## FM Grows 92% in '60\*

50,000 homes added in Golden Sound Circle



It is more than coincidence that this great growth occurred in the first year of WFBM-FM's operation. Planned variety programming, outstanding news-in-depth coverage and day-in-and-dayout promotion have focused more and more attention on FM.

Now WFBM-FM "Golden Sound of the Middle West" ...

- Reaches a market of 237,557 select FM Families
- Dominates a 51 county area where retail sales total more than \$2 billion.

This is the *select* market for your product . . . just ask Walker-Rawalt, Inc.

Based on 1960 FM set sales in WFBM-FM coverage area.



Mid-America's most powerful commercial FM station A Service of TIME-LIFE Broadcast



A U.S. RADIO PUBLICATION FOR FM BROADCASTERS AND ADVERTISERS VOL. 2 -- NO. 2 FEBRUARY • 1961 35 CENTS

## **Broaden Programming**

Two Agency Executives Urge Fm'ers to Add Cultural and Talk Fare to Program Line-up

## Today's Radio?

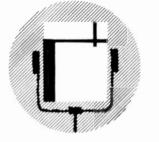
Prominent Fm Broadcaster Examines Ups and Downs of Fm and Why He Sees Bright Future

## **Near Record Set Output**

Final Tally of Fm Set Production Shows 1960 Biggest Year in More Than a Decade

## **Fm Facts in Pocket**

NAFMB Prepares New Circular Pocket-Sized Computer of Fm Facts for Member Stations



1 .....

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\$5 for 1 year	Name	Title
Includes both	Company	
U.S. RADIO	Type of Business	
and	Home Address	Zone State
U.S. FM	B	nent Enclosed 🗌



#### FINEST PROGRAMMING



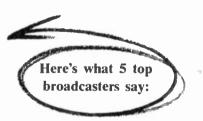
#### WJEF-FM, Grand Rapids, Mich. CARL E. LEE, Executive Vice President and General Manager

"Because of its product, its unduplicated programming, and its untouchable library, Programatic is an integral part of our FM programming. Our mail and telephone calls convince us that the concepts of Programatic are welcomed by the listening public."

#### **ADVERTISER RESULTS**



KHOL-FM, Holdrege, Nebr. JACK GILBERT, Station Manager "We're almost a 100% Programatic station. We've rung up sales of fullhour, 52-week contracts with 34 clients without a single cancellation, and are confident we'll do much the same with renewals." With regular additions of new music —instrumental and vocal—program services and audience building techniques, Programatic has already become a great boon to its ever growing roster of subscribers.



**BONUS TIME OPPORTUNITY** 





WFGM-FM, Fitchburg, Mass. DAVID M. MEYERS, President "Programatic has let us add FM to our existing AM operation without increasing payroll costs. We've actually saved a sizeable sum. Sales are picking up and I'm optimistic about the future. We couldn't have done it without Programatic."

#### PROFIT AND PROGRAM IMPROVEMENT



WSIX-AM-FM-TV, Nashville, Tenn. LOUIS DRAUGHON, Owner-Operator "When we started looking for a basic service our goal was to make our FM operations self-sustaining, even profitable, while improving our programming. We found just what we were looking for in Programatic. Programatic did, and is doing a commendable job."



KPHO-AM-TV, Phoenix, Arizona RICHARD B. RAWLS, Vice President "We decided to put the midnight to dawn hours to work. In Programatic we found the perfect program service. Economy, Reliability, Prestige... Programatic has them all. After 18 months, we're still enthusiastic over the service and the results."

## WTVR IN JUST 10 MONTHS TIME AFTER AFFILIATION WITH CBS-TV HAS MOVED CBS FROM 3RD PLACE TO 1ST PLACE IN RICHMOND

**1** During the daytime from sign on to 6:00 PMWTVR is completely dominant with share of audience, divided as follows:

	NIELSEN	ARB	
WTVR	50 °o	44 %	
В	21.5%	20.4%	
С	27 %	35.1%	

2 During the nighttime 6:00 PM-12:00 Midnight, Sunday through Saturday, WTVR, already in No. 1 place, continues to increase.

	NIELSEN	ARB	
WTVR	37 %	40.4%	
В	35 %	33.4%	
С	27 %	26.1%	

**3** From sign on to sign off basis, WTVR's share of audience is 50% greater than its nearest competitor according to ARB and 68% greater according to Nielsen:

	NIELSEN	ARB	
WTVR	45.8%	43.1%	
В	26 %	28.7%	
С	27.3%	28.1%	

4 WTVR in average homes delivered is again completely dominant from sign on to sign off being 53% greater than its nearest competitor according to Nielsen and 72% greater according to ARB:

	NIELSEN	ARB	
WTVR	26,600	27,400	
В	15,100	15,300	
Source: NIELSEN and ARB, March, 1961	17,300	15,900	

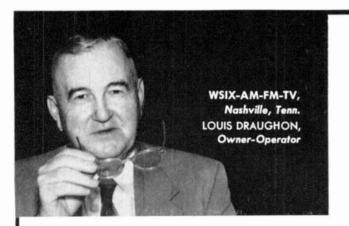


BROADCASTING, May 8, 1961

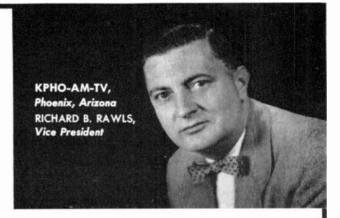
### AM or FM...

# **RESULTS PROVE** PROGRAMATIC LEADERSHIP

### Stabilized Programming A More "Salable" Image **Controlled Overhead**



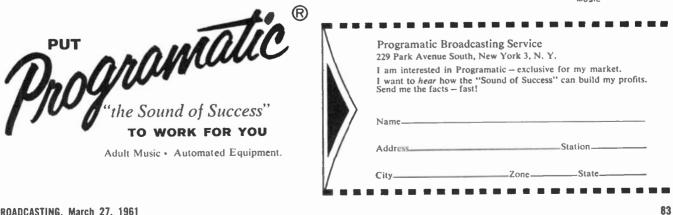
"When we started looking for a basic service our goal was to make our FM operations self-sustaining, even profitable, while improving our programming. We found just what we were looking for in Programatic. Programatic did, and is doing a commendable job.'



"We decided to put the midnight to dawn hours to work. In Programatic we found the perfect program service. Economy, Reliability, Prestige ... Programatic has them all. After 18 months, we're still enthusiastic over the service and the results."

Programatic can make your station operation more profitable. With regular additions of new music-instrumental and vocal-program service and audience building techniques, Programatic is daily becoming more valuable to its ever growing roster of subscribers. Programatic is available to only one station per market. Make it yours. Send this coupon today.





## WCBS-TV show hit with \$2.7 million damage suit

A program presented last year by WCBS-TV New York on the controversial 1932 Seabury investigation of the affairs of New York City, resulted in a \$2.7 million damage suit last week. The suit was filed in New York State Supreme Court by former New York State Sen. John A. Hastings against William (Bill) Leonard, m.c. of the program; CBS, (as the parent organization), and former New York City Special Sessions Court Justice William B. Northrop.

Mr. Hastings said in his complaint that Mr. Northrop and Mr. Leonard had participated in a discussion on the Jan. 30, 1960 telecast of the *Eye on New York* program in which it was implied that he was a "corrupt" public official. According to Mr. Hastings, remarks on the program directly or by innuendo had been intended to mean he was "guilty of corruption, graft, larceny, dishonesty as a public official and faithlessness to his public duties." He added that "false and defamatory statements" had injured his reputation and standing in the community.

Mr. Northrop, who at the time of the Seabury investigation was assistant counsel to the Joint Legislative Committee of the New York Legislature, Mr. Leonard and CBS have until April 11 to answer the charges.

## AP's client list continues to grow

The AP took on added dimensions in 1960, according to Frank J. Starzel, general manager of the news service. In his annual report to members of the cooperative company, Mr. Starzel reported that AP had added 164 broadcast subscribers to its client list in 1960, a net increase of 80, making its U. S. total of radio and tv subscribers 2,122. Growth was apparent in the foreign market, too, with the addition of six national radio and tv networks as subscribers during the year.

AP's Wirephoto network, now in its second quarter-century, also showed signs of expansion with a record of 554 members served, representing a net increase of 17 subscribers during the year.

Other significant indicators of AP's growth in 1960: approval of plans to establish new AP offices in San Antonio, Fort Worth, Las Vegas and Providence, and the hiring of 28 staff members for overseas service, bringing the total full-time foreign and world service employees to 758.

At the same time the AP Radio and Television Assn. announced that three member broadcast stations were awarded plaques for outstanding cooperation in the exchange of news during 1960:

KPRC-TV Houston, Tex., has made what it terms probably the biggest single free time offer in television history. With 71 candidates for Lyndon Johnson's vacated senate seat, KPRC-TV has sent invitations to all 71 for four minutes free air time April 1. The purpose is to expose candidates to the public of south Texas. It is estimated that the program will run between two and five hours. The invitation follows a tradition KPRC-TV set 10 years ago in races where there were a great number of candidates. Previously such programs have been in local city council and school board races. KPRC-TV has usually accorded free time to candidates in each race five times, although it has allowed a candidate as many as 38 appearances. Ray Miller, KPRC-TV news editor, will present the candidates in the order their names appear on the ballot.

WALL Middletown, N. Y., KGAK Gallup, N. M., and WGAU Athens, Ga.

#### Media reports...

**Transmitter for RFE** John H. Poole has donated a \$10,000 Kahn compatible single-sideband converter for high power radio transmitters to Radio Free Europe, whose stations in Germany and Portugal he recently visited on an inspection trip. The converter, said to be capable of effectively doubling the voice of RFE transmitters broadcasting to Iron Curtain countries, is now on its way from Mr. Poole's KBIG Avalon, Calif., to New York for shipment to Munich, Germany.

**Format switch** • As a result of a survey run by KSAY San Francisco-Oakland to determine radio needs of Bay Area listeners, that station last month switched its programming to an allwestern music format. According to General Manager Clair C. Halverson the survey showed 60% of the area's population would listen to western music if given the opportunity and that over 50% has a western heritage. The survey was made in cooperation with San Francisco State College radio department.

**Request show** Show business' "Salute to Rev. Martin Luther King," which was taped for broadcast by WLIB New York, is number one on its current request parade, the station reports. Requests for tapes of the show, which was held in Carnegie Hall on Jan. 27, have been received from stations throughout the country for broadcast to their own audiences. Among stations supplied copies of the tape by WLIB are KDIA San Francisco, WDIA Memphis, WQAB Cleveland and WAMO Pittsburgh. The show was produced by Frank Sinatra and was put on as a fund raising benefit for Rev. King.

**Religious survey** • KPDQ Portland, Ore., which broadcasts religious programs on a full time basis, has announced availability of the results of a survey of its audience. Compiled by the marketing department of Portland State College, the survey reveals in detail many aspects of the religious audience, heretofore unknown, according to the station. The brochure may be obtained by writing to David M. Jack, manager, KPDQ Portland, Ore.

New sound • Through installation of new equipment, including a new RCA Hi-Fidelity transmitter and new Collins radio equipment in its downtown studios, KFH-AM-FM Wichita, Kan., now boasts a new sound. Custom-made equipment will enable the stations to present stereo music programs, it was announced. Recorded spot announcements are utilized through tape cartridge equipment. Remote control relays have been installed to the console desk. Station Manager Tom Bashaw said he plans to program concerts by both the Cleveland Symphony Orchestra and the New York Philharmonic on Sunday evenings.

## Minow, Teller to speak at NAB convention

FCC Chairman Newton N. Minow and Dr. Edward Teller, U. of California atomic scientist and "father" of the hydrogen bomb, will be two of the featured speakers at the NAB convention in Washington May 7-10.

Mr. Minow, who assumed the chairmanship of the FCC three weeks ago, will be the principal speaker at the May 9 luncheon session at the Sheraton-Park Hotel.

The next day, Mr. Minow and fellow FCC commissioners will participate in a question and answer government panel session.

Dr. Teller will speak at the May 10 luncheon of the broadcast engineering conference, being held as part of the NAB meeting.

Gov. LeRoy Collins, NAB president, will deliver the opening address on Monday, May 8. Also on the opening day, the NAB's 1961 Distinguished Service Award will be presented to Judge Justin Miller, a former NAB president. The association's Achievement Engineering Award will be presented to Raymond F. Guy, NBC engineer now retired, on Wednesday, May 10.

