent arrival of Mel Karmazin as Sirius' President/CEO has affected the company, Gregor said Karmazin is advancing the course set by his predecessors. "He has added an entertainment perspective, and Sirius is developing into a very advanced entertainment business," Gregor said.

"[Former Sirius CEO] Joe Clayton realized early on that content would eventually be king. Joe and the previous management drove toward doing deals with the NFL and Howard Stern. Mel brings 30 years of entertainment experience to that momentum and continues to create excitement with a drive and a consciousness of every line on the balance sheet that is very exciting."

# Analyst

Continued from Page 4

"less volatile" than its counterparts in markets that count on national dollars and that have more competing media voices.

McKenzie said Clear Channel ("market perform," \$38) may suffer some revenue depression this year due to implementation of its "Less Is More" inventory reduction plan, but he believes the plan will ultimately translate into ratings and revenue growth for the company.

He believes Cumulus ("outperform," \$18) is well-positioned to utilize its 304-station platform to attract more national advertisers to its small and midmarket stations, and said Radio One's ("market perform," \$16) growth prospects are supported by demographic trends and solid historical revenue growth.

Lastly, McKenzie believes Regent's ("outperform," \$6.50) "seasoned management team" of CEO

Terry Jacobs and COO Bill Stakelin is well-suited to guide the company through the challenges radio will face in the future.

# Analysts Raise Radio One Guidance

Two Wall Street analysts responded to Radio One's latest guidance increase, made April 5, by upping their forecasts for the company and praising Radio One for delivering results against tough year-over-year comparisons.

Merrill Lynch's Laraine Mancini increased her Q1 revenue forecast from \$72.4 million to \$73.5 million and bumped her station operating income estimate from \$34.5 million to \$35.5 million. Noting that the April 5 move marked the second time in a month that Radio One raised its Q1 guidance, Mancini said, "The back-to-back upward guidance revisions suggest business is accelerating and inventory tightening, which should push radio rates higher. We believe that March will set the tone for the rest of the

year, as it is the first month that has 'normal' radio demand."

She noted that while January and February each comprise about 6%-7% of the industry's annual revenue, the rest of the months each account for between 8%-9%.

Wachovia Capital Markets' Jim Boyle, who upped his Q1 free cash flow per-share forecast from 15 cents to 16 cents, called Radio One's Q1 guidance "remarkable," noting that the company faces tough Q1 comps following last year's 9.8% Q1 revenue growth. "Radio One's Urban stations have been consistently taking audience share and are consequently taking revenue share from their peers," said Boyle.

Pointing to his internal research, which indicated Radio One cut spotloads by 12% from February to March, Boyle said increased ad rates are driving the growth. "This should suggest a potential sustainable revival of pricing power," he said

— Joe Howard

# 

All transaction information provided by BIA's MEDIA Access Pro, Chantilly, VA.

- WGOL-AM/Russellville, AL \$171,500
- KHCO-FM/Hayden, CO \$25,000
- WXVW-FM/Oolitic, IN \$45,000
- KQNS-FM/Lindsborg, KS \$220,000
- WQCK-FM/Clinton (Baton Rouge), LA \$3.2 million
- KHLP-AM/Omaha, NE \$900,000
- WZEC-FM/Hoosick Falls, NY (Bennington, VT) \$1.1 million
- FM CP/South Vienna, OH Undisclosed
- FM CP/Nanty Glo, PA Undisclosed
- WTNN-FM/Union City, TN \$25,000
- WBWR-FM/Bedford (Roanoke-Lynchburg), VA \$1.9 million

Full transaction listings, posted daily, can be found at www.radioandrecords.com.

# 

# • KSYZ-FM/Grand Island, NE

PRICE: \$5.28 million

TERMS: Exercise of option. NRG is assuming Waitt Radio's rights and obligations to acquire and program KSYZ. Waitt had been operating the station via an LMA. In 2000 Waitt Radio was given the exclusive right and option to purchase the station. The option was valued at \$1.32 million. Waitt has merged with NewRadio Group to form NRG Media LLC.

BUYER: NRG Media LLC, headed by Chairman Norman Waitt Jr. Phone: 319-862-0300. It owns 68 other stations. This represents its entry into the market.

SELLER: Neuhoff Broadcasting, headed by President Geoffrey Neuhoff. Phone: 773-489-1579

FREQUENCY: 107.7 MHz POWER: 100kw at 896 feet

FORMAT: Hot AC

# 

Dollars to Date:

**\$569,546,937** (Last Year: \$1,838,642,950)

**Dollars This Quarter:** 

**\$19,751,500** (Last Year: \$475,125,310)

Stations Traded This Year:

316

Stations Traded This Quarter:

(Last Year: 846)

(Last Year: 217)

84



# Experience. Stability. Vision. And Patricia Burkhardt.

When Patricia first came to KRBE eight years ago, she had a strong background in business, but not specifically the *radio* business.

"It's been a fun eight years, and it's been interesting to learn about the industry."

Originally from Columbia, South America, Patricia had been raising her family in Houston when she decided to re-enter the workforce and put her accounting degree to good use. She's worked hard to learn the system and has seen how many different people play a role in every radio marketing campaign, from inception to final payment.

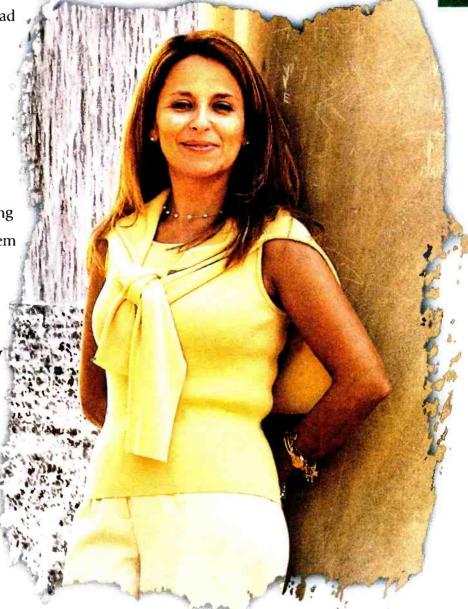
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ROGER NADEL
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# Who Says (Market) Size Matters?

# There is life after the top 10

uch like professional baseball, radio has traditionally relied on a farm system. People would spend years toiling in the small and medium markets that are radio's minor leagues before being tapped to go to what Kevin Costner's character in *Bull Durham* called "the show." It was exceptional when someone would go right out of school into the big leagues of a top 10 market.

Today, consolidation has turned a lot of the old assumptions upside down. We live in a world where one GM might replace eight, where voicetracking puts one jock on the air in several markets every day, and where one wrong career move (and sometimes the wrong move isn't even yours) can lock you out of a city you've spent much of your life working in.

We also live in a world where the increased stresses from consolidation, from new competitors and from the industry's economic slump have led to great contributors' rethinking their personal and family goals — a world where lifestyle may trump salary in the decision on where to live and where self-determination can outweigh industry recognition.

And all that means more and more people are moving from major markets to small and medium markets. It got me wondering whether these folks are finding what they want in smaller markets, and whether those markets are better off for having these major-league veterans in town.

If the issue were lifestyle alone, you can imagine that markets like Santa Barbara and Palm

Springs in California would be inundated with eager transplants. But it's not quite that simple.



J.D. Freeman

Clear Channel Regional VP/Central California J.D. Freeman says living in an idyllic city like Santa Barbara after stops in Los Angeles, Dallas and Phoenix is great: "When you get a chance to do what you enjoy, in a market you enjoy, it doesn't get any better than that."

But resort markets also have their downside. "It's a tough putt to get people to come to Santa Barbara," Freeman says. "I've lost a lot of good people because they couldn't afford to stay here."

And even when he can hire and keep quality employees, being an hour north of Los Angeles, with the associated signal overlap, creates a double-edged sword. "You're competing with a lot of L.A. stations, which means you have to put out a product that's equally compelling to what they have," Freeman says. "But the dol-

# LEADERSHIP SPOTLIGHT

Years ago, I took a course called "Entrepreneurial Leadership." Its aim was to teach the skills startup CEOs needed to succeed, and its premise was that these skills were somewhat different from those required to run a more mature business. After these many years working to bring iBiquity to life, I think I agree, and I wish I had kept my notes.

If I had to teach that class, I'd cover the following leadership requirements for would-be entrepreneurs:

- Vision: You must get your troops (and customers) to believe in that great, glorious future.
- Passion: If you are not overwhelmingly excited about what you are doing, no one else will be.
- Communication: Frequent, open and honest. People care and want to know.
- Judgment: You get paid to make the tough calls. Get them right.
- People: Be manic about recruiting and retaining the best. You have no chance without them.
- Integrity: This is the only way to build a business for the long term.

# Bob Struble, President/CEO/Chairman, iBiquity Digital Corp.

Each week **R&R** invites successful people in and outside the radio and recording industries to share their thoughts on defining and communicating leadership.

lars in our market are so significantly less than a billion-dollar market like Los Angeles, it's harder to generate really good cash flow."

But Citadel President/Western Region Bill Figenshu — the former Infinity Broadcasting Sr. VP who went from overseeing stations



Bill Figenshu

in New York, Los Angeles and Chicago to managing a region that includes stations in Reno, NV; Modesto, CA; and Spokane — says radio is radio. "The difference for me is simply where the decimal point is," he says. "That's it. You don't have the big zeros."

OK, so we all agree that revenue is less in small and medium markets than in top 10 cities. But that doesn't mean the programming and production quality are less. In fact, as more major leaguers move to smaller markets, they're

getting the opportunity to impact entire clusters of stations.

# **Talent Development**

"The part I find most enjoyable about working these size markets is you don't have program directors, sales managers and jocks who have learned 20 or 30 years of bad habits," says Figenshu. "Because their experience level is moderately less, you can train them."

That's not only rewarding for him personally, it's something that makes the industry in smaller markets better. Figenshu believes the influx of large-market leadership into small and medium markets is one reason Citadel outperformed the industry last year.

There seems to be a consensus among the people I spoke with that these transitions are also providing an opportunity for more talent development. Figenshu says, "What I like is that, after being in the business in major markets for 30 years, I'm now meeting some terrific

Continued on Page 10



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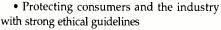
# Psst! Have You Heard The News?

# Word-of-mouth is the next wave in marketing

was on the phone last month with Ruth Presslaff, President of the database-marketing company Presslaff Interactive Revenue. During the course of the conversation, she mentioned to me that she was going to be attending the Word of Mouth Marketing Association's charter summit in Chicago. I had never even heard of WOMMA.

And, of course, that's the whole point of this discussion. More and more, people are turning to word of mouth, e-mail and blogs for information about things they are interested in. So much so that those are becoming accepted forms of marketing.

WOMMA is the official trade association for the word-of-mouth marketing industry. Its mission is to promote and improve word-of-mouth marketing by:



- Promoting word of mouth as an effective marketing tool
- Setting standards to encourage the use of word of mouth

Presslaff is a charter member of WOMMA, which says on its website at *www.womma.org* that it represents the companies "pioneering the art and science of amplifying genuine consumer enthusiasm." She says the summit, held March 29-30, provided a great starting point on the road to making word of mouth an accepted part of how companies do business.

So there she was — one of 350 people who, she says, clearly all "drank the same Kool-Aid" — sitting with someone from the Republican National Committee on one side, someone from Lego on the other side and a person from the Playgirl TV cable channel across the aisle. And everyone was there to learn about how to get their most influential supporters talking about their products to people who trust what those supporters are saying.

# **Ethics, Honesty Count**

One of the most important subjects discussed were the standards under which WOMMA members operate. The goal is transparency, which means you don't control what people are saying about you, you just get them talking. So product quality becomes increasingly important in order to keep the buzz positive.

The obvious question about the creation of WOMMA is, why now? "Someone said word of mouth has been around since the snake gave Eve a heads up about the apple," Presslaff says.



**Ruth Presslaff** 

"Why now is because people cannot absorb any more marketing messages. To cut through the clutter, it has to come from someone they know."

Among the topics Presslaff says were on the summit agenda: how to identify the people who can make a difference for you in a word-of-mouth marketing campaign, how to measure a campaign's effectiveness, and the different industries that have already done this kind of marketing.

"There's not a product category that would be unaffected, because people talk about everything," she says.

"In the radio industry, you identify who your loyal listeners are — who participates the most in what you're doing. The person who's the pain in the neck at every remote you do is actually a prime person, because they care so much about your station. Or the one who's always calling on the request line. Harness the energy of those people. They care about your product."

# Marketing One-On-One

I'm reminded of a young man I know who is a student and the campus rep for Sony Music at the University of Colorado in Boulder. His job is to talk up new acts, promote concerts, hand out samplers and so forth. That's exactly the type of marketing WOMMA is talking about, and it's something labels have been doing for years.

Presslaff explains, "There are companies that start as small as 'If you want us to break this band, we need to know about the lead singer's mother and sister.' Start with the family, so you're beginning with as small a nucleus as possible. Those people let their friends know, and those people let their friends know. It becomes viral."

But the big opportunity is also a big frustration. According to Presslaff, companies are still trying to figure out whether word of mouth is a separate division or if it's part of a marketing campaign and therefore part of the marketing and advertising budget. "It's still really new," she says. "This organization didn't exist six months ago."

One of the things Presslaff said was con-

# Who Says (Market) Size Matters?

Continued from Page 8

broadcasters I never knew existed. There are some very talented people out there, and finding them and developing them has been a treat."

**Bob McNeill** is another recent transplant, from major-market work for Viacom, Westwood

One and Infinity to Charleston, SC and, just last month, to Bend, OR. "Good radio is good radio," he says. "It's probably difficult for a market the size of Bend to attract people with major-market experience, but not as hard as it used to be.



**Bob McNeill** 

"There are an awful lot of people like me

who can't find a place in the corporate radio world anymore. So we're looking for opportunities where people still do radio the old-fashioned way."

McNeill says the fear of competition from iPods and satellite radio is just as real in Bend as in Boston, so it's a matter of countering with quality. He says, "We can't win a music-quantity battle with them, but we can sure enough create compelling radio that you don't want to miss by not tuning in every day." Overseeing operations for a four-station cluster provides the rewards he says he's been missing.

Freeman agrees that working in smaller markets makes talent development both an opportunity and a necessity. "For me, it's all about how relevant they are," he says. "It's going to be a bigger problem in the future. We've got to continue to enhance and develop talent and give people the opportunity to make mistakes so we have the next generation of radio talent."

# **Creativity Is Encouraged**

Freeman says another aspect of small-market radio he enjoys is the risk-taking that can't be tried in major markets because the stakes are too high. It allows for and challenges creativity at every level of the radio station.

But perhaps the biggest challenge people like Freeman and McNeill face is that consolidation has left them doing jobs that, 10 years ago, were being done by as many as four or eight people. Figenshu knows his market managers are busy keeping a lot of balls in the air, with different formats, different promotional needs and different revenue issues.

firmed in Chicago is that inside information (think CD release dates, not Martha Stewart) is a powerful motivator. Someone who is passionate about your product appreciates a T-shirt and free tickets, but exclusive information is also very powerful. It makes the person look smart to their friends and makes it appear they have special access.

"Some of the product-launch case studies I heard about were phenomenal and have direct relevance to what radio does," Presslaff says.

Freeman says he couldn't multitask the way he needs to without integrating technology into his work flow. He cautions, however, "You have to be careful that you don't lose the human element. You have to make sure that you're seeing the people and talking to them. Technology doesn't run your station. You do."

# **Selling In Smaller Markets**

Sales is perhaps the area in which it is most important that a station maintain a personal touch. And for people who have toiled managing sales in major markets, there's no one rule book to follow when migrating to a smaller market. But there do seem to be some patterns.

Talking about her experience in moving from Los Angeles to Palm Springs, former KABC & KFWB/L.A. GSM **Dina Silverman** says smallmarket thinking tends to breed a reluctance to take risks or upset the status quo.

Like many small markets, Palm Springs is retail-driven, without a great deal of national business. Says Silverman, "Because this is a tourist market with a hot summer climate, traditionally the town closes down during the summer, which means advertisers don't see a reason to advertise." And she notes that, though the permanent population is growing rapidly, Palm Springs businesspeople haven't been educated about the need to change their strategy.

Freeman says cost-per-point tends to be less significant in small markets. "Since we're close to the client, we can work creatively with them, and they can see the results," he says. In most cases, stations are even doing the creative as part of the partnership.

Figenshu sees the need for client and listener relationships to be much more intimate in smaller markets than in big cities. "You've got to be in the community," hesays. "If you've got a News/Talk station in Albuquerque or Des Moines, you know everybody and even the governor knows you. And there, by the way, is where the real broadcasting is being done."

The quality of life tends to be pretty good in smaller markets. There's more hands-on involvement. You can feel like you're making a difference. If you want out of the rat race, small-and medium-market radio is a decent option — with some caveats. As McNeill says, "You're not going to make the kind of money in Bend that you make in Dallas, but you're exchanging that for peace of mind and the ability to ply your trade the way you want to. There's no dollar value you can set on that."

"The idea of breaking through the clutter and making your product relevant remains a huge obstacle for radio."

From Presslaff's vantage point, the key is to use blogs and e-mail to positively affect what goes on face-to-face — which constitutes 80% to 90% of word of mouth.

"I don't think anyone there was advocating giving up on mass media," Presslaff says. "They were saying, 'Here's another thing you can do to break through.""



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BRIDA CONNOLLY

# New Kids On The Digital Block

# Mercora, TextAmerica offer new twists on old ideas

or the next couple of weeks in this space we'll be taking a look at some companies that are offering interesting new takes on some old online ideas. First up: moblogging outfit TextAmerica and spiffily named webcaster Mercora.

# Mercora's IM Radio

Mercora got quite a bit of attention, not all of it positive, when it launched in November 2004 with a service that let users search for an artist, then tune directly to a webcast playing that artist. It also had seven webcasts that were branded as "Grokster Radio." And, because Mercora's twist on webcasting is that its music library is made up of songs in the collections of its members, it called itself, in its first incarnation, "P2P Radio."

In the current edition of Mercora, the Grokster branding has gone away, and what was "P2P Radio" is now known by the less touchy name of "IM Radio." But Mercora still has that artist search and direct-tuning feature, something that sounds like it ought to lock Mercora right out of a statutory webcast license under the twisty rules of the Digital Millennium Copyright Act. A lot of people, in fact, heard what Mercora was offering and said, "That can't be legal."

# "There's this whole discovery aspect of things that we try to instigate when people are listening to the music."

Atri Chatterjee

Mercora VP/Marketing & Business Development Atri Chatterjee says, "I don't know how to respond to that, except for the fact that we looked at the laws. We looked at the rules pretty carefully."

What isn't allowed under the DMCA, he says, is to allow users to search for a particular sound recording, and Mercora doesn't do that. Users can search by artist name — or, should they desire, by genre of music or favorite webcaster — but not for a particular song. Chatterjee says, "If a particular sound recording is playing at that point and you've found it as a result of a genre search or as a result of an artist search, great. But you'll find a lot of other things from that same artist

"There is a big difference. If I were allowed to search for particular sound recordings, the service would become so much nicer. We've had to specifically dumb it down in order to comply with what the rules are."

# Looks Matter

The Mercora player is a handily sized download of less than two megabytes, and it's an exceptionally pretty piece of software, with an elegant gray-blue skin and a straightforward, easy-to-master tabbed interface. The goofy little IM Radio logo (an armless, round-headed Fisher-Price-type person, with a green boombox hovering nearby) adds some color to the restrained look.

The basic package includes the right to webcast from one's own music collection (sort of — though the available music is what's on members' computers, for the sake of legal clarity the Ogg Vorbis-formatted streams come off Mercora's own U.S.-based servers) and 30 minutes of free listening a day, though Chatterjee says that may be expanded to an hour at some point.

A download also comes with a free trial of the \$3.99-a-month Mercora Premier package, which is where you can find the coolest stuff. Along with unlimited listening time, Chatterjee says, "The second premier feature on the listening side is the ability to make time shifts of the eligible webcasts. Essentially, these are private, personal recordings that are protected, can only be played through Mercora and are stored in an encrypted format so people can't get access to the stored content.

"It works a lot like TiVo. The idea is that you get a certain amount of capability for making these personal recordings. In our case, when you buy a premium subscription, you get the ability to make 10 hours' worth of these recordings. All saved content expires after a 30-day period."

Mercora subscribers can play DJ too: They get a lot more control over the content of their webcasts than basic members and can even record breaks of up to two minutes to toss in between the songs.

Like most online music services these days, Mercora has an interest in new artists, tastematching and music discovery. The taste-matching functions include a "Similar" tab that can be clicked after searching, and there's also information from the talented and ubiquitous folks at All Music Guide.

Chatterjee says, "I'm webcasting Peter Gabriel right now. If you listen to that, you'll see the AMG data on Peter Gabriel, and then you'll see the artists related to Peter Gabriel. You can search on those related artists to see if anyone else is webcasting that music. There's this whole discovery aspect of things that we try to instigate when people are listening to the music."

Mercora also offers a home for unsigned acts, where subscribers can program their own music

# RIAA Sets New College Anti-Piracy Plan

In a Tuesday-morning conference call with reporters, RIAA President Cary Sherman detailed a new RIAA initiative to address what he called the "emerging epidemic" of copyright infringement being committed on college campuses by way of Internet2, a high-speed research network.

The latest round of RIAA "John Doe" lawsuits were set to be filed Wednesday against 405 students at 18 colleges and universities. Those students are, according to the RIAA, using an application called i2hub to make available more than 1 million copyrighted files, including more than 900,000 songs, on Internet2. The other files are movies and other infringing material.

Downloading on Internet2 is many times faster than on a conventional broadband connection or local area network, and, according to the RIAA, many students have come to see the network as a safe harbor for illegal file-trading.

Sherman said about Internet2, "This next generation of the Internet is an extraordinarily exciting tool for researchers, technologists and many others, with valuable legitimate uses. Yet we cannot let this high-speed network become a zone of lawlessness where the normal rules don't apply."

Responding to a reporter's question, Sherman said the RIAA's member labels are suing only those who offer infringing files at this time, rather than the operators of the i2hub networks. He added, however, "We're making no decisions about future actions."

He declined to detail the techniques used to discover infringers, saying those techniques "wouldn't be as effective if everybody knew exactly what they were." He did say in response to a later question, "When we identify a particular infringer, we take a snapshot of what they're offering at that particular time to determine if they're among the most egregious infringers that deserve to be sued."

Asked why the RIAA has chosen not to pursue the operators or inventors of i2hub, Sherman replied, "There are a number of other P2P networks out there right now — i2hub is not the only one — and I think all of us are going to benefit from the clarification of the law the Supreme Court will provide in the *Grokster* case."

A Supreme Court decision in *MGM v. Grokster*, which will determine whether peer-to-peer network operators are liable for infringement committed by end users, is expected this summer.

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on "Artist Radio" streams. Chatterjee explains, "There's a separate version of the product that we call IM Artist, which we give to independent artists. What they can do with that is stream webcasts that are not compliant with the DMCA rules, because they own the copyrights to the sound recordings."

Mercora's also got some nice community features to go with its music-sharing webcasts, including busy message boards and member-to-member instant-messaging, and the community features don't require a paid subscription. The user base, five months after launch, is at about 400,000, according to Chatterjee.

If Mercora sounds like fun, download it for a test drive at www.mercora.com.

# **And TextAmerica**

So what is moblogging? Though it's generally pronounced "mob logging," it's mobile blogging, or posting to an online journal from a mobile device like a PDA or cell phone. What Text-America does is make it really easy to get pictures from a camera phone onto a website. Company founder and COO Chris Hoar explains how it works

"It uses e-mail," he says. "Whether you e-mail pictures from your camera phone or you e-mail them from Outlook Express, that's all you need to do. And the radio station just needs to give out the address, at *tamw.com*, and listeners can send pictures in.

"The pictures go into a management area, where they can be viewed by the moblog owner. If there are images that are inappropriate, they delete them. They approve the ones they like, they press 'Update,' and those pictures are published."

Station staffers can also use TextAmerica to get their own pics up quickly. "You don't need to know any html or any programming or anything," Hoar says. "This can be set up by anyone from a soccer mom to a NASCAR dad to a grandpa to a 5-year-old."

Among TextAmerica's radio clients are KFMB/San Diego morning guys Jeff & Jer,

whose moblog can be seen at the pre-flip-to-Jack URL www.histar.textamerica.com, and CHR WMEG/Puerto Rico's Rocky The Kid, whose busy moblog is at www.rockythekid.textamerica.com.

# What It Looks Like

TextAmerica's moblogs are simple arrangements, showing rows of pics that can be enlarged with a click. Comments are invited from both TA members and nonmembers, though nonmembers' comments are screened before being posted.

The system can handle, Hoar says, images from "any camera phone made on earth." That means the picture quality will be uneven, but a station can use the system's control panel to keep unacceptably fuzzy pics from making it onto the site.

A customized station or show moblog is free to radio and can include a logo or other graphics, and it'll also include a banner that links back to TextAmerica and invites visitors to create moblogs of their own. "What we'd like to do is give this out to radio and to radio shows and build them a custom template," Hoar says. "That's really where we want to go. We just want to try to educate people that this is a really simple thing."

Hoar thinks getting pics up quickly could be a way for radio to provide a bit of the on-demand content that consumers are looking for. He says, "More and more, people don't want to wait. They have TiVo. They want everything on their time, and they want it now.

"If you say, 'Send in a picture of the funniest-looking dog,' what you're faced with is receiving hundreds or thousands of e-mails. Somebody has to sit there, open them, run the antivirus thing and resize them. With TextAmerica, they just log in to the control panel, approve or deny the pics and publish."

Posting pictures isn't a new idea, but streamlining the process could let a station that's hungry for fresh online content perk up its website. Check it out at www.textamerica.com.

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# **WSSM**

Continued from Page 3

"Tubthumping," Van Halen's "Why Can't This Be Love?", Billy Joel's "Uptown Girl" and Paul Simon's "Kodachrome." The Arch will remain jockless and commercial-free during its launch.

Bonneville/St. Louis VP/Market Manager John Kijowski said, "We've been hearing from listeners that they're tired of radio stations playing the same songs over and over. People were getting tired of hearing tight playlists and DJs that couldn't pick their own songs.

'Now they can turn to one radio station to hear all the true variety they crave. You'll never hear the same song on the same day, ever."

Bonneville launched WSSM following its October 2000 acquisition of the station from Emmis. That deal gave Bonneville WRTH-AM, WIL-FM & WVRV/St. Louis in addition to WSSM, which was then Country



GET THIS MAN SOME MUSIC — STAT! Actor-singer-songwriter Scott Grimes, known for his roles in Party of Five, Band of Brothers and his current stint on ER, stopped by Club R&R to perform some songs from his new album, Livin' on the Run. Seen here enjoying the view from R&R's palatial 41st-floor offices are (I-r) Velocity Entertainment VP Kent Jacobs. R&R sales guru Steve Resnik, Grimes. promo legend Bob Catania and R&R Street Talk Daily Overlord & CHR/Pop Editor Kevin Carter.

WKKX, in exchange for Country KZLA/Los Angeles.

As The Arch debuted, Infinity's crosstown Hot AC KYKY (Y98) tinkered with its own playlist, featuring such segues as Sam The Sham & The Pharoahs' "Wooly Bully" into Lisa

Stansfield's "All Around the World" and Stone Temple Pilots' "Interstate Love Song" into Rose Royce's "Car Wash." Y98 returned to its normal programming early Monday.

— Adam Tacobson

# Fickle

Continued from Page 3

Fickle targets adults 35 to 49, skewing slightly female. While Ace & Marti in the Morning will continue in wakeups on WFKL, the rest of the WBBF staff has not been retained.

As an Oldies station, WBBF had been in steady decline since 1997, when it was "Classic Oldies" WKLX and billed \$1.9 million for the year. The WBBF call letters were acquired in 1998, and in November 2000 WBBF moved from 98.9 MHz, a class B facility, to 93.3 MHz, a class A based on Rochester's east side.

FM ranked No. 2 among women 25-

That said, the popular Jeff & Jer morning show — the market's second-highest-rated wakeup offering will become an integral part of 100.7 Jack FM when hosts Jeff Elliot and Jerry St. James return from vaca-

# **Arbitron**

Continued from Page 3 Anthony told R&R. Federal law prohibits automated dialing of cell phone numbers, and pinning down the location of people who rely on cell phones poses an additional challenge: Ten percent of those with mobile phones are not located in the state to which their phone number's area code corresponds.

Arbitron spokesman Thom Mocarsky told R&R the issue of adding cell-phone-only households to the sample used in the company's ratings surveys has "been on Arbitron's radar for a while" and that a study is in the field. "We are looking for when and how to do it," he said.

Anthony said Arbitron is expected to release data from that study this fall. adding, "This is an issue that needs to be dealt with fairly quickly."

Close to 7% of the overall population do not have land lines in their homes, according to U.S. Census Bureau statistics. The Census Bureau also notes that 19% of 15- to 24-year-olds and 10% of 25- to 34-year-olds have only cell phones at home.

Among the other issues discussed at the council meetings was the expansion of morning drive to 5-10am from 6-10am. "Radio groups were split on this issue," Anthony said. "It seemed to fall along the lines of cities with long commuter times vs. shorter commuter times." He said an Advisory Council subcommittee will go to radio to try to get a feel for the issue and find out which stations target morning show listeners in the 5am hour.

Meanwhile, Anthony said radio could see Arbitron's first publicly released pricing on the Portable People Meter by the end of June. "There has been a reluctance to price until they get a stronger sense of whether TV or cable will participate," he said.

Anthony also told R&R that a move is underway to establish permanent seats on the Advisory Council for the five largest U.S. radio companies, having senior-level executives take the slots. He explained that much has changed since the council was formed 30 years ago --- namely, many issues are no longer format-specific and the top five companies own a large number of radio stations.

Voting on new bylaws is set for August. If the bylaws are passed, the board will be re-formed in January 2006.

# Norfolk

Continued from Page 3

Joe Hardin continues as Chief Engi-

Michaels, who previously worked with Sinclair Broadcasting owner Bob Sinclair at KDHT/Austin, told R&R, "It's a great honor that Bob Sinclair gave me this amazing opportunity. I am also thrilled to be working in the world of alternative music again, having spent five years at KDGE/ Dallas, from 1991-96.

"96X has a great heritage in the market, and I'm looking forward to working with PD Michele Diamond and the great staff over at 96X."

"I'm pleased to be given the opportunity to rise within a great organization like Sinclair," West told R&R. "Bob Sinclair had the vision to put WPYA (93.7 Bob FM) on the air as the first Bob/Jack-formatted station in the United States.

"I look forward to taking our early successes on Bob FM to WNIS & WTAR and to focusing them as perennial News and Talk leaders for Hampton Roads and Southeast Virginia."

# Konrad

Continued from Page 3 personnel-development skills, as well as the leadership and organization talents required to win in a competitive market "

Konrad said, "It is exciting to be associated with this region's brilliant programmers and personalities and such great content creators across Central Ohio. I am eager to learn from them, as well as to contribute to the multilevel successes that have been the signature of the 'Thon Zone.'

Before joining Clear Channel, Konrad served as Station Manager for Hubbard's KSTP-AM/Minneapolis.

# **Jacobs**

Continued from Page 3 cell phone only, compared to 30% of Rock listeners, 29% of Classic Rock fans and 33% of the age group over-

In a memo that was sent to the Arbitron Advisory Council with the study's findings on cell-phone use, Jacobs Media head Fred Jacobs said, "As I understand it from Arbitron's conference call earlier this year, this problem will not be addressed until 2006 at the earliest. Arbitron's ability to reach its demographic cells among younger consumers is a well-known problem, but when one-third of 18-29s are 'unreachable' due to having only a cell phone, this presents a crisis for stations that are targeting this demographic.

"The future of radio depends on companies and stations that make an effort to reach young listeners. As we know, new technology - cell phones, MP3 players, video games, the Internet — competes for eyes and ears. It is critically important that |

Arbitron speed up its plans and strategy development for surveying young listeners.'

The results of the Jacobs study were based on responses from over 19,000 station-database members at more than 50 Jacobs client stations in both large and smaller markets.

# KFMB-FM

Continued from Page 1

greater variety in their radio stations with less repetition. That's what Jack FM is all about. Changing formats on one of San Diego's leading stations goes against traditional wisdom, but we're confident listeners will embrace the station as they never have be-

As Star, KFMB-FM enjoyed tremendous success as a high-energy, personality-driven Hot AC for several years. Even when Clear Channel signed on crosstown KMYl (My 94.1) as a direct format competitor. Star continued to deliver strong ratings among females: In fall 2004 KFMB-

# 54 with a 6.5 share. However, Star saw paltry ratings with men over the age of 17.

tion on April 18.

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# **NEWSBREAKERS**

# Smyth

Continued from Page 1

PS: I give a lot of credit to [Clear Channel Radio President/CEO] John Hogan and [Clear Channel President/CEO] Mark Mays. I think it's great. I think that radio should sell the quality of its audience, and when you put too many commercials on a station just to hit short-term budgets, you diminish the effect of advertising and the advertisers' ability to sell their products.

# "We believe digital radio will be the greatest renaissance in American radio since Marconi."

**R&R:** Some Wall Street analysts believe Clear Channel's competitors are stealing business as "Less Is More" is ramped up. What impact, if any, are you seeing from "Less Is More"?

A 4

PS: I've heard that idea bantered around, but I think Clear Channel is doing well. If anything, their prices are increasing. People aren't saying they're giving excess dollars to us because of Clear Channel's inventory positioning.

I've seen my own shares going up because my rates have been going up. Instead of holding them even to compete for share, I've tried to keep the inventory capacity lower while trying to raise my rates.

**R&R:** Are your advertisers showing interest in 30-second ads?

PS: I've always been in the business of selling units, not denominations of time. It all depends on what the advertisers need. If you sell units, no matter the length, then the unit is gone. I tell our stations that we're going to run 10 to 12 units per hour, and if they want to run all 30s or all 15s, I don't really care.

As a conduit between the advertiser and the audience, I don't feel that I should tell them how to write their creative or what's going to be successful for them to achieve their goals. I don't always know the customers' needs, and I want to be responsive to their needs, not mine. I want to make radio as user-friendly as possible, and that's why we have no policy on that. A unit costs the same no matter what an advertiser chooses to do with it. A unit is a unit.

**R&R:** With that pricing structure, do advertisers often opt for shorter ads?

**PS:** Most of the time they don't. To run an inventory count of 10 to 12 units, you've got to maximize those units.

**R&R:** Customers must try to negotiate for more units.

PS: Everybody tries, but I won't do it. We've worked hard with advertisers to reinforce that we're in the unit business. If I discount the inventory, then I'll have to run more commercials, and advertisers will complain that there are too many commercials. You can't have it both ways. You need a partnership with the advertiser, and I want to make sure they sell products.

**R&R:** As Vice Chair of the RAB, you're involved with the Radio Ad Effectiveness Lab. How are advertisers reacting to those studies?

PS: The Radio Ad Effectiveness Lab is reaching key decisionmakers. Advertisers are coming back and saying that television has become very cluttered. The proliferation of the 500-channel cable world has fractionalized network television. Television raised its rates, but its audience delivery has fallen.

RAEL is demonstrating that people view radio as a local business and believe those commercials are targeted to help them better their lives. I also think advertisers realize that newspaper is a waste of time for the 18-49 segment; nobody is reading those things. The Internet and cable have taken that business.

**R&R:** Are your sales staffs using the RAEL results in their sales pitches?

PS: Yes, and the RAB has done a very effective job. They put the studies on a disc and sent them to all RAB member stations.

**R&R:** Has it been difficult to convince advertisers that the research is unhiased?

PS: The RAB hired eight people to call on decisionmakers at over 100 companies, and they don't go in to sell a radio company, they go in to sell radio as an advertising medium. It's brought to advertisers by an independent body that doesn't have the agenda to sell any one company.

Plus, the caliber of the people fielding this research is important. We're not using our own internal research companies. There's nothing wrong with them, but we've gone outside to use the companies used by the Fortune 500.

We've asked major advertisers and media directors to sit on boards to develop questionnaires for the screeners that focus on the issues that must be addressed. When you have a concerted effort like that — and it's not just one study, but a series of them — I think advertisers see that radio isn't just this sleepy little medium.

**R&R:** Tell us about the next RAEL

PS: The next one should come out toward the end of this summer and will focus on ROI. There are five products in test markets, and they're being advertised on different mediums to see which medium performs best. I don't know what it's going to look like, but I think it's

great that radio has such faith in its fundamentals that it will fund these studies and let the results stand on their own two feet.

That's very gutsy, because everyone knows we're doing it. I believe what we're doing is right and should be ongoing, because we deal in a business where attitudes are constantly changing, and radio needs to be right in the sweet spot.

**R&R:** Are industries that compete with radio conducting similar research?

**PS:** That's a good question, since the other half of Greater Media is newspapers. But I haven't seen other industries being as aggressive. I see the two most aggressive media industries today as cable and radio.

But in cable, there's not enough critical mass. I have not seen newspapers — not even the 14 we own — make that kind of effort. But they've got to if they want to be competitive.

**R&R:** Is Greater Media streaming its stations on the Internet?

**PS:** Yes, and I think that we should be streaming. For the 18-24-year-old, that's their transistor radio. It's where they listen to a lot of radio. In the office, more people are going to be using their computers to listen to the radio.

# "We can't let radio truths become traps."

We have great brands, and I see it as an extension of our brands. I don't view it as a moneymaker because it's hard to quantify the audience. It's hard to monetize. But we have to be there, because it's part of the digital age.

**R&R:** Let's talk about Philadelphia, where Greater Media just made a major format change. Is that the weakest of your major markets?

PS: Historically, it has been. Boston has been a powerhouse for us, Detroit has hit a home run, and the New Jersey stations have done well. In Philly, WMGK is doing exceedingly well, and WMMR just hired Preston & Steve to do mornings once they finish up their noncompete.

[Exec. VP/Market Manager] John Fullam joining our team down there has been great. He's a gifted, brilliant guy. Philly hasn't always performed up to what we'd like, but I think you're going to see it happen pretty spectacularly.

**R&R:** Tell us about the recent flip of WMWX/Philadelphia to the play-anything "Ben" format.

**PS:** With Ben, I just think the timing was right. I always thought Hot

AC should work in Philadelphia. We saw an opportunity and believed we could capitalize on it. But I want to know where this format is going to be in 18 months. We want to make sure that within one or two ratings books it doesn't go from "Oh, wow" to no wow.

We're working on understanding who this audience is and where this station will migrate over the years. I think it'll be a great '80s-based format. It's unique, different, and it sounds great. We play about 700 titles, and there are no disc jockeys.

**R&R:** But it won't be jockless forever, will it?

PS: I'm not saying that it won't. Radio people have to start thinking outside of the box. We can't let radio truths become traps. No innovation leads to stagnation, and businesses become boring. There are a ton of creative people in radio; let's give back their radio stations. We've got to blaze trails, and we can't be afraid to fail, because sometimes we will.

**R&R**: Greater Media has committed to converting all of its stations to HD Radio by year's end. Are you on track to meet that goal?

PS: Yes, they'll all be done. It's a lot of money, and we've made a massive commitment. We got out in front early because we believe digital radio will be the greatest renaissance in American radio since Marconi. Not just because of the sound, but also the ability to have multiple audio streams and numerous data applications.

We need to reinvent ourselves, because what we did five years ago is obsolete. You can't be afraid of challenges, both economic and intellectual. I think that the greatest limitation of HD Radio will be in the broadcasters' minds.

**R&R:** What kinds of services are you considering once all of your stations have switched to HD Radio?

**PS**: I'll focus on that in Q4. However, right now I'm planning on putting a second audio channel on WRIF/Detroit in Q4, and it will broadcast live.

**R&R:** What kind of programming ideas do you have for this second chan-

PS: Different things, where I can use the channel to make it more user-friendly, but with the liberty to take a lot more chances than I would with the main signal. We're working now to develop the programming and the sound of it, but we've got to see what the market-place needs.

On Country stations, maybe I'll do older country on the B channels. You can't get a programmer to play Waylon Jennings records, but some of the most popular shows on Country radio are the oldies shows. That's the kind of stuff that will get people talking about HD Radio.

In fact, I bought all of our managers digital radios because I want them to hear this. I bought 400 of

them. You can't talk the talk; you've got to walk the walk.

R&R: With the increasing availability of satellite radio, is HD Radio too late? Can radio reclaim the listeners it's losing to satellite?

PS: That's an excellent question. There's all this talk about everyone jumping on to satellite radio. The early adopters of a new technology will always jump first, and I think they're already there. I'm not saying there's no place for it, but the

# "Content is king, but not at any price."

economics of satellite radio are so back-end-loaded that if they don't hit their numbers, they're dead.

**R&R:** What is your reaction to Howard Stern's move to Sirius Satellite Radio?

PS: I think there's a great opportunity for local radio, and a lot of talent in America, to raise their hands and go get it. Operators shouldn't be putting all these syndicated shows on in the morning. Give local talent a place to grow.

**R&R:** What about all the programming deals both Sirius and XM Satellite Radio are signing?

PS: I already know Howard Stern's act, and we haven't heard much about Opie & Anthony [since they moved from broadcast radio to XM]. And I think the NFL is a visual sport. They have all these games, but most people want to watch their local team.

NASCAR is the fastest-growing sport in America, but I don't want to hear the cars go around the track, I want to see them. I think the best application for satellite, and Sirius is already starting to go into it, is delivery of video content. That's the future of that business.

They could have 10 excellent video channels, and if they have some kind of audio content, they could compete on a different platform and be more economical.

**R&R:** Satellite radio's supporters point to the variety of music programming as an edge the service has over terrestrial radio. Can HD Radio provide that?

PS: I think HD will provide that on the B channels, and the sound argument will be leveled because they'll both be in CD quality. Digital radio has been a little behind the curve, but we're moving quickly.

Down the road, the economics are not in satellite radio's favor. There is a place for it, but I want to make sure I appeal to the masses.

Continued on Page 23

April 15, 2005 Radio & Records • 17

Live365 is the largest Internet radio network, with thousands of stations in a wide variety of formats. Programmed by true music tastemakers from around the globe, Live365 offers an enthusiastic audience for established and up-and-coming artists alike. In a world of consolidated playlists, Live365 charts the tastes and preferences of today's most vibrant music community. Tracks with the most plays during the seven days ended April 12 are listed below.



Travis Storch • 866-365-HITS

### **Top Alternative**

ARCADE FIRE Neighborhood #3 (Power Out) BECK E-Pro GARBAGE Why Do You Love Me? KILLERS Smile Like You Mean It INTERPOL Evil

BONEY JAMES I/JOE SAMPLE Stone Groove PAUL BROWN Moment By Moment EUGE GROOVE XXL NORMAN BROWN Up 'N' At 'Em Joyce Cooling Camelback

# Top Electronica-Dance

DELERIUM 1/SARAH McLACHLAN Silence 2004 House of Urban Grooves House Of... DESTINY'S CHILD Lose My Breath ROBERT GITELMAN Children Of The Sun KRISTINE W The Wonder Of It All



30 million homes 27,000 businesses Available on digital cable and DirecTV Damon Williams • 646-459-3300

### HIT LIST

Justin Prager
BACKSTREET BOYS Incomplete **CLICK FIVE** Catch Your Wave GAME 1/50 CENT Hate It Or Love It LALAINE Did You Hear About Us? **AVRIL LAVIGNE** Fall To Pieces TRICK DADDY I/LUDACRIS& CEE-LO Sugar...

# SOFT ROCK

Justin Prager
BACKSTREET BOYS Incomplete SHANIA TWAIN Don't!

# R&R & HIP HOP

Damon Williams
B.G. 1/HOMEBWOI Where Da At? BEANIE SIGEL I/SNOOP DOGG Don't Stop SYLEENA JDHNSON I/R. KELLY Hypnotic

# ROCK

GARY Susalis
DARK NEW DAY Brother
DUKE Used To Be
SILVERTICE Blue Jeans

# **ALTERNATIVE**

Garv Susalis BLOC PARTY Heliconter COPELAND No One Really Wins DEAO 60'S Riot Radio MENEGUAR House Of Cats OASIS Lyla
WE ARE SCIENTISTS This Scene Is Dead

# TODAY'S COUNTRY

Liz Opoka MIRANDA LAMBERT Bring Me Down JAMIE O'NEIL Somebody's Hero SUGARLAND Something More KENI THOMAS Not Me

# **ADULT ALTERNATIVE**

Liz Opoka RYAN AOAMS Let It Ride CARBON LEAF What About Everything? KEANE Everybody's Changing
AIMEE MANN Going Through The Motions **BRUCE SPRINGSTEEN Devils And Dust** 

# **SMOOTH JAZZ**

Akim Bryant HIROSHIMA Obon
RIPPINGTONS Wild Card

# **AMERICANA**

Liz Opoka Ryan Adams Let It Ride ROBERT EARL KEEN What I Really Mean JIMMY LAFAVE Shining On Through CRDSS CANADIAN RAGWEED Lonely Girl

**18** • Radio & Records April 15, 2005



Rick Gillette • 800-494-8863 10 million homes 180,000 husinesses

#### **DMX Fashion Video**

David Mihail

The top music videos shown on DMX Fashion Video, targeted at 18-34 adults.

**ROB THOMAS** Lonely No More LOUIS XIV Finding Out True Love Is Blind GWEN STEFANI Hollaback Girl U2 Sometimes You Can't Make It On Your Own BRENDAN BENSON Spit It Out AKON Lonely
KYLIE MINOGUE Giving You Up STARS Ageless Beauty

This section features this week's new adds on DMX MUSIC channels available via digital cable and direct broadcast satellite.

#### **HOT JAMZ**

Mark "In The Dark" Shands FANTASIA Truth Is MARIAH CAREY We Relong CIARA I/LUDACRIS On MARIO How Could You 112 U Already Know AMERIE One Thing BOBBY VALENTINO Slow Down

#### ALTERNATIVE

Dave Sloan WHITE STRIPES Blue Orchid
MANDO DIAO God Knows

#### BOCK

Dave Sloan SEETHER Remedy

#### DANCE

Randy Schlager

GLOBAL DEEJAYS What A Feeling (Flash Dance) NUFREQUENCY 808 (Why Oh Why) MAJAI f/ANNA Change My Mind SOULARIS Follow Me
INTENSO PROJECT f/LISA SCOTT-LEE Get It On PARIS AVENUE | Want You ETHAN In My Heart LUCAS PRATA And She Said SUZANNE SMITH Closer (Al B. Rich Mix) **COSMIC ALLY** Dear My Friend

SOULARIS Fly
NEW ORDER Krafty (DJ Dan Vocal Edit)
SCREAMIN' RACHAEL Sister Sister...

IOS So Close
BRYAN TDDD Wherever You Are (Mr. Mig Edit) ALLIE You're All

# **ADULT CONTEMPORARY**

Jason Shiff

LISA MARIE PRESLEY Dirty Laundry BRYAN AOAMS This Side Of Paradise JESSE McCARTNEY She's No You

# INTERNATIONAL HITS

Mark "In The Dark" Shands BLUE f/LIL KIM Get Down On It MDBY Lift Me Up MOUSSE T Right About Now CHRISTIAN WALZ Wonderchild JULI Geile Zeit LAURA PAUSINI Vivimi ANASTACIA Heavy On My Heart ALICIA KEYS Karma AMERIE 1 Thing
WILL SMITH Switch FETTES BROT Emanuela MARIO Let Me Love You MELANIE C Next Best Superstar JEM They
HANSON Lost Without Each Other NEW OROER Krafty

# RHYTHMIC DANCE

Danielle Ruysschaert RYAN CABRERA True (Lenny B Mix) FANTASIA It's All Good (Scumfrog Mix)
EMMA Maybe (Illicit Club Mix) JENNIFER LOPEZ Get Right (Louie Vega Mix) HYPASONIC Dream Of You ERNEST KHOL Only (Chris The Greek Mix)

# RAP/HIP-HOP

Mark "In The Dark" Shands CIARA Oh PRETTY RICKY Grind On Me MIKE JONES Still Tippin' LUDACRIS Number One Spot

# SIRILSA

1221 Ave. of the Americas New York, NY 10020 212-584-5100

Steve Blatter

#### **Alt Nation**

Rich McLaughlin UNWRITTEN LAW She Says

# The Pulse

Haneen Arafat **GWEN STEFANI** Rich Girl **BETTER THAN EZRA** A Lifetime

# Sirius Hits 1

Kid Kelly

WEEZER Beverly Hills BLACK EYED PEAS Don't Phunk With My Heart AVRIL LAVIGNE Fall To Pieces

# Hot Jamz

Geronimo OWEET I/SNOOP DOGG Why Cry R. KELLY In The Closet

# New Country

Al Skop Van Zant Help Somebody GEORGE STRAIT You'll Be There

# Spectrum

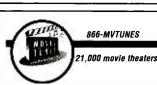
Gary Schoenwetter JACK JOHNSON Good People

Heart & Soul BJ Stone INDIA.ARIE Purity Me
EARTH, WIND & FIRE This Is How I Feel

# Shade 45

Lil Shawn PAUL WALL f/MIKE JONES They Don't Know TONY YAYO 1/50 CENT So Seductive Q-TIP 1/BUSTA RHYMES For The Nasty

BIZARRE Rockstar
ALCHEMIST I/PRODIGY We Got This



# WEST . MARK KNOPFLER The Trawlerman's Song . AARON CARTER Saturday Night . COLLECTIVE SOUL Better Now

AQUALUNG Brighter Than Sunshine TROY ANDREWS QUINTET Softly, As In A...

MIDWEST AARON CARTER Saturday Night

MARK KNOPFLER The Trawlerman's Song
TROY ANDREWS QUINTET SOTH, As In A...
COLLECTIVE SOUL BETER NOW
LEANN RIMES Nothin' 'Bout Love Makes Sense

# SOUTHWEST

MARK KNOPFLER The Trawlerman's Song AARON CARTER Saturday Night COLLECTIVE SOUL Better Now

AQUALUNG Brighter Than Sunshine TROY ANDREWS QUINTET Softly, As In A...

# NORTHEAST

MARK KNOPFLER The Trawlerman's Song AARON CARTER Saturday Night COLLECTIVE SOUL Better Now MICHAEL BUBLÉ Home TROY ANDREWS QUINTET Softly, As In A...

# SOUTHEAST

Artist/Title

AARON CARTER Saturday Night MARK KNOPFLER The Trawlerman's Song TROY ANDREWS QUINTET Softly, As In A...

. AQUALUNG Brighter Than Sunshine . LEANN RIMES Nothin' 'Bout Love Makes Sense

# RADIO DISNEP

Total Plays

	Titio Titio Total II	ays
	ALY & A.J. Do You Believe In Magic	75
	JESSE McCARTNEY Beautiful Soul	75
	BOWLING FOR SOUP 1985	74
	GWEN STEFANI I/EVE Rich Girl	74
	JOJO Leave (Get Out)	74
	KELLY CLARKSON Since U Been Gone	71
	BLACK EYED PEAS Let's Get It Started	61
	KELLY CLARKSON Breakaway	60
	USHER Caught Up	43
	CHEETAH GIRLS I Won't Say	41
	JESSE McCARTNEY Because You Live	32
	LIL ROMEO f/N. CANNON My Cinderella	31
	AVRIL LAVIGNE My Happy Ending	30
	JOJO Baby It's You	30
	RAVEN SYMONÉ Backflip	30
	JESSE McCARTNEY Good Life	30
ı	NELLY f/T. McGRAW Over And Over	29
	YELLOWCARD Ocean Avenue	28
	DIANA DeGARMO Emotional	26
Į	ASHLEE SIMPSON Pieces Of Me	25
	Playlist for the week of April 4-10.	

# AOL Radio@Network

Ron Nenni 415-934-2790

# Top Alternative

Pete Schiecke BLOC PARTY Banquet SEETHER Remedy
FALL OUT BDY Sugar, We're Going Down

Top Pop

Jeff Graham

**CEASARS** Jerk it Out

# Top Hip-Hop

Donya Floyd BROOKE VALENTINE Girlfight J-KWON Get XXX'd TRICK DADDY Down Wit Da South

# Top R&B

Donya Floyd

BROOKE VALENTINE Long As You Come Home Top Jazz

Reville Darden JDEY DEFRANCESCO Back At The Chicken Shack RAVI COLTRANE Coincide STEFANO DIBATISTA Salt Peanuts

SONNY STITT Four
JASON MORAN Fire Waltz



Phil Hall • 972-991-9200

# ABC AC

Peter Stewart ROB THOMAS Lonely No More

# Hot AC

Steve Nichols **DAVE MATTHEWS BAND** American Baby **DURAN DURAN** What Happens Tomorrow

# Touch

Stan Boston
RAHEEM DEVAUGHN Guess Who Loves You More

Reioice Williemae McIver

# DAMON LITTLE Do Right

**Country Coast To Coast** Dave Nicholson ALAN JACKSON The Talkin' Song Repair Blues REBA MCENTIRE My Sister

# **Real Country**

Richard Lee DARRYL WORLEY If Something Should Happen



Ken Moultrie • 800-426-9082

# Hot AC

John Fowlkes ANNA NALICK Breathe (2am)

# CHR

Steve Young/John Fowlkes BACKSTREET BOYS Incomplete RYAN CARBERA 40 Kinds Of Sadness OHN LEGEND Ordinary People

# Rhythmic CHR

Steve Young/John Fowlkes MARIAH CAREY We Belong Together PRETTY RICKY Grind With Me DESTINY'S CHILD Girl
JENNIFER LOPEZ I/FAT JOE Hold You Down

### Mainstream AC Mike Bettelli/Teresa Cook

MAROON 5 Sunday Morning The Alan Kabel Show — Mainstream AC

### Steve Young/Teresa Cook MAROON 5 Sunday Morning

The Alan Kabel Show — Hot AC Steve Young/John Fowlkes U2 Sometimes You Can't Make It On Your Own

# Mainstream Country

Hank Aaron KEITH URBAN Making Memories Of Us REBA MCENTIRE My Sister SUGARLANO Something More BLAKE SHELTON Goodbye Time

### **New Country** Hank Aaron

SUGARLANO Something More
DARRYL WORLEY If Something Should Happen HOT APPLE PIE Hillbillies

# Lia

Ken Moultrie/Hank Aaron RASCAL FLATTS Fast Cars And Freedom
ALAN JACKSON The Talkin' Song Repair Blues SHEDAISY Don't Worry 'Bout A Thing

# **Danny Wright**

Ken Moultrie/Hank Aaron ALAN JACKSON The Talkin' Song Repair Blues HANNA-McEUEN Something Like A Broken Heart SUGARLAND Something More HOT APPLE PIE Hillbillies

# **24 HOUR FORMATS**

Jon Holiday • 303-784-8700

### **Adult Hit Radio**

Jon Holiday AFTERS Beautiful Love KILLERS Mr. Brightside

# **Adult Contemporary**

Rick Brady JET Look What You've Done

### **U.S.** Country

Penny Mitchell BUDOY JEWELL If She Were Any Other Woman

# WESTWOOD ONE

Charlie Cook • 661-294-9000

# Adult Rock & Roll

Jeff Gonzer JOE PERRY Shakin' My Cage

**Bright AC** 

# Jim Hays BACKSTREET BOYS Incomplete

Mainstream Country David Felker

DARRYL WORLEY If Something Should Happen

# **Hot Country**

Jim Hays
CAROLINA RAIN Louisiana Love Young & Verna

David Felker SUGARLAND Something More

# RESERVED THE SERVED SER

### After Midnite

Sam Thompson BLAKE SHELTON Goodbye Time BOBBY PINSON Don't Ask Me How I Know



# **Country Today**

John Glenn ALAN JACKSON Talking Song Repair Blues AC Active

#### Dave Hunter BOWLING FOR SOUP Almost

**Alternative Now!** Polychrononolis OASIS Lyla SEETHER Remedy MUSE Stockholm Syndrome UNWRITTEN LAW She Says USED Let It Bleed

# DRESDEN DOLLS Girl Anachronism **LAUNCH** MUSIC ON YAHOO!

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# Audio

BONE BROTHERS Hip-Hop Baby GOOO CHARLOTTE We Believe JESSE McCARTNEY She's No You JODY BREEZE \$tackin' Paper JOHN LEGEND Number One JOSH GRACIN Brass Bed
KINGS OF CONVENIENCE Cayman Islands MATCHBOOK ROMANCE My Eves Burn NEW ORDER Krafty OASIS Lyla SEETHER Remedy SIMPLE PLAN Untitled

# Video

A STATIC LULLABY Stand Up KEITH URBAN Making Memories Of Us LONG-VIEW When You Sleep MOBY Reautiful MUOVAYNE Happy?
RELIENT K Be My Escape TIM McGRAW Drugs Or Jesus XZIBIT Criminal Set

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Tony Lamptey • 866-552-9118 Hip-Hop

# B.G. I/HOMEBWOI Where Da At

PITBULL Toma R&B

KEYSHIA COLE | Just Wanna It To Be Over

# NATIONAL MUSIC



<u> </u>	Plays
MARIAH CAREY It's Like That	27
GAME Hate it Or Love it	26
EMINEM Mockingbird	24
U2 Sometimes You Can't Make It On Your Own	23
LUDACRIS Number One Spot	23
T.I. You Don't Know Me	23
KILLERS Mr. Brightside	22
FRANKIE J. I/BABY BASH Obsession (No Es Amor	21
WILL SMITH Switch	21
ALICIA KEYS Karma	17
50 CENT Candy Shop	12
SNOOP DOGG I/J. TIMBERLAKE Signs	12
ROB THOMAS Lonely No More	10
CIARA t/LUDACRIS Oh	9
MIKE JONES I/SLIM THUG Still Typpin*	9
OMARION O	8
JENNIFER LOPEZ I/ FAT JOE Hold You Down	8
AMERIE One Thing	8
ASHANTI Don't Let Them	8
NATALIE Goin* Crazy	8

Video playlist for the week of April 4-10.



David Cohn General Manag

GAME Hate It Or Love It LUDACRIS Number One Spot FAT JOE So Much More KILLERS Mr. Brightside 33 **BRAVERY** An Honest Mistake 31 **GREEN DAY Holiday** 31 ARCADE FIRE Rebellion (Lies) 30 **WEEZER Beverly Hills** 29 50 CENT Candy Shop 28 T.I. You Don't Know Me MIKE JONES I/SLIM THUG... Still Tippin' CIARA I/LUDACRIS Oh 24 COMMON The Corner 23 TRILLVILLE Some Cut 22 QUEENS OF THE STONE AGE Little Sister 22 USED All That I've Got 21 **PAPA ROACH Scars** 21 NINE INCH NAILS The Hand That Feeds 21 MY CHEMICAL ROMANCE Helen: DADDY YANKEE Gasolina

Video playlist for the week of April 4-10.



# **ADDS**

GWEN STEFANI Hollaback Girl BLACK EYED PEAS Don't Phunk With My Heart CAESARS Jerk It Out **WEEZER** Beverly Hills

**ALICIA KEYS** Karma MARIAH CAREY It's Like That EMINEM Mockingbird **ROB THOMAS** Lonely No More 3 DOORS DOWN Let Me Go JACK JOHNSON Sitting, Waiting, Wishing KILLERS Mr. Brightside JOHN LEGEND Ordinary People U2 Sometimes You Can't Make It On Your Own CROSSFADE Cold **DESTINY'S CHILD Girl GREEN DAY Holiday** HOWIE DAY Collide JENNIFER LOPEZ 1/FAT JOE Hold You Down LISA MARIE PRESLEY Dirty Laundry **GWEN STEFANI** Hollaback Girl JOSS STONE Right To Be Wrong USHER Caught Up BECK F-Pro

Video playlist for the week of April 11-18

202-380-4425



# 20 ON 20 (XM 20)

Michelle Boros KELLY CLARKSOM Behind These Hazel Eves

# **BPM (XM81)**

Alan Freed TIF\$TO Adagio For Strings T90 Can't Stop To Follow VIMYLSHAKERZ One Night In Bangkok

### HIGHWAY 16 (XM16)

Ray Knight SARA EVANS A Real Fine Place To Start LEE ANN WOMACK He Quohta Know That By Now SUGARLAND Something More BLUE COUNTY That Summer Sono

# SQUIZZ (XM48)

Charlie Logan VELVET REVOLVER Headspace DARK NEW DAY Brother 3 DDORS DOWN Behind Those Eves

### U-POP (XM29)

Zach Overking **GORILLAZ** Feel Good Inc JEM They CABIN CREW Star To Fall

### THE LOFT (XM50)

Mike Marrone RRUCE SPRINGSTEEM Devils & Dust

GLEN PHILLIPS Winter Pays For. PETER HIMMELMAN Imperfect World **GO-BETWEENS** Oceans Apart TORI AMOS The Beekeepe TODD THIBAUD Northern Skies

# RAW (XM66)

MASTER P Yappin GETO BOYS G Code FOXY BROWN Art Of War PURPLE CITY Roll It Up, Light It Up

X COUNTRY (XM12) Jessie Scott CORNELL HURD BAND I've Got A Woman In San Angelo DAVID OLNEY Speak Memory GREG TROOPER Green Eved Girl DEVIL IN A WOODPILE Bron-Y-Aur Stomp

# XM CAFÉ (XM45)

Rill Evans **BRUCE SPRINGSTEEN Devils And Dust** PETER HIMMELMAN Imperfect World PERCY HILL After All JOHN BROWN'S BODY Pressure Points



# **VIDEO PLAYLIST**

50 CENT Candy Shop 808BY VALENTING Slow Down T.I. You Don't Know Me GAME I/50 CENT Hate It Or Love It TRILLVILLE I/CUTTY Some Cut
BROOKE VALENTINE I/LIL JON & BIG BDI Girl Fight FANTASIA Truth Is LUDACRIS Number One Spot

# RAP CITY

TRILLVILLE I/CUTTY Some Cut THILLE I/GOTT Some CUT
T.I. Bring 'Em Out
WEBBIE /BUM B. Give Me That
MIKE JONES I/S. THUG & P. WALL Still Tippin
GAME I/50 CENT How We Do
SNOOP DOGG I/J. TIMBERLAKE Signs **LUDACRIS** Get Back CASSIDY I'm A Hustla

Video playlist for the week of April 10.

75.1 million households Brian Philips, Sr. VP/GM Chris Parr. VP/Music & Talen

# **ADDS**

VAN ZANT Help Somebody	Pla	lys
TOP 20	TW	LW
LEE ANN WOMACK I May Hate Myself In	30	30
TDBY KEITH Honkytonk U	29	29
<b>BLAINE LARSEN</b> How Do You Get That Lonely	28	29
SHANIA TWAIN Don't!	28	29
RASCAL FLATTS Bless The Broken Road	28	28
SUGARLAND Baby Girl	28	28
MIRANDA LAMBERT Me And Charlie Talking	28	22
COWBOY TRDY I Play Chicken With A Train	26	27
MONTGOMERY GENTRY Gone	26	27
JO DEE MESSINA My Give A Damn's Busted	26	24
BLAKE SHELTON Goodbye Time	24	25
KENNY CHESNEY Old Blue Chair	24	14
KEITH URBAN Making Memories Of Us	23	26
TIM McGRAW Drugs Dr Jesus	23	13
KEITH URBAN You're My Better Half	22	28
HOT APPLE PIE Hillbillies	22	27
CRAIG MORGAN That's What I Love About	22	16
DIERKS BENTLEY Lot Of Leavin' Left To Do	21	13
SHEDAISY Don't Worry 'Bout A Thing	19	23
MARTINA McBRIDE God's Will	18	15
Airplay as monitored by Mediabase 24	77	

between April 4-10



#### GREAT AMERICAN COUNTRY

Jim Murphy, VP/Programming 26.5 million households

# ADDS

BOBBY PINSON Don't Ask Me How I Know TRICK PONY It'S A Heartache VAN ZANT Help Somebody HOLLY WILLIAMS Sometimes

# GAC TOP 20

LEE ANN WOMACK I May Hate Myself In The Morning
JO DEE MESSINA My Give A Damn's Busted
BLAKE SHELTON Goodbye Time
TRACE ADKINS Songs About Me
WRIGHTS Down This Road WHIGHTS DOWN INIS ROAD
KEITH URBAN Making Memories Of Us
TOBY KEITH Honkytonk U
SHEDAISY Don't Worry 'Bout A Thing
BLAIME LARSEN HOW DO YOU GET That Lone
DIERKS BENTLEY Lot Of Leavin' Left To Do SHANIA TWAIN Don't! JOSH GRACIN Nothin' To Lose JOSH GRACIN Nothin To Lose
CRAIG MORGAN That's What I Love About Sunday
BUDDY JEWELL If She Were Any Other Woman
JOE NICHOLS What's A Guy Gotta Do
SUGARLAND Baby Girl
KEITH ANDERSON Pickin' Wildflowers
ADDNI MORLEY IS Specified Should Hanne **DARRYL WORLEY If Something Should Happen** JON RANDALL Baby Won't You Come Home

Information current as of April 16

# **CONCERT PULSE**

Poi	. Artist	Avg. Gross (in 000s)
1	EAGLES	\$1,177.2
2	GEORGE STRAIT	\$809.4
3	CHER	\$590.9
4	JOSH GROBAN	\$555.8
5	HILARY DUFF	\$491.7
6	MOTLEY CRUE	\$481.1
7	YANNI	\$440.0
8	DURAN DURAN	\$284.8
9	LARRY THE CABLE GUY	\$284.3
10	RASCAL FLATTS	\$253.2
- 11	DAVID COPPERFIELD	\$241.2
12	<b>BILL GAITHER &amp; FRIENDS "HOMECOM</b>	IING" \$218.7
13	JILL SCOTT	\$194.1
14	SLIPKNOT	\$179.2
15	TIM CONWAY/H, KORMAN "TOGETHI	ER"\$175.1

ng this week's new tours BROOKS & DUNN CHAKA KAHN CHEVELLE KATIE MELUA ROBERT PLANT

# TELEVISION

# **Tube Tops**

Mariah Carey, Josh Groban, Alicia Keys, John Legend, Rod Stewart, Joss Stone, Donna Summer and Rob Thomas are slated to perform from



**Rob Thomas** 

New York's Beacon Theatre when VH1 premieres Save the Music: A Concert to Benefit the VH1 Save the Music Foundation (Sunday, 4/17, 9pm ET/PT).

# Friday, 4/15

- Ryan Seacrest, The Ellen DeGeneres Show (check local listings for time and channel).
- Paula Abdul, The View (ABC, check local listings for
- Miranda Lambert, The Tonight Show With Jay Leno (NBC, check local listings for
- Martha Wainwright, Late Show With David Letterman (CBS, check local listings for

- Ingram Hill, Jimmy Kimmel Live (ABC, check local listings for time)
- Le Tigre, Late Night With Conan O'Brien (NBC, check local listings for time).
- Dinosaur ↓r., Late Late Show With Craig Ferguson (CBS, check local listings for
- Travis Barker, Last Call With Carson Daly (NBC, check local listings for time).

# Monday, 4/18

- Ciara, Ellen DeGeneres.
- Rob Thomas performs tonight and tomorrow night on Jay
  - Matisyahu, Jimmy Kimmel.
- The Neville Brothers, Conan O'Brien.

# Tuesday, 4/19

- Tina Turnei, Ellen DeGeneres.
- Ice Cube, Jimmy Kimmel.

# Wednesday, 4/20

- Regina Spector, Jay Leno.
- Killswitch Engage, Jimmy Kimmel.

# Thursday, 4/21

- Tori Amos, Jay Leno.
- Sparta, Conan O'Brien.

- Julie Gidlow

# The iTunes Music Store Top 10

Apple's iTunes Music Store is the leading digital music service in the U.S., offering a catalog of more than 1 million songs from all five major label groups and hundreds of independents. Here's a snapshot of the top-selling downloads on Tuesday, April 12, 2005.

# Top 10 Songs

- 1. GWEN STEFANI Hollaback Girl
- 2. WEEZER Beverly Hills
- 3. WILL SMITH Switch
- 4. KILLERS Mr. Brightside
- 5. ROB THOMAS Lonely No More
- 6. AKON Lonely
- 7. BACKSTREET BOYS Incomplete
- 8. GREEN DAY Boulevard Of Broken Dreams
- 9. KELLY CLARKSON Since U Been Gone
- 10. BLACK EYED PEAS Don't Phunk With My Heart

# **Top 10 Albums**

- 1. BECK Guero
- 2. MARIAH CAREY The Emancipation Of Mimi
- 3. JACK JOHNSON In Between Dreams
- 4. GARBAGE Bleed Like Me
- 5. VARIOUS ARTISTS Music From The O.C.
- 6. VARIOUS ARTISTS Napoleon Dynamite ST 7. VARIOUS ARTISTS Verve Remixed 3
- 8. GREEN DAY American Idiot
- 9 KILLERS Hot Fuss
- 10. SILK ROAD ENSEMBLE ... Silk Road Journeys

# NEWS/TALK/SPORTS



AL PETERSON

# **Living The Story**

KFI reporter takes her work personally

f you've worked in a radio newsroom during the past several years, the impact of reduced resources and personnel has probably not been lost on you. Fewer and fewer stations today maintain a 24/7 local newsroom, and even fewer allocate the resources needed to dedicate a local reporter full-time to a single big story.

But the newsroom at KFI/Los Angeles is not exactly typical, and neither is station reporter Laura Ingle. The onetime Rock radio jock turned roving news reporter is currently camping out in Central California to cover and report on the daily courtroom machinations of the Michael Jackson trial.

Listeners hear her reports and analysis 12 times daily in KFI's newscasts and also via a series of live one-onone chats about the day's events and latest developments with KFI hosts Bill Handel,

John & Ken and John Ziegler.

I recently caught up with Ingle by phone from her not-exactly-glamorous motel room just outside Santa Maria, CA. That's where she's been living for the past several months while covering the Jackson trial.

She moved there barely 30 days after returning from living most of the previous year in Modesto and Redwood City, CA while covering the Scott Peterson murder trial. Not long before that she'd been living out of her suitcase for months in San Diego, covering the trial of now-convicted child murderer David Westerfield.

Pinning Ingle down to chat for any length of time isn't easy. Even her media peers say



Laura Ingle

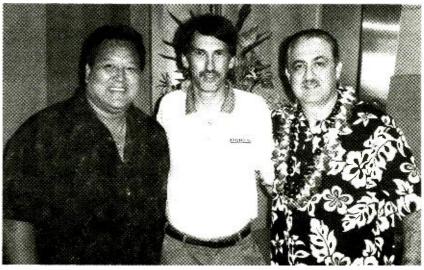
she's a workaholic who begins early and finishes late every day — a charge Ingle doesn't deny. I wanted to ask her how one transitions from being the nighttime Rock radio queen of Sacramento — interviewing the likes of Motley Crue and Aerosmith — to being a reporter covering high-profile crime cases for one of the country's premier News/Talk stations. I also wanted

to know how covering stories for months on end has impacted her life and whether her experiences have made her more or less skeptical about justice in America.

**R&R**: You didn't exactly take a traditional career path to your current job. Tell us about that.

LI: I was 19 and wanted to work at KRXQ in my hometown of Sacramento. It was the biggest, baddest Rock machine, and I wanted to work there more than anything. I didn't really think about being a DJ, I just wanted to work in that building where all my favorite people on the radio worked.

I called the PD every week for a year until finally she called me one day and said, "If I give you a job, will you stop calling me?" She gave me a job doing callout research in this little back room. It was a far less glamorous



**ALOHA, GEORGE** Premiere Radio Networks' Coast to Coast AM host George Noory emerged from his late-night cave to bask in some bright Hawaiian sunshine during a recent visit to affiliate KHVH/Honolulu. Shown here at a listener meet-and-greet held at a local microbrewery are (I-r) KHVH personality Rick Hamada, Clear Channel/Hawaii Director/Programming Paul Wilson and Noory.

setup than I thought it was going to be. It was like a sweatshop, but I didn't care.

**R&R:** Rather than traveling across the country and up and down the dial, you found a home at KRXQ, right?

LI: Judy McNutt, who was the PD at the time, gave me my first break. I became the sales assistant, and one day the production director needed a female voice and asked if I

"I'm going to tell you exactly what's going on — everything that I see, hear and feel. I'm not going to sugarcoat things, I'm going to tell you what I know is true."

would read a tag on a commercial. Short story: The GM heard me and told Judy that he thought I had a good voice. Judy asked me if I wanted to be on the air, and all of a sudden I was doing overnights. They showed me what I needed to know, and I did that for a long time.

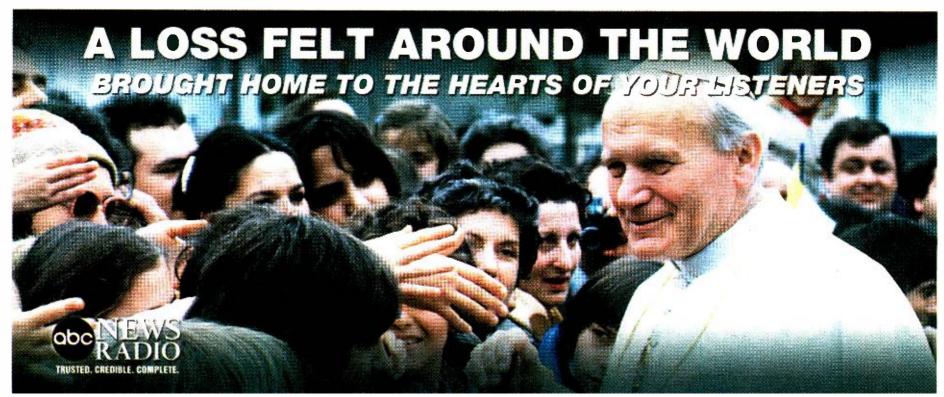
Eventually, I worked my way up to being the 7pm-midnight jock. This was truly the best job in town, because nights were when any bands in town for a concert would come by the radio station, and I would get to interview them.

I was interviewing bands like Motley Crue, Aerosmith, Van Halen, Def Leppard, Ratt, Queensryche — lots of big hair. I'd do live backstage interviews with them from Cal-Expo, then walk out and say, "Thanks for listening to 93 Rock, and now here's Metallica," to an arena full of screaming fans. Talk about the greatest gig of your life for a girl in her 20s. It was unreal.

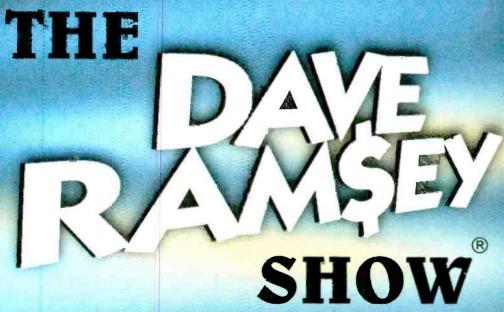
**R&R:** How'd you make the transition from rocker to news reporter?

LI: All good things come to an end, I guess. A new PD came in and said my numbers were down, and I was fired. I was devastated — that

Continued on Page 22







"Where life happens; caller after caller..."

LISTEN WEEKDAYS
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The Dave Ramsey Show Increases from Summer '04 to Fall '04

\*\* STILL NUMBER ONE!
Nashville WWTN 7.5\*

Batch Rouge WJBO 0.6 to 6.6\*\*
Grand Rapids WTKG 2.2 to 2.8\*\*
Jackson, MS WFMN 3.8 to 11.5\*\*
Louisville WGTK 0.6 to 3.1\*\*

- HIGHEST RATED SHOW!
  Salt Lake City KLO 1.1 to 2.5\*
- BEATS WOA!!
  San Antonio KTSA 1.2 to 2.7\*

Arbitrog Ratings Fail 2004. Summer to Fall 2004 - AQH share increases.

\*Men 25-54 \*\*Adults 25-54

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# **NEWS/TALK/SPORTS**

# Living The Story

Continued from Page 20

job was who I was. It was my life. But because I worked nights and was so tired of our own station rotations, during the day I listened to Talk radio. I started listening to Tom Sullivan at KFBK/Sacramento, and I loved him. Then I found Tom Leykis and Enid Goldstein on KSTE/Sacramento, and I was hooked on Talk radio.

When I lost the job at KRXQ I decided to call the PD at KFBK and KSTE every week. At first [then-KFBK and KSTE PD] Ken Kohl didn't want to hire me because I was a Rock jock, I had no real experience doing anything else, and he didn't really know what to do with me. But, ultimately, Ken hired me, and he gave me some great chances in the seven years that I worked at KFBK and KSTE.

**R&R**: When did you first realize that you weren't a Rock jock anymore but had, in fact, become a newsperson?

LI: It was the flood of 1997, and Sacramento was underwater. By then KSTE, where I'd been doing some news, had been combined with KFBK, and I was working in the news pit for both stations. There were scanners and

"I believe I am a part of the strongest news team in the world. We're small but mighty."

monitors squawking, people running in and out of the control room with bulletins and paper flying everywhere. It was the most exciting thing I had ever seen.

Everybody in the newsroom had been dispatched, and they had one story that they didn't have a body to cover, about the impact of the flood on farm animals and livestock trapped on the farms around Sacramento. I

begged Ken to send me. I said I had done lots of live shows and interviews from Cal-Expo and remotes from stores like the Good Guys.

I asked him, "Isn't this just a live remote without the sale? I just go out there and tell people what's going on in front of me, right?" He said I was right, and he sent me. One thing led to another after that, and I became a reporter at KFBK.

**R&R**: Do you think your experience in Rock radio actually may have helped you as a news reporter?

LI: If you can interview Aerosmith, you can interview a politician — it's the same gig. They're both there to promote something, but the trick is to get the real dirt — to get the answers to questions people really want to know — whether I'm standing backstage at Cal-Expo or on the front steps of the state capitol. I absolutely got that and understood what it was all about. Ken helped me a lot and guided me through the whole process.

**R&R**: What was the first big story that led you to covering a number of very tragic stories?

LI: It started when I covered the story of the three women who were murdered by Cary Stayner in Yosemite back in 1999 — that was probably the first big case that I did. I was fascinated by that story because the victims seemed just like me and like all the people I know. Who were these women, and what happened to them?

When their bodies were found I was heartbroken, and I wanted to do a story about traveling to all of the places they went before they vanished and to the places where their bodies were eventually found. Ken let me go, and I did a whole week of walking in the victims' footsteps. That was kind of where it all started for me in covering these big crime stories.

**R&R**: So, are you a journalist — you have an Edward R. Murrow Award that says you are — or are you a commentator, a reporter or just a keen observer of life?

LI: Everything you just said is who I am. For me, being a reporter on all of the stories I have covered — the Yosemite case, the dogmauling trial in San Francisco, the David Westerfield case in San Diego, Scott Peterson and now the Michael Jackson trial — is a badge of honor, and I view it as that every day.

I source things, and I am careful about my work. The older I get, the more I realize that I am there to be people's eyes and ears. I'm going to tell you exactly what's going on, everything that I see, hear and feel. I'm not going to sugarcoat things, I'm going to tell you what I know is true. Am I a journalist? Yes, I consider myself a journalist, and winning the Murrow was a terrific honor.

**R&R**: What's the personal impact of putting your life on hold and moving to another town for an indefinite period of time to cover a story?

LI: It's hard. You have to take your real life and put it on a shelf. Living the story while covering it really started for me with the Scott Peterson case. That one also touched my heart. Laci's mom looked like my mom, and Laci looked like my best friend, who was also pregnant at the time. And I am from Sacramento.

I wanted to know what happened, and I didn't want to sit on the sidelines and report it — I wanted to be in it all the way. It's not that that's a brand-new concept, but in this day and age — with how much we all have to do in the newsroom — KFI has been extraordinarily gracious in handing me the keys to the story and saying, "Go ahead — go do it all."

**R&R:** How much do you think that KFI's overall news attitude has contributed to the success of what you do as a reporter?

LI: Everything came together just right when I arrived at KFI. It kind of came together as almost a perfect storm. Other radio stations don't do what KFI does, period. All you have to do is turn on the radio station, and you can hear the difference. I believe I am a part of the strongest news team in the world. We're small but mighty, and we're aggressive. We'll get in there and ask the questions people really want asked.

R&R: Tell me about your typical day.

LI: Right now it's the hardest job I have ever done in my life. I file 12 reports a day and also do long segments on three talk shows — once each with Bill Handel and John Ziegler and twice with John & Ken in afternoons. I pretty much have time to open my mail, eat a Lean Cuisine, go to bed and get up and do it again tomorrow.

With the Peterson case, court only met four

"I pretty much have time to open my mail, eat a Lean Cuisine, go to bed and get up and do it again tomorrow."

days a week, but this one is five. It's hard, but I want to do it. I want to bring these stories to listeners' lives in a way that nobody else is doing. Fortunately, I'm at a place in my life right now where I can do it, so I'm going to do it

**R&R**: Has your look at the legal system through all these cases you've covered made you more or less skeptical about justice in America?

LI: With each trial, you learn more and more. There are so many loopholes, it's scary. Trials are literally a cliffhanger every single day. Will the legal system be allowed to play itself out without the defense attorney finding a loophole to get the whole thing thrown out? I guess I am still skeptical of the legal system, but I'm also fascinated by watching it play out in the courtroom every day.

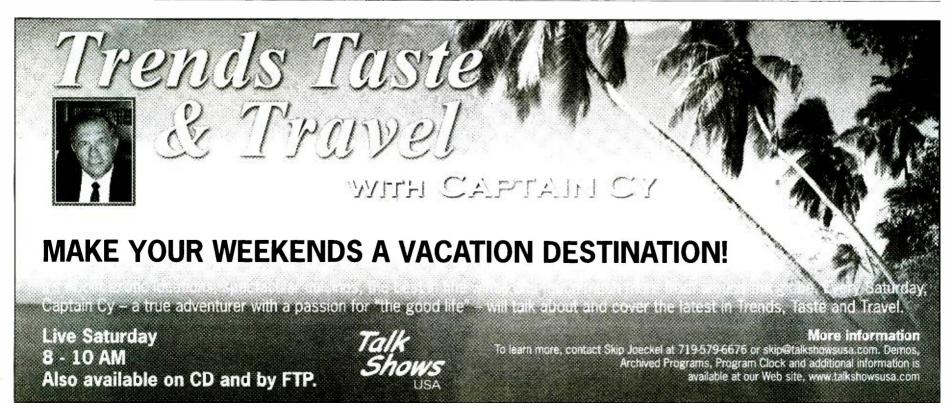
**R&R:** You had less than a month off between the end of the Peterson trial and the start of the Jackson trial, so where's the first place you plan to go when you finally get a vacation again?

LI: I'm headed straight to the beach.

# TALK BACK TO R&R!

Do you have questions, comments or feedback regarding this column or other issues?

Call me at 858-486-7559 or e-mail: apeterson@radioandrecords.com





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A Perry Capital Corporation

# Smyth

Continued from Page 17

Maybe they'll hit 20 million to 25 million in 10 years, but is that an economically viable business? At what cost does the model make sense?

I think Howard Stern is a gifted, talented man, but \$500 million is a big number, and you've got to earn back a ton of money to pay that.

R&R: Entercom CEO David Field has discussed the possibility of radio groups' getting together and using their digital spectrum to launch a subscription-based service to compete with satellite radio. Do you have any interest in that?

PS: I think everyone would be interested, and I've talked with David about the idea. Again, I think the only limitation is in broadcasters' minds. We have to think about the power and the opportunity that is being handed to us. Many new types of formats and genres are going to

R&R: Both satellite radio companies are criticized for the losses they keep posting, but isn't that to be expected of major startup operations?

PS: Startups are entitled to have losses, but they have to price things rationally and not overpay so dramatically that it mortgages the industry's future. There is a way to start a business that has economic reality built in.

Content is king, but not at any price. If satellite is going to have a shot, it needs to invest rationally. If I went out and started spending that kind of money, the media would say

# Bryant

Continued from Page 1

superstar who has shown fearless leadership and creativity, with a keen ability to make things happen while motivating people.

"Kim embraces challenges headon and demonstrates the qualities that instill confidence and optimism in me and everyone she works with. I'm pleased to hand her this responsibility and opportunity."

Bryant said, "Since I joined Clear Channel a couple of years ago, I've thoroughly enjoyed working with a team of extremely talented professionals to elevate the quality of radio we offer our communities. I'm thrilled about the opportunities in San Francisco and San Jose, along with the new ideas we have for each of our stations to shine."

Before joining Clear Channel Bryant served as GM/National Sales, San Jose-Monterey for Entravision and predecessor company EXCL Communications. She began her career at EXCL at age 17, working under EXCL founder and President/CEO Athena Marks.

I was crazy and that I'd never get it back. You have to rationalize the investment and the rate of return.

R&R: Is satellite radio a tougher threat than in-car CDs, cassettes and radio's other past challenges, since it operates in much the same way as terrestrial radio?

PS: Satellite radio is going to be there, but people are concerned about their local communities. If radio becomes too homogenized and doesn't have a vested, rooted interest in local communities, then we're out of business, because there's no difference between radio and satel-

R&R: Let's shift gears to electronic audience measurement. Is this something that the industry needs?

PS: Yes. I participated in Arbitron's Philadelphia Portable People Meter test and thought it was great. But there are issues that need to be resolved. It's fine in terms of an accurate profile of listenership, but we need to clarify the economics.

Arbitron must be realistic about what radio will pay. They can't double our pricing and expect us to be happy about it. The distribution of who's going to share that pain has to be worked out. That's a process, and we all must participate.

R&R: Some companies are saying no, at least right now.

PS: I know, but I believe it's important to work with Arbitron. You can fight it all you want, but if enough companies sign on, that will become a problem. We're in a digital age, so how can we stand in the face of this?

# Karis

Continued from Page 1

stations, coupled with her leadership, makes her the perfect fit for the Sr. VP position.

Karis said, "This is a fantastic opportunity. Clear Channel Radio's presence in the Southwest offers advertisers unique and creative marketing options.

Karis has been overseeing CC's stations in Phoenix, Tucson and Yuma as Regional VP/Arizona since April 2004, and she's been responsible for the Las Vegas market since 2005. Before rising to her most recent position she was VP/ Market Manager for Clear Channel/Phoenix.

Karis began her career in 1981 as an AE with Roslin Radio and in 1983 relocated to Phoenix as a local Account Manager with Western Cities Broadcasting. She joined National Communications as an NSM in 1985 and later rose to GSM.

In 1998 she became Director/ Sales with Jacor Communications, remaining in that post after Clear Channel merged with Jacor.

# Tropical

Continued from Page 1

our reflection of the marketplace will remain accurate and trustworthy.

R&R entered the field of Spanish-language music formats with the purchase of industry publication Radio Y Musica in 2000, later including its charts and editorial in R&R.

We can't be obstructionists in the face of technology. The record companies tried, and look what it did for them. This kind of research is inevitable. The diary method, to some extent, is obsolete. Our customers are demanding a more accurate form of ratings measurement, and we can't

**R&R:** One issue with the PPM is the fear that radio will discover a lot of tuneout at commercial breaks.

PS: There are always concerns, but I didn't see that in Philadelphia. Believe it or not, sometimes people listen to commercials. We'll have to deal with that if we see it, but I haven't seen data to support that notion

R&R: What can radio do to make 2005 a great year?

PS: The most important thing is to focus on our customers and our listeners and make sure we're serving both to the best of our ability. And to move to digital technology sooner rather than later.

Make sure all your radio stations are fluent in the RAEL research. And be pro-radio. Stand up and be counted for the medium, and stop apologizing for one of the greatest industries in America today. It has to come from local stations talking about the power of the medium and how proud they are to be in radio.

# Catino

Continued from Page 1

the widest variety of perspectives. His resourcefulness, creativity and dedication to pursuing each and every way possible to expose artists and their music to the world is renowned, and we are delighted to welcome him to the Universal Nashville family.

Co-Chairman James Stroud said, Bill is the perfect person to head up our promotion efforts. His broad experience and keen understanding of the changing landscape of radio will be invaluable as we continue to break artists and reach even greater heights."

Catino said, "The opportunity to work closely with such successful music executives as Luke Lewis and longtime friend James Stroud is an honor for me. Their vision of creating a home for artists that has music at its core is refreshing, especially in the age of bottom-line

Catino joined Capitol in 1990 as VP/Promotion, rising to Sr. VP in 1993 and Exec. VP in February of 1998. He began his career in sales with CBS in 1968, moved to pop promotion at CBS/Epic in 1970 and joined RCA as a country promotion regional in 1973. In 1977 he joined Steve Popovich in forming Cleveland International, where they broke Meat Loaf.

Catino was hired by MCA in 1983 as Director/Promotion for the Midwest and Northeast regions. He moved to MCA sister Universal to head its promotion department in 1989.

April 15, 2005 Radio & Records • 23



# 'Are You The Sunny \$17 Million Fugitive?'

nfinity Soft AC WEAT (Sunny 104.3)/West Palm Beach could be in for a whopping \$17.2 million payday after a jury ruled last week that former Sunny personality Jennifer Ross was in breach of contract when she left WEAT on Sept. 25, 2000 and crossed the street the same day to rival WRMF, owned at the time by James Crystal. Ross, whose real name is Elena Whitby, had a one-year noncompete in her contract. In 2001 a judge imposed a temporary injunction, yanking Ross off WRMF. In 2002 the ban was lifted, and Ross returned to the air. That same year James Crystal sold WRMF to Palm Beach Broadcasting.

Here's a shocker: Ross' lawyer says he will appeal the hefty settlement. "I was stunned," said attorney Rob Haile of the jury's verdict. "It's grossly excessive." You think? The Sun-Sentinel reports that Haile plans to file a request this week ask-



And she ain't no

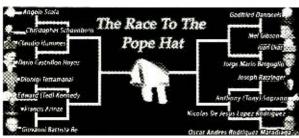
ing Judge Diana Lewis to set aside the ruling. If that fails, Haile says he'll turn to the Fourth District Court of Appeal. If the appeal process fails, former WRMF owner James Crystal will pay the \$1 million that Ross is reportedly responsible for. "I think the jury really just didn't quite understand what was going on," said Haile, claiming Infinity used an expert whose flawed calcula-

tions didn't account for changes in the radio landscape when determining the true monetary damage Ross' exit caused to WEAT. "Their expert assumed that nothing had changed, that iPods hadn't arrived, that satellite radio hadn't arrived," he said. "It's a preposterous assumption to assume everything is the same. She's good, but she ain't Oprah Winfrey."

# Pope-A-Palooza 2005

As the College of Cardinals assembles in Rome to begin the arduous process of electing a new pope, many people here in America are wondering, "Hey, how come they get to have all the fun?" Throwing caution — not to mention good sense — to the wind, some folks on this side of the pond decided to get involved at the grass-roots level. If ever there was an event that you thought could never be stretched into a wacky radio promotion, the papal election would be the one, but WVBZ (100.3 The Buzzard)/Greensboro proudly presents "The Buzzard's Pick a Pope" contest. Not unlike a bad car accident, you can't turn away, can you?

Ingeniously utilizing the cutting-edge "bracket technology" pioneered by the NCAA's Road to the Final Four, The Buzzard offers a comprehensive list of potential papal candidates on its website at www.buzzardrocks.com. Mixed in among the usual suspects on the patented "Buzzard Pope Picker" page are several dark-horse candidates, including Passion-meister Mel Gibson. "Right now my money is on Ted Kennedy," says Buzzard OM Tim Satterfield. If your pope is picked as the eventual winner, you could receive a fabulous prize package that includes a spaghetti dinner for two and a trip to Rome Georgia (one-way Greyhound bus fare for one). "My wife



Rock, papal, scissors.

says I'm going to hell for this," Satterfield tells ST. "I told her this isn't even in the top 10!"

# The Programming Dept.

- Phil Michaels Trueba, a 13-year veteran of Cox Radio, will soon become a free agent. He started his Cox career in 1991 as Asst. PD/MD of the late WHQT (Hot 105)/ Miami. He later programmed WPYO/Orlando, then WPYM (93.1 Party)/Miami, but that Party ended in February when the station flipped to Rock as WHDR (93 Rock). Trueba will remain on board until May 9, when PD Kevin Vargas arrives from KISS/San Antonio. "If anyone needs a skilled, passionate strategic thinker, please call me," says Trueba, who would prefer to remain in Florida for family reasons. Reach him at 954-483-9504 or pmcoxlando@aol.com.
- WFKS/Jacksonville PD Skip Kelly announces his new MD/ night jock: It's Jordan, who was doing I I pm-5am at WFLZ/ Tampa. Jordan replaces Mack @ Night, now at WKSC/Chi-
- "Dr." Dave Michaels, PD of Artistic Media Country cousins WBTU/Ft. Wayne, IN and WLFF/Lafayette, IN, annexes PD duties at heritage CHR/Pop WAZY/Lafayette, freeing up PD Tommy Frank to concentrate on WNDV (U93)/ South Bend, IN. Michaels' previous Pop PD experience includes WKFR/Kalamazoo, MI and WSTO/Evansville, IL.

