

**1991**

# Radio World<sup>®</sup>

Vol 15, No 4 Section B

Radio's Best Read Newspaper

February 20, 1991

**Hottest Stories  
for 1991**

**Complete  
Industry  
Sourcebook**

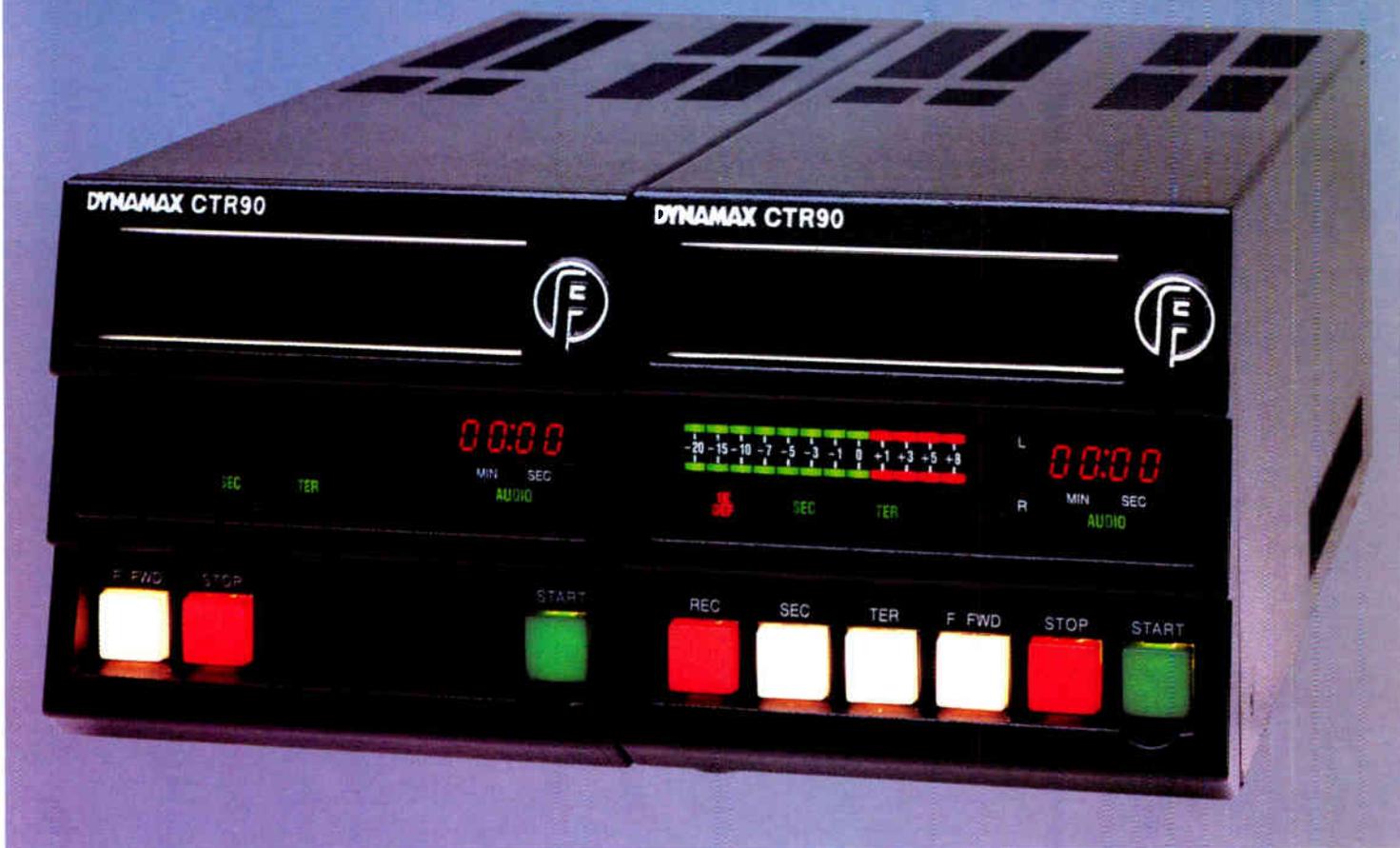
**JG's Earwaves  
Predicts...**

**Bucking  
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**Special  
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Section:  
What,  
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**Top  
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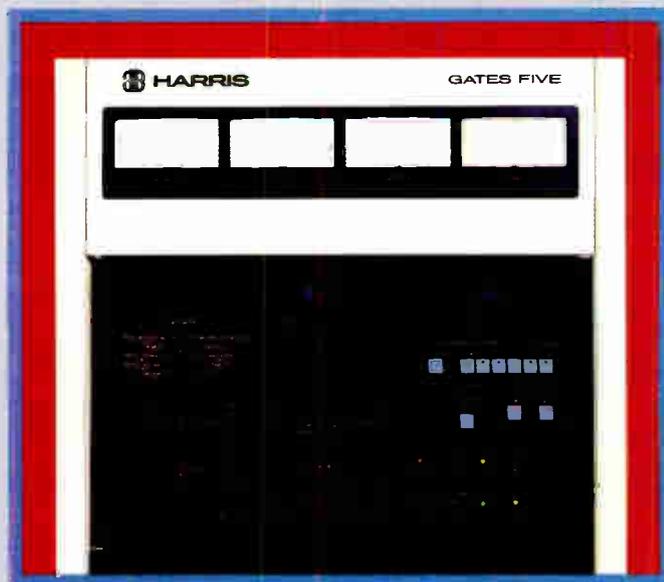
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# RADIO WORLD 1991

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Carmel King		
<b>CIRCULATION DIRECTOR</b>		
Tiana Hickman		
<b>COMPTROLLER</b>		
Anne Clark		



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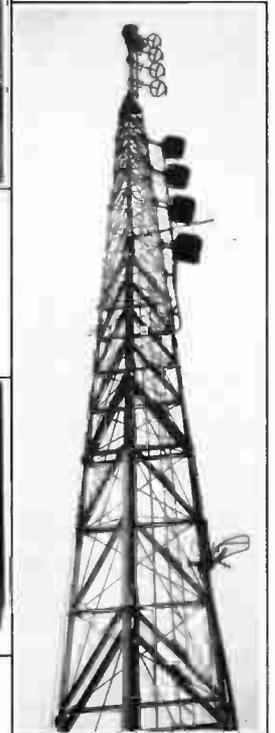
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FM stations are still seeking solutions to **multipath** and studies of the persistent problem (left) are still inconclusive. Other concerns plague FM as well. There is still confusion over **directional antennas** for FM and engineers will be keeping an eye on **tower radiation** (below, right) in the wake of ambiguous policy from the FCC. FM engineers are also interested in finding a digital system compatible with current spectrum.



Technical concerns will continue to be influenced by the state of the economy and the marketplace (above) in general. But there is reason for optimism as all signs point to a slowly rising trend toward mid-year.



While 1989-90 saw the opening of the Iron Curtain, 1991 is the year when a **greater exchange** of information flows from the west. The NAB has already played host to delegates from the Soviet Union (above right) at industry conventions.



Another sign that the US radio market is moving from a **national to a global** arena is evident in plans being formulated for the NAB's first radio-only convention in June, 1992 in **Montreux, Switzerland**. The announcement by NAB and Montreux city officials came at the NAB's Radio show in Boston (above) and meetings are ongoing to formulate the convention's agenda and establish international membership policies for NAB.



Back at home, FM stations have another hurdle to struggle over, this one involving battles between the **FAA and the FCC**. Late in 1990 the FAA opened a rulemaking on restrictions for FM tower construction and even minor modifications (left). The NPRM from the FAA came about after a failure at compromise with broadcasters. Now FM stations are worried that **restrictive rules** will hamper a station's ability to find the best site for its tower. The crisis came to a head as 1991 drew to a close. If enough broadcast interests have made their fears known, the proposed ruling may be reworked.

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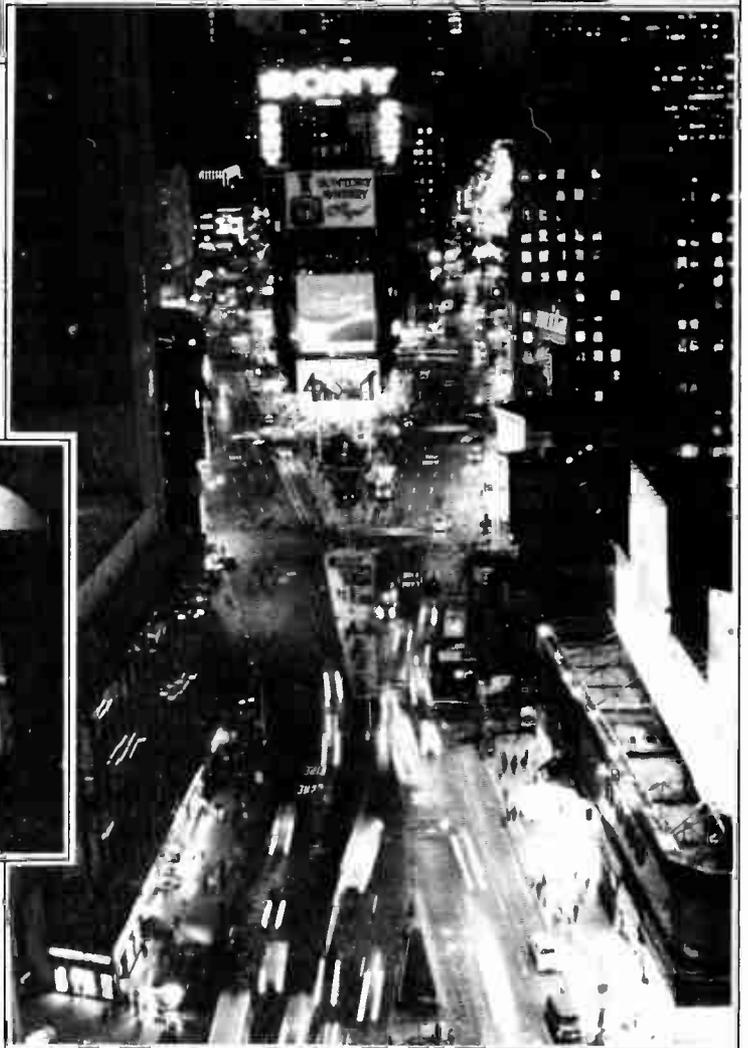
This year brings with it its usual quota of conventions. The big event, the **NAB's spring convention** (right) has already sold out its exhibit space. Some companies are faced with an overloaded convention schedule.



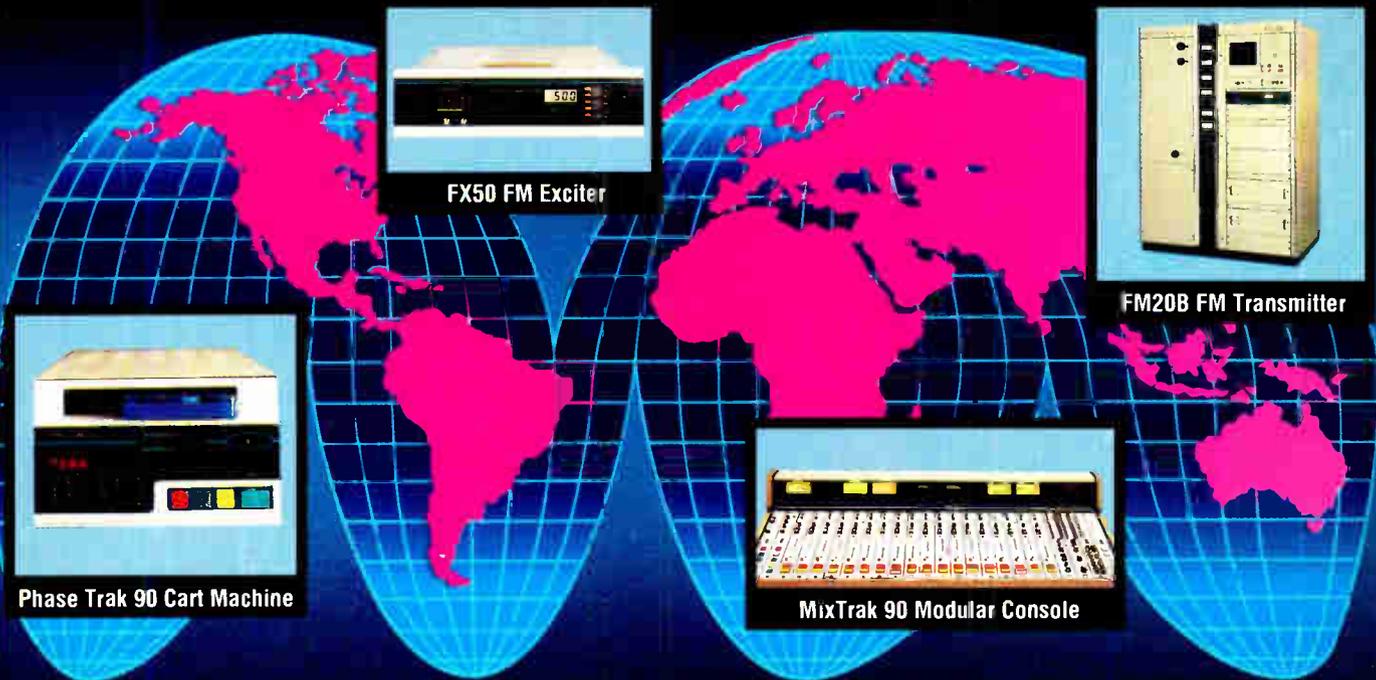
AES boasts two shows in two trend-setting cities. First, in February, the **European AES** moves back to Paris (left) for four chilly days in February.

Later in the year, in October, the **US AES** moves back to its East Coast venue in the Big Apple (right) where the show enjoys a robust attendance.

In between, in mid-September is the **NAB's radio show**, to be held this year in San Francisco (not shown).



The youngest of the trade shows is the **Society of Broadcast Engineers** national convention. This will be the show's fifth year, and the venue moves from a center-of-the-country site to Houston, Texas (above). Years when the **SBE** has been held in St. Louis have seen the best attendance, however.



## Setting world class performance standards in radio technology

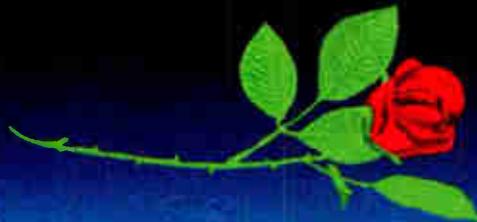
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The NAB spring show moves back to Las Vegas. The familiar Las Vegas convention center is still undergoing renovation.



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The NAB 1991 show begins on April 15th and runs through the 18th, the first time it is being held exclusively on weekdays. The switch to weekdays came about after protests from Las Vegas casinos and hotels who do their best non-convention business on weekends. The **Engineering Conference**, however, will begin on Sunday, April 14th.

This year the show will focus heavily on new technologies such as DAB. An actual demonstration of the European Eureka 147 system, including mobile reception, is slated to show how the system performs terrestrially. It will be the first time the system is tested in this country.

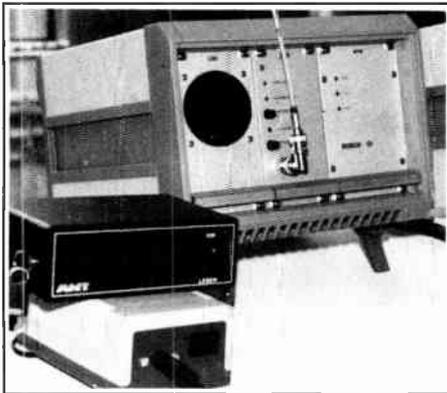
Another new technology which will have a booth at the show is RDS (see next page).

Also on tap for the Las Vegas extravaganza is a repeat of last year's **HDTV expo**, while something new is slated for this year. **Japan's NHK** will bring its technology open house outside of its home country for the first time ever with a special exhibit at the show. Much of the new tech highlighted will be for TV, but expect some radio advances as well.

Some radio exhibitors and attendees complain because the spring show has become so much a television show. But the return to Las Vegas should bring enough of a crowd to please the booth-watchers.



The Radio Data System, RDS, was introduced at the NAB show last year (left) and is of interest on both the receiver and transmission end. For 1991, RDS, along with AM and the certification mark, FM and the **loudness wars** and the possibility of the **NAB super-tuner**, radio broadcasters find themselves looking to the receiver industry to help determine the success or failure of new ideas. This interdependence began when stations realized that decisions were being made without broadcaster input. The problem was brought home in the controversy over **AM stereo**, and efforts continue to keep a receiver manufacturer-broadcaster dialogue going.



RDS, with some equipment already available, looks to be one of the fastest developing digital technologies for radio. The system has already been established in Europe, and is in the midst of adaption to US broadcasting with technical standards-setting underway by the NRSC.

The system uses the FM subcarrier at 57 kHz to provide station identification on special RDS receivers. Stations can be identified by call letter and by program format, so a listener can tune to "country" and have the radio automatically switch to the nearest country station. Some stations are already broadcasting RDS, and Delco has made a commitment to including it as a feature on car radios.

Currently the NRSC is working to define codes and formats for RDS with a draft standard expected early this year. In addition, there are other uses for the technology. **Emergency alerting** is one that is already under investigation in Jefferson County, Texas, where petrochemical spills are a threat. **Traffic alerting** is another possibility, with an RDS system that will interrupt a cassette or turn a radio on to warn motorists of traffic jams or accidents. As a technology in development, RDS has all the benefits of a digital system without any of the politics that plague DAB.

## Computer Automation

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Sometimes you're presented with a unique problem, where the normal solution just doesn't fit. The A-Bus system was designed to be adaptable to whatever computer you have, expandable beyond your needs, and modular to fit your project exactly. This was required by a major radio station in San Francisco. Their remote transmitters were blocked by hills. A-Bus devices were connected to the repeaters atop the hills. The main studio could test and adjust the antennas for optimum performance.

#### The bottom line.

When budgets are tight, it's nice to know that the A-Bus was designed carefully to keep it affordable. This was very important to a small college radio station. They couldn't afford an expensive automation system, but inexperienced announcers required careful supervision to ensure FCC compliance. With the low-cost A-Bus system installed, the station manager had more time to spend on important tasks.

#### Support.

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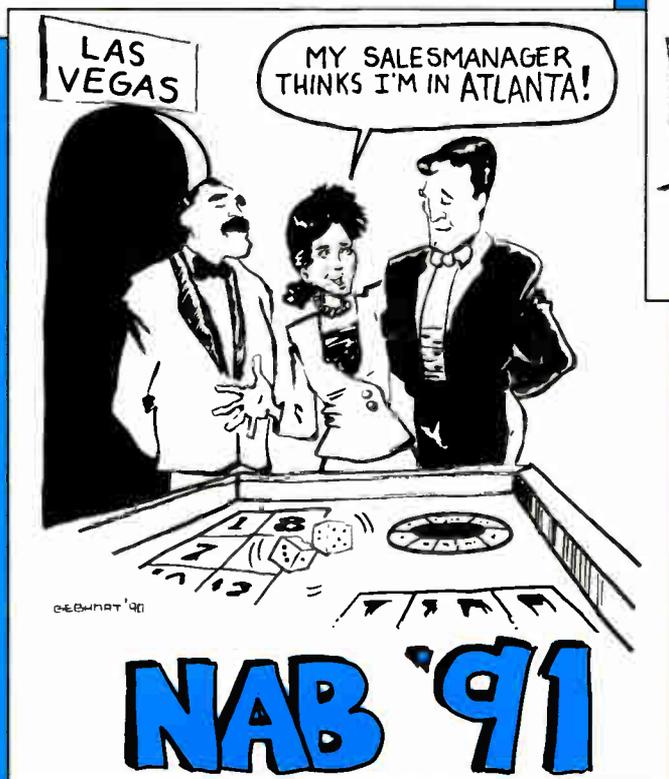
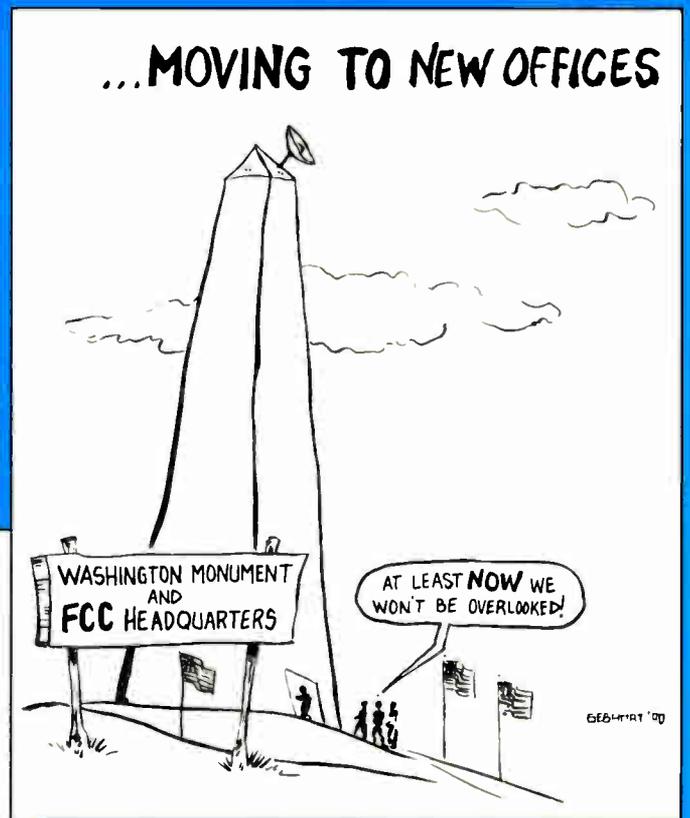
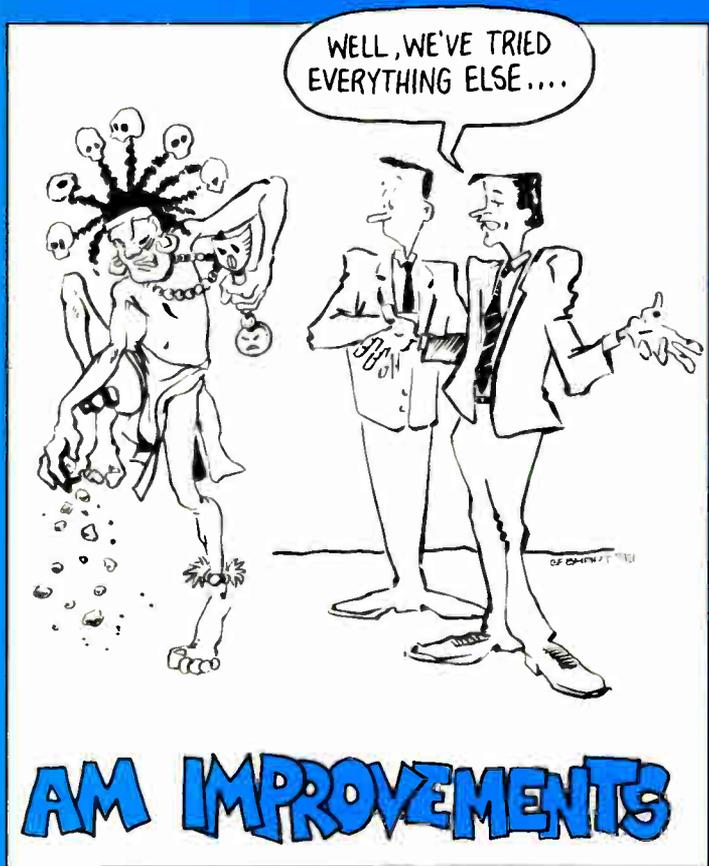
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# The Lighter Side

by Brad Gebhart

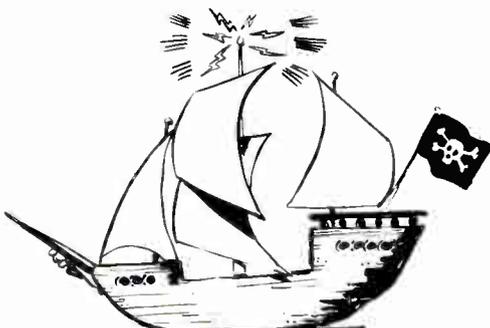


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HEY, I THINK I'VE INVENTED A NEW DAB SYSTEM!



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# Prognosticating the Next Century

by Judith Gross

Did you ever try to imagine what radio will be like in the next century? If someone had asked Marconi that question, oh say 100 years ago, wonder what he would have said?



"Everybody will be wearing headsets all the time and turning little knobs and sending personal messages to each other like 'Mario, don't forget to bring home the spaghetti' all because of my latest invention."

Bet he wouldn't have counted on loudness wars, or boom boxes, or Arbitrons. Or digital storage and PCM transmitters, either.

Looking back is a heck of a lot easier

haps as soon as late 1991, the expanded band allocations should make the limelight. The receivers are already here.

AM stereo? Well the receivers are still hitting the market but the promotion and other benefits have about passed their window of opportunity. I don't see it—sorry, not this year, either.

For FM? The modulation hassles simmer down but the whole brouhaha over processing too much will continue to do a slow burn and may erupt in mild arguments (although not any you haven't heard before) in the latter half of the year.

Industry conventions? Everywhere you turn there'll be some sort of seminar or session on DAB. Everyone will want to know everything about it, pie in the sky or not. Those folks who wished it to go away in 1990 will become experts in 1991. Watch and see.

How about products? Look for digital processors, digital stereo generators for FM and maybe even a digital console.

Look for some companies which have been keeping almost a little too mum to be out front with some digital R&D, even companies that claimed longly and

quency (SUVHF); 120 applicants will instantly file for CPs to construct stations which will broadcast over it.

- A receiver manufacturer will begin selling digital audio implants for the ear.

- Equipment vendors will sell processors to be implanted in the cheek to improve the sound of digital audio implants in the ear.

- The AM stereo wars will finally end. The technology finally succeeds when there are only two AM stations left and they agree to simulcast.

- NAB will appoint a subcommittee of a task force that will agree to meet for no apparent reason at all.

- Scott Shannon will don a space suit to power-program the first station on Mars. Modulation from Power-Mars will be found to destroy vegetation on Venus.

- Z-100 and Power-95 in New York and Pirate Radio and K-Power from LA will meet in a joint Geneva conference and sign a treaty to end the loudness wars. Two competing equipment manufacturers then market "softness monitors." Boom-box listeners will complain about the addition of dynamic



The endless meeting . . .

than looking ahead, but not as much fun. So it wouldn't be the RW annual without JG's predictions for the future. (Jean Dixon, where are you when I need you?)

We'll get the serious ones out of the way first, then I'll polish up the crystal ball and see what really looms before us.

First off, DAB. 1991 brings more jockeying for position, more politics and a few more systems to try, many of them compatible with FM. There'll be some over-the-air testing of real systems, too, and some moving toward about three different consensuses (consensi?) for WARC spectrum requests.

WARC is in early 1992, then watch the fun begin after that.

For AM, the FCC is going to finally approve some kind of rule-making on improvements, and some of them will actually be an improvement. Then, per-

loudly to be inseparable from analog.

And the big one . . . the economy. Traditionally a slowdown turns around after 18 months at the most. In radio, I'm already hearing some optimistic things. Yeah, the junk bond folks and over-leveraged companies will go on paying the piper for awhile.

But the good news is that as the powers that be will stop trying to put the best face on it and come to terms with the "R" word, remedies will be put in place to stem the tide and if you bet we'll see a turn-around by third quarter I wouldn't bet against you.

And now for a look far beyond, to the wonderful world of radio's future as seen through the eyes of the amazing JG:

- Scientists will discover new electromagnetic spectrum from a long-ago supernova on super, ultra, very high fre-

range.

- The DAB task force will appoint an advisory group which will have a subgroup which will name an engineering task force which will appoint an advisory group which will agree to sit down and decide on the appropriate parameters for a report to decide what questions must be answered and the report will suggest a survey to determine a study to see if they need to do a report.

- NRSC meetings will be declared open to the press the fifth time not one person shows up for the meeting. A reporter will attend and die of boredom, but write a deathbed story on it anyway.

- The FCC will announce its 110th Notice of Inquiry on DAB.

- An FCC advisory group will meet for its 106th consecutive weekly meeting but will have forgotten why.

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# The Experts' Tips to Better Audio

RW went straight to the audio gurus and sought their advice for station engineers.

The question was: If you could give station engineers just one or two tips to improve their overall audio, what would they be?

Frank Foti, of Cutting Edge Technologies is not only a manufacturer of processing equipment and a consultant to stations. He also has spent many years as a CE himself, including a stint at New York's Z-100 working with demanding programmer Scott Shannon.

## Using square waves

For audio testing, Foti advocates "the square wave response test." He notes that a radio engineer needs to deal with a myriad of electronic circuits, from a mic preamp to a complex modulator. "In having the ability to test any of these circuits for square wave response, a good deal can be learned," says Foti.

Foti explains that data gathered from a square wave response test can provide the engineer with information pertaining to several things, including: group delay, linearity, amplifier "sag", filter response overshoot and much more. This information can be useful especially for troubleshooting; square wave response will usually uncover problems that would normally go unnoticed when only static frequency response testing is employed.

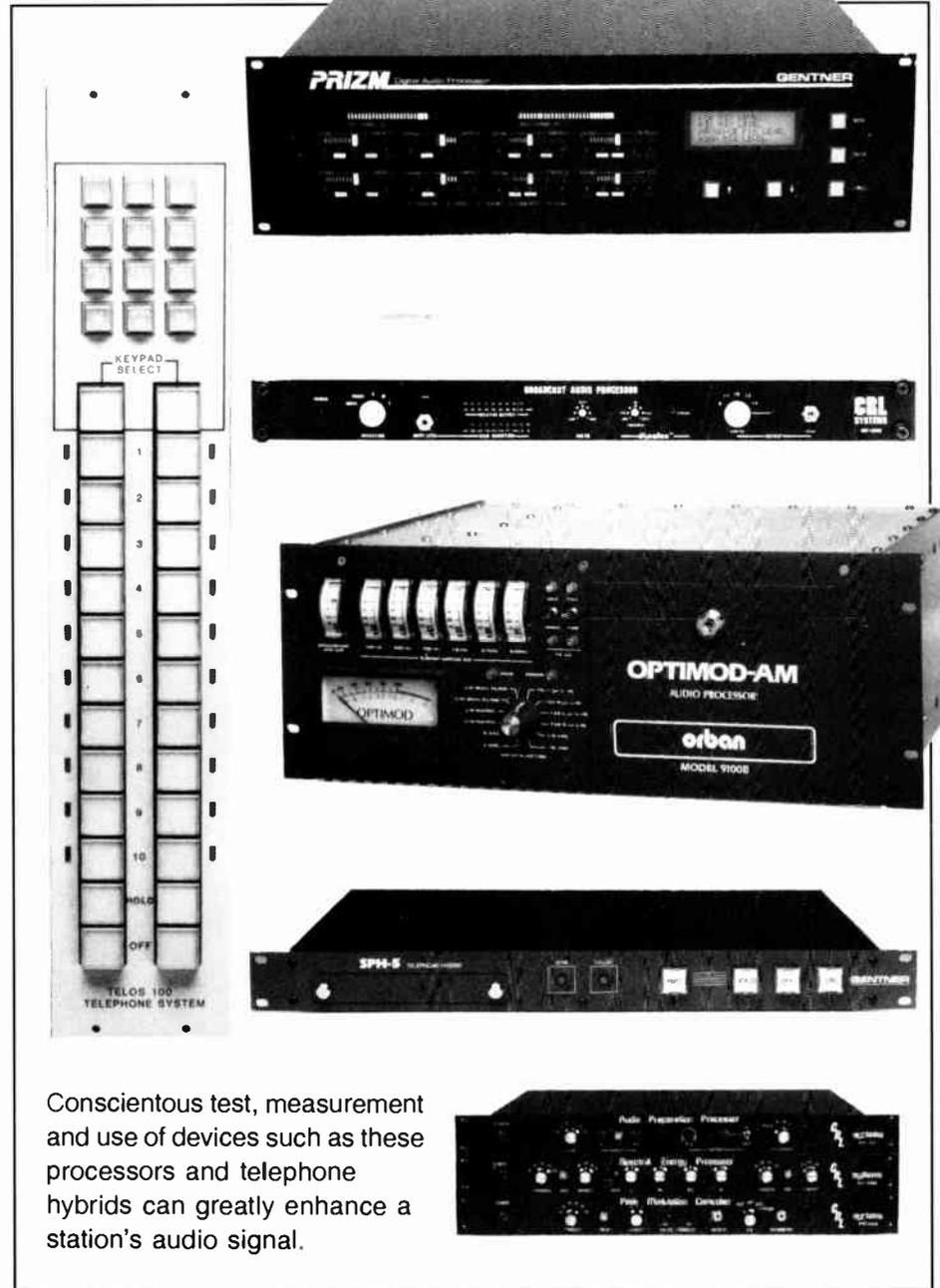
"All you basically need to perform a test like this is a square wave or function generator and an oscilloscope. This just may lead to that "hidden" improvement in the sound on your station.

"Try running square wave response sometime through a tape or cart machine. Better yet, try doing this through your STL or the cross-over network in your audio processor. If the observed output from a square wave response test does not give you a square wave, or something that closely resembles one, than you have a problem somewhere.

"If your STL system cannot pass a good square wave in the region of 50Hz to 15 kHz, then you are robbing yourself of either processing power, stereo separation, frequency response, or worse yet . . . all three! In a cross-over network, if the recombined audio at the output of the cross-over does not produce a good square wave, then har-

monics and transients are being "lost" because of the time "misalignment" of the cross-over filters."

every radio station there is equipment that employs amplifiers that have harmonic distortion adjustments.



Conscientious test, measurement and use of devices such as these processors and telephone hybrids can greatly enhance a station's audio signal.

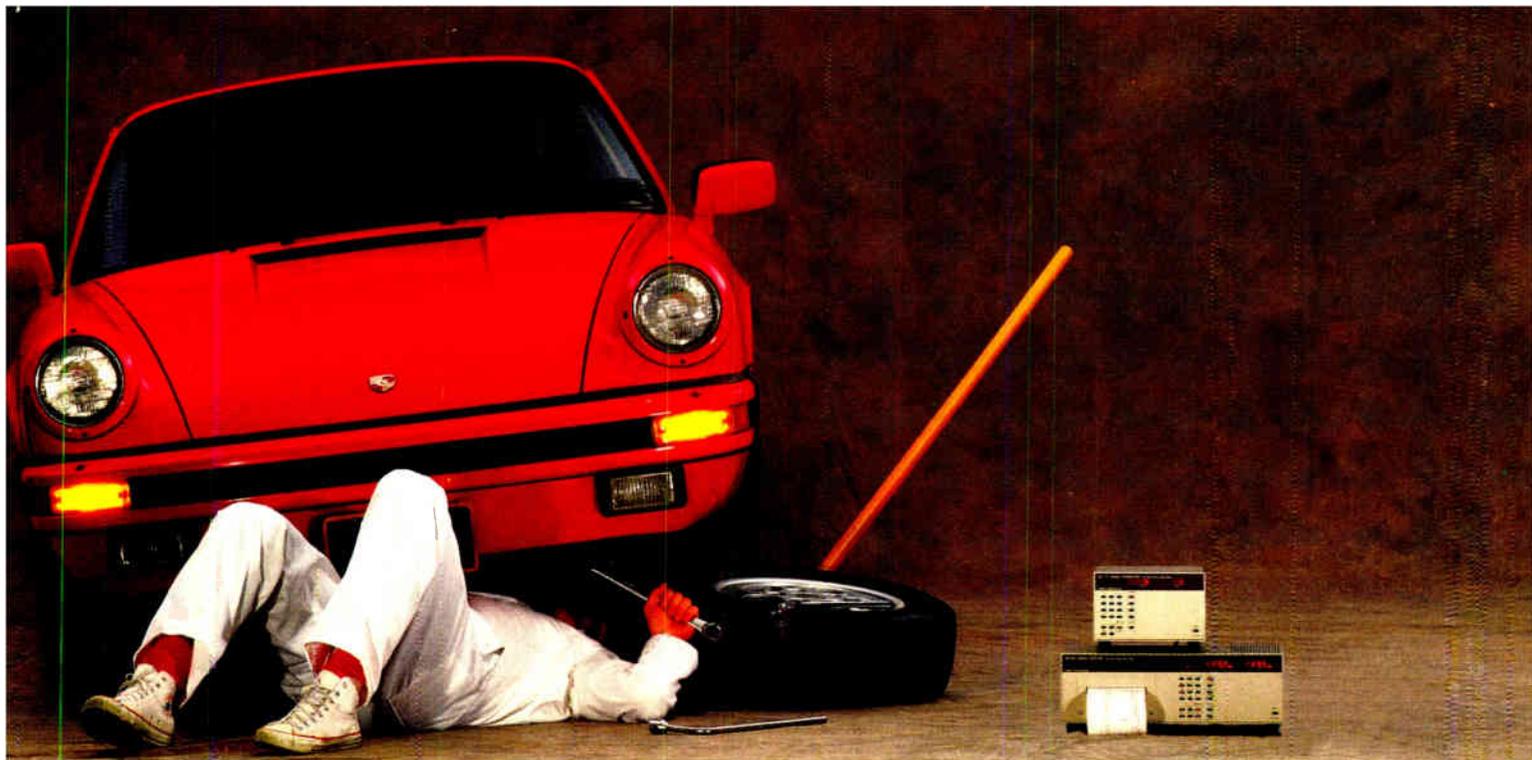
As Foti explained, in an AM transmitter, square waves will be able to verify the performance of the modulator stage, as well as indicate the strength of the modulator power supply.

## Audio gremlins

Another one of his tips, resembling the square wave test, is harmonic distortion nulling. Foti notes that in almost ev-

"These are provided for a few reasons," Foti says. "If a component is replaced, the distortion can be trimmed, also over prolonged periods of time as components age the distortion will drift. This can be reset with these adjustments."

Foti advised taking the time to look around the station and see if you have any equipment that fits the above scen-



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ario. Most devices that employ a VCA will probably have distortion null pots installed. Some equipment examples would be audio consoles, compressors/limiters, audio processing chains, stereo generators and FM and AM excitors.

"I personally found from my experiences that aligning the console, audio processing and FM Exciter at least once a year really helped in keeping the audio as clean as it could be," says Foti.

## Sound Tips

- Use square waves to test overall audio performance.
- Adjust studio equipment for ideal harmonic distortion nulling.
- Use filtering and equalization on high and low ends of phone lines; also invest in a quality hybrid for on-air phone use.
- Simple and routine maintenance of studio gear is a must.
- Balance console amp and line amp levels.
- Dedication to detail and meticulous attention to problems keep audio quality high.
- Go digital where you can.

Steve Church, of Telos Systems is another engineer-turned manufacturer. Now he specializes in telephone hybrids, and in getting the best on-air sound from telephones, which have built in audio limitations.

"Distorted, noisy, or unintelligible phones can really destroy the mood you are trying to go for in those popular late night love song shows, for example. A little bit of filtering and EQ can really make a difference," says Church.

How best to do this? "You want to remove hum and high-frequency noise, so high and low end roll-off make sense. On most phone calls, there is an excess of energy in the boom area, around 400-500 Hz, so this should be reduced with a parametric EQ. Often, a little boost at the phone high and low extremes will add clarity and warmth."

Church notes that selection of quality hybrid equipment is a must for stations which rely heavily on callers. "A poor hybrid can make the air talent sound bad when there's not enough cancellation and the leakage audio combines in-and-out-of-phase with the clean mic audio.

On the other extreme, speakerphone switching is especially annoying to listen to when "morning zoo" jocks laugh and duck out the caller at a critical moment in a phoned-in joke!

"Fortunately, the cost for a decent full duplex hybrid interface has come down recently, so there's no longer any excuse for these sorts of blemishes on the audio of otherwise well-engineered stations," Church says.

### Maintenance important

Radio World's production columnist, Ty Ford, is a producer and audio consultant in his own right. He gives some simple maintenance tips that will pay off in better sound quality and fewer repairs.

Ford advises increased vigilance in cart machine maintenance; clean heads, aligned heads, properly adjusted electronics and scrupulous observance of cart tape and pad quality will make a major difference in the sound of a station. Although he notes "it's a pain in the butt to do, it will really pay off."

Ford also suggests balancing preamp and line amp levels to the console so that the faders or pots on a console hit the

average operating level at about the same point. "This makes it easier for the operators to run more consistent levels. No brain surgery required here, but sometimes we forget the simplest solutions are the best," says Ford.

Bob Orban, of Orban Associates is considered by many to be "the father of audio processing" and is a well-respected industry expert. He sums up the best of his advice simply. "Audio quality is not achieved by following one or two tips; it is achieved by dedicated attention to detail; slogging through the trenches and cleaning up whatever problems you find."

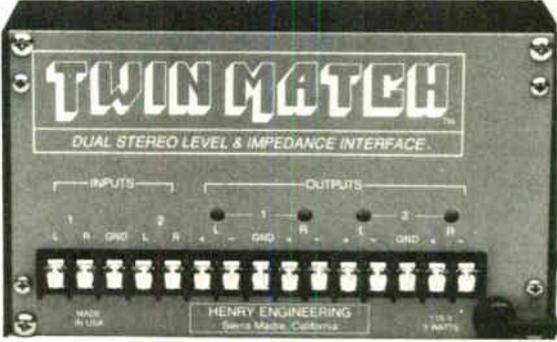
While that's hard advice to argue with, Orban also suggests referring to the appendix in the Optimod operating manual called "Audio Quality in the (FM or AM) Plant."

From Bruce Bartlett of Crown International, who also writes a regular audio column for RW, the advice is even simpler—and more timely. "Go digital, compact discs, DAT machines and midi workstations," he says.

Which is an optimistic way of saying that audio is getting better and better, even without an engineer's tweaking.

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# Improving Your RF Performance

Wouldn't it be great if you could sit down with the recognized experts on RF technology in the industry and get their own personal favorite tips?

Well, how about the next best thing?

We asked several RF experts to share their advice with RW and tell us: if an engineer could do just one thing to improve the RF performance of a station, what would that be?

Experts from Harris-Allied, Continental, Broadcast Electronics, Nautel and QEI were happy to come up with RF tips for engineers, and as you'll see, they were more than generous with their advice.

## Using synchronous AM noise

According to Vice President of Engineering for Broadcast Electronics, Geoff Mendenhall, synchronous AM (ICAM, incidental amplitude modulation) measurements are an indirect way of evaluating and optimizing FM performance.

He says that even though synchronous AM measurements are a helpful aid to begin tuning an FM transmitter, these measurements tell only (the amplitude response) half of the total story. Transmitter tuning also affects the group delay (time) response which in turn affects the relative time delays of the higher order FM sidebands.

"Recent research using computer simulations as well as empirical measurements made on FM transmitters showed that group delay asymmetry results in much more distortion than asymmetrical amplitude response," he said. "As long as the group delay response is symmetrical, the amount of synchronous AM has little effect on the FM modulation performance and distortion."

Mendenhall further explains that FM broadcast transmitter RF power amplifiers are typically adjusted for minimum synchronous AM which results in a symmetrical amplitude response and centers the transmitter's amplitude passband on the FM channel.

He notes the upper and lower sidebands will be attenuated equally or symmetrically which is *assumed* to result in optimum FM modulation performance. This would be true if the RF power amplifier circuit topology resulted in simultaneous symmetry of amplitude and group delay responses.

Instead, Mendenhall points out that the tuning points for symmetrical amplitude response and symmetrical group delay response usually do *not* coincide, depending on the circuit topology. Therefore, he suggests, simply tuning for minimum synchronous AM (symmetrical amplitude response) does not necessarily result in best FM modulation performance.

"Tuning for minimum synchronous AM is a good starting point," he said, "but it is more desirable to finish tuning at the symmetrical group delay point.

"Fine tuning the input and output for minimum even-order harmonic distortion will optimize the group delay (time) response. The symmetrical group delay tuning point usually does not coincide exactly with the symmetrical amplitude tuning point and falls between the point of minimum syn-

chronous AM and the point of maximum efficiency. Most FM transmitters will exhibit a group delay response even though this results in best FM modulation performance."

## Quick tips from Harris

Bob Weirather of Harris Corporation's Broadcast Division says that engineers need to use one or two key parameters to quickly assess that their transmitter is really tuned to optimum performance.

"If the last transmitter proof showed excellent numbers, then without re-running all the proof numbers, a measurement of stereo IMD or stereo to SCA crosstalk will indicate the overall performance of the transmitter. If minor re-tweaking can repeat the original proof numbers for stereo IMD or stereo to SCA crosstalk, then leave good enough alone."

Weirather elaborated to say that RF transistor designs for

reliability are dependant on the transistor used and surrounding circuitry. But all transistors share one common enemy: heat. This threat is shown to be true by Black's Law: for every 10° C rise in transistor chip temperature, the lifetime of a transmitter is halved.

"Take care to cool your power transistors and they'll reward you with longer lifetimes," he said.

Weirather also discussed the importance of monitoring chip temperature, however he notes that without sophisticated instruments it is impossible to measure.

"Chip temperature is dependent on many things but transistor efficiency and air handling are the keys. This means watching tuning, drive, supply voltage and current, VSWR, air flow and air temperature in your solid state stages. Manage these factors that determine efficiency and cooling and you'll give your power semi-conductors a chance for prolonged life," he said.

## Reduce tube costs

Dave Chenoweth, supervisor for field services at Continental shows that by maintaining filament voltage, a station engineer

## Hot Tips for RF

- Tuning an FM transmitter for minimum synchronous AM is a good starting point but doesn't go far enough. Finish tuning at the symmetrical group delay point.
- Fine tuning the input and output for minimum even-order harmonic distortion will optimize the group delay response.
- Measure stereo IMD or stereo to SCA crosstalk as a quick way of determining transmitter performance. If minor re-tweaking can repeat the original (excellent) proof numbers, there should be no need to re-run the entire proof.
- Cool your power transistors for long life and manage those factors that determine efficiency and cooling for prolonged semi-conductor life.
- Reduce transmitter tube costs by maintaining filament voltage.
- A regular, rigorous maintenance schedule can save untold amounts of repair time and engineering headaches. Don't wait for a breakdown to invest time and energy.
- Installation and maintenance manuals—along with a company's technical and sales staff—may be an engineer's best friend.

can reduce transmitter tube costs, which can be a major maintenance expense, and one that is easily avoided.

"Filament temperature has more control of tube life, in an otherwise properly operating transmitter, than any other single factor," Chenoweth notes. He says the filament voltage should be as low as possible without affecting some operating parameter.

"In an FM transmitter, the power output and plate current should not be affected by filament voltage. In an AM transmitter, reduction of positive modulation peaks will be the first indication of filament emission limiting in the RF tubes and an increase in distortion when the modulator tubes are emission limited," says Chenoweth.

Specifically, he explains how an engineer should accomplish this. "The procedure should be to slowly lower the filament voltage until some parameter is affected and then increase the filament voltage about two-tenths of a volt above that point. The reason for increasing the voltage slightly is to allow for line voltage variations. You will never want to operate the tube with the filament voltage so low that it is limiting tube emission," he says.

### Ounce of prevention

Phil Bean of Nautel Inc., stressed the relevance of equipment maintenance as the most significant aspect of broadcast engineering.

"As any automobile owner knows, the most efficient and reliable vehicle is a well-maintained one. We have all been exposed to the cliché describing a "well oiled machine;" a transmitting site is not unlike any other well-oiled machine. The

more attention paid to detail in keeping a clean, fine-tuned plant, the more efficient and reliable the station. And the attention paid to it is an investment, with generous dividends in reduced downtime and top notch performance.

Waiting until free time taps you on the shoulder, Bean asserts, is not good enough. Nor is that short time when the transmitter is off the air and there will not be even enough time to clean the unit, let alone be thorough.

"What I am suggesting is a premeditated scheme to sneak up on the transmitter when it least expects it, and clean its guts out. Time and time again I have seen stations trade optimum performance because "unnecessary" maintenance was inconvenient.

"Hats off to the guys who insist their plant will be clean, organized and trouble free. They will *not* pay for it later!"

### Make full use of resources

Not unlike his colleagues, Jeff Detweiler of QEI Corporation insists the most critical aspects affecting the performance of RF systems are proper design and maintenance.

"If the station engineers make an effort to review the specific requirements for the antenna, line, and transmitter, providing the proper installation and environment, the maximum performance of each component can be realized," he says.

"If the care and feeding schedules are adhered to, the life of each section of the RF chain will be maximized and the mean time between failures reduced. Take the time to read everything before installing the components, and then set up routine maintenance to provide the best care for your system," he says.

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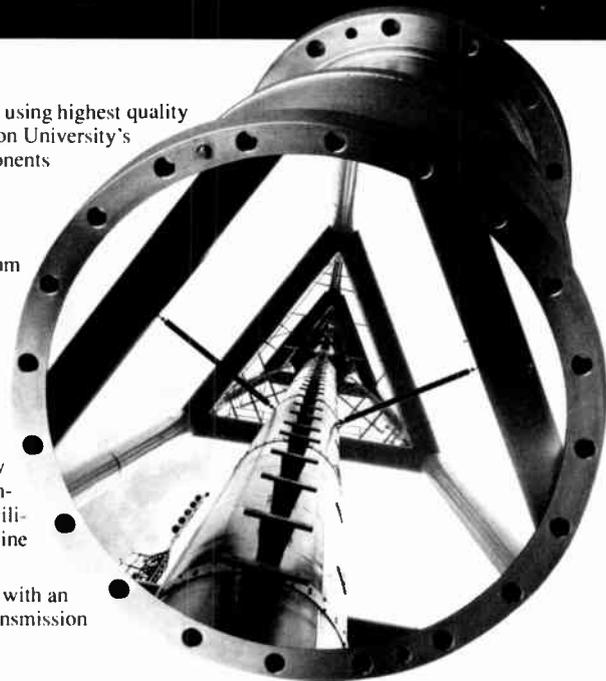
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# Radio Engineers Forecast the Future

RW asked two of the industry's most well-known and respected engineering managers—one from public radio and one from commercial radio—to reflect and project on some trends which will be emerging in this year and the remainder of the '90s.

National Public Radio's Donald Lockett and Group W's Glynn Walden have both been active in participating in industry standards setting committees and in bringing their stations to the forefront of the technological frontier.

In addition to their views of coming

recording consoles, custom line amps for remote feeds (Loudmouths), compressor/limiters, near-field monitor speakers, audio precision test gear, audio phase

digitization of our audio chain. Analog will still be around (like black and white TV), but digital will be the goal of the '90s. "The potential to overcome the artifacts

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***"I see 1991 identified as a belt tightening year with purchases being closely scrutinized..."***

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***"Analog will still be around... but digital will be the goal of the '90s."***

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trends, Lockett and Walden have each included their personal "Wish List" for equipment in the next year, the next five years, and the decade.

## Focus on digital

Digital will play an important role at NPR as Lockett anticipates purchasing digital audio tape recorders with timecode and computers. He also put remote

scopes into the coming year's budget. At NPR, he said, the budget is planned ahead one year for the short-

term view and five years for the long-term outlook. He predicts a belt-tightening year ahead and says fiscal '92 is expected to be bleak.

But the economic slowdown does not seem to put a damper on NPR's long term plans to be at the forefront of digital technology, according to Lockett.

"For the next five to ten years," he said, "we envision a gradual shift to full

of analog RF transmission is most exciting," he says but adds "The political, economic, and regulatory reality of it really happening is a major concern."

## Facility rebuilds at Group W

Walden says 1991 will be a busy year for him in new studio planning. "We are moving two of our facilities in 1991, rebuilding the studios at one location and making significant improvements to the studios at another location. We plan a pilot digital audio storage project at a yet undecided station."

The pilot project has the potential to see the all-digital newsroom become a reality, Walden notes. But all of this takes money. He says the company plans a detailed capital budget, for the upcoming year, in June, with a forecasted spending for the next two years.

Like other engineers, Walden is aware of the current economic situation. "I see 1991 identified as a belt tightening year, with purchases being closely scrutinized as to their productivity benefit," he says. All the more reason for DEs to generate good rationales for any purchases they do make.

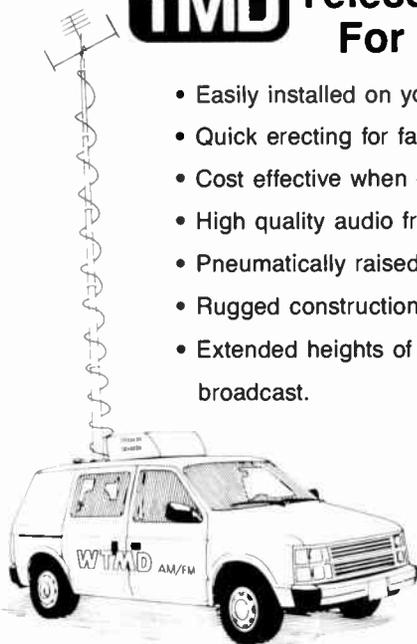
However, Walden has his own "Wish List" which names digital and audio storage. He believes it will take five years to have a fully installed digital storage base at all of the facilities.

An added benefit of digital, according to Walden, is its built-in ability to make a station more efficient, which also translates into more "bang for the buck."

"In the past, technology tended to replace the lowest paid persons on the staff while delivering marginal product improvements," he says. "Many cost reductions were not realized due to the additional technical requirements required to support this technology. Digital technology promises an improved product, improved efficiencies, and better utilization of our technical departments."

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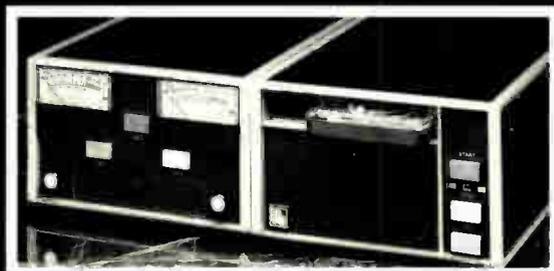
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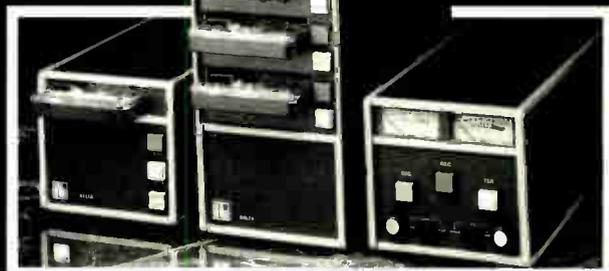
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# Beating the "New-Build" Blues

by Dee McVicker

Every year, engineers by the hundreds set out to build new studios. And every year the same thing happens: Murphy's Law. Whatever can go wrong will and whatever can't go wrong will anyway.

Last year, for instance, DE Tom Knauss of Chicago's WLUP-AM/FM found himself in almost an acre of asbestos and CE Stan Gold of San Diego's KYXY-FM battled with off-the-wall studios that needed to be elbowed into a trapezoid-shaped building.

Meanwhile, CE Pete Allen with Baltimore's WRBS-FM lost an entire studio. His trailer of equipment and custom furniture was stolen and not one wire has shown up since.

But eventually studios do get built and Murphy's Law does move on to narf someone else's one-of-a-kind gear or to re-wire another console. In the end engineers have only a hazy memory of the sleepless nights, the endless days and the new cart machine that airs for the first time with a blurrp.

at an already impressive 9000 square feet, WLUP's facility in Chicago's Hancock building swelled to a staggering 15,000 square feet in less than three months time, thanks to Pacific Recorders & Engineering, Allied Broadcasting

machines are used in the air and production studios, and most of these can be found in the stations' sportsroom and newsroom as well.

Otari MX5050 reel-to-reel recorders are used in all studios, with the excep-



and engineer Tom Knauss.

The studio complex alone stretched from 1,000 square feet to 5,000 square feet, making room for:

- 4 on-air studios
- 2 8-track production studios with a shared voice room in between
- 1 master control room with 13 full racks of equipment
- 1 newsroom with edit station, including tape and cart machines
- 1 sportsroom with edit station, including tape and cart machines
- 1 music dub center
- 2 producer rooms
- 1 large jock lounge for WLUP's radio stars

tion of the 8-tracks, which use the Studer A807 tape recorders and the remote-controlled A827 8-track recorders.

Knauss is especially partial to the new A827 recorders, primarily because these production giants were his toughest equipment decision. Previously, he says, "they (Studer) offered it in a version (the A820) that had auto-alignment and a lot of features that were for recording studios."

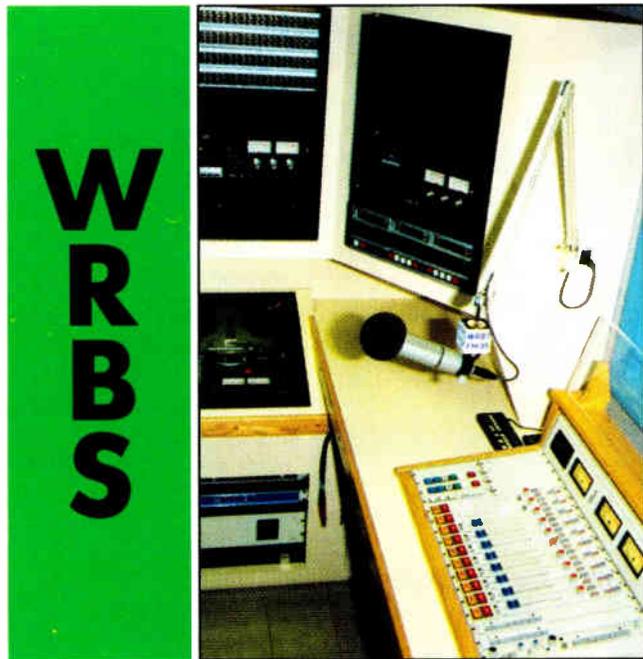
When Studer introduced the new A827 early last year, at \$11,000 less than predecessor model A820, the radio production recorder started to look more and more at home in the studios. Today, the A827s do look at home in WLUP's spacious new facility, which has been cleared of asbestos - no thanks to Murphy's Law!

## Space, a new frontier

San Diego's KYXY FM also has a relatively spacious new facility, although CE Stan Gold will be the first to acknowledge its interesting use of space.

The station's trapezoid-shaped building, at only three stories tall and looking much like an odd slice of pie, required a whole new angle on studio design. The station's two production studios, for example, share a common wall angled at roughly 20° which terminates

(continued on page 66)



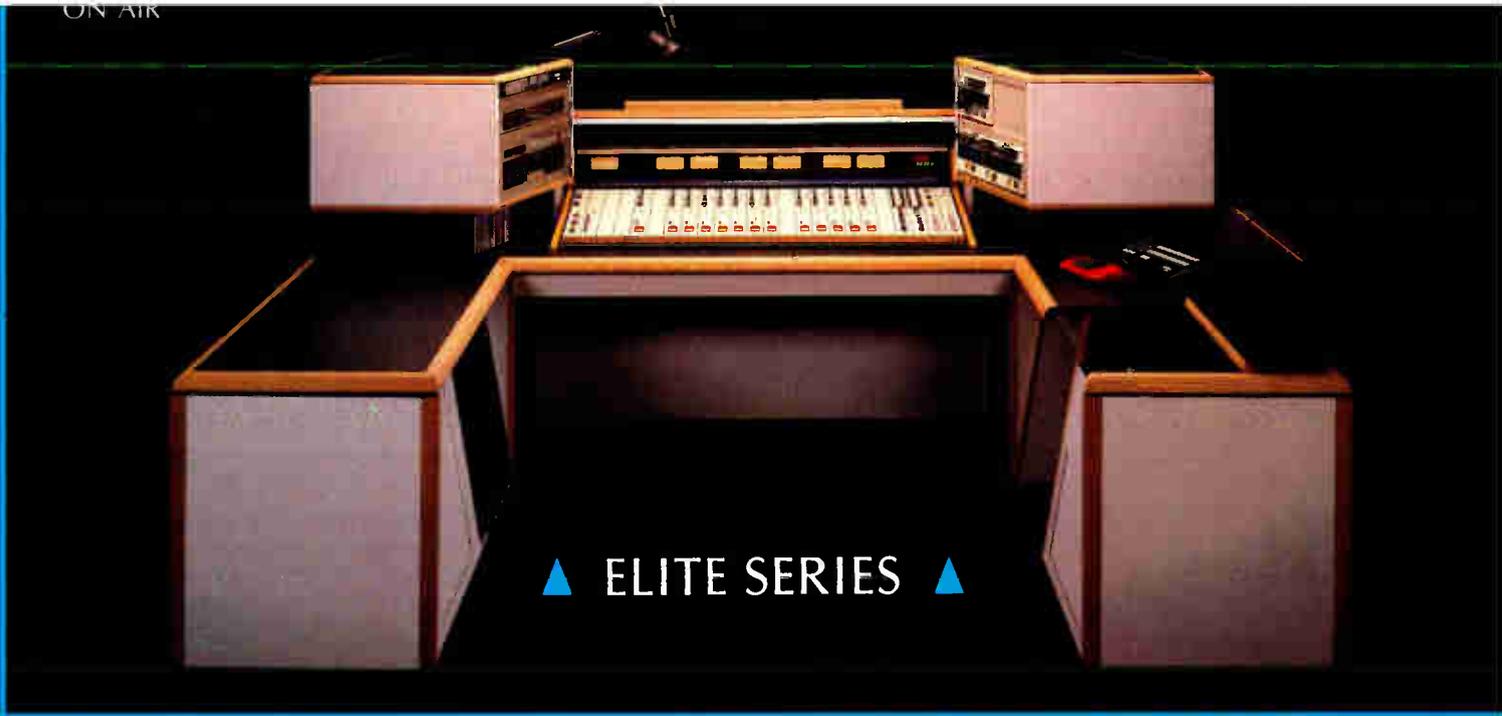
Here, then, are the hazy memories and end results of three engineers who braved Murphy's Law for radio's sake.

## WLUP adds 6000 more

Judging by the numbers, WLUP-AM/FM's renovated facility was one of last year's largest projects. Starting out

Studios are roughly 25×20 feet and Knauss spared no expense to equip them with the best. He went with PR&E BMX consoles in the on-air studios and ABX consoles in the 8-tracks, fitting them around solid walnut furniture. The Sony PCM2500 DAT machine, Studer A727 compact disc player and ITC cart

ON AIR



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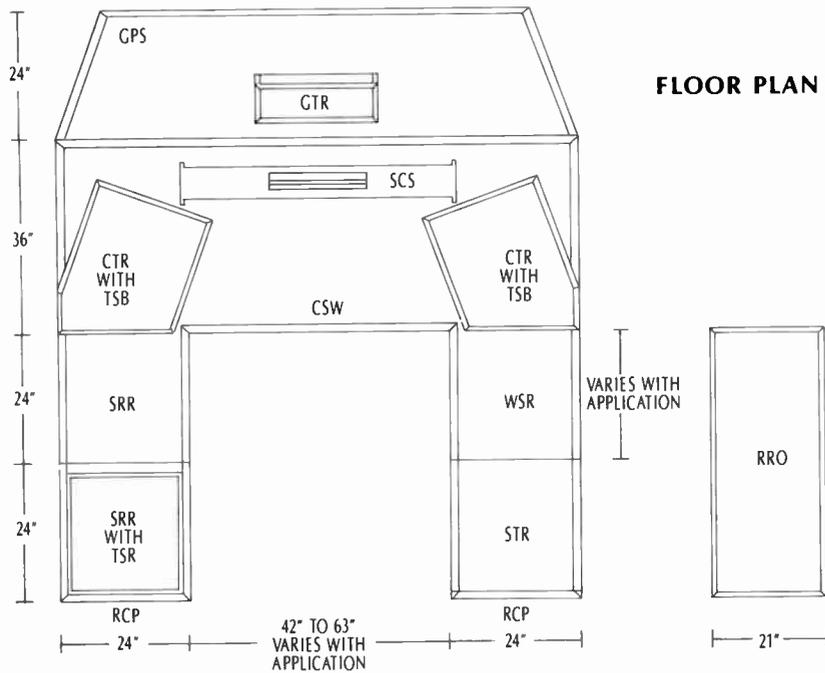
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**CTR — CORNER TOWER RACK** — Sitting on top of the CSW and CTR positions equipment such as cart machines at a 20 degree angle to operator. Standard rack opening is 14 inches. The rack height can be expanded as much as needed.

**TSB — TOWER STORAGE BASE** — The TSB raises up the CTR to provide storage for 10 hot carts or 15 CD's. This also allows the CTR to cantilever over the control console thereby saving the addition of width to center when using an 18 inch input console.

**SRR — SLOPED RACK RETURN** — This return comes standard with a 21 inch rack. This space can be easily converted to media storage or pencil and file drawers.

**STR — SINGLE TURNTABLE RETURN** — Featuring an easy to see over bifold dust cover this return houses turntables, reel to reel machines and CD players. It comes standard with a 10½ inch rack. An optional sand loaded isolator base can be ordered.

**WSR — WORK SURFACE RETURN** — Used as a work surface for computers, keyboards and guest positions. This module can be built to custom widths. There is a built in wire pass and it can be ordered with a pencil drawer.

**RCP — RETURN COMPLETION PANEL** — Used to cover the unfinished end of a return. One panel needed for each return.

**GPS — GUEST POSITION SHELF** — Used to provide multiple talent positions. This shelf can be mounted anywhere and can be free standing.

**SCS — SLIDING COPY STAND** — This is a copy holder that features a stick on note surface.

**RRO — RAISED RACK OVERBRIDGE** — This versatile module use is to provide rack space above the return modules or above transport mounted reel to reel machines. Rack heights and the number of rack bays vary according to your exact needs.

**TSR — TOP SLOPED RACK** — Used mainly to house reel to reel machines. This rack can be used for patch bays and any other gear that needs to be kept at a low profile on the countertop.

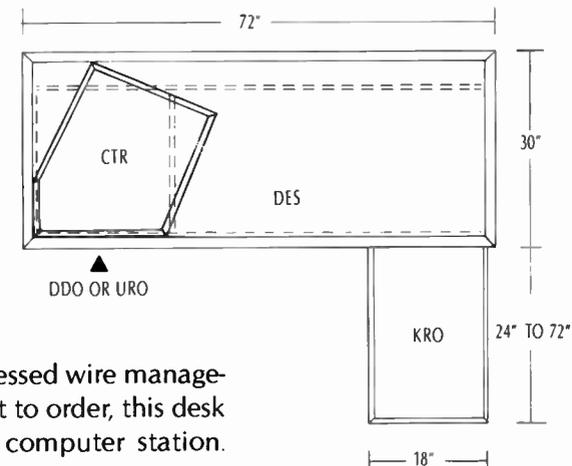
**GTR — GUEST TURRET RACK** — This panel rack attaches to the top of the Guest Position Shelf. Timers, cough buttons and headphone controls can be mounted in panel face.

**RPC — RACK PANEL COVER** — These panels cover empty rack space and should be ordered after equipment installation.

## ▲ DUB/EDIT STATION ▲

### SYSTEM COMPONENTS

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# SPECIAL DAB SECTION

by **Judith Gross**

DAB.

These three letters, which were an ordinary part of the alphabet little more than a year ago, may have just changed the course of radio's future.

Digital radio proposals first burst on the scene in the US at the 1990 NAB spring convention. But in truth, European engineers had been working on systems long before that.

The term "DAB" was originally meant to be a brand name of the Eureka 147 project. But the radio industry got hold of it and it quickly became the generic buzzword for the digital changes looming on the horizon.

Now the political questions are bubbling to the surface. Shall it be satellite or terrestrial? Require new spectrum or be compatible with existing FM? And



if new spectrum is needed, where will it be found?

Some of these answers will come about as a result of domestic debates and decisions. Some will be decided in a global arena at the World Administrative Radio Conference in Spain in early 1992.

Right now there are three proponents of DAB systems which have petitioned the FCC for authorization to "let the games begin."

Ron Strother's SCI wants to test a terrestrial system. He was first interested in testing the Eureka system on UHF-TV channels, but says now he would like to test all systems.

Satellite CD Radio has proposed a satellite DAB system for 66 satellite and 34 terrestrial channels; the satellite channels would be national. Stanford Telecom, which owns part of Sat CD, has modified that plan to address multipath problems. The modifications resemble the Eureka system's answers to the same questions.

Radio Sat Corp. also favors satellite channels, but wants to combine a DAB service with other types of services in the mobile satellite band.

Others are surfacing, including several hoping to be compatible with FM and one even with AM stations.

The policies are being formulated, the sides are being drawn, and what follows in this section is an attempt to shed some light on DAB and keep the discussions going.

Consulting engineer Steve Crowley of du Treil, Lundin and Rackley has written an explanation of the Eureka 147 system. The company he works for has Strother as a client but his explanation is technical, not political.

Debating the possibility of a global satellite DAB service to replace shortwave broadcasting for services such as the VOA are Tom Rogers of the Sophron Foundation, which supports the concept, and Michael Rau, VP of Science & Technology for the NAB. The NAB is opposed to all satellite implementation of DAB.

There is also an in-depth question and answer session with the chairman of the NAB's task force on DAB: Alan Box of EZ Communications.

The stage is set for a very political and somewhat technical battle of policies and systems. The NAB, the FCC and broadcasters themselves will all play a crucial role in the outcome.

As Strother likes to say, "it's going to be interesting." So let the games begin.

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# Going One on One with Alan Box

## The Chairman of NAB's Task Force on Digital Audio Considers Goals and New Directions

In June the NAB board appointed a task force of board members to deal with the fast-breaking issues arising from discussion of DAB. The Task Force on Digital Audio Broadcasting and Satellite Sound, chaired by Alan Box, president of EZ Communications, has to date visited Canada for in-person listening tests of the Eureka 147 DAB system; appointed an engineering advisory group and commissioned and completed a study of DAB spectrum requirements.

As 1990 drew to a close, *Radio World* talked with Alan Box on the goals of the task force and the work that lies ahead.

**RW:** What is the main work of the DAB task force; what is its goal?

**Box:** The task force was formed in June and we've made public our goals in a mission statement. We're here to

protect the NAB members and broadcast interests in DAB. We'll be around until DAB is finalized and for some time after.

**RW:** What role does the engineering advisory group play in the task force's work?

**Box:** The task force is made up of NAB board members; none of us are engineers. The engineering advisory group is here to help us with technical issues; they played a role in the request for proposal and the designating of firms for the spectrum studies and will meet to discuss the studies' results.

**RW:** There are many "DAB" groups springing up, most of them ad hoc. There's the Committee for Digital Radio Broadcasting, for instance, which seems determined to involve as many people as

possible. How does the work of the NAB task force fit into all the discussions that are taking place?

**Box:** Our doors are open to those who want to participate through the process, although it's true that we don't have an "open" membership; it would not be practical to have everyone who wants to come at every meeting. But we have included members of the CDRB—Paul Donahue for instance—on our engineering advisory group.

We try to look at what the other groups are doing and we certainly encourage NAB staff to become



Box and DAB equipment in Montreal.

involved in the activities of these other groups to keep us informed.

**RW:** The task force has as part of its title "satellite sound," yet the NAB board has stated its opposition to digital systems based on satellite technology. Where do satellites fit into the future of digital broadcasting—or do they?

**Box:** We included the satellite sound part of the title primarily for international reasons; DAB is truly an international issue and other countries are considering satellites. We need to be recognized in the international DAB arena; thus the name of the task force.

We don't see that satellites fit into the DAB picture in our country at all; not just because of the localism issues the NAB board has taken a position

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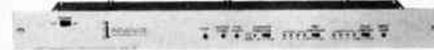


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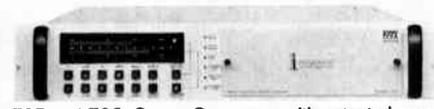


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# W H Y Q E I ?

on, but also because from the information that's out there terrestrial is technically better and more spectrum efficient than satellite systems.

**RW:** *The ad hoc group, CDRB, also wants to investigate technologies that will fit into the current FM spectrum. Will the task force be looking in that area as well?*

**Box:** We're very interested in compatible technologies, but the other systems being discussed are only for FM improvement and we're concerned about AM stations. Our goal is to improve the technical operations for all stations, which means AM as well.

**RW:** *Can you discuss the reasons behind the spectrum study? Why was the Eureka 147 system used as its model?*

**Box:** From this study we hoped to get a clear understanding as to how much spectrum is needed for DAB, and what part of the spectrum is best suited to it. The study looked at the spectrum considerations for a DAB system which would give each station equal coverage and one in which there is tiered coverage based on a station's current coverage area.

We used the Eureka system, not because we wanted to exclude the others but because that's what's out there to work with. Currently there isn't an American system which has gotten the amount of study as Eureka 147. Engineers seem to like the Eureka system.

**RW:** *Now that the spectrum study is done, what's the next step?*

**Box:** We hope to come up with a detailed plan involving the role of the NAB board and what to bring to the Commission as well as implementation in the industry. We're also working on the DAB demonstration to be held at the spring convention in Las Vegas.

**RW:** *Will the task force try to play a role in developing a technical standard for a DAB system?*

**Box:** It's too early to tell exactly what role we'll play; we will get involved in standards. I agree that it has to be clear-cut from the start, so broadcasters and manufacturers are working toward the same goal. No doubt the technical advisory group will get involved in any standards work undertaken.

**RW:** *What was your own reaction to the DAB listening tests in Canada?*

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**Box:** I was very impressed; there's no doubt the signal was improved, it was interference-free. It was especially dramatic for AM stations, but in FM the frequency response was better and the interference goes away.

begun to address this.

Is it possible to please everybody? Probably, if it is an evolutionary process. Logical evolutions serve everybody's needs. Some broadcasters don't want to see it happen at all: NAB

has to be more complex to serve today's broadcasters. We have to look at regional, local and suburban allocations. But remember what we're really talking about is a new transmission medium.

**... we thought everyone could have an equal allocation; now we know it has to be more complex to serve today's broadcaster.**

I would like to hear it demonstrated with digital source material; this was not always the case in the Canadian tests and I don't think some of the other broadcasters were as impressed with analog source material through the digital system. With digital to digital we would hear more enthusiasm.

**RW:** Now that some information has been disseminated to the industry on DAB, what are some of the myths and misunderstandings you are encountering? How will the task force try to dispel these misunderstandings?

**Box:** There haven't been myths and misunderstandings as much as concerns, and we've got to address those concerns. Clearly the industry is going to change, whether we go to a digital over-the-air transmission medium or digital cable radio comes along. If the (broadcast) industry doesn't take a leadership role it's going to be satellites.

One concern is: will everybody be equal? We may have to face the fact that some stations may need to give up coverage; high power regional AMs may go away. How do we license DAB? Should it involve an improved service or new? The filings on the NOI have

can help educate those who are opposed so we can come up with a plan that generates industry support.

**RW:** You must get feedback from other



Alan Box (2nd left) participated in the well-attended "DAB: Friend or Foe" session at Radio 1991

broadcasters, what are they saying about DAB?

**Box:** All kinds of things. Some say delay it; others say we're moving too fast on it. I've heard: Why can't we use FM spectrum, why don't we have a US system?

The feelings of the task force have evolved as we've heard these things. At first we thought everyone could have an equal allocation; now we know it

Commission will tackle DAB and that could take years.

My best guess is that we'll see the first stations in the year 2000 with a real transition to DAB a few years later. I don't see a long transition, because it won't take long to make the receivers. The biggest chunk of time until then will be ironing out the policy issues.

**RW:** Is the US broadcasting industry moving ahead fast enough on DAB? There are fears that other countries interests, even our own international broadcast interests, may pull us along in directions we don't necessarily want to go.

**Box:** The industry is moving pretty fast. Other countries, such as Canada and in Europe, may be testing systems faster, but they are no further along than we are in implementation. There are other forces, such as government interests and satellite interests moving rapidly. That's why we're staying on top of the issues and discussions, taking a leadership role with the spectrum study and coverage concerns and making sure the industry stays informed about DAB.

