TING

Radio

# A Salute to the RADIO STATIONS

Newsn

TELECASTIN

AFE SCHOOL

OCTOBER 6, 1947

BROA

The Weekly

of the

### **Columbia Broadcasting System**

from

# **CAMEL** Cigarettes

We are proud to join you and the Motion Picture Industry in helping to maintain the magnificent work being done by the *Motion Picture Relief Fund* and its *Country House* ...through The Screen Guild Players Program.

#### CAMEL CIGARETTES PRESENT

The Screen Guild Players

FALL PREMIÈRE OCTOBER 6

BING CROSBY • INGRID BERGMAN "The Bells of St. Mary's"

MONDAY EVENINGS • Columbia Broadcasting System 10:30 P.M., E.T. 9:30 P.M., C.T. 8:30 P.M., M.T. 7:30 P.M., P.T.

> NEXT WEEK: BOB HOPE, DOROTHY LAMOUR "MY FAVORITE BRUNETTE"

# Advertisers and Agencies <u>AGAIN</u> VOTE TOP AWARD TO WCOP

### "... for outstanding audience promotion of ABC Programs"

For the second consecutive year WCOP wins one of the three top awards for outstanding audience promotion in Group 1 (for cities of over a half-million population).

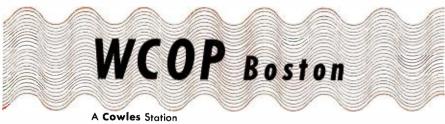
These awards are based on an ABC poll of advertisers and advertising agencies. Naturally, we're delighted. But we don't work to win awards for the station; we work to *sell merchandise* for advertisers. There's no secret to WCOP success. Here are three good reasons for it:

The market is America's third richest and it's gathered compactly into the most densely populated area in America. Radio reaches Greater Boston more efficiently than any other medium, because here is America's highest per capita ownership of receiving sets.

WCOP programs have won tremendous

Greater Boston acceptance, because outstanding local programs are developed to match the high quality of our ABC network shows. Constant advertising through courtesy announcements, outdoor boards, window displays, and newspapers in Greater Boston and in 90 suburban towns keep a great audience constantly alerted to program events.

WCOP merchandising combines smart planning with constant leg-work to keep advertisers' products continually in the mind of the retailer at the point of sale. Regular mailings to dealers, window displays, a monthly dealer magazine, "Sales Spotlight" and personal calls keep cash registers jingling for WCOP advertisers. That's the award we work for (and win) every day increased sales for WCOP clients.



Exclusive American Broadcasting Company Outlet in Boston

Announcing...

the appointment

# of WEED and Company as exclusive

national sales representatives for WCBM, Baltimore affiliate of the Mutual Broadcasting System

# WCBM

John Elmer, President

7 1950

FEB

George H. Roeder, General Manager

A -93770

Published every Monday, 53rd issue (Year, Book, Number), published in February by Brandstative Fuelder love. INC., 870 National Press Building, Washington 4, D. C. Entered a Warned was matter March 1, 1933, at Post Office at Warnington, B. C. under act of March 3, 1879. BROADCASTING... at deadline



EDITOR'S NOTE: Revise item in CLOSED CRECUT Aug. 4 stating FCC Chairman Charles R. Denny would leave FCC by year's end to enter private business or private practice. Make it on or about Dec. 1.

DON'T TAKE too lightly persistent stories about "ripper" bill to dissolve FCC early in next Congressional session. Republican leadership, in high dudgeon over antics of several independent agencies, refurbishing plan to abolish FCC which would terminate tenures of personnel and then promptly enact new bill creating new commission. Thus, President Truman would appoint new members and Senate would get confirmation whack at 'em. Only safe bet from Republican standpoint would be Commissioner Robert F. Jones, for a decade darling of economy-bent leadership.

RUTHRAUFF & RYAN, New York, reportedly readying spot announcement campaign for American Airlines.

MOTION picture industry is going in for editorial films, following lead of radio on editorializing. Plan is to use shorts to sell free American movies on parity with press, radio.

FEDERAL TRADE Commissioner Lowell Mason, who has repeatedly departed from staid FTC procedures, soon will pop plan for enforcement of proposed new NAB code through Trade Conference method under FTC auspices. He is likely to suggest that enforcement be turned over to Trade Commission by NAB.

STRONG opposition to standards by several West Coast independents, who threaten to quit association unless changes are made. They claim code is impractical and threatens financial ruin. President Justin Miller to answer code questions at Oct. 9 luncheon of Southern California Broadcasters Assn.

SURPRISINGLY small number of code comments received at NAB headquarters despite request that membership submit criticisms and suggestions. Since code rewrite committee meeting is only month away, NAB will wire board members asking them to forward letters promptly so preliminary screening can be started. Area of disagreement on vital document at this point affects relatively few paragraphs. Industry standards to become effective next Feb. 1.

CURE will be announced any day for one of television's nagging headaches — apartment house antennas. New type of single antenna will serve all apartments in building. It's simple and won't be architectural eyesore like clothesline installations serving standard band receivers.

AS ANTENNA trouble is cured, though, television must find specific for new ailment—

(Continued on page 90)

Upcoming

- Oct. 6-8: Assn. of National Advertisers annual meeting, Hotel Chalfonte, Haddon Hall, Atlantic City, N. J.
- Oct. 6-9: Financial Advertisers Assn. Convention, Waldorf-Astoria, New York.
- Oct. 12-15: AAAA Pacific Council annual meeting, Ahwahnee Hotel, Yosemite National Park, Calif.

(Other Upcomings on page 81)

## Bulletin

MARTIN BLOCK, disc m.c., severed relations with KFWB Hollywood by mutual consent after filling four months of three-year contract. Before release, Block agreed not to appear on local stations before June 1, 1950, end of contract. KFWB asked release from obligation to MBS, which takes Block's show from KFWB for network. Block remains on MBS, from KHJ Hollywood.

AP BOARD Friday elected to associate membership 441 radio stations including ownedand-operated stations of NBC, CBS, Texas State Network, Yankee Network, Don Lee Broadcasting System (see early story on page 17).

#### NEW WHITEHALL OFFICERS

FOUR vice presidents appointed by Whitehall Pharmacal Co., New York. Richard G. Rettig, in charge of advertising; E. L. Bernegger, in charge of retail and wholesale sales; Ira D. Joel, in charge of chain store sales; Dr. Robert P. Herwick in charge of medical research, control and development. Whitehall Pharmacal Co. represents Packaged Drug Division, American Home Products Corp.

## **Business Briefly**

PHILIP MORRIS SHIFT • CBS Package show with Dinah Shore-Harry James combination reported replacement for *It Pays to Be Ignorant*, Fridays 10-10:30 p.m. for Philip Morris Cigarettes. Contracts drawn up by Biow Co. not signed at weekend.

BENDIX OPENS ON WGN • Tommy Bartlett will m.c. new audience participation show, *Meet the Stars*, on WGN Chicago. Bendix Home Appliances sponsors Monday through Friday 2-2:15 p.m. (CST) for 13 weeks starting Oct. 6. Agency, Tatham-Laird, Chicago.

PEARSON CO. ADDS FOUR • John E. Pearson Co., New York and Chicago, station representatives, has added KXOL Fort Worth, KRRV Sherman, Texas, KELP El Paso, WHIZ Zanesville, O. Company resigned as representative of WMLO Milwaukee and WINK Fort Myers Fla.

CANDY CAMPAIGN • Klein Chocolate Co., Elizabethtown, Pa., (Nic-L-Nut Chocolate Bar) plans one-minute spot campaign with transcriptions prepared by Al Buffington Co., Baltimore. Agency, Frank L. Blumberg, Baltimore.

MBS ADDS CO-OP Show • Alexanders Mediation Board, Sundays, 8-8:30 p.m., has been added to MBS co-op program list. Pepto-Mangnan will sponsor in New York. Agency, Grey Adv., New York.

DRY-EX SPOT SERIES • Commercial Solvent, Terre Haute, Ind. (Dry-Ex Anti-Freeze) opens three-city spot campaign Nov. 15-Dec. 15, in Detroit, Chicago and St. Louis. Agency, Fuller, Smith & Ross, Detroit.

BUCKLEY USING 40 • Thirteen-week spot campaign on 40 stations sponsored by W. K. Buckley Inc., Chicago, opens Nov. 3. Agency, Grant Adv., New York.

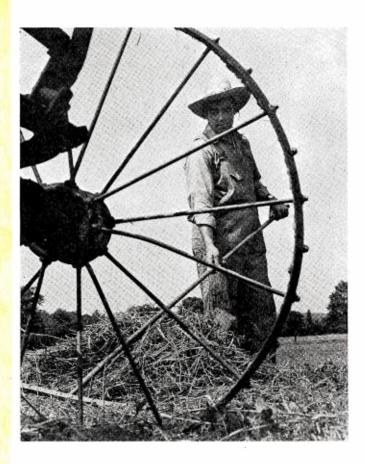
### Representatives' Complaint Names CBS

NATIONAL ASSN. of Radio Station Representatives filed complaint with U. S. Attorney General and FCC against CBS. Specifically, it charged CBS has illegally made inroads on their business by taking over the non-network time sales of number of CBS affiliated stations heretofore represented by members of association.

In both letters of complaint NARSR points out that in field of national advertising only competition with network's own sale of time has come from spot advertising sales made by station representatives. Complaint states that to combine these two competing forms of radio advertising in hands of network eliminates competition and places full control of time allocations and advertising rates for national advertising in CBS.

Representatives assert Sherman Act is violated. In complaint to FCC NARSR asserts tw of FCC's network regulations are violated. One limits amount of time network may control by option on each station; other forbids network fixing rates stations may charge on individual time sales for non-network advertising. Claim made that when CBS or any other network becomes national representative of affiliated station, control of all rates and station time is lodged with network. This dual time sales role, it is asserted, places network in more dominant position over stations than existed prior to adoption by FCC of present chain broadcasting regulations.

Counsel for representatives group are James Lawrence Fly, New York attorney, chairman of FCC when network monopoly regulations were promulgated, and Paul D. P. Spearman, Washington attorney.



# GOOD CROP!

The Nashville area isn't a *one-crop* market. . . . It's a strong, stable buying territory based on a wide range of business and industry, as well as farming. . . . And a net farm income of 121,471,000 dollars yearly, puts plenty of buying power on the farm. . . . So, for a good crop of sales, reach your share of this audience while they are tuned to favorite shows broadcast by WSIX.

AMERICAN MUTUAL 5,000 W 980 KC



Represented Nationally by THE KATZ AGENCY, INC.

#### WSIX gives you all three: Market, Coverage, Economy

BROADCASTING • Telecasting

October 6, 1947 • Page 5



# Fulton Lewis. ir.

# **Top Ratings for the "Top of the News** from Washington"

Here's proof that the Fulton Lewis, jr. program commands listeners:

STATION	LOCATION	LOCAL RATING
WATW	Ashland, Wisconsin	22.5
WBOC	Salisbury, Maryland	34.0
WFHR	Wisconsin Rapids, Wis.	20.1
WFNC	Fayettesville, N. C.	20.8
WGIL	Galesburg, Illinois	11.1
WHBC	Canton, Ohio	17.0
WHIT	New Bern, N. C.	21.5
WJPA	Washington, Pa.	14.1
WMBH	Joplin, Missouri	. 17.0
WMT	Cedar Rapids, Iowa	13.8

... and so on, throughout the country. Local and national advertisers on 288 stations reach the topnotch Lewis audience. Join up with this outstanding co-op program. Wire for availabilities.



COOPERATIVE PROGRAM DEPARTMENT MUTUAL BROADCASTING SYSTEM



1440 BROADWAY, NEW YORK 18, N. Y. TRIBUNE TOWER, CHICAGO II, ILL.



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#### At Washington Headquarters

SOL TAISHOFF

Editor and Publisher

EDITORIAL

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PROMOTION

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860 N. Michigan Ave., Zone 1. CENtral 4115 Fred W. Sample, Manager; John Osbon.

#### HOLLYWOOD BUREAU

6000 Sunset Boulevard, Zone 28, *HEmpstead* 8181 David Glickman, *Manager*; Ralph G. Tuchman, Patricia Jane Lyon.

#### TORONTO BUREAU

417 Harbour Commission Bidg. Elgin 0775 James Montagnes, Manager. BROADCASTING \* Magazine was founded in 1981 by Broadcasting Publications Inc., using the title: BROADCASTING \* The News Magazine of the Fifth Estate. Broadcast Advertising \* was acquired in 1932 and Broadcast Reporter in 1983. \* Reg. U. S. Pat. Office

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BROADCASTING . Telecasting



YOU CAN HEAR THE DIFFERENCE

WIP

YOU CAN HEAR THE DIFFERENCE

10,000 WATTS DAY TIME **5.000 WATTS NIGHT TIME** 

REPRESENTED BY

TAYLOR . HOWE . SNOWDEN Radio Sales YORK 18, NEW 19 WEST FORTY-FOURTH STREET, NEW

BROADCASTING . Telecasting

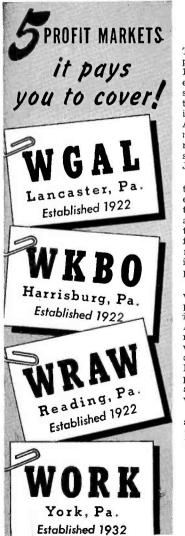
the size of your hudget. No advertising plan is

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MBS

Philadelphia





# Feature of the Week

Sellers of Sales

TELEVISION coverage of major parties' national conventions in 1948 will introduce a new influence in the American political scene, Paul Mowrey, ABC director of television, told the first class in a new course on television at American U., Washington, a fortnight ago. Mr. Mowrey predicted a million video viewers, comprising some 130 electoral votes, by next June.

Last week, Walter L. Lawrence, television sales engineer of RCA, explained in layman's terms the technical aspect of the new radio art and cited the many applications video may have even apart from commercial broadcasting. He reiterated the belief that video is an advertising medium of unparalleled effectiveness.

The introductory course in television, featuring outstanding people in the field as guest lecturers, is being offered this fall as part of American U.'s four-year accredited radio curriculum in cooperation with WMAL Washington. The course is conducted by Gordon Hubbel, WMAL-ABC director of program operations, who is radio and television director of the university program.

Among the television names who are conducting the lectures and demonstrations are: Edward Stasheff, author and producer of tele-

vision shows for CBS and other stations, "Writing for Television" Bob Emery, program director of WABD New York, DuMont video station, "Acting for Television"; James McNaughton, television designer, "Backgrounds and Sets"; Harvey Marlowe, head of Harvey Marlowe Television Assoc. and former executive director of television for ABC, "Television Studio Production"; A. Burke Crotty, director of field programs for NBC New York television, "Television Pro-duction Outside Studio"; Worthington C. Minor, manager of CBS New York television, "Television Directing"; Paul Raibourn, vice president in charge of television for Paramount Pictures, "Film in Television"; Joseph McDonald, vice president and legal counsel for ABC, "Contracts and Legal As-pects"; Judy Dupuy, editor of Televisor, "Programming Problems"; Dr. Paul F. Douglass, president of American U., "Future of Television."

Series started Sept. 25 and is presented each Thursday 8:30-10:50 p.m. Lectures are held in WMAL-TV's new television quarters in the Commonwealth Bldg., Washington. A number of professional radio and agency people are enrolled in the course in addition to the regular students.

#### on noccwohas on



In Horse

Racing

means: Win, Place, Show But IN DALLAS -FORT WORTH

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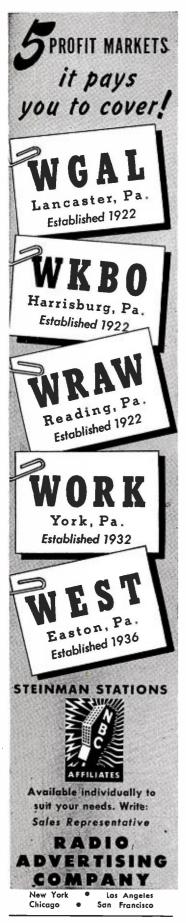
• Complete FLEXIBILITY! That's what Spot Radio offers you—the adaptability to meet the varied requirements of any advertising plan.

Only with economical, efficient Spot Radio can you select the markets, stations, and the times, to match the size of your budget. No advertising plan is complete without Spot Radio—no campaign's goal, achieved without these stations.

For statistical proof, send for "What Radio Research Forgot."

REPRESENTED NATIONALLY BY ADWARD PHTRY & OO, IN NEW YORK • CHICAGO • LOS ANGELES DETROIT • ST. LOUIS • SAN FRANCISCO ATLANTA • BOSTON

SPO	TRADIO	LIST
WSB	Atlanta	NBC
WBAL	Baltimore	NBC
WNAC	Boston	MBS
WICC	Bridgeport	MBS
WBEN	Buffalo	NBC
WGAR	Cleveland	CBS
WFAA	{Dallas (Ft. Worth)	NBC ABC
WJR	Detroit	CBS
KARM	Fresno	CBS
WONS	Hartford	MBS
KPOA	Honolulu	мвэ Т. Н.
KPRC	Houston	
WDAF		NBC
KFOR	Kansas City	NBC
KARK	Lincoln Little Deels	ABC
KFI	Little Rock	NBC
	Los Angeles	NBC
WHAS	Louisville	CBS
WILH	Lowell-Lawrence	MBS
WTMJ	Milwaukee	NBC
KSTP	MplsSt. Paul	NBC
WSM	Nashville	NBC
WSMB	New Orleans	NBC
WTAR	Norfolk	NBC
KOIL	Omaha	ABC
WIP	Philadelphia	MBS
WMTW	Portland, Me.	MBS
KGW	Portland, Ore.	NBC
WEAN	Providence	MBS
WRNL	Richmond	ABC
KSL	Salt Lake City	CBS
WOAI	San Antonio	NBC
KQW	San Francisco	CBS
KOMO	Seattle	NBC
KTBS	Shreveport	NBC
KGA	Spokane	ABC
WMAS	Springfield	CBS
WAGE	Syracuse	ABC
KVOO	Tulsa	NBC
WSAU	Wausau, Wisc.	CBS.
WWVA	Wheeling	CBS
KFH	Wichita	CBS
WAAB	Worcester	MBS
9	ANKEE AND T	



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# **Sellers of Sales**

NNABELLE d'ARCHE AN-DERSEN is one woman who confesses openly that for is the spelling an inaccuracy, for the "duel" in question is the vaunted "Duel In The Sun" for which Miss Andersen purchased all radio spots in her

capacity as timebuyer at Robert W. Orr Assoc., New York.

But Miss Andersen had won her own place in the sun long b e f o r e the David Selznick classic declared its option on that sphere. Starting her professional career as a piano accompanist in Hartford, Conn., in 1939, Miss Andersen soon switched

from onstage to backstage as a member of the publicity staff for Bushnell Memorial Concert Hall in Hartford. Along with this job she was a feature writer for the Hartford Courant.

In 1942 she moved to New York and into her first advertising job at Federal Advertising Agency as a member of the accounting department on radio billing. From that basic advertising beginning she rose to join Newell-Emmett as timebuyer on the Beechnut account, then went to Lennen & Mitchell as assistant timebuyer and a year and

a half later joined the Robert Orr organization as head timebuyer. The agency handles the Andrew Jergens Co. (Woodbury so a p, Jergens lotion) account as well as the David O. Selznick Productions.

M is s Andersen was born on Nov. 22, 1918, in Hartford. She attended the Julius Hart School of Music where she majored

in piano. She has perfect pitch and a fine sense of harmony. She still continues to play classical numbers for her friends.

Attractive "Annie" lives in an apartment in New York City. She spends her summer weekends sailing and winter weekends skiing.



In Horse



• It's as easy as 1-2-3 to SELL the DALLAS-FORT WORTH MARKET with



radio service of the Dallas Morning News Represented Nationally by EDWARD PETRY & Co., INC.



ANNABELLE

# AMONG ST. LOUIS' OWN Traditions

### **Civic Pride and Service**

St. Louis is proud of its outstanding civic organizations... The Advertising Club with its world-famous Gridiron Dinner; The progressive Chamber of Commerce; The Rotary, Kiwanis, Lions, Cooperative Club, Optimists and many, many others who expend much time and energy in extra-curricular functions to better serve this area... All civic-minded citizens who are happy to donate their services so that St. Louisans may point with pride to their home town.

KWK is also proud of its accomplishments in twenty years of service to St. Louis and to the people of this area...Service keyed to the needs and desires of a civic-minded people...And KWK programs, planned and directed by local people,

St. Louis' Own and St. Louis Owned

#### HOTEL CHASE, ST. LOUIS

PAUL H. RAYMER CO., Representative

BROADCASTING . Telecasting

October 6, 1947 • Page 11

MUTUAL



# TAKES THE LEAD

#### bringing you the highest-rated network program

#### ever offered for local sponsorship:

### THE JOAN DAVIS

SHOW

For sponsorship details on Joan Davis or other CBS Cooperative Programs listed below, see the Cooperative Program Division of CBS or your local CBS station.

CBS WORLD NEWS ROUNDUP 8:00-8:15 a.m. CNYT, 7 days CBS MORNING NEWS 9:00-9:15 a.m. CNYT, Mon.-Sat.

WINNER TAKE ALL 4:30-5:00 p.m. CNYT, Mon.-Fri. RED BARBER – SPORTS 6:30-6:45 p.m. CNYT, Mon.-Fri. HAWK LARABEE

7:00-7:30 p.m. CNYT, Saturday THE WORLD TONIGHT 11:00-11:15 p.m. CNYT, 7 days

CNYT- Current New York Time

Never before has a radio headliner with *such* ratings been available for local sponsorships.

Never before has such proven *top* comedy been available cooperatively, on such *top* stations.

It's Joan Davis on CBS...

It's a strong program on strong stations; available in any or all of the markets you want.

Joan averaged a Nielsen rating of 21.6 this past winter season; she had a Nielsen high of 24.7; she ranked in the "top twenty" on *nine separate occasions.*\*

Nielsen data also show her remarkably consistent appeal in *every* market: in *big* cities, in *small* cities, in *rural* areas. (Let us show you the specific figures.)

Joan is the funniest girl in radio by every count! The country's leading radio critics in poll after poll have voted her "America's No. 1 Comedienne" for four straight years.

And this year she goes higher and funnier. For Joan's terrific personality will be backed by laugh-material from the typewriter of Abe Burrows, America's top radio wit. And the show will be produced by Dick Mack, who has guided Joan to her top-status as America's No. 1 laugh-girl.

Joan becomes available at 9:00-9:30 p.m. EST, October 11- the best cooperative buy ever offered!

Here's top programming on long-established top network stations across the country: the stations of the...

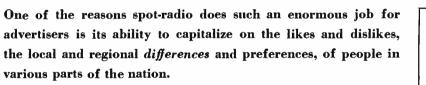
#### **Columbia Broadcasting System**

\*1j you prejer average-minute Hooper ratings to NRI's total audiences, the same story holds. Joan has the highest Hooper ever offered as a co-op: a 17.5 high, a 14.8 average (Oct.-Apr.) how would you like a TOP LOCAL PROGRAM W SYRACUSE?

Will all the 📥 and the state

ATLANTA:

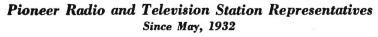
Palmer Bldg.



In Syracuse, for instance, WFBL runs an early-morning feature called "RFD"—Robert "The Deacon" Doubleday, aired each weekday from 5:00 to 7:30 a.m. The Deacon really wows the farmers of Central New York, talks their language by living and working with them. The result is a show of *better*-than-network quality, because no network program could use the local angles...

F&P has its fingers on dozens of such top-notch local programs, here, there and everywhere among the stations at the right. How about letting us build your list for some *Bull's-Eye Radio*?





DETROIT-

EVELOSIAE KELVESEN	INIII C.
ALBUQUERQUE	KOB
BEAUMONT	KPDM
BOISE	KDSH
BUFFALO	WOR
CHARLESTON, S. C.	WCSC
COLUMBIA, S. C.	WIS
CORPUS CHRISTI	ICRI S
DAVENPORT	woc
DES MOINES	<b>WHO</b>
DENVER	KVOD
DULUTH-SUPERIOR	WDSM
FARGO	WDAY
FT. WORTH-DALLAS	WBAP
	GMB-KHBC
HOUSTON	KXYZ
INDIANAPOLIS	WISH
KANSAS CITY	KMBC
LOUISVILLE	WAVE
MINNEAPOLIS-ST. PAUL	WTCN
NEW YORK	WMCA
OMAHA	KFAB
PEORIA-TUSCOLA W	MBD-WDZ
PORTLAND, ORE.	KEX
RALEIGH	WPTF
ROANOKE	WDBJ
SAN DIEGO	KSDJ
ST. LOUIS	KSD
	KIRO
SEATTLE	
SYRACUSE	WFBL
TERRE HAUTE	
TELEVISION :	
ST. LOUIS	KSD-TV

**EXCLUSIVE REPRESENTATIVES:** 

MINING MI

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Madison Ave.

CHICAGO

180 N. Michigan Ave.

s8 Sutter Stree

6331 Hollywood Blvd.

# BROADCASTING TELECASTING

VOL. 33, No. 14

WASHINGTON, D. C., OCTOBER 6, 1947

\$7.00 A YEAR-20c A COPY

# NARBA Explosion; ITC Treaty Signed

#### Mexico's Demands Involve Drastic Reallocations

DRASTIC PROPOSALS which would imperil existing U. S. channel rights and require wholesale reallocations and reassignment of virtually all North American stations were revealed Friday as submitted by the nations signatory to the North American Regional Broadcasting Agreement, led by Mexico, in anticipation of the 1948 revision of NARBA.

Mexico proposed that all frequencies from 540 through 1140 kc be reallocated as Class 1 clear channels with a minimum power limitation of 100,000 w and no ceiling; that frequencies from 1150 through 1540 kc be assigned exclusively to regional stations without specified power limitations, and that 1550 through 1600 kc be used for local stations with 100 to 250 w power. The power ceiling in the United States is now 50,000 w.

#### New 'Border' Class

The Mexican proposal also envisioned creation of a new class of station—"border" stations, of the 250-w class, which would be protected to the 4-millivolt interference-free contour both inside and outside the country in which they are located. Regional stations -would be required to protect the borders of their own countries by keeping their signals at any point to not more than one-half millivolt.

Mexico offers to give up 1220 and 1570 kc as Mexican clear channels but asks that 590, 630, 950 and 980 kc. (currently used as regional channels) be designated for her use as clears in addition to her present 730, 800, 900 and 1050 kc.

The reallocation she proposes would involve extensive shifts ranging in some cases up to 60 channels away from their present assignments. Upwards of 300 stations might be moved. Some regional frequencies would be moved upward and others would be shifted downward.

The Mexican proposals were the most extreme of all those submitted by NARBA signatories. Others came from the Bahamas, Canada, Cuba, Dominican Republic, Haiti, Mexico and Newfoundland. The State Dept. has called a Government-industry meeting for Oct. 17 to consider all the recommendations. The U. S. itself, with its clear-channel hearing still uncompleted, has made no specific proposals for channel allocations, but has submitted suggestions relating to the use of 540 kc and the adoption of new technical standards in line with FCC's own standards as revised a few months ago.

The signatory nations' proposal were submitted for consideration at the NARBA engineering conference which opens about Nov. 3 in Havana. This meeting of technical experts will be preliminary to the Treaty Revision conference scheduled to start next Aug. 3 in Canada, probably at Montreal.

**Delegation Not Named** 

Members of the U. S. delegation at Havana have not been officially disclosed. It is considered unlikely that Comr. E. K. Jett, who headed the U. S. delegation and was chairman of the NARBA Interim Conference held in Washington in early 1946, will be present in view of plans to serve on the international Frequency Board which convenes in Geneva in January and will be preceded by

SYDNEY EIGES, former manag-

er of the NBC Press Dept., and

Charles P. Hammond, assistant to

the network's executive vice president, were named NBC vice presi-

dents at the regular monthly meeting of the NBC board last

Friday, it was announced by Niles

vice president in charge of press,

will continue to report to Frank

E. Mullen, the network's executive

vice president. Mr. Hammond, as

vice president and assistant to Mr.

Mullen, will assist the NBC ex-

ecutive vice president on various

operational matters, especially

those concerned with sound broad-

casting, according to Mr. Tram-

work since 1941, joining NBC as

Mr. Eiges has been with the net-

擅

mell.

Mr. Eiges, who becomes NBC

Trammell, NBC president.

preparatory studies. Nor was it considered probable that Chairman Charles R. Denny would participate. Comr. Rosel H. Hyde, who made engineering trips to Mexico and Cuba a few months ago, is generally regarded as a good prospect for one of the FCC's top represontatives.

FCC Engineering Dept. representatives are expected to include Jamer Barr, chief of the AM division; Neal McNaughton, who has been closely identified with work on NARBA problems in connection with the Engineering Dept.; E. F. Vandivere Jr. of the Techinal Information Division, and. possibly Ralph Renton.

Although Mexico's NARBA proposals are the most revolutionary, several other nations suggested marked revisions of the present treaty.

Cuba, which won 640 kc as a clear channel from the U. S. in the Interim Conference, insists that there is an "imperative necessity of improving the assignment of the channels which Cuba has been using." Cuba advocates "complete" revision of the treaty.

Canada proposes that 540 kc, authorized by the International Telecommunications Conferences at

a writer in the Press Dept. He was

made assistant manager of the

Press Dept. the next year and in

January 1945 was appointed man-

ager. Before joining NBC he spent

11 years with International News

Service, finally as night editor and

cable editor in the New York office.

A graduate of the U. of Pitts-

burgh, Mr. Eiges lives on Long

Island with his wife and daughter.

tor of advertising and promotion

until late last month, when he was

named assistant to the executive

vice president. He came to NBC in

1943, leaving a post as manager of

the advertising department of the

American Newspaper Publishers

Assn. Prior to that he was on the staffs of the New York Post, the

New York World, and the Literary

Digest.

Mr. Hammond was NBC's direc-

(Continued on page 87)

**Eiges, Hammond Promoted** 

To Vice Presidents by NBC

#### Atlantic City Pacts To Help World Cooperation

IN A FINAL joint plenary session , of the International Telecommunications Conference and the International Radio Conference last Thursday in Atlantic City, representatives of 78 nations signed two basic agreements in the field of international communications.

First was a treaty, the International Telecommunications Convention of Atlantic City. Second was an agreement covering the technical and operating aspects of international radio communications, the International Radio Regulations of Atlantic City.

#### **Two Conventions**

Three major achievements of the delegates, who have met daily in Atlantic City since May 15 to work out these agreements governing international communications in the postwar world, were cited by Charles R. Denny, FCC Chairman and chairman of the conferences.

"First," he stated, "we have adopted a worldwide frequency allocations table extending up to 10,500,000 kc.

"Second, we have planned practical machinery for putting this new allocation table into effect. Until now, every country using frequencies has simply notified the headquarters of our union of the assignments made by it so that these assignments could be entered on a master list. There was no concerted international effort to make arrangements which would best conserve spectrum space. There was no planned sharing of frequencies on a time basis or on a geographical basis.

"Frequency assignments spilled over the available spectrum space, radio interference became widespread, and the world was deprived of the full advantages of which radio is capable. To meet this situation, we are providing for a provisional frequency board which will be comprised of technical experts. It will be the task of this board to re-engineer the operating assignments throughout the world

(Continued on page 89)

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BROADCASTING • Telecasting

#### NATIONAL NETWORK HOOPERS

EVENING SEPT. 30, 1947

"No	o. of						
Program Sta	tions	Sponsor	Agency		Yea	r Ago	
			• •	Hooper-	Hooper-		Posi-
				rating	rating	+ or —	tion
Radio Theatre	149	Lever Bros.	J. Walter Thompson	17.9	16.2	+1.7	1
Mr. District Attorney	133	Bristol-Myers	Doherty, Clifford & Shen-				
			field	17.0	13.4	+ 3.6	6
Red Skelton (CH)	159	B & W Tobacco Corp.	Russel M. Seeds	16.1	15.3	+0.8	3
Вођ Норе	128	Pepsodent Div.,					
		Lever Bros.	Foote, Cone & Belding	16.0			
Charlie McCarthy	143	Standard Brands	J. Walter Thompson	13.9	14.5	0.6	4
Walter Winchell	212	Andrew Jergens	Robert W. Orr & Assoc.	13.6	13.5	+0.1	5
Bob Hawk (CH)	155	R. J. Reynolds	William Esty & Co.	13.1	8.1	+ 5.0	53
Truth or Consequences	136	Procter & Gamble	Compton Adv.	11.8	10.6	+1.2	18
Manhattan Merry-Go-Rou	nd 141	Sterling Drug	Dancer-Fitzgerald-Sample	11.7	9.5	+2.2	31
<b>Rexall Summer Theater (C</b>	H) 160	Rexall Drug	N. W. Ayer & Son	11.5			
My Friend Irma	143	Lever Bros.	Young & Rubicam	11.5			
Take it or Leave it	160	Eversharp	The Biow Co.	11.4	11.9	0.5	12
Amer. Album of Familiar							
Music	141	Sterling Drug	Dancer-Fitzgerald-Sample	11.4	9.5	+1.9	30
Can You Top This?	141	Colgate-Palmolive-Peet	Ted Bates	10.6	7.9	+ 2.7	61
Your Hit Parade	160	American Tobacco	Foote, Cone & Belding	10.4	11.5	-1.1	14
Crime Doctor	146	Philip Morris & Co.	The Biow Co.	10.4	10.5	0.1	22
CH—Computed Hooperati	ng						

#### Economics, Sales Future on ANA List Host of Speakers Set Tuesday morning will treat the fol-Wednesday sessions, open to

#### For Atlantic City Oct. 6-8

REPORTS on the economic situation and outlook at home and abroad and its relationship to advertising and selling; the first showing of "Communications Guides" for improving industry's employe and community relations, and a two-day "working seminar" on "How to Get the Most Out of Your Advertising" are included in the agenda of the 38th annual convention of the Assn. of National Advertisers, opening today (Oct. 6) at Chalfonte-Haddon Hall, Atlantic City.

Monday morning's session deals with the problems of determining the advertising plans and budget and presenting them to top management. Featured speakers are as Robert Keith, advertising director, Pillsbury Mills; W. B. Potter, director of advertising, Eastman Kodak Co.; Marshall Adams, advertising and sales promotion manager, Mullins Mfg. Co.; Alpheus C. Beane, partner, Merrill, Lynch, Pierce, Fenner & Beane.

#### Afternoon Panel

Bryan Houston, vice president, Coca Cola Co., will introduce this afternoon's meeting on "Where to Advertise and What to Say," to be discussed by a panel including D. Earle Robinson, LaRoche & Ellis; John Caples, BBDO; William Ricketts, N. W. Ayer & Son; Henry Godfrey, Schenley Distillers Corp.; Mark Wiseman, copy writing courses; D. B. Lucas, Advertising Research Foundation. T. Mills Shepard, McCall Corp., will be moderator. A roundtable on outdoor advertising with R. M. Gray, Standard Oil Co. of New Jersey, as chairman, will conclude program. Two concurrent sessions on

low-through on advertising down to the point of sale and industrial advertising. First session, on follow-through, will present William Pierce, Northwestern Drug Co.; Ward Patten, Minneseta Valley Canning Co., and E. L. Morris, Pabst Sales Corp., discussing merchandising and advertising. Alexander Rogers, Libby, McNeill & Libby, will chairman sessions on the follow-through at the point of sale and via sales promotion to educate dealers and their sales forces.

#### Industrial Advertising

C. W. Ruth, Republic Steel Corp., will preside at the industrial advertising session, whose speakers include Theodore Marvin, Hercules Powder Co.; J. F. Aspey Jr., Black & Decker Mfg. Co.; John Maddox, Fuller & Smith & Ross; A. W. Lehman, Advertising Research Foundation; D. B. Lucas, Nuy Dept. of Marketing; L. Rohe Walter, Flintkote Co.; Hal Curtis, Shell Oil Co.

"How to Get the Most and Best Out of Your Advertising Agency," Tuesday afternoon topic, will be dramatized in skits featuring Gerald Carson, Kenyon & Eckhardt; Sanford Gerard, Lennen & Mitchell; Arno Johnson, J. Walter Thompson Co.; Jack Robinson, Kudner Agency; Allen Wilson, Advertising Council. Phil Kelly, Lennen & Mitchell, is chairman.

The business session of the convention, only session closed to the press, will conclude the Tuesday afternoon meeting. In addition to the election of officers and directors, this session.will include brief reports of the ANA committee chairmen on radio and other media, educational activities, etc. A report on the status of the ANA radio council will also be given to the membership at this session. Wednesday sessions, open to agency and media guests as well as ANA members, begin with a meeting on economic conditions that will include an address by Lewis H. Brown, chairman of the board, Johns-Manville Corp., a dramatized presentation by *Fortune* and a slide-film presentation to be available for individual company use. The luncheon will be addressed by Robert Livingston Garner, vice president and general manager of the World Bank.

Final session Wednesday afternoon will present the new "Communication Guides" on public, consumer and community relations. Speakers include Verne Burnett, Verne Burnett Inc.; Robert M. Creaghead, public relations counselor; Jean Gordon, public relations



CONFAB TRIO during recess in completion of final arrangements for Atlantic Refining Co. 12th football radio season is composed of (1 to r); Warner S. Shelly, vice president of N. W. Ayer & Son Inc., agency which has directed the broadcasts since they were inaugurated; William Bricker, executive of sponsoring firm, and Tom Manning of Cleveland, one of the veterans of Atlantic's announcing staff. Atlantic this season is using 91 stations to air coverage of more than 250 grid contests [BROAD-CASTING, Sept. 29].

assistant, General Foods; Don Patterson, advertising director, Scripps-Howard Newspapers; Ken Patrick, director of public relations, General Electric Co.; Cyrus Ching, director of the Federal Mediation and Conciliation Service; Lewis H. Brown, Johns-Manville. H. H. Shackleford, Johns-Manville, will preside.

ANA anticipated attendance of more than 1,000 at the three-day meeting. Banquet is scheduled for Wednesday evening. On Monday evening the ANA film committee will show films on various advertising topics, with D. B. Hobbs, Aluminum Co. of America, as chairman. Tuesday evening is "Fun Night."

SPECIAL evening course in radio advertising, starting Oct. 6, will be given by School of Radio Technique. New York. Course will be conducted by Waiter King, director of radio for American Cancer Society.



Drawn for BROADCASTING by Sid Hix "Call Mutual—Call Gillette—Call Chandler. There's a 'Red Barber' announcing the World Series!"

BROADCASTING • Telecasting

### 400 Outlets, NBC, CBS Seek Associate Membership in AP

BOARD OF DIRECTORS of the Associated Press, meeting in New York last week, was expected to act on the applications of some 400 radio stations and two networks-NBC and CBS-for associate membership in AP before adjournment on Saturday.

Change in the status of broadcasters from customers buying AP news service to associate members of the new association follows action taken by the AP membership last year but not put into effect until recently while a new formula for payment for news by broadcasters was being worked out.

The associate membership status does not carry with it any voting privileges. Some broadcasters have voiced strong objections to accepting a position that would leave them liable to changes in the bylaws that might be voted subsequently by AP members, newspaper publishers who in some cases are news and business rivals of broadcasters. This viewpoint was presented in an open letter written to Oliver Gramling, head of the AP Radio Dept., by E. R. Vadeboncoeur, vice president of WINR Binghamton, explaining that station's reasons for not applying for associate membership in AP [BROADCASTING, Sept. 1].

The network applications to AP contained certain provisions, notably that their fees are not to be increased for the next year, at least, which the AP board must pass on before the networks change from their present contractual status. However, it was indicated that these provisional applications would be accepted by the board, subject to future negotiation of the changes, which it was believed could be accomplished to the satisfaction of the networks.

One change in the membership agreement submitted to them by AP which the networks are requesting is the deletion of the clause giving AP the right to increase the network's assessment whenever the

#### Bar Party Oct. 18

ANNUAL BARBECUE of the Federal Communications Bar Assn. will be held Saturday, Oct. 18, at Twin Oaks, Vienna, Va., it was announced last week by Reed T. Rollo, bar association president. The site, commonly known as Lohnes' Mule Barn, is the farm of Horace L. Lohnes, former association president. Admission will be \$1 for members and \$2.00 for their guests. Date of annual business meeting has not yet been set, but it is expected to be early in 1948 in Washington.

**BROADCASTING** • Telecasting

number of network affiliates increases.

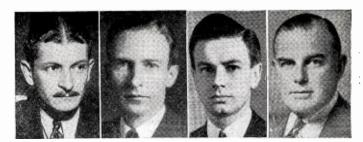
While the details of the contracts have not been divulged, it is understood that the networks are taking out AP associate memberships for their owned and operated stations in a blanket agreement that also gives them the right to use AP news on the network as well as locally on the individual stations.

ABC, whose present AP contract runs until Dec. 31, 1948, also is considering the associate membership proposal and it is expected that this network also will submit an amended application to AP within the next few weeks. ABC attorneys are said to be concerned with the AP by-laws provisions on rate increases as well as that binding the network to any changes in bylaws which may be adopted by an AP membership in which the broadcasters would have no voice. ABC probably will ask AP for waivers on these points.

Mutual is the only nationwide network without AP service at present, having dropped this news service at the beginning of the year.

#### **Elgin Sponsors**

ELGIN AMERICAN Division of the Illinois Watch Case Co., Elgin, effective Oct. 27, will sponsor You Bet Your Life with Groucho Marx as m.c. on ABC, Mondays 8-8:30 p.m. (EST). Agency is Weiss & Geller, Chicago.



Mr. RAYMER Mr. PETERS Mr. AVERY \* \*

Mr. WEED

### Station Representative Assn. Elects Raymer, Endorses Code

(See later story page 4)

PAUL H. RAYMER, head of the New York station representative firm of that name, was elected chairman of the newly-formed National Assn. of Radio Station Representatives [BROADCASTING, Sept. 29] at a meeting in New York.

Other officers elected were: H. Preston Peters, of Free & Peters, vice chairman; Joseph Weed, of Weed & Co., secretary; Lewis Avery, of Avery-Knodel, treasurer. The 22 member firms of the association agreed to meet in the "near future" to approve their by-laws.

The group also approved a resolution endorsing the NAB code and petitioning FCC to relax the two-year network contract period in favor of longer network contracts. Text of the resolution:

Whereas, this Association of Radio Station Representatives has been formed to further the development of spot radio and the attainment of this objective is inseparable from and dependent upon the improvement and

progress of the industry as a whole, and whereas such future progress of broadcasting industry requires the higher standards, greater economic stability, more individual station control over programming and commercial policies, therefore be it resolved that the Association recommends that provisions of the code apply equally to individual stations and to the networks, and to this end suggests the inclusion of an individual provision requiring station identification at the conclusion of each programming segment, regardless of its length or sponsorship, and that each such unit be subject to the commercial limitations of the code applicable to the time consumed by the program.

That the Association recommends that since greater operational stability is necessary for effectively implementing the commercial and programming practices of the code and since the current short-term contract between stations and networks contributes to instability and hampers stations in their freedom of operation, that the FCC therefore be respectfully petitioned to relax rule 3.103 currently limiting the term of network-station contracts to a two-year period.

#### Ban on FM Network oncerts Litted ing the FM Assn. his answer. AFM Reverses Its Stand been made in good faith. Mr.

After Talks With FMA in N.Y.

JAMES C. PETRILLO, president of the AFM, has decided to lift the ban he had imposed on airing of a series of concerts by the Rochester Civic Orchestra over the Continental FM Network, sponsored by Stromberg-Carlson Co. As a result of the decision. the network can now broadcast the weekly programs remaining on its schedule, as originally planned.

Mr. Petrillo's decision was announced following a meeting with FMA representatives at AFM headquarters in New York last Wednesday. He said the orignal decision to stop the live musical broadcasts over Continental was made when he learned that the contract had been arranged by the Rochester local of the union and the network. He said that although the AFM wants locals to negotiate in their own localities, arrangements with a network come under jurisdiction of the national union. But since the existing contract had

. . . .

Petrillo thought it only fair that it be honored, for as he put it, "We don't break contracts!"

The Friday night series of concerts began Sept. 12 as the first sponsored program on an FM network. When the ban was announced the following week, the network continued the broadcasts, using programs and talent not under AFM jurisdiction.

#### FMA To Evolve Plan

On the overall matter of music duplication of FM, the FMA asked Mr. Petrillo to allow such duplication until Jan. 31, 1948. In the meantime FMA said it would work on its budget and be ready with a plan for employment of musicians by the time the deadline is reached.

Mr. Petrillo said he felt the FMA was sincere and would come up with some sort of proposition if he lifted the ban until Jan. 31. He said he realized it was a new organization and hadn't much capital as yet and that it was necessary for FM to expand in order to attract advertisers. Nevertheless, he said, he would have to consider the proposition for a "few days" before givThough the union head had noti-

fied the networks over the previous weekend that he would not reconsider his duplication ban, he reversed the decision after the FMA meeting had announced he would call a meeting with networks in the near future.

In answer to a question, Mr. Petrillo said he alone would make the decision since he had been empowered by the AFM Executive Board to handle the whole FM situation in any way he deemed advisable. He said no further meetings were planned with FMA on the question.

Mr. Petrillo said the presence of Rep. Carroll Kearns (R-Pa.) at the meeting was "helpful" and appreciated by both sides. Mr. Kearns in turn was optimistic about a new settlement being reached shortly, if both sides continue to get together and work out problems.

Everett L. Dillard, owner of WASH Washington and new president of FMA, said after the meeting that both sides now realized the problems involved for each. He said he hoped the four-month ex-(Continued on page 84)

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# Groceries Contribute Heavily to Radio

#### Lead Commodities; **Department Store Income Second**

**GROCERIES** pay a larger share of the nation's radio bill than any other commodity group.

Department stores pay the second largest portion of the bill, followed by toiletries, medicine, jewelry and silver, automotive, household equipment and religion (see table).

Analysis of the sources that supplied broadcasting with 1947 net receipts of \$326,000,000, computed with program and announcement breakdowns, is based on a study of logs of 85 stations for three days in November 1946, by Dr. Kenneth H. Baker, NAB Director of Research. The stations were selected to represent a typical cross-section of NAB membership.

Dr. Baker last week completed the extensive job of computing income sources by program and commodity groups, providing an important addition to the fund of industry knowledge supplied by his study of station logs [BROADCAST-ING, Aug. 18, Sept. 29].

The groceries commodity group easily dominates the sources of program time sales, the study reveals, amounting to 26.1% of the total for all types of stations. It ranks a shade behind department stores in the announcement class, though still dominant in the case of medium and large station announcements.

Actually, department stores provided 15.1% of all announcement revenue as compared to 14.8% for groceries, heavy receipts by local stations in this commodity group putting it in first place.

In analyzing program commer-cial time, Dr. Baker found that toiletries ranked a poor second groceries with behind 9.3% followed by medicine 8.9%, automotive 7.2%, department stores 7.1% and religion 6.5%. The relatively high percentage of income from religious programs is based on the fact that small stations get 9% of their program income from this source, which is second only to groceries. Medium stations find religion their sixth largest source of program income, 6.1%, whereas the figure is negligible for large stations, 0.4%.

In the announcement breakdown religion is a negligible element, amounting to only 0.2%.

Jewelry and silver, only 2.4% of program income, provide 10.5% of announcement time sales to rank behind department stores and groceries. In fourth place as a source of announcement income is the automotive group, 8.2%, followed by medicine 7.7% and household equipment 7.4%,

Leading sources of program income on small stations are groceries, religion, medicine, toiletries. department stores and automotive, in that order. For medium stations the sources are groceries, medicine, toiletries, automotive, department stores and religion; for large stations, groceries, toiletries, medicine, automotive, department stores and sporting goods. In the announcement field, small

(Continued on page 84)

#### Kroger Launching \$500,000 Campaign Radio to Be Used Extensively

By Midwest Grocery Chain PLANS for a \$500,000 advertising campaign starting today (Oct. 6) and using radio, newspapers and magazines were announced in New York last week by officials of the Kroger Co., which owns 2,545 food stores in 18 states.

To promote nationally-advertised brands sold at its stores the firm has contracted to buy a total of 1,790 spot announcements on 33 midwest stations, including the fol-lowing: WGST WCHS WBBM lowing: WGST WCHS WDDA WLW WTAM WBNS WBTM WJR KFPW WOWO WOOD WIRE WDAF KARK WHAS WIBA WMC WMRO KOKA WDBJ WSM WMBO KOKA WDBJ KMOX KWTO WBOW WSPD WAOV KFW WHIS WING WJHL.

Highlight of the firm's radio promotion, according to Kroger offi-cials, is a novel tie-in system in which network stars including Fred Allen, Al Jolson, Amos 'n Andy and others will transcribe commercials for their respective sponsors' products with a closing reminder to buy that product "at your nearby Kroger store."

These transcriptions will be aired by participating stations, with live tie-ins giving details of the nationwide Kroger contest. The contest is a further promotional tie-in with the makers of Hudson motor cars, Westinghouse electric ovens and other products to be given away.

# FCC Plans Record Hearing Schedule

#### <sup>1</sup> 346 Applications Listed On October to April Agenda

THE HEAVIEST hearings calendar it has ever issued was announced by FCC last Friday, setting dates for hearings on 346 AM, FM, and TV applications between late October and mid-April.

The calendar provides for 188 hearings. Generally, officials pointed out, four will be in progress simultaneously — usually two in Washington and two in the field. The hearings will be conducted by members of FCC's new Hearing Division, except where members of the Commission are designated to preside. Bulk of the list is made up of AM cases, with only a scattering of FM applications and few television cases.

An alphabetical listing of the cases is shown below. The number

A Acme Bestg. Corp., Elizabethtown, Ky., (8483), (450 kc, Apr. 19, D. C. Airtone Co., Long Beach, Calif., (8324), FM, Jan. 21, Fleid. Albert Aivin Alamda. Sacramento, Calif., (8389), 1390 kc, Jan. 12, D. C. Alexandria Bestg. Corp., Alexandria, Minn., (8131), 1490 kc, Jan. 12, Fleid. Alexandria Bestg. Corp., Alexandria, Minn., (8131), 1490 kc, Jan. 12, Fleid. Alhambra Bestrs., Alhambra, Calif., (8331), FM, Jan. 21, Fleid. Aliambra Bestrs., Alhambra, Calif., (8331), FM, Jan. 21, Fleid. Aliambra Bestrs., Alhambra, Calif., (8331), FM, Jan. 21, Fleid. Alice Bestg. Co., Alice, Tex., (8476), 1070 kc, Feb. 16, D. C. Perth Amboy Bestg. Co., Perth Amboy, N. J., (7813), 1510 kc, Oct. 30, Fleid. ABC (KGO), San Francisco, Calif., (8011), 810 kc, Jan. 5, D. C. American Pacific Radio Bestg. Co., Redendas, Calif., (8310), 1370 kc, Mar. 8, D. C. Anderson Bestg. Corp., Dening, N. Mex., (8522), 1230 kc, Mar. 8, Fleid. Arl-Ne-Mex Bestg. Corp., Deming, N. Mex., (8502), 1430 kc, Apr. 6, D. C. Arlington-Fairfax Bestg. Corp., Ciayton, N. Mex., (8502), 1450 kc, Mar. 5, Fleid. A flington-Fairfax Bestg. Corp., Mexington County, Va. (WEAM), (3591), 1390 kc, Apr. 6, D. C. a, D. C. Shbacker, Radio Corp., Manistee, Mich., (8003), 1340 kc, Dec. 8, Field. Atlantic Bestg. Co., Jersey City, N. J., (8479), ML, Feb. 23, Field. Atlantic City Bestg. Corp., Atlantic City, N. J., (7966), 1400 kc, Oct. 27, Field. B

B Batesville Bostg. Co., Batesville, Ark., (8200), 1340 kc, Feb. 9, Field. Bay County Bostg. Co., Panama City, Fia., (8508), 1400 kc, Nov. 17, Field. Bay Radio, North Bend, Ore., (8237), 1340 kc, Nov. 20, Field. Beaver Valley Radio, Beaver Falls, Pa., (8075), 830 kc, Feb. 3, D. C. Beerer & Koehl, Ashland, Ohio, (8193), 1340 kc, Dec. 15, Field. Belleville News-Democrat, Belleville, Ill., (7844), 1430 kc, Jan. 12, D. C. Beerer & Koehl, Ashland, Ohio, (8193), 1340 kc, Dec. 15, Field. Bible Training School, Minneapolis, Minn., (7823), FM, Feb. 5, D. C. Big Spring Heraid Bostg. Co., Big Spring, Tex., (4842), 1230 kc, Oct. 30, Field. Bioise Bostg. Co., Boise, Ida., (8048), 630 kc, Nov. 20, D. C. Bowden, Haygood S., Camden, S. C., (8520), 690 kc, Apr. 22, D. C. Bremer Bostg. Cor, Dise, Ida., (8048), 630 kc, Nov. 20, D. C. Bremer Bostg. Cor, (WAAT), Newark, N. J., (8350), 970 kc, Dec. 11, D. C. Brophy, Gene Burke, Nogales, Ariz., (7939), 1240 kc, Jan. 19, D. C. Broown, Leonard B., Kerrville, Tex., (8128), 1230 kc, Nov. 3, Field. Burdette, Robert, San Fernando, Calif., (3322), FM, Jan. 21, Field.

Caguas Radio Bestg. Co., Caguas, P. R., (7999), 1230 kc, Jan. 5, D. C. California Ecstg. Co., Santa Monica, Calif., (8325), FM, Jan. 21, Field. Capital Bestg. Co., Annapolis, Md., (7371), 1430 kc, Nov. 13, D. C.

