# APRIL 26, 1969 SEVENTY-FIFTH YEAR

The International Music-Record Newsweekly

# U.S. \$-Saving Tape Cos. Invade Mexico

By BRUCE WEBER

Radio Forum's Showcasers

By CLAUDE HALL

LOS ANGELES - American tape companies are using Mexico to manufacture product more economically and escape a sky-high labor market in the

Low-cost labor, competitive with that in Asia and Europe, is the key reason U. S. tape manufacturers are flooding Mexico with financial, technical and production personnel to boost their holdings below the border.

The invasion of Mexico is primarily isolated to Californiabased manufacturers or national companies with divisions in California.

Proximity to Mexican border

NEW YORK-Twenty-six of

the nation's leading pacesetting

stations in radio programming

will be showcased for advertis-

ing time buyers, national adver-

tising representatives, and other

radio men June 19-22 at Bill-

board's second annual radio pro-

gramming forum here at the

Waldorf-Astoria. The stations

will be on display in a "Sounds

of the Times" exhibit through-

out the Forum. The sound sys-

tem is being installed by North

American Philips via cassette

TV Packager

& TEC Tie

By ELIOT TIEGEL

continental Entertainment Corp.

(TEC) has made its first deal

with a TV program packager,

Winters-Rosen, to own jointly a

record label which will release

music from TV shows and the

The label is Aquaries, with

TEC's Forward Records (an-

other new company) marketing

and promoting product through

its racks and distributorships.

TEC is a subsidiary of Trans-

continental Investing Corp.,

which owns many leading rack

(Continued on page 4)

contemporary market.

merchandisers.

LOS ANGELES - Trans-

towns, particularly Tijuana and Mexicali, and their low-cost labor market have jelled the marriage between U. S. companies and American financially-supported but Mexican-owned firms.

As many as 10 American companies have subsidiaries or affiliates in Mexico: Ampex de Mexico, Certron Audio, Audio Magnetics, Philco, Packard-Bell de Mexico, Audio Electronics, Stereo Jet de Mexico, Admiral de Mexico, Minnesota Manufacturera de Mexico and Acetatos Profesionales (Crown, Fairchild and TEAC).

Many view Mexico's indus-(Continued on page 8)

units, and an aircheck (generic

tape) of each station's total

broadcast day will be heard.

Each station will have its own

listening area and display booth.

In addition there will be time

set aside to talk with a repre-

(Continued on page 28)

sentative of the station.

# IMIC to See 'Music Scene' Preview Blast

NASSAU - The music industry executives attending the International Music Industry Conference here at Paradise Island will be shown a special preview of "The Music Scene," Monday (21), Ken Fritz, producer of the 45-minute record showcase, will also make the film available to record companies and other industry organizations for preview showing at record distributor meetings because of the show's ties to the record business.

The weekly series, created by K-T Productions, will be aired starting in September on ABC-TV. The show is based upon Billboard's charts and will center on the "happening" groups and the top records in all cate-

More than 600 music industry executives from around the world are convening in Nassau this week. The conference started Sunday (20) and will end Wednesday (23). The meeting is being sponsored by Billboard in association with its London-based sister publication, Record Retailer.

# Common Mart's 1-Rack World?

By MIKE GROSS

NEW YORK - The development of a central source for rack-jobbing the Common Market countries of Europe and the American Army Exchanges overseas is in the planning stage. The plan has been initiated by William Dirk Warren, head of the W. D. Warren Co., rack jobber based on the outskirts of Frankfurt, Germany.

According to Warren, who was in the U. S. last week for meetings with record company executives in New York and Army Exchange brass in Dallas, there are many wrinkles still to be ironed before the Common Market goes to a one-source rack jobbing operation and the Army changes its current policy

of buying from manufacturers here and shipping the product overseas. But, he said, talks have begun and interest has been shown.

Warren expects some opposition from a few record manufacturers and licensees in Europe to his one-source rack proposal, but he feels that's the direction the industry has to take if it is to get full advantage of the Common Market concept. As trading among the Common Market countries (Germany, France, Italy, Belgium, Holland and Luxembourg) becomes simpler due to the elimination of duties, tariffs and protective taxes, a one-source rack distribu-(Continued on page 88)

### Thiele Bows 3 Labels; Sets Distrib Deal With Philips

By PAUL ACKERMAN

NEW YORK — Bob Thiele's Flying Dutchman Productions Philips of Holland will distribute

are Flying Dutchman Records, BluesTime and Amsterdam. Thiele is negotiating for American distribution, and he is in contact with Hispavox for distribution in Spain, Portugal and Mexico, and with King for Japanese distribution.

Ampex has tape rights, and a deal for major club distribution is being set.

Philips will use the Flying Dutchman logo on all three labels and the initial product is expected to be released in May.

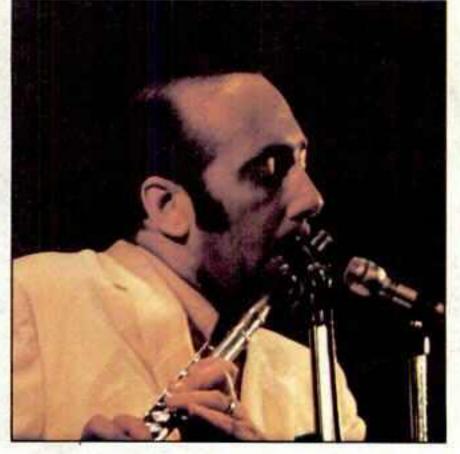
Product on the three labels will fall into the following categories: 1) Flying Dutchman will include jazz, contemporary rock, psychedelic and electronic music; 2) Blues Time will be a vehicle for blues and, 3) Amsterdam will be adult pop.

Artists already signed to the Flying Dutchman label include Steve Allen, a new Los Angeles rock group called Fusion, the Bob Thiele Emergency, John Appleton director of electronic music at Dartmouth College, two avant-garde jazz groups-John Carter and Bobby Bradford-and the Horace Tapscott Quintet.

Among those signed to Blues-Time are such standard names

(Continued on page 10)

has set up three labels which virtually world-wide. The labels



Herbie Mann unites jazz and rock on his new album "Memphis Underground" (Atlantic SD 1522), which was recorded in Memphis with the Herbie Mann Quartet, and the Memphis rhythm section. A single record of the title tune, "Memphis Underground" (Atlantic 2621), was released last week. Herbie Mann brings his new jazz-rock group to the Whiskey-A-Go-Go in Hollywood next month, (Advertisement)



Solomon Burke is a majestic success with "Proud Mary" (B 873) on Bell Records. Instant play on Top 40, R&B, easy listening and underground stations has rocketed the disk into solid chart contention. "Proud Mary" is Burke's second chart hit in two tries since coming to Bell two months ago. An album is being produced for momentary release to capitalize on this new across-the-board hit.

(Advertisement)

(Advertisement)

# Elyse Weinberg

it's pronounced Tetra grammaton



"Someday Man" Production and sound by Bones Howe.

"Listen to the Band"

Produced by Michael Nesmith.



Manufactured and Distributed by RCA Records.

### BILLBOARD EXPANDS TAPE CARTRIDGE COVERAGE

NEW YORK—Billboard will expand its tape CARtridge coverage—a field which it has pioneered since its inception—effective with the May 3 issue. The expansion move will be under the direction of Bruce Weber, the publication's newly appointed Tape CARtridge Department Editor (see Executive Turntable), operating from his Los Angeles headquarters.

Weber will introduce new features in the tape department. Billboard's entire New York editorial staff, including Editor-in-Chief Lee Zhito, will continue to cover the tape industry in the East. Weber also will draw on the domestic coverage of Billboard's news bureaus and correspondents in key U. S. markets and the publication's international correspondents corps for world-wide news.

# Douglas' New College 'Try' on Distribution

NEW YORK—Douglas International will try a new approach in college distribution through a tie-in with the National Student Marketing Corp. This co-venture will involve records, books and films.

Alan Douglas, head of Douglas International, explained that special record packages would be part of the arrangement. National Student Marketing Corp. has 800 student reps in colleges throughout the country who will handle promotion to students and bookstores.

National Student Marketing also has a mailing of 10 million pieces a year to high school and college lists, a force of 35 salesmen who visit college stores at least once every three weeks plus a field staff of 12.

Douglas pointed out that the college market was special, more open to esoteric and controversial material than is usually accounted for through rack service. He sees no conflict

#### Arranger Wess Arranging Own Production Firm

LOS ANGELES — "I've Gotta Be Me" and "Mack the Knife" arranger Richard Wess is going into record production through his own company. Wess plans redirecting his time from arranging music for other people to finding new talent and arranging and recording them.

He is also looking to break into motion picture scoring, having done television work in New York and here.

"I've Gotta Be Me" shapes up as the biggest record in Sammy Davis Jr.'s career. Wess recently completed three more sides with Davis and has seven arrangements in Davis' cover album for the single.

Wess owns Sweetzer Music which regulates 10 copyrights by new Dot jazz pianist Kellie Greene, with whom he just completed an LP. Wess also was involved on the debut Dot LP by Ike Cole.

#### London Distrib Pact With New Age

NEW YORK—London Records has contracted to handle national distribution of New Age Records, a new label headed by Arnold Goland. The agreement also covers worldwide distribution through the Decca Record Co. Ltd., London's parent firm in Great Britain. The label's first single is "Come With Me," by the Fringe Benefits. An album will follow. with racks, since the new coventure, which will begin operation in early fall, will concentrate on special packages and other specially priced specials

Artists on Douglas, such as Bill Evans, and Olatunji, are encouraged to include some of the material they do on disk, while touring colleges. The campus reps then will handle college promotion of these appearances, including the servicing of college radio stations with the albums.

Douglas said that the academic community was concerned with entertainment techniques as well as the social relevance of the product. Four books are being co-produced by Douglas and National Student Marketing.

### Stax in Memphis Parley Debut

MEMPHIS — Stax Records will hold its first sales convention for its distributors here May 16-18. Stax will also introduce a "mini-meeting" the following weekend (May 24-25) to display new product for rack jobbers, trade paper staffers, consumer publication editors and record reviewers.

Built around the theme "Gettin' It All Together," both conventions will be headquartered
at the Rivermont Hotel in Memphis. Stax will introduce the
largest LP release in its history.
More than 25 albums will be
unveiled, including sets by Booker T. & the M.G.'s, Johnnie
Taylor, Carla Thomas, Eddie
Floyd, the Staple Singers, William Bell, the Bar-Kays, Albert

# Adams Head of ASCAP Again

NEW YORK — Stanley Adams has been re-elected president of the American Society of Composers, Authors and Publishers. Adams served as president from 1953 to 1956 and 1959 to the present.

The Society's board of directors elected Edwin H. (Buddy) Morris, president of Edwin H. Morris & Co., and re-elected Ned Washington as vice-president. Other officers re-elected were: Morton Gould, secretary; Adolph Vogel, treasurer; Jimmy McHugh, assistant secretary, and Rudolph Tauhert, assistant treasurer.

# BMI Awards to 58 R&B Writers

DETROIT — Mrs. Otis Redding, widow of the singer, received a special citation on behalf of her husband, the late Otis Redding, for the song, "(Sittin' On) the Dock of the Bay" as the most performed BMI r&b song for the period July 1, 1967 to June 30, 1968. Co-writer of the song with Redding, Steve Cropper was also presented with the citation at the BMI Awards dinner at the Pontchartrain Hotel, on Tuesday (15).

In all, 58 writers and 33 publishers of 40 r&b songs licensed by BMI were given citations of achievement by BMI president, Edward M. Cramer. The pres-

### Maxin Sets Music Firms

NEW YORK—Arnold Maxin, former head of MGM Records and MGM's music publishing wing, is setting up a complex of music firms which will include a publishing wing, an independent record production operation and a film and TV specials division.

Maxin also is setting up a consultant service for motion pictures, a field which he developed at Metro. In this area, Maxin's new company will offer casting concepts and will function as a clearing house for new movie productions, bringing together music scorers, writers, producers, and evaluating sound-tracks.

entation dinner was the first one of its kind by BMI.

Co-publishers of "(Sittin' On) the Dock of the Bay," East/ Memphis Music, Time Music, and Redwal Music also received special citations.

The top writer award winners—each with three awards—
were Nickolas Ashford and
Valerie Simpson ("Ain't No
Mountain High Enough," "Ain't
Nothing Like the Real Thing,"
"Your Precious Love"), Sylvia
Moy ("Honey Chile," "I Was
Made to Love Her," "Shoo-bedoo-be-doo-da Day") and Norman Whitfield ("I Heard it
Through the Grapevine," "I
Wish It Would Rain," "You're
My Everything").

Jobete Music was the leading publisher with 13 awards.

During the proceedings a citation of excellence was given to Berry Gordy Jr., president of the Motown Record Corp., by the city of Detroit, and BMI. Detroit's Mayor Jerome P.

(Continued on page 88)

#### DI SCIPIO INTO HONOR SOCIETY

NEW YORK — Alfred di Scipio, group vice-president of the Singer Co. in charge of North Atlantic Consumer Products group, has been initiated into the Honor Society of Phi Kappa Phi at his alma mater, Northwestern University,

He's been with Singer since 1963.

King, Rufus Thomas, Jimmy Hughes, J. J. Barnes, Isaac Hayes, Ollie & the Nightingales, the Mad Lads, Mavis Staples and Steve Cropper.

Rep. Julian Bond will speak at the sales convention. Both gatherings will include a tour of the "Memphis Sound" Stax recording studios.

Explaining the "mini-meeting," Stax executive vice-president Al Bell said, "Usually the top people at the distributorship are the only ones who receive the full effect of the enthusiasm generated for the new product unveiled at a convention, "We're proud of our new albums and we want rack jobbers, writers, record reviewers and editors at the national and trade publications to be aware of them and to share our enthusiasm. That's why we've invited these people to Memphis. Their response to the 'mini-meeting' is overwhelming." Acceptance for the "minimeeting" has been received from editors and staff writers at Rolling Stone, Time, Jet,

Downbeat, New York Times, Jazz & Pop, Hit Parader, Pop Wire, Cavalier, among others.

"The past year, our first as a fully independent division of Gulf & Western Industries, has been the most successful in the 10-year history of Stax," said Jim Stewart, Stax president. "The new LP's will be backed by our largest advertising and promotional campaign. Many of the artists, including Booker T. and the M.G.'s, Johnnie Taylor, Carla Thomas and Eddie Floyd, have had recent single hits, which have created a demand for their albums."

Reflecting the "Gettin' It All Together" theme is the Stax TV special of the same name. Starring Booker T. and the M.G.'s and Carla Thomas, with Sam & Dave, the one-hour Metromedia special will be broadcast by WNEW-TV in New York Thursday (24). Following its New York debut, the show will be aired at later dates in Washington, Kansas City, Mo., Los Angeles and San Francisco.

### RCA Opens Chicago Recording Complex

NEW YORK — RCA Records has opened a new recording center in Chicago. According to Norman Racusin, division vice-president and general manager, RCA Records, the recording complex, with studios and supporting facilities, will provide RCA and its recording clients a sound center equal to those in New York and Hollywood.

Located at 1 North Wacker Drive in Chicago's Loop area, the studios incorporate the latest innovations in acoustical design developed in the laboratories of the David Sarnoff Research Center in Princeton. The studios will have multichannel recording facilities with the latest in electronic control of the many microphones.

According to W. F. Reilly, manager of RCA Custom Records Sales, Chicago, the center will offer Midwest producers of records, tapes, radio commercials, television and motion picture soundtracks complete facilities and engineering talent.

Among the first record companies to make facilities available to other firms in the record industry, RCA has been recording in Chicago since 1935. The new center contains three studios, each of which is acoustically treated to offer a range of reverberation, thus providing precise conditions for all kinds of music and voice recordings. Consoles using the latest integrated circuitry will be available to mix as many as 33 microphones on up to 16 channels. Control rooms and tape mastering rooms have acoustical treatment similar to the studios. Additional lacquer mastering channels will be provided.

# Together Rolling; Spins 1st Single, Signs 2 Acts

LOS ANGELES — Together Records, financially underwritten by Transcontinental Entertainment Corp., is starting to roll.

The new company, formed by producers Gary Usher, Curt Boettcher and Keith Olsen, will have its initial single, "Do Unto Others"/"Cecily," out shortly, and its first LP out in one month.

Together has signed two acts, Moses Lake, a hard-rock group from Washington (State), and singer Chuck Girard. Already under contract is Sandy Salisbury, who recorded the label's initial single. The company is looking for at least three more acts, although the label will not be limited to any number of artists or product and will have no specific LP or single release schedule.

Distribution of Together product will be handled by Forward Records, a label formed by Transcontinental Entertainment.

The company's first LP probably will be in an archive series

dealing with rock history, said Gary Usher.

Together's production will be done in a Keith Olsen-Jim Rittenhause-designed 16-track studio complex in West Los Angeles being owned and financed by George A. Hormel II. The three studio, \$500,000 complex is being designed to convert to 24-track, with the first studio opening in two weeks.

Three studios will have individual vocal booths, three natural echo chambers and several synthetic echo chambers, said Olsen. Other features in the studio will be a compliment of Dolby systems, an audio noise reduction mechanism, a dual limiter which controls the audio level on tapes, and a phase generator which expands the stereo dimension.

Creatronics, a sound company owned by Together, is developing much of the sound equipment for use in the studio, including the phase generator and the dual limiter, the latter to be marketed for \$465. The studio also will have a Moog synthesizer.

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# TEC, TV Packager Enter Tie

#### Continued from page 1

Winters-Rosen Productions is a nine-month-old TV program creator specializing in building variety shows around female personalities.

"We will gear our TV shows for recordings," said David Winters, partner in the firm. "When we set up our TV shows we will be thinking in terms of the kinds of music that can be commercial records." One of the label's aims is to release records by an artist featured on a TV show one day after the program has been seen nationally.

#### Randi Producer

Product will be produced by Don Randi, who joins Winters-Rosen as general manager of Aquaries. Randi, a pianist-arranger, is also the musical director on the planned syndicated Zsa Zsa Gabor 90-minute variety show now in preparation. He is also slated to work on the 60-minute Barbara McNair syndicated musical program. Both shows are being developed by Winters-Rosen.

In addition to these two syndicated variety shows, Winters-Rosen has commitments from seven sponsors to create 10 specials for network TV.

In lining up artists for Aquaries, the intention is to slot these people in appropriate situations on the TV shows. Winters has found a rock quartet which will be placed on the "Barbara Mc-Nair Show" as a regular performing act.

In addition to this rock band, Aquaries has also signed Chelsea Brown of "Laugh-In," the two Siler Brothers and Bill Bridges of the Atlanta Hawks. Besides providing distribution

# Beginner Plan By Hammond

By EARL PAIGE

CHICAGO — "Instant Play," a beginner/involvement instruction program utilizing an LP record that allows novices to play "Ten songs in 10 days," was launched last week by Hammond Organ Co. The program features the lowest-priced organ Hammond has ever offered. At the same time, Hammond added two rhythm accessories to what is called its "bread and butter" L and T spinet series, targeted as the trade-up models for non-organ owners who buy the beginner model and instruction program.

In aiming at the 97 per cent of U. S. households without an organ, Hammond is telling its dealers in five regional meetings (Continued on page 76)



DON OVENS, right, Billboard's director of reviews and charts, and Gwen Verdon, co-chairman of the Bedside Network's 21st anniversary ball, work over plans for the event to be held at the New York Hilton May 2. Other co-chairmen are Vincent Wasilewsky, president of the National Association of Broadcasters, and Edward Kletter, chairman of the board of the Parkson Advertising Agency.

through Forward's associates, TEC's own poster of pop producers will also be available to Aquaries, said Mike Curb, TEC's president, who developed the joint ownership relationship.

TEC will also help in the graphic design of the product so that it is best fitted for today's merchandising requirements. All the music written for Winters-Rosen TV properties or for Aquaries will be published by WR's two firms, Burda (BMI) and Debro (ASCAP). Handling the publishing operation is Bob Silver, another new employee.

Randi, who records for Capitol as an artist, was the musical director on "The Spring Thing," WR's newest special airing Monday (28) on NBC-TV.

Winters, who found the Iron Butterfly and managed them for awhile, is the label's talent scout, frequenting local rock clubs.

To provide total career planning for acts on Aquaries, Winters and Rosen have formed a management firm which will be run by Kal Ross. Ross will continue to operate his own management company as well.

In addition to releasing soundtrack scores from their TV shows, Winters-Rosen will use Aquaries for music developed for motion pictures. In this area, TEC's stable of creative people will be made available, Curb said. Distribution rights for the international market plus tape duplication of Aquaries product have not yet been completed. The partnership in Aquaries provides TEC with its fourth record label, the others being Forward, Harbour and Together. TEC's production companies include Sidewalk, Poseidon, Levine-Resnick, Pint Size and At-

Among the stars Winters, or Winters and Rosen have created TV specials around are: Ann-Margret, Nancy Sinatra, Leslie Uggams, Peggy Lee, Lucille Ball, Pearl Bailey. The Ann-Margret special, originally seen on CBS Dec. 1, will be reshown on NBC June 29.

#### INSIDER'S REPORT

#### By MILDRED HALL

WASHINGTON — The Securities and Exchange Commission's March official summary of "insider" transactions reports trading by officers and directors and other holders of stock in the following companies of direct or related interest to Bill-board subscribers (unless otherwise noted, transactions are in common stock, and exchange stocks are reported first, followed by over-the-counter):

American Broadcasting Co.
—Samuel H. Clark sold \$32,000
of 5 per cent convertible subordinated debentures, leaving him
none in this category.

Ampex Corp.—Robert L. Pappas exercised option to buy 2,500 shares, giving him 3,500. William E. Roberts bought 3,750 shares as trust, giving him 7,268 as trust, and 12,682 held personally. Walter P. Weber exercised option to buy 1,075 shares, giving him 1,345. Robert J. Weisman exercised option to buy 1,900 shares of Class A common, giving him 4,500 Class A shares.

Automatic Radio Manufacturing Co.—Secondary offerings of 30,000 shares each were made by Charles J. Housman, leaving him 224,481; by David Housman, leaving him 321,703; Edward L. Housman, leaving him 224,498; and Frank M. Housman, leaving him 224,538. Herbert E. Housman reported no transactions, holdings of 225,038.

Automatic Retailers—Harvey T. Stephens exercised option to buy 2,500 shares, giving him 3,500.

Avnet — Simon Sheib sold 4,500 shares, leaving him 15,-

Capitol Industries, Inc.— Glenn E. Wallichs sold 10,028 shares, leaving him 73,000.

Chicago Musical Instrument Co. — ECL Industries Ltd. sold 12,800 shares, leaving holdings of 394,000.

Columbia Broadcasting System: Robert O. Anderson established holdings with purchase of 1,000 shares.

Walt Disney Productions — Joseph W. Fowler exercised option to buy 1,838 shares, giving him 3,769.

Gulf & Western — Don F. Gaston exercised option to buy 3,545 shares, giving him 17,728, J. D. Barnette bought \$233,700 worth of 5½ per cent con-

vertible debentures, giving him this amount in the debentures, and his wife bought \$37,100 of the debentures. O. C. Carmichael Jr. sold \$718,000 of 5½ per cent convertible subordinated debentures, as family trust, \$376,745 held personally, \$1,595,300 as Foundation, and Mrs. Carmichael holds \$4,013,700 of the 5½ per cent convertible subordinated debentures.

Kinney National Service — William Sarnoff sold 5,000 shares, leaving him 11,800.

MCA — The following acquired shares as compensation: Louks N. Friedland, 2,500 shares, giving him 15,775; Edd Henry, 1,000 shares, giving him 17,065, Jay Kanter, 1,000 shares giving him 21,770.

Minnesota Mining and Manufacturing Co. — The following exercised option to buy: W. H. Abbott, 5,000 shares, giving him 19,923; Donald R. Guthrie, 3,000 shares, giving him 6,953; Irwin R. Hansen, 1,500 shares, giving him 10,500, and Charles W. Walton 6,000 shares, giving him 18,291. Other transactions were buy of 15,000 shares by Bert S. Cross, giving him 62,-833 shares; Lyle H. Fisher bought 6,000 shares giving him 15,425 shares; M. H. Patterson bought 6,000 shares, giving him 17,750; John F. Whitcomb bought 5,000 shares, giving him 15,877, and Robert N. Wolfe bought 3,000 shares, giving him 6,809.

Motorola, Inc—Robert W. Galvin sold 3,000 shares, leaving him 945,803 shares held personally, 126,705 as trustee, 11,610 as foundation, 26,290 held by wife, 23,334 held by daughters, and 19,680 as guardian. Daniel E. Noble exercised option to buy 2,000 shares, giving him 16,488.

RCA — Delbert L. Mills exercised option to buy 3,416 shares, giving him 30,120.

Vendo Co. — J. E. Hagstrom exercised option to buy 1,100 shares, giving him 37,988 held personally, 900 as charitable corporation and 400 by wife.

Zenith Radio Corp. — Eugene M. Kinney exercised option to buy 1,00 shares, giving him 33,441.

The following transactions were made by officers and directors of stocks traded over-thecounter:

(Continued on page 6)

# Executive Turntable

Steve Popovich appointed assistant director, national promotion, Columbia Records, responsible to Ron Alexenburg, director, national promotion for directing and instructing regional promotion managers and field promotion managers. Popovich has been with Columbia for three years as local promotion manager, Cleveland. Before this, he was with Decca in the Cleveland area. . . . Tony Lane named art director, packaging, Columbia Records. He will be responsible to John Berg, Columbia's creative director, packaging, for creating graphics for all album covers, inserts, booklets, liners, sleeves and other related material. Lane was previously art director for Holiday magazine and was also assistant art director for Harper's Bazaar. . . . Johnny Pate appointed director, a&r, for Verve Records, responsible for jazz, r&b and soul product on the label. Before joining MGM/Verve Pate was Midwestern a&r producer for ABC Records for four years, where he recorded the Okaysions, B. B. King, Betty Everett and others. Pate also pioneered the use of recording artists for radio and TV commercials.





POPOVICH

LANE

Wybo Semmelink appointed vice-president in charge of the newly created Home Entertainment Products Division of North American Philips Corp. He'll be responsible for all Norelco consumer electronics products, including tape recorders, radios and high fidelity components. . . . Bruce Weber, member of Billboard's Los Angeles bureau staff covering the West Coast tape beat, appointed Tape CARtridge Editor of Billboard effective Monday (29). He will continue to headquarter his operations at Billboard's Los Angeles office, 9000 Sunset Boulevard. He has been a Billboard reporter for the past five years. Before joining the paper's Los Angeles Bureau, he served for three years as a general assignment reporter for Copley Press, Inc. Prior to that, he was with The Los Angeles Times.

Michael Ochs appointed manager, West Coast press and public relations, CBS Records. He will work with all CBS artists on the West Coast, residing and touring, and will be responsible to Robert Altshuler, director, press and public relations, CBS. Hollywood based, Ochs is the brother of Phil Ochs, the folk singer. . . . Filling the spot recently vacated by Bob Reno, Joel Diamond appointed general professional manager, MRC Music. Diamond joined MRC from Arnold Jay Music where he was both partner and business manager. . . . John H. Ryan appointed Eastern sales manager, Creative Products division, Capitol Records. Based in New York, he succeeds Gil Matthies and joined the division from Sperry and Hutchinson, distributors of S&H Green Stamps.

Frank Little named account executive with John Stringer Associates. He was previously director of publicity for Buena Vista (Walt Disney Productions) in New York. In his new post he will work primarily in TV, films and personality for the company. . . . Guy F. Gravenson named national public relations manager, popular division, for Polydor Inc. He will report to Polydor's James J. Frey. Previously Gravenson was advertising manager for Ramparts Magazine. . . . Jack Solinger promoted from record division general manager to vice-president general manager at H. R. Basford, San Francisco. . . . Ron Goldstein joins Warner Bros.-Seven Arts as West Coast regional sales manager. He was formerly with Mainline in Cleveland. He replaces Ted Ponseti, now tape department head with Warner Bros.-Seven Arts. . . . James R. Cunnison appointed account executive with Milton S. Stevens Inc., direct mail marketing agency. Cunnison was formerly with the RCA Record Club, as founder, first full-time paid employee and later merchandise manager. He was later president, American Music Service.

Bob Smith appointed manager, advertising services, Columbia



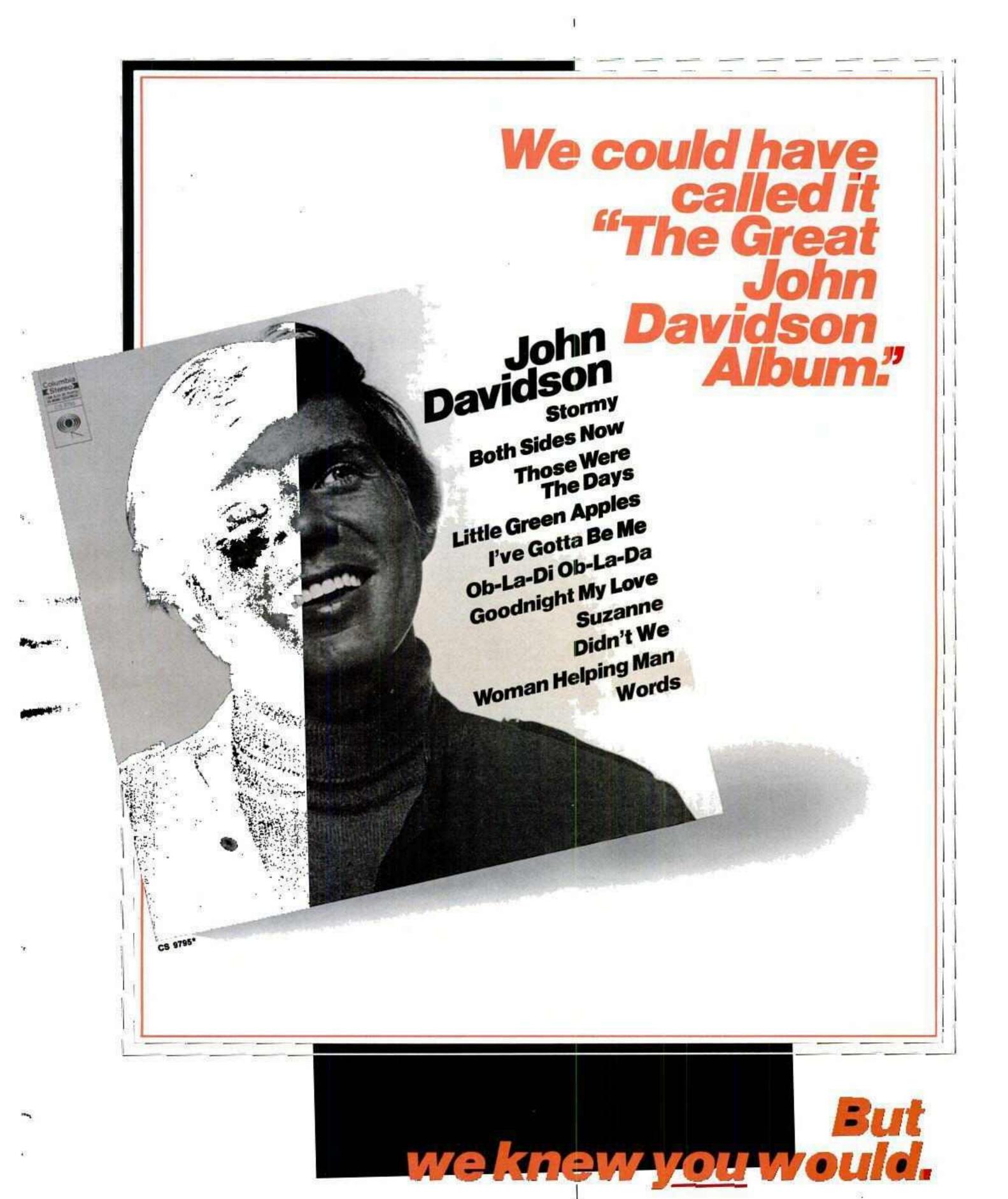
Records. He will assist the advertising director and act as liaison between the advertising department and merchandising sales and promotion department. Before joining Columbia, Smith was district promotion manager, Decca.

. . . Lou Stewart named promotion man for Liberty and Imperial Records in Chicago. He suceeds Bill Roberts now in charge of the labels' West Coast promotion in Los Angeles. Stewart

previously held the same position in Miami, where Tom Sgro is his replacement. . . . Ralph Emerson Jr. named public relations director, Sylvania Entertainments Products. . . . Barry Brunstein named to the newly created post of vice-president, administrative at Seeburg Corp., subsidiary of Commonwealth United Corp. He has been a financial specialist for the last 12 years. . . . Jay Knapp joins Disc-O-Mat National, distributor of record venders, as marketing vice-president. Chuch Grech, marketing vice-president with the company, switches to operations vice-president.

Charles Pipher, former manager of branch operations for Ampex educational and industrial products division, named (Continued on page 8)

APRIL 26, 1969, BILLBOARD



Every John Davidson album hits the charts.
With an everage retail cale of half a million dollars per album.
Sood shough, But this album has something else going for it:
Davidson's new TV show which clarts Way 30th.
And you know what that will do for his new album.
His great new album, that is.

On Columbia Records 9.

1122

## London's Album Sales Exploding

NEW YORK — London Records album sales are running at the fastest pace in the firm's history. The label's chart explosion is made up of 14 LP's on the national best-selling LP charts, one on the rhythm & blues chart and five on the classical chart.

The album surge for London and the London Group is being spearheaded by the two top vocalists to have emerged from England in the past three years, Tom Jones and Engelbert Humperdinck. Jones, a solid seller since first hitting the American market, has become a top chart performer particularly since the advent of weekly TV series, "The Tom Jones Show," which has just been renewed by ABC-TV for next season.

Jones is represented with five LP's on the charts. Humperdinck, who arrived in this country last week for a nightclub engagement at the Riviera, Las Vegas, has three gold LP's out of the total of four albums so far released in this country. Currently, his earliest award winner and his first LP released here, "Release Me," is on the charts along with the recently certified "A Man Without Love." His new LP, "Engelbert," is currently riding high.

London is also scoring strongly in the hard rock derby with such groups as Ten Years After, the Moody Blues, the Savoy Brown Blues Band and John Mayall. The Moody Blues is expected in the U.S. within the next month for a tour, and Ten Years After, Mayall and Savoy Brown have all either completed or are wrapping up successful American tours.

Mayall's "Blues From Laurel Canyon," his most recently released LP, is in the top 60 and each of his previous five LP's have also enjoyed chart activity. In the same level of the chart scene is Ten Years After's current LP, "Stonedhenge," while Savoy Brown's "Blue Matter" has just broken into the charts. The Moody Blues, each of whose past LP's have scored on the charts, is also represented with their long-standing chart-rider, "Days of Future Passed."

In addition, Mantovani's recently released LP, "The Mantovani Scene," is climbing up the charts. This marks Mantovani's 49th consecutive album to hit the charts. Meanwhile, another London LP, the Molly Picon-Robert Merrill version of "Fiddler on the Roof," is now listed as an "action" album nearing the chart level.

On the r&b front, Willie Mitchell, on the London-distributed Hi label, has hit the r&b chart with his latest album, "On Top."

In the classical scene, London's chart winners are the allstar "Royal Family of Opera," Delyibes' "Lakme," a de luxe opera set; Verdi's "Requiem," Strauss' "Die frau ohne schatten" and Catalani's "La Wally."



METROMEDIA RECORDS' new group—the Velvet Night—listens to a playback of their first single "Velvet Night" at the Record Plant recording studios. Group is produced by Terry Philips' Perception Productions. Above, from left: Lynn Boccumini, Tony Faranda, Jimmy Curtiss, and Vinnie Nici. Jack Adams is the engineer. Songwriter Curtiss was co-producer of the group with Steve Kanyon, not shown. Doug Catuogno, another member of the group is not shown.

### Atl. Speeds 'Windmills' to DJ's After Oscar Success

NEW YORK-Atlantic Records jumped into the Oscar sweepstakes immediately after the announcement Monday (14) that "Windmills of Your Mind" had won the award for "Best Song." Atlantic Records' mail clerks, waiting in the company's warehouse here, jumped into a station wagon and sped to the city's general post office as soon as the award was announced, with 2,500 packages of Dusty Springfield's version of the song. The disk jockey copy had the song on both sides of the record.

Jerry Wexler, Atlantic Records executive vice-president, had planned the campaign two weeks before the Academy Awards night on the hunch that "Windmills of Your Mind" would be the winning song. Atlantic had issued Miss Springfield's recording of the tune about two weeks ago as the second side of "I Don't Want to Hear It Anymore." Playing his hunch, Wexler had 2,500 copies of "Windmills" pressed, with the Academy Award winner notation on each label. Records were placed in a special mailing envelop, with the legend, "Contains Academy Award Winning Tune: 'Windmills of Your Mind' Sung By Dusty Springfield" hand-stamped on each package.

Atlantic has set a special promotion and advertising campaign to back the disk. Her current album, "Dusty in Memphis," which contains the song, now has a sticker on it noting that the award-winning tune is in the LP.

#### INSIDER'S REPORT

#### Continued from page 4

International Tape Cartridge: Dextra Corp. sold 94,000 shares, leaving it 378,963. John L. Margo sold 1,502 shares, leaving him 2,498. H. Earl Smalley sold 6,000 shares, leaving him 50,211 shares held personally, and 22,000 as trustee.

Lin Broadcasting Corp. — Thomas I. Unterberg disposed of \$25,000 of 6 per cent convertible debentures as Partnership, acquired 21,817 shares of common, disposing of 20,083 shares also as partnership, leaving him 2,630 shares as partnership, 7,102 shares held personally. Lind Carl Voth sold 2,219 shares, leaving him 1,100. Joel M. Thrope sold 2,000 shares leaving him 4,063.

Tenna Corp. — Harvey A. Ludwig sold 2,000 shares, leaving him 101,886.

### Cap., EMI, Shibaura Tie

LOS ANGELES — Capitol Industries, EMI and Tokyo Shibaura Electric Co. of Tokyo. have joined to establish Toshiba Records, Ltd., in Japan. Capitol and EMI each hold 25 per cent of the stock with Shibaura holding the remaining 50 per cent.

The new record company will draw its people from Toshiba Musical Industries, in which Capitol holds a 10 per cent interest. Toshiba will release Capitol and EMI products in addition to its own disks and tapes.

# Kaplan, Cullen Team On Forming Complex

NEW YORK - Artie Kaplan and Bob Cullen have formed Kaplan-Cullen Associates, Inc., a diversified music complex encompassing a record production office, two music publishing companies and a talent consultation service.

Kaplan-Cullen currently produces Wayne Newton for MGM, and the Crystal Mansion and Erik Faulkner for Capitol Records.

Kaplan-Cullen also operates two publishing firms, Golden Egg Music (BMI) and Thrice Music (ASCAP). Dave White, who wrote "The Thought of Loving You," has been signed to Golden Egg

The talent consultation service provided by Kaplan-Cullen has already been successfully channeled to motion pictures. At the request of Don Kirshner. president of the Kirshner Entertainment Corp., Kaplan-Cullen developed three voung singeractors for featured roles in the forthcoming musical film to be produced by Harry Saltzman. The group is named Tomorrow and Kaplan-Cullen owns a percentage of the group in all professional areas.

Artie Kaplan, former professional manager in the music department of Screen Gems, will soon record as an artist via Kaplan-Cullen Associates.



MISTY AND JACK BLANCHARD take off from Orlando, Fla. to Nashville to cut an album for Wayside Records. Wayside has signed a distribution deal with Mercury.

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No. 17



## RIAA's 1st Cultural Award Salute May 6

NEW YORK — A Cultural Award dinner in recognition of those in the Federal Government who have contributed to the cultural advancement of the country will be given by the Record Industry Association of America in the Ballroom Center of the Washington Hilton May 6.

Honored guests will include

#### Tor's Zahler on World Tour to Set Up Deals

LOS ANGELES - Gordon Zahler, president of Ivan Tors Music, is making a six-week world tour to arrange publishing, overseas distribution and subpublishing for the company's new record label.

Zahler visits London, Paris, Germany, Switzerland, the Scandinavian countries, Hong Kong and India. Initial product for the label is a "Gentle Ben" album by Dennis Weaver, Clint Howard, Beth Brickell and Vance Howard, all cast members of the "Gentle Ben" CBS-TV series.

Tors Music plans to release six or eight albums during the firm's initial year of operation, with Joe Lubin producing most of the product. Lubin, who wrote and produced the "Gentle Ben" LP, manages the record division.

#### SCHIFRIN WORK HONORS KING

LOS ANGELES—Lalo Schifrin is writing a memorial composition to Dr. Martin Luther King, "Dialoque for Jazz Quintet and Orchestra." The world premiere will take place Oct. 5 at UCLA with the California Chamber Orchestra and Cannonball Adderley's group participating.

members of both houses of Congress, the Cabinet, and officials of various Federal agencies. Executives of RIAA's member companies will act as hosts.

The highlight will be the presentation of the first annual RIAA Cultural Award to the person in the Federal Government who, in the opinion of the industry, has contributed notably to the country's cultural welfare and helped make the public more aware and appreciative of the many diverse art forms that make up our society. The name of the award winner will not be disclosed until the night of the dinner.

Entertainment at the dinner will include Metropolitan Opera star Leontyne Price, Johnny Mathis and the Geezinslaw Brothers, a country-comedy duo.

#### Second Coming's Disk to Hourglass

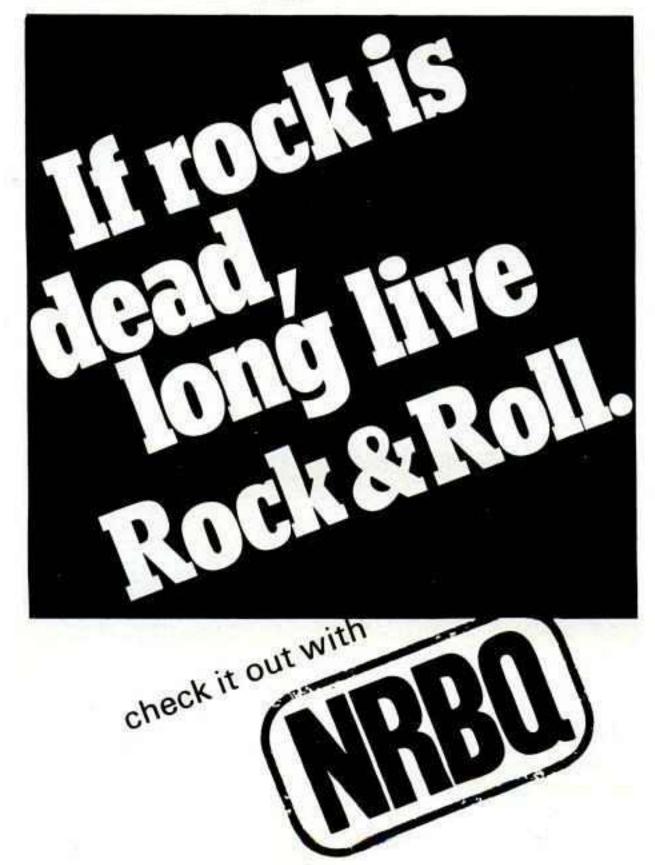
NEW YORK — Hourglass Records, a division of ITCC, has acquired the master of "I Feel Free" by a blues group known as the Second Coming.

Dick Corby, the label's national promotion director, is on the road to promote the disk and to solidify plans with distributors for future product by Hourglass, including an album by the Second Coming, and the companion ITCC label, Steady Records.

#### Conclave Label Set By Realm's Badger

NEW YORK - Nat Badger, head of Realm Booking Agency here, has formed a label, Conclave Records. The label will record artists managed and booked by the Realm Agency.

Badger has tied up with Big Promotion to handle the national promotion on Betty McLaurin's first release on the label, "The Masquerade Is Over." Badger is scouting for new talent and masters.



# Executive Turntable

Continued from page 4

manager of market development for the division. . . . James Hughes, former assistant controller, Seeburg Corp., a subsidiary of Commonwealth United Corp., named vice-president and controller. . . . John Stewart, former assistant treasurer, named Seeburg Corp. treasurer.

Allen Glark resigned as RCA Records' manager, field sales, commercial records to pursue personal business affairs. He joined RCA in 1964 in Detroit, and has been manager, field sales, for the past three years. . . . Robin McBride, product manager for Mercury Records' Limelight label, named foreign product co-ordinator for the entire Mercury line. . . Simon Hayes named joint director of Eastern product with Bob Reno for

HAYES Mercury. Based in New York, Hayes will be involved in international and domestic progressive music product. A former publicist, Hayes was also manager of Mercury group, the Fool.

William Dixon has been named manager of advertising and merchandising operations of Sylvania Entertainment Products, an operating group of Sylvania Electric Products, Inc.

James Ladwig, formerly art and advertising director of Mercury Records, has joined the staff of Album Graphics, Inc., in Chicago.

Edwin Barutio is the new personnel director for National Vendors and Universal Metal Products-Glasco, both divisions of UMC Industries, Inc. Barutio was previously personnel manager of the Universal Metal Products Division.

# U.S. \$-Saving Tape Cos. Invade Mexico

Continued from page 1

trialization in tape as a threestep process involving (1) American capital investments, (2) infusion of Mexican capital into firms started by Americans and (3) American technical and production advisers and consultants training Mexican labor.

The developing tape industry in Mexico spans some 10 areas: blank and blank-loaded tape, playback equipment, tape supplies and accessories, head cleaners and demagnetizers, manufacture of tape duplicating equipment, cassette and cartridge assembly plants and duplicating facilities.

After all is said, however, Mexico is selling its labor to the tape industry.

Factory workers get paid on the average of between 300 and 400 pesos (\$24-\$32) a week. In some plants the average hourly wage is 48½ cents an hour, or 60-65 cents including all fringe benefits. That is about one-fifth the rate under union contracts in the U. S. Usually factory workers work an 8-hour, 15minute shift and get 45 minutes for lunch.

Other Reasons

Irv Katz, president of Audio-Magnetics, which has a factory in Tijuana and is building another in Mexico City, also cites several other reasons for the swift interest in Mexico. "Beside its proximity to U. S. companies and markets," said Katz, "Mexico has good communication and transportation links and fine weather.

He feels that factory workers, especially women assemblers, are more efficient and productive than their U. S. counterparts.

U. S. companies using plants in Mexico as assembly points usually prepare the parts in advance in the United States and ship the parts to Mexico for assembly. When the assembled item is returned to the U. S., duty is paid on a "value added" basis-on the cost of inexpensive labor.

Audio Magnetics Corp.'s 10,-000-square-foot facility in Tijuana is geared to manufacture cassettes, with its production capabilities geared to 60,000 cassettes each week. In June, the plant will be producing about 40,000 cassettes per day with the addition of new equipment and technical advisers, said Katz.

To bolster its Tijuana facility, Audio Magnetics plans to move about 90 per cent of its cassette assembly production to Mexico. It will build a second assemblymanufacturing-shipping plant in Mexico City.

Audio Magnetics has about 200 persons working in its Tijuana plant, while Certron, another blank tape manufacturer and duplicator, with facilities in Mexico, hires about 120 people in its wholy owned subsidiary, Certron Audio, in Mexicali.

Certron leases a 5,060-squarefoot manufacturing facility in Curidad, Mexicali, B.C., Mexico, to assemble both cassettes and cartridges.

Warwick Electronics, Inc., a Chicago-based firm, is planning a 300,000-square-foot facility in Tijuana to produce portable TV sets for Sears, Roebuck & Co. It employs about 180 persons in a 30,000-square-foot factory.

#### OSCAR CHOICE -MUSICALS

LOS ANGELES-Filmland's romance with musicals was underscored by the best picture Oscar going to "Oliver" last week. The British-made film won six statues in the 41st annual competition.

In addition to best picture, "Oliver" also won on the best direction, best score of a musical (by John Green), best sound, art and set decoration and choreography.

John Green, in adopting Lionel Bart's score, worked on the project two years in London.

"Windmills of Your Mind," music by Michel Legrand and lyrics by Alan and Marilyn Bergman, was named the best film

original song.

#### Tears Hit Gold For Columbia LP

NEW YORK-Blood, Sweat and Tears has been awarded a gold record for its Columbia LP, "Blood, Sweat and Tears." The award signifies sales in excess of \$1 million, as certified by the Record Industry Association of America.

#### Music Study Group

LOS ANGELES — Ye Olde Rocke Conservatory, dedicated to studies into rock, pop and other forms of music, has been formed by actress Yvette Mimieux and her manager James Byron. The two have also formed Destiny, Inc., to manage acts coming into the study group. John Newman, an electronic music specialist, will work with the groups. A number of unknown acts have already joined the project.

#### Chi. B'nai B'rith To Honor Price

CHICAGO—The Music and Performing Arts Lodge of B'nai B'rith here, will fete Morris Price, product manager for for Mercury Records Corp.'s economy Wing line, at a "Rib and Roast Dinner," Tuesday (29) at the Sheraton o'Hare Motel here. The industry veteran was the founder and first president of Chicago's Music and Performing Arts Lodge and also founder of the New York Lodge.

#### Whitelaw & Carl to **Produce Date Disks**

NEW YORK-Whitelaw and Carl Productions has been tapped by Date Records to produce records for the label. The first release under the new agreement is the single "Wham! Bam! Ala Cazam," by the Tricks.

The arrangement for Date to release the single was made by Bob Devere, manager of independent productions.



DIZZY GILLESPIE, third from left, celebrates his first LP for Tribune Records with, left to right, Paul Robinson, a&r producer; Ed Bland, composer-arranger, and Gerard W. Purcell, GWP Records' president.

# The Hit Sound Of ATCO



To Be Introduced by Leonard Bernstein on the CBS-TV Network, Sunday, April 27\*

### "THE BRANDENBERG"

performed by

# The New York Rock & Roll Ensemble

Atco #6671

Produced by: Adrian Barber & Bruce Tergesen

\*"Bach Transmogrified" CBS-TV; 4:30 p.m. E.S.T.



# The Soul Survivors "MAMA SOUL"

Atco #6650 Produced by: Rick Hall







Happening All Over Again!

The Iron Butterfly "IN-A-GADDA-DA-VIDA"

> Atco #6606 Produced by: Jim Hilton



#### U.S. Indicts 3 Cos. on Fraud

WASHINGTON — The Justice Department has announced Federal grand jury indictments against Nat Dolin, president of the King Musical Instrument Co., a Cleveland subsidiary of Commonwealth United Corp., and officers of the Realty Equities Corp. of New York, and the Fidelity Fund Group of Boston. The indictments returned in U. S. District Court in New York involved an alleged fraud against the three corpora-

#### L. Williams Tune As Movie Theme

NASHVILLE — Songwriterpublisher - singer Lawton Williams has written "The Ballad of Morgan," a song which will be utilized as the theme of the new Mickey Spillane movie, "The Delta Factor." The song will be recorded and released simultaneously with the movie by RCA, with Williams doing the singing.

Williams, who heads the Richmond Organization here, has condensed the story line into a four-minute record. Chet Atkins will be called upon for production assistance. The movie will be shot here.

### Viewlex Buys Bell Wood

HOLBROOK, N. Y. - Contracts were signed last week for Viewlex, Inc. (AMEX) to acquire Bell Wood, Inc., the 8-

#### ZOMBIES GET 1ST GOLD DISK

NEW YORK—The Zombies have been awarded their first gold record for their Date single "Time of the Season." The single is a cut from the Zombies' Date LP, "Time of the Season"/"Odyssey and Oracle." The gold record award signifies that the single has sold over one million copies as certified by the Record Industry Assn. of America.

tions by their officers for personal gain.

The first of a four-count indictment charges Dolin with perjury before a grand jury. Dolin is alleged to have been untruthful about his part in an allegedly "fraudulent" scheme involving purchase and resale of a note and warrants of the Realty Equities Corp.

Among other counts against the individual officers of the three firms, both Dolin and Realty Equities vice-president Jerome Deutsch were charged with mail fraud, and fraud in the purchase and sale of Realty Equities promissory note with warrants attached. The deal netted the participants a profit of about \$457,000, Justice reports.

If convicted, Dolin could receive a maximum term of 17 years and a \$14,000 fine. Others involved would also receive heavy terms and fines.

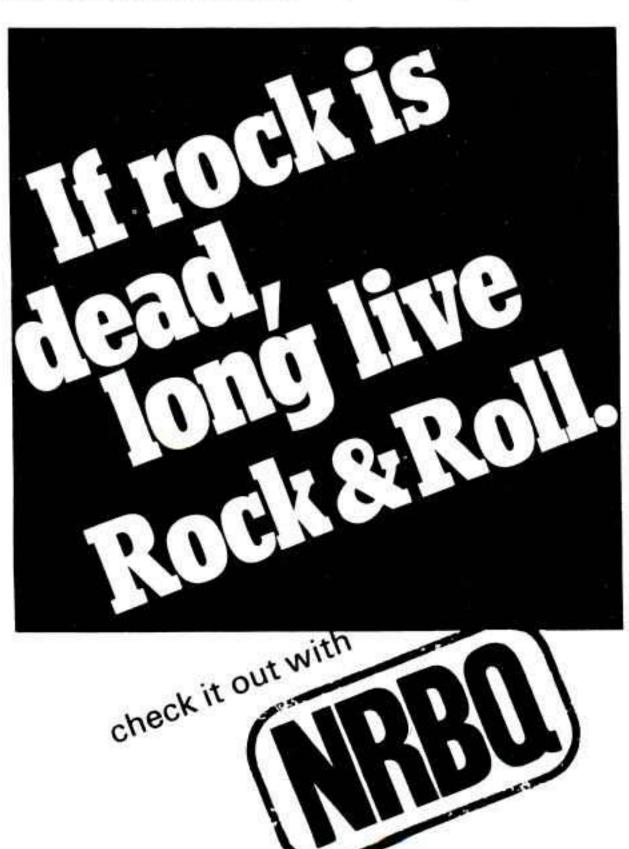
#### Sherwood Label Set

NEW YORK — Sherwood Records, an independent label based in Fayetteville, N. C., has been formed in affiliation with John Carter Productions, Clay Music (BMI) will service the organization's new talent. The label will debut with "You Were Gone" by the Playthings.

track and cassette car and home tape player and recorder firm headed and founded by Vincent Vecchione. The deals call for an exchange of stock based on an earnings formula, Ben Peirez, Viewlex president and board chairman, said.

Bell Wood will become a wholly owned subsidiary of Viewlex, and will continue to operate under Vecchione as its president and with its present management and staff. The company will retain its headquarters at Deerfield, Ill.

Prior to founding Bell Wood, Vecchione was with Borg-Warner's Spring Division and was general manager of B-W's Consumer Products and Consumer Electronics Division. He is recognized as a pioneer of the tape CARtridge field.



# Market Quotations

As of Closing Thursday, April 17, 1969

	196	9 We	ek's Vol.	Week's	Week's	Week's	Net
NAME	High	Low in	100's	High	Low	Close	Change
Admiral	203/4	15	1479	203/4	185/8	191/8	+ 3/
American Broadcasting	761/2	561/8	390	683/4	651/2	683/4	+ 4%
Ampex	393/4	321/2	580	387/8	371/8	377/8	- 1/
Automatic Radio	321/2	201/8	1956	321/2	275/8	321/4	+41/
Automatic Retailer Assoc.	1171/4	1001/2	168	1111/2	106	1071/2	-33
Avnet	361/2	191/2	1781	213/4	191/2	191/2	-15
Canteen Corp.	313/4	221/4	436	275/8	251/2	251/2	- 1
Capital Ind.	45	29	118	441/8	415/8	417/8	-21/
CBS	541/8	44%	1112	531/2	511/2	523/4	+11
Chic. Musical Inst.	333/8	251/2	20	26%	251/2	253/4	-11/
Columbia Pic.	42	293/4	1102	331/8	30	323/4	Unchg
Commonwealth—United	243/4	133/4	3897	163/8	143/8	141/2	+ 1/
Disney, Walt	863/4	697/8	121	85	811/2	831/4	+1
EMI	87/8	67/8	607	71/2	7	7	- 3
General Electric	961/4	851/8	1058	917/8	901/8	90%	-13
Gulf & Western	501/4	295/8	1715	32	293/8	303/8	-15
Handleman	467/8	367/8	129	451/a	425/8	44	-1
Harvey Radio	251/4	19	53	217/8	20%	20%	- 7
Kinney Services	391/2	291/8	329	31%	291/8	291/4	-25
Macke Co.	291/2	191/2	121	201/2	191/2	193/4	- 1
MCA	441/2	36	210	381/a	36	361/2	- 3
Metromedia	533/4	401/8	406	435/8	41	415/8	-15
MGM	441/2	371/2	652	383/4	377/8	377/8	- 3
3M	106	94	474	1021/2	100	1003/4	-13
Motorola	1331/2	1023/4	911	112	1061/2	110	+ 3
North Amer. Phillips	451/4	351/4	127	371/2	361/2	367/8	- V
Pickwick Int.	55	40	437	55	50	55	+4
RCA	481/8	411/4	1183	441/8	43	431/8	-1
Servmat	491/2	391/2	130	40	391/2	393/4	Unch
Trans Amer.	383/4	32	1229	351/4	323/4	331/8	-13
Transcontinental Invest.	267/8	201/2	1670	241/2	231/8	231/2	+ 1
Triangle	373/8	31	73	33%	311/4	315/8	-13
20th Century-Fox	413/4	311/2	1430	353/4	331/8	331/2	Unch
Vendo	323/8		129	273/8	24%	253/8	-13
Viewlex	313/4			29%	275/8	271/8	- 3
Warner Bros7 Arts	641/2	39%	632	503/4	473/4	473/4	-13
Wurlitzer	231/2	191/2	30	201/2	193/4	197/8	+ 1
Zenith	58	481/2		49%	481/2	491/4	+ 1

OVER THE COUNTER*	Week's High	Week's Low	Week's Close	
Data Packaging Corp.	51	48	48	
Fidelitone	41/2	4	41/2	
General Artists Corp.	141/2	14	14	
General Recorded Tape	281/2	27	281/2	
ITCC	151/4	141/2	141/2	
Jubilee Ind.	27	25	26	
Lear Jet	29	251/2	283/4	
Lin Broadcasting	163/4	14	141/2	
Merco Ent.	191/2	181/4	181/4	
Mills Music	33	32	321/2	
Music Makers, Inc.	133/4	123/4	123/4	
Newell	311/2	27	311/2	
NMC	121/4	101/2	111/2	
Sam Goody, Inc.	13	121/4	123/4	
Telepro Ind.	21/2	21/4	21/4	
Tenna Corp.	451/2	40	451/2	
Trans Natl. Communications	7%	71/2	71/2	

\*Over-the-counter prices shown are "bid" (as opposed to "asked"). Neither the bid nor the asked prices of unlisted securities represent actual transactions. Rather, they are a guide to the range within which these securities could have been sold or bought at the time of compilation.

The above quotations compiled for Billboard by Merrill Lynch, Pierce, Fenner & Smith, Inc., member of the New York Stock Exchange and all principal stock exchanges.

#### Vault Opens Doors to Jazz

LOS ANGELES - Vault Records, which has been concentrating lately on rock groups, has begun to go after jazz prod-

Owner Jack Lewerke has just had pianist Hampton Hawes re-

#### MGM in \$2.2 Mil. Loss for Period

NEW YORK-MGM Record for the 28 weeks ending in March, lost \$2,249,000, according to a report released by the movie-TV-record and publishing corporation. Music published had a profit of \$1,232,000, which was an increase from the profits of \$1,130,000 in a previous similar period. President Louis F. Polk Jr. of the parent corporation said revenues of records and tapes fell from \$17,393,000 to \$13,333,-000 in the period. Music publishing grossed \$3,347,000, an increase from \$3,208,000.

corded for the first time with a large string-accented orchestra, to get the veteran jazz keyboard man into the commercial arena. Jackie Mills produced the session, utilizing Billy Byers arrangements.

The LP is titled "Hampton Hawes Plays Hits From Movie Musicals." Mills' company, Wednesday's Child Productions, is one of the leading independent production companies recording pop acts for Vault.

The Hawes project, Lewerke explained, is designed to fill a reservoir which he believes exists for middle-of-the-road-type music. Lewerke feels rock groups have oversaturated the market and that AM and FM radio stations are now looking for easylistening type music for their programming.

In addition to Mills, other producers involved in Vault projects are Stan Silver, Lucky Young, Mark Landon, John Merril and Ed Fournier.

# CBS Sales,

NEW YORK — CBS estimates first quarter net income of \$13.5 million on estimated net sales of \$259 million, an 8 per cent increase in earnings on a 10 per cent increase in revenues. Earnings per share were 51 cents, compared with 47 cents for the first quarter of 1968.

The CBS Records Division had first quarter sales that were higher than those of a comparable period in 1968, the Division's best sales year in its history. For the first quarter of 1969, the Division produced more than 57 million records. According to CBS' first quarter report, increased sales were also enjoyed by CBS Direct Marketing Services Division and CBS International Division. In addition, the CBS Musical Instrument Division reversed a twoyear downtrend, and posted higher sales for the first quar-

### Viewlex Sets Peak for Qtr.

NEW YORK-Viewlex, Inc., racked up record sales and earnings for the third quarter, Dec. 21, 1968, to Feb. 28, 1969, and the nine months, June 1, 1968 to Feb. 28, 1969. Net sales for the nine-month period were \$20,265,300 as compared with \$17,982,673 for a similar period the previous year. Net income for that period was \$1,965,563 as compared with 1968's \$1,365,833.

Net sales for the three-month period were \$7,890,756 as compared with 1968's sales of \$6,445,071. Net income for the three-month period of 1969 was \$733,067 as compared with 1968's \$519,187.

#### Thiele Launches Labels; in Deal

Continued from page 1

Amsterdam label.

as Joe Turner, Otis Spann, Eddie (Cleanhead) Vinson and more. Thiele is negotiating with singer Teresa Brewer for the

Flying Dutchman Productions will also publish an adult comic



BOB THIELE

book, The Adventures of the Flying Dutchman. This series will portray the character as the superman of the record business-able to turn out instant hits. The publications will be available on newsstands and will tie in with record product on the three labels.

The parent, Flying Dutchman Productions, will continue its activities as a producing organization-making product for ABC, Impulse, Bluesway, Decca, Coral, Ranwood, Atlantic and

Tetragrammaton.

THE WINNING VERSION OF THE 1969 ACADEMY AWARD WINNING SONG

# Dusty Springfield THE WINDMILLS OF YOUR MIND

Atlantic #2623

Theme From The United Artists Motion Picture "The Thomas Crown Affair"

Music by MICHEL LEGRAND Lyric by MARILYN and ALAN BERGMAN





### Blood, Sweat & Tears Light Up Club Scene

NEW YORK — Blood, Sweat and Tears had one of its finest hours in the first show at Fillmore East on Saturday (12), with four deserved encores, which could easily have been more had not time intervened. The Columbia blues band followed Savoy Brown, who was hampered by equipment problems.

The house lights went up after Blood, Sweat and Tears' second encore. The house lights went up after the third. The group then begged off, but the audience response was so deafening, a fourth encore had to be supplied.

This encore, "Somethin' Goin' On," was a perfect example of what all the excitement was about. Trumpeter Lew Soloff, one of the best, and bass guitarist Jim Fiedler had solos that were virtuoso musicianship that would be near impossible to beat. Fred Lipsius on saxophone provided superb backing to David Clayton-Thomas' fine bluesy voice. The brass section of Soloff, trumpeter Chuck Winfield, trombonist Jerry Hyman, and Lipsius supplied rich sound, often aided by Dick Halligan, who played trombone as well as organ. Add the steady work of drummer Bobby Colombo and lead guitarist Steve Katz plus the keyboard work of Lipsius and you have one of the





finest sets of musicians on today's pop scene.

Savoy Brown, filling in for Jethro Tull, performed nobly and showed a high degree of professionalism, especially in "Louisiana Blues," when amplifiers being used by lead guitarist Kim Simmonds blew four times, but the Parrot group never discontinued the number. Jethro Tull was forced to cancel when Ian Anderson, flutist and vocalist, came down with a tonsil in-FRED KIRBY

#### BUSINESSMEN PLAN FESTIVAL

EUGENE, Ore. - A music and film festival is being planned for July 23-26 by promoter Michael E. Dilley in conjunction with the Eugene Downtown Association representing 250 businessmen.

Plans are to offer concerts and film showings plus a student clinic at which music industry spokesmen will appear. The University of Oregon is located here and should provide an attendance nucleus. Bob Christenson of the Downtown Association is the contact man for artists and their representatives interested in appearing.

#### I. Davis Makes His Dual Roles Single Triumphs

NEW YORK - Ivan Davis was the brilliant piano soloist in Beethoven's "Concerto No. 2" with Hans Schmidt-Isserstedt a the American Symphony on Monday (14). Davis' form was excellent and contributed to an exciting, stylish performance.

The young pianist, who has recorded for Columbia, will have an LP on London in the fall, which will be titled "The Art of the Piano Virtuoso." Schmidt - Isserstedt maintained excellent balance between soloist and orchestra in a finely paced performance.

He also led the first-rate orchestra in Haydn's "Symphony No. 102" and Dvorak's "Symphony No. 7." The German conductor is recording the complete Beethoven symphonies for London. He also has a London package of the five Beethoven piano concertos with Wilhelm Backhaus as soloist. The Beethoven recordings are with the Vienna Philharmonic.

FRED KIRBY

#### 51 Jumps Planned For B'klyn Bridge

NEW YORK - The Brooklyn Bridge, riding with the Buddah single "Blessed Is the Rain" and "Welcome Me Love," have 51 dates booked through the end of August. Included among a flock of college dates are engagements at Atlantic City's Steel Pier, Asbury Park's Convention Hall and Disneyland.



NAZZ, SGG Records group, showcase their two albums, "Nazz" and "Nazz Nazz," on stage at the Dallas State Fair Music Hall, where they appeared recently.

## Herman's 'Fire' Lights Way to Young Market

LOS ANGELES — Woody Herman's first album for Cadet, "Light My Fire," has introduced the veteran band leader to young people. As a result of airplay and sales on the product after six weeks, the Herman "Thundering Herd" is now being paired with a number of pop vocalists for concerts slated to cover the summer period.

These dates will help fill in the 48 weeks the band is on the road, and include eight days in New Jersey with Steve Lawrence and Eydie Gorme, one week with Johnny Mathis and 18 concerts with Dionne Warwick. The Warwick dates had been slated prior to the take-off of Herman's newest LP which seems to indicate that his jazz band can meld with contemporary arrangements.

In fact a good portion of his nightclub act consists of recent hits from the pop charts. Herman gets his first major taste of playing for this young audience-which is just discovering his existence after 30 years in the business — when he plays Fillmore East May 29-31 and Fillmore West June 17-19.

He has tried unsuccessfully in the past to bridge the jazz and pop cultures. His two previous record affiliations were with Philips and Columbia, and his last disk click was "Encore '63" on Philips, released nearly six years ago.

Herman estimates that over 90 per cent of today's kids have never heard a big band in a live performance. This opens a new market for the veteran musician and his 16 associates.

Domestically, 70 per cent of the band's dates are for private parties, with colleges providing weekend employment. Herman remains a jazz leader but he tailors his music to the occasion, including industrial shows.

