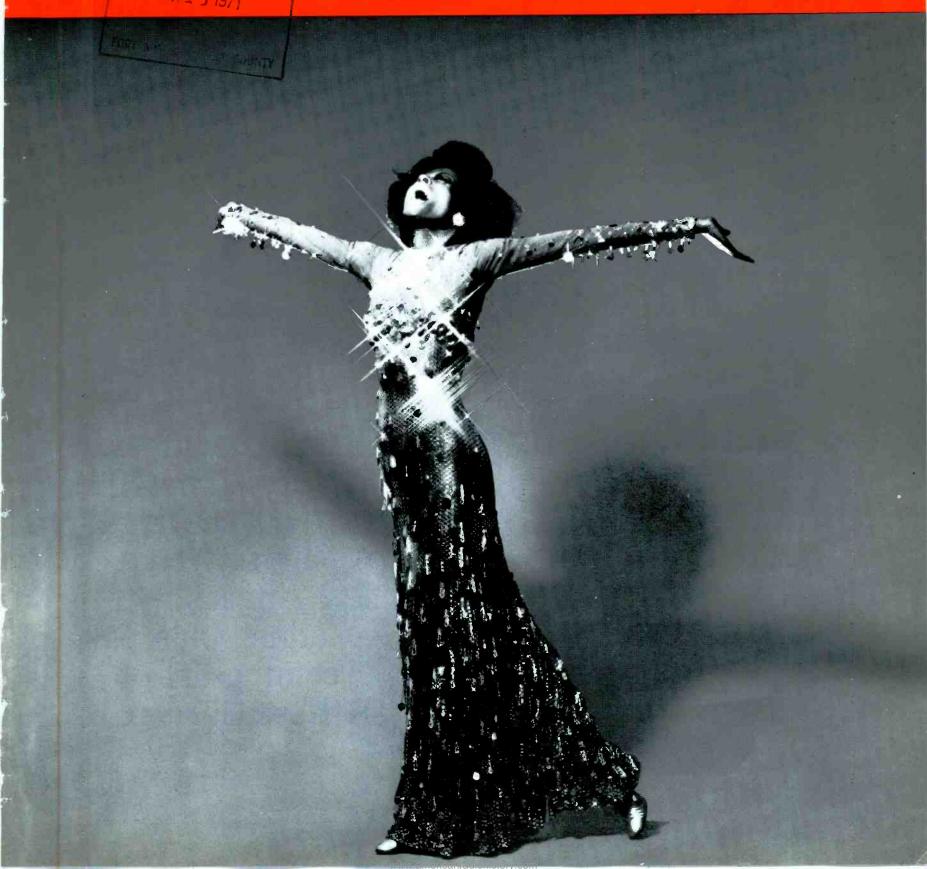


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DIANA ROSS: SUNDAY WITH)'DIANA!'



Lynn Anderson's new single has something even "Rose Garden" didn't have.

It's the follow-up to "Rose Garden." A 1,700,000 selling single that won Lynn Anderson both the Grammy and the Academy of Country & Western Music Award as the Best Female Vocalist of the Year.

"Rose Garden": The album was certified gold, and it's still selling at the rate of 40,000 a week.

Now, the follow-up:A beautiful new original called "You're My Man."

> Lynn Anderson sings "You're My Man" on Columbia Records®

Like its predecessor, it has all the infectiousness of a Top-40 hit, without denying Lynn's country roots. And it's got this added plus: It's coming off of "Rose Garden."





VOL. XXXII – Number 43/April 17, 1971

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Guest Editorial: Nicholas Johnson

Although Cash Box has made previous comment on the decision by the Federal Communications Commission (FCC) to warn stations on the exposure of recordings dealing with drugs (see "FCC: Way Out of Line," Mar. 20 issue), it believes the trade will be interested in reading the comments of Nicholas Johnson, FCC Commissioner who dissented on the decision. The following excerpts from Johnson's dissenting opinion appeared under the title of "Up, Up and Away Over the Airwaves," in the New York Times:

WASHINGTON—There is a serious question as to whether the majority is, in fact, really as concerned about drug abuse as it is in striking out blindly at a form of music which is symbolic out blindly at a form of music which is symbolic of a culture which the majority apparently fears —in part because it totally fails to comprehend it. If the majority were in fact concerned about drug abuse, they surely would not choose to ig-nore song lyrics "strongly suggestive of, and tending to glorify," the use of alcohol, which is the number one drug abuse problem in this coun-

try. I do not think it's the business of the F.C.C. to be discouraging or banning any song lyrics. But if the commission majority is *really* inter-ested in doing something about the drug prob-lems in this country, and is not just striking out at the youth culture, why does it ignore songs like "Day Drinking":

. You know we just stopped . . in for one short one Hey we are out on a binge Hey we got no troubles just doing our number Day drinking again

And why has the commission chosen to focus And why has the commission chosen to focus on record lyrics and yet ignore commercials which use language "tending to glorify the use of drugs generally"? How can anyone possibly justify the F.C.C.'s failure to examine the impact of commercials such as the following on television: (Music) ANNOUNCER: Leave your feeling of tension behind and step into a quiet world. You'll feel calmer, more relaxed with Quiet World. The new modern calmative. Each tablet contains a special calming ingredient plus a ten-sion reliever to let you feel relaxed. More peace-ful. So leave your feeling of tension behind with Quiet World. The new modern calmative. Why do the majority choose to ignore these

Why do the majority choose to ignore these gray flannel pushers? It is a thinly veiled political move. This Ad-ministration has, for reasons best known to the President, chosen to divert the American peo-

ple's attention to "the drug menace," and away from problems like: the growing Southeast Asian war, racial prejudice, inflation, unemploy-ment, hunger, poverty, education, growing urban blight, and so forth. When the broadcasters sup-port this effort they are taking a political stance. The majority's interest in the whole song lyrics issue was substantially increased by the Defense Department's drug briefing, which was originally prepared for a briefing of radio and record executives under the President's auspices at the White House. It is not surprising that the Nixon Administration and the Defense Depart-ment. two primary targets of the youth culture, ment. two primary targets of the youth culture, should try to strike back.

should try to strike back. But it is revealing and somewhat frightening that many of the song lyrics singled out as ob-jectionably pro-drug-use by the White House and the Defense Department turn out. in fact, to have nothing whatsoever to do with drugs. They relate instead to social commentary. Thus the Defense Department spokesmen singled out a song by the Doors which says: "War is out— peace is the new thing." The White House finds alarming another which says: alarming another which says:

Itemize the things you covet As you squander through your life Bigger cars, bigger houses, Term insurance for your wife.

Ierm insurance for your wife. Is anything that attacks the values of cor-porate America or the military-industrial com-plex now to be interpreted by the F.C.C. and broadcasters as an incitement to drugs? I hap-pen to believe in getting high on life—the per-petual high without drugs. But no one can argue that the use of drugs—by rich and poor, middle-aged and young—is not a controversial issue of public importance today. How can the F.C.C. possibly outlaw the subject as unsuitable for artistic comment? Simply by announcing its concern with the con-

possibly outlaw the subject as unsuitable for artistic comment? Simply by announcing its concern with the con-tent of song lyrics as they relate to drugs, the commission is effectively censoring protected speech. The breadth of the regulation is aggra-vated by the vagueness of the standard used— "tending to glorify." What does that mean? It could include "Up. Up and Away" sung by the Mormon Tabernacle Choir. Not only do we need creative freedom to pro-mote individual growth, we also need creative artists to divert social disaster. The artists are our country's outriders. They are out ahead of our caravan, finding the mountain passes and rivers. They pick up the new vibrations of a decade or more before the rest of us, and try to tell us what's about to happen to us as a people—in the form of painting, theater, novels, and in music. In order to function at all, they have to function free. When we start the process of Kafkaesque in-

have to function free. When we start the process of Kafkaesque in-stitutional interference with that freedom— whether by Big Business or Big Government— we are encouraging, rather than preventing, the decline and fall of the American Empire: its view of the future, and the fulfillment of its people.

CashBox

CashBox TOP April 17, 1971

-			
	JOY TO THE WORLD 3 Dog Night-Dunhill 4272 (Dist: ABC)	5	18
2	JUST MY IMAGINATION Temptations-Gordy 7105 (Dist: Motown)		
3	WHAT'S GOING ON	2	3
4	Marvin Gaye-Tamia 54201 SHE'S A LADY	1	6
5	Tom Jones-Parrot 40058 (Dist: London)	3	2
6	Neil Diamond-Unl 55278 PUT YOUR HAND IN THE HAND	15	23
ŏ	Ocean-Kama Sutra 519 (Dist: Buddah) NEVER CAN SAY GOODBYE	22	38
8	Jackson 5-Motown 1179 ANOTHER DAY	17	29
9	Paul McCartney-Apple 1829 ONE TOKE OVER THE LINE	8	9
10	Brewer & Shipley-Kama Sutra 516 THEME FROM LOVE STORY	13	17
11	Andy Williams-Columbia 45317	12	14
	LOVE'S LINES, ANGLES & RHYMI Fifth Dimension-Bell 965	11	12
12	HELP ME MAKE IT THROUGH TH NIGHT	IE	
13	Sammi Smith-Mega 0015 WHAT IS LIFE	9	13
	George Harrison-Apple 1828	7	8
14	DOESN'T SOMEBODY WANT TO BE WANTED		
15	Partridge Family-Bell 963	4	1
1	B. J. Thomas-Scepter 12307	18	21
ă	Bread-Elektra 45720 WE CAN WORK IT OUT	29	48
	Stevie Wonder-Tamla 54202 (Dist: Motown)	20	33
18	Cat Stevens-A&M 1231	19	20
19	PROUD MARY Ike & Tina Turner-Liberty 56216	6	5
20	ME & BOBBY McGEE Janis Joplin-Columbia 45314	10	4
21	STAY AWHILE		
22	Bells-Polydor 15023	26	30
23	Elton John-Uni 55277 18	28	34
24	Alice Cooper-Warner Bros, 7449	27	28
	Glen Campbell-Capitol 3062	25	27
25	BABY LET ME KISS YOU King Floyd-Chimneyville 437 (Dist: Atl/Cotiliion)	30	35
26	BLUE MONEY Van Morrison-Warner Bros, 7462	23	25
27	POWER TO THE PEOPLE John Lennon-Apple 1830	41	58
28	HEAVY MAKES YOU HAPPY Staple Singers-Stax 0083	24	24
29	I PLAY AND SING		
30	FOR ALL WE KNOW	35	42
31	Carpenters-A&M 1243	16	7
32	Buoys-Scepter 12275	39	49
33	Santana-Columbia 45330 DON'T CHANGE ON ME	14	10
		36	43

34		37	44
And and a		8	47
36		2	56
37 38	CHICK A BOOM Daddy Dew Drop-Sunflower 105 (Dist: MGM) 4 TEMPTATION EYES	14	52
39		21	16
40		32	32
41	WHERE DID THEY GO LORD	31	11
42	BOOTY BUTT		36
43	TONGUE IN CHEEK	i2 i1	65 54
44	DO ME RIGHT		
45	Detroit Emeralds-Westbound 172 (Dist: Janus) 4 LOVE HER MADLY	8	57
46	Doors-Elektra 45726 S	57	79
47	B. B. King-ABC 11290 4	13	46
48	Aretha Frankiln-Atlantic 2796 -	_	-
	Perry Como-RCA 0444 5	i0	55
49	ME AND YOU AND A DOG NAMED BOO		
50	Lobo-Big Tree 112 (Dist: Ampex)	51	74
50		54	59
51	I WON'T MENTION IT AGAIN Ray Price-Columbia 45329	56	61
52	TOAST AND MARMALADE FOR TEL	A 56	82
53	SOMEONE WHO CARES		64
54	ME AND MY ARROW	3	72
55	PUSHBIKE SONG		
56	Mixtures-Sire 350 (Dist: Polydor) 5	8	67
-	Johnny Cash-Columbia 45339 5	9	63
5	HERE COMES THE SUN Richie Havens-Stormy Forest 656 (Dist: MGM)	3	98
58	I DON'T KNOW HOW TO LOVE HIN Helen Reddy-Capitol 3027		75
59	TIP OF MY TONGUE Brenda & Tabulations-Top & Bottom 407	64	87
60	SWEET AND INNOCENT Donny Osmond-MGM 14227	2	92
61	COULD I FORGET YOU Tyrone Davis-Dakar 623 (Dist: Atlantic)	52	69
62	MELTING POT Booker T & MG's-Stax 0082 6	5	66
63	COOL AID Paul Humphrey-Lizard 21006	4	89
64	HOT PANTS Salvage-Odax 420 (Dist: Mercury)	57	70
65	OH SINGER Jeannie C. Riley-Plantation 72 (Dist: SSSI)	8	73
66	STOP! IN THE NAME OF LOVE Margie Joseph-Volt 4056 7	1	77
67	WANT ADS The Honey Cones-Hot Wax 7011 (Dist: Buddah) 7	78	_
ZED T	OP 100 (INCLUDING PUBLISHERS A		

68	I WISH I WERE Andy Kim-Steed 731 (Dist: Paramount)	69	72
69	AMOS MOSES		
70	Jerry Reed-RCA 9904	40	26
71 me	lius Brothers & Sister Rose-United Artists 50721 GOTTA SEE JANE	79	85
	R. Dean Taylor-Rare Earth 5026 (Dist: Motown)	80	-
72	Poco-Epic 10714	75	86
	LAYLA Derek And Dominoes-Atco 6809	83	94
	YOUR LOVE Charles Wright & 103rd St. Rhythm Band- Warner Bros, 7475	84	-
75	I'M GIRL SCOUTIN' Intruders-Gamble 4009	77	81
76	FREEDOM	81	88
77	WARPATH		76
78	Isley BrosT Neck 929 (Dist: Buddah)	76	
79	Steppenwolf-Dunhill 4269 (Dist: ABC)	55	51
80	Emerson, Lake & Palmer-Cotillion 44106 GIVE MORE POWER TO THE PEOPLE	86	93
	Chi-Lites-Brunswick 55450	92	-
	BATTLE HYMN OF LT. CALLEY Terry Nelson & C Company-Plantation 73	-	-
82	Guess Who-RCA 0458	91	-
83	L.A. GOODBYE Ides Of March-Warner Bros. 7466	88	91
84	THE ANIMAL TRAINER AND THE TOAD	90	96
85	Mountain-Windfall 534 (Dist: Bell)	89	90
86	War-United Artists 50746		-
87	Murray Head-Decca 32603		-
88	Michael Nesmith-RCA 0453 YOU AND YOUR FOLKS, ME AND	-	-
	MY FOLKS Funkadelic-Westbound 175 (Dist: Janus)	93	99
89	WE WERE ALWAYS SWEETHEART Boz Scaggs-Columbia 45353	rs —	-
90	I CAN'T HELP IT Moments-Stang 5020	97	_
91	13 QUESTIONS Seatrain-Capitol 3067	94	_
92	RED EYE BLUES Red Eye-Pentagram 206	99	_
93	WHEN YOU DANCE I CAN REALLY		
94	Nell Young-Reprise 0992 PLAIN AND SIMPLE GIRL		-
95	Garland Green-Cotillion 44098	96	-
96	Guess Who-RCA 0458 NICKEL SONG New Seekers-Elektra 45719	98	
97	CAN'T FIND THE TIME		
98	Rose Colored Glass-Bang 584 1927 KANSAS CITY	-	
99	Mike Reilly-Paramount 0053	100 M	
	Yvonne Elliman-Decca 32785	-	_

ROUND

Odds And Ends-Today 1003

95

ALPHABETIZED TOP 100 (INCLUDING PUBLISHERS AND LICENSEES)

 Superstar (Leeds—ASCAP)

 Sweet And Innocent (Tree—BMI)

 Temptation Eyes (Truesdale—BMI)

 Theme From Love Story (Famous—ASCAP)

 13 Questions (Kulberg/Roberts/Open End— BMI)

 Timothy (Plus Two—ASCAP)

 Timothy (Plus Two—ASCAP)

 Timothy (My Tongue (McCoy/One Eye Soul)

 Toast & Marmalade For Tea (Casserol—BMI)

 Trongue In Cheek (Unart—BMI)

 Treat Her Like A Lady (Cornelius Brothers & Sister Rose—U.A.)

 Want Ads (Gold Forever—BMI)

 Warpath (Triple Three—BMI)

 We Can Work It Out (Maclen—BMI)

 We Vere Always Sweethearts (Bob Scaggs— Columbia)

 What's Going On (Jobete—BMI)

 What s Life (Harrisongs—BMI)

 What s Loig Go Lord (Elvis Presley—BMI)

 Wher Du Dance I Can Really Love You (Neil Young—Reprise)

 Wher Oid They Go Lord (Elvis Presley—BMI)

 Widd World (Irving Music—BMI)

 Woodstock (Matthews Southern Comfort— Decca)

 Your Love (Music Power/WB Tamerlane—BMI)

 Your Folk—Me & My Folk (Bridgeport —BMI)

 ALPHABETIZED TOP 100 (INCL Give More Power To The People (Julio Brian—BMI) Gotta See Jane (Jobete—BMI) Heavy Makes You Happy (Unart—BMI) Heavy Makes You Happy (Unart—BMI) Here Comes The Sun (Harrisongs—BMI) Here Comes The Sun (Harrisongs—BMI) Hot Pants (Salvage/Emily—ASCAP) I (Screen Gems/Columbia=BMI) I Am I Said (Pophet—ASCAP) I Can't Help It (Gambi-BMI) I Don't Know How To Love Him (Leeds— ASCAP) I Con't Blame You At All (Jobete—BMI) Love You For All Seasons (Ferncliff—James I'm Girl Scoutin' (World War II—BMI) I Think Of You (Edison Chanson—ASCAP) I Wish I Were (Hairess—BMI) I Won't Mention It Again (Ray Price—Columbia) Joy To The World (Lady Jane—BMI) Just My Imagination (Jobete—BMI) Lonely Feeling (Far Out—ASCAP) Love Her Madly (Doors—ASCAP) Love Makes The World Go Round (Jobete— BMI) MI)

 Amos Moses (Vector—BMI)

 Animal Trainer & The Toad (Upfall—ASCAP)

 Another Day (McCartney—BMI)

 Ask Me No Questions (Pamco/Sounds of Lucille—BMI)

 Baby Let Me Kiss You (Malaco—BMI)

 Booty Butt (Tangerine—BMI)

 Bridge Over Troubled Water (Charing Cross—BMI)

 Broken (Dunbar/Cirrus/Sunspot/Expres-sions/Walrus Moore)

 Cool Aid (Wingate—ASCAP)

 Coold I Forget You (Tyrone Davis—Dakar)

 Cried Like A Baby (Almo—ASCAP)

 Could I Forget You (Tyrone Davis—Dakar)

 Crimon (Little Dickens—ASCAP)

 Don't Change On Me (Racer)(J.A.—ASCAP)

 Doesn't Somebody Want To Be Wanted (Screen Gems/Columbia—BMI)

 Dream Baby (Gien Campbell—Capitol)

 18 (Bizarre—BMI)

 1927 Kanasa City (Chromakey—ASCAP)

 For All We Know (Pamco—BMI)

 Freedom (Arch—ASCAP)

 Freedom (Arch—ASCAP)

 Freedom (Arber ASCAP)

 NG PUBLISHERS AND LICENSEES)

 Love's Lines, Angles & Rhymes (April Music Inc.—ASCAP)

 Lucky Man (Tro-Total—BMI)

 Man In Black (Johnny Cash—Columbia)

 Me And My Arrow (Dunbar=BMI)

 Me And You And Dog Named Boo (Kaiser/ Famus/Big Leaf—ASCAP)

 Metting Pot (Booker T & Mg's—Stax)

 Never Say Goodbye (Jobete—BMI)

 Never Say Goodbye (Jobete—BMI)

 Never Say Goodbye (Jobete—BMI)

 Nickel Song (Avco/Kama Rippa/Ame Lanie— BMI)

 On Singer (Shelby Singleton—BMI)

 86 60 38 10 69 84 8 11 79 56 20 54 80 71 28 46 25 91 31 30 59 52 43 12 57 64 16 3 90 49 62 87 7 81 26 42 47 Nickel Song (Avco/Kama Rippa/Ame Lanie— BMI) Oh Singer (Shelby Singleton—BMI) One Toke Over The Line (Talking Beaver—BMI) Oye Como Va (Planetary Music—ASCAP) Plain And Simple Girl (Cotillion—BMI) Proud Mary (Jondora—BMI) Push Bike Song (Right Angel—ASCAP) Put Your Hand In The Hand (Ocean— Kamasutra) Red Eye Blues (Screen Gems/Columbia—BMI) She's A Lady (Spanka—BMI) Some Blind Friend (Lady Jane—BMI) Some Blind Friend (Lady Jane—BMI) Soul Power (Crited—BMI) Stay Awhile (Bells—Polydor) Stop In The Name Of Love (Jobete—BMI) 70 67 77 17 ...58, 99 35 s 34 75 96 9 32 94 27 19 55 82 37 63 61 40 72 44 33 89 3 13 93 41 18 6 92 4 78 53 39 21 66 14 24 23 98 30 76 22 36 74 100

www.americanradiohistory.com

It sounded so good we couldn't wait 1 The label wasn't finished in time but we had to get it out... what counts is in the DAVE EDMUNDS has another grooves anyway. I'm Comin' Hotne. After the I'm Comin' Hotne. After the super smash "I Hear You Knochin," we knew you'd want it as fast we knew you'd want it as fast we knew you'd want it as fast as possible. - By the time you as possible. By the time you as possible. - By the time you unbeatable single with

BALLIN JACK'S TOUR ILLGET THEIR NEW SINGLE TO A LOT OF PEOPLE'S HOMES.

Ballin'jack's got a strong new single cated "Found a Child." 4.45348 A lot of people are going to hear it soon. Hecause the group will be on the road with Elton John, making 12 stops across the country. In cities like New York, Philadelphia and Chicago, capacity audiences will hear "Hound a Child" live. And they're going to want to hear it again, at home. Which is all to the good. So long as you're ready.



Ballinjack

including: Found AChild/Hold On/Festival Telephone/Baliin'The Jack

C 30344

Rolling Stones In Clobal Pact With Kinney; Atco U.S. Outlet

NEW YORK-The Rolling Stones have made a deal with Kinney Serv-ices, Inc. that calls for world-wide dishave made a deal with Kinney Serv-ices, Inc. that calls for world-wide dis-tribution of the rock superstars on their own label, Rolling Stones Rec-ords. Deal was revealed last week by Ahmet Ertegun, vp in charge of the Warner Bros. music division of Kin-ney and president of Atlantic Records. He termed the deal "one of the most important moments in the history of the Kinney group." Initial Rolling Stones product is ready to roll this week (16) on a simultaneous global basis. This is a single, "Brown Sugar," to be followed April 30 by an LP, "Sticky Fingers," which will boast an original cover de-sign by Andy Warhol. Here is the international distribu-tion line-up for the Stones' label: United States: Atco; Canada: Warner Bros.; United Kingdom: Kinney Rec-ord Group Ltd.; Germany: Kinney Music; Australia: Warner Bros.; Japan: Warner Bros./Pioneer. Other distributing companies in other parts of the world will be announced soon.

distributing companies in other parts of the world will be announced soon. Marshall Chess, on behalf of Kinney, will coordinate activities of the new

FRONT COVER:



Next Sunday, Diana Ross will appear in her first solo television spe-cial, an event which will also be the initial project from Motown Produc-tions, Inc. MP, Inc. is the tv/theatrical arm of the recording and entertain-ment complex to which Motown has allocated a \$15-million budget for 1971. 1971

allocated a \$15-million budget for 1971. This first of several ventures will be carried on the ABC-TV network, starring Miss Ross with a supporting cast that includes Bill Cosby, the Jackson 5 and Danny Thomas. On the playbill, along with seven songs by Miss Ross, are displays of her comedy talent and a handful of im-personations to include her as Charlie Chaplin, W. C. Fields and Harpo Marx. Beyond the "Diana!" special, MP, Inc. has also begun work on a 90-minute television movie, a possible hour-long weekly series with Miss Ross, an animated tv series and a summer string of one-hour specials. Motown vp Jim White also noted that the Productions' wing is financing development of a motion picture pronenty on the life of Billie Holiday

development of a motion picture property on the life of Billie Holiday for Miss Ross.

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label and will handle liaison among all

the companies involved. As part of the launching of the deal and the first single, the Stones will host a press conference-party in Cannes, France on Friday (16).

Capitol Cuts Singles Increase To \$1.19 May 1

HOLLYWOOD — Capitol Records has rescinded its singles price tag of \$1.29, which was to take effect April 1, and is going with a \$1.19 list price, effective May 1. Brown Meggs, yp of marketing, said that Capitol lowered its projected price after re-cent reports from a cross-section of Capitol accounts throughout the na-tion revealed that the \$1.19 figure "more accurately reflected the best interests of sub-distributors, retailers, Capitol and public." Sub-distributor and dealer prices will be adjusted accordingly. Meggs said the change in list price HOLLYWOOD - Capitol Records

accordingly. Meggs said the change in list price from 98¢ is "necessitated by a variety of factors, most importantly the in-creased cost of doing business. It will provide the retailer, rack-jobber and one-stop with increased dollar volume at a time when such an in-crease is sorely needed."

D.C. Federal Court Suit Mounts Pressure Against FCC Lyric Warning

Joint Suit By Drug Council, Other Groups

WASHINGTON — Pressure con-tinued to mount last week in a con-certed drive to get the Federal Com-munications Commission (FCC) to rescind its warning to hold radio sta-tions responsible for the program-ming of drug-oriented lyrics. Following action by the Recording Industry Association of America (RIAA) and the American Civil Liberties Union (ACLU), and the Pacifica Foundation, which appealed to the FCC in separate actions, a new, legal action has been taken in Fed-eral District Court here by the Na-tional Coordinating Council on Drug Abuse, Education and Information and the private Stern Foundation. In the joint action, the organizations are seeking to enjoin the FCC from instituting its recent decision. Also parties to the suit are the University of Pacific, which operates KVOP-FM, Yale University, which operates WYBC-FM, and a number of an-nouncers and program directors. The National Coordinating Council has more than 97 non-public members, including four agencies of the Gov-ernment. In the suit, Peter G. Hammond, WASHINGTON - Pressure con-

ernment. In the suit, Peter G. Hammond, exec director of the Council states:

"The Commission's approach is highly emotional in that it does not deal "The Commission's approach is highly emotional in that it does not deal with the issue, but only to confuse and create further anxieties." Dr. Thomas E. Price, president of Coun-cil, further states: "There is no place for emotionalism in drug abuse edu-cation. It is essential for everyone, especially the Federal agencies, with their vast exposure to the public, to deal with the problem of drug abuse rationally, and on a basis of scientific evidence. To single out record lyrics is not a constructive approach to solving drug abuse problems. We do need more research into possible causes of drug abuse and that re-search should cover a number of fea-tures of modern culture." **RIAA Action**

tures of modern culture." RIAA Action RIAA asked the FCC to withdraw its Public Notice of March 5. The Notice amounts to a form of required "self-censorship," based on vague standards, subject to review by the Commission, which has the power to revoke broadcast licenses, the As-sociation said in a petition. This is a violation of the First Amendment to (Cont'd on p. 34A)

Famous Buys Blue Thumb

NEW YORK—Famous Music, parent of Paramount Records, has purchased Blue Thumb Records, Cash Box learn-

ed at press time. Label recently concluded a dispo-sition deal with Capitol Records.

Col To Distribute Monument 2 Albums Debut

U.S. Arrangement NEW YORK—Columbia Records will distribute the Monument label and its subsids in the U.S. under an ex-clusive, long-term distribution deal, according to Clive Davis, president of Columbia, and Fred Foster, presi-dent of Monument. Two albums fea-turing Kristofforcen and Poetturing Kris Kristofferson and Boots Randolf are the first packaging being handled through Columbia. Said Davis: "Monument Records

handled through Columbia. Said Davis: "Monument Records has one of the longest-running and most enduring track records in the industry. Fred Foster has an excep-tional ability to develop a wide range of top calibre talent. Monument Rec-ords has never lost the feeling for contemporary product and they've always been among the most re-spected labels, year after year." Monument Records, one of the lead-ing independents in the record in-dustry, has accounted for over 70 hit singles and 35 chart LP's during



Davis, Foster

Scotland Yard Looking Into Payola Charges

LONDON — The Director of Public Prosecutions has ordered Scotland Prosecutions has ordered Scotland Yard to investigate payola charges against a group of BCC disk jockeys. Probe is an aftermath of allegations made recently by a Sunday publica-tion, News of the World, previously reported by Cash Box. The BBC be-gan its own study of the charges following NOW's claims.

OK Senate Copyright Bill WASHINGTON — The Senate Sub-committee on Copyrights passed a bill (646) last week to provide copyright protection for recordings under the proposed revision of the Copyright Law. A House bill awaits passage.

its 13 years of operation. Foster pro-duced 18 hit singles in a row and five best-selling LP's with Roy Or-bison. Joe Simon and Jeannie Seely received Grammy Awards for their Monument recordings. Based in Hendersonville, Tenn., just a few miles outside of Nashville, the Monument group of labels in-cludes Sound Stage 7, Rising Songs, Magic Carpet and 440 Plus. John Richbourg, who produced Joe Simon's many hits, will remain as executive producer for Sound Stage 7 Records. Foster has helmed Monument since its inception 13 years ago this month.

its inception 13 years ago this month. In that time, virtually all creative activity was done by Foster or under his aegis. He has been responsible for finding and developing at least one

major talent every year. Among the names associated with Among the names associated with Monument and Foster are Roy Or-bison, Ray Stevens, Tony Joe White, Joe Simon, Rusty Draper, Dolly Par-ton, Jeannie Seely, Grandpa Jones, Charles Aznavour, Billy Walker, Chris Gantry, Boots Randolph and Kris Kristofferson. Foster was in-volved with these artists not only in the studio but frequently in designing album covers, working with them on their acts and often counseling them on major career decisions.

their acts and often counseling them on major career decisions. Foster launched Monument Records in 1958. The new label's first release, "Gotta Travel On" by Billy Grammar, sold 900,000 copies in four months. Originally based in Washington, D.C., Foster moved his family and offices to Nashville in July, 1960. (Cont'd on p. 32)

Stewart UA Pres.; Picker To Board

NEW YORK — Mike Stewart has been named president of United Artists Records, according to David Picker. Simultaneously, Picker, for-mer president of the label, assumes the post of chairman of the board.

Stewart has been exec vice presi-dent of United Artists Records for the past six months and has been in charge of the day to day operations of the United Artists disc, tape, distribution, and manufacturing organi-zations, reporting directly to Picker on matters of policy. During this period, he has effected an extensive re-organization of all facets of the firm.

RIAA Producing Drug ? Album For The NIMH

NEW YORK — The Recording Indus-try of Association (RIAA) is pro-ducing an LP on the authorative Federal source book on drug abuse, "Answers To The Most Frequently Asked Questions About Drugs." RIAA, undertaking full cost of the project, will give the LP to the Na-tional Institute for Mental Health, for widespread distribution across the country. country.

country. The project is disclosed in RIAA's "Petition for Reconsideration" to the Federal Communications Commission (FCC) in the matter of the agency's recent 5-to-1 decision to hold sta-tions responsible for programming recordings that deal with drugs. Also, the RIAA is producing for the NIMH a recording of an anti-drug song.

song.

song. The projects are the result of close liaison and consultation between the RIAA and NIMH, which got under-way with a conference in late 1969 to express the industry's concern over the problem of drug abuse in this country and to offer assistance in NIMH's program of educating the public to the problems of drug abuse.

Roscoe Sets Dates For Rock Fest On Isle Of Wight

LONDON — After nine months of negotiation, Richard Roscoe will put on an Isle of Wight rock festival Aug. 27-29. Roscoe said the fest will be televised live and in color to theatres in the U.S., Canada and Japan. He is presently working on the selection of six sites from more than 200 acres from which to choose. A roster of six sites from more than 200 acres from which to choose. A roster of acts will be named at a later date, he said. Roscoe is in "complete agree-ment" with a bill in Parliament that would deny rights to a rock fest on the Isle of Wight if facilities were held inadequate. The Bill, he ex-plains, "controls it (the fest) quite sensibly." Roscoe noted that his Isle of Wight fest has no relationship with any fest presented there in past years.

GEORGE HARRISON

has written a new song especially for

RONNIE SPECTOR

Produced by PHIL SPECTOR and GEORGE HARRISON

on Apple Records

Monaco Is Winner Of Eurovision MCA's Rice-Webber Deal Calls Severine Sings The Top Song

LONDON -- Monaco emerged tri-

LONDON — Monaco emerged tri-umphant from this year's Eurovision Song Contest with "Un Banc, Un Arbe Et Une Rue," performed by Severine, and published by Chappell S.A. This year a record 18 countries took part in the contest, the numbers being swelled by the return of the Scandinavian bloc and Malta who en-tered for the first time. Spain came second with "En Un Mundo Nuevo" sung by Karina and published by Hispavox S.A. At one time it looked as though Spain would be the winner repeating its 1968 triumph but then the voting came thick and fast for Monaco putting them in the lead which no-one could better. Although Britain looked like coming third, it was by 2 points which gave Germany third place with "Diese Welt" sung by Katja Ebstein and published by Edition Intro Meisel. Britain got in at fourth place with "Jack In The Box" sung by Clodagh Rodgers and published by Southern Music. Music.

New Voting System

The voting procedure in past years has led to a certain amount of acri-mony so this year a completely new system was devised whereby two in-dependent jurors (one under the age of 25 and one over 25) were appointed by each compating country Each by each competing country. Each juror was allowed a maximum of 5 points each per song making a total of a possible 10 points for each coun-try. No juror was allowed to vote for his own country. Three countries voted at one time and viewers saw each country's total growing as the votes were registered. Final placings were as follows: Monaco "Un Banc, Un Arbre Et Une

Thomas Capitol's International VP

HOLLYWOOD — Jerry Thomas, for-merly director of international sales for Liverty/UA, will join Capitol Records, later this month as vice president of international, reports Stan Gortikov, label president. In the International post Thomas succeeds Brown Meggs who was re-cently named Capitol's vice president of Marketing.

succeeds Brown Meggs who was re-cently named Capitol's vice president of Marketing. In making the announcement, Gor-tikov stated: "Mr. Thomas brings to Capitol wide-ranging experience in the international field, and we are genuinely proud to be the beneficiary of his experience. Already he is a 'friend of the family' inasmuch as he is well-known to many of Capitol's EMI sister companies and other licensees around the world." Thomas began his career as a disk jockey in Nashville. Subsequently, he served as general manager of radio station WHIN, he joined Dot Records in 1958 as exec assistant to the presi-dent. In 1961, he became director of the international sales division of Liberty Records, the post he has held until his present appointment at Capitol. A native of Johnson City Tenn

Capitol.

Capitol. A native of Johnson City, Tenn., Thomas is a graduate of Vanderbilt University, where he majored in Busi-ness Administration.

Japanese Licenses Boost EVR In U.S.

DOOST LVR IN U.S. NEW YORK—CBS' Electronic Video Recording (EVR) agreements with Japanese manufacturers will insure delivery of EVR players in the U.S. early next year. Four companies are involved: Hitachi, Ltd., the Mitsu-shita Electric Industrial Co., the Mit-subishi Electric Corp. and the Tokyo Shibaura (Toshiba) Electric Co., Ltd. There are now 10 licensees around the world for EVR. Motorola currently has exclusive

Motorola currently has exclusive North American rights to manufac-ture and distribute CBS EVR Tele-players through the end of this year. All Japanese deals in effect now are international exclusive of North America America.

Rue" (128); Spain "En Un Mundo Nuevo" (116); Germany "Diese Welt" (100); United Kingdom "Jack In The Box" (98); Italy "L'Amore E Un Attimo" (91); Sweden "Vita Vidder" (85); Netherlands "De Tijd" (85); Finland "Tie Uuteen Paivaan" (84); Portugal "Menina" (83); France "Un Jardin Sur La Terre" (82); Eire "One Day Love" (79); Switzerland "Les Illusions De Nos 20 Ans" (78); Luxembourg "Pomme Pomme Pomme" (70); Belgium "Goeie Mor-gen Morgen" (68); Yugoslavia "Tvoj Djecar Je Tudan" (68); Australia "Musik" (66); Norway "Lykkener" (55) and Malta "Marija El Maltija" (52).

For 7 Albums Over 3 Year Span

HOLLYWOOD — In what is de-scribed as an unprecedented long-term contract for the company, MCA Records, Inc. has entered into a threeyear contract with the Andrew Lloyd Webber year contract with the Tim Rice-Andrew Lloyd Webber production company, Roseway Ltd. Announce-ment came from Mike Maitland, president of MCA, and the composer-librettist and David Land, managing director of Superstar Ventures, a sub-sid of the Robert Stigwood Group. Team, which created the "Jesus the Tim Rice-

Calley Verdict Spurs Disk Interest

NASHVILLE—The recent guilty ver-dict handed down in the court martial of Lt. William Calley has sparked consumer interest in a number of single record releases. As a means of protesting the verdict, consumers have been purchasing "Battle Hymn Of Lt. Calley" on the Plantation label, as well as the cover version by John Deer on Royal American Records. The Plantation record as recorded by C Company, was released prior to the Calley verdict and received mixed reaction. On the day following the verdict, the Singleton promotion office was flooded with phone calls from people who wanted to hear the single as a means of protesting the decision. "Battle Hymn Of Lt. Calley" this week entered the Cash Box pop charts of number 91 week entered the Cash Box pop charts at number 81.

The cover version of the same rec-

Elektra Hopes 'Garden' Promo Will Bear Fruit

NEW YORK—Elektra has launched an "extensive" merchandising, adver-tising, and promo campaign in contising, and promo campaign in con-junction with its just-released pre-legalization comedy album, "A Child's Garden Of Grass."

