

PTEMBER 27, 1986

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SLIPPERY WHEN WET GOES GOLD IN ONE WEEK! NOW SKYROCKETING TO PLATINUM!!!





THERE'S NO STOPPING BON JOVI! BECAUSE BON JOVI REALLY ROCKS!!!

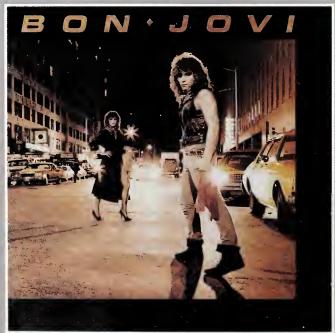
Bon Jovi hits the headlines once again with the sheer power of their new lp, ''Slippery When Wet!'' One week out of the box and it's GOLD! There's simply no stopping it now!

"The single takes off like a rocket!!"

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*Produced by Bruce Fairbairn Management: Doc McGhee for McGhee Entertainment Inc.

BON JOVI ON TOUR

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9/24	Columbia, SC.
9/26	Charlotte, NC.
0/07	Ad CA

Evonsville, IN.

10/1

10/7 Pittsburgh, PA. 10/8 Doyton, OH. 10/10 Cedor Ropids, IA. 10/11 Omaho, NE. 10/12 Bloomington, MN. 10/14 Sioux Falls, SD. 10/15 Ames IA.

10/17 Noshville, TN. 10/18 Memphis, TN.



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Guest Editorial: New Artists Face Tough Times By Matt Kramer

In the early stages of a performing career, small clubs are crucial as a training ground for an artist to work out new material and sharpen performing skills. At this stage the art is raw and the economic virtually nil. Most entertainers have performed in small venues at some time and many major artists are going back (as the Manhattan Transfer did at At My Place in July) to stay in touch with the intimacy they experienced in the magical days before the awesome responsi-

bilities of stardom. When an artist's audience grows beyond his personal friends, and they start bringing in their friends, an act begins to show commercial potential which could be a good time to bring in a personal manager. The agent wants to know if the act will be strong on the live tour circuit; the publisher asks if other artists would consider performing or recording the material; the record exec is curious if the act will turn a profit after the production and marketing costs. Will the music be accessible to the radio program director and the fickle radio audience? These people want to see longevity and adaptability.

Many artists put out their own records which shows industry people that they are committed enough to invest in themselves. They also learn the ins and outs of manufacturing, promoting and distributing which gives them a better understanding of the tasks involved in trying to make an act viable. If an artist is signed, many of these responsibilities go beyond his reach. One of the areas furthest from an artist's control is that of radio promotion and product distri-

I manage an artist whose first solo album received strong radio play in several major markets around the country. His album was charted in the top 10 in Radio and Records and we presumed that the store sales would follow this trend. It never happened. While several of the critical elements had come together - a strong act with a great record who had good radio play, the problem was one of distribution. The label, being a small independent, wasn't able to collect its receivables from the independent distributors who claimed they weren't being paid by the retailers because the retailers pay the big distributors (Columbia, RCA etc.) first. The independents just didn't have enough resources to collect a few thousand dollars here and there from thousands of retail outlets around the country. As a result, the label couldn't invest in pressing up more product for my artist. When I found this out, the critical time to take advantage of the airplay had passed. Distributors around the country cancelled their unfilled orders and another new artist was denied a chance to reach full potential. Others have met similar fates because of lack of radio acceptance, or their independant album is released along with a barrage of major artist releases, smothering a chance at exposure.

Many an artist has been signed to a label by an enthusiastic executive who is suddenly out of the picture due to a career change. The artist had a good chance, but nobody at the label was motivated. They went through the motions of releasing a record, put no energy into the follow-up and another good

record bit the dust.

Another area that has broken down is the need to follow up good airplay with a personal appearance. With a new act, there are few clues to how well they will be received in a strange market. The cost of travel, hotel, and musician's fees is prohibitively high. In the 1960's, the labels made the investment to underwrite the tours, but by the 1970's, the accountants revealed to the major labels that many of these costs to promote the new act were not justified when many of the acts lost money for the label. Tour support for new artists has become a thing of the past.

The odds are stacked against many new talented acts who now perform on the small stages in town. The artist can really have his act together, but as it moves out of his or her hands, the elements of management, promotion, marketing, committment and follow-up only count for so much against the fragile structure of a business that is so much affected by the fickle winds of luck and timing.

Struggling musicians deserve all the support you can give. It takes hard work, guts and determination. While the majority never make a living, many survive in the woodwork, waiting for the "big deal" about to happen, living in a constant state of crisis with their failed expectations. Some can't handle the pressure and quit, but many seem to find a niche. Especially those who are in it for the music first, with money and fame being a goal to strive towards

TOP POP DEBUTS

SINGLES

AMANDA - Boston - MCA

ALBUMS

65 BREAK EVERY RULE — Tina Turner — Capitol

POP SINGLE

STUCK WITH YOU Huey Lewis And The News Chrysalis

B/C SINGLE

#1

THE RAIN Oran 'Juice' Jones Def Jam/Columbia

COUNTRY SINGLE

#1

LONELY ALONE The Forrester Sisters Warner Bros.

JAZZ

DOUBLE VISION #1 Bob James/David Sanborn

COMPACT DISC

#1

Peter Gabriel Geffen

WINNER'S CIRCLE

Cash Box research from both radio and retail activity indicates the following record exhibits Top Ten potential.



POP ALBUM

#1

TOP GUN Orignial Motion Picture Soundtrack Columbia

B/C ALBUM

#1

RAISING HELL Run D.M.C. Profile

COUNTRY ALBUM

#1

STORMS OF LIFE Randy Travis Warner Bros

MUSIC VIDEO

#1

WALK THIS WAY Run D.M.C. Profile

12" SINGLE

#1

WHEN I THINK OF YOU Janet Jackson A&M







WEA MEETS—WEA president Henry Droz and WCI chairman Steve Ross recently held a top management planning session at WEA's 15th anniversary national sales meeting in Hollywood, FL Sept. 4. Pictured above at the meeting (I-r) are: Ed Rosenblatt, president of The David Geffen Co.; Doug Morris, president of Atlantic Records; Henry Droz, president of Warner/Elektra/ Atlantic Corp.; Ramon Lopez, vice chairman and co-chief executive officer of WEA International; Mo Ostin, chairman of Warner Bros. Records; Steve Ross, chairman of Warner Communications Inc. (WCI); Bob Krasnow, chairman of Elektra/Asylum/Nonesuch Records; Murray Gitlin, executive vice president/treasurer of Warner Bros. Records; Lenny Waronker, president of Warner Bros. Records; Geoffrey W. Holmes, vice president of WCI; Robert Morgado, executive assistant to the chairman of WCI; and Dave Glew, executive vice president/general manager of Atlantic

Boosters Nabbed In Ohio: Large Operation Suspected

By Lee Jeske

NEW YORK---No. Randall, Ohio police picked up two men who had stolen records and compact discs from the Randall Park Mall Camelot store on September 9th and it's suspected that the men, Kevin McAllister and John Clohessy of New York, are part of a large, organized crime ring, according to a spokesman for the No. Randall Police Department. McAllister and Clohessy paid a \$5,000 fine and were released.

"This is the second time we've picked up people out of New York in two years doing the same thing," said the police spokesman, "so it's logical to assume that there's got to be a ring operating out of New York."

According to Larry Mundorf, a senior

vice president at Camelot, "The upside of this whole thing is that they have reason to believe that these two individuals are part of a larger group of well-organized individuals who have been, for some time, working record stores, discount stores, and department stores, perhaps on a national basis. In recent years, and even in the last week or two, we've had other attempts via a similar operation broken up by our store employees.

The modus operandi, according to Mundorf, was "basically two or three individuals stack the targeted merchandise in obscure locations in the store and then a booster comes by and hauls it off."

RIAA Announces August LP/ Video Certifications

NEW YORK-The Recording Industry Association of America (RIAA), announced the certification of three Multi-Platinum. two Platinum and 11 Gold Lp's as well as seven Gold and Four Platinum Theatrical Video awards, with one Gold and one Platinum Non-Theatrical Video award during August, 1986.

In an amazing comeback, the Monkees mined two Gold LP awards for "The Monkees Greatest Hits" and "Then & Now...The Best of The Monkees," bringing their Gold LP Award total to seven. Bill Cosby garnered his eighth Gold LP for "Those of You With or Without Children You'll Understand."

First time Gold LP winners include Anita Baker for her "Rapture" album and Andreas Vollenweider for "White Winds." Janet Jackson went Multi-Platinum for the first time with "Control," certified at the twomillion level in August. Other Multi-Platinum winners were Alabama and Heart.

In the Non Theatrical Video category, Karl Lorimar Home Video took both awards with the "Playboy Video Centerfold Volume 2 Starring Teri Weigel" which was simultaneously certified Gold and Platinum. In the Theatrical Video category, all four Platinum award winners also certified Gold including, "Spies Like Us," "House," "The Delta Force," and "Power." Gold Theatrical winners were "Revolution," "Brazil,"

A complete list of Gold, Platinum and Multi-Platinum LP and video winners is as follows:

Gold Albums

"Those of You With or Without Children You'll Understand"—Bill Cosby—Geffen/

"Rapture" - Anita Baker - Elektra/ Asylum

"Invisible Touch" — Genesis — Atlantic "White Winds" - Andreas Vollenweider - CBS

"Emotional" — Jeffrey Osborne — A&M "Ruthless People" — The Original Motion Picture Soundtrack - Epic

"Who Made Who" - AC/DC - Atlantic "Headlines"—Midnight Star—Solar/

(continued on page 35)

Retailers, Manufacturers Meet Peaceably; 4x12 Still Big Topic

By Stephen Padgett

CORONADO, CA - The sixth annual meeting of the National Association of Recording Merchandisers Retailer's Advisory Committee with Manufacturer's Advisory Committee was held September 16-18 at Coronado's Del Coronado Hotel. The annual meet provides retailers and manufacturers the opportunity to discuss together problems, common concerns and near and remote future plans that each has in the merchandising of music.

Past meetings have engendered heated exchanges on a range of topics, including cassette packaging, bar coding, the demise of the black vinyl disc and the lack of a functional discount for large retailers who centrally warehouse product. While these and other topics were again discussed in last week's meeting, the level of rancor and discord was considerably less noticeable.

With cassette sales accounting for approximately 60 percent of pre-recorded music sales, cassette packaging was again in the forefront of issues discussed. At last vear's Advisory Committee meeting a consensus was reached, in spite of strong opposition from some, among America's largest retailers that a 4x12 package was preferred over the standard Norelco box commonly in use. "As far as we're concerned," said Henry Droz, president of WEA Corp. of the future of cassette packaging, "it's the 4x12."

WEA began testing the new package in

RCA announced two weeks ago its commitment to 4x12. Sal Licata, president RCA, Arista and A&M and Associated bels, underscored this commitment by an nouncing that 41 titles, including ser catalog product, will be available this and MCA will release 11 new age cassettes in the package. Capitol, CBS and PolyGraeach in favor of the package, are waiting to assess the marketplace before jumping in completely.

"We've believed in the need for this pack age for a long time," said CBS vice predent of sales Paul Smith. "But we've encountered serious cost problems. Costs that we just can't absorb." This is, in fact, the crux of the problem. No one denies the enhanced merchandisability of the 4x12. But the costs to manufacture the package combined with the costs to some retailers of refixturing their stores and the loss of space to the larger package, are problems that remain unsolved

This proclem is critical for Californ based retailers Show Industries (Music Plus) Tower Records and Wherehouse Entertainment. All three retailers reiterated their mand that cassettes be offered in both packages.

(continued on page 3

BMI Honors PRS "Million-

NEW YORK-BMI honored the PRS (Performing Rights Society, U.K.) songwriters and publishers of the songs which have achieved more than a million performancesmaking them BMI Million-Airs—at a luncheon last week in London, as well as the PRS writers of the most-performed BMI-licensed songs from 1985.

BMI president Frances Preston made the presentations at London's Inn on the Park. The complete list of winners is as follows:

Two million performance songs: "And I love Her," "Eleanor Rigby," and "Long and Winding Road", all penned by John Lennon and Paul McCartney and all published by Northern Songs Ltd.

One million performance songs: "Day

Tripper" and "Lady Madonna" (Lennon McCartney, Northern Songs); "Every Wom an In The World" (Dominic Bugatti/Frank Musker, Pendulum Music Ltd.), ' Train" (Cat Stevens, Freshwater Music Ltd.), "Never Gonna Fall In Love Again (Boosey Hawkes Music Publishing Ltd.), "Right Back Where We Started From" (J Vincent Edwards/Pierre Tubbs, ATV Music Ltd./Universal Songs Ltd.), "We Don't Tail Anymore" (Alan Tarney, ATV Music Ltd.)
"While You See A Chance" (Stevie Winwood, FS Ltd.), "Words" (Abigail Music Ltd.), and "You Only Live Twice." (Unit Artists Music Ltd.).

Most performed songs of 1985: "Days (continued on page 34



A&M CONVENTION—A&M's entire field and executive staff gathered in Hollywood recent for their annual meetings where staffers spent four days studying and strategizing this fall's neproducts. Pictured at the convention, special guest artist Iggy Pop is toasted by (I-r): Jerry Mos chairman of the board, A&M; Barry Taylor, manager; Gil Friesen, president of A&M; Iggy Po_l Herb Alpert, co-chairman of the board, A&M; and Art Collins, co-manager.

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NEWS



MENON CELEBRATES—Bhaskar Menon, chairman & chief executive, EMI Music Worldwide, recently celebrated 30 years with EMI Music. At a private ceremony, Menon was presented with a limited edition piece of Caithness glass by his EMI Music Senior Management team. Menon (r), is pictured above receiving the gift from Ken East, president and chief operating officer, EMI Music Europe & International.

Chrysalis Acquires Ensign

NEW YORK-Chrusalis Records has acquired Ensign Records, the label responsible for albums by the Boomtown Rats, Eddy Grant, and the Waterboys. Ensign founder Nigel Grainge will continue to run the label from within Chrysalis.

Says Grainge, "We have never been completely satisfied with any of the previous licensing agreements we held with major labels. This direct deal with Chrysalis gives me the benefit of being fully 'in-house' and the best opportunity yet to fully develop the

The first Ensign/Chrysalis release, World Party's "Private Revolution," is scheduled for release Oct. 1. In addition, the entire Waterboys catalogue will be re-released in Nov. under the Ensign/Chrysalis imprint.

RCA And Big Time Sign Distribution Deal

NEW YORK—Big Time Records has signed an exclusive deal with RCA Records/U.S. covering manufacturing, distribution, and marketing services. Big Time Records will retain its staff and continue to launch promotion and marketing efforts for all its releases. However, the RCA marketing and promotion team will be available to mount additional campaigns in cooperation with the Big Time Staff.

Initial releases under the deal are due this month with the debut LPs on Big Time of Love and Rockets and The Lucy Show. RCA will also handle the 12 previous Big Time releases (including LPs by the Dream Syndicate, Love Tractor, Redd Kross, Exploding White Mice, and the Jazz Butcher).

"Big Time has an enviable track record of

identifying, recording and promoting some of the most adventurous bands from the U.S., England, and Australia," said Bob Buziak, president, RCA Records/U.S.. look forward to working with Fred Bestall [Big Time president] and his crew and are pleased to welcome Big Time to the RCA/

The people at RCA are most sympathetic to Big Time's needs," said Bestall. "Independent labels, in the past, have tended to become absorbed by major labels. Upon reaching this agreement, we at Big Time are confident of our ability to maintain our established individuality while utilizing the marketing and distribution muscle of RCA."

TICKERTAPE

NEW YORK-UB40 will perform 12 concerts in the Soviet Union between Oct. 4 and 12... The Third annual Music Industry Tennis Open for the benefit of the T.J. Martell Foundation for Leukemia and Cancer Research will take place Oct. 18 at the National Tennis Center if Flushing, NY; contact Herb Linsky at (212) 247-4422 for further details...Reggae Report Magazine will present its "Small Axe" awards, Oct. 25 at Miami's Konover Hotel Theatre; call (305) 688-5522 for info...Starship will headline a benefit concert, Sept. 27 in the Grand Ballroom of the San Francisco Fairmont Hotel, in support of the Clean Water and Toxic Waste Enforcement Act; call (415) 474-0701 for the lowdown...MTV has produced the first in a series of public service announcements for the United Way of America - Julian Lennon, Lou Reed, Robert Palmer, and Clarence Clemons are some of the participants-...New on the bookshelves: No Direction Home: The Life and Music of Bob Dylan by Robert Shelton (\$17.95, Beech Tree Books); and a paperback reprint of Lena by Lena Horne and Richard Shickel (\$8.95, Limelight Editions).

EXECUTIVES ON THE MOVE









Haft Appointed-Jonathan Haft has been appointed as vice president of business affairs at Almo/Irving Music Publishing and Rondor International. Previously, Make was senior director of legal affairs at Chrysalis Records in New York. Prior to that, he spent 3 years as an associate at the Los Angeles law firm of Mitchell, Silverbarg and Knupp.

Meakins Promoted-David Meakins has been appointed to the post of senior director of personnel for CBS' european operations, according to Jorgen Larsen senior vice president of european operations for CBS Records International. Meakins will be responsible for introducting and maintaining consistent personnel cies across Europe in the areas of human resource management, management development, compensation and benefits practices, and recruitment and training He joined CBS UK in 1980 as personnel director and was appointed senior director.

Lippel, Cray Advance-Roxanne Lippel has been promoted to vice president, music business affairs for Universal Studios, Lippel, a UCLA School of Law graduate, joined Universal in September 1985 as director of music business affairs. Previously she worked in business affiars at Warner Bros, records and was an attorney at the law firm of Manatt, Phelps, Rothenberg, Tunney and Phillips. In addition, Richard Cray, also a UCLA School of Law graduate, has been promoted from attorney for music business affairs to director of music business affairs. Before joining Universal, Cray worked at Screen Gems-EMI Music.

Luicani Moves-Curb Records and Mike Curb Productions has promoted Margue rite Luciani from executive director of promotions to vice president of operations Her duties will include the administration of the company's accounting functions and responsibility for the implementation and coordination of all aspects of Curb record sales and marketing efforts. Luciani will also continue to coordinate preproduction for all releases through each of Curb Records' domestic and international distributors and licensees.

Hill Promoted-Celia Hill has been promoted to the director of professional activities Nashville for the Chappell/Intersong Music Group, USA, according to Hensy Hurt, vice president and general manager of the Nashville division. Hill, who has been a manager for the publishing company since 1977, has worked with writers Rory Bourke, Charlie Black, Randy Goodrum and Rafe VanHoy, among others.

Van Brunt Named-Peter Van Brunt has been promoted to vice president of business affairs of Dick Griffey Productions/Solar/Constellation Records as well as maintaining his responsibility as assistant general counsel. His duties include overseeing the daily administrative operations of the company in addition to negotiating domestic and international contracts.

Koenigsberg and Reimer Appointed-ASCAP's Senior Attorneys Richard H Reimer and I. Fred Koenigsberg have been promoted to the position of assistant general counsel, according to the Society's general counsel, Bernard Korman.

Reimer joined the ASCAP legal staff in 1971, and was appointed senior attorney in 1980. Reimer supervises ASCAP's staff attorney's and counsel throughout the country in the conduct of infringement litigation. Reimer has had a major role in anti-trust litigation, and participated in negotiations between ASCAP and the broadcasting industry over the terms for licenses. He was responsible for ASCAP's successful litigation in July 1983 against a group of so-called religious broadcasters, including WEZE in Boston, Massachusetts.

Koenigsberg has been a member of the ASCAP legal staff since 1972, and was appointed senior attorney in 1980. He has been responsible for copyright and general (non-broadcast) licensing and has served on ASCAP's counsel before the copyright royalty tribunal on issues including, the jukebox compulsory license, cable compulsory license, and the public broadcasting compulsory license. Koenigsberg also oversaw ASCAP's dealings with successors and estates of deceased writer members.

Moss Joins Record Plant-Joel Moss has been named executive director ay chief operating officer of Record Plant Scoring, Inc. Moss, one of Hollywood's hottest independent audio engineer/producers for records, film and television, will be responsible for all Record Plant visual musical activities at the studio's new Sycamore Street facilities, and at Stage M on the Paramount Pictures Lot with whom the LA Record Plant has just signed a direct long-term lease. Moss' recent projects for film include Pretty In Pink, White Nights and About Last Night.

Rhino Appoints Moé-Bambi Moé has been named video production manager for Rhino Records Inc, according to president Richard Foos. She will join forces with Randall Freeman, director of sales and bad boy archivist Johnny Legend, creative director of Rhino Video. (continued on page 35,

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ALBUM RELEASES

OUT OF THE BOX

CYNDI LAUPER—True Colors— Portrait/CBS 40313—Producers: Cyndi Lauper, Lennie Petze—List: 8.98—Bar Coded

Following up a huge debut album with a totally (gag me!) satisfying one is exactly what Cyndi does. Showing depth and maturity in her writing and vocals, Lauper's voice changes with each song. The danceable "Change Of Heart" features bouncy, but thicker vocals, wile "Maybe He'll Know" has her trademark squeaky delivery. She sings a fine rendition of Marvin Gaye's "What's Going On," and ventures into new musical territory with the African-flavored gem, "Iko Iko," and the layered, moody "One Track Mind."





OUT OF THE BOX

TALKING HEADS—True Stories— Sire 25512—Producer: Talking Heads—List: 8.98—Bar Coded

The Heads do it all and they make it look easy. Continuing in the musical vein of "Little Creatures," their return to the pop song form, "True Stories" is both accessible, odd and meaningful without being difficult. These new songs already feel familiar, especially the catchy first single, "Wild Life," which is already making an AOR impact. Watch and listen.

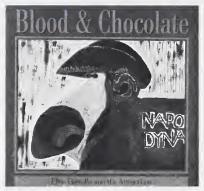
OUT OF THE BOX

TINA TURNER—Break Every Rule—Capitol 12530—Producer: Rupert Hine—List: 8.98—Bar Coded

This-single packed new effort coming off the heels of the Multi-Platinum "Private Dancer" should prove that Tina is here to stay. Fiery, moody, crisply produced numbers cater to every taste. "Girls," a Bowie composition is both avante garde and accessible. Brian Adams and Dire Strait's Mark Knofler wrote and performed on two tracks. The funky first single, "Typical male," should catch on quickly.



OUT OF THE BOX



ELVIS COSTELLO AND THE ATTRACTIONS—Blood & Choedlate—Columbia 40518—Producer: not listed—List: 8.89—Bar Coded

Wow! The king is back with the Attractions sounding like his snarling old self. Gone are the folk and heavily arranged noodlings of his last few albums. Strippeddown, sparse arrangements with rough guitar, a colid beat and Stevie Nieve's an most forgotten melodic farfisa mark a return to the sound that characterized their, finest efforts. You can feel this album.

OUT OF THE BOX

RICHARD THOMPSON—Daring Adventures—Polydor 422-829 728—Producer: Mitchell Froom— List: 8.98—Bar Coded

This Fairport Convention member is probably one of the most overlooked singer/songwriters around and this new batch of folk, country tinged, slightly quirky tunes proves it. Thompson dabbles in many styles with interesting results such as the funny, "A Bone Through Her Nose," the rockabilly scorcher, "Valerie," the cool shuffle, "Al Bowlly's In Heaven," and the bluesy "Long Dead Love." Try it out.



OUT OF THE BOX



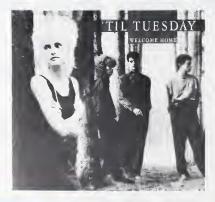
RICK OCASEK—This Side of Paradise—Geffen 24098—Producers: Chris Hughes, Rick Ocasek—List: 8.98—Bar Coded

Although Ocasek uses Cars personnel extensively in this second solo outing, the sound is much more idiosyncratic, but still highly listenable with one dance single possiblity, "Look In Your Eyes." The atmospheric keyboards and rock guitar sound will attract Cars fans while the experimental nature of many cuts will attract new ones.

OUT OF THE BOX

'TIL TUESDAY—Welcome Home—Epic/CBS 40314—Produder: Rhett Davies—List: 8.98— Bar Coded

Their follow-up effort really showcases Amy Mann's mature, breathy intonations with memorable results. Her tender delivery on "No One Is Watching You," the whimsical playfulness of "Will She Just Fall Down," and the brooding first single, "What About Love," should do well on AOR and A/C formats. The band concocts a myriad of interesting textures with crisp but moody production.



OUT OF THE BOX |



JOHN FOGERTY—Eye Of The Zombie—Warner Bros. 25449—Producer: John Fogerty—List: 8.98—Bar Coded

More varied and interesting than "Centerfield," Fogerty's solo debut, this collection is a purge of Fogerty's demons and a reflection of hope. From the gritty boogie of the title track, the soulful "Knockin' On Your Door," the ethereal "Goin' Back Home," to the light upbeat optimism of "Sail Away," sure to climb the A/C charts, this one is a winner.

RECORDS TO WATCH

TOM SIMON—Dreams On The Shelf—Tas West BDS 1411—Producer: Not Listed—List: 8.98—No Bar Code

YELLOWMAN—Going To The Chapel—Shanachie 43039—Producer: M. Johnson—List: 8.98—No Bar Code

SADAO WATANABE—Good Time For Love—Elektra 60495—Producers: Sadao Watanabe, Hiro Kajiwara—List: 8.98—Bar Coded

RONNIE LAWS—Mirror Town—Columbia 40089—Producer: Ronnie Laws—List:8.98—Bar Coded

TOM CHAPIN—Let Me Back Into Your Life—Flying Fish FF401—Producered Steve, Tom Chapin—List: 8.98—No Bar Code

DAS DAMEN—Das Damen—SST 040—Producers: Das Damen, Don Standing, Wharton Tiers—List: 8.98—No Bar Code

ANGST—Mending Wall—SST 074—Producers: Carducci, Angst—List: 8.98—No Bar Code

BUDDY HOLLY—Legend—MCA 4184—Producers: various—List: 8.98—Bar Coded

SINGLE RELEASES

OUT OF THE BOX

EVE WINWOOD (Island 7-28595) edom Overspill (4:09) (F.S. Ltd. 5-April-Hot Little Numbers/ASCAP) Winwood-G. Fleming-J. Hooker) (Proers: Russ Titelman and Steve wood)

resh from the success of his "Higher e" single, Winwood follows up with brass-inflected, rhythmically engrosstune. Light horns and a sneaky rock ar edge couple with Winwood's reedvocal to make an upbeat, jazzy cut, ne for a wide range of playlists. Less rtly commercial than "Higher Love, latest serving of the Winwood sound Il the more pleasing for that difference, remains equally viable for CHR.



OUT OF THE BOX



QUIET RIOT (Pasha ZS4 06174)

The Wild And The Young (3:37) (The Grand Pasha Publisher/BMI) (Proffer-Banali-Cavazo-DuBrow-Wright) (Producer: Spencer Proffer)

This charging, anthemic heavy metal cut has CHR potential with hooks that bite deep. A fierce vocal drives this tune, aided by a heavy and often lurking percussion. Fiery guitars in the distinctive metal mode give it extra teeth, along with a rousing, defiant chorus. Quiet Riot, one of metal's largest selling acts, presents evidence of a widening audience with this scorcher.

OUT OF THE BOX

LLY SQUIRE (Capitol B-5619)

e Is The Hero (4:03) (Songs Of The ht/BMI) (B. Squire) (Producer: Peter

squire offers a softened sound on this est single. But the song has grit, utilizing nelodic hook and rattling percussion. lire's voice is in fine form and offers R a perfect programming tool. The nt production and rocking tracks make additional recommendation for this red. Squire has rebounded with this one.



OUT OF THE BOX



HAROLD FALTERMEYER & STEVE STEVENS (Columbia 38-06282)

Top Gun Anthem (4:02) (Famous) ASCAP) (H. Faltermeyer) (Producer: H. Faltermeyer)

From the top-grossing summer film Top Gun comes this instrumental piece that captures the soaring drama of the movie. "Axel F," Faltermeyer's high-flying single from Beverly Hills Cop proved that an instrumental from a hit movie can climb the charts. While this is a bit more theatrical and less danceable, it nonetheless captures emotion with its biting rock guitar and spacious electronic texturing.

FEATURE PICKS

MBUK 3 (I.R.S. 52940)

e Future's So Bright I Gotta Wear Shades (3:21) (Mambadadd-I.R.S. adm by Criteri-BMI) (P. MacDonald) (Producer: Dennis Herring)

Limbuk 3 is making a splash with adds for this driving single. Featuring a refreshingly nted set of lyrics that finds light sarcasm in the planet's nuclear predicament, this tune is rafty mixture of thumping blues rhythms and the duo's straightfaced vocal delivery. A ging harmonica mitigates the tune's galloping pace. The intelligent lyrics of this clever e are as engaging as the music. CHR potential.

IE HOUSEMARTINS (Elektra 7-69515)

Ppy Hour (2:20) (Go! Discs Ltd.) (Heaton/Cullimore) (Producer: John Williams)

A bright, pleasantly melodic, snappy little rock'n'roll tune that harkens back to the British assion of the '60s. The Housemartins, favorites of the college circuit, show wider growth ential with this infectious cut, displaying in it a vibrant guitar sound, Association-like bells l a youthful, energetic vocal.

D COMPANY (Atlantic 7-89355)

is Love (3:44) (no publisher listed) (Howe-Fretwell) (Producer: Keith Olsen) The long-awaited comeback single from one of the top rock bands of the '70s, "This ve" has a commercial pop feel unlike the band's previous hits.

F SCOTT (Epic 34-06321)

By One (3:34) (Entertainment Mngmt. Serv./BMI) (J. Scott) (Producer: Bill

A searing vocal gives this tune its guts along with a clocking guitar and stiff drumwork. A arging rocker with AOR potential.

LE OF MAN (Pasha ZS4 06323)

sperate Surrender (3:47) (The Grand Pasha Publisher/BMI-Pasha/ASCAP) (Raun-J. berto-R. Parlez-M. Tanner) (Producer: Spencer Proffer & Isle of Man)

A moody rock tune with a breezy feel, "Desperate Surrender" gains most of its appeal m a smoothly engaging, high-flying vocal reminiscent of David Bowie.