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in parentheses is the docket number. This is followed by the type of service involved (the frequency, in AM cases), the date of the hearing, and the place it is to be held. Field hearings will be conducted in one or more of the cities involved.

In the following table, "R" represents renewal application; "ML," modification of license; "MP," modification of permit; "BL," li-cense to cover CP; "PCT," television; "BS," show-cause case.

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vision; "BS," show-cause case.
Capital Bestg. Co., Lincoln, Nebr., (8311), 1000 kc, Feb. 5, D. C.
Capitol Bestg. Co., Trenton, N. J., (8083), 1260 kc, Dec. 11, D. C.
Carolina Bestrs, Anderson, S. C., (8007), 1070 kc, Dec. 22, D. C.
Catonsville Bestg. Co., Catonsville, Md., (8338), 1440 kc, Mar. 15, D. C.
Centnel Valley Radio, Lodi, Calif., (8421), 1570 kc, Feb. 18, Field.
Central Michigan Radio Corp., Lansing, Mich., (7979), 1320 kc, Dec. 19, D. C.
Central Walley Radio, Lodi, Calif., (8421), 1570 kc, Feb. 18, Field.
Central Walley Radio, Lodi, Calif., (8421), 1570 kc, Feb. 18, Field.
Centary Bestg. Co., (KWBU), Corpus Christi, Tex., (6666), 1030 kc, Apr. 28, D. C.
Chapman, Paul H., Greensboro, N. C., (8203), 1400 kc, Nov. 12, Field.
Chicago Federation of Labor (WCFL), Chicago, Ill., (8272), MP, Feb. 5, D. C.
Citrus Bestg. Co., Inc., Cleveland, Ohio, (8271), 1300 kc, Oct. 29, D. C.
Coorania Bestg. Co., Coleman, Tex., (8151), 1230 kc, Oct. 20, D. C.
Coorania Bestg. Co., Cleveland, Ohio, (8276), 600 kc, Mar. 23, D. C.
Coleman Bestg. Co., Coleman, Tex., (8151), 1230 kc, Oct. 29, D. C.
Community Bestg. Co., St. Cloud, Minn., (8405), 1490 kc, Oct. 29, D. C.
Community Bestg. Co., St. Cloud, Minn., (8405), 1440 kc, Jan. 28, Field.
Community Bestg. Cor, St. Cloud, Minn., (8405), 1240 kc, Jan. 28, Field.
Contra Costa Bestg. Cor, San Pablo Island, Calif., (7377), 710 kc, Jan. 26, D. C.
Cooke, Frank E., Deming, N. Mex., (8229), 1230 kc, Mar. 3, Field.
Contra Costa Bestg. Cor, Mitcheil, S. D., (8155), 950 kc, Feb. 25, D. C.
Cratg Bestg. Co. (WHOW); Clinton, Ill., (8261), 1520 kc, Jan. 24, D. C.
Coroke, Frank E., Deming, N. Mex., (8229), 1240 kc, Mar. 14, Field.
Corthelt Bestg. Co., Genter, S. C., (8239), 1400 kc, Nov. 19, Field.
Corrabelt Bestg. Co., Genter, S. C., (8229), 1240 kc, Mar. 14, D.

D

D Dairad Assocs., Daihart, Tex., (8347), 1410 kc, Dec. 12, D. C. Davenport, Bestg. Co., Davenport, Iowa, (8309), 1170 kc, Feb. 9, D. C. DeKab Radio Studios, DeKaib, Ill., (8419), 1300 kc, Mar. 26, D. C. Deland Bestg. Co., North Sacramento, Calif., (8420), 1580 kc, Feb. 18, Field. Denpsey, John J., Petition of, (KOB), Albuquerque, N. Mex., (8044), Nov. 24, Field. Denison-Texoma Bestg. Co., Denison, Tex., (8235), 1250 kc, Oct. 22, Field. Denzer, Stephen, Hermosa Beach, Calif., (8501), FM, Jan. 21, Field. Dillard, Pryor, Raymondville, Tex., (8157), 1340 kc, Feb. 19, D. C.

(Continued on page 88)



# Attendance Up 110%

The Cavalier is a Richmond skating arena of the highest type. The skating winds up on Friday night at 10 P.M.

Then W-L-E-E takes over with a dance program from 10 to 11. Teen-agers and grown-ups both enter the rhumba, waltz and jitterbug contests.

This 10 to 11 show is endorsed by the Judge of Juvenile and Domestic Relations Course, the City Division of Recreation and the City Attorney. Before the first Friday night show, we ran some announcements plugging this event. On the first Friday night, paid attendance at the Cavalier Arena was 64% greater than the previous Friday night. On our second Friday night, attendance was 80% greater. On our third Friday night, the show was sold to the Richmond Dairy Company and attendance was 110% greater.

That's action for you. And that's what you get in Richmond when you use W-L-E-E.



IRVIN G. ABELOFF, Gen. Mgr.

Represented by Headley-Reed

**TOM TINSLEY, President** 

# Board to Take Up Plans to Expand NAB

#### New Stations, Entry Of New Services Boost Demands

• COMPLETE program to build up NAB in line with postwar expansion of the broadcasting industry will be taken up by the association's board at its November meeting.

Entrance into the broadcast scene of new types of services, including FM, television and facsimile, has created a demand for trade association facilities among members in these categories. Coupled with this expansion is the licensing of hundreds of new AM and FM stations, with consequent corresponding demands on the NAB headquarters staff.

Now operating on a budget just under \$700,000 a year, NAB will require a minimum of \$850,000 in 1948 if the present type of service is to be provided for the enlarged membership. All down the line, association departments will require larger budgets if present functions are to be continued and if proposed operations are to be undertaken.

New scale of dues will be drawn up by the NAB board at its November meeting [BROADCASTING, Sept. 22], based on the revised membership classification now provided by the By-Laws. This revision is based on \$25,000 annual income for the lowest class, ranging upward in \$25,000 steps to \$3,000,000. NAB stations pay an average of well under \$600 a year, lowest figure since 1940.

#### Must Raise More

Besides reducing inequities in the present scale, with sudden jumps occurring in dues paid by some stations, the new scale must raise over \$150,000 more than the old one. Further changes will be considered in dues paid by over 100 associate members, including networks, equipment, research and transcription firms. The associates at present provide about a fifth of NAB membership dues.

NAB's pocketbook suffered a jolt last July 1 when networks were shifted from active to associate status, costing the association almost \$50,000 a year. At present the four networks are paying \$5,000 each annually, compared to a total of nearly \$70,000 paid by three networks (NBC, CBS, MBS) prior to the change in By-Laws.

Newest and fastest-growing operation at NAB is the Program Dept., of which Harold Fair is director. The department was organized last April under board mandate. Already under way are a number of long-range projects such as a program reference library. This library would serve both as an archive for outstanding broadcasts and a working library.

The department is receiving many inquiries in which stations

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ask for successful programs. First important service in this field has centered around the industry's campaign to combat juvenile delinquency. The department plans educational programming aids and will publish important speeches, articles and other program information of permanent value. A list of lowcost quality transcription programs is being developed. Farm program and copyright information will be provided.

But most important department job, should the board follow out tentatively-discussed plans, will be administration of the new Standards of Practice which go into effect Feb. 1. Final code action by the board is expected at its November meeting. The job of handling routine interpretation of the code is expected to be a heavy one. The Program Dept. is presently budgeted at \$50,000, which includes cost of preparatory work on the code.

The General Counsel's office, which services all phases of NAB operation, faces a 1943 schedule far heavier than the current one. In the field of new legislation the office will take an active part. It recently completed a proposed revision of the Communications Act [BROADCASTING, Sept. 22].

Music and copyright are requiring more attention, with possibility that NAB will be represented at the Inter-American Bar Assn. meeting next month at Lima, Peru, to observe copyright discussions. Requests are multiplying for NAB to join in litigation involving other industries. Don Petty, general counsel, has been given added legislative responsibilities. The NAB's *Legislative Digest*, which appeared while Congress and Legislatures were in session, will appear in improved form starting Jan. 1.

#### Broadcast Advertising

Largest NAB unit is the Broadcast Advertising Dept., with divisions handling small market station activities, sales promotion and retail advertising. Each of these divisions is running on a heavier schedule as the association membership increases and as new stations call for advertising and general management assistance.

Two new projects on the department's slate, each involving extensive research, planning and execution, are in the development stage. In cooperation with the Research Dept., a program of retail advertising studies is planned, aiding various classes of retailing much as the Joske report provided a means of testing department store radio techniques. The studies would provide help on the local level. Second department project is an overall industry presentation to parallel similar activity among competing media. Last project of this type was the NAB retail promotion film early in the decade, which culminated in the Joske retail clinic.

Postwar surge of labor relations problems was met by NAB with a new Employe-Employer Relations Dept., hub of industry activity in that delicate sphere. Under Richard P. Doherty the department has organized a comprehensive series of labor relations aids to the membership. Contract analyses and publication of bulletins on various topics are typical of activities. Special reports and individual requests for information have been handled in large volume.

Besides expanding these services the department plans additional studies and new aids to stations. The department's \$50,000 budget is one-sixth that of the ANPA but a more comprehensive program of employment aids is supplied. Its plans for more activities hinge on availabilities of additional funds, which would permit employing an additional economist and analyst.

The Research Dept. has just concluded the first complete study ever made of the industry's program (Continued on page 73)

## NAB '48 Convention Still a Problem

#### Los Angeles, Cleveland, San Francisco Sites Are Considered

NAB will hold an annual convention some time prior to December 23, 1948, but where, when and how is anybody's guess.

As grumbling echoes from Atlantic City's efficient Convention Hall and inefficient hostelries continue to haunt NAB headquarters, the only thing certain at this point is that the 1948 meeting will be held somewhere else [CLOSED CIR-CUIT, Sept. 22].

Because the West Coast is most often mentioned as a probable site, the location has been taken for granted.

And because the board last May voted in favor of a spring convention, this timing also has been taken for granted.

NAB directors and the membership have leaned favorably toward a West Coast meeting because that area has not had the convention since 1940 when San Francisco was host. Convention bureaus of that city and Los Angeles have discussed the subject with C. E. Arney Jr., NAB secretary-treasurer, but no definite offer has been submitted.

Very much in the running is Cleveland, where the Convention Visitors Bureau is active. The bu-

. . .

reau was represented at Atlantic City. A meeting of Cleveland broadcasters and civic leaders is anticipated later this month, in advance of the November meeting of the NAB board. John F. Patt, vice president and general manager of WGAR Cleveland, is vice president of the Visitors Bureau.

Faces Committee in November

The whole problem will come up in early November at the first meeting of the NAB board's new Convention Site & Policy Committee, named by the board at its Sept. 19 meeting [BROADCASTING, Sept. 22]. Chairman of the committee is a new director, Howard Lane, director of radio, Field Enterprises. Other members: Harold Fellows, WEEI Boston; William B. Way, KVOO Tulsa; William B. Smullin, KIEM Eureka, Calif.; Robert T. Mason, WMRN Marion, O.

A. D. Willard Jr., NAB executive vice president, has been given general top-level authority to supervise convention program planning, working directly with the committee. Mr. Arney, who is widely recognized as an expert at booking business meetings, continues in charge of arrangements.

The new committee faces a serious time problem when it meets in November. Since most industries book their meetings well in advance, and since NAB's convention is so large that few sites are adequate, the final decision rests on the joint problems of availabilities and timing, coupled with the nature of bids received.

Main objection to the West Coast is the travel problem, with some board members feeling many small midwestern and eastern stations could not afford the trip. Los Angeles can offer the Biltmore Hotel as a site, the hotel having large display space as well as an adjoining theatre for general meetings. Delegates would be scattered over a wide area, however, because of a shortage of downtown rooms.

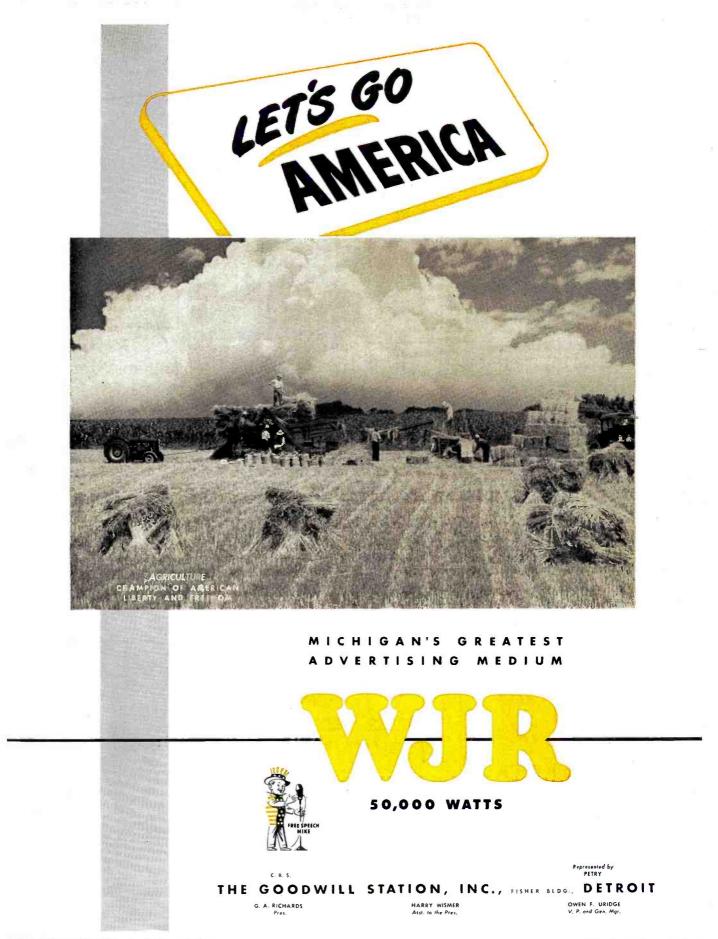
In San Francisco the municipal center provides palatial facilities for meetings, with possibility that equipment could be shown in the adjoining underground parking center. Hotel facilities probably are adequate, though again delegates would be scattered around the city.

#### Cleveland's Facilities

Cleveland has modern auditorium facilities and its hotels are able to handle the room problem, the Visitors Bureau says. The NAB convention was held there in 1942, but it has grown enormously in size since that time.

If all three cities can produce attractive offers next month, the special committee may be able to recommend site and date to the board.

That date matter isn't entirely (Continued on page 73)



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## IN PROBE RECORDING

POSSIBLE precedent for future radio coverage of public hearings in Chicago was established recently by NBC-WMAQ Chicago which wire-recorded for broadcast purposes the congressional investigation into the parole of four alleged Capone gangsters.

Heretofore, it was recalled, Chicago broadcasters have attempted to record various public hearings with little success, and only recently a WMAQ microphone was barred from the civil service hearings of two accused police officers. Broadcasters have been forbidden also to cover meetings of the school hoard.

Recordings of sub-committee hearings were made with the full cooperation of committee members, according to William Ray, WMAQ news and special events department manager. Actual recordings were made by Bud Thorpe of WMAQ special events staff.

#### BAN RELAXATION SEEN Future Television Aids Are Discussed **During West Coast IRE-EMA Convention**

THE PROPOSED New York-Boston radio relay experiment testing microwave radio as a broad band transmission vehicle was held as an important contribution to television of the future at the West Coast convention of the Institute of Radio Engineers combined with the West Coast Electronic Manufacturers' Assn., held at San Francisco, Sept. 24, 25, 26.

In a paper on the radio relay experiment, J. W. McCrae, Bell Telephone Labs, New York, stated that the relay, scheduled for experimental operation this fall, will operate in the 3700-4200 mc band and will comprise seven repeater stations spaced about 30 miles apart. Two two-way channels will be provided, each about 10 mc wide, capable of accommodating several hundred telephone conversations or a transmission in each direction.

FM, with a total deviation of 4

mc, will be used for television transmissions, and several alternate methods for handling telephone multiplex signals are under investigation.

Lester M. Field of Stanford U. discussed the traveling wave tube, a new kind of amplifier tube capable of handling 250,000 telephone conversations simultaneously. This ability to amplify a wide frequency band without amplifying one part more than another is just what will be needed to make television networks possible, he said.

The resnatron tube, developed during the war to generate tremendous power at frequencies high enough to use in jamming radar, was discussed by W. W. Salisbury of Collins Radio, Cedar Rapids, Iowa. The tube now gives promise of generating the kinds and amounts of power needed for television transmitters.



#### Oops!

BILL SHEARER, of the CBC Montreal engineering staff, is probably wishing he had "stood in bed" instead of going to Shediac, N. B. He was waiting in the lobby of a hotel there for a business acquaintance when he heard someone inquire at the desk for the same party. Mr. Shearer approached the stranger and asked if he were in radio. "Yes," he replied, "I'm with the CBC." Whereupon Mr. Shearer of-fered, "You look too intelligent for that." After Mr. Shearer introduced himself, the stranger smiled, extended his hand and said, "I'm Dunton." (Mr. Dunton is indeed with CBC. He's chairman of the board of governors.)

#### New Michigan FM **Network Underway**

Baughn Indicates Possible Tie-in With Continental

MICHIGAN FM Network began operations Sept. 27 with broadcast of the U. of Michigan-Michigan State football game. Five FM stations are participating.

Organized by Edward F. vice Baughn. president and general manager of WPAG and WPAG-FM Ann Arbor, the new network will carry all Michigan home and away games and will continue U.



Mr. Baughn

sports of Michigan coverage through the winter basketball and hockey seasons.

With WPAG-FM as key outlet, the network is composed of WELL-FM Battle Creek, WHFB-FM Benton Harbor, WFRS Grand Rapids and WTTH-FM Port The games are being Huron. carried also by the five associated AM stations, plus WMUS Muskegon.

Bob Ufer, sports director of WPAG and WPAG-FM, is handling football play-by-play. He will also handle the basketball broadcasts while Gene Milner, formerly with KHQ Spokane and KCBC Des Moines, will cover the hockey games.

Mr. Baughn stated that the Continental FM Network, now being organized on a national basis, has indicated a desire to designate the Michigan FM Network as its regional outlet.

CJCJ Calgary, 100-w station, is under-stood to be increasing power shortly to 1 kw. No date has been set yet for official inauguration.

# "ON TARGET"

#### MEANS INTELLIGENT AND PROMPT SERVICE TO THE WORLD'S LARGEST ADVERTISING AGENCY

"I am sure that you know I have always enjoyed working with you and have considered your service to be given intelligently and promptly. Our relationship with you has always been of the kind that we like."

—Lowell E. Mainland

J. Walter Thompson Company

The harmonious relationship which exists between Weed men and agency contacts is based upon a record of consistently satisfactory service.





#### NEW YORK · BOSTON · CHICAGO · DETROIT · SAN FRANCISCO · ATLANTA · HOLLY WOOD



# WAVE CAN'T BLOW ABOUT WINDYVILLE

(Ky.)!

We're not the sort of windbags who try to fill you up with a lot of hot air about our tremendous coverage. For instance, we haven't heard a breath from the natives of Windyville, Kentucky. Hence we make no claim that Windyville is in our listen-

But what we do want to gas about is the fact that we blanket the most prosperous market in the State-the Louisville Trading Area-which does more business than all the rest of the State put together! Louisville Area receivers are just filled

with WAVEs, and we can prove it! Give us a trial. We'll air your sales messages to more of your best prospects, at lower cost than any other station in Kentucky. For us, it's a breeze! Shall we waft some your way?



#### COULTER, THOMPSON GET MBS PROMOTIONS

HAROLD COULTER, formerly director of promotion of MBS, on Oct. 1 was made executive assistant to Jess Barnes, Mutual vice president in charge of sales. On the same date Jesse Thompson, who has been responsible for the writing and production of the network's trade paper and direct mail advertising was named

director of advertising and promotion. Mr. Coulter had

served as advertising and promotion director of KYW Philadelphia and WKRC Cincinnati before joining Mutual in September 1943



Mr. Coulter

as manager of audience promotion. In April 1946 he became assistant director of promotion and research and in May of 1947 was appointed director of promotion.

Mr. Thompson entered radio in 1941, after wide experience with agencies and client advertising departments. He was with NBC first. transferred to the Blue Network when it became an independent operation, and left there to join Mutual shortly after Edgar Kobak left the Blue to become president of MBS. Mr. Thompson frequently writes articles on advertising for the trade press.

#### WBBM Is Given Citation For 'Report Uncensored'

WBBM Chicago received a special award Oct. 1 in recognition of its radio series, Report Uncensored, which dealt with study of juvenile delinquency in Chicago and Cook County. The award, in the form of a gold scroll, was presented by the John Howard Assn., organization dedicated to rehabilitation of persons after penal confinement.

Barnett Faroll, association president, made the presentation concurrent with conclusion of 13-week series, which was written and produced by Ben Park of WBBM staff.

#### WNMP Started

WNMP Evanston, Ill., new 1-kw daytime station on 1590 kc, began Sept. 29. The owners are Fred S. Newton, Michigan business man, president, Angus D. Pfaff, last associated with WHLS Port Huron, Mich., as general manager, vice president and general manager, and James M. MacTaggart, secretary-treasurer. Station will operate totally on sustaining basis. Commercials, when added later, will be held to strict minimum, reported. station Studio and transmitter are at 2201 Olson St., Evanston. Licensee is Evanston Broadcasting Co.

#### MAN OF DISTINCTION WIP's Grav Uses Initial -To Avoid Confusion-

GORDON GRAY, assistant general manager of WIP Philadelphia, has decided to adopt a middle inital "R" to avoid further confusion between himself and his friend, Gordon Gray, North Carolina publisher newly sworn in Wednesday as Assistant Secretary of the Armv.

The two Grays have known each other since 1929 and for years have been getting each other's mail by mistake. First confusion started shortly after they met in Atlanta, Ga. When the WIP Gray met a girl at a party and asked her for a date, the girl, confusing him with the other Gray, indignantly re-fused, saying, "You brute. You're engaged to my best friend." Last year at Chicago NAB Convention. there was further confusion when both were nominated but not elected to the board.

The "R," by the way, stands for a middle name which WIP's Gray used as a boy, but is now keeping secret.

#### VA Radio Advisory Group Lays Information Plans

FUTURE radio activities of the Veterans Administration in connection with its efforts to inform veterans and their families of benefits provided by Congress were discussed at a meeting of VA's National Radio Advisory Council Sept. 26 in Washington, D. C.

Members of the council in attendance included: George Ludlam, vice president of the Advertising Council; Bryson Rash, Washington executive of ABC: Edward E. Scovill, CBS Washington director of talks and special events; Sidney Alpert, FM Assn.; Charter Heslep, MBS Washington representative; Charles Batson, director of information, NAB: William McAndrew, assistant to the vice president of NBC in Washington, and Thad Brown Jr., Television Broadcasters Assn.

#### School Broadcasters Hold **October Chicago Meeting**

THREE-DAY meeting on the problems of school broadcasting, the 11th annual School Broadcast Conference, will be held Oct. 27, 28, 29 at the Hotel Sheraton, Chicago. On Sunday, Oct. 26, the National Assn. of Educational Broadcasters and the Assn. for Education by Radio will open their sessions in Chicago, also. There will be a joint luncheon of the three groups Oct. 28.

Numerous educators and broadcasters have been invited to attend. WBBM is offering its studios for productions of four visiting workshop groups. Advance registration of \$2 may be made with George Jennings, director, School Broadcast Conference, 228 N. La Salle St., Chicago.

BROADCASTING • Telecasting



**BF-250A** 

TRANSMITTER

TES RADIO COMPANY

QUINCY, ILLINOIS, U.S.A.

More than 150 radio stations have taken advantage of the Gates system of engineered proposals that give you ALL the information on the complete equipment you need for your new radio station.

,

Everything you need, even down to the smallest items of wire and hardware are included. Special provisions for your particular station are also taken into consideration. Whatever your requirements are,—let us know.

The transmitter shown at the right is the Model BF-250A for broadcasting FM. This model is the basic unit for all higher powers. Your inquiry concerning the complete line of Gates FM equipment will be promptly answered, giving complete information.

BRANCHES ---**Eastern Sales Office:** 40 Exchange Place, New York 5 Western Sales Office: 1350 N. Highland Ave., Hollywood 28 Canadian Sales: Canadian Marconi Co., Montreal International distribution overseas by

922-1947

Westinghouse Electric International Company 40 Wall St., New York 5

FOR EVERY **BROADCAST NEED** DEPEND ON GATES ALL WAYS

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ANNIVERSARY YEAR

#### **Good Wishes Galore**

WHEN OLE OLSEN of the famous Olsen & Johnson team was interviewed on a recent ABC Welcome Travelers broadcast, he told Emcee Tommy Bartlett he was on his way to visit his 84 year-old mother who was ill. Following the interview, Mr. Bartlett asked listeners if they would send "get-well" cards or letters to "Mother Olsen, R. R. No. 6, Ft. Wayne, Ind." Within four days, more than 9,000 pieces of mail were delivered to the comedian's mother. Post office assigned a special postman to handle it, with deliveries being made four times a day. Mrs. Olsen was so pleased she insisted upon getting up from bed and opening each piece of mail sitting up.

#### Radio-TV Inducement Again Stressed In Philadelphia's Bid to Democrats

PHILADELPHIA is pressing its bid to obtain both national political campaigns in 1948 and is planning to use its radio-television facilities again as an inducement to bring the Democrats to Philadelphia. It was the city's TV facilities which helped to win it the Republican gathering.

Roger W. Clipp, general manager of WFIL, has been appointed chairman of the radio-television committee of the All Philadelphia Citizens Committee for the Democratic National Convention. He held a similar post on the Philadelphia committee that convinced the GOP the city was the best site for the 1948 conclave.

Republican leaders were impressed by the television data laid before them by the Philadelphia committee. It was pointed out that only a Philadelphia convention could be televised on a network hook-up that would cover 13 Eastern States, an area controlling 163 electoral votes. Thus, millions could see and hear convention progress and the ultimate choice for the party's presidential nomination. It also was pointed out that in addition to the 15,000 who could be accommodated in Convention Hall, 25,000 others could view and hear proceedings via large-screen television in adjacent Commercial Museum.

These same factors will be emphasized before the Democratic National Committee. It will be pointed out that the city now has two video outlets-WFIL-TV and WPTZ-and that its central location on the densely-populated Eastern seaboard will make TV hook-ups possible over a 13-state area by existing coaxial cables and microwave relays. Also emphasized will be the fact that the major portion of television receiver distribution has been in the politically-strategic Eastern cities.

The city is offering \$200,000 to



#### WMBD has more Central Illinois listeners than any other station

Peoria's pioneer radio station, WMBD, dominates the Central Illinois market. Survey after survey, year after year, this station with twenty years of leadership continues to pile up Hooper ratings far above the national averages. Write for copy of latest report.

WMBD has more coverage than any other central Illinois station

Recent technical improvements, approved by the FCC, have given WMBD greatly increased day and night-time coverage. Peoria's first radio station now not only has the most Central Illinois listeners but more coverage than any other station in this area.

Only Peoria Station Now Operating Both AM and FM



bring the Democratic Convention to Philadelphia and is stressing its facilities for accommodating large gatherings as well as the TV angle.

### TURNER CATLEDGE BUYS 5% INTEREST IN WORD

TURNER CATLEDGE, assistant managing editor of the New York Times, has acquired a 5% interest in WORD Spartanburg, S. C., from Walter J. Brown, president and principal owner, for approximately \$5,000.

D. S. Burnside, secretary and treasurer of Spartan Radiocasting Co., WORD licensee, and Mrs. Evelyn C. Wyche, wife of Judge Cecil Wyche, also have acquired 2½% interests from Mr. Brown. Mr. Burnside was secretary and treasurer of WSPA Spartanburg before Mr. Brown sold his minority interest in that station and acquired WORD.

Mr. Brown now owns 51.6% of WORD, a 250-w ABC affiliate on 1400 kc. Other stockholders are former Secretary of State James F. Byrnes, 5%; General News-papers Inc., licensee of WGNI Wilmington, N. C., and WGNH Gadsden, Ala., 33.2%; Mr. Catledge, 5%; Mr. Burnside, 2.6%; Mrs. Wyche, 2.5%, and Phil Buchheit, 0.1%. Mr. Brown also owns 30% of WTNT Augusta, Ga. and was general manager as well as minority stockholder of WSPA before the transfer which culminated in the acquisition of WORD by Spartan Radiocasting [BROAD-CASTING, July 14].

#### Dedicatory Show Marks WGL Increase to 1 kw

CHANGEOVER from 250 w to 1,000 w on 1250 kc was made Sept. 24 by WGL Fort Wayne, Ind., with special honorary program aired following evening. Wide promotion campaign supported switch.

The Farnsworth Television and Radio Corp. station, an NBC affiliate, chose the Wednesday night 8:30 p.m. spot for the power boost. WGL claims 11 additional counties have been added to its primary area. The Thursday night honorary show included messages from Niles Trammell, NBC president, and Kenneth Dyke, network vice president. Guests included E. A. Nicholas, Farnsworth presi-dent; E. M. Martin, firm vice president, and Pierre H. Boucheron, head of the Farnsworth broadcasting division and WGL manager.

#### **KONG-FM on Air**

KONG-FM, owned and operated by the *Alameda Times-Star*, Alameda, Calif., went on the air Sept. 19 with 22 sponsors signed. Manager is Hal Altman, formerly associated with radio in the San Francisco Bay area. KONG is on channel 285, 104.9 mc.

### When These "Bohemians" Start Whooping It Up

# WNAX LISTENERS RESPOND WITH FAN MAIL OR

### FAN MAIL OR PAID ADMISSIONS



Before the microphone . . . or on the stage . . . with music as vigorous and comedy as robust as that of ol' Bohemia herse!f . . . the WNAX Bohemian Band always comes up with the kind of "carrying on" that is welcome entertainment to folks in Big Aggie Land. WNAX listeners show their applause by showering each broadcast with mail.

And when the Band makes a personal appearance, well it's usually an "SRO" affair.

Note below the mileages from the WNAX transmitter . . . versus population . . . versus paid admissions.

TOWNS WHERE WNAX BOHEMIAN BAND RECENTLY MADE PERSONAL APPEARANCES	NO. MILES FROM YANKTON	POPULATION	PAID ADMISSIONS
Alta Vista, Iowa	341	333	752
Sleepy Eye, Minn.	229	2923	924
Jackson, Minn.	180	2840	634
Silver Lake, Minn.	305	604	1229
Appleton, Minn.	262	1877	694
New Ulm, Minn.	232	8743	802

Ask your Katz man about the WNAX Bohemian Band. Or if you prefer one of the other live talent shows produced from the largest group of radio entertainers in this area, he will have one for you.

WRAX is evolt able with KRNT of Stotes Group. Ask the Rote Agency for setes. A Cowles Station

SIOUX CITY - YANKTON AFFILIATED WITH THE AMERICAN BROADCASTING CO

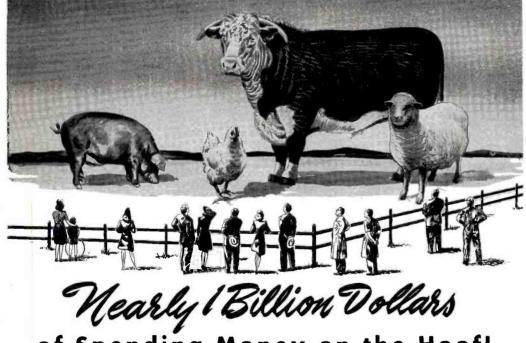
Media Advisory Council Is Urged by Zacharias ESTABLISHMENT of a council, composed of leaders from the fields of radio, press and other media, to ' advise government officials should be formed to extend this country's information activities, former Rear Admiral Ellis M. Zacharias said in Philadelphia a fortnight ago.

The former naval officer, who made 14 broadcasts to the Japanese calling on them to surrender and who predicted before Pearl Harbor that the Nipponese would strike there on a Sunday, called for reorganization of the country's psychological information services to make greater use of private media of news transmission.

In Philadelphia to address the reserve officers of the naval services at the Sheraton Hotel, he urged that the transmission of psychological information to foreign nations become a "real instrument of national policy."



FOOTBALL IMMORTAL Harold (Red) Grange (c) has returned to the air as star of *Red Grange Predicts* over WGN Chicago, Fri. 7:15-7:30 p.m. (CST). Henry Portis (l), president of Portis Style Industries Inc., Chicago sponsor, and Frank Korch, WGN sports editor, hear Mr. Grange explain how he will make predictions on outcome of major football contests during 11-week series. Contract was placed through Olian Advertising Co., Chicago.



### of Spending Money on the Hoof!

SHENANDOAH, IOWA

KMA Farmers Own About \$1,000,000,000.00 Worth of Livestock

That's real buying power! It's one of the reasons why the KMA territory has the largest per capita income group in the world.

Here's proof that our folks have the money to spend. It helps you answer the question:

AMERICAN Broadcasting Co.

960 KC

Isn't KMA a *must* for my advertisers who want to sell merchandise?

Get all the facts. Let us tell you how the loyalty of our listeners makes KMA one of the best mail-pullers in the country . . . how KMA farmers depend on the data from our special weather bureau and our farm department. Write us, or contact your nearest Avery-Knodel office. Act *now* to include KMA in your winter schedule.

> AVERY-KNODEL, INC. National Representative

> > 5000 WATTS



THE NEXT page opens into the Comparative Network Program-Sponsor Schedules, a copyrighted BROADCASTING feature, for October 1947. This is the second published by BROADCASTING. It will appear in the first weekly issue of each month henceforth Suggestions for improve ment would be welcomed.

### Brockton Decision Flayed by Losers

Two Denied Applicants A tack Final Action by FCC

BOTH losing applicants attacked FCC's decision in the crockton, Mass. 1450-kc case last week and requested rehearing.

Plymouth County Broadcasting Co., which won the proposed decision but lost out to Cur-Nan Co. in the final [BROADCASTING, April 7, Sept. 15], argued that the Commission's reversal of itself involved a "fundamental change" of policy which was invoked by only four of the seven Commissioners, only three of whom had participated in oral argument.

Bay State Beacon Inc., which lost both proposed and final decisions—partly because of program plans—insisted that FCC's conclusions were not adequately based on the evidence, and that, in part, they exceeded the statutory authority of the Commission.

Bay State asked for rehearing or for "a reasonable articulation of the Commission's grounds for decision."

Plymouth County insisted that the final decision erroneously "attempted to minimize the factor of local residence" while emphasizing the importance of -integration of ownership in day-to-day operations.

This change, the Plymouth County petition declared, "represents a complete departure from well established and settled principles." Plymouth County considered it "desirable" that the full Commission consider "this important principle."

The decision was adopted by Chairman Charles R. Denny and Comrs. Paul A. Walker, E. K. Jett, and C. J. Durr, Plymouth County pointed out that, although he may have studied the transcript, Comr. Walker did not participate in the oral argument and therefore did not have an opportunity to hear and take part in the questioning.

All three applications are for new stations at Brockton on 1450 kc with 250 w fulltime.

PAUL BRENNER'S "Requestfully Yours" program, heard on WAAT Newark, N. J., was chosen "the outstanding record show of 1947" by the board of judges of New Jersey State Fair. A tough-minded examination of 1947 radio values shows that CBS is the most effective network in America, today

NO. 2 OF A SERIES-SEE BACK OF INSERT

IMPARA	MANYE I	VEI WU	rk pri	UGRAM	-SPON	50R 51	HEDUL	ES	and an interest				EV	E
			DAY		MONDAY					ABC				
	ABC Lee Hats	CBS Intern'l Silver	MBS Duaker Oals	NBC	ABC	CBS	MBS	NBC	ABC	CBS	MBS	NBC	ABC	1
6:00 P.M.	Drew Pearson (226)	Ozzie & Harriel	Those Websters (409)	Catholic Hour	(Not in Service)	Metro. Life Ins E. Sevareid (25)	Repeat of Kid Strips	News John McVane	(Not in Service)	Metro. Life Eric Sevareid (25)	Repeat of Kid Strips	News John McVane	(Not in Service	e) Me Er
6:15	Seeman Bros. Mon. Headline: (218)		**		"	In My Opinion		Clem McCarthy 6:15-6:20	44	Frontier to Science	••	Clem McCarthy 6:15-6:20	"	1
6:30	Goodyear Greatest Story (209)	Coca-Cola Pausa Refreshes (158)	Co.	Am Home Prod Hollywood Star Review		Co-op Red Barber		Ser to Amer. 6:20-6:45		Co-op Sports Red Barber	44	Serenade to Am 6:20-6:45	"	Ci
6:45	u	**	Nick Carter (385)	(123)	**	P & G Ivory L. Thomas (79)	**	Sun Oil Ce. 3-Star Extra (33)		P&G Ivory L. Thomas (79)	**	Sun Oli Co. 3-Star Extra	"	
7:00	Rex Maupin	Wrigley Gene Autry (153)	Trimount Sherlock Holmes (365)	Am. Tobacco Co Jack Benny (160)	Co-op Headline Edition (53)	P&G Dreft	Futton Lewis (339)	Liggett & Myers	Co-op Headline Edition (53)	P & G Mystery of Week (66)	Fulton Lewis, Ju (339)	(33) Liggett & Myer: Supper Club (156)	Co-op Headline Editio (53)	on My
7:15	44	44	"		Co-op Elmer Davis (46)	P & G Dxydel Jack Smith (79)	Michael Zarin	Miles Labs. News of World (134)	Co-op Elmer Davis	P&G Jack Smith (79)	Orchestra	Miles Labs News of World (135)	Co-op	ſ
7:30	Exploring the Unknown	CPP-Super Suds Blondie (147)	Mutual Acc. Assn. Gabriel Heatter (398)	F. W. Fitch Co. Alice Faye & Phil Harris	General Mills Lone Ranger (175)	Campbell Soup Club 15 (150)	Henry Taylor (379)	W. F. McLaughlin Manor Hse. Time	General Mills	Campbell Soup Club 15 (150)	Arthur Hale (45)	W F. McLaughtin Manor Hse. Time (7)	General Milfs	
7:45		54	4	(158)	"	Campbell Soup Ed. Murrow (144)	Bayuk Cigars Inside of Sports (101)	Pure Oil Co. Kaltenborn (35)		Campbell Soup Ed Murrow (144)	Bayuk Cigars Ins.de Sports (101)	Pure Oil Co. Kaltenborn (35)		Cal
8:00	Sun. Eve. Hr.	Wildroot Sam Späde (159)	Co-op A. L. Alexander	Standard Brand Chas. McCarthy (143)	On Stage America	Bromo Seltzer Inner Sanctum (149)	Scotland Yard (306)		Youth Asks the Government	Sterling Drug Big Town (157)	Mysterious Traveler	Philip Morris Milton Berle (140)	Noxzema Mayor of Town (161)	n Ame
8:15					54	**	**		Chr. Sc. Mon. Views the News		-			
8:30	14	Philip Merris Crime Decter (147)	Johnny Papar	Standard Brands Pred & See Store	Phys. Leaver's Show	Lipten deres Actual Godfrep	Pearmeta Charile Chan 1 2001	Fienstone Voice Fierstene 1917		C P# South Pards. Mr. Mrs. Auch 1948	Ötligist Debotter	Lowis Howe De Care With Budy (165		D
8:45	195	* 0** 10. 19	Danton Walker Hy Genteur News	4.9-	"	*	18	c9-d	RGI	*	-69	7.5	392	
9:00	Andrew Augens Water Weinheit 2013	Sating Rocher	Cellep MaastMaastPackya 2001	Shorting Drag Mon. M. Co. 4 1 1971	Canatili Microphone	Lover-Lon Scop Rodio Theorem (201	Carter Products Gabriel Reather (200)	Bol Takephone Telephone Hour (1988)	-sk	Guil Oil Ma the People 115	Serutan Ce. Gabriel Heatter (158)	Lever Bros. Ames 'n Andy (149)	Abbett & Ceebol Geroep	BIG P
9:15	Andrew Sergens Lauella Parazas (204)	29	ea -	-99	8	++	Wente Hall Rear Star en 10		1	- sén	White Hall Ca. Read Stoches 1921	22	66	
9:30	U. S. Steel Theatre Guild (180)	Texas Co. Tony Martin (159)	Pharmaca Ann Bachua Cillia	Starting Drug Arb Fast Masie 1941	Samoy Kope (138)	-69	Guild Thurth Rug Lambards (252)	Mara Inc. Dr. I. O.	Boston Sympheny 10/14	Studio 1	The June Gray	5. C. Johnson Fictor: Micilian 6. Matte	Aster Tebacca Jack Poor Show (240)	
9:45	"	"	v19-			"			-14	"	"	(144)	196	
10:00	**	Chrysler Christopher Wells (160)	ävines at Strings			Lever-Smarne My Friend Irma				1991	Namenician Forum of Air	Lesser Bros. Bob Hoper	Pitolica Esep. Ring Streatly Silan (2001)	
10:15	- enc.	29	11	সঞ্চ	fass Costwin	*	168	898	¥4	196 <sup>-</sup>	20	163	anna an San agus an	-
10:30	Califor Products Jammis Fidler (70)	Ludan'a String 2 Nga 1811 - 19172	Edmind Maca. rider 1991	Legan Mar Thurse The Sty Break	(Not in Service)	A. J. Basshalds. Screen Guild (154)	ikiy fairi Orch.	General Verbit Fred Wating (190)	Laber U. S. A. (116)	CBS (s There	Chill Metadies (151)	Brown L W Made Red Starten	Eventuary Da. Westy Margan (210)	
10:45		- 14	N/SC	11	*1	13		- 11	Fa be Anneamord	88			81	

#### DAYTIME

												DA	V T I	W F
		SUI	NDAY			MONDA	Y - FRID	АУ		SAT			T	
	ABC	CBS	MBS	NBC	ABC	CBS	MBS	NBC	ABC	CBS	MBS	NBC		ABC
9:00 AM	Coast to Coast on a Bus	World News	Y. P. Church Rev. P. Crawford (223)	World Ns. Rdup John McVane Co-op	(212)	Co-op News	Editor's Diary Henry LaCossit (138)	Honeymoon in New York	Al Pearce (200)	Ca-op News		Stery Shop	1:30	Raymond Lab & Hudnut Co S. Kaye (147)
9:15	44	Ballard & Ballari Renfro Folks (28)		Story to Order	Swift & Co. Breakfast Club (127)	Okia. Roondup Thurs. Fri. 8:15-8:30 am	Shady Valley Folks (200)	44		Songs For You			1:45	(1:55-2:00)*
9:30		**	Tone Tapestries (250)	Words & Music		65		Cievelandaires	"	44	News R. Hurleigh (95)	Bill Herson	2:00	Lee Sweetlan
9:45	**	Johnson Singers		Hudsen Coal Co. D. & H. Miners (13)	Philco Corp. Breakfast Club (242)	**	44	Nelson Olmsted	.6	Saturday's Rhythm		66	2:15	
10:00	Message of Israei	Church of Air	Radio Bibie Class (228)	National Radio Pulpit	Libby, McNeill & Libby	Music For You	News Cecil Brown (161)	Fred Waring Show	Tommy Bartlett Time 10/25	Garden Gate	B. Harrington (119)	Frank Merriwell	2:30	National Vespers (74)
10:15	**	**	**		My True Story (196)		Faith Our Time (142)	**	64	Omnibeek Lee Adams (29)		4.6	2:45	
10:30	Southernaires	**	Voice of Prophecy (250)	West'n Auto Circle Arrow (57)	Gen Mills Betty Crocker (191)	Manhattan Evelyn Winters (160)	Say With Music Willard's Orch. (190)	P&G Read of Life (143)		Pet Milk Mary Taylor (132)	Shady Valley Folks (200)	Swift & Co. A. Andrews (161)	3:00	Morrell & Co Lassie (105)
10:45	44	43		Cameos of Music	Curtis Co. Listening Post (202)*	Babbitt David Harum (54)		P&G Joyce Jordan (146)		45	**		3:15	Johnny Thompson
11:00	Fine Arts Quartet	Wings o'r Jordan *	All-Ind. Hymn (243)	Voices Down Wind	P&G Break. Hollyw'd (234)	Liggett & Myers Arthur Godfrey (155)	Emily Post Quiz (113	Teni Ce. (150) 10/27	Piano Playhouse	Cream of Wheat Let's Pretend (146) *	Pauline Alpert (166)	Swift 11/8 Meet the Meeks	<b>3:3</b> D	This Week Round the Wor (150)
11:15	**			••	Kellogg Co. Break. Hollyw'd (234)		Tell Your Neighbor (160)	Manhattan Soap Katie's Daughter (160)	**	"		"	3:45	
11:30	Hour of Faith	Salt Lake City Tabernacle	Northwestern U Review (188)	News Hilites	Kellogg Co. Galen Drake (204)	Contin'al Baking Grand Slam (47)	Hearts Desire	Prud'il. Ins. Jack Berch (134)	The Bosco Co. Land of the Lost 36) 10/11	Adventurers' CL	Say with Music Willard Orch. (190)	Brown Shos Smilin' Ed McConnsil (157)	4:00	Are These Ou Children (153)
11:45	41	66		Campana Solitair Time (19)	West. Elec. Corp. Ted Malone (196)	P&G Rosemary (66)	ee	B. T. Babbitt Lora Lawton (96)					4:15	
12:00 N	News	Invitation to Learning	Pilgrim Hour Dr. C. Fuller (224)	Bunte Bros. World Front-Ns (11)	P&G Welcome Trav. (183)	Gen Foods Wendy Warren (155)	Kate Smith Speaks, Co-op (296)		Johnny Thompson	Armstrong Cork Theatre of Today (160)	Pan-Americana Starr Orch. (252)	Barriault Wash. News	4:30	To be Announced
12:15 PM	Texas Jim	"		"	"	Lever Bros. Aunt Jenny (56)	Serutan (Victor Lindiar 108)	Echoes From Tropics	Facing the Future	66	Week in Wash. Albert Warner (261)	Public Affairs	4:45	66
12:30	World Security Workshops	As Others See Us	Lutheran Hour Dr. W. Maler (265)	Eternal Light		Whitehall Helen Trent (76)	U. S. Service Bands (243)	Words & Music	American Farmer (88)	Bowey's Stars Hollywood (52)	Filght into Past U.S. AAF Band (253)	Home Is What You Maxe It	5:00	Dr. Pepper Co Adv. of Bill Lan (169)
12:45	Raymond Swing	66	**			Whitehali Our Gal Sunday (79)	"	64	64	65	4.		5:15	
1:00	Amer. Future Sam Pettenglii (203)	People's Platform	Cecil Brown, News	America United	Co-op Baukhage (92)	P & G Big Sister (69)	News Cedric Foster (126)	Special Music	UN Highlights	Pillsbury Grand Cen. Sta. (132)	Lnchn Sardi's Bill Slater (101)	Aills-Chaimers Nat. Farm & Home Hour	5:30	Schutter Cand Counter Spy (189)
1:15	Raymond Swing	**	Am. Bird Prod. Am. Warblers (55)	14	Co-op Nancy Craig (11)	P & G Ma <sup>r</sup> Perkins (78)	Red Hook 31 (100)	44	"	66		(160)	5:45	

N	G												FUR	OCIUBI	K 19
ESI	DAY			THUP	SDAY			FF	IDAY			SA	TURDA	1	
N	ABS	NBC	ABC	CBS	MBS	NBC	ABC	CBS	MBS	NBC	ABC	CBS	MBS	NBC	
	epeat of id Strips	News John McVane	(Not in Service)	Metro. Life Ins. Eric Sevareid (25)	Repeat of Kid Strips	News John McVane	(Not in Service	Metro, Life Ins. Eric Sevareid (25)	Repeat of Kid Strips	News John McVane	Vagabond	News Bill Shadell	Mareno Orch.	News Summary	6:00 I
	**	Ciem McCarthy 6:15-6:20	**	in My Opinios	44	Clem McCarthy 6:15-6:20	44	United Nations	44	Clem McCarthy 6:15-6:20	Betty Russell	Word from the Country	Beneke Orch.	Religion in the News	6:15
	60	Serenade to Am. 6:20-6:45	"	Co-op Sports Red Barber		Serenade to Am 6:20-8:45		Sports Co-op Red Barber		Serenade to Am 6:20-6:45	. Sports, N. Y. (107)	Sports Raview	John Bosman, Sports	NBC Symphony	6:30
	"	Sun Oli Co. 3-Star Extra (33)	"	P&G Ivory L. Thomas (79)	60	Sun Oil Co. 3-Star Extra (33)	•1	P&G-lvory L. Thomas (79)		Sun Oli Ce. 3-Star Extra (33)	Earl Godwin	News Larry Lesueur			6:45
Fulte	n Lewis, Jr. (339)	(156)	Headline Etton (53)	(66)	Futton Lewis, Jr (339)	Supper Club (156)	(53)	P&G Mystery of Week (66)	Fullon Lewis, Ju (331)	(156)	s Sunset Roundup	Co-op Hawk Larabee	Hawaii Calls (360)	**	7:00
	Drch.	Miles Labs. News of World (135)	Co-ap Elmer Davis (46)	Jack Smith (79)	Orch.	Mites Labs. News of World (135)	Co-op Elmer Davis (46)	P&G Jack Smith (79)	Drchestra	Miles Labs News of World (135)	"	"	"		7:15
Lei	land Stowe	W.F. McLaughlin Manor Hse. Time (7)		Camphell Soup Club 15 (150)	Richlield Co. Arthur Hale (45)	Grand Marque	General Mills Lons Ranger (175)	Campbell Soup Club 15 (150)	Gen. Motors Henry Taylor (379)	W F. McLaughli Manor Hse. Time (7)		Sound-Off	What's the Name of that Song?	Mars Inc. Curtain Time (127)	7:30
	ide Sports (101)	Pure Oil Co. Kaltenborn (35)	64	Campbell Sollp Ed. Murrow (144)	Bayuk Cigars Inside Sports (101)	Pure Oli Co. Kaltenborn (35)	"	Campbell Soup Ed Murrow (144)	Bayuk Cigars Inside Sports (101)	Pure Oll Co. Kaltenborn (35)	"				7:45
Cr	rime Club (355)	Colg - Palm - Peet Dennis Day (150)	Treasury Agent	Roma Wine Suspense (87)	No 7 Front Street	General Foods Aldrich Family (140)	Norwich Phar. Fat Man (136)	General Foods Baby Snooks (148)	Philos Corp. Burl Ives (252)	Cities Service Co Highways in Mei (80)	l Deal In Crime (207)	Campana First Nighter (57)	Ronson Metal 20 Questions (188)	P & G Life of Ritey (136)	8:00
	44	51	Christian Science News (74)	**		4.		**	Scout About Town			44	40	**	8:15
Qu	liet Please	Kraft Foods Gildersloove (127)	The Clock	Whitehall Mr. Keen (117)	Scarlet Queen		Equitable Life This Is Your FB (221)		Leave it to the Giris	Coig - Paim - Pee CanYouTepThis (141)		Bill Goodwin	Hospitality Club	P&G Truth or Conseq. (137)	8:30
	64	14	44	*	*	45	**	*	*		14	*	46	**	8:45
Gabi	riel Heatter (370)	Bristol Myers Duffy's Tavern (134)	General Electric Wilfle Piper (164)	Auto-Lite Dick Haymes (158)	Serutan Co. Gabriel Heatter (156)		Bristol-Myers Break the Bank (183)	Borden Borden Show (160)	Gabriel Heatter (157)	Brown & W'mson People are Funn (159)	Gangbusters (197)	Joan Davis Show Co-op	Stop Me If You've Heard This	Am. Tobacco Co. Your Hit Parade (159)	9:00
	te Hall Co. al Stories (10)	**	**	44	White Hall Ca. Reaf Stories (10)		66	**	White Hair Co. Real Stories (10)		2.6				9:15
	's go to the Movies	Bristoi-Myers Dist. Attorney (134)	Dr. Pepper Co. Darts for Dough (170)	Anchor- Hocking Crime Photog. (144)	National Guard Block Party (382)	Seallest Village Store (76)	Pacific C. Borat The Sherifi (191)	P&G FBI (\$1)	Informa. Please (288) 9/26)	Sterling Drug Waltz Time (140)	Murder and Mr. Malone (68)	R. J. Reynolds Vaughn Monrol (155)	The Batter Hall (300)	ColgPaim -Pee Judy Canova (140)	9:30
	65	**	"	**		"	Ch. Spark Plug Roll Cali (215)	**			"	**	"	-	9:4 <del>5</del>
	Racket Busters (167)	Am. Cig. & Cig. The Big Story (160)	Mr. President	Hall Brothers Readers Digest (157)	The Family Theatre (269)	R. J. Reynolds Bob Hawk Show (151)	Gillette Sports (254)	Philip Morris It Pays to be tg. (144)	Meet the Press (277)	Centaur Ce. Mystery Theatre (140)	American Oli Prof. Quiz (101)	Pet Wilk Sat. Nite Ser. (72)	Chicago Theatr of the Air (390)	e CeigPalm -Peet Kay Kyser (140)	10:00
	"		(Not in Service)	**			"	**			**	**		a	10:15
	n American Serenade (140)	Rexait Stores Jimmy Durante (160)	Lenny Hermon Quintet	General-Motors- Man Called X (159)	Dance Orchestra	Pahst-Sales Co. Eddie Cantor (146)	66	Coca-Cola Spotlight Review (160)	Date Night	Colg - Palm Pee Sports Newsree (70)	HayleftHoedown (107)	Abe Burrows	**	R. J. Reynolds Grand Ole Dpry (147)	10:30
	**		Earl Godwin	14			**	"	**	Speaker from Washington	64	Entertainers Show	••	**	10:45

SU	NDAY			MONDA	Y - FRID	AY	SATURDAY					
CBS	MBS	NBC	ABC	CBS	MBS	NBC	ABC	CBS	MBS	NBC		
Doorway to Life	For Your Approval	Chic. Rd. Table	(Not in Service)	P & G Dr. Malene (47)	Merv Griffin Show (227)	Robt McCormick Co-op	Our Town Speaks	Borden County Fair (161)	Bands for Bond (273)	Vet. Adv'r. Ty Krum Co-op		
46	••		66	P & G Guiding Light (79)	Raiston Purina Chd. Jamboree (152)	Robl L. Ripley Co-op	66		U. S. Army Football	News Elmer Peterson		
. Q. Lewis tle Show	Stephen Graham Family Dr. (210)	RCA Victor Skew (152)	Co-op Walt. Kierman (47)	Gen. Foods 2nd Mrs. Burton (65)	Miles Labs. Philip Morris Armour Queen for Day	Gen. Mills Today's Children (132)	Fascinating Rhythm	Toni Co. ive & Take (158)	64	Football Games		
"			Co-op Ethel & Albert (42)	P&G Perry Mason (84)	Jack Salley (213)	Gen Mills Women in White (132)	64	**	44	"		
ob Reid Sings	News Bill Cunninghams (210)	Int . Harvester Harvest-Stars (157)	Sterling Drug Bride & Groom (201)	Look Your Best	Martin Block (352)	Gen. Mills (2:40 Betty Crocker 132)	Army & Air Force Recruiting Football Game	Football Games				
lires Co. e's to You (79)	Veteran Wants to Know (150)	el	45	Manhattan Rose of Oreams (159)	Semier M-W-F 10/13	Gen. Millis Light of World (48)	(220)	66	**	"		
lew York ilharmonic ymphony	H. C. Cole Ming. Variety Show (100)	Sheaffer Pen Parada (53)	Quaker Oats Ladies be Seated (205)	Campbell Soup Double or Noth'g (81)		P&G Life-Beautiful (98)	66	66	**	44		
"		ю	Toni Co. Ladies be Seated (202)			P&G Ma Perkins (144)		16		"		
"]	General Foods Juvenile Jury (300)	Stand. Brands 1 Man's Fam. (144)	Nat. Biscuit Co. Whiteman Club (227)	House Party Co-op 12/1 Gen. Elec.	Pharmaco Song of the Stranger	P&G Pepper Young (139)		64	"	66		
	••	••	R J Reynolds Co. Whiteman Club	•6		P&G Right toHap'ness (142)		46				
"	General Foods House Mystery (374)	Miles Lab Quiz Kids (145)	Nestle's Prod. Whiteman Club (196)	Armour & Go. Hint Hunt (122)	Erskine Johnson (340)	Sterling Drug Backstage Wife (142)	65	66		65		
65	66	**	Wasson Otl Whiteman Club (180)	66	Jehnson Family- Jimmle Scribnar (337)	Sterling Drug Stella Oallas (142)	44	66	Races from Belmont	44		
etric Cos. etric Hour (154)	Wilmsn. Candy True Detective (397)	Musicana	R B. Semis/ Date with Duchin (184)*	Winner Take All Co-op	Two-ton Baker (352)	Sterling Drug Lorenzo Jones (142)	45	"	Dance Orch.	64		
	66	.1	Co-op Dick Tracy (40)	*4	Q. C. Serenade Starr Orch. (210)	Sterling Drug Y. Widder Brown (142)	"	16	**	14		
dential ins. mily Hour (153)	D. L. & W. The Shadow (85)	Ford Motor Co. Ford Theatre (159)	Ward Bak. Co. Tenn. Jed (22)	American School of the Air	Höp Harrigan	Gen Fds When Girl Mar' (76)	**	**	So This Is Jazz	E. Tomilnson		
	**	18	Quaker Dats Co. Terry & Pirates (204)		Kelloggs Superman	Gen. Fds. Portia Faces Life (87)	"	16	16	Whitey Berquis & Orchestra		
Hudnut an Sablon (79)	Helbros Watch Quick as a Flash (363)	"	General Mills Jack Armstrong	Treasury Bandstands	Capt Midnight (Wander Co. 115)	Whitehali Just Plain Bill (57)	"	Saturday At the Chase	Ray Cincione's Drch.	Toni Co. Mei Torme (160)		
C. Harsch			Derby Foods Sky King	Mites Lab. Lum 'n Abner (139)	Raiston Purina Tom Mix (414)	Whitehall Front Page Far' (56)		**	Hav. Cam. Co. Jan August Show (375)	Wildroot King Cole Trio (159)		

#### **\* EXPLANATORY NOTES**

LISTINGS IN EOF NOWING ORDER: SEONSOR, NAME OF FROGRAM, NUMBER OF SEATIONS AND IN SOME INSTANCES, STARTING DATE

#### ABC

ABC 10:45-11:46 AM Tuestay Club Aluminum Products Go. spontnes Club Time over 47 Adations Thursday, 10:45-11:08 AM. The DracKett Co., Dordty, Kikallen (182) is sustaining time. (Song Spinners). 1:30-1:45 PM Tues-Thurs., Toity Reed Eddy Duchin, Mon., Weil-Yri, ends 10:10--replaces ment to be announced 5:30-6100 PM Juck Armistrong sponsored by Seneral Mills and Sky King sponsored by Derby Pood's are heard on alternate days, Monday through Reiday. 1:55-2:00 BM Sun. Brown and Williamson spon-sors Rack or Fichan. 164 Sutilianson spon-sors Rack or Fichan. 164

#### CBS

- CDS
  00:00:01:05 AM Set.-Sun. Curtiss sponsors W. Sweeney news. 146 stations.
  14:00-11:30 AM Thesilas and Thursday. Arthur Goldrey is sustaining.
  9:15-13:0 AM Thuest, and Fri. Hallard and Ballard sponsors Renfro Valley Folks. 28 stations.
  8:36:0:00 EM Mon.-Frz., Johns-Manville sponsors Bill Henry News on 66 stations.
  8:55:9:06 PM Saturday-Sunday, Luciens sponsors Ned Calmer News, 166 stations.