Garden Of Grass." The album, based on the best-sell-ing Simon & Schuster book written by Jack S. Margolis and Richard Clorfene which has already sold well over 300,000 copies, was produced by Ron Jacobs. President of Increase Records, Jacobs has worked in many facets of the record business. In addi-tion to having been program director facets of the record business. In addi-tion to having been program director of KHJ in Los Angeles, Jacobs is famous for his production of the his-toric 48-hour "rockumentary," The History Of Rock And Roll, and of the recent "Cruisin' Series," a seven album panorama of the history of rock and roll radio. "The Child's Garden Of Grass' LP," Jacobs stated, "repre-sents not only a milestone in subect matter but a definite breakthrough in production techniques." "'A Child's Garden Of Grass.'" Bill

"'A Child's Garden Of Grass,'" Bill "'A Child's Garden Of Grass," Bill Harvey, Elektra general manager, declared, "is a most unusual album, and we intend to treat it in a wholly novel fashion. Our advertising cam-paign will include not only a national schedule of FM radio spots, but also an extensive series of coupon adver-tisements in a vast array of print media, many of which have never be-fore had record advertising." In order to create point-of-purchase

In order to create point-of-purchase In order to create point-of-purchase interest, Elektra has also created a fleet of in-store visual merchandising tools, including fliers, stickers, and posters. "Our merchandising approach, "Harvey went on, "will make exten-sive use of the unusual and striking album cover for 'A Child's Garden Of Grass."

Grass."" Harvey also pointed to Elektra's intensive efforts in the college mar-ket for this record, a campaign headed up by Elektra's Director of Campus Promotion, Bob Brownstein. "The col-lege market," Harvey said, "has al-ready been turned on to this album via the book, and our college newspaper and college radio campaign will strengthen our general efforts in that area." area.

ord by John Deer on Royal American

ord by John Deer on Royal American Records is also selling strongly ac-cording to sales reports from RA president Dick Heard. Heard an-nounced that 278,000 orders of the single were shipped to distributors as well as close to 100,000 copies of the album of the same name. Apart from the two previously mentioned singles regarding the Calley trial, MGM Records has an-nounced the release of a third, "Mon-day At My Lai," by Nelson Good-heart, and a fourth to come from WestPark Records—"Indictment Of A Nation," by Bill Bailey. Also in re-lease is Cecil Null's "Plastic Soldier" on the K-ARK label.

Sullivan Folios Thru Chappell

NEW YORK-Chappell Music and Ed Sullivan Productions have signed Ed Sullivan Productions have signed an agreement for Chappell to produce and distribute a series of "Ed Sulli-van Folios," according to a joint an-nouncement by Bob Precht head of Sullivan Productions, and Norman Weiser, vice president of Chappell. The first in the series of music folios will be distributed in a few weeks. It is tentatively titled, "Ed Sullivan On Broadway" and will fea-ture a group of songs from Broadway shows, which have been favorites of Sullivan.

shows, w Sullivan.

Sullivan Productions will work closely with Chappell on details of future folios in this series.

future folios in this series. Sullivan Productions produces "The Ed Sullivan Show," now in its 23rd (and last) season on the CBS-TV network. They are also active in the production of television "specials" in-cluding "The Fifth Dimension Spe-cial" and "The Beatles at Shea Sta-dium," and have produced several summer series for CBS-TV dium," and have produced several summer series for CBS-TV.

King To Handle **New Pride Label**

NASHVILLE — Starday/King Records has completed plans to dis-tribute the recently formed Pride label and will shortly release a master by femme trio, Lovin' Stuff called "Right On Brothers, Right On" writ-ten by Erma Stevens and Rhetta Hughes. Leon Ware's "Let It Out, Let It In" completes the coupling. The master was produced by

Hughes. Leon Ware's "Let It Out, Let It In" completes the coupling. The master was produced by Mickey Stevenson, who also is ready-ing an album by Lovin' Stuff as well as working with several other acts for the label which has established headquarters at 8350 Wilshire Boule-vard in Beverly Hills. From there Pride will maintain continuous con-tact with Starday/King's Nashville home office. Ed Hall will act as liaison between the two companies. Hal Neely, Starday/King president, voiced great confidence "in Pride and its chief executive Clarence Paul who achieved success in the past as a pro-ducer of many acts, including Stevie Wonder, Marvin Gaye, Kim Weston, The Supremes, Four Tops and others. Neely also noted that this move marks a return for him to the con-cept of affiliate label distribution which he began many years ago. At a time when a multitude of private labels sprang up, notably in the R&B field, Neely made it possible for them to achieve distribution more wide-spread than to the local and regional areas in which they operated.

Christ Superstar" rock album, will create at least seven albums for MCA Records, Inc. during the next three years. Additionally, they will create and produce an undetermined amount of singles all for the Decca label. The

of singles all for the Decca label. The production contract is for the United States and Canada only and takes effect immediately. Rice and Webber were at the MCA Records headquarters in Universal City to finalize the contracts and to discuss new product. Under the new contract the team expect to create material for and pro-duce two new British artists for the label in the next two months and then begin work on a new project to follow begin work on a new project to follow up their historic album.

A company sales exec revealed that as of the start of the Easter holiday season the "Jesus Christ Superstar" album topped two million units in sales.



Caught during the signing session, left front, MCA's Mike Maitland and right front, British entrepreneur Rob-ert Stigwood. In the background are from left, Tim Rice, Universal's Ned Tanen, Andrew Lloyd Webber, David Land of Superstar Ventures and MCA attorney Lou Cook.

Canada's MWC Thru Polydor In United States

NEW YORK — Jerry Schoenbaum, president of Polydor Incorporated has announced an exclusive agreement to distribute material for the MWC label in the United States on Polydor. The licensing arrangement was made between Schoenbaum and Mel Shaw of Music World Creations. The deal includes several Canadian acts, first of which to be released in this country is The Stampeders, whose recording of "Carry Me" is high on Canadian charts. The Stampeders is a top college and concert act that has played the Canadian Entertainment Conference and will be playing five dates with Anne Murray, two of which are at Massey Hall April 16. 17. The en-gagement is already sold out. Also scheduled for release as part of the agreement is Christopher Robin, another top Canadian group. Music World Creations Records is distributed in Canada by Qaulity Records Limited. In the United States they will appear on Polydor.

Manny Wells Opens New Wholesale Co.

New Wholesale CO. ROCHELLE PARK, N.J. — Manny Wells, vet wholesaler, has resigned as president of Interstate Record Dis-tributors and its subsids to open New York Record & Tape Distributors, Inc., 68 W. Passaic St., this city. Firm will be engaged in a full line rack and promotional records and tapes, premiums and a complete one-stop service. Phone number is: (201) 843-2670.

Ripp Co. Obtains 'Hard Ride' Track; LP On Family-Para

LP ON FAMILY-PARA HOLLYWOOD—Family Productions has concluded a production agreement with Top Hat Productions for acquisi-tion of the soundtrack of "The Hard Ride," in addition to an interest in the publishing of the score. The an-nouncement was made jointly by Artie Ripp of Family and Top Hat's Harley Hatcher, composer/producer of the LP. The album, which contains a dozen tracks by several prominent artists, including Bill Medley, will be released by the newly-created Family-Para-mount label on April 15. The date co-incides with that of the motion pic-ture which is being released the same

ture which is being released the same

incides with that of the motion pic-ture which is being released the same day. Family-Paramount and AIP have also concluded joint merchandising and advertising plans for the promo-tion of both the film and soundtrack. Thus far, four singles from the LP will be released by Family-Paramount and MGM in April and early May. Six different artists are featured on the soundtrack. In addition to Medley, they are Thelma Camacho, former singer with the First Edition; Junc-tion, a five man rock band and Sounds of Harley, an instrumental group. All are on MGM. Bluewater, a five-man rock band from the Bayou country of Louisiana and Bob Moline are also on the LP and have been signed to Family-Paramount. Moline's "Where Am I Going To-day," the main theme from the pic-ture, will be released April 12. On the same date, MGM will release an in-strumental, "The Hard Ride," by The Sounds of Harley. Bluewater follows on April 26 with "Another Kind of War" and on May 1, Junction will have "Falling in Love With Baby." "The Hard Ride" has a heavy musi-cal emphasis despite the fact it is a

"The Hard Ride" has a heavy musi-"The Hard Ride" has a heavy musi-cal emphasis despite the fact it is a drama. Ten different songs were com-posed by Hatcher for the film which was produced by Burt Topper's Bur-walt Productions. The soundtrack re-lease falls on the heels of two highly successful Paramount soundtracks— "Love Story" and the newly-released "Friends" with music by Elton John.

MGM Forms Ad Agency **Under Saul Saget**

HOLLYWOOD—MGM Records' pres-ident Mike Curb reports the forma-tion of an in-house, yet corporately autonomous, advertising agency to be known as Grimalkin Advertising. Ac-cording to Curb, the move emanated from a desire to "exercise closer eco-nomic and creative control over our own operations in this most important area which involves everything from own operations in this most important area which involves everything from ad buys to art lay-outs. It is MGM's belief that the employing of outside agencies often results in restrictions and limitations which can best be eliminated by doing the job our-selves."

Grimalkin will be under the direct supervision of Saul Saget, vice-presi-dent in charge of creative services, and advertising director Derek Church. As Saget noted, "By operat-ing our own advertising agency we will have everything at our finger-tips which naturally means that im-portant artistic and economic deci-sions can be made more rapidly and efficiently."

Ronnie Spector Makes Solo Debut On Apple

NEW YORK — Ronnie Spector, "Veronica" of the 50's Ronettes, will make her solo debut on the Apple label with a single called "Try Some, Buy Some," written by George Har-rison and co-produced by husband Phil Spector and Harrison.

McClusky Exits Acuff-Rose

NASHVILLE — After a tenure of six years as general manager of Acuff-Rose Enterprises based in Nashville, Bob McClusky has resigned the position. Future plans are ex-pected to be announced in the im-mediate future.

London 6-LP Push Opens Fiscal Year

NEW YORK-London Records has NEW YORK—London Records has opened a new fiscal year, following record 1970-71 sales, with a six al-bum thrust calculated for maximum activity in both retail and radio areas. According to Herb Goldfarb, vice president in charge of sales and marketing the release kicks off with the soundtrack LP to "Flight of the Dayse" which premiered in New Doves," which premiered in New York and Los Angeles last week to general critical acclaim. The picture stars Ron Moody and Jack Wild, both

stars fon Moody and Jack Wild, both of whom also starred in the smash film "Oliver". The film also features London artist, Dana, the Irish miss who captured one of the prizes in last year's Eurovision Song Contest. The release also brings to market a new LP of John Mayall material never before released. Tracks, cut live in Europe feature Mayall with one of his famed groups, the Blues-breakers, who first brought the famed British blues star to this country. Also in the release is the second album on the London-distributed Der-am label, by the jazz-rock group, Egg.

am label, by the jazz-rock group, Egg. The newest is titled "The Polite Force." Beyond this, the Hi label, also dis-

HOLLYWOOD—As the final step in his reorganization of Capitol's field staff, John Jossey, vice president of sales, reports five new appointments in the east and west. Effective imme-diately, the following have been named district sales managers for the least in their exponentive areas:

the label in their respective areas: In Los Angeles, John Stanton will replace Dave Cline, who has resigned. Prior to coming with Capitol in 1969

Kendrick Capitol's

Eastern AR Mgr.

years.

ributed through London channels, is represented by the Bill Black Combo on "More Bill Black Magic."

on "More Bill Black Magic." Another Deram release, expected to garner much attention, is the second in the series of material by the late contemporary American composer, Erik Satie. The album, "Through a Looking Glass," is, like its predeces-sor, "The Velvet Gentleman," re-corded by Tutti Camarata. A full-color, two-foot square poster has been issued to tie-in with the all-out album promo on the unique, book-fold package. While issued slightly earlier, the latest album by British pianist, Ron-nie Aldrich, "Love Story and Other Themes," on the London-owned Phase 4 stereo line, is also to be the sub-

A stereo line, is also to be the sub-ject of a continuing major promo drive, along with five newly-released sets. The firm, in fact, has scheduled, in connection with the deluxe, spe-cially-priced two-LP package, a series of memory markets across of receptions in major markets across the country, during which Aldrich will appear in person to demonstrate the unique recording technique which results in Ronnie Aldrich "at the twin pianos," on the album.

was district sales manager in Kansas City. White has been with Capitol nine years. He was previously a sales-man in Houston and Omaha.

Gotham Renamed TeleGeneral

NEW YORK — Gotham Recording Corp., 2 West 46th Street, in con-currence with the opening of its two new sixteen-track recording studios, efficially announces the change of its name to TeleGeneral Studios Inc.

name to TeleGeneral Studios Inc. Founded in January, 1950, by Her-bert M. Moss, Gotham was acquired in December, 1969 by the TeleGeneral Corporation. Moss, in addition to con-tinuing as head of TeleGeneral Stu-dios Inc., assumes the title of presi-dent of the TeleGeneral Corporation. Stuart Sloves, chairman of the board of TeleGeneral continues to function in the same canacity to the Telein the same capacity to the Tele-General Studios.

General Studios. The new studios, designed by Wil-liam Firestone, TeleGeneral's execu-tive vice-president, features custom-ized versions of the new Quad-Eight Consoles and will be the first studios in New York to feature the new Ampex full-sync 16 track recording units. Closed circuit TV equipment will provide film facilities for TV and units. Closed circuit TV equipment will provide film facilities for TV and film producers. Malcolm Addey, well-known pop album and advertising music mixer, who recently joined the staff at TeleGeneral, will be chief mixer for the studio. TeleGeneral Studies

TeleGeneral Studios, in addition to TeleGeneral Studios, in addition to its new studio facilities, has over 30,-000 feet of working space including four recording studios, eight tape edit-ing and mixing areas (mono or stereo), mastering and overdubbing facilities and an Instant Access Music and Sound Effects Library containing over 25,000 Music selections cate-gorized by subject matter. A new, modern high-speed tape and cassette duplicating plant, located at 73 Fifth Avenue, has been in operation since TeleGeneral acquired Gotham. TeleGeneral Studios Inc. will con-

TeleGeneral acquired Gotham. TeleGeneral Studios Inc. will con-tinue all the major activities Gotham has been involved in for the past twenty years, including designing and producing audio packages for edu-cation, industry and advertisers. Tele-General's production department will continue under the direction of vice-president Helena Sterling, who is currently developing a total capacity within the organization to produce and manufacture products for Tele-General's clients in the new audio-visual cassette format.

Johnson Polydor's Nat'l Promo Dir.

NEW YORK—Charles Johnson has been appointed director, national pro-motion, Polydor Records and its af-filiate labels, Sire, Blue Horizon, Spring and Event Records, according to Jerry Schoenbaum, the label's president president.

Johnson will be responsible to Chuck Gregory, director of marketing for planning and coordination of all promotion activities relating to both singles and album product. The national field promotion force reports to Johnson, who is in constant con-tact with the national sales staff as well.

Johnson came to Polydor Incorpo-rated as national director of album promotion and has worked in various aspects of the music industry for the past twenty-eight years; twenty of those years as radio announcer of major stations in Canada and the United States, the most recent being KMPC in Hollywood, California.

Ginsberg To Famous

NEW YORK—Gerald M. Ginsberg has joined the legal staff of Gulf Western Industries assigned to Fa-mous Music, reports Bob Young, gen-eral counsel of Famous Music. Ginsberg will be assisting Young in the legal affairs of both the record and publishing arms of the corpora-tion.

Ginsberg comes to his new position from Columbia Records, where he was from Columbia Records, where he was director, talent contracts. For five years prior to his association with Columbia, he was an attorney for Broadcast Music, Inc., chiefly in-volved in the areas of copyrights, contracts, writers and publisher prob-lems and song infringements.

Eastern AR Mgr. HOLLYWOOD—Max Kendrick has been named east coast artist rela-tions manager at Capitol Records, based at the label's new New York executive offices at 1370 Avenue of the Americas, reports Al Coury, na-tional artist relations manager. Kendrick comes to Capitol as a vet of some 20 vears at Warner Bros.-Seven Arts Music, where he served, most recently, as manager of special projects, eastern division. Kendrick will be responsible for seeing that all personal appearances by Capitol artists in the east are handled and promoted properly. He will also serve as the agent in pre-senting Capitol acts to east coast clubs and television shows and serve as the label's closest tie with local concert bookers and promoters. One of Kendrick's first assignments will be to work with the talent in-volved in Capitol's new Broadway show, "Follies." of the record industry in Washing-ton, D.C., where he booked talent for colleges and local dances through a

ton, D.C., where he booked talent for colleges and local dances through a small agency. After eight months in Washington, Ringe returned to New York where he joined Queen Booking. With Queen he was responsible for pub-licity and booking artists such as Aretha Franklin, The Sweet Inspira-tions, and Jackie Wilson. Ringe then joined CMA in their Concert Department. He was head of their east coast underground cir-cuit, where he booked acts into The Fillmore, The Boston Tea Party, the Capitol Theater, and The Rock Pile among others. He was personally re-sponsible for east coast bookings for Neil Young, Crosby, Stills, Nash & Young, The Kinks, Terry Reid, and Don Cooper.

Kennely To RCA NEW YORK—RCA Records has ap-pointed Patricia Kennely as a copy-writer in its new "in-house" ad crea-tive unit. She will report to Kurt Brokaw, manager of creative ad and sales promo, creating print and broadcast advertising. She spent three years as editor of Jaff & Pop Magazine.



MAX KENDRICK, East Coast Art-ist Relations Manager, Capitol Records. Inc.

www.americanradiohistory.com

man in Houston and Omaha. In Boston, Jim Johnson, formerly district sales manager in Cleveland, replaces Jim Doyle, who has resigned. Johnson has been with Capitol Rec-ords in the Cleveland area for nine years, first as territory manager and then as district sales manager. Pre-viously, he was an independent dis-tributor in Los Angeles. In Cleveland, Mike Mathewson will replace Jim Johnson as district sales manager. Mathewson's previous as-signment was special accounts man-ager in the Boston market, and prior Stanton was a program director with a chain of radio stations in North Carolina. He has been with Capitol Records in Boston for the last two years. In Chicago. Dennis White has re-placed John Conner, who has accepted another position in that market. White was formerly the district sales manager in Houston, and before that ager in the Boston market, and prior to that he held various sales positions

Capitol Completes Field Reorganization

to that he held various sales positions in San Francisco. He has been with Capitol for eleven years, working earlier in Portland and Seattle. In Houston, Tom Ellison, who is district sales manager of the recently closed Cincinnati district, will take over as district sales manager. Be-fore going to Cincinnati, he was a Capitol salesman in the Atlanta dis-trict. He has been with Capitol six-and-a-half years. and-a-half years.

Ringe In RCA Rock Post

NEW YORK—Bob Ringe has joined the rock A & R department at RCA Records, reports Elliot Horne, man-ager of Rock A & R on the east coast, to whom he will report. Ringe will be responsible for find-ing and developing new talent brought to the label, and will function as an A & B producer

A & R producer. He first entered the business side

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e log or areas



- 2 "WHAT'S GOING ON" MARVIN GAYE
- 3 "JUST MY IMAGINATION" TEMPTATIONS
- WEVER CAN SAY GOODBYE" JACKSON FIVE
 - 23 "WE CAN WORK IT OUT" STEVIE WONDER

図"I DON'T BLAME YOU AT ALL" SMOKEY ROBINSON & THE MIRACLES "GOTTA SEE JANE"

R. DEAN TAYLOR



- 2 "JUST MY IMAGINATION" TEMPTATIONS
- 3 "WHAT'S GOING ON" MARUIN GAME
- 7 "NEVER CAN SAY GOODBYE" JACKSON FIVE
- 17 "WE CAN WORK IT OUT" STEVIE WONDER
- 35 "I DON'T BLAME YOU AT ALL" SMOKEY ROBINSON & THE MIRACLES
- "GOTTA SEE JANE" R. DEAN TAYLOR









CONTINUING PARTNERS—Perry Como (seated) who has been under con-tract to RCA Records since the early 1940s, is shown immediately after signing a new, long-term exclusive contract. Shown with Como are (from left) Rocco Laginestra, president of RCA Records, Mort Hoffman, division vp of commer-cial operations, and Manny Kellem, director of popular music. Como currently has a new chart rider "I Think of You," which has come close on the heels of his recent album/single hit of "It's Impossible."

5 Spring LP's Set By Janus

NEW YORK—Five albums have been shipped in Janus' spring LP release. They include "Supershrink" by Alen Robin, "Hear Me Now" by Donovan, "Ma Kelly's Greasy Spoon" by Status Quo, "Pickettywitch" by Picketty-witch and "Keep On Truckin" by Frut. An LP by the Detroit Emeralds, who are currently moving with "Do Me Right," will be rush-released later this month. The Detroit Emeralds and Frut are on Westbound Records, which is dis-

on Westbound Records, which is dis-tributed by Janus. An extensive pro-

'Friends' Gold

NEW YORK—Elton John's Para-mount Records album of the sound-track music from Paramount Pictures' film "Friends", has been certified by the RIAA as a million dollar selling gold album.

gold album. Songs for the film and the album were composed by John and lyricist Bernie Taupin and the album was pro-duced for Paramount by Gus Dudgeon. This award marks the third gold al-bum for the Uni artist.

WHERE DID THEY GO LORD ELVIS PRESLEY
SOLDIER'S LAST LETTER MERLE HAGGARDCAPITOL Noma Music
TOUCHING HOME JERRY LEE LEWIS Mercury Hill & Range Blue Crest
I REALLY DON'T WANT TO KNOW ELVIS PRESLEY RCA EDDY ARNOLD RCA Hill & Range
SHE'S AS CLOSE AS I CAN GET TO LOVING YOU
HANK LOCKLIN
MY LITTLE ONE THE MARMALADELow Down Noma Music
THE ABERBACH GROUP 241 West 72 Street, New York, N.Y.

motion on the comedy album "Super-shrink" is currently underway, with radio spots, record store window dis-plays and a full schedule of press, radio and TV interviews for Alen Robin Robin.

"By being very selective about the product we release, by making sure there is an audience for each album and by giving each artist all the necessary promotion, we have been able to achieve the most positive results from our album release," noted Nick Al-barano, label general manager.

Judy Collins Earns Fourth Gold Album

NEW YORK—The RIAA has certified Judy Collins' 10th Elektra album, "Whales And Nightingales," as a gold record with sales of well over one million dollars. The certification marks Judy's founth gold album on Elektra million dollars. The certification marks, Judy's fourth gold album on Elektra, the others being "Wildflowers," "In My Life," and "Who Knows Where The Time Goes." Judy Collins will be beginning her national spring tour in mid-April.

All-Platinum, **Stang Market** New Packages

NEW YORK—The All-Platinum-Stang disk operation has set new April albums.

albums. On Stang, the albums include the debut of the Roland Thyssen Orches-tra, the Whatnauts, including their current single, "I'll Erase Away Your Pain," and "The Moments 'Live" at New York State Women's Prison." On All-Platinum, there's "Willie & the Mighty Magnificients On Scene '70." Another set, including 2-LP's, is "Last Message" featuring the late Malcolm X. On the singles front, the label is

Malcolm X. On the singles front, the label is releasing this week a new Moments single, "That's How It Feels." Also, the label reports activity on a Turbo Records release, "Stay With Me For-ever" by Linda Jones.

Wishbone To Scepter

WISHDONE 10 SCEPTER NEW YORK—Stan Greenberg, v.p., and John Walsh, product manager Scepter Records have announced the signing of Wishbone to a long term recording agreement with the label. Wishbone is Canada's latest group to have a U.S. release with their first record, "You're Gonna Miss Me" b/w "Riverboat" scheduled for shipping next week (19).



A survey of key radio stations in all important markets throughout the country to determine by percentage of those reporting which releases are being added to station play lists this week for the first time and also the degree of concentration combining previous reports. Percentage figures on left indicate how many of the stations reporting this week have added the following titles to their play list for the first time. Percentage figures on right include total from left plus the percentage title received in prior week or weeks.

	TITLE ARTIST LABEL	% OF STATIONS ADDING TITLES TO PROG. SCHED. THIS WEEK	TOTAL % OF STATIONS TO HAVE ADDED TITLES TO PROG. SCHED. TO DATE
1.	Bridge Over Troubled Water—Aretha Franklin —Atlantic	38%	82%
2.	Want Ads—Honey Cones—Hot Wax	34%	94%
3.	I Love You For All Seasons—Fuzz—Call	30%	96%
4.	Toast And Marmalade For Tea—Tin Tin—Atco	27%	68%
5.	Battle Hymn of Lt. Calley—C. Company— Plantation	25%	25%
6.	Nevada Fighter—Michael Nesmith—RCA	23%	44%
7.	Treat Her Like A Lady—Cornelius Brothers & Sister Rose—U.A.	21%	33%
8.	Gotta See Jane—R. Dean Taylor—Rare Earth	20%	76%
9.	I Don't Know How To Love Him—Helen Reddy —Capitol	19%	30%
10.	Superstar—Murry Head—Decca	15%	23%
11.	Love Her Madly—Doors—Elektra	12%	98%
12.	Woodstock—Matthews Southern Comfort— Decca	11%	86%
13.	House At Pooh Corner—Nitty Gritty Dirt Band —United Artists	11%	11%
14.	Reach Out Your Hand—Brotherhood of Man— Dream	10%	10%
15.	Be Nice To Me—Runt—Ampex	10%	10%
16.	Give More Power To The People—Chi-Lites— Brunswick	10%	10%
17.	Tip Of My Tongue—Brenda & Tabulations— Top & Bottom	9%	9%
18.	l Don't Know How To Love Him—Yvonne Elliman—Decca	8%	20%
19.	I'll Meet You Half Way—Partridge Family—Bell	7%	7%
20.	I'M Comin' Home—Dave Emunds—MAM	7%	7%
21.	A Mama And A Papa—Ray Stevens—Barnaby	7%	7%
22.	Be Good To Me Baby—Luther Ingram—Koko	7%	7%
23	Michigan Harry Slaughter—Wadsworth Mansion —Sussex	7%	7%

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When *we* license your music, we have one goal. To get as much for it as possible. Because ASCAP is owned by its own members.

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Because the more you get, the less they keep. And the more they keep, the less you get. (We'll let you decide who wins in that case.)

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We have a computer. It tells us what you would've made with ASCAP.

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If you keep on going the way you are, you may not be able to afford many more successful years.



American Society of Composers, Authors and Publishers. 575 Madison Avenue, New York, N.Y. 10022

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Diana

Starring DIANA ROSS Guest Stars JACKSON 5 DANNY THOMAS Special Guest Star BILLCOSBY

ABC–TV, Sunday, April 18 10 PM (EST and PST) Produced by Motown Productions, Inc.



N.A. Philips Offers 4 Cassette Lines

NEW YORK, April 6 - North American Philips, which introduced the cas-sette system in the U. S. in late 1964, has announced expansion of its cas-

has announced expansion of its cas-sette software activities. The firm has developed four new Norelco blank cassette tape lines to be marketed by the home entertain-ment products division, Mercury Records, North American Philips Lighting Corp. and Herman H. Smith, Inc. (all divisions or subsidiaries of North American Philips Corp). Paul Nelson, Jr., vice president for home entertainment products, said the lines constitute "a significant de-parture in corporate marketing strat-egy for cassette tapes. These various organizations of North American

GRT Lifts Wholesale Pricing On All Tapes NEW YORK - GRT raised the

NEW YORK — GRT raised the wholesale price on all pre-recorded tapes effective last Monday. The April 5 increase came four days after initial notice was sent to all distributors via telegram the Thursday before. Rates on all tapes, exclusive as well as non-exclusive product, now carry a sale price of \$3.70 per unit. This constitutes an increase of some 25% on exclusive material, but a rise of only some 11¢ on lines handled by GRT as well as other manufacturers, according to White Sunner, vp of marketing. Sunner further stated that GRT has financially "come over the hump" and is now operating in the black.

has financially "come over the hump" and is now operating in the black. "The increase," he added, "is the first step taken by GRT to make possible future developments." Reactions from distributors, he said, were complimentary, realizing that the price rise was expected in the light of overall costs. Recent royalty agreements with several GRT-exclusive acts were also noted as important factors necessi-tating the wholesale price elevation.

Philips market products under indi-vidual brand names. Henceforth they will market blank cassettes under the brand name of Norelco," Nelson pointed out.

To coordinate company-wide mar-keting of Norelco blank cassettes, the firm has established the Norelco cas-sette department headed by Edward Smulders, formerly product manager in the home entertainment products division division.

"Up to now North American Philips has concentrated on cassette hard-ware." Smulders stated. "Formation the new cassette department of means we are aiming at establishing for Norelco a prominence in software comparable to that which we have earned in the hardware end of the business."

Smulders added that the 1971 recorded & blank cassette software market in the U. S. would amount to 120 million units with a retail value of \$280 million. Of the total, he observed, blank cas-

settes will account for the lion's share, some 80 percent or 95 million units with a retail value of \$165 million.

settes will account for the lion's share, some 80 percent or 95 million units with a retail value of \$165 million. "We foresee the cassette market expanding at the rate of 18 percent annually for the next five years." he said. "Blank cassettes will remain at about the same proportion of the total." The new Norelco tape lines will be called the 100, 200, 300 and Chal-lenger, and have been designed to meet different usage as well as mer-chandising requirements. Budget-priced Challengers and 100's are suitable for voice recording, background music and talking let-ters. More exacting music reproduc-tion needs are met by the 200, while the 300 is designed for semi-profes-sional recording on higher quality equiment. The 100, 200 and 300 grades carry a lifetime guarantee and the Challenger is guaranteed for 90 days. Retail prices range from \$1.19 to \$4.95.



NEW YORK — Author and anthro-pologist Edmund Carpenter will open New York University's Video Cas-sette/Cartridge/Disk conference with a talk on video cassette as "Child Revolutionary in the Media Family." His address will begin the two day meeting schedule geored primarily to

meeting schedule geared primarily to the needs of educators, corporate training and communications direct-ors and institutional users. However, Dean Stanley Gabor, conference co-ordinator, said that it is also aimed to

Denning Named Pres. At MCA Technology

At MCA Technology UNIVERSAL CITY, CALIF. — James Denning has been selected president of MCA Technology, Inc. of North Hollywood, succeeding Dr. C. J. Savant, Jr., who has resigned. MCA Technology, Inc. develops, manufactures and sells high-speed magnetic tape duplicating systems and studio recording systems as well as precision magnetic heads and elec-tronic components for video, audio, instrumentation and digital magnetic recording devices. Denning, an MCA Inc. staff execu-tive since 1959, has been associated with MCA Technology, Inc. and its predecessor companies since 1967 as vice president and more recently as executive vice president. Lew Wasserman, president of MCA, Inc., concurrently announced the elec-tion of Lee Grundeis as a member of

Inc., concurrently announced the elec-Inc., concurrently announced the elec-tion of Lee. Grundeis, as a member of the board of directors and vice presi-dent of MCA Technology. Grundeis is also president of Electrodyne Corp., and Scientific Industries, Inc., wholly owned subsidiaries of MCA Technol-

ogy. Other top echelon executives of MCA Technology continue without change.

interest lawyers, publishers, informa-tion specialists and producers of film

tion specialists and producers of film for tv, movies and tape. The conclave is to convene May 12 and 13 at the Loeb Student Center on the Washington Square South campus of NYU. Carpenter's keynote address, sched-uled for 10 A.M. of the first day, will be followed by surveys and demon-strations on the video systems and production for the medium on Wednesday. Thursday's gatherings are to deal with the questions of tele-cassette use in communication, corcassette use in communication, cor-porate training and education; and the afternoon sessions are to involve

afternoon sessions are to involve legal aspects of the industry. Registration for the conference is being handled at the NYU School of Continuing Education, 2 University Place. Questions or applications Place. Questions or applications should be directed there for the New Medium Conference. A registration fee of \$120 is required, the cost in-cluding luncheons for both days of the seminar.

A&L First Local Wollensak Distrib

WOIIENSAK DISTID PHILADELPHIA — A & L Distrib-utors has been named to handle the local distribution of Wollensak tape recorders, including the line's latest quad/stereo additions. This will mark the first time that Wollensak products have been dealt with through a local distributor. They had previously only been available through direct order from factory outlets. outlets

The line at A&L, according to pres-ident Al Melnick, will include stereo and monaural cassette recorders, portable and stereo reel-to-reel units and the new four-channel equipment.



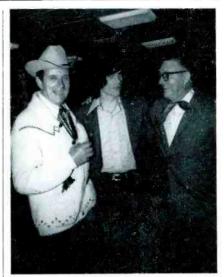
STATION BREAKS:

STATION BREAKS: Pat Whitley is the new program manager of WNBC-New York, re-placing Don Shafer who left station to study for the ministry. Whitley was previously program mgr. of WWDC-Washington ... Johnny Canton named production dir. of WDGY-Minneap-olis and will also continue as music dir. and deejay. Longtime midday man Jerry Thomas has become p.d. of WKRC-Cincinnati ... Clifford Hunter named general mgr. of WOAI Radio in San Antonio, replacing Elmer Smith Martin Greenberg appointed general sales mgr. of WYZ-Detroit; he had heen with KXYZ-Houston ... Gene West moves to KFRC-San Francisco as host of all-night show. He was re-cently music dir. at KGB-San Diego.

Activity Of Some Jocks In Question

TORONTO — Radio station owners, particularly those in control of three or more stations, may run into im-mense difficulties over the next few months. It has been found that the bigger the operation the less disci-pline there is in keeping their jocks in line The owners, only, are answer-

bigger the operation the less disci-pline there is in keeping their jocks in line. The owners, only, are answer-able to public complaint and the onus of running a clean operation falls squarely on the shoulders of the li-cense holder. There has been much speculation of late of a form of payola involving disc jockey groupies and the co-man-agement by disc jockies of fast ris-ing recording units. A recent news item from England concerning the use of groupies to satisfy disc jockies raised the same question in Canada. Is there or isn't there a similar arrangement here? Several observers are of the opinion it is and this coupled with a jock taking a piece of management from a group and being placed in the po-sition to gain favours for this group on his own chart, has almost reached an interesting climax with possible involvement by the CRTC. In one such recent case, the jock was made aware that his interest in a group. from the involvement by the CRTC. In one such recent case, the jock was made aware that his interest in a group, from the management standpoint, was being talked about in the trade. He im-mediately qualified his activities as being "only the producer". However, his name was apparently used on the



BRING ON THE BRONCOS — Scepter artist B. J. Thomas returned to his hometown of Houston and was a guest at the city's livestock show and rodeo. Left to right, Leroy Gloger, president of country station KIKK-Houston, B. J. Thomas and Livestock Show and Rodeo Assoc. prexy Buddy Brav.

Changes At Metromedia

Unanges AI Metromedia NEW YORK — Metromedia, Inc. has announced the appointment of George Duncan to the post of executive vice president of Metromedia Radio. His duties in his new position will in-clude the management of WNEW-AM, New York, as well as continuing the responsibilities of his former po-sition as president of Metromedia Stereo. Also at Metromedia Robert Mounty

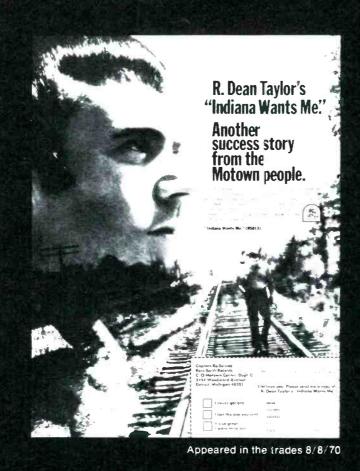
Also at Metromedia Robert Mounty was named v.p. of sales for Metro-media Radio. He recently was general mgr. of WNEW-AM. He also worked for a time at WIP, Metromedia Radio's outlet in Philadelphia.

form submitted to the recording studio—listing him as the manager. If there is, in fact, a conflict of in-terest by any hireling of a radio sta-tion and if this conflict can be used to manipulate the charts bringing a return (monetary) to the jock, this could form the basis of a citizen's complaint—of which the station own-er must answer. er must answer.



CHICAGO THREE—Chicago was the setting as Curtis Mayfield, Frank Wood of WDAI-FM, and Jack Hakim, Buddah's midwest operations manager, got together during a recent cocktail party hosted by Buddah in honor of Curtis and the Impressions. Bash, the first such affair held for the artists in their home town, was attended by some 350 guests. Buddah co-president Neil Bogart and several label execs flew in from New York for the occasion.

We said it once about R DEAN AAUOR and we were right.



R. Dean Taylor's got another "I record going. COMPANY OF THE STATE OF



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New Additions To Radio Playlists **Secondary Markets**

A broad view of the titles many of radio's

key Top 40 stations added to their "Playlists" last week.

WLOF—Orlando

WLOF—Orlando Lt. Calley-Terry Wilson & C Co—Plantation Nevada Fighter—Michael Nesmith—RCA Layla—Derek & Dominos—Atco Want Ads—Honey Cone—Hot Wax Treat Her—Cornelius Bros—U.A. Toast—Tin Tin—Atco Never Can Say—Jackson 5—Motown Pic: Almost Home—Rascals—Atlantic

WLAV—Grand Rapids

I'm Comin' Home—Dave Edmonds—Mam Lt. Calley—Terry Wilson & C Co—Plantation Here Comes-Richie Havens-Stormy Forest

WIRI -Peoria

WIRL—Peoria Power—John Lennon—Apple Love Her—Doors—Elektra Raach Out—Brotherhood Of Man—Deram Here Comes—Richie Havens—Stormy Forest Play—Dawn—Bell Albert Flasher—Guess Who—RCA Wast Ada, Happan Come, Hot Wax Want Ads—Honey Cone—Hot Wax Jane—R. Dean Taylor—Rare Earth I Don't Blame—Miracles—Tamla Baby Blue-Blizzard-Metromedia

WKWK-Wheeling WVa

Happy—Hog Heaven—Roulette Here Comes—Richie Havens—Stormy Forest Seasons—Fuzz—Calla Lover Her-Doors-Elektra

WIET-Frie

WJET—Erie Indian Reservation—Raiders—Columbia Layla—Darek & Dominos—Atco Arrow—Nilsson—RCA Cool Aid—Paul Humphrey—Lizard Baby Let Me—King Floyd—Chimneyville Seasons—Fuzz—Calla Love Her—Doors—Elektra Nevada Fighter—Michael Nesmith—RCA Pic: Music Is Love—David Crosby—Atlantic

WIFE--Indianapolis

WIFE—Indianapolis Lt. Calley—Terry Wilson & C Co—Plantation Chick—Daddy Dewdrcp—Sunflower Be Nice To Me—Runt—Ampex Here Comes—Richie Havens—Stormy Forest I Don't Know How—Yvonne Elliman—Decca Love Song—Leslie Duncan—Date

WING-Dayton, Ohio

WING—Dayton, Ohio I Wish—Andy Kim—Sted Someone—Kanny Rogers—Reprise Lucky Man—Emerson Lake Palmer—Cotillion Boc—Lobo—Big Tree Sweet—Donny Osmond—MGM Never Can Sav—Lackson 5—Motown Never Can Say—Jackson 5—Motown Time—Barbra Streisand—Columbia Power—John Lennon—Apple Love Her—Doors—Elektra Freedom—Jimi Hendrix—Reprise

WLEE—Richmond, Va. I Don't Know—Yvonne Elliman—Decca Lt. Calley—Terry Nelson & C Co—Plantation Pushbike—Mixtures—Sire Callfornia Blues—Red Wing—Fantasy Married To A Memory—Judy Lynn—Amaret

WBBQ----Augusta, Ga. Signs--5 Man Electrical Band--Lionel

WDRC—Hartford, Conn.