In a geographically compatible story. Dave B. Goode is named PD of Summit CHR/Rhythmic WNHT (Wild 96.3)/ Ft. Wayne. Goode spent the past four years as PD of WHZZ/ Lansing, MI. He also spent some quality time as an air talent at WDVD and WDRQ in Detroit. He replaces Aaron "Goose" Seller, who left in December,

- Continuing our fabulous Midwest theme. WKFR/ Kalamazoo, MI PD Bo Richi has gone buh-bye. OM Mike McKelly is anxiously awaiting your gifted programming presentation. Just don't crash his e-mail, and everything will be fine. Don't delay - rush your tastefully sized file to mike.mckelly@cumulus.com.
- And there's more: After a cup of coffee at CHR/Rhythmic WJFX (Hot 107.9)/Ft. Wayne, IN, PD Ricky G has vacated the premises. Until a suitable replacement can be located, flown in and installed, all the drama should once again be directed to good old reliable Asst. PD/MD Weasel. GM Roger Diehm is waiting to hear from you.
- Cumulus CHR/Rhythmic WWKL (Hot 92)/Harrisburg welcomes the exotically named Venetia as Asst. PD/MD/ morning co-hostess. Venetia is the artist formerly known as Lisa Reynolds from her time at WHOT/Youngstown, OH. Moments later WWKL PD John O'Dea moved night jock **Zander** into the afternoon slot vacated by former Asst. PD/ MD Lucas earlier this year. For the big finale, former CKEY/ Buffalo part-timer **Puff** joins for nights.
- Elsewhere in Pennsylvania, NextMedia CHR/Pop WRTS (Star 104)/Erie, PA morning co-host Jessica Curry adds Asst. PD stripes as midday hostess Karen Black (not to be confused with Jack Nicholson's co-star in Five Easy Pieces) shifts her focus to Star's promotions department.
- Hoss Grigg, PD of Clear Channel CHR/Pop KSAS/ Boise, ID, is trading his cushy radio gig for what our parents referred to as "a real job." Grigg says, "I'll be writing loans for commercial and residential properties. Not the glamorous gig I'm used to, but at least this job pays in real money." Interested replacements should direct their pine-scented packages to CC RVP/Programming Jeff Cochran at 827 E. Park Blvd., Boise, ID 83712 or jeffcochran@clearchannel.com.

And if you're headed to the Boise area and happen to need a commercial or residential loan, we just happen to know a guy: Call Hoss at 208-695-3765, or e-mail hossrocks@cableone.

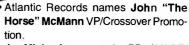
- Clear Channel Rocker KZZE/Medford, OR needs a PD to replace Marty McGuire, who is moving to Bowling Green, KY to be closer to his family. GM Bill Nielsen is spearheading the search for his replacement at KZZE, 3624 Avion Drive, Medford, OR 97504.
- KSMB/Lafayette, LA welcomes Chris "Maxwell" Jones as Asst. PD/MD/night guy. Jones comes from mornings at WEZB (B97)/New Orleans, where he lasted all of 4 1/2 months. "Chris told me he was looking for something stable, and I told him we also keep people for 4 1/2 months," KSMB PD Bobby Novosad tells ST.

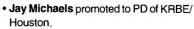




- Skip Kelly named PD of WFKS/Jacksonville
- Tony Coles assumes PD duties at KKCW & KROV/Port-
- · Jessica Marventano hired as Clear Channel Sr. VP/ Government Affairs







· Lou Pate joins KIRO/Seattle as overnight host.





Owen Weber leaves HMW Communications to become VP/GM of KILT-AM & FM & KIKK-AM & FM/Houston.

• Ed Rosenblatt succeeds founder David Geffen as Chairman/CEO of Geffen/ DGC Records

 Chester Schofield promoted to VP/GM of WUSL/Philadelphia.



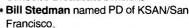
Owen Weber



- Dean Thacker named Exec. VP of LBI Holdings Inc.
- · Lee Mirabal moves to XHRM/San Diego as GM.
- Ralph Cipolla named PD of WUFX/Buffalo.



Gary Fries promoted to President of Sunbelt's Broadcast Division.



· Jim Gilmore III named President of Gilmore Broadcasting,



25 YEARS AGO

- WABC/New York Operations Director Al Brady resigns to become PD of WHDH/Boston
- Pat Holiday appointed PD of CKLW/Detroit.
- Jay Hoker named VP/GM of KAUM/Houston.



- Longtime WVON/Chicago GM Lucky Cordell is promoted to Assistant to the President of Globetrotter Commu-
- KDAY/Los Angeles PD Jim Maddox and Walt "Baby" Love form consultancy Professional Radio Programmers.





· After entertaining millions at night at Radio One CHR/Pop WGTZ/Dayton, Frye Guy (possibly pictured at left) is rewarded with MD stripes by PD Scott Sharp.

Hey, super-size this!

# Jack/Mike/Zeke, Etc.

- AC WMHX (Mix 93.9)/Springfield, IL joins the hundreds of stations leaping onto that wildly careening "We play anything" bandwagon as the new "93.9 Abe FM."
- · Last week, Entercom Hot AC WOZN/Greensboro, formerly known as "The Zone," also activated the "We play anything" machine. This week it broke the once-sacred onesyllable "Jack/Bob/Fred/Ben" name rule by unveiling its new moniker: Say hello to "98.7 Simon."
- KTMT-FM/Medford, OR flipped from CHR/Rhythmic to "93.7 Mike FM." Yup, they also "play anything!" Stay tuned for what we fear will be many similar announcements.

# **Quick Hits**

TOP 10 SHOWS

Desperate Housewives

American Idol (Tues.)

American Idol (Wed.) CBS NCAA Basketball

Survivor: Palau

Grey's Anatomy

Without A Trace

60 Minutes

CSI

8

(Illinois vs. North Carolina)

Total Audience (109.6 million households)

- WKSC (103.5 Kiss FM)/Chicago fills its gaping midday opening with the lovely and talented Adam Smasher, who recently left afternoons at WNKS/Charlotte after six years.
- WXTB (98 Rock)/Tampa is about to deliver the minimum daily adult requirement of Puddin' to its audience: Please welcome new morning host Puddin', currently doing nights at Clear Channel sister WEBN/Cincinnati. Puddin'

ISION

April 4-10

Adults 18-49

Desperate Housewives

American Idol (Wed.) American Idol (Tues.)

CBS NCAA Basketbal (Illinois vs. North Carolina)

Grev's Anatomy

Survivor: Palau

Apprentice 3

CSI

Lost 10

Source: Nielsen Media Research

will team up with existing co-host Phatty, the artist formerly known as Spice Boy. They replace the syndicated Monsters show, last heard on 98 Rock in December 2004.

- Heather Martinez is the new midday personality on Infinity Urban AC KDJM (Jammin' 92.5)/Denver. Martinez, currently doing afternoons at KELZ/San Antonio, will have to learn to ski ... like now.
- · WWYL/Binghamton, NY PD/MD KJ Bryant promotes swing jock/imaging freak Mark Money to nights.
- The syndicated Ace & TJ Show continues its march across Alabama with the addition of Styles Media CHR/Pop WLDA (Wild 100) in exotic Dothan, AL. No injuries were reported.
- Beasley Classic Rocker WRXK (96 K-Rock)/Ft. Myers plays juggle-the-jock in the wake of Howard Stern's departure last week: The Stan and Haney Show shifts from afternoons to mornings, and The Liz Wilde Show moves from nights to afternoons. The syndicated Nights With Alice Cooper debuts in nights, followed by The Phil Hendrie Show.
- The diminutive-yet-assertive Athena Matsikas, last seen wandering Bourbon Street after WKZN/New Orleans blew up, has found a new radio home: afternoons at Hot AC KMHX/Santa Rosa, CA, KMHX PD Brandon Bettar, who moves back to middays, says, "I promised her all the spoils of the wine country, which I'm praying she forgets soon."

### Formats 'N' Stuff

tion in Santa Barbara: KKSB is now "103-3 The Vibe, Hip-Hop Y Mas," playing a combination of hip-hop, R&B and reggaeton records with English-speaking personalities. Former KCAQ/Oxnard, CA morning co-host Mambo joins as MD and will handle PD duties until a permanent PD is hired. New KVYB calls are pending. The 103.3 frequency, which booms up and down California's Central Coast with 105,000 watts of music power, is the former home of sister AC KRUZ, which moved to 97.5 last week.

# Baby Poop

VP/Adult Formats Etoile Zisselman and her husband, Marc, on the birth of their second daughter: Remi Paige arrived April 5 and weighed in at 6 lbs., 10 oz.

Cumulus launches a Hispanic-targeted CHR/Rhythmic sta-

· Congrats and best wishes to Arista/RCA Music Group

# ST Shot O' The Week



This Just In: Rock Stars Can Read! Roadrunner's own Theory Of A Deadman came by to check out R&R's palatial new offices, perform a short acoustic set and pick up the latest issue of R&R. After someone noticed that the cover price was \$6.50, the budget-minded band de-

 Much love to one of our all-time faves. Warner Bros. Records VP/Promotion Felicia Swerling-Suslow and her husband, Artur, on the birth of their first child. Son Brenden Artur arrived eight days early, showing up at 12:16pm on April 10, weighing in at 6 lbs., 11 oz and measuring 20 inches in length. Everyone involved in the project from its inception is doing great.

# **BOX OFFICE TOTALS**

Title	Distributor	\$ Weekend	\$ To Date
1	Sahara (Paramount)*	\$18.07	\$18.07
2	Sin City (Miramax)	\$14.15	\$50.76
3	Fever Pitch (Fox)*	\$12.40	\$12.40
4	Guess Who (Sony)	\$7.02	\$51.02
5	Beauty Shop (MGM/UA)	\$6.81	\$26.12
6	Robots (Fox)	\$4.66	\$111.04
7	Miss Congeniality 2 (WB)	\$4.18	\$37.53
8	The Pacifier (Buena Vista)	\$3.12	\$100.57
9	The Ring Two (DreamWorks)	\$2.87	\$72.28
10	The Upside of Anger (New Line	\$2.50	\$12.26

\*First week in release. All figures in millions Source: ACNielsen EDI

COMING ATTRACTIONS: Opening in limited release this week is State Property II, which stars and was written and directed by Damon Dash and features such recording acts as Ol' Dirty Bastard, Cam'ron, Mariah Carey, Beanie Sigel, Noreaga and more.

- Julie Gidlow



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# HITSTOP 50 ALBUMS

# THE INDUSTRY'S NO. 1 RETAIL CHART April 15, 2005

LW	TW	ARTIST	ALBUM	LABEL	POWERINDEX	CHANGE
1	1	50 CENT	The Massacre	Shady/Aftermath/Interscope	162,747	-16%
_	2	FAITH EVANS	First Lady	Capitol	155,281	
6	3	NOW VOL 18	Various	<i>Epic</i>	76,566	-21%
2	4	BECK	Guero	Interscope	71,609	-52%
10	5	GREEN DAY	American Idiot	Reprise	61,130	+ 2%
4	6	ONE TWELVE	Pleasure & Pain	Def Soul/IDJMG	58,950	-50%
5	7	WILL SMITH	Lost & Found	Interscope	58,524	-41%
_	8	LISA MARIE PRESLEY	Now What	Capitol	55,625	_
9	9	JACK JOHNSON	In Between Dreams	Brushfire/Universal	55,599	-10%
11	10	KILLERS	Hot Fuss	Island/IDJMG	54,135	+3%
_	11	DONNIE MCCLURKIN	Psalms, Hymns And Spiritual	Verity	53,132	_
3	12	BEANIE SIGEL	The B.Coming	Def Jam/IDJMG	53,123	-60%
8	13	FRANKIE J	The One	Columbia	50,932	-19%
15	14	GWEN STEFANI	Love, Angel, Music, Baby	Interscope	50,370	+27%
12	15	KELLY CLARKSON	Breakaway	RCA/RMG	46,107	-5%
13	16	CIARA	Goodies	LaFace/Zomba Label Group	46,027	-1%
7	17	LARRY THE CABLE GUY	Right To Bare Arms	Warner Bros.	44,906	- <b>49</b> %
14	18	GAME	The Documentary	Aftermath/G-Unit/Interscope	35,615	-12%
_	19	JOSS STONE	Mind, Body & Soul	S-Curve/EMC	35,385	-
17	20	JOHN LEGEND	Get Lifted	Columbia	34,500	+ 4%
21	21	AKON	Trouble	SRC/Universal	34,434	+12%
19	22	LUDACRIS	The Red Light District	Def Jam/IDJMG	32,157	+ 2%
24	23	3 DOORS DOWN	Seventeen Days	Republic/Universal	29,808	+3%
23	24	EMINEM	Encore	Shady/Aftermath/Interscope	28,019	+ 570 -5%
20	25	JENNIFER LOPEZ	Rebirth	Блацу, к т. е. таспутсе в соре Еріс	26,890	-12%
26	26	T.I.	Urban Legend	Atlantic	26,761	-12%
18	27	QUEENS OF THE STONE AGE	Lullabies To Paralyze	Interscope	26,151	-5% - <b>19</b> %
33	28	FANTASIA	Free Yourself	J/RMG	25,151 25,944	
_	29	BRANDY	The Best Of Brandy	Atlantic		+8%
22	30	RAY CHARLES	Genius Loves Company		25,772	460/
27	31	USHER	Confessions	Concord	25,697	-16%
28	32	RASCAL FLATTS		LaFace/Zomba Label Group	25,453	-5%
25 25	33	DADDY YANKEE	Feels Like Today Barrio Fino	Lyric Street	25,372	-4%
				Universal Music Latino	24,053	-15%
32	34 25	JESSE MCCARTNEY	Beautiful Soul	Hollywood	22,559	-7%
29	35 36	LIFEHOUSE MAROON 5	Lifehouse	Dream Works	22,085	-15%
31 30			Songs About Jane	Octone/J/RMG	21,632	·10%
48	37 30	MY CHEMICAL ROMANCE	Three Cheers For Sweet Revenge	Reprise	21,186	-17%
40	38 20	U2 Chanda Timaini	How To Dismantle An Atomic Bomb	Interscope	21,170	+6%
41	39 40	SHANIA TWAIN	Greatest Hits	Mercury	20,882	_
41	40	CROSSFADE	Crossfade	Columbia	19,634	·10%
	41	HOT HOT HEAT	Elevator	Reprise	19,555	-
3 <b>8</b>	42	KENNY CHESNEY	Be As You Are	BNA	19,167	-14%
35	43	LIL' JON & THE EASTSIDE BOYZ	Crunk Juice	TVT	19,010	-17%
	<b>44</b>	TIM MCGRAW	Live Like You Were Dying	Curb	18,990	_
34	45 46	OMARION CURIC POTTI	0	<i>Epic</i>	18,947	-18%
40	<b>46</b>	CHRIS BOTTI	When I Fall In Love	Columbia	18,758	
46 40	47	MARIO	Turning Point	J/R <b>M</b> G	18,536	-9%
40	48	GRETCHEN WILSON	Here For The Party	Epic	17,912	-19%
16	49	THE BRAVERY	The Bravery	Island/IDJMG	17,306	-48%
	50	LYFE JENNINGS	Lyfe 268-192	Columbia	17,154	

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# ON ALBUMS

# One More No. 1 Makes It Six For 50

For the sixth week in a row, 50 Cent's The

Massacre (Shady/ Aftermath/Inter**scope**) sits at the top of the album chart. The gap between No. 1 and No. 2 is narrowing, however. Indeed, this

week's No. 2 al-



**Faith Evans** 

bum, Faith Evans' First Lady (Capitol), comes within 7,500 units of stealing 50's crown, moving just over 155,000, compared to 50's weekly total of just under 163,000. It was too close to call

until just before the chart closed, but the G-Unit kingpin manages to pull it off one more time.

It looks like this is the end of the line for his run at No. 1, however, because early retail snapshots give Mariah



Lisa Marie Presley

Carey's The Emancipation of Mimi (Island), released Tuesday, a solid shot at selling over 300,000 for the week.

Meanwhile, the week's second-highest debut is Lisa Marie Presley's Now What, at No. 8. That gives Capitol two top 10 debuts in the same week — and the new Coldplay is still almost two months away.

Of last week's string of top five debuts from Universal Music Group (which, with 50 at No. 1, gave UMG the entire top five), only Beck remains there, as Guero (Interscope) slips No. 2-No. 4 on sales of just under 73,000. Now 18 (Epic) and Green Day's American Idiot (Reprise) fill in positions three and five, respectively.

The week's biggest sales increase goes to Joss Stone's Mind, Body & Soul (S-Curve/ EMC), which shoots up from outside the top 50 to No. 19 on sales of over 35,000 (a 157% gain!), thanks to Stone's appearance on Oprah last week. Similarly, trumpeter Chris Botti sees his When I Fall in Love (Columbia) re-en-

ter the top 50 at No. 46 thanks to a rebroadcast of his Oprah appearance.

Other notable chart debuts include Donnie Mc-Clurkin's Psalms, Hymns and Spiritual Songs (Zomba), No. 11 on 53,000 sold, and Brandy's best-of set, No. 29 on just under 26,000.



Joss Stone

Next week: It's all about the aforementioned Ms. Carey, along with Epic's Mudvayne and Interscope's Garbage.



MIKE TRIAS

mtrias@radioandrecords.com

# Get Behind Me, Satan

That's kind of an ominous title for an album, but what else would you expect from **The White Stripes?** Jack White, who wrote, pro-

duced and mixed the album, says the CD's 13 tracks are a study of "characters and the ideal of truth." Jack White and Meg White are readying for the release of their fifth album by unveiling "Blue Orchid" to Active Rock and Alternative outlets next week. The song shows us a different side of The White Stripes, but, as usual, it is too ear-catching to miss. In a nutshell, it's two minutes and 30 seconds of pure radio hit. The duo will kick off a



White Stripes

world tour May 11 in Mexico and will co-headline England's Glastonbury Festival, taking place June 24-26, with Kylie Minogue and Coldplay, U.S. dates are in the works.

"Don't cha wish your girlfriend was hot like me?" sing **The Pussy-cat Dolls**, and my answer is a definite yes. While the message of "Don't Cha" is directed at male listeners, the truth of the matter is,



Pussycat Dolls

this Cee-Lo Green-written-and-produced cut is quickly becoming the anthem for every female who knows she is the sexiest mama around. A radio edit featuring Busta Rhymes only adds to the song's pimp factor.

The Pussycat Dolls lineup (which has included celebrities like Christina Applegate and Gwen Stefani in the past) currently comprises seven vixens who are making a push for music stardom with

their upcoming debut album, set for release this summer. The Dolls' stage show has a new permanent home at Las Vegas' Caesars Palace, and Eva Longoria joined the cast for opening night to christen the joint.

To promote the album, the girls will embark on a major-market spring tour, including a stop at KIIS/Los Angeles' famous Wango Tango concert. WIOQ/Philadelphia, WXKS/Boston, WHYI/Miami and KZZP/Phoenix have all added the track early, and Paul Hunter is shooting the video in Los Angeles this week.

**India.Arie** hits the airwaves next week with "Purify Me," the lead single from the soundtrack of the film *Diary of a Mad Black Woman*. The CD is due in stores April 19 and features songs by Monica, An-

gie Stone, Tamia, Natalie Cole, Patti LaBelle and more. Last month India. Arie teamed up with up-and-comer John Legend for Oxygen's John Legend Custom Concert Featuring India. Arie. Their duets on "Ordinary People" and "Brown Skin" were the bomb! This month India Arie filmed an episode of Sesame Street and sang the alphabet song with lovable puppet Elmo. Look for the episode to air June 20.



Dark New Day

Clint Lowery had his day with Sevendust, his brother Corey shined with Stereomud, their childhood friend Troy McLawhorn rode with Double Drive, and their friends Brett Hestla and Will Hunt (whom the three met on the Southeastern club circuit) have done time with Creed and Skrape, respectively. After 15 years of being good friends, the five officially begin their public crusade as Dark New Day with the release of their single "Brother."

"We were playing a circuit that had a lot of older people in it — in their 20s — and we were all kids, so we could identify with each other," says Hunt about the good old days. "It was like going to Rock 'n' Roll High School," says Corey Lowery. "You always tried to turn it up because you wanted to impress each other." On June 14 the supergroup aims to impress the whole world with their debut CD, Twelve Year Silence, produced by Ben Grosse.

# RER GOINGFOR ACCES

Week Of 4/18/05

# CHR/POP

AVRIL LAVIGNE Fall To Pieces (Arista/RMG)

ERASURE Breathe (Mute/EMC)

PUSSYCAT DOLLS Don't Cha (A&M/Interscope)

# CHR/RHYTHMIC

PRAS MICHEL f/SHARLI McQUEEN Haven't Found (Universal)
PUSSYCAT DOLLS Don't Cha (A&M/Interscope)
SYLEENA JOHNSON f/R. KELLY Hypnotic (Jive/Zomba Label Group)
TANK | Love Them Girls (BlackGround/Universal)

# **URBAN**

INDIA.ARIE Purify Me (Rowdy/Motown)

OMARION Touch (Epic)

TEAIRRA MARI Make Her Feel Good (Roc·A·Fella/IDJMG)

XSCAPE What's Up (Rock City)

# **URBAN AC**

INDIA.ARIE Purify Me (Rowdy/Motown)

MARY MARY Heaven (Sony Urban/Columbia)

# GOSPEL

G. KNIGHT & THE SAINTS... Did You Know (Many Roads)

# COUNTRY

STEVE AZAR Doin' It Right (Mercury)

# AC

J. BRICKMAN & M. BOLTON Hear Me... (RCA Victor)
RICK SPRINGFIELD f/R. PAGE Broken Wings (Gomer/Red Ink)

# **HOT AC**

ALTER BRIDGE Broken Wings (Wind-up)

ERASURE Breathe (Mute/EMC)

MARC BROUSSARD Rocksteady (Island/ID.IMG)

# **SMOOTH JAZZ**

DONNY OSMOND Breeze On By (Decca)

JEFF GOLUB Simple Pleasures (Narada Jazz)

JEFF KASHIWA Ecstasy (Native Language)

JOE JOHNSON U Know What's Up (Yasny)

LALAH HATHAWAY How Many Times (Mesa/Blue Moon)

PIECES OF A DREAM Lunar Lullaby (Heads Up)

RIPPINGTONS Wild Card (Peak)

THEO BISHOP Timeless (Native Language)

WAYMAN TISDALE Ready To Hang (Rendezvous)

# **ROCK**

DARK NEW DAY Brother (Warner Bros.)

# **ACTIVE ROCK**

**DARK NEW DAY** Brother (Warner Bros.)

WHITE STRIPES Blue Orchid (V2)

# **ALTERNATIVE**

DEAD 60S Riot Radio (Epic)

DRESDEN DOLLS Girl Anachronism (8 Foot/Roadrunner)

MANDO DIAO God Knows (Mute/EMC)

WHITE STRIPES Blue Orchid (V2)

# TRIPLE A

DEAD 60S Riot Radio (Epic)

JUDE JOHNSTONE Hard Lessons (BoJak)

KERI NOBLE About Me (Manhattan/EMC)

MIKE DOUGHTY Looking At The World From The... (ATO)

MOCEAN WORKER Chick A Boom Boom Boom (Hyena)

PICO VS. ISLAND TREES Love Again (Pesky Pole)

# **CHRISTIAN AC**

No Adds

# **CHRISTIAN CHR**

BIG DADDY WEAVE What I Was Made For (Fervent)
DECEMBERADIO Live & Breathe (Independent)
DI SHELDON What In The World (Weimey)
HAWK NELSON Take Me (Tooth & Nail)
MAT KEARNEY Trainwreck (Inpop)
PAUL COLEMAN The One Thing (Inpop)

# **CHRISTIAN ROCK**

DECEMBERADIO Live & Breathe (Independent)
HAWK NELSON Take Me (Tooth & Nail)
MAT KEARNEY Trainwreck (Inpop)

# **INSPO**

No Adds

# CHRISTIAN RHYTHMIC

No Adds

R&R's Going for Adds features the complete list of songs impacting radio for the coming week. Going for Adds is e-mailed each week to participating radio and record executives. For more info, contact John Fagot at ifagot@radioandrecords.com.

# A&R WORLDWIDE

SAT BISLA

# Another British Invasion?

# A new musical movement emerges from across the pond

e've all heard it before: "The British are coming." And it has, at least over the past 15 years, always been a false alarm. During the late '80s the Madchester sound, which spawned such artists as Inspiral Carpets, Happy Mondays and Stone Roses, moved into the U.S. market. Then, in the early and mid-'90s, it was the Brit-pop scene, which gave us a dose of Blur, Menswear and Oasis.

Those trends turned out to be fleeting, but this time it feels different. There has been an influx of U.K.-inspired music and media im-

pacting the U.S. and international markets recently. And it's not a trend this time, it's a movement.

We've seen the success of such British-inspired TV programs as *Nanny 911, The Office* and *The Apprentice* and musical success for Franz Ferdinand, Keane and Joss Stone. Meanwhile, American acts like The Killers and The Bravery have broken in the U.K. and been imported back to the States. In fact, even U.K.-inspired fashion and etiquette are beginning to infiltrate our

borders and have an effect on trendsetters in influential cities across America.

There's almost a direct parallel between what happened in the late '70s and early '80s and events shaping our lives today. Back then tensions were high between the U.S. and Iran, and Afghanistan was in battle with the Soviet Union. Today the U.S. has a Middle East war on its hands and is occupying a foreign land.

The creative community back then was crafting a lot of great songs, and musical styles were shifting forward. Now we have various musical genres — alternative, rock, punk, urban, pop — from all over the world impacting the global music market, and we've yet to get beyond the tip of that iceberg.

In addition, about 25 years ago or so, AM and FM radio were evolving, as was the impact of college, Pop and Alternative radio. Today we're seeing the evolution of the Internet and satellite radio, as well as personalized "radios" like iPods and other digital music players.

The British were a driving musical force 25 years ago, and now, once again, if you're a music fan, fasten your seatbelt: The U.K. market is churning out some of the best music in over two decades. Whether you're a fan of hip-hop, rock, alternative or pop, U.K. music is covering all the bases.

# Who To Watch For

Here's an overview of some of the artists you should keep your eyes and ears on — art-

ists who have the potential to shape the kind of acts A&R executives sign and your listeners hear. After all, quality content is what drives punters to your radio station.

Among the most prolific new young acts to emerge from the U.K.'s burgeoning ska-inspired movement are London's The Rifles, who are selling out clubs throughout Britain. The quartet are being likened to The Clash, The Jam and The Specials, and it's easy to hear why when you indulge in such infectious, socially conscious, youth-inspired tracks

as "Peace & Quiet" or "Breakdown."

The Rifles are being courted by numerous major labels in the U.K. and are poised to become one of the biggest exports to the international market in 2005.

On the pop tip, British blue-eyed soul singer Jem Cooke brings together elements of Dusty Springfield with a touch of Carole King as she delivers compelling multiformat pop songs reminiscent of the early British pop movement.

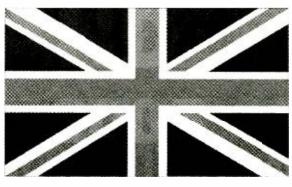


Jem Cooke

# Punk rock is back, so stick a safety pin through your nose and get with the program.

Cooke is beautiful and amazingly talented, and her single "My Favorite Vice" has the makings of a classic. She will be performing an exclusive show in Los Angeles at the Viper Room on May 1.

Punk purveyors Vatican DC have been tipped as the best new punk band to emerge



since the era of The Sex Pistols, The Clash and The Ramones. With such rebellious anthems as "Anti-Social," "Foolish Things" and "London Streets," they're creating mosh pits in a size we haven't seen in decades. U.K. press and Alternative radio are hailing Vatican DC as the new commanders of punk. Their angst is real, and their message is strong. Punk rock is back, so stick a safety pin through your nose and get with the program.

Hailing from Nottingham (Robin Hood territory) are the finely tuned quartet Story One, fronted by lead vocalist Tom Evans, also one of the most accomplished rock violinists out

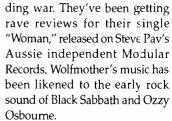
there (admittedly, not a large field). Story One's music and onstage antics are getting them compared to the multiplatinum likes of Muse and Radiohead. This group has the makings of legacy artists and will surely be an integral part of our radio listening in the coming months.

The signs are there: It feels like a real U.K. movement is developing and is poised to influence and shape our music and entertainment tastes for the foreseeable future. Don't

expect teatime to become a part of U.S. culture, but other lifestyle changes are beginning to be driven by the U.K. market.

# **Sound Bites**

- Warner-Chappell Music has inked an exclusive publishing deal with legendary alternative pop group Sparks, a.k.a. brothers Ron and Russell Mael.
- Warren Entner has procured management rights outside the U.K. for England's Long-View, who have been generating airplay support on U.S. Alternative radio. Long-View are signed to Columbia stateside.
- Sri Lanka-born British urban pop singer M.I.A. has signed with Interscope Records. Look for a full-length release in the coming
- French sensation Soshy is currently in talks with a worldwide major in regard to a global recording contract. Soshy's sound has been likened to the mass-appeal pop of multiplatinum singer Anastasia.
- England's The Crimea (signed in the U.S. by Warner Sr. VP/A&R Perry Watts-Russell) have completed work on their debut long-player, *Tragedy Rocks*, which is slated for release this spring.
- Swedish outfit Shout Out Louds (Capitol) are already generating traction stateside with their *Very Loud* EP. Much of the music community is anticipating that Shout Out Louds will be the biggest Swedish export to the States since The Hives.
- Australian rock band Wolfmother are in the midst of closing a massive record deal with a U.S. major after a huge trans-Atlantic bid-



• Sanctuary Artist Management has signed representation rights for Fightstar. The foursome follow in the footsteps of Sir Elton John,

who has also signed with Sanctuary for management.

- Multiplatinum New Zealand quartet Elemeno P are currently in Los Angeles recording their new album with U.S. producer Sal Villanueva (Taking Back Sunday and Thursday). Elemeno P scored five top 10 singles in New Zealand with their previous full-length, Love & Disrespect, released on Universal N.Z.
- Universal Sr. VP/A&R, West Coast Jolene Cherry recently signed British band The Noisettes, whose demo single "Count of Monte Cristo" has been gathering interest in A&R circles. The group are commencing work on their

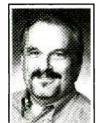


Story One

debut major-label album and are expected to release it toward the end of the year. In other Universal A&R news, Sr. VP/A&R Kevin Law is working on a new project with A&R legend Chris Blackwell in Jamaica.

- London-based alt-punk outfit The Rakes have inked a worldwide deal with V2 Records. The talented band has been generating strong support on such tastemaker U.K. radio outlets as BBC Radio 1, BBC 6 Music, Kerrang Radio and Xfm, as well as a few select U.S. broadcasters. In addition, they have been getting great reviews for their singles "Strasbourg" (released summer 2004) and "Retreat," which will be released on April 18 in the U.K. via Moshi Moshi.
- Multiplatinum-selling Scottish act Simple Minds have almost completed work on their new album, which is scheduled for an early-summer international release. The alternative icons signed a worldwide deal with Sancti ary last month and will be in Los Angeles at the tail end of April to complete production on their eagerly anticipated full-length. Simple Minds are managed by the London-based team of Ged Malone and Martin Hanlin (GMW Entertainment Ltd.), who also represent hotly tipped unsigned act Exitpilot.

Send your unsigned or signed releases to:
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A&R Worldwide
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KEVIN CARTER

# The Rainbow Stretches From L.A. To Vegas

Famed Los Angeles hangout ready to rock Sin City

he Rainbow Bar & Grill, a legendary Los Angeles rock-star watering hole and industry hang since it opened in 1972, is making its first foray into expansion — and where else but Vegas, baby! This long-overdue venture is being spearheaded by industry vets Bob and Jerry Greenberg, in conjunction with Mario Maglieri, founder of the Rainbow and of the famed Whisky-A-Go-Go, just down the Sunset Strip a piece. The grand opening — hopefully the first of many around the world — is slated for Memorial Day weekend.

Bob Greenberg, whom I had the pleasure of working for at *Hitmakers* for five years in the early '90s, recalls the power of the Rainbow back in the day, when he ran the Warner Bros. promotion department. "Mario used to take real good care of us," he says. "Any time we had an act in town at the Whisky or the Troubadour, we would always come there for dinner or to throw a little party. There was always a mob outside.

"You couldn't get in the place unless A) they knew you, or B) the line for the restaurant could accommodate some of the people standing out there. It reminded me of what the Copacabana used to be when I worked in New York."

Indeed, it wasn't unusual to see Ozzy Osbourne; members of Motley Crue, Guns N' Roses, The Doors, Led Zeppelin, The Rolling Stones or Motorhead; or any number of notable rock stars hanging out at the Rainbow on any given night.

"I've seen rock 'n'
rollers come and
go, but they've
always stayed true
to the Rainbow."

Mario Maglieri

The Rainbow spent 33 years as a solo act, so the concept of expanding it didn't exactly take shape overnight. Maglieri did tell me that he was approached by several well-known Las Vegas developers in the not-too-distant past about opening a new branch office, but no deals were brokered — until now.

# Hanging Out In Sin City

Jerry Greenberg shares some of the Vegas back story: "I started going to Vegas regularly about a year and a half ago. At the time the town didn't really seem to get the mentality of pop music. But now, with the success of *Mamma Mia*, Celine Dion, Elton John and acts like Rod Stewart, they're starting to catch on.

"As I kept going there, I also started to see what was going on with real estate—it was a boomtown, oil gushing. I knew I had to get involved in this town."

Having spent many years making the rounds of the relatively intimate Los Angeles

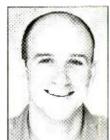


Every year the same thing happens on April Fools' Day: Many, many radio stations across America perform wacky stunts. This year various levels of hilarity ensued as stations flipped frequencies, changed jocks and formats, etc. — the usual innovative stuff. The general populace panicked until they checked their calendars, or at least until April 2, when everything, thankfully, returned to normal.

One stunt, however, was noteworthy — mostly because it blew up shortly after the fuse was lit, rendering it funnier than if it had actually gone

according to plan. WKZL/Greensboro morning legend
Jack Murphy got the idea to send out a press release to
local news organizations, allegedly from the "Triad
Water Department," informing the public that there
would be no hot water from 7-10am Friday morning.
Hilarious so far, right? Let's meet the co-architect of
this cap't-miss bit WKZL PD leff McHugh who says "

this can't-miss bit, WKZL PD **Jeff McHugh**, who says, "I wrote the phony press release and gave it to an intern with a Post-It note on the front that said, 'Allison, please fax this to all area TV and radio stations. Take it to Kinko's. Whatever you do, do not fax it from the radio station!'" Can you smell the hilarity coming?



eff McHugn

Before Allison even made it back to the station, McHugh had already received an e-mail from the local Fox affiliate. "Allison had faxed the release to every media outlet — with my Post-It note still on the front!" he says.

"The Fox 8 news director told me that their newsroom roared with laughter at our buffoonery all afternoon. I'm sure our fax is now posted in newsrooms all over town, proclaiming what morons we are."

club scene, Jerry noticed one thing about Vegas: "It felt to me that there wasn't a real hangout there."

His mind began to work overtime, envisioning several possible scenarios. He recalls listening to one of his favorite songs, Led Zeppelin's "Stairway to Heaven," which fueled a preliminary theme concept: "I thought of a club called Stairway to Heaven that played nothing but Led Zeppelin music and had these Victoria's Secret-type girls dressed as angels."

Hey, a man can dream, can't he? Meanwhile, Bob had another intriguing idea. "He suggested we go talk to Mario," Jerry says. "'Maybe the Rainbow would be a great idea,' he said. Oh, my God, yeah — the Rainbow in Vegas!"

# Keepin' It Real, Homey

About a year and a half ago the Greenberg brothers approached Maglieri. They had secured a prime piece of real estate in a fabulous location: a 7,500-square-foot space in a brand-new, upscale shopping center on Paradise Road, right across the street from another famed industry destination, the Hard Rock Hotel and Casino.

"When I heard about the location, I was definitely interested," says Maglieri. "You have to bring in the right shows, and these guys know the shows — they've been around long enough." Oh, yeah: Some 60,000 cars pass by the location each day, headed to and from the airport. Not too shabby.

"Both Bob and I assured Mario that we would never take away from the integrity of what he built over 33 years," Jerry says. To illustrate his point and to show his love and respect for the original Rainbow, Jerry says that one of the new club's two dining rooms will be an exact replica of the Los Angeles

"You couldn't get in the place unless A) they knew you, or B) the line for the restaurant could accommodate some of the people standing out there. It reminded me of what the Copacabana used to be when I worked in New York."

**Bob Greenberg** 

Rainbow's main room "right down to the Lita Ford picture and the Christmas lights."

The key to the concept was to maintain the homey, hangout feel of the original — perfect for seasoned Rainbow vets and inviting enough for newcomers. So far the BBC and a Japanese TV crew have committed to cover the grand opening, and VH1 will be doing its *Top 20 Countdown* show from the Vegas Rainbow. If this location blows up big the way everyone involved believes it will, the Greenbergs have plans for worldwide expansion of the Rainbow brand.

"I've seen rock 'n' rollers come and go, but they've always stayed true to the Rainbow," says Maglieri. "I have no doubt the Greenbergs will successfully re-create the following and years of loyalty the original Rainbow has garnered."

Complete
There is
Custo
Fit
Othe

Welcome to Rainbow Bar & Grill

**A GREENBERG SANDWICH** Seen here are Las Vegas Rainbow partners (I-r) Jerry Greenberg, Mario Maglieri and Bob Greenberg.

April 15, 2005 Radio & Records • 29

# CHR/POP TOP 50

April 15, 2005   Piars   Piars   April 15, 2005   Piars   Piars   Audicince   Week   Au
1       1       KELLY CLARKSON Since U Been Gone (RCA/RMG)       8277       -132       752877       19       116/0         2       2       USHER Caught Up (LaFace/Zomba Label Group)       7440       -112       560268       15       116/0         4       3       FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Columbia)       6944       -107       633365       12       115/0         3       4       GREEN DAY Boulevard Of Broken Dreams (Reprise)       6911       -428       558363       16       117/0         6       5       50 CENT Candy Shop (Shady/Aftermath/Interscope)       5947       -60       542866       9       107/1         5       6       GWEN STEFANI f/EVE Rich Girl (Interscope)       5782       -419       484925       17       117/0         10       7       ALICIA KEYS Karma (J/RMG)       5710       +414       510059       17       115/0         9       8       NATALIE Goin' Crazy (Latium/Universal)       5310       -3       367510       10       114/0         7       9       CIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group)       5254       -250       414193       21       113/0         8       10       50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)<
2 USHER Caught Up (LaFace/Zomba Label Group)  4 3 FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Columbia)  5 GREEN DAY Boulevard Of Broken Dreams (Reprise)  6 G944 107 633365 12 115/0  6 GREEN DAY Boulevard Of Broken Dreams (Reprise)  6 5 50 CENT Candy Shop (Shady/Aftermath/Interscope)  5 50 CENT Candy Shop (Shady/Aftermath/Interscope)  6 GWEN STEFANI f/EVE Rich Girl (Interscope)  7 ALICIA KEYS Karma (J/RMG)  7 ALICIA KEYS Karma (J/RMG)  8 NATALIE Goin' Crazy (Latium/Universal)  7 GIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group)  8 NATALIE Goin' Crazy (Latium/Universal)  8 10 50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)  10 AKON Lonely (SRC/Universal)  11 AKON Lonely (SRC/Universal)  12 AKON Lonely (SRC/Universal)  13 MARIO Let Me Love You (J/RMG)  14 ROB THOMAS Lonely No More (Atlantic)  15 KILLERS Mr. Brightside (Island/IDJMG)  16 EMINEM Mockingbird (Shady/Aftermath/Interscope)  17 A40  18 EMINEM Mockingbird (Shady/Aftermath/Interscope)  18 EMINEM Mockingbird (Shady/Aftermath/Interscope)  19 G15 Latium/Universal  10 JESSE MCCARTNEY Beautiful Soul (Hollywood)  10 112 JESSE MCCARTNEY Beautiful Soul (Hollywood)  11 JISO  12 JESSE MCCARTNEY Beautiful Soul (Hollywood)  12 JESSE MCCARTNEY Beautiful Soul (Hollywood)  13 JO 112 JESSE MCCARTNEY Beautiful Soul (Hollywood)
4 3 FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Columbia) 6944 ·107 633365 12 115/0 3 4 GREEN DAY Boulevard Of Broken Dreams (Reprise) 6911 ·428 558363 16 117/0 6 5 50 CENT Candy Shop (Shady/Aftermath/Interscope) 5947 ·60 542866 9 107/1 5 6 GWEN STEFANI f/EVE Rich Girl (Interscope) 5782 ·419 484925 17 117/0 10 7 ALICIA KEYS Karma (J/RMG) 5710 +414 510059 17 115/0 9 8 NATALIE Goiri Crazy (Latium/Universal) 5310 ·3 367510 10 114/0 7 9 CIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group) 5254 ·250 414193 21 113/0 8 10 50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope) 5096 ·249 416132 16 107/0 14 10 AKON Lonely (SRC/Universal) 4388 +421 350295 7 106/6 15 12 3 DOORS DOWN Let Me Go (Republic/Universal) 4067 +271 264322 14 105/6 11 13 MARIO Let Me Love You (J/RMG) 3992 ·564 308393 21 115/0 13 14 ROB THOMAS Lonely No More (Atlantic) 3829 ·376 270214 9 110/1 18 15 KILLERS Mr. Brightside (Island/IDJMG) 3765 +388 294197 10 106/4 12 16 EMINEM Mockingbird (Shady/Aftermath/Interscope) 3581 ·700 268154 17 111/0 16 17 JESSE MCCARTNEY Beautiful Soul (Hollywood) 3290 ·414 249431 24 113/0
3       4       GREEN DAY Boulevard Of Broken Dreams (Reprise)       6911       -428       558363       16       117/0         6       5       50 CENT Candy Shop (Shady/Aftermath/Interscope)       5947       -60       542866       9       107/1         5       6       GWEN STEFANI f/EVE Rich Girl (Interscope)       5782       -419       484925       17       117/0         10       7       ALICIA KEYS Karma (J/RMG)       5710       +414       510059       17       115/0         9       8       NATALIE Goin' Crazy (Latium/Universal)       5310       -3       367510       10       114/0         7       9       CIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group)       5254       -250       414193       21       113/0         8       10       50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)       5096       -249       416132       16       107/0         14       40       AKON Lonely (SRC/Universal)       4388       +421       350295       7       106/6         15       3       DOORS DOWN Let Me Go (Republic/Universal)       4067       +271       264322       14       105/6         11       13       MARIO Let Me Love You (J/RMG)       3992       -564
6       5       50 CENT Candy Shop (Shady/Aftermath/Interscope)       5947       -60       542866       9       107/1         5       6       GWEN STEFANI f/EVE Rich Girl (Interscope)       5782       -419       484925       17       117/0         10       7       ALICIA KEYS Karma (J/RMG)       5710       +414       510059       17       115/0         9       8       NATALIE Goin' Crazy (Latium/Universal)       5310       -3       367510       10       114/0         7       9       CIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group)       5254       -250       414193       21       113/0         8       10       50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)       5096       -249       416132       16       107/0         14       11       AKON Lonely (SRC/Universal)       4388       +421       350295       7       106/6         15       2       3 DOORS DOWN Let Me Go (Republic/Universal)       4067       +271       264322       14       105/6         11       13       MARIO Let Me Love You (J/RMG)       3992       -564       308393       21       115/0         13       14       ROB THOMAS Lonely No More (Atlantic)       3829       -376
5       6       GWEN STEFANI f/EVE Rich Girl (Interscope)       5782       -419       484925       17       117/0         10       7       ALICIA KEYS Karma (J/RMG)       5710       +414       510059       17       115/0         9       8       NATALIE Goin' Crazy (Latium/Universal)       5310       -3       367510       10       114/0         7       9       CIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group)       5254       -250       414193       21       113/0         8       10       50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)       5096       -249       416132       16       107/0         14       11       AKON Lonely (SRC/Universal)       4388       +421       350295       7       106/6         15       2       3 DOORS DOWN Let Me Go (Republic/Universal)       4067       +271       264322       14       105/6         11       13       MARIO Let Me Love You (J/RMG)       3992       -564       308393       21       115/0         13       14       ROB THOMAS Lonely No More (Atlantic)       3829       -376       270214       9       110/1         18       15       KILLERS Mr. Brightside (Island/IDJMG)       3765       +388       <
10
9 8 NATALIE Goin' Crazy (Latium/Universal) 5310 -3 367510 10 114/0 7 9 CIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group) 5254 -250 414193 21 113/0 8 10 50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope) 5096 -249 416132 16 107/0 14 11 AKON Lonely (SRC/Universal) 4388 +421 350295 7 106/6 15 12 3 DOORS DOWN Let Me Go (Republic/Universal) 4067 +271 264322 14 105/6 11 13 MARIO Let Me Love You (J/RMG) 3992 -564 308393 21 115/0 13 14 ROB THOMAS Lonely No More (Atlantic) 3829 -376 270214 9 110/1 18 15 KILLERS Mr. Brightside (Island/IDJMG) 3765 +388 294197 10 106/4 12 16 EMINEM Mockingbird (Shady/Aftermath/Interscope) 3581 -700 268154 17 111/0 16 17 JESSE MCCARTNEY Beautiful Soul (Hollywood) 3290 -414 249431 24 113/0
7 9 CIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group) 5254 -250 414193 21 113/0 8 10 50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope) 5096 -249 416132 16 107/0 14 11 AKON Lonely (SRC/Universal) 4388 +421 350295 7 106/6 15 12 3 DOORS DOWN Let Me Go (Republic/Universal) 4067 +271 264322 14 105/6 11 13 MARIO Let Me Love You (J/RMG) 3992 -564 308393 21 115/0 13 14 ROB THOMAS Lonely No More (Atlantic) 3829 -376 270214 9 110/1 18 15 KILLERS Mr. Brightside (Island/IDJMG) 3765 +388 294197 10 106/4 12 16 EMINEM Mockingbird (Shady/Aftermath/Interscope) 3581 -700 268154 17 111/0 16 17 JESSE MCCARTNEY Beautiful Soul (Hollywood) 3290 -414 249431 24 113/0
14       11       AKON Lonely (SRC/Universal)       4388 +421 350295 7 106/6         15       12       3 DOORS DOWN Let Me Go (Republic/Universal)       4067 +271 264322 14 105/6         11       13       MARIO Let Me Love You (J/RMG)       3992 -564 308393 21 115/0         13       14       ROB THOMAS Lonely No More (Atlantic)       3829 -376 270214 9 110/1         18       15       KILLERS Mr. Brightside (Island/IDJMG)       3765 +388 294197 10 106/4         12       16       EMINEM Mockingbird (Shady/Aftermath/Interscope)       3581 -700 268154 17 111/0         16       17       JESSE MCCARTNEY Beautiful Soul (Hollywood)       3290 -414 249431 24 113/0
14       10       AKON Lonely (SRC/Universal)       4388       +421       350295       7       106/6         15       12       3 DOORS DOWN Let Me Go (Republic/Universal)       4067       +271       264322       14       105/6         11       13       MARIO Let Me Love You (J/RMG)       3992       -564       308393       21       115/0         13       14       ROB THOMAS Lonely No More (Atlantic)       3829       -376       270214       9       110/1         18       15       KILLERS Mr. Brightside (Island/IDJMG)       3765       +388       294197       10       106/4         12       16       EMINEM Mockingbird (Shady/Aftermath/Interscope)       3581       -700       268154       17       111/0         16       17       JESSE MCCARTNEY Beautiful Soul (Hollywood)       3290       -414       249431       24       113/0
11       13       MARIO Let Me Love You (J/RMG)       3992       -564       308393       21       115/0         13       14       ROB THOMAS Lonely No More (Atlantic)       3829       -376       270214       9       110/1         18       15       KILLERS Mr. Brightside (Island/IDJMG)       3765       +388       294197       10       106/4         12       16       EMINEM Mockingbird (Shady/Aftermath/Interscope)       3581       -700       268154       17       111/0         16       17       JESSE MCCARTNEY Beautiful Soul (Hollywood)       3290       -414       249431       24       113/0
13       14       ROB THOMAS Lonely No More (Atlantic)       3829       -376       270214       9       110/1         18       15       KILLERS Mr. Brightside (Island/IDJMG)       3765       +388       294197       10       106/4         12       16       EMINEM Mockingbird (Shady/Aftermath/Interscope)       3581       -700       268154       17       111/0         16       17       JESSE MCCARTNEY Beautiful Soul (Hollywood)       3290       -414       249431       24       113/0
18       15       KILLERS Mr. Brightside (Island/IDJMG)       3765       +388       294197       10       106/4         12       16       EMINEM Mockingbird (Shady/Aftermath/Interscope)       3581       -700       268154       17       111/0         16       17       JESSE MCCARTNEY Beautiful Soul (Hollywood)       3290       -414       249431       24       113/0
12       16       EMINEM Mockingbird (Shady/Aftermath/Interscope)       3581       -700       268154       17       111/0         16       17       JESSE MCCARTNEY Beautiful Soul (Hollywood)       3290       -414       249431       24       113/0
16 17 JESSE MCCARTNEY Beautiful Soul (Hollywood) 3290 -414 249431 24 113/0
1 •
20 <b>13</b> TRICK DADDY Sugar (Gimme Some) (Slip-N-Slide/Atlantic) 3255 +237 215741 10 91/5
17 19 GAVIN DEGRAW   Don't Want To Be (J/RMG) 3097 -303 263722 29 109/0
21
19 21 GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope) 2642 -534 208313 12 89/0
26 <b>WILL SMITH</b> Switch (Interscope) 2571 +448 158941 8 91/4
27 GAME f/50 CENT Hate It Or Love It /Aftermath/G-Unit/Interscope/ 2388 +482 235283 4 80/5
25 <b>24 OMARION</b> 0 (Epic) 2358 +158 131486 6 94/2
28 45 HOWIE DAY Collide (Epic) 2216 +265 143576 7 80/6
23 26 <b>DESTINY'S CHILD</b> Soldier <i>(Columbia)</i> 2200 -261 138895 20 104/0
37
24 28 JET Look What You've Done (Atlantic) 2018 -315 223889 12 87/0
29 <b>JENNIFER LOPEZ f/FAT JOE</b> Hold You Down <i>(Epic)</i> 1925 +117 125608 6 86/1
31 <b>30</b> PAPA ROACH Scars (Geffen) 1903 +249 116464 8 89/3
32 <b>31 GAVIN DEGRAW</b> Chariot ( <i>J/RMG</i> ) 1685 +113 105491 6 98/2
33 <b>32 DESTINY'S CHILD</b> Girl (Columbia) 1638 +163 80405 4 82/3
Debut   83 BACKSTREET BOYS Incomplete (Jive/Zomba Label Group)   1559 +1195 181706 1 116/115
30 34 JAY-Z & LINKIN PARK Numb/Encore (Warner Bros.) 1502 -214 163341 19 100/0
22 35 MARIAH CAREY It's Like That (Island/IDJMG) 1451 -1084 91372 11 100/0
35 36 CROSSFADE Cold (Columbia) 1408 41 59178 11 62/1
34 37 LIL' JON & THE EASTSIDE BOYZ f/USHER & LUDACRIS Lovers & Friends (TVT) 1236 216 75617 17 70/0
39
36 39 <b>TIM MCGRAW</b> Live Like You Were Dying ( <i>Curb</i> ) 1191 -208 74284 8 42/0
40 <b>40</b> TRILLVILLE Some Cut (BME/Warner Bros.) 1153 +251 64054 3 46/1 38 41 MAROON 5 Sunday Morning (Octone/J/RMG) 999 96 69670 19 78/0
43 <b>44</b> MARIO How Could You (J/RMG) 934 +86 44006 3 63/2 44 <b>45</b> RYAN CABRERA 40 Kinds Of Sadness (E.V.L.A./Atlantic) 881 +30 47991 2 53/1
Debut   46 SIMPLE PLAN Untitled (Lava)   834 +316 36388   1 71/6
Debut   MARIAH CAREY We Belong Together (Island/IDJMG)   808 +348   33769   1   66/17
Debut   43 AMERIE One Thing (Columbia)   776 +335 92564 1 37/6
Debut   49   JESSE MCCARTNEY She's No You (Hollywood)   723   +429   75315   1   63/8
41 50 <b>JOHN LEGEND</b> Ordinary People <i>(Columbia)</i> 723 -156 37285 4 62/0

117 CHR/Pop reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 20 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.).© 2005 Radio & Records.

# POWERĘĎ <mark>BY</mark> MEDIA BASE

# **MOST ADDED**°

ARTIST TITLE LABEL(S)	ADDS
BACKSTREET BOYS Incomplete (Jive/Zomba Label Group)	115
KELLY CLARKSON Behind These Hazel Eyes (RCA/RMG)	71
BLACK EYEO PEAS Don't Phunk With My Heart (A&M/Interscope	e/ 66
GWEN STEFANI Hollaback Girl (Interscope)	20
LIFEHOUSE You And Me (Geffen)	18
MARIAH CAREY We Belong Together (Island/IDJMG)	17
GOOO CHARLOTTE We Believe (Daylight/Epic)	12
ANNA NALICK Breathe (2am) (Columbia)	11
PRETTY RICKY Grind With Me (Atlantic)	9
JESSE MCCARTNEY She's No You (Hollywood)	8

# MOST INCREASED PLAYS

ARTIST TITLE LABEL(S)	PLAY INCREASE
BACKSTREET BOYS Incomplete (Jive/Zomba Label Group)	+1195
GWEN STEFANI Hollaback Girl (Interscope)	+1023
GAME f/50 CENT Hate It Or Love It (Aftermath/G-Unit/Interscope)	+482
WILL SMITH Switch (Interscope)	+448
JESSE MCCARTNEY She's No You (Hollywood)	+429
AKON Lonely (SRC/Universal)	+421
ALICIA KEYS Karma (J/RMG)	÷414
KILLERS Mr. Brightside (Island/IDJMG)	-388
MARIAH CAREY We Belong Together (Island/IDJMG)	+348
AMERIE One Thing (Columbia)	+335

# **NEW & ACTIVE**

U2 Sometimes You Can't Make It On Your Own (Interscope)
Total Plays: 605, Total Stations: 52, Adds: 1

AMERICAN HI-FI The Geeks Get The Girls (Maverick/Reprise)
Total Plays: 573, Total Stations: 38, Adds: 2

CAESARS Jerk It Out (Astralwerks/EMC)
Total Plays: 533, Total Stations: 39, Adds: 5

SWITCHFOOT This Is Your Life (Columbia)
Total Plays: 528, Total Stations: 30, Adds: 0

LIFEHOUSE You And Me (Geffen)
Total Plays: 508, Total Stations: 43, Adds: 18

PUSSYCAT OOLLS Don't Cha (A&M/Interscope)
Total Plays: 476, Total Stations: 12, Adds: 3

BROOKE VALENTINE f/BIG BOI & LIL' JON Girlfight (Virgin)

Total Plays: 420, Total Stations: 20, Adds: 2

BOBBY VALENTINO Slow Down (DTP/Def Jam/IDJMG)

Total Plays: 414, Total Stations: 24, Adds: 5

YING YANG TWINS Wait (The Whisper Song) (TVT)

Total Plays: 411, Total Stations: 15, Adds: 3 **RELIENT K** Be My Escape (*Capitol/Gotee*)

Total Plays: 381, Total Stations: 26, Adds: 1

Songs ranked by total plays

Station playlists for all R&R reporters are available on the web at <a href="https://www.radioandrecords.com">www.radioandrecords.com</a>.



"...This is a one-listen song that showcases enough of an R&B vibe to court Carter's now-teen fans while ably holding the reins of his pop roots..."
Cast aside all prejudice; it's a good "Night."

Chuck Taylor, Billboard Magazine April 9, 2005

#8 Requests & #20 Callout Females 17 - 24 yr olds - Infinity Research Kansas City KMXV # 6 Billboard Top 200 Single Sales, Over 3 Million in Audience and 1400 spins & growing

To book your summer shows contact: Salwa Scarpone 323.653.9087 • Brian Gillis 407.345.0004 • Michael Patt 978.223.1465

# CHR/POP TOP 50 INDICATOR

LAST WEEK	This Week	April 15, 2005 ARTIST TITLE LABEL(S)	TOTAL PLAYS	PLAYS	TOTAL AUDIENCE	WEEKS ON Chart	TOTAL STATIONS/ ADDS	MOST
1	1	KELLY CLARKSON Since U Been Gone (RCA/RMG)	3890	-92	75620	19	63/0	
2	2	GREEN DAY Boulevard Of Broken Dreams (Reprise)	3849	-37	74311	16	65/1	ARTIST TITLE LABEL(S)
3	3	USHER Caught Up (LaFace/Zomba Label Group)	3801	-57	69999	15	62/0	BACKSTREET BOYS Incomplete GWEN STEFANI Hollaback Girl /
4	4	FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Columbia)	3641	-34	71894	12	63/0	KELLY CLARKSON Behind Thes
5	5	GWEN STEFANI f/EVE Rich Girl (Interscope)	3242	-406	60251	17	61/0	BLACK EYED PEAS Don't Phuni
6	6	NATALIE Goin' Crazy (Latium/Universal)	3236	+69	63029	10	64/0	JESSE MCCARTNEY She's No BABY BASH Baby I'm Back (Uni
7	7	CIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group)	2887	-223	53877	20	59/0	GAME f/50 CENT Hate It Or Lov
11	<b>B</b>	ALICIA KEYS Karma (J!RMG)	2619	+346	52719	17	58/3	SIMPLE PLAN Untitled (Lava)
10	9	3 DOORS DOWN Let Me Go (Republic/Universal)	2605	+215	48031	15	59/0	MARIAH CAREY We Belong Tog WILL SMITH Switch (Interscope
8	10	ROB THOMAS Lonely No More (Atlantic)	2553	190	49429	9	57/0	NIVEA f/LIL' JON & YOUNGBLO
16	0	AKON Lonely (SRC/Universal)	2216	+386	40563	6	60/2	AARON CARTER Saturday Nigh
15	<b>2</b>	50 CENT Candy Shop (Shady/Aftermath/Interscope)	2084	+139	36118	9	54/0	ALICIA KEYS Karma (J/RMG) HOWIE DAY Collide (Epic)
9	13	MARIO Let Me Love You (J/RMG)	2074	-323	41579	20	52/1	OMARION O (Epic)
14	<b>(1)</b>	50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)	2039	+19	38087	15	53/0	U2 Sometimes You Can't Make I
18	Ğ	KILLERS Mr. Brightside (Island/IDJMG)	1880	+212	36003	10	52/2	PUSSYCAT DOLLS Don't Cha /
13	16	JESSE MCCARTNEY Beautiful Soul (Hollywood)	1815	-259	35445	23	50/0	ANNA NALICK Breathe (2am) /
17	17	BOWLING FOR SOUP Almost (Silvertone/Jive/Zomba Label Group)	1731	-63	35128	14	50/0	
12	18	EMINEM Mockingbird (Shady/Aftermath/Interscope)	1649	-466	31711	15	45/0	
19	19	GAVIN DEGRAW I Don't Want To Be (J/RMG)	1271	-262	24395	25	40/0	
26	20	DESTINY'S CHILD Girl (Columbia)	1127	+164	22509	4	45/2	
25	<b>3</b>	TRICK DADDY Sugar (Gimme Some) (Slip-N-Slide/Atlantic)	1103	+128	19597	9	46/1	
24	2	WILL SMITH Switch (Interscope)	1096	+95	21522	8	49/5	
21	23	JET Look What You've Done (Atlantic)	1010	-198	21098	13	36/2	
22	24	GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope)	972	-200	19260	11	40/0	
28	25	HOWIE DAY Collide (Epic)	971	+136	18942	9	40/3	M
27	<b>2</b>	OMARION O (Epic)	949	+110	19050	5	40/3	INCREA:
35	Ø	GAME f/50 CENT Hate It Or Love It (Aftermath/G-Unit/Interscope)	917	+318	17608	3	46/6	
30	23	PAPA ROACH Scars (Geffen)	885	+116	17716	9	35/2	ARTIST TITLE LABEL(S)
40	4	GWEN STEFANI Hollaback Girl (Interscope)	884	+516	15546	2	56/19	GWEN STEFANI Hollaback Girl
20	30	MARIAH CAREY It's Like That (Island/IDJMG)	883	-410	14725	12	31/0	AKON Lonely (SRC/Universal)
29	<b>(1)</b>	GAVIN DEGRAW Chariot (J/RMG)	882	+63	18032	6	40/0	ALICIA KEYS Karma (J/RMG)  GAME f/50 CENT Hate It Or Love
23	32	DESTINY'S CHILD Soldier (Columbia)	819	241	15113	20	30/0	BACKSTREET BOYS incomplet
34	<b>3</b> 3	RYAN CABRERA 40 Kinds Of Sadness (E.V.L.A./Atlantic)	740	+ 129	13431	4	35/2	KELLY CLARKSON Behind The
33	34	JENNIFER LOPEZ f/FAT JOE Hold You Down (Epic)	639	-6	13735	5	30/1	SIMPLE PLAN Untitled (Lava)
36	<b>3</b>	BABY BASH Baby I'm Back (Universal)	623	+142	12529	3	27 7	3 DOORS DOWN Let Me Go (Re KILLERS Mr. Brightside (Island)
32	36	FRICKIN' A Jessie's Girl (Toucan Cove/Alert)	598	-77	12938	12	26/1	MARIAH CAREY We Belong To
38	<b>(T)</b>	MARIO How Could You (J/RMG)	506	+56	11178	3	26/0	DESTINY'S CHILD Girl (Columb
31	38	SNOOP DOGG f/JUSTIN TIMBERLAKE Signs (Doggystyle/Geffen)	438	-246	7339	10	21/0	BABY BASH Baby I'm Back (U) JESSE MCCARTNEY She's No
Debut	<b>3</b> 9	KELLY CLARKSON Behind These Hazel Eyes (RCA/RMG)	405	+251	7216	1	38/19	50 CENT Candy Shop (Shady/A
Debut	40	BACKSTREET BOYS Incomplete (Jive/Zomba Label Group)	391	+318	8612	1	38/28	HOWIE DAY Collide (Epic)
41	40	AARON CARTER Saturday Night (Trans Continental Records)	391	+44	7596	3	30/4	RYAN CABRERA 40 Kinds Of S TRICK DADDY Sugar (Gimme S
37	42	MAROON 5 Sunday Morning (Dctone/J/RMG)	382	-91	8412	20	17/0	PAPA ROACH Scars (Geffen)
42	43	TYDYL WAVE Lay Down (Independent)	372	+37	6964	5	15/0	OMARION O (Epic)
   Debut	4	SIMPLE PLAN Untitled (Lava)	359	+236	7939	1	26/6	WILL SMITH Switch (Interscop NIVEA f/LIL' JON & YOUNGBL
46	<b>4</b> 5	TRILLVILLE Some Cut (BME/Warner Bros.)	354	+45	6447	2	18/1	(Jive/Zomba Label Group)
43	45	CROSSFADE Cold (Columbia)	354	+23	7237	4	17/2	PUSSYCAT DOLLS Don't Cha
Debut>	<b>4</b>	MARIAH CAREY We Belong Together (Island/IDJMG)	334	+165	7416	1	20/6	CAESARS Jerk It Out /Astralw
44	48	TIM MCGRAW Live Like You Were Dying (Curb)	277	-34	5040	11	12/0	U2 Sometimes You Can't Make NATALIE Goin' Crazy (Latium/L
Debut>	<b>4</b> 9	NIVEA f/LIL' JON & YOUNGBLOODZ Okay (Jive/Zomba Label Group)	249	+94	4609	1	18/5	BLACK EYEO PEAS Don't Phunk
50	<u>.</u>	GOO GOO DOLLS Give A Little Bit (Warner Bros.)	249	+18	4887	18	9/0	GAVIN DEGRAW Chariot (J/RM

# 'ADDED'

ARTIST TITLE LABEL(S)	ADDS
BACKSTREET BOYS Incomplete (Jive/Zomba Label Group)	28
GWEN STEFANI Hollaback Girl (Interscope)	19
KELLY CLARKSON Behind These Hazel Eyes (RCA/RMG)	19
BLACK EYEO PEAS Don't Phunk With My Heart (A&M/Interscope)	18
JESSE MCCARTNEY She's No You (Hollywood)	10
BABY BASH Baby I'm Back (Universal)	7
GAME f/50 CENT Hate It Or Love It (Aftermath/G-Unit/Interscope)	6
SIMPLE PLAN Untitled (Lava)	6
MARIAH CAREY We Belong Together (Island/IDJMG)	6
WILL SMITH Switch (Interscope)	5
NIVEA f/LIL' JON & YOUNGBLOODZ Okay (Jive/Zomba Label Group)	5
AARON CARTER Saturday Night (Trans Continental Records)	4
ALICIA KEYS Karma (J/RMG)	3
HOWIE DAY Collide (Epic)	3
OMARION O (Epic)	3
U2 Sometimes You Can't Make It On Your Own (Interscope)	3
PUSSYCAT DOLLS Don't Cha (A&M/Interscope)	3
ANNA NALICK Breathe (2am) (Columbia)	3

# OST SED PLAYS

	TOTAL PLAY
ARTIST TITLE LABEL(S)	NCREASE
GWEN STEFANI Hollaback Girl (Interscope)	+516
AKON Lonely (SRC/Universal)	+386
ALICIA KEYS Karma (J/RMG)	+346
GAME f/50 CENT Hate It Or Love It /Aftermath/G-Unit/Interscope	+318
BACKSTREET BOYS Incomplete (Jive/Zomba Label Group)	+318
KELLY CLARKSON Behind These Hazel Eyes (RCA/RMG)	+251
SIMPLE PLAN Untitled (Lava)	+236
3 DOORS DOWN Let Me Go (Republic/Universal)	+215
KILLERS Mr. Brightside (Island/IDJMG)	+212
MARIAH CAREY We Belong Together (Island/IDJMG)	+165
DESTINY'S CHILD Girl (Columbia)	+164
BABY BASH Baby I'm Back (Universal)	+142
JESSE MCCARTNEY She's No You (Hollywood)	+140
50 CENT Candy Shop (Shady/Aftermath/Interscope)	+139
HOWIE DAY Collide (Epic)	+136
RYAN CABRERA 40 Kinds Of Sadness (E.V.L.A./Atlantic)	+129
TRICK DADDY Sugar (Gimme Some) (Slip-N-Slide/Atlantic)	+ 128
PAPA ROACH Scars (Geffen)	+116
OMARION O (Epic)	+110
WILL SMITH Switch (Interscope)	+95
NIVEA f/LIL' JON & YOUNGBLOOOZ Okay	
(Jive/Zomba Label Group)	+94
PUSSYCAT DOLLS Don't Cha (A&M/Interscope)	+85
CAESARS Jerk it Out (Astraiwerks/EMC)	+79
U2 Sometimes You Can't Make It On Your Own (Interscope)	+70
NATALIE Goin' Crazy (Latium/Universal)	+69
BLACK EYEO PEAS Don't Phunk With My Heart (A&M/Interscop	<i>e)</i> +67
GAVIN DEGRAW Chariot (J/RMG)	+63
MARIO How Could You (J/RMG)	+56
CRINGE Burn (Listen)	+56
LIFEHOUSE You And Me (Geffen)	+52

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# RateTheMusic.com

America's Best Testing CHR/Pop Songs 12 + For The Week Ending 4/15/05

Artist Title (Label)	TW	LW	Famil.	Burn	W 12-17	W 18-24	W 25-34
KELLY CLARKSON Since U Been Gone (RCA/RMG)	4.30	4.30	100%	30%	4.29	4.28	4.07
ROB THOMAS Lonely No More (Atlantic)	4.06	4.06	93%	15%	3.84	4.04	4.09
GREEN DAY Boulevard Of Broken Dreams (Reprise)	4.03	4.10	98%	41%	4.02	4.05	3.85
BOWLING Almost /Silvertone/Jive/Zomba Label Group)	4.03	3.97	85%	15%	4.41	3.87	3.91
3 DOORS DOWN Let Me Go (Republic/Universal)	3.97	4.09	84%	16%	3.96	3.95	4.16
HOWIE DAY Collide (Epic)	3.95	_	63%	13%	4.02	3.98	4.03
KILLERS Mr. Brightside (Island/IDJMG)	3.94	4.01	79%	19%	4.35	3.95	3.56
GAVIN DEGRAW I Don't Want To Be (J/RMG)	3.84	3.80	97%	45%	3.78	3.75	4.11
JESSE MCCARTNEY Beautiful Soul (Hollywood)	3.83	3.90	98%	42%	3.89	3.82	3.79
ALICIA KEYS Karma (J/RMG)	3.80	3.84	95%	30%	3.81	3.58	3.89
JET Look What You've Done (Atlantic)	3.74	3.71	84%	22%	3.89	3.67	3.62
FRANKIE J. f/BABY BASH Obsession (Columbia)	3.69	3.57	92%	30%	3.79	3.64	3.72
CIARA f/M. ELLIOTT 1, 2 Step (LaFace/Zomba Label Group)	3.68	3.70	95%	46%	3.99	3.55	3.42
GWEN STEFANI f/EVE Rich Girl (Interscope)	3.63	3.60	99%	45%	3.31	3.43	3.75
USHER Caught Up (LaFace/Zomba Label Group)	3.62	3.56	96%	41%	3.60	3.53	3.55
JAY-Z & LINKIN PARK Numb/Encore (Warner Bros.)	3.61	3.57	95%	45%	3.63	3.61	3.79
WILL SMITH Switch (Interscope)	3.60	3.84	73%	15%	3.65	3.50	3.51
NATALIE Goin' Crazy (Latium/Universal)	3.56	3.60	80%	26%	3.71	3.54	3.66
EMINEM Mockingbird (Shady/Aftermath/Interscope)	3.54	3.56	97%	42%	3.55	3.81	3.36
MARIAH CAREY It's Like That (Island/IDJMG)	3.46	3.41	87%	25%	3.57	3.39	3.40
AKON Lonely (SRC/Universal)	3.46	3.39	78%	24%	3.80	3.61	3.21
MARIO Let Me Love You (J/RMG)	3.41	3.44	97%	55%	3.27	3.29	3.48
50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)	3.33	3.34	94%	39%	3.48	3.58	3.13
DESTINY'S CHILD Soldier (Columbia)	3.31	3.21	97%	57%	3.31	3.23	3.31
50 CENT Candy Shop (Shady/Aftermath/Interscope)	3.20	3.40	95%	45%	3.36	3.34	2.96
LIL' JON f/USHER & LUDACRIS Lovers & Friends (TVT)	3.12	3.12	86%	44%	3.23	3.12	3.09
GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope)		3.10	90%	42%	3.16	3.37	2.94
TRICK DADDY Sugar (Gimme Some) (Slip-N-Slide/Atlantic)		3.28	63%	26%	3.02	3.23	2.84
JENNIFER LOPEZ f/FAT JOE Hold You Down (Epic)	3.02	_	73%	26%	3.23	2.68	3.35

Total sample size is 315 respondents. **Total average tavorability** estimates are based on a scale of 1-5. (1=dislike very much, 5 = like very much). **Total familiarity** represents the percentage of respondents who recognized the song. **Total burn** represents the number of respondents who said they are tired of hearing the song. Songs must have 40% familiarity to appear on survey. Sample composition is based on persons 12+. Persons are screened via the Internet. Once passed, they can take the music test based on the format/music preference. Rate TheMusic.com results are not meant to replace callout research. The results are intended to show opinions of participants on the the Internet only. Rate TheMusic is a registered trademark of RateTheMusic.com. **The RTM system**, is available for local radio stations by calling 818-377-5300. RateTheMusic.com data is provided by Mediabase Research, a division of Premiere Radio Networks.

# RR.

# CHR/POP TOP 30

# POWERED BY MEDIARASE

CAN	ADA				MEDIA	BANE
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	PLAYS	WEEKS ON CHART	TOTAL STATICNS
1	0	USHER Caught Up (LaFace/Zomba Label Group)	532	+8	12	8/1
4	2	50 CENT Candy Shop (Shady/Aftermath/Interscope)	495	+88	8	7/1
9	3	FRANKIE J. f/BABY BASH Obsession (Columbia)	438	+76	7	7/1
2	4	GWEN STEFANI f/EVE Rich Girl (Interscope)	427	·26	15	5/8
3	5	GREEN DAY Boulevard Of Broken Dreams (Reprise)	426	-12	15	5/6
5	<b>0</b> +	SUM 41 Pieces (Island/IDJMG)	401	0	12	7/0
6	0+	SHAWN DESMAN Let's Go (Vik/Sony BMG Canada)	397	+26	9	6/1
8	8	KELLY CLARKSON Since U Been Gone (RCA/RMG)	361	.5	17	7/0
7	9 ┿	K-OS Man I Used To Be (Astralwerks/EMC)	361	-6	15	7/0
10	10	ROB THOMAS Lonely No More (Atlantic)	344	.9	8	8/0
12	0	ALICIA KEYS Karma (J/RMG)	335	+59	6	8/1
13	Ø	NATALIE Goin' Crazy (Latium/Universal)	290	+36	5	8/0
24	13	AKON Lonely (SRC/Universal)	280	+94	2	8/2
17	4	KILLERS Mr. Brightside (Island/IDJMG)	268	+41	5	5/0
15	Œ	CIARA ffM. ELLIOTT 1, 2 Step (LaFace/Zomba Label Group)	256	+8	19	7/0
19	⊕	DIVINE BROWN Old Skool Love (Blacksmith)	252	+27	3	7/1
18	Ū+	AVRIL LAVIGNE He Wasn't (Arista/RMG)	250	+24	5	5/0
21	18	WILL SMITH Switch (Interscope)	247	+41	5	6/1
11	19	MARIAH CAREY It's Like That (Island/IDJMG)	246	-52	10	7/0
29	20	BACKSTREET BOYS incomplete (Jive/Zomba Label Group)	242	+69	2	8/2
Debut	<b>4</b>	DESTINY'S CHILD Girl (Columbia)	237	+88	1	6/1
26	22	GAME f/50 CENT Hate It (Aftermath/G-Unit/Interscope)	229	+50	2	5/1
16	23	MARID Let Me Love You (J/RMG)	228	-16	18	5/0
20	24	GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope)	203	-16	11	6,0
14	25	EMINEM Mockingbird (Shady/Aftermath/Interscope)	201	-53	10	5/0
27	20♠	JULLY BLACK Stay The Night (Universal)	197	+18	3	6/1
23	27	S. DOGG f/J. TIMBERLAKE Signs (Doggystyle/Geffen)	196	+9	8	5/0
22	28	3 DOORS DOWN Let Me Go (Republic/Universal)	192	+3	3	4/1
28	29 🚓	DAVID USHER Love Will Save The Day (MapleMusic)	172	-7	4	4:0
-	<b>30</b>	50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interso	ope/170	+11	14	7/0

15 Canadian CHR reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. © 2005 Radio & Records. Indicates Cancon.



# ARTIST: Kelly Clarkson LABEL: RCA/RMG

By MIKE TRIAS/ASSOCIATE EDITOR

As everyone knows, Kelly Clarkson became a star and a household name when she won the first season of American Idol. At

the time no one knew whether her star would continue to shine into the future, or if it would burn out like the latest fad. Now, almost three years later, no one can argue that she's a true superstar.

But what makes her a superstar? Is it the fact that she was the first winner of the phenomenon that rules television airwaves? Possibly. Could it be the modest, girl-next-door image that she maintains in the spotlight? Well, that certainly doesn't lose her any fans. But the fact is, it's her music that has given Clarkson staying power in today's music world.

Let's look at some stats. Her debut album went platinum, and her current album, *Breakaway*, has gone platinum as well. She's had multiple No. 1 singles — in fact, "Breakaway" sits at No. 1 at AC, and "Since U Been Gone" still reigns as

this week's No. 1 Pop song.

With Breakaway, Clarkson, like many solid artists who have come before her, chose to change up her style a little. With this album she has evolved her sound, officially joining the female pop-rock movement. However, unlike many of her contemporaries, her true voice — which is as powerful as ever — shines through the production on the records.

"Behind These Hazel Eyes" is the latest single from Clarkson's sophomore album, and it rises to No. 42\* this week on the Pop

chart. So what exactly is behind her hazel eyes? Tears, apparently. "Behind These Hazel Eyes" follows in the "love gone wrong" footsteps of "Since U Been Gone." Clarkson sings the angst-ridden "Behind These Hazel Eyes" with conviction, emotion and a sense of believability that is

sometimes lacking in this subgenre of music.

Perhaps the most telling sign that Clarkson is a superstar is that fans increasingly want a taste of her, and I'm not just talking about her current headlining tour, which features The Graham Colton Band and will visit 34 North American cities by the time it wraps up late next month. One overzealous fan will literally get a taste of Clarkson thanks to the recent eBay auction featuring a bottle of Dasani water that the singer supposedly sipped during her April 2 concert.



**THE RAINBOW BEGINS IN VEGAS** On hand to make the official announcement of the Rainbow Room's impending opening in Sin City are (I-r) Amen Motorcycles' Mike Brown, Rainbow partners Mario Maglieri and Bob Greenberg and Motorhead bandmember Lemmy Kilmister. Seated on the motorcycle is Rainbow partner Jerry Greenberg.

# **Please Send Your Photos**

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# CHR/POP REPORTERS

# Stations and their adds listed alphabetically by market

KCDD/Abilene, TX OM/PD: Brad Elliott 14 FATJOE 11 KELLY CLARKSON 11 JESSE MCCARTNEY 11 CLARA DLUGACRIS

WFLY/Albarry, NY\*
OM: Kevin Callahan
PD: John Foxx
MD: Chrishy Taylor
16 BAKKSTREET BOYS
1 KELLY CLARKSON
MARIAC CAREY
ANNA NALICK

WKKF/Albany, NY\*
PD/MD: Rob Dawes
16 BACKSTREET BOYS
1 BLACK EYED PEAS
KELLY CLARKSON

KQID/Alexandria, LA
PD: Ron Roberts
3 THREE DAYS GRACE
3 BREAKING BENJAMIN
3 BECK
3 GARBAGE
2 MUDVAYNE

2 MIJONYNE
2 JIAC JOHNSON
2 JIAC JOHNSON
2 JACK JOH

WAEB/Allentown, PA\*
PD: Laura St. James
MD: Mike Kully
7 BACKSTREET BOYS
5 LIFEHOUSE
GWEN STEFANI

KGOT/Anchorage, AK OM: Mark Murphy PO: Bill Stewart 15 FANTASIA B BACKSTREET BOYS 7 AARON CARTER

NIXX/Appleton, WI\* D/MD: David Burns 18 BACKSTREET BUYS 11 ANNA NALIOK 4 KELLY OLARKSON CAESARS

WSTR/Atlanta, GA\*
PO: Dan Bowen
APD: J.R. Ammons
MD: Michael Chase
12 BACKSTREET BOYS
GWEN STEFANI
LIFEHOUSE

KHFI/Austin, TX\* OM: Mac Daniels PD: Tommy Austin APD: Brotha Fred MD: Deidre Gott

AKON BACKSTREET BOYS BLACK EYED PEAS

WBZN/Bangor, ME OM: Paul Dupuis PO: Dan Cashman APO/MD: Arlen "Kid" Jameson

WFMF/Baton Rouge, LA\*
PD: Kevin Campbell
3 BACKSTREET BOYS
1 BACK EVED PEAS
CAESARS
GOOD CHARLOTTE
PRETTY RICKY

OM: Jim West
PD/MD: Brandin Shaw
APD: Patrick Sanders
6 AKON
2 TRICK DADDY
1 BACKSTREET BOYS

KRSQ/Billings, MT DM: Tom Dakes PD: Kyle McCoy 10 ALCIA KEYS 5 BACKSTREET BOYS 4 BLACK EYED PEAS

WXYK/Biloxi, MS\*
OM: Jay Taylor
PO/MO: Lucas
37 Ying Yang Twins
2 Ciara Alloachis
Killers
BACKSTREET BOYS
KELLY CLARKSON
BLACK EYED PEAS

WBNO/Bloomington, IL OM: Dan Westhoff PD: Tony Travatto APD: Chad F asig MD: Russell Russh 20 PARIADACH 20 PARIADACH 4 BACKSTEEF BOYS MACON GWEN STEFANI

KSAS/Boise, ID\* PO: Hoss Grigg 2 BACKSTREET BOYS

KZMG/Boise, ID\* PD: Jim Allen 2 BOBBY VALENTINO 2 BACKSTREET BOYS KELLY CLARKSON BLACK EYED PEAS

WXKS/Boston, MA\*
PD: Cadillac Jack McCarl
APD/MD: David Corey
PBACKSTREET BOYS
BLACK EYED PEAS
JOHN LEGEND

KNDE/Bryan, TX PD/MD: Lesley K. 5 CRIMGE GWEN STEFANI WILL SMITH

WZKL/Canton, OH\*
PD: John Stewart
MD: Sue Tyler
2 KELLY CLARKSON
1 BACKSTREET BOYS
D H7
MARIAH CAREY
JESSE MCCARTNEY

WRZE/Cape Cod, MA
DM/PD: Sleve McVie
27 GWEN STEFAN
27 MARNAT CAREY
19 WILL SMITH
17 NIVEA LJIL JON & YOUNGBLOOD2
GREEN DAY

KZIA/Cedar Rapids, IA OM: Rob Norton PO/MD: Ric Swann APD: Johnny Walver HOWE DAY GWEN STEFANI

WSSX/Charleston, SC\*
OM/PD: Mike Edwards
APD/Mib: Special Ed
86 BACKSTREE BOYS
KELLY CLARISON
BLACK EFED PAS
AMAN ANALOK
BROOME VALENTINE VBIG BOI & LII JON

WKXJ/Chattanooga, TN\* OM: Kris Van Dyke W K AUJUST.
OM: Kris Van Dyke
PD: Ridge
APD: Mike Michonski
MD: Heather Backman
21 BACKSTREET BOYS
1 KELLY CLARKSON
DESTINYS CHILD
GWEN STEFANI

WKSC/Chicago, IL'
PO: Rod Phillips
MD: Jeff Murray
49 BACKSTREET BOYS
4 BLACK EYED PEAS
PRETITY RICKY
KELLY CLARKSON

KLRS/Chico, CA PD/MD: Eric Brown 11 BACKSTREET BOYS 11 BLACK EYED PEAS 10 FEATURES 10 PRETTY RICKY

WKFS/Cincinnati, OH\*
OM: Scotl Reinhart
PD: Torimy Bodean
MD: Jordan

1 PAPA ROACH
1 MARIAH CARFY
BACKSTREET BOYS
KELLY CLARKSON

WAKS/Cleveland, OH\* OM: Kevin Metheny OM: Jeff Zukauckas PD: Dan Mason APD/MD: Kasper 20 BACKSTREE BOYS 1 BLACK FYED PEAS JESSE MCCARTNEY

OM: Bobby Irwin
PD: Chad Rufer
21 BLACK EYED PEAS
AMERIE
BACKSTREET BOYS
MARIAH CAREY

WNOK/Columbia, SC\* PD: Toby Knapp MD: Pancho 17: BACKSTREET BOYS 17: WILL SMITH 11: LIFEHOUSE GWEN STEFANI

WCGQ/Columbus, GA
DM/PD: Bob Quick
1 ANIA NALICK
1 GOOD CHARLOTTE
1 GAME 150 CENT
1 BACKSTREET BOYS
1 PUSSYCAT DOLLS
1 BLACK EYED FEAS

WNCI/Columbus, OH PO: Michael McCoy APD/MD: Joe Kelly 2 BACKSTREET BOYS

WJYY/Concord (Lake Regions), NH PD/MD: AJ Dukette SMAPLE PLAN GWEN STEFANI BACKSTREET BOYS

WGIC/Cookeville, TN OM: Marly McFly PD: Scooter MD: Freaky Dave 6 BACKSTREET BOYS 2 KELLY CLARKSON

KHKS/Dallas, TX\* PD: Patrick Davis 5 BACKSTREET BOYS

WGTZ/Dayton, OH\* OM: J.D. Kunes PD/AMD: Scott Sharp 7 BLACK EYED PEAS KELLY CLARKSON

WVYB/Daytona Beach, FL\*
OM: Frank Scott
PO/MD: Kotter
5 BACKISTREFE BOYS
1 MARIAN CAREY
1 ANNA NALICK
BLACK EYED PEAS
KELLY CLARISON

KFMD/Denver, CO\*
PD: Jim Lawson
MD: Jo Jo Tumbeaugh
22 BACKSTRIET BOYS
19 BOBBY VALENTINO
4 3 DOORS DOWN
2 AMERIE
1 KELLY OLARKSON
1 BLACK EYED PEAS

KKDM/Des Moines, IA PD: Greg Chance
MD: Steve Wazz

4 BACKSTREET BOYS

KELLY CLARKSON

MARIAH CAREY

BLACK EYED PEAS

TRILL VILLE

LIFEHOUSE

WKQI/Detroit, MI\*

WLVY/Elmira, NY
OM/PD: Gary Knight
APD: Brian Stoll
27: BAJOKSTRET BOYS
14: RYAN CABRERA
13: SHOOP DOGG SPHARRELL
13: HODBASTAWN
6: NINER LILL
6: NINER LILL
6: LILL
6

WNKI/Elmira, NY PD/MD: JJ Morgan 38 BACKSTREET BOYS

KDUK/Eugene, OR OM: Chris Sargent PD: Valene Steele 22 BABY BASH 5 BLACK EYED PEAS

WSTO/Evansville, IN DM: Tim Huel sing PD: Stan 'The Man' Priest APD: Josh Strickland MD: Brad Booker 4 HOWIE DAY 4 CRINGE 3 SELLY CLARKSON

HUMINGE
KELLY CLARKSON
MARIAN CAREY
NUVEA (T.I.T. JON & YOUNGSLOODZ
UZ
SIMMP E DE ATT

WDAY/Fargo OM/PD: Mike "Big Dog" Kapel MO: Troy Dayton PAPA ROACH BACKSTREET BOYS

KMCK/Fayetteville, AR PD: Jerry Kidd APD/MD: JJ Ryan No Arick

WWCK/Flint, MI\*
PD: Scott Free

1 BLACK EYED PEAS
BACKSTREET BOYS
KELLY CLARKSON

WJMX/Florence, SC OM: Randy Wilcox PD/MD: Scotty G. 14 MARIO GWEN STEFANI KELLY GLAPKSON AKON

KWYE/Fresno, CA\* PD: Mike Yeager APD: Ryder MD: Niddi Thomas 22 KELLY CLARKSON 12 BACKSTBET BOYS GWEN STEFANI

WGLU/Johnstown, PA PD: Mitch Edwards APD/MD: Jonathan Roed BABY BASH SIMPLE PLAN JENNIFER LOPEZ IFAT JOE JESSE MCCARTHEY BLACK EYED PEAS

WWST/Knoxville, TN\* PD: Rich Bailey MD: Scott Bohannon 12 BACKSTREET BOYS GWEN STEFAN!

WAZY/Latayette, IN PD: Tommy Frank

KSMB/Lafayette, LA\*
PD: Bobby Novosad
APD/MD: Andrew "A.G." Gordon
11 BACKSTREET BOYS

WLAN/Lancaster, PA°
PD: JT Bosch
APD/MD: Holly Love
10. AKON
3. BACKSTREET BOYS
1. KELLY CLARKSON
CAESARS.
GWEN STEFANI

WHZZ/Lansing, MI\* OM/PD: Jason Addams APD: David Bryan 3. AMERICAN HI-FI 1. BACKSTREET BOYS 1. KELLY CLARKSON BLACK EYED PEAS

KFRX/Lincoln, NE
PD: Adam Michaels
29 DESTINYS DHILD
29 DESTINYS DHILD
29 BARY BASH
23 GWEN STEFANI
16 KILLERS
15 JOHN LEGRID
15 JOHN LEGRID
16 LEGRID
16 HOWE DUY
7 JOHNNY REEMAN
6 AARON CANTER
BACKSTREET BOYS

KLAL/Little Rock, AR\*
PO: Randy Cain
APO: Ed Johnson
MO: Charlotte
4 BACKSTREEF BOYS
1 KELLY CLARKSON
PUSSYCAT DOLLS
LIFEHOUSE

KIIS/Los Angeles, CA\*
PD: John Ney
APD/MD: Julie Pilat
15 BACKSTREET BOYS
14 BLACK EVED PEAS
KELLY CLARKSON

WZKF/Louisville, KY\*
PD/MD: Chris Randolph
42 NR RIDAZ
19 PRETY PICKY
2 BROOKE VALENTIME (PBG BOL & UL' JON
1 BACKSTREF BOY'S
KELLY CLANISON
LIFTHOUSE

KCHZ/Kansas City, MO\* OM/PD: Maurica DeVoe 1 BACKSTHEET BOYS KELLY CLARKSON BLACK EYED PEAS KISR/Ft. Smith, AR OM/PD: "Big Dog" Rick Hayes APD: Cunningham Rham MD: Michael Oldham 5 MYFA UL JON & YOUNGBLOODZ 5 GWEN STEFANI 5 RYAN CABRERA 5 JESSE MCCARTINEY KMXV/Kansas City, MO PD: Chris Taylor
MD: Jamie Cox
16 BACKSTREET BOYS
9 CAESANS
2 RIACK EYED PEAS
MARIO
KELLY CLAPKSON

KSME/Ft. Collins, CO\*

PO: Chris Kelly
MD: Jo Jo Tumbeaugh
20 BACKSTREET BOYS
1 GAME 1/50 CENT
HOWIE DAY
KELLY CLARKSON
BLACK EYED PEAS

WXKB/Ft. Myers, FL\* PD: Matt Johnson APD/MD: Randy Sherwyn 11 PRETTY BICKY

WYKS/Gainesville, FL\*
PD: Jeri Banta
APD/MD: Alan Fox
20 BACKSTREET BOYS
1 BLACK FYED FEAS
ANNA NALICK
GOOD CHAFLOTTE
LITEROUSE

WSNX/Grand Rapids, MI\*
PD: Eric O'Brien
APD/MD: Broadway
10 BLACK FYED PEAS
2 3 DOORS DOWN
1 BAOKSTREET BOYS
KELY OLAPKSON
LIFEHOUSE

WKZL/Greensboro, NC\*
PD. Jeff McHugh
APD: Terrie Knight
MD: Marcia Gan
25 BAJOSTREET BOYS
MARUH CAREY
BLACK EYED PEAS
GREEN DAY
SO CENT

WRHT/Greenville, NC\* OM/PD: Jeff Davis APD/MD: Blake Larson 1 BACKSTREET BOYS

WFBC/Greenville, SC\* PD: Nikki Nite APD/MID: Kobe 10 TRICK DADDY 7 BACKSTREET BOYS 6 KELLY CLARKSON JESSE MCCARTNEY

WHKF/Harrisburg, PA\*
PD/MD: Jeff Hurley
10 CHARA MUDACRIS
3 DOORS DOWN
BANGSTREET BOYS
KELLY CLARKSON
BLACK EYED PEAS

WKSS/Hartford, CT\*
PD: Rick Vaughn
MD: Jo Jo Brooks
2 BACKSTREET BOYS
BLACK FED PEAS
GOOD CHARLOTTE
CUBAN LINK MAYA
LIFENCUSE

KRBE/Houston, TX\*
PD: Tracy Austin
MD: Leslie Whittle
6 BACKSTREET BOYS
6 KELLY CLARKSON
2 GAME 450 CENT
1 BLACK EYED PEAS

WKEE/Huntingtor PO: Jim Davis APD/MO: Gary Miller GOOD CHAPLOTTE GWEN STEFANI BLACK EYED PEAS

WZYP/Huntsville, AL\*
PD: Keith Scotl
MD: Ally "Lisa" Elliott
2 BACKSTREET BOYS
COLLECTIVE SOUL
GWEN STEFANI

W NOU/Indianapo OM: David Edgar PD: Chris Edge MD: Dylan 23 BAČKSTREET BOYS KELLY CLARKSON GWEN STEFANI

WXSS/Milwaukee, WI\*
DM/PD: Brian Kelly
APD/MD: Jo.Jo Martinez
26 BACKSTREET BOYS
14 ROB THOMAS
1 BOBBY VALENTINO
AMERIE

KDWB/Minneapolis, MN\*
PD: Rob Morris
26 BACKSTREET BOYS
1 BLACK EYED PEAS
PRETTY RIGHY
KELLY CLARKSON

KHOP/Modesto, CA\*
OM: Richard Perry
PD: Chase Murphy
11 BACKSTREET BOYS
2 BLACK EYED PEAS
KELLY CLARKSON
GOOD CHARLOTTE
LIFEHOUSE

KNOE/Monroe, LA OM/PO: Bobby Richards 2 JET 9 ALICIA KEYS 6 WILL SMITH 4 RYAN CABRERA GWEN STEFANI INGRAM HILL SWITCHFOOT

WHHY/Montgomery, AL OM: Bill Jones PD/MD: Steve Smith 1 BACKSTREET BDYS KELLY CLARKSON MARIAH CAPEY KELLERS

WVAQ/Morgantown, WV DM: Hoppy Kercheval PO: Lacy Net! APD: Brian Mo MD: Meghan Durst 29 OMAHON SWEN STEFANI

WWXM/Myrtle Beach, SC OM: Mark Andrews APD: Kosmo GWEN STERANI BACKSTERANI BACKSTHEET BOYS JESSE MCCARTNEY

WRVW/Nashville, TN°
PD/MD: Rich Davis
21 BACKSTREET BOYS
7 WILL SMITH
1 PAPA BOACH
KELLY CLARKSON
ARROK CARTER
GWEN STEFAMI

WBLI/Nassau, NY° OM: Nancy Cambino PD: JJ Rice APD: Al Levine MD: LJ Zabietski 22 BACKSTREET BOYS 21 BLACK EYED PEAS

WFHN/New Bedford, MA PD: James Reitz MD: David Duran 10 BACKSTREET BOYS 7 BLACK EYED PEAS 1 KELLY CLARKSON 1 JESSE MCCARTNEY

WKCI/New Haven, CT\*
PD: Chaz Kelly
MD: Kerry Collins
18 AKON
7 BACKSTREET BOYS
1 OMARION

WOGN/New London, CT PD: Kevin Palana MD: Shawn Murphy 9 BAKSTREET BDYS 5 KELLY CLARKSON

WEZB/New Orleans, LA\*
OM/PD: Nikio Kaplan
APD: Charlie Scott
MD: Stevie 6
28 BADASTREET BOYS
10 GAVIN DEGRAW
8 CHARL UNDAUPHS
2 KELLY CLARISON
2 BLACK EYED PEAS
1 D H I

KBAT/Odessa, TX OM: John Moesch PD: Leo Caro MD: Cory Knight

KCRS/Odessa, TX MD: Nate Rodriguez 25 WILL SMITH JET NIVEA (I.I.I.' JON & YOUNGBLOODZ BABY BASH AARON CARTER KJYO/Oklahoma City, OK\* PD: Mike McCoy MD: J. Rod 12 PUSSYCAT DOLLS 2 BACKSTREET BOYS BABY BASH

WXXL/Orlando, FL\*
0M/PD: Adam Cook
18 KELLY CLARKSON
14 BACKSTREET BOYS
6 BLACK EYED PEAS
4 WILL SMITH
2 HOWNE DAY

WILN/Panama City, FL DM: Mike Preble PD: Keith Allen APD/MD: G-Man 19 YING YANG TWINS 6 BACKSTREET BOYS WILL SMITH BLACK EYED PEAS T. I

WIDQ/Philadelphia, PA\* PD: Todd Shannon APD/MD: Marian Newsome 25 BACKSTREEF BOYS 3 GIARA (A.UDACRIS KELLY CLARKSON MARUAH CAREY

KZZP/Phoenix, AZ\*
PD: Mark Medina
MD: Chino
13 KILLERS
11 BACKSTREET BOYS
4 MARIAM CAREY
3 BILACK EYED PEAS
KELLY CLARKSON
50 CENT

WKST/Pittsburgh , PA\*
PD: Mark Anderson
APD: Mark Allen
MD: Mikey
37 BACKSTREET BDVS
13 WILL SWITH
4 MARUH CAREY
2 CROSSFADE
1 HOWE DAY
GWEN STEFANI

WJBQ/Portland, ME OM/PD; Tim Moore MD; Mike Adams 13 BAKKSINET BOYS PUSSYCAT DOLLS ANDA NA CK BROOKE VALENTINE MIG BOI & LICTUON LIPHOUSE.