#### MBS

8:55-9:00 PM Tuesday and Thursday. Musterole spongers Bills Rose Show, starting 0.0 14.

#### NBC

0-10:30 AM Tuesday and Thursday, American Ment Institute sponsore Fred Warring Show on 152 stations, On Bridlay, 10:00-10-200 AM, Minnesola Valley Canning Go., aponsors Warfing Show on 160 stations. Waring is sus-taining Mon., Wed.



A tough-minded examination of 1947 radio values shows that CBS is the most <u>effective</u> network in America, today

There is one yardstick of radio effectiveness the tough-minded advertiser looks at hardest - the actual cost of audiences delivered to his program. And the figures show that:

#### CBS leads all other networks in delivering <u>actual</u> audiences at lowest cost to advertisers

The lacts on this have just been summarized in a new OBS study that covers not any one week or month but the entire period of standard time, October 1946 – April 1917. And the facts show that for the enting evening solitefulls on all networks seven rights a week:

The second-best network is only 96% as effective as CBS — and the fourth-best network is only 66% as effective as CBS — in delivering actual addiences for each advertising dollar expended.

To see the complete study... and to get the utmost in Radio values...



#### New Firm Bids for KERO Under Avco; KSDJ, KOLE, WHTB Deals Pendina

AN OFFER to match the terms of the proposed \$30,000 sale of KERO Bakersfield, Calif. to Manager Paul E. Bartlett has been filed with FCC by Peter K. Onnigan, KERO announcer, and Thomas B. Reese, associated with agricultural business interests, under provisions of the Commission's Avco open-bidding rule.

The station, operating with 250 w on 1230 kc, is owned by J. E. Rodman. The application for transfer to Mr. Bartlett was filed several weeks ago, contingent upon approval of an application of California Inland Broadcasting Co. for 50 kw on 940 kc at Fresno, Calif. Mr. Rodman is president and owns 40% of California Inland, which was formed by merger of AM-FM holdings of Mr. Rodman and Tulare-Kings Counties Radio Assoc. [BROADCASTING, July 21.]

Mr. Onnigan has a 10% interest in the new partnership, Kern County Broadcasters, while Mr. Reese holds 90%. Mr. Rodman in addition to KERO is licensee of KFRE Fresno and permittee of KRFM Fresno (FM). Under Avco procedure the Commission must determine whether Mr. Bartlett or Messrs. Onnigan and Reese are better qualified to receive assignment of KERO.

KSDJ San Diego, Calif., 5 kw fulltime on 1170 kc, requests as-signment of license from Clinton D. McKinnon to McKinnon Publications Inc. The assignee is owned 78% by Mr. McKinnon, president and KSDJ general manager, with remaining interest divided among some 71 employe stockholders. Purpose of the transfer is to permit



WHEN Charles Barry (r), ABC vice president in charge of programs and television, currently in Hollywood, couldn't participate in his regular Thursday night New York bowling session, he did his pin-toppling by teletype from Hollywood at same time New York team bowled. His score was wired to New York. On hand (1 to r) as score keepers were J. Donald Wilson, ABC West Coast program manager, and Susan Miller, vocalist on new ABC Abbott & Costello Show. Mr. Barry is president of New York Radio Bowling League. employes to participate in ownership of the station. The consideration would be Mr. McKinnon's investment in the station at the date of FCC approval of the transfer.

KOLE Port Arthur, Tex., seeks assignment of license to a new partnership composed of two of the present owners, Mary A. Petru and Socs N. Vratis. The new partnership would pay \$19,000 for the half interest of Gray R. Harrower and Branch C. Todd, the retiring partners.

This sum is to be advanced by Glenn H. McCarthy, Houston, as option on future purchase of a half interest in a new corporation to be formed to take over operation of the station. Mr. McCarthy would pay a total \$55,000 for the half interest in the new firm, Port Arthur Broadcasting Corp. A transfer application for this change will be filed when ready. KOLE is assigned 250 w on 1340 kc fulltime.

#### WHTB Adds

To obtain experienced management and capital to improve existing facilities, WHTB Talledega, Ala., 250 w fulltime on 1230 kc, has applied for Commission consent to enlargement of ownership participation. A 60% interest, from the holdings of Harry Held and D. Hardy Riddle, would be sold to Melvin Hutson, attorney, for \$16,500. The agreement provides that B. C. Eddins be retained as general manager. WHTB has 134 shares outstanding and held as follows: Mr. Held, president, 64 shares; Mr. Riddle, secretary-treasurer, 65 shares; and Julius Vessels, vice president, 5 shares.

WHTB reported for the period Jan. 1 to May 31, 1947, that its earned sales totaled \$14,339.27 while operating expenses during the period totaled \$15,195.30. Mr. Hutson is to advance \$4,000 without interest to pay amount due on the transmitter, according to the application.

#### **Oldfield Named to Head** Army Radio-TV Section

MAJ. BARNEY OLDFIELD, formerly with KFAB-KFOR-KOIL Omaha and Lincoln, has been named chief of the Radio and Television Section, Army Public In-formation, succeeding Capt. L. G. Schmitz, who resigned Oct. 1 [BROADCASTING, Sept. 15].

Prior to the war, Maj. Oldfield was a motion picture columnist with the Lincoln (Neb.) Sunday Journal & Star, and reviewed films on KFAB-KFOR-KOIL. He was in public relations during the war with the 82d Airborne Division, and served under Generals Devers, Bradley, Simpson and Field Marshal Montgomery. After leaving the Army he went to Hollywood to do publicity with Warner Bros. He has just returned to duty with the Army.



Iowa farm income is up, of course. (A fabulous 67%, in fact.) But industrial plants are sprouting everywhere. Only 38% of Iowa's income comes from the farm and it's the highest per capita in the U.S.A.

Yes, there's a new look to Iowa. But don't stand there staring! Get on WMT and get your share of the rich harvest of sales in Eastern Iowa.

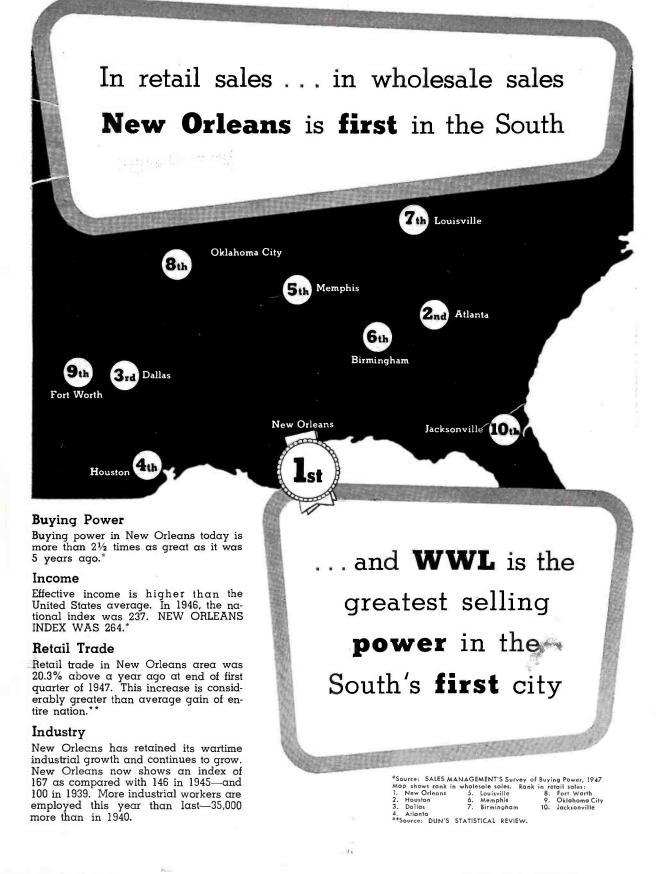
Wire or phone your Katz representative now.



The Station Built By Loyal Listenership . . . Now in its 25th Year!

BASIC COLUMBIA NETWORK

5000 watts 600 kilocycles Day & Night Member: Mid-States Group





1.1.1.4.1

#### Anti-Climax

CLIMAX SPOT of NBC Take It or Leave It program originating in Chicago was cut Sunday, Sept. 28, when the show went off the air before Quizmaster Garry Moore had time to give the results of the \$612 jackpot question. The switchboard in Chicago, and other cities, was so swamped with telephone inquiries from listeners that Bruce Dodge, radio director of Biow Co., called Lester O'Keefe, producer of The Big Break, the program following Take It or Leave It which originates at NBC New York, and asked him to air the results. David Ross. announcer on The Big Break, announced the jackpot answer and the fact that no one had answered it.

#### Hedges of NBC Calls Microwave Relay Of GE a Step to National Video Net

GENERAL ELECTRIC Co. microwave relay [BROADCASTING, Sept. 29] was hailed last week as

an event of great significance by William S. Hedges, NBC wice president, who said it is "one of the early steps in the development of a nationwide television network."

Mr. Hedges Speaking in an NBC video salute

from New York and Washington to the relay and to WRGB Schenectady, GE video station, Mr. Hedges pointed out that the video network already extends to Washington, with WBAL-TV Baltimore to be added early this fall and "in the next several months service will be extended into New England as far as Boston."

"Work has already commenced on the building of NBC's television station on Mt. Wilson to serve the thickly populated Los Angeles area," Mr. Hedges reported. NBC also has construction permits for stations in Chicago and Cleveland. Meanwhile, plans are going forward for stations at intermediate points between New York and Chicago and beyond. Programs originating in New York, Washington, Schenectady and other points eventually will be viewed simultaneously by millions in other parts of the nation, he said.

FCC Vice Chairman Paul Walk-



MORE POWER to radio as Tyrone Power (1) of movie fame confers in Dallas with Lee Segall, operator of Dallas' new KIXL. Mr. Power is 5% owner of the station; Mr. Segall owns 52.4%. Mr. Segall, a former Houston agency executive, is author-owner of Dr. I. Q.

er also lauded the new microwave relay, which will make it possible for WRGB to pick up and broadcast daytime as well as evening telecasts from New York. He termed it "another link in the nationwide television chain which lies ahead . . . one of the electronic highways which bind us closer together, making neighbors of us all."

#### JUNIOR OLYMPICS WJW Cleveland Project Helps \_\_\_\_\_Cut Youth Delinguency\_\_\_\_

JUNIOR ATHLETES from 25 cities in the United States and Canada participated in WJW Cleveland's second annual Junior Olympics, the station reports. Baldwin Wallace Stadium in Cleveland was the scene of the final contests, when 1,100 youngsters competed for blue ribbons.

Shortly after school ends in each June WJW inaugurates its Juntor Olympics, offering training to junior track stars at 150 playgrounds in cities in its listening area. Religious and educational leaders have hailed the program as one that helps cut juvenile delinquency by providing good summertime recreation.

"Doc" Blanchard, Army's 1946 All American, and Bernarr Mac-Fadden, publisher and physical culturist, participated in the ceremonies at the conclusion of Junior Olympics.

WJW provides promotion material to other stations and newspapers wishing to sponsor Junior Olympics. In Cincinnati, WKRC is sponsor of the project.

SALES amounting to \$41,803,472 were reported last week by Vick Chemical Co., New York, for fiscal year ended June 30, 1947. Earnings were reported to be the highest in company's history with net profit for the year just ended, amounting to \$4,350,415 compared with \$3,802,358 for the previous year.

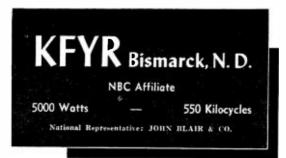


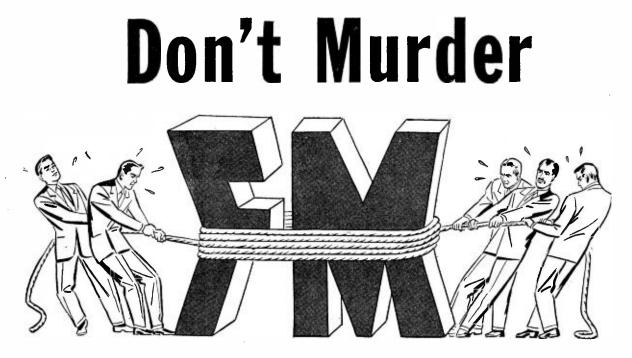
Five thousand watts on 550 kilocycles!

To the engineer it means greater signal strength over a greater area . . . To the listener it means better reception . . . To the advertiser it means more listener impressions per dollar. For 5000 watts on 550 can do the work of 50,000 or even 100,000 watts on less favorable frequencies. It means that KFYR, with 5000 on 550 gives you cleared channel coverage of one of America's richest markets at regional channel rates.

This choice frequency, in combination with an amazingly high ground conductivity, gives KFYR a ground coverage unsurpassed by any station in the nation.

Add to this an intense listener loyalty—carefully built up during the past 22 years—and you have an unbeatable combination for the advertiscr who selects stations with care.





Don't mess around with second-rate FM gadgets . . . when FM DEMANDS the high quality of

Pilotuner

Mr. Dealer! We earnestly urge: USE THE AMAZING FM PILOTUNER AS YOUR STANDARD OF COMPARISON, in testing ALL FM receivers and "tuners".

That's how you can avoid inferior, "rat-trap" equipment that simply will not and can not do justice to FM.

FM stations throughout America have acclaimed the PILOTUNER with all the raves in the book. It DOES THE JOB . . . because it's a QUALITY product, backed by Pilot Radio's unsurpassed practical experience in making FM sets.

Remember—we INVITE and WELCOME legitimate competition. We deplore ONLY that FM equipment which lacks integrity ... which can do no good for the dealer, the consumer—or for FM itself.

The fate of FM—the glorious, most modern kind of broadcasting is in your trust. Guard it well! Join the swing to the BEST FM... headed by the original PILOTUNER.



### THREE NEW SERVICES STARTED BY HOOPER

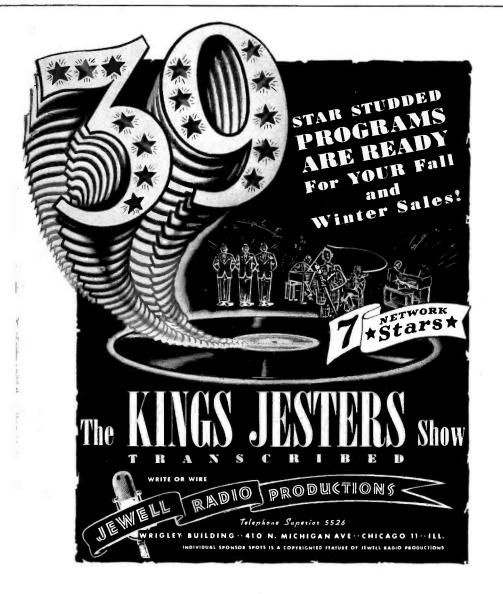
C. E. HOOPER INC. last week announced three new Hooperating service features: minutes of listening, average quarterly ratings and distribution of sets-in-use.

The first, according to Mr. Hooper, provides subscribers with "a continuing record of the number of minutes of listening in available homes, i.e., homes in which someone is at home and awake.

The issuance of quarterly Hooperatings, he said, "is prompted by our desire to save our subscribers clerical expense." Figures on the distribution of sets-in-use, Mr. Hooper explained, express distribution in local time, thereby supplying hitherto-unpublished comparisons and making possible comparative study of different procedures in dealing with daylight saving time, rebroadcasts or delayed broadcast policies comparatively by networks.



MOST INTENSIVE sports coverage WJBO Baton Rouge has undertaken is arranged as the station contracts to broadcast all Louisiana State U. football games. Broadcasts will be sponsored for the second consecutive season over WJBO and the entire Louisiana Network by Guaranty Income Life Insurance Co. Participants are (1 to r): Bob Sceare, color announcer; Forrest G. Ray, insurance firm secretary; George A. Foster, insurance company president; John Ferguson, play-by-play announcer; Tom Gibbens, WJBO commercial manager.



### RADIO MEN ORGANIZE PUERTO RICAN GROUP

ALL PUERTO RICO broadcasting stations now on the air, and permittees holding construction permits met in Caugas, Puerto Rico, last month to form the Puerto Rican Association of Broadcasters (Asociacion Puertorriquena de Radiodifusion). With the number of stations doubled since the end of the war, and national and local radio budgets at an all time high, the broadcasters have banded together to improve radio standards on the island.

Fourteen stations are now on the air, and 11 are under construction. Representatives from each station and permit holder were present at the organizational meeting.

Tomas Muniz, WIAC San Juan, was elected president of the group and Harwood Hull Jr., WAPA San Juan, vice president. Other officers are: A. Gimenez Aguayo, WPAB Ponce, treasurer; Antonio Alfonso, San Juan, secretary; and Eli B. Canel, WNEL San Juan, Jose Bechara, WKJB Mayaquez, Angel del Valle, WKAQ San Juan and F. Virella, WVJB Cauguas, directors.

Headquarters of the new association will be in San Juan. Annual meetings of the association will be held in cities throughout the island, and officers and directors will meet monthly. The new Constitution and By-Laws have been approved by all members. The organization is considering affiliation with NAB and Inter-American Assn. of Broadcasters.

**Eleanor Roosevelt Agrees To Moderate Radio Show** MRS. ELEANOR ROOSEVELT will serve as permanent moderator of a new ABC weekly program series to be heard as part of that network's World Security Work-shop, Robert Saudek, ABC's public affairs director, said last week. Mrs. Roosevelt, a member of the U. S. delegation to the UN As-sembly, disclosed that Andrei Vishinsky, deputy Soviet foreign minister, was among those invited to appear on the first program of the new series, heard yesterday (Oct. 5) 12:30-1 p.m. Other UN representatives will be invited to future programs, which originate at WKIP Poughkeepsie near Mrs. Roosevelt's home in Hyde Park.

### WMCK-FM on Air

WMCK-FM McKeesport, Pa., has begun regular broadcast service operating on 104.9 mc, Jack Craddock, station manager, reports. Key positions on the staff, in addition to Mr. Craddock's are held by Roy E. Ferree, commercial manager, Pat Haley, program director, and Charles W. White, chief engineer. WMCK-FM and its AM affiliate, WMCK (1 kw fulltime on 1360 kc) are operated by Mon-Yough Broadcasting Co. Inc. Studios are in McKeesport's Elks Temple.

BROADCASTING . Telecasting



AMBRIDGE IS 100% • If you live in Ambridge, Pa. (as do 25,000 other people) and if you listen to the radio (as do most of them) we know you listen to KDKA.

In Ambridge, a growing industrial center with \$18 million retail sales in 1946, KDKA's daytime BMB rating is 100%. Astounding? Not for KDKA. In the Pittsburgh area... the nation's sixth market ... KDKA has 19 BMB daytime counties in the 90-100% class, and 24 BMB nighttime counties in the 90-100% class. Altogether, BMB credits KDKA with 1,159,910 daytime families, and 1,303,520 nighttime families.

Such widespread listenership, naturally, is an asset to any station. It is of special importance in the Pittsburgh market, where 66.3% of the district population live outside the city limits. And no Pittsburgh station approaches KDKA in thoroughness of coverage, by BMB standards or any other criterion. See NBC Spot Sales for availabilities.

KDKA, Pittsburgh. 50,000 watts, NBC affiliate. Westinghouse Radio Stations Inc. (KEX, KYW, WBZ, WBZA, WOWO, KDKA). Represented nationally by NBC Spot Sales - except KEX. KEX represented nationally by Free & Peters.





# We're proud to be affiliated with stations like these

### 10TH ANNUAL BILLBOARD PROMOTION AWARDS TO NBC AFFILIATES

**Overall Promotion** 

**Public Service Promotion** 

WLW Cincinnati KYW Philadelphia KDYL Salt Lake City KELO Sioux Falls, S. D. KRGV Weslaco, Texas WHO Des Moines WTIC Hartford WLW Cincinnati WKY Oklahoma City WSYR Syracuse

### TELEVISION AWARDS

Overall Promotion: WNBW Washington

Single Campaign: WNBT New York

**Single Campaign** 

WKY Oklahoma City

**KSTP** Minneapolis

WSB Atlanta

THERE'S NO LIMIT to the imagination and energy put forth by NBC affiliated stations in promoting their activities. WLW in Cincinnati sprouted wings and carried passengers on a fact finding tour of Europe—KSTP in Minneapolis jumped into the surrounding lakes, tagged the fish and came up with a superlative bit of imaginative promotion. WHO in Des Moines helped support Iowa's tall corn stories with a Corn Plowing and Soil Conservation Field Day. Other NBC affiliated stations displayed equal ingenuity.

On the serious side, NBC affiliates placed one-two-three in the Public Service Promotion Awards for clear channel affiliates, and took two out of four Public Service Awards in the regional channel classification.

While its stations were reaping nearly half of all the Billboard awards given to network affiliates, NBC was not idle. It was polishing up its own entry in the Single Campaign Division—its *It Happened on NBC* series. The result: First Prize.

What does all this prove? It's the stations that make a network—America's Number One Stations add up to NBC—

America's No. 1 Network



the National Broadcasting Company

A service of Radio Corporation of America



1 .

HOW WELL DO YOU

## **KNOW YOUR MARKETS?**

A TIMELY MARKET QUIZ FOR SALES-MINDED EXECUTIVES

How many new industries came to Memphis in 1946?

- 1. Forty-nine?
- 2. Fifty-nine?
- 3. Sixty-nine?
- 4. Seventy-nine?

### ANSWER:

Since 1940 more than 100 new industries have been attracted to this rich Southern metropolis, seventy-nine of them in 1946! This tremendous industrial expansion created 7,100 new jobs and a capital investment of over \$29,000,000! WMC at 790 on the dial of 684,460 radio families, is the favorite station in Memphis and the Mid-South!



"the station most people listen to most"

★ MEMPHIS ★ 5000 WATTS DAY & NIGHT

Owned and Operated by The COMMERCIAL APPEAL National Representatives The BRANHAM COMPANY



AFFILIATE

When it's Memphis you want . . . . . . It's WMC you need.

WMC-FM . . . The first FM broadcasting station in Memphis and the Mid-South

SEPTEMBER report of The Pulse Inc., for New York showed a "very slight" increase of sets-in-use over the August figure. The return to the air of *Lux Radio Theatre* and Walter Winchell found both in the top ten listings for September. Both had higher ratings than the top show in August. Baseball continued to lead week-end daytime listening.

Here are the top ten evening and daytime shows, as compiled by The Pulse:

Lux Theatre, 16; Break the Bank, 14.7; Walter Winchell, 14.0; Take It or Leave It, 13.7; Mr. District Attorney, 13.7; Can You Top This, 11.3; This is Your FBI, 11.0; The Fat Man. 10.7; Your Hit Parade, 10.7; Dr. Christian, 10.3; Suspense, 10.3. Daytime

Daytime My True Story, 5.9; News-Harry Clark, 5.5; Rosemary, 5.5; Grand Slam, 5.4; Arthur Godfrey (11:15), 4.9; Arthur Godfrey (7:30), 4.7; News-P. Robinson, 4.7; Breakfast Club, 4.7; Helen Trent, 4.7; Big Sister, 4.7; Make Believe Ballroom, 4.7.

NATL. SAFETY COUNCIL CITES FOUR STATIONS FOUR stations were cited for "awards of honor" as contributing "best safety programs in their class" in the Third Annual Farm Safety Contest sponsored by the National Safety Council, Chicago. Awards follow:

WHO Des Moines, in 10-50 kw clear channel class for "best individual all-year round farm safety campaign"; WTIC Hartford best in the 10-50 kw non-clear channel class, for "preparation and production of farm safety programs"; WKY Oklahoma City, the 1-10 kw class, for "carrying public service beyond studio walls to farms, schools and fairs"; KWG Stockton, Calif., 1 kw and under, for a "keen sense of responsibility to safety."

WGY Schenectady won in the open competition for most original farm safety program during National Farm Safety Week. WMT Cedar Rapids Ia., was awarded a certificate of honor for "exceptional year-round program of farm safety education." CBS received a special award for CBS Country Journal for the most original network farm safety program.

### Morris Appointed

ROBERT M. MORRIS, assistant to C. Lloyd Egner, NBC vice president in charge of recording, has accepted chairmanship of the NAB Recording & Reproducing Standards Executive Committee. The committee will endeavor to complete action on adoption of standards in time for the NAB spring convention [BROADCASTING, Sept. 29]. The job was started some years ago but was held up by the war. Work was resumed this year under direction of Royal V. Howard, NAB director of engineering.



LOOKING OVER contract providing for one-year sponsorship of The Concert Hall over WHIM, Providence independent, is Frederick W. Aldred, chairman of the board of the sponsoring firm, Gladding's Inc., department store. Participating in completion of contract arrangements were (1 to r): Claire R. Grenier of Gordon Schonfarber & Assoc., agency which handles Gladding's account; Robert T. Engles, WHIM general manager; Laure A. Brundage, Gladding's advertising manager. The show, featuring classic music, is heard Mon .-Fri., 11 a.m.-12 noon. Gladding's sponsorship began Sept. 22.

WHRV (1 KW, 1600 KC) BEGINS IN ANN ARBOR WHRV planned to begin opera-

tions yesterday (Oct. 5) at Ann Arbor, Mich., on 1600 kc as a 1-kw fulltime ABC outlet, according to an announcement by the permittee, Huron Valley Broadcasters Inc.

Station's one-story studio and transmitter building is of rambling design, employing the new Brickote treatment over cinder blocks, and is located about midway between Ann Arbor and Ypsilanti.

Principal owners of Huron Valley Broadcasters are R. A. Connell and James F. Hopkins, who recently disposed of WJBK Detroit. Mr. Hopkins is manager of WHRV. He and Mr. Connell are continuing their association in the Michigan Music Co., Detroit, franchise holders for Musak Inc.

In announcing its opening WHRV used 75-inch advertisements in 11 dailies and weeklies in its listening area.

### Barber, Allen Honored

RED BARBER, CBS sports director, and Mel Allen, New York Yankees broadcaster, who together broadcast the 1947 World Series, have been named as the top broadcasters of the year in the National and American Leagues respectively by the *Sporting News* magazine. The current series was the 10th Mr. Barber has described and the fourth for Mr. Allen.

BROADCASTING • Telecasting

# **514** Counties in **16** States prove WOAI'S <u>Nighttime</u> Superiority

### SAN ANTONIO S. 6. SUMMARY BY LEVELS NIGHTTIME MAP Based on BMB Study No. 1-March 1946 Showing all counties in which 10% or more of the radio 1946 Radio BMB Radio families listen to the station at least once a week at night. Counties Families Counties with 50% to 100% BMB 138 458 460 349.270 REPRESENTED NATIONALLY BY 145,710 100 381,760 Counties with 30% to 49% BMB EDWARD PETRY & CO. 207,030 Counties with 10% to 29% 8MB 276 1,133,610 NBC · TQN total 514 1,973,830 702,010





DISC M. C. now is Max Dolin, musical director of KIRO Seattle and nationally known violinist-conductor, who has laid aside his baton to follow latest trend. Onetime NBC Western Division musical director, Mr. Dolin held down a similar post with KIRO for eight years until recently. Platters are interspersed with comment by Mr. Dolin on the background of music and musicians heard on the records.

SAN FRANCISCO

LOS ANGELES

The Branham Network

### 'N. Y. Daily News' Names Advisory Board on Video THE New York Daily News has announced the appointment of 14

members of its staff as an advisory board on programming for its tele-vision station, WLTV. The group will be headed by Richard Clarke, News executive editor.

According to F. M. Flynn, the newspaper's president and general manager, construction of the station will be begun and an advertising survey will be launched im-mediately by Clifford Denton, the station's technical expert, and B. O. Sullivan, advertising research director.

Members of the WLTV advisory board include:

board include: Mary King, women's editor; Antion-ette Donnelly, beauty editor; Loretta King, movie critic; Hedda Hopper, Hoi-lywood columnist; Molly Slott, sydi-cate manager; W. R. Fritzinger, promo-tion manager; George Morris, publicity manager; Ben Gross, radio editor; Carl Warren, broadcast editor; Jimmy Pow-ers, sports editor; George Schmidt, plc-ture assignment editor; John Chapman, drama editor; Ed Sullivan and Danton Walker, columnists.

KANSAS CITY

Branham offices representing Radio

THE BRANHAM COMPANY

CHICAGO 🗙



HowARD STANLEY, director of ad-vertising and sales promotion for CBS Radio Sales,

CBS Radio Sales, has resigned to be-come assistant gen-eral manager of WEAM Arlington, Va. Mr. Stanley joined WTOP-CBS Va. Mr. Stanley joined WTOP-CBS Washington in 1943 as sales promotion manaager and press information director for CBS in Wash-ington. After 15 months he was ad-vanced to CBS in New York as as-sistant director of advertising and sales promotion for O&O stations, and in June of last year was appointed to CBS Radio Sales.

Conn., has been named general mana-

NEW YORK

CHARLOTTE

DETROIT

ATLANTA

ST. LOUIS

MEMPHIS

FREDERICK E. BIEBER, former sistant manager of WTHT Hartford. ger of WLCR, new daytime station un-der construction at Torrington, Conn. Mr. Bieber joined WTHT in 1936, and Served successively as engineer, an-nouncer, program manager and com-mercial manager until his appointment as assistant manager in 1942.

PIERRE PAULIN, for past seven years announcer with KDKA Pittsburgh, has been named general manager of WESA, new station under construction at Charlerio, Pa

leno, Pa. ARTHUR L. EILERMAN, president of WZIP Covington,  $Ky_{+}$  has taken over duties of general manager, following resignation of CHARLES TOPMILLER, who is now general manager of WCKY Clincinnati.

RALPH MILLER, former sales manager of KCRA Sacramento, has been ap-

pointed general manager of KVOS Bellingham, Wash. Bellingham, Wash. Prior to joining KCRA Mr Miller was sales manager of WKY Oklahoma City for six years.

ROLAND VAILE, director. program been elevated has to assistant manager KCMJ Palm of Springs, Calif.



Mr. Miller

DANIEL J. HYLAND Jr., senior an-nouncer at WAAB Worcester for past four years, has been appointed general manager of WARE Ware, Mass., new sta-tion under construction. Mr. Hyland has been in radio for ten years and for-merly was with WSAF Fall River, Mass., WPRO Providence and WHAI Greenfield.



WPRO Providence and WHAI Greenfield. CHARLES J. RUDD, formerly with CKNW New Westminster, B. C., has been a ppointed station manager of CJAV Port Alberni, B. C. Mr. Rudd, who was with West Coast stations before the war, served with the Canadian Forces Radio Service in England and Hol-land. JIMMY TRIPPE,

former commercial manager of WROM Rome, Ga., has been named manager of WHTB Talladega, formerly was with

Ala. Mr. Trippe fo WKUL Cullman, Ala.

KEN R. DYKE, NBC administrative vice president, is to address the Boston Con-ference on Distribution Oct. 20 on "Seli-ing Democracy to the Japanese." On Oct. 15 he is scheduled to speak on radio before the Des Moines Women's Club.

MARK WOODS, ABC president, has been elected to the board of directors of Brand Names Foundation Inc., of New York York

TRA DILWORTH, head of CBC Interna-tional Service, Montreal, has returned from a trip to Europe and attendance at UNESCO meetings in Paris, and brought back favorable reports on re-ception of impartial Canadian news broadcasts in Europe.

NATHAN STRAUS, president of WMCA New York, was guest speaker on State Dept.'s "Voice of America" broadcast to Germany Sept. 24.

Germany Sept. 24. THOMAS DARLING, assistant manager of CHML Hamilton, Ont., since 1944, has been appointed manager of CHML. He started at CFCH North Bay as an-nouncer in 1929, became manager of CKCBE Timmins in 1933, assistant man-ager of CJKL Kirkland Lake, manager of CFCH, and in 1941 joined CHML.

WFMO Jersey City, N. J., FM station. had its formal opening Sept. 25 at 5 p.m. Broadcast originated at the sta-tion's studios at 860 Bergen Ave., Jersey City. Shedule during the first few months of operation will be Mondays through Fridays, 7 a.m.-10 p.m., Satur-days, 7 a.m.-12 midnight and Sundays, 9 a.m.-10 p.m.

Mr. Rudd

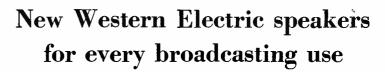


# YOU can select a monitoring speaker to fit your needs

7288—12" direct radiator. 30 watts. 60—10,000 cycles.



**756A**—10" direct radiator. 20 watts. 65—10,000 cycles.



Now you can enjoy truly lifelike sound reproduction, unmatched tonal brilliance—in control rooms, clients' booths, offices, reception desks—with these small, wide range Western Electric loudspeakers.

Designed by Bell Telephone Laboratories, they fill the requirements of every broadcaster for high quality reproduction regardless of power handling capacity.

For full details, get in touch with your nearest Graybar Broadcast Representative, or send the coupon to Graybar.



O

**755A**—8" direct radiator. 8 watts. 70—11,000 cycles.

**757A**— duat unit system. 30 watts. 60—15,000 cycles.

Graybar Electric Cor 420 Lexington Ave.,	
	se send me literature and a new line of Western Electric
Name	
Station	
Address	
City	State







REACHING 92,588 **RADIO HOMES** 

IN 13 **RICH COUNTIES** 

WITH **RETAIL SALES** \$124,979,000

> **Represented** by AVERY- KNODEL. INC.



1.14

GREENVILLE SOUTH CAROLINA NBC 5000 WATTS DAY or NIGHT

### Western Heater Company **Expanding Use of Radio**

PAYNE FURNACE COMPANY, (gas heaters) Beverly Hills, Calif., which in May of this year initiated a radio campaign on a few California stations, has just completed extension of that campaign to 60 stations in the West and South. An average of four oneminute spot announcements are being used on the entire list of stations. Dealer support has been secured in the current campaign.

The sponsor stated that this is believed to be the largest radio campaign in the history of the gas heating industry. In conjunction with the radio campaign, it is carrying on a vigorous merchandising program to the trade. Radio campaign extends as far east as Orlando, Fla. Further expansion is now taking place, through addition of evening station breaks on more major network stations in key sales territories.

Knollin Advertising Agency. San Francisco and Los Angeles, handles the account.

**CBS Plans Pacific Coast** Daytime 'Mood' Shows TO BOLSTER daytime programming on the Pacific Coast, CBS will "capitalize on mood listening in that area by lining up programs of comparable quality in sequence," according to Wayne Steffner, Western Division sales manager.

This will be accomplished through use of transcriptions in part with the following afternoon schedule in effect: (all times are PST) 2-2:30 p.m. Winner Take All, transcribed and sold cooperatively; 2:30-3 p.m. House Party, transcribed and cooperatively sponsored until Dec. 1 when General Electric resumes; 3-3:30 p.m. Meet the Missus, regional audience par-



ROBERT J. CAMPBELL, formerly with hamed sales manager of WTRF and WTRF-FM, new stations at Bellaire, Ohio, scheduled to begin operations about Nov. 1. Mr. Campbell Joined WWVA in 1938 as commercial represen-tative. He entered the armed forces in 1941 and upon release from the service, returned to WWVA where he remained until accepting present position.

ARCH SHAWD, executive vice president and general manager of WTOL Toledo, Ohio, has resigned to become sales manager of WJR Detroit. Mr. Shawd was formerly asso-clated with CKLW Detroit as general manager and WXYZ that city, as sales that city, as sales manager. He has been active in ra-dio industry since 1932 and is credited as originator of the "Junior Town Meet-ing" broadcasts.



ing" broadcasts. W. S. GRANT Co., Mr. Shawd San Francisco, sta-tion representative, will represent KCMJ Palm Springs, Calif., nationally except In Los Angeles, effective Oct. 1. DICK JOY and GEORGE W. IRWIN, station manager and commercial manager, re-spectively, will handle all Southern Cali-fornia sales. KCMJ has moved sales and business offices to 174 North Falm Canyon Drive, that city.

THOMAS B. ELLSWORTH, former as-sistant director of the CBS Sales Presentation Div., has been named sales pro-motion director of Radio Sales, the

ticipation format with participating sponsorship; 3:30-4 p.m. Arthur Godfrey, by Liggett and Myers Tobacco Co. (Chesterfield), transcribed; 4-4:30 p.m. Evelyn Winters, transcribed daytime serial, sponsored by Manhattan Soap Co.; 4:30-5 p.m. Metropolitan News specially prepared for West Coast listeners sponsored by Metropolitan Life Insurance Co.

spot broadcasting division of CBS. He succeeds HOWARD STANLEY, resigned [see Management]. Mr. Elisworth joined CBS in 1945. Before that he was sales and program presentation writer for MBS. MBS

ROBERT KUHN, former promotion man-ager of WPAY Portsmouth, Ohio, has rejoined WPAY as traffic director.

AVERY-KNODEL Inc. has been named station representative for WAYS Char-lotte, and WNAO Raleigh-Durham,

AVERY-KNODEL Inc. has been hannes station representative for WAYS Char-lotte, and WNAO Raleigh-Durham, N. C. now under construction. ROBERT McFAYDEN has been ap-pointed as research associate in charge of management division of NBC's re-search department. He replaces JOHN COLEMAN, who resigned recently to Join General Foods Corp. HOWARD GARDNER has been named research as-sociate in charge of department's rating division and WILLARD ZURFLIEH has been named research assistant in circu-lation division. PAUL H. RAYMER INC., New York, has been appointed by WQXR New York as its national sales representative in U. S. DONALD COOKE INC., New York, formerly represented the station. ALAN FREDERICKS, formerly with WFTC Kinston, N. C. and WFBL Syra-cuse, has been appointed sales director of WGAI Elizabeth City, N. C. FORJOE & Co. has been appointed na-

FORJOE & Co. has been appointed na-tional representatives for WMLO Milnkee

Waukee. JOHN E. PEARSON Co. has been ap-pointed national representatives for KXOL Ft. Worth, KRRV Sherman-Den-nison, Tex., KELP El Paso, and WHIZ Zanesville, Ohio.

BOB BRAZILL has joined sales staff of KANA Anaconda, Mont.

BILL HUNEFELD, Navy veteran with several years advertising experience, has joined sales staff of KLX Oakland, Calif.

E. C. CRANE, promotion and publicity director of WING Dayton, has been ap-pointed account executive of that sta-tion.

TONY LEFROY has joined sales staff of CFRN Edmonton.

CFRN Edmonton. ADAM J. YOUNG JR. Co. has been ap-pointed Eastern representative for KCOK Tulare, Calif., effective Oct. 15. KCOK is to be represented on West Coast by WESTERN RADIO ADV., also effective Oct. 15. Station is now rep-resented by HOMER GRIFFITH CO. WMAL-TV Washington, Washington Evening Star video station, has ap-pointed ABC's Spot Sales Dept. as na-tional representative. WILLIAM HUNEFIELD, recently dis-charged from the Navy and prior to that in advertising business in Oakland. Calif., has joined sales staff of KLX Oakland. ART DURAM, sales promotion director

ART DURAM, sales promotion director of WBBM Chicago, is the father of a boy, Michael. of V boy,

of WBBM Chicago, is the father of a boy, Michael. LEON WRAY, account executive of Don Lee Broadcasting System, Hollywood, and Mary Elizabeth Oliver were to be married in that city Oct. 3. FRANK ONSTOTT has joined KCOK Tulare, Calif., as bookkeeper and traf-fic manager. SHERRIL W. TAYLOR, new to radio, has joined sales service department of KSL Sait Lake City. ROBERT W. THOMAS, formerly with Western Airlines on West Coast, has joined sales staff of WWSW Pittsburgh.

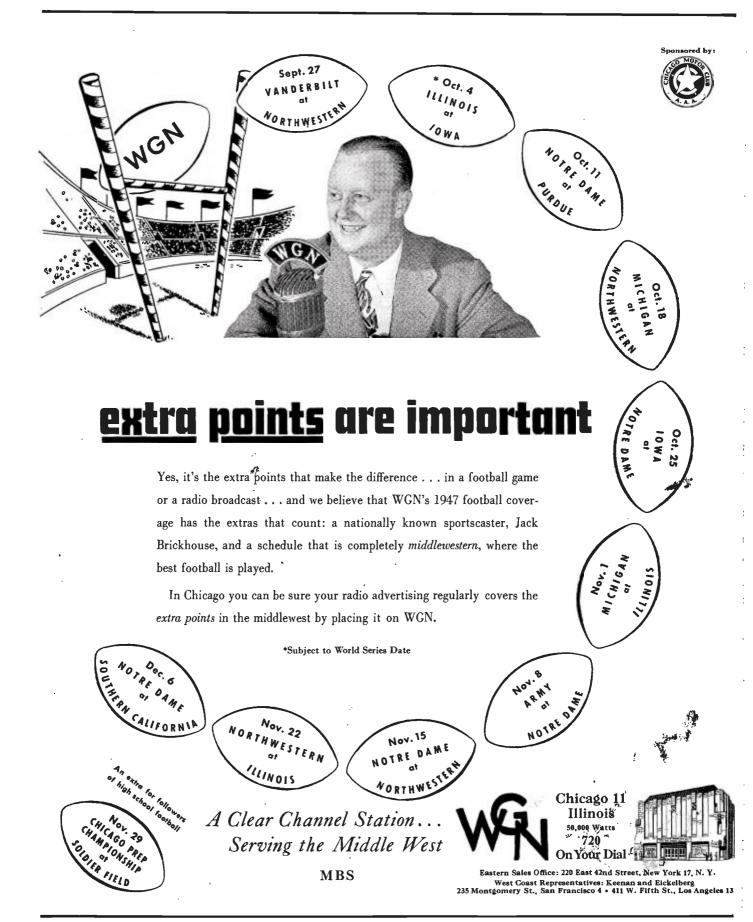
### **CBS Radio Sales**

CBS will represent not more than 15 stations through its spot broadcasting division, Radio Sales, it was announced last week by Howard Meighan, the network's vice president in charge of sales. Mr. Meighan also disclosed that KSL Salt Lake City would be represented nationally by CBS through Radio Sales effective Jan. 1, 1948, making it the 11th station in that category [BROADCASTING, Sept. 29].

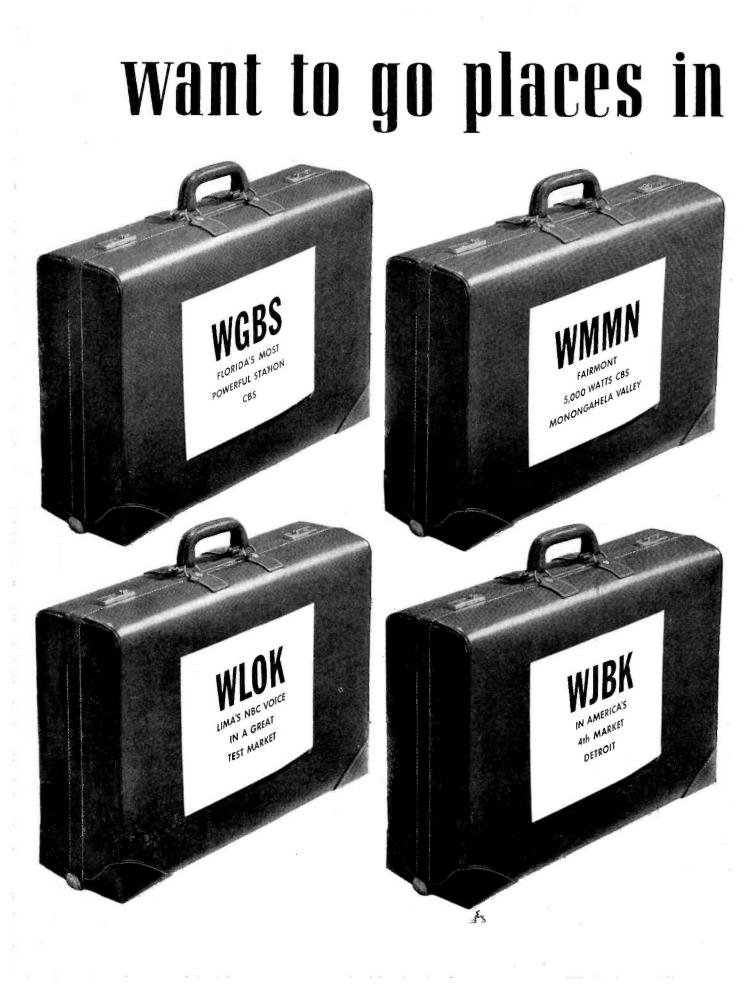


ENJOYING 25th anniversary festivities of WSYR Syracuse, N. Y. [BROADCASTING, Sept. 29] is this industry group. Standing (1 to r): Col. Harry C. Wilder, WSYR president; his father, Mark S. Wilder, station vice president; William S. Hedges, NBC vice president in charge of planning and development; Harry C. Kopf, administrative vice president of NBC in charge of network sales, national spot sales, owned and operated stations and station relations; and Easton C. Woolley, director of NBC stations department. Seated: Charles E. Wilson, president, General Electric Co.; E. R. Vadeboncoeur, WSYR vice president, and

Harry Hershfield of NBC's Can You Top This.



**BROADCASTING** • Telecasting



# seven leading markets?



You're heading for more sales when you place your advertising message on these seven leading stations in seven leading markets. Ask your Fort Industry Company representative about availabilities.

TLANTAS

MOST PROGRESSIVE

STATION



"You can bank on a Fort Industry Station"

### THE FORT INDUSTRY COMPANY

WSPD, Toledo, O. WWVA, Wheeling, W.Va. WMMN, Fairmont, W.Va. WLOK, Lima, O. WIBK, Detroit, Mich. WAGA, Atlanta, Ga. WGBS, Miami, Fla.



### Well Done, Mr. Denny!

AFTER ALMOST five months of continuous sessions, the International Telecommunications Conferences adjourned in Atlantic City last Thursday, with the formal signing of treaty documents. New international radio law thus was promulgated, incorporating all of the advances achieved during World War II.

What transpired at Atlantic City has no immediate bearing upon what you may transmit or your listeners may hear. Allocations were treated in spectrum blocks by continent and hemisphere. Domestic allocations will stem from tributary regional conferences which are upcoming. NARBA, which settles allocations of standard broadcast channels available to this continent, is one of these. Engineering preparations begin in Havana next month for that important conference.

The manner in which the Atlantic City sessions were conducted is a tribute to the administrative genius of Charles R. Denny, chairman of the FCC and chairman of all three of the separate conferences. There were 700 delegates and observers from 78 nations. There were divergent views. Virtually every kilocycle and every word was fought over (and there were 850 pages of treaty). Morale was at low ebb, with inflated costs and tight accommodations at Atlantic City. Yet the desired results were achieved almost within the set deadline and with no impasses and a minimum of crises.

Mr. Denny may be leaving government service soon-before the end of the year. If he leaves, he can do so with the knowledge that his Atlantic City mission was accomplished expertly and in a manner that is a credit to his nation and to himself. Few men of his years have accomplished as much in our times.

### Taft Taffy

SENATOR Robert A Taft, the calculating Republican Presidential aspirant, gives radio a black eye on treatment accorded the G.O.P. in Washington. Newspapermen generally, he said, give the party an even break; newspaper columnists less than an even break, and radio commentators: "Very much worse than an even break." Further, he said, radio gives the Republicans "a bad break," while "twothirds of the radio comment is anti-Republican."

Strange words from an avowed candidate out to make friends and influence people. Strange also because we know of no other Republican leader who harbors similar views. His views, incidentally, are totally at variance with those of CIO, which contends radio comment is preponderently slanted toward "capital" and Republican "reaction."

Oh, well, we imagine radio can hold steady when both sides are pot-shotting from opposite directions. We've never detected stations or networks which wear any man's political collar, although the move toward uninhibited "editorializing" might make party labels the rule. And that would loose torrents of oratorical fire that would make the Taft blast sound like a nursery rhyme.

Meanwhile, we suggest Mr. Taft, just emerging from his austere Senatorial cocoon, rub elbows with the boys in the back room at WKRC Cincinnati, affiliated with the *Times-Star*, and owned by the Taft family. He then would learn at first hand about radio life in a big city.