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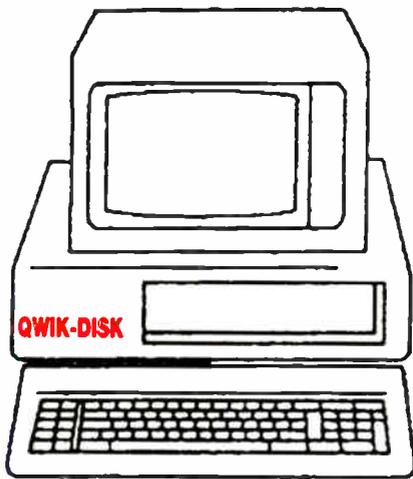
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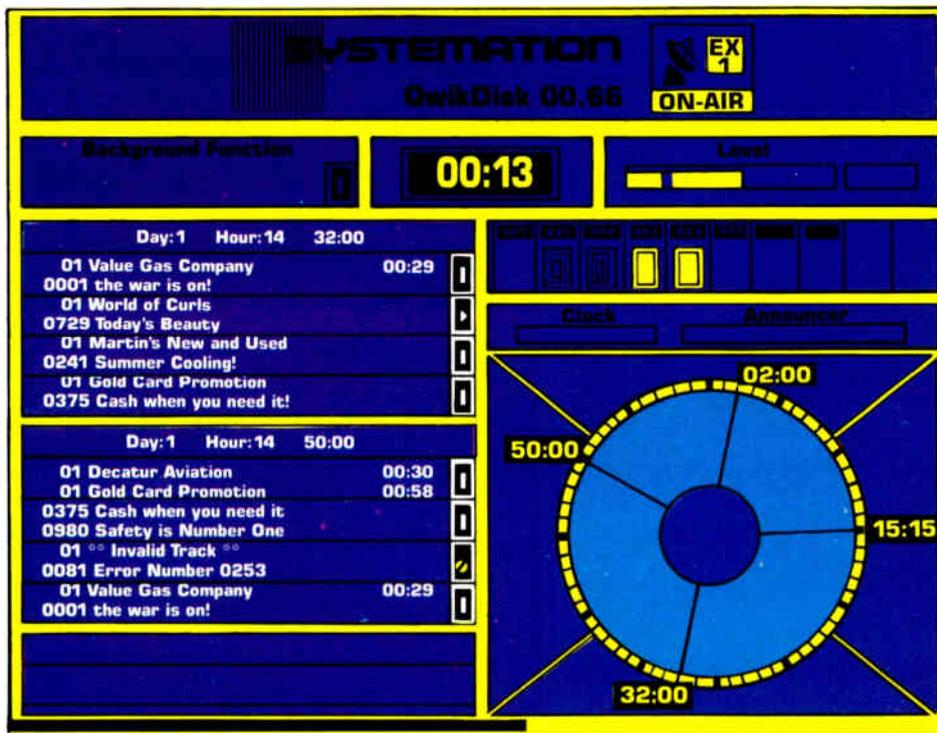
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# An In-Depth Look at Eureka 147

by Steve Crowley

Compact discs—the ubiquitous CD—outselling vinyl records since 1987, offer the consumer the finest in recorded audio quality. They're also a hit at radio stations, where they're less of a maintenance hassle than tapes or records. But all the brightness and definition don't come across on the air. And while you're driving or jogging, the best receivers can be interrupted by noise or distortion.

The problem is that both AM and FM radio are now comparatively low-tech methods of broadcasting. They serve us well, but can't match compact-disc digital quality due to inherent limitations in their analog transmission schemes.

In Europe, they've started from scratch and combined the latest in signal processing hardware with research on the psychology of hearing to develop a new type of digital radio that offers the sound quality of compact discs. Some day it might allow US broadcasters to get highest-caliber audio to the listener.

The idea of digital audio broadcasting (DAB)—transmitting a digital representation of audio—has been around for some time. Experiments have produced outstanding audio quality, but at the price of bandwidth so wide, it hasn't been practical for general use.

The bandwidth obstacle has been overcome by a consortium of European research institutes and consumer electronics companies in the Eureka 147 digital audio broadcasting project. Originally created for satellite audio transmission, the developers also see it operating terrestrially in the VHF or UHF band to offer CD quality sound and make possible a complete digital program chain.

## Eureka defined

Among the system's features are frequency response to 20 kHz, low transmitter power, no multipath distortion and more efficient spectrum utilization than FM—12 to 16 stereo channels can be placed within a single 4 MHz block. Also, on-frequency boosters may be implemented to fill coverage gaps without interference between the main and booster signals.

A key to the reduced bandwidth requirement is digital compression of the program material before transmission. This begins with analog to digital con-



The CAB's Michael McCabe hosted Eureka listening tests this summer in four Canadian cities.

version of the left and right audio channels. Using a 16 bit word and sampling at a 48 kHz rate, a combined data stream of  $2 \times 16 \times 48,000 = 1,536,000$  bits per second is generated. The compression process then cuts this by a factor of six to 256,000 bits per second.

The lower bit rate allows for narrower transmitted bandwidth, but isn't audio

information lost? Yes, but remember, the Eureka 147 system is said to produce CD quality sound; it can't physically reproduce the CD waveform because of the lost data. In digital audio systems, (this one included) fewer bits mean more noise and distortion. The idea here, however, is to keep artifacts imperceptible to the listener.

Sounds are concealed by others all the time. A TV can't be heard over a vacuum cleaner. Similarly, a piece of music drowns out parts of itself. Louder notes mask softer ones. We don't hear a lot of what's going on. The property of masking is well known to psychologists who study human responses to sound, or psychoacoustics.

While engineers measure a sound's frequency and intensity, psychologists are concerned with their perception as pitch and loudness. In masking, the closer two tones are in frequency the greater the likelihood that the louder will

(continued on page 39)

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## POINT-COUNTERPOINT:

# GLOBAL SATELLITE DAB?

## Radio As Diplomacy

by T.F. Rogers

For millennia individual countries have advanced their international interests through the establishment of remote embassies and the exchange of diplomats to facilitate government-to-government communications.

As the people of the world have become better educated, have wider access to communications media and are increasingly influential in the conduct of their government's activities, an additional form of international political discourse has come into being: that between governments and the populations of other countries. This government-direct-to-people communications is called "public diplomacy."

One important way by which public diplomacy is now conducted, worldwide, is by means of shortwave broadcasting.

But shortwave broadcasting, which depends upon the earth's ionosphere to see radio waves propagated to great distances, is of inherently poor reliability and quality, cannot focus well on specific listening areas, is not easily received and is very expensive. Therefore, radio scientists and engineers have studied the possibility of using transmitters in orbit, digital modulation, and UHF radiowaves to broadcast directly to low cost home radios.

### Improvements by satellite

The last few years have seen satellite technology advances, and the invention of

new operating methods and means, so that a fine and economical space-based international direct audio service can be confidently foreseen. Studies by our National Research Council have reached this conclusion, NASA and the VOA have related activities underway, and our National Security Council has concluded that it would be to our country's benefit if such a service became available.

Thus, listeners here and around the world can look forward to the day when they will be able to tune in, easily and directly, to audio programs originating in most of the countries of the world, and learn, thereby, of their interests, values, activities, and government policies. And our country will be able to do a much better job of providing the rest of the world's peoples with broad and current information about our own interests, values, activities, and policies—and at a lower cost to our taxpayers.

## Localism Is the Issue

by Michael C. Rau

The National Association of Broadcasters strongly opposes the efforts of the US government, in particular VOA, to provide a means for foreign governments to digitally broadcast news, opinion and propaganda direct to the radio listeners of the United States.

Under such a view, each local AM or FM radio station could find itself competing against the satellite-delivered broadcasts of other countries such as Radio France, BBC, and Radio Moscow. These broadcasts also could contain commercial, advertiser-supported programs as well. At stake is the future of US local commercial radio stations.

Whether our government broadcasting agencies should be involved in establishment of a new digital satellite system is not a simple question. Government involvement in digital satellite sound broadcasting raises serious policy considerations that go to the very foundation of why these agencies exist in the first place.

The world has changed; the cold war is over. Private broadcasting stations and networks, once absent from the airwaves in many countries, now are being actively

developed and promoted. As a consequence of these factors, the role of the VOA in our changing world needs very careful examination. We may find serious questions as to whether continued government expenditures are justified in an age with a burgeoning budget deficit.

"Localism" is not just a slogan NAB bandies about in Washington. It's the philosophy that underlies the development of US AM and FM radio—the world's most successful broadcasting system. Every day in America local radio stations provide music, news and information to communities of all sizes. Local advertising helps steer local buyers to local sellers. In a sense, local radio stations function as a kind of lubrication for local economies and community affairs all across America. If the business of local radio stations is adversely affected, the local economies, jobs and local information services provided by stations also will be adversely affected.

The VOA argues that its "public diplomacy interests" and the US policy on "free flow of information" somehow compel establishment of an international digital satellite service. These arguments are totally without support. No one questions, at least in the US, the right of

programmers (whether sovereign countries or private entrepreneurs) to serve foreign markets using whatever transmission facilities are available.

But principles of fair and equitable access, or "free flow of information," do not mandate establishing a new transmission or distribution mode; the VOA has no right to subsidize development of a whole new technology, a new broadcasting platform, for delivery of its programs. Neither the VOA nor any foreign user has the right, directly or indirectly, to force a satellite broadcast delivery system on the US.

### How necessary?

Similarly, the "public diplomacy interests" of the VOA do not support establishment of an international satellite sound broadcasting service. While it's hard to find a precise definition of what these interests are, presumably they include telling the world about American free society. Government broadcasts, however, are not the only source for information and news about American society.

Private enterprise, in the form of international newspapers, the nascent private broadcasting and cable industries developing in Europe and elsewhere, and existing shortwave broadcasting stations, provide sources for world news and information for all nations. As a result, there are serious questions raised about whether the US has the same need for the

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The United States Code notes in Chapter 18 of Title 22: "The Congress declares (that)... United States Information... programs should enable the Government of the United States to promote a better understanding of the United States in other countries, and to increase mutual understanding between the people of the United States and the people of other countries (and) that it should utilize, to the maximum extent possible, the services and facilities of private agencies, including... radio."

Our private sector is now beginning to conceive of ways by which an existing important radio service could be sharply improved and offered to our people and government, thereby providing a broader listening menu, improving our national security and lowering our government's costs.

---

*T.F. Rogers headed the division of the MIT Lincoln Laboratory that did some of the earliest satellite communications research. He is President of the Sophron Foundation, McLean, VA, which studies space matters.*

---

VOA as it has in the past. And, the US government international broadcasting agencies—the VOA, United States Information Agency, Radio Free Europe and Radio Liberty—increasingly, and properly, may be uncertain about their institutional futures.

Moreover, establishing a digital satellite sound broadcasting system could disenfranchise the very audience that is most likely to be receptive to VOA's news and views about America: the Third World, societies that are not free. Where, in these societies, would third world listeners find the money to buy digital satellite receivers? Especially when the same programs are likely to be available on existing shortwave receivers?

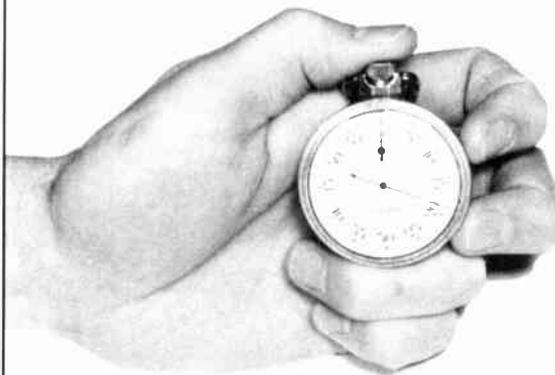
#### **Radio's future at stake**

I can't stress enough the importance of this issue to the US radio industry. Digital audio broadcasting should be established, if at all, not as an international satellite service, but as a terrestrial radio system, modeled on our current AM and FM allocations. Every AM and FM licensee should be afforded an opportunity to evolve to a new digital delivery system.

---

*Michael Rau is Senior VP of Science and Technology for the National Association of Broadcasters, 1771 N St. NW, Washington, DC 20036. He can be reached at 202-429-5346.*

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# Examining Eureka 147

(continued from page 35)

mask the softer. Increasing the frequency separation makes the softer tone more apparent.

Masking plays an important role in clinical audiology: When a loud test tone is generated to test an impaired ear, the other ear may detect it and bias the results. This is overcome by introducing a masking noise in the non-test ear that makes the test tone imperceptible.

## Eureka masking

The Eureka system uses masking to eliminate the details of audio that can't be heard. After the audio at the radio studio is converted to digital data, the audio is divided into 32 subbands. Because there are so many subbands, little information is carried in each one.

If the audio in a particular subband is below the threshold of perception, the data representing that subband are eliminated. Additionally, the amount of data representing remaining audio is reduced; this increases noise in the audio, but enough data are kept to keep noise below the threshold of perception.

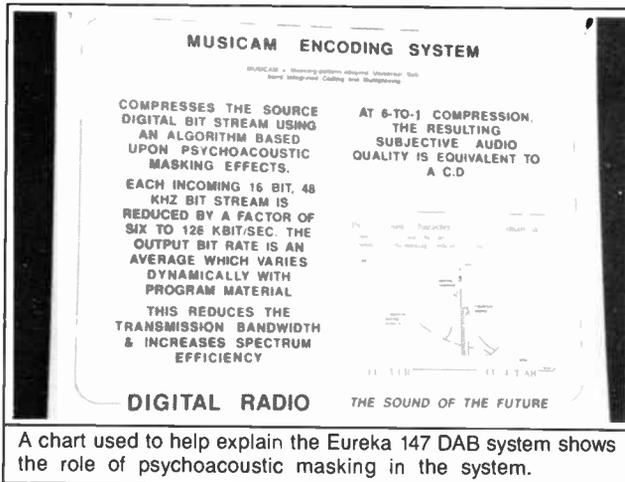
The resulting data rate varies according to the amount of activity in the audio. Rock music requires more information than chamber music, which requires more information than an announcer. The transmission system is designed for the highest data rate required. During slow points in the audio, non-audio data can be transmitted, increasing the utility of the receiver. Data might be used to display song titles, weather warnings, station slogans or still pictures.

Taken together, all these techniques allow the amount of audio data to be reduced by more than 80 percent with no perceptible degradation. The audio reduction process is called MUSICAM (Masking-pattern Universal Sub-band Integrated Coding and Multiplexing).

MUSICAM takes a lot of computing power, but the increasing economies of digital signal processing (DSP) are making it practical for consumer use. DSP has been used for years in areas where complex signals need to be analyzed and processed, such as biomedical engineering, seismic analysis and speech recognition.

DSP of the scope required by the Eureka system used to require prohibitively large computers. Today, the necessary DSP devices are available on integrated circuits. They're similar to microprocessors, but are optimized for signal processing calculations.

The audio compression scheme is not foolproof. Listener adjustment of receiver tone controls can disturb the critical loudness relationship between masking and masked frequencies. Noise



A chart used to help explain the Eureka 147 DAB system shows the role of psychoacoustic masking in the system.

might be unmasked.

Also, in the unlikely event that one of these stations was recorded and played back on another station, the audio would be reduced a second time. Noise that was originally just below the threshold of hearing could cascade and become perceptible. To help prevent these impairments, a mask-to-noise margin is built in; the system doesn't reduce audio data to the absolute minimum.

## Getting rid of multipath

Reducing the amount of data needed to represent audio helps lower spectrum requirements—but that still leaves the multipath interference problem. A radio signal carrying precise digital data can still be wiped out at certain locations.

The Eureka 147 system takes advantage of the variation of multipath with time and frequency. Variation with time can occur when the receiver is in motion and moving through interference pockets.

Variation with frequency is less intuitive. Multipath interference occurs when signals on paths of varying length arrive at the receiver out of phase. That phase

relationship is a function of wavelength which corresponds to frequency. A different frequency will change the phase relationship and thus change the likelihood of interference at any point.

If you're in a market with several stations using the same antenna, listen to one the next time your driving. When it fizzles at a stoplight, punch up the others. They're OK. And so on down the road.

With the Eureka system, the data are split up and portions transmitted on many closely-spaced frequencies. Because of the frequency dependence of multipath, most of the frequencies, and hence most of the data, will usually be available.

Missing information can be reconstructed using error correction techniques. Extra data representing error correction information are added to the audio data stream. These data tell the receiver what patterns of audio data it should be receiving at any instant. If the receiver detects a missing element, it then uses the error-correction information to accurately

predict what the missing or incorrect data should have been and adds them in.

With the data divided over so many frequencies, the data rate per frequency is so low that each symbol lasts longer than the spread of propagation delays. Furthermore, the receiver doesn't sample between symbols (that period of uncertainty when phase transitions arrive from multiple reflections). Within limits, these features prevent inter-symbol interference, and enable most multipath signals to add constructively in the receiver.

Another performance enhancement can be achieved by "interleaving" the audio data in time. A cluster of data representing a millisecond of audio can be broken up, spread out and transmitted over several seconds; the parts can then be recombined by the receiver. Thus if all frequencies are lost for a split second—perhaps when driving under a bridge—there doesn't have to be a total loss of audio as with AM or FM; instead, there could be a less noticeable degradation over several seconds.

Of course, if you drive too slowly under the bridge, the receiver will run out of data. A big concern of the system is the "brick wall" transition at the edge of the coverage zone.

The system is designed to either work perfectly or not at all, unlike AM and FM

FM, high power is needed to get a usable signal to most locations most of the time. Instead of brute force, the Eureka system uses the mathematics of error correction to finesse the audio data to the receiver. Excellent coverage has been had with powers of less than 1000 watts.

optimized to the propagation characteristics of allocated spectrum, of which there's none—yet. For terrestrial implementation of the Eureka 147 system, the lower the frequency the better, with a lower limit of approximately 80 MHz to prevent sporadic E interference. The higher the frequency, the more problems there are with building and foliage attenuation.

Also, a characteristic of COFDM is that synchronous transmitters must be placed closer together with increasing frequency. This raises the number of transmitters required to cover a wide area.

Of course, the best spectrum is hardest to get. But since Eureka 147 spectra consists of hundreds of closely-spaced carriers, each having random phase and low power, it looks like wideband noise; it's relatively benign to other communications systems. This feature may enable sharing with other systems.

*Steve Crowley is a registered professional engineer with the consulting firm of du Treil, Lundin & Rackley, Inc. 1019 19th Street, NW, Third Floor, Washington, DC 20036. He can be reached at 202-223-6700, or by FAX at 202-466-2042.*

## ***A key to the reduced bandwidth requirement is digital compression of the program material before transmission.***

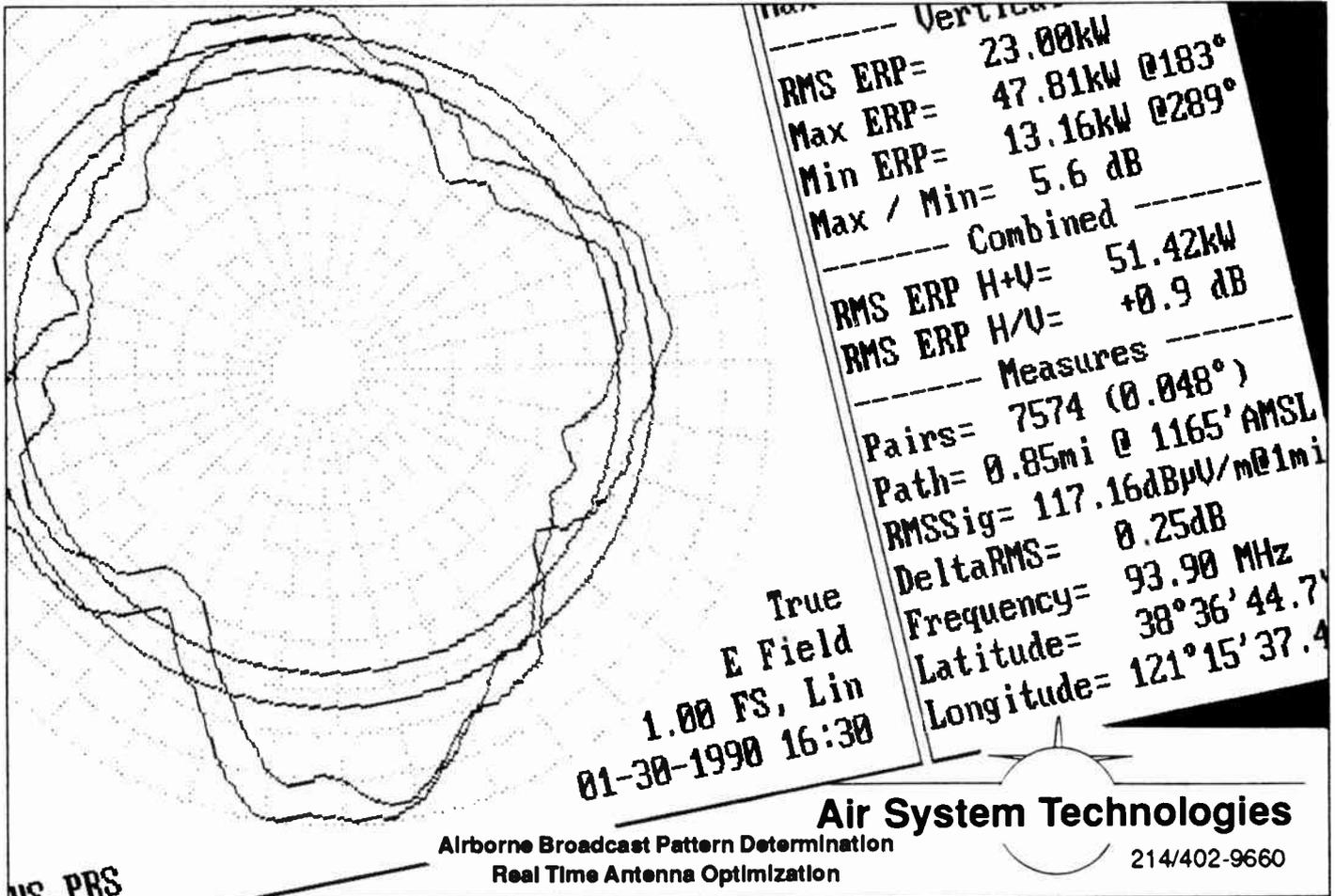
where there is generally a graceful degradation. This might be alleviated through the use of punctured error correction codes. This technique simply reduces the amount of error correction so that when a certain amount of data are lost, the receiver starts to generate noise instead of correct all the information.

### **Lower power needed**

The error correction process helps the system use much less power than conventional radio stations. With AM and

The transmission process is called COFDM: Coded Orthogonal Frequency Division Multiplexing. "Coded" refers to the error correction and data interleaving process. "Orthogonal" ultimately means that information can be extracted separately from each carrier without interference from adjacent carriers; it allows for modulation and demodulation using digital signal processing techniques. "Frequency Division Multiplexing" simply refers to the distribution of data over many frequencies.

Ideally, system performance will be



# The Pendulum of FCC Regulations

by Harry Cole

Federal regulatory policy—especially the FCC's regulatory policy—is occasionally described in terms of a pendulum, periodically swinging in the direction of extensive regulation, then reversing course in the direction of extensive deregulation (or, to use the infamous buzzword of the Fowler Commission, "unregulation").

This metaphor clearly holds a certain validity in the FCC universe, as is apparent from the actions of the Sikes Commission which set it apart from its two predecessors. Recognizing and understanding those distinctions may prove a useful exercise for licensees who intend to stay on as licensees in the 1990s.

First, let's take a look at what hap-



FCC Chairman Mark Fowler, at the start of the '80s, helped bring then-President Ronald Reagan's "hands off" approach to the broadcast industry.

pened during the Fowler and Patrick Commissions, a period which covered almost all of the past decade.

## Down with the rules

The Commission seemed almost to presume that any rule which appeared on the books was automatically undesirable unless some compelling justification for it could be shown. The result for broadcasters was considerable liberation from various requirements.

But at what cost? First, the Fowler Commission's overall program of "unregulation" led to a substantial increase in competition, as more stations were authorized and as all stations were permitted to gravitate toward central markets without fear of reprimand from the Commission.

This certainly could have been

foreseen—after all, the supposed justification for deregulation was the notion that competitive marketplace forces would function adequately in place of governmental regulation.

Thus, it was to be expected that deregulation would be accompanied by efforts to maximize competition. Nevertheless, many broadcasters grumbled at the onset of the increased competition which was the price exacted for deregulation.

Second, the wholesale stripping of regulatory standards in some cases made it difficult for licensees to figure out how best to keep their stations in compliance. After all, the notion of "deregulation" may be nice in the abstract, but as long as you have to get your license renewed, you have to worry about complying with the rules. And in order to comply with the rules, you have to know what standards those rules impose.

Thus, when the Commission, in the name of rampant deregulation, simply throws out well established standards in

favor of some amorphous notion that licensees should bear the burden of determining when and if they are in compliance, licensees should think twice before applauding.

## Goal-oriented

Perhaps the most troubling aspect of the Commission's activities in the 1980s was not its substantive policies, but the result-oriented way in which it sought to achieve those policies.

Determined to reach certain particular ends, the Commission often seemed not to care whether or not the analytical path which it charted made sense or enjoyed any reasonable support in fact or law. Instead, the FCC seemed at times willing simply to announce and adopt a position without regard to the practical, legal or political advisability of the position. This did not inspire confidence in the FCC's decision-making processes and it did not provide much guidance to licensees seeking in good faith to comply with the

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Commission's expectations.

Fortunately, those days appear to be over. Whatever may be said of the Sikes Commission—and a number of very valid complaints may be made—the Commission today seems determined to act in a rational fashion which takes into account not only a particular desired

in effect, part of the urban market. However, the flip side of this was the likely abandonment of those smaller communities—a danger which Commissioner Quello wisely noted in his dissent to the policy.

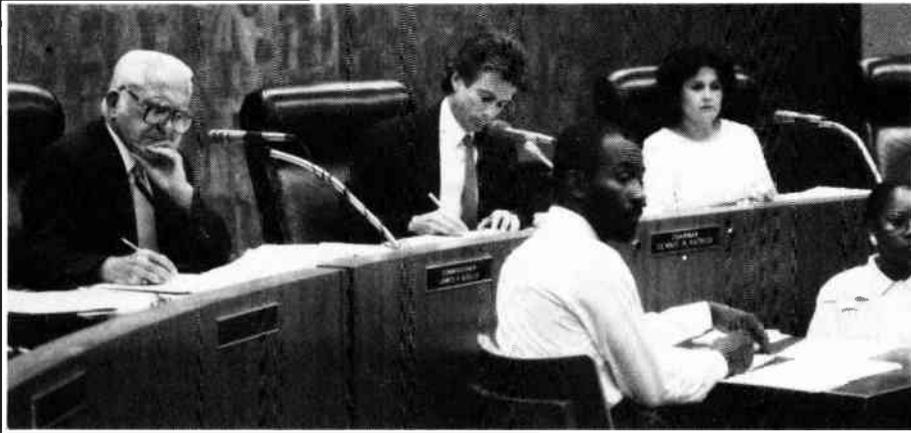
Now the Sikes Commission has cut back on the Patrick Commission's policy

heyday of unregulation, it seemed that the Commission all too frequently equated that which was deregulatory with that which was in the public interest; too seldom did the Commission consider whether the public interest itself brought any additional considerations to bear.

Underscoring the return of the concept of "public interest" is the Supreme Court's decision last summer in *Metro Broadcasting Inc. V. FCC*. There, as you may recall, the Court affirmed the FCC's minority ownership policies. But in so doing, the Court's majority went out of its way to reaffirm traditional notions of the public interest, the broadcast licensee's role as a public trustee, and the overriding public importance of the broadcast medium.

Those deregulators anxious to see the demise of the "scarcity rationale" (which was used to justify, among other things, the Fairness Doctrine) were disappointed to see that rationale at least conceptually bolstered, if not expressly reaffirmed. Clearly, it appears that the highwater mark of deregulation has been reached and passed.

Of course, this is not a bad development by any means. To the contrary, the well-reasoned approach which seems characteristic of the Sikes Commission thus far will probably work to the advantage of broadcasters and the broadcast industry as a whole far more than did much of the reflexive, result-oriented



The Patrick Commission carried out the industry's deregulation in the 1980s.

end, but also a multitude of other factors and considerations which the Fowler and Patrick Commissions seemed inclined simply to ignore.

### Retrenchment

Already the Sikes Commission has retrenched substantially in a number of areas where its predecessors' deregulatory forces had made dramatic advances. For example, the Fowler Commission abandoned virtually all consideration of character questions as part of the licensing process; no longer did it make any difference that an applicant may have been convicted of serious felonies involving its character qualifications.

The Sikes Commission, by contrast, has recognized that that deregulatory approach doesn't necessarily work. Instead, the FCC now reviews such matters on a case-by-case basis, with appropriate consideration given to the facts and circumstances surrounding any past illegal conduct.

In a similar way, the Sikes Commission has recently reconsidered one of the Patrick Commission's last actions. The Patrick Commission adopted a new policy concerning changes in the cities of license of FM and TV stations. The new policy made it very easy to move such stations away from smaller, rural communities and in toward larger metropolitan areas.

Obviously, this was a boon for those stations on the fringe of an urban area that were able to move in and become,

substantially. While FM and TV licensees can still change cities of license, the Commission has made it clear that such changes should not be permitted unless they can be justified not only in terms of the applicant's private interest, but in the public interest as well.

### A familiar phrase

It is probably not unreasonable to extrapolate from these examples that we



Under Chairman Al Sikes (right) the FCC of the 1990s is reinstating some regulatory policies.

are likely to witness, over the next few years, a restoration of the notion of "the public interest."

That term, of course, has always been a fundamental linchpin of the Communications Act and, therefore, of the Commission's regulatory mission. But in the

deregulation of the 1980s. We should welcome the change.

Harry Cole is a partner in the Washington, DC-based law firm of Bechtel & Cole, Chartered. He can be reached at 202-833-4190.

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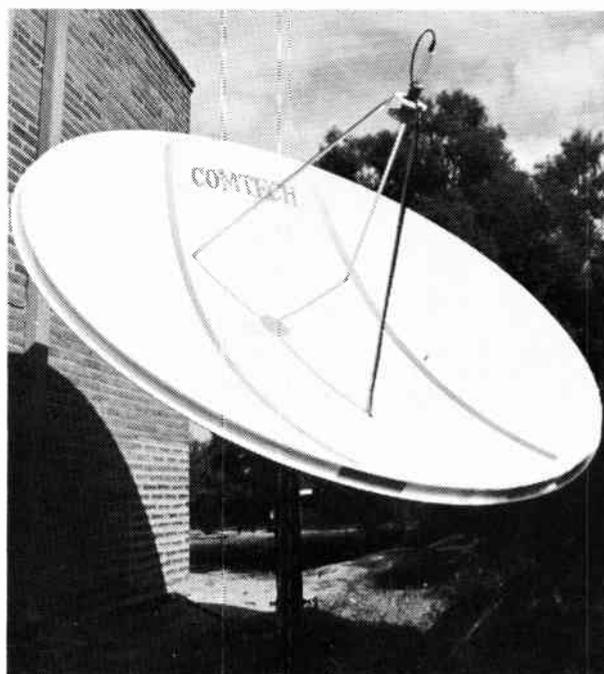
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# Communications Act: Friend or Foe?

## An Examination of Whether This Cornerstone of FCC Regulatory Policy Should Be Reconsidered

by Lex Felker

There never seems to be any shortage of Communications Act critics. Almost every Congress some member calls for major surgery on the Communications Act of 1934. Of course, as is true for most legislative initiatives, these rarely get past the idea stage. But it seems to me that, increasingly, the governed (that's you and me) are becoming more vocal in suggesting big changes in communications law.

All of this activity has encouraged me to contemplate the possibility of creating a wholly new communications statute: one that would better facilitate technological advance and the introduction of innovative services.

### Technology

Technology has surely changed over the past 60 years. When the Comm Act

(and its predecessor the Radio Act) was created, AM radio was cutting edge stuff. Since then, advancing technology has brought big changes, both in the scope of radio-based services and equipment and in the numbers of communications service providers.

On the other hand, the Act was conceived in the midst of a technological revolution. As terrific as the new communications systems are, from a societal perspective, I don't believe they compare with the quantum leap Guglielmo Marconi brought the world in 1895.

The framers of the Act seemed to anticipate that the nature of communications technology was bound to change, and they vested substantial flexibility in the new Federal Communications Commission to adapt regulations to that change. It's hard to argue that the FCC has been reasonably successful in adapting to technological change.

There may be some *structural* deficiencies in the system Congress created, however. Most notable is the apparent barrier new licensees, services and technologies face. Some of this hindrance was built in to the arrangement consciously by the statute's framers, as an informal *quid pro quo* to broadcasters for the statute's content controls.

But, much of the potential incumbency bias impediment could simply be a byproduct of an administrative resource allocation scheme. Although many policy analysts have argued that most of the inherent barrier to entry could be erased by instituting a more market-based resource allocation plan, I see virtually no chance of Congress making this type of statutory change.

### Economics

When the Act was created, the communications field was merely a pimple on the face of US commerce. Today, of course, communications companies are

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among the largest and most productive in our economy. Some observers have suggested that the fact that broadcasting is now "big business" conflicts with the Act's public interest standard and that a new law could reconcile this tension.

There is little question that the potential economic value of at least broadcast communications was appreciated by the statute's framers, however. In fact, there is evidence that the framers sought to limit the number of broadcasters to ensure profits that could be funneled to support "public interest" programming which many believed would not be broadcast otherwise.

Whether licensees' business interests would actually conflict with the public interest was an issue debated when the Act was created and it rages on to this day. What does seem clear, however, is that so long as government seeks to influence the types of programs aired by broadcasters, a tension will exist with the business aspects of communications.

**Regulatory philosophy**

At first glance, it might seem that one area in which some difference might be detected between the 1920s and the 1990s, at least insofar as communications law is concerned, is regulatory philosophy.

In the '20s, there was little dispute that some form of government control of radio was inevitable. In fact, in convening the first of four radio conferences, Herbert Hoover—then Commerce Secretary and instrumental in crafting the 1927 Radio Act—announced that the field of ra-

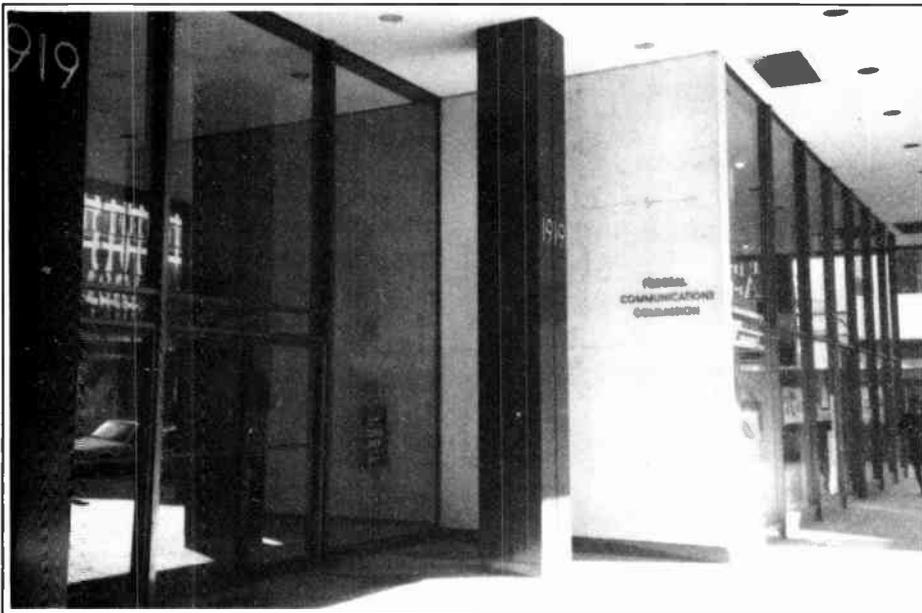
first term as President, most of the 1980's deregulative activity has occurred at the FCC, not in Congress. And most recent Congressional activity has been devoted to restoring some of the constraints the Commission has removed.

**Has the Act outlived its usefulness?**

There have been undeniable changes in technology during the past 60 years, and the world is a much different place

Frankly, I don't see much difference between the concerns expressed by today's legislators and those of the Comm Act's framers.

In many ways, I view the '34 Act as an old friend: there are some things I'd change if I could, but the current arrangement is familiar. Despite the difficulties inherent in the present system, the US enjoys a highly diverse and technically sophisticated communica-



The Communications Act of 1934 created the FCC. Is it time for a change?

***I can't see any good reason to spend the time and energy needed to create a new communications statute that does not look much different than the Act it would replace.***

dio communications was "one of the few instances that I know of in this country where the public—all of the people interested—are unanimously for an extension of regulatory powers on the part of the Government."

In contrast, the past ten years have seen a roll-back in government regulation of, and involvement in, the electronic media.

But these differences in regulatory philosophy might not be reflected where it would count the most—changes in statutory oversight. With the exception of some legislation enacted during Reagan's

than it was in the Roaring '20s. There are undoubtedly statutory changes which could be made to the Communications Act that could help attract capital to com-

tions structure.

At this point, I can't see any good reason to spend the time and energy needed to create a new communications statute that does not look much different than the Act it would replace. As we have for the past 60 years, I suggest we continue to rely on the FCC to refine its regulations to adapt to the never-ending changes that affect the world of communications.

*Lex Felker is a Technology/Engineering Consultant with the law firm of Wiley, Rein & Fielding, Washington, DC.*

communications endeavors, further encourage innovation in communications and facilitate the development of new services.

For all the technical and social changes which have occurred worldwide over the past 60 years, however, the legal considerations and choices facing legislators crafting a communications statute have remained essentially constant.

Legislators must still strike a balance between reliance on market forces and individual/corporate freedoms on the one hand, and consumer protection and government control on the other.

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# The Manufacturers' Crystal Ball

## Some of Radio's Best Known Equipment Makers Predict Product Trends for the Coming Years

by Debra Green

What will 1991, and the rest of the decade bring in the way of new equipment manufacturing and marketing trends? Will new players change the shape of industry economics? What about mergers? And of course, there's the all-important new technology—read: digital—to consider.

Lacking a crystal ball, RW decided the best way to answer these questions was to go right to the source and ask those most closely involved.

We selected the top players in the business and asked them five questions concerning new trends in equipment development with respect to the economy and increasing interest in digital possibilities.

While opinions vary on everything from the current economic situation to developing technologies, all answers give a fascinating insight into what's ahead for the equipment side of radio.

### Analog replacements

Dave Veldsma of the Audio Broadcast Group, Inc. says he sees new equipment

trends developing into a recordable CD or equivalent that will replace tape cartridge machines. It will incorporate digital technology, permitting storage medium to have one single piece of in-

### What will 1991, and the rest of the decade bring in the way of new equipment manufacturing and marketing trends?

formation, ready for instant playback, preserving the element stations like best about the ubiquitous cart machine.

"As I visit with broadcasters around the country, I find resistance to any computer-type device that has everything stored on a couple of disks. Should there be a "glitch" and all is gone, so is their library," Veldsma notes.

Digital technology will abound, he says, bringing new opportunities in broadcasting, all the way from a new generation of consoles with touch screens to transmitters that are smaller and more efficient.

"Digital will be a major factor in the '90s and as an equipment/system supplier it will become a major factor in our business," Veldsma explains. "We are actively looking at equipment that will fulfill the broadcasters' requirements in both performance and operation."

And let's not forget the all-important "people aspect." "The coming year will

provide opportunities to organizations that provide good customer service. Personal contact with knowledgeable people will excel," he asserts. "As more and more managers will be making engineering decisions, the organization that can solve their problems will have opportunities for exceptional growth."

### Recession immunity

But what about the sluggish economic picture? Veldsma says business will be good for his company, despite a slowing down in other areas. "Our company will not be affected by the recession, just as we weren't in previous last ones. With a commitment to outstanding customer service, we look forward to a great year," he maintains. "Low price is soon forgotten, but outstanding service is long remembered."

Russell Gentner of Gentner Electronics Corporation, however, does see an overall effect of the state of the market. He believes the recession in the radio broadcast market will spill over and slow manufacturers' research and development efforts.

However, he notes, it is likely that we will continue to see the ongoing development of the digital workstation, and the ongoing discussion regarding standardization for digital compression.

"Digital audio processing using DSP's will become a reality as Gentner brings to market its line of digital audio processors. Products such as the Audisk and other digital storage devices will continue to be refined and enhanced. I predict that DAB will be a reality in the United States within five years."

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"Also, I believe that within the next five to ten years a standardized digital audio compression method will be adopted. Storage of audio on hard discs, warm drives, etc., will be commonplace," Gentner says.

Gentner believes that although the use of cart machines will become less and less, they will never be replaced. However, storage transmission and digital manipulation of audio, according to Gentner, will become commonplace. He says this is the most significant change that has occurred in the industry. And he believes it will be a factor in economic survival.

"I don't believe we will be out of this recession for the next 18 months. The companies that survive will be those that cut their expenses, continue to do limited amounts of marketing and some research and development. The international marketplace is a key to the possibility of any growth through these tough economic times. Companies that continue to develop products through the recession will have an advantage once the recession is over," Gentner says.

And he adds his own tactics for slow-market survival. "Our strategy to cope with the economic downturn in the market is to diversify into teleconferencing,

## Predictions

- Continued digital replacement of analog gear, slower for some products, faster for others.
- Increasing interest in DAB but timetable predictions vary and skepticism abounds.
- Working through an economic downturn, but radio somewhat "recession-proof."
- Some slowdown in R&D due to a tight economy.
- More cost effective products and more antenna site-sharing
- Customer service becomes increasingly important.
- Continuing influence of and emphasis on computer technology.

recording and retrieval system with removable media will evolve.

"We, among others, are actively pursuing this. In the meantime, our strategy is to continue providing reliable products and support, permitting customers to weather the current economic downturn, while closely monitoring the state of the industry and new technologies," he concludes.

Ron Frillman of Harris Broadcast Cor-

"There is no reason for either optimism or pessimism. Obviously, economic conditions are not ideal, but pessimism has the unfortunate habit of becoming a self-fulfilling prophecy which can paralyze a station or supplier's ability to deal with challenges in a responsive, constructive manner."

Harris Allied's strategies as outlined by Frillman, include expanded customer field capabilities with trained representatives who will be able to work even more closely with radio broadcasters; central radio telemarketing; and continued emphasis on technical training and support of customers.

"Overall, we know we must stay close to our customers, understanding their needs then quickly responding to them," Frillman notes.

### More cost-effective gear

Jonathan Clark, marketing manager of Shively Labs, sees the challenge on manufacturers to help stations meet their bottom lines.

"Due primarily to the economic woes in our industry, we expect to see a trend towards products that can either reduce costs without significantly reducing quality; or increasing value without significantly increasing costs," asserts Clark.

Clark outlines specific developments in his company's field of expertise to help that process along. Among them are proven antenna designs in "no-frills" configurations; increased reliance on pattern studies to assure maximum coverage; custom antenna configurations, such as half-wave spacing, to provide the best possible signal; and a move towards more bays to reduce transmitter costs and operating expenses.

Clark sees the long term developmental trends in the FM industry tied into the development of DAB. Maybe in anticipation of this, or as a lucky coincidence, over the next five years he sees a continuing effort on the part of broadcasters towards establishing and expanding multi-user sites.

"The technical sophistication of DAB is real, and its eventual implementation is inevitable; however, the short term question is more difficult. DAB implementation and growth seems to depend, primarily, on one thing: bandwidth allocation. Without it, DAB is like a technologically marvelous train, with no tracks to take it anywhere. When the bandwidth allocation question is resolved, and there is a real spectrum home for DAB, then its true potential can

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***"As more and more managers will be making engineering decisions, the organization that can solve their problems will have opportunities for exceptional growth."***

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We are now devoting a significant amount of our resources to that end, and we will be introducing new products soon. Additionally, we have significantly reduced our overhead."

### How soon digital?

"I doubt that anyone would argue that the future for broadcast audio is digital," says Larry Lamoray, director of marketing for International Tapetronics Corporation.

"But when, in what format, and at what cost are the obvious questions. While we foresee additional hard-disk based systems being introduced in the next year, with more innovations and commonality of functions, we cannot see typical radio stations fully embracing the technology as of yet."

Lamoray believes the older, tried and true technologies will remain in place at the majority of facilities. Then, in the longer term, a reasonably priced digital

poration also predicts continued focus on digital for radio transmission and studio products in the coming year. There already is a strong interest among US radio broadcasters in digital products. He believes it will escalate. Frillman says Harris-Allied will continue to focus heavily on digital technologies in both transmission and studio products.

Equipment, he points out, must offer real value to customers in terms of performance, reliability and efficiency. With increased demands on radio station engineers, equipment must also be user-friendly for non-technical operators. Customer support has always been important, but it is becoming even more so.

"Economically, the coming year will be tight. The US radio industry's already seeing that," says Frillman. "Factors playing a role include overall US economic conditions being down, impacting station advertising revenues with carry-over to all industry suppliers.

be better analyzed," says Clark.

DAB will not be a displacing technology, according to Clark, but rather another radio broadcast approach supplementing AM & FM.

"FM did not eliminate AM, CDs did not eliminate tapes and albums, and DAB will not eliminate AM and FM. If DAB allocation is allotted to present stations, then the impact should be tolerable to broadcasters. However if the DAB allocation expands radio licenses then suddenly the ad revenue "pie" is divided again, and broadcasters will be fighting for a smaller piece," he says.

With a healthy amount of skepticism, Clark cautions against jumping to conclusions about the acceptance of DAB. "Our industry is fraught with a certain amount of cynicism. For how

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***"I foresee a continuing trend of radio stations turning to digital workstations for use in the production room in '91."***

---

many years have we heard about HDTV? AM Stereo? Having the technology is not everything." He notes that since no receivers are currently being built, it may take a phase-in period even once the spectrum issues are decided.

**Other economic influences**

But there are other factors, besides DAB, playing a major role in the market, Clark says. The real-estate market is becoming more and more difficult to deal with, site costs are escalating, and the growing pressures from the FAA and environmental groups against new towers are all contributing to encourage broadcasters in a market to band together and establish a common site, which ultimately benefits all involved.

"Theoretically," Clark notes, "broadcasting is a local business service and therefore should be able to operate somewhat independently of nationwide economic trends. However, nationwide trends are just that—nationwide, and the effects of a recession would undoubtedly be felt, both in reduced advertising and in increased operating costs." He notes that the situation is worsened by the current problems in the banking industry and previously the unhealthy amount, and influence, of "speculative and investment broadcasters."

Neil Glassman of Bradley Broadcast Sales takes a more general approach to the question of digital's affect on the future. He says that to see the whole picture, it is necessary to look at the economic and social effects it may have on society.

"In the sixties," says Glassman, "the FM band, ignored by most of the broadcast community, provided bandwidth for stations that played the sound track for social and political changes that still reverberate in America.

"It was predicted that cable TV would change our daily lives," he continues. "Unfortunately, the only changes that occurred in the US were decreased profits for network television and the accessibility of *I Love Lucy* 24 hours a day. On the other hand, in China and Europe, CNN has been credited with serving as a magnifying mirror that fueled the upheaval of recent years."

Citing the effects of over-zealous deregulation in the last decade, Glassman cautions that there are more than just economic or policy issues to think about. "One can only hope that we all remember that the airwaves (AM and digital, ter-

restrial and satellite) are held as public trust. Once delivered, will these new services be worthy of the task of fulfilling that trust?"

The computer industry, Glassman continues, offers some insight into the changes that lie ahead for radio. "Technological integration will dramatically change radio. Origination, transmission, and control functions become integrated, the audio console, the tape recorder, and most computer based automation control is not new to radio. Now those same computers can record and edit your program material." He points out that even Apple computers offer an ISDN expansion card for developers of software and hardware.

"Bingo! Now it is possible for your STL to be part of that same computer network!" Glassman says.

**Rise of digital audio**

"I foresee a continuing trend of radio stations turning to digital workstations for use in the production room in '91," says Tim Schwieger of Broadcast Supply West.

Schwieger predicts that although analog recorders represent a comfort in user-awareness, the digital workstation offers more productivity and creativity and will be mandatory to remain competitive in the larger markets. Audio quality is on the forefront of all stations and he says a particular weak link now is the production room.

"In the next 5 to 10 years I see an elimination of analog components throughout the audio chain from studio to the transmitter. Digital consoles and digital processors will be coming on strong. Direct digital remotes via satellite will also be a cost effective advantage over telephone lines," Schwieger says.

As for the economy, Schwieger, also, believes that the core of radio may be somewhat immune. "Should the US enter a recession in 1991, I believe that radio stations will weather the storm well. Radio station advertising is particularly cost-

---

***"Broadcasting has truly entered the 'information age.' We've got to be able to respond with products that meet broadcasters' needs."***

---

effective especially in a recession. Advertisers will buy radio instead of more expensive TV or newspaper," he notes.

Dave Burns of Harris Broadcast Sales also predicts that NAB '91 will reflect the industry's growing interest in digital and become "a veritable computer show, more than ever before."

He explains that broadcasters are looking for more efficient and economical methods of operation. Digital and computer based equipment can provide them, he notes, along with excellent performance.

"The trend," says Burns, "toward digital and/or computer-based products is expanding. Broadcasting has truly entered the 'information age.' We've got to be able to respond with products that meet broadcasters' needs."

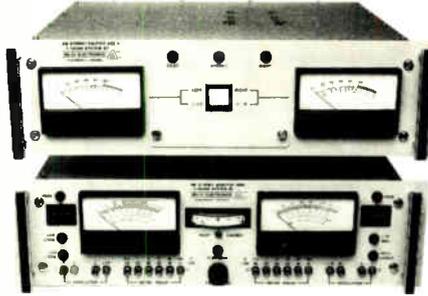
That last important trend, increased emphasis on the service oriented aspects of manufacturing and marketing, is probably the single most important reason for giving the radio broadcast industry the immunity it needs to weather the storms of 1991.

# Adhere to Broadcast Standards.

Every day, all over the world, Delta's full line of products make sure the most important broadcasting standard of all is met — your total satisfaction.



**AM Splatter Monitor** — Spectrum analyzer performance at a significantly reduced price! An inexpensive means of verifying FCC and NRSC spectral compliance. This frequency agile instrument tunes from 1700 kHz down to 450 kHz, with 9 or 10 kHz channel spacing. The monitor also measures incidental phase modulation (IPM). Designed to be rack-mounted or operated from a vehicle's 12 volt supply using an optional antenna.



**C-QUAM® AM Stereo** — The Above Standard Industry Standard is easy to install and maintain with its modular design and construction. Offers standard features other manufacturers charge as options. A sound value, built to last.



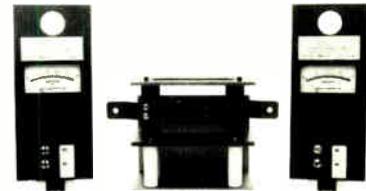
**High Power Pulse Reflectometer** — Strong interfering fields that would destroy time domain reflectometers are virtually ignored by the PRH-1. This instrument can handle up to 1,000 watts of induced power on an intermittent basis as it locates faults on transmission lines. Provides a visual representation of the transmission or sample line, STL coax, or antenna, using your oscilloscope.



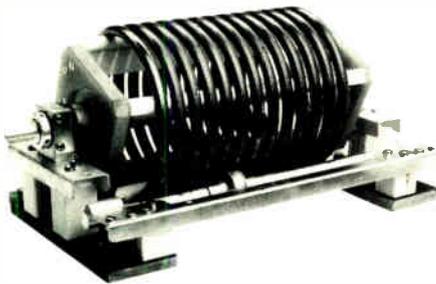
**Coaxial Transfer Switches** — These 1 7/8" and 3 1/8" motorized four port switches are designed to switch between antennas, transmitters, or dummy loads both quickly and efficiently. The switches can also be operated manually and are fully interlocked.



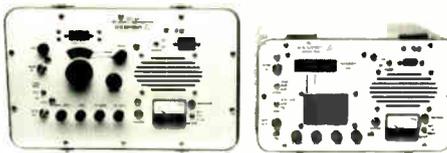
**RF Ammeters and Sampling Toroids** — Precision toroidal current transformers (TCT's) provide stable antenna monitor sampling while eliminating the problems associated with loops. TCT's also work well in supplying additional modulation monitor or test sample RF outputs. The transformer coupled ammeter (TCA) offers stable base or common point current readings, independent of modulation. The dual and single scale meters also provide remote DC outputs.



**Low Power RF Ammeters** — When every milliamp of current counts, depend on the accuracy of the TCA-Jr. This portable RF ammeter is designed to plug into either a Delta MJ-50 Meter Jack (pictured above), or a standard J-plug jack. Two current ranges are available: 0.2 to 1.0 Ampere, or 0.4 to 2.0 Amperes.



**Rotary Variable Inductor** — Where long life and high reliability are required, specify the RVI. Designed to provide long life, even under continuous rotation, the RVI is available in either 12  $\mu$ H or 10  $\mu$ H versions (maximum inductance). Other values by special order.



**RF Receiver/Generator** — A rugged, high output (2 watts) generator and correlation detector receiver virtually eliminate false nulls caused by interfering signals. The RG-3A operates from 0.5 to 1.65 MHz, and the expanded range of the RG-4 generates signals from 100 kHz to 30 MHz.



**Transmitter Power Controller** — Your insurance against over- and under-power citations. Continuously monitors transmitter power levels, compensating for AC power line sag by adjusting the transmitter to 100% power.



**Digital Controlled Processor** — This inexpensive, stereo tri-band processor boasts user-friendly controls and an aggressive sound. Mono stations can take a step toward AM Stereo, at a price that won't break the budget.



**Impedance Bridges** — At last, a means of measuring your impedance under full power. Both portable and in-line bridges are available, with a variety of features, for both AM broadcast and HF applications. The in-line Common Point Bridge can be supplied with a TCA RF Ammeter to permit precise current and impedance measurements.

The Above Standard  
Industry Standards.

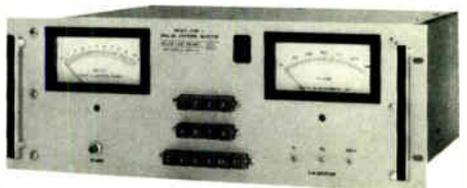
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Circle 114 On Reader Service Card  
World Radio History



**AM Antenna Monitors** — These are true ratio monitors which deliver a ratio reading without the need to continually reset the reference tower to 1,000. This simple operation reduces errors by non-technical personnel and makes tuning an array easier.

# Spirit of International Camaraderie

That intriguing studio on the front cover of this year's **Directory** comes to our attention from all the way across the Atlantic Ocean.

It's no secret that Germany is one of the fastest-growing radio markets in the world. Several years ago privatization of broadcasting led to the forming of consortiums interested in obtaining radio licenses.

Some of the parties involved have built showcase studios equipped to handle not only the public's newly aroused taste for Western hit music, but the all-important news and public affairs.

Radio Essen, in NordRhein-westfalen, in what used to be West Germany, is an example of one such facility. Acoustic & Sound Design of Hamburg laid out and installed 11 stations with the same equipment, as part of a network of about 40 stations in the same area.

Wheatstone Corp. brought its equipment, furniture and studio design expertise across the continents and helped build

one of the best-equipped stations in the country.

For consoles, Wheatstone provided its A-500, 18-input on-air models. The tape machines are Studer 807 and the CD players and tuner are also Studer's.



The cartridge players and recorders were obtained from Sonifex, and to continue the analog-digital hybrid theme there are also Sony and Aiwa DAT machines. Tascam tape decks were also installed.

The processing is done with a Texar Audioprism and EMT 266x processor. The microphones are Neumann. There are also distribution amps, stereo switchers and compressor/limiters all from Wheatstone, and all the equipment

fits nicely into the range of Wheatstone studio furniture.

What better way to look toward the future than to recognize the merging of American technology with Germany's new-found enthusiasm for radio.

## Yesterday's News. Who Needs It?

While most radio equipment dealers have been occupied with each other, getting sold and reorganizing, we've been quietly building a network of technology products.

**Now We Are ..... Radio — Analog & Digital**

**Now We Are ..... Television/Industrial Video**

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We sell equipment they've never heard of, to customers they never call on. And we've been at it longer than anybody.

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News.**

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# Digital Technology for the Phone

by Angela DePascale

CBS was the first commercial radio station to cover the Paris Summit with new digital technology.

ABC and CBS have been covering the Cape Kennedy Space Shuttle Launch via high quality digital audio transmission at 7.5 kHz.

In addition, the remote audio feeds for ABC and CBS have been delivered to the network studios in New York City for the first time via the switched 56 k/bs service

per month.

Switched 56 k/bs service connects to a standard mixer/amp combination and then into the micro 56 codec unit. The Micro 56 unit produces a 56 kilobit digital output to an industry standard V.35 connector.

The digital output directly connects with a high speed data unit (CSU/DSU), which in turn accesses a single switched digital phone line. The configuration is reversed at the other end. The 56 kilobit service terminates at a CSU/DSU which

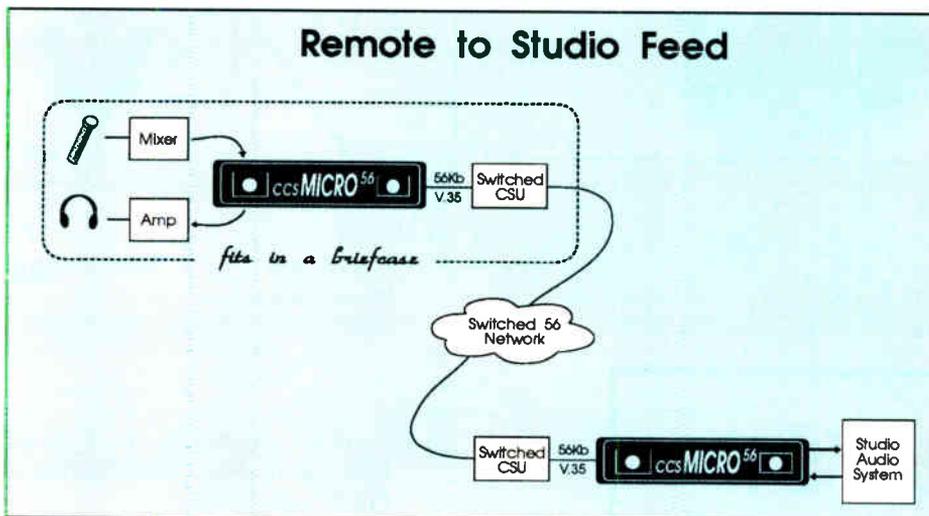
telephone companies have been providing switched 56 k/bs service.

I've been intimately involved with the broadcast industry helping provide the future products of the phone companies "Digital Transmission" via ISDN and Switched 56 for a year now. Northern Transdata has brought the different companies together to make this application work.

The cost ranges from \$40-100 per month for a local channel and about 13 cents per minute of usage.

Becoming acquainted with and making arrangements to begin using ISDN and switched 56 services are some of the ways engineers can bring the future into their stations right now.

*Angela DePascale is Industry Sales Manager at Northern Transdata Networks, Hauppauge, NY and a telecommunications specialist. She can be reached for inquiries about Northern Transdata services at 516-231-7272.*



from the public telephone companies.

What is this new advance sweeping broadcast phone use? It's the result of advances in digital technology which have recently become affordable for radio station use.

## Beyond data transmission

Switched 56 is typically used for data applications. The emergence of cost effective digital signal processing or DSP chips and the growing installation of digital switches in the telephone companies led to digital processing techniques to improve telephone audio quality.

Program analog audio circuits are expensive and are not readily available today from the local phone companies. The Digital Audio Transmission Technology offers the broadcast industry a high quality audio signal for remote feeds without the expense of satellite transmission or 7.5 kHz analog leased lines.

Typically, program analog audio circuits cost between \$150-300 per month in New York City while a digital switched 56 k/bs circuit only costs \$90

is connected to the Micro 56 Codec unit.

The high quality audio at 7.5 kHz is switched to the AT&T network and carried to New York City via Accunet. In New York City, New York Telephone carries the signal into the network's broadcast studios via a Switched 56 k/bs single digital line.

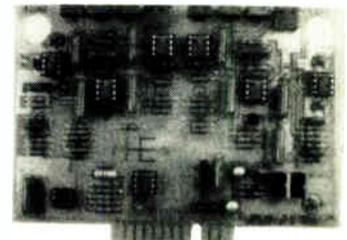
## ISDN

A basic ISDN channel consists of two 64 k/bs data channels and one 16 k/bs control channel. The two, B plus D, 144 k/bs channel is called the ISDN basic rate interface. This is the ISDN "local channel" or local loop between the end user and the telephone company central office digital switch.

There are ISDN terminal adaptors which have developed to allow the telco twisted pairs to carry 144 k/bs. This service is not fully deployed in the US because telephone companies are slow in replacing equipment and upgrading central offices.

In the meantime, there is a "Pre ISDN" service, a switched 56 service. The local

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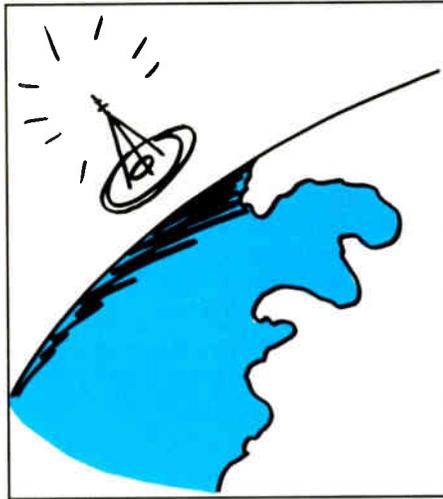
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# 1991 CALENDAR

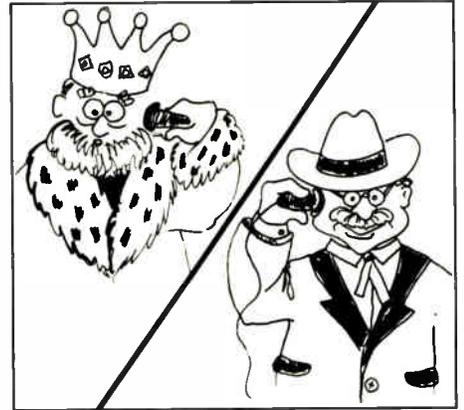
## JANUARY

- 1 — New Year's Day - 1927 - Rose Bowl game broadcast over first NBC coast-to-coast hook-up
- 2
- 3 — 1930 - David Sarnoff becomes Pres. of RCA
- 4 — 1923 - First network or chain broadcast: WEAF (NYC) WNAC (Boston)
- 5
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- 9 — 1963 - First full TV program beamed by satellite, from US to Europe
- 10-14 — 1991 Consumer Electronics Winter Show, Las Vegas
- 11
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19 — 1903 - President Theodore Roosevelt talks with Britain's King Edward VII by wireless



20 — 1953 - First coast-to-coast TV broadcast of Presidential inauguration

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25-29 — 1991 National Religious Broadcasters Convention, Washington DC

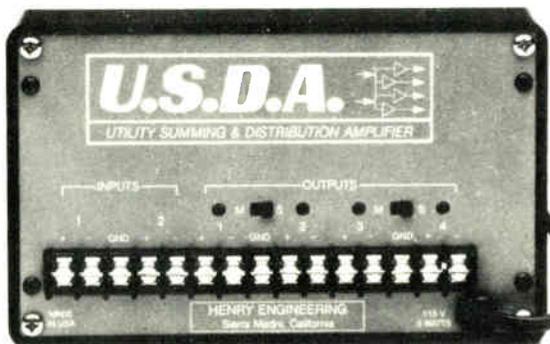
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## FEBRUARY

- 1
- 2 — Groundhog Day



## IT SPLITS!



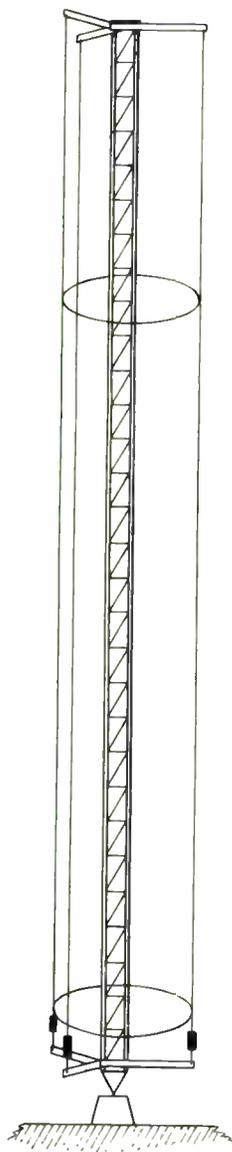
USDA is a 2-in, 4-out mini-DA that can *combine* or split signals for distribution. Mix stereo to mono, get simultaneous stereo *and* mono outputs from a stereo input! Gain trims for each output. Great specs with lots of headroom. Keep one on hand... just \$195.00

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THE ULTIMATE ANTENNA FOR AM BROADCAST



## **BROAD BANDWIDTH**

FOR BETTER SOUND—MONO OR STEREO—  
AND EFFECTIVE RANGE INCREASE.

## **GROUNDING ANTENNA**

HELPS ELIMINATE LIGHTNING AND STATIC  
ELECTRICITY PROBLEMS.

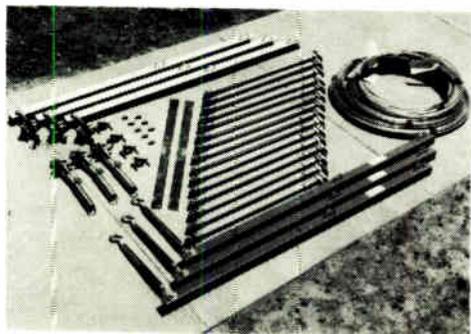
## **ELIMINATES ISOCOUPERS**

VHF AND UHF ANTENNAS ON A UNIPOLE ARE  
FED WITHOUT A DISCONTINUITY IN THEIR  
TRANSMISSION LINES.

**ELIMINATES LIGHTING CHOKES,**  
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**CAN BE USED IN DIRECTIONAL  
ANTENNA SYSTEMS.**



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Broader bandwidth can change a “muddy” or “bassy” sound to a sparkling, penetrating sound that can give you the edge over competitors and actually increase the effective range or coverage area of the station. The construction of the unipole improves the height to diameter ratio by making the tower appear to have a greatly increased diameter. Its not necessary to replace your existing tower with one of large cross section to broadcast in stereo.

A grounded antenna is much less vulnerable to lightning strikes and static discharge. Isocouplers are necessary with the conventional series fed, insulated base antenna if FM, communications or microwave antennas are mounted on it. They introduce a discontinuity in the transmission line, causing a small loss, but primarily they are expensive, lightning vulnerable liabilities in the transmission chain. The unipole, with its grounded tower allows VHF, UHF and microwave antennas to be fed through continuous lengths of coax or waveguide.

The FCC views the unipole as a form of shunt feed, although the unipole is far superior in its omni-directional and broad bandwidth characteristics. Conversion of an antenna to a unipole is considered a minor change and after installation, a form 302 with the new impedance measurements is submitted. The vertical angle of radiation from an antenna is determined primarily by its height and to a minor extent by its diameter. The resultant current distribution, ie, the sum of the currents in the drop wires and the tower, are the same as the current in a tower of the same height and same effective diameter. Otherwise, the FCC would not allow conversion from a conventional series fed to a folded unipole. When a conventional antenna is converted to a folded unipole, the small increase (typically 5% to 10%) in field strength is due primarily to the increase in effective diameter.

The conventional antenna tuner is a device of limited bandwidth. It is normally tuned at station carrier frequency and the sideband response is assumed to be adequate. However, it does roll off above and below the carrier, further narrowing the bandpass of the RF chain. With the unipole, the antenna tuner may be eliminated entirely or a broadband tuner may be employed giving the ultimate in broad bandwidth.

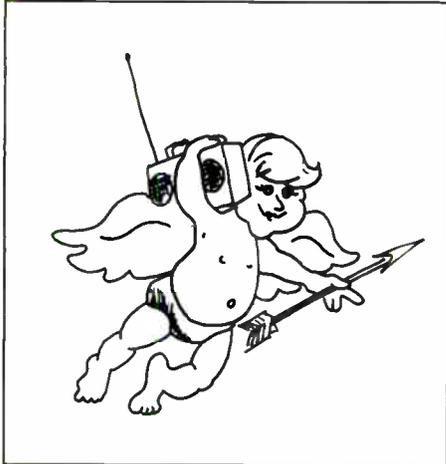
The *NOTT LTD.* folded unipole kit incorporates lightweight construction using high grade aluminum components, power line quality fiberglass insulators and your choice of aluminum conductor, steel reinforced downlead wire, or stranded Copperweld. Windloading and tower loading are minimal. Installation is simple, and can usually be done in a day by a two man crew. Full instructions for installation and tuning are included. Quit overworking your transmitter modulators and get full benefit from your audio processing equipment. Improve your monaural sound now and be ready for AM stereo. **CALL NOTT LTD. FOR DETAILS!**

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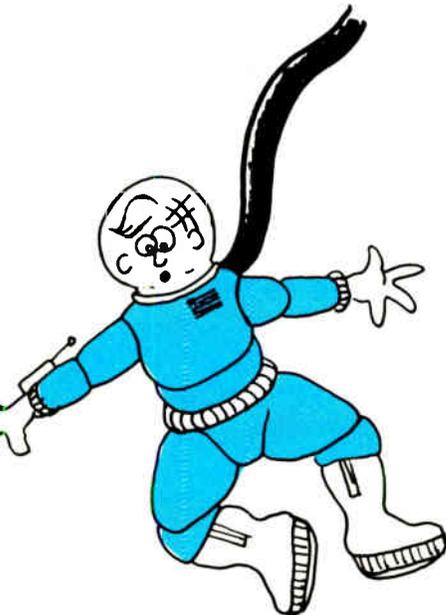
Circle 18 On Reader Service Card

World Radio History

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14 — Valentine's Day

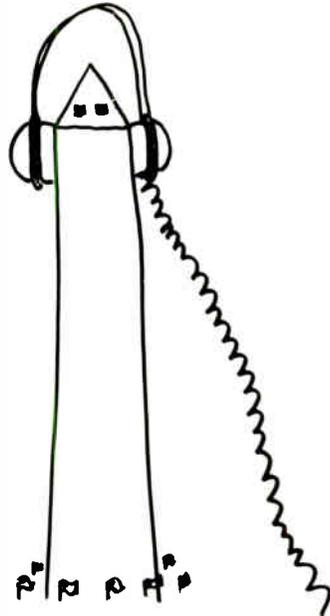


15  
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20 — 1962 - Col. John Glenn orbits the earth three times



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22 — 1857 - Heinrich Hertz born  
23 — 1927 - Federal Radio Commission is created  
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26  
27 — 1922 - First annual radio conference held in Washington, DC



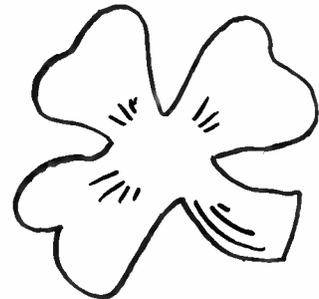
28  
**MARCH**

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2 — 1927 - Federal Radio Commission members named

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11  
12 — 1933 - First FDR "fireside chat" by radio  
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14  
15 — Ides of March  
16 — WEAf (NYC) and WTIC (Hartford); also WJZ (NYC) and WBAL (Baltimore) begin using identical frequencies to overcome the shortage of broadcast channels  
17 — St. Patrick's Day



**DIGITAL ANTENNA MONITORS**  
In Stock — Available for Immediate Delivery



Price \$2400.00 2 Towers Will operate with any remote control equipment.



Price \$1780.00 2 Towers For AM directionals with studio located at transmitter site.

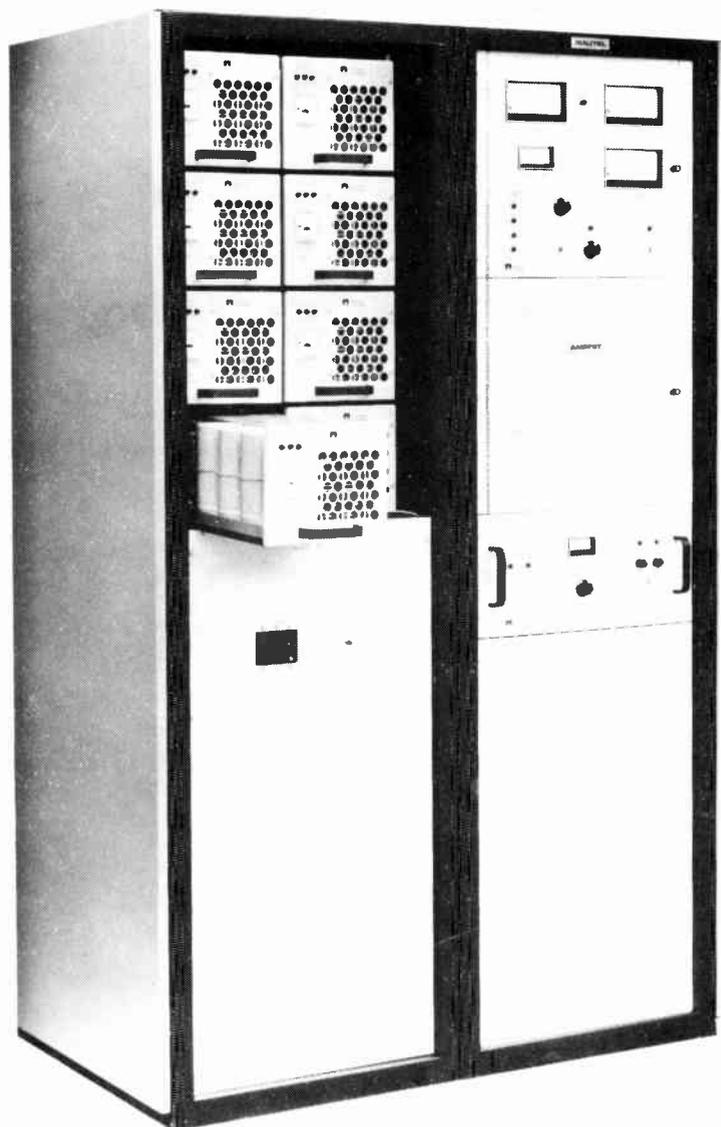
These monitors are state-of-the-art instruments of unequalled accuracy. (.5% or better on ratio and .5° or better on phase) and stability. With typical modulation the true ratio readout of these monitors is a factor of 10 more stable than instruments that measure normalized amplitude, and their phase readouts are rock solid. Phase sign is automatic, no extra operation. In addition to the analog DC outputs for remote control the Model CMR has a multiplexed BCD digital output which can be used to drive the Remote Indicator Model CMR-1. RF inputs have dual protection. Gas discharge tubes across the sample line terminations plus relay protection.