BEN E. KING (Atlantic 7-89361)

Stand By Me (2:55) (Rightsong-A.D.T. Enterprises/BMI-Trio/ASCAP) (King-Lieber-Stoller) (Producer: Not listed)

From the soundtrack of the same name, this is a re-release of the classic '60s tune and a golden oldie if there ever was one.

JAMES BROWN (Scotti Bros. ZS4 06275)

Gravity (3:52) (April-Second Nature/ASCAP-Blackwood-Jeniceps/BMI) (D. Hartman-C. Midnight) (Producer: Dan Hartman)

A funky cut from the undisputed king of that genre, "Gravity" showcases James Brown in the form that made him a legend.

MICHELLE GOULET (Island 7-99508)

I'm In Love (3:54) (J.E.W. Jr./ASCAP) (J. White) (Producer: Jim White)

Goulet's bird-like vocal flight brighten's an already bright B/C tune with love-sick expertise

GRAHAM GRACE (Palace PRSS702)

Follow Me Follow You (3:35) (Passion Play/BMI) (G. Grace) (Producers: Andy Markley & Paul Delph)

From the school of techno-pop comes this frenetic and ultimately danceable single. Sure to polish dance floors.

CHICO DeBARGE (Motown 1858MF)

Talk To Me (3:52) (Music Corporation of America, Inc.-Franne Gee-Rightsong/BMI-Del Zorro-SummaBooma/ASCAP) (N. Mundy-F. Golde-P. Fox) (Producer: Skip Drinkwater)

A rhythmic dancer with a slapping beat, this latest offering from the DeBarge family highlights Chico in a smooth dance groove, certain to do well in the clubs.

MAZARATI (Paisley Park 7-28606-A)

Stroke (4:06) (Mazarati/ASCAP) (B. Mark) (Producer: Brown Mark)

This chugging boombox piece is all rhythm. Heavy funk sparked by a spanking, relentless

RECORDS TO WATCH

VZY (Atlantic 7-89375)

n't Live Without Your Love (3:30) (Spring Break/CAPAC) (G. D'Orazio-C. Bentina) (Producers: Jerry Cucuzzella & Angie Vileno)

0- Id PH17A)

11 of Wonder (3:05) (Dr. P.P.) (Houston/Lefcowitz) (Producer: Not listed)

)I) NEY CROWELL (Columbia 38-06102)

t Freedom Ring (4:23) (Not listed) (R. Crowell-K. Sykes) (Producer: Rodney Crowell)

iiRLEY MURDOCK (Elektra 7-69518)

We Lay (3:59) (Troutman-Saja adm by Saja/BMI) (L. Troutman B. Beck) (Producer: Rog

M FEEHAN (Scotti Bros. ZS4 06315)

here's The Fire (4:21) (Holy Moley/BMI) (T. Feehan) (Producer: Tim Feehan)

CICCONE YOUTH (New Alliance NAR-030)

Burnin' Up (4:11) (Webo Girl/ASCAP) (Madonna) (Producer: Not listed)

FIVE STAR (RCA 5031-7-RAA)

Can't Wait Another Minute (4:10) (Ensign-Boomers Mothers-Naked Prey/BMI) (S. Sheridan-P. Chiten) (Producer: Richard James Burgess)

FAR CORPORATION (Atco 7-99509)

Stairway To Heaven (5:45) (Superhype/ASCAP) (J. Page, R. Plant) (Producer. Fundamental Producer. Fundamental P

DEVICE (Chrysalis VS4 43063)

Who Says (4:10) (Makiki adm by Arista/ASCAP) (H. Knight-M. Chapman) (Producer: Mike Chapman)

sh Box September 27, 1986

POINTS WEST

CELEBRITY BUSSING-The push for clean water in California reaches a climax September 27 with a benefit concert headlined by Starship at San Francisco's Fairmont Hotel. The show is a final effort in the campaign to pass proposition 65, the Clean Water and Toxic Waste Inforcement Act, a bill which takes stern measures to help rid California's water supply of nasty little carcinogens and the like. But the



EVERYWHERE MAN-Or man " Robin Williams covers the benefit beat in CA like no other.

real show takes place en route to San Francisco from L.A. Hordes of celebrities, including Jane Fonda, Cher, Michael J. Fox, Chevy Chase, Rosanna Arquette - the list goes on and on - will be piling into a bus in Los Angeles and taking a three-day trek up the coast, during which press conferences, voter registration rallies and fund raisers will be held. (A bus! What, no Lear jet? A train, maybe? Robin Leach is really going to hate this). The issue is considered grass-roots, but the name given this colossal schlepp to the bay area is the "Hollywood Clean Water Caravan of Stars" - which sounds more like a Bob Mackie creation than anything earthy. When the celebs arrive in San Francisco, they go straight to the Starship show. Also on the entertainment bill are Whoopi Goldberg, Robin Williams and Dr. Gonzo.

MORE BENEFITS BY-THE-BAY-While we're on the subject of benefits, and San Francisco, Peggy Young, wife of Neil, has organized an "all-accoustic" benefit concert to aid The Bridge School, an educational insitition for severely handicapped kids. (The Young's eight-year-old son has cerebral palsy). The show will be held October 13 at the Shoreline Amphitheatre in San Francisco, and will feature performances by a heady list of artists, including Young, Bruce Springsteen, Don Henley, Tom Petty, and the ubiquitous Robin Williams. The event is being produced by Bill Graham Presents. Tickets to the show can be had only through mail-order, and only four tickets per, but the price (\$21) ain't bad. to say nothing of the cause.

PARTYING—The L.A. Bash-of-the-Month Award goes to the recent wingding at actress Patty D'Arbanville's house in Santa Monica, which was staged to herald the debut of Pamela Des Barres' (wife of Michael) new book about the music biz from Wil-

liam Morrow, entitled I'm With The Band. Des Barres, as you may recall, was a member of Frank Zappa's allgirl band, The GTOs, but her recountable experiences have been ongoing. "With this party," the singer revealed, "I've already added four more pages to my book!". Attendees included Madonna (We thought she'd be in hiding now that the negative buzz about her new film has begun to spread, but I quess not), Julian Lennon, Bruce Willis, Zappas Moon and Dwiezil, Steve Jones, Andy Taylor, Ed Bagley, Bananarama, and KROQ's Rodney Biggenhiemer.

HOMETOWN **BOYS** GOOD-If ever there was a homegrown L.A. band, Los Lobos is it. A recent Greek Theatre gig proved this conclusively. Points West let its thinning hair down at this show, revelling in the absence of synthesizers and an overall lack of glitz. So what if we didn't know the words to the band's spanish tunes (or the language, for that matter), Points West threw caution to the wind and belted them out anyway. A bluesy, hispanic, funky, rock'n'roll evening was had, and when all is said and done, Los Lobos is just what this town needs: a damn good party band with an organic ear for solid tunes.



LOS LOBOS -L.A.'s resident wolves heated up the hometown with a recent Greek Theatre show. (The band's Cesar Rosas is pictured).

IN PARTING-Speaking of hometown folks making good, Mercury/ PoluGram has released a self-penned debut single from local recording artist Jenny Yates, entitled "Let It Be Love."The tune is straight country, which is a bit of a departure for Yates. She's been known to deliver some fierce rock'n'roll and pop tunes in her time . . . Georgia's Guadalcanal Diary opens for 12 dates of the current R.E.M. tour, including five California dates, from San Diego to Berkeley ... Pasadena will be the site of the Songwriters Expo '86, November 1-2. It's being touted as the largest gathering of songwriters in the world. Call the Expo hotline for details (213)939-EXPO or (213)654-1666. . . . Gene Loves Jezebel makes it to the Palace in Hollywood September 23 before continuing up the coast as far as Seattle . . . Congrats are in order for MCA Records senior vice president Larry Solters and entertainment attorney Debra Jo Graff, who tied the big one recently in

Gregory Dobrin

NEW FACES TO WATCH

"We've always been frightened of the hype thing," says J. Aston, the colorful Jezebel of Geffen's Gene Loves Jezebel, toward whom brother Michael nods in agreement, "and we've taken it to where just gradually our records have worked their way into people's consciousnesses, really."Having recently entered that consciousness on a mass scale in America, the Welsh twins have set about seeing to it that American audiences are given a fair serving, crisscrossing the country in a series of tour dates, while promoting their American debut album, 'Discover," their third album to date

With college radio and the import market already on their side, the brothers, who have only recently assembled a permanent band, are enjoying a growing enthusiasm for their driving, melodically thoughtfull tunes here in the states. The college radio circuit in particular has provided a vast built-in audience for them, a surprising situation to any English act accustomed to the limitations of English radio.

Despite their abhorance of hype, the twins have had an ironic share of pidgeon holing since calling themselves Gene Loves Jezebel three years ago. Originally classified by lazy journalists as being a part of England's "Doom and Gloom" movement of several years ago (darkly characterized by such acts as the Joy Division and Souixie and the Banshees), Gene Loves Jezebel have never considered themselves of that pessimistic ilk. "One of the things we always tried to do was to keep away from what was going down at the time, which a lot of times was very dark and very insular,"J. told Cash Box. "We wanted to be colorful and very uplifting. Communicative . . . "Luckily, audiences have been attentive and descriminating enough to take the band on its own terms, and the "Doom and Gloom" image created largely by the press has slowly begun to fall away. But it wasn't so much the gloomy pegging that bothered the Astons, it was the idea of being lumped together with numorous other acts, a thing they've tried very hard to avoid all along."We always cancelled out other people,"J. says. "We're always frightened of sounding like someone else."



Gene Loves Jezebel

"We did go through a long period of trying very hard to develop something that was us,"Michael adds.

Gene Loves Jezebel's success has been partly accidental, the brothers admit. Having grown up in Porthcawi, Wales, an area not at all known for spawning music acts, the brothers von tured into London on numerous short trips. They soon fell in with a group of London art students, starring in several student films, for which they also began putting together soundtracks. One of those soundtracks became a demo, which came to the attention of Loga don's Rock Week, an alternative music program which invited them to perform. The preformance led to a recording contract with an English independent label. "We hadn't at that point really rehearsed like people do in garages or wherever else,"Michael explains."We found ourselves with a record deal - and no songs!"

Songs or no songs, the twins got busy. They soon found themselves with a string of British hits on the indie charts and critical acclaim for their live shows. Their second album, Immigrant. rose to #2 on the British charts in the first week of its release.

The new LP is more than just Gene Loves Jezebel's American debut (the band's name, incidentally, is derived from nicknames, and a joke about their close relationship). Produced by Gary Lyons and mixed by Mark Dearnley, the album has also been called their most confidant record to date. It spells a turn ing point for this lauded British act, and good news for their growing numbers of American fans.

Gregory Dobrin

Bobby McFerrin Wants To Be Alone

By Lee Jeske

"I've had people say, 'Do you sing any real songs?' And my answer to that is, 'How much more real can you get?' I mean, the songs just sort of spontaneously erupt from the heart and mind-those are the most real songs, the ones that come out of laughter, joy, pain, all those things. When I'm singing songs without words, to me it's more than one song. If I sing a song with words that say, 'Baby, I love you and I need you,' then everyone in the audience has that same experience. But by singing something without lyrics, then everyone has their own experience that they bring to it. So the one song I sing becomes a hundred songs, it becomes a

thousand songs."

If you have never heard Bobby McFer sing, run out today and buy "Spontanec Inventions" (Blue Note). Then read this a cle. Because there is no way-absolutely way-that I am going to be able to convey you in writing the enormity of Bobby McF rin's talent, the complete uniqueness of art. I can say that Bobby McFerrin, for most part, sings vocal solos; that he has ability to create more different sounds a effects with his body than you'll ever lieve; that he manages at times to sound l two singers, to bounce his range from fall to to basso seemingly without skipping (continued on page)



Jon Bon Jovi Talks About Getting Slippery and Going Platinum

By Paul Iorio

W YORK - "We're not from L.A. and e're not from New York," says Jon Bon i. "We're from Jersey. And with Jersey ere's this sort of attitude that's hard to plain. It's not glamorous and it's not glght lights. It's sort of more industrial, grit, and fighting for something you believe Maybe that's what came across in our usic this year."

Certainly something came across in Bon is music this year because the band's ird album, "Slippery When Wet" (Mercub, has just gone platinum. Bon Jovi's other albums, "84's "Bon Jovi" and "85's 7800 Fahrenheit," went gold. Clearly, Bon was is connecting

is connecting.

"I like this album," says Jon. "I like it tot. We've grown as songwriters and as a and and all. The other ones were real good st and second albums. This one's a real good third album."

on considers Bon Jovi a "straight rock" roll band," not a heavy metal group. "I be cause I don't like to be put in any categor. We're a rock 'n' roll band the same way withing from Metallica to The Beatles ere. Just a bunch of guys who picked up itars and said we're gonna play music. I never want to be pigeon-holed. That's hy there's acoustic songs," he says.

"Slippery When Wet" and nowhere is at more apparent than on "Wanted Dead Alive." "That's the best song I ever rote," he says. "We got a harpsicord pund for the beginning and put a grand alio on there too. And I wanted to introduce characters in the song with the lyrics. "All, most of the album is rough and tumber t example. "Raise You Hand" is a perfect example. "Raise Your Hand was finitely written for the show as an open says. Another bashy rocker, "Wild The Streets," was the only one written by shalone, without co-songwriter and guitar-

Though Sambora and Jon Bon Jovi form a pagwriting core of the band, Sambora and the group relatively late in the game. Active was at a show and he came backgroup because (bassist) Alec (John Such) told

him to come see the band," says Jon. "He was really persistent to get backstage and to talk and start telling me what he was about. And I sort of went yeah yeah yeah that's good. And Alec said, hey you should really listen to the guy play and I did and liked what I heard. And now it's become quite a partnership."

But Jon likes to think of touring rockers as modern day cowboys who ride into town, get what they need and get out. "On the road you don't know where you are or what you're about to do. You just gotat play the show and the rest of it is like a modern day cowboy....We ride in on a bus, pull into an arena...and we're gone by midnight."

The 24 year old lead singer and songwriter likes being out on the road. "We love to play. We get crazy if we don't play," he says. "That's when we're at our best - when we're touring. So when our manager said (we'd tour) nine months this year, we said that's cool. We like to work that much."

Jon's been "working" since he was about sixteen years old. "I didn't even go to my own high school prom because I was doing my first ten thousand seater that night," he says. "I like to say that I was born with a stratacaster and sunglasses and that's all I know how to do. I didn't like school."

His training ground was the Jersey shore club scene, which has spawned the likes of Bruce Springsteen and Southside Johnny. "Springsteen used to come down to The Fast Lane on Sunday nights just like everyone else," he says. "I played with Springsteen and the E Street Band and the Asbury Jukes and Glenn Burtnick. And Jack Ponti and I were in a band together for a year."

He says a whole new generation of rockers are now emerging from that scene. "Burtnick is real talented. John Eddy is coming out of there now so there's the whole next wave of Jersey. It's not that shore sound (like) Bruce. It's different."

Bon Jovi is booked for a homecoming gig December 26 at New Jersey's Meadowlands Arena and Jon says this show will be particularly sweet, given the success of "Slippery When Wet." "That's gonna be a great thrill," he says, "coming home and headlining the Meadowlands for the first time."

EAST COASTINGS

A FATE WORSE THAN WHAM!—
"Being pinned under his wrecked sports car for six hours with a broken arm was bad enough, but listening to the British group Wham! play continuously on his tape recorder was worse, a Kingston man said. I never want to hear it again, I swear I don't,' Gordon Pickrell, 18, said Wednesday after being pulled from beneath his overturned MGB coupe. I thought I was going to die.'—From the Associated Press, as reprinted in a Coyote Records flier.

PAN PICK—Read how Kurt Loder described Philip Michael Thomas's "Living The Book Of My Life" album in the September 25 issue of Rolling Stone: "It was a humongous bomb—the music a tepid gruel of treacly reggae, the lyrics a mind-puckering jambalaya of self-enthused psychobabble, the sound akin to something one might hear inside an industrial trash dumpster."

A DAY IN THE DEATH—"Hunter Davies of *The London Times* admitted to us years ago that he already had (**The Beatles**)'s obituaries written. They're on file at *The Times* and they just update them, which is chilling to learn."—Paul McCartney in a recent *Musician* magazine interview.

BLOOD ON THE TRACKS—
"Blood and Chocolate" (Columbia Records) is the album Elvis Costello should have followed "Armed Forces" with. Nick Lowe produced it,



ERIC BOGLE—Eric Bogle is the Australian singer/songwriter who wrote "And The Band Played Waltzing Matilda." Two of his albums, "When The Wind Blows" and "Scraps Of Paper" (Flying Fish), are better than anything else in folk music today.

so the album sounds not only like "Armed Forces" in parts, but also like Lowe's vastly underrated "Rose Of England" LP laced with the acid of "This Year's Model." Which makes it the only Costello LP (besides "Imperial Bedroom") that can compete with his first three albums. Still, this is not an 'album' in the sense of "Imperial Bedroom," but a collection of songs, six of which are absolutely brilliant, and five of which aren't so bad either.

If "Armed Forces" is the demarcation line in Costello's career separating his unquestionably great work from his sporadically great work, then "Blood and Chocolate" is on the sporadic side, but less so than most of his recent albums. In the eighties, Costello has excelled partly on the basis of three-song bursts of genius such as "King Of America" "Suit of All Parades," "Suit of Lights," and "Sleep Of The Just;" and

"Imperial Bedroom"s "Pidgin English," "You Little Fool," and "Town Cryer." "Blood and Chocolate" has one such triple burst in "Blue Chair," "Battered Old Bird," and "Crimes Of Paris," but the kick is that there is more to this album than just one burst. Witness side one. The real winner there is the quietly desperate "I Want You," a piercing poison valentine of a song that sounds like it could have been a "This Year's Model" outtake. Other highlights include the Dylanesque "I Hope You're Happy Now" and the moving and melodic "Home Is Anywhere You Hang Your Head."

How does it stack up against other Costello greats? Well, I'd put "Blue Chair" up against "Oliver's Army," "Crimes Of Paris" alongside "Busy Bodies," and "Home Is Anywhere You Hang Your Head" alongside "Chemistry Class." I'd even put "I Want You" up against "No Action" and "The Beat," if not "Lipstick Vogue." Of Costello's twelve Stateside albums, "Blood and Chocolate" is his fourth or fifth best (depending on what you think of "Get Happy"), and that's saying plenty.

EAST CLUBBINGS—Steve Winwood and his nine-piece band played crowd pleasing versions of recent hits like "Higher Love" ("Back In The High Life" album/Island Records) and "If You See A Chance Take It" as well as Traffic and Spencer Davis oldies at Pier 84 September 13. Winwood saved the best for last though with a positively smoking "Gimme Some Lovin" that



BUDDY HOLLY—MCA Records has released a compilation of 20 Buddy Holly songs taken from the original masters.

got the capacity crowd rockin' and reelin'....Jean Beauvoir played songs from his "Drums Across The Mohawk" LP (Columbia) September 8 at Pier 84, opening for Eurythmics. Beauvoir's vocals were anguished and heartfelt as his seven-piece band backed him with bigbottomed bombast. Highlight: "Feel The Heat."....Author Ken Kesey, promoting his Viking novel Demon Box, sang with his Thunder Machine band at Town Hall September 4. Kesey revealed that he's more of a performing presence than a singer, though his band was often inventive... Marshall Egan Frantz was born August 25 to Talking Heads's Tina Weymouth and Chris Frantz...Lou Reed plays Radio City Music Hall October 1 with The Smithereens Neil Young and Crazy Horse play the Meadowlan Arena September 27....Moving Target Celluloid Records has just released Richard Lloyd's "Field Of Fire"

Paul Iorio

t Richie Sambora.

INTERNATIONAL -

UK BUZZ

Britain's rock stars are being invited to come to the rescue of the millions of young unemployed people in the country. A new scheme thought up by former **Boomtown Rats** producer **Phil Wainman** will use music-style videos to show young people what jobs are short of skilled labor.

Wainman runs the successful Utopia Studios in London, where everyone from Elton John to David Bowie has recorded. Before opening the studios, Wainman's biggest successes came in the '70s producing bubblegum-type pop groups The Sweet and Mud. Now Phil has invested \$150,000 of his own money into the project called Falling On Your Feet. He is looking for a further \$1 million in sponsorship. He has put his case to the British Phonographic Industry to appeal to record companies for help with the distribution and promotion of the videos, and to help get major artists to appear in the

"Twenty years ago, kids would have read books about careers," says Wainman. "Now they want to watch videos, We want to make them interesting and realistic. We have to show the down side of a possible career as well as the good points."

Though born out of philanthropy, Wainman hopes the videos will sell so well he will actually make a profit from them...

The Human League have released their first album in three years. Their comeback single, "Human," has leapt into the top ten. The group's singer, Susanne Sulley, tells Cash Box: "I would hate the though of us being a supergroup. We're not the Rolling Stones and our music will not go on forever. I'd like to see another two albums. Them me and Joanne [Catherall, who sings with her] would like to go on to do a radio chat show.

"But I couldn't possibly do them both at the one time. I have to be 100% into something. I suppose that's the reason I haven't had a real boyfriend in six years..."

Indie impresario Bill Gilliam is setting up a new label, Bedrock Records. Already signed are Root Boy Slim, Noble Thin Man Watts, and The Florida Midnight Creepers. He is looking for new acts to add to his roster.

Gilliam describes his new label as "roots music for young people. Although other labels deal in recquisition of American country/blues catalogs, the new stuff never gets a look in. There is an increased awareness in the U.K. and the market is ready for it now." Any suggestion s will be welcomed; the label will be based at 61/71 Collier Street, London N1...

Gilliam released **The Dead Kennedys** in the U.K. and is currently involved in setting up the No More Censorship Fund to help their legal costs, estimated at \$20,000. The group is being prosecuted in Los Angeles for allegedly corrupting the morals of minors with a poster from their album "Frankenchrist." Gilliam hopes to put on a defense fund concert at London's 100 Club...

The Communards, currently tucked in the number one position with "Don't Leave Me This Way," are to write the soundtrack for a new British film thriller titled *Empire State*. It will be directed by **Ron Peck** with a modest budget of \$2 million. It is set in a nightclub in the developing docklands area of Fast London



The Bolshoi

Jonathan Demme, who directed the Talking Heads film, Stop Making Sense, has a new film under production titled Something Wild. The Pogues will be adding to the soundtrack (what soundtrack don't they do these days?) and The Bolshoi will be contributing their track, "Away." Meanwhile, lead singer with the Bolshoi, Trevor Tanner, is to take the starring role in a new Miles Copeland-produced film about vampires, as yet untitled.

Chrissy Iley



BIG MOVERS—Seen here are the members of The Prime Movers backstage with the members of Big Country at the Sheffield City Hall during their recent tour of the U.K. The Prime Movers supported Big Country throughout this 12-date tour. Pictured (I to r): Bassist Tony Butler of Big Country, drummer Curt Lichter of The Prime Movers; guitarist/vocalist Stuart Adamson of Big Country; bassist/vocalist Severs Ramsey of The Prime Movers; guitarist Bruce Watson of Big Country; guitarist/vocalist Gary Putman of The Prime Movers and drummer Mark Brzezicki of Big Country.

CBS Int'l Revamps Latin American Operations

NEW YORK—CBS Records International is restructuring its eight Latin American companies into two regional zones—Latin American Operations, Northern Zone and Latin American Operations, Southern Zone—and is closing its Latin American Operations office in Coral Gables, Florida in a move designed to "provide more effective coordination" of the company's activities in the region.

Under the new structure, Armando de Llano will continue as managing director, CBS Mexico, and will assume the new position of vice president and general manager, Latin American Operations, Northern Zone. De Llano will be based in Mexico City and will be responsible for overall supervision of the activities of CBS Records' companies in Colombia, Costa Rica, Mexico, and Venezuela, as well as its licensees in Jamaica, Ecuador, and the Dominican Republic.

Hans Beugger will continue as managing director, CBS Brazil and will assume the new post of vice president and general manager, Latin American Operations, Southern Zone. He will be based in Rio de Janeiro and will be responsible for overall supervision the activities of CBS Records' companies in Argentina, Brazil, Chile, and Peru, as well as its licensees in Bolivia, Paraguay, and Uruquay.

Thomaz Munoz, vice president, a&r and artist development for Latin American product, who is based at CBS Records International's offices in New York, will take an expanded role in a&r activities, as well as advise on marketing efforts for all of CBS Records' latin artists.

The closing of the Coral Gables office will result in the loss of about 20 jobs. The suffunctions formerly performed in Coral Gables will be handled by CBS Records International's offices in New York.

Italy's Top Ten

TOP TEN 45s

- 1 Papa Don't Preach—Madonna—WEA/Sire
- **2 Easy Lady**—Easy Lady—Spagna—CBS
- **3 Lessons In Love**—Level 42—Poly-Gram/Polydor
- 4 Touch Me—Samantha Fox—CGD/Jive 5 Fight For Ourselves—Spandau Bal-
- 6 Run To Me Tracy Spencer CBS
 7 The Edge of Heaven Wham! CBS/
- Epic

 8 Geil Bruce & Bongo CGD
- 9 Dancing On The Ceiling Lionel Richie RCA/Motown
- 10 Live To Tell Madonna WEA/Sire

TOP TEN LPs

- 1 True Blue Madonna WEA/Sire
- 2 Venditti E Segreti Antonello Venditti Ricordi/Heinz Music
- **3 Senza Avvisare** Fabio Concato PolyGram/Philips
- 4 The Final Wham! CBS/Epic
- 5 Nuovi Eroi Eros Ramazzotti CRS
- 6 Festivalbar '86 Various CGD
- 7 Dancing On The Ceiling Lionel Riving RCA/Motown
- 8 So Peter Gabriel EMI/Virgin
- 9 Oro Puro Estate Various CBS
- 10 Mixage Various CGD/Baby

MELODY MAKER TOP TEN

TOP TEN 45s

- 1 Don't Leave Me This Way—The Communards London
- **2 We Don't Have To—**Boris Gardiner—Review
- 3 Rage Hard—Frankie Goes To Hollywood ZTT
- 4 I Want To Make It With You-Boris Gardiner Review
- 5 Holiday Rap—M.C. Miker "G" and Deejay Sven/Debut
- 6 Glory Of Love—Peter Cetera Full Moon
- 7 I (Just) Died In Your Arms Cutting Crew Siren
- 8 Word Up-Cameo Club
- 9 I Just Died In Your Arms—Cutting Crew Siren
- 10 Walk This Way—Run DMC-London

TOP TEN LPs

- 1 Now That's What I Call Music 7—Various Artists Virgin/EMI
- **2 True Blue**—Madonna Sire
- 3 Dancing On The Ceiling—Lionel Richie Motown
- 4 Silk And Steel—5 Star Tent
- 5 A Kind Of Magic—Queen EMI
- 6 Revenge—Eurythmics RCA
- 7 Into The Light—Chris DeBurgh—A&M
- 8 While The City Sleeps—George Benson Warner Bros.
- 9 Graceland—Paul Simon Warner Bros.
- 10 Communards—The Communards—London

TALENT ON STAGE

os Lobos

E GREEK THEATRE, L.A. — Los Angegets a bad rap when it comes to any sort cultural identity. In fact, the only widely cieved cultural identity of this shameless-distorted desert is that there is none. me it on the monotony of our endless Ilevards, blame it on vast stretches of posable architecture and largely uneventweather conditions. Blame it on the parmache mentality fostered by Iluwood.

That L.A. lacks substance is a common sperception, a cliche and truly boring one hat. Maybe it's the yearlong hazy glare of splace that makes people squint and so its textures. Whatever the case, the ward traveller (or resident) in search of A. would do well to start with some of the ter music grown here. Slash recording Los Lobos is a band I heartily recommond for just that purpose.

Los Lobos is L.A. The real L.A., not the zy floatsom. And at the risk of belaboring s point, I will say that the music of this nd, with its varied influences of blues, e grass, mariachi, rock'n'roll, funk, and y combination thereof, reflects the motly lit of this hideously maligned town more in any other band currently working at tertaining it.

This said, Los Lobos' Greek Theatre ow stands as proof. A hometown show if ore ever was one, even the non-hispanics the audience sang along with several of a band's Spanish tunes. It was an explore party atmosphere, as relaxed an everg as can be imagined in an amphitheatre and, which is part of the allure of these e exceptional musicians: any venue can transformed to the intimacy of a club ce they get rolling.

Lead vocalists Cesar Rosas and David Hilgo, with similarly high pitched and thinsh deliveries, tore through a wide variety tunes with equal verve. The band was the band was the band was loose, which uld explain why much of the older materisounded as fresh as it did, and as intimate. This song) is new," Rosas said in an introction to a downtempo tune dedicated to mes Brown. "Well . . . it's kinda' old, but ll be new."

Steve Berlin's saxaphone was as versitile

as can be, laying on a churning edge to a cross section of tunes, and Louis Prez' drumwork is some of the best around, punctuating the show with thrilling rythmic variations. Conrad Lozano's bass was a driving force, given to solo pieces that dazzled without overkill or showiness. Meanwhile, Rosas and Hidalgo's guitars dueled and dovetailed with the kind of perfection seen only in musicians who play for each other as well as the audience. Hidalgo's lively accordion gave the show much of its ethnic bent.

But the largest facet of the Los Lobos wizardry is an apparent lack of wizardry. Not a synthesizer, or any other musical fabrication defiles their ranks. The music is primarily an amalgamation of sounds, but an honest one. The mixture is natural, and executed without pretense. If flashpots and big hair are to your visual pleasure, Los Lobos will disappoint you. But if canned music, like canned images, leave you cold, Los Lobos' Greek Theatre show served as withering testamony to the vacuity of those gimmicks.

Gregory Dobrin



MADISON SQUARE GARDEN, N.Y.C.— Elton John is underrated. He used to be a regular hit factory, topping himself on each release, turning out smash after smash with a consistency of inspiration and hooky density unmatched since The Beatles. Nowadays he produces at a slower rate but some of his tunes are just as good. He's everyone's guilty pleasure, and those who say otherwise should own up.

