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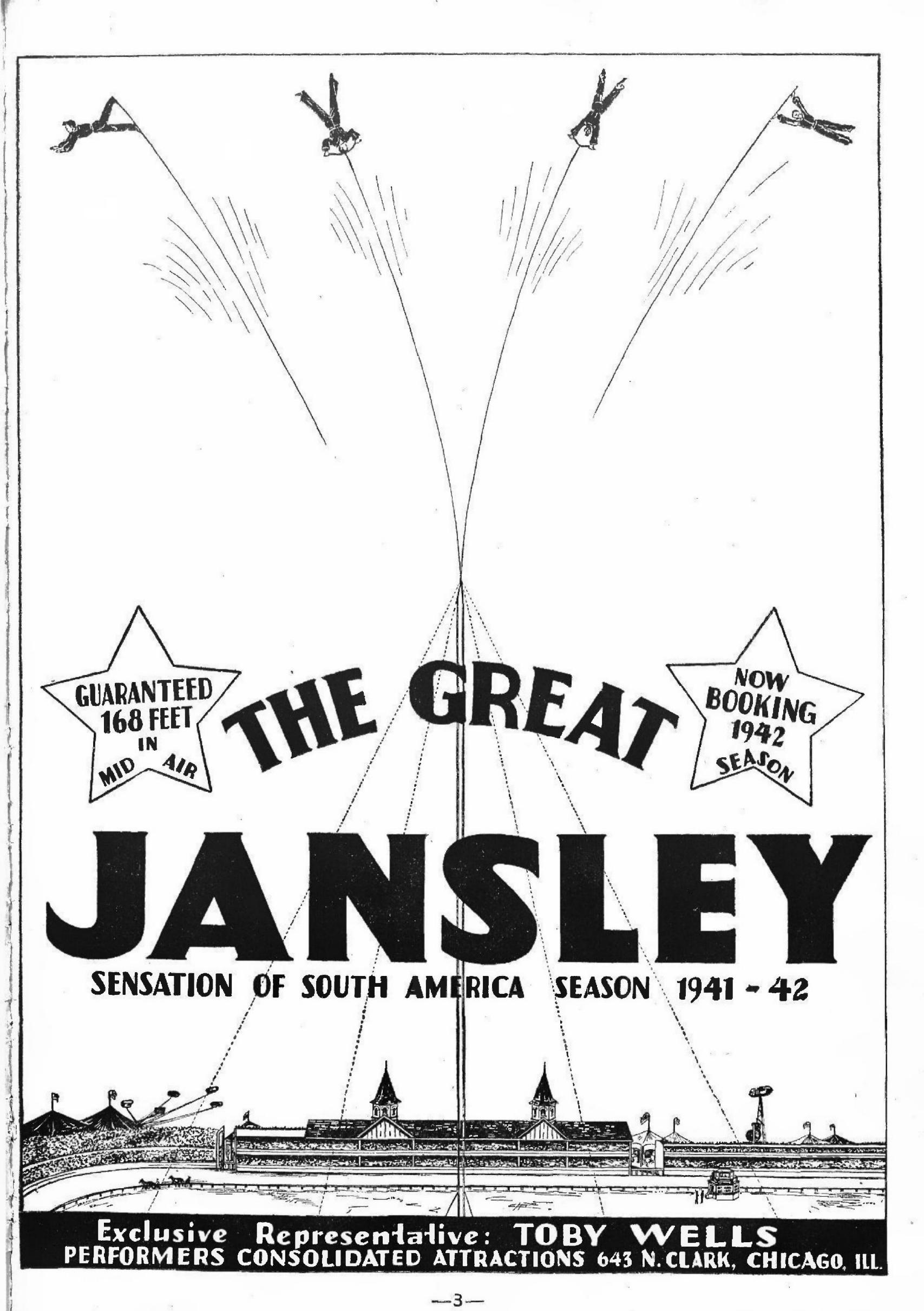
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Attraction Budgets Holding Up

Talent buyers show small disposition to cut on entertainment outlay, some will increase expenditures for programs and large percentage will stand pat on 1941 level. Increased demand is felt by many bookers and acts. Prosperous season is foreseen, barring major restrictions, in canvass of leading fair boards, park operators and carnival managers. Optimism pervades comment.

UDGETS for attractions in this war year will not be appreciably cut by fairs, parks, carnivals and sponsored events. A number of talent buyers have reported that they will increase expenditures for acts. A large percentage intend to keep their entertainment budgets at the 1941 level. Bookers and acts find a slightly increased demand for their services over 1941 and a majority declare that their bookings for this year are better than in 1941.

These facts are brought out in a survey made by The Billboard and the conclusions are, of course, based upon national conditions and government rulings as they existed early this month. To obtain a cross section of opinion as to season's prospects and a consensus as to business results a canvass was made of leading fairs and smaller annuals in key localities, foremost amusement parks, representative carnivals and in the field of bookers and independent acts. Replies received belie any statements that much retrenchment on entertainment will be made this year.

A preponderance of belief is that this will be a prosperous season, providing no great changes occur in the present economic set-up. The question: 'If you operate without major restrictions (such has blackouts, reduced power, limited repair and maintenance materials, etc.) do you anticipate a prosperous season, keeping in mind that morale is vital to the community?," was answered as

follows:

FAIRS No 8% PARKS CARNIVALS No

Of the fairs replying 92 per cent said they would not cut their attractions budgets against 8 per cent who reported that they would. Entertainment budgets will be increased by 28 per cent of fairs that answered, 72 per cent deciding against increases. Standing pat on the level of the '41 budgets will be 78 per cent of those who replied to this query against 22 per cent in the negative.

There appears no general plan to operate on two budgets for attractions, adopting one (maximum) or the other (minimum) as conditions permit, 79 per cent of replies being against the idea and 21 per cent adopting it. Advertising this year will be concentrated close to home by 70 per cent of fairs answering on this and 30 per cent will continue to cover a wider territory. No transportation difficulties that will cut attendance are anticipated by 61 per cent of replies, while 39 per cent indicate that the travel problem will hurt gates.

Big fairs which operated thru the last World War period, 1916-'18, show little disposition to curtail this year, according to some figures compiled by Manager Harry L. Fitton, His list of those that plan to operate transportation," said President John "Some of our attractions will be ad- everything." "We plan to run our

Sizing Up the Season

ONDITIONS may change rapidly and plans may necessarily be altered on a moment's notice-Harry L. Fitton, manager Midland Empire Fair, Billings, Mont. Two of the biggest fairs we ever had were in 1917-'18. People want to forget war for a few days.— Secretary Rob Roy, DeKalb County Fair, Alexandria, Tenn.

With vacation trips out and week-end trips to big cities cut, our fair should be bigger if we give 'em what they want.—Secretary-President Jenuine, Greenup-Cumberland County Fair, Greenup, Ill.

We expect trouble in talent cancellations. No tires will hurt parimutuel business. We plan to have a Horse and Buggy-Old-Timers' Day.—Secretary Bob Latta, Gage County Fair, Beatrice, Neb.

"A quitter never wins. A winner never quits."-Secretary-Man-

ager Sid W. Johns, Saskatoon (Sask.) Exhibition.

Preparations are being made for the 1942 fair just as the we were not at war.—President-General Manager Samuel S. Lewis, York (Pa.)

Barring actual air raids on the Eastern seaboard, from which we are less than 300 miles, we anticipate a year equal to or greater than 1941, unless there are serious transportation difficulties.—Secretary J. Victor Faucett, Steuben County Fair, Bath, N. Y.

Full steam ahead to do our part in the all-out war effort and to use our fair to sell America to the people!—Manager Dan P. Thurber,

North Montana State Fair, Great Falls.

We will miss the men in service. The tire situation may help by bringing larger community attendance.—Secretary C. C. Hunter, Christian County Fair, Taylorville, Ill.

Don't think transportation restrictions will be felt until next year.— Manager J. J. Isaacson, Ak-Sar-Ben Livestock and Horse Show, Omaha. We expect to do more advertising 70 miles around the fair. We have a big city to draw from and we will add the tax to the price of ticket.—Levi P. Moore, director of publicity and amusements, Indiana State Fair, Indianapolis.

Anticipate no transportation difficulties but other factors, such as limitations on crowds.—Manager E. G. Hoffman, Kern County Fair, Bakersfield, Calif.

I believe we will have record attendance on account of war work.— Secretary Charles A. Somma, Virginia State Fair, Richmond.

We are adding a rodeo this year and increasing our attractions budget to about four times as much as last year's.—Secretary-Manager D. T. Elderkin, Regina (Sask.) Exhibition.

People will ride trains and busses and come in bigger parties to conserve on rubber and gas. If you have a good fair to offer in attractions, exhibits and midway I believe attendance will increase. -- Secretary Roy F. Peugh, Altamont (N. Y.) Fair.

partially thru 1916-'18 and that will Secretary J. Mell Brooks, Mississippi not curtail in departments this year County Fair, Blytheville, Ark., said, include Midland Empire Fair; Ne- "I think fairs should bear down even braska State Fair, Lincoln; Minne- harder this year." "Because of the sota State Fair, St. Paul; State Fair rubber situation more people will of Texas, Dallas; Kansas State Fair, risk short trips," is the opinion of Hutchinson; Eastern States Exposi- Secretary W. W. Wilkins, Halifax tion, Springfield, Mass.; Ionia County Fair, South Boston, Va. "At (Mich.) Free Fair; Kentucky State a meeting of the board it was the Fair, Louisville; Kansas Free Fair, consensus that we delay adoption of Topeka; Tennessee State Fair, Nash- operating and premium budgets. We ville; Florida State Fair, Tampa; have no fear of attendance and Multnomah County Fair, Gresham, spending if we are able to program Ore.; Mississippi State Fair, Jack- the usual features," reported Secreson; Iowa State Fair, Des Moines; tary-Manager W. R. Hirsch, State Brockton (Mass.) Fair; York (Pa.) Fair of Louisiana, Shreveport. Inter-State Fair; Canadian National Exhibition; Edmonton (Alta.) Exhibition; Quebec Exposition Provin-Regina (Sask.) Exhibition. Wisconsin State Fair reports it will curtail "some," and Brockton, "yes," without reservations. Figures on attendance, outside gate receipts and grandstand show a continued increase from 1916 to 1918. A flu episevere during 1918.

"Should Bear Down Harder"

Secretary John ! W. Robinson, Exhibition, Toronto; Calgary (Alta.) Hickory (N. C.) District Fair, remarked, "By October people will need real recreation and will adjust ciale; Saskatoon (Sask.) Exhibition; themselves to the situation." "We are anticipating an increase over 1941," declared Secretary Ernest "slightly"; Edmonton Exhibition, Raughley, Kent and Sussex County Fair, Harrington, Del. "Fairs will not be greatly affected by transportation problems before 1943." opined Secretary-Manager G. B. Boyd, Ozark Empire District Fair, demic in the States and Canada was Springfield, Mo. Secretary-Manager Harry E. LaBreque, New Jersey State Fair, Trenton, said, "We are planning a very big program and "Increased local attendance will have assurance of full co-operation Midland Empire Fair, Billings, Mont. make up for any losses thru lack of from every department manager."

home. We are going full speed," reported Secretary-Manager E. J. Ejeldsted, Ogden (Utah) Livestock Show. Manager E. Ross Jordan, Georgia State Fair, Macon, said, "We are holding budget determination until later and a clear view of fall conditions can be had." "We believe that we must maintain clean educational entertainment and keep the morale of agriculture at the highest level. It is suggested that in all advertising people from outlying districts be advised to double up in their cars while attending fairs," said Secretary-Manager D. V. Stewart, Imperial (Calif.) Fair. Secretary F. M. Fewell, York County Fair, Rock Hill, S. C., remarked, "We do not expect anywhere near the attendance of last year, when 75,000 soldiers were in this section on maneuvers,"

More Money Called Offset

"More money in circulation will offset tire trouble, if we get a crop," reported John Redmond, Coffey County Fair, Burlington, Kan. "If we hold a State Fair this year we will follow our normal budget, believing fairs most essential in our all-out war effort. Because of the army occupying most of our buildings, it is uncertain whether they will be vacated in time for a fair," said Sheldon R. Brewster, Utah Director of Fairs and Expositions. Secretary S. M. Mitchell, Kansas State Fair, Hutchinson, declared, "As our fair must draw from rather long distances, attendance no doubt will be somewhat lower." "We do not believe that the tire situation will cut transportation until perhaps by 1943," said Waldo C. Cheek, Randolph County Fair, Asheboro, N. C. Secretary James A. Terry, La Porte (Ind.) County Fair, reported, "Expect the greatest fair in our history and are promoting along that line. Will have a five-day instead of fourday racing card." "I think attendance will be cut this year, not by transportation trouble but by war taking so many young people. We hope to offset this by bringing out other people," said Manager Charles A. Steele, Princeton (Ind.)

Secretary W. A. Hauck, Redwood County Fair, Redwood Falls, Minn., remarked, "We expect long-distance exhibitors and patrons will be somewhat fewer this year." "We shallhold off set plans as long as we can to take care of new and unknown conditions and situations," reported Secretary E. W. Williams, Delaware County Fair, Manchester, Ia. President-Manager J. M. Savery, Mississippi-Alabama Fair and Dairy Show, Tupelo, Miss., declared, should go on as usual." "This is sesquicentennial year for Kentucky and we start in April and end it at our fair in September," said J. I. Wehrley, assistant manager Kentucky State Fair, Louisville. "Our budget cut will be small. We will advertise in a 50-mile radius and use radio," said Secretary E. L. Vincent, Kossuth County Fair, Algona, Ia.

Secretary C. C. Nichols, Howard County Fair, Cresco. Ia., remarked, "Conditions at fair time will decide this year, that operated in full or L. Godwin, Roanoke (Va.) Fair. vertised widely; others close to fair about the same as last year,"

reported Secretary J. A. Scohenhoff, will not reduce their appropriations Sauk Center (Minn.) Fair. Secretary- for free acts, against 4 per cent who Manager Leon H. Harms, New Mex-say they will. But 32 per cent will ico State Fair, Albuquerque, de- increase act costs, as compared with clared, "We are making plans for the 68 per cent who will not. The 1941 best fair ever held here." "War- status will be maintained by 79 per time will help bring crowds but cent. The single-budget idea will make operation of night programs be continued by 65 per cent of these difficult," reported Secretary Elton heard from and 35 per cent will try Weeks, Inter-State Fair, Coffeyville, out a maximum and minimum policy Kan. Mabel L. Stire, secretary- as conditions permit. That midway manager of Mississippi State Fair, Jackson, said, "We will hold a fair about as usual unless it is necessary to cancel because of unlooked-for reporting, while 39 per cent anticiconditions, such as army use of grounds." "Our attendance this year will not be hurt much by transportation difficulties," said Secretary C. B. Hansen, South Dakota State Fair, Huron.

Parks Ops To Cater Locally

Returns from parks queried show that 89 per cent do not intend to trim attractions outlay, as compared , to 11 per cent that do. Increased expenditures in this line are planned by 27 per cent, while 73 per cent will not tilt this item. Reports are that 77 per cent will hold act budgets to 1941 figures against 23 who will not. The maximum and minimum budget plan is rejected by 53 per cent of last war, and therefore we expect those replying and adopted by 47 good business." "We are increasing those replying and adopted by 47 per cent.

year will be the policy of 86 per cent of those canvassed and 14 per cent will spread over a larger area. That 62 per cent do not expect attendance to be curtailed by transportation difficulties and that 38 per cent do is the verdict on this

angle of operations.

