

THE CASH BOX

THE
CONFIDENTIAL WEEKLY
OF THE
COIN MACHINE INDUSTRY

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AUGUST 5, 1950



The young maestro avidly scanning a music score is none other than Hugo Winterhalter, whose orchestrations and arrangements have won the plaudits of the nation's music operators. Winterhalter's recording of "Count Every Star" currently occupies a top spot in the nation's juke boxes. In addition to his work as a recording artist, Winterhalter is chief musical director for RCA Victor Records. His latest releases are "Foggy River," "Symphony Of Spring" and "My Destiny," the latter tune holding tremendous winning potential. Hugo Winterhalter is exclusively featured on RCA Victor Records.

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Public Relations

Public relations continues to be, and probably will always be, one of the important and much discussed subjects in this industry.

For many years this publication presented one reason after the other why there should be a "Public Relations Bureau" functioning in this field.

Tho attempts have been made, from time to time, to get such a bureau under way, there hasn't been any satisfactory success.

For a while it seemed as if CMI (Coin Machine Institute) had created an active bureau and that it would satisfy the trade.

Such a bureau is also in existence for NAMA (National Automatic Merchandising Assn.), and there is somewhat of a publicity arrangement for MOA (Music Operators of America), and also for ACMMA (American Coin Machine Manufacturers Assn.)

But, as yet, there is no one bureau which can be identified with the industry as a whole. Nor is there any bureau which has, with consistency, placed the case of this industry favorably and intelligently before the public.

Individual manufacturers as well as local associations have been somewhat successful. But, they too, have not been consistent.

Advertisements as well as editorials, which appear most often for this industry in mass public media, are from the vending machine industry. And even these manufacturers are only spasmodic in their attempts to gain better acceptance for their products from the public at large.

This doesn't mean that the organizations mentioned above don't want public relations bureaus. They

most certainly do want such agencies working to help them and all the trade.

But, the cost is enormous. And the obstacles which must be overcome are very, very great. Possibly by large and continuous expenditures of much monies, over a long period of years, most divisions of the field may succeed to some extent, as far as public relations is concerned.

Attempts to raise such large sums have failed. Just as they fail in every, but the most powerful and outstanding, industries.

Those individuals in this field who continually raise the cry about the need for a public relations bureau should, at the same time, devise some means or method whereby such a bureau could continue regardless of whatever financial problems may arise.

Until such a method comes about, a way to make it easy to raise the needed monies, then discussions pro and con as to the benefits and even the advisability of such a bureau, will mean little, or nothing.

In discussing this with leaders each has the same story. "How to raise the necessary monies?"

This, perhaps, can be raised by an inner-industry tax on each and every machine shipped. But, will the man in Arizona, and the man in New York, agree to such a tax for public relations work?

Local associations have voted time and again on the subject of donating for national public relations effort and have, in almost every case, turned down the motion. They feel all their monies should be spent within their own area.

This means that, nationally, the trade suffers. There is little to be expended on local effort which will mean anything in the big, national picture.

Therefore, until such time when someone will devise the perfect plan for the procurement of sufficient monies to carry forth a public relations campaign of outstanding character consistently, and over a long period of time, the trade had best forget that such great effort can be put into good use.

THE CASH BOX

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COIN MACHINE MAGAZINE

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THE CASH BOX covers the coin operated machines industry, and all allied to this industry in any fashion whatsoever, throughout the United States, Canada, Central and South America, Africa, Japan, Hawaii, Philippine Islands, and other Asiatic and Pacific countries, as well as certain European nations. The Cash Box is on hand at various American consular offices throughout the world. This coverage includes operators, jobbers, distributors and manufacturers and all allied to:—automatic coin operated music equipment; automatic coin operated vending and service machines; as well as coin operated amusement equipment; in all divisions. The music and record fields, recording artists, publishers of music, disc jockeys, radio stations, and all others in any fashion identified with, or allied to, the coin operated music machines industry are completely covered. Manufacturers and distributors

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THE CASH BOX IS RECOGNIZED by various associations of coin machine operators throughout the United States as their "official" weekly magazine.

"THE CONFIDENTIAL PRICE LISTS"

"The Confidential Price Lists" are the one and only officially recognized price guide of all new and used machines in the United States. "The Confidential Price Lists" are an exclusive, copyrighted feature of *The Cash Box*. "The Confidential Price Lists" report each week's low and high prices for all new and used coin operated machines, regardless of age, listing all market changes, and continually adding on all the new equipment as this equipment is announced to the industry. "The Confidential Price Lists" are recognized by many cities and states throughout the country as "the official price book of the coin operated machines industry". They are an integral part of *The Cash Box* and appear in each week's issue. "The Confidential Price Lists" are officially used in the settlement of estates, for buying, selling and trading of all coin operated equipment, and are also officially recognized for taxation purposes. "The Confidential Price Lists" are used by finance firms, factors, loan companies, bankers and other financial institutions to guide them in making loans to members of the coin operated machines industry. They have been legally recognized in courts throughout the United States and Canada. "The Confidential Price Lists" have been acclaimed by the coin operated machines industry. Entire business transactions and legal cases are based upon the quotations appearing in "The Confidential Price Lists".

NEW ERA AHEAD

Amusement, Music, Vending Ops Foresee New Type Operating Ahead as Result of Inflation Plus Higher Prices for All Equipment

After a survey among leaders in the field, the thought arises that there is a new era ahead for the entire industry.

In the first place, inflation has brought about a need for greater income to equal off what was formerly taken in, and to amortize equipment in more or less the length of time as formerly.

At the same time, the scarcity of raw materials and skilled labor, the war scare which has come about with the Korean incident, have all had their share of pushing the field into a new era.

There is no longer any doubt that with the prices of equipment going up, and perhaps continuing on upwards as inflation takes stronger hold, that the operator must make new arrangements to insure himself remaining in business on a profitable basis.

This means that with the operators trying hard to overcome the inflationary period which is now well under way, and trying to amortize their equipment within a reasonable period of time, while collections continue more or less the same, that the jobbers and distributors will begin to feel the effect in future sales.

With jobbers and distributors effected, certainly the manufactories will also find themselves a part of the problem. Therefore, the basic factor, the operator, being up against a new problem, means that all in the field, all the way up the line, feel the problem just as keenly.

There will be a need for a better depreciation plan. This has been presented by *The Cash Box*. The plan which was printed here has won much good comment.

There will have to be brought about a new and better depreciation plan on a national basis. But, this is only part of the problem. There are other factors which enter into the situation.

Collections must remain high to take care of higher priced merchandise. This being the case, new ideas and new commission arrangements will probably have to come into being.

Better merchandising of all equipment will also have to come about to assure the operator that he is earning enough to cover his investment, plus showing him a decent profit on that investment, and thereby creating a reserve which will allow him to buy more equipment when he is in the market for new machines.

All this is being brought about by the inflationary trend which is well under way as well as the higher prices for equipment which have started to enter into the business.

If the operator earns more he can pay more. Inflation, which cuts the value of the dollar, also brings in more cheaper dollars to pay for the merchandise which he purchases.

But, where the average retailer can raise the price of his merchandise to obtain more monies so as to cover his inflated costs, the coin machine operator cannot do so. He cannot increase the size of his coin chutes without chancing complete loss of play action, whether this be amusement, music or vending.

Even the vending machine operators cannot go up in price all the time. It means, that unless they have emergency locations, they will not sell to the public.

Therefore, they, too, are up against this problem. They can charge 25c per pack of cigarettes only where this is within the price margin of the storekeeper who sells cigarettes over the counter. But, should they step ahead a penny or two, they realize that, aside from emergency spots, they lose sales.

The problem is, therefore, one that requires much new planning. In fact, the opening of an entirely new era.

The amusement machine, as well as the music operator, is also in a very strained position because of what is now happening in the market. Most of the music ops, at least the more intelligent, have rearranged their commission bases, and have also obtained front service money guarantees wherever possible.

Certain branches of the amusement field are not at all worried. But, in the main, the amusement machine operator is faced with a big problem. He has so established his present fifty-fifty commission system that he simply cannot change without inviting his competitors to knock him out of one spot after the other.

Unless he can obtain full and loyal agreement from everyone of the men in the same territory, then he is up against it when trying to see his way clear under present conditions.

In short, even those coinmen who haven't as yet paid too much attention to the economic changes coming about thruout the nation, realize that a new era is on the way into the industry.

They realize that there must be many changes made to assure the operator that he will continue to see some profit on his investment, regardless of the fact that the investment continues to grow bigger, as inflation and higher prices bring this about.

He also realizes that either he changes his present commission arrangements with his storekeepers, or put new and better merchandising ideas to work for him.

It will, therefore, be extremely interesting for all in the field to watch what effect inflation and higher prices will have.

The Nation's TOP TEN Juke Box Tunes



The Top Ten Tunes Netting Heaviest Play In The Nation's Juke Boxes, Compiled From Reports Submitted Weekly To The Cash Box By Leading Music Operators Throughout The Country.

* Denotes Most Popular Recording.
Record Companies Listed Alphabetically

CODE

AB—Abbey	DE—Decca	RE—Regent
AL—Aladdin	DV—Delvar	RO—Rondo
AP—Apollo	HT—Hi-Tone	SA—Savoy
BB—Bluebird	KI—King	SIT—Sittin' In
BU—Bullet	LO—London	SP—Specialty
CA—Capitol	ME—Mercury	TE—Tempo
CM—Commodore	MG—MGM	TW—Tower
CO—Columbia	MO—Modern	VI—Victor
CR—Coral	NA—National	
DA—Dana	RA—Rainbow	

MONA LISA

Pos. Last Week

- | | | | | |
|---|--------------------|----------------------------|--------------------------|---|
| 1 | * KING COLE | CA-1104—Eddie Grant | LO-619—Charlie Spivak O. | 3 |
| | | CA-1010—King Cole | ME-5447—Alexander Bros. | |
| | | CO-38768—Harry James O. | MG-10689—Art Lund | |
| | | CR-60250—Leighton Noble O. | VI-20-3753—Dennis Day | |
| | | DE-27048—Victor Young O. | | |

I WANNA BE LOVED

- | | | | | |
|---|--------------------------|--------------------------|-----------------------------|---|
| 2 | * ANDREWS SISTERS | CO-38491—Buddy Clark | MG-10716—Billy Eckstine | 1 |
| | | CO-38825—Tony Bennett | VI-20-3772—Fontaine Sisters | |
| | | DE-27007—Andrews Sisters | | |

BEWITCHED

- | | | | | |
|---|----------------------|----------------------------------|-------------------------|---|
| 3 | * BILL SNYDER | CA-1000—Mel Torme | MG-30120—David Rose O. | 2 |
| | | CO-38821—Benny Goodman O. | TW-1473—Bill Snyder | |
| | | CO-38821—Doris Day | VI-20-3726—Larry Green | |
| | | DE-24983—Gordon Jenkins O. | VI-20-3617—Andre Previn | |
| | | ME-5399—Jan August & Harmanicats | | |

HOOP-DEE-DOO

- | | | | | |
|---|-------------------------------|---------------------------|-----------------------------|---|
| 4 | * PERRY COMO—KAY STARR | CA-980—Kay Starr | DE-24986—Russ Morgan O. | 5 |
| | | CO-38799—Frankie Yankovic | ME-5419—Lawrence Welk O. | |
| | | CO-38771—Doris Day | MG-10702—Lynn Duddy Singers | |
| | | CR-60209—Ames Bros. | VI-20-3747—Perry Como | |
| | | DA-2077—Paulette Sisters | | |

MY FOOLISH HEART

- | | | | | |
|---|--|-------------------------------|-------------------------|---|
| 5 | * GORDON JENKINS—BILLY ECKSTINE | CA-934—Margaret Whiting | MG-10623—Billy Eckstine | 4 |
| | | CO-38697—Hugo Winterhalter O. | TE-470—Franz Lehar | |
| | | DE-24830—Gordon Jenkins O. | VI-20-3681—Mindy Carson | |
| | | ME-5362—Richard Hayes | | |

ROSES

- | | | | | |
|---|---------------------------|----------------------------------|---------------------------------|---|
| 6 | * SAMMY KAYE ORCH. | CA-1001—Ray Anthony O. | LO-682—Snooky Lanson | 6 |
| | | CO-38826—Ken Griffin | MG-10684—Billy Eckstine | |
| | | CO-38816—Gene Autry | VI-20-3754—Sammy Kaye O. | |
| | | DE-46240—Stubby & The Buccaneers | VI-21-0306—Sons Of The Pioneers | |
| | | DE-27008—Dick Haymes | | |

SENTIMENTAL ME

- | | | | | |
|---|---------------------------------|----------------------------|------------------------|---|
| 7 | * RUSS MORGAN—AMES BROS. | CA-923—Ray Anthony O. | DE-48141—Ray-O-Vacs | 8 |
| | | CR-60140—Ames Bros. | DE-24904—Russ Morgan | |
| | | CR-60173—Ames Bros. | ME-8174—Steve Gibson | |
| | | DA-2074—Billy Mayo Quartet | VI-20-3793—Rudy Vallee | |

TZENA, TZENA, TZENA

- | | | | | |
|---|-------------------------|----------------------------|------------------------------|----|
| 8 | * GORDON JENKINS | CO-38885—Mitch Miller O. | ME-5454—Vic Damone | 10 |
| | | DE-27077—Gordon Jenkins O. | VI-20-3847—Ralph Flanagan O. | |
| | | DE-27053—The Weavers | | |

THE THIRD MAN THEME

- | | | | | |
|---|-----------------------------------|-------------------------------|-------------------------------|---|
| 9 | * ANTON KARAS—GUY LOMBARDO | CA-820—Alvino Rey O. | LO-536—Anton Karas | 7 |
| | | CO-38706—Hugo Winterhalter O. | ME-5373—Herman Stachow | |
| | | CO-38665—Cafe Vienna Quartet | MG-10593—Franz Dietschmann | |
| | | CR-60159—Owen Bradley | NA-9104—Dave Apollon | |
| | | DE-24908—Ethel Smith | VI-20-3698—Irving Fields Trio | |
| | | DE-46218—Hank Garland | VI-20-3611—Irving Fields Trio | |
| | | DE-24839—Guy Lombardo O. | VI-20-3707—Ray McKinley O. | |
| | | DE-24916—Ernst Nasar | VI-20-3797—Freddy Martin O. | |
| | | DE-27048—Victor Young O. | | |

COUNT EVERY STAR

- | | | | | |
|----|----------------------------------|------------------------|---------------------------------|---|
| 10 | * HUGO WINTERHALTER ORCH. | CA-979—Ray Anthony O. | DE-48158—The Blenders | 9 |
| | | CA-859—Ray Anthony O. | DE-27042—Dick Haymes | |
| | | CO-38732—Herb Jeffries | NA-9111—The Ravens | |
| | | CR-60142—Harry Babbitt | VI-20-3697—Hugo Winterhalter O. | |

11) I DIDN'T SLIP. 12) SAM'S SONG. 13) SIMPLE MELODY. 14) IT ISN'T FAIR. 15) I CROSS MY FINGERS. 16) WANDERIN'. 17) GOODNIGHT IRENE. 18) BONAPARTE'S RETREAT. 19) LA VIE EN ROSE. 20) PIANO ROLL BLUES.

JOHNNY DESMOND



Brings You
4 Smash HITS
In A Row . . .

1

"C'est Si Bon"

Still Going Strong

2

"Picnic Song"

Summertime Sensation

3

"Pigalle"

New Big Hit

. . . And Now No. 4 The Most Sensational of Them All . . .

PICKED BY "THE CASH BOX" JULY 22 ISSUE AS THE

DISK OF THE WEEK

"JUST SAY I LOVE HER" (2:25)
"IF ANYBODY DOES, YOU DO" (2:20)

JOHNNY DESMOND
(MGM 10758)



JOHNNY DESMOND

● Tony Mottola's orchestration sets off the throbbing, pash vocal of Johnny Desmond as he steps into the balladeering duties on "Just Say I Love Her" and comes out covered with the plaudits of all who will hear him in the months

to come. Without a doubt, this powerful thrashing effort on the part of Johnny Desmond is the marriage of artist and song that this beautiful ballad has been waiting for. With "C'est Si Bon," "Pigalle" and "The Picnic Song" still in the big money Johnny Desmond appears to be supplying himself with his own heaviest singing competition as a result of the sure-fire smash hit that he has turned out on this side. This is the type of ballad that lasts and can be heard over and over again. The use of English and Italian adds further dash to the lyrics. Flip is also a ballad and airs the singer aided by a mixed chorus. Ops will see "Just Say I Love Her" set up a steady flow of coin. No juke box can afford to be without this disk. It's headed for the big time.

LISTEN to Johnny Desmond on the
BREAKFAST CLUB
ABC Network
Every Morning 8 to 9 A.M.

PRESS RELATIONS
MILTON KARLE, New York
PAUL MONTAGUE, Chicago
JERRY JOHNSON, Hollywood

EXCLUSIVELY ON MGM RECORDS

Please mention THE CASH BOX when answering ads—it proves you're a real coin machine man!

THE CASH BOX

Record Reviews

Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.

DISK OF THE WEEK

"DREAM A LITTLE DREAM OF ME" (3:19)
"I'M YOURS" (3:10)

CATHY MASTICE
(Admiral 1014)



CATHY MASTICE

● Not since the days of Axel Stordahl and Frank Sinatra have we heard an arrangement and musical background that allowed so much of the quality of a truly great voice to come shining through. Mitchell Ayres turns his orchestra into a musical frame and

the beautiful thrushing of Cathy Mastice steps right through to wallop the listener with a smash hit performance on a tune that has tremendous potential. "Dream A Little Dream Of Me" is a ballad set in quiet, moving Fox trot tempo that allows for full location scope of listening, singing and dancing pleasure. The song is the sort that sticks with you once you've heard it and this fetching rendition by newcomer Cathy Mastice is going to mean a solid flow of nickels for replay after replay by enchanted customers in every location on your route. "I'm Yours" follows the same Mitchell Ayres orking format. It's a standard ballad that has long been an American favorite. A disk like this is an op's dream—it can wear white on either side. Ops, what more can we say—this is a great record.

"WASTED WORDS" (2:38)
"I'M ALWAYS IN LOVE WITH SOMEONE" (2:38)

JERRY COOPER
(Abbey 15014)

● Backed by the orking of Lawrence "Piano Roll" Cook, singer Jerry Cooper moves into two honky tonk efforts sharing the stellar honors with Cook's piano stylizations. First circle has the horns doing a duet with Jerry Cooper in the manner now gaining in popularity. Bottom ring is a novelty complaint set in a low-toned vein with the piano roll banging in to give the engraving an added zest.

Irish tenor thrushing weaves in and around the novelty material with grand results. Flip is set in the style of the twenties with a modified Dixieland beat from Nook Shrier's ork and a vaudey, growling style of selling the wordage that never fails to hit the listener. Ops in the market for wax that is aimed at them will find this shellac hits the spot.

"I LOVE THE GUY" (2:30)
"LET'S MAKE LOVE" (2:35)

FRAN WARREN
(RCA Victor 20-3848)

● Top ballad is the female version of the tune that won the "Disk" award a few weeks back. Fran Warren's rendition is very cute and should snag an ample part of the ton of juke box silver that this ditty will coax into the machines. "Let's Make Love" is another ballad but this time is a slower tempo. Fran Warren's singing is uniformly excellent. Ops should place the chip's, "I Love The Guy," in every juke box.

"ROCKABYE THE BOOGIE" (3:00)
"BOOGIE WOOGIE WASHER WOMAN" (3:15)

RAY MCKINLEY ORK.
(RCA Victor 20-3849)

● Two hot boogie tunes get a masterful interpretation from Ray McKinley with the upper level a pure instrumental with the exception of a short spoken introduction by the maestro. Bottom is a jazz classic with a vocal by Ray McKinley and "Some Of The Boys." Both numbers move quickly and ops with spots that go for jazz sides will find these pulling heavily.

"WHEN MY DREAMBOAT COMES HOME" (3:06)

"NATIONAL EMBLEM MARCH" (2:35)

JIMMY SAUNDERS—RAY BLOCH ORCH.
(Signature 15277)

● "Dreamboat" is set in a rickey tickey, strawhat, vaudeville flavoring with Jimmy Saunders carrying the bulk of the warbling chores and the boys in the ork hollering out choruses in the background. The tune is an oldie favorite. Bottom side is an instrumental by the Ray Bloch ork. The "March" is a flag-waver that gets a swingy rendition on this version. Both slices merit the attention of juke box ops.

"EMMA LOU" (2:56)
"WHEN LOLA PLAYS THE PIANOLA" (2:35)

DANNY O'NEIL
(Oriole 101)

● "Emma Lou" is set in the old-fashioned, frankly corney idiom that is tops commercially. Danny O'Neil's

"CAN ANYONE EXPLAIN" (3:08)
"THE DEVIL SAT DOWN AND CRIED" (2:20)

SAVANNAH CHURCHILL
(Arco 1259)

● Here is one of those extreme rarities among records—a disk that can do equally as well in a "jazz and blues" spot or in a "pop" location. Ops will find that this waxing is a money-in-the-bank selection for any juke box on their route. "Can Anyone Explain" is going to be a smash hit and Savannah Churchill will capture her share of the loot with this excellent rendition. The reverse is a standard that gets an irresistible, clap-hands arrangement and send off by the thrush and her group. Ops—this one is a must.

"MARGIE" (2:43)
"LULLABY OF THE LEAVES" (2:40)

ERROLL GARNER
(Atlantic 672)

● The magic piano wizardry of Erroll Garner adds zip and polish to the old Eddie Cantor classic "Margie" on this re-release of sides recorded by the master of the keyboard. Coupling, "Lullaby Of The Leaves," is in a slower, dreamier tempo which should hold some appeal for Erroll Garner fans. Ops would do well to lend an ear to "Margie" and give it a play.

"DUBLIN ROSE" (2:35)
"STICKS AND STONES" (2:22)

DANNY O'NEIL
(Oriole 102)

● Top wax glows with the lilting Irish tenor of Danny O'Neil on a ditty that harks back to Erin. Song is a tear-jerker that should hit hard in the boxes, it's strong op material. Bottom is a novelty side take-off on a familiar childhood phrase. Nook Schrier's ork adds a dash of Dixieland sparkle to the festivities and the result is another tempting platter. Ops who take our advice will grab with this disk the first chance they get.

"MOTHER USED TO TELL ME" (2:43)

"ALIBI" (2:51)

KATHY MARCH
(Abbey 15015)

● Two novelty sides by thrush Kathy March look to skyrocket the chirp into the big time. First edge is the plaint of a girl whose mother never told her quite enough. Ditty airs very cute wordage and the delivery is polished. Bottom discloses the vocalist getting a brush-off from her boy friend and doing a follow-along duet with the brass. We look for great things from both ends of this etching with "Mother" and "Alibi" juke box naturals that should load in the loot.

"CHERRY STONES" (2:42)
"YOUR HEART AND MY HEART" (2:55)

VERA LYNN
(London 729)

● The beautiful voice of English chirp Vera Lynn blends with the deeper tones of boy singer Lee Lawrence on a novelty duet of the currently rising "Cherry Stones." A special bow goes to the orking of Bob Farnon, whose delicate arrangement sounds in spots like an old world music box. Flip is a ballad with Vera Lynn all alone on the thrushing and once again recording a grand performance. Ops would do well to get with this cookie and watch it touch off an avalanche of play in the juke boxes.

"YOU'RE NOT IN MY ARMS TONIGHT" (3:06)
"DEED I DO" (3:06)

BILL FARRELL
(MGM 10757)

● Sensational, young Bill Farrell steps into the spotlight once again to lend his deep, baritone pipes to the purring of the ballad featured on the first ring. On the companion wax Farrell moves into a faster pace as he knocks out an up-tempo version of the oldie standard "Deed I Do." The warbler's fans are such that every op will want to cover himself and his location with this Bill Farrell platter. Our nod goes to the bottom side and we add applause for the Russ Case backing.

"SOMEBODY ELSE IS GETTIN' IT" (2:51)

"YOU" (2:50)

JIMMY SAUNDERS
(Signature 15278)

● "Somebody Else Is Gettin' It" has all the earmarks of a big, big hit! The tune is a novelty set in a smart style. It is a corney, toe-tapper with the kind of homely appeal that guarantees replays. Jimmy Saunders vocalizing makes a good marriage with the lyric and the bouncy tune. "You" is a fair enough ballad. Our money is riding on the first face to break wide open and spell heavy profits for all ops who place the platter.

"REVOLUTION MARCH" (2:52)
"VILLAGE SQUARE" (2:44)

VICENTE GOMEZ
(MGM 10756)

● In an attempt to match the phenomenal success of "Third Man Theme," Vicente Gomez, one of the outstanding guitarists in the world, has recorded a guitar solo of the theme music of the movie "Crisis." Both sides of the record are completely out of the ordinary but the "Revolution March" seems to hold the most promise. Stringing has a Spanish flair and is wierd, gripping and arresting. This will either hit very hard or mean little for juke boxes. Ops who take our advice will listen very closely before making decisions about placement.

"ALL MY LOVE" (3:13)
"ROSES REMIND ME OF YOU" (2:34)

PATTI PAGE
(Mercury 5455)

● First ring is a ballad set in a bolero tempo and handled nicely by the Harry Geller Ork and the vibrant voice of Patti Page. The tune looks to be a hot contender for juke box honors in the coming months and this version will capture its share of the glory. Under whirling reveals another ballad, this time in conventional tempo, with Patti Page again doing the oral emoting. Ops will find this wax getting its share of spins in any and all locations.

"FRIENDLY STAR" (3:06)
"GET HAPPY" (2:46)

JUDY GARLAND
(MGM 30254)

● A couple of cute ditties from the flicker "Summer Stock" get a little special treatment on a new release by Judy Garland. First side is a ballad done in an echo of the touching and appealing manner that harks back to Judy's earlier records. "Get Happy" is a peppy number that urges emulation of the title suggestion. Both sides sound good to us and ops might listen in.

BEST BETS

In the opinion of The Cash Box music staff, records listed below, in addition to the "Disk" and "Sleeper" Of The Week, are those most likely to achieve popularity.

- ★ "CAN ANYONE EXPLAIN" Savannah Churchill Arco 1259
- ★ "SOMEBODY ELSE IS GETTIN' IT" Jimmy Saunders Signature 15278
- ★ "A BRAND NEW KIND OF LOVE" Lou Elliott Apollo 1167
- ★ "GOODNIGHT IRENE" Jo Stafford Capitol 1142
- ★ "MOTHER USED TO TELL ME" Kathy March Abbey 15015

ROUND THE WAX CIRCLE

NEW YORK:

Tin Pan Alley execs are talking about the way "Sometime" is starting to jump in the charts. The tune is getting a big play on the Jo Stafford platter and hot action is reported starting on the original version by the Mariners . . . Bill Farrell signed pianist Ed Ryan as his accompanist. Ed left the Ray Anthony band to take the job as he and Bill Farrell are



JO STAFFORD

boyhood chums—how's that for a double barreled success story? . . . Few folks know that singer Johnny Parker who's "Our Little Ranch House" sounded so good to us last week is the same Johnny Eager who hit so hard a couple of years back with "You, You, You Are The One" . . . Bob Arkin, popular Decca sales manager, eloped with model Liz Winters on July 21. They spent the week-end in Connecticut and will leave for their honeymoon on August 26 . . . Over at the George Evans' office all their money is tied up in cash as they add Connie Haines, Rose Murphy and Phil Brito to their long list of clients. That's quite a roster for any flackery . . . Elephant Boy Okun trumpets that his latest "Dream A Little Dream Of Me" looks like it will be one of the best ditties that he has ever handled. As a matter of fact, we think so too . . . You can mail your "get well" cards to Paul Brenner at the Beth Israel Hospital in New-

ark. Paul is suffering, and I ain't kiddin', from a slipped disc . . . Have you noticed the trend back to ballads? We find them a steadily growing percentage in the latest releases . . . A sight to behold were the Modernaires so excited they could hardly talk after seeing "Bidin' My Time" chosen as the "Sleeper Of The Week" in the last issue . . . Our own congrats to Hal Dickerson and his lovely wife, Paula . . . Mack Wolfson, prof. mngr. of Cavendish Music is hustlin' and bustlin' these ayems lining up additional recordings of "The Man In The Moon," recently issued by Ray Anthony . . . Art Morton, newest Capitol Recording artist, is taking in Manhattan after a tour of all Capitol distribs around the country . . . Benjamin and Weiss have a right to be so tickled about their latest composition "Can Anyone Explain." They've recorded it on Mercury in addition to collaborating on the very fine writing.

Chicago Vocalist Chris Columbo going great with Al Trace Ork and eagerly looking forward to release of his first disk on Al Greene's "National" label . . . Chick Kardale is all hepped up about "If You Were My Girl," which is, more or less, a natural statement for Chick . . . Eddie Hubbard, deejay on WIND, cut a ukelele lesson on Sharp label. It's the first ukelele lesson ever to be waxed is claim . . . Peggy Lee and hubby Dave Barbour into the Chicago Theatre, July 28. Dave's "El Mambo" clicking . . . Irv Green, Art Talmadge, and Morris Price, Mercury execs, listening to a brand new disk by Ted Goone and his Boone-Bones and thinking it sounds juke-hot . . . Maggie Whiting, whose "You're Mine, You" looks good, goes to the Capitol in N. Y. when she finishes her Chi engagement . . . Art Lund and Jimmy McPartland Ork moved to St. Paul from the Blue Note where Louis Armstrong is now grabbing the spotlight . . . Dinah Shore talking terms with the Chez . . . Watch Billy Eckstine's "My Destiny." Juke box ops in town say, "It's getting hot" . . . Howard Miller who writes "Record Spotlight" column in Chi's Herald-American, stated in his Wed., July 19, column, "Recording companies are growing more and more respectful of the coin-box operators as makers of hits and are producing sides aimed at being real nickel-grabbers" . . . Johnny (Desmo) Desmond plays host to songwriters on his "Tin Pan Alley of Television" show, Friday nights on ABC. Songwriters come here from all over the nation are warmly received by Desmo who sings many of their hits and introduces a brand new tune to the audience. Friday Jack Yellen guested and Desmo did a fine job on "Yiddishe Mama" . . . Lawrence We'k enjoyed a grand opening at his old stand, the Trianon . . . Dick Jurgens at the Aragon . . . Dick Contino and his accordion have the little gals sighin' at the Oriental . . . Vic Damone goes into the Chez, July 28. This will be Vic's first appearance there. National Guard almost ruined the deal . . . Art Kassel into La Martinique for a week and then Al Trace back again.

CHICAGO:

Los Angeles Capitol Records appears to have a fast comer in the initial pairing of Kay Starr and Tennessee Ernie on "Ain't Nobody's Business But My Own" . . . And speaking of Capitol and the title, seems to be everybody's business along row that the Sunset and Vine firm has finally decided to make it a little easier for the boys to hawk their wares, with a regular time now being set aside for new tunes to be heard, after many of the lads were moaning that they couldn't even get past the downstairs telephone girl to an upstairs secretary . . . Harry Bloom and Hank Fine of Mercury will be tossing a cocktail party for out-of-town disk jockeys (nice taking care of them for a change) on either August 3 or 4, depending on which date the boys can round up Frankie Laine, Patti Page, Kay Brown and the King Sisters all at the same place, the Mercury pressing plant on Robertson Blvd. . . . Patti follows Frankie into Ciro's on August 4 and she should hang on the SRO sign as he did on opening night, July 21, following his South American honeymoon . . . Patti's "All My Love" is doing fine, Harry tells us, and Vic Damone's "Tzena, Tzena, Tzena" is keeping the boys at the plant and in the stockroom in a sweat on these warm days . . . In the retail field, the jumpingest joint in town remains the Rosslyn Music Shop, where Gene and Lennie have added some more sales help and still are swamped . . . Heard two sides, "Is Your Rent Paid Up In Heaven" and "Tell Me, Tell Me" by a smooth new group, Paul Scott and the Mood Makers. We look for them to score heavily with this first release . . . Eddie Janis and the BMI staff are really hosting their visiting execs these days, with a luncheon set for July 27, at Mike Lyman's to introduce the Canadian Vee Pee, Harold Moon, to the trade press and the disk jockeys . . . Other VIP's on hand will be Bob Burton, BMI general manager and exec Bob Sauer from the New York office . . . Local openings of note include George Shearing and his quintet at the Oasis, Hadda Brooks at the Studio Club and Tony Martin at the Coconut Grove.



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This week's New Releases ... on RCA Victor

RELEASE # 50-31

POPULAR

MINDY CARSON with HUGO WINTERHALTER'S ORCHES-TRA and CHORUS

You're Not In My Arms Tonight
The Touch Of Your Lips
20-3878 (47-3878)

IRVING FIELDS' TRIO

Gypsy Festival
The Fox Hunt
20-3879 (47-3879)

Here come the
DANCE BANDS again!

VAUGHN MONROE

Why Fight The Feeling
The Beer That I Left On The Bar
20-3880 (47-3880)

THE FOUR TUNES

Do I Worry?
Say When
20-3881 (47-3881)

Here come the
DANCE BANDS again!

WAYNE KING

Waltz Of The Wind
Lonesome—That's All
20-3872 (47-3872)

COUNTRY

CHET ATKINS

Boogie Man Boogie
I Was Bitten By The Same Bug Twice
21-0367 (48-0367)

WESTERN

SONS OF THE PIONEERS

Old Man Atom
What This Country Needs
21-0368 (48-0368)

RHYTHM

JOHNNY MOORE'S THREE BLAZERS

Someday You'll Need Me
The Jumping Jack
22-0095 (50-0095)

POP - SPECIALTY

BERNIE WYTE

Roll Up The Carpet—Polka
Good Luck Polka
25-1168 (51-1168)

NOTE: All records in this panel are listed alphabetically by song title.



\$. . . indicates records which, according to actual sales, are recognized hits. The trade is urged to keep ample stocks of these records on hand, or to reorder promptly when current stocks begin to approach the "sold-out" stage.

7 . . . designates that record is one of RCA Victor's "Certain Seven"—among the leading numbers on the trade paper best selling retail sales charts. Obviously, sure things

WEEK OF JULY 29

BEWITCHED

20-3726 (47-3726)

Larry Green & The Honey Dreamers

BONAPARTE'S RETREAT

20-3766 (47-3766)

Gene Krupa & Orch.
21-0111 (48-0114)

Pee Wee King

COUNT EVERY STAR

20-3697 (47-3221)

Hugo Winterhalter

CUDDLE BUGGIN' BABY

21-0342 (47-0342)

Eddy Arnold

HOOP DEE DOO

20-3747 (47-3747)

Perry Como

I'M MOVIN' ON

21-0328 (48-0328)

Hank Snow

I THOUGHT SHE WAS A LOCAL

20-3828 (47-3828)

Sammy Kaye

I WANNA BE LOVED

20-3772 (47-3772)

Fontane Sisters

LA VIE EN ROSE

20-3819 (47-3819)

Tony Martin

20-3739 (47-3739)

Melachrino Strings

20-3889 (47-3889)

Ralph Flanagan

I CROSS MY FINGERS

20-3846 (47-3846)

Perry Como & Fontane Sisters

SAM'S SONG

20-3798 (47-3798)

Freddy Martin

VALENCIA

20-3755 (47-3755)

Tony Martin

The stars who make the hits
are on **RCA VICTOR Records**
RCA VICTOR DIVISION RADIO CORPORATION OF AMERICA, CAMDEN, NEW JERSEY

JAN FEB MAR The APRIL MAY JUNE Swings JULY AUG SEPT to OCT NOV DEC '45'

THE CASH BOX

Record Reviews

Only Records Considered Best Suited To The Requirements Of The Trade Are Reviewed On These Pages.