Pic; Here Comes-Richie Havens-Stormy Forest Troubled Water-Aretha Franklin-Atlantic

Treat Her—Cornelius Bros—U.A. Toast—Tin Tin—Atco And When She Smiles—Wild Weeds—Vanguard

WCOL—Columbus, Ohio I Don't Blame—Miracles—Tamla Treat Her—Cornelius Bros—U.A. Woodstock—Matthews Southern Comfort— Decca

House At Pooh Corner—Nitty Gritty Band—U.A. Feelin' Alright—Grand Funk—Capitol Nevada Fighter—Michael Nesmith—RCA

KEYN—Wichita

Almost Home—Rascals—Atlantic House On Pooh—Nitty Gritty—Liberty Music Is Love—David Crosby Survival—Hollies—Epic Can't Get Back—Bobbie Gentry—Capitol I Play—Dawn—Bell Long End Of Rainbow—Tom Rush—Elektra Close Your Eyes—Kate Taylor—Cotillion Jumpin Jack Flash—John Winter—Columbia

Chairmen Institute Meetings On Current Tour

NEW YORK-The Chairmen of the NEW YORK—The Chairmen of the Board have incorporated a series of special meeting sessions as part of their current concert tour. The rap gatherings were devised to boost at-

gatherings were devised to boost at-tention among non-college youngsters in areas where the Chairmen will be making campus appearances. First two dates to make use of this extra involvement plan will be con-certs at the University of North Carolina (30) and Gainsville Junior College in Georgia (May 8). In both areas, the Chairmen have arranged high school publicity via

school paper stories and posters an-nouncing that the group will be hold-ing an open attendence meeting to talk with and answer questions from students. No rigid format or schedule

students. No rigid format or schedule is being imposed and the meetings will generally follow any direction student groups impart to the proceedings. In both cases, the rap sessions are being timed to precede the group's stage appearance and will serve both to involve youngsters in building the group's identity and publicizing these group's identity and publicizing these shows among potential viewers overlooked by concert promoters.



FINGER LICKIN' GOOD-Humble Pie, British rock quartet were the guests FINGER LICKIN' GOOD—Humble Pie, British fock quarter were the guests at a party in their honor at the A&M New York office last week. Party marked the beginning of the groups current American tour as well as the release of their latest LP, "Rock On." Pictured above are (left to right) Jerry Love, east coast A&R promo man; Jerry Shirley and Steve Marriott of Humble Pie; Mel Fuhrman, head of A&M east coast operations; Greg Ridley and Pete Framp-ton, Humble Pie; and Bob Cortez, New York promo and publicity man for A&M.

CashBox LOOKING AHEAD

1 THAT'S THE WAY I'VE ALWAYS 16

- HEARD IT ush/Kensho ASCAP) TO LAY DOWN BESIDE YOU 2
- (Cape-Ann BNI) Help Me Make It Through the Night (Combine-BMI)
- LIVE TILL YOU DIE 3
- COME INTO MY LIFE 4 anitol 6160)
- BROWNSVILLE 5 Capitol
- HOT PANTS 6
- (Vanlee/Emily—BMI) Mr. lim & Rhythm Machine (Wi LIGHT AS A FEATHER (Wizdom 1984) 7
- ELECTRONIC MAGNETISM 8
- (Kidds—BMI) Solomon Burke (MGM 14221) BAD WATER 9
- (Unart—BMI) Raelettes (Tangerine 1014) HOUSE AT POOH-CORNER 10 (PAMCO-BMI) Nitty Gritty Dirt Band-United Artists 50769
- I PLAY DIRTY 11 Arc/Frepea—BMI) littie Milton (Checker 1239)
- THE TROUBLEMAKER 12
- (Landville/Willbar—ASCAP) Della Reese—AVCO Embassy 4566 SHAKE A HAND (Dunbar—BMI) Jose Feliciano (RCA 0452) 13
- 14
- BE MY BABY Cissy Houston-Janus 145
- CHIRPY CHIRPY CHEEP CHEEP 15 (Alfiere S.I.A.P.—ASCAP) Lally Scott (Philips 40695)

ON MY SIDE (Cowsili-BM1)

- Cowsills (London 149) GET YOUR LIE STRAIGHT 17
- EARLY MORNIN' RAIN 18
- Oliver-United Artists 50762 19
- Eric Burdon & War-MGM 14196 HELP ME MAKE IT THROUGH 20 THE NIGHT
- IF I COULD 21 ASCAP
- Gordon Lightfoot—United Artists 50765 GETTIN' IN OVER MY HEAD 22
- 23 HEAVEN HELP US ALL
- MARRIED TO A MEMORY 24
- I'VE BEEN THERE 25
- IT'S TIME FOR LOVE 26 (Low-Sal—BMI) Dennis Yost & Classics IV— United Artists 50777
- I'D RATHER LOVE YOU 27
- Charlie Pride (RCA 9952) A CHILD IS COMING 28 -B∿
- 29
- CRAZY LOVE (Van Jan/WB-7 Arts—ASCAP) Rita Coolidge—A&M 1256 WE SURE CAN LOVE EACH 30 OTHER

(Algee/Altam—BMI) Tammy Wynette—Epic 10705



TOWER GATHERING—Jerry Wexler, executive v.p. of Atlantic Records, (second row, second from right) greets members of Tower of Power, San Francisco Records recording artists, during their recent stint at Los Angeles' Whisky A Go Go. To the right of Wexler is Atlantic's West Coast office man-ager, Dick Krizman. The San Francisco label is distributed by Atlantic.

Dentist Forms Label

HOLLYWOOD-Byron R. Spears, Jr., exec. director of Beegee Records, announces the formation of the black owned recording company by introducing a new album release "Peace" by Walter Arties, with the Paul Johnson orchestra and chorus. This will be Walter's first solo album after 10 years as arranger and director of The Walter Arties Chorale. The company will stress contemporary, gospel, and religious music. Prior to the formation of Beegee, Byron Spears has been a successful dentist, practicing in Los Angeles for the past 14 years. Offices are located at 3101 South Western Avenue, Los Angeles, with branch offices to be announced soon.

Big Band Era Back To Garden In Nader Show

In Nader Show NEW YORK—An all-star lineup is set for a Big Band Festival at Madi-son Square Garden, Wednesday night, June 16. Performing will be Duke Ellington, Lee Castle and the Jimmy Dorsey Orchestra, the Glenn Miller Orchestra conducted by Buddy De Franco, Vaughn Monroe, Bob Eberly, Helen O'Connell and Guy Lombardo. The Big Band Festival is being co-produced by Madison Square Garden Productions, Inc., and Richard Nader, who has had success with five sell-out Rock 'n' Roll Revivals at Madison Square Garden Center. Tickets for the Big Band Festival are priced at \$7, \$6 and \$5.

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reserved	reserved	reserved

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Picks of the Week

WILSON PICKETT (Atlantic 2797) Don't Knock My Love (Pt. 1) (Erva, BMI—Shapiro, Pickett) Welcome back the old wicked Mister Pickett in this wild wailing new side. Track has the rhythmic punch of the man's early hits and his scathing singing to carry the side high in the sales picture with blues and rock fans. Flip: no info included.

EDWIN STARR (Gordy 7107) Funky Music Sho Nuff Turns Me On (2:59) (Jobete, BMI—Whitfield, Strong) If Edwin Starr seemd to reach an emotional peak in his earlier hits, "Funky Music" opens a whole new dimension for the artist. An astound-ing vocal and TNT charged production make this one of the most ex-citing tracks to come along since the original "Cloud Nine." Flip: "Cloud Nine" (3:10) (Same credits) most ex-ip: "Cloud

NORMAN GREENBAUM (Reprise 1008) California Earthquake (3:08) (Great Honesty, BMI—Greenbaum) For any who have thought Norman Greenbaum a flash in the pan, here's the side to disprove their theory. Excellent material for AM and FM programming, "Quake" should come through for the artist's second major sales accomplishment. Flip: no info.

LYNN ANDERSON (Columbia 45356) You're My Man (2:80) (Flagship, BMI—Sutton) Surging back from "Rose Garden," Lynn Anderson comes up with a side that borders country and pop to glean sales in both areas. Material is a fresh ballad carried brightly by a tremendous string arrangement. Should fare extremely well across the board. Flip: "I'm Gonna Write a Song" (1:55) (Same credits)

RAY STEVENS (Barnaby 2029) A Mama & a Papa (2:49) (Ahab, BMI---Autry) Having turned out a novelty side to break his involvement stream, Ray Stevens comes up with a new message offering that gives the artist a marvelous performance to captivate any market listeners. A superb out-ing Elic: no info ing. Flip: no info.

DAVE EDMUNDS (Mam 3608)

I'm Comin' Home (3:00) (Duchess, BMI-Adpt/Arr: Edmunds) Off a top ten showing with his Fats Domino updating, Dave Edmunds follows-up with a reincarnation of Jerry Lee Lewis for the '70's teen mar-ket. Echo, driving guitar replacing the Jerry Lee piano, and a fiery adapta-tion of the "Old Black Joe" melody add up to solid top forty excitement. Flip: "Country Roll" (3:09) (Same credits)

BLOODROCK (Capitol 3089) A Certain Kind (3:25) (Sea Lark, BM!—Hopper) The "D.O.A." crew makes an excellent follow-through venture in this ballad pulled from their new LP. Pure production, gentle instrumental muscle and the vocal all highlight a standout song for AM and FM support. Flin: no info Flip: no info.

LOU CHRISTIE (Buddah 231)

Waco (3:17) (Pocket Full/Wherefore, BMI—Romeo) A fine entry for entry into summer programming, the new Christie single features an airy, breathtaking production and on-the-road lyric that should come on strong with top forty and non-biased FM stations willing to give the young-crowd artist a fair listen. Especially fine side. Flip: no info.

THE THREE DEGREES (Roulette 7102)

There's So Much Love All Around Me (2:17) (Planetary, ASCAP--Illingworth, Vance)

With two fine sales showings on a pair of work records, the Three Degrees make matters a good deal more simple in this latest outing. The threesome pours on energy for R&B and top forty enjoyment leaving no room for doubt in programming minds, Flip: no info.

GRAND FUNK RAILROAD (Capitol 3095) Feelin' Alright (4:25) (Irving, BMI—Mason) By now "Feelin' Alright" has become one of the most familiar teen sides of the last few years; and the Grand Funk Railroad comes up with one of the few readings to give the song a fresh sound. Group's popu-larity and the contrast in this showing should open new top forty doors to the song. Flip: "I Want Freedom" (4:32) (Storybook, BMI—Farner)

GARY PUCKETT (Columbia 45358)

Life Has Its Little Ups & Downs (3:15) (Quill, ASCAP—Vassy) Gary Puckett has always excelled in persons-to-person ballad perform-ances. Here, he works a new spell with an exceptional ballad that shows off his vocal power for delight to teen and adult listeners alike. Flip: a 3:12 mono version.

BARRY MANN (New Design 1000) Carry Me Home (2:44) (Screen Gems/Columbia, BMI—Mann) A consistently superior artist as well as writer, Bary Mann made his most impressive sales showing with "Feelings." Now, in his first since, Mann debuts the New Design label with a song and performance that outdo his earlier best. Dramatic powerhouse for AM and FM thought. Flip: "Sun-down" (2:32) (SG/C, BMI—Mann, Weil)

HONEY & THE BEES (Josie 1028) We Got to Stay Together (2:55) (Blockbuster/Nickle Shoe/Jubilant, BMI-Hart)

Tinged with the Phillie sound, but carrying a more solid instrumental drive, this new single from Honey and the Bees has the makings to become the group's biggest yet. Certain to gain R&B action, the side is strong enough to pick up added top forty momentum. Flip: no info.

LONNIE MACK (Elektra 45715)

Lay It Down (3:27) (Acuff-Rose, BMI-Thomas) Long in the process of establishing a fan following, Lonnie Mack sound here as though he has found the song to make his singles start. One of his strongest performances, "Lay It Down" should drive from FM into the top forty running. Flip: no info.

Newcomer Picks

BRETHREN (Tiffany 9014)

BRETHREN (Tiffany 9014) Midnight Train (2:55) (Eltolad/Hampstead Heath, ASCAP—Cosgrove, Woods, Marotta) Fine showing from Brethren gives the team its first shot at breaking a single into the best seller lists. Group works with an instrumental punch that should invite top forty play and features a vocal with soli FM mag-netism. An all-round powerhouse. Flip: no info.

KATE TAYLOR (Cotillion 44112) You Can Close Your Eyes (2:31) (Country Road/Blackwood, BMI—Taylor) Arrangements and production put a new cast to the James Taylor song chosen to introduce Sister Kate to the singles Market. Fine song, out-standing performance and overall impact should get the side started with top forth buyer. Eline point top forty buyers. Flip: no info.

NEWS (Colossus 143) Tend to Your Own Business (3:50) (Terrible, BMI—Solomon) Coming on like an Impressions song with production depth, this original track should see explosive receptions from R&B audiences, paving the way for top forty crossover. Super rhythm work and a bright vocal topping make it a side to be aware of. Flip: no info.

YVONNE ELLIMAN (Decca 32785)

I Don't Know How to Love Him (3:35) (Leeds, ASCAP—Rice, Webber) From the "Superstar" complete album, Yvonne Elliman appears with the latest and likely strongest version of this song. Her performance is matched with a top forty arrangement that should prove the difference in brightening the sales way for this version. Flip: "Overture: Jesus Christ Superstar" (3:59) (Same credits)

Choice Programming Choice Programming selections are singles which, in the opinion of our reviewing stall, are deserving of special programmer consideration

JOY (Kama Sutra 523) THE BARRYS (Surprise 3001) Bashana Haba'ah (2:20/2:37) (Black-wood, BM1—Hirsch, Mano) Two ver-sions of the El Al commercial jingle offer a change in sound from the Project 3 original. From Joy is a top forty/MOR shot with party-time in-strumental gaiety. The Barry bring an English language vocal in their MOR reading. Both have ground to make reading. Both have ground to make up if they are to compete with Hedva & David.

ERSEL HICKEY (Janus 151) Bluebirds Over the Mountain (2:07) (Brother, BMI—Hickey) Remix of the Ersel Hickey giant of years ago gets the side going again. Could make top forty ripples and MOR "remember when" waves as well. Flip: "Self Made Man" (2:27) (Carlou, BMI— Hickey) Hickey)

BOBBY BLAND (Duke 466) Yum Yum Tree (2:22) (Don, BMI— Malone, Clark) Turning away from his story ballad routine, Bobby Bland puts more rhythmic appeal into his latest effort. Flip: "I'm Sorry" (2:35) (Armo/Big Star. BMI— Thompson) The more familiar Bland studing should nut this aide on ton styling should put this side on top.

CRAZY HORSE (Reprise 007)

CRAZY HORSE (Reprise 007) Downtown (3:14) (Broken Arrow/ Crazy Horse, BMI—Whitten, Young) The backup group to Neil Young makes its own appearance in a Young-tinged rock side pegged as the track at FM stations. Could turn the top forty trick. Flip: a 3:21 mono version.

ANDWELLA (Dunhill 4275)

ANDWELLA (Dunhill 4275) I Got a Woman (2:45) (Church Lane, ASCAP—Lewis) British group, Japa-nese hit; now, an American single with a touch of blues and a bit of top forty woven together for overall an-peal. Flip: "World's End" (2:15) (Same credits)

MYRNA MARCH (Agape 9001) Touch & Understand Love (3:28) (Casserole, BMI-Gibb, Lawrie) Striking vocal quality and a marvel of a song should open doors across the board for this ballad offering. Flip: no info.

NEW CHRISTY MINSTRELS (Gregar 0106)

Brother (3:22) (Very Important, ASCAP—Fishbough) Smoothly de-ASCAP—Fishbough) Smoothly de-livered ballad of brotherhood gives the New Christy Minstrels their tastiest outing in some years. Flip: "I Still Do" (2:45) (Sweet Nana, BMI—Coury, Fieger)

EMITT RHODES (A&M 1254) You're a Very Lovely Woman (2:45) (La Brea/Thirty-Four, ASCAP-Rhodes) Once a single that scraped the hull of the best seller lists as the Merry-Go-Round's "Woman," this single returns based on Emitt Rhodes' discovery. Still fine, the side has an outside shot at stronger response this time round. Flip: "Til the Day After" (Same credits) The Merry-Go-Round's parting single shot. parting single shot.

T. REX (Reprise 1006) Hot Love (4:50) (TRO-Andover, ASCAP-Bolan) Another of the U.K. #1 sides, "Hot Love" gives it a try. Intriguing melody and performance come over as an advanced early-rock variant. Flip: "One luch Rock/Seagull Woman" (4:42) (Same credits)

AL WILSON (Carousel 30052)

AL WILSON (Carousel 30052) Falling (In Love With You) (3:03) (Tunesmith, BMI — Dozier, Hurt) That "Snake" man takes a new turn in this heavily produced outing that shoots for both top forty and R&B response. Flip: no info.

MOOSE & THE PELICANS (Van-guard 35129) He's a Rebel (2:27) (January, BMI— Pitney) Old rock hit gains a modern production to seek comeback in the top forty market as it stands now. Flip: no info.

CACTUS (Atco 6811) Long Tall Sally (3:03) (Venice. BMI —Penniman, Johnson, Blackwell) Raising the volume and slowing the tempo, this Little Richard oldie is turned into a whole new thing for Cactus. FM standout and top forty possible. Flip: "Rock N' Roll Chil-dren" (2:55) (Shish, ASCAP—Appice, Day, McCarty, Bogert)

SILVERBIRD (Capitol 3093) Would You (2:49) (Every Little Tune/SRO, ASCAP—Ortiz) Softly presented ballad shows off a fine har-mony team in Silverbird. Now, with a spark of top forty exposure, the group could come out of left field. Flip: "Poor Boy" (1:56) (Every Little/SRO, ASCAP—S&R Ortiz)

RUBY KEELER & COMPANY (Co-

RUBY KEELER & COMPANY (Co-lumbia 45335) I Want to Be Hanpy (2:18) (WB, ASCAP—Caesar, Youmans) "No, No, Nanette" classic from the original cast recording even includes the tap dance break as MOR change-of-pac-ing and T-40 novelty/camp leverage. Flin: "Tea for Two" (4:33) (Same credits) credits)



ASPB22

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R&B

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> Jewel 818 Pop/R & B

RONNIE COLE TRIO "HE AIN'T HEAVY"

Paula 346

D.J's.: write for sample on station letterhead to:



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Additions To Radio Playlists – Primary Markets

A broad view of the titles many of radio's key Top 40 stations added to their "Playlists" last week.

WKBW—Buffalo Toast-Tin Tin-Atco

loast—lin lin—Atco Dream Baby—Glen Campbell—Capitol Stay—Bells—Polydor Friends—Elton Jchn—Uni Chick—Daddy Dewdrop—Sunflower

WOAM-Miami Treat Her—Cornelius Bros—U.A. Baby Let Me—King Floyd—Chimneyville Pic: Timothy—Buoys—Scepter

WTIX—New Orleans If—Bread—Elektra Sweetness—Joe Wilson—Dynamo Work It Out—Stevie Wonder—Tamla Melting Pot—Booker T--Stax I Don't Know—Yvcnne Elliman—Decc Superstar—Murray Head—Decca —Decca

WABC-New York Troubled Water—Aretha Franklin—Atlantic Hand—Ocean—Kama Sutra One Toke—Brewer & Shipley—Kama Sutra Stay—Bells—Polydor LP: Golden Biscuits—3 Dog Night—Dunhill

Be Good To Me Baby—Luther Ingram—Koko Stay—Bells—Polydor If—Bread—Elektra

18—Alice Cocper—Warner Bros. Want Ads—Honey Cone—Hot Wax

Bad Weather-Raelettes-ABC

WEAM—Washington, D.C. Sweet—Donny Osmond—MGM

WDGY—Minneapolis

WFIL-Philadelphia

WMEX—Boston

Sweet—Donny Osmond—MGM Jane—R. Dean Taylor—Rare Earth Cool Aid—Paul Humphrey—Lizard Seasons—Fuzz—Calla

Never Can Say—Jackson 5—Motown Chick—Daddy Dewdrop—Sunflower

Sweet—Donny Osmond—MGM Power—John Lenncn—Apple

I Don't Blame-Miracles-Tamla

Friends—Elton John—Uni I Don't Blame—Miracles—Tamla Chick—Daddy Dewdrop—Sunflower Reach Out—Brotherhood Of Man—Deram

Troubled Waters—Aretha Franklin—Atlantic Live Till You Die—Emmit Rhodes—Dunhill

HOLLYWOOD-Nightingale Produc-

tions has been formed to offer new

views and services for the entertainment industry. Inspired by Pancho Makzoume, Nightingale was created with a specific viewpoint: to present

a new approach to a basis of production and promotion in which product concept is geared directly to mer-chandising and promotion potential.

Nightingale is a partnership opera-

tion which includes general partner Makzoume, attorney Phillip Nadler, publicist Emie Ameniya, and legal adviser Richard Allison. Artists

signed to the company will share in profits, benefits, long-range business planning and possible partnership.

The first artist signed to Night-

ingale, and given partnership in the company, is singer Danny Lawyer,

formerly of the San Francisco com-pany of "Hair." Lawyer's first re-

cording, arranged and conducted by Gene Page, was taped on April 6.

House At Pooh Corner-Nitty Gritty-U.A. **Nightingale Formed**

WLS—Chicago Treat Her—Cornelius Bros—U.A. Light Sings—5th Dimension—Bell Want Ads—Honey Cone—Hot Wax Be Nice To Me—Runt—Ampex

WQXI—Atlanta

Give More Power—Chi-Lites—Brunswick Sweet—Donny Osmond—MGM I'll Meet You Halfway—Partridge Family—Bell Pushbike—Mixtures—Sire

WOKY—Milwaukee Treat Her—Cornelius Bros—U.A. Be Nice To Me—Runt—Ampex Indian Reservation—Raiders—Columbia I Think Of You—Perry Como—RCA Seasons—Fuzz—Calia Never Ending Song Of Love—Delany & Bonnie— Atro Atco Nevada Fighter—Michael Nesmith—RCA

Troubled Water—Aretha Franklin—Atlantic L.A. Int'l Airport—Susan Raye—Capitol

WMAK—Nashville Battle Hymn Lt. Calley—Terry Wilson & C Co-Plantation Wcodstock—Matthew Southern Comfort—Decca Here Comes—Richie Havens—Stormy Forest Jane---R. Dean Taylor---Rare Earth Time---Barbra Streisand---Columbia Troubled Water-Aretha Franklin-Atlantic

KXOK—St. Louis Toast—Tin Tin—Atco Do Me Right—Detroit Emeralds—Westbound Tip—Brenda & Tabulations—Top & Bottom Stay—Bells—Polydor Boo—Lcbo—Big Tree Jane—R. Dean Taylor—Rare Earth

THE BIG THREE

1. Bridge Over Troubled Water-Aretha Franklin-Atlantic Want Ads-Honey Cones-Hot Wax 3. I Love You For All Seasons—Fuzz--Call

CKLW—Detroit

Give More Power—Chi-Lites—Brunswick Sweet—Donny Osmond—MGM Toast—Tin Tin—Atco Funky Music—Edwin Starr—Gordy LP: Here Comes—Richie Havens—Stormy Forest LP: Superstar—Murray Head—Decca

WIXY—Cleveland | Don't Blame—Miracles—Tamla Love Her—Doors—Elektra Cool Aid—Paul Humphrey—Lizard Troubled Waters—Aretha Franklin—Atlantic Want Ads—Honey Cone—Hot Wax I'm Comin' Home—Dave Edmunds—Mam Pushbika _Mixtures_Sic Pushbike—Mixtures—Sire Let The Sunshine—Magic Lantern—Big Tree

WSA1—Cincinnati Stay—Bells—Polydor Love Her—Doors—Elektra Bad Water—Raelettes—ABC

KILT—Houston

Pic: Reach Out—Brotherhood Of Man—Deram Here Comes—Richie Havens—Stormy Forest Treat Her—Cornelius Bros—U.A. A Mama And A Papa—Ray Stevens—Barnaby

KIOA—Des Moines, Iowa Love Her—Docrs—Elektra

WCRV—Washington, N.J. Where Have You Been—Whispers—Roker Love Made A Fool Of You—Coches—U.A. Rosicanna—Cherokee—ABC Nevada Fighter—Michael Nesmith---RCA Treat Her—Cornelius Bros—U.A.

WTRY—Alb Sch Troy Only One Song—Sha Na Na—Kama Sutra Here Comes—Richie Havens—Stormy Forest Woodstock--Matthews Southern Comfort--

Sweet—Donny Osmond—MGM Oh Singer—J C Reilly—Plantation

WPOP—Hartford, Conn. Here Comes—Richie Havens—Stormy Forest Jane—R. Dean Taylor—Rare Earth The Drum—Bobby Sherman—Metromedia All My Best—Fancy—Poisin Ring Jesus Makes Me Higher—Adam Rogers—Crewe Lt. Calley—Terry Nelson & C Co—Plantation

WHLO-Akron, Ohio Here Comes—Richie Havens—Stormy Fores Sweet—Donny Osmond—MGM Tip—Brenda & Tabulations—Top & Bottom Want Ads—Honey Cone—Hot Wax Is Anybody There—Bobby Sherman— -Stormy Forest Metromedia Sweethearts—Boz Scaggs—Columbia Pic: Mama And A Papa—Ray Stevens—Barnaby Pic: LP: Later That Same Year—Matthews

Southern Comfort-Decca WPRO-Providence, R.I.

Play—Dawn—Bell I Wish—Andy Kim—Steed Stay—Bells—Polydor Hand—Ocean—Kama Sutra Seasons—Fuzz—Calla Seasons—Fu22—Cana Power—John Lennon—Apple Toast—Tin Tin—Atco I'll Make You My Baby—Bobby Vinton—Epic Pic: I Don't Kncw—Yvonne Elliman—Decca WBAM-Montgomery, Ala.

WBAM—Montgomery, Ala. Stay—Bells—Polydor My Little One--Marmalade—London Boo—Lobo—Big Tree Michigan Harry Slaughter—Wadsworth Mansion—Sussex

WKIX—Raleigh, N.C. I Don't Blame—Miracles—Tamla Sweet—Donny Osmond—MGM Superstar—Murray Head—Decca Boo—Lobo—Big Tree Troubled Water—Aretha Franklin—Atlantic

KLEO—Wichita, Kan. Lt. Calley—Terry Nelscn & C Co—Plantation Love Her—Doors—Elektra Nevada Fighter—Michael Nesmith—RCA Never Can Say—Jackson 5—Motown Seasons—Fuzz—Calla

WSGN-Birmingham, Ala. Superstar—Murray Head—Deci Sweet—Donny Osmond—MGM Boo—Lobo—Big Tree -Decca



McTELL IN TOW-Ralph McTell, a British writer/performer, has signed an exclusive worldwide contract with Paramount Records. The deal was com-pleted by Bill Gallagher, president of Music Corp., during his recent trip to London. Included in the deal are the rights to license in the U. S., Canada and other territories, McTell's recent material released on Transatlantic Rec-ords in the U.K. Shown (1 to r) Joe Lustig McTell's personal manager, Galla-gher and McTell.

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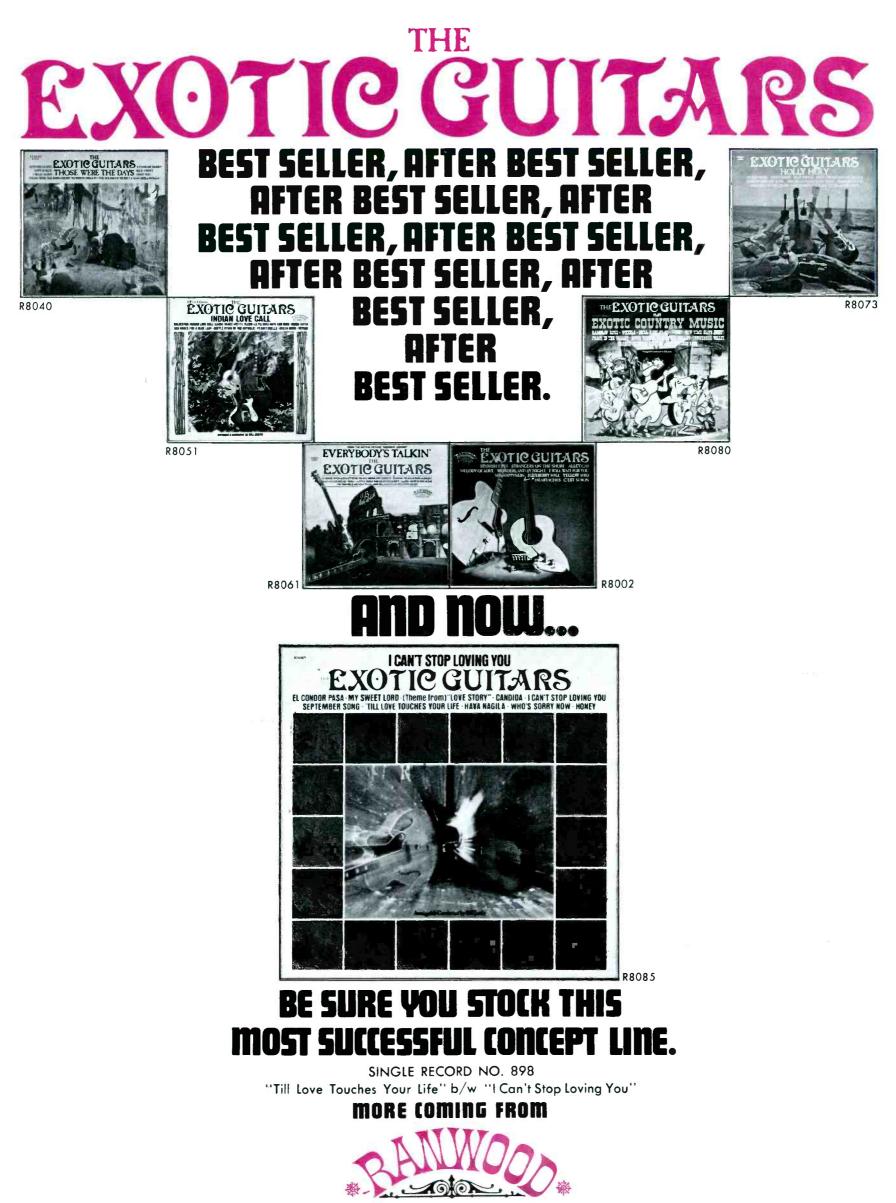
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34

ONE BAD APPLE

TOP 100 Albums BOTTOM NO. INDICATES 8 AND 4 TRACK AND CASSETTE Cash Box - April 17, 1971

OSMOND BROS. (MGM SE 4724) 32

PEARL 1 JANIS JOPLIN (Columbia KC 30322 (CA 30322) (CT 30322) 1 LOVE STORY 2 ORIGINAL SOUNDTRACT (Paramount PAS 6002) 2 JESUS CHRIST SUPERSTAR 3 (Decca DXSA (6-6000) (7 (SA 7206) (73-6000 3 THE CRY OF LOVE 4 JIMI HENDRIX (Reprise MS 2034) (8 2034) (5 2034) 4 LOVE STORY 5 ANDY WILLIAMS (Columbia KC 30497) (CA 30497) (CT 30497) 5 **GOLDEN BISQUITS** 3 DOG NIGHT (Dunhill DS 50098) (8 50098) (5 50098) 9 UP TO DATE PARTRIDGE FAMILY (Bell 6059) (8 6059) (5 6059) 13 8 ABRAXAS SANTANA (Columbia KC 30130) (CA 30130) (CT 30130) 6 IF I COULD ONLY REMEMBER MY NAME DAVID CROSBY (Atlantic SD 7202) 10 PARANOID 10 3LACK SABBATH (Warner Bros. WS 1887) (M8 1887) (M5 1887) 8 CLOSE TO YOU 11 CARPENTERS (A&M 4271) (8T 4271) (CS 4271) 14 12 CHICAGO III 7 (Columbia CT 30110) (CA 30110) (CT 3010) TEA FOR THE TILLERMAN CAT STEVENS (A&M SP 4280) (8T 4280) (CT 4280) 19 14 STONEY END BARBRA STREISAND (Columbia KC 30378) (CA 30378) (CT 30378) 11 15 THE PARTRIDGE FAMILY ALBUM ORIGINAL TV CAST (Bell 6050) (8 6050) (5 6050) 15 WOODSTOCK TWO (Cotiliion SD2-400) (TP 33-400) (CS 33-400) 53 **TUMBLEWEED CONNECTION** 17 ELTON JOHN (UNI 73096) 12 LOVE'S LINES, ANGLES AND RHYMES 5th DIMENSION (Bell 6060) (8 6060) (5 6060) 21 19 ROSE GARDEN LYNN ANDERSON (Columbia C 30411) (CA 30411) (CT 30411) 20 FRIENDS ORIG. SOUNDTRACT/ELTON JOHN (Paramount PAS 6004) 23 SWEETHEART 21 ENGLEBERT HUMPERDINCK (Parrot XPAS 71043) (M 79843) (M 79643) LONG PLAYER FACES (Warner Bros. WS 1892) 30 (M8 1892) (M5 1892) 23 EMERSON, LAKE & PALMER (Cotiliion SD 9040) 18 24 ALL THINGS MUST PASS GEORGE HARRISON (Apple STCH 639) 22 (8XT 639) (4XT 639) 25 THE POINT NILSSON (RCA LSPX 1003) 28 (P8S 1623) (PK 1623) SWEET BABY JANE 26 JAMES TAYLOR (Warner Bros./7 Arts) (WS 1843) 31 (8 WM 1843) (CWX 1843) MANNA BREAD (Eyektra EKS 74086) (ET8 4086) (TC 54086) 35 THIS IS A RECORDING LILY TOMLIN (Polydor 24-4055) 34 29 PENDULUM CREEDENCE CLEARWATER REVIVAL (Fantasy 8410) 17 TARKIO BREWER & SHIPLEY (Kama Sutra KSBS 2024) 45 31 STEPPENWOLF GOLD (Dunhill DS 50099) (8 50099) (5 50099) 25 32 IF YOU COULD READ MY MIND GORDON LIGHTFOOT (Reprise RS 6392) 24 33 IT'S IMPOSSIBLE

PERRY COMO (RCA LSP 4473) (PS8 1667) (PK 1667)

29

35 **ELTON JOHN** (UN1 73090) (8 73090) (2 73090) 26 LIVE IN COOK COUNTY JAIL 36 B. B. KING (ABC ABCS 723) 27 NANTUCKET SLEIGHRIDE 37 MOUNTAIN (Windfall 5500) (M8 5500) (M5 5500) 38 WORKIN' TOGETHER IKE & TINA TURNER (Liberty 7650) 43 39 SLY & THE FAMILY STONE GREATEST HITS (Epic KE 30325) (CA 30325) (CT 30325) 36 THEME FROM LOVE STORY HENRY MANCINI (LSP RCA 4466) 39 (P8S 1660) (PK 1660) 39 40 41 CURTIS CURTIS MAYFIELD (Curtom CRS 8005) 40 MELTING POT 42 BOOKER T. & MG'S (Stax STS 2035) 47 43 LOVE IT TO DEATH ALICE COOPER (Warner Bros. WS 1883) (8 1883) (5 1883) 48 KENNY ROGERS FIRST EDITION GREATEST HITS 44 (Reprise RS 6347) 42 (M8 6437) (M5 6437) 45 **DELIVERIN'** POCO (Epic KE 30290) 37 BRIDGE OVER TROUBLED WATERS 46 SIMON & GARFUNKLE (Columbia KCS 99-14) (18 10 0750) (14 10 0750) (16 10 0750) WHALES AND NIGHTINGALES 47 JUDY COLLINS (Elektra 75010) (T8 5010) (55010) 41 YOU'LL NEVER WALK ALONE 48 ELVIS PRESLEY (Camden CALX 2472) 50 49 LOVE STORY JOHNNY MATHIS (Columbia C 30499) (CA 30499) (CT 30499) 51 50 HELP ME MAKE IT THROUGH THE NIGHT SAMMI SMITH (Mega M-31 1000) 55 **ELVIS COUNTRY** 51 ELVIS PRESLEY (RCA LSP 4460) (P8S 1665) (PK 1665) 38 52 LIVE JOHNNY WINTER AND (Columbia C 30475) (CA 30475) (CT 30475) 56 53 **GRAND FUNK LIVE** (Capitol SWBB 633) 49 THE WORST OF JEFFERSON 54 AIRPLANE (RCA LSP 4459) 52 **BLOODROCK 3** (Captiol ST 765) 104 (8XT 765) (4XT 765) 56 SEATRAIN (Capitol SMAS 659) (8XT 659) (4XT 659) 58 57 DAVE MASON & CASS ELLIOT (Blue Thumb BTS 8825) (8XT 8825) (4XT 8825) 46 WOODSTOCK 58 ORIGINAL SOUNDTRACT (Cotillion SD3-500) (TP 33-500) (CS 33-500) 60 59 **BLOODROCK 2** (Capitol ST 491) .54 (8XT 491) (4XT 491) MARGIE JOSEPH MAKES A NEW 60 IMPRESSION (Volt VOS 6012) 62 61 FROM ME TO YOU CHARLEY PRIDE (RCA LSP 4468) 57 62 LIZARD KING CRIMSON (Atlantic SD 8278) (TP 8278) (CS 8278) 66 63 JOHN LENNON/PLASTIC ONO BAND (Apple SW 3372) (8XT 3372) (4XT 3372) 61 64 **TO BE CONTINUED** ISAAC HAYES (Enterprise ENS 1014) 64 65 TAP ROOT MANUSCRIPT NEIL DIAMOND (UNI 73092) 69 66 FOR THE GOOD TIMES