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**Nautel Maine Inc.**

201 Target Industrial Circle  
Bangor, Maine 04401 U.S.A.



- 18 — 1940 - 22 experimental FMs authorized
- 19
- 20
- 21
- 22
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- 24
- 25 — 1940 - US Supreme Court gives FCC the power to license new broadcast stations without regard for economic injury to existing stations
- 26
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- 28 — 1902 - Cornelius D. Ehret gets first patent for FM - 1944 - Singing commercials banned on WQXR (NYC)



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**A PRIL**

- 1 — 1974 - Dial-a-joke begins

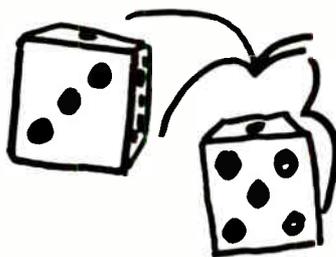


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- 4 — 1928 - NBC receives first TV station CP
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- 6 — 1917 - Due to US declaration of war on Germany, all amateur wireless stations are taken over and closed down by the US government
- 7 — 1927 - Public TV over wire demonstrated between New York City and Washington DC (later that afternoon, TV by radio waves was shown)
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- 10
- 11 — 1922 - First cash give-away on a radio station



- 12
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- 14 — 1991 NAB Engineering Conference begins, Las Vegas



- 15-18 — 1991 NAB Spring Convention, Las Vegas

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- 18 — 1923 - Group of broadcasters meet in Chicago to discuss organization of the National Association of Broadcasters
- 19
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- 23 — 1874 - Guglielmo Marconi born
- 24
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- 26 — 1931 - TV station W2XCR, operated by Gimbel Bros. goes on-air in NYC

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- 29 — 1953 - 3-D TV demonstrated by ABC over KECA-TV in Los Angeles



- 30

**M AY**

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- 6 — 1943 - Home radio sets reported to reach 91.9% of nation's families, according to Life (4.5% of all sets are out-of-order)



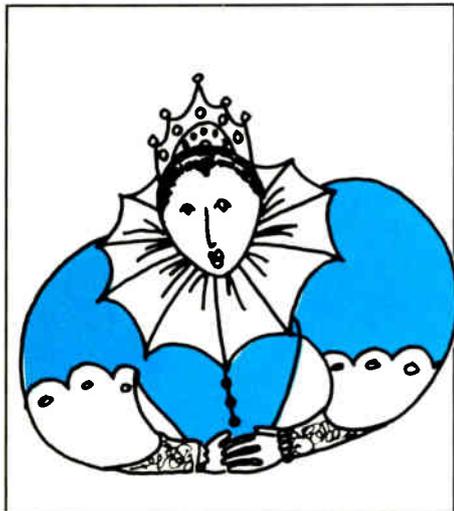
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- 11 — 1897 - First wireless messages sent across water by Marconi
- 12 — 1937 - Seven-hour broadcast of coronation of King George VI and Queen Elizabeth broadcast

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**JUNE**

- 1 — 1906 - Cost of local calls at pay phone in NYC: 5 cents

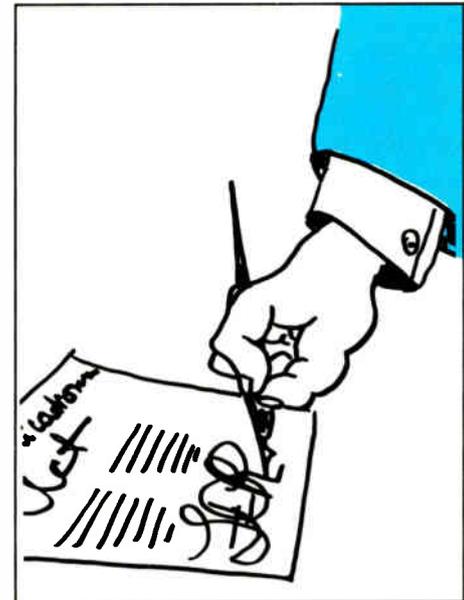


- 13 — 1912 - Institute of Radio Engineers formed
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- 20 — 1940 - FCC authorizes full commercial FM broadcasting

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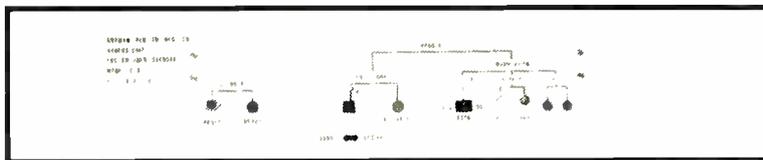


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- 8 — 1937 - Total eclipse of the sun, longest in 1200 years, vividly described on radio from Canton Island and Peru
- 9 — 1934 - President FDR signed Communications Act, creating the FCC



- 10 — 1924 - First national political convention broadcast on radio
- 11
- 12
- 13
- 14 — Flag Day

**EBS EQUIPMENT**



	<b>Price</b>
Model CEB Encoder-Decoder .....	\$540
Model CE Encoder Only .....	\$375
Model CE With Stereo Option .....	\$405
Model CD Decoder Only <b>(REQUIRED FOR LPTV)</b> .....	\$320
Receiver can be supplied to drive Decoder .....	\$100

- Encoder FCC Type Accepted • Decoder FCC Certified •
- Exceeds FCC Specifications •

All interconnections to the EBS equipment are made through a barrier terminal block. No special connectors necessary. In stock—available for immediate delivery.

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- 15
- 16
- 17
- 18

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**The Premium Vehicle-** You need a premium vehicle to broadcast the cleanest sound. Your next remote doesn't have to be an audio compromise. Deliver studio quality sound with the **new Moseley Remote Programming Link 4000**.

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You can drive to your remote with confidence that the **RPL 4020 Receiver** will operate in high RF environments virtually immune from adjacent channel interference.

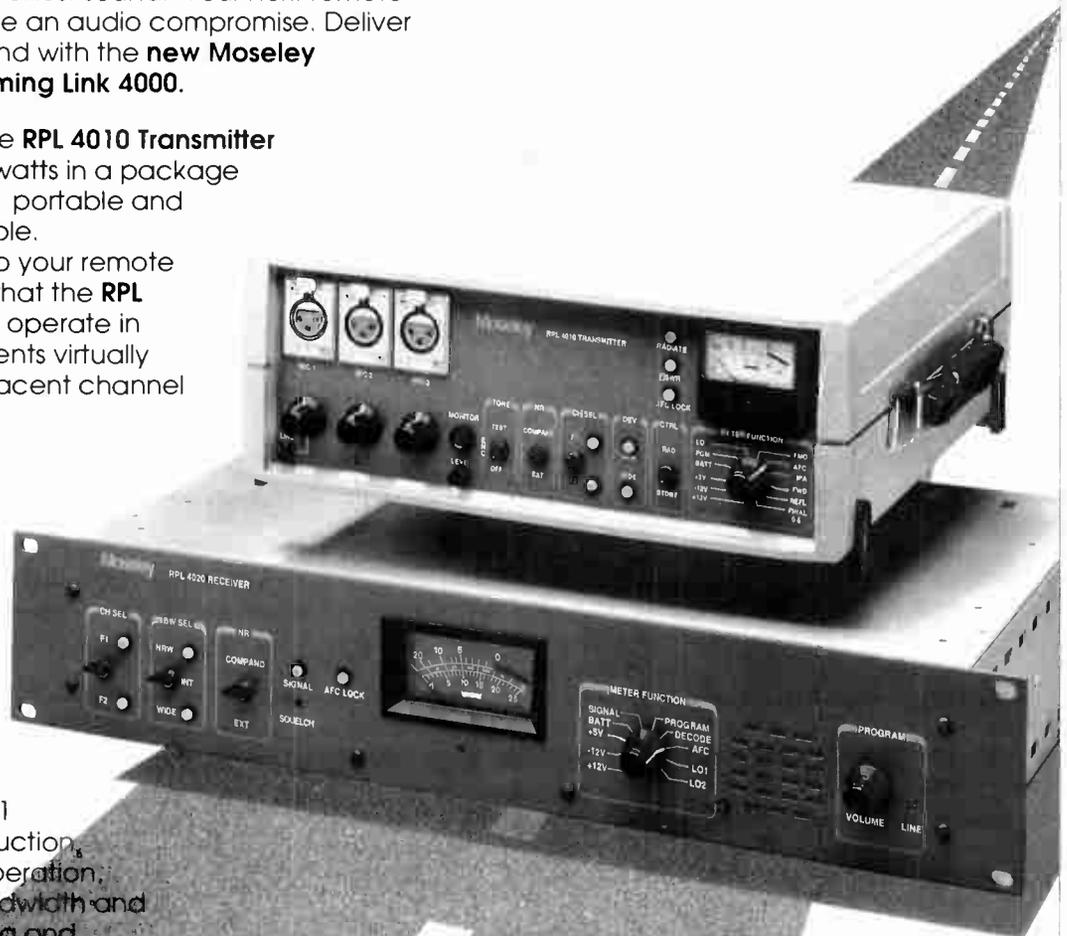
## Cruise Controls-

You and your air talent will enjoy the easy set-up of the **RPL 4000** featuring a built-in 3-channel audio mixer for mic and line inputs, 2:1 internal noise reduction, two frequency operation, wide/narrow bandwidth and extensive metering and diagnostics. The **RPL 4000** is also fully compatible with existing RPU's.

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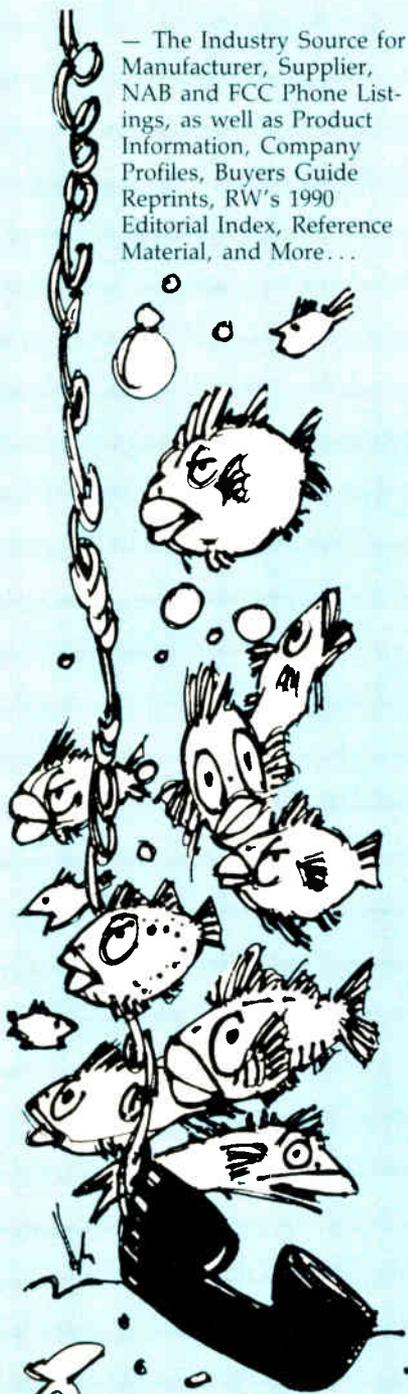
World Radio History

# Fishing For A Phone Number?

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**Radio World**  
 PO Box 1214  
 Falls Church, VA 22041



- 19 — 1945 - First prize fight telecast, NYC to DC, Joe Louis vs Billy Conn
- 20
- 21 — 1923 - First radio address by a US President, Warren G. Harding
- 22
- 23 — 1891 - Nikola Tesla granted patent on Tesla coil
- 24
- 25
- 26
- 27 — 1929 - First public demonstration of TV with three colors transmitted simultaneously
- 28
- 29
- 30 — 1930 - First around-the-world radio broadcast, Schenectady—, NY to Holland and back, takes less than one second

### JULY

- 1 — 1934 - Communications Act takes effect
- 2
- 3
- 4 — Independence Day



- 5
- 6
- 7
- 8
- 9
- 10
- 11 — 1934 - FCC organized with Eugene O. Sykes as Chairman
- 12
- 13 — 1896 - Marconi granted patent on wireless telegraphy
- 14 — Bastille Day
- 15
- 16 — 1945 - First atom bomb experimental test - New Mexico
- 17
- 18
- 19
- 20
- 21 — 1931 - Experimental TV station W2XAB, owned by CBS, opens atop Chrysler Tower
- 22
- 23
- 24
- 25 — 1922 - WBAY (later WEAJ) opens in NYC for "toll broadcasting"—no program origination, just leased facilities and time
- 26
- 27
- 28
- 29
- 30 — TV station W3XBS started in NYC by NBC
- 31

### AUGUST

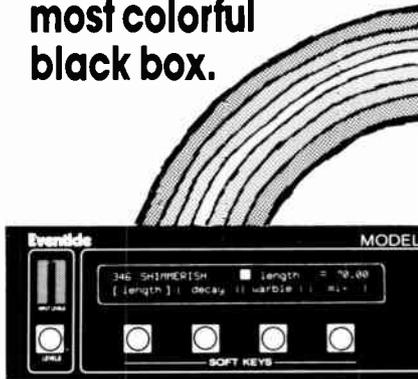
- 1
- 2
- 3 — 1923 - Lowly assistant traffic manager at Marconi Wireless Telegraph Co. proposes the concept of a "radio music box"—using wireless to broadcast music. His name was David Sarnoff.



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## Eventide's H3000B Ultra-Harmonizer.

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most colorful  
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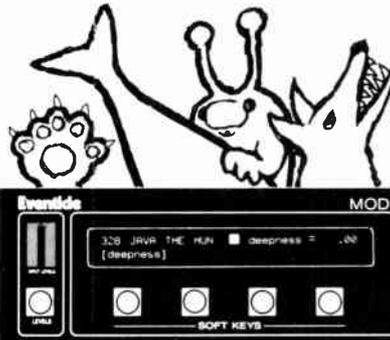
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the next step

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Morning  
zoo-in-a-box.



*Java The Hun* vocal shifter—one of 70+ Broadcast Ultra-Harmonizer™ digital effects designed to let you dial up pre-programmed insanity. It's easy to afford the broadcast-engineered H3000B's power and flexibility; ask your Eventide distributor.

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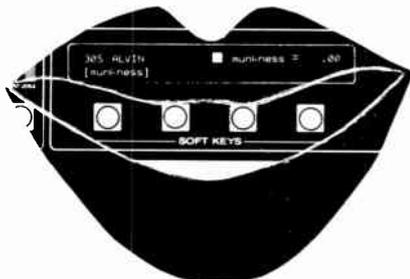
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digital. The grins are  
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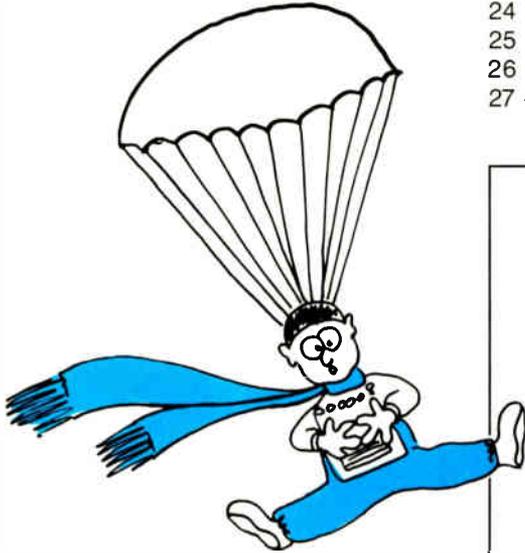
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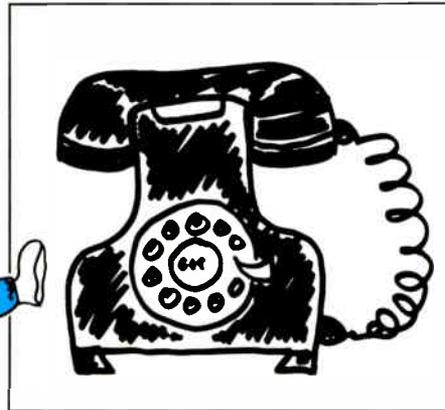
Circle 61 On Reader Service Card

World Radio History

- 4
- 5 — 1945 - Hiroshima
- 6 — 1926 - First full-length motion picture with synchronized sound (music) from Warner Brothers: *Don Juan* starring John Barrymore
- 7
- 8
- 9
- 10
- 11
- 12 — 1929 - Parachute jumper equipped with NBC 2-pound, 2 watt transmitter pack leaps from a plane over Roosevelt field "to test the possibilities"



- 13 — 1912 - US government approved the licensing of radio operators and transmitting stations
- 14
- 15
- 16
- 17
- 18
- 19
- 20 — 1920 - Radio station 8MK (later WWJ) started by *Detroit News*
- 21
- 22 — 1939 - All broadcasting networks placed on 24-hour basis because of growing crisis in Europe
- 23
- 24
- 25
- 26 — 1873 - Lee DeForest born
- 27 — 1896 - First dial telephones come into use



- 28 — 1922 - First commercial sponsorship of a radio broadcast: \$100 for 10 minutes on WEAJ (NYC)
- 29
- 30
- 31

**SEPTEMBER**

- 1
- 2 — Labor Day
- 3
- 4
- 5
- 6
- 7
- 8
- 9 — 1926 - National Broadcasting Co. organized as a service of RCA, with 24 stations
- 10
- 11-14 — Radio 1991 in San Francisco
- 12
- 13
- 14
- 15
- 16
- 17
- 18 — 1926 - Columbia Broadcasting System goes on the air with 16 stations
- 19
- 20
- 21



- 22 — 1791 - Michael Faraday born
- 23
- 24
- 25
- 26
- 27 — 1921 - WBZ started at Springfield, MA
- 28 — 1937 - FCC authorizes radio facsimile tests on regular broadcast channels during early morning hours
- 29
- 30 — 1934 - Mutual Broadcasting starts as a cooperative, four-station hook-up

**OCTOBER**

- 1 — 1962 - FCC's new Office of Satellite Communications begins operations

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Model CRW



**Price \$540.00**

Sensitivity .28 microvolts for 12 dB quieting. All 3 frequencies. Alert tone demutes receiver, closes relay and gates audio to 600 ohm rear terminals. Another set of rear terminals has continuous 600 ohm audio output. Double conversion crystal controlled, crystal filter in first I.F., ceramic filter in second I.F. Dual gate MOS FET front end. 50 ohm coaxial input. Adjacent channel (j25 kHz) down to 70 dB. 19" rack mount, 3½" H, all metal enclosure. In stock—available for immediate delivery.

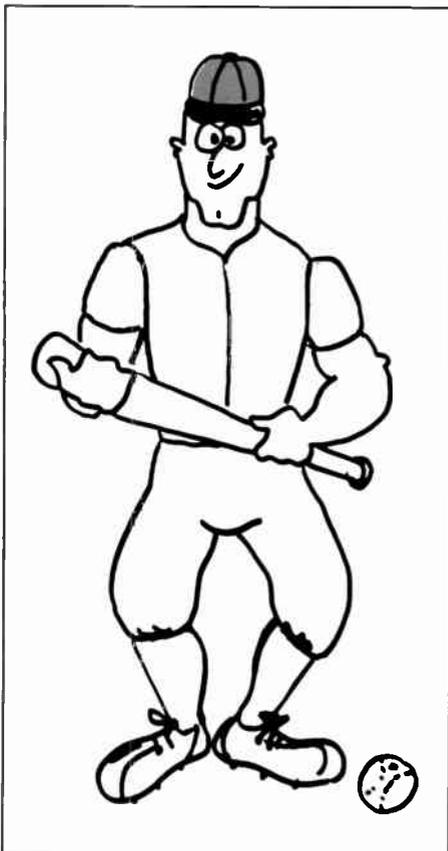
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2  
3-5 — 1991 SBE Convention,  
Houston

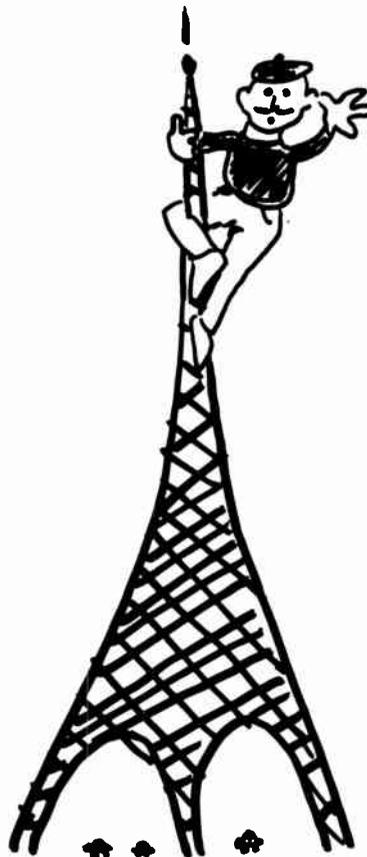


4  
5 — 1962 - President JFK names the  
incorporators of ComSat  
6 — 1914 - Edwin Armstrong granted  
patent on regenerative circuit  
known as self-heterodyne  
7  
8  
9  
10 — 1923 - First radio broadcast of the  
World Series: Yankees vs Giants



11 — 1923 - First meeting of NAB  
12-18 — 1991 AES Convention, NYC  
1961 - Ad hoc committee reports to  
FCC, calling for creation of  
corporation to establish and run a  
satellite system of communications

13  
14  
15 — 1922 - High power 20 kW vacuum  
tubes first used by RCA  
16  
17 — 1919 - Radio Corporation of  
America is formed  
18  
19  
20 — Dr. Lee DeForest presents a paper  
on the audion—first of the vacuum  
tubes—to the AIEE  
21 — 1915 - First transatlantic  
radiotelephone transaction: B.B.  
Webb from Arlington, VA to H.R.  
Shreeve at the Eiffel Tower; “and  
now, Shreeve, good night.”



22  
23  
24  
25  
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27  
28  
29

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30 — 1938 - Orson Welles broadcast of *War of the Worlds* starts a panic as terror-stricken listeners flee their homes



31 — 1927 - NAB is incorporated

**NOVEMBER**

1  
 2 — 1920 - Radio broadcasting of programs begins from KDKA, Pittsburgh  
 3  
 4 — 1924 - First broadcast of presidential election returns over radio

5 — 1955 - First stereophonic sound program broadcast over radio  
 6 — 1935 - FM system on 2½ meter wave demonstrated by Major Armstrong  
 7 — 1916 - DeForest experimental radio station started

8  
 9  
 10  
 11 — 1933 - NBC studios dedicated in Radio City (NYC)  
 12 — 1938 - FCC Chairman declares censorship of radio "impracticable and definitely objectionable"

13  
 14  
 15  
 16  
 17  
 18  
 19  
 20 — 1919 - RCA takes over Marconi Wireless of America

21  
 22  
 23  
 24  
 25  
 26



27  
 28 — Thanksgiving  
 29  
 30

**DECEMBER**

1  
 2  
 3  
 4  
 5  
 6 — 1937 - US Court of Appeals for DC upholds that broadcast stations are not public utilities  
 7 — 1941 - Pearl Harbor  
 8 — 1941 - All radio stations carry broadcast of declaration of war speech by FDR

9  
 10  
 11  
 12  
 13  
 14  
 15  
 16  
 17  
 18 — 1890 - Edwin Armstrong born

19  
 20  
 21 — 1902 - Marconi sent wireless telegraph from Glace Bay, Nova Scotia to England

22  
 23 — 1928 - NBC establishes a permanent coast-to-coast network  
 24



25 — Christmas  
 26  
 27  
 28  
 29 — 1923 - First transatlantic broadcast on 1600 meter wave: dance music from the Hotel Savoy in London  
 30  
 31

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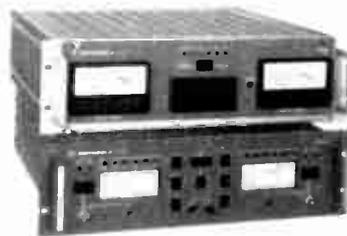
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Circle 16 On Reader Service Card

World Radio History

# Beating Murphy's Law

(continued from page 26)  
at the studio's shared sound booth.

The control room, newsroom, and network studio—not yet complete as of this writing—all have similar layouts, with equally unique placement of furniture and equipment. With the exception of Eventide H3000-B Ultra Harmonizers, Orban 642B equalizers and Lexicon LXP-5 audio effects units in the two production studios, all studios will be equipped with similar gear, including:

- Otari MX5050 recorders
- BE Phase Trak 90 cart machines
- Technics SP-15 turntables
- Denon DN-950FA compact disc players

In addition, Gold lined the ceilings with 2" soffet lighting to give a warm "mood



glow" throughout and 500 watt track lighting is also provided in each studio for normal operation of equipment.

Gold's prize purchase is the AKG DSE 7000 digital editor. Other than being the station's first formal introduction to digital, the 8-track DSE 7000 has proven to be a practical solution to 8-track production.

"We were trying to decide whether to go with a 2-track console or an 8-track console in the production studios," says Gold. "And the more I thought about it, the less I felt I needed an 8-track console. Everything can really be done on the AKG."

KYXY's DSE 7000 workstation, married to a new 2-track PR&E ABX console in one of the two production studios, mixes eight tracks from compact discs or tape sources and lays the mix down into two tracks for

playback. The DSE 7000 also has the look, feel and even sound effects of analog production, which has stretched a long way in making KYXY's staff comfortable with digital production.

---

## *Every year, engineers by the hundreds set out to build new studios. And every year the same thing happens: Murphy's Law.*

---

Meanwhile CE Pete Allen had been hard at work renovating WRBS-FM's facility in Baltimore since 1988, and having completed a production studio and an on-air studio, was about to finish the facility when a thief took off with his latest project: the news center.

As the story goes, Audio Broadcast

This almost unbelievable event set Allen back eight weeks, timing that was nonetheless a monumental feat by Audio Broadcast Group considering new equipment needed to be delivered and all new custom furniture needed to be built and wired.

But the results were well worth it, heist and all. WRBS-FM, one of this country's few commercial religious stations, was able

to complete a studio complex that had once been occupied by '60s vintage equipment.

Allen equipped the on-air and 2-track production studios with:

- Auditronics 200 Series Consoles
- Fidelipac CTR10 cart machines
- Otari MX5050B recorders
- Technics SP-15 turntables
- Tascam 501 compact disc players

Since WRBS has a "vision for the news," as Allen's general manager likes to describe the station's commitment to timely news reporting, the new news center is lacking very little in the way of state-of-the-art. Comprising a full news complex with an isolated news booth, the news center is also equipped with a 386 Compaq computer that taps into an AP line for news stories.

In addition, a Panasonic SV-3500 DAT recorder was added to the news center's equipment list. Although Allen hasn't put the recorder on line yet, he speculates it will be used to record events from the dozen or so satellite feeds coming into the news center and to archive out-of-print vinyl cuts, a continuing problem with the station's esoteric library.

This year, thieves allowing of course, Allen will most likely bring in several DAT recorders for the on-air and production studios.

In the coming year, as Pete Allen's studio heist, as Tom Knauss' acre of asbestos and as Stan Gold's frustrations with off-the-wall studios become far-away memories, there will be hundreds of engineers just starting their new studios.

And there will be Murphy's Law. You can bet on it.

---

*Dee McVicker is a freelance writer and regular contributor to RW. To Inquire about her writing service, call 602-899-8916.*

Group had pulled into a nearby hotel with Allen's news center in tow after the long drive from Grand Rapids, Michigan. In the morning, says Allen, Dave Spoelhof woke up early, walked out and saw that their vehicle was gone. Assuming that Audio Broadcast Group's Bob Bont had used it to make a run to the drug store for eye medication, he was surprised when minutes later Bob showed up at his door.

### **Burglar-proof burglary**

Police officials surmised that the vehicle and WRBS's trailer of studio wares were stolen at approximately 3:30 that morning. Surprisingly, thieves were able to jimmy the lock on what was billed as one of the most advanced burglary-proof systems ever built.

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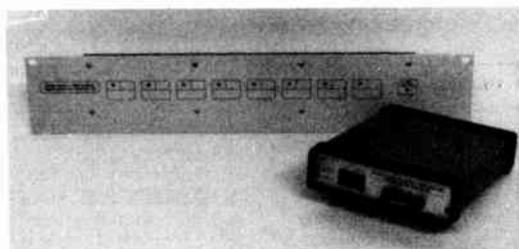
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Reader Service No. 43

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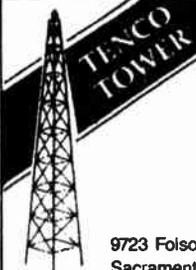
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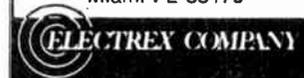
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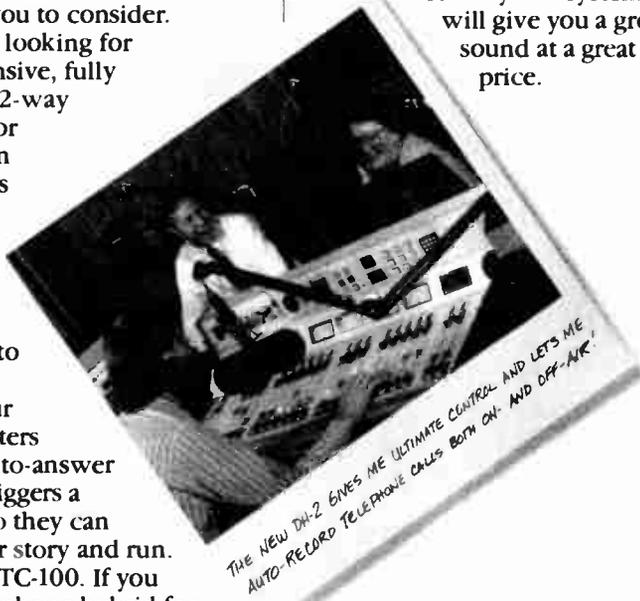
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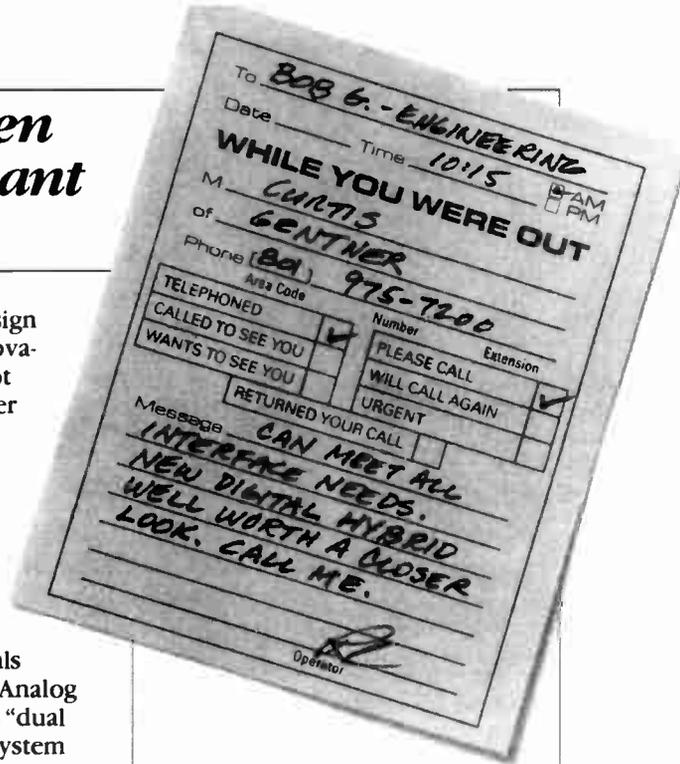
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# DIRECTORIES & PROFILES

In the following pages, you will find three tools for keeping track of vendors and their products.

## Product Source Book 74

The Product Source Book is an index which lists companies according to the type of equipment they make or distribute. The product information was provided by the vendors themselves, in response to a questionnaire sent by *Radio World* in 1990.

## Supplier Source Book 90

Our Supplier Source Book lists names and addresses of the companies found in the Product Source Book.

## Company Profiles 109

Those of you looking for more information on the companies listed can turn to the Company Profiles, in which firms have provided details about their businesses and products.

We hope these listings will save you time and help you find the products you want to buy.

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Scientific-Atlanta, Inc.	115

# PRODUCT SOURCE BOOK

## A

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ASC - Tube Traps  
 AVC Systems  
 Acoustic Systems  
 Allied Broadcast Canada  
 Allied International  
 Alpha Audio  
 Audio Broadcast Group, Inc.  
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 Bradley Broadcast Sales  
 Broadcast Automation, Inc.  
 Broadcast Electronics  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Cancomm  
 Continental Electronics Corporation  
 Control Technology Inc.  
 Downeast Engineering  
 BARCO-EMT GmbH  
 Electronic Industries, Inc.  
 Fidelipac Corporation  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Hartmann Associates  
 Holzberg Inc.  
 Hy James, Inc.  
 International Tapetronics  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Lauderdale Electronic Labs  
 Lita Broadcasting Distributors  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Otari Corporation  
 Professional Audio Supply  
 Pacific Recorders & Engineering  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.

PMA Marketing  
Pro Media  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Radio Systems  
Research Associates, Inc.  
Riggins Electronic Sales  
Ron Radio Communications  
Roscom General  
Sequoia Electronics  
Sono-Mag Corporation  
Suministros Gonzalez  
Transcom Corporation

**Record/Play**

A/V Technology International, Inc.  
AVC Systems  
AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Audi-Cord Corp.  
Audio Broadcast Group, Inc.  
Audio Services Corporation  
AudioLine, Inc.  
Audiomedia  
Audiotronics  
Broadcast Supply West  
BARCO-EMT GmbH  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Automation, Inc.  
Broadcast Electronics  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
Cancomm  
Continental Electronics Corporation  
Control Technology Inc.  
Downeast Engineering  
Electronic Industries, Inc.  
Fidelipac Corporation  
Full Compass Systems, Ltd.  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Hartmann Associates  
Holzberg Inc.  
Hy James, Inc.  
International Tapetronics  
Jim Walters Co.  
Landy Associates, Inc.  
Lasalle Music and Pro Audio  
Lauderdale Electronic Labs  
Lita Broadcasting Distributors  
The Management  
Martin Audio/Video Corp  
Milam Audio Co.  
New World Music & Sound  
Northeast Broadcast Lab, Inc.  
Oakwood Audio Labs Ltd.  
Old Dominion Broadcast Eng. Serv.  
Otari Corporation  
Professional Audio Supply  
Pacific Recorders & Engineering  
Parcom  
Parsons Audio  
Pierce-Phelps, Inc.  
PMA Marketing  
Pro Media  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.

Radio Systems  
Research Associates, Inc.  
Riggins Electronic Sales  
Ron Radio Communications  
Roscom General  
Sequoia Electronics  
Sono-Mag Corporation  
Suministros Gonzalez  
360 Systems  
Tobias & Company Ltd  
Transcom Corporation

**Multi-deck**

AVC Systems  
AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Audio Broadcast Group, Inc.  
Audio Services Corporation  
AudioLine, Inc.  
Audiomedia  
Broadcast Supply West  
BARCO-EMT GmbH  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Automation, Inc.  
Broadcast Electronics  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
Continental Electronics Corporation  
Control Technology Inc.  
Downeast Engineering  
Electronic Industries, Inc.  
Fidelipac Corporation  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Hartmann Associates  
Holzberg Inc.  
Hy James, Inc.  
International Tapetronics  
Jim Walters Co.  
Landy Associates, Inc.  
Lasalle Music and Pro Audio  
Lauderdale Electronic Labs  
The Management  
Milam Audio Co.  
New World Music & Sound  
Northeast Broadcast Lab, Inc.  
Oakwood Audio Labs Ltd.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom  
Parsons Audio  
Pierce-Phelps, Inc.  
PMA Marketing  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Research Associates, Inc.  
Riggins Electronic Sales  
Ron Radio Communications  
Roscom General  
Sequoia Electronics  
Sono-Mag Corporation  
Tobias & Company Ltd  
Transcom Corporation

**CASSETTE RECORDERS**  
AVC Systems  
AVR Communications, Ltd.  
Accurate Sound Corporation  
Allied Broadcast Canada  
Allied International  
Audio Broadcast Group, Inc.

Audio Services Corporation  
AudioLine, Inc.  
Broadcast Supply West  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
CaVox/Tape-athon Corporation  
Continental Electronics Corporation  
Control Technology Inc.  
Electronic Industries, Inc.  
Fostex Corp. of America  
Full Compass Systems, Ltd.  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Guarantee Radio Supply Corporation  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
Hy James, Inc.  
ICB Audio  
International Music Co  
Jim Walters Co.  
Landy Associates, Inc.  
Lasalle Music and Pro Audio  
Lauderdale Electronic Labs  
Martin Audio/Video Corp  
Milam Audio Co.  
Nakamichi America Corp  
New World Music & Sound  
Northeast Broadcast Lab, Inc.  
Oakwood Audio Labs Ltd.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
PARCOM  
Parsons Audio  
Peavey Electronics Corporation  
Pierce-Phelps, Inc.  
Pro Media  
Pyramid Audio, Inc.  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Research Associates, Inc.  
Riggins Electronic Sales  
Ritz Audio-Visual Associates, Inc  
Ron Radio Communications  
Roscom General  
Sony Business & Professional Group  
Studer Revox  
Suministros Gonzalez  
TASCAM  
Tape-athon/Cavox  
Telectro Systems Corporation  
Tobias & Company Ltd  
UAR Professional Systems  
Uher of America  
Wide Range Electronics Corp  
Yamaha Music Corp. of America.

**COMPACT DISC (CD) PLAYERS**

AVC Systems  
AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Audio Broadcast Group, Inc.  
Audio Services Corporation  
AudioLine, Inc.  
Audiotechniques  
Broadcast Supply West  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Automation, Inc.  
Broadcast Equipment Sales & Engineering

Broadcast Services Co.  
Broadcasters General Store  
Cancomm  
Century 21 Programming, Inc.  
Continental Electronics Corporation  
Control Technology Inc.  
DENON America Inc.  
Electronic Industries, Inc.  
Full Compass Systems, Ltd.  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
Hy James, Inc.  
ICB Audio  
Jim Walters Co.  
LPB Inc  
Landy Associates, Inc.  
Lasalle Music and Pro Audio  
Lita Broadcasting Distributors  
Martin Audio/Video Corp  
Milam Audio Co.  
New World Music & Sound  
Northeast Broadcast Lab, Inc.  
Numark Electronics Corp.  
Oakwood Audio Labs Ltd.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
PARCOM  
Parsons Audio  
Pierce-Phelps, Inc.  
Pro Media  
Pyramid Audio, Inc.  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Research Associates, Inc.  
Riggins Electronic Sales  
Ritz Audio-Visual Associates, Inc  
Ron Radio Communications  
Roscom General  
Sono-Mag Corporation  
Sony Business & Professional Group  
Studer Revox  
Suministros Gonzalez  
TASCAM  
Tobias & Company Ltd  
Transcom Corporation  
UAR Professional Systems

**COMPONENTS****Transistors**

Allied Broadcast Equip Canada  
Audiotechniques  
BJM Electronics Ltd.  
Barrett Associates, Inc.  
Broadcast Services Co.  
Capital Electronics Inc  
D.N. Latus & Co., Inc.  
Electronic Industries, Inc.  
Fusion Electronics, Inc.  
Lasalle Music and Pro Audio  
Lita Broadcasting Distributors  
Martin Audio/Video Corp  
Parcom  
Richardson Electronics/RF Gain  
RF Specialties of Missouri  
Richardson Electronics Ltd.  
Riggins Electronic Sales  
Suministros Gonzalez  
Thor Electronics Corp.  
Wide Range Electronics Corp

**Capacitors**

Allied Broadcast Equip Canada  
American Media Services  
BJM Electronics Ltd.

Barrett Associates, Inc.  
 Broadcast Services Co.  
 Capital Electronics Inc  
 Commercial Radio Company  
 D.N. Latus & Co., Inc.  
 Downeast Engineering  
 Electronic Industries, Inc.  
 Fusion Electronics, Inc.  
 Hall Electronics  
 LSI Jennings  
 Lita Broadcasting Distributors  
 Martin Audio/Video Corp  
 Parcom  
 Richardson Electronics/RF Gain  
 RF Specialties of Missouri  
 Richardson Electronics Ltd.  
 Riggins Electronic Sales  
 Suministros Gonzalez  
 Surcom Associates, Inc.  
 Wide Range Electronics Corporation

**Resistors**

Allied Broadcast Equip Canada  
 Altronic Research  
 BJM Electronics Ltd.  
 Barrett Associates, Inc.  
 Broadcast Services Co.  
 Capital Electronics Inc  
 Commercial Radio Company  
 D.N. Latus & Co., Inc.  
 Electronic Industries, Inc.  
 Guarantee Radio Supply Corporation  
 Lita Broadcasting Distributors  
 Martin Audio/Video Corp  
 Parcom  
 Power Film Systems, Inc.  
 RF Specialties of Missouri  
 Riggins Electronic Sales  
 Shallco  
 Suministros Gonzalez  
 Tech Laboratories, Inc.  
 Wide Range Electronics Corporation

**COMPUTER — Hardware**

AVR Communications, Ltd.  
 Allied Broadcast Equip Canada  
 Alpha Products  
 BJM Electronics Ltd  
 Century, Inc  
 Columbine Systems Inc.  
 Computer Concepts Corporation  
 Concept Productions  
 Custom Business Systems, Inc.  
 DigiDesign Inc  
 Guarantee Radio Supply Corporation  
 Lasalle Music and Pro Audio  
 The Management  
 Media Computing, Inc.  
 Nordic Software, Inc.  
 PARCOM  
 Parsons Audio  
 Radio Computing Services, Inc.  
 Register Data Systems  
 Tennaplex Systems Ltd  
 Time & Temperature Company of S.D.  
 Turtle Beach Systems

**Software and Peripherals**

AVR Communications Limited  
 Allied Broadcast Equip Canada  
 Alpha Products  
 BJM Electronics Ltd  
 Century, Inc  
 Columbine Systems Inc.  
 Computer Concepts Corporation  
 Concept Productions  
 Custom Business Systems, Inc.  
 Datel Corporation  
 DigiDesign Inc  
 Downeast Engineering  
 Fostex Corp. of America

Jensen Transformers Inc.  
 Lasalle Music and Pro Audio  
 Litronix Corporation  
 The Management  
 Master Software Systems  
 Media Computing, Inc.  
 Nordic Software, Inc.  
 Parcom  
 Parsons Audio  
 Plastic Reel Corp. of America  
 Pristine Systems, Inc.  
 Pyramid Audio, Inc.  
 Radio Computing Services, Inc.  
 Ramko Research  
 Register Data Systems  
 Tennaplex Systems Ltd  
 Text Technologies, Inc.  
 Time & Temperature Company of S.D.  
 Turtle Beach Systems  
 Doug Vernier Broadcast Consulting

**CONSOLES — On-Air**

A/V Technology International, Inc.  
 ATI (Audio Technologies Inc)  
 AVR Communications Limited  
 Allen & Heath  
 Allied Broadcast Canada  
 Allied International  
 Amco Engineering Co.  
 AMEK/TAC U.S. Operations  
 Arrakis Systems  
 Audio Broadcast Group, Inc.  
 AudioLine, Inc.  
 Audiomedia  
 Auditronics

Autogram Corp  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Audio Corp  
 Broadcast Automation Inc  
 Broadcast Electronics  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Cancomm  
 Continental Electronics  
 Control Technology Inc.  
 Dorrough Electronics  
 Downeast Engineering  
 BARCO-EMT GmbH  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 GLW Enterprises, Inc.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 H & E Micro-trak Corporation  
 Hall Electronics  
 Hallikainen & Friends, Inc.  
 Harris Corp  
 Harrison by GLW  
 Holzberg Inc.  
 Howe Technologies Corporation  
 Hy James, Inc.  
 Jim Walters Co.  
 LPB, Inc.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Logitek Electronic Systems Inc.  
 Martin Audio/Video Corp  
 McCurdy Radio Industries  
 McMartin Industries  
 Media Touch  
 Milam Audio Co.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.

Old Dominion Broadcast Eng. Serv.  
 Douglas Ordon & Company, Inc.  
 Professional Audio Supply  
 Pacific Recorders & Engineering  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 PMA Marketing  
 Pro Media  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Radio Systems  
 Ram Broadcast Systems  
 Ramko Research  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ron Radio Communications  
 Roscom General  
 Russco Electronics Mfg. Inc.  
 Sequoia Electronics  
 Sony Business & Professional Group  
 Soundcraft  
 Studer Revox  
 Suministros Gonzalez  
 Telo Technology  
 Tobias & Company Ltd  
 Transcom Corporation  
 UAR Professional Systems  
 Ward-Beck Systems Ltd.  
 Wheatstone Corporation  
 Yamaha Music Corp. of America

**Production**

A/V Technology International, Inc.  
 AVC Systems  
 AVR Communications, Ltd.  
 Dan Alexander Audio  
 Allen & Heath  
 Allen and Heath  
 Allied Broadcast Canada  
 Allied International  
 Amco Engineering Co.  
 AMEK/TAC U.S. Operations  
 Arrakis Systems  
 Audio Broadcast Group, Inc.  
 Audiologic  
 Audio Services Corporation  
 AudioLine, Inc.  
 Audiotechniques  
 Auditronics  
 Autogram Corp  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 BARCO-EMT GmbH  
 Bradley Broadcast Sales  
 Broadcast Audio Corp  
 Broadcast Electronics  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Continental Electronics  
 Control Technology Inc.  
 DDA  
 Downeast Engineering  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 GLW Enterprises, Inc.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Grass Valley Group Inc  
 Guarantee Radio Supply Corporation  
 H & E Micro-trak Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Harrison by GLW

Holzberg Inc.  
 Howe Technologies Corporation  
 Hy James, Inc.  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Logitek Electronic Systems Inc.  
 Martin Audio/Video Corp  
 McCurdy Radio Industries  
 Milam Audio Co.  
 Neotek  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Numark Electronics Corp.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Douglas Ordon & Company, Inc.  
 Otari Corporation  
 Professional Audio Supply  
 Pacific Recorders & Engineering  
 Panasonc/Ramsa  
 Panasonic/Prof Audio Systems  
 Parcom  
 Parsons Audio  
 Peavey Electronics Corporation  
 Pierce-Phelps, Inc.  
 PMA Marketing  
 Pro Media  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Radio Systems  
 Ram Broadcast Systems  
 Ramko Research  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ron Radio Communications  
 Roscom General  
 Russco Electronics Mfg. Inc.  
 SECK  
 Sequoia Electronics  
 Sony Business & Professional Group  
 Soundcraft  
 Spectra Sonics  
 Studer Revox  
 Suministros Gonzalez  
 TASCAM  
 Telo Technology  
 Tobias & Company Ltd  
 Transcom Corporation  
 UAR Professional Systems  
 Ward-Beck Systems Ltd.  
 Wheatstone Corporation  
 Yamaha Music Corp. of America

**Remote**

AVR Communications, Ltd.  
 Dan Alexander Audio  
 Allen & Heath  
 Allied Broadcast Canada  
 Allied International  
 AMEK/TAC U.S. Operations  
 Audio Broadcast Group, Inc.  
 Audiologic  
 AudioLine, Inc.  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Audio Corp  
 Broadcast Electronics  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Comrex Corporation  
 Conex Electro-Systems, Inc.  
 Control Technology Inc.

## D D A

Electronic Industries, Inc.  
 Excalibur Electronics  
 Full Compass Systems, Ltd.  
 Furman Sound, Inc.  
 GLW Enterprises, Inc.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Grass Valley Group Inc  
 Guarantee Radio Supply Corporation  
 H & E Micro-trak Corporation  
 Hall Electronics  
 Hallikainen & Friends, Inc.  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Logitek Electronic Systems Inc.  
 Martin Audio/Video Corp  
 Media Touch  
 Milam Audio Co.  
 Northeast Broadcast Lab, Inc.  
 Old Dominion Broadcast Eng. Serv.  
 Douglas Ordon & Company, Inc.  
 Professional Audio Supply  
 Panasonic/Ramsa  
 Panasonic/Prof Audio Systems  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Posthorn Recordings  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Ram Broadcast Systems  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ron Radio Communications  
 Roscom General  
 RP Communications  
 Russco Electronics Mfg. Inc.  
 SECK  
 Sequoia Electronics  
 Shure Bros.  
 Soundcraft  
 Spectra Sonics  
 Studer Revox  
 Studio Technologies  
 Suministros Gonzalez  
 Telfax Communications  
 Tobias & Company Ltd  
 Tri-Tech, Inc.  
 UAR Professional Systems  
 Ward-Beck Systems Ltd.  
 Yamaha Music Corp. of America  
 Zercom Corporation

**CONSULTING****Engineering and Design Services**

A/S Vibration, Inc.  
 ASC - Tube Traps  
 AVC Systems  
 AVR Communications Limited  
 Allied Broadcast Systems  
 Audio Concepts and Engineering Services  
 Audio Services Corporation  
 AudioLine, Inc.  
 Audiomedia  
 Audisar  
 Barrett Associates, Inc.  
 Broadcast Equipment Sales & Engineering  
 CTI Installations, Inc.

Carl T. Jones Corporation  
 Central Tower, Inc.  
 Jules Chen & Assoc  
 Circuit Doctors Inc  
 Cliff Gill Enterprises, Inc  
 Cohen, Dippell and Everist, P.C.  
 Commercial Radio Company  
 Communications Technologies, Inc  
 Control Technology Inc  
 D.N. Latus & Co., Inc.  
 Dataworld  
 Datel Corporation  
 Digital Recorders Inc  
 Diversified Communications Systems  
 Downeast Engineering  
 Electronics Research, Inc.  
 First Atlantic Group, Inc.  
 Full Compass Systems, Ltd.  
 GKM Mfg. Corp.  
 Ronald J. Grandmaison, P.E.  
 Consultant  
 Hammett & Edison Inc  
 Hatfield & Dawson Consult Engr  
 Holzberg Inc.  
 Hy James, Inc.  
 IBSS  
 IDB Communications Group, Inc  
 Innovative Automation  
 Intraplex, Inc.  
 John Furr and Associates  
 Kenneth R Meades  
 Kintronic Laboratories Inc  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Lawrence Behr Associates Inc  
 Lawrence L. Morton Associates  
 Litronix Corporation  
 Magrill Engineering  
 Micro Communications Inc  
 Milam Audio Co.  
 Moffet, Larson & Johnson, Inc.  
 Mullaney Engineering, Inc.  
 Multiphase Consulting  
 National Supervisory Network  
 Northeast Broadcast Lab, Inc.  
 Nott Ltd.  
 Fred A. Nudd Corporation  
 Rick Nudd, Ltd.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Owl Engineering, Inc.  
 Pacific Recorders & Engineering  
 Parsons Audio  
 Paul Dean Ford, P.E.  
 Pierce-Phelps, Inc.  
 PMA Marketing  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RPG Diffuser Systems Inc  
 Radio Systems Engineering  
 Radiotechniques Engineering Corp  
 Raines Electromagnetics  
 Research Associates, Inc.  
 Ron Radio Communications  
 RP Communications  
 RRADCO Group  
 SG Communications  
 Sine Systems, Inc.  
 W Lee Simmons & Associates Inc  
 Skyline Antenna Management  
 Spectra Sonics  
 Spencer Broadcast  
 Steven L DeLay Co  
 Steve Vanni Associates  
 Target Tuning, Inc.  
 Tennaplex Systems Ltd  
 Transtector Systems Inc.  
 UAR Professional Systems  
 U.S. Tower Services

Doug Vernier Broadcast Consulting  
 Walter Wulff & Associates  
 Warren Electronic Systems

**Wide Range Electronics Corporation**  
**CONTRACT ENGINEERING SERVICES**

AVC Systems  
 Allied Broadcast Systems  
 Audio Concepts and Engineering Services  
 Broadcast Automation Inc  
 Broadcast Equipment Sales & Engineering  
 Circuit Doctors Inc  
 Downeast Engineering  
 Electronic Research  
 Full Compass Systems, Ltd.  
 Funke & Associates  
 Holzberg Inc.  
 Imperial Transmitter Worldwide  
 Innovative Automation  
 Lasalle Music and Pro Audio  
 Magrill Engineering  
 Multiphase Consulting  
 National Supervisory Network  
 John Nix  
 Old Dominion Broadcast Eng. Serv.  
 Parsons Audio  
 PMA Marketing  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 Radio Systems Engineering  
 Research Associates, Inc.  
 Ron Radio Communications  
 SG Communications  
 Skyline Antenna Management  
 Steven L DeLay Co  
 Target Tuning, Inc.  
 U.S. Tower Services  
 Versatech Industries, Inc.  
 Warren Electronic Systems

**D****DIGITAL AUDIO TAPE (DAT) MACHINES**

AVC Systems  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 Audio Broadcast Group, Inc.  
 Audio Services Corporation  
 AudioLine, Inc.  
 Audiotechniques  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Automation, Inc.  
 Broadcast Equipment Sales  
 Broadcast Services Co.  
 Broadcasters General Store  
 Concept Productions  
 Control Technology Inc.  
 Electronic Industries, Inc.  
 Fostex Corp. of America  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Hall Electronics  
 Harris Corp  
 Holzberg Inc.  
 Hy James, Inc.  
 ICB Audio  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Martin Audio/Video Corp  
 Milam Audio Co.

The Music Director Programming  
 Nakamichi America Corp  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Panasonic/Ramsa  
 Panasonic/Prof Audio Systems  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington  
 Radio Systems  
 Research Associates, Inc.  
 Ritz Audio-Visual Associates, Inc  
 Roscom General  
 Sono-Mag Corporation  
 Sony Business & Professional Group  
 Suministros Gonzalez  
 TASCAM  
 Tobias & Company Ltd  
 UAR Professional Systems

**DIGITAL AUDIO WORK STATIONS**

AKG Acoustics  
 AVC Systems  
 AVR Communications, Ltd.  
 Allied International  
 Alpha Audio  
 AudioLine, Inc.  
 Bradley Broadcast Sales  
 Broadcast Services Co.  
 Broadcasters General Store  
 Century, Inc  
 Control Technology Inc.  
 DigiDesign Inc  
 Full Compass Systems, Ltd.  
 Harris Allied Broadcast Equipment  
 Hy James, Inc.  
 IBSS  
 International Music Co  
 Intraplex, Inc.  
 Kingdom Technology  
 Lasalle Music and Pro Audio  
 Lexicon Inc.  
 The Management  
 Martin Audio/Video Corp  
 Media Touch  
 Milam Audio Co.  
 New England Digital  
 New World Music & Sound  
 Oakwood Audio Labs Ltd.  
 Orban Associates, Div of AKG  
 Douglas Ordon & Company, Inc.  
 Otari Corp  
 Parsons Audio  
 Pristine Systems, Inc.  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of Missouri  
 Research Associates Inc  
 Schafer Digital  
 Studer Revox  
 Symetrix Inc.  
 Turtle Beach Systems  
 UAR Professional Systems  
 Waveframe Corporation

**DISTRIBUTOR — Regional**

AVC Systems  
 Audiomedia  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales &

Engineering  
 Broadcast Services Co.  
 Burlington Audio/Video Tapes  
 Burlington Audio/Video Tapes  
 Cancomm  
 Capital Electronics Inc  
 Clements Company  
 Crouse-Kimzey  
 Electrex Company  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Holzberg Inc.  
 Jim Walters Co.  
 Lake Systems  
 Martin Audio/Video Corp  
 Northeast Broadcast Lab, Inc.  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Posthorn Recordings  
 RF Specialties of California  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Riggins Electronic Sales  
 Roscom General  
 Tobias & Company Ltd  
 UAR Professional Systems  
 Wide Range Electronics Corp

**National**

AV Technology International, Inc.  
 AVR Communications, Ltd.  
 Harris Allied Satellite Equipment  
 American Loop Systems  
 Audio Broadcast Group, Inc.  
 Audiotechniques  
 BJM Electronics Ltd.  
 Bradley Broadcast Sales  
 Broadcast Cartridge Service Inc.  
 Broadcast Services Co.  
 Broadcasters General Store  
 Burlington Audio/Video Tapes  
 Burlington AudiLita Broadcasting  
 Distributors  
 Litronix Corporation  
 Martin Audio/Video Corp  
 Micro Controls, Inc.  
 Northeast Broadcast Lab, Inc.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 PMA Marketing  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ron Radio Communications  
 Roscom General  
 Sequoia Electronics  
 Suministros Gonzalez  
 TTC Wilkinson  
 Tepco Corporation  
 Tobias & Company Ltd  
 Transcom Corporation  
 Vector Technology Inc

**F**

**FIBER-OPTIC PRODUCTS**

ADC Telecommunications, Inc.  
 Artel Communications Corp  
 Barrett Associates, Inc.

Cooper Industries/Belden Division  
 Broadcast Services Co.  
 Broadcasters General Store  
 Electronic Systems Laboratories, Inc.  
 Grass Valley Group Inc  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 IDB Communications Group, Inc  
 Intraplex, Inc.  
 Martin Audio/Video Corp  
 PARCOM  
 Parsons Audio  
 Rockwell International  
 Selco Products  
 Sony Business & Professional Group

**H**

**HEADPHONES, HEADSETS**

AKG Acoustics  
 AVC Systems  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 American Media Services  
 Audio Broadcast Group, Inc.  
 Audio Services Corporation  
 Audio-Technica U.S., Inc.  
 AudioLine, Inc.  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Beyer Dynamic Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales &  
 Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Continental Electronics  
 Control Technology Inc.  
 Electronic Industries, Inc.  
 Fostex Corp. of America  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Lauderdale Electronic Labs  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 Nady Systems  
 Nakamichi America Corp  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Numark Electronics Corp.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Orban associates, Div of AKG  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Pro Media  
 Pyramid Audio, Inc.  
 R-Columbia Productions  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 RTS Systems  
 Research Associates, Inc.  
 Riggins Electronic Sales

Ron Radio Communications  
 Roscom General  
 Sennheiser Electronic Corporation  
 Sony Business & Professional Group  
 Stanton Magnetics Inc.  
 Suministros Gonzalez  
 Systems Wireless Ltd.  
 TASCAM  
 TOA Electronics Inc  
 Telex Communications Inc  
 TV Equipment Assoc Inc  
 UAR Professional Systems  
 Yamaha Music Corp. of America

**HEADS AND REFURBISHING SERVICES**

AVR Communications, Ltd.  
 American Media Services  
 Amp Services  
 R.B. Annis Co Inc.  
 Barrett Associates, Inc.  
 Electronic Industries, Inc.  
 Giesler Broadcasting Supply, Inc.  
 Hall Electronics  
 JRF Magnetic Sciences  
 JRF Magnetic Sciences Inc  
 Milam Audio Co.  
 Nortronics Company, Inc.  
 Parcom  
 Parsons Audio  
 Research Associates Inc  
 Riggins Electronic Sales  
 Saki Magnetics Inc.  
 Sequoia Electronics  
 Sprague Magnetics  
 VIF International

**INTERCOMS**

AVC Systems  
 AVR Communications, Ltd.  
 Aiphone Intercom Systems  
 Allied Broadcast Canada  
 Allied International  
 Atlas/Soundolier  
 Audio Services Corporation  
 Auditronics  
 Best Audio  
 Beyer Dynamic Inc.  
 Bogen Communications, Inc.  
 Broadcast Services  
 Broadcasters General Store  
 Clear-Com Systems  
 D.N. Latus & Co., Inc.  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Gentner Electronics Corporation  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Pro Media  
 Pyramid Audio, Inc.  
 R-Columbia Productions  
 RF Specialties of Missouri

RF Specialties of Pennsylvania, Inc.  
 ROH  
 RTS Systems  
 Ram Broadcast Systems  
 Roscom General  
 Studio Technologies  
 Swintek Enterprises, Inc.  
 Systems Wireless Ltd.  
 TOA Electronics Inc  
 Telectro Systems Corporation  
 Telex Communications Inc  
 Vega, Wireless  
 Ward-Beck Systems Ltd.

**L**

**LIGHTNING PROTECTION AND POWER CONDITIONING**

AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 Barrett Associates, Inc.  
 Best Power Technology, Inc.  
 Broadcast Equipment Sales &  
 Engineering  
 Broadcasters General Store  
 Cancomm  
 Capital Electronics Inc  
 Columbine Systems Inc.  
 Comad Communications Limited  
 Commercial Radio Company  
 Continental Electronics  
 Cortana Corporation  
 Current Technology, Inc.  
 Peter W. Dahl Co., Inc.  
 Electronic Industries, Inc.  
 Energy Control Systems  
 Full Compass Systems, Ltd.  
 Furman Sound, Inc.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 Kintronic Laboratories Inc  
 Lightning Eliminators  
 Lita Broadcasting Distributors  
 Litronix Corporation  
 MCG Electronics Inc.  
 John Nix  
 Northeast Broadcast Lab, Inc.  
 Professional Audio Supply  
 Paramount Communications Systems  
 Parcom  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Roscom General  
 Suministros Gonzalez  
 Transtector Systems Inc.

**M**

**MACHINE SYNCHRONIZERS FOR ATRS**

AVC Systems  
 Audio Broadcast Group, Inc.  
 AudioLine, Inc.  
 Audiotechniques  
 Bradley Broadcast Sales  
 Broadcast Services Co.  
 Control Technology Inc.  
 Harris Allied Broadcast Equipment  
 Hy James, Inc.

Jim Walters Co.  
Lasalle Music and Pro Audio  
Milam Audio Co.  
New World Music & Sound  
Northeast Broadcast Lab, Inc.  
Douglas Ordon & Company, Inc.  
Professional Audio Supply  
Parcom  
Parsons Audio  
Peavey Electronics Corporation  
Pierce-Phelps, Inc.  
Pro Media  
Pyramid Audio, Inc.  
RF Specialties of Missouri  
UAR Professional Systems

#### MICROPHONES AND ACCESSORIES

AKG Acoustics  
AVC Systems  
AVR Communications, Ltd.  
Accurate Sound Corporation  
Dan Alexander Audio  
Allied Broadcast Canada  
Allied International  
American Media Services  
Atlas/Soundolier  
Audio Broadcast Group, Inc.  
Audio Services Corporation  
Audio-Technica U.S., Inc.  
AudioLine, Inc.  
Audiomedia  
Audiotechniques  
Auxix Corp  
BJM Electronics Ltd.  
Broadcast Supply West  
Barrett Associates, Inc.  
Best Audio  
Beyer Dynamic Inc.  
Bogen Communications, Inc.  
Bradley Broadcast Sales  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
Bruel & Kjaer Instruments, Inc.  
Capital Electronics Inc  
Continental Electronics  
Control Technology Inc.  
Electro-Voice Inc  
Electronic Industries, Inc.  
Fostex Corp. of America  
Full Compass Systems, Ltd.  
Fusion Electronics, Inc.  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Guarantee Radio Supply Corporation  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
Hy James, Inc.  
Jim Walters Co.  
Landy Associates, Inc.  
Lasalle Music and Pro Audio  
Lauderdale Electronic Labs  
Martin Audio/Video Corp  
Milab  
Milam Audio Co.  
Nady Systems  
New World Music & Sound  
Northeast Broadcast Lab, Inc.  
Numark Electronics Corp.  
Old Dominion Broadcast Eng. Serv.  
Orban associates, Div of AKG  
Douglas Ordon & Company, Inc.  
Professional Audio Supply  
Panasonic/Ramsa  
Panasonic/Prof Audio Systems  
Parcom

Parsons Audio  
Peavey Electronics Corporation  
Pierce-Phelps, Inc.  
PMA Marketing  
Posthorn Recordings  
Pro Media  
Pyramid Audio, Inc.  
R-Columbia Productions  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Radio Design Labs  
Research Associates, Inc.  
Riggins Electronic Sales  
Ritz Audio-Visual Associates, Inc  
Ron Radio Communications  
Roscom General  
Sennheiser Electronic Corporation  
Shure Bros.  
Sony Business & Professional Group  
Studio Technologies  
Suministros Gonzalez  
Switek Enterprises, Inc.  
Systems Wireless Ltd.  
TASCAM  
TOA Electronics Inc  
Telex Communications Inc  
Milab  
Tobias & Company Ltd  
Vega, Wireless  
Yamaha Music Corp. of America

#### MICROWAVE EQUIPMENT

AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Audio Broadcast Group, Inc.  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Services Co.  
Broadcasters General Store  
Cablewave Systems, Div of RFS  
Cancomm  
Continental Electronics  
Control Technology Inc.  
Electronic Industries, Inc.  
Environmental Technology, Inc.  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
Hy James, Inc.  
IBSS  
J.N.S. Electronics Inc  
Radiation Systems, Inc.  
Marti Electronics, Inc.  
Micro Controls, Inc.  
Narda Microwave Corp  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Parcom  
PMA Marketing  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Rockwell International  
Ron Radio Communications  
TFT Inc.  
Tobias & Company Ltd  
Verda Corp  
Will-Burt Co.

#### MIDI EQUIPMENT

ART, Applied Research & Tech

AVC Systems  
Aphex Systems, Ltd.  
Audiologic  
Audio Services Corporation  
Audiotechniques  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Services  
Broadcasters General Store  
Full Compass Systems, Ltd.  
Harris Allied Broadcast Equipment  
International Music Co  
Lasalle Music and Pro Audio  
Martin Audio/Video Corp  
Milam Audio Co.  
New World Music & Sound  
Northeast Broadcast Lab, Inc.  
Professional Audio Supply  
Parsons Audio  
Peavey Electronics Corporation  
Pro Media  
Pyramid Audio, Inc.  
RF Specialties of Missouri  
Rane Corporation  
Sony Business & Professional Group  
TASCAM  
360 Systems  
Turtle Beach Systems  
UAR Professional Systems  
Yamaha Music Corp. of America

#### MOBILE PRODUCTION VANS

Audio Broadcast Group, Inc.  
Broadcast Services Co.  
Harris Allied Broadcast Equipment  
IDB Communications Group, Inc  
Pierce-Phelps, Inc.  
Pyramid Audio, Inc.  
RF Specialties of Missouri  
RRADCO Group

#### MONITORS — AM

AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
American Media Services  
Audio Broadcast Group, Inc.  
Broadcast Supply West  
Barrett Associates, Inc.  
Belar Electronics Laboratory, Inc.  
Bradley Broadcast Sales  
Broadcast Electronics  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
Cancomm  
Commercial Radio Company  
Continental Electronics  
Control Technology Inc.  
Delta Electronics Inc.  
Downeast Engineering  
Electronic Industries, Inc.  
Funke & Associates  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Hartmann Associates  
Holzberg Inc.  
Hy James, Inc.  
Imperial Transmitter Worldwide  
Inovonics, Inc  
J.N.S. Electronics, Inc.  
J-Squared Technical Service  
Jim Walters Co.  
Motorola Inc./AM Stereo  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.

Professional Audio Supply  
Parcom  
Pro Media  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Research Associates, Inc.  
Ron Radio Communications  
Roscom General  
Suministros Gonzalez  
TFT Inc.  
Tobias & Company Ltd  
Transcom Corporation

#### FM

AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
American Media Services  
Audio Broadcast Group, Inc.  
Broadcast Supply West  
Barrett Associates, Inc.  
Belar Electronics Laboratory, Inc.  
Bradley Broadcast Sales  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
Cancomm  
Continental Electronics  
Control Technology Inc.  
Downeast Engineering  
Electronic Industries, Inc.  
Funke & Associates  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Hartmann Associates  
Holzberg Inc.  
Hy James, Inc.  
Imperial Transmitter Worldwide  
Inovonics, Inc  
J.N.S. Electronics, Inc.  
J-Squared Technical Service  
Jim Walters Co.  
Modulation Sciences, Inc.  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom  
PMA Marketing  
Pro Media  
QEI Corporation  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Radio Design Labs  
Research Associates, Inc.  
Ron Radio Communications  
Roscom General  
Suministros Gonzalez  
TFT Inc.  
Tobias & Company Ltd  
Transcom Corporation

#### MUSIC LIBRARIES

AVR Communications, Ltd.  
Airforce Broadcast Services Inc.  
Allied Broadcast Canada  
Allied International  
AudioLine, Inc.  
Barrett Associates, Inc.  
Broadcast Programming  
CaVox/Tape-athon Corporation

Century 21 Programming, Inc.  
 Classical Music Syndication  
 Control Technology Inc.  
 Creative Support Services  
 Drake-Chenault  
 Hy James, Inc.  
 Jay Mitchell Assoc  
 The Music Director Programming  
 PMA Marketing  
 Promusic, Inc.  
 Pyramid Audio, Inc.  
 Schafer Digital  
 Sopersound Music Library  
 Sound Ideas  
 Suministros Gonzalez  
 Summit Software Systems Inc  
 Tape-athon/Cavox  
 UAR Professional Systems  
 Valentino Production Music & Sound

AudioLine, Inc.  
 Audiotechniques  
 Auditronics  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Control Technology Inc.  
 DBX Professional Products  
 Dolby Laboratories Inc.  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 Jim Walters Co.  
 Lasalle Music and Pro Audio  
 Marti Electronics, Inc.  
 Milam Audio Co.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Old Dominion Broadcast Eng. Serv.  
 OPAMP Inc.  
 Douglas Ordon & Co Inc  
 Professional Audio Supply  
 Parsons Audio  
 Peavey Electronics Corporation  
 Pierce-Phelps, Inc.  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Ram Broadcast Systems  
 Research Associates, Inc.  
 Roscom General  
 A/S Vibration, Inc.  
 Suministros Gonzalez  
 Symetrix, Inc  
 Tectan Inc  
 That Corporation  
 UAR Professional Systems  
 Valley International

Commercial Radio Company  
 Connectronics Corporation  
 Continental Electronics Corporation  
 Control Technology Inc.  
 Dielectric Communications  
 Downeast Engineering  
 Electronic Industries, Inc.  
 Fostex Corp  
 Full Compass Systems, Ltd.  
 Furman Sound, Inc.  
 Fusion Electronics, Inc.  
 Gaines Audio  
 Gentner Electronics Corporation  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 IBSS  
 Jim Walters Co.  
 Kings Electronics Co., Inc.  
 Kintronic Laboratories Inc  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Major Custom Cable  
 Martin Audio/Video Corp  
 McCurdy Radio Industries  
 Milam Audio Co.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Penny & Giles  
 Pierce-Phelps, Inc.  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Ram Broadcast Systems  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ritz Audio-Visual Associates, Inc  
 Shively Labs  
 Suministros Gonzalez  
 Switchcraft, Inc.  
 TASCAM  
 Tennaplex Systems Ltd  
 Trimm Inc.  
 Trompeter Electronics  
 UAR Professional Systems  
 Wireworks Corp  
 Zercom Corporation

Harris Allied Broadcast Equipment  
 Kintronic Labs  
 Northeast Broadcast Lab, Inc.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 RF Systems  
 Ron Radio Communications  
 Roscom General  
 Suministros Gonzalez  
 Tobias & Company Ltd  
 Vector Technology Inc

**N**

**NRSC EQUIPMENT**

AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 Audio Broadcast Group, Inc.  
 Broadcast Supply West  
 BARCO-EMT GmbH  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Circuit Research Labs  
 Cancomm  
 Continental Electronics Corporation  
 Control Technology Inc  
 Delta Electronics Inc.  
 Electronic Industries, Inc.  
 Funke & Associates  
 Gentner Electronics Corporation  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Hnat Hindes  
 Holzberg Inc.  
 IBSS  
 Inonovics  
 Jim Walters Co.  
 Northeast Broadcast Lab, Inc.  
 Old Dominion Broadcast Eng. Serv.  
 Orban a Division of AKG Acoustics  
 Professional Audio Supply  
 Parcom  
 Pro Media  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Radio Design Labs  
 Research Associates Inc  
 Ron Radio Communications  
 Suministros Gonzalez  
 Tobias & Company Ltd

**NOISE REDUCTION EQUIPMENT**

ART, Applied Research & Tech  
 AVC Systems  
 AVR Communications, Ltd.  
 Dan Alexander Audio  
 Allied Broadcast Canada  
 Allied International  
 Audio Broadcast Group, Inc.  
 Audio Services Corporation

**P**

**PATCH PANELS, JACKS, PLUGS, CONNECTORS**

ADC Telecommunications, Inc.  
 AVC Systems  
 AVR Communications, Ltd.  
 Acoustilog, Inc.  
 Allied Broadcast Canada  
 Allied International  
 American Media Services  
 Audio Accessories  
 AudioLine, Inc.  
 Audiotechniques  
 Auditronics  
 BJM Electronics Ltd.  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Canare Cable Inc.

**PHASORS**

AVR Communications, Ltd.  
 Dan Alexander Audio  
 Allied Broadcast Canada  
 Allied International  
 Audio Broadcast Group, Inc.  
 Barrett Associates, Inc.  
 Broadcast Equipment Sales & Engineering  
 Broadcasters General Store  
 Commercial Radio Company  
 Continental Electronics  
 Delta Electronics Inc.  
 Elcom Bauer  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics

**PHONO — Cartridges**

AVC Systems  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 American Media Services  
 Audio Broadcast Group, Inc.  
 Audio-Technica U.S., Inc.  
 AudioLine, Inc.  
 Audiotechniques  
 BARCO-EMT GmbH  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Capital Electronics Inc  
 Control Technology Inc.  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Lauderdale Electronic Labs  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ron Radio Communications  
 Roscom General  
 Stanton Magnetics Inc.  
 Suministros Gonzalez  
 UAR Professional Systems

**Turntables and Tone Arms**  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International

American Media Services  
 Audio Broadcast Group, Inc.  
 Audioline, Inc.  
 Audiotechniques  
 BARCO-EMT GmbH  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Electronics  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Continental Electronics  
 Control Technology Inc.  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 H & E Micro-trak Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Henry Engineering  
 Holzberg Inc.  
 Hy James, Inc.  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Numark Electronics Corp.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Pro Media  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ron Radio Communications  
 Roscom General  
 Russco Electronics Mfg. Inc.  
 Sequoia Electronics  
 Suministros Gonzalez  
 UAR Professional Systems

#### POWER SUPPLIES AND GENERATORS

AVC Systems  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 Audio Services Corporation  
 Barrett Associates, Inc.  
 Beckman Industrial Corporation  
 Best Power Technology, Inc.  
 Broadcasters General Store  
 Current Technology, Inc.  
 Full Compass Systems, Ltd.  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Holzberg Inc.  
 J.N.S. Electronics, Inc.  
 Jim Walters Co.  
 Lasalle Music and Pro Audio  
 Norac Industrial Services Inc.  
 OPAMP Inc.  
 Professional Audio Supply  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Washington

RTS Systems  
 Solar SignAge, Inc.  
 Spectra Sonics  
 Transtector Systems Inc.  
 Wide Range Electronics Corporation

#### PROCESSING

**Audio EQ and Limiting**  
 ART, Applied Research & Tech  
 ATI (Audio Technologies Inc)  
 AVC Systems  
 AVR Communications, Ltd.  
 Dan Alexander Audio  
 Allied Broadcast Canada  
 Allied International  
 Aphex Systems, Ltd.  
 Ashly Audio, Inc.  
 Audio Animation  
 Audio Broadcast Group, Inc.  
 Audio Concepts and Engineering Services  
 Audiologic  
 AudioLine, Inc.  
 Audiomedia  
 Audiotechniques  
 BARCO-EMT GmbH  
 Auditorics  
 BSS  
 Broadcast Supply West  
 BEE Sound, Inc.  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Circuit Research Labs  
 Continental Electronics Corporation  
 Control Technology Inc.  
 Cutting Edge Technologies  
 DBX Professional Products  
 Delta Electronics Inc.  
 Dorrough Electronics  
 Downeast Engineering  
 Electro-Voice Inc.  
 Electronic Industries, Inc.  
 Eventide Clockworks  
 Full Compass Systems, Ltd.  
 Furman Sound, Inc.  
 Gentner Electronics Corporation  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Hnat Hindes  
 Holzberg Inc.  
 Hy James, Inc.  
 IBSS  
 Inovonics  
 JBL Professional  
 J.N.S. Electronics, Inc.  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Lita Broadcasting Distributors  
 Logitek  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 Modulation Sciences, Inc.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 OPAMP Inc.  
 Orban a Division of AKG Acoustics  
 Douglas Ordon & Co Inc  
 Professional Audio Supply  
 Parcom  
 Parsons Audio

Peavey Electronics Corporation  
 Pierce-Phelps, Inc.  
 PMA Marketing  
 Posthorn Recordings  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Ram Broadcast Systems  
 Rane Corporation  
 Research Associates, Inc.  
 Ritz Audio-Visual Associates, Inc  
 Ron Radio Communications  
 Roscom General  
 Klark Teknik Electronics Inc.  
 Sequoia Electronics  
 Sescom Inc.  
 Somich Engineering  
 Sony Business & Professional Group  
 Suministros Gonzalez  
 Symetrix Inc.  
 That Corporation  
 TOA Electronics Inc  
 Tobias & Company Ltd  
 UAR Professional Systems  
 Urei  
 Valley International  
 Ward-Beck Systems Ltd.  
 Yamaha Music Corp. of America

#### Studio Effects

AKG Acoustics  
 ART, Applied Research & Tech  
 AVC Systems  
 AVR Communications, Ltd.  
 Dan Alexander Audio  
 Allied International  
 Aphex Systems, Ltd.  
 Ashly Audio, Inc.  
 Audio Broadcast Group, Inc.  
 Audio Concepts and Engineering Services  
 Audiologic  
 Audio/Digital, Inc.  
 AudioLine, Inc.  
 Audiotechniques  
 Broadcast Supply West  
 BEE Sound, Inc.  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Circuit Research Labs  
 Control Technology Inc.  
 DBX Professional Products  
 BARCO-EMT GmbH  
 Electronic Industries, Inc.  
 Eventide Clockworks  
 Full Compass Systems, Ltd.  
 Furman Sound, Inc.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 Jim Walters Co.  
 Klark-Teknik  
 Lasalle Music and Pro Audio  
 Lexicon Inc.  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.