Wild Bill Davis signed with Tangerine Records. . . Bobby Blue to Imperial. . . . Arthur Godfrey joined MTA Records, where his first disk is "Santa Barbara Gold." . . . Jim & Dale signed with United Artists Records. . . . Smith set with Dunhill. . . . Hank Schifter to Soul City with Johnny Rovers producing. . . Sad Ending, managed by Jeanette Hendler and Gladys Markowitz, joined Scepter, where their debut single will be "Hey You Girl." . . . Imperial signed Clem Curtis, former lead singer of the Foundations. His first pressing as a single is "Marie Take a Chance." . . . Flanagan signed with Smash Records and H. Goldberg Enterprises, a managementconsultant complex. His first Smash single is "Spin, Spin" and "Go My Way," which was produced for Pineywood Productions by Ellie Greenwich and Mike Rashkow. . . . The Soul Duo joined Shiptown Records with "This Is Your Day" as their debut disk. . . . Owen McGovern signed with Musicor Records and Catalogue Music. His initial recording is being produced by Harold (Continued on page 18)

#### Joni Mitchell, Taylor

LOS ANGELES - Joni Mitchell and James Taylor are scheduled to work a series of college concerts and folk club dates together this fall.

They appeared together at Boston's Unicork Club in late March. Taylor also sang with Miss Mitchell one night during her February appearance at the Troubadour here. Miss Mitchell records for Reprise; Taylor for Apple.

### Azie Mortimer's Wide Range, Phrasing Audience Grabber

CHICAGO-It's not difficult to understand why jazz musicians such as Duke Ellington and Billy Taylor have composed songs especially for Azie Mortimer. Her strong, vibrant voice, wide range and delicate phrasing result in the kind of embellishment that would make any writer eager to have her showcase his work.

The diminutive vocalist, who closed an engagement here at Mister Kelly's where she shared the stage with comic Godfrey Cambridge, had no trouble commanding the attention of the audience.

She opened her act by strongly establishing a jazz atmosphere, ably backed by the Larry Novak Trio, with three songs, "Milestone," the Miles Davis original, "Whisper Not" and "Round Midnight," the Thelonius Monk and Cootie Williams song.

"Milestone" and "Round Midnight" are available on a single on a new label formed by her husband Mort Kaplan, and her manager Don Clay. "Whisper Not," backed with "Cool It," are also available on Number One Records, which will shortly release "Togetherness," an LP featuring the arrangements of Mercer Ellington, son of Duke Ellington.

One of Miss Mortimer's strongest songs was "Caprecious," written by Taylor. For her closing she used a monolog to introduce a story series comprised of "By the Time I Get to Phoenix," "Money," by Stevie Wonder and "Nature Boy."

The monolog could use a little more polishing but the total effect of the story, which closes with a repetition of "Phoenix," was thoroughly en-EARL PAIGE tertaining.

#### Connie De Nave Reactivates Firm

NEW YORK — Connie De Nave has reactivated her public relations firm. Phil Leshin, formerly director of public relations for Allen Klein's ABKCO Industries, will be managing director of the new company.

### Improved Raven in First-Rate Act; Family Perform Like One

NEW YORK - Raven, much tighter and much improved, had a first-rate opening at Steve Paul's Scene Tuesday (15). Also much improved was Family, finally together after recent disastrous Fillmore East performances.

Raven, which previously featured James Calire, a highlytalented organist and pianist, had better balance in its presentation as lead guitarist John Weitz stood out. Drummer Gary Malabur and bass guitarist Tom Calandra also were solid

The unit has two good strongvoiced vocalists with Tony Galla supplying the majority of the leads. Calire, also sang well and was outstanding on piano and organ.

Blues is Raven's strong point and original material such as "Green Mountain Dream," "Doin' Nothin'" and "Bad News for You" were among

the standouts. The difference in Family was

striking. Where the group had been loose, they were together. Where they had been languid, they were sharp. Where they were unsure, they were comfortable.

The Reprise artists displayed

the high degree of musicianship that had raised expectations for their first U. S. tour. They were especially good in driving material, such as "The Weavers Answer" and "Observations From a Hill."

Among the strong points were the strange, strong, tremulous voice of Roger Chapman, Rob Townsend on drums, Jim King on saxophone and recorder, Ric Grech on violin and bass guitar and John Whit-

ney on lead guitar. FRED KIRBY

# The Beatles as nature intended.

"Get Back" is the Beatles new single. It's the first Beatles record which is as live as can be, in this electronic age.

There's no electronic watchamacallit.

"Get Back" is a pure spring-time rock number.

On the other side there's an equally live number called "Don't let me down".

Paul's got this to say about Get Back...

"we were sitting in the studio and we made
it up out of thin air...we started to write
words there and then...

when we finished it, we recorded it at Apple Studios and made it into a song to roller-coast by".

P.S. John adds, It's John playing the fab live guitar solo.

And now John on Don't let me down.

John says don't let me down about "Don't let me down".

In "Get Back" and "Don't let me down", you'll find the Beatles, as nature intended.

Get Back / Don't let me down (Apple 2490)

Apple Records

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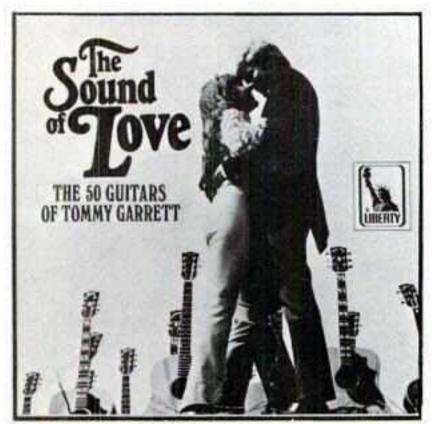




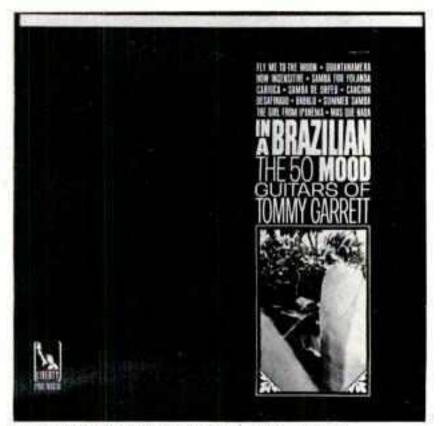
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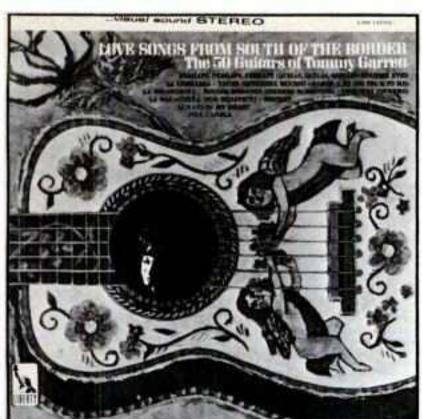
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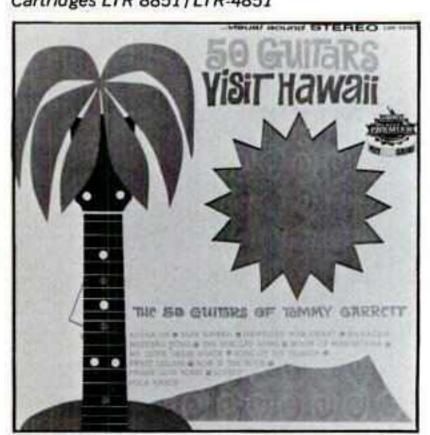
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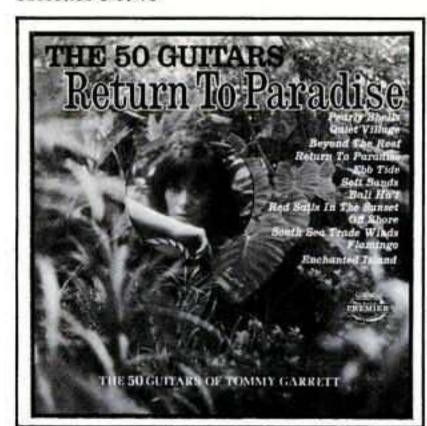
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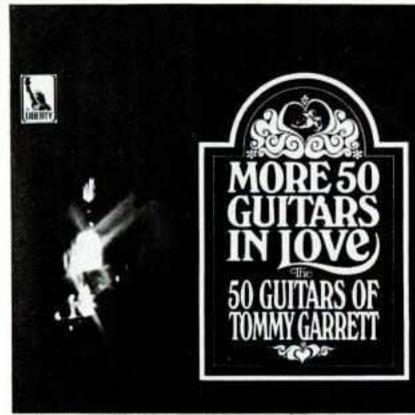
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RETURN TO PARADISE LSS 14033 Cartridges LTR 8602/LTR 4602



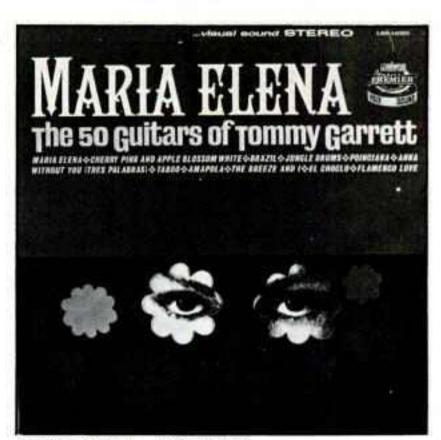
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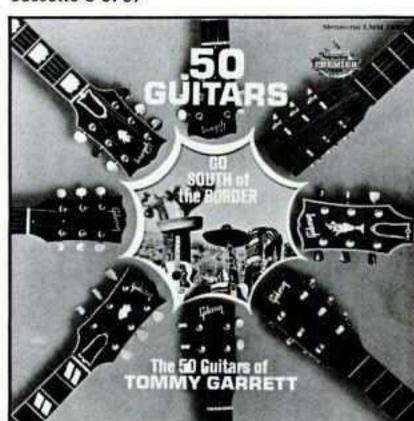
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## Bobbie Gentry's Yule, LP Pkgs.

By ELIOT TIEGEL

LOS ANGELES — Bobbie Gentry has written a Christmas musical and half of her first LP in Nashville has been completed.

Miss Gentry has recorded the Christmas project written with Russel McFarlen for Capitol, with a number of TV packagers reported interested in acquiring the work for a holiday special.

Miss Gentry says the LP, the "Christmas Storybook," will probably be held back until a TV commitment has been firmed up, either for this season or next fall.

Recently returned from cutting six sides in Nashville, the vocalist said she is back to writing "music from the roots,"

#### Sky Lined Up for New Tour of U. K.

NEW YORK—Patrick Sky, who just completed a tour of England, is being lined up for a return tour by Nems Enterprises. Sky is currently recording his second Verve/Forecast album which is scheduled to be released in June.

or material similar to "Ode to Billie Joe," her first single success.

There are 11 original songs in the Christmas story. This music will be published by Larry Shane Music. Miss Gentry's two publishing companies, Super Darlin' (ASCAP) and Footboat (BMI), handle other forms of material as a facet of Gentry, Ltd., the parent production company.

Of the material already cut in Nashville, two songs—"Season Come, Season Go" and "Glory Hallelujah" are originals. "Glory," according to its author, is a commentary on rural Protestant churches.

Capitol is studying the six songs completed to select a single.

"Contrary to a lot of stories that I knocked on a lot of doors in Nashville and nobody would listen to me, this was the first time I had ever recorded in Nashville," she said.

"Capitol in Los Angeles was the first record company I ever went to and I was signed the same day."

same day.

THE RECORD

THAT MADE

WINDMILLS

# She is scheduled to complete the Nashville LP upon her return from two months in London taping six "Bobbie Gentry Presents" half-hour shows for the BBC. She leaves for LonSig Sakowicz.

In addition to completing this Nashville project, she is also twothirds through her second LP with Glen Campbell which is being recorded on the Coast.

don May 4.

This year, the vocalist is steering herself toward more TV shots than any other form of performing activity. She just finished taping "The Sound and the Scene" for 20th-Fox TV syndication and has a number of guestings set for the "Kraft Music Hall," and the Jim Nabors Show. "Spring Thing," in which she co-hosted with Noel Harrison, airs on NBC Monday (28).

Having recently recorded "Fool on the Hill" in Japanese for Capitol's licensee, she now wants to record a Spanish song LP in Spanish.

# From The Music Capitals of the World

Sig Sakowicz, of WGN and WTAQ Radio, is on the West Coast for his 10th coverage of the annual Oscars presentation. He will be staying in Los Angeles until Wednesday (16) and will then move on to Las Vegas for three more days. While on the coast, he will present the \$100 that was contributed by the Mother's Fan Club to the Motion Picture Country Home. . . . Bill Cosby recently paid a visit to Aaron Russo's Kinetic Playground, After bringing everyone up to date on Fat Albert and other legendary heroes, Cosby grabbed a cowbell and sat in on Blood, Sweat & Tears' rhythm section.

Vocalist Gary Le Mel, comedian Jackie Curtiss and the Joe Iaco Trio are providing the entertainment at Playboy's Penthouse. The Playroom is featuring vocalist Cathy Johnson and comedian Allan Kent. . . "A Hilarious Evening with Phil Ford and Mimi Hines" was on tap April 12 at the

Auditorium Theater. . . . Henri Noel has joined the cast of "Jacques Brel Is Alive and Well and Living in Paris." Noel, a native of New Orleans, is no stranger to the Chicago classical music world. He won the Lyric Opera of Chicago auditions and appeared both with the Lyric Opera and the Chicago Symphony.

George Shearing and his quintet return Tuesday (15) to the London House for a three-week engagement. . . Anna Marie Alberghetti discussed her theatrical family on a recent visit to WBBM-TV's "The Lee Phillip Show.". . . WIND Radio is inviting all Chicago area residents to "fly a kite" with station personalities Sunday (20) at Grant Park. The occasion is the third annual WIND "Kite Fly," which is sponsored in conjunction with the Chicago Park District and features competition in six different events. . . . The B. G. Ramblers are on the road again following a successful month-long engagement at Earl Goode's Crystal Lounge in Clearwater, Fla.

RON SCHLACHTER

### Miss. River Festival to Roll

EDWARDSVILLE, Ill. — Joan Baez, the Janis Joplin Revue, and the Band (from Big Pink) are among the pop attractions at the first Mississippi River Festival, a six-week event beginning on June 20 at the Southern Illinois University campus here.

The St. Louis Symphony, Walter Susskind, music director, will give concerts on Fridays, Saturdays and Sundays. Pop and folk attractions, beginning with Buffy Saint-Marie June 23, are slated for weekday nights.

Among the other pop and folk artists listed are the Modern Jazz Quartet, Butterfield Blues Band, King Family Show, Joni Mitchell and Arlo Guthrie, Iron Butterfly, Ian and Sylvia, New Christy Minstrels and Ritchie Havens. The pop series closes with Miss Baez July 23.

Classical soloists will include pianists Van Cliburn, Alicia de Larrocha and Susskind, cellist Leonard Rose, violinist Itzhak Perlman, and soprano Joanna Rogers.

The festival will be housed in a large white tent with 1,850 chairs. In addition, there are unobstructed sight lines for about 10,000 persons seated on the sloping lawns of the amphitheater.

#### **MEMPHIS**

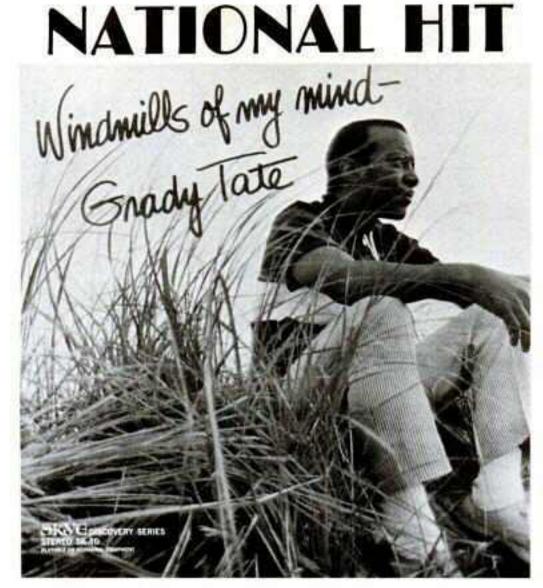
The Yellow Payges, sponsored by AT&T in one of the nation's biggest promotional programs of 1969, are expected to be in Memphis soon to record a single and an album under the direction of producers at American Recording Studios. The Yellow Payges and their manager, Gary Bookasta, were here early this week discussing production with Tommy Cogbill and Chips Moman, producers at American. Cogbill will probably be named to engineer and coproduce or produce the group when they return here. The group, formed two years ago, recently signed a one-year contract with AT&T to work commercials and personal appearances for five days a week. The group will be booked on the weekends by Action Tal-ent of New York City. Bookasta said: "We will be back in the South in a few weeks for a promotional tour of South Central Bell and hope to make a few recordings in Memphis while on the tour. We have talked with Tommy (Cogbill) about recording the group. I feel we can work out the necessary details." Book-asta discovered the group two years ago at the Hullabaloo Club in Los Angeles that he managed.

The Village Sound has a new release produced for the Stax/Volt/Hip company by Steve Cropper on the Hip label. The song, "Hey Hack, Don't Hijack My Plane," is receiving regional breakouts in the South and Southwest.

Dan Penn worked at Hall's studios in Muscle Shoals in recording tunes for an album and single on the Uniques. Penn then returned to Lyn-Lou Studios at 1518 Chelsea, Memphis, to work with the Goodies for Stax/Volt/Hip complex. Penn records for Atlantic but produces for numerous labels, using Lyn-Lou and Fame Recording Studios.

Larry Rogers, producer-co-owner of Lyn-Lou, completed an album on the Bill Black Combo for distribution by Columbia Records. Peter Paul, manager of the combo, supervised the session with Jerry Watson and Ed Hudson, Columbia engineers from Nashville. Rogers produced the session that will have an album for release in May. . . . Neil Diamond, who recorded "Brother Love's Travelling Salvation Show" at American, returns in early May for an album session under the direction of Moman and Cogbill. . . . Sandy Posey will return to a recording session next week, following a long absence, and will be produced for the MGM label by Cogbill.

Goldwax Record Co. president (Continued on page 18)



WINDMILLS OF MY MIND

GRADY TATE

SKYE-SK-4D



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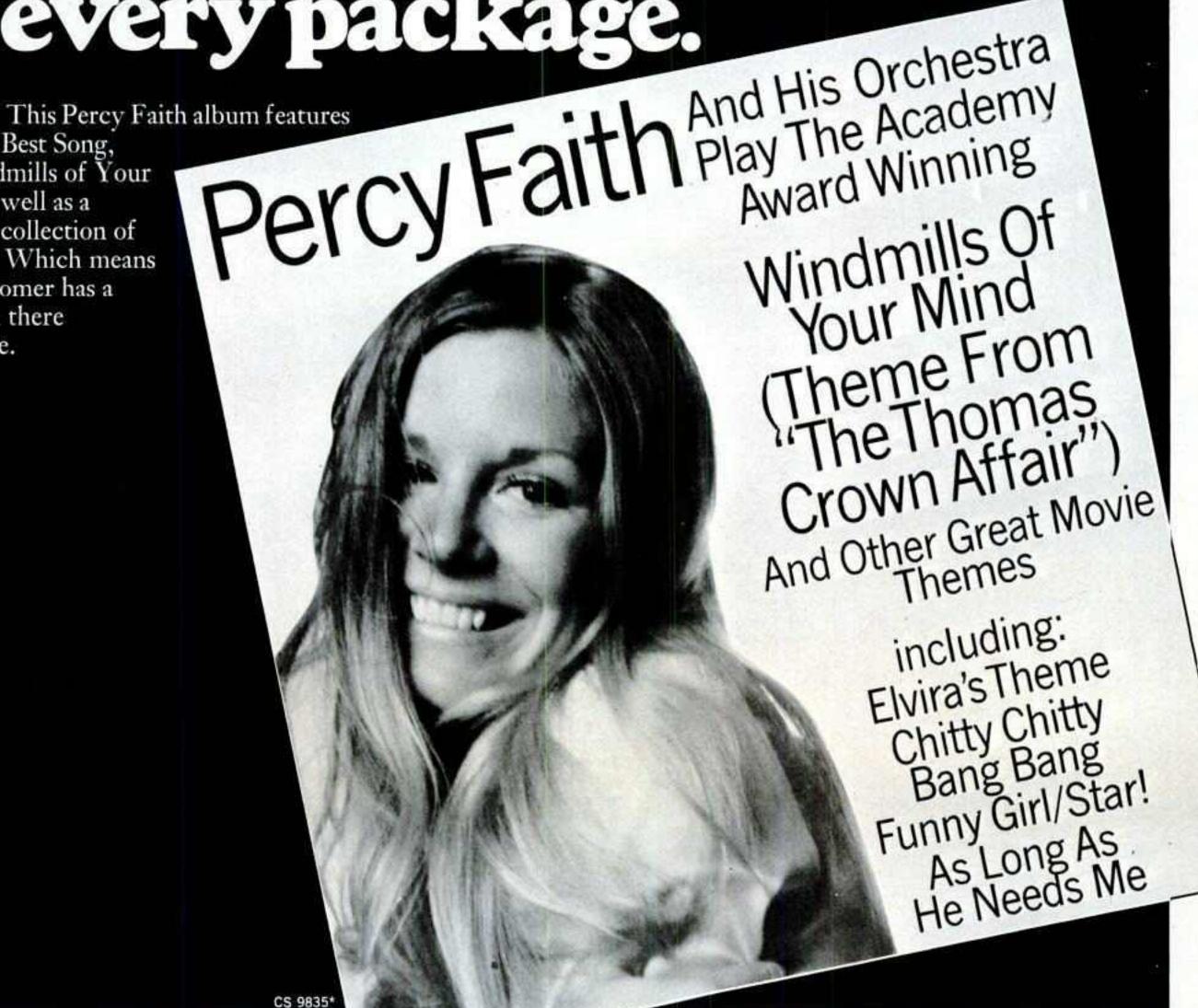
PIERRE BOULEZ, center, talks with Jerry Magid of New York's Hunter, and Bob Bialik of Washington's Discount Records, at a recent reception for the French composer-conductor, given by Columbia Records at New York's Algonquin Hotel.



COLIN DAVIS, left, chats with Thomas Seaman, center, and Jerry Magid of New York's Record Hunter at a recent Philips Records reception for the conductor at the St. Moritz Hotel in New York.

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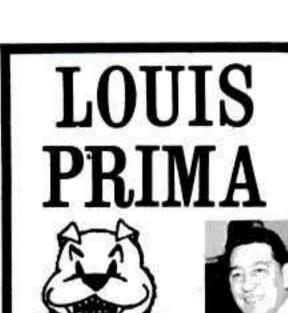
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#### DEXTER'S SCRAPBOOK

By DAVE DEXTER JR.

TUCSON — In a sizzling, dusty one-week drive through most of Arizona as a late spring busted out in all its desert brilliance, Art and Dottie Todd were the only entertainers we encountered who have enjoyed a hit record. They are in Scottsdale.

Gary Puckett and the Union Gap were in Phoenix on a onenighter, but the permanent fixtures like David London, Dick Robinson and His Make Believers, the Four Tunes, the Mickey Greco Trio, David Carlson, a fine pianist; the Louie Welk Trio, Anita Ray (once one of



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Ray Anthony's Bookends); Ray Whitaker, who plays 32 instruments, and Beto Bermudez and Carlos Vera, solo guitarists who play superbly through a lifetime and never once get a mention in the national trade papers, just about comprise the lot in this arid land of sunshine and cactus.

Oddly, we failed to find a single Indian professional musician in Phoenix, Scottsdale, Yuma, Tempe, Mesa, Gila Bend or Tucson although this vast area is the home of the Pima, Apache, Hopi and Papago tribes. But as we headed for California we learned why.

The combined tribes were

excitedly involved in their annual Miss Indian Arizona Pageant, where seven pretty, blackhaired maidens were competing to represent the Goldwater State at the Miss Indian America national pow-wow next August at Sheridan, Wyo. Grace Thorpe, daughter of the legendary Jim Thorpe, served as mistress of ceremonies.

The tom-toms got a little monotonous but that Papago

brunet was too much! High Altitude Jazz

Everyone knows the idyllic, true love story of Louise Tobin, who sang so fetchingly with Benny Goodman's band a couple of decades back, and Peanuts Hucko, the clarinet virtuoso who has cut hundreds of jazz plates. They got married a couple of years ago, moved to the high mountain country of Colorado and found happiness running their own little nightclub. They call it the Navarre and it's in downtown Denver.

Now the sentimental John W. Buchanan, a Billboard reader and editor of records, tapes and hi-fi for The Denver Post, advises this pillar that yet another musician of international repute has opened his own bistro. Pianist Ralph Sutton and his bride, Sunnie, operate up in Aspen, the ski center. Buchanan intends to get them all together, make a tape and issue the finest jazz album of the year.

Remember John Stewart,

# Heider Opens **New Studios** On W. Coast

SAN FRANCISCO — Wally Heider Recording, a subsidiary of Filmways, opened a new studio complex here, equipped with 16-track facilities. It will be three months before the studios are fully completed, Heider said. Cost will run about \$490,-000.

Four studios—two 8-track and two with 16-track-are planned, with one 16-track already in operation. Dave Mancini from Los Angeles is building the studios. All of Heider's recording equipment now is Ampex, he said, but he has three 3M 16-track recorders ordered. one of which is slated for his L. A. studio. Each 16-track machine, he said, will cost about \$25,000.

Other facilities include two \$40,000 consoles built by Frank DeMedio, a conference room and two offices, which can be used by groups in the studio, and six echo chambers.

Heider's chief engineer is Mel Tanner, formerly with Coast Recorders here. Mixers are George Fernando, who used to be with Gold Star in L. A., and Russ Gary, who moved up here from Heider's L. A. studio.

once of the Kingston Trio?

In his forthcoming "California Bloodlines" package featuring his voice and guitar, John sings all the credits that ordinarily are listed on the album's back cover. He thanks his producer, Nick Venet, along with the various engineers, studio personnel, graphic arts director and the musicians with whom he recorded in Tennessee.

Marvin Schwartz and George Osaki, who boss the album's artwork, promise there will be a back liner, anyway. "We have to assume," they say, "that among those purchasing Stewart's LP will be some who are deaf and can't hear the credits."

### New Orleans Jazzfest to Feature Religious, Secular

NEW ORLEANS-The religious as well as the secular aspects of jazz will be the theme of the 1969 Jazzfest slated for June 2-7 here at Municipal Auditorium.

The festival opens June 2 with a program, Soul Session, and will feature religious roots of the music. Vocalist Sarah Vaughan, the Jimmy Guiffre Duo and the Jazzfest house band of Clark Terry, Zoot Sims, Toots Thielmans, Jaki Byard, Milt Hinton and Alan Dawson will all perform.

Pete Fountain's band plus the Jazzfest group will perform on the steamer President Tuesday evening. Tenormen Stan Getz and Eddie Miller will team for the Wednesday performance, with Getz soloing with the University of Illinois Jazz band. Mentioned for this bill are Kid Ory and Jimmy Smith.

Thursday night's bill features pianists Willie (The Lion) Smith and Eubie Banks, plus the trumpet trio of Dizzy Gillespie, Freddie Hubbard and Roy Eldridge, with Miss Vaughan working with the Illinois University band.

Friday night is Count Basie time, with his band performing during the first half of the show, with alumnus reuniting during the remainder of the show.

The closing night will spotlight local players all appearing on the bill, New Orleans Mon Amour.

# Campus Dates

Roulette's Tommy Janes & the Shondells play Mercer County College of Trenton, N. J., on Friday (25). May dates include Tennessee Tech (9) and Wisconsin State University at Whitewater

Aretha Franklin, Atlantic artist, performs at the University of Albuquerque on Sunday (20); Duke University, Friday (25); and the University of Maryland, May

RCA's Peter Nero will appear

# From The Music Capitals of the World

Continued from page 16

Doc Rudeolph Russell is planning an album on the Ovations. They will be recorded both at Lyn-Lou and Fame. . . . The Chess-Checker-Cadet and Cadet-Concept complex has opened offices in Memphis for recording and leasing of songs from independent producers. Eddie Braddock has been named manager. . . . After completing a successful nightclub tour, the Short Kuts have returned here to prepare material for their new release on Pepper Records, distributed by Scepter. Marty Lacker, general manager of the Pepper action, will produce the Short Kuts. . . . Betty Berger, president of Continental Artists Attractions, a booking agency, will be working on a Memphis Sounds television show which will be filmed both in Memphis and Hollywood. Originally, Miss Berger had planned for the show to be filmed in California.

William Boozer, public relations director of the Memphis Area Chamber of Commerce, mailed copies of the Billboard Spotlight on "The Memphis Sound" to all Chamber of Commerce members. . . . Rick Hall, president and owner of Fame Records Co. in Muscle Shoals, Ala., has opened an office here at 274 Vance. The office will be operated by Earl Cage. Hall also said that he is now "selecting another band" for his second studio in the Tri-Cities area of Alabama. He is working with the Atlantic and Chess labels.

JAMES D. KINGSLEY

#### NEW YORK

Billy Taylor, who is heading "April Is Jazz Month" in New York, will guest on Joe Franklin's WOR-TV show Friday (25). . . . New York's Record Plant will install a Moog synthesizer at its expanded quarters at 321 West 44th Street ... Irving Spice sold a master of "If You Could See Yourself" by Rosie's Boy to Kama Sutra. . . Van Morrison set for an appearance at the Felt Forum May 9-10. . . . Teo Macero, Co-lumbia Records a&r producer, married Jeanne C. Strang recently in New York. . . . The Great Train Robbery playing an extended engagement at the Cafe Au Go Go. . . . The Robert Stigwood Organization, London-based management and production firm, opened offices in New York headed by Rik Gunnell. . . . Alfred Samango formed the Samango Corp., a motion picture, record production and management company.

Bhen Lanzaroni, currently released on the DynoVoice album "In Classic Form," will conduct the Boston Symphony Orchestra for Mason Williams when latter appears in concert Monday (28).

at McNeese State College of Lake Charles, La. on May 8 and Purdue University, May 17. Columbia's Janis Joplin plays

at Eastern States College on Friday (25); Brown University, Saturday (26); and Cornell University, May 5.

The Pozo Seco Singers, Columbia artists, are slated for the University of South Dakota on Saturday (26); Armstrong State College of Savannah, Friday (2); and Seattle Pacific College, May 17.
Epic's Sly & the Family Stone

appear at Duquesne University on Wednesday (23); New York State University at Delhi, Saturday (26); Syracuse University, Saturday (26); Alfred (N. Y.) University, Sunday (27); New York State University at Buffalo, Thursday (1); Hobart College of Geneva, N. Y., Friday (2); Waynesburg, Pa., College, Saturday (3); University of Maryland (9), and Nassau Community College of Garden City, N. Y. (10).

. . . Al Hirt signed Hugh Masekela, Ramsey Lewis, Mongo Santamaria, Dizzy Gillespie and Wayne Cochran for two-week stands at his club in New Orleans beginning in May. . . . Ann Lipman, formerly of Bennet Public Relations, has opened her own public relations office. . . . Rikki Stein, formerly with Barclay Records in Paris, will produce records for Vanguard from his California base. . . . "The Hit Heard Round the World," pop music public service program of the U.S. Army Recruiting Command, has been selected for featured display at the U. S. Information Agency's International Music Festival being held April 2-25 in Lisbon. . . . Jimmy Roselli and Pat Cooper will share the bill at the Palace Theater May 2-11.

The New York Rock & Roll Ensemble will perform its latest Atco release, a six-minute version of Bach's "Brandenburg Concert," on Leonard Bernstein's CBS-TV special Sunday (27). . . . Marc Pressel, Columbia Records executive, became the father of a daughter April 8. . . . The American Guild of Authors & Composers will sponsor a Young Songwriters Seminar to be held at Fred Weintraub's Bitter End Sunday (27) and May 11. . . . Lor Crane will produce soul singer Clarence Hayes for Irving Spice Productions. . . Lee Holdridge will be the arranger for the next Fourgone Conclusions session for Columbia Records. . . . Baby Huey and the Baby Sitters are scheduled to be in New York next month to cut their first album for Curtom. . . . Singer Todd Finkel is at the San Su San. ED OCHS

Signings

Continued from page 12

Thomas. He is represented by H. Goldberg Enterprises. . . Barry White will produce r&b product for Forward Records of Los Angeles.

### it's mad, mod, marvelous the new look in jewelry





The eyes have it—and it's the greatest idea in lewelry in years. Cleverly realistic colorful glass eyes (including cats' eyes) are magnificently mounted as tie clasps, key rings, cufflinks, earrings, pendants and tie tacks. A sure-fire idea for the teen crowd.

Priced as low as \$6.00 the dozen for easy sales and more than a 100% profit mark-up for you.

Send for catalog sheet and price list.

RACK JOBBERS, STORE-TO-STORE SALESMEN—This will open their eyes!

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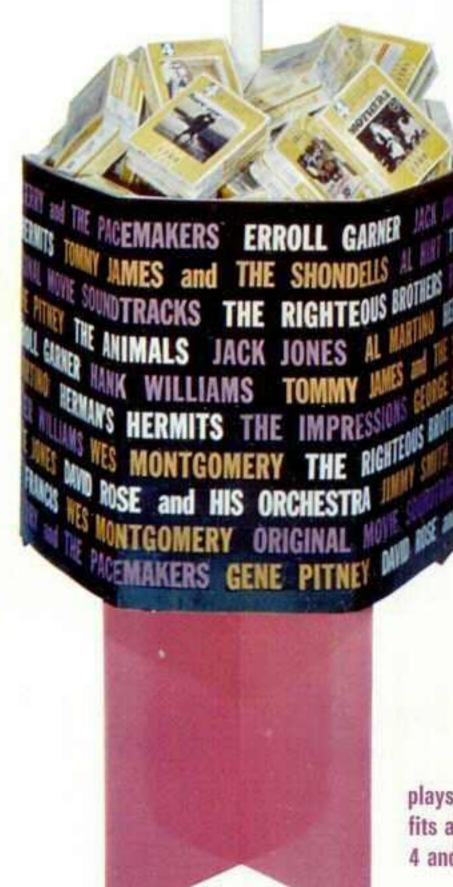
Here's a great new opportunity to expand your 4-track stereo sales ... This hot "Double Header" ITCC promotion offers TOP ARTIST 4-track Stereo Cartridges.

Check these artists:

With this kind of Star Power, ITCC's 4-track promotion is designed to help you sell big. Shown above is the POP display bin which holds 200 sell fast, sell through cartridges banded together as shown in the inset.

Order now! Cash in on the 4-track market waiting for this sensational price plus star-power promotion. Cooperative newspaper ads...Pop streamers available. Sell the best 4-track promotion.





plays both ways! fits all compatible 4 and 8 track units



Here's how ITCC's 4 track Double Header promotion is packaged for fast "Sell-Through"

Contact your distributor today.



1275 Bloomfield Avenue Fairfield, N. J. 07006 (201) 228-1050

# Tape CARtridge

#### ROBERTS UNIT **GETS PATENT**

LOS ANGELES-The U. S. Government Patent Office has awarded a patent to Califone-Roberts for its single-capstan cartridge and reel-to-reel tapedrive mechanism.

The device, which is used in Roberts models 778X and 1725 8LIII combination cartridge and reel-to-reel stereo recorders, features one dual-ended assembly that is used to drive both the 8-track cartridge and reelto-reel tapes.

# Cap.Wins'StopCopying'Order Vs. Four Duplicators on Coast

LOS ANGELES — Capitol Records has won a preliminary injunction in Superior Court here prohibiting several duplicators from copying its tape or record product.

Judge Jerry Pacht issued the injunction against Martin Bernstein of the Campus Record Shop, Lawrence and Frances Bates of Action Associates, Jerry Spence of Jerry's Radio &

Car Stereo and Robert Nisley of the Stereo Hut.

Capitol complained that the defendants have duplicated illegally Glen Campbell and Al Martino recordings on tapes, then sold them to the public. Albums involved are "Wichita Lineman" and "By the Time I Get to Phoenix," both by Campbell, and "Spanish Eyes," by Martino.

Telex-Phonola, which has

also entered the radio field for

the first time, introduced its

new line to a manufacturers

representatives sales meeting

here April 16 at the Marriott

Hotel. According to Boba, the

company sells direct to about

2,500 outlets, counting retailers

with multi-stores as one oper-

ation. Boba expects Telex-

Phonola merchandise to be in

approximately 5,000 outlets by

the manufacturer, maintains a

plant in Rochester, Minn. Telex-

Phonola is the brand name.

Waters Conley Co., as

the end of the year.

The court order prohibits the defendants from using album titles, names of Capitol artists, duplicating, advertising and selling duplicated material.

The action against Bernstein, Spence, Nisley and Lawrence and Frances Bates came after Capitol amended its original complaint which had previously listed the defendants as John Does.

The ruling by Judge Pacht was the third preliminary injunction handed down involving Capitol's suit against illegal duplicators.

Previously, Judges Robert W. Kenny and Lloyd S. Davis issued restraining orders against Anthony Prince, Barry Pressman and Neil Ames of Hollywood Music Programmers, Jean and Robert Holmquist of Holmquist Sound Co., Zounds, Stanley Meckler, Mobile Stereo Co., Donald Koven, Sounds Incredible, Tape Industries Association of America and Sol M. Gordon of Stereo Cartape Co.

In the earlier action, Capitol complained that the defendants duplicated "A New Place in the Sun," by Glen Campbell; "You're Good for Me," by Lou Rawls, and "The Bealtes, Vol. I & II" (Billboard, Feb. 8).

Telex-Phonola Expanding Line

By RON SCHLACHTER

CHICAGO — Telex-Phonola, Waters Conley Co., Inc., which entered the tape CARtridge field last year with one cassette player, has added five new units to its line and, according to Edward Boba, vice-president of sales, more units will

#### Ampex Sets Gift Plan

CHICAGO - A gift promotion involving Ampex cassette units and software and offering dealers spot radio commercials, advertising mats and store merchandising pieces will commence May 1 and end June 30.

Called the "Giftables From Ampex," the consumer equipment division promotion offers consumers a free microphone with the Micro 30 cassette recorder and \$23.80 worth of stereo tapes with the purchase of either the Micro 86 or Micro 88 be added by the end of the

For its first venture into 8track, the company has introduced three units, ranging from a \$69.95 8-track attachment to a \$289.95 console. The third unit is an AM-FM multiplex radio with built-in 8-track. Its suggested list is \$159.95.

The two new cassette units are a player only, with a suggested list of \$21.95, and a combination battery-AC model, with a suggested list of \$49.95. Last year's player has a suggested list of \$59.95.

"Cassettes are going to dominate the market under \$60 and eventually kill the small reelto-reel units," said Boba. "The cassette units are more compact and ideally suited.

"As for 8-track, it will be the big factor from \$60 to \$150. Reel-to-reel will still be big over \$150. Concerning the overall market, I don't think tapes are going to take away from phonograph sales. They complement each other."

LOS ANGELES-Catifornia Auto Radio (CAR), manufacturer of 4 and 8-track auto stereo players, is initiating a distributor import program.

It offers independent distributors an opportunity to import car stereos and other sound equipment from Japan through CAR, said Bob Maniaci, CAR president.

Distributors importing through CAR will have selection of 10 auto models, including two 4-track units and four 8-track players. Available in the 8-track line are BM 920 at \$79; BM 950 at \$89; BM 1000 at \$139, and B850-FI at \$29.95. The

the BM 313 at \$39 and the T404 at \$29.95.

"The import program allows independent distributor an opportunity to import product in small amounts," said Maniaci. "It also permits distributors not yet in auto players an opportunity to experiment with the line without initially investing a great deal of money," he said.

Distributors have the privilege of having models imported with or without a brand name, according to Maniaci. They also have the advantage of direct shipment or warehousing product at CAR.

Compatible car stereos and cassettes units also are listed on the import schedule.

# Distrib Import Plan Kicked Off by CAR

two 4-track units available are

GEORGE R. PARKHILL, right, manager of advertising and promotion at RCA Records, and Kev Devejian, president of the George Alexander Display Co., hold the merchandising display awards, for their Stereo 8 mobile and Christmas tree, won at the recent Printing Industries of New York competition.

Modern Tapes to Issue Blues Anthology Series

LOS ANGELES — Modern Tapes will release a new series of cartridges titled "Anthology of the Blues." The cartridges in 4 and 8-track and cassette configurations, will expose blues performances spanning 25 years.

The parent Kent/Modern Records label will release a series of LP's next month.

Most of the recordings have never been released before, according to the company. The tapes were originally recorded by Joe Bihari and are being reedited and repackaged by Frank Scott and Bruce Bromberg. As many as 12 tapes will comprise the series which will feature such blues singers as Joe Hill Lewis, Elmore James, Boyd Gilmore, Lil Son Jackson and Howlin Wolf.

#### NARM PARLEY SWITCHES DATE

NEW YORK — The second annual NARM Tape and Tape Cartridge Convention will be held Sept. 5-8 at the Fairmont Hotel, Dallas. These new dates replace those of Sept. 25-28, previously announced.

Plans for the Tape Convention were wrapped up at the NARM board of directors meeting Saturday (19).

Modern's catalog presently lists 125 titles, with 35 numbers in the cassette system. Modern's tape program calls for a release every six weeks, according to national sales manager Bob De-

The modern tape line is built around material from the parent Kent and Modern Records catalogs of rhythm and blues material plus masters from Mira, Mirwood, Vee-Jay and 49th State.

DeMain says that regular record distributors and distributors servicing automotive-oriented accounts are both doing well in selling repackaged r&b material.

#### **Ethnic Tapes Gets** Speed's Catalog

NEW YORK - Roulette's Ethnic Tapes, Inc., has acquired the Speed catalog. Owned by Morty Kraft, the label will be released under Ethnic's Latin Soul line.

#### Peter Gushi's **Father Dies**

CHICAGO — Sam Gushi, father of Peter Gushi, president of Pana Marketing Co. here, died April 14 at the age of 76. Gushi, a decorated veteran, also is survived by another son, Robert, and eight grandchildren.

# LEISURE TIPS

by: Larry Finley

Recently a group of us were sitting at the "21" discussing in retrospect, the phenomenal growth of the music industry, in general, during the past 20 years. One of the topics of discussion was the numerous innovations in product and marketing.

The discussion ran from the demise of the "78," the introduction of the "12" LP," the introduction of "45" and to what is the greatest innovation of all-the concept of the Stereo Tape Cartridge.

The general market is fast recognizing the tremendous multi-faceted advantage of the tape cartridge and cassette over any other type of sound reproduction. Words like "configuration," "cartridge," "cassette," "8-track," "Super Stereo 8 Twin Pack," are now a permanent part of the vocabulary of millions of people between the ages of 5 and 80.

The success of "pop music" is a foregone conclusion and other areas are certainly not to be overlooked. Sales of "Easy Listening Music" and sales of "Country & Western" music are steadily increasing and substantial. Most interesting is the fact that there are many new areas where music has never been sold before, but where sales are now resulting in more than 50% of the overall tape music business.

Some small tape firms as well as some of the larger duplicator, distributors include Latin music in their catalogs. NAL, through its merchandising innovations, is proving to distributors that Latin music in various tape form is becoming a tremendous volume item. NAL through acquisition of COTIQUE, LATIN SHOWCASE, SPEED, as well as Latin albums from the CRES-CENDO and KAPP lines, is fast taking leadership in this field.

NAL is currently releasing more than 50 Latin albums in Super Stereo-8 Cartridges, Cassettes and Open Reel. Selections from these catalogs include most of the "alltime" top-selling albums in tape form, including these titles: THE LATIN BLUES BAND, "TAKE A TRIP PUSSYCAT"; THE MOON PEOPLE (LOS ASTRONAUTS), "LAND OF LOVE"; JOE LOCO, "POCO LOCO"; TITO PUENTE, "PUENTE NOW": "MACHITO AT THE CRESCENDO"; THE LEBRON BROS. ORCHESTRA, "THE BROOKLYN BUMS"; EL LUPO, "LUPO EL FANTASTICO"; JOEY PASTRANA, "LET'S BALL," and one of the newest on the scene, CHOLLO RIVERA, "BY CHOLLO."

Latin is happening—distributors can now take advantage of the Spanishspeaking market and/or devotees of authentic modern Latin music with some of the top names and albums currently chalking up sales in areas heavily populated by Latin people. The two million Latin Americans in the greater New York area do not constitute the entire buying power of this group.

If you are located in a good-sized city or metropolitan area-look around and you will find a "hidden" market. It's all yours, with many companies but mainly with NAL Super Stereo 8 Cartridges and Cassettes and Open Reel (reel-to-reel).

Distributor inquiries are welcomed by NAL (North American Leisure Corp.) at 1776 Broadway, New York, New York.



A BOND OF FAITH is taken by Buddah Records and International Tape Cartridge Corp. as the two companies re-sign a long-term tape duplication and marketing pact. Shown signing are, from left to right, Art Cass (Buddah), Jim Elkins (ITCC), Artie Ripp (Buddah), Jimmy Tyrell (ITCC), Neil Bogart (Buddah) and Paul Adams (ITCC).

### Finebilt's Foreign Program on **Building Studios and Tape Plants**

LOS ANGELES — Finebilt Manufacturing Co., sound and tape equipment manufacturer, is pursuing a program of building record pressing, recording studios and magnetic tape manufacturing plants in foreign countries.

The company, which exports equipment to 90 nations, charges between \$60,000-\$100,000 to construct a record, recording or blank tape manufacturing facility, said Joe Bouzaglou, Finebilt vice-president.

As part of its program, Fine-

bilt sends technicians from the U. S. to supervise construction, installation of equipment and to train personnel.

Finebilt is either building or has constructed plants in 16 foreign countries, including more than 20 facilities in Central and South America. It exports equipment to all nations except China and Russia.

#### What Fee Includes

When building a complete record pressing plant, said Bouzaglou, the construction-installation fee usually includes presses, rec-

ord molds, trimers, extruders, compressors, boilers, matrix equipment, printing presses, recording equipment, sealing machines and shrink tunnels. Supplies include record compounds. shrink film, label paper and processing.

A magnetic tape duplicating installation includes mastering equipment, masters, slaves, transports and supplies. A magnetic sound recording tape plant

(Continued on page 24)

811-R is not just another 8 track play thing -the R stands for

811

pre-amp

811W

complete system

811A

amplifier

THE TELEX 811R RECORDER/PLAYER revolutionizes the 8 track stereo tape cartridge market.

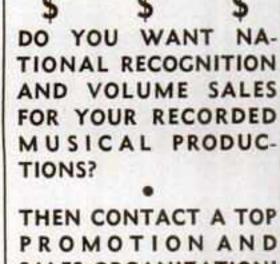
STUDIO-QUALITY engineered for professional recording of classical and contemporary music.

FOUR LOGIC CIRCUITS—two in the record mode allow choice of auto-stop at end of any single program or at end of fourth program. Two additional logic circuits in the play mode for choice of auto-stop at end of fourth program or continuous play.

RECORD/PLAY FEATURES include record gain controls for left and right channels, VU meter, meter switch for left and right channels, logic selector switch, record interlock, record indicator, manual track selector with numerical program reference and on-off pilot light.

PROFITS from TELEX are easy. Five models to sell—all manufactured by America's oldest name in the cartridge industry.

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PROMOTION AND SALES ORGANIZATION!

SEND SAMPLES AND WRITE TO:

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811P

portable





Can a Country Girl find Happiness on the Top 40?

Ask WSAI, Cincinnati; KQV, Pittsburgh; KILT, Houston; WMCA, New York; KYA, San Francisco; WFUN, Miami; WIP, Philadelphia; WCAO, Baltimore; KJR, Seattle; WOKY, Milwaukee; WPTR, Albany... Now, the album, 51-224

This is Capitol in April



The newest and fastest selling Tape Cartridge Cases are availabe at Le-Bo





Brand new. Deluxe Black Leatherette. Holds 12 cassettes in individual slots. Attractive red veivet flocked interior. A must for every cassette owner. Packed 12 per carlon

COMPACT CASSETTE CARRYING CASE



Suggested list \$2.79 For the best in tape cartridge and cassette accessories



4 & 8 Track Head Cleaners All blank loaded cassettes

available in dispenser boxes

Cat. No. TA-44 DC Demagnetizer for auto Protects tape & prevents background noise & distortion, solid state. Plugs into cigarette lighter. 12 to carton. Cat. No. TA-26S

8 Track Head and Capstan Cleaner For use in home and car. Protects tapes, avoids repair. Shrink-wrapped in sleeves.

Blank Loaded Cassettes



LC-60



Blank Loaded Cartridges

Cassette

Head Cleaner







Products Co., Inc.

71-08 51st AVE., TEL. (212) 458-7700 WOODSIDE, N.Y. 11377

# Monarch Near Test Wind-Up On Equipment

LOS ANGELES — Monarch Tape Duplicating is in the final stages of testing its equipment prior to opening its runs for custom clients.

The Jubilee Industry tape reproduction plant expects to be in business within the next month. Presently installed are 10 slaves, with 10 additional to be added shortly. The total number of duplicating machines should run between 50 and 60, according to Harry Goldstein, vice-president of Jubilee Industry's tape division.

Goldstein will be handling sales and customer relations, while Walt Heebner is the plant's general manager overseeing many of the technical aspects of the facility.

Located three quarters of a block away from the parent company's Monarch record pressing plant, the tape factory encompasses two mastering rooms and one quality control room. The building, 3416-20 Vineyard Street, formerly housed a plumbing company.

Among the plans for the factory is the construction of a recording studio and mastering room. This facility is about one year away and is being considered as an accommodation to allow a customer to record vocal or transfer sound from disk to tape.

when answering ads . . . Say You Saw It in Billboard

### Finebilt's Foreign Program

Continued from page 22

includes tape coaters, slitters, rewinders, webguides, supply tank circulation pumps, degaussers and testing equipment. Supplies includes coating material, reels, base materials and solvents.

Finebilt has constructed record pressing, plating and tape plants in Lebanon, Bangkok, Indonesia, Australia, New Zealand. the Philippines, Hong Kong, Columbia, Venezuela, Central America and other countries in South America.

Record pressing and plating plants have been constructed in Iran, India, Morocco and Central Africa. A tape facility has been built in Cape Town.

The company has three representatives working the overseas market, with headquarters in South Africa, the Far East and the Middle East.

## DIRTY CAPSTANS **CAUSE:**

WOW & FLUTTER... RIP TAPES...



The Industry's First 8-Track Capstan Cleaning Cartridge

#### DISTRIBUTORS

Associated Dist. 3803 N. 36th Ave. Phoenix, Ariz. 85019 (602) 278-5584

Musical Isle Record Corp. 1550 S. State St. Chicago, III. 60605 (312) 225-2929

Carl H. Sattler & Assoc. Ltd. 160 Columbia St., W. Waterloo, Ont. (519) 743-3100

Melody Records Supply Corp. 536 Broadhollow Rd. Melville, L.I., N.Y. (516) 694-8990 Godwin Dist. Co. 1227 Spring St., N.W. Atlanta, Ga. 30309 (404) 876-5719

Harold Friedman Whse. 7100 N.W. 10th Ave. Miami, Fla. (305) 754-4595

790 S. 52nd St. Philadelphia, Pa. 19143 (215) GR 6-4046 J & J Corp. 333 Clinton Pl.

Newark, N.J. (201) 926-3700 Auto Sound Dist. 20232 Livernois (313) 864-2892



Make a date with Lulu at J. J. Paulson Associates 24 Brooklyn Ave., Freeport, N.Y. 11520 Tel: (516) 868-0309



### United Tape Distrib Volume Up 60 Per Cent Over '68

track.

sold a 4-track version of an al-

bum. A most recent example, Le-

werke points out, involved the

London cast of "Hair," which

was only released by Atco in 8-

LOS ANGELES — United Tape Distributors reports its volume has increased 60 per cent over 1968. The three-year-old company has expanded its market penetration by the use of a mobile sales and warehouse truck and expanding the kinds of accounts being serviced.

The tape company, owned by record distributors Ralph Kaffel and Jack Lewerke, has begun racking cartridges to automotive dealers and related auto industry outlets, electronics stores and high fidelity equipment locations.

United services around 1,000 tape accounts in Southern California, according to Lewerke. Product from all the major suppliers covers 4 and 8-track and cassettes. Although 8-track is United's leading configuration, there have been a few instances where the company could have



SOUTH'S LARGEST TAPE ONE-STOP 4 AND 8 TRACK STEREO CARTRIDGE TAPES

One day service. Complete inventory all lines. All orders shipped same day. Write, Phone, Wire or Call Collect.

STAN'S

728 Texas, Shreveport, La. (318) 422-7182

There's a World of Country Music! Billboard

### Superscope Master Hunt On

LOS ANGELES-Executives of Sony/Superscope presently Japan attending product meetings with the player manufacturer, are also scouting masters for their new Superscope Tape line.

Joe Tushinsky, president of

the exclusive U. S. distributorship of Sony's tape players, and his executive a&r producer, Jack Wagner, are looking for masters to help launch the cartridge music line this September.

Initially 8-track and cassette

tapes will be sold through Superscope's 5,500 franchised dealers. While the initial release will comprise mood music and some material from Tushinsky's "Keyboard Immortals" piano roll series, Superscope Tapes will also encompass a limited amount of rock, country, r&b and jazz product to round out the line's catalog.

# The profound sound of a hit.

# **VERBATIM**

"The Face on the Cutting-Room Floor"\*MMS-108

Every young girl dreams of going to Hollywood, She thinks it's there that her young melancholy would make her a star in a Loren-type, toreign-type tlick -

Into this eat, drink and try-to-be-jolly wood Stumbled an unknown for whom the finale would be complicated, the fate that awaited was cruel -Mmmm . . . she was too beautiful!

The face on the cutting-room floor (Scared her creators to death) Started a cutting-room war

(Ev'ry time she took a breath)

Oooo . . . that would make Sophy sick.

Even in hot-blooded, sex-studded Hollywood Who would have thought that grown men in their folly would

Lyric by Ray Fox / Music by Marc and Eric Sampson

be so erotic, a lot just forgot where they were -Mmmm . . . that was the end for her.

Lost as a babe in a Salvadore Dali wood She prayed some twentieth century Lord Raleigh would want her for what she was, cut she was but she was good! -

Mmmm . . . but not for Hollywood!

The face on the cutting-room floor (Hair styles by Vidal Sassoon) Started a cutting-room war (They even cut the cartoon) And that is why there's no encore in store for The face on the cutting-room floor.

The face on the cutting-room floor (Make-up by Charles of the Ritz) Started a cutting-room war (They tore the poor girl to bits) And that is why there's no encore in store for The face on the cutting-room floor.



APRIL 26, 1969, BILLBOARD

# Commercials

# Anita Kerr Oils Septet Machinery For American Oil TV Commercials

By ELIOT TIEGEL

LOS ANGELES — Anita Kerr has developed a septet, the American Scene, which will shortly appear in American Oil TV commercials. The talented vocalist-arranger is also producing the group for Dot Records, so she has struck home with a project which spans both the commercials field and regular recordings.

The American Oil spots, plus a series for Wrigley's Double Mint gum are among the newest projects involving the Anita Kerr Singers. Miss Kerr has been working in the commercials business since 1950, and for the past three years, or since she moved here from Nashville, she has continued to build a steady income from her Chicago ad agency contacts.

Her husband-business manager, Alex Grove, estimates she earns between \$80,000 to \$100,-000 a year from commercials and radio station identification packages. The commercials field accounts for one-third of her income and although Miss Kerr doesn't actively solicit this form of business the phones are constantly ringing.

#### ID Field

In the radio ID field, she has just completed packages for KMPC, locally, and WBEN, Buffalo. The jingles for the upstate New York station were its first of a singing nature. The KMPC package involved both vocal and instrumental jingles. Since doing her first radio jingle package in 1950 for WSM in Nashville, she had created packages for about 100 other stations. As a result of creating the identifications for WTAE, Pittsburgh, eight other stations called and asked her to design their ID's.

When she does radio identifications she works as composerarranger, singer, leader of her vocal group. Generally when she is singing about some product the music was created at the ad agency and she may rearrange it for her voices, but the production responsibility falls to an agency representative.

Miss Kerr has been working with Chicago commercials producer Jerry Abbott and with such agencies as Arthur Mayerhoff (Wrigleys), North Advertising (Tony Products and Papermate Pen), and D'Arcy (American Oil).

There have been occasions when the vocal leader has been given instrumental tracks and asked to fill in her distinctly intimate vocal sound. "But mostly I can add my own imprint to the commercial," she says.

When she and Noel Digby wrote the jingles for WSM, it marked one of the first times that a station had been provided with a number of musical identifications covering a myriad of situations. The Kerr touch was felt by a number of the radio stations that heard about the WSM package, but when a number of jingle factories opened in Dallas, Miss Kerr couldn't meet their lower prices and dropped out of that facet of the business to specialize instead in custom packages, with Chicago's WLS a leading client. "Then the calls started to come in again."

For KMPC, which bowed its new ID's in mid-April, Anita wrote 15 instrumental, 10 vocal spots in a "sophisticatedly contemporary vein."

Miss Kerr finds that often the agency man or producer doesn't know what he wants. "They'll talk to you and ask is it possible for voices to do this?"

"Crazy World"
Miss Kerr calls commercial writing "a crazy world of business," one in which she can experiment and learn at the

same time. "A lot of original ideas spring up from commercials," she says, "because the agencies are always saying they want something different. So you rack your brain and come up with gimmicky things and different combinations of instruments."

She was able to use the sevenvoice American Scene group on one of the 10 Wrigley's gum spots and brought in a 25-piece band to cut the KMPC ID's.

Agencies prefer harmony voicings over a unison approach; radio stations tend to favor half instrumental, half vocal jingles. A capella voicings are very popular because they are a marked contrast to a station's music programming.

One of Miss Kerr's chief gripes is the practice of an agency lowering the musical level during the mix-down to allow the announcer's voice to stand out. "What seemed very exciting when it was done in the studio kind of lays there when you see it on TV," she comments on the subject.

All of her commercials are recorded locally, as are her regular record dates. One irony stands out: Anita Kerr has not been used by any Los Angeles advertising agency.

### **Ad Notes**

By CLAUDE HALL Radio-TV Editor

Hollywood Video Center and its production arm—Western Video Productions—have opened New York offices at Delmonico's Hotel, 502 Park Ave., announces Rounsevelle W. Schaum, chairman of Western Video Industries. . . . Arthur Williams has been appointed editorial supervisor at Dimension Productions Ltd. film production company; he'd worked with Elliott-Unger-Elliott and VPI in the same role. . . . Alfred Markim has been appointed vice-president in charge of operations at Teletronics International; he had been president of Recording Studios Inc.; Teletronics is one of New York's newest video tape houses; Markim, once vice-president of MGM Telestudios, has such production credits as in the movies "The Pawn-broker" and "The Fool Killer."

Bonnie Herman continues to rack up commercial after commercial-Kellogg's, Oldsmobile, Kleenex, United Airlines, Accent, Dippity Do. The singer is represented by Ralph Craig Ltd., Chicago. . . . "A major problem in the field of TV commercials today is the lack of communication," says George Nakano, co-owner and creative director of Duo Productions. "Lack of communications between the art director and the copywriter, between the creative people and the producer." He feels the art director and the copywriter should sit down and talk with the production house before any shooting—an open session to develop ideas. Be a good idea, too, for the music people to be included in this. The music is the only good thing about some commercials. Only those with pocketbooks involved will miss the cigarette commercials; the public won't. Ninety-two-point-six per cent of them were horrible. And if nothing is done to improve the soap commercials, especially those drain cleaners and those white tornadoes, the public wouldn't complain about them being taken off the air either.

Gary Friedman has scored several new spots for Vince Mauro of Nicholodeon Music to be used for Kelly Tires, Hanes Underwear, and Cool Whip. . . . Transmedia International Corp., a new firm which will be active in the commercials production field, has been formed here by Stuart Ross, former chief counsel for Allied Artists. The firm will operate and lease mobile TV equipment and tape units, as well as package and produce commercials, movies, and TV programs. William Schwing is vice-president in charge of

sales.

# 30's the Spot Sound of the 60's Kent's Spot

By CLAUDE HALL

NEW YORK — The most popular type of prepared music among advertising agencies and commercials production houses at the moment, according to Thomas J. Valentino, is music that was big in the 1930's. "The type of music by the bands around then, including Count Basie as he played then."

Valentino, president of the music library firm that he launched back in 1932, felt the success of any music firm was in keeping constantly up-to-date with the sounds of the time. "When the agencies wanted a Tijuana Brass sound, we gave it to them; before that, it was a Shearing sound. Now, they're using the old big band sound a lot because so many of the commercials on TV today are cartoons. The older sounds seem to fit better."

But Valentino never rests; he's constantly coming up with more music. The latest is a series of albums based on the theme "Visits to . . . " and these albums, featuring documentary

type background music, take the listener on musical trips to such countries as Ireland, England, Spain, France, Germany, Poland and Czechoslovakia.

All of the music is original, but in the case of the "Visits to . . . " series, the music was composed around folk themes and melodic structures identified usually with that particular nation. Among the composers who've written material for Valentino are Cyril Watters, Nicholas Flagello, George Kleinsinger, George Chase, Michael Reynolds, Bill Potts and John Cacavas. Most of the material is recorded in London, but Valentino has worked in countries like Mexico, Brazil, France and Germany, generally using American musicians who are there.

You'll find Valentino music on a recent Dentyne gum commercial produced by Herb Skoble Associates for Ted Bates & Co. Ed Simon of Gryphon Associates used Valentino music on a recent Eastman Kodak commercial. And you'll even find Valentino music represented on a commercial for the Highland Dairy produced through the Stockdale Co. in Salt Lake City.

Today, Valentino believes his music has been exposed in one way or another on a large majority of radio stations around the world. One of the major uses of his music is radio-TV station production aids. He releases these aids on albums under the Major Records label and sell a radio station a full, 96album production library for \$345. This includes 65 hours of music of all sorts, representing what he said was a \$400,-000 investment over the years. He also has a 14-album set of 471 sound effects. Such radio-TV operations as ABC, CBS,

NBC and Metromedia have his library. Overseas, elite music houses as Boosey & Hawkes in Australia and Keith Prowse in England represent his library for those countries. In the U. S., his music is used by schools, industrial firms, and even Canteen and Seeberg. Valentino also operates two publishing firms—RFT Music (BMI) and Thomas J. Valentino Music (ASCAP).

Valentino used to work years ago with Gennett Records in the Starr Piano Co. division. By tuning the piano free at WWRL radio station, he got a free commercial every day and this advertising kept him busy tuning pianos all around New York. He said he even earned enough during the depression to take a first-class European trip. He got into the music house business by starting with music for plays. The biggest problem was in acquainting people with using recorded music. He even made a record for funeral parlors. And he convinced churches to make use of public announcement systems. "In those days, I had to use up a lot of shoe leather to get business," he said.

But today Valentino music is probably being heard every second around the world.

#### Salt Sell-Singing In S&H Campaign

NEW YORK — S&H is launching a new radio campaign and Atlantic Records' new group the Salt does the singing. The music was composed and produced by David Lucas for SSC&B, with Don Harrington and Jim McMinemy handling the agency chores. The Salt, incidentally, includes Lucas, Deanna Lucas, Joey Levine and Susan Manchester.

# To Giant Ent.

CHICAGO — "Kent smokes.
... and that's where it's at" is the key to a new commercial wrapped up by Giant Enterprises for the Vince Cullers Advertising Agency, according to Giant Enterprise president Mel Collins. The music for the spot was produced by Jo Armstead, who also records on Giant Records, a subdivision of Giant Enterprises.

A noted songwriter, Miss Armstead recently produced Country Club Malt Liquor spots for the Pearl Brewing Co. "At this time, we are working on the Realemon Juice account for the Lillinfield agency of Chicago, said Collins.

Miss Armstead wrote such hits as "Let's Go Get Stoned" for Ray Charles and "Cry Like a Baby" for Aretha Franklin.

#### Ham's Radio, TV Deal With Pepsi

NEW YORK — A new series of radio-TV spots for Pepsi's international campaign, handled by the J. Walter Thompson agency, has been wrapped up by Al Ham. The musician scored, arranged and conducted on the spots. Charles Spranklin and John Scarola produced for the agency.

#### GE's 'Fast Trains'

NEW YORK—"Fast Trains" is the new GE advertising campaign launched by BBDO. Dan Brown is the agency producer and jazz artist Chico Hamilton composed, produced and performed the music on the series of TV spots.

### FREE

GRAND OPENING
OF OUR NEW
8-TRACK STUDIOS

Isolation separation acoustically engineered. The best money can buy. Prices are to your advantage. For more information give us a call.

ARTCRAFT RECORDING
STUDIOS
283 East 49th St.
Brooklyn, New York 11203
Phone: Mike Serby
(212) PR 8-5150

#### ELMER'S GLUE HAS A STICKER

NEW YORK-Elmer's Glue. striving for a new touch on a TV commercial, came up with an idea that should stick in the minds of the viewers-an allstar kiddie band. The music, produced by Tinntinnabulation, features Ron Frangipane on toy piano, Artie Kaplan on kazoo, and Al Rodgers on toy drum and a triangle. The music is a takeoff on a kiddie tune, arranged by Frangipane for Conahay & Lyon. Ron Edmunston produced the spot for Tinntinnabulation.

26





MERCURY RECORD PRODUCTIONS INC. 35 EAST WACKER DRIVE, CHICAGO, ILLINOIS 60601.

# Radio-TV programming

### 26 Pacesetting Stations to Set Showcase Pace at Radio Forum

Continued from page 1

Representing the Top 40 field will be KHJ, Los Angeles, general manager Warren Earl, program director Ron Jacobs; KRIZ, Phoenix, general manager Doug Sutherland, program director Pat McMahan; WFIL, Philadelphia, station manager James Decaro, program director Lee Sherwood; WNOR, Norfolk, Va., general manager Bob Bruton, program director Ron Fraiser; WIXY, Cleveland, general manager Norman Wain; KJR, Seattle, station manager Pat O'Day; KSTT, Davenport, Ia., president Frederick Epstein, program director Bobby Rich; and WQAM, Miami, general manager Phillip Trammell, program director Dan Chandler.

Easy-listening (MOR) stations which will be on exhibit will include WTAE, Pittsburgh, station manager F. Geer Parkinson, program director Donald L. Shafer; WIBC, Indianapolis, president Richard Fairbanks, general manager Jim Hilliard; WOOD, Grand Rapids, Mich., general manager Williard Schroeder, station manager Michael Lareau; KSFO, San Francisco, general manager William Shaw, program director Allen Newman; WWDC, Washington, general manager Bill Sanders, program director Pat Whitley; and WTVN, Columbus, Ohio, general manager Gene D'Angelo, program director Jim Lohhse. Two other stations, as yet undecided, will be representing easy-listening stations.

Country stations will be, WPLO, Atlanta, general manager Herb Golombeck; KBOX, Dallas, president Roger Berk, general manager Robert Bostian, program director Jack Gardiner; WHOO, Orlando, Fla., general manager Bob Hood, program director Mac Curtis; WENO, Nashville, president Cal Young Jr., station manager Ed Jenkins; KBBQ, Los Angeles (Burbank), station manager Felix Adams, program director Bill Ward; and WIL, St. Louis, general manager Tom Perryman, program director Chris Lane.

The r&b format will be represented by WDIA, Memphis, general manager Bert Ferguson, program director Bill Thomas; WILD, Boston, general manager Norman Kruglak; and WJBE, Knoxville, Tenn., president James Brown, station manager Tom Hankerson.

The progressive rock format will be represented by KSAN-FM, general manager Willis Duff; KMYR-FM, Denver, general manager Craig Bowers, program director Randy Morrison; and WABX-FM, Detroit, station manager John Detz.

The Forum will include 37 speeches this year on topics ranging from "Records Popularity Charts and How to Use Them More Effectively" to "What Variety of Music Should Top 40 Stations Program to Compete Successfully?" Two spe-cial topics will be on "New Trends in Modern Music" and "Innovations in Sound." There will also be a speech on "Using Production Aids Effectively." In effect, speeches will cover the full, spectrum of radio, including all formats and all aspects. In addition, there will be a slate of roundtable discussions.