Kennywood Park, Pittsburgh, said gross, so that we can whip the Japs." transportation limitations possibly "Our attendances will not be seriwould mean less distant patronage ously affected," predicted General and more local business. "We are Manager Max Linderman, World of hoping rubber conditions will not Mirth Shows. "Because of labor restrict too much," said George P. trouble and truck tires we might Smith Jr., engineer, Geauga Lake have to cut the show," reported (O.) Park. "Last year we lost some Manager L. C. McHenry, Crescent r picnics due to railroad car short- Amusement Company. Manager C. age." General Manager E. E. Fochl, F. Zeiger, Zeiger United Shows, said, Willow Grove (Pa.) Park, reported, "I am making increases of from \$3 "We anticipate no attendance cut to \$10 per week in the workingmen's because of transportation, because salaries." General Manager John M. we have bus and streetcar serv- Sheesley, Mighty Sheesley Midway, ice." "People will seek diversion said he did not believe that attendthis year more than ever before," ances would be cut to any great exdeclared Operator-Manager Frank tent because of transportation dif-D. Shean, Seaside Park, Virginia ficulties. Whether attendances will Beach, Va. "They will curb useless suffer is problematical, according to driving but will use cars to get to a General Manager Roy E. Ludington, point. Relaxation will be encour- Crafts 20 Big Shows. aged by the government and its agencies so as to energize and stimulate the hard-hitting worker and fighting man."

Herbert F. O'Malley, director of Playland, Rye, N. Y., is of the opinion that local conditions are not favorable for that spot. President John L. Coleman, Riverside Park, Indianapolis, said, "Transportation problems will increase local attendance and offset distant attendance." "We intend to cater to people residing within 100 miles," remarked W. D. Newcomb Jr., Santa Monica (Calif.) Pier Company. "The tire situation will keep 'em home," opined General Manager Paul H. Huedepohl, Jantzen Beach Park, Portland, Ore., "and no long weekend trips will be possible. Beach resorts on the Coast in Oregon will suffer." "In my opinion, prospects for the season are in the toss-up class. It may be either bad or good," isaid Owner-Manager Parker Beach, Chippewa Lake (O.) Park. "When the park season rolls around the public this year more than ever will want outdoor amusement," declared Owner-Manager R. M. Spangler, Rolling Green Park, Sunbury, Pa.

Carnivals Prep for Big Biz A healthy 96 per cent of carnival managers contacted declare they

attendances will not be reduced by problems of transportation is the belief of 61 per cent of operators pate a drop in gates.

President David B. Endy, Endy Bros.' Shows, declared. "Business will be very good in our defense territory, blackouts and weather permitting." "The season of 1942 will be the greatest in carnival history," predicted L. C. (Ted) Miller, general agent Bantly's All-American Shows. Management of Tom's Amusement Company reported, "We will keep down expense and work strictly on the safe side of the ledger." John R. Ward, manager of the shows bearing his name, said, "We have Diesel light plants and transportation. Amusements are essential, as in the our budget in all departments in an-Close - to - home advertising this ticipation of a prosperous season," said Owner M. E. Arthur, Arthur's Mighty American Shows. Floyd E. Gooding, head of the F. E. Gooding Company, declared, "No one can predict the future. Anything can happen."

Frank West, head of All American Exposition, Inc., advised, "Buy De-President A. Brady McSwigan, fense Bonds with 10 per cent of your

More Report Better Bookings

Among acts and bookers heard from, 60 per cent report better bookings than last year, as compared with 40 per cent who do not. It is about a toss-up as to whether they find demand for outdoor talent better than in 1941, 51 per cent finding a heavier call and 49 per cent answering negatively. The proportion is 58 per cent who find talent buyers slower in signing up for attractions and shows as against 42 per cent who do not.

The moot question of co-operation in exploitation and publicity of acts with talent buyers is brought to the fore in replies which indicate that 95 per cent furnish advertising and publicity material, compared with 5 per cent who do not. Returns show a disposition on the part of 53 per cent of acts and bookers to increase this aid, while 47 per cent will not. That the transportation outlook is not encouraging is felt by 60 per cent of bookers and acts, who believe that they will be affected by difficulties, while 40 per cent do not think so.

"Our act, as well as other novelties, have found a new field," said the Edna Alee Trio, "the army camp shows, where we find soldiers espe-(Continued on page 12)



Yes, America's Number 1 Rural Radio Show is fast becoming the Middle West's biggest Fair attraction. 1942 Fair bookings are more than 25% ahead of this time last year—and contracts are still pouring in.

Let the star-studded cast of WLW's Boone County Jamboree make your 1942 Fair a record-breaking success. Each Fair booking is provided with a solid publicity campaign and backed by air support on The Nation's Station. Wire, write or phone Manager Bill McCluskey for prices and open dates.

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Season's Problems Recognized in Programs

Attractionists and delegates at annual sessions bring foresight into play in mapping entertainment operations. United front of nation in war is given counterpart in formation and aims of Outdoor Amusement Congress. Regional conditions are guiding executives in many instances. Axiom that fairs are key to outdoor show business given encouragement in view of their success in 1917-18.

By LEONARD TRAUBE

CINCE December 7, a date which lar beat, was thinking about followevery American should keep in ing Sunday, December 7, 1941. mind, a few of us have been out in the field talking to a lot of the people who make up the outdoor amusement industry. We were in Chicago for the annual conventions until December 6, arriving back in New York the next day to learn from trip-hammer pounding over the airlanes that treachery had been committed in Pearl Harbor by Hirohito's gangsters.

This single incident, as everyone knows, changed American opinion from a mixture that resembled an inebriated chef's conception of hash to a pure and unadulterated product ledger: which we call "united front." Americans are fairly easygoing, but when attacked and affronted are the fightingest race on the face of the earth, and that is no kind of people to meet down a dark alley, because the punishment this breed can mete out is something that is not at all short of terrific.

The united front of Americans in general has its counterpart or subdivision in the outdoor show business in particular. This is, of course, the Outdoor Amusement Congress, conceived in a liberty-loving country and dedicated to the proposition that all men and all operations in the summer entertainment business, whatever the rank, class or type, are equal during an emergency, if not assembled for the South Carolina under normal conditions.

The OAC was born in Tampa on Friday, February 6, just short of nine weeks after the Japs stabbed American territory in the back. It was in Tampa that a chairman was named and an executive council of leading operators formed. It was there that a field office was set up and a secretaryship created. It was in the Florida metropolis that unselfish men with good will, courage and determination drew up a platform of objectives, which swiftly became known as the "Ten Commandments," in which the principles were stated and the purposes clearly defined.

Observant readers will have noted that government and show business get an equal split in the objectives. We mean that the first five statements refer to what the outdoor industry is prepared to do for the United States and the concluding five are based on a program for the industry itself. Could anything be fairer or more unselfish, especially when it is considered that many another industrial pursuit seeks to gain from the emergency?

The historic Tampa conference rapidly gained momentum on a scale that far surpassed all expectations. The almost impossible had already been achieved by drawing together in an out-of-the-way region a checkerboard of operating and exccutive personalities, including independent functionaries, who sat down to talk it over and decide upon a plan of action. But better things were yet to come.

Of the better things, more will be said later, but first permit us to reflect on what the nation's show business, as represented by our particu- ity.

Obstacles To Overcome

At the convention of the North Carolina Association of Agricultural Fairs the prediction was put forward that the industry would outflank any and all obstacles that might arise. Showmen were complimented for their foresight in being prepared with such materials as they needed for the '42 season and it was agreed that their age-old ingenuity would outscore the fate which has put us into another war after nearly a quarter of a century of legal peace.

tion, patronage is expected from im- of Agriculture, which read: mediate region, but attendance from outer reaches would drop.

corners to take advantage of every possible economy.

3. Labor was seen as an acute proceed with your plans for 1942.

not easy to counteract. And on the credit side:

a boom.

2. Optimism was voiced as to equipment, rubber, autos, etc.

3. Amusements build morale and

are therefore essential. meeting they were told that railroads would take care of carnivals despite extra burdens, altho others were not that optimistic. There will regularly scheduled air raids alorts or actual raids warrant them. Women were being talked of to re-

ticket taking, ushering and the like. At the Georgia conference a united State associations. campaign was pledged to encourage

place men in such departments as

production of essential farm crops. In Maine the main discussion centered around steps to eliminate the pass evil, a matter considered particularly vital in view of the new at one cent of the face price. The association pushed for Defense Bond purchases to the hilt of the respective finances of the individual associations.

In Pennsylvania one spokesman said that Eastern bombing is considered by military authorities as being in the remote possibility class and that air-raid blackouts would be down to the very minimum.

Virginia officials likened the situation to 1918, when Canada, two years at war, continued operation of fairs. The commissioner of agriculture stressed the place of fairs in national defense, and there was a large program devoted to subjects

touching directly upon the war. At the Massachusetts convention fairs were asked to maintain uninterrupted operations, but to offer use of grounds to the government "as our contribution to democracy." One fair executive worked out the following basic principles of 1942 policy:

1. We must be optimistic. 2. Be ready for quick adaptabil-

3. Dual budget, adopting one or the other as circumstances warrant. 4. It is bad business and bad pub-

period of stress. 5. Uncle Sam must be recognized as an active partner for the dura-

tion. 6. We must create a more appealing program in view of the necessity to maintain morale.

7. Don't cut down on at least two items—Publicity and Attractions.

"Go-Ahead" Signal in Tampa

Fair officials and showmen took heart in Tampa, when, at the organ-These were cited as debits on the izing meeting of the Amusement Congress, a wire was received from 1. Due to the auto and tire situa- Claude R. Wickard, U. S. Secretary

"Because fairs and expositions serve so useful a purpose. I hope the 2. The business would have to cut members of your association (International Association of Fairs and Expositions) will be encouraged to

"There may be areas where for 4. There will be some shortages military reasons it will be unwise to encourage large gatherings, but such areas will be relatively few 1. Large pay rolls would provide and, in any case, can be determined simply by consultation with the appropriate corps commander of the United States Army.

"The 1942 fairs and expositions can and I am sure will be a powerful When delegates and attractionists force in carrying to the general public the facts and needs of Amer-

ica's war effort."

The communication, tantamount to an official go-ahead, was received with acclaim by the delegations, and be no blackouts, it was said, unless the IAFE immediately dispatched a photostatic reproduction to every single fair in the United States, approximately 2,100, with IAFE members being naturally included in the mailing list, as well as the various

> At the Tampa conference leaders of the industry expressed themselves on the subject of 1942 operations, of which the highlights may be sum-

marized as follows:

1. Traveling shows can and should federal tax on admissions starting play a great part in co-operating on national defense with local directors of the Office of Civilian Defense.

2. Fairs should enjoy a big year, but gate attendance is figured to decline somewhat due to tire ration-

3. In one region (Wisconsin) fairs will in all likelihood open later in the morning and close later at night. This practice will give the laborer a better opportunity to see the night attractions.

dle its own problem separately.

5. Attendance bulk was seen as coming from the immediate locality and as a result attractions will have to be depended upon more than ever before for the chief hure.

6. Except for critical areas, fairs rale. will operate without other than routine interruption,

7. Situation will give fairs opportunity to show that their existence is justified.

8. Carnivals were urged to arrange lots as close to town as possible where the population is readynot a problem.

9. The industry should be prepared to make whatever sacrifices are necessary in the interests of the nalic relations not to operate during a tional welfare.

> Directly following the Florida conclave, the last major fair meeting in the East was held in Albany, where the principal subject taken up concerned the federal admission tax. Delegates here did not seem to be unduly ruffled about the war and promised to continue on a scale that will compare favorably with normal years. As at other annual conventions, attraction interests turned out in voluminous quantities and made their presence felt wherever they went. In the traveling category, the majority of operators seemed to feel that the crux of the problem will eventually center about transportation, but no predictions were handed out.

Expect History To Repeat

It is appropriate at this point to reflect upon World War I and how the fairs handled the topics of the day. It is an axiom that fairs are the key to outdoor show business in general. When they run, the products which feed into them are placed in a position where they as well as the fairs themselves can prosper. When they are shelved, the loss is very real to those who depend on them and this loss is never regained.

The experience of fairs in the war of a quarter century ago leads to the belief that virtually every one of them which is in sound financial condition will operate this year. The events on the Pacific Coast and in other areas usually described as critical by military experts are, unfortunately, on the shelf, probably

for the duration.

What happened in 1917-'18? A special meeting of the IAFE membership was held in Washington on July 3, 1917, following a report, given wide circulation in various newspapers, that fairs would be called off on a wholesale basis. This was founded on the supposition that during the fair months there would be vast movements of troops and materials on schedules so large and congested that civilian transportation would have to be subordinated to national needs.

It was in the Willard Hotel that representatives from about two dozen associations gathered together and on that very day were invited to confer with Herbert Hoover, food administrator. The man who was to become President asked the IAFE 4. Each locality will have to han- to leave a committee in Washington to discuss details of service and cooperation. Conversations were also held with various arms of the Department of Agriculture on subjects pertaining to food conservation, advancement of agriculture, and mo-

Shortly thereafter, association heads were received by President Woodrow Wilson, who heard fairs pledge their services to the government. They met with Newton D. Baker, Secretary of War, who was impressed with their work. Ray P. Speer, publicity chief of Minnesota made and transportation is therefore State Fair and active on public relations for the International, was

asked to stay in the capital to carry the IAFE and others convening in on conversations with Agricultural the Windy City on March 6 to mull Secretary David Franklin Houston, over their problems and to decide Herbert Hoover and the Council of on a plan-National Defense, as well as to act as liaison between fairs and govern- fairs and expositions were ready to

concerted action and representation discussions were tabooed for publiin Washington at the behest of the cation, but not at any time did the federal government itself. And, of IAFE censor copy or receive an adcourse, fairs operated about normal- vance reading of the report filed for

ly during the war years. changes sharply during the next few its discretion and judgment. The asmonths, there is no logical basis for sociation welcomed the reporter for the belief that fairs are in any way this publication, altho the meeting endangered as to operation, tho it is was closed save for the fact a few known that other considerations, including reduced exhibits, will come into play. Should it become necessary for certain fairs to cancel (some have done so already on the Wickard West Coast), such action, most stu-message with its hope and encourdious observers on the subject feel, will surely come only from utmost unanimous determination to connecessity having to do with national defense. No other conclusion seems reasonable in this, the opening week war picture.

Major Fairs in Action

We spoke of "better things yet to come" from the Outdoor Congress.

1. There is no thought on the part of anyone to revive the battle against actly three months after the attack on the harbor in Hawaii. This meeting really caused the nation's major fairs to get into action on an un- ing. precedented scale, with officials of

Let it not be thought that the tell all as far as the reading public Much work was accomplished thru is concerned. Certain parts of their one show trade newspaper, The Therefore, unless the picture Billboard, which was asked to use showmen whose views were wanted had been invited to attend.

> What were these foremost fair men thinking about in Chicago? agement, they expressed almost tinue their operations and to slide gracefully and naturally into the

What They Are Thinking

Here is what they said for 1942 and the duration:

an accomplished fact necessary to government, the admission tax.

2. There might be electric ration-

(Continued on page 29)

The Nation's Newest, Most Skillful Contortionistic Wonders

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Unheard of Miracles With the Human Body

Tricks far above the average make this act interesting and effective entertainment. Physical development at its highest. Enthusiastically received wherever shown. Write today for complete information.

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The

HIGH WIRE ACT NOW BOOKING INDEPENDENTLY FOR 1942

Make Your Grandstand Show Outstanding-Book The Hustrel Troupe, Be assured of a high class attraction. Contracts for return engagements have been signed but we still have a few open dates. Get the tops in acrial performance,

BOOK DIRECT OR THRU YOUR AGENT.