"TILL WE MEET AGAIN" (2:10)

"TAKE A LETTER MISS SMITH"
(3:12)

TONY MARTIN-FRAN WARREN
(RCA Victor 20-3874)

● Tony Martin and Fran Warren blend their considerable talents with the orking of Henry Rene on a long-time favorite ballad. The tune is assured of a ready made audience and this version will certainly gain favor. Bottom is a wordy novelty with little singing and a great deal of conversation between an amorous boss, Tony Martin, and his secretary, Fran Warren.

"MORE MAMBO JAMBO" (2:27)

"MAMBO DE CHATANOOGA"
(2:49)

PEREZ PRADO
(RCA Victor 20-3873)

● The band leader who helped ignite the biggest dance craze (and one of the hottest selling Spanish records) in recent years, offers ops a little more of the same on the lead circle of the latest Perez Prado release. On the under pressing the familiar "Chatanooga Shoe Shine Boy" receives a mambo interpretation that should delight the fans of the new dance. Once again this is special material for ops with this type of location.

"I'M BASHFUL" (2:42)

"TEASIN'" (2:52)

MARION MORGAN
(Decca 27121)

● The "gee whiz" top novelty with the cute lyric packs a great deal of zip in the wordage and the Marion Morgan thrashing. Tune is tremendously cute and is rising currently. The reverse is another novelty which has met with nice success and gets a good chirping from Marion Morgan and a nice ork backing from Le Roy Holmes. Ops will find this shellac a money maker.

"CAN'T WE TALK IT OVER" (2:42)

"I HAD A TALK WITH THE WIND
AND THE RAIN" (3:12)

FONTANE SISTERS
(RCA Victor 20-3871)

● "Can't We Talk It Over" is a slow moving ballad that receives a nice delivery from the Fontane Sisters and a good musical interpretation from the Hugo Winterhalter Ork. Turn-about ditty is set in the "Swamp Girl" style with a puzzling introduction and an odd format throughout. Ops might listen to the first ring.

"GOODNIGHT IRENE" (3:03)

"OUR VERY OWN" (3:10)

JO STAFFORD
(Capitol 1142)

● Jo Stafford comes up with a version of "Goodnight Irene" that has enough vocal sparkle and flopsy flavoring to provide more than adequate competition with all the other renditions now flooding the market. The second deck is a fair enough ballad but the top wax is the circle that will grab off the honors. Ops should make this one a must.

SLEEPER OF THE WEEK

"CRYING MYSELF TO SLEEP" (2:50)

"WHY FIGHT THE FEELING" (2:56)

ROSEMARY CLOONEY
(Columbia 38900)



ROSEMARY CLOONEY

● Two new ballads by Rosemary Clooney sound so wonderful to us that we find it hard to choose a best side. Percy Faith's musical framing for Rosemary Clooney has aided her in turning out more than one record that garnered its share of the spins in juke boxes. On "Crying" he demonstrates his unique ability to use a chorus al-

most as an instrument in highlighting a vocalist. The choral group croons under the chirping, comes up at moments to do the refrain and then submerges again as Rosemary Clooney's wonderful ability with phrasing makes every word crystal clear and each meaning separate and distinct. "Why Fight The Feeling" is from the forthcoming motion picture "Let's Dance." The tune is one that looks to pull a lot of silver into the juke boxes and the magic of the Rosemary Clooney purring is going to be one of the hottest versions out. Ops who have listened closely to this shellac won't bother making distinction between sides—they'll just grab title strips for both rings, a bushel full of platters and start the tunes on their way.

"SAD EYES" (2:39)

"FLOWER OF MY DREAMS" (2:45)

NORO MORALES
(MGM 10742)

● Noro Morales turns out a couple of instrumental sides in muracha and rumba tempo featuring his own fine fingering on the piano. "Sad Eyes" is the muracha melody while the reverse, "Flower Of My Dreams," is in the fast rumba time. Ops with spots that plunk in the moolah for this type of music should listen.

"I'VE FORGOTTEN YOU" (2:50)

"NO OTHER LOVE" (2:37)

TOMMY DORSEY
(RCA Victor 20-3869)

● The spooning of Johnny Amoroso weaves throughout the patter on the top ballad as the chorus handles the refrain in the background and Tommy Dorsey does a quiet, nicely played job with the melody. Over airs another mellow, sweet ballad. Ops should make a place in their juke boxes for these polished performances by both Johnny Amoroso and Tommy Dorsey. "I've Forgotten You" sounds like a comer.

"A BRAND NEW KIND OF LOVE"
(2:32)

"I'LL CLOSE MY EYES" (2:58)

LOU ELLIOTT
(Apollo 1167)

● Upper shellac is a torchy ballad sung convincingly by girl singer Lou Elliott. The chirp uses Jerry Jerome's orking to good advantage to turn in a fine interpretation with a sound beat and gripping melody. Bottom is a standard oldie ballad. Lou Elliott's rendition is once again in the sultry mood with some first class pulsating piping. Ops would do well to listen very closely to the first face and then start placing the side as fast as they can make the rounds.

"COME BACK SWEET PAPA" (2:27)

"DIXIELAND SHUFFLE" (3:08)

BOB CROSBY
(Coral 60226)

● The flow of Dixieland jazz sides from the Bob Crosby organization continues unabated here on two ditties set in that pattern. Top is a slightly modified instrumental in this category and the bottom follows along in shuffle rhythm. Ops who have the stops along their music route that get onto this kind of material will find good listening here.

"DADDY'S LITTLE BOY" (2:35)

"RED APPLE CHEEKS" (2:40)

DICK TODD
(Rainbow 40055)

● While Dick Todd does the deep voiced crooning, Eddie "Piano" Miller handles the orking and Jerry Packer's chorus adds to the melodic movement on the top side's switcheroo on the sex of "Daddy's Little Girl." Bottom is a lively, houncey, novelty bit on a healthy young gal about to marry the apple of her eye. Ops will do well to give this wax some attention.

"ALL MY LOVE" (3:13)

"GOODNIGHT IRENE" (2:55)

DENNIS DAY
(RCA Victor 20-3870)

● We look for Dennis Day to cull more coinage in the juke boxes with his rendition of the bolero timed love song, "All My Love" than with his good version of fast-rising "Goodnight Irene." Leadoff ballad gets a rich treatment from the Charles Dant Ork and Chorus receiving a Spanish inflection that sets the mood and a grand vocal from Dennis Day. Flip side is in the accepted folksy pattern and will also pull in the nickels for ops. Give both sides a listen and then decide.

"IT'S LOVE" (2:35)

"DON'T EVER LEAVE" (2:55)

TONI ARDEN
(Columbia 38905)

● "It's Love" is set in a waltz tempo with an extremely feeling bit of sopranoing by the click chirp, Toni Arden and the great orking of Percy Faith. Turnabout discloses a tender ballad purred in Italian and English by the versatile thrush. Both tunes are naturals for the locations that load in the loot for love songs. Ops will want to give these sides attention.

"ME AND MY IMAGINATION"
(2:18)

"I'M PLAYING WITH FIRE" (2:37)

DOROTHY COLLINS
(MGM 10753)

● Dorothy Collins cuts her first shellac for MGM and turns in an impressive performance on a coupling of songs with a ready-made audience. "Imagination" is already launched on its way as a big ballad success and the reverse is an Irving Berlin ballad oldie. The pep which Dorothy Collins puts into her voice on the upper layer is enough to make us give this edge the nod. Ops will want to listen to this disk.

"YOU WONDERFUL YOU" (2:25)

"FRANCIE" (2:33)

ART LUND
(MGM 10750)

● Two new musicals, the cinema's "Summer Stock" and the theatre's "Peep Show" are the sounding boards for "You Wonderful You" and "Francie" in that order. Art Lund's piping sets both sides off in wonderful fashion. Both rings are ballads but the under circle moves the melody up a few bars into a swiny fox trot pace that rates a hand from us as the best of the two sides. Ops will want to use "Francie" once they hear Art Lund sing it.

"GOODNIGHT IRENE" (2:47)

"KEWPIE DOLL" (2:10)

CLIFF STEWARD
(Coral 60266)

● Cliff Steward and the San Francisco Boys with Ray Staunton at the piano give "Irene" a rickey ticky tavern treatment with the boys and girls joining in the crooning as everybody sings. "Kewpie Doll" shows more honky tonking in the singing and playing with vaudeville-seasoned interspersed comments. Ops will find that this is the sort of a platter that the juke box crowd really bangs away on.

"THE DIXIELAND BAND" (2:56)

"BETWEEN THE DEVIL AND THE
DEEP BLUE SEA" (3:06)

BOB CROSBY ORCH.
(Coral 60224)

● Bob Crosby's Dixieland band grabs onto this standard Dixie platter. Bob Crosby himself handles the vocal chores and the result will please fans of this sort of jazz. Turnaround whirling discloses an instrumental version of an established jazz classic getting a swiny treatment here. Ops with these spots might lend an ear.

THE CASH BOX



Listings below indicate preference with disk jockey radio audiences, compiled from reports furnished by leading disk jockeys throughout the nation, for the week ending July 22.

Al Jarvis

KLAC—Hollywood, Calif.

- 1. MY DESTINY (Billy Eckstine)
2. BEWITCHED (Gordon Jenkins)
3. SENTIMENTAL ME (Ames Bros.)
4. I WANNA BE LOVED (Andrews Sisters)
5. TZENA TZENA TZENA (Gordon Jenkins)
6. LA VIE EN ROSE (Tony Martin)
7. CLOUDY MORNING (Fran Warren)
8. I LOVE THAT GIRL (Vic Damone)
9. PHANTOM STAGECOACH (Vaughn Monroe)
10. MISSISSIPPI (Kay Starr)

Scott Douglass

KFMB—San Diego, Calif.

- 1. BEWITCHED (Larry Green)
2. I WANNA BE LOVED (Andrews Sisters)
3. SAM'S SONG (Bing and Gary Crosby)
4. SIMPLE MELODY (Bing and Gary Crosby)
5. MY FOOLISH HEART (Gordon Jenkins)
6. TZENA TZENA TZENA (Mitch Miller)
7. MISSISSIPPI (Kay Starr)
8. IF I WERE YOU BABY (Frankie Laine-Patti Paige)
9. VALENCIA (Tony Martin)
10. I DON'T CARE IF THE SUN (Tony Martin)

Ray Perkins

KFEL—Denver, Colo.

- 1. SAM'S SONG (Bing and Gary Crosby)
2. COUNT EVERY STAR (Hugo Winterhalter)
3. SENTIMENTAL ME (Ames Bros.)
4. MONA LISA (Art Lund)
5. BEWITCHED (Doris Day)
6. I WANNA BE LOVED (Andrew Sisters)
7. MY FOOLISH HEART (Mindy Carson)
8. OLD PIANO ROLL BLUES (Cantor-Kaye-Kirk)
9. ROSES (Sammy Kaye)
10. THIRD MAN THEME (Anton Karas)

Pat Martin

KHQ—Spokane, Washington

- 1. CLOUDY MORNING (Fran Warren)
2. I WANNA BE LOVED (Andrews Sisters)
3. MONA LISA (Dennis Day)
4. RED HOT MAMA (Georgia Gibbs)
5. LA VIE EN ROSE (Tony Martin)
6. PIGALLE (Johnny Desmond)
7. PHANTOM STAGECOACH (Vaughn Monroe)
8. RAIN (Gene Williams)
9. BEWITCHED (Gordon Jenkins)
10. LOVE LIKE OURS (Lisa Kirk)

Bud Wendell

WJMO—Cleveland, Ohio

- 1. MONA LISA (King Cole)
2. DOWN THE LANE (Russ Morgan)
3. TZENA TZENA TZENA (Gordon Jenkins)
4. GOODNIGHT IRENE (Gordon Jenkins)
5. THE MAMBO (Perez Prado)
6. VAGABOND SHOES (Vic Damone)
7. MY DESTINY (Billy Eckstine)
8. MY FOOLISH HEART (Billy Eckstine)
9. I'M BASHFUL (Mindy Carson)
10. TENDERLY (Lynn Hope)

Bob Story

WNOR—Norfolk, Virginia

- 1. GOODNIGHT IRENE (Gordon Jenkins)
2. MONA LISA (Nat Cole)
3. TZENA TZENA TZENA (Gordon Jenkins)
4. SIMPLE MELODY (Bing and Gary Crosby)
5. I WANNA BE LOVED (Buddy Clark)
6. PICNIC SONG (Carmen Cavallero)
7. VAGABOND SHOES (Vic Damone)
8. JUST FRIENDS (Sarah Vaughan)
9. I DIDN'T SLIP (Doris Day)
10. TZENA TZENA TZENA (Vic Damone)

David Walshak

KCTI—Gonzales, Texas

- 1. MONA LISA (Nat Cole)
2. BEWITCHED (Mel Torme)
3. SENTIMENTAL ME (Ames Brothers)
4. ROSES (Dick Haymes)
5. TZENA TZENA TZENA (Gordon Jenkins)
6. COUNT EVERY STAR (Ray Anthony)
7. OUR VERY OWN (Charlie Spivak)
8. I WANNA BE LOVED (Andrews Sisters)
9. LA VIE EN ROSE (Paul Weston)
10. VAGABOND SHOES (Vic Damone)

Dick Coleman

WCBM—Baltimore, Maryland

- 1. MONA LISA (Nat Cole)
2. ARE YOU LONESOME TONIGHT (Blue Barron)
3. SENTIMENTAL ME (Ames Brothers)
4. I CROSS MY FINGERS (Perry Como)
5. COUNT EVERY STAR (Hugo Winterhalter)
6. OUR LOVE STORY (Danny Scholl)
7. GIVE A BROKEN HEART A CHANCE TO CRY (Chuck Foster)
8. MY FOOLISH HEART (Gordon Jenkins)
9. NO OTHER LOVE (Jo Stafford)
10. I'M BASHFUL (Mindy Carson)

Dave Miller

WPAT—Paterson, N. J.

- 1. OUR LADY OF FATIMA (Kenny Roberts)
2. OLD MAN ATOM (Ozie Waters)
3. GOODNIGHT IRENE (Gordon Jenkins-The Weavers)
4. SO TALL A TREE (Texas Jim Robertson)
5. IF YOU ONLY KNEW (Lee Morse)
6. SHE'S NO WOMAN FOR ME (Eddie Gronet)
7. THE HEART ON THE OLD OAK TREE (Jerry Cooper)
8. I'M MOVING ON (Hank Snow)
9. THROW YOUR LOVE MY WAY (Ernest Tubb)
10. WHY DON'T YOU LOVE ME (Hank Williams)

Larry Gentile

WJBK—Detroit, Mich.

- 1. MY FOOLISH HEART (Mindy Carson)
2. GIVE ME A KISS FOR TOMORROW (Frankie Laine)
3. NO GREATER LOVE (Bob Eberly)
4. BONAPARTE'S RETREAT (Kay Starr)
5. VAGABOND SHOES (Vic Damone)
6. MONA LISA (Charlie Spivak)
7. I WANNA BE LOVED (Andrews Sisters)
8. TZENA TZENA TZENA (Mitch Miller)
9. GOODNIGHT IRENE (Gordon Jenkins)
10. MAMBO JUMBO (Freddy Martin)

Ed Penney

WFGM—Fitchburg, Mass.

- 1. GOODNIGHT IRENE (Gordon Jenkins)
2. TZENA TZENA TZENA (Ralph Flanagan)
3. MONA LISA (Nat Cole)
4. BONAPARTE'S RETREAT (Gene Krupa)
5. I'M IN LOVE WITH THE MOTHER (Robert Q. Lewis)
6. VAGABOND SHOES (Vic Damone)
7. I CROSS MY FINGERS (Percy Faith)
8. I WANNA BE LOVED (Billy Eckstine)
9. SENTIMENTAL ME (Ames Bros.)
10. NOLA (Les Paul)

Ira Cook

KMPC & KECA—Hollywood, Calif.

- 1. TZENA TZENA TZENA (Gordon Jenkins)
2. I CROSS MY FINGER (Perry Como)
3. LA VIE EN ROSE (Tony Martin)
4. PIGALLE (Johnny Desmond)
5. I LOVE THE GUY (Fran Warren)
6. MONA LISA (King Cole)
7. PICNIC SONG (Carmen Cavallero)
8. COTTON CANDY (Dinah Shore)
9. VIOLINS FROM NOWHERE (Vaughn Monroe)
10. I DIDN'T SLIP (Bing Crosby)

Pete Ebbecke

WDAS—Philadelphia, Pa.

- 1. MONA LISA (King Cole)
2. I WANNA BE LOVED (Andrews Sisters)
3. I DON'T CARE IF THE SUN DON'T SHINE (Patti Paige)
4. VAGABOND SHOES (Vic Damone)
5. SIMPLE MELODY (Jo Stafford)
6. HOOP DEE DOO (Perry Como)
7. MY FOOLISH HEART (Gordon Jenkins)
8. TZENA TZENA TZENA (Mitch Miller)
9. GOODNIGHT IRENE (Gordon Jenkins)
10. SAM'S SONG (Joe Carr)

Don Larkin

WAAT—Newark, N. J.

- 1. I'M MOVING ON (Hank Snow)
2. WHY DON'T YOU LOVE ME (Hank Williams)
3. THROW YOUR LOVE MY WAY (Ernest Tubb)
4. GONE FISHIN' (Texas Jim Robertson)
5. THEY USED TO CALL HER MARY (Gene Marvey)
6. MISSISSIPPI (Red Foley)
7. THE LAST STRAW (Elton Britt)
8. I THOUGHT SHE WAS A LOCAL (Shorty Warren)
9. COTTON CANDY AND A TOY BALLOON (Allen & Britt)
10. OUR LADY OF FATIMA (Red Foley)

Garry Stevens

WGY—Schenectady, N. Y.

- 1. I WANNA BE LOVED (Fontaine Sisters)
2. COUNT EVERY STAR (Ray Anthony)
3. MONA LISA (King Cole)
4. MY FOOLISH HEART (Billy Eckstine)
5. SOMETIME (Jo Stafford)
6. SENTIMENTAL ME (Ray Anthony)
7. LA VIE EN ROSE (Tony Martin)
8. BUFFALO BILLY (Roberta Quinlan)
9. THIRD MAN THEME (Guy Lombardo)
10. LOVE LIKE OURS (Lisa Kirk)

Al Ross

WBAL—Baltimore, Md.

- 1. GOODNIGHT IRENE (Gordon Jenkins)
2. OUR VERY OWN (Charlie Spivak)
3. TZENA TZENA TZENA (Gordon Jenkins)
4. I'M BASHFUL (Mindy Carson)
5. STARS ARE THE WINDOWS (Ames Bros.)
6. MY FOOLISH HEART (Mindy Carson)
7. SOMETIME (Jo Stafford)
8. MONA LISA (King Cole)
9. SIMPLE MELODY (G. Crosby-B. Crosby)
10. SUSAN, NANCY (Lenny Herman)

LORRY RAIN

Vocal with Cliff Parman's Orchestra



backed by 'ANNA FROM HAVANA'

753 78 RPM 75¢ plus tax

30178 45 RPM 75¢ plus tax

LONDON RECORDS

JUKE BOX BIZ GIRDS FOR BIG PLAY BOOM

Many Already Switching to Spots Nearer Large Industrial Plants. Foresee 45 RPM Disks as Big Factor When Rationing Here. 45's Light in Weight, Longer Lasting, Require Less Storage Space, Give Fine Tone, Save Trucks, Tires, Gas, Etc. Orders for New Phonos at All Time Peak. Foresee Biggest Play Boom as Industrial Force Increases and Military Camps Become Loaded.

The juke box business, from coast to coast, is girding for one of the biggest play booms it has ever enjoyed, as more and more labor enters into industrial plants, and the first military drafts point to more loaded camps for the future.

Many ops report that they are switching machines about to be nearer to industrial locations. General belief thruout the industry is that music will once again get big attention from the war materials' workers.

At the same time there is much operator interest in the 45 RPM platters. The Decca announcement that they would produce 45's helped stimulate this big interest.

Such Decca stars as Bing Crosby, Dick Haymes, Andrews Sisters, Guy Lombardo, and many others who cut for Decca, are standard material for the nation's juke boxes.

Most important, of course, is the fact that the 45's may solve many of the problems which juke box ops encountered during War II.

The 45's are light weight, give fine tone, don't take much storage space, are less costly for shipment, and cut down on excessive use of trucks, tires, gas, and much other rationed materials which ops had to contend with during War II and which they may again have to face within some few months to come.

The new phonos, because they can be converted over to 45 RPM play, are now enjoying biggest demand since the war. Ops are ordering the new phonos in quantity. Many plan to use them with 45's.

In addition, orders for late used model phonos, are also at top peak. The supply is very short everywhere in the country. Canada, since phono imports were allowed beginning July 1, has been taking whatever it can obtain. Canadians have been loading up in expectation that plants here will be cut down on manufacture of new units.

Mexico has also been ordering ahead, as have Cuba, South and Central America, so that the domestic market is gradually being stripped of any of the later model used phonos, and prices are starting to skyrocket as these become more scarce.

Ops believe that there will be plenty of records on hand this time. Many plan to make

arrangements far in advance for regularly scheduled deliveries, they state, so that they won't run into the same situation which existed during the last war period.

Most important factor is that the larger industrial plants, everywhere in the country, are starting to hire labor in large numbers. This is bound to boom play in all locations near to these plants.

These factory workers, according to ops, are among the best juke box customers. They have always given juke boxes big play action. It is believed they will continue to do so. Especially since many of the large plants are located where no TV sets interfere with juke box play.

Also important is the fact ops are in position to step up play by offering more and bigger selection of disks than ever before, satisfying all tastes.

The new phonos now being manufactured are reported to be far overordered and, it is generally believed, factories will be backlogged some months to come.

The manufacturers state that they are working at top speed to fill as many of the orders as they possibly can. So far most of these plants have not as yet been approached for war materials production. "But," as one factory head stated, "We may be called on anyway to go back into war materials effort."

Ops located near the large military camps are already setting machines in nearby locations. Tho most are ahead of time in this move they feel that they can afford to lose for the time being until camps become loaded as draft steps up.

The ops claim that best play they enjoyed during last wartime period was around camps. They won't be caught without these spots this time, they state.

Juke box ops also expect to be called upon as they were during World War II for placement of patriotic disks in machines. Campaign which featured "Any Bonds Today" was acclaimed by Secretary Henry Morgenthau during last war. He stated that juke boxes had much to do with stimulating sales of war bonds because of constant play of this and other patriotic numbers.

As yet no songs have appeared which ops

can use in same regard. But, they feel that these will soon be forthcoming. As per usual, juke boxes will be first to use and exploit such tunes for general benefit of all concerned.

Many ops who feature wired music state that they are increasing spots. Some report having been called in by smaller industrial plants, which formerly didn't feature music, to install speakers and get music set to go on 24 hours basis if necessary.

Single channel music will be most popular. Double channel music studios will probably remain as is with little increase in spots. Juke boxes are most outstanding because of portability, and fact they can be switched around into all types of spots, as new factories are created and new locations go up.

Meantime record biz is sure to come in for big share of the profits as music steps up and play wears 'em white faster.

Most interesting are the tests now being conducted with 45 RPM disks. Results may prove very important to record manufacturers. This may switch much pressing over to these smaller platters. Standards on 45's are most in demand by ops but must feature big names. These will last and bring in more coin, especially should disk production be sliced, and ops are forced to work with whatever they can obtain.

Coverage of juke box ops is now going forward at a faster clip. Distributors are making closer contacts. And arranging for better deliveries while, at the same time, closing deals to deliver platters at regular intervals.

The big play boom is already starting. Roadmen covering juke box field claim that this boom is only just getting under way.

Ops expect that it will increase as more and more labor gets into essential production while allocation of materials cuts down other work.

Whatever will come about in next few months, juke box ops are more or less better prepared this time, and are working along more intelligent and logical lines to get themselves set for any rationing programs which may come about, while seeking out the spots where they believe that play action will be greatest.

THE CASH BOX
Jazz 'n Blues Reviews

★ **AWARD O' THE WEEK** ★

"LET'S DO IT" (2:34)

"SHE'S GONE" (2:26)

STICK Mc GHEE
(Atlantic 912)



STICK Mc GHEE

● A hot vocal and an impelling beat pull you into the grip of this sizzling "jazz 'n blues" rhythm tune by Stick Mc Ghee and his group. "Let's Do It" bears no resemblance to the well-known "pop" standard with the same name. It is music suited both in tempo and lyrics for

ops with these spots. Stick Mc Ghee's rocking rhythm and appealing chanting turn the ditty into a toe-tapper that will prove irresistible on location and chalk up a score of replay after replay for ops. Flip, "She's Gone" is a jump boogie trickily and cleverly handled with Stick Mc Ghee's oral delivery being followed by another male voice that heckles along on the patter to give it a double kick. Once again the impelling quality that guarantees attention in the juke boxes is all present and accounted for. Stick Mc Ghee is by no means a new name to music ops who have been in the business a while but we think that they will agree after the very first listen that this is one of the hottest juke box waxings he has ever turned out. Ops—run, don't walk, to your nearest distrib.

"GRANDMA'S BOOGIE" (3:00)
"EVIL DADDY BLUES" (2:39)

HATTIE NOEL
(MGM 10752)

● Couplings offered here by piano playing and thrashing artist Hattie Noel are set in the rock and roll brand of boogie on the first side and blues on the bottom deck. Hattie is in good voice on both ends and doesn't spare the horses in putting her material across with a solid thump. "Evil Daddy" is mighty low-down and contains the stuff that pulls coin. Ops should definitely listen in.

"PLAYBOY BLUES" (2:31)
"CRYIN' AND SINGIN' THE BLUES"
(2:37)

ROY MILTON
(Specialty 366)

● Roy Milton's efforts on the "Playboy Blues" edge ring much harder with us than its plattermate as the talented singer and musician shouts through a blues boogie in very good style and surrounds himself with his own find instrumentalizing. Flip is a slow paced blues disclosing Roy Milton on additional vocalizing. Ops would do well to get with the top deck.

"FREIGHT TRAIN BOOGIE" (2:21)
"GOOD TIMES BLUES" (2:19)

JOHNNY OTIS ORCH.
(Regent 1021)

● The currently clicking ork of Johnny Otis takes on the top circle as an instrumental boogie that sounds to us like it has the possibilities of showing nice returns in the boxes. Johnny Otis handles the ditty with faster than "Freight Train" speed that will set the fans hopping when they hear it. Reverse airs Redd Lyte in a low-down blues crooning. Ops who hear this one will grab it.

"ANSWER TO BLUES AFTER
HOURS" (3:18)

"LOUELLA BROWN" (3:20)

PEE WEE CRAYTON
(Modern 20-736)

● First ring, a sequel to the smash "Blues After Hours," is a guitar instrumental solo by Pee Wee Crayton with an orking background and set in the slow-drag idiom. Pee Wee Crayton's stringing is as good as ever. "Louella Brown" is a blues ballad that finds Pee Wee about to leave Chicago for L.A. 'cause things ain't breaking right with his baby. Ops who hear both ends will make their choice based on location preference for chirping or instrumentals.

"FINE, FINE BABY" (2:25)
"HAVE YOU EVER WATCHED LOVE
DIE" (2:28)

MABEL SCOTT
(King 4386)

● "Fine, Fine Baby" is a rhythm ballad paced by well written chatter and a shouting vocal by Mabel Scott. For our money this chick waxes along with the best of 'em. The thrush's strong delivery sells her material. Turnover is a blues ballad that moves slowly around the plaintive patter. Ops should listen to Mabel Scott purring the upper shellac.

"CRAZY BONE RAG" (2:15)
"ST. LOUIS TICKLE" (2:27)

JOHN MADDOX
(Dot 1005)

● John Maddox turns his talented fingers to the honkey tonk keyboard piano antics as he takes two solos with rhythm accompaniment. Clicking in the back adds a little gimmick interest twist to the effort and the playing throughout is first rate. Ops will like the sound of the slices, particularly on the "Rag." Ops will want to listen closely.

"IT'S A GREAT, GREAT PLEASURE"
(2:26)

"I'M GOING TO LIVE FOR TODAY"
(2:35)

BOBBY MARSHALL
(Abbey 3018)

● Bobby Marshall lends his explosive pipes to the jumping blues shouting that has made him one of the top "jazz 'n blues" artists in the country on both layers of this cookie. Top biscuit is spiced by the alternate choruses of Bobby Marshall and the hot jazz horns of the Ray Parker Ork. Turnabout continues in the same frantic pace. Ops will definitely want to grab a pail full of these platters and plunk 'em around their route.

"YOU GOT TO LOVE ME BABY"
(2:45)

"FEED ME BABY" (2:35)

BROWNIE Mc GHEE
(Savoy 760)

● Backed by the "X-Rays" Brownie Mc Ghee puts down his guitar and goes into the warbling end of the business with a blues ballad vocal that comes through very strong. Brownie Mc Ghee's piping is compelling listening and will set well with the fans. Reverse is highlighted by another chirping and the fast piano work of the group. Ops might lend an ear to both and are sure to go for the top.

**RCA Victor Distrib.
Corp. Purchases
Bickford Brothers
In Buffalo And
Rochester**

Earl Hart Named Mgr.

CAMDEN, N. J.—In a joint statement, Paul Wolk, president of Bickford Brothers, wholesale distributors in the Buffalo and Rochester areas, and H. M. Winters, director of RCA Victor's Distribution Department, announced that arrangements have been made effective August 1, whereby the RCA Victor Distributing Corporation will acquire the physical properties of Bickford Brothers Company.

Winters disclosed that the RCA Victor Distributing Corporation, wholly owned RCA subsidiary, would take over the operation of both the former Bickford branches.

Bickford Brothers Company have been in operation in the City of Buffalo since 1939, and they have operated in the City of Rochester since 1938.

The RCA Victor Distributing Corporation, with headquarters in Chicago, has branches in Detroit and Kansas City also.

Walter M. Norton, president of RCA Victor Distributing Corporation, revealed that Earle Hart has been appointed general manager of the new Buffalo-Rochester branches. Operations would continue in the present locations and present employees of Bickford Brothers Company would be employed. Hart has considerable experience with the distributing firm, having served in all of its branches.

**Promotes Own Record
To Music Operators**



LOS ANGELES, CALIF.—Julie Mitchum, sister of the famed movie star, Robert Mitchum, making a reputation of her own as a singer with her first platter "A Simple Life Of Luxury" on the Luxury label, selling the disk to juke box ops over the Leuehagen counter on Pico Blvd.



best sellers



- ★ **JOHNNY LONG**
15051 HELLO
SHORTY'S GOT TO GO
- ★ **RUBY WRIGHT**
15053 SAM, THE ACCORDION MAN
THE OBJECT OF MY
AFFECTION
- ★ **FRIELING SISTERS**
15057 OUR LADY OF FATIMA
THE STORY OF OUR LADY OF
FATIMA
(Narration by Nelson King)



- ★ **MOON MULLICAN**
830 I'LL SAIL MY SHIP ALONE
MOON'S TUNE
868 YOU DON'T HAVE TO BE A BABY
TO CRY
SOUTHERN HOSPITALITY
886 MONA LISA
GOODNIGHT IRENE
- ★ **HANK PENNY**
869 WHAM! BAM! THANK YOU
MA'AM
JERSEY BOUNCE
- ★ **HAWKSHAW HAWKINS**
876 YESTERDAY'S KISSES
THAT'S ALL SHE WROTE
- ★ **COWBOY COPAS**
870 THE POSTMAN JUST PASSES
ME BY
THE ROAD OF BROKEN HEARTS
885 STEPPIN' OUT
MY TRUE CONFESSION
- ★ **GRANDPA JONES**
867 FIVE-STRING BANJO BOOGIE
UNCLE EPH'S GOT THE COON



- ★ **TINY BRADSHAW**
4357 WELL OH WELL
I HATE YOU
4376 BOODIE GREEN
AFTER YOU'VE GONE
- ★ **WYNONIE HARRIS**
4378 GOOD MORNING JUDGE
STORMY NIGHT BLUES
- ★ **IVORY JOE HUNTER**
4382 CHANGING BLUES
I HAVE NO REASON TO
COMPLAIN
- ★ **LUCKY MILLINDER**
4379 LET IT ROLL AGAIN
MY LITTLE BABY
- ★ **BULL MOOSE JACKSON**
4373 SOMETIMES I WONDER
TIME ALONE WILL TELL
- ★ **WILD BILL MOORE**
4383 HEY SPO-DEE-O-DEE
BALANCING WITH BILL

ROY BROWN
at his best
HARD LUCK BLUES
NEW REBECCA
DE LUXE 3304

KING
Records

Abbey Records Adds 2 Pressing Plants

NEW YORK—Pete Doraine, Abbey Records, this city, reports that distributors have been placing so many orders for large quantities of his recent releases that production from his pressing plants find it difficult to keep up with the demand. Doraine states that his firm has added two new pressing plants with a guarantee of 300,000 records per month.

It is hoped, he states, that these added facilities will supply enough records to take care of his distributors' demands.

FABULOUS!



AL HIBBLER

his greatest yet...

"DANNY BOY"

hear it now

ATLANTIC Record No. 911

HOT

in HARLEM on CHICAGO'S South Side in NEW ORLEANS

The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators In New York City's Harlem Area; Chicago's South Side, and New Orleans.

Money Makers Like These ★ Keep Dealers Pleased!

★ Rhythm In The Barnyard— Pt. I & Pt. II JOE LIGGINS Specialty 368	★ Playboy Blues Cryin' & Singin' The Blues ROY MILTON Specialty 366
★ Pink Champagne JOE LIGGINS Specialty 355	★ Where There Is No Love Junior Jives ROY MILTON Specialty 358

Specialty records

8508 Sunset Blvd. Hollywood

- | | | |
|--|--|---|
| 1 WELL, OH WELL
Tiny Bradshaw
(King 4357) | I WANNA BE LOVED
Dinah Washington
(Mercury 8181) | MONA LISA
King Cole
(Capitol 1010) |
| 2 PINK CHAMPAGNE
Joe Liggins
(Specialty 355) | MONA LISA
King Cole
(Capitol 1010) | GROWING OLD
Smiley Lewis
(Imperial) |
| 3 I NEED YOU SO
Ivory Joe Hunter
(MGM 10663) | MY FOOLISH HEART
Billy Eckstine
(MGM 10623)
Gene Ammons
(Chess 1425) | HIDE AWAY BLUES
Fats Domino
(Imperial) |
| 4 DANNY BOY
Al Hibbler
(Atlantic 911) | WELL, OH WELL
Tiny Bradshaw
(King 4357) | I AIN'T GONNA LET YOU IN
Annie Laurie
(Regal 3273) |
| 5 I WANNA BE LOVED
Dinah Washington
(Mercury 8181) | PINK CHAMPAGNE
Joe Liggins
(Specialty 355) | PINK CHAMPAGNE
Joe Liggins
(Specialty 355) |
| 6 CUPID'S BOOGIE
Little Esther
(Savoy 750) | EVERY DAY I HAVE THE BLUES
Lowell Fulson
(Swingtime 196) | I WANNA BE LOVED
Dinah Washington
(Mercury 8181) |
| 7 EVERY DAY I HAVE THE BLUES
Lowell Fulson
(Swingtime 196) | CUPID'S BOOGIE
Little Esther
(Savoy 750) | CUPID'S BOOGIE
Little Esther
(Savoy 750) |
| 8 MONA LISA
King Cole
(Capitol 1010) | I'LL NEVER BE FREE
Annie Laurie
(Regal 3258) | EVERY DAY I HAVE THE BLUES
Lowell Fulson
(Swingtime 196) |
| 9 MY FOOLISH HEART
Gene Ammons
(Chess 1425) | DANNY BOY
Al Hibbler
(Atlantic 911) | GOLD AIN'T EVERYTHING
Gene Gilbeau
(RCA Victor 22-0070) |
| 10 I'LL NEVER BE FREE
Annie Laurie
(Regal 3258) | BESS'S BOOGIE
Bobby Smith
(Apollo 799) | LEAVING ON THE MID-NIGHT TRAIN
Helen Marina
(Decca 48159) |

IT'S ALL IN THE POINT



The new PERMO-made POINTS of Osmium Alloy are the result of 20 years of progressive development—which has made possible the practical combination of prolonged tone quality of both needles and records.