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NEW SEEKERS (Elektra EKS 74088) (T8 4088) (54088) LAYLA 84 A DEREK AND THE DOMINOS (Atco SD 2-704) 85 (TP 704) (CS 704) HANGING IN THERE HUDSON & LANDREE (Dore 324) -86 FROM MONTY WITH LOVE MANTOVANI & HIS ORCH. (London XPS 585/6) 86 MESSAGE TO THE PEOPLE BUDDY MILES (Mercury SR 61334) 101 (MC8 61334) (MCR4-61334) BACK TO THE ROOTS JOHN MAYALL (Polydor 25-3002) -JOSEPH AND THE AMAZING TECHNICOLOR DREAM COAT THE JOSEPH CONSORTIUM (Scepter SPS 5883) 106 90 TOMMY THE WHO (Decca DXSW 7205) 70 (6-2500) (73-2500) MORE GOLDEN GRASS 91 GRASS ROOTS (Dunhill DS 50087) 98 92 **BLACK SABBATH** (Warner Bros. WS 1871) (CWX 1871) (8WM 1871) THE GOOD BOOK 93 MELANIE (Buddah BDS 9500) 68 94 FOR THE GOOD TIMES JIM NABORS (Columbia C 30449) 100 (CA 30449) (CT 30449) THIRD ALBUM 95 JACKSON 5 (Motown MS 718) 92 (M8 1718) (M75 718) 96 CRAZY HORSE (Reprise RS 6438) 99 (8 6438) 5 6438) ENDLESS BOOGIE 97 JOHN LEE HOOKER (ABC ABCD 720) 103 98 HOOKER 'N' HEAT JOHN LEE HOOKER & CANNED HEAT (Liberty LST 35002) 76 **CHAPTER 2** 99 ROBERTA FLACK (Atlantic 1569) (TP 1569) (CS 1569) LED ZEPPLIN III 100 (Atlantic SD 7201) 97 (TP 7201) (CS 7201) RAY PRICE (Columbia C 30106) (CA 30106) (CT 30105) 67

ONE WAY OR ANOTHER

SUPER BAD

STEPHEN STILLS

NO NO NANETTE

GEORGIA SUNSHINE

THIS IS MADNESS

ALARM CLOCK

LOVE STORY

GLASSHARP

BEAUTIFUL PEOPLE

THE BEST OF THE GUESS WHO

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MARY TRAVERS (Warner Bros. WS 1907) (8 1907) (5 1907)

RICHIE HAVENS (Stormy Forest SFS 600)

TONY BENNETT (Columbia C 30558) (CA 30558) (CT 30558)

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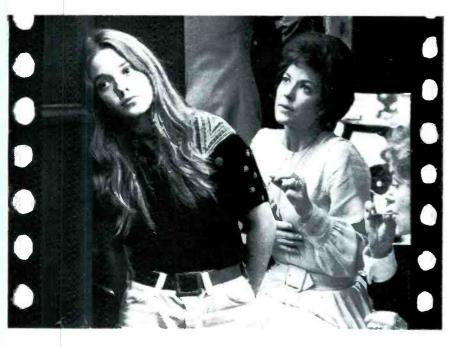
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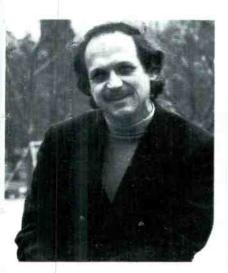
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Frijid Pink Savoy Brown Ten Years After Willie Mitchell Othmar Schoeck Mozart Helmut Walcha Handel Paul Hindemith Trio Sonatas of Bach Paganini	Frijid Pink Defrosted Lookin' In Cricklewood Green Robbins Nest MACE Concerto in B-Flat Major Op. 21 for Violin and Orch./Concerto Op. 65 for Horn and String Orch. Piano Concerto No. 14 in E-Flat Major Double Chorus Motets Of The Old Masters Harpsichord-Six French Suites Vol. 1 Three Concerti Sonata Op. 11, No. 4 for Viola & Piar Sonata Op. 25, No. 1 for Viola, Unaccompanied Eliott Rosoff: Violin; Andrew Lolya: Flu Sally Babstansky; Cello; Roy Eaton: Piano Sonata Concerta For Violin & Guitar Marga Bami, Guitar/Walter Klasinc, Vi	PAS 71033 PAS 71041 PAS 71042 DES 18038 SHL 32058 MCM/MCS 9047 MCM/MCS 9054 MCM/MCS 9072 MCM/MCS 9075 mCM/MCS 9075 mte; MCM/MCS 9076 olin M 9025	You're A Good Man Charlie Brown Gone With The Wind Dr. Zhivago "2001" A Space Odysse Ryan's Daughter Osmond Brothers Burning Bridges Somethin' Else Again Richard P. Havens Mixed Bag Eric Burdon Declares "War" Eric Burdon Declares "War" Eric Burdon 24 of Hank Williams Greatest Hits Hank Williams Greatest Hits Very Best Of Hank Williams Best Of The Animals	MGM Original Cast Soundtrack Original Soundtrack ySoundtrack Soundtrack Mike Curb Congregation Richie Havens 1982 Richie Havens Black Man's Burdon	SIE 9 SIE 10 SIE 6 SIE 13 SIE 27 SE 4724 SE 4761 SE 4699 SE 4700/2 SE 4698 SE 4663 SE 4710/2 SE 4755/2 SE 3918 SE 4168
Frijid Pink Savoy Brown Ten Years After Willie Mitchell Othmar Schoeck Mozart Helmut Walcha Handel Paul Hindemith Trio Sonatas of Bach Paganini J. S. Bach	Frijid Pink Defrosted Lookin' In Cricklewood Green Robbins Nest MACE Concerto in B-Flat Major Op. 21 for Violin and Orch./Concerto Op. 65 for Horn and String Orch. Piano Concerto No. 14 in E-Flat Major Double Chorus Motets Of The Old Masters Harpsichord-Six French Suites Vol. 1 Three Concerti Sonata Op. 11, No. 4 for Viola & Piar Sonata Op. 25, No. 1 for Viola, Unaccompanied Eliott Rosoff: Violin; Andrew Lolya: Flu Sally Babstansky; Cello; Roy Eaton: Piano Sonata Concerta For Violin & Guitar Marga Bami, Guitar/Walter Klasinc, Vi Six English Suites Vol. 2	PAS 71033 PAS 71041 PAS 71042 DES 18038 SHL 32058 MCM/MCS 9047 MCM/MCS 9048 MCM/MCS 9054 MCM/MCS 9054 MCM/MCS 9075 mCM/MCS 9075 ite; MCM/MCS 9076	You're A Good Man Charlie Brown Gone With The Wind Dr. Zhivago "2001" A Space Odysse Ryan's Daughter Osmond Brothers Burning Bridges Somethin' Else Again Richard P. Havens Mixed Bag Eric Burdon Declares "War" Eric Burdon Declares "War" Eric Burdon 24 of Hank Williams Greatest Hits Hank Williams Greatest Hits Very Best Of Hank Williams Best Of The Animals	MGM Original Cast Soundtrack Original Soundtrack ySoundtrack Soundtrack Mike Curb Congregation Richie Havens 1982 Richie Havens Black Man's Burdon	SIE 9 SIE 10 SIE 6 SIE 13 SIE 27 SE 4724 SE 4761 SE 4699 SE 4700/2 SE 4698 SE 4663 SE 4710/2 SE 4755/2 SE 3918 SE 4168 SE 4324
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insight&sound











NEW YORK—FORMAN'S FILMIC BREAKTHROUGH INTO CASSAVETES' NAKED WORLD: 'TAKING OFF'

Every so often, and I must admit that it's not often enough, a film is created in which each element, from the direction on down through the lighting, is so perfect; so very right for the project, that they fit together with the exemplary precision of an unusually fine Chinese box puzzle. The whole transcends film to become pure cinema. Milos Forman's "Taking Off" is pure cinema. That it is his third film ("The Fireman's Ball" and the highly rated "Loves Of A Blond" came first) and his first in the English language, makes the feat all the more incredible. But there it is, right in front of your eyes.

Few films in recent memory can compare with "Taking Off." Sergio Leone's "Once Upon A Time In The West," John Cassavetes' "Faces," quite possibly John Boorman's "Point Blank" (in which Lee Marvin carves out the finest persona and performance of his career), and with somewhat more reservation, Peter Yates' "Bullitt." One of the best, if not the best, American releases last year, "Five Easy Pieces," doesn't make the high level because of some directorial lapses and poor editing, although the script and acting are superb. The current "The Conformist," that's attracting so much praise, is immediately magnetic because of Bertolucci's flashy direction that relies heavily on his excellent color composition. Yet, ultimately, behind the slick facade of stilled images and literary symbolism, lies the sterile vacuum of actors going through their prepared paces. No one has character or personality; no one is human.

Forman comes from a school of directors that builds storylines on people's expressions and emotions when they interact. By necessity, improvisational scenes usually become a part of the film. In 1961 John Cassavetes wrote and directed "Shadows." A year later came "Too Late Blues," a film in which, among other things, Stella Stevens created a superior bit of acting. It wasn't until six years later that "Faces" was shown, first at the New York Film Festival, and then on general release. It received universal acclaim and deservedly so. Constructed around a sequence of loosely written, basically improv scenes, the film cut through so many plastic barriers so fast that, all at once, breathtakingly we were suddenly confronted with true emotions stripped and laid bare on the faces of the actors. Borrowing techniques from the theatrical director, Cassavetes began pure improv sessions with his actors and then let his camera (and with it, us) become the interested observer as the people took the scenes to fascinating emotional depths. An interesting aspect of "Faces" is that Lynn Carlin, one of the stars of the film, had never acted before. She'd been a secretary when Cassevetes chanced by and had seen her face. If he hadn't told that story, no one would have known that she wasn't a seasoned actress. Her performance in "Faces" would be a high point in any actress' career, and it was Lynn Carlin's first.

(cont'd on page 35)

HOLLYWOOD-BABYLON REVISITED

The first time we saw Paris her heart was middle aged but gay. We had arrived with Co. B of the 46th Battalion of the 5th Armored division, a few hours after French forces had "liberated" the city in August, '44. There is at least one astigmatic historian who insists that we were a crew member of the first American tank to enter Paris. Untrue. Hemingway and his new beard was at least 100 yards ahead.

We did not see much of the town during that first ventre a terre tour around the Concorde and up the Champs (by nightfall we were to encounter an obstinate German division at Luxembourg). Principally because of Janice Bonjour, uncovered in Versailles. Janice had joined our crew for the historic parade. We've romanticized her over the years. With each succeeding one she becomes more dark, driven and shining. An exquisite little ferris wheel. Hardly a member of the resistance. But certainly related to the bon soirs. For an hour or two or three World War II was second page news.

A month after, we were back. With five hundred francs and a twelve hour pass. It was Sunday, September. We phoned Janice. She was away—in the country. Parbleu! What next? We decided to look up **Django Reinhardt**. Django is in Nice, one fellow said. Another—"he's a prisoner of war, in Germany." And a femme fatale whispered, "the F.F.I. killed him yesterday—collaborationist, you know." We dialed the French Celebrity Service. He was living at numero six, Avenue Frochet.

There were just two rooms in Django's apartment. Upstairs. Downstairs. Below—a music room-kitchen-dining area-victory garden. Above—3 beds and Django. We talked for hours. He was fed up with Paris, he said. He wanted to travel to N.Y. or Hollywood after the war. He was amused when we told him that N.Y. newspapers had carried the story that he was dead. We asked if he had played for the Germans when they occupied the city. He said he had not played at all. He was anxious to hear about the name musicians in the states. He adored Ellington and Goodman. (A few years later Reinhardt did arrive here, played a concert tour with Ellington which was only moderately successful).

We were invited to attend a rehearsal at the Olympia, a free French show for Allied troops, presented by Special Services, USO and ENSA. The program included Reinhardt's Quintet (sans Grappelly), Gertrude Lawrence, Paul Berney, Willie Shore, Jack Hylton and Fred Astaire—and the French Can Can Girls. Will Roland, who we had met in N.Y. a year or two before, was heading the USO Camp Shows in Europe and he introduced us to Fred Astaire. Astaire, obviously a Reinhardt fan, said to him, "I have many of your recordings at my home." "And when are you planning to return them," Reinhardt smiled. A few hours later we met Charles Delaunay, another jazz giant, the man who, in 1936, started compiling a definitive directory of recorded jazz ("Hot Discography"), still the bible for jazzophiles. It was Delaunay who coined the word "discography" (though he

(cont'd on page 35)

'TAKING OFF': Lynn Carlin, Buck Henry at right Linnea Heacock; Lynn at S.P.F.C. meeting Lynn, Audra Lindley in film's penultimate scene Charles Strouse; Larry McNeely

cashbox/album reviews

4 WAY STREET—Crosby, Stills, Nash & Young —Atlantic—SD 2-902 Long awaited package from Atlantic's super-group turns out to be a live two record set recorded during band's last American tour. Many of the tracks are extended versions of previously recorded material, and as a result of their extensions, they seem to lose their effectiveness. "Ohio," "Southern Man," "Love The One You're With," "49 Bye Byes," "Teach Your Children," "Carry On," and "Long Time Gone" are all included to make the album a compilation of group's greatest hits. Instant gold is certain!

WHERE I'M COMING FROM-Stevie Wonder-

WHERE I'M COMING FROM—Stevie Wonder— Tamla TS308 Something for everybody here as Stevie ranges easily from lovely love ballads, like "Never Dreamed You'd Leave In Summer," to novelty bits such as the extra long "I Wanna Talk To You," to songs of social awareness, "Look Around" and "Do Yourself A Favor." A pure gem and a natural single candidate is "Think Of Me As Your Soldier," one of the prettiest things Stevie has ever done. Pack-age features a detachable cover which can be converted into a mobile. converted into a mobile.

THE MUSIC LOVERS-Ferrante & Teicher-

THE MUSIC LOVERS—Ferrante & Teicher— United Artists 6792 The twenty dancing fingers of Ferrante & Teicher let fly on a trip into the classics. Duo selects from the work of Tchaikovsky, Rach-maninoff, Greig and Beethoven to come up with an enthralling set. "Theme From Love Story" and the main title from "The Music Lovers" are also heard. F&T play with their customary skill and their orchestra comple-ments them in every way. Should delight the pair's loyal corps of fans.

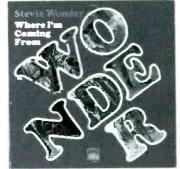
CITY OF GOLD—Thos. Rapp/Pearls Before Swine—Reprise RS6442 One of the legendary groups and probably the most enigmatic, Pearls Before Swine sur-faces again. Driving force of the aggregation, Tom Rapp, has come up with seven more songs reflecting his unique vision of this world and the other worlds. Also present is Leonard Cohen's "Nancy," Brel's "Seasons in The Sun" and Judy Collins remembrance "My Father," all shining like new coins in the hands of Rapp and associates. Slightly more of a country sound on this recording but that doesn't necessarily mean the Swine are headed in that direction. Where Rapp is concerned we have long since come to expect the unex-pected. And, as expected, "City Of Gold" is a brilliant achievement. a brilliant achievement.



THE FLOATING OPERA—Embryo SD 730 This is a quintet from Michigan and they are not fooling around. Their first LP is a collection of inventive works done up with extraordinary intensity. Working off a double keyboard set-up they achieve a unique sound, whether they're slipping into country for "Buck-wheat Gal" or approaching gospel as in "Age Of Onan." Album should be played loud and probably will be by those who appreciate ex-citing music. The record was produced by Herbie Mann. citing music. Herbie Mann.



Pop Picks



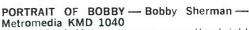












Teen throb Sherman serves up another bright and cheery disk featuring his current hit single "Cried Like A Baby" and eleven others. The Lightfoot song "Wherefore And Why" and Rod McKuen's "Love's Been Good To Me" Rod McKuen's "Love's Been Good To Me" get the patented Sherman treatment, as does "I'm In A Tree," a lovely number from the Broadway derailed show "Prettybelle." "The Drum," a swinger which kicks off side two, sounds like single material. LP should be a large item.

CHEAPO-CHEAPO PRODUCTIONS PRESENTS REAL LIVE JOHN SEBASTIAN—Reprise 2036 It has been a good year for John Sebastian. His solo career has soared and his in-person appearances have drawn capacity crowds. This is a live album, recorded during four concerts in California. It's a delight. Sebastian has always been a good stage performer, since he makes a sincere effort to touch his audience. This disk has some of the old Spoonful songs, such as "Younger Generation" and "Darlin" Be Home Soon," that are requested wherever this latterday minstrel goes to play. But there this latterday minstrel goes to play. But there are surprises too— "In The Still Of The Night" and "Blue Suede Shoes." things that just happened and that Sebastian carried right on through. This should be a substantial charter.

SONGS OF LOVE AND HATE—Leonard Cohen-Columbia—C 30103 It's been a long time since Leonard Cohen released an album. His newest proves that it's been time well spent indeed. Eight songs en-compass this volume of Cohen's works and some rank among the finest he's ever written. "Avalanche" is a brilliant opening to the set. "Dress Rehearsal R~g" (previously recorded by Judy Collins) is given a rather sinister over-cast by Cohen's unusual voice. "Sing Another Song, Boys" and the episodic "Joan Of Arc" on side two stand out. Throughout, the in-strumentation is subdued and exemplary. Paul Buckmaster, recently come into prominence strumentation is subdued and exemplary. Paul Buckmaster, recently come into prominence for his work with Elton John, has unobtrusively added strings and horns here and there in breathtaking fashion. And Cohen has never sounded better.

MORE LOVE THEMES—Francis Lai—Kapp KS 3646

3646 This is a re-issue but coming on the heels of Lai's current charter, "Love Story," it packs a decisive punch. To no one's great surprise the accent is on the subject of Love. Release features several of his movie themes, among them "Mon Amour, Mon Amour," "Live For Life," "Cambridge" and "A Man And A Wom-an." Other love-lies which are explored: "This Guy's In Love With You," "I Wish You Love"-and "Lover Man."

Pop Best Bets 🚥

Car of Gala





NO, NO NANETTE—Crazy Hair & His Player Roll Piano Gang—De&El 1925 This is a happy festival of tunes from the 1925 musical now packing 'em in on Broad-way in its revival form. The sound recreates the flavor of the pianola, and there are "Family Sing Along" sheets of the lyrics plus 1925 reviews of the show. The group, by the way, utilizes a 1925 Woody truck in its personal appearances. This is "nostalgia" with both aural and visual impact. Label is handled by Gemini Co., 502 Atlantic Ave., East Rockaway, New York. New York.

ELECTRIC TOMMY—Viva V36025 Songs from the Who's rock opera are done up in electronic style, as arranged and pro-duced by Joe Renzetti and Tony Luisi. Getting the fresh treatment are the "Overture," "Pin Ball Wizard," "Welcome," "Tommy, Can You Hear Me" and half a dozen others. The music lends itself well to electronics so the set works. Enormous popularity of the original Who record and the novelty of hearing the material in electronic version could be factors in makin electronic version could be factors in mak-ing this deck score.

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The Road To Muscle Shoals Is Paved With Fame

Like Bettye Swann's I'm Just Living A Lie.

Bettye's new hit single is produced by Rick Hall (who produced Clarence Carter's <u>Patches</u> and the Osmonds' <u>One Bad Apple</u>) and Phil Wright.

<u>I'm Just Living A Lie</u> was written by George Jackson (who penned three of the tunes in the top-charted Osmonds album) and Mickey Buckins. It's Fame single #1479.

Bettye recorded <u>I'm Just Living</u> <u>A Lie</u> at Fame Recording Studios, where the original Muscle Shoals sound can still be found at 603 East Avalon Ave.

Call Rick Hall at (205) 381-0801. Let him pave your way to Fame.







RECORDING DEBUT — Billy Mitchel a Greenwich Village musician has signed a long-term recording contract with Mercury Records. His first album, "Might Be Hope" is being rush released according to Charlie Fach, company v.p. Shown (1 to r) are Brooks Arthur, Steve Duboff lp's co-producers, Mitchel, Fach Fach

Welk 'Nanette' LP To Get TV, Store Extra Effort Push

LAUA LHUIL FUSH NEW YORK — The "natural team-ing" of Lawrence Welk's sound and material from "No, No, Nanette" has given Ranwood Records a new seed for sales planting. His album of the Broadway hit's score has just gone into release be-coming the center of a drive to in-clude extensive tv and in-store sup-port in the coming weeks. Welk has prepared a full half-hour

port in the coming weeks. Welk has prepared a full half-hour presentation in one upcoming net-work show and will be using songs from the LP in some half-dozen addi-tional performances before the weekly program goes on a syndicated basis later this year. The television power in promoting his product, ac-cording to Sy Spiegelman, Ranwood vp, became apparent to Welk in turn-ing the "Candida" album into one of Welk's biggest items in recent years.

McKeun Scores Disney Film

HOLLYWOOD - Rod McKuen, HOLLY WOOD — Rod McKuen, academy award nominee for best song score for the animated feature, "A Boy Named Charlie Brown," has switched to Disney to do a non-animated feature and his first west-ern, the Bill Walsh production of "Scandalous John," starring Brian Keith Keith

Meth. McKuen will not only compose the score and the songs for the film, but will also sing the title song and at least two others in the film. The film is scheduled for release in July.



Wolff Scholarship Set Through NARM

Set Inrougn NARM NEW YORK — United Artists Records has established the Francis Wolff Memorial Scholarship, a four year scholarship of \$1,000.00 a year to be awarded to a talented, aspiring black talent through the National Association of Record Merchan-disers (NARM). The scholarship will be set up as a tribute to the late Francis Wolff, co-founder and admin-istrator of the Blue Note label for his many contributions to the industry. He died last month.

Nat'l Musitime **Creating Group** For Gen. Foods

For Gen. Foods NEW YORK — National Musitime General Foods Corp. to select and create a new, young contemporary music performing group to be called The Sugar Bears. National Musitime will record The Sugar Bears on a full album and from this album five selections will be picked by the company and General Foods to be used as a premium as on-package records on Sugar Crisp cereal. General Foods will use be-tween eight and ten million of on-package recording rights are to be retained by Musitime with a con-tract to be signed with a major label company. Also, Musitime retains management, music publishing and merchandising rights to "The Sugar Bears" performing group. The Sugar Bears will be a fully self-contained group performing con-temporary music in the vein of the Partridge Family, Bubblegum, Buga-loos, Archies, etc., and will be geared for children in the 5 to 13 age group. All music will be original and espe-cially written for the group.

cially written for the group.



CHAPPELL STORY — Writers Alan Bernstein and Vic Millrose (center) stand behind their new poster along with Al Altman (r) head of Chap-pell's professional activities and Tommy Mottola(l) of the pubbery's professional dept. The poster, which reads, "A Bernstein-Millrose song means never having to say you're sorry," is being distributed to A&R men and radio stations across the country. country.

www.americanradiohistory.c

cashbox/album reviews

Pop Best Bets 🕳

EMERSON'S OLD TIMEY CUSTARD-SUCKIN'

EMERSON'S OLD TIMEY CUSTARD-SUCKIN' BAND—ESP-2006 What's in a name, right? You'd think this group would be a funky country band, wouldn't you? Well, that's exactly what they are, and then some. But unlike some other bands we could name, these guys have an authentic sound and a real feel for what they are play-ing. Nice work on the lesse Winchester nice sound and a real feel for what they are play-ing. Nice work on the Jesse Winchester piece "The Brand New Tennessee Waltz" and "You Don't Miss Your Water." All too short but super fine is "Daybreak Blues," an instrumen-tal spotlighting Arnold Sell on his five string banjo. Whole deck is a treat.



is the work of avant garde composer Gil Melle. It is totally electronic and very definitely future istic. Using the percussorron III, an instru-ment which he designed, Melle creates a world of rhythms and counter rhythms that is spellof rhythms and counter rhythms that is spel-binding. Not exactly a conventional film score but one which is continually exicting and representative of the best in current experi-mentation. Believe it or not, disk is hexagonal in shape, but then so is the Andromeda crystal.



ANDRE WATTS PLAYS LISZT-Columbia M 30483

Brilliant pianist Andre Watts was intro-Brilliant pianist Andre Watts was intro-duced to the American public in Feb. 1963 (when he was not yet 17) by Leonard Bernstein via his N.Y. Philharmonic Young People's Con-cert video series. Since then Watts has gone on to become one of the best pianists in the field. Here one side of the ln is devoted to field. Here one side of the lp is devoted to Franz Liszt's "Sonata in B Minor" while the other side contains the "Six Paganini Etudes." The performances, without exception, are stellar.



TCHAIKOVSKY: SYMPHONY NO. 1 IN G MINOR —Tilson Thomas/Boston Symphony Orchestra —Deutsche Grammophon 2530 078 "For when Michael Tilson Thomas took over that evening from William Steinberg, Musical Director of the Boston Symphony," read the liner notes, "thoughts returned inevitably to the concert 25 years earlier when the young Leon-ard Bernstein substituted for Bruno Walter." Tilson Thomas and the Boston Symphony Or-chestra are 'en rapport' and that relationship can't be beaten. A fascinating version, then, of Tchaikovsky's "Winter Dreams" Symphony. One well worth listening. Tchaikovsky's "Winter One well worth listening.

Jazz Picks

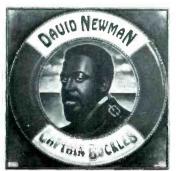
WHAT'S NEW?—The World's Greatest Jazz-band of Yank Lawson and Bob Haggart—At-lantic SD 1582

lantic SD 1582 Is this group of nine musicians, led by Yank Lawson and Bob Haggart, really the world's greatest jazzband? Listen for yourself. They certainly present a strong case as they rip into some fine vintage pieces ("Dogtown Blues," "Doodle Doo Doo" and "The Eel") as well as more recent material such as "Walk Him Up The Stairs" from the show "Purlie." For pure joy there's Lawson and Haggart duel-ing on "Smile." Billy Butterfield, Bud Free-man and Gus Johnson, Jr. are three of the standout musicians but the whole band is superb. Set should garner more than just jazz action. superb. Se jazz action.

CAPTAIN BUCKLES-David Newman-Cotillion SD 18002

an appealing jazz entry featuring Here's David Newman on sax and such stalwarts as Blue Mitchell on trumpet and Eric Gale on Blue Mitchell on trumpet and Eric Gale on guitar. About half the material is original Newman compositions, with the remainder con-sisting of "Something," the Rodgers & Hart opus "I Didn't Know What Time It Was" and a capricious little piece called "Blue Caper," on which Newman turns in a particularly fine flute solo. Top drawer jazz, all the way.





WEDR-FM/MIAMI

AFFINITY—Paramount IF I COULD ONLY REMEMBER MY NAME— DAVID CROSBY—Atlantic LIVE—JOHNNY WINTER AND—Columbia LIZARD—KING CRIMSON—Atlantic ONE WAY ... OR ANOTHER—CACTUS—Atco RITA COOLDGE—A&M STAPLE SWINGERS—Stax THE GREASE BAND—Shelter WAR—United Artists

WGLD-FM/CHICAGO

AFFINITY—Paramount BAD RICE—ROPISE HARD AND HEAVY—SAM SAMUDIO—Atlantic LATER THAT SAME YEAR— MATTHEW'S SOUTHERN COMFORT—Decca LOVE IT TO DEATH—ALICE COOPER—Straight SISTER KATE—KATE TAYLOR—Cotillion THE LIVING LEGEND—BABY HUEY—Curtom WAR—United Artists WHOLE LOTTA LOVE—C.C.S.—Rak

KSHE-FM/ST, LOUIS

AFFINITY—Paramount Divest Moose Description LITTLE JOHN—Epic LIVE—JOHNNY WINTER AND—Columbia LOVE IT TO DEATH—ALICE COOPER—Straight MANNA—BREAD—Elektra MOTEL SHOT—DELANEY & BONNIE & FRIENDS—Atco RITA COOLIDGE—A&M SISTER KATE—tKATE TAYLOR—Cotillion THINGS WE LIKE—JACK BRUCE—Atco

WRIE EM/DETROIT

AFFINITY—Paramount CONTRETENENT (IP CUT)—JAMES GANG—ABC FEELIN' ALRIGHT (IP cut)—LITTLE JOHN—Epic FRIENDS (soundtrack)—ELTON JOHN—Paramount JOY OF COOKING—Capitol KABUKI ROAD (IP ct)—HERBIE MANN—Embryo LATER THAT SAME YEAR— MATTHEW'S SOUTHERN COMFORT—Decca LOVE IT TO DEATH—ALICE COOPER—Straight ONE WAY... OR ANOTHER—CACTUS—Atco TONGUE IN CHEEK (single)—SUGARLOAF—Liberty

WRIE_EM/DETROIT

AFFINITY—Paramount A MESSAGE TO THE FEUPLE—BUDDY MILES—Mercury BRIAN AUGER'S OBLIVION EXPRESS—RCA FRIENDS (soundtrack)—ELTON JOHN—Paramount LIVE CATFISH—Epic LOVE IT TO DEATH—ALICE COOPER—Straight PRESENT COMPANY—JANIS IAN—Capitol RITA COOLIDGE—A&M STRANGE LOCOMOTION—SIREN—Elektra WOODSTOCK TWO—VARIOUS ARTISTS—Cotillion

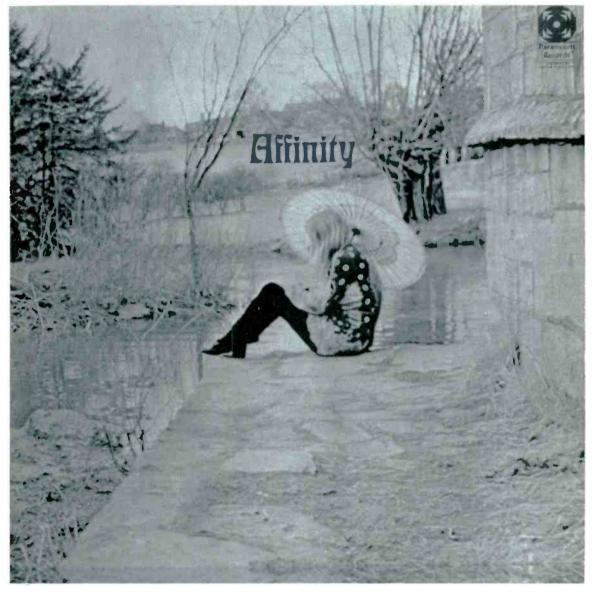
WRIE EM/DETROIT

AFFINITY-Paramount

AFFINITY—Paramount CAT OF LOVE—JAM THENDRIX—Reprise EIGHTEEN (single)—ALICE COOPER—Warner Bros. ENDLESS BOOGIE—JOHN LEE HOOKER—ABC IDLEWILD SOUTH—ALLMAN BROS. BAND—Atco IF I COULD ONLY REMEMBER MY NAME— DAVID CROSBY—Atlantic

DAVID CROSBY—Atlantic LIVE—JOHNNY WINTER AND—Columbia SEARCH AND WEARNESS—RASCALS—Atlantic THE GHETTO (Ip cut)—MARK-ALMOND—Blue Thumb THE POINT—NILSSON—RCA

LINDA HOYLE'S **AFFINITY**



A new group...A first album...an immediate reaction to great music.

Linda Hoyle's **Affinity** is an English band whose approach to Jazz and Rock sets them apart from the herd. Linda Hoyle's lead singing sets her apart too.

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Paramount keeps on truckin'



Stravinsky Dies: Music Leader Of Century Was 88

NEW YORK--Igor Stravinsky, con-sidered this century's most important composer, died Wednesday, April 7 of heart failure. Stravinsky was 88, liv-ing, as it turned out, one year for every note on the keyboard of his beloved piano. Pierre Boulez, who be-comes musical director of the New York Philharmonic next season hails the composer's works as bringing about "the real departure from Ro-manticism." manticism.

manticism." Stravinsky is best known for his spectacularly pioneering "Firebird Suite," which he premiered as score for the Russian folk tale turned ballet, at the age of 26; "Petrushka," (1911), a ballet about puppets come to life which at times utilises music played in two keys at once; and "The Rites Of Spring" ("Le Sacre du Printemps") which, in 1913, caused a near riot at its premier at the Theatre des Champs-Elysees. Yet less than a year later, when Pierre Monteux presented later, when Pierre Monteux presented the work in a pure concert version in Paris, "The Rites of Spring" was

the work in a pure concert version in Paris, "The Rites of Spring" was hailed as a masterpiece. World War I saw changes in Strav-insky. Not only did he permanently leave Russia (not to return until his 1962 tour) but his compositions lost some of the elaborate flamboyance of his earlier works. "Histoire du Soldat" (1918) and "Les Noces" (1923) are two examples of the more sparing style that the composer had developed. During Stravinsky's middle years.

During Stravinsky's middle years, he turned more and more towards he turned more and more towards purely instrumental compositions such as "Symphony in C" (1940) and "Symphony in Three Movements" (1940). According to Harold C. Schonberg the noted music critic, "The great figures-Bartok, Prokofiev, Cop-land, everybody-all were hypnotized by Stravinsky's ideas. Only the Viennese atonalists headed by Arnold Schoenberg held aloof." Stravinsky's later period was built

largely around 12 tone or 'serial' compositions. Apparently Robert Craft, hired by the composer in 1947 as an assistant, had much to do with Stravinsky's conversion to the 'serial' school. In any case some of the better known works from this period are "Agon" (1957) a ballet, "Movements" (1960) for piano and orchestra, and "Abraham and Isaac" (1964) termed a 'sacred ballad.'

On the event of his 80th birthday, the composer began a hugely successful International tour. He had begun conducting and performing his works in public during the 1920's. Recent recorded revivals of his compositions include a five record set on Columbia conducted by Stravinsky himself, released about a year ago, along with a number of newer single album recordings on that label. London's phase 4 line has just marketed his "Petrush-ka" as performed by Eric Leinsdorf & the New Philharmonia Orchestra.

Igor Stravinsky's funeral was held in New York City on April 9th. A Russian Orthodox service was presided over by Rev. Alex Schmenin. The composer's body, according to his wishes, will be buried in Venice, in the Russian corner of the cemetery of San Michele.

Jaffe Exits Capitol

NEW YORK—Barry Jaffe has re-signed as east coast manager of artists relations at Capitol Records, a position he has held for the past six months. Prior to that he was a salesman for two years at Capitol and sales manager at Gemini Record Corporation, a major New York one-

stop, for three years. Jaffe will be on vacation until April 17, after which he can be reached at (212) 884-8840 or 822-9608.



"YES, YES"—Shown are the professional staff of Warner Bros., Music West Coast office (1 to r) Craig Aristei, Artie Wayne, and Tony Byrne as they kicked off their saturation campaign on Tony Award winner "No No Nanette." The trio covered Hollywood with records, folios, and posters. Results so far include entire score recordings by Lawrence Welk, Arthur Fiedler and the Boston Pops, the Living Strings, and LeRoy Holmes.

Baratta Assists Col's Jack Gold

HOLLYWOOD—Paul Baratta has been named assistant to Jack Gold, yp of A&R at Columbia Records. Baratta has worked as a concert pro-moter at Winterland in the Bay Area and from 1067 to hast bulk was for and from 1967 to last July was gen-eral manager of the Fillmore Audi-torium. He also produced and directed theatre groups in Puerto Rico and New York, in addition to some acting.

Kilmartin To

Fantasy Promo BERKELEY—Mike Kilmartin has joined the promo staff of Fantasy Records in Berkeley, reports Max Cooperstein, director of promotion for the label. Kilmartin comes to Fantasy from Melody Sales in San Francisco. Prior to that he handled regional and FM promo for Elektra in Los Angeles, and worked for Transcontinental Dist. Corp. and Action Dist. in Denver.

Mark Hodes To **Polydor Promo**

NEW YORK—In a move to expand and broaden Polydor's promo depart-ment, Mark Hodes has been appointed eastern free-form promotion ager. The announcement was manmade by the Company's President, Jerry Schoenbaum.

Hodes will report to Charlie Johnson, national director of promo and will be responsible to him for obtaining maximum airplay for Polydor's underground, album and singles releases. He will act as a liaison between the company and the key and secondary underground, and college radio stations. He will work with the trade papers, the college radio re-port and Walrus to keep them and Polydor aware of the play and sales of new product. He will also be coordinating artist visits to radio sta-tions in the Eastern region.

Col/Monument Deal

(Cont'd from p. 7)

(Cont'd from p. 7) As Foster discovered and devel-oped new talent and as the number of hits increased, new labels were added—Sound Stage 7 for soul artists, including Joe Simon, Ivory Joe Hunter and Ella Washington, Rising Songs for songwriters Bobby Russell and Buzz Cason, Magic Carpet for underground artists, such as singer/ songwriter Chris Gantry. Boots Randolph, whose appeal spans the pop, jazz, country, R&B and easy-listening markets, has sold between half a million to a million copies of almost every LP he's re-corded for Monument. He has a large international audience in the 88 coun-

international audience in the 88 coun-tries around the world where Monument releases records under its own

Acknowledged as one of the best judges of new talent in the record business, Foster said he will become even more involved in that area now that Columbia is handling Monument's distribution.

Foster Comments

Foster Comments "Columbia Records has the best overall record operation in the busi-ness, as well as the best corporate taste. Everything they do is charac-terized by a feeling of exceptional quality. We have always regarded taste and quality as the two essen-tials in everything we do. This simi-larity in concept will be a key factor in our functioning together. It is with regret that Monument leaves the area In our functioning together. It is with regret that Monument leaves the area of independent distribution, and we are grateful for all the support we've received from our distributors during the past nine years, but Monument must keep abreast of the changes within the record industry today," Foster noted. Foster noted.

"Our association with Columbia will permit a greater creative expan-sion for Monument. Kris Kristofferson represents a whole new generation of Nashville singers and composers who Nashville singers and composers who will become increasingly important in the 70's," said Foster. "But we won't restrict our talent search to Nashville alone. Monument has al-ways been an international label and we will remain alert for new artists wherever they may be."

Crowther Farrell's Man In Charge Of Film, Theatre, TV

NEW YORK—Frank Crowther has been named director of film, theatre and TV production at the Wes Farrell

and TV production at the Wes Farrell Organization. A former member (1965-1969) of the White House staff, Crowther was involved in the creation of the National Foundation on the Arts and the Humanities. Prior to joining the Wes Farrell Organization, Crowther was vice president of Sienna Productions and associate producer of the NBC net-work TV special "Super Plastic Elas-tic Goggles," starring Tammy Grimes, James Earl Jones, Judy Carne, James Coco, Tom Poston, Julie Newmar, Jerry Butler, Oliver and Dayton Jerry Butler, Oliver and Dayton Allen.