COME and SEE the ACT at the POLICE CIRCUS in ST. LOUIS APRIL 16-29 Write: MRS, MARIE HUSTREI, 517 S. Russell Ave., Montercy Park, Calif. Presenting

THE SENSATIONAL

A TWO-GIRL ACT Unparalleled in ORIGINALITY and DARING

No Safety Devices No Nets — 120 Feet

Featuring

THE ONLY GIRL AERIALIST AT THIS HEIGHT EVER TO DO A BALANCING HIGH SWAYING POLE

AND

ONE-ARM HANDSTAND UNSUPPORTED!

Climaxing With

THE ORIGINAL "BREAKAWAY POLE" (patented)

Exclusive Representative

CHARLIE ZEMATER, 54 W. Randolph St., Chicago



Take that QUESTION MARK out of tomorrow

INSURANCE IS OUR BUSINESS

IT'S OUR JOB TO SEE THAT YOU TAKE OUT THE RIGHT KIND OF INSURANCE. FOLK EVERYWHERE ARE DELIGHTED WITH OUR PERSONAL SERVICE.

No problem too small or too large. Prepare today for tomorrow.

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The Showman's Insurance Man A738 INSURANCE EXCHANGE CHICAGO, ILL.



America's Outstanding Flying Return
Act!

Beautiful - Daring - Incomparable - Inimitable

THE FLYING VALENTINOS

Featuring

LA RAYNE EXCLUSIVELY

The one and only girl in the world to perfect two and a half somersaults to a catch by the feet WHILE ENCLOSED IN A SACK!



This is the ONLY act in the world using all girl flyers who perform skillfully and daringly a two girl carrying trick, double, double twisting, triple somersaults and forward over passing flying leaps!

Wire . Phone . Write

Permanent Address

GEORGE VALENTINE

Care The Billboard Cincinnati. Ohio

Direction: GEO. A. HAMID, INC.

WAYNE and MARLIN

Distinctly Different Rhythmic Athletics

America's
Outstanding
Act of Its
Kind!

A presentation of the most difficult feats of muscular flexibility and strength performed with incredible smoothness and grace!

Successful engagements include smash hits at

RADIO CITY MUSIC HALL NEW YORK A Top Attraction
for all of
Show Business—
Indoors and Outdoors

Direction: GEORGE A. HAMID, INC.

10 Rockefeller Plaza

New York, N. Y.

New!

Different!

An Outstanding Aerial Sensation

ADAGIO in the SKY

presented by

THE LA STELLAS

Dancing on a 20" glass plate 80 feet in the air the La Stellas perform one of the most breath - taking, beautiful and daring acts in all of show business.

Smash climax with girl making leap to aerial trapeze which breaks under her impact and plunges her earthward.

HERE'S THE ACT THAT WILL THRILL YOUR AUDIENCES

Direction: GEORGE A. HAMID, INC.

10 Rockofeller Plaza

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"FRANK AND FOY"

"SOMETHING NEW UNDER THE SUN"----

"AN ACT THAT IS SENSATIONALLY DIFFERENT"

"Feature Attraction Throughout Europe, Australia and the United States."

Our First Season with Geo. A. Hamid, Inc.

A RECORD OF SATISFACTION

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VENTRE

7

of BOSTON, MASS.

Considered the best Show Band in the East. A versatile organization with wide experience.

booked thru

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Phone, Wire or Write Today

GEORGE A.

MITZI'S LUCKY GIRLS

A Swingtime Revuette

featuring

4 Big Ensemble Presentations

Sensational Acrobatic and Comedy Specialties

Songs

Dances

Laughs

The Biggest Little Revue in Show Business

Direction: GEORGE A. HAMID, INC.

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DANNOLF TRIO

Unchallenged Superiority Among Thrill Acts
ONE GIRL AND TWO MEN

Direction: GEORGE A. HAMID

Captain ROLAND TIEBOR

again presents his MIRACLE SEALS

Recognized throughout show business as the greatest trained scal attraction over assembled!

JUGGLING SEALS
ACROBATIC SEALS

MUSICAL SEALS
COMEDY SEALS

and the world's only

AERIAL BAR PERFORMING SEAL

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Happy Harrison's

MERRYMAKERS

-bringing you a riot of fun and a whole arena-full of fast-paced entertainment with performing animals—

MONKEYS

PONIES

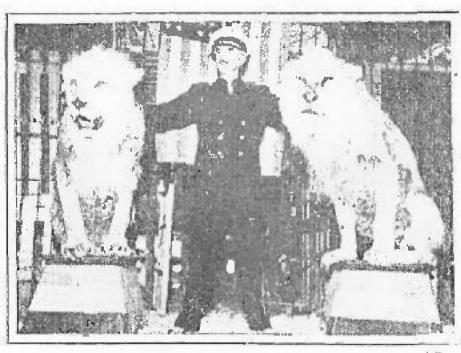
HORSES

MULES

DOGS

Dir. GEO. A. HAMID, INC.

Prof. Keller's



JUNGLE KILLERS

A mixed group of AFRICAN LIONS, TIGER, LEOPARD, PUMAS AND BLACK PANTHER — trained with no means of defense.

Direct From

HAMID'S MILLION DOLLAR PIER

Now Available for the First Time in America. You have read about it in the Saturday Evening 1'est, NOW book it on its 1942 First American Tone. Something NEW!
Something
UNUSUAL!

Hey, folks --

for FUN and NOVELTIES

EDISON and LOUISE

and their COMEDY DOGS in

"I'M HIS TRAINER"

also featuring their NOVELTY COMEDY BREAKAWAY MUSICAL ACT

EUROPE PLAYED THEM. MANY U.S.A. STATE FAIRS PLAYED THEM, SO WHEN YOU WANT YOUR SHOW TO HAVE LAUGHS AND REAL CHANGE OF TEMPO, WHY DON'T YOU PLAY THEM?

· Comedy

Speed

Originality

Solely Represented for Outdoors - Goo. A. Hamid Agency

IN THESE crucial times personal consideration must be set aside and sacrifices made in behalf of the nation's war effort. Every right carries with it a corresponding duty, every privilege a responsibility. We are happy to do our share with several members of the Balabanow Family volunteering their services to the United States Army. Therefore it is now no longer possible to continue the Balabanow Accordion Ensumble. In its stead we present under its new title:



The Singing • Dancing ACCORDION-

• HINGO

A SURE fire hit, a class presentation for Fairs, Theatres. Clubs, Hotels and Conventions featuring unparalisted musicianship, singing, toe-tap and inimitable feather footed denoing. Ear and eye appeal—fast moving and modern showmanship that acclaims it the finest act of its kind.

YOURS FOR VICTORY . . . HENRY BALABANOW

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Circle 5-8930

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ATTRACTIONS ARE SURE-FIRE ATTENDANCE MHDSD

The Only Equilibristic Balancing Act of Its Kind . . .

THE Z SAXONS

Performing the most difficult balancing stunts on a small board loosely placed on a polished ring!

A TOP ACT FOR EVERY SHOW!

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Herbert Victoria's

SIX VICTORIAS

TRICK, MUSIC AND COMEDY CYCLISTS

England's Best Bicycle Act • Get this act through

HAMID OFFICE

OR

BARNES AND CARRUTHERS Chicago

The Jolliteers

Vocal—Instrumental

New York City

Song Stylists



featuring SHOW-STOPPING SOCKO COMEDY and NOVELTIES



1942 - FAIRS and PARKS - Exclusively GEO. A. HAMID

THE INTERNAT A Foursome of Internationally Known Skate With A. Rollo, Harriet Rollo, Dotty Wallace and Belfor In an episode of thrilling and sensational ROLLER The Skating Act with Beauty, Class, Outstanding COMEDY, and everything that goes to make the Roller Skating Act before the public today. This act guarantees, its appearance as they are not subject to military requirements. THE INTERNATIONAL

A Foursome of Internationally Known Skaters

With A. Rollo, Harriet Rollo, Dotty Wallace and Belford McGuirk. In an episode of thrilling and sensational ROLLER SKATING. The Skating Act with Beauty, Class, Outstanding Tricks and COMEDY, and everything that goes to make this the best

MILES & CO.



LAUGHS

Permanent Address: N.V.A., 225 W. 46th St., New York

presents

· The Original Unique

A Comedy Bovine Offering

Again with

GEO. A. HAMID, INC. Season 1942

Clever!

Unique!

LOU SKUGE

and his CARTOONOGRAPH The Attraction that Keeps 'Em Laughing!

Featured in front of the grandstand at the CANADIAN NATIONAL EXHIBITION

Toronto-1941

Presenting in hilarious cartoons Comic, Patrictic, Sports and other subjects, Every stroke of every cartoon drawn by this famous cartoonist is fleshed on a screen (diameter 30 feet or more) for the audience to see!

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Thrilling!

Exciting!

Beautiful!

The Greatest High Aerial Attraction in the World! Six Lovely Daredevils in

Death-Defying Routines High in the Sky.

Cymnastic and Acrobatic Balancing Feats, Precision Dances and Formations 100 feet above the ground.

This is the attraction that audiences talk about!

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WORLD'S FASTEST HOOP JUGGLERS

Still with Geo. A. Hamid, Inc. - - Fairs—Parks—Theaters

MR. WILFRED, Outstanding Master of Ceremonies

Zdenka

Czech Marvel of the High Wire

The Greatest Female High Wire Artist America Has Ever Scen!

Super-showmanship in a series of High Wire Stunts that leave audiences breathless!

Direction; GEORGE A. HAMID, INC.

10 Rockefeller Plaza

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Phone, Wire or Write Today.

GEORGE

BUILDERS IN OF ENTERTAINMENT DVDRY FIELD

Sandy Lang's

says GOD BLESS AMERICA

and

GUYS LIKE GEORGE HAMID

The Original and Only GRANT FAMILY

Clean--Wholesome--Comedy Satire on Hillbillies

Booked for George A. Hamid Fairs 1942-3

Max Tishman, Repr., 1619 Broadway, New York

The Original One and Only

HELEN REYNOLDS SKATING GIRLS "KEEP 'EM FLYING"

> Thanks to Lou Walters for a most enjoyable 12 weeks' engagement at The Latin Quarter Club, Miami, Florida.

Personal Management Helen Andree

Richardson Skates used exclusively

Reynolds.

Repr. Dave Solti, Geo. A. Hamid, Inc.

RUTON'S DOGS presenting DOGTOWN CAPERS

The Greatest Collection of Acrobatic. Balancing and Trick Dogs in the world!

Direction: GEORGE A. HAMID, INC.

10 Rockefeller Plaza

New York, N. Y.

a-laugh-a-second with the MADCAPS OF MIRTH

THE DIXON BROS.

Sensational Balancing Stunts

-MISCUED for mirth!

Direction: GEORGE A. HAMID, INC.

For Parks and Fairs-Two People-

Originators of Contortionistic Hand-to-Hand Balancing—A Sure-Fire HIT for Your Grandstand, Six Successful Years With Geo. A. Hamid, Inc.

Let's Go! America PORDETENSE For Clubs, Theatres, Hotels—Three People -

FANCHON and FANCHON Acrobatics Singing and TRUDY FANCHON Duncing

For Open Dates Contact the GEO. A. HAMID, INC., Radio City, New York Home Address: 4526 Docoursey Ave., Covington, Ky.

A reputation that speaks for itself . . . -

Consisting of 2 Elephants, 7 Ponies and 10 Dogs

A year-'Round Aftraction for Parks,

The Best in Trained Animals. Transported in Deluxe Motorized

Fairs, Vaudeville, etc.

Equipment.

Booked by GEORGE A. HAMID, INC. • Permanent Address: Mountain Lakes, N. J.

A GUARANTEED LAUGH-A-MINUTE

DONAHUE & LA SALLE

Sensational A oro-batics and Slapstick Pantomime perfermed with amazing skill! Featuring blindfold leaps, somersaults into wooden barrels and balancing atop five tottering tables.

Direction: GEORGE A. HAMID, INC.

New York, N. Y.

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ATTRACTIONS ARE SURE-FIRE AFTENDANCE BUILDERS IN

CHARLES YOUNG presents

The Attraction that is Tops in Comedy Acrobatics

Breath-taking balancing stunts on tables piled four high.

Direction: GEORGE A. HAMID, INC.

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New York, N. Y.

JUGGLING JEWELS

Permanent Address: The Billboard, 1564 Broadway, New York City

Acclaimed the World's Foremost and Fastest and Only Troupe of All-Lady Combination Jugglers in Existence. Introducing Their Only Electrically Illuminated Clubs.

> Thanks to George A. Hamid for 7 Consecutive Successful Fair Seasons

The Latin-American **Dance Sensations!**

Julio and Jean

featuring

the Brazilian Samba Conga, Rhumba, Tango and other outstanding specialties

Direction: George A. Hamid, Inc., 10 Rockefeller Plaza, New York, N. Y.

THE FAMOUS GEORGE

FAMILY

PERMANENT ADDRESS: GLENS FALLS, N. Y.

COSTA LENORE

-playing an amazing array of instruments in one of the finest musical presentations seen on the fair circuits.

Phone, Wire or Write Today . . GEO. A. HAMID, INC.

10 ROCKEFELLER PLAZA, NEW YORK, N. Y. NORFOLK. VA. PITTSBURGH, PA. BOSTON, MASS. 260 Tremont St. Liberty 2860. 722 Empire Bidg. Atlantic 6522. 133 Grovn Ave. Ocean View 80405.



Sisters

BALANCING - TUMBLING - COMEDY ACROBATICS THAT THRILL THE FAIR CROWDS

Dir.: Geo. A. Hamid, Inc., New York

AMERICA'S OWN

H-X -R "BOBO"

PRESENTING HIS OWN CONCEPTION OF CLOWN "KUM-IN'S"

Acclaimed by the Public as the

COMEDIAN UNSURPASSED

-SCREAM AFTER SCREAM ON ANY SHOW---

Featured Clown

with

LARRY SUNBROCK'S RODEO-THRILL-CIRCUS

Personal Representative

CHARLIE ZEMATER

54 W Randolph St. Chicago

ATTRACTION BUDGETS (Continued from page 5)

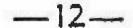
cially appreciate exhibition of skill.' Jimmy Daley Attractions opined, "Thrill show bookings will depend upon the car and tire situation during spring; if okay, we can sign up summer dates." "The first weeks in January were tough, but with The Billhoard's editorials and good speakers at the fair conventions, all obstruction was overcome," declared Earl W. Kurte, WLS Artists' Bureau. "Too many acts are working too cheap. It is hard to get decent salaries," said Sid Aleido, of the Sky-High Alcidos. Joe Basile, Madison Square Garden Band, reported, "I find living expenses are higher on the road and that transportation is more difficult," Rita and Dunn declared, "We expect no transportation difficulties unless gas and oil are rationed. We are cutting down on publicity material, as we are turning the act over to an agent and expect him to do the advertising."

Travel Trouble Anticipated

Albert Spiller, Spiller's Seals, said, "Transportation troubles will loaded on flateers, which could be okay, if not better than last season, attached to all kinds of trains," said the Wilfred Mae Trio.

"This should be a good season, altho gas rationing would hurt plenty," remarked Pat King, of the Thunderbirds. Helen Anree Reynolds, of Helen Reynolds Skating Girls, said, "Indications are that this act will be well booked for the 1942 indoor and outdoor seasons." "Parks will be affected if school busses cannot transport children to parks and this will affect booking of acts in parks," said Bob Fisher, of Fisher's Fearless Flyers. "All fair secretaries to whom I have talked say to wait; it appears that they are afraid." No outdoor acts who book thru agencies know at this time of year where they will play or whether bookings are better at this time. The agents do not know much more either and won't until much later in the season," said Crash Dunigan, of Sky-High Thrillers.