PERMO POINT
LONG LIFE COIN PHONOGRAPH NEEDLES

PERMO, Incorporated
6415 N. Ravenswood Avenue
CHICAGO 26, ILLINOIS

HOT

in DETROIT in LOS ANGELES in OTHER CITIES

The Top Ten Tunes Netting Heaviest Play, Compiled From Reports Submitted Weekly To The Cash Box, By Leading Music Operators in Detroit, Los Angeles and Other Cities Listed.

- 1 **PINK CHAMPAGNE**
Joe Liggins
(Specialty 355)

- 2 **CUPID'S BOOGIE**
Little Esther
(Savoy 750)

- 3 **WELL, OH WELL**
Tiny Bradshaw
(King 4357)

- 4 **I NEED YOU SO**
Ivory Joe Hunter
(MGM 10663)

- 5 **HARD LUCK BLUES**
Roy Brown
(DeLuxe 3304)

- 6 **EVERY DAY I HAVE THE BLUES**
Lowell Fulson
(Swingtime 196)

- 7 **MONA LISA**
King Cole
(Capitol 1010)

- 8 **I WANNA BE LOVED**
Dinah Washington
(Mercury 8181)

- 9 **MISTRUSTIN' BLUES**
Little Esther
(Savoy)

- 10 **CRY, CRY BABY**
Johnny Otis
(Regent)

- WELL, OH WELL**
Tiny Bradshaw
(King 4357)

- I WANNA BE LOVED**
Dinah Washington
(Mercury 8181)

- HARD LUCK BLUES**
Roy Brown
(DeLuxe 3304)

- TWO YEARS OF TORTURE**
Percy Mayfield
(Recorded in Hollywood)

- PINK CHAMPAGNE**
Joe Liggins
(Specialty 355)

- EVERY DAY I HAVE THE BLUES**
Lowell Fulson
(Swingtime 196)

- STACK O' LEE**
Archibald
(Imperial)

- I NEED YOU SO**
Ivory Joe Hunter
(MGM 10663)

- REPENTANCE BLUES**
Charles Brown
(Aladdin)

- HAPPY PAYDAY**
Little Willie Littlefield
(Modern 754)

- SAN FRANCISCO, CAL.
1. I Wanna Be Loved (Dinah Washington)
 2. I'll Never Be Free (Annie Laurie)
 3. Hard Luck Blues (Roy Brown)
 4. Good Morning Judge (Wynonie Harris)
 5. Mona Lisa (King Cole)
 6. Blue Shadows (Lowell Fulson)
 7. Adam Bit The Apple (Joe Turner)
 8. 1950 Blues (Tampa Red)
 9. Every Day I Have The Blues (Lowell Fulson)
 10. Danny Boy (Al Hibbler)
-
- LAWTON, OKLA.
1. Mona Lisa (King Cole)
 2. Hard Luck Blues (Roy Brown)
 3. Every Day I Have The Blues (Lowell Fulson)
 4. Cupid's Boogie (Little Esther)
 5. Pink Champagne (Joe Liggins)
 6. Well, Oh Well (Tiny Bradshaw)
 7. My Foolish Heart (Billy Eckstine)
 8. It Isn't Fair (Dinah Washington)
 9. I Wanna Be Loved (Dinah Washington)
 10. I Ain't Gonna Let You In (Paul Gayten)
-
- CLEVELAND, OHIO
1. Cupid's Boogie (Little Esther)
 2. Mistrustin' Blues (Johnny Otis)
 3. Blues Nocturne (Johnny Otis)
 4. Oklahoma Blues (Ellis Slow Walsh)
 5. Mona Lisa (King Cole)
 6. Danny Boy (Al Hibbler)
 7. I Wanna Be Loved (Dinah Washington)
 8. I'll Never Be Free (Annie Laurie)
 9. Pink Champagne (Joe Liggins)
 10. Well, Oh Well (Tiny Bradshaw)
-
- BIRMINGHAM, ALA.
1. Man's Brand Boogie (Billy Wright)
 2. Blue Sunday Morning (Paupers)
 3. Let It Be (Gene Ammons)
 4. Come Back Baby (Charles Brown)
 5. Cupid's Boogie (Little Esther)
 6. Birmingham Bounce (Amos Milburn)
 7. Danny Boy (Al Hibbler)
 8. I Wanna Be Loved (Dinah Washington)
 9. Flying Saucers (Mello-Tones)
 10. Helpless (Mel Walker)
-
- ATLANTA, GA.
1. Pink Champagne (Joe Liggins)
 2. Cupid's Boogie (Little Esther)
 3. I Love You My Darling (Joe Fritz)
 4. Let Me Dream (Ivory Joe Hunter)
 5. Cry, Cry, Baby (Ed Wiley)
 6. Gonna Look Like a Monkey (Smokey Hogg)
 7. Rollin' Stone (Muddy Waters)
 8. Danny Boy (Danny Cobb)
 9. Every Day I Have The Blues (Lowell Fulson)
 10. Repentance Blues (Charles Brown)

HOT across the Nation!

- ★ **EARL BOSTIC**
Serenade
King 4369

- ★ **ARNETT COBB**
Go, Red, Go
Apollo 778

- ★ **JOE THOMAS**
Wham-A-Lam
King 4339

- ★ **THE RAVENS**
Count Every Star
National 9111

- ★ **DINAH WASHINGTON**
I Wanna Be Loved
Mercury 8181
(Listed Alphabetically)

For available dates
UNIVERSAL ATTRACTIONS
347 Madison Ave. New York

Jazz In The Making



NEW YORK—Eddie Condon (right), world famous Dixieland guitarist-maestro, pointing out an interesting music angle to Jack Berch (seated at the piano). Berch conducts a coast-to-coast radio show. Freddy Krell (left), disk jockey from Saginaw, Michigan, gives an ear to the conversation.

Condon is currently creating a stir in jazz circles with his Decca recording of "Dill Pickles."

Admiral Seeks New Name

NEW YORK—Due to the confusion caused in the trade by the name Admiral Records and Admiral Corporation (radio and television manufacturers), the nation's disk jockeys have been invited to help Admiral Records, Inc., select a new name.

A combination Admiral Television Radio and Phonograph console will go to the disk jockey suggesting the name that will replace the Admiral Records, Inc., label. The contest ends on August 31.

GREAT NAMES

MAKE A GREAT RECORDING

ALEC WILDER'S

ADAPTATION AND LYRIC FROM

TCHAIKOVSKY'S

"ROMANCE IN F MINOR"

and

ANNE SHELTON'S

RECORDING OF

"I CALL YOUR NAME"

ON LONDON RECORDS

LONDON RECORDS

JUKE BOX REGIONAL RECORD REPORT

The Ten Top Records-City by City

AUGUST 5, 1950

New York, N. Y.

1. MONA LISA (King Cole)
2. I WANNA BE LOVED (Andrews Sisters)
3. TZENA, TZENA, TZENA (Gordon Jenkins)
4. BEWITCHED (Bill Snyder)
5. ROSES (Sammy Kaye)
6. SENTIMENTAL ME (Russ Morgan)
7. GOODNIGHT IRENE (Gordon Jenkins)
8. SAM'S SONG (Bing & Gary Crosby)
9. LA VIE EN ROSE (Tony Martin)
10. MY FOOLISH HEART (Billy Eckstine)

Chicago, Ill.

1. I WANNA BE LOVED (Andrews Sisters)
2. TZENA, TZENA, TZENA (Vic Damone)
3. MONA LISA (King Cole)
4. COUNT EVERY STAR (Hugo Winterhalter)
5. HOOP DEE DOO (Perry Como)
6. BEWITCHED (Bill Snyder)
7. SAM'S SONG (Bing & Gary Crosby)
8. SENTIMENTAL ME (Russ Morgan)
9. GOODNIGHT IRENE (Gordon Jenkins)
10. MY FOOLISH HEART (Billy Eckstine)

Los Angeles, Calif.

1. SAM'S SONG (Bing & Gary Crosby)
2. MONA LISA (King Cole)
3. I WANNA BE LOVED (Andrews Sisters)
4. TZENA, TZENA, TZENA (Vic Damone)
5. BEWITCHED (Gordon Jenkins)
6. SENTIMENTAL ME (Ames Bros.)
7. COUNT EVERY STAR (Dick Haymes)
8. LA VIE EN ROSE (Tony Martin)
9. MY FOOLISH HEART (Billy Eckstine)
10. GOODNIGHT IRENE (Gordon Jenkins)

Newark, N. J.

1. MONA LISA (King Cole)
2. I WANNA BE LOVED (Andrews Sisters)
3. BEWITCHED (Gordon Jenkins)
4. TZENA, TZENA, TZENA (Gordon Jenkins)
5. SAM'S SONG (Bing & Gary Crosby)
6. LA VIE EN ROSE (Victor Young)
7. GOODNIGHT IRENE (Gordon Jenkins)
8. SENTIMENTAL ME (Russ Morgan)
9. MY FOOLISH HEART (Billy Eckstine)
10. OLD PIANO ROLL BLUES (Lawrence Cook)

Reno, Nevada

1. MONA LISA (King Cole)
2. I WANNA BE LOVED (Andrews Sisters)
3. HOOP DEE DOO (Perry Como)
4. TZENA, TZENA, TZENA (Gordon Jenkins)
5. ROSES (Sammy Kaye)
6. SENTIMENTAL ME (Russ Morgan)
7. MY FOOLISH HEART (Billy Eckstine)
8. OLD PIANO ROLL BLUES (Lawrence Cook)
9. BEWITCHED (Gordon Jenkins)
10. LA VIE EN ROSE (Victor Young)

Indianapolis, Ind.

1. MONA LISA (King Cole)
2. I WANNA BE LOVED (Andrews Sisters)
3. BEWITCHED (Bill Snyder)
4. MY FOOLISH HEART (Billy Eckstine)
5. TZENA, TZENA, TZENA (Gordon Jenkins)
6. GOODNIGHT IRENE (Gordon Jenkins)
7. SENTIMENTAL ME (Russ Morgan)
8. ROSES (Sammy Kaye)
9. IT ISN'T FAIR (Sammy Kaye)
10. THIRD MAN THEME (Anton Karas)

St. Paul, Minn.

1. MONA LISA (King Cole)
2. I WANNA BE LOVED (Andrews Sisters)
3. BEWITCHED (Gordon Jenkins)
4. STARS AND STRIPES FOREVER (Frankie Laine)
5. IT ISN'T FAIR (Sammy Kaye)
6. HOOP DEE DOO (Perry Como)
7. ROSES (Sammy Kaye)
8. SENTIMENTAL ME (Russ Morgan)
9. COUNT EVERY STAR (Hugo Winterhalter)
10. THIRD MAN THEME (Anton Karas)

Toledo, Ohio

1. MONA LISA (King Cole)
2. SENTIMENTAL ME (Russ Morgan)
3. I WANNA BE LOVED (Andrews Sisters)
4. BEWITCHED (Gordon Jenkins)
5. COUNT EVERY STAR (Hugo Winterhalter)
6. BONAPARTE'S RETREAT (Kay Starr)
7. TZENA, TZENA, TZENA (Gordon Jenkins)
8. GOODNIGHT IRENE (Gordon Jenkins)
9. MY FOOLISH HEART (Billy Eckstine)
10. ROSES (Sammy Kaye)

Detroit, Mich.

1. MISSISSIPPI (Bill Darnell)
2. COUNT EVERY STAR (Herb Jeffries)
3. I WANNA BE LOVED (Andrews Sisters)
4. PEACH TREE STREET (Sinatra-Clooney)
5. GONE FINSHIN (Bill Darnell)
6. GOODNIGHT IRENE (Gordon Jenkins)
7. AMERICAN BEAUTY ROSE (Frank Sinatra)
8. TZENA, TZENA, TZENA (Mitch Miller)
9. CAN ANYONE EXPLAIN (Ames Brothers)
10. SENTIMENTAL ME (Ames Brothers)

Cambridge, Mass.

1. SAM'S SONG (Gary Crosby & Friend)
2. SOMETIME (Ink Spots)
3. GOODNIGHT IRENE (Gordon Jenkins)
4. OUR VERY OWN (Sara Vaughan)
5. GIVE A BROKEN HEART (Lee Sherrin)
6. TZENA, TZENA, TZENA (Gordon Jenkins)
7. PICNIC SONG (Johnny Desmond)
8. I CROSS MY FINGERS (Vic Shoen)
9. I'M IN LOVE WITH THE MOTHER (Robert Q. Lewis)
10. LA VIE EN ROSE (Louis Armstrong)

Tampa, Fla.

1. BONAPARTE'S RETREAT (Kay Starr)
2. A KISS FOR TOMORROW (Frankie Laine)
3. I DON'T CARE IF THE SUN (Patti Page)
4. MONA LISA (King Cole)
5. ROSES (Roy Anthony)
6. IT ISN'T FAIR (Sammy Kaye)
7. SENTIMENTAL ME (Ames Bros.)
8. C'EST SI BON (Louis Armstrong)
9. I WANNA BE LOVED (Andrews Sisters)
10. TZENA, TZENA, TZENA (Gordon Jenkins)

Monroe, La.

1. I WANNA BE LOVED (Andrews Sisters)
2. MONA LISA (King Cole)
3. BONAPARTE'S RETREAT (Kay Starr)
4. BEWITCHED (Gordon Jenkins)
5. NOLA (Les Paul)
6. IT ISN'T FAIR (Sammy Kaye)
7. MY FOOLISH HEART (Mindy Carson)
8. HAPPY FEET (Dean Martin)
9. MISSISSIPPI (Red Foley)
10. SIMPLE MELODY (Bing & Gary Crosby)

Shoals, Ind.

1. MONA LISA (King Cole)
2. BEWITCHED (Gordon Jenkins)
3. THE THIRD MAN THEME (Guy Lombardo)
4. I WANNA BE LOVED (Andrews Sisters)
5. HOOP DEE DOO (Perry Como)
6. SENTIMENTAL ME (Ames Bros.)
7. MY FOOLISH HEART (Gordon Jenkins)
8. COUNT EVERY STAR (Ray Anthony)
9. TZENA, TZENA, TZENA (Gordon Jenkins)
10. GOODNIGHT IRENE (Gordon Jenkins)

Savannah, Ga.

1. SENTIMENTAL ME (Russ Morgan)
2. MONA LISA (King Cole)
3. I WANNA BE LOVED (Andrews Sisters)
4. BEWITCHED (Gordon Jenkins)
5. COUNT EVERY STAR (Hugo Winterhalter)
6. GOODNIGHT IRENE (Gordon Jenkins)
7. MY FOOLISH HEART (Gordon Jenkins)
8. ROSES (Sammy Kaye)
9. I DON'T CARE IF THE SUN DON'T SHINE (Patti Page)
10. STARS AND STRIPES FOREVER (Frankie Laine)

Fayetteville, Ark.

1. SIMPLE MELODY (Gary and Bing Crosby)
2. MONA LISA (King Cole)
3. BONAPARTE'S RETREAT (Kay Starr)
4. THIRD MAN THEME (Hugo Winterhalter)
5. I WANNA BE LOVED (Billy Eckstine)
6. MY FOOLISH HEART (Billy Eckstine)
7. BEWITCHED (Doris Day)
8. SENTIMENTAL ME (Ames Bros.)
9. HOOP DEE DOO (Russ Morgan)
10. TZENA, TZENA, TZENA (Ralph Flanagan)

Baltimore, Maryland

1. GOODNIGHT IRENE (Gordon Jenkins)
2. ARE YOU LONESOME TONIGHT (Blue Barron)
3. I WANNA BE LOVED (Andrews Sisters)
4. SENTIMENTAL ME (Ames Bros.)
5. AT SUNDOWN (Frank Petty)
6. THIRD MAN THEME (Anton Karas)
7. MONA LISA (Art Lund)
8. SIMPLE MELODY (Bing & Gary Crosby)
9. MY FOOLISH HEART (Billy Eckstine)
10. PIANO ROLL BLUES (Lawrence Cook)

Jacksonville, Fla.

1. BEWITCHED (Gordon Jenkins)
2. THIRD MAN THEME (Guy Lombardo)
3. MY FOOLISH HEART (Billy Eckstine)
4. I WANNA BE LOVED (Andrews Sisters)
5. IT ISN'T FAIR (Bill Farrell)
6. AT SUNDOWN (Frank Petty)
7. SENTIMENTAL ME (Ames Brothers)
8. HOOP DEE DOO (Perry Como)
9. MONA LISA (Art Lund)
10. RAIN (Frank Petty)

Toronto, Canada

1. ROSES (Sammy Kaye)
2. YOU HOLD THE REINS (Phil Brito)
3. LA VIE EN ROSE (Melachirino Strings)
4. SAY WHEN (Zee And Jim)
5. SAM'S SONG (Melodeans)
6. DREAM RANCH (Syncopators)
7. DADDY'S LITTLE GIRL (Dick Todd)
8. SUNDAY IN TORONTO (Ozzie Williams)
9. BEWITCHED (Bill Snyder)
10. DOWN THE LANE (Modernaires)

Brodhead, Wis.

1. MONA LISA (King Cole)
2. I WANNA BE LOVED (Andrews Sisters)
3. ROSES (Sammy Kaye)
4. BEWITCHED (Gordon Jenkins)
5. I LOVE YOU BECAUSE (Jan Garber)
6. SAM'S SONG (Bing & Gary Crosby)
7. SIMPLE MELODY (Dinah Shore)
8. HOOP DEE DOO (Doris Day)
9. AMERICAN BEAUTY ROSE (Eddy Howard)
10. I DON'T CARE IF THE SUN (Patti Page)

Jackson, Miss.

1. I WANNA BE LOVED (Andrews Sisters)
2. MY FOOLISH HEART (Billy Eckstine)
3. IT ISN'T FAIR (Sammy Kaye)
4. BEWITCHED (Bill Snyder)
5. I'LL NEVER BE FREE (Annie Laurie)
6. COUNT EVERY STAR (Ravens)
7. HOOP DEE DOO (Perry Como)
8. PICNIC SONG (Johnny Desmond)
9. I'D'VE BAKED A CAKE (Al Trace)
10. THIRD MAN THEME (Freddie Martin)

Topeka, Kansas

1. MONA LISA (King Cole)
2. I WANNA BE LOVED (Andrews Sisters)
3. I DIDN'T SLIP (Doris Day)
4. THE PICNIC SONG (Johnny Desmond)
5. THIRD MAN THEME (Anton Karas)
6. ROSES (Sammy Kaye)
7. MY FOOLISH HEART (Billy Eckstine)
8. IT ISN'T FAIR (Sammy Kaye)
9. SIMPLE MELODY (Jo Stafford)
10. SAM'S SONG (Victor Young)

Lawton, Oklahoma

1. MONA LISA (King Cole)
2. I WANNA BE LOVED (Fontane Sisters)
3. IT ISN'T FAIR (Sammy Kaye)
4. HOOP DEE DOO (Kay Starr)
5. THIRD MAN THEME (Victor Young)
6. SENTIMENTAL ME (Russ Morgan)
7. MY FOOLISH HEART (Mindy Carson)
8. BEWITCHED (Doris Day)
9. PIANO ROLL BLUES (Lawrence Cook)
10. MISSISSIPPI (Kay Starr)

Boston, Mass.

1. COUNT EVERY STAR (Dick Haymes)
2. BEWITCHED (Bill Snyder)
3. HOOP DEE DOO (Perry Como)
4. MISSISSIPPI (Bill Darnell)
5. I ONLY SAW HIM ONCE (Rosemary Clooney)
6. WANDERIN' (Robert Merrill)
7. STARS AND STRIPES FOREVER (Ralph Flanagan)
8. MILES STANDISH (Tony Pastor)
9. THIRD MAN THEME (Anton Karas)
10. ROSES (Gene Autry)

Birmingham, Ala.

1. TILL WE MEET AGAIN (Ray Bloch)
2. BEWITCHED (Bill Snyder)
3. GOODNIGHT IRENE (Gordon Jenkins)
4. MISSISSIPPI (Bill Darnell)
5. THIRD MAN THEME (Owen Bradley)
6. MONA LISA (King Cole)
7. TZENA, TZENA, TZENA (Gordon Jenkins)
8. BLUE SKIRT WALTZ (Glenn Davis)
9. CONEY ISLAND WASHBOARD (Freddie Hall)
10. SOMETIME (Jo Stafford)

THE CASH BOX

Disk Jockeys' REGIONAL RECORD REPORTS

Listings below indicate preference with disk jockey radio audiences, compiled from reports furnished by leading disk jockeys throughout the nation, for the week ending July 29.

Stephen Paul

WLEE—Richmond, Virginia

1. MONA LISA (Nat Cole)
2. BEWITCHED (Doris Day)
3. MY FOOLISH HEART (Billy Eckstine)
4. GOODNIGHT IRENE (Gordon Jenkins)
5. I CRY MY HEART OUT (Four Jacks)
6. PAPER MY WALLS (Patti Page)
7. TZENA, TZENA, TZENA (Mitch Miller)
8. TEASIN' (Kay Brown)
9. BOULEVARD OF BROKEN DREAMS (Tony Bennett)
10. LET'S MAKE LOVE (Fran Warren)

Frank White

KMYR—Denver, Colorado

1. PLAY A SIMPLE MELODY (Gary and Bing Crosby)
2. TZENA, TZENA, TZENA (Gordon Jenkins)
3. MAPLE LEAF RAG (Frankie Carle)
4. I'M BASHFUL (Mindy Carson)
5. FIDGETY FEET (Sextette From Hunger)
6. CHOOON' GUM (Dean Martin)
7. MONA LISA (Harry James)
8. I DON'T CARE IF THE SUN DON'T SHINE (Patti Page)
9. TZIN TZUN TZAN (Tex Beneke)
10. OLD PIANO ROLL BLUES (Beatrice Kay)

Art Pallan

WWSW—Pittsburgh, Pa.

1. I CROSS MY FINGERS (Percy Faith)
2. MONA LISA (Nat Cole)
3. WAITING (Lee Kelton)
4. I WANNA BE LOVED (Andrews Sisters)
5. SIMPLE MELODY (Gary and Bing Crosby)
6. VAGABOND SHOES (Vic Damone)
7. TZENA, TZENA, TZENA (Mitch Miller)
8. EL MAMBO (Perez Prado)
9. BEWITCHED (Gordon Jenkins)
10. MY DESTINY (Billy Eckstine)

Rex Dale

WCKY—Cincinnati, Ohio

1. SIMPLE MELODY (Bing and Gary Crosby)
2. GOODNIGHT IRENE (Gordon Jenkins)
3. MONA LISA (Nat Cole)
4. LADY OF FATIMA (Red Foley)
5. TZENA, TZENA, TZENA (Gordon Jenkins)
6. I DIDN'T KNOW WHAT TIME IT WAS (Fontaine Sisters)
7. I'M BASHFUL (Mindy Carson)
8. AT SUNDOWN (Frank Patty Trio)
9. I WANNA BE LOVED (Billy Eckstine)
10. I DIDN'T SLIP (Doris Day)

Lee Morris

WSB—Atlanta, Ga.

1. TZENA, TZENA, TZENA (Gordon Jenkins)
2. WHEN WE'RE DANCING (Fran Warren)
3. GOODNIGHT IRENE (Gordon Jenkins)
4. ON THE MALL (Buddy Williams)
5. MY HEART ISN'T IN IT (Eddy Howard)
6. MAY I TAKE TWO GIANT STEPS (Eileen Barton)
7. MY FOOLISH HEART (Gordon Jenkins)
8. PLAY A SIMPLE MELODY (Bing & Gary Crosby)
9. SAM'S SONG (Joe "Fingers" Carr)
10. LA VIE EN ROSE (Victor Young)

Joe Ryan

WALL—Middletown, N. Y.

1. VIOLINS FROM NOWHERE (Todd Manners)
2. PEDDLER'S SERENADE (Johnny Corvo)
3. IF YOU WERE MY GIRL (Perry Como)
4. GOODNIGHT IRENE (Gordon Jenkins)
5. MONA LISA (Charlie Spivak)
6. ROLY-O-ROLLING (Kitty Carlisle)
7. GONE FISHIN' (Johnny Guarneri)
8. OUR VERY OWN (Vaughn Monroe)
9. FALMINGO (Tony Martin)
10. BEWITCHED (David Rose)

Arty Kay

WKLX—Lexington, Kentucky

1. BONAPARTE'S RETREAT (Kay Starr)
2. MONA LISA (King Cole)
3. SENTIMENTAL ME (Ames Bros.)
4. I WANNA BE LOVED (Perry Como)
5. HOOP DEE DOO (Perry Como)
6. CUPID'S BOOGIE (Little Esther)
7. I NEED YOU SO (Ivory Joe Hunter)
8. THIRD MAN THEME (Anton Karas)
9. TZENA, TZENA, TZENA (Gordon Jenkins)
10. GOODNIGHT IRENE (Gordon Jenkins)

Bill Apple

KRSC—Seattle, Wash.

1. LA VIE EN ROSE (Tony Martin)
2. PHANTOM STAGECOACH (Vaughn Monroe)
3. SIMPLE MELODY (Georgia Gibbs)
4. CLOUDY MORNING (Fran Warren)
5. TZENA, TZENA, TZENA (Gordon Jenkins)
6. RAIN (Gene Williams)
7. I WANNA BE LOVED (Andrews Sisters)
8. LOVE LIKE OURS (Lisa Kirk)
9. PICNIC SONG (Johnny Desmond)
10. MONA LISA (Dennis Day)

Jackson Lowe

WWDC—Washington, D. C.

1. MONA LISA (King Cole)
2. I WANNA BE LOVED (Dinah Washington)
3. COUNT EVERY STAR (The Ravens)
4. CUPID'S BOOGIE (Little Esther)
5. LET ME DREAM (Ivory Joe Hunter)
6. MY FOOLISH HEART (Gene Ammons)
7. I WONDER WHEN (Orioles)
8. WELL, OH WELL (Tiny Bradshaw)
9. PINK CHAMPAGNE (Joe Liggins)
10. I'LL REMEMBER APRIL (George Searing)

Sandy Jackson

KOWH—Omaha, Nebr.

1. I WANNA BE LOVED (Tony Bennett)
2. SIMPLE MELODY (Bing & Gary Crosby)
3. I LOVE YOU BECAUSE (Jan Garber)
4. TZENA, TZENA, TZENA (Mitch Miller)
5. GOODNIGHT IRENE (Frank Sinatra)
6. SENTIMENTAL ME (Ames Bros.)
7. ARE YOU LONESOME TONIGHT (Blue Barron)
8. STARS ARE THE WINDOWS (Marineers)
9. ROSES (Sammy Kaye)
10. IT ISN'T FAIR (Sammy Kaye)

Sherm Feller

WCOP—Boston, Mass.

1. CAN ANYONE EXPLAIN (Ames Bros.)
2. I'M IN LOVE WITH THE MOTHER (Robert Q. Lewis)
3. GOODNIGHT IRENE (Gordon Jenkins)
4. TZENA, TZENA, TZENA (Mitch Miller)
5. TIME AND TIME AGAIN (Dave Rose)
6. VAGABOND SHOES (Vic Damone)
7. I DIDN'T SLIP (Lisa Kirk)
8. MY DESTINY (Hugo Winterhalter)
9. PIGALLE (Johnny Desmond)
10. THE LONESOMEST WHISTLE (Ray McKinley)

Hal Tate

WAIT—Chicago, Ill.

1. MONA LISA (King Cole)
2. SAM'S SONG (Bing & Gary Crosby)
3. CAN ANYONE EXPLAIN (Ames Bros.)
4. PLAY A SIMPLE MELODY (Bing & Gary Crosby)
5. I NEVER HAD A WORRY (Dinah Shore)
6. BEWITCHED (Bill Snyder)
7. STARS ARE THE WINDOWS OF HEAVEN (Fran Allison)
8. AMERICAN BEAUTY ROSE (Eddy Howard)
9. TELL HER YOU LOVE HER (Jack Haskell-Connie Russell)
10. JUST SAY I LOVE HER (Johnny Desmond)

Maurice Hart

KFWB—Hollywood, Cal.

1. CLOUDY MORNING (Fran Warren)
2. LAUGH, CLOWN, LAUGH (Artie Wayne)
3. I WANNA BE LOVED (Andrews Sisters)
4. LA VIE EN ROSE (Tony Martin)
5. SAM'S SONG (Bing & Gary Crosby)
6. LOVE LIKE OURS (Lisa Kirk)
7. PHANTOM STAGECOACH (Vaughn Monroe)
8. TZENA, TZENA, TZENA (Gordon Jenkins)
9. MONA LISA (Dennis Day)
10. RAIN (Gene Williams)

Bill Wright

WGSN—Birmingham, Ala.

1. MONA LISA (Nat Cole)
2. I WANNA BE LOVED (Fontaine Sisters)
3. I DIDN'T SLIP (Doris Day)
4. GOODNIGHT IRENE (Frank Sinatra)
5. BIRMINGHAM BOUNCE (Art Lund)
6. MY DESTINY (Hugo Winterhalter)
7. GIANNINA MIA (Ralph Flanagan)
8. LITTLE JOHNNY CHICADEE (Rosemary Clooney)
9. IF YOU WERE ONLY MINE (Buddy Clark)
10. WANDERIN' (Sammy Kaye)

Bob Earle

KSO—Des Moines, Iowa

1. HOOP DEE DOO (Kary Starr)
2. THIRD MAN THEME (Guy Lombardo)
3. TZENA, TZENA, TZENA (Gordon Jenkins)
4. AMERICAN BEAUTY ROSE (Eddy Howard)
5. I DIDN'T SLIP (Doris Day)
6. IT ISN'T FAIR (Sammy Kaye)
7. I STILL GET A THRILL (Tony Martin)
8. BUFFALO BILLY (Evelyn Knight)
9. GONE FISHIN' (Arthur Godfrey)
10. MONA LISA (King Cole Trio)

Johnny Clarke

WBAB—Atlantic City

1. A SIMPLE MELODY (Gary and Bing Crosby)
2. C'EST SI BON (Danny Kaye)
3. IT ISN'T FAIR (Bill Farrell)
4. GOODNIGHT IRENE (Gordon Jenkins)
5. THE RED WE WANT (Delaware County String Band)
6. AMERICAN BEAUTY ROSE (Frank Sinatra)
7. ON THE MALL (Buddy Williams)
8. MAY I TAKE TWO GIANT STEPS (Eileen Barton)
9. ELEVATION (Elliot Lawrence)
10. PINK CHAMPAGNE (Ralph Flanagan)

RCA Victor 45 RPM Pop Records Upped To 49¢ For Ops

Increase Brings Price To That Of All Other Diskeries

CAMDEN, N. J.—RCA Victor announced a price boost this past week on its 45 RPM pop records, bringing the price to ops from 39c to 49c. This 10c increase will bring the 45 RPM into the same price category as the 78 RPM Records.

Price increase is not due to present conditions, RCA Victor officials stated, but from the high cost of materials it has had to contend with over the past year, which left them very little margin of profit.

The 49c price now places the RCA

Victor 45 RPM record in the same price category as other firms, including Capitol, London and M-G-M, which have maintained this price from the beginning. Decca, who announced its entry into the 45 RPM pop field a few weeks ago, hasn't announced any price for their disks, but it's expected they will sell for the same 49c.

TONIGHT

TONI ARDEN
with Percy Faith Orch. & Chor.
Columbia

RUSS CASE ORCHESTRA
with Ray Charles Vocal
M-G-M

TONY MARTIN
with Henri Rene Orchestra
RCA Victor
and more coming

MILLER MUSIC CORPORATION

A-RAZZ-A-MA-TAZZ

Kay Brown Mercury

Jimmy Durante MGM

Georgia Gibbs Coral

Margaret Whiting Capitol

J. J. ROBBINS & SONS, Inc.
1619 Broadway N. Y. C.

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Co-Ed Record No. 5050

"SAID GI JOE WITH A SOUTH KOREAN"

(A Sailor Boy and a U. S. Marine)

on the flip

THE SEABOARD, THE SOUTHERN AND THE A.C.I.

by

Norris the Troubadour and the Little Blue Chips

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58 MARKET STREET NEWARK, N. J.

Standard Songs are MONEY MAKERS!

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Recorded by

TONY MARTIN Mercury

FRANK SINATRA Columbia

LARRY GREEN RCA Victor

Pub. by: HARMS, INC.

MUSIC PUBLISHERS HOLDING CORP.

NEW YORK, N. Y.

JUBILEE RECORD Hits

FOR BANG-UP SALES!

"OLD MAN ATOM"

by BOB HILL

Jubilee # 4005

"I'M SENDING MY TEARS IN A BUCKET"

b/w "HOT DOGS & ROSES"

by CALIFORNIA AL VICTOR

Jubilee # 4001

Going Strong

THE ORIOLES

"EVERYTHING THEY SAID CAME TRUE"

Jubilee # 5028

JUBILEE RECORD CO., Inc.

315 W. 47th St., N. Y., N. Y.

Summer Disk Biz Booms As Good Material Ups Buying

NEW YORK—Decca Records, contrary to the usual hot weather doldrums suffered by diskers during the dog days, reports that they are currently pressing at one of the fastest paces in their post-war history as the labels versions of "Sam's Song" and "Simple Melody" by Bing and Gary Crosby, "Tzena, Tzena, Tzena" and "Goodnight Irene" by Gordon Jenkins and Louis Armstrong's "La Vie En Rose" commence to bust wide open as hits that may well rival "Chattanooga Shoe Shine Boy". The Andrews Sisters' "I Wanna Be Loved" is already one of their all-time greats.

Gary Crosby's disk debut is one of the phenomenas in recording history considering that it is the first professional work that the young singer has ever done. Young Mr. Crosby looks to be a strong contender for stellar honors in the vocalizing world.

The tremendous reception for the Louis Armstrong rendition of "La Vie En Rose" has proved to be a surprise even to the executives at Decca. The French ballad was so far afield from what the public usually associates with Armstrong that it was originally felt the biscuit would have

value only as a collector's item to Louis' many fans. The enthusiasm which greeted the release has gone far beyond these modest expectations.