KKRZ/Portland, OR\*
PD: Brian Bridgman

14 BLACK FYED PEAS

1 MARIAH CAREY
BACKSTREET BOYS

WERZ/Portsmouth, NH\* DM/PD: Mike 0'Donnell APD/MD: Kevin Matthews FEATURES BACKSTREET BOYS

WSPK/Poughkeepsie, NY PD: Scotty Mac APD: Sky Walker MD: Paulie Cruz 13 BABY BASH 13 BLACK EYED PEAS

WPRO/Providence, OM/PD: Tony Bristol APD/MD: Davey Morris 3 BACKSTREET BOYS SLACK EYED PEAS GOOD CHARLOTTE RELIENT K

KBEA/Quad Cities, IA\* OM: Darren Pitra PO: Jeff James MO: Steve Fuller 20 BACKSTREET BOYS

WHTS/Quad Cities, IA\*
PD: Tony Waitekus
24 BACKSTREET BOYS
5 LIFEHOUSE
1 SIMPLE PLAN
KELLY CLARKSON
GWEN STEFANI

WRVQ/Richmond, VA1

W.JJS/Roanoke, VA\*
PD/MD: Cisqo
26 B088Y VALENTINO
2 BACKSTREET BOYS
1 BLACK YETU PFAS
1 PRETTY RICKY
LIFEHOLSE
ANNA PALICK
KELLY CLARSON
LESSE MCCARTINEY

PD: Kevin Scotl APD: Danny Meyers MD: Bob Patrick 31 BACKSTREET BOYS 1 MARIAH CAREY BLACK EYED PEAS KELLY CLARKSON SIMPLE PLAN

WPXY/Rochester, NY\*
PD: Mike Danger
APD: Carson
MD: J.8.
3 GAME M50 CENT
3 BLACK EYED PEAS
1 HOWE DAY
YING YANG TWINS
BACKSTREET BOYS

BACKSTREET BOYS KELLY CLARKSON

(DND/Sacramento, CA\* D: Steve Weed ID: Christopher K. 3 BLACK EYED PEAS 4 BACKSTREET BOYS 2 GOOD CHAPLOTTE

KZHT/Salt Lake City, UT\* PD: Jeff McCartney MD: Kramer 66 BANGSTHEET BOYS 56 ANNA NALICK 1 BLACK FED PLAS SIMPLE PLAN

CXXM/San Antonio, TX\*
PD: Jay Shannon
MD: Tony Corlez
24 PUSSYCAT DOLLS
9 BUACK EYED FEAS
1 3 DOORS DOWN
1 BACKSTREET BOYS
KELLY OLARKSON

KSŁY/San Luis Obispo, CA PD: Andy Wintord MD: Craig Marshall 2 BLACK EYED PEAS

WAEV/Savannah, GA
OM: Brad Kelly
PD/MD: Chris Alan
APD: Russ Francis
ANA NALICK
OMARION
KELLY CLARKSON
MARIAN CAREY
BLUCK PYED PEAS

WZAT/Savannah, GA
PD: Brian Rickman
36 ALICIA KEYS
20 JESSE MCCARTNEY
11 YANG YANG TWINS
10 GAME ISO CENT
10 GWEN STEFANI
8 102

8 U2 6 SIMPLE PLAN BACKSTREET BOYS KELLY CLARKSON

KRUF/Shreveport, LA\*
PD: Erin Bristol
MD: Evan Harley
21 BACKSTREET BOYS
1 KELLY CLARKSON
MARIAH CAREY
LI2

KSLZ/St, Louis, MO\* MD: Taylor J 1 BLACK EYED PEAS PRETTY RICKY JESSE MCCARTMEY WNTO/Syracuse, NY\*
OM/PD: Tom Mitchell
MD: Jimmy Olsen
2 AKON
1 BACKSTREET BOYS
ANNA NALICK

WWHT/Syracuse, NY
PD: Butch Charles
ND: Jeff Wise
2 BACKSTREET BOYS

WHTF/Tallahasse OM: Jay Taylor PO: Darren Slephens APD/MD: Justin Tyme 26 GWEN STEFAW

WFLZ/Tampa, FL\*
OM/PD: Jeff Kapegi
APD/MD: Kane
38 BACKSTHEET BOYS
7 KELLY CLARKSON
3 BLACK EYED PEAS

WVKS/Toledo, OH° OM/PD: Bill Michaels APD/MD: Mark Andrews 5 BACKSTREET BOYS BABY BASH

WKHQ/Traverse City, MI OM/PD: Todd Martin APD/MD: Luke Spencer FRICKIN A BACKSTREET BOYS BACKSTRE CAESARS OMARION

KRQQ/Tucson, AZ\* OM: Tim Richards PD: Ken Carr MD: Chris Peters 13 BACKSTREET BOYS 13 BACKSTHEET DOTO 3 DESTINY'S CHILD 1 JESSE MCCARTNEY LIFEHOUSE KELLY CLARKSON

KHTT/Tulsa, OK\*
OM/PD: Tod Tucker
APD: Matt Ryder
MD: Tim Rainey
80 BACKSTREET BOYS
KELLY CLARKSON KELLY CLARKSON FRANKIE J BLACK EYED PEAS CIARA 14-UDACRIS LIFEHOUSE

KIZS/Tulsa, OK\*
PD: Chase
16 BACKSTREET BOYS
1 GOOD CHARLOTTE
BLACK EYED PEAS

WWKZ/Tupelo, MS PD: Rick Stevens MD: Marc Allen 5 BACKSTREET BOYS

WSKS/Utica, NY DM: Stew Schantz PD: Steve Lawrence APD/MD: Shaun Andr

KWTX/Waco, TX PO: Darren Taylor APD/MO: John Oakes JUNEBUG SLIM GAME JOSO CENT KELLY CLARKSON JESSE MCCARTNEY

WIFC/Wausau, WI PD: John Jost APD: Jammin' Joe Malone MD: Belley 12 GWEN STEFANI 12 KELLY CLARKSON 12 JESSE MCCARTINEY

WBHT/Wilkes Barre, PA\* PD: Mark McKsy APD/MD: A.J. 2 BACKSTREET BOYS KELLY CLARKSON WKRZ/Wilkes Barre, PA\*
OM: Jim Rising
PD: Tias Schuster
APD/MD: Kelly K.
11 BLACK PET PASS
10 BADGSTREET PASS
9 MONG
10 000 ONAPLOTTE
KELLY OLAPIKSON

WAZO/Wilmington, NC PD: Mark Jacobs 18 BACKSTREET BOYS 15 KELLY CLAPKSON

WAKZ/Youngstor OM: Dan Rivers PD/MD: Jerry Mac 47 BACKSTREET BOYS 2 BLACK EYED PEAS 1 GOOD CHARLOTTE

WHOT/Youngsto PD: John Trout MD: Lisa Reynolds 2 TRICX DADDY GWEN STEFANI BACKSTREET BOYS

POWERED BY MEDIABASE

\*Monitored Reporters 182 Total Reporters 117 Total Monitored

65 Total Indicator

Did Not Report. Playlist Frozen (3): KRCS/Rapid City, SD WKFR/Kalamazoo, MI

WAOA/Melboume, FL\*
PD: Beau Richards
MD: Eric Deniro

12 BACKSTREET BOYS
3 TRICK DADDY
GWEN STEFANI

WZEE/Madison.
OM: Mike Ferris
PD: Jon Reilly
APD/MD: Dylan
PAPA ROACH
GWEN STEFANI
BACKSTREEF BACK
KELLY CLARKSON
BLACK EYED PEAS



DANA HALL

# Reggaetón Breaks Big

Where the sound came from, and where it's going

here's a movement happening — not just a musical trend or fad, but a real musical movement born from street culture — and it is taking hold at Rhythmic radio: Stations in markets from Miami to Houston, New York to Los Angeles, and even in Atlanta and Chicago, are embracing Latin hip-hop and reggaetón.

This movement's energy, strength and popularity are being compared to that of hip-hop. In fact, many of the artists and industry people involved already consider themselves part of the mainstream hip-hop world, so it's not surprising that Rhythmic programmers took notice of this movement early on, embracing reggaetón acts like Daddy Yankee ("Gasolina"), as well as Latin hip-hop songs like N.O.R.E.'s "Oye Mi Canto" and Pitbull's smashes.

An example of how hot the craze is right now: The first ever Reggaetón Invasion concert sold out two nights at the Universal Amphitheatre in Los Angeles in two hours.

The Rhythmic format has always found a place for the Latin audience at the table. This was one of the key things that distinguished it from Pop and Urban stations in many markets. But now, with a growing Hispanic population nationwide and the emerging musical force that is reggaetón, Rhythmic radio has an opportunity to distinguish itself even more and, possibly, grow its audience in the process.

CONTRACTOR SERVICE CONTRACTOR

"With the success of certain reggaetón artists at crossover radio or English-language radio we have certainly seen the doors open wider for Latin hip-hop."

Gus López

The format does not have the playing field to itself, however. There is a host of competitors out there. Clear Channel has even created a niche format it calls "Hurban," which specializes in reaching the young Latino demographic by playing a mixture of Latin pop, hip-hop and reggaetón. It's essentially a Spanish-language Rhythmic format.

To help Rhythmic programmers better understand the growing Latin hip-hop and reggaetón movement and their place in it now and in the future, this week I speak with several Latin music executives.

# Latin Urban Life

Universal Music Group recently launched Machete Music under the supervision of Pres-



Gus López

ident **Gus López**. It was created to be a full-service Latin urban label, and its first joint venture is with VI Music, one of the most successful independent reggaetón labels.

López says, "Right now, as we start the label, we are mainly

working with the established artists signed to VI: Don Omar and Héctor El Bambino [formerly of the duo Héctor And Tio], as well as Latin talent already signed to Universal. The difference is, we're dedicated to the hip-hop and urban genres, as opposed to being a Latin label that is dealing in multiple genres. Here, we can specialize.

"With the success of certain reggaetón artists at crossover radio or English-language radio we have certainly seen the doors open wider for Latin hip-hop. These stations have supported acts like Fat Joe or Big Pun in the past, but those were typically hip-hop artists of Latin descent rapping in English. What we are seeing now is more of a cultural movement for Latin artists and listeners on mainstream radio.

"Our targets are going to be the markets with the top Latin DMA, because our primary goal is to continue to reach the Latin audience. But we are seeing tremendous Latin population growth in markets like Atlanta; Washington, DC; and Phoenix — cities where there are also large African-American populations. There are also a number of secondary markets where we have historically seen very good Latin music sales."

# No Limits

"The fact is, reggaetón is beginning to knock down the doors in the black community and is becoming more accepted as part of hip-hop culture," López continues. "You see it when major black hip-hop stars use reggaetón acts like Pitbull and Daddy Yankee on their singles and when hip-hop superstars use Latin rhythms in their music [50 Cent, Jay-Z].

"But for us at Machete, it needs to be organic. If it's a Latin artist singing or rapping with

Latin rhythms, that is natural. With a mainstream artist, it has to come from within them, not be something that is forced on them.

"This isn't the flavor of the month, where everyone has their one Latin-sounding record, and next year it's on to something new. I mean, some people would like to see Eminem do a track with Don Omar, but it may not be the right fit. You have to see if the vibe is there.

"Most of the reggaetón and Latin hip-hop acts you speak with, although they have pride in their heritage, want to be considered hip-hip artists first and foremost. Their ultimate goal is to be a mainstream success.

"While the new stations like the 'Hurbans' in Houston will be good for the Latin hip-hop movement, that shouldn't limit these artists to being heard only on Spanish-language radio."

# An Unstoppable Tornado

Ray Acosta is VP/Music Latina & Marketing for UBO/Chosen Few/Latin Flava Records. He says, "Reggaetón is hitting like an unstoppable tornado. It's happening faster and stronger than other formats in the past. With hip-hop, it took all of the '80s and the early part of the '90s for it to take hold and for radio to fully embrace it. With reggaetón, it's been about six months since it hit the States.

"A year ago I would go to the Latin stations in New York, and they would tell me, 'We can't play reggaetón. It's too hard. It's too street.' Today I would guess that 50% of their playlist is reggaetón. That's because this is the music of Latin youth. They've embraced it,

and it's what they want to hear. In New York, for every 20 cars that pass you by, 15 are banging reggaetón."

Acosta says that it wasn't always this way for young Latinos who've grown up in the U.S. "Before, Latin youth adopted hip-hop as their music," he



Ray Acosta

says. "They didn't identify with salsa or meringue or the music of their Latin heritage that their parents had grown up on.

"But now reggaetón has given them back their culture and given them a music to call their own. This music represents them and their lifestyle — how they dress, how they speak and what they listen to musically.

"Lifestyle is a word often associated with hip-hop and, now, with reggaetón. That's why Rhythmic radio is embracing it. They program to a lifestyle, and if they are in a largely Hispanic city, they have to appeal to that lifestyle in particular."

Acosta is a huge fan of the new Hurban format. "Clear Channel has already launched three Hispanic Rhythmic stations," he says. "I guarantee there will be 30 of them by the end of this year."

Acosta also contends that reggaetón is not a flavor-of-the-month genre. "It's actually been around for over 10 years back in Puerto Rico, in the clubs," he says. "It's been growing there, underground, but it's always been very street, very raunchy. Even radio there didn't embrace it until recent years.

"Reggaetón is also helping Latin R&B and hip-hop artists, even those who have been around a few years, get more attention. Now all these guys are doing reggaetón remixes of their songs, from Frankie J to Terror Squad."

"The reggaetón we see in the streets now is a refined version. They took the guns and the drugs out of the videos, and the women are wearing more clothes — well, a few more clothes."

- 72 mm, 465 April 3.80

Ray Acosta

# The Perfect Makeover

STATE BOOK BOARDAR

**Anthony Pérez**, President of Perfect Image, a film and video production company and record label based in Miami, is the force behind the TV program *The Roof*, which has been a leader in exposing reggaetón and Latin hiphop nationally via videos on the MTV-style dance program.

"Reggaetón is going to be huge at mainstream English-speaking radio," Pérez says. "We've been preparing for this for years. Gradually, the artists and the entrepreneurs behind the music have been evolving the genre to make it more mainstream.

"In recent years reggaetón has gone through many changes, incorporating new images and rhythms. Reggaetón is a mixture of Panamanian reggae and dancehall. It comes from the ghetto. It's always been very hard, very street, and what comes along with that is slang, profanity and sexual content.

"But the reggaetón we see in the streets now is a refined version. They took the guns and the drugs out of the videos, and the women are wearing more clothes — well, a few more clothes.

"You have to give props to Daddy Yankee for paving the way on mainstream radio over the

past year. Then N.O.R.E. took it a step further by fusing black hip-hop with Latin reggaetón.

"When it comes to women in reggaetón, our artist Ivy Queen is most definitely the leader. She has always represented the feminine point of view. Her



Anthony Pérez

lyrics have always spoken up for womer. She is coming out with a new DVD, a 'Best of,' in July.

"I believe that most of these artists want to have mainstream appeal, but they don't want to lose any of their core, and they won't. The ghetto side, the street side, will always be represented in some way. They might have a market for that in Puerto Rico or in the underground here, just like in hip-hop. You can make your music acceptable for radio but still have your street cred."

For more on the Latin hip-hop and reggaeton movement and how Urban programmers are feeling the heat, see this week's Urban column, Page 38. Then read about how it all started at Latin radio in Jackie Madrigal's Latin Formats column on Page 79.

#### CHR/RHYTHMIC TOP 50

-		April 15, 2005					
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / - PLAYS	TOTAL AUDIENCE (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS
1	1	50 CENT Candy Shop (Shady/Aftermath/Interscope)	6208	-386	780564	13	79/0
2	2	GAME f/50 CENT Hate It Or Love It (Aftermath/G-Unit/Interscope)	5617	+324	717080	10	75/0
3	3	FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Columbia)	4786	-161	474135	14	63/0
4	4	TRILLVILLE Some Cut (BME/Warner Bros.)	4524	+274	500191	17	73/0
5	6	AKON Lonely (SRC/Universal)	4181	+127	370802	10	68/1
6	6	YING YANG TWINS Wait (The Whisper Song) (TVT)	3671	+134	379799	10	81/0
8	7	BABY BASH Baby I'm Back (Universal)	3332	-48	338787	13	62/0
7	8	50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)	3144	-319	396442	18	76/0
11	9	BOBBY VALENTINO Slow Down (DTP/Def Jam/IDJMG)	3004	+69	334477	11	71/2
13	•	T.I. You Don't Know Me (Grand Hustle/Atlantic)	2836	+256	310701	9	71/1
22	<b>O</b>	CIARA f/LUDACRIS Oh (LaFace/Zomba Label Group)	2744	+655	327993	6	77/6
17	Ø	BROOKE VALENTINE f/BIG BOI & LIL' JON Girlfight (Virgin)	2678	+297	264378	10	79/7
10	13	NATALIE Goin' Crazy (Latium/Universal)	2619	-387	220680	18	56/1
9	14	GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope)	2555	-502	318936	22	72/0
12	15	MARIO Let Me Love You /J/RMG/	2535	-169	317991	23	81/0
14	16	OMARION O (Epic)	2490	-70	211604	14	63/0
23	<b>O</b>	AMERIE One Thing (Columbia)	2401	+322	344633	8	67/4
19	B	NIVEA f/LIL' JON & YOUNGBLOODZ Okay (Jive/Zomba Label Group)	2389	+153	202761	18	68/1
15	19	LIL' JON & THE EASTSIDE BOYZ f/USHER & LUDACRIS Lovers & Friends /TVT/	2241	-279	269590	20	36/0
20	20	LUDACRIS Number One Spot (Def Jam South/IDJMG)	2179	-14	215187	8	73/0
27	<b>3</b>	MARIAH CAREY We Belong Together (Island/IDJMG)	2064	+580	224741	3	65/4
26	<b>22</b>	PRETTY RICKY Grind With Me (Atlantic)	1967	+307	184863	4	66/5
16	23	USHER Caught Up (LaFace/Zomba Label Group)	1958	-458	226078	15	71/0
21	24	TRICK DADDY Sugar (Gimme Some) (Slip-N-Slide/Atlantic)	1954	-227	128392	16	61/0
32	<b>2</b> 5	50 CENT Just A Lil' Bit /Shady/Aftermath/Interscope/	1810	+627	277982	4	30/12
24	26	EMINEM Mockingbird (Shady/Aftermath/Interscope)	1478	-597	144978	19	53/0
31	Ø	DESTINY'S CHILD Girl (Columbia)	1464	+137	137152	4	56/1
30	<b>3</b> 3	MARIO How Could You (J/RMG)	1416	+46	130094	7	67/0
25	29	MARIAH CAREY It's Like That (Island/IDJMG)	1368	-317	142209	13	68/0
28	30	T.I. Bring 'Em Out (Grand Hustle/Atlantic)	1292	-168	163756	20	70/0
29	31	DESTINY'S CHILD Soldier (Columbia)	1263	-74	104173	20	62/0
33	€	NB RIDAZ f/ANGELINA Notice Me (Upstairs)	1214	+49	91021	6	33/0
36	<b>33</b>	CASSIDY I'm A Hustla (J/RMG)	1101	+212	179775	4	55/5
40	34	GWEN STEFANI Hollaback Girl (Interscope)	1054	+225	89810	3	38/6
34	€	FANTASIA Truth Is (J/RMG)	1053	+28	182974	12	45/4
37	<b>3</b>	112 U Already Know (Def Soul/IDJMG)	968	+55	155058	8	42 2
39	37	M. JONES f/S. THUG & P. WALL Still (SwishaHouse/Asylum/Warner Bros.)	880	.5	94398	6	38/1
49	33	FAT JOE So Much More (Terror Squad/Atlantic)	873	+324	80536	2	60/2
35	39	PITBULL f/LIL' JON Toma (TVT)	837	-164	82816	11	42/0
38	40	DADDY YANKEE Gasolina (VI Music)	800	-93	122955	20	14/0
41	<b>1</b>	JENNIFER LOPEZ f/FAT JOE Hold You Down (Epic)	799	+37	87774	8	36/0
42	<b>@</b>	K YOUNG Happy Together (Treacherous)	797	+65	82573	7	31/2
45	<b>43</b> )	MASHONDA Back Of The Club (J/RMG)	769	+76	68378	5	50/5
47	44	GWEN STEFANI f/EVE Rich Girl (Interscope)	637	-21	87374	16	12/0
44	45	JOHN LEGEND Ordinary People (Columbia)	602	-35	169218	10	26/0
43	46	TORI ALAMAZE Don't Cha (Universal)	578	-98	76086	18	27/0
46	47	FANTASIA Baby Mama (J/RMG)	569	-81	88747	7	25/0
Debut>	43	NELLY f/JUNG TRU & KING JACOB Errtime (Derrty/Fo' Reel/Universal)	497	+246	37836	1	38/3
48	49 <b>33</b>	ALICIA KEYS Karma (J/RMG)	466	-81	66425	20	18/0
Debut	<u> </u>	MARQUES HOUSTON All Because Of You (T.U.G.)	438	+94	36613	1	23/1

83 CHR/Rhythmic reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 20 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.).© 2005 Radio & Records.

#### POWERED BY MEDIABASE

#### **MOST ADDED**°

ARTIST TITLE LABEL(S)	ADDS
FRANKIE J. How To Deal (Columbia)	38
BLACK EYED PEAS Don't Phunk With My Heart (A&M/Interscope)	13
50 CENT Just A Lil' Bit (Shady/Aftermath/Interscope)	12
NATALIE Energy (Latium/Universal)	12
BEANIE SIGEL f/SNOOP DOGG Don't Stop (Roc-A-Fella/IDJMG)	12
BROOKE VALENTINE f/BIG BOI & LIL' JON Girlfight (Virgin)	7
PUSSYCAT DOLLS Don't Cha (A&M/Interscope)	7
CIARA f/LUDACRIS Oh (LaFace/Zomba Label Group)	6
GWEN STEFANI Hollaback Girl (Interscope)	6

#### MOST **INCREASED PLAYS**

ARTIST TITLE LABEL(S)	PLAY INCREASE
CIARA f/LUDACRIS Oh (LaFace/Zomba Label Group)	+655
50 CENT Just A Lil' Bit (Shady/Aftermath/Interscope)	+627
MARIAH CAREY We Belong Together (Island/IDJMG)	+580
GAME f/50 CENT Hate It Or Love It (Aftermath/G-Unit/Interscope)	+324
FAT JOE So Much More (Terror Squad/Atlantic)	+324
AMERIE One Thing (Columbia)	+322
PRETTY RICKY Grind With Me (Atlantic)	+307
BROOKE VALENTINE f/BIG BOI & LIL' JON Girlfight (Virgin)	+297
TRILLVILLE Some Cut (BME/Warner Bros.)	+ 274
T.I. You Don't Know Me (Grand Hustle/Atlantic)	+256

#### **NEW & ACTIVE**

BONE BROTHERS Hip Hop Baby (Koch) Total Plays: 412, Total Stations: 14, Adds: 0

FAITH EVANS Again (Capitol)

Total Plays: 404, Total Stations: 20, Adds: 0

WEBBIE f/BUN B Give Me That (Asylum/Trill) Total Plays: 309, Total Stations: 9, Adds: 4

CUBAN LINK f/MYA Sugar Daddy (MOB) Total Plays: 307, Total Stations: 21, Adds: 1

YOUNG GUNZ Set It Off (Roc-A-Fella/IDJMG)

Total Plays: 271, Total Stations: 14, Adds: 2

GUCCI MANE Icy (Big Cat)

Total Plays: 252, Total Stations: 9, Adds: 2

MEMPHIS BLEEK Like That (Roc-A-Fella/IDJMG) Total Plays: 241, Total Stations: 15, Adds: 3

NINO BROWN f/BABY BASH Eye Candy (M.I.A./Triple X)

Total Plays: 226, Total Stations: 14, Adds: 0

XSCAPE What's Up (Rock City) Total Plays: 218, Total Stations: 25, Adds: 3

C.A.S.H. Mv. Mv. Mv (BlackGround/Universal)

Total Plays: 169, Total Stations: 27, Adds: 2

#### Songs ranked by total plays

Station playlists for all R&R reporters are available on the web at www.radioandrecords.com.



These people are making it happen... Kid Curry

WPOW/Migmi

Rick Sackheim

Jimmy Steal KPWR/Los Angeles Michael Williams J Records

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America's Best Testing CHR/Rhythmic Songs 12 + For The Week Ending 4/15/05

Artist Title (Label)	TW	LW	Familiarity	Burn	Persons 12-17	Persons 18-24	Persons 25-34
50 CENT Candy Shop (Shady/Aftermath/Interscope)	4.09	4.14	99%	33%	4.19	4.06	4.04
CIARA f/LUDACRIS Oh (LaFace/Zomba Label Group)	4.09	_	74%	10%	4.20	4.21	3.90
GAME f/50 CENT Hate It Or Love It (Aftermath/G-Unit/Interscope)	4.07	4.04	86%	18%	4.18	4.02	4.08
50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)	4.04	3.97	99%	35%	4.03	3.97	4.20
NATALIE Goin' Crazy (Latium/Universal)	4.02	3.97	89%	18%	4.20	3.97	4.00
TRICK DADDY Sugar (Gimme Some) (Slip-N-Slide/Atlantic)	4.02	3.94	89%	21%	4.09	4.03	3.94
MARIO How Could You (J/RMG)	4.00	4.09	<b>70</b> %	8%	4.09	3.85	4.00
CIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group)	3.98	4.00	99%	48%	4.00	3.95	4.05
FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Columbia)	3.98	3.98	95%	27%	4.15	4.01	3.74
T.I. You Don't Know Me (Grand Hustle/Atlantic)	3.96	3.85	76%	16%	4.00	4.01	3.94
GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope)	3.95	3.96	98%	37%	3.89	3.97	4.06
BOBBY VALENTINO Slow Down (DTP/Def Jam/IDJMG)	3.95	3.85	62%	9%	4.01	4.04	3.83
MARIAH CAREY It's Like That (/sland/IDJMG)	3.94	4.05	92%	19%	3.83	3.84	4.13
MARIO Let Me Love You (J/RMG)	3.93	3.95	99%	46%	3.80	3.89	4.07
NIVEA f/LIL' JON & YOUNGBLOODZ Okay (Jive/Zomba Label Group)	3.92	4.01	73%	13%	4.09	3.95	3.80
BABY BASH Baby I'm Back (Universal)	3.89	3.81	66%	9%	4.04	3.86	3.77
T.I. Bring 'Em Out (Grand Hustle/Atlantic)	3.86	3.74	90%	29%	3.96	3.92	3.81
EMINEM Mockingbird (Shady/Aftermath/Interscope)	3.85	3.93	98%	39%	3.93	3.80	3.93
TRILLVILLE Some Cut (BME/Warner Bros.)	3.85	3.74	<b>79</b> %	18%	4.12	3.85	3.59
LIL' JON & THE EASTSIDE BOYZ f/USHER & LUDACRIS Lovers & Friends (TVT)	3.83	3.82	98%	43%	3.84	3.81	3.78
AKON Lonely (SRC/Universal)	3.81	3.74	91%	24%	4.20	3.90	3.37
BROOKE VALENTINE f/BIG BOI & LIL' JON Girlfight (Virgin)	3.81	3.78	<b>72</b> %	18%	4.02	3.90	3.49
USHER Caught Up (LaFace/Zomba Label Group)	3.73	3.81	98%	42%	3.44	3.71	4.03
LUDACRIS Number One Spot (Def Jam South/IDJMG)	3.72	3.71	88%	23%	3.63	3.76	3.85
OMARION O (Epic)	3.66	3.65	86%	25%	3.78	3.56	3.48
DESTINY'S CHILD Soldier (Columbia)	3.65	3.66	99%	55%	3.65	3.66	3.59
PITBULL f/LIL' JON Toma (TVT)	3.54	3.54	62%	18%	3.77	3.58	3.57
YING YANG TWINS Wait (The Whisper Song) (TVT)	3.43	3.39	72%	24%	3.72	3.45	3.21

Total sample size is 405 respondents. Total average (avorability estimates are based on a scale of 1-5. (1=dislike very much, 5 = like very much). Total familiarity represents the percentage of respondents who recognized the song. **Total burn** represents the number of respondents who said they are tired of hearing the song. Songs must have 40% familiarity to appear on survey. Sample composition is based on persons 12+. Persons are screened via the Internet. Once passed, they can take the music test based on the format/music preference. RateTheMusic.com results are not meant to replace callout research. The results are intended to show opinions of participants on the the Internet only. RateTheMusic is a registered trademark of RateTheMusic.com. The RTM system, is available for local radio stations by calling 818-377-5300. RateTheMusic.com data is provided by Mediabase Research, a division of Premiere Radio Networks.

# HEADRUSH

ARTIST: Mashonda LABEL: J/RMG

By MIKE TRIAS/Associate Editor

'm usually skeptical about successful singers delving into the world of songwriting. But when it comes to the opposite — seasoned songwriters becoming recording artists in their



own right — I feel there's a good chance for the newly evolved artist to create something special.

Although she discovered her love of music when she was a child singing in church, Mashonda soon found that she also had exceptional talent as a songwriter. By her late teens she was writing hooks and songs for Eve, Mya, DMX and a host of others, and she landed a publishing deal with Warner Chappell Music. While the writing gigs kept coming, Mashonda also began singing backup vocals on artists' tracks.

Now in her mid-20s, Mashonda has begun her journey into singer-songwriter territory in earnest with her forthcoming debut album, January Joy. Her husband, Swizz Beatz, produced the project, and she even tapped the talents of the legendary Diane Warren for a track. "My record isn't going to sound like anything anybody is doing right now," Mashonda says.

She backs up that claim with "Back of da Club," an intriguing amalgam of different rhythms that is part club-banger, part midtempo groove. The chorus is a mix of heavy percussion, synthesizer and whistles, while the verse has a very sensual, almost Latin feel, thanks to the strumming of an acoustic guitar. Piano chords and the wail of an electric guitar even come in toward the end as a bonus. While a heavy bass drum and an ever-present tambourine unite the different sounds, Mashonda's ability to expressively weave a catchy melody through the exotic track is what really ties the whole thing together. Bottom line? Listeners will take notice if you play it.

#### REPORTERS

#### Stations and their adds listed alphabetically by market

KKSS/Albuquerque, NM \*
PD: Peta Mandquez
APO: Dana Cortez
MD. Matthew Candelaria
GUCCI MANE
BEANIE SIGEL (ISNOOP DOGG
FRANKE)
BLAGK EYED PEAS

WZBZ/Atlantic City, NJ\* PD/MD. Rob Garcia BEANIE SIGEL I/SNOOP DOGO KEYSHIA COLE BLACK EYED PEAS

KISV/Bakersfield, CA\*

11 MARIAH CAREY 3 BROOKE VALENTINE 1/BIG BOI & LIL JON

WBHJ/Birmingham, AL\* PD: Mickey Johnson APO: Mary K. MD Lif Homie K YOUNG B G 1/HOMEBWOI

O: Corey Mottley
2 BACKSTREET BOYS
JULLY BLACK
C.A.S.H

WRVZ/Charleston, WV OM. Rick Johnson PO/MD: Woody 1 LIL JON & THE EASTSIDE BOYZ. 1 BEANIE SIGEL ITSNOOP DOGG 1 FRANNE J 1 BLACK EYED PEAS 1 NATALE:

KNDA/Corpus Christi, TX\* 0M/MD: Napp-1 PD. Richard Leal 25 BEANIE SGEL I/SNOOP DOGG 21 BABY (AXA THE BIRDMAN) 2 PIMP C 1/2-RO & TWISTA PIMP C VZ-RO & TV KEYSHIA GOLE BLACK EYED PEAS DON OMAR TANK

9 DON OMAR 1 FRANKIE J PUSSYCAT DOLLS BLACK EYED PEAS FANTASIA

WDHT/Dayton, DH OM: J.O. Kunes PO/MD: Craig Blac WEBBIE I/BUN B KQKS/Denver, CD\*
PD. Cal Collins
MD: John E. Kage
20 PUSSYCAT DDLLS
10 DOWEE I/SNOOP DOGG
NELLY I/JUNG TRU & KING JACOB

KPRR/EI Paso, TX\* PD/MD: Bobby Ramox 39 50 CENT 3 GASSIDY GWEN STEFANI BLACK EYED PEAS

XHTO/EI Paso, TX\*
PD: Francisco Aquirre Cranz
APD/MO: Alex "Big Al" Hora
28 FRAME":

KSEQ/Fresno, CA\*
PD: Alexa Smith
2 BEANIE SIGEL I/SF HANKIE J BLACK EYED PEAS NATALIE

WBTT/Ft. Myers, FL\*
OM. Steve Amari
PD. Scrap Jackson
APD/MD: Omar "The Big O"
K YOUNG

WNHT/Ft, Wayne, IN\* DM: BIII Stewart MD: Jonathan BOBBY VALENTINO PUSSYCAT DOLLS

21 BOBBY VALENTINO 20 BROOKE VALENTINE I/BIG BOLS LIL JON 20 ALICIA KEYS

WWKL/Harrisburg, PA\* FRANKIE J BLACK EYED PEAS GWEN STEFANI 50 CENT

BEANIE S FRANKIE NATALIE

KPTY/Houston, TX\*
PD. Marco Arias
7 NATALIE
6 FRANKIE J
5 KUMBIA KINGS
1 CASSIDY
MASHONDA

WYIL/Knoxville, TN\*
OM Mike Hammond
PO: Nick Elliott
MO Vinny V.
5 FRANKIE J
5 BLACK EYED PEAS

KRKA/Lafayette, LA\*
PD: Dave Steel
APD/MD: Chris Logan
PRETTY RICKY
PUSSYCAT DOLLS

KLUC/Las Vegas, NV OM/PD: Cat Thomas APO/MO: J.B. King 10 BLACK EYED PEAS 9 FRANKE J

KVEG/Las Vegas, NV\* PD: Sherita Saulsberry MD: JNoise 1 PUSSYCAT DOLLS BLACK EYED PEAS PRETTY RICKY KHTE/Little Rock, AR\*
PD: Joe Ratilif
APD/MD: Toni Seville
53 50 CENT

53 50 CENT 10 BEANIE SIGEL I/SNOOP DOGG LIL' JON & THE EASTSIDE BOY?

15 50 CENT 14 BROOKE VALENTINE I/BIG BOI & LIL' JON 3 CIARA I/LUDACRIS

KBTE/Lubbock, TX DM: Jeff Scott PD/MD: Magoo 34 FANTASIA 34 DESTINY'S CHILD 20 50 CENT

WBVD/Melbourne, FL\* PD/MD. Curtis Booker CASH

KXHT/Memphis, TN\*
APD: Maurice "Mo Better" Rivera
MD Bip Sue APD: Maurice mu usus MO Big Sue 13 CIARA MUDACRIS 10 NIVEA MUE JON & YOUNGBLOODZ 6 AMERIE 3 BOBBY VALENTINO WPDW/Mrami, FL\* PO: Kid Curry APO: Tony "The Tiger" MO: Eddie Mix 29 AMERIE

KHTN/Modesto, CA\* OM/PO: Rene Roberts 3 FRANKIE J 2 BEANIE SIGEL I/SNOOP DOGG NATALIE

KDON/Monterey, CA\* OM: Jim Dorman PD: Sam Diggedy MD. Alox Carrillo FRANKIE J NATALIE FANTASIA

WKTU/New York, NY\*
PD: Jeff Z.
MO. Skyy Walker
4 GADJO
FRANKIE J
BLACK EYED PEAS

WOHT/New York, NY\*
PO, John Dimick
MO, Bare
22 50 SCENT
10 MARE JUNES USLIM THUG & PAUL WALL
10 JARVES
17 MEMPHS BLEEK
6 MARIAN CAREY

WNVZ/Norfolk, VA\* OM/PB: Don London MD: Mike Klein

112 GWEN STEFANI MRK/Odessa, TX M: Sleve Driscoll DM: Steve Driscott
PD: Madboy
APO,MO: Danno
19 PAUL WALL 1/BIG POKEY
16 PRETTY RICKY
16 FAT JOE
10 MIKE JONES

KKWD/Dklahoma City, OK\* PO: Ronnie Ramirez MD: Cisco Kldd 6 FRAKIE J

Ö. Romie Hammus 40° Cisco Kldd 6 Franke J 1 Brooke Valentine Mbig Boi & Lil' Jon Ciara Mludacris

WZPW/Po0ria, IL
DM: Rick Hirschmann
PD: Don Black
10 BOW Rock
11 BOW ROCK
11 BOW ROCK
11 BOW ROCK
11 BOW ROCK
12 BOW ROCK
12 BOW ROCK
13 SYLEBAJ JOHNSON OF KELLY
13 BOW ROCK
14 BOW ROCK
15 BOW ROCK
16 BOW ROCK
16 BOW ROCK
16 BOW ROCK
17 BOW ROCK
17 BOW ROCK
17 BOW ROCK
18 BOW ROCK

WPHI/Philadelphia, PA\*
0M: Helen Little
PD: Colby Coth
MD. Sarah O'Contor
8 BEANIE SIGEL I/SNOOP DOGG
4 BROOKE VALENTINE I/BIG BOI & LIL JON

WRDW/Philadelphia, PA\* PD: Chuck Itsa BEANIE SIGEL I SNOOP DOGG PUSSYCAT DOLLS BLACK EYED PEAS

KKFR/Phoenix, AZ\* PD: Bruce St. James MO. Oa Nutz 3 CASSIDY CASSIDY LIL ROB MASHONOA

WRED/Portland, ME OM/PD: Buzz Bradley APO/MO. Lee L'Heureux 11 XSCAPE 8 MEMPHIS BLEEK 1 FRANKIE J. 1 BLACK EYED PEAS

KXJM/Portland, OR\*
OM: Tim McNamera
PD Mark Adams
MD: Bly iki Bootz
4 MARIAH CAREY
FRANKEJ
LIL JON & THE EASTSIDE BE

WPKF/Poughkeepsie, NY
OM, 866 Durphy
PD, Jimi Jam
MD: CJ. Michiyre
9 C-TIP USISTA RHYMES
6 MIKE JONES VSLIM THUG & PAUL WALL
6 CASSIDY
3 BLACK EYED PEAS

WWKX/Providence, RI\*
DM/PD Tony Bristol
MO: Davey Morris
FRANKIE J
LIIL JON & THE EASTSIDE BOY, KWYL/Reno, NV\* P0: Pattie Moreno M0 Moto FRANKIE J

KGGI/Riverside, CA\*
PO. Jesse Ouran
APD: Mike Medina
MD. ODM Gutierez
9 50 CENT
1 MASHONDA
112
FRANKIE J

KWIE/Riverside, CA\*
PD: Mikey Fuentes
6 FRANKIE J
NATALIE
GWEN STEFANI

KBMB/Sacramento, CA\*
PD: Tommy Del Rio
1 FRONTLINE
BEANIE SIGEL VSNOOP DOGG FRANKIE J CIARA I/LUDACRIS OOWEE I/SNOOP DOGG KSFM/Sacramento, CA\* PD: Byron Kennedy APD/MD, Tony Tecate 42 50 CENT

KUUU/Salt Lake City, UT' OM/PD. Brian Michel MD: Kevin Cruise

KBBT/San Antonio, TX\* PD: Rick Thomas APD. Cindy Hill MO: Romeo (CO-APD) 5 NATALIE 1 FRANKIE J

XHTZ/San Diego, CA\*
PD: Diana Laird
MD: Julca
13 MASHONDA
FRANKE J
LIL JON & THE EASTSIDE BOYZ MBO HA

XMOR/San Diego, CA\* PO/MO: DJ Selze 3 CUBAN LINK I/MYA

KMEL/San Francisco, CA OM: Michael Martin PO: Stacy Cunningham IM: Michael meuro.

10. Big Von
15. FRONTLINE
13. R. KELLY
8. BEANIE SIGEL USNOOP DOGG
3. FAT JOE
LIL' JON 6. THE EASTSIDE BOYZ MBO HAGAJ

KYLD/San Francisco, CA\*
OM: Michael Martin
PO Dennis Martinez

KWWV/San Luis Obispo, CA PD/MD: Ayan B. 33 50 CENT 10 FRANKIE J 10 BLACK EYED PEAS

KSRT/Santa Rosa, CA\*

WLLD/Tampa, FL\* PD Orlando APD Scantman MD: Beata NO Arids

KUJ/Tri-Cities, WA
OM. Brad Barrett
PD. AJ
31 TERROR SQUAD
28 LILI-FLIP
27 CIARA I/PETEY PABLO
26 CHRISTINA MILIAN I/TWISTA
26 JUVENILE
25 LIL COOL J 26 JJVENIE 25 LLCOVJ.
25 LLCOVJ.
26 ELLCYJUNG TRU 5 KING JACOB 25 LLCOVJ.
27 PRETTY PICKY
KOHT/TUCSON, AZ \*
PO 6 OUB 111 BROOKE VALENTINE #81G BOL 6 LIL' JON 4 PRETTY RICKY
1 MARIO 112 PRETY PICKY
1 MARIA 12 PRETY PICKY
1 RATALE #81G BOL 6 LIL' JON 4 PRETY RICKY
1 MARIA LE #81G BOL 6 LIL' JON 4 PRETY RICKY BOL 6 LIL' JON 4 LIL FRANKIE J KTBT/Tulsa, OK\* OM: Don Cristi PD: Gilly Madison 4 AMERIE FRANKIE J WEBBIE I/BUN B FANTASIA FANTASIA

KBLZ/Tyler, TX
PD L.T.
MD Marcus Love
BEANIE SIGEL I/SNOOP DOGG
KEYSHIA COLE
PUSSYCAT DOLLS WPGC/Mashington, DC\*

OM: Reggle Rouse
PD: Jary Stevens
MO: Boogle 0
23 BROOKE VALENTINE (/BIG BO) & LIL' JON
21 CASSILV 21 CASSION KUCK-Withith Falls, TX DNS, Bendelland DNS, Bendelland DNS, CASSION, CASSION, CASSION, 24 K-YOJING 25 PIRATH SIGULZ 25 PIRATH SIGULZ 25 PIRATH SIGULZ 25 PIRATH SIGULZ 27 FANTASIA 21 SOCIAT 20 MARIAH CARRY 19 A

POWERED BY MEDIABASE

\*Monitored Reporters 105 Total Reporters

83 Total Monitored

22 Total Indicator

Did Not Report, Playlist Did Not Heport, Playinst Frozen (3): WJWZ/Montgomery, AL WLYD/Green Bay, WI WWRX/New London, CT



America's Best Testing Urban Songs 12 + For The Week Ending 4/15/05

Artist Title (Label)	TW	LW	Famil.	Burn	Pers. 12-17	Pers. 18-24	Pers. 25-34
GAME 1/50 CENT Hate It (Aftermath/G-Unit/Interscope)	4.23	4.32	85%	17%	4.19	4.19	4.17
50 CENT Candy Shop (Shady/Aftermath/Interscope)	4.23	4.23	99%	39%	4.15	4.13	3.76
50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)	4.21	4.25	98%	32%	4.13	4.31	3.79
MARIO Let Me Love You (J/RMG)	4.12	4.08	99%	46%	4.04	4.09	3.84
GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope)		4.16	97%	40%	4.15	4.22	3.89
CIARA f/LUDACRIS Oh (LaFace/Zomba Label Group)	4.11	4.10	78%	9%	4.11	4.22	3.86
LIL' JON f/USHER & LUDACRIS Lovers & Friends (TVT)	4.08	4.16	98%	45%	4.01	4.06	3.82
MARIO How Could You (J/RMG)	4.07	4.10	67%	9%	4.02	4.01	4.04
112 U Already Know (Def Soul/IDJMG)	4.05	4.16	51%	7%	4.07	4.16	3.82
BOBBY VALENTINO Slow Down (DTP/Def Jam/IDJMG)	3.95	4.07	54%	9%	3.95	4.04	3.68
USHER Caught Up (LaFace/Zomba Label Group)	3.88	3.90	98%	47%	3.86	3.92	3.59
LUDACRIS Number One Spot (Def Jam South/IDJMG)	3.88	3.89	86%	21%	3.85	3.98	3.39
T.I. You Don't know Me (Grand Hustle/Atlantic)	3.87	4.05	80%	23%	3.80	3.88	3.48
T.I. Bring 'Em Gut (Grand Hustle/Atlantic)	3.81	3.89	90%	33%	3.78	3.89	3.39
NIVEA f/LIL' JON Okay (Jive/Zomba Label Group)	3.81	3.93	76%	20%	3.78	3.84	3.58
TRILLVILLE Some Cut (BME/Warner Bros.)	3.80	3.89	75%	23%	3.78	3.80	3.71
DESTINY'S CHILD Soldier (Columbia)	3.79	3.83	99%	55%	3.70	3.95	2.74
FANTASIA Truth is (J/RMG)	3.76	3.82	78%	20%	3.84	4.00	3.23
AMERIE One Thing (Columbia)	3.68	3.60	76%	21%	3.81	3.78	3.94
FAITH EVANS Again (Capitol)	3.68	3.86	56%	10%	3.78	3.89	3.44
YING YANG TWINS Wait (The Whisper Song) (TVT)	3.64	3.70	69%	16%	3.49	3.58	3.17
MARQUES HOUSTON All Because Of You (T.U.G.)	3.62	J./U	43%	10%	3.61	3.78	3.14
BROOKE VALENTINE f/BIG BOI & LIL' JON Girlfight (Virgin)	3.58	3.76	75%	20%	3.52	3.56	3.38
CASSIDY I'm & Hustla (J/RMG)	3.58	3.70	62%	20%	3.50	3.54	3.38
OMARION O (Epic)	3.57	3.78	87%	30%	3.54	3.63	3.18
MIKE JONES Still (SwishaHouse/Asylum/Warner Bros.)		3.34	55%	20%	3.24	3.22	3.32
TYRA Country Boy (Universal)	3.33	3.42	65%	23%	3.27	3.50	2.41
JOHN LEGEND Ordinary People (Columbia)	3.29	3.49	73%	33%	3.33	3.31	3.39
R. KELLY In The Kitchen (Jive/Zomba Label Group)	3.18	3.39	50%	20%	3.11	3.21	2.79

Total sample size is 332 respondents. Total average tavorability estimates are based on a scale of 1-5. (1=dislike very much, 5 = like very much). **Total familiarity** represents the percentage of respondents who recognized the song. **Total burn** represents the number of respondents who said they are tired of hearing the song. Songs must have 40% familiarity to appear on survey. Sample composition is based on persons 12+. Persons are screened via the Internet. Once passed, they can take the music test based on the format/music preference. RateTheMusic.com results are not meant to replace callout research. The results are intended to show opinions of participants on the the Internet only, Rata The Music is a registered trademark of Rate The Music com. The RTM system, is available for local radio stations by calling 818-377-5300. Rate The Music com data is provided by Mediabase Research, a division of Premiere Radio Networks.

3 GASSIL 1 BS KFYSHIA GOLE

WDTJ/Detroif, Mt\* PO Spudd No Adds

WJLB/Detroil, MI\* PD KJ Holiday APD/MD: Kris Kelley 6. REANIE SIGEL

BEANIE SIGEL IN LYFE JENNINGS BIG THOMEBW BE KEYSHIA COLE

WDBT/Dothan, AL OM: Jerry Breadway PD/MO: Eric "E.Scott" Sea

ANTHONY HAMELTON SYLFENA JOHNSON I'M KELLY B G THOMEBWOI

6 Syleena Johnson (/r Kelly

WTMG/Gainesville, FL\*
PD/MD Scott Hinds
APD Terence Brown
2 BEANIE SUSE USNOOP DOGG
2 BOO INFENTE
1 PONY BOI 10DA BRAT
KEYSHIA COLE
CALITY

WEUPAIUNTSVIII A. A. \*
OM Sieve Marry
PD. Big Ant
MD. Jaye Daniols
1 BEANIE SIGEL USWOOP DUGG
KEYSHIA COLE
SYLEE NA JOHNSON UR. KELEY
85

85 B.G. SHOMEBWOL

WIKS/Greenville, NC\* PD/M0; B K, Kirkland E STEVIE WONDER

GUERILLA BLACK SYLEENA JOHINSON UR KELLY NATALIE

WJJN/Dothan, AL OM: JR Wilson PD/MD: Tony Black No Artris

# STUDIO STATS

ARTIST: Rahsaan Patterson

LABEL: Artistry Music

**CURRENT PROJECT: After Hours** 

IN STORES: Now

**CURRENT SINGLE: "Forever Yours"** 

TOP SPINS AT: WHUR/Washington; KMEZ/New Orleans; WLXC/Columbia, SC; KNEK/Lafayette, LA; WAKB/Augusta, GA

**By DARNELLA DUNHAM** 

ASST. RHYTHMIC/URBAN EDITOR

Personal stats: Rahsaan Patterson is an artist who marches to the beat of his own drummer. While his name is known in the urban music landscape, commercial success and major radio airplay have eluded him for years. His music is wellreceived in Europe, and Patterson also has a loyal core of fans domestically. Most surprisingly, he often gets compliments on his music from PDs who are fans but are reluctant to give any of his songs airplay on their stations.

His parents named him after fellow Harlem native Rahsaan Roland Kirk, the celebrated blind jazz saxophonist, and Patterson grew up surrounded by musical artists who fostered his creativity. After relocating to Los Angeles he cultivated his artistic expression as he wrote and produced for Brandy, Tevin Campbell, Chico DeBarge, Jody Watley and Christopher Williams.



Influences: Frankie Beverly & Maze; Stevie Wonder: Rufus: Miles Davis: Michael Jackson; and Earth, Wind & Fire are the artists Patterson was exposed to at an early age by his parents, but his upbringing in the church and his exposure to various musical genres like jazz, gospel, blues and soul also impacted his personal style.

The album: "Each album is about progression," Patterson tells R&R. This offering is more upbeat than his previous albums, and he explains, "This time I wanted to take people deeper into Rahsaan Patterson. I wanted people to see me in a party area, but my music has always been somewhat sophisticated." Patterson worked closely with artist and producer Van Hunt and frequent collaborator Jamey Jaz. He also collaborated with producers Steve "Silk" Hurley, Mike City, Jack King III and Devory Pugh, and he cowrote and co-produced several songs on After Hours.

#### REPORTERS

Stations and their adds listed alphabetically by market

WJIZ/Albany, GA PB/MD: Jammin' Jay 20 SOMN: 85 KEYSHIA GOLE

WPRW/Augusta, GA\* PD Tim "Fattz" Snell MD TuTH KEYSHIA COLF BEANIE SIGEL I/SNOO: SUER; LA BLACK 8 G. MHOMERWO

SUERILLA BLACK
BEANIE SIGEL #SNOOF DOGG
KEYSHIA COLE
SYLEENA JOHNSON UF KEELY
ANTHOMY HAMILTON

BS BG MHOMEBWOL

KTCX/Beaumont, TX\*
PD, Doug Harris
APD/MO: Adrian Scott
3 SYLEENA JOHNSON V.L. KELLY
3 KEYSHIA COLE 85 SMITTY BEANIE SIGEL (/SNOOP DOGG TANK 8 G 1/HOME8WO)

WBLIV/Biloxi, MS\* ON: Water Brown PD/MD: Terrance Blob 3 BEANIE SIGEL SENOOP DOGG 1 AKON GUERRILLA BLACK SVIERS IN PRILLA BLACK EENA JOHNSON (#R. KELLY WJZD/Bilaxi, MS\*
PO Rob Neal
2 YOUNGBLOODZ I/YCUNG B JCK VIVIAN GREEN BEANIE SIGEL I/SNOOP DOGG KEYSHIA COLE SMITTY 8 G WHOMEBWOI SYLEENA JOHNSON 1/FI KELLY NATALIF WBOT/Boston, MA\* PD/MD\* Lamar "LBD" Robinson WBLK/Buffato, NY\*
PD/MO, Chris Raymolds
2 SYLEENA JOHNSON FR KELLY
GUCCI MANE

WWWZ/Charleston, SC\* OM/PD: Terry Base MD: Yorni Rude BG
KEYSHIA COLE
REANIE SIGEL I/SNOOP DOGG
GUERILLA BLACK
SYLEENA JOHNSON I/R KRILY
B G I/HOMEBWOI

KEYSHIA COLE GUERILLA BLACK SYLEENA JOHNSON HR KELLY

WJTT/Chattanooga, TN\* PD Kelth Landecker MD Maoic Crutcher KEYS™A COLE KEYS™A COLE KEYSHIA COLE GUERILLA BLALK BEANIE SIGEL I/SNOOP BOOG NATALIE SMITTY R.G. I-HOMEBWOI

WGCI/Chicago, IL\* OM/PD, Broy Smith APD/MD Tiftary Gree 2D DREW SHORA 14 JOHN LEGEND OUALD MAPY J. BLIGE MIKE FONES LYFE JENNINGS TREY SONG?

WPWX.Chicago, IL\*
PD. Jay Atan
WPD Barbara McDowell
4 SYLEENA JOHNSON //R NELLY
2 REAMIS ESEL L'STACOP D'2GG
2 WERBIE //BUN B
KEYSHIA COLE E
BS

7 B5 3 BEANIE SIGEL HSNOOP CDGG 2 GUERILLA BLACK 1 TANK TANK NELLY MUNG TRU & KING JACOS THREE 5 MAFIA

WXBT/Columbia, SC\* DM: LJ Smith PO Brian Anthony PRETTY RICKY GUERILLA BLACK WHRP/Huntsville. AL\* PD/MD: Phillip David March ANTHONY HAMILTON SYLEENA JOHNSON FR KELLY KEYSHIA GOLE WJMI/Jackson, MS\* OM/PO Stan Branson APD, Alice Marie

B5
SUERILLA BLACK
KLYSHIA COLE
SYLEENA JOHNSON FAR KELLY
ERANE SIGEL I/SNOOP DOGG
SMITTY
B G 12-4/JMEBWZ11

WRJH/Jackson, MS\* PD; Kwasi Kwa 18 BEANE SIGEL I/SNOOP DOGG 3 KEYSHIA COLE COMMON TANK SYLEENA JOHNSON VR. KELLY B.G. IMOMERWO:

WJBT/Jacksonville, FL\* OM-Gail Austin PD G-Wiz 1 GUFRILL A BLACK B G 1/HOMEBWO! B5 BFANIE SIGEL 1/SNOOP DOGG KEYSHIA COLE ANTHONY HAMILTON

14 BS 9 KEYSHIA COLE 54 DESTINY'S CHILLI 30 LIL' JON HICE CUBE KEYSHIA COLE

KRRQAlatayette, LA\*
PD D-Rock
4 KEYSHIA COLE
GUERILLA BLACK
SYLLENA JOHNSON WA KELLY
BIG THIOMEBWO! 85 BEANIE SIGEL #SNOOF DOIG

KJMH/Lake Charles, LA OM: Bryan Taytor PD/MD: Erik Thomas APD-Gine Cook No Adds

50 CENT FANTAS-A DESTINY S CHILD TYRA 22 DESTRY'S CHILD
20 TYA
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10 STEVIE WONDER 10 BILLY COOK & LIL' KANO 10 GUCCI MANE WOHHLAnding, MY
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OR 85 J-KWGN #PETEY PABLO & EBONY EYEZ KJMZ/Lawton, OK OM/PD: Terry Monday APD, Tony Tone

WBTF/Lexington, KY\*
PD/MD, Jay Alexander
12 BEANIE SIGEL YSNOOP DOGG
6 SYLFENA JOHNSON I/R KELEY BEANÎE SIGEL VSN SYLEENA JOHNSO KEYSHIA COLE 8 G. IHOMESWOI 85 GUERILLA DLACK

KJPR/Little Rock, AR\* OM/PD: Joe Booker 13 SYLEENA JOHNS: BEANIE SIGEL 1/SNOOP DOGG SMITTY B G 1/HOMEBWOI

KKBT/Los Angeles, CA\* MD Tawala Sharp No Arks

WMKS/Macon, GA OM; Jeff Silvers PD/MO, Brian Patz

25 PRETTY ROCKY 10 BEAN'E SIGEL "SNOOP D 4 KE 'SH A COLE

WHRK-Memphis, Th\*
PD Nate Bell
APD:MD\* Devin Steel
15 NELLY SUING THU & KING JACOB
1 SYLEENA "OHNSON BE KELLY
BIG PHOMEPWO!

WEDR/Miaml, FL\*
OM\* Tony Fields
PD/MD, Cedns Hollywool B5 BEANE SIGEL I/SNOOP KEYSHIA COLE THREE 8 MAFIA B G 1/HOMEBWOI

WMIB/Miami, FL\* OM: Rob Roberts PD. Olon Summers MO: Coka-Lani Kimbro B5 KEYSBIA COLE WXXV/Mitwaukee, WI\* PO: Doc Leve MD: Satiey Coloman 4 E5

B5 Syleena Johnson I/R Kelly B G 17HOMEBWO! BEAN'E SIGEL 1/SNOOP OOGG KEYSHJA COLE

SYLEENA JOHNSON (IR KELLY BEANIE SIGEL (ISNOCP DOGG KEYSHIA COLF KRVY/Monroe, LA PD: Chris Collins 44 LYFE JENNINGS 7 BABY (AAA THE BIG

STEVIE WONDER

WUBT/Nashville, TN\*
OM: Clay Hamslout
PD:MD: Parmets Anlese
1 SYLEENA JOHNSON VR KELLY
2 CANIE SKELL USNOOP DOGG BEANIE SIGEL I/SN KEYSHIA COI E 8 G \*/HOMFBWO) 85 PRETTY RICKY

KNOU/New Orleans, LA\* PD: Darrell Johnson BS BEANIE SIGEL VSNOUP DOGG KEYSHIA COLF TANK SYLEENA JOHNSON I/R KELLY B G 1/HOMEBWO!

KVSP/Oklahoma City, OK-OM/PD Terry Monday MD Eddle Brason 11 GEPRET LARLACK 8 KEYSHA LOUF 8 SMITTY 6 SYLEEA JOHNSON UR KELLY 3 BEAME SIGEL I/SNOOP DOGS 95.

BS THOMESMOL KBLR/Omaha, NE\* PD/MD- Bryant McCain S REANIE SIGEL VSNOOP DOGG KEYSHIA COLE SYLEENA JOHNSON (/R KELLY NATAL:E B5 THREE 6 MAFIA PONY BQ: I/DA BRAT 360 INFINITE

WUSL/Philadelphia, PA\* PD: Thea Milichem APD/MD. Kashon Powell No Adds

WAMD/Pittsburgh, PA\* OM/PD; George 'Geo' Cook MD Kode Wred KEYSHIA COLE AN"HONY HAMILTON SYLEENA JOHNSON 1/9 KELLY 85 BEANIE SIGEL I/SNOOP DOGG 8 G. 1/HOMERWOI

WOOK/Raieigh, NC\* PD. Cy Young MD: Shawn Alexander 6 KEYSHIA COLE 3 BEANIE SIGEL USNOOP WBTJ/Richmond, VA\* PD. Aaron Maxwell APD-MD: Milco Street

APD; Jim Jordan MD: Yariq Spence 28. MARIAH CAREY BEANIE SIGEL I/SNOOP DOGS KEYSHIA COLE SMITTY WTLZ/Saginaw, MI-PD/MD Eugane Brown 1 BEANIE SIGEL ITSNGAP DEIGG KEYSHIA COLE AKON 85

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25 BROOKE VALENTINF (JBIG BOLB LI 25 AKON 25 AKON INTEREST (JTATEZE 25 GAME 590 GENERAL 26 GAME SWIGZ 27 GAME SWIGZ 28 GAME SWIGZ 28 GAME SWIGZ 29 GAME SWIGZ 29 GAME SWIGZ 20 G

19 DRIGHTURE 19 DEAC 19 JAE MILLZ

19 MARIAH CAPEY 16 RAY CASH 12 MARQUES HOUSTON

7 BEANTA 4 KEYSHIA CULL 2 SMITTY 2 GJERILLA BLACK SYLEENA JOHNSON OR KELLY

KDKS/Shreveport, LA\*
OM/PO: Deven Extens
11 BEA/ILE SIGEL USWOOP DOGG
13 BARE SIGEL USWOOP DOGG
1 SAME SIGEL USWOOP DOGG
1 SAME SIGEL USWOOP DOGG
1 SAME SIGEL USWOOP DOGG
8 G /\*HOMESWOOI
85 /\*HOMESWOOI
85 KEYSHIA COLE SMITTY

KM.IJ/Shreveport, LA\* PO; Al Weeden 6 KEYSHIA COLE SYLEENA JOHNSON I/R KELLY PEANIE SIGEL I/SNOOP DOGG B.G. I/HOMERWOI KATZ/St. Louis, M DM; Chuck Atlans PO: Dwight Stone 6 YOUNG GLAY?

KEYSHIA COLE SYLEENA JOHNSON IM KELLY PEANIE SIGEL I/SNOOP DOGG GUERILLA BLACK NATALIE BIG I/HE/MEBWOI

B5 PONY BOLL DA BRAT WESE/Tupelo, MS OM, Rick Stavens PD: Jeff Lee MD: Julian "DJ XTC" Yaughn 10: 360 INFINITE

WKYS/Washington, OC\* PD Darryl Huckaby

2 85 7 Webbie Leun B

88 KEYSHIA COLE WMNX/Witmington, NC MD. Nikki Sanchez

EZ UFAT JOS

IO MARIAH CAREY 5 NELLY IJUNG TRU & K-NG JACCS 5 BOYZ IN DA HGOD

Note: For complete adds, see R&R Music Tracking.

POWERED BY MEDIABASE

\*Monitored Reporters 101 Total Reporters

70 Total Monitored

31 Total Indicator Did Not Report, Playlist

Did Not Report, Fraynos Frozen (4): WFXM/Macon, GA WJXM/Meridian, MS WUVA/Charlottesville, V WZHT/Montgomery, AL



DANA HALL
dhall@radioandrecords.com

# Feelin' Latin Rap & Reggaetón

#### Urban PDs widen their reach with Latin hip-hop

cently: Within a few short years, the Hispanic population in the U.S. will outnumber all other minorities. In many markets the Hispanic population is already as large as or larger than the black population. New York, Los Angeles, Houston and Miami are just the obvious cases.

At the same time, the music industry is experiencing an explosion of Latin hip-hop and its subgenres, like the increasingly popular reggaetón.

In fact, some of today's top hip-hop artists are incorporating reggaetón into their music, whether it be in remixes of smash hits, like Terror Squad's "Lean Back" or Usher's "Yeah!" or inviting reggaetón artists like Daddy Yankee to perform on their records.

Meanwhile, such Latin hip-hop artists as Fat Joe, N.O.R.E., Cuban Link, Baby Bash, Pitbull and more are celebrating their heritage loud and proud on their current singles.

How are Urban programmers responding to the trend? While the format has always embraced young Hispanic listeners who love hiphop — or, as we sometimes say, has "invited them to the party" — we've never actually targeted them specifically.

For the most part, the Urban stations playing more Latin hip-hop, or even reggaetón, aren't necessarily changing their core demo; they've just realized that, in their markets, they have to be more inclusive.

The other thing to realize — and probably more important to the majority of programmers across the country — is that Latin music has become more mass-appeal. Your core demo, African Americans, likes it too.

#### **Passion And Energy**



Stephen Hill

BET VP/Music Programming Stephen Hill says, "Reggaetón is on fire right now. It's the hot thing in the clubs and on the streets. The music itself has a passion and an energy that you don't always hear in music. There are many artists who are coming

out, like N.O.R.E., Pitbull, Nina Sky and Daddy Yankee, who listeners feel have hot songs.

"The music has always been out there; there's just a lot more attention being paid to it now. There has been this prognosis that in a few years the Hispanic population will outnumber the African-American population in the U.S. Because of that, we've seen more marketing to that group through advertising and in film and on television, so our society overall is being exposed more often to all things Latin.

"In fact, I would say it's fueling pop culture right now, and, musically, Latin and salsa rhythms are influencing not only hip-hop, but

music in general. In my opinion, it's a great new ingredient to the melting pot."

If even BET is embracing reggaetón and Latin hip-hop, are Urban programmers who don't embrace it sleeping on it?

Hill says no. "Not every community has a large Latin population," he says. "You really need a Hispanic community in your market for it to take hold. That's the base, and it usually



**Doc Wynter** 

spreads to the African-American population from there."

Clear Channel VP/ Urban Programming **Doc Wynter** agrees, saying, "Our strongest markets for playing reggaetón and Latin hiphop titles are Miami, New York, some parts of Texas and California,

and even Hartford, where there is a large West Indian population.

"It definitely spread from East Coast to West. I hear more PDs mention reggaetón records each week on our programming conference call, so it is spreading, but spreading slow. There are markets where the genre tests well."

#### Miami's Latin Mix

In Miami, Clear Channel owns Urban WMIB (103.5 The Beat), where PD **Dion Summers** has been embracing reggaetón and Latin hip-hop from the time the station launched, two years ago. He says the tracks generally start by breaking out of the club buzz, then making their way on to the mix shows.

"A few songs, like Daddy Yankee's 'Gasolina' or N.O.R.E.'s 'Oye Mi Canto,' make it to regular rotation pretty heavily," he says. "We've also seen it impact many hip-hop songs when

"Are we embracing the Latin audience with open arms? Do we understand them?"

Doc Wynter

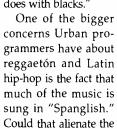


**THE ROC IS IN THE BUILDING!** Shawn "Jay-Z" Carter's first female signing to Roc-A-Fella, Teairra Mari, enjoys the hometown hospitality in Detroit as she stops by WDTJ (105.9 Jamz) to promote her new single, "Make Her Feel Good." Seen here (I-r) are Roc-A-Fella Sr. VP/Promotion Benny Pough, WDTJ OM Skip Dillard, Mari and WDTJ PD Spudd.

a reggaetón remix of a hit is released. It can give an old song like 'Lean Back' new life on the station.

"The hip-hop lean to reggaetón, including the fact that a lot of hip-hop artists, like Lil Jon, have embraced it, has helped to make it more acceptable to the core audience. But, overall, the

music still tests better with Hispanics than it does with blacks."





African-American audience? Summers says, "It depends on how you surround and protect the record. It's just like with a newer, less familiar song. You have to have the bigger hits around it."

#### **Balancing Act**

Are Urban programmers looking at the music because of its popularity, or because it can bring in a few new listeners to the station and increase cume? "It's probably a combination of both," Wynter says. "With more music research available to programmers, and seeing the Latin population explosion, the influence is felt musically."

"It's all a balancing act," Summers says. "In Miami we not only consider the music that we play, but also the personalities on our station. We have a diverse staff — a Mexican-American morning show [The Baka Boyz], a midday personality who is of Hispanic and African-American decent [Coka Lani] and several mixers who are of Latin descent. Our lineup represents our listeners, just as the music we play

Wynter notes that when you do embrace the Latin audience in your market, "you have to be sensitive to their needs as well." He says, "We've had conference calls — myself; Michael Saunders, PD of Power 105.1 [WWPR] in New York; Dion; and Michael Maguire [PD of CC's Urban WPHH/Hartford], along with Clear Channel's Alfredo Alonso, Sr. VP of Hispanic Radio.

"We discuss this so as to heighten our sensibilities toward that audience, and we've asked Alfredo, because he is a member of the Latin hip-hop community, to listen to our stations to give us feedback. Are we embracing the audience with open arms? Are we understanding them? It's the same thing for a non-African "Reggaetón is on fire right now. It's the hot thing in the clubs and on the streets. The music itself has a passion and an energy that you don't always hear in music."

Stephen Hill

SARAGO COSTA A

American programming hip-hop: You have to inherently consider the audience by speaking to someone from that audience."

Summers says, "When we do promotions, not only are we representing the MLK Days and the Juneteenth celebrations, we're also there for the Cinco De Mayo events and the Calle Ocho celebration in Little Havana."

#### Flava Of the Month?

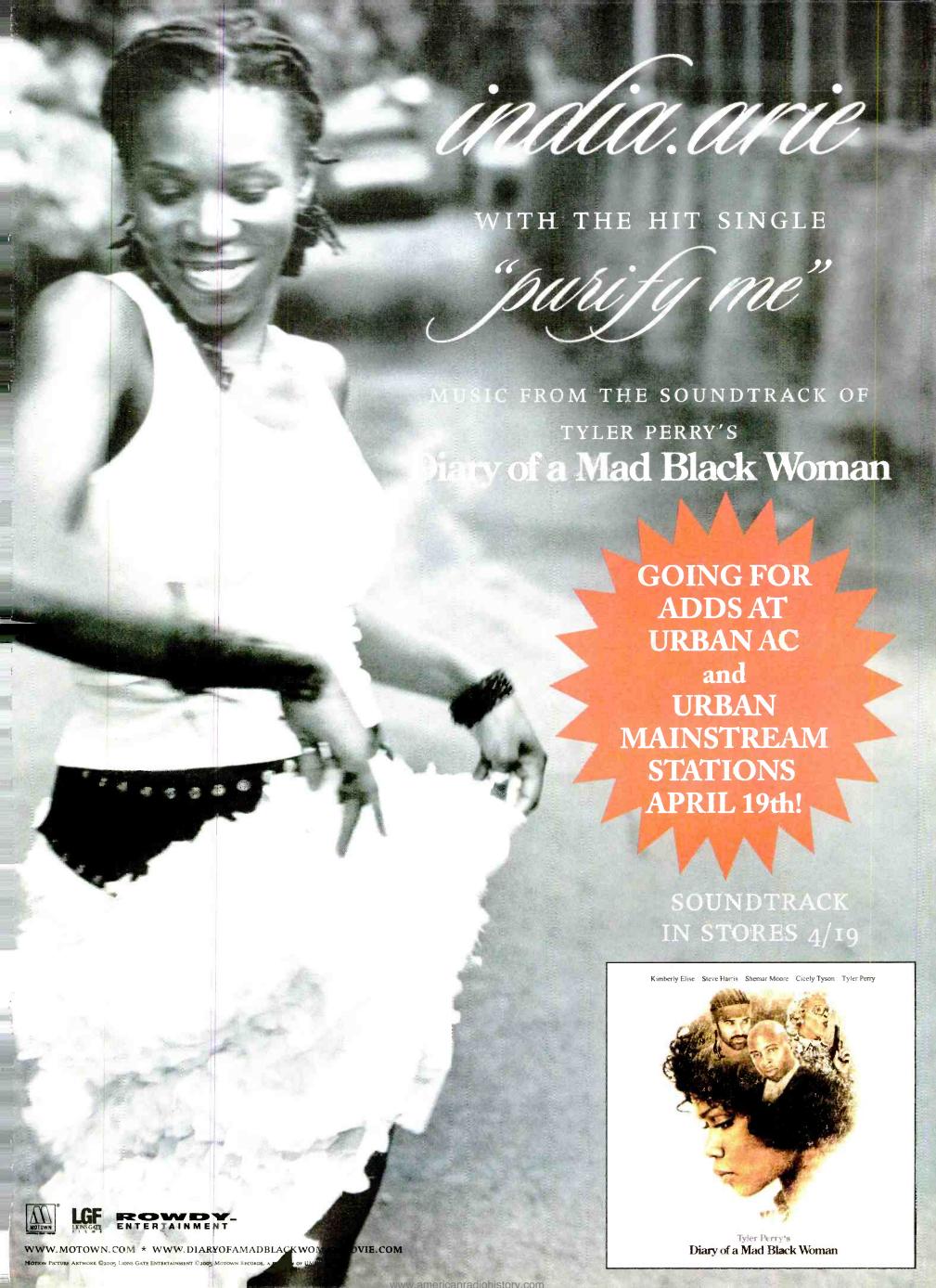
While urban labels have seen the value of signing Latin hip-hop artists over the years, reggaetón artists are still almost exclusively part of the Latin side of the music business. With the success of these songs and artists, however, will reggaetón become the flavor of the month with urban labels and radio?

Hill doesn't think so. "There are flavors, and then there are movements," he says. "Hip-hop was a movement. Grunge was a movement. The growing Latin music movement is born out of a culture, not a current music trend."

Summers agrees, saying, "I compare the progression to that which hip-hop took from the early '80s to today. It had an underground appeal, then was accepted by the music world and artists, then radio and, eventually, by mainstream America.

"Reggaetón has already been underground and embraced by the Latin hip-hop world. Now it's being embraced by artists like Lil Jon and Jermaine Dupri. They get it, and they will drive the genre's growth within the mainstream labels."

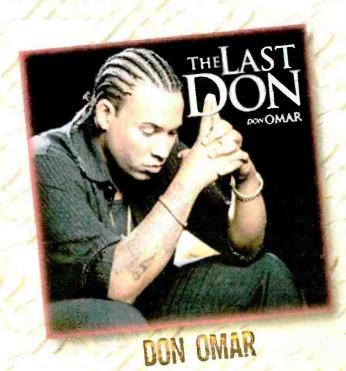
For info on the impact Latin hip-hop is having at CHR/Rhythmic, see Page 34. To learn how reggaetón and Latin urban music are impacting Latin radio, see the Latin Formats section, on Page 79.



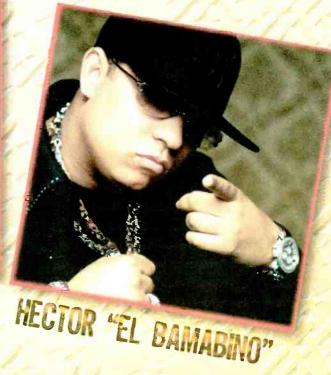


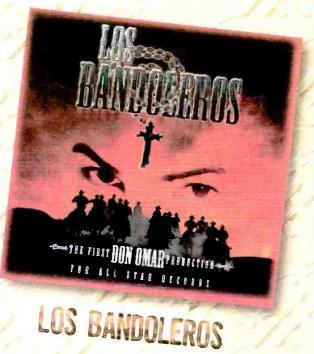




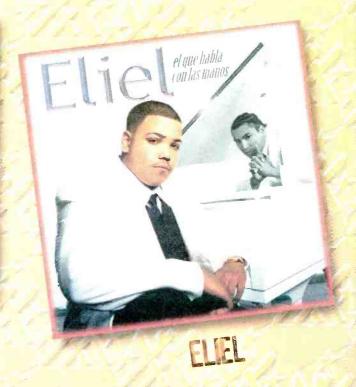














UNIVERSAL MUSIC GROUP

Contact: Gustavo Lopez, President, Machete Music • Tel: 818-972-5711 • Email: gustavo.lopez@umusic.com

#### **URBAN TOP 50**

LAST WEEK	THIS WEEK	April 15, 2005  ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / - PLAYS	TOTAL AUDIENCE	WEEKS ON CHART	TOTAL STATIONS/
2	1	T.I. You Don't Know Me (Grand Hustle/Atlantic)	3278	-77	(00) <b>355854</b>	16	67/0
7	2	GAME f/50 CENT Hate It Or Love It (Aftermath/G-Unit/Interscope)	3096	+527	455078	7	67/1
1	3	50 CENT Candy Shop (Shady/Aftermath/Interscope)	2923	-478	351812	12	69/0
3	ď	YING YANG TWINS Wait (The Whisper Song) (TVT)	2907	+88	317534	10	64/0
5	6	AMERIE One Thing (Columbia)	2873	+184	370829	12	63/0
9	ŏ	LUDACRIS Number One Spot (Def Jam South/IDJMG)	2745	+253	348923	9	64/0
8	7	TRILLVILLE Some Cut (BME/Warner Bros.)	2465	-98	268847	22	64/0
14	8	BOBBY VALENTINO Slow Down (DTP/Def Jam/IDJMG)	2441	+351	313096	8	63/2
4	9	FANTASIA Truth is (J/RMG)	2388	-308	277117	18	65/0
6	10	OMARION O (Epic)	2288	-293	272309	17	56/0
18	0	CIARA f/LUDACRIS Oh (LaFace/Zomba Label Group)	2227	+382	267597	5	70/0
16	Œ	112 U Already Know (Def Soul/IDJMG)	2164	+225	295328	10	62/0
12	13	FANTASIA Baby Mama (J/RMG)	2068	-176	214788	11	68/0
11	14	NIVEA f/LIL' JON & YOUNGBLOODZ Okay (Jive/Zomba Label Group)	2002	-246	178540	19	63/0
13	15	LIL' JON & THE EASTSIDE BOYZ f/USHER & LUDACRIS Lovers & Friends (TVT)		-241	204481	19	9/0
17	16	BROOKE VALENTINE f/BIG BOI & LIL' JON Girlfight (Virgin)	1899	+22	175454	12	61/1
10	17	JOHN LEGEND Ordinary People (Columbia)	1871	-404	260615	17	63/0
15	18	MARIO Let Me Love You (J/RMG)	1720	-220	211921	25	68/0
20	19	M. JONES f/S. THUG & P. WALL Still (SwishaHouse/Asylum/Warner Bros.)	1716	-12	166084	13	66/0
21	20	FAITH EVANS Again (Capitol)	1658	+178	164335	9	60/0
19	21	GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope)	1645	-144	195637	19	60/0
23	22	CASSIDY I'm A Hustia (J/RMG)	1489	+137	169972	8	57/3
22	23	MARIO How Could You (J/RMG)	1482	+63	168468	7	61/1
24	2	MARQUES HOUSTON All Because Of You (T.U.G.)	1342	+60	105130	9	47/1
26	25	DESTINY'S CHILD Girl (Columbia)	1298	+125	135948	4	59/1
30	20	WEBBIE f/BUN B Give Me That (Asylum/Trill)	1239	+154	107244	6	52/4
25	27	R. KELLY In The Kitchen (Jive/Zomba Label Group)	1072	-186	107653	11	57/0
28	28	50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)	1040	·75	170709	17	24/0
27	29	T.I. Bring 'Em Out (Grand Hustle/Atlantic)	1016	-157	130430	20	65/0
37	<b>3</b> 0	MARIAH CAREY We Belong Together (Island/IDJMG)	989	+245	101007	3	49/1
36	<b>3</b>	LYFE JENNINGS Must Be Nice (Columbia)	853	+91	73620	8	38/2
29	32	USHER Caught Up (LaFace/Zomba Label Group)	844	-262	83804	14	55/0
43	33	FAT JOE So Much More (Terror Squad/Atlantic)	815	+246	69208	3	57/0
34	<b>34</b>	DESTINY'S CHILD Cater 2 U (Columbia)	797	+3	125722	6	1/0
32	35	TWEET f/MISSY ELLIOTT Turn Da Lights Off (Atlantic)	751	-112	88301	11	42/0
39	36	BOYZ IN DA HOOD Dem Boyz (Bad Boy/Atlantic)	742	+51	49431	4	40/2
33	37	MARIAH CAREY It's Like That (Island/IDJMG)	693	∙149	79064	13	57/0
40	33	GUCCI MANE Icy (Big Cat)	682	+33	39525	4	36/2
46	39	50 CENT Just A Lil' Bit (Shady/Aftermath/Interscope)	659	+145	106505	2	0/0
47	<b>4</b>	PRETTY RICKY Grind With Me (Atlantic)	602	+182	64606	2	46/7
35	41	TRICK DADDY Sugar (Gimme Some) (Slip-N-Slide/Atlantic)	579	-187	49904	13	38/0
50	42	YOUNG GUNZ Set It Off (Roc-A-Fella/IDJMG)	557	+163	50651	2	48/4
41	43	N2U f/JERMAINE DUPRI Baby Mama Love (Virgin)	530	-79	32008	7	36/0
Debut>	49	COMMON The Corner (GOOD/Geffen)	519	+129	51151	1	43/1
45	45	TWISTA f/FAITH EVANS Hope (Atlantic/Capitol)	496	-45	48544	17	25/0
Debut>	<b>4</b> 0	NELLY f/JUNG TRU & KING JACOB Errtime (Derrty/Fo' Reel/Universal)	469	+253	34415	1	39/2
49	49	MEMPHIS BLEEK Like That (Roc-A-Fella/IDJMG)	456	+42	41918	2	36/1
Debut>	<b>4</b>	FANTASIA Free Yourself (J/RMG)	436	+65	77138	1	3/0
48	<b>4</b>	JENNIFER LOPEZ f/FAT JOE Hold You Down (Epic)	436	+19	24448	5 20	35/0 39/0
38	50	TYRA Country Boy (Universal)	410	-283	24620	20	29/0

70 Urban reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 20 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.). 2005 Radio & Records.

# POWERED BY MEDIABASE

#### **MOST ADDED**'

ARTIST TITLE LABEL(S)	ADDS
KEYSHIA COLE I Just Want It To Be Over (A&M/Interscope)	48
B5 All I Do (Bad Boy/Atlantic)	43
BEANIE SIGEL f/SNOOP OOGG Don't Stop (Roc-A-Fella/IDJMG)	40
SYLEENA JOHNSON f/R. KELLY Hypnotic (Jive/Zomba Label Group	o) <b>32</b>
B.G. f/HOMEBWOI Where Da At (Chopper City/Koch)	30
GUERILLA BLACK Say What? (Virgin)	19
SMITTY One Time (J/RMG)	12
PRETTY RICKY Grind With Me (Atlantic)	7
TANK I Love Them Girls (BlackGround/Universal)	6
NATALIE Goin' Crazy (Latium/Universal)	6

#### MOST INCREASED PLAYS

ARTIST TITLE LABEL(S)	PLAY INCREASE
GAME f/50 CENT Hate It Or Love It (Aftermath/G-Unit/Interscope)	+527
CIARA f/LUDACRIS Oh (LaFace/Zomba Label Group)	+382
BOBBY VALENTINO Slow Down (DTP/Def Jam/IDJMG)	+351
R. KELLY Trapped In The Closet (Jive/Zomba Label Group)	+288
LUDACRIS Number One Spot (Def Jam South/IDJMG)	+253
NELLY f/J. TRU & K. JACOB Errtime (Derrty/Fo' Reel/Universal	e// +253
FAT JOE So Much More (Terror Squad/Atlantic)	+246
MARIAH CAREY We Belong Together (Island/IDJMG)	+245
112 U Already Know (Def Soul/IDJMG)	+225
AMERIE One Thing (Columbia)	+184

#### **NEW & ACTIVE**

**ANTHONY HAMILTON** I'm A Mess *(So So Def/Zomba Label Group)*Total Plays: 332, Total Stations: 39, Adds: 5

**STEVIE WONDER** So What The Fuss *(Motown/Universal)* Total Plays: 312, Total Stations: 25, Adds: 1

**VIVIAN GREEN** Gotta Go, Gotta Leave (Columbia) Total Plays: 308, Total Stations: 25, Adds: 1

**BEANIE SIGEL f/SNOOP OOGG** Don't Stop *(Roc-A-Fella/IDJMG)*Total Plays: 286, Total Stations: 43, Adds: 40

**AKON** Lonely (SRC/Universal)
Total Plays: 250, Total Stations: 25, Adds: 3

**B5** All I Do (*Bad Boy/Atlantic*) Total Plays: 220, Total Stations: 43, Adds: 43

**C-MURDER f/B.G.** Y'All Heard Of Me *(Tru/Koch)* Total Plays: 204, Total Stations: 15, Adds: 1

**KEYSHIA COLE** I Just Want It To Be Over *(A&M/Interscope)* Total Plays: 183, Total Stations: 49, Adds: 48

PITBULL f/LIL' JON Toma (TVT)
Total Plays: 177, Total Stations: 17, Adds: 1

J-KWON f/PETEY PABLO & EBONY EYEZ Get XXX'd (Jive/Zomba Label Group)
Total Plays: 170, Total Stations: 21, Adds: 1

Songs ranked by total plays

Station playlists for all R&R reporters are available on the web at <u>www.radioandrecords.com</u>.



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#### **URBAN AC TOP 30**

		April 15, 2005					
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / ~ PLAYS	TOTAL AUDIENCE	WEEKS ON CHART	TOTAL STATIONS/ ADDS
1	1	FANTASIA Truth Is (J/RMG)	1649	-34	216670	18	51/0
2	<b>2</b>	JOHN LEGEND Ordinary People (Columbia)	1507	+133	186690	14	25/1
4	3	BRIAN MCKNIGHT Everytime You Go Away (Motown/Universal)	1280	+58	141385	16	50/0
3	4	KEM   Can't Stop Loving You (Motown/Universal)	1233	-17	139092	13	54/0
5	5	JILL SCOTT Whatever (Hidden Beach/Epic)	1125	-40	120759	22	49/0
8	6	STEVIE WONDER So What The Fuss (Motown/Universal)	1105	+163	132096	5	55/0
6	7	MARIO Let Me Love You (J/RMG)	1047	-75	137616	16	16/0
7	8	LALAH HATHAWAY Forever, For Always, For Love (GRP/VMG)	973	-16	131280	30	45/0
9	9	GERALD LEVERT So What (If You Got A Baby) (Atlantic)	891	+53	95317	11	52/0
10	1	FAITH EVANS Again (Capitol)	770	+78	100974	9	49/0
11	11	ANITA BAKER How Does It Feel (Blue Note/Virgin)	638	-23	89120	26	46/0
12	12	LUTHER VANDROSS Think About You (J/RMG)	577	-31	61508	71	41/0
14	ß	PRINCE Call My Name (Columbia)	567	+37	81230	46	36/0
13	14	ALICIA KEYS f/TONY, TONI, TONE & JERMAINE PAUL Diary (J/RMG)	563	-4	55866	43	34/0
15	<b>(</b>	TINA TURNER Open Arms (Capitol)	458	+11	36586	12	38/0
17	<b>1</b>	MINT CONDITION I'm Ready (Image)	450	+64	32033	7	33/4
18	Ø	RAHSAAN PATTERSON Forever Yours (Artistry Music)	389	+42	28357	10	28/0
21	18	DESTINY'S CHILD Girl (Columbia)	360	+78	34998	4	28/2
16	19	AL GREEN Perfect To Me (Blue Note/Virgin)	355	-41	15740	8	36/3
19	<b>@</b>	LEDISI f/BONEY JAMES My Sensitivity (Gets In The Way) (GRP/VMG)	354	+15	28842	12	25/0
20	4	RAHEEM DEVAUGHN Guess Who Loves You More (Jive/Zomba Label Group)	319	+19	25036	5	31/2
26	22	FANTASIA Free Yourself (J/RMG)	318	+122	53375	2	27/6
29	<b>3</b> 3	SMOKIE NORFUL   Understand (EMI Gospel)	251	+94	22127	2	27 2
23	2	ALICIA KEYS Karma (J/RMG)	221	+16	54928	19	12/0
22	25	SAMSON Atmosphere (Five Eight's)	208	-24	9625	8	16/0
25	<b>2</b> 0	TROY JOHNSON It's You (Sought After Entertainment)	203	+3	6236	4	17/0
24	27	TEMMORA f/HOWARD HEWETT There's No Me (LEG)	198	.6	7708	4	19/1
27	<b>3</b> 3	URBAN MYSTIC Long Ways (Sobe)	194	+31	7756	2	22/0
28	<b>@</b>	ANGIE STONE f/ANTHONY HAMILTON Stay For Awhile (J/RMG)	164	+6	11629	19	12/0
	<u> </u>	MARVIN GAYE Let's Get It On, Let's Step (Motown)	135	+49	20821	4	3/0

56 Urban AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.). © 2005 Radio & Records

#### POWERED BY MEDIABASE

#### **MOST ADDED**°

ARTIST TITLE LABEL(S)	ADDS
J MOSS We Must Praise (Gospo Centric)	11
FANTASIA Free Yourself (J/RMG)	6
MINT CONDITION I'm Ready (Image)	4
JON B. What I Like About You (Sanctuary Urban)	4
AL GREEN Perfect To Me (Blue Note/Virgin)	3
R. DEVAUGHN Guess Who Loves You More (Jive/Zomba Label Group)	2
DESTINY'S CHILD Girl (Columbia)	2

#### MOST **INCREASED PLAYS**

ARTIST TITLE LABEL(S)	PLAY INCREASE
STEVIE WONDER So What The Fuss (Motown/Universal)	+163
JOHN LEGEND Ordinary People (Columbia)	+ 133
FANTASIA Free Yourself (J/RMG)	+122
SMOKIE NORFUL I Understand (EMI Gospel)	+94
FAITH EVANS Again (Capitol)	+78
DESTINY'S CHILD Girl (Columbia)	+78
TAMIA Things I Collected (Rowdy/Motown)	+67

#### **NEW & ACTIVE**

JON B. What I Like About You (Sanctuary Urban) Total Plays: 119, Total Stations: 22, Adds: 4 MICHAEL B. SUTTON Nobody (Little Dizzy) Total Plays: 106, Total Stations: 10, Adds: 0 J MOSS We Must Praise (Gospo Centric) Total Plays: 105, Total Stations: 11, Adds: 11 KIERRA "KIKI" SHEARO You Don't Know (EMI Gospel) Total Plays: 86, Total Stations: 8, Adds: 0

Songs ranked by total plays

Station playlists for all R&R reporters are available on the web at www.radioandrecords.com.