Numark Electronics Corp.  
 Oakwood Audio Labs Ltd.  
 Orban a Division of AKG Acoustics  
 Douglas Ordon & Company, Inc.  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Peavey Electronics Corporation  
 Pierce-Phelps, Inc.  
 Pyramid Audio, Inc.  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington  
 Research Associates, Inc.  
 Roscom General  
 Klark Teknik Electronics Inc.  
 Spectra Sonics  
 Studio Technologies  
 Suministros Gonzalez  
 Titus Technologies Lab  
 Tobias & Company Ltd  
 UAR Professional Systems  
 Valley International  
 Yamaha Music Corp. of America

#### PROGRAM DISTRIBUTORS AND SERVICES

Broadcast Programming  
 CaVox/Tape-athon Corporation  
 Classical Music Syndication  
 Concept Productions  
 Drake-Chenault  
 IDB Communications Group, Inc  
 Jay Mitchell Assoc  
 The Music Director Programming  
 Zephyr Weather Information Service

#### PUBLIC ADDRESS (PA) SYSTEMS

AVC Systems  
 AVR Communications, Ltd.  
 American Loop Systems  
 Ashly Audio, Inc.  
 Atlas/Soundolier  
 Audio Services Corporation  
 Audisar  
 BEE Sound, Inc.  
 Best Audio  
 Bogen Communications, Inc.  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Capital Electronics Inc  
 Control Technology Inc.  
 Electro-Voice Inc.  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Furman Sound, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Hy James, Inc.  
 JBL Professional  
 Lasalle Music and Pro Audio  
 Milam Audio Co.  
 New World Music & Sound  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Panasonic/Ramsa  
 Panasonic/Prof Audio Systems  
 Parsons Audio  
 Peavey Electronics Corporation  
 Pierce-Phelps, Inc.  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of Missouri  
 RF Specialties of Texas  
 Research Associates, Inc.  
 Ritz Audio-Visual Associates, Inc

TOA Electronics Inc  
Telectro Systems Corporation

**R**

**RF FILTERS**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Barrett Associates, Inc.  
Bird Electronics Corporation  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Cancomm  
Coaxial Dynamics Inc  
Comark Communications  
Commercial Radio Company  
Dielectric Communications  
Electronic Industries, Inc.  
Electronics Research, Inc.  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
LDL Communications  
Lasalle Music and Pro Audio  
Micro Communications Inc  
Microwave Filter  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
RF Systems  
Roscom General  
Spectra Sonics  
Tennaplex Systems Ltd  
Tepco Corporation  
Tobias & Company Ltd  
Vector Technology Inc

**RECEIVERS — Radio**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
American Media Services  
Audio Services Corporation  
Broadcast Supply West  
Barrett Associates, Inc.  
Bext Inc.  
Bogen Communications, Inc.  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Control Technology Inc.  
Electronic Industries  
Erko Technologies  
Full Compass Systems, Ltd.  
Gorman Redlich Mfg. Co.  
Grant Becker Enterprises  
Hall Electronics  
Hamtronics Inc.  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
J.N.S. Electronics, Inc.  
Jim Walters Co.  
Lasalle Music and Pro Audio  
Marti Electronics, Inc.  
Motorola Inc./AM Stereo  
Nady Systems  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom

Pro Media  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Washington, Inc.  
Research Associates, Inc.  
Roscom General  
Target Tuning, Inc.

**Satellite**

AVCOM of Virginia, Inc.  
AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Harris Allied Satellite Equipment  
Antenna Technology Corporation  
Broadcast Services Co.  
ComStream Corp  
Control Technology Inc.  
Downeast Engineering  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
IDB Communications Group, Inc  
Intraplex, Inc.  
Satellite Systems Corp  
PARCOM  
RF Specialties of Pennsylvania, Inc.  
Tennaplex Systems Ltd  
Wegener Communications, Inc.

**SCA**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Antenna Technology Corporation  
Applied Micro Technology, Inc.  
Avocet Instruments  
Broadcast Supply West  
Barrett Associates, Inc.  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Cancomm  
Continental Electronics  
Control Technology Inc.  
Electronic Industries, Inc.  
Erko Technologies  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
J.N.S. Electronics Inc  
Lita Broadcasting Distributors  
Marti Electronics, Inc.  
Micro Controls, Inc.  
Modulation Sciences, Inc.  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Ron Radio Communications  
Roscom General  
Target Tuning, Inc.  
Tennaplex Systems Ltd

**REEL-TO-REEL RECORDERS**

AVC Systems  
AVR Communications, Ltd.  
Accurate Sound Corporation  
Dan Alexander Audio  
Allied Broadcast Canada  
Allied International  
Audio Broadcast Group, Inc.  
Audio Services Corporation  
AudioLine, Inc.  
Audiomedia  
Audiotechniques  
Broadcast Supply West  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Automation, Inc.  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
CaVox/Tape-athon Corporation  
Continental Electronics  
Control Technology Inc.  
Downeast Engineering  
Electronic Industries, Inc.  
Fostex Corp. of America  
Full Compass Systems, Ltd.  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Guarantee Radio Supply Corporation  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
Hy James, Inc.  
Jim Walters Co.  
Landy Associates, Inc.  
Lasalle Music and Pro Audio  
Lauderdale Electronic Labs  
Martin Audio/Video Corp  
Milam Audio Co.  
New World Music & Sound  
Northeast Broadcast Lab, Inc.  
Oakwood Audio Labs Ltd.  
Otari Corporation  
Professional Audio Supply  
Parcom  
Parsons Audio  
Pierce-Phelps, Inc.  
Pro Media  
Pyramid Audio, Inc.  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Research Associates, Inc.  
Riggins Electronic Sales  
Ron Radio Communications  
Roscom General  
Sequoia Electronics  
Sono-Mag Corporation  
Studer Revox  
Suministros Gonzalez  
TASCAM  
Tape-athon/Cavox  
Telectro Systems Corporation  
Tobias & Company Ltd  
UAR Professional Systems  
Uher of America  
VIF International  
Wide Range Electronics Corporation

**REMOTE CONTROL AND TELEMETRY**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Harris Allied Satellite Equipment  
Audio Broadcast Group, Inc.  
Audiomedia  
Broadcast Supply West  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
Burk Technology, Inc.  
CaVox/Tape-athon Corporation  
Cancomm  
Continental Electronics  
Control Technology Inc.  
Cutting Edge Technologies  
Electronic Industries, Inc.  
Erko Technologies  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.

Cancomm  
Commercial Radio Company  
Continental Electronics  
Control Technology Inc.  
Delta Electronics Inc.  
Downeast Engineering  
Electronic Industries, Inc.  
Full Compass Systems, Ltd.  
Gentner Electronics Corporation  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Hallikainen & Friends, Inc.  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
Hy James, Inc.  
Imperial Transmitter Worldwide  
J-Squared Technical Service  
Marti Electronics, Inc.  
Micro Controls, Inc.  
Monroe Electronics, Inc.  
Moseley Associates  
National Supervisory Network  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom  
Parsons Audio  
Pro Media  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Ron Radio Communications  
Roscom General  
Schmid Telecomm. America Inc  
Sine Systems, Inc.  
Solar SignAge, Inc.  
Sony Business & Professional Group  
Suministros Gonzalez  
TFT Inc.  
Telo Technology  
Telular, Inc.  
Tobias & Company Ltd  
Versatech Industries, Inc.  
Warren Electronic Systems

**S**

**SCA EQUIPMENT**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Applied Micro Technology, Inc.  
Audio Broadcast Group, Inc.  
Avocet Instruments  
Broadcast Supply West  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
Burk Technology, Inc.  
CaVox/Tape-athon Corporation  
Cancomm  
Continental Electronics  
Control Technology Inc.  
Cutting Edge Technologies  
Electronic Industries, Inc.  
Erko Technologies  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.

Hy James, Inc.  
 J.N.S. Electronics Inc  
 J-Squared Technical Service  
 Marti Electronics, Inc.  
 McMartin Industries  
 Micro Controls, Inc.  
 Modulation Sciences, Inc.  
 Northeast Broadcast Lab, Inc.  
 Old Dominion Broadcast Eng. Serv.  
 Orban a Division of AKG Acoustics  
 Professional Audio Supply  
 Parcom  
 PMA Marketing  
 Pro Media  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ron Radio Communications  
 Roscom General  
 Suministros Gonzalez  
 TFT Inc.  
 TOA Electronics Inc  
 Tape-athon/Cavox  
 Tennaplex Systems Ltd  
 That Corporation  
 Tobias & Company Ltd

**SATELLITE EQUIPMENT****Antennas**

AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 Harris Allied Satellite Equipment  
 Andrew Corporation  
 Antenna Technology Corporation  
 Antennas for Communications, Inc.  
 Bradley Broadcast Sales  
 Broadcast Services Co.  
 Comex Worldwide Corporation  
 ComStream Corp  
 Comtech Antenna Systems, Inc.  
 Downeast Engineering  
 Environmental Technology, Inc.  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 IDB Communications Group, Inc  
 Satellite Systems Corp  
 John Nix  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 RF Specialties of Pennsylvania, Inc.  
 Scientific Atlanta  
 Tennaplex Systems Ltd

**Electronics**

AVC Systems  
 AVCOM of Virginia, Inc.  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 Harris Allied Satellite Equipment  
 Antenna Technology Corporation  
 Bradley Broadcast Sales  
 Broadcast Automation Inc  
 Broadcast Services Co.  
 Comex Worldwide Corporation  
 ComStream Corp  
 Dolby Laboratories Inc.  
 Downeast Engineering  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Hallikainen & Friends, Inc.  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 IDB Communications Group, Inc

Intraplex, Inc.  
 Kingdom Technology  
 Satellite Systems Corp  
 Narda Microwave Corp  
 PMA Marketing  
 RF Specialties of Pennsylvania, Inc.  
 Schafer Digital  
 Scientific Atlanta  
 Sine Systems, Inc.  
 Tectan Inc  
 Tennaplex Systems Ltd  
 Wegener Communications, Inc.

**SPEAKERS AND ENCLOSURES**

AVC Systems  
 AVR Communications, Ltd.  
 Aiphone Intercom Systems  
 Allied Broadcast Canada  
 Allied International  
 American Media Services  
 Atlas/Soundolier  
 Audio Broadcast Group, Inc.  
 Audio Services Corporation  
 AudioLine, Inc.  
 Audiomeia  
 Audisar  
 Audix Corp  
 Auernheimer Labs and Co.  
 Auratone Corporation  
 BJM Electronics Ltd.  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bogen Communications, Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales &  
 Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Continental Electronics Corporation  
 Control Technology Inc.  
 Electro-Voice Inc.  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 JBL Professional  
 Jim Walters Co.  
 Klark-Teknik  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Numark Electronics Corp.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Douglas Ordon & Company, Inc.  
 Professional Audio Supply  
 Panasonic/Ramsa  
 Panasonic/Prof Audio Systems  
 Peavey Electronics Corporation  
 Pierce-Phelps, Inc.  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 RF Specialties of Texas  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ritz Audio-Visual Associates, Inc  
 Ron Radio Communications  
 Roscom General

Spectra Sonics  
 Suministros Gonzalez  
 TASCAM  
 TOA Electronics Inc  
 Tannoy North America  
 Telectro Systems Corporation  
 Urei  
 Wohler Technologies  
 Yamaha Music Corp. of America

**STL EQUIPMENT**

AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 Artel Communications Corp  
 Audio Broadcast Group, Inc.  
 Audiomeia  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bext Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales &  
 Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Cancomm  
 Continental Electronics  
 Control Technology Inc.  
 Electronic Industries, Inc.  
 Funke & Associates  
 Giesler Broadcasting Supply, Inc.  
 Graham-Patten Systems  
 Grant Becker Enterprises  
 Hall Electronics  
 Hamtronics Inc.  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 Imperial Transmitter Worldwide  
 Intraplex, Inc.  
 J.N.S. Electronics Inc  
 J-Squared Technical Service  
 Learning Industries  
 Lita Broadcasting Distributors  
 Litronix Corporation  
 Marti Electronics, Inc.  
 Micro Controls, Inc.  
 Moseley Associates  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 PMA Marketing  
 Pro Media  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 RF Systems (Div of Audio Electronics)  
 Ron Radio Communications  
 Roscom General  
 Suministros Gonzalez  
 Systems Wireless Ltd.  
 TFT Inc.  
 Tectan Inc  
 Telular, Inc.  
 Tobias & Company Ltd  
 Transcom Corporation  
 Wegener Communications, Inc.

**SWITCHERS, AUDIO ROUTING**  
 AVC Systems  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 Harris Allied Satellite Equipment

BARCO-EMT GmbH  
 BJM Electronics Ltd.  
 BSM Systems  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Best Audio  
 Bradley Broadcast Sales  
 Broadcast Services Co.  
 Broadcasters General Store  
 Chronrol Corporation  
 Conex Electro-Systems, Inc.  
 Control Technology Inc.  
 DHK Group  
 Di-Tech Inc.  
 ESE  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 GLW Enterprises, Inc.  
 Gentner Electronics Corporation  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Grass Valley Group Inc  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Harrison by GLW  
 Holzberg Inc.  
 Hy James, Inc.  
 International Tapetronics  
 J.N.S. Electronics, Inc.  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Logitek Electronic Systems Inc.  
 Martin Audio/Video Corp  
 McCurdy Radio Industries  
 Micro Controls, Inc.  
 Milam Audio Co.  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 OPAMP Inc.  
 Professional Audio Supply  
 Pacific Recorders & Engineering  
 Parcom  
 Parsons Audio  
 Peavey Electronics Corporation  
 Pierce-Phelps, Inc.  
 Pyramid Audio, Inc.  
 RE Instruments Corp  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Ram Broadcast Systems  
 Ramko Research  
 Research Associates, Inc.  
 Roscom General  
 Sine Systems, Inc.  
 Sony Business & Professional Group  
 Telfax Communications  
 360 Systems  
 Titus Technological Laboratories  
 Versatech Industries, Inc.  
 Wheatstone Corporation  
 Wide Range Electronics Corporation  
 Yamaha Music Corp. of America

**T****TAPE — Cartridge**

A/V Technology International, Inc.  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 American Media Services  
 Audio Broadcast Group, Inc.  
 Audiodyne Bdct Cartridge

AudioLine, Inc.  
 Audiomedia  
 Audiopak, Inc.  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Cartridge Service Inc.  
 Broadcast Cart Rewinding Service  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Burlington Audio/Video Tapes  
 Continental Electronics Corporation  
 Control Technology Inc.  
 Electronic Industries, Inc.  
 Fidelipac Corporation  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 International Tapetronics  
 J & I Audio/Video  
 Lasalle Music and Pro Audio  
 Lauderdale Electronic Labs  
 Marathon Products  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 National Audio Co. Inc.  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 PMA Marketing  
 Pro Media  
 Pyramid Audio, Inc.  
 R & A Broadcast Services  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ron Radio Communications  
 Sequoia Electronics  
 Sony Business & Professional Group  
 Suministros Gonzalez  
 Tapex Corp  
 UAR Professional Systems  
 Western International

**Cassette**

AVC Systems  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 American Media Services  
 Ampex Recording Media Corporation  
 Audio Broadcast Group, Inc.  
 Audio Services Corporation  
 Audiodyne Bdct Cartridge  
 AudioLine, Inc.  
 Audiotechniques  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Cartridge Service Inc.  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store

Burlington Audio/Video Tapes  
 Drake-Chenault  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 J & I Audio/Video  
 Jim Walters Co.  
 Lasalle Music and Pro Audio  
 Lauderdale Electronic Labs  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 Music Director Programming  
 Nakamichi America Corp  
 National Audio Co. Inc.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington  
 Raks Corporation of America, Inc.  
 Research Associates, Inc.  
 Ritz Audio-Visual Associates, Inc  
 Ron Radio Communications  
 Sony Business & Professional Group  
 Suministros Gonzalez  
 UAR Professional Systems

**DAT**

AV Technology International, Inc.  
 AVC Systems  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 American Media Services  
 Ampex Recording Media Corporation  
 Audio Broadcast Group, Inc.  
 Audio Services Corporation  
 AudioLine, Inc.  
 Audiotechniques  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Cartridge Service Inc.  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services  
 Broadcasters General Store  
 Burlington Audio/Video Tapes  
 Concept Productions  
 Dic Digital  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 J & I Audio/Video  
 Jim Walters Co.  
 Lasalle Music and Pro Audio  
 Martin Audio/Video Corp  
 Milam Audio Co.

The Music Director Programming  
 Nakamichi America Corp  
 National Audio Co. Inc.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Professional Audio Supply  
 Panasonic/Ramsa  
 Panasonic/Prof Audio Systems  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Posthorn Recordings  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington  
 Radio Systems  
 Raks Corporation of America, Inc.  
 Research Associates, Inc.  
 Ritz Audio-Visual Associates, Inc  
 Sony Business & Professional Group  
 Suministros Gonzalez  
 UAR Professional Systems

**Reel-to-Reel**

AVC Systems  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 American Media Services  
 Ampex Recording Media Corporation  
 Audio Broadcast Group, Inc.  
 Audio Services Corporation  
 AudioLine, Inc.  
 Audiopak, Inc.  
 Audiotechniques  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Cartridge Service Inc.  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Burlington Audio/Video Tapes  
 Drake-Chenault  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 J & I Audio/Video  
 Jim Walters Co.  
 Lasalle Music and Pro Audio  
 Lauderdale Electronic Labs  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 The Music Director Programming  
 National Audio Co. Inc.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Posthorn Recordings  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri

RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ron Radio Communications  
 Sony Business & Professional Group  
 Suministros Gonzalez  
 UAR Professional Systems  
 VIF International

**Cleaners, Erasers, and Evaluators**

AVC Systems  
 AVR Communications Limited  
 Accurate Sound Corporation  
 Allied Broadcast Canada  
 Allied International  
 American Media Services  
 R. B. Annis Co, Inc.  
 Audio Broadcast Group, Inc.  
 Audio Concepts and Engineering Services  
 Audiolab Electronics, Inc.  
 AudioLine, Inc.  
 Audiotechniques  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Electronics  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Burlington Audio/Video Tapes  
 Comad Communications Limited  
 Electronic Industries, Inc.  
 Fidelipac Corporation  
 Full Compass Systems, Ltd.  
 Garner Industries  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Hall Electronics  
 Holzberg Inc.  
 Hy James, Inc.  
 International Tapetronics  
 Lasalle Music and Pro Audio  
 Lauderdale Electronic Labs  
 Magnefax International, Inc.  
 Marathon Products  
 Martin Audio/Video Corp  
 Microtran Company  
 Milam Audio Co.  
 National Audio Co. Inc.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Pro Media  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 RTI (Research Tech Intl)  
 Research Associates Inc  
 Research Technology International  
 Riggins Electronic Sales  
 Suministros Gonzalez  
 TASCAM  
 UAR Professional Systems  
 VIF International  
 Wide Range Electronics Corporation

**Duplicators**

AVC Systems

AVR Communications, Ltd.  
Accurate Sound Corporation  
Allied Broadcast Canada  
Audio Broadcast Group, Inc.  
AudioLine, Inc.  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Equipment Sales  
Broadcast Services Co.  
Control Technology Inc.  
Electronic Industries, Inc.  
Full Compass Systems, Ltd.  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Guarantee Radio Supply Corporation  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
Hy James, Inc.  
Jim Walters Co.  
Lasalle Music and Pro Audio  
Lita Broadcasting Distributors  
Magnefax International, Inc.  
Milam Audio Co.  
The Music Director Programming  
Nakamichi America Corp  
National Audio Co. Inc.  
New World Music & Sound  
Northeast Broadcast Lab, Inc.  
Oakwood Audio Labs Ltd.  
Otari Corporation  
Professional Audio Supply  
Parsons Audio  
Pierce-Phelps, Inc.  
Pro Media  
Pyramid Audio, Inc.  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington  
Raks Corporation of America, Inc.  
Research Associates, Inc.  
Ritz Audio-Visual Associates, Inc.  
Sony Business & Professional Group  
Suministros Gonzalez  
TASCAM  
Telectro Systems Corporation  
Telex Communications Inc  
UAR Professional Systems  
Valentino Production Music & Sound  
Wide Range Electronics Corp

**TELEPHONE EQUIPMENT****Hybrids**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Audio Broadcast Group, Inc.  
Audio/Digital, Inc.  
AudioLine, Inc.  
Audiomedia  
BJM Electronics Ltd  
Broadcast Supply West  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
Comrex Corporation  
Control Technology Inc.  
ESE  
Electronic Industries, Inc.  
Full Compass Systems, Ltd.  
Gentner Electronics Corporation  
Giesler Broadcasting Supply, Inc.  
Graham-Patten Systems  
Grant Becker Enterprises  
H & E Micro-trak Corporation

Hall Electronics  
Harris Allied Broadcast Equipment  
Henry Engineering  
Holzberg Inc.  
Hy James, Inc.  
IBSS  
Intraplex, Inc.  
Jim Walters Co.  
Lasalle Music and Pro Audio  
Lita Broadcasting Distributors  
Martin Audio/Video Corp  
Microtran Company  
Milam Audio Co.  
Monroe Electronics, Inc.  
Northeast Broadcast Lab, Inc.  
Oakwood Audio Labs Ltd.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom  
Parsons Audio  
Pierce-Phelps, Inc.  
Pro Media  
Pyramid Audio, Inc.  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Ron Radio Communications  
Sound America Corporation  
Suministros Gonzalez  
Symetrix Inc.  
Tape A Thon/Cavox Corp  
Telos Systems  
Telfax Communications  
Time & Temperature Company of S.D.  
Tri-Tech, Inc.  
Zercom Corporation

**Bandwidth Extenders**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Audio Broadcast Group, Inc.  
AudioLine, Inc.  
Broadcast Supply West  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Equipment Sales  
Broadcast Services Co.  
Broadcasters General Store  
Comrex Corporation  
Electronic Industries, Inc.  
Full Compass Systems, Ltd.  
Gentner Electronics Corporation  
Giesler Broadcasting Supply, Inc.  
Graham-Patten Systems  
Grant Becker Enterprises  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
Hy James, Inc.  
IBSS  
Jim Walters Co.  
Lasalle Music and Pro Audio  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom  
Parsons Audio  
Pro Media  
Pyramid Audio, Inc.  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington  
Ron Radio Communications  
Suministros Gonzalez  
Telfax Communications  
Telular, Inc.

Titus Technologies Lab

**TEST EQUIPMENT****Distortion Analyzers**

AVC Systems  
AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Amber Electro Design Inc.  
Audio Precision  
BARCO-EMT GmbH  
Broadcast Supply West  
Barrett Associates, Inc.  
Broadcast Services Co.  
Bruel & Kjaer Instruments, Inc.  
Commercial Radio Company  
Electronic Industries, Inc.  
Full Compass Systems, Ltd.  
Funke & Associates  
Guarantee Radio Supply Corporation  
Harris Allied Broadcast Equipment  
Hartmann Associates  
Holzberg Inc.  
Hy James, Inc.  
Jampro Antennas Inc  
Landy Associates, Inc.  
Northeast Broadcast Lab, Inc.  
Douglas Ordon & Company, Inc.  
Professional Audio Supply  
Parcom  
Parsons Audio  
Pierce-Phelps, Inc.  
Posthorn Recordings  
Potomac Instruments, Inc.  
RE Instruments Corp  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Ron Radio Communications  
Sound Technology  
Suministros Gonzalez  
TFT Inc.  
Tektronix Inc

**Oscilloscopes**

A/V Technology International, Inc.  
AVC Systems  
AVR Communications, Ltd.  
A. W. Sperry Instruments  
Allied Broadcast Canada  
Allied International  
BJM Electronics Ltd.  
Barrett Associates, Inc.  
Beckman Industrial Corporation  
Broadcast Services Co.  
Electronic Industries, Inc.  
Full Compass Systems, Ltd.  
Guarantee Radio Supply Corporation  
Hall Electronics  
Harris Allied Broadcast Equipment  
Hartmann Associates  
Holzberg Inc.  
Northeast Broadcast Lab, Inc.  
Professional Audio Supply  
Parsons Audio  
Pierce-Phelps, Inc.  
RF Specialties of Missouri  
Ram Broadcast Systems  
Suministros Gonzalez  
Tektronix Inc

**RF Radiation Test Gear**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Allied International  
Anritsu America Inc  
Barrett Associates, Inc.  
Bird Electronics Corporation  
Commercial Radio Company

Holiday Industries Inc.  
Jampro Antennas Inc  
Narda Microwave Corp  
Professional Audio Supply  
RF Specialties of Missouri  
Verda Corp

**Spectrum Analyzers**

AVC Systems  
AVCOM of Virginia, Inc.  
Allied Broadcast Canada  
Allied International  
Amber Electro Design Inc.  
Anritsu America Inc  
Antenna Technology Corporation  
AudioControl Industrial  
Audio Precision  
Audiotechniques  
Barrett Associates, Inc.  
Broadcast Services Co.  
Broadcasters General Store  
Bruel & Kjaer Instruments, Inc.  
Delta Electronics Inc.  
BARCO-EMT GmbH  
Full Compass Systems, Ltd.  
Funke & Associates  
Harris Allied Broadcast Equipment  
Hartmann Associates  
IFR Systems Inc.  
IVIE  
Jampro Antennas Inc  
Klark-Teknik  
Landy Associates, Inc.  
Martin Audio/Video Corp  
Milam Audio Co.  
New World Music & Sound  
Numark Electronics Corp.  
Douglas Ordon & Co Inc  
Professional Audio Supply  
Parsons Audio  
Pierce-Phelps, Inc.  
Posthorn Recordings  
Pyramid Audio, Inc.  
RF Specialties of Missouri  
Sound Technology  
Tektronix Inc  
White Instruments

**Test Systems**

ADC Telecommunications, Inc.  
AVC Systems  
AVR Communications, Ltd.  
Allied International  
Amber Electro Design Inc.  
R. B. Annis Co, Inc.  
Audio Precision  
Auisar  
Beckman Industrial Corporation  
Belar Electronics Laboratory, Inc.  
Bird Electronics Corporation  
Broadcast Services  
Bruel & Kjaer Instruments, Inc.  
Commercial Radio Company  
Delta Electronics Inc.  
Dorrrough Electronics  
Full Compass Systems, Ltd.  
Funke & Associates  
Gaines Audio  
Hall Electronics  
Harris Allied Broadcast Equipment  
Hartmann Associates  
Holzberg Inc.  
J.N.S. Electronics, Inc.  
Landy Associates, Inc.  
Magnetic reference Lab  
Northeast Broadcast Lab, Inc.  
Douglas Ordon & Company, Inc.  
Professional Audio Supply  
Parcom

Parsons Audio  
 Potomac Instruments, Inc.  
 RE Instruments Corp  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 Radio Design Labs  
 Schmid Telecomm. America Inc  
 Selco Products  
 Sescom Inc.  
 Sound Technology  
 TFT Inc.  
 Tennaplex Systems Ltd  
 Tentel Corporation  
 Wohler Technologies

**TIME CODE EQUIPMENT**

AVC Systems  
 AVR Communications, Ltd.  
 Allied International  
 Audio Broadcast Group, Inc.  
 Audio Services Corporation  
 Audiotechniques  
 Bradley Broadcast Sales  
 Broadcast Services Co.  
 Broadcasters General Store  
 Control Technology Inc.  
 ESE  
 Fostex Corp. of America  
 Full Compass Systems, Ltd.  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 JRF Magnetic Sciences Inc  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 Northeast Broadcast Lab, Inc.  
 Douglas Ordon & Company, Inc.  
 Otari Corporation  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Peavey Electronics Corporation  
 Posthorn Recordings  
 Pyramid Audio, Inc.  
 RF Specialties of Missouri  
 Research Associates, Inc.  
 Sony Business & Professional Group  
 Turtle Beach Systems  
 UAR Professional Systems  
 Wide Range Electronics Corporation

**TIMERS AND CLOCKS**

AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 American Media Services  
 Audio Broadcast Group, Inc.  
 Auditronics  
 Autogram Corp  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales &  
 Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Chronrol Corporation  
 Conex Electro-Systems, Inc.  
 Continental Electronics Corporation  
 Control Technology Inc.  
 ESE  
 Electronic Industries, Inc.  
 GLW Enterprises, Inc.  
 Grant Becker Enterprises

Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 Jim Walters Co.  
 Landy Associates, Inc.  
 Martin Audio/Video Corp  
 Monroe Electronics, Inc.  
 Northeast Broadcast Lab, Inc.  
 Oakwood Audio Labs Ltd.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Pacific Recorders & Engineering  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 Pro Media  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Radio Systems  
 Research Associates, Inc.  
 Roscom General  
 Sequoia Electronics  
 Sine Systems, Inc.  
 Sony Business & Professional Group  
 Suministros Gonzalez  
 Time & Temperature Company of S.D.

**TOOLS AND GAUGES**

Audiotechniques  
 BJM Electronics Ltd.  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Broadcast Services Co.  
 Canare Cable Inc.  
 Capital Electronics Inc  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Guarantee Radio Supply Corporation  
 Martin Audio/Video Corp  
 Professional Audio Supply  
 Paladin Corporation  
 Suministros Gonzalez  
 Vertigo  
 Brian R. White Co., Inc.

**TOWERS**

Aluma Tower Company, Inc.  
 American Media Services  
 Andrew Corporation  
 Barrett Associates, Inc.  
 Broadcast Comm Systems Inc  
 CTI Installations, Inc.  
 Capital Electronics Inc  
 Central Tower, Inc.  
 Continental Electronics  
 ERI Installations  
 Electronic Industries, Inc.  
 Electronic Research  
 Express Tower Co. Inc.  
 Fort Worth Tower Inc  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Mart Haller Co.-Exporters  
 Harmon's Tower Service  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 LDL Communications  
 Lita Broadcasting Distributors  
 Magnum Towers, Inc.  
 John Nix  
 Fred A. Nudd Corporation  
 Professional Audio Supply  
 Paramount Communications Systems  
 Parcom  
 Pirod Inc

RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Research Associates, Inc.  
 Ron Radio Communications  
 Roscom General  
 SG Communications  
 Skyhawk Communications  
 Skyline Antenna Management  
 Southern Tower Service Co., Inc.  
 Suministros Gonzalez  
 Telex Communications Inc  
 Tower Structures, Inc  
 Transmission Structures Ltd.  
 UNR ROHN Inc  
 U.S. Tower Services  
 Utility Tower Company

**Guys & Lights**

AVR Communications Limited  
 Aluma Tower Company, Inc.  
 American Media Services  
 Andrew Corporation  
 Barrett Associates, Inc.  
 Broadcast Comm Systems Inc  
 Central Tower, Inc.  
 Continental Electronics  
 Cortland Cable Company  
 ERI Installations  
 Electronic Industries  
 Express Tower Co. Inc.  
 Flash Technology  
 Fort Worth Tower Inc  
 Guarantee Radio Supply Corporation  
 Mart Haller Co.-Exporters  
 Harmon's Tower Service  
 Holzberg Inc.  
 LDL Communications  
 Lauderdale Electronic Labs  
 Lita Broadcasting Distributors  
 Magnum Towers, Inc.  
 John Nix  
 Fred A. Nudd Corporation  
 Rick Nudd, Ltd.  
 Professional Audio Supply  
 Paramount Communications Systems  
 Pirod Inc  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Research Associates, Inc.  
 Ron Radio Communications  
 Roscom General  
 Skyhawk Communications  
 Southern Tower Service Co., Inc.  
 Suministros Gonzalez  
 Transmission Structures Ltd.  
 UNR ROHN Inc  
 U.S. Tower Services  
 United Ropeworks  
 Utility Tower Company

**Tower Services**

Andrew Corporation  
 Broadcast Communications Systems  
 CTI Installations, Inc.  
 Central Tower, Inc.  
 ERI Installations  
 Express Tower Co. Inc.  
 Fort Worth Tower Inc  
 Guarantee Radio Supply Corporation  
 Harmon's Tower Service  
 LDL Communications  
 John Nix  
 Fred A. Nudd Corporation

Old Dominion Broadcast Eng. Serv.  
 Paramount Communications Systems  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Research Associates Inc  
 SG Communications  
 Sky Tower Service  
 Skyhawk Communications  
 Southern Tower Service Co., Inc.  
 Tenco Tower Company  
 Transmission Structures Ltd.  
 U.S. Tower Services  
 Utility Tower Company

**TRAFFIC**

Columbine Systems Inc.  
 Custom Business Systems, Inc.  
 The Management  
 Master Software Systems  
 Summit Software Systems Inc

**TRANSFORMERS — Audio**

AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 Audio Services Corporation  
 Audisar  
 BJM Electronics Ltd.  
 Barrett Associates, Inc.  
 Bogen Communications, Inc.  
 Broadcasters General Store  
 Commercial Radio Company  
 Control Technology Inc.  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Fusion Electronics, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Jensen Transformers Inc.  
 Major Custom Cable  
 Microtran Company  
 Milam Audio Co.  
 Old Dominion Broadcast Eng. Serv.  
 OPAMP Inc.  
 Professional Audio Supply  
 Parcom  
 Peavey Electronics Corporation  
 Pierce-Phelps, Inc.  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 Radio Design Labs  
 Research Associates, Inc.  
 Riggins Electronic Sales  
 Ron Radio Communications  
 Russco Electronics Mfg. Inc.  
 Sescom Inc.  
 Spectra Sonics  
 Suministros Gonzalez

**RF**

AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Allied International  
 Barrett Associates, Inc.  
 Broadcasters General Store  
 Commercial Radio Company  
 Control Technology Inc.  
 Delta Electronics Inc.  
 Electronics Research, Inc.  
 Fusion Electronics, Inc.  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Hy James, Inc.  
 Kintronic Laboratories Inc

Lita Broadcasting Distributors  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Systems  
Vector Technology Inc

**TRANSMISSION LINE****Flexible Cable, Waveguide**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Harris Allied Satellite Equipment  
American Media Services  
Andrew Corporation  
Antennas for Communications, Inc.  
Broadcast Supply West  
Barrett Associates, Inc.  
Bradley Broadcast Sales  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
Cablewave Systems, Div of RFS  
Cancomm  
Comark Communications  
Commercial Radio Company  
Continental Electronics  
Control Technology Inc  
Dielectric Communications  
Electronic Industries, Inc.  
Electronics Research, Inc.  
Giesler Broadcasting Supply, Inc.  
Hall Electronics  
Harris Allied Broadcast Equipment  
Holzberg Inc.  
Hy James, Inc.  
LDL Communications  
Lita Broadcasting Distributors  
Micro Communications Inc  
Myat, Inc.  
Narda Microwave Corp  
John Nix  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Research Associates Inc  
Ron Radio Communications  
Roscom General  
Scala Electronic Corporation  
Shively Labs  
Suministros Gonzalez  
Tennaplex Systems Ltd  
Transcom Corporation

**TRANSMITTERS****AM, 0-100 watts**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Audio Broadcast Group, Inc.  
Audiomedia  
Besco International  
Continental Electronics  
Control Technology Inc.  
Digital Recorders Inc  
Energy-Onix Broadcast Equipment  
Guarantee Radio Supply Corporation  
Harris Corp  
Holzberg Inc.  
IBSS  
Imperial Transmitter Worldwide  
LPB, Inc.

McMartin Industries  
Nautel Electronic Laboratories  
Nautel Maine Inc  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
PMA Marketing  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Washington, Inc.  
Radio Systems  
Ron Radio Communications  
Roscom General  
Tobias & Company Ltd  
Transcom Corporation

**AM, 100-1kW**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Audio Broadcast Group, Inc.  
Audiomedia  
Barrett Associates, Inc.  
Besco International  
Comex Worldwide Corporation  
Commercial Radio Company  
Continental Electronics  
Control Technology Inc.  
Elcom Bauer  
Energy-Onix Broadcast Equipment  
Guarantee Radio Supply Corporation  
Harris Corp  
Holzberg Inc.  
Hy James, Inc.  
Imperial Transmitter Worldwide  
Lita Broadcasting Distributors  
McMartin Industries  
Nautel Electronic Laboratories  
Nautel Maine Inc  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Omnitronix, Inc.  
Professional Audio Supply  
PMA Marketing  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Ron Radio Communications  
Roscom General  
Suministros Gonzalez  
Tobias & Company Ltd  
Transcom Corporation

**AM, 1kW-50kW**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Audio Broadcast Group, Inc.  
Audiomedia  
Barrett Associates, Inc.  
Besco International  
CCA Electronics  
Commercial Radio Company  
Continental Electronics  
Control Technology Inc.  
Elcom Bauer  
Energy-Onix Broadcast Equipment  
Fusion Electronics, Inc.  
Fusion Electronics, Inc.  
Guarantee Radio Supply Corporation  
Hall Electronics  
Harris Corp  
Holzberg Inc.  
Hy James, Inc.  
Imperial Transmitter Worldwide  
Lita Broadcasting Distributors  
Litronix Corporation  
McMartin Industries

Nautel Electronic Laboratories  
Nautel Maine Inc  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Omnitronix, Inc.  
Professional Audio Supply  
PMA Marketing  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Ron Radio Communications  
Roscom General  
Suministros Gonzalez  
Tobias & Company Ltd  
Transcom Corporation

**AM, 50kW +**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Audiomedia  
Barrett Associates, Inc.  
Besco International  
CCA Electronics  
Continental Electronics  
Control Technology Inc.  
Energy-Onix Broadcast Equipment  
Fusion Electronics, Inc.  
Guarantee Radio Supply Corporation  
Harris Corp  
Holzberg Inc.  
Imperial Transmitter Worldwide  
McMartin Industries  
Nautel Electronic Laboratories  
Nautel Maine Inc  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
PMA Marketing  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Suministros Gonzalez  
Tobias & Company Ltd  
Transcom Corporation

**FM, 0-100 watts**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Audio Broadcast Group, Inc.  
Audiomedia  
Broadcast Supply West  
Barrett Associates, Inc.  
Besco International  
Bext Inc.  
Bradley Broadcast Sales  
Broadcast Electronics  
Broadcast Equipment Sales & Engineering  
Broadcast Services Co.  
Broadcasters General Store  
CCA Electronics  
Cancomm  
Comad Communications Limited  
Continental Electronics  
Control Technology Inc.  
Digital Recorders Inc  
Downeast Engineering  
Elcom Bauer  
Energy-Onix Broadcast Equipment  
Fusion Electronics, Inc.  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Guarantee Radio Supply Corporation  
Hall Electronics  
Harris Corp

Holzberg Inc.  
IBSS  
Imperial Transmitter Worldwide  
Lita Broadcasting Distributors  
Litronix Corporation  
McMartin Industries  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom  
PMA Marketing  
QEI Corporation  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Riggins Electronic Sales  
Ron Radio Communications  
Roscom General  
Suministros Gonzalez  
TTC Wilkinson  
Tobias & Company Ltd  
Transcom Corporation  
Vector Technology Inc

**FM, 100-1kW**

AVR Communications, Ltd.  
Allied Broadcast Canada  
Audio Broadcast Group, Inc.  
Audiomedia  
Broadcast Supply West  
Barrett Associates, Inc.  
Besco International  
Bext Inc.  
Bradley Broadcast Sales  
Broadcast Electronics  
Broadcast Equipment Sales & Engineering  
Broadcasters General Store  
CCA Electronics  
Cancomm  
Comad Communications Limited  
Continental Electronics  
Control Technology Inc.  
Downeast Engineering  
Elcom Bauer  
Energy-Onix Broadcast Equipment  
Giesler Broadcasting Supply, Inc.  
Grant Becker Enterprises  
Guarantee Radio Supply Corporation  
Hall Electronics  
Harris Corp  
Holzberg Inc.  
Imperial Transmitter Worldwide  
Landy Associates, Inc.  
Lita Broadcasting Distributors  
Litronix Corporation  
McMartin Industries  
Northeast Broadcast Lab, Inc.  
Old Dominion Broadcast Eng. Serv.  
Professional Audio Supply  
Parcom  
PMA Marketing  
QEI Corporation  
RF Specialties of California  
RF Specialties of Missouri  
RF Specialties of Pennsylvania, Inc.  
RF Specialties of Texas  
RF Specialties of Washington, Inc.  
Riggins Electronic Sales  
Ron Radio Communications  
Roscom General  
Suministros Gonzalez  
TTC Wilkinson  
Tobias & Company Ltd  
Transcom Corporation  
Vector Technology Inc

**FM, 1kW-10kW**

AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Audio Broadcast Group, Inc.  
 Audiomedia  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Besco International  
 Bext Inc.  
 Bradley Broadcast Sales  
 Broadcast Electronics  
 Broadcast Equipment Sales & Engineering  
 Broadcasters General Store  
 CCA Electronics  
 Cancomm  
 Comad Communications Limited  
 Continental Electronics  
 Control Technology Inc.  
 Downeast Engineering  
 Elcom Bauer  
 Energy-Onix Broadcast Equipment  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Corp  
 Holzberg Inc.  
 Imperial Transmitter Worldwide  
 Landy Associates, Inc.  
 Lita Broadcasting Distributors  
 Litronix Corporation  
 McMartin Industries  
 Northeast Broadcast Lab, Inc.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 PMA Marketing  
 QEI Corporation  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Ron Radio Communications  
 Roscom General  
 Suministros Gonzalez  
 TTC Wilkinson  
 Telo Technology  
 Tobias & Company Ltd  
 Transcom Corporation  
 Vector Technology Inc

**FM, 10kW +**

AVR Communications, Ltd.  
 Allied Broadcast Canada  
 Audio Broadcast Group, Inc.  
 Audiomedia  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Besco International  
 Bext Inc.  
 Bradley Broadcast Sales  
 Broadcast Electronics  
 Broadcast Equipment Sales & Engineering  
 Broadcasters General Store  
 CCA Electronics  
 Cancomm  
 Continental Electronics  
 Control Technology Inc.  
 Elcom Bauer  
 Energy-Onix Broadcast Equipment  
 Fusion Electronics, Inc.  
 Fusion Electronics, Inc.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Corp  
 Holzberg Inc.  
 Imperial Transmitter Worldwide  
 Landy Associates, Inc.

Lita Broadcasting Distributors  
 Litronix Corporation  
 McMartin Industries  
 Northeast Broadcast Lab, Inc.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 PMA Marketing  
 QEI Corporation  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Ron Radio Communications  
 Roscom General  
 Suministros Gonzalez  
 TTC Wilkinson  
 Telo Technology  
 Tobias & Company Ltd  
 Transcom Corporation  
 Vector Technology Inc

**Shortwave, 0-1kW**

Besco International  
 Continental Electronics  
 Elcom Bauer  
 Energy-Onix Broadcast Equipment  
 Guarantee Radio Supply Corporation  
 Harris Corp  
 Imperial Transmitter Worldwide  
 Lita Broadcasting Distributors  
 Old Dominion Broadcast Eng. Serv.  
 PMA Marketing  
 TTC Wilkinson  
 Tobias & Company Ltd  
 Transcom Corporation

**Shortwave, 1kW-50kW**

Besco International  
 CCA Electronics  
 Continental Electronics  
 Elcom Bauer  
 Energy-Onix Broadcast Equipment  
 Harris Corp  
 Imperial Transmitter Worldwide  
 Lita Broadcasting Distributors  
 Old Dominion Broadcast Eng. Serv.  
 PMA Marketing  
 Tobias & Company Ltd  
 Transcom Corporation

**Shortwave, 50kW +**

Besco International  
 CCA Electronics  
 Continental Electronics  
 Energy-Onix Broadcast Equipment  
 Harris Corp  
 Imperial Transmitter Worldwide  
 Old Dominion Broadcast Eng. Serv.  
 PMA Marketing  
 Tobias & Company Ltd  
 Transcom Corporation

**TUBES — Transmitting**

AVR Communications, Ltd.  
 American Media Services  
 BJM Electronics Ltd.  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Commercial Radio Company  
 Continental Electronics  
 Control Technology Inc.  
 Econco  
 Electronic Industries, Inc.  
 Freeland Products, Inc.  
 Giesler Broadcasting Supply, Inc.  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Mart Haller Co.-Exporters  
 Holzberg Inc.  
 Imperial Transmitter Worldwide  
 Lita Broadcasting Distributors  
 Litronix Corporation

Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 PARCOM  
 PMA Marketing  
 Richardson Electronics/RF Gain  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Richardson Electronics Ltd.  
 Suministros Gonzalez  
 Thor Electronics Corp.  
 Vacuum Tube Industries, Inc.

**Receiving**

AVR Communications, Ltd.  
 American Media Services  
 BJM Electronics Ltd.  
 Barrett Associates, Inc.  
 Capital Electronics Inc  
 Commercial Radio Company  
 D.N. Latus & Co., Inc.  
 Electronic Industries, Inc.  
 Guarantee Radio Supply Corporation  
 Mart Haller Co.-Exporters  
 Imperial Transmitter Worldwide  
 Lita Broadcasting Distributors  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Richardson Electronics/RF Gain  
 RF Specialties of Missouri  
 RF Specialties of Texas  
 Richardson Electronics Ltd.  
 Thor Electronics Corp.  
 Vacuum Tube Industries, Inc.



**WIRE — Audio**

AVC Systems  
 AVR Communications, Ltd.  
 Allied Broadcast Canada  
 American Media Services  
 AudioLine, Inc.  
 Audiotechniques  
 BARCO-EMT GmbH  
 BJM Electronics Ltd.  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Cooper Industries/Belden Division  
 Beyer Dynamic Inc.  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Canare Cable Inc.  
 Capital Electronics Inc  
 Commercial Radio Company  
 Connectronics Corporation  
 Continental Electronics Corporation  
 Control Technology Inc.  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 IBSS  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Lita Broadcasting Distributors  
 Major Custom Cable  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 New World Music & Sound  
 Northeast Broadcast Lab, Inc.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Peavey Electronics Corporation  
 Pierce-Phelps, Inc.  
 Posthorn Recordings  
 Pro Media  
 Pyramid Audio, Inc.  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Riggins Electronic Sales  
 Ritz Audio-Visual Associates, Inc  
 Roscom General  
 Spectra Sonics  
 Suministros Gonzalez  
 Thor Electronics Corp.  
 Wireworks Corp

**Coax**

AVC Systems  
 AVR Communications, Ltd.  
 Allied Broadcast Equip Canada  
 American Media Services  
 BJM Electronics Ltd.  
 Broadcast Supply West  
 Barrett Associates, Inc.  
 Cooper Industries/Belden Division  
 Bradley Broadcast Sales  
 Broadcast Equipment Sales & Engineering  
 Broadcast Services Co.  
 Broadcasters General Store  
 Cablewave Systems, Div of RFS  
 Canare Cable Inc.  
 Capital Electronics Inc  
 Commercial Radio Company  
 Connectronics Corporation  
 Continental Electronics Corporation  
 Downeast Engineering  
 Electronic Industries, Inc.  
 Full Compass Systems, Ltd.  
 Fusion Electronics, Inc.  
 Giesler Broadcasting Supply, Inc.  
 Grant Becker Enterprises  
 Guarantee Radio Supply Corporation  
 Hall Electronics  
 Harris Allied Broadcast Equipment  
 Holzberg Inc.  
 Hy James, Inc.  
 IBSS  
 Landy Associates, Inc.  
 Lasalle Music and Pro Audio  
 Lita Broadcasting Distributors  
 Major Custom Cable  
 Martin Audio/Video Corp  
 Milam Audio Co.  
 Old Dominion Broadcast Eng. Serv.  
 Professional Audio Supply  
 Parcom  
 Parsons Audio  
 Pierce-Phelps, Inc.  
 PMA Marketing  
 Pro Media  
 RF Specialties of California  
 RF Specialties of Missouri  
 RF Specialties of Pennsylvania, Inc.  
 RF Specialties of Texas  
 RF Specialties of Washington, Inc.  
 Riggins Electronic Sales  
 Roscom General  
 Scala Electronic Corporation  
 Suministros Gonzalez  
 Thor Electronics Corp.  
 Trompeter Electronics  
 Wireworks Corp

# SUPPLIER SOURCE BOOK

## A

### A/V Technology Intl

PO Box 275  
Newton Centre, MA 02159  
Contact: Gerard Abeles, Pres  
617-965-5656 FAX: 617-965-1865

### A & D Cartridge Rebuilding

3380 Blakey Avenue  
Eau Claire, WI 54701  
Contact: Amy Casey

### ADC Telecommunications

4900 W 78th St  
Minneapolis, MN 55435  
Contact: Lynne High, PR Manager  
612-835-6800 FAX: 612-893-3292

### ACP-ABACUS

7402 Setting Sun Way  
Columbia, MD 21046  
Contact: Gene Bidun, President

### AEG Bayly Inc

167 Hunt St  
Ajax, Ontario, L1S 1P6 Canada  
Contact: Allan P Proctor  
416-683-8200 FAX: 416-683-8186

### AHB USA Ltd

5 Connair Road  
Orange, CT 06477

### Air System Technologies, Inc.

14232 Marsh Lane, Suite 339  
Dallas, TX 75234  
Contact: Tom Becker, Pres.  
214-402-9660

### AKAI

1316 E Lancaster  
Fort Worth, TX 76102  
Contact: Woody Moran, VP AKAI  
Division  
817-336-5114 FAX: 817-870-1271

### AKG Acoustics

1525 Alvarado Street  
San Leandro, CA 94577  
Contact: David Roudebush, Marketing  
Manager  
415-351-3500 FAX: 415-351-0500

### ANT Telecommunications Inc

211 Perry Pkwy, Ste 4  
Gaithersburg, MD 20867  
Contact: Natalie Hutson  
301-670-9777

### ART, Applied Research & Tech

215 Tremont St  
Rochester, NY 14608  
Contact: Philip Betette, President  
716-436-2720 FAX: 716-436-3942

### ASC - Tube Traps

P.O. Box 1189  
Eugene, OR 97440  
Contact: Art Noxon, President  
503-343-9727 FAX: 503-343-9245

### ATI (Audio Technologies Inc)

328 W Maple Ave  
Horsham, PA 19044  
Contact: Sam Wenzel/Ed Mullin  
215-443-0330 FAX: 215-443-0394

### AVAB America Inc

967 Howard St  
San Francisco, CA 94103  
415-421-3562

### AVC Systems Division of Vaughn

7901 Computer Ave So  
Minneapolis, MN 55435  
Contact: Jack Dailey  
612-832-3232 FAX: 612-831-0791

### AVCOM of Virginia Inc

500 Southlake Blvd  
Richmond, VA 23236  
804-794-2500 FAX: 804-794-8284

### AVR Communications, Ltd.

595 Middlefield Road, Unit 8  
Scarborough, ON M1V 3S2 Canada  
Contact: Ian Schmidt, Sales Mgr  
416-297-9377 FAX: 416-297-4757

### AVR Communications, Ltd.

2615 126 Ave., S.W.  
Calgary, AB T2W 3V5 Canada  
Contact: Wilf Rice, Sales Manager  
403-251-0707 FAX: 403-281-2695

### AVR Grp/Audio Video Research

5 Walnut Terr  
Newton, MA 02160

### A Steeple Jack Co

3722 Roma  
Houston, TX 77080  
Contact: Don Highley, President

### A W Sperry Instruments

245 Marcus Blvd  
Hauppauge, NY 11788  
Contact: Dennis Carroll, VP Sales  
516-231-7050 FAX: 516-434-3128

### A.W. Hollar

2832 Riverview Blvd West  
Bradenton, FL 34205  
Contact: Allan Hollar, President

### Absolute Broadcast Automation

82 Main St  
Westernport, MD 21562  
Contact: Jack Mullen, Jr  
301-786-4661

### Access Communications

208 Mohawk Trail  
Deforest, WI 53532  
Contact: Jim Miller, President

### Accu-Weather Inc

619 W College Ave  
State College, PA 16801  
Contact: Sheldon Levine, Director of  
Sales  
814-237-0309 FAX: 814-238-1339

### Accurate Sound Corp

3515 Edison Way  
Menlo Park, CA 94062  
Contact: Ronald M. Newdollar,  
President  
415-365-2843 FAX: 415-365-3057

### Acoustic Systems

415 East St Elmo Rd  
Austin, TX 78745  
Contact: Tim Jarvis, Sales Mgr  
800-531-5412 FAX: 512-444-2282

### Acoustilog, Inc.

19 Mercer St  
New York, NY 10013  
Contact: Alan Fierstein, Pres  
212-925-1365

### Acoustionics Sound/Shelex

PO Box 3752  
Hollywood, CA 90078  
Contact: Shelly A Herman, Owner

### Adams-Smith

34 Tower St  
Hudson, MA 01749  
617-562-3801

### Adelphon

PO Box 7256  
Ft Worth, TX 76111  
Contact: Henry Mcginnis, Pres  
817-335-8666

### Adcom Inc

3408 Tullmore Road  
Cleveland Heights, OH 44118  
Contact: John Bancroft

### Advanced Receiver Research

P.O. Box 1242  
Burlington, CT 06013  
Contact: Jay Rusgrove, Owner

### Agfa-Gevaert Inc Magnetic Tape

275 North St  
Teterboro, NJ 07608  
201-288-4100

### Aiphone Corporation

1700 130th Ave NE  
Bellevue, WA 98005  
Contact: Robin Anderson, Marketing  
Coordinator  
206-455-0510 FAX: 206-455-0071

### Airforce Broadcast Services

216 Carlton Street  
Toronto, ON M5A 2L1 Canada  
Contact: Richard Loth, Director of  
Mktg & Sales  
416-961-2541 FAX: 416-961-7754

### Air System Technologies

828 SW 16th St  
Ft Lauderdale, FL 39315  
Contact: Ralph Chambers

### Alectronics

192 Worcester St  
Wellesley, MA 02181  
Contact: Bob Alach, President

### Alamar USA

471 Division Street  
Campbell, CA 95008  
Contact: Jesside Blount, Marketing  
Manager

### Alden Electronics Inc

40 Washington St  
Westboro, MA 01581  
617-366-8851

### Alderfer & Associates

298 Town Mountain Road  
Asheville, NC 28804  
Contact: G.M. Alderfer, President

### Alesis Corporation

3630 Holdrege Avenue  
Los Angeles, CA 91006  
Contact: Allen Wald

### Dan Alexander Audio

5935 Market Street  
Oakland, CA 94608  
Contact: Dan Alexander  
415-601-1146 FAX: 415-652-4022

### Allen & Heath

5 Connair Road  
Orange, CT 06477  
Contact: Charles Augustowski, VP  
Marketing  
203-795-3594 FAX: 203-795-6814

### Allied Broadcast Equipment

See: Harris Allied Broadcast  
Equipment

### Allied Broadcast Equip Canada

See: Harris Allied Worldwide Sales

### Allied Broadcast Systems

See: Harris Allied Systems

### Allied Bulletin Board

See: Harris Allied Bulletin Board

### Allied International

See: Harris Allied Worldwide Sales

### Allied Equipment Exchange

See: Harris Allied Equipment  
Exchange

### Allied Emergency Service

See: Harris Allied Customer Service

### Alpha Audio

2049 W Broad St  
Richmond, VA 23220  
Contact: Terri Murphy, Pdct Mgr  
804-358-3852 FAX: 804-358-9496

### Alpha Electronics

1365 39th Street  
Brooklyn, NY 11218  
Contact: S Popiol

### Alpha Products

242 West Avenue  
Darien, CT 06820  
Contact: Robert Maffei, Director of  
Marketing Research  
203-656-1806 FAX: 203-656-0756

**Alpha Recording Corp**

2049 W Broad Street  
Richmond, VA 23220-2075  
Contact: C Nicholas Colleran Jr,  
President

**Alpine Marketing Comm Ltd**

3300 Edinborough Way, Suite 306  
Edina, MN 55435  
Contact: James Preste, Pres

**Altec Lansing Corp**

PO Box 26105  
Oklahoma City, OK 73126-0105  
405-324-5311

**Aitronic Research Inc**

PO Box 249  
Yellville, AR 72687  
Contact: Doug Starkey, Marketing  
Director  
800-482-5623 FAX: 501-449-6000

**Aluma Tower Co Inc**

PO Box 2806  
Vero Beach, FL 32961-2806  
Contact: T.E. Gottry, VP/GM  
407-567-3423 FAX: 407-567-3432

**Amber Electro Design**

3391 Griffith St  
St Laurent PQ, H4T 1W5 Canada  
Contact: Wayne Jones  
514-735-4105 FAX: 514-340-1468

**Amco Engineering**

3801 N Rose St  
Schiller Park, IL 60176  
Contact: Jim Walenda, Mktg Manager  
708-671-6670 FAX: 708-671-9469

**Amek/Tac US Operations**

10815 Burbank Blvd  
N Hollywood, CA 91601  
Contact: Sue Jones, Oper Mgr  
818-508-9788 FAX: 818-508-8619

**American Loop Systems**

43 Davis Road, Suite 2  
Belmont, MA 02178  
Contact: Robert Gilmore, President  
617-489-6100

**American Media Services**

P.O. Box 1953, 4817 Panola Drive  
Ft. Worth, TX 76101  
Contact: Genie Sims, Owner  
817-535-1953 FAX: 817-536-1953

**Amp Services**

224 Datura St  
W Palm Beach, FL 33401  
Contact: Chris Rappolt, Mktg Mgr  
407-659-4805

**Amperex Electronics Corp Klyst**

230 Duffy Ave  
Hicksville, NY 11802  
516-931-6200

**Amperex Electronics Corp**

Providence Pike  
Slatersville, RI 02876  
Contact: Greg J Murphy  
401-762-3800

**Ampex Recording Media Corp**

401 Broadway M/S 22-02  
Redwood City, CA 94063  
Contact: Richard A. Antonio, VP US  
Sales & Customer Service  
415-367-3809 FAX: 415-367-4132

**Amtel Systems Inc**

33 Main St  
Nashua, NH 03060  
603-880-9011

**Analog Digital Synergy, Inc.**

120 S.W. 21 Terrace, C-104  
Fort Lauderdale, FL 33312  
Contact: Lutz Meyer, President  
305-791-1501 FAX: 305-791-8986

**Andrew Corp**

10500 W 153rd St  
Orland Park, IL 60462  
Contact: Jerry Tuttle, Mktg Mgr  
708-349-3300 FAX: 708-349-5943

**Anixter Brothers, Inc**

4711 Golf Road  
Skokie, IL 60076  
Contact: Vince Buckman

**R B Annis Co**

1101 N Delaware St  
Indianapolis, IN 46202  
Contact: R.B. Annis, President  
317-637-9282 FAX: 317-637-9282

**Anritsu America Inc**

15 Thornton Rd  
Oakland, NJ 07436  
Contact: Hugh Felger, Marketing Mgr  
201-337-1111 FAX: 201-337-1033

**Antenna Technology**

1140 East Greenway St.  
Mesa, AZ 85203  
Contact: Gary Hatch, Dir of Intl Sales  
602-264-7275 FAX: 602-898-7667

**Antennas For Communications**

334 Cypress Rd  
Ocala, FL 32672-3198  
904-687-4121 FAX: 904-687-1203

**Anvil Cases**

15650 Salt Lake Avenue  
City of Industry, CA 91745  
Contact: Gabø Nakash, Marketing  
Manager  
818-968-4100 FAX: 818-968-1703

**Anything Audio**

63 Melcher St  
Boston, MA 02210  
Contact: Dave Malekpour, President

**Aphex Systems Ltd**

11068 Randall St  
Sun Valley, CA 91352  
Contact: Paula Lintz, Dir of  
Sales/Marketing  
818-767-2929 FAX: 818-767-2641

**Applied Micro Technology**

3116 Merriam Lane  
Kansas City, KS 66106  
Contact: Steve Hathaway, Engineer  
913-362-9422 FAX: 913-362-9477

**Arben Design**

600 W Roosevelt Rd  
W Chicago, IL 60185  
312-231-5077

**Armstrong Transmitters**

5046 Smoral Road  
Camillus, NY 13031  
Contact: Bob White, President

**Arrakis Systems Inc**

2619 Midpoint Dr  
Ft Collins, CO 80525  
Contact: Michael Palmer  
303-224-2248 FAX: 303-493-1076

**The Art Studio**

1300 Timberline Office Park  
Austin, TX 78746  
Contact: Jack Wilson

**Artel Communications Corp**

22 Kane Industrial Dr  
Hudson, MA 01749  
Contact: Judith Flynn,  
Marketing/Communication Manager  
508-562-2100 FAX: 508-562-6942

**Asaca/Shibasoku Corp**

12509 Beatrice St  
Los Angeles, CA 90066  
Contact: Bruce Cope, VP Mktg/Engr  
213-827-7144

**Ashly Audio, Inc**

100 Fernwood Ave  
Rochester, NY 14621  
Contact: Robert French, Sr VP Mktg  
716-544-5191 FAX: 716-266-4589

**Atlantic Research Corp**

5390 Cherokee Ave  
Alexandria, VA 22312  
703-642-4000

**Atlas/Soundolier**

10 Pomeroy Raod  
Parsippany, NJ 07054  
Contact: Herbert M Jaffee, VP  
314-349-3110 FAX: 314-349-1251

**Audi-Cord Corp**

A1845 West Hovey Ave  
Normal, IL 61761  
Contact: Carol A Williams  
309-452-9461 FAX: 309-452-0893

**Audient Marketing Services**

POB 7217  
Mission Hills, CA 91346  
Contact: Erika Lopez

**Audio & Design**

PO Box 786  
Bremerton, WA 98310  
206-275-5010

**Audio Accessories Inc**

Mill St  
Marlow, NH 03456  
Contact: M.B. Hall, Pres.  
603-446-3335 FAX: 603-446-7543

**Audio Animation**

6632 Central Avenue Pike  
Knoxville, TN 37912  
Contact: James M. Ruse, Product  
Development & Mktg Mgr  
615-689-2500 FAX: 615-689-7815

**Audio Broadcast Group Inc**

2342 S Division Ave  
Grand Rapids, MI 49507  
Contact: David E Veldsma, President  
616-452-1596 FAX: 616-452-1652

**AudioControl Industrial**

22313 70th Avenue West  
Mountlake Terrace, WA 98043  
Contact: Rick Chinn, Sales &  
Marketing Manager  
206-775-8461 FAX: 206-778-3166

**Audio Concepts & Engineering**

P.O. Box 459  
Mechanicsville, VA 23111  
Contact: Jeff Loughridge, President  
804-550-3337

**Audio Digital Inc**

1000 S Bertelsen No 4  
Eugene, OR 97402-5421  
Contact: G Hardesty, President  
503-687-8412 FAX: 503-687-0632

**Audio Eng Assoc**

1029 N Allen Ave  
Pasadena, CA 91104  
Contact: Wes Dooley, Pres

**Audio Innovators**

5001 Baum Blvd  
Pittsburgh, PA 15213  
Contact: Martha Wilson

**Audio Labs**

9 Roxbury  
Keene, NH 03431  
Contact: C Keith, Manager

**Audio Logic**

5639 South Riley Lane  
Salt Lake City, UT 84107  
Contact: Dean Stubbs  
801-268-8400 FAX: 603-672-4246

**Audio Precision**

PO Box 2209  
Beaverton, OR 97075  
Contact: Tom Minter, Director of Sales  
& Marketing  
503-627-0832 FAX: 503-641-8906

**Audio Service Corp**

10639 Riverside Dr  
N Hollywood, CA 91602  
Contact: Gwen Madrid, Director of  
Marketing  
818-980-9891 FAX: 818-980-9911

**Audio-Technica U S, Inc**

1221 Commerce Road  
Stow, OH 44224  
Contact: Garry Elliott, National Sales  
Manager  
216-686-2600 FAX: 216-686-0719

**Audio-Video Engineering Co**

65 Nancy Blvd  
Merrick, NY 11566  
516-546-4239

**Audio/Digital Inc**

1000 S Bertelsen Rd Ste 1  
Eugene, OR 97402  
Contact: Kathleen Gallagher, Office  
Manager  
503-687-8412 FAX: 503-687-0632

**Audiodyne Bdct Cartridge Reblnd**

725 N Bush Avenue  
Fresno, CA 93727  
Contact: Allan Tatarian, President  
209-252-2787

**Audioforce**  
37 W 20 St  
New York, NY 10011  
Contact: Sid Zimet, Sales Mgr

**Audiolab Electronics Inc**  
5831 Rosebud Lane, Bldg C  
Sacramento, CA 95841  
Contact: Ron Stofan, VP Marketing  
916-348-0200 FAX: 916-348-1512

**Audioline Inc**  
2323J Bluemound Rd  
Waukesha, WI 53186  
Contact: Barbara Gutknecht, Mktg Dir  
414-785-9166 FAX: 414-785-0789

**Evans Sales & Marketing**  
509 A Ligon Dr  
Nashville, TN 37204  
Contact: Sales Mgr

**Audiomedia Associates**  
PO Box 29264  
New Orleans, LA 70189  
Contact: Corey Meyer, Pres  
504-586-0140

**Audiopak Inc**  
1680 Tyson Drive, PO. Box 3100  
Winchester, VA 22601  
Contact: Gordon Stafford, VP Sales  
703-687-8125 FAX: 703-667-6379

**Audiotechniques Inc**  
1619 Broadway  
New York, NY 10019  
Contact: Robert Berliner, VP/GM  
212-586-5989 FAX: 212-489-4936

**Audisar Inc**  
PO Box 1561  
Bellevue, WA 98009  
Contact: Robert Munger, Owner  
206-454-2040

**Audtronic Inc**  
3750 Old Getwell Rd  
Memphis, TN 38118  
Contact: Murray Shields, Dir of Sales  
901-362-1350 FAX: 901-365-8629

**Audix Corp**  
5653 Stoneridge Drive  
Pleasanton, CA 94588  
Contact: Cliff Castle, VP Sales  
415-463-1112 FAX: 415-463-2149

**Auernheimer Labs & Co**  
4561 E Florence Ave  
Fresno, CA 93725  
Contact: Curly Auernheimer, Owner  
209-442-1048

**Auratone Corp**  
PO Box 180698  
Coronado, CA 92178-0698  
Contact: Jack Wilson, Pres  
619-297-2820 FAX: 619-296-8734

**Automated Call Processing Corp**  
220 Jackson St,  
San Francisco, CA 94111

**Autogram Corp**  
1500 Capital Ave  
Plano, TX 75074  
Contact: Ernie T Ankele Jr, Pres  
214-424-8585

**Avocet Instruments**  
15280 Blackberry Hill Road  
Los Gatos, CA 95032  
Contact: Eric Lane, President  
408-354-4468 FAX: 408-395-1585

**B**

**B & K Precision**  
6460 W Cortland  
Chicago, IL 60635  
Contact: Martin Plude, Adv Mgr  
312-889-9087

**B&B Systems**  
28111 North Ave Stanford  
Valencia, CA 91355  
Contact: B Burnsed, Pres

**BEC Technologies Inc**  
PO. Box 618066  
Orlando, FL 32861-8066  
Contact: John Totten

**BGW Systems Inc**  
13130 Yukon Ave  
Hawthorne, CA 90250  
Contact: Brian Wachner, Pres  
213-973-8090 FAX: 213-676-6713

**BJM Electronics Ltd**  
2589 Richmond Terrace  
Staten Island, NY 10303  
Contact: Robert Manzo, President  
718-442-0223 FAX: 718-442-1451

**BSM Systems Inc**  
PO Box 19007  
Spokane, WA 99219  
Contact: Marceen Zappone, Sls Mgr  
509-838-0110 FAX: 509-624-2941

**BSW (Broadcast Supply West)**  
7012 27th St West  
Tacoma, WA 98406  
Contact: Patrick Medved, VP Sales  
800-426-8434 FAX: 206-565-8114

**Bald Mountain Lab**  
230 Bellevue Rd  
Troy, NY 12180  
Contact: Robert Henry  
315-279-9753

**BBE Sound, Inc.**  
5500 Bolsa Ave Ste 245  
Huntington Beach, CA 92649  
Contact: Helen R. Eun, Office Mgr  
714-897-6766 FAX: 714-895-6728

**BARCO-EMT GmbH**  
Postfach 15 20  
D-7630 Lahr Germany  
Contact: Dipl-Ing Gerhard Moller,  
Audio Product Manager  
7-8-25-10-11 FAX: 7-8-25-22-85

**Barrett Associates Inc**  
3205 Production Ave  
Oceanside, CA 92054  
Contact: Barrett Mayer, President  
619-433-5600 FAX: 619-433-1590

**Barron Associates**  
831 Washington St  
Wilmington, DE 19801  
Contact: William Wohl, Sr Account  
Executive

**Basys Inc**  
900 N Shoreline Blvd  
Mountain View, CA 94043  
Contact: Peter Kolstad  
415-969-9810

**Basys International**  
45 Mortimer St  
London, WIV 1PF England

**BCRS**  
5501-B Richland St  
Greensboro, NC 27409  
Contact: Paul Allen, Product Manager

**Beck & Associates**  
8222 Jamestown #117-A  
Austin, TX 78758  
Contact: Mr. Beck, President

**Beecher-Scott Inc**  
1128 Granada Way  
St Paul, MN 55128  
Contact: Jane Scott

**Beekman Labs**  
455 Central Park Ave  
Scarsdale, NY 10583  
Contact: Stewart Popiol

**Beckman Industrial Corp**  
3883 Ruffin Rd  
San Diego, CA 92123  
619-495-3200 FAX: 619-268-0172

**Belar Electronics Laboratory**  
119 Lancaster Ave  
Devon, PA 19333  
Contact: Arno Meyer, Pres  
215-687-5550 FAX: 215-687-2686

**Cooper Industries/Belden Div**  
PO Box 1980  
Richmond, IN 47375  
Contact: John L. Hitch, Mktg  
Communications Mgr  
317-983-5200 FAX: 317-983-5294

**Dick Bellow Sales Inc**  
13405 Floyd Cir Ste 102  
Dallas, TX 75243  
Contact: Sales Mgr

**Benchmark Media Systems Inc**  
5925 Court Street Road  
Syracuse, NY 13206-1707  
Contact: Albert M. Beckary, Sales  
Manager  
315-437-6300 FAX: 315-437-8119

**Benchmark Sound Company**  
3819 Brewerton Rd  
N Syracuse, NY 13212  
Contact: Allen H Burdick, Owner

**M A Benington Inc**  
2459 Cuchura Dr  
Birmingham, AL 35244  
Contact: Mike Benington, Pres

**Beaco International**  
5946 Club Oaks Dr  
Dallas, TX 75248  
Contact: Rob Malany, Sales Manager  
214-630-3600 FAX: 214-226-9416

**Best Audio**  
5914 Kester Avenue  
Van Nuys, CA 91411  
Contact: Laurence Estrin, President  
818-763-2378 FAX: 818-505-9211

**Best Power Technology, Inc**  
POB 280  
Necedah, WI 54646  
Contact: Kenneth E. Urban, Mgr of  
Marketing Communications  
608-565-7200 FAX: 608-565-2221

**Bethpage Associates Inc**  
507 Superior Avenue  
Newport Beach, CA 92663  
Contact: Jerry Page

**Bext Inc**  
739 Fifth Ave  
San Diego, CA 92101  
Contact: Dennis Pieri, Marketing  
Director  
619-239-8462 FAX: 619-239-8474

**Beyer Dynamic Inc**  
5-05 Burns Ave  
Hicksville, NY 11801  
Contact: Mike Solomon, Market  
Development Manager  
516-935-8000 FAX: 516-935-8018

**Bill Elliott Bdct Consultants**  
48 Imperial Ave  
Pittsfield, MA 01201  
Contact: Bill Elliott, President

**Binary Keyboard**  
607 Ashland Road  
Middlesex, NJ 08846  
Contact: Paul Rosberger, Owner

**Bird Electronic Corp**  
30303 Aurora Rd  
Solon, OH 44139  
Contact: William F. Kail, Dir Dom Sls  
216-248-1200 FAX: 216-248-5426

**Bogen Communications, Inc.**  
50 Spring Street  
Ramsey, NJ 07446  
Contact: David A. Chambers, Dir of  
National Sales  
201-934-8500 FAX: 201-934-9832

**Bogner Broadcast Equipment**  
PO. Box 67  
Valley Stream, NY 11582-0067  
Contact: Leonard King  
516-997-7800

**Bonneville Products**  
130 Social Hall Ave  
Salt Lake City, UT 84111  
Contact: Douglas Borba, Mktg Dir  
801-237-2400

**Boonton Electronics Corp**  
791 State Highway 10  
Randolph, NJ 07869  
201-584-1077

**Boynton Studio Inc**  
Melody Pines Farm  
Morris, NY 13808  
Contact: Roger Boynton  
607-263-5695 FAX: 607-263-2373

**Bradley Broadcast Sales**  
8101 Cessna Ave  
Gaithersburg, MD 20879  
Contact: Neil Glassman, Sales Mgr  
301-948-0650 FAX: 301-330-7198

**Brentlinger Bdct Engineering**  
4338 E Acoma Drive  
Phoenix, AZ 85032  
Contact: Charles Brentlinger

**Bretford/Knox**

9715 Soreng Ave  
Schiller Park, IL 60176  
312-678-2545

**Broadcast Audio Corp**

11306 Sunco Dr  
Rancho Cordova, CA 95742  
Contact: John Fernandez  
916-635-1048 FAX: 916-638-0512

**Broadcast Automation Inc**

4125 Keller Springs St  
Dallas, TX 75244  
Contact: Steve Walker, Oper Mgr  
214-380-6800 FAX: 214-380-0823

**Broadcast Cartridge Service**

15131 Triton Ln Ste 108  
Huntington Beach, CA 92649  
Contact: Lora L. Crafton, Pres  
714-898-7224 FAX: 714-891-6977

**Broadcast Cart Rewinding Svcs**

5501-B Richland Street  
Greensboro, NC 27409  
Contact: Paul Allen, Owner  
919-855-6726 FAX: 919-230-0006

**Broadcast Circuit Systems**

2260 Lake Avenue, #130  
Ft Wayne, IN 46805-5353  
Contact: J Didier

**Broadcast Comm Systems Inc**

PO Box 131  
Verona, WI 53593-0131  
Contact: Jean Muehlfelt, Marketing  
Vice President  
608-845-6755 FAX: 608-845-5413

**Broadcast Consultants**

34 Lorna Drive  
Auburn, MA 01501  
Contact: Robert Lund

**Broadcast Data Systems**

1515 Broadway, 37th Floor  
New York, NY 10036  
Contact: Joanne Smith

**Broadcast Devices Inc**

5 Crestview Ave  
Peekskill, NY 10566  
Contact: Bob Tarsio  
914-737-5032

**Broadcast Electronics Inc**

4100 N 24th Street, P.O. Box 3606  
Quincy, IL 62305  
Contact: Bill Harland/Bob Arnold, Mgr  
Domestic Sales/Mgr Audio Sales  
217-224-9600 FAX: 217-224-9607

**Broadcast Equipment & Supply**

Box 3141  
Bristol, TN 37620  
Contact: Cliff Droke, Pres  
615-878-2531

**Broadcast Equipment Sales**

PO Box 20331  
Jackson, MS 39289-1331  
Contact: Jeffery Corkren, Pres  
601-857-8573 FAX: 601-857-2346