"Tire rationing will affect me by 1943," said Liedtke, of the Aerial Ortons. "So far we have not tried any independent bookings, as we have been kept busy thru various offices." J. R. Malloy, Malloy's Circus, said he was looking forward to another good season. Great Ricardo affect all showmen, especially in the reported, "Had a full season booked outdoor division, where they depend last year about this time, and now upon their vehicles. Bookers should have all the work I can handle. Gas provide or arrange for train trans- rationing or other restrictions or portation if jumps are over 300 travel will affect me." "We fee! miles. Trucks or cars could be that conditions this season will be



Gauging Publicity in a War Year

Talent buyers and sellers alike are seeking more effective and out-of-the-ordinary exploitation. Canvass indicates both are often at fault in not presenting attractions in a manner to draw best possible attendances. Brevity and realism in press stories will count in newsrooms during period of conflict. Novel stunts and appearances at local gatherings will reap more attention than ever this season.

UBLICITY and attractions are so other printed material and all other closely tied together that any consideration of plans to stage the latter immediately brings up the necessity of and best means by which to obtain publicity and to conduct exploitation of the entertainment bill. Good publicity is not always cheap, and novel methods not only call for originality on the part of the purveyors but, as a general rule, for added expenditure.

During the uncertainties of this war year, it is realized, is not a favorable period in which to offer preachments on the demand and essentiality for publicity of a better type, more of it and more effectively applied as it affects programs and revues at fairs and acts in amusement parks and with carnivals.

However, recent canvasses by The Billboard and contacts with many attraction people, performers and bookers have shown that talent buyers and talent sellers alike are far from satisfied with the quality and scope of publicity for attractions as it has been and is being conceived and executed. So for present study and future action some of the facts, opinions and suggestions that have come from the field are being presented here.

A majority of fairs that will operate this year and parks and carnivals that have been surveyed will not reduce their appropriations for attractions, they report. Their advertising probably will be concentrated closer to home operations and some of them intend to intensify their publicity campaigns in the belief that larger attendances from closely adjacent territory will do much to offset lack of patronage from a distance.

they had been doing.

Lack of Co-Operation Seen

angle of the presentation of enter- anxious to have pictures, interviews sized at regional and national meettainment generally agree that there and personal appearances. It be- ings the necessity of eliminating mais a very definite lack of co-operation hooves both talent buyers and atbetween the attractionists at a fair tractionists to give weighty thought very conveniently. Many phases of or park or with a carnival and the to numerous angles that may be show business, unfortunately, fall talent buyers. The fault, it is de- easily overlooked in this connection. Into this class from the point of view clared, lies with both parties. In many instances stage shows, fea- whether some bets are not being hint? tured acts and thrill shows do noth- overlooked when an individual act ing to get publicity during an en- or other attraction is booked at a gagement for the purpose of help- fair or into a park as a feature. Does ing the purchaser of the talent to it receive the feature billing that is increase attendance. On the other indicated and that it deserves? If hand, it is pointed out, talent buy- not, here again the talent buyer and ers or committees are often as badly the attraction are to blame. In cases at fault for not tendering the proper galore the act has nothing that the support and encouragement to acts fair manager or the park operator and shows to obtain publicity, in can use in billing or proper pubgreat or small measure, thru the licity, such as window cards, photos, press and over the air.

secured by better co-operation and or may not have a publicity departa larger display of resourcefulness ment but, regardless of this, does radio, the use of striking paper and where attractions have sent photos, will have a better chance for ac- for more matinees.

mediums that can be effectively used by both parties.

Occasions are cited in too great a number on which managers of fairs and carnivals and operators of parks will book an act or other attraction of good or feature caliber and, except for daily performances, let it sit on location out of sight. By the same token, the attraction itself will do the two or three shows daily and then hide away in trailers, tents or hotel rooms. If more attention were given to thinking up and putting over publicity stunts in some unusual or interesting manner, it is contended, both parties would benefit and attendance would be stepped

Some examples noted of valuable publicity thru co-operation of an act are those activities of Selden, "The Stratosphere Man," who delivers radio broadcasts from the top of his high pole. His high-powered stunt of photographing crowds from his pinnacle has eaught on in many cities and there is always a demand for the pictures from fair secretaries, who see that the photos land in newspapers, as well as from newspapermen themselves. He supplements this with appearances before luncheons of civic and business clubs. Such Iuncheon appearances are valuable to any attraction and are perhaps best suited to feminine tude who can easily take time off for such engagements during performances.

Thrill Shows and Safety

Automotive thrill shows are considered ideal for sensational publicity calculated to bring 'em thru What of the acts and bookers? Of the gates at fairs. It is opined that those queried the 95 per cent who much more general use can be made reported that they furnish advertis- of safety driving tests and similar ing and publicity material and help offerings of civic interest to draw to talent buyers as compared to the attention to special days at fairs. 5 per cent who said they did not, 53 Some valuable publicity possibiliper cent said they intended to in- ties are being overlooked by mancrease this aid. The remaining 47 agements of fairs and parks during per cent declared they did not plan appearances of radio, film and stage to do more toward publicity or that personalities, it is charged. It is obthey would retrench on that which vious that little or no extra publicity effort is indicated in these instances for the reason that newspapers, radio stations and social But some close observers of this gatherings are usually willing and

mats and press stories. And the The sort of publicity that can be management paying for the act may

mats and stories ahead and the talent buyer has failed to use them. If an attraction is worth feature position on a program, it is argued, it is certainly worth properly publicizing so that public interest will be aroused in it. It is said that acts which furnish window cards can be counted upon the fingers of one's hands. That in many instances those who buy the talent do not use any paper whatsoever and do very little local advertising appears very evident. Inquiry has shown that they depend entirely upon a few brief write-ups in local newspapers and some throwaways, and let it go at that.

Realistic Stories in Order

That the big unit stageshows and musical revues do not receive proper exploitation, advertising and publicity during engagements at fairs is another question raised. Veteran fair executives, as well as fairgoers, believe such shows should receive more attention from both the booker and the buyer once they begin playing engagements.

Shorter, snappier and more realistic stories will be the order of the day for publicity representatives of revues and other types of grandstand entertainment if these representatives would be successful in this, a year in which war has come to America.

This advice is given for what it's performers of considerable pulchri- worth, but let's not forget that there will be a shortage of paper this year, with most experts agreeing that April will be the time for rationing of that valuable commodity to begin. For this reason, incidentally, radio figures to play a more important part in exploiting entertainment.

With many newspapers, the large as well as the small, expected to reduce in number of pages and even in size or format, and conserving space wherever possible in their newly arranged set-ups, the race will be not only to the swift but to the press agent who can furnish publicity material that is impressive right off the bat when the desk begins to read it. Hence our advice on brevity, snap and realism—realism meaning a reduction in the blah department.

Publishers have already emphaterial that could be done without The question also is raised as to of publishers, so why not take the

> No matter what the subject, the suggestion is advanced that the story be concise, and every possible punch line should be employed to hit home a point in a dramatic way without. an overdose of verbiage. Service angles should be employed to the hilt. Benefit performances in behalf of one or more of the armed forces of the nation will receive more consideration by editors than ever be-

Develop Radio Talent

ceptance by stations with which fairs, revues, shows or sponsors have been working from an advertising standpoint.

With the loss of much national advertising already being felt heavily by many media, radio stations and newspapers will be more dependent on new sources of advertising support, and an increased advertising schedule from revues, grandstand units, special attractions and act bills in general is bound to be accompanied by a better feeling in the editorial office. This is a year in which closer co-operation between business and editorial departments is due to come about without loss of face by the inkstained craft.

Publicity men representing revues, thrill shows, auto races and other elaborate layouts will have to bear in mind that managements of fairs will be faced with a labor shortage. For this reason alone, every cooperative step should be made by providing fair secretaries with copy that is suitable for distribution to newspapers without other than routine alterations and patchings. Spot announcements should be written for radio use, and all possible radio talent should be included in the advance packages or publicity kits which are sent to secretaries, advertising agencies or direct to the home press agent.

And don't forget this—with servicemen receiving some of the muchdeserved recognition thru pictures and stories, reports of showmen serving in various active fields related to the war effort will always make interesting reading and result in stories that could not otherwise be planted.

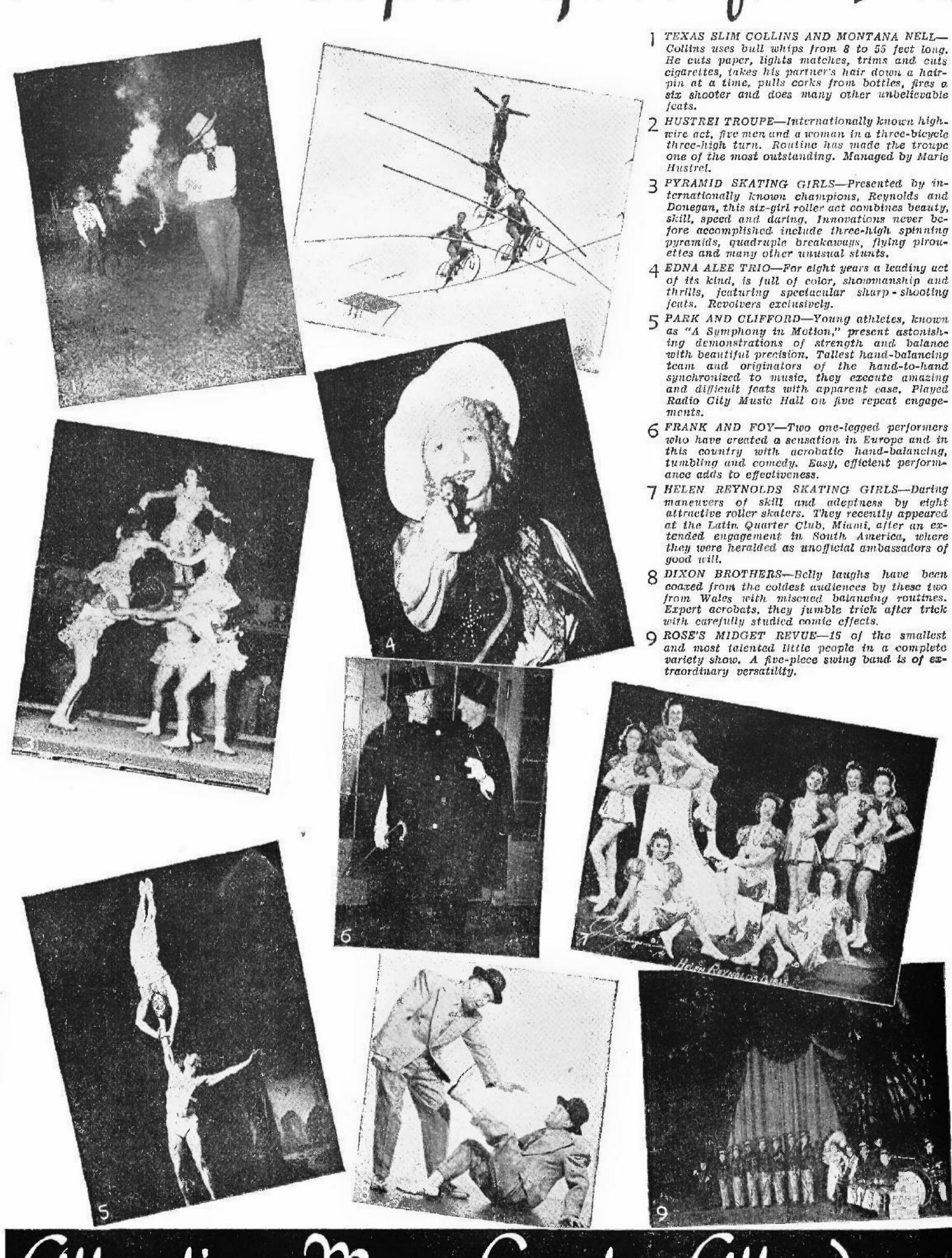
If you would have that box office remain par for the course or even bettered, get down to cases with yourself and decide what you, as an editor, would use under the conditions which are expected to prevail in the year in which America and the United Nations take their big stand against the Axis.

Some Free Acts Hidden

Are carnival free acts used to "square" gate admissions or are they used as attractions to bring more patrons to midways? If the first be true, then managers who locate acts behind midways, to be seen only over show tents and Ferris Wheels, do so because they look upon them as necessary evils. But if free acts are carried for their value and to give showgoers something besides show ballyhoos and attractions that have been carried by collective amusement companies for years, with annual variations in show names, fronts and lighting effects, then these acts should be publicized to the limit.

Extent of some shows' free-act billing is usually a line across the bottom of a one-sheet date reading, "Sensational Free Acts Twice Daily." When twice daily? During still-date season matiness are scarce Radio talent, especially with re- and usually only given on Saturcomprises those out-of-the-ordinary not ask for such material or try to vues, should be developed, making days. Perhaps setting a time for each angles that will make the front pages learn whether it is carried by the possible the presentation of more afternoon free-act program might be of newspapers, get spots on the act. There have been many cases appealing programs. This feature a help in bringing people to the lot

A Talent Buyers' Guide for Fair,



Attractions Mean Greater Attendance

Park, Celebration and Show Managers

10 FANCHON AND FANCHON-Offer a contortionistic hand-to-hand balancing act with a variety of difficult tricks. Photo shows Edwina Fanchon and her partner in one of their routines.

] | SELDEN, THE STRATOSPHERE MAN-Netion's best known high-pole artist is shown doing his 35-joot swaying handstand during the 1941 Montana State Fair, Great Falls, Act will be seen at most of the 1942 State

12 MEL HALL-Crowned "King of Unicycles," doing a most difficult trick on a giraffe unlcycle, mounting it from floor and riding

it in a hand stand.