#### REPORTERS

#### Stations and their adds listed alphabetically by market

WQVE/Albany, GA OM: Bill Jones PD: Hozie Mack 6 JON B 5 WADE O BROWN

KSYU/Albuquerque, NM\* OM: Bill May PD: Tim Jones APD/MD: Jalmey Barreras AL GREEN

PD: Tim Watts APD/MD: Keith Fisher 2 FANTASIA

WXST/Charleston, SC\* PD/MD: Michael Tee

WBAV/Charlotte\* PD/MD: Terri Avery No Adds

WSRB/Chicago, IL ' MD: Tracie Reynolds

WAGH/Columbus, GA OM: Brian Waters PD/APD: Queen Rasheeda MD: Edward Lewis No Adds

WUKS/Fayetteville, NC\* PD: Garrett Davis MD: Calvin Pee

PD: Trey Michaels MD: Yvonne Daniels

WFLM/Ft. Pierce, FL\*
OM: Mike James
DD/MD: James T.
APD: Tamara Gant
8 J MOSS
JON B
TAMNA

KMJQ/Houston, TX\* OM: Tom Calococci PD/MD: Sam Choice 3 MINT CONDITION AL GREEN

WTLC/Indianapolis, IN\*
PD: Brian Wallace
2 FANTASIA
1 DESTINY'S CHILD

WKXI/Jackson, MS\* OM/PD: Stan Branson

WSOL/Jacksonville, FL\* PO/MD: KJ Brooks No Adds

KMJK/Kansas City, MO\* PD: Jerold Jackson No Adds

KSSM/Killeen, TX PD/MD: Mark Raymond APD: Monica Reid 11 WADE O BROWN

KNEK/Lafayette, LA\* PD: D-Rock Ng Adds

KJLH/Los Angeles, CA\* PD/MD: Aundrae Russell

KJMS/Memphis, TN\* PD: Nate Bell APD/MD: Elleen Collier

WHQT/Miami, FL\* OM: Tony Fields APD/MD: Karen Vaughe

WJMR/Milwaukee, WI\*
PD/MD: Lauri Jones
2 FANTASIA
1 DESTINY'S CHILD

WOLT/Mobile, AL

KJMG/Monroe, LA PD: Chris Collins 7 FAITH EVANS

WYBC/New Haven, CT\*
DM: Wayne Schmidt
PD: Juan Castillo
APD: Angela Malerba
31 JOHN LEGEND
24 FANTASIA

KMEZ/New Orleans, LA\* PD/MD: LeBron "LBJ" Joseph APD: Niecy Davis J MOSS WADE O BROWN

WYLD/New Orleans, LA\* OM: Carla Boatner PD: AJ Appleberry No Adds

WBLS/New York, NY\* PD: Vinny Brown MD: Deneen Womack

KRMP/Oklahoma City, OK\* PD: Terry Monday MD: Eddie Brasco No Adds

WCFB/Orlando, FL\* OM: Steve Holbrook PD: Kevin Gardner No Adds

PD: Cy Young APD/MD: Jodi Berry 5 JON B

WSBY/Salisbury, MD OM: Brian Cleary DD/MD: Kenny Love MD: Ron Banks DESTINY'S CHILD FANTASIA COMMON

KBLX/San Francisco, CA\*

Music Choice Smooth R&B/Sate
OM/PD: Damon Williams
MD: Lamonda Williams
De Seal Officerity, WND a FIRE
B TAMIA
7 ANGE STONE WATFORM YAMILTON
7 DESTINYS CHAIL'S SOUL
6 KINDRED THE FAMILT SOUL
5 MICH DOWNING
3 WILL DOWNING

Sirius Heart & Soul/Satellite OM/PD: B.J. Sione MD: Sasha Montero EARTH WIND & FIRE INDIA ARIE

WLVH/Savannah, GA OM: Brad Kelly PD/MD: Gary Young APD: Jewel Carter 49 ALICIA KEYS OTONY, TONI. TONE & JERMANE PAUL

KMJM/St. Louis, MO\* OM/PD: Chuck Atkins FANTASIA

WFUN/St. Louis, MO\* PD: Garth Adams

WPHR/Syracuse, NY\*
OM: Rich Lauber
PD: Butch Charles
APD/MD: Kenny Dees
2 SMOKIE NORFUL
AL GREEN

WHBX/Tallahassee, FL OM/PD: Hurricane Dave APD: Victor Duncan No Adds

WIMX/Toledo, OH\*
PD: Rockey Love
MD: Brandi Browne
2 FANTASIA
J MOSS

WTUG/Tuscaloosa, AL OM: Greg Thomas PD/MD: Charles Anthony 6 TEAM AIRPLAY ALL-STAR

WHUR/Washingt \*D: Dave Dickinson \*AD: Traci LaTrefle 9 ANTHONY HAMILTON 4 RAHEEM DEVAUGHN TEMMORA (AHOWARD MARIAH CAREY

WKXS/Wilmington, NC APO: La'Thanya Russ 5 WADE O BROWN 4 TERNA MARIE

#### POWERED BY MEDIABASE

74 Total Reporters

56 Total Monitored 18 Total Indicator



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#### **GOSPEL TOP 30**

THIS WEEK ARTIST TITLE LABEL(S)  1	•	+39 6 ·1	TOTAL AUDIENCE (00) 36862 37264	WEEKS ON CHART	TOTAL STATIONS/ ADDS
2 SMOKIE NORFUL I Understand (EMI Gospo 3 J MOSS We Must Praise (Gospo Centric) 5 JAMES FORTUNE You Survived (World W 4 5 DEITRICK HADDON God Is Good (Verity) 6 6 BISHOP TD JAKES f/MICAH STAMPLEY 8 7 TED & SHERI Celebrate (Worl/Curb/Warn) 7 8 DONALD LAWRENCE Healed (Verity) 20 9 YOLANDA ADAMS BE BIESSED (Atlantic) 11 10 BEBE WINANS Safe From Harm (Still Wat) 12 11 BENITA WASHINGTON Thank You (Light) 10 12 TIM BOWMAN My Praise (Liquid 8) 9 13 LASHUN PACE For My Good (EMI Gospel) 13 14 ISRAEL AND NEW BREED Friend Of God 14 15 GMWA MASS CHOIR Only A Test (Gospo)	<i>el)</i> 89	6 .1	36862	21	
3 J MOSS We Must Praise (Gospo Centric) 5 JAMES FORTUNE You Survived (World W 4 5 DEITRICK HADDON God Is Good (Verity) 6 6 BISHOP TD JAKES f/MICAH STAMPLEY 8 7 TED & SHERI Celebrate (Word/Curb/Warm 7 8 DONALD LAWRENCE Healed (Verity) 20 9 YOLANDA ADAMS BE Blessed (Atlantic) 11 10 BEBE WINANS Safe From Harm (Still Wat 12 11 BENITA WASHINGTON Thank You (Light) 10 12 TIM BOWMAN My Praise (Liquid 8) 9 13 LASHUN PACE For My Good (EMI Gospel) 13 14 ISRAEL AND NEW BREED Friend Of God 14 15 GMWA MASS CHOIR Only A Test (Gospo	,	-	37264		33/2
JAMES FORTUNE You Survived (World W  JAMES FORTUNE You Survived (World W  DEITRICK HADDON God Is Good (Verity)  BISHOP TD JAKES filmcah Stampley  TED & SHERI Celebrate (Word/Curb/Warne)  DONALD LAWRENCE Healed (Verity)  VOLANDA ADAMS BE Blessed (Atlantic)  BEBE WINANS Safe From Harm (Still Wath)  BEBE WINANS Safe From Harm (Still Wath)  BENITA WASHINGTON Thank You (Light)  TIM BOWMAN My Praise (Liquid 8)  LASHUN PACE For My Good (EMI Gospel)  SRAEL AND NEW BREED Friend Of God (EMI Gospel)  SRAEL AND NEW BREED Friend Of God (EMI Gospel)	59	E .E1		22	34/2
4 5 DEITRICK HADDON God Is Good (Verity) 6 6 BISHOP TD JAKES f/MICAH STAMPLEY 8 7 TED & SHERI Celebrate (Word/Curb/Warne 7 8 DONALD LAWRENCE Healed (Verity) 20 9 YOLANDA ADAMS Be Blessed (Atlantic) 11 10 BEBE WINANS Safe From Harm (Still Wat 12 11 BENITA WASHINGTON Thank You (Light, 10 12 TIM BOWMAN My Praise (Liquid 8) 9 13 LASHUN PACE For My Good (EMI Gospel) 13 12 ISRAEL AND NEW BREED Friend Of God 14 15 GMWA MASS CHOIR Only A Test (Gospo		וני טו	26466	32	23/0
6 6 BISHOP TD JAKES f/MICAH STAMPLEY 8 7 TED & SHERI Celebrate (Word/Curb/Warn 7 8 DONALD LAWRENCE Healed (Verity) 20 9 YOLANDA ADAMS BE BIESSED (Atlantic) 11 10 BEBE WINANS Safe From Harm (Still Wat 12 11 BENITA WASHINGTON Thank You (Light, 10 12 TIM BOWMAN My Praise (Liquid 8) 9 13 LASHUN PACE For My Good (EMI Gospel) 13 12 ISRAEL AND NEW BREED Friend Of God 14 15 GMWA MASS CHOIR Only A Test (Gospo	ide Gospel) 57	4 +66	21634	10	28/3
7 TED & SHERI Celebrate (Word/Curb/Warm 7 8 DONALD LAWRENCE Healed (Verity) 20 9 YOLANDA ADAMS Be Blessed (Atlantic) 11 10 BEBE WINANS Safe From Harm (Still Wat 12 11 BENITA WASHINGTON Thank You (Light) 10 12 TIM BOWMAN My Praise (Liquid 8) 9 13 LASHUN PACE For My Good (EMI Gospel) 13 14 ISRAEL AND NEW BREED Friend Of God 14 15 GMWA MASS CHOIR Only A Test (Gospo	48	2 -36	21621	34	19/0
7 8 DONALD LAWRENCE Healed (Verity) 20 9 YOLANDA ADAMS Be Blessed (Atlantic) 11 10 BEBE WINANS Safe From Harm (Still Wat 12 11 BENITA WASHINGTON Thank You (Light, 10 12 TIM BOWMAN My Praise (Liquid 8) 9 13 LASHUN PACE For My Good (EMI Gospel) 13 14 ISRAEL AND NEW BREED Friend Of God 14 GMWA MASS CHOIR Only A Test (Gospo	Take My Life (Dexterity/EMI Gospel) 47	7 .29	23113	27	18/0
9 YOLANDA ADAMS Be Blessed (Atlantic) 11	er Bros.) 47	6 ·27	18550	18	19/0
11	46	1 -45	17180	29	17/0
12	45	6 +161	19586	2	26/7
10 12 TIM BOWMAN My Praise (Liquid 8) 9 13 LASHUN PACE For My Good (EMI Gospel) 13 13 ISRAEL AND NEW BREED Friend Of God 14 15 GMWA MASS CHOIR Only A Test (Gospo	ers/TMG) 44	9 +25	20857	11	20/1
9 13 LASHUN PACE For My Good (EMI Gospel) 13 ISRAEL AND NEW BREED Friend Of God 14 IS GMWA MASS CHOIR Only A Test (Gospo	42	.6 +5	16775	21	16/1
13 ISRAEL AND NEW BREED Friend Of God 14 IS GMWA MASS CHOIR Only A Test (Gospo	42	.14 ·14	17783	17	17/0
14 <b>(5) GMWA MASS CHOIR</b> Only A Test <i>(Gospo</i>	42	.1 .50	14800	13	17/0
	(Integrity Gospel) 40	6 +7	13651	12	18/1
21	Centric) 37	7 +7	16177	24	16/0
	ht (World Wide Gospel) 36	6 +11	17419	11	20/3
17 🕡 R. ALLEN GROUP f/K. FRANKLIN Somethio	ng About The Name Jesus (Tyscot/Taseis) 35	i8 + 24	10722	10	15/1
15 18 <b>Ruben Studdard i N</b> eed An Angel <i>(J/R)</i>	<i>MG)</i> 34	3 -17	10516	14	15/1
25 <b>19 JOHNNY SANDERS</b> I Trust God ( <i>Platinum</i>	32	£6 + 76	13094	4	13/2
19 <b>②D DENETRIA CHAMP</b> Go On Through It ( <i>JDI</i>	<sup>")</sup> 30	11 +4	13343	20	12/0
27 🗿 DONALD LAWRENCE f/HEZEKIAH WALK	ER You Covered Me (Verity) 28	8 + 45	6970	9	13/2
18 22 <b>LORI PERRY</b> I Found It In You <i>(Palance)</i>	28	3 -20	9992	16	15/0
29 🐼 KURT CARR God Blocked It <i>(Gospo Centri</i>	c) <b>27</b>	4 + 35	11653	3	14/3
30 49 MISSISSIPPI MASS CHOIR I'm Not Tired	l Yet (Malaco) 27	0 +44	9372	2	13/2
22 25 TWINKIE CLARK He Lifted Me (Verity)	27	′O -5	12066	14	12/0
23 <b>3 JONATHAN BUTLER</b> Don't You Worry (M	aranatha!) 26	3 +1	12954	7	13/1
28 <b>20 ANOINTED</b> Gonna Lift Your Name <i>(Sony U</i>	rban/Integrity) 25	9 + 19	9380	4	15/2
24 28 <b>STEPHEN HURD</b> Lead Me To The Rock <i>(In</i>	tegrity Gospel) 25	3 -5	11747	14	13/0
26 <b>49 MIAMI MASS CHOIR</b> Glory, Glory <i>(Majo)</i>	25	51 +7	7933	5	13/2
Debut	Part 2 (Sony Music) 21	5 +26	10668	1	10/2

34 Gospel reporters. Songs ranked by total plays for the airplay week of Sunday 4/3 - Saturday 4/9. © 2005 Radio & Records

#### **MOST ADDED**'

ARTIST TITLE LABEL(S)	LDDS
YOLANDA ADAMS Be Blessed (Atlantic)	7
TEXAS BOYZ   Still Love You (Blackberry)	6
MICAH STAMPLEY War Cry (EMI Gospel)	5
MARY MARY Heaven (Sony Urban/Columbia)	5
DENETRIA CHAMP i Really Love You (JDI)	4
ALVIN OARLING All Night (Emtro)	4
LOUISIANA STATE MASS CHOIR His Name (Tehillah/Light)	4
NEW BIRTH TOTAL PRAISE CHOIR Servant's Prayer (EMI Gospel)	4

#### MOST **INCREASED PLAYS**

ARTIST TITLE LABEL(S)	PLAY INCREASE
YOLANDA ADAMS Be Blessed (Atlantic)	+161
JOHNNY SANDERS   Trust God (Platinum)	+76
JAMES FORTUNE You Survived (World Wide Gospel)	+66
<b>DEANORE PATTERSON</b> Great Things (Tyscot/Taseis)	+65
MARY MARY Heaven (Sony Urban/Columbia)	+65
BISHOP PAUL S. MORTON He Is Mighty (Tehillah)	+65
<b>DENETRIA CHAMP</b> I Really Love You (JDI)	+63
ALVIN DARLING All Night (Emtro)	+48
D.ONALD LAWRENCE f/H. WALKER You Covered Me (Verit)	/ +45

#### **NEW & ACTIVE**

**DENETRIA CHAMP** I Really Love You (JDI) Total Plays: 208, Total Stations: 12, Adds: 4 **DEANORE PATTERSON** Great Things (Tyscot/Taseis) Total Plays: 203, Total Stations: 12, Adds: 3 KIRK FRANKLIN & TRIN-I-TEE 5:7 Wake Up (Gospo Centric) Total Plays: 190, Total Stations: 6, Adds: 0

ANTHONY EVANS Even More (INO) Total Plays: 183, Total Stations: 8, Adds: 0 MICAH STAMPLEY War Cry (EMI Gospel) Total Plays: 180, Total Stations: 16, Adds: 5

Songs ranked by total plays

#### REPORTERS

Stations and their adds listed alphabetically by market

WPZE/Atlanta, GA
OM: Frank Johnson
PD: Connie Flint
19 DENETIAL CHAMP
19 LORI PERRY
17 ISRAEL AND NEW BREED
WTHB/AUGUSTA, GA
OM/PD: Ron Thomas
APD: Sister Mary King Caemon
3 MIGAH STAMPLEY

WCHB/Detroit, MI PO: Spudd TEXAS BOYZ

WOAD/Jackson, MS

KPRT/Kansas City, MO DM: Andre Carson PD: Myron Fears APD: Freddie Bell

DMT. E. Claudette Freeman
PD/MD: Greg Cooper
25 CANTON JONES
25 MIAMI FLORIDA MUSIC DELEGATION
20 J MOSS
20 RON WINANS

WXEZ/Norfolk, VA OM: John Shomby PD: Dale Murray 12 KURT CARR 4 MISSISSIPPI MASS CHOIR

WDAS/Philadelphia, PA
OM: Thea Mitchem
OM: Thea Mitchem
OM: Joe Samble
13 KURT CARR
12 BENITA WASHINGTON
11 YOLANOA ADAMS

WPZZ/Richmond, VA

ABC's Rejoice/Satellite
PD: Willie Mae Mctver
14 NU BEGINNING I/DAMON LITTLE

WYCB/Washington, DC PD: Ron Thompson LASHUM PACE TEXAS BOYZ

Note: For complete adds, see R&R Music Tracking.

34 Total Indicator

Did Not Report, Playlist Frozen (2): KHVN/Dallas, TX WYLD/New Orleans, LA



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LON HELTON

# Country's Fall 12+ Share Best In Five Years; TSL Dips

Katz studies Country audience composition, TSL and share trends

he Country format continues its upswing as listening increases to the highest level since mid-2000." With those words the Katz Media Group introduced its analysis of the fall 2004 Arbitron results for Country. The study shows the format enjoying a five-year upswing in 12+ shares, although it is heavily challenged by declining TSL figures.

Realistically, though, an amazing baseball playoff series between the Boston Red Sox and New York Yankees, the Bosox in the World Series, the ongoing situation in Iraq, the constant threat of terrorism and the hotly contested presidential election probably wreaked a little havoc on Country radio listening last fall. Here's a look behind the numbers.

#### **Country Overview**

For the reasons cited above, among other things, Country's Time Spent Listening levels were off in nine of the 10 age/sex cells. Only 25-34 men showed a TSL increase — and a small one at that — moving 8:28 to 8:31. Everything else was down.

The biggest drop came in a very bad spot, 25-34 women, where TSL fell 38 minutes, from 6:55 to 6:17. Of even greater concern is that nine of the 10 age/sex cells also displayed historical lows, registering their lowest TSL levels since Katz began doing this research in 1986. Only 25-34

men are above the all-time low TSL of 7:31 from fall 2001.

Following steady deceases throughout the mid-'90s, TSL among the age/sex cells had settled into a relatively solid range from fall 2001 through fall 2003. In fall 2004 it headed headed south of those ranges.

Examining the FM Audience Composition trends, it's interesting to note that the 12-17 percentage increased for the fourth straight year and that 18-24s are up for the third consecutive year, going from an 18-year low of 9.0 in fall 2001 to a 10.6 in fall 2004. Now those are trends we like.

The growth on the young end coincides with stabilization in the other demos. The 35-44, 45-54, 55-64 and 65+ cells were either flat from fall 2003 or off just a hair. While flat may not necessarily translate as good news, it is nice to see that, after 11 consecutive percentage declines, 25-34s have at least leveled off.

#### 25-54 Recycling

Dayparts From/To	%
6-10am/10am-3pm	61.2
6-10am/3-7pm	70.3
6-10am/7pm-mid.	28.3
40 0 10 10	
10am-3pm/6-10pm	66.1
10am-3pm/3-7pm	70.4
10am-3pm/7pm-mid.	28.3
3-7pm/6-10am	64.3
3-7pm/10am-3pm	59.9
3-7pm/7pm-mid.	32.2
7pm-mid./6-10am	61.1
7pm-mid./10am-3pm	56. <b>5</b>
7pm-mid./3-7pm	76.1

Finally, Katz Research shows that Country is maintaining its skew toward women, with the fall 2004 audience breakdown showing 55% women and 45% men.

#### **Multiformat Overview**

As you compare shares and TSL from previous years, it's important to remember that we must all look at Country shares relative to the shares of all formats. The compression of

#### **National Format Averages**

These are the average format shares for all formats garnering at least a four share in the fall 2004 Arbitron 12+. The fall 2003 12+ shares are in parentheses. Following the 12+ shares are the fall 2004 TSL averages in hours and minutes, with the fall 2003 averages in parentheses.

	Fall 2004 12+ shares (Fall 2003)	
Country	13.9	(13.4) FM, 7:51
	(8:30);	AM, 8:08 (8:39)
uc	8.7 (9.3)	7:15 (7:28)
CHR	7.2 (7.5) [5:07 (5	:09)
Soft Rock	7.2 (6.8)   7:56 (7	7:55)
Urban AC	7.1 (7.0)   9:23 (9:	
AC	6.9 (6.9)   7:20 (7:2)	2)
News/Talk	6.6 (6.2)   8:20 (8:50	0)
Full Service	6.5 (5.3) 7:41 (7:32	)
Rock	5.7 (6.1) 6:30 (6:40)	
Classic Rock	5.6 (5.9)   6:18 (6:33)	
Hot AC	5.5 (5.5)   5:40 (5:39)	
Soft AC	5.4 (5.6) 7:44 (7:49)	
CHR/Rhy	5.3 (5.2)   <b>5:51 (5:59</b> )	
Urban Inspirational	5.0 (na) 9:13 (na)	
Oldies	4.7 (4.9) 6:40 (6:55)	
Classic Hits 4.4	(4.4)   6:21 (6:25)	
Easy Listening 4.3 (4	1.0)   9:20 (8:06)	

#### **Country Average Market Format Shares**

Ratings	Ratings	Ratings
Period Share	Period Share	Period Share
Fa '99 14.5	Fa '94 16.6	Fa '89 11.9
Fa '98 15.7	Fa '93 16.9	Fa '88 11.5
Fa '97 17.3	Fa '92 17.3	Fa '87 12.3
Fa '96 15.5	Fa '91 14.5	Fa '86 13.2
Fa '95 15.4	Fa '90 13.4	Fa '85 14.1
	Period Share Fa '99 14.5 Fa '98 15.7 Fa '97 17.3 Fa '96 15.5	Period         Share         Period         Share           Fa '99         14.5         Fa '94         16.6           Fa '98         15.7         Fa '93         16.9           Fa '97         17.3         Fa '92         17.3           Fa '96         15.5         Fa '91         14.5

#### **FM Audience Composition**

The audience composition figures below show the percentage of a Country station's listenership that falls within particular cells, based on a national average.

Ratings Period	12-17	18-24	25-34	35-44	45-54	55-64	65+	
Fa '04	5.0	10.6	16.0	20.4	19.5	15.3	13.1	
Fa '03	4.9	10.3	16.0	20.7	19.6	15.3	13.1	
Fa '02	4.4	9.8	16.4	21.9	19.4	15.0	12.7	
Fa '01	3.8	9.0	16.5	21.6	20.0	15.6	13.2	
Fa' 00	3.4	9.5	16.6	21.0	19.4	14.6	13.5	
Fa '99	3.7	9.8	17.7	20.7	19.1	14.7	12.6	
Fa '98	4.0	11.4	18.5	20.8	17.5	13.7	12.2	
Fa '97	5.0	11.2	18.8	20.9	18.9	13.4	11.8	
Fa '96	5.8	11.7	20.4	20.8	18.1	11.9	10.5	
Fa '95	6.2	12.4	21.5	20.9	17.7	11.9	9.4	
Fa '94	6.6	13.7	22.0	20.5	16.8	11.2	9.2	
Fa '93	5.7	13.2	22.9	21.1	16.6	10.7	9.7	
Fa '92	4.8	12.9	23.2	20.1	17.7	11.6	9.8	
Fa '91	3.7	12.0	21.9	19.9	18.7	12.6	11.1	
Fa '90	2.1	10.4	20.6	20.4	21.7	13.5	11.3	
Fa '89	2.2	9.6	20.3	21.1	21.2	14.2	11.4	
Fa '88	2.3	9.8	20.4	21.5	22.1	13.3	10.7	
Fa '87	2.9	11.7	21.0	21.9	20.5	13.0	9.1	
Fa '86	2.7	12.5	21.6	23.4	20.6	11.9	7.4	
Fa '85	3.0	12.4	21.2	25.2	17.7	12.5	8.1	
Fa '84	3.4	13.2	21.6	22.7	18.3	11.4	9.3	

#### **Weekly Time Spent Listening**

These figures show, in hours and minutes, the national average of weekly TSL for each demographic breakout.

Ratings period	Men 25-54	Women 25-54	Men 25-34	Women 25-34	Men 35-44	Women 35-44	Men 45-54	Women 45-54	Men 45-64	Women 45-64
Fa '04	8:17	7:32	7:39	6:17	8:31	7:54	8:38	8:24	9:14	8:48
Fa '03	8:25	7:53	7:49	6:55	8:28	8:08	8:49	8:30	9:22	9:07
Fa '02	8:31	7:55	7:38	7:08	<b>8:5</b> 5	8:27	9:11	8:33	9:21	9:27
Fa '01	8:23	7:53	7:31	6:47	8:35	8:11	8:53	8:37	9:44	9:29
Fa '00	8:56	8:18	8:24	7:02	9:23	8:19	9:47	9:16	9:24	9:47
Fa '99	9:07	8:19	7:48	7:21	9:19	8:09	9:15	8:48	9:11	9:11
🍃 Fa '98	9:02	8:25	8:08	7:23	9:02	8:25	9:04	8:29	9:09	8:57
Fa '97	9:30	8:57	8:22	7:57	9:43	9:05	10:08	9:54	10:28	10:28
Fa '95	9:37	8:55	8:51	8:39	10:04	8:44	9:32	9:14	10:03	9:47
Fa '91	10:41	10:25	10:23	9:45	10:27	10:55	11:07	10:18	10:30	10:17
Fa '89	10:42	10:10	9:36	8:29	10:32	10:26	11:32	11:21	11:11	11:31
Fa '87	10:35	10:48	9:09	9:18	10:20	10:24	10:25	11:26	10:32	10:33

shares produced by consolidation and by the geometric increase in competition for consumers' attention from outside sources has resulted in smaller shares for almost all formats.

Like Country, AC has been experiencing TSL erosion over the last few years, a trend that abated somewhat in the fall 2004 sweep. Ten of the 20 age/sex cells measured (Katz breaks down more demos for AC, than it does for Country) showed TSL increases, with the largest among 35-44 men(!), which went

## Median Age Of Country FM Listeners

This chart shows the median age of people listening to Country on the FM dial for the fall ratings periods between 1987 and 2004.

ods betv	ween 198	7 and 2004.	
Rating		Rating	
Period	Age	Period	Age
Fa '04	43	Fa '95	39
Fa '03	43	Fa '94	38
Fa' 02	43	Fa '93	38
Fa '01	44	Fa '92	39
Fa '00	44	Fa '91	40
Fa '99	43	Fa '90	43
Fa '98	42	Fa '89	43
Fa '97	41	Fa '88	42
Fa '96	40	Fa '87	41

Continued on Page 49



CHUCK ALY

# **Music Makes** The Movie

#### Nashville Film Festival strengthens music ties

tarting as the Sinking Creek Film Celebration in 1969, the Nashville Film Festival is the third-longest-running film festival in the country. The last several years have seen dramatic growth for the festival, both in national and international prestige and in attendance. Coinciding with this growth has been the organizers' emphasis on making music a big part of the event's identity.

This year's weeklong festival opened on April 14, and, if last year's attendance is any indication, it should draw in excess of 13,000 moviegoers. "The last four or five years have seen highly dramatic growth in attendance, as well as credibility," says Alan Brewer, President of the Nashville Film Festival board and a local music publisher.

"There are 600 film festivals in the country, and we're in the top 20, according to MovieMaker magazine. Film Festival Today has us as one of the top 18 worldwide. What was a local event until recently has grown into a national, if not international, event.'

Despite its long tenure in one of the nation's musical

hotbeds, the festival has only recently made a determined effort to focus on music. "It's been developing over the last four to five years," Brewer says

The emphasis on music isn't just about Music Row or focused on Nashville. We're very clearly trying to make a connection to the world of music generally speaking. That this festival is in Music City creates that link, but the range of musical connections is unlimited."

#### And The Winner Is ....

The festival's Artistic Director, Brian Gordon, says that the emphasis on music not only draws films to Nashville, it draws Nashville to films.

GIMME SOME SUGAR Mercury/Nashville trio Sugarland

recently made their Tonight Show debut. Pictured following the show

are (I-r) the band's Kristian Bush, Tonight Show host Jay Leno and

Sugarland's Kristen Hall and Jennifer Nettles

"This is Music City, and, obviously, there's a lot of interest in music here," he says. "Not just country or rock, but all types. So we've got a built-in audience for those types of films.

"Plus, there are so many film festivals across the country, it's easy to get them mixed up. This is a good way to get on the map. Filmmakers

know about the films we've shown here previously and for that reason want to get their films shown."

One key element has been the creation of musiccentered awards categories. "The idea had been gestating for a while," Brewer says. "I headed up a task force to determine how many music awards to create and what they should

be. The two we presented to the board are the two we now have.

The Impact of Music Award honors a film that "best exemplifies the importance of music in our everyday lives," while the Best Music in a Feature Award goes to the film with the best score composition or music supervision. Both awards bowed in 2004.

Additionally, the festival recognizes music videos in two categories: Best Music Video and Best Nashville-Produced Music Video. The latter award is new this year.

#### Survey Says....

Beyond the awards, the festival incorporates

other music-related events and panels. Two of this year's events revolve around keyboardist Rick Wakeman, renowned both as a solo artist and for his work with the rock band Yes. Wakeman also has three decades of filmscoring experience, and he'll discuss the differences between scoring and songwriting during a festival session titled "A Conversation With Rick Wakeman: A Score Is Not

Wakeman at the Piano,"



#### NEW ARTIST FACT FILE

Label: RCA

Single: "Don't Ask Me How I Know"

Album: Man Like Me

Producer: Co-produced with Joe Scaife

Release Date: May 17 Hometown: Panhandle, TX

Favorite Sports Team: University of Oklahoma football

Birthday: Aug. 10

Influences: Willie Nelson, Kris Kristofferson, Bruce Springsteen, Steve Earle, Shel Silverstein

World's a Stage: "As early as third grade, I knew performing

was for me. I was in the Universal Interscholastic League, where you'd have a story read to you, then have three minutes to tell it back in your own words. He who is most animated wins, and I

realized early on that I was that guy. "All the way through high school I was reading and writing poetry, which is where the Shel Silverstein influence comes in. I studied drama a bit in college at OU, but it wasn't my bag. I was always able to sing but was more of a jock.

"I started writing songs the summer before I went in the Army and sent one in to a place listed in the back of a magazine. The only piece of mail I got in basic training was a rejection letter about my song."

Five-Minute Life Story: "I was raised in a string of small Texas towns and went into the military for three years, ending up on the West Coast. My last year in, I was in a band that would rehearse in old abandoned mess halls. The songs got better, and the

I moved to Nashville in 1996, delivered pizzas for three years and bought and sold junk from yard sales and auctions to pay the bills. I signed with publisher Sony ATV/ Tree in 1999 and signed with Hamstein the next year, which is where I'm still at, though it's called Stage Three.

"I moved here as a singer, but the songwriter thing took off, and I had more than  $30\,$ cuts. Three years ago I revisited the artist thing and started working with Joe Scaife before he worked with Gretchen Wilson. The timing wasn't right, but after Gretchen hit, RCA asked Joe what else he had, and I was it.

"RCA Sr. VP/A&R Renee Bell had passed on me three times already but came to see what I was doing and loved it. I wrote the single only two weeks before we went in to cut the album.

Best Thing About His Career So Far: "I've been in this town almost 10 years, and the thing I was least prepared for was 'yes.' You anticipate hearing no, and you just keep on. I've written hundreds of songs, but to see the way the 12 on my album have touched folks at the label, to hear them say it's like I have a helmet cam on their life, I wasn't ready for that.

"At the same time, I don't take myself too seriously. I'm background music at somebody's job. And getting a record deal is only the second-best thing that's happened to me. I got married to Lucy in May, and that's the best.

Worst Thing: "The struggle. It's early in this process, and I know that will continue and it will change. But hanging on, being the only one believing in myself for so many years, is tough. You get support from friends and family, but it's tough getting those rejections, hitting those walls.

Album He's Embarrassed to Own: "I had Vanilla Ice at one time, but I think it got sold in a yard sale.

Albums He Wore Out: "Bruce Springsteen's Born in the U.S.A. and Men At Work's Business as Usual.

will offer attendees the chance to hear Wakeman play pieces he's written for film while offering an anecdotal take on working with filmmakers. Both events will close with Q&A sessions.

The "Songs for Film & Television: How Do They Choose?" panel includes decisionmaking directors and music supervisors George Acogny (The Bone Collector, Rugrats in Paris), G. Marq Roswell (The Commitments, The Thing Called Love, Collateral Damage), Dondi Bastone (Sideways, The Human Stain, Pollock) and Ralph Hemecker (Pacific Blue, The X Files).

A panel titled "Face the Music" will give songwriters and composers the chance to pitch their wares directly to the Hollywood crowd.

Local music companies are also stepping up their involvement in the festival. "We've been very encouraged by the growth in support," Brewer says. "Curb Records is a sustaining sponsor, and Sony BMG; Capitol; Ten Ten Music; Brewman Music & Entertainment; Gibson, Bass, Berry & Sims; Chicks With Hits; and performing-rights organizations BMI, SESAC and AS-CAP are also sponsors at some level. We're gaining traction in the community.'



**Bobby Pinson** 

boy Jack's Home Movies, which is an assemblage of his home movies peppered with interviews with Waylon Jennings, Johnny Cash, John Prine and George Jones, among others. Though the two aren't necessarily correlated,

And both trends are likely to continue. "If nothing else, it has made people aware of the festival," Gordon says. "It's helping build an audience in Nashville

the festival's emphasis on music has grown as

its already notable momentum has increased.

**Big Screenings** 

ed films adds to the theme. "We've got a good

mix this year," Gordon says. "The closing-night

film is one of the best music documentaries

we've had. It's called Be Here to Love Me: A Film

About Townes van Zandt. Steve Earle, Emmylou Harris, Guy Clark, Lyle Lovett and several oth-

"We've also got the world premiere of Cow-

er artists are interviewed in that.

And, of course, a strong slate of music-relat-

for those types of films and, hopefully, attracting more people who will take a chance on another film or two.'

a Rock Song. The second event, "Rick

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#### **COUNTRY TOP 50**

		April 15, 2005					<del></del>				_
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL POINTS	+/+ POINTS	TOTAL PLAYS	+/- Plays	TOT.AUD. (00)	+/- AUD. (00)	WEEKS On	TOTAL ADDS	١
1	1	CRAIG MORGAN That's What I Love About Sunday (BBR)	12684	·297	4582	·124	441778	17435	23	116/0	l
2	2	KENNY CHESNEY Anything But Mine (BNA)	12273	104	4521	+41	422804	15782	15	116/0	l
5	3	MONTGOMERY GENTRY Gone (Columbia)	11098	473	4088	+194	366350	15842	20	116/0	Į
4	4	BROOKS & DUNN It's Getting Better All The Time (Arista)	11024	159	4086	+20	382784	12441	19	116/0	l
6	5	JO DEE MESSINA My Give A Damn's Busted (Curb)	10200	143	3774	+82	334489	5629	15	116/0	l
3	6	SUGARLAND Baby Girl (Mercury)	10014	-974	3713	-379	345633	-31547	36	115/0	l
7	0	ANDY GRIGGS If Heaven (RCA)	8643	212	3305	+123	284408	2743	24	116/0	ĺ
9	8	GRETCHEN WILSON Homewrecker (Epic)	8477	389	3117	+ 125	294052	23100	10	116/0	l
10	9	TOBY KEITH Honkytonk U (DreamWorks)	8408	435	3072	+88	277899	12271	11	116/0	l
11	0	JOE NICHOLS What's A Guy Gotta Oo (Universal South)	7803	151	2853	+64	256346	10365	20	116/0	l
12	0	TIM MCGRAW Drugs Or Jesus (Curb)	7278	336	2641	+87	237104	8011	11	115/0	l
13	12	TRACE ADKINS Songs About Me (Capitol)	7252	758	2776	+ 254	228978	30205	17	112/1	
15	13	DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)	6665	315	2500	+ 158	211736	10300	13	114/1	١
14	4	MARTINA MCBRIDE God's Will (RCA)	6542	99	2455	+ 29	209859	1332	18	111/1	ĺ
16	<b>(</b>	BLAINE LARSEN How Do You Get That Lonely (Giantslayer/BNA)	5834	71	2165	+75	184014	5502	22	110/0	ı
8	16	LEE ANN WOMACK   May Hate Myself In The Morning (MCA)	5628	·2732	2134	-1009	172034	-84561	24	113/0	ĺ
17	Ø	LONESTAR Class Reunion (That Used To Be Us) (BNA)	5347	35	2032	.33	169738	10902	14	110/1	l
21	13	KEITH URBAN Making Memories Of Us (Capitol)	5174	1220	1781	+381	164617	41323	5	107/5	l
19	19	PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)	4568	258	1626	+61	137307	8046	19	100/2	ı
20	20	JEFF BATES Long, Slow Kisses (RCA)	4414	302	1702	+133	135648	10247	26	100/1	ĺ
18	4	BIG & RICH Big Time (Warner Bros.)	4393	61	1622	+52	127152	665	10	102/1	ĺ
25	22	GEORGE STRAIT You'll Be There (MCA)	3979	1061	1468	+447	125286	28868	3	110/18	ĺ
28	23	RASCAL FLATTS Fast Cars And Freedom (Lyric Street)	3575	969	1265	+261	120343	35958	4	105/6	ĺ
24	2	DARRYL WORLEY If Something Should Happen (DreamWorks)	3522	563	1387	+ 187	98771	11260	8	100/5	l
23	<b>4</b>	KEITH ANDERSON Pickin' Wildflowers (Arista)	3426	288	1400	+97	90403	5777	16	93/2	l
26	26	BLAKE SHELTON Goodbye Time (Warner Bros.)	3084	312	1318	+117	94439	13125	11	99/4	ĺ
22	27	SHANIA TWAIN Don't! (Mercury/IDJMG)	2919	-578	1160	·229	79198	-18123	13	96/0	ĺ
27	23	BOBBY PINSON Don't Ask Me How I Know (RCA)	2856	188	993	+86	82517	6383	10	87 7	ĺ
29	29	SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)	2599	254	1101	+109	72652	7202	12	92/1	l
30	<b>1</b>	PAT GREEN Baby Doll (Universal/Republic/Mercury)	2312	285	779	+91	65214	7929	7	69/2	
Breaker	<b>(1)</b>	ALAN JACKSON The Talkin' Song Repair Blues (Arista)	2067	332	766	+135	66951	8801	4	76/10	
35	32	VAN ZANT Help Somebody (Columbia)	1949	517	711	+159	55977	12739	5	62/5	
32	<b>33</b>	TRICK PONY It's A Heartache (Asylum/Curb)	1835	175	803	+77	50857	4240	11	75/3	
33	33	TRAVIS TRITT   See Me (Columbia)	1745	97	725	+50	54642	3422	8	61/1	
Breaker	<b>3</b>	BUOOY JEWELL If She Were Any Other Woman (Columbia)	1602	-30	688	0	42500	-1951	10	73/4	
36	<b>3</b>	REBA MCENTIRE My Sister (MCA)	1578	223	608	+73	45454	6854	5	69/8	
38	<b>9</b>	AARON LINES Waitin' On The Wonderful (BNA)	1386	303	586	+111	35020	3607	10	63/6	
37	<b>33</b>	HANNA-MCEUEN Something Like A Broken Heart (MCA)	1244	-16	488	+13	29222	1091	7	69/5	
40	<b>39</b>	LEANN RIMES Probably Wouldn't Be This Way (Asylum/Curb)	1174	204	426	+ 78	32870	5296	3	46/7	
42	40	RASCAL FLATTS Skin (Lyric Street)	1160	342	301	+65	42287	10334	10	5/0	
47 39	49	SUGARLAND Something More (Mercury)	1120	543	359	+177	35070	20531	2	62/24	
Į.	43	BRIAN MCCOMAS The Middle Of Nowhere (Lyric Street)	1032	45	421	-1	24207	4190	6	56/0	
41 49	9	TRENT WILLMON The Good Life (Columbia)  JAMIE O'NEAL Somebody's Hero (Capitol)	884	6	217	+1	27178	-545	27	9/0	
43	45		801	414	263	+ 133	24935	11529	3	40/10	
44	<b>49</b>	GEORGE CANYON My Name (Universal South)  OIAMONO RIO One Believer (Arista)	738 725	8	350 301	+7	19022	-1291	6	41/3	1
45	9	HOT APPLE PIE Hillbillies (DreamWorks)	735 695	29 79	291 293	+1 - 16	19765	2740	6	42/2	
46	48	KENI THOMAS Not Me (Moraine)	582	-33	283 238	+16 -15	17476 16571	1451	2 13	37/3	
Debut	40	RYAN SHUPE & RUBBERBAND Dream Big (Capitol)	558	-33 295	236 189	+ 106	13144	-676 6544	13	29/1	
_	60	CROSS CANADIAN RAGWEED Alabama (Universal South)	477	215	71	+ 100	15271	6544 7150	2	11/2 2/0	
1			7//	2.0	, ,	- 23	102/1	, 130	~	210	

116 Country reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total points for the airplay week of 4/3-4/9. Bullets appear on songs gaining points and/or plays or remaining flat from previous week. If two songs are tied in total points, the song with the larger increase in points is placed first. Songs below No. 1 and down in points and plays for three consecutive weeks are moved to recurrent. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Points lists the songs with the greatest week-to-week increases in total points. Station Weight = AQH Persons + (Market rank X 10) divided by 4180. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.).© 2005 Radio & Records.

#### POWERED BY MEDIABASE

#### **MOST ADDED**

ARTIST TITLE LABEL(S)	ADDS
JOSH GRACIN Stay With Me (Brass Bed) (Lyric Street)	27
SUGARLAND Something More (Mercury)	24
LEE ANN WOMACK He Oughta Know That By Now (MCA)	19
GEORGE STRAIT You'll Be There (MCA)	18
MIRANDA LAMBERT Bring Me Down (Epic)	17
STEVE HOLY Go Home (Curb)	15
SHOOTER JENNINGS 4th Of July (Universal South)	15
MADY CUECNITT A Hard Corret To Voor ////water/	12

# MOST INCREASED POINTS

ARTIST TITLE LABEL(S)	POINT INCREASE
KEITH URBAN Making Memories Of Us (Capitol)	+1220
GEORGE STRAIT You'll Be There (MCA)	+1061
RASCAL FLATTS Fast Cars And Freedom (Lyric Street)	+969
TRACE ADKINS Songs About Me (Capitol)	+758
DARRYL WORLEY If Something Should Happen (DreamWorks	+563
SUGARLAND Something More (Mercury)	+543
VAN ZANT Help Somebody (Columbia)	+517
MONTGOMERY GENTRY Gone (Columbia)	+473
TOBY KEITH Honkytonk U (DreamWorks)	+435
JAMIE O'NEAL Somebody's Hero (Capitol)	+414

#### MOST INCREASED PLAYS

ARTIST TITLE LABEL(S)	TOTAL PLAY INCREASE
GEORGE STRAIT You'll Be There (MCA)	+447
KEITH URBAN Making Memories Of Us (Capitol)	+381
RASCAL FLATTS Fast Cars And Freedom (Lyric Street)	+261
TRACE ADKINS Songs About Me (Capitol)	+254
MONTGOMERY GENTRY Gane (Columbia)	+194
DARRYL WORLEY If Something Should Happen (DreamWork)	s/ +187
SUGARLAND Something More (Mercury)	+177
VAN ZANT Help Somebody (Columbia)	+159
DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)	+158
BLUE COUNTY That Summer Song (Asylum/Curh)	+140

#### **BREAKERS**

ALAN JACKSON
The Talkin' Song Repair Blues (Arista)
10 Adds • Moves 31-31
BUDDY JEWELL
If She Were Any Other Woman (Columbia)
4 Adds • Moves 34-35

Songs ranked by total points

Station playlists for all R&R reporters are available on the web at <u>www.radioandrecords.com</u>.

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#### **COUNTRY TOP 50 INDICATOR**

		April 15, 2005								_	
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL POINTS	POINTS	TOTAL PLAYS	+/- PLAYS	TOT,AUD. (00)	+/- AUD. (00)	WEEKS ON	TOTAL ADDS	MOST ADDED
1	<b>O</b>	KENNY CHESNEY Anything But Mine (BNA)	5328	108	4248	+66	126619	2850	16	108/0	MOSI ADDED
2	2	BROOKS & DUNN It's Getting Better All The Time (Arista)	5109	-8	4095	-1	120045	-584	19	107/0	ARTIST TITLE LABEL(S)
5	3	MONTGOMERY GENTRY Gone (Columbia)	4657	310	3776	+247	110783	6416	20	106/0	SUGARLAND Something More (Mercury)
4	4	JO DEE MESSINA My Give A Damn's Busted (Curb)	4582	231	3683	+209	109200	5784	14	107/0	JOSH GRACIN Stay With Me (Brass Bed) (Lyric Street) JAMIE O'NEAL Somebody's Hero (Capitol)
7	6	ANDY GRIGGS If Heaven (RCA)	4426	242	3546	+210	103000	6507	25	104/1	ALAN JACKSON The Talkin' Song Repair Blues (Arista)
8	6	TOBY KEITH Honkytonk U (DreamWorks)	3894	75	3156	+92	91617	1381	11	107/0	LEE ANN WOMACK He Oughta Know That By Now (MCA)
9	0	GRETCHEN WILSON Homewrecker (Epic)	3862	321	3128	+280	92394	7538	9	107/0	JASON ALDEAN Hicktown (BBR) MARK CHESNUTT A Hard Secret To Keep (Vivaton)
10	8	JOE NICHOLS What's A Guy Gotta Do (Universal South)	3723	208	2967	+ 171	86598	4258	21	107/1	HOT APPLE PIE Hillbillies (DreamWorks)
12	9	TIM MCGRAW Drugs Or Jesus (Curb)	3280	71	2641	+40	76935	1629	12	105/0	BRITTONJACK Fallin' (Lofton Creek)
14	10	TRACE ADKINS Songs About Me (Capitol)	3178	227	2572	+182	76986	5479	17	100/1	
13	0	MARTINA MCBRIDE God's Will (RCA)	3056	16	2511	+36	73723	179	18	95/1	
15	Ø	DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)	3029	203	2496	+171	72960	5116	13	102/3	
16	₿	LONESTAR Class Reunion (That Used To Be Us) (BNA)	2713	26	2199	+ 32	64355	809	14	97/2	
17	4	BLAINE LARSEN How Do You Get That Lonely (Giantslayer/BNA)	2520	40	2103	+ 55	60459	1498	19	89/3	
19	(B	KEITH URBAN Making Memories Of Us (Capitol)	2480	393	2020	+293	58448	9022	5	102/4	
25	1	GEORGE STRAIT You'll Be There (MCA)	2224	630	1781	+434	49571	15560	3	98/8	
20	<b>O</b>	BLAKE SHELTON Goodbye Time (Warner Bros.)	2192	128	1811	+87	51722	2952	14	96/2	
11	18	LEE ANN WOMACK I May Hate Myself In The Morning (MCA)	2141	-1254	1687	-981	52886	-28493	24	71/1	
21	19	BIG & RICH Big Time (Warner Bros.)	2105	87	1668	+62	50034	2125	10	88/0	MOST
22	<b>a</b>	DARRYL WORLEY If Something Should Happen (DreamWorks)	2076	285	1692	+242	49032	7014	9	99/3	INCREASED POINTS
26	4	RASCAL FLATTS Fast Cars And Freedom (Lyric Street)	1851	281	1495	+246	43977	6332	5	95/8	INCREASED POINTS
24	2	PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)	1839	180	1502	+148	44250	3535	20	78/4	17 5 1405 (O)
28	<b>3</b>	ALAN JACKSON The Talkin' Song Repair Blues (Arista)	1428	189	1197	+ 159	30979	4030	4	83/11	ARTIST TITLE <i>LABEL(S)</i> GEORGE STRAIT You'll Be There <i>(MCA)</i>
27	2	SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)	1388	81	1100	+62	33138	1773	12	76/2	KEITH URBAN Making Memories Of Us (Capitol)
23	25	SHANIA TWAIN Don't! (Mercury/IDJMG)	1285	-478	949	-409	31359	-9730	14	57/0	GRETCHEN WILSON Homewrecker (Epic)
30	20	KEITH ANDERSON Pickin' Wildflowers (Arista)	1280	184	971	+142	30074	4291	16	62/4	MONTGOMERY GENTRY Gone (Columbia)
29	<b>3</b>	BOBBY PINSON Don't Ask Me How I Know (RCA)	1225	106	1029	+99	29494	2263	7	73/4	DARRYL WORLEY If Something Should Happen (DreamWorks) RASCAL FLATTS Fast Cars And Freedom (Lyric Street)
31	23	TRAVIS TRITT   See Me (Columbia)	974	32	859	+48	24357	914	8	65/2	SUGARLAND Something More (Mercury)
34	_	PAT GREEN Baby Doll (Universal/Republic/Mercury)	939	135	805	+113	21878	3259	7	57/4	ANDY GRIGGS If Heaven (RCA)
32	<b>3</b>	TRICK PONY It's A Heartache (Asylum/Curb)	904	33	742	+ 28	21657	1024	9	54/1	JO DEE MESSINA My Give A Damn's Busted (Curb) TRACE ADKINS Songs About Me (Capitol)
35	<b>(3)</b>	REBA MCENTIRE My Sister (MCA)	884	100	735	+88	21410	2963	6	60/4	• • • • • • • • • • • • • • • • • • • •
33	32	BUDDY JEWELL If She Were Any Other Woman (Columbia)	805	-15	703	-18	19335	-347	10	51/2	
36	<b>33</b>	HANNA-MCEUEN Something Like A Broken Heart (MCA)	660	20	537	+24	15602	747	8	46/0	
38	<b>39</b>	VAN ZANT Help Somebody (Columbia)	629	106	561	+93	15955	3237	4	55/8	
37	❸	BRIAN MCCOMAS The Middle Of Nowhere (Lyric Street)	569	43	432	+33	12624	1076	7	36/1	
45	<b>3</b>	SUGARLAND Something More (Mercury)	517	259	414	+ 226	11723	4983	2	43/21	
39	<b>37</b>	LEANN RIMES Probably Wouldn't Be This Way (Asylum/Curb)	510	53	434	+41	11382	1495	4	37/2	
40	<b>33</b>	GEORGE CANYON My Name (Universal South)	448	2	400	+2	10120	67	7	33/0	
41	<b>39</b>	AARON LINES Waitin' On The Wonderful (BNA)	419	56	323	+41	10365	1434	13	25/1 35/0	
44	<b>4</b>	HOT APPLE PIE Hillbillies (DreamWorks)	384	120	315	+95 +30	8897 6664	2701 919	4 3	35/9 21/1	MOST
43	<b>(1)</b>	LANGE O'NEAL Sementary of Horo (Control)	304	35 141	223 255	+30	6664 6165	3016	2	30/14	INCREASED PLAYS
49	42	JAMIE O'NEAL Somebody's Hero (Capital)	291 272	141 -27	263	+ 123 -24	5450	-868	8	25/1	
42 46	43 <b>4</b> 9	ZONA JONES Two Hearts (D/Quarterback)  DIAMOND RIO One Believer (Arista)	244	-2 <i>1</i> 16	263 181	-24 +8	5202	-808 282	6	16/0	ARTIST TITLE LABEL(S)
45	45	AMBER DOTSON I'll Try Anything (Capitol)	179	-45	183	+ o -40	3972	-808	3	20/0	GEORGE STRAIT You'll Be There (MCA)
Debut>	45	LEE ANN WOMACK He Oughta Know That By Now (MCA)	178	165	137	+ 127	4164	3714	1	12/11	KEITH URBAN Making Memories Of Us (Capitol)
Debut	_	NEAL MCCOY Billy's Got His Beer Goggles On (903)	177	76	121	+57	5124	2652	1	12/2	GRETCHEN WILSON Homewrecker (Epic) MONTGOMERY GENTRY Gone (Columbia)
Debut	_	JOSH GRACIN Stay With Me (Brass Bed) (Lyric Street)	167	141	130	+111	3226	2708	1	19/16	RASCAL FLATTS Fast Cars And Freedom (Lyric Street)
[Debut]	_	JASON ALDEAN Hicktown (BBR)	153	87	126	+74	3698	2089	1	18/10	DARRYL WORLEY If Something Should Happen (DreamWorks)
50	<b>1</b>	GLENN CUMMINGS Good Old Days (Gulf Coast)	148	6	144	+8	2977	105	2	18/1	SUGARLAND Something More (Mercury) ANDY GRIGGS If Heaven (RCA)
	_										JO DEE MESSINA My Give A Damn's Busted (Curb)
		108 Country reporters. Songs ranked by total plays for © 2005 Radio 8		y week of	Sunday 4/3	s - Saturda	y 4/9.				TRACE ADKINS Songs About Me (Capitol)

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# COUNTRY CALLOUT AMERICA. BY Bullseye

#### EXCLUSIVE NATIONAL MUSIC RESEARCH ESTIMATES April 15, 2005

Callout America® song selection is based on the top 35 titles from the R&R Country chart for the airplay week of April 3-9.

ARTIST TIBE (Labes)  CRAIG MORGAN That's What I Love About Sunday (BBR)  CRAIG MORGAN That's What I Love About Sunday (BBR)  STO. 88.3% 4,45 9.5% 95.9% 99.0% 1.0% 0.3% KENNY CHESNEY Anything But Mine (BVA)  38.0% 77.5% 4.11 15.5% 98.3% 25.5% 20.8 0.8% SUGARIAND Baby Girl (Mercury)  38.0% 77.5% 4.11 15.5% 98.3% 25.5% 20.8 0.8% SUGARIAND Baby Girl (Mercury)  TRACE ADKINS Songs About Me (Capital)  38.2% 72.5% 3.98 15.9% 96.0% 4.3% 3.5% BROOKS & DUNN It's Getting Better All The Time (Arista)  BLAINE LARSEN How Do You Get That Lonely (GiantslayrenBVA)  JOE INCHOLS What's A Guy Gotta Do (Universal South)  LEE ANN WOMACK I May Hate Myself In The Morning (MCA)  30.8% 69.3% 3.90 18.3% 94.8% 50.9% 2.8% MONTGOMERY GENTRY Gone (Columbia)  MONTGOMERY GENTRY Gone (Columbia)  22.9.8% 67.0% 4.03 18.0% 89.9% 30.9% 19.3% 56.3% 2.8% 10.0% 19.5% 93.8% 5.0% 2.8% 10.0% 19.0	_	•			,		. ,	
CRAIG MORGAN Thar's What I Love About Sunday (BBR)         57.0%         88.3%         4.45         9.5%         99.0%         1.0%         0.3%           KERNY CHESNEY Anything But Mine (BIAI)         40.0%         78.5%         4.20         14.3%         95.5%         2.0%         0.8%           SUGARIAND Baby Girl (Marcury)         32.8%         77.5%         4.11         15.5%         98.3%         3.88         15.8%         96.0%         4.3%         3.5%           BROOKS & DUNN It's Getting Better All The Time (Aristar)         38.5%         71.8%         4.13         12.0%         90.3%         4.5%         2.0%           BLAINE LARSEN How Do You Get That Lonely (Giantslayer/BIAI)         30.0%         70.8%         3.39         18.3%         96.3%         4.9%         4.2%         4.2%           LEE ANN WOMACK! May Hate Myself in The Morning (MCA)         33.0%         68.8%         3.91         19.3%         96.3%         4.9%         4.5%           MONTGOMERY GENTRY Gone (Columbia)         20.5%         68.8%         3.91         19.3%         96.3%         4.9%         4.5%           JO EK EMESSINA My Give A Damir S Busted (Curb)         21.0%         66.5%         3.86         19.5%         90.3%         4.0%         1.2%           JO DEE KESS	ARTIST Title (Label)		INDEX	NEUTRAL	FAMILIARITY	DISLI		
SUGARLAND Baby Girl   Marcury    38.0%   77.5%   4.11   15.5%   98.3%   3.8%   1.5%   TRACE ADKINS Songs About Me   Clapitol    32.8%   72.5%   3.98   15.8%   96.0%   4.3%   3.5%   BROOKS & DUNN It's Getting Better All The Time   Aristal   32.0%   71.8%   4.13   12.0%   96.0%   4.5%   2.0%   50.0%   4.5%   2.0%   50.0%   4.5%   2.0%   50.0%   4.5%   2.0%   50.0%   4.5%   2.0%   50.0%   4.5%   2.0%   50.0%   4.5%   2.0%   50.0%   4.5%   2.0%   50.0%   4.5%   2.0%   50.0%   4.5%   2.0%   50.0%   4.5%   4.3%   5.5%   3.9%   18.3%   96.3%   4.3%   1.5%   3.9%   18.3%   96.3%   4.0%   4.8%   4.5%   4.3%   4	CRAIG MORGAN That's What I Love About Sunday (BBR)							
TRACE ADKINS Songs About Me (Capitol)  32.8% 72.5% 3.98 15.8% 96.0% 4.3% 3.5% BRODKS & DUNN It's Getting Better All The Time (Arista)  38.5% 71.8% 4.13 12.0% 90.3% 4.5% 2.0% BLAINE LARSEN DUNN It's Getting Better All The Time (Arista)  30.0% 70.8% 3.99 18.3% 94.8% 4.3% 1.5% JOE MICHOLS What's A Guy Gotta Do (Universal South)  30.9% 69.3% 3.90 18.3% 96.3% 4.0% 4.8% LEE ANN WOMACK I May Hate Myself In The Morning (MCA)  30.5% 68.8% 3.91 19.3% 93.8% 5.0% 2.8% MONTGOMERY GENTRY Gone (Columbia)  30.5% 68.8% 3.91 19.3% 96.3% 4.0% 3.5% ANDY GRIGGS If Heaven (RCA)  JEF BATES Long, Slow Kisses (RCA)  JOE E MESSINA My Give A Damn's Busted (Curb)  TIM MCGRAW Drugs Gri Jesus (Curb)  TOBY KEITH Honkytonk U (DraamWorks)  MARTINA MCBRIDE God's Will (RCA)  GRETCHEN WILSON Hornewrecker (Epic)  DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)  KEITH ANDERSON Pickin Widdflowers (Arista)  BLAKE SHELTION Goodbye Time (Warner Bros.)  BLAKE SHELTION Goodbye Time (Warner Bros.)  BLAKE SHELTION Goodbye Time (Warner Bros.)  SHAINA TRIAL ROBERS AND AND GRIF (Lot Brown)  TRICK PONY In's A Heartarche (Asylam/Curb)  11.3% 46.8% 3.5% 3.59 21.0% 7.5% 2.3% 3.0% 5.3% 3.5% SHAINA TWAIN Don't! (Mercury/ID/MCI)  SHAINA TRIAL TO Smelting Mercury Bould Happen (DreamWorks)  11.3% 37.3% 3.55 21.3% 6.8% 6.8% 3.59 21.0% 7.5% 2.3% 3.5% SHAINA TWAIN Don't! (Mercury/ID/MCI)  DARRYL WORLEY If Something Moundries Of Lotwinia)  11.3% 37.3% 3.55 21.3% 6.8% 6.8% 3.5% 3.5% 3.5% SHAINA TWAIN Don't! (Mercury/ID/MCI)  11.3% 37.3% 3.55 21.3% 6.8% 6.8% 3.55 3.5% 3.5% SHAINA TWAIN Don't! (Mercury/ID/MCI)  11.3% 37.3% 3.5.5 21.3% 6.8% 6.8% 3.55 3.5% 3.5% 3.5% SHAINA TWAIN Don't! (Mercury/ID/MCI)  11.3% 37.3% 3.5.5 21.3% 6.8% 6.8% 3.55 3.5% 3.5% 3.5% SHAINA TWAIN Don't! (Mercury/ID/MCI)  11.3% 37.3% 3.5.5 21.3% 6.8% 6.8% 3.55 3.5% 3.5% 3.5% SHAINA TWAIN Don't! (Mercury/ID/MCI)  11.3% 37.3% 3.5.5 21.3% 6.8% 6.8% 3.55 3.5% 3.5% 3.5% 3.5% 3.5% 3.5% 3.5	KENNY CHESNEY Anything But Mine (BNA)	40.0%	78.5%	4.20	14.3%	95.5%	2.0%	0.8%
BROOKS & DUNN It's Getting Better All The Time (Arista)  BIAINE LARSEN How Do You Get That Lonely (Giantslayer/BNA)  JOE NICHOLS What's A Guy Gotta Do (Universal South)  JOE NICHOLS What's A Guy Gotta Do (Universal South)  JOE NICHOLS What's A Guy Gotta Do (Universal South)  JOE NICHOLS What's A Guy Gotta Do (Universal South)  JOE NICHOLS What's A Guy Gotta Do (Universal South)  JOE MCHOLS What's A Guy Gotta Do (Universal South)  JOE MCHOLS What's A Guy Gotta Do (Universal South)  JOE MCHOLS What's A Guy Gotta Do (Universal South)  JOE MCHOLS What's A Guy Gotta Do (Universal South)  JOE MCHOLS What's A Guy Gotta Do (Londmia)  JOE MCSISIA MY Give A Damn's Busted (Cuth)  TIM M CGRAW Drugs Or Jesus (Cuth)  TOBY KEITH Honkytonk U (DreamWorks)  ARTINA MCBRIDE God's Will (RCA)  GRETCHEN WILSON Homewacker (Epic)  JOEKES BENTLEY Lot Of Leavin' Left To Do (Capitol)  KEITH ANDERSON Pickin' Widflowers (Arista)  DIERKS BENTLEY LOT Of Leavin' Left To Do (Capitol)  KEITH ANDERSON Pickin' Widflowers (Arista)  DIANGER SEAR Class Reunion (That Used To Be Us) (BNA)  BLAKE SHELTON Goodbye Time (Warmer Bros.)  LONESTAR Class Reunion (That Used To Be Us) (BNA)  TRICK PONY It'S A Heartache (Asylum/Cuth)  JOEAN MARTINI Something Should Happen (DreamWorks)  KEITH ANDRAS MANING Memories Of Us (Capitol)  TRANS TRITT I See Me (Columbia)  BLAKE SHELTON Goodbye Time (Warmer Bros.)  LONESTAR Class Reunion (That Used To Be Us) (BNA)  JOEAN MARTINI Take That As A 'Ves (The Hot Tub Song) (Arista)  BLAKE SHELTON Goodbye Time (Warmer Bros.)  LONESTAR Class Reunion (That Used To Be Us) (BNA)  BLAKE SHELTON Goodbye Time (Warmer Bros.)  LONESTAR Class Reunion (That Used To Be Us) (BNA)  BLAKE SHELTON Goodbye Time (Warmer Bros.)  JOHN SAN SAN SAN SAN SAN SAN SAN SAN SAN SA	SUGARLAND Baby Girl (Mercury)	38.0%	77.5%	4.11	15.5%	98.3%	3.8%	1.5%
BLAINE LARSEN How Do You Get That Lonely (Giantslayer/BMA)  JOE MICHOLS What's A Guy Gotta Do (Universal South)  10 BICHOLS What's A Guy Gotta Do (Universal South)  11 Say, 96.3% 4.8% 1.8% 96.3% 4.8% 4.8% 1.8% 96.3% 4.8% 1.8% 96.3% 4.8% 1.8% MONTGOMERY GENTRY Gone (Columbia)  21 Say, 66.8% 3.91 19.3% 96.3% 4.8% 3.5% 1.9% 2.8% MONTGOMERY GENTRY Gone (Columbia)  22 Say, 66.8% 3.96 19.5% 96.3% 3.90 18.3% 96.3% 4.8% 3.5% 1.9% 2.8% MONTGOMERY GENTRY Gone (Columbia)  23 Say, 66.8% 3.96 19.5% 96.3% 3.9% 1.0% 1.0% 1.0% 1.0% 1.0% 1.0% 1.0% 1.0	TRACE ADKINS Songs About Me (Capitol)	32.8%	72.5%	3.98	15.8%	96.0%	4.3%	3.5%
JOE NICHOLS What's A Guy Gotta Do (Universal South)   30.8%   69.3%   3.90   18.3%   96.3%   4.0%   4.8%	BROOKS & DUNN It's Getting Better All The Time (Arista)	38.5%	71.8%	4.13	12.0%	90.3%	4.5%	2.0%
LEE ANN WOMACK   May Hate Myself In The Morning (MCA)   33.0%   68.8%   3.97   17.3%   93.8%   5.0%   2.9%   MONTGOMERY GENTRY Gone (Columbia)   30.5%   68.8%   3.91   19.3%   96.3%   4.8%   3.5%   ANDY GRIGGS If Heaven (RCA)   29.8%   67.0%   4.03   18.0%   89.0%   3.0%   1.0%   JEFF BATES Long. Slow Kisses (RCA)   23.0%   66.5%   3.86   19.5%   93.8%   7.0%   0.8%   3.0%   JO DEE MESSINA My Give A Damn's Busted (Curb)   26.8%   66.3%   3.82   16.3%   93.3%   7.8%   4.0%   TIM MCGRAW Drugs OT Jesus (Curb)   26.8%   66.3%   3.82   16.3%   93.3%   7.8%   4.0%   TOBY KEITH Honkytonk U (DreamWorks)   26.0%   64.3%   3.84   20.9%   93.5%   5.0%   3.5%   GRETCHEN WILSON Homewrecker (Epic)   21.3%   54.3%   3.74   22.5%   86.0%   6.3%   3.5%   3.5%   GRETCHEN WILSON Homewrecker (Epic)   21.3%   54.3%   3.71   24.0%   94.5%   5.0%   3.5%   4.0%   4.	BLAINE LARSEN How Do You Get That Lonely (Giantslayer/BNA)	30.0%	70.8%	3.99	18.3%	94.8%	4.3%	1.5%
MONTGOMERY GENTRY Gone (Columbia)   30.5%   68.8%   3.91   19.3%   96.3%   4.8%   3.5%	JOE NICHOLS What's A Guy Gotta Do (Universal South)	30.8%	69.3%	3.90	18.3%	96.3%	4.0%	4.8%
ANDY GRIGGS If Heaven (BCA)  JEFF BATES Long, Slow Kisses (BCA)  JO DEE MESSINA My Give A Damn's Busted (Curb)  Z7.0%  66.5%  3.86  19.5%  33.87  Z8.8%  Z8.	LEE ANN WOMACK I May Hate Myself In The Morning (MCA)	33.0%	68.8%	3.97	17.3%	93.8%	5.0%	2.8%
JEFF BATES Long, Slow Kisses (RCA)  JO DEE MESSINA My Give A Damn's Busted (Curb)  7.0%  66.0%  3.88  19.0%  93.0%  5.3%  2.8%  TIM MCGRAW Drugs Or Jesus (Curb)  26.8%  65.3%  3.82  16.3%  93.3%  7.8%  4.0%  TOBY KEITH Honkytonk U (DreamWorks)  MARTINA MCBRIDE God's Will (RCA)  GRETCHEN WILSON Homewrecker (Epic)  DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)  KEITH ANDERSON Pickin' Wildflowers (Arista)  PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)  BLAKE SHELTON Goodbye Time (Warner Bros.)  LONESTAR Class Reunion (That Used To Be Us) (BNA)  TRICK PONY It's A Heartache (Asylum/Curb)  DARRYL WORLEY If Something Should Happen (DreamWorks)  KEITH URBAN Making Memories Of Us (Capitol)  16.5%  AL3%  3.5%  3.5%  3.5%  3.5%  3.70  3.73%  3.57  2.8%  3.70	MONTGOMERY GENTRY Gone (Columbia)	30.5%	68.8%	3.91	19.3%	96.3%	4.8%	3.5%
Diee Messina My Give A Damn's Busted (Curb)   27.0%   66.0%   3.88   19.0%   93.0%   5.3%   2.8%   11M MCGRAW Drugs Or Jesus (Curb)   26.8%   65.3%   3.82   16.3%   93.3%   7.8%   4.0%   10M MCGRAW Drugs Or Jesus (Curb)   26.0%   64.3%   3.84   20.8%   93.5%   5.0%   3.5%   3.5%   3.5%   3.6%   3.84   20.8%   93.5%   5.0%   3.5%   3.5%   3.6%   3.87   24.0%   95.3%   3.5%   3.5%   3.5%   3.6%   3.87   24.0%   95.3%   3.5%   3.5%   3.6%   3.87   24.0%   95.3%   3.5%	ANDY GRIGGS If Heaven (RCA)	29.8%	67.0%	4.03	18.0%	89.0%	3.0%	1.0%
TIM MCGRAW Drugs Or Jesus (Curb)  TOBY KEITH Honkytonk U (DreamWorks)  26.0% 64.3% 3.84 20.8% 93.5% 5.0% 3.5% MARTINA MCBRIDE God's Will (RCA)  29.5% 64.3% 3.87 24.0% 95.3% 3.5% 3.5% GRETCHEN WILSON Homewrecker (Epic)  21.3% 54.3% 3.74 22.5% 86.0% 6.3% 3.0% DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)  15.8% 52.5% 3.70 24.3% 84.3% 5.8% 1.8% KEITH ANDERSON Pickin' Wildflowers (Arista)  PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)  BLAKE SHELTON Goodbye Time (Warner Bros.)  LONESTAR Class Reunion (Thu Used To Be Us) (BNA)  TRICK PONY It's A Heartache (Asylum/Curb)  DARRYL WORLEY If Something Should Happen (DreamWorks)  NEITH URBAN Making Memories Of Us (Capitol)  16.0% 46.5% 3.55 23.5% 82.8% 8.8% 4.0% DARRYL WORLEY If Something Should Happen (DreamWorks)  KEITH URBAN Making Memories Of Us (Capitol)  11.3% 37.3% 3.55 21.3% 69.0% 70.3% 7.5% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 8.3% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 8.3% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 8.3% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 8.3% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 8.3% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 8.3% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 8.3% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 8.3% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 8.3% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 67.0% 7.5% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 67.0% 7.5% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 67.0% 7.5% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 67.0% 7.5% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 67.0% 7.5% 2.3% ITANIS TRITT I See Me (Columbia)  11.3% 37.3% 3.55 21.3% 69.0% 67.0% 7.5% 2.3% ITANIS TRITT I See Me (Columbia)  12	JEFF BATES Long, Slow Kisses (RCA)	23.0%	66.5%	3.86	19.5%	93.8%	7.0%	0.8%
TOBY KEITH Honkytonk U (DreamWorks)  26.0%  64.3%  3.84  20.8%  93.5%  5.0%  3.5%  MARTINA MCBRIDE God's Will (RCA)  29.5%  64.3%  3.87  24.0%  95.3%  3.5%  3.5%  3.5%  GRETCHEN WILSON Homewrecker (Epic)  21.3%  54.3%  3.74  22.5%  86.0%  6.3%  3.0%  DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)  15.8%  52.5%  3.70  24.3%  84.3%  5.8%  1.8%  KEITH ANDERSON Pickin' Wildflowers (Arista)  19.8%  52.0%  3.71  24.0%  84.5%  5.0%  3.5%  PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)  BLAKE SHELTON Goodbye Time (Warner Bros.)  19.3%  50.5%  51.3%  3.57  25.8%  91.0%  83.3%  83.3%  83.3%  1.8%  TRICK PONY It's A Heartache (Asylum/Curb)  21.3%  46.8%  3.75  16.8%  73.5%  70.9%  3.0%  SHANIA TWAIN Don't! (Mercury/IDJMG)  16.0%  46.5%  3.55  23.5%  82.8%  8.8%  4.0%  DARRYL WORLEY If Something Should Happen (DreamWorks)  KEITH URBAN Making Memories Of Us (Capitol)  16.5%  40.0%  3.64  20.8%  70.3%  72.3%  5.5%  3.5%  KEITH URBAN Making Memories Of Us (Capitol)  16.5%  40.0%  3.64  20.8%  70.3%  7.5%  20.9%  SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)  14.5%  37.3%  3.55  21.8%  69.0%  8.3%  2.3%  BUDDY JEWELL If She Were Any Other Woman (Columbia)  11.3%  37.3%  3.55  21.8%  69.8%  8.8%  2.0%  RASCAL FLATTS Fast Cars And Freedom (Lyric Street)  8.5%  35.5%  35.5%  35.6%  35	JO DEE MESSINA My Give A Damn's Busted (Curb)	27.0%	66.0%	3.88	19.0%	93.0%	5.3%	2.8%
MARTINA MCBRIDE God's Will (BCA)         29.5%         64.3%         3.87         24.0%         95.3%         3.5%           GRETCHEN WILSON Homewrecker (Epic)         21.3%         54.3%         3.74         22.5%         86.0%         6.3%         3.0%           DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)         15.8%         52.5%         3.70         24.3%         84.3%         5.8%         1.8%           KEITH ANDERSON Pickin' Wildflowers (Arista)         19.8%         52.0%         3.71         24.0%         84.5%         5.0%         3.5%           PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)         20.5%         51.3%         3.57         25.8%         91.0%         8.3%         5.8%           BLAKE SHELTON Goodbye Time (Warner Bros.)         19.3%         50.5%         3.74         23.3%         81.3%         5.3%         2.3%           LONESTAR Class Reunion (That Used To Be Us) (BN/A)         15.3%         49.0%         3.63         24.3%         83.3%         8.3%         1.8%           TRICK PONY It's A Heartache (Asylum/Curb)         21.3%         46.8%         3.75         16.8%         73.5%         7.0%         3.0%           SHANIA TWAIN Don't! (Mercury/IDJMG)         16.0%         46.5%         3.58         21.0%	TIM MCGRAW Drugs Or Jesus (Curb)	26.8%	65.3%	3.82	16.3%	93.3%	7.8%	4.0%
GRETCHEN WILSON Homewrecker (Epic)         21.3%         54.3%         3.74         22.5%         86.0%         6.3%         3.0%           DIERKS BENTLEY Lot 0f Leavin' Left To Do (Capitol)         15.8%         52.5%         3.70         24.3%         84.3%         5.8%         1.8%           KEITH ANDERSON Pickin' Wildflowers (Arista)         19.8%         52.0%         3.71         24.0%         84.5%         5.0%         3.5%           PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)         20.5%         51.3%         3.57         25.8%         91.0%         8.3%         5.8%           BLAKE SHELTON Goodbye Time (Warner Bros.)         19.3%         50.5%         3.74         23.3%         81.3%         5.3%         2.3%           LONESTAR Class Reunion (That Used To Be Us) (BNA)         15.3%         49.0%         3.63         24.3%         83.3%         8.3%         1.8%           TRICK PONY It's A Heartache (Asylum/Curb)         21.3%         46.8%         3.75         16.8%         73.5%         7.0%         3.0%           SHANIA TWAIN Don't! (Mercury/IDJMG)         16.0%         46.5%         3.55         23.5%         82.8%         8.8%         4.0%           DARRYL WORLEY If Something Should Happen (DreamWorks)         12.3%         42.3%	TOBY KEITH Honkytonk U (DreamWorks)	26.0%	64.3%	3.84	20.8%	93.5%	5.0%	3.5%
DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)         15.8%         52.5%         3.70         24.3%         84.3%         5.8%         1.8%           KEITH ANDERSON Pickin' Wildflowers (Arista)         19.8%         52.0%         3.71         24.0%         84.5%         5.0%         3.5%           PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)         20.5%         51.3%         3.57         25.8%         91.0%         8.3%         5.8%           BLAKE SHELTON Goodbye Time (Warner Bros.)         19.3%         50.5%         3.74         23.3%         81.3%         5.3%         2.3%           LONESTAR Class Reunion (That Used To Be Us) (BNA)         15.3%         49.0%         3.63         24.3%         83.3%         8.3%         1.8%           TRICK PONY It's A Heartache (Asylum/Curb)         21.3%         46.8%         3.75         16.8%         73.5%         7.0%         3.0%           SHANIA TWAIN Don't! (Mercury/IDJMG)         16.0%         46.5%         3.55         23.5%         82.8%         8.8%         4.0%           DARRYL WORLEY If Something Should Happen (DreamWorks)         12.3%         42.3%         3.58         21.0%         7.5%         2.0%           KEITH URBAN Making Memories Of Us (Capitol)         16.5%         40.0%         3.64	MARTINA MCBRIDE God's Will (RCA)	29.5%	64.3%	3.87	24.0%	95.3%	3.5%	3.5%
KEITH ANDERSON Pickin' Wildflowers (Arista)       19.8%       52.0%       3.71       24.0%       84.5%       5.0%       3.5%         PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)       20.5%       51.3%       3.57       25.8%       91.0%       8.3%       5.8%         BLAKE SHELTON Goodbye Time (Warner Bros.)       19.3%       50.5%       3.74       23.3%       81.3%       5.3%       2.3%         LONESTAR Class Reunion (That Used To Be Us) (BNA)       15.3%       49.0%       3.63       24.3%       83.3%       8.3%       1.8%         TRICK PONY It's A Heartache (Asylum/Curb)       21.3%       46.8%       3.75       16.8%       73.5%       7.0%       3.0%         SHANIA TWAIN Don't! (Mercury/IDJMG)       16.0%       46.5%       3.55       23.5%       82.8%       8.8%       4.0%         DARRYL WORLEY If Something Should Happen (DreamWorks)       12.3%       42.3%       3.58       21.0%       72.3%       5.5%       3.5%         KEITH URBAN Making Memories Of Us (Capitol)       16.5%       40.0%       3.64       20.8%       70.3%       7.5%       2.0%         SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)       14.5%       37.3%       3.59       20.0%       67.0%       7.5%       2.3% <t< td=""><td>GRETCHEN WILSON Homewrecker (Epic)</td><td>21.3%</td><td>54.3%</td><td>3.74</td><td>22.5%</td><td>86.0%</td><td>6.3%</td><td>3.0%</td></t<>	GRETCHEN WILSON Homewrecker (Epic)	21.3%	54.3%	3.74	22.5%	86.0%	6.3%	3.0%
PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)         20.5%         51.3%         3.57         25.8%         91.0%         8.3%         5.8%           BLAKE SHELTON Goodbye Time (Warner Bros.)         19.3%         50.5%         3.74         23.3%         81.3%         5.3%         2.3%           LONESTAR Class Reunion (That Used To Be Us) (BNA)         15.3%         49.0%         3.63         24.3%         83.3%         8.3%         1.8%           TRICK PONY It's A Heartache (Asylum/Curb)         21.3%         46.8%         3.75         16.8%         73.5%         7.0%         3.0%           SHANIA TWAIN Don't! (Mercury/IDJMG)         16.0%         46.5%         3.55         23.5%         82.8%         8.8%         4.0%           DARRYL WORLEY If Something Should Happen (DreamWorks)         12.3%         42.3%         3.58         21.0%         72.3%         5.5%         3.5%           KEITH URBAN Making Memories Of Us (Capitol)         16.5%         40.0%         3.64         20.8%         70.3%         7.5%         2.0%           SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)         14.5%         37.3%         3.59         20.0%         67.0%         7.5%         2.3%           BUDDY JEWELL If She Were Any Other Woman (Columbia)         13.8%         <	DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)	15.8%	52.5%	3.70	24.3%	84.3%	5.8%	1.8%
BLAKE SHELTON Goodbye Time (Warner Bros.)   19.3%   50.5%   3.74   23.3%   81.3%   5.3%   2.3%	KEITH ANDERSON Pickin' Wildflowers (Arista)	19.8%	52.0%	3.71	24.0%	84.5%	5.0%	3.5%
LONESTAR Class Reunion (That Used To Be Us) (BNA)       15.3%       49.0%       3.63       24.3%       83.3%       8.3%       1.8%         TRICK PONY It's A Heartache (Asylum/Curb)       21.3%       46.8%       3.75       16.8%       73.5%       7.0%       3.0%         SHANIA TWAIN Don't! (Mercury/IDJMG)       16.0%       46.5%       3.55       23.5%       82.8%       8.8%       4.0%         DARRYL WORLEY If Something Should Happen (DreamWorks)       12.3%       42.3%       3.58       21.0%       72.3%       5.5%       3.5%         KEITH URBAN Making Memories Of Us (Capitol)       16.5%       40.0%       3.64       20.8%       70.3%       7.5%       2.0%         SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)       14.5%       37.3%       3.59       20.0%       67.0%       7.5%       2.3%         TRAVIS TRITT I See Me (Columbia)       11.3%       37.3%       3.52       21.3%       69.0%       8.3%       2.3%         BUDDY JEWELL If She Were Any Other Woman (Columbia)       13.8%       37.3%       3.55       21.8%       69.8%       8.8%       2.0%         RASCAL FLATTS Fast Cars And Freedom (Lyric Street)       8.5%       35.5%       3.54       21.3%       64.8%       6.8%       1.3%         BI	PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)	20.5%	51.3%	3.57	25.8%	91.0%	8.3%	5.8%
TRICK PONY It's A Heartache ( <i>Asylum/Curb</i> )  21.3% 46.8% 3.75 16.8% 73.5% 7.0% 3.0% SHANIA TWAIN Don't! ( <i>Mercury/IDJMG</i> )  16.0% 46.5% 3.55 23.5% 82.8% 8.8% 4.0% DARRYL WORLEY If Something Should Happen ( <i>DreamWorks</i> )  12.3% 42.3% 3.58 21.0% 72.3% 5.5% 3.5% KEITH URBAN Making Memories Of Us ( <i>Capitol</i> )  16.5% 40.0% 3.64 20.8% 70.3% 7.5% 2.0% SHEDAISY Don't Worry 'Bout A Thing ( <i>Lyric Street</i> )  14.5% 37.3% 3.59 20.0% 67.0% 7.5% 2.3% TRAVIS TRITT I See Me ( <i>Columbia</i> )  11.3% 37.3% 3.52 21.3% 69.0% 8.3% 2.3% BUDDY JEWELL If She Were Any Other Woman ( <i>Columbia</i> )  13.8% 37.3% 3.55 21.8% 69.8% 8.8% 2.0% RASCAL FLATTS Fast Cars And Freedom ( <i>Lyric Street</i> )  8.5% 35.5% 3.54 21.3% 64.8% 6.8% 1.3% BIG & RICH Big Time ( <i>Warner Bros.</i> )  13.0% 35.3% 3.44 27.8% 74.8% 8.3% 3.5% VAN ZANT Help Somebody ( <i>Columbia</i> )  8.0% 34.8% 3.54 23.0% 64.5% 5.5% 1.3% PAT GREEN Baby Doll ( <i>Universal/Republic/Mercury</i> )  10.8% 33.5% 3.50 20.8% 64.0% 7.5% 2.3% BOBBY PINSON Don't Ask Me How I Know ( <i>RCA</i> )  8.3% 29.3% 3.35 24.0% 64.3% 7.3% 3.8% GEORGE STRAIT You'll Be There ( <i>MCA</i> )  7.5% 29.0% 3.46 18.0% 56.0% 7.5% 1.5%	BLAKE SHELTON Goodbye Time (Warner Bros.)	19.3%	50.5%	3.74	23.3%	81.3%	5.3%	2.3%
SHANIA TWAIN Don't! (Mercury/IDJMG)       16.0%       46.5%       3.55       23.5%       82.8%       8.8%       4.0%         DARRYL WORLEY If Something Should Happen (DreamWorks)       12.3%       42.3%       3.58       21.0%       72.3%       5.5%       3.5%         KEITH URBAN Making Memories Of Us (Capitol)       16.5%       40.0%       3.64       20.8%       70.3%       7.5%       2.0%         SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)       14.5%       37.3%       3.59       20.0%       67.0%       7.5%       2.3%         TRAVIS TRITT   See Me (Columbia)       11.3%       37.3%       3.52       21.3%       69.0%       8.3%       2.3%         BUDDY JEWELL If She Were Any Other Woman (Columbia)       13.8%       37.3%       3.55       21.8%       69.8%       8.8%       2.0%         RASCAL FLATTS Fast Cars And Freedom (Lyric Street)       8.5%       35.5%       35.4       21.3%       64.8%       6.8%       1.3%         BIG & RICH Big Time (Warner Bros.)       13.0%       35.3%       3.44       27.8%       74.8%       8.3%       3.5%         VAN ZANT Help Somebody (Columbia)       8.0%       34.8%       3.50       20.8%       64.0%       7.5%       2.3%         BOBBY PINSON Don't Ask Me	LONESTAR Class Reunion (That Used To Be Us) (BNA)	15.3%	49.0%	3.63	24.3%	83.3%	8.3%	1.8%
DARRYL WORLEY If Something Should Happen (DreamWorks)       12.3%       42.3%       3.58       21.0%       72.3%       5.5%       3.5%         KEITH URBAN Making Memories Of Us (Capitol)       16.5%       40.0%       3.64       20.8%       70.3%       7.5%       2.0%         SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)       14.5%       37.3%       3.59       20.0%       67.0%       7.5%       2.3%         TRAVIS TRITT I See Me (Columbia)       11.3%       37.3%       3.52       21.3%       69.0%       8.3%       2.3%         BUDDY JEWELL If She Were Any Other Woman (Columbia)       13.8%       37.3%       3.55       21.8%       69.8%       8.8%       2.0%         RASCAL FLATTS Fast Cars And Freedom (Lyric Street)       8.5%       35.5%       3.54       21.3%       64.8%       6.8%       1.3%         BIG & RICH Big Time (Warner Bros.)       13.0%       35.3%       3.44       27.8%       74.8%       8.3%       3.5%         VAN ZANT Help Somebody (Columbia)       8.0%       34.8%       3.54       23.0%       64.5%       5.5%       1.3%         PAT GREEN Baby Doll (Universal/Republic/Mercury)       10.8%       33.5%       3.50       20.8%       64.0%       7.5%       2.3%         BOBBY PINSON	TRICK PONY It's A Heartache (Asylum/Curb)	21.3%	46.8%	3.75	16.8%	73.5%	7.0%	3.0%
KEITH URBAN Making Memories Of Us (Capitol)       16.5%       40.0%       3.64       20.8%       70.3%       7.5%       2.0%         SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)       14.5%       37.3%       3.59       20.0%       67.0%       7.5%       2.3%         TRAVIS TRITT   See Me (Columbia)       11.3%       37.3%       3.52       21.3%       69.0%       8.3%       2.3%         BUDDY JEWELL If She Were Any Other Woman (Columbia)       13.8%       37.3%       3.55       21.8%       69.8%       8.8%       2.0%         RASCAL FLATTS Fast Cars And Freedom (Lyric Street)       8.5%       35.5%       3.54       21.3%       64.8%       6.8%       1.3%         BIG & RICH Big Time (Warner Bros.)       13.0%       35.3%       3.44       27.8%       74.8%       8.3%       3.5%         VAN ZANT Help Somebody (Columbia)       8.0%       34.8%       3.54       23.0%       64.5%       5.5%       1.3%         PAT GREEN Baby Doll (Universal/Republic/Mercury)       10.8%       33.5%       3.50       20.8%       64.0%       7.5%       2.3%         BOBBY PINSON Don't Ask Me How I Know (RCA)       8.3%       29.3%       3.35       24.0%       64.3%       7.3%       3.8%         GEORGE STRAIT You'll Be T	SHANIA TWAIN Don't! (Mercury/IDJMG)	16.0%	46.5%	3.55	23.5%	82.8%	8.8%	4.0%
SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)       14.5%       37.3%       3.59       20.0%       67.0%       7.5%       2.3%         TRAVIS TRITT   See Me (Columbia)       11.3%       37.3%       3.52       21.3%       69.0%       8.3%       2.3%         BUDDY JEWELL If She Were Any Other Woman (Columbia)       13.8%       37.3%       3.55       21.8%       69.8%       8.8%       2.0%         RASCAL FLATTS Fast Cars And Freedom (Lyric Street)       8.5%       35.5%       3.54       21.3%       64.8%       6.8%       1.3%         BIG & RICH Big Time (Warner Bros.)       13.0%       35.3%       3.44       27.8%       74.8%       8.3%       3.5%         VAN ZANT Help Somebody (Columbia)       8.0%       34.8%       3.54       23.0%       64.5%       5.5%       1.3%         PAT GREEN Baby Doll (Universal/Republic/Mercury)       10.8%       33.5%       3.50       20.8%       64.0%       7.5%       2.3%         BOBBY PINSON Don't Ask Me How I Know (RCA)       8.3%       29.3%       3.35       24.0%       64.3%       7.3%       3.8%         GEORGE STRAIT You'il Be There (MCA)       7.5%       29.0%       3.46       18.0%       56.0%       7.5%       1.5%	DARRYL WORLEY If Something Should Happen (DreamWorks)	12.3%	42.3%	3.58	21.0%	72.3%	5.5%	3.5%
TRAVIS TRITT   See Me (Columbia)       11.3%       37.3%       3.52       21.3%       69.0%       8.3%       2.3%         BUDDY JEWELL If She Were Any Other Woman (Columbia)       13.8%       37.3%       3.55       21.8%       69.8%       8.8%       2.0%         RASCAL FLATTS Fast Cars And Freedom (Lyric Street)       8.5%       35.5%       3.54       21.3%       64.8%       6.8%       1.3%         BIG & RICH Big Time (Warner Bros.)       13.0%       35.3%       3.44       27.8%       74.8%       8.3%       3.5%         VAN ZANT Help Somebody (Columbia)       8.0%       34.8%       3.54       23.0%       64.5%       5.5%       1.3%         PAT GREEN Baby Doll (Universal/Republic/Mercury)       10.8%       33.5%       3.50       20.8%       64.0%       7.5%       2.3%         BOBBY PINSON Don't Ask Me How I Know (RCA)       8.3%       29.3%       3.35       24.0%       64.3%       7.3%       3.8%         GEORGE STRAIT You'll Be There (MCA)       7.5%       29.0%       3.46       18.0%       56.0%       7.5%       1.5%	KEITH URBAN Making Memories Of Us (Capitol)	16.5%	40.0%	3.64	20.8%	70.3%	7.5%	2.0%
BUDDY JEWELL If She Were Any Other Woman (Columbia)       13.8%       37.3%       3.55       21.8%       69.8%       8.8%       2.0%         RASCAL FLATTS Fast Cars And Freedom (Lyric Street)       8.5%       35.5%       3.54       21.3%       64.8%       6.8%       1.3%         BIG & RICH Big Time (Warner Bros.)       13.0%       35.3%       3.44       27.8%       74.8%       8.3%       3.5%         VAN ZANT Help Somebody (Columbia)       8.0%       34.8%       3.54       23.0%       64.5%       5.5%       1.3%         PAT GREEN Baby Doll (Universal/Republic/Mercury)       10.8%       33.5%       3.50       20.8%       64.0%       7.5%       2.3%         BOBBY PINSON Don't Ask Me How I Know (RCA)       8.3%       29.3%       3.35       24.0%       64.3%       7.3%       3.8%         GEORGE STRAIT You'il Be There (MCA)       7.5%       29.0%       3.46       18.0%       56.0%       7.5%       1.5%	SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)	14.5%	37.3%	3.59	20.0%	67.0%	7.5%	2.3%
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BIG & RICH Big Time (Warner Bros.)       13.0%       35.3%       3.44       27.8%       74.8%       8.3%       3.5%         VAN ZANT Help Somebody (Columbia)       8.0%       34.8%       3.54       23.0%       64.5%       5.5%       1.3%         PAT GREEN Baby Doll (Universal/Republic/Mercury)       10.8%       33.5%       3.50       20.8%       64.0%       7.5%       2.3%         BOBBY PINSON Don't Ask Me How I Know (RCA)       8.3%       29.3%       3.35       24.0%       64.3%       7.3%       3.8%         GEORGE STRAIT You'll Be There (MCA)       7.5%       29.0%       3.46       18.0%       56.0%       7.5%       1.5%	BUDDY JEWELL If She Were Any Other Woman (Columbia)	13.8%	37.3%	3.55	21.8%	69.8%	8.8%	2.0%
VAN ZANT Help Somebody (Columbia)       8.0%       34.8%       3.54       23.0%       64.5%       5.5%       1.3%         PAT GREEN Baby Doll (Universal/Republic/Mercury)       10.8%       33.5%       3.50       20.8%       64.0%       7.5%       2.3%         BOBBY PINSON Don't Ask Me How I Know (RCA)       8.3%       29.3%       3.35       24.0%       64.3%       7.3%       3.8%         GEORGE STRAIT You'll Be There (MCA)       7.5%       29.0%       3.46       18.0%       56.0%       7.5%       1.5%	RASCAL FLATTS Fast Cars And Freedom (Lyric Street)	8.5%	35.5%	3.54	21.3%	64.8%	6.8%	1.3%
PAT GREEN Baby Doll (Universal/Republic/Mercury)       10.8%       33.5%       3.50       20.8%       64.0%       7.5%       2.3%         BOBBY PINSON Don't Ask Me How I Know (RCA)       8.3%       29.3%       3.35       24.0%       64.3%       7.3%       3.8%         GEORGE STRAIT You'll Be There (MCA)       7.5%       29.0%       3.46       18.0%       56.0%       7.5%       1.5%	BIG & RICH Big Time (Warner Bros.)	13.0%	35.3%	3.44	27.8%	74.8%	8.3%	3.5%
BOBBY PINSON Don't Ask Me How I Know (RCA)       8.3%       29.3%       3.35       24.0%       64.3%       7.3%       3.8%         GEORGE STRAIT You'll Be There (MCA)       7.5%       29.0%       3.46       18.0%       56.0%       7.5%       1.5%	VAN ZANT Help Somebody (Columbia)	8.0%	34.8%	3.54	23.0%	64.5%	5.5%	1.3%
GEORGE STRAIT You'll Be There (MCA) 7.5% 29.0% 3.46 18.0% 56.0% 7.5% 1.5%	PAT GREEN Baby Doll (Universal/Republic/Mercury)	10.8%	33.5%	3.50	20.8%	64.0%	7.5%	2.3%
	BOBBY PINSON Don't Ask Me How I Know (RCA)	8.3%	29.3%	3.35	24.0%	64.3%	7.3%	3.8%
ALAN JACKSON The Talkin' Song Repair Blues (Arista)         6.5%         28.5%         3.32         16.0%         56.5%         7.0%         5.0%	GEORGE STRAIT You'll Be There (MCA)	7.5%	29.0%	3.46	18.0%	56.0%	7.5%	1.5%
	ALAN JACKSON The Talkin' Song Repair Blues (Arista)	6.5%	28.5%	3.32	16.0%	56.5%	7.0%	<b>5.0</b> %

## CALLOUT AMERICA® HOT SCORES

#### This Week At Callout America

By John Hart

he power of a hit song is clear as Craig Morgan's "That's What I Love About Sunday " spends a record-setting ninth week as the No. 1 song overall and the No. 1 passion song at Callout America. This song is the No. 1 song in all cells male and female. Amazing!