# Fore Most -----

Fm Set Buying Turns In Near Record Year in Production	Fm production in 1960, reaching its highest mark since 1948, has exceeded expectations. The final count by the Electronics Industries Association shows that fm output last year was 904,766 units, compared with the 1959 figure of 540,522. In 1948, production exceeded a million and a half receivers. Earlier optimistic estimates on the 1960 total were pegged around 700,000.
NAFMB Prepares Pocket Computer Of Fm Facts for Salesmen	The National Association of Fm Broadcasters is preparing a circular pocket-sized computer of fm facts for salesmen of member stations. It will contain figures from a composite analysis of Pulse fm studies of last year (see NAFMB Notes, p. 19).
'Fm Info File' to Provide Agencies With Audience Data	A compilation of audience survey results and available fm audience in- formation intended for use by timebuyers and agency personnel is being published by International Good Music Inc., Bellingham, Wash. First part of the file contains condensations of two fm surveys by Alfred Politz Research Inc. and by the University of Southern California Department of Telecommunications. The file is available without charge to agency personnel. And, according to John D. Tuttle, administrative vice presi- dent, the publication will contain no IGM promotions.
Seattle Fm Broadcasters Add Joint Voice to Fm Promotion	In another move to pool and coordinate promotional efforts, nine Seattle fm stations have formed the Seattle Fm Broadcasters Association. The group is studying the possibilities of making joint presentations to media buyers and originating a Sunday fm section in one of the daily news- papers. Cortland Clark, KLSN-FM, is chairman. Stations represented thus far are KGMJ-FM, KING-FM, KMCS-FM, KGFM, KETO-FM, KZAM-FM, KOL-FM and KGMI-FM (Bellingham). Tacoma stations are expected to be invited to join.
25 Fm Questions Highlight Texas Broadcaster Session	The "25 most asked questions" about fm highlighted the fm meeting of the Texas Association of Broadcasters held early this month. The three- hour session featured a panel comprising Jim Morris, KTBC-FM Austin; Webb Hunt, KQUE Houston, and Tommy Lanyon, KSPL Diboll. Pre- siding was Lynn Christian, KHGM Houston, and head of the TAB fm section.
Fm Homes in Indianapolis Nearly Double in 1960	Growth of fm homes in the metropolitan Indianapolis marketing area was 92.24 percent in 1960. A survey of set distributors conducted by WFBM-FM also indicates that 50,000 fm units were sold last year in a 51-county area. Fm-equipped homes in the metropolitan marketing area, according to the station survey, now stands at just under 80,000.

I



#### In the Black

We have been on the air for just a little over six months and all our evening time is sold out, Monday through Sunday, plus three hours across the board during the daytime.

We sell block time only and limit our commercials to only four per hour; and what is more important, we are operating in the black.

> Perry P. Walders General Manager WJMD(FM) Washington, D.C.

#### Accolades

Recent issues of U.S. FM have been received with thanks. Such a publication would appear to provide a very beneficial service for fm.

> Henry Broderick WDRC(FM) Hartford, Conn.

Last week I saw your interesting copy of U.S. FM. The material in the December issue was unusually interesting.

Last year, as part of my brokerage service, I handled the sale and transfer of four fm stations in California, so one might say I am quite familiar with the fm field. Congratulations on your fm magazine. It should be a great help to fm broadcasters.

> Wilt Gunzendorfer Wilt Gunzendorfer & Assoc. Los Angeles

Belated congratulations on your excellent publication devoted to the growing fm medium. We join the chorus of those saying it fills a longfelt want.

> A. A. McDermott Radio & Television Sales, Inc. Toronto Canada

I enjoy reading your U.S. FM magazine, and appreciate what you are doing for the industry. There are many fm stations across the country who, like WMIT, have been dormant for the past few years. However, your publication has given me renewed faith and encouraged us to take a good look at our advertising potentials.

> Seddon Goode, Jr. Treasurer WMIT (FM) Charlotte, N. C.



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2

# TWO AGENCY MEN CHARGE ... Broaden Scope Of Programming

### Agency owner Gans and Ayer's Heston examine various fm areas—program content and titles, commercials and promotion



**Joe Gans,** head of his own New York radio-tv agency and one of the most consistent national buyers of fm, urges remedial improvements.

Like the weather, everybody talks about fm, but nobody or almost nobody, does anything about it. I am by no means trying to belittle the herculean efforts of those sincere, dedicated fm'ers who have toiled diligently in its behalf. But it seems to me much of what has been done has been, in many cases, wasted. I find it no longer amusing, for example, to hear people say they listen to fm because they enjoy the background music and are not bothered with commercials.

Fm desperately needs more commercials! But even more than that, it now needs more—much more than merely a good music format. For not until it keeps pace with today's lively world, will it be in a position to carry more commercials. It is foolish in my opinion to strive for a "sound" when, in some cases, the sound is dull. It is sheer economic suicide to continue playing everything from the "Star Spangled Banner" to Franck's symphonic variations and make it all sound like Montavani's "Green Sleeves."

The audience is there and is growing every day! The audience, like Topsy, just "growed." It is time now for fm to capitalize on this growth, to start providing more creative fare than merely its present good music format. It is time to change the listings from the monumentally unimaginative titles of *The Morning Concert, The Afternoon Concert* and *Candlelight Concert*. Fm must create the desire in people to turn to it for the kind of listening they cannot find readily available elsewhere. It must start identifying itself with all the demands for cultural expression and entertainment made on it by its selective but ever expanding audience. It must start broadening its base to fill the vacuum which now exists if it is going to create the desire in more people to discover its wares.

Fm's often-made claim to a small, uniquely selective audience is no longer valid. More am stations than ever before are switching to the socalled good music format. More quality programming of a wide variety is now being carried on television. Class publications are enjoying booming circulation gains. All these have a tendency to dilute fm's quality audience.

The fm station that persists in catering to the relatively insignificant percentage of its audience which is looking for unobtrusive music "to do things by" will soon discover the game is not worth the candle.

The arts, the sciences, programs of public interest, community welfare,

### programming

education and information are merely some of the specialized areas in which I believe fm must direct its attention if it is to compete successfully against other media for listeners and advertisers' dollars. There is a wealth of material available on tape and transcriptions, a wealth of opportunity to do local live programming with imagination and force. These ostensibly are the kinds of stimulating programs a well-informed, and well-educated, audience would relish.

I am not suggesting fm lower its

standards. On the contrary, I am urging they be raised in order to provide the public with something it does not now have. This would inevitably lead to rapidly increased set sales, which in turn would lead to an increased audience---a combination any advertiser would find hard to resist.

More imaginative programming, broader scope, a more enlightened management, along with a more positive assist from the fm set manufacturers, will do much toward helping fm radio turn its potential into reality. And the time to start is now!



**John Heston**, service representative-markets and plans department, N. W. Ayer & Son Inc., Philadelphia, and one of the first in his agency to investigate fm, believes that fm today has the goods, but lacks promotional force to help it deliver.

As one of the first in his agency to investigate fm for national advertisers, Mr. Heston believes:

"Fm programming in general is good. What is dull to one listener may be highly entertaining to another. And in the large metropolitan markets, like New York, Chicago, San Francisco, Boston and others, there are enough fm stations that each can, and does, narrow programming enough to give variety with a switch of the dial.

"Program titles, although not highly imaginative, are for the most part, pretty good. They help dress up the station's program offerings and guide the listener to the kind of music he wants to hear.

"Fm stations could and should add quality features of interest to a goodmusic oriented audience. Programs in the allied fields of art, science and public service would balance programming and would probably be welcomed by listeners who are unable to find these features on am radio or even on television. The addition of quality talk programs is a logical step for stations that are second, third and fourth in their markets. With nothing more to distinguish one fm station from another than shades of good music, quality 'arts' programs may find a lively audience and give a station a more solid programming ground.

#### **Technical Advantages**

"But to venture too far afield from musical programming would be to lose sight of the technical advantages of the medium. Music has been and always will be the program base for fm because of the fidelity of the broadcast. It is this technical aspect that has gained for fm its most loyal audience."

Although much progress has been made in the last three or four years, lack of enough information on fm is still the main barrier between agencies, advertisers and the medium, Mr. Heston observes.

"When N. W. Ayer first stirred the fm breeze for clients Hamilton Watch Co. and Steinway & Sons, there was little material available on the medium. We had to make our own studies and dig up enough information to make our media plans worthwhile.

"That was three years ago, and the situation, although improved, is much the same today. Market facts, audience figures, set penetration all these things should be available to us because we're in the (agency) business.

"Stations themselves are caught in a squeeze. They have less money, fewer sales executives than other media. They have a story to tell, but not enough money to tell it. So naturally the medium is held back by self-limitations.

#### **Carrying the Ball**

"But who is going to carry the ball? Should it be the station? Should it be the set manufacturer? Should it be the representative?"

Mr. Heston feels that none of these groups is really taking advantage of the great publicity boosts the medium has entertained in the past several months. Set manufacturers could do more to help the medium grow within their own scope. Stations are financially limited, but should take more initiative because any progress is obviously to their self-interest and gain.

He points out that many of the national advertisers now using fm tried the medium as a result of their own or their agency's thinking and planning. Their buys followed their own initiative, and did not result from a conscious wooing by fm promoters. "It's not that stations were unwilling; they just did not know how to go about it. If that is the case with the handful of advertisers on fm today, imagine the long range results if the industry were to sell itself with clarity and force."

# Fm: Today's Radio

Harold I. Tanner, president and general manager of WLDM Detroit, which he founded in 1949, surveys fm's future. He explains what has held fm back and why he believes fm is firmly established



While am is still the preferred choice of most advertisers, the day of re-appraisal of these buying methods has already arrived.

Only a few short years ago fm was known to the world as the realization of an inventor's dream. Later it was referred to as the "sleeping giant." Still later the "frustrated medium." We believe it is now known as "today's radio" because fm is the story of the better mouse trap.

To examine the history of fm we find that it was first discovered by Major Edwin Armstrong in 1938. The man who had given us virtually every modern development that has come to radio.

During World War I, he discovered the hetrodyne circuit which he later improved with the superhetrodyne circuit that is still the basis for all radio reception.

In 1940, when fm first flashed across the horizon, it was hailed as the system that within a very few years, because of its technical superiority, would cause the rapid demise of all am stations. At that time some industry leaders predicted as little as two years, others as long as five.

But from the first fm was plagued with difficulties. World War II caused the complete curtailment of all civilian production.

In the post-war period, a severe blow was dealt fm when the Federal Communications Commission decided to move fm from the 42-to-50 megacycle to the 88-to-108 megacycle band. Thus at a single stroke making all existing fm receivers obsolete.

In 1948, it ran head on into another electronic miracle-television.

From a post-war high of 732 stations in 1950, the number declined to 530 in 1957. But today the total figures including commercial, educational, construction permits and applications pending totals 1,180. (Commercial stations on air as of December 1960 number 821.) In 1960, station grants established a new 10-year high and fall-offs a new 10-year low.

Sales of fm home receivers have continually climbed. Sales in 1959 were 55 percent over 1958. 1960 will double 1959 or about 2,140,000. Estimates for 1961 are well over the three million mark.

In regard to automobile radios, too, sales of fm-only receivers are soaring.

In the larger metropolitan areas today, comprehensive surveys indicate that fm has more than passed the half-way mark in attracting the listeners in each city. Fm penetration in New York is 57 percent, Boston 52 percent, Los Angeles 49 percent, San Francisco 48 percent, Detroit 51 percent, Washington 42 percent and so on across the nation.

It is interesting to note how so

many of the more astute and successful businesses and their advertising agencies sometime ago recognized fm and have given the support of their advertising dollars and have become staunch friends of this strong new medium.

We find among them such household names as General Motors Corp., Chrysler Corp., General Electric, Hamilton Watch Co., *Time* and *Harper's* magazines, Lowenbrau and Tuborg imported beers, Northwest Orient, BOAC, KLM and Japan Airlines, Zenith Radio Corp., Sheraton Hotels, Sinclair Oil, Columbia and RCA Victor records and many more whose names are as outstanding in their respective fields.

But what of the future?

We believe there will be as many different types of radio stations as there are restaurants, each with a definite bill of fare that will appeal to all tastes, to all levels of society.

However, we feel confident that the group of fm pioneers who have led the way will maintain their high standards that have enabled them to acquire their large audiences.

These are the stations that are being and will be emulated by others because of their success. This means better radio—better listening —better service to the public we all serve. This trend is firmly established. Fm has truly become Today's Radio. •••

# Is There a Research Vacuum?

If there is, many local groups are attempting to document fm listener characteristics by supplementing national research efforts with various community-wide techniques

It has often been said that fm has its own "special" audience. An audience that is generally inclined to quality programming.

Agencies complain that the background and listening habits of this group have not been clearly determined in enough cases.

What is the image of the fm listener? In one recent sampling taken, 36.3 percent of fm listeners were college graduates; 26 percent were in the \$7,000-10,000-a-year income bracket, and in the majority it was a young (35 or under) audience.

These are a few of the findings of the Sacramento Valley Fm Broadcasters (SVFMB). This association of six fm broadcasters meets once a month to arrive at concrete methods of improving fm broadcasting in the northern California area.

Realizing a need for more information concerning the fm listener, the SVFMB conceived and conducted two surveys that might shed some light on the listening habits and backgrounds of the listener.

At the last California state fair, the SVFMB set up and manned an fm booth. "The purpose of the project," says a spokesman from the group, "was to educate fair goers on the advantages and the programming of fm radio. Still deeper was the desire to stimulate the sets-in-use factor for the area. A variety of domestic and foreign table models, transistor and auto fm receivers was displayed."

By demonstrating the quality of the small receivers the group was attempting to indicate that it was not necessary for an individual to own the more expensive console sets in order to get full enjoyment of fm listening.

Visitors to the booth were asked it they owned fm sets. If their answer was affirmative, they were invited to participate in the survey. It is noted that "printed forms requiring, for the most part, only check marks and numbers for completion were used."

The response to the survey at the state fair was so strong that the SVFMB decided to repeat it at the Sacramento Stereo-Hi Fi Show. Again, a display of small fm/am receivers was set up, with the added feature of giving away some of the sets as door prizes. In order to make the survey more accurate, identical questionnaires to those used at the fair were offered to the visitors at the hi fi show.