13 GRAHAM'S JUVENILE RODEO CHAMPIONS -Really five acts in one-trick and fancy riding; horse roping on ground and horseback, featuring eight-horse catch; two twohorse-team Roman chariot race, rope spinning, high-school pony and a thriller, riding thru a well of flame,

14 PROF. KELLER'S JUNGLE KILLERS-New wild animal act available for first time in America. He uses no means of dejense against jangs and claws. Act has been written up in

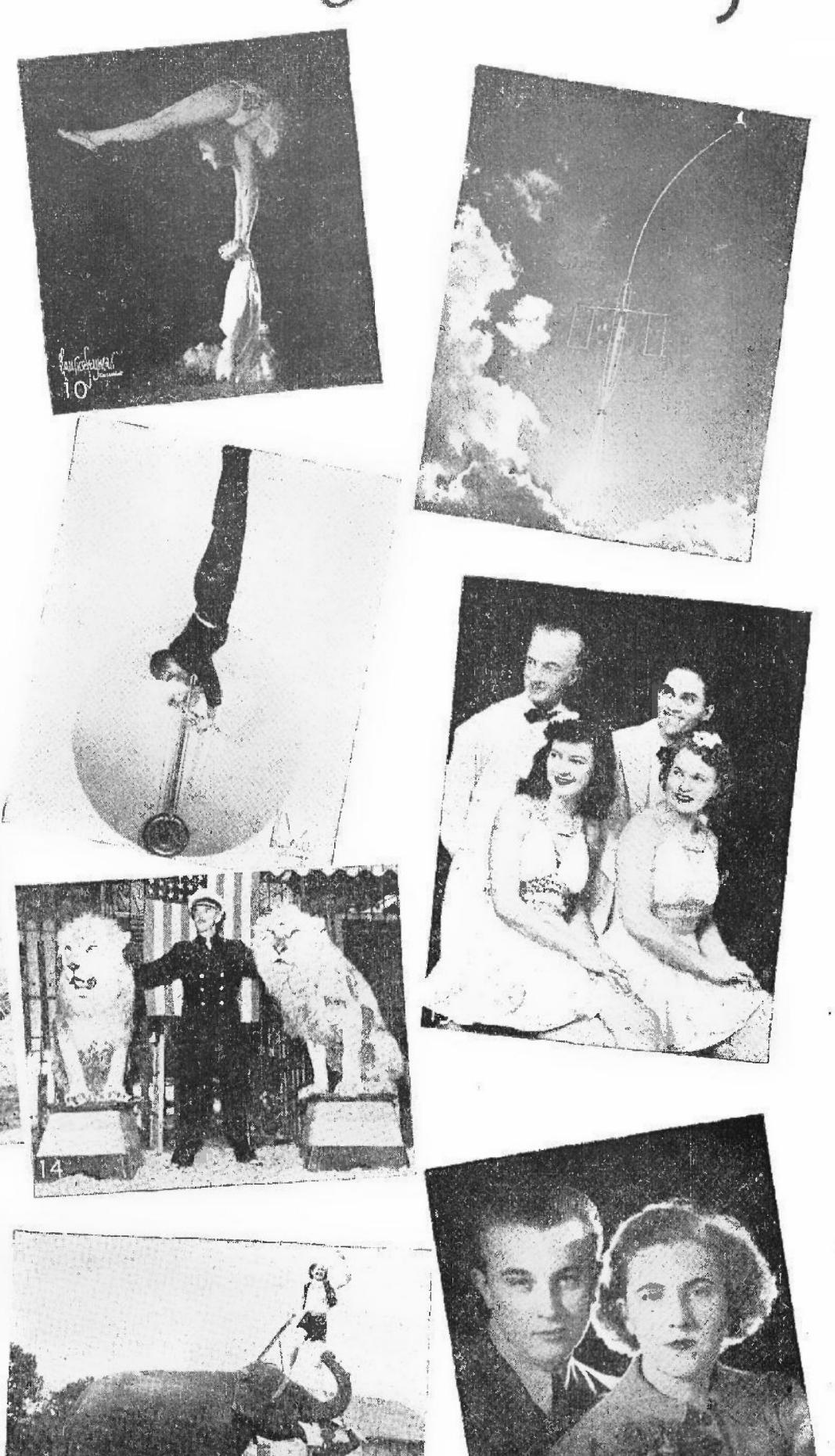
many national publications.

THE INTERNATIONAL ROLLOS-Foursome who have thrilled spectators here and abroad with their sensational roller skating act, filled with outstanding tricks and comedy.

CHIEF SKY EAGLE AND PRINCESS SUN-BEAM-jeature trick riding, roping and archery, with Chief Sky Eagle hitting moving objects with bow and arrow at from 35 feet to 50 yards. Leah Ferris, three times champion relay rider of the United States, is also featured in outstanding trick riding.

BIG BURMA-6,000-pound elephant, is presented by Eva Huntley. Besides such thrilling feats as having the elephant dangle a joot within a joot of Miss Huntley's face as she lies on the ground, "Burma" does unusual Rumba, Hula and Turkey Trot dances. amusing drunk routine, elephant number.

GERTRUDE AND RANDOLPH AVERY-topflight producers of fair-musicals. Gertrude, long-established show woman, and Raudolph, youngest producer in the field, are planning a forthcoming production, "Americanga." They have two other outstanding revues, "Step Lively" and "Shoot the Works."





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A Wide Variety of Talent Is Avail



-16-

29 GEORGE HANNEFORD FAMILY—George and Tommy are shown in one of the riding tricks which have made the Hannejords one of the leading equestrian families.

30 WEN HAI TROUPE-This Chinese group combines elaborate presentation with the unusual. Costume beauty surrounds well-staged gymnasties, with juggling, contortion and tumbling, topped by sensational jeats on single horizontal bar.

THE CERVONE BAND-Conducted by "Isty" Cervone and managed by Frank Cervone, this is the javorite concert and "show-playing" band at jairs, celebrations and indoor circuses, always an entertaining hit with Barnes-Carruthers' big musical productions.

32 THE JOLLITEERS—A quartet of male vocalists and instrumentalists, specializing in riotous comedy and novelty songs. Routine, bordering on a miniature crazy show, is replete with sur-

milses.

SANDY LANG'S THREE FLAMES - Unusual skating trio performs daring tricks on a small elevated platform, with special ultra-violet lighting effects which add to beauty of the

34 OLIVE MILES AND COMPANY—FIfi, jeatured comedy bovine, has a humorous routine that has proved side-spliting, with clean, wholesome laughs provided by the cockeyed cow.

35 THE ROLLERETTES—New to the jair world are these jour beauties and skaters in an exhibition of speed and during. Routines include swift acrobatics, unique group formations, leg holds, neck holds and outstanding spins in lightning tempo.

36 THE THREE ACES—first offer a succession of acrobatic clowning and burlesque gymnastics, doing a contortionistic take-off, a de luxe acrobatic team and a concentrated version of a huge circus-clown melange. Second turn comprises their famous walkarounds, stage and track novelties. Highlight is their hilarious "Gamboling Giraffe."

THE ORIGINAL ATENOS—Termed the original revolving aerial novelty. An amazing apparatus has a revolving pole on top and near the top are two huge rings in which members perform

daring acrobatic feats while the rings revolve. WILFRED MAE TRIO-Presenting one of the speediest hoop juggling routines. Wilfred emsees this two-men-and-a-girl act in addition to doing his full share of intricate juggling.





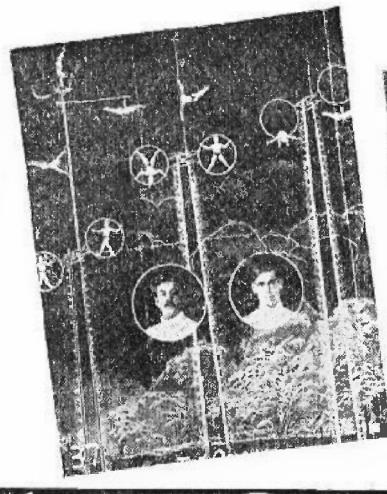


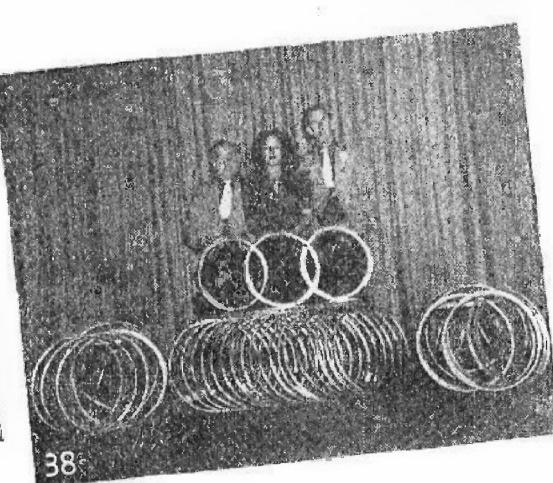












Something rogram Coer

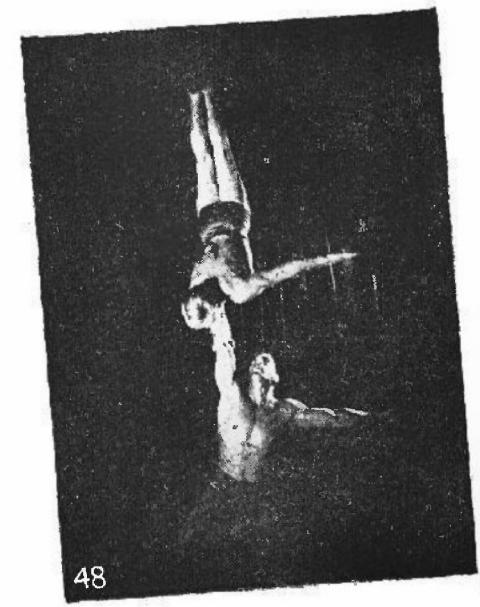
New Attendance Records Possible Withi



Select Your Acts and Attractions Now

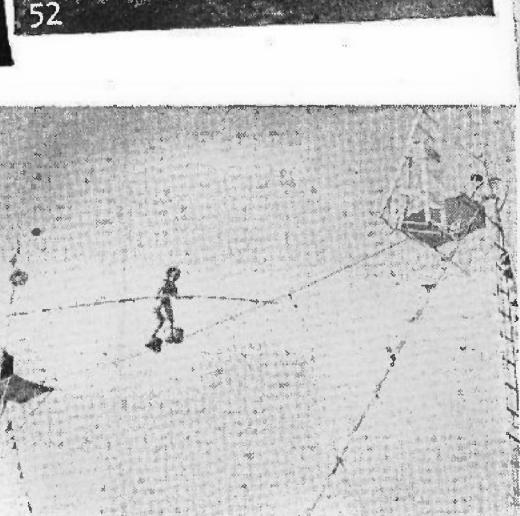
Jood Free Acts and Attractions

- 48 WAYNE AND MARLIN—Two personable athletes in rhythmic portrayal of muscular flexibility'and strength. Daring stunts that fascinate spectators because they are difficult and different.
- 49 JULIO AND JEAN TUDELL—Latin American dancers, Jeaturing Brazilian Samba in addition to Conga, Rumba, Tango and other specialties. Elaborate costumes are used.
- 50 FOUR STARS—Double high-ladder act is a breath-taking exhibition of skill and daring. Managed by Eddie Viera, who also has another act, the Viera Four.
- 51 THE WILLYS TROUPE—An unusual two-act combination. In one act six people do amazing club and hoop juggling, featuring work on unsupported ladders and highlighting with bolo manipulating to duringly cut down objects. Other is the Tildens, with breath-taking leaps over parked cars and thru blazing hoops.
- 52 VICTORIA TROUPE—Presenting a pageant of wheels and featuring Archibald, original English Whoopee cyclist. Unit won acclaim in Great Britain as its premier trick and instrumentalistic bicyclists and unicyclists. Brass band finale on wheels is spectacular.
- 53 BEN YOST has long been recognized as a leading producer of outstanding singing groups. His Varsity Eight has been featured at leading cafes, theaters and fairs and meets tremendous receptions.
- 54 WILL HILL'S SOCIETY CIRCUS—Two elephants, seven ponies and ten dogs, all exceptionally well trained, this act has been a leading attraction at parks, fairs and in vaudeville. Has strong appeal to children and adults alike, Elephants dance, drill and do wire walking.
- 55 ZDENKA MALIKOVA—Crech marvel of high wire, offering unique and ultra-hazardous stunts with precision and showmanship. She has proved one of the best single female high-wire performers.
- 56 THE ACCORDIONAIRES—Novelty musical act by three acknowledged masters. Selections from classic opera to popular tunes played on standard and miniature models. Acrobatic, contortion and dancing specialties are part of the routine.









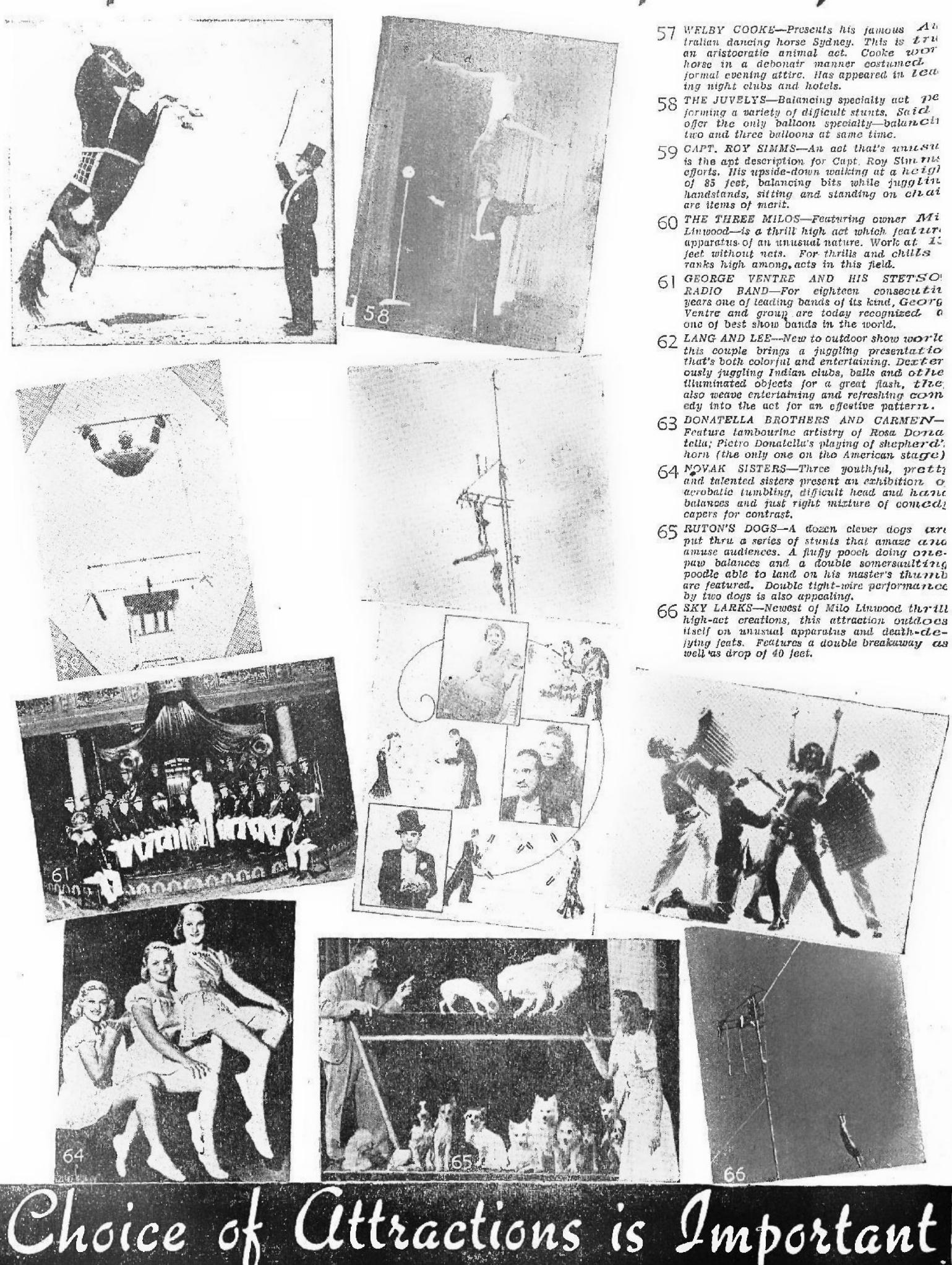






Entertainment --- Keynote of Success

Keep This Talent Buyers' Guid



It Will Help You Plan Your Program

67 LUCKY GIRLS-A revue in miniature with four big tusemble presentations and several needly specialties presided over by singing emsec. A line of penthful and pretty girls dance and offer aerobatic and comedy specialties as well.

68 CAPT. TIEBOR'S MIRACLE SEALS—Trained seek presentation featuring the one and only acrial performing seek. Tiebor's seeks go thrustunis that no seek was ever thought capable.

of performing.