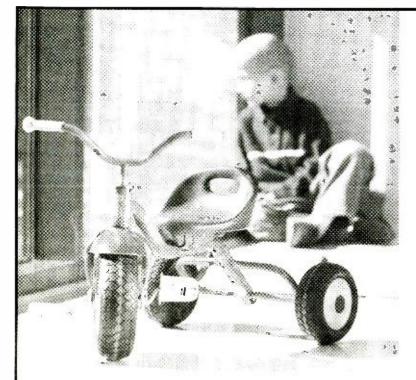
Kenny Chesney is knocking on the door of the top spot with "Anything But Mine," which is in the No. 2 slot for the week, up from No. 3 last week. Chesney has the No. 2 passion song in the sample of 400 Country radio listeners.

Sugarland are still very active and very strong with Country radio listeners. "Baby Girl" is the No. 3 song overall this week and the No. 4 passion song. Female listeners rank the song as the No. 2 song overall and the No. 2 passion song.

Brooks and Dunn's "It's Getting Better All the Time" stays strong in the top five as the No. 5 song overall and the No. 3 passion song. Females rank it as the No. 4 song and the No. 3 passion song. And 83% of familiar listeners say they want to hear it more on the radio.

Heads up — Tim McGraw's "Drugs or Jesus" begins to kick in, moving from the No. 17 song last week to No. 13 this week; it's the No. 13 passion song too. McGraw has the No. 11 song with male listeners and No. 13 with females.

Total sample size is 400 persons weekly, with a margin of error of plus or minus 5%. Scoring is done each week using live interviewers conducting an interview with each respondent. Scores are: 5) | like it a lot; in fact, it's one of my favorites; 4) | like it; 3) | It's OK, just so-so; 2) | don't like it; and 1) | strongly dislike it. The index score is an average of all 1-to-5 scores. The total positive score is an aggregate of the 4 and 5 scores. To be included in weekly callout, songs must have entered the top 40 positions on R&R's Country airplay chart. The sample is composed of 400 25-54-year-olds who identify country as their favorite music and who listen daily to competitive Country radio in the sample markets. The sample is 50% male/female and evenly distributed in the 25-34. 35-44 and 45-54 demos. The sample is balanced by region and markets within each region. Bullseye Callout is conducted in these regions and markets. SOUTH: Charleston, SC; Charlotte; Baton Rouge; Nashville; Atlanta. MIDWEST: Flint, MI; Indianapolis; Madison; Omaha; Cincinnati. EAST: Harrisburg; Rochester, NY; Springfield, MA; Providence; Washington, DC. WEST: Modesto, CA; Salt Lake City; Colorado Springs, CO; Portland, OR; Houston. © 2005 Radio & Records. © 2005 Bullseye Marketing Research Inc.



# Can you imagine... a world without children?

At St. Jude Children's Research Hospital, we can't.

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Call 1-800-996-4100 or log onto www.stjude.org to learn how you can help.



# RateTheMusic.com

America's Best Testing Country Songs 12 + For The Week Ending 4/15/05

Artist Title (Label)	TW	LW	Famil.	Burn	Per. 25-54	W 25-54	M 25-54
DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)	4.21	4.07	81%	6%	4.21	4.26	4.19
SUGARLAND Baby Girl (Mercury)	4.19	4.15	98%	27%	4.19	4.23	4.17
ANDY GRIGGS If Heaven (RCA)	4.19	4.01	93%	20%	4.18	4.36	4.09
KEITH URBAN Making Memories Of Us (Capitol)	4.19	_	66%	6%	4.17	4.49	4.01
CRAIG MORGAN That's What I Love About Sunday (BBR)		4.25	99%	25%	4.19	4.35	4.10
JOE NICHOLS What's A Guy Gotta Do (Universal South)	4.13	4.09	97%	16%	4.11	4.12	4.10
BLAKE SHELTON Goodbye Time (Warner Bros.)	4.13	4.15	71%	6%	4.19	4.42	4.08
BROOKS & DUNN It's Getting Better All The Time (Arista)	4.12	4.08	97%	20%	4.12	4.29	4.03
BLAINE LARSEN How Do You Get (Giantslayer/BNA)	4.11	4.10	92%	17%	4.15	4.35	4.04
MARTINA MCBRIDE God's Will (RCA)	4.05	4.01	98%	28%	4.05	4.31	3.92
TRACE ADKINS Songs About Me (Capitol)	4.04	3.96	95%	17%	4.05	4.07	4.04
KENNY CHESNEY Anything But Mine (BNA)	4.03	4.08	97%	23%	3.99	4.06	3.95
JEFF BATES Long, Slow Kisses (RCA)	4.01	3.89	78%	13%	4.08	4.28	3.98
MONTGOMERY GENTRY Gone (Columbia)	3.99	4.05	97%	27%	3.97	4.04	3.93
JO DEE MESSINA My Give A Damn's Busted (Curb)	3.96	3.93	94%	20%	3.97	4.13	3.89
RASCAL FLATTS Fast Cars And Freedom (Lyric Street)	3.94	-	53%	9%	3.86	4.09	3.76
BILLY DEAN Let Them Be Little (Curb)	3.92	4.01	97%	30%	3.95	4.27	3.79
LEE ANN WOMACK I May Hate Myself (MCA)	3.92	3.99	97%	27%	3.98	4.02	3.96
GRETCHEN WILSON Homewrecker (Epic)	3.92	3.95	92%	16%	3.89	3.78	3.95
DARRYL WORLEY If Something (DreamWorks)	3.92	3.87	60%	9%	3.91	3.98	3.89
PHIL VASSAR I'll Take That As A Yes (Arista)	3.88	3.77	93%	22%	3.82	3.98	3.75
BOBBY PINSON Don't Ask Me How I Know (RCA)	3.87	-	42%	5%	3.86	3.81	3.87
JAMIE O'NEAL Trying To Find Atlantis (Capitol)	3.84	3.80	94%	29%	3.80	3.64	3.88
SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)	3.84	3.85	67%	11%	3.83	3.88	3.81
TIM MCGRAW Drugs Or Jesus (Curb)	3.80	3.76	94%	25%	3.80	4.10	3.65
TOBY KEITH Honkytonk U (DreamWorks)	3.77	3.78	93%	25%	3.80	3.67	3.86
LONESTAR Class Reunion (That Used To Be Ust (BNA)	3.75	3.91	87%	20%	3.77	3.90	3.70
KEITH ANDERSON Pickin' Wildflowers (Aristal	3.64	3.76	61%	14%	3.61	3.57	3.62
BIG & RICH Big Time (Warner Bros.)	3.51	3.68	75%	23%	3.42	3.38	3.44

Total sample size is 358 respondents. **Total average favorability** estimates are based on a scale of 1-5. (1=dislike very much, 5 = like very much). **Total familiarity** represents the percentage of respondents who recognized the song. **Total burn** represents the number of respondents who said they are tired of hearing the song. Songs must have 40% familiarity to appear on survey. Sample composition is based on persons 12+. Persons are screened via the Internet. Once passed, they can take the music test based on the format/music preference. RateTheMusic.com results are not meant to replace callout research. The results are intended to show opinions of participants on the the Internet only. RateTheMusic is a registered trademark of RateTheMusic.com. **The RTM system**, is available for local ratio stations by calling 818-377-5300. RateTheMusic.com data is provided by Mediabase Research, a division of Premiere Radio Networks.

# RR.

#### **COUNTRY TOP 30**

#### POWERED BY MEDIABASE

CAN	ADA	8				
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	WEEKS ON CHART	TOTAL STATIONS
3	0	JO DEE MESSINA My Give A Damn's Busted (Curb)	567	+ 48	8	8/0
1	2	SUGARLAND Baby Girl (Mercury)	550	-18	9	11/0
2	3	KENNY CHESNEY Anything But Mine (BNA)	546	-16	11	8/0
4	4	MONTGOMERY GENTRY Gone (Columbia)	493	+8	12	11/0
10	6	CRAIG MORGAN That's What I Love About Sunday (BBR)	492	+59	5	10/0
6	6	TOBY KEITH Honkytonk U (DreamWorks)	485	+14	7	12/0
5	7 🛊	AARON LINES Waitin' On The Wonderful (BNA)	479	· <b>6</b>	11	10/0
14	8	GRETCHEN WILSON Homewrecker (Epic)	465	+84	5	15/0
7	9	BROOKS & DUNN It's Getting Better All The Time (Arista)	447	-5	15	13/0
11	<b>O</b> 4	GEORGE CANYON My Name (Universal South)	444	+17	10	12/0
13	<b>O</b> 4	CAROLYN DAWN JOHNSON Dress Rehearsal (Arista)	415	+23	9	12/0
8	12 🐗	SHANIA TWAIN Don't! (Mercury/IDJMG)	413	-30	11	13/0
16	134	<b>► EMERSON DRIVE</b> If You Were My Girl ( <i>DreamWorks</i> )	383	+9	6	14/0
12	14 🐗	PAUL BRANDT Home (Orange/Universal)	373	-26	11	9/0
9	15	JOSH GRACIN Nothin' To Lose (Lyric Street)	372	-71	17	11/0
15	16	TIM MCGRAW Drugs Or Jesus (Curb)	363	.16	7	11/0
17	Ø	DIERKS BENTLEY Lot Of Leavin' Left To Do (Capitol)	360	+25	5	9/0
22	<b>1</b> 3	KEITH URBAN Making Memories Of Us (Capitol)	321	+33	3	10/2
28	<b>1</b>	ROAD HAMMERS I'm A Road (Open Road/Universal)	319	+89	2	13/2
20	<b>4</b>	DERIC RUTTAN Take The Wheel (Lyric Street)	314	+8	4	14/1
23	4	BRAD JOHNER She Moved (Royalty)	308	+20	5	11/0
25	22	JOE NICHOLS What's A Guy Gotta Do (Universal South)	287	+22	7	6/0
21	23	MARTINA MCBRIDE God's Will (RCA)	273	∙17	7	6/0
27	24	TRACE ADKINS Songs About Me (Capitol)	257	+8	7	7/0
26	25	BLAINE LARSEN How Do You Get (RCA/Sony BMG)	250	-6	4	10/0
30	<b>2</b> 6	BIG & RICH Big Time (Warner Bros.)	240	+33	2	8/0
18	27	BILLY DEAN Let Them Be Little (Curb)	233	·102	13	9/0
29	284	MICHAEL CAREY Watching You Watching Me (Ranbach)	224	+1	4	6/0
<b>Debut</b> >	29	GEORGE STRAIT You'll Be There (MCA)	222	+117	1	14/3
19	30	RASCAL FLATTS Bless The Broken Road (Lyric Street	/ 215	·110	17	12/0

20 Canadian Cou reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. © 2005 Radio & Records. Indicates Cancon.

#### Country's Fall 12+ Share....

Continued from Page 44

7:18-7:47 and 18-24 women, which went 5:33-5:59. Go figure.

The most serious declines were 18-24 men (4:54-4:08) and 25-34 men (6:40-6:19). AC also lost TSL among 18-49 men (five minutes), 25-34 men (21 minutes), 45-54 men (13 minutes), 25-54 women (six minutes), 18-24 men (11 minutes), 18-24 women (six minutes), 25-34 women (four minutes), 35-44 women (nine minutes) and 45-54 women (three minutes).

AC had TSL gains among 18-49 women (15 minutes), 45-54 women (six minutes), 25-54 men (10 minutes), 25-34 men (seven minutes), 35-44 men (12 minutes) and 45-54 men (eight minutes). AC's TSL was flat among 25-34 women (7:32) and 35-44 men (8:52).

AC's Audience Composition percentages were up in two demos: 45-54 and 65+. Audience comp figures were down in 18-24 (8.4-7.4), 25-34 (16.8-16.7), 35-44 (24-23.4) and 55-64 (14.9-14.2). It was flat in 12-17, at 2.9. These figures represent 18-year lows in the 18-24 and 25-34 calls

Perennial Country competitor Oldies posted its lowest share — 4.7 — since the 4.0 it had in 1988. A TSL check of 20 age/sex cells shows no increases. TSL was down in 17 age/sex demos and flat in the other three.

Another music format competing with

Country for adults is Classic Hits, formerly classified as the '70s format. It was flat at 4.4, and its TSL was up in eight of 16 age/sex cells. The format's TSL had the biggest gains among 35-44 women (5:37-7:35). Its greatest losses came in 18-34 women (59 minutes), 25-34 women (51 minutes), 35-44 men (one hour, 22 minutes) and 45-64 men (41 minutes).

Classic Rock, a heavy 25-44 format, has dipped 6.7, 6.5, 6.2, 5.9, 5.6 over the last five fall books. It's interesting to watch this format age as the population of the U.S. ages — a phenomenon similar to what happens to Country as it goes from boom years, when we attract lots of new, young listeners, to years when the format matures and skews older. This is part of a cycle that continues until we have another "rebirth."

Back to Classic Rock, in fall 1986, 49.4% of its audience was 25-34 and 14.7% of its audience was 35-44. This past fall 18.8% were 25-34 and 32.6% were 35-44.

Thanks to Katz Media Group Sr. VP/Strategic Planning Gerry Boehme and Katz Media Group Dimensions VP/Director of Research Lisa Chiljean for allowing us to share their research. Hopefully, you'll find it valuable as both a snapshot of how Country is faring on a national basis and as a tool to get a sense of how your station is performing as compared to the national Country format averages.

#### **NEW & ACTIVE**

**LAUREN LUCAS** What You Ain't Gonna Get *(Warner Bros.)*Total Plays: 233, Total Stations: 36, Adds: 4

**JASON ALDEAN** Hicktown *(BBR)*Total Plays: 190, Total Stations: 36, Adds: 7

**BLUE COUNTY** That Summer Song (Asylum/Curb) Total Plays: 161, Total Stations: 22, Adds: 8

MIRANDA LAMBERT Bring Me Down (Epic) Total Plays: 147, Total Stations: 32, Adds: 17

AMANDA WILKINSON No More Me And You (Universal South)
Total Plays: 127, Total Stations: 17, Adds: 2

JOSH GRACIN Stay With Me (Brass Bed) (Lyric Street) Total Plays: 118, Total Stations: 28, Adds: 27

**LEE ANN WOMACK** He Oughta Know That By Now *(MCA)* Total Plays: 108, Total Stations: 19, Adds: 19

**REBECCA LYNN HOWARD** No One Will Ever Love Me (Arista) Total Plays: 106, Total Stations: 22, Adds: 9

TRACY BYRD Tiny Town (BNA)
Total Plays: 76, Total Stations: 16, Adds: 4

**SHOOTER JENNINGS** 4th Of July (*Universal South*) Total Plays: 53, Total Stations: 16, Adds: 15

#### Stations and their adds listed alphabetically by market

KBCY/Abilene, TX OM: Brad Elliott PD/MD: JB Cloud APD: Doc Alexander
15 BLAINE LARSEN
15 VAN ZANT
10 BRITTANY WELLS
5 COWBOY TROY
5 DAVID BALL

WQMX/Akron, OH\* OM/PD: Kevin Mason APD: Ken Steel 1 OARRYL WORLEY GEORGE STRAIT CAROLINA RAIN

WGNA/Albany, NY° PD: Buzz Brindle MD: Bill Earley

PD: Tim Jones MD: Jeff Jay

KBOI/Alhunuernue NM

KRST/Albuquerque, NM\* OM/PD: Eddie Haskell MD: Paul Bailey 1 SUGARLAND KRRV/Alexandria, LA

PD/AMD: Steve Casey WCTO/Allentown, PA\*

PD: Shelly Easton

APD/MD: Sam Malone

1 LEANN RIMES

1 JAMIE O'NEAL KGNC/Amarillo TX

PD: Tim Butler
APD/MD: Patrick Clark

KBRJ/Anchorage, AK

WNCY/Appleton, DM: Jeff McCarthy PD: Randy Shanno 6 VAN ZANT

WKSF/Asheville, NC OM/PD: Jeff Davis APD: Sharon Green MD: Brian Hattield 10. SUGARLAND

WKHX/Atlanta, GA OM/PD: Mark B MD: Johnny Gray 4 JOSH GRACIN DIAMOND RIO

WPUR/Atlantic City, NJ PD/MO: Joe Kelly 3 SUGARLAND 2 JAMIE D'NEAL GLENN CUMMINGS JOSH GRACIN

WKXC/Augusta, GA PD: T Gentry APD/MD: Zach Taylor JDSH GRACIN

KASE/Austin, TX\*
PD: Mac Daniels
APD/MD: Bob Pickett

KUZZ/Bakersfield, CA

PD: Evan Bridwell
MD: Karen Garcia
JOSH GRACIN
SUGARLAND

PD: Ken Boesen MO: Michael J. 1 SUGARLAND

WYNK/Baton Rouge, LA\*
OM: Bob Murphy
PD: Paul Or
APD/MD: Austin James
1 JOSH GRACIN
LEE AIN WOMACK
JASON ALDEAN
REBECCA LYMN HOWARD
TRACY BYRD

WYPY/Baton Rouge, LA\*
PD/MD: Jimmy Brooks
JOSH GRACIN
MIRANDA LAMBERT
MARK CHESNUTT
JAMIE O'NEAL

KYKR/Beaumont, TX

OM: Joey Armstrong
PD/MD: Mickey Ashworth
LEE ANN WOMACK
3 SUGARLAND
2 JASON ALDEAN
2 NEAL MCCOY
1 JOHN STDNE

WJLS/Beckley, WV OM: Dave Willis PD/MD: Darrell "Double D'

Ramsey
25 LEE ANN WOMACK
11 JASON ALDEAN
11 AARON LINES
11 HOT APPLE PIE
5 ZONA JONES

WKNN/Biloxi, MS OM: Walter Brown

PD: Kipp Greggory WZKX/Biloxi, MS PD: Bryan Rhodes MD: Gwen Wilson 1 JON RANDALL

WHWK/Bingham PD/AMD: Ed Walker SUGARLAND ANDY GRIGGS

WDXB/Birminoham, AL\* PD: Tom Hanraha APD/MD: Jay Cruze ALAN JACKSON BASCAL FLATTS

WPSK/Blacksburg, VA APD/MD: Sean Suit 7 ALAN JACKSON 7 RASCAL FLATTS

WBWN/Bloomington, IL OM/PD: Dan Westhoff APD/MD: Buck Steve 10 SUGARLAND 10 LEE ANN WOMACK 10 JASON ALDEAN

PD/MD: Joe Jarvis 18 JEF BATES 3 JOSH GRACIN 3 SUGARLAND 3 JAMIE O'NEAL 2 JAY TETER

KIZN/Boise, ID APD/MD: Spencer Burke

KQFC/Boise, ID APD/MD: Jim Miller No Adds

WKLB/Boston MA\* PO: Mike Bronhe APD/MD: Ginny Rogers
3 BLAKE SHELTON
REBECCA LYNN HOWARD
SHOOTER JENNINGS

KAGG/Bryan, TX PD/MD: Jennifer Alten 20 SUGARLAND 20 MARK CHESNUTT 20 LEE ANN WOMACK

WYRK/Buffalo, NY PD: John Paul APD/MD: Wendy Lynn 1 RASCAL FLATTS

WDKO/Burtington PD: Steve Pelkey MD: Margot St John 5 REBA MCENTIRE

KHAK/Cedar Rapids, IA OM: Dick Stadler PD: Bob James MD: Dawn Johnson

7 SUGARLAND 7 RASCAL FLATTS WIXY/Champaign, IL

WEZL/Charleston, SC\*
PD/MD: Trey Cooler
SUGARLAND
LEANN RIMES
REBECCA LYNN HOWARD

WNKT/Charleston, SC MD: Tyler On The Radio JOSH GRACIN

WOBE/Charleston, WV
OM: Jeff Whitehead
PD: Ed Roberts
MD: Bill Hagy
15 MARTINA MCBRIDE
12 GEORGE STRAIT
11 KEITH URBAN
8 PAT GREEN
8 PAT GREEN
7 / KENNY CHESNEY MUNCLE
KRACKER
7 BROOKS & DUNN
7 MONTGOMERY
7 MENDONS & BUNN
7 MONTGOMERY
7 BRAD PAISLEY

WKKT/Chartotte WKKT/Charlotte\*
OM: Bruce Logan
PD/MD: John Roberts
1 BLAKE SHELTON
GEORGE CANYON
AARON LINES
BLUE CDUNTY
TRAVIS TRITT

WSOC/Chartotte\* OM/PD: Jeff Roper APD/MD: Rick McCi 1 BOBBY PINSON

WUSY/Chattanooga, TN WUSY/Chattanoo PD: Kris Van Dyke MD: Bill Poindexter 3 BOBBY PINSON 1 JAMIE O'NEAL 1 HANNA-MCEUEN SUGARLAND

WUSN/Chicago, IL: MD: Marci Braun

WUBE/Cincinnati, OH\* PD: Marty Thompson APD: Kathy O'Connor MD: Duke Hamilton No Adds

WYGY/Cincinnati, OH M: TJ Holland PD: Stephen Giuttari APD/MD: Dawn Michaels KENI THOMAS WGAR/Cleveland OH WGAR/OIG.
PD: Meg Stevens
MD: Chuck Collier
MRYL WORLEY DARRYL WORLEY GEORGE STRAIT AARON LINES HANNA-MCEUEN

VAN ZANT LAUREN LUCAS SHOOTER JENNINGS KCCY/Colorado Springs, CO

KKCS/Colorado Springs, CO PD: Cody Carlson TRACY BYRD BLUE COUNTY MIRANDA LAMBERT STEVE HOLY

WCOS/Columbia, SC\* PD: LJ Smith APD/MD: Glen Garrett 5 KEITH URBAN

WCOL/Columbus, OH PD: John Crenshaw APD/MD: Dan E. Zuko 1 BLAKE SHELTON BOBBY PINSON

WGSQ/Cookeville, TN OM: Marty McFly PD: Gator Harrison APD: Philip Gibbons MD: Stewart James

KRYS/Corpus Christi, TX PD: Frank Edwards MD: Deena Blake 16 BUDDY JEWELL 14 TRAVIS TRITT

ALAN JACKSON MIRANDA LAMBERT KPLX/Dallas, TX\*

PD: John Cook APD: Smokey Rivers MD: Cody Alan SHOOTER JENNINGS MIRANOA LAMBERT

KSCS/Dallas, TX OM/PD: Lorrin P APD/MD: Chris Huft 2 TRACE ADKINS NEAL MCCOY

WGNE/Daytona Beach, FL\* PD/MD: Jeff Davis
14 BRITTONJACK
1 AARON LINES
LEE ANN WOMA
JOSH GRACIN

KYGO/Denver, CO\*

PD: Joel Burke
MD: Garrett Doll
12 KEITH LIBRAN KHKI/Des Moines, IA DM: Jack O'Brien

PD/MD: Jimmy Olsen
SHOOTER JENNINGS
JOSH GRACIN
MARK CHESNUTT
LEE ANN WOMACK
STEVE HOLY
CAROLINA RAIN

WYCO/Detroit, MI

PD: Chip Miller
APD/MD: Ron Chatma
JOSH GRACIN
ALAN JACKSON
MARK CHESNUTT
DIAMOND RIO
LEE ANN WOMACK
STEVE HOLY
GEORGE STRAIT

WDJR/Dothan, Al PD/MD: Brett Masor 5 JASON ALDEAN

KKCB/Duluth OM/PD: Johnny Lee Walker MD: Jim Dandy No Adds

WAXX/Eau Claire, WI

PD/MD: George House 6 MIRANDA LAMBERT KHEY/EI Paso, TX\*

WRSF/Elizabeth City, NO OM/PD: Tom Charity
9 DOUG STONE

WXTA/Erie, PA OM: Adam Reese PD/MD: Fred Horton 5 PAT GREEN 5 DAVID BALL 5 BRITTANY WELLS

KKNU/Eugene, OR

WKDO/Evansville\_IN

KVOX/Fargo OM: Janice Whitimore PD: Eric Heyer

(KIX/Fayette

WKML/Fayetteville, NC

KAFF/Flagstaff, AZ PD: Chris Halstead APD/MD: Hugh James 5 TRACY BYRD 5 JOSH GRACIN 5 JAMIE O'NEAL 5 CAROLINA RAIN 5 BRITTDNJACK

WEBE/Elint MI APD/MD: Dave Geror
2 JAMIE O'NEAL
MARK CHESNUTT

WXFL/Florence, AL

KSKS/Fresno, CA MD: Jason Hurst
5 MIRANDA LAMBERT
5 GEORGE STRAIT

KUAD/Ft. Collins, CO PD: Mark Callagha APO: Dave Jensen MD: Brian Gary

WCKT/Ft. Myers. FL OM/PD: Steve Amari APD/MD: Dave Logan 1 HOT APPLE PIE 1 VAN ZANT ALAN JACKSON

WWGR/Ft. Myers, FL PD: Mark Phillips PU: Mark Philips

MD: Sleve Hart

4 KEITH ANDERSON

4 GEORGE STRAIT

AARON LINES

REBA MCENTIRE

MIRANDA LAMBERT

WYZB/Ft. Walton Beach, Fl DM: Scratch Malone PD: Todd Nixon MD: John Sykes No Ards

DM/PD: Rob Kelley
6 PHIL VASSAR
2 JOSH GRACIN
SUGARLAND
STEVE HOLY
SHOOTER JENNINGS

WDGK/Gainesville, FL\* WDGK/Gainesville, PD: Mr. Bob MD: Big Red 5 BUDDY JEWELL 2 LEE ANN WOMACK 1 JOSH GRACIN 1 MARK CHESNUTT

WBCT/Grand Rapids, Mi DM/PD: Doug Montgom MD: Dave Taft JOSH GRACIN MIRANDA LAMBERT

WTQR/Greensboro, NC PD: Bill Dotson

APD/MD: Angie Ward

1 BUDDY JEWELL

1 JASON ALDEAN WRNS/Greenville NC

PD: Wayne Cartyle
MD: Jeff Hackett
1 PAT GREEN

WESC/Greenville, SC DM/PD: Scott Johnson APD/MD: John Landrum No Adds

WSSL/Greenville, SC OM/PD: Scott Johns APD/MD: Kix Layton
3 SHEDAISY
1 LEE ANN WOMACK

WAYZ/Hagerstov PD: Chris Maestle MD: Tori Anderson No Adds

WCAT/Harrisburg, PA APD/MD: Don Brake 1 VAN ZANT

WRBT/Harrisburg, PA OM: Chris Tyler

WWYZ/Hartford, CT\* MD: Jay Thomas

KILT/Houston, TX\* PD: Jeff Garrison MD: Greg Frey 18 RASCAL FLATTS

PD: Johnny Chiang MD: Christi Brooks 1 DARRYL WORLEY 1 NEAL MCCOY TRICK PONY

WTCR/Huntin

WDRM/Huntsville, OM/PD: Todd Berry APD: Stuart Langston MD: Dan McClain 7 Lonestar 2 George Strait MARK Chesnutt

WFMS/Indiana MD: J.D. Cannon 3 VAN ZANT 2 REBA MCENTIRE

WMSI/Jackson MS

WUSJ/Jackson, MS

PD: Tom Freeman
16 TRACE ADKINS
16 DIERKS BENTLEY
14 JEFF BATES
11 GEORGE STRAIT
SHEDAISY
KEITH URBAN
HOT APPLE PIE
TRICK PONY

WROO/Jacksonville, FL PD: Casey Carter
2 BLAKE SHELTON
1 BOBBY PINSON
MIRANDA LAMBERT

WXBO/Johnson City WXBU/Joini PD/MD: Bill Hagy PD/MD: BIRBAN 11 KEITH URBAN 11 GEORGE STRAIT

WFGI/Johnstown, PA MD: Lara Mostry
5 RASCAL FLATTS
1 BOBBY PINSON

KIXQ/Joplin, MO OM: Jason Knight PD: Steve Kelly 8 MARK CHESNUTT 8 HOT APPLE PIE

WNWN/Kalamazon, MI MD: Dewey

1 JOSH GRACIN

KBEQ/Kansas City, MO\* PD: Mike Kennedy MD: T.J. McEntire No Adds

KFKF/Kansas City, MO\* OM/PD: Dale Carter APD/MD: Tony Stevens JOSH GRACIN SUGARLAND MIRANDA LAMBERT

WDAF/Kansas City, MO PD: Wes McShay

APD/MD: Jesse Garcia

1 MARTINA MCBRIDE
JOSH GRACIN
JASON ALDEAN

WIVK/Knoxville, TN\* OM/PD: Mike Ha MD: Colleen Addair SHOOTER JENNINGS JOSH GRACIN MIRANDA LAMBERT JASON ALDEAN STEVE HOLY REBECCA LYNN HOWARD

WKSJ/Mobile, AL OM: Kit Carson WKOA/Lafayette, IN PD: Mark Allen PD/MD: Bill Black
2 GEORGE STRAIT
1 BUDDY JEWELL
1 TRICK PONY
1 BOBBY PINSON MD: Bob Vizza 10 SUGARLAND

KMDL/Lafayette, LA\* VAN ZANT LAUREN LUCAS

KXKC/Lafavette, LA MD: Sean Riley

WPCV/Lakeland FI \*

MO: Jeni Taylor REBA MCENTIRE

WIOV/Lancaster, PA PD/MD: Oick Raymond VAN ZANT JAMIE O'NEAL WITL/Lansing, Mi PD: Jav J. McCrae

APD/MD: Chris Tyler
2 BLUE COUNTY
1 SHOOTER JENNINGS KWNR/Las Vegas, NV

PD: Brooks O'Brian MD: Sammy Cruise 4 KEITH ANDERSON 3 GEORGE STRAIT WBBN/Laurel, MS

OM/PJ: Larry Blakeney
APD/MD: Allyson Scott
22 GEORGE STRAIT
13 JAMIE O'NEAL
10 AMANDA WILKINSON
10 JDSH GRACIN
10 HOT APPLE PIE
10 VAN ZANT
5 BRITTONJACK

WBUL/Lexington, KY

PD/MO: Ric Larson BOBBY PINSON SHOOTER JENNINGS WLXX/Lexington, KY
OM: Robert Lindsey
MD: Karl Shannon
20 DIERRS BERTILEY
16 LONESTAR
11 JAMIE ONEAL
10 SUGARLAND
9 HOT APPLE PIE KSSN/Little Rock, AR\*
PD/MD: Chad Heritage KZLA/Los Angeles, CA OM/PD: R.J. Curtis APD/MO: Tonya Campos 2 Shooter Jennings Fanny Grace

WAMZ/Louisville, KY KLLL/Lubbock, TX OM/PD: Jeff Scott

WDEN/Macon, GA PD: Bob Raleigh APD/MD: Laura Starling

WWQM/Madison, WI PD: Mark Grantin MD: Mei McKenzie LEE ANN WOMACK JASON ALDEAN

KTEX/McAilen, TX\* OM: Billy Santiago PD: JoJo Cerda APD: Frankie Dee

KRWQ/Medford, OR PD: Larry Neal MD: Scott Schuler

WGICX/Memphis, TN\*
PD: Lance Tidwell
MD: Trapper John
3 GEORGE STRAIT
1 JOSH GRACIN
1 SUGARLAND

WOKK/Meridian, PD/MD: Scotty Ray

PD: Kerry Wolfe
APD: Scott Dolphin
MD: Mitch Morgan
3 HANNA-MCEUEN
REBA MCENTIRE

OM/PD: Gregg Swedbe APD/MD: Travis Moon MIRANDA LAMBERT

KJLO/Monroe, LA KJLO/Monroe, LA PD: John Reynolds MD: Toby Otero 35 SUGARLAND 20 PHIL VASSAR 20 DARRYL WORLEY 20 KEITH ANDERSON

20 JOSH GRACIN 10 MARK CHESNUTT

KTOM/Monterey, CA

PD: Dave Kirth

BLUE COUNTY

MIRANDA LAMBERT

CAROLINA RAIN

15 SUGARLAND 5 JAMIE O'NEAL

WSM/Nashville, TN

WCTY/New London, CT PD/MD: Jimmy Lehn APD: Dave Elder 7 REBA MCENTIRE 5 SUGARLAND

⊌CH/Norfolk, VA

APD/MD: Mark McKay

KHKX/Odessa, TX

PD: Mike Lawrence

APD/MD: Kelley Peterson

3 MICKY & THE MOTORCARS
SUGARLAND
MIRANDA LAMBERT

WGTR/Myrtle Beach SC

WKIS/Miami, FL PD: Bob Barnet MD: Darlene Evans
14 SUGARLAND
2 TRICK PONY

> WOGI/Pittsburgh, PA\* OM: Frank Bell PD: Mark Lindow
> 1 GEORGE STRAIT
> AARON LINES

> > PD: Harry Nelson MD: Glori Marie

KUPL/Portland, PD: Cary Rote MD: Rick Taylor 5 LEANN RIMES 2 LONESTAR SUGARLAND

KWJJ/Portland, OR

WCTK/Providence, RI\* MD: Sam Stevens 2 SUGARLAND 1 ALAN JACKSON

WKDF/Nashville, TN\* OM/PD: Dave Kelly PD: Jim O'Hara MD: Ron Evans 4 KEITH URBAN 2 RASCAL FLATTS 2 GEORGE STRAIT MD: Kim Leslie

1 SHOOTER JENNINGS
1 LEE ANN WOMACK WSIX/Nashville, TN\* OM: Clay Hunnicutt PD/MD: Keith Kaufman 1 LEANN RIMES ALAN JACKSON

WODR/Raleigh, NC\* PD: Lisa Mckay APD/MD: Mike 'Maddawg

KOUT/Rapid City, SD PD/MD: Mark Houston 18 JEFF BATES 17 PHIL VASSAR 16 AMANDA WII KINSON

KBUL/Reno, NV OM/PD: Tom Jordan MD: Chuck Reeves No Adds

PD/MD: Joel Dearing ALAN JACKSON RASCAL FLATTS LEE ANN WOMACK

WBEE/Rochester, NY OM: Dave Symonds
PD: Billy Kidd
MD: Nikki Landry
SHOOTER JENNINGS
BLUE COUNTY
MARK CHESNUTT
JAMIE O'NEAL
STEVE HOLY
REBECCA LYNN HOWARD

WVVD/Rockford II PD: Steve Summer
APD/MD: Kathy He
No Adds

KNCI/Sacramento, CA\* KNCI/Sacramento
OM/PD: Mark Evans
APD: Greg Cole
MD: Jennifer Wood
5 HOT APPLE PIE
1 SARA EVANS
BLUE COUNTY
HANNA-MCEUEN

WCEN/Saginaw, MI PD: Joby Phillips MD: Keith Allen No Adds

WKCQ/Saginaw, OM/PD: Rick Walke Jason Aldean Carolina Rain

WWFG/Salisbury, MD OM/PD: Brian Cleary APD/MD: Sandra Lee 5 ALAN JACKSON 4 LEANN RIMES KSOP/Salt Lake City, UT

KSOP/Salt Lake City, U'
APD/MD: Debby Turpin
10 RYAN SHUPE & RUBBER
7 LEE ANN WOMACK
3 STEVE HOV
3 NEAL MCCOY
3 MARK CHESNUTT
FANNY GRACE
SHOOTER JENNINGS
JOSH GRACIN
CAROLINA RAIN

KSO/St. Louis, MO\* OM: Mike Wheeler PD: Steve Geofferies MD: Billy Greenwood 6 RYAN SHUPE & RUE SUGARLAND KUBL/Salt Lake City, UT' KUBL/Salt Lake City, PD: Ed Hill MD: Pat Garrett 2 LEE ANN WOMACK STEVE HOLY CAROLINA RAIN SHOOTER JENNINGS JOSH GRACIN MARK CHESNUTT PD: Greg Mozingo MD: Danny Montan 1 PAT GREEN STEVE HOLY

KGKL/San Angelo, TX OM/PD: Boomer Kingstor

KAJA/San Antonio, TX PD/MD: Claylon Allen

KSON/San Oiego, CA\* PD/MD: John Marks 2 KEITH URBAN 1 MARK CHESNUTT 1 JEFF BATES 1 DIERKS BENTLEY ALAN JACKSON RASCAL FLATTS

KUSS/San Diego, CA\* PD: Mike O'Brian MD: Gwen Foster 11 SUGARLAND 9 LEE ANN WOMACK 2 BIG & RICH

KZBR/San Francisco, CA\* PD: Ray Massie

1 BLUE COUNTY
1 GEORGE CANYON
1 STEVE HOLY
REBECCA LYNN HOWARD

KKJG/San Luis Obispo. CA

KRTY/San Jose, CA

PD/MD: Pepper Daniels PD/MD: Pepper Daniels 19 Shooter Jennings 12 Jamie O'Neal 5 Brittonjack 5 Fanny Grace KRA7/Santa Barbara, CA PD/MD: Rick Barker 18 BRITTONJACK 5 JOSH GRACIN 5 MARK CHESNUTT

KSNI/Santa Maria, CA PD/MD: Time Brown
11 PAT GREEN
10 SHOOTER JENNINGS
10 JOSH GRACIN
7 BRITTONJACK

WCTQ/Sarasota, FL OM/PD: Mark With APD: Heidi Oecker

1 LEANN RIMES

1 HANNA-MCEUEN
BOBBY PINSON

KMPS/Seattle, WA\* PD: Becky Brenner MD: Tony Thomas SUGARLAND

KRMD/Shreveport, LA PD: Les Acree

APD/MD: James Anthony

1 VAN ZANT

ALAN JACKSON

> WFRG/Utica, NY OM/PD: Tom Jacobse 17 Jason Aldean 16 Brian McComas

> > KJUG/Visalia, CA

WWZD/Tupelo, MS

OM: Rick Slevens PD: Bill Hughes
8 SHOOTER JENNINGS

KNUE/Tyler, TX

KDRK/Spokane, WA\*

WACO/Waco, TX

OM: Jeff Wyatt
PD: George King
MD: Shelley Rose
5 GEORGE STRAIT
1 JAMIE O'NEAL

WDEZ/Wausau, WI APD/MD: Vanessa Ryan 18 ALAN JACKSON

5 SUGARLAND 2 LEE ANN WOMACK KLUR/Wichita Falls, TX OM/PO: Brent Warn 2 KEVIN FOWLER SUGARLAND

KFDl/Wichita, KS\* MD: Carol Hughes
2 REBA MCENTIRE

WGGY/Wilkes Barre, PD: Mike Krinik MD: Carolyn Drosey Tracy Byrd BLUE COUNTY JOSH GRACIN MIRANDA LAMBERT LEE ANN WOMACK JASON ALDEAN

OM: Perry Stone
PD: John Stevens
APD/MD: Brigitt Banks

WQXK/Youngsto PD: Dave Steele APD: Doug James MD: Burton Lee 8 DIERKS BENTLEY 5 KEITH URBAN 1 TRAVIS TRITT MARK CHESNUTT

Monitored Reporters 224 Total Reporters

108 Total Indicator

Did Not Heport, Playlist Frozen (4): KIAI/Mason City, IA WLWI/Montgomery, AL WPAP/Panama City, FL WWWW/Ann Arbor, Mi

50 • Radio & Records April 15, 2005

KZKX/Lincoln, NE OM: Jim Steel PD: Brian Jennings APD/MD: Carol Turni 6 GEORGE STRAIT 3 HOT APPLE PIE

KTST/Oklahoma City, OK\* KISI/UKlahoma City. OM/PD: Tom Travis APD/MD: Anthony Allen 7 DARRYL WDRLEY 6 GEORGE STRAIT 1 AMANDA WILKINSON

KXKT/Omaha, NE PD: Tom Goodwin
MD: Craig Allen
8 GEORGE STRAIT

GEORGE STRAIT SUGARLAND MIRANDA LAMBERT LEANN RIMES LEE ANN WOMACK JASON AL DEAN JAMIE O'NEAL STEVE HOLY HOT APPLE PIE JOSH GRACIN

KHAY/Oxnard, CA PD/MD: Buddy Van Arsda 3 Alan Jackson 1 Van Zant Rascal Flatts KPLM/Palm Springs, CA PD: Al Gordon

MD: Kory James 10 BLUE COUNTY 10 FANNY GRACE 10 STEVE HOLY

PD/MD: Lynn West
5 LEE ANN WOMACK
STEVE HOLY
MARK CHESNUTT

WFYR/Peoria, IL

OM/PD: Ric Morgan

WXTU/Philadelphia, PA\* PD: Bob McKay APD/MD: Cadillac Jack GEORGE CANYON

KMLE/Phoenix, AZ\*

PD: Jay McCarthy

APD/MD: Dave Collins

No Adds KNIX/Phoenix, AZ\*
PD: Shaun Holly
MD: Gwen Foster
4 RASCAL FLATTS
1 PHIL VASSAR
SUGARLAND
CAROLINA RAIN

WDSY/Pittsburgh, PA\*

WPOR/Portland, ME

MD: Savannah Jones JOSH GRACIN MIRANDA LAMBERT JAMIE O'NEAL LAUREN LUCAS

WLLR/Quad Cities, IA

die Shooter Jennings JOSH GRACIN ALAN JACKSON GEORGE STRAIT

KFRG/Riverside, CA\*
OM: Lee Douglas
PD/MD: Oon Jeffrey
6 LEE ANN WOMACK
3 JAMIE O'NEAL
3 STEVE HOLY
3 ALAN JACKSON
TRACY BYRD

WSLC/Roanoke, VA PD: Brett Sharp MD: Robynn Jaymes

JOSH GRACIN SUGARLAND DARRYL WORLEY HOT APPLE PIE JASON ALDEAN LAUREN LUCAS

KXKS/Shrevenort, LA OM/PD: Gary McCos 5 GEORGE STRAIT CAROLINA RAIN

PD: Clint Marsh ALAN JACKSON PHIL VASSAR

OM: Tim Cotte

PD: Jay Daniels

APD: Bob Castle

KIXZ/Spokane, WA\*

WPKX/Springfield, MA\* PD: RJ McKay APD: Nick Damon MD: Jessica Tyler SUGARLAND LEANN RIMES

KTTS/Springfield, MO DM/PD: Brad Hansen APD: Curly Clark 22 SUGARLAND 7 BLAINE LARSEN

KATM/Stockton, CA\*
OM: Richard Perry
PD: Randy Black
APD/MD: MoJoe Roberts
7 REBECCA LYNN HOWARD

Z ŘEBECCA LYNN HOW 3. JOSH GRACIN JOHN MELLENCAMP MARK CHESNUTT FANNY GRACE LEE ANN WOMACK STEVE HOLY CAROLINA RAIN

WBBS/Syracuse, NY

WAIB/Tallahassee, FL PD/MD: Gary Evong 2 Phil Vassar 1 Jeff Bates

WQYK/Tampa, FL\* OM/PD: Mike Culotta APD: Beecher Martin

MD: Jay Roberts
7 JAMIE O'NEAL
2 REBA MCENTIRE

WYUU/Tampa, FL\*
OM/PD: Mike Culotta
MD: Jay Roberts
9 SHOOTER JENNINGS
SUGARLAND
CAROLINA RAIN

WTHI/Terre Haute, IN OM/PD: Barry Kent

MD: Party Marty
1 LEANN RIMES
1 DAVID BALL

WKKO/Toledo, OH' OM: Tim Roberts PD/MD: Gary Shores APD: Harvey Steele ALAN JACKSON

WiRW/Toneka KS

PD: Rich Bowers

APD/MD: Stephanie Lynn

8 JOSH GRACIN

8 HOT APPLE PIE

8 LEE ANN WOMACK

WTCM/Traverse City, MI OM/PD: Jack O'Malley 5 JAMIE O'NEAL

OM: Herb Crowe
PD/MD: Buzz Jackson
JOSH GRACIN

KVOO/Tulsa, OK PD/MD: Ric Hampt 1 KEITH URBAN RASCAL FLATTS

OM: Ed O'Donnell

PD: Rich Lauber

APD/MD: Skin Clark

OM: Robert Harde PD/MD: Paul "Coy APD: Lyn Daniels

KSUX/Sioux City, IA PD: Bob Ro APD/MD: Tony Michaels
5 JOSH GRACIN
3 VAN ZANT WBYT/South Bend, IN

JOSH GRACIN
SUGARLAND
RYAN SHUPE &
RUBBERBAND
DAVIO BALL
JASON ALDEAN
KEVIN SHARP
JAMIE O'NEAL WIRK/W. Palm Beach, FL

MD: J.R. Jackson
2 BUDDY JEWELL
1 STEVE HOLY
AMANDA WILKINSON
BLUE COUNTY
SUGARLAND

WMZQ/Washington, DC\*

WOVK/Wheeling, WV PD/MD: Jim Elliott 6 MIRANOA LAMBERT

KZSN/Wichita, KS PD: Chuck Geiger
MD: Pat Moyer
11 GEORGE STRAIT
2 JOSH GRACIN
1 LAUREN LUCAS
SUGARLAND
MARK CHESNUTT

KXDD/Yakima, WA PD: Dewey Boynton
APD/MD: Joel Baker
KEITH ANDERSON

PD/MD: Brad Austin 3 BOBBY PINSON SUGARLAND MARK CHESNUTT

#### POWERED BY MEDIABASE

116 Total Monitored

Did Not Report.



JULIE KERTES

# **'Shuffle' Is Today's Variety**

What does 'Jack' know that we don't?

ver the past few weeks we've seen many Hot ACs — WMWX/Philadelphia, WOZN/Greensboro, WRQX/Washington and, most recently, KFMB/San Diego — take their predictable playlists and turn them into lengthy multiformat mixes of music that emulate the iPod's shuffle mode. Whether they call themselves "Jack," "Ben," "Simon," "Bob" or even "Frank," they have one thing in common: They're striving to violate every programming principle ever taught, including "Seamless segue, good; train wreck, bad" and my favorite, "If a song's a hit, it doesn't matter how many times you play it."

I have to admit, when I put my iPod on shuffle, part of the fun is hearing two stylistically different songs juxtaposed. A string of train wrecks is hard on programmers' ears, but it's something that our listeners have been asking us to do for years. They've been begging us for variety.

#### **Radio Reaction**

Don Beno, PD of WMHG, WMRR & WSHZ/ Muskegon, MI, says, "The Jack format might be

Don Bene

good for a station that has nothing to lose, but besides most of the music being very familiar, there is little more to the format. I guess the on-air persona of 'We play what we want' is cutesy — for a while but what is there beyond that?

innovative ideas when it comes to radio programming, but our thinking is short-sighted if we only concentrate on playlists and music mixes. Look what happened to the '70s format. While it could be agued that the '70s format—or even the '80s format, for that matter—was more of a marketing concept than an actual format, once the playlist ran its course, so did the stations and the ratings.

"For Jack and its clones to be successful, they will have to clearly define their target demo and program around the music a proper mix of talent, con-

tests, promotions, etc., that will continue to breathe life into these songs."

WMGF (Magic 107.7)/Orlando PD Ken Payne says, "True variety is why we have different formats. Any station that attempts to borrow from all formats is likely to be vigorously sampled but prone to tune-out, resulting in high cume but low TSL.

"People make playlists for their iPods in order to hear their favorite songs. Most stations are still better off

doing research to find out what those favorites are and programming them in a way that is not boring.

"Most of us champion innovative ideas when it comes to radio programming, but our thinking is short-sighted if we only concentrate on playlists and music mixes. Look what happened to the '70s format."

Don Beno

Ken Pavne

"We have put ourselves in this position after years of tightening our playlists to the point of boredom. Spice is great, but too much gives you indigestion."

#### Variety: What A Concept

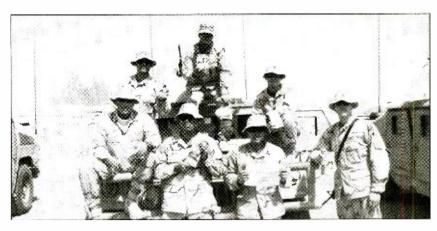
Recently, WBMX (Mix 98-5)/Boston Asst. PD/MD **Mike Mullaney** got us all speculating when he put on Jack-sounding weekends for two consecutive weeks, calling them "Whatev-

er Weekends." "Variety has always been our position," he says. "This is just a chance to expand the horizons of what we can play.

"It's been fun not only as a programmer, but also as a listener. We've always been taught to avoid train wrecks, but now we're looking for them.

"Stations get a chance to push one image. You may be 'the hit station' or 'the rock station.' Well, we're 'the va-

riety station,' so why not take the opportunity to expand our variety? It's what our listeners



**THANKING THEM WITH COOKIES** WKRQ (Q102)/Cincinnati morning show Jeff & Jenn launched Cookies for the Troops, a program in which local Girl Scouts and Brownies collected cases of cookies for our soldiers to enjoy overseas. Here are a few grateful Do-Si-Do recipients in Iraq.

expect from us every day. When it comes down to it, your station should sound fun, and that is what Mix has sounded like on the last two

weekends, during our 'Whatever Weekends'
— incredibly fun and incredibly spontaneous."

Many people are comparing this new variety-based format to the '80s format that came and went years ago. Mul-

laney disagrees. "One of Mike Mullaney the challenges that the '80s format had that this one doesn't is that the '80s format had clearly defined guidelines and an out-of-bounds range," he says

"But if you're playing anything from any genre from any year, you're not limited. I don't think the Jack format is going to face the same challenges."

#### The Big Shocker

KFMB/San Diego PD **Tracy Johnson** and Jack architect Garry Wall surprised us all last week by

taking KFMB from top-billing Hot AC "Star 100.7" to the country's latest "Jack FM." And by the time you read this, at least two more major-market stations may have gone the same route.

I checked in with an exhausted Johnson at the end of Jack's first day in San Diego. My first question to him was, why would one of the most successful Hot ACs in the country abandon its strong and well-established brand and image for Jack?

"The time to develop new products or repackage old products is when you're on top," Johnson said. "You shouldn't wait until you're forced into making a decision.

"Apple comes out with its next generation of iPods while the old iPod is still selling really well. In radio, for some reason, we ride a horse — or format — into the ground until the horse falls over. Then we get off and say, 'OK, what do we want to do next?'

"Then our options are limited, resources are scarce, and the whole staff has to be blown out. It's a credit to [KFMB owner Midwest TV's] foresight, longevity and support that it would take the No. 1-billing station in San Diego and let us do this, because not many companies would let that happen."

It was apparent that Johnson felt he had replaced one solid brand with another as he described what this new product has to offer. "There is no target demo," he said. "It's a mood and lifestyle service that appeals to everyone. My 18-year-old son, who works in the promotions department, would never have listened to

Star, but he loves Jack; he loves the energy, the feel and the vibe. I got calls today from 50- and 60-year-old women who said, 'We love the fact that there's no repetition.'"

#### **Naughty But Not Nasty**

I asked Johnson if the "We play what we want" slogan would be off-putting or inviting to an audience. "There's nothing in the presentation of Jack that's in-your-face, dangerous or offensive," he said. "It is edgy. I describe it as a smart-ass but not an asshole. It's naughty but not nasty. There's a big difference there, and it's our responsibility to make sure that we don't cross that line and turn naughty into nasty."

By this point in our conversation, I was beginning to get Jack. The format is a listener's dream come true in terms of repetition, which is almost nonexistent for weeks — even if you listen for up to five hours per day.

There is a sprinkling of newer music, like Maroon 5's "This Love" and Hoobastank's "The Reason," and two recurrents per hour at most, but most of the nuggets are from the '60s, '70s, '80s and '90s. "An inch deep and a mile wide," says Johnson. "Just like the old days of Top 40.

"We've all heard listener comments like 'I'm getting tired of radio' or 'I hate your radio station because you don't have any variety, you repeat your songs too much, and you have stupid DJs who talk about things I don't care about.'

"When listeners told us they wanted more variety and less repetition, we talked ourselves into believing that what they really meant was more variety of the same types of music

and less repetition of songs that they didn't like. But what they really meant was, 'We really want more variety and less repetition."



With every new format that emerges, the million-dollar question is, "Will it have longevity?" Johnson believes that Jack does. "At first I thought it was novelty, a flash in the pan," he says. "I thought it would get everyone's attention for a short period of time and then be gone when people got tired of it. But I've studied the stations in Canada that have had it on for up to four years, and I've seen how they've grown and developed and the response from the audience.

"I believe the format has legs. There's a lot of room for it to grow and to adjust. There are thousands and thousands of hit songs out there from the last 30 years that no one is playing. The playlist can constantly be freshened without inviting repetition. And I also think there's room in the future for it to grow into accommodating some current music. I don't know how much, but some. I think it's got an incredible life span."



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#### April 15, 2005 LAST WEEK WEEKS ON TOTAL STATIONS THIS WEEK TOTAL ARTIST TITLE LABELIS PLAYS 1 KELLY CLARKSON Breakaway (Hollywood) 2275 .72 219113 102/0 28 2 2 LOS LONELY BOYS Heaven (OR Music/Epic) 2058 -41 190509 104/0 43 3 3 JOHN MAYER Daughters (Aware/Columbia) 1983 179904 111/0 MICHAEL BUBLE Home (143/Reprise) 5 4 1929 +172 138350 11 105/0 4 0 TIM MCGRAW Live Like You Were Dying (Curb) 1926 +7 138539 27 98/0 0 MAROON 5 She Will Be Loved (Octone/J/RMG) 6 1747 158011 89/1 +86 25 0 9 MARTINA MCBRIDE In My Daughter's Eyes (RCA) 1376 +62 118308 31 100/0 8 GOO GOO DOLLS Give A Little Bit (Warner Bros.) 1358 .24 146830 15 81/1 7 KEITH URBAN You'll Think Of Me (Capitol) 1295 -121 109771 45 103/0 10 10 HALL & OATES I'll Be Around (U-Watch) 1201 -66 81426 30 99/0 11 0 MAROON 5 This Love (Octone/J/RMG) 983 +17112562 49 87/0 12 HOOBASTANK The Reason (Island/IDJMG) 12 859 .50 68529 41 59/0 13 1 RYAN CABRERA True (E.V.L.A./Atlantic) 817 **+60** 65095 12 66/2 1 14 MERCYME Homesick (INO/Curb) 773 23902 +31 10 73/2 1 17 TINA TURNER Open Arms (Capitol) 639 +1 23590 13 71/0 KENNY G. f/EARTH, WIND & FIRE The Way You Move (Arista/RMG) 16 16 ፅበፅ -106 42886 13 60/0 0 18 ROB THOMAS Lonely No More (Atlantic) 596 +6274737 8 50/4 19 18 SCOTT GRIMES Sunset Blvd. (Velocity) 475 .9 15271 11 59/0 1 20 MAROON 5 Sunday Morning (Octone/J/RMG) +45 50058 30/1 @ VANESSA WILLIAMS You Are Everything (Lava) 21 381 14017 +27 53/2 4 23 FIVE FOR FIGHTING If God Made You (Aware/Columbia) 372 +3314968 9 44/1 Ø 22 HOWIE DAY Collide (Epic) 366 +24 25422 ĥ 37/1 Ø 24 ROD STEWART Blue Moon (J/RMG) 320 6584 +12 6 55/4 25 24 **ELTON JOHN** All That I'm Allowed (Universal) 244 .10 7757 31/0 [Debut **4** SHANIA TWAIN Don't! (Mercury/IDJMG) 237 +122 7718 48/8 20 26 **CELINE DION** in Some Small Way (Epic) 230 +7 22287 4 25/0 Ø 27 RASCAL FLATTS Bless The Broken Road (Lyric Street) 217 10847 +403 31/4 **@** 30 MICHAEL W. SMITH Bridge Over Troubled Water (Reunion/PLG) +392557 27/2 28 29 FINGER ELEVEN One Thing (Wind-up) 147 .22 14319 12 8/0 Debut JOHN WAITE New York City Girl (No Brakes) 136 2830 +3829/5

115 AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. Songs below No. 5 are moved to recurrent after 50 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.).© 2005 Radio & Records.

#### MOST PLAYED RECURRENTS

	ARTIST TITLE LABEL(S)	TOTAL PLAYS
	UNCLE KRACKER f/DOBIE GRAY Drift Away (Lava)	992
-	SHERYL CROW The First Cut Is The Deepest (A&M/Interscope)	977
	MICHAEL MCDONALD Ain't No Mountain High Enough (Motown/Universal)	975
	DIDO White Flag (Arista/RMG)	945
	TRAIN Calling All Angels (Columbia)	875

ARTIST TITLE LABEL(S)	TOTAL PLAYS
FIVE FOR FIGHTING 100 Years (Aware/Columbia)	845
MATCHBOX TWENTY Unwell (Atlantic)	841
SHANIA TWAIN Forever And For Always (Mercury/IDJMG)	769
SANTANA f/MICHELLE BRANCH The Game Of Love (Arista/RMG)	745
COUNTING CROWS Big Yellow Taxi (Geffen/Interscope)	737
MARTINA MCBRIDE This One's For The Girls (RCA)	710
NORAH JONES Don't Know Why (Blue Note/Virgin)	708

#### POWERED BY MEDIABASE

#### **MOST ADDED**<sup>\*</sup>

	- 1
ARTIST TITLE LABEL(S)	ADDS
BRYAN ADAMS This Side Of Paradise (Mercury)	23
LISA MARIE PRESLEY Dirty Laundry (Capitol)	9
SHANIA TWAIN Don't! (Mercury/IDJMG)	8
JOHN WAITE New York City Girl (No Brakes)	5
ROD STEWART Blue Moon (J/RMG)	4
ROB THOMAS Lonely No More (Atlantic)	4
RASCAL FLATTS Bless The Broken Road (Lyric Street)	4
KELLY CLARKSON Since U Been Gone (RCA/RMG)	3

#### MOST INCREASED PLAYS

ARTIST TITLE LABEL(S)	PLAY INCREASE
NORAH JONES Don't Know Why (Blue Note/Virgin)	+249
MICHAEL BUBLE Home (143/Reprise)	+172
CELINE DION A New Day Has Come (Epic)	+147
SHANIA TWAIN Don't! (Mercury/IDJMG)	+122
MAROON 5 She Will Be Loved (Octone/J/RMG)	+86
IL DIVO Unbreak My Heart (Columbia)	+75
SANTANA f/MICHELLE BRANCH The Game Of Love (Arista/RMIC	G/ + <b>74</b>
MARTINA MCBRIDE In My Daughter's Eyes (RCA)	+62
ROB THOMAS Lonely No More (Atlantic)	+62
FIVE FOR FIGHTING 100 Years (Aware/Columbia)	+61

#### **NEW & ACTIVE**

STEVIE WONDER So What The Fuss (Motown/Universal) Total Plays: 77, Total Stations: 15, Adds: 2

BRYAN ADAMS This Side Of Paradise (Mercury) Total Plays: 3, Total Stations: 23, Adds: 23

Songs ranked by total plays

Station playlists for all R&R reporters are available on the web at www.radioandrecords.com.

# AC/HOT ACROCKS CLEVELAND JUNE 23-25-2005

2005 AC/HOT AC ADVISORY COMMITTEE MEMBERS

Jim Ryan

#### These people are making it happen...

Pete Cosenza

WLTW/New York

**Greg Strassell** 



**Linde Thurman** Curb



RP. CONVENTION 2005

RENAISSANCE CLEVELAND HOTEL







America's Best Testing AC Songs 12 + For The Week Ending 4/15/05

Artist Title (Label)	TW	LW	Famil.	Burn	W 25-54	W 25-34	W 35-54
MICHAEL BUBLE Home (143/Reprise)	3.94	3.91	74%	11%	3.99	3.96	4.00
ROB THOMAS Lonely No More (Atlantic)	3.92	3.95	79%	13%	3.99	4.07	3.97
KELLY CLARKSON Breakaway (Hollywood)	3.83	3.99	100%	45%	3.85	3.94	3.83
TIM MCGRAW Live Like You Were Dying (Curb)	3.81	3.86	96%	35%	3.90	3.68	3.95
GOO GOO DOLLS Give A Little Bit (Warner Bros.)	3.70	3.73	96%	30%	3.77	4.03	3.70
LOS LONELY BOYS Heaven (OR Music/Epic)	3.64	3.69	98%	50%	3.78	3.53	3.84
KEITH URBAN You'll Think Of Me (Capitol)	3.63	3.75	94%	35%	3.72	3.58	3.76
HOOBASTANK The Reason (Island/IDJMG)	3.62	3.68	96%	50%	3.76	3.85	3.74
MAROON 5 She Will Be Loved (Octone/J/RMG)	3.59	3.76	100%	<b>50</b> %	3.57	3.56	3.58
MARTINA MCBRIDE In My Daughter's Eyes (RCA)	3.58	3.66	97%	47%	3.70	3.64	3.71
MERCYME Homesick (INO/Curb)	3.58	3.62	58%	11%	3.68	3.71	3.67
MAROON 5 This Love (Octone/J/RMG)	3.56	3.79	99%	55%	3.62	3.53	3.64
PHIL COLLINS Don't Let Him Steal Your Heart Away (Atlantic)	3.54	3.70	91%	33%	3.59	3.44	3.63
VANESSA WILLIAMS You Are Everything (Lava)	3.50	-	71%	18%	3.49	3.24	3.54
RYAN CABRERA True (E.V.L.A./Atlantic)	3.46	3.64	87%	29%	3.55	3.64	3.52
HALL & OATES I'll Be Around (U-Watch)	3.42	3.57	95%	40%	3.46	3.36	3.48
TINA TURNER Open Arms (Capitol)	3.31	3.44	78%	26%	3.39	3.04	3.47
KENNY G. f/EARTH, WIND The Way (Arista/RMG)	3.27	3.45	92%	39%	3.36	2.97	3.45
SCOTT GRIMES Sunset Blvd. (Velocity)	3.16	3.42	46%	12%	3.17	3.12	3.18
JOHN MAYER Daughters (Aware/Columbia)	3.00	3.03	98%	62%	3.01	3.00	3.01

Total sample size is 248 respondents. **Total average favorability** estimates are based on a scale of 1-5.  $(1=dislike \ very \ much, 5=like)$ very much). **Total familiarity** represents the percentage of respondents who recognized the song. **Total burn** represents the number of respondents who said they are tired of hearing the song. Songs must have 40% familiarity to appear on survey. Sample composition is based on persons 12+. Persons are screened via the Internet. Once passed, they can take the music test based on the format/music preference. RateTheMusic.com results are not meant to replace callout research. The results are intended to show opinions of participants on the the Internet only. RateTheMusic is a registered trademark of RateTheMusic.com. The RTM system, is available for local radio stations by calling 818-377-5300. RateTheMusic.com data is provided by Mediabase Research, a division of Premiere

RR	
	· DA

#### AC TOP 30

#### POWERED BY MEDIABASE

LAST WEEK	THIS WEEK ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	WEEKS ON CHART	TOTAL STATIONS
1	MICHAEL BUBLE Home (Warner Bros.)	441	+4	12	15/0
2	2 KELLY CLARKSON Breakaway (Hollywood)	401	-11	19	10/1
4	3 JOHN MAYER Daughters (Aware/Columbia)	384	+14	13	12/0
3	4 MAROON 5 She Will Be Loved (Octone/J/RMG)	372	∙15	25	9/0
6	5 🐞 JANN ARDEN Where No (Universal Music Canada)	299	-22	12	13/0
5	6 TINA TURNER Open Arms (Capitol)	297	-41	12	12/0
10	GOO GOO DOLLS Give A Little Bit (Warner Bros.)	280	+41	10	10/1
7	8 LOS LONELY BOYS Heaven (OR Music/Epic)	266	-7	37	11/0
9	9 KENNY G. f/EARTH, WIND The Way (Arista/RMG)	263	+1	8	10/0
11	ROB THOMAS Lonely No More (Atlantic)	260	+24	7	12/1
8	11 BRYAN ADAMS Flying (Universal)	256	-14	19	8/0
13	AMANDA STOTT Homeless Heart (EMI)	233	+7	8	10/0
12	13 ASELIN DEBISON Faze (Sony BMG Canada)	226	.2	7	10/0
14	14 SHANIA TWAIN Don't! (Mercury/IDJMG)	216	.6	9	10/0
18	15 DIVINE BROWN Old Skool Love (Blacksmith)	209	+56	4	10/1
15	16 J. BRICKMAN f/R. VOISINE My (Windham Hill/RMG)	196	·20	16	4/0
16	17 TIM MCGRAW Live Like You Were Dying (Curb)	165	.28	20	8/0
19	18 BLUE RODEO Rena (Warner Bros.)	163	+14	6	12/0
17	19 CELINE DION In Some Small Way (Epic)	163	0	9	6/0
21	VANESSA WILLIAMS You Are Everything (Lava)	127	+31	3	5/0
20	RYAN CABRERA True (E.V.L.A./Atlantic)	127	+2	5	7/0
23	22 HIPJOINT f/ANDERS JOHANSSON Sunshine (Hipjoint)	88	.3	3	6/0
24	23 SARAH MCLACHLAN Push (Arista/RMG)	77	-1	8	4/0
26	MAROON 5 Sunday Morning (Octone/J/RMG)	65	+6	2	5/0
25	25 MARILOU Chante (Sony BMG Canada)	62	.7	5	0/0
27	ELTON JOHN All That I'm Allowed (Universal)	60	+1	4	5/0
_	FIVE FOR FIGHTING If God Made You (Aware/Columbia)	59	+8	2	4/0
28	28 CORNEILLE Qu'est-ce Que Tu Te (Independent)	55	-1	2	0/0
Debut	39 JOSS STONE Right To Be Wrong (S-Curve/EMC)	52	+10	1	2/0
[Debut]>	MARIE-CHANTAL TOUPIN Naitre (Disques La Quebecoise,	50	+50	1	010

23 Canadian AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. © 2005 Radio & Records. Indicates Cancon.

#### REPORTERS

#### Stations and their adds listed alphabetically by market

WYJB/Albany, NY*	
PD: Kevin Callahan	
MD: Chad D' Hara	
3 RYAN CABRERA	
VANESSA WILLIAMS	

KMGA/Albuquerque, NM\* OM/PO: Kris Abrams APD: Alison Alwood No Adds

WLEV/Allentown, P.A.\* PD/MD: Dave Russell APD: Kristy D'Brian SHANIA TWAIN

KYMG/Anchorage, AK Om: Mark Murphy PD/MD: Dave Flavin No Adds

WLTM/Atlanta, GA\* OM/PD: Louis Kaplan APD/MD: Steve Goss No Adds

WFPG/Atlantic City, NJ' PD: Gary Guida MD Martene Aqua LISA MARIÉ PRESLEY

WBBO/Augusta, GA\* 0M/P0: Mike Kramer No Adds

KKMJ/Austin, TX\* PD. Alex O'Neal MD: Shelly Knight LISA MARIE PRESLEY STEVIE WONDER

KGFM/Bakersfield, CA\* PD/MD: Chris Edwards No Adds

WBBE/Baton Rouge, LA\*
APD/MD: Michelle Southern
BRYAN ADAMS
JOHN WAITE

WYSF/Birmingham, AL\*
PD: Chip Arledge
APD/MD: Valene Vining
ROB THOMAS

KXLT/Boise, ID\* PD/MD: Tobin Jeffnes No Adds

WEBE/Bridge PO: Curl Hansen MD: Danny Lyons HOWIE DAY

WEZF/Burlington OM: Steve Cormier PD: Gale Parmelee APU: Bob Cady MD: Jennter Foxx 4 JET 4 KELLY CLARKSON

WHBC/Canton, OH\* GM/PD: Terry Simmons MD. Kayleyfi Kriss 1 KELLY CLARKSON BRYAN ADAMS

KDAT/Cedar Rapids, IA OM/PD Dick Stadlen APD: Enc Connor 11 TIM MCGRAW 11 ROB THOMAS 6 EVANESCENCE 5 MARTINA MCGRIDE 5 MATCHBOX TWENTY

WVAF/Charleston, WV OM/PD. Rick Johnson APD/MO: Ric Cochran No Adds

WDEF/Chattanoog: OM/PD: Danny Howard APD: Patti Senders MO: Robin Daniels BRYAN ADAMS LISA MARIE PRESLEY

WLIT/Chicago, IL\* OM/PD. Bob Kaake MD: Enc Richeke No. Adds.

WRRM/Cincinnati, OH\* PO: TJ Holland MD. Ted Morro BRYAN ADAMS SHANIA TWAIN

KKBA/Corpus Christi, TX\* PD: Audrey Malkan LISA MARIE PRESLEY

KVIL/Dallas, TX\* PD: Smokey Rivers APD: Michael Prendergast No Adds

WLQT/Dayton, OH' PD: Sandy Collins APD/MD: Brian Michaels MERCYME

KLTI/Des Moines, IA\* PD. Jim Schaeter MD: Tim White No Adds

WOOF/Dothan, AL PD/MD: Leigh Simpson BRYAN ADAMS

WXKC/Erie, PA

KEZA/Fayetteville, AR
PD. bin identification
Mic Rich Hopto
14 KELY JAJRKON
14 KELY JAJRKON
15 HALL & GATES
15 GOO GOO DOLIS
15 MICHAEL BUBLE
12 KETH URBEN
18 MARGONN
8 MARGONN
8 MARGONN
8 JIM BROCKAM VROCH VOISINE
7 PRIL COLLISIS
3 SHAMA TWAIN WIMMARK MOGRAT

WCRZ/Flint, MI\* DM/PO: Jay Patrick APD/MD. George McIntyre MAROON 5

WDAR/Florence, SC OM: Randy Wilcox PD: Wil Nichols APD/MD' Dennis Davis 11 BACKSTREET BOYS 2 BRYAN ADAMS

PD: Mike Brady MD: Kristen Kelley No Arids

KTRR/Ft. Collins, CO\* OM/PO: Mark Callaghan No Adds

WMEE/Ft. Wayne, IN\* OM/PD: Mark Evans MO: Chris Cage 1 KELLY CLARKSON

WKTK/Gainesville, FL\* PD/MD: Les Howard Jacoby BRYAN ADAMS RASCAL FLATTS MICHAEL W SMITH

WOOD/Grand Rapids, Mil PD: John Patrick MERCYME

WMAG/Greensboro, NC\* PD/MD: Scott Keith

WMYI/Greenville, SC\* DM: Scott Johnson PD/MD: Greg McKinney No Adds WSPA/Greenville, SC\* PD:MD: Mike McKeel 1 STEVIE WONDER BRYAN ADAMS

KRTR/Honolulu, HI\* OM/PO: Wayne Mana No Arids

KSSK/Honolulu, HI\* PD/MD: Paul Wilson APD: Chaz Michaels FIVE FOR FIGHTING

WAHR/Huntsville, AL\* PO: Lee Reynolds No Adds

WRSA/Huntsville, AL\* PD: John Malone MD: Nate Cholevik No Adds

WTPI/Indianapolis, IN\*
DM/PD: Gary Havens
APD: Peter Jackson
MD: Steve Cooper
No Adds

WJKK/Jackson, MS\*
PB: John Anthony
7 RYAN CABRERA
7 RASCAL FLATTS
3 ROD STEWART

WTFM/Johnson City\*
PD. David DeFranzo
LISA MARIE PRESLEY

WKYE/Johnstown, PA PD: Jack Michaels MD: Bran Wotle 3 DOORS DOWN BACKSTREET BOYS

KSRC/Kansas City, MO\* PD: Chns Taylor MD: Jeanne Ashley No Adds

KUDL/Kansas City, MO\* PD/MD: Thom McGirty Bryan Adams LISA MARIE PRESLEY

WJXB/Knoxville, TN\* PD: Jeff Jamigan No Adds

KTDY/Latayette, LA\* PD: C.J. Clements APO: Debbie Ray MD: Steve Wiley BRYAN ADAMS JOHN WAITE

WFMK/Lansing, MI\* PD/MD: Chris Reynolds 1 BRYAN ADAMS LISA MARIE PRESLEY

KMZQ/Las Vegas, NV\* PD/AMO: Craig Powers

KSNE/Las Vegas, NV\* PD. Tom Chase MD: John Berry 11 MAROON 5 JOHN WAITE

KOST/Los Angeles, CA\* PD/MD: Stella Schwartz

WMGN/Madison, WI' PD: Pat D'Neill MD: Amy Abbott ANNA NALICK

WZID/Manchester, NH OM/PD: Bob Bronson No Adds

KVLY/McAllen, TX\* PD. Alex Duran APD/MD: Iris Hinojosa No Adds

WLRQ/Melbourne, FL\* OM: Ken Holiday PD: Michael Lowe MD: Mindy Levy 2 BRYAN ADAMS

WRVR/Memphis, TN\* OM/PD: Jerry Dean MB: Larry Wheeler No Adds

WMGQ/Middlesex, NJ\* PD/MD: Tim Tefft No Adds WLTE/Minneapolis, MN<sup>1</sup> PD: Phil Wilson No Adds

WMXC/Mobile, AL\*
OM: Kit Carson
PO: Dan Mason
MD: Mary Booth
ROB THOMAS

KJSN/Modesto, CA\* PD/MD: Gary Michaels No Adds

WALK/Nassau, NY\* PO/MD. Rob Miller

WKJY/Nassau, NY\* PD. Bill Edwards MD: Jodi Vale No Adds

WLMG/New Orleans, LA\*
PD: Andy Holt
APD/MD: Steve Suter
No Adds

WLTW/New York, NY\* PD: Jim Ryan M0: Morgan Prise No Adds

WWDE/Norfolk, VA\* PO: Don London MD: Jeff Moreau No Adds

KMGL/Oklahoma City, OK\* PDMD: Steve D'Brien GOO GOO DOLLS SHANIA TWAIN

KEFM/Omaha, NE\* OM: Mitch Baker PD: Michelle Matthews No Adds

WMGF/Orlando, FL\*
OM: Chris Kampmeier
PD/MD, Ken Payne
APD. Brenda Matthews
No Adds

KEZN/Palm Springs, CA OM. Ken White PD: Rick Shaw No Adds

WMEZ/Pensacola, FL\*
PD: Annie Sommers

WSWT/Peoria, IL OM/PD. Randy Rundle 14 RYAN CABRERA KESZ/Phoenix, AZ\* PD: Shaun Holly APD/MD. Scott Brady 3 SHANIA TWAIN

WLTJ/Pittsburgh, PA\* PD:MD: Chuck Stevens Bryan Adams ROB THOMAS

WSHH/Pittsburgh, PA\* PD/MD: Ron Antill

WHOM/Portland, ME OM/Po. Tim Moore No Addre

KBAY/San Jose, CA\* OM/PD: Jim Murphy APD/MD: Mike Ohling RASCAL FLATTS

KSBL/Santa Barbara, CA OM/PD: Keith Royer MD: Peter Bie No Adds

KRWM/Seattle, WA\* PD: Gary Nolan MD: Laura Dane No. Adds

KISC/Spokane, WA\* DM; Robert Harder PD/AMD: Dawn Marcel ROB THOMAS

WYYY/Syracuse, NY\* OM: Rich Lauber PD: Kathy Rowe APD/MD: Marne Mason No Adds

WRAL/Raleigh, NC\* OM/PD. Joe Wade Formicola MD. Jim Kelly ROD STEWART KVKI/Shreveport, LA\* OM: Gary McCoy PD/MO. Stephanie Huffman BRYAN ADAMS ROD STEWART

WRSN/Raleigh, NC\* PO/MO: Brian Taylor No Adds WNSN/South Bend, IN OM: Sally Brown PD/MD: Jim Roberts No Adds

KRNO/Reno, NV\* PD/MD: Dan Fritz No. Artels

WWLI/Providen DM/PD: Tony Bristol APD/MD. Mike Rovin

WRMM/Rochester, NY\*
APD/MD: Terese Taylor
1 (6 DIVO WGFB/Rockford, IL PD/MO: Doug Danuels

KGBY/Sacramento, CA\*

KJOY/Stockton, CA\* OM: John Christian PD/MD: Dirk Kooyman 7 SHANIA TWAIN LISA MARIE PRESLEY BRYAN ADAMS KYMX/Sacramento, CA\* PD: Bryan Jackson MD: Dave Diamond No Adds

WGER/Saginaw, Mi\* OM: Dave Maser PD: Jerry O'Donnell APO: Michelle Langely

WRVF/Toledo, OH\* OM: Bill Michaels PD: Don Gosselin JOHN WAITE KBEE/Salt Lake City, UT\* PD/MO: Rusty Keys BRYAN ADAMS

KSFI/Salt Lake City, UT\* PD: Bain Crarg APD: Bob Netson MD: Braan deGeus No Adds KMXZ/Tucson, AZ\*
PD: Bobby Rich
APD/MD: Leslie Lois
No. Artifs

KQXT/San Antonio, TX\* PDMD: Ed Scarborough APD: Jim Conlee 8 JET BRYAN ADAMS KOOLTyler, TX PD Charle O'Douglas MD: Rodd Wayne 14 MARDON 5 6 MICHAEL W SMITH 6 CELINE DION 5 LOS LONELY BOYS

WLZW/Utica, NY OM: Tom Jacobsen PO: Peter Naughton MO. Mark Richards

WEAT/W. Palm Beach, FL\*
PD/MD: Rick Shockley

WASH/Washington, DC\* PD: Bill Hess No Adds

WHUD/Westchester, NY\*
DM/PD: Steven Petrone
APD/MD: Torn Furci
BRYAN ADAMS

WMGS/Wilkes Barre, PA\*
PD. Stan Phillips
MD: Brian Hughes
No Adds

WGNI/Wilmington, NC OM: Perry Stone PD: Mike Farrow MD: Craig Thomas 6 KID ROCK #SHERYL CROW 3 JET

WSRS/Worcester, MA\* PD/MD: Tom Holf BRYAN ADAMS

WARM/York, PA\* PD/MD: Rick Sten VANESSA WILLIAMS

#### POWERED BY MEDIABASE

139 Total Reporters

115 Total Monitored 24 Total Indicator

Did Not Report, Ptaylist Frozen (3): KGBX/Springfield, MO WAFY/Frederick, MD WPEZ/Macon, GA



Corey Carter
PD, KBMX (Mix 108)/Duluth, MN

Why would anybody cut a hole in the ice on Lake Superior on a cold February afternoon and jump in? I have no idea, but my wife didn't like it when I did! Despite 50-below temps this winter, we are finally heating up the Twin Ports this spring on KBMX (Mix 108)/ Duluth, MN. Since signing on three



years ago we've established ourselves as the hip station in town for active adults by not playing the hip-hop or kiddie pop. We've become No. 1 18-34 by being interactive and everywhere on the streets, including night-clubs, ski hills, frozen lakes, listeners' backyards for block parties and Grandma's Marathon. We've also as-

sembled the best airstaff in town, starting with *JJ & Cathy K* in mornings. What's set us apart are some unique Triple A records from Jack Johnson, Scissor Sisters, Anna Nalick, Modest Mouse, Franz Ferdinand and regional favorite Keri Noble. We're really excited about the new Billie Miles record. \* Without a true CHR in the market, the non-rap pop music has done well for us at night. Newly acquired **R&R** reporter status should help us bring live acts to town to play on the shores of our beautiful lake — the largest freshwater lake in the world.

he top three AC leaders hold steady: Kelly Clarkson's "Breakaway" (Hollywood) is still No. 1, Los Lonely Boy's "Heaven" (Or Music/Epic) is No. 2, and John Mayer's "Daughters" (Columbia) is No. 3 ... Most Increased Plays for a current song goes to Michael Bublé's "Home" (143/Reprise), with +172 plays; the song goes from No. 5 to No. 4. Sec-



ond Most Increased Plays goes to **Shania Twain**'s "Don't!" (Mercury/IDJMG), with +122 plays; it also debuts this week at No. 25 ... **John Waite**'s "New York City Girl" (No Brakes) debuts at No. 30 ... Most Added is **Bryan Adams**' "This Side of Paradise" (Mercury), with 23 adds ... It's also the same top three as last week at Hot AC: **Green Day**'s "Boulevard of Broken Dreams" (Reprise) remains No. 1, **Rob Thomas**' "Lonely No More" (Atlantic) is No. 2, and **Kelly Clarkson**'s "Since U Been Gone" (RCA/RMG) is No. 3 ... Most Increased Plays goes to **Dave Matthews Band**'s "American Baby" (RCA/RMG), with +280 plays, taking it from No. 20 to No. 18. Second Most Increased plays goes to **Lifehouse**'s "You and Me" (Geffen), with +150 ... **Sum 41**'s "Pieces" (Island/IDJMG) debuts this week at No. 40 ... Most Added this week is **Collective Soul**'s "Better Now" (El Music Group), with seven adds.

— Julie Kertes, AC/Hot AC Editor



# ARTIST: Deanna Carter LABEL: Vanguard

By JULIE KERTES/AC/HOT AC EDITOR

Songwriters write about love or heartache all the time, but with the really good ones, you actually feel their pain. On Deana Carter's Vanguard Records debut, The Story of My Life, the singer chronicles recent heartache and takes us on an emotional journey that we've all gone through at least once in our lives. The songs are relatable and reveal this Nashville native's most vulnerable life moments.

Carter tells **R&R**, "There's a constant feeling of vulnerability that I've learned to embrace. A lot of people feel that way — it is the common ground that we all

share. But we get our strength from our vulnerability, and I adore writing songs about that and taking it to the next level by putting music around it and laying it down on tape."

Also an accomplished musician, Carter plays acoustic and electric guitar, bass and keyboards, and she helped with the string arrangements on the album. She is the daughter of renowned guitarist Fred Carter Jr. and grew up in the studio witnessing the magic of artists like Bob

Dylan, James Taylor and Simon & Garfunkel. "It was unbelievable," she says. "I got to see firsthand all these great artists transcending boundaries and genres."

As a result, Carter acquired an interest in producing early on. "It comes more natural to me than trying to balance my checkbook," she says. "It's what I do. Being in the studio as a little girl and witnessing tracks going down, one instru-

ment at a time, I could hear layers of songs.

"I would sit and listen to records by Elton John, Bread. Eric Carmen & The Raspberries, Springsteen, Tom Petty and Queen and listen to just the guitars all the way though. Then I'd listen to just the bass — one layer after the other. I was in love with the whole process of how the music got onto the tape. With Vanguard, I had the freedom to produce the record myself. I've co-produced my previous records but never got the credit for it because labels didn't do that back then."

The songs from *The Story of My Life* reflect the changes in Carter's personal life. "The odd thing about this album is that I had my heart obliterated last year," she says. "Soon after that I met my boyfriend, Chris Hicky, and we got pregnant

right away, which was also a big adjustment. So when I was in the studio producing this music about heartbreak and trying to heal, even though I was pregnant with my son and in a better place, I was aching to have closure on this situation."

And as I said before, you really feel for her and stave off your own emotions while listening to songs like "Atlanta to Birmingham," "In a Heartbeat," "Not Another Love Song," "She's Good for

You" and the single, "The Girl You Left Me For," which goes for adds at Hot AC on April 25. Ironically, given the subject matter of these songs, the feel of the album is not depressing but empowering and optimistic.

Carter and Hicky's son, Gray Hayes Hicky, was born two weeks after the completion of *The Story of My Life*. I think it's time for Carter to start thinking about *The Story of My Life*, *Part Two*.





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#### HOT AC TOP 40

		April 15, 2005		_			
LAST WEEK	TH S WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	PLAYS	TOTAL AUDIENCE (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS
1	1	GREEN DAY Boulevard Of Broken Dreams (Reprise)	3668	-55	259014	18	89/0
2	2	ROB THOMAS Lonely No More (Atlantic)	3104	+54	220415	10	89/0
3	3	KELLY CLARKSON Since U Been Gone (RCA/RMG)	3025	+117	210320	16	84/0
4	4	GOO GOO OOLLS Give A Little Bit (Warner Bros.)	2572	-152	184915	25	88/0
5	5	MAROON 5 Sunday Morning (Octone/J/RMG)	2529	-79	154873	19	87/0
7	6	3 DOORS OOWN Let Me Go (Republic/Universal)	2346	+94	136567	15	83/1
8	7	HOWIE OAY Collide (Epic)	2208	-21	122842	33	81/1
6	8	KELLY CLARKSON Breakaway (Hollywood)	2153	-144	165377	34	75/0
9	9	LIFEHOUSE You And Me (Geffen)	2118	+150	109416	10	87/2
11	10	ANNA NALICK Breathe (2am) (Columbia)	1930	+16	107991	19	79/2
12	11	FINGER ELEVEN One Thing (Wind-up)	1832	-96	129223	47	86/0
13	12	JET Look What You've Done (Atlantic)	1808	-23	98876	23	76/1
10	13	MAROON 5 She Will Be Loved (Octone/J/RMG)	1781	-134	127379	40	87/0
15	14	JESSE MCCARTNEY Beautiful Soul (Hollywood)	1534	0	80700	13	57/2
14	15	RYAN CABRERA True (E.V.L.A./Atlantic)	1506	-215	71196	15	69/0
16	1	OURAN OURAN What Happens Tomorrow (Epic)	1410	+103	64399	13	73/6
17	Ø	U2 Sometimes You Can't Make It On Your Own (Interscope)	1240	+34.	59428	8	67/2
20	18	OAVE MATTHEWS BAND American Baby (RCA/RMG)	1197	+280	71053	4	71/5
19	19	KILLERS Mr. Brightside (Island/IDJMG)	1057	+108	54089	11	51/3
18	20	GAVIN OEGRAW Chariot (J/RMG)	1051	+103	47159	6	66/6
22	3	GWEN STEFANI f/EVE Rich Girl (Interscope)	888	+58	57827	9	26/2
21	22	TIM MCGRAW Live Like You Were Dying (Curb)	834	+9	63500	14	33/0
26	23	BOWLING FOR SOUP Almost (Silvertone/Jive/Zomba Label Group)	746	+88	30815	11	43/2
24	23	JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Universal)	733	+82	34422	9	48/3
29	25	JEM 24 (ATO/RCA/RMG)	593	+46	15504	8	41/1
28	26	JOSS STONE Right To Be Wrong (S-Curve/EMC)	590	.7	25818	12	32/2
30	27	COLLECTIVE SOUL Better Now (El Music Group)	565	+17	17293	7	40/7
27	28	ASLYN Be The Girl (Capitol)	557	-66	13816	19	31/0
31	29	INGRAM HILL Almost Perfect (Hollywood)	529	+46	16718	5	33/1
25	30	AVRIL LAVIGNE Nobody's Home (Arista/RMG)	519	-148	29788	15	42/1
32	<b>1</b>	BETTER THAN EZRA A Lifetime (Artemis)	494	+66	19018	4	37/4
34	32	CARBON LEAF Life Less Ordinary (Vanguard)	364	+19	8805	7	28/1
33	33	VELVET REVOLVER Fall To Pieces (RCA/RMG)	333	-86	16140	10	24/0
36	33	AFTERS Beautiful Love (Simple/INO)	327	+67	6804	3	29/4
35	35	AVION Beautiful (Red Ink/Columbia)	287	+19	7610	3	18/1
37	35	SWITCHFOOT This Is Your Life (Columbia)	241	+59	5568	3	9/0
38	37	ANASTACIA Left Outside Alone (Columbia)	240	+38	7231	2	20/3
40	38	SIMPLE PLAN Welcome To My Life (Lava)	163	-3	9077	20	9/0
39	39	MICHAEL TOLCHER Mission Responsible (Octone)	154	-15	2589	2	17/0
Debut	41)	SUM 41 Pieces (Island/IDJMG)	146	+2	1531	1	12/1

90 Hot AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.).© 2005 Radio & Records.

## POWERED BY MEDIABASE

TOTAL

#### **MOST ADDED**'

ARTIST TITLE LABEL(S)	ADOS
COLLECTIVE SOUL Better Now (El Music Group)	7
DURAN DURAN What Happens Tomorrow (Epic)	6
GAVIN DEGRAW Chariot (J/RMG)	6
DAVE MATTHEWS BAND American Baby (RCA/RMG)	5
BETTER THAN EZRA A Lifetime (Artemis)	4
AFTERS Beautiful Love (Simple/INO)	4
BACKSTREET BOYS Incomplete (Jive/Zomba Label Group)	4
KILLERS Mr. Brightside (Island/IDJMG)	3
JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Universal)	3
ANASTACIA Left Outside Alone (Columbia)	3

#### MOST INCREASED PLAYS

ARTIST TITLE LABEL(S)	PLAY ICREASE
DAVE MATTHEWS BAND American Baby (RCA/RMG)	+280
LIFEHOUSE You And Me (Geffen)	+150
KELLY CLARKSON Since U Been Gone (RCA/RMG)	+117
KILLERS Mr. Brightside (Island/IDJMG)	+108
DURAN DURAN What Happens Tomorrow (Epic)	+103
GAVIN DEGRAW Chariot (J/RMG)	+103
3 DOORS DOWN Let Me Go (Republic/Universal)	+94
BOWLING FOR SOUP Almost	
(Silvertone/Jive/Zomba Label Group)	+88
JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Universal	// +82
AFTERS Beautiful Love (Simple/INO)	+67

#### **NEW & ACTIVE**

CAESARS Jerk It Out (Astralwerks/EMC)
Total Plays: 142, Total Stations: 10, Adds: 2
RELIENT K Be My Escape (Capitol/Gotee)
Total Plays: 135, Total Stations: 16, Adds: 1

Songs ranked by lotal plays

Station playlists for all R&R reporters are available on the web at <a href="https://www.radioandrecords.com">www.radioandrecords.com</a>.