"Goodnight Irene" has been recorded so many times by various firms that it may well set another mark of its own.

Another firm which reports business better at this time than at any previous summer since the last war is Capitol Records. The Hollywood diskery is hitting on all fours with "Mona Lisa" by King Cole, the top song in the nation. "Bewitched" by Mel Torme is a hit and thrush Kay Starr is keeping the juke boxes active with "Hoop Dee Doo" and "Bonaparte's Retreat."

RCA Victor reports that "Hoop Dee Doo" by Perry Como and "Count Every Star" by Hugo Winterhalter are their current top sellers and state that they feel that business, particularly in the last two weeks, has been more than satisfactory.

Once again, diskers are arriving at the basic fact in record business; there is a ready and eager market for good material.

Dana Records Moves

NEW YORK—Walter Dana, president of Dana Records, number one independent polka recording firm in the United States, has announced the removal of his offices and warehouse to Kew Gardens, Long Island.

Dana, who has been phenomenally successful with his international styled pressings, revealed that illness has necessitated him placing his headquarters nearer to his home.

Dana Records was formerly situated in Manhattan.

Spitalny & Contino Sign Victor Wax Pact

NEW YORK—Phil Spitalny and his all-girl orchestra, currently appearing at the Hotel Waldorf-Astoria, this city, has announced his joining the RCA Victor talent stable in a deal which calls for the major diskery to take over Spitalny's old masters as well as all his new diskings.

Spitalny was extremely successful with the direct mail advertising campaign of his Christmas records last season and is slated to do both symphonic and popular waxings for Victor.

In addition, Victor revealed that they had acquired Dick Contino, accordion playing winner of the Horace Heidt talent shows of two yeears back. Contino scored very heavily in juke boxes with his "Lady Of Spain" release and tees off in his first effort for Victor with an album of instrumental pressings.

MUSIC OPERATORS
BE SURE TO READ PAGE 10

THE LITTLE GENERAL
says... "help yourself to Juke Box Gravy with..."

"PROFESSOR SPOONS"
by BOB HANNON & JOHNNY RYAN
on DECCA RECORD 27105

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Best Sellers

15015
"MOTHER USED TO TELL ME" "ALIBI"
by KATHY MARCH & Jerry Shard Ork

15014
"WASTED WORDS"
"I'M ALWAYS IN LOVE WITH SOMEONE"
by JERRY COOPER & "Piano Roll" Cook

ABBEY RECORDS, INC.
418 W. 49 St. New York, N. Y.

THE CASH BOX

"Folk" and "Western" Record Reviews



"STEPPIN' OUT" (2:34)

"MONA LISA" (2:43)

JIMMY WAKELY
(Capitol 1151)



JIMMY WAKELY

● Jimmy Wakely comes up with a ditty that looks like the logical successor to his smash hit, "Slippin' Around." The tune has already caused a storm of comment and excitement with several other versions already recorded and more on the way. "Steppin' Out" is set in the pace and melodic strain that made "Slippin' Around" everybody's favorite. For our money that's a background that can't miss for a tune and Wakely's rendition will certainly give him the major portion of the mountain of moolah that this record is going to attract into the juke boxes. On "Mona Lisa," Jimmy Wakely hands the number one "popular" song in the country just enough of a switch in tempo to move it into the "Folk" and "Western" category but leaves it with all the original appeal that makes it the top song. Wakely's vocal is so good that he might cause a second explosion on the tune. Both ends of this wax are an op's dream and "Steppin' Out" can be banked on to do just that. Ops—here is a "must" selection.

● Jack Shook polishes up his tonsils on the score of the "Steppin' Out" stanza and pipes a nice bit of vocalizing that should please many fans. A change of pace on the coupling finds Jack Shook "Moving On" in all senses of the word as he steps into high gear on a hillbilly rhythm tune. Ops will want to lend an ear to this cutting.

"WHO-OO" (2:33)

"NO MAIL FROM A FEMALE" (2:35)

BOBBY GREGORY
(Hillbilly 71101)

● Bobby Gregory turns in a yodeling hillbilly ballad with a flexitone adding an odd wail in the background. The tune is set in a near-polka pace and adds yodels and unusual instrument grouping to its efforts. Bottom side is in the novelty vein with the opening and closing stanzas a conversation between Bobby Gregory and the mailman.

"STEPPIN' OUT" (2:54)

"I'M MOVING ON" (2:39)

JACK SHOOK
(Coral 64055)

● Upper deck is a hilarious parody of the Eileen Barton novelty sensation that should leave Cactus Pryor's tremendous following weak with laughter. The satire maintains a high level of humor all the way through and has an ending as funny as the start. Turnover is a spoofing of cowboy yodelers that gives more range to Cactus Pryor's unique talents. Ops will find this one pulling nickels from every direction — get with it.

"CHANGE PARTNERS" (2:33)

"JACK O' HEARTS" (2:29)

RED RIVER DAVE
(MGM 10755)

● Red River Dave offers a slice of wax that sounds like a couple of sessions with a singing, hillbilly Mr. Anthony. First side, "Change Partners" is a country ballad with lyrics urging a switch in sweethearts for friends who have fallen in love with each other's mates. Bottom is a vocal warning by Red River Dave to gals to beware of men who'll woo 'em and forget 'em. Ops might listen, both edges have merit.

"IF I KNOW'D YOUSE A' COMIN' I'D CUT MY THROAT" (2:40)

"CAN'T YODEL BLUES" (2:38)

CACTUS PRYOR
(4 Star 1498)

● First face is a neat bit of folk satire sung by Cuzzin Clem (Dan McNew) with the backing of William Moore and the Country Cousins. Electric guitar rates a special bow and the cracker-barrel voiced recitation has an appealing quality. Flip is a guitar solo featuring Roy Sneed against a background provided by the Cousins. Top deck is very funny and certain to go hot and heavy in all locations. Ops should grab it.

"LOVE OR INDIGESTION" (2:37)

"CHATTANOOGA STOMP" (2:17)

CUZZIN CLEM & ROY SNEED
(Dot 1007)

● If we could give two awards "The Hokey Pokey" would grab off the second one with no trouble. The Sun Valley Trio has taken a familiar childhood game and given it a melody a trifle slower than the conventional square dance but with that method of "calling" the lyrics. The tune's potential is enormous. Turn over is an old gang-sing drinking song with an Irish accent; this version should have everyone joining in. All ops should get with the "Hokey Pokey," and it is a certain winner for those with spots that allow dancing.

"NEW PANHANDLE RAG" (3:02)

"TEARDROPS ON THE ROSES" (3:02)

LES "CARROT-TOP" ANDERSON
(Decca 46250)

● Adding full scale production technique to the grand hillbilly thrashing of Les Anderson the Perry Botkin Ork puts a fast and pleasing rhythm into the "New Panhandle Rag" and adds lustre to the excellent vocal by Les Anderson. Other layer is a mellow folk ballad about a lover who remains faithful even when his gal has left him. We suggest ops grab this platter and give it a place on their juke boxes.

"STEPPIN' OUT" (2:53)

"MY TRUE CONFESSION" (2:47)

COWBOY COPAS
(King 885)

● The "Bullseye" winning tune gets a good ride from Cowboy Copas and a backing string band. The "Slippin' Around" style ditty has clever wordage and a strong appeal. Copas' fans will give this one many a whirl. Reverse finds Cowboy Copas making a clean breast of the lies he's told on a plaintive hillbilly ballad vocal. Juke box ops will find good material on both ends and a hot comer in the top etching.



Disk Jockey Hypos Juke Box Play Asks Listeners To Buy Records And Sheet Music

PATERSON, N. J.—Dave Miller, disk jockey on WPAT, this city, has introduced something new in the way of juke box record and sheet music promotion which may well lead to one of the most dynamic and telling hypos to music business in recent years.

In the course of his regular record spinning duties, Miller makes it a practice to introduce plugs in behalf of the various phases of music business. A typical Dave Miller plug is reprinted below as it comes over the air:

"Friends—as you know, I present these records each day at your request. I also play the newest releases and lots of old, standard favorites. You know that I appreciate the fact that you write to me, but you can write in for requests and eventually see your favorite artists and songs win every popularity poll and hit parade and still not be helping that artist unless you put the nickels into your local juke box to hear his tunes and then go out and buy the records and the sheet music of his songs. You have to get solidly behind the juke box people, the recording artist, the record companies, the writers and the publishers if you want to continue to hear good music.

"If you can take the time to drop a line for a request, then you can certainly afford the few moments that it will take you to drop down to your local record shop to buy a copy of the record for your own collection. Most important, make it a practice to keep the juke box going whenever you are in a place that has one. In this manner you can be assured that there will always be good music available for you to play no matter where you are. Remember, without these music machines you would be unable to hear many of your favorite singers and musicians and their tunes when you want to hear them."

Miller reports that the results to these plugs have been very satisfactory and that he has received comment from local operators and retail store owners thanking him for his cooperation.

As Miller stated to *The Cash Box*, "If every disk jockey would spend a little of his air time putting in a plug for juke box play and promote the sale of sheet music and records in retail stores, they would be doing a great deal of good."

Miller believes that a national movement like this on the part of the nation's record spinners could turn into a bonanza for the music and record business. Juke box operators would be greatly benefited by the good public relations that the project would bring to them as well as by the jump in play that would result from such a concerted drive.

Kalmar & Ruby Oldie Ballad Set For Plugs

NEW YORK—As part of the overall trend by music publishers and record companies to gradually move into the production and promotion of more and more ballads the Warner Bros. publishing firms of Harms, Remick and Witmark have announced that they are making "Thinking Of You" one of their top plug tunes in the fall.

The song was written thirty years ago by Bert Kalmar and Harry Ruby and is slated to be a part of the score of the forthcoming MGM motion picture "Three Little Words". It is reported that a host of records are coming out on the ballad including such stellar recording names as Ralph Flanagan on Victor, Don Cherry on Decca, Art Morton and Paul Weston on Capitol, Sarah Vaughan on Columbia and Anita Ellis on MGM.

Larry Spier Exits Chappell Music

Stan Stanley Takes Over As New G.M.

NEW YORK—Larry Spier, one of the best known figures in all of Tin Pan Alley, has announced that he has left the post of General Manager of Chappell Music which he had occupied for the past twenty years.

Spier, who is probably identified with as many hit songs as any figure in the publishing business, stated that at present he is publishing independently and "mulling over" several offers that have been made to him since his withdrawal from Chappell. Belle Nordone, secretary, remains with Spier.

Current plug tune that Spier is handling is "Just Say I Love Her," a *Cash Box* "Disk Of The Week," and one of the most talked-about tunes in the rising crop of ditties. A few of the tunes which Spier worked on are "Isle of Capri," the "Oklahoma" and "South Pacific" scores, "Third Man Theme," "Lover" and "Bewitched."

Stan Stanley will assume the position left open by Spier's departure. Stanley had formerly been profes-

Larry Green Keeps Juke Box Busy



DORCHESTER, MASS.—Photo above shows popular band leader and pianist Larry Green delighting the local coke and juke box set with a personal appearance at "Arnold's Ice Cream Parlor," this city. Green, (he's the one with the jacket and tie) is presently riding high on the juke box charts with his sensational recording of "Petite Waltz" and "Jet" for RCA Victor.

- 1** WHY DON'T YOU LOVE ME?
Hank Williams
(MGM 10696)

- 2** THROW YOUR LOVE MY WAY
Ernest Tubb
(Decca 46243)

- 3** I'LL SAIL MY SHIP ALONE
Moon Mullican
(King 830)

- 4** CUDDLE BUGGIN' BABY
Eddy Arnold
(RCA Victor 21-0342)

- 5** LONG GONE LONESOME BLUES
Hank Williams
(MGM 10654)

ADDITIONAL TUNES LISTED BELOW IN ORDER OF POPULARITY

BIRMINGHAM BOUNCE
Red Foley
(Decca 46234)

M-I-S-S-I-S-S-I-P-P-I
Red Foley
(Decca 46241)

SLIPPIN' AROUND WITH JOLE BLON
Bud Messner-Bill Franklin
(Abbey 15004)

MY SON CALLS ANOTHER MAN DADDY
Hank Williams
(MGM 10645)

DRAW UP THE PAPERS LAWYER
Dave Landers
(MGM 10682)

THE CASH BOX—Gives "Pie In The Basket" a SOCK rating by FLORENCE WRIGHT on NATIONAL RECORD 9118 FLIP "REAL GONE TUNE" with ERROLL GARNER The "Hottest" Platter in the Country EILEEN BARTON'S "STILL COOKING" on NATIONAL # 9112 "May I Take Two Giant Steps?"

ORDER FROM YOUR NEAREST DISTRIBUTOR or NATIONAL DISC SALES 1841 BROADWAY, N. Y. 23, N. Y.

APOLLO Suffering Spaceships—He's Causing An Interplanetary Storm!! Have YOU Heard—"THE LITTLE GREEN MAN" (From Mars)—? Apollo # 1163 Picked As Top Nov. Disk of Week—July 15 By Martin Block—WNEW

APOLLO RECORDS, INC.
457 W. 45 St. N. Y.

SEX-SATIONAL!!

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OPERATOR'S TIPS

"BONAPARTE'S RETREAT" by **KAY STARR**
Capitol-936

THE CASH BOX

DISC-HITS BOX SCORE

COMPILED BY
JACK "One Spot" TUNNIS

IN ORDER OF POPULARITY
BASED ON
WEEKLY NATIONAL SURVEY

BOX SCORE TABULATION COMPILED ON THE AVERAGE INDIVIDUAL PURCHASE ON THE BASIS OF 1000 REC. OFDS - LISTED IN ORDER OF POPULARITY, INCLUDING NAME OF SONG, RECORD NUMBER, ARTIST, AND RECORDING ON THE REVERSE SIDE.

C O D E

AB—Abbey	ME—Mercury
AL—Aladdin	MG—MGM
AP—Apollo	MO—Modern
AR—Aristocrat	NA—National
BB—Bluebird	RA—Rainbow
BU—Bullet	RE—Regent
CA—Capitol	RO—Rondo
CM—Commodore	SA—Savoy
CO—Columbia	SIT—Sittin' In
CR—Coral	SP—Specialty
DA—Dana	SPT—Spotlite
DE—Decca	SU—Supreme
DV—Delvar	TE—Tempo
HA—Harmony	TW—Tower
HT—Hi-Tone	VI—Victor
KI—King	VO—Vocalion
LO—London	

	July 29	July 22
1—Mona Lisa	102.3	91.2
CA-1010—KING COLE <i>The Greatest Inventor</i>		
CA-1104—EDDIE GRANT <i>Peanut Vendor</i>		
CA-38768—HARRY JAMES O. <i>La Vie En Rose</i>		
CR-60250—LEIGHTON NOBLE ORCHESTRA <i>Sam's Song</i>		
DE-27048—VICTOR YOUNG O. <i>Third Man Theme</i>		
LO-619—CHARLIE SPIVAK O. <i>Loveless Love</i>		
MG-10689—ART LUND <i>When My Stage Coach Reaches Heaven</i>		
VI-20-3753—DENNIS DAY <i>Shawl Of Galway Grey</i>		
ME-5447—ALEXANDER BROS. <i>Home Cookin'</i>		
2—I WANNA BE LOVED	100.4	92.6
CO-38491—BUDDY CLARK <i>If You Were Only Mine</i>		
CO-38825—TONY BENNETT <i>Boulevard Of Broken Dreams</i>		
DE-27007—ANDREWS SISTERS <i>I've Just Gotta Get Outa The Habit</i>		
MG-10716—BILLY ECKSTINE <i>Stardust</i>		
VI-20-3772—FONTANE SISTERS <i>I Didn't Know What Time It Was</i>		
3—BEWITCHED	99.4	107.9
CA-1000—MEL TORME <i>The Piccolino</i>		
CR-60182—ROSS ROSS O. <i>Where In The World</i>		
DE-24983—GORDON JENKINS O. <i>Where In The World</i>		
ME-5399—JAN AUGUST & HARMONICATS <i>Blue Prelude</i>		
TW-1473—BILL SNYDER		
VI-20-3617—ANDRE PREVIN		
VI-20-3726—LARRY GREEN <i>If I Had You On a Desert Isle</i>		
4—TZENA, TZENA, TZENA	74.4	46.6
CO-38885—MITCH MILLER O. <i>The Sleigh</i>		
DE-27077—GORDON JENKINS O. <i>Good Night, Irene</i>		
DE-27053—THE WEAVERS <i>Around The World</i>		
ME-5454—VIC DAMONE <i>I Love The Girl</i>		
VI-20-3847—RALPH FLANAGAN ORCH. <i>Pink Champagne</i>		

	July 29	July 22
5—THIRD MAN THEME	70.5	88.7
CA-820—ALVINO REY <i>Steel Guitar Rag</i>		
CO-38706—HUGO WINTERHALTER <i>Come Into My Heart</i>		
CO-38665—CAFE VIENNA QUARTET <i>Cafe Mozart Waltz</i>		
CR-60159—OWEN BRADLEY <i>Cafe Mozart Waltz</i>		
DE-24908—ETHEL SMITH <i>Cafe Mozart Waltz</i>		
DE-27048—VICTOR YOUNG O. <i>Mona Lisa</i>		
DE-46218—HANK GARLAND <i>Lowdown Billy</i>		
DE-24839—GUY LOMBARDO O. <i>Cafe Mozart Waltz</i>		
DE-24916—ERNST NASAR <i>Cafe Mozart Waltz</i>		
LO-536—ANTON KARAS <i>Cafe Mozart Waltz</i>		
ME-5373—HERMAN STACHOW <i>Under The Linden Tree</i>		
MG-10593—FRANZ DIETSCHMANN		
VI-20-3698—IRVING FIELDS' TRIO <i>Poet And Peasant Rumbature</i>		
VI-20-3611—IRVING FIELDS' TRIO <i>The Wedding Samba</i>		
VI-20-3709—RAY MCKINLEY O. <i>I Don't Wanna Be Kissed</i>		
VI-20-3797—FREDDY MARTIN O. <i>Home Cookin'</i>		
6—MY FOOLISH HEART	60.2	62.3
CA-934—MARGARET WHITING <i>Stay With The Happy People</i>		
CO-38697—HUGO WINTERHALTER O. <i>Leave It To Love</i>		
DE-24830—GORDON JENKINS <i>Don't Do Something, Etc.</i>		
ME-5362—RICHARD HAYES <i>The Flying Dutchman</i>		
MG-10623—BILLY ECKSTINE <i>Sure Thing</i>		
VI-20-3681—MINDY CARSON <i>Candy And Cake</i>		
7—SENTIMENTAL ME	54.4	64.8
CA-923—RAY ANTHONY O. <i>Spaghetti Rag</i>		
CR-60140—AMES BROS. <i>Rag Mop</i>		
DA-2074—BILLY MAYO QUARTET <i>Hasty Heart</i>		
DE-24904—RUSS MORGAN <i>Copper Canyon</i>		
ME-8174—STEVE GIBSON <i>Are You Lonesome Tonight?</i>		
VI-20-3793—RUDY VALLEE <i>Niccolo And His Piccolo</i>		
8—HOOP-DEE-DOO	50.6	81.8
CA-980—KAY STARR <i>A Woman Likes To Be Told</i>		
CO-38771—DORIS DAY <i>Marriage Ties</i>		
CO-38799—FRANKIE YANKOVIC <i>Night After Night</i>		
CR-60209—AMES BROS. <i>Stars Are The Windows Of Heaven</i>		
DA-2077—PAULETTE SISTERS <i>Song Of The Wedding Day</i>		
DE-24986—RUSS MORGAN O. <i>Down The Lane</i>		
ME-5419—LAWRENCE WELK <i>If You Can't Get A Drum</i>		
MG-10702—LYN DUDDY SINGERS <i>Down The Lane</i>		
VI-20-3747—COMO & FONTAINE SISTERS <i>On The Outgoing Tide</i>		
9—OLD PIANO ROLL BLUES	36.1	44.7
AB-15003—LAWRENCE COOK <i>Why Do They Always Say No?</i>		
CA-970—JAN GARBER O. <i>Clodhopper</i>		
CO-38773—BEATRICE KAY <i>Why Do They Always Say No?</i>		
CR-60177—CLIFF STEWARD <i>Why Do They Always Say No?</i>		
DE-24977—CARMICHAEL and DALEY <i>Stay With The Happy People</i>		
DE-27024—AL JOLSON-ANDREWS SISTERS <i>Way Down Yonder In New Orleans</i>		
ME-5400—FEB SEPTEMBER <i>Spain</i>		
VI-20-3751—CANTOR—KIRK—KAYE O. <i>Juke Box Annie</i>		

	July 29	July 22
10—COUNT EVERY STAR	35.5	43.6
CA-979—RAY ANTHONY O. <i>Darktown Strutters Ball</i>		
CA-859—RAY ANTHONY O. <i>Bamboo</i>		
CO-38732—HERB JEFFRIES <i>Our Love Story</i>		
CR-60214—HARRY BABBITT		
DE-27042—DICK HAYMES <i>If You Were Only Mine</i>		
DE-48518—THE BLENDERS <i>Would I Still Be The One In Your Heart?</i>		
VI-20-3697—HUGO WINTERHALTER O. <i>Flying Dutchman</i>		
11—GOODNIGHT, IRENE	34.5	11.3
DE-46255—FOLEY & TUBB		
DE-27077—GORDON JENKINS O. <i>Tzena, Tzena, Tzena</i>		
CO-38892—FRANK SINATRA <i>My Blue Heaven</i>		
ME-5448—ALEXANDER BROTHERS <i>Wunderbar</i>		
12—SIMPLE MELODY	34.1	28.9
CA-1039—JO STAFFORD <i>Pagan Love Song</i>		
CO-38837—DINAH SHORE <i>I Still Get A Thrill</i>		
CR-60227—CROSBY—GIBBS <i>A Little Bit Independent</i>		
VI-20-3781—PHIL HARRIS <i>On The Mississippi</i>		
DE-27112—GARY & BING CROSBY <i>Sam's Song</i>		
13—SAM'S SONG	32.2	33.8
CA-962—JOE CARR <i>Ivory Rag</i>		
CO-38876—TONI HARPER <i>Happy Feet</i>		
CR-60250—LEIGHTON NOBLE O. <i>Mona Lisa</i>		
DE-27033—VICTOR YOUNG O. <i>Dreamy Ole Ohio</i>		
DE-27112—BING and GARY CROSBY <i>Simple Melody</i>		
LO-693—HOGAN & WAYNE <i>Mississippi</i>		
ME-5450—HARRY GELLER O. <i>1812</i>		
MG-10743—THE MELODEONS <i>Tippy Canoodle Canoe</i>		
VI-20-3798—FREDDY MARTIN O. <i>Mambo Jambo</i>		
14—BONAPARTE'S RETREAT	29.1	23.5
CA-936—KAY STARR <i>Someday Sweetheart</i>		
CO-20706—LEON McAULIFFE <i>What, Where And When</i>		
DE-46209—BUZ BUTLER <i>Poison Ivy</i>		
VI-20-3766—GENE KRUPA O. <i>My Scandinavian Baby</i>		
VI-21-0111—PEE WEE KING <i>The Walls Of Regret</i>		
15—NO OTHER LOVE	26.5	11.5
CA-1053—JO STAFFORD <i>Sometime</i>		
16—ROSES	25.9	31.4
CA-1001—RAY ANTHONY O. <i>National Emblem March</i>		
CO-38826—KEN GRIFFIN <i>Little Sally One Shoe</i>		
CO-38816—GENE AUTRY <i>The Roses I Picked, Etc.</i>		
CR-60235—GEORGE CAPES ORCHESTRA <i>American Beauty Rose</i>		
DE-46240—STUBBY & THE BUCCANEERS <i>Little Buffalo Bill</i>		
DE-27008—DICK HAYMES <i>I Still Get A Thrill</i>		
LO-682—SNOOKY LANSON <i>Where Are You Gonna Be, Etc.?</i>		
ME-5397—EDDY HOWARD O. <i>Put On An Old Pair Of Shoes</i>		
MG-10684—BILLY ECKSTINE <i>My Destiny</i>		
VI-20-3754—SAMMY KAYE O. <i>Tiddly Winkie Wood</i>		
VI-21-0306—SONS OF THE PIONEERS <i>Eagle's Heart</i>		

	July 29	July 22
17—I CROSS MY FINGERS	25.4	27.5
CO-38786—PERCY FAITH O. <i>Valencia</i>		
CR-60256—HARRY BABBITT		
DE-27078—VIC SCHOEN O. <i>I Could Write A Book</i>		
DE-27111—BING CROSBY		
VI-20-3846—PERRY COMO		
18—SOMETIME	19.9	9.7
CA-1053—JO STAFFORD <i>No Other Love</i>		
CA-1070—FOY WILLING		
CO-38781—THE MARINERS <i>Stars Are The Windows Of Heaven</i>		
DE-27102—INK SPOTS <i>I Was Dancing With Someone</i>		
LO-692—YOUNG & FOSTER <i>Marianne</i>		
ME-5422—TOMMY CARLYN <i>Marianne</i>		
VI-20-3796—WAYNE KING <i>You Are My Love</i>		
19—NOLA	17.6	13.9
CA-1014—LES PAUL <i>Jealous</i>		
VI-20-3743—FRANKIE CARLE O.		
20—LA VIE EN ROSE	16.9	16.8
CA-890—PAUL WESTON O. <i>Les Feuilles Mortes</i>		
CO-38768—HARRY JAMES O. <i>Mona Lisa</i>		
DE-24816—VICTOR YOUNG O. <i>The River Seine</i>		
DE-27111—BING CROSBY <i>I Cross My Fingers</i>		
DE-27113—LOUIS ARMSTRONG <i>C'est Si Bon</i>		
MG-30227—MACKLIN MARROW O. <i>When We're Dancing</i>		
VI-20-3819—TONY MARTIN <i>Tonight</i>		
VI-20-3739—MELACHRINO O. <i>Fascination</i>		

**ADDITIONAL TUNES LISTED BELOW
IN ORDER OF POPULARITY**

21—BLIND DATE	16.5	10.5
22—M-I-S-S-I-S-I-P-I	12.3	10.7
23—PICNIC SONG	11.5	9.3
24—WANDERIN'	10.8	9.8
25—I DON'T CARE IF THE SUN DON'T SHINE	9.9	13.6
26—HAPPY FEET	9.7	4.1
27—VALENCIA	9.2	5.8
28—STARS ARE THE WINDOWS OF HEAVEN	8.5	11.8
29—I DIDN'T SLIP, I WASN'T PUSHED, I FELL	8.4	22.4
30—VAGABOND SHOES	8.3	13.8
31—AT SUNDOWN	8.2	9.6
32—GONE FISHIN'	8.1	11.2
33—I STILL GET A THRILL	7.3	9.2
34—HOME COOKIN'	6.3	9.5
35—IT ISN'T FAIR	6.1	11.4
36—STARS AND STRIPES FOREVER	4.6	10.8
37—PHANTOM STAGE-COACH, THE	3.9	2.9
38—ARE YOU LONESOME TONIGHT?	3.8	7.2
39—RAIN	2.1	7.3
40—MAMBO JAMBO	1.5	—

VENDOR OPS FORCED TO RAISE PRICES

Higher Syrup Costs Forcing Drink Dispensers to Up Price. Cig Machine Ops Also Prepare for Price Hike. Nut and Candy Vendors Face Boost. Ops Fear Short Merchandise Supply. Raw Materials Price Hikes Boosting Cost of All Machines.

Drink dispenser ops began to rumble this past week as cost of syrup was upped in many areas. Belief now is that the 10c drink will become standard. Those who are now selling at this price are ahead of the game. But, with majority of dispensers at 5c per drink, price will have to be boosted quick to offset further price hikes of syrup and other supplies.

Ops report, so far no rise in cost of cups noted. But these, too, are expected to go up very shortly, as labor wages and materials prices continue to skyrocket. Dispenser ops are not planning to cut commissions to locations but will, instead, boost drink price to 10c in effort to overcome present and future supplies price boosts.

Cigarette machine operators are fully prepared, they report, to go up in price should factories raise cost of ciggies. They believe that this will come about just as it did in last war. But, at present, they state, they are holding price line and hoping that they will be able to absorb price hikes by cutting down on commissions in agreement with locations.

Where this isn't possible, some ops state, they will go up in price to match hike in cost of cigarettes. The cigarette machine ops have had much experience in general price raises in past are not prepared at this time to go much higher, they state. Some machines are at top price now. Others will simply have to meet top price to match raises even before they come about.

Nut and candy vendor ops are cutting down on amount of merchandise vended to hold present coin chute on machine. Many, tho, do not see how they can continue on much longer on this basis. Commissions are at rockbottom in most instances, they report, and they do not believe that merchandise will long hold present price line.

In fact, some report some hikes in price already in candy and nut lines. This is, as yet, more or less local, but, from all indications will soon spread thruout country. Where ops can't cut down on volume of merchandise vended will have to change to higher coin.

Many penny nut vendors being switched over to 5c. Others, who are still holding out for penny, find that they cannot give very much for this coin. These men, too, at least in nut lines, will be able to go to 5c chutes.

In candy line, problem is much greater. Even tho some have plans to cut size of bars as in past war era, most believe that full size bar will have to be vended, but will have to obtain 2c more per bar. Change will somehow have to be inserted in, or taped onto, each bar. 10c chutes will have to be used with signs indicating

change returned with bars.

Few of the candy vendors feature changemakers and, therefore, are forced into extra labor to arrange for change with candy bar sales.

In addition to these problems now being faced by merchandise machine ops, comes the fear that general merchandise supplies will be short as stores, chains and department stores all grab for merchandise, and try to contract for large quantity.

Many ops fear that present sources will either dry up or will be forced to hike prices to point where many machines will have to be pulled off locations, just as happened during last war.

Ops in industrial plants believe that they will be able to have arrangements made, as last war, to obtain merchandise, especially in essential industry plants. But for general locations, believe that they will have to pull in many vendors and either spot them in industrial locations or else store them away. In the meantime ops continue on and wait to see what future will bring.

Orders for new machines have been flooding many manufacturers. Machines are in demand. Especially new models with changemakers and large capacity. But manufacturers, in most cases, are faced with severe steel shortage problem and can't see too much production ahead.

Some have already notified customers and distributors that they only have steel for short production splurge, and that unless they can acquire more of this metal, as well as important components, will be forced to shut down on production until such time as they can obtain necessary materials to manufacture machines once more.

Price hikes in cost of equipment inevitable. Every manufacturer holding present price line where some stock of materials on hand. But, just as soon as these are gone, will be forced to raise price to meet higher cost of raw materials and components.

Manufacturers also believe that many component plants will be pushed into war work. Their own plants, they state, also geared for war materials production. Some have already had inquiries in this direction. Others have been carrying on with work of this kind ever since last war.

How soon many plants will be closed down to all but spotty domestic production isn't foreseeable at this time, they state.

Some ops suggest banding together for cooperative purchasing in an effort to assure supplies. This is being frowned upon by the majority. Those who have made such attempts find little, if any, co-operation from others in same

territories. Belief is that ops should continue along on regular purchasing basis and await price developments.

Hope is that vending machines will continue to remain important to war effort, especially those in industrial locations, and others that will go into camps. Such machines can obtain sufficient supplies, tho prices may have to be hiked now, to offset future raises as supplies prices go up.

Belief is that where two and three machines located in small industrial plants at this time, this number will be doubled and trebled, should war production get under way in these plants and that these machines, unless obtained now while manufacturers can deliver, will have to come from non-essential locations to meet industrial demand.

At same time ops in such spots as large industrial plants plan expansion of number of machines. Feel that this will allow for them to carry on regardless of what future may bring.

Demand for used drink dispensers, cigarette machines and other merchandisers at peak right now. Demand started weeks back and grew very rapidly. It is believed that prices now being paid for used equipment highest in many months and still bound to go higher.

Used machine demand is not spotty. It is national in extent. Operators from everywhere in the country now searching for late model used equipment. Prices offered higher than what has been offered in years. Yet, machines harder than ever to obtain, with belief that they will continue to become scarcer right along. Demand will become even greater as new machine prices are hiked and announced to trade.

The some vending machine manufacturers holding back from open announcement of new machine price hikes, customers have been quietly advised to buy quick. Manufacturers can't see holding present price line much longer and will not guarantee price on machines ordered for future delivery. In fact, some manufacturers already allocating quantities of machines to various buyers, while they last.

Vending machine industry can be stated to be somewhat in ferment, but, not confused by present like-war situation. Most men in vending biz have had much experience during World War II and are preparing to work along same lines.

Problems of tire, gas and truck rationing very important. Many now preparing themselves as best they can.

Whatever future holds forth, the vending machine industry will continue onward courageously, is what average ops in field believe.

NAMA DIRECTOR ON WAR SITUATION

Darling Sees Curtailment Of Manufacturing — Service By Ops In Factories And Camps

CHICAGO—C. S. Darling, executive director of NAMA (National Automatic Merchandising Association) with headquarters in this city, reports that his office has been on the receiving end of numerous telephone calls from automatic merchandisers this past week asking the question "What is going to happen to automatic merchandising if this country gets into war?"

Darling, like everyone else, informed his questioners that he isn't in any position to issue a positive and clear-cut answer. "However, automatic merchandising has become so important in the daily lives of millions of our citizens, and is so potentially important in any war effort, either partially or complete, that this country may make, that NAMA members are entitled to the best help that can be obtained for them," he stated.

After having spent several days in Washington, during which he talked with representatives of the Department of Defense, the Munitions Board, National Security Resources Board, Department of Commerce, Chamber of Commerce of the United States, National Association of Manufacturers, various trade association executives, and others, Darling stated, "It seems reasonably clear to me that the Korean situation is probably one of a long series of similar local situations which communists leaders have been planning and which may break out at various times over a period of many years to come, unless the situation de-

velops sooner into World War III. It seems clear, therefore, that for probably many years this country will be on a basis of greatly accelerated production of war materials, increased armed forces, and a considerably restricted civilian economy. The effect on the manufacturing of machines is clear. There are not enough materials—and probably not enough manpower—to carry on our civilian economy at its present high rate and still permit the production of the war materials which will be called for under current programs."

Darling further pointed out that many of the larger manufacturers of merchandise vending machines have been surveyed for the production of war materials, and may expect in the weeks to come, orders which they will be required to fulfill ahead of civilian orders.

As for the operator, Darling stated that the government is fully aware of the important part automatic merchandise vendors play in upholding civilian morale and as a needed service to workers in factories and camps.

Al Cohen Appointed Eastern Distributor For "Freshway"

NEWARK, N. J.—Al Cohen, one of the best informed men in the country on merchandise vendors and head of Ajax Distributing Company, this city, announced this week that his firm had been appointed as Eastern Distributors for the "Freshway" automatic Refrigerated Vendor. This machine vends sandwiches, pies and cakes.

Extremely enthusiastic over this appointment, Cohen stated, "I have been in the merchandise vending field for many years, and have had close personal experience with every machine made. But never before have I been so impressed and so enthusiastic over a vendor as I am with 'Freshway'. This is just what the doctor ordered for operators, and I am certain it will be received with open arms by the public."

Cohen is opening offices in many major cities thruout his territory in order to give the operators the benefit of on-the-spot service, and to help them set up their routes.

Cohen's first move in this direction was this week, when he flew up to Boston to open his first branch office.