He was special assistant to Roger L. Stevens (Chairman of the National Council on the Arts and National Endowment for the Arts and Chairman, Board of Trustees, John F. Kennedy Center for the Performing Arts). Crowther wrote speeches and articles and was involved in the formation of many cultural agencies. A member of the Democratic National Commit-tee in 1964-65 and Special Assistant to the Governor of the U.S. Virgin Islands in 1962-3, Crowther has written, directed and produced many film and television shows.

Commented Farrell: "While our activities in the production and publishing of hit records progresses at an accelerated pace, we are also moving into television, movies and the theatre with a ment." greater degree of involve-

MARCH RETURN—Myrna March has returned to recording via her debut release on the Agape label, "Touch And Understand Love." It's written by the Bee Gees and produced by Starday-King president Hal Neely. Myrna has been affiliated as an artist with Liberty, Roulette, and Kapp, and is partner with Bert Keyes in Make Music Productions, where she writes songs for other artists. Shown (l to r) are Neely, Myrna, Boots Randolph.

This Is Important

First, it is not customary for us to run simple plain-type ads, but due to the urgency of this message we have no choice.

- Last week, immediately following the Calley conviction verdict, a group of concerned citizens wrote "Indictment of a Nation." In it they expressed their opinion that the United States of America shares in the shame.
- Westpark Records released "Indictment of a Nation" by Bill Bailey, April 7, 1971. The response was immediate and phenomenal. Heavy airplay, major markets. Sales action approaches the unbelievable.
- Westpark Records #6980, "Indictment of a Nation" is the most timely and current record. It is the record most in touch with the current national mood.
- If you have not yet received shipment, you may expect it immediately as our presses are running 24 hours to meet the demand.

"Indictment Of A Nation" by BILL BAILEY

Produced by Eddie Kilroy Westpark Record #6980 Soundville Music (BMI)

Distributors/Rack Jobbers/One Stops & Dealers

CONTACT:

Fred Mirick or Eddie Kilroy for shipment on record. (713) 781-6300

A Division of Jimmy Duncan Production Inc.

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FRAZIER'S KNOCKOUT—Recently on a trip to N.Y. Heavyweight Champ Joe Frazier stopped by the offices of De-Lite-Map City Records to celebrate his new release "My Way" on his Knockout label, distributed by De-Lite. Shown (l to r) Bob Yorey producer, Frank Mell, president of De-Lite-Map City, Frazier, Greta Hunter, nat'l promotion, Dan Smythe business manager.

Coombs To Tangerine As National Rep

HOLLYWOOD - Harry J. Coombs has joined Tangerine Record Corporation as national field representa-tive, effective April 12. He was most recently with Capitol Records as that company's east coast regional r&b promotional manager.

Diskery's head Ron Granger commented to Cash Box on the selection of Coombs, who will headquarter in Washington, D.C., as his choice for the major post with TRC.

"Things are really happening here at Tangerine. We have three hot singles-Ray Charles' 'Don't Change on Me,' The Raeletts' 'Bad Water,' and The Ray Charles Orchestra's 'Booty Butt' cut.

"Upcoming is Tangerine's biggest radio and merchandising campaign in its history to launch Ray Charles' 'Volcanic Action of My Soul' LP, which will be released by the end of this month.

Prior to his post with Capitol Records, Coombs held the same job title for Columbia Records. In Chicago he set up Ramsel Recording for Ramsey Lewis, involving himself in the talent area.



Harry Combs



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Sisters Love Member Undergoes Surgery

HOLLYWOOD — Miss Vermettya Royster, of A&M Records' R&B group The Sisters Love, recently underwent major surgery in Los Angeles. The operation put her out of action with The Sisters for several weeks.

Weeks. Miss Royster, who is currently re-cuperating at the Beverly Hills Doctors Hospital, Room 313, is fea-tured singer on A&M's soon-to-be-released pop symphony, "Wings," written by Michel Colombier and produced by Herb Alpert.

With the Sisters, Vermettya is one of the lead vocalists. The group has or the lead vocalists. The group has released a string of successful singles on A&M dating back to 1969, in-cluding "Rise," "Ha, Ha, Ha," "For-get It, I've Got It" and "The Bigger You Love," produced by Herb Alpert.

Tony Williams Cuts Third Polydor LP

NEW YORK — Tony Williams has cut a new album, his third for Poly-dor. Entitled "Ego," this is the disk debut of his all-new "Lifetime" group with Tony presiding over two addi-tional drummers. For his new album, composer, lyricist. arranger, singer and musician Tony Williams has placed the em-phasis on percussion. In addition to Tony himself, percussionists Don Ahas and Warren Smith are joined by guitarist. Ted Dunhar organist Khalid Ahas and Warren Smith are joined by guitarist Ted Dunbar, organist Khalid Yasin (Larry Young) and Ron Carter playing both bass and cello, to com-plete the present compliment. The album was recorded in New York as produced by Inch Lowis and Tony produced by Jack Lewis and Tony Williams, and is slated for release early this month.

Tony's previous Polydor albums are "Emergency," (Volumes One and Two), and "Turn It Over." He is curpreparing a cross-country tour rently with his new players.

United Artist Releasing LP By Shirley Bassey

NEW YORK - United Artists Records is releasing "Something Else," a new LP by Shirley Bassey. Included on the LP are "Until It's Time For You To Go", the classic by Buffy Saint Marie; Simon and Gar-funkel's "Bridge Over Troubled Water"; and the themes from several film attractions; including the theme from "Love Story" which Miss Bassey recently performed at the Royal Command Performance of the film in London.

Shirley returns to the United States in October to perform at the Empire Room of the Waldorf Astoria New York. She has recently completed taping her own television spe-cial which is scheduled to air later this year.



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Top 60 In **R & B Locations**

	WHAT'S GOING ON Marvin Gaye (Tamla 4201)	1	31	BE MY BABY Cissy Houston (Janus 145)	-
2	JUST MY IMAGINATION Temptations (Gordy 7105)	2	32	LOVE MAKES THE WORLD GO ROUND Odds & Ends (Perception T-1003)	_
	NEVER CAN SAY GOODBYE Jackson 5 (Motown)	9	33	PLAIN AND SIMPLE GIRL Garland Green (Cotillion 44098)	36
ŀ	PROUD MARY Ike & Tina Turner (Liberty 56216)	4	34	ASK ME NO QUESTIONS B. B. King (ABC 11290)	15
5	DO ME RIGHT Detroit Emeralds (Westbound 172)	5	35	DON'T MAKE ME PAY FOR HIS MISTAKES Z. Z. Hill (Hill 222)	
	BABY LET ME KISS YOU King Floyd (Chimneyville 437)	8	36	DON'T LET THE GREEN GRASS FOOL YOU	
	SOUL POWER James Brown (King 6368)	3	37	Wilson Pickett (Atlantic 2781)	13
	WE CAN WORK IT OUT Stevie Wonder (Tamla 54202)	6	38	Marion Black (Avco Embassy 4559)	30
	HEAVY MAKES YOU HAPPY Staple Singers (Stax 0083)	7	39	Intruders (Gamble 4009)	31
	GIVE MORE POWER TO THE PEOPLE Chilites (Brunswick 55450)	29	40	Chairmen Of The Board (Invictus 9086)	32
	I DON'T BLAME YOU AT ALL Smokey Robinson & Miracles	11	41	Solomon Burke (MGM 14221) SHE'S A LADY Tom Jones (Parrot 40058 Dist: London)	43 45
	(Tamla 54205) COULD I FORGET YOU Tyrone Davis (Dakar 623)	12	42	I NEED YOU BABY Jessie James (Zea 50003)	45
and and	BOOTY BUTT Ray Charles Orchestra (ABC 1015)	16	43	WHEN YOU TOOK YOUR LOVE FROM ME	
	BRIDGE OVER TROUBLED WATER Aretha Franklin (Atlantic 2796)	37	44	O. V. Wright (Back Beat 620) LOVE STORY Eddie Holman (ABC 11292)	42 53
	WANT ADS The Honey Cone (Hot Wax 7011)	38	45)	OYE COMO VA Santana (Columbia 45330)	54
	THE BELLS Bobby Powell (Whit 6907)	14	46	MY CONSCIENCE Lovelites (Love-Lites 01)	50
	COOL AID Paul Humphrey (Lizard)	18	47	THAT EVIL CHILD B. B. King (Kent 4542)	52
	IF IT'S REAL WHAT I FEEL Jerry Butler (Mercury 73169)	20	48	BABY SHOW IT Festival (Colossus 136)	51
	DON'T CHANGE ON ME Ray Charles (Tangerine 11291)	22	49	AIN'T GOT NO TIME Impressions (Curtom 1957)	48
10	TIP OF MY TONGUE Brenda & Tabulations (Top & Bottom)	22	50	YOUR LOVE Watts 103rd St. Band (Warner Bros. 7475)	60
	LOVES LINES, ANGLES & RHYMES		51	I'M STILL HERE Notations (Twinight 141)	-
	Fifth Dimension (Bell 965)	23	52	STOP YOUR CRYIN' Chocolate Syrup (Avco Embassy Ave. 4567)	-
	Stylists (Avco Embassy 4555)	21	53	WHO WANTS TO PLAY Oscar Weathers (Top & Bottom 405)	57
	Isley Bros. (T-neck 929)	27	54	BACK ROAD INTO TOWN Willie Hightower (Fame 1477)	58
	Booker T & MG's (Stax 0082) GET YOUR LIE STRAIGHT	24	55	I CAN'T HELP IT Moments (Stang 5020)	41
	Bill Coday (Crajon 48204) GIRLS IN THE CITY	17	56	I PLAY DIRTY Little Milton (Checker 1239)	59
	Esquires (Lamar 1001) I PITY THE FOOL Ann Peebles (Hi 2186)	26	57	HELP ME MAKE IT THROUGH THE NIGHT Percy Sledge (Atlantic 2754)	_
	YOU'RE ALL I NEED TO GET BY		58	I LOVE YOU FOR ALL SEASONS	S 39
	Aretha Franklin (Atlantic 2787) STOP IN THE NAME OF LOVE Margie Joseph (Volt 4056)	10 35	59	SHE'S NOT JUST ANOTHER WOMAN 8th Day (Invictus 9087)	_
	ERASE AWAY YOUR PAIN Whatnauts (Stang 5023)	40	60	MR. & MRS. UNTRUE Candi Stations (Fame 1478)	

Cash Box — April 17, 1971

Florez Seeks New Acts For **Bell Records**

HOLLYWOOD—Bell Records presi-dent Larry Uttal has announced the signing of John Florez to an exclusive contract for special production proj-ects on the west coast.

ects on the west coast. Originally from Phoenix, the 24-year-old Florez spent two years in RCA's L.A. offices, guiding the Friends Of Distinction through their highly successful "Grazin' In The Grass" and "Going In Circles" period. Subsequently, he spent a year in indie production, working with a number of acts, including Five Flights Up, on TA Records (distributed by Bell) which he'll continue to produce under his new contract. Florez' major re-sponsibilities, however, will be in the area of developing new recording art-ists for Bell. Uttal called the pacting of Florez

ists for Bell. Uttal called the pacting of Florez "a significant step in the creative growth of Bell Records in California. The combination of top-flight creative talent like John Florez, with the ad-ministrative and promotion forces al-ready under our head of west coast operations John Rosica, gives us a powerful base from which to build for the future."

VITAL STATISTICS

#47• BRIDGE OVER TROUBLED WATER (3:18) Aretha Franklin-Atlantic 2796 1841 Bway, NYC. PROD: Jerry Wexler-Tom Dowd-Arif Mardin Contraction

c/o Atlantic PUB: Charing Cross BM1 521 5th Ave, NYC. WRITER: Paul Simon FL1P: Brand New Me

#81* Battle Hymn Of Lt. Calley (3:29) Terry Wilson & C. Co.-Plantation 73 3106 Belmont Blvd. Nashville, Tenn. PROD: James M Smith c/o Plantation PUB: Shelby Singleton BMI c/o Plantation Quickit BMI P.O. Box 2001 Muscle Shoals, Ala. WRITERS: Julian Wilson-James M Smith FLIP: Battle Hymn Of Lt. Calley

#85* LONELY FEELIN' (3:37) War-U.A. 50746 6920 Sunset Blvd. L.A. Cal. PROD: Jerry Goldstein c/o Far Out Prod. 7417 Sunset Blvd. L.A. Cal. PUB: Far Out ASCAP (same address) WRITER: War FLIP: Sun Oh Son

#86* SUPERSTAR (4:10) Murray Head-Decca 32603 445 Park Ave, NYC. PROD: Tim Rice-Andrew Lloyd Weber Exec. Prod. Mike Leander PUB: Leeds ASCAP Universal City, Cal. WRITERS: A. L. Weber-T. Rice FLIP: John 1940-1

#87* NEVADA FIGHTER (3:06), Michael Nesmith-RCA 0453 1133 Ave of the Americas, NYC. PROD: Nesmith c/o RCA PUB: Screen Gems/Columbia BMI 711 5th Ave, NYC WRITER: Nesmith FLIP: Here I Am

#89* WE WERE ALWAYS SWEETHEARTS (3:00) Box Scaggs-Columbia 45353 51 W 52 St. NYC. PROD: Glyn Johns c/o Columbia PUB: Blue Street ASCAP 1903 Lyon St. San Fran, Cal. WRITER: Boz Scaggs FLIP: Painted Bells

#93* WHEN YOU DANCE I CAN REALLY LOVE (3:53) Neil Young-Reprise 0992 4000 Warner Blvd. Burbank, Cal. PROD: N. Young-David Briggs-Kendall Pacioas c/o Reprise PUB: Broken Arrow BMI 449 S. Bev Dr. Bev Hills, Cal. Cotillion BMI 1841 Bway, NYC. WRITER: N. Young FLIP: Sugar Mountain

#95* ALBERT FLASHER (2:18) Guess Who-RCA 0458 1133 Ave of the Americas, NYC. PROD: Jack Richardson for Nimbus 9 PUB: Dunbar 1650 Bway, NYC, BMI Cirrus/Expressions 822-294 Portage Ave, Tor. Can. WRITER: Cummings FLIP: Brokep

#96* CAN'T FINE THE TIME (2:45) Rose Colored Glass-Bang 584 1650 Bway, NYC. PROD: Jim Long-Norm Miller-Music People PUB: Intervale/Screen Gems/Col BMI 711 5th Ave, NYC. WRITER: Bruce Arnold FLIP: Mystic Touch

#99* I DON'T KNOW HOW TO LOVE HIM (3:35) Ivonne Elliman-Decca 32785 445 Park Ave, NYC. PROD: Tim Rice-A.L. Weber PUB: Leeds ASCAP Universal City, Cal. WRITERS: T. Rice-A. L. Weber FLIP: Overfure Jesus Christ Superstar

Suit Seeks To Enjoin FCC On Lyrics

(Cont'd from p. 7)

the Constitution, according to the RIAA. RIAA. The Association said the Notice has resulted in arbitrary and uninformed censorship, with "serious adverse effects on the free and creative ex-pression of ideas by composers, authors, musicians, performers and record companies

record companies. "We are confident the Commis-sion did not intend to have the vague standards set forth in the Notice become a rallying cry for arbitrary action by censors and vigilantes. That appears, however, to be the emerging result."

result." The RIAA said it "shares with the Commission the widespread concern in this country over the growing problem of drug abuse . . . we have been contributing our time, creativ-ity and facilities to drug education programs, particularly those of the Federal Government. We expect to

Federal Government. We expect to continue to do so ... "We fear that the effect of the Commission Notice may be precisely the opposite of what the Commission presumably intended. Through mis-understanding, the Notice may drive off the air records that convey anti-drug themes."

Anti-Drug Songs

As examples, the Association cited two strongly anti-drug songs that have been removed from air play by radio stations because of the Notice. The petition quotes Hoyt Axton, author of one of the songs, "Snow-blind Friend," which tells of the dam-bre done to a man by drugs "I wrote blind Friend," which tells of the dam-age done to a man by drugs. "I wrote this song . . . after a good friend of mine became addicted to drugs . . . I felt a need to write this song . . . there is a need for people who might be on the fringes of hard narcotics to hear this song."

hear this song." Citing one station that has harred 500 titles, RIAA said that broad-casters are becoming afraid to play songs that even refer to drugs— "whether the reference is a condem--nation of the use of drugs; or an observation on the widespread use of drugs . . . or a statement encour-aging the use of drugs; or just a passing reference."

passing reference." The Notice presumes that "there is a cause-and-effect relationship of some kind between music and drug abuse," the Association said. "We know of no evidence that this is so, and the Commission cites none. More-over, we know of no responsible offi-cial who makes such an unsupported claim claim.

"In fact, music does not create the kind of society in which we live. Music reflects that culture, as inter-preted by the artists who create the music."

In supporting this view, the RIAA petition cites public statements by two officials—John Ingersoll, Direc-tor of the Bureau of Narcotics and Dangerous Drugs, and the founder of the Haight-Asbury Medical Clinic— who said that records do not cause drug abuse drug abuse.

drug abuse. The Association's petition states that "enforced 'self-censorship' in most cases places a heavier burden on freedom of expression than the more direct forms. Faced with sanctions based on a general appraisal of one's 'responsibility,' there is a natural tendency to 'play it safe'—to resolve all doubts in favor of omitting the item. The Agency (FCC) thereby achieves instantly considerably more censorship than would be possible by censorship than would be possible by

Breedlove Killed

ATLANTA - Bob Breedlove, MGM regional promotion man in the south, died last Sunday when his automobile overturned on a small road near At-lanta. Funeral services were held in Atlanta last Tuesday.

AGAC Pamphlet

NEW YORK-A new brochure spell-NEW YORK—A new brochure spell-ing out the services of the American Guild of Authors & Composers (AGAC) has just been published. AGAC's functions are described in a series of questions-and-answers.

direct action ... Whatever the powers of the Commission may be to regulate the content of programming, it can-not operate in so vague and impre-cise a manner as to leave the licensee unable to discern clearly what, exactly, is prohibited."

exactly, is prohibited." RIAA charged that the "individual broadcaster is relegated to guessing whether a song about drugs tends to promote or glorify their use. Indeed . . . there is great difficulty even in ascertaining whether a particular song is about drugs at all."

Standards, Too?

Standards, Too? The record producers said that, be-cause of confusion over the FCC Notice, even some old popular stand-ards might now be barred from air play because the meaning of words changes, "and some words mean dif-ferent things to different people." For example, RIAA cited such old hits as "Tea for Two," "I've Got You Under My Skin," "I Get a Kick Out of You," and "Amapola" ("My pretty little poppy"). One group of radio stations has even set up a censorship board to review records, the Associa-tion said. The FCC issued its Public Notice

The FCC issued its Public Notice without soliciting the views of inter-ested parties, and "held no hearings at all on the complex issues presented ... despite the fact that the courts have frequently cautioned that careful procedures must be followed to sup-port agency innovation," the Associa-tion stated.

tion stated. "While the RIAA is not an expert on drug abuse." the petition said, "we have been informed by experts that the answers to that problem lie es-sentially in education about the harm-ful effects of drug abuse, in providing constructive alternatives and support for those who feel pressured when exposed to drugs by peer groups, and in cutting off the supply of illegal drugs."

The Association also commented that "a careful study of the role of the broadcasting industry in meeting the drug-abuse problem might point the way to several valuable, and con-stitutional, contributions the Com-mission might make. One approach mission might make. One approach to a constructive contribution would be for the Commission to consult with the experts in the field of drug abuse and then to advise how licensees can do their part..." The RIAA represents manufac-turers of more than 85 percent of the records and prerecorded tapes pro-duced and sold in the United States.

Pacifica View

Pacifica View At a news conference, Edwin Good-man, general manager of WBAI-New York, local outlet of the Pacifica Foundation, said the FCC ruling was "part of a more pervasive pattern of intimidation of the media. He termed it a threat against "free artistic expression." Earlier, he stated that the listener-sponsored station's "only responsibility is to our lis-teners" and that its programming, largely of rock music, would "con-tinue to operate as we have in the past."

Wax ARD PR Man

NEW YORK—Morton D. Wax & Associates, New York based public relations firm, has been named P.R. counsel for the Association of Record Dealers. In addition, the firm serves in this same capacity for the Video-tape Production Association and Wax was recently named to the publicity committee of the Bnai Brith.

Mills Appoints Fricon Pub General Mgr.

PUD General Wgr. HOLLYWOOD—Jackie Mills, Presi-dent of Wednesday's Child Produc-tions, has appointed Terri Fricon to be general manager of the entire Green Apple (BMI) complex to in-clude: Mirabel Music Company (BMI); Zoftie Music Ltd. (BMI); Ohms Music Company (BMI); Jon-gent Music Company (BMI); Me-nagerie Music Company (BMI); and Language of Sound (ASCAP).

Minneapolis: 'Snow Blind' Is Anti-Drug Theme

HOLLYWOOD-The City of Indianapolis, through Mayor Richard Lugar, has adopted Steppenwolf's "Snow Blind Friend" record as the campaign theme for its Mayor's "Drug Abuse Task Force." Tune is a hard core message against the use of cocaine and hard drugs.

hard drugs. In a telegram to John Kay, lead singer of Steppenwolf, and managers Reb Foster Associates, Mayor Lugar said: I appreciate your consent to our use of "Snow Blind Friend" as our campaign theme and royalties there of to raise funds for the Mayor's Drug Abuse Task Force. The message is quite clear and you have "set it to music perfectly." "Snow Blind Friend" has been

"Snow Blind Friend" has been placed on sale at all Ayr-Way stores in Indianapolis for \$1, with all money from the sale of the disk to be used by the drug abuse task force of the Greater Indianapolis Progress Com-mittee. Tune was written by Hoyt Axton, sung by Kay. Proceeds will help toward a "rap line" and "rap house" (half-way house), according to Bob Beekman, administrative as-sistant to Mayor Lugar for public relations. relations.

relations. In a special ceremony, Mayor Lugar was presented with a gold record of "Snow Blind Friend," and helped kick off the campaign by pur-chasing the first record. Gold disc was presented by Barton Kreutzer, exec vice president of RCA, on behalf of RCA's consumer electronics divi-sion, which pressed the record at no charge. Steppenwolf, however, records for ABC/Dunhill Records.

Ayr-Way is handling the marketing and sales of the record as their con-tribution towards the success of the campaign.

Steppenwolf has long been an ad-vocate against use of hard drugs, with such records as "The Pusher."

Singleton One Step Ahead

Singleton One Step Ahead NASHVILLE — Enclosing lyrics with releases will be nothing new for The Shelby Singleton Corporation even though many radio stations are now making such a requirement as a result of recent FCC action. The practice was initiated some five president of the Singleton promo de-partment. Along with other unique methods of providing pertinent infor-mation about the tune and the artist, the lyrics were also included on the promotional flyer mailed with single releases. releases.

Feeling this to be one method of augmenting and hettering quality of product, the concept will now be addi-tionally useful in the event any lyrics might be considered in any way questionable.

Esposito Joins Shayne In Prof. Mgr. Position

NEW YORK-Bob Esposito last week NEW YORK—Bob Esposito last week joined Larry Shayne affiliates in New York as the new professional manager. General manager Herb Reis said that in his post, Esposito will be representing the music of Henry Mancini. Bobbie Gentry, scores from Joseph E. Levine films, Pat Williams, Gordon Jenkins, Livingston & Evans and others. and others.

He will also be responsible for searching out new writers and artists for the Shavne publishing operation as well as musical scores for shows.

as well as musical scores for shows. For the last two years, Esposito has been with Fred Ahlert, represent-ing the Bacharach-David catalog. He was instrumental in recently expand-ing the Ahlert west coast operations that brought about the Carpenters' recording of "Close to You." Earlier, he had been gm of Kama Sutra Music and with Warners' Music.

Music.

He has also remained active in his own writing and producing activities.

cashbox/talenton stage

Santana **Roland Kirk Tower Of Power**

FILLMORE EAST, NYC-Rumors that the mayor will rename April "Fillmore Month" are false. Bill Gra-ham will not be presented with a key to the city. There will be no ticker tape parades down Wall Street, but April is Fillmore Month nonetheless! Elton John. Mountain. John Mayall. Ten Years After. Procol Harum. Grateful Dead. Emerson, Lake and Palmer. All the talent anyone could possibly want to see will be appearing at the Fillmore during the month of April. April.

at the Fillmore during the month of April. Santana, Columbia Rcords' rock version of Tito Puente got the month off to a flving start with a set of Latin/Spanish rhythms that immedi-ately had the audience dancing in the aisles. Ably led by the smooth, soul-ful guitar playing of Carlos Santana, the group got right into their album material and performed "Jingo," "Soul Sacrifice," "Black Magic Wom-an," and their latest top 10 chart single, "Oye Como Va." On stage, Santana is one of the tightest and most interesting bands to listen to. Their melodies can all be easily remembered, and the overall sound projected by the group is to-tally captivating. With music that appeals to both young and old alike, it looks as though Santana will con-tinue as one of the most musically influential groups in the pop world today. One ing the Fillmore show was

influential groups in the population today. Opening the Fillmore show was San Francisco based Tower Of Power who drove through a set of funky tunes from their first "East Bay Grease" LP on the San Francisco label. Vocalist Rick Stevens accom-panied by a brass quartet, a bassist, drummer and guitarist were well re-ceived by the capacity audience and set the stage for the multi instrument-al talents of Rahsaan Roland Kirk set the stage for the muth instrument-al talents of Rahsaan Roland Kirk and his Vibration Society who com-pletely overwhelmed the crowd with a set of intricate jazz material. k.k.

Paul Siebel

VILLAGE GASLIGHT, NYC-Paul VILLAGE GASLIGHT, NYC—Paul Siebel found an enthusiastic audience waiting for him when he took to the performing area at the Gaslight. His first two albums, released on Elektra, had preceded him and the people were there to have him entertain with had preceded him and the people were there to have him entertain with the very unusual tales and remem-brances which distinguished those two records.

The strength of Siebel's songs lies in his lyrics. The man just has the facility to turn a phrase, to slip in rachity to turn a phrase, to slip in the unexpected word. With an opening verse, he can set the tone for the entire piece. His melodies, rarely com-plex, serve more as girders on which to hang his lyrical designs.

His first set on Sunday evening (4) was marred by technical difficulties, not the least of which was the busting of a guitar string during the third song. These misfortunes may have prevented Paul and his accompanying musicians from essaying more complex instrumentals, but no one in the jammed house really seemed to mind. We were content to appreciate

the poetry which came forth. Siebel drew material from his LP's and furnished us with country-edged items like "She Made Me Lose My Blues," "Jasper And The Miners" and "Pinto Pony." In "Bride 1945," one of his most eloquent songs, he painted a portrait of despair and dreams unrealized. "Louise" was a compassionate nod to the spirit of a truck stop girl.

Appearing on the bill with Siebel were Pearls Before Swine. A review of their performance at another club will be printed next issue.

e.k.

Chicago

CARNEGIE HALL, NYC—It's hard to judge the popularity of a group based on record sales alone. With that in mind, Ron Delsener brought Chicago into Carnegie Hall for a week of live appearances. Tickets were sold out almost immediately after being placed on sale, and an additional weekend midnight show was added to the schedule. From the very inception of the group, Chicago has always been one of my favorites. They are one of the few groups who have succeeded in blending their brass section with the remaining group instrumentation. They are capable of traversing the entire musical spectrum as they weave gracefully from one time signature to the next. Their songs are always in-teresting, well written and expertly arranged. It seemed logical then, that a group as perfect as Chicago is on record would be equally perfect live! The tickets read: An evening with Chicago. There would be no warm up act. No two hour wait for the head-

The tickets read: An evening with Chicago. There would be no warm up act. No two hour wait for the head-lining group. It was to be Chicago, and Chicago only! I got to Carnegie early and began to study the group's stage set up. Impressive. Nothing was overlooked. Not even the headphones for their drummer.

Ten Wheel Drive—Bobby Gosh

Ten Wheel Driv BITTER END, NYC—There are sur-prises in store for viewers at the Bitter End now that the Polydor pair-ing of Ten Wheel Drive and Bobby Gosh have arrived. But. not all these revelations are pleasant, for though TWD may be drawing crowds into the club, Gosh is winning them. The contrast between an "uptown" writer and downtown blues-rock act is not so much evidenced by juxta-position of material as by the oppos-ing personalities presented. Gosh is at home on stage, even if not familiar with the surrounding at the Village spot. He is at ease talk-ing beween numbers. And, most im-portant, he is receptive to the atmos-phere created by his audience. In fact, he is not so much a singer as a stylist-composer who is apt at developing whoever he performs to. Receiving fair to good reactions to his early, rapid-paced narrative songs, he eased up to test the taste of his audience with a more mood pro-voking ballad. When the applause level nearly

voking ballad. When the applause level nearly doubled, he continued with "A Song for Erik," (based on Kipling's poem If) instead of shifting back to the

11) instead of softening back to the staple of his repertoire. With this simple, inventive maneu-ver, Gosh accented the importance of reading the people, winning a grace so often overlooked.

so often overlooked. But, this is only part of the full impact he carries. The joy of his expression at response from the viewers; his talking to instead of at people, his complete involvement in a performance all build a presence a performance all build a presence that overcomes his gruff vocal sound.

It was this sound that probably de-tracted from appreciation of the first few songs, since the lyric tended to become garbled and almost unintelli-

ago Then came Scott Muni, the intro-ductions, and the problem! Chicago began their first number and I real-ized that their vast PA system lacked the ability to clearly project their voices. Because Chicago is one of the very few groups capable of singing well, I was expecially disappointed to learn that (from the 10th row), their voices were barely audible. Another disappointing factor was that the bass drum wasn't miked at all—rendering it completely useless.

drum wasn't miked at an-rendering it completely useless. Nonetheless, Chicago is Chicago, and all the feeling of their recorded materal came across in the live pre-sentation. "Make Me Smile," and "Does Anybody Really Know What Time It Is" were received enthusias-tically while "Only The Beginning," a twenty minute jazz-rock suite brought the audience to its feet.

When concentrating on their jazz oriented material rather than on their free form guitar tunes which generally go nowhere, Chicago becomes one of the most tightly woven groups in the industry. A group capable of placing music back in the hands of musicians.

k.k.

gible. Fortunately, in his softer de-livery, words and phrases were sharp-ly defined and given the total impact his dramatic weight. Where Gosh is not so much a singer of

Where Gosh is not so much a singer as everything else; Genva Ravan, lead and spokeswoman for Drive, is noth-ing else. But, she is a singer. In fact, the endless facile monolog breaks between numbers were only overcome by an explosive and over-whelming power in her singing. Ably lifted to heights by TWD's grand rhythm backing and occasional jazz solos, Miss Ravan had all she could want to achieve performance peaks. And, during songs, she sounded deserving of all this, for she has a massive voice and superior ability with blues material.

massive voice and superior ability with blues material. In addition to better known mate-rial, TWD also previewed samplings of new tracks from an album due for release almost immediately; "Cross to Bear" being the most prominent and Bear" being the most prominent and demanding.

demanding. However, the entire show was marred by the inter-song talk shams as well as a long audience-participa-tion pleading that should have been eliminated after the first minutes of dead silence as a "repeat after me" retort.

retort. The structure of TWD's nerform-ance, if not as flexible as Gosh's might still have proved electrifying if only the group followed the run-together format of its opening number. But, those talk interludes only created needless obstacles to the musical flow and dramatic build inherent in Drive's material.

They also posed the question: how can so shallow a person sing so amazingly? m.g.



'SCOTTY' GIVES BIRTH to "And I Love Her So," the new Bobby Goldboro single. Discussing the release are (1 to r) Lloyd Leipzig, UA director of publicity and artist relations, producer Bob Montgomery, Goldsboro, and Ron Bledsoe UA vp.

Lily Tomlin

BITTER END, NYC-"A gracious good afternoon, this is Miss Tomlin of the telephone company. May I speak with a Mr. Richard Milhouse, please. Oh, you are Mr. Milhouse! Then I have reached the party to whom I am speaking!" Thus spoke Lily Tomlin portraying the part of Ernestine, the telephone operator on the Laugh-In television show.

Several months ago, Lily finished production on her first Polydor al-bum, "This Is A Recording." Response to the LP was overwhelming, and Miss Tomlin then began a series of live performances at the Bitter End. This too was overwhelming.

Seldom have I seen a comedy routine performed with as much vigor and enthusiasm as the one performed by Lily Tomlin at her Bitter End opening. She was at ease. Relaxed. Witty. And possessed with all the confidence in the world. For her stage show, Lily used some of her earlier material as well as material which appeared on her LP.

On records, TV, or in person, Lily Tomlin remains one of the freshest new talents in show business today, and the enthusiastic reception she received at the Bitter End is only a small sampling of things to come. Once again we are indebted to the Laugh-In crew for their faith and foresight in helping to expose a great, great comedienne. k.k.

Mandrill

VILLAGE GATE, NYC-A Mandrill, those not in the know, is a particu-larly fascinating member of the primate family, leaning, in appearance more towards the baboon end than the gorilla. Mandrill is also, as it happens, a seven man rock group.

Take one part War, add one part Santana, and you'll have a rough idea what the Polydor act sounds like. They're a street group, originating from the Bedford-Stuyvesant area of Brooklyn, so it's not sur-prising that the groups previously mentioned should have influenced them. Still they get into the Cubano-African thing pretty well, and since that's on the rise these days, it looks like Mandrill has a bright future. Claude Cave, the keyboardist, and one of the fine singers of the act, led the septet through a blistering set of songs, culled for the most part, from their debut LP entitled, simply, "Mandrill."

e.v.l.

Uriah Heep

UNGANO'S, NYC-Uriah Heep, a five-man hard-rock group from Eng-land, took some time off from their current national tour with Three Dog Night to play a two-day engagement at Ungano's last week.

Led by organist and chief songwriter Ken Hensley, the band, which somehow manages a combination of sheer loudness and a winning subtlety, powered their way through a selection of songs from their two Mercury albums. Especially impres-sive were "Gypsy," "Come Away Melinda," and the 16-minute "Salisbury."

Uriah Heep's theatrical blend of showmanship, speed, noise, better-than-average lyrics, and that strange near-metal quality superior British rock groups seem to exude mark them as a unit which should have a very impressive future.

insight&sound continued

NEW YORK (cont'd from page 27)

"Faces" like "Shadows" and "Too Late Blues" before it deals with people who've either had their chance to make it in life and blown it or never had a chance at all. Milos Forman's "Taking Off" takes a look at these people before the ennui, the decay has set in fully. While Cassevetes' work (including "Husbands") leaves no room for hope, Forman's film, at the very least, leaves the final door open for speculation.

"Taking Off," very simply, deals with a young girl's flight, physically and psychologically, from her parents' Upper Middle Class way of life. Understandably (she's 15½) she takes off for the East Village. Forman spent quite a bit of time (over six months) in the Village recording conversations with the local freaks, and generally soaking up the area's colorful atmosphere. And because of his ability to pick up on authentic faces and use them (Fellini and Hitchcock have been getting into this lately; Leone's always been into it) Forman's research has paid off better than he could possibly have anticipated, because the majority of the film's supporting cast comes from the streets of New York. The basis of "Taking Off's" structure is a marathon musical audition (pre-

The basis of "Taking Off's" structure is a marathon musical audition (presumably for a new rock show) held somewhere in the labyrinthine alleyways of the East Village where Jeannie (played by newcomer Linnea Heacock) ends up near the beginning of th film. From the first scene on, Forman continually intercuts the audition singers with the more conventional section of the storyline dealing with Jeannie's parents and their friends.

The opening sequence, involving four scenes, is so utterly stunning in construction and execution (including Elinor Bunin's beautifully creative titles) that to describe it here would be a mistake. Part of it's richess is due to Nina Hart, who sings "I believe in, believe helieve, believe in love, love, love..." the opening to what amounts to the film's title song, with such spinechillingly fresh abandon, that part of "Taking Off"s message becomes immediately apparent. In fact it's music that forms the framework for the film. The songs sung at the audition are continually used to counterpoint of highlight the dramatic action.

For instance just after Jeannie's parents (played by Lynn Carlin and Buck Henry) learn of her disappearance they go up to her room. The film cuts to the audition where Bobo Bates is singing a gentle song about lost childhood, "And Even The Horses Had Wings." Midway through the song, the scene switches back to Jeannie's parents. They've entered her room, and the camera pans down, with their point of view, across a set of shelves filled with Jeannie's old dolls and toys.

Somewhat later Jeannie talks to a girl, at the audition, who's tripping on "Mighty Quinn," a form of acid. She tells Jeannie that she can't sing. "But when I take it," she says dreamily, "oh, I sing so beautiful!" When the film next returns to the audition Carly Simon is singing "Long Term Physical Effects," and that girl is freaking out on the acid she took. Carly's powerful face is intercut with the girl being held by two others as she tries to break free, and the song's 'hardness' adds tremendously to the scene's strength.

Through it all Lynn and Buck Henry are superb. At every turn they live through sequences that are both funny and profound. One of the most arresting scenes has them in a car at night and as Lynn's monologue begins all we see is their shadowed heads separated by the out of focus headlights of cars moving toward them. It's a purely impressionistic scene. Their joining the S.P.F.C., the Society for Parents of Fugitive Children, is amusing and anyone who's ever attended a Queen's wedding will know what the meeting is like. The group session which they attend afterwards to smoke marijuana so that they "can better understand" their children is hilarious principally because of the freak who shows them how it's done, step by step.

But the comedy, real as it is, is rather incidental. As far as the truth is sometimes funny, "Taking Off" contains genuine laughs—plenty of them. Yet there's far more to the film. That Forman has captured the immediacy of two generations so well that it is as painstakingly accurate today as it was when it was filmed, is a marvelous and miraculous feat. To reflect the truth in people on film is a supremely difficult and arduous task. One could even applaud a partial success in this area. Milos Forman's "Taking Off" is a total and unequivocal success. That makes it a film of towering import. eric van lustbader

"Taking Off" directed by Milos Forman and written by Milos Forman, John Guare, Jean-Claude Carriere and John Klein, is a Universal release. Soundtrack to be issued in May on Uni Records.