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U.S. General Services Administration



America's Best Testing Hot AC Songs 12+ For The Week Ending 4/15/05

THE TIME (Lab. 1)	<b>-11</b>			_	W	W	W
Artist Title (Label)	TW	LW	Famil.	Burn	18-34	18-24	25-34
GREEN DAY Boulevard Of Broken Dreams (Reprise)	4.23	4.15	98%	<b>37</b> %	4.22	4.24	4.18
3 DOORS DOWN Let Me Go (Republic/Universal)	4.19	4.29	90%	17%	4.24	4.32	4.03
ROB THOMAS Lonely No More (Atlantic)	4.13	4.11	91%	13%	4.19	4.11	4.42
LIFEHOUSE You And Me (Geffen)	4.07	4.10	64%	6%	4.16	4.29	3.84
MAROON 5 She Will Be Loved (Octone/J/RMG)	4.01	3.90	99%	49%	4.05	4.03	4.09
KELLY CLARKSON Since U Been Gone (RCA/RMG)	4.01	4.04	97%	35%	4.05	4.01	4.17
KILLERS Mr. Brightside (Island/IDJMG)	4.00	4.00	<b>76</b> %	19%	3.85	3.88	3.75
HOWIE DAY Collide (Epic)	3.98	4.01	<b>78</b> %	19%	4.06	4.14	3.87
BOWLING Almost (Silvertone/Jive/Zomba Label Group)	3.98	4.07	78%	13%	3.93	4.08	3.48
KELLY CLARKSON Breakaway (Hollywood)	3.91	3.97	97%	<b>50%</b>	4.03	4.00	4.11
JET Look What You've Done (Atlantic)	3.88	3.79	90%	29%	3.89	3.76	4.23
MAROON 5 Sunday Morning (Octone/J/RMG)	3.86	3.76	96%	34%	3.95	3.86	4.18
GAVIN DEGRAW Chariot (J/RMG)	3.85	3.85	65%	13%	3.91	3.96	3.78
KEANE Somewhere Only We Know (Interscope)	3.82	3.73	82%	26%	3.78	3.73	3.90
ANNA NALICK Breathe (2am) (Columbia)	3.71	3.79	<b>60</b> %	15%	3.79	3.61	4.20
AVRIL LAVIGNE Nobody's Home (Arista/RMG)	3.69	3.72	94%	34%	3.87	3.83	3.97
FINGER ELEVEN One Thing (Wind-up)	3.67	3.76	95%	46%	3.74	3.67	3.91
GOO GOO DOLLS Give A Little Bit (Warner Bros.)	3.67	3.81	95%	34%	3.67	3.78	3.38
JESSE MCCARTNEY Beautiful Soul (Hollywood)	3.67	3.67	91%	37%	3.72	3.78	3.53
TIM MCGRAW Live Like You Were Dying (Curb)	3.65	3.82	80%	30%	3.66	3.54	4.00
VELVET REVOLVER Fall To Pieces (RCA/RMG)	3.64	3.71	68%	20%	3.72	3.57	4.12
ASLYN Be The Girl (Capitol)	3.63	3.58	46%	10%	3.62	3.69	3.38
RYAN CABRERA True (E.V.L.A./Atlantic)	3.60	3.72	93%	38%	3.59	3.57	3.64
JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Universal	<b>∌</b> 3.54	3.54	49%	12%	3.58	3.46	3.89
U2 Sometimes You Can't Make It On Your Own (Interscope		3.35	61%	18%	3.24	3.12	3.60
DURAN DURAN What Happens Tomorrow (Epic)	3.38	3.30	59%	17%	3.12	2.90	3.67
GWEN STEFANI f/EVE Rich Girl (Interscope)	3.34	3.39	94%	43%	3.52	3.28	4.26
JOSS STONE Right To Be Wrong (S-Curve/EMC)	3.24	_	41%	13%	3.56	3.45	3.92
Total cample size is 321 respondents. Total average tower	ability of	ation at a a			16 4 5	/d diali	

Total sample size is 321 respondents. Total average favorability estimates are based on a scale of 1-5. (1=dislike very much, 5 = like very much). **Total familiarity** represents the percentage of respondents who recognized the song. **Total burn** represents the number of respondents who said they are tired of hearing the song. Songs must have 40% familiarity to appear on survey, Sample composition is based on persons 12+, Persons are screened via the Internet. Once passed, they can take the music test based on the format/music preference. RateTheMusic.com results are not meant to replace callout research. The results are intended to show opinions of participants on the the Internet only. RateTheMusic is a registered trademark of RateTheMusic.com. The RTM system, is available for local radio stations by calling 818-377-5300. RateTheMusic.com data is provided by Mediabase Research, a division of Premiere Radio Networks

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#### HOT AC TOP 30

#### POWERED BY MEDIABASE

CAN	ADA						
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	WEEKS ON CHART	TOTAL STATIONS	
1	0	ROB THOMAS Lonely No More (Atlantic)	742	+7	9	16/0	
2	2	GREEN DAY Boulevard Of Broken Dreams (Reprise)	632	-6	15	10/0	
3	3	KELLY CLARKSON Since U Been Gone (RCA/RMG)	603	-16	15	12/0	
4	4	3 DOORS DOWN Let Me Go (Republic/Universal)	542	+11	10	11/0	
8	6	JANN ARDEN Where No (Universal Music Canada)	517	+16	10	15/0	
5	6 📤	MICHAEL BUBLE Home (Warner Bros.)	516	-8	8	15/0	
9	0	U2 Sometimes You Can't Make It On Your Own (Interscope)	512	+29	7	12/0	
6	8	GWEN STEFANI f/EVE Rich Girl (Interscope)	495	-18	10	8/0	
11	9	LIFEHOUSE You And Me (Geffen)	485	+66	7	15/0	
7	10	MAROON 5 Sunday Morning (Octone/J/RMG)	441	-69	15	14/0	
14	0+	JEREMY FISHER Highschool (Sony BMG Canada)	396	+31	6	10/0	
13	12	KILLERS Mr. Brightside (Island/IDJMG)	394	+13	6	9/0	
10	13	GOO GOO DOLLS Give A Little Bit (Warner Bros.)	373	-76	22	9/0	
20	<b>(1</b> )	COLLECTIVE SOUL Better Now (El Music Group)	370	+56	4	10/1	
12	15	JET Look What You've Done (Atlantic)	352	-35	10	9/0	
18	<b>1</b>	HOWIE DAY Collide (Epic)	348	+9	13	9/0	
15	17	DURAN DURAN What Happens Tomorrow (Epic)	329	-16	9	12/0	
21	®┿	DAVID USHER Love Will Save The Day (MapleMusic)	324	+36	4	12/0	
16	19 🗰	LOW MILLIONS Eleanor (Manhattan/EMC)	319	-24	18	14/0	
24	20+	SUM 41 Pieces (Island/IDJMG)	315	+47	4	12/1	
17	21 🌞	STABILO One More Pill (Virgin Music Canada)	315	.25	12	7/0	
19	22	KEANE Somewhere Only We Know (Interscope)	285	-50	17	10/0	
22	23	JESSE MCCARTNEY Beautiful Soul (Hollywood)	261	-19	8	5/0	
27	<b>3</b>	ANNA NALICK Breathe (2am) (Columbia)	257	+ 18	2	10/0	
29	<b>⊕</b>	DIVINE BROWN Old Skool Love (Blacksmith)	255	+44	2	13/2	
30	<b>₫</b>	ALICIA KEYS Karma (J/RMG)	249	+50	2	6/1	
28	W	GAVIN DEGRAW Chariot (J/RMG)	234	+18	3	10/0	
23	28┿	K-OS Man I Used To Be (Astralwerks/EMC)	234	-46	13	7/0	
25	29	NELLY f/T. MCGRAW Over (Derrty/Fo' Real/Curty/Universal)	226	-26	20	9/0	
Debut>	⊕	KATHLEEN EDWARDS Back To Me (Zoe/Rounder)	194	+32	1	10/0	

25 Canadian Hot AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. © 2005 Radio & Records.

#### REPORTERS

KCIX/Boise, ID\*
OM/PD: Jeff Cochran
APD: Tobin Jeffries
AVION
BETTER THAN EZRA
LISA MARIE PRESLEY

WBMX/Boston, MA\*
APD/MD: Mike Mullaney
2 JESSE MCCARTNEY

WTSS/Buffalo, NY\*

WXAL/Burlington PD: Scott McKenzie

APD: E.J. Evans 15 DURAN DURAN

WCDD/Cape Cod, MA OM/PD: Gregg Cassidy MD: Cheryl Park 17 HOWIE DAY

WMT/Cedar Rapids, IA OM/PD: JJ Cook APD: John Rivers

17 JET 12 DAVE MATTHEWS BAND 10 BRUCE SPRINGSTEEN

WCSQ/Charleston, SC\* PD: Billy Surt

WVSR/Charleston, WV OM: Jeff Whitehead PD: Gary Blake APO: Wade Hill MD: Bruce Clark ANASTACIA BACKSTREET BOYS AFTERS

3 U2 2 Duran Duran

#### Stations and their adds listed alphabetically by market

WKDD/Akron, OH\* OM: Keith Kennedy 12 ANASTACIA 1 CARBON LEAF

WRVE/Albany, NY\*
PD: Randy McCarten
APD: Kevin Rush
MD: Tred Hulse
INGRAM HILL

KMXS/Anchorage, AK PD/MD: Roxi Lennox 20 ANNA NALICK

WKSZ/Appleton, WI\* OM: Greg Bell PD: Dayton Kane APD/MD: Brian Davis

WAYV/Atlantic City, NJ\* PD: Paul Kelly No Adds

KAMX/Austin, TX\*
PD: Dusty Hayes
APD/MD: Carrie Benjamin

KLLY/Bakersfield, CA\* PD: E.J. Tyler
APD: Erik Fox
MD: Forrest Bueller
20 COURTINEY JAYE
MARC BROUSSARD
PAULEE & DEBRIS
BILLY IDOL

WWMX/Baltimore, MD\* DM: Josh Medlock PD: Jason Kidd No Adds

WMRV/Binghamton, NY DURAN DURAN SIMPLE PLAN BACKSTREET BOYS KELLY CLARKSON

WLNK/Charlotte\*
PD: Neal Sharpe
APD/MD: Derek James
ANASTACIA
BETTER THAN EZRA

WTMX/Chicago, IL\* PD/MD: Mary Ellen

Kachinske
7 GWEN STEFANI f/EVE
2 CAESARS
LOW MILLIONS

WKRQ/Cincinnati, OH\*
PD: Patti Marshall
APD: Grover Collins
MD: Brian Douglas
38 USHER

21 KELLY CLARKSON 4 BACKSTREET BOYS

WVMX/Cincinnati, DH\* OM: Tommy Bodean PD: Bobby D No Adds

WMVX/Cleveland, OH\*
MD: Jay Hudson
No Adds

WQAL/Cleveland, DH\* PD: Allan Fee APD: Fig MD: Rebecca Wilde

KVUU/Colorado Spring

WBNS/Columbus, OH\* DM: Dave Van Stone PD: Jeff Ballentine MD: Sue Leighton BOWLING FOR SOUP

KKPN/Corpus Christi,

TX\*

OM/PD: Scott Holt

APD/MD: Drew Michaels

SCOTT GRIMES

DEANA CARTER

DISHWALLA

KLTG/Corpus Christi, TX\*
OM/PD: Bert Clark 17 JOSS STONE FEATURES ADAM RICHMAN JESSE MCCARTNEY

KDMX/Dallas, TX\* PD: Pat McMahon MD: Lisa Thomas 9 LIFEHOUSE

WDAQ/Danbury, CT PD: Bill Trotta MO: Scott McDonnell No Adds

KALZ/Fresno, CA\* OM/PD: E. Curtis Johnso MO: Danny Hill No Adds

WINK/Ft. Myers, FL\* OM/PD: Bob Grissinger

WMMX/Dayton, OH

KALC/Denver, CO\*

KSTZ/Des Moines, IA\* PD: Jim Schaefer MD: Jimmy Wright 10 BETTER THAN EZRA GAVIN DEGRAW KILLERS

WDVD/Detroit, MI\* PD: Byron "Ron" Harrell 2 LIFEHOUSE

WKMX/Dothan, AL OM/MD: Phil Thomas PD: John Houston 13 JACK JOHNSON

KBMX/Duluth OM: Johnny Lee Walker PD: Corey Carter APD/MD: J.J. Holliday 9 FRANKIE J. I/BABY BASH 5 BILLY MILES

KSII/EI Paso, TX\*

OM: Courtney Nelson PD/MD: Chris Elliott

KEHK/Eugene, DR OM/PD: Russ Davidso No Adds

WQSM/Fayetteville, NC PD/MD: Glenn Michaels 1 COLLECTIVE SOUL

W60B Fredericksburg, V OM/PD: Brian Demay APD/MO: Lisa Parker 14 HOWIE DAY 7 AFTERS

WAJI/Ft. Wayne, IN\* PD: Barb Richards MD: Marti Taylor RELIENT K AFTERS

WVTI/Grand Rapids, MI\* OM: Doug Montgomery PD: Brian Casey APD/MD: Ken Evans GAVIN DEGRAW DAVE MATTHEWS BAND KIMN/Denver, CD\* OM: Keith Abrams PD: Dave Popovich APD/MD: Michael Gifford 5 DURAN DURAN

WIKZ/Hagerstown OM/PD: Rick Alexander MD: Jeff Roteman No Adds

WNNK/Harrisburg, PA\* OM/PD: John O'Dea MD: Denny Logan 20 BACKSTREET BOYS COLLECTIVE SOUL

WTIC/Hartford, CT\* OM/PD: Steve Salhany APD/MD: Jeannine Jersey No Adds

KHMX/Houston, TX\* PD: Buddy Scott APD/MD: Rick O'Bryan

WZPL/Indianapolis, IN' OM/PD: Scott Sands APD: Kari Johli MD: Dave Decker 14 DURAN DURAN

WAEZ/Johnson City\* PD: Jay Patrix MD: Bruce Clark 26 GAVIN DEGRAW ANASTACIA BACKSTREET BOYS AFTERS

KMXB/Las Vegas, NV\*PO: Charese Fruge APO/MD: Justin Chase 5 BETTER THAN EZRA 3 U2

WMXL/Lexington, KY\*
PD/MD: Dale O'Brian
No Adds

KURB/Little Rock, AR

KBIG/Los Angeles, CA\* OM: Jhani Kaye PD: Chachi Denes APD: Robert Archer

KYSR/Los Angeles, CA\* PD: Angela Perelli APD/MD: Deanne Saffren 3 DOORS DOWN

WXMA/Louisville, KY PD: George Lindsey MD: Katrina Blair JOSS STONE

**WMBZ/Memphis, TN\* PD: Brad Carson** 13 DURAN DURAN 1 GWEN STEFANI f/EVE

WMC/Memphis, TN\* PD: Lance Ballance No Adds

WKTI/Milwaukee, WI OM: Rick Belcher
PD: Bob Walker
25 KRISTIN MILLER
13 HOWIE DAY

WMYX/Mitwaukee, WI OM: Brian Kelly PD: Tom Gjerdrum MD: Kidd O'Shea 12 ANNA NALICK

KOSD/Modesto, CA\* PD: Max Miller
MD: Donna Miller
1 LOW MILLIONS
LISA MARIE PRESLEY

WJLK/Monmouth, NJ\* OM/PD: Lou Russo APD/MD: Debbie Mazelia 14 DAVE MATTHEWS BAND JEM JACK JOHNSON

KCDU/Monterey, CA\* PD/M0: Mike Skot 1 KILLERS

WPLJ/New York, NY\* OM: Tom Cuddy PD: Scott Shannon MD: Tony Mascaro KILLERS

KYIS/Oklahoma City, OK OM/PD: Chris Baker MD: Phil Inzinga BOWLING FOR SOUP COLLECTIVE SOUL

KQKQ/Ornaha, NE\* PD: Nevin Dane MD: Brittany Huntman No Adds

KSRZ/Omaha, NE\* DM: Tom Land PD: Daria Thomas GAVIN DEGRAW

WDMX/Orlando, FL\* PD: Jeff Cushman MD: Laura Francis GAVIN DEGRAW COLLECTIVE SOUL

KBBY/Oxnard, CA\* OM: Gail Furillo PD: J. Love APD/MD: Darren McPeake No Adds

KFYV/Oxnard, CA\* OM/PD: Mark Elliott 21 CAESARS 7 KEANE 1 BETTER THAN EZRA 1 DISHWALLA

WJLQ/Pensacola, FL\* PD: John Stuart COLLECTIVE SOUL

WXMP/Peoria, IL OM: Rick Hirschmann PD: Scott Seipel 15 BETTER THAN EZRA 10 COLLECTIVE SOUL

KMXP/Phoenix, AZ PD: Ron Price MO: John Principale 10 COURTNEY JAYE 6 COLLECTIVE SOUR

WZPT/Pittsburgh, PA\* OM/PD: Keith Clark APD: Jonny Hartwell MD: Scott Alexander No Adds WMGX/Portland, ME

PD: Randi Kirshbaum APD/MD: Ethan Minton No Adds

KRSK/Portland, OR\* PD: Dan Persigehl MD: Sheryl Stewart 4 AMERICAN HI-FI DAVE MATTHEWS BANI

WBWZ/Poughkeepsie. NY OM/PD: Jimi Jamm No Adds

WSNE/Providence, RI\* PD: Steve Peck MD: Gary Trust No Adds

WRFY/Reading, PA\* PD/MD: Al Burke AFTERS

KLCA/Reno, NV\* OM: Bill Schulz PD: Beej Bretz MD: Connie Wray BILLY MILES ADAM RICHMAN

WVOR/Rochester, NY\*
PD: Dave LeFrois
MD: Joe Bonacci
JACK JOHNSON

KZZO/Sacramento, CA\* APD/MD: Todd Violette No Adds

KOMB/Salt Lake City, UT OM/PD: Mike Nelson APD: Justin Riley MD: Justin Taylor

KMYI/San Diego, CA\* PD: Duncan Payton APD/MD: Mel McKay No Adds

KIDI/San Francisco, CA OM: Michael Martin
PD: Casey Keating
MO: James Baker
21 BACKSTREET BOYS

KLLC/San Francisco, CA\* WRIWF/W. Palm Beach, FL\*
PD: John Peake
APD/MD: Jayn
No Adds
No Adds
No Adds

KEZR/San Jose, CA\* OM/PD: Jim Murphy APD/MD: Michael Martinez No Adds

KLSY/Seattle, WA\* PD: Bill West No Adds

KPLZ/Seattle, WA\* PD: Kent Phillips MD: Alisa Hashimoto No Adds

KCDA/Spokane, WA\* OM: Robert Harder PD/MD: Sam Hill No Adds

WHYN/Springfield, N DM/PD: Pat McKay APD: Matt Gregory No Adds

KYKY/St. Louis, MD\* PD: Kevin Robinson APD: Greg Hewiti MD: Jen Myers 2 AVRIL LAVIGNE

WVRV/St. Louis, MO\* PD: Marty Linck MD: Jill Devine No Adds

WMTX/Tampa, FL\*
OM/PD: Jeff Kapugi
APD: Kurl Schreiner
MD: Kristy Knight
7 DAVE MATTHEWS BAND
1 ANNA NALICK

WWWM/Toledo, DH\*
OM: Tim Roberts
PD: Steve Marshall
MD: Jeff Wicker
COLLECTIVE SOUL

KEYW/Tri-Cities, WA PD/MD: Paul Drake 12 JOSS STONE 11 KILLERS

KZPT/Tucson, AZ\* OM: Tom Land PD: Greg Dunkin MO: Leslie Lois

WRQX/Washington, DC\* OM/PO: Kenny King MD: Carol Parker No Adds

WWZZ/Washington, DC\* PD: Sammy Simpson APD/MD: Sean Sellers No Adds

KFBZ/Wichita, KS\* APD: Eric Summers MD: Carson No Adds

WXLO/Worcester, MA\* OM/PD: Jay Beau Jones APD/MD: Mary Knight 4 DAVE MATTHEWS BAND SUM 41

WMXY/Youngstown, DH\* OM: Dan Rivers PD: Jerry Mac MD: Mark French JACK JOHNSON

POWERED BY MEDIABASE

Monitored Reporters 108 Total Reporters

90 Total Monitored

18 Total Indicator

Did Not Report, Playlist Frozen (2): KPSVPalm Springs, CA KRUZ/Santa Barbara, CA



**CAROL ARCHER** 

# A Time Of Redefinition

Back from Italy, Tim Pohlman gets into group ownership

In July 1993, after Tim Pohlman had established his reputation in radio sales in various markets, he was enlisted to replace KTWV (The Wave) & KFWB/Los Angeles VP/GM Chris Klaus by Klaus himself and Westinghouse head of sales John Waugaman. Over the next 10 years Pohlman made The Wave one of the highest-billing radio stations in America — No. 10 in 1998 and No. 7 in 1999 — an accomplishment unequaled by another Smooth Jazz station to this day. Then, at the very top of his game, Pohlman resigned from The Wave and moved to Italy with his family. What on earth was he thinking?

#### A Change Of Heart

"Part of this equation was the fact that for the previous 2 1/2 years I had additional responsibilities as VP/Sales for Infinity's seven Los Angeles stations," Pohlman says. "My last year I was GM of The Wave and also Market Manager for the cluster. So every day there was an extremely full plate coupled with a 50-mile commute, which I'd been doing for 10 years. These factors combined to put a high degree of demand on my life.

"On school days in Italy I'd make breakfast for the kids, which was a big deal and a real treat for me, because in Los Angeles I was up at 5am, off to the gym, then at the station all day."

"At that time there were many changes in management at Infinity at the corporate level. The kind of managerial structure they wanted in each market was very unclear, and, for the first time ever in my radio career, my job was not fun.

"Ultimately, I realized that part of the reason that it wasn't fun was because there was such a high degree of imbalance in my life. If

there was a pivotal moment, it came when my wife, Susan, and I were away in Italy on a client-incentive trip. For the first time, I didn't want to come back to work.

"Susan looked at me and said, 'I could live here.' I said I could, too, and there was somehow a pull from above that steered us in that direction. In our case, this is what the good Lord intended us to do—to take time off and for me to redefine who I am as a person, which will, ultimately, help me redefine who I am as a manager and a leader."

#### The Fruits Of His Labor

Pohlman recalls the year in Italy with his family with genuine appreciation. "Because we have two kids attending school — Katie, who was then 15, and Matthew, 11 — we had to provide some sense of normalcy to family life as grounding for them. We couldn't just be gypsies.

"There were rules about school and homework, but we tried to take every advantage to totally absorb Italy and its people and as much of Europe as we could on extended weekends. We'd each pack a backpack, wander down to the train station and set off for Germany, Switzerland, Austria, France, Spain and most of Italy north of Rome.

"We lived in a little fishing village on the Italian Riviera called Nervi and were immersed 100% in Italian culture. On school days in Italy I'd make breakfast for the kids, which was a big deal and a real treat for me, because in L.A. I was up at 5am, off to the gym, then at the station all day. If I was lucky, I got home, exhausted, at 6 or 7pm. In Italy we'd work out and read a lot, and we shopped for fresh food for lunch every day."

The Pohlman family's decision to return to the U.S. revolved around the children, especially because Katie was a sophomore in high



**CIAO, BELLO** Tim Pohlman (r) and his wife, Susan, are seen here grooving on the beach in Camogli, a town on the Italian Riviera about 25 miles from the village of Nervi, which was home base for their family during Tim's yearlong sabbatical. Today, Pohlman is CEO and Managing Director of Riviera Broadcast Group with partner and COO Chris Maguire.

school. "She wanted to stay, but we didn't want to risk having her come back to the U.S. just for her senior year," Pohlman says. "The other part was the reality that I would likely have to go back to work at some point, and the longer you're gone, the farther away you get from the mainstream of work."

"There are a lot of stations for sale, although some are outrageously priced.
Others are more modestly priced, but you'll probably have a really hard time finding a good acquisition at a great price."

#### A Search For Balance

The year Pohlman spent soul-searching changed his professional aspirations. "I began to think of opportunities that provided more balance," he says. "Those are choices you make, no matter what you do.

"Some things I learned from my experience in Italy were not to take myself so seriously, not to feel that I have to be in control, and that just because you work longer hours, you're not necessarily going to benefit personally or grow as a person. I want my new opportunity to lend itself to creating more balance in my life."

Once he returned stateside, Pohlman partnered with Chris Maguire to form a radio company, Riviera Broadcast Group. Both are Managing Directors of the group, with Pohlman serving as COO and Maguire as CFO.

"Chris lives in San Francisco and comes from the radio and tower industries," Pohlman says. "Our plan is to secure an equity partner or partners, and our goal is to acquire radio stations in markets 15 through 150 in the West or Midwest.

"The good news is that there is a lot of venture capital and private investment money out there. There are also a lot of stations for sale, although some are outrageously priced. Others are more modestly priced, but you'll probably have a really hard time finding a good acquisition at a great price.

"It's still a seller's market, and there's a lot of competition, meaning there are plenty of existing radio owners who want to add to their portfolios, and there are lot of guys like Chris and me trying to buy radio. It's still a very, very solid investment."

#### The Search Is On

Pohlman continues, "We're probably going to have to uncover opportunities that fly under the radar, whether they involve signal upgrades or move-ins, because when you go to an owner who has a station available in market No. 75 and it goes up for auction, you're going to be bidding against already existing companies that can probably afford to pay higher multiples because they can absorb it within their company and the other properties they own.

"The two of us combined make a very strong management team. Our skills complement each other, since Chris comes from a finance and merger-and-acquisition background and I come from sales, marketing and management. We want to be owner-operators, so we'll be very involved in the operation of these radio stations.

"What I'm excited about is that I'm proud of my career, proud of what I've accomplished. Now I'm anxious to apply what I've learned in a different way."

I asked Pohlman what, bottom-line, he learned from his yearlong sabbatical in Italy. His response: "I'll know when I take the test."

Stay tuned.

#### TALK BACK TO R&R!

Do you have questions, comments or feedback regarding this column or other issues?

Call me at 310-788-1665 or e-mail: carcher@radioandrecords.com

#### SMOOTH JAZZ.TOP 30

		April 15, 2005					
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	TOTAL AUDIENCE (00)	WEEKS ON CHART	TOTAL STATIONS ADDS
2	0	BONEY JAMES f/JOE SAMPLE Stone Groove (Warner Bros.)	756	+73	100639	15	35/0
1	2	DAVE KOZ Let It Free (Capitol)	727	+7	89410	24	31/0
3	3	KENNY G. Pick Up The Pieces (Arista/RMG)	670	-8	72727	16	31/0
4	4	TIM BOWMAN Summer Groove (Liquid 8)	608	-26	69138	34	30/0
6	5	PAUL BROWN Moment By Moment (GRP/VMG)	558	-19	80597	27	32/0
5	6	MINDI ABAIR Come As You Are (GRP/VMG)	545	-45	50616	31	32/0
8	0	EUGE GROOVE XXL (Narada Jazz)	528	+9	56121	24	31/0
7	8	SOUL BALLET Cream (215)	479	-45	61367	32	34/0
9	9	MICHAEL LINGTON Two Of A Kind (Rendezvous)	436	+40	51093	18	33/0
10	1	NILS Pacific Coast Highway (Baja/TSR)	429	+46	49310	7	33/1
13	<b>O</b>	ANITA BAKER How Does It Feel (Blue Note/Virgin)	375	+24	40694	9	25/0
14	12	KENNY G. f/EARTH, WIND & FIRE The Way You Move (Arista/RMG)	367	+19	39780	12	27/0
11	13	CHRIS BOTTI No Ordinary Love (Columbia)	340	-42	33276	19	29/0
12	14	MARION MEADOWS Sweet Grapes (Heads Up)	330	-38	33476	39	30/0
15	15	NORMAN BROWN Up 'N' At 'Em (Warner Bros.)	326	-20	47768	35	29/0
17	1	JEFF LORBER Ooh La La <i>(Narada Jazz)</i>	317	+32	29481	9	26/0
16	17	DAVID SANBORN Tin Tin Deo (GRP/VMG)	312	-12	47906	13	26/0
22	18	PAUL TAYLOR Nightlife (Peak)	299	+39	44501	4	29/1
23	19	STEVE COLE Thursday (Narada Jazz)	298	+47	32208	4	28/1
18	<b>4</b>	VANESSA WILLIAMS You Are Everything (Lava)	295	+25	28278	7	22 2
19	4	3RD FORCE Believe In Me (Higher Octave)	280	+13	26755	11	26/1
20	22	FOURPLAY Fields Of Gold (RCA Victor/RMG)	278	+12	32777	20	23/0
25	<b>23</b>	CHUCK LOEB Tropical (Shanachie)	245	+61	28506	5	27/3
21	24	HALL & OATES I'll Be Around (U-Watch)	240	-25	18868	17	21/0
24	25	SEAL Walk On By (Warner Bros.)	222	-11	18757	19	20/0
28	26	PAUL JACKSON, JR. Never Too Much (GRP/VMG)	190	+19	28042	3	15/1
26	27	JOYCE COOLING Camelback (Narada Jazz)	174	-4	19210	14	18/1
27	28	PAMELA WILLIAMS Fly Away With Me (Shanachie)	172	-6	16725	12	15/0
[Debut]	<b>4</b> 9	MARCUS MILLER f/ERIC CLAPTON Silver Rain (Koch)	165	+28	12686	1	10/1
[Debut]	<b>3</b>	NORMAN BROWN West Coast Coolin' (Warner Bros.)	161	+13	19717	1	21/4

36 Smooth Jazz ® reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.).© 2005 Radio & Records.

#### **NEW & ACTIVE**

AVERAGE WHITE BAND Work To Do (Liquid 8)
Total Plays: 137, Total Stations: 14, Adds: 3
KEN NAVARRO You Are Everything (Positive)
Total Plays: 122, Total Stations: 9, Adds: 0
ACOUSTIC ALCHEMY Say Yeah (Higher Octave)
Total Plays: 103, Total Stations: 10, Adds: 1
ADANI & WOLF Oaylight (Rendezvous)

Total Plays: 91, Total Stations: 9, Adds: 0

JONATHAN BUTLER Fire & Rain (Rendezvous)
Total Plays: 73, Total Stations: 9, Adds: 8
CHIELI MINUCCI Good Times Ahead (Shanachie)
Total Plays: 67, Total Stations: 6, Adds: 0
EVERETTE HARP When Can I See You Again (A440)
Total Plays: 64, Total Stations: 6, Adds: 0
DIDO White Flag (Arista/RMG)

Total Plays: 48, Total Stations: 4, Adds: 0

DAVE KOZ Love Changes Everything (Capitol)

Total Plays: 47, Total Stations: 4, Adds: 1

THA' HOT CLUB I'm Gonna Love You Just A Little More Baby (Shanachie)
Total Plays: 42, Total Stations: 6, Adds: 0

Songs ranked by total plays

#### POWERED BY MEDIABASE

#### **MOST ADDED**'

•	
ARTIST TITLE LABEL(S)	ADDS
JONATHAN BUTLER Fire & Rain (Rendezvous)	8
NORMAN BROWN West Coast Coolin' (Warner Bros.)	4
CHUCK LOEB Tropical (Shanachie)	3
AVERAGE WHITE BAND Work To Do (Liquid 8)	3
CAMIEL I'm Ready (Rendezvous)	3
VANESSA WILLIAMS You Are Everything (Lava)	2
ROBIN AVERY f/WARREN HILL Drive (Green Eyes)	2

#### MOST INCREASED PLAYS

ARTIST TITLE LABEL(S)	TOTAL PLAY INCREASE
BONEY JAMES 1/JOE SAMPLE Stone Groove (Warner Bros.)	+73
CHUCK LOEB Tropical (Shanachie)	+61
JONATHAN BUTLER Fire & Rain (Rendezvous)	+60
STEVE COLE Thursday (Narada Jazz)	+47
NILS Pacific Coast Highway (Baja/TSR)	+46
AVERAGE WHITE BAND Work To Do (Liquid 8)	+41
MICHAEL LINGTON Two Of A Kind (Rendezvous)	+40
PAUL TAYLOR Nightlife (Peak)	+39
JEFF LORBER Ooh La La (Narada Jazz)	+32
MARCUS MILLER f/ERIC CLAPTON Silver Rain (Koch)	+ 28

# MOST PLAYED RECURRENTS

	ARTIST TITLE LABEL(S)	TOTAL PLAYS
	WAYMAN TISDALE Ain't No Stoppin' Us Now (Rendezvous)	283
i	GERALD ALBRIGHT To The Max (GRP/VMG)	276
	RICHARD ELLIOT Your Secret Love (GRP/VMG)	256
	RAY CHARLES f/DIANA KRALL You Don't Know Me (Concord)	232
	CHRIS BOTTI Back Into My Heart (Columbia)	223
	PIECES OF A DREAM It's Go Time (Heads Up)	217
	NICK COLIONNE It's Been Too Long (3 Keys Music)	212
	GEORGE BENSON Softly, As In A Morning Sunrise (GRP/VMG)	198
	PAUL JACKSON, JR. Walkin' (Blue Note/EMC)	185
	NICK COLIONNE High Flyin' (3 Keys Music)	180
1	DAN SIEGEL In Your Eyes (Native Language)	177
	PAUL TAYLOR Steppin' Out (Peak)	175
	QUEEN LATIFAH California Dreamin' (Vector)	165
	MICHAEL LINGTON Show Me (Rendezvous)	157
	ALICIA KEYS If I Ain't Got You (J/RMG)	157

Station playlists for all R&R reporters are available on the web at <a href="https://www.radioandrecords.com">www.radioandrecords.com</a>.



#### **SMOOTH JAZZ, INDICATOR TOP 30**

LAST WEEK	THIS WEEK	April 15, 2005  ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	TOTAL AUDIENCE	WEEKS ON CHART	TOTAL STATIONS/	MOST ADDED	
1	1	NILS Pacific Coast Highway (Baja/TSR)	186	-4	(00) <b>960</b>	12	14/0	ARTIST TITLE LABEL(S)	ADDS
2	2	JEFF LORBER Ooh La La (Narada Jazz)	171	-4	726	12	14/0	HIROSHIMA Swiss Ming (Heads Up)	3
4	3	PAUL TAYLOR Nightlife (Peak)	145	+5	587	6	11/0	MICHAEL BRANDEBURG Midnight (Independent)  BOBBY CALDWELL Can't Get Over You (Music Force)	2 2
6	Ŏ	GEORGE DUKE T-Jam (BPM)	144	+7	572	6	13/1	CAMIEL I'm Ready (Rendezvous)	2
7	<b>5</b>	NORMAN BROWN West Coast Coolin' (Warner Bros.)	138	+3	664	5	13/0	RIPPINGTONS Wild Card (Peak)	2
9	6	BONEY JAMES f/JOE SAMPLE Stone Groove (Warner Bros.)	136	+6	820	14	10/0	ROBIN AVERY f/WARREN HILL Drive (Green Eyes)  JEFF GOLUB Simple Pleasures (Narada Jazz)	2 2
14	Ŏ	LIN ROUNTREE f/TIM BOWMAN For Your Love (BDK)	131	+8	449	4	10/0		2
12	ĕ	3RD FORCE Believe In Me (Higher Octave)	130	+5	471	9	13/0	<b>MOST</b>	
11	ğ	STEVE COLE Thursday (Narada Jazz)	130	+5	541	5	11/0	INCREASED PLAYS	5
8	10	CHUCK LOEB Tropical (Shanachie)	127	-4	534	9	12/0		TOTAL
13	0	PAMELA WILLIAMS Fly Away With Me (Shanachie)	125	+1	651	11	11/0	ARTIST TITLE LABEL(S)	PLAY Increase
5	Œ	EUGE GROOVE XXL (Narada Jazz)	125	0	605	26	8/0	HIROSHIMA Swiss Ming (Heads Up)	+29
15	Œ	NELSON RANGELL That's The Way Of The World (Koch)	124	+2	656	7	12/0	JEFF GOLUB Simple Pleasures (Narada Jazz)	+2 <b>4</b> +23
16	14	KENNY G. Pick Up The Pieces (Arista/RMG)	105	-6	500	14	8/0	MARCUS MILLER Boogie On Reggae Woman (Koch) NORMAN BROWN Let's Play (Warner Bros.)	+23
20	13	MATT BIANCO f/BASIA Ordinary Day (Decca/Universal)	104	+7	566	6	12/0	GEORGE BENSON Take You Out (GRP/VMG)	+21
3	16	SOUL BALLET Cream (215)	102	-36	570	33	7/0	BONEY JAMES Break Of Dawn (Warner Bros.)	+21
25	•	BOBBY WELLS Bayside (BW Music)	99	+14	536	7	8/1	CAROL DUBOC All Of Me (Gold Note) CHIELI MINUCCI Good Times Ahead (Shanachie)	+20 +19
22	<b>1</b> 3	ACOUSTIC ALCHEMY Say Yeah (Higher Octave)	99	+11	254	4	10/1	KENNY G. f/DAVID BENOIT Don't Know Why (Arista/RMG)	+19
19	19	DAVID SANBORN Tin Tin Deo (GRP/VMG)	99	+1	394	12	9/0		
17	20	NOVECENTO f/STANLEY JORDAN Easy Love (Favored Nations)	96	-4	436	24	9/0	MOST	
18	21	JAMES GABRIANO Red Teddy (Gabriano Productions)	95	-4	542	12	9/0		rc .
10	22	MINDI ABAIR Come As You Are (GRP/VMG)	95	-18	487	30	8/0	PLAYED RECURRENT	TOTAL
21	23	DAVE KOZ Let It Free (Capitol)	91	+10	339	26	7/1	ARTIST TITLE LABEL(S)	PLAYS
Debut	2	MARCUS MILLER FERIC CLAPTON Silver Rain (Koch)	89	+15	691	1	9/1	RICHARD ELLIOT Your Secret Love (GRP/VMG)  ANITA BAKER You're My Everything (Blue Note/Virgin)	59 56
23	<b>4</b>	LALAH HATHAWAY Forever, For Always, For Love (GRP/VMG)	88	+1	588	7	5/0	STEVE OLIVER Chips & Salsa (Koch)	53
28	26	PETE BELASCO Hurry Hurry (Compendia)	87	+4	553	6	10/0	QUEEN LATIFAH California Dreamin' (Vector)	49
30	<b>3</b>	AVERAGE WHITE BAND Work To Do (Liquid 8)	85	+3	405	4	9/0	GREG ADAMS Firefly (215)	39
24	23	0'2L Riders On The Storm (Peak/Concord)	85	0	257	2	8/0	WAYMAN TISDALE Ain't No Stoppin' Us Now (Rendezvous) G. KNIGHT f/E. ALEJANDRO Feelin' Good (Vacilon) (Pyramid	
_	29	URBAN KNIGHTS My Boo (Narada Jazz)	81	+1	248	2	7/0	HIL ST. SOUL For The Love Of You (Shanachie)	27
-	<u> </u>	HALL & OATES I'll Be Around (U-Watch)	78	+1	560	3	5/0	PETER WHITE How Does It Feel (Columbia)	26
	_	16 Smooth Jazz reporters. Songs ranked by total plays for the airg © 2005 Radio & Records	olay week of Sunday 4/	3 - Saturday	4/9.		-	ALICIA KEYS If I Ain't Got You (J/RMG)  RAY CHARLES FIDIANA KRALL You Don't Know Me (Conco	26 ord) 16

#### REPORTERS

#### Stations and their adds listed alphabetically by market

KAJZ/Albuquerque, NM\* OM: Jim Walton PD/MD: Paul Lavoie 18 JONATHAN BUTLER NORMAN BROWN

WJZZ/Atlanta, GA\*
PD/MD: Dave Kosh
9 MARCUS MILLER I/ERIC CLAPTON
CAMIEL
AVERAGE WHITE BAND

KSMJ/Bakersfield, CA\* DM/PD: Chris Townshend APD: Nick Novak No Adds

WEAA/Baltimore, MD OM/PD: Maxie Jackson MD: Kayona Brown No Adds

WSMJ/Baltimore, MD\* PD/MD: Lori Lewis 18 JONATHAN BUTLER

POWERED BY **MEDIABASE** 

Monitored Reporters

52 Total Reporters

36 Total Monitored

16 Total Indicator

Did Not Report, Playlist Frozen (1) KJLU/Jefferson City, MO

WVSU/Birmingham, AL

WVSU/BITMINGRAM, AL PD/MD: Andy Parrish 1 KENNY G. I/CHAKA KHAN 1 BOBBY CALOWELL 1 JONATHAN BUTLER 1 ROBIN AVERY I/WARREN HILL

WNUA/Chicago, IL\* OM: Bob Kaake PD: Steve Stiles MD: Michael La Crosse

WNWV/Cleveland, OH\*
OM/PD: Bernie Kimble
1 JONATHAN BUTLER
JEFF GOLUB

WJZA/Columbus, OH\*
PD/MD: Bill Harman
PAUL TAYLOR
AVERAGE WHITE BAND
JONATHAN BUTLER

KOAI/Dallas, TX\* OM/PD: Kurt Johnson MD: Mark Santord No Adds

KJCD/Denver, CD\* PD/MD: Michael Fischer No Adds

WVMV/Detroit, MI\*
OM/PD: Tom Sleeker
MD: Sandy Korach
1 JOYCE COOLING

KEZL/Fresno, CA\* OM: E. Curtis Johnson PD/MD: J. Weidenheimer CHUCK LOEB

WZJZ/Ft. Myers, FL\* OM: Steve Amari PD: Joe Tumer MD: Randi Bachman NORMAN BROWN JONATHAN BUTLER

WSBZ/FI. Walton Beach, FL PD: Mark Carter MD: Mark Edwards DONNY OSMOND HIROSHIMA ACOUSTIC ALCHEMY MARCUS MILLER 1/ERIC CLAPTON RIPPINGTONS

WQTQ/Hartford, CT PD/MD: Stewart Stone 8 MAYSA 8 MICHAEL HAGGINS

KHJZ/Houston, TX\* PD: Maxine Todd APD/MD: Greg Morgan No Adds

KPVU/Houston, TX PD: Wayne Turner No Adds

WYJZ/Indianapolis, IN\* OM/PD: Carl Frye NORMAN BROWN

KOAS/Las Vegas, NV\* PD/MD: Erik Foxx CAMIEL

KUAP/Little Rock, AR PD/MD: Michael Nellums No Adds

KSBR/Los Angeles, CA OM/PD: Terry Wedel MD: Enid Cogswell No Adds

KTWV/Los Angeles, CA\* PD: Paul Goldstein APD/MD: Samantha Pascual 3 SIMPLY RED 3 SIMPLY RED 2 DAVE KOZ 2 VANESSA WILLIAMS

WJZL/Louisville, KY\* PD/MD: Gator Glass APD: Ron Fisher 3 CHUCK LOEB JONATHAN BUTLER

WLVE/Miami, FL\* OM: Rob Roberts PD/MD: Rich McMillan

WJZI/Milwaukee, WI\* PD: Stan Atkinson MD: Steve Scott AVERAGE WHITE BAND STEVE COLE ROBIN AVERY I/WARREN HILL

KJZI/Minneapolis, MN\* PD: Lauren MacLeash MD: Mike Wolf 5 CHUCK LOEB 4 VANESSA WILLIAMS

KRVR/Modesto, CA\* OM/MD: Doug Wulff PD: James Bryan No Adds

WVAS/Montgomery, AL MD: Eugenia Ricks 16 BOBBY CALDWELL 16 CHIELI MINUCCI 16 JEFF GOLUB 15 ANTOINE KNIGHT 15 WAYMAN TISDALE

WFSK/Nashville, TN MD: Chris Nochowicz 6 Hiroshima 6 Camiel 6 Robin Avery (/Warren Hill 4 Herb Alpert & Tijuana Brass 4 Michael Brandeburg

WQCD/New York, NY\* PD: Blake Lawrence No Adds

WLOQ/Orlando, FL\*
PD/MD: Brian Morgan
2 RIPPINGTONS
1 PIECES OF A DREAM
1 JONATHAN BUTLER
ROBIN AVERY f/WARREN HILL

WJJZ/Philadelphia, PA\* PD: Michael Tozzi MD: Frank Childs NILS 3RD FORCE

KYOT/Phoenix, AZ\* PD: Shaun Holly APD/MD: Angle Handa No Adds

KJZS/Reno, NV\* PD/MD: Robert Dees No Adds

KSSJ/Sacramento, CA\* PD/MD: Lee Hansen PAUL JACKSON, JR.

KIFM/San Diego, CA\* PD: Mike Vasquez APD/MD: Kelly Cole WAYMAN TISDALE

KKSF/San Francisco, CA\* PD: Michael Erickson MD: Ken Jones 1 JONATHAN BUTLER

PD/MD: KenKi Johnson 22 NORMAN BROWN 21 BONEY JAMES 21 GEORGE BENSON 20 KENNY G. 1/DAVID BENOIT 19 MARCUS MILLER 18 WAYMAN TISDALE

18 WAYMAN TISDALE
17 INCOGNITO
16 CHAKA KHAN
16 ALEXANDER ZONJIC
16 PATCHES STEWART
16 NELSON RANGELL
15 BOBBY WELLS
15 NORAH JONES
14 FATTBURGER
14 JASON MILES
13 MAYSA
13 NIGHTBYRD
13 RAMSEY LEWIS TRIO
13 JIM ADKINS
12 RONNY JORDAN
12 REVIEW LEWIS TRIO
13 JIM ROKINS
12 RONNY JORDAN
12 KEVIN RUSSELL
12 RENEE OLSTEAD
11 KEN NAVARRO
11 BOBBY CALDWELL
11 ANITA BAKER
11 JANITA
11 NILS

KBZN/Salt Lake City, UT\* OM/PD: Dan Jessop No Adds

KJZY/Santa Rosa, CA\* PD: Gordon Zlot APD/MD: Rob Singleton 15 ACOUSTIC ALCHEMY 3 CAMIEL 1 HERB ALPERT & TIJUANA BRASS DMX Jazz Vocal Blend/Satellite

11 ANITA
11 JANITA
11 NILS
10 MICHAEL BRANDEBURG
10 AL GREEN
10 ALICE RUSSELL
10 STEVE OLIVER
10 AL JARREAU
10 MADELEINE PEYROUX
9 GABRIEL MARK HASSELBACH
9 OUINTIN GERARD
8 MICHAEL HAGGINS
8 JAMIE BONK
8 SLOW TRAIN SOUL
7 JOYCE COOLING
6 THEO BISHOP
6 RIPPINGTONS

6 THEO BISHOP
6 RIPPINGTONS
6 PAUL JACKSON, JR.
6 LINO
6 GEORGE DUKE
5 SEAN GRACE
5 MICHAEL BUBLE
5 NICOLAS BEARDE
5 GARRY GOIN
5 PIECES OF A DREAM
5 MICHAEL LINGTON
5 EUGE GROOVE

DMX Smooth Jazz/Satellite PD/MD: Jeanne Destro 12 THEO BISHOP 11 JEFF KASHIWA 11 HIROSHIMA

Jones Radio Network/Satellite\* DM: J.J. McKay PD: Steve Hibbard MD: Laurie Cobb No Adds

Music Choice Smooth Jazz/

Music Choice Smoot Satellite App: Will Kinnally MD: Gary Susalis 12 SHADES OF SOUL 10 KELLY WILLIS 5 BRIAN LENAIR 5 ERIC DARIUS 5 JEFF KASHIWA 5 DAVID BOSWELL 5 KLEMENT JULIENNE RONNY JORDAN

Sirius Jazz Cafe/Satellite PD: Teresa Kincaid MD: Rick Laboy

XM Watercolors/Satellite PD/MD: Shirlitta Colon No Adds

KWJZ/Seattle, WA\* PD: Carol Handley MD: Dianna Rose No Adds

KCDZ/Springfield, MO OM: Jae Jones PD/MD: Rachael Elliott 20 CAROL DUBOC 12 BEBE WINANS 5 CAMIEL

WSSM/St. Louis, MO\* PD: David Myers No Adds

WSJT/Tampa, FL\* PD: Ross Block MD: Kathy Curtis No Adds

WJZW/Washington, DC\* OM: Kenny King PD: Cart Anderson MD: Renee DePuy NORMAN BROWN



**KEN ANTHONY** 

# MDs Who Rock!

#### Rock's top music directors talk about the format and the bands to watch for

Tt's a thankless job, but somebody has to do it. Yeah, right. Ask Lanyone who's ever been a music director, and they'll say it's probably the greatest job you can have at a radio station. After all, you get free music and concert tickets, just like the PD, but you don't bear the incredible responsibility that comes with being a programmer.

This week I thought I'd let some of Rock and Active Rock's top MDs have the floor in order to get their take on what's shakin' at the format. I gave them the following questions for their homework assignment.

- What's your take on the current state of rock? Do you feel good about the rock product that's out now?
- Who are the hot new rock artists or bands to watch for in the next nine months?
- What do you have in your car or home CD player now — your personal faves, rock or not?

#### **Dave Fritz KQRC/Kansas City**

There is certainly some great rock product



them all a shot. With Audioslave, System Of A Down, Mudvayne and Slipknot all out at the same time, we've got some no-brainers to play.

out right now. However,

there are too many proj-

ects being worked to give

Some labels have too much on their plates to

properly work some of the baby bands. I hate the fact that some bands record an amazing CD, have one single that doesn't tear up the charts and are never heard from again.

I heard the new Seether recently and was really impressed. I think it's going to be a huge sophomore album for these guys. The Silvertide album Show and Tell is great and could give these guys staying power.

I recently heard somebody say, "Slipknot is Kiss for our generation," and I thought, "That could be true." Hopefully, you'll all hear about a K.C. band soon, The Sound And The Furv. They've got everything they need to blow up at Rock radio.

I've been listening to the Atomship CD a lot - that's one that people missed. Silvertide, Green Day, American Head Charge — and I've been burning up all my Mudvayne CDs waiting for the new one to come out.

#### **Marilynn Mee** WLZR/Milwaukee

I was thinking about the state of rock in the car the other day while I was listening to an-

"Rock listeners don't have the love and passion for the music that they did 10 or even five years ago, but I don't think it's the fault of the music."

Marilyon Mee

other radio station. I realized that, despite the grumbling I occasionally hear about the lack of really good new music, there's plenty of great rock right now.

Can anyone convince me that "A Man I'll Never Be" by Boston is a better song than "Boulevard of Broken Dreams" by Green Day, or that "Jane" by Starship is a better song than "Happy" by Mudvayne? Puh-lease!

My bigger concern right now is the current state of the rock listener. For some reason, rock listeners don't have the love and passion for

the music that they did 10 or even five years ago, but I don't think it's the fault of the music. At least in part it has to do with the social landscape now: Rock music isn't as much of a lifestyle as it used to be.

We're definitely due for a



Marilynn Mee

breakthrough. I'm still not sure where it's going to come from, but I will find it, and I'll know it when I hear it. Although Alternative stations will embrace it more than Active Rock will, I'm anxious to see what happens when The Redwalls' CD comes out, and I'm going to keep an eye on the band Seymour Glass.

I really like the new Trust Company CD, and I was pleased to find out that my cool 17-yearold nephew is really into it too. I still haven't taken the latest Exies CD out since I got it. Ditto on the Snow Patrol. And I've been listening to the Papa Roach again lately.

#### **Jacking With Rock**

#### Putting this 'hybrid rock' thing in perspective

By Brian Beddow PD, WWBN/Flint, MI

Greetings from WWBN/Flint, MI. I read about WXRK/New York's change, and, in my humble opinion, a year from now --- if Here are the top 20 from 20on20 for the week of March 28.WXRK is still in the format --- you'll see it has evolved into a straight-ahead Active Rocker. This is kind of the problem that faces all of us in the Active Rock genre right now.

I was programming WGRX in Baltimore back in 1995 when the Active Rock panel was formed, and what made Active Rock different from mainstream Rock was our move away from a lot of the heritage artists of the time (The Who, ZZ Top and Pink Floyd). It was kind of a natural evolution.

I understand that all markets are different — local programming is, after all, one of the best strengths of terrestrial radio - but I have to tell you that the true successes here at WWBN came when we took another look at the direction of the station a couple of years ago and decided to refocus it on active rock.

We dropped the old-school hard rock stuff we were still playing: Zeppelin, Jimi Hendrix, Bad Company and others. After wallowing in the No. 7-No. 9 12+ ranks for years and always sharing No. 1 men 18-34 with the CHR in town, we ended up dominating men 18-34, going top five 12+ and actually becoming No. 1 men 25-54.

What I learned was that when you go after a demo that's too wide, you end up being everybody's second-favorite radio station. If you track the success of the Rock format, you'll notice that there are always 10-year cycles where the format has to say goodbye to some evergreen artists as we realize the evergreens aren't evergreen to a 32-year-old.

In the mid-'80s Rock stations started passing on The Beatles and The Eagles. In the mid-'90s, at the dawn of Active Rock, it was so long to The Who, Rush and Pink Floyd. As we look at 2005, I think we have to realize that Led Zeppelin, Motley Crue and Van Halen don't appeal to the Disturbed, Chevelle and Mudvayne crowd. Let's face it: Focused programming is what has made local radio successful for decades now. Once Active Rock, as a format, realizes it has to refocus (we haven't since the grunge days), we'll see the overall popularity of the format bounce back - again.

#### **Rick Roddam KRZR/Fresno**

I can't remember a moment in my career when rock has been less credible with the au-

dience. In my opinion, this is due to the slew of faceless radio rock bands who look the same, sound the same and have absolutely nothing substantial to say with their The record companies

us this drivel for years



Rick Roddam

because they think it's what we want to hear, but it's not what my audience wants to hear. It's due time that we break the cookie-cutter mode and start promoting bands who are going to take rock to the next level and push the genre in a bold new direction. I believe this can only happen by publicly flogging a Lord-Alge

We can send an important message to the music industry that this overproduced, meaningless pop rock will no longer cut the mustard. Furthermore, we have to stop basing our programming decisions on early research. Until a song has at least 300 spins there is no way of knowing how it is truly going to react. Save your callout for the heavies and start programming with your guts again — if you have

Full Scale, on Columbia, are the best rock band I've heard all year. They remind me of a new-school Faith No More. Listen to the album and you will discover a band that truly has something substantive to say. Killswitch Engage are the future of the format as well.

My CD player is cranking Public Enemy's "It Takes a Nation of Millions," Mars Volta, Beck, Full Scale and As I Lay Dying.

#### John Laurenti WHJY/Providence

The current state of rock is disturbing and frightening. In the past three months WHJY has added, in no specific order, Motley Crue, U2, Billy Idol, Robert Plant and Ozzy Osbourne. It's 2005, and I'm adding bands that were big in 1985!

What bands right now are going to be relevant in 20 years? The shelf life of many of

them today is short. The labels have to go back to the basics. Aerosmith, Springsteen, U2, Metallica and many others all hit the mainstream by their third record. Why? Because the labels spent time and nurtured them.



That being said, I do John Laurenti

have hope for the future. Mars Volta have been a nice surprise. The John Butler Trio and Porcupine Tree have both put out solid albums. I'm also looking forward to the new Seether album.

I have my fingers crossed for an up-andcoming artist who has a new record due out in a few weeks. His name is Joe Perry. Give it a listen when it comes across your desk. Most of the other releases for Rock this year are bands that we know are gonna kick our collective asses: Mudvayne, Audioslave, System Of A Down and, hopefully, a new Velvet Revolver.

Currently spinning in my CD player are The John Butler Trio's Sunrise Over Sea; Petra Haden Sings The Who Sell Out, a must for any Who fan; The Beastles, a mash-up disc that marries The Beatles with The Beastie Boys; U2's latest CD; Beck's Guero; Judas Priest's Angel of Retribution; and Bill Wyman's Rhythm Kings' Just for a Thrill.

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# R&R ROCKS CLEVELA JUNE 23-25 • 2005



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3 OR MORE* ON OR BEFORE <b>APRIL 29, 2005</b>	<b>\$399</b> EACH (
SINGLE ON OR BEFORE APRIL 29, 2005	<b>\$425</b> EACH
3 OR MORE* APRIL 30 - JUNE 17, 2005	<b>\$450</b> EACH
SINGLE <b>APRIL 30 - JUNE 17, 2005</b>	\$475 EACH
EXTRA OPENING NIGHT PARTY TICKETS	\$125 EACH
ON-SITE REGISTRATION AFTER JUNE 17, 2005	<b>\$550</b> EACH

<sup>\*</sup> All 3 Attendee Names Must Be Submitted Together

CANCELLATION POLICY: All cancellations must be submitted in writing. A full refund less a \$150.00 administrative fee will be issued after the Convention if notification is received on or before May 20, 2005. No refunds will be issued for cancellations after May 20, 2005 or for no shows.

#### 🖸 Name/Address:

Please print carefully or type in the form below. Full payment must accompany registration form. Please include a separate form for each registration. Photocop are acceptable. Registrations are non-transferable.

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- . To confirm your reservation, your arrival must be guaranteed by charging two nights deposit to a major credit card, or you may send payment by mail.
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Please do not call R&R for hotel reservations. Thank you.

Or reserve your hotel room online at: www.renaissancecleveland.com (Group Code: RRCRRCA)

#### **ROCK TOP 30**

		April 15, 2005					
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / - PLAYS	TOTAL AUDIENCE	WEEKS ON Chart	TOTAL STATIONS/ ADDS
2	0	AUDIOSLAVE Be Yourself (Interscope/Epic)	684	+36	<sup>(00)</sup> <b>37010</b>	4	28/0
1	2	GREEN DAY Boulevard Of Broken Dreams (Reprise)	643	-81	33542	21	27/0
5	3	VELVET REVOLVER Fall To Pieces (RCA/RMG)	394	+8	22889	35	26/0
4	4	THREE DAYS GRACE Home (Jive/Zomba Label Group)	368	.20	13529	24	20/0
3	5	SHINEDOWN Burning Bright (Atlantic)	358	-56	16399	24	22/0
6	6	BREAKING BENJAMIN Sooner Or Later (Hollywood)	348	+14	17098	14	18/0
8	0	ROBERT PLANT Shine It All Around (Sanctuary/SRG)	322	+11	17154	6	20/2
11	8	BILLY IDOL Scream (Sanctuary/SRG)	292	+10	13148	12	19/0
18	9	GREEN DAY Holiday (Reprise)	284	+59	13600	4	19/0
9	10	THEORY OF A DEADMAN No Surprise (Roadrunner/IDJMG)	284	-24	10392	11	19/1
7	11	VELVET REVOLVER Dirty Little Thing (RCA/RMG)	280	-40	9208	15	16/0
12	12	OZZY OSBOURNE Mississippi Queen (Epic)	278	-4	13010	6	16/0
17	ß	NINE INCH NAILS The Hand That Feeds (Interscope)	265	+ 39	9674	4	17/1
14	14	BREAKING BENJAMIN So Cold (Hollywood)	259	-9	13703	43	16/0
16	Œ	MUDVAYNE Happy? (Epic)	257	+11	11439	9	15/0
13	16	CHEVELLE The Clincher (Epic)	237	-32	7179	13	17/0
20	Ø	SILVERTIDE Blue Jeans (J/RMG)	211	+10	6683	7	13/0
10	18	3 DOORS DOWN Let Me Go (Republic/Universal)	205	-84	8738	18	14/0
19	19	MOTLEY CRUE If I Die Tomorrow (Island/IDJMG)	189	-19	8049	16	15/0
21	20	COLLECTIVE SOUL Better Now (El Music Group)	180	-21	9562	11	15/0
24	<b>4</b>	NO ADDRESS When I'm Gone (Sadie) (Atlantic)	167	+21	4013	5	19/0
22	22	QUEENS OF THE STONE AGE Little Sister (Interscope)	166	-4	6993	10	13/0
27	23	SLIPKNOT Before   Forget (Roadrunner/IDJMG)	147	+9	5754	2	9/0
[Debut]	24	MOTLEY CRUE Sick Love Song (Island/IDJMG)	142	+41	4801	1	12/1
23	25	U2 All Because Of You (Interscope)	132	-34	11601	15	10/0
25	26	BLACK LABEL SOCIETY Suicide Messiah (Artemis)	127	-14	3263	8	14/0
[Debut]	<b>Ø</b>	3 DOORS DOWN Behind Those Eyes (Republic/Universal)	124	+89	4749	1	15/3
[Debut]	23	MARS VOLTA The Widow (I'll Never Sleep Alone) (Strummer/Universal)	123	+36	2796	1	10/0
[Debut]	29	U2 Sometimes You Can't Make It On Your Own (Interscope)	119	+47	5821	1	10/0
28	30	SUBMERSED Hollow (Wind-up)	102	-23	2637	17	7/0

29 Rock reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.).© 2005 Radio & Records.

#### **NEW & ACTIVE**

SYSTEM OF A DOWN B.Y.O.B. (American/Columbia)

Total Plays: 96, Total Stations: 9, Adds: 1

BECK E-Pro (Interscope)

Total Plays: 83. Total Stations: 7. Adds: 0 PORCUPINE TREE Shallow (Lava) Total Plays: 82, Total Stations: 9, Adds: 1 ALTER BRIDGE Broken Wings (Wind-up) Total Plays: 55, Total Stations: 5, Adds: 0 MADSIDE Enemy (Evo)

Total Plays: 43, Total Stations: 5, Adds: 0

DAVE MATTHEWS BAND American Baby (RCA/RMG)

Total Plays: 43, Total Stations: 3, Adds: 1

SEETHER Remedy (Wind-up)

Total Plays: 41, Total Stations: 17, Adds: 17

BREAKING POINT Show Me A Sign (Wind-up)

Total Plays: 28, Total Stations: 5, Adds: 1

PAPA ROACH Take Me (Getten) Total Plays: 19. Total Stations: 8. Adds: 6

INTANGIBLE Those Around You (Larkio Music)

Total Plays: 16, Total Stations: 3, Adds: 1

Songs ranked by total plays

#### POWERED BY MEDIABĀSĒ

#### **MOST ADDED**°

ARTIST TITLE LABEL(S)	ADDS
SEETHER Remedy (Wind-up)	17
PAPA ROACH Take Me (Geffen)	6
OARK NEW OAY Brother (Warner Bros.)	4
3 OOORS OOWN Behind Those Eyes (Republic/Universal)	3
JOE PERRY Shakin' My Cage (Columbia/Sony BMG Canada)	3
ROBERT PLANT Shine It All Around (Sanctuary/SRG)	2

#### MOST **INCREASED PLAYS**

ARTIST TITLE LABEL(S)	TOTAL PLAY INCREASE
3 OOORS OOWN Behind Those Eyes (Republic/Universal)	+89
GREEN OAY Holiday (Reprise)	+59
U2 Sometimes You Can't Make It On Your Own (Interscope)	+47
SEETHER Remedy (Wind-up)	+41
MOTLEY CRUE Sick Love Song (Island/IDJMG)	+41
NINE INCH NAILS The Hand That Feeds (Interscope)	+39
AUDIOSLAVE Be Yourself (Interscope/Epic)	+36
MARS VOLTA The Widow (I'll Never Sleep Alone)	
(Strummer/Universal)	+36
NICKELBACK Figured You Out (Roadrunner/IDJMG)	+30
NO ADDRESS When I'm Gone (Sadie) (Atlantic)	+21

#### MOST PLAYED RECURRENTS

	ARTIST TITLE LABEL(S)	PLAYS
1	THREE DAYS GRACE Just Like You (Jive/Zomba Label Group)	238
	CROSSFADE Cold (Columbia)	223
	JET Cold Hard Bitch (Atlantic)	220
	VELVET REVOLVER Slither (RCA/RMG)	218
	PAPA ROACH Scars (Geffen)	194
	U2 Vertigo (Interscope)	187
	PAPA ROACH Getting Away With Murder (Geffen)	184
	NICKELBACK Figured You Out (Roadrunner/IDJMG)	163
	JET Are You Gonna Be My Girl (Atlantic)	142
	CROSSFADE So Far Away (Columbia)	125

Station playlists for all R&R reporters are available on the web at www.radioandrecords.com.

#### REPORTERS

#### Stations and their adds listed alphabetically by market

KZRR/Albuquei OM: Bill May PO: Phil Mahoney APO: Judi Civerolo DARK NEW DAY

WZZO/Allentown, PA\* PD: Rick Strauss MD: Chris Line No Adds

KWHL/Anchorage, AK PD: Jen Shevlin APD/MD: Brad Stennett 10 SHINEDOWN 1 3 DOORS DOWN 1 SEETHER

WTOS/Augusta, ME OM/PD: Steve Smith APD: Chris Rush 3 ROBERT PLANT

KLBJ/Austin, TX\* OM/PD: Jeff Carrol

KOOJ/Baton Rouge, LA\* PD: Paul Cannell MD: Jay Burns 7 SEETHER 4 DARK NEW DAY 1 JOE PERRY

KIOC/Beaumont, TX\* PD/MD: Mike Davis 8 PORCUPINE TREE 2 SEETHER 1 INTANGIBLE PAPA ROACH

WPTO/Bowling Green, KY OM/PD: Alex "Axe" Pancai APD/MD: Monty Foster 16 NINE INCH NAILS 12 UZ 10 PORCUPINE TREE 10 GREEN DAY

WROK/Canton, OH\*
PD: Garrett Hart
MD: Nick Andrews
7 3 DOORS DOWN
4 MOTLEY CRUE
1 SEETHER

WPXC/Cape Cod, MA OM: Steve McVie PD/MD: Suzanne Tonaire J/MD: Suzanne Tonaire
APD: James Gallagher
GREEN DAY
NO ADDRESS

WKLC/Charleston, WV OM/PD: Bill Knight 1 SEETHER

WEBN/Cincinnati, OH\* OM/PD: Scott Reinhart MD: Rick Vaske 12 NINE INCH NAILS 6 SEETHER PAPA ROACH

WMMS/Cleveland, OH\*
PD: Bo Matthews
MD: Hunter Scott
2 SEETHER

KNCN/Corpus Christi, TX\* OM/PO: Paula Newell APD/MO: Monte Montana 4 SEETHER 1 PAPA ROACH

KODS/Duluth OM/PD: Bill Jones APD: Jason Manning 25 CHEVELLE 15 ROBERT PLANT 5 3 DOORS DOWN

KLAQ/EI PASO, TX\* OM/PD: Courtney Nelson APD/MD: Glenn Garza 9 SEETHER 7 DAVE MATTHEWS BAND PAPA ROACH

WMTT/Elmira, NY
PD: George Harris
MD: Stephen Shimer
13 ROBERT PLANT
13 ROBERT PLANT
11 BREAKING BENJAMIN
9 CHEVELLE
1 DOG FACED GODS

KFLY/Eugene, OR OM/PD: Chris Sargent No Adds

WRCO/Fayetteville, NC\* OM: Perry Stone PD: Mark Arsen MO: At Field 3 PAPA ROACH 1 DARK NEW DAY SEETHER

WRVC/Huntington OM/PD: Jay Nunley APD/MD: Reeves Kirtner 3 CHEVELLE 3 3 DOORS DOWN 3 LIFE OF AGONY 3 ALTER BRIDGE 2 PAPA ROACH 2 SYSTEM OF A DOWN 2 SEETHER

WRKR/Kalamazoo, MI OM: Mike McKelly PD/MO: Jay Deacon PAPA ROACH SEETHER

KZZE/Medford, OR PD: Marty McGuire MD: Rob King No Adds

WXMM/Norfolk, VA\* OM: John Shomby PD/MD: Jay Slater SEETHER

KFZX/Odessa, TX PD/MD: Steve Driscoll 8 PROM KINGS

WWCT/Peoria, IL PD: Gabe Reynolds MD: John Marshall 3 SYSTEM OF A DOWN 3 SEETHER DOG FACED GODS

WMMR/Philadelphia, PA\* PD: Bill Weston APD: Chuck Damico MD: Sean "The Rabbi" Tyszler 7 SEETHER

KDKB/Phoenix, AZ\* PD: Joe Bonadonna MD: Paul Peterson No Adds

WRKZ/Pittsburgh, PA\* OM: Keith Clark PD: Ryan Mill No Adds

KUFO/Portland, OR\* OM/PD: Dave Numme APD/MD: Dan Bozyk WEEZER

WHEB/Portsmouth, NH\* PD: Chris "Doc" Garrett MO: Jason "JR" Russell 3 DOORS DOWN JOE PERRY

WHJY/Providence, RI\* PD: Scott Laudani APD: Doug Palmieri MD: John Laurenti No Adds

WBBB/Raleigh, NC\* PD/MD: Jay Nachlis No Adds

KCAL/Riverside, CA\* PD: Steve Hoffman APD/MD: Daryl Norsell

WROV/Roanoke, VA\* PD: Aaron Roberts APD/MD: Heidi Krummert-Tate SILVERTIDE 3 DOORS DOWN

WXRX/Rockford, IL PD/MD: Jim Stone PAPA ROACH 3 DOORS DOWN RA

SEETHER

KRXQ/Sacramento, CA\*

OM: Jim Fox PD: Pat Martin 3 BREAKING POINT 1 SEETHER DARK NEW DAY

KBER/Salt Lake City, UT\* OM: Bruse Jones
PD: Kelly Hammer
APD/MO: Darby Wilcox
THEORY OF A DEADMAN
ROBERT PLANT
SEETHER

KSRX/San Antonio, TX\* APD: Ed "Mister Ed" Lambert MD: Mark Landis PAPA ROACH ROBERT PLANT

KZOZ/San Luis Obispo, CA PD/MD: David Atwood 1 3 DOORS DOWN 1 SEETHER

KTUX/Shreveport, LA\* PD: Kevin West MD: Flynt Stone SEETHER

WWDG/Syracuse, NY\* OM: Rich Lauber PD: Scorch MD: Scott Dixon

WKLT/Traverse City, MI PD/MD: Terri Ray 1 JUDAS PRIEST 1 DARK NEW DAY

KMOD/Tulsa, OK\* OM/PO: Don Cristi 1 SEETHER

KRTQ/Tulsa, OK\* OM: Steve Hunter
PD/MD: Chris Kelly
APD: Kelly Garrett
SYSTEM OF A DOWN
SEETHER TOTAL

KBRQ/Waco, TX PD/MD: Brent Hensiee 1 PAPA ROACH SEETHER

KBZS/Wichita Falls, TX OM: Chris Walters PD: Liz Ryan APD/MD: Vicki Vox 10 MOTLEY CRUE 1 NO ADDRESS

POWERED BY MEDIABASE

\*Monitored Reporters

49 Total Reporters

29 Total Monitored

20 Total Indicator

Did Not Report, Playlist Frozen (2): KCLB/Palm Springs, CA WMZK/Wausau, WI

#### **ACTIVE ROCK TOP 50**

		April 15, 2005					
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / - Plays	TOTAL AUDIENCE (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS
2	0	MUDVAYNE Happy? (Epic)	1753	+81	83829	10	58/1
3	2	AUDIOSLAVE Be Yourself (Interscope/Epic)	1752	+107	97168	5	59/0
1	3	BREAKING BENJAMIN Sooner Or Later (Hollywood)	1714	+ 2	73212	15	58/0
4	4	CHEVELLE The Clincher (Epic)	1548	+62	70504	14	58/0
6	6	NINE INCH NAILS The Hand That Feeds (Interscope)	1260	+61	59501	4	59/0
8	6	EXIES Ugly (Virgin)	1124	-4	38190	24	55/0
5	7	THREE DAYS GRACE Home (Jive/Zomba Label Group)	1090	-120	50204	26	50/0
11	8	THEORY OF A DEADMAN No Surprise (Roadrunner/IDJMG)	1037	+31	38419	12	53/0
7	9	SHINEDOWN Burning Bright (Atlantic)	1009	-154	42298	26	50/0
17	0	SYSTEM OF A DOWN B.Y.O.B. (American/Columbia)	1003	+215	34968	3	59/2
12	0	GREEN DAY Holiday (Reprise)	989	+131	44803	6	52/1
9	12	GREEN DAY Boulevard Of Broken Dreams (Reprise)	919	-129	44847	22	56/0
10	13	CROSSFADE So Far Away (Columbia)	905	-134	34943	24	45/0
15	1	SUBMERSED Hollow (Wind-up)	867	+ 29	29668	27	43/0
13	15	QUEENS OF THE STONE AGE Little Sister (Interscope)	776	-79	28634	13	50/0
14	16	OZZY OSBOURNE Mississippi Queen (Epic)	773	-68	41392	7	44/0
18	Ø	SILVERTIDE Blue Jeans (J/RMG)	744	+15	21555	8	45/0
16	18	PAPA ROACH Scars (Geffen)	694	-96	30264	22	38/0
21	19	SLIPKNOT Before I Forget (Roadrunner/IDJMG)	681	-11	23625	8	52/1
20	20	TRUST COMPANY Stronger (Geffen)	676	-24	16150	10	47/0
23	3	NO ADDRESS When I'm Gone (Sadie) (Atlantic)	629	+ 3	23276	8	50/1
27	<b>22</b>	MARS VOLTA The Widow (I'll Never Sleep Alone) (Strummer/Universal)	547	+9	19363	11	42/1
25	23	BLACK LABEL SOCIETY Suicide Messiah (Artemis)	541	-50	19782	13	39/0
28	<b>2</b>	PROM KINGS Alone (Three Kings)	532 500	+34	13233	12	44/0
26	25 26	DROWNING POOL Killin' Me (Wind-up)	506	-60	14027	9	40/0
24	26 27	VELVET REVOLVER Dirty Little Thing (RCA/RMG)  A PERFECT CIRCLE Passive (Virgin)	496 477	-118 -154	22072 19069	17 14	32/0 29/0
30	<b>2</b> 7	MOTLEY CRUE Sick Love Song (Island/IDJMG)	477	+99	24777	5	38/2
33	<b>3</b>	PORCUPINE TREE Shallow (Lava)	367	+31	6283	6	38/0
31	30	BECK E-Pro (Interscope)	366	-5	14273	7	25/0
46	3	ALTER BRIDGE Broken Wings (Wind-up)	311	+151	8427	2	27/0
32	32	BILLY IDOL Scream (Sanctuary/SRG)	308	-35	9940	10	23/0
36	33	ROBERT PLANT Shine It All Around (Sanctuary/SRG)	289	+13	13792	4	18/0
29	34	FUTURE LEADERS OF THE WORLD Everyday (Epic)	280	145	7807	12	26/0
Debut>	35	SEETHER Remedy (Wind-up)	246	+246	16019	1	51/51
40	<u> </u>	BREAKING POINT Show Me A Sign (Wind-up)	232	+26	5593	3	24/1
Debut	Ø	3 DOORS DOWN Behind Those Eyes (Republic/Universal)	230	+160	7803	1	35/5
38	<b>3</b> 3	ATREYU Right Side Of The Bed (Victory)	226	+15	4347	9	23/1
39	39	SHADOWS FALL Inspiration On Demand (Century Media)	201	-5	3782	2	25/0
35	40	MOTLEY CRUE If I Die Tomorrow (Island/IDJMG)	186	-95	7452	16	18/0
34	41	SKINDRED Pressure (Lava)	183	-112	4324	12	23/0
41	42	FULL SCALE Party Political (Columbia)	176	-5	3100	9	19/0
37	43	3 DOORS DOWN Let Me Go (Republic/Universal)	176	-55	6382	19	20/0
49	44	WEEZER Beverly Hills (Geffen)	167	+42	4856	2	10/1
45	45	ALTER BRIDGE Find The Real (Wind-up)	158	-3	8919	20	11/0
48	<b>4</b> 6	MADSIDE Enemy (Eva)	144	+16	3713	6	16/1
44	47	KILLSWITCH ENGAGE Rose Of Sharyn (Roadrunner/IDJMG)	142	-19	3445	5	15/0
Debut>	48	PAPA ROACH Take Me (Geffen)	141	+116	3504	1	39/25
Debut >	49	LIFE OF AGONY Love To Let You Down (Epic)	141	+89	2605	1	21/5
50	<u> </u>	EIGHTEEN VISIONS   Let Go (Epic)	120	+4	3669	2	15/0

59 Active Rock reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 20 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.).© 2005 Radio & Records.

## POWERED BY MEDIABASE

#### **MOST ADDED**'

ARTIST TITLE LABEL(S)	AOOS
SEETHER Remedy (Wind-up)	51
PAPA ROACH Take Me (Geffen)	25
DARK NEW DAY Brother (Warner Bros.)	15
JOE PERRY Shakin' My Cage (Columbia/Sony BMG Canad	a) 6
3 DOORS DOWN Behind Those Eyes (Republic/Universal)	5
LIFE OF AGONY Love To Let You Down (Epic)	5
INTANGIBLE Those Around You (Larkio Music)	3
JUDAS PRIEST Worth Fighting For (Epic)	3
SYSTEM OF A DOWN B.Y.O.B. (American/Columbia)	2
MOTLEY CRUE Sick Love Song (Island/IDJMG)	2

#### MOST INCREASED PLAYS

ARTIST TITLE LABEL(S)	PLAY INCREASE
SEETHER Remedy (Wind-up)	+246
SYSTEM OF A DOWN B.Y.O.B. (American/Columbia)	+215
3 DOORS DOWN Behind Those Eyes (Republic/Universal)	+ 160
ALTER BRIDGE Broken Wings (Wind-up)	+151
GREEN DAY Holiday (Reprise)	+131
PAPA ROACH Take Me (Geffen)	+116
AUDIOSLAVE Be Yourself (Interscope/Epic)	+107
MOTLEY CRUE Sick Love Song (Island/IDJMG)	+99
LIFE OF AGONY Love To Let You Down (Epic)	+89
MUDVAYNE Happy? (Epic)	+81

## MOST PLAYED RECURRENTS

ARTIST TITLE LABEL(S)	PLAYS
CROSSFADE Cold (Columbia)	731
BREAKING BENJAMIN So Cold (Hollywood)	661
PAPA ROACH Getting Away With Murder (Geffen)	581
SLIPKNOT Duality (Roadrunner/IDJMG)	512
VELVET REVOLVER Fall To Pieces (RCA/RMG)	458
VELVET REVOLVER Slither (RCA/RMG)	439
CHEVELLE Vitamin R (Leading Us Along) (Epic)	371
JET Cold Hard Bitch (Atlantic)	366
THREE DAYS GRACE Just Like You (Jive/Zomba Label Group)	353
LINKIN PARK Lying From You (Warner Bros.)	342

#### **NEW & ACTIVE**

Z-TRIP Walking Dead (Hollywood)
Total Plays: 105, Total Stations: 6, Adds: 0
UZ Sometimes You Can't Make It On Your Own (Interscope)
Total Plays: 77, Total Stations: 6, Adds: 0
DARK NEW DAY Brother (Warner Bros.)
Total Plays: 63, Total Stations: 18, Adds: 15
INTANGIBLE Those Around You (Larkio Music)
Total Plays: 41, Total Stations: 9, Adds: 3
JOE PERRY Shakin' My Cage (Columbia/Sony BMG Canada)
Total Plays: 21, Total Stations: 6, Adds: 6

Songs ranked by total plays

Station playlists for all R&R reporters are available on the web at <a href="https://www.radioandrecords.com">www.radioandrecords.com</a>.



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America's Best Testing Active Rock Songs 12 + For The Week Ending 4/15/05

Artist Title (Label)	TW	LW	Famil.	Burn	M 18-34	M 18-24	M 25-34
BREAKING BENJAMIN So Cold (Hollywood)	4.39	4.33	98%	23%	4.36	4.38	4.34
CROSSFADE Cold (Columbia)	4.29	4.31	97%	28%	4.09	4.00	4.18
MUDVAYNE Happy? (Epic)	4.28	4.15	67%	4%	4.41	4.19	4.62
BREAKING BENJAMIN Sooner Or Later (Hollywood)	4.23	4.19	93%	13%	3.92	4.11	3.73
PAPA ROACH Scars (Geffen)	4.21	4.16	93%	19%	3.99	4.19	3.78
THREE DAYS GRACE Home (Jive/Zomba Label Group)	4.16	4.18	97%	24%	4.01	4.12	3.89
CHEVELLE The Clincher (Epic)	4.16	4.21	79%	9%	3.99	4.03	3.94
EXIES Ugly (Virgin)	4.14	4.17	76%	10%	3.86	4.03	3.67
SLIPKNOT Before I Forget (Roadrunner/IDJMG)	4.11	4.08	65%	9%	4.22	4.03	4.42
SUBMERSED Hollow (Wind-up)	4.05	4.10	<b>53</b> %	4%	4.10	4.10	4.09
SHINEDOWN Burning Bright (Atlantic)	4.04	4.12	78%	15%	3.96	3.97	3.94
CROSSFADE So Far Away (Columbia)	4.00	4.12	92%	19%	3.87	3.92	3.82
NINE INCH NAILS The Hand That Feeds (Interscope)	4.00	3.95	71%	7%	4.13	3.97	4.30
GREEN DAY Boulevard Of Broken Dreams (Reprise)	3.94	3.96	99%	48%	3.94	4.00	3.87
A PERFECT CIRCLE Passive (Virgin)	3.93	3.94	68%	8%	3.83	3.78	3.87
TRUST COMPANY Stronger (Geffen)	3.90	3.92	<b>53</b> %	6%	3.60	3.68	3.50
DROWNING POOL Killin' Me (Wind-up)	3.80	3.75	<b>58</b> %	9%	3.83	3.56	4.07
THEORY OF A DEADMAN No Surprise (Roadrunner/10JMG)	3.79	3.71	49%	<b>8</b> %	3.50	3.48	3.52
GREEN DAY Holiday (Reprise)	3.78	3.94	<b>85</b> %	23%	3.61	3.65	3.57
AUDIOSLAVE Be Yourself (Interscope/Epic)	3.77	3.76	<b>73</b> %	14%	3.97	4.00	3.95
SYSTEM OF A DOWN B.Y.O.B. (American/Columbia)	3.64	_	64%	14%	3.87	3.70	4.03
VELVET REVOLVER Dirty Little Thing (RCA/RMG)	3.58	3.73	<b>78</b> %	<b>23</b> %	3.80	3.55	4.06
BLACK LABEL SOCIETY Suicide Messiah (Artemis)	3.51	3.35	<b>55</b> %	10%	3.50	3.04	4.00
MARS VOLTA The Widow (Strummer/Universal)	3.42	3.30	<b>52</b> %	<b>13</b> %	3.35	3.27	3.42
FUTURE LEADERS OF THE WORLD Everyday (Epic)	3.35	3.42	43%	9%	3.11	3.17	3.04
QUEENS OF THE STONE AGE Little Sister (Interscope)	3.33	3.57	74%	21%	3.38	3.30	3.47

Total sample size is 302 respondents. **Total average favorability** estimates are based on a scale of 1-5. (1=dislike very much, 5 = like very much). Total lamiliarity represents the percentage of respondents who recognized the song. Total burn represents the number of respondents who said they are tired of hearing the song. Songs must have 40% familiarity to appear on survey. Sample composition is based on persons 12+. Persons are screened via the Internet. Once passed, they can take the music test based on the format/music preference. RateTheMusic.com results are not meant to replace callout research. The results are intended to show opinions of participants on the the Internet only. RateTheMusic is a registered trademark of RateTheMusic.com. The RTM system, is available for local radio stations by calling 818-377-5300. RateTheMusic.com data is provided by Mediabase Research, a division of Premiere Radio Networks.

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1 cm 20 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2
CANADA

#### **ROCK TOP 30**

#### POWERED BY **MEDIABASE**

LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	WEEKS ON CHART	TOTAL STATIONS
1	0	AUDIOSLAVE Be Yourself (Interscope/Epic)	582	+81	4	13/0
3	0+	THEORY OF A DEADMAN No Surprise (604/Universal)	508	+27	12	13/0
2	3 🜞	SUM 41 Pieces (Island/IDJMG)	483	.6	16	9/0
6	4	GREEN DAY Holiday (Reprise)	455	+76	7	13/1
5	6	QUEENS OF THE STONE AGE Little Sister (Interscope)	399	+19	12	10/0
4	6	U2 All Because Of You (Interscope)	371	-21	18	11/0
8	<b>O</b> *	MATT MAYS Cocaine (Sonic/Warner Music Canada)	370	+13	7	17/0
9	8₩	BOY Up In This Town (MapleMusic/Universal)	354	+14	9	11/0
7	9	KILLERS Mr. Brightside (Island/IDJMG)	347	-24	21	11/0
10	10	COLLECTIVE SOUL Better Now (El Music Group)	333	0	10	12/0
14	. 🛈	OZZY OSBOURNE Mississippi Queen (Epic)	291	+4	5	12/0
17	Ø	BECK E-Pro (Interscope)	279	+28	8	7/1
11	13 🌞	VELVET REVOLVER Dirty Little Thing (RCA/RMG)	275	-40	13	8/0
20	<b>4</b>	ROBERT PLANT Shine It All Around (Sanctuary/SRG)	272	+48	3	9/0
26	<b>⊕</b>	SLOAN All Used Up (Vik/Sony BMG Canada)	265	+106	2	15/5
13	16	GREEN DAY Boulevard Of Broken Dreams (Reprise)	255	-53	24	15/0
15	17	PAPA ROACH Scars (Geffen)	250	-21	15	10/0
12	18	3 DOORS DOWN Let Me Go (Republic/Universal)	250	-58	17	11/0
22	19	NINE INCH NAILS The Hand That Feeds (Interscope)	234	+45	3	9/2
16	20	MOTLEY CRUE If I Die Tomorrow (Island/IDJMG)	233	21	15	12/0
18	21 🜞	THORNLEY Beautiful (604/Universal)	213	.17	12	11/0
2 <b>5</b>	<b>22</b>	U2 Sometimes You Can't Make It On Your Own (Interscope)	204	+ 37	4	11/1
29	<b>3</b> 3	WEEZER Beverly Hills (Geffen)	198	+63	2	9/5
24	- 20+	STAGGERED CROSSING Perfect Prize (Bent Penny)	193	+20	3	10/2
23	25	JIMMY EAT WORLD Work (Interscope)	171	.15	11	7/0
30	26	JACK JOHNSON Sitting, Waiting (Brushfire/Universal)	166	+32	3	9/4
27	<b>②</b>	GARBAGE Why Do You Love Me (Geffen)	160	+15	5	5/0
Debut>	<b>2</b> 3	GRADY Hammer In My Hand (Warner Music Canada)	156	+26	1	10/2
21	29	CROSSFADE So Far Away (Columbia)	149	-41	8	7/0
-	⊕	BREAKING BENJAMIN Sooner Or Later (Hollywood)	134	+10	5	7/1

25 Canadian Rock reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. © 2005 Radio & Records.

#### REPORTERS

#### Stations and their adds listed alphabetically by market

KEYJ/Abilene, TX OM: James Cameron PD/MD: Frank Pain PAPA ROACH JUDAS PRIEST SEETHER

WQBK/Albany, NY\* PD/MD: Chili Walker GREEN DAY

KZRK/Amarillo, TX

WWWX/Appleton, WI\* PD/MD: Guy Dark 1 DARK NEW DAY 1 SEETHER

WCHZ/Augusta, GA\* DM: Harley Drew PD/MD: Chuck Williams 1 PAPA ROACH SEETHER

KKXX/Bakersfield, CA\*

PD: John Boyle MD: JJ Prieve 16 SEETHER 14 JOE PERRY 7 VELVET REVOLVER

KRAB/Bakersfield, CA\* PD/MD: Danny Spanks 6 SEETHER WIYY/Baltimore, MD\* DM: Kerry Plackmeyer PD: Dave Hill APD/MD: Rob Heckman No Adds

WCPR/Biloxi, MS\*
OM: Jay Taylor
PD: Scol Fox
MD: Mitch Cry
3 DOORS DOWN
SEETHER

WKGB/Binghamton, NY OM/PD: Jim Free APD/MD: Tim Boland 1 SEETHER

WAAF/Boston, MA\*
PO: Keith Hastings
MD: Mristress Carrie
10 SEETHER
4 LIFE OF AGONY
2 JOE PERRY
PAPA ROACH

DARK NEW DAY

WYBB/Charleston, SC\*
OM/PD: Mike Allen
1 SETTHER
DOG FACED GODS
DARK NEW DAY

WRXR/Chattanooga, TN\*
OM: Kris Van Dyke
PD: Boner
MD: Opie
MD: Opie
APAPA ROACH
1 SEETHER
APAPUL

ATREYU DARK NEW DAY

WZZN/Chicago, IL\*
PD: Bill Gamble
APD: Steve Levy
MD: James VanOsdol
11 SEETHER
5 DARK NEW DAY

KRQR/Chico, CA

OM: Ron Woodward
PD/MO: Dain Sandoval
5 WEEZER
4 TSAR
3 GREEN DAY
DARK NEW DAY
SEETHER

KILO/Colorado Springs, CO\* OM: Rich Hawk PD: Ross Ford 14 SEETHER 3 DOORS DOWN

KBBM/Columbia, MO A: Jack Lawson PAPA ROACH SEETHER

WBZX/Columbus, OH\*

PD: Hal Fish APD/MO: Ronni Hunter 2 SEETHER. DARK NEW DAY

KRPX/Corpus Christi, TX\* OM/PD: Scott Holt APD/MD: Dave Ross 13 SEETHER PAPA ROACH

KBPI/Denver, CO'

WRIF/Detroit, MI\* DM/PD: Doug Podell APD/MO: Mark Pennington 2 SEETHER 1 PAPA ROACH 1 JOE PERRY

KNRQ/Eugene, OR PD/MD: AI Scott 19 BREAKING BENJAMIN DARK NEW DAY SEETHER

WGBF/Evansville, IN OM: Mike Sanders PD: Fatboy APD/MD: Shick Nick 8 SEETHER 1 PAPA ROACH 1 3 DOORS DOWN 1 WEEZER

WWBN/Flint, MI\*

KRBR/Duluth

KAZR/Des Moines, IA\* DM: Jim Schaeler PD: Ryan Patrick MD: Andy Hall 1 SEETHER

WTPT/Greenville, SC\* OM/PD: Mark Hendrix MD Smack Taylor 1 PAPA ROACH SEETHER

PD: Michael Picozzi APD/MD: Mike Karolyi 1 SEETHER PAPA ROACH

PD: Brian Beddow APD/MD: Tony LaBrie DARK NEW DAY SEETHER KRZR/Fresno, CA\* OM/PO: E. Curlis Johnson APO: Oon De La Cruz MD: Rick Roddam 9 SEETHER

WROC/Ft. Myers, FL\* PD: Lance Hale MD: Shawn "Milo" Fennell 3 SEETHER PAPA ROACH INTANGIBLE

WBYR/Ft. Wayne, IN\*
PD: Curdy Miller
MO: Stiller
9 SEETHER
PAPA ROACH
MARS VOLTA
LIFE OF AGONY
RA

WKLQ/Grand Rapids, MI\* OM: Brent Alberts PD/MD: Derrin Arriens 1 JUDAS PRIEST 1 SEETHER DARK NEW DAY

WZOR/Green Bay, WI PD/MD: Roxanne Steele 16 SEETHER

WXQR/Greenville, NC APD/MD: Matt Lee

WQCM/Hagerstown DM: Rick Alexander PD/MD: Mike Holder APD: Shawn Quinn SILVERTIDE PAPA ROACH

WQXA/Harrisburg, PA\*

MD: Nixon 4 SEETHER 1 DARK NEW DAY WCCC/Hartford, CT\*

INTANGIBLE LIFE OF AGONY WAMX/Huntington

12 PAPA ROACH 4 JUDAS PRIEST WRTT/Huntsville, AL\*
DM: Rob Harder
PD/MO: Jimbo Wood
12 SEETHER
1 PAPA ROACH
DARK NEW DAY

WRXW/Jackson, MS\* PD: Johnny Maze APO: Big Johnson MD: Brad Stevens 7 SEETHER 1 DARK NEW DAY

KORC/Kansas City, MO\* PD: Bob Edwards APD/MD: Dave Fritz 12 SEETHER INSTRUCTION

KLFX/Killeen, TX PD/MD: Bob Fonda 17 WEEZER 17 SYSTEM OF A DOWN

WJXQ/Lansing, MI\* PD: Bob Olson MD: Carolin Stee

KOMP/Las Vegas, NV\*

KZCD/Lawton, OK PD: Don "Critter" Brown APD: David Combs 7 3 DOORS DOWN

5 SEETHER 3 ALTER BRIDGE

WXZZ/Lexington, KY\*
DM: Robert Lindsey
PD: Jerome Fischer
APD: Twitch
2 SEETHER
1 MOTLEY CRUE
1 SYSTEM OF A DOWN

KIBZ/Lincoln, NE DM: Jim Steel PD: Tim Sheridan APD/MD: Sparky PAPA ROACH ALSTON SEETHER

KDJE/Little Rock, AR\* D: Marly
SYSTEM OF A DOWN
MOTLEY CRUE
3 DOORS DOWN
WEEZER

WTFX/Louisville, KY\*

KFMX/Lubbock, TX

WJJ0/Madison, WI\* PD: Randy Hawke APD/MD: Blake Patton 11 SEETHER 4 PAPA ROACH

WGIR/Manchester, NH PD: Alex James APD: Becky Pohotsky U2 BECK

KFRQ/McAllen, TX\* 0M/PD: Alex Duran 2 PAPA ROACH 1 SEETHER

KBRE/Merced, CA PD/MD: Mikey Martinez
APD: Jason LaChance
EIGHTEEN VISIONS
PAPA ROACH
INTANGIBLE

WLZR/Milwaukee, Wi\* PD: Sean Elliott MD: Marilynn Mee 6 SEETHER 1 PAPA ROACH

KXXR/Minneapolis, MN\* DM: Dave Hamilton PD: Wade Linder APD/MD: Pablo 9 DARK NEW DAY 1 SEETHER JUDAS PRIEST

KMRQ/Modesto, CA\* DM: Max Miller
PD/MD: Jack Paper
APD: Matt Foley
4 SEETHER
3 PAPA ROACH

WRAT/Monmouth, NJ\* 0M/PD: Carl Craft APD/MD: Robyn Lane 1 MUDVAYNE JOE PERRY

WCLG/Morgantown, WV OM/PD: Jeff Miller MD: Dave Murdock 1 SEETHER 3 DOORS DOWN

WNOR/Norfolk, VA\* PD: Harvey Kojan APO.MO: Tim Parker PAPA ROACH JUDAS PRIEST SEETHER

KATT/Okłahoma City, OK\* OM/PD: Chris Baker MD: Jake Daniels 13 SEETHER 1 LIFE OF AGONY BREAKING POINT

WYYX/Panama City, FL PD: Keith Allen APD/MD: The Freak 7 3 DOORS DOWN 7 PAPA ROACH 7 SEETHER

WTKX/Pensacola, FL\*
PD: Joel Sampson
APD/MD: Mark The Shark
15 SEETHER
4 NO ADDRESS
1 PAPA ROACH

WIXO/Peoria, IL. OM: Ric Morgan PD/AMD: Matt Bahan

WYSP/Philadelphia, PA\* OM/PD: Tim Sabean APD: Gil Edwards MD: Spike 14 SEETHER

KIJPD/Phoenix 47\* PD: JJ Jeffries MD: Larry McFeelie 4 SEETHER MADSIDE

WXLP/Quad Cities, IA\* DM: Darren Pitra
PD: Oave Levora
MO: Bill Stage
1 PAPA ROACH
1 SEETHER

KDOT/Reno, NV\* OM: Jim McClain PO/MD: Jave Patlerson 10 SEETHER

WKQZ/Saginaw, MI\* : Hoser EVEN THE ODD 3 DOORS DOWN SEETHER

WZBH/Salisbury, MD OM/PD: Shawn Murphy APD/MD: Miki Hunter PAPA ROACH SHADDOWS FALL ALSTON INTANGIBLE LIFE OF AGONY SEETHER

KISS/San Antonio, TX\* : Kevin Vargas Papa Roach Seether

KIOZ/San Diego, CA\* OM: Jim Richards PO/MD: Shauna Moran-Brown 3 SEETHER

KURO/San Luis Obispo, CA OM/PD: Andy Winford MD: Stephanie Bell PAPA ROACH SEETHER

KXFX/Santa Rosa, CA\*
PD: Don Harrison
MD: Todd Pyne
1 PAPA ROACH
SEETHER

KISW/Seattle, WA\* PD: Dave Richards APD: Ryan Castle MD: Ashley Wilson 9 SEETHER 4 LIFE OF AGONY

WHBZ/Sheboygan, WI

WRBR/South Bend, IN

10 WEEZER
2 DARK NEW DAY
2 SEETHER
2 3 DOORS DOWN

KHTO/Spokane, WA\*
PD/M0: Barry Bennett
AP0: Kris Siebers
1 PAPA ROACH
1 SEETHER
3 DOORS DOWN
JOE PERRY

WLZX/Springfield, MA\* PD: Neal Mirsky MD: Courtney Quinn 3 PAPA ROACH 2 SEETHER

KZRQ/Springfield, MO OM: Brad Hansen PD: Adam Jabroni Burnes 14 MARS VOLTA 3 DOORS DOWN SEETHER

WAQX/Syracuse, NY\*
OM: Tom Milchell
PD: Alexis
2 PAPA ROACH
INTANGIBLE
JOE PERRY
SEETHER

WXTB/Tampa, FL\* OM/PD: Brad Hardin APD/MD: Brian Medlin No Adds

WKLL/Utica, NY PD: Scott Petibone APD/MD: Tim Noble 20 SEETHER 10 LIFE OF AGONY

KFMW/Waterloo, IA OM/PD: Michael Cross 15 SEETHER 5 PAPA ROACH 5 FUTURE LEADERS OF THE WORLD

WKQH/Wausau, WI DM: Max Bumgardner PD/AMD: Oan Watenski 32 THEORY OF A DEAOMAN 7 OZZY OSBOURNE 6 BLACK LABEL SOCIETY

KICT/Wichita, KS\* PD: Ray Michaels MD: Rick Thomas 2 PAPA ROACH 1 SEETHER

WBSX/Wilkes Barre, PA\* OM: Jules Riley PD: Chris Lloyd MD: James McKay DARK NEW DAY SEETHER

KATS/Yakima, WA

22 SEETHER 4 PAPA ROACH

POWERED N **MEDIABASE** 

59 Total Monitored

30 Total Indicator

64 • Radio & Records April 15, 2005



KEVIN STAPLEFORD

PART TWO OF A TWO-PART SERIES

# The True Power Of Jack

#### The anti-buzz on what everybody is buzzing about

his is awkward. How do you discuss something like Jack without engaging in any of that icky hyperbole? Every day, it seems, there's a new Jack here or a fake Jack there, and the Alt world has been inundated with high-profile attempts to snag some of the Jack magic for itself. In order to avoid the hype, this week we bring you one of Jack's architects, Garry Wall, in his first interview on the subject.