WINSTON-SALEM, N. C. — Announcement was made this week by the R. J. Reynolds Tobacco Company, this city, manufacturers of Camel and Cavalier cigarettes that it had raised its wholesale prices.

Tobacco trade executives stated that this increase will necessitate a rise all along the line, with the smoker paying an additional 1c per pack. They also predicted that the other tobacco companies would follow suit and the increase quickly would become general on all major cigarette brands.

This hike to the consumer will bring the price back to its highest level which prevailed in 1948.

In its announcement Reynolds Tobacco Company said its wholesale price was being increased from \$7.75 to \$8 a thousand, subject to the usual discounts. They cite increased costs, especially higher prices of leaf tobacco, as the reason for the raise. Higher freight rates and labor costs also were said to be factors in advancing manufacturing costs.

NAMA Members To Go All Out In National Program For Red Feather Campaign

CHICAGO—Aaron Goldman, chairman of the 1950 Public Relations Committee of NAMA, and Laurie Cavanaugh, secretary of the committee, announced that the directors have given their approval of a national campaign for the Red Feather Program.

The sponsorship by NAMA of the Red Feather plan for automatic merchandisers following the approval of the Board of Directors, was a result of a test case this past spring in promoting the Red Feather campaign of the Rochester, N. Y. Community Chest.

It was announced that this is the first time that the promotional power of America's automatic merchandising machines has been used en masse on a single project.

The Community Chests and Councils of America, New York City, have enthusiastically endorsed the program, and have designed special message tape for use of vending machine operators only.

NAMA asks that all members order their cups, matches and stickers this summer (by August 15) so that co-operating cup and match companies can gear their production for delivery by Labor Day.

The Red Feather message tape, for use on all machines, will be available to NAMA operator members at approximately \$1.50 per roll of 90 messages, from local Red Feather services. Special poster stamps for small machines will cost \$1 per thousand.

The following match companies have Red Feather match books available: The Diamond Match Co.; Lion Match Co., Inc.; Maryland Match Co.; Match Corporation of America; Ohio Match Co., and Universal Match Corp.

The following cup companies are participating: Dixie Cup Co.; Lily-Tulip Cup Corp.; and Maryland Cup Co.

Price Of Keeney Cig. Vendor Up

CHICAGO—John Conroe, vice-president of J. H. Keeney & Company, this city, announced that due to rising prices of raw materials and higher costs of labor, it was necessary to increase the price of its cigarette vendor to \$259.50, a hike of \$10.

Keeney's cigarette machine has been one of the favorites of the operators, and even with the increased price, the factory is finding it difficult to keep pace with the many orders being placed. In addition, it was stated, they do not know just how long it will be possible to produce the machine, due to the scarcity of steel.

Atlas Tool Hikes Price Of Ice Cream Vendor \$100

ST. LOUIS, MO.—Walter Gummerheimer, sales manager of Atlas Tool & Manufacturing Company, this city, announced that the price of its ice cream machine "Colsnac" was increased \$100. Price now goes to \$695.

Before leaving on a six-week sales trip thruout the Western and Mid-Western states, Gummerheimer explained that the increase was made necessary because of increased costs of raw materials and labor.

U. S. Buys Sugar From Cuba

WASHINGTON, D. C.—Drink vendor operators, who have been worried over their supply of syrup, heaved a collective sigh of relief upon reading that the Department of Agriculture of the United States has arranged to buy Cuba's entire reserve stock of 600,000 short tons.

Regardless of any runs on the sugar market or hoarding by firms or individuals, this tremendous purchase will assure drink ops of plenty of syrup for a long time to come.

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EXCELLENT CONDITION

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5

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PRICE INCREASES SURE TO COME

Voluntary Raw Materials Allocations Will Hike Prices Regardless Of Efforts Of Mfrs To Hold Prices Down

CHICAGO—There is no longer any doubt that, regardless of how hard manufacturers may try to hold down prices of their present products, they will, whether they like it or not, be forced to raise prices of all their forthcoming equipment, for allocations now quietly being placed into effect at sources of supply, are forcing prices away up and beyond control of all industry not classified as "essential."

This was noted this past week, here in the coin machine industry's manufacturing center, as more and more of the factory procurement experts began to report that it was becoming ever more difficult to obtain sufficient raw materials to keep their present production lines supplied.

Tho most of the manufactories, it is claimed, are well supplied at this time, and are continuing right along, not increasing their prices, they will soon, and very soon, too, feel the new allocations which have been voluntarily placed into effect by sources of supply and will, because of this, be forced to hike prices to meet new costs.

Some factories here haven't as yet made any reports regarding whether they will, or will not, hike prices.

So far heads of factories continue to state, "We are holding our present price line. We are going to give operators every possible break we can, while we can, and wait to see what the future brings."

In complete commendation of the manufacturers it must be reported that they are trying very hard to hold the present price line.

They realize, as does the rest of the industry, that inflationary prices of all essentials, especially non-essentials and luxuries, will go skyhigh.

They are trying, therefore, to keep the trade within reasonable price bounds.

As the nation's leading economists have stated, all but absolute essentials will feel the pressure of sudden restrictions of raw materials. The factories here realize that this will be the case.

Thruout this entire market the manufacturers should be complimented by all in the trade for the fine, calm, and cool manner in which they have been conducting themselves, and have been holding down prices by absorbing increases, while trying to keep the trade optimistic regarding the future.

✓
CHECK

"The Confidential Price Lists" in this week's issue to learn what your machines are worth TODAY!

Newly Elected CMI President Issues Acceptance Statement



SAMUEL WOLBERG

CHICAGO—Samuel Wolberg, veteran coin machine manufacturer, and president of Chicago Coin Machine Company, this city, who was elected

president of the Coin Machine Institute (CMI) at its annual meeting held July 17, made it clear that there would be no change in the fundamental policy of CMI, particularly at this time when the amusement industry faces a critical period.

In his statement, accepting the CMI presidency, Wolberg declared:

"Coin Machine Institute will continue to put forth all of its efforts to the end that the coin-operated amusement industry will achieve permanency, stability, and dignity and take its rightful place beside other industries in the entertainment world. We want an industry that is not only profitable but one of which every manufacturer, distributor, and operator can be proud. In recent years, we have made great progress in this direction, but the tremendous task before us has just barely begun.

"CMI small continue to inform the public, in general, and public officials, specifically, of the true nature of the coin operated amusement industry.

"The coin machine amusement industry will again be called upon during the coming year to meet problems at national, state, and local levels. Congress is still certain to have before it far-reaching legislation which could conceivably engulf the amusement industry, while State Legislatures will be receiving suggested legislation from the Crime Conference which met in Washington last February; cities will have submitted to them by the same crime group, a suggested model ordinance concerning this industry.

"Under these circumstances, and in the face of this program, it will be CMI's objective to meet these problems at all levels, but it must be obvious that we must win the widest public support in the various communities. This can only be achieved by the manufacturer, distributor, and operator working together in presenting the real facts of the coin-operated amusement industry.

"The many services maintained by CMI, which have been widely used by distributors and operators in the past, have been broadened, and our files contain a vast amount of legal and public relations material which will, as always, be available to the operator and distributor.

"My association with this industry for 20 years convinces me that the coin machine amusement industry faces its brightest future, provided we courageously and frankly face the many problems which lie ahead.

"I ask the entire industry, including the manufacturers, distributors, and operators, to join with CMI in carrying forward the only program which I believe will build a solid and permanent foundation for this industry."

Belgium Coin Operations Big

ANTWERP, BELGIUM—Of all the countries in Europe, Belgium is far ahead in the operation of coin-operated equipment. In addition, the country is the most prosperous, with people earning and spending more money.

Operations of music and pin game routes are bringing coinmen nice profits, and the amount of equipment being used is continually increasing. Practically all equipment is American made, being imported from wholesalers in the United States.

In addition to regular routes in many cities and towns thruout Belgium, there are several well-stocked arcades running in resort and shore areas. The largest and most progressive company is the Belgium Amusement Company, located in Antwerp, which wholesales and operates. This company also runs two arcades in seashore towns—1 in La Panne and the other in Blanckenbergh. As most

Belgians vacation at seashore resorts, these arcades get a tremendous play for six weeks. Season closes at the end of August.

Belgium Amusement Company is run by three Americans, Sal Groenteman, Albert Polak and Abe Witsen. Witsen remains in New York buying equipment for the enterprise under the name of International Amusement Company (parent corporation).

Pictured below are four shots showing the huge crowds attending the arcades. In the photo at top, left, is Sal Groenteman supervising a racing game.

Unlike their American counterparts, the Belgian arcade owners hope for continual rain. It seems that the vacationers have a choice of bathing or attending the arcade. If it rains, the arcade gets all the play. If the sun shines, they have to await evening, when they all crowd into the arcade to play the games.



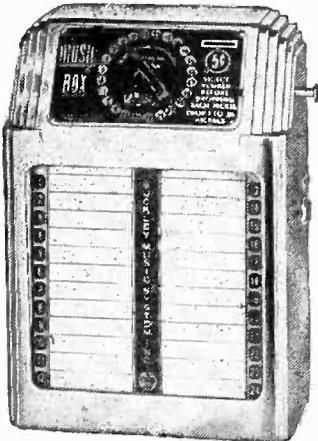
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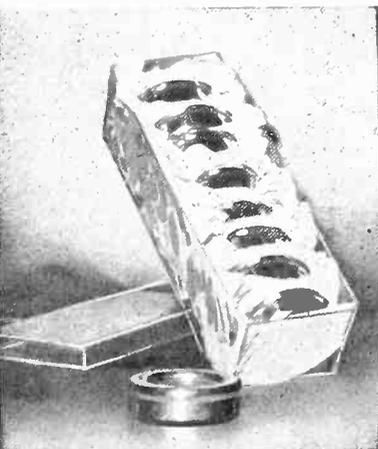
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Distribbs "D.H. Day" Showings Click Thruout Nation

CHICAGO—"Showings of our new 'Double Header'", Sam Stern, executive vice-president and general manager of Williams Manufacturing Company, this city, reported this past week, "are clicking everywhere in the country at all of our distributors' showrooms."

Sam Stern stated that the firm started to receive reports from their distributors early Wednesday (July 26), the first day when the new Williams' "Double Header" was being shown to the ops, and that these reports continued well into the evening.

"We feel certain", he continued, "that 'Double Header' is going to become one of the most outstanding games in the history of the amusement industry."

"Distributors tell us that operators



SAM STERN

started to come into their showrooms early in the morning and have con-

tinued to arrive from all nearby points all day long.

"The 'Double Header'", he said, "is one of the most outstanding rebound games ever built. It has everything that the operator wants."

"Distributors are now learning that whatever we claimed for the game is only a part of what is actually happening. Operators are telling them the game is even greater than we claimed it to be."

Sam Stern was a very busy man all this past week, from Wednesday on, taking orders from the firm's various distributors thruout the nation who continued to phone in and advise him: how well the "Double Header" was being accepted by their customers.

He promised to fill all orders just as soon as possible.

IMPORTANT NOTICE TO SUBSCRIBERS

The President of the United States has spoken. Spoken very seriously and solemnly. He has asked, and probably will receive, full emergency war controls.

All now realize that a new era is under way. That the headline articles which have appeared in this publication for some weeks were genuinely mild, compared to actualities.

This new era will effect all the nation's manufacturers, wholesalers, retailers, suppliers, as well as the general public. Its effect is already being felt in soaring and skyrocketing prices.

This new era requires quick adjustment. All engaged in industry must consider themselves on a war-footing.

Such being the case, this publication will adopt and immediately put into practice, new ideas and new tactics. It will more quickly present the news, as it happens and, many times, even before it happens, to its subscribers.

There may have to be, as happened during World War II, "news flyers" sent out by this publication, even daily, if necessary, to its subscribers.

This will be in the form of a "confidential letter" to subscribers. *The Cash Box* "Last Minute News Flash" sheet will be well remembered by all in the field who went thru the past war with this publication.

Once again, *The Cash Box* is preparing for speedy, daily printing of any crucial events. These will be sent to all subscribers (and subscribers only) by First Class Mail, even Air Mail, if this proves necessary.

Furthermore, *The Cash Box* may adopt a special code for all the prices now appearing in its "Confidential Price Lists". These will be sent out in card form, well in advance of appearance, to subscribers only.

This code may be changed from time to time. Prior to each change, new cards with the new code, will be mailed to each subscriber. Only subscribers will know the code being used.

"The Confidential Price Lists", one of the great services to the trade, today is more important and necessary than ever before. Subscribers find it invaluable in checking prices of equipment each and every week as price fluctuations vary with each week's market quotations. It is important that you KNOW what your equipment is worth from week to week.

Other ideas and methods, which *The Cash Box* originated and put into practise during World War II and which allowed inter-communication within this industry, quietly and confidentially, when *The Cash Box* was the one and only weekly magazine that carried news between the members of this trade, will be instituted as conditions dictate.

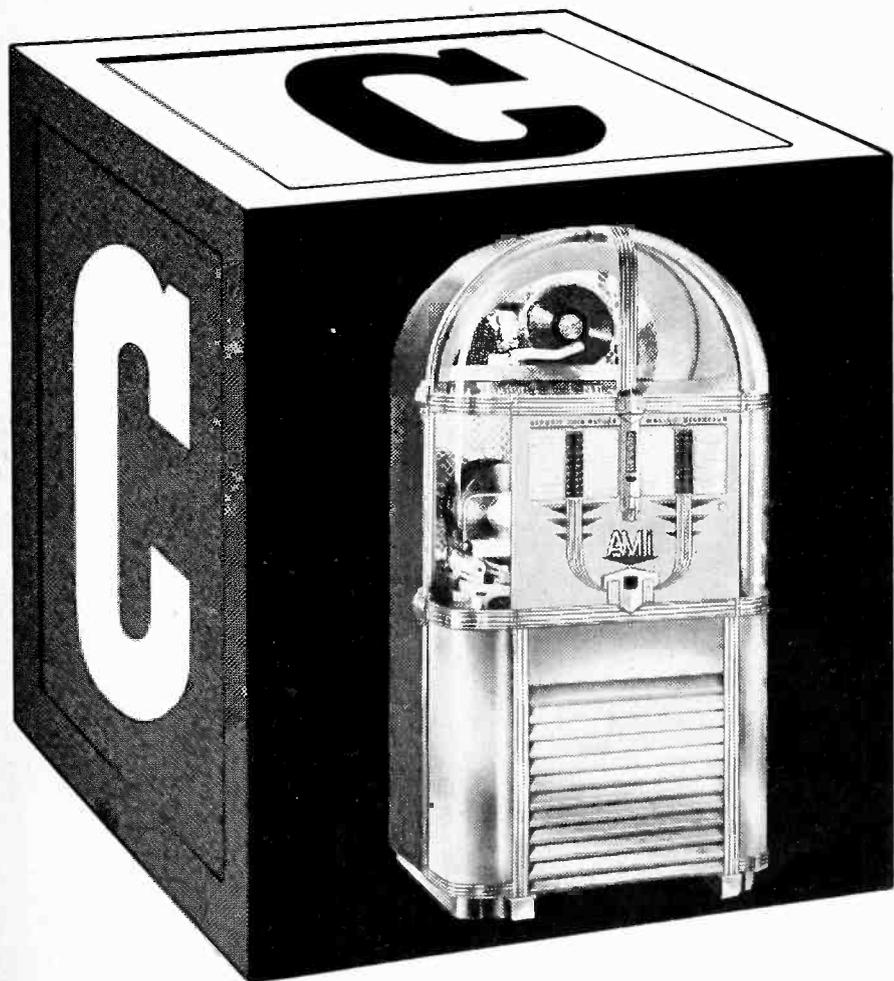
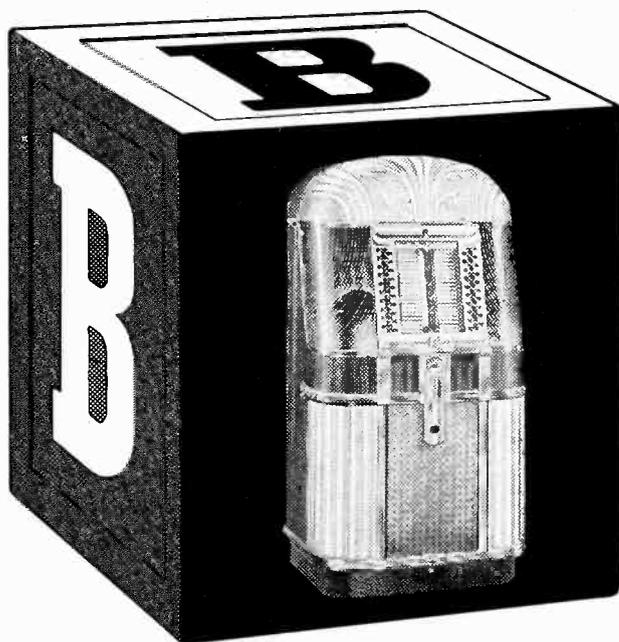
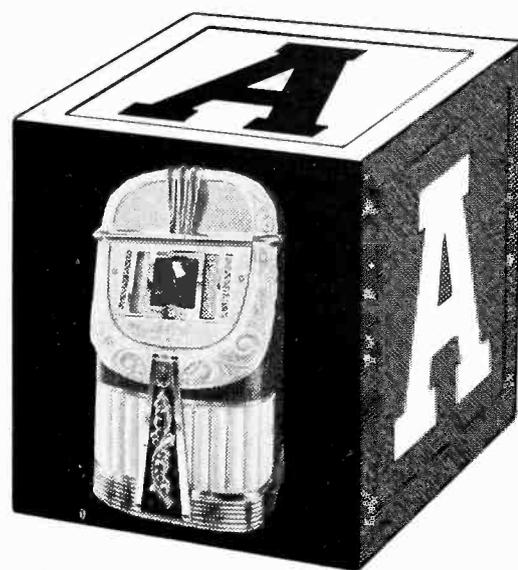
As news events come about, which may require changes in general procedure, this publication will be ready to meet with such changes and requirements for the complete and unselfish benefit of this industry.

This publication has, once again, geared itself for the new and crucial events which are rapidly transpiring in this nation, and thruout the entire world.

The Cash Box stands prepared.

It is ready to carry on with complete coverage for this industry as it has in the past.

models of simplicity!



The dependability of the AMI record changing mechanism is basic — universally acclaimed! Its performance over the years proves to all music operators there is more profit, more financial security in running AMI's than any other make. Those sterling performers, Model "A" and Model "B" are today delivering the goods in tens of thousands of locations. Regardless of age, they play and work as if they had just been shipped from the factory this week. And should anyone want to sell them, they command a premium! AMI music is the foundation of operating success; you not only bank big operating profits, you save the greatest part of your first investment. 40 years of music know-how are behind the "C".

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Ops Stocking Up On Parts Supplies And Used Machines

CHICAGO—In the past few days reports have been filtering in that operators are ordering in large quantities.

Parts and supplies are foremost on almost everyone of these op's lists.

Next comes machines.

The quantities which are being purchased indicate that these operators are "stocking up" in preparation for whatever may be ahead in the very near future.

Ops have been answering all questions with, "This looks like the last chance."

In the meantime, this sudden buying spree of parts and supplies has not only shorted stocks, but, at the same time, has boosted prices to new high levels.

Claim among sellers is, "We cannot obtain the same parts and supplies at former prices."

One well known parts man here stated, "We used to sell bell slides for \$1.50 each. Now we have to get \$2.00 each. And even at \$2.00, we can't get them. Especially in the quantities we have orders for at this time."

This same applies all the way down the line to all other types of machines.

For example, tubes are most difficult to obtain at this time. Juke box ops have been buying in quantity. Sellers are having trouble replacing tubes at this time.

Other types of supplies are being purchased in ever larger quantity by both distributors and operators everywhere in the country.

Resultant effect is to boost prices, as demand continues great, and supply becomes low.

In the meantime, much to the credit of the majority of manufacturers here, they are maintaining former parts and

supplies prices, and are trying to satisfy all demand.

Same isn't true in case of sellers. They are hiking prices as demand gets greater.

One notable example, ops claim, is price of bell parts. These have zoomed to new highs and are still going up. Ops claim this is taking advantage of them.

Some are purchasing older machines and will break them up for "parts."

But, whether they will be able to obtain enough of old machines at low prices is the problem.

In the meantime, those who have parts for bells, especially, are planning to build 50c machines.

Furthermore, those who have sufficient parts and supplies, and are running up against stubborn resistance as to price advances in present sales, are holding back from selling.

They are gambling that these will become so hard to obtain that they will be able to name their own price.

This seems to be the case in most instances. Ops still can't, at least some of them, see prices moving too far up.

They feel that Federal Government will allow sufficient domestic production to take care of "repair parts" for all types of equipment.

Whatever the future will bring, the fact is that many ops are buying up whatever quantity of parts and supplies they can afford.

Sellers are buying even more, but, what is extremely interesting is the heavy purchases on the part of those men who believe that they will have the trade at their mercy within six to twelve months.

They hope to be able to obtain unheard of high prices for all parts, supplies and machines they will have stocked up.

LOOK to FIRST for the BEST!

SHUFFLE GAMES

Reconditioned and Guaranteed
Playing Fields Resurfaced

United SHUFFLE ALLEY EXPRESS	\$235
Williams DELUXE BOWLER	219
Exhibit STRIKE	175
Universal TWIN BOWLER	169
Universal TWIN BOWLER	
With Lite-A-Pin Conversion	179
Chi. Coin BOWLING ALLEY	165
Chi. Coin BOWLING ALLEY	
With Lite-A-Pin Conversion	175
Rock-Ola SHUFFLE JUNGLE	
Floor sample	159
Gottlieb BOWLETTE	139
Bally SHUFFLE BOWLER	119
Genco BOWLING LEAGUE, 10 ft.	95
United SHUFFLE ALLEY	95
Genco GLIDER	45

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Twin lens reflex.	always moving.
Guaranteed. \$7.95 value. Exclusive at FIRST!	Luminous eyes, dial and hands.
ONLY \$3.95	List \$12.45.
	OPERATOR'S PRICE \$6.95
Write for our illustrated circular.	

NEW SHUFFLE GAMES

Keeney DOUBLE BOWLER
In 8 ft. and 9 1/2 ft. sizes
United TWIN SHUFFLE ALLEY, Rebound
Chicago Coin TROPHY BOWL

BALLY CONSOLES

DRAW BELL, Metal Button	\$125
DRAW BELL, Red Button	135
DELUXE DRAW BELL	155
TRIPLE BELL, 5-5-25c	225

NEW ONE BALLS

Bally TURF KING
Universal WINNER

NEW FIVE BALL

Gottlieb TRIPLETS
Chicago Coin
PIN BOWLER
Exhibit JUDY

Coming Soon!! Big news for Illinois phonograph operators. WATCH "FIRST"!!

FIRST Distributors

1748 W. North Ave., Chicago 22
Dickens 2-0500

We've Got It It's A Hit!

Williams DOUBLE HEADER

Write—Wire—Phone—or

COME IN AND SEE IT ON DISPLAY

ALFRED SALES, INC.

881 MAIN ST. Lincoln 9106 BUFFALO 3, N. Y.

Alfred Sales is the Exclusive Distributor in this territory for Wurlitzer, Bally, Gottlieb, Williams, Exhibit and other leading manufacturers.

Badger Named Distrib For "Ristaucrat '45'" For So. California

LOS ANGELES—W. R. (Bill) Happel, Jr., of Badger Sales Co., Inc., this city, has been named distributor for the "Ristaucrat '45'" automatic phono.

The first of these new, counter model size phonos are now on display at the firm. The machines feature the new lightweight, longer lasting 45 R.P.M. records.

Joseph J. Cohen, president of Ristaucrat, Inc., stated, "We are very proud of the way Bill Happel and his Badger Sales organization have launched into sales of our new 'Ristaucrat 45' phonograph.

"Mr. Happel realizes that this is one machine which is extremely timely for every operator. It smooths the way for the near future.

"We feel certain that this is the automatic music box that they will find best to operate whatever the future may bring."

Happel, himself, is reported to be very enthusiastic over the possibilities for the "Ristaucrat '45'" in his territory. His men are already contacting many operators here to get them started with "the music box for the spot you forgot."

"WhizBowl" In Full Production

CHICAGO — "Keep those orders coming in," say Billy Knapp and Vic Weiss of Allied Coin Machine Company, this city, manufacturers of the "WhizBowl" conversion unit for Bally's Shuffle Bowler and United's Shuffle Alley.

"We are in full production and can make immediate delivery," stated Col. Lewis, who will be making a trip thru the South very soon and is looking forward to meeting with his many friends.

Slot Bill Approved By House Committee

WASHINGTON, D. C.—The House Commerce Committee this week approved a bill to outlaw shipment of slot machines and pay-off games into states where they are illegal.

The Senate passed a similar bill last April.

The House committee revised the wording of the Senate bill to limit it to "bell machines and games which deliver money or property as the result of the application of an element of chance."

Bill must now come out of committee and proceed thru usual House and Senate action.



Williams DOUBLE HEADER

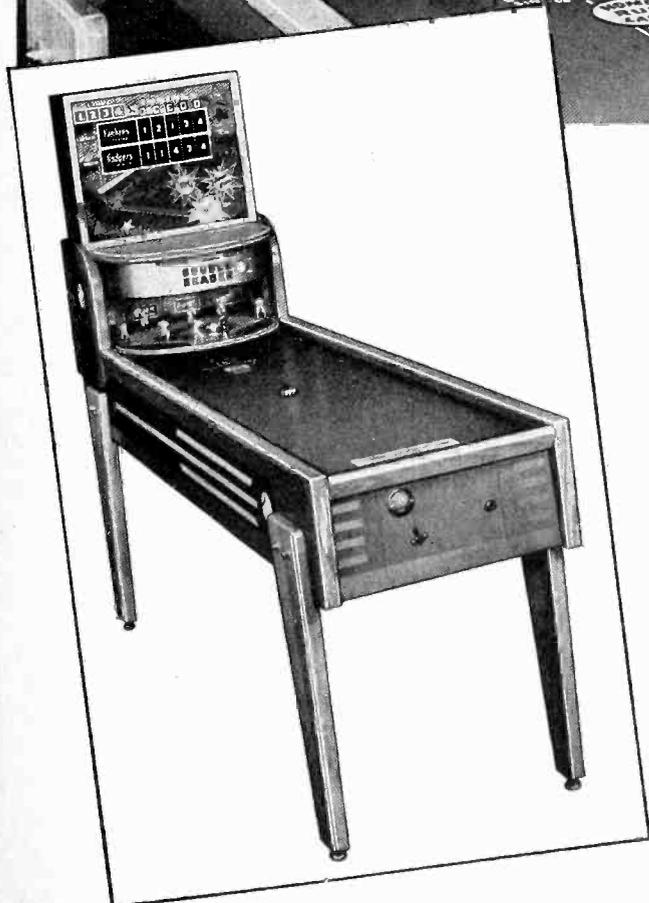
HIGH SPEED REBOUND BASEBALL GAME

- Men Actually Run Bases on Field!
- Opposing Team Actually in Position on Field!

**1 or 2 Players
10c Play**

**SEE IT—BUY IT
At Your Distributor NOW!**

**8 FEET LONG!
2 FEET WIDE**



Protected Under Patent Nos. 2459011, 2296548, 2296549, 2240276. Other Patents Pending.



CREATORS OF DEPENDABLE PLAY APPEAL!

4242 W. FILMORE STREET, CHICAGO 24, ILLINOIS

Please mention THE CASH BOX when answering ads—it proves you're a real coin machine man!

World Wide Hosts Hundreds At Showing

Ristaucrat Names Sioux Distributors To Cover 5 States

H.Z.
RELIABLE PRODUCTS FROM RELIABLE MANUFACTURERS

IT'S A HIT!
Williams
DOUBLE HEADER
HIGH SPEED REBOUND BASEBALL GAME
We've Got 'Em!
WRITE—WIRE—PHONE
OR
COME IN AND SEE IT!

Hymie Zorinsky
H. Z. VENDING & SALES CO.
1205-07 Douglas St.
Branch Office:
920 M St., Lincoln, Nebr.

OMAHA



AL STERN

CHICAGO—The "D.H. Day" showing of Williams' "Double Header" at World Wide Distributors, this city, meant "double hustle" for the whole crew. Their offices and showrooms were mobbed thruout the day, with ops lining up to play the new Williams' baseball shuffle rebound game. Al Stern was extremely well pleased and between him, Monty West, general sales manager, and the rest of the sales staff, many orders were taken. Monty West, sporting a new hard top convertible car, takes to the road to see his many friends and tell them about Williams' new game.



SAM DEUTSCH

APPLETON, WIS. — Joseph J. Cohen of Ristaucrat, Inc., this city, announced this past week that Sioux Distributors, Inc., 330 Hennepin Ave., Minneapolis, Minn. had been named as their distributors for Minnesota, North Dakota, South Dakota, Nebraska and Montana.

Sam Deutsch, who heads Sioux Distributors, Inc., is reported to have a most complete sales and service or-

ganization covering the five states. According to Joe Cohen, "Sam Deutsch has proved himself one of the most outstanding distributors we have. He is showing operators everywhere in the five states he covers how to get back into many spots they forgot with the 'Ristaucrat 45' machine. "What's more," Cohen continued, "Sam is also helping everyone of these operators to enjoy better profits because of the longer lasting 45 RPM records, not to speak of their finer tone quality, the fact that they are so light in weight and small in size, and, therefore, take up less storage space, while giving the operator a longer and better run for his money. "Operators are thanking Sam Deutsch wherever he sells the 'Ristaucrat 45'. This is the one phonograph that points the way to future profits for all in the juke box business." Deutsch himself is reported to have stated, "Everyday we are finding that more and more juke box ops are turning to the 'Ristaucrat 45' because of the fact that the low price of this phono, and the longer-lasting records, are making possible better profits from the locations where the bigger machines can't prove profitable."

WE NEED THE SPACE SO OUT THEY GO
Bally Citations, in No. 1 Condition—\$199.50 Each
20 Good Used Five Balls—Write for Price

PHONOGRAPHS
5 Seeburgs, 1946 Models Write for Price
9 New Phonographs, in Original Boxes Write for Price
4 Seeburg Wireless Boxes, Like New \$200.00 Ea.

Write For Price On All New Games We Save You Money On All New Games

WANT TO BUY
50 Good Used Consoles, Late Models. Send Your List in at Once.
We Are Now Delivering Brand New! The Hit of the Show! Universal's Winner—What a Game.

FRANK SWARTZ SALES CO.
515-A Fourth Ave., S. Nashville 10, Tenn.
Phone: 4-8571

The Hit Of The Season!
Williams
DOUBLE HEADER
New Sensational Baseball Shuffle Rebound Game
SEE IT ON DISPLAY
In NEW YORK
583 TENTH AVE. (Near 42nd St.)
BRyant 9-5260

In NEWARK, N. J.
772 HIGH ST. (Near Clinton Ave.)
MLtchell 2-1891

SEABOARD N.Y. CORP.
Exclusive Williams Distributor

Lake City Amusement Co. Will Keep Operators Supplied



JOE ABRAHAM

"Lake City has always upheld its reputation for fair dealing and will not attempt to gouge any of its customers in any fashion whatsoever," Abraham reported, "for whatever equipment, parts and supplies they will need, as allocations tighten up and conditions become more critical. "We are working hard to make it possible for everyone of our customers to enjoy as normal conditions as possible, regardless of what the future may bring," Joe Abraham continued, "and we assure them that they can depend on us for whatever they will need as long as it is possible to obtain such materials, parts, supplies and machines, without hurting the war effort or, in any fashion whatsoever, effecting the work that is now under way to assure this nation complete safety."

Big Demand For Como Conversion

CHICAGO—The demand for the new disappearing pin conversion unit for Bally Shuffle-Bowlers, being manufactured by Como Manufacturing Corporation, this city, has far exceeded expectations, according to reports of Como officials. Distributors are said to be phoning in so many orders that Jack Nelson's phone is constantly ringing. And, according to Nelson, many location reports tell how the new conversion has increased Shuffle-Bowler play from 25% to 100%. In spite of the heavy demand for conversion units, Bill Billheimer at Como advised that with enlarged facilities at the new factory, all orders are being handled with dispatch.

CLEVELAND—Joe Abraham of Lake City Amusement Company, advised the trade that he will keep operators in this area supplied with machines, parts and supplies, for as long as possible. "We won't countenance any hoarding," Joe stated, "but, we can assure our customers that we have already contacted everyone of the manufacturers we represent and that they have advised us they will help us keep everyone of our operators supplied with parts and machines for as long as is possible. "We also want to go on record now," he continued, "to advise our customers that we are doing everything we possibly can to obtain a sufficient supply of parts for them and have also contracted far in advance for machines so that all will be satisfied."

WANTED We want to buy Wurlitzer 3020's; Wurlitzer 1017; Bally One-Balls; Bally Eureka's; Photo Finish; Brand New closeout Five-Balls and Shuffle Machines.

• We have in stock for sale or will trade: United Shuffle Alleys, Bally Bowlers, Keeney Pin Boy. •

NEW ENGLAND'S LARGEST STOCK OF ALL COIN MACHINES
EXCLUSIVE DISTRIBUTORS FOR: WURLITZER, BALLY, KEENEY and EXHIBIT
REDD DISTRIBUTING CO., INC., 298 LINCOLN ST., ALLSTON, MASS.

ALLIED'S New WHIZ BOWL CONVERSION
for Bally's SHUFFLE BOWLER and United's SHUFFLE ALLEY

NO ELECTRICAL ADJUSTMENT NECESSARY

- Animated Upright Plastic Pins
- Units Made to Match Cabinets
- Easily Installed on Location
- Motor Driven • No Switches Added

Immediate Delivery

Unit Price \$79.50 Lots of 3 **\$74.50**

SEE YOUR DISTRIBUTOR

ALLIED COIN MACHINE CO.
828 MILWAUKEE AVE. • MO 6-2110 • CHICAGO 22, ILL.

United Speeds Production Of Twin Shuffle Alley Rebound



BILLY DeSELM

game, single player, takes just about 45 seconds to complete. A two-player game will average a bit more per player, but, this is caused by the time necessary for one player to walk over to the machine while the other finishes the shot. Otherwise, even in two player action, the game averages very close to the 45-second-per-game mark per player.

The play action on this special type playing board is unusually fast and smooth. This new playfield is one of the most outstanding ideas ever yet originated by the firm. Should any damage come to the board, in any fashion whatsoever, the operator can replace the entire playing surface in jig time right on location.

The playing board is hinged and the serviceman need but lift it up to get to the entire mechanism. It is simple and easy to service. The well known United drop coin chute is used. Plastic disappearing pins are featured on this game. Pins are beautifully lighted. Scoring very easy to see.

Most impressive is the solid and sturdy cabinet which is the most beautifully designed United has ever yet produced. This cabinet has won much praise from all the firm's distributors as well as from all operators who have seen it.

One of the outstanding features, according to Billy DeSelm, "is that this is the one game that gives true scoring and true rebound action.

"This is due to the fact," he stated, "that the switches are right on the playfield. This keeps the scoring action, as well as the rebound play, within the skill limits of the players."

CHICAGO—United Manufacturing Company went into immediate production of its new one or two player rebound game, "Twin Shuffle Alley Rebound," even before general announcement to the trade.