### Enterprise for Survival

IN THESE LAND-RUSH days of radio, station rosters read in box-car numbers. There are now nearly 3,000 stations of all classifications authorized. When the war ended in late 1945, there were about 1,000. Although many stations are not air-borne,most will be built.

The big question mark has been whether audience will increase in ratio to the station population. Thus far the picture has been disappointing. In a special analysis for BROAD CASTING, C. E. Hooper reports sets in use have risen only 8.5% since the war in 17 cities where station population has increased 31.7%.

The answer appears to be that new stations, instead of appealing to a new audience, are following familiar patterns. They are not creating new listeners, but rather are attempting to divert existing ones to their dial-settings.

It has been evident for some time that all of the newcomers will not succeed and that some of the "old-timers" will falter. Stations are being offered for sale after brief operation. Others won't be completed. Licenses have been turned back; there have been consolidations.

Until now, radio always has been plagued by the "scarcity" factor—not enough wavelengths to meet the demand. That condition, which has been the reason invariably cited for rigid regulation of radio, is destined to evaporate. Opening of the FM spectrum and its 3,000-station capacity, plus the indicated 2,000 AM station roster, should dispel the limitation will o' the wisp. There are now more stations authorized than daily newspapers.

Since it seems inevitable that all of the stations authorized will not be built, and even some of those built will not survive, there arises the vexatious question as to what those which are destined to survive will have to achieve. That answer also appears evident. It is in creating new listeners, in increasing tune-in, or the number of hours of listening.

It means that new programming techniques will have to be developed. More sets must be sold so more members of the family can listen. With more receivers in offices and automobiles, means must be found of keeping them going more hours per day.

Competition breeds business. Business success stems from ingenuity and acumen. Broadcasters have proven that they're possessed of both. In this new free-competition era, the executive with program ideas that will attract listeners will bring home the sales bacon.

### Achievement in Data

WHAT is broadcasting?

The answer to that simple question is now available, in detailed form, for the first time. Until Dr. Kenneth H. Baker, NAB Director of Research, unveiled the results of an eightmonth research project at the Atlantic City convention, the program and advertising structure had never been thoroughly analyzed.

By studying logs of a typical cross-section of nearly 100 stations and breaking them down into dozens of categories—a process involving millions of tabulations—the answers to "What Is Broadcasting?" have been revealed.

Good or bad, praiseworthy or condemnable, this research project has made the record available for all to see. It is a good job. So good that men of the stature of Frank Stanton, CBS president, have classified it "the best research job ever to come out of the NAB." The project is a continuing one. With a few refinements, the industry will have a scientific research program of which it can be proud.





EDMUND LEO CASHMAN

G OING to work for a department store which also owns a broadcasting station is one way of getting into radio. At least that was the entry point for Ed Cashman, currently manager of Kudner Agency's Hollywood office, and producer of CBS Tony Martin Show (Texaco).

And radio was a consistent move for the young man who first became interested in the medium while attending La Salle Academy, Providence, R. I. While there he built a crystal set. Before graduating in 1925 Edmund Leo Cashman had put up more directional aerials than anyone in town.

Starting out to major in business administration at Rhode Island State College, he spent two years at it until a summer job with nearby Shepard Store led to being a sales clerk. Prospect of a fulltime job with the store and a chance to work at the station evenings was more of a lure than he could overlook.

WEAN Providence was his first sounding board as a part-time announcer. In November 1928 he was transferred to the station fulltime. After one year of announcing, continuity, production and remotes, he was named program manager.

Next move was to the Shepard station in Boston, WNAC, where he handled announcing, production and continuity. That was in November 1929. About that time the Yankee network began to evolve. Ed Cashman was shuttled into and out of New Bedford, Mass., Worcester, Mass., and Bridgeport, Conn., to help in setting up regional programs at WNBH, WORC and WICC respectively. In addition he also served as assistant production manager of the Yankee Network.

After four years of station and regional network operations, Mr. Cashman felt he was ripe for New York. And in April 1931 he joined CBS New York as a producer. For the next nine years he handled a variety of shows including *Camel Quarter Hour* with Morton Downey and Tony Wons, *Burns & Allen* (Robert Burns Cigars), Fred Allen (Corn Prods.), *George Gershwin Show* (Livit Health Prods.), and Al Pearce (Ford).

Some of Mr. Cashman's colleagues at that time, today constitute an imposing list of talent. They were Irving Reiss, than an engineer-producer and now a motion picture produces Jimmy Durante Show; Bill Robson, CBS Hollywood executive producer; Bill Goodwin, star of his own CBS show; Vic Knight, freelance producer and packager; Earle McGill,

(Continued on page 52)

# THEY'RE THE KOIN KLOCKERS THE MOST POPULAR ALARM CLOCK IN OREGON



WALTER STEWART, Organist • JACK LENARD, Guitarist • FRANKIE TREVOR, Pianist • BOB HENDERSON, Emcee

See that clock? It reads 7:27 in the morning. And even at that hour these four b'casters have fun.

As a matter of fact, they've been having fun for an hour at that time of day, because they're members of the "KOIN KLOCK" crew . . . on the air six mornings a week from 6:15 to 7:15.

**THE KOIN KLOCK** is a show with a personality ... not just another of those run-of-the-mill "wake 'em up" programs. Why, the folks in the Pacific Northwest know these four fellows by their first names ... personally, we mean. You see ...

**THE KOIN KLOCK** has been on the air six mornings a week since 1930... a solid 17 years ... and it's done nothing but make friends during all those years. You ought to see the fan-mail these guys drag in! (Sometimes the mailman growls a little, but he doesn't really mean it.) The format of ...

**THE KOIN KLOCK** is simple enough – earcatching music...time signals...commercial announcements. The informal, catch-as-catchcan comment by this foursome makes it an early morning "must" in the Portland territory.





Joe TUCKER, sports announcer, who has been with WWSW Pittsburgh for over 11 years, has been named WWSW sports director.



RICHARD PACK, former director of publicity of WOR New York, assumes new duties today (Oct. 6) as director (Oct. 6) as director of publicity and special events for WNEW New York. He had been with WOR since 1940 and in addition to his publicity duties also was member of the WOR operating and program boards. Be-fore joining WOR Mr. Pack City's municipal station. No replace-ment has been named by WOR.

SHELDON H. GROSS, formerly on news and special events staff of WEAW (FM) Evanston, Ill., has joined WFFG Atlantic City, as local news editor.

FRED HESSLER, former sportscaster of WTMJ Milwaukee, has joined KGER Long Beach, Calif., in similar capacity. LOUISE HUTCHINSON has joined news staff of WHBF Rock Island, Ill.

ROSS GORDON, formerly with WTAD Quincy, Ill., has joined KMOX St. Louis, as a sports announcer.

EVE HENDERSON, noted Canadian women's commentator, has joined CFRN Edmonton. She will present a daily commentary over CFRN with other programs being planned.

FRANK HALL Jr., using name of Dana Pass, and graduate of NBC-UCLA Radio Institute, has joined KWKW Pasadena, Calif., as news reporter.

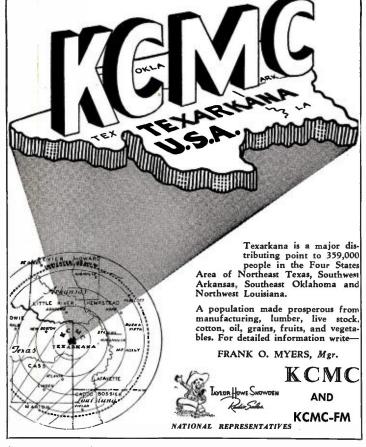
PAUL BARETTE, CBC French-language war correspondent, has been appointed French-language news editor, with of-fice at Montreal.

AL GAIL, director of news and special events of KWIK Burbank, Calir., and MURIEL HALPERT, station traffic man-ager, were married in Los Angeles Sept. 30.

BENOIT LAFLEUR, CBC war corre-spondent, has been appointed special events director of CBC French network. PHIL JASEN, director of sports for WTAG Worcester, Mass., covered the World Series for WTAG, broadcasting bis 6:15 p.m. "Sports Roundup" direct from New York, as well as doing live cut-ins on evening WTAG news broad-casts

Castes. DICK REED, news editor and news-caster for WIRE Indianapolis, has been appointed radio chief of American Legion, effective Oct. 8. He succeeds ROBERT SHINN, re-signed. Mr. Reed will be in charge of entire national radio activities of the Legion, includradio activities of the Legion, includ-ing transcribed series "Decision Now." Mr. Reed started in radio as program director of WHIO Dayton. He joined WIRE in 1938. During the war he served with AFRS in Pacific.

Mr. Reed



Respects

(Continued from page 50) freelance producer; Charles Jackson, author of Lost Week-end, and Karl Schullinger, manager of Pedlar & Ryan Hollywood office.

In April 1940, Ed Cashman re-signed from CBS New York to join Lord & Thomas (predecessor of Foote, Cone & Belding) as producer of Kay Kyser Show (Luckies). Joining show in St. Louis, he toured with it, going to California for the first time. That fall he was back in New York with the Kyser program.

It was off to Southern California again in spring of 1941 with subsequent return to New York in first part of 1942. After an extensive production period with that program, he was named radio head on the Lucky Strike account in September 1942. Expanding his responsibilities, the agency later named him account executive for American Tobacco Co. in April 1943. As such he handled all phases of the client's advertising activities.

In June 1943 Ed Cashman became a vice president and in April 1944 was transferred to Hollywood offices of Foote, Cone & Belding as head of West Coast radio operations.

Despite the progress, he had a hankering to freelance as a producer. Frankly speaking, he says that the urge was resolved in a bathtub in a New York hotel. As conceived he decided that he could establish a Hollywood office to represent agencies who were without Coast suites.

Using small space, which read "1.2.3 . . . Cashman . . . Holly-wood," he ran a series of small ads in several trades and The New Yorker magazine.

Without further explanation he had roused the curiosity of radio and agency people throughout the country.

One query came from Alaska, the questioner thinking it was a new candy. Numerous telephone calls sought to tie the mystery down.

Thus in September 1945, Ed Cashman was ready to set up shop. As outgrowth of the ad, some audition records resulted and assurances of other possibilities came. For one, he represented Geyer, Newell & Ganger on UBS Acaaemy Award Theatre. Subsequently, he produced CBS Hoagy Carmichael Show for Ludens and J. M. Mathes Agency. Another credit was the David Rose Show for Nash-Kelvinator.

California is now home for the gentleman who started life in Providence, April 11, 1907. A husband since July 1, 1933, when he married Margaret Holland, he is father of Ed Jr., 12, and John Henry, 3. All four live in North Hollywood which makes them residents of the San Fernando Valley. Ed Cashman's most active hobby he lists as window shopping, with boating a close second. Organizationally, it's the Hollywood Advertising Club.



H. S. SCOTT, inventor of Dynamic organization at Cambridge, Mass., known as Herman Hosmer Scott Inc., for production of engineering facilities for broadcast stations and amplifier equipment. Mr. Scott will be president and director of engineering of new firm and HENRY CHRYSTIE will be vice president, with RALPH P. GLOVER as midwestern engineering representative. midwestern engineering representative. NATE HAST has been appointed gen-eral sales manager for Brunswick Ra-dio-Panatrope. He formerly was general sales manager of Lear Radio and prior to that was national sales manager for Emerson Radio.

Enterson readio. PIERSON AND BALL, Washington law firm specializing in radio and depart-mental practice, has moved its offices from Munsey Bldg to new Ring Bldg. at 18th and M Sts., Washington. Phone: Republic 2566.

Republic 2566. MARY K. HAYS, formerly in charge of publicity for South Wind Div. of Stewart-Warner Corp., Indianapolis, has joined Harry Coleman & Co., Chicago public relations firm, as account ex-ecutive. She previously was with Jere Bayard & Assoc., Los Angeles and New-ell-Emmett, New York.

JACK E. SNYDER, assistant general manager of Concord Radio Corp., Chi-cago, has been elected president of Chicago chapter of National Electronics Distributors Assn., succeeding AL OLI-VER, deceased.

HARRY ABNERY, former account ex-ecutive of Botsford, Constantine & Gardner, Seattle, has been apointed Northwest manager of Roy McDonald & Co., that city, publishers' representative.

CHARLES BOYER and FRED MacMUR-RAY have joined Radio Repertory Theatre Inc., new Hollywood unit which will produce a series of weekly tran-scribed dramatic shows.

school dramatic snows. HUGH FELTIS, BMB president, will speak on "Research Plans of BMB" Oct. 29 at sixth annual luncheon of The Pulse Inc., audience measurement organization, to be held at Hotel Bilt-more, New York.

HARRY D. WILSON, client service ex-ecutive of A. C. Nielsen Co., Chicago, has been elected vice president.

has been elected vice president. GARY KRIEDT, formerly with KZRM Manila and KFRC San Francisco, and J. CLARENCE MYERS, formerly with KQW KJBS and KTA San Francisco, have formed new public relations and exhibit management firm known as Kriedt & Myers, with offices in Palace Hotel, San Francisco. WILLIAM HATTON, director of engi-neering for IT&T, has been apointed director of manufacturing for IT&T and its manufacturing and sales affili-ate. International Standard Electric Corp. He will continue his duties as director of engineering, also. JOHN MELVILLE, formerly with WMON

JOHN MELVILLE, formerly with WMON Montgomery, W. Va., WNOC Norwich, Conn. and WGAT Utica, N. Y., has been appointed director of newly-formed Ra-dio Dept. at Neff College, Philadelphia.

CKRT is new FM station of CKGB Timmins, Ont., and began operations on Sept. 5, carrying full CKGB schedule.



# television audiences on Du Mont Station WABD **New York**



### Highway to the Stars...

Brand-new weekly serial with a heart-warming story and the kind of appeal that keeps an audience coming back for more—regularly. Takes you through the struggle, fun and exciting career of a girl in love with both a boy and a career. A smooth-running, fast-clicking production.



### **Doorway to Fame...**

This is the "big break" in television for which hundreds of young talented actors, singers and dancers have been praying. They really give! Half-hour Friday evenings. There are no bugs in this easy-to-produce program! You can "discover" some of the future stars of television.



### **Birthday Party...**

7:30 to 8 Thursday evenings following 7:30 to 8 Thursday evenings following television's most popular juvenile show "Small Fry." Each week a new group of gifted youngsters attends the party-display an amazing array of talent as entertainers. A show for the whole family---and one that's a cinch to run---one that can sell goods.



fastest-growing audiencehas its part in your budget

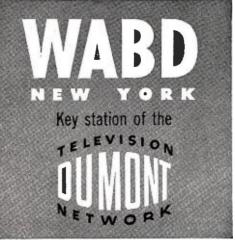
... plan for it NOW!

These are sure-fire programs... custom made... pre-tested ... ready to work for you. Heavy mail response is already proving genuine listener interest in many WABD presentations. Latest industry reports indicate more than 35,000 television receivers in service in the New York area, estimated to approach 200,000 by the end of 1947.

WABD is currently presenting the most ambitious tele-vision program schedule of any New York station, aver-aging 39 hours per week.

Here's your audience, here's your station, here are your programs. Phone or wire ... TODAY.

WABD-DU MONT Time Sales Dept. 515 Madison Ave., New York 22, N. Y. Phone: PL 3-9800





 PROOF OF THE AMAZING ARIZONA MARKET AND HOW IT IS GROWING.

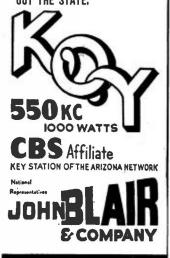
"ARIZONA PROGRESS"- THE VALLEY NATIONAL BANK OF **ARIZONA PUBLICATION. REPORTS** THESE FIGURES.

### BANK DEPOSITS IN ARIZONA

1940 . . . \$100,000,000 1946 . . . \$400,000,000 IN 1946 THE NATIONAL AVERAGE BANK DEPOSITS AMOUNTED TO ONLY \$200.000.000.

**ARIZONA'S BANK DEPOSITS** TODAY ARE FOUR TIMES AS GREAT AS IN 1940 AND TWICE AS GREAT AS TODAYS NATIONAL AVERAGE.

**KOY--ARIZONA'S FIRST RADIO** STATION--REACHES THIS QUAD-RUPLED BUYING POWER FOR FASTER, SURER SALES THROUGH -OUT THE STATE.



CONNIE RIVARD, former member of MBS publicity department in Chi-cago has joined publicity depart-ment of ABC central division as a ment writer.

writer. VIRGINIA D. SMILY, formerly with Mc-Graw-Hill Fublishing Co., has been named managing editor of "Chimes," monthly house magazine of NBC. She succeeds LUCILLE SHARP, resigned. JEAN (John) ST. GEORGES, of the CBC news department, Montreal, has been named publicity director of French network.

MARGARET JOSTEN, member of pro-motion department of WING Dayton. has been named assistant director of promotion and publicity.

TOMMY GRAHAM, former public rela-tions officer in Royal Canadian Navy, has joined CFRN Edmonton, as pro-motion-publicity director.

WILLIAM H. SHAW, promotion mana-ger of WLAC Nashville and Margaret Louise Black, were married Sept. 27.

### Gossip Theme

Gossip Theme UTILIZING the gossip theme and free-ly mentioning the names of two of its competitors, new malling piece has been issued as advance promotion for WPGH Pittsburgh, expected to take the air in mid-October. Designed and ex-ecuted by Public Relations Research Service, Pittsburgh, cover of malling piece features drawing of surprised woman saying, "Have you heard what's going on between KDKA and WCAE?" Inside foilow-up answers question with statement: "It's WPGH, The Best In Pittsburgh Radio, At 1080 On Your Dial." New station's frequency places it between KDKA and WCAE. Opening-day promotion planned by WPGH in-cludes car cards and newspaper ads. Frontier Drive

### Frontier Drive

Frontier Drive OPENING of "The Second Frontier" farm face-lifting exhibition in upstate Ohio, Oct. 2 was given all-out promo-tion by WLW Cincinnati. Exhibition was sponsored by Licking County Soil Con-servation with WLW as one of the co-sponsors. Station's farm show, "Every-body's Farm Hour," was broadcast from the exhibition on opening day, with Farm Program Director Roy Batiles de-scribing the proceedings. Television demonstrations also were presented by W&XCT, Crosley's experimental video station, employing new mobile unit. Station also sponsored a tent on the site for free entertainment by WLW talent. talent.

### Facsimile Booklet

BOOKLET on the ins and outs of manufacturing a facsimile newspaper has been prepared by the Philadelphila In-quirer and its station WFIL-FM Phila-delphia, as a practical account of the operations conducted with this new field of radio-newspaper transmission. Booklet is based on demonstrations re-sents reproductions of the full fac-simile edition, made directly from broadcast pages so that the reader may see what comes out of a facsimile re-corder. Booklet also presents, in photos and story, the experience of pioneer work in the new medium, and plans for the future BOOKLET on the ins and outs of manu-

### Market Survey

Market Survey FACTS ABOUT Everett, Wash, are presented in new promotion book pre-pared by KRKO that city, for distribu-tion in the trade. Detailed-market sur-vey is presented in the folder, using photos. storv, graphs, etc. Booklet is bound in blue clamp-folder, with cover featuring coverage map of KRKO and side-line statistics showing the dis-tance from Everett to Alaska, China. Hawaii and San Francisco. Survey is divided into sections, with colorful title-page preceding each section. De-tailed statistics are presented on in-dustry and agriculture in the area.

### KSL Fall Schedule

KSL Fall Schedule FOUR-PAGE fail schedule of all KSL Sait Lake City radio programs was carried in recent issue of the Deseret News, Sait Lake City newspaper. Radio schedule, complete with stories and pictures of CBS and KSL stars, was tabiold size and laid out in regular newspaper format. Stories were newsy and as free of advertising as possible. Spot announcements were carried over KSL as a follow up of the newspaper feature, telling listeners how they could receive a copy of the schedule by mail.

Way To Woman's Heart Way To. woman's mean GIANT-SIZE brochure featuring "Meet the Missus" show has been distributed to the trade by Columbia Pacific Net-work. Printed on heavy stock paper, 12-page brochure is colorfully illustrated throughout. Cover shows drawing of



bouquet of flowers with CBS mike as the center flower, and is headed, "This Is the Way to a Woman's Heart." First section of the booklet, which is 12x15 inches in size, presents testimonials of advertisers, listeners and retailers. Last section is devoted to format of the show and proof of its selling power. Note from D. W. Thornburgh, vice president in charge of CBS Western Div., is attached to brochure, stating that three 15-minute periods of the show are still available for sponsorship.

### Fair Attractions

TELEVISION DEMONSTRATIONS high-TELEVISION DEMONSTRATIONS high-lighted attractions presented by WCSM Nashville at the Tennessee State Fair. Station reports that 148,000 persons "saw themselves in television" at the WSM booth during the fair. Adjoining the video booth, WSM used a stage to present many of its originating pro-grams direct from fairgrounds.

### **ABC-WENR** Pennies

ABC-WENR Pennies PENNIES bearing the copy, "Bing's Back. 9 p.m. Wednesday (Bingsday), WENR, Dial 890," have been distributed by ABC Central Div. in behalf of its station, WENR Chicago. Purpose of campaign is to promote the Bing Crosby and Abbott & Costello shows, which have returned to ABC on Wednesdays. Over 5,000 pennies are being distributed free to Chicago Loop business houses, and merchants are encouraged to offer them in change. Copy is printed on paper which is glued onto both sides of the coin. Hundreds of match folders, plugging Abbott & Costello show, are being issued to cigar and cigarette stands, along with plastic tags pro-moting WENR which may be attached above car license plates. Glen King Promotion

### Glen King Promotion

Glen King Promotion INTENSIVE promotion campaign has been launched by KLX Oakland in be-half of Glen King, station's record m.c. Media being used includes 24-sheet posters throughout area; display ads in area newspapers; dash cards, bumper strips, milk bottle hangers, big celluloid buttons and numerous other gimmicks; contest offering \$1000 in prizes; 20 spot announcements dally calling atten-tion to contests and thousands of toy balloons dropped from airpianes.

### Flying Promotion

Flying Promotion CAPTIONED BLIMPS are among promo-tional stunts being used in month-long campaign by WCAU Philadelpha, to announce that Lowell Thomas and Ed-ward R. Murrow can now be heard over that CBS outlet. Blimps, flying over three of city's busiest districts, call the newscasters the "Winning Dally Dou-ble" and advertise times of their news-casts. Other parts of campaign include: 2.000-line, 15-day newspaper advertising program; billboards; postage meter no-tices; flyers to all public schools and



teachers; back-cover advertising in "Franklin Field Illustrated," sold at all U. of Pa. football games, and another aerial stunt-18-foot translux letters on flying Goodyear Blimp which also sends news flashes from WCAU.

### WCSI Promotion Aids

WCSI Promotion Aids ARRANGEMENTS have been completed by WCSI (FM) Columbus, Ind. with the May Laundry Co. and the H. C. Whitmer Co. of Columbus, to help in the distribution of WCSI promotion pamphlets. All out-of-town bundles sent out by the laundry will contain FM pamphlets, pointing out the many advantages of FM over AM. The Whit-mer Co., manufacturers of tolletries, are sending out WCSI full page adver-tisements with all their out-of-town orders, covering the entire U. S. Opening Promotion

### **Opening Promotion**

FOUR-FOLD folder announcing the opening Oct. '5 of WHRV Ann Arbor was issued by that station. Headed "Good News for Listeners and Spon-sors in Washtenaw County," folder em-phasized that the top programs of ABC could now be heard locally. Inside fold lists top shows to be carried by the station and discusses services and ad-vantages to sponsors.

### Teachers' Manuals

Teachers' Manuals TO AID in the effective utilization of its educational program series, KYW Phila-deiphia is distributing 5,800 teachers manuals to elementary and secondary school teachers throughout Greater Philadelphia Area. Manual is fifth of its kind to be distributed by KYW and is specifically designed to aid teachers in preparation of their classes for "in school listening" series. It breaks down individual programs, gives explanation of background material, and lists an ex-haustive bibliography.

### Jumbo Cards

Jumbo Cards JUMBO POSTCARDS were distributed to listeners as one feature of promotion of "Bingsday" by WLAW Lawrence, Mass. "Bingsday." Oct. 1, heralded the return of Bing Crosby to ABC for the fall. Cards called attention to the seven star attractions heard on the station every Wednesday between 7:30 and 11 p.m. "Bingsday With A Bang" was used as eye-catcher at the left of the card, with pennant, "It's the Biggest Show in Radio" across the bottom.

### Ball-Guide for UN

A GUIDE to baseball printed in four languages has been distributed to UN delegates and workers at Lake Success by WOR New York. Titled "A Guide to the Great American Game: Baseball," the original article in English by Stan Lomax, WOR Mutual sportscaster, was translated into French. Spanish and Russian for the benefit of non-Eng-lish speaking UN personnel.

HAS MORE LISTENERS IN THE LEBANON AREA THAN ALL OTHER STATIONS COMBINED -Robert S. Conlon Survey

Within 30 miles of Lebanon, Pennsylvania, over 1,000,-000 buyers in six cities and eight counties-comprising a rich agricultural and steel market-spend \$300,000,-000 annually in retail sales . . . When considering Central Pennsylvania, be sure to specify-



Serving Central Pennsylvania from Lebanon JULIAN F. SKINNELL, Operations Manager Radio Advertising Co., National Representatives

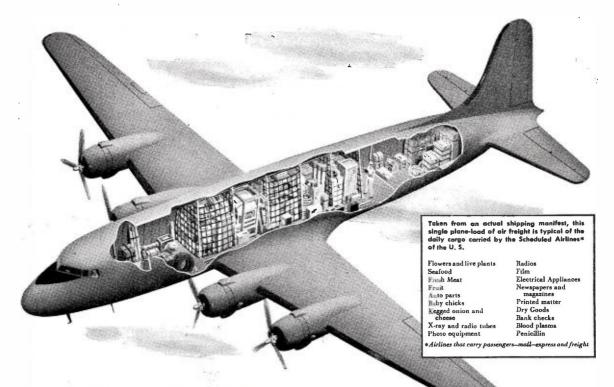


# Air Freight Everywhere

Four hundred airport cities, as well as thousands of communities linked to these airports by surface carriers, now benefit by the *latest drastic slash* in air freight rates which became effective August first. This is the third time since 1941 that the Scheduled Airlines have reduced freight rates and today thousands of tons move weekly on regular schedules at rates so low that it is true economy to "ship air freight."

Also, for the first time, shippers are now provided with an interline freight service of 20 Certificated Airlines under which shipments between air carriers move on a single airbill, insuring new speed, new convenience for cargo.

Nowhere in the world is there such speed, amount of service, such low rates and dependability as now provided air freight shippers in the U.S. by the Scheduled Airlines fleet of 700 planes, all of which carry freight as well as passengers and mail. And since air transportation is at the core of national security, the *rapid* development of air freight is strengthening our frontiers.



You get there quickly, comfortably and economically when you go by *scheduled* Airline. Passenger fares are lower even than before the war. Air Mail is only 5¢. So, travel, mail and ship—bỳ air! Call the nearest Airlines office or your travel agent for reservations. This advertisement is sponsored by the nation's *scheduled* Airlines and leading aviation manufacturers.

### THE SCHEDULED **AIRLINES** OF THE UNITED STATES

Air Transportation Strengthens America



## Hit Tunes for October

(On Transcriptions)

A GIRL THAT I REMEMBER (BMI) CAPITOL-Alvino Rey LANG-WORTH-Four Knights THESAURUS-Novatime Trio

CASTANETS AND LACE (Republic) ASSOCIATED—Vic Damone STANDARD—Lawrence Welk Jack Fina

LANG-WORTH-Lenny Herman WORLD-Charlie Spivak

COME TO THE MARDI GRAS (Peer) THESAURUS-Sweetwood Serenaders STANDARD-Curt Massey LANG-WORTH-Frankle Carle ASSOCIATED-Vjc Dumone

FORGIVING YOU (Mellin) LANG-WORTH-Tommy Tucker ASSOCIATED-Vic Damone CAPITOL-Skitch Henderson

HILLS OF COLORADO (London) WORLD-Les Brown LANG-WORTH-Al Trace

I WONDER WHO'S KISSING HER NOW (Marks) THESAURUS-Music Hall Varieties Knickerbocker Four STANDARD-Claude Sweeten Lawronce Welk ASSOCIATED-George Towne

WORLD-Frankle Froeba "Ray Bloch LANG-WORTH-Chuck Foster Randy Brooks MacGREGOR-Artle Wayne Ernie Felice Quartet

THESAURUS—Novatime Trio Music of Manhattan MacGREGOR—Anita Boyer

JUST AN OLD LOVE OF MINE (Campbell-Porgie) LANG-WORTH-Frankie Carle WORLD-Nat Brandwynne ASSOCIATED-Phil Brito

LOLITA LOPEZ (Encore) ASSOCIATED-Art Mooney LANG-WORTH-Airlane Trio THESAUBUS-George Wright

CAPITOL-Billy Butterfield STANDARD-Lawrence W Jack Fina Welk

SMOKE! SMOKE! SMOKE! (THAT CIGARETTE) (American) Tex Williams—Cap. 40001 Lawrence Welk—Dec. 24113 Johnny Bond—Col. 37831

TE-NN-E-SS-EE (Stevens) LANG-WORTH-Four Knights STANDARD-Lawrence Welk

ASSOCIATED-George Towns

THE STORY OF SORRENTO (Pemora) STANDARD-Lawrence Welk LANG-WORTH-Lenny Herman MacGREGOR-Robert Maxwell

WAIT'LL I GET MY SUNSHINE IN THE MOONLIGHT (Vanguard)

LANG-WORTH-Tommy Tucker Frankie Carle CAPITOL-Jan Garber

STANDARD-Freddy Martin Lawrence Welk WORLD-Eddy Howard

### -Coming Up-

AS SWEET AS YOU (Regent) DO A LITTLE BUSINESS ON THE SIDE (Valiant) LAST NIGHT IN A DREAM (Brightlights) MADE FOR EACH OTHER (Peer) THERE'LL BE SOME CHANGES MADE (Marks) THAT MISS FROM MISSISSIPPI (Dawn) WHAT EVERY WOMAN KNOWS (BMI) WHO PUT THAT DREAM IN YOUR EYES (stuart) ZU-BI (Republic)

BROADCAST MUSIC INC.

NEW YORK CHICAGO + HOLLYWOOD



HERB HOWARD, former production manager of WNAX Yankton, has re-joined the staff of WNAX as pro-gram director, replacing G. P. LOFF-LER. Mr. Howard joined WNAX in 1939 and in 1943 moved to WLS Chicago as production director, where he had been directing shows for the past five years.



BETTE BLAIR, mu-

BETTE BLAIR, mu-sic director of WHBF Rock Island, Ill. is to be married Oct. 29 to HARLAN RALSTON, former WHBF announcer and now manager of KBGH Fort Sam Houston, San An-tonio, Tex.

ESTHER H. HOTTON, formerly with WQQW Washington and WHA Madison, Wis., has been appointed women's director of WKOW, new 10-kw station on 1070 kc, expected to begin opera-tions at Madison about the first of the year.

CARL W. GREENE, production manager at KSON San Diege, has been ap-pointed program director of that sta-tion.

BOB BRUNER has joined announcing staff of WISH Indianapolis and MARI-BELL DICKISON has been appointed WISH music librarian.

ALAN BURKE, formerly with WBT Charlotte, N. C., WINX Washington and WITH Baltimore, has been appointed program director of WGAI Elizabeth City, N. C.

PERRY WARD has been appointed di-rector of production for KOMA Okla-homa City. He will be in charge of all locally produced broadcasts as well as dally 45-minute show "Oklahoma Roundup" which is fed to CBS.

assignment.

FLOYD M. JACKSON, chief announcer of WPAY Portsmouth, Ohio, has been appointed program director of that sta-tion. succeeding the late EDWARD SAGRAVES.

CHARLES W. ZOECKLER, former tech-nical director of theatrical productions for Shorewood, Wis., public schools for 11 years, has joined program depart-ment of WTMJ-TV Milwaukee, tele-vision station, where he will be in charge of production. Station is ex-pected to begin operation in December.

CARL BENSEN, former stage and screen actor, has joined WNDB-FM Daytona Beach, Fia, as program director, RALPH MONTGOMERY, formerly with KOIL Omaha and WDBO Orlando, has joined station's announcing staff.

ALLEN LUDDEN, former publicity di-rector for Ivoryton Playhouse, has been appointed continuity editor of WTIC Hartford.

HUGH HOLDER and PHIL AGRESTA have joined announcing staff of WIS Columbia, S. C., and JANE PATE, new to radio, has been named music direc-tor of WIS.

FLORENCE W. BENDON, producer of many programs on WFIL Philadelphia and over ABC, has been named assist-ant to JACK STECK, WFIL program director

JACK DUNLOP, formerly of CBC sta-tion relations department and CBC pro-gram office. Toronto, has been ap-pointed national co-ordinator of chil-dren's programs, in CBC program de-partment.

DUANE F. JOHNSON, on station staff since its inception last January, has been elevated to production manager of KCOY Santa Maria, Calif. He succeeds DALE E. GATES, resigned. RICK CUE-TARA has Joined station as announcer-writter, with TOM DONAHUE an-

writer, with TOM DONAHUE an-nouncer-operator. TOM LATIMER, former announcer of KMPC Hollywood, has joined KLAC that city.

JACK WYMER has been named chief announcer of WING Dayton, Ohio. WALLY CLARKE has joined continuity staff of CFRN Edmonton.

PAUL MAINS has joined WPDQ Jack-sonville, Fla., and is conducting a weekly fishing show.

sonvine, Fishing show. BILL EWING, formerly with KFAC Los Angeles, and prior to that with CBS, has joined KMPC Hollywood, as announcer. ERWIN VICTOR, staff announcer of WJJD Chicago, has resigned to do free-lance announcing on Chicago stations. MYRON BARG has joined WJBC Bloom-ington, Ill., as an announcer. JOHN G. STILLI Jr. has been added to KYW Philadelphia production staff, re-placing ROY La PLANTE, resigned. Mr. Stilli has had 10 years' experience in ra-dio, four with WLW Chichmati from 1942 to 1946. During past year he has been freelance writer, producer and an-nouncer in New York. MARK GERSTLE, former announcer of

MARK GERSTLE, former announcer of KTIM San Rafael, Calif., and KLO Og-den, Utah, has joined KLX Oakland, Calif.

DICK CAREY and JOHN DOHERTY have joined announcing staff of KANA Anaconda, Mont.

Anaconda, Mont. MARY LOU ROEMHELD, daughter of Heinz Roemheld, noted composer-con-ductor, has joined KWIK Burbank, Calif., as announcer-operator. SHERRY NELSON, formerly in Royal Canadian Navy, and recently with CHNS Halifax, has joined announcing staff of CBH Halifax.

star of CBH Halifax. NORMAN E. BERGER and JIM DONEY have joined announcing staff of WKBN Youngstown, Ohio. LLOYD ANDERSON, announcer of KMOX St. Louis, is the father of a boy, Lawrence Dixon.

HAL FIMBERG has been signed as writer-producer of CBS "Spotlight Re-vue" (Occa-Cola Col starring Spike Jones and his City Slickers and Dor-othy Shay as featured vocalist.

MARTHA STEWART, 20th-Century Fox film starlet, has been signed as fea-tured vocalist on weekly ABC "Jack Paar Show," which started Oct. 1.

MARC LAWRENCE, Hollywood screen and freelance radio actor, has been added to cast of MBS "Red Ryder" series.

LARRY MARKS and ARTIE STANDERS have joined ABE BURROWS as writers on cooperative CBS "Joan Davis Show" starting Oct. 11. DICK HAYMES, singing star of CBS "Dick HAYMES, singing star of CBS girl born Sept. 19.

### STATION TRAFFIC CONTROL GOT YOU DOWN? Looking for

a careful person to handle traffic? I have two years of qualified ex-perience receiving commercial copy from advertisers, checking it through the commercial time records, clearing it with produc-tion ally it under date of bread tion, filing it under date of broad-cast, entering it in announc-er's daily workbooks, typing daily control sheets, dittoing the latter in two colors and producing the advertiser-affidavits. Three minor errors in two years, none of them causing loss of revenue. Does your station need such a Does your station need such a careful conscientious traffic per-son? I sincerely hope you find her. I wouldn't leave WTCN for anything (Well-almost any-thing-after all, I'm still single!) (SIGNED) Alice Cavanaugh, WTCN-ABC, Minneapolis-St. Paul

ROD WHITLOW, head of KNX Holly-wood transcription department, has resigned to join production staff of Raymond R. Morgan Co., that city. TED ROGERS has taken over the KNX



ade in

### PLANNED PROGRAMING

gives KUSN listeners the programs they like best . . . because they are the programs San Diego ASKED for. A continuing survey (available for your study), covering the radio likes and dislikes of San Diegans, keeps KUSN on its toes.

### **GREATER POWER**

than any other full-time independent in the area (5,000 watts daytime, 1,000 watts night, equal to or greater than every network outlet)—plus broadcasting on a CLEAR CHANNEL—assures clear, true reception of your message.

### LOWER RATES

that only an independent can offer send your cost per thousand listeners down...Down...DOWN!

## **FINEST STUDIOS**

in the west, rivaling the glamour network studios of Hollywood, in the heart of San Diego's downtown business district, contribute to KUSN popularity, give KUSN the title of "RADIO CENTER"—the showplace of radio entertainment.

## MERCHANDISING SERVICE

unequalled even by many network stations, is another KUSN plus service—follow-through that means greater returns on your radio investment in this teeming, expanding, high-income market of over 550.000.



Rep<sup>r</sup>esented Nationally by FORJOE & COMPANY PER CAPITA Retall Sales PER CAPITA Retail Sales in the Baton Rouge area are the highest in Louisi-ana-and the 4th highest in the South! BATON EOUGE with 113,000 population is the heart of Louisians's most beart of Louisiana's most intense concentration of great industries and the bub of a buge acticultuint area. According to BMB Radio Ownership Ecoryts for 1946, 87.3% of all fami-ies living in Balon Rouse own radio sets, the high-own radio sets, the high-est percentage for any est percentage for any city in the entire State. tural area.

YOUR IN

DEEP SOUTH

**BATON ROUGE** 

NBC Affiliate



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R. E. JACOBSON, manager of com-office of Buchanan & Co., has been named Southern California manager in charge of Los Angeles and Beverly Hils offices. CHARLES C. ALSUP, former ad-vertising and sales promotion manager of Packard-Bell Radio Mfg. Co., Los Angeles, has joined Buchanan & Co., as account executive. That agency is now sponsoring a newsreel over KTLA Holly-wood, Tues. and Fri. 8 p.m. Purpose of sponsorship, according to agency, is to speed commercial television's devel-opment by showing advertisers that they can sponsor a creditable video show on a limited budget.

WILSON, HAIGHT & WELCH Inc., New York, last week announced organization of new department

under direction of FOSTER PERRY, Inder direction of FOST ER PERRY, former advertising director of R. Wal-lace & Sons. Mr. Perry's department will handle plans and merchandising including retail ac-tivities. for firm's consumer goods clients. Agency also announced inten-tion of moving to cated at 10 Allyn St., Hartford, with-in a month. This is firm's 20th anni-versary. LIEWELLYN E PICKETT. account ex-



LLEWELLYN E. PICKETT, account ex-ecutive of McCann-Erickson Inc., New York and Chicago offices, has been ap-pointed merchandising director of the Chicago office, to which he was trans-ferred in April.

HAROLD DANFORTH, former copy-writer of BBDO, New York, has joined Fuller & Smith & Ross, New York, as associate account executive. DAVID R. HAWLEY, formerly with Firestone Tire HAWLEY, formerly with Firestone The and Rubber Co., Akron, also has joined FSR as associate account executive, EDMOND G. NORWICK JF. and THOMAS S. CASE have been added to agency's client service staff.

ROBERT R. DUNWODY, for last three years director of media for McCann-Erlckson's foreign department in New York, has been named an account ex-ecutive in the same division. FRANCES REUMPLER, for last two years assist-ant to Mr. Dunwody, has been appointed foreign media director.

and to ALL Distances of the pointed foreign media altector. BERT CAVANAUGH, who resigned as media and radio timebuyer for Roche, Williams & Cleary Inc., Chicago, last spring, has returned to that position, scheme and the second seco

N. W. AYER & SON, New York and Philadelphia, has resigned the Farns-worth Television & Radio Corp., Fort Wayne, Ind., account effective Jan. 1. 1948.

GEORGE R. PARNABY, for past seven years account executive of Deutsch & Shea Inc., New York, has been named marketing director of the agency.

**GORDON M. KINGMAN**, since 1944 as-sistant treasurer of Ellington & Co., New York, has been appointed treas-urer of the company.

HILLP FARNSWORTH, vice president and San Francisco manager of Abbott Kimball Co., has resigned, with future plans not announced. **BLAISDELL GATES**, vice president in charge of Los Angeles division for past three years, will supervise operations of both of-fices.

JAMES A. RICHARDSON, who formerly operated his own San Francisco agency, has joined Merchandising Factors Inc.,

GEO. P. HOLLINGBERY CO.

Pioneer FM Station in the Deep South

Represented Nationally by

that city, to organize its advertising agency operation.

DR. LEONARD LUDWIN, former re-search director for department of inter-national operations of McCann-Erick-son Inc., New York, has been appointed head of Pacific Marketing & Research Bureau, division of Pacific National Adv., Seattle agency.

Adv., Seattle agency. J. M. STRAUS & Co., new Los Angeles agency, has opened offices at 636 S. Serrano Ave. Telephone: Federal 5072. Besides Mr. Straus, who formerly op-erated his own Cleveland agency, prin-cipals in new firm are SANFORD AULL-MAN, MORT E. SHAW and WILLIAM K. KEITH.

HAROLD M. WALKER, former director of advertising and public relations for Sach's Stores, New York, has been ap-pointed copy and art director of Ruth-rauff & Ryan Inc., Seattle.

rauff & Ryan Inc., Seattle. PAUL J. KELLER, formerly on adver-tising staff of Portland (Ore.) Journal, has been named production manager of George W. McMurphey Adv., that city. FRED GARDNER Co., New York, has moved to new headquarters at 441 Lexington Ave. Telephone: Murray Hill 2-7127. 2-7127

WILLIAM R. MASON, formerly with William B. Remington Inc., Spring-field, Mass., has joined Geyer, Newell & Ganger, New York, as an account executive in charge of the Sloane-Blabon Corp. account.

LEE COOLEY, television director of Mc-LEE COOLEY, television director of Mc-Cann-Erickson Inc., New York, made his first video apearance in seven years last Friday when he acted as host on "Swift Home Service Club" on WNBT New York, substituting for Tex Mc-Crary who was attending Dallas State Fair. Series is handled by McCann-Frickson Erickson.

Erickson. DONOVAN & THOMAS, New York, last week announced that it has changed name to THOMAS & DELEHANTY Inc. WILBUR L. THOMAS, who was formerly vice president and treasurer, has been elected president and treasurer. JACK DELEHANTY, who joined agency on July 1, becomes partner and vice presi-dent in charge of accounts. Mr. Thomas will continue to be in charge of creative staff of agency. staff of agency.

staff of agency. CARR LIGGETT Adv., Cleveland, Ohio, has been elected to membership in American Assn. of Adv. Agencies. DONAHUE & COE., New York, has re-signed accounts of two divisions of Scovill Mfg. Co., General Sales Division and Screw Products Division, effective Dec. 31.

FRANCIS C. BARTON Jr., head of radio department of Federal Adv., New York, has been elected a vice president. He will remain in charge of radio depart-ment. ment

ment. ESTY STOWELL, vice president of Ben-ton & Bowles Inc., and New York ac-count executive for agency on Maxwell House Coffee account, arrives in Holly-wood Oct. 9 for ten days to check on



SHATTERING of all existing sales records for its Food-Drug Index during the fiscal year ended Aug. 31, 1947, has been announced by A. C. Nielsen Co. Fifty-seven new contracts, representing leading food and drug manufacturers in the United States, United Kingdom and Canada, were obtained during the year, the organization reports.

Based on an index of 1 for sales during the fiscal year ended Aug. 31, 1924, company's first year in business, the 1947 sales for all Nielsen services, including its Radio Index, stood at 112 as compared with 85 for 1946, it was pointed out.

Number of full-time employes increased during recent fiscal year to 1615, an all-time high, Nielsen reported.

NBC "Burns & Allen Show," sponsored by General Foods.

ROSS GARDNER & WHITE Adv., Los Angeles, has moved to 2412 West 7th St. Telephone: Drexel 7211.

secretary to GH, CBS has MARGARET VILLION, secretary to DONALD W. THORNBURGH, CBS Western division vice president, has shifted to Ward Wheelock Co. as Holly-wood office manager.

ANN COOK, former administrative as-sistant in AAF for four years, has joined Western Adv. Agency, Los Angeles, as assistant to MILTON CARLSON, radio director

LOIS GRAMLEY, formerly of Time and Life New York office, has joined Young & Rubicam Inc., Hollywood, publicity department.

LEWIS EDWIN RYAN Adv., Washington, has moved its offices from National Press Bidg., to larger quarters at 726 Jackson Place

Flace. GARFIELD & GUILD Adv., San Fran-cisco, has resigned the account of Sim-plex Mig. Co. (Servicycle), due to re-moval of advertising department of Sim-plex from San Francisco to New Or-leans.

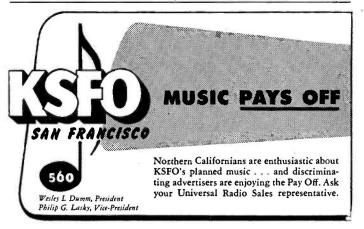
**EDWIN J. KARLSON**, public relations director of Rogers & Smith, Dallas, has resigned to join Zippet Blind Co of Dallas, Texas, where he will direct sales expansion program.

JOE STAUFFER, New York program di-rector of N. W. Ayer & Son, is in Holly-wood on business for clients, Rexall Drug Co. and Plymouth Auto.

JOSEPH H. LeMOYNE, former account executive of WING Dayton, has joined Hutzler Adv., Dayton, as vice president in charge of radio.

ROBERT P. CAREY, formerly with Bur-ton Browne Adv., Chicago, has joined Bozell & Jacobs, that city, as account executive in public relations department.

PAUL F. BIKLEN, former advertising manager of Pennsylvania Rubber Co., has joined copy staff of Fuller & Smith & Ross, New York.





FIRST IN HOOPER RATING IN B.M.B. RATING IN THE SOUTH FIRST

C. St IN BOOM TOWN

HOUSTON

# HOUSTON'S THE BIGGEST.

Houston's the biggest city in the south and its booming 570 million dollars worth of construction is in progress, projected or recently completed. Time buyers agree KPRC dominates Houston and the Gulf Coast. Put your advertising dollar on KPRC first.

C

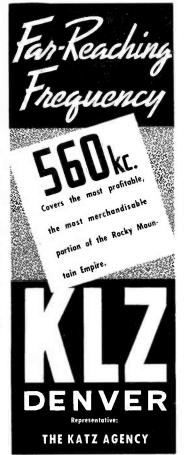
950 Kilocycles 5000 Watts

National Representatives: Edward Petry and Company , , , Affiliated with NBC and TQN . . . Jack Harris, General Manager



KPR





LEVER BROTHERS CO., Cambridge, Mass., has appointed Sullivan, Stauffer, Colwell & Bayles, New York, to handle advertising for Silver Dust, a granulated laundry soap. BETTER CARS INC., New York used car dealer, will sponsor ten-minute video programs on WCBS-TV preceding that station's telecasts of Columbia U. home football games this fall. A car just sold by the firm will bed riven to field by its new owner who will tell video audience why he bought it. Agency: Lester L. Wolff Inc., New York. OMAR INC. (Milling Div.), Omaha, Neb., has appointed Allen Reynolds Adv., Omaha, to handle all national advertis-ing, approximately one-third spot ra-ter NOR C.

ing,

ELINOR G. McVICKAR, former director of Dorothy Gray Labs., in charge of ad-vertising and general styling, has joined Harriet Hubbard Ayer Inc., New York, as director of advertising, promotion and merchandising.

and merchandising. BOTANY WORSTED MILLS, Passaic, N. J., has renewed for 13 weeks its Fri-day night weather reports on WNBT New York, NBC video station, and Sept. 27 started sponsoring additional weather spots preceding pickups of college foot-ball games on the station. Agency: Al-fred J. Silberstein-Bert Goldsmith, New York.

SEEMAN Bros., New York (White Rose Foods), effective Oct. 11 will sponsor the CBS co-op "Joan Davis Show" on WCBS New York, Sat. 9-9:30 p.m. Agency: J. D. Tarcher, New York.

D. Tarcher, New 197A. THIRTIETH AND SAN PABLO FURNI-TURE WAREHOUSE, Oakland, Calif., has appointed Ad Fried Adv., same city, to handle advertising. Radio is planned. to handle advertising. Radio is planned. SCHUTTER CANDY Div. of Universal Match Corp., St. Louis, Oct. 6 begins spot campaign in ten major markets for its Old Nick and Bit-O-Honey candy. Company is using average of 30 one-minute transcribed station breaks per week in each of following markets: Chi-cago, Baltimore, Washington, D. C., Dal-las, St. Louis, San Francisco, Los An-geles, Atlanta, Boston, and Philadel-



WILLIAM MARVIN TOMBERLIN, announcer-engineer at KSON San Diego, has been appointed chief engineer of that station.

ROBERT C. BARE, formerly with WFNS Burlington, N. C., has joined engineer-ing staff of WFPG Atlantic City, N. J., replacing JOSEPH H. ROBERTS, re-

AIR KING PRODUCTS Co., Brooklyn, N. Y., is marketing new portable radio-camera combination weighing less than four pounds with batteries. Camera can take both black and white and color pictures, according to firm.

pictures, according to nrm. **HUGO A. BONDY**, former chief engi-neer of WGBS Miami, has joined WZIP Covington,  $Ky_{\mu}$ , in same capacity. **CYRIL M. EDMUNDS**, formerly of en-gineering staff of WNDR Syracuse, has been named assistant chief engineer of WOPT Oswego, N. Y.

WOPT Oswego, N. Y. R. L. PUNSHON, chief engineer of CBK Watrous, Sask., has been transferred to Winnipeg CBC offices, to supervise tech-nical details of new 50-kw CBW Winni-peg. He is succeeded by V. J. ROWE, former chief engineer of CBA Sackville, N. B.

GENERAL INSTRUMENT Corp., New York, has started production on a new automatic phonograph record changer which will be sold to set manufacturers for substantially less than current models, according to firm officials. Known as Model 700, it embodies sim-plification of design which reduced number of parts used from 240 to 105. CLAUDE WIGLE, formerly of CJCH Halifax, has joined operating staff of CBH Halifax.

DON HARBORNE and DEAN BELL, both RCAF veterans and graduates of gov-ernment's School of Electronics, Tor-onito, have joined operating staff of CBA Sackville, N. B.

Sackville, Ñ. B. SOUND APPARATUS Co., New York, last week announced completion of redesign of his Model PL recorder. New recorder, to be known as Model HPL, has many mechanical advantages over its pre-decessor, according to the firm, in-cluding three pushbutton - operated paper speeds, more accessible recording mechanism, scriber and potentiometer train, and an improved electrical cir-cuit.

G. RON BACKHOUSE, engineer of CBA Sackville, has been transferred to new CBC 50-kw transmitter, CBX Lacombe, Alta., which is under construction.



hia. 52 phia. Reputed \$300,000 campaign calls for 52-week contracts. Agency: Schwim-mer & Scott Inc., Chicago.



JULIUS WERNER, president of Werner-Hilton, St. Louis men's clothier, is JULIUS WERNER, president of Werner-Hilton, St. Louis men's clothier, is shown here with one of the large store displays that announced the start of "Favorite Story" on KXOK St. Louis, sponsored by Werner-Hilton, Sun. 9:30-10 p.m. Serles, featuring Ronald Col-man, is transcribed and produced in Hollywood by Frederic W. Ziv Co. Werner-Hilton contract is for 52 weeks and was placed through Panel Agency, St. Louis.

BURLINGTON BREWING Co., Burlington, Wis. (Van Merritt beer), has started sponsorship of weekly transcribed half-hour "Ted Lewis Show" on eight stations in leading markets: WOR New York, WGN Chicago, KFO San Francisco, KFI Los Angeles, WCAE Pittsburgh, WCAU Philadelphia, WEEI Boston, WTAM Cleveland. Contracts are for 13 weeks with options and were placed through Goodkind, Joice & Morgan Inc., Chicago. Show is packaged by Chartoc-Coleman Productions.
 RADIO GOSPEL FELLOWSHIP, Los Angeles (religious), in addition to program on seven So. Calif. stations, on Oct. 5 started weekly 30-minute transcribed "Challenge to Youth" on KUJ KYOR KDG KXOS KUGN KXOA KXOB KYNO KCOK, KAFY, pius XGOY Chungking and XZRH Manila. Group on Oct. 26 for 52 weeks. Agency: Glasser-Gailey Inc., Los Angeles.
 RUPFERT BREWING Co., New York, has amounted National Four Adv.

Inc., Los Angeles. RUPPERT BREWING Co., New York, has appointed National Export Adv. Service, New York, to handle its ex-port advertising. Initial campaign for Ruppert Beer has been started in Puerto Rico, using newspaper and spot announcements. Domestic advertising for the firm is handled by Lennen & Mitchell, New York.