The time: Dec. 30, 2002. The place: Vancouver, British Columbia, where Rogers Broadcasting was itching to inject new life into waning Soft AC outlet CKKS (Kiss). Bohn and Associates consulted, and Paragon did the research. The result? Jack.

GW: The genesis of Jack was the search for an idea that could be developed into a product that would appeal to adults, something that could rejuvenate a radio station that needed some juice. What ultimately happened was that a scphisticated product design was put in place, and then it was named and launched.

**R&R:** That sounds almost too simple, especially in light of what Jack has become.

GW: I don't think anyone involved at that point would have predicted the course of Jack. People had different points of view on what might or might not happen, but I'm not sure that anyone thought it would turn into a phenomenon!

**R&R:** Yet here we are — and I'm still trying to get a handle on what makes Jack so different.

**GW**: From the beginning it was a clean design, because it stemmed from the intention to create a new concept for a listener target, as opposed to repairing a wounded concept. There were several other options, but Jack was the one that Rogers had the most passion for.

**R&R:** A lot of people seem to be reacting to what they think Jack means, even in the Alternative world. Does that surprise you?



Garry Wall

GW: Keep in mind that Jack is more than just a name and a big playlist; it's a very carefully designed product that requires really good operators in each market. Other stations that are just putting a wild name on a huge list of songs — I don't know what they're doing, but it isn't Jack.

Having said that, I happen to be one of the old guys who remembers what Rick Carroll's stations sounded like. What I recall is how exciting

they were to listen to. As a radio person, I might not have been able to endorse it intellectually, but I don't listen to radio like that, and I don't think most other people do either. People experience a station, and they either like it or they don't. They don't sit there and try to figure everything out.

**R&R:** There was definitely a vibe on those stations. It transcended the music, although the music was a major part of it. Is that what Jack is designed to have?

**GW**: There are many parts to product design in radio — music, promotions, DJs and production — and Jack has all of them. They've all been very carefully designed, originally based on research, and subsequently based on what we've learned.

Ultimately, it comes down to how well management is able to make it local and connect with the market. When you're connecting with the market, it goes beyond the technical and becomes emotional.

R&R: That would mean that the Jack in Dallas

and the Jack in Los Angeles are totally different machines, right?

GW: I think that's fair to say, but you would still recognize them as being Jack. The same would have been said, in the '80s, for KROQ/Los Angeles and XTRA (91X)/San Diego. They weren't the same, but I could recognize them as being in the same family.

R&R: That's true, but Rick Carroll was all about creating a new alternative to existing radio formats. We've got more to contend with now.

GW: It's not about

iPods, and it's not about satellite radio — terrestrial radio has 177 million people who cume in every week. While we have a lot to criticize about our products, we obviously have a lot going for us too

People miss the point when they say that Jack is this or that in terms of technical details. Look, it's inciting passion, so raise the bar of your own proposition. When Jet Blue came in and turned American Airlines and Delta upside down, it was no secret to those of us who were flying why that happened. Duh — give me a nice seat with a TV in it and a decent rate, and I'm there.

R&R: When Alternative programmers talk about losing their brand value and their audience passion, they usually moan about how their fortunes are tied to whatever music happens to be out at any given time.

**GW:** You know what, we can point to a lot of different reasons for that, and they may all have some merit, but when I talk to people who spend a lot of their time downloading music, they don't complain that there's no good music out there. There are more musicians than ever recording music, so the perceived shortage is a result of a narrowing pipeline between the labels and the radio stations. The consumers who are bypassing the pipeline are not complaining.

R&R: Have you paid much attention to the "Neo"
Alternative stations?

**GW**: I've heard about them, and I like the idea, but I can't say that I've spent a lot of time actually listening to them yet.

"The genesis of Jack was the search for an idea that could be developed into a product that would appeal to adults, something that could rejuvenate a radio station that needed some juice."

**R&R:** What they seem to have in common with Jack is the concept of tapping in to their listeners' passion. They attempt to do it almost completely with music though. In fact, it's all about music.

GW: Well, the interest in getting listeners passionate again is similar, and, as I understand it, both are built around the music. The difference is that "Neo" is based more on Rock listeners, while Jack is a broader entertainment product that pulls in a greater coalition. From what you described, Neo also sounds much more serious, and Jack doesn't take itself very seriously at all.

R&R: Then what makes Jack work? What drives

**GW:** It seems that people get fixated on Jack and think they need to copy it or take it apart, but it's an all-encompassing approach. If your brand is stale, if your radio station is a commodity, you need to freshen it up. Nobody wants a product that's stale.

I've seen Classical stations that have very passionate listeners. Pay no attention to the man behind the curtain, whether it's Jack or not. Jack knows why it's doing what it's doing — do you? Are you connecting passionately with your market?

**R&R:** I'd like to get back to something that you touched on before, and that's the role of management. How important are they in developing stations that incite the type of passion that you're talking about?

"Pay no attention to the man behind the curtain, whether it's Jack or not."

GW: Local management is absolutely essential to Jack's success. That's why, as far as Jack goes, we've opted not to do business in situations where we didn't feel everything lined up properly. Jack needs smart, talented and creative people to bring it to life and make it fit their market

**R&R:** It sounds like it needs more than just talented people; it needs managers who are willing to think beyond one or two quarters.

**GW**: Yes. The industry today is too focused on how we're doing this quarter and this month, and few broadcasters have the luxury to develop or fund ideas like this. Rogers was thinking more long-term, and they were willing to invest.

I think we've been harvesting for a long time in this business, and now the time has come to reseed. We've assumed that the listeners would always be there at a certain passion level for our business, and we now know that's not true. We've got to sing for our supper, so we better start singing a lot better.

**R&R:** We'd better start creating products and brands that get people excited again.

GW: Passionately excited. I'll give you an example of that, which I may have shared with you before. I remember when I first got to San Diego [to program KKLQ (Q106) in 1986], and I listened to 91X. I got to town and heard a promo for Oingo Boingo. I had no idea who they were, and they had sold out two shows at the Sports Arena. It scared the crap out of me.

Soon after that we began to realize that there were songs on 91X that actually would fit Q106, so we started playing artists like Depeche Mode. The 91X listeners would call us and be vehemently angry with us: "You're stealing 91X music and ruining it!" We knew that we were doing the right thing for our listeners, but to them it was blasphemy.

Those 91X listeners — even though they had a Q106 button — were so passionate about the 91X brand and their station and held it in such reverence that they were moved to defend it. What does that tell you?

**R&R:** That there was a killer brand in place — and it was more than a format. In fact, we would throw in The Kinks or The Who or even James Brown just to mix things up. How Jack of us was that?

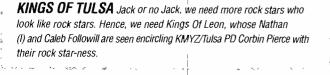
**GW**: I know that you didn't just sit around thinking, "Oh, this will fuck their heads up." I think you said, "This fits, and it makes sense on some level," and you knew why, and you did it. It wasn't just a lark. The precursors to today's Alternative format were following very good gut instincts.

**R&R:** Well, to be fair, it was gut mixed with some solid research — which, I assume, is also how this whole Jack thing got started in the first place.

**GW**: In many ways, yes. Jack is a brand that has three-plus years of history and is now in 20 markets in Canada and the United States. There's a knowledge base behind Jack. It's not some willy-nilly thing.

I'm not trying to sell the format here, I'm really not. The point for me is, "Hey, wake up, and let's rejuvenate this business." Not by copying Jack, but by getting your listeners back in the passion game. Come up with your own ideas and connect with your listeners. They don't care about formats; they just care if they like it — or not.

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#### **ALTERNATIVE TOP 50**

		April 15, 2005			-		
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	TOTAL AUDIENCE	· WEEKS ON CHART	TOTAL STATIONS/ ADDS
1	0	AUDIOSLAVE Be Yourself (Interscope/Epic)	2345	+83	153892	5	70/0
3	2	NINE INCH NAILS The Hand That Feeds (Interscope)	2103	+103	130470	4	71/0
2	3	GREEN DAY Holiday (Reprise)	2071	-3	138955	14	67/0
4	4	BECK E-Pro (Interscope)	1942	+10	107878	10	70/0
5	<b>5</b>	QUEENS OF THE STONE AGE Little Sister (Interscope)	1882	+13	109242	13	66/0
6	6	WEEZER Beverly Hills (Geffen)	1784	+212	123563	3	71/1
7	7	BREAKING BENJAMIN Sooner Or Later (Hollywood)	1381	-22	62166	15	51/0
12	8	GARBAGE Why Do You Love Me (Geffen)	1278	+20	54898	8	66/0
13	9	CHEVELLE The Clincher (Epic)	1222	-2	55549	13	54/1
9	10	KILLERS Mr. Brightside (Island/IDJMG)	1219	-97	75918	27	50/0
8	11	GREEN DAY Boulevard Of Broken Dreams (Reprise)	1175	-205	75380	27	68/D
14	12	SYSTEM OF A DOWN B.Y.O.B. (American/Columbia)	1157	+94	63471	3	59/0
10	13	MARS VOLTA The Widow (I'll Never Sleep Alone) (Strummer/Universal)	1123	-156	74007	14	57/0
11	14	JIMMY EAT WORLD Work (Interscope)	1099	-177	49265	17	55/0
17	15	EXIES Ugly (Virgin)	1019	-12	47581	20	42/0
15	16	CROSSFADE Cold (Columbia)	1014	-42	64703	45	45/0
16	17	CROSSFADE So Far Away (Columbia)	984	-50	36670	12	49/0
18	18	MUDVAYNE Happy? (Epic)	955	+28	43711	9	41/2
19	19	PAPA ROACH Scars (Geffen)	863	-50	51414	22	38/0
21	20	Z-TRIP Walking Dead (Hollywood)	844	+53	54409	5	46/3
22	21	TRUST COMPANY Stronger (Geffen)	711	-51	21186	10	43/0
23	22	KINGS OF LEON The Bucket (RCA/RMG)	706	+15	33394	10	47/2
28	23	KILLERS Smile Like You Mean It (Island/IDJMG)	677	+78	44057	7	42/2
25	24	INTERPOL Evil (Matador)	660	+10	38297	13	36/1
31	25	MY CHEMICAL ROMANCE Helena (Reprise)	650	+76	28121	6	43/2
27	26	BRAVERY An Honest Mistake (Island/IDJMG)	647	+42	34363	9	42/2
26	27	JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Universal)	636	+30	46496	14	32/1
32	28	HOT HOT HEAT Goodnight Goodnight (Sire/Reprise)	614	+51	28347	7	37/2
30	29	NO ADDRESS When I'm Gone (Sadie) (Atlantic)	607	+4	24829	7	40/4
33	30	U2 Sometimes You Can't Make It On Your Own (Interscope)	567	+10	32841	7	44/0
24	31	3 DOORS DOWN Let Me Go (Republic/Universal)	528	-158	26003	18	28/0
35	32	KAISER CHIEFS I Predict A Riot (Universal)	488	+15	18D02	10	37/1
36	_33	SUM 41 Pieces (Island/IDJMG)	437	-38	30468	19	25/0
29 -	34	A PERFECT CIRCLE Passive (Virgin)	434	-182	16387	15	27/0
40	35	SLIPKNOT Before   Forget (Roadrunner/IDJMG)	428	+13	14066	5	29/0
41	36	ACCEPTANCE Different (Columbia)	424	+21	14249	5	36/1
39	37	THEORY OF A DEADMAN No Surprise (Roadrunner/IDJMG)	419	-12	16778	6	27/3
34	38	LOUIS XIV Finding Out True Love Is Blind (Pineapple/Atlantic)	417	-113	26509	13	27/0
38	39	UNWRITTEN LAW Save Me (Lava)	344	-100	11737	18	24/0
42	40	CAESARS Jerk It Out (Astralwerks/EMC)	325	+20	14792	3	22/1
37	41	SHINEDOWN Burning Bright (Atlantic)	322	-137	14048	19	13/0
45	42	PEPPER Give It Up (Volcom Entertainment/Lava)	294	+33	24120	4	18/4
44	43	DAVE MATTHEWS BAND American Baby (RCA/RMG)	292	-3	15283	3	18/3
43	44	SNOW PATROL Chocolate (A&M/Interscope)	287	-18	15094	10	19/0
46	45	TEGAN & SARA Walking With A Ghost (Vapor/SRG)	277	+19	16555	12	17/1
50	46	GORILLAZ Feel Good Inc. (Virgin)	271	+82	15094	2	22/1
Debut>	40	SEETHER Remedy (Wind-up)	253	+253	16489	1	36/36
47	48	MODEST MOUSE World At Large (Epic)	253	+6	13195	4	14/1
Debut>	49	UNWRITTEN LAW She Says (Lava)	227	+137	12151	1	29/5
Debut>	<b>10</b>	OASIS Lyla (Epic)	224	+218	19629	1	34/26

71 Alternative reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 20 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Total Audience equals Average Quarter Hour Persons times number of plays Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.). 2005 Radio & Records.

#### POWERED BY **MEDIABASE**

#### **MOST ADDED**

ARTIST TITLE LABEL(S)	ADDS
SEETHER Remedy (Wind-up)	36
OASIS Lyla (Epic)	26
PAPA ROACH Take Me (Geffen)	23
STEREOPHONICS Dakota (You Made Me Feel Like The One) (V2)	9
MUSE Stockholm Syndrome (Warner Bros.)	5
UNWRITTEN LAW She Says (Lava)	5
NO ADDRESS When I'm Gone (Sadie) (Atlantic)	4
3 DOORS DOWN Behind Those Eyes (Republic/Universal)	4
PEPPER Give It Up (Volcom Entertainment/Lava)	4
LIFE OF AGONY Love To Let You Down (Epic)	4

#### MOST **INCREASED PLAYS**

ARTIST TITLE LABEL(S)	PLAY INCREASE
SEETHER Remedy (Wind-up)	+253
DASIS Lyta (Epic)	+218
WEEZER Beverly Hills (Geffen)	+212
3 DOORS DOWN Behind Those Eyes (Republic/Universal)	+170
UNWRITTEN LAW She Says (Lava)	+137
NINE INCH NAILS The Hand That Feeds (Interscope)	+103
MUSE Stockholm Syndrome (Warner Bros.)	+96
SYSTEM OF A DOWN B.Y.O.B. (American/Columbia)	+94
AUDIOSLAVE Be Yourself (Interscope/Epic)	+83
GORILLAZ Feel Good Inc. (Virgin)	+82

#### **NEW & ACTIVE**

MUSE Stockholm Syndrome (Warner Bros.) Total Plays: 224, Total Stations: 29, Adds: 5 3 DOORS DOWN Behind Those Eyes (Republic/Universal) Total Plays: 222. Total Stations: 20. Adds: 4 KEANE Everybody's Changing (Interscope) Total Plays: 139, Total Stations: 11, Adds: 1 STEREOPHONICS Dakota (You Made Me Feel Like The One) (V2) Total Plays: 127, Total Stations: 20, Adds: 9 HAWTHORNE HEIGHTS Ohio Is For Lovers (Victory) Total Plays: 119, Total Stations: 10, Adds: 1 WAKEFIELD C'mon Baby (Jive/Zomba Label Group) Total Plays: 111, Total Stations: 12, Adds: 0 SENSES FAIL Buried A Lie (Vagrant) Total Plays: 111, Total Stations: 10, Adds: 2 RAVEONETTES Love In A Trashcan (Columbia) Total Plays: 95, Total Stations: 8, Adds: 1 LIFE OF AGONY Love To Let You Down (Epic) Total Plays: 94. Total Stations: 14. Adds: 4 FUTUREHEADS Decent Days And Nights (Sire/Reprise) Total Plays: 94. Total Stations: 10. Adds: 1

#### Songs ranked by total plays

Station playlists for all R&R reporters are available on the web at www.radioandrecords.com.

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Artist Title (Label)	TW	LW	Familiarity	Burn	Persons 18-34	Men 18-34	Women 18-34
GREEN DAY Holiday (Reprise)	4.32	4.27	97%	18%	4.31	4.22	4.41
KILLERS Mr. Brightside (Island/IDJMG)	4.23	4.34	93%	25%	4.18	3.93	4.44
GREEN DAY Boulevard Of Broken Dreams (Reprise)	4.21	4.21	100%	46%	4.30	4.27	4.32
WEEZER Beverly Hills (Geffen)	4.15	_	70%	7%	4.10	4.09	4.11
JIMMY EAT WORLO Work (Interscope)	4.11	4.15	85%	16%	4.01	3.97	4.05
BREAKING BENJAMIN Sooner Or Later (Hollywood)	4.03	3.89	84%	19%	3.99	3. <b>95</b>	4.04
UNWRITTEN LAW Save Me (Lava)	4.00	3.97	78%	14%	3.96	4.06	3.84
KILLERS Smile Like You Mean It (Island/IDJMG)	4.00	_	70%	10%	3.93	3.60	4.28
PAPA ROACH Sears (Geffen)	3.95	4.02	93%	29%	3.91	3.82	4.90
CHEVELLE The Clincher (Epic)	3.89	3.90	69%	11%	3.81	3.99	3.59
BRAVERY An Honest Mistake (Island/IDJMG)	3.87	3.88	44%	7%	3.77	3.37	4.20
QUEENS OF THE STONE AGE Little Sister (Interscope)	3.85	3.93	78%	13%	3.79	3.78	3.79
NINE INCH NAILS The Hand That Feeds (Interscope)	3.83	3.96	71%	12%	3.82	3.89	3.74
A PERFECT CIRCLE Passive (Virgin)	3.83	3.75	58%	10%	3.88	3.86	3. <b>90</b>
EXIES Ugly (Virgin)	3.82	3.81	68%	14%	3.67	3.72	3.60
CROSSFADE Cold (Columbia)	3.81	3.86	91%	35%	3.72	3.67	3.77
3 OOORS DOWN Let Me Go (Republic/Universal)	3.69	3.75	91%	32%	3.68	3.71	3.64
AUDIOSLAVE Be Yourself (Interscope/Epic)	3.68	3.85	72%	15%	3.54	3.57	3.51
BECK E-Pro (Interscope)	3.68	3.83	71%	15%	3.65	3.66	3.64
INTERPOL Evil (Matador)	3.68	3.72	54%	11%	3.53	3.33	3.72
TRUST COMPANY Stronger (Geffen)	3.66	3.58	46%	9%	3.62	3.71	3.47
CROSSFADE So Far Away (Columbia)	3.65	3.81	77%	19%	3.49	3.44	3.54
JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Universal	∅ 3.65	_	71%	20%	3.62	3.54	3.70
THREE DAYS GRACE Home (Jive/Zomba Label Group)	3.64	3.66	88%	32%	3.50	3.39	3.64
MARS VOLTA The Widow (Strummer/Universal)	3.64	3.57	62%	16%	3.63	3.35	3.94
GARBAGE Why Do You Love Me (Geffen)	3.62	3.84	66%	13%	3.66	3.57	3.76
SYSTEM OF A DOWN B.Y.O.B. (American/Columbia)	3.46	-	54%	14%	3.24	3.35	3.13

Total sample size is 336 respondents. Total average (avorability) estimates are based on a scale of 1-5. (1=dislike very much, 5 = like very much) Total lamiliarity represents the percentage of respondents who recognized the song. Total burn represents the number of respondents who said they are tired of hearing the song. Songs must have 40% familiarity to appear on survey. Sample composition is based on persons 12+. Persons are screened via the Internet. Once passed, they can take the music test based on the format/music preference. RateTheMusic.com results are not meaning to replace callout research. The results are intended to snow opinions of participants on the the internet only. RateTheMusic is a registered trademark of RateTheMusic.com. The RTM system, is available for local radio stations by calling 818-377-5300. RateTheMusic.com data is provided by Mediabase Research, a division of Premiere Radio Networks.

#### **Playing Telephone: Alt Fans Cutting The Cord?**

Last week Jacobs Media dropped a bomb in the form of an all-client web poll devoted specifically to technology and new media that included interviews with 19,000 Rock radio listeners. Among Jacobs' findings was the mind-numbing idea that 37% of Alternative music fans between the ages of 18-29 now operate solely off their cell phones. Arbitron doesn't call cell phones, which means that over a third of our audience is theoretically out of play.

"While we at Jacobs believe that reports of Alternative's death are, to paraphrase Mark Twain, greatly exaggerated, let it be known that Arbitron's methodology might figure prominently in an autopsy report," says Jacobs Media's Dave Beasing.

#### "Alternative is most heavily impacted, and the numbers are scary."

Fred Jacobs

Arbitron VP/Communications Thom Mocarsky, meanwhile, points out that the complexity of the coverage shortfalls is directly related to the technology itself. "There are a ton of issues to sort out," he says. "Since numbers are now completely portable, geography and cell phone area codes don't match. You could be calling an L.A. exchange and find that the person is now living in South Carolina. If you add cell phones to the sample frame, households with land lines and cell phones now have an additional chance to be in the survey."

Mocarsky would also like to direct your attention to the U.S. Census Bureau, which says that only 7% of households are cell-phone only. More specifically, the census data identifies 19% of 15-24-year-olds and a little less than 10% of 25-34-year-olds as "cord-cutters." In addition, national exit polls during last November's presidential election found that 19% of voters between the ages of 18 and 29 had moved into the cell-only realm — a significantly smaller number than that in the Jacobs report.

Another caveat to ponder is the fact that each station in the Jacobs study was limited to a maximum number of respondents. While this was done to ensure that no single market would dominate the results, it follows that small markets would then be equally weighted with large ones — which is enough to give professional polling people a pretty evil twitch when discussing the representative value of any national poll.

"This study was focused on people who are online and using radio," says Fred Jacobs. "So, of course, we're not claiming that's it representative of the population at large. But what really hits you between the eyes is that Alternative is most heavily impacted, and the numbers are scary."

Most important, Jacobs also sees a connection between the types of people Arbitron needs to flush out and those who were involved in his survey. "These are listeners who want to be involved, and they've demonstrated their propensity to fill out surveys," he says. "In my heart of hearts I believe that these are people who would fill out a diary - if only we could get one in their hands."

#### REPORTERS

#### Stations and their adds listed alphabetically by market

WHRL/Albany, NY\* OM: John Cooper PD: Lisa Biello 2 SEETHER PAPA ROACH

WNNX/Atlanta, GA\* DM/PO: Lestie Fram MD: Jay Harren 5 OASIS 2 CAESARS

WJSE/Atlantic City, NJ\*
PD: Scall Reilly
ORESDEN DDLLS
EIGHTEEN VISIONS
PAPA ROACH
DASIS

KQXR/Boise, ID\*
OM: Dan McColly
PD: Eric Kristensen
MD: Jeremi Smith
2 SEETHER
3 DOORS DOWN

WAVF/Charleston, SC\* PD: Dave Rossi MD: Suzy Boe 23 DAVE MATTHEWS BAND 15 OASIS WEEZER

WKQX/Chicago, IL\*
PD: Mike Stern
APD/MD: Jacent Jackson
8 SEETHER

WAQZ/Cincinnati, OH\*
PD/MD: Jett Nagel
15 OASIS
15 SEETHER
9 NO ADDRESS
1 KINGS OF LEON
HOT HOT HEAT

PD: Kim Monroe APD: Dom Nardella MD: Tim "Slats" PAPA ROACH SEETHER

WWCO/Columbus, OH\*
DM: Randy Malloy
PD: Andy Davis
MD: Jack DeVoss
1 BLOC PARTY

KILLERS MY CHEMICAL ROMANCE

WXEG/Dayton, OH\*
DM: Tony Tiltord
PD: Sleve Kramer
APD/MD: Boomer
9 SEETHER
8 Z-TRIP

CIMX/Detroit, MITPD: Murray Brookshaw APD: Vince Cannova MD: Matt Franklin 3 MUOVAYNE 1 BRAVERY

WYSK/Fredericksburg, VA OM/PD: Paul Johnson APD/MD: Frank Wells 1 SEETHER CAESARS

KFRR/Fresno, CA\* PD: Reverend APD: Jack Hammer 1 CHEVELLE 1 OASIS

WXTW/Ft. Wayne, IN\* DM: JJ Fabini OM: Bill Stewart PO: Don Walker

WGRD/Grand Rapids. MI

WXNR/Greenville, NC\* DM: Bruce Simel PD: Jeff Sanders APD/MD: Charlie Shaw 2 HAWTHORNE HEIGHTS 2 SEETHER 1 OASIS

WRZX/Indianapolis, IN\* PD: Lenny Diana MD: Michael Young

WPLA/JackSonville, FL\* OM: Gail Austin APO/MD: Chad Chumley

WRZK/Johnson City\*
PD/MD: Scott Driks
Theory of A Deadman
Seether

I 3 DOORS DOWN Z-TRIP

KRBZ/Kansas City, MO\* DM: Greg Bergen PD: Lazio MD: Jason Ulanet DRESDEN OOLLS STEREOPHONICS

WNFZ/Knoxville, TN\* OM. Terry Gillingham PD: Anthony "Roach" Proffit APD/MD: Greg Sutton

KFTE/Lafayette, LA\*
PD: Scott Perrin
MD. Roger Pride
1. SEE\* HER

KXTE/Las Vegas, NV\*
PD: Chris Ripley
MD: Carly Brown
15 SEETHER
5 LIFE OF AGONY
PEPPER
MUSE

WLRS/Louisville, KY\* PD: Annrae Fitzgerald MD: Davie Hill 9 SEETHER 1 BRAVERY

WLUM/Milwaukee, WI\* PD: Kenny Neumann 5 OASIS 3 MUSE

WHTG/Monmouth, NJ\* PD: Mike Gavin APD/MD: Brian Phillips SENSES FAIL STEREOPHONICS

KMBY/Monterey, CA\* PD/MD: Kenny Allen BLOC PARTY DAVE MATTHEWS BAND OASIS SEETHER PAPA ROACH

WKZQ/Myrtle Beach, SC PD: Mark McKinney APD/MD: Charley 6 SYSTEM OF A DOWN

KKND/New Orleans, LA\*
PD: Sig
MD: Vydra
22 SEETHER
4 PAPA ROACH
2 UNWRITTEN LAW
3 DOORS DDWN

OASIS KEANE FUTUREHEADS UNWRITTEN LAW KQRX/Odessa, TX PD: Michael Todd APD: Dre 24 SEETHER

WJRR/Oriando, FL\*
OM: Adam Cook
PO: Pat Lynch
APD: Rick Everett
MD: Brian Dickerman
14 DARK NEW DAY
5 SEETHER
PAPA ROACH

WOCL/Orlando, FL\* PD: Bobby Smith No Adds

KEOJ/Phoenix, AZ\* PD: Marc Young MD Robin Nash

KZON/Phoenix, AZ\* PD. Chris Patyk MD Mitzie Lewis ALKALINE TRIO OASIS

WXDX/Pittsburgh, PA\* PD. John Moschitta MD. Vinnie F.

WCYY/Portland, ME PD: Herb Ivy MD: Brian James 6 OASIS 4 SEETHER PAPA ROACH UNWRITTEN LAW FALL OUT BOY

KNRK/Portland, I PD: Mark Hamilton APO: Jaime Cooley 1 STEREOPHONIC

WOYL/Richmond, N PD: Mike Murphy MD: Dustin Matthews No Adds

WRXL/Richmond, VA\* DM: Bill Cahill PD/MD: Casey Krukowski 15 SEETHER 3 Z-TRIP 3 LIFE OF AGONY 1 PAPA ROACH

KCXX/Riverside, CA\* PD: Jake Weber APD/MD: Bobby Sato

KWOD/Sacramento, CA\* OM: Curtiss Johnson PD: Jim Robinson

KXRK/Salt Lake City, UT\* OM: Alan Hague PD: Todd Noker MO: Artie Fulkin

KBZT/San Diego, CA' PD: Garett Michaels APD/MD: Mike Hailoran MARS VOLTA

KITS/San Francisco, CA\* PD: Sean Demery APD/MD: Aaron Axelsen

KCNL/San Jose, CA\* OM/PD: John Allers APD: Rob Ayala No Adds

KJEE/Santa Barbara, CA PD: Eddie Gutierrez MD: Dave Hanacek 13 OASIS 11 BLOC PARTY 6 KEANE

KPNT/St. Louis, MO\* PD: Tommy Mattern MD: Jeff Frisse 11 SEETHER MUSE THEORY OF A DEADMAN

WKRL/Syracuse, NY PD: Scott Petibone APD/MO: Tim Noble

WXSR/Tallahassee, FL

WSUN/Tampa, FL\*
DM: Paul Ciliano
PD: Shark
1 DAVE MATTHEWS BAND
KILLERS
MUDVAYNE

KFMA/Tucson, AZ\*
PD: Matt Spry
APD/MD: Stephen Kallao
5 SENSES FAIL

WPBZ/W. Palm Beach, FL\* PD: John D'Connell MD: Nik Rivers 3. OASIS

3 SEETHER 2 STEREOPH

WSFM/Wilmington, NC PD/MD: Mike Kennedy 7 SEETHER 6 HAWTHORNE HEIGHTS 4 PAPA ROACH

POWERED BY

**MEDIABASE** 

82 Total Reporters 71 Total Monitored

11 Total Indicator

Did Not Report, Playlist Frozen (1): WEEO/Hagerstown



JOHN SCHOENBERGER
ischoenberger@radiogndrecords.com

# Lightning Strikes Nashville 15 Times

WRLT (Lightning 100) celebrates its 15th anniversary

locally owned and operated outlet in Nashville, Tuned-In Broadcasting's WRLT is following much the same programming path it was on when it signed on 15 years ago. By being a little different and giving artists no one else will play a shot, it has remained an important voice in Music City

The general image of the station hasn't wavered much at all over 15 years, and perhaps that consistency is what has allowed WRLT to survive in a rapidly changing marketplace and in the midst of the dramatic transformations that radio has been through over the past decade.

As with many Triple A stations that have a bit of time under their belts, WRLT's music mix may be perceived as having moved a bit more mainstream, but this is more the result of many of the artists it has supported becoming more popular and successful than any shift in station direction. The challenge is to remain a bit ahead of the curve and maintain the image of being willing to take chances and expose artists and musical styles that other formats in town shy away from.

This week I talk with WRLT OM/PD David Hall and GM Fred Buc about the station's heritage, its evolution over the past 15 years and how WRLT has thrived in the growing market of Nashville.

#### A Bit O' History

The actual birth date of Lightning 100 was March 5, 1990. After quite a few staff changes in the first few years, the management and airstaff began to settle down with the addition of David Hall in 1993. Hall had been in the market since 1980, first at heritage AOR WKDF for eight years, and then for about five years at Classic Rock WGFX (The Fox). He first came to WRLT as MD and was later OM while Jon Peterson, Jessie Scott and Jane Crossman

"Even though I had been in the business for many years, I was suddenly learning about all kinds of great artists who, up until then, had been below my radar. It was very refreshing

took their turns as PD. He later assumed both

station came on and during its first couple of years on the air," Hall says. "Frankly, we, on

the outside, used to joke that the station add-

ed everything that came in the mail. But I must

say that when I got over here it was an eye-

"We are so fortunate to

have owners who live in

station, who love what we

the same town as the

are trying to do for the

market, and who are

genuine fans of our

programming."

David Hall

"I was observing from the sidelines as the

the OM and PD roles.

opener for me.

to me personally and harked back to what had gotten me into the radio business in the first place back in the '70s. I was quickly reenergized about doing radio. That excitement of discovery continues for me today."

When the station launched there wasn't an "official" Triple A format in the collective consciousness. Hall says they were aware of other stations that were taking a similar adult



WRLT/Nashville OM/PD David Hall managed to grab a year-end top 10 list from back in 1993 and compared it to the top 10 list from last year. My, how times have changed.

#### 1993

- 1 BIG HEAD TODD & THE MONSTERS Broken Hearted Savior
- 2 THE STORY So Much Mine
- 3 SOUL ASYLUM Runaway Train
- 4 WORLD PARTY Is It Like Today
- 5 BLIND MELON No Rain
- 6 HOT HOUSE FLOWERS Thing Of Beauty
- 7 STING Love Is Stronger Than Justice
- 8 JOHN HIATT Perfectly Good Guitar
- 9 DIESEL Tip Of My Tongue
- 10 TEARS FOR FEARS Break It Down Again

#### 2004

- 1 MINDY SMITH Come To Jesus
- 2 DAMIEN RICE Cannonball
- 3 WHEAT I Met A Girl
- 4 JET Are You Gonna Be My Girl
  - MAROON 5 This Love
- 6 JAMIE CULLUM All At Sea
- 7 RYAN ADAMS Burning Photographs
- 8 FIVE FOR FIGHTING 100 Years
- 9 RACHAEL YAMAGATA Worn Me Down
- 10 STING Sacred Love

rock approach, but, basically, they were simply trying to give singer-songwriters a home on the radio dial.

"We called it 'Nashville's progressive radio' then, and we still do today," he says. "To me, it is the closest you can get to the exciting days of early FM Rock radio."

The makeup of the Nashville market had much to do with the artists the station decided to get behind. They were fortunate that a lot of the music they wanted to play came from Nashville. While the city has become synonymous with country music, there has always been a vibrant rock and singer-songwriter scene there too.

"Many of the artists we play have lived in and around Nashville for the entire lifetime of the station," says Hall. "In addition, many of the artists who fit well with what we do have moved here over the years.

"That's not to say that we didn't also program artists from beyond the city limits, but we certainly wanted to have a local feel to the programming. This is something we strive to do to this very day."

#### **Stability Rules**

Most of the staff has been with the station for a long time now. Hall has been there for 12 years, Mary Brace has been doing mornings since 1994, and Asst. PD/MD Rev. Keith Coes — who started on a part-time basis — has been there longer than anybody.

In addition, Fred Buc, the station's GM, was initially a DJ and OM, and he still hosts the very popular Saturday-morning *Retro Lightning Show*. He and Hall actually worked together back at WKDF.

"Between Keith, Fred and myself, we have quite a few years of experience in the market," says Hall. "So much so that we have decided that we really don't need an outside consultant coming in and telling us things we don't already know. Sure, their experience would be nice, but being an independently owned station, we'd rather use that money in other areas. I firmly believe, though, that we aren't missing that much."

The sound of WRLT has remained relatively constant over the past 15 years, too, but there have been a few periods when it tilted a little more in one direction or another

"You may recall that a few years back we had a sister station, WYYB (The Phoenix)/ Nashville, that leaned heavily in the singersongwriter and Americana direction," Hall

"We are very proud of the fact that we have been around for 15 years. I guess we must be doing something right."

Fred Buc

says. "While it was on the air we dedicated certain artists to that station and took them off Lightning. That gave WRLT a bit more of a rockin', slightly younger edge. After we sold WYYB, however, we reincorporated many of those artists into our mix."

Another area of stability for WRLT is ownership: The station has had the same local owners, Tuned-In Broadcasting, since it came on the air, and at this time WRLT is the only station Tuned-In owns.

"That is a luxury," says Hall. "We are so fortunate to have owners who live in the same town as the station, who love what we are trying to do for the market, and who are genuine fans of our programming."

Buc says, "That emphasis on being local on many levels is one of the main reasons why the station has survived pretty much intact all these years. We have our ups and downs when it comes to the ratings — currently, we seem to be on the upswing again — but our owners and, I might add, our advertisers think

Continued on Page 70



**STUDIO SMILIN'** Here are (I-r) WRLT/Nashville OM/PD David Hall and John Hiatt in the studio.

# Happy Anniversary WRLT!

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SC

NY

5/21

6/22

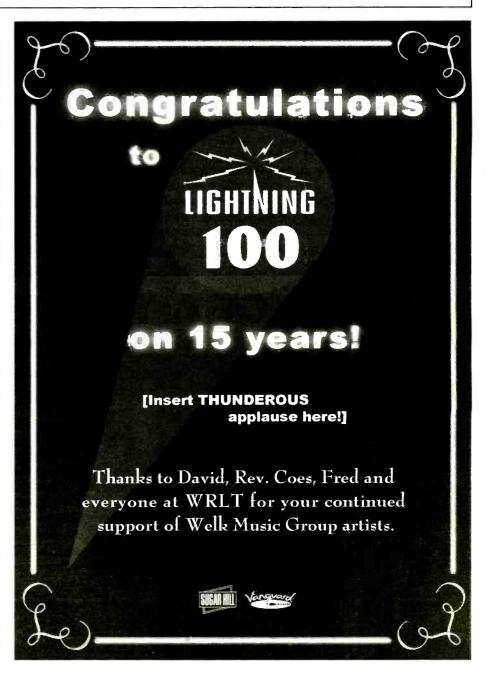
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#### Lightning Strikes Nashville....

Continued from Page 68

our consistency and our dedication to the community carry a lot of weight."

Pretty much everything that WRLT does is focused on the community it serves, and because of that it is often voted the favorite radio station in town by alternative entertainment paper *The Nashville Scene*. Buc says that doesn't necessarily translate into Arbitron numbers, but the station takes a lot of pride in it

#### **WRLT** Live

There is a lot of live music in Nashville, and the station is involved in concert and club events on a weekly basis. The staff has also developed a few benchmark promotions for the station. One is *Nashville Sunday Night*, which has been running for nine years now. It's a weekly concert that is broadcast live on the station every Sunday night.

"We feature two acts each week, and they perform at 3rd and Lindsley, a club that's been here in town for a long time," says Hall. "The show is very popular with our listeners, and the fact that it starts pretty early helps. It has been on the air every Sunday night since it started.

"Traditionally, most clubs aren't even open on Sunday night, and 3rd & Lindsley probably wasn't either until we started this show." Hall is quick to point out that Keith Coes does a great job of attracting name and up-and-coming acts for the event.

Over the years the station has also done a free outdoor summer concert series. At first it was called Dancing in the District and took place at Nashville's Riverfront Park. That began about 10 years ago and ran for several years as a free event. When it morphed into a paid event, the station moved on.

"The past couple of years we did something called the Uptown Mix," says Hall. "But the location where we did it is now being developed into condos. This year we are in the midst of trying to launch another event, the Miller Lite Cannery Row Revival. We are still in the process of lining up the acts for that."

Needless to say, with all the artists who live in the area and the artists who come to town to perform, WRLT has had hundreds of artists stop by the station to perform live in the studio.

"That has been a big element of the station for many years," Hall says. "It is also one of

the reasons why I love my afternoon airshift, because most of the acts are on my show. I often feel privileged because I am getting my own private concert right there in the studio. It is not uncommon to have two or three artists stop by a week."

#### **Good Works**

With all the archived material the station has from these in-studio performances, as well as the 3rd & Lindsley shows, it has decided to take an important step this year: Hall and Buc are in the midst of putting together charity compilation CDs to help raise the station's standing in the market and support some important causes.

"The legal aspect of doing these things has been the most daunting part of it," says Buc. "Fortunately, we are getting some assistance in that area. The first one will be a *Best of Nashville Sunday Night*, which we hope to have out soon. That one is partnered with 3rd & Lindsley, obviously.

"It is a compilation of the many great live broadcasts we've done over the past nine years. The CD will be made available for sale at Tower and the club. Proceeds will go to support music-in-schools programs for the metro area. We also hope to get another series of CDs going featuring the in-studio stuff we have archived over the years."

Another thing Hall and Buc are working on is a countdown-type show they are developing with the Americana Music Association, which is also based in Nashville. "That whole Americana scene is very vibrant here in town, and to do something that focuses us once again on what's happening locally makes a lot of sense for us," says Hall. "We hope that maybe it can be fleshed out on a syndication level somewhere down the line."

#### **Being Local Rules**

Hall has been doing a new-music spotlight feature on his show on Tuesday afternoons for quite some time now, and this year he is expanding on that idea with "The Local Lightning Spotlight," a feature that Buc feels will serves the station well on several levels.

He says, "In addition to playing local well-known artists throughout the day — after all, we can call artists like Emmylou Harris and John Hiatt and Will Hoge local artists — we want to help showcase the amazing pool of talented musicians in this town who have yet to break through or who may have recognizable names but have slipped from the spotlight over the years.

"We've invited people to send us commercially viable CDs, and then a committee sits down and goes through what we get. I and some others are involved, but we defer the final decision to David and Keith in programming. We run this feature twice a day Monday through Friday, and we front-sell it to build some excitement.

"It is a shot in the arm for the artists, but we also hope that it will help us spread, via word of mouth, that we are the station that sup-

#### **Evolution Of A Logo**

WRLT/Nashville was called was "Radio Lightning FM 100" in the early days and has since changed to "Lightning 100." The station's logo has evolved over time as well. Here we have (clockwise, from top right) the original logo, the "boombox" logo from the station's middle period and its more streamlined current logo.







ports local talent and the local scene. Maybe it will even help cume in some new listeners."

#### Going Green

Broadcasting from the historic L&C Building in the heart of Nashville is important for WRLT. It is the oldest skyscraper in town, built in 1959. For most of the station's life its studios have been on the top floor of the building.

Lightning 100 is part of the heartbeat of Nashville in other ways too. Team Green, a social and environmental awareness group that WRLT created, has been active in the community for many years.

Buc says it is the station's biggest NTR vehicle, and, equally important, it brings the community together for a common cause on a regular basis. Well over 120,000 people participate in Team Green functions each year.

"Some of the preferred-member events are directly involved in some type of environmental effort, such as the local Earth Day celebration," says Buc. "The city actually adopted the Team Green-WRLT event that we did for many years and has turned it into a citywide, sanctioned event.

"But many of the Team Green events are more socially oriented, such as a sanctioned bike ride in a park or a group travel package to some exotic place. It's all about bringing together people who have common lifestyles and common interests."

WRLT is also the flagship station for the Bonnaroo Music & Arts Festival, which takes

place just down the road a bit from Nashville. Not only is it the station the festival uses most to promote the event, it is also the home base for the many other stations that send staff down to cover Bonnaroo. These other stations use WRLT's feeds, and the station's staff helps them get their reports back to their respective stations.

#### A Real Mission

Just about everyone at WRLT wears many hats: Morning host Mary

Brace is also the station's Web Mistress; night host Laurel Creech is also Team Green Director; Fred Buc is GM but keeps his hand in programming by doing *The Retro Lightning Show*; Hall does afternoons in addition to being OM and PD; Keith Coes is both Asst. PD and MD and is also intimately involved in booking acts for the station's live events; and, finally, midday host Angie Glover is the station's Traffic Director.

"If anything, our real mission is to get the word out to folks that Nashville is about so much more than country music," says Buc. "There are many kinds of artists and musicians who call this place home. We want to spotlight that diversity while still playing into the local heritage wherever we can.

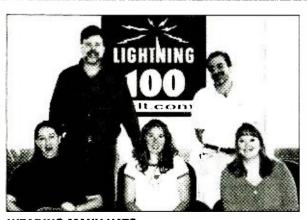
"In addition, Nashville is quickly becoming a very cosmopolitan city, and we strive to be part of the fabric of the city. Finally, folks have very active lifestyles here, and we make sure that we are in tune with the social and recreational activities of our listeners in as many ways as we can be.

"In many ways we are really the heritage Rock station in town these days. The other Rock stations have been through ownership changes and format changes over the past 15 years — more than once, in many cases — while WRLT has remained consistent.

"We are very proud of the fact that we have been around for 15 years. I guess we must be doing something right."



**PROGRAMMERS' PRIDE** Here are (I-r) WRLT/Nashville OM/PD David Hall and Asst. PD/MD The Reverend Keith Coes



WEARING MANY HATS The staff of WRLT/Nashville poses for a group photo. Seen here are (front, I-r) Web Administrator and morning host Mary Brace, Team Green Director and night host Laurel Creech, Traffic Director and midday host Angie Glover, (back, I-r) OM/ PD and afternoon host David Hall and GM and Retro Lightning host Fred Buc.

#### TRIPLE A TOP 30

		April 15, 2005					
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	TOTAL AUDIENCE (00)	WEEKS ON Chart	TOTAL STATIONS/ ADDS
1	0	U2 Sometimes You Can't Make It On Your Own (Interscope)	578	+5	30078	8	24/0
2	2	JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Universal)	555	-18	30629	14	25/0
3	3	DAVE MATTHEWS BAND American Baby (RCA/RMG)	505	+28	27795	4	25/1
4	4	BLUE MERLE Burning In The Sun (Island/IDJMG)	440	+2	22256	13	24/0
6	5	MOBY Beautiful (V2)	353	-21	16348	10	24/0
5	6	TORI AMOS Sleeps With Butterflies (Epic)	349	-32	16635	14	23/0
7	7	SNOW PATROL Chocolate (A&M/Interscope)	326	-8	14384	10	23/1
10	8	MADELEINE PEYROUX Don't Wait Too Long (Rounder)	304	-6	14570	17	17/0
8	9	GREEN DAY Boulevard Df Broken Dreams (Reprise)	301	-22	20089	23	24/0
27	0	BRUCE SPRINGSTEEN Devils & Dust (Columbia)	295	+146	21761	2	22/3
9	11	COLLECTIVE SOUL Better Now (El Music Group)	290	-26	12273	11	18/0
11	12	JET Look What You've Done (Atlantic)	285	-10	19591	24	19/0
12	■	KEANE Everybody's Changing (Interscope)	268	+5	10304	6	20/1
15	<b>Ø</b>	ROBERT PLANT Shine It All Around (Sanctuary/SRG)	262	+2	14951	5	19/1
20	<b>(</b>	WALLFLOWERS Beautiful Side Of Somewhere (Interscope)	254	+54	15345	2	21/1
13	16	JOHN BUTLER TRIO Zebra (Lava)	252	-10	6845	10	17/1
14	17	BECK E-Pro (Interscope)	247	-14	9565	9	17/0
18	18	ANNA NALICK Breathe (2am) (Columbia)	236	-7	9220	16	11/0
16	19	MARC BROUSSARD Home (Island/IDJMG)	234	-18	11351	18	17/0
17	20	JOSS STONE Right To Be Wrong (S-Curve/EMC)	226	-26	10280	12	18/0
26	<b>3</b>	AUDIOSLAVE Be Yourself (Interscope/Epic)	211	+57	12375	2	12/3
19	22	CARBON LEAF What About Everything? (Vanguard)	192	-10	5774	6	15/0
22	<b>3</b> 3	KATHLEEN EDWARDS Back To Me (Zoe/Rounder)	190	+4	10251	7	16/1
23	24	BETTER THAN EZRA A Lifetime (Artemis)	189	+12	6652	4	15/0
21	25	HOWIE DAY Collide <i>(Ep<sup>i</sup>c)</i>	175	-13	9710	20	15/0
24	<b>2</b> 3	BEN LEE Catch My Disease (New West)	166	+7	7954	5	15/1
28	<b>3</b>	RINGSIDE Tired Of Being Sorry (Flawless/Geffen)	164	+17	5888	2	14/1
_	<b>2</b> 3	BRIGHT EYES First Day Of My Life (Saddle Creek)	151	+9	7639	3	13/0
25	29	MAIA SHARP Something Wild (Koch)	148	.9	3297	6	11/0
30	30	OZOMATLI Love & Hope (Concord)	139	-6	4907	8	13/0
						$\overline{}$	

26 Triple A reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.). 2005 Radio & Records.

#### **NEW & ACTIVE**

CHARLIE MARS Try So Hard (V2) Total Plays: 117, Total Stations: 10, Adds: 0 GLEN PHILLIPS Duck & Cover (Lost Highway) Total Plays: 109, Total Stations: 9, Adds: 0 WEEZER Beverly Hills (Geffen) Total Plays: 108. Total Stations: 6. Adds: 1 LOW MILLIONS Statue (Manhattan/EMC) Total Plays: 97, Total Stations: 12, Adds: 1

3 DOORS DOWN Let Me Go (Republic/Universal) Total Plays: 81, Total Stations: 4, Adds: 0 GARBAGE Why Do You Love Me (Geffen) Total Plays: 79, Total Stations: 7, Adds: 0 LIFEHOUSE You And Me (Geffen) Total Plays: 78, Total Stations: 4, Adds: 0 RYAN ADAMS & THE CARDINALS Let It Ride (Lost Highway) Total Plays: 75, Total Stations: 5, Adds: 0 BEN FOLDS Landed (Epic) Total Plays: 69, Total Stations: 6, Adds: 0 REDWALLS Thank You (Capitol) Total Plays: 66, Total Stations: 9, Adds: 0

Songs ranked by total plays

#### POWERED BY **MEDIABASE**

#### **MOST ADDED**°

ARTIST TITLE LABEL(S)	ADDS
JACKIE GREENE Honey I Been Thinking About You	
(Verve Forecast/VMG)	4
OASIS Lyla (Epic)	4
BRUCE SPRINGSTEEN Devils & Dust (Columbia)	3
AUDIOSLAVE Be Yourself (Interscope/Epic)	3
AIMEE MANN Going Through The Motions	
(United Musicians/Superego/Music Allies)	3
LUCE Buy A Dog (Joe's Music)	2
NEW ORDER Krafty (Warner Bros.)	2
MIKE DOUGHTY Looking At The World From The Bottom Of A Well	l
(ATO)	2

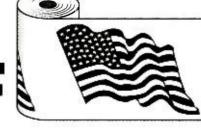
#### MOST **INCREASED PLAYS**

ARTIST TITLE LABEL(S)	TOTAL PLAY INCREASE
BRUCE SPRINGSTEEN Devils & Dust (Columbia)	+146
AUDIOSLAVE Be Yourself (Interscope/Epic)	+57
RYAN ADAMS & THE CARDINALS Let It Ride (Lost Highway	/ +55
WALLFLOWERS Beautiful Side Of Somewhere (Interscope)	+54
OASIS Lyla (Epic)	+52
REDWALLS Thank You (Capitol)	+41
DAVE MATTHEWS BAND American Baby (RCA/RMG)	+28
AIMEE MANN Going Through The Motions	
(United Musicians/Superego/Music Allies)	+24
LOW MILLIONS Statue (Manhattan/EMC)	+20
DISHWALLA Collide (Orphanage)	+19

#### MOST **PLAYED RECURRENTS**

ARTIST TITLE LABEL(S)	PLAYS
LOW MILLIONS Eleanor (Manhattan/EMC)	201
KEANE Somewhere Only We Know (Interscope)	158
LENNY KRAVITZ Lady (Virgin)	150
U2 Vertigo (Interscope)	121
CARBON LEAF Life Less Ordinary (Vanguard)	118
BRUCE HORNSBY Circus On The Moon (Columbia)	117
BRUCE HORNSBY Gonna Be Some Changes Made (Columbia)	109
RAY CHARLES f/VAN MORRISON Crazy Love (Concord)	102
LOS LONELY BOYS Heaven (OR Music/Epic)	101
RAY LAMONTAGNE Trouble (RCA/RMG)	101

Station playlists for all R&R reporters are available on the web at www.radioandrecords.com.





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#### TRIPLE A TOP 30 INDICATOR

LAST WEEK	THIS WEEK	April 15, 2005 ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / - PLAYS	TOTAL AUDIENCE (00)	WEEKS ON CHART	TOTAL STATIONS
2	0	U2 Sometimes You Can't Make It On Your Own (Interscope)	678	+35	7874	8	37/0
1	2	JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Universal)	625	-46	7813	13	34/0
3	3	DAVE MATTHEWS BAND American Baby (RCA/RMG)	620	+71	6886	3	37/1
4	4	TORI AMOS Sleeps With Butterflies (Epic)	535	-5	6541	13	34/0
5	5	BLUE MERLE Burning In The Sun (Island/IDJMG)	505	-20	5170	14	29/0
6	6	KATHLEEN EDWARDS Back To Me (Zoe/Rounder)	501	+4	6275	9	38/1
7	7	MOBY Beautiful (V2)	461	-5	6249	7	34/0
8	8	BEN LEE Catch My Disease (New West)	438	-13	5744	11	35/1
28	9	BRUCE SPRINGSTEEN Devils & Dust (Columbia)	391	+202	5624	2	36/4
12	1	ROBERT PLANT Shine It All Around (Sanctuary/SRG)	389	+32	5145	4	33/0
9	11	JOHN BUTLER TRIO Zebra (Lava)	388	-7	4291	11	31/0
11	Ø	BECK E-Pro (Interscope)	362	0	6654	8	29/0
10	13	MAIA SHARP Something Wild (Koch)	344	-30	3411	13	30/0
13	1	SNOW PATROL Chocolate (A&M/Interscope)	342	+1	2113	9	20/0
21	<b>1</b>	WALLFLOWERS Beautiful Side Of Somewhere (Interscope)	336	+120	4190	2	33/2
14	16	BEN FOLDS Landed (Epic)	322	-6	3610	9	31/0
17	Ø	KEANE Everybody's Changing (Interscope)	305	+27	2348	5	22/1
15	18	MARC BROUSSARD Home (Island/IDJMG)	283	-15	1907	20	19/1
18	19	COLLECTIVE SOUL Better Now (El Music Group)	272	-3	1763	7	15/0
Debut	<b>4</b>	AIMEE MANN Going Through (United Musicians/Superego/Music Allies)	264	+95	4133	1	29/1
16	21	JOSS STONE Right To Be Wrong (S-Curve/EMC)	232	-51	1860	15	16/0
23	22	CARBON LEAF What About Everything? (Vanguard)	227	+17	1155	3	18/2
20	23	JEM 24 (ATO/RCA/RMG)	227	.9	1386	6	17/0
22	24	RAY LAMONTAGNE Forever My Friend (RCA/RMG)	224	+11	3331	3	24/1
[Debut]	25	RYAN ADAMS & THE CARDINALS Let It Ride (Lost Highway)	210	+143	3400	1	26/4
26	20	GLEN PHILLIPS Duck & Cover (Lost Highway)	208	+13	2069	2	23/1
19	27	OZOMATLI Love & Hope (Concord)	205	-52	770	6	19/0
24	28	DUHKS Mists Of Down Below (Sugar Hill)	204	-6	2223	5	20/0
25	29	MADELEINE PEYROUX Don't Wait Too Long (Rounder)	195	-4	1753	29	11/0
27	<b>③</b>	BETTER THAN EZRA A Lifetime (Artemis)	192	+1	1035	3	13/0

43 Triple A reporters. Songs ranked by total plays for the airplay week of Sunday 4/3 - Saturday 4/9. © 2005 Radio & Records

#### **MOST ADDED**°

ARTIST TITLE LABEL(S)	ADDS
JACKIE GREENE Honey I Been Thinking (Verve Forecast/VMG)	14
OASIS Lyla (Epic)	9
MIKE OOUGHTY Looking At The World (ATO)	8
ROBERT EARL KEEN What I Really Mean (Koch)	8
JOHN PRINE Glory Of True Love (Oh Boy)	6
EELS Trouble With Dream (Vagrant)	5
BRUCE SPRINGSTEEN Devils & Dust (Columbia)	4
RYAN AOAMS & THE CAROINALS Let It Ride (Lost Highway)	4
EMILIANA TORRINI Sunny Road (Rough Trade/SRG)	4

#### MOST **INCREASED PLAYS**

	TOTAL PLAY
ARTIST TITLE LABEL(S)	NCREASE
BRUCE SPRINGSTEEN Devils & Dust (Columbia)	+202
RYAN AOAMS & THE CAROINALS Let It Ride (Lost Highway)	+143
WALLFLOWERS Beautiful Side Of Somewhere (Interscope)	+120
A. MANN Going Through (United Musicians/Superego/Music Allies,	+95
OAVE MATTHEWS BANO American Baby (RCA/RMG)	+71
JACKIE GREENE Honey I Been Thinking (Verve Forecast/VMI)	7/ +61
MIKE OOUGHTY Looking At The Worldl (ATO)	+48
LUCE Buy A Dog (Joe's Music)	+43
U2 Sometimes You Can't Make It On Your Own (Interscope)	+ 35

#### SYNDICATED **PROGRAMMING**

World Cafe — Dan Reed 215-898-6677 **NEW OROER Krafty** RYAN ADAMS & THE CARDINALS Let It Ride

Acoustic Cafe - Rob Reinhart 734-761-2043 No adds reported this week

#### REPORTERS

#### Stations and their adds listed alphabetically by market

WAPS/Akron, OH PD/MD: Bill Gruber No Adds WQKL/Ann Arbor, MI OM/PD: Rob Walker MD: Mark Copeland 4 BRUCE SPRINGSTEEN

KSPN/Aspen, CO PD/MD: Sam Scholl 1 MIKE DOUGHTY 1 OASIS 1 EELS

WZGC/Atlanta, GA\* PD: Michelle Engel APD: Chris Brannen MD: Margot Smith No Adds

KGSR/Austin, TX\* DM: Jeff Carrol PD: Jody Denberg APD: Jyl Hershman-Ross MD: Susan Castle 14 JOHN PRINE 8 DAVE MATTHEWS BAND 7 BECK

WRNR/Baltimore, MD Om: Bob Waugh PD/MO: Alex Cortright 5 KATHLEEN EOWARDS

WTMD/Baltimore, MD APD/MD: Mike "Matthews" Vasilikos

KLRR/Bend, OR OM/PD: Doeg Donoho APD: Dori Donoho BLIND BOYS OF ALABAMA STEVIE WONDER WALLFLOWERS

KEANE BRUCE HORNSBY

WBOS/Boston, MA\* OM: Buzz Knight APD/MD: David Ginsburg 1 AIMEE MANN 1 OASIS

KMMS/Bozeman, MT DM/PD: Michelle Wolfe No Adds

WNCS/Burlington\*
PD/MD: Mark Abuzzahab
3 AIMEE MANN
LUCE
JACKIE GREENE

WMVY/Cape Cod, MA PD/MD: Barbara Dacey 1 JACKIE GREENE 1 RYAN ADAMS & CARDINALS

WNRN/Charlottesville, VA OM: Jeff Reynolds PD: Michael Friend MD: Jaz Tupelo 7 DAVE MATTHEWS BAND 2 MARIA MCKEE 7 DAVE MATTHEWS BAI
2 MARIA MCKEE
2 ROBERT EARL KEEN
2 OASIS
2 SPOON
2 JOSEPH ARTHUR
2 DECEMBERISTS
2 ALANA DAVIS
2 MIKE OUGHTY
1 BRENDAN BENSON
1 JACKIE GREENE

WDOD/Chattanooga, TN\* DM/PD: Danny Howard 8 NEW ORDER 8 OASIS 3 DOORS DOWN

WXRT/Chicago, IL\* OM/MD: John Farneda PO: Norm Winer No Adds

KBXR/Columbia, MO DM: Jack Lawson APD: Jeff Sweatman KINGS OF LEON OASIS

WCBE/COlumbus, OH
OM: Tammy Allen
PD: Dan Mushalko
MD: Magnle Stennan
9 MIKE DOUGHTY
9 RYAN ADAMS & CARDINALS
9 JOHN PRINE
6 JACKIE GREENE
6 DANIELIA COTTON
6 EMILIANA TORRINI
3 CAESARS
3 EELS
3 EELS

3 CALDANO 3 EELS 3 ROBERT EARL KEEN WMWV/Conway, NH PO/MD: Mark Johnson No Adds

KBCO/Denver, CO\*
PD: Scott Arbough
MD: Keefer
13 AUDIOSLAVE
10 OASIS
10 JOHN BUTLER TRIO
9 DJ HARRY

WDET/Detroit, MI PD: Judy Adams MD: Martin Bandyke 2 SARAH VAUGHAN 2 MIKE DOUGHTY 2 MAKTUB 2 EELS

WVOD/Elizabeth City, NC PD: John Matthews MD: Tad Abbey 10 CAESARS 10 JACKIE GREENE

KRVI/Fargo DM: Mike "Big Dog" Kapel PD: Ryan Keily MD: David Black LOW MILLIONS RAY LAMONTAGNE BEN LEE GLEN PHILLIPS BRUCE SPRINGSTEEN

KOZT/Ft. Bragg, CA PD: Tom Yates APD/MD: Kate Hayes 5 JACKIE GREENE 5 JORDAN ZEVON

WEHM/Hamptons, NY PD: Brian Cosgrove MD: Lauren Stone No Adds

WWVV/Hilton Head, SC DM/PD: Bob Neumann APO: Gene Murrell 15 DASIS 1 AUDIOSLAVE

KSUT/Ignacio, CO
PD: Steve Rauworth
MD: Stasia Lanier
7 JOHN PRINE
5 ALISON BROWN
5 JACKIE GREENE
5 TRACY GRAMMER
5 LOUDON WAINWRIGHT, III
3 GREG TROOPER

WTTS/Indianapolis, IN\* PD: Brad Holtz MD: Laura Duncan KATHLEEN EDWARDS

KMTN/Jackson, WY OM: Scott Anderson PO/MD: Mark "Fish" Fishman 1 NEVILLE BROTHERS 1 MIKE DOUGHTY 1 REDWALLS 1 OASIS

KTBG/Kansas City, MO PD: Jon Hart MD: Byron Johnson ROBERT EARL KEEN ROBERT EAR EELS JOHN PRINE AMY RAY

KZPL/Kansas City, MO\* DM: Nick McCabe PD: Ted Edwards MD: Ryan "Stash" Morton 4 SHORE

WEBK/Killington, VT DM/APD: Mitch Terricciano PD: Lesa Withanee AMBULANCE LTD JACKIE GREENE

WOKI/Knoxville, TN\* PO: Joe Stutier No Adds

WFPK/Louisville, KY DM: Brian Conn PD: Stacy Owen CITIZEN COPE ANI DIFRANCO OVER THE RHINE JOHN PRINE

WMMM/Madison, Wi\* PD: Tom Teuber MD: Gabby Parsons No Adds

KTCZ/Minneapolis, MN\*
PD: Lauren MacLeash
APD/MD: Mike Wolf
9 AUDIOSLAVE
5 BRUCE SPRINGSTEEN

WGVX/Minneapolis, MN\* DM: Dave Hamilton PD: Jeft Collins 18 OASIS 10 STEREDPHONICS

WZEW/Mobile, AL\* DM: Tim Camp PD: Jim Mahanay MD: Lee Ann Konik 3 SNOW PATROL 1 AIMEE MANN

WBJB/Monmouth, NJ DM: Tom Brennan PO: Rich Robinson APD: Leo Zaccari MD: Jeff Raspe NIC ARMSTRONG BRENDAN BENSON ED HARCOURT TORI AMOS EMILLANA TORRINI OASIS

KPIG/Monterey, CA
OM: Frank Caprista
PD/MD: Laura Ellen Hopper
APD: Alleen MacNeary
10 JOHN PRINE
5 ROBERT EARL KEEN
4 RYAN ADAMS & CARDINALS

WRLT/Nashville, TN\* DM/PO: David Hall APO/MD: Rev. Keith Coes 5 DUHKS MIKE DOUGHTY

WFUV/New York, NY PD: Chuck Singleton MD: Rita Houston JACKIE GRENE ROBERT EARL KEEN EMILIANA TORRINI JOHN PRINE

WXPN/Philadelphia, PA DM/MD: Dan Reed PD: Bruce Warren 3 BILLY MILES 2 JACKIE GREENE

WYEP/Pittsburgh, PA PD: Rosemary Weisch MD: Mike Sauter TRACY GRAMMER

WCLZ/Portland, ME PD: Herb by MD: Brian James No Adds

KINK/Portland, OR\* PD: Dennis Constantine MD: Kevin Welch 3 LOW MILLIONS 3 ROBERT PLANT WXRV/Portsmouth, NH\* PD/MD: Dana Marshall APD: Catie Wilber

'D/MD: Dana Marsh IPD: Catie Wilber 3 Weezer 1 Jackie Greene 1 Luce

WDST/Poughkeepsie, NY OM: Greg Gattine PD: Jimmy Buff MD: Rick Schneider JACKIE GREENE MIKE DOUGHTY REDWALLS SPOTTISWOODE & HIS ENEMIES

KSQY/Rapid City, SD PO/MO: Chad Carlson 11 JACKIE GREENE CARBON LEAF FEATURES WALLFLOWERS

KTHX/Reno, NV\*
PD: Rob Brooks
APD/MD: Dave Heroid
2 ROBERT EARL KEEN
RINGSIDE

KENZ/Salt Lake City, UT\* DM/PD: Bruce Jones MD: Casey Scott NEW ORDER WALLFLOWERS

KPRI/San Diego, CA\* OM: Bob Burch PD/MD: Dona Shaleb No Adds

KFOG/San Francisco, CA\*
PO: David Benson
APD/MD: Haley Jones
8 JOSEPH ARTHUR
3 AMOS LEE
2 AUDIOSLAVE

KBAC/Santa Fe. NM KBAC/Santa Fe, 19-19
PD: Ira Gordon
16 BRUCE SPRINGSTEEN
ROBERT EARL KEEN
JOHN PRINE
NEW ORDER
AUDIOSLAVE
MIKE DOUGHTY KRSH/Santa Rosa, CA\* DM/PD: Dean Kattari 3 BRUCE SPRINGSTEEN 1 JACKIE GREENE PEPPER'S GHDST

DMX Folk Rock/Satellite DM: Leanne Vince MD: Dave Sloan JACKIE GREENE PERISHERS

Music Choice Adult Alternative/Satelli PD: Liz Opoka 18 KEANE 18 BRUCE SPRINGSTEEN 10 AIMEE MANN 9 RYAN ADAMS & CARDINALS 9 CARBON LEAF

Sirius Spectrum/Satellite PD: Gary Schoenwetter MD: Jessica Besack 3 U2 JACK JOHNSON

MD: Brian Chamberlain
10 U2
8 ANDREW BIRD
7 ED HARCOURT
6 ED HARCOURT
6 ED HARCOURT
6 CHRISTOPHER WILLIAMS
5 U2
5 ANDREW BIRD
1 MARC BROUSSARD
CITIZEN COPE
JOHNATHAN RICE
JELLS
EELS

KEXP/Seattle, WA DM: Tom Mara PD: Kevin Cole APO: John Richards MD: Don Yates 5 SPODN 5 SPOUN 5 CRYSTAL SKULLS 5 LUKE TEMPLE 2 PONYS 1 HUSKY RESCUE

HUSKY RESCUE
EELS
LOVE AS LAUGHTER
PERCEPTIONISTS
ARCHITECTURE IN HELSINKI
CLOUD ROOM
CAESARS
SHOUT OUT LOUDS
HEAVY TRASH

KMTT/Seattle, WA\* OM/PD: Chris Mays APD/MD: Shawn Stewart No Adds

WNCW/Spindale, NC DM: Ellen Pfirmann APD/MD: Martin Anderson 5 JIMMY LAFAVE 3 MOCEAN WORKER JOHN PRINE

WRNX/Springfield, MA\* PD: Tom Davis APD: Donnie Moorhouse MD: Lesa Withanee 1 AMBULANCE LTD. JACKIE GREENE

KCLC/St. Louis, MO Pp: Rich Reighard MD: Steve Chenoweth 11 KYLE RIABKO

11 RINGSIDE 11 RINGSIDE 8 DAMIEN JURADO

KFMU/Steamboat Springs, CO PD/MD: John Johnson 1 PERISHERS 1 OASIS

KTAO/Taos, NM
OM: Mitch Miller
PD: Brad Hockmeyer
MD: Paddy Mac
9 JACKIE GREENE
7 MIKE BOUGHTY
7 EELS
6 ROBERT EARL KEEN
6 LUCE
5 EMILIANA TORRINI

KWMT/Tucson, AZ\* DM/PD: Tim Richards MD: Blake Rogers BEN LEE BRUCE SPRINGSTEEN

WUIN/Wilmington, NC PD: Mark Keefe MD: Jerry Gerard 2 MARK GERRY WJOSH RITTER 2 ROBERT EARL KEEN 2 OASIS 2 JOHN PRINE

POWERED BY **MEDIABASE** 

Monitored Reporters

69 Total Reporters

26 Total Monitored

43 Total Indicator

#### TRIPLE A



Joe Stutler
Program Director,
WOKI/Knoxville

So you find yourself listening to song after song, new project, new artist, old favorite, new twist, and you can't tell one from the other — different name, same sound. But then you open that envelope and find the John Butler Trio CD Sunrise Over Sea. You drop it in your CD player, and finally



you have found what you've been looking for! Months back WOKI/Knoxville had John in the River Lounge for an acoustic performance, and since then all of us at the station have waited for the single "Zebra" to arrive. The first time I played the single, my feet started tapping, my head was bouncing, and then I realized that everyone

else in my office was diggin' it too. Since we added the song our phones have been lighting up for more information, and the e-mails haven't stopped. This song is the real deal. The John Butler Trio are really making a statement through their music without having to turn it up to 11. "Zebra" has the ideal sound for our radio station: It's upbeat, good-feeling rock 'n' roll that doesn't make you feel guilty when you're done listening to it. Give it a listen, and before you know it you will be singing along.

2 remain at 1\* on the monitored chart for the second week, with Dave Mathews Band at 3\*, Blue Merle hanging tough at 4\*, and the new Bruce Springsteen taking a huge 27\*-10\* jump ... Other big jumpers include The Wallflowers (20\*-15\*) and Audioslave (26\*-21\*) ... Projects still making gains include Keane, Robert Plant, Kathleen



Edwards, Better Than Ezra, Ben Lee and Ringside ... Bright Eyes debut ... U2 also top the Indicator chart this week, with DMB, Edwards, Springsteen and Plant rounding out the bulleted top 10 ... Other projects making gains on the Indicator side include Beck, Snow Patrol, Carbon Leaf and Ray LaMontagne ... Aimee Mann and Ryan Adams & The Cardinals debut ... Keep an eye on Glen Phillips, Amos Lee, Stevie Wonder, Kyle Riabko, Jonathan Rice, Luce, Charlie Mars, Redwalls, Low Millions and New Order ... In the Most Added category, the buzz on Jackie Greene is converting to airplay, with 18 combined adds this week ... Oasis grab 13 first-week adds, Mike Doughty brings in 10, Robert Earle Keen gets nine total adds, and John Prine has seven early believers.

— John Schoenberger, Triple A/Americana Editor



ARTIST: Moby

By JOHN SCHOENBERGER / TRIPLE A & AMERICANA EDITOR

Moby is one of those artists who are hard to categorize. For the past few years he has been placed more in the technodance category, but since he first began to record solo projects way back 1991, he has released albums that fit into all kinds of different genres. Moby is most known for his one-man-who-does it-all approach to his music — he still writes, produces and records everything at his home — but he has also scored movies, sat in the production chair for a variety of artists, been a DJ in clubs and become a renowned remixer.

In a recent interview with CNN.com he was asked if he considered himself a techno artist. He replied, "Most musicians pick a genre and stick with it. In the course of my life I've written classical music, I've made punk rock music. I've made quiet ballads. I've done so many different types of music and had such an eclectic career, but I wouldn't call my music techno. per se."

Of the new album, he says, "Hotel is a reflection of the new wave scene, and the album's influences are pulled from the late '70s and early '80s. There is a strong revival of this sound at the moment. But at the same time this album shows me in a more organic light. The album isn't full of samples, and most of the sounds on there have been created specifically for the recording."

Moby pretty much sticks to his MO of playing all the instruments himself on *Hotel* — except for Scott Fassetto on drums and friend Laura Dawn on vocals — and has also distanced himself from

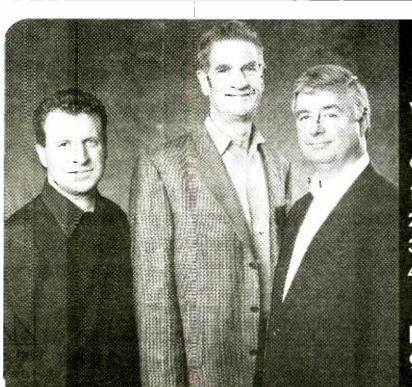


the electronica persona he has recently been tagged with. In fact, as he alludes to above, this new album uses no sampling at all. The disc contains more of the "mainstream" selections he has been working on and allows him the opportunity to garner considerable radio airplay.

You hear that coming through on *Hotel*, with its crisp guitar riffs, haunting piano parts, lush production and Moby's own distinctive vocals. In addition to "Beautiful," other standout tracks include "Lift Me Up," "Spiders," "Dream About Me" and "Homeward Angel."

Moby is just wrapping up a short series of dates tied in to the W hotels, with further tour plans from mid-April through the end of June. In addition, he remains very active on the political front with his association with MoveOn.org. Moby also recently opened a small restaurant near his home in New York's East Village, Although he has become a huge sensation throughout the world, he tries to keep his fame in perspective.

"Fame can be kind of fun," he says. "It's nice to be able to call up and get a table at the last minute at some place. But fame as an institution can be very corrosive and very corruptive, and it's not something I want to involve myself in too much. I had an epiphany a few years ago where I was out at a celebrity party and it suddenly dawned on me that I had yet to meet a celebrity who is as smart and interesting as any of my friends."



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## AMERICANA TOP 30 ALBUMS



#### April 15, 2005

		April 15, 2005			
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	HIS WEEK	+/- PLAYS	CUMILATIVE PLAYS
8	0	LOS SUPER SEVEN Heard It On The X (Telarc)	511	+85	1512
4	2	HAYES CARLL Little Rock (Highway 87 Music)	504	+13	4014
2	3	RECKLESS KELLY Wicked Twisted Road (Sugar Hill)	484	-31	5342
6	4	MARY GAUTHIER Mercy Now (Lost Highway)	474	-6	3574
1	5	NANCI GRIFFITH Hearts In Mind (New Door/UMe)	456	.74	5905
5	6	DUHKS The Duhks (Sugar Hill)	448	-42	4926
3	7	RAY WYLIE HUBBARD Delirium Tremolos (Philo/Rounder)	441	-59	5728
7	8	KATHLEEN EDWARDS Back To Me (Zoe/Rounder)	432	-42	3734
11	9	SHOOTER JENNINGS Put The O Back (Universal South)	396	+28	1976
9	10	JIMMY LAFAVE Blue Nightfall (Red House)	385	.4	1979
12	11	SARAH LEE GUTHRIE & JOHNNY IRION Exploration (New West	333	-33	3470
10	12	ALISON KRAUSS Lonely Runs Both Ways (Rounder)	321	.53	12425
13	13	HACIENDA BROTHERS Hacienda Brothers (Koch)	313	-18	2828
<b>Debut</b>	14	VARIOUS ARTISTS A Tribute To Billy Joe Shaver: Live (Compadre)	313	+ 158	511
14	15	CLAY DUBOSE These Days (Lazy River)	307	-14	4145
17	16	BLIND BOYS Atom Bomb (Real World/Narada Jazz/EMC)	268	+28	1012
22	<b>O</b>	GREG TROOPER Make It Through This World (Sugar Hill)	268	+61	594
15	18	LARRY SPARKS 40 (Rebel)	254	-15	1778
28	19	SARAH BORGES Silver City (Blue Corn)	238	+52	740
20	20	BELIEVERS Crashyertown (Bona Fide)	236	+17	653
19	21	DAVE INSLEY Call Me Lonesome (Independent)	234	+2	1279
18	22	TISH HINOJOSA A Heart Wide Open (Valley Entertainment)	228	.9	853
21	23	JESSI ALEXANDER Honeysuckle Sweet (Columbia)	226	+8	1139
24	24	CHATHAM COUNTY LINE Route 23 (Yep Roc)	208	+6	1195
16	25	WILLIE NELSON It Always Will Be (Lost Highway)	204	-63	11078
Debut	26	GRASCALS Grascals (Rounder)	195	+34	1075
Debut	27	JOHN PRINE Fair And Square (Oh Boy)	187	+ 185	189
25	28	BILLY DON BURNS Heroes, Friends (IndieMafia/Rust/Fontana)	181	-15	2072
27	29	RHONDA VINCENT Ragin' Live (Rounder)	181	-14	967
23	30	JOHN FOGERTY Deja Vu (All Over Again) (Geffen)	180	·23	5034

The Americana Airplay chart represents the reported play of terrestrial radio stations, nationally syndicated radio shows, satellite radio and internet stations that have agreed to submit weekly spin counts. For more information please visit www.americanamusic.org. © 2005 Americana Music Association.

#### AMERICANA SPOTLIGHT

By John Schoenberger

**Artist: Haves Carll** Label: Highway 87 Music



Texas singer-songwriter Haves Carll made some real inroads with his debut, Flowers and Liquor, back in 2003, and he's picked up right where he left off with Little Rock. Hailed as one of the best of the new breed to come out of the Texas musical tradition, Carll uses his songs to tell tales of trials and tribulations with honesty and realism. Carll was offered some hefty major-label deals this time around, but he opted to go it independently so he could have more control of his music and career. The project was produced by R.S. Fields and features some great players, including Kenny Vaughn on guitar and Allison Moorer on guest vocals. In

addition a couple of Carli's heroes, Guy Clark and Ray Wylie Hubbard, each co-wrote a song with Carll for the project. My favorites include "Wish I Hadn't Stayed So Long," "Take Me Away" and

#### AMERICANA NEWS

There is still time to get your song considered for the This Is Americana, Volume 2 compilation, but hurry — the submission deadline is April 15. The popular 21-track Volume 1 has now scanned over 45,000 units. For details, visit www.americanamusic.org, where you'll find the link to all the info and necessary forms. Remember, any artist is eligible for consideration; you don't need to be signed to a label ... A new digital-delivery website has just launched. Called Our Tracks, the site caters mostly to independent artists and labels specifically in the Americana-Texas country music genre and acts like iTunes for music downloads. Check it out at www.ourtracks.com ... The finalists in the Chris Austin Songwriting Contest at MerleFest 2005 have been selected. A panel of Nashville music industry professionals assembled by chairperson Jim Lauderdale evaluated a record 1,122 entries to pick the finalists in the General, Bluegrass, Country and Gospel categories. The finals will take place at MerleFest 2005 on Friday, April 29 ... The City of Houston welcomed Robert Earl Keen back to his birthplace recently by proclaiming April 1, 2005 Robert Earl Keen Day ... Dwight Yoakam will release a new album, Blame the Vain, in mid-June on New West ... The original lineup of the dB's (Peter Holsapple, Chris Stamey, Will Rigby, Gene Holder) recorded new tracks in the first week of — their first sessions together in 2 1/2 decades. The dB's hope to have an album out early in 2006

#### **MOST ADDED**°

ARTIST TITLE LABEL(S)	ADDS
JOHN PRINE Fair and Square (Oh Boy)	33
VARIOUS ARTISTS A Tribute To Billy Joe Shaver: Live (Compadre)	15
LOUDON WAINWRIGHT Here Come The Choppers (Sovereign Artists)	11
TRACY GRAMMER Flower Of Avalon (Signature Sounds)	10
LAST TRAIN HOME Bound Away (Bluebuffalo)	10
GREG TROOPER Make It Through This World (Sugar Hill)	8

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KEVIN PETERSON

# Casting Platinum Crowns

#### The story of their sudden success

hat started as a student worship band in Daytona Beach has turned into the platinum-selling Casting Crowns, the most-played artist at Christian radio in 2004. At this year's GMA Music Awards the band was nominated for seven Doves, and lead singer Mark Hall was nominated for six on his own.

The past year and a half for the band has been a wild ride that continues to pick up speed, but this week Hall slows down long enough to talk about how it all started, the trip so far and where the band is headed next.

#### **Familiar Names**

Hall starts at the very beginning, saying, "We met in Daytona Beach. I was a youth pastor, and



Mark Hall

I've been a youth pastor for 14 years. We started building a team to lead worship with the students there.

"As the team got closer and better and started gelling a little bit, we started working on songs that we'd been writing and turned it into a CD. The CD was

sort of an outreach project for the youth group, like I had done before in other churches.

"We put songs on it, and the lyrics, but when you looked at the lyrics, we also put what we did at our church on Wednesday nights and what we did Sunday nights. It turned out to be a great tool for the kids."

"God was teaching me and is still teaching me today — that He does not need us, He wants us."

A couple of familiar names helped Casting Crowns get to where they are today. "A college student at our church was going to basketball camp over at Flagler College in St. Augustine, FL," says Hall. "His name is Chase Tremont, and he's our new best friend. He took the CD with him, and while he was at basketball camp, he met a guy named Mark Miller, who sings for the group Sawyer Brown.

"When Chase found out that Mark was a believer, he said, 'Dude, you need to hear my youth pastor. He sings too.' That is the extent of our networking right there. Mark had the CD for a while. He's really close friends with Steven Curtis Chapman, and they had been praying about doing something together and started working



**HOT SKILLET** Skillet rocked the GMA Week Songwriter's Showcase. Seen here are (I-r) the band's Ben Kasica and John Cooper, showcase co-host Matthew West and the band's Lori Peters.

on Beachstreet Records. We were their first art- ahead and say, 'I can't do that.' That's not the

ists. It's actually Mark's label, and Steven coproduced the CD."

#### **God Moves Fast**

If somebody had told Hall two years ago that he'd be working with Mark Miller and Steven Curtis Chapman, be nominated for all of the awards, be the most-played artist in Christian music and have his first CD certified platinum, what would he have told them?



**Casting Crowns** 

Bible. I just approach it from the point of my own self. I'm up here onstage, and I shouldn't be. I'm not good enough to do this, I'm not sharp enough to write these songs, I'm not quick enough to say what I'm saying, but God's doing it anyway.

"And I am no special member of the body of Christ; I'm just another kid in the youth group up here. That's been a strong message."

"I would have reintroduced myself to them and told them they had the wrong person," Hall says with a laugh. "Literally, from the first phone call to the record coming out might not have been more than six months. It was crazy."

Casting Crowns' song "Voice of Truth" also set a new record by spending 13 consecutive weeks at No. 1 on the AC monitored chart. I tell Hall that Jeremy Camp kept them from extending the record to 14 weeks, and he says, "We gotta make some room for him. He's a good guy!"

Hall writes the songs for Casting Crowns. Where does he get his inspiration? "Most of it is from things we've seen God do in the church that we're a part of, so it's real-life stuff," he says.

"We're eight songs into the CD we're tracking now, and it's the same theme, the same message, the same everything. It's what God's doing in real people's lives. I answer all my e-mail. It keeps me connected to people. I've actually got a file that I keep some of them in.

"There are amazing stories. People singing 'Who Am I' in the ear of their loved one as they are passing away. A little girl was recently killed by a car when a bus dropped her off on the wrong side of the road. We've been talking with her mom, and it was such a tragedy. They were really encouraged by 'Who Am I,' though, and used it in the funeral and made a video of the little girl's life and sent it to us.

"The songs that I write are about things that I'm seeing around me and that I'm going through myself. That makes them more real."

#### **Voice Of Truth**

Having spent so many weeks at No. 1, "Voice of Truth" obviously connected with a lot of people. Was there a special inspiration behind that song? "I was in college," Hall says. "I felt God called me to ministry, and that was quite a pill to swallow.

"I had been dealing with dyslexia, which is a reading disorder, and I have ADD, which is an everything-else disorder. So when I felt that God wanted me to be a part of a ministry where I was actually leading people and up in front of people and all that, I really struggled with it. Frankly, I almost missed it.

"God was teaching me — and is still teaching me today — that He does not need us, He wants us. The things that are weighing us down are not weighing Him down. The letters that some test gave me in third grade are not on His mind today, and He is going to do what He wants to do.

"That message is so needed in my church. God's got a purpose for every person. Ministry is not something that people in ties do onstage on Sunday morning. Ministry is something that we're all called to. We all have gifts that we've been given for the ministry that we've already been called to.

"Fear is what stops it. We all look at the task

#### Happy Plastic People?

One of the new songs that Hall's been working on also has a great message, but he hasn't decided on a name for it yet. "It'll either be called 'Happy Plastic People' or 'Stained Glass Masquerade," he says. "It approaches church from 'Why is it that the one place we should be able to come for support and prayer is the one place we approach like everything's fine?"

"We're missing out on ministry, we're missing out on everything. It's almost like what we're doing is trying to portray what we feel a strong Christian would be at church, when, really, that's not who we are yet. So, if all of that is a performance, what does that make worship when you're there and what does that make ministry when you're there?

"Ministry is not something that people in ties do onstage on Sunday morning.
Ministry is something that we're all called to.
We all have gifts that we've been given for the ministry that we've already been called to."

SWAAREN STEELS WES

"It builds a whole other person that you're not. When you're alone and need strength from God, that's going to cause a problem, because that person you've been is not you.

"When everything really does fall in the pit, you're not going to feel that you can go to God, because you won't feel like you were ever yourself in front of Him to start with. That's a big song for me."

I hope you were fortunate enough to see Casting Crowns on the All Things New tour during GMA Week. They wrap up the tour with Steven Curtis Chapman on May 1 in Atlanta, which they call home now. They'll take the month of May off and then hit a few of the festivals this summer and spend more time with their youth

Then what? Hall says, "We're touring on our own in the fall with Building 429 and doing a lot of things with the church. We'll have youthworker clinics during the day and really pour into the ministry of the church. All that's going to be built around the ministry that we have already."