59 TWO SAXONS—A new departure from balnoring exhibitions with understander supperling his pariner in difficult shoulder, hand and head balances on precarious footing of a small board loosely placed on a polished ring. TO PEACHES SKY REVUE—Six alluring dare-

devits present an aerial revuette with breathtaking stants. Girls do difficult gymnastic and daugerous aerobatic balancing feats, intermingled with high kicking precision dances and formations on a tiny platform 100 jeet above ground.

PAROFF TRIO — Sensational aerial thriller act performed on small platform atop an 80-joot-high pole. Two free-standing high ladders are held in precarious balance by one performer while his two partners present huzardous drill formations and skillful balancing stants.

72 THREE SOPHISTICATED LADIES—Adorable pranksters in merry mixture of tangled acrobatics, bumps, falls and knockabout buffoon-cry. Chuck-full of action and incredible nonsense. Featured in all major theaters and mories.

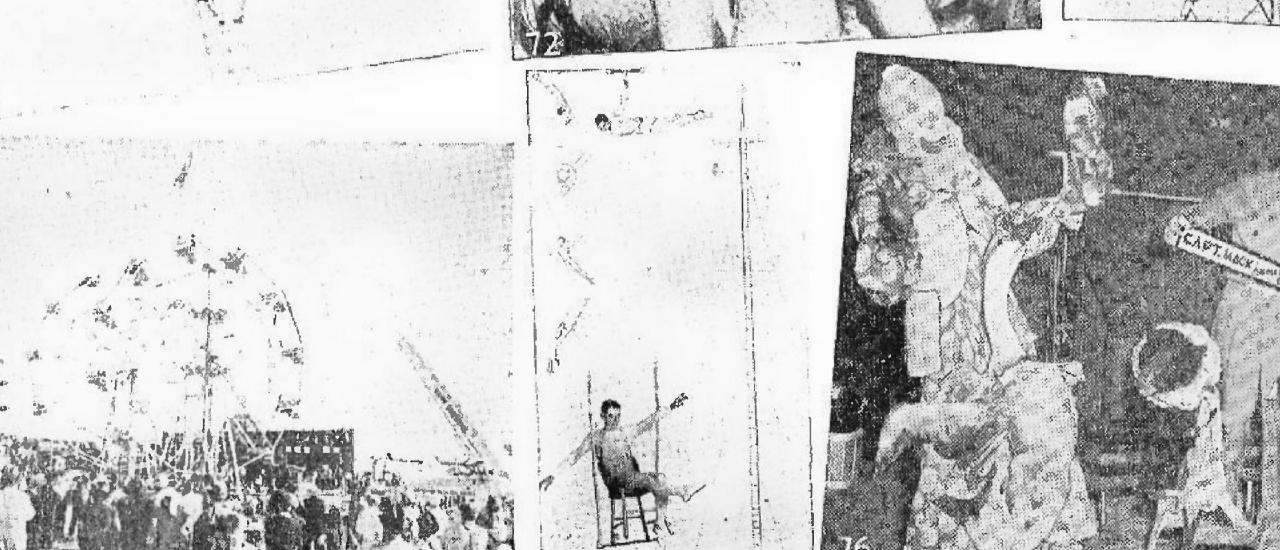
73 THE LA STELLAS - Equilibristic adagio routines presented by man and girl upon a 20-inch glass plate 80 feet in the air. Colored lights shining thru the glass which revolves on tiny base create an artistic setting.

74 FDMUNDO ZACCHINI—Established a new high in thrillers when they introduced their human cannon ball act in this country sereral years ago. Act never fails to please and thrill.

5 THE GREAT KNOLL—High single trapeze act—120 - jeet. Features one arm roll-ups, double dislocation of shoulders, neck hangs on straight bar and other thrilling stunts.

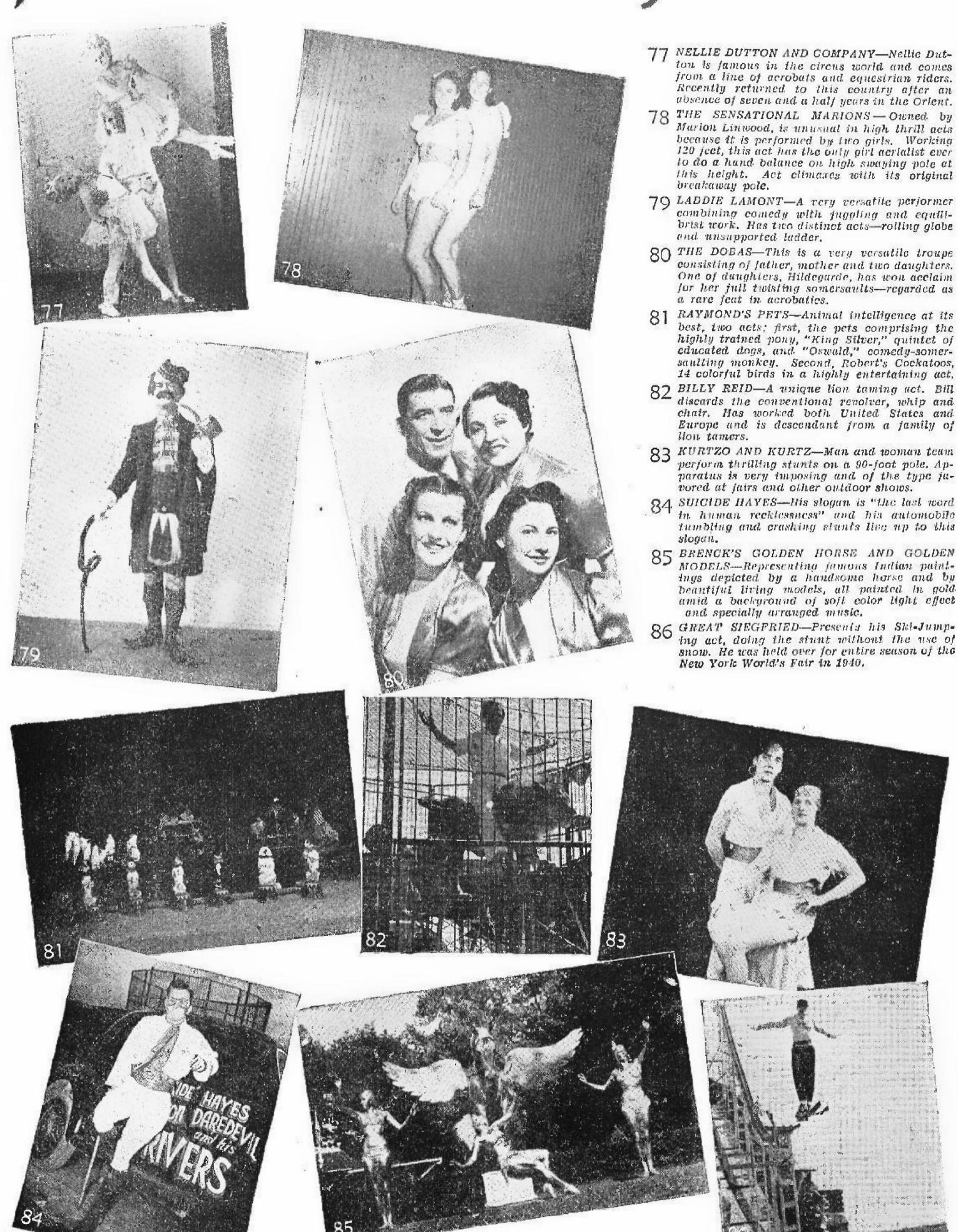
CAPT. MACK'S SMALL FRY CIRCUS—Three adorable baby bears present patriotic military performance together with dogs, ducks and other small animals—10 in all—in an exciting, Jast-moving routing.





Something for Every Program

Good Acts Mean Larger Crowds



Attractions Mean Greater Attendance

Every Type of Act for Your Selection

87 D'LONRA—Sensational high-pole artist, perjorms a routine of dangerous feats on a swaying pole 75 fect in mid-air.

88 POWER'S ELEPHANTS—Played in New York Hippodrome for 18 years and appeared in 20 countries within 10 years. These four well-trained and most versatile pachyderms are dancers, actors, comedians and ballplayers.

89 FLORDELINA — Brazilian wonder girl has played many of the leading circuses here and abroad. Features wire balancing without use of the usual balancing pole or parasol.

90 ERNIE WISWELL—His "Lizzie of the Suudust" is a great comedy automobile act. A jaloppy in appearance, but actually a marvel of patented mechanical gadgets.

91 LES CAMERONS — Two distinctly different acts, first a fast and during testerboard barrel jamping routine, and second a three-people comedy trampoline novelty. Both acts are unusually just, colorfully presented and packed with entertainment.

92 "SMILEY" DUO — Comedy act, featuring "Smiley," whose antics are good for many laughs. His work with a dummy, really his attractive partner; his jour-table rock and his many other gems of comedy keep crowds in hilarious mood.

93 THE ALBANIS TROUPE—A truly sensational aerial act noted for its very elaborate apparatus. One of highest aerial performances in outdoor show business.

94 LOU SKUCE—Cartoonist draws pictures of comic, pairlotic, sports and countless other subjects, which are enlarged on a screen while he works. Andience is able to see clearly every stroke as he makes it.

95 CHESTER (BOBO) BARNETT—Clown noted for his originality and for his unusual conceptions of clown "kum-in's." His highly trained trick dogs are of high value in his country capers, particularly the dog-sled bit.
96 FOUR ABRIAL APOLLOS—Are shown doing

their breath-taking high act at Soldier Field, Chicago, Feature a double one-arm handstand atoft. Poles are supported by two high ladders, and routine consists of rings, travs, perch, poles and breakaway.

ARAR TROUPE—Features fast puramid brild.

97 ARAB TROUPE—Features fast pyramid building and tumbling. Act consists of seven people and has been featured in movies. Act
also presents a wire turn featuring a drunk,
a "loop-the-loop," high act by Chiquita and
a trio comedy act.



Plan a Well-Balanced Program

C-A-P-T. SPILLER'S MUSICAL SEALS

6th CONSECUTIVE WEEK CLUB LIDO, SAN FRANCISCO

"The best act in town."-Herb Caen, S. f. Chronicle.

"A great show, especially THE NEAR HUMAN SEALS, who talk, sing, play musical instruments."-By Bob Hall, S. F. Call Bulletin.

"The CIRCUS FOLLIES will go down in local history with Capt. Spiller and his Scals as the STARS."-The Owl, S. F. Chronicle,

- THANKS TO ---

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HERMAN STEIN MUSIC CORPORATION OF AMERICA

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THE THREE 105

MILES IN THE AIR

Continually Displaying New Feats of Daring 135 Feet - No Nets

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Personal Management

CHARLIE ZEMATER, 54 W. Randolph St., Chicago

20th-Century Thriller

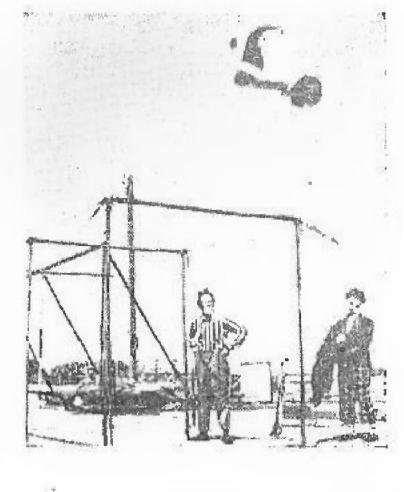
AMERICA'S GREATEST AND NEWEST SENSATION

Booked With

WIRTH BOOKING

personal management CHARLIE ZEMATER, 54 W. Randolph St., Chicago











- QQ THREE KINGS-Two girls and man in two acts. First presentation comprises whirlwind tumbling unique balancing feats. Next is one of girls in a 250-foot long, 60-foot high, teeth slide.
- 99 MACHEDON TROUPE-A combination of three acts, comprising Seven Durbars, Machedon Trio and Three Aurettes, respectively Arab tumbling, comedy triple horizontal bar work and fast comedy knockabout slapsticks.
- 100 DON ROMERO-Upside down man does a variety of stunts atop a high ladder, makes a slide for life hanging by his shoc-tips and also a leap thru sheets of fire.



- JIMMIE LYNCH'S DEATH DODGERS-Eastern Unit managed by J. F. (Irish) Horan pictured here expects a busy season, with many fatrs already booked.
- 102 SIX CRESSONIANS-A colorfully costumed and rapidly paced act, this attraction was first one to accomplish double somersault into a barrel from. teeterboard. Also do full-twisters into burrels.
- 103 "KNOLLETTA"-Features body length ankle-drops, a very just routine of daring entaways, broken trapese and double ball-bearing swivel, and gyrates at terrific speed on a slide finish of 300 feet.

PHOTO WAS NOT RECEIVED ON THE FOLLOWING:

- 104 DONAHUE AND LA SALLE-Exponents of buffoonery and accomplished gymnusts use barrels as props. They leap in and out blindfolded, turn somersaults in mid-air, balance atop five tables and perform other difficult maneuvers.
- 105 THE YOUNG LADELL TROUPE-Comedy aerobatic act featuring balancing on top of tables piled four high, with tables made to lean at sharp anales thru shifting of performer's body weight.
- 106 DICK CLEMENS' JUNGLE MONARCHS-Consist of five Hons paced just in 15 different and difficult tricks. Cages and equipment can be set up anywhere with special provisions for polished floors.

"The Act That Has Thrilled Millions"

AMERICA'S PREMIER NET HIGH DIVER 57 W. SUMMIT AVE., ST. PAUL, MINN. Personal Management:

CHARLIE ZEMATER

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GON TO VIGTORY"

The new patriotically magnificent musical show-

THEY'LL SWING IT, SING IT, STAND UP AND CHEER FOR IT

BECAUSE IT'S IN TUNE, IT'S IN STEP, IT'S IN KEEPING WITH WHAT THE COUNTRY WANTS—NEEDS

A Different, Gayer, Timelier Musical Extravaganza
WITH

LAUGHS-THRILLS-BEAUTY

in a new, dramatically lighted, gorgeous scenic setting conceived for these times—for 1942—

PRODUCED AND BOOKED by

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GERTRUDE—RANDOLPH AVERY

OFFER 3 OUTSTANDING MUSICAL REVUES
TO DELIGHT THE FAIR-GOING PUBLIC

66STEP LIVELY99

66SHOOT THE WORKS?

AND THE NEWEST, MOST UNUSUAL SPECTACLE AS YET CONCEIVED.

THE PULSE STIRRING LATIN-AMERICAN THRILLER

66AMERICONGA?

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THE WILLYS

3 Men and 3 Women with Juggling Skill

"Unlike Most Acts of this kind"—Miami Herald
"Darn good"—Washington News
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TWO GREAT ACTS
EITHER INDOORS OR OUTDOORS

REYNOLDS and DONEGAN present

PYRAMID SKATING GIRLS

produced by Nellie Donegan

HERALDED THROUGHOUT AMERICA AS THE FASTEST, MOST DARING AND BEAUTIFUL NOVELTY EVER CONCEIVED IN SKATING

Million thanks to Eddie Stinson, Orrin Davenport and Bill Schmidt for four of the greatest weeks America has ever known in Indoor Circus

OPENING GREATER OLYMPIA CIRCUS, CHICAGO STADIUM, APRIL 17

under the direction of Sam Levy, Barnes-Carruthers office

BIGBURMA

"FROM THE JUNGLE TO STARDOM"

A DISTINCTIVELY DIFFERENT ELEPHANT ACT

TRAINED, ROUTINED AND PRESENTED

MISS EVA HUNTLEY

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Exclusive Direction

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BARNES-CARRUTHERS ATTRACTIONS MEAN BIG CROWDS.....