Speakers, now being lined up, will include the major names (Continued on page 32)



COLUMBIA RECORDS' Minneapolis branch recently picketed radio station and record shops as part of the label's Revolutionairies promotion. Promotion manager Timothy Kehr, second from left, presents WCCO's Jergen Nash with the "Sounds of the Revolutionairies" coffee cup as pickets look on.







BILL LEE, AIR PERSONALITY with progressive rock station KCJC-FM in Kansas City, Kan., is surrounded by members of the Mystic Number National Bank, a Probe Records group. From left, Glenn Walters, Russ Booth, Dave Lorenz, Lee, and Bob Sebbo. The group visited KCJC-FM before taking off on tour.

# Brass in Shift Play During Strike

LOS ANGELES—KLAC and KMET-FM are being operated during a strike because of special provisions made by the parent Metromedia Radio Corp.

KLAC was hit by an engineers' strike-one day prior to the switchover from telephone conversation to contemporary middle-of-the-road music-Saturday (29). Nevertheless, the station put through the change, with management executives acting as disk jockeys and newscasters while KLAC's regular AFTRA member deejays and newsmen sat on the sidelines.

KMET-FM, the progressive rock outlet, continued with its automated format, but will expand its music to encompass more material from the charts once the strike is concluded.

Metromedia's plan was devised by division president David C. Croninger, who was scheduled last week to fly here and work as a disk jockey, a role he formerly held in a number of cities prior to joining Metromedia.

Croninger's plan was initially

tested several weeks ago when the company's New York stations, WNEW and WNEW-FM, were struck for a brief period.

#### Weekly Shifts

Under the contingency plan, Metromedia taps management people with previous on-air experience from its other stations and schedules them in weekly shifts for duty at the struck station.

One week, a program director at a station plays DJ; the following week that station's general manager takes over, relieving the first man who returns to his native city. If the KLAC situation shows signs of lagging on, the plan will call for executives staying here for twoweek periods.

KLAC's new music format is based on a system devised by Richard Janssen, the station's general manager, which he used at WHK, Cleveland,

Instead of records being introduced by Joel A. Spivak, Les Crane, Charlie O'Donnell, Bill Taylor, Ron Martin and Jim

Holt, the music has been handled by Dean Sander, KLAC's news director; Dick Carr, WIP, Philadelphia, general manager; Ron Reynolds, KNEW, San Francisco, program director; Jerry Lee, WHK's program director, and Perry Roberts, KNEW's public affairs director.

Each disk jockey selects his own music from a book prepared by Janssen. Music is compartmentalized by style. The station's playlist will be based on a regular music meeting attended by Maxine Manning, music librarian; Dave Moorhead, operations manager; Janssen and DJ Les Crane.

Miss Manning who returned to KLAC after a stint with KFWB, is not affected by the strike. Moorhead, who recently joined KLAC after several months with KFI, augments Janssen's musical concepts. The sound of KLAC now encompasses today's hits of a nonhard rock nature blended with the mellow sounds of the 1950's.

The sound is geared toward adults through the utilization of material by Frank Sinatra, Petula Clark, Dionne Warwick, Glen Campbell, Diana Ross and the Supremes, Tony Bennett, Jose Feliciano, Nancy Wilson, Ed Ames, the Union Gap, Temptations, Fifth Dimension, Donovan, Herb Alpert and the Tijuana Brass.

Disk jockeys are told to keep their chatter to meaningful comments, and to know such production values as how long the introductions and endings of the cuts run.

Estimates of how long the strike will last run up to one month. The dispute is over who controls turntables and cartridges and news reports on

KLAC wants its deejays to run their own turntables for smoother production. The company says it has this freedom at WNEW, WIP and KNEW. The engineers are not replaced for they still operate the gains on the control board.

## XEGM to Go 24 Hrs. On New Power Spurt

SAN DIEGO - XEGM, a local rhythm and blues specialist, plans to go 24 hours when an enlarged transmitter in Tijuana, Mexico, is completed sometime this summer.

XEGM's format is presently a mixture of English language rock singles and Spanish recordings from sign-on at 5 a.m. until 6 p.m. when it goes funky.

At that time, the emphasis switches to "Soul 95" (it's dial position), with all the music

programmed in the r&b field. XEGM has been programming r&b for four years, having shifted the music emphasis from an all-Latin station with a new management takeover. Chuck Johnson, one of the partners in the operation, programs the r&b material from a songlist which changes every Monday.

The station's present power is 3,500 watts, and it plans to go 10,000 days and 5,000 nights. (Continued on page 32)

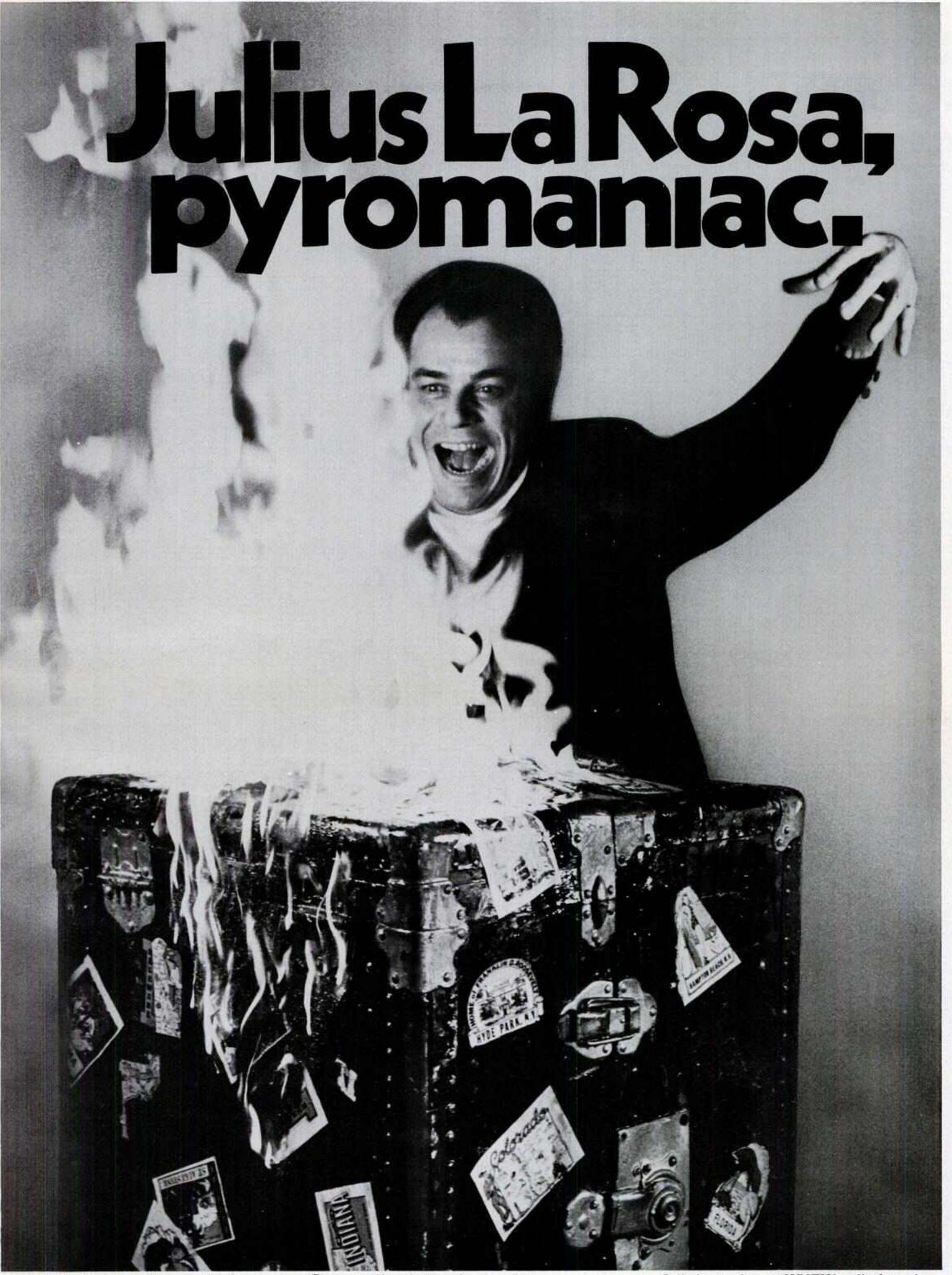
### Owens to Be Host of **Country TV Series**

NEW YORK-Buck Owens, Capitol Records artist, will host an hour country music TV series titled "He-hah," beginning June 15 on CBS-TV network. The 9 p.m. Sunday show will occupy for the summer the spot vacated by the Smothers Brothers show. It will be produced by John Aylesworth and Frank Tiatt, who produced the Jonathan Winters show, among others.

Talent co-ordinator of the show, Jack McFadden, manager of Owens, said that Roy Clark will co-host the series and that some of the greatest names in country music will be guests each week, including Merle Haggard, Sheb Wooley, Sonny James, Minnie Pearl, Connie Smith, Waylon Jennings, Grampa Jones, Conway Twitty, Wynn Stewart, and Susan Raye.

Although CBS-TV has a comedy-music show with Leslie Uggams slated in that time spot for the fall, McFadden indicated that there was a 90 per cent chance the Owens show would be considered somewhere in the CBS-TV schedule for the season starting in January. Don Rich, lead guitar man for the Buckaroos, who'll be the show's regular band, will serve as music coordinator.

APRIL 26, 1969, BILLBOARD



Julius La Rosa, the ex-sailor from Brooklyn has been on the road for long enough.

Vegas. The Coast. Europe. The Copa. Back and forth from supper club to Broadway to cabaret.

One sensational stint after another.

Until just one thought dominated his mind.

Someday, he'd burn his steamer trunk
to ashes.

Well, we've provided the spark. And a home. Julie is starring on WNEW radio from 1 to 4 PM, between Willy B. and Ted Brown. He's got his own show, and he's hot. Very hot.

WNEW 1130

# Radio-TV mart

This column is published for people seeking positions as well as station managers seeking personnel. Rate is \$5.00 per one half inch (app. 40 words). A box number will be used to protect the identity of the advertiser. Send copy along with payment to:

RADIO-TV JOB MART Billboard 165 W. 46th St. New York, N. Y. 10036

#### POSITIONS OPEN

KKJO, 5,000-watt station in St. Joseph, Mo., 816—279-6346, needs Top 40 DJ. 1st phone. Call collect. Program director Greg Everett.

FIRST PHONE announcer needed on 5 kw, 24-hour modern country music sta. Good position with future. \$475 to \$625. SE part of nation, good market. Contact Claude Hall, Bill-board, Box DD.

Wanted: Mature-sounding Newcomer for Hot 100 station in Southern Vermont. Must be bright, good board and news. Minimum six months' experience at commercial station. Must have car. New studios. Good opportunity to learn and express yourself. Send tape, resume and photo to: Ron Bastone, WCFR Radio, Box 800, Springfield, Vermont 05156.

No. 1 rated station in top-30 market wants First-Phone, all-night Jock. Mature "Top-40" type or bright, brief good-music personality. \$7,500 to \$8,500 plus. Exceptional opportunity with large radio ty chain. Write: Billboard, Box 698, 165 W. 46th St., New York, N. Y. 10036.

NEEDED FOR SUMMER
Announcer available to travel with professional sports shows. College radio or TV student preferable.

Write:
VARIETY ATTRACTIONS, INC.
GEORGE MOFFETT
P.O. Box 2276
Zanesville, Ohio

Major market operation with immediate opening for a strong (Top 40) personality with production ability. Salary open. Send tape and resume. Write: Billboard, Box 0102, 165 W. 46th St., New York, N. Y. 10036.

First phone "drake" housewife personality needed for St. Louis' KIRL. New 5 kw. station grabbing good ratings. Immediate opening, man got drafted. Rush tape, please no phone calls, to program director Dave Scott, KIRL, Box 3993, St. Louis 63136.

Immediate opening for reasonable guy with superior sense of humor. Modern country signal covers 250,000 suburban Washington-Baltimore. Salary based on experience. Send tape, resume and picture (all returnable) to Frank, Radio WTRI, Brunswick, Md. 21715.

Top 40 station KEEL in Shreveport, La., needs a personality. The station is No. 1 in the market. We want an experienced personality who can become a part of a good team. Contact program director Larry Ryan, 318— 425-8692.

First phone air personality needed for Connecticut Top 40 station. This is a growing chain. Plenty of opportunity for advancement. Want a personality who can move an audience. Contact Claude Hall, Billboard, Box PP.

50,000-watt KWKH, Shreveport, La., needs a personality. He must be young, creative, energetic, dependable, and have a 3rd endorsed. Send tape and resume or contact Frank Page, 318—422-8711. Station covers Arkansas, Louisiana and East Texas. Programming is varied, basically mustic.

Note to all applicants: If you're sending resume tape, and/or other material to a box number, please enclose a stamped envelope. We will address it to the proper radio station.

50,000-watt KWKH, Shreveport, La., needs a personality. He must be young, creative, energetic, dependable and have a 3rd endorsed. Send tape and resume or contact Frank Page, 318—422-8711.

Experienced MOR announcer who wants to live in beautiful Minnesota vacationland. Aggressive top station in medium-sized city where you can enjoy work and raise family without problems of the big cities. Send tape and photo to Billboard, Box 0115, 165 W. 46th St., New York, N. Y. 10036.

Soul personality needed for medium market top 40 station. Must be strong in production, aggressive, ambitious. We have a friendly staff and the working conditions are excellent. The salary will depend on the man, his contribution to the station and to the community. Letter, resume, photo, and aircheck to Claude Hall, Box JJ, Billboard Magazine, with stamped envelope for forwarding to station.

Medium market easy listening station willing to pay \$600-\$650 to start for a good personality who can also handle production. This station is part of a major broadcasting chain. The opportunities for advancement are unlimited. Contact Claude Hall, Box KK, Billboard.

WAKY in Louisville needs super heavy personality for morning or evening drive time. Excellent salary. Send aircheck airmail to program director Bob Todd, WAKY, 554 S. Fourth St., Louisville, Ky. 40202.

Canadian Top 40 station needs evening personality. Must be strong, with some production experience. Contact: Claude Hall, Billboard, Box NN.

Progressive rock personality who knows the music needed for medium market East Coast station. Must have first ticket for this allnight show. Contact Claude Hall, Box LL, Billboard.

1,000-watt, 24-hour country music station in excellent market needs a personality. Pay is good. Working conditions are friendly. This is a modern country music station that aims to be bigger and better. Located in Missouri-Illinois-Kentucky area, Contact Claude Hall, Billboard, Box 00.

Tight board personality in a small medium market ready to move up. Earn top money, plus talent, with the No. 1 station as midday man. Must be at present job at least one year, first ticket, good production and references. Join a group with a good record and a great future. Contact Don B. Williams, KLEO, 316—943-0255, Wichita, Kan.

WSPD (Storer) seeks bright, mature voice with production experience. Send resume, air check, salary requirements to program director Kent Slocum, 125 S. Superior, Toledo, Ohio

Programming consultant Ken Draper, of Hollywood, is searching for a Top 40 program director to handle a Southeast Top 40 station. Must be experienced, stable and talented. Call 213—466-4116.

WSPD (Storer) seeks bright, mature voice with production experience. Send resume, air check, salary requirements to P.D. Kent Slocum, 125 South Superior, Toledo, Ohio 43602.

Top-flight, country-programmed station in the South needs two top-flight jocks. Need low-keyed 10-2 man that can hold the mamas and go gettem afternoon drive 2-6. The money is right for 48-hour week. Must be strong on air salesman . . . some production. Only experienced professionals need apply. Send Air Check, current photo and short bio. Write: Billboard, Box 0114, 165 W. 46th St., New York, N. Y. 10036.

Texas award-winning fulltimer has first fulltime opening in years. Excellent salary and benefits for experienced, knowledgeable air personality. If you like news, you'll really make the team. Write: Billboard, Box 0113, 165 W. 46th St., New York, N. Y. 10036.

Newsman—WIXY-1260 in Cleveland, Ohio, is looking for afternoon newsman. If you have a deep, mature voice and can do a "dramatic" newscast in contemporary style, rush an air check and resume to general manager Norman Wain, 3940 Euclid Ave., Cleveland, Ohio 44115. Please don't phone

Program Director—For one of nation's leading contemporaries in major Top 10 market. Man we are looking for is currently PD in one of the Top 30 markets and has a successful record. Must be able to do air work on emergency and summer relief basis. Must know music. Must be able to administer a tight format and be good executive for fine air promotion staff. Please state salary requirements in resume. Send to Claude Hall, Box QQ, Bill-board.

#### POSITIONS WANTED

First phone air personality now with WKBC, North Wilkesboro, N. C., wishing to move up to a larger market. Young, but experienced. Call Dennis Padgett, 919—838-3241.

Ken Hayes, 13-year veteran of radio-TV. 1st phone. Grad of operational engineering school. Now in Hawaii. Seeking position of East Coast. Married, two children. Contact Ken Hayes, 838 Lukepane Ave., Honolulu, Hawaii 96816.

23-year-old off-air programming production man seeking job with Top 40 station. Seven years' exp., three with current station. Money or location secondary; new challenge vital. Contact Frank Gould, 514—637.7578

Available Immediately: Top-notch "Pro" top 40 man. 10 years' experience, excellent references, age 25. Real strong on news and production, experienced in copy writing and sales. Good voice, strong personality, has "Major Market Sound." For tape and resume call (601) 483-5029.

"College student seeking summer employment in radio. Three years in a market of 100,000 people. Currently with No. 1 MOR station in four-station market. Third-endorsed. Am looking for a position with a large station to gain experience to coincide with my college studies and with my planned career development in radio." Write: Billboard, Box 097, 165 W, 46th St., New York, N. Y. 10036.

Young, bright-sounding Top 40 Personality looking for a chance to move up. 3 years' experience. Would prefer the Pennsylvania, Maryland, West Virginia area. No military obligations. 3rd phone, endorsed. Contact: Billboard, Box 099, 165 W. 46th St., New York, N. Y. 10036.

Top-notch Jock at a top station in a major market quitting. Looking for a Jock Shift in a comparable market or a P. D. position in a smaller one. Will go anywhere if right gig comes along, in rock, MOR, or progressive. Married, first phone, draft exempt. No calls. Write Box 087, Billboard, 165 W. 46th St., New York, N. Y.

Contem. Pro. Dir.: Have been top jock in three major markets, p.d. in one of them. College degree. Currently employed with the nation's most exciting medium market chain. Looking for p.d. or operations dir. opportunity. \$15,000 mon. Top references. Write Box 088, Billboard, 165 W. 46th St., New York, N. Y. 10036.

Need an extra man during the summer? I'm young but have 2 years' experience part time, a third endorsed, and a desire to "live radio" this summer. Let me send you a tape and resume. Call collect: (217) 544-2017

Young, bright-sounding personality, 2 yrs.' experience, is seeking rock or MOR station in D.C., Md., Va., Pa. area. Tight board—excellent production. No military obligations. 3rd endorsed. Contact Claude Hall, Bill-board, Box 094, 165 W. 46th St., New York, N. Y. 10036.

22-yr.-old Canadian (no ticket) with creative ideas and good head seeks top 40 or FM station. DMS grad. Interested in announcing, news, prod., sales. Believes discretion in radio should be stressed. Will relocate willingly. Brad Miles (213) HO 4-5161.

Is \$15,000 too much to pay for a pro?

If not, maybe I'm your man. 14
years' experience include sales, programming, production, continuity,
traffic. 8 yrs. this market. Looking
for challenging position with future.
Write Biliboard, Box 095, 165 W.
46th St., New York, N. Y. 10036.

Third-class phone. Limited experience. Student of broadcast school. 3 years college. Prefer easy listening, jazz or news. Bob Rymell, 415 Springfield Drive, Richmond, Ky. 40475. (606) 623-1761.

Young college student looking for summer talent job . . . have own show now . . . can send tape but would prefer personal interview. I think I can do a good job for your station as a summer replacement. Ken Kraus, 626 Jefferson St., Ashland, Ohio.

Want a children's program but can't find qualified personality? Male, 28, taught school 7 years. 4 years 2nd grade, 2 years 1st grade, 1 year preschool. Excellent references. Some TV experience. Contact Billboard. Box 0110, 165 W. 46th St., New York, New York 10036.

Call 303-744-1557 for air personality with first ticket and three years' Top 40 experience. 22 yrs. old. Dave Thompson. Music director of major market easy listening station is looking for a program director's position in medium or large market. Know music inside and out, production, programming. Consider myself one of the pathblazers in the new, modern uptempo approach that gains young adult listeners and can build up housewives in the midday. Extremely good references. Mike Button, 415—924-5719.

No. 1 rated shows—3½ yrs. solid rock experience. Broadcast school trained, first phone, syndicated army show for 2 years to 38 stations weekly, and also had top-rated weekend show during 2 yrs. in army at KCLU, Rolla, Mo. Ready for the big move! Complete military obligation April 30. Available May 15. Audition tape and complete resume available now. Write: J. J. Mitchell, Rt. 3, Box 37, Newburg, Mo. 65550 or call 314—364-3008 weekdays after 9 p.m.

"Need an experienced newsman for the summer?" Journalism major with desire to move up to a good market. Authoritative voice, strong delivery. 1 year more in college. Would go anywhere if the job is right. Dependable, unmarried, and willing to dig. For tape and resume, write: Box 0101, Billboard, 165 W. 46th St., New York, N. Y. 10036.

Heavyweight major market morning man looking. Experienced with "drake" and heavy personality formats, top 40 or MOR. Creative copy and production. Married, vet, college, no problems and excellent references. Tape and resume to major markets on request. Write: Billboard, Box 0100, 165 W. 46th St., New York, N. Y. 10036.

Announcer with three years' experience with MOR station seeks employment at MOR station within the Southeastern U. S. Tape and info available upon request. Prefers small market. Contact: Randy Galliher, 3907 Angol Place, Jacksonville, Florida 32210, or call: (904) 771-2905.

Small market program director would like to move up. Have been in my present position four years. 29 yrs. old. Married, three children. Good reputation. Stable, reliable. Only a stable situation will be considered. Contact Claude Hall, Box R, Billboard.

Of course, we're an Equal Opportunity Employer. But qualification is our main concern. You find us a black personality with at least 10 years' experience in contemporary and/or easy listening formats and good appearance, who takes directions, wants to move up and settle down . . . and by God, we'll hire him! Here I am. Reply to: Music and Drama Associates, 111 W. 57th St., New York, N. Y. 10019.

Hey, everybody! Turn on your music machine; Sweet Willie W is on the scene! New, exciting talent, draft exempt, approx endrs. Need \$10,000. W. Williams, 1416 New York Ave., Brooklyn, N. Y. 11210.

Jack Armstrong, a wild type of deejay with personality-plus and zooming excitement on the air. Experience includes WIXY in Cleveland
and CHUM in Toronto. Not inclined
toward the "Drake" approach, but
if you believe in letting a deejay
be a deejay, then here's the perfect
man for your Top 40 radio station.
References available. Call: 416—
630-8155.

Gary Davis, for the past two years music director and afternoon top 40 DJ of WBAZ, Kingston, N. Y., is leaving. Third ticket. Four years exp. 21 years old. Looking for a challenging position in a medium or major market, a job that will allow me to put creative ideas into action.

Major market radio program consultant is looking for medium market AMers and medium and major market FMers as clients. Proven format ready to get ratings and billings in the right markets. Management with foresight can get the full story in writing or detailed market analysis can be made of your station and your competition. More information is available by writing in confidence to Box 096, Billboard, 165 W. 46th St., New York, N. Y.

For the first time in over a year there is an opening in the air staff of Nashville's top-rated WMAK. The man who will fill that position is a professional radio personality who can take over a top-rated 7-to-midnight show and keep it top rated. He is an above-average disk jockey who has something different to offer. He is ambitious. He works well with a team of radio professionals. He will become a member of the aggressive, growing Mooney Broadcasting Organization. He will be paid an above-average salary with bonuses for rating increases. If you are this man rush tave, resume and recent photo to Joe Sullivan, Radio WMAK, P.O. Box 2628, Uptown Station, Nashville, Tennessee 37219.

New owners. By mutual agreement, my employment with KFEQ, St. Joseph, Mo., has been ended. If you're looking for a 20-year radio veteran with practical experience in all phases of radio operation, I'm your man. Interested only in the combination job of announcer and program director. Contact Bruce Malle, 616—245-7274, or write c/o Don Riggs, 2463 Godwin S.E., Grand Rapids, Mich.

Boss Jock Production. 1st phone. Draft exempt. Have major market experience and ratings. Phone: (303) 777-2165. Call: Denver time (noon to six). Available immediately.

Super personality, 27 years old, college grad. Now on major market top 40 station. Looking for an easy listening station that wants an uptempo personality. Not a screamer. Reliable. Excellent references. Can win numbers. Knowledge of all types of music. Contact Claude Hall, Box S, Billboard.

34-year-old major market personality. Now on one of the nation's dominant Top 40 stations. Seeks program director position in medium or major market on Top 40 or easy listening station. Experienced in music director and program director duties. It's not that I'm tired of being a personality; radio has been good to me and I've tried to be good to it. But now I think it's time to step up into programming. Would like to discuss the situation with any general manager who feels he might be able to use a good man. Contact Claude Hall, Box T, Billboard.

Ex-Drake employee and boss radio program director wishes to relocate. Tapes of station supplied on request. Single, young, draft exempt. No. 1 stations are my bag. Let me put your station in that cate gory. Results guaranteed! Write to Claude Hall, Box U, Billboard.

Announcer-Salesman, recent broadcast school grad, 3rd ticket. Limited exp., 25, married. B.S. Degree in Bus. Adm. Mil. ser. completed. Excellent sales, production, copywriting. Seeking permanent career position. Money, location, hours of work of little concern. Want chance to prove my ability. Write Gerald J. Mose, General Delivery, Dallas, Tex. 75201.

Enthusiastic, creative D.J. seeks job with progressive East Coast station. Six years' experience in the Top 40, mod and c&w. Prefer metropolitan area. 24 years old. 3rd phone. Contact: Billboard, Box 0107, 165 W. 46th St., New York, N. Y., or phone: 301—896-9157 after 5 p.m. (EDT).

Jerry Bright, 35 years old, former program director of No. 1 Top 40 station featuring the "Drake" concept. Have also considerable experience in the personality concept of Top 40 radio. I am available, willing, and eager to program your station to the top of the market. Call 703—583-2282.

My only requirements are decent pay, a chance for advancement and security. Single, 27 yrs. old, three yrs. college, navy vet, program/ music director exp. at stations such as KFOX, KDOL, WGAW. Excellent references. 3rd ticket. Call. Contact Claude Hall, Box V, Billboard.

I'm at a good station and I like the people here. But I still would like to do better. If a rock or MOR station in a big market is looking for a good worker, I'd like to hear from you. I have the experience; I have the talent. Contact Claude Hall, Box W, Billboard.

Morning Man, 1st phone, 18 years' experience, including news and farm service. Stable, dependable, 11 years present job. Prefer C&W or MOR power station. \$10,000 a year minimum. Write: Billboard, Box 0117, 165 W. 46th St., New York, N. Y. 10036.

Pro—Top 40—major market sound, strong production, any format. Drake preferred. Must be within 200 miles of Kingston, N. Y. Draft exempt. Write: Billboard, Box 0118, 165 W. 46th St., New York, N. Y. 10036.

Discouraged and disgruntled with MOR, experienced pro looks for free-form, underground or progressive rock format. My head's there, I'd like to join it . . . anywhere. Write: Billboard, Box 0119, 165 W. 46th St., New York, N. Y. 10036.

Station Manager: Are you getting clobbered by Top 40? Want to compete without going Top 40? I've got just the thing to get large numbers in 18-35 group. If you're in a competitive market, over 200,000, and need a PD, then let's talk. I'm experienced professional, college grad with first phone. Also very good jock. Doing well now but have reached limit here and am ready to move up. Write: Billboard, Box 0116, 165 West 46th St., New York, N. Y. 10036.

Personable, mature Jock needs break. Radio experience. 10 yrs. comm D.J. 2 radio schools. One week on board OK. Top 40, soul, MOR, country. Strong news, prod. All night OK. Locate anywhere, no ticket. Salary unimportant. Aircheck pics. Airmail Frank Meyers, 6666 Yucca St., Hollywood, Calif. (213) 451-1978.

Law student for summer work. 4 years Top 40. Boss jock-Drake like Don Steele/Dave Diamond. 3rd endorsed—getting 1st asap. State strait or personality tape. Music Dir. knows/picks music well. Charles Higgins, POB 8232, San Marino, Calif. 91108, or call 213/654-2222 and leave address.

(Continued on page 31)

# Programming Aids

Programming guidelines from key, pacesetting radio stations, including Best Picks, Best Leftfield Picks, Biggest Happenings, and Biggest Leftfield Happenings.

#### **HOT 100**

Altoona, Pa. (WFBG) John Anthony, Program Director

BP: "The Composer," Supremes, Mo-town, BLFP: "The Boxer," Simon and Garfunkel, Columbia, BH: "Aquarius," Fifth Dimension, Soul City. BLFH: "Love Can Make You Happy." Mercy,

Babylon, N. Y. (WBAB), Mike Jeffers, Music Director, Personality

BP: "The Boxer," Simon and Garfunkel, Columbia. BLFP: "Sunshine Daffodills," the Milky Ways, Capitol. BH: "Those Eyes," the Guess Who. RCA. BLFH: "Scotch and Soda," Kingston Trio, Tetragrammaton.

Galveston, Tex. (KILE), Michael O'Conner, Music Director, Personality BP: "I'm a Drifter," Bobby Goldboro, United Artists, BLFP: "Shaka Shaka Na Na," the Countdown Five, Cobblestone. BH: "Aquarius," 5th Dimension, Soul City. BLFH: "Love Can Make You Happy," Mercy, Sundi.

Ithaca, N. Y. (WVBR)

George Hiller, Music Director

BP: "Dock of the Bay," Staple Singers, Stax. BLFP: "Paxton Quigley's Had the Course." Chad and Jeremy. Columbia. BH: "You've Made Me So Very Happy," Blood, Sweat and Tears, Columbia. BLFH: "Apricot Brandy." Rhinoceros," Elektra.

Lubbock, Tex. (KLBK), Jim Spann, Program Director, Personality

BP: "Where's the Playground, Susie," Glen Campbell, Capitol, BLFP: "Ive Been Hurt," Bill Deal and the Rhondells, Heritage, BH: "Goodbye," Mary Hopkin, Apple, BLFH: "Those Eyes," Guess Who, RCA.

Lynchburg, Va. (WLLL)

Bob Davis, Music Director BP: "Tell Me Your Name," Robert Tanner, Megatone. BLFP: "I've Been Hurt," Bill Deal and the Rondells, Heritage. BH: "It's Your Thing," Isley Brothers, T Neck. BLFH: "Gitarzan." Ray Stevens, Monument.

Middletown, N. Y. (WALL)

Larry Berger, Program Director BP: "Proud Mary," Solomon Burke, Bell. BLFP: "Day Is Done," Peter, Paul and Mary, Warner Bros. BH: "The

Boxer," Simon and Garfunkel, Columbia. BLFH: "It's Only Love," B. J. Thomas, Scepter,

Midland/Odessa, Tex. (KCRS) Gary Allen, Music Director

BP: "The Composer," Supremes, Mo-town., BLFP: "Stand," Sly & Stone, Epic, BH: "Aquarius," 5th Dimension, Soul City, BLFH: "Day After Day," Shango, A&M.

Milwaukee, Wis. (WOKY)

BP: "That's How Strong Love Is,"
Shady Days, RPR, BLFP: "Let's
Dance," Ola and the Janglers, GNP Crescendo. BH: "Sweet Cherry Wine," Tommy James, Soul. BLFH: "Seattle," Perry Como, RCA.

George Wilson, Program Director

Norfolk, Va. (WNOR) Ron James, Music Director

BP: "The Composers," Diana Ross and the Supremes, Motown, BLFP: "Love," Mercy, Sundi, BH & BLFH: "You've Made Me So Very Happy," Blood,

Phoenix, Ariz. (KRIZ), Steve Martin

Sweat and Tears, Columbia.

BP: "The Beatles (both sides)," Apple.
BLFP: "Me and Mr. Hohner," Bobby
Darin, Direction. BH: "Gitarzan," Ray
Stevens, Monument. BLFH: "Hawaii
Five-O," the Ventures, Liberty.

Pittsburg, Kan. (KOAM), Rick Gannon

BP: "Shadow of a Memory," 21st Century, Dot. BLFP: "Ivory," the Bob Seger System, Capitol. BH: "We Got Honey Love," Martha and the Vandellas, Gordy. BLFH: "Albatross," Fleetwood Mac, Epic.

Pittston, Pa. (WPTS) Rick Shannon, Personality

BP: "The Composer," Diana Ross and the Supremes, Motown. BLFP: "Under Branches," Association. WB-7 Arts, BH:
"Love, (Can Make You Happy), Mercy,
Sundi, BLFH: "I've Been Hurt," Bill
Deal and Rhondells, Heritage.

Wichita, Kan. (KEYN AM & Stereo FM) Greg Dean, Program Director

BP: "Too Busy Talkin' Bout My Baby," Marvin Gaye, Tamla, BLFP: "Sometimes in Winter," Blood, Sweat and Tears, Columbia, BH: "Gitarzen," Ray Stevens, Monument, BLFH: "Love Theme Romeo & Juliet," H. Mancini,

Savannah, Ga. (WSGA), Jerry Rogers BP: "Everyday With You Girl," Classics IV, Imperial. BLFP: "Turn Around and Love You." Ritta Coolidge, Peeper. BH: "Lollipop," Penny Candy Machine, Strobe. BLFH: "Blue Surf," Huckleberry Mudflap, Scepter.

#### EASY LISTENING

Atlanta (WSB Radio)

Chris Fortson, Music Librarian

BP: "Earth Angel," the Vogues, Reprise. BLFP: "Will You be Staying After Sunday," Peppermind Rainbow, Decca. BH: "Little White Cloud That Cried," David Rogers, Columbia. BLFH: "Day Is Done," Peter, Paul & Mary, Warner Bros./7 Arts.

Jacksonville, III. (WLDS)

John Jeffery Clark, Personality

BP: "To Know You Is to Love You,"
Bobby Vinton. BLFP: "There's Better
Things In Life," Jerry Reed. BH: "The
Love Song," Patti Page. BLFH: "Move
in a Little Closer," Mama Cass.

Norwich, Conn. (WICH)

Bob Craig, Program Director BP: "Where's the Playground, Susie," Glen Campbell. BLFP: "I Can't Let Go," Mojo, GRT. BH: "Earth Angel."

San Francisco, Calif. (KNBR)

the Vogues, Reprise.

Mike Button, Music Director

BP: "I Don't Want to Hear It Any-Dusty Springfield, Atlantic,

# Radio-TV mart

Continued from page 30

New talent, recent grad., some experience. Good news, tight board, 3rd phone. Write: Marty Mitchell. 215 Schaffer St., Brooklyn, N. V.

Armed Forces Radio 3 years. Nine years' experience. Want PD and or DJ dayside slot. MOR-rock. Prefer Florida, Michigan. Others considered. Airmail replies to SP5 Joe Steffek, Southern European Network.

Announcer available, early June. Experience: No. 1 show on the No. 1 station in this small market. First job, now want to move up, with sports a possibility. Three years college R-TV. Married, draft exempt. Prefer near college. Air check avail-able. Contact: Claude Hall, Box X, Billboard.

Canadian, 21, 1½ years Top 40, 2 years MOR. Both 50-kw. majors. Would like new challenge. Call any-time. 604—298-3823.

Stinted. Cannot do trivia and dialects and not programming. Became hungry, took first available position. Not hungry now, will take best position for MOR programmer and small on-air shift. Write: Box 6120, c/o Billboard, 165 W. 46th St., New York, N. Y. 10036.

Eddie Dillon, 3rd class license; West, Southwest, West Coast, Showroom announcer, "Harrahs" South Lake Tahoe, Calif. One year "Pacific Bandstand" emcee, KEYT-TV, Santa Barbara, Calif. Three years KTLN, Denver, Colo.; KVOR, Colorado Springs, Colo.; WHJB, Greensburg, Pa.; WCMC, Wildwood by the Sea, N. J. Eight years, MOR "Good Life" station. Prefer night shift. Availstation. Prefer night shift. Available immediately. Contact, by phone: 805-969-4250 or P. O. Box 73, Summerland, Calif. 93067.

BLFP: "Goodbye," Mary Hopkin, Apple. BH: "Hawaii Five-O," the Ven-tures, Liberty. BLFH: "The Composer," Diana Ross and the Supremes, Motown,

Springfield, Mass. (WSPR) **Bud Clain, Program Director** 

BP: "I'm a Drifter," Bobby Goldsboro. BLFP: "Spinning Whirl," Peggy Lee. BH: "Earth Angel," the Vogues. BLFH: "Love (Can Make You Happy)," Mercy.

Washington, D. C. (WWDC) Terry Green, Music Librarian

BP: "Where's the Playground Susie," Glen Campbell, Capitol, BLFP: "Marley Purt Drive," Jose Feliciano, RCA. BH: "Aquarius," 5th Dimension, Soul City, BLFH: "Grazing in the Grass," Friends of Distinction, RCA.

Waynesboro, Va. (WAYB)

Carolyn Bleam, Music Director BP: "Goodbye," Mary Hopkin, Apple. BLFP: "One Fine Summer Morning," Evie Sands, A&M. BH: "Earth Angel," the Vogues, Reprise, BLFH: "The Won-der of You," Sandpipers, A&M.

Wichita (KFH-AM)

Barry Gaston, Operations Director

BP: "To Know You Is to Love You," Bobby Vinton, Epic, BLFP; "Move a Little Closer, Baby," Mama Cass, Dun-hill. BH: "Goodbye," Mary Hopkin, Apple. BLFH; "Emily," Creb & Ben,

#### COUNTRY

Ashland, Ky., & Huntington, W. Va. (WTCR), Mike Todd,

Program Director, Personality BP: "Heaven Below," John Wesley Ryles, Columbia. BLFP: "Leave My Dream Alone," Warner Mack, Decca. BH: "Singing My Song," Tammy Wynette, Epic. BLFH: "West Virginia, Woman," Bill Edd Wheeler, United Tammy

Burbank, Calif. (KBBQ), Larry Scott BP: "All for the Love of a Girl," Claude King, Columbia, BLFP: "Who Do I Know in Dallas," Kenny Price, Boone, BH: "Woman of the World," Loretta Lynn, Decca, BLFH: "Games People Play," Freddy Weller, Columbia.

Cincinnati, Ohio (WUBE) Bob Tiffin, Music Director

BP: "Leave My Dreams Alone," Warner Mack, Decca. BLFP: "Hertz Rent-A-Chick," Lonzo and Oscar, Chalet. BH: "Galveston," Glen Campbell, Capitol, BLFH: "Mr. Walker," Billie Jo Spears,

Cincinnati, Ohio (WCLU) Rhoda Galin, Music Director

BP: "Solitary," Don Gibson, RCA. BLFP: "Hertz Rent a Chick," Lonzo and Oscar, Chalet. BH: "Games People Play," Freddy Weller, Columbia. BLFH: "Gitarzan," Ray Stevens, Moument.

El Paso, Tex. (KHEY), Charlie Russell, Music Director, Personality

BP: "Games People Play," Tom Over-street, Dot. BLFP: "That's My Song," Jim Sloan, MTA. BH: "Galveston," Glen Campbell, Capitol. BLFH: "Big Man," Dee Mullens, Plantation.

Flint, Mich. (WKMF), Jim Harper, Music/Program Director, Personality

BP: "Solitary," Don Gibson, RCA.
BLFP: "I Wanna Be Like Dad," Billy
Ray Reynolds, Epic. BH: "Games People Play," Freddy Weller, Columbia,
BLFH: "My Heart's Not Expected to Live," Barbara Ann, Stop.

Gallatin, Tenn. (WHIN), Benny Williams, Program Director, Personality

BP: "That's How High a Man Can Go," Freddie Hart, Kapp. BLFP: "Alexander," Mary Taylor, Dot. BH: "I'll Share My World With You," George Jones, Musicor. BLFH: "The Great River Road Mystery," Justin Tubb, Dot.

Kansas City, Kan. (KCKN) Ted Cramer, Program Director

BP: "I'm a Good Man," Jack Reno, Dot. BLFP: "Dearly Beloved," David Rogers," Columbia, BH: "Games People Play," Freddy Weller, Columbia, BLFH: "Poor Old Ugly Gladys Jones," Don Bowman, RCA.

Omaha, Neb. (KOOO) Frank Lee, Operation Director

BP: "Good Deat Lucille," Carl Smith, BLFP: "What Kind of Magic," Les

Seevers. BH: "The Games People Play," Freddy Walker, BLFH: "I'm Tied Around Your Finger." Jean Shepard.

Philadelphia (WRCP), Don Paul

BP: "Strawberry Farm," Tom T. Hall, Mercury. BH: "You Gave Me a Mountain," Johnny Bush, Stop. BLFH: "Mr. Walker, It's All Over," Billie Jo Spears, Capitol.

Phoenix, Ariz. (KTUF) Buddy Allan, Music Director

www.americanradiohistory.com

BP: "Why You Been Gone So Long," Johnny Darrell, U.A. BLFP: "Galveston," Glen Campbell, Capitol. BH: "Make It Rain," Billy Mize, Imperial. BLFH: "Gitarzan," Ray Stevens, MonuPuyallup, Wash. (KAYE) Chubby Howard, Personality

BP: "Bull by the Tail," Judy Lynn, Columbia, BLFP: "I'll Never Leave San Antonio," Charles Hamilton, Starday, BH: "From the Bottle to the Bottom," Billy Walker, Monument, BLFH: "How Great God's Love for Me," Jack Broadwell Newhall well, Newhall.

Xenia, Ohio (WBZI), Chad Chester, Music Director, Personality

BP: "Heaven Below," John Wesley Ryles I, Columbia. BLFP: "The Box," Glen Goza, Wand. BH: "You Gave Me a Mountain," Johnny Bush, Stop. BLFH: "Games People Play," Freddy Weller, Columbia.

#### COLLEGE

East Lansing, Mich. (WMSN)

Garry O'Connor, Music Director BP: "I Can't Say No to You," Betty Everett, Uni. BLFP: "Earth Angel," the Vogues, Reprise. BH: "Atlantis." Donovan, Epic. BLFH: "The Boxer." Simon & Garfunkel, Columbia.

#### RHYTHM AND BLUES

Miami Beach (WMBM), Donny Gee, Program/Music Director, Personality

BP: "The Composer," Supremes, Mo-town; "Something Wrong With My Baby," Otis Carla, Atco. BLFP: "Black Pearl," Sonny Charles, A&M. "Lovin' Feeling," Blossoms, Bell. BH: "Chokin' Kind," Joe Simon, Sound Stage 7: "It's Thing," Isley Brothers, T-Neck. BLFH: "We Got More Soul," Dyke and Blazes, Sledge, Atlantic.

#### OTHER PICKS

HOT 100—Thom Darro, Niagara Falls, N. Y., WJJL, BP: "Earth

Angel," Vogues, Reprise. . . . Paul Gambaccini, Hanover, N. H., WDCR, BP: "Too Busy Thinking About My Baby," Marvin Gaye, Tamla. . . . Ron Shawn, Boston, WTBU, BP: "Ode to Miss Mztsfpklk Strange," Aorta, Columbia. . . . Angelo Mascia, Rome, Ga., WROM, BP: "Down in the Boondocks," Three Degrees.

COLLEGE-Philip Fenster, Rochester, N. Y., WRUR, BP: "Too Busy Thinking About My Baby," Marvin Gaye, Tamla. . . . Neil Kempfer-Stocker, Bethlehem, Pa., WRMC, BP: "Family Entertainment," Family, Reprise, LP.... Jerry Halasz, WLBK, BP: "Brother Loves Salvation Show," Neil Diamond. . . . John E. Krauss, Oswego. N. Y., WOCR, BP: "I've Been Hurt," Bill Deal and the Rhondels, Heritage. . . Lenny Bronstein, Brooklyn, WBCR, BP: "I Shall Be Released," Box Tops, Bell, and BH: "You Can Be Born Again." Free Design, Project Three. . . . Julius Haimovitz, WBCR, Brooklyn, BP: "Walls Fell Down," Marbles, Cotil-

EASY LISTENING—Jay Williams, Indianapolis, WXLW, BP: "Spinning Wheel," Peggy Lee, Capitol. . . . Wayne Duncan, Russellville, Ark., KARV, BP: "You Came, You Saw, You Conquered," Ronettes. . . . KFIG, Fresno, Calif., BP: "Earth Angel," Vogues, Reprise.

PROGRESSIVE ROCK — Jeff Starr, Worcester, Mass., WORC, BP: "Face on the Cutting Room Floor," Verbatim, Metromedia.

By CLAUDE HALL Radio-TV Editor

I sat down and shot the bull with Dave Pounds, the new program director at WNEW in New York, the other day. Got to talking about when Bob Haymes and Bill Harrington were live vocalists on the station. Dave joined the station 15 years ago primarily to produce the live shows; he later produced the live spectaculars that you hear on the easy listening station on occasion. In certain changes in the schedule, Chuck Dougherty will go into the evening slot and Dave said that Chuck will pick his own music-from the station's extensive playlist. However, the music will be picked for Julius LaRosa, the new deejay on the station.

George Meier, presently co-ordinator of WIBG-FM in Philadelphia, will also become WIBG music director. . . . John Rode, recently of WDRC in Hartford, is now with WIBG, Philadelphia, an interesting move considering that both stations have the same owner. I watched John do his show once. . . . Did I tell you people that I heard from Gary Stevens; he was in Tunis, South Africa, spending money or something like that, Gary had been on WMCA in New York in the old days. . . . Ralph McKinney has just joined WILM in Wilmington, Del., after a tour of Army service. Says that Jim Reilly has been upped to program director of the "Good Life" station and that the rest of the deejay line-up includes Bob Corse, music director Bill Blatz, and Ted Matthews.

Mike Scott has left KFRC in San Francisco and K. O. Bailey has resigned from the Drake-style rocker. Scott is going to WJBK in Detroit to become program director; whether Bailey is going with him or not is a tough guess. KFRC program director Ted Atkins hired Joe Kelly, who'd been program manager of easy listeningformated WCBM in Baltimore, as a deejay and now will have to replace Bailey. Only a super pro-

fessional can fill this role. . . . Ronald MacDonald is the new program manager of KNBR, San Francisco; he'd been program manager of KIRO in Seattle since 1963. . . . New program director of WCBM in Baltimore is Darryl Andrews, who'd been assistant program director. . . . Mark Shane is now with KOMA in Oklahoma City doing the afternoon drive show; he used to be Mark Anthony at KBGO in Waco, Tex., and at KLBK in Lubbock, Tex. . . . Jeff Rice has joined WMGS in Bowling Green, Ohio, as program director; he formerly was production manager and assistant program director of WCIT in Lima, Ohio. New line-up at the station includes Tim Rowe, Fred Taylor, Johnny Dauro, Dan Deal and John Peters. . . . Remember the second annual Billboard Radio Programming Forum June 19-22 at the Waldorf-Astoria, I hope all of you can make the scene.

\* \* \* Jim Dandy at WZAK-FM, 1303 Prospect Avenue, Cleveland, Ohio, needs Hot 100, r&b and folk albums and singles. . . Graham has joined WMMR-FM in Philadelphia; he'd been with WDEL in Wilmington, Del., but now will play Sinatra-type music on WMMR-FM. . . . I don't know how many of you will remember Daddy Deepthroat on KCOH, the Houston soul station, but anyway he's now doing news on the station; real name is Perry Cain. . . . WZZM-FM in Grand Rapids, Mich., is expanding its hours of operation a couple of hours a day, says manager Russell Oshsankel. Station features a Hot 100 format.

"Our record service from Columbia, Reprise, and A&M leaves a lot to be desired," reports Michael J. Carlson at WLEW, 935 S. Van Dyke Road, Bad Axe, Mich. 48413, an easy listening station, 1,000-watt station covers upper Michigan, he says, . . . Just to keep all of you posted on Ted Atkins, I ran into an old friend (Continued on page 32)

APRIL 26, 1969, BILLBOARD

### Singles Shortage Delays WCJW-FM Stereo Move

CLEVELAND — The only thing holding WCJW-FM from going to stereo is the lack of country music stereo singles, claims general manager Charles Renwick. The station plays 150 different tunes a week; about

#### WQSM-FM in Part Stereo

FAYETTEVILLE, N. C.-WQSM-FM, a country music station here, has just launched stereo programming 5 a.m. to midnight, according to manager Raymond Woolfenden. He said that the 50,000-watt station would begin programming country in stereo around the clock on June 1.

Country music was first introduced on the FM station last January. Personalities include Cousin Ray, Skip Johnson, Jimmy T. Ernest Morse, and Ken Edenfield. The Country Cousins, a band, also appear on the station, as well as at local nightspots.

half of these are from albums, "but the singles are played more often."

With the growing number of record companies issuing product, even singles, in stereo, Renwick feels the WCJW-FM situation will change; he expects to be broadcasting everything in stereo by the end of the year. The FM station, the only country music station in the city, has the capacity to broadcast in stereo now. There are plans now under way for a nightly country music album showcase which will feature only stereo albums; this would be a "preview" show. "But we've got to run a station that can compete with other stations in the market . . . and thus we have to play the country hits. Right now, too few of them are available in stereo singles version."

#### WNYW to Expand

NEW YORK-WNYW, commercial shortwave radio station here, will expand programming to Europe on May 5 between 5 p.m. and 12:30 a.m.

# TV Shows Set By 2 Groups

INDIANAPOLIS - A group of nationally syndicated TV programs - including a halfhour country music show called "Sun Country"-will be produced here under an agreement just concluded between National Teleproductions here and Broadcasters Television System of Cleveland. "Sun Country" will begin airing this fall. Planned productions also include a group of specials to be shot in major U. S. and foreign cities and a series shot on the major college campuses in the U. S. Broadcasters Television Systems will act as sales and distribution arm.

#### WBAB-FM's Power

BABYLON, N. Y .- WBAB-FM, a 24-hour Hot 100 format station, will increase power to 30,000 watts June 1 and begin broadcasting in stereo, reports program director Tony James. The station is affiliated with WBAB, an AM station.

of his at the NAB convention in Washington a couple of weeks ago -Bob Badger, now manager of WMID in Atlantic City. Bob told me about the time he helped Ted get his first radio job; it was at KLAK, the Denver country music station. Bob remembers that Ted was so nervous he had to push him through the front door. ... Tony Murphy, from Australia, is now on V.'ARM in Scranton, Pa., midnight-dawn. . . . Dale Eichor has been named music director of WXCL, Peoria country music station; new men to join the station are Bob Millsap, deejay and songwriter, from KWTC, Springfield, Mo., and Don Elliott from KGBS in Los Angeles.

Jon Holiday is taking on the additional chores of programming director for KBIG, Catalina-based Los Angeles station; he'll continue doing KMBZ in Kansas City, Mo., but will move to Los Angeles it looks like. Holiday has to be considered one of the best good music (extremely "good," if you must know the truth) program directors around. . . . Steve Soul, formerly with WNOO in Chattanooga, has joined the staff

of WRMA, Montgomery, Ala., in the 2-6 p.m. slot. Steve has a newly released record on King Records titled "James Brown-A Talk With the News."

Larry Kirby of WCKY in Cincinnati is going to be general manager of country music station WOKO in Albany, N. Y.; Jack Chapman is off to a new gig. . . . Craig Scott is now with WSLR in Akron; he'd been with WTCW in Whitesburg, Ky. . . . Bob Raleigh, former morning man at WHB in Kansas City, Mo., has moved toward the setting sun and KMAK, Fresno, Calif., a country music station. . . Scott Manning has been appointed program director for the seven-station American Forces Vietnam Network. From his office at the key station studios in Saigon, he'll oversee the predominantly contemporary programming designed for the 550,-000 soldiers in Vietnam. Replacing him on the network's 8-10 p.m. program is Herb Kneeland, formerly a personality with WDIA in Memphis. Before entering the service, Scott was with WCFL, Chicago.

Billy Bass' show was the last progressive rock hangout on WMMS-FM; now the station has gone contemporary rock. "To give WIXY some competition," says promotion director Dick Conrad of WHK and WMMS-FM, both Cleveland. . . . Tom Armstrong, one of the highest rated deejays in Cleveland, resigned from WGAR after 14 years to start a 5:30 a.m. to 10 morning show at WKOK-FM, the WIXY affiliate. This is a major change for WDOK-FM, the Stereo Cleveland orchestrated sound. Previously, it featured only recorded music with prerecorded announcements by music director Wayne Mack. Filling a newly created position—operations director—at WKYC, Cleveland, May 2 will be Robert Lyons, 31, formerly program director of WONE Radio in Dayton for two years. Lyons will be second in command to general manager Dino Ianni.

# A MOVING 2

# 0-U0U<sub>G 230</sub> THE PANIC BUTTONS

A PICK BY GAVIN (BREAKING R&B AND POP)

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#### **XEGM Power Spurt**

• Continued from page 28

While there are eight Mexican stations broadcasting from Tijuana-just over the borderthere is only one r&b station which comes into this market, XERB, with a Tijuana transmitter but with offices in Los Angeles.

XEGM employs nine disk jockeys, five of whom are Span-ish. Johnson and Rick Sterling handle the r&b air tricks with Marvin Hine running two gospel shows on Sunday. Johnson is presently auditioning females for an additional DJ slot in the r&b hours. The executive explains the mix of pop singles with Mexican disks as an attempt to please the large Mex-ican-American community whic likes a taste of both musics.

#### Radio Forum Pace Set

Continued from page 28

in radio. For further details on the Forum and information about registration, write Radio Programming Forum, 9th Floor, 300 Madison Avenue, New York, N. Y. 10017. The Forum, sponsored by Billboard, is being directed by Coleman Finkle of James O. Rice Associates, one of the world's leading educational consulting firms.

APRIL 26, 1969, BILLBOARD

# José Feliciano's "Marley Purt Drive" is headed one way.

# Up

With lyrics that communicate.

With the unique Feliciano delivery.

With a great flip side, "Ole Turkey Buzzard" (theme from the new motion picture,

"Mackenna's Gold").

With millions of people watching José this coming Sunday night at 10:00 (EST) on his NBC special, "Feliciano! Very Special," sponsored by Pontiac.

You know where "Marley Purt Drive" is going. Straight toward becoming Feliciano's

biggest single yet!

# "Marley Purt Drive" «/w "Ole Turkey Buzzard" #9739

Sunday night José sings music from:



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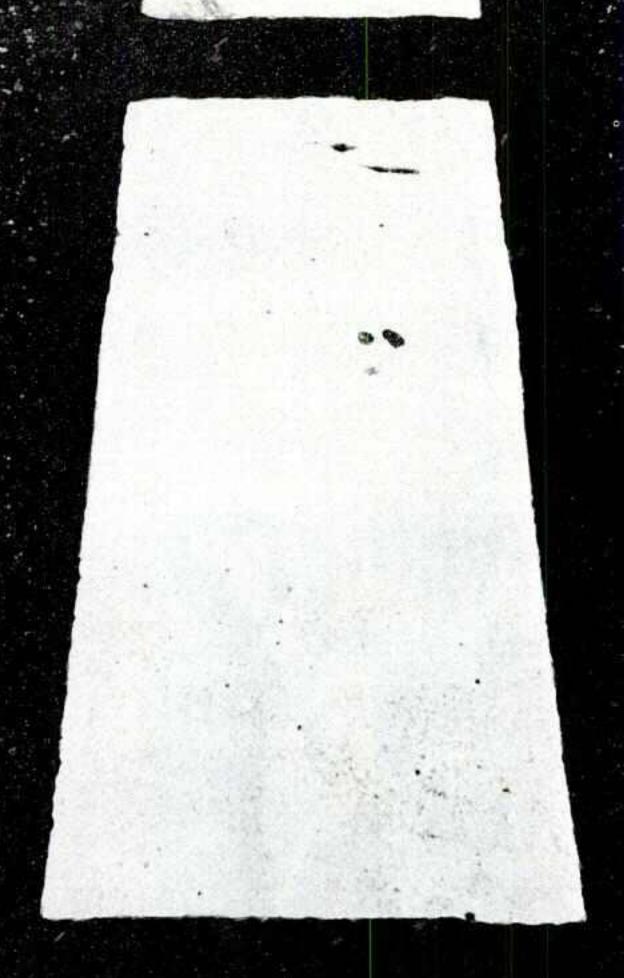


LSP-4045



LSP-3957

\*Available on Stereo 8 Cartridge Tape



**RCA Records** 

Convilanted materia

# Rhythm & Blues

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**BEST SELLING** 

Billboard SPECIAL SURVEY For Week Ending 4/26/69

# Rhythm & Blues Singles

		★ STAR Performer—Single's	registering great	est proport	ionate	upward progress this week.
This Week	Last Week	Title, Artist, Label, No. & Pub.	Weeks on Chart	This Week	Last Week	Title, Artist, Label, No. & Pub. Weeks Chart
lboard ward	<b>1</b>	IT'S YOUR THING	7	26	26	GRAZING IN THE GRASS Friends of Distinction, RCA 74-0207 (Chisa, BMI)
2	2		25.000335006	27	25	THIS GIRL'S IN LOVE WITH YOU Dionne Warwick, Scepter 12241 (Blue Seas/Jac, ASCAP)
3	4	CHOKIN' KIND Joe Simon, SS7 2628 (Wilderness, BN	(i) 5	28	41	YOU ARE THE CIRCUS  C & the Shell, Cotillion 44024 (Cotillion/Williams, BMI)
4	3	RUNAWAY CHILD RUNNIN' WILD Temptations, Gordy 7084 (Jobete, B)		29	19	MINI-SKIRT MINNIE
Û	8	IS IT SOMETHING YOU'VE GOT Tyrone Davis, Dakar 605 (Dakar, BM				Wilson Pickett, Atlantic 2611 (New Research, BMI)
6	12	I DON'T WANT NOBODY TO GIV ME NOTHING James Brown, King 6624 (Dynatone,	E 3	30	27	BORN AGAIN Sam & Dave, Atlantic 2608 (Birdees/Walden, ASCAP)
7	6	TWENTY-FIVE MILES	10	31	32	WALK AWAY Ann Peeples, Hi 2157 (Saico/Jec, BMI)
8	7	MY WHOLE WORLD ENDED	10	32	21	TRACKS OF MY TEARS Aretha Franklin, Atlantic 2603 (Jobete, BMI)
9	5	David Ruffin, Motown 1140 (Jobete, SNATCHING IT BACK	8	33	29	COUNTRY GIRL
10	10	WHEN HE TOUCHES ME (Nothin Else Matters)	698008	34	35	IT'S A MIRACLE Willie Hightower, Capitol 2226 (Too Late Music, BMI)
4	15	Peaches & Herb, Date 2-1637 (Painted Desert, BMI)  DIDN'T YOU KNOW	5	35	33	WITHOUT YOU Vernon Garrel & Marie Franklin, Venture 632 (Mikin, BMI)
-		Gladys Knight & the Pips, Soul 350 (Jobete, BMI)	57	36	36	ANY DAY NOW Percy Sledge, Atlantic 2616 (Plan Top, ASCAP)
Ø	20	AQUARIUS/LET THE SUN SHINE 5th Dimension, Soul City 772 (United ASCAP)		⑪	50	STAND Sly & the Family Stone, Epic 5-10450 (Daly City, BMI)
13	11	Diana Ross & the Supremes with the Temptations, Motown 1142 (Jobete, B		38	38	SOUL PRIDE, PART 1 James Brown, King 6222 (Golo, BMI)
山	22	DON'T TOUCH ME Bettye Swann, Capitol 2382 (Pamper,	6 BMI)	39	42	IT'S A GROOVY WORLD Unifics, Kapp K-985 (ASCAP)
由	18	TIME IS TIGHT Booker T. & the M.G.'s, Stax 0028 (East/Memphis, BMI)	4	1	_	STUFF Jeanette Williams, Back Beat 601 (Don, BMI)
16	17	SUNDAY Moments, Stang 5003 (Gambi, BMI)	3	0	-	T.C.B. OR T.Y.A. Bobby Patterson, Jetstar 114 (Jetstar, BMI)
17	13	DO YOUR THING Watts 103rd Street Rhythm Band, Rep	10	位	=	I CAN'T SAY NO TO YOU
1	37	(Wright/Gersti/Tamerlane, BMI) SEVEN YEARS	2		-	GOT TO BE LOVE Profiles, Bamboo 104 (Cachand, BMI)
19	9	I LIKE WHAT YOU'RE DOING (To	Me) . 10	44	44	TO LOVE SOMEBODY James Carr, Goldwax 340 (Rise, Aim, BMI)
Û	28	Carla Thomas, Stax 0024 (East/Memp  I CAN'T DO ENOUGH	5	1	-	(We've Got) HONEY LOVE Martha Reeves & the Vandellas, Gordy 7085 (Jobete, BMI)
21	23	Dells, Cadet 5636 (Chevis Music, BM NEVER GONNA LET HIM KNOW	6	46	47	ARE YOU LONELY FOR ME BABY C. Jackson, Motown 1144 (Webb IV, BMI)
<b>W</b>	30	Debbie Taylor, GWP 501 (Millbridge// BUYING A BOOK Joe Tex, Dial 4090 (Tree, BMI)	wrc, BMI)	仚	_	I CAN'T SEE MYSELF LEAVING YOU Aretha Franklin, Atlantic 2619 (14th Hour, BMI)
畲	31	CISSY STRUT Meters, Josie 45-1005 (Marsaint Musi	2	4	_	JUST A LITTLE BIT
24	24	ICE CREAM SONG	9	49	49	SOCK IT TO 'EM SOUL BROTHER Bill Moss, Bell B 771 (Danmo, BMI)
25	14	FOOLISH FOOL Dee Dee Warwick, Mercury 72880 (Chappell, ASCAP)	11	1	-	WE GOT MORE SOUL  Dyke & the Blazers, Original Sound 86 (Drive-in, BMI)

# "LOOK AT MARY WONDER"

LITTLE
CARL
CARLTON
BACK BEAT 603



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HOUSTON, TEXAS

# Soul Sauce



BEST NEW RECORD
OF THE WEEK

"I'VE BEEN LOVING YOU TOO LONG"

(Blue Thumb)

By ED OCHS

SOUL SLICES: Up north, for Clarence Carter, means Muscle Shoals, Ala., where Rick Hall and the blind blues singer from Montgomery drift effortlessly between soul country and the studio in a warm, working contradiction of timeless blues and the imperatives of business. Carter knows the territory and relaxes with the quiet, inside visions of driving from his Soul City record store in Montgomery, and before that, of taking the 20 miles on horseback to meet a friend. "Used to travel over the country," Carter remembers, "doing regular gigs and playing a recording of 'Slip Away' between acts way before it ever happened. People used to say, 'Play that song, you know-'Steal Away,' but I knew what they meant." Clarence Carter is southern soul, not Memphis, Nashville or even Muscle Shoals, though he has recorded in the cities now called a "sound," and played in towns that fell back into the landscape like an endless farmland fence staggering down every road—all part of the Southern landscape. For his next album, Carter will return to the blues, perhaps even recording his own version of "Dixie," which, he jokes, "I figured out how to play without hitting a single black note," adding merrily, "and in the key of C, I think." Carter also listens to country music "whenever I can," listening to the country prose of white soul and its tales of tragedy and comedy. But like Lightnin' Hopkins, Texas blues man, Carter prefers the ease of Montgomery and afternoons in his record store "where you can always find me or find out where I am and when I'll be back." . . . British blues singer John Mayall wrote in the Melody Maker of his American tour: "While in Detroit I learned that while all this so-called blues scene was wailing on at the Grade (Ballroom), Eddie Kirkland was working as a laborer on a construction gang pushing a wheelbarrow full of cement." Adds Mayall, one of the catalyst who returned blues to its own country through his scholarship and sincere blues interpretations, "I visited Magic Sam (blues boss of Chicago's West Side) and had very enlightening conversations with him on the subject of the best Negro blues talent being suffocated in America today and the need for some kind of revolution." While on tour, Mayall stopped in Champaign, Ill., to gather information on J. B. Lenoir to be included in material for his upcoming Crusade label.

FILETS OF SOUL: Rock revivalists can put Bobby Freeman ("The Swim" and "The Duck") through the before-and-after test when he introduces his first Double-Shot release, "Everybody's Got a Hang Up," on the "Dick Clark Show," Saturday (26). . . . Also on the label, Brenton Wood has been voted by Mexco's Pop magazine as the top pop soul singer of 1968. And the Senor Soul instrumental group has recorded a version of the Isley Brothers' "It's Your Thing" disk, certified last week as a million seller. . . . Sheldon Harris, blues editor of Jazz & Pop magazine, will speak on "The Nature of the Blues" at the International Center in New York, 18 West 48th Street, Friday (25) at 8 p.m. and again at Alfred University on July 10. The talk is free of charge. . . . Sonny Limbo of Chattanooga Recording Studio in Tennessee claims to have a staff of southern soul musicians to rival the best. Interested artists, producers and labels can call (615) 629-5916 for more information on the brand-new studios. . . . Atlantic's Cotillion label is distributing a new single, "Black Is Black," by Dale Kahr & Christy Boughn on the Foggy Love label in Brimingham, Ala. . . . Jazz saxman Eddie Harris returns for an encore engagement at the Village Gate for two days, starting Friday (25). . . Little Johnny Taylor was awarded an \$8,600 settlement from the James Brown Enterprises for unpaid personal appearances. . . . The Fellas, who backed up David Ruffin during the his brief Motown rebellion, have regrouped and are appearing at the Flag Ship in Union, N. J., until Wednesday (23). In the group are Johnny Williams, brother of the Temptations' Paul Williams, and Jiggs Franklin, brother of the Temps' great bass, Mel Franklin. They will record for the Semini Star label. The Delphonics have recently returned from a 10-day tour of Germany. . . . Marvin Gaye's "I Heard It Through the Grapevine" is the top disk in England. The Temps' "Get Ready" oldie is also on the British charts. . . . Soul food at Soul East, 317 East 79th Street, hosted by Dick (Bishop) Simpson of Gospel Records and agent John Criner, whose wife Effie Smith still reads Soul Sauce. Do you?

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# Peggy Scott & Joso Benson

# "Soul Sounds That Sell From Na hville"

# "Every Little Bit Hurts"

Peggy Scott

# "Eternally"

SSS-768 JoJoBenson

# "I Want To Love You Baby"

SSS-769
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#### 'RENEE PERRI'

is what's happening in the music business and "SOUL-VILLE RECORDS" is where the action is . . . Renee's latest disk "LOVE'S NOT WHAT IT USE TO BE" is getting national attention . . . distributors, contact SOULVILLE REC-ORDS, 2308 N. 6th Street, Harrisburg, Pa. Dee Jays, write BRITE STAR PROMOTIONS. 209 Stahlman Bldg., Nashville, Tenn.

#### 'Soul Bowl' Will **Aid Ghetto Cause**

NEW YORK — "Soul Bowl

Other artists who will appear at the fund-raising festival include Ray Charles, Sam & Dave, Percy Sledge, Jimmy Witherspoon, Johnny (Guitar) Watson, Redd Foxx and Dave & Vee. One evening of the "Soul Bowl" will be devoted to gospel music and feature the Staple Singers, Clara Ward, the Swan Silvertones, the Dixie Hummingbirds, the Soul Stirrers, the Rev. James Cleveland and the Davis Sisters.

The show, also aimed at promoting lending institutions which aid small businesses, was organized by the International Afro Musical and Cultural Foundation, of which Miss Franklin's father, Rev. C. L. Franklin, is president.