Reason for this, as given by Billy DeSelm, general sales manager of the firm, was, "From the very moment our distributors saw the sample of our new 'Twin Shuffle Alley Rebound' they placed some of the largest orders they've ever yet placed for instant delivery of a new game and, therefore, we were forced to hold back general announcement to the trade until production was well under way."

The game is one of the very fastest the firm has ever built. The average

Coinbiz Looked Upon As Morale Booster

Economical Amusement And Music, Plus Vending Of Necessities, Puts Coin Machines In Morale Builder Category

CHICAGO—Industry leaders here believe that this is one field which will help boost the morale of all in the U.S.A. as economic conditions become tighter and war developments more critical.

The economical amusement and music of the field should take hold stronger than ever before, many believe. And should have the power to help those who will begin to feel depressed as more and more restrictions come into being.

As one well known leader stated, "As in World War II, this is the one industry which will help the people continue to be optimistic, and also continue to enjoy themselves economically with entertainment and music and make way, therefore, for better morale which will help all in our nation as we draw nearer and nearer to an all-out war footing."

Vending machine men are already engaged in arranging for their equipment to be placed in industrial locations. They are also asking govern-

ment agencies where they can place equipment so that it will prove helpful to all concerned with the war effort.

The vending machine industry is to be complimented on its advance effort to learn what it can do to help all concerned with forthcoming speeded war effort.

But, tho the average amusement and music machine man hasn't made any advances to Washington, he is prepared to help the Army, Navy and Marines as well as the industrial war workers to enjoy themselves, for the few minutes which they will have, away from production lines and military routine.

As in the last war, this is one industry which will, most definitely, help to boost morale of all concerned with war work as well as with the armed forces thru the economy of its entertainment and music because, like in the last war, it was the one industry which went all out to help the country to relax during its most hectic and trying times.

Williams

DOUBLE HEADER

HIGH SPEED REBOUND BASEBALL GAME





1 or 2 PLAYERS
10c PLAY

Men Actually Run Bases on Field!

Opposing Team Actually in Position on Field!

8 FT. LONG, 2 FT. WIDE

ORDER NOW!

LAKE CITY AMUSEMENT CO.

1648 St. Clair Ave. Cleveland 14, Ohio

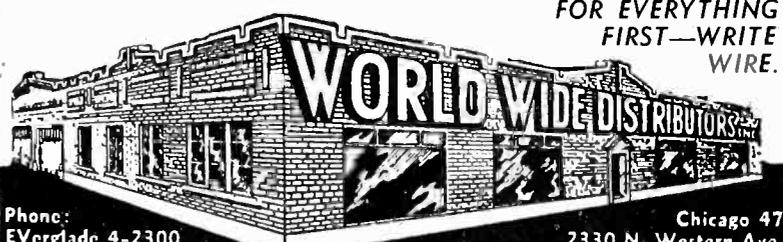
(Phone: CHerry 1-7067)

WANTED TO BUY FOR CASH

HIGHEST CASH PRICES PAID FOR

CONSOLES	ONE-BALLS	MILLS SLOTS ORIGINALS
Bally CLOVER BELL Bally SPOT BELL Bally MULTI-BELL Keeney TWIN BONUS Keeney THREE WAY BONUS	Bally CHAMPION Bally CITATION Bally TURF KING Bally JOCKEY SPECIAL Bally GOLD CUP Bally VICTORY SPECIAL	JEWEL BELLS BLACK CHERRY BROWN FRONT BLUE FRONT POSTWAR BONUS

WANTED QUICK-All Type Five-Ball F. P. Flipper Games



FOR EVERYTHING FIRST—WRITE WIRE.

Chicago 47
2330 N. Western Ave.

Phone: Everglade 4-2300

We've Got It! . . .

Williams

"DOUBLE HEADER"

High Speed Rebound Baseball Game

A SURE HIT!

ADVANCE AUTOMATIC SALES CO.
SAN FRANCISCO, CALIF.

1350 HOWARD STREET

Conroe Announces Return Of Walter Harrison To J. H. Keeney As Chief Engineer



JOHN CONROE

Conroe advised, "Our entire organization is very much thrilled to have Walter Harrison back with us again.

"Walter found the entire organization intact," Conroe continued, "just as he had left it. Therefore, he is working right with the men whom he has known for a long time.

"He will head all of our eight project engineering departments," Conroe said, "and will also head our model shop where all new developments are under way.

"We now have over 500 people working here," Conroe revealed, "and Walter Harrison steps right in to take charge of the entire engineering and development over this huge group of men and women."

Harrison, himself, stated, "I certainly feel fine to be back at J. H. Keeney & Co., Inc.

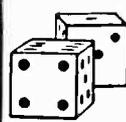
"It's just like coming back home after a long trip," he said, "and I certainly am thrilled to find all the old and familiar people here who have worked with me in the past, and who will work with me from now on in, while we develop and manufacture some of the very finest products this industry has ever yet seen."

CHICAGO—John Conroe, vice-president and general manager of J. H. Keeney & Company, this city, released information this past week regarding fact that Walter Harrison, well known to the industry for many years, has returned to the Keeney factory as chief engineer.

Harrison formerly was with Keeney, but during sale of plant, went over to Williams factory. He has just returned from Williams to take over his former position at Keeney.

Harrison was also chief engineer for Daval, many years back. He has held top positions in engineering in the industry for years.

FREE!
FAMOUS
BLUE BOOK
CATALOG



DICE • CARDS
Perfect Dice, Magic Cards—READ THE BACKS—Inks, Daubs, Poker Chips, Gaming Layouts, Dice Boxes, Counter Games, Punchboards—WRITE FOR FREE CATALOG TODAY.

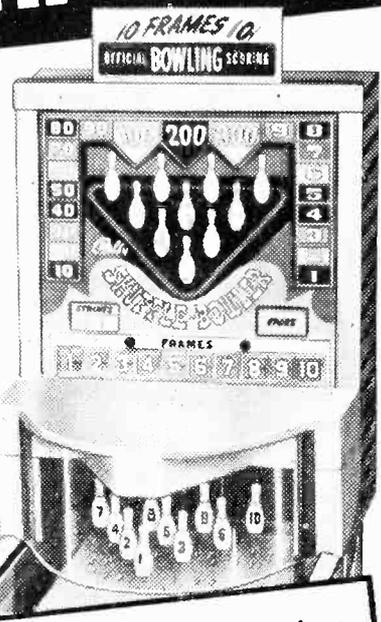
K. C. CARD CO. 803 S. Wabash Ave., Chicago, Ill.

BIGGER PROFITS FROM YOUR BALLY SHUFFLE-BOWLERS

NEW CONVERSION WITH REALISTIC UPRIGHT PINS THAT DISAPPEAR AS ROLL-OVERS ARE HIT

PINS AUTOMATICALLY SET EXACTLY AS ON BALLY SPEED-BOWLER

INSTALLED ON LOCATION IN A FEW MINUTES... IT'S FAST!



New, low-cost conversion gives your Shuffle-Bowlers all the features of the famous Bally Speed-Bowler. Easy to attach on location in just a few minutes. Write at once for complete details and prices.

COMO

MANUFACTURING CORPORATION
5013-5025 N. KEDZIE AV., CHICAGO 25, ILL.
PHONE INdependence 3-7600

Williams DOUBLE HEADER HIGH SPEED REBOUND BASEBALL GAME



1 or 2 PLAYERS
10c PLAY

Men Actually Run Bases on Field!

Opposing Team Actually in Position on Field!

8 FT. LONG,
2 FT. WIDE

ORDER NOW!

WORLD WIDE DISTRIBUTORS, Inc.

2330 N. WESTERN AVE.

CHICAGO 47, ILL.

Phone: EVerglade 4-2300

Write—Wire—Phone or COME IN AND SEE

The Sensational Phono That Plays 45 RPM Records

"RISTAUCRAT"

See Opposite Page For Complete Details →

Exclusive Factory Distributors For

MINNESOTA -- NO. DAKOTA -- SO. DAKOTA NEBRASKA and MONTANA

Sioux Distributing, Inc.

330 HENNEPIN AVE. MINNEAPOLIS 1, MINN.

We Are Exclusive Factory Distributors For

The Sensational Phono That Plays 45 RPM Records

"RISTAUCRAT"

See Opposite Page for Complete Details

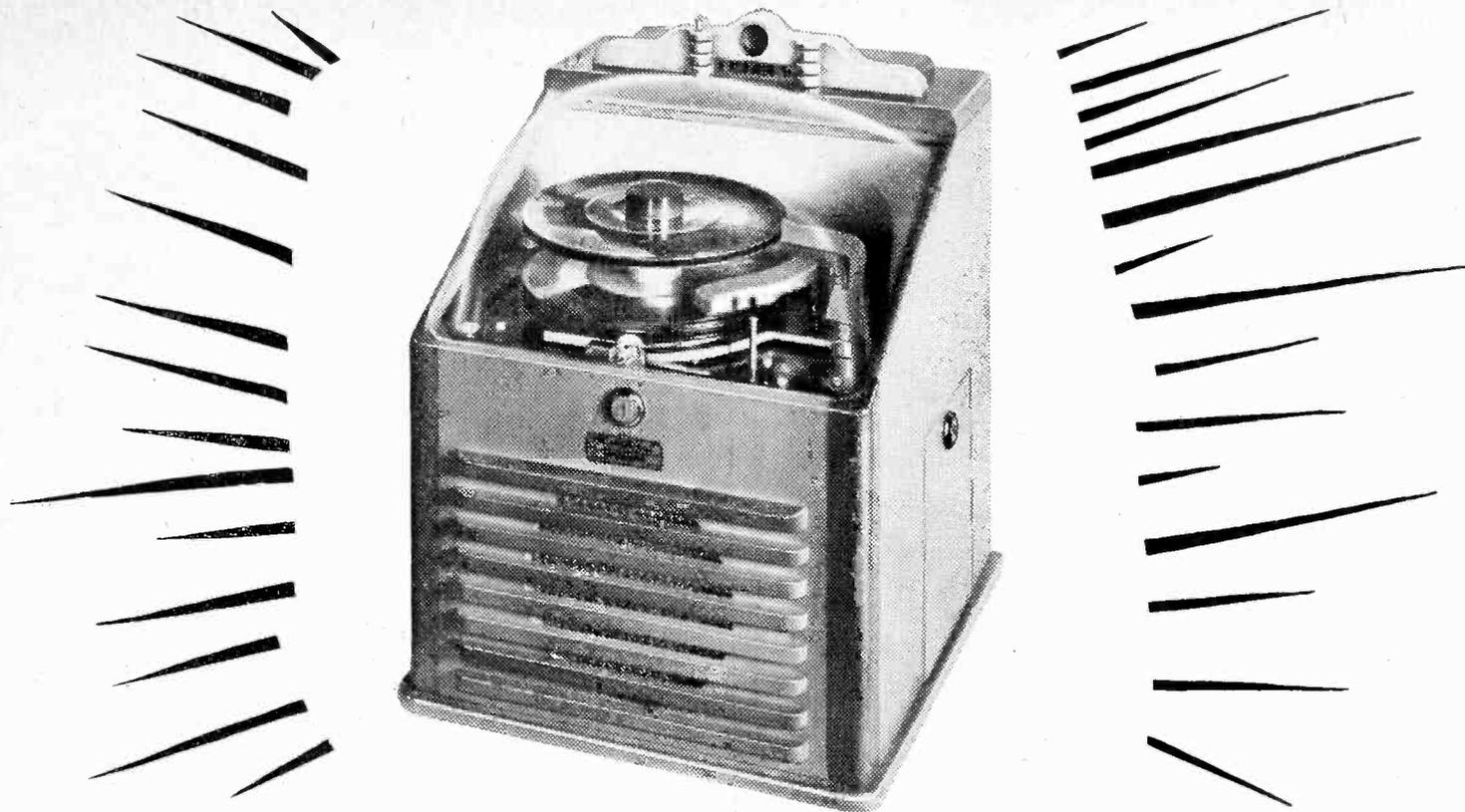
For

SOUTHERN CALIFORNIA

Write—Wire—Phone or COME IN AND SEE IT!

Badger Sales Co., Inc.

2251 W. PICO BLVD. LOS ANGELES 6, CALIF. (All Phones: DUnkirk 7-2243)



NOW—MORE THAN EVER BEFORE—IS THE TIME TO BUY THE “RISTAUCRAT ‘45’”

The Music Box For The Spot You Forgot—Built By Operators For Operators

SMOOTHS AND GUARANTEES THE WAY FOR BIGGER, BETTER, AND STEADIER PROFITS REGARDLESS OF WHAT THE FUTURE MAY BRING—And Here's The REASON WHY...

- 45** 45 R.P.M. records are lightest in weight, smallest in size, take up less than one-tenth the ordinary storage space. You can carry more, and earn more, at less cost and expense to yourself.
- 45** 45 R.P.M. records give you clearer, finer, better tone. Will play beautifully, even if warped, because the “RISTAUCRAT ‘45’” has a 3 Gram tone arm (not 3 ounces). Lightest weight tone arm in all music history.
- 45** 45 R.P.M. records are cheaper. They outlast all other former type records. They give over 20 times MORE PLAYING TIME than all other type records. All top artists. All top labels. All pop tunes, now appear on 45 R.P.M. records. You can buy 45 R.P.M. records from your present source of supply. All outstanding manufacturers produce 45 R.P.M. records.
- 45** “RISTAUCRAT ‘45’” phonos, plus all the records you'll ever need, can be carried right in your regular auto. NO TRUCKS NECESSARY. This SAVES you gas, tires, wear and tear, as well as servicing overhead. AN ABSOLUTE NECESSITY FOR YOU—AS THE FUTURE INDICATES.
- 45** The “RISTAUCRAT ‘45’” costs you only \$189.50. Even the smallest locations (the spots you forgot) will pay for themselves in six months or less, giving you BIG PROFITS from then on in with an absolute minimum of servicing overhead expense.
- 45** The “RISTAUCRAT ‘45’” automatically restacks the records. Operators use it for continuous ‘background music’ where no other automatic phonographs have ever been able to be placed before. The location gets all the best music it wants and needs—music it can't otherwise get—the operator GETS THE PROFITS! This is the first phono ever made where the operator gets ALL THE BREAKS!
- 45** The “RISTAUCRAT ‘45’” IS PERFECT IN SIZE. Weighs only 30 lbs. Easily transported. Beautifully lighted. Stands out like a shining star on any location—anywhere. Gives better music. Earns operators REAL PROFITS—EVEN AT 2 PLAYS FOR 5c.
- 45** The “RISTAUCRAT ‘45’” was invented, designed, developed, and is being built by the Ristau brothers, who manufactured automatic phonographs, along with their father, for more than 40 years. The Ristau's, father and sons, are internationally known for the fine automatic, coin operated, musical instruments they produced when this century began. The “RISTAUCRAT ‘45’” is their SUPREME ACHIEVEMENT. It's an operator's phono, built by the world's most noted operators—the Ristau's of Appleton, Wisconsin.
- 45** You can connect your present wall and bar boxes to the “RISTAUCRAT ‘45’” and, at away less the cost, earn more money than you've ever earned before with any automatic phonograph. The Ristau brothers actually operated the “RISTAUCRAT ‘45’” with extra auxiliary speakers, with wall and bar boxes, to make sure that all operators everywhere would tremendously profit from this great and outstanding coin operated music achievement, regardless of requirements or conditions.
- 45** Thousands of dollars and many, many years of experience, hard work and diligent effort have gone into developing and building the “RISTAUCRAT ‘45’” for operators—by operators—operators who actually operated the “RISTAUCRAT ‘45’” before they offered them for sale to other operators.
- 45** THIS IS YOUR OPPORTUNITY TO INSURE YOURSELF FOR TOMORROW—TODAY!! YOU CAN'T LOSE! Only \$189.50. ORDER NOW AND BE READY FOR WHATEVER MAY COME—TOMORROW!! See your nearest “RISTAUCRAT ‘45’” distributor today or write direct to:

RISTAUCRAT INCORPORATED, 1216 E. WISCONSIN AVE., APPLETON, WIS.

Please mention THE CASH BOX when answering ads—it proves you're a real coin machine man!



GOTTLIEB'S TRIPLETS — TERRIFIC!

3 Scoring Opportunities!
Triple Earning Potential!

SPELL TRIPLETS • VARIABLE BONUS
AWARD • SIDE ROLLOVERS FOR FREE
PLAY.

with Fast Action
DROP COIN CHUTE

"POP" Bumpers
Flippers

ORDER
from your
DISTRIBUTOR

D. Gottlieb & Co.

1140-50 N. KOSTNER AVE.
CHICAGO 51, ILLINOIS

"There is no substitute for Quality!"



EASTERN FLASHES

Sales thruout this area, both in new and used equipment, are setting all time records. From activity at wholesale firms along coin-row, it's difficult to imagine we're in the midst of the summer months, when biz usually slumps considerably. All types of equipment is moving out to the operators as quickly as deliveries are received. Many are ordering parts in considerable quantity preparing for any eventuality. Collections at shore and resort areas are fine, but operators in the city report that the "take" is similar to other years, off slightly for usual averages. However, they state that it is comparable to past years during the summer months.

Harry Rosen and Meyer Parkoff, Seaboard New York Corporation, entertained numbers of operators on "D.H." day, Wednesday, who flocked into their showrooms to view Williams' new shuffle game, "Double Header." The game made an instantaneous hit with the ops, who placed some nice orders. Joe Fishman, manager of the Seaboard offices in Newark, N. J., reported the same condition existed in his territory. . . . Barney (Shugy) Sugerman, Runyon Sales Company, back at his office, after covering the upper part of New York State last week, states that business is at its highest peak. "Everyone of us here" said Shugy "is working at top speed and it reflects in the amount of business we're doing. We could use a great many more AMI Model "C" phonos than the factory ships us." Due to the fast action at this time, both Shugy and Abe Green have decided to pass up a summer vacation. . . . Chicago Coin's "Trophy Bowl" on display at Al Simon's Albert Simon Company, and operators enthusiastic over its money-making possibilities. "Seems that we'll have the same problem we've had with the previous Chicago Coin games" stated Al, "and that will be to supply the demand."

Joe Young, Young Distributing (Wurlitzer distributors) another wholesaler who won't be able to take a summer vacation. Ops are keeping him busy supplying them with the new Wurlitzer "1250" phono. While we were visiting with Joe, some op insisted upon immediate delivery, and Joe reluctantly permitted his floor sample to be rolled out to the op's truck. . . . Wurlitzer's 4820 Wall Box with 48 selections now being delivered at Young's, and they, too, going out as quickly as they come in. . . . Used phonos bought by Harry Koepfel of Koepfel Distributing Company during his buying trip last week are now arriving, but Harry and brother Hymie are making plans to take some more trips. As this firm has established an enviable reputation for delivering perfectly reconditioned equipment at fair prices, their problem now is supplying their customers with machines. "While it's quite a lot rougher buying these days," sighs Harry, "we have a few angles of our own. We expect to continue, regardless of conditions, buying and then reselling. Our business is based on our activity in the used market, and we'll conduct it that way." . . . Dave Lowy, Dave Lowy & Company, out of town for a few days. . . . Mike Munves sporting a nice tan. "Picked it up over the week-end," smiled Mike. "It'll be the only chance to get out into the sun that I'm going to have this summer." Mike reports large buying of parts and supplies.

Steve Quinn and Mike Colland, Atlantic-Seaboard, on hand during "D.H." day greeting their many operator friends. . . . Music ops who got a pre-listen to Bess Berman's Apollo Record, "A Brand New Kind Of Love," with vocal by Lou Elliott, former chirp for Duke Ellington, predict it'll be a big seller for juke boxes. . . . Bill Alberg, Brooklyn Amusement Machine Company, back on the job, and as good as he was twenty years ago. But taking it easy anyway. . . . Many of Dave Stern's (Seacoast Distributing Company, Elizabeth, N. J.) friends greatly surprised to read in a recent issue of The Cash Box that he's a grandpop. Dave looks and acts like he did in the "old days." . . . Joe Rose, an old friend of ours, entered the coin machine field several months ago, buying a music route in Brooklyn. He reports he's never been happier. . . . Milty Green, American Vending Company, reports biz "wonderful" at both his Brooklyn and 10th Avenue offices. Milty tells us he just bought a route in Chester, W. Va., from Reaser Amusement Company.

DALLAS DOINGS

The storm warning is out to Ed Robinson and Nick Carbajal. Look out, boys, we're on our way to New Orleans. . . . Herb Rippa, Dallas operator is in the beer business by the way of "Rip's Lounge." This should be a terrific hangout for the ops in Big D. We sincerely wish Herb and Emily the best of luck. P. S.—We'll be out for a short beer on the house. . . . Birdie Cowart from Macy's Houston office dashed up to Dallas for a week end. . . . The big event finally took place and we are most proud to announce that Joe Metassa is once again a proud papa. This time it's a six-pound girl and we think her name is Marilyn Marie. Congratulations, Joe and Janie. . . . Hearsay has it that Claude Haines sold part or all of his route to Buck Nash. Get me straight Buck, what happened? Bill Green, radio center, Fort Worth, just returned from the music merchants' show in Chicago, where he met some mighty swell people in the record business. Sid Nathan and Pearlman of King Records, Larry Vinson of Pearl Records and many others showed Bill a terrific time.

G. C. Ormand and J. T. Stewart, both of Longview, making the Dallas distributors together. . . . John Eaton, Henderson, vacationing in Mississippi leaving his side kick, Pete, in charge of the business. . . . P. J. Mills and F. R. McCormick, Wurlitzer Corporation, were at Commercial this week. . . . Tommy Chatten off to Shreveport. Tommy, what did you find in that city? . . . R. B. Williams and family are en route to Yellowstone National Park for an extended vacation. . . . Ditto Mr. and Mrs. George Wrenn and son Jimmy. The Wrenns are more or less covering the great South West, ending their trip at the Grand Canyon, then back to Dallas. . . . Jack Sprott and wife stopping off in Dallas for a few days before returning to Temple, Texas. . . . Pauline and Stan Lewis, well known among the operators in Shreveport, visiting in Dallas. . . . Pete Purvis in from Stephenville. . . . Joe Maynor finally made it back to Dallas. . . . Phil Weinburg, Bally representative, making a good will tour of Dallas, Houston and Kansas City. Walbox Sales complain that they can't get enough "Turf Kings." Ditto Harry Hoosier, who is doing a terrific job in Fort Worth. . . . Kenneth Smith and H. C. Townsley bought the Mercury Record Distributing Company this week. Added Mack Branshaw to their office force. Smitty and H. C. are open for business and we wish them loads of success. Fred Geible, former owner of Mercury, will continue with his shop work of refinishing and overhauling phonos.

Williams DOUBLE HEADER HIGH SPEED REBOUND BASEBALL GAME



1 or 2
PLAYERS
10c PLAY

Men Actually
Run Bases
on Field!

Opposing
Team Actually
in Position
on Field!

8 FT.
LONG,
2 FT.
WIDE

ORDER
NOW!

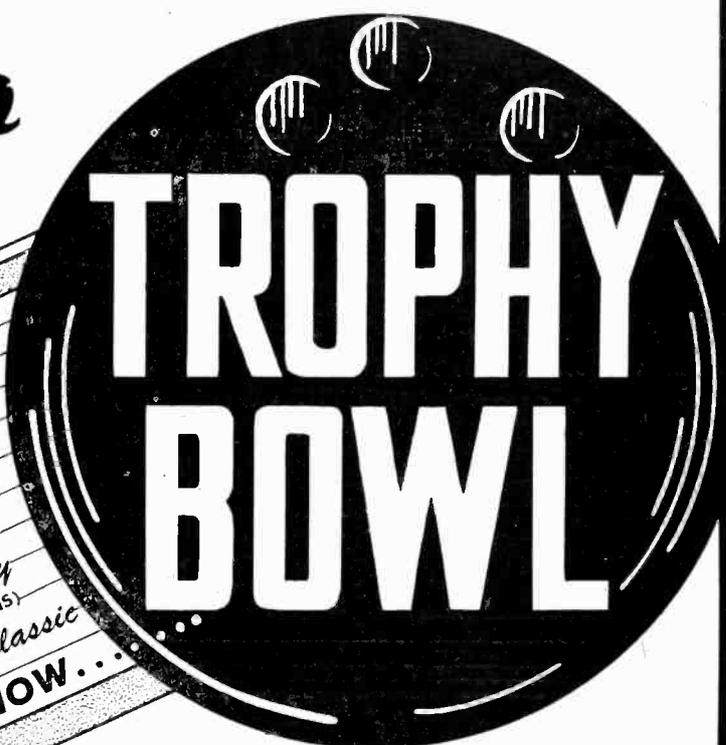
TARAN DISTRIBUTING, Inc.

2820 N. W. Seventh Avenue
90 Riverside Avenue

Miami, Florida
Jacksonville, Florida

No. 4 ON OUR HIT PARADE OF SHUFFLE-BOWLING GAMES!

Chicago Coin's



**1 OR 2
CAN PLAY!**
**8 FT.
LONG!**

SINCE DECEMBER
WE GAVE YOU
ONE MONEY MAKING
BOWLING GAME
AFTER ANOTHER
• Bowling Alley
• Bowling Alley
(WITH PLASTIC PINS)
• Bowling Classic
AND NOW...

WITH ALL OF THE SENSATIONAL
"PLAY AND PROFIT" FEATURES
OF "BOWLING CLASSIC"

- *Speed!* — 45 SECOND PLAY!
- REBOUND ACTION — FAST! SILENT!
- Simplified Easy To Service Mechanism!

CHICAGO COIN MACHINE COMPANY

1725 DIVERSEY BOULEVARD
CHICAGO 14, ILLINOIS

Ristaucrat Setting Up Distribs Thruout Nation

APPLETON, WIS.—Joe Cohen, Edwin Marheine and Jake Cohen, top execs of Ristaucrat Corporation, this city, reported this past week that the firm will arrange to list all of its distributors on, or before, August 1, 1950.

The firm state that they have been appointing distributors thruout the country and have arranged for a program which will include the names of their distributors so that the operators will know just where they can purchase the "Ristaucrat" music box.

This 45 RPM record juke box has caught on with many ops about the nation, according to reports, and because of the great interest in these lightweight, small size, long life disks, many ops are planning large operations of these counter model phonos in the smaller locations thruout their territories.

speed. The firm has many plans made to arrange for music ops to see the new "Ristaucrat" at various distributors' showrooms thruout the country.

The phono has taken well in many types of locations. Motels, hotels, restaurants, barbecues, ice cream parlors, candy stores and so forth, according to officials of the firm, are "naturals" for this machine.

"In short," as Joe Cohen stated, "where the average juke box operator has neglected to place a phonograph, usually because of the size of the spot, the 'Ristaucrat' fits in perfectly and pays for itself in short order.

"At the same time," he continued, "the machine itself, because it features the 45 RPM records, is economical and profitable to the operators. It has everything they want for long-time assured profits."

We've Got It!! Williams' "DOUBLE HEADER"

HIGH SPEED REBOUND BASEBALL GAME
MUSIC SALES COMPANY
704 BARONNE STREET, NEW ORLEANS, LA.

PROFIT with KEENEY'S

SILVER BELL (Console) • PYRAMID (Electric Bell)
BOWLING CHAMP • DOUBLE BOWLER • DUCK PINS
• ELECTRIC CIGARETTE VENDOR •

J. H. KEENEY & CO., INC.
2600 W. FIFTIETH STREET CHICAGO 32, ILLINOIS

Please mention **THE CASH BOX** when answering ads—it proves you're a real coin machine man!

BEST PREMIUM BUYS! *New Premiums Added Every Week*
SILVERWARE.....\$4.95
 THIS WEEK'S SPECIAL } 26 PIECES—GUARANTEED! INCLUDES CASE—A \$13.95 VALUE
 Write for Catalog—WE MAIL ANYWHERE—25% Deposit With Order

Bally Spot Bells, Like New	\$395.00
Bally Clover Bell	525.00
Citations	235.00
Chicain Majors '49	69.50
Keeney Gold Nuggets	125.00
DeLuxe Draw Bells	189.50
Gold Cups	150.00
Gott. Select-A-Card	159.50
Bally Shuffle Bowler	125.00
Bally Speed Bowler	275.00
Bally Jockey Special, FP	99.50
Bally Victory Derby, FP	29.50

WURLITZER USED PHONOS	
Model 950	\$89.50
Model 850	135.00
Model 750E	125.00
Model 800	99.50
Model 600R	75.00
Model 1015	249.50
Model 1100	395.00

NEW Exhibit JEANIE—\$195.00
 WANTED
 BALLY CHAMPIONS
 BALLY GOLD CUPS
 COVEN—YOUR HEADQUARTERS
 FOR CURRENT USED EQUIPMENT

ORDER NOW
 Bally TURF KING

NEW Keeney
 DOUBLE BOWLER
 WRITE!

Ready—Bally Shuffle Bowler Conversion (Fly-Away Pins)
OPERATORS IN WISCONSIN, NO. ILLINOIS & INDIANA
USE THE COVEN FINANCE PLAN

COVEN

distributing company
 3181 Elston Chicago 18, Ill.
 Independence 3-2210

All Equipment Thoroughly
 Serviced or Reconditioned
 by Our Trained Staff.

Authorized Distributors for
Bally and WURLITZER
 Products Phonographs

WANTED

**BY ONE OF CHICAGO'S
 MAJOR MANUFACTURERS**

.... ideas, inventions or
 completed working
 models of all types of
 new coin operated
 machines. Your product,
 idea or invention, if it
 meets approval, will be
 given complete and
 immediate attention. You
 will be contacted directly
 after receipt of your first
 letter. You can write in full
 confidence. You are
 assured complete
 protection.

Give Full Details to . . .

Box No. 150

c/o The Cash Box, 32 W. Randolph St., Chicago 1, Ill.

• SUPPORT YOUR LOCAL CHARITY DRIVES •

Please mention THE CASH BOX when answering ads—it proves you're a real coin machine man!



CHICAGO CHATTER

Action here, heat and all, absolutely terrific. Far above and beyond what anyone in the industry ever thought possible. But, as more and more news comes out of Washington, regarding allocations, freezes and controls, men here much worried as to whether they will be able to go on much longer. In the meantime, manufacturers must be commended on how hard they are trying to hold present price lines. Every one of the leading factories have been absorbing price increases of raw materials and have been working like trojans to get whatever materials they can. . . . Red Zogg who is clicking with his Freshway Vendor, refrigerated sandwich machine, put it tritely this past week when he stated, "In the last five hours steel's gone crazy." Red just took a heavy down deposit on a large order and is now trying like everything to get it filled.

Art Weinand of Rock-Ola out of his office this past Monday and Tuesday. Looking over test spots where the firm's new shuffle-rebound game is getting its first workout from players? So far, Art's mum as to how soon Rock-Ola will start shipping. But, this big plant can produce fast in big quantity. So no one over at the factory is much worried as to "when." . . . Harold Saul over at Coven Distributing a very, very busy boy this past week. In fact, Harold all alone at this fast moving distrib spot this past week. Ben Coven out getting that business. And from the way machines move in and right out of this Elston Ave. spot, looks like Ben just can't get them fast enough. . . . We hear that Larry Cooper of SuperVend is feeling much better after a visit to the dentist who did quite a job on his gorgeous white choppers. But, Paul Fuller, we're told, is still in bed with that heart attack and taking it easy. In the meantime, Mike Hammergren scooting about visiting with customers and Jackie Fields up in Detroit closing a big deal for SuperVend dispensers.

United's big factory closed this past week. Employees vote the week they want, and that's that. Lyn Durant up to the beautiful Northernaire. Lyn's mother and dad came in to visit with him. Herb Oettinger just simply disappeared, but, we can bet he's playing plenty golf. Billy DeSelm says he'll just lazy around his new home and, "maybe fix a thing or two, maybe." Ray Riehl gone. Where? No one knows. Other United execs also left and all want plenty of rest to be ready for action with their grand new two player rebound game. . . . Frank Mercuri of Exhibit out the entire week covering the trade with "Judy." That's Exhibit's newest five-ball game. And there's no doubt business was plenty good from the orders that came into the factory. . . . Herman Paster grabbed Ray and Earl Moloney, Tom Callaghan, Bud Breitenstein and Bill O'Donnell and rushed them up to his gorgeous summer spot near Brainerd, Minn., where all had the grandest time of their lives. In fact, even caught a great big Northern Pike.

We hear that Nat Cohn was phoning us from New York. Nat's back in the Big Town again and wants to get into action in coin machine biz. . . . And, over the weekend, another very well-known old timer in coinbiz in town. Completed some sweet deals for himself. . . . Col. Lewis with Allied Coin boys and trying hard to get the trade to just look over this conversion unit. . . . Dick Hood of H. C. Evans & Co. won't tell, as yet, but, it seems that nothing much will be done at this factory "until we are moved over to our new, big plant." Plenty of rumors flying as to which plant Dick bought, but, "no comment" says Dick regarding questions. . . . Charley Gillard of Nationwide Novelties reported to have been forced to close plant due to fact bankers wouldn't go any further. . . . Ciggy machines upped in price. Very quietly. Ops rushing for as many as they can get. . . . Capt. Tom Callaghan, who up at Paster's Brainerd spot just did not catch that big fish. . . . John Conroe over at J. H. Keeney & Co. all thrilled over the fact that Walter Harrison returned to the firm as "chief engineer." Walter given quite a nice reception by all at Keeney on his return.

Sam Lewis over at ChiCoin a very, happy, happy guy this past week with the orders the firm have received for its new "Trophy Bowl." Game is going over even bigger than former "Classic." . . . Tremendous action over at Williams Mfg. Co. Sam Stern out of the office practically all week long checking locations here where their new "Double Header" placed for tests. From what we hear Williams has one of the best of the rebounds in "Double Header." . . . Charley Pieri of Keeney had this to say, "Wish there was 84 hours in each day so we could fill all those orders." . . . Wally Finke and Joe Kline of First Distribs are trying to catch up with themselves. . . . Al Stern of World Wide has completed some deals which look very, very terrific for the firm and which are sure to mean much to coinmen 'round the country very soon. Al just moved into a new home.

Joe Cohen, Jake Cohen and Edwin Marheine of Ristaurat, Inc., who feature the "Ristaurat '45" phono, planning for a new distrib here in Chi. . . . Harry Brown advises that very soon, "I'll have something very, very sensational for the entire business." . . . Gottlieb's new five-ball clicking very swell-ishly. . . . NAMA sent thru report of C. S. Darling's visit to Washington. Which should be of some interest to coin-firms. . . . Didja ever realize how few coinmen 'round the nation have even visited a coin machine factory? Traveling about the smaller towns shocked us to hear that some of the most outstanding ops have never even been thru one of the big manufactories here in the Windy City. Mfrs. should get together, one leading factory head suggested, and hold "Open House Day" for many of these coinmen who've never seen what work goes into producing a machine for them. . . . There just ain't any good used phonos around this man's town, from what one distrib claims, but, we're willing to bet otherwise.

"Stop kidding yourself. It's a lot later than you think," is the way one of the men here puts it. . . . Pat Buckley back on the job while Jerry Haley is on his vacation and being visited by lots of guys who just want to say "hello". . . . Bill Billheimer and his Como plant working at top speed to supply more and more of those Bally conversions. . . . Distribs phoning here every day for "more." . . . Just as if you didn't know—there'll soon be "no unemployed"—and let's see what that does to collections. . . . Parts and supplies will be very, very important to trade within next few months. "By December," one guy told us, "this'll be big item."