In St. Louis, KCFM ran a telephone survey, in which listeners were asked to indicate the number of hours they listen to fm. It is interesting to note the similarity in listening hours in this survey to the one conducted in Sacramento:

KCFM asked 537 respondents who listen to fm, "How many hours a day do you listen"?

Number of Hours	Percent
2 hours or less	28.3
3-4 hours	29.2
5-6 hours	16.8
7-10 hours	15.8
More than 10 hours	5.4
Only on weekends	4.5

Another KCFM question was, "Would you like to hear a short newscast on fm?" 60.3 percent replied that they would, 38.6 percent said "no" and 1.1 percent had no opinion.

In listing the results of its survey, the SVFMB did not couple the State Fair and the Hi-fi show responses together, each was listed as a separate group.  $\bullet \bullet \bullet$ 

6

### **Fm Listening Survey**

Conducted by the Sacramento Valley FM Broadcasters

Age	State Fair Group	Hi-Fi Show Group		State Fair Group	Hi-Fi Show Group
Under 18	8.4%	4.4%	6-9 p.m.	61.6	61.2
19-25	26.2	22.2	9-12 m`	38.3	38.0
26-35	23.7	32.8			
36-45	24.0	26.4	Saturday		
46-60	15.9	12.1	6-9 a.m.	13.4	11.2
Over 60	1.8	2.1	9-12 n	24.2	23.9
			12-3 p.m.	27.7	28.0
Income			3-6 p.m.	33.1	33.2
Under \$4000	28.2%	15.2%	6-9 p.m.	44.6	49.2
4000-5500	20.0	14.8	9-12 m	33.2	38.2
5500-7000	23.6	27.0	Sunday		
7000-10,000	19.1	26.2	6-9 a.m.	11.6	11.4
Over 10,000	9.7	16.8	9-12 n	18.8	22.4
			12-3 p.m.	29.9	29.7
Education			3-6 p.m.	34.2	33.0
Some High School	10.5%	4.6%	6-9 p.m.	41.3	50.8
High School Grad.	23.4	20.0	9-12 m	32.6	34.9
Some College	35.5	39.2			
College Grad.	30.6	36.3	Musical Preference		
			(These were listed in Type	n alphabetical order (	on the form)
Daily Listening Average	-			15.20/	
Under 1 hour	4.7%	3.9%	Symphony	15.2%	14.2%
1-2 hours	16.8	19.6	Light Concert	11.9	13.8
2-3 hours	23.3	26.5	Sacred	10.4	2.1
3-4 hours	19.8	20.4	Pop Concert	9.7	12.3
4-5 hours	12.4	11.1	Mood	9.1	11.5
5-6 hours	15.7	13.1	Jazz	7.4	8.8
Over 6 hours	7.3	5.3	Dance	7.3	9.8
listoning Habits			Show	7.2	7.6
Listening Habits Monday-Friday			Chamber	5.7	4.6
• •			Choral	4.2	3.3
6-9 a.m.	20.6%	15.4%	Folk	3.8	2.9
9-12 n	22.0	19.1	Ballet	3.0	2.1
12-3 p.m.	21.6	17.4	Opera	2.7	2.7
3-6 p.m.	29.0	27.4	Dixie	2.4	3.3

7

Restaurant Group—The 12 Portland, Ore., restaurants that comprise the "Dine Downtown Association" have purchased a 26-week flight over KPFM. The purpose of the association, represented by Goodrich and Snyder, Portland, is to stimulate business for the downtown restaurants. The program being used is Candlelight and Silver, and will provide light classical music during the dinner hour, Monday through Friday. According to the station, "commercials will urge listeners to dine downtown, with four one-minute announcements spotlighting different downtown restaurants during the program."

In another development, KPFM is now on a 24-hour operation with the scheduling of a six-hour segment (midnight to 6:00 a.m.) for the Portland General Electric Co. The all-night show is titled *Music Out* of *the Night* and, the station says, "features mood music, light classical, jazz and show tunes Monday through Saturday. On Friday and Saturday nights the jazz section moves from midnight to 2 p.m." **Coffee**—Yuban Coffee through Benton & Bowles, New York, has assumed full sponsorship of the new KBIQ Los Angeles, Mantovani show. To provide greater fidelity the station will simultaneously broadcast the program over its fm and television facilities.

The Union Pacific R. R., through its agency Geyer, Morey, Madden & Ballard, Los Angeles, has purchased a 13-week spot campaign over KBIQ. Purpose of the campaign is to "woo travelers for winter train travel," according to Bob Hammond, the station's commercial manager.

Other KBIQ buys include: A 20week campaign for the Pacific Coast Club of Long Beach, designed to spark a new membership drive for the club; Southern California Plasterer's Institute; Warner Brothers Film Co.; Concerts Inc.; Universal Pictures and KCOP television.

**Bank**—The Bank of America, San Francisco, which has been running a nightly (8 to 9 p.m.) classical music program for the past year, has just renewed its contract with KSFR,



MAESTRO EUGENE ORMANDY {1}, conductor of the Philadelphia Orchestra is interviewed by Max M. Leon, president of WDAS-FM. The program, part of a WDAS concert series entitled *Backstage at the Academy of Music*, was recently broadcast by the Philadelphia station.

reports the Bay Area concert station. "We have found," states Charles Stuart, advertising manager for Bank of America, "that fm radio focuses our advertising on an influential and affluent market and helps to build a long term friendship with our customers."

Travel-With spring just around the corner, firms such as airlines and various travel associations are placing schedules for the upcoming vacation season. WFMT Chicago reports a heavy influx of airline travel accounts slated for its spring schedule. Among the airlines, WFMT reports the following have recently placed spot schedules: Sabena Belgian World Airlines through Mc-Cann-Marschalk and KLM Royal Dutch Airlines through Erwin Wasey, Ruthrauff & Ryan. Air France, via BBD&O, has doubled its present schedule. Two additional airlines are Japan Air Lines through Botsford. Constantine & Gardner and Scandinavian Airlines System. The station adds that this is their third year with Air France, JAL and SAS.

Two travel accounts recently signed are, The Swiss Tourist Office through Sudler and Hennessey, which will sponsor a weekly program of classical music, and The French National Railroads through Byrde, Richard & Pound, which has taken a schedule of one-minute announcements.

WFMT notes that many of these advertisers have taken space in the station's monthly program magazine, the *WFMT Chicago Fine Arts Guide*, which has a paid circulation of 25,000.

Supper Club — Following a format that has already proved successful, WLIR Garden City, N.Y., is instituting its second remote show, Alan Grant's Jazz Nocturne. It opened at the San-Su-San Supper Club in nearby Mineola on Washington's Birthday. The program runs from 10 to 12 p.m. on Wednesday nights. The all-modern jazz show is to be sponsored by San-Su-San and Pan American Van Lines. The station's first weekly remote has been on the air since last summer under the title of *Idlewilde Calling*. Emanating from the Seaway Idlewilde Hotel near the New York International Airport, this two-hour, Wednesday afternoon show includes interviews with airline personalities and executives. The program's sponsor is the Walter R. Blaha & Co., investment brokers. WLIR notes that the remote concept has proved so popular that it is considering additional programs of this nature.

Recording Firms-Offering its listeners the opportunity to learn a little more about their favorite artists, WABC-FM New York is running an hourly Monday night series entitled Meet the Artist. Co-sponsors for this interview program are Capitol Records and RCA Victor Records. Each guest discusses with Don Lowe, the moderator, the highlights of his career, various anecdotes and his specific impressions on musical subjects. Throughout the show, excerpts from the artist's recordings are played. Some of the guests to be featured are Elanor Steber, Georgio Tozzi, Nicolai Gedda, Anneliese Rothenberger, Michael Rabin, Arthur Rubenstein, Rosalind Elias and Andre Kostelanetz. "The program," says the station, "is designed to bring the classical artist closer to his public, to reveal his off-stage personality and afford him the opportunity of highlighting his newest recordings."

#### Press Conference Coverage

WIP-Fm Philadelphia has announced that in addition to its current coverage of the United Nations it will cover the White House Press Conferences through the facilities of specially leased lines. However, the station noted that on days when there is a conflict between the UN session and a press conference, the latter will be carried.

#### **Concert Series**

WFMM Baltimore has announced a

series of concert previews that is being run during the course of the present Baltimore Symphony season. Each Sunday evening, the station airs recordings of the music to be heard at the next performance of the symphony orchestra. "This preview," says the station, "permits the listener to get a feeling of the program before-hand and invites comparison between the recorded and live versions."

#### Hi-Fi Showcase

A new program, aimed at the hi-fi enthusiast who has a liking for lighter musical fare, will be aired from 11 p.m. to midnight, Monday through Friday over KEX Portland. Entitled *Hi-Fi Music Hall*, the show will feature recordings of the big bands and jazz groups prominent during the past forty years.

#### **Orchestra Tapes**

That other sections of the country may have the benefits of Philadelphians, that city's Academy of Music in conjunction with the Philadelphia Orchestra Association, is taping a series of 26 programs to be leased to good music stations throughout the country.

The Orchestra Association reports, "Eugene Ormandy, now celebrating his 25th anniversary season as music director and conductor of The Philadelphia Orchestra, will conduct most of the programs in the series. Among the guest conductors will be assistant conductor William Smith, William Steinberg, George Georgescu and Leopold Stokowski. Among solo artists who will be heard on this series are pianists Eugene Istomin and Philippe Entrement. • •



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### **Fm Station Key**

These statistics and other data contained herein are taken from reports received by us from FM stations. They are believed by us to be accurate and reliable, but, of course, cannot be guaranteed. This issue of U.S. FM includes returns from 391 fm stations. The *Fm Station Key* will be augumented each month as information is reported by additional operations. See box below for abbreviations. Stations not listed are advised to send in the necessary information.

#### Abbreviations

Rep.—representative; ERP.—effective radiated power; pen.—penetration; prog.—programming; where there is an am affiliate, sep.—refers to the fm being separately programmed and dup. refers to the fm station duplicating the am programming; c/ classical; con—concert; op—opera; s-c/—semi-classical; pop—popular; st—standards; shw—show; flk—folk; jz—jazz; nws—news; wthr—weather; dr—drama; intrw—interview; cmtry—commentary; rel—religious; sprts—sports; educ—educational programming; disn—discussion.

#### ALABAMA

Albertville

WAVU-FM (Am: WAVU) Counties: 15; ERP: 4,700 w Prog. (Dup.): Pop, nws, wthr, sprts

#### Birmingham

WJLN (Am: WJLD) National Rep.: Forjoe Counties: 28; ERP: 23,000 w Prog. (Dup.)

#### Decatur

WHOS-FM (Am: WHOS) Counties: 6; ERP: 2.35 kw Prog. (Sep.): St, pop, shw, cl, sprts

#### Sylacauga

WMLS-FM (Am: WMLS) Counties: 4; ERP: 693 w Prog. (Sep.): St, shw, pop, wthr, cl

#### ARIZONA

Phoenix KELE ERP: 18,000 w Prog.: Country & Western KITH Counties: 7; ERP: 5,000 w Prog.: St, s-cl, shw, nws, rel KYEW Prog.: Cl, shw

Tucson KFMM National Rep.: Good Music Broadcasters Counties: 3; ERP: 7,200 w Prog.: Cl, con, s-cl, st, dr

#### ARKANSAS

Jonesboro

KBTM-FM (Am: KBTM) National Rep.: Burns-Smith ERP: 8,000 w Prog. (Dup.): St, sprts, nws, wthr, con

Osceola KOSE-FM (Am: KOSE) Counties: 12; ERP: 2,200 w Prog. (Sep.): Cl, s-cl, st, pop, sprts

Pine Bluff KOTN-FM (Am: KOTN) Counties: 19; ERP: 3,200 w Prog. (Dup.): S-cl, st, shw, con, pop

#### CALIFORNIA

Alameda KJAZ National Rep.: Albert Chance Counties: 6; ERP: 1,000 w Prog.: Jz

#### **Beverly Hills**

KCBH National Rep.: Walker-Rawait Counties: 8; ERP: 75,000 w Market Pen.: 48.9% (Pulse)

#### Prog.: Cl, con, s-cl, op, shw El Cajon

KUFM Counties: 1; ERP: 3.5 kw Prog.: Cl, con, op, s-cl, nws

#### Fresno

KRFM (Am: KFRE) Counties: 12; ERP: 70,000 w Prog. (Sep.): St, pop, s-cl, cl, shw

#### Glendale

KUTE Counties: 7; ERP: 23,800 w Prog.: Shw, s-cl, pop, nws, wthr

#### Indio-Palm Springs

KCHV-FM (Am: KCHV) National Rep.: Tracy Moore and Hal Holman Counties: 2; ERP: 25,000 w Prog.: Pop, st, con, flk, shw

#### Los Angeles

KBIQ (Am: KBIG) National Rep.: Weed Counties: 7; ERP: 110,600 w Market Pen.: 48.9% (Pulse 6/59) Prog. (Sep.): St, pop, jz, shw, flk KFMU National Rep.: Heritage Stations Counties: 3: 58 kw Market Pen.: 31.3% (Politz 1960) Prog.: Cl, con, op, nws, jz KMLA National Rep.: Albert Chance Counties: 6; ERP: 60,000 w Market Pen.: 48.9% (Pulse) Prog.: Con, shw, st, nws, pop KNOB National Rep.: Modern Media Fm Sales Counties: 7; ERP: 79,000 w Market Pen. 49.1% (Pulse) Prog.: jz KRHM Counties: 8; ERP: 58,000 w Market Pen.: 48.9% (Pulse) Prog.: Pop, st, jz, flk, shw