'69," a three-day benefit featuring Aretha Franklin, will be held in the Houston Astrodome in Texas, June 13-15, to raise money to promote low-cost housing in the nation's ghettos.

# 45UNDAY44

MOMENTS



We'd like to take this opportunity to thank Mr. George Lorenz in Buffalo, N.Y. on WBLK and all our radio friends for your support.

Best Regards,

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#### **BEST SELLING**

# Rhythm& Blues

\* STAR Performer-LP's registering greatest proportionate upward progress this week.

* SIAK	Performer-LP's registering great
This Last Week Week Title, Artist, Lab	el, No. & Pub. Weeks on Chart
CLOUD NINE .   Temptations, Gord	y GLPS 939 (\$)
2 2 SOUL '69 Aretha Franklin,	Atlantic 8212 (S)
3 ICE MAN COME Jerry Butler, Merc	TH
7 SOULFUL Dionne Warwick, S	cepter 573 (S)
5 4 TCB Diana Ross & the Temptations, Moto	Supremes with the wn MS 682 (S)
8 STONE SOUL Mongo Santamaria	, Columbia CS 9780 (S)
7 5 LIVE AT THE CO Temptations, Gord	PA
17 SOUND OF SEXY Delphonics, Philly	SOUL
9 9 PROMISES, PRO	MISES
10 10 WHO'S MAKING Johnny Taylor, Sta	
11 11 SOULFUL STRUT Young-Holt Unlimit	ed, Brunswick BL 754144 (S)
	SON & THE MIRACLES—
	'M BLACK AND I'M 
	THE SUPREMES JOIN NS21
15 23 THE WORM Jimmy McGriff, So	lid State SS 18045 (S)
16 18 UPTIGHT Soundtrack, Stax	STS 2006 (S)
17 16 ALWAYS TOGETH Dells, Cadet 822 (	ER 9 S)
18 15 HEY JUDE Wilson Pickett, At	lantic SD 8215 (S)
19 19 FOR ONCE IN M' Stevie Wonder, Ta	Y LIFE
20 20 JAMES AT THE A King (No Mono); 1	POLLO, VOL. 2
21 CAN I CHANGE Tyrone Davis, Dak	MY MIND
22 14 I HEARD IT THR Marvin Gaye, Tam	OUGH THE GRAPEVINE .28 la TS 285 (S)
32 FOR ONCE IN M O.C. Smith, Column	IY LIFE 6 bia CS 9756 (S)
24 26 BEST OF SAM & Atlantic, SD 8218	DAVE 9
25 28 HICKORY HOLLE	R REVISITED

This Week	Last Week	Title, Artist, Label, No. & Pub. Weeks on Chart
26		THE DYNAMIC CLARENCE CARTER10 -Atlantic SD 8199 (S)
27	27	BEST OF PERCY SLEDGE 8 Atlantic, SD 8210 (S)
28	24	FOOL ON THE HILL
29	38	SILVER CYCLES
30	25	SILK 'N SOUL
愈	39	MOTHER NATURE'S SON
32	29	IT'S TRUE! IT'S TRUE!
33	31	LOVE CHILD
34	30	GREATEST HITS
35	33	ON TOP 9 Willie Mitchell, Hi SHL 32048 (S)
18	41	SAY IT LOUD
创	-	BLOOD, SWEAT & TEARS
1	=	SHAPE OF THINGS TO COME
1		SOUNDTRACK 1 Charles Lloyd, Atlantic SD 1519 (S)
仚	45	NANCY
41	34	THIS IS MY COUNTRY
42	42	JOE SIMON SINGS
43	43	GREATEST HITS  Jackie Wilson, Brunswick BL 754140 (S)
44	44	BAYOU COUNTRY 4 Creedence Clearwater Revival, Fantasy 8387 (S)
由	_	IT'S YOUR THING Isley Brothers, T-Neck TNS 3001 (5)
46	48	HER YOUNG THING
仚	-	SOFT AND BEAUTIFUL 1 Aretha Franklin, Columbia CS 9776 (S)
48	35	SLOW DRAG
49	50	HOWLIN' WOLF
1	200	'NUFF SAID

Billboard SPECIAL SURVEY For Week Ending 4/26/69

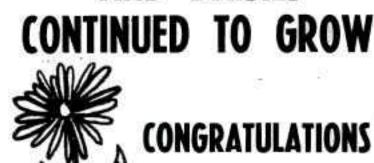
#### Nat'l Record Sales Servicing Schools

NEW YORK-National Record Sales, headed by Reginald M. Jervis, is servicing 37 schools in the metropolitan area with lunch-hour and post-school disk programs, supplying the schools with free records from labels for in-school airing.

Promotional tie-ins with neighborhood record stores are also set up by Jervis, who claims a weekly audience of 25,000 pupils. Already subscribing to the service are Atlantic, Buddah, Curtom, All-Platinum, Diamond, Stang, Stroud Productions, Sue, T-Neck and Jewel record companies.

Inquiries should be directed to Jervis at (212) BA 7-9493.

### NICK ASHFORD - - - VALERIE SIMPSON --- AND DAISIES



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All I need
Eddie Holland, Frank Wilson,
R. Dean Taylor
Jobete Music Co., Inc.

Apples, peaches, pumpkin pie Maurice Irby Jr. Akbestal Music, Inc. Act Three, Inc. Patrick Bradley Music Corp.

Baby I love you Ronny Shannon Fourteenth Hour Music, Inc.

Chain of fools

Don Covay

Fourteenth Hour Music, Inc.

Pronto Music, Inc.

Cold sweat

James Brown, Alfred Ellis

Dynatone Publishing Co.

Cowboys to girls
Leon A. Huff, Kenneth Gamble
Razor Sharp Music
Double Diamond Music Co.
Blockbuster Music, Inc.

Dance to the music Sylvester Stewart Daly City Music

(Sittin' on) the dock of the bay Otis Redding, Stephen Cropper East/Memphis Music Corp. Time Music Co., Inc. Redwal Music Co., Inc.

Expressway to your heart Leon A. Huff, Kenneth Gamble Double Diamond Music Co. Downstairs Music Co.

Funky Broadway
Lester Christian
Drive-In Music Co., Inc.
Routeen Music

Funky street
Arthur Conley, Earl Simms
Redwal Music Co., Inc.
Time Music Co., Inc.

Here we go again Russell Steagall, Donnie Lanier Dirk Music

Honey chile
Richard T. Morris,
Sylvia Moy
Jobete Music Co., Inc.,

The horse Jesse James Dandelion Music Co. Jamesboy Publishing

I got the feelin'
James Brown
Toccoa Industries, Inc.
Lois Publishing Co.

I heard it through the grapevine Barrett Strong,

Norman Whitfield Jobete Music Co., Inc.

I second that emotion William Robinson Jr., Alfred Cleveland Jobete Music Co., Inc.

I thank you David Porter, Isaac Hayes East/Memphis Music Corp. Pronto Music, Inc.

I was made to love her Henry Cosby, Sylvia Moy, Lulu Hardaway, Stevie Wonder Jobete Music Co., Inc.

I wish it would rain Rodger Penzabene, Barrett Strong, Norman Whitfield Jobete Music Co., Inc.

If you can want William Robinson Jr. Jobete Music Co., Inc.

La-la means I love you Thomas Bell, William A. Hart Nickel Shoe Music Co., Inc. Bell Boy Music

A natural woman
Gerry Wexler, Gerry Goffin,
Carole King
Screen Gems—
Columbia Music, Inc.

Reflections
Eddie Holland, Lamont Dozier,
Brian Holland
Jobete Music Co., Inc.

Respect
Otis Redding
East/Memphis Music Corp.
Time Music Co., Inc.
Redwal Music Co., Inc.

achieveme awards

the most performed rhythm and blues songs in the BMI repertoire for the period from July 1,1967 to June 30,1968.

Shoo-be-doo-be-doo-da-day Henry Cosby, Sylvia Moy,

Stevie Wonder Jobete Music Co., Inc. Since you've been gone

(Sweet, sweet baby)
Aretha Franklin, Ted White
Fourteenth Hour Music, Inc.
Cotillion Music, Inc.

Skinny legs and all Joe Tex Tree Publishing Co., Inc.

Soul finger
Jimmy King, Ben Cauley,
James Alexander,
Phalon Jones,
Carl Cunningham,
Ronnie Caldwell

Soul man
David Porter, Isaac

David Porter, Isaac Hayes East/Memphis Music Corp. Pronto Music, Inc.

East/Memphis Music Corp.

Soul serenade Curtis Ousley, Luther Dixon Kilynn Music Publishing, Inc. Vee Ve Music Corp.

Sweet inspiration
Dewey Lindon Oldham Jr.,
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Take time to know her

Steve Davis Al Gallico Music Corp.

Think

Aretha Franklin, Ted White Fourteenth Hour Music, Inc.

**Tighten up**Billy H. Buttier, Archie Bell
Cotillion Music, Inc.
Orellia Publishing

When you're young and in love Van McCoy Wren Music Co., Inc.

Your precious love Nickolas Ashford, Valerie Simpson Jobete Music Co., Inc.

You're my everything Norman Whitfield, Rodger Penzabene, Cornelius Grant Jobete Music Co., Inc.

All the worlds of music for all of today's audience



# Classical Music

### Telefunken 3-LP Sets on M-H

NEW YORK — Two Telefunken three-LP sets are being released by McGraw-Hill Records this month. One package, in the Das Alte Werk series, contains Bach's "Mass in B Minor." The other has Hindemith's complete "7 Kammermusiken."

The two Argo albums contain disk premiere's, as the Aeolian Quartet have a pairing of string quartets by Nicholas Maw and Hugh Wood, and Grayston Burgess conducts Richard Davy's "Passion According to St. Matthew." The latter features Ian Partridge, Christopher Keyte, the Purcell Consort of Voices, and the Choristers of All Saints, Margaraet Street.

Raymond Leppard and the English Chamber Orchestra have a coupling of Couperin and Marc-Antoine Charpentier on L'Oiseau-Lyre. Gaston Litaize has a Societe Française du Son recital at the opening of the organ at the Abbey Church at Solesmes on Oct. 22, 1967. The recital includes pieces by Sweelinck, Clerambault, Buxtehude and Bach.

The Hindemith package fea-

The Hindemith package features cellist Anner Bylsma, violinist Jaap Schroeder, violist Paul Doktor, organist Albert de Klerk, and Joke Vermeulen on viola d'amore, with Concerto Amsterdam.

Also on Telefunken is a program of march music from the Brandenburg - Prussian Court from 1685-1823 with the Wind Band of Army Music Corps No. 6, Hamburg, under Major Johannes Schade.

Soloists in the Bach mass are sopranos Rotraud Kansmann and Emiko Iliyama, contralto Helen Watts, tenor Kurt Equiluz and bass Max van Egmond. Nikolaus Harnoncourt conducts the Concentus Musicus, Vienna. Schroeder conducts the Concerto Amsterdam in a Bach cantata album featuring Miss Hansmann, Miss Watts, Equiluz, Van Egmond, the Monteverdi Choir of Hamburg under Juergen Juergens, and the Amsterdamer Kantorei.

Another Das Alte Werk album features 14th century choral work, including motets of Philippe de Vetry, and the anonymous "Missa Tournai" of 1330 performed by Konrad Ruhland and Capella Antiqua. Completing the Das Alte Werk titles is an organ recital by Herbert Tachezi on the Great Festival Organ in the Collegiate Church Basilica of Klosterneuburg near Vienna.

### Met Opera Begins Spring Tour Rolling in Boston April 21

BOSTON — The 82nd annual Metropolitan Opera spring tour begins at the War Memorial Auditorium here on Monday (21) with Verdi's "II Trovatore" featuring soprano Martina Arroyo, tenor James McCracken, mezzo-soprano Irene Dalis, and baritone Sherrill Milnes, Zubin Mehta conducting.

The six-week tour will cover seven cities. In addition to "II Trovatore," another new production, Richard Strauss' "Der Rosenkavalier" also is scheduled for all seven cities. Listed for six performances each are Cilea's "Adriana Lecouvreur," Puccini's "La Boheme," and Verdi's "Rigoletto." Gounod's "Faust" and Rossini's "II Barbiere di Siviglia" will be heard five times each.

Other tour dates are Cleveland's Public Auditorium, April 28-May 3; Atlanta's Civic Auditorium, 5-10; Memphis' Municipal Auditorium, 12-14; Dallas' State Fair Park, 15-17; Northrup Memorial Auditorium, University of Minnesota in Minneapolis, 19-24, and Detroit's Masonic Auditorium, 26-31.

Among the other artists scheduled for tour performances are sopranos Renata Tebaldi, Regine Crespin, Anna Moffo, Roberta Peters, Lucine Amara, Judith Raskin, Gabriella Tucci, and Radmila Bakocevic; mezzosopranos Regina Resnik, Nell Rankin and Rosalind Elias; tenors Franco Corelli, Gianni Raimondi, Luigi Alva, Barry Morell and John Alexander; baritones Cornell MacNeil, Mario Sereni, Frank Guerrera, Anselmo Colzani and Morley Meredith; basses Cesare Siepi, Giorgio Tozzi, Otto Edelmann, Bonaldo Giaiotti and John Macurdy; and conductors Fausto Cleva, Alain Lomard, Franz Allers and Carlo Franci.

The company returns to the Metropolitan Opera House on June 2 for a one-week June Festival, which, in addition to the other tour artists, will include a performance of Puccini's "Madama Butterfly," with soprano Dorothy Kirsten in the title role and George Schick conducting.

# 10 in Final of Met Audition

NEW YORK — Ten young singers gained the finals of the Metropolitan Opera Auditions on April 11 at the Metropolitan Opera House. The finalists each received \$2,000 awards. The finals are scheduled for Nov. 2.

Semi-finals winners were sopranos Margaret Garrett, Eugenie Chopin Watson, Elaine Cormany, Gilda Cruz Romo, Kristi Vensand and Mary Foster Strebing; mezzo-soprano Frederica von Stade; tenor Perry Price; baritone Fernando Barbarino; and bass-baritone James T. Johnson.

Miss Von Stade, Miss Venand, soprano Barbara Hocher, and mezzo-soprano Maria Ewing also were invited to join the Metropolitan Opera Studio. There were 23 semi-finalists.

> Say You Saw It in Billboard

# Kagel Works In DGG Set

NEW YORK — An album of new works by Mauricio Kagel is included in the five-set Deutsche Grammophon release this month, the first for DGG since it left MGM for the new American Polydor.

Herbert von Karajan and the Berlin Philharmonic have albums of Handel and Rossini. Karl Boehm conducts the Berlin in a Mozart symphonic LP. Organist Karl Richter plays a Bach program.

The Kagel pressing, part of DGG's Avant Garde series, pairs his "Match for Three Players" featuring percussionist Christoph Caskel, and cellists Siegfried Palm and Klaus Storck with the "Music for Rennaissance Instruments" with the Collegium Instrumentale conducted by Kagel. Under the new setup, DGG will continue to use the same distributors as previously.



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Billboard SPECIAL SURVEY For Week Ending 4/26/69

Week	Week	4
board ward		TRANS-ELECTRONIC MUSIC PRODUCTIONS INC. PRESENTS SWITCHED ON BACH
2	2	Walter Carlos/Benjamin Folkman, Columbia MS 7194 (S) SOUNDTRACK: 2001—A SPACE ODYSSEY
3	3	MGM (No Mono); SIE 13 ST (S) MOZART CONCERTOS 17 & 21 (Elvira Madigan)
87/6/		Anda/Camerata of the Salzburg Mozarteum Academica (Anda), DGG (No Mono); 138 783 (S)
4	4	HOROWITZ ON TELEVISION  Vladimir Horowitz, Columbia (No Mono); MS 7106 (S)
5	5	MY FAVORITE CHOPIN
6	8	GRIEG: CONCERTO IN A MINOR/LISZT CONCERTO NO. 112 Van Cliburn, Philadelphia Orch. (Ormandy), RCA Red Seal LSC 3065 (S)
7	17	SELECTIONS FROM 2001: A SPACE ODYSSEY
8	13	BERNSTEIN'S GREATEST HITS
9	9	Boston Pops (Fiedler), RCA Red Seal (No Mono); LSC 3041 (S)
10	15	CHOPIN: SONATAS 2 & 3
11	7	GOUNOD: ROMEO & JULIET (3 LP's) Freni/Corelli/Various Artists/Paris Opera Orch. (Lombard), Angel SCL 3733 (S)
12	20	ANTIPHONAL MUSIC OF GABRIELLI Chicago, Cleveland and Philadelphia Brass Ensembles, Columbia MS 7209 (S)
13	6	New Philharmonia Orch. (Buketoff), RCA Red Seal LSC 3051 (S)
14	10	TCHAIKOVSKY: SYMPHONY NO. 6 Philadelphia Orch. (Ormandy), RCA Red Seal LSC 3058 (S)
15	11	BELLINI & DONIZETTI HEROINES
16	12	BERLIOZ: ROMEO & JULIET (2 LP's)
17	16	ROYAL FAMILY OF OPERA (3 LP's)
18	14	CHOPIN: PIANO CONCERTO NO. 2  Rubinstein/Philadelphia Orch. (Ormandy), RCA Red Seal LSC 3055 (S)
19	21	R. STRAUSS: ALSO SPRACH ZARATHUSTRA
20	18	TCHAIKOVSKY: CONCERTO NO. 1  Van Cliburn, Kondrashin, RCA Red Seal LM 2252 (M); LSC 2252 (S)
21	19	BACH: ORGAN FAVORITES, VOL. 1  E. Power Biggs, Columbia ML 5661 (M); MS 6261 (S)
22	23	BARBER: SCENES FROM ANTONY AND CLEOPATRA/ SUMMER OF KNOXVILLE 1915 8 Price/New Philharmonia Orch. (Schippers), RCA Red Seal
23	25	JOY OF MUSIC (2 LP's)
24	22	New York Philharmonic (Bernstein), Columbia M2X 795 (5)  DELIBES: LAKME (3 LP's)  Sutherland/Various Artists/Monte Carlo Opera Orch.
25	27	(Bonynge), London OSA 1391 (S)  CLAIR DE LUNE (3 LP's)
26	24	GLORY OF GABRIELLI 60
27	37	E. Power Biggs/Various Artists, Columbia (No Mono); MS 7071 (S) CONCERTOS BY MOONLIGHT 9 Entremont/New York Philharmonic (Bernstein)/Philadelphia
28	29	Orch. (Ormandy), Columbia MS 7197 (S) IVES: SYMPHONY NO. 7/SCHUMANN: NEW ENGLAND TRYPTYCH 7
29	30	Philadelphia Orch. (Ormandy), RCA Red Seal LSC 3060 (S) VERDI: REQUIEM (2 LP's)  Various Artists/Vienna Philharmonic (Solti), London
30	35	OSA 1275 (S) STRAUSS: ALSO SPRACH ZARATHUSTRA Chicago Symphony (Reiner), RCA Red Seal LM 2609 (M);
31	34	LSC 2609 (S) CATALANI: LAWALLY (3 LP's) Tebaldi/Del Monaco/Various Artists/Monte Carlo
32	32	Opera Orch. (Cleva), London OSA 1392 (S) BRUCKNER SYMPHONY NO. 7  Philadelphia Orch (Ormandy) PCA Red Seal LSC 3057 (S)
33	33	Philadelphia Orch. (Ormandy), RCA Red Seal LSC 3057 (S)  A LYRIC TENOR, VOL. 2
34	26	SATIE: PIANO MUSIC, VOL. 1
35	28	BEST OF FRANCO CORELLI 9 Capitol SBAO 8703 (S)
36	36	R. STRAUSS: DIE FRAU OHNE SCHATTEN (4 LP's)
37	31	Richmond SRS 64503 (S) TELLEMANN: FOUR CONCERTOS FOR DIVERSE INSTRUMENTS . 5 Various Artists, Philadelphia Orch. (Ormandy), PCA Pod Seed ISC 2057 (S)
38	_	RCA Red Seal LSC 3057 (S) BEETHOVEN SYMPHONY NO. 5  New York Philharmonic (Bernstein), Columbia ML 5868 (M); MS 6468 (S)
39	40	IN THE CLASSIC STYLE
40	39	A JOHN McCORMACK COLLECTION OF ARIAS, DUETS & SONGS. 6 Victrola VIC 1393 (M)

### FROM THE FOUNDATIONS

### to the Skies

By ROD HARROD

"The Foundations are one-hit wonders," they all said, when the band's first-ever recording, "Baby, Now That I've Found You," hit the No. 1 spot in Britain and nearly 20 other countries around the globe-selling 3,500,000 copies on the way. "They" being the mysterious little wizards of intelligence the pop pundits.

That was 18 months ago. Since then the Foundations have rocketed to international stardom and are now classed as one of the top five bands in the world, with assured success for the next 10 years. They are one of the few bands who can claim the 100 per cent success of every one of their single records making the British Top 30.

The story of how the band was discovered, pennyless, in a basement coffee club in London's Westbourne Grove, by property tycoon and record shop owner Barry Class, is now a household tale.

The way that the then virtually unknown young record producer and songwriter, Tony Macaulay, came to record the group, has also been filed in the annals of pop. Also known is the way it took 10 weeks for "Baby, Now That I've Found You" to even enter the British charts before it started to climb to the coveted No. 1 spot.

This takes us on to the period between "Baby" and the time of writing. The time during which "they" claimed the band would fall into complete oblivion without another hit.

This didn't happen. The Foundations answered the cynics with "Back on My Feet Again," and then - while they toured America - entered the charts again with "Any Old Time You're Lonely and Sad."

On returning from the States, the band entered a summer season of cabaret in Britain. This was the opportunity; the band had really to sit back and assess their position, their sound, and their future. Reflecting on the situation, the boys all agreed they would not envy anybody else the situation in which they had been placed, with their first record making the No. 1 spot. Suddenly they were hoisted from the status of an unknown support band into considerable success. This same support band was expected, in one sense rightly, to be a star attraction overnight.

So throughout the summer of 1968, they worked on their act, grooming and polishing, cutting and substituting. In the process the group decided to cut from eight members to seven, by dropping one saxophone player. They also decided that the type of soul numbers of which their act largely consisted, would only remain popular for a limited time. Here the musicians met with certain obstacles in that their lead singer preferred doing their old type of material. So, quite amicably, the band and the singer parted company.

The cynics' ears picked up. The "told you so's," and "that's the end of the Foundations," were heard in every corner of the music business.

Undaunted, the six boys-Tony Gomez (organ), Peter



Macbeth (bass guitar), Allan Warner (lead guitar), Eric Allendale (trombone), Pat Burke (saxophone) and Tim Harris (drums) —auditioned some 200 vocalists. From this many and varied collection of warblers came Colin Young, who hailed from Barbados.

Into the recording studios they went in November and produced "Build Me Up Buttercup." The cynics hid their faces once and for all as far as the Foundations are concerned. Now it can be said-"The Foundations live; long live the Foundations."

They are a band who has gone through all the motions of success and failure and survived to experience even greater success.

"Build Me Up Buttercup" has already outsold "Baby, Now That I've Found You" in over 30 countries in the world, including making the No. 1 spot in America, Canada, Australia, New Zealand and Singapore.

They immediately came through with "In the Bad, Bad Old Days (Before You Loved Me)" which already looks like outselling even "Build Me Up

Buttercup." They embarked last week on their second tour of America where they currently have the honor of being the only British group since the Beatles to have two singles in the U. S. Top 50 at the same time.

### **Band to Cut in Detroit**

This would be the first time that the Foundations have recorded outside Britain, Plans were made for the band to record in America during their first tour last year but they had to be shelved.

It is understood that the likely time that the record would be cut would be on May 18 and 19 but at this stage nothing had been finalized. Their ace songwriter and record producer, Tony Macaulay, would fly to Detroit from London especially

for the session.

Their is every chance that the band's next single will be a ballad - a Tony Macaulay/John Macleod composition, "No Place on Earth Could Find You." This would be the first time that the Foundations have broken away from their "happy music" formula and it is understood that the excellent reception several ballads by the band received on their recent British theater tour, is the reason for considering this decision.



Tony

Eric

Allan

Pat

Tim

Peter & Colin

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### Foundations Embark On U.S. Tour No. 2

The seven-man Foundations band arrived at Kennedy Airport, New York, Wednesday (16) to start their second coastto-coast stint of the American continent. With them on their Air-Lingus flight were their two personal assistants, their manager Barry Class and his wife Sylvia, who handles the group's radio and TV promotion.

The band opened their sixweek tour at New York's Fillmore East on April 18 and 19. The band was last in the United States in May-June of last year, with their eight-piece line-up and the original vocalist. On this occasion they did extremely good business but the advance bookings for this tour, enhanced by their last two outstanding singles, indicate it will be a sellout wherever the tour plays.

The Foundations seem to have found a niche whereby they appeal to all ages of the music public. They do not pretend to play soul or rhythm and blues music but describe their sound as "happy music." Yet they manage to retain a leaf to their music which enables them to generate the excitement achieved by soul acts and yet appeal to the more commercial music lover.

Other dates on their current U. S. tour include: State University of New York (April 20), Honka - Monka Club, Long Island City (April 23); The Ark, Boston, Mass. (April 24, 25 and 26); Tuesday's Discotheque,-Scranton, Pa. (April 27).

In May the band visits the State University of New York,

Brockport (2): Junior College of Albany, N. Y. (3); Keene State College, New Hampshire (4); Bridgewater State College. Mass. (5); Electric Theatre, Pittsburge, Pa. (7); University of Toledo, Ohio (8); Moravian College, Bethlehem, Pa. (9); University of Rhode Island, Providence, and Norwich University, Northfield, Vt. (10); Olivet College, Mich. (15); Grande Ballroom, Detroit, Mich. (16-17). They play six days at the Whiskey-a-Go-Go Club, Los Angeles, from May 21 through 26 and play the Concourse, San Diego, Calif., on May 28.

The band end their American tour at the Fillmore West on May 29 through June 1, returning to Britain on June 2.



IT WAS definitely the pop wedding of the year when Foundations' organist Tony Gomez married 19-year-old Yvonne Shaw in London at the begining of January-for the couple took their pet python, Julias, along to the ceremony. Tony claims that the snake is an excellent pet to have around his London apartment. We wonder is he will change his mind shortly because he has announced that he expects to be a father at the end of this year.

# 250,000 Advance On Unmade Album

Such is the success record of the Foundations that wholesalers and retailers throughout the world have backed their judgment in the group producing nothing but first-class material by placing orders amounting to over 250,000 before the album is even cut. At the time of going to press this figure was going up in leaps and bounds because of the rumors that the album tracks cut in London were some of the best even the Foundations had ever cut.

Certainly this LP is the most ambitious recording project the band has undertaken to date. Not only is the album ambitious but the work involved extremely strenuous. The boys had been working at such a tight schedule on a British theater tour that the only time available for the album to be cut was two weeks immediatley prior to their North American tour.

Their British recording company, Pye, allocated their studios for the complete period to the band and they commenced the backbreaking task of cutting the album from routining to recording at the rate of 14

(Continued on page 60)

### 10 MIL. SALES ON 4 SINGLES

Just before the Foundations left Britain for America, Pye Records announced that the sales of their first four singles, "Baby, Now That I've Found You," "Back on My Feet Again," "Any Old Time You're Lonely and Sad" and "Build Me Up Buttercup," had exceeded 10 million world-wide sales. This is a phenomenal achievement. It is confidently expected that the world sales of "In the Bad, Bad Old Days (Before You Loved Me)" will bring this figure to around the 14 million mark. With the sales of extended play and long play records the Foundations will then have sold nearly 20 million records in 20 months as recording

**British Group** Second in U. S. Singles Sales

The Foundations are currently the top British single sellers in America so far this year and are only fractionally behind the top American seller, Tommy James and the Shondells. In a points survey compiled by taking the number of weeks any records by a particular artist have been in the American charts, the Foundations look like hitting the top spot because of the strength of sales currently being experienced by their single "In the Bad. Bad Old Days (Before You Loved Me)."

The band occupies a similar No. 2 position in the British points survey. The current success of "In the Bad, Bad Old Days (Before You Loved Me)" in the British charts assures the band of taking over the No. I spot in the British points table within the next two weeks.

America and Britain are just two of the countries where the Foundations are rated as the most exciting thing to emerge on the pop music scene in the last two years. They are the first British act since the Beatles to have the honor of two successive single records in the American Top 50 at the same time. This is undoubtedly just the beginning-or may we suggest the foundation-of what is to be expected during the coming months - an avalanche of hits from this multi-talented, multi-racial band.



THREE OF the Foundations are getting a name for themselves in another field from music. At home in England when they do get time to relax from recording and touring Allan Warner, Peter Macbeth and Tony Gomez can often be seen playing football for a team of show business players known as the Top Ten Eleven. Allan and Peter are pictured with British songwriter Barry Mason (left) at one of the matches.

### Down Under for Yule -New Year in Far East

For the first time ever the Foundations are expected to be away from Britain for Christmas and the New Year. On their own request an Australian tour is being lined up which is due to start in mid-December, immediately following the band's British bill-topping tour.

Explained trombonist Eric Allendale: "Although Christmas is a traditionally family time when it is nice to be at home, we all feel we should make every attempt to visit all the countries where our records have been successful, during the next 12 months. This is the only time when we can get to Australia and anyway we've all heard about eating Christmas dinners on the beach with the temperature rising in the 90's and we'd like to try it!"

The band is expected to fly to Melbourne on Dec. 11. They will tour Australia until the end of the month when they fly on to Singapore for concerts there. From Singapore the Foundations visit other Eastern countries including Hong Kong and the Philippines.

The Foundations are then due to return to Britain at the beginning of February-not to rest, but once again record.

### A Major Television Series Planned for the Foundations

The Foundations are expected to star in their own TV series shortly. Negotiations are already in an advanced stage between the band's manager, Barry Class, and a British TV com-

If the deal is completed the band will shoot the pilot to the series on their return to Britain in June. Although the shows would be shot primarily for British screening they would be available for TV screening throughout the world. Class has already received one substantial offer to purchase the series depending on the outcome of the pilot, from a major American network. A number of other countires have indicated their interest already in the series which would be shot in color.

The format has as yet not been finalized but it is likely that guest stars from all over the world would appear as well as the boys being featured individually and as a band. It is not known whether the Foundations would be required to act in the series. A number of offers for the band to appear in full-length movies have been turned down by the Foundations' manager because of the unsuitability of the scripts.

Should the pilot be successful the biggest difficulty would then be to find the time for the band to shoot the series. At the present time the Foundations are committed to tour until the spring of 1970.

"It would obviously depend on the amount of money involved as to whether we would cancel tours to make the series," explained their manager, Barry Class. "The boys are very keen to make a TV series and it was taken up by a number of countries it would enable them to be seen by a lot more people than

in personal appearances. But the band also likes traveling around the world and meeting the people who have bought their records personally."

A color short film was shot at the time of photographing the Foundations in convict uniforms for the cover of their forthcoming album and this is being made available to countries throughout the world.

### BAND IN KEY TOUR OF **EUROPE THIS SUMMER**

The Foundations' first appearances in Europe outside Great Britain are currently being set up in the form of a major five-week tour this summer.

The band's agent, Jim Dawson of First Class Agency, London, is currently setting up the tour which is due to start on July 1. four weeks after they return from their current American tour.

The Foundations will appear in Belgium from July 1 to July 4 when they will travel to Holland for their own television spectacular

and theater and club dates lasting one week. On July 10 they will start a three-week tour of Germany, appearing on a number of television shows and at clubs and in their own concerts. They will travel to Switzerland on July 27 and appear in that country until the end of July.

Another television spectacular is being lined up for the band in Austria where they will be from Aug. 1 to 3 prior to a week-

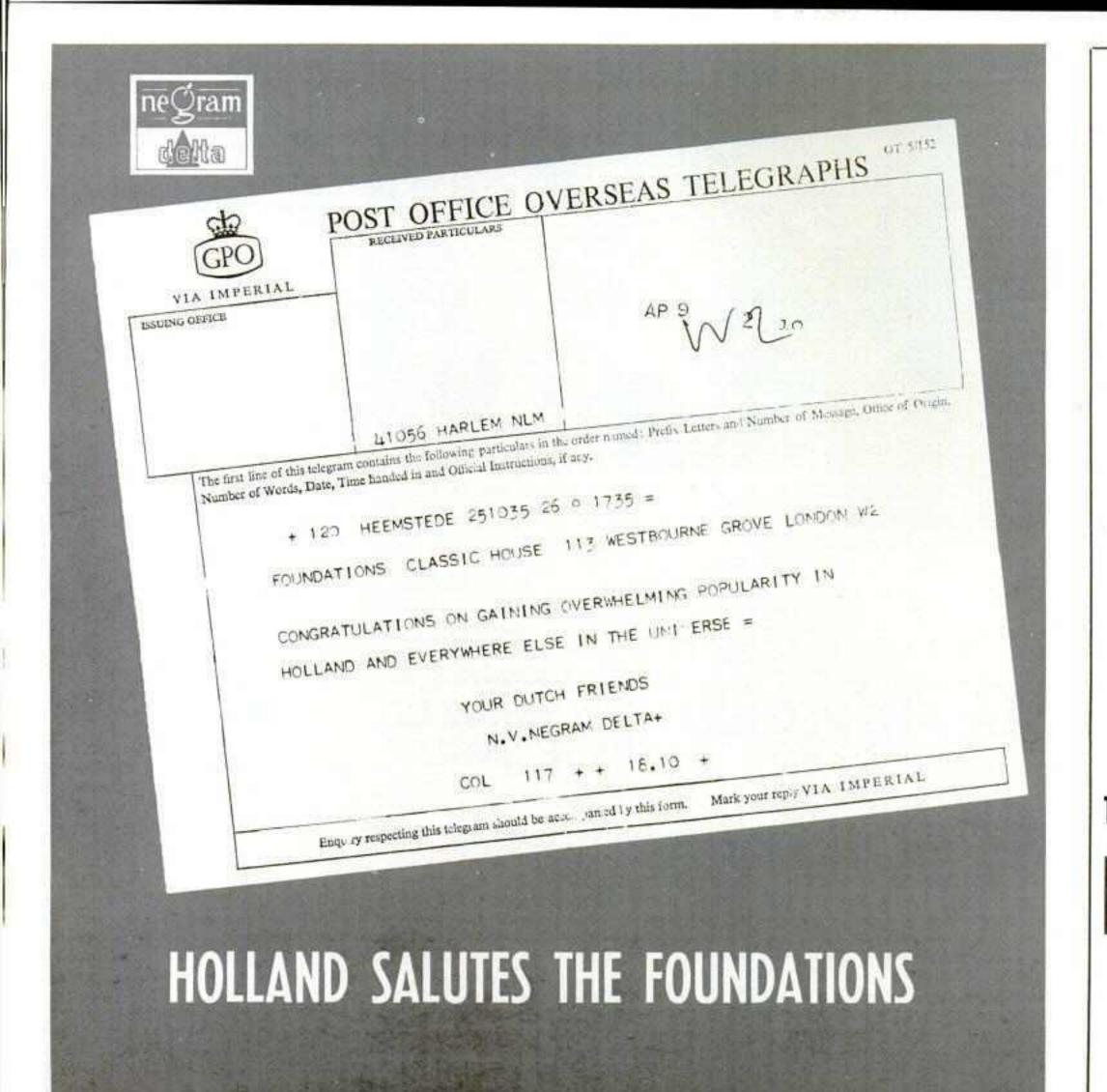
long tour of Italy. The Foundations have also been offered a two-week tour of the Scandinavian countries but it is uncertain as to whether this can be accepted because the band is expected to travel to Israel for one

The band is expected to return to Britain at the end of August for selected concerts and to record another album and single, prior

to their returning to America once again.

week after their Italian tour.

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### **Barry Class**

What was it that made Barry Class, a successful property tycoon and owner of the Disci chain of record shops in Britain, suddenly sign a bunch of pennyless, out-of-work musicians to personal management and sole representation?

Most show business managers and agents would not have looked twice at the eight musicians (as there were at the beginning) who hailed from many parts of the globe and whose ages ranged from 18 to 38 at the time, "The biggest variety of non-image faces to ever attempt to break into the pop industry," said one English newspaper when "Baby, Now That I've Found You" was first released in the summer of 1967.

Why, then, did Barry Class enter the pop business with what looked at the time such a precarious business proposition and investment?

"I'd been hearing pop music day in, day out for four years in my shops. I had rented the basement beneath my shop to a bunch of young men to run as a coffee club. One day I was in the shop when I heard some music coming from the basement. I liked the sound, and, thinking it was a record, went down to inquire about it. There were eight men I'd rented the place to, set up in the corner, playing their hearts out to half a dozen young people sitting around having coffee which the band took time off from numbers to serve.

That was the beginning of the Foundations.

Continued Barry Class: "Be-(Continued on page 60)

### Hal Shaper

As the head of the Sparta group of companies, Hal Shaper is responsible for running Sparta Music, which, in association with Top Class Music, publish all songs written by the Foundations.

When the Foundations suddenly emerged from obscurity to international stardom with their first-ever recording, "Baby, Now That I've Found You," their manager, Barry Class, realized the wealth of the band's musical knowledge was so great but that it was not being exploited to the full in the form of songwriting. He looked for a song publisher who would guide the boys' untapped songwriting ability, Barry Class selected Hal Shaper because, as Hal himself is a successful songwriter, Barry felt he could offer the required service.

Hal emphasized to the individual members of the band the rich rewards of good commercial songwriting. Within several weeks the band's trombonist, Eric Allendale, came through with several songs, among them "We're Happy People." Not only did the Foundations record this number on the flip side of "Any Old Time You're Lonely and Sad" but it has since been recorded by nine different artists in as many countries. One version by Slam Creepers, a Swedish group, made the Top 5 in Scandinavia.

Eric's songwriting ability was quickly followed up by a three-some from the Foundations. Tony Gomez, Allan Warner and Peter Macbeth came through with an interesting piece called "New Direction," which the

(Continued on page 60)

### Tony Macaulay & John Macleod

"The men who wrote the Foundations hits" is the tag-line attached to Tony Macaulay and John Macleod for, although the duo have written countless other hits for other artists, it is with the Foundations that they have achieved their biggest and most consistent success.

Perhaps the main reason behind this is that, right from the start Tony Macaulay has been the band's record producer and John Macleod has arranged most of their songs. In this way the two are able to work in close harmony with the band from the time of writing the song to the finished record.

Tony Macaulay is a staff record producer with Pye Records in London, but his big money is made in songwriting. He is estimated to be in the \$120,000a-year bracket—which, as a 24year-old former civil engineer is

John Macleod is a brilliant arranger and often sits in on piano on the band's records when their organist, Tony Gomez is playing organ on the same track. He has also produced a large part of the boys' next album, "Digging the Foundations."

Says Tony Macaulay: "I must admit that when I was first asked to record the Foundations I was not very enthusiastic, John and I had written 'Baby, Now That I've Found You' about two years before we recorded it with the band and couldn't get it played with anyone

"We went along to see the (Continued on page 60)

### Rod Harrod

Although Barry Class was new to show business he realized soon enough during the long hard road he traveled with the Foundations to the No. 1 success of "Baby, Now That I've Found You" that there were several weak parts to his organization. He had taken several people's advice and hired a contract publicity man to promote the band but he was not happy with the results. So he shopped around and tried several other PR's who seemed no better.

He then decided that the only answer would be to open his own set up within the organization. It was then that he met Rod Harrod, a former show business journalist who was known throughout the British music business for his hard-hitting methods of getting results, whatever the cost.

Rod Harrod formed Overlord Publicity, a subsidiary company of Class International.

Rod Harrod has been out of the business for several months writing a film script and so he decided that the first 12 months should be spent strengthening his very large list of contacts for his clients from within Class International, rather than expand his client list initially. At the head of this list was the Foundations.

"The Foundations were in a very difficult position as far as publicity was concerned when we formed Overlord Publicity." explains Rod. "The band and Barry Class had insisted with their previous publicists that they were a co-operative unit and that no one member was to (Continued on page 60)

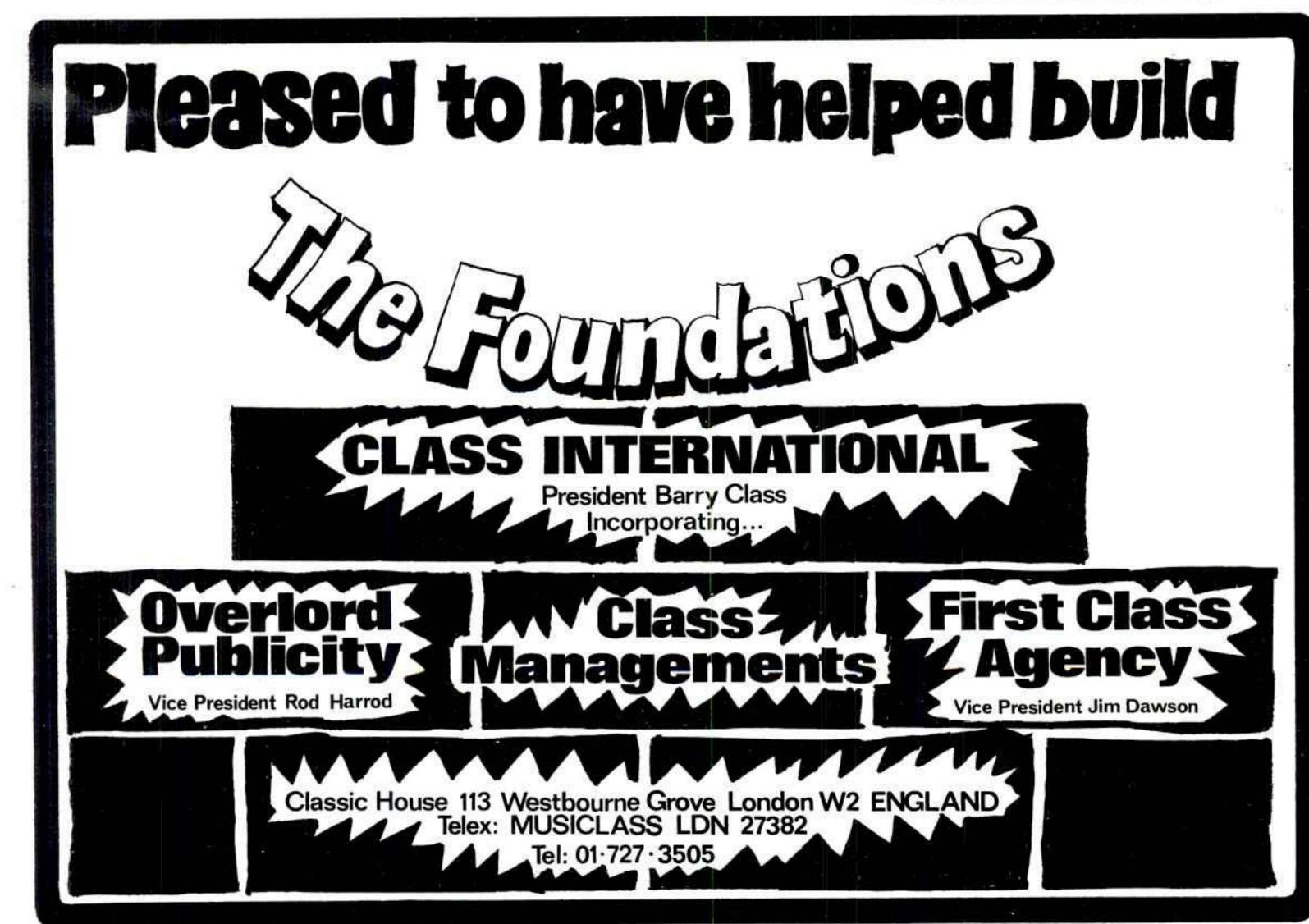
### Jim Dawson

The newest addition to the Class International set-up is First Class Agency, run by Jim Dawson. The agency was opened in the summer of 1968 for similar reasons that Barry Class decided to open his own PR company-to give the Foundations and his other acts an unparalleled service with all the facets of handling an act working in close unity with one another. Class International can now offer a service operating from the same premises that no other organization in Britain can offer.

Jim Dawson is a young livewire agent who has a reputation for achieving nothing but the best for his clients.

He explains: "The previous agencies that handled the Foundations also had their own artists under management of associate companies. Any agency always has offers from time to time of prestige bookings and from people who just want a big name act and are prepared to pay very good money for whoever the act is. If the agency has the chance of booking any one of several acts into the venue and all but one acts is managed by their associate company, then that act just doesn't stand a chance. Until the Foundations came to First Class Agency they had not played anything but run-of-themill gigs. We are pleased to be able to say that they are now one of the most sought-after acts in the world and we are taking bookings for them will into 1970."

Jim Dawson has trebled the Foundations fees and still kept them working more nights a (Continued on page 60)



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### PYE RECORDS

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# 'DIGGING THE FOUNDATIONS'

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# Country Music

# Col. Engineers in Nashville Honor Pickets; 12 Cuts Off

NASHVILLE-A "matter of honor" refusal by Columbia engineers here to cross picket lines cost a dozen scheduled sessions the first two days, and threatened to cause cancellation of another 24 before the week's end.

Members of Columbia's International Brotherhood of Electrical Workers, in accordance with a term of their contract, refused to set up a one-man picket line established by a representative of American Recording and Broadcasting Association (ARBA) which is striking Co-'umbia in New York.

ARBA was formed when the New York Columbia engineers became disenchanted with IBEW and formed their independent union. They struck Columbia Wednesday, April 9.

The picket came here after consultation with IBEW members, flew from New York and began walking in front of the Columbia studios at the time of the morning shift.

There were indications this might be for some time. The picket said he, and others who would follow him, planned to stay until the strike was settled

in New York. "This is the only way we can force Columbia to negotiate," he said.

Compounding the problem is the fact that Columbia cuts off all its custom pressing to outsiders as of May 1. Sessions canceled at this time cannot be rescheduled because of a full agenda between now and that

Dinah Shore's new country LP,

### Snoddy Is President Of Woodland Studio

NASHVILLE — Woodland Sound Studio has named Glen Snoddy as president, and has planned an expansion move.

Snoddy, one of the original Nashville engineers, had built the recording complex which has grown in a year from a struggling studio to one in around-the-clock demand.

"Additional technical facilities now will be added,"

Snoddy said, "to accommodate the needs for the studio and to keep up-to-date with the latest developments."

The studio has been used in recent weeks by Monument, Atlantic, Tetragrammaton, Dot, MGM, and Heartwarming Records, and by such individual artists as Roy Orbison, Merle Travis, Hank Thompson and Ian and Sylvia. It also is used extensively by arranger-producer Don Tweedy, and by Al Gallico and April-Blackwood for demos.

Snoddy said the studio, with engineers Lee Hazen and Ernie Winfrey, now is averaging four sessions a day, seven days a week.

The studio, which has been steadily improved since its inception, is now multi-purpose in nature. "It can satisfy the r&b as well as the country artists," Snoddy pointed out.

A 16-track unit is on order and the console is being readied. It will be the first Scully unit

Snoddy said the next step at the studio would be to rip out the present loading dock, and install new offices, a reception room and a new, smaller studio.

The former WSM engineer, who later designed both the Columbia and the Acuff-Rose studio boards, has added Brenda Blackford as his assistant.

casion were Mike & Liz Price, Mary Russell, Thomas Russell, Pearl Walker, Rick Wilson, Dieland Rittenberry, Lee Dawson, Gene Cox, Tommy Howard and others. . . . Bobby Reed was involved in an auto accident while en route to tape his TV show. Fortunately, no injuries. . . WXCL, Peoria, announced the move of Jack Reno, music director there for the past three years, to Cincinnati in order to devote time to singing. Don Elliott, for-merly of KGBS, Los Angeles, joined the station. Bob Millsap, from Springfield, Mo., moves into the air spot vacated by Dale

Eichor, who takes over as music

director of the station and will air his own mid-day show. WXCL is modern-country, fulltime. Lynn Anderson of Chart taped two "Lawrence Welk Shows" in Hollywood before flying to England, then hurried back here for more sessions, . . . Release Records has signed Ray Godfrey of Atlanta. His first release is "Try That On for Size" and "Make Me Happy Again," both Lowery Music tunes. Masterlease Music (BMI) is now affiliated with Release Records of St. Louis, a division of American Service Industries. . . . WRKN, Brandon, Miss., is 100 per cent country, needs service on albums, needs singles for promotional purposes, needs promos, and offers a pat-on-theback to Don Lanassa at Decca. The station serves over 25 per cent of Mississippi. . . . Carl

(Continued on page 48)

# Nashville Scene

By BILL WILLIAMS

First Col. Country Artist 24, after which she will leave in charge of a&r for Columbia and Epic here, has signed his on a tour of Germany. She is first Columbia country artist managed by her father, Irby and plans to add to his roster

Mandrell.

A&R Man Sherrill Inks His

Sherrill's move into Columbia product has been long awaited. He has scored numerous successes on Epic, particularly with Tammy Wynette and David Houston. He has been "feeling his way" into the Columbia end of the business, looking for the right talent.

He is recording Houston, and is working on plans to do an album with Gene Austin, who is approaching his 70th birthday. Plans call for Houston to appear on at least a part of the LP with Austin.

"Country Feelin'," is just out and already in demand. It's on Decca. ... Newcomer Kathy Harper, after only two months here, has turned out songs recorded by Bobbie Gentry and Faron Young. The young lady from South Carolina also has tunes accepted by other artists. . . . Miss Gentry's Nash-ville sessions were overseen by Capitol's Kelso Herston, and are considered some of her best. . . . Cody Bear Paw, the full-blooded Chippewa Indian country music

singer who frequently travels with Charlie Pride, is recording on Dot and making several of the TV shows here. . . . Debra Berry, now with Musictown, also is on the TV circuit.

Peggy Little, in from Houston to film four Billy Walker shows, also will do an LP and a single to follow her "Son of a Preacher Man" success. Walker's show, by the way, has broken into the Chicago market, another plus for him. . . . Alice Joy, back from tours, will record again for Stop. . . . Tommy Overstreet, who has been managing a publishing firm. is going on the road for a while to capitalize on his recording successes. . . . Candy Morgan, lovely daughter of George Morgan, did some original recitations on the Boyce Hawkins Easter show. . . . Sharon Higgins, writer of Loretta Lynn's "Woman of the World" and Johnny Wright's "Love Ain't Gonna Die," now is recording on Kapp. . . . Roy Acuff has just concluded a lengthy tour throughout Washington, California and Texas which included Disneyland. and he played to SRO crowds. The next tour, just started, takes him to Oklahoma, Nebraska, Wisconsin, Minnesota and the Dakotas. In the Dakotas he'll do a promotional swing for Oran Good, with Jimmy Dickens, Buddy Meredith & Mike Hoyer. Acuff has sold his expensive lakeside home to Lester Flatt, who gave up his farm at Sparta, Tenn. . . . Tom Fields, bass player for the Clossey Brothers, has been drafted, and has been replaced by Bernie Stev-

ens of Nashville. Frank James and the six members of his "Gang," with 15 other Colorado country artists and groups have spent time at Denver USO headquarters putting musical shows on tapes that will be distributed to Armed Forces Radio and to American troops in Vietnam. . . . Jody Vac is in for a session with Wally Carter. She records for Chance Records of Cincinnati. . . . Chi-Line Records of Carbondale, Ill., is reportedly building its own studio. The word comes from Carl Meyer, president of the firm. Chi-Line is distributed nationally by Sounds of Music. ... B & G Music Co. of Reading, Pa., is trying to locate country singer James A. Webb, whose last known address was in Fort Worth, Tex. The company wants to reach

him in regard to re-release of one

of his records. B & G Music

operates Sundance Records. . . .

CJOR, Vancouver, B.C., has be-

gun to program country music on

a part-time basis, and needs help with singles and LP's. Penny Brown is musical director. . . . Jody Miller appeared at the annual spring concert in Clinton, Ia., with Marty Robbins. . . . Columbia's Jerry Inman, winner of last year's Academy of Country & Western Music Award as "Most Promising Male Vocalist" is set for a taping of the "Glen Campbell Show." He then fronts Campbell's band on a Midwest personal tour. . . . Beverly Taylor has just signed with the Carolina Charlie show package. Beverly who recently severed her ties with the Barbara Allen-Beverly Taylor duo, formerly recorded with Dot and American Artists.

Joe Deaton and his wife, Ethel, are parents of a girl. He is a radio personality at WNRG, Grundy, Va. . . . Earl Owens has booked Charlie Louvin heavily for the next three months. This includes at least 15 dates each of those months. Louvin, by the way, will be Grand Marshall for the 42nd Shenandoah Apple Blossom Festival in Winchester, Va., April 30-May 2. During that time, Louvin will make 10 appearances. . . . Darryl Massey, Greenville, S. C., artist, has released two original songs on the Victory label. They're titled "She's Got Me Crying Again" and "Walk With Me, Little One.". . . Dallas Shaw, well-known Illinois entertainer, will front the "Jan Hurley Show" on all national tours. . . . The Aud-Lee Agency has added more names. Latest to sign are Stringmen, long-time banjo favorite of the "Grand Ole Opry," and Johnny Carver, who has had three big records in the past year on the Imperial label. . . . Tommy Cash has signed with Epic, and his first release on the label will be "Your Loving Takes the Leaving Out of Me.". . . Hank Williams Jr., broke all records for two consecutive nights with performances in Lake Charles and Ponchatoula, La. . . Jean Shepard & The Second Fiddles played to a standing room crowd at the opening of the Nashville Room, Richmond, Va., newest country music club. She also was honored with a "Jean Shepard Day" celebration hosted by WEET radio. . . . George Morgan's new album, "Like a Bird," is due for immediate release.

New country artists signed by independent producer Charles Wright for April sessions in Dallas are Gene Boden of St. Louis and Buz Craft, Dallas. Boden has recorded in the past for Murray Nash. This will be the first for Craft. . . . Talented pianist Bob Wilson has played sessions for the Glasser Brothers and for Dolly Parton, showing his versatility. He's in demand for country, pop and r&b. . . . Joe Melson, cowriter of "Only the Lonely" has renewed his exclusive songwriter's contract with Acuff-Rose publications. He has had 10 successful years with the publisher. . . A joint birthday party was held re-cently for "Luke" Price & Jimmy Ocheltree. On hand for the oc-

### Sherrill signed Barbara Mandrell, whose professional career began at the Palmer House in Chicago and took her to Las Vegas and to Los Angeles where she was a regular on the Town Hall Party TV show. She moved to Nashville last June, and has appeared on numer-

on that label.

time. Miss Mandrell, who plays the steel guitar, banjo and saxophone, was signed strictly as a singer. Her first session with Sherrill has been set for April

ous television shows since that

### **Cosse Setting New Touring** Unit; Plans a Booking Deal

NASHVILLE - Promoter X Cosse, who has successfully managed the Masters Festival of Music, now plans to put together a second unit with different recording artists in a similar package plan.

"It will be a class presentation, using the same type format and full orchestra," Cosse said. He said he could not reveal the names of those involved in the package at this time because of contract problems still to be worked out.



BARBARA MANDRELL signs a contract with Columbia, and will be the first country artist to record on that label under the production of Billy Sherrill, left.

However, he currently is working on preliminary booking arrangements.

The Masters Three-Chet Atkins, Boots Randolph and Floyd Cramer—has grown to six lately, playing to standing room crowds in 45 major cities across the nation.

Cosse said he had been adding acts to the show depending upon the market. Among those used with some regularity have been Fannie Flagg, Jerry Reed, Al Hirt, the Nashville Brass, the Music City Sound of Strings, George (Goober) Lindsey, Homer & Jethro, Ray Price and Glen Campbell.

The 45 weekend dates this year is up 15 from the previous year. So far in 1969, every date has been played to standing room. Shows now have gone to two-a-night in such places as Dallas, Fort Worth and Atlanta. Plans are to take the unit back no more often than every 18-24 months instead of every year, as has been the case. "We can compensate by going after new markets," he said.

Cosse also said plans are being formulated for filming a one-hour TV special, and the possibility of doing a syndication for the Sullivan Production Company.

The new unit would involve artists from four major record

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APRIL 26, 1969, BILLBOARD

JIM ED

**BROWN'S** 



"MAN AND WIFE TIME"