His September 11 show was his 22d sellout at The Garden and it's not hard to see why. The man's got piz-zazz. He's got a great sense of stardom, he knows what it means to be a star, bigger than life, in a lavender spotlight, with a pink mohawk. He's not afraid to overdo it. With Elton John, more is more.

He's obviously overjoyed that he can still write songs like "I'm Still Standing," and so is his audience. It proves that he is in fact still standing and that he doesn't have to rely on ten year old hits to see him through. "Sad Songs" and "I Guess That's Why They Call It The Blues" stood up well along-



BOYS WILL BE BOYS—The Fat Boys backstage with the Beach Boys just before their soldout Jones Beach appearance. Moments later, the Fat Boys did opening honors with a funky Fat Boy intro for the Beach Boys' concert. With them are Joan Jett and Tin Pan Apple partners (Fat Boys' management), Charles Stettler and Lynda West. Seated, (I-r) are: Fat Boys members Damon "Kool Rock-ski" Wimbley, Darren "The Human Beat Box" Robinson, and Mark "Prince Markie Dee" Morales. Standing (I-r) are: Stettler; Beach Boys Al Jardine, Mike Love, Carl Wilson, and Bruce Johnson; Jett, and West.

side "The Bitch Is Back" and "Someone Saved My Life Tonight," and even his new single "Paris," from his upcoming Geffen album, was catchy the first time around.

Some of the old songs were slightly but significantly rearranged. John put the guitar upfront in "Levon" (which he admitted was recorded too quickly), and gave "Burn Down The Mission" an explosively spiritual, rafter-shaking intensity. Only "Bennie and The Jets" and "Rocket Man" came off worse than their studio versions, due to a throat cold that kept John from singing falsetto.

Two hours later, the crowd just wouldn't let him go. Not even the first encore, "Satur-day Night's Alright For Fightin," could quench their thirst for more - and he played the hell out of that song. He came back again, in a blinding costume, to go solo on "Candle In The Wind" and his voice was exquisitely woeful and resolute. He sequed into the rarely performed "Daniel" and then tried to call it a night. No way. People were treating him like a juke box. The happily married demographics in the audience hugged each other as Elton came back to play their song, the song to which they probably consummated their relationship some years ago. "Your Song" ended the show and when the house lights went up, there were plenty of red eyes and smeared makeup, though maybe one in four would admit it the next morning.

Paul Iorio



A CTUS WORLD MAKES NEWS—During their recent U.S. tour, Cactus World News made ear official Los Angeles debut at The Whiskey where the Irish rockers played music from their ebut MCA Records album, "Urban Beaches." Shown backstage standing from left: Tim Dene, director of artist development, MCA; Wayne Sheehy, Cactus World News; Irving Azoff, esident, MCA Music Entertainment Group; Eion McEvoy of Cactus World News; Richard Imese, executive vice president of marketing and promotion, MCA; Larry Solters, senior vice esident of artist development, MCA. Kneeling from left: Fergal MacAindris and Franks Kearns Cactus World News; and Doug Cerrone, coordinator, Music Video, MCA.

ohn Fogerty

GARDEN STATE ARTS CENTER, HOLM-DEL, N.J.-John Fogerty burst onto the rock scene last year with a splendid debut album, "Centerfield." Heavily influenced by the late, lamented Creedence Clearwater Revival—the '60s band that invented "swamp rock"—Fogerty displayed a raw, rock-and-roll vocal style; a nifty, memorable way with a tune; and a rousing, down home feeling that put "Centerfield" right at the head of last year's crop of "roots rock" LPs. Fogerty, in interviews, displayed an eagerness to tour but, hey, the guy only had one album's worth of material to choose from. Now, finally, Fogerty has his second album, "Eye Of The Zombie," on its way to record stores and - with a few obscure soul covers to flesh out the act - he has hit the road. At the Garden State Arts Center, Fogerty delivered a slick, bubbly 90-minute set that was predictable—remember, the guy only has two albums worth of material to choose from—but lots of fun. And if you think he was heavily influenced by Creedence on the record—hoo-ha, you should catch the show.

Look, I don't want to get into John Fogerty's legal problems-he's involved in an ugly to-do with Fantasy Records and he, for whatever reason, is adamantly refusing to do the songs that he penned for Creedence - many of them rock classics. Everybody at the Garden State Arts Center was aware of this-if anybody needed reminding, he began the show with the unrevised "Zanz Can't Dance" (a paen to Fantasy founder Saul Zaentz)—and, although some gasped when they mistook the intro to "Old Man Down the Road" for the similar intro to "Run Through The Jungle," everybody seemed to accept it. So they heard John Fogerty-in excellent voice, but with a somewhat workmanlike band-do all of "Centerfield," most, I assume, of "Eye of the Zombie," and a couple of offbeat old soul tunes, backed here and there by a three-man chorus. The show was fine, but it was too predictable. Fogerty hasn't performed live in 14 years, so most of the audience had never heard his indelible tunes of yore live. And if his own tunes are off-limits, why not roll out "I Heard It Through the Grapevine," or "Midnight Special," or "Suzie Q?" I've never believed that performers should just constantly perform the same hits over and over again on tour, but, hell, this guy hasn't performed any of them in 14 years. The sense of anticipation and surprise are missing from the "Rockin' All Over The World" tour. That's not to say that I didn't thoroughly enjoy hearing Fogerty rip through such present-day gems as 'Centerfield" (for which he played a baseball-bat guitar), "Rock and Roll Girls," "Big Train From Memphis," and the tour's title song, but none of them sent the same buzz through the audience as Fogerty caused at January's Rock and Roll Hall of Fame dinner when he - coaxed on by Paul Shaffer warbled "Proud Mary."

If you completely forget about Creedence Clearwater Revival—and they were never referred to from the stage all night—a dake John Fogerty as he wants to be en—as a new act—then this is a peacl debut tour. But one can't help feeling that something is being denied. Something is missing.

Lee Jeske

ON JAZZ



Larry Lim (I) and Earl Hines

KEYNOTE PEACH—This week, PolyGram Jazz is issuing "The Complete Keynote Collection," a 21-record boxed set of the complete jazz recordings of Keynote Records, an important independent jazz label of the mid-'40s. Actually. Keynote recorded mainly folk artists—the title of this set is missing the important word "Jazz" - before Harry Lim convinced the label's owner to allow him to begin recording jazz. From 1941-1947, Harry Lim recorded dozens of important sessions and now, in a model collection of this sort, Kivoshi Koyama has assembled Lim's complete Keynote ouevre - 334 performances, including a mind-boggling 115 previously-unissued tracks-in a magnificent set.

The mid-'40s was a transitional period in jazz-as swing gave way to bebop - and Lim captured the era. Smallgroup swing is the main thing here, but several New Orleans jazz - which experienced a revival around then - and bebop sessions were recorded by Lim. The first six discs of this collection are brimming with masterpieces. To put on side one and play clear through to side 12 is to be swept away. After a short, undistinguished New Orleans set, recorded in '41, we arrive at December of 1943 and the first recording date as a leader of Lester Young. Over the next six months - the first six discs here -Harry Lim recorded masterpiece after masterpiece. The Young sessions were followed by a Lionel Hampton/Dinah Washington date (her first), a Roy Eldridge date, three Coleman Hawkins sessions (two with Teddy Wilson), a Cozy Cole session (featuring Hawkins and Earl Hines), a date by the Kansas City Seven (that's Les-

ter Young, Count Basie, Buck Clayton, Jo Jones, Dicky Wells, Freddie Green, and Rodney Richardson), a Charlie Shavers session with Earl Hines), and two more Hawkins dates - one with a sax ensemble (Don Byas, Tab Smith, Harry Carney), the other with a quartet featuring Teddy Wilson. There's an incredible power to these sessions; the playing is brimming with majesty — most of these men were genuine creators and the brilliance displayed here is so natural, so casual, that it takes the breath away. The numerous alternate takes clearly pinpoint this natural creativity; it is almost unbelievable.

The second six discs of this set are also filled with brilliance - sessions under the leadership of giants like **Benny** Morton, Rex Stewart, Red Norvo. Barney Bigard, Hawkins, and Shavers, peopled with sidemen like Vic Dickenson, Lawrence Brown, Budd Johnson, Johnny Hodges, and Jack Teagrarden. This is followed by four spotty discs, three discs of mostly mediocrities, and a pair of discs in which one hears the future the bebop of guys like Red Rodney and Al Haig, the unique modernism of Lennie Tristano. Throughout every disc. however, there is brilliance beautiful sessions with Benny Carter, great work by the likes of Bill Harris. Dave Tough, Dodo Marmarosa, Bud Freeman, Nat Cole (part of a fabulous session with Willie Smith, Red Callender, and Jackie Mills), and many, many, many others. Lim went out of his way to record players who weren't recording much as leaders, and we have dates here led by Juan Tizol, Chubby Jackson, Milt Hinton, J.C. Heard, Ted Nash, and other perennial sidemen. I don't have the space to go into everything here, but the booklet that comes with the set contains notes by Dan Morgenstern that are the very definition of "exhaustive."

"The Complete Keynote Collection" carries a price tag of \$209.58. It is expensive but, really, the set is priceless. Kudos to Lim (who still records mainstream jazz, on his Famous Door label), Koyama, and PolyGram Jazz.

Lee Jeske



EXPRESS TRAIN—James "D Train" Williams, whose current single is "You Are Everything," has signed a world-wide co-publishing agreement between his Diesel Music Inc. and Unichappell Music (BMI). Pictured are (from I, seated): Irwin Z. Robinson, Chappell Intersong Music Group USA pres.; Williams, Tom Hoover, mgr.; (from I, standing): Bob Skoro, former dir of profes' activities; attorney Bruce Ortwine, Susan does, int'l acquisition mgr; Marcy Drexler, dir of prof'l activities, east coast; Mary Beth Roberts and Jody Gerson, prof'l mgrs.; and Mary Ellen Benenati, int'l mgr.

CASH BOX JAZZ ALBUMS

	e, Artist, Label, Number, Dist	ribut	or			
	Available on Compact Disc					L
	Platinum (RIAA Certified)					W
D =	Gold (RIAA Certified)		w	21	DAVE VALENTIN (GRP-A-1028)	20
	*	L	Ö	22	ROSSITER ROAD	19
		W	С		AHMAD JAMAL(Atlantic 81645-1)	
1	DOUBLE VISION BOB JAMES/DAVID SANBORN (Warner Bros. 25393)	1	16	23	THE CHICK COREA ELEKTRIC BAND (GRP-A-1026)	22
2	BREAKOUT SPYRO GYRA(MCA 5753)	2	13	24	WHAT IT IS, WHAT IT IS LESLIE DRAYTON & FUN (Esoteric 1004)	27
3	SHADES YELLOW JACKETS(MCA 5752)	3	14	25	SPONTANEOUS INVENTIONS	29
4	DOWN TO THE MOON Andreas Vollenweider (CBS Masterworks FM42255)	4	6		BOBBY McFERRIN (Blue Note BT- 85110)	
5	LOVE WILL FOLLOW GEORGE HOWARD (TBA-TB 210)	5	28	26	J MOOD WYNTON MARSALIS (Columbia FC 40308)	DEZ
6	JOYRIDE PIECES OF A DREAM (Manhattan ST53023)	6	8	27	SMOOTH VICTOR FELDMAN'S GENERATION BAND (TBA TR 215)	30
7	SONG X PAT METHENY/ORNETTE COLEMAN(Geffen/Warner Bros. GHS 24096)	7	22	28 29	WHILE THE CITY SLEEPS GEORGE BENSON (Warner Bros. 25475-1) GOOD TIME FOR LOVE	DEI
8	ALONE/BUT NEVER	8	27	30	SADAO WATANABE (Elektra 60495) DRINKIN'FROM THE	31
9	LARRY CARLTON(MCA 5689) THIS IS THIS	9	9		MONEY WATER GRANT GEISSMAN (TBA-TB 217)	
10	WEATHER REPORT (Columbia FC 40280)	10		31	NOCTURNAL PLAYGROUND RUSS FREEMAN (Brainchild BC 8603)	DEI
	DUTONES KENNY G.(Arista AL8 8427) AROUND THE WORLD	12 11	4	32		DEI
12	JETSTREAM (TBA-TB 211) ,	10	81	33	STEPS AHEAD (Elektra 9 60441-1)	DEI
	STANLEY JORDAN(Blue Note BT 85101			34	IT TAKES TWO RODNEY FRANKLIN (Columbia FC 40307)	24
13	TOO FAR TO WHISPER SHADOWFAX(Windham Hill/A&M WH-1051)	13	13	35	STORY TIME T. LAVITZ (Passport PJ 8801)	DEI
14	SAND DANCE Frank Potenza (TBA TB-206)	16	6	36	PREDDIE HUBBARD/WOODY SHAW(Blue Note BT 85121)	35
15	ONE OF A KIND FATTBURGER (Golden Boy GBT 2001)	17	6	37	INTRODUCING JONATHAN BUTLER	25
	POWERPLAY BILLY COBHAM (GRP-A-1027)	14	12	38	(Jive/Arista JL8 8404) IS THAT THE WAY TO	28
_	ANOTHER PLACE HIROSHIMA(Epic BFE 39938)	18	47		YOUR HEART THE KAZU MATSUI PROJECT (Passport Jazz PJ 88011)	
18 19	BLACK & BLUE RARE SILK (TBA-TB-214) SLICE OF LIFE	21	11	39	PARKER'S MOOD SADAO WATANABE LIVE AT	38
	SPECIAL EFX (GRP-A-1025)	15	11	40	BRAVAS CLUB '85(Elektra 60475) SAVE TONIGHT FOR ME	34
20	LIFE STORIES EARL KLUGH (Warner Bros. 25478)	23	2		CHUCK MANGIONE(Columbia FC 40254)	

THE CASH BOX TOP 40 JAZZ ALBUM CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

JAZZ FEATURE PICKS

LONG LIVE THE CHIEF—The Count Basie Orchestra—Denon 33 (1018—Producers: Tom Ueno, Taka Watanabe—CD only

The CD for those who doubt the continued vitality of the Basie Band—over hour of superbly-realized swing. Leader Frank Foster nudges the band thro familiar oldies ("April In Paris"), unfamiliar oldies ("Four, Five, Six"), and nev ("Bus Dust"), and everything—and everybody—sizzles.

J MOOD—Wynton Marsalis—Columbia FC 40308—Producer: St Epstein

The first quartet album from Marsalis and it is a good one — his trumpet plan continues to ripen and deepen and he is well-supported by his band, most not all drummer Jeff Watts. As always, high quality jazz without compromise fro deeply-committed jazzman.

BACK TO THE CITY—The Art Farmer/Benny Golson Jazztet—Cntemporary C-14020—Producer: Helen Keane

The Jazztet, one of the best mainstream combos of the '50s, is one of the mainstream combos of the '80s. With splendid *jazz* writing (from Benny Golson) beautiful playing (by the leaders and bandmates Curtis Fuller, Mickey Tucker, a Drummond, and Marvin "Smitty" Smith), the Jazztet burns.

FACE TO FACE—Kevin Eubanks—GRP A-1029—Producers: Drugin, Larry Rosen, Kevin Eubanks

An interesting album that, in the main, pairs the excellent young guitarist it one of two bassists—Marcus Miller on electric or Ron Carter on acoustic—anc at them amid strings and percussion. Dave Grusin wrote the string arrangements not they, like Eubanks' playing, are pretty but not sappy.

PLACK CONTEMPORARY

HE BEAT

EVERT POPS TO #1-Levert, the ega talented sons of Eddie Levert, the O'Jays, has scored the first of any future #1 records. Pop, Pop, p, Pop(Goes My Mind) was written by erald Levert and group member larc Gordon. The production was andled by one of the industries hottest oduction teams, Keg Johnson and lilmer Raglin, who are working on ojects for Shalamar, The Whisers and Leon Sylvers. Ms. Sylvia hone, (one of the" best executives" in ie business) recently appointed vice resident/general manager of Atlanc Records black music division, ong with newly appointed national romotion director Richard Nash and ieir excellent staff have only begun to arve their way to the top. You can kpect many more number one records om this dynamic team of rofessionals.

IANHATTAN MOVER-Varnell ohnson, vice president black music lanhattan Records, very carefully nd methodically put together a team f promotion and marketing representives around the country. The results if his careful

planning, not only personnel, but artist acquisitions (most recent signing Natalie Cole) has thrust Manhattan Records to the forefront whereby the last few weeks have seen the company debut 1 to 3 records per week on the national charts. There has been a major assist by having Philadelphia International Records under contract to distribute the product of Gamble-Huff-Bell and their brilliant team of songwriters and producers. Frankly, the Capitol-EMI-Manhattan roster is one of the hottest labels at this point. Ronnie Jones, vice president black music Capitol and his staff are equally as potent, and Michael Johnson, vice president EMI black music is about to release a few hits including Ray, Goodman & Brown, and The Rapper's Convention. Capitol-EMI-America-Manhattan-PIR are hot!

WTLC'S LOOKING FOR PROS-Jay Johnson, program director of highly rated WTLC Indianapolis, Indiana is looking for a full time production person. Candidates must have "superior" production skills and mixing abilities. Three to four years experience with a degree in any area. The position is a six day work week. Additionally, he needs an experienced announcer for part-time weekend work, swing shifts and vacation relief. Send tape, resume and references to Jay Johnson, program director, WTLC, p.o. box 697, Indianapolis, Indiana 46206. This is a great opportunity for the right person(s) because Jay is one of the best who will work with you. Send the aforementioned information first, but you may call Jay at **317-923-1456**.

TUCKWOODS' NEW STAR-Clarence Tucker, president of Tuckwood Records is extremely proud of the sizzling hot debut release by L.A. native, the lovely and talented Dominique, titled "Don't Get Tired On Me"(We Just Started To Love) The labels staff feels the song has a universal message from the women of the world to the men. Dominiques' sultry vocals and the tracks' contemporary r&b groove could make this one of the years most promising releases. Tuckwood Records scored national and international success with a song titled Mr. D.J., featuring Eric "Rico" Reed, (KJLH, Los Angeles) one of the top radio talents in the business.

COMMODORES FIRST-The world famous Commodores have released their first single on Polygram Records titled "Goin' To The Bank". This may be the one that will allow the Commodores and Polygram to make some serious deposits in the bank. The album titled "United" is scheduled for an early October release. You can expect an all out promotion and marketing campaign from Leroy Little Jr, vice president black music, Waymon Jones, national promotion director and their superb promotional staff to take this one to the same level of success the company enjoyed with the smash from Gwen Guthrie.

MACK J TEACHES-Mack J. Pettigrew, who worked as program director at various radio stations, over a 12 year period, including WDAO, Dayton, WABQ and WJMO Cleveland. Mack is now director of radio instructions at the International College of Broadcasting in Dayton, Ohio. You can contact Mack J at 513-258-8251.

Bob Long

CASH BOX TOP BLACK CONTEMPORARY ALBUMS

			W				W				W				
		L	0			L	0			L	0			L	
		W	C			W	С			W	С			W	
	RAISING HELL RUN D.M.C. (Profile PRO-1217)	1	17	20	GOOD TO GO LOVER GWEN GUTHRIE (Polydor 829 532-1Y-	20	7	40	STAY THE CONTROLLERS (MCA 5681	32	21	59	PROMISE SADE (Portrait/CBS FR 40263)	53	
•	DANCING ON THE CEILING LIONEL RICHIE (Motown 6158 ML)	2	3	21	TO BE CONTINUED THE TEMPTATIONS (Gordy 6207GL)	23	7	41	WHILE THE CITY SLEEPS GEORGE BENSON (Warner Bros. 1- 2547)	DE	BUT	60	SILK AND STEEL FIVE STAR (RCA AFL-1 9501)	DE	:
	RAPTURE ANITA BAKER (Elektra 9-60444-1)	3	26	22	HEADLINES MIDNIGHT STAR (Solar/Elektra 9-	15	18	42	TEASE (Epic BFE 40091)	34	22	61	AS THE BAND TURNS ATLANTIC STARR (A&M SP-5019)	54	
	CONTROL JANET JACKSON (A&M SP 5106)	4	32	23	60454) NEVER FELT SO GOOD JAMES INGRAM (Owest 25424)	42	4	43	A LOT OF LOVE MELBA MOORE (Capitol ST-1247)	48	4	62	CHILDREN OF THE NIGHT 52nd STREET (MCA 5738)	55	
	LOVE ZONE BILLY OCEAN (Jive/Arista JL8-8409)	5	20	24	EL DeBARGE (Gordy/Motown 6181GL)	17	17	44	EMERALD CITY TEENA MARIE (Epic FE 40318)	35	13	63	INSIDE OUT PHILIP BAILEY (Columbia AL 40209)	56	
	EMOTIONAL JEFFREY OSBORNE (A&M SP 103)	6	15	23		44	55		TRUE BLUE MADONNA (Sire 25442-1)	36	10	64	ALL FOR LOVE	57	
(JUICE (ORAN "JUICE" JONES)	9	3	26	(Columbia BFC 40135) DESTINY	26	7		POOLSIDE NU SHOOZ (Atlantic 9-81647)	37	18	65	NEW EDITION (MCA 5679) ONE STEP CLOSER	59	
ı	DEF JAM/Columbia BFC 40367 BACK IN BLACK WHODINI (Jive/Arista JL8-8407)	7	20	27	CHAKA KHAN (Warner Bros. 25425-1) DO ME BABY	18	33	47	SURVIVAL OF THE FRESHEST BOOGIE BOYS (Capitol ST 12488)	38	11		GAVIN CHRISTOPHER (Manhattan ST 53024)		
•	WORD UP CAMEO (Atlanta Artists 830265)	30	2	28	MELI'SA MORGAN (Capitol ST-12434) SANDS OF TIME	21	19	48	BURNIN' LOVE CON FUNK SHUN (Mercury / PolyGram	39	13	66	ROSE BROTHERS (Muscle Shoals Records 2201)	61	
,	WINNER IN YOU PATTI LaBELLE (MCA 52770)	8	20	29	S.O.S. BAND (Tabu/CBS FZ 40279) LIVING ALL ALONE PHYLLIS HYMAN (Manhattan	DE	BUT	49	826 963·1) JOYRIDE	49	8	67	CHILLIN' FORCE MD'S (Tommy Boy/Warner	62	
	ALWAYS IN THE MOOD SHIRLEY JONES (Philadelphia Int'l, ST	10	8	30	ST53029) THEATER OF THE MIND	29	13		PIECES OF A DREAM (Manhattan ST 53023)	40	10	68	JOHNNY KEMP	63	
ì	S3031) REAL LOVE	51	3	31		45	5	50	BOB JAMES/DAVID SANBORN (Warner Bros. 9-25393)	40	12	69	(Columbia BFC 40192) ABSTRACT EMOTIONS	64	
	ASHFORD & SIMPSON (Capitol ST- 12649) FULL FORCE GET BUSY 1		8	32	DAZZ BAND (Geffen GHS 24110) PICTURE BOOK	22	16	51	RADIO LL COOL J (Columbia BFC 40239	41	35		RANDY CRAWFORD (Warner Bros. 9- 25423)		
	TIME FULL-FORCE (Columbia BFC 40395)	11	8	33	SIMPLY RED (Elektra 60452-1) FRANTIC ROMANTIC	33	8	52	HIGH PRIORITY CHERRELLE (Tabu/CBS BFZ 40094)	43	44	70	IN SQUARE CIRCLE STEVIE WONDER (Tamla/Motown	65	
	BLOODLINE LEVERT (Atlantic 81668)	16	8	34	JERMAINE STEWART (Arista AL8 8395) BIG & BEAUTIFUL	24	21	53	KINGS OF THE WEST COAST	47	7	71	6134TL) WALL TO WALL	66	
	PARADE PRINCE AND THE REVOLUTION	13	24		FAT BOYS (Sutra SUS 1017) I COMMIT TO LOVE	60	2	54	L.A. DREAM TEAM (MCA-5779)MCA TAKE IT FROM ME	46	7	72	JOHNNY TAYLOR (Malaco 7431) WORKIN' IT BACK	67	
	(Paisley Park/Warner Bros. 9-25395) CLOSER THAN CLOSE	14	10		HOWARD HEWITT (Electra 60487) STEPHANIE MILLS	25	25	55	GLENN JONES (RCA A7L1-5807)RCA DUTONES	DE	BUT	-	TEDDY PENDERGRASS (Asylum 9-60447-1)	0,	
	JEAN CARNE (Omni/Atlantic 90492) SKEEZER PLEAZER U.T.F.O. (Select FMS 21616)	12	14	37	(MCA 5669) STREET CALLED DESIRE	27	65	56	R&B SKELETONS (IN THE CLOSET)	50	20	73	MAZARATI (Paisley Park/Warner Bros 1-25368)	68	
	LIVE IN LOS ANGELOS MAZE FEATURING FRANKIE	DEI	BUT	38	RENE & ANGELA (Mercury/PolyGram 824-6071 M·1) THE FLAG	28	16	57	GEORGE CLINTON (Capitol ST-12481) FROM THE LEFT SIDE	52	16	74	COLONEL ABRAMS (MCA 5682)	69	
	BEVERLY (Capitol SWBB-12479) WHITNEY HOUSTON	19	72		RICK JAMES (Gordy/Motown 6185GL)				SKYY (Capitol ST-12480)			75	GUILTY	70	
	(Arista AL1-8212)	19	73	39	(Atlanta Artist/PolyGram 826 028-1)	31	26	58	THE JETS (MCA 5667)	58	43		YARBROUGH & PEOPLES (Total Experience/RCA TEL 8 5715)		