#### Oxnard

KAAR (Am: KOXR) National Rep.: Forjoe Counties: 2; ERP: 10,000 w Prog. (Sep.): Nws, cl, shw, s-cl, st

#### Riverside

KDUO National Rep.: Good Music Broadcasters Counties: 5; ERP: 72,000 w Market Pen.: 50% (Pulse 1958) Prog.: S-cl, cl, con, op, rel KPLI ERP: 1,570 w Prog.: S-cl, st, shw, nws, wthr

#### Sacramento

KCRA-FM (Am: KCRA) National Rep.: Petry Counties: 14; ERP: 11,000 w Prog. (Sep.): St, pop. cl, con, shw KHIO National Rep.: Albert Chance Counties: 14; ERP: 17,300 w Prog.: S-cl, cl, nws, wthr, rel **KJML** National Rep.: Walker-Rawalt Counties: 5; ERP: 2,700 w Prog.: Cl, con, shw, s-cl, comtry KSFM National Rep.: Meeker Co. ERP: 60,000 w KXRQ National Rep.: W. S. Grant Counties: 11; ERP: 35,000 w Prog .: Pop, jz, shw, s-cl, flk

Salinas KSBW-FM (Am: KSBW) Counties: 6; ERP: 18.5 kw Prog. (Sep.): Cl, pop, s-cl, con, op

#### San Bernardino KFMW National Rep: Heritage Stations Counties: 8; ERP: 30,000 w Market Pen:: 31.3% (Politz 1960) Prog.: Cl, con, op, nws, jz WGMS-FM (Am: WGMS) National Rep.: Avery-Knodel Counties: 23; ERP: 20,000 w Prog.: Cl, con, op, s-cl, nws

#### San Diego

KGB-FM (Am: KGB) National Rep.: H-R Counties: 1; ERP: 37,000 w Market Pen.: 39.4% (Pulse 10/59) Prog.: St, pop, s-cl, cl, shw KITT Counties: 1; ERP: 56,000 w Market Pen.: 40% (Pulse) Prog.: St, shw, flk, pop, s-cl KFMB-FM (Am: KFMB) National Rep.: Petry ERP: 18400 w

Market Pen.: 39.4% (Pulse 10/59) Prog.: St, shw, nws KFMX National Rep.: Heritage Stations Counties: 1; ERP: 30,000 w Market Pen.: 40% (Pulse) Prog.: Cl, con, op, jz KFSD-FM (Am: KFSD) National Rep.: QXR Network Counties: 8; ERP: 100,000 w Market Pen.: 39% (Pulse) Prog. (Sep.): Cl, con, s-cl, st, op KPRI National Rep.: Fine Music Hi-Fi Broadcasters Counties: 1; ERP: 25,000 w Market Pen.: 42.5% (Pulse) Prog.: Pop. st. shw. cl. s-cl

San Fernando KVFM Counties: 1; ERP: 860 w Market Pen.: 48.7% (Pulse) Prog.: Pop, st, shw, s-cl, disn

San Francisco

KAFE National Rep.: QXR Network ERP: 100 kw Prog.: Cl, op, s-cl, shw, nws KBAY National Rep.: Heritage Stations Counties: 8, ERP: 30,000 w Market Pen.: 47.3% (Pulse) Prog.: Cl, con, op, jz KEAR Counties: 24; ERP: 82,000 w Market Pen.: 47.3% (Pulse 9/57) Prog.: Rel, intvw, disn, educ, wthr KOBY-FM (Am: KOBY) National Rep.: Peters, Griffin, Woodward

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Counties: 10; ERP: 10,500 w Prog. (Dup.): S-cl, st, pop, shw, nws KPEN National Rep.: Fine Music Hi-Fi Broadcasters Counties: 8; ERP: 120,000 w Market Pen.: 47.3% (Pulse) Prog.: Cl, s-cl, pop, st, shw KSFR National Rep.: Good Music Broadcasters ERP: 100,000 w Market Pen.: 48% (Pulse 1958) San Jose KRPM Counties: 1; ERP: 4 kw Prog.: Cl, s-cl, op, flk, cmtry

San Luis Obispo

KATY-FM (Am: KATY) National Rep.: Meeker Counties: 3: ERP: 3.8 kw Prog. (Sep.): S-cl, st, con, nws, cmtry

Santa Barbara

KRCW National Rep.: Walker-Rawalt Counties: 3; ERP: 18 kw Prog.: Educ, op, shw, st, con

#### COLORADO

Colorado Springs

KFMH Counties: 26; ERP: 23,000 w Market Pen.: 25% (Pulse 3/60) Prog.: Cl, con, s-cl, st, nws, shw, jz, wthr

Denver KDEN-FM (Am: KDEN) National Rep.: Heritage Stations Counties: 12; ERP: 30,000 w Market Pen.: 38.5% (Pulse 6/60) Prog. (Sep.): Cl, con, op. s-cl, jz

Manitou Springs KCMS-FM (Am: KCMS) National Rep.: Fm Media ERP: 22,000 w Market Pen.: 25% (Pulse 3/60) Prog. (Dup.): Shw, con, st, s-cl, jz

#### CONNECTICUT

Brookfield WGHF National Rep.: Fine Music Hi-Fi Broadcasters Counties: 7; ERP: 20 kw Market Pen.: 39.7% (Pulse 12/58) Prog.: Mood, st, s-cl, jz, cl

Fairfield WJZZ Counties: 20; ERP: 9,000 w Prog.: Jz

#### Hartford

WCCC-FM (Am: WCCC) National Rep.: QXR Network Counties: 7; ERP: 6.8 kw Prog.: Cl, s-cl, con, shw, jz WDRC-FM (Am: WDRC) National Rep.: Peters, Griffin, Woodward Counties: 12; ERP: 20,000 w Prog.: Pop, nws WHCN ERP: 7,000 w Market Pen.: 39.7% (Pulse 11/58) Prog.: Cl. con, s-cl, op, shw WTIC-FM (Am: WTIC) National Rep.: Christal ERP: 8 kw Prog.: Cl, con, op, s-cl, shw Meriden

WRMI

ERP.: 20,000 w Prog.: St, s-cl, shw, con

#### New Haven

WNHC-FM (Am: WNHC) National Rep.: Daren McGavren Counties: 3; ERP: 12,500 w Prog. (Sep.): Con, cl, s-cl, shw, op

#### Stamford

WSTC-FM (Am: WSTC) National Rep.: Everett-McKinney Counties: 1; ERP: 650 w Market Pen.: 30% (Pulse) Prog. (Dup.): Nws, wthr, pop, shw, con

#### DELAWARE

Wilmington WDEL-FM (Am: WDEL) National Rep.: Meeker Counties: 21; ERP: 20 kw Market Pen.: 37.6% (Pulse 5/60) Prog. (Sep.): Cl, s-cl, pop, shw, nws WJBR National Rep.: Fine Music Hi-Fi Broadcasters Counties: 22; ERP: 20,000 w Market Pen.: 44.5% (Audience Analysts) Prog.: S-cl, st, nws, cl, wthr

#### DISTRICT OF COLUMBIA

WASH (Am: WDON) National Rep.: QXR Network Counties: 37; ERP: 15,000 w Market Pen.: 41% (Pulse 12/56) Prog. (Sep.): Cl, con, s-cl, shw, nws WFAN National Rep.: United Broadcasting ERP: 20,000 w Prog.: Latin American music WGAY (Am: WQMR) National Rep.: Grant Webb ERP: 20.000 w Prog. (Sep.): Flk, nws, rel, disn WJMD ERP: 20,000 w Prog.: S-cl, shw, con, nws, wthr WWDC-FM (Am: WWDC) National Rep.: Blair Counties: 12; ERP: 20 kw Market Pen.: 40.3% (Pulse 1959) Prog. (Sep.): S-cl, st, cl, pop, nws

#### FLORIDA

Coral Gables WVCG-FM (Am: WVCG) National Rep.: Broadcast Time Sales Counties: 7; ERP: 18.5 kw Prog. (Dup.): Con, s-cl, nws, cl, wthr

Fort Lauderdale WFLM National Rep.: Fm Unlimited



Counties: 3; ERP: 3,500 w Prog.: St, cl, s-cl, shw, op WWIL-FM (Am: WWIL) National Rep.: Rambeau-Vance-Hopple Counties: 5; ERP: 31,000 w Prog. (Sep.): St, s-cl, con, shw, jz

#### Jacksonville

WMBR-FM (Am: WMBR) National Rep.: John Blair Counties: 9; ERP: 40,000 w Prog. (Sep. after 4 pm): Pop, st

#### Gainesville

WRUF-FM (Am: WRUF) National Rep.: Thomas Clark Counties: 16; ERP: 12,000 w Market Pen.: 31.7% (Pulse 1956) Prog. (Sep.): Op, st, con, shw, cl

#### Orlando

WHOO-FM (Am: WHOO) National Rep.: Hollingbery Counties: 9; ERP: 59,000 w Prog. (Sep.): Cl, con, s-cl, st, jz, nws, wthr **Pensacola** WPEX National Rep.: Good Music Broadcasters, Western FM Sales Counties: 5; ERP: 2,500 w Prog.: Cl, s-cl, st, shw, jz

#### Sarastota

WYAK National Rep.: Rejko & Mahaffey Counties: 9; ERP: 2,730 w Prog.: Cl, s-cl, pop, st, jz

#### Tampa

WFLA-FM (Am: WFLA) National Rep.: John Blair Counties: 34 ERP: 46,000 w WPKM National Rep.: Good Music Broadcasters Counties: 7; ERP: 10,500 w Prog.: Pop, st, shw, s-cl, jz

#### GEORGIA

Athens WGAU-FM (Am: WGAU) National Rep.: John E. Pearson Counties: 25; ERP: 4,400 w Prog. (Dup): Std, jz, nws, shw, wthr

#### Atlanta

WSB-FM (Am: WSB) National Rep.: Petry Counties: 204: ERP: 49,000 w Prog. (Dup. & sep.): Pop, st, nws, wthr, intvw

#### Augusta

WAUG-FM (Am: WAUG) ERP: 9,000 w Prog. (Sep.): Cl, s-cl, pop WBBQ-FM (Am: WBBQ Counties: 31; ERP: 19.3 kw Prog. (Dup.): St, pop, nws, sports, intyw

#### Columbus

WRBL-FM (Am: WRBL) National Rep.: Hollingbery Counties: 50; ERP: 21.2 kw Prog. (dup.): St, cl, con, op, disn

#### Gainesville

WDUN-FM (Am: WDUN) National Rep.: Thomas Clark Counties: 11; ERP: 300 w Prog. (Dup.): Pop, nws

#### LaGrange

WLAG-FM (Am: WLAG) National Rep.: Indie Sales Counties: 8; ERP: 2.3 kw Prog. (Sep.): St, nws, sprts, shw, wthr

#### Marietta WBIE-FM (Am: WBIE) Counties: 21; ERP: 3.5 kw

Counties: 21; ERP: 3.5 kw Prog. (Dup.): Pop, st, shw, sprts, nws

#### Newnan

WCOH-FM (Am: WCOH) National Rep.: Bernard Ochs Counties: 11; ERP: 330 w Prog. (dup.): Nws, wthr, st, pop, cl

#### Savannah

WTOC-FM (Am: WTOC) National Rep.: Avery-Knodel Counties: 24; ERP: 8 kw Prog. (Dup.)

#### IDAHO

Boise KBOI-FM (Am: KBOI) Counties: 17; ERP: 17.5 kw Prog. (Dup.)

#### Lewiston

KOZE-FM (Am: KOZE) National Rep.: Gill-Perna Counties: 6; ERP: 903 w Prog. (Sep.): S-cl, st, shw, jz, nws

#### ILLINOIS

Anna

WRAJ-FM (Am: WRAJ) National Rep.: Bernard Howard Counties: 6; ERP: 1,000 w Prog. (Sep.): St, pop, nws, wthr, sprts

Bloomington WJBC-FM (Am: WJBC) National Rep.: John Pearson Counties: 13; ERP: 15,300 w Prog. (Dup.): St, pop, shw, nws, wthr

#### Champaign

WDWS-FM (Am: WDWS) Counties: 11; ERP: 27,000 w Prog. (Sep.): Pop, st, shw, nws, jz

#### Chicago

WCLM ERP: 60,000 w Prog.: S-cl, jz, st, hawaiian WDHF Counties: 9 ERP: 52,000 w Market Pen.: 42.4% (Pulse 10/59) Prog.: Pop. shw, s-cl, st, fik WFMF National Rep.: Walker-Rawalt Counties: 15; 33,000 w Prog.: St, s-cl, shw, jz, nws WFMT Counties: 38; ERP: 29,500 w Market Pen.: 42.4% (Pulse 10/59) Prog.: Cl. op. dr. nws. intvw WKFM National Rep.: Modern Media Fm Sales Counties: 38; ERP: 50,000 w Market Pen.: 42.4% (Pulse) Prog.: St, s-cl, shw, nws, wthr WNIB Counties: 10; ERP: 11 kw Market Pen.: 42.4% (Pulse) Prog .: Cl, con, jz, op, shw WSBC-FM (Am: WSBC) National Rep.: Devney-O'Connell, FM Unlimited Counties: 5; ERP: 27,400 w Prog. (Sep.): Cl, flk, jz, dr, nws WYFM ERP: 32,000 w Prog.: Cl, s-cl, pop, st, shw

#### Decatur

WSOY-FM (Am: WSOY) National Rep.: Weed Counties: 19; ERP: 30,000 w Prog. (Dup.): St, shw, nws, s-cl, cl

#### **Effingham** WSEI

ERP: 20 kw Dup. programming of WSOY-FM Decatur

#### Elain

WRMN-FM (Am: WRMN) National Rep.: Devney-McConnell Counties: 5; ERP: 1,000 w Prog. (Sep.): Cl, con, s-cl, st, nws

#### Evanston

WEAW-FM (Am: WEAW) National Rep.: Good Music Broadcasters Counties: 6; ERP: 180,000 w Prog. (Sep.): S-cl, st, shw, con, nws

#### Harrisburg

WEBQ-FM (Am: WEBQ) Counties: 11; ERP: 4,200 w Prog. (Sep.): Sprts, nws, wthr. educ, cl

#### Jacksonville

WLDS-FM (Am: WLDS) National Rep.: Holman Counties: 5; ERP: 9 kw Prog. (Dup.): Sprts, pop, nws, st, pub. sevc.