**Broadcast Microwave Services**

7322 Convooy Ct  
San Diego, CA 92111  
619-560-8601

**Broadcast Programming**

2211 Fifth Ave  
Seattle, WA 98121  
Contact: Edith Hilliard, Gen Mgr  
206-728-2741 FAX: 206-441-6582

**Broadcast Services/EME**

Rt 3 Box 45E  
Four Oaks, NC 27524  
Contact: Cindy Edwards, Inside Sales  
Mgr, Radio Products  
800-525-1037 FAX: 919-934-1537

**Broadcast Services Inc**

2877 Kalakaua Ave  
Honolulu, HI 96815  
Contact: Alan Roycroft  
808-521-6311

**Broadcast Systems Inc**

8601 Sixforks Road, Ste 403  
Raleigh, NC 27615  
800-531-5232

**Broadcast Tech Partners**

1 Fawcett Place  
Greenwich, CT 06836  
Contact: Mr Eugene Cooper

**Broadcast Tech of Colorado**

630 Jason Court  
Grand Junction, CO 81504-5942  
Contact: Barbara J Bowman  
303-641-5503 FAX: 303-641-3094

**Broadcasters General Store**

2480 SE 52nd St  
Ocala, FL 32671  
Contact: David Kerstin  
904-622-9058 FAX: 904-629-7000

**Broadcasting & Elect. Svcs Lab**

P.O. Box 178  
Newton, UT 84327  
Contact: John Griffin

**Browning Labs**

8151 NW 74th Ave  
Miami, FL 33166  
Contact: Robert Brown, Pres

**Bruel & Kjaer Instruments**

185 Forrest St  
Marlboro, MA 01752  
Contact: J A Pelz, Adv Mgr  
508-481-7000 FAX: 508-485-0519

**Bryston/Bryston Vermont Ltd**

979 Franklin Ln  
Maple Glen, PA 19002  
Contact: Martin Bartelstone, VP  
800-673-2899

**Bud Industries Inc**

4605 East 355th St  
Willoughby, OH 44094  
Contact: Blair K. Haas, VP, Marketing  
216-946-3200 FAX: 216-951-4015

**BTC Test & Measurement**

7500 Six Forks Road  
Raleigh, NC 27615  
Contact: G J Thursby, President

**Burk Technology**

7 Lomar Dr  
Pepperell, MA 01463  
Contact: Peter Burk, Pres  
508-433-8877 FAX: 508-433-8981

**Burlington Audio/Video Tapes**

106 Mott St  
Oceanside, NY 11572  
Contact: Rudy Schwartz, Vice  
President  
516-678-4414 FAX: 516-678-8959

**C****CBSI (Custom Business Systems)**

PO Box 67  
Reedsport, OR 97467  
Contact: Steve Kenagy, VP Mktg  
503-271-3681 FAX: 503-271-5721

**CCA Electronics Inc**

360 Bohannon Road  
Fairburn, GA 30213  
Contact: John Binsfeld, VP Sales  
404-964-3530 FAX: 404-964-2222

**CCI**

2001 Hickory Valley Rd  
Chattanooga, TN 37421  
Contact: John Brady, Pres

**C M Baker Electronics**

PO. Box 500  
Richland, PA 17087  
Contact: Craig Baker, Owner

**C.P. Crossno & Associates**

PO. Box 18312  
Dallas, TX 75218

**CRL (Circuit Research Labs)**

2522 W Geneva  
Tempe, AZ 85282  
Contact: WM. Ammons  
800-535-7648 FAX: 602-438-8227

**CTI Installations Inc**

2855 Highway 261  
Newburgh, IN 47630  
Contact: Ray R. Ryan, Pres  
812-853-6374 FAX: 812-853-6652

**Cal Switch**

13717 S Normandie Avenue  
Gardena, CA 90249  
Contact: Gayle Danielson

**CaVox/Tape-Athon Corp**

13633 Crenshaw Blvd  
Hawthorn, CA 90250  
213-676-6752 FAX: 213-696-9532

**Cablewave Systems, Div of RFS**

60 Dodge Ave  
North Haven, CT 06473  
Contact: Bill Meola, National Sales  
203-239-3311 FAX: 203-234-7718

**Caig Labs**

PO Box J  
Escondido, CA 92025  
Contact: Mark Lohkemper, Mgr  
619-743-7143 FAX: 619-743-2460

**Calaway Engineering**

165 E Sierra Madre  
Sierra Madre, CA 91024  
Contact: J L Calaway, Owner

**California Microwave**

990 Almanor Ave  
Sunnyvale, CA 94086  
408-720-6229

**Calrec Audio**

PO Box 786  
Bremerton, WA 98310  
206-275-5009

**Calzone Case Co**

225 Black Rock Ave  
Bridgeport, CT 06605  
Contact: Joseph Calzone, III,  
President  
203-367-5766 FAX: 203-336-4406

**Canare Cable & Connectors**

511 5th St, #G  
San Fernando, CA 91340  
Contact: Barry Brenner, GM  
818-365-2446 FAX: 818-365-0479

**CanComm**

15280 Blackberry Hill Road  
Los Gatos, CA 95032  
Contact: Eric Lane, President  
408-354-4468 FAX: 408-395-1585

**Capital Electronics Inc**

425 Glenwood Avenue  
Raleigh, NC 27603-1287  
Contact: David Marlette, President  
919-832-2811 FAX: 919-856-0421

**Capitol Production Music**

1750 N Vine St  
Hollywood, CA 90028  
213-461-2701

**Carl T. Jones Corporation**

7901 Yarnwood Court  
Springfield, VA 22153  
Contact: Carl T. Jones, Jr., President  
703-569-7704 FAX: 703-569-6417

**Carl E Smith Consulting Engrs**

P.O. Box 807  
Bath, OH 44210

**Carolina Global Maps, Inc.**

PO Box 8026  
Greenville, NC 27835  
Contact: Larry Spalding, Gen Mgr  
919-757-0279 FAX: 919-752-9155

**Carroll Enterprises**

2225 Bullmann Dr, #1D  
Sheboygan, WI 53081-5456  
Contact: C R Carroll, President

**Cartridge Express**

12814 Somerset Place  
Chino, CA 91710  
Contact: John Jackson, Owner

**Carvin Corp**

1155 Industrial Ave  
Escondido, CA 92025  
619-747-1710

**Catel Telecommunications Inc**

4050 Technology Blvd  
Fremont, CA 94537  
Contact: Julie Latchford, Customer  
Svc  
415-659-8988

**CeCo Communications Broadcast**

2115 Ave X  
Brooklyn, NY 11235  
Contact: Tony Ianna, Ad Mgr  
718-646-6300

**Celwave**  
Route 79  
Marlboro, NJ 07746  
Contact: Steve Oldinger, Ad Mgr  
201-462-1880 FAX: 201-462-6919

**Central Tower Inc**  
2855 Highway 261  
Newburgh, IN 47630  
Contact: Terrence A. Becht, VP  
Marketing  
812-853-0595 FAX: 812-853-6652

**TM Century, Inc.**  
14444 Beltwood Parkway  
Dallas, TX 75244  
Contact: Ron Young, Technical  
Director  
800-937-2100 FAX: 800-749-2121

**Cetec Vega**  
9900 Baldwin Pl  
El Monte, CA 91731  
Contact: Ken Bourne, Mktg Dir  
818-442-0782 FAX: 818-444-1342

**Charles S Wright**  
414 Star Hill Dr  
Swansboro, NC 28584  
Contact: Charles Wright, Professional  
Engineer

**Champion Motor Coach Inc**  
5573 North St  
Dryden, MI 48428  
Contact: Paul Degriecq, Mktg Mgr

**Jules Chen & Assoc**  
1725 DeSales Street, NW  
Washington, DC 20036  
Contact: Bernard R. Segal, President  
202-659-3707 FAX: 202-659-0360

**Chuck Rancilio Assoc Inc**  
P.O. box 28869  
St Louis, MO 63123  
Contact: Chuck Rancilio, Owner

**Chester Cable Div Celwave Syst**  
PO Drawer D  
Chester, NY 10918  
914-469-2141

**Circuit Doctors Inc**  
805 Ten Mile Drive  
Frisco, CO 80443  
Contact: R Michael King, President  
303-668-3167 FAX: 303-668-1369

**Chronrol Corp**  
9707 Candida St  
San Diego, CA 92126  
Contact: Michelle DuBreuil, Mktg Dir  
619-566-5656 FAX: 619-566-0140

**Cirrus Technologies Inc**  
44 Bedford Road  
Concord, MA 01742  
Contact: Howard Crow, CEO

**Clarcom Computers**  
PO Box 131  
Vandalia, IL 62471  
Contact: Neil Clark

**Classical Music Syndication**  
478 North Main Street  
Wallingford, CT 06492  
Contact: Hastings Baker, CEO  
203-269-1823

**Clear-Com Systems**  
945 Camelia Street  
Berkeley, CA 94710  
Contact: Michael Goddard, National  
Sales Manager  
415-527-6666 FAX: 415-527-6699

**Clements Co**  
PO Box 1286  
Carpinteria Beach, CA 93013  
Contact: Jerry Clements, Pres  
805-684-5415 FAX: 805-684-9316

**Cliff Gill Enterprises**  
P.O. Box 1468  
Hemet, CA 92343  
Contact: Clifff Gill, President  
714-927-8397 FAX: 714-927-1083

**Cloud Nine BBS**  
13328 Firebrick Drive  
Houston, TX 77041  
Contact: David Armstrong

**Coastcom Inc**  
2312 Stanwell Dr  
Concord, CA 94520  
Contact: E M Buttner

**Coaxial Dynamics Inc**  
15210 Industrial Pkwy  
Cleveland, OH 44135  
Contact: John R. Ittel, Product Mgr  
216-267-2233 FAX: 216-267-3142

**Cohen, Dippell & Everist, P.C.**  
1300 L St, NW, Suite 1100  
Washington, DC 20005  
Contact: Julius Cohen, President  
202-898-0111 FAX: 202-898-0895

**Coherent Communications**  
13756 Glenoaks Blvd  
Sylmar, CA 91342  
Contact: Ivan Kruglak  
818-362-9393

**Columbine Systems Inc**  
1707 Cole Blvd  
Golden, CO 80401  
Contact: Mark Fine, Dir of Sales  
303-237-4000 FAX: 303-237-0085

**Comad Communications Ltd**  
1165 Monteagle Blvd  
Belleville, ON K8P 5G3 Canada  
Contact: Emil Adamyk, Pres  
613-969-1465 FAX: 613-969-0541

**Comark Communications Inc**  
Rte 309 & Advance Lane  
Colmar, PA 18915  
Contact: Ellen J. Rainey, Manager,  
Corporate Communications  
215-822-0777 FAX: 215-822-9129

**Comark Communications**  
Rt. 57, Feeding Hills Road  
Southwick, MA 01077  
Contact: Ken Barker, RF Components  
Manager  
413-569-5939 FAX: 413-569-0679

**Comex Worldwide Corp**  
1645 NW 79th Ave  
Miami, FL 33126  
Contact: Jack Rickel, Pres  
305-594-0850 FAX: 305-591-7298

**Commercial Radio Co**  
Duttonville School Dr  
Cavendish, VT 05142

## D

**Dace**  
3890 Willow Crest Ave, #4  
North Hollywood, CA 91604  
Contact: William Paul, Engineer

**dbx, a division of AKG Acoustics, Inc**  
1525 Alvarado Street  
San Leandro, CA 94577  
Contact: David Roudebush, Mktg Mgr  
415-351-3500 FAX: 415-351-0500

**D.C. Williams & Associates**  
P.O. Box 700  
Folsom, CA 95630

**D N Latus & Co Inc**  
P.O. Box 1720  
Helena, MT 59624  
Contact: D. N. Latus, President  
406-442-3940

**D D A**  
200 Sea Lane  
Farmingdale, NY 11735  
Contact: Sam C Spennacchio,  
National Sales Manager  
516-249-3660 FAX: 516-420-1863

**D1 Products Inc**  
95 E Main St  
Huntington, NY 11743  
Contact: B Kutny  
516-673-6866 FAX: 516-673-6893

**DB Co/Div of Pierce Indust**  
3120 E Pico  
Los Angeles, CA 90023  
213-264-7855

**DOD Electronics**  
5639 South Riley Lane  
Salt Lake City, UT 84107  
Contact: Dean Stubbs  
801-268-8400 FAX: 801-262-4966

**DSI Communications Inc**  
627 Boulevard  
Kenilworth, NJ 07033  
201-746-9307 FAX: 201-744-9059

**DYMA Engineering Inc**  
Box 1535  
Los Lunas, NM 87031  
Contact: Wally Cunningham, VP  
505-865-6700

**Da-Lite Screen Co Inc**  
PO Box 137  
Warsaw, IN 46580  
219-267-8101

**Peter W Dahl Co Inc**  
5869 Waycross Ave  
El Paso, TX 79924  
Contact: Gary L. Komassa, Corp.  
Secretary  
915-751-2300 FAX: 915-751-0768

**Dalet**  
415 W 55th St, Suite 28  
New York, NY 10019  
Contact: David Anslern

**Data For Small Systems**  
2020 Pennsylvania Ave  
Washington, DC 20006  
Contact: Rich Pomeroy  
703-276-9442

**Datatek Corp**  
1121 Bristol Rd  
Mountainside, NJ 07092  
Contact: Rick Rainey, Sales Manager  
201-654-8100 FAX: 201-232-6381

**Dataworld**  
P.O. Box 30730  
Bethesda, MD 20824  
Contact: John L. Neff, President  
301-652-8822 FAX: 301-656-5341

**Datel Corporation**  
1515 North Court House Road  
Arlington, VA 22201  
Contact: William Meintel, Broadcast  
Consultant  
703-276-9007 FAX: 703-276-9008

**Daton Industrial Corp**  
1747 Cattlemen Road  
Sarasota, FL 34232  
Contact: Jim Emerson, Consultant

**Datum Inc**  
1363 S State College Blvd  
Anaheim, CA 92805  
714-533-6333

**Dave Gorman Consulting**  
P.O. Box 401  
Dublin, PA 18917  
Contact: Dave Gorman

**Davilyn Corp**  
13406 Saticox St  
N Hollywood, CA 91605  
Contact: Vince Diguillo, Sales  
818-787-3334 FAX: 818-787-4732

**Dayton Industrial Corp**  
4518 Taylorsville Rd  
Dayton, OH 45424  
Contact: Robert Mcdougall  
513-236-3591 FAX: 513-233-5805

**DB Engineering**  
29863 Wisteria Valley Road  
Canyon Country, CA 91351  
Contact: David Partolone, Engineer

**Delta Electronics Inc**  
5730 General Washington Dr  
Alexandria, VA 22312  
Contact: Barth Pitchford, Sales/Design  
Engineer  
703-354-3350 FAX: 703-354-0216

**Delta Lab Research Inc**  
1 Progress Way  
Wilmington, MA 01887  
Contact: Jim Camacho, Ad Mgr

**Denon America Inc**  
222 New Road  
Parsippany, NJ 07054  
Contact: Laura Tyson, Sales Engr  
201-575-7810 FAX: 201-808-1602

**Deremer Radio**

33 Main Street  
Seward, NE 68434  
Contact: William Hohnstein, Owner

**DHK Group**

170 S. Dawson Drive  
Camarillo, CA 93010  
Contact: Larry Baley, Partner  
805-484-8260 FAX: 805-482-3268

**DI-Tech Inc**

48 Jefryn Blvd  
Deer Park, NY 11729  
Contact: Anthony Bolletino, Dir of Mktg  
516-667-6300 FAX: 516-595-1012

**Dic Digital**

222 Bridge Plaza South  
Fort Lee, NJ 07024  
Contact: Kevin Kennedy, National Marketing Manager  
201-224-9344 FAX: 201-224-9363

**Dictaphone Corp**

3191 Broadbridge Avenue  
Stratford, CT 06497  
Contact: Lorna Guarascio

**Dielectric Communications**

Tower Hill Rd  
Raymond, ME 04071  
Contact: Colleen Mitchell, Dir Marketing Services  
207-655-4555 FAX: 207-655-4669

**Digidesign**

1360 Willow Road, Suite 101  
Menlo Park, CA 94025  
Contact: Suz Howells, Product Marketing Manager  
415-688-0600 FAX: 415-327-0777

**Digital Audio Tape Store**

2624 Wilshire Blvd  
Santa Monica, CA 90403  
Contact: Brad Schneider

**Digital Broadcast Systems Inc**

184 Mechanic St  
Southbridge, MA 01550  
617-764-4386

**Digital Management Systems**

2714 Sapling Drive  
Allison Park, PA 15101  
Contact: Ed Deheart

**Digital Recorders**

P.O. Box 14068  
Resrch Triangle Pk, NC 27709-4068  
Contact: Joanne Alpiser, Senior Account Manager  
800-222-9583 FAX: 919-361-2947

**Digitech**

5639 South Riley Lane  
Salt Lake City, UT 84107  
Contact: Dean Stubbs  
801-268-8400 FAX: 801-262-4966

**Diversified Communications**

9139 Pa Rte 18  
Cranesville, PA 16410  
Contact: Richard Pogson, Owner  
814-756-3053

**Diversified Interests**

900 E Birch Drive  
Gulfport, MS 39503  
Contact: Kim Campbell

**Divisional Supply**

124 Broadway, Suite #D  
Costa Mesa, CA 92627  
Contact: Dennis Barela

**DMF**

53 Park Ridge Lane  
Pittsburgh, PA 15228  
Contact: Mathew Barr

**DOD Electronics Corp**

5639 South Riley Lane  
Salt Lake City, UT 84107  
Contact: D Dean Stubbs, Assistant Marketing Manager

**Dolby Laboratories Inc**

100 Potrero Ave  
San Francisco, CA 94103  
Contact: Kevin Tam, Bdcst Tech Mgr  
415-558-0200 FAX: 415-863-1373

**Domain Communications**

289 Main Place  
Carol Stream, IL 60188

**Domco Communications**

4823 Silver Star Road, #150  
Orlando, FL 32808-4966  
Contact: John Jacobs, Manager

**Dorough Electronics**

5221 Collier Pl  
Woodland Hills, CA 91364  
Contact: Kay Dorough, Partner  
818-999-1132 FAX: 818-998-1507

**Downeast Engineering**

147 Durham Rd  
Freeport, ME 04032  
Contact: Bill Yanik  
207-865-9002

**Drake-Chenault**

2000 Randolph Road SE  
Albuquerque, NM 87106  
Contact: T.J. Lambert, VP/GM  
505-247-3303 FAX: 505-247-9964

**DGI Communications**

627 Boulevard  
Kenilworth, NJ 07033  
Contact: Fred D'Alessandro

**duTrell, Lundin & Rackley**

1019 19th St, NW, Suite 300  
Washington, DC 20036

**H M Dyer Electronics Inc**

2982 Wixom Rd  
Milford, MI 48042  
Contact: Mike Dyer  
313-685-2560

**Dyma Engineering**

152 La Mirada  
El Paso, TX 79932

**Dynacom**

4100 Industrial Avenue  
Lincoln, NE 68504-1105

**Dynair Electronics**

5275 Market St  
San Diego, CA 92114  
Contact: Robert Jacobs  
619-263-7711

**Dynatech Broadcast**

6400 Enterprise Lane  
Madison, WI 53719  
Contact: Chuck Soholdt, Ad Mgr  
FAX: 703-550-7560

**E****ECS International Inc**

5500 E Loop 820 South  
Ft Worth, TX 76119  
Contact: Robert Lankin, Vice President

**EEG Enterprises Inc**

1 Rome St  
Farmingdale, NY 11735  
516-293-7472

**EEV**

4 Westchester Plaza  
Elmsford, NY 10523  
Contact: Perry Priestley, Sales Mgr  
914-923-1752 FAX: 914-682-8922

**EG & G Inc**

35 Congress St  
Salem, MA 01970  
Contact: George Mandeville

**E Harold Munn, Jr & Associates**

P.O. Box 220  
Coldwater, MI 49036  
Contact: E Harold Munn Jr.

**Electronic Research**

108 Market St  
Newburgh, IN 47630  
Contact: Bill Elmer, VP Sales  
818-853-3318 FAX: 818-858-5709

**ERI Installations**

108 Market Street  
Newburgh, IN 47630  
Contact: Max Brown, Director, Installations  
812-853-3318 FAX: 812-858-5709

**EMCEE Broadcast Products**

PO Box 68  
White Haven, PA 18661  
717-443-9575

**ESE**

142 Sierra St  
El Segundo, CA 90245  
Contact: Bob Mayers, VP  
213-322-2136 FAX: 213-322-7033

**ESL Inc**

120 SW 21st Terrace C-104  
Ft Lauderdale, FL 33312  
Contact: Lutz Meyer, Pres  
305-791-1501 FAX: 305-791-8986

**Eagle Hill Elect**

Rt 2 Box 354  
Chestertown, MD 21620-9802  
Contact: WH Johnson, Pres  
301-778-3240

**Eastern Acoustics**

1 Main Street  
Whittensville, MA 01588  
Contact: Kenneth Berger

**Econco**

1318 Commerce Ave  
Woodland, CA 95695  
Contact: Debbie Storz, Sales  
916-662-7553 FAX: 916-666-7760

**Edge Technology Group Inc**

1292 Acapulco Avenue  
Simi Valley, CA 93065-4003  
Contact: Lance Korthals, President

**EImac Div of Varian**

48 Campbell Lane  
Menlo Park, CA 94025  
Contact: W Orr, Adv Mgr

**Eicom Bauer**

6199 Warehouse Way  
Sacramento, CA 95826  
Contact: Paul Gregg, Pres  
916-381-3750 FAX: 916-381-4332

**Electrex Co**

18620 NE 2nd Ave  
Miami, FL 33179  
Contact: Ben Ostrovsky, Pres  
305-651-5752 FAX: 305-654-1386

**Electro Impulse Lab Inc**

1805 Corlies Avenue  
Neptune, NJ 07754-0278  
Contact: Mark Rubin, Pres  
908-776-5800 FAX: 908-776-6793

**Electro Mavin**

2985 East Harcourt St  
Rancho Dominguez, CA 90221  
Contact: R Averbach, General Mgr

**Electro-Voice Inc**

600 Cecil St  
Buchanan, MI 49107  
Contact: Garry Templin, Sales Mgr  
616-695-6831 FAX: 616-695-1304

**Electrodenics**

PO Bx 333  
Comack, NY 11725  
Contact: Matt Kruger

**Electronic Equipment Bank**

323 Mill St., NE  
Vienna, VA 22180  
800-368-3270 FAX: 703-938-6911

**Electronic Industries**

19 E. Irving Avenue  
Oshkosh, WI 54902  
Contact: Gordon Dailey, Bdct Sales  
414-235-8930 FAX: 414-235-4233

**Electronic Specialty**

135 N Illinois St  
Springfield, IL 62702  
Contact: Ed Davison

**Electronics Diversified Inc**

1675 Northwest 216th Ave  
Hillsboro, OR 97124  
503-645-5533

**Electrotechnics**

POB 953  
Seattle, WA 98111  
Contact: David Ziskin, Pres

**Ellcon**

417 S Associated Road, #A-313  
Brea, CA 90631-5802  
714-870-6647

**Ellason Weather Radar**

747 Spirit of St. Louis Blvd  
Chesterfield, MO 63005  
Contact: Bill Ellason, President  
314-532-3031 FAX: 314-532-3414

**Emcor Products/Crenlo Inc**

1600 4th Ave, Nw  
Rochester, MN 55901  
Contact: Tom Regnier, Ad Mgr  
507-289-3371 FAX: 507-287-3405

**Emergency Alert Receiver Inc**

PO Box 20629, Cathedral Stat  
New York, NY 10021  
212-695-4767

**Emphasys Software**

9855 W 78th St, Suite 240  
Prairie, MN 55344  
Contact: Jeanneane R Swenson,  
Marketing Secretary

**Enberg Electronics**

PO Box 55087  
Indianapolis, IN 46205  
Contact: Mike Ringenberger, Pres  
317-253-3866

**ECS International**

PO Box 330607  
Ft. Worth, TX 76163  
Contact: Dick Townsend, Manager,  
Broadcast Division  
817-483-8497 FAX: 817-572-2242

**Energy-Onix**

752 Warren Street  
Hudson, NY 12534  
Contact: Ernest A. Belanger, VP  
Marketing  
518-828-1690 FAX: 518-828-6476

**Ennhelser Electronic Corp**

6 Vista Dr/PO Box 987  
Old Lyme, CT 06371  
Contact: Sales  
203-434-9190 FAX: 203-434-1759

**Enterprise Systems**

2790 N Academy Ste 210  
Colorado Springs, CO 80917  
Contact: George Beattie

**Entrack Corp**

2115 Pullman Ave  
Belmont, CA 94002  
Contact: Steve Krampf, Pres

**Environmental Satellite Data**

4 Federal Street  
Sillerica, MA 01821-3559  
301-423-2113

**Environmental Technology Inc**

1302 High St  
South Bend, IN 46618  
Contact: Steve Leykauf, Marketing  
Manager  
219-233-1202 FAX: 219-233-2152

**Equipment Mint**

39607 Embarcadero Terrace  
Fremont, CA 94538  
Contact: John Shell

**Equipto Electronics Corp**

351 Woodlawn Ave  
Aurora, IL 60506-9988  
312-897-4691

**Erko Technologies**

7610 Burlington St  
Omaha, NE 68127  
Contact: Larry Martin, Owner  
402-331-2632

**Ethereal Concepts**

210 Golden Gate Dr  
Dayton, OH 45459  
Contact: Lonnie Domnitz, Owner

**Eventide Inc**

One Alsan Way  
Little Ferry, NJ 07643  
Contact: Gil Griffith, Sales Manager  
201-641-1200 FAX: 201-641-1640

**Excallbur Electronics**

4604 Sand Rock Ln  
Chantilly, VA 22021-2468  
Contact: Bill Ashley, VP

**Excallbur Industries**

12419 Foothill Blvd  
Lake View Terrace, CA 91342  
Contact: John Gresch

**The Express Group**

3518 3rd Ave  
San Diego, CA 92103  
Contact: Bob Burns, Dir of Mktg  
619-298-2834 FAX: 619-298-4143

**Express Tower Co Inc**

PO Box 143  
Big Cabin, OK 74332  
Contact: Dyke A Dean, Mktg Dir  
918-783-5129 FAX: 918-783-5590

**F****FM Construction Co**

421 S Second St, Suite 500  
Elkhart, IN 46516  
Contact: Carl Tiedemann

**F M Systems Inc**

3877 South Main St  
Santa Ana, CA 92707  
Contact: Frank McClatchie

**FM Technology Assoc Inc**

30925 Vista View  
Mount Dora, FL 32757  
Contact: Howard Enstrom, President

**FMX Stereo/BTP**

1910 Woodsboro  
Royal Oak, MI 48067  
Contact: Lou Raymo, Director

**Fiberbilt Cases**

601 West 26th St  
New York, NY 10001  
Contact: Paul Lownan, Sales Mgr  
212-675-5820 FAX: 212-691-5935

**Fidelipac Corp**

97 Foster Road, PO Box 808  
Moorestown, NJ 08057  
Contact: Roger Thanhauser  
609-235-3900 FAX: 609-235-7779

**Film House Inc**

230 Cumberland Bend  
Nashville, TN 37228  
Contact: Wayne Campbell, VP of  
Marketing  
615-255-4000 FAX: 615-256-3380

**First Atlantic Group, Inc.**

1434 N Pine Hills Road  
Orlando, FL 32808  
Contact: Don Scheib, President  
407-578-2000 FAX: 407-290-1632

**First Light Video Publishing**

374 N. Ridgewood Place  
Los Angeles, CA 90004  
Contact: Rosemary Guthrie, Dir of  
Sales & Mktg  
213-467-1700 FAX: 213-461-1085

**Fitz Sound Co**

912 N Midkiff  
Midland, TX 79701  
Contact: Mike Fitz-Gerald, Owner

**Flash Technology**

55 Lake St  
Nashua, NH 03060  
Contact: Lew Wetzel, VP Sales  
603-883-6500 FAX: 603-883-0205

**John Fluke Mfg Co Inc**

PO Box C9090  
Everett, WA 98206  
206-356-5293

**Focal Press**

80 Montvale Ave  
Stoneham, MA 02180  
Contact: Bill Lahey, National Sales  
Mgr  
617-438-8464 FAX: 617-279-4851

**Fort Worth Tower Co Inc**

1901 SE Loop 820  
Fort Worth, TX 76112  
Contact: Roy Moore, Vice President  
800-433-1816 FAX: 817-429-6010

**Mel Foster Tech Sales, Inc**

7611 Washington Ave So  
Edina, MN 55434  
Contact: Sales Mgr

**Fostex Corp of America**

15431 Blackburn Ave  
Norwalk, CA 90650  
Contact: Rick Cannata, Product Spe-  
cialist  
213-921-1112 FAX: 213-802-1964

**Fran Dym Communications**

211 E 43rd St, Suite 2303  
New York, NY 10017  
Contact: Fran Dym, President

**Frankford Wayne Mastering**

1697 Broadway, Suite 1404  
New York, NY 10019  
Contact: Carol Steele, Sales Manager  
212-582-5473 FAX: 212-245-2309

**Freeland Products Inc**

75412 Hwy 25  
Covington, LA 70433  
Contact: Joseph H. Freeland,  
President  
504-893-1243 FAX: 504-892-7323

**Frese Software**

656 N Miller Avenue  
Wenatchee, WA 98801-2044  
Contact: Glen Frese

**Full Compass Systems**

5618 Odana Rd  
Madison, WI 53719-1208  
Contact: Jonathan Lipp, President  
608-271-1100 FAX: 608-273-6336

**Fuller Sound**

1948 Riverside Dr  
Los Angeles, CA 90039  
Contact: Mike Fuller

**Funke & Associates**

908 Marilyn Dr  
Campbell, CA 95008  
Contact: Kent McGuire, Sales  
408-866-0648 FAX: 408-866-1975

**Furman Sound Inc**

30 Rich St  
Greenbrae, CA 94904  
Contact: Joe Desmond, National  
Sales Manager  
415-927-1225 FAX: 415-927-4548

**Fusion Electronics Inc**

15 Main St, PO Box 170  
East Rockaway, NY 11518-0170  
Contact: Sid Sussman, VP, Sales  
516-599-6400 FAX: 516-599-6495

**G****G & M Power Products Inc**

943 N Orange Dr  
Los Angeles, CA 90038  
213-850-6800

**GBC Electronics**

Rt 2, Box 310  
Blountville, TN 37617  
Contact: Bruce Cooke

**GKM Mfg Corp**

47 Bridgewater St  
Brooklyn, NY 11222  
Contact: John D'Augelli, GM  
718-388-4114 FAX: 718-384-1325

**GLW Enterprises**

437 Atlas Dr  
Nashville, TN 37211  
Contact: Theresa Parsley, Ad Mgr  
615-331-8800 FAX: 615-331-8883

**Gaines Audio**

1237 E. Main Street  
Rochester, NY 14609  
Contact: Jon Gaines, Owner  
716-266-0780

**Gannon Associates**

210 W Front St  
Redbank, NJ 07701  
Contact: Jim Corridon

**Garner Industries**

4200 N 48th St  
Lincoln, NE 68504  
Contact: Brad Osthus, Product Sales  
402-464-5911 FAX: 402-464-6960

**Gemini Electronic Marketing**

111 Elm St  
Edmonds, WA 98020  
Contact: Sales Mgr

**Generic Computer Systems**

357 N Main St  
Butler, PA 16001  
412-283-1500

**Gentner Electronics Corp**

1825 Research Way  
Salt Lake City, UT 84119  
Contact: Gary Crowder, National  
Sales Mgr  
801-975-7200 FAX: 801-977-0087

**George Hassenberg Labs**

7821 Burnet Avenue  
Van Nuys, CA 91405  
Contact: Adriane Benacquista

**Gerzman Software/Wireready**

P.O. box 2356  
Framingham, MA 01701  
Contact: David Gerzman, President

**Ghielmetti Inc**

5341 Derry Ave, Unit J  
Agoura Hills, CA 91301  
Contact: Rick Ordorfer, Sales  
Engineer

**Gibraltar Digital Systems**

4125 S W Martin Highway  
Palm City, FL 33490  
Contact: D.S. Dayton, President

**GBS-Giesler Broadcasting Sply**

5914 Maple  
Houston, TX 77074  
Contact: Bernie Giesler, Pres  
713-774-3314 FAX: 713-774-1306

**Goldline**

PO Box 115  
West Redding, CT 06896  
Contact: Martin Miller, Mktg Mgr  
FAX: 203-938-8740

**Gorman-Redlich Mfg Co**

257 W Union St  
Athens, OH 45701  
Contact: Jim Gorman, Owner  
614-593-3150 FAX: 614-592-3898

**Gotham Audio Corp**

1790 Broadway 8th Fl  
New York, NY 10019  
212-765-3410

**Graham-Patten Systems**

13451 Colfax Hwy, PO Box 1960  
Grass Valley, CA 95945  
Contact: Jim Prouty  
916-273-8412

**R J Grandmaison, PE**

11213 Split Rail Ln  
Fairfax Station, VA 22039  
Contact: Ronald J Grandmaison  
703-764-0513

**Grant Becker Enterprises**

4110 West Bank Ave  
Tampa, FL 33624  
Contact: Grant Becker, Owner  
813-960-8153

**Grass Valley Group Inc**

Box 1114  
Grass Valley, CA 95945  
Contact: Jay Cook, Advertising Mgr  
916-478-3000 FAX: 916-478-3187

**Gresham Leon Ltd**

Lower Way  
Thatcham, Berks, RG13 England

**R Griffin & Assoc**

133 W 19th  
New York, NY 10111  
Contact: Robert Griffin, Pres

**James Grunder & Assoc Inc**

5925 Beverly  
Mission, KS 66202  
913-831-0188

**Guarantee Radio Supply**

1314 Iturbide St  
Laredo, TX 78040  
Contact: M Flores/A Robledo, Pres  
512-723-6913 FAX: 512-727-8458

**H & E Micro-Trak**

165 Front St  
Chicopee, MA 01013  
Contact: W Stacy, VP Mktg  
413-733-8743

**Halcom**

10997 S W 113th Place  
Miami, FL 33176  
Contact: R Chauvet, President

**HM Electronics Inc**

6675 Mesa Ridge Rd  
San Diego, CA 92121  
619-535-6060 FAX: 619-452-7207

**Hal Communications**

PO Box 365  
Urbana, IL 61801  
Contact: Ken Sartain, Mktg Mgr

**Hall Electronics**

1305-F Seminole Drive  
Charlottesville, VA 22901  
Contact: Jon Hall, President  
804-974-6466 FAX: 804-974-6450

**Mart Haller Inc**

305 Palermo Ave  
Coral Gables, FL 33134  
Contact: Pat Haller, Sales Mgr  
305-444-4617 FAX: 305-445-7551

**Hallikainen & Friends Inc**

141 Suburban Rd  
San Luis Obispo, CA 93401  
Contact: Harold Hallikainen, Pres  
805-541-0200 FAX: 805-544-6715

**Hamtronics**

65 Moul Rd  
Hilton, NY 14468  
Contact: Jerry Bogt, Pres  
716-392-9430 FAX: 716-392-9420

**Hammett & Edison, Inc**

P.O. Box 280068  
San Francisco, CA 94128  
Contact: William Hammett, President  
415-342-5200 FAX: 415-342-8482

**Hannay Reels**

600 E Main St  
Westerlo, NY 12193  
518-797-3791

**Clifford B Hanney**

Box A  
Westerlo, NY 12193  
Contact: James Doonan

**Harmon's Tower Service**

435B Broadway  
Columbus, GA 31901  
Contact: Al Harmon, Pres  
404-327-1074

**Harman International**

8500 Balboa Blvd  
Northridge, CA 91329  
Contact: Mike Budd, VP  
Manufacturing

**Harris Allied Broadcast Equip**

*Manufactured RF Products, Systems:*  
3200 Wismann Lane  
P.O. Box 4290  
Quincy, IL 62305-4290  
217-222-8200 FAX: 217-222-7041

**Distributed Radio Studio/Satellite Products**

3712 National Road West  
Richmond, IN 47375  
317-962-8596 FAX: 317-962-8961

**Harris Allied Broadcast Technology Training Center**

3200 Wismann Lane  
P.O. Box 4290  
Quincy, IL 62305  
Contact: Dave Kobe, Manager  
217-222-8200 ext. 3508 FAX:  
217-222-7041

**Harris Allied Bulletin Board**

3712 National Road West  
Richmond, IN 47375  
317-935-0531

**Harris Allied Customer Service**

*Radio RF Technical Service:*  
217-222-8200 ext. 3528

**Television RF Technical Service:**

217-222-8200 ext. 3177

**Parts Department:**

217-222-8200 ext. 3500

**Distributed Products Technical Service:**

317-935-0455

**Harris Allied Equipment Exchange**

635 South E Street  
Richmond, IN 47374  
Contact: Jim Jones, Mgr  
317-962-1471 FAX: 317-966-6321

**Harris Allied Systems**

3200 Wismann Lane  
P.O. Box 4290  
Quincy, IL 62305-4290  
Contact: Chuck Rockhill, Director  
217-222-8290 FAX: 217-224-2764

**Harris Allied Worldwide Sales**

3200 Wismann Lane  
P.O. Box 4290  
Quincy, IL 62305-4290  
Contact: Gustavo Ezcurra, VP  
217-222-8200 FAX: 217-224-1439

**U.S. Radio Products/Radio**

*Telemarketing Center:*  
3712 National Road West  
Richmond, IN 47375  
Contact: Tom Harle, Mgr  
800-622-0022 FAX: 317-962-8961  
*Field Sales:*  
Contact: Ronald C. Frillman, Mgr  
217-222-8200 ext. 3401  
FAX: 217-224-1439

**U.S. Television RF Products:**

3200 Wismann Lane  
P.O. Box 4290  
Quincy, IL 62305-4290  
Contact: Gaylen C. Evans, MGR  
217-222-8200 ext. 3131  
FAX: 217-224-1439

**Satellite Products:**

3712 National Road West  
Richmond, IN 47375  
Contact: Jeff Nordstrom, Mgr  
317-962-8596 FAX: 317-962-8961

**Canada Sales:**

Harris Allied Canada  
10 West Pearce St, Unit 6  
Richmond Hill, ONT L4B 1B6  
Contact: Jon Young, VP  
800-268-6817 FAX: 416-764-0729

**International:**

Harris Allied International  
3200 Wismann Lane  
P.O. Box 4290  
Quincy, IL 62305-4290  
Contact: Jack O'Dear, Director  
217-222-8290 FAX: 217-224-2764  
*and*  
Harris Allied International  
3712 National Road West  
Richmond, IN 47375  
Contact: Joe Ziemer  
317-935-1704 FAX: 317-966-0402

**Harrison by GLW**

437 Atlas Drive  
Nashville, TN 37211  
Contact: Martin Burns, Sales Manager  
615-331-8800 FAX: 615-331-8883

**Hartmann Associates**

5 Nestlingwood Dr  
Long Valley, NJ 07853  
Contact: A David Hartmann, Pres  
201-850-3750 FAX: 201-850-3751

**Harvey Smith & Associates**

1607 Palmer  
Pueblo, CO 81004  
Contact: Harvey Smith, President

**Hatfield & Dawson Consult Engr**

4226 Sixth Ave, NW  
Seattle, WA 98107  
206-783-9151 FAX: 206-789-9834

**HME Inc**

3161 Groton Way, #2  
San Diego, CA 92110  
Contact: Randy Opela, National Sales  
Manager

**Karl Heitz Inc**

PO Box 427  
Woodside, NY 11377  
Contact: Esther Conde, Marketing Mgr  
718-565-0004 FAX: 718-565-2582

**Henry Engineering**

503 Key Vista Dr  
Sierra Madre, CA 91024  
Contact: Hank Landsberg, Owner  
818-355-3656 FAX: 818-355-0077

**Hirschmann Co**

Industrial Row/Box 229  
Riverdale, NJ 07457  
Contact: Andy Swenson, Sales Mgr  
201-835-5002 FAX: 201-835-8354

**Hnat Hinds Inc**

42 Elaine St, RR 1  
Thompson, CT 06277  
Contact: Bonnie Hnat  
203-935-9066

**Holiday Industries Inc**

14825 Martin Dr  
Eden Prairie, MN 55344  
Contact: Michael Leighton, Sales  
612-934-4920 FAX: 612-934-3604

**Holzberg Inc**

PO Box 323  
Sea Bright, NJ 07760  
Contact: Herb Holzberg, President  
800-242-7298 FAX: 201-842-7552

**Houston International Teleport**

3003 Moffit Lane  
Missouri City, TX 77489  
Contact: Anna Sterling, Admin Assist

**Howe Technologies Corp**

2661 Grapewood Lane  
Boulder, CO 80304-2481  
Contact: Terry Sweeney, VP Sales  
303-444-4693 FAX: 303-444-8447

**Hughey & Phillips**

2162 Union Place  
Simi Valley, CA 93065  
Contact: Peter Johnson, Vice President

**Huntington Corporate Center**

35 Pinelawn Road  
Melville, NY 11742  
Contact: Richard Schops, Saxe Advertising

**Huntsville Antenna Engineering**

1301 Central Pkwy SW  
Decatur, AL 35601  
Contact: Ken Casey

**Hy James Inc**

24166 Haggerty Road  
Farmington Hills, MI 48335  
Contact: Henry J. Root, Pres  
313-471-0027 FAX: 313-471-2611

**ICB Audio Co**

2036 Reading Road  
Cincinnati, OH 45202  
Contact: John Baylis, Marketing Mgr  
513-651-0800 FAX: 513-651-0828

**IDB Communications Group, Inc**

10525 W. Washington Blvd  
Culver City, CA 90232  
Contact: Julie Spira, President, Audio Sales  
213-870-9000 FAX: 213-838-6374

**IER (Industrial Equip Repair)**

1685 Precision Park Lane, #E  
San Ysidro, CA 92073-1350  
Contact: Alex Rodriguez  
619-428-2261 FAX: 619-428-3483

**IFR Systems Inc**

10200 West York St  
Wichita, KS 67215  
Contact: Thomas Dideum, Mktg Mgr  
318-522-4981 FAX: 318-524-2623

**IGM Communications**

1100 11th St  
Bellingham, WA 98226  
Contact: Carl Peterson, Dir Bdct Sales/Mktg  
FAX: 208-734-7939

**International Taptronic Corp**

2425 S Main St, P.O. Box 241  
Bloomington, IL 61702-0241  
Contact: Jim Woodworth, General Sales Manager  
309-828-1381 FAX: 309-828-1386

**ITT Jennings**

970 McLaughlin  
San Jose, CA 95122  
Contact: Rod Neibaur

**ITW Switches/II Toolworks Co**

6615 W Irving Pk Rd  
Chicago, IL 60634  
Contact: Rick Magnuson, Mktg Mgr Swtrs/Sys

**ITW Switches/II Toolworks Co**

6615 W Irving Pk Rd  
Chicago, IL 60634  
Contact: Robert Quirk, Mktg Mgr Pnl Sys

**Ice Krackers**

273 Circle Drive  
Springfield, IL 62703  
Contact: Jim Newbanks

**Image Devices Inc**

1825 NE 149th St  
Miami, FL 33181  
Contact: Bill Reiter, Mktg Mgr

**Imperial Transmitter Worldwide**

1305 East B  
McCook, NE 69001  
Contact: Jerry Kautz, President  
308-345-8633 FAX: 308-345-7650

**Industrial Acoustics Co**

1160 Commerce Ave  
Bronx, NY 10462  
212-931-8000

**Industrial Components Corp**

PO Box 780  
Mashpee, MA 02649-0780  
Contact: Stephen Welch, Pres

**Information Transmission Syst**

375 Valley Brook Rd  
McMurray, PA 15317  
412-941-1500

**Informotlon**

2715 Electronic Ln  
Dallas, TX 75220  
Contact: Woody Taylor, VP

**Inmark Corp**

38 Brushwood Rd  
Stamford, CT 06903  
Contact: Lars Giers

**Innovative Automation**

3316 19th Ave Se  
Rio Rancho, NM 87124  
Contact: Don Prentice, Pres  
505-891-0501

**Inovonics Inc**

1305 Fair Ave  
Santa Cruz, CA 95060  
Contact: James B Wood, President  
408-458-0552 FAX: 408-458-0554

**Intergrated Media Systems**

1370 Willow Road, Suite 201  
Menlo Park, CA 94025  
Contact: Theresa Smith

**Interface Electronics**

6710 Alder  
Houston, TX 77081  
Contact: Louis Stevenson

**International Broadcast Supply**

1771 Powerline Road  
Pompano Beach, FL 33069  
Contact: Jorge Bicocchi, President

**International Cinema Eq Co**

6750 NE 4th Ct  
Miami, FL 33138  
Contact: S Krams

**Intl Electro-Magnetics**

350 Eric Dr  
Palatine, IL 60067  
Contact: Tony Pretto, Pres  
312-358-4622 FAX: 708-358-4623

**International Magnetics**

4411 Red Maple Ct  
Cocord, CA 94521  
Contact: Bob Kearns

**International Map Service**

12211 W Alameda Pky, #101  
Lakewood, CO 80228  
Contact: Lynn Montoya, Director of Operations  
303-987-8676 FAX: 303-987-2735

**International Teletronics Inc**

PO Box 738  
Williamstown, NJ 08094  
Contact: John F Hayes, VP

**Intraplex Inc**

PO Box 2427  
Littleton, MA 01460  
Contact: Christine A. Doyle, Communications Director  
508-486-3722 FAX: 508-486-0709

**Ivle**

1366 W Center St  
Orem, UT 84057  
Contact: Glen Meyer, Mktg Mgr  
801-224-1800 FAX: 801-224-7526

**J****J & I Audio/Video**

20899 Kelvin Palce  
Woodland Hills, CA 91367  
Contact: Kris Elliot, Sales  
818-992-4288

**JBL Professional**

8500 Balboa Blvd  
Northridge, CA 91329  
Contact: Neil Conley, Sales Manager  
818-893-8411 FAX: 818-893-3639

**J.N.S. Electronics Inc**

PO Box 32550  
San Jose, CA 95152  
Contact: John E. Leonard Jr., Pres  
408-729-3838 FAX: 408-926-1003

**JRF Magnetic Sciences**

249 Kennedy Road  
Greendell, NJ 07839  
Contact: John R. French, Pres  
201-579-5773 FAX: 201-579-6021

**JVC Corp**

41 Slater Drive  
Elmwood Park, NJ 07407  
Contact: Roberts, Spec Prod Mgr

**J Squared Technical Services**

2198 Hubbard Lane  
Grants Pass, OR 97527  
Contact: Jim Jones, Owner  
503-471-2262

**J Boyd Ingram & Associates**

P.O. Box 73  
Batesville, MS 38606  
Marketing Manager

**Jaffle Communications**

122 E 42nd St  
New York, NY 10168  
Contact: D Harwood

**Jampro Antennas Inc**

6939 Power Inn Rd  
Sacramento, CA 95828  
Contact: Alex Perchevitch, Vice President  
916-383-1177 FAX: 916-383-1182

**Jensen Tools Inc**

7815 South 46th St  
Phoenix, AZ 85044  
602-968-6241

**Jensen Transformers Inc**

10735 Burbank Blvd  
N Hollywood, CA 91601  
Contact: Dave Hill/Kris Ellis  
213-876-0059 FAX: 818-763-4574

**Jim Walters Co**

5017 Kalaniana'ole Hwy  
Honolulu, HI 96821  
Contact: Jim Walters, Owner  
808-373-2701 FAX: 808-373-4436

**John Furr & Associates**

2700 NE Loop 410, Suite 325  
San Antonio, TX 78217  
Contact: John Furr, President  
512-599-6511 FAX: 512-599-6635

**IBSS Ltd.**

Box 303  
Binbrook Ontario, Canada  
Contact: Rob Meuser, Technical Director  
416-692-3330 FAX: 416-692-4033

**John FX Browne & Associates**  
525 Woodward Avenue  
Bloomfield Hills, MI 48013

**John E. Hillman Associates**  
P.O. Box 530632  
Miami Shores, FL 33153  
Contact: Timothy Hillman, Sales Mgr

**John Nix Co**  
P.O. Box 13244  
Salem, OR 97309  
Contact: John Nix, President

**Johnson Electronics**  
1000 Legion Place •1515  
Orlando, FL 32801-1044  
Contact: Robert W Peters  
407-677-4030 FAX: 407-679-1288

## **K**

**Kandel Electronics**  
P.O. Box 204  
Oreland, PA 19075  
Contact: Robert Kandel, President

**Kay Industries Inc**  
604 N Hill St  
South Bend, IN 46617  
Contact: Aaron Katz, VP Mktg

**Kayron**  
621 N Harvey Avenue  
Oak Park, IL 60302  
Contact: Hal Kaitchuck, President

**Kellner Electronics**  
Ferry Road  
Charlotte, VT 05445  
Contact: Charles Kellner

**Kelper International Corp**  
25 W 43rd St  
New York, NY 10036  
Contact: Jacques Kellner, President

**R.L. Kennedy & Associates**  
PO Box 141  
Waynesville, NC 28786  
Contact: Richard L. Kennedy  
704-648-3283

**Kenneth R. Meades**  
PO Box 1469  
Los Angeles, CA 90053  
Contact: Kenneth R. Meades, Owner  
213-662-8800

**Kingdom Technology**  
P.O. Box 1145  
Ft Walton Beach, FL 32549-1145  
Contact: David R. Benoit, Owner  
904-664-6492

**Kings Electronics Co Inc**  
40 Marbledale Rd  
Tuckahoe, NY 10707  
Contact: Henry Pessah, Comm Mgr  
914-793-5000 FAX: 914-793-5092

**Kinstone Inc**  
PO Box 508  
Paterson, NJ 07544  
201-279-9700

**Kintronic Laboratories Inc**  
PO Box 845  
Bristol, TN 37621-0845  
Contact: Tom King, President  
615-878-3141 FAX: 615-878-4224

**Klark-Teknik Electronics**  
30-B Banfi Plaza North  
Farmingdale, NY 11735  
Contact: Sam C Spennacchio  
516-249-3660 FAX: 516-420-1863

**Kline Towers**  
P.O. Box 1013  
Columbia, SC 29202  
Contact: Jerry Kline, President

**Kronwall Communications**  
Rt 1 Box 1126  
Lake Geneva, WI 53147  
Contact: Dave Kronwall

## **L**

**LBA Technology Inc**  
PO Box 8026  
Greenville, NC 27835  
Contact: Phil Morse, General Mgr  
919-757-0279 FAX: 919-752-9155

**LCR Systems**  
180 Bellmead  
Shreveport, LA 71105  
Contact: Larry Clifton

**LDL Communications Inc**  
14440 Cherry Lane Ct, No. 201  
Laurel, MD 20707  
Contact: G J Wilson, Pres  
301-498-2200 FAX: 301-498-7952

**LNK Communications Inc**  
180 Marcus Blvd  
Hauppauge, NY 11788  
Contact: Mktg Mgr

**LPB Inc**  
28 Bacton Hill Rd  
Frazer, PA 19355  
Contact: John P Tiedeck, Applications  
Engineering Manager  
215-644-1123 FAX: 215-644-8651

**LSI Jennings**  
970 McLaughlin Ave  
San Jose, CA 95122  
Contact: E.V. Valehrach, Dir of Mktg  
408-292-4025 FAX: 408-286-1789

**Lahm, Suffa & Cavell, Inc.**  
3975 University Dr, Suite 450  
Fairfax, VA 22030  
Contact: Garrison C. Cavell, Vice Pres  
703-591-0110 FAX: 703-591-0115

**Lake Systems**  
287 Grove St  
Newton, MA 02166  
Contact: Les Arnold, Sales Mgr  
617-244-6881 FAX: 617-527-3159

**Lamp Technology Inc**  
1645 Sycamore Avenue  
Bohemia, NY 11716  
Contact: Janet Lang, Marketing Mgr

**Landy Associates Inc**  
1890 E Marlton Pike  
Cherry Hill, NJ 08003  
Contact: James E. Landy, Pres  
609-424-4660 FAX: 609-424-3590

**Landy Associates Inc**  
330 Bear Hill Rd  
Waltham, MA 02154  
617-890-6325

**Larcan Communications Equip**  
6520 Northam Dr  
Mississauga, ON L4V 1H9 Canada  
Contact: P A Dickie, Pres  
416-678-9970

**Lasalle Music & Pro Audio**  
1090 Boylston St  
Boston, MA 02215  
Contact: Marek Stycos, Pro Audio  
Mgr  
617-536-2030 FAX: 617-536-4878

**D N Latus & Co Inc**  
PO Box 1720  
Helena, MT 59624  
406-442-3940

**Lauderdale Electronic Labs**  
16 Southwest 13th St  
Ft Lauderdale, FL 33315  
Contact: Mark Tibbetts, Sales  
305-764-7755

**Lawrence Behr Associates Inc**  
PO Box 8026  
Greenville, NC 27835  
Contact: George Grills, P.E., VP of  
Consulting Services  
919-757-0279 FAX: 919-752-9155

**Lawrence L Morton Associates**  
1231 Mesa Oaks Lane  
Mesa Oaks, CA 93436-2309  
Contact: Lawrence Morton, President  
805-733-4275 FAX: 805-733-4793

**Leader Instruments Corp**  
380 Oser Ave  
Hauppauge, NY 11788  
Contact: Bob Sparks, Ad Mgr  
516-231-8900

**Leaming Industries**  
15339 Barranca Pkwy  
Irvine, CA 92718  
Contact: Kim Litchfield, Technical  
Sales  
714-727-4144 FAX: 714-727-3650

**Lenco**  
PO Box 348  
Jackson, MO 63755  
Contact: Jim Rhodes, Audio Prod Mgr

**Leonine Technology**  
PO Box 32550  
San Jose, CA 95152  
Contact: John Leonard, Pres

**Lexicon Inc**  
100 Beaver St  
Waltham, MA 02154  
Contact: Larry Rich, Bdct Sales Mgr  
617-891-6790 FAX: 617-891-0340

**Lightning Deterrent Corp**  
5321 South Kedzie Ave  
Chicago, IL 60632  
Contact: Don Hudalla, Mktg Mgr

**Lightning Elimination**  
12516 Lakeland Rd  
Santa Fe Springs, CA 90670  
Contact: Hal Proppe, VP Mktg

**Lightning Eliminators**  
6687 Arapahoe Rd  
Boulder, CO 80303  
Contact: Ralph L. Auer, VP Marketing  
303-447-2828 FAX: 303-447-8122

**Lindahl Corp**  
10680 SW Wedgewood Street  
Portland, OR 97225  
Contact: Bob Lindahl, President

**Lindburg Enterprises Inc**  
9707 Canida St  
San Diego, CA 92126  
Contact: Mr Earl Lindburg

**Lindco Commercial Audio**  
57 Glencoe Rd  
Columbus, OH 43214  
Contact: Christopher E Lind

**Lineau Assoc Inc**  
5501 Twin Knolls Road #103  
Columbia, MD 21045-3260  
Contact: Sales Mgr

**Lines Audio/Visual Systems**  
219 S Jefferson  
Springfield, MO 65806  
Contact: Bud Lines, Pres

**Charles J Lipow Inc**  
18040 Sherman Way Ste 513  
Reseda, CA 91335  
Contact: Charles Lipow

**Lita Broadcasting Dist**  
6912 NW 72nd Ave  
Miami, FL 33166  
Contact: Luis C. Endara, Pres  
305-867-1223 FAX: 305-887-0405

**Litronix Corp**  
6912 NW 72nd Ave  
Miami, FL 33166  
Contact: Luis C. Endara, Pres  
305-887-1223 FAX: 305-887-0405

**Logitek**  
3320 Bering Dr  
Houston, TX 77057  
Contact: Tag Borland, President  
800-231-5670 FAX: 713-782-7597

**Lyle Cartridges**  
115 S Corona Ave  
Valley Stream, NY 11582  
Contact: Eric Lewinter, VP  
800-221-0906 FAX: 516-561-7793

## **M**

**M A Benington Inc**  
2459 Cuchura Drive  
Birmingham, AL 35244  
Contact: Mike Benington, President

**M/A-Com Mac Inc**

347 Rogers Street  
Lowell, MA 01852-4345  
Contact: Yong Lee, Pres  
617-272-3100 FAX: 312-635-3032

**Mackenzie Laboratories Inc**

PO. Box 3029  
Arcadia, CA 91006  
Contact: A R Taylor

**MCG Electronics**

12 Burt Dr  
Deer Park, NY 11729  
Contact: Christine Jelley, Ad Mgr  
516-586-5125 FAX: 516-586-5120

**MCL Inc**

501 S Woodcreek Dr  
Bolingbrook, IL 60439-4999  
Contact: Frank Morgan, Ad Mgr

**MDL/Microwave Devlp Lab Inc**

10 Michigan Dr  
Natick, MA 01760

**MIT Inc**

14130 NW Science Park Dr  
Portland, OR 97229  
Contact: Mo Wagner, Pres

**MXR Innovations**

215 Tremont St C/O App Resch  
Rochester, NY 14608  
Contact: Mitch Milton

**Magnifax Int**

Rt 1  
Rogers, AR 72756  
Contact: Dennis W. Tallakson, Pres  
501-925-1818 FAX: 501-925-1841

**Magnetic Reference Lab**

229 Polaris Ave Ste 4  
Mountain View, CA 94043  
Contact: Greg Garretson, Sales  
415-965-8187 FAX: 415-965-8548

**Magni Systems Inc**

9500 SW Gemini Drive  
Beaverton, OR 97005  
Contact: Eileen Touri, Marketing  
Communications Mgr

**Magnum Towers Inc**

9370 Elder Creek Road  
Sacramento, CA 95829  
Contact: Lawrence Smith, President  
916-381-5053 FAX: 916-381-2144

**Magrill Engineering**

PO Box 1010  
Fairfield, FL 32634  
Contact: Barry Magrill, Owner  
904-591-3005

**The Management**

PO Box 1-36457  
Ft Worth, TX 76136  
Contact: Peter Charlton, Pres  
817-625-9761 FAX: 817-624-9741

**Major Custom Cable Inc**

HCR 61 Box 82  
Altenburg, MO 63732  
Contact: Jody Overbey, General Mgr  
314-824-5212 FAX: 314-824-5215

**Manger Engineering**

Bethmour Road  
Bethany, CT 06525  
Contact: Paul Manger, Owner  
203-288-9351 FAX: 203-735-4543

**Manion Outdoors**

PO Box 4024  
Appleton, WI 54915  
Contact: Ms Derse Smith Todd, Sales  
Promo Dir

**Marathon Products**

69 Sandersdale Road, Box 623  
Charlton, MA 01507  
Contact: Richard Myers Sr.,  
Pres/Owner  
508-248-3157

**Marcom**

PO Box 66507  
Scotts Valley, CA 95066  
Contact: Martin Jackson, Pres  
408-438-4273 FAX: 408-438-6617

**Marketing Technics**

6666 N Oliphant  
Chicago, IL 60631  
Contact: George Vadik, Ad Mgr

**Marti Electronics**

PO. Box 661  
Cleburne, TX 76033-0661  
Contact: Dan Rau, Director of Sales &  
Marketing  
817-645-9163 FAX: 817-641-3869

**Martin Audio Video Corp**

423 West 55 St  
New York, NY 10019  
Contact: Joseph Helguera, Advertising  
& Marketing  
212-541-5900 FAX: 212-541-9129

**Master Software Systems**

3565 Green Street  
Muskegon, MI 49444  
Contact: Jim Schlichting, Systems  
Manager  
616-726-2837 FAX: 616-733-1107

**McCurdy Radio Industries**

108 Carnforth Rd  
Toronto ON M4A 2L4 Canada  
Contact: Omar Fattah  
416-751-6262 FAX: 416-751-6455

**McMartin Industries**

4500 South 76th  
Omaha, NE 68127  
Contact: John Miller, VP  
712-366-1300 FAX: 712-366-3915

**Media Computing Inc**

3506 East Meadow Dr  
Phoenix, AZ 85032  
Contact: Larry L Baum, Manager  
Technical Operations  
602-482-9131 FAX: 602-992-6572

**Media Concepts Inc**

8210 E 71st St, Suite 310  
Tulsa, OK 74133-2908  
Contact: Marvin Lane

**Media Graphics**

821 Virginia Ave.  
Langhorne, PA 19047  
Contact: Bob Jeffreys, Owner

**Media Touch Systems Inc**

50 Northwestern Dr  
Salem, NH 03079  
603-893-5104 FAX: 603-893-6390

**Merlin Engineering Works**

1880 Embarcadero  
Palo Alto, CA 94303  
Contact: John Streets, Pres

**Metropolis Audio Marketing Inc**

1199 Amboy Ave  
Edison, NJ 08837  
Contact: Tom Bensen

**Meyer Gottesman Consulting**

3377 Solano Ave, #312  
Napa, CA 94558  
Contact: Meyer Gottesman

**Meyer Marketing**

258 S Military Trail  
Deerfield Beach, FL 33442

**Micro Communications Inc**

PO Box 4365  
Manchester, NH 03108-4365  
Contact: Jennie E. Allen, Sales &  
Advertising  
603-624-4351 FAX: 603-624-4822

**Micro Controls Inc**

PO Bx 228 NE Wilshire, Suite E  
Burleson, TX 76028  
Contact: Jeff Freeman, Pres  
817-295-0965

**Micro-Trak Corp**

165 Front St  
Chicopee, MA 01013  
Contact: Billy Stacy  
413-594-8501

**Microdyne Corp**

PO Box 7213  
Ocala, FL 32672  
Contact: E Courier, Mktg Mgr  
904-687-4633 FAX: 904-687-3392

**Micron Audio Products Ltd**

210 Westlake Dr  
Valhalla, NY 10595  
914-761-6520

**Microtime Inc**

1280 Blue Hills Ave  
Bloomfield, CT 06002  
Contact: Chris Smith, G. Mathias

**Microtran Co**

145 East Mineola Ave PO Box 236  
Valley Stream, NY 11582-0236  
Contact: Lou Anne O'Connor  
516-561-6050 FAX: 516-561-1117

**Microwave Filter Co**

6743 Kinne St  
E Syracuse, NY 13057  
Contact: Elizabeth Buck, Marketing  
Research/Publicity  
315-437-3953 FAX: 315-463-1467

**Mid-America Automation Corp**

1822 Laramie  
Manhattan, KS 66502  
Contact: Dave McFarland, Pres  
913-537-3289

**MidAmerica Electronics Service**

410 Mt Tabor Road  
New Albany, IN 47150  
Contact: Peter C.L. Boyce, President

**Mid-Continent Tech Services**

6600 Fairdale, #214  
San Antonio, TX 78218  
Contact: F Lee Thompson, Consult  
Engineer

**Mid-State Comm & Electronics**

One Clear Road  
Oriskany, NY 13424  
Contact: David Stevenson, Tower  
Division

**Milab**

30b Banfi Plaza North  
Farmingdale, NY 11735  
Contact: Sam C Spennacchio  
516-249-3660 FAX: 516-420-1863

**Mirkwood Engineering**

50 Park Avenue  
Claremont, NH 03743  
Contact: Gary Savoie

**Milam Audio Co**

1470 Valle Vista  
Pekin, IL 61554  
Contact: Ken Musselman, Sales Mgr  
309-346-3161 FAX: 309-346-6431

**Jay Mitchell Assoc**

PO Box 1285  
Fairfield, IA 52556  
Contact: Jay Mitchell, President  
515-472-4087 FAX: 515-472-6457

**Mitsubishi International Corp**

1597 McCandless Drive  
Milpitas, CA 95035  
415-651-9931

**Mitsubishi Pro Audio Group**

27771 Ave Hopkins  
Valencia, CA 91355  
Contact: William E Windsor, Sr Mktg  
Exec  
818-898-2341

**Modular Audio Products**

Brookhaven R&D Park 1 Roned Rd  
Shirley, NY 11967  
Contact: Peter Visconti, Mktg Mgr

**Modulation Sciences Inc**

115 Myrtle Ave  
Brooklyn, NY 11201  
Contact: Bob Ross, Sales Mgr  
718-625-7333 FAX: 718-260-8286

**Moffet, Larson & Johnson Inc**

5203 Leesburg Pike, Suite 800  
Falls Church, VA 22041  
Contact: Wally Johnson, President  
703-824-5660 FAX: 703-824-5672

**Monfort Electronics Mkt**

8788 Robbins Rd  
Indianapolis, IN 46268  
Contact: Sales Mgr  
FAX: 317-876-2384

**Monroe Electronics Inc**

100 Housel Ave  
Lyndonville, NY 14098  
Contact: Robert Caines, Sales &  
Marketing US & Canada  
716-765-2254 FAX: 716-765-9330

**Morcom International**

4302 Evergreen Ln, No. 203  
Annandale, VA 22003  
Contact: Manuel Ojeda

**Moseley Associates Inc**

111 Castilian Dr  
Santa Barbara, CA 93117-3093  
Contact: Dave Chancey, Nat'l Sales  
Mgr  
805-968-9621 FAX: 805-685-9638

**Motorola AM Stereo**

1216 Remington Rd  
Schaumburg, IL 60173  
Contact: Steve Kravitz  
312-576-0554 FAX: 312-576-3258

**Mullaney Engineering Inc**

9049 Shady Grove Court  
Gaithersburg, MD 20877  
Contact: John J Mullaney, President  
301-921-0115 FAX: 301-590-9757

**Multilink**

23801 Calabasas Rd  
Calabasas, CA 91302  
Contact: John Ulrick, Pres

**Multiphase Consulting**

5827 Columbia Pike Ste 310a  
Falls Church, VA 22041  
Contact: Henry Stewart  
703-379-1665

**Multi-Technical Services**

150 Clayton Commerce Center  
Clayton, NC 27520  
Contact: Lyn Williams, Technical  
Director

**Murphy Studio Furniture**

4153 N Bonita St  
Spring Valley, CA 92077  
Contact: Dennis Murphy, Pres  
619-698-4658 FAX: 619-698-1258

**Music Director Programming**

PO Box 51978  
Indian Orchard, MA 01151  
Contact: Budd Clain, GM  
413-783-4626 FAX: 413-782-8673

**The Musicworks Inc**

PO Box 111390  
Nashville, TN 37211  
615-790-1200

**Multicomm Telecommunications**

1755 S Jeff Davis Hwy, No. 1103  
Arlington, VA 22202  
Contact: Bev Schronce

**Myat Inc**

PO Box 425  
Norwood, NJ 07648-0425  
Contact: Phil Cindritch, President  
201-767-5380 FAX: 201-767-4147

**N****NEC America Inc**

1255 Michael Dr  
Wood Dale, IL 60191  
Contact: Jeff White, Adv Mgr

**NKT Elektronik**

Brondbyvestervej 95  
Golstrup, DK-2600 Denmark

**Nady Systems Inc**

6701 Bay Street  
Emeryville, CA 94608  
Contact: Tono Rondore, Ad Director  
415-652-2411 FAX: 415-652-5075

**Nagra Magnetic Recorders Inc**

19 West 44th St Ste 715  
New York, NY 10036  
Contact: Don Notto, Sales Mgr  
212-840-0999

**Nakamichi America Corp**

19701 S Vermont Ave  
Torrance, CA 90502  
Contact: Kim Wilson, National Sales  
Coordinator  
213-538-8150 FAX: 213-324-7614

**Nalpak Video Sales Inc**

1937-C Friendship Dr  
El Cajon, CA 92020  
619-258-1200

**Narac Bdcst**

9221 Kanawha  
Tucson, AZ 85741  
Contact: P Palagonia

**Narda Microwave Corp**

435 Moreland Rd  
Hauppauge, NY 11788  
Contact: Robert Johnson, Instrument  
Sales Manager  
516-231-1700 FAX: 516-231-1711

**National Audio Co Inc**

Box 3657, G.S.  
Springfield, MO 65808  
Contact: Steve Stepp, Pres  
417-863-1925 FAX: 417-863-7825

**National Cassette**

613 N Commerce Street  
Front Royal, VA 22630  
Contact: Paul Brown, General Mgr

**National Supervisory Network**

PO Box 578  
Avon, CO 81620  
Contact: Bill Sepmeier, Pres  
800-345-8728

**Nautel Electronic Laboratories**

Hacketts Cove, RR 1  
Tantallon, NS BOJ 3JO Canada  
Contact: Jorgen Jensen, Manager  
Sales & Marketing  
902-823-2233 FAX: 902-823-3183

**Nautel Maine Inc.**

207 Target Industrial Circle  
Bangor, ME 04401  
Contact: Jorgen B. Jensen, Manager  
Sales & Marketing  
207-947-8200 FAX: 207-947-3693

**Neotek Corp**

1154 W Belmont  
Chicago, IL 60657  
Contact: Joni Biesemeier, Marketing  
Director  
312-929-6699 FAX: 312-975-1700

**Network Production Music Inc**

16935 W Barnardo Drive, #100  
San Diego, CA 92127  
619-451-6400

**The Network**

PO Box 685  
Fairfax, CA 94930  
Contact: Katherine Arnold

**Neumade Products Corp**

200 Connecticut Ave  
Norwalk, CT 06584  
203-866-7600

**Neutrik USA Inc**

195-53 Lehigh Avenue  
Lakewood, NJ 08701-4527  
Contact: James Cowan, General Mgr

**Rupert Neve Inc**

Berkshire Industrial Pk  
Bethel, CT 06801  
Contact: Barry Roche, Pres  
203-744-6230

**New England Digital**

49 North Main St  
White River Junc, VT 05001  
Contact: Franklin B Sullivan, VP/Mktg  
802-295-5800 FAX: 802-296-2075

**New Resource**

28 Mount Blue St  
Norwell, MA 02061  
Contact: Sales Mgr

**New World Music & Sound**

4792 Clairemont Mesa Blvd  
San Diego, CA 92117  
Contact: Jim Scott, Owner  
619-569-1944 FAX: 619-569-2040

**Nitty Gritty Record Care**

4650 Arrow Hwy, Suite F4  
Montclair, CA 91763  
Contact: Michael Baskind, National  
Sales Mgr  
714-625-5525

**John Nix**

PO Box 13244  
Salem, OR 97309  
Contact: John Nix, Owner  
503-581-4056

**Norac Industrial Services, Inc**

P.O. Box 771  
Gray, ME 04039  
Contact: Paul Caron, President  
207-357-3579

**Nordic Software**

3939 N 48 St  
Lincoln, NE 68504-3182  
Contact: James Wrenholt  
402-466-6502 FAX: 402-466-5982

**North Coast Marketing**

707 West 10th St  
Erie, PA 16502  
Contact: Sales Mgr

**Northeast Broadcast Lab Inc**

PO Box 1179  
S Glen Falls, NY 12803  
Contact: Criss Onan, Sales Mgr  
518-793-2181 FAX: 518-793-7423

**Northern Transdata Networks, Inc.**

300 Vanderbilt Motor Pkwy  
Happauge, NY 11788  
Contact: Angela DePascale, Industry  
Sales Manager  
516-231-7272 FAX: 516-231-8059

**Northwestern Inc**

15938 SW 72nd Avenue  
Portland, OR 97224-7936  
Contact: Robert Lindahl, Pres  
800-547-2252

**Nortronics Co Inc**

6750 Shady Oak Road  
Eden Prairie, MN 55344  
Contact: Karen Nickolauson, Sales  
Manager  
612-545-0401 FAX: 612-540-8678

**Nott, Ltd**

4001 La Plata Highway  
Farmington, NM 87401  
Contact: Ron Nott, President  
505-327-5646 FAX: 505-326-1261

**Fred A Nudd Corp**

1743 Route 104, P.O. Box 577  
Ontario, NY 14519  
Contact: Bonnie Hays, Gen Mgr  
315-524-2531 FAX: 315-524-4249

**Rick Nudd Ltd**

4897 Arbor Rd  
Walwort, NY 14568  
Contact: Rick Nudd, Owner  
315-524-5495

**Numark**

503 Newfield Ave, Raritan Center  
Edison, NJ 08837  
Contact: Todd Jensen, Sales/Service  
Manager  
201-225-3222 FAX: 201-287-2155

**Nytone Electronics**

2424 South 900 West  
Salt Lake City, UT 84119

**NZ Marketing**

602 W Fir Street  
San Diego, CA 92101  
Contact: John Peterson, General Man-  
ager

**O****Oakwood Audio Labs, Ltd**

652 King Edward St  
Winnipeg, MB R3H 0P2 Canada  
Contact: Ron Paley, Bdcst Sales Mgr  
204-786-6715 FAX: 204-783-5805

**Ocean Audio Inc**

366 Las Casas Avenue  
Pacific Palisades, CA 90272  
David Handler, Pres  
213-459-2743 FAX: 213-454-6043

**Old Dominion Bdct Engr Service**

9505 Lakewater Ct  
Richmond, VA 23229  
Contact: Sam Straus, Pres  
804-740-4717

**Omega International**

6 Hutton Center Drive, #800  
Santa Ana, CA 92707  
Contact: Mark Hutchins  
714-553-0564 FAX: 714-553-0533

**Omni-Lambda**

P.O. Box 39  
Burk, NY 12917  
Contact: Peter Holt

**Omnimusic**

52 Main Street  
Port Washington, NY 11050  
Contact: Sam White

**Omnitronix**

1374 Cinnamon Drive  
Ft Washington, PA 19034  
Contact: David Solt, President  
215-542-9580 FAX: 215-542-9582

**One Stop Broadcast Supply**

2210 S M Street  
Oxnard, CA 93033-7147

**Opamp Labs Inc**

1033 N Sycamore Ave  
Los Angeles, CA 90038  
Contact: B Losmandy, Mgr  
213-934-3566 FAX: 213-462-6490

**Orban, a division of AKG Acoustics, Inc**

1525 Alvarado Street  
San Leandro, CA 94577  
Contact: Jesse Maxenchs, Regional  
Manager, West Hemisphere  
415-351-3500 FAX: 415-351-0500

**Orcad Systems Corp**

1049 SW Base Line St Ste 500  
Hillsboro, OR 97123  
503-640-5007

**Douglas Ordon & Co Inc**

211 E Ohio St Ste 1116  
Chicago, IL 60611  
Contact: Greg Greep, Sales  
Engineer  
312-527-4569 FAX: 312-527-4572

**Ortofon Inc**

122 Dupont St  
Plainview, NY 11758  
Contact: Michele Port  
516-349-9180

**Otari Corp**

378 Vintage Park Dr  
Foster City, CA 94404  
Contact: Sally Olson Saubolle,  
Marketing Coordinator  
415-341-5900 FAX: 415-341-7200

**Owl Engineering**

1306 West City Rd F, Suite 105  
St. Paul, MN 55112  
Contact: Garrett G. Lysiak, President  
612-631-1338 FAX: 612-631-3502

**Oval Window**

251 W Central St, Suite 111  
Natick, MA 01760  
Contact: Bob Gilmore, Marketing  
Director

**P****Professional Audio Supply**

5700 E Loop 820 S  
Ft Worth, TX 76119-7099  
Contact: John Reed, General Mgr  
817-483-7474 FAX: 817-483-9952

**PME**

111 Stanford Ct  
Grass Valley, CA 95945  
Contact: William Fink, Cstl

**Pacific Rcdrs & Engineering**

2070 Las Palmas Dr  
Carlsbad, CA 92009  
Contact: Dave Pollard, Sales Mgr  
619-438-3911 FAX: 619-438-9277

**Paia Electronic Inc**

3200 Teakwood  
Edmond, OK 73013  
Contact: Linda Kaye, Exec VP

**Paladin Corp**

3543 Old Conejo Rd, No. 102  
Newbury Park, CA 91320  
Contact: Harriet Diss, Sales &  
Marketing Administrator  
800-272-8665 FAX: 800-272-5257