THE CASH BOX TOP 75 BLACK COMTEMPORARY ALBUM CHART IS BASED ON SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

CASH BOX TOP BLACK CONTEMPORARY SINGLES

.1			527				117		
tle tis	t, Label, Number	L	W O				W O		L
	ucer (Songwriter)	W	C			W	С		W
				35	SOWETO	17	10	67 TEN WAYS OF LOVING YOU	74
	THE RAIN ORAN "JUICE" JONES (Def Jam/Columbia 38-06209)	3	10		JEFFREY OSBORNE (A&M AM-2863) J. OSBORNE, H. STEWART, P. MOORES, F. MUSKER (H. STEWART, E. LAMERS, F. MUSKER)			LENNY WILLIAMS (Nobhill F-970) F. L. PITIMAN (L. WILLIAMS-P. GLASS)	
	V.F. BELL, R. SIMMONS (V.F. BELL)			36		20	10	68 HOLDING ON THE GIVENS FAMILY (PJ 542)	80
	(POP, POP, POP, POP) GOES MY MIND	1	12		PRINCE AND THE REVOLUTION (Paisley Park/Warner Bros. 7-28620)			K. KEYS, R. BROWN (K. KEYS, R. BROWN) 69 S.O.S.	76
	K. JOHNSON, W. RAGLIN (G. LEVERT, M. GORDON) WORD UP	6	8	37	PRINCE AND THE REVOLUTION (PRINCE AND THE REVOLUTION)	47		OLIVER CHEATHAM (Critique 8523) R. DAVIS, O. CHEATHAM (O. CHEATHAM, R. DAVIS)	, 0
	CAMEO (Atlanta Artist/PolyGram 884933-7) L. BLACKMON (L. BLACKMON, T. JENKINS)	6	•	3/	OLD FRIEND PHYLLI5 HYMAN (Philadelphia International/Manhattan	47	6	70 DO ME RIGHT	77
	ALL CRIED OUT	4	18		50031) T.Bell (T. Bell/L. Creed)			MAIN INGREDIENT (Zakia 015) K. BECK (K. BECK, L. WEDGEWORTH)	
	LISA LI5A AND CULT JAM WITH FULL FORCE Featuring PAUL ANTHONY & BOW LEGGED LOU			38	JODY JERMAINE STREWART (Arista ASI-947)	48	5	71 HEADLINE NEWS WILLIAM BELL (WRC-204) WILLIAM BELL (WRC-204)	71
	(Columbia 38-05894) FULL FORCE (FULL FORCE)			30	N. M. WALDEN (J. STEWART, N. M. WALDEN, J. COHEN) FOOL'S PARADISE	27	12	w. BELL. A. BURROUGHS (W. BELL, A. BURROUGHS) 72 IF YOU'RE READY (COME GO WITH	8
	WHEN I THINK OF YOU JANET JACKSON (A&M AM-02855)	5	8	"	MELI'5A MORGAN (Capitol B-5600) L. WILSON, M. MORGAN (L. WILSON, M. MORGAN)	21	12	RUBY TURNER WITH JONATHAN BUTLER (Jive/RCA	
	J. JAM, T. LEWIS (J. HARRIS III, T. LEWIS, J. JACKSON) COUNT YOUR BLESSINGS	8	10	40	GIVE ME A REASON	31	15	1027-7 JI) BILLY OCEAN (H. BANKS, R. JACKSON, C. HAMPTON)	
	ASHFORD & SIMPSON (Capitol B 5598) SIMPSON, ASHFORD (N. ASHFORD, V. SIMPSON)				LUTHER VANDROSS (Epic 34-06129) L. VANDROSS, N. ADDERLY, JR. (L. VANDROSS, N. ADDERLY,			ARMED AND DANGEROUS ATLANTIC STARR (Mahattan B-50043)	8
	AIN'T NOTHIN' GOIN' ON BUT THE RENT	2	14	41	CLOSER THAN CLOSE	32	19	M. WHITE (WHITE, PAGE, GLENN) 74 LOOK WHAT'S SHOWING THROUGH	6
	GWEN GUTHRIE (Polydor 885-106-7) MARK S, BERRY (G. GUTHRIE)				JEAN CARNE (Omni/Atlantic 7-99531) G. WASHINGTON, JR. (T. PRICE, B. WEILS)			RODNEY FRANKLIN (Columbia 38-06203) T. CURRIER (STROMAN-SHERRIE, MALLOY)	U.
	EARTH ANGEL (FROM THE MOTION	11	7	42	OH PEOPLE	33	13	73 JUMPIN' JACK FLASH	E
	PICTURE SOUNDTRACK "KARATE KID PART II")				PATTI LaBELLE (MCA 52877) RICHARD PERRY (A. GOLDMARK, B. ROBERTS)			ARETHA FRANKLIN (Arista AS19528) K. RICHARDS (M. JAGGER, K. RICHARDS)	
	NEW EDITION (MCA 52907) F. PERREN (C. WILLIAMS, D. WILLIAMS)			43	BORROWED LOVE S.O.S. BAND (Tabu/CBS ZS4 6164) JIMMY JAM T. LEWIS (JIMMY JAM, T. LEWIS)	34	13	76 YOU'RE MY LAST CHANCE 52ND STREET (MCA-52887)	8
	MIDAS TOUCH MIDNIGHT STARR (Solar/Elektra 7-69525)	12	9	44	JIMMY JAM T. LEWIS (JIMMY JAM, T. LEWIS) ALL OF MY LOVE	53	5	N. MARTINELLI (T. HENRY) 77 ROOM WITH A VIEW	1
]	R.CALLOWAY, MIDNIGHT STAR (B. WATSON, J.W. WILLIAMS) SWEET LOVE	7	17		GENOBIA JETER (RCA-14415) T. WILSON, M. MORGAN (L. WILSON, M. MORGAN)	00	•	JEFFREY OSBORNE (A & M AM-2866) G. DUKE (E. SCHWARTZ, A. ANDERSON)	
į	ANITA BAKER (Elektra 7-69557) 4.J. POWELL (A. BAKER, L. JOHNSON, G. BIAS)	,	17	45	ALL THE WAY TO HEAVEN	37	10	76 P. O. P. (PERSUITS OF PLEASURE) J. MTUME (Epic 34-06283)	1
I	WANNA BE WITH YOU	14	9		DOUG E. FRESH (Reality/Danya/Fantasy F969) D. BELL/O. COTTON (D.E. FRESH)			79 LOVE THE ONE I'M WITH (A LOT OF	5
E	MAZE Featuring Frankie Beverly (Capitol B 5599) F. BEVERLY (F. BEVERLY)	10	•	46	STAY A LITTLE WHILE CHILD LOOSE ENDS (MCA-52820)	38	8	LOVE) MELBA MOORE & KASHIF (Capitol B 5577)	Ĭ
E	LOVE ALWAYS EL DeBARGE (Gordy/Motown 1857GF)	16	9	47	N MARTENELLI (McINTOSH, NICHOL, EUGENE)	42	10	KASHIF (KASHIF)	
E	B. BACHARACH, C.B. ŚÁGER (B. BACHARACH, C.B. SAGER, B. ROBERTS)			4,	WHOD!NI (Jive/Arista JSI-9507) LARRY SMITH (J. HUTCHINS/L. SMITH)	42	10	KENNY & JOHNNY	8
E	LOVE ZONE BILLY OCEAN (Jive/Arista JS 1-9510)	10	12	48	THERE'S JUST SOMETHING ABOUT	55	5	THE WHITEHEAD BROTHERS (Philadelphia International/Manhattan B-50041) K. GAMBLE, L. HUFF (V. CARSTARPHEN, K. WHITEHEAD, J.	
E	V. BRATHWAITE, B. EÁSTMAN (B. OCEAN, W. BRATHWAITE, B. ASTMAN)				YOU BEAU WILLIAMS (Capitol B-5611)			WHITEHEAD (II, A. WHITEHEAD, D. WHITEHEAD)	
7	LADY SOUL THE TEMPTATIONS (Gordy/Motown 1856GF)	21	8	49	B. WILLIAMS, L. BALL (B. WILLIAMS) L IS FOR LOVER	E7	6	81 HOT! WILD! UNRESTRICTED! CRAZY LOVE	
	BUNETTA, R. CHODACOFF (M. HOLDEN) CAN'T WAIT ANOTHER MINUTE	22	8		AL JARREAU (Warner Bros. 7-28686) N. ROGERS (D. GAMSON, G. GARTSIDE)	57	0	MILLIE JACK5ON (Jive/RCA 1007-7-5) T. ALLEN (M. JACKSON, T. ALLEN)	
ŀ	FIVE STAR (RCA PB 1442) R.J. BURGESS (S. SHERIDAN, P. CHITEN)			50	LOVE OF A LIFETIME	43	12	82 I'M CHILLIN' KURTIS BLOW (Murcury 888 004-7)	
ı	I'M FOR REAL HOWARD HEWETT (Elektra 7-69527)	19	9		CHAKA KHAN (Warner Bros. 7-28671-A) G. GARTSIDE, D. GAMSON, A. MARDIN (G. GARTSIDE, D.			K. BLOW, R. REED (K. BLOW, R. REED) 83 PRIVATE NUMBER	4
ŀ	H. HEWETT, S. CLARKE (H. HEWETT, S. CLARKE) WALK THIS WAY	10	D	51	GAMSON) FLAME OF LOVE	69	3	THE JETS (MCA 52846) J. KNIGHT, D. RIVKIN, D. POWELL, A. ZIGMAN (J. KNIGHT, A.	
ŀ	RUN-D.M.C. (PROFILE PRO-5112) R. SIMMONS, R. RUBIN (S. TYLER, J. PERRY)	18	8		JEAN CARNE (Omni/Atlantic 7-99511) G. WASHINGTON JR. (D. QUANDER, G. GLENN)			ZIGMAN) SHE'S A STAR	
I	DANCING ON THE CEILING	9	11	52		50	8	CON FUNK SHUN (Mercury 889-992-7) A. Z. GILES, B. OSBORNE (A. Z. GILES, D. GILES)	
I	LIONEL RICHIE (Motown 1843MF) RICHIE, J.A. CARMICHAEL (L. RICHIE, C. RIOS)		_		YARBROUGH & PEOPLES (Total Experience/RCA TES 1-2441) J. ELLIS (J. ELLIS)			85 CAN'T GIVE HER UP SKIPWORHTH AND TURNER (Warner Bros. 7-28695)	Ę
7	TYPICAL MALE FINA TURNER (Capitol B-5615)	23	5	53	NO HOW, NO WAY	70	3	P. ADAMS (R. SKIPWORHTH, P. TURNER) 86 THE METHOD	
	r. Britten (t. Brittén/g. Lyle) Shake you	30	7		RENE & ANGELA (Mercury 884972-7) B. WATSON, B. SWEDEN, RENE AND ANGELA (R. MOORE/A.			TYRONE BRUNSON (MCA-52892) J. MTUME (T. BRUNSON)	
(GREGORY ABBOTT (Columbia 38-05894) G. ABBOTT (G. ABBOTT)			54	WINDBUSH) BROKEN GLASS	60	4	87 YOU SHOULD BE MINE (THE WOO WOO SONG)	
	DO YOU GET ENOUGH LOVE SHIRLEY JONES (Philly International/Manhattan B 5003)	13	20		GEORGE DUKE (Elektra 7-69524) GEORGE DUKE (GEORGE DUKE)			JEFFREY OSBORNE (A&M AM 2814) RICHARD PERRY (A. GOLDMARK, B. ROBERTS)	
	B. SIEGLER (B. SIEGLER/K. GAMBLE) A LITTLE BIT MORE	28	4		CHAPTERSAVED			88 GOTTA SEE YOU TONIGHT	1
ľ	MELBA MOORE (Capitol B-5632) GENE McFADDEN. (McFADDEN-VITALL-McKINNEY)	20	•	55	CHARTBREAKER TALK TO ME	DEBU	JT	BARBARA ROY (RCA PR-14404) P. SIMPSON (P. SIMPSON)	
ļ	KISSES IN THE MOONLIGHT	26	8	00	CHICO DEBARGE (Motown 1858 MF) S. DRINKWATER (N. MUNDY, F. GOLDE, P. FOX)		•	89 BURNIN' LOVE CON FUNK SHUN (Mercury/PolyGram 884-762-7) ATTALA ZANE GILES & BILLY OSBORNE (A. ZANE GILES & B.	5
Ì	GEORGE BENSON (Warner Bros. 7-28640-A) V. M. WALDEN (N. M. WALDEN, P. GLASS, J.COHEN)	0.	4.0	-		E.C.	_	OSBORNE)	
(GIVING MYSELF TO YOU GLENN JONES (RCA PB 14395) AAUK WIOL INSKUL (NOSE & WOLLDISCH)	24	13	96	YOU ARE EVERYTHING JAMES (D TRAIN) WILLIAMS (Columbia 38-06256) H. EAVES III, J. WILLIAMS (J. WILLIAMS, H. EAVES)	56	6	90 THUNDER AND LIGHTNING MISS THANG (Tommy Boy 889)	1
	HAWK WOLLINSKI (G. JONES, H. WOLLINSKI) ALWAYS	25	10	57	CRACK KILLED APPLEJACK	72	3	C. DEE, M. C. ROYAL T. (M. LYNCH, R. HALPIN, D. WIMBISH) 91 FRIENDS AND LOVERS	5
	JAMES INGRAM (Qwest/Warner Bros. 728669) K. DIAMOND (K. DIAMOND, J. INGRAM)				GENERAL KANE (Gordy 1865GF) M. McDOWELL, C. A. NOLEN (M. McDOWELL)			GLORIA LORING AND CARL ANDERSON (Carre ZS4 06122)	
ı	WHAT DOES IT TAKE (TO WIN YOUR LOVE)	35	7	58	CRAZAY (FEATURING SLY STONE) JESSIE JOHN5ON (A & M AM-2878)	DEB	JT	Y. DESSCA (P. GORDON, J. GRUSKA) 92 DUKE IS BACK	6
I	KENNY G. (Arista ASI-9516) P. GLASS (J. BRISTOL, V. BULLOCK, H. FUQUA)				J. JOHNSON (J. JOHNSON)	60		RAPPIN' DUKE (Tommy Boy TB 881A) G. SPELLS, S. BROWN, (S. BROWN)	Ĭ
1	JEALOUSY CLUB NOUVEAU (TOMMY BOY/Warner Bros. 7-28551)	39	4	59	BILLY GRIFFIN (Atlantic 7-89374)	68	3	93 NURSERY RHYMES L.A. DREAM TEAM (MCA 52860)	7
J	AGELROY-DESCRIPTION TO STANDARD METEROY. (J. KINGT. MELROY-DESCRIPTION OF THE METEROY-DESCRIPTION OF T			68	D. NAKAMOTO (B/ GRIFFEM. D. NAKAMOTO) HUNGRY FOR YOUR LOVE	66	4	L.A. DREAM TEAM (M. PERISON, R. ANTHONY) 94 NASTY	6
F	REACTION REBBIE JACKSON (Columbia 38-06197)	36	6		HANSON AND DAVIS (FRESH 7-RE5) HANSON, DAVIS. (HANSON-DAVIS-MURDOCH)			JANET JACKSON (A&M AM 2830) J. JAM, T. LEWIS (J. HARRIS III, T. LEWIS, J. JACKSON)	U
I	D. CONLEY (D. CONLEY, D. TOWNSEND, B. JACKSON) PASSION FROM A WOMAN	20	0	61	TASTY LOVE	DEBU	JT	95 WHAT'CHA GONNA DO	6
ŀ	KRYSTOL (EPIC 34-06046) L. JACKSON (N.M. WALDEN, R. JACKSON, L. JACKSON, T.	29	9		FREDDY JACKSON (Capitol B-5616) P. LAURENCE (P. LAURENCE, F. JACKSON)			O.C. SMITH (Rendezvous 1019) CHARLES WALLERT (L. WELCHD. FRANK)	,
5	COTT, R. STIGER) RUMORS	15	24	62	TEMPORARY LOVE THING FULL FORCE (Columbia 38-06116)	46	16	96 DISTANT LOVER THE CONTROLLERS (MCA 52865) R. BENATAR, G. SENOGLES (M. GAYE, G. FUQUA, S. GREENE)	6
	FIMEX SOCIAL CLUB (Jay/Macola 001) J. KING, D. FOSTER (M. THOMPSON, M. MARSHALL, A. HILL)	15	24	63	FULL FORCE, J.B. MOORE (FULL FORCE) LAST NIGHT I NEEDED SOMEBODY	79	2	97 YOU WERE MEANT TO BE MY LADY	8
	ONE PLUS ONE	40	7		SHIRLEY JONES (Philadelphia International/Manhattan B-50046)	.,	~	(NOT MY GIRL) ALEXANDER O'NEIL (Tabu/CBS ZS4 06222)	
	FORCE M.D.'S (Tommy Boy 7-28619) R. HALPIN (A. LUNDY, R. HALPIN, J. DANIELS)				K. GAMBLE, L. HUFF (GAMBLE/WANSEL/BIGGS)	64		98 POINT OF NO RETURN	8
	HUMAN HUMAN LEGUE (A & M AM 2861) J. JAM, T. LEWIS (J. HARRIS III, T. LEWIS)	49	2	04	ROACHES BOBBY JIMMY & THE CRITTERS (Macola MRC 0924) R. PARR (R.L PARR)	64	8	NU SHOOZ (Atlantic 7-89392) J. SMITH, R. WARITZ (J. SMITH, V. DAY)	
	HEAVEN IN YOUR ARMS	45	7	65	WILD AND FREE	73	3	99 SWEET FREEDOM (THEME FROM "RUNNING SCARED")	8
1	RJ'S LATEST ARRIVAL (Manhattan B-50040) FHE WIZ (G. GLEN, D. QUANDER)				THE DAZZ BAND (Geffen 7-28658) B. HARRIS (M. McCLAIN, B. HARRIS, J. LORBER)			MICHAEL McDONALD (MCA 52857) R. TEMPERTON, D. RUDOLPH, B. SWEDIEN (R. TEMPERTON)	
	NAIL IT TO THE WALL	41	3	66	REACH OUT	75	2	100 TWO OF HEARTS	93
1	STACEY LATTISAW (Motown 1859MF)	41	3	66	REACH OUT CA5HFLOW (Atlanta Artists 884 45-7)	75	2	100 TWO OF HEARTS 5TACEY Q (Atlantic 7-89381) J. ST. JAMES (J. MITCHELL, S. GATLIN, T. GREENE)	

BLACK RADIO/RETAIL

MOST ADDED Out Of A Possible 85 Stations



78 Stations Reported This Week

Tasty Love-Freddie Love-Capitol-30 Adds

Jumpin' Jack Flash-Aretha Franklin -Arista-23 Adds

Room With A View-Jeffrey Osbourne-A & M-14 Adds

Human-Human League-A & M-

QK-NASHVILLE, TN-J C FLOYD-PD

'S: Juice Jones, Cameo, Five Star, Levert, J. Kemp, Human League, Club Nuveau, T. er, Force MD's, Trouble Funk, Lisa Lisa, Midnight Star.

S: A. Franklin, S. Lattisaw, C. DeBarge, Voltage Bros, O. Cheatham, M. Moore & F. son, Word Of Mouth, M C Chill, Whistle.

XI-JACKSON, MS.-TOMMY MARSHALL-PD

'S: Levert, Lisa Lisa, G. Jones, Janet Jackson, Juice Jones, Midnight Star, Temptations, eo, Run DMC, Krystol, El DeBarge, Maze. ADDS: Cashflow, Con Funk Shun, L. epage, Majesty, J. Carne, Millie Jackson, O.C. Smith, J. Osborne, P. Carroll, The Cut.

IA-MEMPHIS, TN.-BOBBY O'JAY-PD

'S: Janet Jackson, Run DMC, Rebbie Jackson, Juice Jones, Midnight Star, Temptations, Star, T. Turner, Lisa Lisa, Cameo, Maze. ADDS: Dazz Band, Millie Jackson, Givens ly, B. Williams, Gen Kane.

LE-RALEIGH, N.C.-CASH MICHAELS-PD

'S: J. Carne, Rebbie Jackson, James "D" Train, M. Moore & F. Jackson, Human jue, A. Jarreau, Dynasty, G. Benson, Cameo, K. Blow, N. Martinez, Cashflow.

S: S. Mills, P. Bryson, KTP, Johnny Baby, Anthony & The Camp, Sue Gatlin, Freddie son, Bang Orchestra, Tamiko Jones, Ruby Turner, One Way.

AP-NORFOLK, VA-CHESTER BENTON-PD

'S: Lisa Lisa, Levert, Maze, Juice Jones, Run DMC, Temptations, J. Ingram, Janet son, Midnight Star, New Edition, Ashfrod & Simpson, G. Benson.

S: A. Franklin, J. Johnson & S. Stone, E. Towns, The Movies, Tamiko Jones, The Cut.

LZ-RICHMOND VA-STEVE CRUMBLEY-PD

'S: Cameo, New Edition, H. Hewett, Lisa Lisa, T. Turner, Rebbie Jackson, Midnight Temptations, Maze, 52nd Street, Kenny G. ADDS: El DeBarge, R. Franklin, Janet son, Ashford & Simpson.

KC-DURHAM, N.C.-DOC HOLLIDAE-PD

'S: Juice Jones, Lisa Lisa, Janet Jackson, Levert, Ashford & Simpson, Cameo, Mid-Star, Run DMC, J. Osborne, Temptations, Maze. ADDS: Human League, Ms Thang, d Of Mouth, Lee Fields, Rene & Angela, Gloria Brown.

South Retail Breakouts

ild And Free — Dazz Band — Geffen

nere's Just Something About You - Beau Williams - Capitol

Ik To Me - Chico DeBarge - Motown

ND-WINDSOR, CT-MELONAE MCCLEAN-MD

'S: Run DMC, Levert, Janet Jackson, J. Ingram, T. Turner, El DeBarge, James "D" i, G. Benson, Cameo, J. Osborne, Midnight Star, Five Star.

IS: Club Nuveau, T. Brunson, C. DeBarge, Human League, P. Bryson, Young & Compa-V. Beasley, Tamiko Jones, Rene & Angela.

IN-BALTIMORE, MD-DON BROOKS-PD

'S: Col Abrams, Ashford & Simpson, Cameo, Janet Jackson, Rebbie Jackson, Krystol, otations, S. Winwood, H. Hewett, J. Ingram, Club Nuveau. ADDS: Millie Jackson.

FO-BUFFALO, N.Y.-LAVERNE BAILEY-PD

S: Levert, Juice Jones, G. Jones, Janet Jackson, Cameo, L. Richie, Five Star, El arge, Ashford & Simpson, Loose Ends, Krystol, Maze.

S: J. Carne, Club Nuveau, Human League, Millie Jackson, One Way.

04-OCEAN CITY, MD-DAVID ALLAN-PD

S: G. Guthrie, Juice Jones, Janet Jackson, Ashford & Simpson, L. Richie, B. Ocean, Edition, El DeBarge, Five Star, T. Turner. ADDS: A. Franklin, J. Brown, J. Johnson & one, J. Osborne, Rene & Angela.

4O-PITTSBURGH, PA-JOHN ANTHONY-MD

S: Cameo, Kenny G, G. Benson, RJ'S Latest Arrival, 52nd Street, S. Lattisaw, T. er, Rebbie Jackson, M. Moore & F. Jackson, G. Abbott. ADDS: J. Osborne, J. Ingram, e Ends, Yarbrough & Peoples, Ashford & Simpson, New Edition, A. Jarreau.

East Retail Breakouts

u're My Last Chance—52nd St. - MCA

st Night I Needed Somebody—Shirley Jones—Philadelphia

ingry For You're Love - Hanson & Davis - Fresh

Programmer: Howard "HT" Thomas

Station: KMYX Market: Ojai, Ca.

Song:"Crazay"

Artist: J.Johnson & S.Stone

Label: A&M

Comments: "This should be a huge hit with Urban & Contemporary radio. The younger people will buy it because of Jesse Johnson and the adults will certainly remember the great Sly Stone. The phone and live audience response (club dances) have been absolutely tremendous.'

RETAIL PICK

Retailer: Jay Robinson Store: Second Act Records Market: Atlanta, Ga.

Song: "Jealousy" Artist: Club Nuveau

Label: King Jay/Tommy Boy

Comments: "The hard driving beat, excellent vocals, the special melody hook that gives it the novelty effect and the green with jealousy cover makes for a total sales package. This should far exceed Rumors sales wise."

MIDWEST

WVOI-TOLEDO, OH-PAUL BROWN-PD

HOT: Temptations, Midnight Star, Janet Jackson, G. Abbott, B. Williams, Cameo, M. Moore & F. Jackson, El DeBarge, New Edition, Levert, Ashford & Simpson.

ADDS: General Kane, S. Lattisaw, G. Jeter, Millie Jackson, S. Jones, J. Carne, Boogie Boys, Rene & Angela.

WCIN-CINCINNATI, OH-STEVE HARRIS-PD

HOTS: Cameo, Juice Jones, Lisa Lisa, Levert, Maze, Ashford & Simpson, Janet Jackson, M. Moore & F. Jackson, Midnight Star, Temptations, H. Hewett, T. Turner.ADDS: Human League, S. Lattisaw, A. Jarreau, Loose Ends, Ms. Thang, L. Williams.

WLUM-MILWAUKEE, WI.-BERNIE MILLER-PD

HOTS: Carneo, Janet Jackson, Temptations, Stacey Q, G. Benson, T. Turner, G. Abbott, H. Lewis, El DeBarge, Genesis, Club Nuveau, Art Of Noise.

ADDS: Glass Tiger, C. Thompson, TOTO, S. Lattisaw, O. Cheatham, Cashflow, Skipworth & Turner, Fantasy

WVKO-COLUMBUS, OH-K C JONES-PD

HOTS: Cameo, Juice Jones, El DeBarge, G. Guthrie, Lisa Lisa, Ashford & Simpson, Levert, Janet Jackson, Maze, Midnight Star, H. Hewett, A. Baker.

ADDS: Human League, RJ'S Latest Arrival, Rebbie Jackson.

WGPR-DETROIT, MI-JOE SPENCER-PD

HOTS: Levert, Whodini, O.C. Smith, Temptations, Lisa Lisa, Janet Jackson, El DeBarge, Ashford & Simpson, Juice Jones, Run DMC, L. Vandross.

ADDS: One Way, P. Bryson, S. Mills, Cashflow, Porter Carroll.

WDMT-CLEVELAND, OH-DEAN RUFUS-PD

HOTS: Run DMC, G. Guthrie, Lisa Lisa, Juice Jones, New Edition, Janet Jackson, Cameo, Levert, T. Turner, Bobby Jimmy, Bananarama, Jazzy Jeff. ADDS: M. Anthony, General Kane, F. Jackson, G. Duke, J. Johnson & S. Stone.

WCKX-COLUMBUS, OH-RICK STEVENS-PD

HOTS: Janet Jackson, Midnight Star, Juice Jones, El DeBarge, Ashford & Simpson, Maze, Run DMC, H. Hewett, Krystol, Cameo, Lisa Lisa. ADDS: A. Franklin, Freddie Jackson, Ms Thang, Rock & Roll, C. Anderson & G. Loring, Rene & Angela, One Way, Con Funk Shun, J. Johnson & S. Stone.

Midwest Retail Breakouts

Wild And Free—Dazz Band-Geffen

No Way No How - Rene & Angela - Mercury

Jody - Jermaine Stewart - Arista.

WEST

KRIZ-SEATTLE, WA-FRANK BARROW-PD

HOTS: G. Guthrie, Levert, Cameo, Midnight Star, H. Hewett, Run DMC, Juice Jones, L. Vandross, Five Star, B. Ocean, El DeBarge, Ashford & Simpson.

ADDS: Mtume, J. Stewart, Atlantic Star, Cashflow, K. Blow, S. Robinson, Word Of Mouth, S. Jones, Jesse Johnson, Con Funk Shun, C. DeBarge

KSOL-SAN FRANCISCO, CA-BERNIE MOODY-PD

HOTS: Janet Jackson, Lisa Lisa, H. Hewett, Levert, Juice Jones, Midnight Star, El DeBarge, Ashford & Simpson, Five Star, Cameo. ADDS: T. Brunson, Freddie Jackson, J. Osborne, Coast To Coast, One Way, A. Franklin, J. Stewart, The Movies, S. Mills.

XHRM-SAN DIEGO, CA-GENE HARRIS-PD

HOTS: Janet Jackson, New Edition, Cameo, El DeBarge, H. Hewett, Midnight Star, Juice Jones, Ashford & Simpson, Levert, L. Richie, Lisa Lisa.

ADDS: L. Richie, A. Franklin, J. Osborne, G. Abbott, Rene & Angela, G. Jeter, J. Johnson & S. Stone.

KUKQ-PHOENIX, AZ-RICK THOMAS-PD

HOTS: Juice Jones, Five Star, Midnight Star, Cameo, Janet Jackson, Ashford & Simpson, New Edition, Club Nuveau, T. Turner, Skipworth & Turner, C. Berry, J. Stewart. ADDS: MaDonna, J. Johnson & S. Stone, G. Abbott, S. Mills, Barbara Roy.

KACE-LOS ANGELES, CA-PAM ROBINSON-PD

HOTS: H. Hewett, R. Franklin, El DeBarge, Janet Jackson, Temptations, G. Benson, Yellow Jackets, J. Ingram, P. Hyman, Loose Ends, Ashford & Simpson, Maze, Kenny G. ADDS: Freddie Jackson, Keith Patrick, Lionel Richie.

West Retail Breakouts

No Way, No How - Rene & Angel - Mercury L Is For Lover - Al Jarreau - Warner Bros.

Cracked Killed Applejack - General Kane - Motown

h Box September 27, 1986



CASH BOX TOP 12" DANCE SINGLES

		L	w O			L	W O			L	0			L	
		w	Č			w	Č,			w	Č			w	4
•	WHEN I THINK OF YOU (REMIX)	1	6	20	TYPICAL MALE (REMIX) TINA TURNER (Capitol V-1S249)	28	3	39	HUMAN (EXTENDED VERSION)/5:00	DEF	BUT		MA FOOM BEY CULTURAL VIBE (Easy Street EZS- 7525)	64	1
i	JANET JAČKSON (A&M SP 12180) THE RAIN (LONG VERSION)/5:05	4	7		NASTY (REMIX)/6:00 JANET JACKSON A&M SP 12178)	13	22	40	HUMAN LEAĞUE (A&M SP 12197) CLOSER THAN CLOSE IEAN CARNE (Omesi (Ashartia 1998) 161	34	10	59	7525) JOYRIDE PIECES OF A DREAM (Manhattan V-	65	4
	ORAN "JUICE" JONES (Def Jam/ Columbia 44-05930)			22	BILLY OCEAN (Jive/Arista JDI-9509)	24	6	41	JEAN CARNE (Omni/Atlantic 096816) SAMPLE THAT!	45	3		56034) BANG ZOOM LETS GO-	62	2
	TWO OF HEARTS (DANCE MIX)/6:00	2	15	23	NIGHTMARE OF A BROKEN HEART/8:40	23	6		BANG ORCHESTRA! (Geffen/Warner Bros. 0-20510)				GO! REAL ROXANNE with HITMAN HOWIE TEE (Select FMS 62269)		1
١	STACEY Q (Atlantic 0-86797) WALK THIS WAY/5:11 RUN D.M.C. (Profile 7112)	3	8		C-BANK (Next Plateau NP50045) LOVE OF A LIFETIME	21	9	42	PARANOIMIA (REMIX) THE ART OF NOISE WITH MAX HEADROOM (CHRYSALIS 4V9-43010)	43	7	61	TEMPORARY LOVE	DE	£
	RUMORS/VICIOUS RUMORS (EXTENDED VERSION)	5	20	!	(EXTENDED DANCE VERSION)/6:09 CHAKA KHAN (Warner Bros. 0-20487)	21	,	43		48	2	62	FULL FORCE (Columbia 44-05912) JUMP BACK (SET ME FREE)	53	
1	TIMEX SOCIAL CLUB (Jay 001) DOWN AND COUNTING/	6	6	25	OH PEOPLE (REMIX) PATTI LABELLE (MCA 23651)	22	6	44	FOR TONIGHT NANCY MARTINEZ (Atlantic 0-86789)	51	2	_	DHAR BRAXTON (Sleeping Bag SLX- 19)	DE	T
(9:07 CLAUDJA BARRY (Epic 49-05926) AIN'T NOTHIN' GOIN' ON	7	14	26	BABY LOVE (EXTENDED VERSION)/6:30	25	18	45	DIAMOND GIRL NICE AND WILD (Top Hits TH 106)	4 9	4		BLESSINGS (LONG VERSION)	D.	Ì
į	BUT THE RENT GWEN GUTHRIE (Polydor 885 106-1)	·		I	REGINA (Atlantic DMD 939)	30	5	46	SALT AND PEPPER (Next Plateau NP	50	3	64	ASHFORD & SIMPSON (Capitol V15243) OPPORTUNITIES (LET'S	55	
•	WORD UP CAMEO (Atlanta Artists/Polygram 884 933-1)	18	5	-	(REMIX) EURYTHMICS (RCA PD-14409)	30	,	47		54	9	04	MAKE LOTS OF MONEY) PET SHOP BOYS (EMI America V-	55	1
ľ	SUMMER OF LOVE (REMIX) THE B-52'S (Warner Bros. 0-20509)	11	5		LOVE IN THE SHADOWS (REMIX)	32	4		WHILE, CHILD (EXTENDED VERSION) / 8:11 LOOSE ENDS (MCA 23635)			65	19206) OH YEAH (DANCE MIX)/ 6:25	Di	1
į	JEALOUSY CLUB NOUVEAU (King Jay/	19	4	29	E.G.DAILY (A & M SP-12187) ALL THE WAY TO HEAVEN/6-06	27	11	48		52	4	66	YELLO(Mercury 884930-1) PRIVATE NUMBER	60	,
1	Tommyboy TB 884) I'LL TAKE YOU ON/ HUNGRY FOR YOU LOVE/	10	17	i i	HEAVEN/6:06 DOUG E. FRESH & THE GET FRESH CREW (Reality/Fantasy D264)			49	SOWETO JEFFREY OSBORNE (A&M SP 12190)	39	11	67	(REMIX) THE JETS (MCA 23637) MOUNTAINS (REMIX)/	58	3
i	7:18 HANSON AND DAVIS (Fresh FRE- 005X)				MUSIC THAT YOU CAN DANCE TO SPARKS (Curb (MCA 23640))	29	10	50	GIRL TALK (LONG DISTANCE VERSION)/	38	14		10:03 PRINCE AND THE REVOLUTION (Paisley Park/Warner Bros. 0-2478)		
ľ	GIRLS AIN'T NOTHING BUT TROUBLE JAZZY JEFF AND FRESH PRINCE	20	4	31	SPARKS (Curb/MCA 23640) THE MIDAS TOUCH MIDNIGHT STAR (Solar/Elektra ED	37	4	51	4:40 BOOGIE BOYS (Capitol V-15230) L.O.V.E. M.I.A.(REMIX)	40	5	68	SLEDGEHAMMER (EXTENDED DANCE	56	
1	(Word WD1) ANOTHERLOVER-	16	4		51338)	36	4	31	THE DAZZ BAND (Geffen/Warner Bros. 0-20499)	40	3		REMIX) 7:20 PETER GABRIEL (Geffen/Warner Bros. 0-20456)	A	
֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֓֡֓֡֓֡֓֓֓֡֓֡	HOLENYOHEAD/GIRLS AND BOYS PRINCE AND THE REVOLUTION			,	WHODINI (Jive/Arista JDI-9506) DANCING ON THE	33	3	52	YOUR LOVE	57	2		SIMPHONIA (Atlantic/Cotillion 0-96811)		
	(Paisley Park/Warner Bros. 0-2051630) SWEET FREEDOM	14	7		CEILING (REMIX) LIONEL RICHIE (Motown 4564MG)	33	3	1	SUZY (Atlantic 0-86791) NURSERY RHYMES/4:46	42	9	70	LEARNED TO RESPECT THE POWER OF LOVE	66	
i	(REMIX) MICHAEL McDONALD (MCA 23641) BREAKING BELLS	15	5		I WANNA BE WITH YOU MAZE FEATURING FRANKIE	31	5	54		59	2	71	STEPHANIE MILLS (MCA 23644) HOW CAN WE BE WRONG/	67	1
, ,	T LA ROCK (Fresh FRE 6Y) VENUS (EXTENDED	12	12	35	BEVERLY (Capitol V-9750) EARTH ANGEL	46	4		(REMIX) PET SHOP BOYS (EMI/America V- 19218)			72	5:30 TRINERE (Jam Packed JPI-2003) HEADLINES (EXTENDED	69	
1	VERSION) BANANARAMA (London/PolyGram 886 056-1)			36		41	3	55	JAMES (D TRAIN) WILLIAMS	61	2	-	MIX)/6:00 MIDNIGHT STAR (Solar/Elektra ED		1
7	PAPA DON'T PREACH MADONNA (Sire/Warner Bros. 0- 20492)	9	10	1	NOCERA (Sleeping Bag SLX-22)				(Columbia 44-05941) WE DON'T HAVE TO TAKE	47	25	73	S1337) WE WORK HARD/5:21 U.T.F.O. (Select SEL 21616)	70)
3 [ROACHES BOBBY JIMMY & THE CRITTERS	17	12	1 .	GOTTA SEE YOU TONIGHT BARBARA ROY (RCA PW-14405)	35	6		OUR CLOTHES OFF (DANCE REMIX)/5:45 JERMAINE STEWART (Arista AD1-			74	AIN'T NOBODY'S BUSINESS	68	\$
9	(Macola 0924) POINT OF NO RETURN (REMIX)	8	11	38	BORROWED LOVE	26	9	57	0423) SWEETHEART	44	19	75	BILLIE (Fieetwood FW 008) MY ADIDAS/PETER PIPER/4:10	71	
	NU SHOOZ (Atlantic 0-86829)				S.O.S. BAND (TABU/EPIC 4Z9-05920)		1		RAINY DAVIS (Supertronics RYO013)		- y		RUN D.M.C. (Profile Pro 7102)		