#### Litchfield

WSMI-FM (Am: WSMI) Counties: 6; ERP: 6,100 w Prog. (Sep.): St, nws, sprts

#### Mattoon

WLBH-FM (Am: WLBH) National Rep.: Hal Holman Counties: 12; ERP: 23,000 w Prog. (Dup.)

Mt. Carmel WSAB (late fall start) Counties: 12; ERP: 37.4 kw Prog.: S-cl, cl, con, st, shw

#### Mt. Vernon WMIX-FM (Am: WMIX) National Rep.: John E. Pearson Counties: 40; ERP: 50,000 w Prog. (Dup. days, sep. nights): Pop, st, nws, sprts

Paris

WPRS-FM (Am: WPRS) Counties: 7; ERP: 1,000 w Prog. (Dup.): St, shw, pop, nws, wthr

#### Quincy

WGEM-FM (Am: WGEM) ERP: 8.9 kw Prog. (Dup.) WTAD-FM (Am: WTAD) National Rep.: Branham Counties: 23; ERP: 27 kw Prog. (Dup.)

#### **Rock Island**

WHBF-FM (Am: WHBF) National Rep.: Avery-Knodel Counties: 14; ERP: 39 kw Prog. (Dup.): Con, s-cl, st, shw

#### Springfield

WTAX-FM (Am: WTAX) National Rep.: Gill-Perna Counties: 12; ERP: 6.7 kw Prog.: (Sep. early evenings)

#### INDIANA

#### Bloomington

WTTV (Am: WTTS)

National Rep.: Meeker Counties: 54; ERP: 37.2 kw Prog. (Dup.): St, nws, flk, sprts, cl

Columbus WCSI-FM (Am: WCSI) National Rep.: Thomas Clark Counties: 12; ERP: 760 w Prog. (Sep.): St, shw, sprts, s-cl

#### Elkhart

WTRC-FM (Am: WTRC) National Rep.: Branham Counties: 13; ERP: 9.7 kw Prog. (Dup.)

Evansville

WIKY-FM (Am: WIKY) National Rep.: John Pearson Counties: 34; ERP: 36 kw Prog. (Dup.): St, shw, s-cl, con, cl

Fort Wayne

Counties: 20; ERP: 44.4 kw Prog.: St, shw, pop, jz, s-cl

#### Hammond

WYCA Counties: 5; ERP: 31,000 w Prog.: Rel, nws, s-cl, sprts, wthr

#### Indianapolis

WFBM-FM (Am: WFBM) Counties: 50; ERP: 51,875 w National Rep.: Walker-Rawalt Prog. (Sep.): St, s-cl, cl, jz, cmtry WFMS ERP: 4.5 kw Prog.: St, shw, pop, s-cl, cl WIBC-FM (Am: WIBC) Counties: 40; ERP: 24,000 w Prog. (Sep.): Cl, s-cl, con, jz, op

#### Madison

WORX-FM (Am: WORX) National Rep.: Hil Best Counties: 6; ERP: 350 w Prog. (Dup.): St, s-cl, sprts, shw, con

#### Marion

WMRI-FM (Am: WMRI) National Rep.: Burn-Smith Counties: 10; ERP: 31,000 w Prog. (Sep.): S-cl, st, shw, nws, sprts

#### Muncie

WMUN (Am: WLBC) National Rep.: Hal Holman Counties: 17; ERP: 14.4 kw Prog. (Sep.): Programatic

#### Richmond

WKBV-FM (Am: WKBV) National Rep.: Everett-McKinney Counties: 20; ERP: 23,000 w Prog. (Sep.): Pop. s-cl

Warsaw

WRSW-FM (Am: WRSW)





35,000 Watts S. A. Cisler, Manager Counties: 60; ERP: 34,000 w Prog. (Dup.): Cl, con, s-cl, pop, nws

#### Washington

WFML (Am: WAMW) National Rep.: Hil Best Counties: 14; ERP: 14,000 w Prog. (Dup.): Sprts, nws, st, pop, shw

#### IOWA

Des Moines KDMI ERP: 115,000 w Prog.: Rel, sacred, nws, wthr, cl WHO-FM (Am: WHO) National Rep.: Peters, Griffin, Woodward ERP: 25 kw Prog. (Sep.): St, pop, shw, s-cl, nws

#### Muscatine

KWPC-FM (Am: KWPC) National Rep.: Venard, Rintoul & McConnell Counties: 7; ERP: 780 w Prog. (Sep.): Sprts, con, s-cl, nws, st

#### KANSAS

Salinas KAFM Counties: 9; ERP: 3.6 kw Prog.: Cl, con, s-cl, pop, st

#### Topeka

KTOP-FM (Am: KTOP) National Rep.: Daren McGavren Counties: 1; ERP: 3,200 Prog. (Sep.) Jz, cl, st, shw, s-cl

Wichita KFH-FM Counties: 12; ERP: 10.6 kw Prog. (Dup.)

#### KENTUCKY

Hopkinsville WKOF (Am: WKOA) (Under construction) Counties: 10; ERP: 3.73 kw Prog. (Sep.): Pop, st, shws, nws, sprts

#### Louisville

WLVL National Rep.: Walker-Rawalt Counties: 16; ERP: 35,000 w Prog.: Cl, pop, s-cl, shw, flk

#### Owensboro

WOMI-FM (Am: WOMI) National Rep.: Everett-McKinney Counties: 14 Prog. (Dup.): Cl. con, op, nws, sprts

#### LOUISIANA

#### **Baton Rouge**

WBRL (Am: WJBO) Counties: 64; ERP: 2,450 w Prog. (Dup.): Cl, s-cl, pop, st, nws, wthr

#### New Orleans

WDSU-FM (Am: WDSU) National Rep.: John Blair ERP: 42,000 w Market Pen.: 24.1% (Pulse) Prog. (Dup.): Pop. st, shw, con, cl.s-cl, nws WWMT National Rep.: Good Music Broadcasters Counties: 17; ERP: 48,000 w Prog.: St, s-cl, shw, cl, con

#### Shreveport KWKH-FM (Am: KV

Nati. Rep.

KWKH-FM (Am: KWKH) National Rep.: Henry I. Christal Counties: 6; ERP: 17,000 w Prog. (Dup.): Pop, flk, nws, sprts, wthr

#### MAINE

Poland Spring WMTW-FM Counties: 36; ERP: 49.1 kw Prog.: Cl, con, s-cl, op, nws

#### Portland

WLOB-FM (Am: WLOB) Counties: 4: ERP: 3,700 w Prog. (Sep.): Programatic WMTW-FM Prog.: Cl

#### MARYLAND

Annapolis WXTC (Am: WANN) Counties: 25; ERP: 20,000 w Prog. (Sep.): Cl, con, s-cl, pop, st

#### Baltimore

WBAL-FM (Am: WBAL) ERP: 20,000 w Prog. (Sep.): Cl, s-cl, shw, flk, jz WFMM National Rep.: Walker-Rawalt Counties: 30; ERP: 20,000 w Prog.: S-cl, st, flk, cl, op WITH-FM (Am: WITH) National Rep.: QXR Network Counties: 31; ERP: 20,000 w Market Pen.: 33.7% (Pulse) Prog. (Sep.): C, con, nws, op, s-cl WRBS National Rep.: Fine Music Hi-Fi Broadcasters Counties: 30; ERP: 20,000 w Prog.: Cl, s-cl, st, nws, wthr

#### Westminster

WTTR-FM (Am: WTTR) Counties: 5; ERP: 4,600 w Prog. (Dup.): St, s-cl, pop, nws, wthr

#### MASSACHUSETTS

#### **Boston**

WBCN Counties: 3; ERP: 25,900 w Market Pen.: 50.1% (Pulse 2/59) Prog.: Cl, con, s-cl, op, shw WCRB-FM (Am: WCRB) National Rep.: Broadcast Time Sales ERP: 3.3 kw Market Pen.: 50.1% (Pulse 2/59) Prog. (Dup.): Con, cl, s-cl, nws, shw WHDH-FM (Am: WHDH) National Rep.: Blair Counties: 25; ERP: 3.3 kw Prog. (Dup.): Pop, st, nws, sprts, wthr WXHR (Am: WTAO) National Rep.: QXR Network Counties: 9; ERP: 20,000 w Market Pen.: 50.1% (Pulse) Prog. (Sep.): Cl, con, shw, nws, intvw

#### Cambridge

WHRB-FM (Am: WHRB) National Rep.: Ivy Network Counties: 3; ERP: 796 w Prog. (Dup.): Cl, jz, nws, spcl evnts, sprts

#### Worcester

WTAG-FM (Am: WTAG) National Rep: QXR Sales Counties: 15; ERP: 10 kw Market Pen.: 33.7% (Pulse 1959) Prog. (Sep.): Cl, con, s-cl, op, nws

#### MICHIGAN

Bay City

WBCM-FM {Am: WBCM} National Rep.: Hollingbery Counties: 20; ERP: 41,000 w Prog. (Sep.): S-cl, cl, st, con, op

#### Coldwater

WTVB-FM (Am: WTVB) National Rep.: Donald Cooke Counties: 8; ERP: 7,900 w Prog. (Dup.): Pop, sprts, s-cl, cl, st

#### Detroit

WABX Counties: 14; ERP: 36,400 w Prog.: Cl, con, s-cl, op WDTM National Rep.: Good Music Broadcasters Counties: 20; ERP: 61,125 w Prog.: Con, nws, cmtry, flk, shw WLDM National Rep.: Walker-Rawalt Counties: 6; ERP: 20,000 w Prog.: St, shw, s-cl, cl, con WMUZ Counties: 8; ERP: 115,000 w Prog.: Sacred music, s-cl, cl, rel, nws WOMC (Am: WEXL) National Rep.: Larry Gentile Counties: 20; ERP: 61,000 w Prog.: St, shw, s-cl, nws WWJ-FM (Am: WWJ) National Rep.: Peters, Griffin, Woodward Counties: 26; ERP: 50,000 w Prog. (Dup.): Nws, pop, st, con, s-cl

#### East Lansing

WSWM National Rep.: Walker-Rawalt Counties: 10; ERP: 30,000 w Prog.: S-cl, cl, nws, shw, jz

#### **Grand Rapids**

WJEF-FM (Am: WJEF) National Rep.: Avery-Knodel Counties: 32; ERP: 115,000 w Prog. (Sep. after 7pm) WLAV-FM (Am: WLAV) National Rep.: Everett-McKinney Counties: 7; ERP: 1750 w Prog. (Sep. and Dup.): Cl, con, s-cl, pop, st

Kalamazoo

WMCR Counties: 15; ERP: 36 kw Prog.: Cl, con, educ, nws, op

#### Mt. Clemens

WBRB-FM (Am: WBRB) National Rep.: Donald Cooke Counties: 4; ERP: 61 kw Prog. (Sep.): St, disn, cmtry, pop, nws

#### Saginaw

WSAM-FM (Am: WSAM) National Rep.: Everett-McKinney Counties: 6; ERP: 1,700 w Prog. (Dup.): St, shw, nws, wthr, sprts

Sturgis WSTR National Rep.: Masla Assoc. ERP: 1,000 w Prog. (Dup.): Pop, nws

#### MINNESOTA

Brainerd KLIZ-FM (Am: KLIZ) National Rep.: Walker-Rawalt Counties: 7; ERP: 15,000 w Prog. (Sep.): S-cl, st, nws, cl, sprts

#### Minneapolis

KWFM National Rep.:Walker-Rawalt, QXR Network ERP: 22.5 kw Prog.: Cl, s-cl, jz, nws, st WAYL Counties: 8; ERP: 3.5 Prog.: St, shw, jz, flk, spoken word WLOL-FM (Am: WLOL) National Rep.: Heritage Stations Counties: 5; ERP: 9.7 kw Prog. (Sep.): Cl, con, op, s-cl, jz WPBC-FM (Am: WPBC) National Rep.: Broadcast Time Sales ERP: 5.4 kw Prog. (Sep.): Cl, con, s-cl, st, shw

#### MISSISSIPPI

Jackson

WJDX-FM (Am: WJDX) National Rep.: Hollingbery ERP: 39 kw Prog. (Sep.): Pop, st, s-cl, sprts, rel

#### Laurel

WNSL-FM (Am: WNSL) National Rep.: Grant Webb Counties: 34; ERP: 4,700 w Prog.: St, shw, pop, s-cl, cl