Mitcheli, New York. **PETER FOX BREWING Co.**, Chicago (Fox Deluxe beer), has appointed John W. Shaw Inc., Chicago, and Makelim Assoc., that city, to direct national ad-vertising. Shaw Inc. is expected to handle most or all of radio budget of the account which spends approximately

\$600,000 for all media. Brewery cur-rently sponsors "Wayne King Show" on WGN.

on WGN. BELTONE HEARING AID Co., Chicago, has appointed Ruthrauff & Ryan, Chi-cago, to handle advertising. Company is planning enlarged advertising program for 1943, calling for increased radio appropriation if results of current spot announcement campaign prove satis-factory. Company is using 10 spots per week on WLS and WJJD, as well as participation in Paul Gibson program on WBBM. A LOUIS BEAD, former commercial

A. LOUIS READ, former commercial manager of WWL New Orleans, has been appointed director of advertising and sales promotion for Wenbley Inc., New Orleans, neckwear manufacturer.

New Orleans, neckwear manufacturer. CENTRAL GROCERS COOPERATIVE Inc. has appointed Saltimieras Radio Adv., Chicago, to handle radio advertis-ing. Firm starts "To You, Milady, A Melody" on WGN Chicago, Oct. 6, 15 minutes daily at 9:15 a.m. SNOW CROP MARKETERS Inc., New York (Snow Crop Frozen Foods), Sept. 15 began national spot campaign using on leading stations in each Snow Crop market throughout country. Two spots daily, five times weekly for four weeks are being used. Agency: Maxon Inc., New York. READER'S SCOPE MAGAZINE is \*0

READER'S SCOPE MAGAZINE is to launch a radio test campaign in Provi-dence, R. I., early in November. Agency: Rockmore Co., New York.

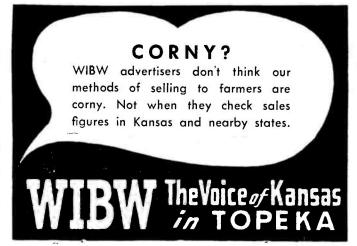
B. B. PEN Co., Hollywood (ball pens), is placing advertising thru Bodine & Meissner Adv., Los Angeles.

BALIAN ICE CREAM Co., South Gate, Calif. (Framilia ice cream mfrs.), Sept. 29 started 150 transcribed announce-ments per week on seven Los Angeles area stations. List includes KLAC KIEV KFVD KKD KXLA KGFJ KFAC. Agency: The Tullis Co., Hollywood.

INLAND FERTILIZER Co., Abilywood. INLAND FERTILIZER Co., Los Angeles (mfr. Beacon Brand Globe & Pestless products), and its subsidiaries, have appointed Booker-Cooper Inc., Los An-geles, to handle national advertising. Radio will be used.

### Buys Rival's Time

Buys Rival's Time OFFICIALS of WKJG, new sta-tion nearing completion at Fort WKJG bought a block of time on WFTW Fort Wayne to broad-cast the Purdue-Wisconsin foot-ball game from Madison on Sept. 27. Purchase of time on the rival station resulted when it appear-ed that WKJG would not be on the air for another few days. Hilliard Gates, station manager of WKJG, handled the broadcast of the game on his competitor-station, WFTW.



# Thank you, judged. The husing's bandstand promotion wins single campaign division independent stations over 5,000 watts billboard 1947 radio promotion exhibit

**WHN** does it again!

BILLBOARD IRST AWARD 1947-WHN ED HUSINGS BANDSTAND

BILLBOARD

Last year it was WHN's Sports. This year, again, another WHN feature runs off with top promotion honors. WHN advertisers get *intensive promotional support* for their campaigns, plus *showmanship*, plus *fifty-thousand-watt clear channel coverage*, in *America's greatest market*.

Yes, you get more for your money on WHN.





## at WSAN-FM

At WSAN-FM, Allentown, Pa., this six bay Clover-Leaf-located atop a 1200 foot mountain-tops everything in Lehigh County!

Clover-Leaf Antennas are tops in performance, too! They provide a true cir-cular pattern—exactly match any line impedance between 50 and 100 ohms, assuring maximum radiation of transmitter output to the service area—have a power handling capacity as high as 50 KW. They're easy to erect and re-quire a minimum of maintenance.

If you want to put your FM programs on the air at their best, get details on the 54A Antenna from your local Graybar Broadcast Representative-or write Graybar Electric Company, 420 Lexington Avenue, New York 17, N. Y.



# ACTIONS OF THE FCC

SEPTEMBER 26 TO OCTOBER 2

**CP-construction** permit ERF-effective radiated power ST-studio-transmitter synch. amp.-synchroneous amplifier ant.-antenna D-day N-night aur-aural vis-visual

September 26 Decisions . . . BY COMMISSION EN BANC

AM-1250 kc Donald W. Howe, Ware, Mass. — Granted CP new station 1250 kc 500 w D. **Petition** Granted

Platte Valley Bestg. Corp., Scottsbluff, Neb.—Adopted order granting petition to reconsider and grant without hear-ing application as amended; removed from hearing docket, and granted said application for CP new station 960 kc 500 w D; cond.

500 w D; cond. WSIR WINTER HAVEN, Fla.—Adopt-ed order granting petition of WSIR for reconsideration of Commission action granting without hearing application of Deland Bcstg. Co., Deland, Fla., 1490 kc 250 w unl.; set aside said action, and designated application for hearing; made WSIR party to proceeding.

### **Petition** Dismissed

Petition Dismissed Raymond B. Wicker, Earl G. Barbour Sr., Archie L. Barnes and L. T. Clark, area of Southern Pines, N. C.—Adopted order dismissing petition for reconsider-ation of Commission action granting without hearing application of Sandhill Community Bestrs. Inc. for new sta-tion at Southern Pines, N. C.

### **Transfer of Control**

Bremer Bcstg. Corp., Newark, N. J.-Granted consent to involuntary trans-fer of control from Albert H. Pollack (deceased) to Yetta Pollack, wife.

### Assignment of License

WCOS Columbia, S. C.-Granted con-sent to assignment of license of WCOS from Carolina Bestg. Corp. to parent company, Radio Columbia.

KVOC Casper, Wyo.-Granted consent b assignment of license of KVOC from atrona County Tribune to KVOC cstg. Co., 91% controlled by assignor. Natrona Bestg.

### License Renewal

KTRC Santa Fe, N. M.—Granted re-newal of license for period ending Aug. 1, 1950.

KXOX Sweetwater, Tex.—Granted re-newal of license for period ending Aug. 1, 1949.

### STA Extended

WOKO Albany, N. Y.--Granted exten-sion of STA for continued operation of WOKO for one month, until 10-31-47, unless sooner terminated by Commisunless sion.

### **Hearing Designated**

WTEL Philadelphia — Designated for hearing application for renewal of li-cense; granted temporary license to Dec. 1, pending action or renewal applica-tion.

### License Extensions

License Extensions Directed that licenses for operation of following stations be extended on tem-porary basis to Dec. 1, pending final de-termination upon applications for re-newal of licenses: KKIN KARK KBIO KHJ KIFI KLIZ KOB KYNM KVFD WABY WATL WCAW WCTT WDEL WELM WFLA WGL WJOL WKBW WNOE WOV and aux. WRC WSGG KFJZ.

KFJZ. Directed that licenses for operation of following FM stations be extended upon temporary basis to Dec. 1, pending final determination upon applications for renewal of licenses: KHJ-FM WFMN WMIT WSM-FM.

WMIT WSM-FM. Directed that licenses for operation of following ST stations be further ex-tended upon temporary basis to Jan. 1, 1943, subject to Irequency assignment change in accordance with proceedings in Docket 6651 and subject to cond. that no interference is caused to gov-ernment stations on this or adjacent channels: WIXVJ, Westinghouse Radio Stations Inc., Boston; W2XEO, Capitol Bcstg. Co. Inc., Schenectady; W4XGG, Gordon Gray, Winston-Salem, N. C.; W9XMB, The Moody Bible Institute of Chicago, and W2XED, General Electric Co., Schenectady (pending availability of equipment necessary to permit shift-ing of frequency). Directed that licenses for following

ing of frequency. Directed that licenses for following television stations be extended upon temporary basis to Dec. I, pending final action on renewal applications: W6XAO and W6XDU Los Angeles.

cond.-conditional mod.-modification trans.-transmitter uni.-unlimited hours

Directed that licenses for following developmental stations be extended upon temporary basis to Dec. 1, pending final action or renewal applications: W9XHZ, Sarkes Tarzian, Bioomington, Ind.; W9XJN, Joseph F. Novy, Riverside, III m.

### **Modification of License**

Modification of License WHAT and WTEL Philadelphia — Granted application for mod. license of WHAT and, on own motion, mod. license of WTEL, to permit them to operate in accordance with time sharing arrange-ment with WCAM Camden, N. J., sub-ject to any changes in assignments which may be made in Dockets 5893 et al, and further subject to action on WTEL's renewal of license application. ACTIONS ON MOTIONS ACTIONS ON MOTIONS

### (By Commissioner Durr)

W. Alexander Knight, East St. Louis, Ill.-Granted petition to dismiss with-out prejudice application for new sta-tion.

WERC Erie, Pa.-Action on this item was passed over for one week.

WCAR Pontiac, Mich.—Granted peti-tion for leave to amend application to change name of applicant to WCAR Inc., accepted amendment.

WDSU and WDSU-FM New Orleans-Granted petition filed jointly, for dis-missal without prejudice of application for consent to assignment of license for WDSU and WDSU-FM.

Sayre Printing Co. Sayre, Pa.-Granted petition for leave to amend application to specify 100 w instead of 250 w; accepted amendment and re-moved from hearing docket.

William Courtney Evans, Dover, Del.— Dismissed petition which requested that application be removed from hearing docket and granted without hearing.

WENY Rochester, N. Y.-Granted pe-tition requesting 30-day extension of time within which to file exceptions to Commission's proposed decision in re Dockets 7372 et al; extended time to Dockets Oct. 30.

### September 26 Applications . . . ACCEPTED FOR FILING

AM—1290 kc Tucson, Ariz.—CP to install KVOA new trans.

### Modification of CP

WNDB Daytona Beach, Fla.—Mod. CP which authorized new standard station to change type trans. for approval of vertical ant. and to mount FM ant. on AM tower, and for approval of trans.

AM tower, and for approval of trans. location. WKTG Thomasville, Ga. — Mod. CP which authorized new standard sta-tion to change type trans. and for ex-tension of completion date.

### AM-1260 kc

Cahokia Bestg. Corp. Inc., East St. Louis, III.—CP new standard station 1260 kc 1 kw DA unl. AM—1350 kc

North Central Indiana Bestg. Corp., Kokomo, Ind.—CP new standard station 1350 kc 1 kw DA unl.

### AM-1490 kc

WHOT South Bend, Ind .- CP install new trans

### Modification of CP

KOKX Keokuk, Iowa-Mod. CP which authorized new standard station to make change in vertical ant., change type trans. and change studio location. Modification of License

WMPC Lapeer, Mich.-Mod. license for change in specified hours to daily except Sat. from 9 a.m. to 10:30 p.m. (EST).

### AM-580 kc

WCBI Columbus, Miss. — CP change frequency from 1340 to 580 kc, increase 250 w to 1 kw, install new trans. DA-DN (DA-2). and change trans. location.

### AM-1490 kc

KBON Omaha, Neb.—CP install new vertical ant. and ground system and change trans. location.

### AM-1410 kc

WEGO Concord, N. C. — CP make changes in vertical ant. and mount FM ant. on top of AM tower.

AM-1490 kc

- CP make Modification of CP

Modification of CP KEYS Corpus Christi, Tex.—Mod. CP which authorized change frequency, in-crease power, install new trans. and DA'N, and change trans. location to change type trans. In the second station to change corporate name from Western authorized new standard station to change corporate name from Western Maryland Bestg. Corp. to Cavaller Bestg. Corp., change type trans. for approval of ant. and trans. location and to spec-ify studio location. WAYB Waynesboro, Va. — Mod. CP which authorized new standard station for approval of ant. and trans. location. AM—1420 kc

AM-1420 kc

WLOW Norfolk, Va.-CP to change frequency from 1590 kc to 1420 kc. RE-TURNED by letter of Sept. 16. In con-flict with Sec. 1.362.

### Transfer of Control

KRCC Richmond, Calif. — Voluntary transfer of control from John F. Galvin, Trustee for Independent Pub. Co., to John F. Galvin Jr. Modification of CP

WCFM Washington, D. C. — Mod. CP which authorized new FM station to specify trans. site, type trans. and spec-ify ant. system. Assignment of CP

Assignment of CP WRGK Brookfield, Ill.-Voluntary as-signment of CP from George M. Ives to WRGK Inc. Also mod. CP as mod. which authorized new FM station to change studio location, change trans. site, ERP to 450 w; ant. height above average ter-rain to 154 ft; make changes in ant. system and change commencement and completion dates.

License for CP WIBX-FM Utica, N. Y. — License to ver CP as mod. which authorized new FM station. Modification of CP

WIST Charlotte, N. C.-Mod. CP which authorized new FM station to change type trans., make changes in ant. system and change commencement and com-

and change commencement and com-pletion dates. WGBR-FM Goldsboro, N. C.--Mod. CP which a uthorized new FM station to change type trans. WTRF Bellaire, Ohio--Mod. CP which a uthorized new FM station to change trans. site (geographic coordinates only); make changes in ant. system and change commencement and completion date.

Change commencement date. WMRN-FM Marion, Ohio-Mod. CP as mod. which authorized new FM station to make changes in ant. system and change commencement and completion

### License for CP

WJPG-FM Green Bay, Wis.—License to cover CP as mod. which authorized new FM station. TV—Relay

The Evening News Assn., Detroit—CP new experimental television relay sta-tion on 1295-1425 mc, power vis. 1 w, emission vis. A5 and unl. hours in ac-cordance with Sec. 4.131 (b) and 4.163.

(Continued on page 70)



# More and More 250 Watt Stations are being powered by Raytheon



Here's the AM Transmitter that small-station owners are turning to...for its dependable, simpler circuits...its advanced design ... its modern, "dress-up" beauty!

### HERE'S WHAT THE SMALL STATION NEEDS!

... Study these RAYTHEON features before you choose any transmitter, for replacement or new installation.

- Simplified, More Efficient Circuits A high level modulation system eliminates necessity of complicated and critical adjustment of linear amplifiers and minimizes harmonic distortion.
- Increased Operating Efficiency The use of 2. the most modern improved components which are operated at well below their maximum capacity together with simplified circuit design greatly increases overall operating efficiency.
- Greater Dependability Due to the use of Triode type tubes, feedback failure will not cause a complete breakdown and the signal quality will still be good. Cooled by natural 3. convective air Currents, it is not subject to dam-age or fire caused by a blower failure.
- Simple, Speedy and Accurate Tuning All operational controls are centralized on the front panel; every circuit is completely metered 4.

and instantly checked. A clutch-equipped low-speed motor makes micrometer adjustment of the two tuned stages very easy.

- No Buffer Stage Tuning The use of a Video type amplifier in the buffer stage eliminates 5. this complicated tuning.
- Silent Operation Natural air cooling means 6. no blower noise, permits microphones in same room with transmitter.
- Low Audio Distortion Triode type tubes used in the audio stages have inherently lower dis-tortion level. Specially designed audio trans-formers reduce audio distortion still further.
- Easy Servicing-Vertical chassis, symmetrical mechanical layout and complete accessibility through double rear doors and hinged side panels make the RA-250 a favorite.
- Easily Meets All F.C.C. Requirements-All electrical characteristics are well within the F. C. C. requirements. Noise level is -60 db below 100% modulation. Frequency response  $\pm 1$  db from 30 to 10,000 cycles per second.

ANNOUNCED only a few short months ago, the Raytheon 250 Watt AM transmitter has already won its way into the forefront of small station broadcasting. Presented as a

transmitter of unsurpassed design, unsurpassed styling and unsurpassed engineering excellence, it has proved its claims on all three points. Visitors exclaim over its strik-



Excellence in Electronics

ing, modern beauty ... beauty that gives a "show-place" air to any station. Station owners are delighted with its dependable performance . . . its silent operation . . . and the

high fidelity signal it puts on the air.

Before you select a 250 Watt transmitter, be sure you possess all the facts. Write or wire for our specification bulletin.



Sales Offices: Boston, Chattanooga, Chicago, Dallas, Los Angeles, New York, Seattle

DEVOTED TO RESEARCH AND MANUFACTURE FOR THE BROADCASTING INDUSTRY



# ANOTHER "WIN" FOR LEAHY !!!! in "LEAHY OF NOTRE DAME"

Two weeks ago when we first offered "LEAHY OF NOTRE DAME" to stations, we never dreamed there would be such a universal interest. We've been swamped with wires—telephone calls from all over the country—as well as a flock of firm orders for this unusual sports program.

"Leahy of Notre Dame" is a 15-minute, once-a-week, transcribed program with the one and only Frank Leahy in behindthe-scenes football stories, news of all college teams and coaches, interviews, human interest sports stories, and predictions!

Giving added color to the show, will be Harry Wismer, rated radio's top sportscaster for the past four years, who will work with Leahy on the program.

"LEAHY OF NOTRE DAME" is recorded on Sunday of each week and in your hands for Thursday or Friday evening or Saturday morning programming—thus giving your listeners the latest in football from two top figures in the sport today!



FRANK W. LEAHY—Director of Athletics and Head Football Coach, Notre Dame University.

Leahy, considered America's No. 1 football coach, has been at the helm of the Fighting Irish since February 1941. Since then he has chalked up a record of 32 wins, 3 defeats and 4 ties. He kicked off the 1947 season, in a big upset, when his All Stars defeated the champion Chicago Bears pto team a few weeks ago. He has also just been signed as sports adviser to WJR Detroit, Michigan.

WRITE, WIRE, OR CALL FOR PRICE FOR YOUR MARKET !!

# **GREEN ASSOCIATES**

RADIO AND TELEVISION PRODUCTIONS

360 N. MICHIGAN AVE.

TEL. CENTRAL 5593

CHICAGO 1, ILL.

AYTIME television program for WBKB Chicago, sponsored by Com-wurken Chicago, sponsored by Com-monweath Edison Co., Chicago. Pro-fram will feature dramatized "tips and tricks" in cooking and home manage-ment prepared by Jane Foster. utility's director of home economics, Lillian Curits of her staff and Meg Haun. Show with studio audiences being able to withess both presentation of program and video image as seen on television "Jane Foster Comes to Call," show is scheduled for initial 13-week run Agney is J. R. Pershall & Co., Chicago.

### Football Discussion

Football Discussion INSIDE DOPE of football activities at U. of Denver is presented each week over KLZ Denver, on new show titled "DU Football Grid Talk." Members of the team and coaching staff get to-gether in frank discussions of both strong and weak points of the team as well as reports of scouts on opposing teams for coming games. Show is aired Mon. 10:30 p.m.

### Music for Children

Music for Children DESIGNED to familiarize children with good music, children's program "Make Friends With Music" has returned to WTAG Worcester, Mass. Series was originated last year by WTAG Music Supervisor Gladys Tomajan. Program is open each week to boys and girls in scout troops, clubs or church groups of area who attend the broadcasts on Saturday mornings. "Make Friends With Music" features Miss Tomajan at the plano, and skits written and drama-tized by members of WTAG Radio Club.

### 'United Nations Today'

'United Nations Today' DAILY RINGSIDE seat at all meetings of the UN General Assembly is pre-sented on the Yankee Network in new series titled "United Nations Today." Aired Mon.-Fri. 11:15-11:30 a.m., series is produced by radio division of UN under direction of Christopher Cross, and brings Yankee Network listeners voices of the delegates as they give their countries' attitudes on the multitude of problems now before the assembly. All programs originate from Lake Success.

### **KERO** Covers Fair

**TWENTY-PROGRAM** series from the California State Fair in Sacremento was presented by KERO Bakersfield, Calif, via wire recordings and remote pickups. Frograms included backstage dressing room interviews with such stars as Rudy Vallee and George Jes-sel, sideshow personalities on the Mid-way, interviews with home town folks, introduction of California Centennia Girls, and exclusive address by Goy Girls, and exclusive address by Gov. Earl Warren. In addition, KERO origi-nated ten special broadcasts for the

### **ALL-NEGRO SERIAL Metropolitan Mutual Sponsors** Show on WJJD

WHAT is probably the first complete all-Negro daytime serial in American broadcasting historyfor cast, sponsor and advertising agency-has been started on WJJD Chicago, Marshall Field independent station.

Titled Here Comes Tomorrow, program is being sponsored by Metropolitan Mutual Assurance Co., Chicago, through Davis, Young & Powell, advertising agency. Serial is heard on WJJD, Monday, Wednesday and Friday, 10-10:15 a.m. (CST).

Program deals with the orientation of a young Negro once afflicted with amnesia. It is being written, produced and directed by Dick Durham, scriptwriter for WBBM Chicago's award-winning Democracy, U. S. A. The cast, comprising eight or nine members, is headed by Janice Kingslow, who portrayed Anna Lucasta in the play of that name, and Fred Pinkert.

Contract is on a 52-week basis, cancellable after 13 weeks.



farmers of Kern County. Each day a live program was presented from the Kern County exhibit at 1 p.m., and fol-lowing this quarter-hour, three wire recordings were piped down the line for delayed release in Bakersfield. Thus it was possible to release four pro-grams per day at a minimum one-hour line charge.

### For Pre-School Age

For Pre-School Age DESIGNED for pre-school age children, "Kindergarten of the Air," week-day quarter-hour show, has been started on CBC mid-eastern Trans-Canada net-work. Aim of program is to give chil-dren in isolated rural areas creative stimulus in development of constructive play and to show mothers how to teach pre-school age children. Program pre-sents health habits, exercises, songs, handwork suggestions, music, folk-lore and language exercises. Program is de-veloped by CBC in conjunction with the junior League organization, based on success of such a program in Australia. Video Interviews

PASSERBY - PARTICIPATION PASSEREY - PARTICIPATION televi-sion program was broadcast recently when mobile cameras of Philco video station WPTZ Philadelphia were sta-tioned at corner of 17th and Chestnut Sta, a quality shopping corner. Roy Neal, who conducts the show, called "Pleased to Meet You," picked likely video prospects from window-shoppers in front of Bonwit Teller store and in-terviewed them. They were questioned on their opinions about higher prices, lower skirt lengths and other current topics. After polling of passersby, cam-eras were focused on Bonwit Teller show windows which depicted styles in va-rious periods from 1883 to the present. televi-

### Activities for Children

Activities for Children DESIGNED to keep youngsters off the street by suggesting things they can make, places they can go, and things they can do for amusement, new series has been started on CBL Toronto. Titled "Sounds Fun," show is prepared in con-juntion with Toronto Junior League and brings information about hobbies, line-up of movies recommended for young people, musical quiz features and stories told in dramatized form. Quar-ter-hour program is aired. Friday after-noons.

### Grid Plays on Video

Grid Plays on Video TOUCHDOWN-WINNING football plays are diagrammed for television audience each Saturday at 8:10 to 8:25 p.m. by Don Keilett, former U. of Fa. backfield star, over WFIL-TV Philadelphia, Pro-gram, called "Far Better Sports" and sponsored by Mort Farr, electrical ap-pliances dealer, gives televiewers acores of 50 top gridiron games visually, as Mr. Kellett fills in on a blackboard as they are received. While doing so, he ad libs sports highlights. During last half of broadast, he diagrams winning plays. Show is produced by Ted Estabrook.

### Good Deeds Aired

Good Deeds Aired WEEKLY TALENT search among school-age children is featured on "Good Deed Club." Saturday morning on GJCA Ed-monton. Program is sponsored by na-tional department skore chain (T. Eaton Co., Toronto) and features good deeds of the week by youngsters as well as mu-sical program for which auditions of youngsters are held twice weekly by GUCA. Program is produced by Paul Guy.

### 'Bible Quiz'

STUDENTS of church organizations are STUDENTS of church organizations are participants in "Bible Quiz," religious program aired on KMOX St. Louis, Sun. 8:30-9 a.m. (CST). Six students repre-senting the same faith but from dif-ferent churches are quizzed on facts of their own denomination. Best answers are recognized by donation to the church that the winning contestant rep-resents. Al Bland, KMOX special events director is outzmaster. director, is quizmaster.

### Farm Interviews

MATERIAL for new early-morning farm show on KDYL Salt Lake City, is being gathered direct from farm yards in the area. Will Wright, KDYL farm editor, is visiting every county in Utah with tape recorder, cutting five-minute interviews with farm families and airing interview from different section of the state each morning. Interviews are recorded against various farm backgrounds—from milking barns, horse corrals and grain fields. Purpose is to acquaint farmers with problems of all sections.

### War Children

EFFECTS on children of tensions and deprivations of war and uncertainties of peace are dealt with on Sunday public service programs at 9:30 p.m. over WIP Philadelphia. Special emphasis is being placed in the series on problems teach-ers face in trying to meet needs of 3,000,000 war-bables entering school this year. Shows are written by Arnold Perl and directed by Mitchell Grayson and directed by Mitchell Grayson and directed by Mitchell Grayson and chairman of Parent-Teachers Assn., General Federation of Women's Clubs, Mental Hygiene Assns., Public Educa-tion Assn. and other groups. "Listener's Exchange' EFFECTS on children of tensions and

### 'Listener's Exchange'

"Listener's Exchange" MADE UP ENTIRELY of ideas sent in by listeners, daily show "Listener's Ex-change" is featured on WOL Washing-ton, Mon.-Fri. 10.45 a.m. Not only do listeners have a chance to share their ideas on the show, but they also have a chance to win prizes for most original idea of the week. Subjects discussed on the show are as varied as the interests of the listeners, running from fashions and household hints to such items as, "Should husbands spank wives?"

### Parents-Teachers Discussion

**RUNDTABLE** discussion between teachers and parents is presented each Thursday at 8:30-9 p.m. on WILX North Wilkesboro, N. C., in cooperation with district school authorities. Furpose of series is to acquaint patrons of the schools with what school is doing. This is the first time that the district schools have used radio for this purpose. Pro-gram was arranged by Bob Montgomery, program manager of WILX.

### **Resources** Conservation

Resources Conservation CONSERVATION of America's national resources is the subject of new series "Generation on Trial" to be presented by WLW Cincinnati. Series will take a "trial procedure" format, asking listen-ers, "Are you guilty?" of helping to waste resources. Brenton Grant will prepare the scripts, with cooperation of Dr. W. D. Funkhouser of U. of Ken-ployed in the series, including drama, wire recordings, interviews, narratives, etc. Programs will be aired at 7-7:30. Saturday. Debate Feature

### Debate Feature

Debate Feature WEEKLY PUBLIC service discussion program, "Your Right to Say It." re-turns to WGN Chicago for third season Oct. 14. Scheduled for Tues. 9:30-10 p.m. (CST), program utilizes debate format in which two speakers, representing affirmative and negative sides, discuss controversial questions. After recap-ituistion of views by moderator, speak-ers are given time for rebuttal. Feriod of questions by members of studio of questions by members of studio audience concludes show, which is di-rected by Ward Quaal.

### Talent Hunt

Talent Hunt CHORAL SOCIETY of Philadelphia, in cooperation with KYW Philadelphia, is conducting widespread vocal talent hunt for promising young artist who will appear as soloist at 51st annual presentation of the "Messiah" Dec. 29 at the Academy of Music. Competition is in form of scholarship prize named after Henry Gordon Thunder, society di-rector for past, 50 years who recently reafter Henry Gordon Thunder, society di-rector for past 50 years who recently re-tired. Prize will be a \$200 scholarship to aid winner in furthering his music edu-cation. Preliminary contests will be held det. 20 in counties surrounding Phila-delphia and beginning Nov. 2 local win-ners will appear on KYW's weekly "To-day's Concert" program. Finals will be held in KYW main studio Dec. 8-12, with winner broadcasting Dec. 14.

### Children Guests of WHIO

unidren Guests of WHIO BOYS and girls from the Champaign County Children's Home at Urbana, Ohio, recently were guests of the "Sun-rise on the Farm" program over WHIO Dayton. Children were interviewed over WHIO and were guests of the station for breakfast. They were taken on a tour of the city, to a concert and then on a tour of Wright Field. Station re-ports that they were 45 excited chil-dren when they went back to the Home.



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Ten years on coast-to-coast MBS with his' Johnson Family'

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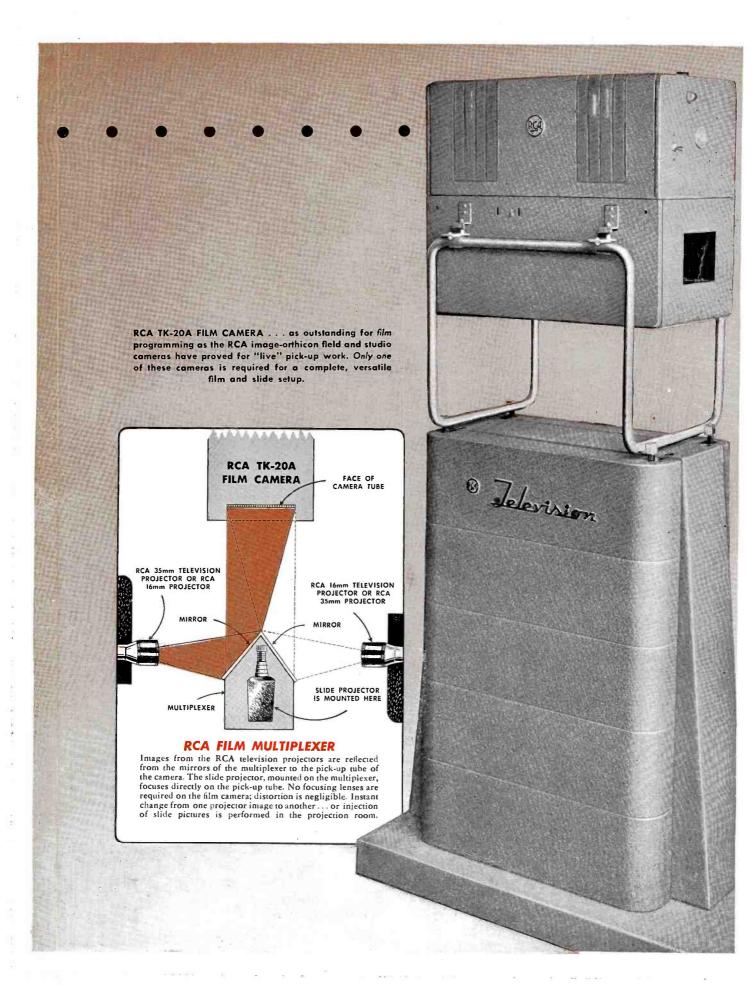
20 guarter-hour open end programs especially designed for concentrated pre-Christmas merchandising. Here's a brand new series that will thrill audiences of all ages as Uncle Remus and his old friends Brer Fox and Brer Rabbit aet the Christmas spirit in a series that will give tremendous impact to your pre-Christmas sales message.

### Cost per program based on metropolitan area population:

Under 25,000	3.00
Up to 100,000	5.00
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Send for audition today

CARDINAL CO. 6000 Sunset Boulevard Hollywood 28, California



# New RCA *'4uay*"\* television film camera

- \* for use with one 16mm or one 35mm RCA television film projector
- \* for use with a 16mm <u>and</u> a 35mm projector



VIDEO CONSOLE — composed of studio and film camera controls, a master monitor, and switching, lap-dissolve, and fading facilities for selecting the camera pick-up desired. "Building-block" design assures a compact, unified appearance . . . permits adding extra units at any time.

- \* for continuous shows with two projectors of either size
- \* for two film projectors <u>and</u> a slide projector

**T** IS NOW POSSIBLE to use two film projectors and a slide projector with just one film camera ... and to switch instantly from one to another without moving the camera.

Versatility in the RCA TK-20A is achieved through the use of a unique mirror system (see diagram at left). By this means, slide projector images may be shown in conjunction with motion picture films for special effects... or used separately for station identification, announcements, commercials, etc. Consecutive movie shorts or continuous multireel shows are handled with equal ease.

The camera includes a sensitive RCA pick-up tube, blanking and deflection amplifiers, and a sixstage video preamplifier. Resolution is excellent.

A separate control unit and master monitor, and two regulated power supplies (rack-mounted) complete the film-camera chain.

Only initial settings need be made at the camera; all other adjustments are made at the monitor and control units which normally become part of your video console.

Complete specifications and description of the TK-20A Film Camera are now available. Write Dept. 18-J, RCA, Camden, N. J.



TELEVISION BROADCAST EQUIPMENT **RADIO CORPORATION OF AMERICA** ENGINEERING PRODUCTS DEPARTMENT, CAMDEN, N.J.

In Canada: RCA VICTOR Company Limited, Montreal

# Philco Corp. Offers Patents To All Other Manufacturers

PHILCO Corp. in a move that may be regarded as among the important developments in the history of radio manufacturing, announced Sept. 24 that it is offering use of its 700 patents and inventions in the radio receiver, electrical phonograph and television fields to any manufacturer, subject to rovalties.

Formal announcement of the policy was made by John Ballantyne, corporation president, and it was interpreted as a move which will have far-reaching benefits for other manufacturers, the public and for broadcasters.

It followed less than a month after RCA's somewhat similar invitation to other manufacturers to get into the television field [BROAD-

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CASTING, Sept. 1], but the Philco step was not taken because of the RCA move. It has been planned for a year now and it marks a definite break in former Philco policies.

Heretofore, Philco never licensed manufacturers to use its patents and inventions, as did RCA. But a year ago, it made a first move in this direction when it signed a cross-licensing agreement with RCA. Since then it licensed General Electric and Westinghouse Electric Corp. to use its developments, but now it has widened its policy to include the entire industry.

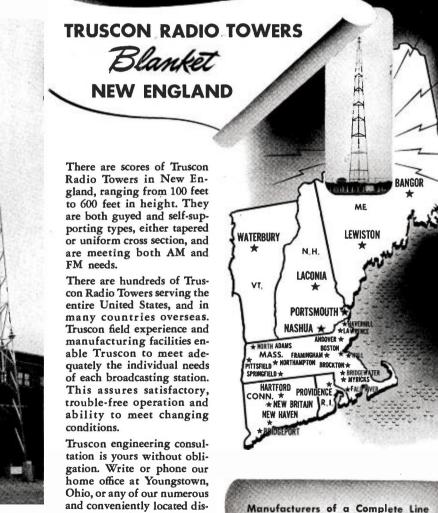
Unusual in the Philco offer is the fact that it is willing to bring other manufacturers right up to date in the latest developments, granting not only licenses in patented items, but also in brand-new inventions for which such protective rights are still in process.

Included among the many outstanding developments of Philco research are its advanced FM system; electronic voltage regulator; the Philco large-screen projection TV system with the micro-lens screen, regarded as a major ad-vance in the TV art, and a new method of playing records which is incorporated in the Philco 1201.

Under the licensing agreements to be signed with manufacturers, the licensees are required to pay Philco a minimum of \$10,000 a year. Payments to Philco generally are according to the following schedule:

For each TV receiver when equipped only for accompanying sound, 14% of the specified selling price. For FM receivers, 34% of the selling

price. For AM receivers, 1/4% of the selling price.



of Self-Supporting Radio Towers ... Uniform Cross-Section Guyed Radio Towers . . . Copper Mesh Ground Screen . . . Steel Building Products.

### Sound Effects

AS THE RECENT Florida hurricane ripped through Fort Pierce with winds of 110 miles per hour, WIRA listeners were startled to hear: "Want to cool off---need to raise a breeze? For those hot, dog days insure your comfort with an electric fan . . ."

For phonographs only, 1/4% of the sell-

For photographic constraints, for ing price. For combinations, with TV receivers except when combined with phono-graphs, 1% of the selling price. For TV receivers with phonographs, 1% of the selling price. For FM and AM receivers only, and For FM and AM receivers only, and

ror rM and AM receivers only, and when in combination with phonographs ½% of the selling price. For FM receivers combined with phonographs, ½% of selling price. For electronic voltage regulator, \$100 a year and 3% on each voltage regu-lator.

### Lightweight TV Camera Is Now Developed by GE DEVELOPMENT of a 56-pound television camera by the Transmitter Division of General Electric Co.'s Electronics Dept. at Syracuse was announced last week by GE officials, who said it is believed to be the lightest video camera ever built for studio use.

It is equipped with a turret of three lenses, is 10 inches wide, 10 inches high and 20 inches long, and although designed primarily for studio work, it may be adapted for greater distances with a telephoto lens. It is mounted on a mobile dolly and may be operated by fingertip control.

GE officials said the camera will produce acceptable pictures at 50 foot-candles and f3.5, and that smaller stop openings may be used for greater depth of focus if 100 to 200 foot-candles are supplied.

### New Agreement

INTERIM arrangements have been made between the U.S. and Canada under which mobile radio transmitting equipment licensed by either government may enter either country. New agreement provides that such equipment be sealed by customs officials to prevent its operation in the country visited. Under the old arrangement U.S. equipment had been removed before entering Canada while Canadians entering this country were warned of illegal operation under U.S. laws. If the seal on equipment is broken under the new terms such equipment is subject to seizure.

### **Champion Renews**

CHAMPION Spark Plug Co., Toledo, Ohio, effective Oct. 5 for 52 weeks, renewed sponsorship of Champion Roll Call, on ABC Fridays, 9:55-10 p.m., featuring sports commentaries by Harry Wismer. Agency is MacManus, John & Adams, Detroit.

trict sales offices.

TRUSCON STEEL COMPANY

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E. L. DILLARD, GEN. MGR.

# KFMB sells SAN DIEGO

KFMB is the "listening hub" Southern Caliin fornia's second greatest market. San Diego leads every city in the country in per capital retail sales. Use the station with the "inside" appeal to 465,720 people within 15 miles of our antenna.



BASIC AMERICAN NETWORK (Pacific Coast)

### SAN DIEGO, CALIF.

Owned, Managed by JACK GROSS Represented by BRANHAM CO.

### FCC Actions

(Continued from page 62)

### **Applications Cont.:**

TV-Relay

The Evening News Assn., Detroit-CP new experimental television relay sta-tion on 6950-6975 mc, power 0.1 w, emis-sion A5 and unl. hours in accordance wth Sec. 4.131(b) and 4.163.

AM-970 kc KERO Bakersfield, Calif.—CP change frequency from 1230 to 970 kc, increase 250 w to 5 kw, install new trans. and DA-N and change trans. location.

AM-1230 kc Mendocino Coast Bcstg. Co., Fort Bragg, Calif.--CP new standard station 1230 kc 250 w uni. AMENDED to change trans. location.

AM-990 kc Dawson Bcstg. Co., Dawson, Ga. new standard station 990 kc 1 kv AMENDED to change type trans. 1 kw D.

AMENDED to change type trans. AM-1280 kc Hillsdale Bestg. Co. Inc., Hillsdale, Mich.-OP new standard station 830 kc 250 w D. AMENDED to change frequency from 830 to 1280 kc.

AM-960 kC Platte Valley Bestg. Corp., Scottsbluff, Neb.-CP new standard station 960 kc 1 kw D. AMENDED to change power from 1 kw to 500 w.

Modification of CP WFLB Fayetteville, N. C.-Mod. CP. as mod., which authorized new stand-ard station to change type trans. and to make changes in vertical ant.

AM-1340 kc The Mount Vernon Bestg. Co., Mount Vernon, Ohio-CP new standard station 1340 kc 250 w unl. AMENDED re change in officers.

AM-1380 kc Philip Mathews, Carlisle, Pa.--CP new standard station 1340 kc 250 w uni. AMENDED to change frequency from 1340 to 1380 kc, 250 w to 1 kw and hours from uni. to D, change type trans. and make changes in ant.

### Modification of CP

WGH Newport News, Va.-Mod. CP which authorized changes in vertical ant. and to mount FM ant. on AM tower for extension of completion date. WGNB Chicago-Mod. CP, as mod., which authorized changes in FM sta-tion to change trans. site, ERP to 48 kw, ant. height above average terrain to 739 ft., make changes in ant. system and change commencement and com-pletion dates.

WKIL Kankakee, 111.-Mod. CP, as mod., which authorized new FM sta-tion to make changes in ant. system and ERP to 73.7 kw.

KWNO-FM Winona, Minn.--Mod. CP, as mod., which authorized new FM station for extension of completion date.

**Relinguishment** of Control

KFAB-FM Lincoln, Neb. -- Voluntary relinquishment of control of permittee corporation from Sidles Co. to Star Printing Co.

WWST-FM Wooster, Ohio-Mod. CP, as mod., which authorized new FM sta-tion for extension of completion date. KWFT-FM Wichtia Falls, Tex.--Vol-untary assignment of CP to KWFT

untary assignment of the second secon

License Renewal WMMW Meriden, Conn.—License re-newal standard station. KATL Houston, Tex.—Same.

AM-690 kc

AM-690 kc WTOC Savannah, Ga.-CP to change frequency from 1290 to 690 kc, change hours from uni. to D and increase power from 5 kw to 10 kw, install new trans. and new vertical ant. and change trans. location.

Modification of CP WCFL Chicago-Mod. CP, as mod., which authorized increase power, in-stall new trans, and changes in DA-DN, for extension of completion date.

AM-1340 kc Journal-Review, Crawfordsville, Ind. -CP new standard station 1340 kc 100 unl. w

Modification of CP WASK Lafayette, Ind.-Mod. CP as mod., which authorized installation of

new vertical ant. and change in trans. location, for extension of completion date.

AM-1240 kc East Kentucky Bostg. Co., Pikesville, Ky.--OP new standard station 1240 kc 250 w unl.

Modification of CP WGTM Wilson, N. C.-Mod. CP which authorized change frequency, increase power, install new trans. and DA-DN and change in trans. location, to change type trans. for approval of DA and to change trans. location.

AM-1600 kc University City Bestg. Corp., Urbana, 111.--CP new standard station 1600 kc 250 w D.

AM-1340 kc Little Dixie Bcstg. Co., Hugo, Okla. -CP new standard station 1340 kc 250 w

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AM-1260 kc McMinnville Bcstg. Co., McMinnville, Ore.-CP new standard station 1260 kc 1 kw D.

Modification of CP WKST New Castle, Pa.—Mod. CP, as mod., which authorized changes in ver-tical ant. and to mount FM ant. on AM tower, for extension of completion date.

### AM-1380 kc

Roger Williams Bestg. Co. Inc., Paw-tucket, R. I.—CP new standard station 1380 kc 500 w D.

### Modification of CP

Modification of CP KTSA San Antonio, Tex.-Mod. CP, as mod., which authorized increase power, install new trans. and DA-DN and change trans. location, to change type trans., make changes in DA and mount FM ant. on AM tower, and change trans. location and for ex-tension of completion date.

WLVA Lynchburg, Va.--Mod. CP which authorized change frequency, in-crease power, install new trans. and DA-DN and change in trans. location, to change frequency from 610 to 590 kc, change type trans., for approval of DA and change trans. location.

WSLS Reanoke, Va.--Mod. CP which authorized change frequency, increase power, install new trans., and DA-DN and change in trans. location, to change frequency from 590 to 610 kc, change type trans., for approval of DA and to change trans. location.

### FM-96.7 mc

Northern Illinois Bestg. Co., Woo stock, Ill.—CP new FM station (Class on Channel 224, 96.7 mc, ERP 999 Wood-

### APPLICATIONS DISMISSED

### AM-1480 kc

Central Colorado Bcstg. Co.—CP new standard station 1480 kc 500 w-N 1 kw-D unl. DISMISSED Sept. 22, lack of prosecution.

### FM-Unassigned

Huntsville Bestg. Co., Huntsville, Ala. —CP new FM station (Class B) on fre-quency to be assigned by FCC and ERP 1.2 kw. Application dismissed without prejudice at request of partner F. L. Mickle.

Relay Deleted Havens & Martin Inc., area of Rich-lond, Va.—Deleted high frequency re-by station WELE on Sept. 23.

### TENDERED FOR FILING

1922

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Modification of CP WSKB McComb, Miss.—Mod. CP to

MARCH

1947

14 21

QUARTER CENTURY OF COMMUNITY SERVICE

**BROADCASTING** • Telecasting

change proposed trans. location, using 500 w-N 1 kw-D unl. DA-N on 1250 kc.

# AM-1520 kc Coastal Bestg. Co. Inc., Bay Shore, , Y.-CP new standard station 1520 c 250 w D. (Requesting facilities of YKBS Oyster Bay, N. Y., pending YKBS change to West Hempstead, N. Y.---kc 250 WKBS WKBS N. Y.)

### Modification of CP

KVLC North Little Rock, Ark-Mod. CP to specify studio location and ap-proval of trans. location.

### AM-1230 kc

WJNO West Palm Beach, Fla.—Re-quest for license for old main trans. to be used as alternate main trans. power of 250 w, unl. on 1230 kc.

### AM-1410 kc

Christian County Bcstg. Co., Taylor-ville, Ill.-CP new standard station 1410 kc 250 w and D.

### AM-680 kc

WPTF Raleigh, N. C. — CP make changes in DA to support FM radiator, using 50 kw DA-N on 680 kc.

### September 29 Applications . . . ACCEPTED FOR FILING AM-1060 kc

MM-1000 KC WPOR Portland, Me.-CP to change frequency from 1450 to 1080 kc. increase 250 w to 5 kw, install new trans. and DA-DN, and change trans. location.

Modification of CP KMBC Kansas City-Mod. CP as mod. which a uthroized mount FM ant. on east tower of DA, to make changes in DA and for extension of completion date.

### AM-1320 kc

AM-1320 kc Hocking Valley Bcstg. Corp., Lan-caster, Ohio-OP new standard station 1320 kc 250 w and D. AMENDED to change power from 250 w to 500 w and change type trans.

### **Modification of CP**

WABB-FM Mobile, Ala. -- Mod. CP which authorized new FM station for extension of completion date. KMYC-FM-Marysville, Calif. -- Mod. CP as mod. which authorized new FM station for extension of completion date. Assignment of CP

KOMB Los Angeles-Involuntary as-signment of CP as mod. which author-ized new FM station to Dana Latham, executor of estate of C. Merwin Dobyns, deceased.

### Modification of CP

KPNI Palo Alto, Calif.-Mod. CP as mod. which authorized new FM station for extension of completion date. License for CP

KAGH Pasadena, Calif. — License to cover CP as mod. which authorized new FM station.

### **Modification of CP**

KBMT San Bernardino, Calif.--Mod. CP as mod. which authorized new FM station for extension of completion date. WJHP-FM Jacksonville, Fla.--Mod. CP as mod. which authorized new FM sta-tion for extension of completion date.

License for CP WCSI Columbus, Ohio - License to over CP as mod. which authorized new cover CP as FM station. Modification of CP

WSRK Shelbyville, Ind. — Mod. CP which authorized new FM station for extension of completion date. WGIU-FM Bangor, Me.—Same. WGAN-FM Bangor, Me.—Same.



DISTINGUISHED achievement certificate is presented to William K. Jenkins (1) president of two Georgia stations, WRDW Augusta and WSAC Columbus, and immediate past chairman of the Georgia chapter, National Foundation for Infantile Paralysis, by two members of the chapter's present staff of officers. Making presentation are Robert F. Maddox (r) and Baxter N. Maddox, both executives of Atlanta's First National Bank.

WTAG-FM-Worcester, Mass. - Same. WHFB-FM Benton Harbor, Mich. -Same.

License for CP WJJW Wyandotte, Mich.—License to over CP which authorized new FM stacover tion.

### Modification of CP

KMBC-FM Kanasa City—Mod. CP as mod. which authorized changes in FM station to change type trans., ERP to 468 kw, ant. height above average terrain to 584,5 ft.; make changes in ant. system and change commencement and com-pletion dates.

WBNY-FM Buffalo, N. Y.--Mod. CP as mod. which authorized new FM station for extension of completion date.

WKNP Corning, N. Y.-Same. WGVN New York-Mod. CP as mod. which authorized changes in FM sta-tion, to make changes in art. system and change commencement and comple-tion dates tion dates

KOCY-FM Oklahoma City, Okla. — Mod. CP as mod. which authorized new FM station for extension of completion date

KOMA-FM Oklahoma City — Mod. CP as mod. which authorized new FM sta-tion for extension of commencement and completion dates.

WMCK-FM McKeesport, Pa.—Mod. CP as mod. which authorized new FM sta-tion for extension of completion date.

WNJD Meadville, Pa.-Same.

WCLC Clarksville, Tenn.-Same.

OVERNO

FM-95.5 mc Harding College, Memphis, Tenn.--CP new FM station (Class B) on Channel 238, 95.5 mc, and ERP 15.8 kw.

Modification of CP

KURV-FM Edinburg, Tex. — Mod. CP which authorized new FM station to specify studio location, change type trans. ERP to 1 kw; and commencement and completion dates.

KYFM San Antonio, Tex.—Mod. CP as mod, which authorized new FM station to change trans. site. ERP to 331.7 kw, ant. height above average terrain to 524 ft.; make changes in ant system and change commencement and completion detea dates

WGH-FM Newport News, Va. — Mod. CP which authorized new FM station for extension of completion date.

License for CP

Minnesota Bcstg. Corp., area of Min-neapolis-License to cover CP as mod. for KNGL, to be used with standard sta-tion WTCN.

### **Modification of CP**

KCVN Stockton, Calif.-Mod. CP as mod. which authorized new non-com-mercial educational station for exten-sion of completion date. TV-204-210 mc

TV-204-210 nmc Empire Coll Co. Inc., Avon, Conn.--CP new commercial television station on Channel 10, 192-198 mc, power vis, 5 kw (peak) aur. 2.5 kw and unl. AMEND-ED to change frequency from Channel 10, 192-198 mc, to Channel 12, 204-210 nic.

### TENDERED FOR FILING Transfer Control

WHTB Talladega, Ala. — Consent to transfer of control from D. Hardy Riddle and Harry Held to Melvin Hutson. Modification of CP

WHKC Columbus, Ohio-Mod. CP to make changes in DA-N and install FM ant. on top and install new trans.

AM-1340 kc The Zanesville Bostg. Co., Zanesville, Ohio-CP new standard station 1340 kc, of 250 w unl.

AM-1300 kc

WECW Mayaguez, Puerto Rico — CP change frequency from 1490 to 1300 kc, power from 250 w to 1 kw and install new trans.

### September 30 Decisions . . .

### BY COMMISSION EN BANC

WEDC Chicago-Granted extension of present license to Dec. 1, pending study of information received under Sec. 308 (b)

### BY THE SECRETARY

WFUV New York—Granted license for new noncommercial educational station; Channel 211, 90.1 mc; ERP 3.5 kw.

WBNB Beloit, Wis.—Granted license for new FM station; Channel 297, 107.3 mc; ERP 8.7 kw.

WFMO Jersey City, N. J.—Granted li-cense for new FM station; Channel 276, 103.1 mc; ERP 360 w.

KCMC-FM Texarkana, Tex.—Granted mod. CP for extension of completion date to 12-15-47. 1i-

WFLO Farmville, Va.—Granted cense for new station 870 kc 1 kw D.

WRUN Bellinger, Tex.-Granted li-cense for new station 1400 kc 250 w unl. KIOX Bay City, Tex.-Granted license for new station 1270 kc 1 kw DA-N unl.

KOLN Lincoln, Neb.—Granted license to move trans. and studio locations and install new trans. and change studio

location KWIK Burbank, Calif .-- Granted mod.

OVERAGE - POWER - RATINGS - SURVEYS - LISTEMENT TINGS · SURVEYS · LISTENERS OVERAGE BY EVERY MEASUREMENT, LISTENERS OVERAGE WIC, HARTFORD, DOMINATES LISTENERS COVERAGETHE PROSPEROUS SOUTHERN LISTENER · LISTENER COVERAGE NEW ENGLANDSMARKET COVERAGE POWER RATINGS SURVEYS LISTENER POWER - RATINGS - SURVEYS - LISTENEF GF DIRECT ROUTE TO SALES IN Southern New England The Travelers Broadcasting Service Corporation Affiliated with NBC

and New England Regional Network Represented by WEED & COMPANY + New York, Boston, Chicago, Detrait, Atlanta, San Francisco and Hollywood

CP for approval of ant. and trans. location.

KCUD Stuttgart, Ark.-Granted mod. CP for approval of ant., trans. and studio location.

WFLB Fayetteville, N. C. — Granted mod. CP for change in type trans. and make changes in vertical ant. WOAP-FM Owosso, Mich. - Granted mod. CP to change location.

WASK Lafayette, Ind.—Granted mod. CP for extension of completion date to 1-1-48.

WGH Newport News, Va .- Same to

1-24-48. WCFL Chicago-Same to 4-24-48.

WAIR-FM Winston-Salem, N. C.-Same to 4-21-48.

WFAM Lafayette, Ind.-Same to 12-21-47.

WAYS-FM Charlotte, N. C .-- Same to 3-30-48. WMGA-FM near Moultrie, Ga.-Same

to 12-15-47 WTJS-FM Jackson, Tenn .-- Same to

4-1-48 WSTP-FM Salisbury, N. C .- Same to

4-15-4

WKRG-FM Mobile, Ala .- Same to 11-17-47

Herbert L. Spencer, area, Laurel, Md. —Granted mod. CP W3XLM for exten-sion of completion date to 12-2-47.

Carl E. Haymond, area, Tacoma, Wash. —Granted license for new remote pick-up station KSMA.

WIKY Evansville, Ind.-Granted li-cense for new station 820 kc 250 w D. KBOA Kennett. Mo.—Granted license or new station 830 kc 1 kw D. for

WADE Wadesboro, N. C.-Granted li-cense for new station 1210 kc 1 kw D and for change in studio location.

KRLN near Canon City, Col.—Granted license for new station 1400 kc 250 w D.

KWSL Lake Charles, La.-Granted li-cense for new station 1400 kc 250 w

unl KSEI Pocatello, Ida.—Granted license for change in trans. location, increase power, install new trans., change DA and mount FM ant. on AM tower.

WJJD Chicago,—Granted license for increase in power, install new trans. and DA-DN.