**Palex Co**

6330 Ashdale Rd  
Cleveland, OH 44124  
Contact: H Heller, CE

**Panasonic - Ramsa Div**

6550 Katella Ave  
Cypress, CA 90630  
Contact: Steve Woolley, Sales &  
Marketing Manager  
714-373-7277 FAX: 714-373-7242

**Panasonic Industrial Co**

One Panasonic Way  
Secaucus, NJ 07094  
Contact: Ad Mgr  
201-348-7620

**Panasonic/Prof Audio Systems**

6550 Katella  
Cypress, CA 90630  
Contact: Steve Woolley, Sales &  
Marketing Manager  
714-373-7277 FAX: 714-373-7242

**Paramount Communications Syst**

10 West Albertson Ave  
Westmont, NJ 08108  
Contact: Michael Moskowitz, Pres  
609-869-0222 FAX: 609-858-3076

**Parcom Inc**

750-A N Carroll Ave, PO Box 92624  
Southlake, TX 76092-2624  
Contact: Darryl E. Parker, Pres  
817-481-7221 FAX: 817-488-7615

**Park Leasing Co**

PO Box 1719  
Des Moines, IA 50306  
Contact: Bob Arnold, Pres

**Parsons Audio**

192 Worcester St  
Welesley Hills, MA 02181  
Contact: Mark Parsons, Owner  
617-431-8708 FAX: 617-431-8710

**Patch Bay Designation**

4742 San Fernando Rd  
Glendale, CA 91204  
Contact: Scott Lookholder, Ad Mgr  
818-241-5585

**Paul Dean Ford, P.E.**

R.R. 12, Box 351  
West Terre Haute, IN 47885-9794  
Contact: Paul Dean Ford, Owner  
812-535-3831 FAX: 812-535-3341

**Payne Engineering**

Route 5, Box 20  
Chickasha, OK 73018  
Contact: Chris Payne, Owner

**PC Boards**

2110 14th Ave, South  
Birmingham, AL 35205  
Contact: Tricia Burns, Ad Manager

**Peak Audio**

3107 Bedlington Pl  
Holland, PA 18966  
Contact: M Sirkis

**Peavey Electronics Corp**

711a St Box 2898  
Meridian, MS 39301  
Contact: Lance Schmidt, Sales &  
Mktg Dir  
601-483-5365 FAX: 601-484-4278

**Penny & Giles**

2716 Ocean Park Blvd Ste 1005  
Santa Monica, CA 90405  
Contact: Neal Handler, Sales Office  
Supervisor  
213-393-0014 FAX: 213-450-9860

**Penta Labs**

10820 Guilford Road, Suite 211  
Annapolis Junction, MD 20701

**Periphex Inc**

115-1B Hurley Road  
Oxford, CT 06483  
Contact: Burton Piaser, Sales Mgr  
203-264-3985 FAX: 203-262-6943

**Perry Enterprises**

3062 Robb Circle  
Lakewood, CO 80215  
Contact: Al Perry, President

**Phase Linear**

4134 N United Parkway  
Schiller Park, IL 60176  
Contact: Peter Horsman, Natl Sales  
Mgr Pro Div

**Philips Components**

100 Providence Pike  
Slatersville, RI 02876  
Contact: Greg J Murphy, Marketing  
Manager

**Phoenix Systems**

POB 297  
Hickory, MS 39332  
Contact: John H Roberts, Pres

**Peirce-Phelps Inc**

2000 North 59th St  
Philadelphia, PA 19131-3099  
Contact: W. Douglas Wilkens, Mktg  
Mgr  
215-879-7171 FAX: 215-878-5252

**Peirce-Phelps, Inc.**

7-7 Metropolitan Court  
Gaithersburg, MD 20878  
Contact: Herb Lee, Sales Manager  
301-948-5266 FAX: 301-948-9747

**Peter W. Dahl, Co.**

5869 Waycross Ave  
El Paso, TX 79924  
Contact: Gary L. Komassa, Corp Secy  
915-751-2300 FAX: 915-751-0768

**Pittsburgh Int'l Teleport**

P.O. Box 14070  
Pittsburg, PA 15239  
Contact: George Sperry

**PIRod Inc**

1200 N Oak Road, P.O. Box 128  
Plymouth, IN 46563-0128  
Contact: Brown Sanders, Vice  
President  
219-936-4221 FAX: 219-936-6796

**Plastic Capacitors Inc**

2623 N Pulaski Rd  
Chicago, IL 60639  
Contact: Tom Brown, Mktg Mgr  
312-489-2229 FAX: 312-489-0496

**Plastic Reel Corp of America**

Brisbin Ave  
Lyndhurst, NJ 07071  
Contact: Pat Baccarella, VP  
201-933-5100 FAX: 201-933-9464

**Plastics Technology Inc**

2137 Woodlea Dr West  
Mobile, AL 36609  
Contact: Larry Cable

**Plus 4 Audio**

P.O. Box 566  
Salem, MA 01970  
Contact: Peter Engel, President

**PMA Marketing**

4359 S Howell Avenue, #106  
Milwaukee, WI 53207  
Contact: Pat Martin, President  
414-482-2638 FAX: 414-483-1980

**Polar Research**

POB 1  
Thief River Fall, MN 56701  
Contact: Kim Ballou

**Polycom Corp**

142 E Ontario  
Chicago, IL 60611  
Contact: Joe Hassen

**Polyline Corp**

1233 Rand Rd  
Des Plaines, IL 60016  
Contact: John Kaiser, Pres

**Pomar Electronics**

1615 Sta Maria  
Laredo, TX 78040  
Contact: Oscar Pomar, President

**Posthorn Recordings**

142 West 26th St  
New York, NY 10001  
Contact: Jerry Bruck, Owner/Pres  
212-242-3737 FAX: 212-924-1243

**Potomac Instruments**

932 Philadelphia Ave  
Silver Spring, MD 20910  
Contact: David G Harry, Sales Mgr  
301-589-2662

**Power Film Systems Inc**

PO Box 485  
Yellville, AR 72687  
Contact: Alice Milligan, Sales Dir  
501-449-4091 FAX: 501-449-6000

**Precision Design**  
27106 South 46th Ave  
Kent, WA 98032  
206-852-5070

**Precision Electromagnetics**  
12001 Lanham-Severn Road  
Bowie, MD 20720  
Contact: Bob Loyd

**Presmagraphics**  
P.O. Box 703  
Milwaukee, WI 53201  
Contact: R Schmaczle

**Pristine Systems**  
8489 West Third St, Suite 1017  
Los Angeles, CA 90048  
Contact: Boyce Williams  
213-852-0737 FAX: 213-655-6207

**Pro Media**  
3563 San Pablo Dam Rd  
El Sobrante, CA 94803  
Contact: Ellen Goldstein, Sales Mgr  
415-222-0307 FAX: 415-223-9147

**Procart**  
7012 27th St West  
Tacoma, WA 98466  
206-565-4546

**Professional Audio Marketing**  
P.O. Box 765  
Melville, NY 11747  
Contact: Stan Somers, President

**Programming Plus**  
PO Box 90486  
Pacific Beach, CA 92109-0860  
619-272-7587

**Pro Music**  
6555 NW 9th Ave, Suite 303  
Ft Lauderdale, FL 33309  
Contact: Cheryl Mathauer, Manager  
305-776-2070 FAX: 305-776-2074

**Puopolo Consulting**  
37 Martin St  
Rehoboth, MA 02769  
Contact: Dana Puopolo, President

**Pyramid Audio Inc**  
450 W Taft Dr  
S Holland, IL 60473  
Contact: Bill Mullin, Sales  
708-339-8014 FAX: 708-339-8024

## Q

**QEI Corporation**  
One Airport Dr, PO Box D  
Williamstown, NJ 08094  
Contact: Jeff R Detweiler  
609-728-2020 FAX: 609-629-1751

**QSC Audio Products**  
1926 Placentia Ave  
Costa Mesa, CA 92627  
Contact: Pete Kalmer  
714-645-2540 FAX: 714-645-7927

**Quick Set Inc**  
3650 Woodhead Dr  
Northbrook, IL 60062  
Contact: Mark Stolman

**Quintessence Audio**  
P.O. Box 4900  
Tulsa, OK 74159  
Contact: Douglas Brown, Director

## R

**R & A Broadcast Services**  
8684 Route 21  
Naples, NY 14512  
Contact: Mike Hotchkiss, Owner  
716-374-5280

**R-Columbia Products Co Inc**  
2008 St Johns Ave  
Highland Park, IL 60035  
Contact: Irving Rozak  
312-432-7915

**Radiation Systems**  
2180 S Wolf Road  
Des Plaines, IL 60018  
Contact: Sharon Krause, Ad  
Coordinator

**Radio Computing Service**  
Two Overhill Road, #100  
Scarsdale, NY 10583  
Contact: Lee Facto, Vice President  
914-723-8567 FAX: 914-723-6651

**R Morgan Burrow Jr, P.E.**  
17221 Beauvoir Blvd  
Rockville, MD 20855  
Contact: R Morgan Burrow Jr

**RAKS**  
201 Rt 17 Ste 300  
Rutherford, NJ 07070  
201-438-0119

**RE Instruments Corp**  
31029 Center Ridge Rd  
Westlake, OH 44145  
Contact: Terrence M. Ruane, Sales &  
Marketing Manager  
216-871-7617 FAX: 216-871-4303

**Richardson Electronics**  
116 S Long Beach Rd  
Rockville Centre, NY 11570  
Contact: Stuart Ochs, Sales Manager  
800-348-5580 FAX: 516-872-4450

**RF Scientific Inc**  
5644 Commerce Drive #C  
Orlando, FL 32809-2978  
Contact: Angelo Miceli, VP

**RF Specialties of California**  
3463 State St Ste 229  
Santa Barbara, CA 93105  
Contact: Sam Lane, GM  
805-682-9429 FAX: 805-682-5170

**RF Specialties of Florida**  
271 Grandview  
Val Paraiso, FL 32580  
Contact: Bill Turney  
904-678-8943 FAX: 904-729-2744

**RF Specialties of Missouri**  
22406 NE 159th St  
Kearney, MO 64060  
Contact: Chris Kreger, President  
816-635-5959 FAX: 816-635-4508

**RF Specialties of Nebraska**  
2003 Brewster Rd  
Bellevue, NE 68005  
402-734-5521

**RF Specialties of Pennsylvania**  
121 Conneaut Dr  
Pittsburgh, PA 15239  
Contact: Tom Monahan, Pres  
412-733-1994 FAX: 412-327-9336

**RF Specialties of Texas**  
PO Box 7630  
Amarillo, TX 79114  
Contact: Don Jones, Sales  
806-372-4518 FAX: 806-373-8036

**RF Specialties of Washington**  
19237 Aurora Ave N  
Seattle, WA 98133  
Contact: John Schneider, President  
206-546-6546 FAX: 206-546-2633

**RF Systems (Div of Audiolab)**  
5831 Rosebud Ln Bldg C  
Sacramento, CA 95841  
Contact: Robert E. Stofan, President  
916-348-0200 FAX: 916-348-1512

**RF Technology Inc**  
16 Testa Pl  
So Norwalk, CT 06854  
Contact: John Brandt, Engr

**RMS Electronics Inc**  
621 Route 46  
Hasbrouck Heights, NJ 07604  
212-892-1000

**ROH**  
6120 San Fernando Road  
Glendale, CA 91201  
Contact: Ron Fuller, President  
818-500-0137 FAX: 818-240-1828

**ROHN Inc**  
PO Box 2000  
Peoria, IL 61656  
Contact: R.A. Kleine, Vice President  
309-697-4400 FAX: 309-697-5612

**RPG Diffusor Systems Inc**  
12003 Wimbledon St  
Largo, MD 20722  
Contact: Dr Peter D'Antonio,  
Pres/CEO  
301-249-5647 FAX: 301-249-3912

**RTI (Research Tech Intl)**  
4700 Chase Ave  
Lincolnwood, IL 60646  
Contact: T.A. Tisch, VP Marketing  
708-677-3000 FAX: 708-677-1311

**RTS Systems Inc**  
1100 W Chestnut St  
Burbank, CA 91506  
Contact: Doug Leighton, VP  
Marketing  
818-566-6753 FAX: 818-843-7953

**Radiation Systems, Inc.**  
2180 S Wolf Rd  
Des Plaines, IL 60018  
Contact: Sharon Krause, Advertising  
Coordinator  
708-298-9420 FAX: 708-635-7946

**Radio Design Labs**  
PO Box 1286  
Carpinteria, CA 93013  
Contact: Jerry Clements, Dir of Mktg  
& Sales  
805-684-5415 FAX: 805-684-9316

**Radio Resources & Services**  
1201 South Sharp St  
Baltimore, MD 21230  
Contact: Ashley Scarborough,  
President  
301-859-1500 FAX: 301-783-4635

**Radio Systems Engineering**  
4289 Roan Ridge  
Las Vegas, NV 89120  
Contact: Gale Gilbreath  
702-454-2085

**Radio Systems Inc**  
110 High Hill Rd  
Bridgeport, NJ 08014-0458  
Contact: Daniel Braverman, Pres  
609-467-8000 FAX: 609-467-3044

**Radio Television Technique**  
544 Redfield Avenue  
Los Angeles, CA 90042-4931  
Contact: Jonathan Sugay, General  
Manager

**Radiotechniques**  
402 Tenth Avenue, PO Box 367  
Haddon Heights, NJ 08035  
Contact: Edward Schober, President  
609-546-8008 FAX: 609-546-1641

**Raines Electromagnetics**  
13420 Cleveland Dr  
Potomac, MD 20850  
Contact: Jeremy K Raines, President  
301-279-2972

**Raks Corp of America Inc**  
201 Rt 17 Ste 300  
Rutherford, NJ 07070  
Contact: Sinan Turkomer, Exec VP  
201-438-0119 FAX: 201-438-3185

**Steve Raleigh Bdct Service**  
POB 3403  
Princeton, NJ 08540  
Contact: Steve Raleigh, Pres

**Ram Broadcast Systems Inc**  
P.O. Box 3100  
Barrington, IL 60011-3100  
Contact: Ron Mitchell, Pres  
708-382-7575 FAX: 708-382-8818

**Ramko Research**  
3501 Sunrise Blvd, No. 4  
Rancho Cordova, CA 95742  
Contact: Mike Pardee, National Sales  
Coordinator  
916-635-3600 FAX: 916-635-0907

**RANE Corporation**  
10802 47th Ave W  
Everett, WA 98204  
Contact: Larry Winter, VP Mktg  
206-355-6000 FAX: 206-347-7757

**Ray D Eisbrenner & Co**  
2950 W Square Lake Road, #100  
Troy, MI 48098-5724  
Contact: Eric Hood, Vice President

- Reach Inc**  
301 South 68th St  
Lincoln, NE 68510  
Contact: Jon Canaday, Pres
- Real Time Designs Inc**  
20944 Sherman Way, Suite 205  
Canoga Park, CA 91304  
Contact: Robert Copriviza, CEO
- Register Data Systems**  
PO Box 980  
Perry, GA 31069  
Contact: Lowell Register, Pres  
912-987-2501 FAX: 912-987-7595
- Research Associates Inc**  
230 S Sierra Madre  
Colorado Springs, CO 80903  
Contact: Bill Cook, Pres & GM  
719-594-9464 FAX: 719-578-5688
- RTI Research Technology Intl**  
4700 West Chase  
Lincolnwood, IL 60646  
Contact: Tom Tisch, Vice President  
Marketing  
708-677-3000 FAX: 708-677-1311
- Richardson Electronics**  
40W267 Keslinger Rd  
LaFox, IL 60147  
Contact: Larry Broome, Division Manager - Broadcast  
708-208-2200 FAX: 708-208-2550
- Riggins Electronic Sales**  
3272 E Willow St  
Long Beach, CA 90806  
Contact: George Riggins, Pres  
213-598-7007
- Ritz Audio Visual Associates**  
6620 Virginia Manor Road  
Beltsville, MD 30105  
Contact: Robert Duvorak, Executive  
Vice President  
301-206-3101 FAX: 301-206-3105
- Riviera Broadcast Leasing**  
9200 Sunset Blvd, No. 601  
Los Angeles, CA 90069  
Contact: Henri Ballinger
- Rockwell International**  
1220 N. Alma Road (406-110)  
Richardson, TX 75081  
Contact: David Orr, VP/GM  
214-996-5999 FAX: 214-996-5409
- Ron Radio Communications**  
PO Box 201  
Brightwaters, NY 11718  
Contact: Jim Saunders, Pres  
516-666-3525 FAX: 516-665-6482
- Rosco Labs Inc**  
36 Bush Ave  
Port Chester, NY 10573  
914-937-1300
- Roscom General**  
P.O. Box 1208  
Roswell, GA 30077  
Contact: Bob Stewart  
404-992-2230 FAX: 501-253-6151
- Roscom General**  
P.O. Box 372  
Eureka Springs, AR 72632  
Contact: Tom Butler  
501-253-8127 FAX: 501-253-6151
- Ray H. Rosenblum**  
PO Box 38296  
Pittsburg, PA 15238  
Contact: Ray H. Rosenblum, Media  
Broker  
412-963-6311
- RP Communications**  
77 1/2 Intervale Avenue  
Burlington, VT 05401  
Contact: Bob Cham, President  
802-862-7447
- RRadco Group**  
805 Wild Rose Springs Drive  
St Charles, IL 60174  
Contact: Steven Kravitz, President  
708-513-1386
- Ruslang Corp**  
320 Dewey St  
Bridgeport, CT 06605  
Contact: Frank Ruskay, Jr., President  
203-384-1266
- Russco Electronics Mfg Inc**  
5690 E Shields Ave  
Fresno, CA 93727  
Contact: Vickey Turley, Sales Manager  
209-291-5591 FAX: 209-291-9601
- S** 
- S C M S Inc**  
10201 Rodney Blvd  
Pineville, NC 28134  
Contact: Bob Cauthen, Sales  
Mgr/CATV  
800-438-6040 FAX: 704-889-4540
- SCA Data Systems Inc**  
225 Arizona Ave  
Santa Monica, CA 90401  
Contact: Corrine Weber, Sales Mgr  
213-576-0655 FAX: 213-576-0566
- SWR Inc**  
PO Box 215  
Goffstown, NH 03045  
Contact: Jack Kruger  
603-529-2500
- Sahe**  
P.O. Box 3047  
Bayamon, PR 00621  
Contact: Jose Fernandez, Consultant
- Saki Magnetic**  
26600 Agoura Rd  
Calabasas, CA 91302  
Contact: Trevor Boyer, Mktg  
818-880-4054 FAX: 818-880-6242
- Howard W Sams & Co Inc**  
4300 West 62nd St  
Indianapolis, IN 46268
- Satellite Consultants Intl**  
PO Box 1509  
Idaho Springs, CO 80452  
Contact: Ms Terri Johnson, VP Sales  
Mktg
- Satellite Music Network**  
12655 N Central Exprwy, Suite 600  
Dallas, TX 75243  
Contact: Martin Raab, Jr
- Satellite Systems Corp.**  
897 Independence Ave, 1B  
Mountain View, CA 94043  
Contact: Larry Hayes, Vice President  
Engineering  
415-962-8000 FAX: 415-962-8180
- Satellite Transmission**  
3003 Moffett Ln  
Houston, TX 77489  
Contact: Barry Frishman, Mgr Audio  
Sales  
713-438-3600 FAX: 713-438-9407
- Sax Freeman Assoc**  
1401 McCormick Dr  
Landover, MD 20785  
Contact: Ted Dietz
- S/B Valley International**  
P.O. Box 40306  
Nashville, TN 37204  
Contact: Liz Clark, Ad Manager
- Scala Electronic Corp**  
PO Box 4580  
Medford, OR 97501  
Contact: Dan Fowler, Mktg Mgr  
503-779-6500 FAX: 503-779-3991
- Schafer Digital**  
9431-A Harwin  
Houston, TX 77036  
Contact: Mike Krehl, Pres & CEO  
713-784-9400 FAX: 713-784-8565
- Schafer International**  
5801 Soledad Mountain Rd  
La Jolla, CA 92037  
Contact: Paul Schafer, Pres  
619-456-8000 FAX: 619-456-1350
- Schafer World Communications**  
PO Box 31  
Marion, VA 24354-0031  
Contact: Bob Dix  
703-783-2000 FAX: 703-783-2064
- Schmid Telecomm. America Inc**  
15 West 26th Street  
New York, NY 10010  
Contact: Sergio Moreno, President  
212-213-2099 FAX: 212-779-7305
- Peter E Schmitt Co, Inc**  
240 Grand Ave  
Leonia, NJ 07605  
Contact: Sales Mgr
- Schoeps/Posthorn Recordings**  
142 West 26th St 10th Floor  
New York, NY 10001  
212-242-3737
- Scientific Atlanta Inc**  
420 North Wickham Rd  
Melbourne, FL 32935  
Contact: Kent Malinowski, Dir  
Broadcast Radio & Data Systems  
407-255-3000 FAX: 407-255-3016
- L J Scully Mfg Corp**  
138 Hurd Ave  
Bridgeport, CT 06604  
Contact: L J Scully Jr, Pres  
203-368-2332
- Seck**  
8500 Balboa Ave  
Northridge, CA 91329  
818-893-4351 FAX: 818-893-3639
- Secoa**  
2731 Nevada Ave N  
Minneapolis, MN 55427  
612-546-6313
- Selco Products**  
7580 Stage Rd  
Buena Park, CA 90638  
Contact: Celeste Martinez, Marketing  
Manager  
213-921-0681 FAX: 714-737-1507
- Selectronics**  
2204 Del Paso Blvd  
Sacramento, CA 95815  
Contact: Robert Phillips, Owner
- Sellmeyer Engineering**  
P.O. Box 356  
McKinney, TX 75069  
Contact: Mr Sellmeyer, President
- Sencore Inc**  
3200 Sencore Dr  
Sioux Falls, SD 57117  
Contact: John Perry, Natl Sales Mgr  
605-339-0100
- Sennheiser Electronic Corp**  
6 Vista Dr, PO Box 987  
Old Lyme, CT 06371  
Contact: Albert C. Zang, Manager Pro  
Production  
203-434-9190 FAX: 203-434-1759
- Sentry Systems**  
2211 Fifth Ave  
Seattle, WA 98121  
Contact: Lee Hurlley, GM  
206-283-2600 FAX: 206-283-0117
- Sequoia Electronics**  
1131 Virginia Ave  
Campbell, CA 95008  
Contact: Mel Crosby, Sales Mgr  
408-866-8434
- Sescom Inc**  
2100 Ward Dr  
Henderson, NV 89015  
Contact: Franklin Miller, Pres  
702-565-3400 FAX: 702-565-4828
- Seven Seas Audio**  
3614 Woodlawn Ave  
North Seattle, WA 98103  
Contact: Keith Keller, Owner
- SG Communications**  
3444 N Dodge, Suite A  
Tucson, AZ 85716  
Contact: Ron Blackburne, Marketing  
Manager  
800-824-7865 FAX: 602-323-6980

**Shaffer Communications Group**

3050 Post Oak Blvd, Suite 1700  
Houston, TX 77056-6526  
Contact: Richard Jessup

**Shallco Inc**

PO Box 1089  
Smithfield, NC 27577  
Contact: Michael Sutton  
919-934-3135

**Sheer & Chaskelson Research**

274 Madison Ave, Suite 1406  
New York, NY 10016  
Contact: Douglas Sheer, Co-Director

**Shepler Electronics**

5653 Weymouth Dr  
Rockford, IL 61111  
Contact: J Shepler, Sr Design Engr

**Shively Labs**

19 Harrison Rd  
Bridgton, ME 04009  
Contact: Jonathan R Clark, Marketing  
Manager  
207-647-3327 FAX: 207-647-8273

**Shook Electronic Enterprises**

6630 Topper Pky  
San Antonio, TX 78233  
Contact: J Hollenbeck Shook, Dir  
512-653-6761

**Shure Brothers Inc**

222 Hartrey Ave  
Evanston, IL 60202  
Contact: John F Phelan, Mktg  
312-866-2200 FAX: 312-866-2279

**Sierra Automated Systems**

2112 N Glenoaks Blvd  
Burbank, CA 91504  
Contact: Al Saci

**Signal Communications**

5161 River Road Bldg 2A  
Bethesda, MD 20816  
Contact: Carol Ryder, Account  
Executive

**Silliman & Silliman**

8121 Georgia Avenue, Suite 700  
Silver Spring, MD 20910  
Contact: Robert Silliman

**Silver Lake Audio**

2590 Hillside Court  
Baldwin, NY 11510  
Contact: Steve Kirsch, President

**Sine Systems**

3704 Inglewood Circle S  
Nashville, TN 37216-3310  
Contact: John Pate, President  
615-228-3500 FAX: 615-228-7387

**SI-Tex**

PO Box 6700  
Clearwater, FL 34618  
Contact: William F Burgin, Mktg Mgr

**W Lee Simmons & Associates Inc**

1036 William Hilton Pky, No. 200f  
Hilton Head Isle, SC 29928  
Contact: W. Lee Simmons, President  
803-785-4445 FAX: 803-842-3371

**A/S Vibration, Inc.**

15411 NE 95th Street  
Redmond, WA 98052  
Contact: Robert K. Arnold Jr., Sales  
Manager  
206-867-1520 FAX: 206-882-2061

**Sky Tower Services**

P.O. Box 11493  
Lynchburg, VA 24506  
Contact: Greg Harrington, Owner  
804-845-9479

**Skyhawk Communications**

P.O. Box 2078  
Seminole, OK 74868  
Contact: Rick Bales, President  
405-382-0042 FAX: 405-382-0029

**Skyline Antenna Management**

258 Spielman Highway  
Burlington, CT 06013  
Contact: Peter Kovaleski, President  
203-673-0380 FAX: 203-673-2653

**S.M.A.R.T.Z.**

P.O. Box 293  
Emmetsburg, IA 50536  
Contact: John Schad, President

**Software Link**

197 East Post Road  
White Plains, NY 10601  
Contact: Robert Signer, President

**Software Technologies Inc**

6 Shetland Cl  
Salem, NH 03079  
Contact: Mark Richards, GM

**Solar SignAge Inc**

13006 Mula Lane  
Stafford, TX 77477  
Contact: Kevin L Conlin, Pres  
713-933-1578 FAX: 713-933-0100

**Solid State Logic**

Begbroke  
Oxford, OX5 1RU England  
Contact: Noel Bell  
44-08675-435

**Solway Inc**

PO Box 7647  
Hollywood, FL 33081  
Contact: Martin Munger  
305-962-8650

**Somich Engineering**

1208 Stoney Run Trail  
Broadview Heights, OH 44147  
Contact: Jim Somich, President  
216-526-4561 FAX: 216-991-1932

**Sono-Mag Corp**

1833 W Hovey Ave  
Normal, IL 61761  
Contact: J Housour, VP  
309-452-5313 FAX: 309-452-2521

**Sontec Electronics**

Audio Drive  
Goldbond, VA 24094  
Contact: Burgess MacNeal

**Sony Business & Prof Group**

3 Paragon Drive  
Montvale, NJ 07645  
201-358-4197 FAX: 201-358-4907

**Soper Sound Music Library**

PO Box 498  
Palo Alto, CA 94301  
Contact: Bruce Hemingway, Music  
Consultant  
800-227-9980 FAX: 415-321-9261

**Sound America Corp**

5669 Highway 17 South  
Savannah, GA 31405  
Contact: Fred Hines, President  
912-238-1771

**Sound Com Corp**

227 Depot St  
Berea, OH 44017  
Contact: Roy Stuewe  
216-234-2604 FAX: 216-234-2614

**Sound Concepts**

Box 135  
Brookline, MA 02146  
Contact: John Bubbers

**Sound Creations**

21 Royal Oak Road  
Lawrenceville, NJ 08648  
Contact: Cliff White, Program Director

**Sound Ideas**

105 W Beaver Creek Rd Suite 4  
Richmond Hill, ON Canada  
Contact: Brian Nimens, Pres  
416-886-5000 FAX: 416-886-6800

**Sound Merchandising**

926 Sheridan Rd  
Glencoe, IL 60022  
Contact: Sales Mgr

**Sound Technology**

1400 Dell Ave  
Campbell, CA 95008  
Contact: Robert Anderson, VP  
408-378-6540 FAX: 408-378-6847

**Sound Workshop**

79 Express St  
Plainview, NY 11803  
Contact: Lee B Pomerantz  
516-932-6570 FAX: 516-932-6573

**Soundcraft**

8500 Balboa Blvd  
Northridge, CA 91329  
Contact: David Kimm, Sales Manager  
818-893-4351 FAX: 818-893-3639

**South Central Sound**

2201 South Main  
Hope, AR 71801  
Contact: Dan Wasmouth, Owner

**Southeast Electronics Inc**

PO Box 41308  
Jacksonville, FL 32203  
904-356-3007

**Southern Tower Service Co**

PO Box 1387  
Suffolk, VA 23434  
Contact: James L Corlew  
804-539-8365 FAX: 804-539-2047

**Spacecom Systems**

3801 S Sheridan Road  
Tulsa, OK 74145  
Contact: Earl Goodman, Marketing  
Manager  
918-665-8886 FAX: 918-621-5601

**Spectra Sonics**

3750 Airport Rd  
Ogden, UT 84405  
Contact: William C heney, Mktg Mgr  
801-392-7531 FAX: 801-392-7531

**Spencer Broadcast Inc**

7003 W Union Hills Dr  
Peoria, AZ 85345  
Contact: Charles Spencer, Pres  
602-242-2211 FAX: 602-843-2860

**A W Sperry Instruments**

245 Marcus Blvd  
Hauppauge, NY 11788  
Contact: Dennis Carroll, VP Sales &  
Marketing  
516-231-7050 FAX: 516-434-3128

**Sphere Electronics**

9960 Canoga Ave  
Chatsworth, CA 91311  
Contact: David Holmes

**Sprague Magnetics Inc**

15720 Stagg St  
Van Nuys, CA 91406  
Contact: John Austin Jr/May Harrow  
818-994-6602 FAX: 818-994-2153

**Stainless Inc**

Third & Montgomery Sts  
North Wales, PA 19454  
Contact: H William Guzewicz  
215-699-4871

**Standard Tape Laboratory Inc**

26120 Eden Landing Rd, No. 5  
Hayward, CA 94545  
Contact: Frank G Lennert, Pres  
415-786-3546 FAX: 415-786-1180

**Stanton Magnetics Inc**

101 Sunnyside Blvd  
Plainview, NY 11803  
Contact: Pete Bidwell, Vice President  
516-349-0235 FAX: 516-349-0230

**Stantron Unit of Zero Corp**

6900 Beck Ave  
N Hollywood, CA 91605  
Contact: Guy Tessier  
818-841-1825 FAX: 818-841-8892

**Star Case Mfg Co Inc**

648 Superior Ave  
Munster, IN 46321  
Contact: Ralph Hoopos, Vice Pres  
Sales & Mktg  
800-822-STAR FAX: 219-922-4442

**Star Systems**

326 South Broadway •D  
Salem, NH 03079  
Contact: Ed Burns

**STC Broadcast Consultants**

3720 Greenwich Drive  
El Paso, TX 79912

**Steimke Engineering**

PO Box 3101  
Quincy, IL 62305  
Contact: Jeff Steimke

**Stein, Killpatrick & Rogan**

15 W 26th Street  
New York, NY 10010  
Contact: Thomas Stein

**Stephen Aaron Enterprise**

P.O. Box 515764  
Dallas, TX 75251  
Contact: Steve Berghenholz, Ad Mgr

**Steven L Delay Co**

RR 1-236  
Pawnee, IL 62558  
Contact: Steven Delay, Owner  
217-498-4339 FAX: 217-498-8147

**Stevens, Kirkland, Kreer**

35 E Wacker Dr, Suite 1780  
Chicago, IL 60601  
Contact: H.B. Kreer

**Steve Vanni & Assoc**

PO Box 422  
Auburn, NH 03032  
Contact: Steve Vanni, Owner  
603-483-5365 FAX: 603-483-2352

**Storm King Consultants**

5 Grandview Avenue  
Corwall/Hud, NY 12520-1205  
Contact: Frank Ostrander, Engineer

**Storeel Corp**

PO Box 80523  
Atlanta, GA 30366  
Contact: Carolyn Galvin, President  
404-458-3280 FAX: 404-457-5585

**Structural Systems Tech, Inc**

6867 Elm St  
McLean, VA 22101  
Contact: J Cabot Goudy, President

**Studer Revox America Inc**

1425 Elm Hill Pike  
Nashville, TN 37210  
Contact: Dave Bowman, Dir,  
Professional Dealer Products  
615-254-5651 FAX: 615-256-7619

**Studio Technologies**

5520 West Touhy Ave  
Skokie, IL 60077  
Contact: Barbara Govednik,  
Communications Manager  
708-676-9177 FAX: 708-982-0747

**Studio-Sonics Corp**

1165 Tower Rd  
Schaumburg, IL 60195  
Contact: James R Sternke, Pres  
312-843-7400

**Suministros Gonzalez**

3250 SW 21st Street  
Miami, FL 33145  
Contact: Manuel J Gonzalez, Owner  
305-448-5066 FAX: 305-448-5127

**Summit Audio**

644 N Santa Cruz Avenue, Suite 7  
Los Gatos, CA 95030  
Contact: Mike Papp

**Summit Software Systems Inc**

4810 Riverbend Rd Ste 100  
Boulder, CO 80301  
Contact: Paul Adams, President  
303-443-9866 FAX: 303-443-9934

**Sunbelt Mfg Co**

Vienna Industrial Park  
Vienna, GA 31092  
Contact: Ben Johnston, Mktg Mgr

**Sunkyoung Magnetic/America**

4041 Via Oro Avenue  
Long Beach, CA 90810  
Contact: Joseph Kempler, Technical  
Director

**Sunspot**

7925 Serendipity Lane  
Charlotte, NC 28226-8609

**Surcom Associates**

2215 Faraday Ave, No. A  
Carlsbad, CA 92008  
Contact: A J Link, President  
619-438-4420 FAX: 619-438-4759

**Swaine Studio Inc**

2515 Harriman Ln  
Redondo Beach, CA 90278  
Contact: Gay D Swaine, Pres

**SW Casualty Inc**

9311 San Padro Suite 600  
San Antonio, TX 78216  
Contact: Charles Amato

**Swiderski Electronics Inc**

1200 Greenleaf Avenue  
Elk Grove Village, IL 60007

**Swintek Enterprises Inc**

965 Shulman Ave  
Santa Clara, CA 95121  
Contact: John Hernandez, Mktg Mgr  
408-727-4889 FAX: 408-727-3025

**Switchcraft Inc**

5555 N Elston Ave  
Chicago, IL 60630  
Contact: Herbert C. Klapp, Manager  
Marketing Communications  
312-792-2700 FAX: 312-792-2129

**Symetrix Inc**

4211 24th Ave West  
Seattle, WA 98199  
Contact: Lavina Speer, Sales  
206-282-2555 FAX: 206-283-5504

**Systemation Corp**

337 N Water Street  
Decatur, IL 62523  
Contact: David Gerety, VP Sales  
217-428-7101 FAX: 217-423-9764

**Systemation**

13450 Spring Grove Ave  
Dallas, TX 75240  
Contact: Dave Gerety, VP Sales  
214-458-8807

**Systems Wireless Ltd**

465 Herndon Parkway  
Herndon, VA 22070  
Contact: William Siem, VP  
703-471-7887 FAX: 703-437-1107

**T****TAI**

7733 Telegraph Road  
Montebello, CA 90640  
Contact: David Oren, Product Mgr

**TASCAM**

7733 Telegraph Rd  
Montebello, CA 90640  
Contact: William Stevens, P.R. Mgr  
213-726-0303 FAX: 213-727-7656

**T & W Tower/Antenna**

PO. Box 898  
Hurllock, MD 21643  
Contact: Patrick Todd

**T.H.E.A.T.A. Digital Co**

5330 Darry Avenue  
Agoura Hills, CA 91301  
Contact: Neal Sinclair

**TCI**

6050 Backlick Road, Suite 215  
Springfield, VA 22150  
Contact: J B Straud Sr, Director

**TDK Electronics Corp**

12 Harbor Park Dr  
Port Washington, NY 11050

**TEI Electronics**

19850 Pheasant Drive  
New Berlin, WI 53146  
Contact: Tom Winnicki, President

**TFT Inc**

3090 Oakmead Village Dr  
Santa Clara, CA 95052-8088  
Contact: Jesse Maxenchs, Dir Mktg  
408-727-7272 FAX: 408-727-5942

**THC Associates**

15 Plum Grove Way  
Gaithersburg, MD 20878  
Contact: Tom Creighton, Consultant

**T.M. Communications Inc**

1349 Regal Row  
Dallas, TX 75247  
Contact: David Tyler

**TOA Electronics Inc**

601 Gateway Blvd, Suite 300  
S San Francisco, CA 94080  
Contact: Christine Foran, Marketing  
Communications Mgr  
415-588-2538 FAX: 415-588-3340

**Television Technology Corp**

650 South Taylor Avenue  
Louisville, CO 80027  
Contact: Alex Delay, Sales  
Administrator  
303-665-8000 FAX: 303-673-9900

**TV Systems**

3625 Clare Drive  
San Angelo, TX 76904-5284  
Contact: Cary Fitch

**Taber Manufacturing & Engrg Co**

1880 Embarcadero Rd  
Palo Alto, CA 94303  
Contact: Veldon Leverich  
415-493-3811

**Tandberg of America Inc**

1 Labriola Ct  
Armonk, NY 10504  
914-273-9150

**Tannoy-Ntgi north America Inc**

300 Gage Ave Unit, No. 1  
Kitchener, Ont, N2M 2C8 Canada  
Contact: Bill Calma, Sales &  
Marketing Manager  
519-745-1158 FAX: 519-745-2364

**Tape-Athon/Cavox**

13633 Crenshaw Blvd  
Hawthorn, CA 90250  
Contact: Leon E. Tate, President  
213-676-6752 FAX: 213-676-9532

**Tapex Corp**

3608 Davissom Road  
Des Moines, IA 50310  
Contact: Vic Blacketer, Sales Mgr  
515-255-3232 FAX: 515-274-3087

**Tapscan**

3000 Riverside Galleria, 1111  
Birmingham, AL 35244  
Contact: J Christian, Pres

**Target Head Enterprise**

5360 East Raymond St  
Indianapolis, IN 46203  
Contact: Geo Cecil Frye

**Target Tuning**

6 Caesar Place  
Moonachie, NJ 07074  
Contact: Dan Flohr, Pres  
201-935-8880 FAX: 201-935-6548

**Taube Violante Advert**

PO Box 504  
Norwalk, CT 06856  
Contact: Jean Crawford

**Tech Laboratories Inc**

500 Tenth Street  
Palisades Park, NJ 07650  
Contact: Nino M. Vlacich, Vice  
President  
201-944-2221 FAX: 201-944-1653

**Technical Services**

PO. Box 57  
Rupert, VT 05768  
Contact: Peter Morton

**Techni-Tool**

5 Apollo Rd Box 368  
Plymouth Meeting, PA 19462  
Contact: Bonnie Burgemeister, Adv  
Mgr

**Technology Plus**

6502 Robin Forrest  
San Antonio, TX 78239  
Contact: Bill Smith, Proj Mgr

**Techron**

PO. Box 1000  
Elkhart, IN 46515  
Contact: Larry Shank, TEF Sales  
Manager

**Tec Pro Technology**

306 Madison Hills Blvd, #4  
Richmond, KY 40475  
Contact: David Humes

**Tech/Write Communications**

307 Glen Street  
Ashland, OR 97520  
Contact: Bruce Borgerson, Owner

**Tectan Inc**

PO Box 271872  
Concord, CA 94572  
Contact: William D. Leasy, Vice  
President, Sales  
415-798-2222 FAX: 415-798-2224

**Tektronix Inc**  
PO. Box 500  
Beaverton, OR 97077  
503-627-7111

**Telecom Group Intl**  
2921 Carlisle Blvd NE, #200  
Albuquerque, NM 87110  
Contact: David Morgan, President

**Telos Systems**  
1729 Superior Ave  
Cleveland, OH 44114  
Contact: Trisha Ristagno, General  
Manager  
216-241-7225 FAX: 216-241-4103

**Tel-Wire Supply Co**  
1620 W Crosby Rd  
Carrollton, TX 76006

**Telectro Systems Corp**  
96-18 43rd Ave  
Corona, NY 11368  
Contact: Harry Sussman, President  
718-651-8900 FAX: 718-651-4103

**Teletech Inc**  
23400 Mich Ave  
Dearborn, MI 48124  
Contact: Kenneth Hoehn

**Television Engineering**  
6400 Hollis, Suite #12  
Emeryville, CA 94608  
Contact: David Dunaway, West Dist  
Sales Mgr

**Telex Communications Inc**  
9600 Aldrich Ave South  
Minneapolis, MN 55420  
Contact: John Schofield, Sr VP  
Marketing  
612-884-4051 FAX: 612-884-0043

**Telfax Communications**  
2501 N. Loop Drive, ISIS Center  
Ames, IA 50010  
Contact: Craig Pringle, Owner  
515-296-9911 FAX: 515-296-9910

**Telnox Ltd**  
55 Montpellier Blvd  
St Laurent, PQ H4N 2G3 Canada  
Contact: Jacques Coutellier, Pres  
514-744-1785 FAX: 514-744-2797

**Telo Technology**  
1305 Upland Drive  
Stanwood, WA 98292  
Contact: Dan Rupe, Owner  
206-387-3558

**Telos Systems**  
1729 Superior Avenue  
Cleveland, OH 44114  
Contact: Steve Church, President

**Telular**  
1215 Washington Ave  
Wilmette, IL 60091  
Contact: Richard Wasserman,  
Technical Sales Supervisor  
708-256-8000 FAX: 708-256-3555

**Temtron Electronics Ltd**  
15 Main St  
E Rockaway, NY 11518  
Contact: Sid Sussman  
516-599-6400

**Tenco Tower Company**  
9723 Folsom Blvd, Ste A  
Sacramento, CA 95827  
Contact: Donald Tenns, Owner  
916-638-8833

**Tennaplex Systems Ltd**  
21 Concourse Gate  
Nepean, ON, K2E 7S4 Canada  
Contact: Marvin Crouch, President  
613-226-5870 FAX: 613-727-1247

**Tentel Corp**  
4475 Golden Foothill Pkwy  
El Dorado Hills, CA 95630  
Contact: Wayne Graham, Sales Mgr  
916-939-4005 FAX: 916-939-4114

**Tepco Corp**  
PO Box 680  
Rapid City, SD 57709-0680  
Contact: Jerry Johnson, Sales Mgr  
605-343-7200

**Texas Electronics Inc**  
PO Box 7225 B  
Dallas, TX 75209  
Contact: J R Tozer  
214-631-2490

**Text Technologies Inc**  
1475 South Quebec Way, 8, PO Box 2  
Denver, CO 80224  
Contact: John Clark, Pres  
303-751-7619

**That Corporation**  
15 Strathmore Road  
Natick, MA 01760  
Contact: Gary Hebert, VP  
Engineering  
508-653-6335 FAX: 508-653-5334

**Thermodyne Intl Ltd**  
20850 S Alameda  
Long Beach, CA 90810  
Contact: Gary Ackerman, Vice  
President  
213-603-1976 FAX: 213-603-1929

**3M Magnetic Media Division**  
Bldg 223-55-01, 3M Center  
St Paul, MN 55144-1000  
Contact: Richard J Collins  
612-733-1082

**360 Systems**  
18740 Oxnard St  
Tarzana, CA 91356  
Contact: Don Bird, Director of  
Marketing  
818-342-3127 FAX: 818-342-4372

**The Capener Company**  
620 C Street, 6th Floor  
San Diego, CA 92101  
Contact: R.L. Capener, Chairman

**The Media Groupe**  
657 East Thach Avenue  
Auburn, AL 36830  
Contact: Michael Shelley, President

**The Summit**  
1227 W McNolia, #500  
Fort Worth, TX 76104  
Contact: Denise Graham

**Thermodyne Intl Ltd**  
20850 S Alameda  
Long Beach, CA 90810  
Contact: Walter Wolf

**Thor Electronics Corp**  
321 Pennsylvania Ave  
Linden, NJ 07036  
Contact: Angelo Crudele, President  
800-666-8467 FAX: 201-486-0923

**Time & Temperature Co of SD**  
PO Box 3605  
Rapid City, SD 57709-3605  
Contact: Don Grant, VP Sales & Mktg  
605-787-4805

**Tinet Inc**  
2611 Temple Heights Dr, Ste F  
Oceanside, CA 92056  
Contact: Paul Scott

**Titus Technologies Labs**  
77 Kreiger Lane, Ste 914  
Glastonbury, CT 06033  
Contact: Lawrence Titus, Pres  
203-633-5472

**TK Video**  
12300 Coppola Drive  
Potomac, MD 20854  
Contact: Eric Hillman

**Tobias & co ltd**  
4246 Gate Crest  
San Antonio, TX 78217  
Contact: Gordon Tobias, President  
512-599-0789 FAX: 512-599-0799

**Tody Arnold & Assoc Inc**  
3234 Commander Drive  
Carrollton, TX 75006  
Contact: Lawrence Mangiameli, Vice  
President

**Tower Network Services**  
P.O. Box 4065  
Miami, FL 33269-4065  
Contact: Jim Tiner

**Tower Structures Inc**  
1869 Nirvana Avenue  
Chula Vista, Ca 92011  
Contact: Fred Wells, Director,  
Marketing/Sales  
619-421-1181 FAX: 619-421-0533

**Townsend Broadcasting Systems**  
P.O. Box 2439  
Springfield, MA 01101-2439  
Contact: Barry R Huntsinger

**Transcom Corporation**  
201 Old York Road, Suite 207  
Jenkintown, PA 19046  
Contact: Martin Cooper, President  
215-884-0888 FAX: 215-884-0738

**Transmission Structures Ltd**  
PO Box 907, 227 South Vann Street  
Vinita, OK 74301  
Contact: Tom Snow, Vice President  
918-256-7883 FAX: 918-256-2558

**Transtector Systems Inc**  
10701 Airport Dr  
Hayden Lake, ID 83835  
Contact: Tom Wobker, VP Corporate  
Marketing  
208-772-8515 FAX: 208-772-6619

**Trim Inc**  
PO Box 489  
Libertyville, IL 60048-0489  
Contact: Harry Lewis, Sales  
312-362-3700 FAX: 708-680-3888

**Tri-Tech Inc**  
2415 East Skelly Dr  
Tulsa, OK 74105  
918-425-5588

**Trompeter Electronics Inc**  
31186 La Baya Dr  
Westlake Village, CA 91362  
Contact: Dick Coleman, National  
Sales Manager  
818-707-2020 FAX: 818-706-1040

**Milab**  
200 Sea Lane  
Farmingdale, NY 11735  
Contact: Sam Spennachio, National  
Sales Mgr  
516-249-3660 FAX: 516-420-1863

**Turtle Beach Systems**  
P.O. Box 5074  
York, PA 17405  
Contact: Jeff Klinedinst, Marketing  
Director  
717-843-6916 FAX: 717-854-8319

**Television Equip. Assoc., Inc.**  
PO Box 393  
South Salem, NY 10590  
Contact: Steve Tocidowski, Manager  
914-763-8893 FAX: 914-763-9158

**TWR Lighting Inc**  
1630 Elmview  
Houston, TX 77080  
Contact: Patrick Feller, General Mgr

## U

**UAR Professional Systems**  
8535 Fairhaven  
San Antonio, TX 78229  
Contact: Robert Bruce, Mgr  
512-690-8888

**US Tape & Label**  
1561 Fairview Ave  
St Louis, MO 63132  
Contact: Byron Crecelius, VP Mktg

**U.S. Tower Services**  
5263 Agro Drive  
Frederick, MD 21701  
Contact: Norman Jeweler, President  
301-874-5885 FAX: 301-874-5887

**Uher of America**  
7067 Vineland Ave  
N Hollywood, CA 91605  
Contact: Patricia Belgiorno, Vice  
President  
818-764-1120 FAX: 818-764-1129

**United Communications**  
3304 N Ocoee Street  
Cleveland, TN 37311  
Contact: Dave Robinson

**United Recording**  
681 Fifth Ave  
New York, NY 10022  
Contact: Anita Adams

**United Rope Works**

151 Commerce Drive  
Montgomeryville, PA 18936  
Contact: Rosely Stronski,  
Administration Manager  
215-368-6611 FAX: 215-362-7956

**UREI**

8500 Balboa Blvd  
Northridge, CA 91329  
Contact: Neil Conley, Sales Manager  
818-893-8411 FAX: 818-893-3639

**Utility Tower Co**

PO Box 12369  
Oklahoma City, OK 73157  
Contact: Reggie Wright, Eng & Sales  
405-946-5551 FAX: 405-947-8466

**VIF International**

PO Box 1555  
Mountain View, CA 94042  
Contact: Gordon Mackechnie, Advisor  
International Operations  
408-739-9740

**Vacuum Tube Ind Inc**

506 N Warren Ave, PO Box 2009  
Brockton, MA 02403  
Contact: Joani Mallett, Mktg Mgr  
508-584-4500 FAX: 508-584-0096

**Thomas J. Valentino, Inc.**

151 West 46th St  
New York, NY 10036  
Contact: Thomas Valentino, President  
212-869-5210 FAX: 212-869-6259

**Valley International Inc**

PO Box 40306  
Nashville, TN 37204  
Contact: Norman Baker, Pres  
615-383-4737 FAX: 615-269-5441

**Vanner Inc**

745 Harrison Dr  
Columbia, OH 43204  
614-272-6263

**Vantage Associates**

1305 Mesilla NE  
Albuquerque, NM 87110  
Contact: Rick Harris, President

**Varlan Continental Electronics**

PO Box 270879  
Dallas, TX 75227  
Contact: W Rice, US Bdct Sales Mgr  
214-381-7161 FAX: 214-381-4949

**Vaughn Communications**

7951 Computer Ave So  
Minneapolis, MN 55435  
Contact: Beth Evans  
612-831-2248 FAX: 612-831-0791

**Vector Technology Inc**

203 Airport Rd  
Doylestown, PA 18901  
Contact: Melvyn Lieberman, President  
215-348-4100 FAX: 215-348-3167

**Vega Wireless**

9900 Baldwin Place  
El Monte, CA 91731  
Contact: James Stoffo, Market Specialist  
818-442-0782 FAX: 818-444-1342

**Verda Corp**

5321 South Kedzie Avenue  
Chicago, IL 60632  
Contact: Mr. Don Hudalla, President  
414-961-2185

**Doug Vernier Broadcast Calt**

1600 Picturesque Dr  
Cedar Falls, IA 50613  
Contact: Doug Vernier, Pres  
319-266-8402 FAX: 319-273-6402

**Versa Count**

553 Lively Blvd  
Elk Grove Village, IL 60007  
Contact: Charles Piper

**Versatech Industries Inc**

14750 South Grant St  
Bixby, OK 74008  
Contact: Gene B. Randall Jr, Pres  
918-366-7400 FAX: 918-366-7400

**Vertigo Recording**

12115 Magnolia Ste 116  
N Hollywood, CA 91607  
Contact: Charles Bolis  
818-907-5161

**Vinylweld Inc**

2011 W Hastings St  
Chicago, IL 60608

**VIR James Consulting Engrs**

3137 W Kentucky Avenue  
Denver, CO 80219  
Contact: VIR James

**Voyager Mobile**

79 Old Palatine Road  
Wheeling, IL 60090  
Contact: Dave Wertman, Owner

**Voyageurs Communications**

P.O. Box 282  
International Falls, MN 56649  
Contact: Leroy Hervey, President

**Walter Wulff & Associates**

P.O. Box 77028  
Atlanta, GA 30357  
Contact: Walter Wulff, President  
404-881-6786

**Ward-Beck Systems Ltd**

841 Progress Ave  
Scarborough, ON M1H 2X4 Canada  
Contact: Eugene L. Johnson, Sales Engineer  
416-438-6550 FAX: 416-438-3865

**Warren Electronic Systems Inc**

3720 Greenwich Drive  
El Paso, TX 79902  
Contact: Pete Warren, III, President  
915-533-2911 FAX: 915-533-4703

**Washington Professional System**

11157 Veirs Mill Road  
Wheaton, MD 20902  
Contact: Robert Forman, Sales Mgr

**Waveframe Corp**

2511 55th St  
Boulder, CO 80301  
Contact: Courtney Spencer  
303-447-1572 FAX: 303-447-2351

**Waters Manufacturing**

Longfellow Ctr  
Wayland, MA 01778  
Contact: Peggy Angel, Ad Mgr

**Weather Central**

5725 Tokay Blvd  
Madison, WI 53719  
Contact: Bob Lindmeier, Bdcst Mgr

**Weather Services Corp**

131A Great Rd  
Bedford, MA 01730  
Contact: G Stamos, VP Mktg

**Wegener Communications**

11350 Technology Cir  
Duluth, GA 30136  
Contact: Kenneth D Leffingwell  
404-623-0096 FAX: 404-623-0698

**Weisel Communications**

147 Brookfield Avenue  
Youngstown, OH 44512  
Contact: Charles Weisel

**Western Intl Communications**

505 Burrard St Ste 1960  
Vancouver, Bc, V7X 1M6 Canada  
604-526-3214

**Westlake Audio Prof Prod Mfg G**

2696 Lavery Ct Unit 18  
Newbury Park, CA 91320  
805-499-3686

**Wheatstone Corp**

6720 VIP Parkway  
Syracuse, NY 13211  
Contact: G Snow, P Bagshaw  
315-455-7740 FAX: 315-454-8104

**White Instruments Inc**

Box 90099  
Austin, TX 78709  
Contact: Emory Straus  
512-892-0752 FAX: 512-892-0855

**Brian R White Co, Inc**

313 Henry Station Rd  
Ukiah, CA 95482  
Contact: Larry J Richmond, Sales Manager  
707-462-9795 FAX: 707-462-4800

**Wide Range Electronics Corp**

174 Chesterfield Ind Blvd  
Chesterfield, MO 63005  
Contact: G. Stecker, Sales  
314-532-5887 FAX: 314-532-5493

**Wilkinson Electronics**

PO Box 1385  
Broomfield, CO 80020  
Contact: Mkt Mgr

**Will-Burt**

PO Box 900  
Orville, OH 44667  
Contact: Donald S Barlow, Sales Mgr  
216-682-7015 FAX: 216-664-1190

**Martin Williams**

10 So 5th St  
Minneapolis, MN 55402  
Contact: Marlene Ordof

**Wiltronix Inc**

16850 Oakmont Ave  
Washington Grove, MD 20880  
301-258-7676

**Winchell Marketing Comm**

1315 Cherry St  
Philadelphia, PA 19107  
Contact: Joan Meagher

**Winsted Corp**

10901 Hampshire Ave South  
Minneapolis, MN 55438  
Contact: G R Hoska, Vice Pres  
612-944-8556 FAX: 612-944-1546

**Wireworks Corp**

380 Hillside Ave  
Hillside, NJ 07205  
Contact: Angela Kelly, Customer Service Representative  
201-686-7400 FAX: 201-686-0483

**Wohler Technologies**

1349 Kansas St  
San Francisco, CA 94107  
Contact: Will Wohler, Pres  
415-285-5462 FAX: 415-821-6414

**Wood & Douglas**

P.O. Box 1631  
Melbourne, FL 32902-1631  
Contact: Alan Papworth, Marketing Director

**Worldwide Technologies**

8 Patrician Drive  
E Northport, NY 11731  
Contact: Harvey Lunfenfeld, President

**World Tower Co**

PO Box 405  
Mayfield, KY 42066  
Contact: Nate Sholar

**Worrell Assoc**

300 College St  
Ft Worth, TX 76104  
Contact: Chuck Worrell

**Xedit Corp**

218-31 9th Avenue  
Queens Village, NY 11429  
Contact: Claude M Karczmer, President

**Yamaha International Corp**

PO Box 6600  
Buena Park, CA 90622  
Contact: Bob Shomaker  
714-522-9011 FAX: 714-739-2680

**Zephyr Weather Info Service**

40 Washington St  
Westborough, MA 01581  
Contact: Jimmie Smith, President  
508-898-3511 FAX: 508-898-2427

**Zercom Corp**

PO Box 84, Zercom Dr  
Merrifield, MN 56465  
Contact: Jeff Zernov, Pres  
218-765-3151 FAX: 218-765-3900

**Zimmer Broadcast Co**

PO Box 1810  
Cape Girardeau, MO 63701  
Contact: John Zimmer

**THE ATI GUYS**

"Sam"

"Ed"



**Audio Technologies, Inc.**  
**328 W. Maple Avenue**  
**Horsham, PA 19044**  
**Phone: (215) 443-0330**  
**Fax: (215) 443-0394**

**Co-owners:**

**SAMUEL B. WENZEL**, President, born 1934, married. 1951-55 served U.S. Armed Forces. BSEE 1959 City College of New York. MSEE 1963 Drexel University. 1959 - 1961 - AIL Design Engineer. 1961-1976- Philco Ford, Senior Engineering Specialist Terrestrial and Satellite Communications. 1976 - 1979 - Ampro Scully Co., as Vice-President and General Manager. 1979 - Co-founded ATI.

**EDWARD M. MULLIN**, Vice-President, born 1938, married. BSEE 1961 Drexel University. 1961 - 1964 - ITA Corp. Audio Design Engineer. 1964 - 1967 - Omnidata Corp - Digital & Electromechanical Design engineer. 1967 - 1979 Ampro Scully Co. successively as Design Engineer, Chief Engineer and President. 1979 Co-founded ATI.

ATI - Audio Technologies Incorporated was incorporated in the state of Pennsylvania in August 1979. We are now in our eleventh year. The company was organized and is co-owned equally by Samuel B. Wenzel and Edward M. Mullin. The initial ATI designs which are still manufactured, are the Micro Amp Series of Mike, Line, Distribution and Turntable Amplifiers. These products have been augmented by a full line of Consoles and "Problem Solver" products directed toward the broadcast and pro-sound industries. ATI's market is worldwide. 80% of sales are domestic, 20% are international.

ATI's manufacturing facility and headquarters occupy 10,000 sq. ft. in beautiful downtown Horsham, Pennsylvania, a suburb of Philadelphia. The principal activity at the plant is the manufacturing of ATI's extensive proprietary product line of audio equipment, along with marketing/sales and engineering offices.

ATI supports the National SBE and local SBE chapter 18 and is an associate member of NAB and NSCA. The "Micro-Amp Series" - Premium Mike Amplifiers, Turntable Amplifiers, Line Amplifiers, Audio Distribution Amplifiers, Meter and Monitoring systems.

The "Vanguard Series" - Eight and twelve mixer, dual channel stereo broadcast consoles.

The "Encore Series", of Ulti-mike, Line, Turntable Amplifiers, Audio Distribution Amplifiers and Multi-Amplifier arrays.

The "Match-Maker" and "Disc-Patcher" line of bi-directional and uni-directional interface systems for level matching IHF leads to 600 ohms.

The "Emph-a sizer" - A Mike and Line Audio Processor.

**Principal Dealers:**

Allied Broadcast Equipment, Audio Broadcast Group, Bradley Broadcast Sales, Broadcast Supply West, Crouse - Kimzey Co., Broadcasters General Store, Martin Audio/Video, Northeast Broadcast Labs and other domestic and international dealers.

1991 trade shows where ATI will exhibit:

NAB '91, Radio '91, SBE National '91, Regional SBE Shows, Univ. of Wisconsin Broadcasters Clinic

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Director of Engineering: **Len Cook, P.E.**  
VP/Marketing: **Terrence A. Becht**

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Central Tower is located in Newburgh, Indiana. This central location allows economic pricing, expedient response and delivery. Our modern 18,000 square foot facility encloses a state-of-the-art manufacturing operation. Plans for expansion are scheduled for early 1991, which will more than triple CTI's size and production capabilities.

By employing a fulltime engineering staff and five installation crews, CTI is able to provide the best possible product with total control. Central Tower, Inc. is anxious to fulfill your tower needs and with a dedicated staff of professionals, CTI is capable of handling any size project.

**Trade Shows:** NAB, CTIA, UTC

# Henry Engineering

Henry Engineering was founded in 1982 by current President Hank Landsberg to formally produce products which Landsberg originally "built from scratch" during his career as a Chief Engineer. His first products were retro-fit modules for Autogram broadcast consoles and the well known Matchbox, selling over 8,000 units since its introduction. Henry Engineering specializes in unique, low cost "problem solver" products.

Henry Engineering products are affordable by every station. Most products are unique and manufactured in a 4000 square-foot facility by six assemblers, a staff which has remained unchanged since 1983. All products receive 100% testing before shipment; return rate is below one percent.

## Major Products:

The Matchbox; Turntable Controller; MixMinus Plus; Superelay; LogiConverter; Telecart II; Synchrostart, and USDA New products include the FAST TRAC automatic dubbing system, a unique "one-pot console" for dubbing and editing stations. (See review in this issue.) Also two new audio products: TWINMATCH, MICROMIXER, a compact four-input, two-output stereo mixer. The widely acclaimed "turbo modules" for Autogram and Collins console continue to be available.

Henry Engineering products are distributed through dealers such as Allied Broadcast Equipment, Broadcast Supply West, Bradley Broadcast Sales, Crouse-Kimzey, Broadcasters General Store, Broadcast Services Company, and others. Contact Henry Engineering for the name of your nearest dealer.

**Trade Shows:** NAB, SBE National. We often supply "give away" items for drawing at various shows.

## We Build Solutions

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Sierra Madre CA 91024  
818-355-3656  
Fax: 818-355-0077**



## Hank Landsberg

### President

Director of Engineering for Drake-Chenault for 15 years. Designed/built multi-studio complex including custom designed audio consoles and tape duplicating system. In broadcast industry since 1972. Hobbies: ham radio, photography, live music recording, antique jukebox collection.



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Now beginning its 13th year of service to broadcasters, Multiphase Consulting provides affordable contract engineering, emergency, and special project services. Our involvement in projects is customized to the specific need. Whether it's a turn-key system or simply an "extra pair of hands" to complete a project deadline, broadcasters are turning to Multiphase. Our experienced engineers are former Major Market CE's who offer responsible, affordable technical service. With experience in both audio and RF, Multiphase is a logical choice for station assessments and evaluations. For a free FCC Compliance Checklist, circle 19 on reader service card.



An example of a studio project involving Multiphase

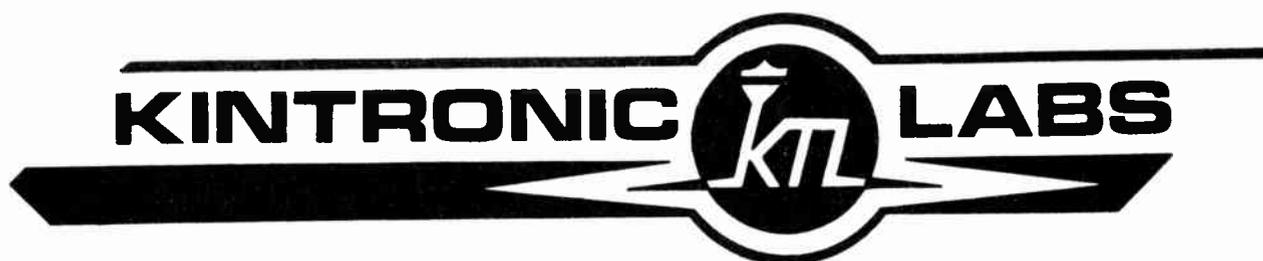
Multiphase is recognized as an authorized installer for C-QUAM® AM Stereo systems, and also provides system tuneups for existing stereo installations. Multiphase maintains a stock of rental test equipment which includes:

- **Delta's "HEART MONITOR" PRH-1**—tests the condition of all types of transmission lines
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- **OIB Operating Impedance Bridges and RG-3/RG-4 Receiver/Generators**  
"try before you buy"

For test equipment rental application notes, circle 107 on reader service card.

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## Kintronic Laboratories

**144 Pleasant Grove Road  
Bluff City, TN 37618**

**Phone: 615-878-3141**

**Service Phone: 615-878-3141**

**FAX: 615-878-4224**

**President: Thomas F. King**

**VP/Sales: Gwen B. King**

**Customer Service Rep: Donald Hastings**

**Production Manager: Boyd Wright**

Founded in 1962 by Louis A. King, Kintronic Laboratories got its start in the fabrication of isolation transformers and custom RF components. The company has since grown in size to encompass a facility of 17,500 square feet and a staff of 25 employees.

Kintronic has also grown in reputation to be the leading independent manufacturer of custom AM antenna systems and components in the US. The firm also has established a reputation for high quality service and products worldwide.

Kintronic Laboratories' President Thomas King holds a Bachelors and a Masters Degree in Electrical Engineering; he also has completed two years of graduate study toward his Doctorate in the field. King has 10 years of experience in defense electronics, and an additional seven years in broadcast engineering.

Major products from Kintronic include directional antenna phasing systems, antenna tuning units, AM multiplexers, dummy loads, equipment racks, shortwave antennas, rigid transmission line and accessories, and RF contactors. Other products from the company include RF fixed and variable inductors, isocouplers, lighting chokes and custom RF components.

Kintronic is also the stocking distributor for Jennings vacuum capacitors and contactors, and maintains Andrew and Cablewave products in stock.

Direct marketing and distributors are employed by Kintronic Laboratories for sales, and the company has distribution agreements with RF Specialties, Allied Broadcast Sales, NE Broadcast Lab, Radio Resources, and Southern Coastal Marketing Services.

*Kintronic plans to exhibit in 1991 NRB, NAB and SBE conventions.*

# JNS

**J.N.S. Electronics, Inc.** founders share over half a century of station and broadcast equipment manufacturing experience. This hands-on experience has led to the development of products that do jobs as needed by the broadcaster. The 50+ years of founders John E. Leonard, Jr. and John N. Stannard result in products with exceptional performance and reliability.

The firm spans two continents. J.N.S. Electronics, Inc. has corporate and sales offices in San Jose, CA. Manufacturing occurs in both California and in Australia. Products currently include two families of audio routing systems and a rack frame system that provides broadcasters a new method of solving a number of audio, video and RF jobs called **'the FRAME'**.

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**8300 Series** - From 1 x 10 or 10 x 1, offering flexibility in small space and a variety of controls. All stereo.

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It can be configured to amplify, switch, match, equalize, demodulate or generate. Two frames are available to house and power from 2 or up to 10 different modules. Jobs being done include:

- Mono or Stereo Audio Distribution
- Audio Monitor Amplifiers
- Video Distribution
- Audio Failure Sensing
- Stereo Presence/Validity Measurement
- Program Changeover, automatic and manual
- RF Demodulation

Trade Shows scheduled for 1991- NAB, SBE, Radio 91 and select state and regional meetings. Products are marketed through select distributors and by direct sales.

**J.N.S. Electronics, Inc.**  
P.O. Box 32550  
San Jose, CA 95152  
408 729-3838/FAX 408 926-1003

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## RPG DIFFUSOR SYSTEMS, INC.

In 1983 Dr. Peter D'Antonio and Dr. John Konnert founded RPG Diffusor Systems to develop new and innovative acoustical materials and architectural acoustic designs for critical listening and performing environments. All products are manufactured in a modern manufacturing facility located at 3803 Ironwood Place, Landover MD 20785. Corporate offices are located at 12003 Wimpleton Street, Largo MD 20772. RPG distributes worldwide through RPG Europe located in London and Ohba Trading in Tokyo.

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- **DIVIEWSOR™**-a see-thru diffusor for visibility and lighting effects.
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- **DIFFRACTAL™**-a full-spectrum fractal sound diffusor
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- **RPG DIFFUSOR SYSTEMS™** also has developed complete broadcast studio design packages.

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RPG Diffusor Systmes has to its credit the largest installed base of QRD® diffusor systems in the world, for prestigious client such as Carnegie Hall, Cincinnati Music Hall, Houston Grand Opera, Baltimore Symphony Orchestra, Pantages Theatre, Whitney Houston, Peter Gabriel, Miami Sound Machine, INXS, Disney Imagineering, Lucasfilms, Warner Hollywood, HBO, NBC, NPR, BBC, CBC, ABC, CBS Records, Telarc, DMP, Polygram Records, Sony Classical, Cleveland Institute of Music, Berklee College of Music, Duke University and literally hundreds of others.

### PERSONNEL

President: Dr. Peter D'Antonio  
Sales Manager: Dr. Peter D'Antonio  
Customer Service: Ms. Cynthia Bonavito  
Advertising: Ms. Veronica Coleman



### DR. PETER D'ANTONIO

Peter D'Antonio was born in Brooklyn, New York, in 1941. He received his B.S. degree from St. John's University in 1963 and his Ph.D. from the Polytechnic Institute of Brooklyn, in 1967. Dr. D'Antonio has lectured extensively on architectural acoustics and his designs and diffusor systems have been used in hundreds of recording, broadcast, performing and residential listening applications all over the world.

Trade Shows: AES, NAB, NSCA, CES, USITT, CEDIA, ASA



RPG Diffusor Systems, Inc., 12003 Wimpleton St., Largo, MD 20772  
Phone 301-249-5647 FAX 301-249-3912

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# Data Systems Inc.

225 Arizona Avenue  
 Santa Monica, CA 90401  
 (213) 576-0655  
 FAX: (213) 576-0566

## Steven Davis

Mr. Davis has been President of SCA Data Systems since its conception in 1984. He is responsible for the marketing, product development, and system engineering. Steve holds several patents in the communications field.

## Lawrence J. Karr

Mr. Karr is the Chairman and co-founder of SCA Data Systems. He is responsible for advanced product design and development, and shares overall management responsibility with Mr. Davis. Larry is the holder of seven issued U.S. patents.

## Company History

SCA Data Systems, Inc. was founded in October 1984 and currently has 8 employees. We are located in Santa Monica, just minutes away from the Los Angeles beaches.

Our principal areas of expertise include digital and analog signal processing, algorithm optimization, and novel methods of hardware/software minimization.

In the radio frequency receiving apparatus area, we have designed and/or manufactured a number of innovative products. These include the most sophisticated and reliable FM subcarrier data systems, which incorporate digital tracking loops, forward acting error correcting codes, and statistical signal quality monitoring. We also manufacture a FM subcarrier music system with 4 times the channel capacity of other systems. The technology for this system is patented. Further, we manufacture to the MBS/EBU standard, 57kHz DSP based paging generators, and related devices, which have been well received by paging system operators.

In addition, we have developed comprehensive modelling and simulation software which allows us to evaluate overall system performance prior to fabrication of system components.

## Major Products

Paging Generator (PG57-1, PG57-2, PG57-3)  
 Paging Combiner  
 19.2 Kbit half channel SCA data system  
 9600 bit/sec SCA half channel data system  
 Music 4 (TM) multi-channel SCA music system  
 Data 4 multi-channel SCA data system

For sales please contact SCA Data Systems direct.

## Trade Shows

NAB, NSCA, IBMA



**MUSIC 4** four-channel SCA Generator and Receiver.



# Scientific-Atlanta, Inc. Broadcast Radio & Data Systems

Scientific-Atlanta (S-A) is the world's leading supplier of satellite communications equipment to the broadcast radio industry. In 1982, four of the leading networks in the United States — ABC, CBS, NBC and United Stations — switched from terrestrial to satellite distribution using the Scientific-Atlanta Digital Audio System. S-A dominates the radio market with more than 6,000 earth stations installed. The company is involved in design, manufacture and support of satellite communications systems.

Broadcast Radio & Data Systems is headquartered in Melbourne, Florida. Products and services include:

- Analog uplink and downlink systems for audio distribution.
- Digital audio satellite distribution systems (wideband and narrowband)
- Data broadcast uplinks and downlinks for point-to-multipoint data transfer and newswire distribution.

In 1990, Scientific-Atlanta introduced Spectrum Efficient Digital Audio Technology (SEDAT™) to the company's product lines. This technology provides CD quality audio transmitted via bit streams as low as 128 kbps. SEDAT uses an S-A proprietary audio compression technique, including encoding algorithms and special coding

for satellite transmission.

Some advantages of SEDAT:

- A complete technology with full production and support from S-A... incorporating algorithm, hardware design, network control, network transmission and manufacturing expertise into a seamless network architecture. The architecture is "system" level.
- Developed in the U.S.
- The only algorithm compatible with the North American broadcast standard for satellite-delivered digital audio (DATS).
- Complete flexibility in bit rate and bandwidth selection; requires no filter band redesign. Provides 20 khz vs. 15 khz.
- Bit allocation is fully adaptive. Exploits noise masking properties of the human auditory system.

This Fortune 500 company was founded in 1951, initially offering products in the antenna instrumentation area. S-A developed the earth station used in the first public demo of satellite-delivered commercial cable programming. The company has been the major supplier to the cable industry. Today, with almost 4,000 employees nationally and internation-

ally, the company's core business is communications. Contributions to technology and specific markets have ranged from the areas of telephony and television to encrypted and digital transmission systems, including both domestic and international satellite networks.

Scientific-Atlanta, Inc. (NYSE:SFA) with headquarters in Atlanta, Georgia is a leader in cable TV, radio electronics and satellite communications networks. The company is a key supplier of electronic instrumentation for industrial, telecommunications and government applications worldwide.

### Scientific-Atlanta

Private Networks Business Division

#### Steven P. Nowick, President

Joined Scientific-Atlanta in 1988.

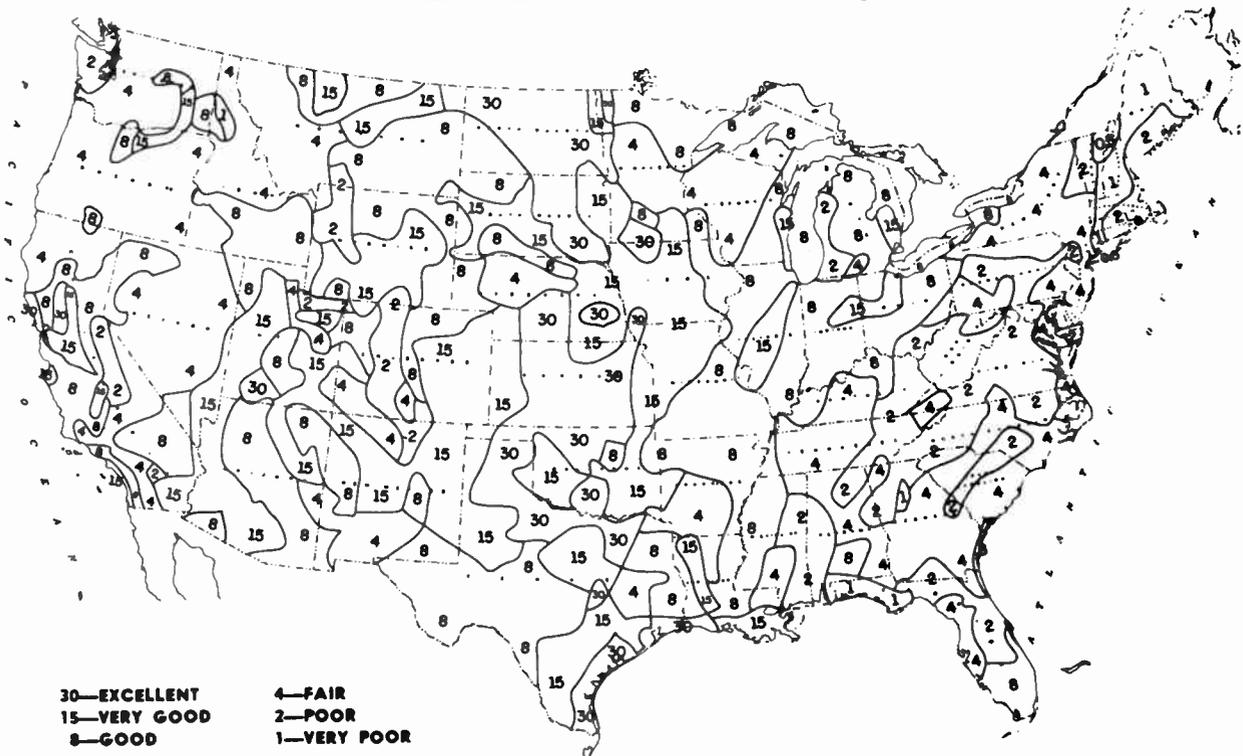
Prior to that, he was a lead partner with Booze, Allen & Hamilton, specializing in business and marketing strategy development for Fortune 500 companies involved in communications services and communications products.