#### MISSOURI

#### Kansas City

ксмк

National Rep.: Good Music Broadcasters Counties: 8; ERP: 35,000 w Prog.: St, wthr, jz, shw, pop KCMO-FM (Am: KCMO) Counties: 54; ERP: 65,000 w Prog. (Sep.): St, s-cl, cl, shw, nws KXTR National Rep.: Walker-Rawalt Counties: 18; ERP: 58,200 w Market Pen.: 35:2% (Pulse) Prog.: Cl, con, nws, flk, s-cl

#### St. Louis

KADI (Am: KADY) National Rep.: Broadcast Time Sales ERP: 24,700 w Prog. (Sep.): St, s-cl, shw, cl, nws KCFM National Rep.: Walker-Rawalt ERP: 21.5 kw KSTL-FM (Am: KSTL) Counties: 88; ERP: 78,000 w Prog. (Sep.): St, store casting KWIX Counties: 14; ERP: 25.5 kw Prog.: St, pop, nws, sprts, s-cl WIL-FM (Am: WIL) (Not on air yet)

National Rep.: Eastman ERP: 22 kw

#### Springfield

KTTS-FM (Am: KTTS) National Rep.: Weed ERP: 9.1 kw Prog. (Sep.): Pop, st, s-cl, cl, jz

#### NEBRASKA

Kearney

KHOL-FM National Rep.: Meeker Counties: 19; ERP: 56,750 w Prog.: St, shw, con, nws. wthr

#### Lincoln

KFMQ National Rep.: Walker-Rawalt Counties: 7; ERP: 363 w Prog.: Cl, s-cl, st, jz, disn

#### Omaha

KFAB-FM (Am: KFAB) National Rep.: Petry Counties: 50; ERP: 58,000 w Market Pen.: 12.4% (Pulse 12/59) Prog. (Sep.): S-cl, st, shw, nws, wthr KOIL-FM (Am: KOIL) National Rep.: Good Music Broadcasters Counties: 32; ERP: 3,400 w Prog. (Sep.): S-cl, pop, st, shw, nws KQAL National Rep.: Walker-Rawalt ERP: 70,000 w Prog.; Cl

#### NEVADA

Reno KNEV Counties: 14: ERP: 35,000 w Prog.: St, s-cl, con, cl, shw

#### NEW JERSEY

Asbury Park

WHTG-FM (Am: WHTG) National Rep.: Grant Webb Counties: 12; ERP: 1,000 w Prog. (Dup.): St, shw, s-cl, nws, wthr

Bridgeton WSNJ-FM (Am: WSNJ) National Rep.: Thomas Clark ERP: 9 kw Prog. (Sep.): Cl, con, op, s-cl, pop, QXR

#### Long Branch

WRLB Counties: 10 Prog.: S-cl, nws, cl, shw, con

Paterson

WPAT-FM (Am: WPAT) Counties: 31; ERP: 4,400 w Prog.: (Dup.) St, s-cl, shw, cl, jz

#### Red Bank

WFHA ERP: 1,000 w Market Pen.: 56% (Pulse) Prog.: Pop. st, shw, s-cl, jz, nws, wthr. dr. intvw, sprts

#### NEW MEXICO

Albuquerque KHFM



# QXR FM Network

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Non-interconnected group

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#### FM STATION KEY (Cont'd)

National Rep.: Modern Media Fm Sales Counties: 6; ERP: 1,500 w Prog.: Cl, con, s-cl, st, nws

#### NEW YORK

Babylon WTFM (Am: WGLI) Counties: 8; ERP: 15,000 w Market Pen.: 56% (Pulse) Prog. (Dup.): S-cl, st, nws, shw, con

Binghamton WKOP-FM (Am: WKOP) Counties: 9; ERP: 33 kw Market Pen.: 17% (Pulse 1957) Prog. (Sep.): Pop, st, shw, educ, nws

WNBF-FM (Am: WNBF) ERP: 4.6 kw Prog. (Sep.): Cl, con, op, s-cl, shw

Buffalo WBEN-FM (Am: WBEN) National Rep.: Henry I. Christal Counties: 17; ERP: 110,000 w Prog. (Sep. and Dup.)

WYSL-FM (Am: WYSL) National Rep.: McGavren Counties: 8; ERP: 5,000 w Prog. (Sep. nights): Disn, s-cl

Corning WCLI-FM (Am: WCLI) National Rep.: Donald Cooke ERP: 14,000 w Prog. (Dup.): Cl, educ, con, s-cl, shw

Garden City WLIR Counties: 4: ERP: 1,000 w Market Pen.: 56.7% (Pulse) Proq.: Shw, st, cl, jz, nws

Hempstead WHLI-FM (Am: WHLI) National Rep.: Gill-Perna Counties: 6; ERP: 1,000 w

Prog. (Dup.): St, pop, s-cl, nws, wthr Hornell

WWHG-FM (Am: WWHG) National Rep.: John Pearson Counties: 23; ERP: 8,300 w Prog. (Dup.): Pop. st, nws, sprts, educ

Jamestown WJTN-FM (Am: WJTN) National Rep.: Venard, Rintoul & McConnell Counties: 15 Market Pen.: 33.7% (Pulse 1959) Prog. (Sep.): Cl, nws, con, s-cl, wthr

#### New York

WABC-FM (Am: WABC) National Rep.: Blair Counties: 17; ERP: 1.5 kw Market Pen.: 53.4% (Pulse 7/60) Prog. (Sep.): Cl, con, s-cl, shw, flk WNCN Market Pen.: 53.4% (Pulse 7/60) Prog. Cl, con, s-cl, op, shw WQXR-FM (Am: WQXR) National Rep.: Raymer ERP: 11,000 w Market Pen.: 53.4% (Pulse 7/60) Prog. (Dup.): Cl, nws, con, op, s-cl WRFM (Am: WWRL) Counties: 20; ERP: 20,000 w Market Pen.: 53.4% (Pulse 7/60) Prog. (Sep.): St, cl, con, s-cl, op

#### Niagara Falls

WHLD-FM (Am: WHLD) National Rep.: Headley-Reed ERP: 46,000 w Prog. (Sep.): Cl, con, s-cl, shw, st

#### Olean

WHDL-FM (Am: WHDL) National Rep.: Everett-McKinney Counties: 9; ERP: 43,000 w Prog. (Sep.): Cl, con, op, wthr, educ

Peekskill

WLNA-FM (Am: WLNA) National Rep.: Grant Webb Counties: 23; ERP: 20,000 w Prog. (Sep. nights): Cl, s-cl, st, pop, shw

Plattsburgh WEAV-FM (Am· WEAV) National Rep.: Jack Masla Counties: 6; ERP: 3,700 w Prog. (Dup.)

Poughkeepsie WKIP-FM (Am: WKIP) National Rep.: Jack Masla Counties: 5; ERP: 2,300 w Prog. (Sep.): Cl, con, s-cl, nws, shw, QXR

Rochester WCMF ERP: 1.35 kw Market Pen.: 49.2% (Pulse 1959) Prog.: Cl, con, op, s-cl, st, shw, folk, jz, rel, disn

Syracuse WONO Counties: 8; ERP: 1 kw Prog.: S-cl cl, shw, jz, con

Utica WRUN-FM (Am: WRUN) National Rep.: QXR Network Counties: 12; ERP: 4,300 w Prog. (Sep.): QXR

White Plains WFAS-FM (Am: WFAS) Counties: 3 ERP: 1,000 w Market Pen.: 61.4% (Pulse) Prog. (Dup.): S-cl, con, pop, nws, wthr

#### NORTH CAROLINA

Burlington WBAG-FM (Am: WBAG) National Rep.: Walker-Rawalt Counties: 9; ERP: 2,800 w Prog. (Dup.): Pop, st, nws, sprts, wthr

(For abbreviations, see box, p. 11)

Tremendous Pull — Telephones never stop ringing Check in on ALAN GRANT'S JAZZ NOCTURNE on WLIR 10:05 PM to Midnite on weekdays; 'til I AM on weekends WLIR—92.7 mc—Garden City, L. I. Ploneer 1-4700

WBBB-FM (Am: WBBB) National Rep.: Thomas Clark Counties: 10; ERP: 3.8 kw Prog. (Sep.): Sprts, st, pop. nws, educ

#### Charlotte

WSOC-FM (Am: WSOC) National Rep.: Peters, Griffin, Woodward ERP: 36,000 w Prog. (Dup.): St, nws, pop, wthr, sprts WYFM Counties: 12; ERP: 3,800 w Prog.: Cl, con, s-cl, shw, wthr

#### **Forest City**

WAGY-FM (Am: WAGY) Counties: 7; ERP: 3,333 w Prog. (Sep.): St, s-cl, nws, sprts, pop

#### Gastonia

WGNC-FM (Am: WGNC) National Rep.: Continental ERP: 11,000 w Prog. (Dup.): St nws, pop, wthr, sprts

#### Greensboro

WMDE Counties: 9; ERP: 5.8 kw Prog.: S-cl, cl, st, rel, cmtry

#### Leaksville

WLOE-FM (Am: WLOE) Counties: 12; ERP: 13,500 w Prog. (Dup.): S-cl pop, st, nws, wthr, Programatic

#### Lexington

WBUY-FM (Am: WBUY) National Rep.: George Hopewell Counties: 4; ERP: 300 w Prog. (Dup.): Sprts, st, pop, nws, wthr

#### Mt. Mitchell

WMIT National Rep.: Walker-Rawalt Counties: 85; ERP: 36,000 w Prog.: Cl, con, op, s-cl, st

#### Raleigh

WPTF-FM (Am: WPTF) National Rep.: Peters, Griffin, Woodward Counties: 32; ERP: 50 kw Market Pen.: 27.2% (Pulse) Prog. (Dup.): Cl, con, op

#### **Rocky Mount**

WFMA (Am: WCEC) National Rep.: John Pearson Counties: 29; ERP: 33,000 w Prog. (Sep.): Pop, shw, sprts, nws, wthr

#### Salisbury

WSTP-FM (Am: WSTP) National Rep.: Walker-Rawalt ERP: 15 kw Prog. (Dup.): St, nws, wthr, rel, sprts

#### Sanford

WWGP-FM (Am: WWGP) ERP: 490 w Prog. (Dup.): St, nws, flk, shw, wthr

#### Statesville

WFMX (Am: WSIC) National Rep.: Good Music Broadcasters ERP: 3,000 w Prog. (Sep.): Con, s-cl, st, shw, disn

#### Winston-Salem

WSJS-FM (Am: WSJS) National Rep.: Peters, Griffin, Woodward Counties: 36; ERP: 15,000 w Prog. (Dup): Cl, s-cl, st, shw, nws

#### OHIO

#### Akron

WAKR-FM (Am: WAKR) National Rep.: McGavren Counties: 6; ERP: 5,000 w Prog. (Sep.): Shw, con, op, s-cl, nws

#### Alliance

WFAH-FM (Am: WFAH) National Rep.: Grant Webb Counties: 6; ERP: 1,000 w Prog. (Dup.): Sprts, st, s-cl, con, jz

#### Canton

WCNO (Am: WAND) National Rep.: Walker-Rawalt Counties: 28; ERP: 27,700 w Prog. (Sep.): Pop, s-cl, st, shw, cl

WHBC-FM (Am: WHBC) National Rep.: Venard, Rintoul & McConnell ERP: 15,000 w Prog. (Dup.): St, pop, s-cl, nws, sprts

#### Cincinnati

#### WAEF

National Rep.: Walker-Rawalt Counties: 13; ERP: 4.8 kw Market Pen.: 29.1% (Pulse) Prog.: St, s-cl, jz, cl, nws

WKRC-FM (Am: WKRC) National Rep.: Good Music Broadcasters Counties: 8; ERP: 15,500 w Prog. (Sep.): Cl, s-cl, shw, con, st

#### Cleveland

KYW-FM (Am: KYW) Counties: 27; ERP: 21,500 w Market Pen.: 33% (Pulse) Prog. (Sep.): Cl, con, s-cl, shw, op WCUY National Rep.: United Broadcasting ERP: 20 kw Prog.: Jz WDOK-FM (Am: WDOK) National Rep.: H-R Counties: 7; ERP: 34,000 w Prog. (Sep.): Cl, con, op, s-cl, shw WGAR-FM (Am: WGAR) National Rep.: Christal Counties: 12; ERP: 31,000 w Prog. (Dup.): St, shw, cl, con, s-cl WJW-FM (Am: WJW) National Rep.: Katz Counties: 5; ERP: 2.8 kw Prog. (Dup.): St, shw, nws, educ, con WNOR National Rep.: Walker Rawalt Counties: 24: ERP: 135,000 w Market Pen.: 36.1% (Pulse) Prog.: S-cl, shw, st, pop, nws

#### Columbus

WBNS-FM (Am: WBNS)
National Rep: John Blair
Counties: 20; ERP: 54,000 w
Market Pen.: 37.4% (Pulse)
Prog. (Sep.): Cl, con, op, s-cl, pop, st, shw, jz
WTVN-FM (Am: WTVN)
National Rep.: Good Music Broadcasters
Counties: 10; ERP: 26 kw
Market Pen.: 37.4% (Pulse 2/60)
Prog. (Sep.): Cl, con, s-cl, pop, st

(For abbreviations, see box, p. 11)





Now! The FM station with the selective sound of music is the select station for New York's discriminating FM listeners. And discriminating time buyers know a good buy when they hear one. So get the PULSE of the FM market... get the story of WRFM leadership and listenership in New York. WRFM 105.1 MC New York

FM beamed stations only April 1960 PULSE

# GOOD THINGS HAPPEN WHEN YOU HELP RED CROSS

DIFFERENT

TIMELY

(13½ minutes—16MM Blac A newsworthy blend of the MISSILE AGE, the CIVIL WAR, and present day RED CROSS activities—this film features the years most dramatic disaster

Black and White—sound cleared for TV) ILE footage on the CHILEAN EARTHday QUAKE and HURRICANE DONNA. More than a public service film—it's a motion picture with audience appeal.