WABZ Albemarle, N. C .- Granted li-

WABZ Albemarie, N. C.-Granted H-cense for new station 1010 kc 1 kw D. WAYX Waycross, Ga.-Granted H-cense install new vertical ant. and ground system and change in trans. and studio locations.

WKNX Saginaw, Mich.—Granted li-cense new station 1210 kc 1 kw D and for change of studio location.

WMAP Monroe, N. C.-Granted license for new station 1060 kc 250 w D. KENT Shreveport, La.—Granted li-cense for new station 1550 kc 500 w DA-N 1 kw-LS, unl.; cond.

WNEL San Juan, P. R.—Granted li-cense for change in frequency and in-stall DA-DN.

WNYB Kenmore, N. Y.-Granted mod. CP to change type trans.. for approval of ant. and trans. location, and specify studio location.

WSTV Steubenville, Ohio-Granted li-cense for change to vertical ant. and for erection of AM ant. on top of AM tower

WFHR Wisconsin Rapids, Wis.-Granted license install new vertical ant.

WSNJ Bridgeton, N. J.—Granted li-cense install new vertical ant. with FM ant. mounted on top and move trans.

KQV Pittsburgh-Granted license for increase in power, install new trans. and DA-DN and change trans. location.

WSAN Allentown, Pa.—Granted mod. CP for extension of completion date to 11-15-47. KYW Philadelphia-Same to 4-14-48.

WESX Salem, Mass .- Same to 4-9-48. WFLB Fayetteville, N. C .- Same to 1-14-48.

KVOO Tulsa, Okla.—Same to 11-17-47.

KFH Wichita, Kan .--- Same to 12-14-47

WMIT Hickory, N. C .- Same to 4-14-48

48. Warner Bros. Bestg. Corp., area, Holly-wood, Calif.—Granted license for re-mote pickup station KSMK to be op-erated in connection with standard sta-tion KFWB.

KORN Fremont, Neb.-Granted li-cense for new station 1340 kc 100 w unl. and specify studio location.

(Continued on page 72)





5,433,574 Pairs of Ears within reach of Philadelphia's Pioneer Voice.



by EDWARD PETRY & CO.





Representative

### FCC Actions

(Continued from page 71)

**Decisions** Cont :

WRNY Rochester, N. Y.-Granted li-ense for new station 680 kc 250 w D. cen

KGGM Albuquerque, N. M.—Granted license for change in frequency, in-crease power, install new trans. and DA-N and change trans. location.

WSIC Statesville, N. C.-Granted li-ense for new station 1400 kc 250 w unl. and for change of studio location.

KTOP Topeka, Kan.—Granted license for new station 1490 kc 250 w unl. and for change in studio location.

KIJV Huron, S. D.-Granted license or new station 1340 kc 250 W unl. and for for change in studio location.

WLOX Biloxi, Miss.-Granted CP to change type trans., approval of ant. and trans. location, and change studio location.

WESA Charleroi, Pa.-Granted mod. CP for approval of ant., trans. and stu-dio locations.

WSKI Montpelier, Vt.-Granted mod. CP to change tupe CP to change type trans., for approval of ant., trans. and studio loca-

KOIN Portland, Ore.—Granted CP for reinstatement of CP which authorized mounting FM ant. on top of AM tower.

WRNY-FM Rochester, N. Y.-Authorized extension of completion date to 4-30-48.

KIXL-FM Dallas, Tex.-Same to 12-20-47.

WKOK-FM Sunbury, Pa .-- Same to 11-25-47.

WMFR New Bedford, Mass.—Same 0 4-16-48. to WLPM-FM Suffolk, Va .-- Same to 12-

28-47

WHBJ Mt. Vernon, N. Y.-Same to 12-6-47.

WCMW-FM Canton, Ohio-Same to 4-11-48

WKST-FM New Castle, Pa.—Same to 12-9-47.

WJPF-FM Herrin, Ill.—Same to 12-28-47.

WGPA-FM Bethlehem, Pa.-Same to 1-1-48

### September 30 Applications . . . ACCEPTED FOR FILING

AM-710 kc WKRG Mobile, Ala.-CP to change power and hours from 1 kw D to 250 w-N, 1 kw-D unl., install DA-N AMEND-ED to make changes in DA and ground system and change trans. location.

AM-860 kc H. F. Ohlendorf, Osceola, Ark.--C new standard station 860 kc 1 kw D.

AM—1250 kc Southland Bcstg. Co., Pomona, Calif. -CP new standard station 1250 kc 1 kw D DA.

AM-1310 kc Kenneth Aitken, Taft, Calif.-CP new Standard station 1310 kc 500 w D. AMENDED to change name of applicant from Kenneth Aitken to Kenneth Aitken and George J. Teschumy, part-nership d/b as Taft Bcstg. Co.

Modification of CP KUBA Yuba City, Calif.-Mod. CP which authorized new standard sta-tion to change type trans. install DA-DN and change trans. location. AMEND-ED to change DA and change trans. location location.

AM-990 kc Landon Bcstg. Co., Denver, Col.--CP new standard station 990 kc 1 kw D.

Modification of CP KTFI Twin Falls, Ida.—Mod. CP, as mod., which authorized increase power, install new trans. and change in studio location, for extension of completion date.

KWWL Waterloo, Iowa - Mod. CP which authorized new standard station for approval of ant. and trans. loca-tion. AMENDED to change type trans.

AM-1490 kc Alexandria Radio Corp., Alexandria, Minn.--CP new standard station 1490 kc 250 w and uni. AMENDED re stock-holders.

AM-1370 kc Benlee Bests. Co., Patchogue, New Vork-CP new standard station 1580 kc 250 w D. AMENDED to change free quency from 1580 to 1370 kc, power from 250 w to 500 w, change type trans. and changes in ant. ground system.

Modification of CP WOLF Syracuse, N. Y.--Mod. CP, as mod., which authorized installation of new vertical ant, and change in ground system, for extension of commencement and completion dates.

AM-1590 kc El Reno Bostg. Co., El Reno, Okla.-P new standard station 1590 kc 500 w CP D.

AM-1230 kc Coast Bestrs. Inc., Tillamook, Ore.-CP new standard station 1370 kc 1 kw unl. DA. AMENDED to change fre-quency from 1370 to 1230 kc, power from 1 kw to 250 w non-DA-DN, change type trans. and studio location.

WPRA Mayaguez, P. R.—Mod. CP which authorized increase in power. change trans. equipment, install DA. DN and change in trans. location, for extension of completion date.

AM-1210 kc Panola Bcstg. Co., Carthage, Tex.-CP new standard station 1210 kc 250 w D.

AM-1570 kc Houston County Bcstg. Co., Crockett, Tex.--CP new standard station 1570 kc 250 w D.

AM-1450 kc Lampasas Bcstg. Co., Lampasas, Tex.-CP new standard station 1450 kc 250 w unl.

AM-1290 kc Mid-County Bestg. Co., Port Neches, Tex.-CP new standard station 1290 kc 500 w D.

AM-730 kc Wyoming Bestg. Co., Pineville, W. Va. -CP new standard station 730 kc 1 kw AMENDED to change frequency from D. AMENDED 730 to 970 kc.

AM-550 kc The Shawano County Leader Pub. Co., Shawano, Wis.-CP new standard sta-tion 550 kc 100 w-N 250 w-D uni. AMENDED to change power from 100 w-N 250 w-D to 250 w-D and change hours from uni. to D.

AM-1570 kc West Allis Bcstg. Co., West Allis, Wis. --CP new standard station 1600 kc 1 kw D. AMENDED to change frequency from 1600 to 1570 kc, power from 1 kw to 250 w and type trans.

Modification of CP KFPW-FM Fort Smith, Ark.--Mod. CP which authorized new FM station, to change frequency to Channel 239, 95.7 mc, ERP to 14 kw, ant. height above average terrain, make changes in ant. system and change commencement and commended determined to the state of the state of the state state of the state of the state of the state of the state state of the st

completion dates.

FM-92.1 mc Crescent Bay Bcstg. Co., Santa Monica, Calif.-CP new FM station (Class A) on Channel 221, 92.1 mc, ERP 600 w.

FM-107.5 mc Radio St. Louis, St. Louis-CP new FM station (Class B) on Channel 298, 107.5 mc, ERP 66.4 kw.

License for CP WFAS-FM White Plains, N. Y.-Li-cense to cover CP, as mod., which au-thorized new FM station.

Modification of CP WREV Reidsville, N. C.-Mod. CP which authorized new FM station to change type station to Class B, fre-quency to Channel 271, 102.1 mc, specify

type trans., trans. site, ERP as 1.8 kw and specify ant. system.

WHKB Columbus, Ohio-Mod. CP which authorized new FM station to change ERP to 15 kw, ant. height above average terrain and make changes in ant. system.

WNIQ Uniontown, Pa.—Mod. CP, as mod., which authorized new FM sta-tion to change trans. site, type trans., ERP to 2.1 kw, ant. height above aver-age terrain, make changes in ant. system and change commencement and com-pletion dates.

FM-105.9 mc Northern Virginia Bcstrs. Inc., Arling-ton, Va.-CP new FM station (Class B) on Channel 290, 105.9 mc, ERP 13.7 kw.

### TENDERED FOR FILING

AM-1410 kc The Orange Belt Station, Arlington, Calif.--CP new standard station 1410 kc 250 w D.

Assignment of License KERO Bakersfield, Calif.—Consent to assignment of license to Kern County Bestrs.

SSA-1130 kc KYOR San Diego, Calif.-Request for SSA for N operation (present operation D only) with 100 w on 1130 kc; period not to exceed 6 mo.

Assignment of License KSDJ San Diego, Calif.—Consent to assignment of license to McKinnon Publications Inc.

AM—1470 kc WMMW Meriden, Conn.—CP to change hours from D to unl., install DA-N and change trans. location.

(Continued on page 74)



### **Manager Reports** IT ISN'T OFTEN that a

radio station manager goes

on the air himself to report to the nation's listeners, but Jack Harris, general mana-ger of KPRC Houston, did just that Sept. 28. Just returned from the NAB convention and the NBC affiliates meeting in Atlantic City, Mr. Harris explained in layman's language important developments that had occurred and then told of there. KPRC's plans for the fall and winter season. "I plan to make reports to our listeners at such times as KPRC has something to tell themin the belief that station management actually has such an obligation to its lis-teners," Mr. Harris comments.

#### **NAB Convention**

(Continued from page 20)

ettled, however. The shift from an utumn to a spring convention harply cuts the time for arrangig. While the board ordered a pring meeting in 1948, Article III f the new By-Laws merely reuires that the secretary-treasurer all a convention for the week of bec. 16-23 if a meeting has not een held by Dec. 1.

Favored time for the 1948 meetig is the first or second week of lay. That's dependent on availailities, of course. If the board can't et the site it wants at the time it ants, then another time must be elected, If it's earlier, the 1947 and 348 meetings run too close. If ther, the convention gets into sumier months.

Entirely possible is another auimn convention next year, but aly as an interim measure while rrangements are made for a spring eeting in 1949. That would throw he entire area-district meeting rogram out of gear, since these issions are slated for autumn.

Also to be considered by the bard committee is the matter of rranging convention programs. lany plans have been offered, inuding two-day agenda; limit on ttendance to owners and manaers; scheduling of clinics at disict and area meetings; holding f equipment exhibit at a separate me; three regional instead of one ational meeting.

The committee will have before it irge numbers of complaints from roadcasters and related groups on ie treatment accorded by Atlantic ity hotels. The city Chamber of ommerce is investigating these implaints.

#### **Boston TV Grant**

. GRANT to Yankee Network for new television station at Boston 'as issued by FCC last Thursday. 'he permit authorizes use of Chanel 7 (174-180 mc) with 32.7 kw isual and aural power and anenna height 566 feet. The netrork, which is licensee of AM staion WNAC Boston, estimated onstruction costs at approximatey \$280,250. It plans to operate he station 28 hours weekly.

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We pioneered this field and now serve Newspapers and Broadcasters nationwide. Write us for full details and quotations—or have your Broker do so.

SLANDER

EMPLOYERS REINSURANCE CORPORATION



GUY LOMBARDO, pen in hand, completes arrangements to do 156 transcribed programs over threeyear period for Frederic W. Ziv Co. for a reported \$468,000, plus a percentage of total sales to local and regional sponsors. With the noted band leader is John L. Sinn, executive vice president of Ziv.

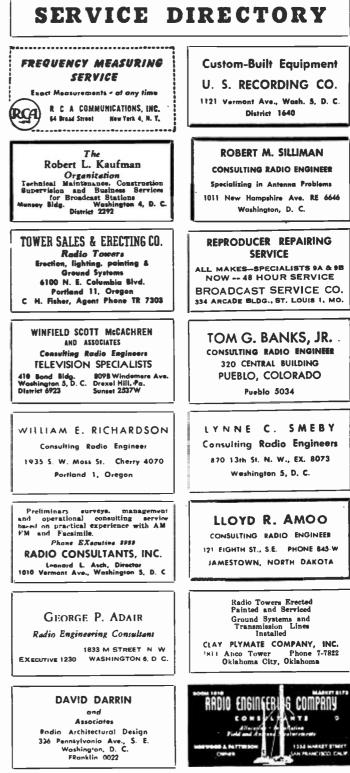
#### Board

(Continued from page 20) and commercial structure (see editorial, page 50). It is based on station logs. A second study has been started based on logs of last February. In the works is a large project, a continuing study of radio offerings correlated with public reaction. A study of the non-listener is now under way, with preliminary report in preparation. Up-to-date market data are planned, with more facts to be supplied for management.

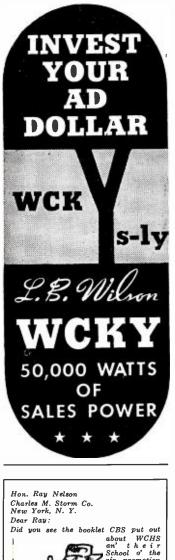
Fulltime status has been given the FM Dept., with Arthur C. Stringer recently named director. The expansion conforms to NAB's policy of servicing all industry segments under one roof. Envisioned are television and facsimile departments offering similar aids to those broadcast branches. The FM Dept. has started a campaign of program improvement and strengthening of FM from a business standpoint. Management studies of individual stations, of which three have been made, will be continued. A formula for economical measurement of FM set ownership is being sought. FM duplication of network programs and more extensive daily schedules are fostered.

NAB's Public Relations Dept. has expanded with appointment of Robert K. Richards as director. Latest project was comprehensive servicing of newspapers and the trade press at the Atlantic City convention. The department is working on a series of projects, in-cluding a speakers' bureau, campaign to promote freedom of expression, encouragement of public relations on the community level and participation in National Radio Week. On the drafting board is a proposal to add a station relations executive to call on members and non-members alike in every state. Interests of American broadcasters have been protected at the Atlantic City communications conferences by Royal V. Howard, named director of the Engineering Dept. last spring. As a technical adviser and observer he has taken active part in the meetings. Besides customary engineering activities, the department revived the recording and reproducing standards project, held up by the war. New technical reports are projected for stations.

Activity in the international field has developed swiftly in the last year, leading to suggestion that an International Dept. be formed to handle such subjects as treaty making; international associations, of which there are several; observation of worldwide communications developments, and participation in national organizations active in international projects.



October 6, 1947 • Page 73





them 5000 watts to tell about this one ... But you can bet if WCHS does it Charleston 'U know about it... Wish'd we'd a' had Schools o' the air in my day, Who know's I might a' gone into higher edication ... mebbee clear to the 5th grade. Yrs.

prizes away

teacher won a

trip to New York. Goin' to



#### FCC Actions

(Continued from page 72)

#### **Applications Cont.:**

Transfer of <u>Control</u> WGIL Galesburg, III. — Consent to transfer of stock owned by O. N. Cus-ter and S. Nirdlinger, in licensee corp-oration to Galesburg Printing Co.

AM-1330 kc Nahaska Bestg. Co., Oskaloosa, Iowa -CP new standard station 1330 kc 500 w D.

Modification of CP WWEZ New Orleans-Mod. CP increase power from 1 kw to 5 kw, install DA-DN, change hours operation from D to uni., install new trans. and change trans. location DN, change ho to unl., install trans. location.

Assignment of License KOLE Port Arthur, Tex.—Consent to assignment of license to Mary A. Petru and Socs M. Vratis, partnership d/b as Port Arthur Bostg. Co.

Modification of CP KVI Tacoma, Wash.-Mod. license to change main studios from Tacoma, Wash. to Camlin Hotel, Seattle, Wash.

October 1 Applications . . . ACCEPTED FOR FILING

MM-1340 KC FILING AM-1340 kc WGAA Cedartown, Ga.--CP install new vertical ant. and mount FM ant. on AM tower, and to change trans. location.

AM-1600 kc University City Bestg. Corp., Urbana, III.-CP new standard station 1600 kc 250 w D.

250 w D. AM-1520 kc Coastal Bcstg. Co. Inc., Bay Shore, N. Y.-CP new standard station 1520 kc 250 w D. Contingent upon WKBS being granted change of facilities.

Modification of CP WKRT Cortland, N. Y.-Mod. CP which wars cortiand, N. X.-MOG. CP which authorized new standard station to change hours from D to unl, change 1 kw to 500 w N 1 kw D and install DA-N.

WGIV Charlotte, N. C.—Mod. CP which authorized new standard station for approval of ant. and trans. location.

AM-880 kc WPTF Raleigh, N. C.-CP make changes in DA and mount FM ant. on top of AM tower.

Modification of CP WFRC Reidsville, N. C.--Mod. CP as mod. which authorized new standard station for extension of completion date.

WEEB Southern Pines, N. C.--Mod. CP which authorized new standard sta-tion to change type trans. for approval of ant and trans. location and to change studio location.

KDUR Durant, Okla.-Mod. CP as mod. which authorized new standard station for extension of commencement and completion dates.

AM-830 kc WEEU Reading, Pa.-CP to install new trans.

Modification of CP WITA San Juan, P. R.—Mod. CP which authorized new standard station to make changes in vertical ant. and change trans. location.

AM-850 kc Harbenito Bcstg. Co, Harlingen, Tex. --CP change frequency from 1240 to 850 kc, increase 250 w to 5 kw, install new trans. and DA-DD and change trans. location.

Modification of CP

Modification of CP KTEM Temple, Tex.—Mod. CP as mod. which authorized installation of new trans. new vertical ant. with FM ant. mounted on top. changes in ground system and trans. location, for exten-sion of completion date.

Assignment of CP WVMA Manchester, N. H.—Voluntary assignment of CP which authorized new FM station, to N. H. Bcstg. Inc.

Modification of CP WBT-FM Charlotte, N. C.-Mod. CP as mod. which authorized new FM station for extension of completion date.

date. TV-82-88 mc Balboa Radio Corp., San Diego, Calif. --CP new commercial television station on Channel 6, 82-88 mc, power vis. 5 kw aur. 2.5 kw. and unl.

Remote Pickup National Bestg. Co. Inc., Cleveland-CP new remote pickup station on 153.11 me, 45 w and hours in accordance with Sect. 4.403, emission special FM.

AMENDED to change frequency from 153.11 to 152.93 mc.

License for CP National Bestg. Co. Inc., Cleveland-License to cover CP which authorized new remote pickup station. AMENDED to change frequency from 153.11 to 152.93 mc.

TENDERED FOR FILING

AM-1150 kc Middlesex Bcstg. Co., Middletown, Conn.-CP new standard station 1150 kc 500 w D.

Modification of CP WISL Shamokin, Pa.—Mo make changes in DA-N. Pa .- Mod. CP to

SSA-1130 kc WCAR Pontlac, Mich.-Request for SSA to operate from 7 a.m. (EST) to local sunrise with 250 w for period be-ginning Nov. 1, 1947, through Feb. 28, 1948.

#### October 2 Decisions . . .

#### BY COMMISSION EN BANC

FM Grants Authorized cond. grants for five Class B FM stations. Also issued CPs for four Class A and five Class B stations; CPs for one Class A and 13 Class B issued in lieu of previous cond. See story this issue

Assignment of Permit KSBS Kansas City, Kan.—Granted consent to assignment of FM permit from Harry Butler and Harry Scherzer doing business as Sunflower Bestg. Sys-tem to Sunflower Bestg. System Inc.; no money money.

TV-174-180 mc Yankee Network Inc., Boston-Grant-ed CP new commercial TV station, Channel 7, 174-180 mc, vis. power 32.7 kw, aur. 32.7 kw; ant. 566 ft.

Assignment of Permit KWBU Corpus Christi, Tex.-Granted consent to assignment of permit from Century Bestg. Co. to Baylor U. (pres-ently owner of 50% of stock) for con-sideration of \$114.997 for remaining 50% of common voting stock.

Transfer Control WRFW Eau Claire, Wis.—Granted consent to transfer of control over Chippewa Valley Radio and Television Corp., permittee of WRFW, by transfer of 30% of stock from John I. Kalser to Keith Werner for consideration of \$1,668.75.

KGIL San Fernando, Calif.—Granted consent to involuntary transfer of con-trol over KGIL, arising out of death of C. P. M. Allen.

KDAL Duluth, Minn.—Granted con-sent to transfer control by gift of stock from father to son.

SSA Denied SSA Denied KCLE Cleburne, Tex.—Denied request for SSA to operate from regular sign-off time to appreximately 10 p.m. (CST) on specified nights up to and including 11-28-47, since it appears that proposed operation would cause severe interfer-ence to secondary service area of KMOX St. Louis.

KELP El Paso, Tex.—Denied requests for SSA to operate after sunset with 500 w on certain nights up to and in-cluding 12-6-47, since it appears that proposed operation would increase RSS limitation under both NARBA and Com-mission standards, to XEBH Hermosillo, Scanze Sonora

KBKI Alice, Tex.-Denied request for KBKI Ance, Tex.—Denied request for SSA to operate on specified nights from 7:30 p.m. until 11 p.m. since it ap-pears that proposed operation would cause severe interference to secondary service area of KNX Los Angeles.

#### October 2 Applications . . .

ACCEPTED FOR FILING

trans. and studio locations.

Modification of CP KSIM Sikeston, Mo.—Mod. CP which authorized new standard station to change type trans. and for approval of ant.. trans. and studio locations. AMENDED to make changes in ant. and change trans. and studio locations. WSTS Southern Pines, N. C.—Mod. CP, as mod., which authorized new stand-ard station to change type trans.

AM-1340 kc Sayre Printing Co., Sayre, Pa.-CP new standard station 1340 kc 250 w unl. AMENDED to change 250 w to 100 w and

Sunoco Show Dedicated **To Impartial Reporting** 



At the initial broadcast (l to r Messrs. Brooks, Henle and Morley

AN APPEAL for impartial an wholly objective news reportin on the air was broadcast las Monday by J. N. Pew Jr., chain man of the board of Sun Oil Co Speaking over NBC, Mr. Pew ir troduced the new Sun program Sunoco 3-Star Extra, with Ra Henle, Felix Morley and Ne Brooks, who are presenting sepa rate, specialized reports in th 6:45 p.m. time occupied by Lowe Thomas for 15 years. Fred Mon rison and Frank Hanighen, Wasł ington correspondents, round or the team of news specialists fc the show.

"Just as today's splendid, fac tual newspapers evolved from th pamphlets of opinion years ago, said Mr. Pew, "we believe that th time has come for an adequat and well-edited factual newspape of the air—a front page of th day's events." The program we broadcast from Washington's Sta ler Hotel before a gathering ( Capital newsmen and celebritie

change type stockholders. trans. and change

#### APPLICATION RETURNED AM-1250 kc

Public Service Bestg. Co., Seattl Wash.--CP new standard station 12 kc 1 kw, share time with KTW. Co tingent upon KWSC being grant change of frequency. RETURNED Ser To 30

#### APPLICATION DISMISSED

Remote Pickup

Sunbury Bcstg. Corp., Sunbury, Pa. CP new remote pickup station on 1: mc, 50 w, emission special for FM ar



AM-1270 kc Radio Calumet Inc., Gary, Ind.--CP new standard station 1270 kc 500 w D. AMENDED to change power from 500 w D only to 1 kw; hours from D to unl., install DA-DN (DA-2), change

ours in accordance with Sec. 4.403. ISMISSED at request of attorney, ept. 29.

#### TENDERED FOR FILING

Assignment of License KSON and KSON-FM San Diego, Calif. -Consent to assignment of license of M station and CP of FM station to tudebaker Bcstg. Co. Inc. AM-1290 kc

AM-1230 KC WCCP Savannah, Ga.--CP to change equency from 1450 to 1290 kc, 250 w to kw, instail new trans. and change ans. location and instail DA-N. Con-ngent on WTOC changes in facilities. AM-1340 kc

KVER Albuquerque, N. M.-Mod. CP) change frequency from 1490 kc to 340 kc.

#### AM-1230 kc

KWEW Hobbs, N. M.—CP change fre-uency from 1490 to 1230 kc, 100 w to i0 w (request facilities to be vacated y KCRS).

#### learings Before FCC . . . OCTOBER 8

First Argument

Van Curler Bestg. Corp., Albany, N. Y. -CP 1460 kc 5 kw unl. DA-N.

The Joseph Henry Bestg. Co. Inc., hany, N. Y.—CP 1460 kc 5 kw uni. A-DN. Also for license to operate pres-it facilities of WOKO: 1460 kc 500 w-1 kw-LS unl.

Governor Dongan Bcstg. Corp., Albany, . Y.—CP 1460 kc 5 kw unl. DA-DN Second Argument

KMED Medford, Ore.—Assignment of cense and CP from Mrs. W. J. Virgin ) Gibson Bcstg. Co. or Medford Radio orp.

Third Argument

WJIM Lansing, Mich.-CP 550 kc 1 kw nl. WKRC Cincinnati-CP 550 kc 5 kw

nl. Fourth Argument

Norfolk Bestg. Corp., Norfolk, Va.--P 1220 kc 250 w D. Tidewater Bestg. Corp., Norfolk, Va. -OP 1230 kc 100 w unl.

#### Fifth Argument

WORL Boston-Petition for reconsid-ation on rehearing. Oral arguments will be held before omnission in Room 6121, FCC Hdqtrs., a.m.

#### **OCTOBER 9**

First Argument WCPO Cincinnati—CP 630 kc 1 kw-N kw-D unl.

Queen City Bestg. Inc., Cincinnati ame.

WLAP Lexington, Ky .--- Same.

Second Argument

Coast Ventura Co., Ventura, Calif.-P 1450 kc 250 w unl. Ventura Bostrs. Inc., Ventura, Calif.

ame.

#### Third Argument

Homer Rodeheaver, Fort Wayne, Ind. -CP 1450 kc 250 w unl.

1d.-Same.

ad.-Same.

Lycoming County Bestg. Co., Wil-



REACHING THE TOP MANAGEMENT OF MARKETING

86 Fourth Avenue, New York 16, N. Y. Chicago, Ill. • Santa Barbara, Calif.

### Baylor Acquisition of KWBU Granted; IN EASTERN FCC Also Approves Four Other Deals

(Other transfer story on page 33)

ACQUISITION of full control of KWBU Corpus Christi, Tex., by Baylor U. through purchase of remaining half interest at \$114,997 was approved last week by FCC. At the same time consent was given to transfers of three other standard stations and an FM station.

The Corpus Christi transaction involves transfer of control of Century Broadcasting Co., KWBU licensee, to Baylor U. and simultaneous assignment of the station's outstanding construction permit and special service authorization from Century to the Baptist university. The CP is for switch from 1010 ke to 1030 ke with 50 kw day, 10 kw night, directional fulltime. The KWBU application for the 1030 kc facility is being held by FCC until the clear channel question is settled.

#### Baylor Buys All

Baylor U., now half-owner, purchases the entire holdings of the other stockholders: Crazy Water Co., 250 shares; Pat and Mike O'Daniel, 130 shares each; Fidelity Union Life Insurance Co., 140 shares, and James M. Collins, 100 shares. Carr P. Collins Sr., president of Century Broadcasting, is chairman of the board of both

liamsport, Pa.-CP 1340 kc 250 w unl. Williamsport Radio Bestg. Assoc., Wil-liamsport, Pa.-Same.

Oral argruments will be held before Commission in Room 6121, FCC Hdqtrs., 9:30 a. m.

#### OCTOBER 10

First Argument Patrick Joseph Stanton, Philadelphia area—Class B FM.

The Traveler's Bostg. Service Corp., Bridgeport, Conn.-Same.

Harry F. Guggenhein, Bridgeport, Conn.—Same. Conn.

Harold Thomas, Bridgeport, Conn.-Same.

The Bridgeport Herald Corp., Bridgeport, Conn.—Same.

The Fairfield Bestg. Co., Danbury, onn.—Same. Conn.-Third Argument

United Bestg. Co., Cleveland-Class B FM.

National Bestg. Co., Cleveland-Same. WJW Cleveland-Same.

UAW-CIO Bestg. Corp. of Ohio, Cleve-nd-Same. land

WGAR Cleveland-Same. Scripps-Howard Radio Inc., Cleve-nd-Same. land

Telair Co., Cleveland-Same Cleveland Bcstg. Co., Cleveland-Same.

Allen T. Simmons, Akron, Ohio-Same.

Summit Radio Corp., Akron, Ohio-Same.

Elyria-Lorain Bestg. Co., Elyria, Ohio -Same.

Oral arguments will be held before Commission in Room 6121, FCC Hdqtrs., 9:30 a.m.

#### **OCTOBER** 13

Oral argument in matter of amend-ments to rules and regulations govern-ing sharing of television channels and assignment of frequencies to television and non-government fixed and mobile Services.

#### **OCTOBER 20**

Hearing in matter of clear channel broadcasting in standard band.

Fidelity Union and Crazy Water. Carr P. Collins Jr., vice president, is director of Crazy Water, and L. L. Waller, treasurer, also is treasurer of Fidelity Union.

WRFW Eau Claire, Wis., was granted transfer of control through sale by John I. Kaiser of his 30% interest at cost, \$1,668.75, to Keith Werner. Mr. Kaiser withdraws to devote time to other interests. Mr. Werner, secretary-treasurer, who already held 25% interest, sells one-fifth of that holding to Thomas K. Werner, president, for \$1.00 and "other good and valuable consideration." The new ownership: T. K. Werner, 10%; William J. Kutsch, vice president, 16%; Keith Werner, 50%; William E. Keefe, 16%, and James A. Riley, 8%. Station is assigned 1 kw day on 1050 kc.

KGIL San Fernando, Calif., was granted involuntary transfer of control from C. P. M. Allen, deceased, to Helen Ruth Allen, his wife, who is both executrix and chief beneficiary of his estate. Mr. Allen was secretary-treasurer and 56.4% owner of KGIL. No money is involved. KGIL is assigned 1 kw on 1260 kc.

#### Other Transactions

Commission also approved transfer of control of Red River Broadcasting Co. Inc., licensee of KDAL Duluth, Minn., from Charles Le-Masurier to his son, Dalton LeMasurier through the gift of 100 shares (40%). Dalton LeMasurier, licensee of KILO Grand Forks, N. D., already holds one-half interest in KDAL and is general manager. Charles LeMasurier has retired. KDAL facilities are 1 kw on 610 kc.

Incorporation of FM station KSBS Kansas City, Kan., also was granted. Former Co-partners Harry Butler and Harry Scherzer are president and vice president respectively of the new firm. Each holds 49.7% interest. Other officers: Gladys Butler, secretary, and Marie Scherzer, treasurer. KSBS is assigned Channel 290, 105.9 mc, 43 kw effective radiated power.

#### FCC Box Score

FCC BOX SCORE of actions as of last week stands as follows: Standard stations-1,404 licensed, 468 construction permits, 706 applications pending (of which 371 are in hearing); FM - 59 licensed, 897 conditional grants, 686 CPs (part of CPs come from conditional grants, others from hearing proceedings), 132 applications pending (83 in hearing); television - six licensed, 62 CPs, 16 applications pending (three in hearing); noncommercial educational FM - six licensed, 36 CPs, six applications pending. .

### 1 \$7 NORTH CAROLINA ☆ YOUR ABC's ARE...



Eastern North Carolina is the "as good as gold" market, where last year's bright leaf tabacco crop alone sold for \$245,459,006. This rich 31-county market is the primory daytime listening area of WRRF and WRRZ.

In addition to reaching the 922,333 persons living in this prosperous market, there is a large "bonus" audience in the secondary area. For speedy results in the "as good as gold" market, use WRRF, Washington, N. C., and WRRZ, Clinton, N. C.

TAR HEEL I	RO	ADCASTI	NG S'	STEM, INC.
		ington, North I Radio Rep		
		ORJOE &		
NEW YORK	•	CHICAGO		LOS ANGELES



**BROADCASTING** • Telecasting

Community Bestg. Corp., Fort Wayne,

Radio Fort Wayne Inc., Fort Wayne, Fourth Argument

# Late Subscribers Swell BMB to 455

#### MBS Only Major Network That Has Not Yet Applied

LAST WEEK IN September brought 154 subscriptions to BMB from stations rushing in their contracts for the continuing service under the new 15-point plan to get in on the 10% discount on their first year's fees. BMB discount goes to all subscribers getting their orders in before Oct. 1. Total station subscriptions received by that date were 455.

BMB also received subscriptions from three of the four nationwide networks-ABC, CBS and NBCbut acceptance of these is being withheld pending receipt of one from Mutual by agreement of the three networks and BMB in an effort to win the united support of all four, BMB President Hugh Feltis stated. This action is in line with a basic BMB principle of uniform station and network coverage, determined by the entire industry and applicable to all stations and networks, he said. It is understood that ABC and NBC have expressed willingness to make their subscriptions binding if CBS comes in too, but that all would prefer to have it a four-network deal. In any event, when their contracts

are finally made firm the three networks submitting them before Oct. 1 will be entitled to the 10% discount.

The network contracts cover their owned and operated stations as well as the networks themselves, BMB reported. In the regional network field, the Arrowhead Network has joined the New England regional as a BMB subscriber.

Paul West, president of the Assn. of National Advertisers and

vice chairman of BMB, when told of the situation, commented: "BMB as an organization has almost limitless opportunities to serve broadcasters as well as advertisers and agencies. Its

strength lies in its subscribers. Subscribing to BMB does not limit in any way a station's or network's individual research activities. In fact, BMB data can supplement an individual station's research findings and vice versa, making each more valuable. It will be to each station's and network's own individual benefit to subscribe to BMB."

Mr. West

Frederic Gamble, president of

# MAN WANTED!

Duluth, Minn.-An experienced radio man is needed to help Otto Mattick make his 3-state survey of KDAL's new 5000 watt coverage. The lucky man will be allowed to use Otto's slush-pumperator with the special skor motion.



Otto says, "Those guys at KDAL must be nuts to think this is a one man job. Have they forgotten they have 5000 watts at that blessed 610 frequency?"

Don't wait for over-worked Otto contact Avery-Knodel and find out that only the snow in winter out-covers KDAL in the north country.

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the American Assn. of Advertising agencies and also a vice chairman of BMB, said:

"The AAAA welcomes this evidence of continuing interest and support by broadcasters of BMB as a sound tripartite effort in developing uniform station and network research m e a s u r ements.

Mr. Gamble

Because the more broadcasters who support BMB the greater BMB's value to the industry, we sincerely hope all stations and networks will want to subscribe.'

Justin Miller, NAB president, was on his way to the West Coast and could not be reached for comment, but BMB pointed out that the influx of subscriptions is in line with the resolution of the NAB board on Sept. 18 "that NAB urge all its members to subscribe immediately to BMB."

Mutual's holdout is no effort to break BMB but this network is waiting for a report on the investigation of its engineering coverage technique by the BMB technical committee, according to Edgar Kobak, MBS president. He expressed the belief that BMB's costs are too high and that its methods can be improved, perhaps by adopting the method developed by Mutual in all or part.

New BMB subscribers not previously announced are:

New BMLB SUBSCHDEFS NOT Pre-viously announced are: WGNH WALA WSFA KECA KNX KEEN KGO KPO KOA KVOD WICC WDRC WONS WTIC WRC WTOP WMFJ WJAX WQAM WDBO WGST WGAU WRDW WTNT WRC WTOP WMFJ WJAZ WODO WIEV WBBM WENE KDSH KIDO WIEV WBBM WENE WJJD WMAQ WDAN WJFF WLDS WSIV WGBF WFTW WOWO WFBM WOI KCRG KSO WKBB KFJB KGLO KWAL KXEL KSAL WREN KALB KPRD KFLC KMLB KRMD WMTW WAGM WTVL WBOC WBZ WEEI WGTR WNAC WAB WX72 WKNZ WSOO WEBC WMFG WCCO KFAM KTRF WHLB KREB WREC WHEB KRES KMOX WMNE WHEB KOAT KFUN KCTN WMBO WENY WWSC WJTN WCBS WJZ WNBC WGNY WKIP WHLAM WNDR WGWR WBBB WDNC WFLB WFNC WFMR WLOE WEED WGTM KFYR WICA WTAM WHKC WCOL WFIN WTOL KOAL KTOK KTUL KVOO KEX WAZL WJAC KYW KDKA WCAE WSCR WZA WFTR WLVA KVOS KRKO KOMO KRBC KRBC-FM WBAP KUTA WDYA KRBC KRBC-FM WBAP KUTA WDYA KRBC KRBC-FM WBAP KUTA WDYA KRBC KKO WOND KAAR WHTN WSAX WEPM WOAY WEAU WJMC KWYO.

#### 45-Day FM

JUST 45 days after filing application at FCC, WKBR-FM Manchester, N. H., on Oct. 1 received special temporary authorization to commence operation on Channel 261, 100.1 mc, with 250 w. Conditional grant was received in late September. Gov. Charles Dale and Sen. Styles Bridges of New Hampshire were to participate in FM dedication ceremonies. The FM outlet's sister station, WKBR Manchester, began broadcasting a year ago. Granite State Broadcasting Co. is owner.

### **Radio Touches Of Campaign for Food**

Truman, Marshall and Luckmai Speak on Four Networks

EMERGENCY campaign to con serve American food supplies t permit greater aid to Europe dur ing the winter was formally opened last night with a kickoff broadcas



at 10:30 p.m. o all four majo networks. Presi dent Truman Secretary o State Marshal and Charle Luckman, Leve Bros. presiden and chairman o the special Citi zens Food Com mittee, wer

Mr. Luckman

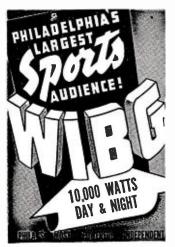
scheduled to appear on the broad cast.

First session of the full commit tee was held Wednesday. A. D Willard Jr., NAB executive vic president, represented the broad casting industry, appearing fo President Justin Miller who is on the West Coast. President Trumar Mr. Luckman and Cabinet mem bers outlined the problem.

With time a critical factor, MI Luckman already had starte screening media campaigns sub mitted by the six Lever advertising agencies as well as by network and other individual companies Special media committees are to b named to handle the whirlwincampaign to bring public suppor to the project, which is entirely voluntary.

Members of the broadcast com mittee had not been named Thurs day night but early action was ex pected. The broadcast phase of th drive is to bring facilities of al networks and stations into action Media activities probably will com under the over-all guidance of th Advertising Council, with the sep arate media committees plannin; the details.

At a news conference Wednesda Mr. Luckman reviewed the need fo quick action and outlined the gen eral conservation program.



**BROADCASTING** • Telecastin



#### Union Picks WARL For Taft Act Test **Regional Board Dismisses IBEW** Plea; Now Up to NLRB

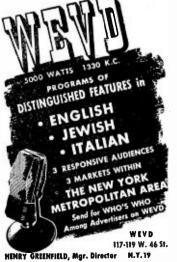
FIRST TEST CASE on anti-Com-munist provisions of the Taft-Hartley Act developed after AFL International Brotherhood of Electrical Workers petitioned for an election at WARL Arlington, Va. Since the top officers of this union have not signed affidavits that they are not Communists, the Baltimore regional office of the NLRB followed General Counsel Robert N. Denham's ruling that the union could not use the services of the board and dismissed the union's plea.

Union officers then appealed the case to the board as a whole. Meanwhile WARL officials maintain the position of "innocent bystanders" while union and NLRB officials decide the outcome. Frank U. Fletcher, station secretary, said the employes had made no demands on the station, except to ask for an election to determine the bargaining agent.

Labor and management officials throughout the nation are awaiting the decision with marked interest as a guide to future actions. There are signs that the Board will not rule until AFL and CIO conventions opening this week have taken a stand on signing the affidavits.

#### **NBC Raises Shelby**

APPOINTMENT of Robert F. Shelby, former technical develop-ment director, NBC Engineering Dept., as director of NBC's video engineering operations, was an-nounced Sept. 26 by Frank E. Mullen, executive vice president. Mr. Shelby will report to Noran E. Kersta, NBC television operations director, and co-ordinate plans for video expansion with O. B. Hansen, vice president and chief engineer. George M. Nixon, formerly assistant director, succeeds Mr. Shelby.





FOR THE OUTSTANDING contribution of WRVA Richmond to the promotion of highway safety Gov. William Tuck (c), presents the station with a certificate of achievement and merit from the Commonwealth of Virginia. Attending the ceremonies were (1 to r): E. H. Williams Jr., executive director of Governor's Highway Safety Committee; C. F. Joyner, commissioner, Virginia Division of Motor Vehicles; Governor Tuck; C. T. Lucy, WRVA general manager; Sam Carey, WRVA program

service manager.

## Plan to Create Three Grades **Of Operators Due for Review**

AN FCC COMMITTEE's report on the proposed creation of three grades of broadcast operators licenses [BROADCASTING, Aug. 4] probably will be ready for filing with the Commission late this month or early in November, authorities reported last week after the committee spent two days in closed session hearing "outside" reaction to the plan.

NAB went on record as approving the plan "in principle" but suggested several changes, while representatives of three unions which would be affected reportedly challenged the plan for fear that too great a relaxation of present operator standards might be in-volved. FCC Chief Engineer George Sterling, who presided, asked both the unions and the NAB to submit additional information within the next two weeks.

NAB Engineering Director Royal V. Howard recommended that a "grandfather clause" be added to the proposed change, to provide for automatic renewals of all present radiotelephone licenses in one of the three new categories.

This suggestion contemplates that holders of first-class tickets who have five or more years of broadcast experience would automatically receive renewals at the top level of the proposed new structure, as Broadcast Engineer Operators. First-class operators lacking these requirements would be licensed as Broadcast Technician Operators, while holders of second-class operator licenses would be licensed as Broadcast Radio Operators.

NAB also proposed that lifetime licenses be given to holders of first-class tickets with 10 or more years' experience, and that it be made clear that so long as a station employs a qualified operator it need not designate him chief engineer, technical supervisor, etc.

The unions represented were American Communications Assn., International Brotherhood of Electrical Workers, and National Assn. of Broadcast Engineers and Technicians.

The ACA delegation included Victor Rabinowitz, counsel; Geraldine Shan-dros, legislative representative, and other representatives from New York, Philadelphia, and Buffalo. Freeman L. Hurd of Washington headed the IBEW group, which included representatives from New York, St. Louis, Baltimore, Birmingham, and Charlotte. A. L. Pow-ley, president, and M. F. O'Donoghue,

#### WSYR-FM QUITS FMA DUE TO POLICY QUARREL

WSYR-FM Syracuse has resigned from FM Assn. on the ground that the new Board of Directors will not correct policies to which the station objects, Lansing B. Lind-quist, manager, has notified FMA President Everett Dillard.

The station points out that it joined FMA originally "with the thought that it would become a national promotion device for FM. Instead, it has become a trade organization per se, and we do not concur with many of the methods used by the Executive Council of the group. We believe it could serve a useful purpose promotion-wise, but that it has not done so; and we do not expect it to do so in spite of Mr. Dillard's leadership.'

counsel, participated on behalf of NABET.

NABET. The NAB group included Mr. Howard; Bryce Rea, attorney, and J. Allen Brown, assistant director of broadcast advertising. NAB's Radio Operators Li-cense Requirements Committee is head-ed by T. A. M. Craven, WOL Washing-ton, and includes Wayne Cribb, KHMO Hannibal, Mo.; Robert Mason, WMRN Marion, Ohio; Marshall Pengra, WBOM Oak Ridge, Ten.; Vernon Story, WBCC-FM Bethesda, Md.; Orrin Towner, WHAS Louisville. The FCC committee included Mr.

WHAS Louisville. The FCC committee included Mr. Sterling; George MacClain, law depart-ment; George K. Rollins, head of the new Radio Operator & Amateur Divi-sion, Engineering Dept; Ivan Loucks, also of the operator division; Miss Jen-nie Newsome and Dallas Smythe, ac-counting department.

### YOUR DOLLAR BUYS MORE THAN BEFORE in the BEST BALANCED MARKET in the U.S.



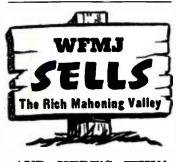


### Ever see a Spartan sell Tractors?

Farmer Cliff Gray sold 57 units of Ford-Ferguson tractors and Mercury and Ford cars within 60 days on his Monday through Saturday program, "The Piedmont Farm Hour". The average price of these 57 tractors and automobiles was \$1500. Total sales: \$85,500.



6000 watts day and night, 856 Kc. Rop. by Hotlingbory CBS Station for the SPARTANBURG-GREENVILLE Marke



#### AND HERE'S WHY! THERE'S MORE "SETS IN USE"

An Average of 45% More Than National Average

Youngstown Ratings of Network Shows Average 100% Higher

A Greater Audience at Lower Cost

Ask HEADLEY-REED



The ABC Station For YOUNGSTOWN, OHIO

### WBAL Case Continued; FCC Issues a Speed-Up Warning

A MONTH's continuance of the long-pending hearing on WBAL Baltimore's renewal bid and the application of Drew Pearson & Robert S. Allen for the station's clear-channel facilities was allowed by FCC last week, but with a warning that further delays will not be countenanced.

The hearing, to have started today (Monday), was postponed to Nov. 3 on petition of WBAL, which had asked for a 60-day delay on grounds that it had been unable to complete preparation of its case.

FCC Comr. Rosel H. Hyde, who heard the postponement plea Tuesday as presiding officier designated for the hearing, insisted that "long delays" serve neither public interest nor the applicants, and cautioned both sides that if they come up to the new hearing date unprepared, then "the responsibility will just have to rest with" them.

William J. Dempsey of the Washington law firm of Dempsey & Koplovitz, defending the Hearst station's request for more time, pointed out that "responsible personnel" of WBAL had been engrossed for several months with moving the station into new quarters and with getting its television affiliate ready for operation, with the result that they had not had sufficient time to devote to the renewal case.

#### Cites Time Length

To Comr. Hyde's observation that a lengthy delay would not serve the public interest, Mr. Dempsey replied that for eight months the case was seemingly of "so little" public interest that "the Commission didn't even put out issues on it." He pointed out that WBAL's renewal application was designated in February 1946 as a hearing case but that the issues on which the hearing would turn were not announced by FCC until the following November. The hearing date, he noted, was postponed "several times" on the Commission's own motion.

WBAL's plea for continuance was filed immediately after the Court of Appeals for the District of Columbia denied, on Sept. 26, the station's petition for a stay order enjoining FCC from proceeding with the hearing. This petition was coupled with an appeal, still pending, from the U. S. District Court for D. C.'s dismissal of the WBAL suit seeking to force FCC to "correct" its Blue Book's references to the Baltimore station before going ahead with the renewal proceedings [BROADCASTING, July 7].

Both Comr. Hyde and FCC General Counsel Benedict P. Cottone noted that WBAL had known since July that the hearing was scheduled for Oct. 6, and questioned the late date of the plea for continuance. Mr. Dempsey contended that the pendency of the petition for a stay order, coupled with the fact that a similar order had at one time been issued by District Court, made it appear inadvisable to apply for postponement while the request for stay order remained unanswered.

Marcus Cohn of the firm of Cohn & Marks, representing Messrs. Pearson & Allen's Public Service Radio Corp., said his clients preferred to go ahead with the hearing but that they wanted WBAL to have "every opportunity" for preparation so there could be no claim of insufficient time. He suggested, however, that the continuance be cut from the requested 60 days to 30.

Mr. Dempsey said that, barring some development "which I can't envision happening," WBAL could be ready in 60 days but that he felt its preparation would be "seriously prejudiced" by any postponement substantially less than that. He indicated, however, that WBAL would "do our best" to meet the new deadline.

#### Says WBAL Had to Move

Comr. Hyde said he felt the lack of preparation was "largely due to the way applicant has chosen to conduct his business." His reference was to the station's continued attention to moving into new quarters and its television installation when it was known that the hearing was coming up. Mr. Dempsey reiterated that WBAL had no choice but to move into new quarters and that it considered the offering of television service to be an important contribution to public interest. Comr. Hyde conceded that "problems" were involved, but insisted that he felt the hearing should not be delayed "a day longer than necessary."

WBAL is one of the stations cited in FCC's Blue Book for purportedly high percentages of commercial time. The station claims

#### **K-F Renews**

KAISER-FRAZERCo. through Swaney, Drake & Bement Inc., Chicago, is renewing current \$500,000 spot campaign on over 200 stations in all markets where dealer-distributor franchises have been contracted. Agency indicated that Kaiser-Frazer will use every 50 kw station in the country where time is available. Campaign will run for 26 weeks, using average of three ET spots daily on all stations. Few station changes have been made from original schedule [BROADCASTING, Aug. 26].

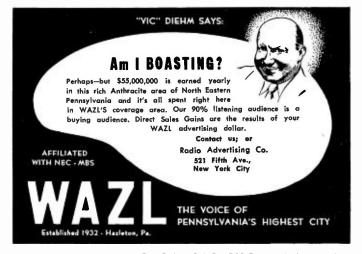
the references are "false, distorted and misleading" and that they prejudice its chances of a fair hearing unless first corrected." WBAL also contends that Messrs. Pearson & Allen's application for the station's 50-kw, 1090-kc facilities was prompted by the Blue Book references and that without them the station would have been granted renewal without hearing.

#### WFIL ESTABLISHES N. Y. SALES OFFICE

WFIL Philadelphia has established a New York City sales office at 11 W. 42d Street, according to an announcement by Roger W. Clipp, general manager of WFIL Stations.

The office will be under supervision of John E. Surrick, sales manager of WFIL Stations. The office will handle business for both WFIL and WFIL-TV. "We especially look forward to furnishing the prospective television advertiser with prompt and comprehensive information on every phase of television time-buying," Mr. Surrick said.

Direct telephone tie-lines will lead in to the station's Philadelphia headquarters. New York number is PEnnsylvania 6-1100. The office's activities will also be coordinated with the Katz Agency offices, 500 Fifth Ave.



#### MILLER SAYS CITIES, TOO, LOSING RIGHTS

CITIES are being crowded out of their inherent rights by Federal bureaucracy, just as broadcasters are being regulated beyond freedoms guaranteed by the Constitution. NAB President Justin Miller told the National Institute of Municipal Law Officers in an address delivered last Monday in Los Angeles.

"At the point where regulation by Government constitutes an abridgment of either press or speech, the power of Congress under the commerce clause ceases," Judge Miller said.

Broadcasters are becoming increasingly conscious of their civic responsibilities, he told the institute, "and are not only willing but anxious to cooperate with local government officials in all movements for the welfare of their municipalities." He referred to the 109 broadcast stations licensed to cities, educational institutions and religious groups as evidences of the common problem and the common interest in education.

Judge Miller drew an analogy between municipal and radio problems of traffic regulation, urging consideration of problems such as location of transmitter towers in over-all city planning and zoning.

He said any such plan "should contemplate not only proper facilities and safeguards for aviation, but also the placement of towers for broadcasting. This becomes more and more important as FM and television stations increase. These short-range broadcasting facilities call for more and more towers in each community. With the coming of facsimile and ultrafax there will be even greater need for such facilities."

#### **Cold Tablets Drive**

GROVE Laboratories Inc., St. Louis, soon will begin a national campaign with extensive use of radio to reintroduce Bromo Quinine cold tablets to the market after an absence of six years. The tablets will be distributed nationally about Dec. 1. Duane Jones Co., New York, is the agency.

Showmanship

— in Programming

- in Promotion

National Representative

JOHN BLAIR & CO.

- in Merchandising

That's what keeps listeners tuned in

—and keeps KDYL advertisers happy!

### **Reduce Spots to 50 Seconds in Length** To Meet 3-Minute Rule, Says Wheeler

By Clarence Wheeler, Vice President WHEC Rochester

TIMEBUYERS, spot advertisers and stations doing business with them are properly concerned over the fact that the "threeminute rule" in the new code will drastically cut down announcement availabilities. Ted Streibert of WOR expressed the problem clearly at the Thursday morning code session at Atlantic City



when he observed that under this rule we would no longer be able to run three one-minute transcribed announcements in a fourteen-minute, thirty-second participation program and then follow it with a station break.

This is a problem that affects affiliates and independents alike. We have a solution to offer. If Paul Raymer's proposed National Spot organization were a going concern, we could submit the solution to them. We would like you to submit

Mr. Wheeler

it to the industry by publishing this letter. Reduce so called "one-minute announcements"

to fifty seconds. We maintain that by the judicious use of words, any product that can be sold in one minute can be sold in fifty seconds. For that matter, the necessity for keeping within fifty seconds might even result in eliminating some of the sound effects that are the real cause of listener annoyance with commercials. So, cut one-minute transcribed announcements to fifty seconds and live copy to one hundred words which can be read in fifty seconds.

The result would be that we could run three such announcements in 141/2 minutes and still put on a station break following. If agencies, advertisers, national reps and transcription companies are concerned over loss of availabilities, here is a way for them to help themselves—by adopting a "fifty-second rule" so they can live under the "three-minute rule."