TWIN UNITED'S SHUFFLE ALLEY REBOUND



FAST PLAY

45 SECONDS

DISAPPEARING PINS

1 OR 2 CAN PLAY

20-30 SCORING

← THE PREFERRED
HINGED PLAYFIELD
FOR EASY SERVICE

SMOOTH, QUIET
OPERATION

SEE YOUR DISTRIBUTOR

UNITED'S
PROVEN
DROP
CHUTE

8 FT. x 2 FT.



UNITED MANUFACTURING COMPANY
3401 N. CALIFORNIA AVENUE, CHICAGO 18, ILLINOIS



CALIFORNIA CLIPPINGS

If pleas from President Truman, Congress and one-and-sundry don't have any effect in slowing down the gals' war scare buying of nylons and coffee, and you've almost got to know somebody to get certain tire sizes already, then what could be expected in the coin machine industry? . . . Locally, the boys reacted quick to the war booming, with many of them beelining for Pico Blvd. to buy up all kinds of going games, new and old, one-balls, 5-balls, shuffle games, music, etc. . . . Finally caught up with Phil Robinson for a blow-by-blow account of his trip to the Chicago Coin plant. Turns out he had a good time, that for sure, and it seems that the new game "Trophy Bowl" is a honey. It's a shuffle game with a different twist. Sales manager Ed Levin's son, Arthur, chauffeured Phil to Des Moines, where Art is joining the sales force of Atlas Music, and the pair were royally entertained by Atlas topper Phil Moss and his charming wife.

If there's any doubt as to how busy a week the Laymons had, you might get an idea by the fact that Paul even came in on a Saturday. Paul reported everything was on the go, but especially Bally's "Turf King" and "Shuffle Champ" . . . On hand from Portland for a huddle with the Laymons was Bally regional rep Al Sleight . . . Hottest item in the present flurry of action at Badger Sales is Keeney's "Bowling Champ" shuffleboard conversion unit, judging by those being shipped out of the back room and ops looking over the floor sample . . . Over at Sicking's, one-balls of all sorts were moving out, and Jack Ryan was off to San Diego and Mexico for several days of selling . . . "There's room for improvement, but we still aren't complaining," these were the words of genial George Warner at Automatic Games in regard to the adjustments being made by the firm in view of their change over to one-balls. Sammie Donin is now fully set up in Las Vegas at 722 No. Main Street and rolling along in an arcade at 28 Fremont Street. Dannie Jackson will be taking a swing around the country starting this week to move out some of his merchandise and George will be calling on his many friends and customers in the state next week to line up sales on their new lines.

Office manager Dick Hursh tells us in Johnny Hawley's absence that their premium merchandise is really on the move, with orders still pouring in from the road after Johnny's trip, as well as local sales . . . Lyn Brown and brother Max were off to the races. Seems Max stays away from the ponies back in Philly but out here he thinks they're wonderful. He also likes the California weather, but as Lyn puts it, "You can love it and talk about it but you can't live on it." The boys spent a weekend and a little more in Vegas, another place Max thinks is a fine spot, if you don't have to work for a living . . . Joe Peskin taking a long stay in Chicago this trip. His summer place on the Lake must be cooler than Palm Springs in the summer, for sure . . . Walt Solomon tells us that AMI sales are staying right up there and that the new "Carbonic Dispenser" four-beverage unit is really catching on with the drive-in theaters . . . Fred Gaunt reports that General Music is selling every used piece in the place these days and a terrific run on one-balls . . . Collections are up too, his customers tell him . . . On the Row: E. F. Kohl from Coronado . . . Taft's J. Herrod . . . Bob Chacon of Laguna . . . Alex Koleopolus and Mr. and Mrs. Fred Allen from Bakersfield . . . Milton Noriega of Colton . . . S. L. Griffin and Lloyd Barrett from Pomona . . . Larry Hansford from Lompoc . . . J. G. Delgado of Oxnard . . . Gardena's Al Zaboski . . . Jack Neil of Riverside . . . Glendale's Pat Patterson . . . Jack Spencer of Big Bear.

MINNEAPOLIS—ST. PAUL, MINN.

Jim Stanchfield of Winona, in Minneapolis over the weekend picking up his record supply . . . Mr. and Mrs. Verling Geih of Deadwood, S. D. in Minneapolis for a few days taking a short vacation, Verling inviting a lot of his friends to come out to the Black Hills, as it is very beautiful this time of the year . . . Jim Karusis of the JAK-Sales Company, recently left for Greece to visit his mother, brothers and sisters, and was supposed to have left his route to be run by his two men. The real story now has come out that before Jim left he had sold his route to Amos and Danny Heilicher of the Advance Music Company . . . Hank Vangen, Minneapolis operator, taking a weeks vacation with his wife and driving to LeRoy, to spend the week at his wife's parents, and helping his father-in-law do a little farming . . . "Snooks" Harrison of the Howard Sales Company, Minneapolis, taking a week's vacation with his wife, driving down to Iowa to meet some of his buddies of World War II . . . Jim Lucking of Benson, in Minneapolis for the day, making the rounds.

Clayton Norberg of the C & N Sales Company, Mankato, in Minneapolis for the day, his first trip in several months . . . Gordon Dunn of Moose Lake, also in Minneapolis for the day calling on a few of the distributors . . . Many operators and their families came into Minneapolis over the weekend, as there was plenty of entertainment on hand for them. The yearly Minneapolis Aquatennial opened officially Saturday, July 22nd, with a tremendous parade, and for the first time in many years rain had to spoil it. However, it did not dampen the spirits of either the participants or spectators of the parade to any great extent, as the parade went on, and the spectators stayed on to watch. The Master of Ceremonies for last Saturday's Doings was none other than Eddie Cantor, going into his regular blackfaced routine, and assisted by Gary Moore. Celebrities from the entire U.S. were in Minneapolis for the Aquatennial, among them, Harold Stassen, former Minnesota Governor, and now President of the University of Pennsylvania, and beautiful Arlene Dahl, Minnesota's own.

R. E. Aherin of LaMoure, N.D., in Minneapolis for a few days, calling on the trade and enjoying himself, as it gave him a chance to get away from his operations . . . Earl Hanson of St. Peter, also in Minneapolis for the day, picking up his record supply . . . Pat Flannagan, Minneapolis operator, is in the midst of having his home built and can hardly wait until it is finished.

THE CASH BOX

CLASSIFIED ADVERTISING SECTION

CLASSIFIED AD RATE 8 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$1.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is not enclosed with order your classified ad will be held for following issue pending receipt of your check or cash.

Notice to holders of "Special (\$48) Subscription": You are entitled to a free classified ad in each week's issue, containing no more than 40 words, which includes your firm name, address and telephone number. All words over 40 will be charged to you at the regular rate of 8c per word. Please count words carefully.

CLASSIFIED DISPLAY—Rate 75c per agate line (\$10.50 per column inch). No outside borders. Only light faced type used.

ALL CLASSIFIED ADVERTISING CLOSSES WEDNESDAY NOON AT The Cash Box, Empire State Building, New York 1, N. Y.

WANT

WANT—Hollycranes and Pre-war Diggers of all kinds. LIEBERMAN MUSIC COMPANY, 1124 HENNEPIN AVE., MINNEAPOLIS 3, MINN.

WANT—Will pay cash for Champions, Citations, Gold Cups, late Rock-Olas, Seeburgs, Wurlitzers and AMI's, and Accessories. Send us your list. AMFRICAN DISTRIBUTING CO., 325 E. NUEVA ST., SAN ANTONIO, TEX. Tel.: TRavis 8858.

WANT—Used juke box records. Also surplus new records distributors' or dealers' stock. Call or write: FIDELITY DIST., 1547 CROSBY AVE., BRONX 61, N. Y. Tel.: Underhill 3-5761.

WANT—All types Phonograph Motors, Adaptors, Wall Boxes, Speakers, Coin Operated Radios, Coin Changers, etc. ST. THOMAS COIN SALES, LTD., ST. THOMAS, ONTARIO, CANADA. Tel.: 2648.

WANT—Late model phonographs. Will pay cash. Will pick up within a radius of 300 miles. KOEPEL DISTRIBUTING CO., 629 TENTH AVE., NEW YORK 19, N. Y. Tel.: CI 6-8939.

WANT—Used Juke Box records, popular, hillbillies and polkas. Any quantity. Will pay highest prices. Give full details in first letter. F. A. WIEDEL, 536 GRANT PL., CHICAGO 14, ILL.

WANT—Will pay top dollar for any Mills Escalator type slot. Any quantity—one or a thousand. Send us your list and price wanted. Write, wire, phone immediately. Turn dead merchandise into cash. AMUSEMENT SALES CORP., 4047 W. FULLERTON AVE., CHICAGO 39, ILL. (Tel.: HUmboldt 9-1323).

WANT—Your used or surplus records. We buy all year round and pay top prices. No blues or race. No lot too large or too small. We also buy closeout inventories complete. BEACON SHOPS, 905 NO. MAIN, PROVIDENCE 4, R. I.

WANT—We want late model phonographs, wall boxes, five ball games, amusement games, slots, etc. WESTERN DISTRIBUTORS, 3126 ELIOTT AVE., SEATTLE, WASH.

WANT—Will pay highest prices for late model phonographs. Will pick up in surrounding area. DAVE LOWY & CO., 594 TENTH AVE., NEW YORK, N. Y. Tel.: CH 4-5100.

WANT—Used, new or surplus stock records. At this time we will purchase unlimited quantity of hillbilly, western and sacred records. Top prices paid. We pay freight. USED RECORD EXCHANGE, Anthony "Tony" Galgano, 4142 W. ARMITAGE AVE., CHICAGO 39, ILL. Tel.: Dickens 2-7060.

FOR SALE

FOR SALE—Jumbo Parade \$30; Watling Scale \$20; Merry Widow \$50; Wurlitzer 800 \$60; Big Top \$50; Clover Bell like new 5c/5c \$550. AUTOMATIC MUSIC CO., 703 MAIN ST., BRIDGEPORT, OHIO. Tel.: 750.

FOR SALE—Special Offer. 40 Station Hostess Machines. Make offer. No reasonable offer refused. LEHIGH SPECIALTY CO., 826 NORTH BROAD ST., PHILADELPHIA 30, PA. Tel.: POplar 5-3299.

FOR SALE—Plastic Conversion Kits for Shuffle games \$10.95 ea. Please specify game when ordering. 1/3 down, balance C.O.D., P.P. ECONOMY SUPPLY CO., 2015 MARYLAND AVE., BALTIMORE, MD.

FOR SALE—Used Columbus Models Z and G \$6 each. Condition guaranteed. Cash with order. BIRMINGHAM VENDING COMPANY, 540 SECOND AVE., NO., BIRMINGHAM, ALA.

FOR SALE—Genco Bowling \$150; Williams Twin Shuffle \$130; Bowlette \$185; Bing-A-Rolls \$65; Hy-Rolls \$65; Humpty Dumpty \$50; Trinidad \$50; Floating Power \$75; St. Louis \$125; Baby Face \$90; Temptation \$50; Lucky Star \$35; Sharpshooter \$135; Harvest Moon \$95. A. P. SAUVE & SON, 7525 GRAND RIVER AVE., DETROIT 4, MICH. Tel.: Tyler 4-3810.

FOR SALE—For Export: Game and Music in excellent condition. Priced right. AUTOMATIC VENDING CORPORATION, 525 PARKER ST., CHESTER, PA. CHEster 3-9282. Ask for Mr. Shackleton.

FOR SALE—Bowlette \$150; Pro Score \$25; Ten Pins \$100; Advance Roll \$25; Bermuda RD and Melody RD \$25 ea. WANT—New or used Shuffle Champs 8. MOHAWK SKILL GAMES CO., 67 SWAGGER-TOWN ROAD, SCOTIA 2, N. Y.

FOR SALE—Complete line of used equipment on hand: Phonographs; Shuffle Games; One-Balls; Consoles, etc. Tell us what you need. Our prices are right. We are distributors for: AMI; United; Williams; Universal; Exhibit; Genco and others. TARAN DISTRIBUTING, INC., 2820 N.W. 7th AVE., MIAMI 34, FLA. Tel.: 3-7648.

FOR SALE—Bally Spot Bell, like new \$395; Bally Clover Bell \$525; Citations \$235; Shuffle Bowler \$125; Speed Bowler \$275; Jockey Special \$99.50; Wurlitzer 950; \$89.50; 1015 \$249.50; 1100 \$395; 750E \$125. Write for any machine not listed here. COVEN DISTRIBUTING CO., INC., 3181 ELSTON AVE., CHICAGO 18, ILL. Tel.: IN 3-2210.

FOR SALE—1 Mutoscope Recorder \$200; 9 Poker Tables Scientific, perfect and clean, complete with stools \$40 ea.; 3 Love Meters \$15 ea.; 3 Camera Chiefs \$5 ea.; 1 Pollard Football \$60. WANT—Arcade equipment and shuffles. METROPOLITAN DISTRIBUTORS, 2956 W. 22nd ST., BROOKLYN 24, N.Y. Tel.: CO 6-2021.

CLASSIFIED ADVERTISING SECTION

FOR SALE

FOR SALE—1 '46 Seeburg \$265; 750E's, very good shape \$125; 1080's \$275; 850's \$60; 9-LI 56 Seeburg Wall Boxes \$18 ea. All prices FOB Indianapolis. Wurlitzer Distributors. MIDLAND MUSIC DISTRIBUTORS, 409 N. NOBLE ST., INDIANAPOLIS, IND. Tel.: MA 8514.

FOR SALE—Jennings Standard Chiefs and DeLuxe Chiefs—5c, 10c, 25c \$80 each; Jennings Challengers 5/5, 5/10, 5/25c, late models. All equipment in good A-1 operating condition and appearance, chrome, excellent \$200 each. KOLAR DISTRIBUTING CO., 1606 ELWOOD AVE., SOUTH BEND 16, IND. (Tel.: 38492).

FOR SALE—1015 Wurlitzers, \$275; 1080 Wurlitzers, \$295; 1100 Wurlitzers, \$425; Seeburg '48, \$395; Aireon DeLuxe, late model, \$125. V. YONTZ SALES CO., BYESVILLE, O.

FOR SALE—Contact us before you buy. We carry all types of coin machines. Largest Central Pennsylvania distributor for United, Universal, Chicago Coin, Keeney, Bally and Mills Bell Machines. WILLIAMS-SPORT AMUSEMENT CO., 233 W. 3rd STREET, WILLIAMSPORT, PA. Tel.: 2-3326 or 2-1648.

FOR SALE—Shuffle Alley \$99.50; Bango, Shuffleskill \$49.50; Beacon Pool Table \$149.50; Dale Gun \$65; Chicoin Pistol \$89.50; Genco Glider \$65; Scientific CUE CHAMP write. WEST SIDE DISTRIBUTING CORP., 612 TENTH AVE., NEW YORK 18, N. Y. Tel.: Circle 6-8464.

FOR SALE—Dale Guns \$69.50 ea.; Chicoin Pistols \$74.50 ea.; Genco Bing-A-Rolls \$115 ea.; California Shufflepins, 14 ft., with new light-up head \$174.50. 1/3 Deposit. RUNYON SALES CO., 593 TENTH AVE., NEW YORK, N. Y.

FOR SALE—Guaranteed Used Machines—Bells; Consoles, One-Ball; Pins. The machines are perfect. The prices are right! Write for list. CONSOLE DISTRIBUTING CO., 3425 METAIRIE RD., NEW ORLEANS, LA.

FOR SALE—Shuffleboard Scoring Units: Advance Horse Collar \$99.50; Rock-Ola \$89.50; Mills \$69.50. WESTERN DISTRIBUTORS, 1226 S.W. 16th AVE., PORTLAND, ORE.

FOR SALE—Used: Mills Golden Falls, Jewel, Black Cherries, Blue & Brown Front Bells; Pace Comets; Watling Treasures, Rol-A-Tops. Consoles: Keeney Super Bells, single 5c play and 5 & 25c Twins. Machines are clean—prices are right. New: Mills Bonus, Chrome 21's; Buckley Criss Cross; Keeney Pyramid and Cigarette Vendors; Universal Arrow Bell, Feature Bell & Twin Bowlers. Write for prices. LOUISIANA COIN MACHINE COMPANY, 423 ST. JOHN STREET, LAFAYETTE, LA. Tel.: 3441.

FOR SALE—Wurlitzer: Victories \$33; 850 \$97.50; 600R \$65. Rock-Ola Commandos \$50. All in good condition. F. A. B. DISTRIBUTING CO., INC., 1019 BARONNE ST., NEW ORLEANS, LA., or 304 IVY ST., N.E., ATLANTA, GA.

FOR SALE—Reconditioned like new—playing fields resurfaced—Guaranteed perfect; United Shuffle Alley \$95; Genco Bowling League 10' \$95; Bally Shuffle Bowler \$119; Chicago Coin Bowling Alley \$165; same with lite-up pin conversion \$175; Universal Twin Bowler \$169; same with conversion \$179; Williams DeLuxe Bowler \$219; Rock-Ola Shuffle Jungle, floor sample \$149; Genco Glider \$45; Exhibit Dale Gun \$65. FIRST DISTRIBUTORS, 1750 W. NORTH AVE., CHICAGO 22, ILL. Tel.: Dickens 2-0500.

FOR SALE—Music and Pinball route, fifty-one Phonographs, thirty-five Pinballs, Records, Parts, Tubes, etc. Terms to reliable parties. BOX No. 84, c/o THE CASH BOX, EMPIRE STATE BLDG., NEW YORK, N. Y.

FOR SALE—Super Bonus Bells 5c-25c FP & PO \$195; Super Bonus Bells 5c FP & PO \$155; Bally Triple Bells FP & PO \$305; Super Bonus Bells 3-way 5/10/25c PO \$345. Mechanically right. Ready for location. 1/3 Deposit, Balance C.O.D. MARTIN'S MUSIC, 602 WEST "B" STREET, GRANTS PASS, OREGON. (Tel.: 5005-2611).

FOR SALE—Two late model photomatics and two late model Voice-O-Graphs, completely rebuilt and overhauled. Priced to Sell. 10,000 late used Records all purchased within the past six months, 4c ea. BUSH DISTRIBUTING COMPANY, 286 N.W. 29th STREET, MIAMI, FLA.

FOR SALE—We can supply all your record needs—on all labels. Shipments made 24 hours after receipt of order. 5c over wholesale per record. We ship anywhere. LESLIE DISTRIBUTOR CORP., 752 TENTH AVE., NEW YORK, N. Y. Tel.: PLaza 7-1977. Cable address: EXPO RECORD, New York.

FOR SALE—If You Can Beat It, We'll Eat It! We sell more bells, and for less, than anybody in the West. Give us a try to prove it's no lie! AUTOMATIC GAMES COMPANY, 2858 W. PICO BLVD., LOS ANGELES 6, CALIF.

FOR SALE—Dale Gun \$85; Post-war Challenger \$15; Jungle Joe \$149.50; Seven Hi pool table \$122; Catalina \$34.50; Cover Girl \$29.50; Contact \$26; Stormy \$33.50; Sunny \$37; Virginia \$38.50; Mardi Gras 48.50. No FP on Pins. NATIONAL NOVELTY CO., 183 E. MERRICK RD., MERRICK, L. I., N. Y.

FOR SALE—Needles. Top-quality juke box needles at lowest prices. All type needles to fit any machine; both osmium and sapphire points. Immediate delivery! Call or write: JENSEN INDUSTRIES, INC., 329 SOUTH WOOD STREET, CHICAGO 12, ILL.

FOR SALE—We are distributors for AMI Model "C" phono; Bally Manufacturing Company products; Bell-O-Matic Corporation Mills Machines. 25c Play Vest Pocket Bell \$89.50, lots of 10 or more \$84.50. 1/3 deposit. FRIEDMAN AMUSEMENT COMPANY, 441 EDGEWOOD AVE., S.E., ATLANTA, GA. Tel.: LAmar 7511.

FOR SALE—Pre-war Photomatic \$149.50; Exhibit Dale Gun \$89.50; Bally Big Inning \$225; Bally Heavy Hitter \$45; Western Baseball \$49.50; Bally Undersea Raider \$89.50. Write for list of shuffle bowling games. THE MARKEPP CO., 4310 CARNEGIE AVE., CLEVELAND 3, O.

CLASSIFIED ADVERTISING SECTION

FOR SALE—2 Chicago Coin Pistols \$82.50 each; 1 Williams All Star \$49.50; 1 Telequiz \$125; 2 Quizzers, latest model \$110 each; 2 Jungle Joes \$119.50 each; 1 Monkey Shine \$125; 2 Select-O-Cards \$115 each; 1 Bowlette \$95; 5 Solotones Phonograph, Radio & Television Com. \$375 each; Boxes for Solotone Units \$19.50 each. All this merchandise is clean and ready for location. 1000 Personal Music Boxes in original cartons \$5 each; 1000 used Personal Music Boxes \$2.50 each. HANKIN DISTRIBUTORS, 708 SPRING STREET N.W., ATLANTA, GA. Tel.: VERNON 3567.

FOR SALE—Plastic and Bubbler Tubes. For Wurlitzer 1015 lower side plastic \$6.95. Right and left corners \$7.95 ea. All bubbler tubes for Wurlitzer 1015's \$3.90 ea. Domes for Seeburg 146, 147, 148 \$14.95 ea. 1/3 deposit. Balance C.O.D. KOEPEL DISTRIBUTING CO., 629 TENTH AVENUE, NEW YORK, N. Y.

FOR SALE—Buy your finest reconditioned Wurlitzer phonographs from the World's Largest Wurlitzer Distributor. Genuine parts, factory trained mechanics. Competitively priced. Also reconditioned cigarette machines. Write us before you buy. YOUNG DISTRIBUTING, 599 TENTH AVE., NEW YORK, N. Y. Tel.: CHickering 4-5050.

FOR SALE—Genco Baseball Shuffle, write; United Super Shuffle Alleys \$139.50; United Shuffle Alleys \$120; Chicago Coin Twin \$135; Bally Bowler, very clean, \$149.50; Genco Bowling League \$129.50; Gottlieb Bowlette, like new, \$99.50; United Conversion for Shuffle Alley \$79.50, write for quantity prices; Exhibit Rotary Merchandiser, very clean, \$269.50; Dale Gun, late model, \$75; Chicago Coin Pistol, like new, \$85; Bally Heavy Hitters with stand \$32.50. MONROE COIN MACHINE DISTRIBUTORS, INC., 2323 CHESTER AVE., CLEVELAND 14, O. Tel.: SUPERior 1-4600.

FOR SALE—"In Dreams We Never Part" Thrillwood 102, Peggy Trilling; "My Sugar Lump" Thrillwood 102, Mac Perrin; "Darling, I'm In Love With You" Thrillwood 103, Mac Perrin; "A Merry Bachelor" Thrillwood 103, Mac Perrin. THRILLWOOD RECORDS, Box 44, BLOOMINGDALE, N. J.

FOR SALE—5 Strikes N Spares—or will trade for late one-ball or music. LIEBERMAN MUSIC COMPANY, 1124 HENNEPIN AVE., MINNEAPOLIS 3, MINN.

FOR SALE—Set of dies for manufacturer of large and small "Stepping Units", "Bank Units", "Switches", "Relays" at a sacrifice price. MIKE MUNVES, 577 TENTH AVE., NEW YORK, N. Y.

FOR SALE—Not the most; just the best. Our customers boast. Have you made the test? Owners and players alike all agree, Jerry's reconditioned Mills bells are top quality. Originals only. JERRY'S COIN MACHINE REPAIR, 410 NO. SYNDICATE ST., ST. PAUL 4, MINN.

FOR SALE—We have dismantled several dozen Aireon DeLuxe Phonographs and have good quantities of spare parts available at reasonable prices, such as: Aireon amplifiers \$20 ea.; Aireon Speakers \$10 ea.; Aireon selector panels \$10 ea. Send us your parts orders with full description, or contact us directly by phone for the parts you need now. They are becoming almost unobtainable. All parts are guaranteed okay. Wire, write or phone: ALFRED SALES, INC., 881 MAIN ST., BUFFALO 3, N. Y. (Tel.: LI 9106).

FOR SALE—Williams Twin Bowlers \$79; Chicago Coin Bowling Alleys \$139; Chicago Coin Bowling Alleys with Conv. \$149; Bally Shuffle Bowlers \$95; United Shuffle Alleys \$69; United Super Shuffle Alleys \$129; United Double Shuffle Alleys \$169. AMERICAN VENDING CO., 2359 CONEY ISLAND AVE., BROOKLYN, N. Y.

FOR SALE—40 selection AMI 1947 Model "A" \$410; Model "B" \$510; 22 Ft. Black Top Shuffleboard with score head \$300; Genco Bowling League or United Shuffle Alley with lite-up pins \$175; Dale Guns \$75. We deliver free in Wisconsin. LAKE NOVELTY CO., OMRO, WIS.

FOR SALE—One Citation \$225; One Champion \$350. Mechanically perfect, cabinets okay. ARCADE AMUSEMENT COMPANY, 236 LIBERTY ST., JACKSON, MICH.

FOR SALE—1 5c Mills Black Beauty, floor sample \$185; 1 10c Mills Token Bell, like new, \$175; 1 Bakers Pacer, late, \$225; 1 nickel, 2 dime Jennings Standard Chiefs, very clean, \$125 ea. AUTOMATIC AMUSEMENT CO., 1000 PENNSYLVANIA ST., EVANSVILLE 10, IND.

FOR SALE—We are distributors in Michigan for Jungle Joe, the new animated moving target with 20 shots using a 45 Caliber Pistol of standard Army size and weight. A fast money-maker! Order yours today! Only \$199.50. We are exclusive distributors in Michigan for AMI, Exhibit, Keeney, Williams. Order your Permo Point Needles from us. MILLER-NEWMARK DISTRIBUTING COMPANY, 42 FAIRBANKS ST., N.W., GRAND RAPIDS 2, MICH. (Tel.: 9-8632) or 5743 GRAND RIVER AVENUE, DETROIT 8, MICH. (Tel.: TYler 8-2230).

FOR SALE—Keeney Pin Boy \$122.50; Keeney Ten Pins \$55; Bally Shuffle Bowler \$122.50; Bango \$45; Shuffle Skill \$45. 1/3 Deposit, Balance C.O.D. DAVE LOWY & CO., 594 TENTH AVE., NEW YORK, N. Y. Tel.: CH 4-5100.

PARTS AND SUPPLIES

FOR SALE—Are you having trouble with your shuffleboards? Try New "Formula 77" Shuffleboard Powder Wax—see the difference; Disappearing Pin Conversion for United Shuffle Alley \$49.50; Famous "Rugged Rappers" Tubular Coin Wrappers 59c per 1000. MIKE MUNVES, 577 TENTH AVE., NEW YORK, N. Y.

MISCELLANEOUS

NOTICE—Operators in Louisiana, Mississippi and Alabama, we are direct factory distributors for: Mills Bells, Evans Consoles and Games, and AMI Phonographs and Music Accessories. Write, phone or wire us today. DIXIE COIN MACHINE CO., 912 POYDRAS ST., NEW ORLEANS 13, LA. Tel.: MAGnolia 3931.

NOTICE—Music Ops: We re-grind your used phono needles scientifically and guarantee complete satisfaction. Hundreds of operators use the service constantly. It's a big saving. Write for complete details and free shipping containers. RE-SHARP NEEDLE SERVICE, BOX 770, FT. DODGE, IOWA.

NOTICE—Connect 30 wire boxes to Seeburg 100 in a jiffy. Hawley Adaptor connects to best side of first 24 records. Precision made. No working parts. Easy to install. Price \$39.95. 1/3 deposit. J. R. HAWLEY DISTRIBUTING CO., 2845 W. PICO BLVD., LOS ANGELES 6, CALIF.

How To Use "The Confidential Price Lists"

FOREWORD: Many times, wide differences appear in the high and low prices of certain equipment. Like any true reporter "The Confidential Price Lists" can only feature the market prices as they are quoted. "The Confidential Price Lists" acts exactly the same as the market quotation board at the Stock Exchange—posting the prices as they are quoted for the past week, regardless of how much they may seem to be out of line. Some prices do not change for months. "The Confidential Price Lists," rather than show no price, retain the last known quotations for such equipment so that the subscriber at least has the last known prices as a basis to work with. Prices continue to be very widely divergent these days. Someone on the West Coast may feel a certain machine worth \$150.00 whereas someone on the East Coast may think it worth but \$75.00. Of course, condition, serial, appearance, demand, territory, quantity, etc., must all be taken into consideration. "The Confidential Price Lists" reports each quotation exactly as it is made and depends on the subscriber to make average price adjustments to fit the peculiarities of his territory. METHOD: "The Confidential Price Lists" should be read as follows: First price listed is lowest price for the week; Second price listed is highest price. Where only one price appears this should be considered lowest price.



WURLITZER

P 10	15.00	25.00
P 12	15.00	25.00
312	17.50	30.00
400	17.50	35.00
412	25.00	39.50
412 ILL	19.50	39.50
316	24.50	39.50
416	24.50	39.50
616	30.00	49.50
616 ILL	40.00	45.00
616A	25.00	40.00
716A	25.00	39.50
24	35.00	47.50
600R	35.00	75.00
600K	35.00	75.00
500	35.00	69.00
500A	35.00	59.50
500K	35.00	59.50
41 (Counter)	24.50	40.00
51 (Counter)	24.50	40.00
61 (Counter)	25.00	40.00
71 (Counter)	49.50	95.00
81 (Counter)	34.50	40.00
700	74.50	99.50
750M	79.50	150.00
750E	119.50	150.00
780M Colonial	89.50	119.50
780E	79.50	119.50
800	79.50	99.50
850	59.50	135.00
950	89.00	99.50
1015	239.50	279.50
1017 Hideaway	229.50	249.50
1100	339.50	425.00
1080	259.50	299.50
300 Adaptor	10.00	15.00
320 Wireless Wall Box	4.25	7.50
310 Wall Box 30 Wire	4.50	6.50
320 2 Wire Wall Box	3.75	7.50
332 2 Wire Bar Box	5.00	9.50
331 2 Wire Bar Box	5.00	10.00
304 2 Wire Stepper	3.50	5.00
Wireless Strollers	25.00	
430 Speaker Club with 10, 25c Box	69.50	75.00
420 Speaker Cabinet	40.00	49.50
3031 Wall Box	10.95	18.00
3045 Wall Box	14.50	19.50
3020 Wall Box	29.50	35.00
219 Stepper	19.50	23.00
Selecter Speaker	95.00	125.00
100 Wall Box 5c 30c Wire	3.50	4.25
100 Wall Box 10c 30c Wire	12.50	17.50
111 Bar Box	3.00	10.00
120 Wall Box 5c Wire	2.00	3.50
Bar Brackets	2.00	3.50
305 Impulse Rec	2.50	10.00
350 WIs Speaker	17.50	39.50
115 Wall Box Wire 5c Wireless	5.00	7.50
135 Step Receiver	15.00	19.50
145 Imp. Step Fast	3.50	7.50
150 Impulse Rec	20.00	
337 Bar Box	32.50	
306 Music Transmit	7.50	9.50
39A Speaker	25.00	
130 Adaptor	15.00	17.50
Steel Cab. Speaker	140.00	175.00
580 Speaker	25.00	75.00
123 Wall Box 5/10/25 Wireless	9.00	15.00
125 Wall Box 5/10/25 Wire	3.00	7.50

SEEBURG

Model A ILL	19.50	29.50
Model B	19.50	29.50
Model C	19.50	25.00
Model H	14.50	24.50
Rex	25.00	39.50
Model K15	19.50	39.50
Model K20	25.00	39.50
Plaza	25.00	39.50
Royale	25.00	39.50
Regal	35.00	59.00
Regal RC	39.50	69.50
Gem	30.00	59.50
Classic	59.50	69.50
Classic RC	69.00	79.50
Maestro	59.50	85.00
Mayfair	49.50	69.50
Mayfair RC	69.50	89.50
Melody King	49.50	79.50
Crown	49.50	59.50
Crown RC	64.50	79.50
Concert Grand	35.00	59.00
Colonel	35.00	69.50
Colonel RC	49.50	69.50
Concert Master	59.50	79.50
Concert Master RC	59.50	79.50
Cadet	35.00	75.00
Cadet RC	59.50	75.00
Major	35.00	79.00
Major RC	50.00	79.50
Envoy	59.50	69.50
Envoy RC	69.50	79.50
Vogue	59.50	75.00
Vogue RC	59.50	75.00
Casino	49.00	59.50
Casino RC	59.50	79.50
Commander	59.50	69.50
Commander RC	59.50	75.00
Hi Tone 9800	35.00	79.00
Hi Tone 9800 RC	35.00	99.00
Hi Tone 8800	35.00	79.00
Hi Tone 8800 RC	35.00	99.00
Hi Tone 8200	35.00	79.00
Hi Tone 8200 RC	35.00	99.00
146S (46)	235.00	265.00
146M	235.00	289.50
147S	239.50	299.00
147M	239.50	299.50
148S	319.50	379.00
148M	319.50	395.00
246 Hideaway	189.50	250.00
Selectomatic 16	5.00	7.50
Selectomatic 24	5.00	19.50
Selectomatic 20	5.00	10.00
Remote Speak Organ	10.00	19.50
Multi Selector 12 Rec	12.50	35.00
Melody Parade Bar	4.50	
5c Wallomatic Wireless	3.00	8.50
5c Baromatic Wireless	4.50	5.00
5c Wallomatic 3 Wire	2.00	8.00
30 Wire Wall Box	2.00	7.50
Power Supply	15.00	
5, 10, 25c Baromatic Wire	5.00	6.95
5, 10, 25c Wallomatic 3 Wire	7.50	8.95
5, 10, 25c Baromatic Wireless	6.95	8.95
5, 10, 25c Wallomatic Wireless	8.50	17.50
Electric Speaker	25.00	29.50
3W2 Wall-o-Matic	22.50	29.00
W1-L56 Wall Box 5c	20.00	29.50
3W5-L56 Wall Box 5, 10, 25c	29.00	59.50
W6-L56-5/10/25 Wireless	39.00	55.00
Tear Drop Speaker	15.00	17.50

ROCK-OLA

12 Record	19.50	39.00
16 Record	19.50	29.50
Rhythm King 12	21.50	34.50
Rhythm King 16	21.50	34.50
Imperial 20	24.50	49.50
Imperial 16	25.00	49.50
Windsor	29.50	40.00
Monarch	29.50	49.50
Std. Dial-A-Tone	39.50	40.00
'40 Super Rockolite	49.50	59.00
Counter '39	19.50	39.50
'39 Standard	39.50	59.00
'39 DeLuxe	49.50	59.00
'40 Master Rockolite	49.50	59.00
'40 Counter	39.50	19.50
'40 Counter with Std	49.50	54.50
'41 Premier	39.50	59.50
Wal Box	4.00	9.50
Bar Box	4.00	9.50
Spectravox '41	15.00	29.50
Glamour Tone Column	32.50	35.00
Modern Tone Column	32.50	40.00
Playmaster & Spectravox	49.50	69.50
Playmaster	49.50	79.50
Playmaster '46	179.50	199.50
Twin 12 Cab Speak	39.00	49.00
Playboy	15.00	30.00
Commando	39.50	50.00
1422 Phono ('46)	149.50	195.00
1424 Phono (Hideaway)	149.50	195.00
1426 Phono ('47)	189.50	299.50
Magic Glo	339.00	399.50
1501 Wall Box	3.00	7.50
1502 Bar Box	5.00	7.50
1503 Wall Box	12.50	15.00
1504 Bar Box	8.50	17.50
1510 Bar Box	15.00	20.00
1525 Wall Box	10.00	17.50
1526 Bar Box	15.00	19.50
1530 Wall Box	16.50	21.10
Dial A Tone B&W Box	2.00	3.50
1805 Organ Speaker	24.50	49.00
DeLuxe Jr. Console Rock	50.00	69.50

PACKARD

Pla Mor Wall & Bar Box	12.50	18.50
Manhattan	139.50	199.50
Model 7 Phono	99.50	189.50
Hideaway Model 400	74.50	95.00
Bar Bracket	2.00	3.00

Willow Adaptor	14.50	29.50
Chestnut Adaptor	15.00	25.00
Cedar Adaptor	16.50	29.50
Popular Adaptor	15.00	27.50
Maple Adaptor	15.00	30.00
Juniper Adaptor	15.00	27.50
Elm Adaptor	15.00	25.00
Pine Adaptor	15.00	25.00
Beech Adaptor	15.00	27.50
Spruce Adaptor	17.50	29.50
Ash Adaptor	15.00	25.00
Walnut Adaptor	17.50	25.00
Lily Adaptor	10.00	12.50
Violet Speaker	10.00	15.00
Orchid Speaker	19.50	27.50
Iris Speaker	21.50	29.50

MILLS

Zephyr	19.50	29.50
Studio	32.50	49.50
Dance Master	25.00	32.50
DeLuxe Dance Master	40.00	52.50
Do Ri Mi	25.00	59.50
Panoram	125.00	185.00
Throne of Music	35.00	39.50
Empress	29.50	39.50
Panoram Adaptor	8.50	
Panoram 10 Wall Box	5.00	8.50
Speaker	10.00	
Panoram Peek (Con)	175.00	195.00
Conv. for Panoram Peek	10.00	29.50
Constellation	175.00	249.50

A M I

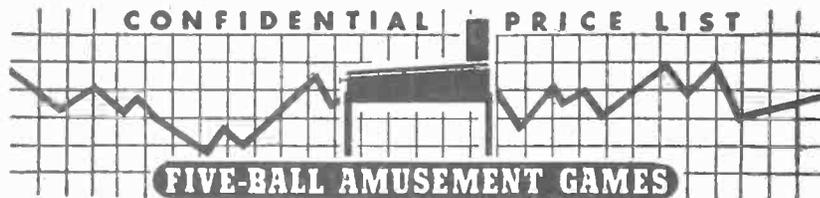
Hi-Boy (302)	49.50	55.00
Singing Towers (201)	29.50	49.50
Streamliner 5, 10, 25	25.00	39.50
Top Flight	25.00	39.50
Singing Towers (301)	29.50	49.50
Model A '46	329.50	410.00
Model B '48	479.50	510.00

BUCKLEY

Wal & Bar Box O. S.	3.00	5.00
Wall & Bar Box N. S.	12.50	17.50

AIREON

Super DeLuxe ('46)	64.50	125.00
Blonde Bomber	129.50	195.00
Fiesta	119.00	144.50
'47 Hideaway	150.00	195.00
'48 Coronet 400	169.50	199.50
'49 Coronet 100	275.00	299.50
Impresario Speaker	17.50	
Melodeon Speaker	17.50	
Carillon Speaker	22.50	



Manufacturers and date of game's release listed. Code: (B) Bally; (CC) Chicago Coin; (Ge) Genco; (Got) Gottlieb; (Un) United; (Wm) Williams.