A PERSONAL STATEMENT, BY STROUSE

Of immedite concern are last-minute revisions of "Six," which was set to be "frozen" two days before its off-Broadway opening this week (12). Then there's the anxiety of how well he'll do with the critics and public in his first effort as the librettist, composer and lyricist. For more than a decade his collaborator has been Lee Adams, who gave words to his scores for "Bye Bye Birdie," "All-American," "Superman," "Golden Boy" and the current smash, "Applause." Despite his anxieties, Charles Strouse is relaxed and expansive in his Manhattan apartment, which he shares with his wife and two young sons (4 and 2). "Six'," Strouse explains, "is about six singers who confront life and try to answer its questions." To Strouse, the vehicle gives him the opportunity to make more of a "personal statement" than he has made in his previous works. "There is some rock in the score, but three rock songs were eliminated because I felt uncomfortable with them." Strouse is the first to admit that "Bye Bye Birdie," a satire on the emergence of a Presley-type rock idol of the late 50's, should not be considered the first Broadway rock score, however kiddingly it referred to the idiom. While Strouse likes the musicianship found in rock and the expression of "innermost feelings" conveyed by much of the writing, he is free with phrases that put it into perspective in terms of art: "amateurism is rampant"; "provocative but anxious"; "lack of literacy"; "little sense of craft"; "unrelieved black-and-white, not the color of art." He also refers to Leonard Bernstein's remark about music's "nobility and its quality of covering all emotions."

It should be noted that Strouse is not particularly hung-up about rock and his own musical values, but offered his comments in the context of questions put forward to him. He is obviously a composer who will express himself in the kind of music he feels he can best express. He is interested, however, in making a

HOLLYWOOD (cont'd from page 27)

spelled it "discographie") and who devoted fifteen years to its compilation. We sat with him in his apartment overlooking the Sacre Coeur, listening to Louis Armstrong discs and debating the musical merits of Lil Armstrong and Albert Ammons.

Twenty-seven years ago. Reinhardt is dead. Jack Hylton. Gertrude Lawrence. Janice Bonjour, that beauty for a thousand afternoons, might have been one of many moonfaced matrons we passed in near the Palaise de Louvre or the Jeu de Pommes last week when we returned.

Delaunay is alive and well and living near Paris. Now an executive with Vogue Records. He has promised us an L.A. visit sometime before the end of '71.

At the Olympia again, listening to Mireille Mathieu. She is an enchanting recreation of Piaf, France's current darling and her version of "Love Story" is high on that nation's top ten charts, along with Guy Frassetto's "Nelson L'Oiseau Des Mers" and Dusty Springfield's "How Can I Be Sure." Paris, like almost every city in the world, is having a love affair with "Love Story"—the film is playing to capacity at five theaters simultaneously.

We dined with France's C.B. editor-manager Frank Lipsik and with Xavier Roy, assistant to Bernard Chevry, Commissaire Generale of MIDEM. To the Louvre once again to revisit the Mona Lisa and the 2nd etage of the Eiffel Tower (recalling Gary Owens' absurb line "the Eiffel Tower isn't really made of eiffel"), returned to the Scribe Hotel where we had once roomed with Life Mag photographer Robert Capa and the Ritz where we had visited with Marlene Dietrich.

An hour by plane to London, tasting some marvelous chinese dishes with Dick Leahey, Bell's British manager, tea with Cash Box's London chief Dorris Land and beer with Warner's publicity director Derek Taylor. "At the moment the nation is romancing the white single male," said Taylor—"Elton John, James Taylor, McCartney, Harrison, Neil Diamond—Perry Como."

In Geneva, a compressed Paris, we went to the Wolf's—Claude and Petula Clark. Seated in the den of their spacious, elegant villa overlooking the lake, we listened to cuts from her forthcoming Warners' Ip (her version of "I Don't Know How to Love Him" joined to "Jesus Christ, Superstar" is incredible and, even at this late date, a certain chart record if Warners should see fit to release it singly) and learned she'll be in town this coming week to sing "For All We Know" on the Academy Show—the most likely to succeed. It was a halycon, serene atmosphere, six thousand miles and, seemingly, centuries from our Cahuenga-Sunset offices. Still, when we spied the then current issue of Cash Box on Claude's desk, we found ourselves devouring publicist-art critic-novelist Bob Levinson's column in the April 3 issue. In it he sonorously serenaded us as "the Jay Gatsby of rock." It seemed then (and still does) a thinly veiled scurrility. It's true, we've rationalized, that our style—on the tennis court—is not unlike Fitzgerald's. And we have the same way with a word (the word, in all probability, is "arabesque"). Still, we've never even met Sheilah Graham.

CHICAGO-Dick Gassen, who as one half of 22nd Century Productions booked some of the biggest disk names across the country into Chicago, announced a new affiliation, Phase II, in which he is teamed with Howard Stein of New York. (Dick's former partner Charlie Witz will retain sole operation of 22nd). Phase II will function in a similar manner to 22nd, booking artists into the Auditorium Theater, Civic Opera House, etc. Also, Gassen is negotiation for a site here in town to house his Phase II showcase (replacing the now defunct Syndrome). He plans to open the new hall on May 1 with the Grand Funk Railroad . . . A departure from its usual discotheque format has been instituted at Disc De Maxim's with the booking of songster-planist Don Drumm for an unlimited engagement. Drumm, a very popular figure in this area, is the first live act featured in the Epic group, Chase, based in Chicago, were feted by the label at the room . local CBS studios. Occasion marked the official release of their first Epic LP. Among those present, in addition to the local Columbia crew (Mert Paul, Jim Scully, Gordy Anderson, et al) were Ron Alexenburg, Larry Cohen, Mike Kagan and Larry Douglas who flew in from New York; and Chase's managers Frank Rand and Bob Destocki. Chase is definitely a group to watch. They've gained a great . On April 26 deal of momentum here in a relatively short period of time! . London Records Midwest will host a party at the Continental Plaza for Ronnie Aldrich who'll be in town for a couple of days . . . The World's Greatest Jazzband Of Yank Lawson And Bob Haggart debut at the Happy Medium Theater on May 4 . . . The Four Freshmen will be up this way April 18 for a one-nighter at the Marriott Motor Inn . . . Appearing in the Cantina Lounge of the Continental Plaza Hotel April 26 thru May 22 will be 10th Story Window opposite Joni Laine & Company.

"personal statement" that may not necessarily be that of a character in a show he is writing a song for. He is now awaiting the results of this new dimension in his career. Meanwhile, he can take comfort in success of collaborating on shows that have got wide approval. He attended a first anniversary party for "Applause" last Sat. And after "Six," it's back to On-Broadway with a score, words by Jay Allen, to a show called "H.R.H." It's about the reign of Queen Victoria. "You mean Queen Victoria will dance?," Helen Hayes, who played the Queen on Broadway, told Strouse when he mentioned the show to her. As a matter of fact, Strouse puts the record straight, the Queen was quite a good dancer and an excellent musician as well.

LONGER THAN SHORT TAKES AND MILD BUZZES—Some nice people stopped by last week, among them Larry McNeely. Larry, for those few who may not know, is featured each week on the "Glen Campbell Goodtime Hour" screened on GBS-TV Sunday nights. And he'll be with the show again when it starts in the new fall season (it'll be his third season) moving to Wed. nights. Up until now Larry has just played the banjo on the show. One day Campbell heard him sing and decided that U.S. TV audiences should be deprived of Larry's voice no longer. McNeely tours with Campbell but is heavily into his own thing. He tours on his own (he's just completed a highly successful stint at the Gaslight) playing guitar more than banjo and singing mostly his own songs . . . Our best wishes for a speedy recovery to Jethro Tull's lan Anderson who developed problems with his vocal chords last week, necessitating the group's cancelation of dates through Apr. 10.



Country Music Report

'From Nashville With Music' **Scheduled For London Debut**

LONDON — The European premiere of "From Nashville With Music," fea-ture length film starring more than a dozen major Country music artists, has been scheduled for Sunday, April 11, at the Broadway Cinema, Ham-moremith

has been scheduled for Sunday, April 11, at the Broadway Cinema, Ham-mersmith. It will coincide with a visit here by directors of the Country Music Association and the annual Wembley Country Music Festival. Special events surrounding the en-gagement will include a cocktail party and buffet dinner for CMA directors hosted by Jeffrey S. Kruger of Ember Records Ltd., whose Ember Film Dis-tributors has exclusive distribution rights here for "From Nashville." Kruger's party, first event on the Board's official itinerary, set for Thursday, April 8. "We're delighted to accept Mr. Kruger's hospitality," remarked CMA board chairman Richard L. Broderick. "He has spent many years in gener-ating and promoting the best inter-ests of Country music throughout Europe, and our members are anxious to make his acquaintance." Record companies are developing special releases around artists fea-tured in "From Nashville With Music," under an exploitation plan created by Kruger. These include RCA, MCA and

Music," under an exploitation plan created by Kruger. These include RCA, MCA and Columbia, with product, respectively, by Charley Pride, Bill Anderson and Tammy Wynette. Other performers in the film in-clude Country music's entertainer of the year, Merle Haggard; Marty Robbins, "Grammy award-winner for "My Woman, My Woman, My Wife;" George Jones, Carl Smith, Wynn

Stewart and Buck Owens. "I expect the film to do exception-ally well, because there are so many fans for, say, Merle Haggard who have never had the pleasure of seeing him perform," Kruger remarked. "This is their chance, at last." Only Owens has appeared in con-cert in Europe, and he'll be touring England while Kruger's film moves into other areas and theaters. Play-dates set to follow London are in Liverpool, Portsmith, South End, Birmingham, Brighton; and, Scotland. The ABC circuit is carrying the film in its theaters on a roadshow basis.

film in its theaters on a roadshow basis. The Ember campaign has included screening of film segments over BBC television, including Haggard per-forming his "Branded Man;" driving an authentic Old West-style stage-coach throughout the city, with cow-girls in hot pants at the reins; and extensive advertising in newspapers, Country music publications, and on BBC radio. "We are using an exploitation ap-proach in our merchandising that, frankly, is novel for the English scene," Kruger stated. "Even some-thing so basic as tie-ins with record

scene," Kruger stated. "Even some-thing so basic as tie-ins with record shops, boutiques and garages in cities where the film will be playing has created quite a stir." In addition to more than a dozen entertainers, "From Nashville" stars Marilyn Maxwell, Leo G. Carroll and Gonzales Gonzales. The color presen-tation was directed by Eddie Cran-dall. dall

It's being paired in the Kruger engagements with a western "Dead-wood "76," also distributed by Ember.

Repeat Performance For KLAC's Country History

KLAC'S COUNTY LOS ANGELES — A repeat airing of "The History of Country Music," barely four months after its initial broadcast, has been scheduled by KLAC Radio for three days this month, April 23-24-25. Segments will run daily from noon to midnight. The decision was based on heavy listener response to the presentation and continuing requests for replay, according to Bill Dalton, vice presi-dent and general manager of the Muscording to Bill Dalton, vice presi-dent and general manager of the Muscording to Bill Dalton, vice presi-dent and general manager of the Muscording to Bill Dalton, vice presi-dent and general manager of the Muscording to Bill Dalton, vice presi-dent and general manager of the Muscording to Bill Dalton, vice presi-dent and general manager of the Muscording to Bill Dalton, vice presi-dent and general manager of the Muscording to Bill Dalton, vice presi-dent and general manager of the Muscording to Bill Dalton, vice presi-dent and general manager of the Muscording to Bill Dalton, was a Country & Western Music during its 6th An-nual Awards Presentation in March. The station also was a Country Academy winner, singled out by some 1,500 members as Country music alo station of the year. "That took us by total surprise," said Dalton. "We were flattered simply to be nominated. After all, we were barely into our new Country ormat when it happened. We see it as a vote of confidence." "Dherry's citation from the Academy specifically pointed to the "Salute," a 36-hour production containing some 50 historically important voice in-serts and more than 800 recordings. It is, said the Academy's voting board of directors, "the most definitive and authoritative effort of its kind in the 50-year history of Country music. Hugh Cherry has made a lasting country music as an important Amer-ican art form."

Cherry compiled the work with Les Pouliot. A book version is scheduled for publication in September by Prentiss Hall.

The program aired exclusively over KLAC, which converted to a Country format six months ago and now ranks as the West's Number 1 rated C&W music station. "It's obvious that carrying the Ulistent' held

"It's obvious that carrying the "History' helped immensely to con-vince people of KLAC's total and whole-hearted dedication to Country," Dalton commented.

Lewis Honored By Nashville Mayor

Nashville Mayor NASHVILLE — Popular T.V.-record-ing star, Hugh X. Lewis was named by Nashville Mayor Beverly Briley as "Music City U.S.A.'s International Ambassador of Goodwill". The ap-pointment came in the form of a sur-prise appearance by the Mayor during the taping of Lewis' popular syndicat-ed "Country Club" T.V. show. The on-camera announcement of Lewis' Ambassadorship was highlighted by Mayor Briley's presentation of the official Ambassador Medallion, which Lewis wore through the conclusion of the show. Only eleven others have been so honored by Nashville-Metro-politan Government since its incep-tion in 1963, the most recent being that of former Nashville resident Gilford Dudley, Jr., who is now the United States Ambassador of Den-mark. Mayor Briley presented the medallion to Lewis as he observed; "In recognition of your outstanding actor, recording artist, and television star, I present this medallion on be-half of the Metropolitan Nashville Government, and appoint you Inter-national Ambassador of Goodwill from Music City U.S.A."

Country Artist Of The Week: JEANNIE C. RILEY



OH SINGER! In the wake of "Harper Valley PTA" in 1968, Jeannie C. Riley has lost none of the original enthusiasm for performing that arrived in Music

bit Shydek in the wake of marper valley PAA in Poor, Seamle C. Energy has lost none of the original enthusiasm for performing that arrived in Music City with her from her native Anson, Texas.
Looking back over the past three years on the road, Jeannie's career has provided a number of "firsts." Shortly after sweeping away virtually every industry award for "Harper Valley," she became the first artist to receive a Gold Tape Cartridge Award for million dollar cartridge sales of her hit. Her NBC television special, "Harper Valley USA," originally telecast in the spring of 1970 also marked an important milestone, making Jeannie the first country-oriented female artist to be accorded a prime-time network special.
To date, Jeannie's television credits include guest spots on virtually every variety program televised by the three major U. S. networks, as well as the CBC network of Canada. Her impressive list stretches to include return appearances on The Ed Sullivan Show, Bob Hope's Chrysler Special, Hollywood Palace, The Johnny Cash Show, Johnny Carson's Tonight Show, and The Joey Bishop Show. Equally well-received on international screens, Jeannie became a welcomed American guest on Britain's number one rated variety showcase, "Top Of The Pops."

In a twelve month period, Jeannie will travel something like 100,000 miles to

personal appearances throughout the country. She will appear at state fairs, in clubs, and on numerous network television shows. Jeannie's most recent release, "Oh, Singer," is climbing steadily on the country and pop charts and is already over 200,000 in sales. Produced by Shelby Singleton on his Plantation label, the tune is a totally different concept from her previous recordings and further demonstrates her talent and versa-tility. tility.

Personal management is by Buddy Lee with booking handled by Buddy Lee Attractions, Inc.

Mull To CAP Nat C&W Post

CHICAGO-Frank Mull, Capitol Records regional country promo manager, has been named national country promotion manager for Mercury Rec ords

ords. Mull, who will headquarter out of Mercury's office/studio at 15112 Hawkins Street in Nashville, replaces Rory Burke, who has exited the company

Mull, a former disk jockey on Vir-ginia and North Carolina radio staginia and North Carolina radio sta-tions, joined Capitol in May, 1968, as a territory representative, covering Washington, Maryland, Virginia, West Virginia, and Pennsylvania. He later was named Territory Representative

in South Carolina, and in May, 1969,

became territory manager. In October, 1969, Mull was ap-pointed Capitol regional country promotion manager for the southeast.

Radio KSDO-FM **Goes** Country

SAN DIEGO-KSDO-FM has changed SAN DIEGO—KSDO-FM has changed its format from classical to country/ western music. Broadcasting with 72,000 watts, 24 hours a day, it is the only country formated FM station in San Diego and within two months will be serving listeners with stereo. Herbert C. Skeens serves as opera-tions director, along with the station's well known "Two-Gun" Noel Kelly.



SIMPLE AS I AM—Porter Wagoner—RCA—LSP 4508

One of the things that make a superstar is consistency. Take Porter Wagoner for example. Apart from having a collection of hit records too numerous to mention, he has also written thousands of songs that were recorded by other artists. This new album contains 10 selections, "Malinda," "The Last One To Touch Me," "The Answer Is Love," and the title tune "Sim-ple As I Am." Listen now to Porter Wagoner, the singer.

THIS IS THE NASHVILLE SOUND — Various Artists—RCA—VPS 6037 This great two record set is much more than the average country fan could ever have bar-gained for! Eddy Arnold. Chet Atkins. Jim Ed Brown. Floyd Cramer. Jimmy Dean. Dottie West. Jerry Reed. And the list goes on and on. Selections include "Forever Yours," "Biloxi," "Amos Moses," "Angels Don't Lie," "Come The Morning," "She's A Little Bit Country," "Slowly," "Snowbird," "Is Anybody Goin' To San Antione?" and 15 other country giants. Collection is a must for all country and MOR listeners. listeners.

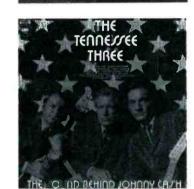
THEY'RE STEPPING ALL OVER MY HEART— Kitty Wells—Decca—DL 75277 If you've been wondering why they call Kitty Wells The "Queen Of Country Music," the answer lies within the 11 tracks contained in answer lies within the 11 tracks contained in this album. Kitty does more than just sing a song, she fells it as well. For her latest LP re-lease, Kitty has chosen some of the finest songs ever written: Kristofferson's "Help Me Make It Through The Night," "One Hundred Children," the Tom T. Hall classic, "Where Is My Castle," "Today I Started Loving You Again," "That Ain't A Woman's Way," and six other beautifully performed numbers that make this LP one of her finest ever.

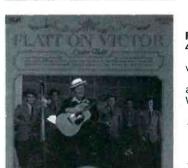


THIS IS THE MASSIZIE COUND



Sitty Wells





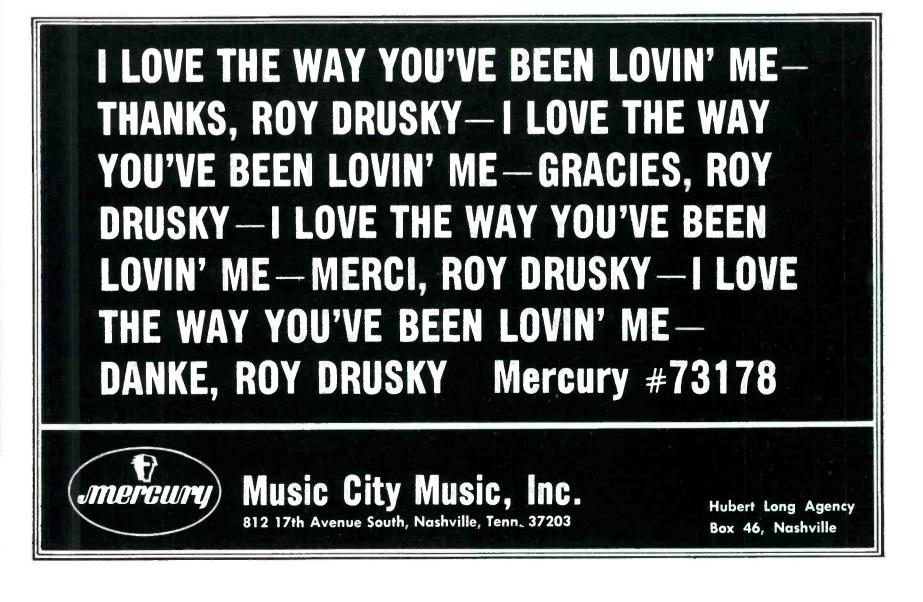
GLEN SHERLEY-Mega--M31-1006

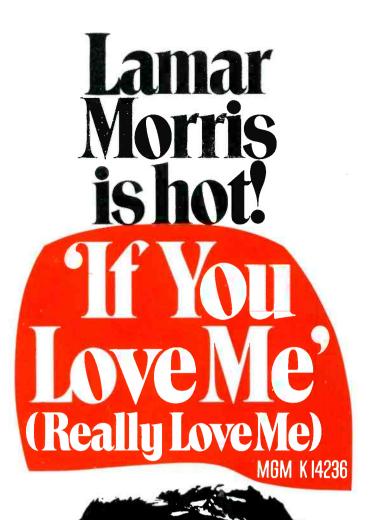
GLEN SHERLEY—Mega—M31—1006 Recently paroled, mostly through the efforts of Johnny Cash, Glen Sherley, writer of "Grey-stone Chapel" and "Portrait Of My Woman," is making a new start. It stands to reason, then, that his first Mega album will be entirely auto-biographical. The tracks on the LP are all taken from past experiences in Sherley's life, and depict the hardship and pain suffered by the artist. Forget, if you will that Sherley was a prisoner—and look upon him now as a talent-ed singer/songwriter. Remember Glen Sher-ley. Listen to his album, His will become one of the most important names in the music industry. industry.

THE SOUNDS BEHIND JOHNNY CASH—The Tennessee Three—Columbia—C30220 If you're at all familiar with Johnny Cash, then you already know that he's always ac-companied by the Tennessee Three, Bob Wooten, W. S. Holland, and Marshall Grant. The Three open side one of their album by performing some of Cash's most memorable selections such as "A Boy Named Sue," "Folsom Prison Blues," "Ring Of Fire," and "I Walk The Line." Album also includes six other great performances which make this al-bum a must.

FLATT ON VICTOR-Lester Flatt-RCA-LSP 4495

4495 Somehow, all Lester Flatt albums are worth waiting for. It must be his style—or his voice —or both, perhaps! Produced by Chet Atkins and Bob Ferguson, Lester, together with Paul Warren, Burkett Graves, English P. Tullock, Jr., Ro'dand White, and Vic Jordan get together and present us with one of the smoothest, most interesting albums ever to be released. Album includes two instrumentals, "Pick Away," and "Cedar Hill," as well as 8 other vocal tunes. most . Album inc... and Away," and vocal tunes.





exclusively on

these stations are hot on it too

Youngstown, Oh Columbus, Ohio Ohio imbus, Ohio vling Green cinnati, Ohio Texas Calif. Ala Fla. Fla. Jacksonville, Jacksonville, -Orlandc, Fl Tampa, Fla. Fla Atlanta. Ga. WPLO -Albany, Ga. —Macon, Ga. —Columbus, Ga. WJAZ WDEN-WHYD -Savannah, Ga. -Nashville, Tenn. WFAS--Murfreesboro, Tenn.

Chattanooga, Charlotte, N. Tenn. C. -Louisville, Ky. Greenville, S. C. -Greensboro, N. C. –Greensboro, N. C Nashville, Tenn. –Wilmington, N. C. –Norfolk, Va. -Philadelphia, Pa WRCP—Philadelphia, Pa. WWOL—Buffalo, N. Y. WEEP—Pittsburgh, Pa. WONE—Dayton, Ohio WMGS—Bowling Green, Ohio WRFD—Cclumbus, Ohio WDEE—Detroit, Michigan WEXL—Detroit, Mich. WYCI—Peoria Ulinois WXCL—Detroit, Mich. WXCL—Peoria, Illinois WKMF—Fint, Michigan WJEF—Grand Rapids, Mich. WMIN—St. Paul, Minnesota WITL—Lansing, Michigan

WSDS---Ypsilanti, Michigan WIRE--Indianapolis, Ind. WROZ--Evansville, Ind. WIL--St. Louis, Mo. WSHO--New Orleans, La. KFDI--Wichita, Kansas KGGF---Coffeyville, Kansas KXLR--Little Rock, Arkansas WHO--Des Moines, Iowa KIEM---Des Moines, Iowa KIEM---Dallas, Texas KIEM----McKinney, Texas KYAL---McKinney, Texas KOKE-----Mustin, Texas KTOM----Belton, Texas —Belton, Téxas —Phoenix, Arizona —Tucson, Arizona —Las Vegas, Nev. —Burbank, Calif. —Long Beach, Calif. —Chambershurg, P



Country Roundup

Wayne Walker says, "The fellow who says he's too old to learn new things probably always was!" . . . Metropolitan Music Studio in Music City had Hilery Deweese in producing the "Ready Racoon" jingles recently. "Ready Racoon" is the newly created character in the figst against pollu-tion. These jingles feature the voices of the Jordanaires . . Don Fowler has joined the staff of Buddy Lee At-tractions. A fifteen year veteran of booking and artist management, Fow-ler is also a highly respected bass player, having worked in the past with such top name artists as Jimmy New-man, Jimmy Dickens, Judy Brite's Las Vegas shows, and the fabulous Buddy Holly. Vegas shows, and the fabulous Buddy Holly.

George Morgan's new release on the Stop label is entitled "Rose Is Gone" b/w "Give Us One More Chance", both of which were penned by Mac Curtis. Morgan recently taped an appearance of which were penned by Mac Curtis. Morgan recently taped an appearance on the popular Hugh X. Lewis Country Club TV show . . . Jumping Bill Car-lisle has recently co-hosted WSM's TV Morning Show for a week. An active horse trainer-breeder, Bill Carlisle's Sun Hill Stables, in Goodlettsville, has entered their first entry in the Ten-nessee Walking Horse show in Fay-etteville next month . . . Roy Acuff, Jr. greeted over one hundred enthu-siastic fans at the Country Music Hall of Fame recently. Danny Davis and his Nashville Brass, along with Roy Clark, logged three brilliant days last week at Har-rah's South Shore Room in Lake Ta-hoe. The house was packed opening night in spite of a five foot snow, the local airport was closed, and the Brass were forced to fly on to Sacramento where they boarded a bus for the trip

to Lake Tahoe. After hours of inching through the fresh snow aboard the bus, Danny and The Brass arrived at Harrah's just in time to make the first show. To quote Roy Clark upon their arrival, "Thank God and Greyhound!" TV recording star, Hugh X. Lewis, was recently proclaimed by Nashville Mayor Beverly Briley "Music City U.S.A.'s International Ambassador of Goodwill". The appointment came in the form of a surprise appearance by the Mayor during the taping of Lewis' syndicated Country Club TV Show. The on-camera announcement of Lewis' Ambassadorship was high-lighted by Mayor Briley's presentation of the official Ambassador Medallion. Only eleven others have been so hon-ored by Nashville-Metropolitan Gov-ernment since its inception in 1963, the most recent being that of former Nashville resident Gilford Dudley, Jr. who is now the United States Ambas-sador to Denmark. Mayor Briley pre-sented the medallion to Lewis as he observed; "In recognition of your out-standing achievements as a song-writer, movie actor, recording artist, and television star, I present this medallion on behalf of the Metropoli-tan Nashville Government and appoint you International Ambassador of Goodwill from Music City U.S.A." through the fresh snow aboard the bus, Danny and The Brass arrived at

tan Nashville Government and appoint you International Ambassador of Goodwill from Music City U.S.A." Nailing down the number one spot on the country charts is a recurrent habit that the "Southern Gentleman", Sonny James, started some sixteen years ago with his million selling ver-sion of the Lowery published "Young Love". With his current Capitol re-lease, "Empty Arms" hitting the num-ber one spot, Sonny now has the en-viable prestige of holding top posi-tion with twenty-five consecutive releases. releases.

Top Country Albums

1

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12

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CashBox

- **ROSE GARDEN** 1 Lynn Anderson (Columbia C 30411)
- WE ONLY MAKE BELIEVE 2 Loretta Lynn & Conway (Decca DL 75251) 3
- HELP ME MAKE IT THROUGH THE NIGHT Sammi Smith (Mega M-31-1000)
- FROM ME TO YOU Charley Pride (RCA LSP 4468) 4 FOR THE GOOD TIMES
- 5 Ray Price (Columbia C 30106) 6 HAG
- Merle Haggard & The Strangers (Capitol ST 735)
- TWO OF A KIND Porter Wagoner & Dolly Parton (RCA LSP 4490) 7
- WITH LOVE George Jones (Musicor MS 3194) 8
- THE GOLDEN STREETS 9 OF GLORY Dolly Parton (RCA LSP 4398)
- COAL MINER'S DAUGHTER Loretta Lynn (Decca DL 75253) 10
- ELVIS COUNTRY Elvis Prestey (RCA LSP 4460) 11
- THE TAKER/TULSA 12 Waylon Jennings (RCA LSP 4487)
- I AM NOT ALONE Jack Greene (Decca DL 75080) 13
- THERE MUST BE MORE 14 TO LOVE THAN THIS Jerry Lee Lewis (Mercury SR 61323)
- SHE WAKES ME WITH 15 A KISS EVERY MORNING Nat Stuckey (RCA LSP 4477)

		+
16	THE ARMS OF A FOOL/ COMMERCIAL AFFECTION Mel Tillis & The Statesiders (MGM SE 4757)	20
17	PORTRAIT OF MY WOMAN Eddy Arnold (RCA LSP 4471)	15
18	GEORGIA SUNSHINE Jerry Reed (RCA LSP 4381)	22
19	FOR THE GOOD TIMES Chet Atkins (RCA LSP 4464)	23
20	I'M GONNA KEEP ON LOVING YOU Billy Walker (MGM SE 4756)	24
21	GLEN CAMPBELL'S GREATE HITS (Capitol SW 752)	ST
22	THE BEST OF ROY CLARK (Dot DOS 25986)	26
23	A TRIBUTE TO THE BEST DAMN FIDDLE PLAYER IN THE WORLD Merle Haggard (Capitol ST 638)	18
24	WHERE HAVE ALL OUR HEROS GONE Bill Anderson (Decca DL 75254)	16
25	BABY, IT'S YOURS Wynn Stewart (Capitol ST 687)	28
26	DID YOU THINK TO PRAY Charley Pride (RCA LSP 4513)	_
27	BED OF ROSE'S Statler Bros. (Mercury SR 61317)	19
28	EMPTY ARMS Sonny James (Capitol ST 734)	
29	THE BEST OF DOLLY PARTON	
	(RCA LSP 4449)	21

Cash Box — April 17, 1971

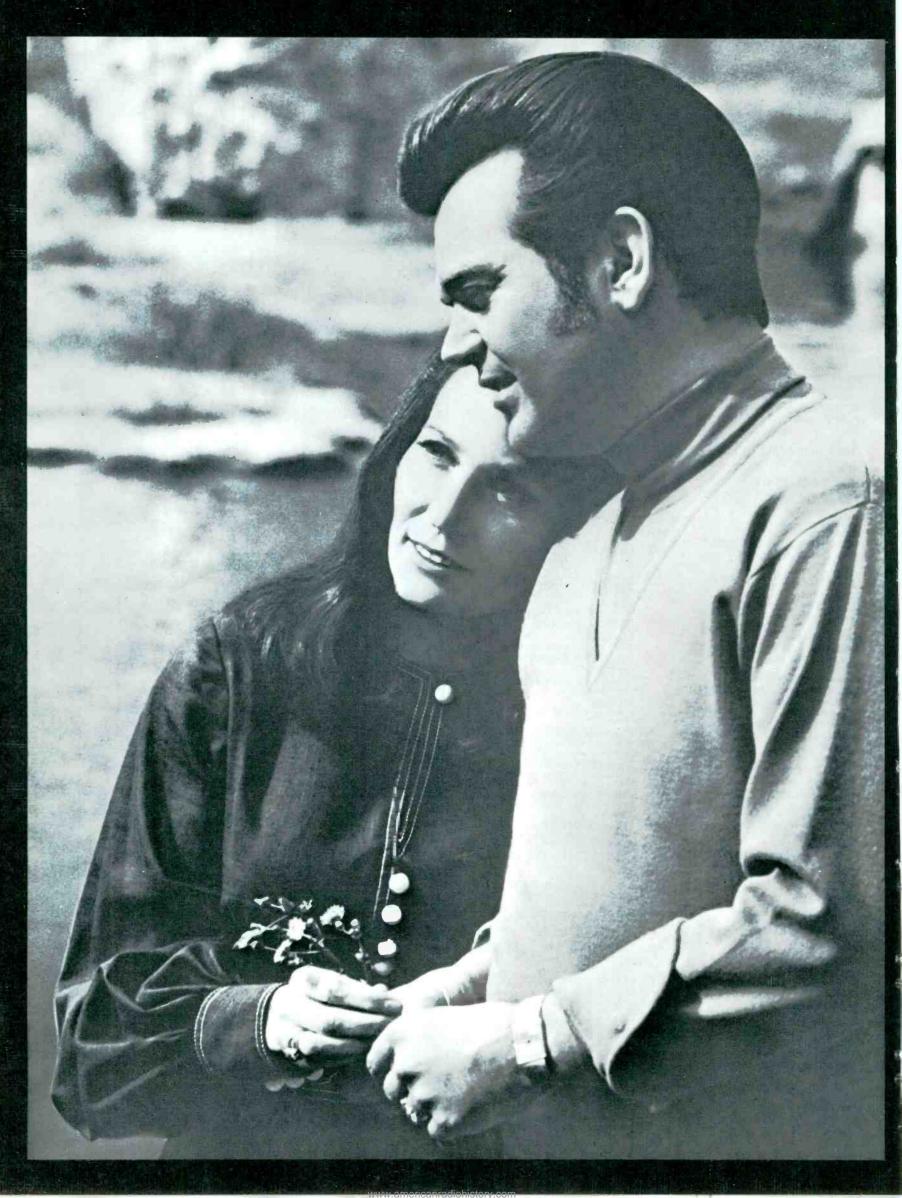
Jim Ed Brown (RCA LSP 4461)

MORNING

		shBox Counts		Te	on 65		
							Sinnles
						_	
		KNOCK THREE TIMES Billy "Crash" Craddock (Cartwheel 193) (Pocketful of Tunes, Saturday-BMI)	2	34	BUS FARE TO KENTUCKY Skeeter Davis (RCA 9961) (Crestmoor-BMI)	38	
	2	WE SURE CAN LOVE EACH OTHER		35	ONE MORE TIME Ferlin Husky (Capitol 3069) (Dixie Jane—Twig—BMI)	37	ALBUMS
		Tammy Wynette (Epic 10705) (Algee, Altam—BMI)	4	36	COMIN' FOR TO CARRY ME HOME		
	3	EMPTY ARMS Sonny James (Capitol 3015) (Desaird Melody Lane—BMI)	1	27	Dolly Parton (RCA 9971) (Trad. Owepar, BMI)	46	
	4	AFTER THE FIRE IS GONE Loretta Lynn & Conway Twitty (Decca	3	37	HELP ME MAKE IT THROUGH THE NIGHT Sammi Smith (Mega 0015)	23	
	5	32776) (Twitty Bird—BMI) HOW MUCH MORE CAN SHE STAND		38	(Combine—BMI) THERE'S A WHOLE LOT ABOUT A WOMAN		
		Conway Twitty (Decca 32801) DREAM BABY	10	20	Jack Greene (Decca 32823) (Forrest Hills, BMI)	33	
		Glen Campbell (Capitol 3062) (Combine—BMI)	11	39	A WOMAN ALWAYS KNOWS David Houston (Epic 10696) (Algee-BMI)	22	
	7	WON'T MENTION IT AGAIN Ray Price (Columbia 45329) (Seaview—BMI)	8	40	IT COULD'A BEEN ME Billy Jo Spears (Capitol 3055)	53	
	8	L.A. INTERNATIONAL AIRPOR Susan Raye (Capitol 3035)	T ₇	41	(Jerry Chestnut, BMI) ODE TO A HALF POUND OF		
	9	(Blue Book-BMI)	12		GROUND ROUND Tom T. Hall (Mercury 73189) (Newkeys—BMI)	51	
	10	Loretta Lynn (Decca 32796) (Sure Fire—BMI) MAN IN BLACK	13	42	WITH HIS HAND IN MINE Jean Shepard (Capitol 3033)	24	
	10	Johnny Cash (Columbia 45339) (House of Cash—BMI)	15	43	(Twig—BMI) OH, LOVE OF MINE		
	11	ALWAYS REMEMBER Bill Anderson (Decca 32793) (Forrest HillsBMI)	12	44	Johnny & Jonie Mosby (Capito! 3039) (Central—BMI) BATTLE HYMN OF	44	
	12	BETTER MOVE IT ON HOME Porter Wagoner & Dolly Parton (RCA	7		LT. CALLEY Terry Nelson & C Company	-	
	13	9958) (Blue Echo—BMI) SOMETIMES YOU JUST		45	(Plantation 73) (Shelby Singleton, Quickit, BMI) GEORGIA PINEYWOODS		
		CAN'T WIN George Jones (Musicor 1432) (GladBMI)	14		Osborne Brothers (Decca 32794) (House of Bryant—BMI)	48	
ļ	14	NEXT TIME FALL IN LOVE Hank Thompson (Dot 17365)	20	46	DO RIGHT WOMAN-DO RIGHT MAN		
1	15	(Central—BMI) TOUCHING HOME	10	47	Barbara Mandrell (Columbia 45307) (Press—BMI) A GOOD MAN	27	DECCA 32781
	16	Jerry Lee Lewis (Mercury 73192) (Hill & Range, Blue Crest—BMI) OH, SINGER	18		June Carter Cash (Columbia 45338) (House of Cash, BMI)	57	
		Jeannie C. Riley (Plantation 72) (Shelby Singleton—BMI)	17	48	CHIP 'N' DALE'S PLACE Claude King (Columbia 45340) (Algee—Al Gallico—BMI)	52	
	17	SOLDIER'S LAST LETTER Merle Haggard (Capitol 3024) (Noma—BMI)	6	49	BIG MABLE MURPHY Dallas Frazier (RCA 9950)	50	
	18	I'D RATHER LOVE YOU Charley Pride (RCA 9952) (Pi-Gem—BMI)	5	50	(Blue CrestBMI) SHE'S AS CLOSE AS I CAN GET TO LOVING YOU		
	19	BRIDGE OVER TROUBLED			Hank Locklin (RCA 9955) (Blue Crest, Hill & RangeBMI)	40	
		Buck Owens (Capitol 3023) (Charing Cross—BM1)	16	51	BATTLE HYMN OF LT. CALLEY John Deer Co. (Royal American)		
	20	THE ARMS OF A FOOL Mel Titlis (MGM 14211) (Sawgrass—BMI)	19	52	I'VE GOT A RIGHT TO SING		
	21	IT WASN'T GOD WHO MADE HONKY TONK ANGELS			Hank Williams Jr. (MGM 14240) (Recordo, BMI)	-	
	22	Lynn Anderson (Chart 5113) (Peer Int'I—BMI)	21	53	ANGEL Claude Gray (Decca 32786) (VanjoBMI)	55	
	22	I LOVE THE WAY YOU'VE BEEN LOVIN' ME Roy Drusky (Mercury 73178)	22	54	CORPUS CHRISTI WIND Dale McBride (Thunderbird 539)	58	FEEL LIKE
e	23	(Music City—ASCAP) SO THIS IS LOVE	20	55	(Tupper, Soulsongs, BMI) NEW YORK CITY Station Brock (Margury, 73104)		
	24	Tommy Cash (Epic 10700) (House of Cash—BMI) DID YOU EVER	36	56	Statler Bros. (Mercury 73194) (House of Cash, BMI) ONE MORE DRINK	-	Dents do
		Charlie Louvin & Melba Montgomery (Capitol 3029) (Tree—BMI)	25	57	Mel Tillis (Kapp 2121) (Sawgrass, BMI)	-	
19	25	MISSISSIPPI WOMAN Waylon Jennings (RCA 9967) (Tree—BMI)	31	57	I'M A MEMORY Willie Nelson (RCA 9951) (Willie NelsonBMI)	62	
		TELL HIM THAT YOU LOVE HIM		58	CARELESS HANDS Dottie West (RCA 9957) (Metrose—ASCAP)	60	
	27	Webb Pierce (Decca 32787) (Tuesday—BMI) AFTER YOU	29	59	I SAY, "YES SIR" Peggy Sue (Decca 32812)	61	
		Jerry Wallace (Decca 32777) (4 Star—BMI)	28	60	(Tree, BMI) WHAT DO YOU DO		
	28	ANGEL'S SUNDAY Jim Ed Brown (RCA 9965) (Moss Rose-BMI)	32	61	Barbara Fairchild (Columbia 45344) (Champion, BMI) GWEN (CONGRATULATIONS)	-	
S.		THERE'S SOMETHING ABOUT A LADY			Tommy Overstreet (Dot 17375) (Shenandoah, ASCAP)	65	
1		Johnny Duncan (Columbia 45319) (Pi-Gem—BMI)	33	62	POOR FOLKS STICK TOGETHER Stoney Edwards (Capitol 3061)	56	
	30	STEP ASIDE Faron Young (Mercury 73191) (Blue EchoBM1)	39	63	(Freeway, BMI) I'M GONNA KEEP ON	50	
	31	STRANGER IN MY PLACE	35		LOVIN YOU Billy Walker (MGM 14210) (Two Rivers—ASCAP)	42	
		YOU MAKE ME FEEL LIKE	Ī	64	FEEL FREE TO GO Sue Richards (Epic 10709)	_	
		Warner Mack (Decca 32781) (Page Boy—SESAC)	30	65	(Stallion, BMI) DON'T WORRY ABOUT		MANAGEMENT & BOOKING:
	33	GYPSY FEET Jim Reeves (RCA 9969) (Open Road, BMI)	41		THE MULE Carl Smith (Columbia 45293) (Acuff-Rose—BMI)	54	MANAGEMENT & BOOKING: BUDDY LEE, 806 16th Ave. So., Nashville, Tenn. (615)
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GREAT COUNTRY HARVEST



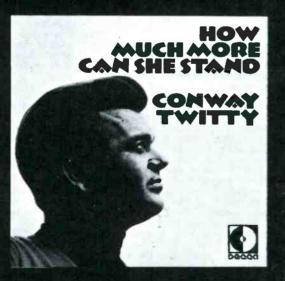
Single: 32776 Album: 75251

Conway and Loretta got together for the first time, for their great duet single and album, "We Only Make Believe." A milestone in country music history.