The BEAUTIFUL and ORIGINAL * HALLAMANDSKYBALE

MUSIC Beauty THRILLS Speciacle Produced and Managed by JOHN GIBSON ATTRACTIONS, INC. Six Outstanding Performers — Five Girls and a Man in a Pageant of Glamour and Daredeviltry

Featuring "The Ballet of the Clouds." Entirely new. This act has never appeared before at any fair or celebration but is created and produced by John Gibson, whose acts have thrilled and entertained thousands at State and County Fairs thruout the nation. Every pose, every breath-taking feat, every dance routine synchronizes with special music.

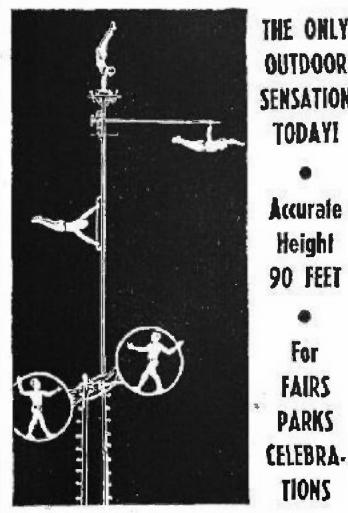
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It's Different

It's Sensational

Booking Thru: BARNES-CARRUTHERS FAIR BOOKING ASSOCIATION, 121 North Clark St., Chicago

NOVELTY



THE ONLY OUTDOOR SENSATION TODAYI

Accurate Height 90 FEET FAIRS PARKS

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Representative **BARNES-CARRUTHERS**

Still Tops in Shooting!



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World's Most Sensational Revolver Exhibition

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A Revolving Human Target, a .38 Revolver. Death-Defying! Unbelievable!

The Only Act of its kind in the World!

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1941—Barnes-Carruthers Revue

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Radio City Music Hall (5 Repeat Engagements)

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WITH INDIAN CLUBS, BALLS AND OTHER OBJECTS ILLUMINATED

IT IS DIFFERENT

IT IS NEW

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AMERICAN MASTER OF THE BULL WHIPS--GREATEST WHIP ACT OF ALL TIMES

Using whips 8 to 55 feet long, whipping all parts of the body, even around the eyes; cutting papers; lighting matches; trimming cigaret ashes and fire and cutting cigaret; taking Montana Nell's hair down a hairpin at a time; pulling corks from bottles; firing a six-shooter: cutting paper with 55-foot whip, and in general using the whips for umbelievable feats.

> This Act Only Obtainable Through BARNES-CARRUTHERS

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18 YEARS NEW YORK HIPPODROME

20 COUNTRIES VISITED IN 10 YEARS

WORLD'S MOST VERSATILE ELEPHANTS

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Present a Unique Musical and Dance Novelty

Featuring Rosa Donatella, World's Greatest Tambourine Soloist; Pietro Donatella, Only Man on American Stage Playing the Shepherd's Horn; Donatella Bros., Original Dancing Accordionists, and Carmen, Attractive Acrobatic and Rhythm Dancer.

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BRENCK'S GOLDEN HORSE

AND

GOLDEN MODELS

ARTISTIC -- BEAUTIFUL -- ORIGINAL

Special Color Light Effect

--- THE ONLY ACT OF ITS KIND IN THE WORLD---

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SMILEY' DUO

Presenting One of America's Funniest Clowns
--PACKING THE BIGGEST WALLOP IN LAUGHS--

Appeared at leading Fairs and Expositions in U. S. and Canada with his platform act.

Appeared at leading theaters in U. S. and Canada with outstanding comedy novelty attraction.

Montana Fair Secretaries, repeating this act 3 consecutive seasons, say "Smiley" assures crowds of their money's worth.

exclusive management: BARNES-CARRUTHERS

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SENSATIONAL JUVENILE RODEO CHAMPIONS

14 PEOPLE - 10 RIDERS - 5 ACTS

Trick and Fancy Riding; Horse Roping; Roman Chariot Race; Rope Spinning; High School Pony, and "Wail of Flame" Thriller

THE PERFECT ATTRACTION FOR GRANDSTAND
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Represented by

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CHINA'S MOST COLORFUL PRESENTATION

— VERSATILITY —— ORIGINALITY ——
GYMNASTS — JUGGLERS — CONTORTIONISTS

ACES OF THE CHINESE SINGLE BAR

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TWO PRETTY GIRLS AND A MAN
WITH SOMETHING DIFFERENT TO
OFFER FAIRS, PARKS, CELEBRATIONS, CIRCUSES

TWO DARING, SMOOTH, FLASHY PRESENTATIONS

Three people whirlwind tumbling and unique balancing feats.

(B)—Girl in a 250-foot long, 60-foot high teeth

OUR CONTINUING SUCCESSES

EVERYWHERE

IS YOUR GUARANTEE OF SATISFACTION

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ERNIE WISWELL

with

66 DIZZIE LIZZIE?

• AMERICA'S RECOGNIZED

- GREATEST COMEDY AUTOMOBILE ACT -

Representative: BARNES-CARRUTHERS

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TEETERBOARD BARREL JUMPING AT ITS SENSATIONAL BEST — SIX PEOPLE

THREE PEOPLE COMEDY TRAMPOLINE NOVELTY

Two Fast, Colorfully Costumed Feature Attractions

ESPECIALLY SUITABLE FOR

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LES CAMERONS

Direction: BARNES-CARRUTHERS

RAYMOND'S PETS

TWO DISTINCTLY NOVEL ACTS

ACT 1. RAYMOND'S PETS with the Wonder Pony, "King Silver"; Educated Dogs, and "Oswald," comedy-somersaulting Monkey.

ACT 2: ROBERT'S FAMOUS COCKATOOS -- 14 Performing Birds -- Dancers, Acrobats, Soldiers, Firemen.

ALWAYS A TOP APPLAUSE GETTER AT FAIRS, PARKS, CELEBRATIONS
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-A UNIQUE COMBINATION OF 3 DIFFERENT ACTS-

- 1. THE SEVEN DURBARS—Arab Tumbling, Pyramid Building, Long-Distance Track Tumbling.
- 2. MACHEDON TRIO—Outstanding Comedy Triple Horizontal Bar Act.
- 3. THREE AURETTES—Tireless Sailors in a Fast Comedy Knockabout Act Packed With Laughs.

Fifth Consecutive Year-Exclusive Direction

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-ACROBATIC SKATING MARVELS-

Four Charming Young Skating Stars In An Exhibition of Speed, Beauty and Daring

ALL NEW FOR FAIRS, PARKS, CELEBRATIONS

Exclusive Management

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TWO ACTS

A THREE PEOPLE RAMPAGE OF VERSATILE,

WALK-AROUNDS, STAGE AND TRACK NOVELTIES.

SLAPSTICK AT ITS HILARIOUS BEST

FAIRS - PARKS - CELEBRATIONS - CIRCUS

Represented By
BARNES-CARRUTHERS



The JUVELYS

TOP THE GLOBE
AND THREE BALLOONS

Barnes and Carruthers Fair Booking Ass'n.

DEMETRI'S BEARS

"Always on Top"

Management: J. P. SNYDER
BARNES-CARRUTHERS, Chicago

BARNES-CARRUTHERS

FAIR BOOKING ASSN.

121 NO. CLARK ST.

CHICAGO, ILL.

SEASON'S PROBLEMS

increase.

3. Gate attendance would probably drop, but individual spending

4. Booking offices are going ahead with their circuitings and, lacking from Washington. enough baggage cars to transport settle for almost anything that would get their material to the next

5. Short dashes instead of conventional distances were urged for auto racing promoters; pre-fair racing would test the public's reaction.

6. Small fairs were seen as benefiting from tire rationing.

7. This year the people will come to be entertained more than instructed.

8. Fireworks shows are expected appeal than ever before. to go on as usual, as a special type of powder not required for defense

is used in making pyro displays.

9. Fairs should fill empty spaces caused by reduced commercial exhibits with government and service exhibits and the like.

10. Fairs should not ask anything

11. Fairs were urged to encourage equipment, costumes, etc., would food exhibits that can be produced with substitutes.

12. Fairs have a tremendous responsibility and can perform invaluable service during the battle for freedom.

13. One official expressed himself as being for the admission tax and for the government's handling of

the war strategy, right or wrong, 14. Several leaders said they were going all out for more elaborate expositions and programs with greater

15. The catchline was coined, "we

(Continued on page 34)

FAIRS - PARKS - CELEBRATIONS

CAPT. ROY SIMMS

AN ACT THAT'S UNUSUALLY DIFFERENT

UPSIDE-DOWN WALKING 85 FEET HIGH-NO NETS

Personal Representative

CHARLIE ZEMATER, 54 W. Randolph St., Chicago

Best Costumed Act in Show Business

The First To Accomplish the Double Somersault Into a Barrel From the Teeterboard

BOOKED ON PARKS AND FAIRS BY GEO. A. HAMID, INC. Personal Representative: CHARLIE ZEMATER ROSE'S MIDGET REVUE Beckmann & Gerely Shows

Season of 1942

Personal Management

MRS. IKE ROSE 461 Auduhon Ave., New York, N. Y.

Irish Horan presents "The Show That's Alive With Death" To our friends-FORDEFENSE We are deeply grateful for the best bookings we have ever enjoyed . . . AND WE WILL DELIVER, AS ALWAYS! J. F. IRISH HORAN . FORREST HOTEL . W. 49TH ST. . NEW YORK CITY

Terrifyingly Terrific!

That is the record of

JAYDEE

REAT

(Amazing High Trapeze Act!)





who

has broken all crowd records with the only act of its type in the world--Aping the APES atop high trapezes -- without nets or safety devices!

Account of Disappointment

AVAILABLE NOW! SEASON 1942, FOR PARKS, FAIRS, CARNIVALS AND CELEBRATIONS!

ATTENTION— Managers and Secretaries—This act is draft exempt.

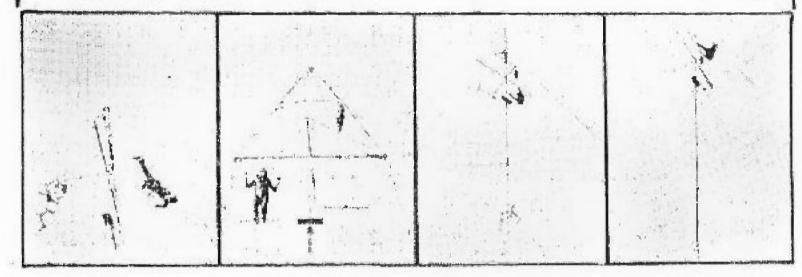
Book now—and secure a good act from people that are free born Americans. The good U. S. A. has all Europe has, and more. I pledged 25% of salary for Defense Bonds. These pictures are actual—not artist drawing. Write for price and literature.

ADDRESS

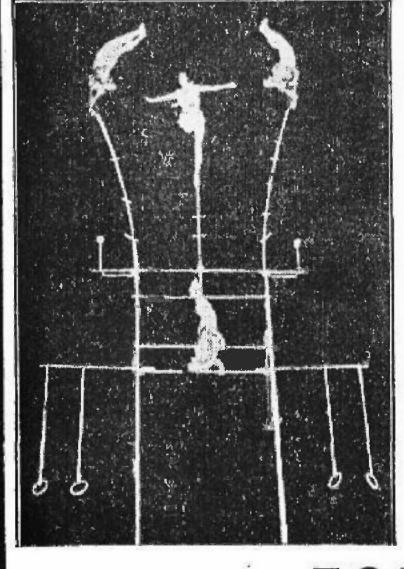
Care of The Billboard, Cincinnati, O.

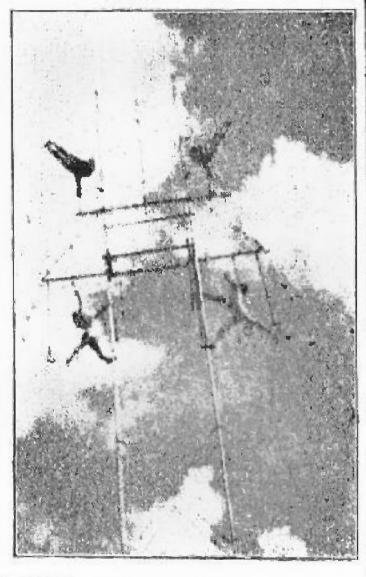
JERRY D. MARTIN

P. O. Box 64, Rochelle Park, N. J.



ACE OF THRILLERS





FOUR AERIAL APOLLOS

Featuring

The ORIGINAL and ONLY DOUBLE SWAYING CRISS CROSS PERCHES 120 Ft. HIGH—the HIGH ACT that is DIFFERENT!

Sensational, daring combination routines—Rings, Traps, Iron Jaw, 20-Ft. Breakaway, Double One-Arm Handstands. Add a spectacular attraction to your program—one that will draw big crowds. Don't delay—write for complete information today. Now booking 1942 dates,

JACK BRICK, Owner and Manager.

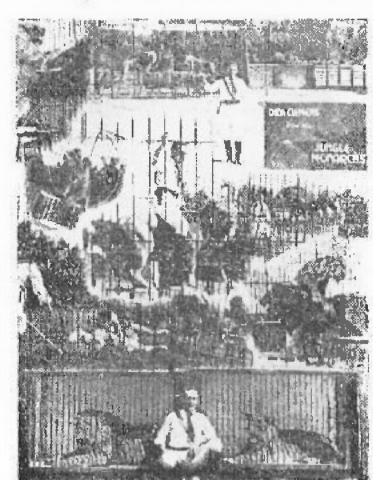
CHARLIE ZEMATER

54 W. RANDOLPH ST.

CHICAGO, ILL.

DICK CLEMENS AND JUNGLE MONARCHS

Super Sensational 100 Percent American Act



Five ferocious lions expertly trained in a fast routine of 15 tricks, every one thrilling and exciting—no posing!

NOW BOOKING 1942 DATES

Can be booked from the office of
CHARLIE ZEMATER

WOODS BLDG. CHICAGO, ILL.

or thru any bonded agency in the U. S. A.

OR DIRECT
PERMANENT ADDRESS
DICK CLEMENS

EAST PEORIA, ILLINOIS

MEXICAN AND CANADIAN DATES INVITED

A-T-T-E-N-T-1-0-N

FAIR SECRETARIES, CELEBRATION AND SHOW COMMITTEES

PARAMOUNT ALL-AMERICAN CIRCUS UNIT

7 ACTS - - - A WHOLE SHOW

FEATURING

THE SALLERS

4-PEOPLE FLYING RETURN ACT.
Breathteking and Speciacular Feats in Midale,

TRAMPOLINE AND TEETER BOARD.
A Howling Comedy Success From Start to Finish.

EANNE'S PETS

A Whole Dog Circus Condensed Into One Great Act. It's a Riot!

SENSATIONAL DOUBLE TRAPEZE.

Doing All the Spins, Throwouts and Break-Away Finish.

7 AMAZING WHITE SAMOYEDES,

OTHER ACTS 100

Including Balancing Perch, Contortion, Cloud Swing and Fill-Ins.
UNDER DIRECTION OF

CARL SAHLEN
Care of THE BILLBOARD, Cincinnati, Ohio

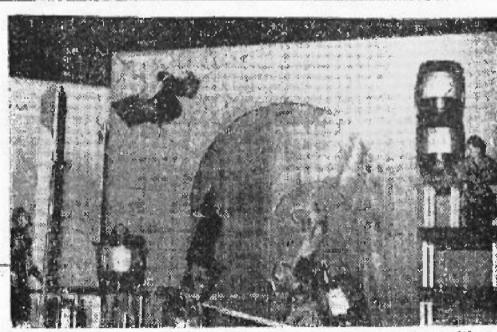
7

Here's the

THRILLER

THRILLS!