His previous experience includes the Proctor & Gamble Company and the manufacturing division of Air Products and Chemicals as an industrial engineer.

Education: B.S., M.S. with honors; Industrial Engineering; Lehigh University.

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## Estimated Ground Conductivity



Courtesy of Continental Electronics

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The Subject Index lists the news stories of the past year, cross-referenced by the topics covered in each story.

## Buyers Guide Index 126

The Buyers Guide Index is a comprehensive list of 1990's equipment reports, referenced by company name.

## Author Index 127

The Author Index provides a listing of the feature stories published in 1990, according to author name.

## Buyers Guide Reprints 129

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# BUYERS GUIDE

## ASC Introduces Tape Handler

by **Ronald Newdoll, President**  
**Accurate Sound Corporation**

**Menlo Park CA** Accurate Sound Corporation introduced at the September AES show the AS-100, a new tape handler patterned after the popular Ampex ATR-100 design.

The AS-100, with its up-to-date microprocessor control design, has numerous added features and has eliminated many of the cumbersome manual load requirements and service difficulties encountered with the ATR-100.

Previously, in order to tension the servos, it was necessary to push the stop button while holding and then jerking the supply reel. Now, with just a push of the load button, the reels slowly take up the slack in the tape until the servo arms are correctly positioned and the tape is automatically tensioned.

The fully microprocessor controlled transport electronics will include an IEEE 488 computer interface buss as well as an RS-232 buss.

The AS-100 user interface will be identical to the ATR-100 so that timecode synchronization can be achieved using the capstan reference frequency.

The microprocessor design will allow software control of all parameters of the transport, including tape tensioning. This will allow tailoring the reel tensions from start of reel to end

of reel for special tape tensioning curves. Programmable tension is especially important for long term storage or archiving of master tapes. Also, software can be written to interface the transport to any computer.

You will notice that no mention as yet has been made regarding the signal electronics. Considerable thought, however, has gone into the proposed audio electronic design to ensure that the original sonic qualities of the ATR-100 are not lost, and are, in fact, improved.

This new AS-100 transport has been designed for use in a variety of applications. In addition to a studio master recording system, the transport will also be used in the pancake evaluator and as a high speed slave transport for cassette and reel-to-reel duplication. Because of its superior tape handling qualities, a cassette slave is planned that will duplicate at a speed of 300 IPS.

David Manley with Vacuum Tube Logic has indicated an interest in using the new AS-100 transport with a new vacuum tube record electronics design. This combination of the microprocessor controlled transport with David's new vacuum tube record electronics will produce a studio mastering recorder of unique design.

*Editor's note: For more information on the AS-100 tape handler, contact Ron Newdoll at Accurate Sound Corporation: 415-365-2843, FAX: 415-365-3057, or circle Reader Service 44.*

*Reprinted from Radio World September 26, 1990.*

## Altronic Load Used in Testing

by **Richard Garrett, Spvsr Bcast Test**  
**Continental Electronics**

**Dallas TX** Dummy loads are used daily in the test facility at Continental Electronics Corp. in the testing of AM, FM and SW transmitters. Our requirements for loads depend on the output power of the transmitters being tested. We were excited, therefore, to try the 35 kW air-cooled load from Altronic Research.

The air-cooled load, Model 6735, is designed to operate from DC to 240 MHz with a VSWR of 1.15:1 maximum; it is perfect for the application of testing broadcast transmitters in the 10 to 35 kW power level.

The load, available in 115 V or 230 V models, is designed using 24 nonreactive resistors (300 ohms each) and is cooled by a centrifugal blower. The blower pulls air

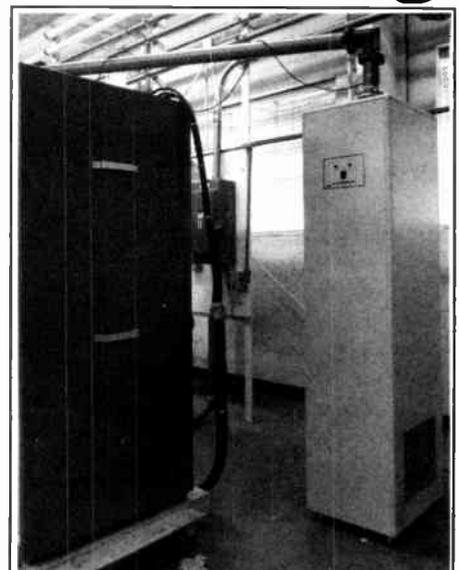
from floor level up through a plenum that encloses the resistor assembly. Air is then channeled down through the resistor assembly and out a discharge vent.

### USER REPORT

This arrangement results in extremely quiet operation. In fact, some transmitters may create more blower noise than does this load.

The output vent has a removable grill so that a duct may be installed to allow moving the hot air outside. This allows efficient mixing of load and transmitter air exhaust.

The outside of the load has a main power switch, an overheat light, a blower "on" light, AC input connector,



The Altronic Research dummy load, at right, in a typical Continental test installation.

a ground terminal, and an interlock terminal strip. As the instruction book indicates, these can be grouped into two categories or control circuits. Both circuits are supplied power via a 15 A circuit breaker.

In the blower control circuit, power is supplied to a blower relay through the front panel power "on" switch or through one of three thermal switches in parallel with the power on switch. The thermal switches activate at approximately 120° F. Upon activation, the blower relay supplies power to the motor and blower on lamp.

The second circuit provides interlock contacts for the user. This circuit consists of two thermal switches in series with the interlock relay. These thermal switches open at approximately 260° F. Because the blower on thermal switches will cycle the blower on when required, the interlock provides a closed pair of contacts whenever power is applied to the load.

During the more than twelve months we have had the load, service requirements have been zero. Maintenance of the load as recommended by Altronic Research consists of periodic cleaning of the blower and motor assembly with a vacuum cleaner. Also, periodic lubrication of the motor is recommended depending on the amount of service it provides.

Replacement of the resistors in the RF circuit is an easy task. All panels are removable via Torx head screws. Once the outside panel is removed, the inside panel must be removed to expose the resistor bank.

We have used the Altronic load for over a year and have experienced no failures. The load operated flawlessly even when temperatures were over 100° F in our test facility.

The most enjoyable parts of using this load are its extremely quiet operation and its stable VSWR under power. In addition, the load is completely enclosed with solid panels that provide important safety protection from RF.

If it ever becomes necessary to replace any resistors, the easy access to the resistor bank will be a big plus. We have found the Altronic Model 6735 RF load to be a positive addition to our test facility.

*Editor's note: For more information on the Model 6735, or other Altronic dummy loads, contact Doug Starkey at Altronic Research: 501-449-4093, FAX: 501-449-6000, or circle Reader Service 56.*

*Reprinted from Radio World November 21, 1990.*

# ATI's Vanguard Puts An End to RF Problems

by Charles T. Wooten  
Broadcast Consultant

**Panama City FL** As a consultant for a large number of smaller market radio stations in the South, I could fill a novel with "war stories" about engineering problems that I have run into.

## USER REPORT

One of the most severe RFI problems I have ever encountered was at a small class A station, WWAV-FM in Santa Rosa Beach, FL.

I had a relatively easy task—install a small console to mix liners and commercial cart machines in conjunction with a Transtar audio switcher for "Format 41."

replacement console arrived. There was no change in the RF condition.

The station owner and I were about to pull our hair out as we listened to the RFI coming through the monitor speakers.

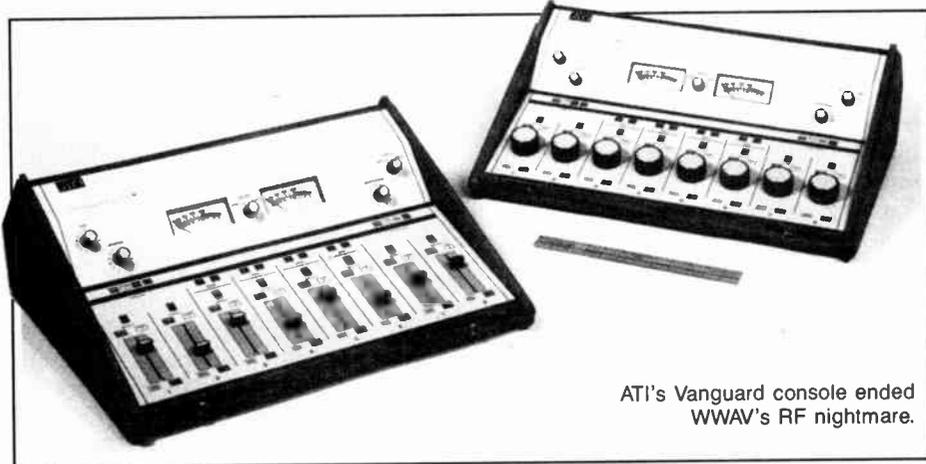
We talked with Bill Turney, an equipment rep that had not sold us the console, who suggested that we try an ATI Vanguard console.

### Eager to please

He spoke to the people at ATI about our problem and they were eager to supply us with a console to try out. They were confident that their console would operate without any problems.

I reserved judgment because I had experienced the RFI firsthand and had tried everything that I knew to rectify the problem.

A few days later the ATI Vanguard



ATI's Vanguard console ended WWAV's RF nightmare.

A four-channel stereo console was ordered and installed. The console, manufactured by a prominent US manufacturer, featured FET switching on the input to each mixing channel.

When the equipment was turned on, the VU meters pinned with RF. All kinds of beads, transformers, chokes, aluminum foil and capacitors were tried in all kinds of combinations to no avail.

### Formidable RF

A phone call to the manufacturer resulted in another console being shipped, as it was thought that the original was defective. Four days later the

eight-channel console arrived. I eagerly drove the 50 miles from my office to the station to see how it would fare. I was ready to have this "simple installation" out of the way.

Installation was a snap—literally. All connections are made with plastic snap-on connectors that fit over Molex-type PC board connectors.

A programmable plug on each input channel that sets the input level at either -20 dB, -10 dB, or +4 dB made for a speedy installation.

A quick trip to Radio Shack was needed for an amplifier (the console

requires a separate monitor amp) which I like since different applications may require various monitor amp requirements.

**Beats "Brand X"**

The console was powered up and behold, no RF! The station owner and I sighed in relief. ATI really knew what they were talking about when they told me that we wouldn't be returning their console.

The "Brand X" console was packed up and returned. I have to admit that they did return our money in a timely manner.

Since that day, the console has operated flawlessly with the exception of one instance when lightning took out

the program amp in the board.

Since the console has two stereo program channels and the program amps

***I think you will find the ATI Vanguard series will live up to everything that ATI says it will and more.***

are separate but adjacent, a simple plug and unplug operation was done to put it back on the air immediately. All ICs are socketed and repair was quick and easy.

Even if you are not having RFI problems with your installations, I think you will find the ATI Vanguard series will live up to everything that ATI says it will and more. I know WWAV plans to purchase another console for its production room later this year.

*Editor's note: Charles Wooten is a broadcast engineering consultant serving radio and TV stations in Florida, Georgia, Alabama, Tennessee and Louisiana.*

*For more information on ATI consoles, contact Ed Mullin at 215-443-0330. The author may be reached at 904-234-0060, or circle Reader Service 17.*

*Reprinted from Radio World August 15, 1987.*

# Belar Keeps EZ-101 Neighborly

by Russ Mundschenk, CE  
WEAZ-FM

**Philadelphia PA** RF real estate has become a very valuable commodity due to changes in frequency allocation procedures and deregulation.

## USER REPORT

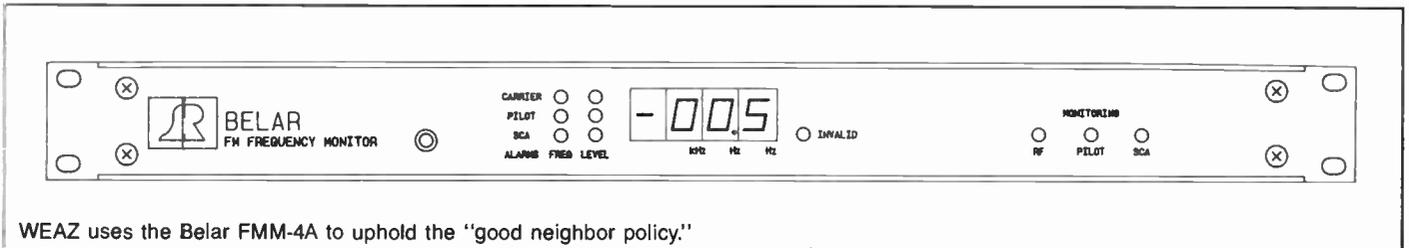
As more and more stations avail themselves of new power upgrade opportunities, the "people next door" will be that much closer to our doorstep.

WEAZ-FM has been continually committed to close

EZ-101 has always been impressed with the quality, accuracy and cost effectiveness of Belar monitors, having purchased two FMM-1/FMS-1 monitors (one of them serial number 1) and one FMM-2/FMS-2 monitor. All three units are still in continuous use and none (not even the old guy) have given us a bit of trouble.

When Belar told us they would be producing a digital monitor, the FMM-4A, that would continuously monitor our main carrier, pilot and subcarrier frequencies, we requested one of the first units.

We installed the monitor at the studio and bridged the on frequency output of the RF amplifier to the unit's RF input. We then connected the pilot output of our Belar FMS-2 ste-

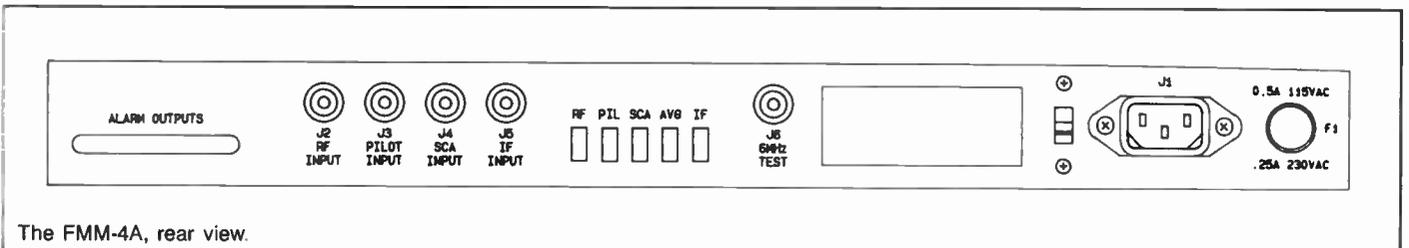


WEAZ uses the Belar FMM-4A to uphold the "good neighbor policy."

maintenance of modulation and center frequency to uphold the "good neighbor policy."

Since we are short spaced, with co-channel stations in New York City and Washington, DC, we have a significant area of

reo monitor to the frequency monitor's pilot input. In this configuration, the FMM-4A can be programmed to automatically alternate between the carrier and pilot frequencies.



The FMM-4A, rear view.

signal overlap midway between Philadelphia and these cities. Tests have shown that minimization of the amplitude beat frequency (and subsequent multipath reduction) in these areas can be achieved by keeping as close as possible to our center frequency.

The unit also will measure the frequency shift of any subcarrier when connected to the output of a Belar SCM-2 subcarrier monitor. The FMM-4A is frequency agile, and will measure the deviation from any 100 kHz center frequency in ▶

the FM band. When coupled to the LO and IF outputs of Belar's RFA-4 frequency selective RF amp, the frequency of any station in the market can be observed.

A digital averaging function can be enabled to perform successive averages on each two-second reading. The approximation then becomes the average of the average, and so on.

We performed a number of tests on the unit to determine the effectiveness of this averaging function in reducing errors caused by modulation. A stable count with no modulation could vary as much as  $\pm 50$  Hz with modulation and no averaging. After turning on the averaging function, we observed a maximum 10 Hz change.

One of the unit's features I particularly like is its ability to poll the three frequencies in sequence and display each on a 3.5-digit LED readout while performing out-of-tolerance tests. A two-color LED on the monitor is set to alarm if three center carrier counts exceed  $\pm 1$  kHz (yellow) or  $\pm 2$  kHz (red).

Similarly, two other LEDs give visual alarm status for a 2 Hz pilot or 500 Hz subcarrier variation. A failsafe circuit in the unit prevents invalid counts and low input levels from producing erroneous readings. When the optional relay interface board is installed, the FMM-4A can be used in a variety of ATS applications.

The monitor uses a temperature-compensated 6 MHz time base that has a frequency drift specification of better than 5 parts in  $10^7$  per year. That translates to better than 50 Hz per year at 100 MHz. Since we receive an independent frequency measurement each month, the unit's accuracy is easy to spot check.

Where you are and what space you take up are two prime criteria in today's highly deregulated FM band. Monthly frequency measurements by an independent service are good as a check, but without continuous monitoring your station could be operating off frequency for up to 30 days.

An automatic monitor such as the Belar FMM-4A will let you know immediately if something causes your exciter, stereo or subcarrier generator to stray out of frequency tolerance.

*Editor's note: Russ Mundschenk can be reached at 215-667-8400.*

*For more information on the Belar FMM-4A, contact Arno Meyer at Belar: 215-687-5550, or circle Reader Service 85.*

*Reprinted from Radio World January 24, 1990.*

# WMXR Selects Bext

by Rob Wolf, GM  
WMXR

**Woodstock VT** Our station was pieced together in the spring of 1989 with a mix of both new and used equipment. We anticipated replacing much of the original equipment in phases after the first three years, so we felt we had an ability to compromise with used equipment.

## USER REPORT

The transmitter facility required greater attention than the studios due to its remote access. The half-mile hike to a ridge overlooking the Connecticut River required as maintenance-free a facility as possible while remaining fiscally conservative.

perhaps more than any other factor, the Bext exciter sounds good—better, in my judgment, than other "famous brand" exciters used by the other stations in the market.

The model we currently have on the air is an older unit no longer in production and we understand the current models offer better specifications. Check with Bext for the subtle details. Even intermod specs are very good.

Our PTX 20 accepts one composite, two mono and three SCA inputs easily, with internally adjustable gains for each as well as an overall deviation adjustment on the front panel. Setup was a breeze.

### Front panel metering

Perhaps the most helpful detail of the PTX 20 is the front panel metering with three frequently used functions: output

## *The internal base frequency in the frequency synthesizer can be tapped and fed to another Bext exciter for synchronous operation.*

The transmitter, an old ITA model refitted with solid state power supplies, uses composite STLs, a new remote control and 2-bay Jampro antenna coupled with an over-built tower to withstand additional services. The exciter is a Bext PTX 20.

### Impressive performance

The performance of the Bext exciter has been impressive. In a technical and financial environment that promotes new and expensive, the quality and cost-effectiveness of Bext deserves attention.

With the anticipated replacement of the entire system with "new" sometime in the future, the Bext will likely be replaced—with another Bext unit. Not just because it is significantly less expensive than other units on the market, but mainly due to its proven reliability and the way it sounds.

Everything should operate right out of the box, right? Wrong. We had a series of malfunctioning new equipment and the Bext was the exception. However,

power, VSWR and modulation. There's even an accurate peak indicator lamp that helps verify our entire system. Both the meter and peak indicator were proven accurate during our initial setup and proof.

The PTX model uses front panel thumbwheel switches to set up the frequency. Just set it and go. A harmonic filter on the output has helped our ancient transmitter operate cleanly and in a pinch the exciter works well as a 30 W backup transmitter. Our unit feeds a grid excited 250B IPA and the front panel metering makes it easy to tune the tank circuit for minimum VSWR.

The internal base frequency in the frequency synthesizer can be tapped and fed to another Bext exciter for synchronous operation. Our model was not initially designed with this feature in mind and will require more extensive modification than I would care to make in the field. However, the newer models have been developed with this feature

and make it easier for synchronous booster operation. At least the frequency will match, if not the overall deviation.

### Simple and reliable

The internal workings of the Bext exciter are simple. Since our unit has required no servicing and has been the most reliable piece of equipment we bought, our only internal exploration

was for curiosity. The unit has never failed, and worked right out of the box. Even the physical construction lends credibility: It's solid, rugged, looks good, fits into the rack well, etc.

My only criticism is about the front panel meter. Ours "sticks" somewhat in colder weather; and if only it were slightly larger ...

Why do I recommend Bext? With so

much pressure on a broadcaster today, I won't waste time and money. I'd buy a Bext again without hesitation.

*Editor's note: Since this writing, the PTX-20 has been renamed the PTX-30. For more information, contact Anne De Fazio at Bext: 619-239-8462, FAX: 619-239-8474, or circle Reader Service 100.*

*Reprinted from Radio World November 21, 1990.*

# BE's M/A Minimizes Downtime

by **Bill Harland, Mgr Dom Sls, and Russ Erickson, Mgr RF Products Broadcast Electronics**

**Quincy IL** As FM radio stations become more profitable, lost revenue from any time off the air has become unacceptable. The solution of building new FM transmitter installations featuring completely redundant transmitters with automatic standby activation is becoming more common. The problem is that the time needed to design and build such a system is generally more than a typical station engineering staff has available.

## TECHNOLOGY UPDATE

Electronics designed Main/Alternate Main (M/A) FM transmitter systems as "standard" products.

Complete dual-combined FM transmitter systems have been common for many years in situations where 10 kW or more transmitter output power was required, but a factory delivered system that provides 100% full power standby capability has not been available except as an expensive custom alteration.

Broadcast Electronics has standard M/A FM transmitters available at all power levels from 100 W to 38.5 kW. These systems include two transmitters of the same model, a motorized coax switch, a center control cabinet housing the transmitter/switch controller, and all required RF plumbing and control wiring.

BE can also add to the standard system options such as: manual RF bypass patching, switching for two antennas, in-line RF wattmeters, system RF loads, probes, couplers, etc.

If failure of the transmitter on the air occurs, automatic change-over is controlled by a Broadcast Electronics FA-2 transmitter/output switch controller. This unit is designed for direct connection to (and control of) Broadcast Electronics FM transmitters and all popular motorized coax switches.

The FA-2 provides automatic activation of the standby transmitter if the on-air transmitter's power output falls below a user adjustable threshold for a designated period of time. It includes an alarm closure to inform the operator that the transmitter change-over has occurred.

The FA-2 is equipped with latching relays to provide "memory" of which of the transmitters was on the air, in the event of an AC power failure. If the transmitter site loses

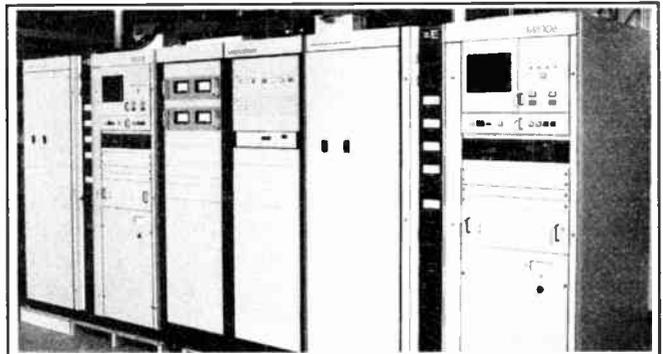
AC power, the transmitter that was on the air at the time the power failed automatically returns to air when AC power is restored.

The most significant advantage of Broadcast Electronics' M/A transmitter system is installation time once the system has been delivered to the customer's location. This is because the entire system RF plumbing and control wiring is laid out and pre-cut as a part of the final assembly, prior to final test.

When the system is received at the customer's transmitter site, there is no measuring or cutting of transmission line or installation of connectors or spade lugs on control wires required. The user simply puts the transmitters and control racks in place, installs the pre-cut rigid line and connects the pre-cut control wiring.

Since the M/A was tested as a system, not only have the transmitters had a complete final test, but so have all the control wiring, motorized coax switches and the automatic change-over controller.

Because the system has been assembled at our factory, it includes all the needed rigid transmission line. The



A BE FM-10B M/A, recently delivered to WYNY, includes an optional second center cabinet, Bird RF Wattmeters and a Burk Technology ARC-16 remote control.

customer receives not only the benefit of saving installation time, but also the time spent planning, specifying and purchasing the smaller components required for the new transmitter system.

*Editor's note: For more information on Main/Alternate Main FM transmitters, contact Russ Erickson or Bill Harland at Broadcast Electronics: 217-224-9600, FAX: 217-224-9607, or circle Reader Service 53.*

*Reprinted from Radio World November 21, 1990.*

# SMI-5A Offers Intercom Solution

by **Chris Ostrander, CE**  
**KUDL/WHB**

**Kansas City MO** Each year, our engineering staff gets together with the air staff to discuss projects that would make their on-air and production jobs easier. An overwhelming number of them named a studio intercom system as their highest priority. The existing telephone intercom was cumbersome for communication between studios.

We wanted this intercom to exceed the talent's expectations and looked at several possibilities. On the low end was the FM wireless intercom and the more sophisticated "talk-a-phone" style intercoms.

On the other end of the scale was the type of intercom used in TV studios, but these were not cost effective. None of these systems was suitable for use in a radio station environment such as ours.

To make them work properly would have required extensive modifications. That's when we learned of the Broadcast Tools, Inc. SMI-5A. For us, it was a dream come true.

One of the strongest features of the



The SMI-5, from Broadcast Tools, Inc., exceeded the expectations of KUDL for a studio intercom.

SMI-5A is that it is inserted into both the monitor and headphone paths in each studio. The monitors don't cut out with each call, but dim to a preset level. The on-air program can be monitored while having a conversation.

Each SMI-5A intercom can handle up to four other studios (five total). But if you want to separate some systems such as production rooms and voice booths, by selectively interfacing certain ones with each other, you could have a larger combination of studios.

The best way to describe it is that each SMI-5A is like a 1A2 5 button phone set. You can have certain lines in all rooms and selective lines in one or two places, making the system very versatile.

The SMI-5As are connected with 25-pair phone cable like the 1A2 systems use. This cable is relatively easy to find

at distributors like Graybar.

All you do is plug each unit in. There are no messy terminal strips on the back of these units and the 19" rackmount chassis at 1¾" makes them easy to install.

Each SMI-5A has a connector on the back which brings out all the switches and indicators for remote control. You can use either the internal electret condenser mic or feed it with a DA output from your console mic or any other line level source.

It uses a nice limiter circuit to squeeze up the voice when talking off mic. Because of the way the SMI-5A is designed, you have full Duplex talk paths. One person does not have to wait for the other to finish before pressing his talkback button.

Other nice features include an All Call button that helps in those "panic" situations and a mono switch that easily sums L and R channels together in the monitor speakers and headphones for checking phase.

It also includes a Privacy feature. When Privacy is set to *on*, the SMI-5A does not allow talkback into the

headphone circuit while the mic is on. This prevents someone doing an "All Call" or flustering someone on the air.

When Privacy is *off*, communication is not interrupted, which could be useful for voice cueing on the fly.

The SMI-5A has two headphone amps, one for Host and the other Guest. Both have ample gain to drive any low impedance headphones or feed an external amp.

One welcome addition is that the SMI-5A has bass and treble controls for the headphones. Jocks love to adjust these to their preference and particular set of headphones.

Another feature is the Telco Interface input. This takes any output from an external telephone hybrid and inserts it into the headphone circuit. If you are currently using a speakerphone for

hands-free communication, this would be a great improvement.

You have the choice of setting up the Host headphones "split," with Talkback in one ear and Program in the other, or Talkback in both ears.

## USER REPORT

Both Host and Guest headphone circuits receive the Telco input when selected. This enables two people to take off-air calls easily.

Here at KUDL-FM and WHB-AM we had five studios that needed intercoms. Two on-air, two news and a traffic studio are used by both stations. In the Air Studios, we mounted the SMI-5As out of the way in a rack and outboarded the controls into our PR&E BMX consoles.

The lighted switches we used indicate which studio is calling them as well as to initiate talkback. In the other studios we mounted the SMI-5As into countertop racks at eye level.

In each of the studios we feed the audio input from the existing microphone by use of a DA output. By using our own mics, we hear a full, warm voice through the monitor speakers and headphones on the other end.

This is something we could never have accomplished with other intercom systems. There are trim pots for all inputs and outputs, as well as a nice setup sheet for logging settings for future reference.

As a result of our decision to purchase the Broadcast Tools, Inc. SMI-5A system, our air staff was overjoyed. They use it all the time and because it's so easy to use we have had few problems.

If you are looking for an intercom that is designed to integrate with broadcast equipment and has all the bells and whistles you'll ever need, you should consider the SMI-5A system.

*Chris Ostrander is the Chief Engineer at KUDL/WHB. He can be reached at 913-722-2866.*

*For more information on the SMI-5A intercom, contact Don Winget at Broadcast Tools, Inc: 206-938-4089; FAX: 206-286-4433, or circle Reader Service 79.*

*Reprinted from Radio World March 28, 1990.*

# CCA F Series Updates Shortwave

by John Binsfeld, Director of Sales  
CCA

**Fairburn GA** The newly developed CCA F series shortwave transmitters were specifically designed to lead medium power plate modulated AM into the 21st century.

## TECHNOLOGY UPDATE

This proven technology has gained the respect of shortwave broadcasters worldwide. The F series transmitters are available in power levels from 1 to 50 kW in either single or multiple frequency configurations.

Some of the design features include: solid state low level RF and AF stages, solid state control logic, automatic power control and VSWR protection.

The AM10000F-HF single frequency model is self contained in two 38"×34" cabinets. High quality modulation iron assures reliability in harsh tropical environments as well as high altitude applications.

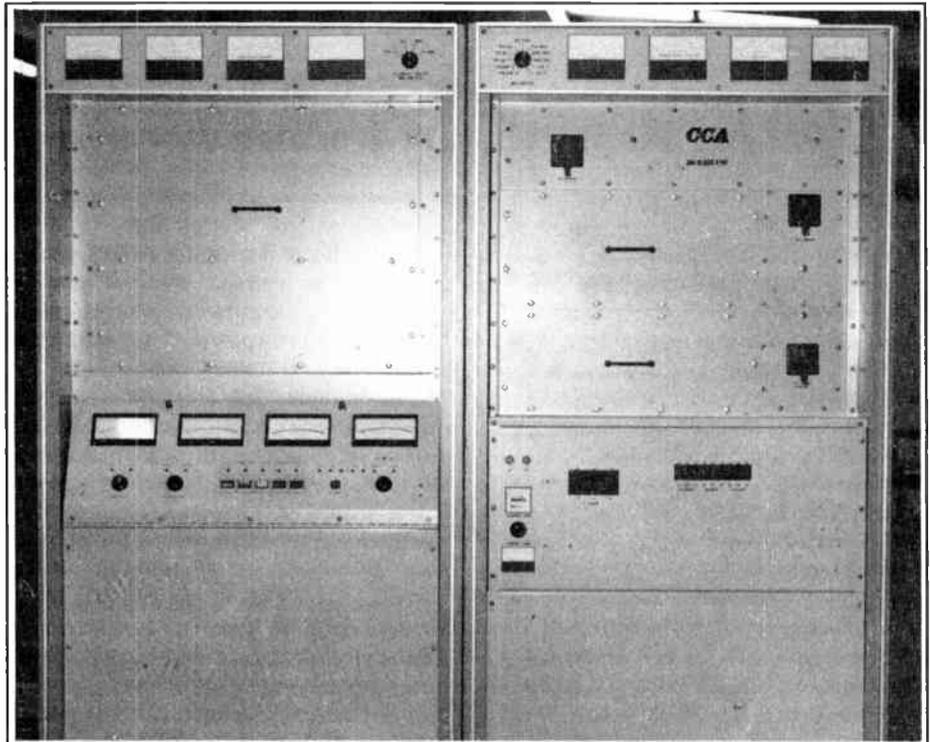
A total of three beam power tetrodes are employed in the conventional single-ended Class C PA stage and Class B push-pull modulators. Modulator bias is provided and regulated by the solid state modulator driver stages.

Conservatively rated, quality components were selected to withstand continuous high modulation levels with 125% positive peaks.

The low Q "PI-L" output matching network delivers the high frequency sideband response demanded by shortwave broadcasters. Sideband symmetry and low ICPM reduce the distortion effects of selective fading common to skywave signals.

CCA was awarded contracts to deliver three of the AM10000F-HF transmitters to the National Institute of Standards and Technology (at the time, the National Bureau of Standards) at Boulder, CO. These new CCA transmitters will be the source of the WWV time and frequency standard transmissions at 5 MHz, 10 MHz, and 15 MHz from now until well into the next century.

The F series AM transmitters will also be available in medium wave standard broadcast (540-1600 kHz) versions at 25



Three AM10000F-HF transmitters were commissioned from CCA for use at NIST, Boulder CO.

kW and 50 kW.

These models will replace the AM25000D and AM50000D transmitters. CCA, committed to the simplicity and reliability of this established technology, believes these new transmitters will maintain the company's position as a major supplier

to "powerhouse" AM broadcasters worldwide.

*Editor's note: For additional information on the AM10000F HF transmitter, contact John Binsfeld at CCA: 404-964-3530, or circle Reader Service 24.*

*Reprinted from Radio World April 25, 1990.*

## CCA 5 kW Tapped For WQLC Start-Up

by Mark Schmucker, CE  
WQHL

**Lake City FL** Broadcast engineers dream about the opportunity I've had: building a station from the ground up, from the control room to the transmitter plant. Included with that thrill, however, are doubts and questions about picking the equipment for the project.

The single most expensive equipment purchase will be the transmitter. Of course, the cost involved with the purchase and the operating expense are

very important. The bottom line: Get the most and best for the least. We chose the CCA 5000G, 5 kW FM transmitter with the CCA 20G 20 W exciter for WQLC, our start-up FM.

CCA has been in business many years and has many transmitters throughout the country. Within a 60 mile radius, I can find several CCA transmitters either on the air full time or on standby. In fact, WQHL, the station where I am employed full time as the chief engineer, uses a CCA 10

kW FM transmitter; it has been on the air since 1973 and has had very little down time.

The CCA 5000G is packaged in a single nice-looking cabinet. The power

Located behind the meter panel is the auto power control, plate control and overload circuits. The overload circuit

transmitter and the remote control was easily accessible from behind the meter panel.

***The transmitter has ample status lights to tell you what is off, as well as when and where an overload has been detected.***

monitors all the important points of the transmitter as well as VSWR. The auto power control monitors the output from the directional coupler and will maintain the output to the set levels.

The transmitter has ample status lights to tell you what is off, as well as when and where an overload has been detected. It will attempt to recycle itself in the event of an overload, but the overload status will remain lit until it is manually reset.

#### **Going right to the top**

The evening the transmitter was first turned on we were, unfortunately, faced with a bad plate transformer. After a call from the station manager to the president of CCA (how many other companies let you speak directly to the president?), we had a new transformer delivered within the day and were able to get on the air by the target date.

The transmitter is operated by remote and is controlled by a Gentner VRC 2000. Interconnection between the

The only things I do not like about this transmitter are that the upside-down IPA tube is difficult to install and CCA no longer provides a tube puller for the PA tube.

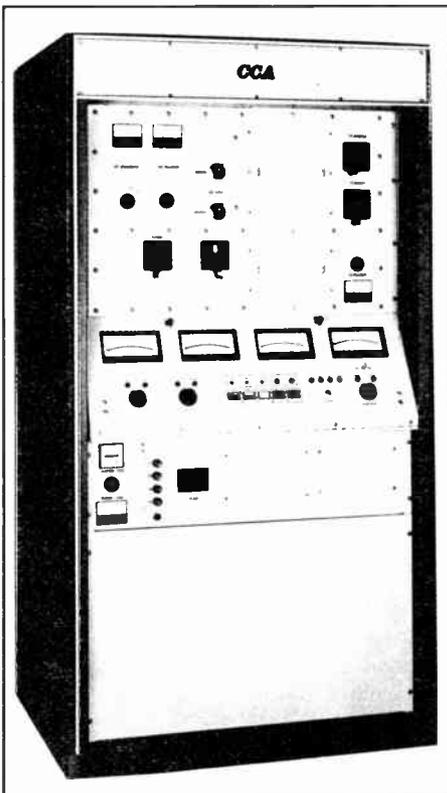
## **USER REPORT**

I have had good luck in the past with CCA transmitters and expect it to continue with this one. I will have no problem in leaving CCA on my transmitter consideration list when I am faced with recommending a transmitter for future purchases.

*Editor's note: Mark Schmucker is CE for WQHL-AM/FM, Live Oak, FL. He is the contract engineer for WQLC-FM, Lake City. Contact him at 904-362-5810.*

*For more information on CCA transmitters, contact Ron Baker at CCA: 404-964-3530, FAX: 404-964-2222, or circle Reader Service 67.*

*Reprinted from Radio World November 21, 1990.*



A CCA transmitter was selected by WQLC.

supply as well as the PA box are built with enough room for easy maintenance and repair.

#### **Tube technology**

CCA still uses tubes in both the IPA and PA. The IPA is a 3CX800A7 tube, which supplies more than enough drive for the PA. The PA uses the reliable 3CX3000A7 tube in a grounded grid design, eliminating the need to maintain screen voltages and currents.

Tuning of the transmitter is both easy and straightforward. The exciter is rack-mounted in your associated equipment rack. The exciter control circuits can be easily connected to the transmitter so that the output is muted when the transmitter plates are turned off—to protect the IPA tube.

Metering of the transmitter consists of not only the required parameters, but also voltage and grid currents of the IPA tube as well as PA grid current. The transmitter also has metering for filaments of the IPA and PA tubes and the AC line voltage. The filaments are adjustable for both tubes.

# **KZAP Chooses Denon**

**by Kent Randles, CE  
KZAP**

**Sacramento, CA** The moment I saw a prototype of the Denon DN-970FA CD cart player, I knew it was what we needed at KZAP.

## **USER REPORT**

We already had two DN-950FA CD cart machines on the air and one in the production room. But those machines were designed to be jock-proof on-air and lacked production features like a search/cue knob and programmable segment play.

Also, having invested in several hundred of the cartridges that the Denons use, I thought the 970 would be appropriate, flexible and easy to use. This definitely has proven true.

#### **Easy to read**

At 16" x 8½" x 5¼", the 970 player is two inches deeper and almost two inches wider than the 950. The front panel is slanted back and easy to read even when on top of a desk. It includes a big knob for search and cue, and smaller knobs for vari-speed and headphone level.

Buttons control play/pause, standby/cue and the mode features. There is a display for vari-speed percentage. You can go up or down 10 percent and program it to de-

fault to +2 percent.

On the back panel is the AC connector, power switch, fan opening and connectors for remote control, serial remote control and "tally" (end of message, etc.), BNC connectors for

ends up being your only CD player, its ease of operation and numerous features make it an ideal machine for production and occasional on-air use.

**At 16" x 8½" x 5¼", the 970 player is two inches deeper and almost two inches wider than the 950.**

external sync in and external sync out, and XLRs for digital out and balanced left and right audio out.

When you slide a loaded cartridge in and it drops into place, depending on the presets, the unit automatically cues either to the beginning of track 01 or to the first audio that exceeds one of seven programmable thresholds.

#### Cueing at will

If you click the search knob to choose other track or index numbers while the machine is cueing, it will cue up to what you have selected instead. You also can use the search knob to scrub forward or backward, frame by frame.

In the fast search mode, more clicks bring one-quarter speed, real time, or four or eight times regular speed. If you push the play button and then use the search knob to find the spot from which to start, pushing the cue button will make that place the starting point.

Some consumer CD machines will let you program a segment to repeat. The 970 will let you pick the segment and then allow you to move the start and end times around with the search knob even if they are in different tracks. Next, you can loop that segment or use the Play button to start it when you need it. Finally, you can store three start/stop points from anywhere on the disc.

You may have heard some horror stories about Denon's earlier DN-950F. Notice that there was no DN-970F.

Since, cartridge handling mechanics have been beefed up, circuitry has been changed and the way the machines deal with a problem is much better. The "F" machines would sit there skipping or jump back and forth. The "FAs" are much more civilized. Generally, they either play correctly or stop. They no longer have to be aligned periodically. Lens cleaning is no as critical.

So now KZAP has four DN-950FAs and one DN-970FA. Even if a DN-970FA

*Editor's note: For information on the DN-970FA, contact Laura Tyson at Denon: 201-575-7810, FAX: 201-808-1608, or circle Reader Service 103.*

*Reprinted from Radio World*

*December 26, 1990.*



The Denon 970FA CD cart machine is ideal for KZAP's production needs and occasional on-air use.

## Having Tubes Rebuilt

by John Sullivan, Co-owner  
Econco

**Woodland CA** Often Econco engineers are asked by customers, "What do you do to rebuild a tube?"

At Econco, tubes sent for rebuilding are first routed to Incoming Test, where an analysis is made of the condition. Over the years, testing of incoming tubes has allowed Econco to develop a detailed picture of what constitutes normal modes of failure for each tube type.

### SPECIAL REPORT

Incoming tubes that do not fit the normal pattern may result in a call from Econco's engineers to the customer to inquire about any abnormal

circumstances associated with the sending of the tube to Econco.

After incoming testing, the tubes are routed to the Internals Department, where they are opened and broken down into their basic elements. Filaments are replaced, grid assemblies are repaired or replaced, and cleaning of internal surfaces is completed.

Filaments are carburized, a process which causes the filament to emit sufficient electrons at the proper operating temperature. During normal operation, the carbon burns out of the filament, resulting in reduction of the electron emission to the point where normal output can no longer be achieved. Grids, on certain types, require surface processing to reduce "grid emission."

After reassembly, alignment and sealing of the vacuum envelope, the tubes are vacuum processed. The vacuum pumping process can require from six to 30 or more hours, depending on tube size and the degree of gas evolution from interior elements.

Cleanup, plating and testing to new tube or greater specifications then leave the tube ready for return to a customer.

Econco has produced a booklet, *Tube Topics*, describing in more detail power tubes and their operation. We will be happy to send *Tube Topics* at no charge to any interested tube user.

*Editor's note: For more information on Econco's services, contact John Sullivan at Econco: 916-662-7553, FAX: 916-666-7760, or circle Reader Service 109.*

*Reprinted from Radio World November 21, 1990.*

# CTR90 Boasts Sonic Superiority

by Bill Franklin, DE  
Fidelipac

**Moorestown, NJ** One of the most significant improvements broadcasters can offer to listeners is better clarity and signal to noise ratio of the on-air signal. The new Dynamax CTR90 series cartridge machine draws upon advanced electronic design to help broadcasters bring such improved audio to their audience.

Audio signal path designs with solid state circuitry are straightforward in the CTR90, and typical circuit topologies are easily recognizable. The CTR90 audio signal paths are all DC coupled—the idea was to eliminate coupling capacitors which add adverse distortions to signals passing through them.

There is only one capacitor in the play amp signal path, and it is a specially selected audio grade electrolytic. It connects the reproduce head to the low noise, low impedance transistor preamp stage. The reproduce head is of a humbucking, noise cancelling design with additional shields to minimize hum and noise pickup.

Polystyrene capacitors are used in the feedback loops for their audio quality. Tantalum capacitors are chosen to bypass critical power supply rails; their low impedance at high frequencies and their fast response maintain a very clean and stable power supply to all devices.

The OP37 op amp is specially situated at the head input stage for nearly Class A operation, slew rate of  $17V/\mu S$  and low noise (MI110 dB CMR). Low amounts of negative feedback in the various amplifier stages maintain transient intra-modulation (TIM) distortion to a minimum at the cost of a few additional stages.

There are many good tape recorder noise reduction units available to the aftermarket. It has always been Fidelipac's policy to allow the end user to make the selection on his own. Our CTR100 Series machine addresses the interchangeability of switching NR carts with non-NR carts by using the Cart Scan feature.

In the CTR90 design, we introduced a transparent, easily adjustable, single-ended noise reduction circuit which would benefit the end user without any interchangeability problems with older libraries of carts.

The DNR (Dynamic Noise Reduction) system from National Semiconductor cleans up the sound of noisy tape transfers and noisy source material in general. The professional version of the DNR I.C. offers more than 10 dB of noise reduction by means of a variable lowpass filter that controls high frequency cutoffs.

The instantaneous attack time and natural decay time make the DNR circuit's side effects inaudible and, based on our test results, constant over a wide variety of music productions. When other noise reduction systems are employed externally, or simply if the user dislikes the system, the entire DNR circuit can be removed easily from circuit by jumpers.

In the record circuits, the only capacitors in the signal path are at the input to guard against any DC present from the outside world, again using an audio grade capacitor.

A DC control voltage is fed from the front panel to an Aphex VCA as a way of controlling the record input sensitivity. This

keeps the input signal on the board where it belongs, rather than running the audio signal cables all around the machine to be exposed to stray EMI fields from motors and solenoids. The VCA operates in Class A mode and can be used in a DC coupled circuit design.

The opportunity to design a new cart machine from ground up made it easy to take advantage of newer technologies, such as the Dolby HX Pro™ headroom extension system. The advantages that HX Pro offers can be a significant improvement to 7 1/2 IPS cart reproduction. The nature of the wide dynamics and high frequency content of the newer digital sound sources make the HX Pro function a natural solution for carting music and productions.

The Dolby HX Pro circuit controls the effects of tape saturation and the self-biasing that high frequency signals can

## TECHNOLOGY UPDATE



The Dynamax CTR90 from Fidelipac offers DC coupled audio signal paths.

cause to tapes during the recording process. By minimizing distortion and improving dynamic range, the HX Pro system guarantees high quality recordings on both older and newer tape formulas without any compatibility problems.

The analog cart machine works effectively and reliably every day while maintaining current music libraries. New technologies and advanced design criteria can elevate the performance of the cart machine to keep pace with newer sound sources. The superior sonic qualities of the Dynamax CTR90 series meet these criteria yet preserve the familiar rugged features and economy of the endless loop cartridge medium.

*Editor's note: For more information on the CTR90 series cart machine, contact Bill Franklin at Fidelipac: 609-235-3900, FAX: 609-235-7779, or circle Reader Service 28.*

*Reprinted from Radio World December 26, 1990.*

# KODJ-FM Gets on the Fast Trac

by Jim Garrett, CE  
KODJ-FM

**Los Angeles CA** A few months ago, KODJ, an all-oldies FM station in LA, made the decision to re-cart most of its music library. Existing titles would be re-dubbed from the best sources we could find and many new titles would be added.

The existing production studios couldn't be used; they were busy enough and this project would take several months. The solution was a dedicated dubbing studio using the Fast Trac

dubbing system from Henry Engineering.

The Fast Trac has inputs for three

sources and I use all three: one for a Technics turntable, one for an Otari reel-to-reel deck and the third for a Studer CD player. There are internal gain adjustments for each source, so a -10 dBv output from a turntable preamp can be made to match the level of a +4 dBm CD player.

The unit's record output is connected to an ITC 99B cart recorder, and the monitoring outputs feed a Crown amplifier, which drives a pair of Tannoy near-field monitor speakers. The Fast Trac's "scope" output is connected to an X-Y audio monitor scope to check for phase error.

The most unique feature of the Fast Trac is its automatic machine control system, which is what makes dubbing carts a snap.

I first select one of the three source machines with a pushbutton. While auditioning the tune, I set the recording level by adjusting the "Line Gain" knob. I then cue the source, put a cart in the recorder and hit the "Start" button on the Fast Trac.

If I'm dubbing a record the turntable starts first—with the audio muted. A bit later the cart recorder starts. Just as modulation reaches the stylus, the audio is smoothly unmuted and recording begins. If I am dubbing a CD, the cart machine will start just slightly before the CD player. This prevents the intro from being "clipped," since most CD players

will start more quickly than a cart machine.

I especially liked the ability to select different recording modes on the Fast Trac. I can record in stereo but I can also take just the left or right channel and feed it to both L and R outputs. This is useful when the source is "re-channeled stereo" and only one channel is usable. The L and R inputs can also be summed to mono.

Being able to switch among these recording modes is an absolute necessity when dealing with "oldies" material from numerous sources. A "Balance" control lets me fix those "off center" vocals and there's a "Process In/Out" button that inserts external devices (like an equalizer or filter) into the recording chain for quick A/B comparison.

I always monitor the actual cart playback when dubbing. The PB output of the cart recorder is connected to the tape monitor input of the Fast Trac. A button allows me to switch between "Line" and "Tape" to instantly check recording quality.

A "Mono" button puts the monitor system in mono to check for phase error, without affecting the actual stereo recording. The X-Y scope displays the monitor signal and provides a visual indication of cart phase performance.

I've used the Fast Trac for about six months now, and it's done a fine job. The automatic start-timing makes the dubbing process a one-button operation and the carts are consistently tight. Having to re-dub a cart because the cue isn't quite right is a thing of the past. And it's great to be able to dub music carts without tying up a production studio.

What would I change about the unit? I'd put some kind of numerical scale around the "Line Gain" knob so I could easily return to a certain gain setting.

When you add up the quality, convenience and utility of this little unit, the Fast Trac dubbing system is hard to beat.

*Editor's note: For more information on the Fast Trac, contact Hank Landsberg at Henry Engineering: 818-355-3656; FAX: 818-355-0077, or circle Reader Service 14.*

*Reprinted from Radio World July 25, 1990.*

## USER REPORT

# ITC Switches VOA Delano Audio

by Perry Gene Pitts, Maint. Mgr.  
VOA

of a satellite failure.

One shortcoming with the ITC switcher for our application is its limited number of programmable events. With six program lines feeding twelve transmitter inputs, the number of daily

## USER REPORT

scheduled switching events significantly exceeds the memory capacity of the switcher.

This problem was solved by driving the switcher from a PC type computer using in-house software written in Turbo

Basic. The switcher has an RS-232 port for this purpose.

The software provides a graphic display of the status of audio routing and allows both automatic and manual operation. An entire seasonal daily schedule is stored on files in the PC. It provides virtually hands-off switching of the audio for the entire relay station, including monitoring.

An optional feature available with the ITC switcher is the machine control unit. This device provides a choice of 16 relay contacts or opto-isolated open collector outputs. Each output can be programmed for either momentary or

**Delano CA** In early 1989, the VOA Delano Relay Station installed an ITC audio routing switcher to handle six program audio feeds for Delano, delivered via satellite from our studios in Washington, DC.

In addition to the primary duty of routing the correct program feed to one or more transmitters for transmission, the ITC switcher also routes CD players used for local sign-on and sign-off and other announcements. Backup telephone patch audio is also brought through the switcher for use in the event

latched closures.

Installation is made over the RS-485 remote controller bus. The machine controller can be configured to follow input selection to provide a contact closure whenever that input is connected to any of the outputs.

We use the machine control unit to start CD players for various station announcement inserts and fill music. A reel-to-reel tape and cassette machines are also controlled by this unit.

Another option is a desktop remote control unit that can be programmed to control up to four output channels on the ITC switcher.

We use these units in various locations throughout the transmitter plant to switch audio to monitor speakers. The selected audio is routed from the ITC to voltage controlled attenuators through Crown D-75 monitor amplifiers to speakers near the desk control units.

Control wiring for the desk control

switcher.

The only recovery from this locked-up condition is a cold reboot. This requires both power supplies to be switched off and the RAM supply voltage drained (with a clip lead) before power is switched back on.

Another inconvenience is the liquid crystal display. It is difficult to see without being in the proper position. A better readout screen on the control unit would help.

Despite these minor points, since the initial installation and shakedown of the ITC switcher at the Delano Relay Station, the VOA has purchased and installed the ITC audio switcher at other installations in the US, Germany and Liberia.

*Editor's note: For more information on the ITC audio routing switcher, contact Bruce Helling at ITC: 309-828-1381; FAX: 309-828-1386, or circle Reader Service 11.*

*Reprinted from Radio World July 25, 1990.*

## ITC's Series 1 Is the One at WJNO/WRMF

by Richard R. Lucas, CE  
WJNO/WRMF

**West Palm Beach, FL** With four cramped workstations where all the editing is done and news voices and actualities flying fast and furious, the newsroom at WJNO/WRMF can be an awfully busy place.

These requirements made the choice of ITC's Series 1 obvious to me. This seemingly mundane-looking machine is packed with some goodies we engineers could only dream about just a few years ago, not all of which are immediately apparent.

### Cool running

The first thing I noticed about the machine is how cool it runs, when compared with other cart machines. The power supply is a switching type, thereby eliminating a bulky, heavy power transformer, along with its magnetic field.

### The ITC switcher provides a serial printer port and a printer.

units is through the switcher's balanced 2-wire RS-485 bus. The ITC switcher provides a serial printer port and a printer. The printer functions as a dumb terminal during switcher configuration and is available to print out each switching event on a real-time basis.

There is provision for connecting a parallel BCD encoded clock into the ITC switcher. The master clock at Delano is an EROS satellite receiver locked to NIST time. This time is fed into the switcher to guarantee the switcher is locked to station time.

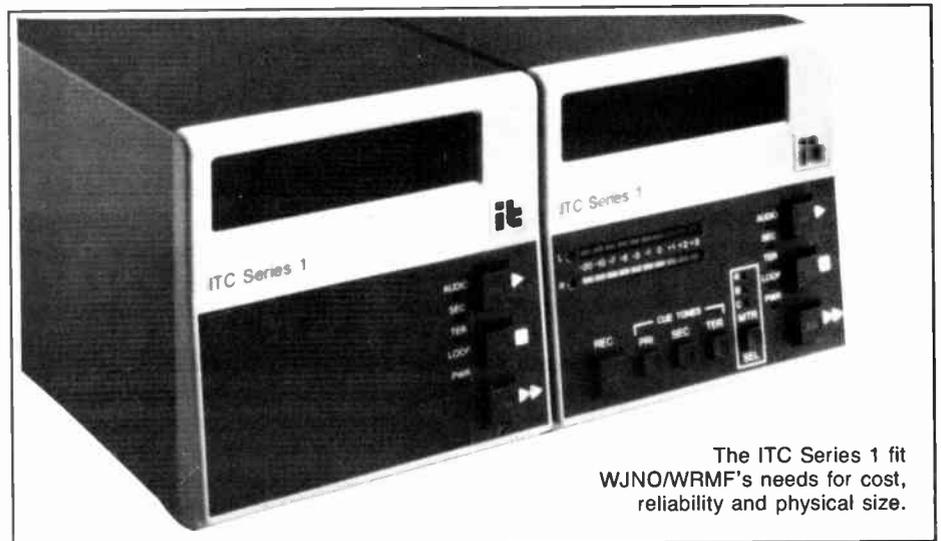
The ITC switcher is supplied with dual power supplies and has a one farad capacitor across its RAM DC supply. According to ITC, it will power the RAM for up to two weeks without AC power.

There is also a configuration backup RAM module that consists of a self contained, plug-in memory block (Dallas Chip) with its own battery backup. In the event of power failure or other catastrophe, the system configuration may be reloaded from this plug-in memory block.

Our only significant complaint with the switcher is related to the RS-485 remote bus. A momentary short or glitch on the bus line will totally lock up the

## USER REPORT

Within the setting, our 20-plus year old cart machines were becoming



The ITC Series 1 fit WJNO/WRMF's needs for cost, reliability and physical size.

unreliable, not to mention antiquated. So in searching for replacement machines I not only was concerned with cost and reliability, but also physical size and the inclusion of all the bells and whistles needed to make our air product flow.

This makes the machine very flexible in that any AC line voltage between 94 V and 240 V will work fine with no jumper changing—great for our Florida brownouts. Another reason for its cool running is the new, dual-winding

solenoid. One winding provides the initial torque to engage the pinch roller, the other takes over to hold it in at considerably less power. Thus, the machine runs cool, even after hours of heavy or continuous use.

Other, less apparent features include a hard-surface nickel-plated, die-cast aluminum base plate with cast head brackets and cart guides. The hold-down springs are of a unique roller bearing type, and all active components are included on four plug-in boards—the mother board contains only traces, no active components.

The motor is a DC servo-type, the same Papst motor as used in ITC's 99B series. Heads and pinch rollers are also interchangeable with the rest of the ITC line.

Our programmers are pleased with the machine's full line of features. All three standard cue tones are accessible from the front panel for special editing, along with switchable LED VUs that include bias and cue tracks. High-speed cue, excellent audio quality—all the goodies you'd expect in a top-of-the-line machine—all are included in this, their least expensive model.

#### Stereo-mono sensing

Another unique feature of the Series 1 is the sensing capability between stereo and mono modes. With a simple jumper change, you can enable the machine to playback left channel-only audio to both the left and right output amps. It's ITC's answer to an on-going problem we deal with daily: how to make stereo and mono carts compatible for use on both AM and FM.

This engineer is impressed. In fact, I wouldn't be at all reluctant to use these machines for FM stereo playback where we're presently using the ITC Deltas. To me, the Series 1 is a better buy at \$800 less.

Having no provisions for auto-azimuth control, I wouldn't use them for critical applications, such as recording stereo music or spots, but for a good utility cart machine, the Series 1 will be a tough one to beat. Add to this the now-legendary ITC factory support and their two-year full warranty, and you've got a winner.

*Editor's note: For more information on the Series 1 cart machine, call Bruce Helling at ITC: 800-447-0414; FAX: 309-828-1386, or circle Reader Service 4.*

*Reprinted from Radio World December 26, 1990.*

# LPB Provides "Sleep Insurance" for WLSH

by William Lakatas, Jr., CE  
HGF Media Group

**Allentown PA** "That breadbox on the wall is our new transmitter?" With that comment from a staff member, I threw the switch that turned on our new LPB low power transmitter and instituted 24-hour service on our most recently acquired AM station.

When we purchased WLSH in Lansford, PA, it was a daytime-only operation. It had an overnight authorization of 59 W, but the former owner did not use it. I talked to Dick Crompton of LPB in Fraser, PA and he suggested the LPB 100 W low power transmitter for our application.

I now have a transmitter that can economically provide me with my overnight power and can provide an intermediate power level for Post Sunset Authorization. Also, as Dick calls it, I now have "sleep insurance" in the form of a backup for my main transmitter, an old Collins 21E.

The installation of the LPB transmitter seemed at the outset to be as simple as mounting the unit on the wall, making a few connections and plugging it into the wall outlet.

It is that simple—and that is the problem! It took me longer to install the transfer relay in the phasor cabinet, and to plan and install the audio and modulation monitor switch over relays, than it did to install and fire up the new LPB transmitter.

The LPB line of low power transmitters is modular in design. One module is the 30 W transmitter. Two modules connected together form the 60 W transmitter and the 100 W transmitter is composed of four modules.

Internal adjustments select a variable output level and adjust audio input. (I added a relay and a trimpot to select two power output levels.)

The transmitter sounds great on the air and met or exceeded every single spec when I checked it out with our Delta splatter monitor.

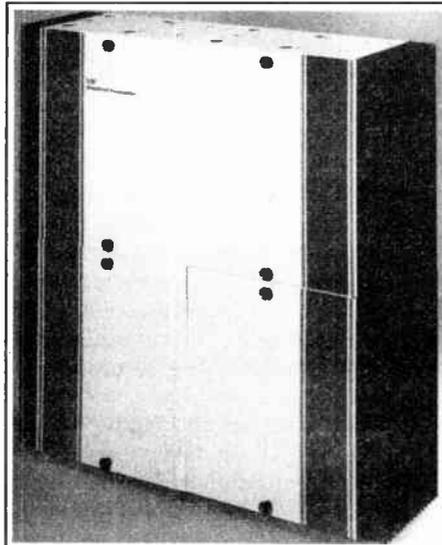
As far as quality and reliability are concerned, I have 12 LPB boards among the eight stations in our group. These transmitters are designed and constructed just as well as their boards. If my track record with the LPB boards is any indication, I expect to see many years of reliable and trouble free service from our LPB transmitters.

The only changes I would like to see on future designs are external connections for modulation monitors and a door with an interlock rather than pop-on hatches. I am very pleased and impressed with this fine LPB line of transmitters. They were certainly worth our investment.

For more information on LPB transmitters, contact John Tiedeck at LPB: 215-644-1123, or circle Reader Service 49.

*Reprinted from Radio World April 26, 1989.*

## USER REPORT



LPB earns high marks for reliability at WLSH.

# Examining Low Power AM Options

by **Richard Burden, President**  
**Burden Associates**

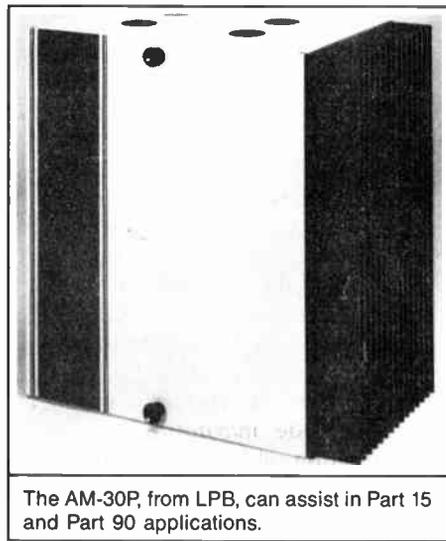
**Canoga Park CA** One area of broadcasting which makes particular use of the AM receiver is low power AM radio. Applications fall under Part 15 and Part 90 of the Commission's rules.

## SPECIAL REPORT

Perhaps the best known low power AM radio application is that of the campus radio station, authorized under Part 15. This application employs carrier current technique, the process by which the RF signal is superimposed upon an existing power line.

The output of the transmitter is interfaced with the power line through a high pass network. This allows the RF energy to enter the power line while preventing the low frequency 60 Hz from backing into the transmitter.

This network also makes the match between transmitter and load. The



The AM-30P, from LPB, can assist in Part 15 and Part 90 applications.

equivalent circuit of the power line is represented by a low resistance (usually in the order of 1 to 50 ohms) in series with an inductance.

### Variable transformer

This interface device, therefore, contains a variable transformer to match the resistive element of the load and a variable capacitor to null out the inductive element.

Connection to the power line is at the 220 or 110 volt secondary of the incoming power transformer. The RF signal then follows the route of the electrical wiring throughout the building.

The signal emitted does not radiate as an antenna. Instead, it yields a strong induction field in the vicinity of the conductor with a rapidly diminishing

field that varies as the inverse cube of the distance.

This physical principle allows for a strong signal to be received in the close proximity of the conducting cable. The rapid attenuation of this same signal keeps the signal confined to the area of interest. (LPB has a publication on this subject, titled "Tech Note 1A." It can be

## LPB's Signature Makes Its Mark

by **Dave Schmidt, CE**  
**WAMS-AM**

**Wilmington DE** Searching for the words that best describe LPB Signature consoles, those that come to mind are: "No problems!"

We have been involved with LPB Signature consoles for many years. Our company has always made them our first choice for any station that asked for a good, dependable console.

Its selectable inputs for each of the channels make source selection easy, and gives the operator the pleasure of smooth operation. If a change has to be made, it can generally be done in a matter of minutes.

How well do the Signature consoles hold up under tough operating conditions? We have installed them in private schools and universities, which we feel really puts any piece of equipment to its maximum test of durability. The results? No problems after years of hard use.

The layout inside the consoles is an engineering dream. The large barrier strip terminals, clearly marked, make for a smooth hook-up (unlike the very tough wedge-in-the-small-hole-and-screw-down terminals).

After you have done a few installations of the Signature consoles, you can generally do 75% of the hook-up without even looking at the detailed instruction book.

In the event of a problem, LPB has always given us full support with needed parts and has always answered our technical questions (as few as need to be asked).

If a pot needs to be changed or a switch needs servicing, there is plenty of room in which to work and the problem can usually be corrected in a few minutes.

Construction of the console makes it look like it is built to last—we have not been let down in that department.

And in high RF fields we have found the console to be RF-free (even in the immediate area of a 10,000 W AM transmitter, RF is not present).

The movie guy gives "thumbs up" for a good movie review; we can do the same with the Signature consoles.

For more information on Signature Series consoles, contact John Tiedeck at LPB: 215-644-1123, or circle Reader Service 47.

Reprinted from Radio World August 23, 1989.

obtained by writing the company at 28 Bacton Hill Rd., Frazer, PA 19355.)

### Drive-ins and leaky cables

Another common carrier current technique is used at numerous drive-in theaters. Here the RF signal is superimposed upon the existing field loudspeaker wiring and the sound from the picture is received on the standard AM automobile receiver.

Although originally intended to circumvent speaker theft, this technique has been widely accepted as an improvement in audio for the theatre patron.

A variation of the carrier current technique is "leaky cable technology." Here, the technique is employed as the vehicle for routing an RF induction signal.

Leaky cable is terminated in its characteristic impedance. At AM broadcast frequencies, it intentionally leaks a linear induction field along its length.

There has been much misconception on the subject of the radiated field. Some argue that this constitutes an antenna. Actually, its representation is that of a transmission line terminated in its characteristic impedance and is more properly defined as a "Terminated Transmission Line."

It is the dummy load, or termination, that is the actual antenna member in this system. The resultant field, linear along its length, yields a propagation characteristic which attenuates as the inverse cube of the lateral distance from the conductor.

### Wide range of supporters

Measured data supports the physics of this approach. Leaky cable has found favor in those applications where a linear field was required over longer distances.

Users of this technology include the Los Angeles Lakers and Los Angeles Kings at the Forum. The sports teams employ this method to receive game broadcasts inside the arena. Santa Anita Racetrack uses the technique to enhance the enjoyment of racing.

Other uses have served the church community. The Crystal Cathedral in Garden Grove, CA utilizes leaky cable routed through the parking area to provide reception of services held in the sanctuary to those choosing to remain in their vehicles.

Others who use leaky coax techniques for language translation and aid to the hearing impaired attest to this simple but effective use of induction principles and standard AM broadcast receivers.

Longer lengths of induction cable can be found on the approach roads to such

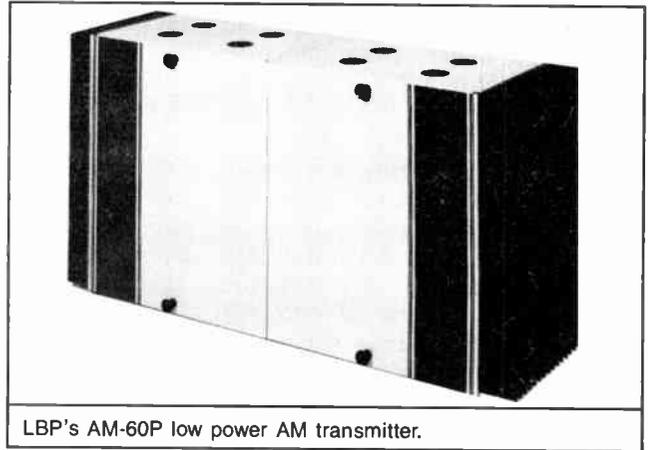
attractions as Walt Disney, Epcot Center and the Grand Ole Opry. These attractions make use of induction techniques to provide information to incoming motorists. As commercial establishments, they operate under Part 15 of the rules.

In the late '60s, Cliff Moore, GM of the Los Angeles Department of Airports, used leaky cable technology to solve a congestion problem at LAX, which has the distinction of being the busiest vehicular traffic airport in the world.

Moore felt the congestion at LAX could be relieved if motorists were provided with traffic, parking and airline location information as they entered the airport area. This was the beginning of what is now known as the Traveler's Information Service.

The Commission issued rulemaking on the TIS service in 1977. This is a licensed service limited to local government use, for the expressed purpose of providing information to the traveler.

Authorization includes both leaky coax technology and short vertical antennas. Power limitations for this service are a maximum of 50 W into a leaky cable or 10 W into an antenna system.



LBP's AM-60P low power AM transmitter.

The maximum field at 1.5 km from the site of an antenna system is not to exceed 2.0 mV/m regardless of power, which limits coverage to the specific area of interest.

Conversations with receiver manufacturers would seem to indicate that the public has abandoned interest in AM radio. But the continuing effort on behalf of AM improvement is helping AM to compete in today's world.

The multifaceted uses of low power AM radio only add to the value and versatility of the AM broadcast spectrum.

*Editor's note: Richard Burden is president of Burden Associates, a broadcast engineering service.*

*For information on low power transmitters, contact John Tiedeck at LPB: 215-644-1123, or circle Reader Service 122.*

*Reprinted from Radio World April 25, 1990.*

# Radiating Cable Uses

by Richard Crompton, App. Eng.  
LPB Inc.

**St. Michaels MD** Radiating cable can be described as a unique form of "antenna." Why? Read on.

## SPECIAL REPORT

The term "antenna" is actually a misnomer. A radiating or leaky cable is actually operated as a terminated transmission line. The characteristic impedance load termination at the end of the cable is the actual antenna, but terminations do not radiate usefully.

Like all current-carrying transmission lines, there is a field surrounding the cable. It is this field that we utilize, hence

we incorrectly call the radiating cable an "antenna." This surrounding field is the induction field; it is highly localized to the immediate vicinity of the cable.

While most other types of antennas strive to provide maximum coverage area, a radiating cable system is used to provide coverage of a small and specific geographic area. Practical reception range from the cable, in the AM broadcast band, will be limited to approximately one hundred feet.

### Cable forms and applications

To produce a controlled amount of radiation from a coaxial cable, the cable is manufactured with some form of openings in the outer shield.

Andrew "Radiax," originally designed for VHF use in subways, resembles a

semi-rigid transmission line with a solid slotted outer shield. Other radiating cables manufactured for specific AM broadcast band use employ a sparse copper braid for the outer jacket.

LPB produces the NF-1D cable for transmission zones of no more than 1000 feet. The NF-2D cable, also made by LPB, is a lower loss, heavy duty cable, which may be used for a linear transmission zone of up to 5000 feet. The cable is coaxial, with drain wire and a polyvinylchloride jacket.

Almost all applications of radiating cable have been in the AM broadcast band, where a standard AM radio is the receiver.

Travelers' information services (TIS), authorized in Part 90.242 of the Commission's Rules, may use either a radiating cable or a short vertical antenna. The first TIS installation, at the Los Angeles International Airport in 1972, employed two buried cable transmission zones.

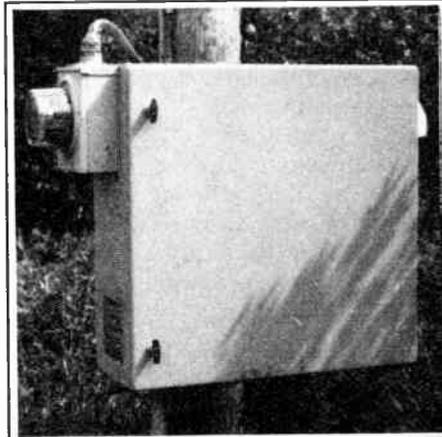
A more recent installation is the system on the approach road to the Dulles International Airport near Washington, DC. This system utilizes a single length of approximately 11,000 feet of cable.

#### Unlicensed applications

Part 15 of the Rules allows unlicensed operation in the AM broadcast band under certain conditions which can be

met by a radiating cable system operating at low power input.

A wide variety of applications have utilized this approach. Perhaps the best known are those on the entrance and exit roads to Disney's Magic Kingdom and EPCOT Center. A timely repeating message prepares visitors with information about daily features, hours of operation, ticket prices, etc., before



A typical equipment cabinet for a buried cable system along a road.

they even get to the parking area.

In New Jersey, a visitor listening on 530 kHz while driving through the Animal Safari at Six Flags Great Adventure hears a series of informational tapes as he progresses from one animal area to an-

other. Clarity is excellent and there is no interference between the 17 adjacent message zones.

Drive-in theaters and churches have long been users of radiating cable systems buried in the parking lot, to provide patrons a system that does not annoy the neighbors and is less expensive to maintain.

#### Typical radiating cable systems

A length of approximately 7000 feet of type NF-2D radiating cable, a product found in most buried cable systems, can be driven by a small AM transmitter operating at about 20 watts.

These systems may be placed end-to-end to provide a sequence of messages as in the Great Adventure Animal Safari, or the system may be extended almost indefinitely using linear RF amplifiers and additional cable lengths.

The highly confined radiation pattern of a radiating cable system is advantageous for many specialized applications. In addition to the several examples above, the "smart road" of the future may prove to be based upon the induction field from a buried radiating cable.

*Editor's note: For additional information on radiating cable and its applications, contact John Tiedeck at LPB: 215-644-1123, or circle Reader Service 10.*

*Reprinted from Radio World May 23, 1990.*

## Moseley RPL 4000 A Winner at KFMZ

by Eric Hoehn, CE  
KFMZ

**Columbia MO** It seems that most stations are doing more remote broadcasting; KFMZ is no exception. From revenue-producing broadcasts from clients' stores to promotion of the station to charity events, the live remote is becoming increasingly popular.

### USER REPORT

remotes are not as easy to do as they once were. We found that our old VHF equipment just wasn't up to the job anymore.

After deciding that the UHF RPU channels had promise, we started searching for equipment. Having seen the Moseley RPL 4000 system at the SBE convention last year, we decided to purchase one even though the unit was not available immediately.

The system began to impress us as soon as it arrived. The transmitter weighs only 12.5 lbs. and boasts features and performance that make setup and use a simple matter.

Three microphone inputs, one of which can be switched for line level, mean that remotes for our morning show don't require

a mixer. For engineering, the transmitter is fully metered and comes equipped for two-frequency operation. The frequency selector automatically sets the deviation as well.

A wideband and a narrowband channel can be used without any more work than flipping the frequency switch. And, since the carrier frequency is synthesized, changing to any frequency can be done in the shop in a few minutes by setting DIP switches for frequency and deviation.

Twenty watts of output make simple work of everything we have tried. On battery power the transmitter draws only 5 amps at 13.6 V, so any vehicle can handle a remote . . . simply build a power cable for the cigarette lighter. Moseley even supplied the connector for the transmitter battery power input!

The transmitter has companding built in, but you can add any kind of noise reduction you like because the audio is routed to a rear panel connection. Just switch the front panel "NR" switch to "EXT" . . . it is supplied with a jumper installed, so you can switch off the companding if desired.

Also included is a test oscillator, a 27 Hz oscillator for repeater control, and dual color LEDs for channel selected, deviation selected, AFC locked, radiate, and VSWR higher than 3:1. The front panel also has a headphone jack with a volume control.

The receiver is also synthesized with DIP switch programming

for the two front panel selected frequencies. The deviation is set automatically when the channel is selected, but it can be switched manually to wide or narrow, bypassing the internal programming if desired.

The choice of companding or external noise reduction is carried through from the transmitter, as is the dual color LED scheme. The LEDs indicate signal presence and AFC lock, as well as channel selected and bandwidth selected. The squelch and output level can be adjusted with a small screwdriver from the front panel.

Performance has been excellent. The audio quality is outstanding even in the narrowband channels. The receiver, based on technology used in Moseley's STLs, is remarkably selective and sensitive—it allows us to set up indoors fairly often.

Probably the highest praise we can give the system is that we

no longer send an engineer to most remote broadcasts . . . the talent sets up the equipment, and we can count on a good received signal.

The only criticism we have is that the power cord on the transmitter shouldn't be detachable . . . we had worries of misplacing the cord on a distant remote, but we just tied-wrapped the power cord to the back of the transmitter.

The Moseley RPL 4000 system has solved the problems that remote location broadcasts traditionally have given us.

*Editor's note: For more information on the RPL 4000, contact Dave Chancey at Moseley: 805-968-9621, FAX: 805-685-9638, or circle Reader Service 63.*

*Reprinted from Radio World October 24, 1990.*

# Myat Rigid Line Put to the Test

by Don Aves, VP Engineering  
Myat, Inc.

**Norwood NJ** It's long been known that FM broadcasters in urban centers can realize substantial cost savings by sharing antenna towers.

Until recently, however, many RF engineers were concerned about the possible penalties in transmitter performance and signal quality involved in a multistation antenna installation.

The 603' antenna recently erected for KGON-FM in Portland, OR meets those concerns by combining four FM stations on a single run of 9 3/16" 50 Ohm rigid line.