THE CASH BOX TOP 75 12" SINGLES CHART IS BASED ON SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

New 12" Releases

VERSATILE SOUNDS (Pro-7107A-DJ)

Like This (4:55) (Protoons, Inc./ASCAP) (Baldwin-Tennell-Dodsonre) (Producers: Carl Baldwin-Emmett Tennell-Duke Dodson)

C# SHARP WITH THE LOVE MACHINE ORCH (RC 23A)

 $\textbf{Don't Send Me Away} \ (6:19) \ (Rock-Candy) \ (N \ Charles-I \ Allen-B \ Scott) \ (Producer: Col \ I \ Allan-J \ R \ Funk)$

MORUKA (Orc-104)

Ready For Love (6:24) (Rosam Production/ASCAP) (O Moruka-Jawage Hughes) (Producer: O Moruka/Jawage Hughes)

BOOGIE DOWN PRODUCTIONS (RC 27A&B)

"Say No Brother" (5:04) (Rock Candy Music/ASCAP) (M.Gibbons) (Producer: W R Kamarra & Col·l Allen)

D.J. SCOTT LA ROCK-BLASTMASTER K.R.S ONE & D-NICE (BB100) South Bronx (5:06) (Rock Candy Music/ASCAP) (Boogie Down Productions) (Producer: Boogie Down Productions)

MOST ACTIVE



When I Think Of You—Janet Jackson—(A&M)

STRONG ACTIVITY

Jealousy—Club Nouveau—
(King Jay/Tommy Boy)
Typical Male—Tina Turner—
(Capitol)
Earty Angel—New Edition—(MCA)
Stay a Little While, Child—Loose
Ends—(MCA)

CLUB PICK

"Oh Yeah"—Yello—(PolyGram D. J.: David Phillips Club: Nightscenes Location: Beverly Hills

Comments:

"Real strong high energy cut, it's driv beat will lure you to the dance floor." quality of the production and sound m it yellow's strongest release to date. I one will definitely please Yello's followers."

RETAILER'S PICI

"How Many Lovers"—Anthony
The Camp —(Warner Bros)
Store: Spin City R S
Manager: Jimmy Ree
Location: Boston

Comments:

"Typically good Jellybean production" nice harmonies and good dance beat. It is great dance club record."

HOP TALK

NONESUCH NOT JUST FOR CLASSICAL ANYMORE—The lonesuch label is changing after two deades as a classical only label. Wailing azz saxophones, Broadway show tunes, earing electric guitar riffs and tape efects are now becoming familiar to Noneuch buyers with artists such as Philip Glass, Steve Reich, the Kronos Quartet, John Adams, Scott Johnson and Caetano Veloso. New fall eleases include Teresa Stratas, the Vorld Saxophone Quartet, Steve leich and John Zorn.

ENIGMA DEBUTS COMPACT DISCS—Enigma, a feisty independent abel based in El Segundo, CA, is keepng up with the ever-changing retailing ndustry with the release of its first three Compact Discs, available now through Capitol Records. The debut titles include wo releases from guitar-whiz Allan foldsworth, "Metal Fatigue," and his newest album, "Atavachron," as well as lassic Christian metallurgy, Stryper's Soldiers Under Command," a 1895 reease which has been consistently harted. In the coming months, Enigma lans to release as many of their artists in CD as possible in keeping with the urrent momentum of CD demand to enure continued artist exposure. Releases vill include the debut albums from glamockers Poison and New York's cool opsters The Smithereens as well as he latest albums from Peter Hammill, Agent Orange, TSOL, and several oundtracks including "Big Trouble In .ittle China."

RETAIL PROMOTION COMES OF

AGE-Since the independant promotion scandals which rocked the industry earlier this year, retail promotion firms. many of whom have been around for several years, are getting noticed. Scott Martin, president of SRO Marketing Services, says their services are being requested more often now. "Record labels are more open to retail promotion because they are realizing there are other avenues which can be used to expose and break an artist." Retail promotion uses retailers as a base to give as much possible exposure to the artist as possible. Many record companies started cutting back on or totally ignoring retail promotion as far back as 1980. Rarely were record companies sending out anyone to stores with promotional materials. Martin and others knew there was a void as many good acts started "falling through the cracks." Since SRO has had success in breaking records for Animotion, Tears For Fears, Oingo Boingo, Corey Heart, Tina Turner and David Bowie, among others, record companies who wouldn't talk to SRO before are calling. "Basically SRO is in the business of collecting and disseminating information," says Martin. "We influence increased sales by spreading knowledge and calling attention to the product. When this is done on a national basis, it can prove extrememly influential in creating a hit record complete with solid sell-through." SRO collects information in a database of over 2,000 retail outlets, gathering important information on sales, in-store play, chart ac-

tion and general feelings and trends about a particular record and distributes it to the record company and the artist's manager. They familiarize the store employees with new product through an in-depth information packet which contains a biography, reprints of advance reviews or articles, a list of key cuts off the new record, the order number and specific goals that SRO and the label want to accomplish. "The important thing about this blanket type of mailing is that we help the store employees familiarize themselves with new product," says Martin. "They're not only aware of the release, but they know what it looks and sounds like, plus they'll have some background on the artist so they can talk intelligently to their customers." SRO makes follow-up phone calls to make sure the store received the promo package, ask for a reaction to the music, request that they begin playing it in the store, and ask if

they would like to be serviced with display materials. Martin calls this "progressive, aggressive, active marketing research." They also notify stores of tours, chart action, television appearances, video activity, major magazine cover stories, national and local advertising, and other important aspects of the overall marketing campaign that will aid the retailer in selling the product. This includes contests at local, regional or national levels, and buttons, stickers, T-shirts, or a photo or album signed by the artist. With the success of these firms, many independant retail promotion firms are springing up. Martin says the drawback is that some retailers may be getting too many calls but that SRO and a few others who have "been around" won't be affected. By concentrating efforts on just a few artists, retail promotion may become as prevalent as radio promotion.

Brian Kassan



MUSIC BOXES—To take the guesswork out of selecting compact discs, Telarc has assembled CD "portfolios" catering to different musical tastes.

CASH BOX TOP 40 COMPACT DISCS

П		_		-		_		_				_			
			W				W				W				W
		L	О			L	О			L	0			L	0
		W	С			W	С			W	С			W	C
1	SO PETER GABRIEL (Geffen 24088)WEA	1	14	11	HEART (Capitol CDP46157)CAP	11	34	21	LIFE'S RICH PAGEANT R.E.M. (I.R.S IRSD 5783)MCA	DE	BUT	31	EMERSON, LAKE & POWELL	23	10
2	TRUE BLUE MADONNA (Sire 2-25442)WEA	3	5	12	TUFF ENUFF THE FABULOUS THUNDERBIRDS (CBS Associated ZK 40304)CBS	14	13	22	THE WINNER IN YOU PATTI LABELLE (MCA MCAD 5737)MCA	18	9	32	(Polydor 829297-2)POL BREAKOUT	25	4
3	BACK IN THE HIGH LIFE STEVE WINWOOD (Island/Warner Bros. 25448)WEA	4	8	13	BROTHERS IN ARMS DIRE STRAITS (Warner Bros. 25264- 2)WEA	13	68	23	SONGS YOU KNOW BY HEART	24	3	33	Spyro Gyra (MCA MCAD 5753)MCA PLEASE PET SHOP BOYS (EMI America CDP-	26	6
Ł	INVISIBLE TOUCH GENESIS (Atlantic 81641-2)WEA	2	12	14	NO JACKET REQUIRED PHIL COLLINS (Atlantic 81240-2)WEA	16	73		JIMMY BUFFET (MCA MCAD 5633)MCA			34	46271)CAP A DECADE OF STEELY	30	31
,	TOP GUN ORIGINAL SOUNDTRACK	5	8	15	DANCING ON THE CEILING	DEI	BUT		GTR GTR (Arista JRCD 8400)RCA	17	15	01	DAN STEELY DAN (MCA MCAD-5570)MCA	00	
	(Columbia CK 40323)CBS DOWN TO THE MOON	6			LIONEL RICHIE (Motown 6158 MD)MCA				BELINDA CARLISLE (LR.S. 5741)MCA	19	7	35	PLAY DEEP THE OUTFIELD (Columbia CK	34	19
,	ANDREAS VOLLENWEIDER (CBS Masterworks MK42255)CBS	ь	6	16	5150 VAN HALEN (Warner Bros. 25394-	10	18	26	CHRONICLES CREEDENCE CLEARWATER REVIVAL (Fantasy FCD 623-CCR2)IND	27	55	36	40027)CBS PICTURE BOOK	31	11
7	WHITNEY HOUSTON (Arista JRCD-8221)RCA	7	53	17	2)WEA THE BRIDGE BILLY JOEL (Columbia CK 40402)CBS	DE	BUT	27	RIPTIDE ROBERT PALMER (Island 2:	28	13	37	SIMPLY RED (Elektra 60452-1)WEA WORLD MACHINE	33	16
l;	THE OTHER SIDE OF LIFE THE MOODY BLUES (Polydor 829:179-	9	18	18	LIKE A ROCK BOB SEGER & THE SILVER BULLET	15	11	28	90471)WEA THE DARK SIDE OF THE	29	107	38	LEVEL 42 (Polydor 827 487-2)POL LOVE ZONE	36	15
)	2)POL REVENGE	8	8	10	BAND (Capitol 46195)CAP CONTROL	20	17		MOON PINK FLOYD (Capitol CDP-46001)CAP	2)	107		BILLY OCEAN (Arista JRCD 8409)RCA LIVES IN THE BALANCE	38	13
0	EURYTHMICS (RCA PCD1-5847)RCA DOUBLE VISION				JANET JACKSON (A&M CD-5106)RCA			29	RAPTURE ANITA BAKER (Elektra 604442)WEA	21	6	39	JACKSON BROWNE (Asylum 900457- 2)WEA	35	13
U	BOB JAMES & DAVID SANBORN (Warner Bros. 2-25393)WEA	12	13	20	MUSIC FROM THE EDGE OF HEAVEN WHAM! (Columbia CK 40285)CBS	22	4	30	MIKE & THE MECHANICS (Atlantic 81287-2)WEA	32	21	40	BIG WORLD JOE JACKSON (A&M CD 6021)RCA	39	20

THE CASH BOX TOP 40 COMPACT DISCS CHART IS BASED ON SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

CASH BOX TOP 100 SINGLES

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tle +ic	t Label Number		W O			L	w O			,
	t, Label, Number ucer (Songwriter)	w	c			w	c			W
				34	MAN SIZE LOVE (THEME FROM	26	13	66	WORD UP	77
	STUCK WITH YOU	1	9	34	"RUNNING SCARED")	20	13	66	CAMEO (Atlanta Artists/Polygram 884 933-7) L. BLACKMON (L. BLACKMON, T. JENKINS)	′
	HUEY LEWIS AND THE NEWS (Chrysalis VS4 43019) H. LEWIS AND THE NEWS (C. HAYES, H. LEWIS)	•			KLYMAXX (MCA 52841) R. TEMPERTON, D. RUDOLPH, B. SWEDIEN (R. TEMPERTON)			67	AIN'T NOTHIN' GOING ON BUT THE	6
-				35	HUMAN HUMAN LEAGUE (A&M AM 2861)	53	3		RENT GWEN GUTHRIE (Polydor/Polygram 885 106-7)	
	TAKE MY BREATH AWAY (LOVE THEME FROM "TOP GUN")	2	15	9499	J. JAM, T. LEWIS (J. HARRIS III, T. LEWIS)	40	_		M.S. BERRY (G. GUTHRIE)	_
	BERLIN (Columbia 38-05903)			36	IN YOUR EYES PETER GABRIEL (GEFFEN 7-28622)	43	5	68	NOTHING IN COMMON THOMPSON TWINS (Arista ASI-9511)	5
	G. MORODER (G. MORODER, T. WHITLOCK) HIGHER LOVE	3	16	37	P. GABRIEL (P. GABRIEL) POINT OF NO RETURN	38	13	69	G. DOWNES, T. BAILEY, (T. BAILEY, A. CURRIE) SPIRIT IN THE SKY	6
	STEVE WINWOOD (Island/Warner Bros. 7-28710) R. TITLEMAN, S. WINWOOD (S. WINWOOD, W. JENNINGS)	Ů	10	υL	NU SHOOZ (Atlantic 7-89392) J. SMITH, R. WARITZ (J. SMITH, V. DAY)	36	13	"	DOCTOR AND THE MEDICS (I.R.S./MCA 52880)	U
	DANCING ON THE CEILING	4	11	38	1'LL BE OVER YOU	46	5	70	G. LEON (N. GREENBAUM) THE RAIN	8
	LIONEL RICHIE (Motown 1843MF) L. RICHIE, J.B. CARMICHAEL (L. RICHIE, C. RIOS)	Ī			TOTO (COLUMBIA 40273) TOTO (S. LUKATHER-R. GOODRUM)				ORAN "JUICE" JONES (Def Jam/Columbia 38-06209) V.F. BELL, R. SIMONS (V.F. BELL)	
	FRIENDS AND LOVERS	5	12	39	PARANOIMIA	44	7	71	CAN'T WAIT ANOTHER MINUTE	7
	GLORIA LORING & CARL ANDERSON (Carrere/CBS ZS4 06122)				THE ART OF NOISE WITH MAX HEADROOM (China/ Chrysalis VS4-43002)				FIVE STAR (RCA PB 1442) R.J. BURGESS (S. SHERIDAN, P. CHITTEN)	
	J. AVERBACH (G. LORING, T. CAMPBELL)	_		40	THE ART OF NOISE (DUDLEY, JECZALIK) TAKE ME HOME TONIGHT	48	7	72	OH, PEOPLE PATTI LaBELLE (MCA 52877)	4
	DREAMTIME DARYL HALL (RCA PB-14387)	7	9		EDDIE MONEY (Columbia 38-06231) R.ZITO,E.MONEY (M.LEESON, P.VALE, P.SPECTOR,	.0	-	79	R. PERRY (B. ROBERTS, A. GÖLDMARK)	8
	D. HALL, D.A. STEWART, T. WOLK (D. HALL, J. BEEBE)			41	E.GREENWICH, J.BARRY)	40		73	THE WAY IT IS BRUCE HORNSBY (RCA 5023-7)	٥
	DON'T FORGET ME (WHEN I'M GONE) GLASS TIGER (Manhattan/Capitol B-50037)	12	12	41	WRAP IT UP FABULOUS THUNDERBIRDS (CBS Associated ZS4	42	8	74	B. HORNSBY, E. SCHEINER (B. R. HORNSBY) RUNAWAY	8
	J. VALLANCE (GLASS TIGER, J. VALLANCE)	0			06270) I. HAYES, D. PORTER (D. EDMUMDS)				LUIS CARDINAS (Allied Artists/Capitol P72500) K. RICHARDS (SHANNON, CREST)	
	WORDS GET IN THE WAY MIAMI SOUND MACHINE (Epic 34 06120)	8	15	42	SO FAR SO GOOD (FROM THE MOTION	45	10	75	WHAT ABOUT LOVE	8
	E. ESTEFAN, JR. (G.M. ESTEFAN) WALK THIS WAY	9	10		PICTURE SOUNDTRACK "ABOUT LAST NIGHT")				"TIL TUESDAY (Epic 34-06289) RHETT DAVIES (A. MANN)	
	RUN D.M.C. (Profile PRO-5112)	9	10		SHEENA EASTON (ÉMÍ America B-8332) N.M. WALDEN (T. SNOW, C. WEIL)			74	JODY JERMAINE STEWART (Arista ASI 9476)	8
	R. SIMMONS, R. RÜBİN (S. TYLER, J. PERRY) LOVE ZONE	11	10		· · · · · · · · · · · · · · · · · · ·				NARADA MICHAEL WALDEN (J. STEWART, N. M. WALDEN, J. COHEN)	
	BILLY OCEAN (Jive/Arista JS1-9510) w. BRATHWAITE, B.J. EASTMOND (B.J. EASTMOND,	* *	10	43	CHARTBREAKER AMANDA	DEE	RUT	77	YOU SHOULD BE MINE (THE WOO	6
	W.BRATHWAITE, B. OCEAN)				BOSTON (MCA 52756) T. SCHOLZ (T. SCHOLZ)	- LL			WOO SONG) JEFFREY OSBORNE (A&M AM 2814)	
	WHEN I THINK OF YOU JANET JACKSON (A&M AM 2855)	14	8			47	_	78	P. PERRY (A. GOLDMARK, B. ROBERTS) CALIFORNIA DREAMIN'	8
	J. JAM, T. LEWIS (J. HARRIS III, T. LEWIS, J. JAM)			44	YOU CAN CALL ME AL PAUL SIMON (Warner Bros. 7-28667)	47	8		THE BEACH BOYS (Capitol B5630) T. MELCHER (J. PHILIPS, M.GILLAN)	C
	THROWING IT ALL AWAY GENESIS (Atlantic 7-89372)	13	7	45	P. SIMON (P. SIMON) EARTH ANGEL (FROM THE MOTION	49	7	79	EVERY TIME YOU CRY	8
	GENESIS, H.PADGHAM, (A.BANKS, P.COLLINS, M.RUTHERFORD)	10	_	-27	PICTURE SOUNDTRACK "KARATE	47	•		THE OUTFIELD (Columbia 38-0629S) B. HORNSBY (B. HORNSBY)	
	HEARTBEAT DON JOHNSON (Epic 34 06285)	19	6		KID PART II) NEW EDITION (MCA 52907)			80	YANKEE ROSE	6
	C. SANDFORD (E. KAZ, W. WALDMEN)	10		46	F.PERREN (C.WILLIAMS, D.WILLIAMS)		•		DAVID LEE ROTH (Warner Bros. 7:28656) T. TEMPLEMAN (D. LEE ROTH, S.VAI)	
	TWO OF HEARTS STACEY Q (Atlantic 7-89381)	18	11	46	ANOTHER HEARTACHE ROD STEWART (WARNER BROS. 7-28631)	55	3	81	FREEDOM OVERSPILL STEVE WINWOOD (Island/Warner Bros. 7:2859S)	1
	J.ST.JAMES (J. MITCHELL, S. GATLIN, T. GREENE)	17	^	47	B. EZRIN (B. ADAMS-J. VALLANCE-R. STEWART-R. WAYNE) GLORY OF LOVE (THEME FROM "THE	31	17		R. TITELMAN, S. WINWOOD (S. WINWOOD, G. FLEMING, J. HOOKER)	
	HEAVEN IN YOUR EYES LOVERBOY (Columbia 38-06178)	17	9	"	KARATE KID PART II")	01	•	82	THE OTHER SIDE OF LIFE	7
	P. DEAN, J. DEXTER (P. DEAN, M. REÑO, J. DEXTER, M. MOORE) TYPICAL MALE	20	E		PETER CETERA (Full Moon/Warner Bros. 7-28662) M. OMARTIAN (P. CETERA, D. FOSTER, D. NINI)				THE MOODY BLUES(Polydor 885201-7) T. VISCONTI(J. HAYWARD)	
	TINA TURNER (CAPITOL B-561S)	20	5	48	WE DON'T HAVE TO TAKE OUR CLOTHES OFF	33	19	83	WILD WILD LIFE TALKING HEADS (SIRE 7-28629)	8
	T. BRITTEN (T. BRITTEN-G. LYLE) BABY LOVE	10	15		JERMAINE STEWART (Arista AS1-9424) N.M. WALDEN (P. GLASS, N.M. WALDEN)			9.4	TALKING HEADS (D. BYRNENE)	1
	REGINA (Atlantic 7-89417) S. BRAY (S. BRAY, R. RICHARDS, M. KESSLER)	10	-0					54	(FOREVER) LIVE AND DIE ORCHESTRAL MANOEUVRES IN THE DARK (A & M	
	VENUS	6	14	40	WINNER'S CIRCLE	EO	0		AM 2872) S. HAGUE (OMD)	
	BANANARAMA (London/PolyGram 886 056-7) STOCK, AITKEN, WATERMAN (R. LEEUWEN)	ŭ		49	RIC OCASEK (GEFFEN 7-28617)	59	3	85	LOVE IS THE HERO BILLY SQUIRE (Capitol B 5619)	- 1
	MISSIONARY MAN	2 3	11	=	C. HUGHES (R. OCASEC)			o.c	P. COLLINS (B. SQUIRE)	,
	EURYTHMICS (RCA PB 14414) D.A. STEWART (D.A. STEWART, A. LENNOX)			50	25 OR 6 TO 4 CHICAGO (Full Moon/Warner Bros. 7-28628)	57	4	86	I FEEL THE MAGIC BALINDA CARLISLE (I. R. S. /MCA IRS-52889)	1
	THE CAPTAIN OF HER HEART	21	14		DAVID FOSTER (ROBERT LAMM/JAMES PANKOW)			87	M. LLOYD (C. CAFFEY, J. SEGAL) WALK LIKE AN EGYPTIAN	1
	DOUBLE (A&M AM-2838) DOUBLE (K. MALOO, F. HAUG)			51	HONEYMOON SUITE (Warner Bros. 7-28670)	52	11	<u> </u>	BANGLES (Columbia 38-06257) D. KAHNE (L. STERNBERG)	
	LOVE WALKS IN	24	8	52	B. FAIRBAIRN (D. GREHAN) I AM BY YOUR SIDE	66	2	88	GOIN' CRAZY!	1
	VAN HALEN (Warner Bros. 7-28629) V. HALEN, M. JONES, D. KANDEE (E. VAN HALEN, S. HAGAR, M.			72	COREY HART (EMI B8348)	00	•		DAVID LEE ROTH (Warner Bros. 7-28584) T. TEMPLEMAN (D. ROTH, S. VAI)	
	ANTHONY, A. VAN HALEN) I DIDN'T MEAN TO TURN YOU ON	97	7	53	GIVE ME A REASON	64	4	89	WELCOME TO THE BOOMTOWN	1
	ROBERT PALMER (Island/Atlantic 7-99537)	27	7		LUTHER VANDROSS (Epic 34-06129)) L. VANDROSS, N. ADDERLY(L. VANDROSS, N. ADDERLY)				DAVID & DAVID (A & M AM 2857) D. SIGERSON (D. BAERWALD, D. RICKETTS)	
	B. EDWARDS (J. HARRIS, T. LEWIS) TRUE COLORS	29	5	54	LOVE ALWAYS	54	8	90	WHO SAYS DEVICE (Chrysalis VS4 43063)	1
	CYNDI LAUPER (PORTRAIT 37-06247) C. Lauper, L. Petze (T. Kelly-B. Steinberg)	29	J		EL DEBARGE (Gordy/Motown 1857 GF) B. BACHARACH, C.B. SAGER (B. BACHARACH, C.B. SAGER, B. BOOREPTS.			01	M. CHAPMAN (H. KNIGHT, M. CHAPMAN) THAT WAS THEN. THIS IS NOW	ϵ
	A MATTER OF TRUST	28	8	55	JUMPIN' JACK FLASH	DEB	UT	71	MICKY DOLENZ and PETER TORK (of The Monkees)	U
	BILLY JOEL (Columbia 38-06108) P. RAMONE (B. JOEL)		Ü		ARETHA FRANKLIN (Arista AS 19528) K. RICHARDS (M. JAGGER, K. RICHARDS)				(Arista AS1-950S) M. LLOYD (V. BRESCIA)	
	PRESS	25	8	56	LOVE COMES QUICKLY	61	5	92	SOMEBODY LIKE YOU 38 SPECIAL (A&M AM-2854)	6
	PAUL McCARTNEY (Capitol B-5597) P. McCARTNEY, H. PADGHAM (P. McCARTNEY)				PET SHOP BOYS (EMI-B-8338) S. HAGUE (N TENNANT-C. LOWE-S. HAGUE)				K. OLSEN (D. BARNES, J. VALLANCE, J. CARLISI, D. VAN ZANT. L. STEELE)	
	SWEET LOVE	34	7	57	YOU GIVE LOVE A BAD NAME BON JOVI (Mercury 884953-7)	70	4	93	TAKEN IN	7
	ANITA BAKER (Elektra 7-69557) M.J.POWELL (A.BAKER,L.JOHNSON,GIAS)			EO	B FAIRBAIN (J.BON JÖVI/R. SAMBORA/D. CHILD)	20	20		MIKE & THE MECHANICS (Atlantic 7-89404) C. NEIL (M. RUTHERFORD, C. NEIL)	
	MONEYS TOO TIGHT (TO MENTION)	30	11	58	BELINDA CARLISLE (I.R.S. /MCA S281S)	32	20	94	LONELY IS THE NIGHT AIR SUPPLY (Arista AS1-9521)	7
	SIMPLY RED (Elektra 7-69528) S. LEVINE (J. VALENTINE, W. VALENTINE, C. WIGGINS)			59	M. LLOYD (P. BROWN, J. WHELAN, M.Y. EVANS) SOMEBODY'S OUT THERE	64	5	OF.	J.BAYLON (D. WARREN, A. HAMMOND)	7
	RUMORS TIMEX SOCIAL CLUB (Jay /Magaia 001)	16	16		TRIUMPH (MCA-5786) M. CLINK (R. EMMETT-M. LEVINE-G. MOORE)			95	SLEDGEHAMMER PETER (Seffen/Warner Bros. 7-28718)	/
	TIMEX SOCIAL CLUB (Jay/Macola 001) L. KING, D. FOSTER (M. THOMPSON, M. MARSHALL, A. HILL)			60	PLAYING WITH THE BOYS	56	7	96	D. LANOIS, P. GABRIEL (P. GABRIEL) INVISIBLE TOUCH	7
	ALL CRIED OUT LISA LISA & CULT JAM WITH FULL FORCE (Columbia	35	9		KENNY LOGGINS (Columbia 38-05902) P.WOLF (K.LOGGINS,P WOLF,I.WOLF)			- 0	GENESIS (Atlantic 7-89407) GENESIS, H. PADGHAM (P. COLLINS, M. RUTHERFORD, A.	
	38-05844)			61	VELCRO FLY ZZ TOP (Warner Bros, 7-28650)	41	10	07	BANKS)	7
	FULL FORCE (FULL FORCE) GIRLS CAN'T HELP IT	36	E		B. HAM (GIBBONS, HILL, BEARD)		_	97	RUTHLESS PEOPLE MICK JAGGER (Epic 34-06211) D.HALL, M. JAGGER, D.A. STEWART (D. HALL, M. JAGGER, D.A.	/
	JOURNEY (COLUMBIA 38-06302)	36	5	62	BOB SEGER & SILVER BULLET BAND (Capitol B-5623)	63	7		STEWART)	
	S. PERRY (S. PERRY N. SCHON) SWEET FREEDOM (THEME FROM	15	16	62	B.SEGER AND PUNCH (B.SEGER) THE NEXT TIME	80	9	98	LOVE TOUCH (THEME FROM "LEGAL	7
	"RUNNING SCARED")	15	16	63	PETER CETERA/AMY GRANT (Full Moon/Warner Bros.	82	2		ROD STEWART (Warner Bros. 7-28668)	
	MICHAEL McDONALD (MCA S2857) R. TEMPERTON, D. RUDOLPH, B. SWEDIEN (R. TEMPERTON)				7-28597) M OMATIAN (CALDWELL, BUTLER)			99	M. CHAPMAN (M. CHAPMAN, H. KNIGHT, B. BLACK) RUMBLESEAT	8
	PAPA DON'T PREACH	22	14	64	PRIVATE NUMBER THE JETS (MCA-52846)	51	9	,,	JOHN COUGAR MELLENCAMP (Riva/PolyGram 884 856-	
	MADONNA (Sire/Warner Bros. 7:28660) MADONNA, S. BRAY (B. ELLIOT, MADONNA)				I FIE JE 15 (MCA-32846) D. POWELL, D. RIVKIN, J. KNIGHT,A. ZIGMAN (J. KNIGHT, A. ZIGMAN)				LITTLE BASTARD, G. GEHMAN (J. MELLENCAMP)	_
	TWIST AND SHOUT	37	7	65	THE EDGE OF HEAVEN	39	13	100	CHAKA KHAN (Warner Bros. 7-28671)	9
	THE BEATLES (Capitol B-5624)				WHAM! (Columbia 38-06182)				G. GARTSIDE, D. GAMSON, A. MARDIN (G. GARTSIDE, D.	