The



CORDOVA TROUPE

Featuring—SENSATIONAL 18-FOOT BLINDFOLDED DIVE INTO

TEETERBOARD AND BARREL JUMPING EXPERTS!

Here's the ALL-ACTION-ACT for PARKS and FAIRS!

WRITE-WIRE-PHONE

PERMANENT ADDRESS: P. O. BOX 744, DANA, INDIANA



PARKS — FAIRS — CARNIVALS

CAPT. DON ROMERO

AND HIS

AERIAL SENSATIONS

THE LEAP FOR LIFE THRU SHEETS OF FIRE INTO

THE UPSIDE DOWN SLIDE, HANGING BY SHOETIPS

1932 W. PRATT ST.,

BALTIMORE, MD.

TOP ATTRACTIONS EVERYWHERE!

Hello Everybody!

It's great to be back home in the good old U. S. A. after seven years in South Africa. Hope to renew old friendships this coming summer.

NELLEIMIN

COMP

International Circus Stars

Edmundo

LAGGHIN

and his SUPER CANNON ACT

> Engaged for the entire season of 1942 with SAM PRELL'S WORLD'S FAIR SHOWS

Booked Thru

FRANK WIRTH BOOKING ASSOCIATION, INC.



Leave the audience THRILLED for days to come

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DARING ORIGINAL SENSATIONAL

With halfline precision a series of our own original feats are performed on the most elaborate piece of aerial apparatus ever introduced in the country . . . holght 85 feet.

Exclusive Contract to FRANK WIRTH BOOKING ASSOCIATION, INC. WELBY COOKE

Presents |

* The Australian Dancing Horse

America's Outstanding Attraction for

FAIRS

PARKS

CIRCUSES

Only Act of Its Kind Working

HOTELS

FIRST-CLASS HOTELS and NIGHT CLUBS

Booking thru

FRANK WIRTH Booking Association, Inc. , ******

LADDIE

Juggler Equilibrist

Comedy and Thrills on an **Unsupported Ladder**

An Original Exhibition on the Rolling Globe Both Acts Combine Skill with Comedy

Exclusive With FRANK WIRTH BOOKING ASSOCIATION, INC.

The Ultimate in **Human Recklessness**

Suicide HA

A Hell - Driving Automobile Exhibition that stops everything in Auto Stunt Driving ever attempted.

Exclusive contract to FRANK WIRTH BOOKING ASSOCIATION, INC.

FRANK WIRTH BOOKING ASSOCIATION, INC.

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BILLY REID'S WIRE WALKING LIONS



The Only Lion Act of Its Kind — Uses Neither Whips, Guns Nor Chairs Provides Thrills Galore — Leaves the Audience Spellbound!

FRANK WIRTH For open time:—Managers communicate with BOOKING ASSOCIATION 10 ROCKEFELLER PLAZA NEW YORK CITY

ATTRACTIONS EVERYWHERE!

Featuring HILDEGARDE

America's Glamour The only girl Top Mounter to accomplish a Full Twisting

Somersault

BARRS SHARE

Exclusive with Frank Wirth Booking Association

BRAZILIAN WONDER

Acknowledged The World's Greatest Lady Wire Artiste On a Slender Wire without Balancing Pole or Parasol she performs a rapid succession of seemingly impossible feats.

Booked Exclusively FRANK WIRTH Booking Assn., Inc.

Manager ISIDORO ORTEGA Tel.: Cath 8-4453

On The High Swaying

Pole

The Swaying, Bending Perch Act Has Electrified Millions of Spectators

A Genuine Outdoor Show Feature

Booking Thru

FRANK WIRTH Booking Association, Inc.

Daredevil

HIGH POLE ARTISTS

The Only Act of its Kind. Thrilling, Navelty, Back-Contortion Feats Atop 90-Foot Pole.

Booked by Frank Wirth Booking Association. Open 1942 Season with Ross-Manning Show.

America's Foremost Singing Aggregation

VARSITY EIGHT

featured at leading theatres, fairs, etc.

Eastern Fair Bookings:

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10 Rockefeller Plaza

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Telephone: Circle 6-5848



GEO. W. LANNING-

Presents

Newest High Novelty Sensation—120 Feet

ONLY-Person doing a Handstand on a Swaying, Revolving Pole ONLY-Rigging of its kind-not just a pole or ladders

Two women and one men doing rings, traps, pole, with all kinds of acrobatics and pyrinastics—a complete show full of thells and breath-taking moments. A real World's Fair Act. Seautiful animated colorful lighting effects assure utmost attention at night.

SOME OPEN TIME AVAILABLE-WIRE OR WRITE TODAY Under Personal Direction

GEO. W. LANNING, Care of The Billboard, Cincinnati, Ohio

(Also Managing THE SENSATIONAL METEORS-another thrifter!)

THE 3 SOPHISTICATED LADIES

Three Lovely Ladies in the Maddest, Merriest Mix-Up of Tangled Acrobatics, Bumps, Falls and General Buffoonery Ever Seen!

A Smash Hit Comedy Act for Every Type of Show!

* Featured in major theatres throughout the country!

* Featured in motion pictures such as "Rose of Washington Square."

AL GOOD

JOE

AND COMPANY ORIGINAL

INSLATED CHAMP HEAVYWEIGHTS

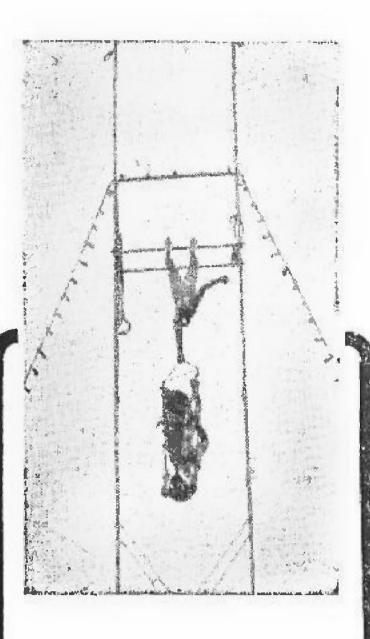
A KNOCKOUT BLOW FOR ANY AUDIENCE - 3 ROUNDS OF LAUCHS ATTENTION, FAIR BOOKERS

THIS ACT IS DIFFERENT AND ONE THEY REMEMBER

Direction - PETER J. IODICE

INSURANCE EXCHANGE BLDG.,

DETROIT, MICH.



They're BACK AGAIN!

More

DARING THAN EVER!



The Country's

leading and outstanding

HIGH AERIAL ACTS

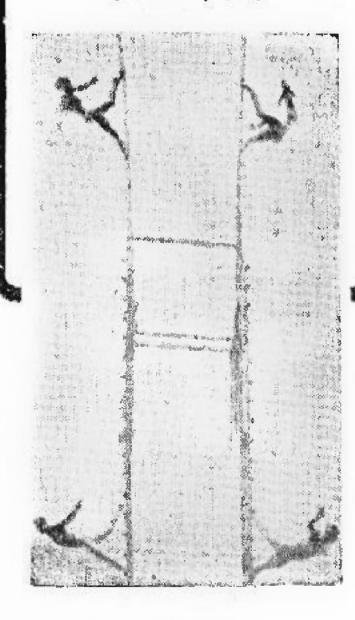
Four Sensational Stars and Daredevils in Mid-Air!

Available for Late Dates

Write or Wire NOW

EDDIE VIERA

care of The Billboard Cincinnati, Ohio



SEASON'S PROBLEMS

(Continued from page 29) are going to have a show unless 'Uncle' tells us not."

16. A Southern secretary said his fair is in the process of putting up two new buildings. "We're all in the same boat and must pull with the same stroke."

17. Several managers said their grounds were available to the U.S. in the war effort.

18. The Farm Machinery Institute should be asked to construct and tour a special exhibit; exhibits which could compensate for the loss of commercial space on the basis of publicity values are State and natural resources' items.

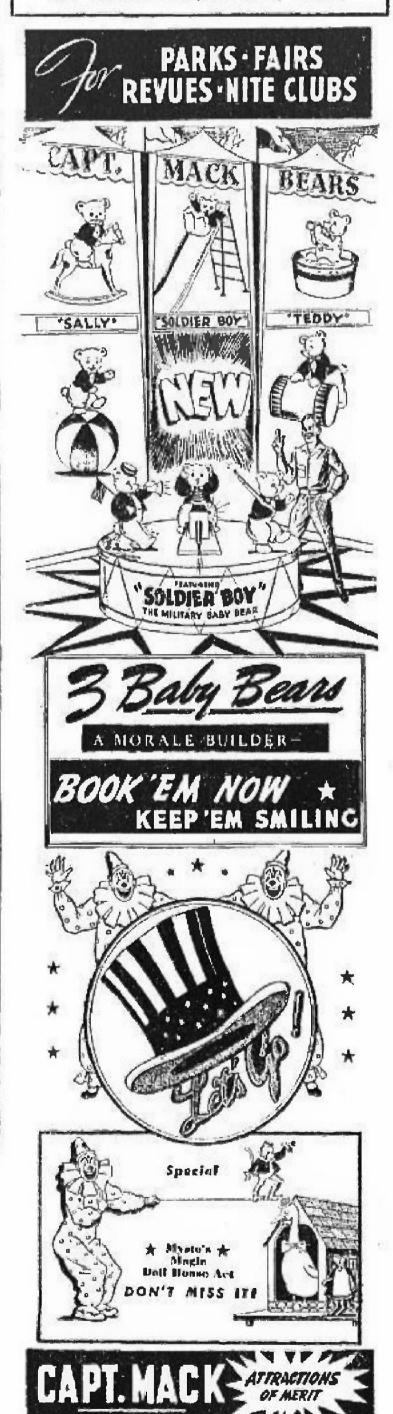
19. The IAFE resolved that everything be done to carry on as in the past and to offer its utmost co-operation and services to the government to assist in the winning of the war.

CAPTAIN ANDERSON'S ANIMAL CIRCUS

DOGS, PONIES, GOATS, MONKEY, MULE—THREE PEOPLE

Fast, Clean Half Hour Show Open for Summer Engagement

Permanent Address 46 Gardner St., Allston, Mass.



JULES JACOT'S MONARCHS OF THE JUNGLE

Fighting, Dancing and Wrestling, Performing African Lions, Canadian and Russian Bears, Siberian Tigers.

JULES JACOT

Nevada, Ohio



JIMMY VAN'S **AUTO-MANIACS**

1942 Fair Season Booked Solid

SYLACAUGA, ALA.

The Sensational Thriller of World's Fair SKI JUMPING WITHOUT SNOW

THE GREAT SIEGFRIED

Spectacular Fire Leap at Night

Featured at Leading State Fairs, Can. National Exhib., Chicago World's Fair 1934, "Ice Follies of 1937," A. C. Shrine Circus, Houston 1941, and held over the entire season at New York World's Fair 1940. Enormous Steel Rigging Carried—Only One Foot Wide Incline

Permanent Address: 47 Wayne St., Jersey City, N. J.

Western Repr's.: CHARLES W. NELSON Los Angeles, Calif.

The Famous

ARAB IROUPE

Lyramid and Tumbling

Personal Management: WILLIAM RIVAS

4008 S. San Pedro St., Los Angeles, Calif. Booking Thru: CHARLES W. NELSON

828 South Lake St., Los Angeles, Calif.

CHIEF SKY EAGLE

TRICK RIDING AND ROPING ARCHERY PRESENTATION LEAH FERRIS IN RIDING FEATS

3 Complete Acts 🛨 🛨 Beautiful Costumes

Management: CHARLES W. NELSON 828 S. Lake St., Los Angeles, Calif.

The act that draws the crowds-

Y BOTH BROWN STARS

TRAINED HORSES

Personal Management: GEORGE W. LILLIBRIDGE ROUTE 3, BUHL. IDAHO

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Booking thru:

CHARLES W. NELSON 828 SOUTH LAKE ST., LOS ANGELES, CALIF.

TWO GREAT ACTS

Registered For Both Drafts: PUBLIC and BOX-OFFICE

THE GREAT KNOLL "KNOLLETTA"

AMERICA'S CLASSIEST AERIALIST!



120 Feet No Net

Highest of All Single Trapeze Acts

Special Illuminating Effects-Day or Night A Real Thriller

Read what The Chicago Sun said Jan. 19, 1942

"Several aerial acts of amazing agility came in for a large share of audience enthusiasm, particularly a young man on a trapeze, The Great Knoll. Knoll works at the very top of the arena with no net between him and the floor. His incredible aerial maneuvers were rewarded with a genuine ovation, complete with whistles and floor-stomping." JAMES SUPPLE.

AN "OUT OF THIS WORLD" AERIAL ACT

120 Feet No Net

Unsurpassed in daredeviltry of thrills, chills and sensational finish of a daring, dashing personality with youth, performance and grace in a clever routine of feats never attempted by any lady aerialist! Unequalled in daring. Unsurpassed in accomplishment.



The Most Foolhardy Lady Aerialist in America!

Always the Feature of Every Record-Breaking Date of

LARRY SUNBROCK'S

---- THRILL SHOW

More than 3,000,000 paid admissions in 2 years

- * COLISEUM, LOS ANGELES 94,800 Paid One Show
- *KEZAR STADIUM, SAN FRANCISCO 64,600 Paid One Show
- *CITY STADIUM, SAN DIEGO 36,484 Paid One Show-New Record
- * SOLDIER FIELD, CHICAGO, 1940
 - 214,622 Paid-77,000 Matinee
- *BALL PARK, ST. LOUIS 112,000 Paid Admissions
- * AUDITORIUM, ST. LOUIS
 - Turnaways All 4 Performances

- **★ SOLDIER FIELD, CHICAGO, 1941** 258,300 Paid-104,000 Matinee

106,421 Paid—Turnaways

82,462 Paid One Show

* ARENA, ST. LOUIS 158,600 Paid Admissions

* COLISEUM, LOS ANGELES

★(OLISEUM, DETROIT

*INTERNATIONAL AMPHITHEATER, CHICAGO Held Over 5 Days - Still Thousands Turned Away

Note: Above statements according to U. S. Internal Revenue Dept.

NOW BOOKING SPECIAL EVENT DATES-1942-1943 Exclusive Management: CHARLES ZEMATER, 54 W. Randolph St., Chicago, III.

THRILLS!

Eyes turn upward to the clouds when Selden, The Stratosphere Man, goes through his unbelievable routine of gymnastics, balancing, trapeze, perch, and unduplicated 35 ft. swaying handstand on a 138-ft. pole, The hushed silence is broken by a deafening applause only after his 500-ft. slide for life! It's dramatic, exciting and sensational beyond words.

Spectators know they are witnessing the most daring and unusual sight ever presented and those who have booked the act agree-wholeheartedly.

Selden SPHERE
THE STRATOSPHERE
THE STRATOSPHERE

WORLD'S HIGHEST AERIAL ACT

PERMANENT ADDRESS CARE OF THE BILLBOARD, CINCINNATI, OHIO

IF . . . you want suspense - breathless spine-tingling moments of real, hones goodness entertainment . . .

IF . . . you want an outstanding de producing "thriller"

IF . . . you wan exclusive, powerfit tion possibilities

. . . you will want Selde phere Man,

information toda write now.

> REPRESENTATIVE BARNES-CARRUTHERS

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