Published by: WINDOW MUSIC

RCA RECORDS #74-0144

# Hot Sillboard Special Survey For Week Ending 4/26/69 Country Singles

2 2 HUNDER PTS 3 3 RINES OF GOLD 10 Datis west & Date Gibben, ECA 9715 11 (Agriff-State, Ball) 15 SWET LIER. 17 1 (Agriff-State) (Date Fire, Ball) 16 SWET LIER. 17 1 (Agriff-State) (Date Fire, Ball) 18 1 (Agriff-State) (Date Fire, Ball) 19 1 (Agriff-State) (Date Fire, Ball) 19 1 (Agriff-State) (Date Fire, Ball) 10 Datis west & Date Gibben, ECA 9715 10 (Allien, ASCA) 11 (Agriff-State) (Date Fire, Ball) 11 (Agriff-State) (Date Ball) 12 (Agriff-State) (Date Ball) 13 Date Owers & All Date Eckstone, Capital 2272 14 (Allien, ASCA) 15 SWET WINE 17 (Agriff-State) (Date Ball) 18 Date Owers & All Date Eckstone, Capital 2273 18 Date Owers & All Date Eckstone, Capital 2273 19 DMY LIFE 19 DMY LIFE 19 DMY LIFE 19 DMY LIFE 19 SWETTHEAST OF THE YEAR 19 DMY LIFE 19 DMY THE LORENT SOR 11 (Agriff-State) (Date Ball) 10 DMY LIFE 19 DMY LIFE 19 DMY THE LORENT SOR 11 (Agriff-State) (Date Ball) 11 (Agriff-State) (Date Ball) 12 (Agriff-State) (Date Ball) 13 (Agriff-State) (Date Ball) 14 (Agriff-State) (Date Ball) 15 SWETTHEAST OF THE YEAR 16 SWETTHEAST OF THE YEAR 17 (Agriff-State) (Date Ball) 18 SWETTHEAST OF THE YEAR 18 Agriff-State) (Date Ball) 19 SWETTHEAST OF THE YEAR 19 DMY THE LORENT SOR 19 DMY THE LORENT SOR 19 DMY THE LORENT SOR 10 DMY THE LORENT SOR 10 DMY DMAN SOR	This Week	Last Week		This Week	Lest	TITLE, Artist, Label Weeks on
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## WOMAN OF THE WORLD (Laws My World Alone)	3	3	Dottie West & Don Gibson, RCA 9715	1	51	(Sure-Fire, BMI)  SWEET WINE
5 SAMY ISA	4	4	World Alone)	仚	47	THERE'S BETTER THINGS IN LIFE 4
1   Margery AT THE LINCOLN PARK INN   7   80079 Pater, Rac A Zeol 10 (Newbers, BM)   7   8   9   10   10   10   10   10   10   10	5	5	KAW LIGA	42	44	SON OF A PREACHER MAN 7
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S	7	6	WHO'S GONNA MOW YOUR GRASS 13 Buck Owens & His Buckaroos, Capitol 2377	仚	49	Wynn Stewart, Capitol 2421
19	8	7	IT'S A SIN12	仚	58	OLD FAITHFUL 2
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12 12 JJST HOLD MY HAND JOURNAYS Columbia 4-44761 (Cluckehoe, BMI) 12 JJST HOLD MY HAND JOURNAYS Columbia, 4-44761 (Cluckehoe, BMI) 13 LOVE COMES BUT ONCE IN A LIFETIME 4 North Missing, Bands 2210 (Galilice, BMI) 15 Sonny James, Capitol 230 (Acairf-Rose, BMI) 15 But W WOMAN'S GOOD TO ME David Housther, Epic 5-10420 (Calilice, BMI) 15 David Housther, Epic 5-10420 (Calilice, BMI) 16 JM W HAND HAND HAND HAND HAND HAND HAND HAND	1	16	RCA 74-0104 (Wilderness, BMI) SWEETHEART OF THE YEAR	48	43	SATURDAY SATAN, SUNDAY SAINT 7 Ernest Tubb, Decca 32448 (Cedarwood, BMI)
13   14   RIBBON OF DRIKNESS   Concile Smith, RCA 74-010 (Wilmark, BMI)     14   9 ONLY THE LONELY   15   Sanny James, Capinol 2270 (Acufr-Rose, BMI)     15   8   MY WOMAN'S GOOD TO ME   15   David Mourten, Eric 5-10-030 (Gallico, BMI)     16   13   WHERE THE BLUE AND LOWELY GO   14   Roy Drusky, Mercury 7286 (Sanda/ Diogenes, AGCAP)   Dolly Parton, RCA 74-0132 (Oweper, BMI)     17   21   SHARE MY WORLD WITH VI Second Jones   Stammy Wengles   Epic 5-10402 (Gallico, BMI)   Second Jones, Moulcer 1351 (Glue, BMI)   Second Jones, BMI)   Second Jones, BMI   Second Jones, BM	100-000		Ray Price, Columbia 4-44761 (Tuckahoe, BMI)	仚	60	WHEN TWO WORLDS COLLIDE 3 Jim Reeves, RCA 74-0135 (Tree, BMI)
14   9 ONLY THE LONELY   15		122	(Vogue, BMI)	50	53	Norro Wilson, Smash 2210 (Gallico, BMI)
Sonny James, Capitol 2370 (Acuff-Rose, BMI)	13	14	Connie Smith, RCA 74-0101 (Witmark, BMI)	51	40	IF I HAD LAST NIGHT TO LIVE OVER 10 Webb Pierce, Decca 32438 (Gallico, BMI)
15 8 MY WOMAN'S GOOD TO ME 16 18 WHERE THE BLUE AND LONELY GO 14 18 76 POPUNEY, MERCHY 72886 (Sanda/ Diogenes, ASCAP)  29 SINGING MY SONG 20 SINGING MY SONG 21 12 SHEIS MUSIC 1331 (Glad, BM1) 21 29 PLL SHARE MY WORLD WITH YOU 5 21 PLL SHARE MY WORLD WITH YOU 5 22 PLL SHARE MY WORLD WITH YOU 5 23 PLL SHARE MY WORLD WITH YOU 5 24 CALEFORNIA SHARE MY WORLD WITH YOU 5 25 PLAY MUSIC 1331 (Glad, BM1) 26 19 20 OUR HOUSE IS NOT A HOME 8 10 CFreen Grass, BMN 1 27 WOU GAVE ME A MOUNTAIN 6 28 12 24 YOU GAVE ME A MOUNTAIN 6 29 24 SOMETHING'S WRONG IN CALIFORNIA 8 29 Wayfon Jeanings, RCA 74-0105 (General British Share) 20 37 THERE NEVER WAS A TIME 18 A MOUNTAIN 15 A MOUNT PRESENCE AND 15 A MOUNT PROMISE SHARE MY WAYFON JEANT BRITISH 10 (Singleton, BM1) 28 30 THERE NEVER WAS A TIME 18 A MOUNTAIN 15 A MOUNT PROMISE SHARE MY 15 A MOUNT PROMISE SH		9	ONLY THE LONELY	52	54	JUST ENOUGH TO START ME DREAMING 6 Jeannie Seely, Decca 32452 (Pamper Music, BMI)
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32 SINGING MY SONG	16	13	Roy Drusky, Mercury 72886 (Sands/	54	55	JUST BLOW IN HIS EAR 6
25 TEL STARKE MI VALUED WITH STANDARY CONTROL OF THE S	血	32	SINGING MY SONG	55	62	A ROSE IS A ROSE IS A ROSE 4 Jimmy Dean, RCA Victor 74-0122
Lynn Anderson, Chart 59-5001 (creen Grass, BM1)  20 17 A BABY AGAIN Hank Williams Jr., Molin 14024 (United Arists, ASCAP)  21 22 YOU GAVE ME A MOUNTAIN Johnny Bush, Stop 257 (Mojave, BM1)  22 24 SOMETHING'S WRONG IN CALIFORNIA 8 Waylon Jennings, RCA 74-0105 (carl Barton, BM1)  23 0 THERE NEVER WAS A TIME Jam Howard, Decca 32447 (Pass Key, BM1)  25 17 WHEN WE TRIED Jan Howard, Decca 32447 (Pass Key, BM1)  26 26 Jan Howard, Decca 32447 (Pass Key, BM1)  27 WHEN WE TRIED Jan Howard, Decca 32447 (Pass Key, BM1)  28 18 JOE & MABEL'S 12th STREET BAR & GRILL Jan Howard, Decca 32437 (Pass Key, BM1)  29 18 JOE & MABEL'S 12th STREET BAR & GRILL Jan Howard, Decca 32437 (Pass Key, BM1)  20 19 NORE OF BMY BUSINESS Jan Howard, Decca 32437 (Pass Key, BM1)  21 18 JOE & MABEL'S 12th STREET BAR & GRILL Jan Howard, Decca 32430 (Sure-Fire, BM1)  22 28 FROM THE BOTTOM Jan Howard, Decca 32430 (Sure-Fire, BM1)  30 19 NONE OF BMY BUSINESS Jan Howard, Decca 32430 (Sure-Fire, BM1)  31 38 PLEASE DON'T 60 Jan Howard, Decca 32430 (Sure-Fire, BM1)  32 8 FROM THE BOTTLE TO THE BOTTOM Jan Howard, Decca 32430 (Combine, BM1)  33 7 FLAT RIVER MO Area of Model, BM1)  34 CALIFORNIA GIRL Jan Howard, Decca 32430 (Combine, BM1)  35 14 CALIFORNIA GIRL Jan Howard, Decca 32430 (Combine, BM1)  36 24 CALIFORNIA GIRL Jan Howard, Decca 32430 (Sure-Fire, BM1)  36 34 CALIFORNIA GIRL Jan Howard, Decca 32430 (Sure-Fire, BM1)  35 24 CALIFORNIA GIRL Jan Howard, Decca 32430 (Sure-Fire, BM1)  36 36 33 WEDDING CAKE Jan Howard, Decca 32430 (Singleton, BM1)  37 36 37 ALL HEAVEN BROKE LOOSE Jimmy Paire, Epic 5-10444 (Glace, SESAC)  38 WEDDING CAKE Jan Howard, Deca 32430 (Singleton, BM1)  39 WEDDING CAKE Jan Howard, Deca 32430 (Singleton, BM1)  40 CALIFORNIA GIRL Jan Howard, Deca 32430 (Singleton, BM1)  41 California Girl Jan Howard, Deca 32430 (Singleton, BM1)  42 CALIFORNIA GIRL Jan Howard, Deca 32430 (Singleton, BM1)  43 WEDDING CAKE Jan Howard, Deca 32430 (Singleton, BM1)  44 CALIFORNIA GIRL Jan Howard, Deca 32430 (Singleton, BM1)  45 CALIFORNIA GIRL Jan Howard, Deca	W	23	George Jones, Musicor 1351 (Glad, BMI)	56	61	MEMORIES 2
17 A BABY AGAIN Hank Williams Jr., MGM 14024 (United Artists, ASCAP) 18 A Waylon Jr., MGM 14024 (United Artists, ASCAP) 19 Artists, ASCAP) 19 A SABY AGAIN Hank Williams Jr., MGM 14024 (United Artists, ASCAP) 19 A MAN AND WIFE TIME 20 J MAN AND WIFE TIME 21 BAR & GRILL 22 J SHE'S LOOKING BETTER BY THE MINUTE 13 23 JA MAN AND WIFE TIME 24 JA MAN AND WIFE TIME 25 JOE & MABEL'S 12th STREET BAR & GRILL 36 JIM BAR & GRILL 37 A MAN AND WIFE TIME 38 JOE & MABEL'S 12th STREET BAR & GRILL 39 NONE OF MY BUSINESS 30 J PLEASE DON'T GO 50 Eddy Arnold, RCA 74-0120 (Robbins, ASCAP) 51 GEORGE ON THE BOTTLE TO THE BOTTOM 52 JETT ROAD 53 JOE COME ON HOME & SING THE 54 BUSS TO DADDY 55 JOHNNY ONE TIME 56 JIM BE BUSS TO DADDY 57 JOHNNY ONE TIME 58 JOE A MASEL'S 12th STREET 58 JOE A MASEL'S 12th STREET 59 A MAN AND WIFE TIME 59 GACK TO BIRMINGHAM. 50 JOHNNY ONE TIME 59 GACK TO BIRMINGHAM. 50 JOHNNY OF MAGIC 60 Les Seevers, Decca 32-434 (Somewhall Andrew Maric, ASCAP) 61 JIM CONSING BETTER BY THE MINUTE 13 62 JOHNNY ONE TIME 63 JOE & MABEL'S 12th STREET 64 JIM CONSING BETTER BY THE MINUTE 13 65 JOE & MARE JOE AND WINGLE BANI) 66 JIM CONSING BETTER BY THE MINUTE 13 67 JOHNNY ONE TIME 67 JOHNNY ONE TIME 68 JIM CONSING BETTER BY THE MINUTE 13 68 JOE & MARE JOE AND WINGLE BANI) 69 JOHNNY ONE TIME 69 JOHNNY ONE TIME 60 JOHNNY ONE TIME 60 JOHNNY ONE TIME 61 JOHNNY ONE TIME 61 JOHNNY ONE TIME 62 JOHNNY ONE TIME 63 JOHNNY ONE TIME 64 JOHNNY ONE TIME 65 JOHNNY ONE TIME 66 JIM CONSING BETTER BY THE MINUTE 13 67 JOHNNY ONE TIME 67 JOHNNY ONE TIME 68 JOHNNY ONE TIME 69 JOHNNY ONE TIME 69 JOHNNY ONE TIME 69 JOHNNY ONE TIME 60 JOHNNY ONE TIME 60 JOHNNY ONE TIME 60 JOHNNY ONE TIME 60 JOHNNY ONE TIME 61 JOHNNY ONE TIME 61 JOHNNY ONE TIME 62 JOHNNY ONE TIME 63 JOHNNY ONE TIME 64 JOHNNY ONE TIME 65 JOHNNY ONE TIME 66 JOHNNY ONE TIME 66 JOHNNY ONE TIME 67 JOHNNY ONE TIME 67 JOHNNY ONE TIME 68 JOHNNY ONE TIME 68 JOHNNY ONE TIME 69 JOHNNY ONE TIME 69 JOHNNY ONE TIME 69 JOHNNY ONE TIME	19	20	Lynn Anderson, Chart 59-5001	57	59	I ONLY REGRET 7
22 YOU GAVE ME A MOUNTAIN Johnny Bush, Stop 257 (Mojave, BMI)  23 SOMETHING'S WRONG IN CALIFORNIA 8 Waylon Jannings, RCA 7-0-105 (Earl Barton, BMI)  24 SOMETHING'S WRONG IN CALIFORNIA 8 Waylon Jannings, RCA 7-0-105 (Earl Barton, BMI)  25 JANNER WE TRIED Jan Howard, Decca 32447 (Pass Key, BMI)  26 BACK TO DENVER George Hamilton IV, RCA 74-0100 (Acuf-Rose, BMI)  27 WHEN WE TRIED Jan Howard, Decca 32447 (Pass Key, BMI)  28 BACK TO DENVER George Hamilton IV, RCA 74-0100 (Acuf-Rose, BMI)  27 SHE'S LOOKING BETTER BY THE MINUTE 13 Jay Lee Webb, Decca 32430 (Sure-Fire, BMI)  28 IB JOE & MABEL'S 12th STREET BAR & GRILL Not Stuckey, RCA 9720 (Tree, BMI)  30 19 NONE OF MY BUSINESS JAMES PEOPLE PLAY HONKY TONK SEASON Charlie Walker, Abelly 9000 (Gallice, BMI)  40 CALIFORNIA GIVE  41 Henson Cargill, Monument 1123 (Tree, BMI)  42 CALIFORNIA GILL To ADDING Bob Luman, Epic 5-10439 (Return, BMI)  43 A 29 COME ON HOME & SING THE BIUES TO JADDY Bob Luman, Epic 5-10439 (Return, BMI)  44 CALIFORNIA GILL To ADDING CAKE Connie Francis, MGM 14034 (Singleton, BMI)  54 CALIFORNIA GILL GOOD DEAL LIUCILLE Carl Smith, Columbia 4-44816 (Acuff-Rose, BMI)  55 GOOD DEAL LIUCILLE Carl Smith, Columbia 4-44816 (Acuff-Rose, BMI)  56 GOOD DEAL LUCILLE Carl Smith, Columbia 4-44816 (Acuff-Rose, BMI)  57 JALL HEAVEN BROKE LOOSE Hugh X Lewis, Kap 978 (Gallice, BMI)	20	17	Hank Williams Jr., MGM 14024 (United	1	70	DUSTY ROAD
22 24 SOMETHING'S WRONG IN CALIFORNIA 8 Waylon Jennings, RCA 74-0105 (Earl Barton, BMI)  30 THERE NEVER WAS A TIME Jeannie C. Riley, Plantation 16 (Singleton, BMI)  27 WHEN WE TRIED Jan Howard, Decca 32447 (Pass Key, BMI)  28 18 JOE & MARLY STREET George Hamilton IV, RCA 74-0100 (ACUF-Rose, BMI)  29 18 JOE & MABL'S 12th STREET BAR & GRILL Nat Stuckey, RCA 9720 (Tree, BMI)  30 19 NONE OF MY BUSINESS 19 PLEASE DON'T GO Eddy Arnold, RCA 74-0120 (Robbins, ASCAP)  30 28 PROM THE BOTTLE TO THE BOTTOM 12 BILLY STO BADDY 13 29 COME ON HOME & SING THE BLUES TO DADDY 14 CALIFORNIA GRIL 15 CALIFORNIA GRIL 16 CALIFORNIA GRIL 17 SON 18 CALIFORNIA GRIL 19 GOOD DEAL LUCILLE Carl Smith, Columbia 4-44816 (Acuff-Rose, BMI)  31 33 STALT RIVER MO. 32 CALIFORNIA GRIL 33 WEDDING CAKE Connie Francis, MGM 14034 (Singleton, BMI)  34 WEDDING CAKE Connie Francis, MGM 14034 (Singleton, BMI)  35 GOOD DEAL LUCILLE Carl Smith, Columbia 4-44816 (Acuff-Rose, BMI)  46 CONNIE Francis, MGM 14034 (Singleton, BMI)  47 MARK IT RAIN BILLY RIVER BROKE Connie Francis, MGM 14034 (Singleton, BMI)  48 CONNIE Francis, MGM 14034 (Singleton, BMI)  49 CONNIE Francis, MGM 14034 (Singleton, BMI)  40 GOOD DEAL LUCILLE Carl Smith, Columbia 4-44816 (Acuff-Rose, BMI)	21	22	YOU GAVE ME A MOUNTAIN 6	59	64	Freddy Weller, Columbia 4-44800
THERE NEVER WAS A TIME Jeannie C. Riley, Plantation 16 (Singleton, BMI)  Ty WHEN WE TRIED Jan Howard, Decca 32447 (Pass Key, BMI)  Ty GOT PRECIOUS MEMORIES Faron Young, Mercury 72889 (Passport, BMI)  Ty GOT PRECIOUS MEMORIES Faron Young, Mercury 72889 (Passport, BMI)  Faron Young, Mercury 72889 (Passport, BMI)  Ty George Hamilton IV, RCA 74-0100 (Acuff-Rose, BMI)  The Webb, Decca 32430 (Sure-Fire, BMI)  MAN AND WIFE TIME Jay Lee Webb, Decca 32430 (Sure-Fire, BMI)  MAN AND WIFE TIME Jim Ed Brown, RCA 74-0144 (Window Music, BMI)  MAN AND WIFE TIME Jim Ed Brown, RCA 74-0144 (Window Music, BMI)  MONE OF MY BUSINESS Henson Cargill, Monument 1123 (Tree, BMI)  PLEASE DON'T GO Eddy Arnold, RCA 74-0120 (Robbins, ASCAP)  FAIT RIVER MO. Ferlin Husky & The Hushpupples, Capitol 2411 (Blue Crest, BMI)  The BUST TO DADDY  Capitol 2411 (Blue Crest, BMI)  CALIFORNIA GIRL  CALIF	22	24	Waylon Jennings, RCA 74-0105	60	72	WALKING BACK TO BIRMINGHAM 2
27 WHEN WE TRIED Jan Howard, Decca 32447 (Pass Key, BMI)  28 25 I'VE GOT PRECIOUS MEMORIES George Morgan, Stop 252 (Window, BMI)  26 26 BACK TO DENVER George Hamilton IV, RCA 74-0100 (Authiro, BMI)  27 21 SHE'S LOOKING BETTER BY THE MINUTE 13 Jay Lee Webb, Decca 32430 (Sure-Fire, BMI)  28 18 JOE & MABEL'S 12th STREET BAR & GRILL 11 Nat Stuckey, RCA 9720 (Tree, BMI)  30 19 NONE OF MY BUSINESS 14 Henson Cargill, Monument 1123 (Tree, BMI)  31 35 FLAT RIVER MO. 32 28 FROM THE BOTTLE TO THE BOTTOM 33 35 FLAT RIVER MO. 34 29 COME ON HOME & SING THE BLUES TO DADDY BLUES TO DADDY Capitol 2411 (Blue Crest, BMI)  35 42 CALIFORNIA GRIL 36 6 6 7 LIKE A BIRD George Morgan, Stop 252 (Window, BMI)  67 6 6 6 7 MARHER U.S.A. Don Rich & the Buckaroos, Capitol 2420 (Blue Creat Jackal)  68 6 6 7 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI)  69 6 7 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI)  69 6 7 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI)  69 6 8 ANYWHERE U.S.A. Don Rich & the Buckaroos, Capitol 2420 (Blue Creat Jackal)  60 6 7 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI)  60 6 7 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI)  61 6 7 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI)  62 6 7 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI)  63 6 7 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI)  64 57 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI)  65 6 7 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI JONES Dallas Frazier, Lapitol 2402 (Blue Creat) Hill & Range, BMI JONES DALL HEAVENT JONES Lapitol 2402 (Blue Creat) Hill & Range,	Û	30	THERE NEVER WAS A TIME	61	52	
25 25 I'VE GOT PRECIOUS MEMORIES Faron Young, Mercury 72889 (Passport, BMI)  26 26 BACK TO DENVER George Hamilton IV, RCA 74-0100 (Acutf-Rose, BMI)  27 21 SHE'S LOOKING BETTER BY THE MINUTE 13 Jay Lee Webb, Decca 32430 (Sure-Fire, BMI)  28 18 JOE & MABEL'S 12th STREET BAR & GRILL Nat Stuckey, RCA 9720 (Tree, BMI)  30 19 NONE OF MY BUSINESS Henson Cargill, Monument 1123 (Tree, BMI)  31 39 PLASE DON'T GO Eddy Arnold, RCA 74-0120 (Robbins, ASCAP)  32 28 FROM THE BOTTLE TO THE BOTTOM 33 35 FLAT RIVER MO. Ferlin Husky & The Hushpupples, Capitol 2411 (Blue Crest, BMI)  34 29 COME ON HOME & SING THE BUES TO DADDY BOB Luman, Epic 5-10439 (Return, BMI)  35 42 CALIFORNIA GIRL Tompall & the Glaser Brothers, MGM 14036 (Jack, BMI)  36 33 WEDDING CAKE Connie Francis, MGM 14034 (Singleton, BMI)  36 33 WEDDING CAKE Connie Francis, MGM 14034 (Singleton, BMI)  56 ANYWHERE U.S.A. Don Rich & the Buckaroos, Capitol 2420 (Blue Book, BMI)  57 WHAT KIND OF MAGIC Les Seevers, Decca 32436. (Les Seevers, Decca 32436. (Don While Norther Music, ASCAP)  58 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Capitol 2409. (Blue Book, BMI)  59 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Capitol 2409. (Blue Sock, BMI)  50 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Capitol 2409. (Blue Seevers, Decca 32436. (Com While Norther Music, ASCAP)  50 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Capitol 2409. (Blue Seevers, Decca 32436. (Com While Norther Music, ASCAP)  50 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Capitol 2409. (Blue Crest/Hill & Range, BMI)  50 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Capitol 2409. (Blue Crest/Hill & Range, BMI)  51 HE CONSPIRACY OF HOMER JONES Dallas Frazier, Capitol 2409. (Blue Crest/Hill & Range, BMI)  52 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Capitol 2409. (Blue Crest/Hill & Range, BMI)  53 THE CONSPIRACY OF HOMER JONES Dallas Frazier, Capitol 2409. (Blue Crest/Hill & Range, BMI)  54 Dallas Frazier, Capitol 2409. (Blue Crest/Hill & Range, BMI)  55 THE COMSPIRACY OF HOMER JONES Dallas Frazier, Capito		27	WHEN WE TRIED 8	62	68	LIKE A BIRD
26 26 BACK TO DENVER George Hamilton IV, RCA 74-0100 (Acutif-Rose, BMI)  27 21 SHE'S LOOKING BETTER BY THE MINUTE 13 Jay Lee Webb, Decca 32430 (Sure-Fire, BMI)  28 18 JOE & MABEL'S 12th STREET BAR & GRILL Not Stuckey, RCA 9720 (Tree, BMI)  30 19 NONE OF MY BUSINESS Henson Cargill, Monument 1123 (Tree, BMI)  31 39 PLEASE DON'T GO Eddy Arnold, RCA 74-0120 (Robbins, ASCAP)  32 28 FROM THE BOTTLE TO THE BOTTOM BUILT TO THE BOTTOM BUSINES, Capitol 2411 (Blue Crest, BMI)  33 35 FLAT RIVER MO. Capitol 2411 (Blue Crest, BMI)  34 29 COME ON HOME & SING THE BLUES TO DADDY BUSINES TO BADDY BUSINES TO BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  TO SON BUSINES TO BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  TO SON BUSINES TO BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  TO SON BUSINES TO BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  TO SON BUSINES TO BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  TO SON BUSINES TO BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  TO SON BUSINES THE CONSPIRATOR TO BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  TO SON BUSINES TO BACK TOGETHER CHARL KIND OF THE COMING OF THE ROADS BUSINES TO BACK TOGETHER CHARL KIND OF THE COMING OF THE ROADS BUSINES TO BACK TOGETHER CHARL KIND OF THE COMING OF THE ROADS BUSINES TO BACK TOGETHER BUSINES TO BACK TOGETHER	25	25	I'VE GOT PRECIOUS MEMORIES 9	63	66	ANYWHERE U.S.A. 2 Don Rich & the Buckaroos, Capitol 2420 (Blue Book, BMI)
27 21 SHE'S LOOKING BETTER BY THE MINUTE 13 Jay Lee Webb, Decca 32430 (Sure-Fire, BMI)  28 18 JOE & MABEL'S 12th STREET BAR & GRILL Not Stuckey, RCA 9720 (Tree, BMI)  30 19 NONE OF MY BUSINESS Henson Cargill, Monument 1123 (Tree, BMI)  31 38 PLEASE DON'T GO Eddy Arnold, RCA 74-0120 (Robbins, ASCAP)  32 28 FROM THE BOTTLE TO THE BOTTOM JIM Walker, Monument 1123 (Combine, BMI)  33 35 FLAT RIVER MO. Terlin Husky & The Hushpupples, Capitol 2411 (Blue Crest, BMI)  34 29 COME ON HOME & SING THE BULES TO DADDY BULES TO DADDY BULES TO DADDY BULES TO DADDY COME ON HOME & SING THE BULES TO DADDY BULES TO DADDY CONNE ON HOME & SING THE BULES TO DADDY BULES TO DADDY CONNE ON HOME & SING THE BULES TO DADDY BULES TO DADDY CONNE ON HOME & SING THE BULES TO DADDY BULES TO DADDY CONNE ON HOME & SING THE BULES TO DADDY CONNE ON HOME & SING THE BULES TO DADDY BULES TO DADDY CONNE ON HOME & SING THE BULES TO DATE CONNE ON HOME & SIN	26	26	BACK TO DENVER	64	57	WHAT KIND OF MAGIC 8 Les Seevers, Decca 32434,
18 JOE & MABEL'S 12th STREET BAR & GRILL Nat Stuckey, RCA 9720 (Tree, BMI)  34 MAN AND WIFE TIME Jim Ed Brown, RCA 74-0144 (Window Music, BMI)  35 PLEASE DON'T GO Eddy Arnold, RCA 74-0120 (Robbins, ASCAP)  36 37 JOHNNY ONE TIME Brenda Lee, Decca 32428 (Hill & Range/Blue Crest, BMI)  48 PLEASE DON'T GO Eddy Arnold, RCA 74-0120 (Robbins, ASCAP)  37 FROM THE BOTTLE TO THE BOTTOM Billy Walker, Monument 1123 (Combine, BMI)  38 PLEASE DON'T GO Eddy Arnold, RCA 74-0120 (Robbins, ASCAP)  39 FROM THE BOTTLE TO THE BOTTOM Billy Walker, Monument 1123 (Combine, BMI)  30 THE COMING OF THE ROADS Johnny Dar TIME Brenda Lee, Decca 32428 (Hill & Range/Blue Crest, BMI)  48 PLEASE DON'T GO BOTTLE TO THE BOTTOM BOTTLE TO THE BOTTOM BILLY OF THE ROADS JIMMY ONE TIME Brenda Lee, Decca 32428 (Hill & Range/Blue Crest, BMI)  48 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  49 LET'S PUT OUR WORLD BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  40 MAKE IT RAIN Billy Mize, Imperial 66365 (Metric, BMI)  41 PROMITE TO THE BOTTOM BILLY OF THE ROADS JOHNNY ONE TIME Brenda Lee, Decca 32428 (Hill & Range/Blue Crest, BMI)  40 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  41 LET'S PUT OUR WORLD BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  42 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  43 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  44 LET'S PUT OUR WORLD BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  45 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  46 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  46 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  47 LET'S PUT OUR WORLD BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  48 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  49 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  40 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  40 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  40 PLEASE DON'T GO FERIN Paine, Epic 5-10444 (Glaco, SESAC)  40 PLEAS	27	21	SHE'S LOOKING BETTER BY THE MINUTE 13	65	65	THE CONSPIRACY OF HOMER JONES 8 Dallas Frazier, Capitol 2402
34 MAN AND WIFE TIME Jim Ed Brown, RCA 74-0144 (Window Music, BMI)  30 19 NONE OF MY BUSINESS Henson Cargill, Monument 1123 (Tree, BMI)  38 PLEASE DON'T GO Eddy Arnold, RCA 74-0120 (Robbins, ASCAP)  32 28 FROM THE BOTTLE TO THE BOTTOM Billy Walker, Monument 1123 (Combine, BMI)  33 35 FLAT RIVER MO. Capitol 2411 (Blue Crest, BMI)  34 29 COME ON HOME & SING THE BLUES TO DADDY Bob Luman, Epic 5-10439 (Return, BMI)  36 42 CALIFORNIA GIRL Tompall & the Glaser Brothers, MGM 14036 (Jack, BMI)  36 33 WEDDING CAKE Connie Francis, MGM 14034 (Singleton, BMI)  57 JOHNNY ONE TIME Brenda Lee, Decca 32428 (Hill & Range/Blue Crest, BMI)  58 LA. ANGELS Jimmy Paine, Epic 5-10444 (Glaco, SESAC)  59 74 LET'S PUT OUR WORLD BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  68 75 LA. ANGELS Jimmy Paine, Epic 5-10444 (Glaco, SESAC)  69 74 LET'S PUT OUR WORLD BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  70 — MAKE IT RAIN Billy Mize, Imperial 66365 (Metric, BMI)  71 71 SON Jerry Wallace, Liberty 56095 (Metric, BMI)  72 — WHY YOU BEEN GONE SO LONG Johnny Darrell, United Artists 50518 (Acuff-Rose, BMI)  73 73 ALL HEAVEN BROKE LOOSE Hugh X. Lewis, Kapp 978 (Gallico, BMI)  67 Tompall & the Glaser Brothers, MGM 14036 (Jack, BMI)  78 ALL HEAVEN BROKE LOOSE Hugh X. Lewis, Kapp 978 (Gallico, BMI)	28	18	BAR & GRILL11	66	67	THE COMING OF THE ROADS
19 NONE OF MY BUSINESS Henson Cargill, Monument 1123 (Tree, BMI)  38 PLEASE DON'T GO Eddy Arnold, RCA 74-0120 (Robbins, ASCAP)  32 28 FROM THE BOTTLE TO THE BOTTOM 12 Billy Walker, Monument 1123 (Combine, BMI)  33 35 FLAT RIVER MO. 7 Ferlin Husky & The Hushpuppies, Capitol 2411 (Blue Crest, BMI)  34 29 COME ON HOME & SING THE BLUES TO DADDY 10 Bob Luman, Epic 5-10439 (Return, BMI)  35 42 CALIFORNIA GIRL 6 Tompall & the Glaser Brothers, MGM 14036 (Jack, BMI)  36 33 WEDDING CAKE Connie Francis, MGM 14034 (Singleton, BMI)  37 LA. ANGELS Jimmy Paine, Epic 5-10444 (Glaco, SESAC)  58 74 LET'S PUT OUR WORLD BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  68 75 LA. ANGELS Jimmy Paine, Epic 5-10444 (Glaco, SESAC)  69 74 LET'S PUT OUR WORLD BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  71 71 SON 72 Jerry Wallace, Liberty 56095 (Metric, BMI)  73 74 LET'S PUT OUR WORLD BACK TOGETHER Charlie Louvin, Capitol 2448 (Husky, BMI)  75 MAKE IT RAIN Billy Mize, Imperial 66365 (Metric, BMI)  76 WHY QUB BEEN GONE SO LONG Johnny Darrell, United Artists 50518 (Acutf-Rose, BMI)  78 ALL HEAVEN BROKE LOOSE Hugh X. Lewis, Kapp 978 (Gallico, BMI)  79 GOOD DEAL LUCILLE Carl Smith, Columbia 4-44816 (Acuff-Rose, BMI)	囪	34	MAN AND WIFE TIME	67	50	JOHNNY ONE TIME
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28 FROM THE BOTTLE TO THE BOTTOM 12 Billy Walker, Monument 1123 (Combine, BMI)  33 35 FLAT RIVER MO	む	38	PLEASE DON'T GO	69	74	Jimmy Paine, Epic 5-10444 (Glaco, SESAC)  LET'S PUT OUR WORLD BACK TOGETHER 2
33 35 FLAT RIVER MO	32	28			_	Charlie Louvin, Capitol 2448 (Husky, BMI)
29 COME ON HOME & SING THE BLUES TO DADDY Bob Luman, Epic 5-10439 (Return, BMI)  42 CALIFORNIA GIRL Tompall & the Glaser Brothers, MGM 14036 (Jack, BMI)  36 33 WEDDING CAKE Connie Francis, MGM 14034 (Singleton, BMI)  50 WHY YOU BEEN GONE SO LONG GACUFF-Rose, BMI)  73 73 ALL HEAVEN BROKE LOOSE Hugh X. Lewis, Kapp 978 (Gallico, BMI)  6 GOOD DEAL, LUCILLE Carl Smith, Columbia 4-44816 (Acuff-Rose, BMI)	33	35	Ferlin Husky & The Hushpuppies,	8 %	71	SON 4
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Connie Francis, MGM 14034 (Singleton, BMI) Carl Smith, Columbia 4-44816 (Acuff-Rose, BMI)	36	33	(Jack, BMI)  WEDDING CAKE	1	( <u> </u>	GOOD DEAL, LUCILLE
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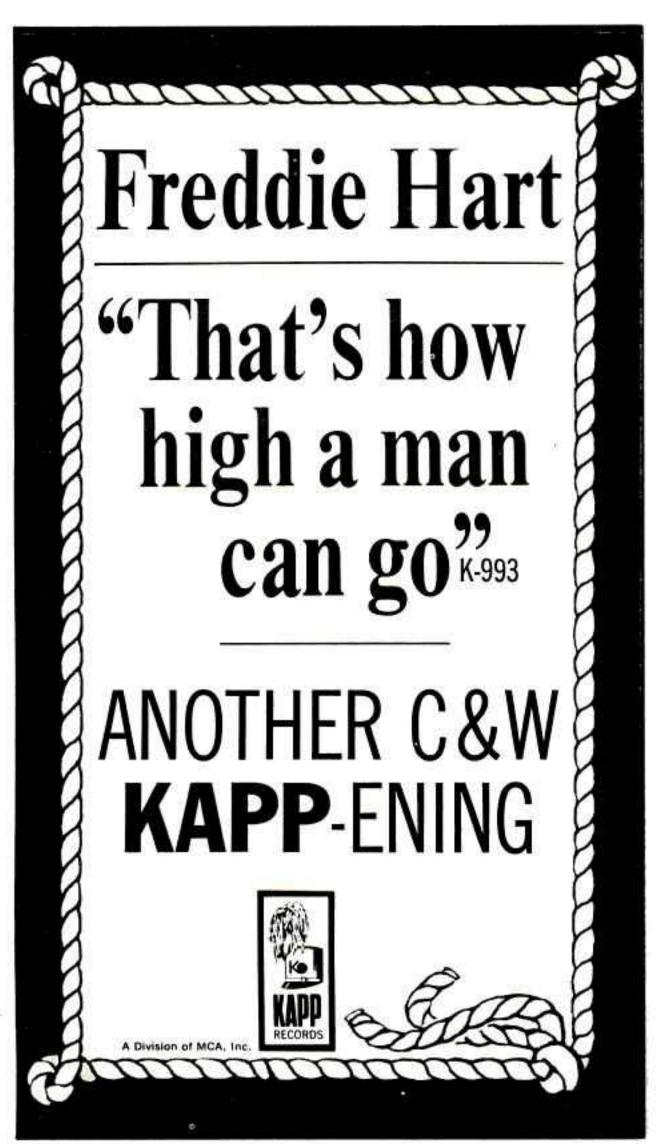
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# Nashville Scene

· Continued from page 45

Schnepf Jr., head of Indianapolisbased Landmark Records, has picked a master and option from Dallas agent - producer Charles Wright on Matt McKinney, a South Dakota country singer. Schnepf plans a release on two songs almost immediately. . . . Lee Wilson has been signed by Rick-Tone Records of Nashville for immediate release. , . . The opening of a new publishing company, Duelar, was announced by Forrest Duelar, president of Duelar Enterprises. He says he also will establish his own record label. . . . A line dropped by a printer made it appear that Leon Ashley had gone to the Key Talent Agency Such is not the case. He and Margie Singleton are booked exclusively by the Ashley Talent Agency. . . . Pete Drake & Tommy Hill at Stop have signed Johnny Rocker of Charleston, W. Va. . . . Johnny Bond and Merle Travis have cut a duet at Capitol with Kelso Herston producing.

junket to New York to do his recorded radio shows for Cinevox. He will cut all future shows in the new Moss-Rose studios here. . . . Newkeys has signed a Midwestern writer/artist to an exclusive writing contract. She's Jane Lane of Indianapolis. . . . Archie Campbell has been signed both as a writer and performer for the 13-week summer "Hee-Haw" show on CBS. The country comedy, starting in May, will feature Tammy Wynette and George Jones on the first showing. . . . Tompall & the Glasers will appear at the Southern California Folk Festival. Archie Campbell and Jeannie C. Riley will appear at the May 6 Tennessee Bankers Association gathering. . . Harper Valley PTA, the fast-moving SSS group, in for a session.

Ralph Emery no longer must

Ben Peters makes his first trip to the West Coast. The prolific songwriter will be plugging SSS songs. . . . Old-timer Rudy Preston. in two weeks in Nashville, placed songs with four publishers, re-corded a master, and was signed by Stop Records. The first release, "Him of the Hour," will be re-leased within a week. . . . Johnny Daume has resigned his post at KHAD in De Soto, Mo., and moved to WMIX, Mount Vernon, Ill. . . . Claude Gray and Graymen are on a tour of Europe, with extensive appearances in Germany and Spain. . . . Bill Wilbourn and Kathy Morrison in for United Artists sessions. . . . David Rogers'
"Little White Cloud" finally made
it, after many problems. Not so
strangely, the country disk jockeys are picking the opposite (uptempo) side, "Dearly Beloved," while most of the pop stations are going with what was intended to be the "A" side. . . George McCormick, front man for Porter Wagoner's Wagonmasters, has his own release on Stop titled "Big Wind."
. . . Leroy Van Dyke set for the Domino Club in Atlanta.

Don Chapel, Donna and the Five Chaperones, having finished a seven-week tour of the West, have been held over for the third straight week at a club in Mason City, Ia. Sue Thompson has an upcoming duet with Roy Acuff Jr. The young man has just concluded a novelty number titled "The Guy Who Played the Bass So Well in Harlan Martin's Band."

. . . Hickory's Leona Williams has finished three weeks in Minnesota and Wisconsin, moves on to the Dakotas and Minnesota with Tex Ritter and George Hamilton IV, and then heads for Europe in the summer.

Tex Ritter and George Hamilton IV, and then heads for Europe in the summer. . . . Doug Kershaw has concluded a session produced by Buddy Killen. . . . The Kimberlys flew in from Las Vegas to cut a session with Waylon Jennings. . . . Merle Kilgore has formed an ASCAP publishing company with Buddy Lee and Hank Williams Jr.

# Hot For Week Ending 4/26/69 Country LP's

This	Last		Weeks o
Week	Wee	k TITLE, Artist, Label & Number	Chart
oard ard	• 1	GALVESTON Glen Campbell, Capitol ST 210 (5)	North State of the Control of the Co
2	2	WICHITA LINEMAN Glen Campbell, Capitol ST 103 (S)	20
3	3	CHARLIE PRIDE IN PERSON	
4	4	YOUR SQUAW IS ON THE WARPATH Loretta Lynn, Decca DL 75084 (S)	
5	8	GENTLE ON MY MIND Glen Campbell, Capitol T 2809 (M); 5T 2809 (5)	
6	6	HOLY LAND Johnny Cash, Columbia KCS 9726 (S)	
7	5	CARROLL COUNTY ACCIDENT Porter Wagoner, RCA LSP 4116 (S)	
8	7	STAND BY YOUR MAN Tammy Wynette, Epic BN 26451 (S)	
9	10	BOBBIE GENTRY & GLEN CAMPBELL	2
10	9	JOHNNY CASH AT FOLSOM PRISON	
11	12	ONLY THE LONELY	
12	14	Sonny James, Capitol ST 193 (S) SONGS OF THE YOUNG WORLD	
13	13	Eddy Arnold, RCA LSP 4110 (S)	
13	18	Jeannie C. Riley, Plantation PLP 2 (S)	_
I	23277	BEST OF BUCK OWENS, VOL. 3	
U	19	Jack Greene, Decca DE 73000 (5)	area parata
16	15	I TAKE A LOT OF PRIDE IN WHAT I AM Merle Haggard, Capitol SKAO 168 (S)	eter electrical escape d
17	17	JUST TO SATISFY YOU Waylon Jennings, RCA Victor LSP 4137 (5)	* * * * * * * * * * *
18	16	JEWELS Waylon Jennings, RCA Victor LSP 4085 (S)	
19	11	JUST THE TWO OF US	39 (M);
20	20	GOOD OLD DAYS Dolly Parton, RCA LSP 4099 (S)	
21	21	JIM REEVES AND SOME FRIENDS	
22	22	SHE WEARS MY RING Ray Price, Columbia CS 9733 (S)	
企	29	SONGS MY FATHER LEFT ME	*******
24	23	I WALK ALONE Marty Robbins, Columbia CS 9725 (S)	2
25	26	FADED LOVE AND WINTER ROSES	
26	28	Carl Smith, Columbia CS 9786 (S)  SHE STILL COMES AROUND  Jerry Lee Lewis, Smash SRS 67112 (S)	
27	25	Total and the president believe that the president of the	
<b>1</b>	31	LEADY LEE, DECCA DL 75076 (S) WHERE LOVE USED TO LIVE/MY WOMAN'S GO	
	1990	David Houston, Epic BN 26432 (S)	
29	30	Lynn Anderson, Chart CHS 1013 (S)	
30	27	HARPER VALLEY P.T.A.  Jeannie C. Riley, Plantation PLP 1 (S)	
31		JIM REEVES ON STAGE RCA Victor LSP 4062 (S)	
32	32	SOLID GOLD '68 Chet Atkins, RCA Victor LSP 4061 (5)	
33	35	KAY John Wesley Ryles I, Columbia CS 9788 (S)	antantaning
34	36	BEST OF LYNN ANDERSON Chart CHS 1009 (S)	, 1
35	33	BEST OF MERLE HAGGARD	2
36	37	BEST OF SONNY JAMES, VOL. 2 Capitol SKAO 144 (S)	******
37	40	YOU GAVE ME A MOUNTAIN Johnny Bush, Stop 10008 (S)	*******
38	38	ANYWHERE U.S.A.  Buckaroos, Capitol ST 194 (S)	*****
39	39	ALL COUNTRY  Jerry Lee Lewis, Smash SRS 67071 (S)	
40	41	REMEMBER ME Jim Ed Brown, RCA LSP 4130 (S)	
41	44	NASHVILLE BRASS PLAYS THE NASHVILLE S	SOUND1
42	43	HEY LITTLE ONE Glen Campbell, Capitol T 2878 (M); ST 2878 (S)	4
43	45	D-I-V-O-R-C-E Tammy Wynette, Epic BN 26392 (S)	
仚	_	GUILTY STREET  Kitty Wells, Decca DL 75098 (5)	1-11-1-1
1	(ATTAL	WHO'S JULIE	

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# Listening

Ħ.	Wk. Ago	Wks. Ago	3 Wks. Ago	TITLE, Artist, Label & Number
1)	1	1	1	GALVESTON Glen Campbell, Capitol 2428 (Ja-Ma Music, ASCAP)
2)	2	2	4	MY WAY Frank Sinatra, Reprise 0817 (Don C./ Spanka, BMI)
3	3	3	5	AQUARIUS/LET THE SUN SHINE IN 6 Fifth Dimension, Soul City 772 (United Artists, ASCAP)
4)	5	5	7	THE WAY IT USED TO BE
5)	6	10	15	SEATTLE
6)	4	4	3	YOU GAVE ME A MOUNTAIN
$\tilde{7}$	7	8	11	MEMORIES Elvis Presley, RCA 47-9731 (Gladys, ASCAP)
8	9	14	32	HAPPY HEART Andy Williams, Columbia 44818 (Miller, ASCAP)
9)1	0	11	12	ZAZUERA  Herb Alpert & the Tijuana Brass, A&M 1043 (Rodra, BMI)
10) 1	2	29	38	HAWAII FIVE-0 Ventures, Liberty 56068 (April, ASCAP)
11) 2	28	-	100	THE BOXER Simon & Garfunkel, Columbia 44785 (Charing Cross, BMI)
12) 1	6	36	77.77	TO KNOW YOU IS TO LOVE YOU 3 Bobby Vinton, Epic 10461 (Vogue, BMI)
13)	13	13	26	Gary Puckett & the Union Gap, Columbia 44788 (4 Star, BMI)
14)	14	15	37	HAPPY HEART Petula Clark, Warner BrosSeven Arts 7275 (Miller, ASCAP)
15) <sup>2</sup>	22	27	30	GREENSLEEVES Mason Williams, Warner BrosSeven Arts 7272 (Irving, BMI)
16) 3	30	37	-	LOVE (Can Make You Happy) 3 Mercy, Sundi 6811 (Rendezvous/Tobac, BMI)
17)	1	9	9	THIS GIRL'S IN LOVE WITH YOU 12 Dionne Warwick, Scepter 12241 (Blue Seas/Jac, ASCAP)
18) 3	8	-	-	SAUSILITO Al Martino, Capitol 2468 (Blendingwell, ASCAP)
19	8	6	2	TRACES Classics IV, Imperial 66352 (Low-Sal, BMI)
20)	29	38	_	YOU'VE MADE ME SO VERY HAPPY 3 Blood, Sweat & Tears, Columbia 44776 (Jobete, BMI)
Ž1) <sup>2</sup>	21	21	24	WITH PEN IN HAND
22)	37	-		TIME IS TIGHT  Booker T. & the M.G.'s, Stax 0028 (East/Memphis, BMI)
23) 2	24	24	36	JULY YOU'RE A WOMAN
24)	15	12	8	JOHNNY ONE TIME

Brenda Lee, Decca 32428 (Hill & Range/ Blue Crest, BMI)

THE LOVE SONG Patti Page, Columbia 44778 (Gallico, BMI) 17 18 18 DAY AFTER DAY (It's Slipping Away) . 7 Shango, A&M 1014 (Goomby/Irving, BMI)

25 22 23 HAPPY HEART Nick DeCaro, A&M 1037 (Miller, ASCAP)

CASATSCHOK 3 Alexander Karazov, Jamie 1372 (Gallico, BMI) 29 EARTH ANGEL

30 REAL TRUE LOVIN' 33 34 35 Steve & Eydie, RCA 74-0123 (Greenwood, BMI) 31

Vogues, Reprise 0820 (Williams, BMI)

Mary Hopkin, Apple 1806 (Maclen, BMI) TO MAKE A BIG MAN CRY ..... 1 Vic Damone, RCA 74-0139 (Regent, BMI) I'M A DRIFTER ..... 1

Bobby Goldsboro, United Artists 50525 (Detail, BMI) A PLACE OVER THE SUN Tony Bennett, Columbia 4-44824

(Damila, ASCAP) IT HURTS TO SAY GOODBYE ...... 1 Jack Gold Chorus, Columbia 4-44808 (United Artists, ASCAP) 36 IN THE STILL OF THE NIGHT ..... 2 Paul Anka, RCA 74-0126 (Cherio, BMI)

WILL YOU BE STAYING AFTER SUNDAY? 3 39 39 — Peppermint Rainbow, Decca 32410 (Screen Gems-Columbia, BMI) Paul Desmond, A&M 1050 (Maclen, BMI) WHERE DO YOU GO TO (My Lovely) . . 2 39

Peter Sarstedt, World Pacific 7791

(Unart, BMI) LONELY SEASON Frank Pourcel, Blue 1002 (Instrumental/ Croma, ASCAP)

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# Coin Machine World

# New Equipment



United—Six-Player Shuffle Alley

Gamma, United's six-player shuffle alley, features five ways to play: dual flash, flash, regulation, strike 90 and magic frame, Recommended for two-for-a-quarter play, the Gamma includes heavy-duty pin hangers and optional snigle, double or triple chutes.

### ICMOA Pinball Fight Turns to Letter Campaign

SPRINGFIELD, Ill. — Fred Gain, executive director of the Illinois Coin Machine Operators Association (ICMOA), has sent a reminder to all State operators, asking them to write their local senators in regard to the current anti-pinball legislation.

Senate bill 592 would outlaw all coin-operated amusement maincluding baseball, hockey, skeeball, and golf games, as well as flipper pinball games. In his appeal to operators, Gain

"Have your locations also write

their Senator. This is best accomplished by taking an envelope and paper to the location, having them write the letter and sign it in your presence and you then mailing it. Do not use a mechanically reproduced form letter. Handwritten or typed letters on location stationery are best."

Gain has sent sample form letters to each operator. One form can be used by the operator while the other is for the location. Gain said he hopes all operators would keep him advised of their letter-writing activities.

### On the Street

By RON SCHLACHTER

Lance Hailstone is back at Nutting Associates in Mountain View, Calif., after representing the company at the "Teen-age Fair Pop Expo" in Los Angeles. The com-pany exhibited 13 units at the week-long event, which attracted approximately 30,000 kids. According to Hailstone, "We did very, very well." . . . John Whipps, service representative for Nutting Associates, will soon be off to Hawaii and Massachusetts for service is devoting many leisure hours to his glider (that's the plane, not the

Robert Taran, Jupiter Sales of America, is back at his desk after a trip to Puerto Rico, where "phonograph sales are doing very nicely." . . . Ross Scheer, sales manager of Midway Manufacturing Co., is off to Europe on a 17-day business trip. Scheer reports that Midway is in full production on cago was the site of a service school April 17 on the Seeburg cold drink vender. According to Howard Freer, refrigeration and (Continued on page 52)



SEGA ENTERPRISES recently welcomed the above assembled 102 spring graduates who are employed at the huge Japanese firm. Sega President David Rosen (seated 10th from left side) welcomed the group and stressed the career advantages of the coin-operated entertainment industry.

### Italy Needs Stereo 45's

By MARILYN TURNER

MILAN—The future of stereo jukeboxes in Italy, according to top trade sources, could be a bright one, were it not for the nearly total lack of suitable stereo singles manufactured by Italian record companies.

"We have had so-called stereo (Continued on page 55)

### **Bogart Hits Operators**

NEW YORK—"The majority of operators don't give a damn about anything except an established hit."

This observation was made by Neil Bogart, vice-president and general manager of Buddah Records, after receiving no response from his latest mass mailing to operators. Bogart sent out 2,000 copies of Chubby Checker's "Back in the U.S.S.R.'s" b/w "Windy Cream," along with an ample number of title strips.

"I sent out a complete mailing but the operators have done absolutely nothing about it. I pray they'll wake up and see there's a lot of money they're losing. We've done everything we can for them and will continue to do so. I'll do anything they want but it's time they start giving back.

"In all the records that have (Continued on page 56)



GERHARD ZUCH, who joined the Wurlitzer Co. 50 years ago, is pictured here receiving an award from Roy F. Waltemade, vicepresident and manager, phonograph division (left), as Frank Litwinski, industrial labor relations manager (right) looks on. Zuch, who was born in Germany, has a brother, William J., and a son, Donald W., also employed

at Wurlitzer's North Tonawanda,

N. Y., factory.

### Multiple Versions of Songs Frustrates Wis. Programmer

By EARL PAIGE

KENOSHA, Wis.—Recording artists generally appealing to the jukebox patron in an "easy listening" or older adult location make a mistake by recording a repeat, or "cover" version of a record that achieved wide popularity by another artist, according to Gordon Larson, Samis Amusement Co. here. As a case in point, Larson mentioned "Gentle on My Mind," which he said was available by Glen Campbell, Patti Page, Dean Martin and Boots Randolph.

Larson thinks the problem of multiple recordings by several artists stems from three factors: the failure of record companies to recognize that adult locations vary considerably in their music needs; require a lot of different songs, often as many as 40 titles in standards alone; and finally,

that locations continue to earn money on recordings that drop in general popularity.

Commenting on the agonizing decision of choosing from multiple recordings, Larson mentioned "Happy Heart," recorded by Andy Williams, Petula Clark and Nick DeCaro. (All three versions are on the easy listening chart.)

"At first it was a toss up. Then. I considered that the last two recordings by Petula Clark hadn't gone well for us. Andy Williams hadn't had anything for a while so this is the one I bought and so far I'm happy.

Unusual Spot The need for greater variety in easy listening music is pointed out by Larson's description of one tavern which caters to both

(Continued on page 52)

## Mississippi Floods Create Havoc

CHICAGO—Operators along the Mississippi River and its tributaries last week struggled against rising waters as spring floods turned entire communities into lakes.

In St. Paul, Minn., Fritz Eichinger of Northern Coin Machine Co. reported:

"We don't operate in many riverfront areas but we have pulled in several machines. If we hadn't, we would have suffered damage. I understand the water is over the top of the bar in one location. While we will suffer a loss in such things as electrical connections, we won't lose any equipment. I imagine it will be about the middle of May before these places get cleaned up and back into operation."

C & N Sales, Inc. is located in Mankato, Minn., on the Minne-

KAMA Meeting

HUTCHINSON, Kan. - The Kansas Amusement & Music Association (KAMA) met here April 12-13 at the Royal Inn Motel. Harold Mallin, a representative of the Pension Investment Association, Kansas City, Kan., addressed the group on retirement and pension plans. The association's next meeting is tentatively scheduled for July.

Floyd Tawney Dies

MANHATTAN, Kan.-Floyd Tawney, sales manager for Bird Music Co. here, died April 11 after suffering a heart attack on a sales trip to Wakeeney, Kan. An employee of Lou Ptacek for the past three years, Tawney is survived by his widow, Edna, and two daughters.

sota River, Although the river is eight feet above flood stage, the dikes have been able to contain the water.

By RON SCHLACHTER

"We've been pretty fortunate

here," said Harlow Norberg of C & N Sales. "With the flood stage set at 19 feet, the river has reached 27 feet but the dikes (Continued on page 52)

# New Equipment



Sega—Target Game

Sega's new target game, Sega Missile, is now in full production and features a theme of precision rocketry. Aided by both visual and audio effects, surface-to-air projectiles fired from launching pads are guided to their targets by simulated radio and radar control instruments. The Missile is another in the series of arcade games specially designed by Sega for 25-cent play.

### On the Street

### • Continued from page 51

cup dispensing were discussed. Art Wood, World Wide's road representative, stops long enough each day to make his daily order call to the office. Harold Schwartz is back on the job after vacationing in Mexico.

There has been a shuffling of officers at Federal Machine Corp. in Des Moines, Iowa. Lou Kershbaumer is now president: Kerry Schmelzer has been made national sales manager: and Terry Dodd has assumed the duties of sales promotion manager. . . . Chuck Esch, manager of Acme Cigarette Service in Colorado Springs, Colo., is on the road, reportedly on the look-

out for music routes for the company. . . . There's more work for everyone since Apollo Stereo in Denver purchased Arapahoe Vending. President Sam Keys, meanwhile, has just returned from a sixweek vacation in the Canary Islands.

Rupert Arai, D&J Music in Denver, is still in very critical condition following an automobile accident. . . . Paul Miller, Ace Amusement in Glenwood Springs, Colo.. was in Denver recently for the State basketball championship. Glenwood Springs lost in the final game. . . . Other recent Denver visitors were Don and Roy Kiser and Johnny Wood, all in town to

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### **Multiple Versions**

Continued from page 51

a young crowd and older adults.
"The location was originally an older adult place. Then the son of the owner started tending bar, He asked me if he could put on 10 records if he bought them. I told him all he had to do was give me a list, that we would be glad to put on whatever he liked.

"The tavern really hadn't been doing anything on the jukebox. After I put on the younger-type records I experimented by leaving the album switch flipped off so that Little LP's played for 10 cents. This satisfied the older crowd that comes in and the revenue shot way up and has continued to stay well over what it was."

### Location Loyalty

The need for greater variety and constant replenishment of adult product on jukeboxes is pointed up in another example Larson mentioned, and by the same token, shows that easy listening music is not a static category.

"Some adult locations have a very loyal following. The same people are in these stops every day and you have to keep putting on new records. One location handles about 40 Christmas Club memberships for its patrons. Each week the customers give the owner \$5 and he takes care of all the banking chores."

Larson said the Christmas Club books are kept in back of the bar and that if a patron misses a week he is reminded to double the amount the following.

# What's Playing?

A weekly programming profile of current and oldie selections from locations around the country.

Buchanan, Mich., Location: Adult (Over 30)-Tavern

FRANK FABIANO, programmer, Fabiano Amusement Co.



Current releases:
"Galveston," Glen Campbell,
Capital-2428;

"Don't Give in to Him," Cary Puckett & the Union Cap, Columbia-44788; "You Cave Me a Mountain,"

Frankie Laine, ABC-11174. Oldies:

"My Way," Frank Sinatra;
"Johnny One Time," Brenda Lee.

Indianapolis, Ind., Location: Kid-Restaurant

LARRY GEDDES, programmer, Lew Jones Music.



Current releases:

"Gitarzan," Ray Stevens, Monument-1131;

"Centle on My Mind," Aretha Franklin, Atlantic-2619:

"The Composer," Diana Ross & the Supremes, Motown-1146.

New Orleans Location: C&W-Tavern

KEN KERR, programmer, Lucky Coin Machine Co., Inc.



Current releases:

"Calveston," Clen Campbell, Capitol-2428; "I'll Share My World With You," George Jones, Musicor-1351;

"You Gave Me a Mountain," Frankie Laine, ABC-11174.

Oldies:
"Crazy," Patsy Cline;
"Honky-Tonk Downstairs,"
George Jones.

### Mississippi Floods Create Havoc

· Continued from page 51

have held well so far. In fact, North Mankato was to have been evacuated when the river hit 26 feet. Since the dikes are doing such a good job, the danger level has been raised to 30 feet. We haven't had to move any equipment but back in 1965 we lost some machines."

On the Wisconsin side of the Mississippi River, parts of La-Crosse are under water but Jim Stansfield, of Jim Stansfield Co., said it was not like 1965:

"I had 39 locations closed on Easter Sunday in 1965. Right now, I have about six locations closed. So far, we have taken the equipment to our warehouse. In Fountain City, Wis., we will have to take our equipment one block up to the city auditorium if the water gets any deeper. Of course, if the water goes up another foot, we won't even be able to get into the town."

Farther down the river, along Iowa and Illinois, the river is not expected to crest until later this week. However, John Cox, of Cox Music Co., Inc., Davenport, is already very much involved:

"We had one location close in Buffalo, Ia., and picked up our equipment, consisting of a jukebox, pool table and gun. We have some equipment at other locations that will also have to be moved.

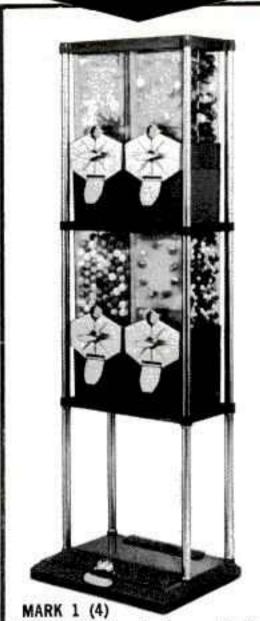
"Here at our headquarters, we have moved most of our equipment out of the warehouse. We've sandbagged the front of the warehouse but there's nothing we can do about the back door. In 1965, we had a foot and a half of water inside the place and outside we could launch a boat in the alley."

In Fulton, Ill., Pete Kahler, of Illowa Amusement Co., said, "I'm moving some of the equipment out but we're anticipating that the dikes will hold. If I did pull out most of the equipment, it would be out for a month because that's how long the danger of flooding exists."

when answering ads . . . Say You Saw It in Billboard

BUILT FOR BUSINESS!

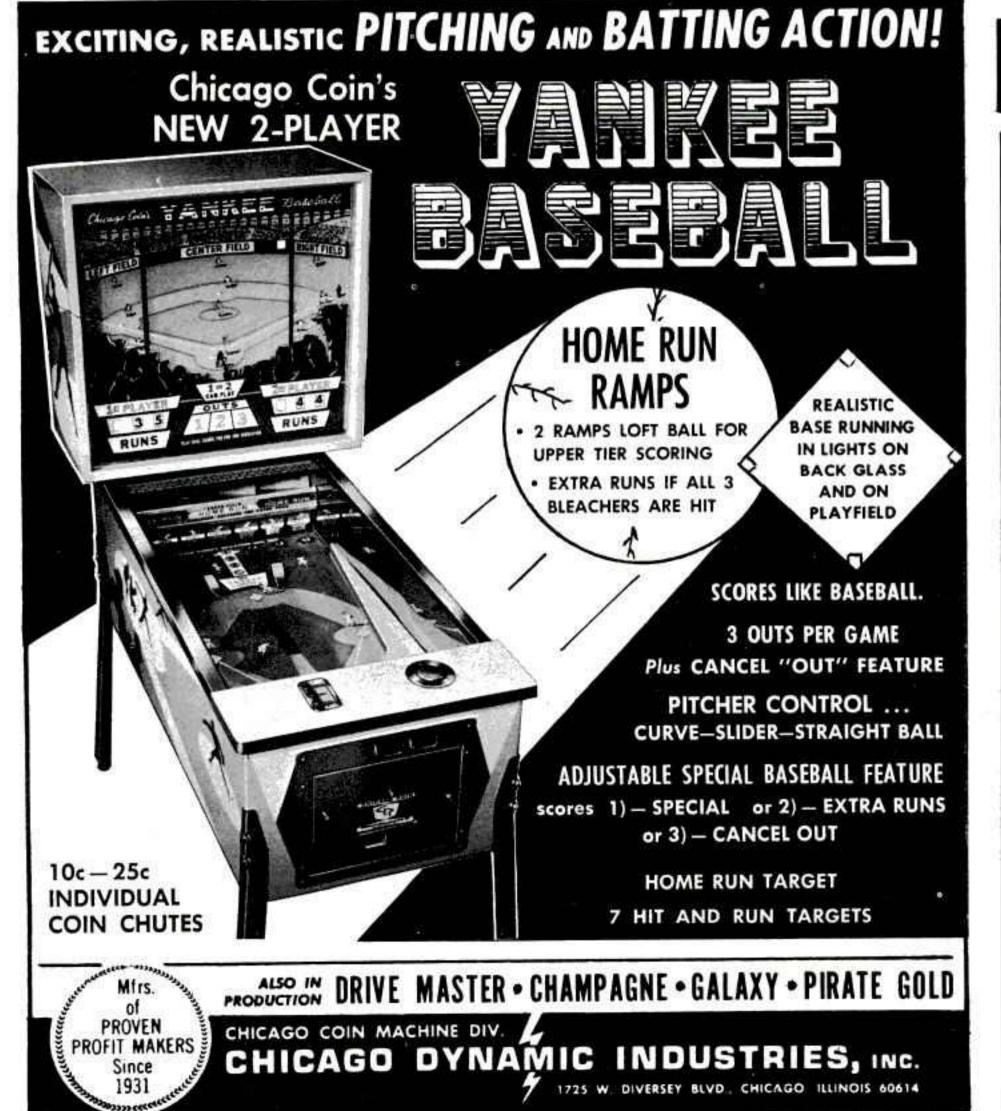
MARK-BEAVER
Bulk-Vending Machines



Truly built for Business. A high profit "space-saver" — with Beaver advantages which mean longer life and greater profits. Also, coin mechanisms for two quarters and half-dollars, available. Parts for all model Beavers available. (Some Distributor areas available throughout the world.)



469 CHESTNUT STREET— NASHVILLE, TENNESSEE 1631 1st AVE. NO.— BIRMINGHAM, ALABAMA 746 GALLOWAY AVE.— MEMPHIS, TENNESSEE



# DAILY AVERAGES PROVE COINOPERATED MUSIC IS A BLUE CHIP INVESTMENT



Prime interest in the coin-operated music market continues to focus on the Wurlitzer Americana III. So far as earnings are concerned, daily averages go nowhere but UP. Analysis of the market indicates many reasons for it—sharp styling, top animation and superior stereo sound heading the list. See your Wurlitzer Distributor for details and a demonstration of this proven money-maker.

WURLIZER PIMERICHNIE



INVESTMENT FOR MUSIC OPERATORS

THE WURLITZER COMPANY
114 Years of Musical Experience
North Tonawanda, N.Y.

### **Bulk Vending News**

### Charm Makers Stressing 25c Items

By EARL PAIGE & RON SCHLACHTER

CHICAGO—A survey of bulk vending charm manufacturers prior to last week's National Vendors Association (NVA) convention documented the heavy movement toward quarter capsule items. Some firms expected to show as many as 150 new quarter items. Many firms are setting up manufacturing facilities in foreign countries and many are now producing their own capsule containers, the survey found.

The heavy emphasis on quarter merchandise is thoroughly evident in the new line of Eppy Charms, Inc. Highlighting four new 25-cent series is a new capsule container with embossed faces on the outside, an item that lends novelty value to the

NORTHWESTERN

Model 60 Bulk-Pak

the most popular in bubble gum

or candy Tootsie Roll squares.

Wrappers include comics and for-

WRITE, WIRE OR PHONE PARKWAY MACHINE CORP.

Phone (301) 327-1021

BUY!

**METAL TYPERS** 

**Vending Aluminum** IDENTIFICATION DISC

WHY!

1. LIFE-TIME INCOME

2. TROUBLE-FREE

**OPERATION** 

3. ONLY 18"x18"

Ensor St.,

Will not skip or

jam because of

specially

designed wheel

and housing.

Holds 1,000

individually

wrapped

FLEER'S

DUBBLE

BUBBLE

TAB GUM.

capsule itself. Done in multicolors, the series consists of eight different faces.

Other new quarter items are a Lovable Animal series featuring dogs, elephants and four other animals. A People series consists of six different figures such as soldier, sailor, hippie and nurse. Another series is miniature dolls with such items as a graduate and football play-

Eppy has five dime series, including a realistic springing cobra that clings to surfaces such as table tops. There are six nickel mixes and a new penny sport mix in the line, too.

Another highlight of Eppy's line is a new display panel styled like a picture frame in gold-plated material.

Sidney Eppy also announced that he has set up manufacturing facilities in Hong Kong.

Knight Toy & Novelty Corp. is introducing over 150 items in the quarter merchandise field, highlights of which include a fur animal series, 16-inch necklace with pendant and a character series based on Texas Buck.

In dime merchandise, a bracelet and earring are included in one capsule; another series fea-

tures rings with pearls and rhinestones; and another features bendable, multi-colored figures such as dogs, monkeys, clowns and tigers.

Typical of dime mixes is one that features a combination pad lock, gun and holster key chain, earring, pop-up clown, ring with pearl and stones, bracelet, necklace, bendable animals, metal

(Continued on page 55)



DRY ROASTED peanuts can now be vended in this new package developed by Tenneco Chemi-cals, Inc. The 5/8-ounce package features rigid, vinyl construction and food grade PVC sheeting.

Acorn - Amco Distributor

MACHINES

WE HAVE 25c

IN STOCK

10c CAPSULE MIXES

SCHOENBACH CO. 715 Lincoln Pl., Brooklyn 16, N.Y. (212) PResident 2-2900

TANDARD ARVARD METAL TYPER inc 1318 N. WESTERN AVE. CHICAGO 22, ILL. EV 4-3120

### SCHOENBACH CO. Manufacturers Representative

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Monte Carlo	
Parts, Supplies, Stands & Globes. Everything for the operator. One-third deposit with order, balance C.O.D.	
COLLABADINA CILL CO.	

# KING'S One Stop service for all

Chicago, III. 60612

**BULK VENDING MACHINE OPERATORS** MERCHANDISE-Leaf ball gum, wrapped gum, charms, filled

capsules, panned candies, bulk & vacuum packed nuts, ball point pens, combs, 1c tab, 5c package gum, 5c & 10c vending pack candy bars.

SUPPLIES—Empty capsules V-V1-V2, coin weighing scales, counters & wrappers, stamp folders, decals, route cards, padlocks, apray paints, machine cleaners & lubricants, paper cups for hot nut venders & hot beverages.

EQUIPMENT-All Northwestern bulk venders, cast iron stands, wall brackets, sanitary & stamp venders, new & reconditioned bulk venders of all kinds, parts for all bulk venders.

SUPER SIXTY	on for details and prices on the North (illustrated), Vends gum-charms, Also other Northwestern machines.	
NAME	TITLE	1
COMPANY		
ADDRESS _		
CITY	STATE ZIP .	
Fill	in coupon, clip and mail to:	
T . KIN	G & COMPANY	INC

Phone: (312) 533-3302

DEPENDABLE FAST SERVICE LOWEST PRICES FROM LARGEST INVENTORY IN THE U.S.

Send for prices and illustrated literature.

### Graff Adds Another Branch; **Expands Manufacturer Role**

DALLAS-Graff Vending, a firm that now boasts a network of six branch offices spanning the U. S. and anticipates adding more, is becoming increasingly involved as a manufacturer, too. It's initial product, a collectors series of billiard balls, has been successful, according to president Floyd V. Price, who said manufacturing enables Graff to offer its operators "something new, not copies of things we seen over and over."

The newest acquisition is the Archer-Welch Co., Oklahoma City, where former owner Claude Parten will remain as manager. Late last year Graff opened an office in Charlotte. N. C. Other offices are located in Houston, Oakland and Seattle.

"The expansion into Oklahoma and North Carolina was necessary in order to take care of our increased business from these areas. Our growth at this stage is actually behind schedule in terms of acquisitions, developing branch facilities and adding experienced personnel," Price said, "especially when you consider that the bulk industry showed a 22 per cent dollar volume increase in 1968."

Price announced additions to the main headquarters staff here, too. Ronald Jordon will have responsibilities in accounting and administration. Ron Blaquiere has been added as marketing director.

Turning to the manufacturing aspect, Price said, "Everyone around here and at our branch offices becomes involved in de-

veloping new items, including our customers. We brainstorm items constantly. Vendors bring in an idea or we see something that looks good and we develop

Graff isn't worried about having items copied before it can get them into the distribution pipeline, Price said. "We figure we only need 90 to 120 days lead-time on a new item to guarantee exclusivity. If we can't produce it within that time we don't deserve exclusivity."

Price said Graff is contracting for the manufacturer of its items and that a number of new pieces of merchandise are being readied. The emphasis will be on quarter and dime merchandise, he indicated.

# Coming Events

May 1-4 — Illinois Automatic Merchandising Council, Lake Lawn Lodge, Delavan, Wis.

May 2-5—Canadian Automatic Merchandising Association, annual convention and trade show, Hotel Bonaventure, Montreal.

May 9-10-National Automatic Merchandising Association, spring management conference, Broadmoor Hotel, Colorado Springs,

May 9-10 - Ohio Automatic Merchandising Association, annual meeting, Sheraton Columbus Hotel. Columbus.

(Continued on page 55)

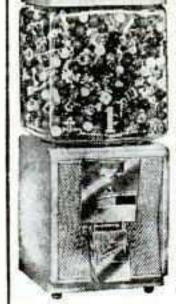
### GUARANTEED **USED MACHINES** MERCHANDISE & SUPPLIES

Pistachio Nuts, Jumbo Red .... \$ .87

	CHARMS AND for complete li Parts, Supplie Brackets.	CAPSULES. Writes. Complete line es, Stands, Globe	d. ite of es,
Afgan Crown Red Lip Pistachio Nuts Afgan Prince Red Lip Pistachio Nuts Cashew, Whole Cashew, Butts Peanuts, Jumbo Spanish Mixed Nuts Baby Chicks, 25 Lb. Ctn. Bridge Mix Boston Baked Beans Jelly Beans Licorice Gems M& M, 500 ct. Brites SweeTarts  Wrapped Gum—Fleers 4M pcs. \$14.40 Tootsie Roll, 2M pcs. Tootsie Roll, 2M pcs. Rain-Blo Ball Gum, 2100 per ctn. 7.60 Rain-Blo Ball Gum, 2100 per ctn. 7.60 Rain-Blo Ball Gum, 3550 per ctn. 9.40 Rain-Blo Ball Gum, 3550 per ctn. 9.50 Rain-Blo Ball Gum, 3100 ct. 45 Becch-Nut, 100 ct. 45 Beech-Nut, 100 ct. 45	Minimum order		45 d.
Afgan Crown Red Lip Pistachio Nuts Afgan Prince Red Lip Pistachio Nuts Cashew, Whole Cashew, Butts Peanuts, Jumbo Spanish Mixed Nuts Baby Chicks, 25 Lb. Ctn. Spanish Baby Chicks, 25 Lb. Ctn. Spanish Bridge Mix Boston Baked Beans Jelly Beans Licorice Gems M. & M., 500 ct. Brites SweeTarts Wrapped Gum—Fleers 4M pcs. \$14.40 Tootsie Roll, 2M pcs. Rain-Blo Ball Gum, 2100 per ctn. 7.60	Rain-Blo Ball Gr Rain-Blo Ball Gr Rain-Blo Ball Gr Rain-Blo Ball Gr Maltettes, 2400 20 Cartons min Leaf Brand R Adams Gum, all Wrigley's Gum,	jum, 5550 per ctn. 9. jum, 4300 per ctn. 9. jum, 3550 per ctn. 9. per carton	40 50 50 65 all
Afgan Crown Red Lip Pistachio Nuts Afgan Prince Red Lip Pistachio Nuts Cashew, Whole Cashew, Butts Peanuts, Jumbo Spanish Mixed Nuts Baby Chicks, 25 Lb. Ctn. Rainbow Peanuts Bridge Mix Boston Baked Beans Jelly Beans Licorice Gems M. & M. 500 ct. Brites SweeTarts J. 22 Section 12 Section 13 Sectio	Wrapped Gum- Tootsie Roll, 2N Rain-Blo Ball G	—Fleers 4M pcs. \$14. M pcs	40
Afgan Crown Red Lip Pistachio Nuts Afgan Prince Red Lip Pistachio Nuts Cashew, Whole Cashew, Butts Peanuts, Jumbo Spanish Mixed Nuts Baby Chicks, 25 Lb. Ctn. Rainbow Peanuts Bridge Mix Boston Baked Beans	Licorice Gems M & M, 500 ct. Brites SweeTarts		.58 .40 .40
Afgan Crown Red Lip Pistachio Nuts Afgan Prince Red Lip Pistachio Nuts Cashew, Whole Cashew, Butts Peanuts, Jumbo Spanish 32	Bridge Mix Boston Baked I	Beans	32
Afgan Crown Red Lip Pistachio Nuts	Peanuts, Jumbe Spanish		.32
Afgan Crown Red Lip Pistachio Nuts	Cashew, Butts .	e	.90
	Nute		

IMMEDIATE DELIVERY on the New

# MODEL 60



uct" vendor is truly the most versatile on the market. Handles ball gum, charms, capsules, all nuts and any small bulk products without breaking or crushing. Gold decorative front panel. Mammoth capacity.

This "all prod-

With 1c, 5c, 10c or 25c Mechanisms

Stamp Folders, Lowest Prices, Write

NORTHWESTERN SALES & SERVICE CORP.

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# **EVERY LOCATION** a "PROFIT-LAND" with NORTHWESTERN **BULK-PAK**

New 60 Bulk Pak builds profits in supermarkets, drugstores, gas stations, shopping centers—any location! Operators all agree BULK PAK delivers greater profits because it vends nationally advertised merchandise-suitable for all locations. Service costs are held to a bare minimum. Just pour merchandise in machine-and take out the coins. Location tests prove Bulk Pak is a #1 Money Maker. Wire. write or phone for complete details.

### Northwestern.

2935 East Armstrong St. Morris, III. Phone: WHitney 2-1300



# VICTOR'S NEW 77 SPECIAL EXTRA CAPACITY TOP . . . Holds 30 more V-2 Capsules. Can be installed on your present

77s, or purchased with your 77 machines.

Includes new center rod.

See your distributor for information or write us direct.

### VICTOR VENDING CORP.

5701-13 West Grand Ave. Chicago, Ill. 60639

APRIL 26, 1969, BILLBOARD

2700 W. Lake St.

### Charm Makers Push 25c Items

### · Continued from page 54

charms and a ring and baseball key chain set.

In 5-cent merchandise Knight has a whole set of 52 playing cards to vend in a capsule. Another series is the Hobbit and Ring, consisting of seven characters that William Falk says, "Presume to be Earth People." This hobbit series includes Happy, Moonman, One-Eye, Smiley, Genius and Mopy.

Penny items from Knight include a folding knife cutlery set: a liberty ring with copper plating and a series of Go Go rings. Also being offered is a Hero or Gladiator ring in black stone engraved in gold.

Knight is also bringing out its own capsule with various colored tops and a clear base specially priced for quantity buyers.

Henal Novelties & Premium Corp. is introducing two nickel, four dime and seven quarter mixes. In all, Henry Schor said 100 new items will be offered as well as a sneak preview of new fall goods that will feature football items.

One new quarter assortment is a baseball mix including ring, high-bouncing baseball, iron-on cap decal and a baseball helmet.

Henal will also show a new sparkle 1-cent ring. The firm is additionally producing its own capsules for 5 and 10-cent vending and Schor said his firm sells over 30 million of these capsules a year. He is building a new two-inch capsule, too.