CASH BOX

PRESENTS

The Music Times

AN IN DEPTH ANALYSIS OF THE MARKETS

SEPTEMBER 27, 1986

ARKET AT A GLANCE

MOST ADDED Out Of A Possible 157 Stations



125 Stations Reported This Week

Jumpin' Jack Flash—Aretha Franklin— Arista

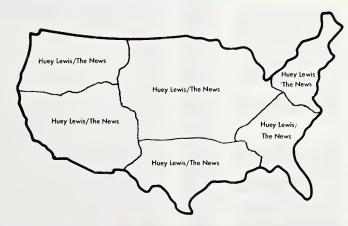
64 Adds

The Next Time I Fall—Peter Cetero with Amy Gront—Full Maan/Worner Bras.— 34 Adds

I Am By Your Side—Carey Hart—EMI-America 32 Adds

Human—Human League—A & M 27 Adds

#1 SINGLES



ETAIL



Stuck With You—Huey Lewis & The News—Chrysalis

Walk This Way-Run DMC-Prafile

Two of Hearts—Stocy Q—Atlantic

Venus—Bononorama—Landan/PalyGrom

REQUESTS



True Colors—Cyndi Louper—Partroit

Walk This Way—Run DMC—Prafile

Friends And Lovers—Glario Laring & Corl Andersan—Carrere/CBS

Two Of Hearts—Stocy Q—Atlantic

LBUM ALLEY

- Stories—Tolking Heods—Sire/WB—Mast cammercial potential and outside shot of king top 10. See CASHBOX review.
- **Colors**—Cyndi Louper—Epic—A terrific saunding lp, and different oppraach to a ty of sangs.
- ik Every Rule—Tino Turner—Copital—Lots of gaod songs ond o very historical review
 5. Turner's life. A porticularily good female cut is "Till The Right Mon Comes Along."

CROSSOVER POTENTIAL

Midas Touch—Midnight Stor—Salar/Elektro—Fram BC ta T-40

Fall On Me—R.E.M.—IRS/MCA— Fram AOR to T-40

Shake Me Down—Gregory Abbatt—Columbia—Fram B/C ta T-40

THE NEW SINGLE AND SET OF 12" PROS



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Produced By PETER WOLF

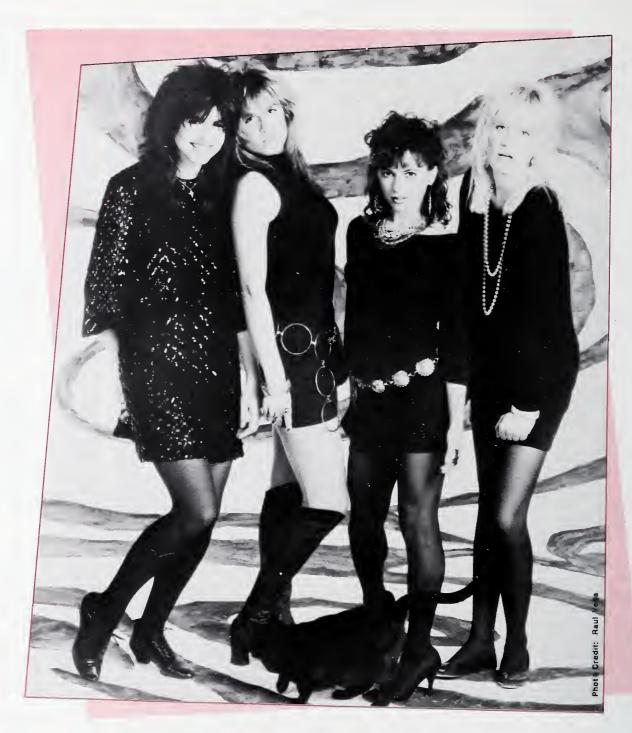
From The Forthcoming Album MOSAIC Management: DAVI

Management: DAVID MASSEY/DOMINO DIRECTIONS LTD.

COREBOARD

cord nk Title		Ttl. Wks.	12-17	Populari 18–24	ty Factor 25–34	34+	Pop. Rank	Req. Rank	Sales Rank	Vid. Rot. Rank	Current Tour	Curre This Wk.	Ttl. Wks.
HUEY LEWIS—Stuck With Yau—Chrysolis	1	9	Х	x	х	Х	1	40	3	1	Υ	12	3
SERLIN—Toke My Breoth Awoy—Calumbia	2	15	Х	X	Х	Х	6	14	6	22		0 1	17
TEVE WINWOOD—Higher Love—Island/WB	3	16			х	Х	3	27	7	NR	Υ	4	11
ONEL RICHIE—Doncing an the Ceiling—Matawn	4	11		Х	х	Х	13	55	8	2	Y	7	5
ORING/ANDERSON—Friends & Lavers—CBS	5	12		F	F	F	2	4	1	NV		See	СВ
DARYL HALL—Dreomtime—RCA	7	9		Х	х		9	30	19	24		37	5
GLASS TIGER—Don't Farget Me—Manhatton	12	12	Х	Х	х		8	7	12	5	Υ	72	9
AIAMI SOUND MACHINE—Wards Get—Epic	8	15	Х	Х	х	Х	5	25	10	NV	Y	30	44
LUN D.M.C.—Wolk This Woy—Prafile	9	10	Х	Х			11	3	2	12	Υ	6	17
BILLY OCEAN—Love Zone—Aristo	11	10		Х	х	Х	37	NR	47	17		17	20
JANET JACKSON—When I Think Of You—A&M	14	8	F	F			7	13	14	3		10	31
GENESIS—Thrawing It All Awoy—Atlantic	13	7	х	Х	Х	Х	4	28	28	NR	Υ	5	14
DON JOHNSON—Heortbeot—Epic	19	6	X/F	X/F	X/F	X/F	14	33	20	NR		67	3
STACEY Q—Twa Of Heorts—Atlantic	18	11	Х	Х	Х	Х	10	5	4	40		Just	Out
LOVERBOY—Heoven In Your Eyes—Columbio	17	9		Х	Х		26	22	35	NR		° 🔟	17
TINA TURNER—Typicol Mole—Copitol	20	5		Х	х		19	23	17	21		65	Debu
₹ EGINA —Boby Lave—Atlantic	10	15		F	F		16	57	18	18	Υ	169	2
ANANARAMA—Venus—Landon/PalyGram	6	14	Х	Х	Х	Х	15	38	5	27		15	8
EURYTHMICS—Missionory Mon—RCA	23	11	Х	Х	х	Х	23	12	24	10		9	9
OUBLE—Coptoin Of Her Heort—A&M	21	14		Х	х	Х	36	6	15	11		45	10
VAN HALEN—Love Walks In—Warner Bras.	24	8		Х	х		12	26	NR	NV	Υ	13	25
ROBERT PALMER—I Didn't Meon To—Island	27	7		Х	х		22	18	26	9		36	43
CYNDI LAUPER—True Colars—Partroit	29	5		F	F	F	20	2	11	*		Just	Out
BILLY JOEL—A Matter Of Trust—Calumbio	28	8		Х	Х	Х	29	56	40	4	Υ	8	7
AUL McCARTNEY—Press—Capitol	25	8				М	47	49	36	13		48	3
ANITA BAKER—Sweet Love—Elektro	34	7	Х	Х	х	Х	44	47	42	25	Υ	28	25
SIMPLY RED—Money\$ Taa Tight—Elektro	30	11		Х	х	Х	27	19	38	15	Υ	27	27
IMEX SOCIAL CLUB—Rumars—Joy/Mocolo	16	16	Х	Х			53	24	16	NV			_
LISA LISA—All Cried Out—Calumbio	35	9	F	F			18	1	9	NR		162	Debu
JOURNEY—Girls Con't Help It—Calumbio	36	5		Х	х		57	53	NR	NR	Υ	52	21
MICHAEL McDONALD—Sweet Freedom—MCA	15	16		Х	х	Х	17	NR	29	14		° 89	9
#ADONNA—Popo Don't Preoch—Sire/WB	22	14	Х				45	11	27	NR		2	11
BEATLES—Twist ond Shout—Capital	37	7	Х	Х	х	Х	21	8	13	NV			_
(LYMAXX—Mon Size Love—MCA	26	13		Х	х		38	48	NR	20		° 89	9
HUMAN LEAGUE—Humon—A & M	53	3		Х	Х		_	-		NR		Just	Out
PETER GABRIEL—In Yaur Eyes—Geffen	43	5		F	F		34	45	NR	NV		11	17
1U SHOOZ —Point Of No Return—Atlantic	38	13	Х	Х			25	35	30	23		53	18
roto—I'll Be Over You—Calumbio	46	5			F	F	NR	34	NR	NR		149	2
ART OF NOISE—Poronoimio—Chrysolis	44	7	Х	Х			55	38	34	35		75	23
EDDIE MONEY—Toke Me Hame Tonight—Columbio	48	7					35	36	NR	NR	Y	56	4
° Soundtrack * MTV—Exclu	sive		NV—N	o Video	N	R—Not Ra	nked	Y—'	Yes, On Tou	ır	X—All		

THE BANGLES ARE BACK!



AND BREAKING BIG WITH "WALKS LIKE AN EGYPTIAN"

...ADDED THIS WEEK...

KIIS - FM Q 100 / WKDD / WOMP / KFMN / KNIN / KGOT / OK 95 KOZE 1-1

HOT ROTATION

KZZU 29-17, KEGL 12-12, KTKS 23-17, KPLZ 23-21, KZZB 31-17



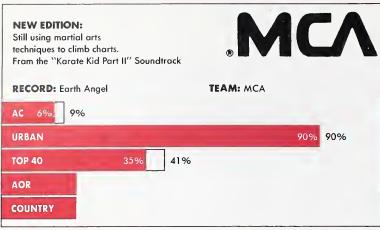
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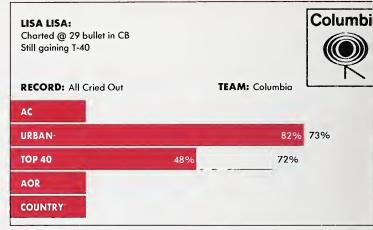
card nk Title	Lst. Wk.	Tat. Wks.			ty Factai 25–34		Pap. Rank	Request Rank	Sales Rank	Day Parts
FABULOUS THUNDERBIRDS—Wrop it Up—CBS	42	8	м	М			42	58	NR	6р-2а
SHEENA EASTON—So Far So Good—EMI	45	10		F	F			_		10о-бр
BOSTON—Amanda—MCA		Debut					NR	10	NR	10а-бр
PAUL SIMON—You Can Call Me Al—Worner Bros.	47	8		Х	Х	Х	30	NR	NR	10o-3p
NEW EDITION—Earth Angel—MCA	49	7	Х	Х	Х	Х	56	6	21	all
ROD STEWART—Another Heartache—Warner Bros.	50	4		Х	Х		NR	41	NR	6p-6a
RIC OCASEK—Emotion In Motion—Geffen	59	3	м	М			54	37	NR	2p-6a
CHICAGO—25 or 6 to 4—Warner Bros.	57	4		Х	Х		_	_	_	all
HONEYMOON SUITE—What Does It Take—Warner Bros.	52	11		х	Х		46	NR	44	10а-бр
COREY HART—I Am By Your Side—EMI	66	2	F				NR	32	NR	3p-6a
LUTHER VANDROSS—Give Me A Reason—Epic	58	5		F	F	F	_	_	_	10а-бр
EL DeBARGE—Love Always—Motown	54	8					_	_	_	2p-10p
ARETHA FRANKLIN—Jumpin' Jock Flash—Arista		Debut					_	_	_	10a-6a
PET SHOP BOYS—Love Comes Quickly—EMI	61	5	х	х			_		_	2p-6a
BON JOVI—You Give Love—Mercury	70	4	F				NR	17	43	6p-6a
TRIUMPH—Somebody's Out There—MCA	64	5	М	М			49	50	NR	6p-6a
BOB SEGER—It's You—Capitol	63	7					NR	51	NR	3p-2a
P. CETERA/A. GRANT—The Next Time—Full Moon/WB	82	2						_	_	10a-6a
CAMEO—Word Up—Atlanta Artists/PolyGram	77	3	х	х			NR	52	25	10а-бр
GWEN GUTHRIE—Ain't Nothin'—PolyDor/PolyGram	67	9					NR	NR	32	10а-бр

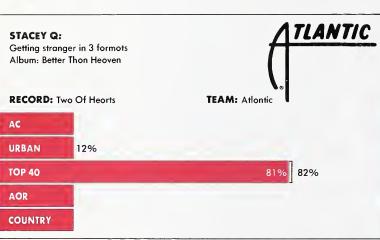
MULTI FORMAT PLAYLIST

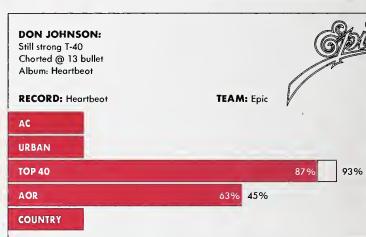
le	Tap 40	For Cauntry	mat Pen Urban	etration AC	AOR	Dance	All Format%	Comb. Ret. Rank	Req. Rank	Comments			
Janet Jackson—When I Think Of You—A&M	90%		90%	61%		92%	55.5%	5	13	Still the 1			
Tina Turner—Typicol Mole—Capitol	98%		81%	24%	21%	71%	49.1%	11	23	Next			
Billy Ocean—Love Zone—A&M	89%		18%	88%		69%	44%	6	NR	Oh zone			
Genesis—Throwing It All Awoy—Atlantic	100%			99%	52%		41.8%	7	28	Won't stop			
Lionel Richie—Dancing On The Ceiling—Motown	70%		17%	68%		72%	38.1%	19	55	Peaking now			
Oran "Juice" Jones—The Roin—Def Jam/COL	26%		79%			89%	34.1%	24	21	Big add week			
Anita Baker—Sweet Love—Elektra	92%		14%	95%			33.5%	19	47	Very active			
Run DMC—Walk This Way—Profile	78%		43%			78%	33.1%	3	3	What way?			
Cyndi Lauper—True Colors—Portroit	94%			90%	14%		33%	22	2	Color it Hit			
Huey Lewis—Stuck With You—Chrysalis	100%			94%			32.3%	2	40	Cash Box #1			
Loring/Anderson—Friends & Lovers—Carrere/CBS	89%		18%	86%			32.1%	8	4	Still impressing			
Billy Joel—A Matter Of Trust—Calumbia	74%			52%	66%		32%		56	Grawing fast			
Human League—Human—A&M	74%		69%	36%	11%		31.6%		NR	Best gains			
Cameo—Word Up—Atlanta Artist/PolyGram	25%		96%			68%	31.5%		52	Wards hit			
Toto—I'll Be Over You—Calumbia	71%			95%	16%		30.3%		34	Great week			
Ric Ocasek—Emation In Motion—Geffen	56%			26%	100%		30.3%		37	Perpetual			
Club Noveau—Jealousy—King Jay/Tommy Boy			82%			86%	28%		NR	Big future			
Peter Gabriel—In Your Eyes—Geffen	64%			23%	80%		27.8%		45	On your playlist			
Boston—Amanda—MCA	76%				89%		27.5%		10	Amazing			
Eddie Money—Take Me Home Tonight—COL	72%				93%		27.5%		36	Accurate title			

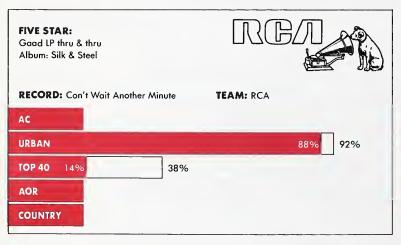
CROSSOVER PENETRATION:

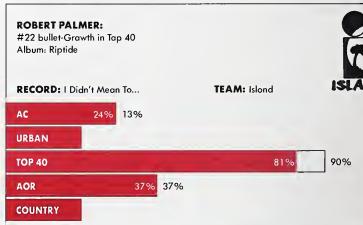


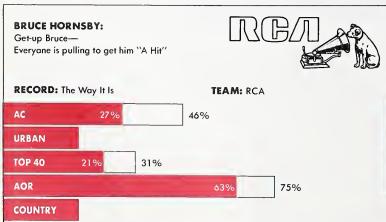


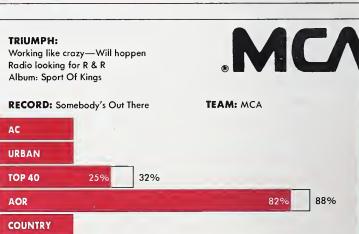




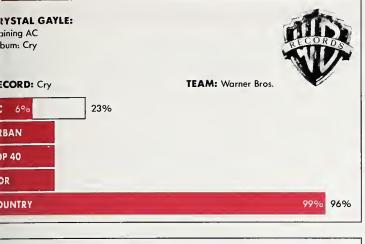


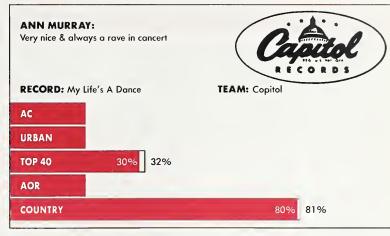


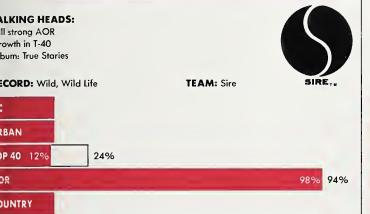


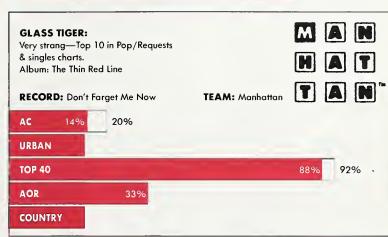


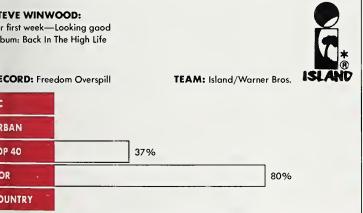
ROSSOVER PENETRATION

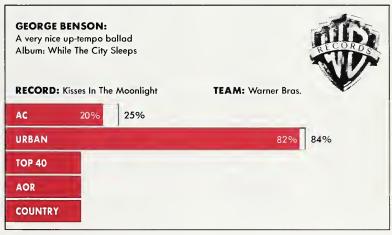


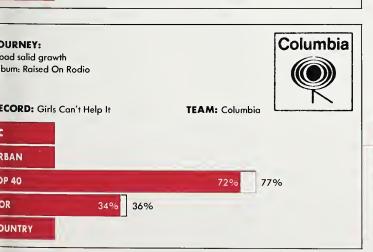


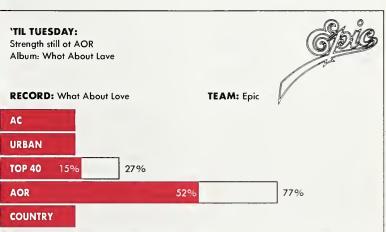












PLAY BY PLAY

EAST

Q100 (WQQQ) Allentown, PA Bryan Geranimo-PD/ #1 Loring/Andersan ADDS A. Franklin Boston 'Til Tuesday Level 42 O.M.D. B. Squier Nu Shooz Bangles REQUESTS Janet Jackson Stacey Q Loring/Anderson

B-104 WBSB Baltimore,MD Steve Kingston-PD Amy Kronthal-MD #1 Lisa Lisa A DDS Human League Bostan P. Cetera/A. Grant Oran "Juice" Jones

K 106 (WMKR) Baltimore, MD Ralph Wimmer-PD Tim Watts #1 H. Lewis ADDS Bostan A. Franklin C. Hart P. Cetera/A. Grant J. Stewart REQUESTS Glass Tiger Lisa Lisa KISS 108 WXKS

Boston, MA Sonny Joe White-PD Susan O'Connell-MD #1 Lisa Lisa ADDS Oran "Juice" Jones D.L. Roth B. Carlisle B. Sauier

Bastan Frankie Goes To Hallywaod Bon Javi

REQUESTS Oran "Juice" Jones Stacey Q

KISS 98 (WKSE) Buffalo, NY Scott Rabbins-PD Boom Boam Cannon-MD #1 Cameo ADDS P. Cetera/A. Grant Oran "Juice" Jones J. Stewart B. Squier Human League REQUESTS Lisa Lisa **New Edition** Art Of Noise

103 WPHD Buffalo, NY. John Hager-PD Mindy Michaels-MD #1 H. Lewis ADDS Boston A. Franklin David & David Beach Boys B. Squier S. Winwood O.M.D. Art Of Noise Far Corporation

ROCK 102 WBEN Buffalo, NY Hank Nevins-Opr.Mgr. Roger Christian-MD #1 H. Lewis Lisa Lisa C. Hart Ban Jovi A. Franklin Baston B. Carlisle O.M.D. REQUESTS Run DMC Loring/Anderson

Oran "Juice" Jones

Temptations

Freddie Jackson

KC 101 (WKCI)

New Haven, CT

Stef Rybak-PD

#1 Laring/Anderson

J. Brown

ADDS

Boston

Madonna

Glass Tiger

A. Franklin

Winwood

Z100 (WHTZ)

New York, NY

#1 Stacey Q

Glass Tiger

A. Franklin

REQUESTS

Run DMC

C. Lauper

Loring/Anderson

New York, NY

Larry Berger-PD

Lisa Tonacci-MD

Machine

ADDS

Five Star

A. Franklin

#1 Miami Sound

L.A. Dream Team

Human League 106FM WBLI

New York, NY Bill Terri-PD

Ruth Tolson-MD

#1 Berlin

D. Johnson

Boston REQUESTS

C. Lauper 98 WCAU

P. Cetera/A. Grant

Loring/Anderson

Philadelphia, PA

Scott Walker-PD

Glen Kalina-MD

#1 H. Lewis

B. Hornsby

Art Of Noise

Beach Boys

REQUESTS

ADDS

Boston

Triumph

Cameo

Bricklin

Lisa Lisa

ADDS

POWER 95 WPLJ

T. Turner

Bon Jovi

ADDS

Scott Shannan-PD

Frankie Blue-MD

WHTX Pittsburgh, PA Keith Abrams-PD C. Lauper WNNK Bob Conrad-MD Harrisburg, PA #1 H. Lewis Bruce Bond-PD ADDS Glass Tiger #1 H. Lewis REQUESTS ADDS Human League H. Lewis C. Hart Genesis P. Cetera / A. Grant A. Baker Talking Heads A. Franklin

Ri104 (WERI) Providence, RI Jonathon Monk-PD #1 Loring/Anderson ADDS A. Franklin Boston J. Osborne B. Squier B. Hornsby E. Money R. Ocasék Human League REQUESTS Loring/Anderson Lisa Lisa Janet Jackson

B94 (WBZZ)

Pittsburgh, PA

#1 Lisa Lisa

ADDS

Boston

J. Stewart

REQUESTS

Lisa Lisa

Run DMC

Nick Ferrara-PD

Lori Campbell-MD

P. Cetera/A. Grant

Loring/Anderson

98 PX (WPXY) Rochester, NY Tom Mitchell-PD #1 H. Lewis ADDS Lisa Lisa Art Of Noise R. Ocasek P. Cetera/A. Grant O.M.D. Boston A. Franklin REQUESTS Beatles Stacey Q Janet Jackson

WMJQ Rochester, NY Jay Stevens-PD Tom Messner-MD #1 Glass Tiger ADDS P. Gabriel Human League Boston REQUESTS Glass Tiger H. Lewis Genesis

WGFM Schenectady, NY Michael Neff-PD Tom Parker-MD #1 H. Lewis ADDS Boston B. Hornsby Cetera/A. Grant S. Winwood A. Franklin Triumph REQUESTS Loring/Anderson Stacey Q C. Lauper

WNTQ Syracuse, NY David Laird-PD Gary Dunes-MD #1 H. Lewis

ADDS Frankie Goes To Hollywood D.L. Roth J. Stewart P. Cetera/A. Grant O.M.D. B. Hornsby REQUESTS D. Hall

H. Lewis Genesis
POWER 105 Washington, DC Mark St. John-PD Gene Baxter-MD #1 Run DMC ADDS Boston A. Franklin Cameo Nu Shooz Ban Jovi

Oran "Juice" Jones REQUESTS Lisa Lisa R. Palmer Arcadia Q107 (WRQX) Washinaton, DC Chuck Morgan-PD Paul Fuller-MD #1 H. Lewis ADDS Boston P. Cetera/A. Grant Journey Simply Red

WKŔZ Wilkes Barre, PA Jim Rising-PD/MD #1 L. Richie ADDS B. Squier Sister Sledge Arcadia Le Band Pet Shop Boys P. Cetera/A. Grant

Fronkie Goes To Hollywood A. Franklin Human League REQUESTS L. Richie

H. Lewis Run DMC WTLQ Wilkes Barre, PA. Ben Smith-PD Rene-MD #1 H. Lewis ADDS B. Squier Cameo

David & David Bostan Arcadia Frankie Goes To Hollywood Oran "Juice" Jones Quiet Riot REQUESTS Bon Jovi Bananarama Lisa Lisa Q106 (WQXA) York, PA Dick Sennessy-PD

Dave Crocket-MD #1 H. Lewis WVSR ADDS Lisa Lisa Pet Shop Boys #1 Berlin Bon Jovi ADDS C. Hart A. Baker Beach Boys Boston James Brówn REQUESTS P. Gabriel B. Ocean C. Hart Genesis REQUESTS

SOUTH

WZYP Athens, AL Tom Kelley-PD #1 Loring/Anderson ADDS Lisa Lisa Boston Bon Jovi Pet Shop Boys A. Franklin C. Hart Human League REQUESTS Run DMC Loring/Anderson

Stacey Q **Z 93** (WZGC) Atlanta, GA Bob Case-PD Chris Thomas-MD #1 L. Richie ADDS Human League Boston Lisa Lisa E. Money A. Franklin REQUESTS Glass Tiger Stacey Q

T. Turner WBBQ Augusta, GA Bruce Stevens-PD #1 H. Lewis ADDS E. Money P. Cetera/A. Grant Boston A. Franklin S. Winwood Bon Jovi REQUESTS H. Lewis Loring/Anderson Run DMC

KHFI Austin, TX Barry Kaye-PD Selby Edwards-MD #1 Loring/Anderson ADDS Bon Jovi Lisa Lisa A. Franklin Boston REQUESTS D. Hali Genesis Glass Tiger

KRGV Brownsville, TX Bob Perry-PD Anna Dehara-MD #1 H. Lewis ADDS B. Hornsby Boston Triumph Beach Boys Chicago Bon Jovi P. Cetera/A. Grant REQUESTS H. Lewis B. Ocean R. Palmer

Charlestan, WV. Rod Hamilton-PD P. Cetera/A. Grant Human League I Richie Loverboy Janet Jackson

Chattanooga, TN Scott Chase-PD Jay Scott-MD #1 H. Lewis ADDS Triumph A. Baker B. Hornsby S. Winwood

WFMI

ADDS

C. Hart

Boston

Bon Jovi

REQUESTS

C. Lauper

Little Rock, AK

Ron White-PD

#1 H. Lewis

Eurythmics R. Palmer

E. Money REQUESTS

New Edition

Meridian, MS

#1 H. Lewis

ADDS

Boston

C. Hart

P. Gabriel

A. Franklin

J. Stewart

H. Lewis

WHHY

REQUESTS

Loring/Anderson

Montgomery, Al Walt Brawn-PD

Cat Collins-MD

#1 D. Hall

ADDS

Boston

D. Hall

Lisa Lisa

REQUESTS

Run DMC

Glass Tiger

Nashville, TN

Babby Cook-PD

B.J. Harris-MD

#1 H. Lewis

ADDS

Boston

A. Baker

A. Franklin

REQUESTS

Lisa Lisa

C. Lauper Run DMC

B97 (WEZB)

#1 H. Lewis ADDS Oran "Juice" Jones

A. Franklin

J. Stewart

Boston

New Orleans, LA

Kipper McGee-PD

Greg Rolling-MD

Dale Taylor-PD

Q101 (WJDQ)

Mark McCain-MD

Stacey Q Miami Sound Machine

Lisa Lisa

KKYK

ADDS

P. Gabriel

Lexington, KY

Charlie Fox-PD

Indiana Jonze-MD

#1 Loring/Anderson

Oran "Juice" Jones

Timex Social Club

WNOK Columbia, SC Peter Hamlett-PD Frank-MD #1 H. Lewis ADDS P. Cetera/A. Grant E. Money B. Hornsby D.L. Roth J. Osborne N. Martinez Bon Jovi Boston P. Gabriel R. Ocasek REQUESTS Loring/Anderson Glass Tiger R. Palmer

KISS 106 (KTKS) Dallas, TX Kevin Metheny-PD Marcy Guckián-MD #1 S Winwood ADDS A. Boke A. Franklin Human League Madanna Eurythmics REQUESTS S. Winwood L. Richie

H. Lewis WAN5 Greenville, SC Tommy Smith-PD #1 H. Lewis ADDS Baston A. Franklin J. Osborne Winwood Outfield OMD REQUESTS D. Johnson P. Gabriel Tota