#### Movie Men Protest New AGENCY **EXECUTIVES** Weekly 'Telefilm' Plan AT BANKERS MEETING

DESPITE refusal of major film studios to grant permission, Telefilm Inc., Hollywood, will release its new television newsreel Telefilm Snapshots, containing clips of motion picture stars, to video stations nationally. With question never having been settled by standard motion picture newsreel companies, move may launch precedential test on how far contract rights to an actor extends. Newsreel shows Virginia Mayo, Danny Kaye, Jack Carson, Mickey Rooney, Frank Sinatra and Keenan Wynn, whose inclusion was protested by Samuel Goldwyn, Warner Bros., MGM.

UTAH'S NBC

ADVERTISING agency executives, public opinion analysts and merchandising officials are sharing the platform with bankers at the 32d annual convention of the Financial Advertisers Assn., which opened yesterday at the Waldorf-Astoria Hotel in New York and will continue through Thursday, Oct. 9.

James M. Wallace, vice president of N. W. Ayer & Sons, and Dr. Claude Robinson, of Opinion Research Corp., Princeton, N. J., will report to the convention on results of a national opinion survey just completed for the Assn. of City Reserve Bankers. Chester Gilbert, manager of the retail finance division of Westinghouse Electric Corp., is slated to speak at the general session on "Effect of Installment Sales on Public Relations."

Eight business sessions and 26 departmental and clinic sessions are to be held during the convention. Speakers at the "FAA School Sessions" will include the following advertising executives: Frederick B. Ryan Jr., president, Ruth-rauff & Ryan, "Planning Your Advertising"; Walter Weir, president, Walter Weir Agency, "Advertising Text and Copy"; Sanford Gerard, Lennen & Mitchell art director, "Advertising Design, Layout and Art"; Ben Dalgin, New York Times art and reproduction director, will cover "Advertising Production and Media" at the final school session on Thursday.





BROADCASTING . Telecasting

EDITOR, BROADCASTING:

Thanks so much for sending me your new Comparative Network Program-Sponsor Schedule . find this schedule most helpful for easy reference, and will be happy to receive the new ones as you bring them out.

Harry Ackerman, Vice Pres. Young & Rubicam New York

\* . EDITOR. BROADCASTING:

Thanks for publishing the Comparative Network Schedules. I keep it on my desk as a ready reference. I am sure it will continue to be a very useful piece of equipment.

> T. J. McDermott N. W. Ayer & Son New York

#### EDITOR, BROADCASTING:

Thank you very much for the Comparative Network Scredules. Since the networks stopped publishing these I have missed them badly and am delighted that they will again be available.

\* .

Linnea Nelson

J. Walter Thompson Co. New York

\* \*

EDITOR, BROADCASTING:

This is one of the first pieces of promotional material that has come across my desk that has a real use.

> Clarke A. Snyder Bulova Watch Co. New York

# Open Mike

(Letters are welcomed. The editors reserve the right to use only the most pertinent portions.)

#### Gee, Mike: Thanks!

SINCE PUBLICATION of the first Comparative Network Schedules in our Sept. 8 issue, we have received many letters from subscribers, some of which are excerpted in "Open Mike." We had experimented for weeks with format, realizing that for greatest utility and reference value the Schedules should be reproduced on a double-spread, without trick foldings or jig-saw treatment. The Schedules, a copyrighted BROADCASTING feature, will be published the first issue of each month. Refinements will be made as we gain experience. We appreciate reader comments and the helpful suggestions which already have resulted in improvements. We invite criticism. Our desire is to make the Schedules as comprehensive and all-inclusive as the double-spread space limitation permits.

EDITOR, BROADCASTING:

I have at my elbow a copy of the

Comparative Network Program

Schedule and have used it a half

dozen or more times since it was

published. I can see where this

information will come in very

The schedules are reproduced

most effectively and are very con-

venient, not only from a program

angle but from a sponsorship angle.

will serve me immeasurably.

Thanks for the good idea.

EDITOR, BROADCASTING:

EDITOR, BROADCASTING:

again in October.

more of these?

their issue.

New York

fantile Paralysis Inc.

I feel these monthly schedules

New York

Just a shortie to tell you how very much I enjoyed the insert in

current BROADCASTING showing network comparative shows-ex-

tremely useful-hope you'll do it

\* \* \*

The Comparative Network Pro-

gram-Sponsor Schedule contained in your current issue is the best thing that has come across my

desk in quite some time. Would it be possible for us to get about six

\* \* \* EDITOR, BROADCASTING:

Tim Kilduff

J. C. Kellam, Gen. Mgr.

WSAI Cincinnati .

\* \*

Betty Ruth Bruns Ted Bates Adv.

handy on a long-range set-up.

EDITOR, BROADCASTING:

The Comparative Network Schedule is a very handsome job. I assure you it will get a great deal of use in my office.

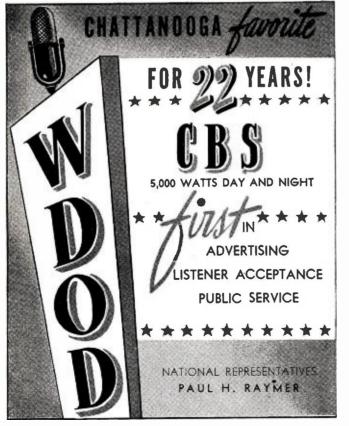
William B. Lewis Kenyon & Eckhardt New York

EDITOR, BROADCASTING:

Just a note to tell you how much we appreciate the Comparative Network Schedule which was published in the last issue of BROAD-CASTING.

This is indeed proving to be a very useful tool. Mary Dunlavey Pedlar & Ryan

New York



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EDITOR. BROADCASTING:

One of the most attractive features in the recent issue of BROAD-CASTING was your Comparative Network Program and Sponsor Schedules displayed in a colorful double truck spread.

Perhaps I am a little presumptuous but I should like to suggest that if you find others who agree, and you find the job not an impossible one, such a schedule might become the desk piece for practically every subscriber to BROAD-CASTING Magazine. I know I removed it from the magazine itself and I am keeping it handy for I have referred to it any number of times. It is really a very fine working tool.

Cy King Station Director WEBR Buffalo \* \*

EDITOR, BROADCASTING:

Just a note of appreciation for your Comparative Network Program-Sponsor Schedule as printed in your Sept. 8 issue of BROAD-CASTING.

This is indeed a helpful service to time buyers, as well as many other comparative uses. BROAD-CASTING is, as always, "on the ball."

Robert J. Roth Jr.

Director of Radio and Promotion Byer-Rolnick Co. Garland, Tex.

\* \*

EDITOR, BROADCASTING:

... vour new Comparative Network Chart . . . idea is excellent because it shows the complete weekly schedule on all networks at a glance.

> Robert W. Buckley Dancer-Fitzgerald-Sample New York

#### D.C. FM Fight

THREE-WAY fight for remaining Class B FM channel in Washington, D. C., area (No. 290, 105.9 mc) was precipitated when WARL, daytimer in nearby Arlington, Va., applied for the channel. WPIK Alexandria, Va., and Montgomery FM Broadcasting Corp., Silver Spring, Md., both have Class A FM grants but are seeking to change to Class B.

KTBC Austin, Tex. In your . . . issue you have the MORE LISTENERS THAN network comparative program ANY TWO PRIVATE COMchart as a center spread. When I MERCIAL STATIONS IN THE saw the layout earlier this week HUNDRED MILLION DOLLAR my reaction was one of pleasure RETAIL MARKET OF EASTbecause, believe it or not, we have ERN CANADA use for such a chart here. I also B.B.M. assume that there are many other **5000 WATTS** organizations and commercial en-630 KC terprises who would like to have Ask Jos. Weed & Company such a chart, which has been unavailable since NBC discontinued 350 Madison Ave., N. Y. CFCY Howard J. London, Radio Director The Friendly Voice of the Maritimes The National Foundation for In-CHARLOTTETOWN

# FCC Budget Request Hearing Today

#### Little Variance Is Seen From \$7,300,000 Requested

FCC's 1948-49 budget request-expected to range between six and a half and seven and a half million dollars-will be presented to the Budget Bureau in sessions starting today (Monday).

The Commission is now operating under a \$6,240,000 appropriation, its largest peacetime grant. FCC authorities have implied that any substantial cutback will depend primarily on "catching up" with the current workload. But, in the broadcasting field at least, the Commission has made only comparatively short strides in that direction since its current appropriation went into effect.

Observers consequently saw little reason to expect that the new request would vary much from FCC's original overall bid for \$7,300,000 for 1947-48, even though the pace of new applications now appears to be slackening.

This belief was not weakened by recollections that FCC Chairman Charles R. Denny, appearing before the Senate Appropriations Committee last June, ventured that "if we could clean up [the AM] backlog and be current by the end of this coming fiscal year [June 30, 1948], then we could cut back to a normal level, if the backlog is gone and nothing else occurs."

There appears almost no chance that the backlog will be "gone." Chairman Denny himself told committeemen that even if no new applications were filed "we would do well to be on a current basis by June 30, 1948." Applications are still coming in, although somewhat more slowly.

At another point, testifying before the Senate Appropriations Committee, Mr. Denny implied that the Commission might never take a real backward step-that ultinately the Commission would have to grow. He conceded that expansion will not continue at "anything ike the rate it has been going in :he last year." He noted that both



. . .

1946-47 and 1947-48 have been "abnormal" years. "After that," he said, "it may be that the size of the Commission staff can be reduced, but in 10 years it will have to be substantially bigger . . .'

It was not known late last week whether Chairman Denny, busy winding up affairs of the International Telecommunications Conferences at Atlantic City, would be able to attend the meeting with the Budget Bureau today. If he is absent it was thought that Comr. Rosel H. Hyde would lead in the presentation of FCC's case with respect to broadcast activities, with Comr. Paul A. Walker probably taking the lead in matters relating to common carriers.

It was thought that all Commissioners who are able to attend would be present, in addition to top-level staff executives. Comr. Robert F. Jones' attendance would find him in a new role-a year ago, as a member of Congress, he was on the House Appropriations Committee which passes on, rather than originates, budget requests. Besides the heads of the various departments, FCC's acting Executive Officer Kenneth Holl, formerly of the Budget Bureau, was considered almost certain to be on hand.

#### Procedure Followed

The conference with Budget Bureau officials normally consumes from one to two days. The Bureau then prepares its own estimates of the agency's needs, and these, perhaps with additional revisions, are ultimately transmitted to Congress in the President's budget message opening the new session in Janu-

ary. Members of the Congressional which appropriations committees, which last year held budget hearings on independent agencies in May and June, have indicated a desire to get the hearings under way much earlier this year-perhaps starting in November.

Two questions will be prominent in the minds of Budget officials when they start today's session and later when they prepare to get their recommendations in shape: (1) what has FCC accomplished under the appropriation granted for the current year, and (2) what is the size of the job it faces?

In the field of broadcasting, which occupies a major share of FCC attention, the records show that in number of grants FCC has moved much more slowly since July 1, when the appropriation became effective, than in other postwar months. This is attributed at least partially to the absence of three Commissioners attending international conferences and that summer months are "vacation months."

Authoritative but unofficial estimates place the number of AM new-station grants between July 1 and late September at about 75; in FM 80, and in television three. By comparison, in the period from September 1946 to September 1947, new-station grants approximated 576 in AM, 387 in FM, and 33 in television.

The overall broadcasting workload is lighter now than when FCC last went before an appropriations committee, in May and June, but the bottom of the backlog is not in sight. Chairman Denny reported then that there were about 1,000 pending applications for new AM stations or changes in existing facilities, with 291 for FM and 15 for television. Today there are approximately 1,100 for new or im-proved AM facilities, 13 for FM stations, and 16 for television.

#### NBC's Engineers Confer At Headquarters in N.Y. NBC engineers from the company's offices in cities other than New York held their annual meeting

last week with O. B. Hanson, NBC vice president and chief engineer and other members of the engineering department in New York. Administrative and operational problems as well as new equipment design and development for television and FM were discussed.

Visiting engineers included Albert E. Johnson, Washington; Howard C. Luttgens, Central Division; Samuel E. Leonard, Cleveland; Robert H. Owen, Denver; Alfred H. Saxton, Western Division, and Cur-



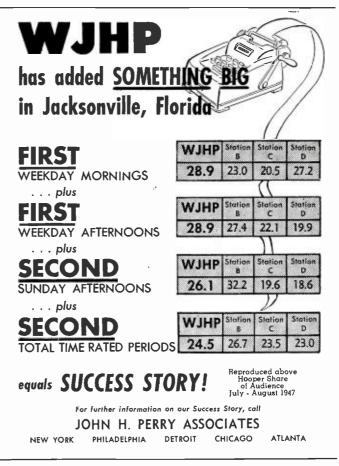
Oct. 6-8: Assn. of National Advertisers annual meeting, Hotel Chalfonte, Haddon Hall, Atlantic City.

- Oct. 6-9: Financial Advertisers Assn. Convention, New York.
- Oct. 12-15: AAAA Pacific Council an-nual meeting, Ahwahnee Hotel, Yo-semite National Park, Calif.
- Oct. 13: RMA Section meetings, Roose-velt Hotel, New York.
- Oct. 14: RMA Division and committee meetings, Roosevelt Hotel, New York. Oct. 15: RMA Board of Directors. New IRE Bidg., New York.
- Oct. 20: Clear Channel Hearing, FCC Hdqrs., Washington, D. C.
- Oct. 23-25: Life Insurance Advertisers Assn. annual meeting, Chateau Fron-tenac, Quebec.
- Oct. 24-25: Kentucky Broadcasters Assn. fall meeting, Irvin Cobb Hotel, Paducah. Ky.
- can, Ky.
  Oct. 27-23: Canadian Assn. of Broad-casters Board of Directors meeting, Toronto.
  Oct. 27-29: School Broadcast Confer-ence, Hotel Continental, Chicago.
  Oct. 29-31: Assn. of Canadian Adver-tisers annual convention, Royal York Hotel, Toronto.

- Nov. 1: NARBA Engineering Conference, Hayana.
- Nov. 3-5: National Electronics Confer-ence, Edgewater Beach Hotel, Chicago. Nov. 8-9: Southwestern Assn. of Adver-tising Agencies fall convention, El Paso, Tex.
- Nov. 13-15: National Assn. of Radio News Directors, Second Annual Con-vention, Washington, D. C.

FRANK U. FLETCHER, Washington radio attorney, has moved his offices from the Woodward Building to 418-419 Munsey Bidg. 1329 E St., N. W.

tis D. Peck, San Francisco. F. A. Wankel. Eastern Division engineer. also was in attendance.



# WHO

is

"Listened-to-Most"

in **74** of Iowa's 99 Counties (during daytime)

Write for complete facts!

50,000 Watts Des Moines

FREE & PETERS, Inc. Representatives

### NRDGA Plans Radio Awards For Stores Using Broadcasting

SECOND annual awards contest for best broadcasts by retail stores will be staged by National Retail Dry Goods Assn. Plans for the competition were drawn up last Monday at a meeting of NRDGA and NAB officials, held at the NRDGA New York offices.

Six types of programs will be eligible for participation in the national contest. They will be classified on the program's primary audience appeal. Types of appeal are children's programs, teenagers, women, men, farm listeners, and general family and miscellaneous.

Awards will be based on programs which best achieve objectives and reflect individuality and personality of the store's trading area. This factor will be more important than actual production quality.

Winners will be announced at the NRDGA's mid-January convention in New York. Entries will close in mid-December.

New feature of the 1948 NRDGA convention's radio session will be participation of the contest winners on the program at which awards are announced. Main purpose of the contest is to promote and reward good radio advertising by retailers.

Attending the meeting in New



York were William T. White, Wieboldt Stores, Chicago; Howard Abrahams, NRDGA sales promotion manager; Walt Dennis, Allied Stores; Frank E. Pellegrin and Lee Hart, director and assistant director respectively of the NAB Dept. of Broadcast Advertising; J. Robert Gulick, WGAL Lancaster, chairman of the NAB Retail Subcommittee.

Mr. White has been tentatively named moderator of the convention radio session.

### Bolling Co. Takes Over Universal on West Coast

WITH Universal Radio Sales headquarters in San Francisco having been discontinued as of Oct. 1, The Bolling Co., Chicago and New York, has taken over selective lists of Pacific Coast stations represented by former firm.

Bolling has established West Coast offices at 6757 Hollywood Blvd., Hollywood, with Barry Keit named West Coast manager. Mr. Keit formerly had been Los Angeles area sales manager of Universal. Simultaneously with switch Bolling has been named representative by KXLA Pasadena; KSFO San Francisco and KXA Seattle.

### Baseball Ban Prompts WARL To Ask for Anti-Trust Action

AN INVESTIGATION of "monopolistic and restrictive broadcast practices of the major and minor baseball leagues of this country" was requested by WARL Arlington, Va. last week in a letter to the Dept. of Justice.

"The practice complained of is that of restricting the opportunity of radio stations to broadcast descriptions of baseball games played by competitive leagues," WARL declared, asking for "appropriate action under the antitrust laws" if a Justice Dept. probe discloses monopolistic practices.

The letter, sent Thursday by Frank U. Fletcher, Washington radio attorney and half owner of the station, grew out of WARL attempts to line up permission to carry descriptions of games involving the New York Giants and the Brooklyn Dodgers. The Giants and Dodgers are in the National League while Washington, D. C., in whose metropolitan area Arlington is located, has a team in the American League.

Mr. Fletcher wrote that National League President Ford Frick told WARL he had no objection to such broadcasts "provided Clark Griffith owner of the Washington, D. C., Senators, did not have any objection." Mr. Griffith, according to WARL, "flatly refused to give his consent to any such broadcasts."

Mr. Griffith's reasons, the WARL executive wrote, "were (1) that such broadcasts might make less valuable the sale of the broadcast rights to the Senators' games, and (2) that there was an agreement among the Leagues 'not to invade each other's territory.'"

Mr. Fletcher said "other sources" led him to believe "that this 'agreement' is formalized into a written understanding." Whether it is or not, he added, "it is obvious from the illustration above that monopolistic broadcast practices are being carried out."

He said WARL "is advised that the same restrictive practice is followed where a town, not having a major league team, does have a minor league team. Here, if a local radio station desired to broadcast a major league game, it would not be permitted to do so unless the minor league team gave its consent. We are informed that instances have occurred which prevented the broadcast of the major league games."

Mr. Fletcher argued that "the major league baseball games belong to the American public, and that such stations or advertisers who are willing to pay a negotiated price for the privilege of broadcasting such games should not be deprived of such opportunity by virtue of a monopolistic agreement designed solely to hold up the price of the broadcast rights to a game in an entirely different league."

His letter, addressed to Assistant Attorney General John F. Sonnett, of the Anti-Trust Division, said "WARL will be more than pleased to give testimony as to the incident described above, and to cooperate in every way possible ..." Meantime Mr. Fletcher undertook to gather data from othei stations relating to their experiences in securing baseball broadcast rights, and urged those who had encountered situations similar to WARL's to communicate with him or the station.



Winston - Salem, North Carolina Representative: The Walker Company

# Radio-TV Draw Huge Series Audience

#### Half - Million Estimated **To Have Seen Games** Via Television

BY RADIO and television the 1947 World Series between the New York Yankees and Brooklyn Dodgers was available to the largest out-of-park audience ever to receive a sports event, and this without any visible effect on the number of fans attending the series in person, as the opening day's game was watched by an all-time record series crowd of more than 73,000 persons.

First series ever to be televised, :his year's games were seen in that nanner by well over half a million viewers, according to industry esimates. Comparing these games with the Joe Louis-Billy Conn fight ast year, video's biggest event to late when between 150,000 and 175,000 persons saw the fight that vay, J. R. Poppele, WOR vice president and president of Television Broadcasters Assn., pointed out before the series started that 'Now, with over 50,000 television eceivers distributed in homes and oublic places throughout metropolian New York, New Jersey, Southrn Connecticut, the Albany-Troy-Schenectady area, Philadelphia, Baltimore and Washington, it is uite likely that 600,000 to 700,000 vill see the Yankee-Dodger games."

#### Joint Sponsorship

The telecasts were jointly sponored by Ford Motor Co., which ad sponsored telecasts of the Dodgers home games throughout the season on WCBS-TV New York, ind Gillette Safety Razor Co., for he ninth consecutive year sponsor f the World Series broadcasts on Autual. Games were telecast by all tations within reach of New York y coaxial cable or radio relay and vere originated by the three New Cork stations in turn, with Robert amieson, assistant manager of the Ju Mont station, WABD, chosen to oordinate all video activities.

The broadcasts were within reach f 29,089,000 of the nation's 33,-'98,000 radio homes, Mutual re-orted, a million and a half more



DANVILLE, VIRGINIA

The Voice of the Rich Piedmont Region Now 5000 Watts 1000 Night

PHONE SANDY GUYER DANVILLE 2350

\* In a certified postcard survey just completed 79.7% of the replys in Danville, Schoolfield and Pittsylvania County show WBTM the outstanding favorite, as it has been for 17 years.

American Broadcasting Company GEORGE P. HOLLINGBERY CO. National Representatives

than last year as a result of power boosts for MBS affiliates in major markets, with even this figure further expanded by other stations into the network for the series only. In addition to the more than 500 stations broadcasting the games in the U. S., Hawaii and Alaska, the series was also carried by 64 CBC stations in Canada. Special broadcasts in Spanish were shortwaved to listeners in Latin America and the Armed Forces Radio Service also transmitted the series broadcasts by shortwave to service personnel abroad and at sea.

#### Coverage

Video set-up for the series rotated the telecast originals among the three New York stations, all of which broadcast all games. The video programs were also fed by coaxial cable to Philadelphia, for sumultaneous broadcasting by WPTZ and WFIL-TV, and to Washington, where the video World Series reports were carried by WTTG and WNBW. WRGB Schenectady also telecast the games for its audinece, receiving the sig-nals from New York via the new microwave radio relay system which was formally put into use last Monday, day before the first series game.

The three New York stations cooperated in announcing the games as well as in picturing them. Bob Stanton, NBC video sports announcer, who did the play-by-play oral account for the Tuesday originated telecast by WNBT, handled color for Bill Slater, WABD sportscaster, on Wednesday when the game was picked up by WABD, and for Bob Edge, WCBS-TV sports announcer, on Thursday and Friday, when that station originated the programs. Mr. Edge was scheduled to assist Mr. Stanton on Saturday and Mr. Slater on Sunday and Monday, if the series ran that long.

Video pickups were directed for WNBT by Bill Garden, for WABD by Jack Murphy and for WCBS-TV by H. B. Swope Jr. Under orders from their sponsors, the stations did no experimenting with new techniques during the series.

#### Pre-Series Troubles

For television, the weeks immediately preceding the series provided more excitement than the games themselves. Rejection by Baseball Commissioner A. B. (Happy) Chandler of the \$100,000 offer of Liebmann Breweries because a beer tie-up would not be good for baseball and of lesser offers from Ford and Gillette because they did not match the \$100,000 figure set by baseball for the series video rights left hanging the question of whether or not the games would be televised until four days before the first game.

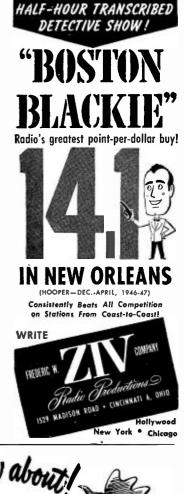
When Mutual, whose broadcast-ing contract for the series, which runs through 1951, also gives this network first video rights, failed to produce an acceptable offer, the three New York telecasters wired to Mr. Chandler a joint offer of \$5,000 a game with a minimum guarantee of \$25,000 for the series to televise it on a sustaining basis. John F. Royal, NBC vice president, followed up the wire with a personal visit to the commissioner's midwestern headquarters and, when this was finally turned down, made an offer of \$65,000 on behalf of RCA.

#### Ante Upped

Since Gillette, by virtue of its sponsorship of the series broad-casts for nine years had a "moral prior right" to the telecasts, Mr. Royal made his offer for RCA subject to Gillette's refusal to match it. Gillette and Ford, whose original offer of \$60,000 had been rejected earlier, agreed to up their ante by \$2,500 each and the deal was made on that basis.

Meanwhile, Strauss Stores Corp., radio and automobile accessories retail chain in New York and New England, was "frantically trying to get in an \$85,000 offer to sponsor the television baseball show exclusively," the company's president, I. M. Strauss, reported early last week. When they finally reached a baseball spokesman on Friday, Strauss representatives were told a deal had already been closed and they then went after Mutual to see if they could join the series sponsorship with Ford and Gillette.

(Continued on page 85)



· RADIO'S THRILLING



#### Groceries

#### (Continued from page 18)

stations derived their income from commodity groups in this order: department stores, groceries. jewelry and silver, automotive, household equipment and medicine. Medium stations' sources were groceries. department stores. jewelry and silver, automotive, household equipment and medicine. For large stations, groceries, jewelry and silver, medicine, automotive, department stores and confections.

#### **Management Group**

AMERICAN Management Assn. held its personnel conference last Friday (Oct. 3) at New York's Pennsylvania Hotel with Ernest de la Ossa, personnel director of NBC, as presiding officer. "Employe Education and Opinion" was the general subject of the conference.

### NOW 5000 WATTS



Yes, It's NEW in SPOKANE, WASHINGTON Since September 1st K NEW **5000 WATTS Cleared Regional Channel** Mutual-Don Lee Network \* Newest Equipment **Most Modern Studios ★** Experienced Personnel "Reach the Rich Inland **Empire With KNEW**" HARRY LANTRY, Manager ilman, Nicoll & Ruthma National Representatives

#### COMMERCIAL PROGRAMS AND ANNOUNCEMENTS

Distributed by Type of Station and Commodity Advertised

1

	PROGRAMS (Total Commercial Time — 100 % ) Type of Station				ANNOUNCEMENTS				
					(Total Comml. Announcements == 100 % ) Type of Station				
	Small 250w & less	Medium 500w to 5kw	Large 7.5kw to 50kw	Average All types	Small 250w & less	Medium 500w to 5kw	Large 7.5kw to 50kw	Average All types	
COMMODITY									
Agriculture	1.7%	2.4 %	1.8 %	2.1 %	1.3 %	2.3 %	0.9 %	1.7 %	
Alcoholic Bevs	1.9	2.1	1.6	1.9	1.8	3.0	2.6	2.4	
Amusements	1.9	1.4	0.4	1.5	6.0	7.4	4.8	6.4	
Automotive	5.9	8.4	6.6	7.2	9.0	7.6	5.8	8.2	
Building Maters	1.2	1.7	0.9	1.4	1.7	2.2	0.9	1.9	
Civic & Polit	0.3	0.1		0.2	0.2		→	0.1	
Confections	0.9	1.6	2.2	1.4	1.0	1.6	5.2	1.6	
Cinrs. & Lodrs	0.7	0.9	0.4	0.8	2.4	2.5	0.8	2.3	
Dept. Stores	7.1	7.8	4.5	7.1	17.3	14.3	5.5	15.1	
Educational	0.6	0.1	0.1	0.3	0.4		0.1	0.2	
Financial	2.1	1.2	2.4	1.7	2.9	່ 2.8	1.9	2.8	
Groceries	24.0	27.0	29.2	26.1	13.3	15.2	21.7	14.8	
Household Equip	5.8	5.2	3.5	5.2	8.3	7.6	1.5	7.4	
Hotels & Rests	0.8	0.4		0.5	4.7	2.4	0.4	3.4	
Industrial	1.1	1.5	1.7	1.4			0.2	0.1	
Insurance	1.4	1.5	1.3	1.4	0.5	0.7	1.0	0.6	
Jewelry & Silver	2.6	2.4	1.6	2.4	11.2	8.8	14.1	10.5	
Medicine	8.6	8.5	11.1	8.9	6.8	7.6	13.9	7.7	
Miscellaneous	1.4	0.5	0.5	0.8	1.0	0.8	0.6	0.9	
Musical Insts	2.1	0.7	0.4	1.2	0.9	0.6	0.1	0.7	
Office Supplies	1.3	1.4	1.7	1.4	1.1	0.8	0.3	1.0	
Prof. Services	1.7	1.3	2.4	1.6	3.0	2.7	0.9	2.7	
Publications	1.5	1.8	2.2	1.7	0.6	1.0	3.2	1.0	
Public Utils.	0.7	0.7	0.3	0.6	0.6	0.7	1.0	0.7	
Radio	1.4	1.2	0.4	1.2	0.8	0.8	0.4	0.7	
Religion	9.0	6.1	0.4	6.5	'	0.4		0.2	
Sporting Goods	0.5	0.3	3.6	0.8	0.3	0.4	0.3	0.3	
Tobacco	3.2	3.0	2.8	3.0	0.2	0.6	1.1	0.4	
Toiletries	8.0	8.4	15.9	9.3	1.0	3.9	9.4	2.8	
Transportation	0.6	0.4	0.1	0.4	1.7	1.3	1.4	1.5	
	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	100.0 %	

**Total Sponsored Time** 

Total Sponsored Announcements

NOTE: Percentages are calculated from the LENGTH of the program in minutes so that long and short programs receive their proper weight.

#### Ban on FM

(Continued from page 17)

tension could be worked out, and expressed belief that by that time a satisfactory solution could be developed.

Mr. Petrillo told the news conference he had wired John Shepard 3rd, chairman of the board, Yankee Network, asking if Atlantic City reports were true which quoted him as saying the network was openly defying the union by duplicating without permission. He said Mr. Shepard had not replied.

Asked whether future negotiations after the current decision would be handled by the AFM and FMA, Mr. Petrillo said that was still undecided but he preferred that individual stations deal with the locals directly.

Attending the meeting for FMA in addition to Mr. Dillard were J. N. (Bill) Bailey, FMA executive director; Leonard Marks, FMA counsel; Morris Novik, Unity Broadcasting Co.; Edward Lamb, WTRT Toledo; Marion Claire, WGNB Chicago; Raymond Kohn, WFMZ Allentown, Pa.; William Fay and Arthur Stern, WHFM Rochester.

Continental Network plans to expand its program service this month, with daily offerings contemplated as soon as arrangements can be made. This goal would have been achieved sooner had not the union negotiations interfered.

#### To Expand Services

Starting in late October Continental will present the Navy Band for a ful-hour program Monday evenings, probably 8-9 p.m. The Army Air Forces Band will be resumed Oct. 30 Thursdays 9-10 p.m., originating in the Dept. of Interior auditorium in Washington. The Army Band is heard 8-8:30 p.m. Wednesdays. All three programs have WASH Washington as key station.

True Stories of the New York State Police, a Friday night feature, is heard in the half-hour preceding the 8:30-9 p.m. Stromberg-Carlson program.

#### Whitehall Sponsors

THE WHITEHALL Pharmacal Co., New York, will sponsor Zeke Manners five times weekly, 7:45-5 p.m. on the Pacific ABC network effective Jan. 5. Product promotion has not yet been announced. Dancer-Fitzgerald-Sample, New York is the agency.



"I hate to cash in, boys, bu WFDF has 'Break the Bank' on tonight."

# Revised Questionnaires Ease Nork of Small-Staff Stations

EVISIONS in FCC's questiontires on broadcast stations' "Emoyes and Their Compensation," signed primarily to ease the burm of paper work on stations havg fewer than 15 employes, were unounced by the FCC last week. FCC said it felt that these langes "will complete its task, idertaken a year ago, of securg representative and reasonably mplete data on the number, types, id compensation of broadcast stam employes."

The revisions effective today Monday), apply to Schedules 13-A dd 13-B of Annual Report Form 4, which all stations and netorks must file yearly. The new rms are for week ending Oct. 11. Heretofore each licensee was reired to file both schedules, No. -B being a detailed continuance

13-A but dealing solely with n-supervisory program employes. ader the new method, each schedwill be complete and 13-A will

filed by stations having less an 15 employes and 13-B by netorks and stations with 15 or more iployes.

#### Revision of 13-A

The principal change is the ortening of the questionnaire for  $\exists$  smaller stations: Schedule -A. This becomes a one-page form tich provides for the first time c a specific tally of "combination m" and eliminates all of the ual job-classification breakdowns thin the various departments cept for the breakdown between upervisory" and "non-supervicy" employes and the new ombination" category.

The Commission estimated that etween one-third and one-half all broadcast stations will be eliole to file the short schedule." "Combination" men are those

"Combination" men are those hose work is divided between o or more of the major classiations listed on the report form." .ch combination man should be ported only once. He should be ted on the appropriate line "in" > major grouping (program, .hnical, etc.) in which he nor mally spends most of his time." If his time is about equally divided between two or more departments, he should be reported in the group "which, in your opinion, best describes his major work," according to instructions with new schedules.

Employes who perform two or more functions within a single department should not be listed as "combination" men but as supervisory or non-supervisory employes within the appropriate department.

#### Consolidation of Others

Schedule 13-B, a one and a half page form for networks and stations with 15 or more employes, is virtually a consolidation of what have been both 13-A and 13-B, "though in a simplified form," FCC explained.

There are some changes in computation methods which apply to both 13-A and 13-B. A new breakdown has been added-"Total Number of Actual Weekly Hours Worked" for (a) full time employes, and (b) parttime employes. This complements the preceding column, which is retained in the new forms, on "Total Number of Weekly Hours Scheduled." The "total compensation" column in the new forms applies to both scheduled hours and actual hours, not scheduled hours alone as heretofore, and requires a breakdown between fulltime and parttime employes.

The requirements for information on non-staff non-supervisory program employes in Schedule 13-B have been eased by calling for data only on (a) the number of parttime employes in each non-staff program classification, and (b) total compensation paid them. Nor is it any longer necessary to show the number of programs on which non-staff non-supervisory program employes worked.

FCC said returns filed on the new schedule "will be completed and tabulations from them are expected to be available for public use shortly after the first of the year."



### WHNY-FM SERIES FEED REQUEST TURNED DOWN

REQUEST that MBS feed the World Series to WHNY-FM Hempstead, L. I., was received last week by Edgar Kobak, MBS president, from Elias I. Godofsky, president of the FM outlet. Mr. Godofsky contended that such action would "stimulate FM" and perform a "public service"—since WBAM, Mutual's New York FM outlet, is not yet on the air.

Mr. Kobak declined, however, explaining that MBS was feeding the series to only three areas where Mutual has inadequate coverage.

Mr. Godofsky expressed the opinion that Mr. Kobak's attitude has "set back FM seriously." He added that he was "anxious to have a New York area FM station broadcast the series to dispel the notion of some listeners that FM stations broadcast only serious music." Mr. Godofsky said, "I cannot help but think now, as I once did, that the networks would thwart the development of FM."

#### **Alex Sherwood Named**

ALEX SHERWOOD, head of eastern operations of Standard Radio, has been appointed vice president in charge of sales for the company, it was announced last week by



Milt Blink and Gerry King, coowners of the firm. Widely known in radio, Mr. Sher wood has been with Standard Radio for almost ten years. Before that he was ac-

Mr. Sherwood that he was active in the management and sales of several stations including KQV Pittsburgh and WISN Milwaukee. He is a

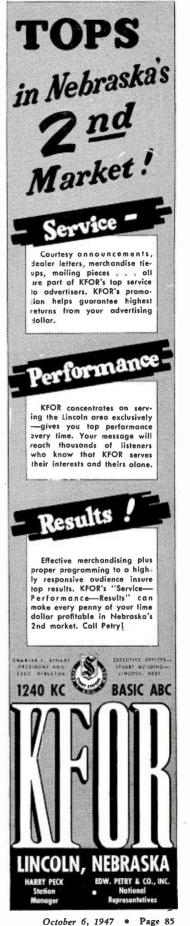
and WISN Milwaukee. He is a former sales manager of Westinghouse Radio Stations Inc. Mr. Sherwood will still head the eastern operations.

#### Series

#### (Continued from page 83)

From the network they learned that this would involve obtaining the consent of those two companies, which proved impossible over the weekend. On Monday, when contact was finally established, Mr. Strauss said, his company was told that adding a third sponsor would "make video presentation most difficult."

Finally, A. A. Schechter, MBS vice president, who was in direct contact with Mr. Chandler, said that he regretted not receiving the Strauss offer earlier but that "he was positive that Comr. Chandler would insist on \$100,000 if a third sponsor entered the video picture." He added that although this year's television audience does not justify his \$85,000 bid, future option rights and a chance to crack the MBS-Ford-Gillette monopoly did make it worth while.



### CLASSIFIED ADVERTISEMENTS

PAYABLE IN ADVANCE-Checks and money orders only-Minimum \$1.00. Situation Wanted 10c per word. All others, 15c per word. Count 3 words for blind box number. One inch ads, acceptable, \$12.00 per insertion, non-commissionable. Deadline two weeks preceding issue date. Send box replies to Broadcasting Magazine, 870 National Press Bldg., Washington 4, D. C.

#### Help Wanted

#### Help Wanted (Cont'd)

A 15% Christmas bonus will be paid to any live-wire station salesman any-where who is first to sell either or both of The Cardinal Company Xmas open-end packages in his town. See your Commercial Manager for details.

Commercial Manager 107 details. Young woman who can write with a punch! 1000 watt midwest, regional network station desires to round out continuity staff with experienced writer who can produce strong, brisk sales copy and who "mikes" well. Start \$65.00 per 48 hour week. Send sample copy, qualifications and photo to Box 461, BROADCASTING.

461, BROADCASTING. Wanted-Announcer with good voice, good delivery, for newscasts and other commercials. Ideal working conditions. Oid, established network affiliate in progressive Pennsylvania community. Write Box 495, BROADCASTING. Wanted-Operator-announcer, 250 watt-er network station in southwest \$65.00 for 48 hours. Box 571, BROADCASTING.

10. to hours. Box 51., Box 51., Box 51.1.05. Local sales manager. Newspaper-owned, established network affiliate, lovely southern city in growing market, wants man with sales "know how". Salary and commissions. Send all details and photo. Box 387, BROADCASTING. Wanted—Young energetic salesman. 250 Watt network station, southwest. Box 572, BROADCASTING.

Metropolitan net affiliate in city of half-million population is accepting ap-plications for announcing staff vacancy. Candidates must have good voice and minimum of two years' experience. Job pays \$63.70 weekly for 46 hours. Send disc with around ten minutes of news and varied commercials, along with re-cent photo. Box 589, BROADCASTING. cent photo. Box 339, BROADCASTING. Control engineer for Indiana station. Must have radiotelephone first class license. No announcing, Control experi-ence preferred. Starting salary sixty-five to seventy-five in one year. In reply state experience, education, references and enclose snapshot. Interview is a necessity. Box 597, BROADCASTING. Chief engineer wanted 1000 watt al-

necessity. Box 597, BROADCASTING. Chief engineer wanted. 1000 watt af-filiate in Georgia wants chief to super-vise two operators and assume respon-sibility for technical operation and maintenance. Equipment in excellent condition. Pleasant working conditions. Send all details, salary and photo. Box 588, BROADCASTING.

Jos, BROADCASTING. Upstate New York NBC affiliate needs qualified news announcer. Income ex-ceeds \$65.00 weekly. Rush transcription addemockground to Box 600, BROAD-

and background to Box 600, BROAD-CASTING. Wanted — Commercial man for New England daytime station. Must be will-ing to work. State salary empected, ex-perience, etc. Box 605, BROADCAST-ING.

ING. Radio script writer, immediate opening, national organization with headquarters in midwestern city. Permanent staff position. Writing assignments in na-tional network field, established nation-wide transcribed dramatic shows, local and regional broadcasts. Also, promo-tional and public relations activities. Advancement open to individual ca-pacity. Position held for World War II veteran. Submit scripts, background resume with first reply. Address Box 608, BROADCASTING.

Wanted — Combination engineer-an-nouncer. First class license holder. Announcing more important than tech-nical ability. New station in small southern city. Box 610, BROADCAST-ING. ING.

Wanted—Experienced time salesmen, daytime station in central Ohio. 15% commission against adequate drawing account. Chance for advancement to commercial manager. Give complete background, also photograph in first letter. Box 617, BROADCASTING.

1,000 watt NBC affiliate is in-creasing size of staff and needs two experienced commercial an-nouncers. Prefer one man who can jockey discs and one who can handle some sports. Can also use good commercial writer. Send details immediately to KTBS, SHREVEPORT, LA.

Continuity writers from Iowa or sur-rounding states. One year's experience minimum. All types copy and script. Must be interested in constantly Im-proving work. 5000 watt, ABC affiliate. Midwest aggressive, old established sta-tion, fine opportunity for person with initiative and ideas! Salary commen-surate with ability. Send samples of work; qualifications, photo. Box 618, BECADCASTING.

Announcer-operater wanted. Experi-enced. Sober. Reference required. Salary commensurate with ability. Personal audition required. We are progressive network affiliate in Central N. Y. Pieas-ant working conditions. Reply Box 621, BROADCASTING.

Wanted—First class operator North Car-olina station. Experience not necessary. If you are a combination man extra salary will be paid. If you drink do not apply. Box 628, BROADCASTING.

New station under construction, with peppy community-minded program poli-cy to serve New England city of 50,000 now without local radio service, wants commercial manager to conquer \$62, 000,000 annual retail sales market. Ex-cellent compensation for man of drive and demonstrated experience. Box 634, BROADCASTING.

Good announcer with first class license to grow with new Mutual affiliate. An-nouncing of primary importance. Bet-ter than average salary. Send pleture and qualifications in first letter. Box 641, BROADCASTING.

Progressive, versatile announcer wanted on staff of regional southern station. Here is chance to do all kinds of mike work including news and special events. Permanent job. If you aren't good don't apply. Box 642, BROADCASTING.

Experienced program director for 250 watt network affiliate in the south. Give experience and salary require-ments. Box 643, BROADCASTING.

WGCM Gulfport, Mississippi has open-ing for experienced announcer.

Time salesman for a prosperous south-ern market of two hundred thousand. Salary plus commission. Fulltime sta-tion soon to go FM. Box 644, BROAD-CASTING.

Wanted—Announcer with real ability as alr salesman. Good voice and person-ality plus on mike. Send disc, photo, background, etc. Midwest regional. Box 645, BROADCASTING.

Sales engineer wanted who has had broadcasting station equipment instal-lation or operation experience. Terri-tory to be traveled is middlewest and southwest. State qualifications, age, etc. Salary would be based on draw and commission. Enclose photograph if pos-sible. Box 646, BROADCASTING.

Combination man with ticket. Forty hour week-\$77.50 weekly. CBS affiliate. Send air check. KOLO, P. O. 1129, Reno.

Transmitter operator, no control room operating. Car desirable, but not neces-sary. 250 watt AM installing 10 kw FM. WKPT, Kingsport, Tennessee.

Announcer-Experienced in all types. WAND, Canton, Ohio. Send ET.

Experienced time salesman-CBS affili-ate. Must be sober, reliable, permanent and willing to work. Write or wire giv-ing age, experience, marital status and salary required. Good position to right man. KAVE, Carlsbad, N. M.

New 250 watter, open December 1, needs complete staff, including manager. Tell all, including salary expected, in first letter. KVLH, Pauls Valley, Okla.

Immediate opening for experienced ra-Immediate opening for experienced ra-dio copywriter, strong on retail copy, to take complete charge of radio depart-ment. If you are not satisfied with your present situation or earnings, here's your opportunity. A good, perma-nent position with one of America's outstanding radio advertising agencies. Send full details and copy samples. State age and salary desired. Confi-dential. Box 674, BROADCASTING.

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Help Wanted (Cont'd)

Chief engineer-salesmen, announcer-technicians, copywriters, manager-engi-neers (southern stations), RRR, Em-ployment Service, Box 413, 'Philadelphia. Announcer opportunity with livewire Mutual afflitate. We believe in and de-liver good radio. Applicants must have some experience and have a desire to learn. Housing available. Send details, disc, to Program Director, KHUZ, Borger Targe disc, to Pro Borger, Texas.

Engineer with first class license FM ex-perience preferred or one willing to learn FM in new station construction. WLOG-FM, Logan, W. Va.

Announcer with general experience. Send photo, audition disc and full in-formation with first letter. WTMC, Ocala, Florida. No phone calls.

Experienced announcer for 5000 watt AM and FM NBC affiliate in service 21 years. Send photo, audition disc and complete information about schooling and experience. Car necessary. KSEI, Pocatello, Idaho.

food announcer with first class license for NBC 5 kw 19-year-old station with congenial staff. Send disc and picture along with qualifications and salary requirements. KXLF, Butte, Montana.

Radio personnel—We have openings for junior and senior announcers, writers, producers, newscasters, sportscasters, operators, chief engineers, technicians, Wilson Employment Service, Union Commerce Building, Cleveland, Ohio.

Program director must be experienced. Good, permanent position with growing station. Send complete information to Allan Curnutt, KCBC, Des Moines, Iowa. Allan Curnutt, KCBC, Des Molnes, Iowa. Salesman-Man for whom we are look-ing is doing very well where he is, as an outstanding citizen of his commun-ity with a fine radio background and a top sales record, but, who, because of health condition in his family; a boss who doesn't appreciate him or just a desire to live in ''God's Country'' wants to move to Fiorida. We offer our top sales job with a worthwhile commission against a good drawing account, plus a climate and growing community un-equalled anywhere in the U. S. Please supply all details including snap photo in first letter and do not apply unless you can qualify. Write Reggie Martin, Radio Station WFTL, Fort Lauderdale, Florida. Florida.

Continuity supervisor—New 5 kw sta-tion in major progressive midwestern market desires experienced continuity supervisor. Immediate opening. Address Box 660, BROADCASTING.

Engineer, non-union, for new 5000 watt Western Electric station located western part of the country. Give complete data in first letter and salary expected. Box 661, BROADCASTING.

Announcer-Excellent permanent posi-tion with leading north central network regional. Must be experienced, versatile and capable of doing topflight news, ad-ilb and disc shows. Salary com-mensurate with ability and experience. Tell your complete story in first letter. Box 662, BROADCASTING.

Newseditor - newscaster — Experienced in gathering, compiling, editing local and wire news for own newscasts. Some commercial announcing required. Ma-jor market station. Start at \$100.00 per week. Give full particulars detailing past experience. Box 663, BROADCAST-ING.

Station manager for full financed 1 kw grantee in one of California's largest markets. Must have had experience in building station from CP. Opportunity for getting interest either by invest-ment or bonus or both. This is an op-portunity for a qualified man to make his experience pay in a connection with a future pleasant work and good living. Box 664, BROADCASTING.

Good announcer—All-round experience Send audition disc, photo and full par-ticulars first letter. WERC, Erie, Penna.

Wanted-Engineer with first class ticket for AM-FM operation. Single person preferred. Living quarters furnished. WJTN, Jamestown, New York.

Wanted — Combination operator - an-nouncer. Must have good voice. First class license. Best of working condi-tions. KPOW, Poweil, Wyoming.

Combination engineers-announcers for FM station near Detroit, Michigan. Send complete information, disc and photo if posisble, to WJJW, Wyan-dotte News Company, Wyandotte, Michigan.

Newsman—Thoroughly experienced, i telligent rewrite — good, capable a nouncer — mature, sober, conscientiou \$75.00 minimum. Presently employe Box 333, BROADCASTING.

box 333, BROADCASTING. General manager available. 15 years e perience all phases station operatio Married family man, top record a references. South only. Confidenti Box 493, BROADCASTING. Listen to audition. Vet, radio ne comer. Professionally trained all phas announcing. Available for on-ic training. Travel anywhere. Box 5 BROADCASTING.

Manager-Experienced new constructi and established operations. Marri-have car. Prefer east of Mississip Available October 15. Box 525, BROA CASTING.

Eastern disc jockey, humorist. Box E BROADCASTING. Engineer—Ist class telephone, telegra; Ham, communication experience. You ambitious. Will travel. Box 559, BROA CASTING.

Engineer. 1st phone, mechanically cHned, vet, married, RCA grad. I 565, BROADCASTING.

565, BROADCASTING. Sportscaster available—Working kno edge of all sports, and play-by-play perience. References from leading ra men in the country, who assure that in a couple of years I'll be t notch in the U. S. Not an egotist bragger, just plain facts. Married, v eran, now employed. Try me just or Go anywhere, salary secondary. Re to Box 579, BROADCASTING.

Experienced station manager avails within next two months. Seven ye managerial experience. Over five ye general manager southern Califor managerial experience. Over five ye general manager southern Califor small market station. Currently general manager AM and FM newspaper-own station. Experienced in newspaper ra-station cooperation due to associat with two such owned stations. Mana-station that won Variety Showmans Award three years ago. 39 years -Married. College. Seeking real oppor-nity to become working partner share in profits. Frefer western sta-Box 580, BROADCASTING.

50 kw disc jockey, humorist. Hig experienced. Box 586, BROADCASTI

Announcer—3 years experience phases. Specialize serious music or mentary. Prefer FM station. Box BROADCASTING.

Nine years radio experience as progr director for local and regional netw programs. Also, special events and c standing public service. Box BROADCASTING.

Engineer. 1st phone, RCA gradu Mechanical background. 3½ years N electrician. Will travel. Box 624, BRO. CASTING.

Radio director—Theatrical, newspi background. Six years broadcast exp ience at home and abroad, seeks ( of-town production spot. Box BROADCASTING.

Announcer, vet, 25, graduate leac NY radio school. No dependents, plu ant disposition, will travel. Disc photo on request. Box 625, BRO. CASTIVIC CASTING.

Announcer, experienced NY stat Handle pop and classical disc shu newcasts, all type commercials. Vet, available now. Will travel. Intere position with opportunity. Box BROADCASTING.

Chief engineer. 7 years experience. handle all details of new installar or changes. Best of references. Son eastern states. Box 629, BROADCA ING.

Interested only in New York City, P adelphia or Washington, D. C. r markets. 234 years experience. Pe sylvania and Connecticut state netw broadcasts. Congenial, reliable, netw quality voice, versatile. Desire imm. ate change. \$60.00 minimum, good w ing conditions with permanency. disc. Til make personal appearance. replies answered. Box 630, BROADCA ING. ING.

#### AVAILABLE NOW TOPFLIGHT PROGRAM DIRECTOR

Formerly with three of the nation's leading stations. Proven record with commercial and public service pro grams, local network and transcrip tions. Excellent references. Write Box 632, BROADCASTING.

Situations Wanted (Cont'd)

man with know-how in every phase commercial and public service broad-ting. Writes, produces, broadcasts, Is, Exceptional results. Best refer-ces. Box 631, BROADCASTING.

nouncer-script writer. Experienced. ad leading New York announcing tool. Single, vet. Will travel. Disc. oto. Box 633, BROADCASTING.

nouncer, 3 years experience, desires manency, opportunity-repeat-per-nency, opportunity, Discs, sports, #s. Good commercial man. Married, eran. Disc, photo. Box 635, BROAD-STING.

nouncer and newscaster with friendnouncer and newscaster with friend-conversational delivery. Now employ-network affiliate. University gradu-Single, experienced. No floater. ilres permanent midwest location. c 636, BROADCASTING.

nouncer—Pleasing voice, good refer-es and background. Go anywhere. t 637, BROADCASTING.

satile announcer with key network ion. Available for progressive net-k affiliate. \$70 weekly minimum. photo, references. Box 638, BROADc, photo 3TING.

erienced engineer wants transmitter ineer position Florida, Ohio, or higan stations. Married. Box 639, DADCASTING.

man engineer, five years experience. dio control and recording. Second s telephone license. Go anywhere. 640, BROADCASTING.

satile announcer, newscaster, disc cey, special events; specialty sports-ting. Experienced. Bill Donaldson, Wilshire Blvd., Beverly Hills, Calif. iouncer, newscaster, disc jockey. Go where. Bob Feiman, 2003 Pelham ., West Los Angeles.

., WIST LVS ADGELES. e that job! Love that boss! But 't love New England winters. Britri In saying that for 16 years as WDRC bamitter angineer, last 7 as super-r. Also, experienced in advertising radio writing. Will accept best r from Florida, Texas, N. M., Arlz., California. Franklin Keefer, WDRC, tford, Conn.

hnician with first phone license, five 's radio repair experience and car 'ing broadcast work. Bill Cameron, Tenth Ave., San Francisco 18, Calif. ineer, ist phone, station experience. ege background. Will travel. Salary 30 start. Ted Braunstein, 190 S. 8th Brooklyn 11, New York.

Searching for a good announcer.
 searching for a good announcer.
 capability. Veteran with college tground, trained all types show ing Radio City school. Call Mount ton 7-3808 or write Jerry Teddy, 116 (hh Ave., Mt. Vernon, N. Y.

ouncer, vet, married, professionally ned all phases leading N. Y. school. ; photo on request. Will travel. ry Mintz, 322 East 35th Street, New City.

experienced radio announcers. re position together. Excel in play-play sports and disc shows. Work ptionally well together. Valuable (ground in sales and continuity, mond Whitmer, 6651 S. Stewart Ave-Chicago 21, Ill.

ouncer seeks position west of Mis-ppl River. Some experience, college uate, vet, age 25. Now available. to and disc on request. Box 501, on City, Iowa.

Inician-1st phone. Two years op-ng experience (%rmy). Civilian oling. Operational or maintenance : wanted-anywhere. Robert Gruber, Saratoga Ave., Brooklyn 12, N. Y.

ve an announcer, that, due to cli-c conditions, must make a change, man desires midwest or far west. man desires midwest or far west. led, one child. Good commercial newsman. 23 years of age and vet-. If you are interested in this type han, communicate with me. He is 0 week quality. Harold Gray, Man-J Director, WFLO, Box 242, Farm-Va.

va. o executive. 17 years experience station, network, government and cles. Now executive time buyer top York agency. Desires leave New : and seeking manager or commer-manager spot in station or other opriate connection. 40, married, ge grad. Top references. Box 651, ADCASTING.

Husband—disc jockey, program-; Wife—Traffic, copywriter, wom-director. Advancement most im-int. Box 649, BROADCASTING.