### Stereo 45's Needed

### Continued from page 51

jukeboxes in Italy since 1960," said an official of Associazione Nazionale Sezioni Apparecchi per Pubbliche Attrazioni Ricreative (S.A.P.I.R.), Italy's coin machine trade association. "I don't think there are any jukeboxes installed in Italy today not equipped to play stereo singles.

"Our problem is that the quantity of stereo singles available in Italy suitable for use in juke-boxes is extremely limited . . . if not nil . . . there are lots of LP's, but they are not suitable for jukeboxes."

The only two record companies producing stereo singles in Italy are RCA and Belldisc, but according to S.A.P.I.R. officials the RCA stereo single repertoire is "too old" while Belldisc's contemporary stereo single output alone obviously isn't enough to satisfy the market.

"Yes, all jukebox locations, since most all of them are stereo, are suitable for stereo singles; all we need are the records," said the association spokesman.

The suitability of almost all existing jukebox installations in Italy for stereo singles was confirmed for Billboard by Adriano Solaro, artistic director of Belldisc.

"The so-called early (1960-1965) stereo jukeboxes had two speakers and monaural heads, but those installed over the past few years (1965-1969) also have stereo heads, so that there never has been any question about the capability of jukeboxes installed (in Italy) handling stereo records . . . the problem is that there are just not enough Italian-language stereo singles to go around.

"It is just a question of mentality. It's true, stereo singles initially cost a bit more to produce, but once they are produced in quantity, the difference in cost between standard (monaural) singles and stereo singles becomes negligible." Karl Guggenheim, Inc., is introducing two new quarter mixes to go along with a previously introduced series of authentic baseball helmets. One mix features Indian beads and necklace and

In dime mixes, Guggenheim is offering one mix featuring a ghostly character and a world glow bank. Another new 10-cent mix features inflatable toys and a jet ball, or high-bouncing ball.

Additionally, Guggenheim has a line of import merchandise consisting of several 100 items.

Creative House Promotions, Inc., is featuring a new series of 22 different penny buttons built around the "Rowan & Martin Laugh-In" television series. Eight photos and 14 sayings make up the series.

Creative House also has a series of miniature 24-page "Laugh-In" joke books for 1-cent vending. Other new items, according to Ed Jordan, are a series of silly stickers, stamps and signs and Moon Creeps, consisting of 12 different buttons in bright, glitter material.

Penny King Co. has four new 10-cent mixes. Fantastic includes painted dragons and gold animal brooches and key rings, while the other three series feature all kinds of dice, a giant fly and a Yippy Hippy Girl with key rings and jewels. Five new 5-cent items consist of a new series of painted puppet heads, a new series of rings, a capsule puzzle mix and circus series, a new assortment of vinyl reptiles and a jumping skeleton.

Viking Charms has four new 25-cent capsule numbers including a high-bounce ball, domestic jewelry, a doll made of yarn and bug mix. Gypsy Fun, consisting of necklace, bracelets and unusual tiger tooths, and a jungle animal assortment are new 10 cent items, while Razzma-tazz is the company's new 5-cent mix of assorted charms.

New 25 cent items from Paul A. Price Co., Inc., are Silly Buildees, which can be molded into designs and toys, and People's Pieces, which include facial components, such as eyes, noses and lips. New 5-cent mixes featured a variety of mixes, gags and Scarums, while a new penny item was similar to Silly Buildees but on a smaller scale.





AMUSEMENT GAME manufacturer representatives met recently with officers of Music Operators of America to plan for the trade group's convention in Chicago Sept. 5-7 at the Sherman House Hotel. Pictured from left in back, Herb Ottinger, Chicago Coin; Les Montooth; Jerald Benson, VT Music & Games; Manfred S. Spindle, Spindle Insurance Co., Inc.; Eugene Waggner, Nutting Industries; A. L. Ptacek; Leonard Schneller, U. S. Billiards; Bill DeSelm, Williams Electronics; Ross Scheer, Midway Manufacturing; Ken Fischer, Fischer Manufacturing, and Fred Granger. Seated from left, John Bilotta, Bilotta Enterprises; Earl Paige, Billboard; Herb Perkins, American Shuffleboard; Howard Ellis; William Cannon; Camille Compasio, Cashbox, and Fred Minter, Purveyor Distributing Co.

# Coming Events

### Continued from page 54

May 15-18—Florida Amusement & Music Association, Port-O-Call, Tierre Verde Island, St. Petersburg.

May 16-17—New Jersey Automatic Merchandising Council, Holiday Inn, Atlantic City.

May 23-24—Pennsylvania Automatic Merchandising Council, Shawnee-on-the-Delaware, Shawnee.

June 6-Minnesota Automatic Merchandising Association, Madden's Resort, Mille Lacs Lake.

### All Machines Ready for Location

Seeburg A Y-100\$34	15.
Seeburg E-2 Cigaret machine 2	15.
AMI 200 selection wall box19.	50
CC Hula Hula 15	5,
Bally Dixieland 29	
Bally Blue Ribbon 4-player 29	5,
Seeburg LPC-1 with stepper 52	
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### Lew Jones Distributing Co.

Exclusive Wurlitzer Distributor 1311 N. Capitol Ave. Indianapolis, Ind. Tel.: MElrose 5-1593

### NORTHWESTERN MODEL 60 BULK-PAK

Will not skip or jam because of specially designed wheel and housing. Holds 1,000 individually wrapped

FLEER'S DUBBLE BUBBLE TAB GUM,

the most popular in bubble gum. Wrappers include comics, fortunes and premium redemption. Bulk loading.







That's What You'll Find In Our New Complete

-it's loaded with

Coin Machine List

# BIGGEST VALUES LOWEST PRICES

EVER!

WRITE, WIRE OR PHONE FOR IT

Exclusive Rowe AMI Distributor Ea.Pa. - S. Jersey - Del. - Md. - D.C.

### David Rosen inc

855 N. BROAD ST., PHILA , PA 19123 Phone: 215 CEnter 2-2900



the industry's first and only bulbless, electro-mechanical indicators that end troublesome bulb replacements forever! Many other new revolutionary features, too.

# fock-olf

MODEL CCC-5 CAN COLD DRINK VENDER TYPE 250, 5 SELECTION

ROCK-OLA MANUFACTURING CORPORATION 800 N. Kedzie Avenue Chicago, Illinois 60651

when answering ads . . .
Say You Saw It in
Billboard

If your competition is giving you location trouble . . .

You may find the answer to this problem by operating the most advanced idea in bulk vending — the all new Victor —



# SELECTOR AMA®



# CONSOLE

With six different combinations to select from to fit any of your locations. Will vend a variety of merchandise and coin combinations — 1¢, 5¢, 10¢, 25¢.

Front door operation saves 50% to 75% service time. Bigger display, more profits.

See your distributor for information and delivery date.

### VICTOR VENDING CORP.

5701-13 West Grand Ave. Chicago, 111. 60639





CHICAGO operators were guests of Specialty Sales Corp. recently during an open house to inspect the NSM jukebox line. Here Ron Kaghan and Larry Kaghan (right), brothers who head the Chicago distributing firm, show Rene Pirard, Melody Music Corp., Chicago, how the Prestige model works.

Cable:

ATMUSIC—Chicago

# Teen Club Combines Jukebox With Bands

CLINTON, Ia.—The 25th Hour, a teen-age nightclub here, is a showcase for both live entertainment and Rowe's Music Miracle with extended speakers.

The jukebox, supplied by Pete Kahler of Illowa Amusement Co., Fulton, Ill., is set for two-for-a-quarter play and features 200 selections, 60 of them oldies.

Kahler usually changes three to four records each week but sometimes he will change as many as five. As an added fea-

Write for complete 1969 Catalog of

Established 1934

ATLAS MUSIC COMPANY

Phonographs, Vending and Games.

SPECIALS!

COMPLETE, AS IS

ROWE 137 HOT FOOD COINMASTER..... 5 75

ROWE 121 PASTRY ..... 75

ROWE 77 CANDY, COINMASTER ..... 90

ROWE SK9 Single Cup COFFEE...... 475

2122 N. WESTERN AVE., CHICAGO, ILL. 60647. ARmitage 6-5005

ture for the teen patrons, Kahler rotates class and team pictures in the Music Miracle's pickup slide.

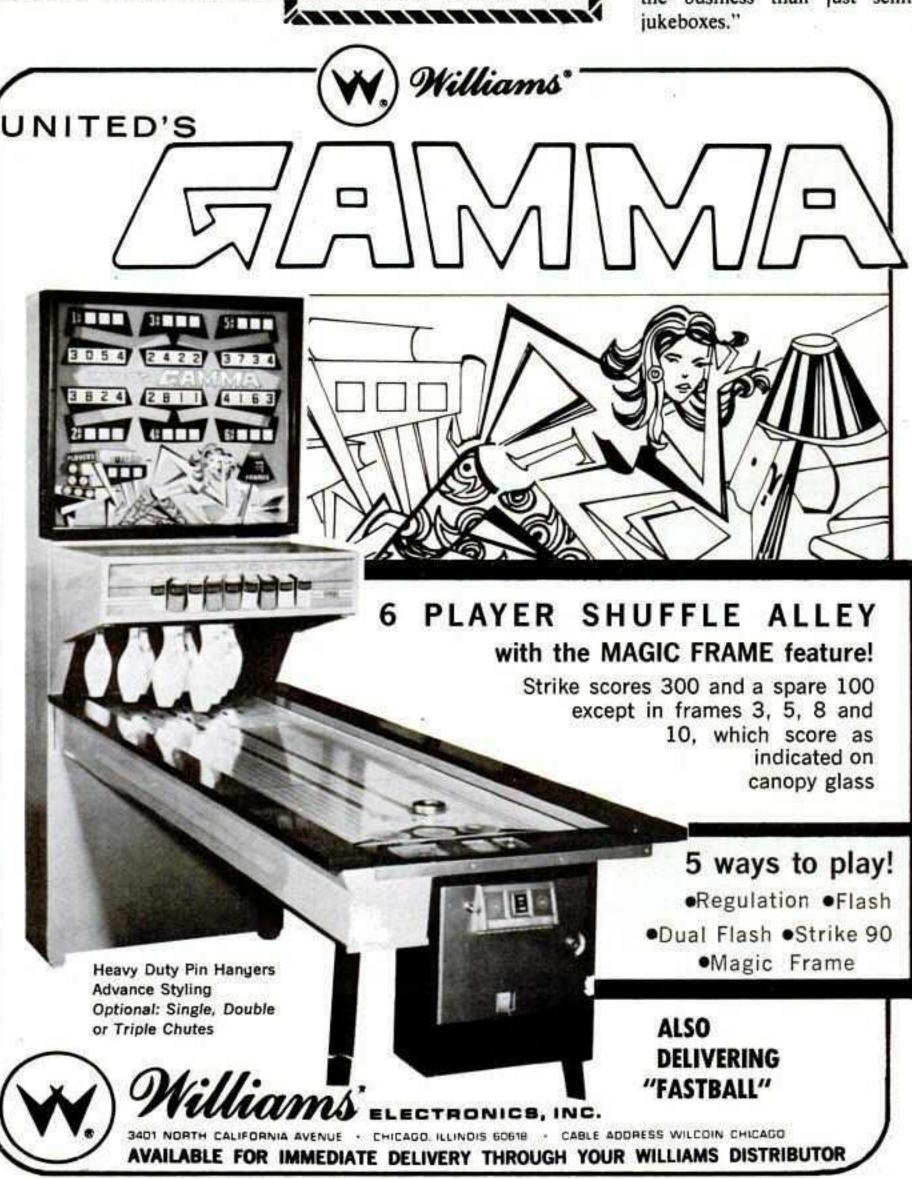
Under the direction of radio personality Ted Wilk of KROS, the club opened its doors last Jan. 11 to a packed house. Five-hundred teen-agers filled the club to capacity in just one hour, while 300 others were turned away. Present plans call for adding a second story to the club, which also means the addition of another jukebox.

Dances are held every Friday and Saturday night with local bands providing the music. However, Wilk plans to bring in groups from Chicago for special dances which will be advertised on an advance ticket basis. The club also serves as headquarters for a local group of the same name, The 25th Hour.

### **Operators Hit**

Continued from page 51

been sent out, I have yet to receive one word from jukebox operators. The only time I ever hear from them is when we are dealing with an established hit. I want to be able to break hits with the jukebox operators, but first they have to become involved with their business. They must realize that there's more to the business than just selling jukeboxes."





PETE KAHLER, Illowa Amusement Co., Fulton, Ill. (right), and disk jockey Ted Wilke, KROS Radio, Clinton, Ia., pose beside a new jukebox located in the 25th Hour, a teen club opened recently in Clinton, Ia.

### On the Street

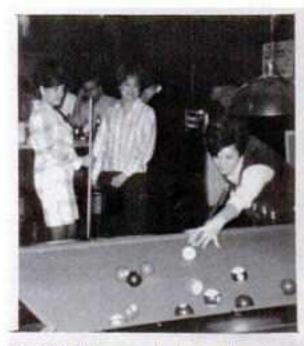
• Continued from page 52

do some buying. . . . Doyle Wyscaver, owner of Midwest Distributing Co., Denver, and his wife, Evelyn, are back home following a trip to Las Vegas and Phoenix.

The Florida Amusement & Music Association (FAMA), in an effort to boost attendance to its annual convention next month in St. Petersburg, Fla., is asking each of its vice-presidents to name a committee of three or more operators in his district as a "Convention Attendance" committee. The function of the committee members will be to contact operators personally with tickets and advance reservation information. The convention will open Thursday evening, May 15, with a hospitality room sponsored jointly by the Florida distributors. . . . FAMA executive director Julius Sturm reports that last month's district meeting in Tampa "was a huge success." Among those who attended were FAMA president Jim Mullins, treasurer Jim Tolisano, board chairman Wesley Lawson and Sturm. . . . FAMA's State headquarters in Tallahassee has a new telephone number: (904) 224-7063.



PUBLIC RELATIONS is boosted through organized pool tournaments, according to many operators. Sports editors in local papers run stories. Operators use billboards and other promotions that put the coin machine business in a good light. Seen here, Katie McClanahan and Kenny Schlimmer, tournament entries at the Smoke House, Davenport, Ia. The operator involved is Howard Harkins.



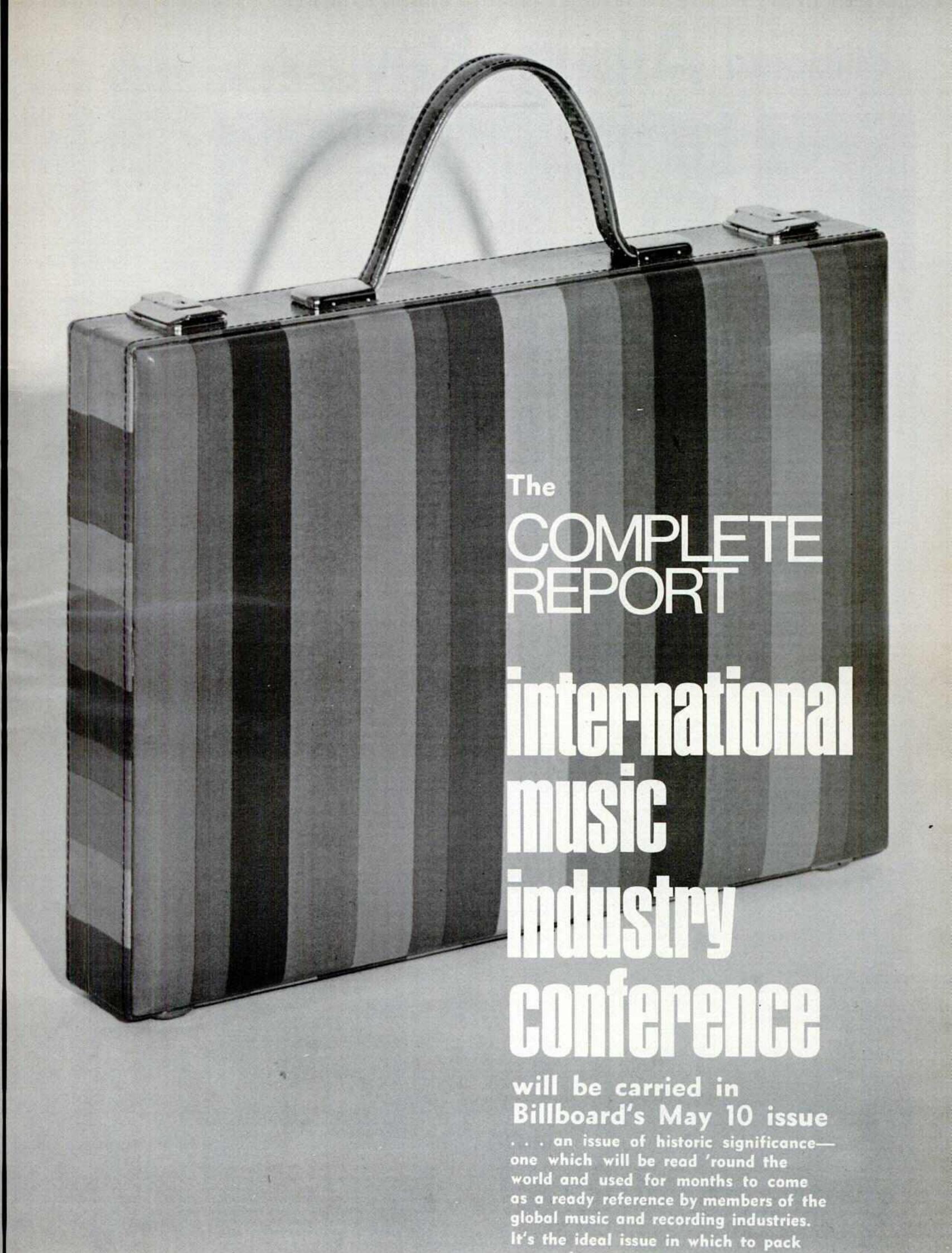
GIRL'S like pool, too. The lowa-Illinois operators tournament, under the leadership of Leonard Schneller, U. S. Billiards, and Bob Vihon, Atlas Music Co., Chicago, has a ladies division. Here, Birdie Hacker shoots as Judy Kuehl and Billie Orwig watch in competition at Gary's Tap, Davenport, Ia.

# New Equipment



Gold Medal-Popcorn Vender

The above vendor, Gold Medal Products' new Model 300-B, dispenses buttered popcorn. Nearly 10 cc's of butter oil is mixed during the vend cycle. The post-adjust cup mechanism dispenses the tall, 24-ounce cup and has accommodations for all varieties of cups. Special graphics on the machine tell the story about each kernel being buttered. The coin mechanism is 25 cents standard and special 35-cent and 50-cent mechanisms are available. The new unit costs \$215 more than the previous Model 300 and has all of the features of the non-buttered machine.



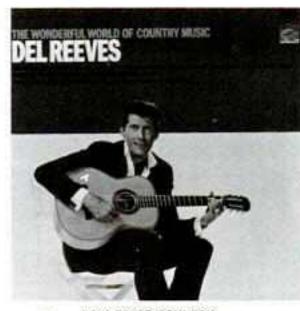
your sales message.





THE GEEZINSLAWS ARE ALIVE (And Well?)-Capitol ST 130 (S)

A hilarious album . . . their best to date. It was recorded live and the humor is nothing short of lively, especially Son's contribution (Son does things extremely quick. . . and not too loud, but he's there). The humor of the Geezinslaws is highly infectuous. Here you'll find "I Couldn't Spell Yuuk" and "Ballad of Joe





LOW PRICE COUNTRY

DEL REEVES-The Wonderful World of Country Music. Sunset SUS 5230 (S)

Power-packed with some of Del Reeves' major hits such as "The Girl on the Billboard," "Belles of Southern Belle," "Women Do Funny Things to Me," and "Down in the Boondocks," All of these scored well in the high-priced field and thus this low-price version should be a fan favorite.





OTIS RUSH-Mourning in the Morning, Cotillion SD 9006 (5)

Chicago bluesman Otis Rush, another fine musician on the blues scene now enjoying the world-wide blues revival, debuts on Atlantic's Cotillion label though he's been cutting singles for over 14 years, A slick guitarist with a crystal-clear blues wail, Rush benefits from the writing and produc-tion work of the much sought after Mike Bloomfield and Nick Gravenites. "Baby, I Love You," "Me" and "Working Man" highlight this fine chart contender.

CLASSICAL

RESPIGHT: PINES & FOUNTAINS OF RIME/

STRAVINSKY: FIREWORKS / CIRCUS POLKA-

New Philharmonia Orch. (Fruhbeck de Burgos). Angel S 36495 (S)

These compositions of Respighi and Stra-vinsky are loaded with color, and the

performance of the orchestra under the

baton of Rafael Fruhbeck de Burgos is su-

perb. The packaging is in keeping with the album, for the art is eye-catching.

PUCCINI: MADAMA BUTTERFLY (Scenes &

Arias) - Scotto/Bergonzi/Various Artists/

Rome Opera House Orch. (Barbirolli). Angel

The complete package of this "Madama Butterfly" recording is a best seller so this single LP of excerpt should do well too.

The scenes and arias are selected with care

and Renata Scotto and Carlo Bergonzi get

BACH: MASS IN B MINOR-Vienna Saenger-

knaben (Gillesberger/Concentus Musicus Vi-

enna) (Harnoncourt). Telefunken SKH 20/1-3

Bach's towering choral masterpiece receives

a superb interpretation by an excellent quin-

tet of soloists, the Vienna Boys' Choir, the

Chorus Viennensis and the Concentus Musi-

cus of Vienna under Nikolaus Harnoncourt's

expert baton. The fine soloists are so-pranos Rotraud Hansmann and Emiko liy-

ama, alto Helen Watts, tenor Kurt Equiluz,

and bass Max van Egmond.

plenty of room to show their stuff.

5 36567 (S)





SPECIAL MERIT PICKS

GOSPEL

THE HEAVENLY HARMONY OF THE BLACKWOOD BROTHERS
QUARTET—RCA Victor
LSP 4117 (S)

This noted group has another winner here. The performances reflect the group's dedication and talent, Material includes "The Broken Vessel," "Let Me Call Upon the Lord," "Daddy Sang Bass" and others, Must merchandise.





INTERNATIONAL

TRIO LOS PANCHOS-Lo Mucho Quo Te Quiero, Columbia EX 5238 (M); ES 1938 (S)

The ever-popular continuously melodic Trio Los Panchos offer here their version of the hit "Lo Mucho que Te Quero." This is combined with lovely melodies such as "Interminable," "Que Hipocrita," and "Si No Regreso A Cuba."

### \*\*\*\* 4 STAR \*\*\*

### SOUNDTRACK \*\*\*

VARIOUS ARTISTS-Original Soundtrack Music from the Films of Jacques Tati. UA International UNS 15554 (5)

### POPULAR \*\*\*

SOUPY SALES-A Bag of Soup, Motown MS 686 (S)
MARGIE DAY—Experience. RCA Victor LSP

4144 (5) STEVE DOUGLAS — Reflections in a Golden Horn. Mercury SR 61217 (S)
JOANN BON & THE COQUETTES-Looking & Searching. MTA MTS 5009 (S)
AVID SANTO — Silver Currents, Sire SES

97004 (S; HOUSTON FEARLESS—Imperial LP 12421 (S) LEE DRESSLER - El Camino Real, Amos AAS 7003 (5)

ALZO & UDINE-C'mon and Join Us! Mercury R 61214 (S)

### INTERNATIONAL \*\*\*

LA EPOCA DE ORO DE BENY MORE-RCA International FSP 229 (5) LA EPOCA DE ORO DE RAFAEL MUNOZ Y SU ORQUESTA, Vol. II-RCA International FSP 231 (S)

AMALIA MENDOZA — Corridos y Canciones.

RCA Victor MKS 1797 (S)

SONIA "LA UNICA" EN BOSSA-RCA Victor MKS 1804 (5)
LOS AUTENTICOS—Unicos, Dinamicos, Fre-neticos. RCA Victor MKS 3005 (5)

MARCO ANTONIO MUNIZ Y LA RONDALLA TAPATIA-RCA Victor MKS 1802 (S)

### CLASSICAL \*\*\*

PALESTRINA: POPE MARCELLUS MASS/ VICTORIA: THREE MOTETS-Roger Wag-

COUPERIN: APOTHEOSE DE LULLY/CHAR-PENTIER: SUITE FROM THE OPERA ME-

MARCH MUSIC AT THE ROYAL PRUSSIAN COURT OF BRANDENBURG — Musicians of the 6th Military Music Corps Hamburg (Schade). Telefunken SLT 43104-BEX (S) MAW/WOOD: STRING QUARTETS - Aeolian String Quartet, Argo ZRG 565 (S)

MISSA TOURNAI/MOTETS—Capella Antiqua

### SPOKEN WORD \*\*\*

A TRIBUTE TO DWIGHT D. EISENHOWER -4389-D (M)

### LOW PRICE CHILDREN'S ★★★★

SOLDIER AND STATESMAN - MGM E

Music from Chitty Chitty Bang Bang. RCA Camden CAS 1108 (5)

POP SINGLES—10 Years Ago

1. Come Softly to Me-Fleetwoods

2. A Fool Such as I-Elvis Presley

3. Venus—Frankie Avalon (Chancellor)

4. Pink Shoe Laces—Dodie Stevans

6. Happy Organ—Dave Cortez (Clock)

8. Tell Him No—Travis & Bob (Sandy)

9. Sorry I Ran All the Way Home-

POP LP'S-5 Years Ago

2. Introducing the Beatles—(Vee Jay)

6. Dawn (Go Away) and 11 Other Great

Meet the Beatles—(Capitol)

3. Honey in the Horn-Al Hirt

4. Hello, Dolly!-Original Cast

5. Barbra Streisand 2d Album-

Songs-4 Seasons (Philips)

7. Glad All Over-Dave Clark Five

8. In the Wind-Peter, Paul & Mary

9. Sweet & Sour Tears-Ray Charles

10. Kissin' Cousins-Elvis Presley

5. Guitar Boogie Shuffle-Virtues

7. I Need Your Love Tonight-

Elvis Presley (RCA Victor)

(Dolphin)

(RCA Victor)

(Crystellette)

Impalas (Cub)

(Chancellor)

(RCA Victor)

(RCA Victor)

(Columbia)

(Warner Bros.)

(RCA Victor)

(ABC-Paramount)

(Epic)

10. Turn Me Loose-Fabian

(Hunt)

### VARIOUS ARTISTS — Operation Wise-Up. LOHM LOHM 1969-101 (M)

RICHARD WOLFE CHILDREN'S CHORUS-The

### Yesteryear's Hits

Change-of-pace programming from your librarian's shelves, featuring the disks that were the hottest in the land 5 years ago and 10 years ago this week. Here's how they ranked in Billboard's charts at that time.

### POP SINGLES—5 years Ago

- 1. Can't Buy Me Love—Beatles
- (Capitol) 2. Twist and Shout-Beatles (Tollie) 3. Do You Want to Know a Secret?— Beatles (Vee Jay)
- 4. Hello, Dolly!-Louis Armstrong (Kapp)
- 5. Suspicion—Terry Stafford (Crusader)

Singers (Philips)

- 6. Glad All Over-Dave Clark Five
- (Epic) 7. Bits and Pieces-Dave Clark Five
- (Epic) 8. Don't Let the Rain Come Down (Crooked Little Man)-Serendipity
- 9. My Guy-Mary Wells (Motown) 10. Dead Man's Curve-Jan & Dean (Liberty)

### R & B SINGLES—10 Years Ago

- 1. Its Just a Matter of Time-
- Brook Benton (Mercury) 2. That's Why-Jackie Wilson
- (Brunswick) 3. Since I Don't Have You-Skyliters
- (Calico) Almost Grown—Chuck Berry
- (Chess) Come Softly to Me-Fleetwoods
- (Dolphin) 6. Everybody Likes to Cha Cha-
- Sam Cooke (Keen) 7. Where Were You (On Our Wedding
- Day)-Lloyd Price (ABC-Paramount) 8. So Fine-Fiestas (Old Town)
- 9. Pink Shoe Laces-Dodie Stevans
- (Crystallette)
- 10. Charlie Brown-Coasters (Atco)

ner Chorale. Angel 5 36022 (5)

DEE—English Chamber Orch, (Leppard), L'Oiseau-Lyre SOL 300 (5)

of Munich (Ruhland). Telefunken SAWT 9517-A Ex (S)

HINDEMITH: 7 KAMMERMUSIKEN-Concerto Amsterdam, Telefunken SLT 43110/12-B (5) Hindemith's masterful seven "Kammermusik (chamber music)" works are brilliantly performed by the expert musicians of Concerto Amsterdam. The excellent soloists in this three-record package are violist Paul Dok-tor, cellist Anner Bylsma, violinist Jaap Schroeder, pianist Gerard van Blerk, organist Albert de Klerk, and Joke Vermeulen on viola d'amore.

### LOW PRICE COUNTRY

HEARTACHES-Wichita Lineman, RCA Camden CAS 2311 (S)

Don't make a mistake; this is a fine album which some beautiful tunes by a smooth band—the Heartaches who back Dottie West. Two of the outstanding tunes here are "My Woman's Good to Me" and "Wichita Lineman." Excellent programming material from a band that gets constant live performance exposure,

### POPULAR

NAZZ NAZZ-SGC 5002 (S)

A together unit, the Nazz here has a good second album, which they skillfully arranged and produced themselves. Their new single "Not Long Wrong" is a highlight in the Top 40 groove as is "Under the Ice." "Kiddie Boy" is a first-rate rhythm num-ber, which could have single possibilities, while "Featherbedding Lover" is a bluesy gem. Lead guitarist Todd Rundgren wrote the 11 selections here.

THE REAL BARBARA McNAIR - Motown MS 680 (S)

Miss McNair's excellent voice and sophisticated style have gained her entrance into the best clubs and TV shows around. In this LP, she sings her own brand of the Motown sound with great ease and finesse, displaying another facet of her talent. She is cool and relaxed when performing such oldies as the Marvelette's "Hunter Is Captured by the Game," the Miracles' "If You Can Want," and the Supremes' "I Hear a Symphony."

FRANK SINATRA IN HOLLYWOOD (1943-1949)-Columbia CL 2913 (M) Songs identified with and performed by Sinatra during the 1943-1949 period pro-

vides a fascinating package for collectors. The opening part, "I Couldn't Sleep a Wink Last Night" through "A Lovely Way to Spend an Evening," sans orchestra, during the musicians strike of the 40's, is backed effectively by a choir. The sound is re-markable, and among the standout per-formances are "Time After Time," "The House I Live In," and "The Same Old Dream.

MAN-Columbia CS 9803 (5)

Formerly the Rich Kids, Man makes its Columbia disk debut with an inventive album rich in vocal and instrumental qualities. In today's hip groove, this East Coast quintet has several good selections here including "Sister Salvation," which also is a highlight of their live performances. "When Can I Call You Friend" and "Camp of the Gypsies" are among the other good

DEVIANTS-Disposable. Sire SES 97005 (5) The Deviants, a huge rock conglomerate from England featuring satire, hard and risque rock, and other nonsense, gather for their second LP and a solid bid for a spot on the pop charts. Less satire and more rock make the Deviants a good bet to score, though their Mothers of Inventiontype trips have yet to win the Mothers' musical reputation. Fine rock in "Jamie's Song." "You've Got to Hold On" and "Pappa-Oo-Mao-Mao." Promotion could do the trick.

LINN COUNTY - Fever Shot, Mercury SR 61218 (5)

Linn County returns for their second shot at the pop charts with their relentless, penetrating electric blues. Fine production brings forward the furious instrumental weave led by Fred Walk on guitar, and the gritty vocals of Stephen Miller, who also co-wrote with Walk three numbers. "Girl Can't Help It," "Fever Shot" and Sonny Boy Williamson's "Ground Hog Blues" are choice FM slices by the heavy quintet.

HERB BERNSTEIN'S NEW CRUSADE-Metromedia MD 1003 (5)

The famed arranger-composer-producer debuts as an artist, and his instrumental treatments of hits and some bright, original material prove fresh and "today." The creative arranger has assembled an interesting grouping of brass, guitars and four drum-mers, added Latin touches and wild sounds for stereo, and the result is a commercial as well as artistic endeavor, "My Girl,"
"Delilah," and an original "Ode to Wes" are highlights.

### LOW PRICE CLASSICAL

PUCCINI: LA BOHEME-Albanes/Bjoerling Various Artists/La Scala Orch. (Berrettoni). Seraphim 18-6038 (M)

Soprano Licia Albanese and tenor Beniamino Gigli are the major assets in this two-LP reissued monaural package of "La Boheme." Umberto Berrettoni capably conducts the La Scala Chours and Orchestra. The other principals include soprano Tatiana Menotti, baritone Afro Poli, and bass Dulio Baronti.

### SPOKEN WORD

HOMER: THE ODYSSEY-Anthony Quayle. Caedmon TC 3001 (S)

Anthony Quayle, one of Britain's foremost actors, here vividly reads Books 9, 10, 11 and 12 of Homer's "The Odyssey." This fine three-record set deals with such notable adventures as the Cyclops, Circe's Island, Skylla and Charybdis, the Sirens, and Odysseus' escape to Kalypso's island. Richard Latimore's excellent modern translation is

> More Album Reviews on Page 72

# Action Records

### Singles \* NATIONAL BREAKOUTS

TOO BUSY THINKING ABOUT MY BABY . . . Marvin Gaye, Tamla 54181

### \* REGIONAL BREAKOUTS

I'M GONNA DO ALL I CAN . . . Ike & Tina Turner, Minit 32060 (Barton, BMI) (San Francisco) Panic Button, Gamble 230 (Binn/Overbrook, ASCAP) (Philadelphia)

### Albums -

(Jobete, BMI)

### \* NATIONAL BREAKOUTS

THERE ARE NO NATIONAL BREAK-**OUTS THIS WEEK** 

### \* NEW ACTION LP's

ELEPHANT'S MEMORY . . . Buddah BDS 5033 (5) ISLEY BROTHERS-It's Your Thing . . . T Neck TNS 3001 (5) EDWIN HAWKINS SINGERS-Let Us Go Into the House of the Lord . . . Pavilion BPS 10001 (S) FLYING BURRITO BROTHERS . . . A&M SP 4175 (S) TAMMY WYNETTE-Inspiration . . . Epic BN 26423 (S) ARETHA FRANKLIN-Soft & Beautiful . . Columbia CS 9776 (S) BETTY EVERETT—There'll Come a Time . . . Uni 73048 (S) JACKIE WILSON-Greatest Hits . . . Brunswick BL 754140 (S) TIM HARDEN #4 . . . Verve-Forecast FTS 3064 (5)

### ALBUM REVIEWS

TRINI LOPEZ—The Whole Enchilada . . .

HENRY MANCINI—A Warm Shade of

### **BB SPOTLIGHT**



lvory . . .

Reprise RS 6337 S)

Columbia CS 9792 S)

RCA Victor LSP 4140 S)

ILLINOIS SPEED PRESS . . .

Best of the album releases of the week in all categories as picked by the BB Review Panel for top sales and chart movement.

### SPECIAL MERIT

Albums with sales potential that are deserving of special consideration at both the dealer and radio level.

### FOUR STARS

\* \* \* Albums with sales potential within their category of music and possible chart items.

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# 250,000 Advance On Unmade Album

Continued from page 41

hours in the studio a day. At least, this was what was planned. What actually happened was different altogether. True to their reputation of recording at breakneck speed (most of their singles were completed. both sides, in three-hour sessions) the boys completed the six tracks written by themselves by 4 p.m. of the afternoon of the third day.

The band was able to take it easy from then on and it was decided, rather than continue at the same strenuous pace, to knock out two of the days of recording to give the boys a break between sessions. However, the Foundations still worked at the fast recording pace they seem to enjoy and on a number of the remaining days cut the scheduled daily quota of tracks by early evening. The album was completed, with ease. 12 hours before the band left Britain for their American

The album sleeve, in itself an epic piece of design work. depicts the boys in convict uniform, complete with picks and

shovels, balls and chains, slaving away in a gravel pit. The title, naturally. "Digging the Foundations." On the inside of the double sleeve the seven boys are uncomplimentarily portrayed in individual "mug-shots" with "wanted" life-line information on each one of the band.

The total cost of the album to produce is understood to be in the region of \$25,000.

The 12 tracks on the album, six of which were written by members of the Foundations and the remainder by Tony Macaulay and John Macleod are: "In the Bad, Bad Old Days," "I Can Feel It." "Let the Heartaches Begin," "Why Does She Keep On," "Till Night Brought Day," "I Still Get That Same Old Feeling," "Take Away the Emptiness Too," "A Penny Sir," "My Little Chickadee," "A Walk Through the Trees," "Solomon Grundy," and "Waiting on the Shores of Nowhere."

The LP is expected to be rush-released in the United States some time in May but is not expected to be released in Britain until after the summer.

Brazi: LXIX

OS TRES BRASILEIROS.

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to come out of South America in a

Brazil's most popular singing stars:

decade... the sensational vocal harmonics of

### Tony Macaulay & John Macleod

Continued from page 43

band rehearsing and got them to try the number. With a few minor alterations it fitted their style of music perfectly. Since then we have managed to find a groove of music for the Foundations which is, we like to think, unique, and will continue to be developed and copied by other bands for a long time in the future."

Adds John Macleod: "The Foundations really have developed over the last 12 months. They've not only found their own musical style and format but they're musically so tight. They are all very good musicians but now they are really working well together. We all get on so well together in the studio, working with them is a pleasure. It is nice when you can enjoy doing something and

### Hal Shaper

Continued from page 43

band recorded on the "B" side of their 31/2 million seller, "Build Me Up Buttercup." This number surprised a lot of people, because, not only did it show the writing ability of these three but also proved that the band was prepared to experiment, broaden and develop their musical sphere.

Colin Young was the next member of the Foundations to write for the band. He wrote "Give Me Love," which is on the other side of their current smash, "In the Bad, Bad Old Days (Before You Loved Me").

Covers of this number are currently being secured by Hal Shaper throughout Europe.

Says Hal Shaper: "One of the biggest pieces of assistance that the boys could have had in developing as songwriters came from the good relationship they have with Tony Macaulay and John Macleod. The boys are content to develop their writing abilities on the flip side of their singles. They know that Tony and John are on the crest of a hit-writing wave that looks as though it will continue endlessly."

Nevertheless Tony and John have promised that should the boys at any time write a number which everyone considered was a sure-fire winner then they would record it as an "A" side.

Continued Hal: "There is no doubt the Foundations will continue to develop as major writers. This is shown by the five brilliant numbers the boys have written for their new LP, 'Digging the Foundations' These songs will doubtless be covered throughout the world."

We should not finish this piece about the Foundations and Sparta Music without mentioning one of the major points that endeared the band to this particular music-publishing company: the enormous promotional ability and thorough service Sparta Music gives to its clients throughout the world.

make money out of it at the same time.

Tony and John are commercial writers; they watch the charts and follow trends very carefully. At least, that's what they claim-what usually happens is that the songs they write end up way out in front and they set the trend. A trend that is not a fashion that will die out but a style of music that will continue. With the Foundations they are able to make happy music - something that the public will always want.

### **Barry Class**

Continued from rave 43

cause I'd never been on that side of the music business I was not aware of the intricacies of image or anything. I just liked what I heard.

"I took them to Pye Records in London. I'm still not sure to this day as to whether they signed them because I was a good customer of theirs with my shops or if they believed in them like I did. I know Tony Macaulay wasn't overenthusiastic in the first place and it was some weeks before he even came up with "Baby, Now That I've Found You."

"Anyway, the record was cut and released and it got excellent reviews in Britain. It got very good airplay, particularly on the private stations that were going in Britain at the time," added Barry Class.

happened in the charts. Everyone was about to give up in despair, when, on the 11th week it entered the British Top 50. We all know where it ended up -at No. 1 in Britain and most other countries across the world.

bers of the music business were unconvinced of the staying power of the Foundations.

Should Barry Class, the shrewd, hard-bargaining businessman, get out while he was ahead? He listened to no one but his own judgment. He had believed in the Foundations and he still did. He still does, and with every reason now proved.

"Perhaps I was just stubborn and this might have made me all the more determined. The only thing I did know was that the Foundations have more musical ability and knowledge individually than most pop bands have collectively. A lot was expected of them very quickly. Now they've proved to everyone that they are a force to be reckoned with and I'm proud to have been associated with them and I hope, helped them a little, throughout their career. We've come a long way in two years but we still have a long way to go. The Foundations will get there and stay for many years," says Barry Class.

But for 10 weeks nothing

Still the press and other mem-

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### Rod Harrod

Continued from page 43

be featured more than any other. This previously presented problems with a band of eight men, as they were at the time. Obviously some members were better talkers then others but what had gone wrong was that this ruling had been interpreted as meaning that the whole band had to attend every interview!

"This caused complications not only because it would take so long to get the whole band together but then the journalist would only be able to keep the interview going with one or two of the bands. The others would just sit around getting bored and in most cases the whole thing would fall flat, Journalists, radio and TV interviewers got to feel that the boys were just completely unineteresting peo-

"Fortunately we have been able to change this impression and show them in their true light. They have a variety of different interests and like to talk on many and varied topics. They are now one of the most quoted bands in Britain at the moment but the one thing that is nice is that each member of the band is talked about as much as another. We now have a situation whereby the seven members are recognized as much as the star name in many other units on the scene," added Rod Harrod.

Overlord Publicity's policy of satisfying the client rather than chase new accounts has already paid off: already this year they have cornered a large slice of the music business PR accounts outside Class International. The music business in Britain has come to realize that the service Rod Harrod's company gives surpasses any other in Britain. The company has already embarked on an expansion program which takes in opening sub-offices around the world.

### Jim Dawson

Continued from page 43

week than any other act in Britain. He confidently expects them to earn in the region of \$1,500,000 during the next 12 months.

How has Jim Dawson managed to secure so much work for the Foundations at an in-

creased price?

"The boys have done it themselves really," he says. "Of course, they've had more hits but on top of that they're such an improved act. They've worked hard and are now accepted in practically every type of venue from ballroom to theater and cabaret club. They can keep any audience we put them in front of entertained and that's what it is all about. They work hard and the audience appreciates this. I don't think I could name an act that I've had so few complaints about. Their future looks very good indeed."

With the Foundations' datesheet almost full for the next 12 months, Jim Dawson's First Class Agency has moved onto

other projects.

"We're currently negotiating for a number of top name American attractions to tour Britain and Europe for us and. of course, we're looking for the right name to appear on the concert tour with the Foundations in Britain this autumn. We've also got a number of new very talented acts who we are building at present. If any of them achieve the international success that the Foundations have gained in such a short time, I'll be more than happy," added Jim Dawson.

APRIL 26, 1969, BILLBOARD

OS Tres Brasileiro

XOXINATERIS

# THE ENVELOPE PLEASE.....

(pause)

and the winner is World Pacific Records for its starring role in producing the original sound track album "Charly" (WPS-21454) and Bud Shank's "Windmills Of Your Mind" (WPS-20157) featuring the Academy Award Winning song of the year.

# Audio Retailing

### Fla. Audio Store Boasts 32 Tape Recorder Brands

LARGO, Fla.—Maintaining a staff of four service technicians and a full complement of parts has allowed Howard and Lorraine Kern, H & L Electronics here, to stock over 32 different brands of tape recorders. Although acknowledging that the boom in recorders could endanger the sale of pre-recorded music by allowing consumers to tape music off the air, the couple is not overly worried and continue to stock more cartridge and cassette software.

The couple, about to open another store in the Crossroads Shopping Center in nearby Seminole, have been in the audio business for 20 years moving here from Michigan 13 years ago.

H & L's roster of brand names reads like an electronics show exhibitor list: Ampex, Sony, Concord, Aiwi, Roberts, Panasonic, Scott, Craig, Motorola, Borg-Warner, Norelco, Harman-Kardon, Lear Jet and many others are represented. Commenting on the practice of recording off the air, Mrs. Kern said, "We, of course, don't encourage it. But we're not overly concerned because there are so many people who don't want to bother with recording music. We're kept busy and expect to see fantastic increases in all areas of the tape business."

The main store is now carrying 300 titles in cartridges and is expanding its cassette inventory. "Cassettes are just now coming into supply down here," she said.

H & L Electronic's appeal is based on the firm's amazing assemblage of brands. The couple got these franchises early in the game simply by going out after them, sending along photos of the well-equipped parts department, and promising to maintain plenty of repair services and parts inventory on each.

Through doubling the size of the tape recorder department, then doubling it again, H & L Electronics watched its already healthy sales of small portable tape recorders in the \$40 to \$90 bracket increase by more than 200 per cent in 1967, and expand still more in 1968.

The Kerns make many "double sales" of two matching portable

### **New Allied Outlet**

ST. LOUIS—Allied Radio of Missouri, Inc., a subsidiary of Allied Radio Corp., has opened an electronics and high fidelity store here in suburban Clayton, its third outlet in the metropolitan area. Martin Yates, who is district manager for St. Louis, is manager of the new store.

tape recorders, as soon as it is learned that the prospect has a son in service overseas, children away at college or at private school. "We have scores of families now who are corresponding entirely by tape," Mrs. Kern said.

Traveling salesmen also buy portables, not only for dictating their letters as they travel on the highway, but keeping the family "posted" without writing letters. The fact that many small portable tape recorders come equipped with a foot switch, for start and stop use, makes them an ideal adjunct in the small office, she said.



ROBINS INDUSTRIES CORP. has introduced a new magnetic recording tape for audio enthusiasts and audio-visual applications called "Brand 7." The tape is available in 3½-inch, 5-inch and 7-inch reels of 1 and 1.5-mil acetate and .5 and 1-mil poly-

### Renaissance Into S'track Deal With Schefter Prods.

LOS ANGELES — Renaissance Productions, an independent production company operated by Dallas Smith and Marsall Leib, has entered a joint business venture with Bert Schefter Productions to release original soundtrack scores and rerecord them in stereo for LP and tape rights.

Renaissance plans to record between 15-20 LP's from songwriter's Bert Schefter's soundtrack catalog.

Two-month-old Renaissance Records has signed three artists to its roster, including rhythm and blues singer Sonny Childe, rock vocalist Sonny Knight and the Turnabouts, a pop group. Smith is looking for three or four more groups and several songwriters to complement his staff of Ray Chaffin, Robbie Leff, Childe and Freman King.



H. H. SCOTT, INC., has introduced this bookshelf S-17 controlled impedance speaker system, specifically designed for use with solid-state components. The suggested list is \$59.95. the only non-exclusive writer on Smith's staff.

Renaissance will release 8-10 albums and 10-15 singles in its initial year of operation. Smith and Leib are arranging a distribution contract.

The company also will independently produce artists for other labels. Smith is producing Teddy Neely for SGC Records and Deacon Jones for Sundown Records. Initial single for Jones, an All-Pro defensive end for the Los Angeles Rams, is "Loving a Pro," with an arrangement by Jimmie Haskell.

# Mekler Into Independent Production

LOS ANGELES — Gabriel Mekler, who formed Steppenwolf, Dunhill Records group, and produced Donovan's last single, "Susan on the West Coast"/"Atlantis," has formed an independent production company.

Mekler, an exclusive songwriter-artist for Dunhill, will continue to produce Steppenwolf and Three Dog Night for the label, but will independently produce outside groups for his Lizard Productions.

Initial act for Lizard is Nolan, a rock singer, who also will write for the company's two publishing firms, Lizard (BMI) and an ASCAP company. Discussions are in progress relative to record distribution.

Mekler and Steppenwolf will not leave Dunhill to record, write or perform for Lizard, since both have two years remaining on five-year contracts.

The Israeli-born producer has just completed Steppenwolf's third album, "At Your Birthday Party," and is finishing Three Dog Night's second LP for an April release. He also recently produced five songs for Donovan.

### Isleys' 'Thing' Gets A RIAA Award

NEW YORK — The Isley Brothers' recording of "It's Your Thing" on the T-Neck label has been certified a million seller by the RIAA. The disk was also written and produced by the group and waxed on their own label, distributed by Buddah Records.

# BEST SELLING P'S

This Week	Last Week	TITLE, Artist, Label & Number	Chart Chart
llboard ward	115	FOOL ON THE HILL	
2		SOULFUL STRUT Young-Holt Unlimited, Brunswick BL 754144 (5)	
3	3	STONE SOUL Mongo Santamaria, Columbia CS 9780 (S)	7-
4	6	THE WORM Jimmy McGriff, Solid State SS 18045 (5)	18
5	5	SILVER CYCLES Eddie Harris, Atlantic SD 1517 (S)	9
6	4	MOTHER NATURE'S SON	8
7		ROAD SONG . Wes Montgomery, A&M SP 3012 (5)	
8	8	SAY IT LOUD Lou Donaldson, Blue Note BST 84299 (5)	4
9	11	A DAY IN THE LIFE Wes Montgomery, A&M LP 2001 (M); SP 3001 (S)	82
10	10	MERCY MERCY Buddy Rich Big Band, World Pacific ST 20133 (S)	24
11	16	MUCH LES Les McCann, Atlantic SD 1516 (S)	6
12	9	FURTHER ADVENTURES OF JIMMY & WES Jimmy Smith & Wes Montgomery, Verve V6-8766 (5)	6
13	14	THOSE WERE THE DAYS  Pete Fountain, Coral CRL 757505 (S)	4
14	18	SHAPE OF THINGS TO COME	
15	15	UNDER THE JASMIN TREE Modern Jazz Quartet, Apple ST 3353 (5)	5
16	12	THE GREATEST BYRD	9
17	17	SOUNDTRACK Charles Lloyd, Atlantic SD 1519 (S)	8
18		SUMMERTIME Paul Desmond, A&M SP 3015 (S)	1
19	-	CAL TJADER PLAYS BURT BACHARACH	
20	-	GETTING OUR THING TOGETHER  Jack McDuff, Cadet LPS-817 (S)	
		Billboard SPECIAL SURVEY For Week En	ding 4/26/69

# Scanning The News

Allied Radio Corp.'s consumer marketing organization has experienced a major restructuring to facilitate accomplishing the company's five-year expansion program. Merchandising and sales activities of the mail-order division and the stores division, formerly in separate groups, have been combined under the direction of Shelby Young, consumer vice-president. The veteran Alex Brodsky has relinquished his duties as manager of the mail-order division and will act as a staff vice-president assisting Alfred Preskill, vice-president. general marketing manager of Allied. Meanwhile, Nate Miller has been selected as consumer merchandise manager and will be responsible for all buying and mer-



EIGHT SHURE VA300 sound system speakers were used during the Fifth Dimension's performance at Baltimore Stadium. Four were placed on each side of the stage. chandising for the company's mailorder and retail activities.

Robert E. Anderson Jr. has been elected vice-president, general counsel and secretary of Sylvania Electric Products, Inc. . . . A vote will be taken at Motorola's May 5 annual meeting on the nomination of two officers for directorships. They are Oscar Kusisto, vicepresident and general manager of the automotive products division, and Stephen Levy, vice-president and general manager of the semiconductor products division. . . . Symphonic Radio and Electronic Corp. has announced the appointment of James Klivans as national sales manager for Symphonic brand products. Klivans will report to Peter Morahan, marketing man-

Jerrold Sundt has been named director of Bell & Howell's School of Instructional Technology. . . . Ampex Stereo Tapes has formed a new marketing force to market blank audio tape for consumer recording and playback. Jerold Sobul is the Western regional manager, with headquarters in Glendale, Calif., while C. W. Shad Helmstetter is heading up the Southern region in Memphis. The Bill Wylds Co., Pembroke Pines, Fla., is the new Florida representative for Audio Dynamics Corp.

### **New Location**

SPRINGFIELD, Ohio—Buckeye Records here has moved to larger quarters at 44 Warder Street. President of the firm is Asen Kristoff, who recently visited with CBS, Capitol and RCA officials in Los Angeles

officials in Los Angeles.

APRIL 26, 1969, BILLBOARD



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# HITS OF THE WORLD

### **ARGENTINA**

(Courtesy Escalera a la Fama) Denotes local origin

This Lust Week Week

1 ELLA, ELLA YA ME
OLVIDO—\*Leonardo Favio
(CBS)—Melograf
2 FUISTE MIA EN VERANO
—\*Leonardo Favio (CBS)—

Melograf

PUERTO MONTT—Los Iracundos (RCA)—Relay PENUMBRAS—\*Sandro (CBS)-Ansa VOY A HACER UNA CANCION-\*Palito Ortega

(RCA)—Clanort DING DONG ESTAS COSAS

DEL AMOR—\*Leonardo Favio (CBS)—Melograf ZINGARA—Bobby Solo (CBS); Iva Zanicchi (Philips); \*Nicola Dibari (RCA); Rosamel Araya (DiscJockey)

Permata

9 El. RIO—Miguel Rios
(MusicHall) Korn

8 EN El. VAIVEN—\*Vico
Berti (RCA)—Relay

10 LO MUCHO QUE TE
QUIERO—Clive Sand (CBS);
\*Carlos Lovier Reltran

\*Carlos Javier Beltran (DiscJockey)

### AUSTRIA

This

HINTER DEN KULISSEN VON

PARIS—Mireille Mathieu (Ariola) ICH SINGE FIN LIED FUER DICH—Heintje (Ariola) CRIMSON AND CLOVER— Tommy James and the Shondells

(Roulette) LIEBESLEID-Peter Alexander (Ariola)

ATLANTIS-Donovan (Epic) DON JUAN-Dave Dee, Dozy, Beaky, Mick and Tich (Fontana) LOVE IS LOVE-Barry Ryan

(MGM) BENE, BENE, BENE-Rita Pavone (Polydor) ES GEHT EINE TRANNE AUP

REISEA—Adamo (Columbia) PEOPLE WORLD—Lords (Columbia)

BRAZIL

(Courtesy Brazilian Institute of Public Opinion Statestics)

Week

BAHIA DE TODOS OS DEUSES— Elza Soares (Odeon) ZINGARA-Bob Solo (Chantecler) TUDO PASSARA-Nelson Ned (Copacabana)

CASA DE BAMBA-Jair Rodrigues (Philips) 5 OB-LA-DI, OB-LA-DA-

Marmalades (CBS) AO MESTRE COM CARINHO— CRIMSON AND CLOVER-

Tommy James (RCA) ATRAZ DO TRIO ELETRICO— Caetano Veloso (Philips)

PRA VOCE—Os Caculas (RCA) MRS. ROBINSON—Simon and Garfunkel (CBS)

BRITAIN

(Courtesy Record Retailer) \*Denotes local origin

This Lust Week Week

3 POOR ISRAELITE-\*Desmond Dekkar (Pyramid) -Bird (Leslie Kong)
6 GOODBYE-Mary Hopkin (Apple)—Northern (Paul McCartney)

THE GRAPEVINE—Marvin Gaye (Tamla-Motown)— Jobete Carlin (Norman Whitfield)

2 BOOM BANG-A-BANG-Lulu (Columbia)—Chappell (Mickie Most) GENTLE ON MY MIND-

Dean Martin (Reprise)-Acuff-Rose (Jimmy Bowen) PINBALL WIZARD-\*Who (Track)-Fabulous (Kit

Lambert)
5 SORRY SUZANNE—\*Hollies (Parlophone)—Schroeder (Ron Richards) 8 IN THE BAD OLD DAYS—

\*Foundations (Pye)— Schroeder/Welbely (Tony

7 GAMES PEOPLE PLAY— Joe South (Capitol)— Lowery/Chappell (Joe South) WINDMILLS OF YOUR

MIND—Noel Harrison (Reprise)—United Artists (Jimmy Bowen)

10 I CAN HEAR MUSIC—Beach Boys (Capitol)—Lieber Stoller (Carl Wilson) 12

32 CUPID—Johnny Nash (Major Minor)—Kags (Jad) 11 MONSIEUR DuPONT— Sandie Shaw (Pye)—Carlin Ken Woodman)

HELLO WORLD—\*Tremeloes (CBS)—Bron (Mike Smith) COME BACK AND SHAKE ME-\*Clodagh Rodgers (RCA)-April (Kenny

Young) 19 IF I CAN DREAM-Elvis Presley (RCA)-Carlin (Bones Howe and Steve

Binder) 19 HARLEM SHUFFLE-\*Bob and Earl (Island)-Keyman

Music (Marc Jean)
12 SURROUND YOURSELF WITH SORROW-Cilla Black (Parlophone)-Peter

Maurice (George Martin)
FIRST OF MAY—Bee Gees
(Polydor)—Abigail (Robert
Stigwood) 17

18 21 I DON'T KNOW WHY-Stevie Wonder (Tamla-Motown)—Jobete/Carlin (D. Hunter/Stevie Wonder) 19 18 GOOD TIMES—Cliff Richard

(Columbia)-FDH (Norrie Paramour)

20 13 GET READY-Temptations (Tamia-Motown)-Jobete/ Carlin (Smokey Robinson)
MAN OF THE WORLD—
\*Fleetwood Mac (Immediate)

-Immediate/Fleetwood (Mike Vernon) WHERE DO YOU GO TO-Peter Saratedt (United

Artists)-Mortimer (Ray 23 30 PASSING STRANGERS— Sarah Vaughan and Billy

Sarah Vaughan and Billy
Eskstine (Mercury)—Francis.
Day and Hunter

23 43 MY WAY—Frank Sinatra
(Reprise)—Copyright
Control (Don Costa)

25 31 MICHAEL AND THE
SILIPPER TREE—\*Equals
(President)—GLH Music
(Kassner)

(Kassner) 35 ROADRUNNER—Junior
Walker (Tamla-Motown)—
Carlin (Holland, Dozier)
33 WALLS FELL DOWN—
\*Marbles (Polydor)—
Abigail (B. & R. M./Gibb/

Stigwood)
30 21 WAY IT USED TO BE—
\*Engelbert Humperdinck
(Decca)—Maribus (Peter

Sullivan)
31 - PLASTIC MAN-\*Kinks (Pye)

Carlin (Ray Davies)
32 23 YOU'VE LOST THAT
LOVIN' FEELING—
Righteous Brothers (London) -Screen-Gems (Spector

Mann Weill)
33 24 PLEASE DON'T GO-Donald Peers (Columbia)-

Donna (Les Reed)
ONE ROAD—Love Affair
(CBS)—Dick James (Mike

Smith)
35 29 DON JUAN—\*Dave Dee (Fontana)-Lynn (Steve Rowland)
BADGE—\*Cream (Polydor)
Dratleaf/Apple Music (John

Schroeder)

37 28 SANCTUS—"Missa Luba"

Les Troubadours du Roi

Baudouin (Philips)—

Flamingo (Father Haazen)

37 — CROSSTOWN TRAFFIC—

Jimi Hendrix Experience

(Track)—Schroeder (Jimi (Track)—Schroeder (Jimi

Hendrix) 26 WICHITA LINEMAN—Glen Campbell (Ember)—Carlin

(Al De Lory)

COLOR OF MY LOVE—

\*Jefferson (Pye)—Speal

Music (John Schroeder)

EVERYDAY PEOPLE—\*Sly and the Family Stone (Directions)-Stone Flower

Productions (Sly Stone)

— I'LL BE THERE—Jackie Trent (Pye)-Welbeck (Tony

Hatch) 38 LILY THE PINK-\*Scaffold (Parlophone)-Noel Gay

(Norrie Paramour) BEHIND A PAINTED SMILE—Isley Brothers

(Tamla-Motown)—Jobete/
Carlin (Ivy Hunter)

38 ALBATROSS—\*Fleetwood
Mac (Horizon)—Fleetwood/
Immediate (Mike Vernon)

47 OB-LA-DI, OB-LA-DA—
\*Marmalade (CBS)—
Northern (Mike Smith)

Northern (Mike Smith)
DIZZY—Tommy Roe
(Stateside)—BMT (Steve

Barri) NOWHERE TO RUN— Martha Reeves and the Vandellas (Tamla-Motown)

-Jobete Carlin (Hall and Dozier) YOU DON'T KNOW LIKE KNOW-Sam & Dave

(Atlantic)

FRANCE

This Week

Naticonal

LE SIROP TYPHON-Richard Anthony (Tacoun-Pathe Marconi) -Editions NFC

2 CASATSCHOK-Rika Zarai (Philips)-Bleu Blanc Rouge

OH LADY MARY-David Alexander Winter (CED) 4 L'ORAGE-Gigliola Cinquetti (Festival)-Sugar

LE PETIT PAIN AU CHOCOLAT

—Joe Dassin (CBS)—Sugar

DESORMAIS—Charles Aznavour (Barclay)—French Music MA BONNE ETOILE—Joe Dassin

(CBS)—Sugar ARLEQUIN—Sheila (Philips)—

Carrere

ELOISE—Claude Francois (Fleche/ Philips)—Salvet ON A TOUTES BESOIN D'UN HOMME—Sylvie Vartan (RCA)—

International

CASTASHOK-Dimitri Dourakine (Philips)—Bleu Blanc Rouge STARTED A JOKE—Bee Gees (Polydor)—Tutti

ELOISE-Barry Ryan (Polydor)-Salvet OB-LA-DI, OB-LA-DA—Beatles (Apple/Pathe-Marconi)—Tournier

LA PIOGGIA—Cigliola Cinquetti (Festival)—Sugar BO BO's PARTY—Melanie (Barclay)—Rippa Amelanie HEY JUDE—Wilson Pickett

(Barclay)—Tournier
LINDBERG—Charlesbois et
Forestier (Barclay)—Gamme
LE TEMPS DES FLEURS—Ivan
Rebroff (CBS)—Essex
OB-LA-DI, OB-LA-DA—Arthur

Conley (CED)-Tournier

HOLLAND

(Courtesy Radio Veronica and Platennieuws)

This Last

Week Week 1 WHY—Cats (Imperial)— Veronica Music 2 DON JUAN—Dave Dec.

Dozy, Beaky, Mick and Tich (Fontana)—Impala-Basart THE WALLS FELL DOWN— Marbles (Polydor)—Basart FIRST OF MAY—Bee Gees

(Polydor)-Basart WHERE DO YOU GO TO MY LOVELY—Peter Sarstedt (UA)—UA Music Altona

CAN HEAR MUSIC-Beach Boys (Capitol)-Belinda SORRY SUZANKE-Hollies (Parlophone)—Schroeder/

Basart THE LAST SEVEN DAYS-Gloria (Imperial)-Dayglow Music 10 GOOD TIMES-Cliff Richard

(Columbia)—Belinda ENSEMBLE—Mireille Mathieu (Barclay)

ITALY

(Courtesy Musica e Dischi, Milan) \*Denotes local origin

This Lust Week Week ELOISE-Barry Ryan (MGM)

-Aberbach MA CHE FREDDO FA-\*Nada (RCA Talent)—RCA
IRRESISTIBILMENTE—
Sylvie Vartan (RCA)—RCA
TU SEI BELLA COME SEI
—\*Mal (RCA)—RCA
TUTTA MIA LA CITTA'—
\*Equipe 84 (Ricordi)—

Aromando OB-LA-DI, OB-LA-DA— Beatles (Apple)—Ritmi e

7 LA STORIA DI SERAFINO

-\*Adriano Celentano (Clan)—Clan/Rizzoli
LA PIOGGIA—\*Gigliola
Cinquetti (CGD)—Tevere
IL PARADISO—\*Patty
Pravo (Arc)—Fama/El and

BADA BAMBINA-\*Little Tony (Durium)—Durium ZINGARA—\*Bobby Solo (Ricordi)—Mimo/Ritmi e

Canzoni BUONASERA BUONASERA
Sylvie Vartan (RCA)—RCA
UN'ORA FA—\*Fausto Leali
(Ri Fi)—Ri Fi Music
VISO D'ANGELO—

\*Camaleonti (CBS)—April Music/Suvini Zerboni END OF THE WORLD-

Aphrodite's Child (Mercury) -Alfiere 14 UN SORRISO-\*Don Backy (Amico)—El and Chris CASATSCHOK—\*Dori

Ghezzi (Durium)—Durium CRIMSON AND CLOVER— Tommy James and the Shondells (Roulette)—Curci TIPPY IL CONIGLIETTO HIPPY—\*Paolo Lanzini (Ri Fi Antoniano) ATLANTIS—Donovan (Epic)

-Southern \*Gianni Morandi (RCA)— 18

SEVEN TIMES SEVEN-Casuals (Joker)-General

Music 24 LA FRECCIA NERA-\*Leonardo (Ariston)-Formidable

ZINGARA-Iva Zanicchi (Ri Fi)-Mimo/Ritmi e Canzoni BLACKBERRY WAY-Move

(IL)-Aromando

JAPAN

(Courtesy Original Confidence Co., Ltd.) \*Denotes local origin This Last

Week Week 1 BLUE LIGHT YOKOHAMA -\*Ishida Ayumi (Columbia) -Nichion

KAZE—\*Hashida Norihiko
and Schuberts (Express)—Art

Music 9 SCAT IN THE DARK-\*Yuki Saori (Express)-all

Staff 3 GOOD NIGHT BABY-\*King Tones (Polydor)—J&K HATSUKOI NO HITO— \*Ogawa Tomoko (Toshiba)

—Hayabusa 5 SHIRANAKATTA NO-110 Yukari (King)—Watanabe 12 OB-LA-DI, OB-LA-DA—

7 L'AMORE E UN MIRACOLO - Hide and Rosanna

(Columbia)—Nichion
TOKINIWA HAHA NO NAI
KO NO YOHNI—\*Carmen
Maki (CBS Sony)—April
MANCHESTER AND LIVERPOOL-Rinky and

Fellas (London)—April
NAMIDA NO KISETSU—
\*Pinky and Killers (King)— All Staff TOSHIUE NO HITO—\*Mori Shin-ichi (Victor)—Watanabe NAGASAKI BLUES—\*Aoe

Mina (Victor)-Victor

13 365-HO NO MARCH-\*Suizenji Kiyoko (Crown)-Crown

FUSHIGINA TAIYO-

\*Mayuzumi Jun (Capitol)-

Romantica (Teichiku)-Geion

Ishihara 16 KEEP ME HANGIN' ON-Vanilla Fudge (Atlantic)-Taiyo 15 KIMI WA KOKORO NO TSUMA DAKARA—\*Tokyo 17

IN IN KIMI GA SUBETE SA-\*Sen Masao (Minoruphone)-

Minoruphone SHIROI BURANKO—\*Billy Ban Ban (Seven-Seas)—

Rhythm 20 SLEEP SOFTLY, MY BOY— \*Michaels (Denon)—Mirika

MALAYSIA

(Courtesy Radio Malaysia) This Last Week Week 2 YOU SHOWED ME-Turtles

(London) WICHITA LINEMAN-Glen 7 THE WAY IT USED TO BE -Engelbert Humperdinck

(Decca) CRIMSON AND CLOVER-Tommy James and the

Tommy James and the Shondells (Roulette)
TOUCH ME—Doors (Elektra)
THE TIME OF THE SEASON—Zombies (Date)
I STARTED A JOKE—Bee Gees (Polydor)
HALF AS NICE—Amen Corner (Deram)
EVERYDAY PEOPLE—Sly and the Family Stone (CBS)
SWEET CREAM LADIES,
FORWARD MARCH—Box Tops (Stateside)

Tops (Stateside) NEW ZEALAND

(Courtesy New Zealand Broadcasting) \*Denotes local origin This Last Week Week

2 MY SON JOHN-\*Rebels (Impact) ALBATROSS-Fleetwood Mac FOX ON THE RUN-

Manfred Mann (Fontana)
I STARTED A JOKE—Bee Gees (Spin) DIZZY—Tommy Roe

(Stateside) HALF AS NICE—Amen Corner (Immediate) THE GROOVIEST GIRL IN THE WORLD—\*Simple

Image (HMV)

IF I CAN DREAM—Elvis

Presley (RCA)

M'LADY—\*John Rowles HOOKED ON A FEELING

B. J. Thomas (Scepter)

PHILIPPINES This Last Week Week 3 THOSE WERE THE DAYS— Bobby Vinton (Epic)—

Mareco, Inc. THE MORE I LOVE YOU— Ray Anthony (Ranwood)-Mareco, Inc.; Rene and Rene (D'Swan)-Playtex

Record Co. 5 INDIAN GIVER-1910 Fruitgum Co. (Buddah)-Mareco, Inc.