EARTH"

#### ANIMATED TV SPOTS (60-20-10 seconds)

PARKER FENNELLY is again featured as the lovable POSTER BILL. With him is the well-known actor HOWARD MORRIS—as a roving reporter who is left "speechless" in a humorous "bite" by Bill's

NEW

loyal dog, Max. These spots provide the "light" touch to a serious fund drive. They are available in TWO versions one for MARCH CAM-PAIGN cities and one for UNITED FUND cities.

ALSO

COLOR SLIDES TELOPS FLIP CARDS With voice-over copy

**AND**-a recording with 5 to 15 second IDs for station breaks-voice over credits and crawls.

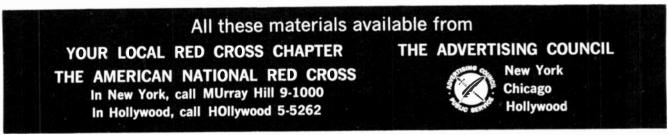
#### STAR STUDDED JINGLES SONGS APPEALS (all lengths from 05 to 60 seconds)

ETHEL MERMAN with the RUSS CASE orchestra-STEVE LAWRENCE with the UNITED STATES ARMY BAND sing SAUL TEPPER'S great Red Cross Campaign Song GOOD THINGS HAPPEN WHEN YOU GIVE. THE FOUR LADS with PERCY FAITH and his orchestra sing ARTHUR KENT'S exciting Red Cross jingle WHERE THE NEED IS with voice-over appeals by MITCH MIL-LER and EDWARD R. MURROW.

Straight appeals by DAVE GARROWAY JOH RALPH EDWARDS DON

JOHN DALY DON McNEILL

#### PLUS—A VARIETY OF SHORT IDs



THIS SPACE CONTRIBUTED AS A PUBLIC SERVICE

### **NAFMB** Notes

New Pocket Computer for Salesmen

### • Fm Day at NAB Convention

The National Association of Fm Broadcasters is in the process of having published a new circular pocketsized computer for fm salesmen of its member stations.

Facts and figures on fm listening patterns and habits as well as the economic and educational aspects of the fm listener will be presented in this promotion piece. Fm penetration figures in cities where they are available will be included. The pocket computer is currently being published, according to Fred Rabell, president of NAFMB, and should be in the mail on its way to member stations by the end of March.

Main source for the figures that will appear in the circular piece is a composite analysis of fm studies

### MEMO TO ALL WHO BUY TIME:

Where else can you buy time with no waste coverage than in FM?

- **1.** An adult audience in the age of accumulation.
- 2. An audience with the money to buy.

The FM audience are the people who are NOT unemployed . . YOUR BEST MARKET TODAY.

### THE NATIONAL ASSOCIATION OF FM BROADCASTERS "Dedicated to the promotion of FM"

conducted by Pulse in 1960. These figures will replace a similar composite analysis that the association incorporated in a flip-card presentation that was made available to members last year.

The back of the computer will be left open for station promotion and for such things as presentation of rate cards. Each NAFMB station will receive one copy free; additional copies can be purchased.

#### ۲

For the second year in a row, the NAFMB will conduct Fm Day at the 1961 National Association of Broadcasters' convention. Fm Day will be Sunday, May 7.

So far, the tentative agenda calls for a sales and programming seminar in the morning. It will be conducted by the eight regional directors of the association.

Before the NAB meeting gets underway, the NAFMB will hold a board of directors meeting Friday night. On Saturday morning, there will be a business meeting and election of officers.

In the afternoon on Saturday, a meeting will feature a discussion on "ways and means of stimulating the promotion of fm to advertisers and listeners."

On the sales front, Mr. Rabell comments that national fm business continues to be sluggish. He states, however, that NAFMB stations have experienced very encouraging results with local business.

As an example, Mr. Rabell reports that his KITT San Diego has signed Sears Roebuck to a 52-week contract, calling for a weekly expenditure of \$125. The campaign uses 47 spots a week spread over seven days and is selling everything from freezers to fences. Spots are aired day and night.

#### FM STATION KEY (Cont'd)

WVKO-FM (Am: WVKO) National Rep.: Venard, Rintoul & McConnel Counties: 33; ERP: 52 kw Prog. (Sep.): Nws, s-cl, st, shw, jz

#### Dayton

WHIO-FM (Am: WHIO) ERP: 20,000 w Prog. (Sep.): Con, st, cl, nws, wthr

WIFE (Am: WONE) National Rep: Headley-Reed Counties: 16; ERP: 24 kw Prog. (Sep.): Quality music

#### Findlay

WFIN-FM (Am: WFIN) National Rep.: Thomas F. Clark Counties: 20; ERP: 8,200 w Prog. (Sep.): St, shw, cl, s-cl, con, sprts

#### Lancaster

WHOK-FM (Am: WHOK) Counties: 6; ERP: 16,000 w Prog. (Sep.): S-cl, pop, st, nws, sprts

#### Lima

WIMA-FM (Am: WIMA) National Rep.: Daren McGavren Counties: 20; ERP: 15,000 w Prog. (Sep. and Dup.): Pop, st, news, wthr, sprts

#### Middletown

WPFB-FM (Am: WPFB) Prog.: (Sep.) Sprts, pop, st, nws, wthr

Oxford

WOXR Counties: 6; ERP: 600 w Prog.: St, pop, shw, flk, rel

#### Portsmouth

WPAY-FM (Am: WPAY) National Rep.: Devney-O'Conneli ERP: 7 kw Prog. (Sep.): St, con, s-cl, shw

#### Sandusky

WLEC-FM (Am: WLEC) National Rep.: Venard, Rintoul & McConneil Counties: 6; ERP: 6,000 w Prog. (Dup.): Pop. nws, sprts, wthr, st

#### Toledo

WMHE Counties: 10; ERP: 10,000 w Prog.: St, s-cl, shw, cl, con

#### OKLAHOMA

#### Oklahoma City KEEM

National Rep.: Good Music Broadcasters ERP: 3.7 kw Prog.: Pop. cl. shw, jz, wthr

KYFM National Rep.: Walker-Rawalt Counties: 10; ERP: 1,500 w Prog.: St, nws, shw, sprts, cl

#### Stillwater

KSPI-FM (Am: KSPI) National Rep.: Thomas E. Clark ERP: 4,000 w Prog.: (Sep.) St, con, jz, sprts, nws

#### Tulsa

KOCW National Rep.: Good Music Broadcasters Counties: 6; ERP: 1,500 w Prog.: Cl, s-cl, pop, shw, jz (For obbreviations, see box, p. 11) FM STATION KEY (Cont'd) KOGM Counties: 8; ERP: 4.1 kw Prog.: Pop, st, cl, shw, s-cl

#### OREGON

Eugene KFMY Counties: 3; ERP: 3,600 w Prog.: St, s-cl, cl, shw, jz

#### Portland

KEX-FM (Am. KEX) National Rep.: AMRadio Sales Counties: 17; ERP: 57,000 w Prog. (Sep.): Cl, con, s-cl, up, nws KGMG National Rep.: Heritage Stations Counties: 15; ERP: 68,250 w Market Pen.: 30.3% (Politz 1960) Prog.: Cl, con, op, nws, jz KPFM (Am: KPAM) National Rep.: Weed Counties: 22; ERP: 33,000 w Prog. (Sep.): Cl, s-cl KPOJ-FM (Am: KPOJ) National Rep.: Petry Counties: 11; ERP: 4.4 kw Market Pen.: 46% (Pulse) Prog. (Dup.): Nws, st, pop, sprts KOFM Counties: 11; ERP: 17.7 kw Prog.: S-cl, st, pop, shw, educ

#### PENNSYLVANIA

Allentown WFMZ National Rep.: QXR Network Counties: 20; ERP: 4.8 kw Prog.: Cl, nws, cp, shw, flk

#### Altoona

WFBG-FM (Am: WFBG) (Due on air 10/60) Counties: 35; ERP: 33 kw Prog. (Sep.): S-cl, cl, st, con, op

#### **Beaver Falls**

WBVP-FM (Am: WBVP) ERP: 16.6 kw Sets: 100,000 Prog. (Dup.)

#### Bloomsburg

WHLM-FM (Am: WHLM) National Rep.: Raymer Counties: 10; ERP: 10,000 w Prog. (Dup.): St, con, nws, wthr, jz

#### Harrisburg

WHP-FM (Am: WHP) National Rep.: Bolling Counties: 14; ERP: 1.8 kw Market Pen.: 13% (Pulse 5/60) Prog. (Sep.): St, nws, cmtry, cl, disn

#### Johnstown

WJAC-FM (Am: WJAC) National Rep.: Meeker Counties: 25; ERP: 8,300 w Market Pen.: 28.5% (Pulse 4/60) Prog. (Dup.): St, pop, nws, sprts, con

#### Lancaster

WDAC Counties: 9; ERP: 15 kw Prog.: Rel, nws, con, cl, s-cl WLAN-FM (Am: WLAN) National Rep.: Headley-Reed Counties: 4; ERP: 7.2 kw Prog. (Sep.): cl, con, s-cl, nws, shw

#### Philadelphia

WDAS-FM (Am: WDAS) National Rep.: QXR Sales Prog. (Sep.): Cl. QXR Network WFIL-FM (Am: WFIL) National Rep.: Triangle Counties: 33; ERP: 6,300 w Market Pen.: 37.6% (Pulse 1960) Prog. (Sep.): Con, s-cl, st, shw, jz WFLN-FM (Am: WFLN) National Rep.: Good Music Broadcasters Counties: 22; ERP: 20 kw Market Pen.: 37.6% (Pulse 5/60) Prog. (Dup.): Cl, con, nws, s-cl, wthr WHAT-FM (Am: WHAT) Counties: 8; ERP: 20,000 w Market Pen.: 17.5% (Pulse) Prog. (Sep.): Jz WIBG-FM (Am: WIBG) National Rep.: Katz ERP: 20 kw Prog. (Dup.): Pop, nws, st, wthr, svce info WIF National Rep.: Walker-Rawalt Counties: 28; ERP: 20,000 w Market Pen.: 37.6% (Pulse 6/60) Prog.: Pop. st, shw, nws, wthr

WPEN-FM (Am: WPEN) National Rep.: Gill-Perna Counties: 28; ERP: 20 kw Market Pen.: 37.6% (Pulse 6/60) Prog. (Sep.): St, shw, nws, pop, cmtry WQAL Counties: 24; ERP: 20 kw Market Pen.: 36.9% (Pulse 5/60) Prog.: Pop, st, shw, s-cl, cl

#### Pittsburgh

KDKA-FM (Am. KDKA) Counties: 40; ERP: 47,000 w Market Pen.: 25% (Pulse) Prog.: (Dup) Cl, s-cl, op, shw, con WAZZ (Am: WAMO) National Rep.: Bernard Howard Prog: Jz WCAE-FM (Am: WCAE) National Rep.: Daren McGavren Counties: 30; ERP: 30,000 w Prog. (Dup.): Pop, nws, wthr, con, sprts WKJF-FM National Rep.: Walker-Rawalt Counties: 19; ERP: 40,000 w Prog.: Pop, nws, wthr, con WLOA-FM (Am: WLOA) National Rep.: Good Music Broadcasters Counties: 52; ERP: 68,000 w Prog. (Dup. to 5 p.m.): St, s-cl, con, cl, nws WPIT-FM (Am: WPIT) ERP: 20,000 w Prog. (Sep.): Rel, forgn lang WWSW-FM (Am: WWSW) National Rep.: Blair ERP.: 50,000 w Prog. (Dup.): Pop, cl, s-cl, sprts, disn

#### Scranton

WGBI-FM (Am: WGBI) National Rep.: H-R Counties: 22; ERP: 1.8 kw Prog. (Dup.): St, nws, sprts, wthr, jz

#### Shenandoah Heights

WPPA-FM (Am: WPPA) Counties: 5; ERP: 2.8 kw Prog. (Dup.)

#### Sunbury

WKOK-FM (Am: WKOK) Counties: 10; ERP: 4,400 w Prog. (Dup.)