Single: 32796 Album: 75282

Loretta is the number one country girl in the country. Her great new single, "I Wanna BeFree" is also the title song of her soon to be released album.



Single: 32801 Album: 75276

Conway's latest single, "How Much More Can She Stand," is from his great new album of the same name. One of the great country artists of all time does it again.

A great country harvest. Together or by themselves.



Decca Records, A Division of MCA Records, Inc.

cashbox

INTERNATIONAL MUSIC SECTION

LONDON — A new series of re-leases, "Great Voices of the Century," has been developed for release here by Ember, with the first three albums to feature Jan Peerce, Nellie Melba and Beniamino Gigli, according to Ember president Jeff Kruger. The program warks Ember's first

Ember president Jeff Kruger. The program marks Ember's first move into classical music, Kruger noted, and may lead to development of a classical line within the year. Subsequent "Great Voices" titled, he said, will present Enrico Caruso, Feodor Chaliapin and Richard Tauber. The series will carry a special price of 99 new pence (about \$2.35).

2 More Ember 'Explosions'

Two additions to the Ember's More 'Explosion' album series, "R&B Ex-plosion" and "Irish Explosion," are scheduled for mid-April release.

The former features Ike and Tina Turner, Gladys Knight and the Pips, Maxine Brown and Wilbert Harrison. The Irish package offers Hugh

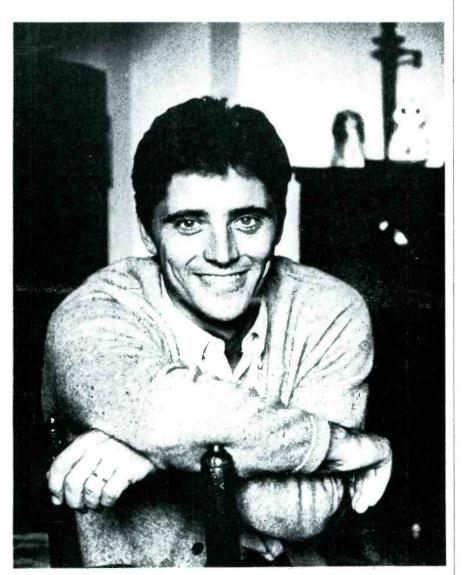
International Artist of the Week: SACHA DISTEL

Trainor and Tommy Drennan and The Monarchs.

Label also has added a Lee Lynch "The Call" and "Love Me Now," pro-duced by Brian Rogers.

Lena, Damone LP's

Lena, Damone LP's An album by Lena Horne, "Lena," highlights the April release schedule of Ember Records Ltd., and is the first under terms of an agreement negotiated by Kruger with Miss Horne's manager, Ralph Harris. The arrangement gives Ember ex-clusive album and tape rights outside the United States to recordings by the artist. Also scheduled by the label is a second Vic Damone LP, "In My Own Way." It includes the singer's rendition of "Didn't We." A third release is the soundtrack from "You Can't Have Everything." It features a score by Joe Parnello and Rudy Durand, with title theme vocals by Bobby Scott.



French singing star Sacha Distel retains his place in the top rungs of the international popularity polls through his recordings, TV appearances and tours. He recently completed a successful 5-week tour of Great Britain, where his hit single, "Raindrops Keep Falling On My Head," is still selling. His current Warner Bros. single is a Burt Bacharach-Hal David composition, "Odds and Ends." Contracted to Pathe Marconi in France his disks are issued in the U.K. and U.S. on Warner Bros.

Ember Enters Classical Mkt | Canada's SRL Seeks Fees For Performances On Canada Radio

Sound Recording Li-TORONTO -

TORONTO — Sound Recording Li-censes Ltd. (SRL), perhaps a victim of its own silence, have now come out into the open in a bid to fight its opposition on an equal footing Bert Betts, manager of SRL, got his dander up over the reported "biased and unfair reporting" in a Toronto paper on the aims of SRL. SRL was formed in 1969 by the members of the Canadian Record Manufacturers Association. Reason for the formation was to exercise a right given them in 1921 to levy a performance or broadcast fees on anyone who reproduced their product for profit. (The SRL drive was in jeopardy last week when the Econ-omic Council recommended that the Government "plug" the levy; in addi-tion, RCA has withdrawn support from SRL.) Reason for the delay in attempting collection was described by Batts as

from SRL.) Reason for the delay in attempting collection was described by Betts as "Until the sixties, there wasn't a record industry in Canada. There were just record distributors of U.S. records but no viable Canadian music

records but no viable Canadian music industry. Ten years ago broadcasters came to rely solely on records for their programs. More and more records were plaved, and this over-exposure has drastically shortened the life and sales of many records, espe-cially records of the Music of Today, (hit parade-type)." The Canadian broadcaster, unlike his counterparts in Europe, have never had to pay for the privilege of playing recorded music, outside of their payments to BMI (0.75%) and to CAPAC (1.85%). Both these groups are now applying to the Copy-right Appeals Board for increases in these fees. The big contention of the broad-

these fees. The big contention of the broad-casters is that most of the money will leave Canada. because most of Canada's majors are affiliated with U.S. parent companies and they com-mand the greatest part of records sold today. The Breakdown

The Breakdown The real breakdown, as revealed by Betts, is quite different and indeed more believable. Administration will account for about 10% with another 10% going to musical scholarships and bursaries for the education of sound engineers, administered by a joint committee of SRL and the American Federation of Musicians (a sore point, if any). 25% will go into direct Canadian talent recording with the remaining 55% to be shared by the members of SRL. Of this 55% there will be some going to owners of foreign masters played by local broadcasters. It works out though that only 22% of the total revenue will leave Canada Betts claims how-ever: "We're willing to listen to any counter-proposals on keeping this morey in the country." Even if 22% did leave the country

will leave Canada Betts claims how-ever: "We're willing to listen to any counter-proposals on keeping this morey in the country." Even if 22% did leave the country of the expected three million to col-lect. more than two and a quarter million dollars would remain in Can-ada and contribute to the growth of the Canadian music industry. SRL currently has 29 members. made up of English majors and French independents. There is no membershin fee to join SRL and a recent pitch by the licensing organi-zation to the Canadian Independent Record Producers' Association may see their ranks grow considerably over the next few weeks. The Copyright Appeals Board met last week (6) to deal with the SRL application. However the recent Economic Council of Canada Report on Intellectual and Industrial Prop-

Canada Radio erty (released) March 23, recom-mance fees be allowed and that the statute be removed from the act. They also recommended that no fees be paid for video cartridges and cas-settes when they are broadcast. Broadcast producers of CTV would be hardest hit if this right went down the drain with the SRL attempt to establish fees—one of the more im-portant factors for making the broad-casters reconsider their stand. The should also be noted that if Canada vetos the fees, foreign fees would not come into Canada for Canadian recorded successes. The E.C.C. would appear to indicating a lock of faith in the success of the CRTC ruling that wishes to make records a major export from Canada. Betts noted that "The Canadian Talent Library is already receiving performance rights as a producer by charging its subscribers. We think in Canada. We're also thinking of future recording activity, especially in Canada. We're also thinking of will, of course, benefit from the suc-cess of SRL. A complex of short of 300 radio stations have been investi-gating a broadcasters have entered will, of course, benefit from the suc-cess of SRL. A complex of short of 300 radio stations have been investi-gating a broadcaster payments to the nother media monster just quiety entering. It's reported that both BMI and GAPAC are anxious for the applica-tion to be resolved since there is a freeze on broadcaster payments to the applications by the Appeal Board. There is strong rumours that a broadcast bovcott is now underway against members of SRL. An equip-ment order of \$100.000 was reportedly cancelled because of the struggle and whereby one label each week will be boycotted. Observers feel that CRTC should investigate these allegations of blacklisting of what the Broadcast Act might call "Freedom of Expres-sion".

Uttal To Euro **Accents Label's** 'Personal Touch'

NEW YORK — Larry Uttal, presi-dent of Bell Records, has set a com-prehensive tour of Germany following his stay in the label's London office. The trip, which will keep Uttal in Europe for two weeks (April 11-24), is part of a continuing overseas build-up by Bell Records. Bell is currently represented on the German charts with "Knock Three Times" and "Candida", both by Dawn, and "Pony Express" by Johnny John-son and His Bandwagon. On the Eng-lish hit lists, Bell has registered with

son and his Bandwagon. On the Eng-lish hit lists, Bell has registered with "Candida" by Dawn, "I Think I Love You" by The Partridge Family and "Something Old, Something New" by The Fantastics.

The Fantastics. Personal Touch One of the most "international minded" execs in the music industry, Uttal has constantly stressed the necessity for "personal contact on a regular basis in order to familiarize yourself with the local situations and make the people in each country understand your needs.

Dave Evans Chief Of Sales & Promo

TORONTO-In a re-structuring at Capitol Records, (Canada) Limit-ed, J. David Evans has been appointed director of sales and promotion. Ev-ans' responsibilities encompass all ad-vertising and promotional activities as well as national sales responsi-bilities. Since joining Capitol Canada in Sept., 1968 as Ontario sales man-ager, Evans was subsequently ap-pointed national sales manager whole cale division in May of 1070 and a director of sales and promotion. Evsale division in May of 1970, and recently assumed responsibilities for rack sales.

In this newly structured department, reporting to Evans will be W. Bannon as national promotion and product manager-Pop Lines, M. Zurba as product manager classical and tape lines along with custom products, and R. Legault in his present position as national advertising manager. In addition to the above, Evans will have all branch sales managers continuing to report to him.

Ster Hansa Rep

JOHANNESBURG-According to a deal between Hansa Musik Produk-tion of Berlin, West Germany, and Ster Records, Ster is to release, immediately, the English language version of German pop star Alfie Khan's "She's Coming Back" ("Sie Kommt Noch Heut") in Southern Africa. The release of this single will be backed by heavy promotion.

Ster will also release the first LP by the Berlin underground group Birth Control. The group is shortly to tour England and France.

Capitol Canada: Ontario Govt. Assists Canada Talent TORONTO-The Conservative Gov-

ernment, through its Ontario Arts Council, have just completed the pre-liminaries in a talent hunt, the re-sults of which will be showcased in the multi-million dollar Ontario Place

Bob Sunter, music officer for the Arts Council, got it all together through recording specialist Merv Buchanan. The latter travelled the Province in a mobile recording studio, taning young musicings as they pertaping young musicians as they per-formed their own original material. The response was so great it was decided to showcase some of this talent in three centres—Windsor, Thunder Bay and Kingston.

BMI's Whitey Hains, Richard Flo-hill of Canadian Composer (CAPAC) and Cash Box rep Walter Grealis were asked to view these 18 acts and come

Carlin's Rich **Completes Deals** Started At MIDEM

LONDON--Continuing the expansion policy of Carlin Music, Paul Rich has just returned from a trip to Amsterdam, Paris, Rome and Milan to complete deals which he started at MIDEM. He has placed the cata-logs of Mark Almond and Juicy Lucy with the following publishers Day with the following publishers. Day-glow in Holland; Rideau Rouge Paris Day (Mark Almond) and Pathe Marconi (Juicy Lucy). In Italy Mark Almond has gone to Sugar Music. A recent visitor to London was Frank Don-levy of Belinda (Australia) who has taken the two catalogs for his terri-tory. Stig Anderson elso met with tory. Stig Anderson also met with Rich in London and concluded a deal for Scandinavia. Rich has also nego-tiated with John Abbey, who recently formed the Mojo label distributed through Polydor, to administer their newly formed publishing outlet Con-temp Music temp Music.

up six that would be suitable for On-tario Place. Len Casey, director of Ontario Place, also sat in on three dates and like the judges, was suit-ably impressed with the efforts of the ontarts. entrants. the

Jocks from CKLW, Chuck Hobart and Steve Hunter, emceed the Wind-sor show which spotlighted Cathy Miller and Breadfeather from London, and Windsor talent, Tanfield Green-street and Co., Joe Thobodeau and Pete Gibson, Derryl Guidolin, and The House

The Thunder Bay show was emceed by Terry Williams from CKPR. Rep-resented here were Us Three and Linda Taylor from Sudbury, Roger Linda Taylor from Sudbury, Roger Legacy and Debbie Beauchamp from Sault Ste. Marie and Thunder Bay entrants: Tom Higgins, Saint Peters' Pub, and Pantavus. CKLC's Gary Parr looked after the Kingston introductions of George Danleyko, Sue-Allan Pilon from King-ston and Cherryl Yates of St. Thomas and Lingeln County from Sudbury.

ston and Cherryl Yates of St. Thomas and Lincoln County from Sudhury. Much credit for the successful op-eration including the elaborate stag-ing should go to Terry McManus and Richard Pochinko. There was some-what of a problem in that most of the audiences were made up of heavy message freaks and most of the en-trants stayed within the soft rock bag. The boorish attitude of audiences in Kingston and Thunder Bay was somewhat unnerving to the young talent who were struggling as it was talent who were struggling as it was with original material. It was suggested that with the power that both CKLC and CKPR held over the young freak crowd, these stations would do a public service and attempt to tune these bigots in on respect for other groups. The Windsor audience, one where you would expect trouble, were mannerly and displayed much understanding of the efforts of the new talent.

Gaff & Masters Form G.M.A. Ltd

Billy Gaff reports the formation of G.M.A., Ltd. (Gaff Masters Associated, Ltd.), a British entertainment company.

Gaff, manager of Rod Stewart and The Faces who have just completed a 33-city American tour, will handle the American side of the company. the American side of the company. Robert Masters, formerly a director of the Robert Stigwood Organisation, will handle the European market. Masters manages the current hit Brit-ish act Atomic Rooster. Rooster has been signed to Elektra Records and will tour here in July.

Also represented by the company are Rory Gallagher, formerly of Taste —a hig European act which has had are Rory Gallagher, formerly of Taste —a hig European act which has had several album successes; John Baldry, whose just-completed first album for Warner/7 Arts produced by Elton John and Rod Stewart has been scheduled for release in early May to coincide with his June American tour; and Leslie Duncan whose "Love Song" was featured on "Tumbleweed Con-nection" and whose first solo album will be released on Columbia Records within the next two months. Gaff has also acquired, in associa-tion with David Conyers, producer of "Hair" in London when he was a di-rector of the Stigwood Organization, the European production rights for the award-winning Broadway musical "The Me Nobody Knows," scheduled to open in London in June. Heading the European agency will be David Oddie, also a director of the company, formerly with the Robert Stigwood Organization for seven years. Publishing and recording as-peets of the handled

Sugwood Organization for seven years. Publishing and recording as-pects of the company will be handled by Jimmie Horowitz. American Tal-ent International Ltd.

Gaff, Masters Associated, Ltd. is located at 79A Warwick Square, London SW 3; and U.S. offices at 888 Seventh Avenue, 21st Floor, New York City 10019, (Tel. 212-765-1896).

CashBox Great Britain

Government's long-awaited The White Paper of the future of broad-casting in the UK was published casting in the UK was provision for March 29th, and makes provision for a total of sixty commercial stations around the country. They will operate on the medium waveband and VHF, and the first ones serving London, Manchester, Birmingham and Glasgow should be on the air by 1973. The com-mercial network is to be controlled by an expanded version of the present Independent Television Authority, the Independent Television Authority, the watchdog for commercial TV opera-tions, under the new name of the In-dependent Broadcasting Authority. The BBC will be permitted to retain its existing twenty local stations, but the original plan to add a further twenty to this total has been scrapped. Initial concentration by the commer-cial network will be an stations for the cial network will be on stations for the major conurbations mentioned above, but it is likely that a few smaller ones will be started at the same time on an experimental basis to research on an experimental basis to research the needs and problems of catering to low density population areas with particular regard to potential adver-tising revenue and viability. London is likely to get two commercial sta-tions, one concentrating on news and the other on musical entertainment the other on musical entertainment. The commercial chain, which is not expected to be completed and in total operation for several years, will draw its news services from a central source, which, following the logic of the Independent Broadcasting Authorthe Independent Broadcasting Author-ity, will possibly be an enlarged ver-sion of the existing Independent Tele-vision News organization. Unresolved aspects of the new set-up include needle-time for record play and the attitude of the Musicians Union. At present the best the commercial sta-tions can hope for is the same alloca-tion of meedle time granted to the tion of needle-time granted to the BBC, and they will have more to offer

considerable employment to musicians in return for such a concession. The high cost of this coupled with the inadequacy of the needle-time allow-ance for running any kind of music station is going to be a major obstacle for the commercial operators to surmount. Commercial radio on a national basis has been ruled out, largely to protect the national press which, apart protect the national press which, apart from a few exceptions, is in serious financial straits, but the local news-paper industry, generally still pros-perous, is either bitterly opposed to commercial stations which could well milk off its revenue or else is trying to get a piece of the local broadcast-ing action. Local papers will be given options on owning a share of the lo-cal stations in their areas providing options on owning a share of the lo-cal stations in their areas providing a monopoly is not thus created. Fi-nancing of the commercial network is to be by spot advertising, and no sponsorship will be permitted. Pye is introducing a special series devoted to the middle market bracket of optrationary which will be called

The LPS will cost £2.15, and the Advected by the argin by the cost of the series of the the also inject it into the international market. The first four LPs in the 4D line will be "WigWam" by Sounds Orchestral, "Hits Philharmonic, Vol. 3" by the London Pops Orchestra, "Theme From Ryan's Daughter, Love Story And Other Great Hits" by Cyril Stapleton's Orchestra, and "Peter, Paul And Pianos" by Rostel and Sha-fer. The LPS will cost £2.15, and the 4D launch will be backed by heavy trade and consumer press advertising, mobiles, full color posters and special presentation folders for the retail out-lets, and also TV and radio spot ad-vertisements. vertisements. The disk n

The disk majors who joined forces to form Record Merchandisers, the joint racking enterprise, can now ne-

www.americanradiohistory.com

gotiate individually with any compe-titive rack jobbing operation following the termination of the original RM formation agreement. This represents a turnabout compared with the ori-ginal intention of the organization which required its members to under-take not to deal with any racking outfit in order to control this sector of the record industry. The last two companies to join the RM consortium, Philips and Polydor, disclaimed any obligation under these terms, and anobligation under these terms, and an-other factor in the present situation is the forthcoming debut of a racking company controlled by Pickwick In-ternational.

A move to head off any British repetition of the American bootleg-ging problem was made in a test court case last month when Leicester magistrates imposed a maximum fine of £50 on David Zimmerman, who ad-mitted giving a pressing order for the illicit Jimi Hendrix LP "Live Experi-ence 1967/68" to the Leicester-based company Industrial Commercial Plascompany Industrial Commercial Plas-tics. Jeffrey Collins, who admitted selling the records, was fined the max-imum of £10 under the Dramatic and Music Performance Protection Acts of 1958 and 1963. Both men were also ordered to pay £180 costs each. The case was brought by the disk industry with EMI legal adviser Geoffrey with EMI legal adviser Geoffrey Smyth acting as informant, and the by attorneys acting in behalf of Poly-dor. Industrial Commercial Plastics dor. Industrial Commercial Plastics was also party to the action, but pros-ecutor Andrew Rankin stated it to be ecutor Andrew Rankin stated it to be a reputable company and the summons was taken out merely to ensure that all copies of the album still in its pos-session were destroyed. ICP gave this undertaking, and the summons was withdrawn. The case was the first of its kind here, but CBS is taking legal advice with regard to the bootlegging

of Bob Dylan albums, which has happened on more than one occasion

Liberty-United Artists will shortly change its name to United Artists here in conformity with the company's American identification. The Liberty label is being phased out, and the UA label will be rejigged for a May re-lease of a double album sampler showlease of a double album sampler show-casing twenty-one of the label's con-temporary acts and packaged with a 12-page descriptive booklet. Hitherto the UA mark has been used in the UK for middle road acts and movie soundtracks, and progressive product was released on Liberty. The same change of identification will be fol-lowed in Germany, France and Italy. Ouickies: Flamenco guitarist Carlos

lowed in Germany, France and Italy. Quickies: Flamenco guitarist Carlos Montoya plays a Queen Elizabeth Hall, London concert on April 26th set up by impresario Robert Paterson ... three-year production deal signed by Belwin-Mills with RCA for the re-lease of Belwin-Mills product Bernard Brown named head of Apple Records and Apple Publishing, after a spell as general manager of the pub-lishing side benefit nite concert a spell as general manager of the pub-lishing side . . . benefit nite concert at Ronnie Scott's Club raised £650 for jazzman Tubby Hayes, who is to undergo heart surgery . . . Campbell Connelly's disk subsidiary Concord has set deal with Ariola for the latter to release Concord repertoire in Ger-many, Austria, Switzerland, Spain and the Benelux countries over next two many, Austria, Switzerland, Spannan, the Benelux countries over next two years... Mickie Most's Rak label will make its French debut under its own through Pathe-Marconi with a logo through Pathe-Marconi with a Peter Noone single . . . talks between Syad Ali of Keith Prowse Wholesale Birmingham-based distributing and company H. R. Taylor on possibility of acquisition of Taylor's by KPW have been broken off... Dick James Music has acquired the shares in Pacer Music held by News Enterprises and singer Gerry Marsden,



Bovema's Cats returned last week from a highly successful three weeks tour of Indonesia and the surrounding islands where each one of their con-cert dates was a sell out and they have been asked to return for more concerts this year. Philips is scoring a big hit with "The Heart Of A Woman" by Casey & The Pressure Group. It is the first record featuring to Dutch audiences. Hans Vermeulen (Sandy Coast) and Ray Fenwick (ex-Spencer Davis) had the nice idea to unite Hollands best musicians for one Album, entitled "Musicians Union Band" with among others Polle Album, entitled "Musicians Union Band" with among others Polle Eduard (After Tea). Hans van Eyck and Peter Tetteroo (Tee Set), Robert Jan Stips (Super Sister), Rinus Ger-ritsen (Golden Earring) and Jerney Kaagman (Earth & Fire). Jan Visser bass-guitarist of the George Baker Selection and Hans Brouwers—com-poser of world-hit "Little Green Bag" —concluded a first solo contract with

Selection and Hans Brouwers—com-poser of world-hit "Little Green Bag" —concluded a first solo contract with Negram. Very soon they will record a single and an LP. Phonogram rushed out a first record of The Wheelin' & Hammerin' Band, entitled "Back U.S.A." (Decca). There is much in-terest in Holland for this record, as the greater part of the group are well-known Dutch musicians. Negram's managing director Hans I. Kellerman and labelmanager Hans Officier had a flight to Paris last week to visit the director of the Musidisc company, Mr. Philippe Thomas. They discussed next Musidisc promo-cam-paign in Holland and the possible Negram releases of the Festival-label. Bovema's Int.'s Manager Theo Roos returned this week from a three weeks visit to the States. He re-porter: "The visit was most bene-ficial to Bovema for through personal contact with our American associates we can now get down to heavy proficial to Bovema for through personal contact with our American associates we can now get down to heavy pro-motion of our groups in the States and further licensing of our material. Capitol will shortly release another Syntagma Musicum album and also a single from our group Left Side, Tamla Motown will release the single "Why" from the Cats, Bell Records will release "The Leader", the new single from Unit Gloria, while other large American record companies are extremely interested in some of our new artists and deals will be finalized shortly. Also I am pleased to an-nounce that Bovema will be in much

closer contact in future with Peters International for the importation in America of finished product." Decca star Engelbert Humperdinck did a midnight concert at the Amster-dam Concertgebouw last week; also appearing on the bill was Dana. Phonogram threw a press-reception at the Hilton's Presidential suite. Country Joe McDonald did a concert in Rotterdam. RCA's group The Sweet visited Holland for doing a television-show in AVRO's "Toppop" tv-show. During the Easterdays Re-prisegroup Family did concerts in Amsterdam and Groningen. British artists The Weatherman ("It's The Same Old Song") and The Marmalade ("My Little One") visited Holland to appear on the "Eddy Ready Go" tv-show. Following weeks of negotia-tions, Bovema's 3P group have finished arrangements for many top-line American artists to visit Holland this wore for tw and concert appear finished arrangements for many top-line American artists to visit Holland this year for tv and concert-appear-ances. The first to arrive will be Freda (Band of Gold) Payne, due in on 29th April for a TV-special. In coordination with City-films Holland, Inelco planned a strong promotion campaign for Elvis Presley's sound-track of the film "That's The Way It Is"; special showings will be done for the national pop-press, while a spe-cial campaign will be arranged with the "Muziek Expres" monthly. Bovema's MMI repertoire dept. this

the "Muziek Expres" monthly. Bovema's MMI repertoire dept. this week released the sound track from the film "The Railway Children" which will tie in with the general re-leases of the film in Holland at Eastertime. Phonogram did a special promo-campaign for the "Dimension Of Miracles" double-album on Mer-cury. The records feature the top-artists from the U.S. Mercury cata-logue. RCA reports fantastic sales and hitparade position for Perry Como's "It's Impossible" on singles as well as on LP. Through SPP, Paris, Phonogram acquired the rights for the new Mireille Mathieu record "Une Histoire d'Amour" ("Love Story"), which is tipped for the charts by most of the Dutch dee-jays. To be connected with the rock revival To be connected with the rock revival in Holland, Negram's Hans Officier will release the Reprise LP's of Fats Domino. Polydor Holland acquired the distribution rights of Mike Vernon's Blue Horizon label.



In spite of an indirect directive from the CRTC, there are still some Canadian broadcasters treading on dangerous ground when it comes to their choice of what is and isn't Canadian talent. What has annoyed even in the bord need of many observers is the hard-nosed at-titude of some of these programmers who feel the airwaves are theirs to do with as they see fit. One observer recently noted: "every station owner recently noted: "every station owner would be required to take his staff outside the building each day and grouped around a Canadian flag, should repeat a nationalistic creed— giving thanks to the people of Canada for the use of the airwaves." Many broadcasters would appear to be playing with the CRTC as they pro-gram Janis Joplin's latest hit "Me and Bobby McGee" as well as cuts from her album and tag them as being Canadian content. One member of the back-up group is supposedly being Canadian content. One member of the back-up group is supposedly a Canadian. However, the require-ment is that the featured performer must be a Canadian. Even if two or three members of a group are Can-adian, it still doesn't count as Can-adian content.

Capitol has launched an extensive Capitol has launched an extensive national campaign to keep Anne Murray on the charts. They have just released "It Takes Time", written by a fifteen year old Oshawa girl. The single has already taken off, giving Miss Murray two chart items, the other being "A Stranger In My Place".

Ginette Reno is back on the chart scene once again. This time with "So Let Our Love Begin" on the Parrot label. Other Canadian product re-ceiving the push from London in-cludes "Train" by Soma on the Aquarius label, Doug Hutton's "All God's Children" on the London Label and "Sundown" by Chilliwack.

The big hit of "Chick-A-Boom"

isn't available in Canada but Quality's George Struth moved quickly to make a cover available and it looks like the label has a hit with their quickly

a cover available and it looks like the label has a hit with their quickly organized Big Gee performer. Initial shipment was 4000, which is a good indication of a big hit, in Canada. The disc bowed on the Red label. Tuesday's "Fuddle Duddle" by An-tique Fair has apparently caught the fancy of a U.S. label. A release is expected shortly. "Celia Of The Seals" has come back to life. The Donovans single on the Epic label, was apparently passed over lightly by Canadians. This was somewhat surprising in that this country is deeply involved in this in-humane slaughter that has created a possible tag of the extinction of the seal. Several groups across Canada, namely the broadcasters have now lent their support in attempting to bring about the end of this slaughter that has brought protests from around the world. Columbia has ap-parently made plans to reissue the Donovan disk in its four colour gory around the world. Columbia has ap-parently made plans to reissue the Donovan disk in its four colour gory sleeve, which depicts a happy Can-adian seal hunter completing the ripping off of the fur from a baby seal while its mother looks on. John Donabie of CKFH has taken a per-sonal interest in getting the message across to his listeners and CHUM-FM is using taped sounds of the killing.

across to his listeners and CHUM-FM is using taped sounds of the killing. Joe Cocker now receiving chart action with his "Bird On A Wire", written by Montrealer Leonard Cohen. Action started on the West Coast (CKVN). This station has been responsible for much of the exposure of progressive (heavy) items in this important market. Dick Riendeau, formerly with Capi-tol Records (twelve years) has been appointed director of marketing and sales for London Records Of Canada. Mike Doyle upped to national promo-tion manager for London.

Every Month It's April

This month being APRIL . . .

RDS . . , CHESTNUT MARE/JUST A SEASON written by R. McGUINN/J. LEVY—APRIL MUSIC & CBS RECORDS. BYRDS . .

- SWEET . . . FUNNY FUNNY written by N. CHINN/M. CHAP-MAN—PHIL WAINMAN MUSIC/APRIL MUSIC & RCA RECORDS
- GILBERT O'SULLIVAN . . . UNDERNEATH THE BLANKET GO/DOING THE BEST I CAN written by R. O'SULLIVAN for MAM/APRIL MUSIC AND MAM RECORDS
- ANDY WILLIAMS (LP) **HOME LOVING MAN** track FIRE AND RAIN written by J. TAYLOR—APRIL MUSIC
- JAMES TAYLOR (LP) SWEET BABY JAMES written by JAMES TAYLOR—APRIL MUSIC & WARNER BROS, REC-ORDS
- BYRDS (LP) EASYRIDER track BALLAD OF EASYRIDER writ-ten by R. McGUINN—APRIL MUSIC AND STATESIDE RECORDS
- NANA MOUSKOURI (LP) **OVER & OVER** best selling female artiste of last year. Title track—APRIL MUSIC
- CLODAGH RODGERS (LP) RODGERS & HEART produced by KENNY YOUNG with 3 KENNY YOUNG SONGS and GIL-BERT O'SULLIVANS NOTHING RHYMED

NOT FORGETTING ...

- NOTHING RHYMED . . . GILBERT O'SULLIVAN
- WHERE ARE YOU GOING TO MY LOVE . . . BROTHER-HOOD OF MAN

SPINNING WHEEL . . . BLOOD, SWEAT AND TEARS

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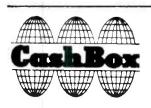


The new BASF music production has announced decisive personal changes. A big surprise for the Ger-man trade was that Werner Cyprys, till now chief producer of BASF, has left the firm, and will be replaced by Klaus Laubrunn. Laubrunn was until now responsible for the medium record and radio network for the big German magazine combine Gruner & Jahr. BASF plans to expand their music production which was founded

record and radio network for the big German magazine combine Gruner & Jahr. BASF plans to expand their music production, which was founded a half year ago, and most of all to adjust it to international standard. The Dave Pike Set, one of the best German Jazzgroups was invited to this years Newport-Jazzfestival . . . Errol Garner will give his only con-cert in Germany on the 12th of May in Berlin . . . Barbara, prominent French chanson singer, will perform during the well known May-festival in Wiesbaden on the 8th of May . . . The following artists were engaged for the gala-evening of record pop, which will be arranged by the record trade in co-operation with the radio station Sender Freies Berlin on the occassion of the international radio exhibition in Berlin on the 28th of August: Lulu, Amalia Rodrigues, Nancy Wilson, Ray Charles, Udo Juergens, Roy Black, Henry Mancini, Ivan Rebroff, Facio Santillan. With-out contract but rather sure are: Gilbert Becaud, Daliah Lavi, Melanie,

Les Humphries Singers and The Shocking Blue. The Edwin Hawkins Singers will come to Germany during April/May for seven concerts. On this occasion they will hand over special devoted pictures from America to the presi-dent of the Federal Republic Heine-mann and to the Federal Chancellor Brandt as thanks for their troubles for prese in the world

mann and to the Federal Chancellor Brandt as thanks for their troubles for peace in the world. English music manager Larry Page and Peter Kirsten the agile boss of the Global music group have a few days ago signed a 3-year contract (for the territories of Germany, Aus-tria, Switzerland, Holland, Belgium and Luxembourg) after many years of successful co-operation with the publishers, expressing the close co-operation in the record market. The production of the progressive Page-label "Nepentha"—at least 8 LP's and 12 singles a year—will be released from now on by Global Records. The Global-Gruen label pro-duce progressive, up-to-date music. The Global-Rot label on the other hand is reserved for the production of pop music. The Czech hit singer Karel Gott has signed a long termed promotion contract with the promi-nent German manager Hans R. Beier-lein, chief of Montana in Munich. Karel Gott will still appear on Poly-dor label. dor label,



COIN MACHINE NEWS

EDITORIAL: Plain Talk On Direct Sales

Of all the problems which plague jukebox and games operators, the most confounding, the most irritating, the most heart-breaking of all is to lose a good location because the owner bought his own machines. Direct selling has never been a paramount threat to this industry, but it has never ceased being a chronic irritant since the industry first began.

The essential problem with attacking direct sales is simply this-to prevent them is illegal. Call it restraint of trade, discrimination or whatever, to flatly refuse to sell a location is illegal.

Your good distributor meets this guandary head on. He's flat against selling directly to locations for three reasons: 1. he will ultimately lose sales because locations always hold onto their machines till they crumble into junk, whereas the operator rotates his more often; 2, he will arouse the anger of his operator-customers, especially those directly affected by the sale; 3. he is biting the hand of the people who put and keep him in the business in the first place-the operators.

The distributor, in his desire to inhibit direct buying, exercises a variety of interesting techniques, many of which shouldn't be in print, although they are all 100%legal. Let's just generally say they aren't as pleased to see an owner walk into the showroom as they are an operator, don't give him the same good price, often won't sell single units at all but demand purchases in blocks of five machines, and of course, require cash on the barrelhead. In some cases when the location is that adamant that he still wants to buy, your better distributors even call the operator being affected, tell him what happened and give him something out of the inflated profit to at least sooth his ire.

But it is fundamental nature of the operating trade, its unique services and skills, which have really stopped direct selling from getting any farther than it already has. When a good location enjoys good service, new machines and therefore happy, free-spending customers, he'll never throw his Besides, he'll ultimately lose all that operator out. additional income he tried to make by buying his own machine. How? Because machines break down and while they're down (and he's twiddling his thumbs waiting for a reluctant service guy to come by) there's no money going into the machine. He also loses money because the longer he keeps his machines, the more earning appeal they lose and the less apt his customers are going to be to use them.

But all of this doesn't amount to a hill of beans un-less the operator can "sell" his locations out of their direct buying notions. With these slick, professional, high-finance sales organizations coming around these days, the operators job isn't easy. He's got to convince his locations that the service these sellers offer never turns out nearly as rosy as predicted. Matter of fact, in most cases, their service is putrid. The location should know that variety is what keeps the coin business active, and that means being on top of the best new games and jukes, as well as records and other supplies, and only the professional operator is equipped to fully provide this skill.

Above all, the best way to inhibit direct sales is simply to do the best damned job at your locations you can--in equipment, in service and in personal relationships.

Heavy Executive Sales Promotions Announced by Rowe

WHIPPANY, N.J. — Jerry Marcus has been appointed to the newly-created position of vice president-marketing, international and special accounts, by Rowe International, Inc., a subsidiary of Triangle Industries, Inc., as part of an organization re-alignment of Rowe's Marketing Divi-cion sion.