POWER 104 (KRBE) Houston, TX Paul Christy-PD Helene Pina-MD #1 H. Lewis ADDS Boston Human League B. Hornsby Cameo B. Squier A. Franklin REQUESTS Glass Tiger Stacey Q Dr. & The Medics

Midnight Star REQUESTS Nu Shooz C. Lauper WOKI 97 STAR (WRSR) Knoxville, TN Ron Harper-PD Norfolk, VA Sheldon Borgelt-Acting Gary Beach-MD #1 H. Lewis PD Doc Michael-MD #1 H. Lewis ADDS J. Brown Madonna ADDS S. Winwood Boston A. Franklin Boston A. Franklin Til Tuesday C. Hart B. Squier REQUESTS O.M.D. Timbuk 3 Loring/Anderson Loverboy Janet Jackson

BJ 105 (WBJW) Orlando, FL Brian Thomas-PD Dave Wright-MD #1 H. Lewis ADDS E. Money Cameo Boston A. Franklin Midnight Star Far Corporation REQUESTS Lisa Lisa C. Lauper B.J. & The Critters

KTFM 103 San Antonio, TX Bill Thorman-PD #1 Run DMC ADDS Far Corporation Oran "Juice" Jor REQUESTS Run DMC L. Richie Lisa Lisa

KITY San Antonio, TX Rick Upton-PD Elvis Duran-MD #1 L. Richie ADDS Madonna Cameo P. Cetera/A. Grc A. Franklin REQUESTS Oran "Juice" Jor Lisa Lisa Bangles

Savannah, GA Braddy McGrall-Randy Summers-#1 Lisa Lisa ADDS Madonna Club Noveau B.E. King J. Johnson C. Hart Boston REQUESTS Lisa Lisa Run DMC Oran "Juice" Jo

Q 105 (WRBQ) Tampa, FL Masan Dixon-Op Babby Rich-MD #1 H. Lewis ADDS Boston L. Vandross REQUESTS Timex Social Clu Run DMC Madonna

WKZŁ Winston/Salem, Harry Lyles-PD Don Joseph-MD #1 Loring/Ande **ADDS** C. Hart Midnight Star Art Of Noise Five Star Beatles Cameo A. Franklin REQUESTS D. Johnson Run DMC

IEST

querque, NM Stucker-PD Roundtree-MD . Lewis

tero/A. Gront

JESTS wis ; Tiger

rsfiled, CA Mortino-PD

Simon-MD un DMC rboy JESTS ∌y Q

DMC

5 (KFXD) . ID Kei-PD .oring/Anderson etero/A. Gront arlisle ewort totions UESTS Edition

brodo Springs, CO
Dontzer-PD/MD .oring/Anderson 15 udio kie Goes To ollywood hoville UESTS ng/Anderson ss Tiger

1 "Juice" Jones

(E ver, CO g Erickson-Op.Dir. Ann-MD H. Lewis)cosek ronklin

oltermeyer ch Boys UESTS ouper ng/Anderson ss Tiger XY

ver, CO c Bolke-PD d Covonoh-MD Loring/Anderson Shop Boys fort UESTS ng/Anderson ss Tiger nesis

AN iver, CO dy Joy-PD/MD Loring/Anderson

ADDS Boston P. Gobriel C. Hort REQUESTS Loring/Anderson Berlin P. Simon

KSND Eugene, OR Dove Shokes-PD Jomey Hyott-MD #1 H. Lewis ADDS Boston R. Polmer Outfield OMD B. Sauier C. Hort S. Winwood REQUESTS Beotles

Jonet Jockson

Toto

KLUC Los Vegos, NV Jerry Deon-PD Scott Compbell-Asst.PD Joy Toylor-MD #1 H. Lewis ADDS Boston C. Hort Comeo A. Fronklin For Corporation REQUESTS Loring/Anderson Lisa Liso Stocey Q

KIIS-FM Los Angeles, CA Mike Schoefer-MD Gene Sondbloom-Asst.MD #1 Berlin ADDS B 52's Oron "Juice" Jones Comeo B.E. King A. Fronklin Bongles REQUESTS Beotles Liso Liso

Regino

KSDO

ADDS

Boston

R. Ocosek

A. Fronklin

REQUESTS

Liso Liso

Modonno

C. Louper

Modesto, CA

Greg Edwords-PD

#1 Loring/Anderson

Stocey Q

FM 102 (KSFM) KDON-FM Sacromento, CA Monterey, CA Kirk Cliott-MD/PD Rick Gillette-PD Chris Collins-MD #1 H. Lewis #1 Loring/Anderson ADDS ADDS P. Cetero/A. Gront Boston Liso Liso Midnight Stor Boston Ashford & Simpson R. Ocosek B. Hornsby REQUESTS A. Fronklin Bon Jovi Loring/Anderson L. Cordenos O.M.D. New Edition Liso Liso REQUESTS Run DMC

KMEL Son Froncisco, CA Steve Rivers-PD Keith Noftoly-MD #1 L. Vondross ADDS Bong Orchestro Boston Midnight Stor REQUESTS Oron "Juice" Jones O.M.D. Humon Leoque

Phoenix, AZ Guy Zopoleon-PD Steve Goddord-MD Kevin Wetherly-Asst. MD #1 Loring/Anderson ADDS Oron "Juice" Jones O.M.D. Eurythmics REQUESTS The Monkees

KITS

Son Froncisco, CA

ADDS Oran "Juice" Jones

#1 H. Lewis

Five Stor

Loverboy

R. Stewort

REQUESTS

Tolking Heods

C. Hort

Boston

B 52's

KWSS

Ritchie Sonds-PD/MD

KZZP

E. Money

C. Louper

Modonno

Genesis

KMJK

ADDS

O.M.D.

Boston

A. Fronklin

REQUESTS

C. Louper

Liso Liso

Modonno

KWOD

Socromento, CA

Tom Chose-PD

Jeff Hunter-MD

#1 H. Lewis

B. Hornsby

Boston A. Fronklin

REQUESTS

Depeche Mode

Modonno

Beotles

ADDS

E. Money

R. Polmer

Portland, OR

Jon Borry-PD

#1 H. Lewis

Boston

Son Jose, CA Dove Von Stone-PD Z100 (KKRZ) Portland, OR Robin Silvo-MD #1 H. Lewis Gory Bryon-PD ADDS Seon Lynch-MD Modonno #1 H. Lewis A. Fronklin Boston ADDS R. Ocosek Liso Liso REQUESTS Humon League B. Hornsby Art Of Noise Beoch Boys D. Johnson REQUESTS E. Money H. Lewis Jonet Jockson

Z 101 (KPLZ) Seottle, WA Cosey Keating-PD Mork Allen-MD #1 H. Lewis ADDS Modonno A. Fronklin Boston Bon Jovi REQUESTS Modonno Bongles C. Louper

KZZU Spokone, WA John Longan-PD/MD #1 H. Lewis ADDS S. Winwood Boston B. Squier For Corporation REQUESTS Bongles Beotles Art Of Noise

KRQ (KRQQ) Tucson, AZ Jim Gillie-PD Scotty Johnson-MD #1 H. Lewis ADDS Oron "Juice" Jones Beoch Boys O.M.D. Roston REQUESTS H. Lewis Loring/Anderson Gloss Tiger

WKAU Appleton, WI Ross-PD Russ Brodleigh-MD #1 H. Lewis ADDS C. Hort Boston Rainmokers 'Til Tuesdoy Bon Jovi REQUESTS Stocey Q Loring/Anderson D. Johnson

MIDWEST

B 96 (WBBM-FM) Chicogo, IL Buddy Scott-PD Joe Bohonnon-MD #1 Loring/Anderson ADDS P. Cetero/A. Gront REQUESTS Loring/Anderson H. Lewis Stocey Q

WLS-AM Chicogo, IL John Gehron-Op.Mgr. Chuck Crone-Asst.PD&MD #1 Loring/Anderson ADDS A. Boker S. Winwood Humon Leogue A. Fronklin REQUESTS +Loring/Anderson Run DMC P. Cetero

WMMS Clevelond, OH Kid Leo-PD #1 H. Lewis ADDS A. Fronklin D.L. Roth J. Stewort O.M.D. Boston B. Squier Humon Leoaue B. Hornsby REQUESTS Run DMC Bon Jovi C. Louper

WGCL Clevelond, OH Phil La Cosia #1 Loring/Anderson ADDS P. Simon Chicogo A. Boker REQUESTS Loring/Anderson Berlin Gloss Tiger

WNC Columbus, OH Bill Richords-PD Michoel J. Foxx-MD #1 Loring/Anderson ADDS Modonno C. Louper E. Money REQUESTS Loring/Anderson Timex Sociol Club Berlin

WXGT Columbus, OH Adom Cook-PD Kevin Hoines-MD #1 Run DMC ADDS Comeo S. Winwood Journey REQUESTS Top Gun Run DMC S. Winwood

WGTZ Doyton, OH John Robertson-PD-MD #1 Loring/Anderson ADDS Liso Liso R. Ocosek Modonno A. Fronklin REQUESTS Stocey Q Loring/Anderson Run DMC

WHYT Detroit, MI Gory Berkowitz-Op.Mgr. Michoel Woite-Asst.PD Mork Jockson-MD #1 Berlin ADDS Lisa Liso P. Cetero/A. Gront Modonno Art Of Noise Triumph REQUESTS Run DMC Stocey Q C. Louper

WCZY Detroit, MI Steve Weed-PD Kothy Meons-MD #1 H. Lewis ADDS B. Corlisle A. Fronklin S. Winwood Liso Liso Boston P. Cetero/A. Gront P. Gobriel REQUESTS Stocey Q Run DMC **Eurythmics**

wsto Evansville, IN Chris Toylor-PD-MD #1 D. Holl ADDS **Eurythmics** E. Money Loverboy **New Edition** REQUESTS D. Holl Genesis Gloss Tiger

WMEE Fort Woyne, IN Tony Richords-PD Tommy Allen-MD #1 H. Lewis ADDS A. Boker Boston A. Fronklin REQUESTS Stocey Q Timex Social Club

WGRD Grond Ropids, MI Mot Clenott-PD Lorry Olek-MD #1 L. Richie ADDS A. Fronklin B. Hornsby P. Cetero/A. Gront C. Hort Bon Jovi REQUESTS Gloss Tiger Run DMC

Eurythinics

WZPL Indionopolis, IN Jim Flotimon-PD Steve Stiles-MD #1 H. Lewis ADDS Boston Humon Leogue Art Of Noise A. Fronklin REQUESTS Run DMC **Beotles** Jonet Jockson

wvic Lonsing, MI Chuck Finney-PD Mork Molony-MD #1 H. Lewis ADDS B. Oceon Boston Stocey Q REQUESTS H Lewis M. McDonold Gloss Tiger

WZEE

Modison, WI Jonothon Little-PD Mott Hudson-MD #1 Genesis ADDS D. Johnson Boston A. Fronklin C. Hort P. Cetero/A. Gront REQUESTS Boston C. Louper Loring/Anderson

Oklohomo City, OK Keith Dovis-MD #1 H. Lewis ADDS Boston A. Fronklin A. Boker Modonno B. Hornsby REQUESTS Dr. & The Medics Run DMC Art Of Noise

KJYO

KQKQ Omoho, NE Mork Evons-PD John Michoels-MD #1 Loring/Anderson ADDS C. Hort Boston E. Money A. Fronklin REQUESTS Loring/Anderson C. Louper Stocey Q

WNDU South Bend, IN Steve Deloney-PD J.K. Deoring-MD #1 Miomi Sound Mochine ADDS Genesis T. Turner C. Louper REQUÉSTS Run DMC Beotles P. Cetero

KHTR St. Louis, MO Dove Robbins-PD Tom Kelly-MD #1 H. Lewis ADDS H. Lewis S. Winwood Boston C Hort P. Cetero/A. Gront Liso Liso REQUESTS H. Lewis L. Richie Gloss Tiger

106.5 KWK St. Louis, MO Dionne Shonnon-PD Kim Pool-MD #1 D. Holl ADDS Boston C. Hort Til Tuesdoy S. Winwood Outfield B. Hornsby Dovid & Dovid REQUESTS Gloss Tiger Dr. & The Medics D. Holl

WSPT Stevens Point, WI Joy Bouley-PD Jerry Steffen-MD #1 H. Lewis ADDS Boston Til Tuesdoy A. Fronklin O.M.D. REM REQUESTS Stocey Q Bon Jovi

C. Louper

WRQN Toledo, OH Joe Thomos-PD #1 H. Lewis ADDS B. Hornsby Boston Quiet Riot Fronkie Goes To Hollywood KTP REQUESTS Bon Jovi Loring/Anderson

C. Louper KEYN Witchito, KS Tom Lond-PD Don Peormon-MD #1 H. Lewis ADDS Boston R. Polmer **REQUESTS** D. Johnson Boston T. Turner

KKRD Witchito, KS Jock Oliver-PD Greg Willioms-MD #1 H. Lewis ADDS Boston A. Fronklin R. Ocosek Modonno Beotles O.M.D. REQUESTS

Stocey Q

Bon Jovi

Boston

NU SHOOZ-"Point of No Return"

There's no turning back from this HOT single a smash everywhere it's played! from the LP, "POOLSIDE" (7-89392)

The hottest 12" (0-86789) in the country! ADDS: Power 96-Miami KMEL—San Francisco Crossing over to Top 40 in major markets across the nation!

"What A Woman Wa

The record that all the secondary markets wanted! Ready to make the move into the majors! from the LP, "THE HIGH COST OF LIVING" (81665)

Sav The Word" (7-89370)

And the word is SMASH! from the "PLAYING FOR KEEPS" Soundtrack

Here To Stay"

The title says it all! Don't miss Sister Sledge in their new video with the Chicago Bears! from the "PLAYING FOR KEEPS" Soundtrack (81678)

The classic that stands the test of time! from the "STAND BY ME" Soundtrack (81677)



(CONSENSUS BY REGION)

TEST RECORDS

COMMENTS:

ORTHEAST

LP is "Made In U.S.A." — Good version af the Mama's & The Papa's fram the 60's **3EACH BOYS**—Californio Dreoming

ARCADIA—Say The Word Keeps "popping" up

DUTHEAST

Theme from the movie "Playing Far Keeps" SISTER SLEDGE—Here Ta Stay

DUTHWEST

D.M.D.—(Forever) Live & Die Substantial tests gaing on with adds

3ILLY SQUIER—Love Is The Hera

Charted @ 85 bullet in CB—Fram "Enaugh Is Enaugh" LP

IDWEST

THE FAR CORPORATION—Stairway To Heaven Goad ta great version

QUIET RIOT—The Wild & The Young Few stations

HAROLD FALTERMEYER—Tap Gun Anthem What can we say about the 5th single

ACIFIC NORTHWEST

TIL TUESDAY—What About Love 75 bullet in CB-Picking up

3RUCE HORNSBY—The Way it is 73 bullet—Covering 3 formats—This could be it

EST

BEN E. KING-Stand By Me #3 request in the East

DRAN "JUICE" JONES—The Roin Looking real good—Covering 3 formats—Charts @ 70 bullet

HIGH PRIORITY .



NNY BUTTICE ed Artists



IN BRODEY fon

As a new label, we're very excited about our first release of Luis Cardenas/"Runaway." Currently we have 130 reporting stations and are seeing heavy sales within the last ten days. WMMS-Cleveland, 37-29 and ROCK 102-Buffalo, 33-26. The album, "Animal Instinct," ships this week and looking for strong AOR reaction.

Wang Chung are the two happenest words in music this week, "Everybody Have Fun Tonite" is everywhere. "Emotion in Motion" from Ric Ocasek is a "one size fits all" kind of HIT. You've heard the term "House Music," well Bang Orchestra is the band that spear-headed the sound their "Sample That" being banged at KMEL, KCAQ and KAMZ.



CAROL PETERS Pasha



VINCE FERACI Atlantic

Quiet Riot/"The Wild & The Young" single very strong with stations same high request response that made the video Top 10 Most Requested on MTV. Isle of Man second single "Desperate Surrender." Outlaws are back with the album release "Soldiers of Fortune." Single and tour will follow right.

"This Love", the first single from the newly reformed Bad Co. It includes original members Mick Ralphs/guitar, Simon Kirk/drums, Boz Burell/ bass and new recruit Brian Howe on lead vocals. The soon to be released lp, "Fame & Fortune" was produced by Keith Olsen with Foreigner's Mick Jones serving as executive producer. "This Love" is a natural for Top-40 and AOR radio.

REGIONAL BREAKOUTS

	LOCAL SALES	REQUESTS	POPULARIT
NORTHEAST			
1 BOSTON—Amanda	Shauld sell thru Christmas	- Ranked #10	Highest Debut in CB @ 43 bullet
2 ARETHA FRANKLIN—Jumpin' Jack Flash			Debuts @ 55 bullet
3			
4			
5			
SOUTHEAST			
1 JERMAINE STEWART—Jody		Nane as yet	Still gaining in BC
2 ARETHA FRANKLIN—Jumpin' Jack Flash			Debuts @ 55 builet
3			
4			
5			
SOUTHWEST			
1 ARETHA FRANKLIN—Jumpin' Jack Flash			Debuts @ 55 bullet
2 BEACH BOYS—California Dreaming	Nane ta date		
3			
4			
5			
MIDWEST			
1 EDDIE MONEY—Take Me Hame Tanight	Gaad	Ranked #36	
2 COREY HART—I Am By Yaur Side			Mass appeal standard
3 LISA LISA—All Cried Out	Charts @ 29 bullet		
4 BRICKLIN—Even When Yau're Dane w/Me	Haven't picked up	#3 in Philly.	
5			
PACIFIC NORTHWEST			
1 EDDIE MONEY—Take Me Hame Tanight	Gaining	Ranked #36	
2 COREY HART—I Am By Yaur Side	Taa saan	Ranked #32	Mass appeal standard
3 BOSTON—Amanda	Shauld sell thru Christmas	Ranked #10	Highest debut @ CB 43 bullet
4			
5			
WEST			
1 BON JOVI—Yau Give Lave A Bad Name	Ranked #43—Strong LP	Ranked #17	Gaad R & R
2 COREY HART—I Am By Yaur Side	Taa saan	Ranked #32	Mass appeal standard
3 BOSTON—Amanada	Shauld sell thru Christmas	Ranked #10	Chartbreaker @ 43 bullet
4 ARETHA FRANKLIN—Jumpin' Jack Flash			Debuts @ 55 bullet
5 MADONNA—True Blue	Shipped 9/17	#3 in Phaenix & Baltimare	

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FLASH BOX



IEY, YOU DOLL YOU, HART making rounds in Chicago promoting his "hot" music mmy Edwards, pd of WKQX, EMI promo mgr., Mike Scheid and Tony Smith, EMI nat'l



Run D.M.C with mystery guest



ANGUS WHO? Angus (Rick "Angus" Miller of AC/DC out promoting his new lp, on Atlantic, to Tom Evans of WIYY in New York.



VALLI IN NEW YORK: Frankie Valli stopped by WCBS-FM for an interview with Bob Shannon-afternoon air personality.



A QUICK POSE BEFORE HE GOES
.... Craig Caquito of the Starship (Before I
Go) was interviewed by Janice Ginsburg/
USP on his latest RCA album.



UMPH KICKS: Pictured from left: Rik Emmett of Triumph; Mike Rose, regional promomanager, MCA; Gil Moore of Triumph; Guy Perry, promotions director of WWCK in , Ml; Mike Levine of Triumph; Randy Hock, East Coast lp promo/mkt.mgr/MCA; are all sing hard at keeping their dream alive.



WNSR GETS LISTENERS' ATTENTION! WNSR in New York has a huge flying billboard and the WNSR crew is pictured—here at the launch quite in style.

ON THE CIRCUIT

AIRPLAY

MTV SELECTS KAISER: Sam Kaiser v.p. af natianal singles for Atlantic Recards will be taking the heavy-weight chair vacated by Bab Pittman. Couldn't happen to a nicer person.

LANE TO DITTMAN: Randy Lane resigned his p.d. positian ta broaden harizans at Bernie Dittman's Organization ta help cansult WAPI and WABB.

SPRINGSTEIN !!!!!yah Mr. America is putting tagether a compulation album af all his music fram 1975-1985. Mighty fine idea.

KRXY LOOKING: Mark Bolke, p.d., is looking far music directar and 10p-Mid. jack. Any interested parties shauld call Mark at 303-989-1075.

SPIRITS ARE AT HAND: Taj Mahal has had a first handed experience with "spirits" af the mast musical kind. Although mast of his bosic tracks were recarded in Hawaii, same af the overdubs were dane at Marvin Gaye's Metro Limited Studios in Los Angeles. Recalls Mahal: "There was a definite presence at the studio. Several times, there was no ane in the studio, na input inta the mixing baard and the mikes were off but the speokers were an. Suddenly, there would be movement an the baard, the L.E.D.s would light up and move up and dawn. It laaked like fans at a baseball game doing the 'wave' and it was shacking and real heavy." Some of us will truly never die.

KAPLANS KASH IN ON RADIO: Seems that **Sis** and **Stan Kaplan**, wha have been truly inspirational rodia leaders, are naw giving it all up and gaing "way acrass the street" to enter televisian. They have sold **WRQV** in Charlatte (their last radio facility) ta **CRB Broadcast Corporation** for 13 mill. All personnel stays, which includes, **Reggie Blackwell** ond ather statian management.

WELL-SUITED: At one time, it was fashianable to dress like a famous person because af their power, etc., hawever, times have changed. Prince Andrew has now taken an oward as ane af the 10 best-dressed chaps in Britain but he had ta keep up with the likes af—Cliff Richards, Roger Moore (hard act ta fallaw), Billy Ocean and Rod Stewart. Coming in at the frant of the list, af caurse, but without British citizenship, is Don Johnson.

DO's AND DON'TS AT DISNEY-LAND: Looks like some people don't know the proper etiquite at this belaved park. The opening of Captain Eo had a few af aur upper crust stars out of wack, which included Oscor winners, to studio executives. Becouse af a faulty transfarmer, the celebrity premiere ran a hour and a half behind schedule and made the first "A-List" in L.A. o disoster. J. Fando, S. Spacek, O.J., W. Galdberg, T. Garr, J. Stamos where amang thase most PO'd. Can you believe they couldn't find anything else to do until shawtime?

THE ARMY DOES IT AGAIN: Besides beer, soft drinks and some cor commercials, the Army has stayed very competitive in the marketing field. Naw they ore even more serious about the "signing up-"campoign—using the likes of Melba Moore, Felix Cavaliere, Grover Washington, Jr., Amy Grant, etc.

they will be recording 30 and 60 secand PSAs far radia. The campaign is called "Celebrity Salutes Presented by the Army Reserve." This could be better than the "UNCLE SAM WANTS YOU!" campaign.

ROBERT WYATT GETS HIS DAY: Several weeks aga we told you about David Bowe's "fav rave" Robert Wyatt and now Downbeat Mag has made the accalades official. In their 1986 Critic's Poll, Rabert wos nominated as ane of four artists in the "pap/rock graup tolent deserving wider recognitian" (WHEW) categary. He shores this category with Laurie Anderson ond Michael Jackson. We tipped you to "Old Rottenhat" and now we'll get you to look for his late-September release "Nothing Can Stop Us" on Gramavisian/PalyGram.

REDSKIN RALLY: Can't remember that the Redskins were slatted to be victariaus this year, but they certoinly might have a chance with the pawer displayed by Q107. Afternaon persanality, Gary Spears, did o live broadcast at a local plaza alang with ather d.j.s, Scott Woodside, Paul Fuller and Uncle Johnny. To pump-up fans they did live interviews with the mayor, and Skin's G.M., Babby Beathard alang with a past and present players. Sonny Jurgensen, Pete Wysocki, Dexter Manley, Darrell Green, Mark Moseley and Dave Butz were on hand to "root" for the '86 team.

FIELD CORP BUYS MUZAK: We often "paa-paa" the likes af these services and in particular, Muzak, hawever, it is the World leader with 135,000 subscribers. Don't some us wish we hod only a

portian af that? The Field Corporation a Chicogo-bosed campany owned Marshall Field and the amount paid Group W was nat disclased.

JENSEN COMM. STRIKES H CONCERT PROMO: The full ser entertoinment morketing compony Radio Promotion Media Con: tants (RPMC) announced the "Ro You Around The World W Genesis" sweepstakes. WMMR Philly is the first stotion to take an concert pramatian. Jack Quigl promotion director, at WMMR, s "This exciting promotion is WMA lorgest concert pramatian to dote. farced listening vehicle has been hi successful with thousands of calls d generating a tremendaus buzz on streets for both Genesis and WMA Coll Vivienne Stern at RPMC if need any further infarmation . . . ! 841-3343.

FOOTBALL "BOOKIE JOIN WMMS has two great foatball protions going. Pass Your Way To Fadena gives listeners o chance to an all expense paid trip ta the Subowl. However, they must guess the rber af tauchdawn posses Cleveland Browns will computing the 86-87 season. The tiebre is to guess the langest tauchdown pothe year. The ather "foatball featur Bookie Joint in which listeners I the chance to take on "Kid Lec shauld they beat him, they receive o tam-made varsity jacket.

Me

PROMOTION OF THE WEEK

CITY—CLEVELAND, OH: The "G98" Meter Madame Puts "Life" Into "Expired" Meters.

STATION—WGCL - G98 - GCC Communications of Cleveland, Inc.

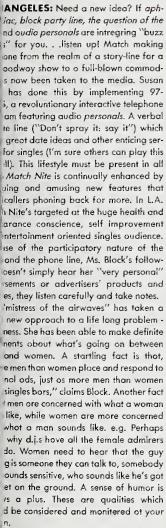
D.J. METER MADAME - No disk jockey involvement except on-air.

PROMOTION—"Meter Madame" travels the city hopping from parking meter to parking meter ready to pop a quarter into any marked "expired." She leaves a friendly little note which says, "The Meter Madame Strikes Again. In Traffic Court Law And Order, Your Meter Was Low So I Put In A Quarter Remember With Us YOU Always Rate. Keep Your Radic G98."

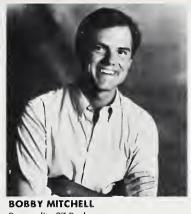
PROFILES



AN BLOCK - Personality



agistics of putting a program like this ner is not all that difficult, however, havmeone who knows whot is really hapg, and con intelligently "steer" others, is ingredient. Here's how Susan does it. egins the hour with, "Wan't you jump in ame? You don't have to play, you don't tove to be a good sport obout it, but be to get personal." Susan then does her o motch people occording to age, perty and interests. To the listening audithis oll sounds like "media magic" but



Personality-97 Rock

the booth is frenzied. There is a screener who's fielding incoming calls and jotting information on color-coded slips of blue and pink paper. These are taped to the control booth window so that Susan will have cues to draw out each callers personality. When she has gotten interested parties together, she assigns code numbers so these people can write each other, in care of the show, enclosing a dollar for handling each letter. This is constructed to eliminate the "heat of the moment" or handing out phone numbers indiscriminately. These p8ersanals are a formal way to meet people because there is measured and restricted contact at first. There's a checking process, a protocol by the time these people meet face-to-face they have had significant amounts of contact, probably much more than in most dating situations. There is less risk involved. With personals the blind date and "meat market" concept is virtually eliminated. Now everyone can feel each other out on mutual interests and personalities before committing to a date.

A graduate of Yale, with an acting major, Ms. Block traveled with a theatrical troupe called New England Com-Media. After that she landed a position with the San Francisco Bay Guardian as a staff writer. While there she decided to do a piece on the phenomenon of "personal ads" and subsequently wrote the book, Advertising For Love: How To Play The Personals which became a best-seller. She may have already been at your station, if you have any talk shows, as she did an extensive promotional tour in 1984. While doing these talk shows she discovered her natural flair for matchmaking. She found herself creating "personals" for people right on the air. "A couple of times," she recalls, "I'd create a personal for a male caller. Then two calls later, a girl would call and say, 'I really liked that guy who called before. How do I meet him?' Since it wasn't my show, I couldn't put them together. So I started constructing my

Susan uses the phone to the best of her advontage. She has a 976 line which is constantly putting people in touch with each other vio o series of 20 second audio persanals. "Meet your million dollar boby for just 95 cents a coll" is how it's billboorded. In a written personal you get the person's interests and a sense of what they're about, but on the oir you get a sense of their personalities through their voices. It's a logical extension of the printed personal and much more compelling. .

HOUSTON: 97 FM's nationwide talent search has ended and Houston is about to get a new way to start the day! Progrom Director Andy Beaubien announced today that Bobby Mitchell will soon host 97 FM's morning shaw.

The new 97 FM personolity is no stranger to early morning hours. Mitchell, 27, comes to 97 FM by way of Detroit where he spent two years as WHYT's morning man. Mitchell hos also hosted morning shows on KBEQ in Kansas City, Missouri and WIVY in Jocksonville, Florida and has earned Billboord Magazine's prestegious "Air Personality Of The Yeor" award.

"Bobby's going to bring a fresh, new style to Houston radio," says Beaubien, "We're all thrilled to have him join our team."

Mitchell's experience goes beyond radio. While in Detroit, he was the host of a local game show on WJBK-TV. Prior to that, he hosted a music video show and onchored PM Magazine in Konsas City, Missouri.

He and his wife, Kathie (who is expecting in January!), are looking forward to living in the

land of sunshine. "It wan't really be like leaving," commented Mitchell. "40,000 former Detroit listeners of mine moved to Houston about a year ogo.

Asked if he was excited obout living in The South, Mitchell soid, "I con hordly woit to get o Confederate flog, a pair of boots, a hot, a pick-up truck, o holster, on oil rig, o soddle and a storage garage.

Actually, Mitchell is quite familiar with Texas. "I went to college in Texos," the SMU grad says. "Now that the statute of limitations has expired, I'm looking forward to coming back!"

Mitchell will begin getting Houstonions going in the morning (5:30-10om) on September 22nd. At the some time, Colonel St.Jomes, who has been hosting the morning show, will return to lote ofternoons (2-7pm).

KSRR/97 FM is The Malrite Communications, Inc. owned radio station in Houston. John E. Crovens is the Vice President and General Monager.