The signals will be combined at the transmitter building and then sent via the Myat rigid line to a circularly polarized antenna at the top of the tower. This solution has allowed KGON-FM to meet its new Class C height requirement, while simultaneously satisfying strict local and federal ordinances regulating RF exposure at ground level.

KGON-FM had two principal reasons for choosing 9 3/16" 50 Ohm line—maximum peak voltage fault protection and mechanical ruggedness.

The high peak voltage capacity greatly enhances system survivability in the event of lightning or antenna problems involving high standing waves from the many frequencies carried by the transmission line. The mechanical ruggedness should help reduce maintenance costs and ensure a reliable system.

There are other reasons why 9 3/16" transmission line is suited to this type of multistation installation. Its 580 MHz cutoff frequency is high above the FM band—in fact, it will accommodate UHF stations up to Channel 31.

With a peak power rating (at unity VSWR) of 5800 kW and an average power rating at 108 MHz of 430 kW, 9 3/16" line has ample capacity for several FM channels.

Power loss per 100 feet of line at 108 MHz is only 0.032 dB, giving a transmission line efficiency of 95.67% at 600'.

## Unique and innovative project

KGON-FM chose Myat to supply the 9 3/16" rigid line for its new tower after evaluating competitive bids from several potential suppliers. This multiple FM installation represents a unique use of 9 3/16" line, so we were excited to be the supplier for this innovative project.

## TECHNOLOGY UPDATE

Like all Myat copper transmission line, our 9 3/16" line sections are formed from high-purity selected conductivity mill run copper tubing.

Buying the mill's entire run ensures us the consistency and quality needed for RF line. In addition, we can control dimensions precisely for optimum RF performance.

To further minimize VSWR, four-port dielectric tuners are available. It is anticipated that when KGON's tower goes on the air later this year, it will have a VSWR of 1.05 or less over the entire FM band from 88 to 108 MHz.

We also made use of advanced construction techniques to enhance the reliability of Myat 9 3/16" RF line. All flanges are joined to the line sections and elbows with a technique known as MIG-welding, which reduces heat transfer into the welded materials, for

a stronger joint.

In any transmission line installation, elbows are subjected to the greatest stress. To prevent deformation as the line expands and contracts, the copper tubing used for our 9 3/16" elbows has walls that are twice as thick as those of the line sections.

Elbows are reinforced with heavy-duty brass box gussets. Each elbow is pressure-tested twice—once after the two legs have been welded together and again after the gusset has been attached.

## Watchband contacts

To ensure clean friction surfaces and maximize thermal conductivity in the line anchors, four "watchband" spring contacts made of silver plated beryllium-copper alloy are used.

The design of the KGON tower includes a below-grade tunnel leading from the transmitter building to the tower, and a 6' diameter central tube that houses the vertical portion of the run.

Despite this protection from exposure to the weather, we elected to use stainless steel for all the hangers. To further enhance the reliability of the installation, all vertical line hangers have dual springs.

As ground-level RF limits become lower and FCC height requirements higher, it's likely that more and more FM stations will be looking at the merits of shared towers.

If an installation of this type is in your future, we urge you to consider the benefits of 9 3/16" 50 Ohm transmission line.

*Editor's note: For additional information, contact Don Aves at Myat: 201-767-5380, or circle Reader Service 37.*

*Reprinted from Radio World May 23, 1990.*

# AMX Rates High at WDFX

by Jeff Breitner, CE  
WDFX

**Detroit MI** Pacific Recorders & Engineering describes its AMX console as a "broadcast operations console"—one that can handle the rugged life of an on-air board and one flexible enough to be of use in a production studio.

Yet how many times have "one-size fits all" products fallen short of even the most conservative expectations? The AMX will meet the challenge of a variety of broadcast applications.

## USER REPORT

The AMX, like all of PR&E's consoles, is modular. For wiring ease, all wiring connections are made in the rear of the console. Mainframe sizes are 10-, 14-, 18-, 22-, 26-, 30- and 34-input positions. The mainframe comes standard with the mixing bus metering and meter switchers, line output/DA modules, control room monitor and a send/return foldback module.

### Return to sender

The send function is a useful concept: It allows audio from any input module to be routed to one of the two send

ahead of the module fader to the send busses.

The AMX has been designed to allow each input module to be independently processed. This is accomplished with an extra row of slots above the input modules. Optional accessories for these slots are stereo and mono equalizers and a voice processor module.

A very simple method of supplying mix minus is by using two mix busses and a mono-output module. The mono output module will sum the left and right channels of the selected buss. If more than one buss is selected, it too is part of the output.

If the user requires a bit more extravagance, the telco mix module will



PR&E's AMX console stands up to daily use in WDFX's production studio.

Even though the PR&E equalizer and voice processor modules do a good job, for some people it may not accomplish the desired amount of equalization or voice compression. It may be a good idea to provide additional mic processing via patch send and return points and put any existing equalizers in the effects rack.

A very useful optional module is the line output switcher. Its function is

sum the channels of the selected mix bus and give additional control over the incoming telephone audio. Control panels for the Telos brand of telephone hybrids are also available and make a nice complement to the console.

There are also a host of other option modules and accessories suited for different needs. Items such as remote control panels, studio monitor modules, slate/talkback monitors, remote input selectors and extra control turrets make the AMX very well suited for either a specific or wide range of tasks.

In the real world of radio, how does the AMX perform? The one in use at WDFX has withstood the incessant use dealt to it every day. It's turned out to be a great two-track production console. Very little coaching of the production staff was required to get them off and working when the console was first installed. And there's never been a problem which resulted in studio downtime.

PR&E has a reputation of being not for the budget-minded. However, once consideration is given to the features and quality of the AMX, the money is found to be well spent.

***In the real world of radio, how does the AMX perform? The one in use at WDFX has withstood the incessant use dealt to it every day.***

busses. Send audio can be strapped as a left-right sum of the input module or discrete left and right channels.

The return buss routes audio into any or all of the three mix busses and is controlled with its own fader. The advantage of being able to easily punch audio to another location is readily apparent. There's no patching involved in sending various workparts to effects equipment.

And getting it back to the console for the final mix is just as easy with the return controls. Additional versatility is gained with the "pre-send" controls on each module. Pre-send routes audio

simply what the name implies—it selects the source for another set of line outputs. Any of the three mix busses can be selected (although not simultaneously) and sent to a set of outputs independent of the normal line outputs. This can be a handy device if distribution amplifiers are used in a production studio.

### Telephone mix-minus

Almost all studios have a need to record telephone conversations. Whether it be with state of the art digital hybrids or less lofty methods, the AMX is quite at ease in making mix-minus for telephone use.

*Editor's note: For additional information on the AMX consoles, contact Anders Madsen at PR&E: 619-438-3911, FAX: 619-438-9722, or circle Reader Service 88.*

*Reprinted from Radio World August 22, 1990.*

# QEI Offers Power Supply Option

## With FMQ-20000B/30000B, Broadcasters Can Choose Between Single and Three Phase Supply Design

by Jeff Detweiler, Dom Sls Mgr  
QEI Corp.

**Williamstown NJ** "If we don't have it ... you don't need it!" That's how most transmitter manufacturers used to treat the idea of a high power single phase transmitter. They overlooked the possibility that Class "A" facilities might someday upgrade their plant and be confronted with the cost or inability of the power utility to provide three phase power.

Such stations often installed rotary phase converters to generate three phase for the new transmitter. But this rotary converter approach added complexity and another piece of equipment to maintain. There had to be a better solution to the problem.

Many transmitter companies had single phase designs. But because the tetrode designs of many manufacturers were prone to having the plate voltage soar when exciter drive was lost, many a rectifier stack was sacrificed in a plume of smoke and fire.

## TECHNOLOGY UPDATE

It was this inherent problem of mixing tetrodes and single phase that led QEI to design its high power transmitters around a triode in a grounded grid configuration.

If you measure power in and RF power output, the overall efficiency between a tetrode and a triode transmitter are within 1% to 2% of each other. Triodes typically are less expensive, and rarely foul up catastrophically like their tetrode counterparts. Add in the inherent stability, elimination of tube neutralization, and greater internal component spacing, and you have a rugged tube with a predictable characteristic.

For those concerned with synchronous AM noise, the grounded grid triode is the only design to get numbers approaching -60 dB!

### Triode advantage

What makes the triode so conducive to single phase operation? Obviously, the

tube doesn't care how it gets the DC voltage. The problem is filtering the DC to the degree required for transmitter operation. It requires the use of a two-

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***In addition to modular IPAs, the FMQ-20000B/30000B have redundant modular power supplies.***

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section choke input filter.

However, to keep the inductance of the input choke to a realistic value, a relatively large minimum current must be maintained. Should the current drop below the critical value, the filter will

amounts of power. Switching the bleeder in and out with RF drive would save power, but is complex and expensive to accomplish.

Fortunately, the zero bias triode accomplishes the switched bleeder trick automatically. With no RF drive, the

idling current is sufficient to allow an input choke of practical size, and as RF drive is applied, the plate current makes RF power instead of heat.

### A breed apart

This design concept resulted in the QEI FMQ-20000B/30000B, the first high power FM transmitters to offer a single phase and a three phase design. Beside having a power supply that sets the FMQ-20000B/30000B above the others, QEI has incorporated our proven "lump constant" PA circuit around the grounded grid triode. It has no trouble-prone sliding contacts, and no conventional plate blocker.

Driving the PA are QEI's own 600 W solid state IPA modules. In addition to modular IPAs, the FMQ-20000B/30000B have redundant modular power supplies. This design gives each module its own supply, adding to the ease of maintenance.

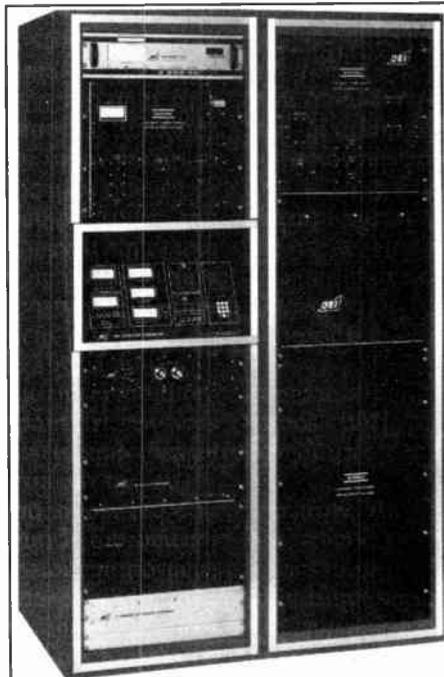
The entire package including power supply is housed in two 24"x76"x34" cabinets. Through the use of hinged front panels and full rear doors, every component is easily and safely accessible.

With a free spares kit, free on-site check out, a 15,000 hour tube warranty, and the option of having the single or three phase supply you want at no extra cost, FMQ-20000B/30000B really make QEI stand for Quality, Engineering and Innovation.

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*Editor's note: For more information contact Jeff Detweiler, at QEI Corp.: 609-728-2020, FAX: 609-629-1751, or circle Reader Service 52.*

*Reprinted from Radio World November 21, 1990.*



QEI's FMQ-20000B/30000B transmitters employ modular solid state IPA design.

act as a capacitor input filter and the DC voltage will rise to the peak value of the applied AC (approximately 150% of normal). With a tetrode design this happens when RF drive is removed, as could happen with a momentary power glitch or an exciter or IPA fault.

The use of a bleeder resistor to maintain this current would waste large

# RPG Key to WQXR Acoustics

by **Alfred W. D'Alessio, President Northeastern Communications Concepts, Inc.**

**New York NY** In radio the concept of the studio has become virtually extinct ... or to be more precise, its functions have become incorporated into the control room itself.

Relying on traditional materials for designing a live performance studio at classical format WQXR in New York City would have been difficult. The gross space available for the studio would yield a useful acoustical volume of less than 5000 cubic feet.

To complicate matters, every weekday afternoon a live show is broadcast which includes an informal mix of chamber music and roundtable discussions with the musicians themselves.

Combining talk and music functions in this manner leaves no available time to make adjustments between the music and speech portions of the program.

The properties of absorption, reflection and diffusion make up the acoustician's entire palette. Tuning a given room for a specific purpose is a matter of selecting the appropriate materials to keep these properties in proper proportion relative to the listener or the microphone.

But just as capacitors and inductors can each exhibit the characteristics of the other as a function of frequency, so can acoustical absorbers and reflectors. Traditionally, using these two classes of materials, reverberation time could be tailored by balancing the proportion of absorptive to reflective materials, relative to the incident angle and frequency of any sound to be controlled.

In order to maintain that balance throughout a room, the reflective materials were usually contoured to disperse the sound they reflected over a large area. This is the property of diffusion.

However, in small rooms such as the WQXR studio, no practical diffusion was available until the advent of the RPG Diffusor.

The RPG Diffusor lends WQXR's studio its most obvious acoustic characteristic. Mounted in the ceiling, a field of over 100 square feet of modified QRD 1911s opposes a specularly reflective wood parquet floor.

The result is that sound originating in

any location in the room is distributed with clarity and intelligibility throughout the entire studio, without significantly increasing the sound's reverberation decay time.

Such characteristics permit intimate miking of musical ensembles with a distant pair of coincident stereophonic microphones. The placement of the microphones is not critical.

Once seated at the interview table, up to five guests and one host can be individually miked, with no disturbing room artifacts, thanks to the short reverberation decay the RPG Diffusors help maintain.

To understand how the RPG Diffusor differs from a reflector, consider your bathroom mirror as a simple reflector and a white painted wall as a diffusor. If you hold a lamp in front of the mirror, its reflection will be harsh and blinding. This is known as a specular reflection.

Place two specular reflectors opposite each other and like barber shop mirrors they will support numerous reflections of each other, an analogy of the "twang" you hear when you clap your hands between two brick buildings. Known as slap echo, this makes listening uncomfortable and miking impossible.

## SPECIAL REPORT

Holding that same lamp in front of a white painted wall will illuminate the entire room, just as an acoustical diffusor disperses sound.

The RPG Diffusor products work on a principle similar to diffraction gratings

in the field of optics. The acoustical "grating" is actually composed of a series of wells separated by thin dividers.

For WQXR, NCC chose the RPG Diffusor with the highest number of wells per unit length, the model with the highest frequency at which diffusion outranks specular reflection.

The RPG Diffusor disperses sound at multiple angles to the incident sound source in one plane, while exhibiting a specular reflection of the sound source at 90° to that plane.

The RPG Diffusor also has the advantage of diffusing any incident source over a full 180° within its diffusing plane. In order to provide dispersion in two planes and to diminish the chance of supporting any slap echoes from the specularly reflective floor, the WQXR diffusors were modified to form a checkerboard pattern in the ceiling.

The acoustic quality of the new WQXR live performance studio is appreciated enthusiastically by the musicians who have played there, as well as the WQXR engineers and on-air talent.

As an essential ingredient to the studio's success, the RPG Diffusor remains the only field-proven commercial product to provide efficient acoustical diffusion for the broadcast and recording industries, wherever uniform sound dispersion is desired within a limited space.

*Editor's note: For additional information on RPG Diffusors, contact Peter D'Antonio at RPG Diffusor Systems: 301-249-5647; FAX: 301-249-3912, or circle Reader Service 94.*

*Reprinted from Radio World July 25, 1990*

# Shively Tames the Tiger

by **Clay Freinwald, CE KBSG-AM/FM**

**Seattle WA** When it became clear that KBSG (known as K-Best) was going to be successful in its bid to move its FM transmitter site to West Tiger Mountain, it was time to begin the process of selecting equipment for the new location.

There were some problems to keep in mind, however. Some years ago, our

station had moved to the site of another station whose coverage was superior. After dutifully installing an antenna on the same tower and expecting the same results, guess what? Great coverage in all directions—except Seattle, the major city in the region!

The station fell victim to a severe case of pattern distortion. I vowed to not get caught in that trap again.

The new transmitter site had never

been used by broadcasters before; it was about 3150' above sea level, 16 miles east of Seattle.

At 47° north, this meant harsh winters with lots of ice. I knew that, with the snows that fall over West Tiger Mountain in the winter, we needed a rugged antenna.

Frank Kramer, Viacom's corporate radio DE, suggested a Shively—after all, Shively had supplied the system on Mt. Washington, NH. Surely West Tiger could not be any worse than that place!

At Shively's invitation, I visited the company's facilities in Bridgeton, ME. The high point was my tour of the company's antenna range. Shively determines the actual coverage of its antennas with scale models of towers and antennas and frequencies four times the actual.

On the way back to Seattle, I was convinced that the fellows in Maine could do the job.

Now it was on to the project and another consideration. The powers that be determined that our new tower should be able to hold a TV antenna on top.

This meant I was going to have to side mount our FM antenna on a tower big enough to support the multi-ton monster. At the same time, the antenna should neither distort KBSG's coverage pattern nor give me nulls over territory

that must be served.

I had nightmares about the GM being able to see the tower on the mountain top, but not being able to hear the station on his radio, just like at the old site.

After we had determined the minimum size for the tower, it was back to Maine and the test range. Shively's old standby, the 6810, provided us good patterns, with minimal nulls in the vital directions.

## USER REPORT

Also, due to the site's elevation, we needed to address beam tilt. At the projected 60 dBu contour, the angle was about one degree. Because of the minimal number of bays—four—I chose two degrees of downtilt; the array is center fed.

With other stations at the site, it became clear that we would have to be alert not only to interference to the 100-plus land mobile installations from the K-Best transmitter, but also the cumulative effect of all the stations, intermodulation products, etc.

Shively came up with just the ticket. Borrowing from the company's successful multistation combiner technology, we installed a four-section band pass filter at the output of the

transmitter combiner.

This filter turned out great. With something under 20 ns of group delay, degradation to the K-Best signal would be minimal. In conjunction with the band-pad combiner system, IMD products would be addressed.

The antenna from the old main site was dissected and installed on the Tiger Mountain tower as a standby. A new Shively 6810 four-bay directional was installed in its place (to keep the standby site's 1 mV/m contour from overlapping that of the new site).

The proof of the pudding is in the eating and turning the new site on proved to be sweetness. The station played great, all over the place! A number of other stations in the market agreed, and shortly we were on our way toward a multiple FM station facility.

Keep in mind that almost any side mounted antenna will produce a pattern that could do your station considerable harm. Spend the extra money and have your pattern checked before you put up that FM antenna.

Call Shively. You'll be as happy as I am.

*Editor's note: For more information on the 6810 antenna, contact Jonathan Clark at Shively; 207-647-3327, or circle Reader Service 33.*

*Reprinted from Radio World May 23, 1990.*

# Shure Automates WTMX Mics

by Scott Fenstermaker, Asst. CE  
WTMX

**Skokie IL** Some things never change. Just minutes before the scheduled taping of one of several public affairs programs aired on WTMX, we were running around trying to figure out where all the talk studio microphones had gone.

## USER REPORT

As a station that produces much of its own PA material as well as other interview programming, WTMX needed to find a better way of maintaining a basic interview studio without having microphones, mic stands and headphones disappear between taping sessions.

We tested several different systems before discovering the Shure AMS-4000 automatic microphone mixer. Used with a compressor/limiter to ride gain, it seems to be the answer to our prayers.

### Dedicated mics

The AMS-4000 is a four-channel mixer (an eight-channel version is also available) which automatically gates each mic on and off as needed. It is important to

note that the mics used with the AMS-4000 are specially designed for use *only* with this system and are connected using supplied cable.

The AMS mics are available in either a "probe" type with a cardioid pattern or low-profile surface-mount style with a hemi-cardioid pattern. Again, both types of microphones can only be used with the Shure AMS system, but this fits our needs perfectly . . . these mics can't get up and walk into another studio between uses.

***The AMS mics are available in either a "probe" type with a cardioid pattern or low-profile surface-mount style with a hemi-cardioid pattern.***

Using the AMS-4000 is simple. Set the input gain and master gain controls as you would with any microphone mixer, except that you don't need to keep unused mics turned off—the mixer does it for you.

When sufficient audio level is detected within the pickup

zone of the mic, the mixer gates that mic on, leaving the unused mics off. This minimizes background conversation, air vent noise, paper shuffling, etc., from being picked up.

### Straightforward layout

Layout of the controls on the AMS-4000 is straightforward. Individual channel input gain controls and a master gain control make up the front panel along with an aux input control to adjust

*...this mixer has improved the quality of our news and public affairs programming at WTMX.*

gain of the 1/4" unbalanced aux input and output jacks located on both front and back panels.

The microphones plug into rear panel XLR jacks. Front panel LEDs indicate which microphones are gated on. Each channel module also provides an unbalanced direct output that can be internally jumpered to feed pre- or post-fader mic audio independent of the balanced Line/Mic program output.

For even more versatility, Shure provides logic control for each channel. From these rear panel barrier strip connections, it's possible to control the gating, muting, remote indications, etc., of each individual input channel.

Other rear panel controls include an adjustable (.5 to 2 seconds) "time to off" delay to keep the mic gated on after audio is no longer present, as well as an adjustment (-8 dB to minus infinity) to determine how "off" you want the mics to be. Also available are audio patching jacks that allow the linking of up to 25 AMS-4000s, for a total of 200 microphone inputs.

All in all, the AMS-4000 is an extraordinary piece of equipment. It does exactly what Shure says it will do, and it has a very detailed user's manual that explains how and why. There is no question this mixer has improved the quality of our news and public affairs programming at WTMX.

*Editor's note: For more information on the AMS-4000, contact Michael Petterson at Shure: 708-866-2512; FAX: 708-866-2279, or circle Reader Service 41.*

*Reprinted from Radio World July 25, 1990.*

# Symetrix SX-206 Gives KXRX's Audio Punch

by Don Winget, CE  
KXRX

**Seattle WA** At KXRX it seems like our production rooms get more important—and more complex—every day. Rising expectations are forcing us to upgrade, with new effects and signal processors added almost weekly.

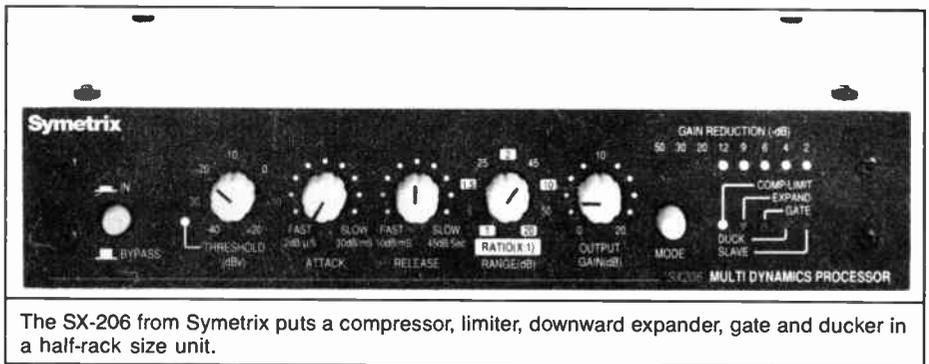
What first got my attention about the Symetrix SX-206 was how compact and complete it is. In just one half-rack size box you get a compressor, a limiter, a downward expander, a gate or a ducker. A pair gives you true stereo in any mode, all in a single rack space!

The SX-206 front panel is very clear and easy to use. LEDs show which mode you're in and how much gain reduction you're getting.

A push switch on the front panel sets the operating mode to comp/limit, expand, gate, duck or slave. Each push of the button steps the unit to the next mode. On the back are DIP switches that set the "wake up" mode—the mode the unit comes up in when you turn on the power.

When you want to run stereo, slave mode allows one set of front panel controls to operate two SX-206s. With one control panel running two units, you don't have to go back and forth between channels to get them to sound the same. And they

## USER REPORT



The SX-206 from Symetrix puts a compressor, limiter, downward expander, gate and ducker in a half-rack size unit.

always track perfectly so the stereo image doesn't shift.

That means that in a single rack space you can have two mono units for laying down tracks and later you can use them as a tracking stereo pair for making your final mix.

To record tracks, you must step through to the operating mode you want. At KXRX, when we want the finished spot to have more presence without sounding too squashed, we fatten up voice tracks with about 4 dB of compression, at a 2:1 ratio.

For real kickers we'll hard jam the voice around 9 dB, at a ratio of about 5:1. That really punches 'em up. But, it also brings up all the noise in the room.

We get rid of the noise run-up by going from the SX-206 that's in compress mode, to the other SX-206 running in expand mode. Expand means downward expander, which works like a gate, only it's easier to use. For this kind of noise control the attack and release are turned almost as fast as they go and the ratio is set at maximum.

A lot of the sound effects we get were digitally recorded with no limiting at all. They're pretty hard to handle recording to tape, and especially difficult when we put them into the sampler.

We use high ratio peak limiting to get more level into the sampler without running out of headroom. With limiting we get a better signal to noise ratio all the way

through and higher levels on the master tape without worrying about overmodulation and distortion.

Reading the manual that came with the Symetrix unit, we discovered a couple of clever tricks we've used to really blow the competition away. The manual explains how to use the ducker and the gate with the key input, something we hadn't heard of before.

Symetrix showed us how to "jam fit" a voice-over into a music bed. We use the two units as a stereo ducker for final mixing—one set for slave, the other for duck mode.

The stereo music bed goes through the regular inputs and outputs on the SX-206s. The voice track goes through the console and into the key input on the master SX-206.

With the attack and release controls set maximum fast, and the range set for 3 to 6 dB, the voice-over automatically pulls down the music bed—exactly the right amount—at exactly the right time.

The other secret weapon we get from the SX-206 is triggered

sounds. Think what you could do if any one sound could be used to turn on and turn off any other sound. Can you hear a squealing tire that laughs?

With the SX-206 in gate mode you can use one signal at the key input to turn on and off another signal that's going through the normal audio path.

With the aforementioned laugh going into the audio input and no signal at the key input, there's no signal at the audio output. But, as soon as that squealing tire sound comes on, the SX-206 opens up and lets the laugh out. Presto! Squealing tires laughing!

This kind of stuff leaves the competition wondering what hit them, keeps the clients coming back and keeps the GM happy to boot.

*Editor's note: For more information on the SX-206, contact Doug Schauer at Symetrix: 206-282-2555, or circle Reader Service 89.*

*Reprinted from Radio World June 27, 1990.*

# Symetrix Measures Up to WABS

by Bill Ashley, CE  
WABS-AM

**Arlington VA** From the earliest days, audio levels have been of paramount importance to broadcast and recording engineers. This is because, in the physical world, there are distinct

## TECHNOLOGY UPDATE

limitations on dynamic range. If levels are too high, overmodulation or tape saturation occurs; too low, and your signal approaches the noise floor.

For many years, our measuring instrument has been the analog VU meter. This is an average responding AC voltmeter, with specific ballistics, calibrated in audio terminology.

One VU (volume unit) is equal to 1 dB. In broadcasting and recording, 0 VU is usually made equal to 0, +4 or +8 dBm. The traditional analog VU meter suffers from limitations including limited range, lack of accuracy and fixed ballistics.

Enter now Symetrix with its SX205 Precision Audio Meter, an LED readout meter that is the newest member of the well known SX family. Like the other members of the family, it occupies very little space—one rack unit in height and one half rack in width.

Installation was simple: four screws hold the SX205 to its rack frame, the power transformer cord plugs into the rear panel and two TRS ¼" phone jacks on the rear panel accept the audio input. The audio inputs are capable of being

fed from either a balanced or an unbalanced source; the input impedance is high enough to bridge any source.

One important point regarding the power supply. By using a plug transformer, the SX205 qualifies as a low voltage device, therefore not requiring UL approval. The transformer itself, of course, is UL approved.

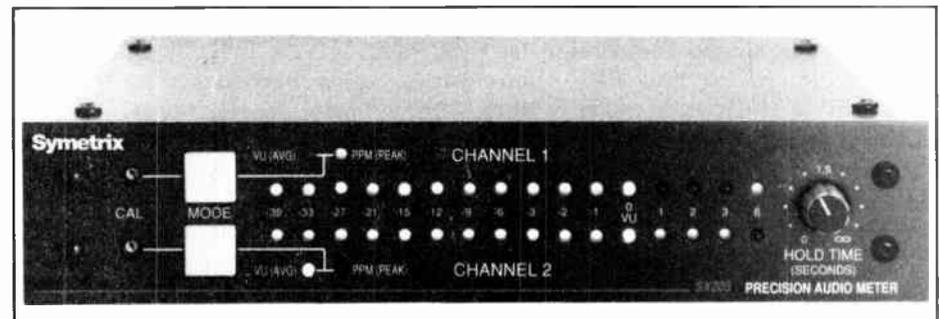
### Ideal for stereo monitoring

The SX205 works wonderfully! It has two channels, making it ideal for stereo level monitoring. With the channels one atop the other, viewing both

(a mono AM) is to parallel the two channels across the audio output of the modulation monitor. Then, with one channel set for average (VU) and the other set for peak (PPM), I'm able to see quite clearly how hard and how well my processing is working.

The smaller the peak-to-average spread, the harder I'm processing. For this use, I have the SX205 set for the bar mode with about one second of hold time.

While I prefer the bar mode, a dot mode is also available; switching from one to the other is accomplished using



The Symetrix SX205 provides accuracy at reasonable cost.

simultaneously is easy.

Both VU (US standard) and PPM (European peak reading standard) scales are available at the touch of a button. Its range is +6 VU to -39 VU. By switching between VU and PPM during a recording session, you're able to quickly determine your peak-to-average ratio, thereby achieving the best level consistent with headroom, dynamic range and signal-to-noise ratio.

My favorite use of the SX205 at WABS

the front panel mode switches. The hold time, too, is adjustable. One knob controls both displays and is continuously variable from zero to infinity.

The only other controls on the front panel are the screwdriver-adjust calibration pots. These merely set the input level for referencing to your system's operating level; they do not affect the unit's accuracy.

Speaking of accuracy, I compared my SX205 to a laboratory grade AC voltmeter; it was right on the money! Obviously, when Symetrix put the word "precision" in the SX205's name, it wasn't just hype.

### Key features

Two other features of the Symetrix SX205 should not be overlooked. One is a built-in 1 kHz sine wave oscillator, putting out +4 dBm from a rear panel TS phone jack. This is quite handy in recording and maintenance situations for system level setting.

The other feature, which will probably be of more interest to service technicians than to broadcast and recording engineers, is its ability to measure power amplifier output.

A rear panel barrier strip accepts the input, while two rear panel switches select the power level (100 W or 1 kW) and the impedance (2, 4 or 8 Ohms). A supplied overlay, calibrated in watts, adheres to the front panel display.

Frankly, I would have preferred the PC board and rear panel space occupied by this feature to have been used for an additional range or two for the line level inputs. An extra 40 dB of gain that could be switched into the input circuitry would have permitted the SX205 to measure noise levels, too.

### Silkscreening criticism

One other small criticism I have of the SX205 is the PC board silkscreening. Many of the component designators are under the components they designate. For example, try to find R29 when you're in a hurry. It seems the silkscreen artist has never had to service a piece of electronic equipment.

All in all, though, the Symetrix SX205 is a great device for continuous level monitoring, as an aid in setting up your processing or as a piece of test equipment on your bench. It's compact, easy to use, very accurate, quite reasonably priced and I'm crazy about it!

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*Editor's note: Bill Ashley has been CE at WABS since 1968. Then it was a full time chief's job; now, it's part time. His full time job is now with Bradley Broadcast Sales in Gaithersburg MD, where he can be reached for comments or questions at 800-732-7665.*

*Or, for more information, circle Reader Service 30.*

*Reprinted from Radio World January 24, 1990.*

# Tascam on the Right Track with the TSR-8

by Dave Holmes, President  
Holmes Productions

**Stockton CA** After four years of hard work in an 8'x8' cubical I built in my garage, it was time to move up in the wonderful world of production—I decided to build a new, larger studio.

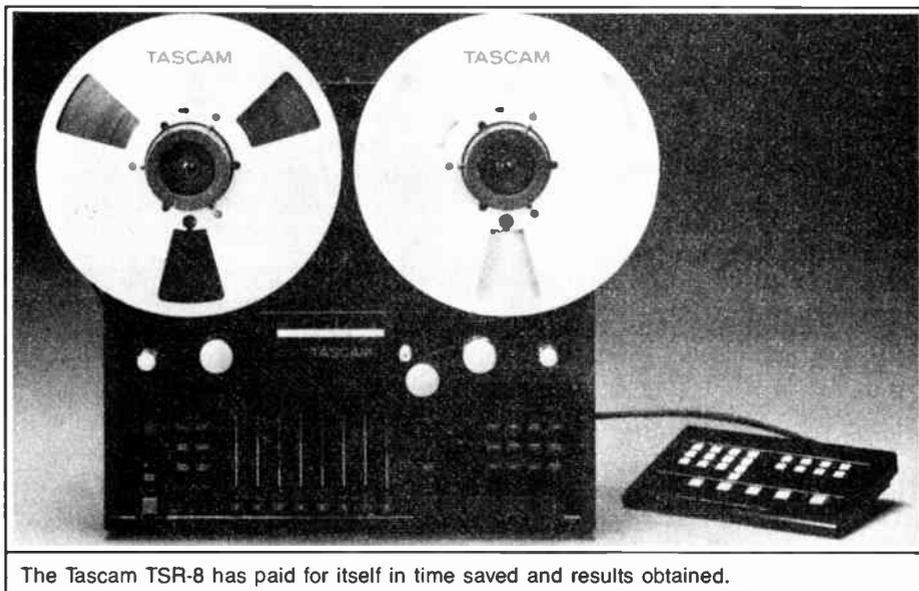
## USER REPORT

The original studio utilized a Tascam 32 and a Tascam 22-2 machine, along with an ancient Sony TC-353-D quarter-track. Although originally I had planned to move up to a 4-track, after careful consideration, I decided that 8-track was my destiny.

completely different from the 38. Rather than using the standard LED meters (like on the 38) the TSR-8 utilizes bargraph LEDs, giving you a much more accurate peak level. Tascam also decided to include on-board dbx Type I noise reduction. This feature alone makes it superior to the 38.

The TSR-8 is controlled by a microcomputer, which makes the punch-ins flawless. Along with 12%± pitch control, rehearsal function and repeat programs and other various "trick" goodies, the TSR-8, in my book, is without a doubt the best machine on the market in this price range.

Currently, I am using the Tascam M-512 console, which adapts perfectly to the TSR-8. I recently did a number of spots for a local air show, which had



The Tascam TSR-8 has paid for itself in time saved and results obtained.

What to do? I needed a new board and I needed an 8-track ... that I could afford. I'd had my eye on the Tascam model 38, and was ready to buy one, but when I talked to John Reed at PAS, he changed my mind. I'm glad he did.

### Impressive choice

John suggested I purchase the new Tascam TSR-8. He told me about all the added extra features and said I would be impressed. Needless to say, I was.

The overall cosmetics on the TSR-8 are

numerous voice changes, sound effects and music changes. After sweating for years mixing spots like this "live," with four cart machines, two turntables and three hands, the world of multitracking was a welcome relief.

### Clean-sounding production

Since I've built my new studio, and started using the TSR-8, many of my peers have commented how clean the production sounds. I must give credit to

the dbx noise reduction.

Tascam has really made a big move with the birth of the TSR-8. I have always liked their gear, but this product exceeded my expectations. Taking advantage of the real-time counter versus the standard reference counter saves time, and with the two memory location functions, finding strategic points on the tape is a breeze.

I also went for the RC-408 remote control, which makes it possible to have the TSR-8 located out of arm's reach and gives me more room for equipment that needs to be close to me. Every function that's needed is on the remote control, so there's never a need to touch the machine.

There are many other attractive features on the TSR-8. For instance, the

input for SMPTE/EBU devices makes it possible to "chase" video and provides a connection to interface with computers and MIDI.

I'm not sure whether Tascam originally designed the TSR-8 for the musician, or for use primarily in radio and television audio production. All I know is that it will easily work well in either application, at a price that really gives the competition something to think about.

#### **Paid for itself**

If you've always wanted a multitrack machine and thought you could never afford it, think again. I figure I have saved so much time with the TSR-8, and have reached such a level of quality production that the TSR-8 has paid for itself.

Commercials that in the past would have taken me hours to produce, or some that were not possible to do in the first place, are now actually fun, and I make good money doing them.

If there was one thing I would change on the TSR-8, it would be to see maybe three or four more memory location functions, in addition to the existing two already on the machine.

You'll also find the little things make the unit attractive: a complete schematic and maintenance manual with every machine, and a price that can't be beat.

*Editor's note: For more information on the TSR-8 multitrack recorder, contact Ken Hirata at Tascam: 213-726-0303, FAX: 213-727-7656, or circle Reader Service 8.*

*Reprinted from Radio World September 26, 1990.*

# WSYR Goes with the Telos 100

## Digital Hybrid Used Throughout Recently Renovated Facilities at News/Talk Outlet

by **Conrad Trautmann, CE**  
**WSYR**

**Syracuse NY** When we decided to rebuild our studios at WSYR and WYTY, we had to decide what phone systems to standardize on and how to best accommodate all of the requirements for our news/talk AM. Pacific Recorders & Engineering recommended Telos Systems.

The Telos 100 digital hybrid is what we chose to use throughout the facility. The hybrid can be used as a single line unit. With the Telos 1A2 interface module and external switch console, it can be used

locking the line on (pressing the button twice), you can now take other calls without hanging up the first.

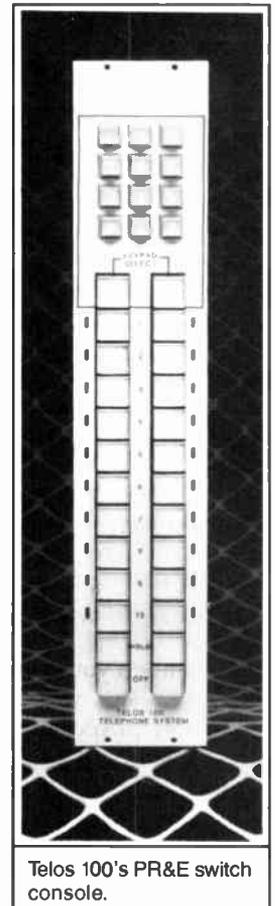
### USER REPORT

The Telos 100 is entirely software driven; you can update yours by changing the memory ICs. Typical sidetone noise is virtually eliminated with a digital high-pass filter. Another filter attenuates the high frequency noise above the telephone frequency range. The null provided by the hybrid between

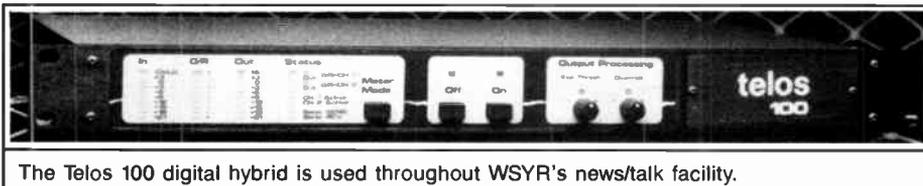
locking the line on (pressing the button twice), you can now take other calls without hanging up the first.

The interface module also provides a port for a single line set to take calls off the air. By picking up the single line set, the hybrid will not be activated and the operator can select the desired line by using the switch console.

We installed a dual hybrid system in the WSYR air studio. The system consists of two hybrids, a single 1A2 interface module and the Telos/PR&E switch console built into the audio mixer. The switch console has two banks of switches, which we have configured to duplicate the line appearances on both



Telos 100's PR&E switch console.



The Telos 100 digital hybrid is used throughout WSYR's news/talk facility.

as a multiline system.

What really excited us was that Telos and PR&E, in a joint venture, have designed a switch console that fits into the PR&E console alongside the fader modules. This puts the phone right in front of the DJ.

For ease of interfacing, it was decided that a standard 1A2 key system would be installed for the studio area. The Telos

caller and announcer is great.

The 1A2 interface module, used with the switch console, takes the place of having to use a multiline set to select which lines go on the air.

The switch console has the ability to dial out, with a built-in keypad, and you can put a call on hold the same as a standard key set. The Telos equipment also enables you to lock a call on. By

banks. The first bank corresponds to the first hybrid and the second bank to the second hybrid.

Each bank comes up on its own fader on the board. This allows us to have a guest caller on a private line on the first bank "locked" on so the line cannot be disconnected accidentally.

The second bank is used to take calls on our listener lines. Fader levels can be set up independently of the guest to compensate for different line levels.

At the news reporter desks, we need to record sound off the phone for news stories, which the Telos 100 does beautifully. We use a 10 button multiline set as the switch console.

The only disadvantage I could find with the Telos equipment was that the DJs had a difficult time getting used to the new configuration. Now that we have been using the equipment for a few months, however, this problem has been solved.

The Telos 100 telephone hybrid, the

Telos 1A2 interface module and the Telos/PR&E switch console have worked out beautifully in all of our applications. We are extremely pleased with ease of operation and the excellent performance of the Telos Systems equipment.

*Editor's note: For more information on the Telos telco systems described here, contact Steve Church at Telos Systems: 216-241-7225, FAX: 216-241-4103, or circle Reader Service 59.*

*Reprinted from Radio World October 24, 1990.*

# Tennaplex Fits the Bill at WCKW

by Sidney Levett, III, CE  
WCKW-FM

**La Place LA** In January 1988, WCKW, 92.3 MHz and KHOM, 104.1 MHz began operation on a Tennaplex/Kathrein combiner with a crossed dipole (Twisted Sister) panel antenna system.

## USER REPORT

The antenna was chosen because it provided the bandwidth required to radiate both the 92.3 MHz and 104.1 MHz signals equally and the radiation pattern for both stations was truly omnidirectional. Both stations are now operating at the maximum limits allowed for Class C FM stations and provide reliable signals out to about 110 miles.

A 12-bay model antenna was chosen because in the flat Bayou country of south Louisiana it afforded the energy savings of lower transmitter power and provided the coverage required.

### Configuration

Each of the 12 bays has three panel elements that are mounted on the face of a 6' wide tower. This tower is 125' long and is mounted atop a 1875' Stainless G-10.

The antenna was constructed on site. Using stainless steel fittings, the side skirts were bolted to the back panel or grid. Then, the radiating elements were bolted to the back panel. Since this was a new tower, the various power dividers were installed in the tower on the ground.

Next, feed cables were hoisted up and connected. Each cable has a weather proof ID tag, since each cable has a certain place to go for proper operation of the antenna. There are 12 1 5/8" and

72 3/8" Flexwell cables.

After installation, every fitting on the lines was wrapped with a special tape for protection from the weather. All coax lines are pressurized from the output of the combiner right up to the input jack at the panels.

### Serious business

This is a serious antenna, one that is built to withstand the rigors of riggers and the elements over the years. It's really heavy metal.

WCKW and KHOM each use a BE Model FM-30 FM transmitter. Using unflanged 3 1/8" line, each transmitter is connected through its own Dielectric coax motorized transfer switch, to its separate input port on the combiner.

There is no forced air cooling required. The bandwidth of the combiner at each station's input frequency is in excess of 1.0 MHz, while the return loss is in excess of -35 dB. The isolation between stations is in excess of -77 dB.

WCKW and KHOM have great stereo separation. WCKW does not have an SCA; however, KHOM uses two with no apparent problems. Both stations operate with a forward of power of about 25 kW. The reflected power of each station is less than 20 W and there are no hot spots on any of the transmission lines.

The antenna radiation elements look like the head of an arrow made of four galvanized 2" pipes in an 8 o'clock, 2 o'clock, 10 o'clock, 4 o'clock arrangement, mounted on a 32" long shaft. This assembly is centered on a 6' square panel. All exposed metal parts are at DC ground for lightning protection.

The cross dipole Twisted Sister panel system design has bays 2, 4, 6, 8, 10 and 12 physically rotated 90° with respect to bays 1, 3, 5, 7, 9 and 11. This 90° phasing system allows for automatic VSWR compensation.

Have the vendor send an experienced rigger who knows how the antenna should be installed to supervise the tower crew.

Have the vendor supply an engineer with a network analyzer to check the tuning of the combiner. The tuning of this unit is critical and easily knocked out of line by the shipping companies.

On arrival of our unit, the KHOM side of the combiner was found to be right on the factory setting; however, the WCKW

***This is a serious antenna, one that is built to withstand the rigors of riggers and the elements over the years.***

setting of one of the coupling devices was slightly out. Marvin Crouch of Tennaplex, with the aid of the network analyzer, quickly got the combiner retuned to factory specs.

The bottom line is that since this system was installed, both WCKW and KHOM have seen their ratings and revenues soar. The management of both WCKW and KHOM are very pleased with the operation and performance of the Tennaplex/Kathrein combiner and the Twisted Sister panel antenna and would highly recommend this system to other broadcasters.

*Editor's note: Sidney J. Levett, III was named the 1990 Broadcaster of the Year by the Louisiana Association of Broadcasters. He can be reached at 504-535-2424.*

*For more information on the combiner and Twisted Sister antenna, contact Marvin Crouch at Tennaplex: 613-226-5870, or circle Reader Service 54.*

*Reprinted from Radio World May 23, 1990.*

# 360's Alternative to Analog

by Don Bird, Dir. Mktg.  
360 Systems

**Tarzana, CA** 360 Systems is generally known in the audio industry as the originator of the first digital storage and playback systems for industrial applications. Recently, this experience with digital audio systems has been focused on

time, and other useful information in plain English. As an alternative to the front panel controls, a rear panel keyboard port allows connection of a standard "AT" style keyboard for titling.

Audio is recorded with 16-bit linear resolution using the latest oversampling technology and linear-phase filters. Recording may be done in mono or stereo,

Frequency response is 10 Hz-20 kHz, with 18-bit playback resolution; dynamic range is 92 dB, and interchannel phase error is less than 0.5 degree.

## TECHNOLOGY UPDATE

In addition to excellent audio quality, one of the most powerful features the DigiCart offers to broadcasters is random access of every audio file on a disk. Any cue may be selected for immediate playback and, since the beginning of each cue is buffered in RAM, start time is instantaneous.

Additionally, cues may be selected for playback while another cue is playing. The DigiCart's "stack mode" is a natural extension of this: Lists of cues can be created, stored as a playlist in memory, and recalled for continuous back-to-back playback from a single start command.

DigiCart's various software functions are divided into three menus. A Utility Menu provides file management: naming, copying, deleting and moving cues. A Setup Menu selects options such as replay lockout, pause, repeat, scan files, and auto-play modes. An Edit Menu includes non-destructive editing features: head and tail trim, fade in, fade out, and output level adjust for individual cues.

The DigiCart has been revised prior to its scheduled release in January. Following

the DigiCart's first showing at the 1990 NAB convention, new features have been incorporated into the design. A BCD automation port is now included as a standard item, and internal RAM expansion is available

for greater buffering capability. Spot rotation and several other software features have also been incorporated in the final design.

*Editor's note: For more detailed information on the DigiCart and other 360 Systems broadcast products, contact Don Bird at 360 Systems: 818-342-3127, FAX: 818-342-4372, or circle Reader Service 45.*

*Reprinted from Radio World December 26, 1990.*



360 Systems' DigiCart is the result of two years of research and development.

the problem of creating a viable digital cart machine for broadcast use.

A two-year research and development project at 360 Systems has resulted in the DigiCart, scheduled for release in January. To provide an acceptable alternative to analog tape carts and automation systems, it was essential that the DigiCart emulate certain cart-like features and functions. Another design criteria was that the DigiCart should easily interface with current analog equipment, to minimize studio re-design and user education.

### Resembles cart deck

Outwardly, the DigiCart looks and operates much the same as analog carts. It has large illuminated stop, play and record buttons, secondary and tertiary cue indicators, and a drive for removable cartridges. The rear panel carries balanced XLR connectors for audio; EIA-232/485 serial ports for automation, logging and remote control; a remote connector for transport controls and their lamps; and contact closures for the cue outputs.

The DigiCart's front panel includes a Cue Select knob to "dial up" cues for playback, and a 40-character fluorescent display that indicates titles, running

repeatedly, at selectable bandwidths of 10, 15, or 20 kHz, with sample rates up to 48K. The digitally encoded audio is stored on rugged, removable Digital Audio Disks.

The disks are enclosed in a hard plastic shell about the size of a CD "jewel box" and possess a much longer life-span than tape carts. A single Digital Audio Disk will hold up to 10 minutes of 15 kHz stereo (20 minutes mono), and different formats can be contained on the same disk.

Besides the removable cartridge drive, the DigiCart's SCSI buss accommodates an additional internal hard disk, and as many as five external hard disks. Total combined storage time, including all optional drives, is upward of 25 hours.

### Error correction

An extensive error correction scheme is used to maintain perfect audio reproduction. Bandwidth and format information are stored on a header for each cue, which the DigiCart reads to correctly configure itself for playback.

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**...one of the most powerful features the DigiCart offers to broadcasters is random access of every audio file on a disk.**

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# PMRL-030 Phone Cures

## British Manufacturer Provides an Answer To Telephone Remote Woes in One Box

by Lawrence Frayne CE  
Midland Community Radio PLC

**Birmingham, UK** "And now over to the stadium where our roving reporter is ready to give us a first hand account ... Hmm, we don't seem to be receiving him at the moment ... no, he is hearing us ... we apologize for the small technical problem and will return later ..."

How often have you heard it? How often have you suffered it? The small technical problem that might as well be a deceased reporter for all the good it does your professional image. In reality it was probably a deceased battery or an intermittent contact, local interference

torso on bandoleers, belts and—if he is willing—perhaps a backpack frame.

Oh, and let's not forget his two sets of headphones. Ingenuity strikes again that

the minimum RF spectrum in today's polluted RF environment. The power output should be tailored to use and battery economy. It should be easy to operate and easy to service.

*Cue link.* This is the lifeline to base; without it, the reporter is an aimless nomad. It will be VHF or UHF communi-

---

**...today's reporter needs to be an ambidextrous Sherpa with four ears. He must be able to talk to the studio, listen to the studio and also hear off-air for added confidence.**

---

if he uses Walkman inserts he can overwear enclosed headphones for his cue feed ...

Does this sound familiar? Yes, and it works! But should we do this to these

communications-quality equipment, probably to land mobile specifications. It must maintain communication to control the commentary. It must dominate the reporting scene vicinity.

*Off-air receiver.* This must provide fill-in coverage before and during pieces to give confidence and a sense of belonging to the reporter. It must not be affected by the local commenorator link or incoming cue transmissions.

*Auxiliary equipment.* For every transmitter there must be a receiver and vice versa. The remote van or studio therefore must always carry the compliment. Land mobile equipment is never suitable, will need modification, and will almost certainly be the wrong size and rarely line level compatible.

What is needed is a box that does everything.

It has arrived.

At the request of a number of the UK's major local radio stations, Wood & Douglas, a small British company with expertise in specialist radio communications was contacted to design such a product.

The result is the PMRL-030 which incorporates all of these features giving a reporter an "all in one" complete radio link.

The unit has been very successfully used by the stations in our group and by many other in UK & Europe. It allows quick, inexpensive live inserts into any radio program.

*Editor's note:* For more information on the PMRL-030, contact Allan Papworth at Wood & Douglas: 011-44-734-811444, FAX: 011-44-734-811567, or circle Reader Service 35.

Reprinted from Radio World International December 26, 1990.



The Wood & Douglas PMRL-030 solves telephone remote troubles.

... the list is endless.

The problem is today's reporter needs to be an ambidextrous Sherpa with four

## USER REPORT

ears. He must be able to talk to the studio, listen to the studio and also hear off-air for added confidence.

### Overburdened

Picture if you can this humble specimen festooned with his reliable Walkman™, his off-shore manufactured walkie-talkie and his oversize remote pickup transmitter. This will bedeck his

conscientious souls?

To date there has been little option. The market for studio equipment is immense, for remote vehicles equally so, but for the reporter on the scene it has been bad news while trying to make live news. Let us review on a more serious note the needs.

### Needs to be filled

*Commentator link.* This will be a VHF or more likely UHF extended audio transmitter, perhaps 30 Hz to 10 kHz bandwidth. It must be capable of line level and microphone level operation. It may have a companding facility to improve link signal to noise.

It must be frequency economical using



Federal Communications Commission  
Organization Chart

**The Commissioners**  
 ALFRED SIKES, Chairman  
 JAMES H. QUELLO                      ANDREW BARRETT  
 SHERRIE MARSHALL                      ERVIN DUGGAN

**Office of Managing Director**  
 Management Planning & Program Evaluation Office  
 Information Management  
 Computer Applications Division  
 Information Processing Division  
 Information Resources Planning Division  
 Office Automation Division  
 Operations  
 Financial Management Division  
 Operations Support Division  
 Human Resources Management  
 Internal Review & Security Division  
 The Secretary

**Office of Legislative Affairs**

**Office of Plans & Policy**

**Review Board**

**Office of Administrative Law Judges**

**Office of Public Affairs**  
 Assistant Director For Minority Enterprise  
 Consumer Assistance & Small Business Division  
 News Media Division

**Office of General Counsel**  
 Adjudication Division  
 Administrative Law Division  
 Litigation Division

**Office of Engineering & Technology**  
 Program Management Staff  
 Authorization & Evaluation Division  
 Spectrum Engineering Division

**Field Operations Bureau**  
 Enforcement Division  
 Engineering Division  
 Public Service Division  
 Regional Offices  
 Field Offices

**Common Carrier Bureau**  
 International Conference Staff  
 Operations  
 Domestic Facilities Division  
 Enforcement Division  
 Mobile Services Division  
 International Facilities Division  
 Policy  
 Accounting & Audits Division  
 Industry Analysis Division  
 Tariff Division  
 Policy & Program Planning Division

**Mass Media Bureau**  
 Administrative & Management Staff  
 Audio Services Division  
 Enforcement Division  
 Policy & Rules Division  
 Video Services Division

**Private Radio Bureau**  
 Administration & Management Staff  
 Land Mobile & Microwave Division  
 Licensing Division  
 Special Services Division

— Linea Of Policy & Judicial Authority

- - - Lines Of Management & Administrative Authority

# National Association of Broadcasters

1771 N Street, NW, Washington, DC 20036

Unless otherwise indicated all numbers should be preceded by 202-429

**(202) 429-5300**

Advanced Television Systems Committee (ATSC) .....	5345
Broadcast Capital Fund (BROADCAP) .....	5393
Broadcast Ind. Council. to Improve American Productivity (BICIAP) .....	5330
Broadcast Education Association (BEA) .....	5355
Broadcast Pioneers Library Catherine Heinz .....	223-0088
NAB Department Listings	
Accounting .....	5432
Administration .....	5440
Billing .....	(800) 626-5542
Building Maintenance .....	5331
Data Processing .....	5349
Conventions and Meetings .....	5356
Employment Clearinghouse .....	5497
Exhibit Office .....	5335
Government Relations .....	5301
GR Hot Line .....	(800) 424-8806
Insurance .....	5492
International Consultant .....	5451
Legal .....	5430
Library & Information Ctr. ....	5490
Lobby .....	5333
Minority & Special Services .....	5498
Personnel .....	5438
Public Affairs & Comm. ....	5350
Publications .....	5376
Toll-free (Pubs & Ins) . (800) 368-5644	
President .....	5444
Production .....	5394
Radio .....	5420
Radio Membership .....	5400
Research & Planning .....	5380
Science & Technology .....	5346
Station Services .....	5373
Television .....	5362
Television Membership .....	5363
Tarpac .....	5318

# Federal Communications Commission

## Broadcast Related Phone Listing

*\*Unless noted, all numbers are in Area Code 202, Washington, D.C. Area Code 717 refers to the Gettysburg, PA office, Area Code 301 refers to the laboratory in Laurel, MD.*

Subject	Telephone Number
Access Charge (CCB)	
• Rules and Policies .....	632-9342
• Tariff .....	632-6387
Accounting systems (CC) .....	634-1861
Advisory Committees	
• Radio Broadcasting .....	632-6485
• Emergency Broadcast System .....	632-3906
• National Public Safety .....	632-7060
Alien Restricted Permits (FOB) .....	632-7240
Allocation	
• Broadcast .....	634-6530
• Call Signs .....	634-1923
• Call Sign Block .....	653-8126
• Call Sign Policy .....	653-8126
Charts and Tables (OET) .....	653-8108
• Government (OET) .....	653-8141
• Non-Government (OET) .....	653-8108
• International (OET) .....	632-8126
Amateur Licenses (PRB) .....	(717) 337-1212
Annual Report Form (CC) .....	632-7084
Annual Employment Report (CCB) .....	632-0745
Antennas & Towers (FOB) .....	632-7521
Application Status	
• Amateur (PRB) .....	(717) 337-1212
• Aviation (PRB)	
• Aircraft .....	(717) 337-1212
• Aviation Ground .....	(717) 337-1511
• Business (PRB) .....	(717) 337-1511
• Cellular .....	632-6400
• Commercial Operator (FOB) .....	632-7240
• Common Carrier .....	634-1800
• Domestic Satellite .....	634-1624
• Mobile Services (CCB) .....	254-6810
• Microwave (CCB) .....	634-1706
• Multichannel Service (CCB) .....	634-1706
• International (CCB) .....	632-7265
• Experiment (OET) .....	653-8146
• General Mobile (PRB) .....	(717) 337-1511
• Industrial (PRB) .....	(717) 337-1511
• Land Transportation (PRB) .....	(717) 337-1511
• Equipment Authorization RF Devices only:	
• 24 Hour computer access .....	(301) 725-1072
• Non-computer access .....	(301) 725-1585
• Offshore Radio Service (CCB) .....	653-5560
• Rural Radio Service (CCB) .....	653-5560
• Microwave (Industrial) (PRB) .....	(717) 337-1421
• Public Safety (PRB) .....	(717) 337-1511
• Radio, TV, & Aux. Serv. (MM) .....	634-6307
Assignment of Microwave Common Carrier Licenses (CCB) .....	634-1706
Auctions (OPP) .....	653-5940
Automobile Emergency (PRB) .....	(717) 337-1212
Bills (Legislative) (OLA) .....	632-6405
Broadcast, Inspection of Stations (FOB) .....	632-7014
Broadcast Services—(MMB)	
• AM Service	
• Engineering Rules:	

Subject	Telephone
• Existing Stations .....	632-7010
• Minor Changes Applications .....	254-9570
• New stations and major changes	
Applications	
• STLs; RPUs, Intercity Relays .....	634-6307
• Non-Engineering Rules:	
• Advertising Questions/Comments .....	632-7551
• Application Forms .....	632-7272
• Assignment/Transfer Applications .....	254-9470
• Construction Permit Applications .....	254-9570
• Emergency Broadcast System .....	632-3906
• Political Broadcasting .....	632-7586
• Programming Questions .....	632-7048
• Renewal Applications .....	254-9572
• Equal Employment Opportunity .....	632-7069
• Reports	
• Employment (Form 395B) .....	632-7069
• Ownership (Form 323) .....	632-7258
• FM Services	
• Engineering Rules	
• Existing Stations .....	632-6908
• Minor Changes Applications .....	632-6908
• New Stations/Major Changes .....	632-6908
• SCA .....	632-7186
• STLs; RPUs; Intercity Relays .....	634-6307
• Translators/Boosters .....	634-6307
• Advertising Questions .....	632-7551
• Application Forms .....	632-7272
• Construction Permits .....	632-6908
• Educational FM .....	632-6908
• Emergency Broadcast System .....	632-3906
• Political Broadcasting .....	632-7586
• Programming Questions .....	632-7551/632-7048
• Renewal Applications .....	632-3954
• Equal Employment Opportunity .....	632-7069
• Employment (Form 395B) .....	632-7069
• Ownership (Form 323) .....	632-7258
• SCA's Stereo-Multiplex .....	632-7166
Bulletins, Request for (OPA) .....	632-7009
Business Radio (PRB) .....	(717) 337-1212
Registration (MMB) .....	632-7076
• Complaints (Subscribers) .....	632-7048
• Franchising .....	632-7076
• General Radio and TV .....	632-7048
• Microwave	
• Legal .....	632-7480
• Engineering .....	254-3420
• Pole Attachments (CCB) .....	632-4890
• Policy	
• Access .....	632-7480
• Public Reference Room .....	632-7076
• Special Relief .....	632-7480
• Technical Standards & Rules .....	254-3420
Cablegrams (CCB) .....	632-7265
Call Letters (Signs—)	
• Private Radio Services .....	(717) 337-1212
• Broadcast .....	634-1923
Campus Radio Stations (OET) .....	653-6288
Carrier Equipment (CCB) .....	634-1800
Cases in Court (OGC) .....	632-7112
Cellular Mobile Radio .....	632-6400
Cellular (Recorded Message) .....	653-5858
Certification of RF Gear (OET) .....	653-8288
Civil Air Patrol (PRB)	
• Applications/Licenses .....	(717) 337-1212
• Rules .....	632-7175

Subject	Telephone
Coast Stations (PRB)	
• Applications/Licenses .....	(717) 337-1212
• Rules/Hearings .....	632-7175
Commercial Operators—(FOB)	
• Examinations (D.C. Area) .....	(301) 962-2729
• Examinations (Other Areas) .....	632-7240
• All other matters .....	632-7240
Commission Proceedings .....	632-7000
Common Carrier Radio (CCB)	
• International & Satellite .....	632-7265
• Mobile Services .....	632-6400
• Microwave Services .....	634-1706
Complaints—	
• Broadcast (TV & Radio) .....	632-7048
• Advertising Questions .....	632-7551
• Political Broadcasting .....	632-7586
• Programming Questions/Religious	
• Common Carrier—	
• Informal Complaints & Inquiries .....	632-7553
• Telephone .....	632-7553
• Telegraph/Telegram .....	632-7553
• Pole Attachments (CCB) .....	632-4887
• Rates .....	632-7553
• Interference to Radio & TV	
• Washington, DC Area .....	(301) 962-2727
• All Other Areas—Refer to local field installations	
Compliance—	
• Registration (MMB) .....	254-3407
• Common Carrier Accounting (CCB) .....	634-1861
• Experimental (OET) .....	653-6141
• Incidental Radiation (OET) .....	653-6288
• Land Mobile (PRB) .....	632-7125
• Aviation & Marine (PRB) .....	632-7197
• Personal & Amateur (PRB) .....	632-7197
Conferences	
• International—CCIR, WARC (OET) .....	653-8126
• CCITT (CCB) .....	632-3214
• Conflict of Interest (OGC) .....	632-6990
Congressional Liaison (OLA) .....	632-6366
Consumer Assistance/Small Business .....	632-7000
Control Devices (non-licensed) (OET) .....	653-6288
Copy Contractor .....	857-3800
Cordless Telephone (Pl. 15) (OET) .....	653-6288
Court Cases (OGC) .....	632-7112
Customer Owned Equipment—	
• Attach to Telephone (CCB) .....	634-1833
• Customer Toll Dialing (CCB) .....	632-7553
• Depreciation Rules (CCB) .....	632-7500
Development Stations	
• Aviation or Marine (PRB) .....	(717) 337-1431
• Common Carrier (CCB) .....	634-1706
• Experimental (OET) .....	653-6288
• Dial-a-Porn Complaints .....	632-7553
Diathermy Approval (OET) .....	(301) 725-1585
Digital Terminations Systems (DTS) .....	634-1706
Digital Electronic Message Svc .....	634-1706
Direct Broadcasting Satellites .....	632-9356
Direct Distance Dialing (CCB) .....	632-5550
Domestic Public (CCB)	
• Auxiliary Test and Repeater Stations .....	653-5560
• Cellular Radio .....	632-6400
• Land Mobile Radio Service .....	653-5560
• Microwave .....	634-1706
• Rural Radio .....	653-5560
Duplication Contractor (ITS)—	
• Washington, DC .....	9-857-3800

Subject	Telephone	Subject	Telephone	Subject	Telephone	Subject	Telephone
• Gettysburg, PA	(717) 337-1433	• Washington, DC Area (FOB)	(301) 962-2727	• All Other Areas	632-7240	• Microwave (PRB)	634-2443
Eavesdropping (Electronic) (OGC)	632-6990	• All other areas refer to local field office (FOB)		• License Records (Commercial)	632-7240	• Personal and Amateur	632-4964
Electronic Switching (Telephone) (CCB)	634-1800	Ionosphere (OET)	653-8166	• Restricted Radiotelephone Permit (FOB)		• Public Safety	634-2443
Emergency Broadcasting System (EBS)	632-3906	IRAC (Interdepartment RAC) (OET)	632-7025	• U.S. Citizens—DC	(301) 962-2729	Rules—Ship Earth Station	632-7175
<b>Employment Verification</b>	<b>632-6234</b>	<b>Land Mobile—</b>		• U.S. Citizens—All Other Areas	632-7240	• Interpretation of (Gen.) (OGC)	632-6990
Enforcement—Common Carrier Bureau	632-4887	• Common Carrier (CCB)	653-5560	• Aliens—All Areas	632-7240	Rural Radio (CCB)	653-5560
Enforcement—Private Radio Bureau Forfeitures Show Cause Orders Revocations, Suspensions	632-7197	• Other than CC (PRB)	(717) 337-1212	Oral Arguments (OMD)	632-7535	Safety—Sea (PRB)	632-7175
• Land Mobile (PRB)	632-7125	• Public Safety	(717) 337-1212	Original Plant Cost (Telephone) (CCB)	632-3772	Safety Manager (OMD)	632-7541
• Aviation & Marine	632-7197	• Special Emergency	(717) 337-1212	Paging—Common Carrier (CCB)	653-5560	Sampling and Measurements	(301) 725-1585
• Personal & Amateur	632-7197	• Business	(717) 337-1212	Paging—One-way (PRB)	(717) 337-1212	Satellite—Sanction (FOB)	
Requests for Enforcements		• Other Industrial	(717) 337-1212	Personnel—Employment (OMD)	632-7106	• International Facilities (CCB)	632-7265
• Washington, DC Area (FOB)	(301) 962-2727	• Land Transportation	(717) 337-1212	Physicians Radio—Private (PRB)	(717) 337-1212	• Domestic Facilities (CCB)	634-1624
• All other areas—Refer to local field office (FOB)		Land Transportation (PRB)	(717) 337-1212	Point-to-Point Microwave—		• International Coordination	653-8144
Engineering Surveys (OET)	632-7080	Law Suits Litigation (OGC)	632-7112	• Common Carrier (CCB)	634-1706	• Maritime (PRB)	632-7175
Environmental Law (NEPA)(OGC)	632-6990	Law, General (OGC)	632-6990	• Private (PRB)	(717) 337-1212	• Rates (CCB)	632-5550
Equipment Measurement (OET)	(301) 725-1585	Leased Facilities (CCB)	632-7553	Pole Attachments (CCB)	632-4890	• Systems (CCB)	634-1624
<b>Examinations—(FOB)</b>		<b>Library (FCC) (OMD)</b>	<b>632-7100</b>	Political Broadcasting	632-7586	• Spread Spectrum (OET)	653-8163
• Washington, DC Area	(301) 926-2727	<b>License</b>		Power (Electric, Gas, Water) (PRB)	(717) 337-1212	• Coordination and Interference (OET)	653-8153
• Outside Washington, DC	632-7240	• Amateur (PRB)	(717) 337-1212	Press Relations (OPA)	632-5050	Search & Rescue (FOB)	632-6975
Ex Parte Rules (OGC)	632-6990	• Business (PRB)	(717) 337-1212	Press (Relay)(PRB)	(717) 337-1212	Security Officer (OMD)	632-7143
Facsimile—Wire (CCB)	634-1800	• Commercial Operator (FOB)	632-7240	Privacy Act—Procedures (OGC)	632-6990	Ship Inspections (FOB)	632-7014
Fairness Doctrine	632-7586	• Domestic Satellite	634-1624	Private Carrier Comms (PRB)	(717) 337-1212	Ship Licensing (PRB)	(717) 337-1212
FCC Rules (Interpretations) (OGC)	632-6990	• Mobile Services (CCB)	632-6400	Private Operational Fixed Services (PRB)		Ship Rules/Exemptions	632-7175
Fee Information	632-FEES	• Cellular	632-6400	• Microwave Applications		Single Side Band—Standards (OET)	653-8288
Field Disturbance (Pt.15)	653-8285	• Microwave (CCB)	634-1706	• Technical Questions	(717) 337-1212	Special Emergency (PRB)	(717) 337-1212
Field Offices		• Wire or Cables (Auth. or Cert.) (CCB)	634-1800	• Status of	(717) 337-1212	Speed of Service—	
• Common Carrier (CCB)	634-1861	Internat'l & Satellite (CCB)	632-7265	Private Wire Systems (CCB)	634-1800	• Telephone or Telegraph (CCB)	634-1800
• Field Public Service Staff	634-1940	• Experimental (OET)	653-8146	Procurement (OMD)	634-1528	Split Channel Operations (CCB)	653-5560
Fire (PRB)	(717) 337-1212	• General Mobile (PRB)	(717) 337-1212	Propagation—Radio Waves (OET)	632-7025	Standards—Licensed Gear (OET)	653-8288
Foreign Attachments—		• Industrial (PRB)	(717) 337-1212	Property—Common Carrier (CCB)	634-1861	Slate Guard (PRB)	(717) 337-1212
• Telephone (CCB)	634-1833	• Land Transportation (PRB)	(717) 337-1212	Public Affairs, Office of	632-5050	Statistics—	
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# Useful Engineering Formulas

## REACTANCE FORMULAS

$$C = \frac{1}{2\pi f X_C} \quad X_C = \frac{1}{2\pi f C}$$

$$L = \frac{X_L}{2\pi f} \quad X_L = 2\pi f L$$

## RESONANT FREQUENCY FORMULAS

$$F = \frac{1}{2\pi\sqrt{LC}} \quad f_{\text{kHz}} = \frac{159.2}{\sqrt{LC}}$$

$$L = \frac{1}{4\pi^2 f^2 C} \quad L_{\mu\text{HY}} = \frac{25,330}{f^2 C}$$

$$C = \frac{1}{4\pi^2 f^2 L} \quad C_{\mu\text{FD}} = \frac{25,330}{f^2 L}$$

Where f is in kHz  
L is in microhenries  
C is in microfarads

## CONVERSION FACTORS

$$\pi = 3.14 \quad 2\pi = 6.28$$

$$\pi^2 = 9.87 \quad \log\pi = 0.497$$

1 meter = 3.28 feet  
1 inch = 2.54 centimeters  
1 radian = 57.3°

## FREQUENCY AND WAVELENGTH FORMULAS

$$f_{\text{kHz}} = \frac{3 \times 10^5}{\lambda_{\text{METERS}}} \quad \lambda_{\text{METERS}} = \frac{3 \times 10^5}{f_{\text{kHz}}}$$

$$f_{\text{MHz}} = \frac{984}{\lambda_{\text{FEET}}} \quad \lambda_{\text{FEET}} = \frac{984}{f_{\text{MHz}}}$$

$$0.625\lambda = 225^\circ = \frac{5}{8} \text{ WAVE}$$

$$0.5\lambda = 180^\circ = \text{HALF WAVE}$$

$$0.311\lambda = 112^\circ$$

$$0.25\lambda = 90^\circ = \text{QUARTER WAVE}$$

## RESISTORS IN SERIES

$$R_{\text{TOTAL}} = R_1 + R_2 + R_3 + \dots$$

## RESISTORS IN PARALLEL

### EQUAL RESISTORS

$$R_{\text{TOTAL}} = \frac{R}{n} \quad \text{Where } n \text{ is the total number of resistors}$$

### UNEQUAL RESISTORS

$$R_{\text{TOTAL}} = \frac{1}{\frac{1}{R_1} + \frac{1}{R_2} + \frac{1}{R_3} + \dots}$$

$$R_{\text{TOTAL}} = \frac{R_1 R_2}{R_1 + R_2} \quad R_1 = \frac{R_1 R_2}{R_2 - R_1}$$

If the current through a resistor doubles, the power dissipated quadruples

## BINARY TO BASE 10 CONVERSION

$$\begin{array}{r} 1 (2^3) = 8 \\ 0 (2^2) = 0 \\ 1 (2^1) = 2 \\ 1 (2^0) = 1 \\ \hline 11 \end{array}$$

## DIRECT POWER FORMULA

$$P = I^2 R$$

Where I is the common point or base current in amperes, and R is the common point or base resistance in ohms

## INDIRECT POWER FORMULA

$$P = IE(\text{effy})$$

Where I is the final P.A. current in amperes, E is the final P.A. voltage in volts, and effy is the transmitter efficiency expressed in decimal form (79% = 0.79)

*Courtesy of  
Delta Electronics*

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# THE LAST WORD

## A Decade by Any Other Name

'20s Here's a scary thought to ponder: It isn't bad enough that we've embarked on a decade which will close out the century.

The '90s also mark the end of the entire millennium.

One thousand years ago anybody who would have predicted that we'd be communicating through the air in sound and even pictures; that eventually we'd even be transporting ourselves in some airborne fashion, would probably have been burned at the stake.

'30s But those were hard times. Today investment analysts and marketing gurus fight over the direction of the next technological breakthrough. We can help them out a little with that one. The direction is definitely *smaller*. Read: superconducting microchips.

Our move into the '90s has the list-makers and social trendsetters wringing out their brains to come up with a way to characterize this curtain-closing decade.

If the '60s was the **Psychedelic** decade, the '70s the **Me** decade, the '80s the decade of **Greed**, what will the '90s be? Remember that decades don't always get named until late in their histories.

We've heard the **Humble** decade, the **Thrift** decade and the **New Value** decade tossed about.

'40s Radio's history, a blend of technology and social direction, has always somewhat paralleled the naming of decades by the masses.

The first wireless communications services bellowed to life in the *Roaring '20s*, became practical during the lean years of the *Depression '30s* and were pressed into patriotic service during *World War II* in the early '40s.

Later, radio celebrated the sound of a nation turning prosperous to the big bands and Sinatra, Fitzgerald and other pop vocalists in the *Baby Boom '40s*. A quick glance to the ads of the times, of families smiling and bobbing to higher-fidelity cabinet floor models, confirms that.

'50s Then came radio's biggest threat: television. While mainstream America

tuned in to reassure themselves that *Father Knows Best*, radio responded with a sleek, rebellious threat of its own. The '50s gave birth to *Rock 'n Roll* and radio claimed a feisty identity it keeps even now.

'60s With the *Love and Peace '60s* the fledgling FM service took up the banner and turned rock psychedelic, with a long stretch out to do some serious consciousness raising in protest music.

After its love affair with changing the world for the better, the bottomline sensibilities of the '70s saw AM respond to FM's threat with nonsense, talk, advice, sports and of course, business news.

'70s The bottomline bubbled over in '80s excesses everywhere, even in radio as the ranks of existing stations became swelled to problematic proportions in a deregulatory free-for-all. But that couldn't last forever.

Now radio broadcasters are echoing a return to more traditional values; shifting to more financially conservative sands as over-gorged station prices level off at more realistic levels. And formats are opting for more and more of what works best.

The '90s entered radio's history with an explosion of new technology. *Digital-speak* has captured the industry and radio prepares to evolve once again.

'80s No one is sure exactly how the digital game will play out as the millennium draws to a close. Since the planning is already underway, it's a safe bet that in the next 10 to 20 years we'll find our old friend has learned a few new tricks, and we'll be toting along the best of digital radio to jog to, or keep us company on long drives.

By then the '90s, radio's **Digital Decade**, will be just a fond memory and industry experts will be clamoring to see what radio's future holds in store for its second hundred years as a social mainstay.

'90s Not bad for a technology that began as an engineer's idea one century ago.

*Judith Gross*

# RADIOMIXER® For everyone who thought a PR&E console was out of reach.

**Y**ou've tried, but your console budget just can't accommodate a Pacific Recorders BMX— not this time. So you're probably thinking about settling for a copy, even though it won't have the standard-setting features, performance and long-term reliability that have made our BMX consoles so successful.

Fortunately, you don't have to settle. Radiomixer is genuine PR&E. All the way from its high quality components to its efficient BMX-style layout, comprehensive telephone mix system and unique Off Line Mix Matrix. Yet its manufacturer-direct price is no higher than the "clones."

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Circle 23 On Reader Service Card

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