2 OB-LA-DI, OB-LA-DA—
Marmalade (CBS)—Mareco,

Inc.; Beatles (Parlophone)-Dyna Products, Inc.

4 THE MUSIC PLAYED—Lana
Cantrell (RCA Victor)— Filipinas Record Corp.;

Matt Monro (Capitol)-Dyna Products, Inc.

6 TOGETHER—Sandie Shaw
(RCA Victor)—Filipinas
Record Corp.; Ray Peterson

(Reprise)-Mareco, Inc. DIZZY-Tommy Roe (ABC) -Mareco, Inc. TIME OF THE SEASON-Zombies (Date)-Mareco.

DON'T TRY TO CHANGE ME—Sue Thompson (Hickory)—Mareco, Inc. WILL—Beatles (Apple)—

Dyna Products, Inc.

SINGAPORE (Courtesy Radio Singapore) This Last

Week Week

I THE WAY IT USED TO BE -Engelbert Humperdinck (Decca) CRIMSON AND CLOVER— Tommy James and the Shondells (Roulette)
4 FOX ON THE RUN—
Manfred Mann (Fontana)

YOU SHOWED ME-Turtles (London) 2 SON OF A PREACHER MAN -Dusty Springfield (Philips)
SHALL BE RELEASED—

Miriam Makeba (Reprise) WICHITA LINEMAN—Glen Campbell (Capitol) HOOKED ON A FEELING-B. J. Thomas (Scepter) BUILD ME UP, BUTTERCUP WAIT FOR ME. MARY

SOUTH AFRICA (Courtesy Southern African Record

ANNE-Marmalade (CBS)

Manufacturers' & Distributors Association) 3 DIZZY—Tommy Roe (ABC Paramount)—Steve Barri— Lowery Music (Teal) 1 CRIMSON AND CLOVER—

Tommy James and the Shondells (Roulette)— Planetary Nom (Trutone)
4 WHAT AM I LIVING FOR— Percy Sledge (Atlantic)—
Belinda (Teal)
ATLANTIS—Donovan (CBS)
—Southern Music (G.R.C.)

Biem (Trutone)

FOX ON THE RUN-Manfred Mann (Fontana)-

- I HEARD IT THROUGH THE GRAPEVINE-

Marvin Gaye
(Tamla-Motown)—Norman
Whitfield—Jobete (EMI)'

10 TOUCH ME—Doors (Elektra)
—Paul A. Rothchild—
Laetrec (Trutone)

6 I STARTED A JOKE—Bee
Gees (Polydor)—Belinda
(Trutone) (Trutone)

7 (RY TO ME—Staccatos (NEM)—Billy Forest— Robert Mellen (Trutone) — INDIAN GIVER—1910

Fruitgum Company (Buddah)

Kasenetz-Katz-Belinda (Gallo)

SPAIN

(Courtesy of "El Gran Musical") \*Denotes local origin This Last

Week Week

k Week

1 LAS FLECHAS DEL AMOR/
LA FIESTA—\*Karina
(Hispavox)—Chappel Iberica
/Ediciones Quiroga

7 CASATSCHOK—\*Georgie
Dann (Discophon)—
Ediciones Musicales Fontana

2 SINNER MAN—\*NuestroPequeno Mundo (Sonoplay)
Ediciones Quiroga

5 CUENTAME—\*Formula \*V(Fonogram)—Ediciones
Musicales Fontana

Musicales Fontana VIVO CANTANDO—\*Salome

(Belter)—Ediciones
Musicales Belter
ALGUIEN CANTO—Matt
Monro (Odeon)—Ediciones Quiroga
OB-LA-DI, OB-LA-DA—
Beatles (Odeon)—Ediciones—
Gramofono Odeon
CANTA CON NOSOTROS—

\*Voces Amigas (Zafiro)—
Ediciones Musicales Zafiro

10 LO MUCHO QUE TE
QUIERO—\*Los Angeles
(Hispavox)—Ediciones

Quiroga LA PALOMA—\*Juan Manuel Serrat (Zafiro)—Grupo Editorial Armonico

SWEDEN

(Courtesy Radio Sweden) This Last Week Week I JUDY, MIN VAN-Tommy Koerberg (Sonet)-Sonet

Music
WHERE DO YOU GO TO
(MY LOVELY)—Peter
Sarstedt (United Artists)—
United Artists Music
HEJ CLOWN—Jan Malmsjoe
(CBS)—Sonora
DJUNGELBOKEN—
Soundtrack (Disney)—

Soundtrack (Disney)-Edition Odeon 5 ONE WAY TICKET-Eleoner Bodel (Odga)-Sonora 7 DU SKAENKER MENING

AT MITT LIV-Ola Hakansson (Gazell)-Amigo Musikprod WORLD STAR FESTIVAL— Various artists (United Nations)—Various

publishers BACK IN THE U.S.S.R.—
Beatles (Apple)—Sonora
NANA—Arne Lamberth
(Polar)—Polar Music AB
SVENSKA FLICKA—AnnLouise Hansson (Philips)—
There Ebalian Forlagen

Thore Ehrling Forlagen

SWITZERLAND (Courtesy Radio Basel)

This Last Week Week 2 ATLANTIS-Donovan (Epic) -Donovan Music
CRIMSON AND CLOVERTommy James and the
Shondells (Roulette)
SON OF A PREACHER
MAN-Dusty Springfield

6 FIRST OF MAY-Bee Gees (Polydor)—Abigail Music 4 OB-LA-DI, OB-LA-DA— Beatles (Apple)—Northern

8 SOMETHING'S HAPPENING
—Hermans Hermits
(Columbia)—Cyril Shane BONJOUR, BONJOUR-Paola (Decca) SORRY SUZANNE—Hollies

(Hansa)

7 SABRE DANCE—Love Sculpture (Odeon)—Melanie Music Ltd. 9 LOVE IS LOVE—Barry Ryan (MGM)—Carlin Music Corp.

Looking for **Booking an Act** Billboards International **Talent Edition** has the Answer

APRIL 26, 1969, BILLBOARD Copyrighted material

64

# spotlight Spotli

# the back- the ground industry

On May 24,

Billboard will proudly present

music-record-tape industry and its

Spotlight on Canada,

country's rapidly growing

impact on the music business

The special section will feature

as...the present state of the

record business in Canada...

Canada as a creative center for

music...Radio, AM and FM...

Copyright laws and many,

the bourgeoning Tape market . . .

provocative articles on such topics

an inside look at the

of other nations.

many more.

Spotlight on Canada will profile the companies that form the backbone of the music-record-tape industry. From manufacturers and distributors to publishers and producers . . . you will meet the major forces behind

the growth of the music

industry in Canada.

Meet the people.
Probing interviews with artists,
musicians, producers and
executives provide remarkable
insight into the rapidly growing
Canadian record market.
They will cite the problems,
statistics and successes of the music
industry and forecast its future.

# the sound

The Sound of Canada.
Exciting feature stories on the sound that is selling records and tapes in Canada. It runs the musical gamut from country, folk and folk-rock to contemporary and easy listening. Other articles will discuss the domestic talent, the country as a hit maker, the Underground scene and free form programming.

# the whole story

Coming MAY 24 in Billboard.

Spotlight on Canada will be sent to the music capitals of the world via Billboard's paid circulation of 30,000, with excellent bonus distribution to executives in music and allied industries, and to top government officials throughout Canada.

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Again. Billboard is the leading paper of the international music-record industry. Paid circulation now totals 30,244\*, breaking last year's record for the same 3 months period by 1,857.

### It figures.

When you're first to give members of the industry exclusive editorials and features, first-hand reports (and scoops), insights into trends—and foresights, authoritative charts, and analyses... when you're first to help members of the industry break records of their own,

then they help you break records, too!





SOUNDTRACK

SOUNDTRACK— Goodbye, Columbus, Warner Bros,-Seven Arts WS 1786 (S)

The movie, having received excellent reviews, is destined to be one of the big box-office successes. The sensitive score, written by members of the Association with additional scoring by Charles Fox, underlines the film's subtleties and this soundtrack recording should match the film's success. The Association members not only write the songs but perform them as well.





POP

MUSIC BY MASON WILLIAMS— Warner Bros.-Seven Arts WS 1788 (S)

That "Classical Gas" Grammy Award winner has a sure-fire chart winner in this solid program of fresh, clever and original material, some vocal, some instrumental. Included is his current single "Greensleeves" and a unique approach to the Smothers Brothers TV theme. Vocally, Williams comes on strong with the ballad beauty "A Gift of Song," as well as the instrumental ballad "La Chanson de Claudine."

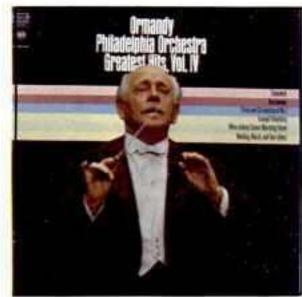




COUNTRY

Precious Memories. Mercury SR 61212 (5)

Faron Young turns it on strong with his big country hit "I've Got Precious Memories"—the lead tune. Some of the other songs here which will please his many fans and serve as excellent programming material for country music radio stations include "When All I Need Is You" and "Drinking Champagne." One of Mr. Young's best efforts.





CLASSICAL

GREATEST HITS, Vol. IV— Philadelphia Orch. (Ormandy). Columbia MS 7267 (S)

The prolific Philadelphia Orchestra, under the expert direction of Eugene Ormandy, has had as great success on records as on the concert stage. The selections in this, the fourth volume of the Orchestra's "Greatest Hits" series, are strongly interpreted by Ormandy. The pieces include "When Johnny Comes Marching Home," Elgar's "Pomp and Circumstances," Mendelssohn's "Wedding March," and Saint-Saen's "Bacchanale."





BOB DYLAN—Nashville Skyline. Columbia KCS 9825 (S)

Dylan is constantly fresh and surprising, and this latest album entry proves to be no exception. Another exciting collection of original material with a strong country music influence, this should quickly be at the top of the sales charts. Highlights in the package are Dylan's interpretations of "Peggy Day," "Tell Me That Isn't True" and a duet with Johnny Cash "Girl From North Country."





MOTHERS (

MOTHERS OF INVENTION— Uncle Meat, Bizarre MS 2024 (S)

Though the Mothers claim they're only in it for the money, their new double LP of instrumental chaos from their "Uncle Meat" movie will find out just who's willing to pay them for it. Frank Zappa's zany ship of fools features four sides of musical fantasy, satire and black comedy. Sharp and sassy lyrics accompanied by wacky instrumental imagery could fuel up their critics or send them howling to their record stores.





COUNTRY

Connie's Country, RCA Victor LSP 4132 (S)

The beautiful Connie Smith scored with hit albums long before she came up with hit singles such as "Ribbon of Darkness," which you'll find on this album. She does a sensational job with the folk-flavored tune, as well as pure country songs like "Blue Little Girl," "Gotta Lotta Blues to Lose" and the pop-flavored "Sound of Different Drums."





CLASSICAL

R. STRAUSS: 19 EARLY SONGS— Fischer-Dieskau/Moore, Angel S 36483 (S)

Baritone Dietrich Fischer-Dieskau, a peerless lieder singer, begins a Richard Strauss project here with flawless interpretations of 19 early songs: the material of Op. 10, 15 and 17. Volume I also has the talents of Gerald Moore, the world's premier piano accompanist.

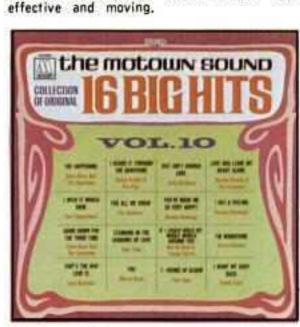




POP NANCY SINATRA-Nancy,

Reprise RS 6333 (S)

A well-planned program of pop and original material with top performances makes this one of her most commercial packages to date. Leading off with her recent singles success, "God Knows I Love You," she excells with her treatments of "Son of a Preacher Man" and "For Once in My Life." The salutes to her father, "My Dad," and her mother, "My Mother's Eyes" are





POP

VARIOUS ARTISTS— 16 Big Hits, Vol. 10. Motown M5 684 (5)

Motown, having parlayed its singles successes into LP profits with its collections of original hits, releases volume 10 in the series. A star-studded line-up that includes Diana Ross & the Supremes, the Temptations, the Four Tops, Stevie Wonder, Marvin Gaye & Tammi Terrell, Gladys Knight & the Pips, Martha Reeves & the Vandellas, Edwin Starr and others revive the oldies but goodies for new audiences and old fans.





COUNTRY

WYNN STEWART—Let the Whole World Sing It With Me. Capitol ST 214 (S)

Keying in on his hit single—"Let the Whole World Sing It With Me"—Wynn Stewart next has an intriguing version of an old tune called "I Was Just Walking Out the Door," plus upbeat versions of a humorous "World-Wide Travelin" Man" and "Let's Invest in a Little Bit of Love."





CLASSICAL

A Pops Serenade. RCA Red Seal LSC 3023 (S)

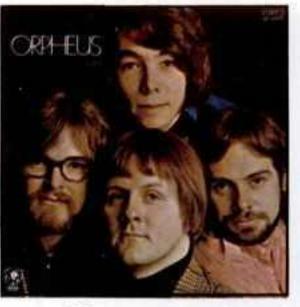
The "Pops" offers a program of charming, light pieces for its spring release. The selections, although familar, are timeless, and the orchestra's performance of such gems as Drigo's "Serenade," Toselli's "Serenade," Mendelssohn's "Spring Song" and the "Tambourin Chinois" by Fritz Kreisler underlines their staying power.





POP ISLEY BROTHERS— It's Our Thing, T-Neck TNS 3001 (S)

The raucous return of the Isley Brothers with their "It's Your Thing" million seller is now even bigger and better as their debut LP follows up their soul-to-gold disk on the Buddah-distributed T-Neck label. Written and produced by the trio, the stomping, beat-happy opener for the ex-Motowners feature their new single, "Who You Been Socking It To," as well as "Some-body Been Messin'."





POP

ORPHEUS-Joyful, MGM SE 4599 (S)

Orpheus gets a breakout opportunity with this package. Their priginal material carries weight and their delivery has a punch that fits into the underground groove. MGM has a special spring promotion behind this set and it should help get it over.

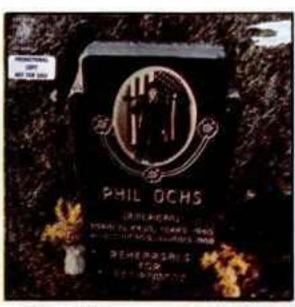




COUNTRY

JEANNIE SEELY-Decca DL 75093 (S)

Jeannie Seely, in her first album on Decca, continues her winning ways. Included here is her current hit single, "Just Enough to Start Me Dreamin'," a Hank Cochran tune. Miss Seely also delivers, in fine style, three other Cochran numbers, plus other top material in this highly salable LP.

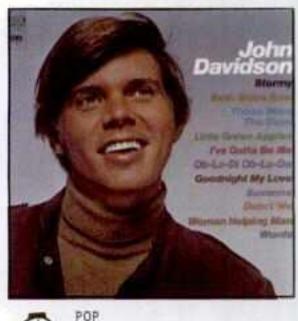




FOLK

PHIL OCHS—Rehearsals for Retirement, A&M SP 4181 (S)

Phil Ochs has a special appeal to today's college students and other youth with his superior protest material and this latest album has some of the best. The paranoic "Pretty Smart on My Part" and the antipolice "I Kill Therefore I Am" are biting. The title song and "Doesn't Lenny Live Here Anymore" are other gems. Ochs is a truly underground performer whose message and sales will accrue in spite of lack of Top-40 airplay.





JOHN DAVIDSON— Columbia CS 9795 (5)

The simplicity of the album's title is apt, for simplicity and charm are basic to Davidson's interpretations of the excellent lyrics by such pop poets as Leonard Cohen, Jani Mitchell, Jim Webb, the Beatles, and the Bee Gees. The popular baritone uses no gimmicks in this program, and makes to-day's hits sound like tomorrow's standards.





POP

TOWNES VAN ZANDT— Our Mother the Mountain, Poppy PYS 40,004 (S)

Make room for Townes Van Zandti He's a folk-rock balladeer of importance and he'll make a significant mark in the pop recording field. His songs are sentimental and bitter-sweet but they're right on today's target. The Poppy label, incidentally, is handled through RCA.



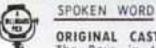


COUNTRY

CLAUDE KING— I Remember Johnny Horton, Columbia CS 9789 (S)

This will bring back memories. King opens with a recitation about Horton and follows with some of the tunes Horton did so well, notably "Battle of New Orleans," "Sink the Bismarck" and others. Fine production.





ORIGINAL CAST— The Boys in the Band. A&M SP 6001 (5)

The New York smash hit is brought to disk here by the nine actors who created the roles. Mart Crowley's play, besides being entertaining in its comic and serious elements, affords insights into homosexuality, a topic which has been hidden for a long time. Plans to film "The Boys in the Band" should spread interest in this excellent two-LP package.

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# Canadian News Report

### Foreign Control Is Causing Government 'Grave Concern'

OTTAWA — Foreign control of broadcasting in Canada is now a matter of "grave concern" to the federal government, said an official spokesman prior to the first big test case of the new government rules for protecting Canadian broadcast interests against foreign control.

The case involves the Famous Players Canadian Corp., a multimedia organization involved in

### BELLEMARE IS PROMOTED

MONTREAL - London Records of Canada has announced that Pierre Bellemare, formerly with London's Quebec City branch, has been promoted to head office sales and promotion staff in Montreal. He will report to Adrian Bilodeau, national sales manager of London Records, assisting in all areas of merchandising and promotion and assuming responsibility for record promotion on a national basis.

He replaces Richard Glanville-Brown who recently left the company.

At the Quebec City branch, Bellemare served as a sales and promotional representative for eastern Quebec.

Filling the vacancy is Jean Luc Dionne as promotion representative.

radio, television, cable TV, motion picture and theater chains. Currently 51 per cent of Famous Players is owned by the American Gulf and Western Industries, owner of Paramount Pictures, and Ottawa's new rules say that only 20 per cent of

broadcasting outlets across Canada. The result of this wuld be to reduce Famous Players voting control in these companies to 19.89 per cent which is within current federal limits.

The plan has met with opsure this control, it could rule against it.

### the voting capital in any broadcasting operation can be foreign-owned.

Gulf and Western's solution to this problem is a proposal to reduce its U.S. ownership via the setting up of a new Canadian holding company called Teltron Communications Ltd., which would acquire all the shares now owned by Famous Players in some 21

position from several sources who say that the scheme will still allow the American company to have effective control of its stations. And although the Teltron proposal by Famous Players would comply with current laws, the Canadian Radio Television Commission, which will be conducting hearings on the issue, could recommend that this is not enough. The Commission was set up so that Canadians have meaningful control over their own broadcast media, and if it decides that the Teltron plan does not in-

### Melbourne Rodeo Labels to Undergo a Vast Overhaul

TORONTO-Mil Shaw has been appointed marketing director and executive in charge of all pop material at Rodeo Records. Making the announcement, George Taylor, Rodeo president, said there will be a complete change within the subsidiary Melbourne label, which will primarily involve

Melbourne will handle virtually 100 per cent pop releases, with current country artists being moved over to the Rodeo label.

Shaw will sign artists, produce and arrange sessions, and set up production deals. Despite the fact that Rodeo is concerned principally with production, Shaw will also lease

from independent labels. A new logo is planned for the Melbourne label.

Promotion and publicity for all labels will be co-ordinated between Shaw and Gary Kouri, national sales manager for the label at London Records, which has exclusive distribution of Rodeo in Canada.

Shaw has just returned from Montreal where he conferred with Kouri and Adrian Bilodeau, London's national sales director, regarding future release

Shaw will also work closely with Dougal Trineer, country a&r director at Rodeo, on packaging and promotion of country material on the Rodeo and Banff labels.



MONIQUE J. PEER, president of Peer-Southern, center, in Vienna to meet the company's Austrian manager, Josef Hochmuth, left, with Peer-Southern European director Thomas H. Ward, right.

**BILLBOARD'S** 

# CAN. CHARTS

TORONTO — Billboard will launch listings of Canada's best selling singles and albums, in the May 24 issue.

To aid in assembling this information, Billboard's chart department would appreciate it if Canadian top 40 format radio stations would start sending copies of their charts weekly to Don Ovens, Director of Charts, Billboard, 165 West 46th Street, New York, N. Y. 10036.

We would be grateful if stations would also continue sending chart copies to Ritchie Yorke, Billboard editorial representative in Toronto.

Billboard's Spotlight in Canada issue is also scheduled for May 24.

# 40,000 to See Pop Festival

TORONTO-An audience of 40,000 is expected for Toronto's first Pop Festival on June 21-22, at the Varsity Stadium and Arena. Headlining acts include Blood, Sweat and Tears, Steppenwolf and Jose Feliciano.

Directors of the festival include Kenneth Walker and John Brower, two Toronto promoters; John Benwell, an Ottawa concert promoter; and George Eaton, Toronto racing driver and a member of the Eatons department store family.

The artistic consultation committee comprises CKFH deejay, Keith Hampshire; Telegram writer, Peter Goddard; CHUM FM deejay, Jim Calloway, and Ritchie Yorke, Globe and Mail columnist and Billboard correspondent.

Public relations director is Richard Flohill of Concept Associates, who handled last year's highly successful Mariposa Folk Festival.

Confirmed acts include the Buddy Miles Express, Al Kooper (with 15-piece group), Tiny Tim, the Byrds, and Man. Billboard understands that at least a dozen other acts will be named in the next week or two.

"The idea is to present a continuous program of contemporary music and festivities, which will draw people from all over North America," said Brower. A large scale advertising and promotion campaign will begin shortly.

### RCA Inks Lighthouse

TORONTO - Lighthouse, a 13 - piece pop - jazz orchestra formed from an all-star group of Toronto musicians under the leadership of ex-Pauper drummer Skip Prokop, has signed with the RCA Victor in New York in what is termed "one of the most lucrative contracts ever undertaken by a Canadian group."

Speculation had been that Lighthouse would sign with Verve-Forecast since that label held Prokop's contract via his membership in the Paupers. However, apparently RCA purchased Prokop's Verve contract.

The group, which made its U. S. debut at the Boston Pop Festival a few weeks ago, has

# From The Music Capitals of the World

### TORONTO

Lenny Breau, Toronto-based jazz-pop guitarist on RCA Victor, did three nights at Pornographic Onion folk spot and headed for Los Angeles to tape his next Victor LP live at Shelley's Manne Hole. . . . Several Canadian record companies indicating interest in local rock trio Edward Bear. With legislated radio reportedly imminent, the Canadian talent hunt is on these days. . . . Latest Beatles single "Get Back" b/w "Don't Let Me Down" released nationwide by Capitol Monday (21). . . Deram's Ten Years After into Rock Pile Sunday (20) with Cadet's Howlin' Wolf. Previous night Reprise's Family shared the bill with Wolf. . . . Buck Owens on series of Ontario one-nighters including Ottawa, Peterboro and Oshawa. . . . The Dimitri Dourakine version of the "Casatchok" seems to be the winner in airplay race with Columbia and Polydor versions. . . . Currently hot with "25 Miles," Edwin Starr into r&b spot The Hawk's Nest.

New Canadian LP due out on Allied features Oshawa band the Reign Ghost. . . . Columbia's Pete Seeger in for a Massey Hall date April 20. His prior taped CBC special will air nationally May 12. . . . Reprise's Jethro Tull a no-show at London Ontario date due to problems with American work permits. . . . W-7's second Kensington Market LP, "Aardvark," released here prior to U. S. to solid press and radio reaction. It's a Toronto band produced by Felix Pappalardi's Windfall Productions Co. . . . Columbia's Charlie Camilleri reports strong action on Mercy's "Love Can Make You Happy" released by Sandi label in U. S. . . . On-again off-again Jimi Hendrix concert for Maple Leaf Gardens on May 3 now on-again. Along with Hen-drix are New York band Cat Mother and the All Night Newsboys and Toronto quartet Spuff.

Cartoonist Al Kapp in Toronto for two days to promote new Jubilee LP "Al Kapp on Campus." He did the press, radio, and TV rounds, with Phonodisc's Dick Trotter. . . . Revolver Records' Motherlode with first release due via Compo, into Rock Pile for three dates April 12, 26, and May 10. . . . Compo's Buckstone Hardware did a week as Electric Circus house band followed by Main-stream's Canadian quintet, Nucleus. . . . Rob McConnell big band Boss Brass return to Savarin for two weeks starting May 19. It's a Canadian Talent Library group, released via RCA Victor. Sharing the bill is Revolver's Dianne Brooks. . . . London's Ken Mc-Farland reports strong playlist action on Ray Stevens' "Gitarzan" from Monument. Also heavy, the Flirtations' "Nothin But a Heartache" from Fontana now topping several local charts. . . . Pye Scottish recording artist Calum Kennedy with the White Heather Show into Massey Hall May 10-12. . . . Capitol's Joe Woodhouse hosted press party for Natalie Baron on her opening at Friar's Tavern week of April 21. Miss

already recorded an LP in both Toronto and New York studios. RCA will line up a 20-city personal appearance tour for the band including a summertime appearance at New York's Carnegie Hall.

The band, which features four electrified strings among its 13 pieces, has several top jazz and classical players in its ranks. Its music, a fusion of current pop and jazz styles is very much in the current vogue of exploratory rock.

Baron, along with Pierre Lalonde, subject of major Capitol promotion campaign.

Dot recording artist Leonard Nimoy in for two days to do promotion rounds with Quality's John Driscoll and make a special presentation at CNE Galaxy Trade Fair. . . . Neil Sedaka's Atco single "Star-Crossed Lovers" broken by Quality in Canada, now seeing similar action in U.S. . . . Compo's Canadian quintet Witness embarked on a western tour. . . All Uni singles in Canada now released in stereo. . . . Nice LP "Ars Longa Vita Breva" showing strong sales reaction following band's recent sensational Rock Pile appearance. . . W-7's Don Ho into Massey Hall April 17. . . Following dates at Friar's and Savarin, Revolver's Diane Brooks joins Ray Charles tour in U. S. . . . Calgary band 49th Parallel's "Twilight Woman" now on every major chart in Canada. . . Decca's Irish Rovers now on a cross-Canada tour. : . . Rumors of CHUM-FM changing its underground rock format denied by station director Larry Solway and for the time being, the music policy holds. . . . Tom Williams exiting sales staff of Toronto rocker CKFH. . . . French Canadian chanteuse Monique Leyrac in for Massey Hall date June 12 following a June 8 appearance on "Ed Sullivan Show." . . . Apple's Mary Hopkin to make North American debut on Engelbert Humperdinck bill at O'Keefe Center in late May. . . . Brunswick's Young-Holt Unlimited did a successful week at the Colonial. Victor's Gary Burton Quartet booked for a return engagement there in RITCHIE YORKE

### HAMBURG

Teldec has released singles by new signees Teeny, Sibylle and Michael Reinecke. . . Metronome Records and Golden 12 are strongly promoting Bernd Apitz whose first single, "Mann kann nicht alle Madchen kuessen," sold 50,000 copies. . . . Jazzman Klaus Doldinger returned with his group to Germany after a 30,000-mile tour through Asia, visiting Ceylon, India, Bangkok, Manila and Hong Kong. Doldinger is set to tour South America in 1970. . . . Polydor's Dagmar Koller will star in the German version of the American musical "Sweet Charity" in Berlin in the fall. . . . Ariola released a two-LP live album of Udo Juergens selling at \$5. WOLFGANG SPAHR

### HELSINKI

Discophon has acquired representation of the French company Disc'AZ and will launch an initial release of 12 albums and singles, including the Eurovision entries of Romuald (Luxembourg) and Jean-Jacques (Monaco). . . . First "live" recording to be released by Discophon is an album by Marion Rung on RCA Camden. . . . PSO has signed the sevenpiece group, Night Train, who debut on Blue Master with Jim Webb's, "By the Time I Get to Phoenix." . . . Artists at the SRO premiere of the Beatles' "Yellow Submarine" film included Benno and Tarro and the New Joys, Power Clan, and Lisbeth, a new EMI signing who has recorded a Finnish version of "Boom Bang a Bang.'

PSO has signed 20-year-old Berit, whose first single for Blue Master is "Mr. and Mrs. Smith." . . . EMI has released a further single from the Beatles' double album—"Back in the U.S.S.R." and "Don't Pass Me By." . . . Former RCA artist Tapio Heinonen has signed with Columbia. . . . Columbia artist Paivi Paunu

(Continued on page 74)

APRIL 26, 1969, BILLBOARD

### **Eurovision Song Contest to Lose** Swedish TV; Norway Is Next?

STOCKHOLM — Swedish TV will not take part in the **Eurovision Song Contest because** "the present organization of the contest produces a TV program which is of mediocre standard."

This was announced by Swedish TV's director of light entertainment Ake Falck who emphasized that the decision should not be interpreted as a lack of confidence in the European Broadcasting Union, nor was it based on political grounds.

Falck said Swedish TV was willing to reconsider its decision if the EBU were to redesign the contest, but he did not specify the exact nature of the changes he had in mind.

The door, in any case, is not entirely closed because the second Swedish TV channel opens up in December and program director Oerjan Walquist says that Swedish TV-2 will be deciding whether or not to participate in the Eurovision Song Contest within the next month or two.

Second Scandinavian Nation Sweden is the second Scandinavian country to withdraw from the Eurovision contest. Denmark pulled out in 1965. And now Norway is debating whether or not to continue par-

ticipation. There was widespread dissat-

HAMBURG — The release

"Hymnen" for electronic and

concrete sounds is the first stage

in a new Deutsche Grammo-

phon initiative to extend its re-

pertoire of works by the con-

Earlier this year DGG re-

lease a recording of Stockhau-

sen's "Gruppen" for three or-

chestras and "Carre" for four

orchestras and four choruses.

Now a two-channel stereo ver-

sion of the "Hymnen," which

had its world premiere in De-

cember 1967 as part of the West

German Radio series "Music of

PDU Sets Up

Italian Arm

MILAN - PDU, the record

company with headquarters in Schaan, Switzerland, which is

owned by Italian singer Mina,

founded an Italian affiliate,

PDU-Italiana, with headquar-

ters at Via Senato 12, Milan.

PDU to enter its artists in Ital-

ian radio programs and contests

which are reserved for Italian

lishing company in Italy and

has purchased recording studios

in Milan. General manager of

PDU-Italiana is Riccardo Bon-

MM in Concerts

Mireille Mathieu gave four con-

certs in the 3,500-seater con-

gress hall of the Palace of

Culture, Warsaw, and received

acclaim. All four concerts were

sold out many days in ad-

WARSAW - French singer

PDU has also set up a pub-

record companies only.

adeo.

vance.

74

The new company will allow

temporary composer.

Our Time."

Karlheinz Stockhausen's

Stockhausen LP Marks DGG

**Expansion on Writers Works** 

isfaction in Norway after this year's event when the Norwegian entry polled only one vote to finish last. On the other hand, many industry people feel that Norway should continue to take part because Eurovision provides a unique opportunity for Norway to promote it artists and

Dissatisfaction with the standard of the songs in this year's Eurovision contest has not been limited to Scandinavia, and many people in France, the United Kingdom and Germany feel that, while the basic idea of Eurovision is sound, steps should be taken to improve the standard of the selected songs, which are not thought to be generally representative of the creative capabilities of European songwriters.

Says Osten Warnebring, who represented Sweden in the Vienna contest of 1967: "The song contest is no longer a competition where the best melody wins. It has become a talent contest for artists. It is the artist that wins and not the composer.

### A Global Hit

"Love Is Blue" came nowhere when it was featured in Vienna, but after a year it was a global hit. As an indicator of hit po-

Deutsche Grammophon is also

recording the complete Schubert

piano sonatas by Wilhelm

Kempff and the latest issue in

this program combines the "A

Major Sonata, Opus 120," the

"Allegretto in C minor" and the

unfinished "Sonata in C Major."

The 23-year-old German cel-

list, Anja Thauer, is the soloist

in a new DGG recording of

Dvorak's Cello Concerto which

was made in Prague with Zdenek

Macal conducting the Czech

Other new product from

Deutsche Grammophon includes

"Penthesilea" and songs with or-

chestra by Hugo Wolf, with the

Vienna Symphony Orchestra and

soloists conducted by Otto Ger-

des; eight motets and the 150 Psalm by Bruckner, with the

Bavarian Radio Chorus and the

Berlin Philharmonic conducted

by Eugen Jochum, and an al-

bum of popular Bach organ

works by Karl Richter.

Philharmonic Orchestra.

tential I think this type of festival is doomed to failure. No jury can be expected to judge a song reasonably after only hearing it once of twice.

And Siw Malmqvist, the 33year-old Swedish singer who sang for Germany in Madrid, said: "I've taken part in this contest quite a few times and I like it less and less each year. The whole festival has become an unnecessarily expensive 'much ado about nothing."

Another aspect of the contest which has come in for continental criticism is that certain songs, particularly the British, have an unfair advantage because they get more pre-contest exposure. This means that juries are required to make a just comparison between songs some of which they are hearing for the first time and some of which are already familiar to them.

### **GARZON INTO POP FIELD**

PARIS — The 50-year-old Paris music publishing and recording company, Julio Garzon, has moved into the popular music field with the creation of two new labels, Bourbon and Marignan.

The record division of the company, headed by Louis Garzon, has previously featured mainly Spanish and Latin American product. Hubert Machtou, a former journalist and TV reporter, has been signed as artistic director.

Bourbon.

### DGG Gets Gold For Mozart LP

HAMBURG - Ivan Nordstroem, director of Karusell AB, Stockholm, was here to present Deutsche Grammophon general director Kurt Kinkele with a golden disk in recognition of 15,000 sales of the Camerata Academica des Salzburger Mozarteum's recording of the Mozart "Piano Concerto No. 21," with Geza Anda as

Jean-Paul Cara and Mick Micheyl have been signed to record for the Marignan label and Anita Morales to record for

### OFFICE IN HOLLAND IS SET UP BY BILLBOARD

LONDON-Billboard Publications, Inc., has set up a new office in Holland to handle sales for Billboard and its associated publications Vend, Merchandising Week and Amusement Business in Benelux, West Germany, France and Scandinavia.

The new office will be under the direction of Johan N. Hoogenhout who will be making regular visits to these European territories on behalf of Billboard Publications, Inc.

Hoogenhout was a commercial adviser to the Amsterdamsche Bank from 1948 to 1961 and later worked as an industrial mediator for business deals between Eastern European and Western European

A multi-linquist, Hoogenhout founded the Continental Music Service in 's-Hertogenbosch in January this year to handle subscriptions from Benelux countries for all Billboard publications and Record Source International.

This enterprise has now been expanded to handle sales and to cover the additional territories mentioned above.

Address of the new office is: Continental Music Service NV. Smirnoffstraat 40, 's-Hertogenbosch. Tel.: 47688.



KARUSELL producer, composer and arranger Curt Peterson, welcomes new signing Vidar Ottersen, a 21-year-old Norwegian singer previously with the Carl M. Iversen record company in Norway but now under contract to Karusell's sister company in Norway, Nor-Disc. Ottersen is to record in Swedish and Norwegian and his first single will feature the German song "Ich Denke an Dich" and the U. S. copyright, "Not Enough Indians," both sub-published in Sweden by Sonora.

### Latin Fest Winner Gets A Solid Welcome in P.R.

SAN JUAN — Singer Lucecita Benitez, who won first place in the recent Festival of Latin American Song in Mexico City with the composition "Genesis," arrived at San Juan's International Airport to a welcome never before given here to a performing artist. Thousands were waiting at the airport, including the mayor of San Juan, Carlos Romero Barcelo, and the mayor of Bayamon, (Miss Benitez home town). Guillermo Campos, also Senate President Rafael Hernandez Colon.

After passing through an ROTC Guard of Honor, she boarded a float that carried her from the airport to Old San Juan. She was accompanied by singer Danny Rivera (Velvet Records), who also represented Puerto Rico at the festival, and Denise Kalafe, singer from Brazil who won second place. She records for Fermata of Brazil.

Miss Benitez will headline at the Caribe Hilton Hotel on Aug. 15. She is also signed for a nightclub in Mexico City and a film with Mexican singer Alberto Vazquez (Musart Records) She also has offers from Spain, Argentina, Peru, Venezuela and Brazil.

Her prize-winning song, "Genesis," by Puerto Rican composer Guillermo Venegas, was recorded by Lucecita in Mexico City for RCA Mexicana for worldwide distribution, In Puerto Rico the disk will appear on the Hit Parade label, owned by her manager, Paquito Cordero. Venegas has had many offers for his other compositions. He is also managed by Cordero Enter-

# From The Music Capitals of the World

### Continued from page 73

left for a season in a Swiss nightclub. . . Jukka Kouppamaki (Columbia) whose composition, "Kiskot Vievat Eteleaan," has been recorded in Sweden, has formed a three-piece group called Cady. . . . The Swedish group, Bamboo (Columbia), were here for concert dates. . . . EMI has started a strong sales campaign for 8track stereo cartridges with product from the Liberty, Tamla-Motown, Dunhill, Regal, Dot, Capitol, ABC-Paramount and Pickwick catalogs. EMI has also begun importations of 8-track stereo cartridge players from EMI in Sweden. These mini-8 cartridge players sell for \$75.

### KARI HELOPALTIO

### LONDON

The management and directors are being selected for Phonodisc, the joint company which will handle the distribution of all Philips and Polydor group records in the U. K. Premises for the new company are also being decided. Philips managing director Leslie Gould said the company would function as a general service company for Philips and Polydor. . . .

Mike Collier's Mother Mistro company will now be based at 324 Regent Street, London W1. Collier has recently set up two further publishing deals with overseas companies to represent Mother Mistro. Norman Whiteley, who was responsible for the Bee Gees in Australia, will represent Mother Mistro in Australasia, and Collier has set a deal for representation for Holland.

Pye plans to release certain material from the Walt Disney catalog on its budget label, Marble Arch. The first Disney material will be released at the end of next month and will be "Songs From the Jungle Book" and "Songs From Mary Poppins." The latter album was previously available here through Walt Disney's distribution deal with EMI. . . . Liberty/United Artists has set a deal with the American Fantasy label to issue its product in the U. K. under the Liberty logo. . . . Sonoplay is launching Larry Page's Page One label in Spain. The first release will include singles by the

Doctor Bird's Graham Goodall has completed a deal with MCA's (Continued on page 75)

APRIL 26, 1969, BILLBOARD

Troggs, Vanity Fair and a ver-

sion of "Boom Bang a Bang," by

the Larry Page Orchestra. . . . .

### Song Festival in Sopot Lines Up Participants

WARSAW - Artists signed to participate in the International Song Festival at Sopot, Aug. 21-24, are Lucia Alteri (Italy); Ann Christy (Belgium); Ben Cramer (Holland); Henri Des (Switzerland); Ulli Enders (Austria), Dagmar Frederic (East Germany); Lena Junoff (Sweden); Katri Helena (Finland); Gyorgy Korda (Hungary); Gitte Kragh (Denmark); Pat Lynch (Eire); Patsy McLean (U. K.); Mary Merga (Malta); Jean Paun escu (Rumania); Henri Seroka (Luxembourg); Gloria Simonetti (Chile); Henri Tachan (France); Senka Velentanlic (Yugoslavia); and Vicky (West Germany).

Singers signed for the Recording Day, during which record companies will present their artists, include Milan Bacic (Jugoton, Yugoslavia), Anda Calugareanu (Electrecord, Rumania). Candide (Barclay, France), Lucio Dalla (RCA, Italy), Fauvette (Philips, France), Luis Gardey (Vergara, Spain), Joe Harris (Arcade, Belgium), Terez Harangozo (Qualiton, Hungary), Holly (Lynn Music, U. K.), Rita Hovink (Polydor, Holland), Nicole Josy (Hebra, Belgium), Jac-

Continued from page 74

Mike Sloman for the company to

release Desmond Dekker's records

in the U. S. and Canada. Dekker,

who came from Jamaica, is cur-

rently in the British charts with

MCA is introducing a special "Soul Bag" series to release some of its soul material. Among the artists who will be included in the

new series are Gene Chandler,

Barbara Acklin and Jackie Wil-

son. . . . Writers Mitch Murray

and Peter Callander have been

commissioned by the BBC to

adapt a play into a musical for

showing by the BBC in color towards the end of the year. The

musical, which is as yet unnamed.

is based on the Simon Raven play,

"A Soiree at Mrs. Blossom's

Hotel.". . . The Tremeloes have

formed their own music publish-ing firm called Gale which will

be administered through Peter

Walsh's Starlite company. The firm has been formed to pick up foreign product for the group to

Martin Clarke has joined April Music, the publishing arm of

CBS. Clarke was previously a session musician. . . . Track has rush-released a single by Marsha

Hunt from the cast of the "Hair"

musical. The single which has been produced by Tony Visconti for Tony Hall's THE company is called "Walk on the Gilded Splinters." The record will be

issued on Track in the U. S. by Atlantic. . . . Veteran singer

Donald Peers has left EMI's Columbia label and his next release

will be for Decca. The singer who has been in the U. K. charts with

"Please Don't Go" will debut

Igor Oistrakh begins a twoweek tour of Germany Monday

(21) visiting 12 West German cities. To coincide with the tour

Eurodisc is releasing an LP by

Oistrakh playing works by Bach and Brahms in the "Melodia Se-

lections" series. . . . CBS is pro-

with "Was It Yesterday."

MUNICH

"Israelites."

record.

queline Midinette (Evasion, Switzerland), Monica and Clau (Amiga, East Germany), Georg Monro (Polydor, West Germany), Dragan Stoninic (Record Production ORTB, Yugoslavia). Shirley (Douglas, West Germany) and the Hep Stars (Olga, Swe-

American singer Gene Pitney will be appearing as special guest

### CRASH KILLS CARILLO, WIFE

MEXICO CITY—Composer Alvaro Carillo and his wife were killed in an automobile accident on the Cuernavaca freeway.

Carillo's songs, which included "La Mentira" and "Sabor A Mi," have been recorded by such artists as Frank Sinatra, Ray Anthony, Tony Bennett and Percy Faith.

Funeral arrangements were made by the Mexican Society of Authors and Composers.

moting its second underground

package consisting of 10 albums

by American artists. The com-

pany is also promoting its Super-

stereo program with the issue of 10 classical albums. . . . Deutsche Saga is the only record company to have a stand at the Cologne International Fair, "Freizeit 69" which opened April 19 for nine

The tour of Germany recently

completed by Ariola's Peter Alex-

ander was the most successful

tour ever undertaken in Germany

post-war. . . . Producer Kurt Feltz recorded "Immer mehr" and "Pic-

cola" with Peter Rubin in Co-

logne for Polydor. . . . Eurodisc

is conducting a special sales cam-paign for the album "Unster-bliche Opernmelodien im Glanze schoener Stimmen," featuring Ru-dolf Schock, Erika Koeth, Renate Holm, Fritz Wunderlich and Gott-

URSULA SCHUEGRAF

lieb Frick.

From The Music Capitals of the World

# Radio Push on Song Contest

MUNICH — The 24 titles selected by a Bonn jury to compete in the West German Pop Song contest, organized by the Verein zur Foerderung der Deutschen Tanz-und Unterhaltungsmusik e.V (the association for the promotion of West German dance and entertainment music), will be played daily on the Deutschlandfunk radio network between May 9 and 13.

The public opinion research institute, Infratest, will determine the 12 titles most popular with listeners and these will compete in the final of the contest to be held July 3 in the Rhine-Main Hall, Wiesbaden. The final will be screened by the second German TV channel and broadcast by Deutschlandfunk.

A total of 430 songs were submitted for the contest, almost twice the number of entries received in any previous year.

### Distribs for New Inspiration Disk

BRUSSELS-The New Inspiration (Decca) whose last single was distributed in 28 countries, will have their new single, "All My Life" b/w "Happy Charly Madman" released on Parlophone in Britain, on Disc'AZ in France, on Decca in Belgium and on CNR in Holland.

Subpublishing the Belgian Fonior copyrights are Apple (Britain), Fantasia (France) and Veronica (Holland).

# Ariola Eurodisc

MUNICH — Ariola Eurodisc managing directors Egmont Lueftner and Friedrich Schmidt organized a gala reception at the Bayerischer Hof, Munich, Saturday (19) to celebrate the company's move from Gueter-

More than 500 German and foreign guests attended the reception together with artists Pete Alexander, Mireille Mathieu, Udo Juergens, Rudolf Shcock, Rex Gildo, Heintje, Nini Rosso, the Jo Ment orchestra, Robert

# Salutes Munich

sloh to Munich.

Stolz and Camillo Felgen.



ASSEMBLED BEFORE one of the hoardings which is being used by Sonoplay to promote Page One Records in Spain are, left to right, Sonoplay executive Carlos Guitart; Larry Page, managing director of Page One; Manuel Sancho, managing director of Sonoplay; Brian Hall, international sales and marketing manager of Page One, and Spanish artist Juan. The photograph was taken on the roof of the Sonoplay building during a reception to introduce the Page One label to the Spanish press, radio and television.



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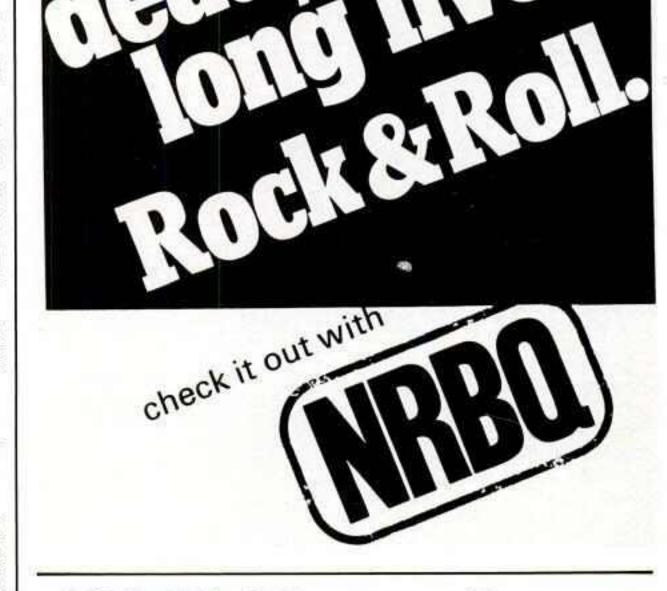
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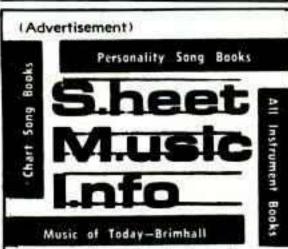
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THE LEADING ITALIAN

RECORD COMPANY

INDEPENDENT



### by: Jude Porter

### HI HO FROM NASSAU . . .

Your Editor is attending the first International Billboard meeting in Nassau to learn, first-hand, the upcoming trends in music . . . in order for YOU, the dealer and distributor, to be ON TOP of today's tempo!

Every top A&R man, music publisher and the like will be there to pool ideas, and to lay the groundwork for tomorrow's music!

Check the editorial pages of Billboard for a full report of the Nassau happenings!

### TOP TIP . . .

Make way for the BEATLES . . AGAIN! Here they come with two new, tremendous, top-tappin', inthe-bag BIG ONES!!

> GET BACK and DON'T LET ME DOWN

Lennon and McCartney wrote them.

SO WHAT ELSE IS NEW . . . ??? The what's new and where-theaction-is line-up of great songs begins here . . .

MORE TODAY THAN YESTERDAY (The Spiral Staircase)

Big request for sheets on the West

SAUSALITO (Al Martino)

Al performed the song beautifully last Wednesday on the Glen Campbell Good-Time Hour . . . and more than ever . . . the song is "goin' places" on every sheet music counter and rack in the country. Jose Feliciano will move sheet music copies via his latest single release! He does an exciting rendition of . . .

### MARLEY PURT DRIVE

Written by the Bee Gees, this song has the country in a spin and the spirit movin'.

Another new "comer" is . . . BLACK PEARL

(Sonny Charles-The Checkmates Ltd.) This is a powerhouse piece of ballad!

Hot on the heels of his millionseller, DIZZY . . . Tommy Roe, back-to-back hit-maker, pens another "anthem" tagged . . .

HEATHER HONEY It's a "honey" of a HIT!

Dealers . . . take note!! . . . all of the aforementioned newcomers are best bet salables . . . first to YOU from S.M.I.

### CONGRATULATIONS . . .

To the Walt Disney dynasty . . . our praises and congratulations on winning the Oscar for WINNIE THE POOH! To our music buyers . . . Hansen Publications prints and purveys this award-winning "delight" as a children's teaching piece by John Brimhall!

### BOOK REVIEW . . .

On Monday, as this issue hits the stands, DON HO does his special . . . "Hawaii Ho" on television. To commemorate the occasion, Hansen Publications has issued a brand-new breath-taking music book that includes all of the memorable songs Don sings in person at "Dukes" in Honolulu . . . as well as his recording gems!

It contains a Hawaiian "glossary," color photos of the Islands, and mucho photos of this over-whelmingly popular singer. This music book is a "must" for every store in the country.

### **GOLD MARK ASSOCIATES**

PUBLIC RELATIONS

New York-Beverly Hills-London

# Musical Instruments

### Shure's VA300 Triumphs With Selective Marketing

By RON SCHLACHTER

EVANSTON, III. — "Public address is an area that can pick up slack in the music business and music people who will be successful are those who enter the public address field."

This comment was made by Ray Ward, vice-president of sales for Shure Bros., Inc. here, as he explained the company's approach in marketing its vocal arrangement and projection system, the VA300 Vocal Master. The system, which has been on the market less than a year, includes a console and two speakers for a suggested list price of \$890.

"People are more aware of adequate public address," said Ward. "They are no longer satisfied being able to know what was said. They want to know how it was said. In turn, the musical instrument dealer has to be an expert in electrification. He no longer can exist just selling guitars.

'With our Vocal Master, we were after something that was vocal. The ordinary house public address system is really a paging system. A guitar amp is designed to reproduce guitar, not speech. As vocal is fed through a musical instrument amp, the singer finds himself drowned out. The amp can be raised but so is the instrument. In addition, the frequency balance of the musical instrument amp cuts off a wide part of the vocal range.

"We discovered that we needed something that would provide both full coverage and complete portability. In most cases, the places where entertainers are performing were not designed for entertainment. An exception is Las Vegas. To redo a sound system in an existing structure is a major undertaking. Consequently, we had to find a system that would be portable and flexible enough and this led to our development of an integrated system.

### Fifth Dimension

"The Fifth Dimension appeared at Baltimore Stadium last year. They needed four of our systems but that's a very small fraction of the cost required to have redone the entire stadium and that would have been permanent."

Shure began developing the Vocal Master about three years ago with the testing of several prototypes. After the prototypes



RHYTHM END BLOCK, one of two new accessories introduced by Hammond Organ, offers six rhythm effects for block and cymbal on pedal and brush, tomtom, gongo and claves on the lower keyboard. The bars can be used individually or in combinations. Below the bars are seen six momentary buttons which allow the musician to establish a beat before moving to the bar controls.

were finalized, Shure then took them out to five dealers which had been selected by area and market. They were located in Detroit, Atlanta, Dallas, Houston and Joliet, Ill. According to Ward, the initial reaction was excellent and the company decided to broaden its production and distribution.

At last year's National Association of Music Merchants (NAMM) Show in Chicago, Shure introduced the system to its 17 representatives and gave each of them a certain number of dealers to set up. These included both musical instrument and public address dealers.

"This is strictly a franchise program," explained Ward. "We're not seeking to sell to every dealer in the country but (Continued on page 77)



FOUR SHURE VOCAL MASTER SYSTEMS were used when the Fifth Dimension performed at Baltimore Stadium. Shown in the foreground, from left to right, are Kenneth Reichell, regional sales manager for Shure, and Keith Wilson, project manager for the sound system.

### ADDS RHYTHM UNITS

### **Hammond Aims at Beginners** With 'Instant Play' Program

Continued from page 4

that the Cadette V-170, priced at \$555, is "strictly a sales vehicle to expand the organ market." Another Cadette with a reverberation unit is priced at \$640.

Dealers are also being told that Instant Play is not a course. or teaching method, but rather designed to give non-organ owners immediate satisfaction, after which six weeks of free lessons are offered using Hammond's proven teaching methods.

Instant Play converts notes to numbers and uses guides placed on the keyboard of the 44-note Cadette and on three foot pedals. Beginners can add the effects of a lower manual featuring a tibia and cello bar, an upper manual featuring flute, reed and string bars, light and full vibrato bars and a bass accent bar.

Hammond is backing up Instant Play with co-op advertising, merchandising materials that instruct dealers to schedule "Play In" promotions, credits that allow dealers free materials to re-sell Cadettes that are traded in, a salesmen incentive plan and a specially designed consumer credit buying chart.

Noting its competition in rhythm accessories offered by such firms as Thomas Organ, Lowry Organ and Kimball, Hammond stressed the low price of its six-voice Rhythm End Block unit that costs \$130, and its Rhythm II, a unit costing \$200 that offers 15 automatically programmed voices.

With Rhythm End Block, the Model L-100-1 retails at \$1,275;

### **Endorsement**

WESTBURY, N.Y. — The Elephants Memory has just signed a contract whereby they will endorse and use Marshall amplifiers during all their future performances, according to T. Warren Hampton, national promotion director of Merson Musical Products Corp. here. The group, which is currently on tour, records for Buddah.

with Rhythm End Block and Rhythm II, the L-100-2 retails at \$1,505. The T-200-1 with Rhythm End Block retails for \$1,850 and the T-200-2 with both accessories retails for \$2,050.

Rhythm End Block is factoryinstalled on L-100-1, L-100-2, II is factory-installed on L100-2 and T-200-2 and is also available in kit form.

### Merson Branch

BURLINGAME, Calif.—The newest Merson Musical Products branch has opened here on the edge of San Francisco Bay. The full-fledged wholesale musical products operation is geared to supply northern California musical instrument dealers with Merson products. While the company's home office is in Westbury, N. Y., other branch facilities are located in Denver, Portland and Houston.



HAMMOND CADETTE. This is new low-priced organ highlighted in a new program to interest non-organ owners in learning to play. The 44-note, 13-pedal unit shown here features seven pedal accents and two degrees of vibrato. The 24 watts of amplification and 12-inch speaker will also power a phonograph through a rear-mounted jack that is adjacent to a jack accommodating an earphone for "silent" playing. The unit is available in two models.

### **Dealer Talent Guide**

CHICAGO - A new talent guide is now available from Hammond Organ Co. The guide was prepared for dealers interested in obtaining the services of professional concert organists for in-store promotions, concert dates, demonstrations and exhibitions.

**BEST SELLING** 

# Folios

ALL PORTABLE CHORD ORGAN/ALL ORGAN

TITLE (Publisher)

BACHARACH/DAVID SONGBOOK—Portable Chord Organ (Cimeno)

FIFTY COUNTRY AND WESTERN HITS-AII Organ (Cimeno)

HYMNS WE LOVE—All Organ (Big 3)

70 SUPER BLOCKBUSTERS FOR '70-Portable Chord Organ (Hansen)

70 SUPER BLOCKBUSTERS FOR '70-All Organ (Hansen)

SOUND OF MUSIC-All Organ (Chappell)

WITH MY LOVE—Portable Chord Organ (Big 3)

WITH MY LOVE—All Organ (Big 3)

# Shure's VA300 Triumphs With Selective Marketing

· Continued from page 76

we are interested in dealers with a significant business in sound. We want the dealer to be able to demonstrate, instruct the buyer in proper usage and provide proper personal attention.

"In February-March of this year, our production of the Vocal Master finally reached full scale. However, we still have all of the quality controls which have been in effect throughout the development of the system. One of the biggest complaints about amplifiers has concerned the burning out or blowing out of voice coils.

### 24 Hours

"To guard against this, we tested our system by running it for 24 hours in 140 degree heat. Each of our units is equipped with an overload proector which senses the temperature when transistors are damaged. When this situation occurs, he unit automatically shuts off. However, we have developed he Vocal Master to such an exent that this would happen only n a very extreme situation. In fact, we have received no reports of this ever happening.

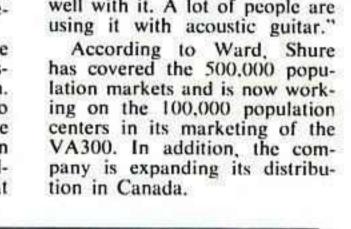
"In short, all of the tests are concerned with the worst possible things that could happen. The purpose of the test is to speed up what would take months in normal life. We even have shipping tests. We developed our own carton device that

will drop a carton to test its durability. The result of all of this is that we have had very few complaints."

While complaints have been few, compliments have been numerous and have come in the form of letters, telephone calls and personal visits to the Evanston plant. Howard Harwood, director of public relations, recalled:

"Sergio Mendes has used the VA300 a year and used it last year when he performed at Ravinia Park near Chicago in lieu of the system that is provided. He also took it with him to France for his performance at MIDEM.

"I think the two big features of the system are that it can be set up in 10 to 15 minutes and the price. Because it is so light weight, the system can cut down in shipping costs. As for the price, the artists are always shocked because they're used to paying so much more for a sound system. Although we indicate the VA300 is for vocal, almost any instrument works well with it. A lot of people are using it with acoustic guitar."





TEN WURLITZER ORGANS will be given away in the Kraft Miracle Whip Come Fly With Me Sweeps. Promotional kits containing point-of-purchase displays provided by Wurlitzer, Kraft and United Airlines have been furnished to Wurlitzer dealers.

### Wurlitzer in Kraft Sweeps

De KALB, Ill.—Ten Wurlitzer organs are among top prizes to be awarded in the Kraft Miracle Whip Come Fly With Me Sweeps.

As for the dealer tie-in, Mrs. Margaret Ostrom, Wurlitzer advertising and sales promotion manager, explained:

"Wurlitzer dealers around the country will receive added exposure for their products through the advertising surrounding the promotion, as well as the vast amount of supermarket display material distributed by Kraft.

"We hope every dealer will take full advantage of this impressive nationwide campaign by putting on organ demonstrations in local supermarkets and decorating their own windows materials they have been supplied."

In addition to the Wurlitzer organs, the sweepstakes offers 25 two-week trips to Hawaii and hundreds of other prizes. Promotional kits containing point-of-purchase displays provided by Wurlitzer, Kraft and United Airlines have been furnished to

### Mercury's Dorinson Keeps Flying Bear Show 'Flying'

SAN FRANCISCO — Mercury's Flying Bear Medicine Show, which is currently on a three-week tour of California, could create some traffic problems since it boasts eight bands and 10 tons of equipment, However, stage manager Mark Dorinson is making sure that musicians and instruments get to the right place at the right time.

"Our basic problem is to make sure the musicians have no problems," explained Dorinson. "We try to keep the presentation flowing, entertaining and involving for the audience. We have to take the equipment and the artists and assemble them into an event."

To handle the tour, Mercury's Flying Bear Medicine Show, Inc., was formed. In addition to Dorinson, it includes Mike Slobin, Harriet Stark, Nancy Conkle and Chan Laughlin. The group is handling most of the promotion for the tour, co-ordinating contracts between promoters and the bands and arranging for equipment. Although this is the first such project for the newly formed firm, Dorinson has been equipment manager for Paul Butterfield Blues Band and the Electric Flag.

Flying Bear is using two 16ft. vans to haul instruments and
equipment, which includes a p.-a.
system handled by Harry McCune Sound Service. The 46
musicians and seven staff members are traveling by chartered
bus with National Travel Service,
Los Angeles, handling the details.

All amplifiers and some instruments are being furnished by Fender. Only Buddy Miles Express musicians are using their own equipment. With most

Wurlitzer dealers. The contest is also being promoted with the use of network television, magazines and Sunday supplements and supermarket displays. bands using the same amps. Dorinson said this reduces "hardware redundancy. It doesn't make sense to carry 30 amps if eight will do."

In addition to Buddy Miles Express, the show features Sir Douglas Quintet, Shades of Joy, Tongue & Groove, Harvey Mandel, Linn County, The McCoys and Group Therapy. All of the acts represent the various Mercury labels.

# Command to Release Jung

NEW YORK - Command Records will release the Bob Jung Band, a group of Hollywood musicians, under a contract just wrapped up between The Richmond Organization (TRO) and Albert Marx, noted for recording the Hi-Lo's some years back, will produce four albums by the group under the banner of TRO Workshop Productions. First LP will be released this spring. The deal also involves a joint publishing arrangement: BMI tunes will be on a 50-50 publishing deal between TRO-Chantex Music and Marx' Amestoy Music; ASCAP copyrights will be jointly published by TRO-Ruxton and Marx' Harrel Music.

# Gale in Jamaica On Douglas Deal

NEW YORK — Douglas Records' producer Eric Gale is in Kingston, Jamaica, West Indies, to set up distribution for the Douglas line there. His first Douglas album, set for release during May in the U. S., will start off Douglas' line of albums featuring ethnic rhythms.

The Gale LP, featuring the Eric Gale Group, will introduce the Jamaican "regae" rhythm to the rock field. On his current trip, Gale will introduce to the Island his adaptation of "regae" through advance tapes of the forthcoming LP which Douglas' distributor Laurie Records will release in this country.

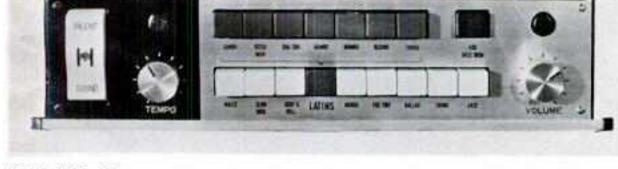
### Giannini Plant

SAO PAULO, Brazil—Giannini Guitars has just moved into a new multimillion-dollar facility here. Since the company started expanding its quarters in 1960, Merson Musical Products Corp. has been the sole U.S. distributor of the instruments. Last year, Giannini produced more than 300,000 guitars, half of which were exported.

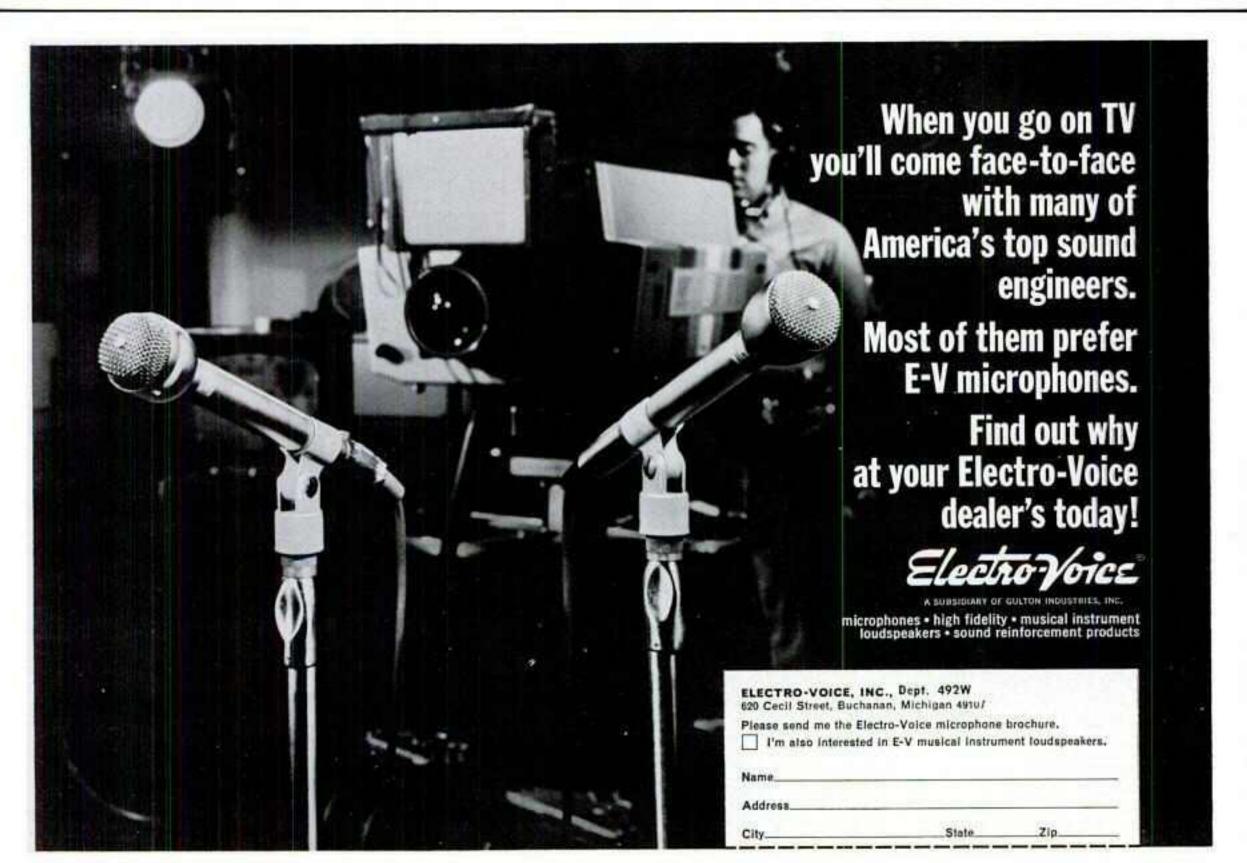
### Caulfield Into Larger Quarters

NEW YORK — J. L. Caulfield Enterprises has relocated to larger quarters at 144 West 57th Street here to accommodate its growing classical department, which will be directed by John Caulfield. Bruce Nicholas replaces Caulfield as head of the concert division. M. J. Geiger will handle public relations.

Caulfield Enterprises, which has a branch in Hartford, will open a Los Angeles branch in July. Caulfield previously was with Premier Talent.