April 15, 2005 Radio & Records • 75

#### **CHRISTIAN AC TOP 30**

		April 15, 2005				
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	WEEKS ON CHART	TOTAL STATIONS
1	1	JEREMY CAMP Take You Back (BEC/Tooth & Nail)	1202	.13	15	37/0
2	2	CHRIS TOMLIN Holy Is The Lord (Sixsteps/Sparrow/EMI CMG)	925	+20	11	33/2
4	3	BEBO NORMAN Nothing Without You (Essential/PLG)	883	+17	12	33/0
3	4	CASTING CROWNS Voice Of Truth (Beach Street/Reunion/PLG)	828	-52	26	37/0
6	6	BIG DADDY WEAVE & BARLOWGIRL You're Worthy Of My Praise (Fervent)	750	+40	14	29/0
5	6	MERCYME Homesick (INO/Curb)	707	-35	21	33/0
10	Ø	ZOEGIRL About You (Sparrow/EMI CMG)	688	+97	7	32/1
8	8	SONICFLOOD Your Love Goes On Forever (INO)	645	+7	10	26/0
7	9	SALVADOR Heaven (Word/Curb/Warner Bros.)	636	-44	24	35/0
9	10	STEVEN CURTIS CHAPMAN Much Of You (Sparrow/EMI CMG)	616	-15	21	31/0
12	<b>O</b>	MARK SCHULTZ He Will Carry Me (Word/Curb/Warner Bros.)	567	+17	20	26/0
11	12	CHRIS TOMLIN Indescribable (Sixsteps/Sparrow/EMI CMG)	539	-27	34	36/0
19	₿	JOY WILLIAMS Hide (Reunion/PLG)	518	+164	2	29/3
15	<b>4</b>	SWITCHFOOT This Is Your Life (Columbia)	478	+37	14	23/0
14	15	BY THE TREE Beautiful One (Fervent)	466	.12	34	28/0
20	<b>(1)</b>	BRIAN LITTRELL In Christ Alone (Reunion/PLG)	415	+77	6	17/1
17	Ø	NEWSONG When God Made You (Reunion/PLG)	382	+22	19	21/0
16	18	SELAH All My Praise (Curb)	370	· <b>59</b>	14	21/0
23	19	NATALIE GRANT Held (Curb)	356	+31	4	18/2
24	<b>4</b>	NEWSBOYS Devotion (Sparrow/EMI CMG)	345	+40	3	16/1
18	21	AVALON   Wanna Be With You (Sparrow/EMI CMG)	345	.13	13	19/0
21	22	BETHANY DILLON Lead Me On (Sparrow/EMI CMG)	336	0	11	16/0
22	23	PAUL COLMAN Gloria (All God's Children) (Inpop)	320	-14	14	17/1
27	23	BY THE TREE Hold You High (Fervent)	311	+52	2	14/0
29	<b>4</b>	OVERFLOW Cry On My Shoulder (Essential/PLG)	280	+24	2	12/0
Debut	20	JOHN DAVID WEBSTER Miracle (BHT)	273	+123	1	14/1
28	<b>4</b>	RACHAEL LAMPA No Other One (Word/Curb/Warner Bros.)	273	+14	3	11/1
25	28	TREE63 Maker Of All Things (Inpop)	267	.17	5	6/0
26	29	ANDY CHRISMAN Complete (Upside/SHELTER)	261	.7	18	15/0
Debut	<b>1</b>	JARS OF CLAY God Will Lift Up Your Head (Essential/PLG)	252	+25	1	13/1

40 AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.). 2005 Radio & Records.

#### **NEW & ACTIVE**

JOEL ENGLE Louder Than The Angels (Doxology) Total Plays: 239, Total Stations: 13, Adds: 1 JADON LAVIK What If (BEC/Tooth & Nail) Total Plays: 234, Total Stations: 11, Adds: 1 FFH You Drive, I'll Ride (Essential/PLG) Total Plays: 225, Total Stations: 11, Adds: 1 JEFF ANDERSON Open My Eyes (Gotee) Total Plays: 211, Total Stations: 10, Adds: 1

NICHOLE NORDEMAN Brave (Sparrow/EMI CMG) Total Plays: 195, Total Stations: 15, Adds: 6 PHILLIPS, CRAIG & DEAN Friend Of God (INO) Total Plays: 194, Total Stations: 6, Adds: 0 MICHAEL TAIT How Great Thou Art (Waterfron Total Plays: 154, Total Stations: 7, Adds: 0 SWITCHFOOT Dare You To Move (Red Ink/Colu Total Plays: 151, Total Stations: 4, Adds: 0 KRISTINA You Alone (Devotion) Total Plays: 141, Total Stations: 5, Adds: 0 BUILDING 429 No One Else Knows (Word/Curb/Warner Bros.) Total Plays: 140, Total Stations: 7, Adds: 1

Songs ranked by total plays

#### POWERED BY **MEDIABASE**

#### **MOST ADDED**'

ARTIST TITLE LABEL(S)	ADDS
NICHOLE NORDEMAN Brave (Sparrow/EMI CMG)	6
JOY WILLIAMS Hide (Reunion/PLG)	3
CHRIS TOMLIN Holy is The Lord (Sixsteps/Sparrow/EMI CMG)	2
NATALIE GRANT Held (Curb)	2
TOBYMAC Atmosphere (ForeFront/EMI CMG)	2

#### MOST **INCREASED PLAYS**

TOTAL PLAY
INCREASE
+164
+123
+97
+79
+77
+52
+49
Praise
+40
+40
+39

#### MOST **PLAYED RECURRENTS**

	TOTAL PLAYS
ARTIST TITLE LABEL(S)	PLAIS
TREE63 Blessed Be Your Name (Inpop)	513
PHILLIPS, CRAIG & DEAN You Are God Alone (INO)	469
MATTHEW WEST More (Universal South/EMI CMG)	442
CASTING CROWNS Who Am I (Beach Street/Reunion/PLG)	422
BUILDING 429 Glory Defined /Word/Curb/Warner Bros.)	408
MERCYME I Can Only Imagine (INO/Curb)	395
MERCYME Here With Me (INO/Curb)	385
JEREMY CAMP Walk By Faith (BEC/Tooth & Nail)	363
MERCYME Word Of God Speak (INO)	348
MONK & NEAGLE Dancing With The Angels (Flicker)	344

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#### **CHR TOP 30**

LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / - PLAYS	WEEKS ON CHART	TOTAL STATIONS
1	1	SUPERCHICK Pure (Inpop)	1085	-62	14	27/0
2	2	JEREMY CAMP Take You Back (BEC/Tooth & Nail)	1050	-30	21	25/0
3	3	TOBYMAC Atmosphere (ForeFront/EMI CMG)	1014	+2	9	29/0
4	4	AFTERS You (Simple/INO)	977	+2	14	28/1
5	6	SEVENTH DAY SLUMBER Caroline (BEC/Tooth & Nai	// 854	+28	12	22/0
6	6	CASTING CROWNS Voice (Beach Street/Reunion/PLG)	833	+35	22	20/1
7	0	ZOEGIRL About You (Sparrow/EMI CMG)	784	+27	9	25/0
11	8	KRYSTAL MEYERS The Way To Begin (Essential/PLG)	774	+87	5	28/0
8	9	MATTHEW WEST You Know (Sparrow/EMI CMG)	757	+5	14	21/0
14	1	JARS OF CLAY God Will Lift Up Your Head (Essential/PLG)	726	+64	6	25/1
13	11	SHAWN MCDONALD All I Need (Sparrow/EMI CMG)	673	.2	13	17/0
12	12	THOUSAND FOOT KRUTCH This Is A Call (Tooth & Nail)	662	-21	19	18/1
9	13	SANCTUS REAL Things Like You (Sparrow/EMI CMG)	656	-54	17	19/0
15	14	SEVEN PLACES Even When (BEC/Tooth & Nail)	573	-54	16	16/0
21	<b>(</b>	JOY WILLIAMS Hide (Reunion/PLG)	553	+104	3	23/1
18	1	OVERFLOW Cry On My Shoulder (Essential/PLG)	544	+45	10	17/1
16	<b>D</b>	BETHANY DILLON Lead Me On (Sparrow/EMI CMG)	538	+1	12	18/1
17	<b>1</b> B	BY THE TREE Hold You High (Fervent)	502	+3	14	15/1
19	19	JEFF ANDERSON Open My Eyes (Gotee)	492	-1	12	14/0
20	<b>4</b>	TREE63 Maker Of All Things (Inpop)	485	+30	8	18/1
23	<b>3</b>	NEWSBOYS Devotion (Sparrow/EMI CMG)	457	+64	3	17/1
24	<b>2</b> 2	KUTLESS It's Like Me (BEC/Tooth & Nail)	421	+35	17	11/0
26	<b>3</b> 3	DELIRIOUS? Inside Outside (Sparrow/EMI CMG)	413	+54	4	13/0
22	<b>2</b>	STELLAR KART Spending Time (Word/Curb/Warner Bros.)	402	+5	5	12/0
25	<b>4</b>	RACHAEL LAMPA Outrageous (Word/Curti/Warner Bros.)	397	+12	9	12/0
27	<b>4</b>	STORYSIDE:B More To This Life (Silent Majority)	331	+13	8	11/0
30	<b>4</b>	MERCYME Homesick (INO/Curb)	295	+27	4	8/0
28	<b>3</b> 3	KJ-52 Are You Real (BEC/Tooth & Nail)	294	+24	2	13/0
-	29	THIRD/STEVEN C. CHAPMAN I (Lost Keyword)	270	+5	2	6/0
Debut	<u> </u>	EVERLIFE I'm Over It (SHELTER)	269	+33	1	12/1

30 CHR reporters. Songs ranked by total plays for the airplay week of Sunday 4/3 - Saturday 4/9. © 2005 Radio & Records

#### **NEW & ACTIVE**

DAY OF FIRE Rain Song (Essential/PLG)
Total Plays: 255, Total Stations: 14, Adds: 1
LIFEHOUSE You And Me (Geffen)
Total Plays: 179, Total Stations: 6, Adds: 2
BIG DADDY WEAVE... You're Worthy Of My Praise (Fervent)
Total Plays: 179, Total Stations: 6, Adds: 0
JOHN DAVID WEBSTER Miracle (BHT)
Total Plays: 172, Total Stations: 5, Adds: 0
BUILDING 429 Show Me Love (Word/Curb/Warner Brgs.)
Total Plays: 161, Total Stations: 9, Adds: 2

KUTLESS Strong Tower (BEC/Tooth & Nail)
Total Plays: 155, Total Stations: 8, Adds: 2
JADON LAVIK What If (BEC/Tooth & Nail)
Total Plays: 148, Total Stations: 5, Adds: 0
ANBERLIN Paperthin Hymn (Tooth & Nail)
Total Plays: 142, Total Stations: 6, Adds: 0
BDA Love Is Here (Creative Trust Workshop)
Total Plays: 127, Total Stations: 5, Adds: 0
BOBBY TINSLEY Addicted (MO)
Total Plays: 119, Total Stations: 5, Adds: 0

#### **ROCK TOP 30**

LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	WEEKS ON CHART	TOTAL STATIONS
1	0	SEVENTH DAY SLUMBER Caroline (BEC/Tooth & Nail)	348	0	11	26/0
2	0	ANBERLIN Paperthin Hymn (Tooth & Nail)	347	+13	9	30/1
3	3	STELLAR KART Spending Time (Word/Curb/Warner Bros.)	317	.15	13	30/0
4	4	SPOKEN How Long (Tooth & Nail)	293	.2	11	28/0
7	6	KJ-52 Are You Real (BEC/Tooth & Nail)	281	+12	9	22/1
13	6	DAY OF FIRE Detainer (Essential/PLG)	274	+46	11	29/2
10	0	PROJECT 86 A Shadow On Me (Tooth & Nail)	269	+14	9	22/1
5	8	PILLAR Hypnotized (Flicker)	254	-21	20	24/0
11	9	SUBSEVEN Free To Conquer (Flicker)	253	+6	8	23/2
6	10	SUPERCHICK Pure (Inpop)	245	·26	14	20/0
15	<b>O</b>	FURTHER SEEMS FOREVER Like (Tooth & Nail)	241	+31	6	18/1
8	12	TOBYMAC Slam (ForeFront/EMI CMG)	241	-16	13	23/0
19	₿	DISCIPLE The Wait Is Over (SRE)	231	+ 35	3	24/1
12	<b>(4)</b>	FLYLEAF Red Sam (Octone)	231	+3	8	24/0
21	<b>(B</b> )	SANCTUS REAL The Fight Song (Sparrow/EMI CMG)	227	+ 50	5	23/4
17	<b>(</b>	POOR MAN'S RICHES Break Me (Word Of Mouth)	224	+20	10	16/2
18	<b>O</b>	CHEMISTRY From Within (Razor & Tie)	221	+24	5	24/2
16	13	KRYSTAL MEYERS The Way To Begin (Essential/PLG)	219	+11	5	23/0
9	19	WEDDING Move This City (Rambler)	218	∙38	16	24/0
14	20	CASTING PEARLS Weighted (Big Box)	217	+5	6	23/1
22	<b>3</b>	APRIL SIXTH Dear Angel (Columbia)	177	+14	4	20/2
24	22	KUTLESS Strong Tower (BEC/Tooth & Nail)	167	+9	2	14/4
25	<b>3</b> 3	GRAND PRIZE It's Not Over (A'postrophe)	165	+9	5	22/1
27	23	EVERYDAY SUNDAY Comfort Zone (Flicker)	156	+18	2	13/2
26	<b>2</b> 5	SLINGSHOT57 Chase You Down (Independent)	156	+10	2	15/3
23	26	MONDAY MORNING Dear You (3.1)	153	-9	7	21/0
Debut	<b>2</b>	KAINOS Selfish Me (Southern Signal)	132	+8	1	14/0
_	23	EXIT EAST The Way You Are (Fervent)	123	+7	3	13/1
_	29	GRETCHEN Passion (MD)	121	-4	2	15/0
Debut	<b>3</b>	KIDS IN THE WAY Apparitions Of Melody (Flicker)	116	+51	1	12/3

35 Rock reporters. Songs ranked by total plays for the airplay week of Sunday 4/3 - Saturday 4/9. © 2005 Radio & Records

#### **NEW & ACTIVE**

Total Plays: 109, Total Stations: 8, Adds: 1

BUILDING 429 Show Me Love (Word/Curb/Warner Bros.)

Total Plays: 99, Total Stations: 9, Adds: 0

SHOWBREAD Mouth Like A Magazine (Solid State/Tooth & Nail)

Total Plays: 88, Total Stations: 4, Adds: 0

BENJAMIN Activate (BEC/Tooth & Nail)

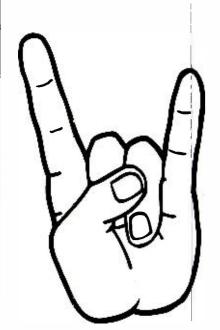
Total Plays: 86, Total Stations: 5, Adds: 1

SIDES OF THE NORTH Melody (Word Of Mouth)

Total Plays: 85, Total Stations: 5, Adds: 2

STAPLE Fists Afire (Flicker)

MANIC DRIVE Nebulous (Whiplash)
Total Plays: 84, Total Stations: 8, Adds: 0
INHABITED Open My Eyes (Fervent)
Total Plays: 83, Total Stations: 9, Adds: 4
CALLS FROM HOME Hold On (November/Twelve)
Total Plays: 73, Total Stations: 8, Adds: 1
KEVIN MAX Seek (Blind Thief)
Total Plays: 70, Total Stations: 12, Adds: 6
SKILLET Under My Skin (Ardent)
Total Plays: 69, Total Stations: 8, Adds: 3



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#### INSPO TOP 20

LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	WEEKS ON CHART	TOTAL STATIONS
1	0	BEBO NORMAN Nothing Without You (Essential/PLG)	377	+32	11	19/0
2	0	WATERMARK Knees To The Earth (Rocketown)	333	+3	12	19/0
7	3	CHRIS TOMLIN Holy Is (Sixsteps/Sparrow/EMI CMG)	269	+61	6	17/1
3	4	A. OMARTIAN & D. SELBY Worthy (Integrity/Vertical)	258	-22	14	15/0
5	6	NICOLE C. MULLEN   Am /Word/Curb/Warner Bros.)	229	+1	13	13/0
12	6	MICHAEL O'BRIEN Pressing On (Discovery House)	224	+32	5	16/0
10	0	MARK SCHULTZ He Will (Word/Curb/Warner Bros.)	224	+20	19	11/0
4	8	STEVEN C. CHAPMAN Much Of You (Sparrow/EMI CMG)	222	-25	19	12/0
8	9	RUSS LEE Sweetest Sound (Vertical Vibe)	219	+12	8	13/0
9	1	ALLEN ASBURY f/RUSS TAFF We Will Stand (Doxology)	209	+4	8	15/0
14	0	SONICFLOOD Your Love Goes On Forever (INO)	203	+44	5	13/1
6	12	MERCYME Homesick (INO/Curb)	201	-11	18	12/0
11	13	NATALIE GRANT Held (Curb)	187	-6	5	14/0
17	•	BRIAN LITTRELL In Christ Alone (Reunion/PLG)	165	+31	2	14/2
13	15	VARIOUS ARTISTS Extraordinary God (Discovery House)	163	-12	11	9/0
15	1	MICHAEL TAIT How Great Thou Art (Waterfront)	161	+3	6	13/0
18	<b>O</b>	SELAH All My Praise (Curb)	137	+6	20	8/0
<b>Debut</b> >	18	JOEL ENGLE Louder Than The Angels (Doxology)	126	+13	1	10/0
20	19	JADON LAVIK What If (BEC/Tooth & Nail)	125	+11	2	10/1
-	<b>a</b>	CHRIS RICE Me & Becky (Rocketown)	113	+13	3	9/1

19 Inspo reporters. Songs ranked by total plays for the airplay week of Sunday 4/3 - Saturday 4/9. © 2005 Ŕadio & Records

#### Rhythmic Specialty Programming

ARTIST TITLE LABELIST

- PHANATIK Shot Clock (Cross Movement)
- KJ-52 Are You Real (BEC/Tooth & Nail)
- FLYNN f/SHARLOCK POEMS Get Up (Illect) 3
- GRITS We Don't Play (Gotee)
- PREACHAHOLICZ Club Blazer (Independent)
- LEGACY Battle Cry (Flavor Alliance/Leg-up)
- URBAN D The Passport (Flavor Alliance)
- CROSS MOVEMENT Lord You Are (Cross Movement) 8
- M.O.C. Daddy We Need Ya (Move)
- 10 LEGACY Green Light (Flavor Alliance/Leg-up)

#### CHRISTIAN AC TOP 30 INDICATOR

LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	PLAYS	WEEKS ON CHART	TOTAL STATIONS
1	1	JEREMY CAMP Take You Back (BEC/Tooth & Nail)	1106	-27	15	36/0
2	2	BIG DADDY WEAVE You're Worthy (Fervent)	994	-19	12	34/0
3	3	CHRIS TOMLIN Holy Is (Sixsteps/Sparrow/EMI CMG)	941	+60	11	35/1
5	4	BEBO NORMAN Nothing Without You (Essential/PLG)	901	+36	11	36/3
4	5	MERCYME Homesick (INO/Curb)	746	-135	22	28/0
6	6	BY THE TREE Hold You High (Fervent)	713	+52	12	28/2
11	<b>O</b>	ZOEGIRL About You (Sparrow/EMI CMG)	607	+84	7	26/1
10	8	SONICFLOOD Your Love Goes On Forever (INO)	605	+49	14	26/2
7	9	BETHANY DILLON Lead Me On (Sparrow/EMI CMG)	581	-13	13	21/0
14	<b>①</b>	JOY WILLIAMS Hide (Reunion/PLG)	562	+93	3	30/3
8	11	CASTING CROWNS Voice (Beach Street/Reunion/PLG)	543	-46	27	21/0
15	Ø	BRIAN LITTRELL In Christ Alone (Reunion/PLG)	536	+67	4	26/2
13	₿	FFH You Drive, I'll Ride (Essential/PLG)	497	+27	7	21/0
16	<b>(</b>	NATALIE GRANT Held (Curb)	489	+ 52	6	24/0
19	<b>(</b>	NEWSBOYS Devotion (Sparrow/EMI CMG)	473	+85	5	23/2
17	<b>1</b>	JARS OF CLAY God Will Lift Up Your Head (Essential/PLG)	461	+30	5	23/0
9	17	SELAH All My Praise (Curb)	423	-162	17	17/0
18	18	OVERFLOW Cry On My Shoulder (Essential/PLG)	409	.20	10	17/0
12	19	AVALON I Wanna Be With You (Sparrow/EMI CMG)	384	-117	15	15/0
21	<b>a</b>	RACHAEL LAMPA No Other One (Word/Curb/Warner Bros.)	348	+4	8	15/0
22	21	SWITCHFOOT This Is Your Life (Columbia)	310	-30	9	13/0
20	22	CHRIS RICE Me & Becky (Rocketown)	310	-59	9	14/1
<b>Debut</b>	<b>②</b>	NICHOLE NORDEMAN Brave (Sparrow/EMI CMG)	294	+ 186	1	18/8
27	23	JOHN DAVID WEBSTER Miracle (BHT)	271	+62	2	14/2
23	25	MATTHEW WEST You Know (Sparrow/EMI CMG)	253	-1	16	9/0
24	26	JADON LAVIK What If (BEC/Tooth & Nail)	250	-1	3	16/1
<b>Debut</b> >	<b>4</b>	PHILLIPS, CRAIG & DEAN Friend Of God (INO)	248	+83	1	13/4
30	23	SWIFT   Need You (Flicker)	226	+33	2	15/2
25	<b>2</b> 9	JOEL ENGLE Louder Than The Angels (Doxology)	224	+3	2	12/1
<b>Debut</b>	<b>①</b>	BUILDING 429 No One (Word/Curb/Warner Bros.)	222	+46	1	13/1

37 AC reporters. Songs ranked by total plays for the airplay week of Sunday 4/3 - Saturday 4/9. © 2005 Radio & Records

#### **NEW & ACTIVE**

JACI VELASQUEZ With All My Soul (Word/Curb/Warner Bros.)

Total Plays: 218, Total Stations: 13, Adds: 0

SUPERCHICK Pure (Inpop)

Total Plays: 178, Total Stations: 9, Adds: 0

TREE63 Maker Of All Things (Inpop)

Total Plays: 170, Total Stations: 8, Adds: 0

MICHAEL W. SMITH Bridge Over Troubled Water (Reunion/PLG) Total Plays: 163, Total Stations: 9, Adds: 0

KARA WILLIAMSON Where You Are (INO) Total Plays: 157, Total Stations: 8, Adds: 1

OUT OF EDEN Fairest Lord Jesus (Gotee) Total Plays: 150, Total Stations: 10, Adds: 0

ANTHONY EVANS Fearless (INO) Total Plays: 118, Total Stations: 6, Adds: 0

MICHAEL TAIT How Great Thou Art (Waterfront)

Total Plays: 116, Total Stations: 6, Adds: 0

KRISTINA You Alone (Devotion)

Total Plays: 114, Total Stations: 5, Adds: 0

POINT OF GRACE Who Am I (Word/Curb/Warner Bros.)

Total Plays: 107. Total Stations: 8. Adds: 2

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JACKIE MADRIGAL

## **Hispanic Urban Radio**

#### A 101 course on the format and the music

musical revolution was started in the Latin market by a A new music genre called reggaetón. So big has this revolution been that it has given birth to a new Latin format, Hispanic Urban, which has reggaetón and other styles of Latin urban music as its foundation. Even more astonishing is how this music has transcended many barriers and is now getting airplay on English-language radio stations, particularly CHR/Rhythmics.

For the full story on how the Hispanic Urban phenomenon developed, we have to go step by step. First, we'll explore the radio side by revisiting the introduction of the format, and then, in the sidebar, we'll look at the music side and the artists who are at the forefront of the Hispanic urban movement.

#### **Taking A Risk**

When Clear Channel Radio announced its commitment to Latin radio, with Sr. VP/Hispanic Radio Alfredo Alonso at the helm, no one had



any idea that it would risk moving away from the traditional formats -Regional Mexican, Contemporary and Tropical - to introduce what it called "Hurban," a play on Hispanic and Urban.

"Hurban was created by CCR Hispanic to Alfredo Alonso reach U.S. Latinos who are bilingual and bicul-

tural," Alonso says. "The preference of many to live a bilingual lifestyle made it important for CCR to develop a new format that addressed the unique lifestyle of today's Latino young adult."

Had there always been a need for a bilingual format, or did this just happen recently, due to the growth of reggaetón and regional urban music — the former featuring a mix of hip-hop with tropical music, and the latter a mix of hiphop with Mexican music?

'Musically speaking, there was a void," says Alonso. "Reggaetón and Spanish hip-hop are younger-leaning than any other Spanish-language music genres, which gives them an advantage when it comes to developing a strong level of preference."

This means that there hasn't been a change in the Hispanic population, it's just that Clear



Ivy Queen

Channel decided to address the needs of a forgotten segment of the Hispanic population that is usually very young.

"The biggest difference is that we finally have music that is better at reaching young Latino adults," Alonso says. "The production and feel of this music is closer to the music this demo prefers."

#### **Something New**

So far Clear Channel has introduced three Hispanic Urban stations — WMGE/Miami, KLOL/Houston and KABQ/Albuquerque imaging them as "Mega, Latino and Proud."

KABQ PD Omar Romero says the need for this format is palpable, not only in the markets where Mega already exists, but also in many others. He explains, "There's a great need for this format, especially in large markets like Houston - where we already have a station. That same need existed here in Albuquerque.

'Why? Because most of the people here are second- and third-generation Hispanics. We play English and Spanish hip-hop, reggaetón and pop-This is an innovative station. This is the third



Omar Romero

Mega station that Clear Channel launched, and the format is definitely different from all the other formats out there."

With the music mix that Mega plays, it is going after a younger audience that may listen not only to English-language stations, but also Spanish-language CHRs.

"We're going after stations like Power 106 [KPWR/Los Angeles] and Súper Estrella [KSSE/ Los Angeles and the Súper Estrella Network]," says Romero. "We're targeting the same demo, and those listeners are 18+ and speak both English and Spanish, and in some cases mostly English.

'That's the kind of audience that bands like Kumbia Kings and AKWID are attracting, because the bands themselves speak choppy Spanish, and the public identifies with them. The listeners who call our station mix English and Spanish when they speak, and that's the audience we're going after."

But are the Mega stations ready for the competition? The other stations won't stand still while their audience changes the dial. Súper Estrella is already programming reggactón and regional urban, though pop has always been its core genre, and many English-language CHR/ Rhythmic and Urban stations are beginning to play reggaetón.

#### **On The Music Side**

#### The hottest artists and labels

Reggaetón began in Panama with a reggae movement that later grew to include Caribbean sounds, but it was Puerto Rico that was the platform for reggaetón's growth and development. Some of the first artists to explore reggaetón were Baby Rasta & Gringo, Guanábanas, Maicol Y Manuel, Polaco, Don Chezina, Daddy Yankee and Don Omar.

Because the genre speaks of the trials and tribulations young kids face on the streets, the first material to be released had lyrics that were not acceptable to radio. Once the artists realized that radio liked the sound of the music but that the content was too strong, they began to release clean versions of songs. Radio couldn't hold back any longer and had to respond to the demand for this music. Reggaetón hit the U.S. East Coast first and later spread everywhere, including Latin America and Europe.

On the U.S. West Coast, where the Latin population is more Mexican, something similar began to happen. The kids there liked English-language music but had grown up listening to the traditional Mexican music their parents listened to. So, they took the best of both worlds — hip-hop and norte $\tilde{n}$ o or banda — and created what is known as regional urban. The first band to see commercial and radio success in this genre was AKWID.

#### Who's Doing What

In today's world, if a label is not releasing reggaetón or urban product, it's missing the boat. Almost every label has at least one or two reggaetón or regional urban artists. By looking at R&R's charts, you can see who is doing what.

EMI Latin has artists like Vico C (Desahogo), who is a reggaetón pioneer; Crooked Stilo (Naturally Crooked); and will soon release Tony Touch. Sony BMG has Julio Voltio (Voltage AC), Sinfonía (El Dolor, La Lucha Y El Triunfo), Mikey Perfecto (Evolución Arrestada), Zion & Lennox (Motivando A La Yal), Sindicato (Sindicato) and Johnny Prez (The Prezident). Miami Records has Bimbo (A Lo Latino), Gemstar & Bigmato (El Puré), LCD (La Congregación Desconocida) and DJ Miguelito (Ahora E' Que Es).

The leading woman in reggaetón, Ivy Queen (Real), is signed to Perfect Image. Other independent labels, like UBO, Cutting, MP and VI Music, are all in

Continued on Page 80

"The Latino population becomes more acculturated every day. This music transcends all Latino backgrounds and has acceptance across a wide range of young Latinos."

Alfredo Alonso

"I think the question is, how are they going to compete with us?" Romero says. "It's very easy for us to compete with them. We're playing most of the songs that are already hits on CHR/Rhythmic stations, and we're playing the best of reggaetón and pop, which is the foundation of our format.

"They can't play all our music on a CHR/ Rhythmic format. We can play in their backyard, but they can't play in ours. It's going to be very difficult for them to do it."

#### The Bilingual Factor

Not only do Hispanic Urban stations have to program music that appeals to a younger audience, the on-air delivery also has to be young and street enough that the kids stay tuned. Furthermore, the DJs have to be bilingual - that's part of the image.

"All our DIs are bilingual," says Romero. That's what the music is about. Listen to Daddy Yankee, Kumbia Kings, AKWID and all the other bands who are hitting right now. They can greet you by saying 'Hola' or 'What's up,' and

that's what we look for in our DJs. We don't want them to sound serious, we want them to make the listeners feel they are just like them.

The station is very much a street station on the air. We are not a fresa [yuppie] station, we are a raza station that speaks to the kids, to today's generation. Many of the DJs come from that lifestyle.

"If I were programming a Regional Mexican station, I would look for people who live that lifestyle. If the station were Norteña, I would look for someone from Monterrey who knows that lifestyle. The same thing happens here. The DJs know the lifestyle and know what the kids want



Don Omar

Because the Mega stations use English and Spanish on the air and program some Englishlanguage songs, some critics say they are English-language stations targeted at Hispanics. Romero doesn't agree, saying, "This is a Hispanic station that reaches the Hispanics that other stations can't reach with a Regional Mexican or a Contemporary format.

We are reaching second-, third- and fourthgeneration Hispanics, but it is a Latin station. Our Hispanic audience likes this kind of music. No other company dared to do what Clear Channel did. We are mixing the best of two worlds to

Continued on Page 80

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# SKIDJON JUSICIN RR.

#### Hispanic Urban Radio

Continued from Page 79

#### The Mega Difference

Although all of Clear Channel's Mega stations are Hispanic Urban, there are differences in the music they program, because each station has tolook at the Hispanic makeup of its market. "The audience here in Albuquerque is more Chicana," says Romero. "They were born and raised here, and their parents were born here. The differences are slight, but there are differences, depending on the mar-

"Miami's station is a bit more tropical, and Houston is also more tropical and pop. They wouldn't mix in as much English-language CHR music as we do. We use more CHR music and more regional urban music by artists like Jae P, Flakiss, AKWID and Crooked Stilo - all that music that was born in Los Ange-

"We're also playing a song by Tego Calderón with Intocable, because Intocable are really big here. Many of the norteño bands are releasing collaborations with reggaetón artists. We also play the Jennifer López song with Tego Calderón. Many big-name artists are recording with reggaetón artists."

The stations are also programming a substantial amount of pop. Is it because there aren't enough reggaetón hits, or is it that the format cannot survive without pop? Romero says the Hispanic Urban format is like a CHR/



**AKWID** 

Rhythmic format that mixes the best of both music genres and much more.

'We can't just do one thing," he says. "Mega covers pop, hip-hop, tropical and urban because, at the end of the day, the audience we're targeting likes music from all these formats. And although you do have to guide yourself depending on the market you're in, it all encompasses the same thing. We have to give the station some variety."

#### **Surviving & Growing**

Some people believe that reggaetón is merely a trend that will eventually die. Romero doesn't agree, comparing it to the hip-hop movement in the American market. "Reggaetón is a new format, but it's here to stay," he says. "Hip-hop was originally underground,

and many people thought it would disappear after a while. The reggaetón rhythm is very innovative and very attractive. Its sounds are very contagious, and people of all ages like it."

Alonso says, "The Latino population becomes more acculturated every day. This music transcends all Latino backgrounds and has acceptance across a wide range of young Lati-

What about the Hispanic Urban radio format's growth potential? How far and how soon will it spread? "We believe this format has



Vico C

strong potential," says Alonso. "It allows advertisers to reach a demo that has never been served by traditional Spanish primary radio."

The format is also helped by how easily reggaetón can fit into other formats, like Spanish-language CHR and Tropical. Romero says, "This music can be included in stations in New York and Houston. Even smaller Tropical or Pop stations can include reggaetón in their programming. It can work in Los Angeles, San Francisco or Chicago, where there aren't any Tropical stations. You can mix reggaetón with tropical, with pop or with CHR."

#### **Getting Some Respect**

With stations like Mega making headlines, does this signal the end of conservative Latin radio? The traditional Latin stations in the U.S. lag behind what stations in Latin America are doing by at least a decade, not to mention what U.S. English-language radio is doing.

"There has been a change in Latin radio," Romero says. "If we look back 10-15 years ago, there have been major changes. And more change is coming. We now have more music variety. We're the largest minority in the U.S., and Hispanics like a lot of different types of music.



Julio Voltio

#### On The Music Side

Continued from Page 79

the reggaetón business. Meanwhile, Univision Records has artists like AKWID (Komp 104.9 Radio Compa), Jae P (Esperanza), Jhosy & Baby Q (Los Dueños De La Discoteca) and Flakiss (Libérate).

#### **Universal Power**

But it's Universal that has the largest urban and reggaetón roster. The company also distributes many of the independent labels. Artists signed to Universal Music Latino include Adassa (Kamasutra), Orishas (El Kilo), P-Blades (Buen Provecho) and Don Dinero's soon to be released Aborn Que Si. Universal Music Group also recently introduced Machete Music, a label dedicated to the Latin urban music market and specializing in hip-hop, rap, dancehall and reggaetón.

Machete is headed by President Gus López, and although the label works closely with Universal Music Latino, it is an independent label with its own A&R, marketing and promotion departments. To get an even stronger hold on the urban market, Machete has acquired a 50% stake in VI Music.

"Machete will be signing artists under Machete alone and under Machete/VI," López says. "We not only bought 50% of VI, we'll also do all their marketing, publicity, sales and distribution. With this agreement we also have the distribution of Daddy Yankee's albums." He points out that Daddy Yankee is not signed to Machete, VI or any other label.



Gus López

López says there will soon be an announcement regarding artists who will be signed to Machete. In the meantime, the company is taking over Don Abusivo, who had previously released an album on UML. He adds that, according to the latest Soundscan numbers, UML and Machete have eight of the top 10-selling records.

For those nonbelievers who still doubt the staying power of this music, López says, "Hispanic urban music has a great future, because urban music in the American market proved that it reaches kids. Urban is what determines their tastes. And reggaetón is a subgenre of urban music that has grown incredibly and has helped to open the doors for urban music.

"Reggaetón is not new. It's been on the streets of Puerto Rico since the early '90s. Whoever thinks this is going away is wrong."

Many Hispanics are now more American in the way they think and live. We're another option on the dial for all the Hispanics in the U.S.



**Bimbo** 

"No one believed in the new format; no one thought the market was big enough. If you don't take a risk, you'll never know if it works, but many didn't want to risk it. They were afraid to fail. Alfredo took that risk with Clear Channel and flipped these stations and introduced the format."

All this points to the incredible growth Hispanic radio is experiencing. "Hispanic radio stations will now have the value they deserve," Romero says. "Many times a Hispanic station has to sell advertising at much lower rates than an English-language station, even when the Hispanic station's ratings are high. This growth will add to the value of Hispanic stations. Companies like Clear Channel have begun to break the barriers so that Hispanic stations are valued the way they should be."

Check out how reggaetón and the Latin hip-hop movement are impacting English-language radio. CHR Rhythmic/Urban Editor Dana Hall explores why these Latin music genres are exploding on CHR Rhythmic and Urban stations across the country and highlights which artists are hitting it big in her columns on Pages 34 and 38.

#### POLEVISION,

#### TOP 10 SPANISH-LANGUAGE SHOWS ON HISPANIC NETWORKS

- Selena ¡Vive!
- Selena Noche De Estrellas
- Madrastra (M-F)
- Apuesta Por Un Amor (M-F)
- Don Francisco Presenta (Wed.)
- Casos De La Vida Real (Tues.)
- Cristina (Mon.) Inocente De Ti (M-F)
- Hospital El Paisa
- Selena Acceso Total

#### TOP 10 ENGLISH-LANGUAGE SHOWS **MOST WATCHED BY HISPANICS**

- American Idol (Wed.) American Idol (Tues.)
- Desperate Housewives
- WWE Smackdown!
- CSI
- 6 24
- Lost
  - George López
- Nanny 911
- Cold Case

April 4-10; Hispanics 2+. Source: Neilsen Media Research

#### **REGIONAL MEXICAN TOP 30**

		Amril 45, 0005				
LAST WEEK	TH'S WEEK	April 15, 2005  ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	WEEKS ON CHART	TOTAL STATIONS/ ADDS
1	0	CONJUNTO PRIMAVERA Hoy Como Ayer (Fonovisa)	1532	+24	13	38/0
2	ĕ	INTOCABLE Aire (EMI Latin)	1507	+4	13	33/0
3	3	LOS TIGRES DEL NORTE La Sorpresa (Fonovisa)	1355	-53	8	5/0
4	4	LOS HOROSCOPOS DE DURANGO Si La Quieres (Disa)	965	.3	11	5/0
7	5	LOS HURACANES DEL NORTE Tú Ponte En Mi Lugar (Univision)	824	-13	13	23/0
8	6	PATRULLA 81 Eres Divina (Disa)	797	+115	4	4/0
5	7	K-PAZ DE LA SIERRA Volveré (Univision)	768	-96	26	33/0
6	8	LOS TUCANES DE TIJUANA El Virus Del Amor (Universal)	766	-98	20	34/0
1D	9	EZEQUIEL PEÑA Beso A Beso (Fonovisa)	625	+4	7	3/1
12	Ŏ	JULIO PRECIADO Lo Mejor Fue Perderte (Sony BMG)	605	+6	10	3/0
11	11	GRUPO INNOVACION Mañana Que Ya No Esté (Univision)	600	-12	12	16/0
9	12	LA AUTORIDAD DE LA SIERRA Me Quedé Sin Nadie (Disa)	586	-39	9	3/0
13	13	BETO Y SUS CANARIOS Está Llorando Mi Corazón (Edimonsa)	578	-13	26	31/0
14	14	ZAINO No Podré Sobrevivir (Fonovisa)	570	.9	5	3/0
18	15	BRONCO "EL GIGANTE DE AMERICA" Señor Mesero (Fonovisa)	538	-15	13	18/0
16	16	CONJUNTO ATARDECER Y Te Vi Con Et (Universal)	535	-39	6	3/0
15	17	EL PODER DEL NORTE En Tu Basura (Disa)	520	-55	8	10/1
17	18	BETO Y SUS CANARIOS A Usted (Disa)	501	-53	12	15/0
28	19	MARCO ANTONIO SOLIS En El Mismo Tren (Fonovisa)	498	+102	4	6/0
22	20	DUELO Bienvenido Al Amor (Univision)	481	+12	13	12/0
30	<b>3</b>	CONTROL Ella Es Una Diosa (Univision)	474	+111	2	5/1
21	22	GRUPO BRYNDIS La Ultima Canción (Disa)	473	-13	19	15/0
20	23	KUMBIA KINGS Na Na Na (Dulce Niña) (EMI Latin)	455	-36	7	4/0
19	24	LALO MORA Si Me Vas A Dejar (Edimonsa)	430	-112	17	19/0
24	25	JOAN SEBASTIAN Cómo Olvidar (Balboa)	423	-31	8	5/0
23	26	LOS INVASORES DE NUEVO LEON Si Por Mí Fuera (EMI Latin)	402	-54	8	3/0
[Debut]	Ø	VICENTE FERNANDEZ Ignacio Bernal (Sony BMG)	391	+65	1	2/1
29	28	TOÑO Y FREDDY Lo Lindo De Ti <i>(Disa)</i>	375	-16	7	4/0
_	29	GRUPO MONTEZ DE DURANGO Adiós Amor Te Vas (Disa)	371	+64	2	1/0
27	30	PESADO Te Apuesto Lo Que Quieras (Warner M.L.)	365	-37	15	13/0

51 Regional Mexican reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.).© 2005 Radio & Records.

#### MOST PLAYED RECURRENTS

ARTIST TITLE LABEL(S)	TOTAL PLAYS
KUMBIA KINGS Fuego (EMI Latin)	346
POLO URIAS Y SU MAQUINA NORTEÑA Mi Primer Amor <i>(Fonovisa)</i>	342
PESADO Ojalá Que Te Mueras (Warner M.L.)	333
DIANA REYES Rosas (Universal)	312

ARTIST TITLE LABEL(S)	TOTAL PLAYS
GRUPO MONTEZ DE DURANGO Quiero Saber De Ti (Disa)	309
LOS HOROSCOPOS DE DURANGO Dos Locos (Disa)	289
LOS TEMERARIOS Sombras (Fonovisa)	284
RAMON AYALA Y Bailando (Freddie)	276
PATRULLA 81 No Aprendí A Olvidar (Disa)	268
PATRULLA 81 Cómo Pude Enamorarme De Ti (Disa)	249

## POWERED BY MEDIABASE

#### **MOST ADDED**

ARTIST TITLE LABEL(S)

NOTABLE Se Vale Liorar (Univision)

#### MOST INCREASED PLAYS

ARTIST TITLE LABEL(S)	PLAY INCREASE
SERGIO VEGA "EL SHAKA" Dueño De Ti (Sony BMG)	+151
PATRULLA 81 Eres Divina (Disa)	+115
CONTROL Ella Es Una Diosa (Univision)	+111
MARCO ANTONIO SOLIS En El Mismo Tren (Fonovisa)	+102
K-PAZ DE LA SIERRA Si Tú Fueras De Mí (Univision)	+90
NOTABLE Se Vale Liorar (Univision)	+73
PALOMO No Me Queda Más (Disa)	+72
VICENTE FERNANDEZ Ignacio Bernal (Sony BMG)	+65
GRUPO MONTEZ DE DURANGO Adiós Amor Te Vas (Disa)	+64
JOE POSADA Con Un Cachito (Baby Dude)	+59

#### **NEW & ACTIVE**

JENNI RIVERA Amiga, Si Lo Ves (*Univision*) Total Plays: 333, Total Stations: 8, Adds: 1 RAUL BRINDIS Otra Noche Más Sin Ti (*Disa*) Total Plays: 49, Total Stations: 5, Adds: 0

Songs ranked by total plays

Station playlists for all R&R reporters are available on the web at <a href="https://www.radioandrecords.com">www.radioandrecords.com</a>.



11218 3Pesos



11243 Bimbo



11244 LCD



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11256 DJ Kiro



11271 DJ Miguelito



11263 Reggaeton Hits

Kiro

#### CONTEMPORARY TOP 30

		April 15, 2005				
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+ / - PLAYS	WEEKS ON CHART	TOTAL STATIONS/ ADDS
1	0	JUANES La Camisa Negra (Universal)	974	+ 23	9	4/0
2	2	JULIETA VENEGAS Algo Está Cambiando (Sony BMG)	593	-46	17	18/0
3	3	JUANES Volverte A Ver (Universal)	544	.1	16	19/0
5	4	OBIE BERMUDEZ Cómo Pudiste (EMI Latin)	531	+57	5	2/0
4	5	REYLI BARBA Amor Del Bueno (Sony BMG)	496	-25	12	13/0
Debut	6	RICARDO ARJONA Por Qué Es Tan Cruel El Amor (Sony BMG)	477	+427	1	0/0
15	Ø	LAURA PAUSINI Víveme (Warner M.L.)	407	+67	5	2/0
9	8	FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Columbia)	399	+15	6	5/0
6	9	KALIMBA Tocando Fondo (Sony BMG)	398	-20	15	10/0
8	10	INTOCABLE Aire (EMI Latin)	377	-24	5	3/0
10	<b>O</b>	LA 5A. ESTACION El Sol No Regresa (Sony BMG)	370	0	19	15/0
11	Ø	CHAYANNE Contra Vientos Y Mareas (Sony BMG)	369	+2	4	2/0
7	13	ALEKS SYNTEK f/ANA TORROJA Duele El Amor (EMI Latin)	362	-53	27	19/0
24	<b>4</b>	LA 5A. ESTACION Algo Más (Sony BMG)	351	+114	7	5/1
12	15	ALEJANDRO FERNANDEZ Qué Lástima (Sony BMG)	348	-19	10	6/0
16	<b>(1)</b>	CARLOS VIVES Voy A Olvidarme De Mí (EMI Latin)	341	+ 18	16	6/0
14	17	FEY La Fuerza Del Destino (EMI Latin)	320	-21	15	9/0
18	B	CRISTIAN Te Buscaría (Sony BMG)	304	+7	19	16/0
19	19	DAVID DEMARIA Precisamente Ahora (Warner M.L.)	296	+ 12	5	3/1
17	20	RBD Rebelde (EMI Latin)	296	-16	5	3/1
21	<b>3</b>	PEPE AGUILAR El Autobús (Sony BMG)	289	+14	13	9/0
26	22	MARCO ANTONIO SOLIS En El Mismo Tren (Fonovisa)	278	+52	2	2/0
22	<b>23</b>	SORAYA Llévame (EMI Latin)	268	+1	6	4/0
20	24	DAVID BISBAL Esta Ausencia (Universal)	264	-16	19	10/0
27	<b>2</b> 3	CONJUNTO PRIMAVERA Hoy Como Ayer (Fonovisa)	239	+18	8	5/0
29	20	CRISTIAN Una Canción Para Ti (Sony BMG)	229	+25	4	2/0
28	<b>3</b>	PAULINA RUBIO Alma En Libertad (Universal)	224	+19	2	1/0
23	28	TOMMY TORRES Dame Esta Noche (Ole Music)	216	-39	10	2/0
30	<b>49</b>	JIMENA En Soledad (Univision)	213	+20	2	0/0
Debut>	<b>3</b>	OLGA TAÑON Bandolero (Sony BMG)	204	+14	1	2/0

	TUTAL
ARTIST TITLE LABEL(S)	PLAY
RICAROO ARJONA Por Qué Es Tan Cruel El Amor <i>(Sony BMG</i> )	+427
LA 5A. ESTACION Algo Más <i>(Sony BMG)</i>	+114
LAURA PAUSINI Viveme (Warner M.L.)	+67
OBIE BERMUOEZ Cómo Pudiste (EMI Latin)	+57
MARCO ANTONIO SOLIS En El Mismo Tren (Fonovisa)	+52
REIK Yo Quisiera (Sony BMG)	+ 33
LA SINFONIA Abrázame Muy Fuerte (Sony BMG)	+31
SERRALDE Vida De Mi Vida //Iniversall	+25

MOST **INCREASED PLAYS** 

**MOST ADDED**°

INTOCABLE Aire (EMI Latin)

POWERED BY MEDIABASE

ADDS

+28

31 Spanish Contemporary reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of 4/3-4/9. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song with the larger increase in plays is placed first. Songs below No. 15 are moved to recurrent after 20 weeks on the chart. Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Total Audience equals Average Quarter Hour Persons times number of plays (times 100). Each daypart on each station is assigned an AQH number. Average Quarter Hour Persons used herein with permission from Arbitron Inc. (© 2005, Arbitron Inc.).© 2005 Radio & Records.

ARTIST TITLE LABEL(S)

#### **NEW & ACTIVE**

**ELEFANTE** Mentirosa (Sony BMG) Total Plays: 96, Total Stations: 4, Adds: 1

TOTAL PLAYS

EOGAROO MONSERRAT Cuéntale (Fonovisa)

JOHNNY PREZ Tu Pum Pum (Sony BMG)

OPALO No Me Acostumbro (Mock & Roll) Total Plays: 70, Total Stations: 3, Adds: 0

Songs ranked by total plays

Station playlists for all R&R reporters are available on the web at www.radioandrecords.com.

#### MOST DI AVED RECLIRRENTS

PLATED NECONNEIVIS	ĺ		
		JULIETA VENEGAS Andar Conmigo (Sony BMG)	280
ARTIST TITLE LABEL(S)	TOTAL PLAYS	JULIETA VENEGAS Lento (Sony BMG)	254
LA OREJA OE VAN GOGH Rosas (Sony BMG)	315	ALEX UBAGO Sin Miedo A Nada (Warner M.L.)	248
FRANCO OE VITA f/SIN BANOERA Si La Ves (Sony BMG)	301	MANA Mariposa Traicionera (Warner M.L.)	241
JUANES Nada Valgo Sin Tu Amor (Universal)	287	SIN BANDERA Que Lloro (Sony BMG)	215
ALEJANORO FERNANOEZ Me Dediqué A Perderte (Sony BMG)	284	PEPE AGUILAR Miedo (Sony BMG)	213

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#### **TROPICAL TOP 25**

THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL POINTS
1	LOS TOROS BAND Perdóname La Vida (DAM Productions)	180
2	MARC ANTHONY Se Esfuma Tu Ámor (Sony BMG)	173
3	JUAN LUIS GUERRA Para Ti (Vene Music/Universal)	123
4	AVENTURA La Boda (Premium)	119
5	FRANKIE NEGRON Todo Es Mentira (SGZ Entertainment)	112
6	OLGA TAÑON Bandolero (Sony BMG)	105
7	GILBERTO SANTA ROSA Enséñame A Vivir Sin Ti (Sony BMG)	105
8	DADDY YANKEE Lo Que Pasó, Pasó (VI Music)	100
9	JUANES La Camisa Negra <i>(Universal)</i>	97
10	VICTOR MANUELLE La Vida Es Un Carnaval (Sony BMG)	94
11	EL GRAN COMBO DE PUERTO RICO El Matrimonio (Sony BMG)	88
12	FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Columbia)	82
13	LA GRAN BANDA Chiquilla (DAM Productions)	80
14	MONCHY & ALEXANDRA Hasta El Fin (J&N)	77
15	TITOROJAS Quiero (MP)	76
16	CHARLIE CRUZ Ven Devórame Otra Vez (SGZ Entertainment)	71
17	MONCHY & ALEXANDRA Perdidos (J&N)	66
18	VICO C Se Escaman (EMI Latin)	62
19	OBIE BERMUDEZ Todo El Año (EMI Latin)	60
20	ELIEL W/GLORY La Popola (Visionary)	58
21	TITO NIEVES f/LA INDIA Ya No Queda Nada (SGZ Entertainment)	52
22	GILEERTO SANTA ROSA Sombra Loca (Sony BMG)	49
23	EL GRAN COMBO DE PUERTO RICO Amor Perfecto (Sony BMG)	44
24	LUNY TUNES f/BABY RANKS, DON OMAR, WISIN & Mayor Que Yo (Universal)	43
25	DADDY YANKEE Machete (VI Music)	42

Data is complied from the airplay week of 4/3/05-4/9/05, and based on a point system.

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## RECOING FOR ACIDS.

#### CONTEMPORARY

No Going for Adds for this Week

#### **REGIONAL MEXICAN**

BOBBY PULIDO Ojalá Te Animes (Universal)
CHIQUI RODRIGUEZ Lavado Cerebral (Fuentes)
JOSE ALEX Y LOS TROTAMUNDOS La Medallita (Fuentes)
JOSE MANUEL FIGUEROA Ay Cariñito (Universal)
LA FIRMA Lo Mejor De Mi Vida (Sony BMG)
LA SONORA DINAMITA Noches De Cumbia (Fuentes)
LOS ASTROS DE DURANGO Los Vergelitos (Sony BMG)
LOS INCOMPARABLES DE TIJUANA Rompiste Los Candados (Sony BMG)
SERGIO VEGA "EL SHAKA" Dueño De Ti (Sony BMG)

#### TROPICAL

FRUKO Y SUS TESOS Con Todo (Fuentes)
FULANITO La Verdad (Cutting)
SONORA CARRUSELES Las Muchachas (Fuentes)

#### **ROCK/ALTERNATIVE**

No Going for Adds for this Week

#### ROCK/ALTERNATIVE

- TW ARTIST Title Label(s)
- 1 ENJAMBRE Biografía (Oso/V&J)
- 2 ANDREA ECHEVERRI A Eme O (Nacional)
- 3 LIQUITS Chido (Surco)
- 4 STOIC FRAME Demonios Del Asfalto (El Comandante/V&J)
- 5 CIRCO Un Accidente (Universal)
- 6 MOLOTOV Amateur (Universal)
- 7 A.N.I.M.A.L. Combativo (Universal)
- 8 IGNACIO PEÑA Dónde Estabas (Everywhere Music)
- 9 MARS VOLTA The Widow (I'll Never Sleep Alone) (Strummer/Universal)
- 10 VOLUMEN CERO Autos (Warner M.L.)
- 11 JD NATASHA Tatuaje (EMI Latin)
- 12 JUGUETE Sin Ti (Escúchalo/V&J)
- 13 VICENTICO Los Caminos De La Vida (Sony BMG)
- 14 MOLOTOV Mi Aguita Amarilla (Universal)
- 15 SORAYA Llévame (EMI Latin)

Songs ranked by total number of points. Data compiled from playlists submitted on a weekly basis by 11 specialty rock/alternative shows, airing at least 2 hours per week, on radio stations across the country.

#### RECORD POOL

- TW ARTIST Title Label(s
- VICO C Se Escaman (EMI Latin)
- 2 FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Columbia)
- 3 BANDA GORDA No Doy Mi Truco (MP)
- 4 DON OMAR Reggaetón Latino (Urban Box Office)
- 5 FRANKIE NEGRON Todo Es Mentira (SGZ Entertainment)
- 6 TITO ROJAS Quiero (MP)
- 7 TOQUE D' KEDA Debo Pensar (Perfect Image)
- 8 NORIEGA f/TITO "EL BAMBINO" Te Encontraré (Flow Music/Cutting)
- 9 MIGUEL BOSE Ella Dijo No (Warner M.L.)
- 10 TRES MUNDOS Arabeton (Latinflava)
- 11 AVENTURA La Boda (Premium)
- 12 **JULIO VOLTIO** Bumper (Sony BMG)
- 3 MONCHY & ALEXANDRA Hasta El Fin (J&N)
- 14 CONJUNTO IMAGEN Suéltala (Muziq)
- 5 VICTOR MANUELLE La Vida Es Un Carnaval (Sony BMG)

Songs ranked by total number of points. 22 Record Pool reporters.

### iQué Pasa Radio!

There's little movement this week on the Regional Mexican chart. Conjunto Primavera's "Hoy Como Ayer" (Fonovisa) stays at No. 1. A couple of songs take nice jumps this week: "En el Mismo Tren" by Marcon Antonio Solís (Fonovisa) goes to No. 19 from No. 28, and "Ella Es Una Diosa" by Control (Univision) goes to No. 21 from No. 30. The great Vicente Fernández enters the chart this week at No. 27, with "Ignacio Bernal" (Sony BMG).

There's a bit more movement on the Contemporary stations, believe it or not. Sony BMG is doing extremely well with Ricardo Arjona, who enters the chart at No. 6 with "Por Qué Es Tan Cruel el Amor"; Olga Tañón, who enters at No. 30 with "Bandolero"; and "Algo Más" by La 5ta Estación, which moves up to No. 14 from No. 24. Laura Pausini continues to climb the chart, with "Víveme" (Warner Music Latina) landing this week at No. 7 from No. 15.

Remember that you, radio PDs, are responsible for the hits, the debuts and the drops. Report your adds and make things happen. The deadline is Tuesday at noon PT.

#### **OPPORTUNITIES**

#### EAST

#### Marketing and Promotions Manager

Help Us Tell Our Story. News/Talk 630 WMAL is the most important radio station in the most important city in America. We have a killer lineup, an award-winning news operation and a fantastic sales team. All we need is a first rate Marketing and Promotions Manager. We're looking for an aggressive, experienced radio pro to oversee both client promotions and station marketing. The ideal candidate will know how to help the station using every marketing tool, from paid media to PR to stunts and querilla opportunities. Email resumes to Randall Bloomquist at:

randall.bloomquist@abc.com. ABC Radio - Washington, DC EQUAL OPPORTUNITY EMPLOYER

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Morning Show Host—Positive 89.3, an expanding New England Station, is looking for a dynamic on air talent with a minimum of five years experience to lead our morning team. Web or Graphic design experience a plus. Send MP3, resume, salary requirements and statement of faith to wmsj@wmsj.org, or to Paula K, PO Box 287, Freeport, Maine 04032 No calls please. EOE.

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- \* What time do you leave work?
- \* If we suggested that you needed to think like a politician, would you "get" what we were talking about?
- \* Tell us the best bit you've ever done
- \* Tell us the worst bit you've ever done And then get ready for the funnest ride of your life.

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Email:floridaradiohr@yahoo.com FEMALES AND MINORITIES STRONGLY ENCOURAGED TO APPLY. EOE.

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AM Drive News Host in Tulsa, Oklahoma. Our award winning morning news program is looking for the next big star to "drive the bus" for the next decade or so at the number one News/Talk station in Oklahoma, KRMG, Tulsa! The right candidate for this position must be a newshound, be able to interact, tease effectively, show a little personality, have superior interviewing skills, and be able to turn on a dime as necessary to cover breaking news events. Prefer candidates to also have three years news or talk experience. Not interested in "ripand readers"... looking for a PRO! Send your resume, audio and any other relevant info to: Cox Radio Inc., Tulsa, Human Resources, 7136 South Yale Suite 500, Tulsa OK 74136. Fax: (918) 492-6495 Email: sheley.mark@cox.com No Phone Calls. E.O.E M/F

KHBZ-FM is searching for an aggressive morning person or duo... T&R to: 50 Penn Place, Suite 1000. Oklahoma City, OK 73118. EOE (4/15)

#### WEST

Morning Show Host. WMSJ Portland, Maine seeks experienced dynamic talent. Send MP3, resume, salary requirements to: wmsj@wmsj.org. No calls. EOE (4/15)

#### WEST

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To appear in the following week's issue, your ad must be received by **Thursday noon (PST)**, eight days prior to issue date. Free Opportunities listings should be typewritten or printed on 8 1/2\* X 11\* company/station letterhead and are accepted only by mail or fax: 310-203-8727. Only free positions sought ads are accepted by e-mail to kmumaw@radioandrecords.com. Address all 20-word ads to R&R Free Opportunities, 2049 Century Park East., 41st Floor, Los Angeles, CA 90067.

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#### Deadline

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#### RADIO & RECORDS, INC.

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April 15, 2005 Radio & Records • 85

#### CHR/POP

KELLY CLARKSON Since U Been Gone (RCA/RMG) USHER Caught Up (LaFace/Zomba Label Group) FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Colum GREEN DAY Boulevard Of Broken Dreams (Reprise)

50 CENT Candy Shop (Shady/Aftermath/Interscope)
GWEN STEFANI f/EVE Rich Girl (Interscope)

10 0 ALICIA KEYS Karma (J/RMG)

NATALIE Goin' Crazy (Latium/Universal)
CIARA f/MISSY ELLIOTT 1, 2 Step (LaFace/Zomba Label Group) 9 50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)

AKON Lonely (SRC/Universal)
3 DOORS DOWN Let Me Go (Republic/Universal) 15

MARIO Let Me Love You (J/RMG) 11 14 **(b**) ROB THOMAS Lonely No More (Atlantic)

KILLERS Mr. Brightside (Island/IDJMG)
EMINEM Mockingbird (Shady/Aftermath/Interscope)
JESSE MCCARTNEY Beautiful Soul (Hollywood) 18 12 16

TRICK DADDY Sugar (Gimme Some) (Slip-N-Slide/Atlantic)
GAVIN DEGRAW | Don't Want To Be (J/RMG) 20 17 13

BOWLING FOR SOUP Almost /Silvertone/Jive/Zomba Label Group/ GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope)

WILL SMITH Switch (Interscope)
GAME f/50 CENT Hate It Or Love It (Aftermath/G-Unit/Interscope) 26 27 25 OMARION 0 (Epic)

HOWIE DAY Collide (Epic)
DESTINY'S CHILD Soldier (Columbia) 28 23 26 **27** 

GWEN STEFANI Hollaback Girl (Interscope) JET Look What You've Done (Atlantic)
JENNIFER LOPEZ f/FAT JOE Hold You Down (Epic) 29

PAPA ROACH Scars (Geffen)

#### **#1 MOST ADDED**

BACKSTREET BOYS Incomplete (Jive)

#### **#1 MOST INCREASED PLAYS**

#### **TOP 5 NEW & ACTIVE**

U2 Sometimes You Can't Make It On Your Own (Interscope) AMERICAN HI-FI The Geeks Get The Girls /Maverick/Re CAESARS Jerk It Out (Astralwerks/EMC) SWITCHFOOT This Is Your Life (Columbia) LIFEHOUSE You And Me (Geffen)

CHR/POP begins on Page 29.

#### AC

KELLY CLARKSON Breakaway (Hollywood) LOS LONELY BOYS Heaven (OR Music/Epic) JOHN MAYER Daughters (Aware/Colum MICHAEL BUBLE Home (143/Reprise)
TIM MCGRAW Live Like You Were Dying (Curb) 5 4 6 MAROON 5 She Will Be Loved (Octone/J/RMG) MARTINA MCBRIDE In My Daughter's Eyes (RCA) GOO GOO DOLLS Give A Little Bit (Warner Bros.) KEITH URBAN You'll Think Of Me (Capitol) 8 7 HALL & OATES I'll Be Around (U-Watch)

MAROON 5 This Love (Octone/J/RMG)
HOOBASTANK The Reason (Island/IDJMG) 11 12 0 RYAN CABRERA True (E.V.L.A./Atlantic)

MERCYME Homesick (INO/Curb)
TINA TURNER Open Arms (Capitol) 14 17

16 KENNY G. f/EARTH, WIND & FIRE The Way You Move (Arista/RMG) 16 **1**0 18 ROB THOMAS Lonely No More (Atlantic)

SCOTT GRIMES Sunset Blvd. (Velocity) 19 20 MAROON 5 Sunday Morning (Octone/J/RMG) VANESSA WILLIAMS You Are Everything (Lava)

FIVE FOR FIGHTING If God Made You (Aware/Columbia)
HOWIE DAY Collide (Epic) 23 22

ROD STEWART Blue Moon (J/RMG) ELTON JOHN All That I'm Allowed (Universal)
SHANIA TWAIN Don't! (Mercury/IDJMG) 25

CELINE DION In Some Small Way (Epic)

RASCAL FLATTS Bless The Broken Road (Lyric Street)
MICHAEL W. SMITH Bridge Over Troubled Water (Reunion/PLG)
FINGER ELEVEN One Thing (Wind-up)

28 JOHN WAITE New York City Girl (No Brakes)

#### **#1 MOST ADDED**

BRYAN ADAMS This Side Of Paradise (Mercury)

#### **#1 MOST INCREASED PLAYS**

**TOP 2 NEW & ACTIVE** 

STEVIE WONDER So What The Fuss (Motown/Univer BRYAN ADAMS This Side Of Paradise (Mercury)

AC begins on Page 51.

#### CHR/RHYTHMIC

LW TW 50 CENT Candy Shop (Shady/Aftermath/Interscope)
GAME f/50 CENT Hate It Or Love It (Aftermath/G-Unit/Interscope)

0 FRANKIE J. f/BABY BASH Obsession (No Es Amor) (Columbia)

TRILLVILLE Some Cut (BME/Warner Bros.)

AKON Lonely (SRC/Universal)

YING YANG TWINS Wait (The Whisper Song) (TVT)

BABY BASH Baby I'm Back (Universal)

50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)
BOBBY VALENTINO Slow Down (DTP/Def Jam/IDJMG)

11 T.I. You Don't Know Me (Grand Hustle/Atlantic)

CIARA f/LUDACRIS Oh (LaFace/Zomba Label Group)
BROOKE VALENTINE f/BIG BOI & LIL' JON Girlfight (Virgin) 22 17

NATALIE Goin' Crazy (Latium/Universal) 10

GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope)

12 15 MARIO Let Me Love You (J/RMG) OMARION 0 (Epic)

AMERIE One Thing (Column 23

NIVEA f/LIL' JON & YOUNGBLOOOZ Okay (Jive/Zomba Label Group)
LIL' JON... f/USHER & LUDACRIS Lovers & Friends (TVT) 19

LUDACRIS Number One Spot (Def Jam South/IDJMG) 20

MARIAH CAREY We Belong Together (Island/IDJMG)
PRETTY RICKY Grind With Me (Atlantic)
USHER Caught Up (LaFace/Zomba Label Group) 26

16

TRICK DADDY Sugar (Gimme Some) (Slip-N-Slide/Atlantic)

50 CENT Just A Lil' Bit (Shady/Aftermath/Interscope)
EMINEM Mockingbird (Shady/Aftermath/Interscope) 32 ҈

DESTINY'S CHILD Girl (Columbia)
MARIO How Could You (J/RMG) 30

MARIAH CAREY It's Like That (Island/IDJMG)
T.I. Bring 'Em Out (Grand Hustle/Atlantic) 25

#### **#1 MOST ADDED**

#### #1 MOST INCREASED PLAYS

#### **TOP 5 NEW & ACTIVE**

BONE BROTHERS Hip Hop Baby (Koch)
FAITH EVANS Again (Capitol)
WEBBIE F/BUN B Give Me That (Asylum/Trill)
CUBAN LINK F/MYA Sugar Daddy (MOB) YOUNG GUNZ Set It Off (Roc-A-Fella/IDJMG)

CHR/RHYTHMIC begins on Page 34.

#### HOT AC

LW

8

GREEN DAY Boulevard Of Broken Dreams (Reprise) ROB THOMAS Lonely No More (Atlantic)

KELLY CLARKSON Since U Been Gone (RCA/RMG) 4 5

GOO GOO DOLLS Give A Little Bit (Warner Bros.)
MAROON 5 Sunday Morning (Octone/J/RMG) 3 DOORS DOWN Let Me Go (Republic/Universal)

HOWIE DAY Collide (Epic)
KELLY CLARKSON Breakaway (Hollywood) LIFEHOUSE You And Me (Geffen)

11 12 ANNA NALICK Breathe (2am) (Columbia)
FINGER ELEVEN One Thing (Wind-up)

JET Look What You've Done (Atlantic) MAROON 5 She Will Be Loved (Octone/J/RMG)

15 JESSE MCCARTNEY Beautiful Soul (Hollywood) RYAN CABRERA True (E.V.L.A./Atlantic)

DURAN DURAN What Happens Tomorrow (Epic)
U2 Sometimes You Can't Make It On Your Own (Interscope)
DAVE MATTHEWS BAND American Baby (RCA/RMG)

17 20 19 KILLERS Mr. Brightside (Island/IDJMG) 18

GAVIN DEGRAW Chariot (J/RMG)
GWEN STEFANI f/EVE Rich Girl (Interscope) 22 21 TIM MCGRAW Live Like You Were Dying (Curb)

26 BOWLING FOR SOUP Almost (Silvertone/Jive/Zomba Label Group) 24 29 JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Universal)
JEM 24 (ATO/RCA/RMG)

JOSS STONE Right To Be Wrong (S-Curve/EMC)

30 27 COLLECTIVE SOUL Better Now (El Music Group) ASLYN Be The Girl (Capitol)

28 **29** INGRAM HILL Almost Perfect (Hollywood) AVRIL LAVIGNE Nobody's Home (Arista/RMG)

#### **#1 MOST ADDED**

COLLECTIVE SOUL Better Now (El Music Group)

#### **#1 MOST INCREASED PLAYS** DAVE MATTHEWS BAND American Baby (RCA/RMG)

TOP 2 NEW & ACTIVE CAESARS Jerk It Out (Astralwerks/EMC)

RELIENT K Be My Escape (Capitol/Gotee)

AC begins on Page 51.

#### URBAN

LW TW

T.I. You Don't Know Me (Grand Hustle/Atlantic)

GAME f/50 CENT Hate It Or Love It /Aftermath/G-Unit/Interscope/

50 CENT Candy Shop (Shady/Aftermath/Interscope)

YING YANG TWINS Wait (The Whisper Song) (TVT)

AMERIE One Thing (Columbia)
LUDACRIS Number One Spot (Def Jam South/IDJMG)

TRILLVILLE Some Cut (BME/Warner Bros.)
BOBBY VALENTINO Slow Down (DTP/Def Jam/IDJMG)
FANTASIA Truth Is (J/RMG)

14

OMARION O (Epic)
CIARA f/LUDACRIS Oh (LaFace/Zomba Label Group)
112 U Already Know (Def Soul/IDJMG)

16

FANTASIA Baby Mama (J/RMG)

NIVEA f/LIL' JON & YOUNGBLOODZ Okay (Jive/Zomba Label Group) LIL' JON... f/USHER & LUDACRIS Lovers & Friends (TVT) 13

BROOKE VALENTINE f/BIG BOI & LIL' JON Girlfight (Virgin)

JOHN LEGEND Ordinary People (Columbia)
MARIO Let Me Love You (J/RMG)
M. JONES f/S. THUG & P. WALL Still... (SwishaHouse/Asylum/Warner Bros.)

FAITH EVANS Again (Capitol) 19

GAME f/50 CENT How We Do (Aftermath/G-Unit/Interscope)
CASSIDY I'm A Hustla (J/RMG) 23 22

MARIO How Could You (J/RMG) MARQUES HOUSTON All Because Of You (T.U.G.)

24 26 30 DESTINY'S CHILD Girl (Columbia)
WEBBIE f/BUN B Give Me That (Asylum/Trill)

R. KELLY in The Kitchen (Jive/Zomba Label Group) 50 CENT Disco Inferno (G-Unit/Shady/Aftermath/Interscope)

T.I. Bring 'Em Out (Grand Hustle/Atlantic)

MARIAH CAREY We Belong Together (Island/IDJMG)

#### **#1 MOST ADDED**

KEYSHIA COLE I Just Want It To Be Over (A&M/Interscope)

#### #1 MOST INCREASED PLAYS

GAME F/50 CENT Hate It Or Love It /A/

#### **TOP 5 NEW & ACTIVE**

ANTHONY HAMILTON I'm A Mess (So So Def/Zom STEVIE WONDER So What The Fuss (Motown/Universal)
VIVIAN GREEN Gotta Go, Gotta Leave (Columbia) BEANIE SIGEL F/SNOOP DOGG Don't Stop (Roc-A-Fella/IDJMG) AKON Lonely (SRC/Universal)

URBAN begins on Page 37.

#### ROCK

LW

28

O AUDIOSLAVE Be Yourself (Interscope/Epic) GREEN DAY Boulevard Of Broken Dreams (Reprise)

VELVET REVOLVER Fall To Pieces (RCA/RMG)

THREE DAYS GRACE Home (Jive/Zomba Label Group)
SHINEDOWN Burning Bright (Atlantic) BREAKING BENJAMIN Sooner Or Later (Hollywood)

ROBERT PLANT Shine It All Around (Sanctuary/SRG)
BILLY IDOL Scream (Sanctuary/SRG) 11

GREEN DAY Holiday (Reprise)

THEORY OF A DEADMAN No Surprise (Roadrunner/IDJMG)
VELVET REVOLVER Dirty Little Thing (RCA/RMG) OZZY OSBOURNE Mississippi Queen (Epic)

NINE INCH NAILS The Hand That Feeds (Interscope)
BREAKING BENJAMIN So Cold (Hollywood)

MUDVAYNE Happy? (Epic)
CHEVELLE The Clincher (Epic) 16

SILVERTIDE Blue Jeans (J/RMG)
3 DOORS DOWN Let Me Go (Republic/Universal) 20

MOTLEY CRUE If I Die Tomorrow (Island/IDJMG) COLLECTIVE SOUL Better Now (El Music Group)
NO ADDRESS When I'm Gone (Sadie) (Atlantic) 21

QUEENS OF THE STONE AGE Little Sister (Interscope)

SLIPKNOT Before I Forget (Roadrunner/IDJMG)
MOTLEY CRUE Sick Love Song (Island/IDJMG)
U2 All Because Of You (Interscope)

30 SUBMERSED Hollow (Wind-up)

23 25 **BLACK LABEL SOCIETY** Suicide Messiah (Artemis)

3 DOORS DOWN Behind Those Eyes (Republic/Universal)
MARS VOLTA The Widow (I'll Never Sleep Alone) (Strummer/Universal) U2 Sometimes You Can't Make It On Your Own (Interscope)

#### **#1 MOST ADDED**

**#1 MOST INCREASED PLAYS** 

#### **TOP 5 NEW & ACTIVE**

SYSTEM OF A DOWN B.Y.O.B. (A) BECK E-Pro (Interscope) PORCUPINE TREE Shallow (Lava) ALTER BRIDGE Broken Wings (Wind-up) MADSIDE Enemy (Evo)

ROCK begins on Page 60.

#### **URBAN AC**

LW	TW	· ·
1	1	FANTASIA Truth is (J/RMG)
2	0	JOHN LEGENO Ordinary People (Columbia)
4	3	BRIAN MCKNIGHT Everytime You Go Away (Motown/Universal)
3	4	KEM I Can't Stop Loving You (Motown Universal)
5	5	JILL SCOTT Whatever (Hidden Beach/Epic)
8	6	STEVIE WONDER So What The Fuss /Motown/Universal/
6	7	MARIIO Let Me Love You (J/RMG)
7	8	LALAH HATHAWAY Forever, For Always, For Love (GRP/VMG)
9	9	GERALO LEVERT So What (If You Got A Baby) (Atlantic)
10	<b>O</b>	FAITM EVANS Again (Capitol)
11	11	ANITA BAKER How Does It Feel (Blue Note/Virgin)
12	12	LUTHER VANOROSS Think About You (J/RMG)
14	❽	PRINCE Call My Name (Columbia)
13	14	ALICIA KEYS f/TONY, TONI, TONE & JERMAINE PAUL Diary (J/RMG)
15	❿	TINA TURNER Open Arms (Capitol)
17	<b>@</b>	MINT CONDITION I'm Ready (Image)
18	Ø	RAHSAAN PATTERSON Forever Yours (Artistry Music)
21	Œ	DESTINY'S CHILO Girl (Columbia)
16	19	AL GREEN Perfect To Me (Blue Note/V≠gin)
19	4	LEOISI f/BONEY JAMES My Sensitivity (Gets In The Way) (GRP/VMG)
20	4	RAHEEM DEVAUGHN Guess Who Loves You More (Jive/Zomba Label Group)
26	22	FANTASIA Free Yourself (J/RMG)
29	<b>33</b>	SMOKIE NORFUL   Understand (EMI Gaspel)
23		ALIC枫 KEYS Karma <i>(J/RMG)</i>
22	25	SAMSON Atmosphere (Five Eight's)
25	23	TROY JOHNSON It's You (Sought After Entertainment)
24	27	TEMMORA f/HOWARD HEWETT There's No Me (LEG)

#### MARVIN GAYE Let's Get It On, Let's Step... (Motown) **#1 MOST ADDED**

URBAN MYSTIC Long Ways (Sobe)

J MOSS We Must Praise (Gospo Ce

ANGIE STONE f/ANTHONY HAMILTON Stay For Awhile (J/RMG)

#### **#1 MOST INCREASED PLAYS**

#### **TOP 5 NEW & ACTIVE**

JON B. What I Like About You (Samctuary Urban MICHAEL B. SUTTON Nobody Little Dizzy)
J MOSS We Must Praise (Gospo Centric) KIER TA "KIKI" SHEARO You Don't Kwow (EMI Gospel) TAMIA Things I Collected (Rowey/Motown)

URBAN begins on Page 37.

#### **ACTIVE ROCK**

MUOVAYNE Happy? (Epic)

LW TW

3	2	AUOIOSLAVE Be Yourself (Interscope/Epic)
1	3	BREAKING BENJAMIN Sooner Or Later (Hollywood)
4	4	CHEVELLE The Clincher (Epic)
6	•	NINE INCH NAILS The Hand That Feed (Interscope)
8	6	EXIES Ugly (Virgin)
5	7	THREE DAYS GRACE Home (Jive/Zomba Label Group)
11	8	
7	9	SHINEDOWN Burning Bright (Atlantic)
17	0	SYSTEM OF A OOWN B.Y.O.B. (American/Columbia)
12	<b>O</b>	GREEM OAY Holiday (Reprise)
9	12	GREEM DAY Boulevard Of Broken Dreams (Reprise)
10	13	CROSSFACE So Far Away (Columbia)
15	Ø	SUBMERSED Hollow (Wind-up)
13	15	QUEEMS OF THE STONE AGE Little Sigter (Interscope)
14	16	
18	Ø	SILVERTIDE Blue Jeans (J/RMG)
16	18	PAPA ROACH Scars (Geffen)
21	19	SLIPKMOT Before   Forget (Roadrunner/DJMG)
20	20	TRUST COMPANY Stronger (Geffen)
23	<b>a</b>	NO ADDRESS When I'm Gone (Sadie) (Atlantic)
27	æ	MARS VOLTA The Widow (I'll Never Sleep Alone) (Strummer/Universal)
25	23	BLACK LABEL SOCIETY Suicide Messiah (Artemis)
28	24)	PROM KINGS Alone (Three Kings)
26	25	DROWNING POOL Killin' Me (Wind-up)
24	26	VELVET REVOLVER Dirty Little Thing (RCA/RMG)
22	27	A PERFECT CIRCLE Passive (Virgin)
30	28	MOTLEY CRUE Sick Love Song (Island/IDJMG)

#### **#1 MOST ADDED**

29 PORCUPINE TREE Shallow (Lava) 30 BECK E-Pro (Interscope)

#### **#1 MOST INCREASED PLAYS**

**SEETHER** Rem

#### **TOP 5 NEW & ACTIVE**

Z-TRIP Walking Dead (Hollywood nes You Can't Make It On Your Own (Intersco) OARK NEW DAY Brother (Warrier Bros.)
INTANGIBLE Those Around You (Larkio Music) JOE PEFRY Shakin' My Cage (Columbia/Sony BMG Can

ROCK begins on Page 68.

#### COUNTRY

	LW	IW	
	1	1	CRAIG MORGAN That's What I Love About Sunday (BBR)
	2	Ø	KENNY CHESNEY Anything But Mine (BNA)
	5	8	MONTGOMERY GENTRY Gone (Columbia)
	4	4	BROOKS & DUNN It's Getting Better All The Time (Arista)
	6	0	JO DEE MESSINA My Give A Damn's Busted (Curb)
	3	6	SUGARLANO Baby Girl (Mercury)
	7	ø	ANDY GRIGGS If Heaven (RCA)
	9	0	GRETCHEN WILSON Homewrecker (Epic)
	10	0	TOBY KEITH Honkytonk U (DreamWorks)
	11	0	JOE NICHOLS What's A Guy Gotta Do (Universal South)
	12	O)	TIM MCGRAW Drugs Or Jesus (Curb)
	13	Ø	TRACE ADKINS Songs About Me (Capitol)
	15	Œ	
	14	Ø	MARTINA MCBRIDE God's Will (RCA)
	16	ø	
	8	16	LEE ANN WOMACK I May Hate Myself In The Morning (MCA)
	17	8	LONESTAR Class Reunion (That Used To Be Us) (BNA)
i	21	₩	KEITH URBAN Making Memories Of Us (Capitol)
	19	ğ	PHIL VASSAR I'll Take That As A Yes (The Hot Tub Song) (Arista)
	20	a.	JEFF BATES Long, Slow Kisses (RCA)
	18	Ф	BIG & RICH Big Time (Warner Bros.)
	25	22	GEORGE STRAIT You'll Be There (MCA)
	28	23	RASCAL FLATTS Fast Cars And Freedom (Lyric Street)
	24	Ø	OARRYL WORLEY If Something Should Happen (DreamWorks)
	23	₽	
	26	ð	BLAKE SHELTON Goodbye Time (Warner Bros.)
	2 <b>2</b>	27	SHANIA TWAIN Don't! (Mercury/IDJMG)
	27	20	BOBBY PINSON Don't Ask Me How I Know (RCA)
	29	<b>(</b>	SHEDAISY Don't Worry 'Bout A Thing (Lyric Street)
ı	30	➂	PAT GREEN Baby Doll (Universal/Republic/Mercury)

#### **#1 MOST ADDED**

JOSH GRACIN Stay With Me (Brass Bed) (Lyric Street)

#### **#1 MOST INCREASED PLAYS**

#### **TOP 5 NEW & ACTIVE**

LAUREN LUCAS What You Ain't Gonna Get (War JASON ALDEAN Hicktown (BBR) BLUE COUNTY That Summer Song (Asylum/Curb) MIRANDA LAMBERT Bring Me Down (Epic) AMANOA WILKINSON No More Me And You (Universal South)

COUNTRY begins on Page 44.

#### ALTERNATIVE

LW	TW	
1	0	AUDIOSLAVE Be Yourself //nterscope/Epic/
3	2	NINE INCH NAILS The Hand That Feeds (Interscope)
2	3	GREEN OAY Holiday (Reprise)
4	0	BECK E-Pro (Interscope)
5	6	QUEENS OF THE STONE AGE Little Sister (Interscope)
6	6	WEEZER Beverly Hills (Geffen)
7	7	BREAKING BENJAMIN Sooner Or Later (Hollywood)
12	8	GARBAGE Why Do You Love Me (Geffen)
13	9	CHEVELLE The Clincher (Epic)
9	10	KILLERS Mr. Brightside (Island/IDJMG)
8	11	GREEN OAY Boulevard Of Broken Dreams (Reprise)
14	Ø	SYSTEM OF A OOWN B.Y.O.B. (American/Columbia)
10	13	MARS VOLTA The Widow (I'll Never Sleep Alone) (Strummer/Universal)
11	14	JIMMY EAT WORLO Work (Interscope)
17	15	EXIES Ugly (Virgin)
15	16	CROSSFADE Cold (Columbia)
16	17	CROSSFAGE So Far Away (Columbia)
18	<b>B</b>	MUDVAYNE Happy? (Epic)
19	19	PAPA ROACH Scars (Geffen)
21	_	
22	21	TRUST COMPANY Stronger (Geffen)
23	2	KINGS OF LEON The Bucket (RCA/RMG)
28	2	KILLERS Smile Like You Mean It (Island/IDJMG)
25	2	INTERPOL Evil (Matador)
31	<b>P</b>	MY CHEMICAL ROMANCE Helena (Reprise)
27	<b>@</b>	BRAVERY An Honest Mistake (Island/IDJMG)
26	<b>P</b>	JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Universal)
32	9	HOT HOT HEAT Goodnight Goodnight (Sire/Reprise)
30	₽	NO ADDRESS When I'm Gone (Sadie) (Atlantic)
33	Œ	U2 Sometimes You Can't Make It On Your Own (Interscope)

#### **#1 MOST ADDED**

#### **#1 MOST INCREASED PLAYS**

SEETHER Remedy (Wind-

#### **TOP 5 NEW & ACTIVE**

MUSE Stockholm Syndrome (Warner Bros.) 3 DOORS OOWN Behind Those Eyes (Republic/Universal) KEANE Everybody's Changing (Interscopel
STEREOPHONICS Dakota (You Made Me Feel Like The One) (V2) HAWTHORNE HEIGHTS Ohio Is For Lovers (Victory)

ALTERNATIVE begins on Page 65.

#### **SMOOTH JAZZ**

LW	TW	
2	Q	BONEY JAMES f/JOE SAMPLE Stone Groove (Warner Bros.)
	3	KENNY G. Pick Up The Pieces (Arista/RMG)
	4	TIM BOWMAN Summer Groove (Liquid 8)
6	5	PAUL BROWN Moment By Moment (GRP/VMG)
	6	MINDI ABAIR Come As You Are (GRP/VMG)
8	Ø	EUGE GROOVE XXL (Narada Jazz)
7	8	SOUL BALLET Cream (215)
9	9	MICHAEL LINGTON Two Of A Kind (Rendezvous)
10	0	NILS Pacific Coast Highway (Baja/TSR)
13	<b>O</b>	ANITA BAKER How Does It Feel (Blue Note/Virgin)
14	Ø	KENNY G. f/EARTH, WIND & FIRE The Way You Move (Arista/RMG)
11	13	CHRIS BOTTI No Ordinary Love (Columbia)
12	14	MARION MEADOWS Sweet Grapes (Heads Up)
15	15	NORMAN BROWN Up 'N' At 'Em (Warner Bros.)
17	13	JEFF LORBER Ooh La La (Narada Jazz)
16	17	OAVIO SANBORN Tin Tin Deo (GRP/VMG)
22	0	PAUL TAYLOR Nightlife (Peak)
23	0	STEVE COLE Thursday (Narada Jazz)
18	മ	VANESSA WILLIAMS You Are Everything (Lava)
19	4	3RD FORCE Believe In Me (Higher Dctave)
20	Ø	FOURPLAY Fields Of Gold (RCA Victor/RMG)
25	Ø	CHUCK LOEB Tropical (Shanachie)
21	24	HALL & OATES I'll Be Around (U-Watch)
24	25	SEAL Walk On By (Warner Bros.)
28	239	PAUL JACKSON, JR. Never Too Much (GRP/VMG)
26	27	JOYCE COOLING Camelback (Narada Jazz)
27	28	PAMELA WILLIAMS Fly Away With Me (Shanachie)
-	29	MARCUS MILLER FERIC CLAPTON Silver Rain (Koch)
-	҈	NORMAN BROWN West Coast Coolin' (Warner Bros.)
	2 1 3 4 6 5 8 7 9 10 13 14 11 12 15 17 16 22 23 18 19 20 25 21 24 28 27 	2 1 2 3 3 4 4 6 5 5 6 6 8 7 8 9 10 10 13 12 14 15 15 17 16 17 22 23 18 20 22 23 18 22 25 22 24 24 25 27 28 26 27 28 29 29

#### **#1 MOST ADDED**

JONATHAN BUTLER Fire & Rain /

#### **#1 MOST INCREASED PLAYS**

BONEY JAMES FIJOE SAMPLE Stone Groove (Wal

#### **TOP 5 NEW & ACTIVE**

AVERAGE WHITE BAND Work To Do (Liqu KEN NAVARRO You Are Everything (Positive)
ACOUSTIC ALCHEMY Say Yeah (Higher Octave)
ADANI & WOLF Daylight (Rendezvous) JONATHAN BUTLER Fire & Rain (Rendezvous)

SMOOTH JAZZ begins on Page 57.

#### TRIPLE A

TW

ı	1	U	U2 Sometimes You Can't Make It On Your Own (Intersco
	2	2	JACK JOHNSON Sitting, Waiting, Wishing (Brushfire/Un
	3	8	DAVE MATTHEWS BANO American Baby (RCA/RMG)
	4	4	BLUE MERLE Burning In The Sun (Island/IDJMG)
	6	5	MOBY Beautiful (V2)
	5	6	TORI AMOS Sleeps With Butterflies (Epic)
	7	7	SNOW PATROL Chocolate (A&M/Interscope)
	10	8	MADELEINE PEYROUX Don't Wait Too Long (Rounder)
	8	9	GREEN DAY Boulevard Of Broken Dreams (Reprise)
	27	0	BRUCE SPRINGSTEEN Devils & Dust (Columbia)
	9	11	COLLECTIVE SOUL Better Now (El Music Group)
	11	12	JET Look What You've Done (Atlantic)
	12	₿	KEANE Everybody's Changing (Interscope)
I	15	•	ROBERT PLANT Shine It All Around (Sanctuary/SRG)
I	20	1	WALLFLOWERS Beautiful Side Of Somewhere (Intersco
I	13	16	JOHN BUTLER TRIO Zebra (Lava)
	14	17	BECK E-Pro (Interscope)
	18	18	ANNA NALICK Breathe (2am) (Columbia)
	16	19	MARC BROUSSARD Home (Island/IDJMG)
	17	20	JOSS STONE Right To Be Wrong (S-Curve/EMC)
	26	4	AUDIOSLAVE Be Yourself (Interscope/Epic)
	19	22	CARBON LEAF What About Everything? (Vanguard)
1	22	<b>3</b> 3	KATHLEEN EDWARDS Back To Me (Zoe/Rounder)
1	23	<b>2</b>	BETTER THAN EZRA A Lifetime (Artemis)
1	21	25	HOWIE DAY Collide (Epic)
1	24	23	BEN LEE Catch My Disease (New West)
ı	28	27	RINGSIDE Tired Of Being Sorry (Flawless/Geffen)
l	_	28	BRIGHT EYES First Day Of My Life (Saddle Creek)
	25	29	MAIA SHARP Something Wild (Koch)
	30	30	OZOMATLI Love & Hope (Concord)

#### **#1 MOST ADDED**

JACKIE GREENE Honey I Been Thinking About You (Verve Forecast/VMG)

#### **#1 MOST INCREASED PLAYS** BRUCE SPRINGSTEEN Devils & Dust /C

TOP 5 NEW & ACTIVE CHARLIE MARS Try So Hard (V2)
GLEN PHILLIPS Duck & Cover (Lost Highway) WEEZER Beverly Hills (Geffen) LOW MILLIONS Statue (Manhattan/FMC) 3 OOORS DOWN Let Me Go (Republic/Universal)

TRIPLE A begins on Page 68.

ccording to Arbitron, Religious radio grew 32% between 1999 and 2003, making it the fastest-growing format. Salem Communications, which specializes in Christian-formatted radio, is the third-largest radio group in the top 25 markets, after Clear Channel and Infinity, in terms of total number of stations within those markets.

Joe Davis is Salem's recently appointed COO. After finding his calling at the age of 6, Davis joined Salem as GM in 1989.

Getting into the business: "I was not only in the business, I was in this format by the time I was 6 years old. I grew up in Charleston, WV and started telling Bible stories on the air on a church program on WTIP/Charleston. I caught the radio bug and knew that it was what I wanted to do. In high school I worked at stations, putting away records and things like that. I got my first real job when I was in college at a station in Aurora, IL. I was on the air.

"My dad died when I was a freshman, and I knew I couldn't pay my way through college at \$1.65 an hour, so I looked around and saw who had the best cars in the parking lot: It was the sellers. I got into radio sales and paid the rest of my way through college. I remember going to the owner of the station and asking if he'd give me an account list, and he gave me a phone book.

"I've been in some aspect of broadcasting ever since. During the Vietnam War years I was with Armed Forces Radio and Television in Athens, Greece for four years. I took the job vacated by a fellow named Adrian Cronauer, who had gone to Vietnam. He's the guy Robin Williams made the movie *Good Morning Vietnam* about. I came back and had an advertising agency in Phoenix for a number of years before I joined Salem."

Joining Salem: "I came aboard to put WMCA on the air in New York as a Christian-formatted station in 1989. During those first three years I personally visited 154 churches and stood in front of the congregations and invited them to listen to the station. I figured if it was a Sports station, you'd hang out at sports arenas. If it was a classical music station, you'd go to concert halls. It wasn't too hard to figure out where people who were interested in religious-oriented products hung out.

"I worked a deal where I got myself invited to churches. During that time I put listener guides in the hands of 38,000 people and invited them to listen to the station and built it to where we got a pretty good response.

"I was just promoted to COO for the company and will be moving to the corporate office, but I've been overseeing the radio stations for the last two years."

Salem's radio division: "For years the only kind of station Salem had was what we called our 'Christian Talk and Teaching' format. That's a block-programmed format where we typically have 52 minutes of paid block-programming time in any hour, and then we sell spots and do other kinds of news, information and traffic in the remaining eight minutes. We now have 44 of those stations.

"We also have 15 Contemporary Christian stations addressing the growing popularity of contemporary Christian music. We brand those stations as 'The Fish,' and we have them in a number of major markets. News/Talk comprises most of the rest of our portfolio. We have 31 of them, mostly AMs. We got into that primarily because we discovered that when listeners left our Christian Talk and Teaching stations, they usually tuned to News/Talk stations. We developed our own network product that we supplemented with some key marquee talent, and we have those stations in a number of our clusters now. We have Bill Bennett in the morning. He just celebrated the first year of his program with something like 138 affiliates.

"There are also a few stragglers that aren't in any of those three strategic formats."

**Growth plans:** "We want to grow in terms of stations and markets. There's a lot of room for organic growth because we have a very young portfolio. Some of these stations are recently launched, and we are in markets where we don't have a full cluster consisting of all three of our strategic formats. We want to have those three strategic formats in each of our markets, and, of course, we are always looking for new markets as well."

**Biggest issues:** "We need to continue to lead the industry in growth. We've been among the very top growing groups, and we need to continue to do that because we're in an industry where Wall Street doesn't always — or isn't right now — reward us for that growth as much as we would like.

"They are infatuated with emerging technology, whether it's satellite or the iPod or whatever, but we are certainly involved in those. We have satellite channels on XM. We have a web company that is the largest streamer of Christian product, OnePlace.com. We're very

involved in new technologies, but we're still primarily a terrestrial broadcaster, and terrestrial broadcasting has some challenges.

"I just got off the phone with a manager, and we were addressing phase two of our 'Less is More' program, although we just call it clutter reduction. We're adding a couple more minutes of content in the morning hours and taking out commercial time at some cost. It's something we feel we need to do. We want to give people as much content as possible while recognizing that we are an advertising-driven medium."

**Biggest challenge:** "Absorbing all the new opportunities presented to us, evaluating them, and then squeezing the most out of them in terms of quality, income for the company, value for the shareholders and keeping excellent people, which we've been known for. We have some of the best sellers in the industry. They sell without ratings, and they have been able to grow these stations at a time when sales were flat in many of the markets and when their peers weren't doing it. My biggest challenge is to keep those kinds of people motivated and to find new ones."

**State of Christian radio:** "Christian radio is one of the strongest formats, and the hunger and thirst for anything of eternal value seem to be as great as they've ever been. Witness the best-selling book by Rick Warren, *The Purpose-Driven Life*. It has sold something like 22 million

copies and is still a No. 1 seller. Everybody witnessed the phenomenon of *The Passion of the Christ*, and those of us familiar with this audience knew there would be a tremendous response. In their homes and churches there's a tremendous hunger for things of a spiritual nature."

Something about Salem that might surprise our readers: "How visible we are in the major markets. Half the people in the United States live in the top 25 markets, and to reach the other 50% of the people you have to go from market 26 to 325, so we reach so many people through our owned-and-operated radio stations. The other thing is, we also have the Salem Radio Network, which has another 1,900 affiliates to which we supply some sort of network programming, either our talk product, news or music."

Most influential individual: "The first is Russ Salter, who owned the station where I first worked as a seller. He built the station with his own hands and took the kind of pride in it that only that kind of person could. He didn't have a son, and I was a 19-year-old who was eager to learn. He took me under his wing and taught me an awful lot not just about radio, but about life. Also Ed Atsinger, who took a real chance when he sent me to New York. He's meant a tremendous amount to my career. He's one of the brightest people I know. He's a person who analyzes things and tends to come up with solutions that nobody else ever thought of but that make you say, 'Yeah, I knew that'"

Career highlight: "One of the great things we did in New York to put WMCA in the public eye was, for 10 years in a row, from 1990 to 1999, we went into Times Square on New Year's Eve and broadcast live from 44th and Broadway. We would start about Thanksgiving to ask our listeners to get groups together from their churches to come to Times Square and do works of

mercy — hand out hot chocolate, do street drama, give a smile to people. In 1990 New York wasn't like it is now. Times Square was dangerous. We like to think that we were maybe a little part of the rehabilitation."

Career disappointment: "I wish I hadn't been away from radio for the 12 or so years I was away, because I missed a lot."

Favorite radio format: "The button I always hit first is the scan button. When I'm in a new town I like to listen to all formats. I have a short attention span anyway, so the scan button works just fine for me. Sometimes it's on one of our stations, sometimes it's on NPR, sometimes it's on another News/Talk station, and once in a while it's on music, usually an old tune I identify with."

Favorite television show: "American Idol."

Favorite musicians: "Diana Krall and Count Basie."

Favorite book: "First Break All the Rules, by Marcus Buckingham."

Favorite restaurant: "L'Impero down by the United Nations in New York."

Beverage of choice: "Diet Coke."

**Hobbies:** "I enjoy buying and selling on eBay — antique watches, pens, things like that. And I enjoy hiking."

E-mail address: "joed@salem.cc."

**Advice for broadcasters:** "Don't give up on broadcasting. We've got many, many years ahead of us. We're very good at reinventing ourselves. We've done it many times before, and broadcasting is still going to be here for my grandchildren and yours."



JOE DAVIS

Chief Operating Officer, Salem Communications

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