In addition to Jerry Marcus, Arnold B. Cohen, who was formerly director of vending sales, has been appointed vice president-marketing development Newlander, vice president-marketing services, has been appointed vice president and general sales manager.

Mr. Marcus, who joined Rowe in 1957, will assume the administrative responsibility for all of Rowe's prod-uct sales in international markets as well as domestic national accounts and special account customers. He has served as vice president-controller and vice president and treasurer of Rowe Rowe.

Rowe. Cohen came to Rowe in 1969 as director of vending sales from U.S. Automatic Sales where he was vice president of marketing. Twenty years previously he had developed his own vending company which eventually be-came the first full-line vending opera-tion in New Jersey. With Rowe, he is responsible for the initial develop-ment of new marketing projects and special accounts.

special accounts. James P. Newlander joined Rowe in 1961 and was director of adver-tising and sales promotion before his appointment as vice president-market-ing services in 1969. He spent five years with the National Automatic Merchandising Association, where he was responsible for conventions, ex-hibits, national meetings and adver-tising. tising.

In his new position, Newlander will be responsible for the promotion and sale of vending, music and related products through all U.S. and Canadian distributors.

Sites on 'Sniper' **At Williams Plant**



Wms. SNIPER Gun

CHICAGO-Williams Electronics is CHICAGO—Williams Electronics is now shipping its newest target rifle game called 'Sniper' to its distributors. This rifle, suitable for all locations, features a variety of 3-D war game targets and terrific reverberating sound effects. The targets include a half-track, a tank, a sentry, amo box-es, oil drums and an ammunition dump.

Included with the stationary and shadow box targets are three travel-ing targets and one which turns, around, to really test the player's skill.

skill. A player is allowed 25 shots per game. Achieving "marksmanship" stature rewards the player with ten extra shots (adjustable). "Imagine hearing the earth-shattering sound of successfully blowing up an ammuni-tion dump or destroying a cache of oil drums," said Bell DeSelm, Wil-liams sales manager. "All this is ac-curately depicted in sniper-like real-ism," he declared.



NEWLANDER

COHEN

Building Public Relations In Philly

PHILADELPHIA—While the music machine has been donated in many kinds of public and institutional situ-

kinds of public and institutional situ-ations as a public relation gesture on the part of an industry leader, a most unusual use of the jukebox came to light when David Rosen, Inc., re-sponded to a most unusual call. The Pennsylvania School for the Deaf sounded an appeal for a jukebox. And since Elliot Rosen, an executive officer of the Rowe distributing firm is also an officer of the Golden Slip-per Club, David Rosen, Inc., con-

tributed the jukebox through the philanthropic and fraternal club in which all executives of the distribut-

which all executives of the distribut-ing firm are very active. Elliot Rosen, at the presentation ceremonies, learned that the jukebox is a most excellent training aid for the deaf children and with the sounds of the jukebox they are able to be taught to dance. The deaf youngsters, Rosen explained, are able to be taught rhythm by being able to pick up the vibrations from the dance floor and from the music machine itself. from the music machine itself.

Columbia Creates Jukebox Rep Post

NEW YORK - Steve Popovich, na-NEW YORK — Steve Popovici, ha-tional promotion manager for Colum-bia Records, has announced the ap-pointment of Ron Braswell to the newly-created post of Jukebox Prod-uct Coordinator. Braswell's task will be to establish even stronger lines of communications between this major label and the nation's operating com-panies and dispatch vital program-ming information on: 1. new releases by popular jukebox artists; 2. re-leases deemed especially suited for specific jukebox programming and 3. catalog titles, past "evergreen" hits and other custom jukebox material. Braswell, a two year veteran in the Columbia promotion complex, is cur-rently preparing a samples mailing to operators which will also include a questionnaire, together with a return mailer. tional promotion manager for Colum-

mailer. "I am very interested in getting a good give-and-take type of comgood give-and-take type of com-munication going with the operators." Braswell stated last week. "They are a most vital part of the music-records industry and play an important role in the success or failure of records, as well as the record-dollar market



in general. I'm really looking forward to this mission and I hope the operators will reciprocate by answer-ing our mailings and volunteering any and all information . . . their opinions, gripes and other comments on Columbia product in particular and jukebox music in general," he advised

Rock-Ola Model 446 Satisfies Customers

CHICAGO - Rock-Ola Manufacturing's radically different, and rather chic, model 446 furniture-styled coin photograph has made more of a hit with the nation's operators than expected, according to Les Rieck, phonograph sales manager. Les also pointed out that location people have expressed their delight to their operators for receiving the piece and he sent along a few snapshots from some of the locations.



On location at the Steering Wheel Lounge in Webster Groves, Mo., just outside St. Louis, a 446 is the star of the show. Waitress Cyndie Hoell (another location delight) is shown with Dick Baker, Baker Vending, of St.



JUKEBOX PROGRAMMING GUIDE

THE WEEK'S TOP RELEASES FOR COIN-OP PHONOGRAPHS

POP

- WILSON PICKETT DON'T KNOCK MY LOVE (2:13) No Flip Info. Atlantic 2797
- RAY STEVENS A MAMA AND A PAPA (2:49) No Flip Info. Barnaby 2029
- GRAND FUNK RAILROAD FEELIN' ALRIGHT (4:25) b/w I Want Freedom (4:32) Capitol 3095
- VAN MORRISON SPANISH ROSE (3:02) b/w Midnight Special (2:45) Bang 585
- NORMAN GREENBAUM CALIFORNIA EARTHQUAKE (3:08) No Flip Info. Reprise 1008
- GARY PUCKETT LIFE HAS ITS LITTLE UPS AND DOWNS (3:15) No Flip Info. Columbia 45358
- LOU CHRISTIE WACO (3:17)

No Flip Info. Buddah 231

C&W

MEL TILLIS ONE MORE DRINK (2:38) b/w1 Could Never Be Ashamed Of You (2:18) Kapp 2121

- MELBA MONTGOMERY HE'S MY MAN (2:30) b/w We Don't Live Here Anymore (2:55) Capitol 3091
- BILLY EDD WHEELER LOVE (3:21) Coa b/w Coal Tattoo (2:40) RCA 0463

R&B

EDWIN STARR FUNKY MUSIC SHO NUFF TURNS ME ON (2.59) b/w Cloud Nine (3:10) Gordy 7107

HONEY & THE BEES

WE GOT TO STAY TOGETHER (2:55) No Flip Info. Josie 1028

THREE DEGREES

THERE'S SO MUCH LOVE ALL AROUND ME (2:17) No Flip Info. Roulette 7102

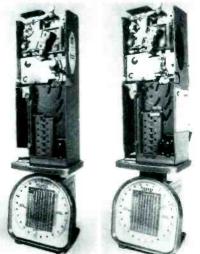
Coin Acceptors Unit Weighs 50% Less

Coin Acceptors Unit We ST. LOUIS, MISSOURI — Coin Ac-ceptors, Inc. has produced a "Lite-weight" coin changer, weighing ap-proximately 4 lbs. This new changer for automatic vending machines offers thermoplastic components. The former model changer with metal compon-ents weighed nearly 13 lbs. The new liteweight unit will be easier to han-dle and service. The president of Coinco, R. Claud Trieman said, "In developing their new "Liteweight" series, engineers at Coinco produced a unit with improved operating performance at the same time cutting production and assembly costs."

costs

"The key move toward reaching their goal was replacing most metal parts with General Electric's Noryl® thermoplastic resin. Trieman went on to say, "The inherent properties of Noryl resin make it well-suited to the performance required for vending machine duty. It maintains its dimen-sions and strength over the wide temperature range encountered in vendors. It also resists food and bever-age stains, and has the lowest water absorption rate of all engineering thermoplastics." Coinco also replaced 104 conven-tional transistors, diodes and resistors with only seven new integrated cir-cuits. As a safety measure in the Lite-weight, according to spokesmen, the G.E. thermoplastic also insulates The key move toward reaching

gns DU70 LESS against electrical shock. Coin Acceptors' headquarters and main manufacturing facilities are located at 4946 Daggett Avenue in St. Louis. In addition to its nationwide locations, the firm also serves the international vending market with plants and service operations in Hawaii, Canada, England, Germany, Japan and Australia. Japan and Australia.



The amazing difference in weight is clearly shown (new version on right).

cashbox | Round The Route

EASTERN FLASHES

AROUND TOWN—May we wish all our industry friends belated holiday greetings and hope that all enjoyed! . . . Ralph Hotkins down at the Mike Munves Corp. reports really brisk trading with arcade ops these days. Many metro area arcades, besides the midtown locations, are open now. In addition, many shore and Island stops have been doing business weekends. Was pleasant to learn the equipment buying has been far better than last season so it appears there's plenty of spark left in this old trade yet . . . Murray Kaye at Atlantic New York anxiously awaiting shipments of D. Gottlieb's brand new 'Play Ball' baseball-flipper game. The machine is highly unique for a Gottlieb product and really falls into the category of a baseball game, which should make for highly interesting developments in the City itself. By the way, this game's test results have been sensational, according to reports from Alvin Gottlieb via the phones from Chicago. The Play Ball, besides being an amusement departure for the traditional pinball-only specialists, is also the first piece introduced since they moved completely into their enormous new North Lake, III. factory.

Reservations for the May 14-16 combined New York State associations outing just about all taken by now. Ben Chicofsky, in addition to final touches to his convention planning, is now deep into preparation of the convention journal. Ben really does double and triple duty this time of year and all associations reap the rewards . . . Congrats to Ed Herbshman (Marty's son) who tied the matrimonial knot Sat. evening before last out in Maywood, N.J. Al (grandpa) Denver, who says they all enjoyed the affair tremendously, is practically working round the clock at his Lincoln route these days, due to employee vacations and other factors which require Al's time.

Irv (the kissing salesman) Kempner at Runyon tells us Tony Degutis of Dursell Novelty (New Britain, Conn.) should be saluted for his charitable activities up that way. Tony, along with his nephew Richard Kupushinski, has been quietly donating music machines to a good number of community groups. Latest donations went to the Police Athletic League, the Norwich State Hospital and the Berlin, Conn. Parks and Recreation Commission . . . With all the talk around town about Henry Leyser's recent proposal to New York City to install a gaming operation here, we thought ops would be interested in learning the real viability of payout units as the Nevada Gaming Control Board sees them. The board recently reported that the fruit slots on location out there outdrew the high stakes card games, craps and roulette games, taking in \$180 million of the \$363 million spent in 1970 on legal gambling in Nevada. That's a big chunk of the action!

UPSTATE ITEMS—Mrs. Gert Brown has called a meeting of the New York State Operators Guild for Wed. evening, April 21st. Meeting will get underway at the usual 7:30 P.M. hour . . . Johnny Bilotta due in the City late last week on business . . . Elliot Mandwell of Thunderbird Records in Buffalo (one of Brodie's bunch) tells us they'll shortly be getting underway with a big promotion campaign on behalf of their popular jukebox artist Brad Swanson. The campaign will be headlined 'Mad for Brad' and will include the release of lots of new product by the great organist . . . The Greco brothers are busy getting all their parks and resort stops readied for the vacation season. Plenty of work too, in view of the late start and other problems created by one of the worst winters (weather wise) in history. Tommy tells us to make mention of the Midway Stunt Pilot game which they're moving like mad.

FROM PHILLY—Our best wishes to **Frank** and **Sharon** Ash on the birth of a second son (Sunday, April 3rd). The newest member of the Active Amusement family weighed in at 6½ pounds and mother and baby are both doing just fine. Frank has named him **Eric Jeffrey**. Hear tell grandpa **Joe** is still smiling from ear to ear. Machine-wise, Frank says his arcade op customers are going great guns already, and are buying more than their usual amount of amusement merchandise. Very heavy into the 25¢ games too. Frank's awaiting deliveries of Gottlieb's new Play Ball piece and says his tests on the piece were positively gratifying. Frank's dustomers are also extremely hot for Rock-Ola's furniture-styled 446 phonograph, as are operators in many territories very receptive of the novel piece. ChiCoin's Night Bomber game also made for very "Active" business down in Philly.

THE JERSEY BOUNCE—Eastern Novelty's Los Angeles branch manager Sol Mollengarden stopped at the North Bergen main office few days last week on his return from three-week billiard equipment buying trip to the Orient; then returned to the Coast Wed. Boss Bert Betti himself just back from trip to L.A., Palm Springs and Las Vegas, off for the weekend to the summer home in Cape Cod with the family . . . American Shuffleboard's Sol Lipkin reports his son Gene (of Allied Leisure) just returned to the Florida factory after week's vacation in Missouri, trout fishing. "He knocked 'em dead" said Sol, who's a pretty fair judge of a fisherman himself.

HERE AND THERE—Chatted with record programmer Frank Morales at Gold Coin Ind located in Greenwich village. Programming a village location offers a tremendous challenge. Frank says the makeup of the area is quite unique, consisting of hippies, swinging singles, traditional ethnic groups and, of course, its a great tourist attraction. Each location must be specifically programmed to suit the musical tastes of the regular customers and at the same time satisfy the atmospheric desires of all patrons. Frank says that many of his locations average 5 or 6 new records a week. Brisk business at the location is proof positive that Frank is successfully meeting the challenge.

HERE WE GO AGAIN DEPT—More taxes on cigarettes. Tobacco distributors and dealers had been spearheading a drive against the proposed increases. We queried Nick Sherry (Sherry Muse-Music) he says the whole package is hanging in the air. Strictly wait and see is the reaction from Myron Bruck (Long Island Tobacco Inc). For the present, at any rate, the issue is dormant . . . Cassettes containing commercial jingles and messages is being considered as an accessory for the cigarette machine. Along these lines, on a recent TV show, we saw a vending machine which vends a Henny Youngman one liner (in Youngman's recorded voice) along with the product. (THAT Henny Youngman) **KENTUCKY COLONELS**—We received the following information from George Horralson president of the Kentucky Automatic Merchandising Council. The annual meeting will be held April 23-24 at Colonel Saunders Inn at 1465 Gardner Lane in Louisville, Kentucky. George urges all fellow industry members to please make sure that their reservations have not been overlooked. "The annual meeting is certainly a time when the whole membership can participate directly in the day-to-day business of the state council." The agenda also includes the election of next year's leadership. Plans are in the making for a joint supervisor's seminar with the Tennessee state council. "You will recall how enjoyable last year's meeting was and the benefits that you derived from it," said George, "see you Louisville."



CHICAGO CHATTER

"Play Ball" has just been officially released by D. Gottlieb & Co. Classified by Alvin Gottlieb as an "updated version" of the factory's highly successful "Baseball" pinball of last year, the new game made an impressive showing in test locations and the reports reaching the factory have been—to quote Alvin— "sensational"! See it at your local Gottlieb distrib showroom . . . A reminder for Illinois operators: the ICMOA Board of Directors meeting is coming up April 16 at the Holliday Inn East in Springfield . . . Received a very nice letter from Ver-netta Sorrells of Denison, Iowa, who is secretary of the Tri State Pool Association which is currently sponsoring a big tournament. Twelve operators from the states of Nebraska, Iowa and Missouri are participating. Final playoffs will be held on May 30 at the Hilton Hotel in Omaha. Prizes range from \$50.00 to \$1,000.00 in cash, with the first prize winner receiving a 1970 Ford Torino! . . . Stop by your nearest Williams Electronics Inc. distributor for a look at the exciting, new "Sniper" Rifle Game which is fresh off the factory's assembly line. Understand the reverberating sound effects are fantastic! . . Richard Prutting of Little LP's Unlimited in Northfield has added six new releases to his current catalog. Titles are "It's Impossible" by Perry Como, "Tonight I'll Say A Prayer" by Eydie Gorme, "Theme From Love Story" by Henry Mancini, "The Best Of Al Hirt Vol. II", "The Best Of Eddy Arnold Vol. II" and "The Best Of Charley Pride" . . . A speedy recovery to serviceman Andy Anderson (a veteran of more than 30 years with Les Montooth's firm), who suffered a heart attack. Andy's in St. Francis Hospital, Peoria, Illinois, Room 335. Why not drop him a card . . . Operators are obviously very interested in the new accounting system MOA is offering its members, judging from the response registered this past week. Association prexy Les Montooth, needless to say, is more than pleased since he personally devoted a great deal of time and energy into the inauguration of the service. "We're glad so many operators are responding and only hope more of the smaller ones will see the merits of the . . Must say the Rowe MM5 phonograph installed by Atlas system", said Les . Music Co. in Goldblatt Bros. Department Store is certainly attracting a lot of attention. It's only supposed to be there a week but the store's p.r. people would like it to remain indefinitely! ... Bonnie York is very capably holding down the fort at the local MOA office while Fred Granger and his lovery wife are vacation-ing in Portugal. Bonnie calls it their "April In Portugal" trip! She said Fred did some brushing up on his Portuguese and was quite fluent by the time he left . . . Rock-Ola Mfg. Corp.'s field engineer Bill Findlay will be departing for the West Coast to conduct a series of service seminars on the factory's current line of phonographs and vending equipment. Bill will cover southern California and the Los Angeles area the week of April 12 and the remainder of the territory (San Francisco, etc.) the week of April 19 . . . Rock-Ola's music division sales manager Les Rieck was in the office last week mapping out his upcoming traveling schedule . . . The Rock-Ola factory, meanwhile, has stepped up production schedules for the umpteenth time in an attempt to meet the fantastic demand for the "446" model phonograph!

MILWAUKEE MENTIONS

Let's hear it for the Milwaukee Brewers! Opening game at Milwaukee County Stadium on Saturday (10) was expected to attract a sell-out crowd. Among coin people planning to attend were Marty Johnson of Nutting Ind. Ltd., Paul Jacobs of Wurlitzer Dist. Corp. and, in from the East, Johnny Bilotta whose presence was expected to spark as much excitement as a grand slam homer! . . . Happy to report that business is positively fantastic at S. L. London Music! Nate Victor tells us the month of March was by far one of the biggest they've had in the last year. Everything's moving! The Williams "Doodle Bug" is going like hot cakes, according to Nate, following in the footsteps of "Flotilla" which was another big seller at London. The Seeburg "Bandshell" phonograph continues to be a very strong item out there. London's also having a very big run on the Seeburg tobacco counter! Nate mentioned that—weather permitting, of course —there'll be some service schools on the Bandshell scheduled for late April or early May . . . Sorry to learn of the death of veteran operator Joe Hallada Sr. of Green Bay, who passed away on Sunday, April 4. Mr. Hallada was quite well known and highly respected in the area . . . Lots of activity at Empire Dist.! Bob **Rondeau** says he can hardly keep up with the demand for Midway's "Stunt Pilot". He's expecting a shipment this week which will at least take care of a portion of his orders! In the phono department Bob's enjoying phenomenal success with the current Rock-Ola lineup—especially the models "444" and "446"! . . . Bob's son-in-law Jim Magnuson, by the way, will be in the Chicago White

Sox lineup this season. He's a pitcher.

CALIFORNIA CLIPPINGS

Many local coin men still buzzing about the tremendous success of NAMA western. The dealers, especially, always get a bang meeting fellow distribs from other parts of the country . . Hank Leyser of A.C.A. reports (rather confides) that an extra special sales promotion campaign for NSM phonograph dealers in the USA got underway last Thursday. The terrific details will be announced next week. Hank also told us he got many many phone calls from tradesters near and far praising him on big coup with gaming machine proposal for New York City, reported on last week in the trade press . . Sol Mollengarden, branch manager for Eastern Novelty Co., jetted into L A Thursday night completing three weeks sales trip to the Far East. During his return flight, he made a brief stopoff in New Jersey for a visit with firm president Bert Betti and a conference on the accessories business and what sales can be expected in the remainder of 1971... Jimmy Wilkins at Portale Automatic reports that the Rock-Ola 446 is moving at a brisk pace. Lots of excitement over the new entry from Gottlieb, "Play Ball" a single-player baseball. Jimmy says this is great timing, with the emphasis on sports swinging to baseball.



CLASSIFIED ADVERTISING SECTION

COIN MACHINES WANTED

WANTED TO BUY OUT SELLING STOCKS ONE OR two years old Jennings slot machines. Wurlitzer juke boxes and Pinbail games two or four play-ers, make an offer to AUTOMATIJANST N STOR-GATAN 19 BJUY, SWEDEN.

WANTED: Midway Red Balls, Joker Balls and loker's Wild. Any condition. Contact AMERICAN MUSIC CO., 219 First Ave. South Great Falls, Montana. (406) 452-7301.

OLD BALL GUM OR PEANUT MACHINES, table model games of skill or chance from 1950 & earlier, games of skill or chance from 1950 a territor, early arcade machines, slots. any quantity or condition. SACKIN, 318 E. 70 St., N.Y.C., N.Y. 10021-212-628-0413.

- WE ARE ALWAYS INTERESTED IN USED AND BRAND new phonographs, pinballs, bingos, guns, arcade, kiddle rides, slot machines, etc., all makes, all models. QUOTE FOB SEA VESSEL TO HOLLAND BELGIE EUROPE, SPRL, 276 AVENUE, LOUISE, BRUSSELS.
- WANTED: BALLY BINGOS, 6 CARD GAMES, SLOTS, uprights, flippers for export. Also late models AMI, Rock-Ola, Seeburg, Wurlitzer, All late flipper games. Write or call BOB JONES for best prices. ROBERT JONES INTERNATIONAL, 19 Brook Road, P.O. Box 181, Needham Hts., Mass. 02194. (617) 449-3330.
- WILL PAY HIGHEST CASH PRICES FOR WILLIAMS, Gottlieb and Bally Pins, late model phonographs, blngos, uprights, slots. Call or write Bob Jones, ROBERT JONES INTERNATIONAL, 19 Brook Road, P.O. Box 181, Needham Heights, Mass. 02194 (617) 449-3330.
- WANTED—Seeburg Consolettes, Phonographs, new and used, Phono Vue attachments and film, Sco-pltone film, Late Model Drive Machines and Guns, Harvard Metal Typers. Also interested in distribution of alled equipment. ST. THOMAS COIN SALES. 669 TALBOT ST., ST. THOMAS, ONTARIO, CANADA. (519) 631-9550.
- WANTED TO BUY: Machines that can be easily moved and require little maintenance for Fire-men's Bazaars. L. & L. Party Favors. Tener Street, Luzerne, Penna. 18709. Phone (717) 822-0000.
- WANTED—USED American Bank Boards, Old Ball Gum type or similar type counter games, and old slots. Saskatchewan Coin Machine Co., 1025-104 Street, North Battleford, Sask., Can-ada. Phone (306) 445-2989.

WANTED TO BUY AMI J-200. K-200, CONTINEN-tal 2-200 Tropicana and Diplomat. We need Keeny uprights for export. Submit offers to Cross-Dunham & Co., 225 Wright Ave., "F", Gretna, Louislana 70053.

COIN MACHINES FOR SALE

SLOT MACHINES FOR EXPORT/SALE—Bally, Mills, Pace, Jennings, Uprights, Consoles, Bally Bingo Pinballs, Automatic Horse Race, Automatic Poker, Keno, Bingos. SI Redd's Bally Distributing Com-pany, 390 E. 6th St., P.O. Box 7457, Reno, Nevada 89502 (702 323-6157). Las Vegas Office, 2409 Industrial Way, Las Vegas, Nevada 89102 (702 382-4145).

FOR SALE: Model 14 Auto Photo. EXCELLENT condi-tion. Call or write. New in original cartons. Holly-wood Driving Range, 15 ball golf game. Closeout \$295 ea. CLEVELAND COIN INTERNATIONAL, 2025 Prospeet Avenue, Cleveland, Ohio. Phone (216) 861-6715.

ATTENTION WHOLESALERS & EXPORTERS. Have Wurl Amer III (3300) and Wurl Statesman (3400); also older Wurl models. Write for prices. United Dist., 902 W. 2nd, Witchita, Kansas.

SHOPPED AND READY FOR LOCATION: Midway Trophy Gun \$125.00, Monster Gun \$150.00, Flying Carpet \$515.00, CC/Hockey Champ \$225.00, CC/Stage-coach \$425.00, B/World Cup \$325.00, B/Space Filght \$25.00; BIRD MUSIC DISTRIBUTORS. INC., P.O. BOX B. MANHATTAN, KANSAS 66502; Phone; 913-778-5229.

ALL TYPES OF COIN OPERATED ARCADE EQUIPMENT for sale—guns, Helicopters, pinballs, etc. Auto Photo machines. Write for enuipment list and prices. ROCK CITY DISTRIBUTING CO., INC., 615 Murfreesboro Road, Nashvilie, Tenn. 37210.

CLASSIFIED AD RATE 20 CENTS PER WORD

Count every word including all words in firm name. Numbers in address count as one word. Minimum ad accepted \$5.00. CASH OR CHECK MUST ACCOMPANY ALL ORDERS FOR CLASSIFIED ADVERTISING. If cash or check is NOT enclosed with order your classified ad will be held for following issue pending receipt of your check or cash. NOTICE—\$82 Classified Advertisers (Outside USA add \$52 to your present subscription price). You are entitled to a classified ad of 40 words in each week's issue for a period of One Full Year, 52 consecutive weeks. You are allowed to change your Classified Ad each week if you so desire. All words over 40 will be billed at the rate of 20_{c} per word. Please count words carefully. Be sure your Classified Ad is sent to reach New York publication office by Wednesday, 12 noon, of preceding week to appear in the following week's issue.

Classified Ads Close WEDNESDAY

Send all copy to: CASH BOX, 1780 Broadway, N.Y., N.Y. 10019

UNITED AMUSEMENT INT'L offers you the largest selection of fully-reconditioned or as-is used coln-operated equipment. Also distributing the finest new coin-op soccer table on the market; imme-diate delivery now. Call or write: UNITED AMUSEMENT INT'L. INC., 51 Progress St., Union, N.J. Tel: (201) 686-7030. Cable UNITEAMUSE.

FOR SALE: Seeburg, Wurlitzer, Rockola, AMI phonographs. Williams, Gottlieb, Bally, Chicago Coin, flippers, guns, baseballs. United, Chicago Coin, Midway shuffles. Valley, Fischer, United, American, used pool tables. As is or shopped. Domestic or export shipments. Call or write Operators Sales . Inc., 4122 Washington Ave., New Orleans, Louisiana, 70125. (504) 822-2370.

FOR SALE: Cigarette Machines good and clean off location, can be used as is. Corsair 20, \$45.00; Rowe 20-700, \$60.00. Corsair 30 column, new front \$75.00. Send 1/2 deposit to Guerrini's, 1211 W. 4th St., Lewistown, Pa. 17044.

- FOR SALE: Baseballs \$390.00; Polos \$500.00; Ring-ers \$465.00; Strike Zones \$475.00; Crescendo, \$415.00; King Tuts \$260.00; Bowl 0 \$325.00; Vampire \$425.00; See Saws \$495.00; C. C. Speedways \$745.00; Motorcycles \$775.00; Mid-way White Lightning Gun \$295.00; Sega Basket balls \$200.00; Nutting Assoc. Sports World \$345.00. Also Stock of bingos. New Orleans, Novelty Co., 1055 Dryades Street, New Orleans, Louisiana 70113. Telephone (504) 529-7321. CABLE: NONOVCO.
- BINGOS AND SIX-CARD GAMES AVAILABLE. ALSO Keeney Red Arrows and Big 3's. These games are completely shopped. Call WASSICK NOVELTY, (304) 292-3791, Morgantown, W. Va.
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- FOR SALE: United Palos Verde \$895; ChiColn Hockey Champ \$295; Model "105" I.Q. Com-puter \$350; add-a-balis Mini-Pool \$295 and Post Time \$295. MOHAWK SKILL GAMES CO., 67 Swaggertown Road, Scotia, N.Y. 12302,
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NEVADA FRUIT SLOT MACHINE offers for Export 15 Brand New Sliver Salls In Original Crates \$1150.00 each. 346 Bally Bingos sold in Quantity Mostly O.K. Models to Can Can and Lidos \$349.00 each. Write, Call or Wire. Nevada Fruit Slot Machine Co. P.O. Box 5734 Reno, Nevada 89503 (702) 329-3932.

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- FOR SALE: GOTTLIEB CENTRAL PARK, CROSSTOWN, Roval Guard, Super Score, Williams: Derby Day, Touchdown, Teachers Pet, Midway: Sea Raiders. Firebird S/A, Cobra S/A. D & L DISTRIBUTING CO., INC. 5550 Derry Street, Harrisburg, Pa. 17111 (717-564-8250).

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- BINGO MECHANICS WANTED: Legal territory of Nevada, 5 day, 40 hour work week. MUST have past Bingo experience. State age, references, past experience. Send photo if possible. Write or phone. UNITED COIN MACHINE CO., 2621 South Highland, Las Vegas, Nevada. Phone (702) 735-5000.
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HUMOR

German Trade Picks Sept. 7-9 for **1971 Berlin Coin Expo/Convention**

WEST BERLIN — This city's archi-tectural jewel, the Congress Hall, will again be the setting for Germany's International Coin Machine Exhibi-tion in 1971. Called "IMA 71", the ex-position and operator convention is

tion in 1971. Called "IMA 71, the exposition and operator convention is scheduled to be held Sept. 7-9. Inaugurated by the West German Operators Association (ZOA) in 1969, the first Berlin exposition scored half the first Berlin exposition scored half a hundred exhibitors. They have now set up a joint base, incorporating the distributors and importers as well as the manufacturers. A joint committee composed of leaders from all facits of the German coin trade is now hard of work lowing the groundwork for at work laying the groundwork for the event. It has commissioned the AMK or 1 Berlin 19, Messedamm 22, to carry through the technical part of

to carry through the technical part of the exhibition. As in 1969, a highlight of IMA 71 will be the celebration of "Deutscher Automaten-Tag". This "German Coin Machine Day" on Sept. 7th will be preceded by an international con-ference of coin machine experts from all over Europe. Highlighting this Symposium will be a discourse on the results of a psychological study of the behavior of machine players, carried through by Prof. Meistermann of the Cologne University. Coin Machine Day will conclude with a banquet and ball at the Berlin

Hilton Hotel Sept. 8th.

Many foreign tourists will again Many loreign tourists will again be in Berlin at this time, which may present some sort of handicap for IMA 71. The big International Radio/ TV exhibition, attracting hundreds from that trade from all over the world, closes two days before IMA 71 begins The sein show ergenizers only world, closes two days before IMA 71 begins. The coin show organizers only hope that most of the radio-TV visi-tors at that time will have left their hotels. Berlin, within the last few years, has turned out to be the most frequented city in West Germany. The IMA 71 people have enough good hotel rooms at varying rates at their disposal but must have reservations before the end of June. Though in some respects shadowed

Though in some respects shadowed by the unlucky separation from East Berlin, this attractive city can show quite a series of extraordinary sight-seeing points and some of the most progressive examples of architecture. In spite of, or thanks to, its political situation, the organizers of IMA 71 scarcely could have chosen a better place for a coin machine trade rendezvous

For any details on "IMA 71" write to "IMA 71" Information Walter Mallin, D-334 Wolfenbuettel, Hermann-Loensweg 6; Phone 05331-3267

Gottlieb Fields 'Play Ball' Baseball; Game Carries Many Pinball Features

CHICAGO — The first entry in the 1971 coin machine "baseball season" has been officially introduced by no less than D. Gottlieb & Co. The re-lease of their visually exciting and action packed 'Play Ball' is a hallmark event for the traditional pinball specialists and offers many of the world's favorite pin play features in combination with extremely authentic

baseball ground action. A true coin-op baseball game from head to playfield, Gottlieb's Play Ball will nevertheless offer additional ex-citement for the player thru such pinball-oriented features as point-bump-ers and flipper-bats. It will obviously

ers and flipper-bats, it will obviously command special interest in such pin-less territories as Cook County and the five boroughs of New York City. The Play Ball's playfield is longer and wider since the conventional pin plunger and launch track are absent. Balls are automatically launched from the "Fireball" shooter down front the number the pluyer pushes the Bails are automatically launched from the "Fireball" shooter down front center when the player pushes the right flipper button. This single-player game accumulates both runs and points, both of which are sim-ultaineously scored as the ball passes thru outlanes, top lanes, over roll-overs or into the famous Gottlieb Vari-Targets. Targets at the top of the playfield also score singles, doubles or triples; the full Vari-



Gottlieb PLAY BALL

Target value scores a home run. Man-on-base artwork and indicat-ors are located at bottom center of the field. Backglass art is a full-color, the field. Backglass art is a full-color, brilliant montage of baseball in ac-tion. and the attractive piece should command high play at all locations. The game has been shipped in quantity to Gottlieb distributors and the factory invites all operators to drop in for a look-see and demon-ctration stration

The Juke In U.S. Musical Culture

WASHINGTON - The machines that revolutionized the performance, re-production and dissemination of music revolutionized the performance, re-production and dissemination of music in America, from barrel organ to the jukebox to the cassette player will be displayed at a Smithsonian Institu-tion show called "Music Machines— American Style" opening April 7th in the National Museum of History and Technology. In addition to taped reproductions of bygone tunes and artists, plus film clips from significant Hollywood musicals, the show will display a 1946 Wurlitzer jukebox, complete with bub-bling kinetic sculpture. According to exhibition curator Mrs. Cynthia Hoover, "the jukebox in the 1930's and early 1940's was as important in molding America's taste in popular music as the disc jockey was after World War II." Mrs. Hoover points out: "It was everywhere—in restaurants, resort hotels, war-time canteens, honky tonks, school auditoriums, ice-cream

tonks, school auditoriums, ice-cream parlors, and taverns that opened after the repeal of Prohibition. While the South and Southwest favored country music, and black communities, gospel songs and blues, most of the country spent nickels on swing and the latest Broadway hits."

From other eras, the viewer will find another Wurlitzer product, an orchestrion from the 20's that reproduced the sounds of piano, organ, and drums in a cabinet that featured lighted stained glass windows. The only talent needed to produce its music was the ability to drop a dime in the slot.

The Smithsonian's Department of Science and Technology provided the Musical Instruments Division with many of its specimens, such as radios and photographs, for the exhibition.



Cash Box — April 17, 1971

consecutive, flip side play

means a fuller cash box

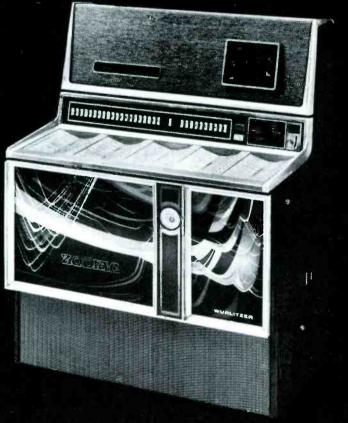
Another important play-producing feature of the Wurlitzer ZODIAC. A patron selecting both sides of the same record in succession can hear them in sequence.

This means he can hear his favorite artist render two numbers without interruption.

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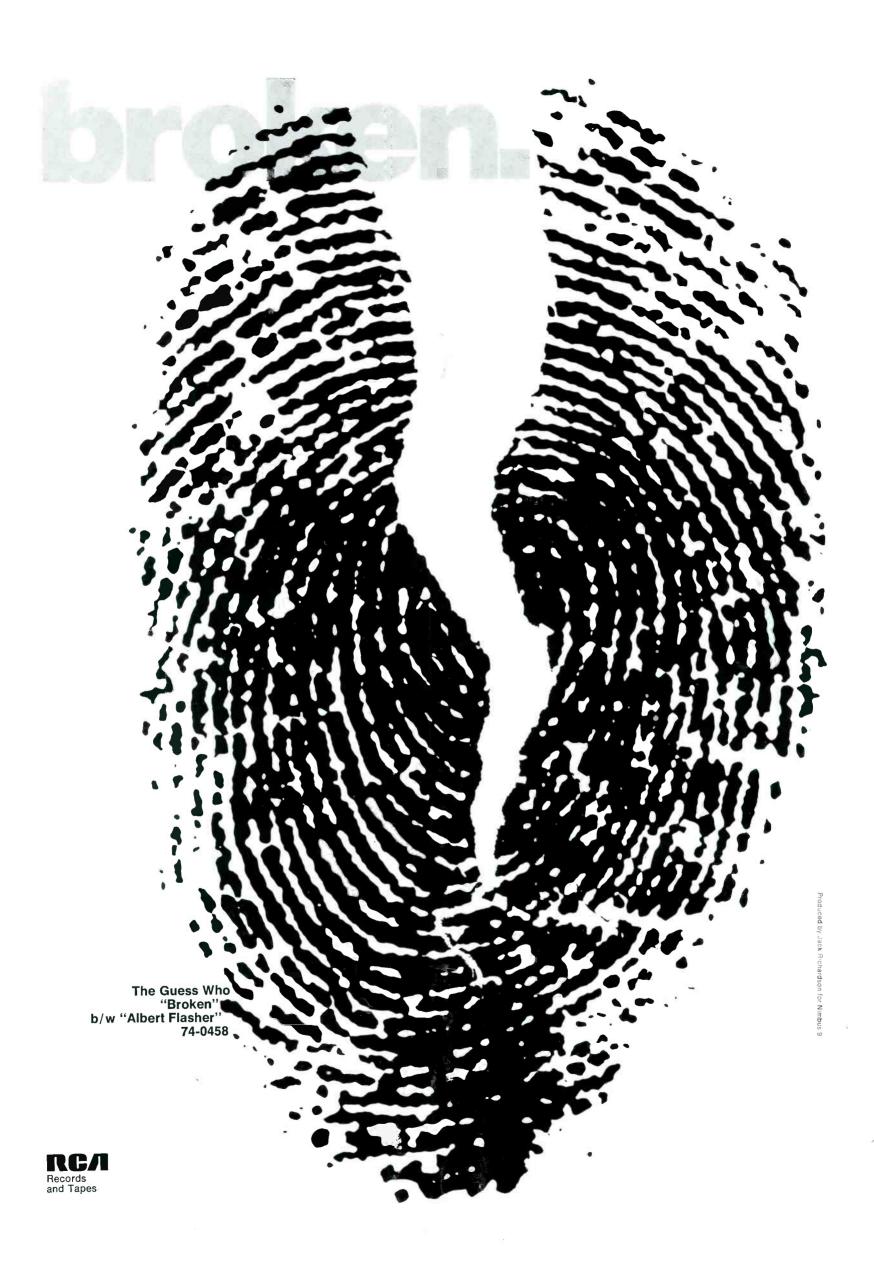
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