Construction-chief engineer. Recently completed 1 kw-3 tower station. Also, built 250 watters; fixed 2-way, mobile stations. \$7500 yearly—US or overseas. Box 648, BROADCASTING.

Announcer wants to meet employer who recognizes talent. Object: employ-ment. Single, 21, willing to travel most anywhere. Can do sports, news. Write or wire for voice disc. Walter Beck, 1380 Hyde Park Bivd., Chicago 15, Illinois.

Announcer-Vet, experienced. Handle commercials, newscasts and turntable capably. Will travel. Prefer midwest or west. Ted Knell, 4006 W. Jackson Bivd., Chicago, Illinois.

Chicago, Illinois. Dependable announcer for any radio station. Disc on request. Bill Borosak, 3225 S. Crawford, Chicago, Illinois.

3220 D. Crawnord, Chicago, Illinois. First class transmitter technician desire transfer position with advancement op-portunities. 5 kw experience and avail-able at once. Jeff Rice, Jr., 766 West Central Ave., Bentonville, Arkansas.

Central Ave., Denotaville, ArAgness. First class phone, 3 years experience as radio serviceman. Graduate of two leading radio schools. Vet, 25, married, diligent, ambitious. Will furnish ref-erences. Desires permanent position with future. Box 652, BROADCASTING. Commercial announcer who can sell. S years in radio. College-family man. Pre-fer midwest. Excellent references. Em-ployer knows of this ad. Dick Crowley, 18 7th, Peoria, Illinois.

Play-by-play sports announcer. Pres-ently manager 250 watter. Desires sports opportunity. Box 655, BROADCASTING. Manager 250 watter. Desires better climate. Strong on sales and program im-provement. Civic minded. Box 654, BROADCASTING.

Experienced engineer desires position with northeastern station. Box 656, BROADCASTING.

Announcer-writer. Married. Experienced vet. Have two years of college. Can do disc shows and sports. Box 657, BROAD-CASTING.

Experienced announcer-writer. Vet. Can ad-lib. do disc shows. Box 658, BROAD-CASTING.

If you are looking for a young man with commercial experience who wants to be trained as an assistant manager and a young lady to do women's and chil-dren's programs, along with some con-tinuity and general announcing, write, today, Col. Davis, 517 Aldine Street, Chicago, Illinois. Have car. Western sta-tion desired.

tion desired. Versatile-8 year man in broadcasting at 28. Past 4 with major 50 kw station. Have handled sports play-by-play, news for national accounts. Extensive experi-ence in creative disc shows. Revised personnel cause for seeking change with brighter horizon. Box 659, BROADCAST-ING.

Announcer—Four years experience. Pres-ently employed. Wish to locate in mid-west. Can furnish the best references. Box 668, BROADCASTING.

Program director—Four years radio an-nouncing experience. Presently em-ployed. Wish to locate in midwest. Can furnish the best of references. Box 667, BROADCASTING.

Publicity-copy man (now with mid-south network) desires similar job with southern station. Editorial experience, 30 magazines. Box 666, BROADCAST-ING

Women's director desires position with progressive middle western station. Box 665, BROADCASTING.

#### For Sale

Be prepared for power failures with our electricity generating units. Rebuilt, guaranteed. Gasoline and Diesel engine driven. Special offering: 28,000 watts, AC, 3 phase, 110 or 220 volts. Hobart generator: direct-connected to Hercules gasoline engine. Complete with panel-board \$1295.00. Various other sizes. Write, wire, phone your requirements. Ace Machinery & Equipment Co., 366 Forrest St., Baltimore 2, Maryland. Lexington 0534.

RCA modulation monitor, made by General Radio, model 66-B, just taken out of service.—First check \$150.00 buys it prepaid. KAVE, Carlsbad, N. M.

GE wire recorder. Factory rebuilt. Make offer. Engineering Department, Radio Station WJW. 1375 Euclid Avenue, Cleveland, Ohio. For sale—Used AM Wincharger tower,

176 feet, in use only 6 years. Excellent condition. \$2,000 FOB Kokomo, contact Joseph W. Jordan, Gen. Mgr., WKMO, Kokomo, Indiana.

#### NARBA Explosion

(Continued from page 15)

Atlantic City, be used as a Class 1-A channel in Saskatchewan and also recommends the creation of "Class 5" group of stations а which each nation would assign to its own clear channels and which would be operated with 50-w power. The main purpose of Class 5 stations would be to extend the service of dominant stations or networks in areas not served otherwise. They would be protected to the 4-millivolt groundwave contour.

Newfoundland asks to be assigned three Class 3-A channels to be operated with 5-kw each. She suggests 790, 930 and 980 kc for this purpose.

Haiti requests 1080 and 1130 kc for two Class 2 stations to be operated with 25 kw.

The Dominican Republic wants 650 kc (U. S. clear channel now used by WSM Nashville), and 945 (a mid-channel) and 1170 kc for operation of Class 2 stations. She also pledged cooperation to eliminate interference and requested that "a revision be made of the distribution of the channels, tak-

#### For Sale (Cont'd)

1000 watt Western Electric Type 353E1 transmitter. In excellent condition. Available immediately. Radio Station KDAL, Duluth, Minnesota.

KDAL, Duluth, Minnesota. For sale—Transformers (2) 50 KVA, Pittsburgh, type ODSC, single phase, IMPD 3.6%, primary 4600 volts, secon-dary 115/230 volts. Transformer (1) 75 KVA, Pittsburgh type ODSC, single phase, 60 cycle, IMPD. 4.3%, primary 4600 volts, secondary 115/230 volts. Write WHOO, Orlando, Fiorida.

Two used Western Electric 109-AA re-producer groups in perfect condition \$150.00 each. Write Box 363, Portsmouth, Virginia.

For sale-1 new Temco 250 GSC radio transmitter in Washington warehouse. Will accept best offer. G. D. Kincaid, Central Bank Bidg., Lexington, Ky. Central Bank Bidg., Lexington, Ky. Complete 5 kw installation consisting of Collins 21 DA transmitter, Johnson phasing and antenna units, General Radio frequency and modulation moni-tor, distortion meter and oscillator, Western Electric 2-A phase monitor, two 200' American Bridge towers. Has been operating on 1480 kc. Address in-quiry to Karl Troeglen, Technical Di-rector, KCMO Broadcasting Co., Kan-sas City 6, Mo.

#### Wanted to Buy

Wanted—Truscon self-supporting 90-mile antenna. Height not less than 168 feet above insulators with base triangle of 6 feet, 9 inches. Write. wire or phone Reggie Martin, Radio Station WFTL, Fort Lauderdale, Florida.

Closed corporation desires control or outright purchase of outstanding sta-tion, network preferred. Box 593, BROADCASTING.

Radio station. Group New York radio executives interested buying outright or controlling interest with active man-agement in going profitable 250 watter. Box 650, BROADCASTING.

50 kw heat exchanger for water cool-ing system; new or used. Water or air-cooled. State conditions and capacity. Box 653, BROADCASTING.

#### Miscellaneous

Jockey's comedy script collection, \$5.00. Kleinman, 25-31-T 30th Road, Astoria 2, L. I., N. Y.

60 exceptional actor's auditions-men, women, children, character, dialecta, §1. Personality-styled announcer's audi-tion material, \$1. Both, \$1.75. National Script Service, 927 David Stott Bldg., Detroit.

ing as a basis the acquired rights and the existing regional agreements."

The Bahamas aked that ZNS Nassau, now operating with 5 kw on 1540 kc, be kept clear of interference to permit ultimate increase to 50 kw.

SPEEDY INSTALLATION PUTS WMAL-TV ON AIR SETTING a new speed record for installation of a television station, WMAL-TV owned by Washington Evening Star, went on the air with the nation's first high band TV transmitter last Friday night, less than a month after delivery of RCA equipment and transmitter. Former record was held by WFIL Philadelphia, which required 100 days for its television installation.

The RCA 5 kw transmitter and complete station equipment were delivered to WMAL on Sept. 1 and were completely installed by the station's engineers in time to telecast the Georgetown-Fordham football game Friday. Installation was made by Dan Hunter and Frank Harvey of WMAL with the assistance of John Dearring of the RCA Service Co.

Finch Elects James Flv. Ex-FCC Head, to Board JAMES LAWRENCE FLY, for-mer FCC chairman who is now a partner in a New York law firm, was elected to the board of directors of Finch Telecommunications Inc. at that firm's annual stockholders meeting last week in Passaic, N. J. Mr. Fly fills a vacancy created by the resignation because of ill health of Raymond B. Littlefield.

At the same meeting Capt. W. G. H. Finch was re-elected board president; Augustus J. Eaves and H. L. Pettey, vice presidents; Harold J. Frees, treasurer and controller, and Margaret Karkey, secretary. Those reelected to the board were Frank H. Bottenus, Frank R. Brick Jr., and Capt. Finch, all affiliated with Finch Telecommunications; Herbert A. Kent, president of P. Lorrilard & Co., and Mr. Pettey, director of WHN New York.

#### FOR SALE PROFITABLE SOUTHEASTERN REGIONAL

A very clean, well-established operation located in one of the southeast's most desirable one-station markets. Facilities are far above the average and this station is consistently getting an increasing amount of local and regional business. It is showing excellent earnings which produce a very high return on the sales price of \$100,000,00.

Write exclusive representatives

#### BLACKBURN-HAMILTON CO.

**Radio Station Brokers** WASHINGTON, D. C. SAN FRANCISCO James W. Bisckburz, Eay V. Hamilton 1011 New Hamp-shire Are. National 7405 Exbrook 5672

### FCC Hearing Schedule

#### (Continued from page 18)

#### $\mathbf{E}$

E East Liverpool Bcstg. Co., East Liverpool, Ohio, (8171), 1490 kc, Nov. 10. Field. Eilis County Bcstg. Co., Waxahachie, Tex., (8257), 730 kc, Jan. 26, D. C. Ei Paso Bcstg. Co., El Paso, Tex. (7533), 1560 kc, Oct. 27, D. C. Empire Bcstg. Co., Pomona, Calif., (8152), 630 kc, Jan. 19, Field. Enid Bcstg. Corp., Buffalo, N. Y., (8495), 1230 kc, Jan. 26, Field. Ente Bcstg. Corp., Buffalo, N. Y., (8495), 1230 kc, Jan. 26, Field. Ente Bcstg. Corp., Buffalo, N. Y., (8495), 1230 kc, Jan. 26, Field. Ente Bcstg. Corp., Enter, Pa., (8009), 1400 kc, Nov. 3, Field. Eugene Bcstg. Sta. (KORE), Eugene, Ore., (8008), 1280 kc, Feb. 20, D. C. Evgans, William Courtney, Dover, Del., (8425), 1490 kc, Apr. 13, D. C. Evans, William Courtney, Dover, Del., (8425), 1490 kc, Apr. 13, D. C. Evans, William Courtney, Dover, Del., (8425), 1490 kc, Apr. 13, D. C. Evans, William Courtney, Devert, Wash., (8398), 1380 kc, Jan. 15, D. C.

F

F Florence Bcstg. Co. Inc. (WJOI), Fiorence, Ala., (8304), 1280 kc, Nov. 6, D. C. Foreen, Hilding V., Merrili, Wis. (8208), 1230 kc, Jan. 19, Field. Fort Bend Bcstg. Co., Rosenburg, Tex., (8242), 980 kc, Nov. 6, Field. Foulkrod Radio Engr. Co. (WTEL), Philadelphia, (8523), R., Mar. 15, Field. Foundation Co. of Washington, Washington, D. C., (8278), 580 kc, Dec. 23, D. C. Four States Bcstg. Co. Inc., Hagerstown, Md., (8510), 880 kc, Feb. 23, Field. Francisco Rental Co., Victorville, Calif., (8153), 960 kc, Mar. 10, D. C. Farris, Frank Mitchell Jr., Nashville, Tenn., (7765), 1410 kc, Dec. 1, D. C. Frequency Bcstg. System Inc., Shreveport, La., (8161), 1050 kc, Feb. 2, Field.

#### G

G General Electric Co. (WGY) Schenectady, N. Y., (8162), BS, Jan. 5, D. C. Glens Falls Publicity Corp. (WGLN) Glens Falls, N. Y., (8404), 1230 kc, Feb. 3, D. C. Grand Canyon Bestg. Inc., Peru, Ill., (8064), 980 kc, Mar. 8, D. C. Grand Canyon Bestg. Co. (KWRZ) Flagestaff, Ariz., (8277), 600 kc, Mar. 23, D. C. Greensboro News Co., Greensboro, N. C., (8205), 1400 kc, Nov. 12, Field. Greensboro News Co., Greensboro, N. C., (8205), 1400 kc, Nov. 12, Field. Greensboro News Co., Greensboro, N. C., (8205), 1400 kc, Nov. 12, Field. Griffith, H. J. Bestg. Co., Norman, Okia., (8148), 1450 kc, Dec. 31, D. C. Griffith, H. J. Bestg. Co., Norman, Okia., (8164), 1310 kc, Dec. 8, D. C. Griffith, H. J. Bestg. Co., Norman, Okia., (8456), 1400 kc, Mar. 22, Field. Griffith, H. J. Bestg. Co., San Diego, Calli, (8115), 550 kc, Nov. 17, D. C. Guilford Bestg. Co., Greensboro, N. C., (8204), 1400 kc, Nov. 12, Field.

H

H Hammond, Burton V. Jr., Denison, Tex., (8177), 1220 kc, Oct. 22, Field. Hanna Bestg. Co., Utica, N. Y., (8466), 1230 kc, Jan. 22, Field. Harding College, Memphis, Tenn., (8047), 1400 kc, Dec. 1, D. C. Harrell Ecstg. Co., Gainesville, Fla., (8118), 1450 kc, Dec. 4, Field. Haupt, William R., Inglewood, Calif., (8323), FM, Jan. 21, Field. Hearst Radio Inc. (WBAL), Baltimore, Md., (7400), R. Nov. 3, Field. Hearst Radio Inc. (WBAL), Baltimore, Md., (7400), R. Nov. 3, Field. Heights Bestg. Co., The, Cleveland, (8266), 710 kc, Feb. 2, D. C. Heim, Frank M., Modesto, Calif., (7830), 1300 kc, Jan. 12, D. C. Hotels and Theatres Inc., Bluefield, W. Va., (8310), 1400 kc, Mar. 9, D. C. Howdy Folks Bestrs., Tulsa, Okla., (8428), 1340 kc, Mar. 17, Field. Hughes, George M., Florence, S. C., (8422), 740 kc, Apr. 23, D. C.

T

Independent Bcstg. Co., Knoxville, Tenn., (8489), FM, Oct. 20, D. C. Independent Bcstg. Co., Knoxville, Tenn., (8490), BL, Oct. 20, D. C. Imes, Birney Jr. (WELO), Tupelo, Miss., (8384), 1460 kc, Nov. 24, D. C. Inter-City Adv. Co., Greenaboro, N. C., (8372), 1320 kc, Apr. 16, D. C. Inter-City Bcstg. Co., Providence, R. I., (8496), FM, Mar. 1, Field. Interstate Bcstg. Co. (WQXR), New York, N. Y., (8002), 1560 kc, Oct. 27, D. C.

Jacksonville Beach Bcstg. Co. (WJVB), Jacksonville Beach, Fla., (8106), 1400 kc, Dec. 1, Field. Jerama-For Radio Corp., Caguas, P. R., (7998), 1240 kc, Jan. 5, D. C. Johnson County Bcstg. Corp., Iowa City, Iowa, (8488), 800 kc, Apr. 15, D. C. Joliet Bcstg. Co. (WJOL), Joliet, Ill., (8963), 1340 kc, Dec. 15, Field. Jones, Fred Bcstg. Co., Tulsa, Okla., (8065), 970 kc, Mar. 8, D. C.

K

K Kansas Bostg. Inc., Wichita, Kan., (7952), 1240 kc, Dec. 17, D. C. Kansas City Bostg. & Telev. Co., Kansas City, Mo., (8415), 1380 kc, Mar. 15, Field. Katzentine, A. Frank, Miami Beach, Fla., (8339), 810 kc, Jan. 5, D. C. KCMO Bostg. Co., Kansas City, Mo., (8339), 810 kc, Jan. 5, D. C. Kelley, Roy C., Muskegon, Mich., (8407), 1490 kc, Dec. 11, Field. KFFQ Inc., St. Joseph, Mo., (8367), 860 kc, Dec. 8, D. C. Kickapoo Frairie Bostg. Co., Springfield, Mo., (8435), 1340 kc, Apr. 5, D. C. KIDO Inc., Boise, Ida., (8397), 1380 kc, Jan. 15, D. C. KIDO Inc., Boise, Ida., (8397), 1380 kc, Jan. 15, D. C. KIOX Bostg. Co., Galesburg, Ili., (8125), 1110 kc, Feb. 9, D. C. KOOS Inc., Coos Bay, Ore., (8049), 630 kc, Nov. 20, D. C. Kramer, John F., Cambridge, Md., (8255), 1430 kc, Nov. 13, D. C. KROGV Inc., Suloam Springs, Ark., (8359), 1290 kc, Feb. 13, D. C. KVOA Inc., Sloam Springs, Ark., (8359), 1290 kc, Jan. 16, D. C. KXROV Inc., Aberdeen, Wash., (8574), 1320 kc, Mar. 16, D. C.

L

L Lake Bostg. Co., Gary, Ind., (7185), 1560 kc, Oct, 27, D. C. Lake Shore Bostg. Co., Evanston, Ill., (7629), 1200 kc, Jan. 21, D. C. Laka States Bostg. Co., Milwaukee, Wis., (8119), 1510 kc, Jan. 21, D. C. LaMar, Charles Wilbur Jr., Morgan City, La., (8302), 980 kc, Dec. 10, D. C. Lavine, Max H., St. Cloud, Minn., (8130), 1240 kc, Jan. 14, Field. Lawson, Weldon, Sequin, Tex., (8450 kc), 1400 kc, Mar. 22, D. C. LeTourneau, R. G., Longview, Tex., (8506), 960 kc, Feb. 16, D. C. Lewis Service Corp., Weston, N. Va., (8454), 1450 kc, Apr. 19, D. C. Linder, Harry Willard, St. Cloud, Minn., (8120), 1240 kc, Jan. 14, Field. Live Oak Bostg. Corp., Lincoln, Neb., (8370), 1480 kc, Dec. 17, D. C. Linder, Harry Willard, St. Cloud, Minn., (8120), 1240 kc, Jan. 14, Field. Live Oak Bostg. Corp., Lougansport, Ind., (8194), 1230 kc, Jan. 26, Field. Logansport Bostg. Corp., Logansport, Ind., (8194), 1230 kc, Apr. 2, D. C. Lyerla, Orville W., (WJPF), Herrin, Ill., (8385), 1460 kc, Nov. 24, D. C.

#### M

Mahoning Valley Bestg. Corp., Youngstown, Ohio, (7709), 1240 kc, Dec. 18, D. C. Manistee Radio Corp., Manistee, Mich., (8004), 1340 kc, Dec. 3, Field. Massilion Bestg. Co., Massilion, Ohio, (8249), 1450 kc, Dec. 11, Field. Marquez, Dr. Francisco A., Aguadilla, P. R., (8138), 550 kc, Mar. 17, D. C. Matta Bestg. Co., WILOA), Braddock, Pa., (8346), 1550 kc, Feb. 24, D. C. Matta Bestg. Co., Pittsburgh, Pa., (8472), FM, Nov. 6, Field. McClatchy Bestg. Co., Stockton, Calif., (8306), FM, Feb. 20, Field. McClatchy Bestg. Co., KERN), Bakersfield, Calif., (8349), 1410 kc, Apr. 20, D. C.

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McKee, Hugh Francis, Portland, Ore., (6356), 1450 kc, Nov. 24, Field.
McLean County Bostg. Co., Bioomington, Il., (8198), 1080 kc, Jan. 7, Field.
Metropolitan Houston Bostg. Co., Houston, Tex., (8375), 1060 kc, Jan. 9, D. C.
Michand National Life Insurance Co., Watertown, S. C., (8052), 950 kc, Feb. 25, D.
Mid-State Bostg. Co., (KONO), San Antonio, Tex., (8072), 860 kc, Nov. 17, D. C.
Mission Bostg. Co., Mc. Vernon, Ill., (7059), 1300 kc, Nov. 6, D. C.
Mississippi Bostg. Co., Inc., Starkville, Miss., (8493), 970 kc, Mer. 8, D. C.
Model City Bostg. Co., Inc., Starkville, Miss., (8493), 1230 kc Feb. 16, Field.
Model City Bostg. Co., Annessen, Pa., (8289), 1360 kc, Out. 17, D. C.
The Montana Network, Butte, Mon., (8289), 1360 kc, Out. 17, D. C.
Mound Bostg. Co., Monessen, Pa., (8274), 1050 kc, Apr. 13, D. C.
Mound Bostg. Co., Mt. Pieasant, Tex., (8254), 1340 kc, Nov. 17, Field.
Monval Bostg. Co., Mt. Pieasant, Tex., (8254), 1340 kc, Feb. 16, D. C.
Mt. Pieasant Bostg. Co., Mt. Pieasant, Tex., (8254), 1340 kc, Son. 16, D. C.
Muelens, John C., Phoenix, Ariz., (8156), 920 kc, Dec. 15, Field.
Muiler Bros, Hollywood, (8220), FM, Jan. 21, Field.
Muller Bros, Bostg. Cor, (WLAY), Muscle Shoals, Ala., (8383), 1460 kc, Nov. 7.
D. C.
Muscle Shoals Bostg. Co., Muskogee, Okla., (8430). 1340 kc, Mar. 17, Field

Muskogee Broadway Bcstg. Co., Muskogee, Okla., (8430), 1340 kc, Mar. 17, Field.

N Naugatuck Valley Bcstg. Corp., Ansonia, Conn., (8246), 690 kc, April 12, D. C. Nesbit, Walter Olin, Charlotte, N. C., (8458), 930 kc, Jan. 19, D. C. News Publishing Corp., Charlotte, N. C., (7807), 1400 kc, Jan. 19, D. C. Niagara Bcstg. System, Niagara Falls, N. Y., (8222), 1340 kc, Jan. 28, Field. Nichols and Warriner, Long Beach, Calir., (8328), FM, Jan. 21, Field. N-K Bcstg. Co., Muskegon, Mich., (8408), 1490 kc, Dec. 11, Field. Northeast Ga. Bcstg. Co., Rainer, (8455), 1400 kc, March 22, Field. Northeast Radio Inc., Lawrence, Mass., (8283), 980 kc, March 4, Field. North Jersey Bcstg. Co., Paterson, N. J., (8285), 930 kc, Nov. 26, D. C. North Jersey Bcstg. Co., Valparaiso, Ind., (8218), 1080 kc, Jan. 7, Field. Northwestern Indiana Radio Co., Valparaiso, Ind., (8218), 1080 kc, Jan. 7, Field.

O Okefenokee Bcstg. Co., Waycross, Ga., (8063), 910 kc, Nov. 12, D. C. O'Konski, Alvin E., Merrill, Wis., (8206), 1230 kc, Jan. 19, Field. Orange County Bcstg. Co., Santa Ana, Calif., (8454), 856 kc, Jan. 19, D. C. Ozarks Bcstg. Co., Springfield, Mo., (8380), 560 kc, Jan. 29, D. C.

P Parish Bestg. Corp., Minden, La., (8409), 1240 kc, Feb. 3, Field. Thomas Patrick Inc., St. Louis, Mo., (8512), 1360 kc, March 29. D. C. Pawtucket Bestg. Co., Pawtucket, R. I., (8416) ML, March 13, Field. Peffer, E., Stockton, Calif., (8185), 1140 kc, Jan. 26, D. C. Pekin Bestg. Co., Inc., Pekin, Ili, (8342), 1140 kc, Feb. 27, D. C Pennsylvania Bestg. Co., Philadelphia, (8287), PCT, March 11 Field. Peoples Bestg. Co., Lancaster, Pa., (8990) 1390 kc, April 8, D. C. Petaluma Bestg. Co., Iancaster, Pa., (8990) 1390 kc, April 8, D. C. Petaluma Bestg. Co., Greenville, S. C., (1724), FCT, March 11 Field. Piclamont Bestg. Co., Greenville, S. C., (1724), FCT, March 11, Field. Picdmont Bestg. Co., Pittsburgh, (8473), FM, Nov. 6, Field Pieasant Valley Bestg. Co., Ontard, Calif., (8123), 1300 kc, Cet. 27, D. C. Pittsburgh Bestg. Co., Pittsburgh, (8473), FM, Nov. 6, Field. The Fonce City Pub. Co., Ponce City, Okla., (8183), 960 kc, April 8, D. C. Port Huron Bestg. Co., Port Huron, Mich., (6987), 1450 kc, Nov. 24, B. C. Pottswille Bestg. Co., Potristille, Pa., (8377), 1300 kc, March 29, D. C. Public Bestg. Service Inc., Enid, Okla., (8182), 960 kc, April 8, D. C. Public Bestg. Service Inc., Enid, Okla., (8182), 960 kc, April 8, D. C. Public Bestg. Service Inc., Enid, Okla., (8182), 960 kc, April 8, D. C. Public Bestg. Service Jack, (8270), 1570 kc, March 8, D. C. Public Radio Corp., Tulsa, Okla., (8270), 1570 kc, March 8, D. C.

R

**R** Raese, Richard Aubrey, Cumberland, Md., (8037), 1230 kc, Oct. 23, Field. Radio Bestg. Corp., Twin Falls, Ida, (8024), 1270 kc, Dec. 15, D. C. Radio Bestg. Corp., LaSalle-Peru, III, (8197), 1080 kc, Jan. 7, Field. Radio Oddesto Inc., Modesto, Calif., (8356), 1360 kc, April 15, D. C. Radio Phoenix Inc., Modesto, Calif., (8356), 1360 kc, April 15, D. C. Radio Station KTBS, Shreveport, La., (7598), 1480 kc, Dec. 15, D. C. Radio Station KTBS, Shreveport, La., (7598), 1480 kc, Dec. 3, D. C. Radio Station KTBS, Shreveport, La., (7598), 1480 kc, Dec. 3, D. C. Radio Station KTBS, Shreveport, La., (7598), 1480 kc, Dec. 15, D. C. Radio Station KTBS, Shreveport, La., (7598), 1480 kc, Dec. 15, D. C. Radio Station KTBS, Shreveport, La., (7598), 1480 kc, Dec. 15, D. C. Redio Bestg., Co., Rediands, Calif., (8499), 990 kc, March 10, D. C. Redichard, Hector, Aguadilla, P. R., (8434), 1240 kc, Jan. 5, D. C. Reynolds, Donaid W., Oknugee, Okla, (8429), 1540 kc, March 17, Field. R. I. Bestg. Co., Providence, R. I., (8494), 1540 kc, Jan. 5, D. C. (8503), 1340 kc, Dec. 13, Field. Rither, Woodward M., San Bernardino, Calif., (8151), 680 kc, Jan. 19, Field. Ritverside Bestg., Co., Riverside, Calif., (8154), 960 kc, March 10, D. C. Roark, W. W., Colemann Tex., (810), 1230 kc, March 24, D. C. Roark, W. W., Colemann Tex., (810), 1230 kc, Oct. 27, Field. Rochester Bestg. Co., Roterster, Minn, (7876), 920 kc, Jan. 9, D. C. Rockford Bests, Co., Bockter, Main, (1876), 920 kc, Jan. 9, D. C. Rockford Bests, Co., Bockter, March, 15, D. 60, Ko, C. Rockford Bests, Co., Bockter, Main, (1876), 920 kc, March 12, D. C. Rockford Bests, Co., Bockter, Main, (1876), 900 kc, March 12, D. C. Rockford Bests, Bestg. Corp., Washington, D. C., (9027), 840 kc, Feb. 2, D. C. Rockford Bests, Bestg. Corp., States, Tex., (317), 600 kc, March 12, D. C. Rodeftord Bests, Rockford, III, (8151), 1440 kc, March 15, D. C. Rodeftord Bests, Rockford, Jaso, Tex., (317), 600 kc, March 23, D. C. Rodeftord Bests, Bestg. Corp., States, Tex., (317), 600 kc, March 23, D. C. Rode

S Sacramento Bostrs. Inc., Chico, Calif., (8186), 1150 kc. Jan. 26, D. C. Sague, Samuel R., Cleveland Heights, Ohio (8498), 1490 kc. Nov. 19, D. C. Sait River Valley Bostg. Co., San Diego, Calif., (8480), 550 kc, Nov. 17, D. C. San Gabriel Valley Bostg. Co., San Fernando, Calif., (8429), FM, Jan. 21, Fiel San Gabriel Valley Bostg. Co., Monrovia, Calif., (8420), FM, Jan. 21, Fiel Santa Monica Bostrs., Fresno, Calif., (8145), 1230 kc, Jan. 12, Field. Santa Monica Bostg. Co., Santa Monica, Calif., (8334), FM, Jan. 21, Field. Santa Monica Bostg. Co., Santa Monica, Calif., (8334), FM, Jan. 21, Field. Santa Monica Bostg. Co., Santa Monica, Calif., (8340), FM, Jan. 21, Field. Santa Rosa Bostg. Co., Santa Monica, Calif., (8324), FM, Jan. 21, Field. Santa Rosa Bostg. Co., Santa Monica, Calif., (8324), FM, Jan. 21, Field. Santa Rosa Bostg. Co., Sakeston, Mo., (8413), 1230 kc, Apr. 1, D. C. School of Radio Arts, Beverly Hills, Calif., (8025), 720 kc, Jan. 26, D. C. Seminole Bostg. Co., Liberal, Kan., (8025), 720 kc, Jan. 26, D. C. Seward County Bostg. Co., Liberal, Kan., (8235), 1400 kc, Mar. 1, Field. Shaw, Raleigh M., Lawrenceville, III, (8150), 1300 kc, Nov. 6, D. C. Shawano County Leader Pub. Co., Shawano, Wis., (8307), 550 kc, Mar. 5, D. C. Southern California Bostg. Co., Preston, Ida., (8188), 1500 kc, Oct. 30, Field. Southern Idaho Bostg. Co., Preston, Ida., (8186), 1500 kc, Oct. 30, Field. Spotkane Bestg. Corp., Spokane. Wash., (8060), 1230 kc, Nov. 20, D. C. Southern Bestg. Corp., Spokane. Wash., (8060), 1230 kc, Nov. 20, D. C. Springville Radio Co., Springville, Utah, (8505), 1400 kc, Jan. 5, Field. The St. Andrew Bay Bostg. Co., Panama City, Fia., (8807), 1400 kc, Nov. 17, Fiel The St. Andrew Bay Bostg. Co., Starkville, Miss., (4844), 1200 kc, Ke, Nov. 17, Fiel The St. Andrew Bay Bostg. Co., Starkville, Miss., (4844), 1200 kc, Nov. 17, Fiel

#### **BROADCASTING** • Telecasti

#### **Nations Sign**

. (Continued from page 15)

so that they will be put on a sound engineering basis so as to conserve spectrum space and eliminate interference.

"We have firm confidence," Mr. Denny declared, "that the machinery which we have set up and the regulations which we have written will insure that radio will attain its full potentialities and make its maximum contribution to the education, safety, and comfort of men everywhere."

Pointing out that international collaboration in radio is almost as old as radio itself, due to the medium's inherent international characteristics, Mr. Denny reported that by 1932 the need for international regulations was apparent and the Madrid Conference of that year set them up and also created the International Telecommunications Union as "a loose association of nations which maintained a permanent secretarial staff but carried on its active work only at periodic conferences. In 1932 this was sufficient to meet the requirements of the times."

But it is not sufficient to meet the requirements of the postwar world, in which new services are using frequencies not even charted in 1938 when the Madrid regulations were revised at Cairo, Mr. Denny stated. "The Atlantic City conferences were called in an effort to bring the regulations and the international organization abreast of the art."

#### Seemed Impossible

The job of making "an almost completely new beginning" seemed perhaps an impossible task when the delegates assembled 20 weeks ago, Mr. Denny said, lauding the accomplishments of the conferences in providing for "a closely knit permanent international organization which can deal with communications as they arise" and in completing a comprehensive revision of the entire set of radio regula-

Strand Bestg. Corp., Atlantic City, (8199), 1230 kc, Oct. 27, Field. Steel City Bestg. Corp., Gary, Ind., (8219), 1080 kc, Jan. 7, Field. Stoll, Irwin C., Lansing, Mich., (8215), 1240 kc, Dec. 1, Field. Suburban Bestg. Corp., Upper Darby, Fa., (8232), 1170 kc, Jan. 30, D. C. Sudobury, Harold L., Blytheville, Ark., (8046), 570 kc, Dec. 1, D. C. Suffolk Bestg. Corp., Coram, L. I., N. Y., (8485), FM, Feb. 25, Field. Sagranes, Jacinto, Ponce, P. R., (8139), 550 kc, Mar. 17, D. C. Supreme Bestg. System Inc., New Orleans, (8517), FM, Nov. 5, D. C. Surety Bestg. Co., Charlotte, N. C., (8459), 930 kc, Jan. 19, D. C.

T

T F-C Bestg. Corp., Lansing, Mich., (8214), 1240 kc, Dec. 1, Field. Ferreil Bestg. Corp., Terrell, Tex., (8176), 1220 kc, Oct. 22, Field. Fexas Guif Coast Bestg. Co., Corpus Christi, Tex., (8475), 1070 kc, Feb. 16, D. C. Fexas Star Bestg. Co., San Antonio, Tex., (8079), 860 kc, Nov. 17, D. C. Fexas Star Bestg. Co., Dallas, Tex., (8258), 740 kc, Jan. 26, D. C. Froms, Harold H., Spartanburg, S. C., (8144), 1440 kc, Dec. 4, D. C. Fines Pub. Co., Erle, Pa., (6900), 1400 kc, Nov. 3, Field. Fower Reaity Co., Cumberiand, Md., (8424), 1490 kc, Apr. 16, D. C. Frilangle Bestg. Assoc., Hackensack, N. J., (8340), 620 kc, Dec. 19, D. C. Frilangle Bestg. Co., Luling, Tex., (8371), 1420 kc, Mar. 22, D. C. Fril-State Bestg. Co., Cumberiand, Md., (7554), 1304 kc, Otc. 23, Field. Firl-State Bestg. Countles Radio Assoc. (KTKC), Visaila, Calif., (7601), 940 kc, Nov. 3, D. C. Fulare-Kings Counties Radio Assoc. (KTKC), Visaila, Calif., (7601), 940 kc, Nov. 3, D. C.

D. C. Twin Citles Bcstg. Corp. (WDGY), Minneapolis, Minn., (8395), BS, Feb. 18, D. C. Fyler Bcstg. Co., Tyler, Tex., (8058), 940 kc, Feb. 5, Field. Tytex Bcstg. Co., Tyler, Tex., (8040), 940 kc, Feb. 5, Field. D. C

U

Union Bestg. Co., Elizabeth, N. J., (8227), 1510 kc, Oct. 30, Fleid. Union-Carolina Bestg. Co., Union, S. C., (8074), 1230 kc, Feb. 10, D. C. United Bestg. Corp., Pittsburgh, Pa., (8348), 1490 kc, Nov. 10, Fleid. Unity Corp. (WTOL), Toledo, Ohio, (8001) 1560 kc, Oct. 27, D. C. Utah Valley Radio Bestg. Co., American Fork, Utah, (8504), 1400 kc, Jan. 5, Fleid. Utica Observer Dispatch, Utica, N. Y., (8445), 1230 kc, Jan. 22, Fleid.

Valdosta Bostg. Co., Valdosta, Ga., (6863), 910 kc, Nov. 12, D. C. Valverde Bostg. Co., Oxnard, Calif., (8190), 910 kc, Jan. 15, Field. Viking Bostg. Co., Newport, R. I., (8284), 980 kc, Mar. 4, Field.

W Wabash Ecstg. Co., LaFayette, Ind., (8447), 1340 kc, Dec. 13, Fleid. Washitat Valley Bestrs., Spokane, Wash., (8059), 790 kc, Nov. 20, D. C. Washita Valley Bestrs. Co., Chickasha, Okla., (8000), 1560 kc, Oct. 27, D. C. Washita Valley Bestg. Co., Chickasha, Okla., (8000), 1560 kc, Oct. 27, D. C. Washita Valley Bestg. Co., Chickasha, Okla., (8000), 1560 kc, Oct. 27, D. C. Wasternaw Bestg. Co., Lansing, Mich., (8213), 1240 kc, Dec. 1, Field. WCOE Inc., Nashville, Tenn., (8023), 1410 kc, Dec. 1, D. C. Weber County Service Co., Ogden, Utah, (8036), 720 kc, Jan. 26, D. C. Western III. Bestg. Co., Jacksonville, III., (8281), 1260 kc, Feb. 4, D. C. Western Md., Bestg. Co., Jacksonville, III., (8281), 1550 kc, Feb. 4, D. C. Western Okla. Bestg. Co., Jacksonville, III., (8281), 1550 kc, Feb. 32, P. Fleid. Western Okla. Bestg. Corp., Hagerstown, Md., (8201), 1450 kc, Feb. 24, Fleid. Western Okla. Bestg. Co., Plutsburgh, Pa., (8170), 1490 kc, Nov. 10, Fleid. Western Mash. Bestg. Co., Cleveland, Ohio, (7584), 1490 kc, Nov. 20, Fleid. Western Wash. Bestg. Co., Cleveland, Ohio, (7584), 1490 kc, Dec. 3, D. C. WFMJ Bestg. Co., WFMJ), Youngstown, Ohio, (8392), 1390 kc, Feb. 23, D. C. WHIE Bitver Valley Bestrs, Batesville, Ark., (8221), 1340 kc, Feb. 9, Fleid. Williamson, Bert, Martinez, Callif., (8474), 1340 kc, Apr. 2, D. C. Williamson, Bestg. Corp., Pikesville, Ky., (8259), 1240 kc, Nov. 19, Fleid. Williamson, Bestg. Corp., Pikesville, Ky., (8259), 1240 kc, Nor, 19, Fleid. Williamson, Bestg. Corp., Pikesville, Ky., (8259), 1240 kc, Nor, 19, Fleid. Williamson, Bestg. Corp., Pikesville, Ky., (8259), 1240 kc, Nor, 19, Fleid. Williamson, Bestg. Corp., Pikesville, Ky., (8259), 1240 kc, Nor, 19, Fleid. Williamson, Bestg. Corp., Pikesville, Ky., (8259), 1240 kc, Nor, 19, Fleid. Williamson Bestg. Corp., Pikesville, Ky., (8259), 1240 kc, Nor, 19, Fleid. Williamson Bestg. Corp., Pikesville, Ky., (8259), 1240 kc, Nor, 19, C. WMPS Inc., Memphis, Tenn., (8316), 680 kc, Mar. 1, D. C. WMPS Inc., Trenton, N. J., (8064), 1260 kc, Dec. 11, D. W

Yuma Bestg. Co. (KYUM), Yuma, Ariz., (8399), 560 kc, Apr. 22, D. C. **3ROADCASTING** • Telecasting



PRESIDENTS Layne Beaty (1) of National Assn. of Radio Farm Directors and John F. Hogan of National Assn. of Radio News Directors, discuss mutual problems in get-together at studios of WCSH Portland, Me. Mr. Beaty, farm éditor of WBAP Fort Worth, toured New England last month gathering material for his daily farm program. Mr. Hogan is news and special events director of WCSH.

tions covering every phase of international radio communications.

"In a larger sense," Mr. Denny concluded, "our conferences have done something more than simply write a good set of agreements in the communications field. Together we have taken another step toward the ultimate goal of successful worldwide cooperation."

Commenting on the conference achievements, Jarormir J. Svoboda, Czech delegate, pointed out that in creating the frequency board the conference had provided, for the first time in radio history, a body designed "to bring a logical, consistent and economical order in the use of the frequencies." He further stated that to his knowledge "no delegation has reserved the right to place in the additional protocol a statement about not following certain dispositions of the regulations." This is also a first in radio history, he stated, as "it is proof of the quality of the work accomplished in Atlantic City."

#### Credits Denny

Giuseppe Gneme, chairman of the Italian delegation, gave credit for "these auspicious results" primarily to "our young and highly esteemed chairman, Mr. Denny, who is always smiling, calm, alert and courteous, impartial and thoroughly informed on the whole subject. We express our deepest gratitude to him and we wish to assure him that we shall never forget the mastery and the great patience which he has manifested."

A few days before the windup of the International Radio and Telecommunications (plenipotentiary) conferences, the third conference of the Atlantic City summer sessions, dealing with high-frequency broadcasting, had been brought to a close by Mr. Denny, who was its chairman as well. Because of the limited time available for its deliberations this conference had confined itself to preparing the way for a more complete conference on high - frequency broadcasting, which covers the frequencies used for international broadcasting, to be held late next year in Mexico City.

Capt. Paul D. Miles, chief of the FCC's Frequency Services-Allocations Division, was elected chairman of the IFRB at the first meeting of that body. Capt. Miles, previously designated U. S. representative of the IFRB, will resign from the FCC to accept this five-year assignment [BROADCAST-CASTING, Sept. 29]. Capt. Miles was nominated by the delegate of USSR, with seconds from United Kingdom, Cuba, Czechoslovakia and Australia. There were no further nominations, giving a unanimous vote to Capt. Miles.

Alexander P. Shchetinin of USSR, was unanimously elected vice chairman and Gerald C. Gross, who had served as secretary of the radio conference, was named sec-retary of IFRB. Second meeting of the group was set for 3 p.m., Jan. 8, 1948, in Geneva, Switzer-land, where the Provisional Frequency Board will hold its first meeting on Jan. 15, 1948. Capt. Miles will serve as chairman of the PFB as well as IFRB, with his president superior, FCC Commissioner E. K. Jett, who is slated to head the U.S. delegation to the PFB sessions, then submitting to Capt. Miles rulings as PFB chairman.

At the first meeting of the new administrative council of the International Telecommunications Union, the council elected five vicechairmen, with Francis Colt De Wolf, chief of the State Dept. Telecommunications Division, receiving the most votes. Others are: Jean Laffay, France; A. Fortu-shenko, USSR; H. Townshend, UK; J. T. Hwang, China. These five then elected Mr. Fortushenko as cháirman of the Administrative Council, which will hold its next meeting Jan. 20 in Geneva.

### **Test of Thomascolor** Is Planned by SEC

NEW Thomascolor camera lens, claimed to offer simplified color system for television, will be tested this week by the Securities & Exchange Commission, in Philadelphia, as part of its hearing on a \$10,000,000 public stock sale.

The Thomascolor camera and a camera using existing colorfilm techniques will take motion pictures in Rittenhouse Square, Philadelphia, across the street from SEC offices. The films taken by the two processes will be compared. Cameras will be set up side by side and shoot the same object under same light. The films will be projected simultaneously on adjacent screens.

SEC's hearing has accumulated 1,500 pages of testimony on operation of the Thomascolor process, and the company has yet to present its side. The hearing followed issuance of an SEC stop order pending investigation of the process,

# At Deadline ...

#### FT. MADISON AM GRANTED: BLUEFIELD PROPOSED

NEW STANDARD station at Fort Madison, Ia., on 1360 kc with 500 w daytime, granted by FCC Friday to Hawkeye Broadcasting Co. Same time in separate orders: Commission proposed to grant new station at Bluefield. W. Va. (250 w fulltime, 1240 kc) to Radio Bluefield Co. while looking toward denial of competitive request of Pocahontas Broadcasting Corp.; and proposed denial of Illinois Broadcasting Co. for new station at Centralia, Ill. (1400 kc, 250 w, unlimited) because of objectionable co-channel interference to WDWS Champaign, Ill., and WEOA Evansville, Ind. Comrs. Charles R. Denny, Ewell K. Jett and E. M. Webster did not participate in proposed rulings.

Hawkeye Broadcasting Co. is co-partnership: Willis L. Ashby, radio technician; Billy M. Barron, Chicago radio actor, and John F. Courrier, attending Radio Institute of Chicago.

Commission preferred Radio Bluefield because of greater ownership and day-to-day operation integration. Ownership of applicants:

cants: Radio Bluefield Co.—Co-partnership: J. Lindsey Alley, ex-general manager WHIS Bluefield; George E. Sumate, owner Sumate Radio Service, wholesale and retail, and E. Barnard Jarret, manager and 87% owner, Southern Office Supply Co.; Both Messrs. Sumate and Jarret have been with WHIS. Pocahontas Broadcasting Corp.—E. G. Otey, presi-dent, First National Bank of Bluefield and member West Virginia U. board of governors, president: Frank S. Easley, manager Bluefield Cola and Coke Co. and member, board of trustees, Bluefield College. Negro school, vice president and secretary; J. E. Craft, president. Consolidated Bus Lines, treasurer; and his son, Paul E. Craft, formerly with WBRW Weich and WHIS Bluefield. Each holds 25%.

#### PARAMOUNT REPLIES

PARAMOUNT PICTURES Inc. Friday told FCC its minority holding in Allen B. DuMont Labs, involves no control above that generally exercised by minority interest in any firm; that its minor holding is essentially no different from that of such stockholders in many corporations which now hold FCC licenses; that such status is not affected by provisions of Communications Act and presumably not within meaning of FCC's rules on multiple ownership. Commission earlier had ruled Paramount "controls" DuMont. Between two firms maximum five TV grants are held; applications for five more pend.

#### MBS FORUM ON PRICES

MUTUAL'S American Forum of the Air takes up price controls on tomorrow night's program. Fred G. Clark, general chairman, American Economic Foundation; Lawrence Fertig, financial columnist, Scripps-Howard Newspapers; Richard Gilbert, former OPA general counsel, and Robert R. Nathan, economist, will participate.

#### ULTRA FAX DEMONSTRATION

RCA PLANS first demonstration of its Ultra Fax, reputedly able to send 1,000,000 words per minute, sometime this month before FCC, Army, Navy, and other government officials at Statler Hotel, Washington, D. C. Exact date not set.

#### PETRILLO, NETWORK HEADS HOLD DINNER MEETING

NETWORK presidents and James C. Petrillo, president of AFM, held dinner meeting at Waldorf-Astoria, New York, Friday, first in series of preliminary discussions in anticipation of negotiations for new network contract in January. Understood FM duplication was to be discussed. Rep. Kearns (R-Pa.) attended.

Continental (FM) Network resumed AFM music at 8:30 p.m. Friday, using Rochester Civic Orchestra on series sponsored by Stromberg-Carlson Co. Petrillo relaxed Continental ban Wednesday (see page 17). Network carried Colgate Rochester Divinity School chorus and Sheboygan (Wis.) Chordettes, female quartet, at 8 p.m. on sustaining basis. They had been booked for sponsored period in case ban was not relaxed. Continental's Modern Design program not yet sanctioned by AFM head.

ABC planned to do West Coast repeat of Abbot & Costello by transcription, but repeated live because of AFM ban on live music for co-op shows in transcribed repeats. ABC may use chorus instead of orchestra if ban isn't lifted.

#### AGENCIES PREDICT NO CUT IN FOOD AD BUDGETS

CHICAGO ADVERTISERS indicated late last week that Government's food conservation program will have little effect on food advertising budgets. General Mills. following meetings last week with Dancer-Fitzgerald-Sample, will stress economy of cereal consumption, while packers, such as Armour and Swift, will urge customers to use left-over meats. American Meat Institute through Leo Burnett Co. Inc., will plug food conservation. Possible effect of government's huge purchases of grain may be shortage of beer, with breweries curtailing spots.

Mel Brorby, vice-president of Needham, Louis & Brorby Inc., Chicago, sums up by saying, "If manufacturers were able to carry on during war shortages, temporary reduced buying wouldn't incline them to get out of public eye now."

#### 'VILLAGE STORE' TO KRAFT

KRAFT FOODS, Chicago. takes entire 6-7 p.m. (PCT) segment on NBC Pacific Coast Network for Sealtest Village Store. Sealtest and Kraft Foods are subsidiaries of National Dairy Products Corp., Contract placed by J. Walter Thompson Co.

#### MUTUAL INSURES MUTUAL

INTRODUCTION of pension-retirement plan for Mutual employees effective Oct. 1. was announced last week by Edgar Kobak, network president. Approved by co-operative network's seven stockholder member stations, plan will cover about 150 employes earning in excess of \$3,000 annually and who have been with network at least three years. It provides for retirement at 65 and has concurrent life insurance features. Retirement plan arranged by Philip Broughton for network with Mutual Life Insurance Co.

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#### RCA HOLDS SECOND CLINIC FOR STATION TV ENGINEERS

ENGINEERS from stations throughout U.S. participated last week in second RCA Television Engineering Clinic for those who missed first clinic last May. Week-long course described by RCA as "a comprehensive and practical training program." Attending were:

James Kyle WMBG, Earl W. Lewis WTVJ. K. A. West, Hans E. Inslerman, Fort Monmouth, N. M.; A. H. Saxton NBC, Hollywood; Howard Luttgens NBC, Chicago; S. E. Leonard WTAM, A. C. Anderson KTAR, Gilbert Rix WWJ, W. F. Coleman WTIC, A. E. Towne KSFO, Frank V. Bremer WAAT, Richard K Blackburn WTHT, I. B. Robinson, Yankee Network, Boston; Leo M. Feller, Signal Corps Belmar, N. J.; George Lewis, R. Craig, Jack Leitch, C. Robinson WCAU, Louis L. Lewis WOI, C. Richard Evans KSL, Philo Stevens WBEN Carl H. Menzer WSUI-KSU, A. F Rekart KXOK, Harold Nebe WSMB, David Martin WMAR.

### **Closed Circuit**

#### (Continued from page 4)

charging of premium power rates to subscribers with TV sets. Practice found in some smal towns, allegedly inspired by business interest: fearing stay-at-home influence of TV on families. Utilities in large cities take progressive view, on other hand, and are encouraging video development. Problem coming up at RMA board meeting Oct. 16.

IT NOW develops that Commissioner C. J Durr was not offered full law professorship a Yale, but had been proffered summer teaching course only. Several other offers for professor ships, however, are understood outstanding with likelihood that he will resign FCC post before year's end.

ATOM bomb shelter to be constructed for 3,000 employes and tenants of Chicago Tribune Bldg will have radioactive-proof living quarters for all Tribune workers, including WGN staff, ir the subbasement of newspaper plant. Tribune has employed two of nation's A-bomb experts Dr. Walter H. Zinn and Dr. Raymond E Zirkle, to conduct tests of stress analysis of reinforced steel and concrete of the Tribune tower building and WGN studios now under construction.

STILL CONCERNED about progress on "Line 1" and "Line 2" AM applications, FCC is reassigning some 15 engineers from other sections or from field to help with job of processing. Line 1 (relatively simple cases, en gineering-wise) now is longer than at completion of temporary expediting procedure May 1. Reassigned engineers will be put to work primarily on these, at first. Line 2 (complex engineering cases), which was brought up to date during expediting period, is growing again but most of long-standing applications which cluttered it in pre-expediting days have been weeded out, authorities report.

EXTRACURRICULAR activity at recent NAB Convention in Atlantic City included unrelenting efforts on the part of owners of WQQW, Washington's hungry Blue Book sta-tion, to unload to WNEW New York, owned by Arde Bulova and Milton Biow. Bernice Judis, station manager, was hounded but wasn't interested.

**BROADCASTING** • Telecasting

. . . .

# Thank you, Gentlemen, For Those Kind Words...

We refer, of course, to the words of the distinguished panel of advertisers and agency men who served as the judges for *The Billboard's* 10th Annual Radio Promotion Competition. We are proud and honored to have had our entry voted FIRST in the Over-all Promotion Division and THIRD in the Public Service Promotion Division among all clear channel network affiliates.

Our thanks, too, to *The Billboard* for sponsoring this annual competition, and to the staff for their monumental task in preparing the excellent report on this year's entries.

# WE QUOTE...

"WLW has long been recognized as one of the ablest operators in the many-angled field of promotion. The station's entry in this year's *The Billboard's* over-all competition bears this out. More than that, the entry, a compendium of information, shapes up as a veritable bible of promotional procedure. Scarcely a facet is untouched and all of the expository material shows an adult approach.

"The accent is not on the 'gimmick'; neither is it on the flashy or cute type of promotion which reads well but proves nonproductive. Rather, the WLW conception of promotion is all-embracing and involves the highest levels of activity in merchandising, audience building, and test planning. Unlike the promotional operation of most stations, that of WLW has an architectural quality. It has structure and it is many-dimensioned. It succeeds in selling the station's programs to listeners, the virtues of WLW to time buyers, and thru special services it helps the merchant with his problems."



CROSLEY BROADCASTING CORPORATION



Ultrasensitive RCA television camera tube cuts studio light requirements 90%.

# Television finds drama in the dark — with new RCA studio camera

Now television becomes even more exciting as lights are dimmed, and the camera reaches deep inside studio shadows to capture action as dramatic as any on stage or screen . . .

A new studio television camera-developed by RCA scientists and engineers-needs only 1/10th the usual light.

The super-sensitive eye of the new camera is an improved Image Orthicon Tube . . . of the type once used only for broadcasts of outdoor events. With it, studio broadcasts now become sharper, clearer—and since so little illumination is needed, heat in the studio is sharply reduced. No more blazing lights!

Such improvements come regularly from RCA Laboratories, and apply to all branches of radio, television, electronics, and recording. These improvements are part of your purchase of any product bearing the name RCA, or RCA Victor.

When in Radio City, New York, be sure to see the radio and electronic wonders at RCA Exhibition Hall, 36 West 49th St. Free admission. *Radio Corporation of America, RCA Building, Radio City, New York 20.* 



RCA Victor home television receivers reproduce—in your own home—all the dramatic effects created for your enjoyment in studio and other telecasts. Pictures, through RCA's "Eye Witness Television" are locked in tune with the sending station. Let an RCA Victor dealer demonstrate this superiority.