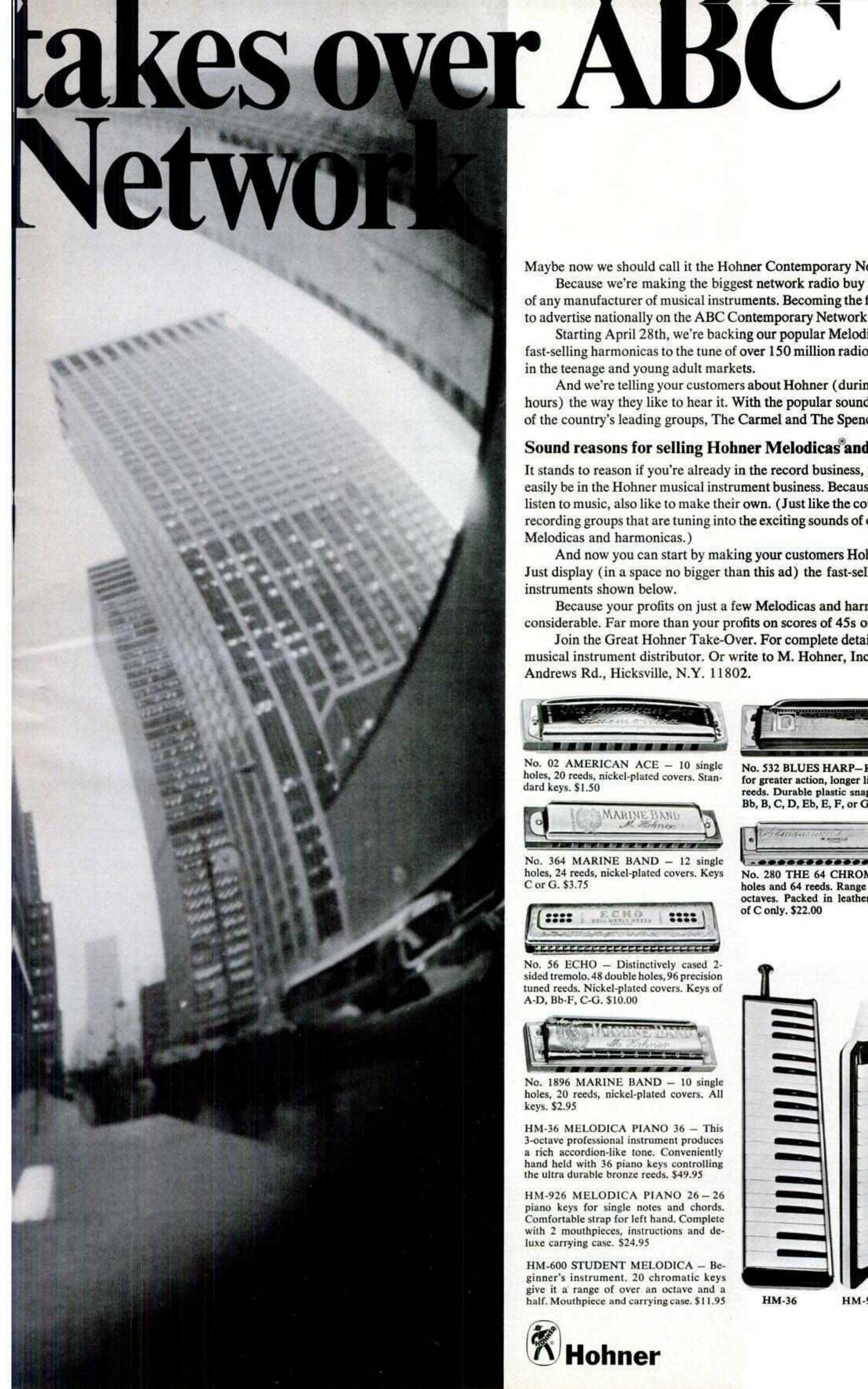
RHYTHM II, an organ accessory that provides musicians with any of 15 automatic rhythm voices, has been developed by Hammond Organ. The unit fits under the keyboard in a drawer and provides for variations in tempo and combination use with the organ's existing rhythm and voice controls.



# The Hohner Contemporary

0600

Copyrighted material



Maybe now we should call it the Hohner Contemporary Network.

Because we're making the biggest network radio buy on ABC of any manufacturer of musical instruments. Becoming the first in our field to advertise nationally on the ABC Contemporary Network (180 stations).

Starting April 28th, we're backing our popular Melodicas and fast-selling harmonicas to the tune of over 150 million radio impressions in the teenage and young adult markets.

And we're telling your customers about Hohner (during peak listening hours) the way they like to hear it. With the popular sounding music of two of the country's leading groups, The Carmel and The Spencer Davis group.

#### Sound reasons for selling Hohner Melodicas and harmonicas.

It stands to reason if you're already in the record business, you could easily be in the Hohner musical instrument business. Because people who listen to music, also like to make their own. (Just like the country's top recording groups that are tuning into the exciting sounds of our Melodicas and harmonicas.)

And now you can start by making your customers Hohner owners. Just display (in a space no bigger than this ad) the fast-selling instruments shown below.

Because your profits on just a few Melodicas and harmonicas will be considerable. Far more than your profits on scores of 45s or dozens of LPs.

Join the Great Hohner Take-Over. For complete details, just call your musical instrument distributor. Or write to M. Hohner, Inc., Andrews Rd., Hicksville, N.Y. 11802.



No. 02 AMERICAN ACE - 10 single holes, 20 reeds, nickel-plated covers. Standard keys. \$1.50



No. 364 MARINE BAND - 12 single holes, 24 reeds, nickel-plated covers. Keys C or G. \$3.75



No. 56 ECHO - Distinctively cased 2sided tremolo. 48 double holes, 96 precision tuned reeds. Nickel-plated covers. Keys of A-D, Bb-F, C-G. \$10.00



No. 1896 MARINE BAND — 10 single holes, 20 reeds, nickel-plated covers. All keys. \$2.95

HM-36 MELODICA PIANO 36 - This 3-octave professional instrument produces a rich accordion-like tone. Conveniently hand held with 36 piano keys controlling the ultra durable bronze reeds, \$49.95

HM-926 MELODICA PIANO 26 – 26 piano keys for single notes and chords. Comfortable strap for left hand. Complete with 2 mouthpieces, instructions and deluxe carrying case. \$24.95

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No. 280 THE 64 CHROMONICA - 16 holes and 64 reeds. Range of 4 chromatic octaves. Packed in leatherette case. Key of C only. \$22.00



HM-36 HM-926





	THE RESIDENCE OF THE PROPERTY	cons
	Any Day Now (Plan Two, ASCAP)	86
	Aprical Brandy (Nina, BMI)	53 25
	Atlantis (Peer Int'l, BMI) Aquarius/Let the Sunshine In (United Artists, ASCAP)	1
		84
	Back in the U.S.S.R. (Maclean, BMI)	68
	Both Sides Now (Siquomb, BMI)	91
	Borner The (Charine Cross BMI)	16
	Brother Love's Travelling Salvation Show	12
	(Stanebridge, BMI)	22 55
	Buying a Book (Tree, BMI)	33
	California Girl (And the Tennessee Square) (Jack, BMI)	92
	Chokin' Kind (Wilderness Music, BMI)	íŝ.
	Cissy Strut (Marsaint, BMI)	62
	Composer, The (Jobete, BMI)	32
	Day Is Done (Pepamar, ASCAP)	83
	Dizzy (Low Twine, BMI)	,
	Do Your Thing (Charles Wright & Fred Smith) (Wright-Gersti-Tamerian, BMI)	m
	Den't Give In to Him (Four Star, BMI)	15
	Don't Touch Me (Pamper, BMI)	
	Earth Angel (Williams, BMI)	66
	First of May (Casserole, BMI)	37
	Foolish Fool (Chappell, ASCAP)	
	Galveston (Ja-Ma Music, ASCAP)	7
8	Gimme Gimme Good Lovin' (Peanut Butter/	
	Kahoona, BMI)	14
	Gitarzan (Ahab, BMI)	26
	Grazin' in the Grass (Chisa, BMI)	64 36
	Greensleaves (Irving BMI)	93
	Hair (United Artists, ASCAP) Happy Heart (Andy Williams) (Miller, ASCAP)	4
	Happy Heart (Andy Williams) (Miller, ASCAP)	49
	Happy Heart (Petula Clark) (Miller, ASCAP) Hawaii Five-O (April, ASCAP)	71
	Heather Honey (Low-Twy, BMI)	87
	menuter monel treatment! Sunt street errors and	47

U	U—A IU L-(Publisher-Li	cei
	Home to You (Nina, BMI)	97 28
	I Can Hear Music (Trio Music Co. Inc., BMI) I Can't Say Ne to You (Screen Gems-Columbia, BMI) I Can't See Myself Leaving You (Fourteenth	24 95
	Hour, BMI) I Don't Want Hobody to Give Me Nothing (Open	34
	Up the Door, I'll Get It Myself) (Dynafone, BMI) I Like What You're Doing (to Me) (East/ Memphis, BMI)	61
	Memphis, BMI) Ice Cream Song (Dilef-Cotillion, BMI) I'm a Drifter (Detail, BMI) In the Bad Bad Old Days (January, BMI)	59
	In the Still of the Might (Cherio, BMI) I'll Try Something New (Jobete, BMI) I Shall Be Released (Dwarft, ASCAP)	77 29 90
	is it Something You Get (Dekar, BMI) It's Only Love (Press, BMI) It's Your Thing (Brothers Three, BMI)	51
	I've Been Loving You Too Long (East/Time/ Curton, BMI)	76 96
		100
	The Letter (Burton, BMI) Love (Can Make You Happy) (Rendezvous/	48
	Tobac, RMI) Love is All I Have to Give (Irving, RMI) Love is Just a Four Letter Word (Witmark, ASCAP)	52 74 88
	Memories (Gladys, ASCAP) Mendocing (Southern Love, BMI)	41
	Mercy (Peanet Butter/Kesket, BMI) Million to One, A (Jobete, BMI) Mini Skirt Minnie (New Research, BMI)	31 99 50
	More Today Than Yesterday (Spiral, BMI)  Morning Girl (Acuff-Rose, BMI)	57 75
	Mr. Sun, Mr. Moon (Boom, BMI) Mr. Walker, It's All Over (Barmour, BMI)	89
	My Way (Don C./Stanka, BMI)	30

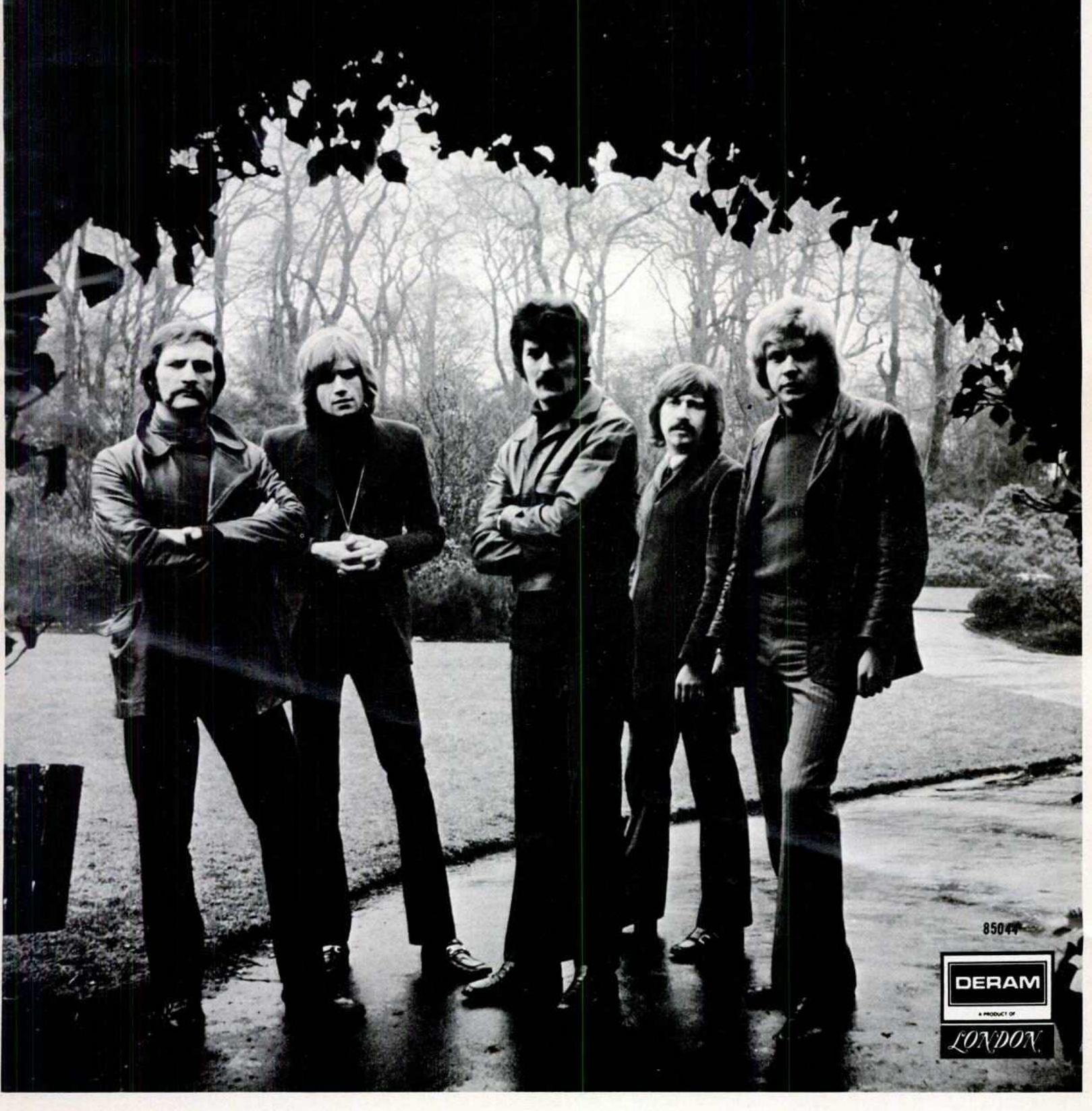
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	Never Gonna Let Him Knew (Green Light, BMI) Nething But a Heartache (Felsted Music, BMI)	56
	Oh Happy Day (Kama Rippa/Hawkins, ASCAP) Only the Strong Survive (Parabut/Double Diamond/Downstairs, BMI)	72
	Pinball Wisard (Track, BMI) Playgiri (4 Star Music Co., BMI) Proud Mary (Jondora, BMI)	46 65 23
	River Is Wide, The (Saturday, BMI) Rock Me (Trousdale, BMI) Rhythm of the Rain (Tamerlane, BMI) Runaway Child, Running Wild (Jobete, BMI)	
	Scattle (Screen Gems-Columbia, BMI) Seven Years (Camad, BMI) Singing My Song (Al Gallico, BMI) Snatching It Back (Fama, BMI) Sorry Suzanne (January, BMI)	33
	These Eyes (Dunbar, BMI) Time Is Tight (East/Memphis, BMI) Time of the Season (Mainstay, BMI) To Know You Is to Love You (Vogue, BMI)	10 35 8 12 45 67
	Traces (Low-Sal, BMI) Try a Little Tenderness (Connelly & Robbins,	20 54
	Twenty-Five Miles (Jobete, BMI) Way It Used to Be, The (Maribus, BMI) (We've Get) Honey Love (Jobete, BMI)	6 42 78
	When You Dance (Angel, BMI) Where Do You Go (My Lovely) (Unart, BMI) Will You Be Staying After Sunday	70 73
	Wishful Sinful (Nipper Music, ASCAP)	39 44 2
	Zazuera (Redra, BMI)	80

101. MARLEY PURT DRIVEJose Feliciano, RCA Victor 47-9739
102. EVERYDAY WITH YOU GIRL
103. GENTLE ON MY MIND
104. WITH PEN IN HANDVikki Carr, Liberty 54092
105. I DON'T WANT TO HEAR IT ANYMORE Dusty Springfield, Atlantic 2623
106. I STAND ACCUSEDAl Wilson, Soul City 773
107. ARE YOU LOWELY FOR ME Chuck Jackson, Motown 1144
108. YOU CAME, YOU SAW, YOU CONQUERED
109. I WAS A BOY WHEN YOU NEEDED A MANBilly Shields, Harbour 304
110. WHEN SOMETHING IS WRONG WITH MY BABY
111. I FEEL LIKE I'M FALLING IN LOVE Fantastic Four, Soul 35038
112. MEDICINE MAN Buchanan Brothers, Event 3302
113. CHANGE YOUR MIND
114. IVORYBob Seeger, Capital 2480
115. JUST A LITTLE BITLittle Milton, Checker 1217
116. LOVE IS STRANGE
117. HOW GREAT THOU ARTElvis Presley, RCA Victor 74-0130
118. UNDER BRANCHES Association, Warner BrosSeven Arts 7277
119. CRYING IN THE RAINSweet Inspirations, Atlantic 2620
120. GO AWAY LITTLE GIRL & YOUNG GIRL Tokens, Warner BrosSeven Arts 7280
121. LOVE THEME FROM ROMEO & JULIET
122. TRUCK STOPJerry Smith, ABC 1116
123. WELCOME ME LOVE Brooklyn Bridge, Buddah 95
124. REAL TRUE LOVINGSteve & Eydie, RCA Victor 74-0123

Compiled from national retail sales and radio station airplay by the Music Popularity Dept. of Record Market Research, Billboard.

New single

# The Moody Blues NEVER COMES THE DAY



# Spotlight Singles

NUMBER OF SINGLES REVIEWED

THIS WEEK

127

151

\*This record is predicted to reach the TOP 40 EASY LISTENING Chart

# OPYOPSPOILGHI

Spotlights Predicted to reach the top 20 of the HOT 100 Chart

#### BEATLES WITH BILLY PRESTON-GET BACK/DON'T LET ME DOWN

(Writers: Lennon-McCartney) (Maclen, BMI)—Save two places at the top of the charts for these two. Top side is a driving rhythm item with a strong blues feel and good lyric line. Flip is an easy-funky number with powerful emotion-packed vocal work. Apple 2490

#### \*GLEN CAMPBELL— WHERE'S THE PLAYGROUND SUSIE

(Prod. Al DeLory) (Writer: Webb) (Ja-Ma, BMI)—The potent Jim Webb ballad is given an equally potent performance that will fast top the sales of his "Galveston" hit. One of his best, Flip: "Arkansas" (Campbell, BMI), Capitol 2494

#### \*CLASSICS IV-EVERYDAY WITH YOU GIRL

(Prod. Buddy Buie) (Writers: Buie-Cobb) (Low-Sal, BMI)—Hot off their "Traces," the smooth group comes up with another winner in this easy-beat ballad headed right for the top of Easy Listening chart as well as the Hot 100. Flip: "Sentimental Lady" (Low-Sal, BMI). Imperial 66378

#### CREEDENCE CLEARWATER REVIVAL— BAD MOON RISING/LODI

(Writer: Fogerty) (Jondora, BMI)—Two blockbuster sides from the "Proud Mary" group. Loaded with rhythm and drive, the top side can't miss going right to the top. Equally powerful for top play and sales is the easy-beat "Lodi" with much of the feel of the recent smash. Fantasy 622

#### ELVIS PRESLEY-IN THE GHETTO

(Writer: David) (B-N-B/Gladys, ASCAP)—This performance is Elvis at his best and the vital lyric line is right in today's selling bag. This one could easily prove one of his all-time biggest items. Flip: "Any Day Now" (Plan Two, ASCAP). RCA 47-9741

# 10P60P0PSPOTIGHT

Spotlights Predicted to reach the top 60 of the HOT 100 Chart

#### \*SERGIO MENDES & BRASIL '66-PRETTY WORLD

(Prod. Sergio Mendes & Herb Alpert) (Writers: Adolfo-Gasper-Bergman-Bergman) (Rodra, BMI)—This rhythm ballad beauty and another winning performance has much of the sales appeal of their recent "Scarborough Fair" smash. Flip: "Festa" A&M 1049

#### \*NEW COLONY SIX— I COULD NEVER LIVE WITHOUT YOU

(Writers: Rice-McBride) (New Colony, BMI)—More ballad material from the smooth sounding group that offers much of the play and sales appeal of their recent "Things I'd Like to Say" hit. Top performance, Flip: "Just Feel Worse" (New Colony, BMI). Mercury 72920

#### FOUR TOPS-DON'T BRING BACK MEMORIES

(Prod. Fuqua) (Writer: Singleton) (Jobete, BMI)—The Tops bounce back with a potent swinger that should spiral them right back up the Hot 100. It's a mover from start to finish, Flip: "What Is a Man" (Jobete, BMI). Motown 1147

#### PEGGY SCOTT & JO JO BENSON-

(Prod. Shelby Singleton) (Writer: Hill) (Green Owl, ASCAP)—Back in their powerful driving bag of "Pickin" Wild Mountain Berries," the dynamic duo has a sure-fire chart winner in this blockbuster blues rhythm rocker, Flip: (No information available). SSS International 769

#### MONKEES-SOMEDAY MAN

(Prod. Bones Howe) (Writers: Nichols-Williams) (Irving, BM1)—Producer Bones Howe comes up with a strong production that the Monkees swing with rhythm throughout. Flip: "Listen to the Band" (Screen Gems-Columbia, BM1). Colgems 66-5004

#### \*BRENDA LEE-

#### YOU DON'T NEED ME FOR ANYTHING ANYMORE

(Prod. Mike Berniker) (Writers: Ahlert-Carr) (Pincus, ASCAP)—Following up her big chart item "Johnny One Time," the fine stylist comes up with a poignant and moving lyric ballad and it should quickly prove another chart winner. Flip: "Bring Me Sunshine" (Bourne, ASCAP). Decca 732491

#### JAY & TECHNIQUES—CHANGE YOUR MIND

(Writers: Brown-Bloodworth) (Saturday, BMI)—A driving rhythm item that will prove the swinger to put the group back up the Hot 100 with sales impact. Strong entry. Flip: "Are You Ready for This" (Legacy, BMI). Smash 2217

#### THREE DOG NIGHT-ONE

(Prod. Gabriel Mekler) (Writer: Nilsson) (Dunbar, BMI)—The Nilsson emotional material serves as powerful fare for the group as they follow up their successful "Try a Little Tenderness." Hard-driving beat in strong support. Flip: (No information available), Dunhill 4191

#### \*LETTERMEN-HURT SO BAD

(Prod. Al DeLory) (Writers: Randazzo-Hart-Wilding) (Vogue, BMI)—Here's the commercial item the trio needed. The Teddy Randazzo ballad smash of the past for Little Anthony & the Imperials serves as a potent item for the trio in the strong revival, Has much of the potential of their "Goin" Out of My Head." Flip: "Catch the Wind" (Southern, ASCAP). Capitol 2482

#### BILLY VERA-THE BIBLE SALESMAN

(Prod. Chip Taylor) (Writers: Vera-Taylor) (Blackwood, BMI)—From the pens of Billy Vera and Chip Taylor comes the most unusual lyric line of the week with a b'ockbuster performance that could easily prove an out-and-out smash, Hard-driving beat in strong support. Flip: "Are You Coming to the Party" (Blackwood, BMI). Atlantic 2628

#### TOKENS-GO AWAY LITTLE GIRL/YOUNG GIRL

(Prod. Tokens) (Writers: Goffin-King-Fuller) (Screen Gems-Columbia/Viva, BMI)—Clever coupling of two hits that serves as a natural medley that should hit programming and sales with impact. Top performance and arrangement. Flip: "I Want to Make Love to You" (Bright Tunes, BMI). Warner Bros.-Seven Arts 7280

#### SCORPIO & THE ASCENDANTS-BILLY B. MOAN

(Prod. Bob Crewe) (Writers: Crewe-Brown) (Saturday, BMI)—The first of the Bob Crewe productions for Gamble proves a solid winner that should burst forth fast and establish the swinging group on the charts. Strong debut and powerful lead singer. Flip: (No information available).

# SPECIAL MERITSPOTICIES

Spotlighting new singles deserving special attention of programmers and dealers.

- REJOICE!—Sausalito Sunrise (Prod. Steve Barri) (Writer: Brown) (Wingate, ASCAP)—Their "November Snow" made quite a chart dent and this rhythm rouser with a top vocal performance should put them higher on both the Hot 100 and Easy Listening charts, Dunhill 4189
- \*KINGSTON TRIO—Scotch and Soda (Prod. Frank Webber) (Writer: Guard) (Beechwood, BMI)—From their last live performance at the hungry i, the trio with solo by Bob Shane, offers much potential here for play, sales and jukebox attention. Tetragrammaton 1526
- \*TONY BENNETT-Play It Again, Sam (Prod. Jimmy Wisner) (Writers: Hackady-Grossman) (Sunbeam, BMI)—This poignant ballad beauty, based on the current Woody Allen B'way hit comedy, is a commercial winner that could prove an important chart item. Columbia 4-44855
- \*ARTHUR GODFREY—Santa Barbara Gold (Prod. Bob Thompson) (Writer: Felter) (Glaser, BMI)—Here's one to watch carefully . . . it could easily prove a left-field giant much the way Walter Brennan's "Old Rivers" did. Meaningful lyric and top performance, MTA 172
- LITTLE CARL CARLTON—Look at Mary Wonder (Prod. Mike Terry & J. O. Armstead) (Don/Colfam/Tairi, BMI)—Pile-driver rhythm item that should put him back on the Hot 100 with much of the impact of his "Competition Ain't Nothin" hit of last year, Back Beat 603
- \*ROBERT GOULET—Didn't We (Prod. Jimmy Wisner) (Writer: Webb) (Ja-Ma, ASCAP)—The much-recorded Jim Webb ballad gets one of its finest performances with much commercial play and sales appeal as well. Columbia 4-44847
- \*ROGER WILLIAMS—Love Theme From "Romeo and Juliet" (A Time for Us)
  (Prod. Hy Grill) (Writer: Rota) (Famous, ASCAP)—The much-acclaimedand-recorded film theme gets an exceptional treatment from Williams
  that could easily prove a potent commercial item, Kapp 995
- BILLY STEWART—I'm in Love (Oh, Yes I Am) (Prod. Billy Davis) (Writer: Stewart) (Chevis, BMI)—A smooth easy beat blues swinger that should do much to bring Stewart back to the charts in a hurry. Chess 2063
- BROWNING BRYANT-Poppa Says (Prod. Bonnie Guitar & Alex Zanetis) (Woodbury, BMI)—This strong rhythm ballad could be the one to bring the dynamic 12-year-old to the charts with impact. Much commercial appeal here. Dot 17236
- THE DEIRDE-WILSON TABAC—The Other Side of Life (Prod. Sonny Casella) (Writer: Casella) (Springfield, ASCAP)—Driving funky blues beat backs a powerhouse vocal workout that is loaded with Top 40, underground and sales potential, Good Sound, RCA 47-9738

# TOP 20

#### COUNTRY

Spotlights Predicted to reach the top 20 of the HOT COUNTRY SINGLES Chart

#### SONNY JAMES-RUNNING BEAR

(Prod. Kelso Herston) (Writer: Richardson) (Big Bopper, BMI)—By far one of James' strongest commercial rhythm entries of his career. The consistent No. 1 chart winner will do it again, and it's loaded with pop potential as well. Top performance. Flip: "A Midnight Mood" (Marson, BMI). Capitol 2486

#### LINDA GAIL LEWIS & JERRY LEE LEWIS-DON'T LET ME CROSS OVER

(Prod. Jerry Kennedy) (Writer: Jay) (Martin, BMI)—Following up his No. 1 smash "To Make Love Sweeter for You," Lewis is now joined by his sister and this powerful duet will take them both right to the top. Fine performance on top ballad material, Flip: "We Live in Two Different Worlds" (Milene, ASCAP), Smash 2220

#### BILLY WALKER-SMOKEY PLACES

(Prod. Fred Foster) (Writer: Spector) (Vinlyn/Arc, BMI)—His "From the Bottle to the Bottom" took Walker to the top part of the country chart and this exceptional ballad performance will fast surpass that chart action with solid sales impact. Flip: (No information available).

MONUMENT 1140

#### LYNN ANDERSON— WHERE'S THE PLAYGROUND BOBBY

(Writer: Webb) (Ja-Ma, ASCAP)—Currently riding the chart with "Our House is Not a Home," this female reading of the potent Jim Webb ballad is rushed into release along with the Glen Campbell entry. She's at her best in this emotional performance. Flip: "There Oughta Be a Law" (Peach, SESAC), Chart 59-5013

#### CHART

Spotlights Predicted to reach the HOT COUNTRY SINGLES Chart

CLAUDE KING—All for the Love of a Girl (Vogue, BMI), COLUMBIA 4-44833 MAC CURTIS—Happiness Lives in This House (Pamper, BMI), EPIC 5-10468 STAN HITCHCOCK—Golden Slipper Rose (Green Grass, BMI), EPIC 5-10464 ARCHIE CAMPBELL & LITTLE BONNIE—Poor Daddy (Delmore, ASCAP), RCA 0147

CAL SMITH-IT Takes Me All Night Long (Forcest Hills, BMI). KAPP 994
GUY MITCHELL-Get It Over (Tarheel, BMI). STARDAY 866
ROSALIE ALLEN-Fire on the Mountain (Window, BMI). STOP 256
RAY SANDERS-Beer Drinkin' Music (Viva/Tunesville, BMI). IMPERIAL

BETTY JEAN ROBINSON—Lonely Figure (Four Star, BMI), METROMEDIA RECORDS 114



#### R&B

Spotlights Predicted to reach the TOP 20 of the TOP SELLING R&B SINGLES Chart

#### MASKMEN & THE AGENTS-MY WIFE MY DOG MY CAT

(Prod. BBC) (Writers: Bethea-Bursten) (Catalogue/Clairborne, BMI)—They hit the chart with impact with their "One Eye Open," and this block-buster swinger with wild lyric will put them right up there at the top and move over to the Hot 100 as well. Top vocal workout, Flip: "Love Bandito" (Catalogue/Den, BMI), Dynamo 131

#### WE GOT A CHANCE TO BE FREE

(Prod. Charlie Foxx) (Writers: Foxx-Cooper) (Catalogue/Cee & Eye, BMI)— The vital lyric message of this powerhouse rhythm item, dedicated to the late Dr. King should spiral this one right up the r&b chart and spill over to pop as well. Performance is out of sight. Flip: "Speed Ticket" (Catalogue/Cee & Eye, BMI). Dynamo 134

#### CHART

Spotlights Predicted to reach the R&B SINGLES Chart

AL GREEN-I Want to Hold Your Hand (Duchess, BMI). HI 2159
BOBBY BLAND-Gotta Get to Know You (Don, BMI). DUKE 447
NICKIE LEE-Do Something About My Dream (Part I) (Sherlyn Respect,
BMI). MALA 12039

- TOM GHENT-Merri-Go-Round (Prod. Jill Gibson) (Writer: Ghent) (Peyoti, BMI)—New folk-styled performer offers much here for important sales and chart action with this meaningful rhythm ballad. Well performed and produced. Tetragrammaton 1525
- THE DARD—Sounds of Life (Prod. Norman Petty) (Writer: McNicoli) (Dundee, BMI)—Producer Norman Petty comes up with another smooth-blended, creative group of five and they offer much chart potential. Evolution 1005
- \*BOBBY ENGEMANN—Blue on Blue (Prod. Kelly Gordon) (Writers: Bacharach-David) (Famous, ASCAP)—Former member of the Lettermen offers a strong revival of the past Bobby Vinton hit for his solo debut. Top programmer should quickly lead to sales. Capitol 2476
- \*CATHY CARLSON—Marry Me! Marry Me! (Prod. Don Costa) (Writers: Colby-Marnay-Stern) (Croma, ASCAP)—The much-recorded film theme is given a top reading by a new Don Costa discovery and a promising one she is. The Costa arrangement lends strong support. MGM 14056

APRIL 26, 1969, BILLBOARD

Desmond Dekker and the Aces unissize

A DIVISION OF MCA INC. UNIVERSAL CITY RECORDS



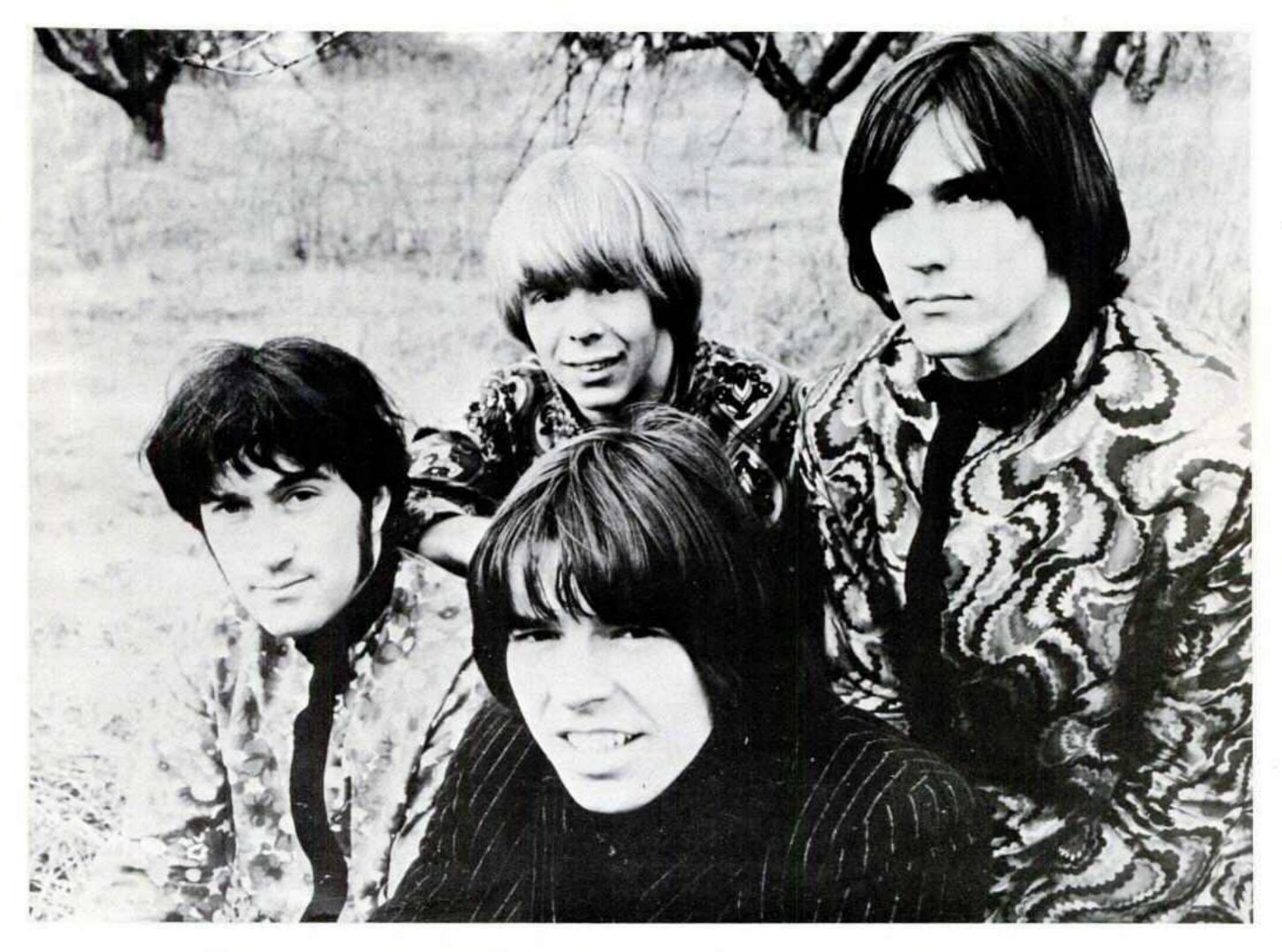


			STAR PERFORMER — LP's on chart 15 weeks or less regis- tering greatest proportionate		PACI	IPE (AGE LABL		llar LP
Weeks on Chart	Last Week	THIS WEEK	upward progress this week.  NA Not Available	8-TRACK	4-TRACK	CASSETTE	REEL TO REEL	RIAA Million Dollar LP
¥ 39	2	1	ARTIST - Title - Label & Number ORIGINAL CAST	20	NA NA	-	RE	100
NOID	0.000	160	Hair RCA Victor LOC 1150 (M); LSO 1150 (S)			3275		(1)
13	1	2	BLOOD, SWEAT & TEARS Columbia CS 9720 (5)			NA		6
3	3	3	GLEN CAMPBELL Galveston Capitol ST 210 (5)					
10	4	4	DONOVAN Greatest Hits Epic BXN 26439 (5)			NA		
7	8	4	TEMPTATIONS Cloud Nine	NA				
13	5	6	Gordy GLPS 939 (5) TOM JONES Help Yourself			-		
24	9	7	Parrot PAS 71025 (S) GLEN CAMPBELL		X I			(ii
41	6	8	Wichita Lineman Capitol ST 103 (5) IRON BUTTERFLY					***
201.5			In-A-Gadda-Da-Vida Atco 5D 33-250 (S)					(8)
12	14	4	Bayou Country Fantasy 8787 (5)					
15	12	10	WALTER CARLOS/BENJAMIN FOLKMAN		NA	NA		
			Trans Electronic Music Productions, Inc., Presents Switched on Bach Columbia MS 7194 (5)					
17	15	11	ASSOCIATION Greatest Hits, Vol. 1					(3
7	7	12	Warner BrosSeven Arts WS 1767 (5) STEPPENWOLF Birthday Party					
11	13	13	Dunhill DSX 50053 (5)  LED ZEPPELIN	-			NA	
11	10	14	Atlantic SD 8216 (5) THE CREAM					
11	11	15	Goodbye Atco SD 7001 (S) IRON BUTTERFLY					
6	20		Ball Atco SD 33-280 (5) ENGELBERT HUMPERDINCK			_	_	
0	20	T	Engelbert Parrot PAS 71026 (5)					
5	17	17	RASCALS Freedom Suite Atlantic CD 2-901					
20	17	18	BEATLES Apple SWBO 101 (S)					
37	32	业	Fever Zone Parrot PAS 71019 (S)					
4	29	4	DIONNE WARWICK Soulful					
7	41	由	TOM JONES Live					
14	26	22	Parrot PAS 71014 (5) THREE DOG NIGHT	-			-	-
18	23	23	Dunhill DS 50048 (S) DIANA ROSS & THE SUPREMES					
			T.C.B. Motown M5 682 (S)					
12	19	24	BEATLES Yellow Submarine Apple SW 153 (S)					
9	16	25	VANILLA FUDGE Near the Beginning					
11	25	26	Areo SD 33-276 (5)  ARETHA FRANKLIN  Soul '69					
13	27	27	Atlantic SD 8212 (5) TOMMY JAMES & THE SHONDELLS					_
5	28	28	Crimson & Clover Roulette SR 62023 (5) MARY HOPKIN					-
	PERA	007.	Post Card Apple ST 3351 (S)			NA		1
31	30	29	SOUNDTRACK Funny Girl Columbia BOS 3220 (5)			-	1	
11	35	T	VOGUES Till Reprise RS 6326 (5)				NA	
60	31	31	GLEN CAMPBELL Gentle on My Mind					(3)
5	44	4	Capitol ST 2809 (5)  QUICKSILVER MESSENGER SERVICE			-	NA	
		1500	Happy Trails Capitol ST 1201 (5)					
16	24	33	SAMMY DAVIS JR. I've Gotta Be Me Reprise RS 6234 (5)					
9	21	34	JEFFERSON AIRPLANE Bless Its Pointed Little Head		NA	NA		
3	75	-	RCA Victor LSP 4133 (S) TOMMY ROE				NA	-

				1	RIAA Million Dollar LP			
Chart		EK				0. 30	REEL	ion Dol
Weeks on Chart	Last Week	THIS WEE		8-TRACK	4-TRACK	CASSETTE	REEL TO REEL	A MIII
	31553	-	ARTIST — Title — Label & Number	8-1	4	70/00	RE	RIA
15	33	36	SPIRIT The Family That Plays Together Ode Z12 44014 (5)			NA		
10	22	37	BEE GEES Odessa					
17	36	38	YOUNG-HOLT UNLIMITED Soulful Strut Brunswick BL 75144 (S)					
9	34	39	VARIOUS ARTISTS Themes Like Old Times					
19	37	40	Viva V 36018 (S) ELVIS PRESLEY Elvis	T	NA	NA	NA	(1)
46	42	41	RCA Victor LPM 4088 (M) (No Stereo)  JOHNNY CASH At Folsom Prison			NA		(0)
17	43	42	TEMPTATIONS Live at the Copa					
12	39	43	Gordy GS 938 (S) MIKE BLOOMFIELD & AL KOOPER	H		NA		-
23	102		The Live Adventures of Columbia KGP 6 (5)		702			
9	38	44	MONKEES Instant Replay Colgema COS 113 (5)		NA	NA	NA	
17	48	45	DEAN MARTIN Gentle on My Mind Reprise RS 6330 (\$)					
18	70	46	SOUNDTRACK Oliver Cotgerns COSD 5501 (5)					
12	49	47	SOUNDTRACK Romeo & Juliet	NA.	NA	NA	NA	1
29	46	48	Capital ST 2993 (S) BOBBIE GENTRY & GLEN CAMPBELL			NA	NA	(3)
19	50	49	Cepitol ST 2928 (S)  JUDY COLLINS  Who Knows Where the Time Goes					
20	47	50	DIONNE WARWICK					- 10
7	59	-	Promises, Promises Scepter SPS 571 (5)  JAY & THE AMERICANS					
	dinis	-	Sands of Time United Artists UAS 6671 (5)					
9	45	52	Retrospective/The Best of Atco SD 33-293 (S)					
17	40	53	W. C. FIELDS Original Voice Track From His Great Movies Decca DL 79164 (5)					
21	45	54	SERGIO MENDES & BRASIL '66 Fool on the Hill A&M SP 4160 (5)					
11	58	55	JOHNNY CASH The Holy Land			NA		- 93
12	56	56	TAMMY WYNEITE Stand by Your Man			NA		
8	69	*	Epic BN 26392 (S) MC5					
23	61	58	Kick Out the Jams Elektra EKS 4564B (5) GRASSROOTS					
	11000	37.5	Golden Grass Dunhill DS 50047 (5)					
17	64	59	BOBBY VINTON I Love How You Love Me Epic BN 26437 (5)			NA		
17	65	60	JERRY BUTLER Ice Man Cometh Mercury ST 61198 (S)					
30	52	61	STEPPENWOLF The Second					(8)
35	55	62	BIG BROTHER & THE HOLDING COMPANY Cheap Thrills			NA		(8)
9	63	63	Columbia KCS 9700 (5)  MONGO SANTAMARIA Soul Bag			NA		
3	81	1	JAMES BROWN	-				_
		-	Say It Loud I'm Black and I'm Proud King 5-1047 (5)					
70	66	65	GLEN CAMPBELL By the Time I Get to Phoenix Capitol T 2851 (M); ST 2851 (5)					(3)
13	54	66	SOUNDTRACK Candy					
18	51	67	FRANK SINATRA Cycles					
9	57	68	Reprise PS 1027 (S)  O. C. SMITH For Once in My Life	-		NA		
5	72	69	Columbia CS 9756 (5) BROOKLYN BRIDGE					
	60		Buddah BDS 5034 (S) BILL COSBY					-

			Awarded RIAA seal for sales of 1 Million dol-		PACE AVAIL			lar tp
Weeks on Chart	Last Week	THIS WEEK	level, RIAA seal audit available and optional to all manufacturers,	KCK	XX	етте	TO REEL	
Week	Less	THIS	ARTIST — Title — Label & Number	8-TRACK	4-TRACK	CASSETTE	REEL TO	HIAA
9	62	71	JETHRO TULL This Was Reprise RS 6336 (S)				100	STREET,
36	76	72	ENGELBERT HUMPERDINCK Man Without Love Parrot (No Mono); PAS 71022 (5)					100
5	74	73	GRASSROOTS Lovin' Things Dunhill DS 50052 (5)					Sep. 1850
42	88	74	RASCALS Time Peace/Greatest Hits Atlantic SD 8190 (5)					G
69	78	75	JUDY COLLINS Wildflowers Elektra EKS 70412 (5)					100
22	67	76	JOIN THE TEMPTATIONS Motown MS 679 (5)					4. 20
10	73	77	TEN YEARS AFTER Stonehenge Deram DES 18021 (5)					
9	79	78	PAUL MAURIAT ORCH. Doing My Thing Philips PHS 600-292 (5)					100
77	84	79	SOUNDTRACK Camelot					(3
4	80	80	PAUL REVERE & THE RAIDERS Featuring Mark Lindsay Hard 'n' Heavy (With Marshmallow) Columbia CS 9753 (5)			NA		100
20	71	81	ROLLING STONES Beggar's Banquet London PS 539 (5)		30			13
9	82	82	BEACH BOYS 20/20 Capitol SKAO 133 (5)					
3	112	4	LEONARD COHEN Songs From a Room		N/A	NA	-	67
10	68	84	JOHN MAYALL Blues From Laurel Canyon		NA			
2	89	85	FRANKIE LAINE You Gave Me a Mountain ABC ABCS 682 (5)				1	1
8	77	86	EDDY ARNOLD Songs of the Young World RCA Victor LSP 4110 (5)		NA	NA	NA	100
11	91	87	SAM & DAVE Best of Atlantic SD 8218 (5)					
5	94	88	VARIOUS ARTISTS Laugh In '69 Reprise R5 6335 (5) VIKKI CARR					
8	90	90	For Once in My Life Liberty LST 7604 (5)					
11	92	91	Sweet Charity Decca DL 71502 (5) CHARLIE PRIDE		NA	NA		_
8	93	92	In Person RCA LSP 4094 (5)		1000	3	2 /	2
25	83	93	Build Me Up Buttercup Uni 73043 (5) SOUNDTRACK					
11	95	94	Chitty Chitty Bang Bang United Artists UAS 5188 (5) NASHVILLE BRASS	NA	NA	HA		_
2	102	95	Play the Nashville Sound RCA LSP 4059 (5) IKE & TINA TURNER					
4	119	*	Blue Thumb BTS 5 (S)  LETTERMEN  1 Have Dreamed					
14	87	97	JOHNNIE TAYLOR Who's Making Love Stex STS 2005 (5)					
42	85	98	CREAM Wheels of Fire Atco SD 2-700 (5)					0
2		4	LAWRENCE WELK Galveston Ranwood R 8049 (5)					
3	110	4	JOHNNY WINTER Progressive Blues Experiment Imperial LP 12431 (5)					
	127	102	Goodnight My Love RCA Victor LSP 4142 (5)				NA NA	
16	108	102	STEVIE WONDER For Once in My Life Tamla TS 291 (5)  JOAN BAEZ				NA.	
79203	137	_	Any Day Now Vanguard BDS 79306/7 (5) SIR DOUGLAS QUINTET	NA		NA		
7,00		105	Mendocino Smash SRS 67115 (5) VARIOUS ARTISTS	111				

# Inave it.



"Ivory" The Bob Seger System. Another pounding success. Think it, take it home, play it...before you sell it out.

Producer: Wayne Shuler #2480

This is Capitol in April.

-	-	
$\bigcap$		, C

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				PACKAS AVAILAI			AGES		
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7	106	THIS	ARTIST — Title — Label & Number ZOMBIES	- 60 T	NA T	NA CE	Z REEL	N.	
,	100	106	Time of the Season Date TES 4013 (5)		,,,,,				
11	98	107	PERCY FAITH Those Were the Days Columbia CS 9762 (S)			NA			
103	100	108	ANITA KERR/ROD McKUEN/ SAN SEBASTIAN STRINGS The Sea Warner BrosSeven Arts WS 1970 (5)					(3)	
7	99	109	DUSTY SPRINGFIELD In Memphis Atlantic SD 8214 (S)					-	
12	97	110	AL KOOPER I Stand Alone			NA			
88	111	111	JIMI HENDRIX EXPERIENCE Are You Experienced? Reprise RS 6261 (5)					(3)	
8	101	112	RAY CONNIFF & THE SINGERS I Love How You Love Me			NA			
4	118	113	Columbia CS 9777 (5)  MANTOVANI Scene						
8	114	114	ED AMES A Time for Living		NA	NA			
20	115	115	Put Your Head on My Shoulder						
42	116	116	Capitol ST 147 (S)  SOUNDTRACK  2001: A Space Odyssey MGM SIE 13 (S)		NA				
8	120	117	JULIUS WECHTER & THE BAJA MARIMBA BAND Those Were the Days						
53	121	118	SIMON & GARFUNKEL Bookends			NA		C	
18	107	119	Edisione D'Oro (Gold Edition)						
11	117	120	Philips PHS 2-2501 (S)  JOE SOUTH Introspect Capitol ST 108 (S)			NA			
9	105	121	WILSON PICKETT Hey Jude Atlantic SD 8215 (S)	T	T				
9	113	122	The state of the s		T	NA	T		
12	142	曲	SOUNDTRACK Uptight		T	=		T	
41	136	124	JOSE FELICIANO Feliciano RCA Victor LPM 3957 (M); LSP 3957 (S)		NA	NA		(3)	
11	122	125	JERRY VALE Till Columbia CS 9757 (S)		NA	NA			
1	===	由	SLY & THE FAMILY STONE Stand Epic BN 26456 (5)			NA			
1	-	曲	CLASSICS IV Traces Imperial LP 12429 (5)				T		
4	128	128	ORIGINAL CAST Dear World Columbia BOS 3260 (5)		NA	NA			
4	126	129	RIGHTEOUS BROTHERS Greatest Hits, Vol. 2 Verve 6-5071 (5)						
17	125	130							
1	-	*	JOHNNY TAYLOR Raw Blues	N/		NA			
17	133	132	TOM JONES It's Not Unusual Parrot PAS 71004 (5)						
83	140	133	DIANA ROSS & THE SUPREMES Greatest Hits Motown MS 2-663 (5)						
12	132	134	The state of the s				NA		
113	135	135	SIMON & GARFUNKEL Sounds of Silence Columbia CL 2469 (M); CS 9269 (S)			NA		(3)	

				TAPE PACKAGES AVAILABLE				
Weeks on Chart	Last Week	S WEEK	2	B-TRACK	4-TRACK	CASSETTE	REEL TO REEL	RIAA Million Dollar LP
¥ 12	123	136	ARTIST — Title — Label & Number NANCY WILSON	8	4	S	R	R
1	-	由	Nancy Capitol ST 148 (5)  TIM HARDEN Suite for Susan Moore and Damion, We Are One, One, All in One	NA	NA	NA	NA	
1	177,0	由	Columbia CS 9787 (S)  GUESS WHO  Wheatfield Soul  RCA Victor LSP 4141 (S)  Columbia CS 9787 (S)		NA	NA	NA	
15	144	139	ANITA KERR/ROD McKUEN/ SAN SEBASTIAN STRINGS Home to the Sea					
22	145	140	Warner BrosSeven Arts WS 1764 (S)  TRAFFIC United Artists UAS 6676 (S)					
28	124	141	JIMI HENDRIX EXPERIENCE Electric Ladyland Reprise 2RS 6307 (5)					(3
2	143	142	WATTS 103rd STREET BAND Together Warner BrosSeven Arts 7250 (5)	NA		NA	NA	į.
59	129	143	SOUNDTRACK The Graduate Columbia OS 3180 (5)			NA		0
9	103	144	SMOKEY ROBINSON & THE MIRACLES Live	NA				
2	178	由	Tamla TS 289 (5)  TIM BUCKLEY Happy Sad Elektra EKS 74045 (5)	NA		NA	NA	
8	146	146	DELLS Always Together Cadet 822 (5)				NA	
4	147	147	1910 FRUITGUM COMPANY Indian Giver Buddah BDS 5036 (5)					
5	148	148						
34	151	149		1				
9	149	150	The second secon					
4	152	151	MOTHERS OF INVENTION Mothermania Verve V6-5068X (5)					
	130	152	JOHNNY MATHIS Those Were the Days Columbia CS 9705 (S)			NA		
	159	153	Moog: The Electric Eclectics of Command 938 (5)	NA		NA	NA	
20	131	154	DIANA ROSS & THE SUPREMES Love Child Motown MS 670 (S)					
51	157	155	HERB ALPERT & THE TIJUANA BRASS Best of the Brass A&M SP 4146 (S)					(2)
5	156	156	The Control of the Co					
-	141	157	I Heard It Through the Grapevine Tamia 15 285 (5)					
16		158	Wonderwall Music Apple ST 3350 (S)			NA		
		159	Dr. Byrd & Mr. Hyde Columbia CS 9755 (5)			NA		
eesin	154	160	Super Hits Bell 6025 (5)		NA	NA		-
	162	161	Both Sides Now Columbia CS 9763 (5)		"	I'MA		-
1250	150	163	Hey Jude, Hey Bing! Amos AAS 700 (5) GLADYS KNIGHT & THE PIPS	-	-	-		-
215	138	164	Silk 'n' Soul Soul \$ 711 (5) SOUNDTRACK Sound of Music		NA	NA		0
18	165	165	Green Green Grass of Home		-			-
2	174	166	Parrot PAS 71009 (5) BRIAN HYLAND Tragedy	NA		NA	NA	-
2	176	167	Dot DLP 25926 (S)  NICK DE CARO ORCH.  Happy Heart  A&M SP 4176 (S)					

					TAF ACK/ VAIL	AGES		er 19
Weeks on Chart	Last Week	HIS WEEK		5-TRACK	4-TRACK	CASSETTE	REEL TO REEL	RIAA Million Dollar L
34	178	168	ARTIST — Title — Label & Number  MIKE BLOOMFIELD/AL KOOPER/ STEVE STILLS Super Session	10	-	NA .		8
4	170	169	Columbia (No Mone); CS 9701 (5)  LORETTA LYNN  Your Squaw is on the Warpath	H		1	1	2
4	169	170	CLARENCE CARTER The Dynamic Atlantic SD 8199 (S)					
11	167	171	FOUR SEASONS Genuine Imitation Life Gazette Philips PHS 600-290 (S)			100		
4	173	172	LOU DONALDSON Say It Loud Blue Note BST 84299 (5)			A LANGE		0.00
3	161	173	SONNY JAMES Only the Lonely Capitol ST 193 (S)				1	2000
7	184	174	PORTER WAGONER Carroll County Accident RCA LSP 4116 (S)					
2	3274/5.	175	ORIGINAL CAST Canterbury Tales Capitol SW 229 (5)	NA	NA	NA	NA	
10	166	176	LETTERMEN Best of Vol. 2 Capitol SKAO 138 (5) VENTURES				The second	9
THE	180		Underground Fire Liberty 8059 (S)	-	NA	NA	7	- X
5	CHIATIA	179	Time for Lovin' ABC ABCS 659 (5)	-	NA	1777		The second
3	200	180	Much Les Atlantic SD 1516 (5) DON RICKLES	-	, oak		NA.	
3	200	181	Speaks! Warner BrosSeven Arts 1779 (S)	NA	NA	NA	NA:	1
4		182	Columbia CS 9785 (5)  BILL MEDLEY Soft and Soulful	1				
6	172	183	Reflect the Hits of Burt Bacharach and Hal David					
4	199	184	Dot DLP 2590 (5)  RAY CHARLES I'm All Yours Baby ABC ABCS 675 (5)		T		d	
204	185	185	20 CONTRACTOR CONTRACTOR AND		1.20		1	100
4	171	186						
2	191	187		NA		NA		
43	188	188						
2	189	189	GARY McFARLAND America the Beautiful Skye SK 8 (5)		NA	NA	7	
7	190	190	MERLE HAGGARD I Take a Lot of Pride in What I Am Capitol SKAO 168 (5)					-
12	192	191	- Annie and Parker and Annie a					1
2	193	192		NA				1
	195	193	ELVIS PRESLEY Flaming Star RCA Camden 2304 (5)	NA				
6	2007	194	PETE FOUNTAIN Those Were the Days Coral CRL 757505 (5)					
18		195	The Worm Solid State 17045 (5)	1				-
2		197	Warm & Wonderful Decca Dt. 75089 (5) JIMMY RUFFIN	+	-		+	+
1		198	Ruff 'N' Ready Soul SS 708 (S)  FIVE STAIRSTEPS & CUBIE	NA	NA	NA	NA	-
2	198	199	Love's Happening Curtom CRS 8002 (S) 5  KIM FOWLEY Outrageous		-		+	+
1	_	200	Imperial LP 12423 (5)	+	+	1	1	+

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# Flock of Court Suits in L.A. —2 Vs. Disk Cos., Prod. Hit

LOS ANGELES—Three Superior Court suits have been filed here, including two against record companies.

Songwriter Joe Leahy has filed suit against Sidewalk Productions, alleging breach of contract. He contends that Sidewalk signed him to an exclusive songwriting contract to its publishing wing, Sidewalk Music, but failed to honor the obligation. He is asking damages of \$29,150.

Rainbo Record Manufacturing Corp, has filed suit against Take 6 Enterprises and David L. Rolnick of Flick City Records to collect a debt.

Jack Brown, Rainbo president, said in a suit that his company furnished merchandise valued at \$47,743.55 to the defendants. He is attempting to collect the money.

In another Superior Court

#### Greentree Licensee For UA Reel Items

NEW YORK — Greentree Electronics, a Bell & Howell company, has taken over as the exclusive licensee for United Artists Records reel-to-reel product. Greentree releases will cover UA's standard product as well as new albums.

Greentree also has reel-toreel tape deals for Warner Bros. and Reprise product. action, singer Ronald Barrosse (Ronie Barron) has filed a suit against York Records and Charlie Greene and Brian Stone of Greene/Stone Enterprises.

The suit, a complaint for declaratory relief, contends the plaintiff was signed to a contract but the defendants failed to exercise a contract option, thus declaring the pact null and void.

# Moody's New Documentary

LOS ANGELES — Doug Moody, president of Solar Productions of Hollywood, is stepping up his recording activity in the documentary field. He is completing work on the LP, "The Last Hours of Robert Kennedy," narrated by Ted Charach, newsman who was with Senator Kennedy during his last hours. No label or distribution deal is set yet.

Moody is also working on another documentary, "Is There Police Brutality in American Cities?"

Other aspects of Solar Productions' activity is the recording and filming of street poets in Topanga Canyon. Moody said he made a deal with Ampex giving them tape rights to these productions.

# lease its fourth French LP by the vocalist titled "Aznavour"

around May 5.

The fourth French title will give the label seven LP's by the singer, including three in Italian and two in Spanish.

#### RECORD VENDERS MARCH TO PX'S IN TEST PROGRAM

LOS ANGELES—Post Exchanges (PX's) on several military installations will experiment with the new 45-r.p.m. record vender, according to Don Orsatti, president of Disc-O-Mat National, distributors of the vender.

"The government plans to purchase between 15-20 machines for use on military bases in the U. S.," said Orsatti. "If successful, the Military Exchange Service will go into an equipment buying program."

Part of the military testing program for the record vender will be to see how pilfer-proof the machine is. Sales, although important, is secondary to the mechanical capability of the vender, said Orsatti.

Discussions are taking place between Orsatti, Dave Gorwitz, developer of the machine, and William Hunter, vending operations consultant of the Army and Air Force Exchange Service in Dallas.

Disc-O-Mat National has established a leasing company, D.O.M. Leasing, a division of the parent firm, to facilitate loan programs and machine licensing.

# BMI Awards to 58 R&B Writers

· Continued from page 3

Cavanagh represented the city at the dinner. The text of the award stated that the Motown sound had become "the second most famous export of the city of Detroit."

Mayor Cavanagh said the award was a unique one, given to a unique man. He said that the Motown company had given the city a new fame and a new identification.

The winners were:

"Ain't No Mountain High Enough"—
Jobete (Nickolas Ashford, Valerie Simpson);
"Ain't Nothing Like the Real Thing"—
Jobete (Ashford, Simpson); "All I Need"—
Jobete (Eddie Holland, Frank Wilson, R.
Dean Taylor); "Apples Peaches Pumpkin
Pie"—Akbestal Music, Act Three, Patrick
Bradley Music (Maurica Irby Jr.).

"Baby I Love You"—Fourteenth Hour Music (Ronny Shannon); "Chain of Fools"— Fourteenth Hour (Don Covay); "Cold Sweat" —Dynatone Publishing (James Brown, Alfred Ellis); "Cowboys to Girls"—Razor Sharp Music, Double Diamond Music, Blockbuster Music (Leon A. Huff, Kenneth Gamble); "Dance to the Music"—Daly City Music (Sylvester Stewart); "(Sittin' On) the Dock of the Bay"—East/Memphis, Time, Redwal (Otis Redding, Stephen Cropper).

"Expressway to Your Heart"—Double Diamond (Huff, Gamble); "Funky Broadway"— Drive-in Music, Routeen Music (Lester Christian); "Funky Street"—Redwal, Time (Arthur Conley, Earl Simms); "Here We Go Again" —Dirk Music (Russell Steagall, Donnie Lanier); "Honey Chile"—Jobete (Richard T. Morris, Sylvia Moy); "The Horse"—Dandelion Music, Jamesboy Publishing (Jesse James).

"I Got the Feelin"—Toccoa Industries, Lois Publishing (James Brown); "I Heard It Through the Grapevine"—Jobete (Barrett Strong, Norman Whitfield); "I Second That Emotion"—Jobete (William Robinson Jr., Alfred Cleveland); "I Thank You"—East/Memphis, Pronto Music (David Porter, Isaac Hayes); "I Was Made to Love Her"—Jobete (Henry Cosby, Sylvia Moy, Lulu Hardaway, Stevie Wonder); "I Wish It Would Rain"—Jobete (Rodger Penzabene, Barrett Strong, Norman Whitfield); "If You Can Wait"—Jobete (William Robinson Jr.).

"La La Means I Love You"—Nickel Shoe Music, Bell Boy Music (Thomas Bell, William A. Hart); "A Natural Woman"—Screen Gems—Columbia (Gerry Wexler, Gerry Goffin, Carole King); "Reflections"—Jobete (Eddie Holland, Lamont Dozier, Brian Holland); "Respect"—East/Memphis, Time, Redwal (Otis Redding); "Shoo-be-doo-be-doo-daday"—Jobete (Henry Cosby, Sylvia Moy, Stevie Wonder); "Since You've Been Gone (Sweet Baby)"—Fourteenth Hour, Cotillion (Aretha Franklin, Ted White).

"Skinny Legs and All"—Tree Publishing (Joe Tex); "Soul Finger"—East/Memphis (Jimmy King, Ben Cauley, James Alexander, Fhalon Jones, Carl Cunningham, Ronnie Pronto, David Porter, Isaac Hayes); "Soul Serenade"—Kilynn Music, Vee Ve Music (Curtis Ouseley, Luther Dixon); "Sweet Inspiration"—Press Music (Dewey Lindon Oldham Jr, Dan Pennington); "Take Time to Know Her"—Al Gallico Music (Steve Davis).

Know Her"—Al Gallico Music (Steve Davis),
"Think"—Fourteenth Hour (Aretha Franklin, Ted White); "Tighten Up"—Cotillion,
Orellia Music (Billy H. Buttier, Archie
Bell); "When You're Young and In Love"—
Wren Music (Van McCoy); "Your Previous
Love"—Jobete (Nickolas Ashford, Valerie
Simpson); "You're My Everything"—Jobete
(Norman Whitfield, Rodger Panzabene, Cornelius Grant).

#### Disk Promotion Co. Is Opened by Rayel

FORT WORTH—Bob Rayel, formerly with B. & K. Distributors in Dallas, has opened an independent record promotion firm—Bob Rayel's Promotions Inc. He will also be active in publicizing appearances of record acts in the area. His previous experience also includes serving as promotion manager in Texas and Oklahoma for Mercury Records.

#### Krasilovsky Talk

NEW YORK—William Krasilovsky, of the legal firm of Feinman and Krasilovsky and co-author of the award-winning book, "This Business of Music," on April 25 will speak before the Vanderbilt University seminar on "Legal Problems in the Music Industry." Krasilovsky's subject is "Copyrights as Security."

The course is conducted by Professor Ray Patterson and Nashville attorney Richard Frank.

# TRO in Drive On Euro Song NEW YORK—An extensive professional campaign is planned for "Un Jour Un Frafant"

NEW YORK—An extensive professional campaign is planned for "Un Jour, Un Enfant," the Eurovision Song Contestwinning song, which was published in France through NFC Music, part of the Essex Music International complex, according to Marvin Cane, vice-president of The Richmond Organization in New York, U. S. publisher of the song.

Joan Maitland, British lyricist, wrote the English lyric, "Through the Eyes of a Child," for the Emil-Stern-Eddy-Marnay song. Frida Boccara, Philips artist, introduced the song in France and England and performed it at the Eurovision contest in Madrid.

## UA License Deal With Remember

LOS ANGELES — United Artists Music will handle the world-wide licenseeing for both Big Bucks and Miz Music, two firms owned by Remember Records.

The catalog includes 164 published songs, according to Hy Mizrahi, president of the music company. Signed as a writer for Big Bucks is Rupert Holmes, who will also a&r dates for the Invictas, a group released on the Rama Rama label.

#### London Wins in Suit Vs. Dover

NEW YORK — A judgment was obtained in New York State Supeme Court by London Records against Dover Records and Cismo Mattassa. The action arose out of Dover's failure to comply with any of the terms of the agreement between Dover and London's representative of the Dover catalog outside the U. S. and Canada. The action was brought for alleged breach of contract, fraud and return of advance monies.

#### Settle \$ Action Against S & G

NEW YORK — A breach of contract suit brought against Simon & Garfunkel by Marvin Lagunoff, of Pilgrim Management Productions, has been settled for a six-figure cash sum.

The court action was decided when the Supreme Court, New York County, ruled for a summary judgment in favor of Lagunoff. The court held that no triable issue existed and ordered an assessment of damages

#### Dante, Allen Ink 2 Prod. Deals at Merc.

NEW YORK — Ron Dante and Gene Allen of Weno Productions have signed two production deals with Mercury Records. The two groups to be produced by Dante and Allen are White Wings and Sunday Seasons.

## ATCO TO ISSUE 'BABY' IN U. S.

NEW YORK—Atco Records has picked up the current Japanese click, "Good Night Baby," by the King Tones for release in the U. S. The King Tones sing the tune entirely in Japanese except for the title, "Good Night Baby," which sung in English. The disk is released in Japan on the Polydor label.

#### Monument Adds Aznavour English-Language Releases

LOS ANGELES—Monument, which previously released Spanish, French and Italian product by Charles Aznavour, will now also handle English language material by the vocalist.

Aznavour's first recording in English and French had been sold domestically by Reprise. Under terms of a new licensing agreement, Monument will now distribute all disks cut by Aznavour for Disques Barcay Paris.

While Barclay formerly licensed Aznavour material to Reprise, Monument was able to obtain French language disks of material newly recorded by the vocalist of songs he had cut for Pathe-Marconi.

Under terms of the pact, Barclay will provide Monument with music in a variety of languages. Monument has set lyricist Bob Morrison with the vocalist to work on the first English LP.

The label will host a special party for Aznavour May 8 in New York prior to Carnegie Hall concerts on Saturday and Sunday (10-11). Tying in with that event, Monument will re-

#### SWEDEN GOLD TO DISNEY LP

LOS ANGELES — Disneyland Records storyteller LP, "Jungle Book," has been awarded a gold record in Sweden, where an LP is certified when sales reach 25,000 copies.

"Jungle Book," certified by the RIAA as a gold record winner in the U. S., has sold 50, 000 copies in Sweden in two months.

Songs in the children's album were written by Robert and Richard Sherman, and a special tune composed by Terry Gilkyson.

and two in Spanish.

Singer, including three in Italian fred Ellis); "Cowboys Sharp Music, Double Diam

One-Rack World Is Planned

• Continued from page 1

tion operation becomes more feasible. In point of fact, several manufacturers are already considering the possibilities of es-

# Circus Turns on Blues Voltage

NEW YORK—Beginning May 7, and every Wednesday thereafter into June, July and August, the Electric Circus will have shows featuring authentic blues artists. Among the bookings are such blues artist as Muddy Waters, on House and

Furry Lewis.

The blues shows will be presented with a view toward their cultural and educational importance, Lipman said. He added that these great artists deserved a dignified showcase and will attempt to provide this. The Circus' light show people are working on the project.

A heavy schedule is planned, with particular reference to such publications as the Rolling Stone, Village Voice and Fu-

## Mogull Gets Control Of 'I Understand'

NEW YORK—Ivan Mogull Music (ASCAP) has acquired Mable Wayne's renewal rights to "I Understand," which she co-authored with Kim Gannon. The song was previously controlled exclusively by Leo Feist Inc. tablishing a single factory operation to service the six countries in the Common Market. Keeps in Trend

A single rack control servicing the Common Market countries would, according to Warren, be in keeping with the trend towards trading centralization and he figures resistance will wane as time passes and deals with each country will be worked out so that it will be an accepted and operative procedure in the near future.

The Army, too, said Warren, is interested in a single rack service concept to handle its record purchases. At present, the European Exchange System, based in Nuremburg, Germany, relays its record requisitions to home base in Dallas, which in turn buys the records from the American manufacturers and then ships them overseas. The Army agrees that there is too much of a time lapse for a product that moves so fast and whose popularity diminishes quickly, and believes that it would expedite matters if the records were handled through a single rack source overseas.

The two main problems that the Army has to resolve before any policy change can be made is 1) how can it be arranged without disrupting the gold flow, and 2) how can it be done so that all the record manufacturers involved can benefit.

These are questions that will take time to answer and Warren expects that discussions will be going on for some time but he's also betting that changes will be made.

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