#### Warren

WRRN (Am: WNAE) Counties: 15; ERP: 3200 w Prog. (Dup. days): St, sprts, nws

#### Wilkes-Barre

WYZZ National Rep.: Walker-Rawalt Counties: 30; ERP: 3.1 kw Prog.: Cl, con, s-cl, st, op

#### York

WNOW-FM (Am: WNOW) National Rep.: Radio-TV Representatives Counties: 12; ERP: 1.2 kw Prog. (Sep. after 8 pm): St, nws, shw

#### RHODE ISLAND

Providence WLOV Counties: 5; ERP: 3.4 kw Prog.: Shw, st, pop, jz, s-cl WPFM National Rep.: QXR Network ERP: 20,000 v Market Pen.: 35.1% (Pulse) Prog.: Cl, nws, shw, jz, flk WPJB (Am: WEAN) National Rep.: Venard, Rintoul & McConnell Counties: 13; ERP: 20,000 w Prog. (Sep.): Cl, nws WXCN National Rep.: Adam Young Fm ERP: 20,000 w Market Pen.: 35.1% (Pulse 10/58) Prog.: Cl, con, s-cl, op, shw

#### SOUTH CAROLINA

#### Charleston

WCSC-FM {Am: WCSC} National Rep.: Peters, Griffin, Woodward ERP: 50,000 w Prog.: Cl, s-cl, st, pop, nws

#### Columbia

WCOS-FM (Am: WCOS) National Rep.: Meeker Counties: 24; ERP: 5,300 w Prog. (Sep.): Cl, jz, con, op, s-cl

#### Greenville

WESC-FM (Am: WESC) National Rep.: Headley-Reed Counties: 11; ERP: 12,500 w Prog. (Sep.): St, shw, con, s-cl, pop WMUU-FM (Am: WMUU) National Rep.: Beattie ERP: 840 w Prog. (Dup. until sunset): Cl, con, op, s-cl, rel

#### TENNESSEE

Chattanooga WDOD-FM (Am: WDOD) ERP: 12.6 kw Prog. (Dup.): Pop, nws, cl WLOM Counties: 53; ERP: 33,000 w Prog.: Cl, con, s-cl, jz, shw

#### Gallatin

WFMG Counties: 10; ERP: 8,200 w Prog.: Pop, st, con, shw, s-cl

#### Jackson

WTJS-FM (Am: WTJS) National Rep.: Branham ERP: 50,000 w Prog. (Dup.): Nws, pop, sprts, st, rel

#### Knoxville

WBIR-FM (Am: WBIR) Counties: 37; ERP: 3,300 w Prog. (Sep.): St, shw, pop, s-cl, nws

#### Memphis

WMCF (Am: WMC) National Rep: John Blair ERP: 300,000 w Prog. (Sep.): St, shw, s-cl, cl, con

#### Nashville

WFMB National Rep.: Good Music Broadcasters, Fm Unlimited Counties: 10; ERP: 3.4 kw Prog.: Cl, con, s-cl, jz, st WSIX-FM (Am: WSIX) National Rep.: Peters, Griffin, Woodward ERP: 30,000 w

#### TEXAS

#### Amarillo

KGNC-FM (Am: KGNC) National Rep.: KATZ Counties: 18; ERP: 14.6 kw Prog. (Sep.): Cl, st, s-cl, shw, nws

#### Austin

KHFI National Rep.: Good Music Broadcasters Counties: 5; ERP: 780 w Prog.: Cl, s-cl, op, st, shw KTBC-FM (Am: KTBC) National Rep.: Rayburn Counties: 29; ERP: 94 kw Prog. (Sep.): Pop, st, s-cl, cl, wthr

#### Dallas

KCPA National Rep.: Walker-Rawalt Counties: 20; ERP: 4.83 kw

KRLD-FM (Am: KRLD) National Rep.: Branham Counties: 58; ERP: 59 kw Prog. (Dup.): Pop. s-cl. cl. nws, dr WRR-FM (Am: WRR) National Rep.: Adam Young Fm Counties: 123; ERP: 68,000 w Prog. {Sep.}: Cl. con, op

#### DiBoll

KSPL-FM (Am: KSPL) Counties: 8; ERP: 6.5 kw Prog. (Sep.): St, shw, s-cl, rel, con

#### El Paso

KHMS National Rep.: Western Fm, Modern Media Fm Counties: 3; ERP: 2,550 w Prog.: S-cl, cl, st, con, shw

#### Fort Worth

KFJZ-FM (Am: KFJZ) National Rep.: Blair Counties: 16; ERP: 28.1 kw Prog. (Sep.): Shw, st, pop. nws, wthr

#### Gainesville

KGAF-FM (Am: KGAF) ERP: 215 kw Prog. (Sep.): Pop. st. nws. wthr. shw

#### Harlingen

KELT (Am: KGBT) Counties: 4; ERP: 3 kw Prog. (Sep.): St, s-cl, con, shw, jz

#### Houston

KFMK Counties: 25; ERP: 10.5 kw Market Pen.: 30.9 (Pulse 1/60) Prog.: Pop. st. shw, jz. wthr, nws, s-cl, flk, intvw, rel KHGM National Rep.: Good Music Broadcasters Counties: 14; ERP: 49,000 w Prog.: S-cl, shw, con, st, nws KHUL National Rep.: Adam Young Fm Counties: 9; ERP: 15,500 w Market Pen.: 30.9% (Pulse 1/60) Prog.: Pop, st, nws, wthr, shw KRBE Counties: 88; ERP: 79,100 w Prog.: Cl, con, s-cl, op, rel KTRH-FM (Am: KTRH) Counties: 17; ERP: 29,500 w Market Pen.: 30.9% (Pulse 1/60) Prog. (Sep.): S-cl, pop, cl, st, shw

#### Lubbock

KBFM Counties: 9; ERP: 3.6 kw Prog.: St, shw, s-cl, jz, cl KRKH Counties: 15; ERP; 3 kw Prog. Pop, cl, s-cl, shw, op

#### Port Arthur

KFMP

Counties: 5; ERP: 3.2 kw Prog.: Pop, cl, wthr, nws, rel

#### San Antonio

KEEZ National Rep.: Good Music Broadcasters Counties: 5; ERP: 17,300 w Market Pen.: 22.2%; (Pulse) Prog.: St, shw, s-cl, pop, cl KISS (Am: KMAC) ERP: 3,000 w Prog. (Sep.): Cl, jz. shw KITY (Am: KONO) National Rep.: Adam Young Fm Counties: 13: ERP: 4,400 w Prog. (Sep.): St, pop, cl, shw, s-cl

#### Waco

KEFC Counties: 13; ERP: 4,400 w Prog.: Cl, con, s-cl, st, nws, wthr, rel

#### UTAH

Salt Lake City KLUB-FM (Am: KLUB) National Rep.: Hollingbery Counties: 5; ERP: 15,000 w Prog. (Sep.): Cl, s-cl, st, shw, nws

(For abbreviations, see box, p. 11)



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#### VIRGINIA

Charlottesville WINA-FM (Am: WINA) Counties: 13; ERP: 620 w Prog. (Dup.): Pop, st, nws, s-cl, sprts

#### Fredericksburg

WFVA-FM (Am: WFVA) Counties: 19, ERP: 5.1 kw Prog. (Dup): St, pop, nws, sprts, con

#### Harrisonburg

WSVA-FM (Am: WSVA) Counties: 11; ERP: 7.2 kw Prog. (Sep.)

#### Martinsville

WMVA-FM (Am: WMVA) National Rep.: Bob Dore Counties: 8; ERP, 2,900 w Prog.: (Dup.): St, pop, nws, wthr, sprts

#### Norfolk

WYFI National Rep.: Fred Smith Counties: 20; ERP: 13,500 w Prog. (Sep.): s-cl, pop, st, shw, flk

#### **Newport News**

WGH-FM (Am: WGH) National Rep.: Blair Counties: 20; ERP: 37,000 w Prog. (Sep.): S-cl, st, shw, con, educ

#### Richmond

WRNL-FM (Am: WRNL) National Rep.: Petry ERP: 50,000 w Prog. (Dup.): Sprts, nws, wthr, st, shw

WRVA-FM (Am: WRVA) National Rep: Peters, Griffin, Woodward Counties: 46; ERP: 25,000 Prog. (Dup.): Cl, con, s-cl, op, shw

#### Roanoke

WDBJ-FM (Am: WDBJ) National Rep.: Peters, Griffin, Woodward Counties: 27; ERP: 14,350 w Prog.: (Dup.) S-cl, pop, st, shw, flk

WSLS-FM (Am: WSLS) Counties: 66; ERP: 21,100 w Prog. (Sep.): St, shw, con, s-cl, cl

#### Staunton

WAFC-FM (Am: WAFC) National Rep.: Thomas Clark Counties: 19; ERP: 500 w Prog. (Sep.): Pop, cl, jz, educ, con

#### Winchester

WRFL (Am: WINC) ERP: 22.2 kw Prog. (Dup.): Sprts, pop, nws, wthr

#### WASHINGTON

Bellingham KGMI National Rep.: Heritage

National Rep.: Heritage Stations Counties: 11; ERP: 16,500 w Market Pen.: 30.3% (Politz 1960) Prog.: Cl, con, op, nws, jz

#### Seattle

KETO Counties: 10; ERP: 17,700 w Market Pen.: 21.3% (Pulse 2/60) Prog.: St, shw, nws, wthr, jz KGFM (Am: KGDN) National Rep.: Western FM Sales Counties: 15 ERP; 120,000 w Prog. (Sept.): Cl, con, s-cl, nws, rel KGMT National Rep.: Heritage Stations Counties: 14; ERP: 71,000 w Market Pen.: 30.3% (Politz 1960) Prog.: Cl, con, op, nws, jz KING-FM (Am: KING) National Rep.: Blair Counties: 3; ERP: 16,000 w Prog. (Dup.): Cl, op, jz, flk, shw KISW National Rep.: Hi-Fi Music Broadcasters Counties: 13; ERP: 10.5 kw Prog.: Cl, con, op, cmtry, dr KISN National Rep.: Walker-Rawalt Counties: 13; ERP: 19,000 w Prog.: Cl, con, s-cl, shw, jz KMCS ERP: 10.5 kw Prog: St, wthr, flk

#### Spokane

KXLY-FM (Am: KXLY) National Rep.: H-R Counties: 7; ERP: 2,000 w Prog. (Sep.): Cl, s-cl, jz

#### Tacoma

KTNT-FM (Am: KTNT) National Rep.: Weed Counties: 7; ERP: 10,000 w Prog. (Dup.): Pop. st, jz, nws, wthr KTWR National Rep: Fm Unlimited Counties: 3; ERP: 10 kw Prog.: Disn, rel, cmtry, dr, s-cl

#### WEST VIRGINIA

Beckley WBKW (Am: WJLS) Counties: 55; ERP: 34,000 w Prog. (Sep.): Cl, con, op, s-cl, st

#### Charleston

WKNA Counties: 15; ERP: 2,600 w Prog. (Sep.): Cl, con, op, s-cl, st

#### Huntington

WKEE-FM (Am: WKEE) National Rep.: Raymer Counties: 43; ERP: 53,000 w Prog. (Dup. and Sep.): Pop. st, jz, nws, wthr

#### Wheeling

WOMP-FM (Am: WOMP) National Rep.: Hollingbery Counties: 12; ERP: 10,000 w Prog. (Sep.): St, shw, s-cl

#### WISCONSIN

Eau Claire WIAL (Am: WEAQ) National Rep.: Hollingbery Counties: 11; ERP, 60,000 w Prog. (Dup.): Nws, st, sprts, disn, shw

#### Fort Atkinson

WFAW Counties: 4; ERP: 3,000 w Prog.: Nws, pop, st, shw, sprts

#### Madison

WIBA-FM (Am: WIBA) National Rep.: Avery-Knodel Counties: 15; ERP: 11 kw Frog. (Dup.)

WISM-FM (Am: WISM) National Rep.: Radio-Tv Representa Counties: 9; ERP: 1 kw Prog. (Dup.): Pop, nws, wthr, st, cmt WMFM Counties: 6; ERP: 7,500 w Prog.: St, cl, s-cl, flk, disn WRVB Counties: 5; ERP: 3.9 kw Prog.: Rel, s-cl, cl, educ, intyw E

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#### Milwaukee

WFMR National Rep.: Good Music Broadc. Counties: 5; ERP: 22,000 w Prog.: Con, cl, s-cl, op, dr

WISN-FM (Am: WISN) National Rep.: Edward Petry Counties: 5; ERP: 3,600 w Prog. (Dup.): S-cl, st, shw, wthr, nws

WMIL-FM (Am: WMIL) Counties: 5; ERP: 25,500 w Prog.: Con, s-cl, st, shw, jz, wthr, sprts

WTMJ-FM (Am: WTMJ) National Rep.: Henry I. Christal Counties: 12; ERP: 2,800 w Prog. (Sep.): St, cl, s-cl, shw, jz

#### Racine

WRJN-FM (Am: WRJN) Counties: 3; ERP: 15,000 w Prog. (Dup.): S-cl, st, shw, pop, nws

#### Sparta

WCOW-FM (Am: WCOW) National Rep.: Rambeau Counties: 18; ERP: 16,000 w Prog. (Sep.): St, nws, wthr, sprts

#### Wausau

WLIN-FM (Am: WSAU) National Rep.: Meeker Counties: 18; ERP: 20,000 w Prog. (Dup.): Pop. s-cl. nws, sprts, wthr

#### Watertown

WTTN-FM (Am: WTTN) National Rep.: George Hopewell Counties: 5: ERP: 10,000 w Prog. (Dup.): Con, s-cl, nws, st, intvw

#### West Bend

WBKV-FM (Am: WBKV) National Rep.: Walker-Rawalt Counties: 9; ERP: 18,000 w Prog. (Sep.): S-cl, con, st, shw, cl

#### Wisconsin Rapids

WFHR-FM (Am: WFHR) National Rep.: Devney-O'Connell Counties: 10; ERP: 2,100 w Prog. (Dup.): Pop. st, shw, sprts, nws

#### PUERTO RICO

San Juan WPRM Counties: 5; ERP: 17,500 w Prog.: S-cl, st, cl, con, shw