ABC Bowler	19.50	24.50
Ali Baba (Got 6/48)	42.50	50.00
Alice (Got 8/48)	49.00	54.50
Amber (Wm 1/47)	10.00	15.00
Aquacade (Un 4/49)	67.50	69.50
Arizona	10.00	14.50
Bahy Face (Un 1/49)	57.50	90.00
Baffle Card (Got 10/46)	10.00	14.50
Ballerina (B 48)	24.50	49.50
Ballyhoo (B 47)	14.50	29.50
Band Leader	65.00	85.00
Banjo	22.50	45.00
Barnacle Bill (Got 8/48)	42.50	59.50
Basketball (Got 10/49)	124.50	137.50
Bermuda (CC 11/47)	19.50	49.00
Big League (B 46)	14.50	19.50
Big Time	32.50	39.50
Big Top	79.00	95.00
Black Gold	69.50	90.00
Blue Skies (Un 11/48)	34.50	45.00
Bonanza (Wm 11/47)	12.00	14.50
Boston (Wm 5/49)	97.50	110.00
Bowling Champ (Got 2/49)	79.50	87.50
Bowling League (Got 8/47)	12.50	14.50
Broncho	11.50	59.00
Buffalo Bill (Got 5/50)	159.00	165.00
Buccaneer (Got 10/48)	59.00	67.50
Build Up	30.00	32.50
Buttons & Bows (Got 3/49)	79.50	95.00
Camel Caravan	110.00	124.50
Caribbean (Un 3/48)	20.00	25.00
Carnival (B 48)	37.50	47.50
Carolina (Un 3/49)	47.50	95.00
Carousel	10.00	19.50
Catalina (CC 2/48)	25.00	50.00
Champion (CC 6/49)	97.50	115.00
Chico	45.00	49.50
Cinderella (Got 3/47)	34.50	50.00
Cleopatra	19.50	25.00
College Daze (Got 8/49)	85.00	135.00
Contact	25.00	29.50
Cover Girl	29.50	37.50
Crazy Ball (CC 7/48)	25.00	35.00
Dallas (Wm 2/49)	80.00	110.00
De Icer (Wm 11/49)	145.00	159.50
Dew Wa Ditty (Wm 6/48)	34.50	49.00
Double Barrel (B 47)	10.00	19.50
Double Shuffle (Got 6/49)	84.50	99.50
Dreamy (Wm. 3/50)	164.50	175.00
Drum Major	25.00	34.50
Dynamite (Wm 10/46)	10.00	14.50
El Paso (Wm 11/48)	79.50	115.00
Fast Ball	7.50	19.50
Fiesta	14.50	27.50
Flamingo (Wm 7/47)	10.00	14.50
Floating Power	59.50	85.00
Flying Trapeze (Got 9/47)	14.50	17.50
Football (CC 8/49)	99.50	119.50
Formation	15.00	25.00
Four Diamonds	14.50	19.50
Freshie (Wm 9/49)	125.00	145.00
Ginger (Wm 10/47)	10.00	20.00
Gizmo (Wm 8/48)	39.50	49.50
Glamour	24.50	29.50
Gold Ball (CC 8/47)	14.50	39.00
Gold Mine	39.50	44.50
Golden Gloves (CC 7/49)	98.50	135.00
Gondola	69.50	85.00
Grand Award (CC 1/49)	49.50	65.00
Gun Club	14.50	17.50
Harvest Moon (Got 12/48)	79.50	95.00
Havana (Un 3/47)	14.50	32.50
Hawaii (Un 8/47)	10.00	19.50
Hi Dive	14.50	19.50
Hi-Ride	1	

FIVE-BALL AMUSEMENT GAMES

(Continued)

Hit Parade.....	25.00	35.00	Sea Hawk.....	20.00	39.50
Hold Over.....	10.00	24.50	Sea Isle (CC 11/47).....	14.50	19.50
Holiday (CC 12/48).....	68.50	75.00	Select-A-Card		
Hollywood.....	14.95	20.00	(Got 4/50).....	149.50	175.00
Honey.....	10.00	14.50	Serenade (Un 12/48).....	49.50	54.50
Horoscope.....	12.50	15.00	Shanghai (CC 4/48).....	25.00	39.00
Hot Rods (B 49).....	60.00	119.50	Shangri La.....	12.50	15.00
Humpty Dumpty			Shantytown.....	125.00	159.50
(Got 10/47).....	27.50	50.00	Sharpshooter		
Idaho.....	10.00	17.50	(Got 5/49).....	115.00	135.00
Jack 'N Jill (Got 4/48).....	49.50	59.50	Shooting Stars.....	15.00	35.00
Jamboree.....	35.00	49.50	Short Stop.....	29.50	39.50
Jungle.....	12.50	15.00	Show Boat (Un 1/49).....	55.00	59.50
Just 21 (Got 1/50).....	99.50	145.00	Silver Spray.....	14.95	24.50
K. C. Jones.....	129.50	139.50	Silver Streak (B 47).....	14.50	19.50
Kilroy (CC 1/47).....	10.00	14.50	Singapore (Un 11/47).....	19.50	32.50
King Arthur			Sky Line.....	16.50	29.50
(Got 10/49).....	119.50	139.50	Sky Ray.....	12.50	19.50
King Cole (Got 5/48).....	42.50	69.50	Slap the Jap.....	14.50	19.50
Kismet.....	17.50	32.50	Slugger.....	14.50	19.50
Lady Robin Hood			Smarty (Wm 12/46).....	10.00	14.50
(Got 1/48).....	20.00	50.00	Smoky.....	12.50	19.50
Landslide.....	19.50	29.50	South Pacific (Ge 3/50).....	149.50	159.50
Laura.....	10.00	14.50	South Paw.....	15.00	19.50
League Leader.....	10.00	14.95	South Seas.....	10.00	17.50
Leap Year.....	29.50	39.50	Speed Ball.....	14.95	32.50
Liberty.....	10.00	14.50	Speed Demon.....	15.00	29.50
Lightning.....	10.00	15.00	Speedway (Wm 9/48).....	34.50	45.00
Line Up.....	25.50	29.50	Spellbound		
Lucky Inning			(CC 5/46).....	10.00	12.50
(Wm. 5/50).....	184.50	189.50	Spinball (CC 5/48).....	22.50	29.50
Lucky Star (Got 5/47).....	14.50	35.00	Sports.....	19.50	25.00
Magic.....	35.00	49.50	Sports Parade.....	12.50	15.00
Maisie (Got 3/47).....	14.50	47.00	Spot-A-Card.....	25.00	29.50
Majors '49 (CC 2/49).....	57.50	95.00	Spot Pool.....	15.00	34.50
Major League Baseball.....	25.00	32.50	Stage Door Canteen.....	10.00	14.50
Manhattan (Un 2/48).....	19.50	29.50	Stars.....	15.00	19.50
Mardi Gras.....	34.50	48.50	Star Attraction.....	10.00	19.50
Marines At Play.....	12.50	15.00	Stardust (Un 5/48).....	37.50	45.00
Marjorie (Got 7/47).....	12.50	14.50	Starlite.....	10.00	19.50
Maryland (Wm 4/49).....	99.50	120.00	State Fair.....	10.00	14.50
Mam-selle.....	10.00	19.50	Step Up.....	10.00	17.50
Merry Widow.....	39.50	44.50	Stormy (Wm 1/48).....	33.50	39.50
Melody (B 47).....	19.50	22.50	Stratoliner.....	14.50	17.50
Metro.....	17.50	27.50	Streamliner.....	10.00	14.50
Mexico (Un 6/47).....	14.50	32.50	Summertime		
Miami Beach.....	15.95	17.50	(Un 9/48).....	34.50	49.50
Midget Racer (B 46).....	10.00	14.50	Sun Beam.....	19.50	35.00
Miss America			Sunny (Wm 12/47).....	37.00	39.50
(Got 1/47).....	12.50	27.50	Supercharger.....	15.00	24.50
Monicker.....	10.00	17.50	Super Hockey.....	79.50	105.00
Monterrey (Un 5/48).....	29.50	39.50	Superliner (Got 7/46).....	10.00	14.50
Moon Glow (Un 12/48).....	54.50	67.50	Superscore (CC 10/46).....	10.00	19.50
Morocco.....	39.50	42.50	Surf Queen (B 46).....	10.00	19.50
Mystery.....	10.00	14.50	Suspense (Wm 2/46).....	14.50	49.00
Nevada (Un 10/47).....	15.00	24.50	Swanee.....	52.50	64.50
Nudgy (B 47).....	14.00	19.50	Tahiti (CC 10/49).....	99.50	114.50
Oh Boy.....	15.00	29.50	Tally Ho.....	14.50	39.00
Oklahoma (Un 6/49).....	69.50	75.00	Tampico (Un 7/49).....	87.50	95.00
Old Faithful (Got 1/50).....	124.50	139.50	Target Skill.....	12.50	19.50
One Two Three.....	64.50	79.00	Telecard (Got 1/49).....	62.50	79.50
Opportunity.....	14.50	19.50	Temptation.....	39.50	50.00
Oscar.....	19.50	25.00	Tennessee (Wm 2/48).....	29.50	39.50
Paradise (Un 7/48).....	24.50	39.50	Three Feathers.....	89.50	110.00
Phoenix.....	59.50	79.50	Three Musketeers		
Pinch Hitter (Un 5/49).....	74.50	99.50	(Got 7/49).....	119.50	135.00
Pin Up Girl.....	15.00	29.50	Thrill (CC 9/48).....	34.50	39.50
Play Ball.....	15.00	19.50	Topic.....	7.50	17.50
Play Boy (CC 5/47).....	14.50	37.00	Tornado (Wm 4/47).....	11.50	19.50
Playtime.....	99.50	124.50	Torchy (Wm 6/47).....	10.00	19.50
Progress.....	15.00	25.00	Towers.....	12.50	15.00
Puddin Head.....	59.50	79.50	Trade Winds.....	39.50	50.00
Rainbow (Wm 9/48).....	39.50	47.00	Treasure Chest.....	14.50	22.50
Ramona (Un 2/49).....	49.50	59.50	Trinidad (CC 3/48).....	24.50	50.00
Rancho (B 48).....	35.00	39.50	Triple Action.....	20.00	50.00
Ranger.....	10.00	19.50	Tropicana (Un 1/48).....	17.50	29.50
Repeater.....	16.50	29.50	Tucson (Wm 1/49).....	50.00	105.00
Rio (Un 12/46).....	14.50	19.50	Tumbleweed.....	139.50	169.50
Riviera.....	14.50	25.00	Utah (Un 8/49).....	119.50	139.50
Rocket.....	14.50	19.50	Virginia (Wm 3/48).....	32.50	39.50
Rondevo (Un 5/48).....	29.50	40.00	Vanities.....	10.00	25.00
Round Up (Got 11/48).....	49.50	64.50	Vogue.....	15.00	29.50
St. Louis (Wm 2/49).....	110.00	125.00	West Wind.....	15.00	20.00
Sally (CC 10/48).....	49.50	54.50	Wild Fire.....	19.50	30.00
Samba.....	29.50	39.50	Wisconsin (Un 3/48).....	29.50	45.00
Saratoga (Wm 10/48).....	59.50	64.50	Yankee Doodle.....	15.00	29.50
School Days.....	15.00	17.50	Yanks (Wm 4/48).....	24.50	44.50
Score-A-Line.....	20.00	39.50	Zig Zag.....	12.50	17.50
Screwball.....	39.50	50.00			

CONFIDENTIAL PRICE LIST



ROLL DOWNS

ABC Roll Down.....	37.50	65.00	Chicoin Roll Down.....	15.00	34.50
Arrows.....	15.00	40.00	Genco Advance Roll.....	15.00	24.50
Auto Roll.....	24.50	49.50	Genco Total Roll.....	20.00	49.50
Bermuda.....	24.50	35.00	Hawaii Roll Down.....	10.00	24.50
Big City.....	10.00	25.00	Hy-Roll.....	49.50	69.50
Bing-A-Roll.....	60.00	115.00	Melody.....	20.00	39.50
Bonus Roll.....	25.00	75.00	One World.....	40.00	49.50
Buccaneer.....	49.50	64.50	Pro-Score.....	25.00	39.50
Champion Roll.....	15.00	29.50	Singapore.....	10.00	39.50

ROLL DOWNS (Cont.)

Sportsman Roll.....	10.00	24.50
Super Score.....	35.00	49.50

Super Triangle.....	15.00	49.50
Tally Roll.....	15.00	39.50
Tri-Score.....	25.00	49.50
Tin Pan Alley.....	40.00	54.50

CONFIDENTIAL PRICE LIST



SHUFFLES - REBOUNDS

Bally Shuffle-Bowler.....	89.50	149.50	Keeney Line Up.....	50.00	69.50
Bally Speed Bowler.....	250.00	275.00	Keeney Pin Boy.....	79.50	125.00
California Shuffle Pins.....	39.50	69.50	Keeney Ten Pins.....	55.00	100.00
Chi-Coin Bango.....	45.00	49.50	Rock-Ola Shuffle Jungle.....	99.50	189.50
ChiCoin Beacon.....	49.00	54.50	Rock-Ola Shuffle-Lane.....	69.50	169.50
ChiCoin Bowling Alley.....	129.50	169.50	United Shuffle Alley.....	79.00	125.00
ChiCoin Rebound.....	25.00	50.00	Un. Shuffle Alley Exp.....	194.50	259.50
ChiCoin Shuffle			United Shuffle Skill.....	45.00	55.00
Baseball.....	119.50	165.00	United Super-Shuffle.....	129.50	175.00
Exhibit Strike.....	175.00	219.50	Universal Twin Bowler.....	125.00	179.50
Genco Bowling League.....	59.50	150.00	Williams DeLux		
Genco Glider.....	40.00	69.50	Bowler.....	195.00	245.00
Gottlieb Bowlette.....	99.50	185.00	Williams Twin Shuffle.....	79.50	149.50
Keeney ABC Bowler.....	124.50	169.50	Williams Single		
			Bowler.....	99.50	150.00

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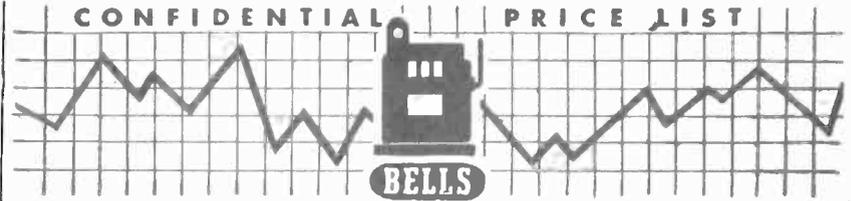
ARCADE EQUIPMENT

Allite Strikes 'N			Keeney Anti Aircraft		
Spares.....	39.50	99.50	Br.....	15.00	25.00
Boomerang.....	20.00	35.00	Keeney Anti Aircraft		
Bally Big Inning.....	199.50	225.00	Bl.....	35.00	65.00
Bally Bowler.....	165.00	189.50	Keeney Sub Gun.....	79.50	95.00
Bally Convoy.....	27.50	95.00	Keeney Texas Leaguer.....	30.00	45.00
Bally Defender.....	50.00	100.00	Kirk Night Bomber.....	50.00	109.50
Bally Eagle Eye.....	39.50	49.50	Lite League.....	39.50	100.00
Bally Heavy Hitter.....	45.00	59.50	Mutoscope Ace Bomber.....	35.00	95.00
Bally King Pin.....	35.00	45.00	Muto. Atomic Bomber.....	95.00	175.00
Bally Lucky Strike.....	45.00	69.50	Mutoscope Dr. Mobile.....	134.50	150.00
Bally Rapid Fire.....	49.50	95.00	Mutoscope Photomatic		
Bally Sky Battle.....	40.00	95.00	(Pre-War).....	149.50	275.00
Bally Torpedo.....	49.50	95.00	Mutoscope Sky Fighter.....	79.50	100.00
Bally Undersea Raider.....	69.50	99.50	QT Pool Table.....	129.00	199.50
Bank Ball.....	59.50	85.00	Quizzer.....	39.50	110.00
Bowling League.....	35.00	49.50	Rockola Ten Pins LD.....	19.50	39.50
Buckley DeLux Dig.....	125.00	149.50	Rockola Ten Pins HD.....	25.00	49.50
Buckley Treas Is Dig.....	99.50	110.00	Rockola World Series.....	69.50	95.00
Champion Hockey.....	45.00	50.00	Scientific Baseball.....	49.50	75.00
Chicoin Basketball			Scientific Basketball.....	59.50	75.00
Champ.....	139.50	195.00	Scientific Batting Pr.....	44.50	85.00
Chicoin Goalee.....	89.50	129.50	Scientific Pitch 'Em.....	125.00	165.00
Chicoin Hockey.....	34.50	85.00	Seeburg Chicken Sam.....	49.50	95.00
Chi Midget Skee.....	135.00	150.00	Seeburg Shoot the		
Chicoin Pistol.....	74.50	149.50	Chute.....	42.50	95.00
Chicoin Roll-A-Score.....	24.50	39.50	Skee Barrell Roll.....	25.00	49.50
Edelco Pool Table.....	109.50	125.00	Skill Jump.....	25.00	39.50
Evans Bat-A-Score.....	224.50	229.50	Super Torpedo.....	25.00	79.50
Evans In the Barrel.....	39.50	52.50	Supreme Bolascor.....	50.00	75.00
Evans Super Bomber.....	59.50	149.50	Supreme-Skee Roll.....	20.00	75.00
Evans Play Ball.....	50.00	59.50	Supreme Skill Roll.....	20.00	69.50
Evans Ten Strike '46.....	39.50	69.50	Supreme Rocket Buster.....	39.50	79.50
Evans Tommy Gun.....	49.50	85.00	Tail Gunner.....	30.00	49.50
Exhibit Dale Gun.....	65.00	119.50	Telequiz.....	125.00	150.00
Exhibit Rotary Mdsr.....	195.00	269.50	Warner Voice Record.....	49.50	69.50
Exhibit Silver Bullets.....	135.00	175.00	Western Baseball '39.....	20.00	30.00
Exhibit Merchantman			Western Baseball '40.....	49.50	65.00
Roll Ch Digger.....	59.50	99.50	Whizz.....	35.00	49.50
Exhibit Vitalizer.....	69.50	95.00	Wilcox-Gay Recordio.....	95.00	139.50
Genco Bank Roll.....	24.50	65.00			

CONSOLES

(Continued)

Evans' Gal. Dom. '47.....	75.00	179.50	Silver Moon Comb.....	49.50	69.50
Fast Time FP.....	25.00	39.50	Silver Moon PO.....	24.50	65.00
Fast Time PO.....	25.00	39.50	Silver Moon FP.....	24.50	65.00
Galloping Domino (41).....	20.00	39.50	Silver Moon 10c.....	49.50	69.50
Galloping Domino (42).....	30.00	59.50	Silver Moon 25c.....	55.00	79.50
Gold Nugget 5-5c.....	125.00	169.50	Skill Time '38.....	10.00	25.00
Gold Nugget 5-25c.....	125.00	169.50	Skill Time '41.....	19.50	35.00
Hi-Boy 5c.....	135.00	150.00	Spot Bell.....	249.50	395.00
Hi-Boy 25c.....	150.00	175.00	Sun Ray.....	17.50	30.00
High Hand.....	29.50	42.50	Super Bell 5c Comb.....	20.00	69.50
Jennings Challenger			Super Bell 25c Comb.....	59.50	70.00
5-25c.....	179.50	230.00	Super Bell Two Way		
Jumbo Parade Comb.....	39.50	74.50	5-5.....	25.00	69.50
Jumbo Parade FP.....	29.50	69.50	Super Bell Two Way		
Jumbo Parade PO.....	29.50	69.50	5-25.....	49.50	79.50
Jumbo Parade 25c.....	49.50	70.00	Super Bell Four Way		
Long Shot '48.....	475.00	650.00	5-5-5-5.....	25.00	49.50
Lucky Lucre 5-5.....	39.50	45.00	Super Bell Four Way		
Lucky Lucre 5c.....	49.50	89.50	5-5-5-25.....	25.00	49.50
Lucky Lucre 25c.....	75.00	89.50	Super Bell Four Way		
Lucky Star.....	20.00	49.50	5-5-10-25.....	79.50	95.00
Mills 4 Bells.....	50.00	89.50	Super Bonus Bell 5c		
Mills 3 Bells.....	75.00	95.00	FP & PO.....	125.00	155.00
Mills '47 3 Bells.....	95.00	125.00	Super Bonus Bell 5c-25c		
Mills '48 3 Bells.....	195.00	295.00	FP & PO Combo.....	145.00	295.00
Mills Duplex.....	225.00	275.00	Super Bonus Bell 5c-5c		
Multi Bells.....	224.50	275.00	FP & PO Combo.....	129.50	295.00
Paces Races Bl Cab.....	10.00	25.00	Super Bonus 5-5-5.....	339.50	425.00
Paces Races Br Cab.....	15.00	25.00	Super Bonus 5-5-25c.....	340.00	425.00
Paces Races Red Arrow.....	20.00	25.00	Super Bonus Bell		
Paces '39 Saratoga.....	10.00	39.50	5-10-25c PO.....	195.00	375.00
Paces Saratoga w rails.....	24.50	69.50	Super Track Time.....	30.00	89.50
Paces Saratoga no rails.....	24.50	39.50	Super Track Time TKT.....	30.00	69.50
Paces Saratoga Comb.....	39.50	69.50	Track Odds.....	69.50	109.50
Paces Saratoga Jr. PO.....	19.50	49.50	Track Odds Daily Dbl.....	74.50	139.50
Paces Saratoga Sr. PO.....	37.50	69.50	Track Odds DD JP.....	359.50	425.00
Paces Reels Comb.....	49.50	69.50	Track Odds '48, 5c.....	550.00	575.00
Paces Reels Jr. PO.....	20.00	69.50	Track Odds '46.....	199.50	349.50
Paces Reels Sr. PO.....	20.00	69.50	Track Time '39.....	39.50	59.50
Paces Reels w rails.....	20.00	39.50	Track Time '38.....	30.00	60.00
Paces Reels no rails.....	20.00	39.50	Track Time '37.....	29.50	
Paces Twin 5-5.....	25.00	34.50	Triple Bell 5-5-5.....	195.00	249.50
Paces Twin 5-10.....	25.00	39.50	Triple Bell '47 5-5-25.....	305.00	324.50
Paces Twin 10-25.....	25.00	49.50	Triple Bell '47 5-10-25.....	199.50	295.00
Paces Twin Console			Triple Entry.....	49.50	89.50
5-25.....	89.50	99.50	Wild Bell 5-25c.....	399.50	575.00
Pastime.....	79.50	150.00	Wild Lemon.....	159.50	199.50
Reserve Bell.....	124.50	224.50	Winterbook.....	250.00	299.50
Roll 'Em.....	32.50	39.50			



MILLS (Cont.)

10c Brown Front.....	47.50	79.50	10c Comet FV.....	15.00	45.00
25c Brown Front.....	47.50	79.50	25c Comet FV.....	15.00	45.00
50c Brown Front.....	120.00	150.00	50c Comet FV.....	50.00	100.00
1c Cherry Bell.....	20.00	39.50	5c Comet DJP.....	15.00	39.50
5c Cherry Bell.....	25.00	47.50	10c Comet DJP.....	20.00	39.50
10c Cherry Bell.....	35.00	47.50	1c Comet Blue.....	10.00	20.00
25c Cherry Bell.....	35.00	47.50	5c Comet Blue.....	15.00	29.50
1c Bonus Bell.....	39.50	49.50	10c Comet Blue Front.....	15.00	47.50
5c Bonus Bell.....	49.50	85.00	25c Comet Blue Front.....	20.00	49.50
10c Bonus Bell.....	64.50	85.00	50c Comet.....	40.00	89.50
25c Bonus Bell.....	64.50	85.00	5c Chrome.....	40.00	59.50
5c Original Chrome.....	35.00	75.00	10c Chrome.....	44.50	59.50
10c Orig. Chrome.....	49.50	85.00	25c Chrome.....	44.50	59.50
25c Orig. Chrome.....	49.50	89.50	Chrome '47-50c.....	74.50	175.00
50c Orig. Chrome.....	59.50	89.50	Chrome '47-\$1.00.....	99.50	190.00
1c QT Glitter Gold.....	15.00	30.00	5c All Star Comet.....	45.00	50.00
5c QT Glitter Gold.....	39.50	65.00	10c All Star Comet.....	50.00	69.50
10c QT Glitter Gold.....	39.50	75.00	25c All Star Comet.....	55.00	69.50
25c QT Glitter Gold.....	39.50	85.00	50c All Star Comet.....	74.50	89.50
1c VP Bell.....	15.00	19.50	1c All Star 2-4.....	10.00	20.00
1c VP Bell JP.....	15.00	25.00	1c Rocket.....	20.00	49.50
1c VP Bell Green.....	15.00	19.50	5c Rocket.....	25.00	49.50
5c VP Bell Green.....	15.00	22.50	10c Rocket.....	30.00	59.50
1c VP Chrome.....	25.00	34.50	25c Rocket.....	39.50	79.50
5c VP Chrome.....	25.00	34.50	5c TJ Comet.....	20.00	29.50
5c VP Chrome Plus.....	27.50	42.50	5c Club Bell.....	25.00	64.50
1c P Bell B&G.....	22.50	32.50	10c Club Bell.....	30.00	75.00
5c VP Bell B&G.....	22.50	39.50	25c Club Bell.....	75.00	125.00
Vest Pocket '46.....	20.00	44.50	50c Club Bell.....	100.00	175.00
5c Futurity.....	10.00	34.50	5c Comet Red.....	20.00	64.50
10c Futurity.....	10.00	34.50	10c Comet Red.....	20.00	64.50
25c Futurity.....	15.00	34.50	5c DeLuxe '46.....	30.00	64.50
50c Futurity.....	25.00	64.50	10c DeLuxe '46.....	59.50	70.00
5c Black Cherry Bell.....	85.00	95.00			
10c Black Cherry Bell.....	90.00	105.00			
25c Black Cherry Bell.....	95.00	110.00			
50c Black Cherry.....	150.00	195.00			
25c Golf Ball Vendor.....	195.00	375.00			
5c War Eagle.....	20.00	34.50			
10c War Eagle.....	20.00	40.00			
25c War Eagle.....	25.00	40.00			
50c War Eagle.....	35.00	69.50			
5c Melon Bell.....	85.00	135.00			
10c Melon Bell.....	85.00	135.00			
25c Melon Bell.....	85.00	135.00			
Golden Falls 5c.....	65.00	109.50			
Golden Falls 10c.....	65.00	115.00			
Golden Falls 25c.....	65.00	120.00			
Golden Falls 50c.....	125.00	149.50			
5c Jewel Bell.....	119.50	129.50			
10c Jewel Bell.....	124.50	145.00			
25c Jewel Bell.....	124.50	145.00			
50c Jewel Bell.....	210.00	245.00			
5c Bonus '49.....	100.00	130.00			
10c Bonus '49.....	100.00	130.00			
25c Bonus '49.....	110.00	145.00			
50c Bonus Bell.....	185.00	210.00			
5c Black Gold.....	105.00	145.00			
10c Black Gold.....	105.00	145.00			
25c Black Gold.....	105.00	145.00			
50c Black Gold.....	199.50	210.00			
5c Club Royale.....	150.00	179.50			
10c Club Royale.....	150.00	179.50			
50c Club Royale.....	225.00	250.00			
5c Black Beauty.....	129.50	165.00			
10c Black Beauty.....	129.50	165.00			
25c Black Beauty.....	159.50	165.00			
50c Black Beauty.....	249.50	255.00			
5c Blue Bell.....	119.50	135.00			
10c Blue Bell.....	119.50	135.00			
25c Blue Bell.....	134.50	149.50			
5c Token Bell.....	165.00	175.00			
10c Token Bell.....	165.00	175.00			
25c Token Bell.....	165.00	175.00			
5c 21 Bell.....	185.00	195.00			
10c 21 Bell.....	189.50	195.00			
25c 21 Bell.....	189.50	195.00			

JENNINGS

5c Chief.....	20.00	41.50
10c Chief.....	35.00	41.50
25c Chief.....	35.00	49.50
5c Silver Moon Chief.....	39.50	79.50
10c Silver Moon Chief.....	42.50	79.50
25c Silver Moon Chief.....	49.50	79.50
5c Silver Chief.....	55.00	65.00
10c Silver Chief.....	60.00	75.00
25c Silver Chief.....	65.00	75.00
50c Silver Chief.....	100.00	189.50
10c Golf Vndr.....	59.50	89.50
25c Gold Ball Vndr.....	89.50	129.50
Cigarolla XXV.....	29.50	49.50
Cigarolla XV.....	39.50	99.50
5c Victory Chief.....	25.00	69.50
10c Victory Chief.....	30.00	69.50
25c Victory Chief.....	35.00	69.50
1c 4 Star Chief.....	10.00	35.00
5c 4 Star Chief.....	20.00	59.50
10c 4 Star Chief.....	35.00	59.50
25c 4 Star Chief.....	37.50	60.00
50c 4 Star Chief.....	75.00	140.00
5c Victory 4 Star Ch.....	75.00	100.00
10c Victory 4 Star Ch.....	75.00	110.00
25c Victory 4 Star Ch.....	95.00	150.00
5c DeLuxe Club Chief.....	80.00	119.50
10c DeLuxe Club Chief.....	80.00	119.50
25c DeLuxe Club Chief.....	80.00	124.50
5c Super DeLuxe Club Chief.....	109.50	175.00
10c Super DeLuxe Club Chief.....	109.50	175.00
25c Super DeLuxe Club.....	109.50	250.00
50c Super DeLuxe Club Chief.....	175.00	249.50
5c Standard Chief.....	80.00	125.00
10c Standard Chief.....	80.00	125.00
25c Standard Chief.....	80.00	169.50
50c Standard Chief.....	165.00	225.00
\$1.00 Standard Chief.....	200.00	329.50
5c Bronze Chief.....	45.00	99.50
10c Bronze Chief.....	50.00	99.50
25c Bronze Chief.....	51.50	99.50
5c Tic Tac Toe.....	95.00	135.00
10c Tic Tac Toe.....	105.00	135.00
25c Tic Tac Toe.....	110.00	135.00
5c Sun Chief.....	120.00	165.00
10c Sun Chief.....	120.00	165.00
25c Sun Chief.....	120.00	165.00



Manufacturers and date of game's release listed. Code: (B) Bally.

Big Game PO.....	10.00	25.00	Pastime (Rev).....	14.50	39.50
Big Parley.....	21.50	35.00	Pacemaker PO.....	15.00	35.00
Big Prize FP.....	20.00	30.00	Photo Finish.....	295.00	395.00
Big Prize PO.....	15.00	20.00	Pimlico FP.....	15.00	32.50
Blue Grass FP.....	15.00	25.00	Race King (Rev).....	29.50	39.50
Blue Ribbon PO.....	20.00	35.00	Record Time FP.....	22.50	59.50
Champion (B '49).....	295.00	395.00	Rockingham.....	59.50	99.50
Citation (B '48).....	175.00	245.00	Santa Anita.....	10.00	20.00
Club Trophy FP.....	22.50	50.00	Sport Event FP.....	19.50	51.50
Contest FP.....	30.00	45.00	Sky Lark FP & PO.....	30.00	59.50
Daily Races.....	29.00	59.50	Special Entry (B '47).....	59.00	89.50
Dark Horse FP.....	10.00	15.00	Sport Special FP.....	17.50	30.00
'41 Derby FP.....	20.00	29.50	Sport Page PO.....	19.50	35.00
Dust Whirls.....	25.00	32.50	Spinning Reels PO.....	19.50	25.00
Entry (B '47).....	39.50	89.50	Sport King PO.....	20.00	22.50
Favorite.....	47.50	59.50	Stepper Upper PO.....	15.00	

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