The motch line colled 97-NITES gives three 20 second personal ads rondomly selected by computer. The odds are against hearing the some ad twice. They now have several hundred listings and onticipate several thousand by the end of the year. Through this process, Susan is finding grotification in many ways. The biggest one is the people who have octually gotten together and are now having o great time. Then there's the aspect of people expressing themselves through this medium in terms of their growing perceptions of themselves and their new ability of how to express themselves to others. It olso helps individuols focus on whot they really want and who they ore. I hear a lot of information here regarding the proper and full usage of the phone media.

Could be the climote for a bunch of advertisers looking for a unique approach to what they have to offer.

If you'd like more information, call Suson at 213-659-0259. MN

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MIAMI SOUND MACHINE (Epic BFE 40131) CBS 30 SCARECROW

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ANITA BAKER (Elektra 9-60444) WEA 25 DESTINY 7 64 64 CHAKA KHAN (Warner Bros. 25425-1)WEA

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ORIGINAL SOUNDTRACK (EMI America SV 17210) CAP

96 TURBO

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DEBUT

72 9

76 3 JUDAS PRIEST (Columbia OC 40158) CBS

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NINE LIVES 8 98
BONNIE RAIT (Warner Bros 25486-1)WEA

LISTEN LIKE THIEVES ★ □ 8.98

MISSING PERSONS (Capitol ST 12465)CAP

OZZY OSBOURNE (CBS Associated OZ 40026) CBS

25 94

48

33 98

6

97

86

111

28

LIVEGEORGE THOROGOOD AND THE DESTROYERS (EMI America ST 17214)CAP

MUSIC FROM THE EDGE OF HEAVEN WHAM! (Columbia OC 40285) CBS

THE OTHER SIDE OF LIFE ★ 8.98 THE MOODY BLUES (Polydor 829-179-1) POL

PRESS9.98
PAUL McCARTNEY (Capitol PIAS-12475)CAP

RIPTIDE ★ 8.98 ROBERT PALMER (Island 90471) WEA

7

21

43

48 3

36

CHARTBREAKER

65 BREAKING EVERY RULE 9.98

THE THIN RED LINE 8.98 GLASS TIGER (Manhattan ST 53032) CAP

67 THE SPORT OF KINGS 8.98

ABOUT LAST NIGHT 8.98

CASH BOX TOP ALBUMS/101 to 200

			September 27, 1986			
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101 LIVES IN THE BALANCE 8.98 JACKSON BROWNE (Elektra 60457) WEA	96	30	134 STAND BY ME 8.98 ORIGINAL MOTION PICTURE SOUNDTRACK (Atlantic	165 2	168 THE FLAG 8.96 RICK JAMES (Gordy/Motown 6185 GL) MCA	66
102 MISTRIAL 8.98 LOU REED (RCA AFL 1-7190) RCA	100	19	81677-1-E)WEA 135 WHILE THE CITY SLEEPS 8.98 GEORGE BENSON (Warner Bros. 25475-1)WEA	152 2	BUTLER 8.98	64
103 GUITARS, CADILLACS, ETC., ETC. 898	104	28	136 CHANGE OF ADDRESS 8.98 KROKUS (Arista AL8 8402) RCA	126 22	(Jive/Arista JL8-8408)RCA 170 ALWAYS IN THE MOOD 8.98	DEB
DWIGHT YOAKAM (Reprise/Warner Bros. 153721) WEA	102	15	137 JOHN EDDIE (Columbia BFC 40181)CBS	133 14		70
JIMMY BUFFETT (MCA 5730) MCA 105 A KIND OF MAGIC 8.98	101	11	138 BOUNCING OFF THE SATELLITES THE B 52'S (Warner Bros. 25504-1)WEA	DEBUT	HIROSHIMA (Epic BFE 39936)CBS	DEB
QUEEN (Capitol SMAS-12476)CAP 106 BREAKOUT 8.98	103	10	139 #7 8.98 GEORGE STRAIT (MCA 5750) MCA	121 16	DD 9. THE MEDICS (IDS ESSONMEN	DEB
SPYRO GYRA (MCA 5753)MCA 107 SANDS OF TIME ★ THE COS BAND (Table 57 40270) CBS	106	20	140 ANIMAL MAGIC 8.98 BLOW MONKEYS (RCA NFL1-8065) RCA	118 16	174 LIGHTNING STRIKES 8.98 17	72
THE S.O.S. BAND (Tabu FZ 40279) CBS 108 ESPECIALLY FOR YOU 8.98 THE CHITHERESIS (Fairners CT 72208Y) AB	134	4	141 22B3 DEVICE (Chrysalis BFV 41526)CBS 142 THOSE OF YOU WITH OR WITHOUT	140 7		DEB
THE SMITHEREENS (Enigma ST-73208)CAP 109 INAVASION9.98	124	3	CHILDREN, YOU'LL UNDERSTAND 8.98	119 13		.60
VINNIE VINCENT (Chrysalis BFV 41529)CBS 110 ONE STEP CLOSER 8.98	105	9	BILL COSBY (Geffen GHS 24104) WEA 143 CLOSER THAN CLOSE 8.98	143 9	MR. MISTER (RCA NFL 1-8045) RCA	C2
GAVIN CHRISTOPHER (Manhattan ST 53024) CAP 111 SKEEZER PLEEZER	109	12	JEAN CARNE (Omni 90492) WEA 144 LOOK WHAT THE CAT DRAGGED	141 6	STARSHIP (Grunt/RCA BXL1·5488) RCA	.63
U.T.F.O. (Select SEL 21616) IND 112 ACTION REPLAY 6.98	107	14	IN 8.98 POISON (Enigma ST 12523)CAP		THE ORIGINAL SOUNDTRACK OF THE FILM (EMI America SV 17206) CAP	.57
HOWARD JONES (Elektra 60466-1-Y) WEA 113 TO BE CONTINUED 8.98 THE TEMPERATIONS (Cardy (Materia 6207CL) MCA	113	9	145 LIFE STORIES 9.98 EARL KLUGH (Warner Bros. 25478-1)WEA	147 5	179 MEAN BUSINESS 8.98 10 THE FIRM (Atlantic 7-81628) WEA	.68
THE TEMPTATIONS (Gordy/Motown 6207GL) MCA 114 HEARTS IN MOTION 8.98	115	4	146 KING OF THE WEST COAST 8.98 L.A. DREAM TEAM (MCA 5779)MCA 147 DIRTY WORK *	142 6	180 PRETTY IN PINK * 9.98 16	.67
AIR SUPPLY (Arista AL9 8426)RCA 115 BIG & BEAUTIFUL 8.98 FAT BOYS (Sutra SUS 1017) Sutra	110	20	ROLLING STONES (Rolling Stones OC 40250) CBS	131 23	181 DRUMS ALONG THE MOHAWK 18	.81
THE COLLECTION AMY GRANT (A&M SP 3900)RCA	127	4	JOE COCKER (Capitol ST 12394) CAP 149 LOVE & HOPE & SEX & DREAMS 8.98	146 16	182 CHILDREN OF THE NIGHT 8.98 1	74
117 BOOMTOWN8.98 DAVID & DAVID (A&M SP 65134)RCA	137	3	BODEANS (Slash/Warner Bros. 25403)WEA 150 ALABAMA GREATEST HITS * 8.98	129 31	183 HOW TO BE A ZILLIONAIRE 8.98 1' ABC(Mercury 824 904 1)POL	.76
118 ROCKIN' WITH THE RHYTHM ★ ■ 8.98 THE JUDDS (RCA/Curb ALH1-7042) RCA	116	44	ALABAMA (RCA AHLI-7170) RCA 151 INSIDE OUT ★	130 19	184 FACE VALUE 8,98 PHIL COLLINS (Atlantic 16029)WEA	.80
119 BIG WORLD ★ 9.98 JOE JACKSON (A&M SP 6021) RCA	108	25	PHILIP BAILEY (Columbia FC 40209) CBS 152 DETROIT DIESEL ALVIN LEE (21/Atco 90517)WEA	153 7	185 R&B SKELETONS IN THE CLOSET 8.98 1' GEORGE CLINTON(Capitol ST 12481)CAP	.73
120 PROMISE ★ SADE (Portrait FR 40263) CBS	114	43	JUICE ORAN "JUICE" JONES (Def Jam/Columbia BFC	DEBUT	186 THE COLOUR OF SPRING 8.98 1' TALK TALK (EMI America ST 17179)CAP	.71
121 NERVOUS NIGHT ★ ■ HOOTERS (Columbia BFC 39912) CBS	117	71	40367)CBS 154 BORN IN THE U.S.A ★■	145 118		78 1
122 ROCK THERAPY8.98 STRAY CATS (EMI America ST 17226)CAP	132	3	BRUCE SPRINGSTEEN (Columbia QC 38653) CBS 155 CLOSER TO THE FLAME 8.98	154 14		.79
123 BOYS DON'T CRY 8.98 (Profile PRO-1219) IND	112	14	ROB JUNGKLAS (Manhattan ST-53017)CAP 156 INTERMISSION 6.99	144 14	189 RECONCILED 8.98 THE CALL (Elektra 60440)WEA	84
LIVE IN LOS ANGELES 10.98 MAZE FEATURING FRANKIE BEVERLY (Capitol SWBB-	139	3	DIO (Warner Bros. 25443-1) WEA 157 IN SQUARE CIRCLE ★□ 9.98 STEVIE WONDER (Tamla/Motown 6134) MCA	155 51	190 TINDERBOX 8.98 1' SIOUXSIE AND THE BANSHEES(Geffen 24092)WEA	.77
12479/CAP 125 GLORIA LORING8.98	148	3	158 RADIO ★ L.L. COOL J (Def Jam/Columbia BFC 40239) CBS	150 40	191 OUT OF MIND OUT OF SIGHT 8.98 18 MODELS (Geffen GHS 24100)WEA	183
(Atlantic 81679)WEA 126 TOO FAR TO WHISPER	123	13	CURIOSITY 8.98 REGINA (Atlantic 81671)WEA	169 2	192 THE FINAL FRONTIER 8.98 18 KEEL (Gold Mountain/MCA 5727) MCA	.82
SHADOWFAX (Windham Hill WH 1051)RCA REAL LOVES.98	138	3	160 EMERALD CITY TEENA MARIE (Epic FE 40318) CBS	156 13	193 DO ME BABY 8.98 18 MELI'SA MORGAN(Capitol ST 12434)CAP	85
ASHFORD & SIMPSON (Capitol ST-12469)CAP 128 CARL ANDERSON	136	3	161 LIMITED WARRANTY 8.98 (Atco 90513)WEA	162 8	194 ABSTRACT EMOTIONS 8.98 18 RANDY CRAWFORD (Warner Bros. 25423-1)WEA	189
(Epic BFE 40410) 129 AMERICAN ANTHEM 9.98	120	10	LISA LISA AND CULT JAM WITH FULL	DEBUT	195 LITTLE CREATURES 8.98 TALKING HEADS (Sire 25305-1)WEA	192
ORIGINAL MOTION PICTURE SOUNDTRACK (Atlantic 81661-1) WEA	120	10	(Columbia BFC 40135)CBS 163 ROCK A LITTLE ★ ■ 8.98 STEVIE NICKS (Modern/Atlantic 90479) WEA	158 43	196 ONCE UPON A TIME ★ ■ 8.98 18 SIMPLE MINDS (A&M/Virgin 5092) RCA	187
FAHRENHEIT TOTO (Columbia FC 40273)CBS	149	2	164 THE RAINMAKERS 8.98 (Mercury 830 214-1M-1)POL	175 2	197 FINE YOUNG CANNIBALS 8.98 18 (I.R.S.5683)	186
131 BLACK CELEBRATION 8.98 DEPECHE MODE(Sire/Warner Bros. 25429-1)WEA	128	25	165 FALCO 3★ 8.98 FALCO (A&M SP 5105) RCA	151 31	198 LIKE A VIRGIN 8.98 19 MADONNA (Sire 25157-1)WEA	.94
132 MASTER OF PUPPETS 8.98 METALLICA (Elektra 60439-1) WEA	122	28	166 ALL FOR LOVE ★□ 8.98 NEW EDITION (MCA 6579) MCA	159 44	199 LOST IN THE FIFTIES TONIGHT 8.98 19 RONNIE MILSAP (RCA AHLI-7194)RCA	.93
133 FLAUNT IT SIGUE SIGUE SPUTNIK (Manhattan ST 53033)CAP	135	4	167 DIAMOND LIFE ★ ■ SADE (Portrait BFR 39581) CBS	161 83	200 SILK & STEEL 8.98 19 GIUFFRIA (Camel/MCA 5742)MCA	.97
THE CASH I	вох т		00 ALBUMS CHART IS BASED SOLELY ON ACTUAL		OLD AT RETAIL STORES.	
ABC	11. 44.7	71 184	ALPHABETIZED TOP 200 ALBUMS BY AR		S Palmer, Robert	
AC/DC 23 Cosby, Bill		142	Heart	16	1 Pet Shop Boys 50 Talk Talk	
Air Supply 114 Cure, The Anderson, Carl 128 David & David Armatrading, Joan 83 Depeche Mode		117	Trioneymoon Suite	15	8 Prince 89 Temptations 5 Queen 105 38 Special 4 Queensryche 45 Thorogood, George	

		ALPHADE HEED TOP 2	WALBUMS (BY AKTIST)		
ABC	Collins, Phil	Hail, Daryl 34	Laurie Huau	Palmer Robert 33	Stray Cate
AC/DC 23	Cosby, Bill 142			Pet Shop Boys	Talk Talk
Alabama 150		Hiroshima 171	Limited Wallandy 162	Poison	
	Cure, The	Filtoshina 171	LISA LISA	Prince 89	
Anderson, Carl 128		Hooters 121	L.L. COOLS	Queen 105	
	Depeche Mode 131	nooters	Loudness	Queensryche 45	Thereard Corner
	Depende mode	nomsby, bruce		Queensryche 45 Quiet Riot 38	
Art of Noise	Device		Madonna 2,198		Toto
Atlantic Starr 188	Diamond, Neil		Marie, Teena		
Bailey, Philip 1S1		Ingram, James	Marsails, Wynford	Rait, Bonnie	Triumph Turner, Tina
Baker, Anita 26	Dire Straits				
		Jackson, Janet	McCartney, Paul	Regina	UB40
				R.E.M	0.1.F.O
Bangles	Dr. & Medics	James, Bob & Sandborn, David		Richie, Lionel	Van Halen
Beauvoir, Jean 181		James, Rick	Miami Sound Machine	Rolling Stones	Vincent, Vinnie
Benson, George		Jets, The	Midnight Star		Vollenweider, Andreas
B. \$2'\$			Mike & Mechanics 82	Run D.M.C. 6	Wham!
Big Country 7S		Johnson, Don		Sade,120,167	Whodini
Blow Monkeys		Jones, Howard		Seger, Bob	Williams, Hank, Jr
Bodeans	Fabulous Thunderbirds, The	Jones, Oran		Shadowfax	Winwood, Steve
Bon Jovi	Falco	Jones, Shirley		Simon, Paul	Wonder, Stevie
Boys Don't Cry		Journey	Monkees	Simple Minds	Yoakam, Dwight
Browne, Jackson		Judas Priest	Moody Blues		Young, Neil
Buffett, Jimmy 104	Fine Young Cannibals	Judds, The			22 Top
Butler, Jonathan			Morrison, Van		SOUNDTRACKS
Call, The					About Last Night
Cameo	Full Force 9S		Mtume 187	Smiths, The	
Carlisle, Belinda			New Edition	S.O.S. Band	Karate Kid
Carne, Jean		Krokus	Nicks, Stevie		Labyrinth
Cetera, Peter		LaBelle, Patti	Nu Shooz		Pretty in Pink
Christopher, Gavin	Glass Tiger	L.A. Dream Team	Ocean, Billy		Running Scared
Cinderella	Grant, Amy	Lee, Alvin	Osborne, Jeffrey		Ruthiess People
Clinton, George		Level 42 93	Osbourne, Ozzy	Stewart, Rod	Stand By Me
Cocker, Joe	Guthrie, Gwen	Levert	Outfield	Strait, George	Top Gun

1USIC VIDEO

MOST ADDED



Cetera/Amy Grant—The Next | Fall —Full Moon

STRONG ADDS

an Call Me Al—Paul Simon r Bros. ıl Male—Tina Turner—Capitol y People Go-Go—The takers—Mercury ntime—Daryl Hall—RCA

ROGRAM ADDS

T TRACKS—Giles Ashford am Director—Los Angeles Sledge

dition
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e Boys

AY NIGHT VIDEOS—Bette er—Program Director—New City

ner ner zra/A.Grant Sledge r Guido Sarducci Quiet Riot D.Shannon

CATCH 22—Jennifer Thompson— Program Director—Anchorage

P.Cetera/A.Grant B.Ferry Pet Shop Boys Midnight Star Stacey Q. Ben Sidren M. Moore & Kashif Book of Love The Rain Makers R.Cash Stryper Limahl Five Star

V-66—Michele Bazzell—Program Director—Framingham,MA

Loverboy H. Lewis B. Joel Janet Jackson

HIT VIDEO USA—Mike Opelka— Program Director— Level 42

A.Corley P.Simon Timbuk 3 Luba Oingo Boingo David & David P.Cetera/A.Grant

U68—Steve Leeds—Program Director—New York City

Europe
B. Joel
Klymaxx
The Rainmakers
P. LaBelle
Limmited Warranty
P. Simon

THE RECORD BUYERS GUIDE— Beth Comstock—Program Assistant—New Jersey

J.Cocker Moody Blues Janet Jackson The Rainmakers G.T.R. Europe D.Hall Simply Red Pet Shop Boys Nu Shooz Stacey Q Eurythmics

KRLR-TV21—Ron Maestri— Program Director—Las Vegas Run D.M.C.

Run D.M.C. El DeBarge J.Beck

IDEO PROGRAMMER'S PICK

PD Mike Opelka PROGRAM Hit Video U.S.A MARKET National

Video: Leaving Me Now Artist: Level 42 Label: Polygram

mments:

he music and visuals come together to produce an entertaining piece that sn't sacrifice artistic Integrity. A very good video."

CASH BOX TOP 40 MUSIC VIDEOS

			W				W
		L W	O C			L W	O
1	DANCING ON THE CEILING Lionel Richie (Motown)	2	5		PAPA DON'T PREACH Madonna (Sire)	14	9
2	A MATTER OF TRUST Billy Joel (Columbia)	4	3	22	PARANOIMIA The Art Of Noise With Max Headroom (Chrysalis)	24	6
3	WALK THIS WAY Run DMC (Profile)	1	7	23	NOTHING IN COMMON Thompson Twins (Arista)	27	2
4	WHEN I THINK OF YOU Janet Jackson (A&M)	7	3	24	WHAT DOES IT TAKE Honeymoon Suite (Warner Bros.)	17	9
5	THE CAPTAIN OF HER HEART	5	5	25	VENUS Bananarama (London)	18	9
6	Double (A&M) STUCK WITH YOU	9	3	26	TAKEN IN Mike & The Mechanics (Atlantic)	19	5
7	Huey Lewis & The News (Chrysalis) DON'T FORGET ME	8	4	27	POINT OF NO RETURN Nu Shooz (Atlantic)	33	2
8	Glass Tiger (Manhattan) SWEET FREEDOM	3	7	28	HIGHER LOVE Steve Winwood (Island)	22	8
9	Michael McDonald (MCA) TAKE MY BREATH AWAY	6	8	29	TYPICAL MALE Tina Turner (Capitol)	DEI	BUT
10	Berlin (Columbia) RUNAWAY	29	4	30	LOOK AWAY Big Country (Polygram)	25	5
	Luis Cardenas (Allied Artists) WRAP IT UP	12	6	31	MAN SIZE LOVE Klymaxx (MCA)	34	2
	Fabulous Thunderbirds (Epic) MISSIONARY MAN	13	5	32	WE DON'T HAVE TO TAKE OUR CLOTHES OFF Jermaine Stewart (Arista)	26	8
13	Eurythmics (RCA) I DIDN'T MEAN TO TURN	16	3	33	SWEET LOVE Anita Baker (Elektra)	38	2
14	YOU ON Robert Palmer (Island) PRESS Paul McCartney (Capitol)	11	6	34	THE WILD AND THE YOUNG Quiet Riot (Epic)	36	2
15	BABY LOVE Regina (Atlantic)	10	7	35	YANKEE ROSE David Lee Roth (Warner Bros.)	28	9
16	SOMEBODY LIKE YOU	20	2	36	WORD UP Cameo (Atlanta Artists)	39	2
17	38 Special (A & M) DREAMTIME	21	3	37	LOVE COMES QUICKLY Pet Shop Boys (EMI America)	40	2
18	Daryl Hall (RCA) LOVE ZONE Billy Ocean (Arista)	15	5	38	THE NEXT TIME Peter Cetera with Amy Grant (Warner Bros.)	DEI	BUT
19	MONEY\$ TOO TIGHT (TO MENTION) Simply Red (Elektra)	23	2	39	HANGING ON A HEART ATTACK Device (Chrysalis)	30	9
20	FALL ON ME R.E.M.(I.R.S.)	31	2	40	HIT YOU Limited Warranty (Atlantic)	DEI	BUT

THE CASH BOX TOP 40 MUSIC VIDEOS CHART IS BASED ON TELEVISION ROTATION AT VARIOUS STATIONS AND NETWORKS.

CASH BOX TOP 15 MUSIC VIDEOCASSETTES

		L W	W O C			L W	W O C
1	THE #1 VIDEO HITS Whitney Houston (MusicVision 6-20631)	1	12	8	MOTOWN 25: YESTERDAY, TODAY,	9	41
2	DICK CLARK'S BEST OF	2	12		FOREVER (MGM/UA Home Video 300302)		
	BANDSTAND Various Artists (Vestron Music Video 1028)			9	ROCK ME FALCO Falco (A&M Video 6-21015)	8	14
3	THE ULTIMATE OZZY Ozzy Osbourne (CBS-Fox Music Video	5	8	10	VIDEO HOOPLA Starship(MusicVision 60278)	DE	BUT
	6199)			11	BROTHERS IN ARMS Dire Straits (Warner Reprise Video	10	8
4	GENESIS LIVE THE	6	4		38119)		
	MAMA TOUR Genesis (Atlantic Video 50111-3)			12	THE MAKING OF GTR GTR (MusicVision 6-20633)	13	6
5	MADONNA LIVE -THE VIRGIN TOUR Madonna (Warner Music Video 38105)	3	42	13	THE FAT BOYS ON VIDEO:BRR.WATCH 'EM! The Fat Boys (MCA Dist.Corp. 80382)	DE	BUT
6	I CAN'T WAIT Stevie Nicks (MusicVision 6-20524)	4	14	14	NO JACKET REQUIRED Phil Collins (Atlantic Video 50104)	14	10
7	RIPTIDE Robert Palmer (MusicVision 6-20635)	7	12	15	FUEL FOR LIFE Judas Priest (CBS-Fox Music Video 7104)	11	7

THE CASH BOX TOP 15 MUSIC VIDEOCASSETTES CHART IS BASED ON ACTUAL PIECES SOLD AT RETAIL STORES.

VIDEO NEWS

AUDIO/VIDEO

ROYAL ROCKERS-On June 20 of this year, HBO captured something rather unique for its network: the 10th anniversary celebration in support of the Prince's Trust, a concert only royals could conjure. In October, the "live tape" event will be beamed out from the channel for the first time, giving viewers a glimpse of that royal couple of couples, Prince Charles and Lady Diana, shaking, rattling and rolling at London's Wembley Arena with the best of them. The acts who appeared were hand picked by the Prince himself, and if you thought Charley was stuffy, think again. Charley's music of choice includes Tina Turner, Mark Knopfler, Bryan Adams, Sting, Rod Stewart, Paul Young, Eric Clapton, George Michael, Paul McCartney, Phil Collins and Elton John, all of whom agreed to help support the Prince's favorite charity, which is designed to benefit self-help organizations for British youth (aged 14 to 25). The hour-long HBO program first appears October 18, with subsequent screenings October 22, 26 and 30.

AWARD WINNER-The Warner Bros.Records Award in Music Video was recently presented to director, cinematographer and choreographer Michelle Mahrer. Her trophe? Access to state-of-the-art video facilities at The American Film Institute (site of the awards), where she'll come up with a video for Warner Bros. artist Randy Travis. She's allowed a production budget of \$30,000 and words of advice from the pros at hand.

VIDEO JAZZ-Cab Calloway has been named spokesperson for the Jazz Classics series of videocassettes from Audiofidelity Enterprises Inc, which include rare archive footage of such legendary Calloway colleagues as Duke Ellington, Louis Armstrong, Fats Waller, Billie Holliday, Count Basie, Bessie Smith and many others. The cassettes are original 16mm films, transferred to video through state-of-the-art audio and digital video signal enhancers, and they sell for a suggested retail price of \$19.95. Calloway's job is to help promote these items, which he'll do with a series of personal appearances and a tv commer-

cial. He'll also appear in the introduction and closing of each tape. There are 11 titles in all, including two volumes called Harlem Harmonies, which feature performances by just about everyone, from Dorothy Dandridge and Lena Horne to the Ink Spots.



FONDA' FONDA-Jane Fonda contem plates her success as the "most awarded" video personality.

THE JANE TAPES—Jane Fonda's video workout tapes are the hottest selling videos ever, and the actress was recently awarded accordingly. During the VSDA convention in Las Vegas, Jane Fonda's New Video Workout was awarded "Most Popular Made For Home Video Product,"as selected by a write-in vote, plus "Most Popular Instructional "How To" Program."She deadlocked for "Best Selling Videocassette"(sales only) with Paramount Home Video's Beverly Hills Cop (quel domage, Jane), and Beverly Hills Cop walked off completely with the "Most Popular Current Videocassette" crown. Still, Fonda's tapes reign supreme, primarily because of the way they sell. Her first one has sold in the millions, and she now has more VSDA awards than any other video artist.

Gregory Dobrin

CASH BOX TOP 40 VIDEOCASSETTES

			W			
		L	0			L
1	SPIES LIKE US Warner Home Video 11533	w 2	C 7	21	WITNESS Paramount Home Video 1736	16
2	BACK TO THE FUTURE MCA Home Video 80196	1	21	22	THE BEST OF TIMES Embassy Home Entertainment 1307	19
3	THE JEWEL OF THE NILE CBS-Fox Video 1491	4	11	23	BLACK MOON RISING New World Video 8503	21
4	IRON EAGLE CBS-Fox Video 6160	6	5	24	TO LIVE AND DIE IN L.A. Vestron Video 5123	22
5	MURPHY'S ROMANCE RCA/Columbia Pictures Home Video 20649	3	6	25	THAT WAS THEN THIS IS NOW Paramount Home Video 1954	27
6	HOUSE New World Video 8525	9	5	26	ALIEN CBS-Fox Video 1090	30
7	WHITE NIGHTS RCA/Columbia Pictures Home Video	5	11	27	MARIE MGM/UA Home Video 800926	28
8	6061' CLUE	18	3	28	RETURN OF THE JEDI CBS-Fox Video 1478	23
9	Paramount Home Video 1840 ENEMY MINE	10	5	29	COMMANDO CBS-Fox Video 1484	24
10	CBS-Fox Video 1492 THE HITCHER	12	6	30	MIAMI VICE II — THE PRODIGAL SON MCA Dist Corp. 80349	D
11	Thorn/EMI/HBO Video TVA 3756 YOUNGBLOOD	13	4	31	PRAY FOR DEATH U.S.A. Home Video 938	32
12	MGM/UA Home Video 800966 JAGGED EDGE	7	15	32	TROUBLE IN MIND Charter Entertainment 90109	D
	RCA/Columbia Pictures Home Video 60591	0		33	AGNES OF GOD RCA/Columbia Pictures Home Video 6- 20563	25
13	Media Home Entertainment M841	8	6	24	TARGET	
14	A NIGHTMARE ON ELM STREET 2 FREDDY'S	11	12		CBS-Fox Video 1092	E
	REVENGE Media Home Entertainment M838			35	RETURN OF THE LIVING DEAD Thorn/EMI/HBO Video TVA 3395)	26
15	QUICKSILVER RCA/Columbia Pictures Home Video 60644	DE	BUT	36	TWICE IN A LIFETIME Vestron Video VA 5119	29
16	COCOON CBS-Fox Video 1476	14	20	37	KING SOLOMON'S MINES MGM/UA Home Entertainment MV 800876	31
17	BRAZIL MCA Dist. Corp. 80171	17	7	38	REMO WILLIAMS: THE ADVENTURE BEGINS	33
18	AFTER HOURS Warner Home Video 11528	20	3	39		34
19	ROCKY IV CBS-Fox Video 4735	15	15		WOMAN Charter Entertainment 90001	
20	OFFBEAT HBO/Cannon Video TVA 3676	DE	BUT	40	DEATH WISH 3 MGM/UA Home Entertainment MV 800821	37

THE CASH BOX TOP 40 VIDEO CASSETTES CHART IS BASED SOLELY ON ACTUAL PIECES SOLD AT RETAIL STORES.

THE RELEASE BEAT Media Home Entertainment releases Santa Claus: The Movie to home video

October 8. The film stars Dudley Moore, John Lithgow and David Huddleston. Suggested retail is \$79.95, VHS and Beta . . . Paramount Home Video leads off its October releases with director John Hughes' latest "coming of age" grabber Pretty In Pink, featuring rat packers Molly Ringwald and Andrew McCarthy. Suggested retail is \$79.95, HiFi VHS and Beta . . . Karl Lorimar Home Video enters fall with Scream For Help, a suspense thriller directed at the Halloween market. The tape lists at \$79.95, VHS and Beta ... Pacific Arts Video offers Michael Nesmith's Dr. Duck's Super Secret All-Purpose Sauce, a comedic hodge-podge featuring Nesmith and numerous guest talents, including Whoopi Goldberg. Suggested retail is \$39.95, HiFi VHS and Beta.



SCOFIELD SCOPES VH-1—Gramavision recording artist John Scofield stopped off a in New York recently for an interview on the network's New Visions program. Pictured ϵ are (I-r): New Visions producer Ellen Goosenberg; Scofield, and Gramavision national pro

director Suzanna Berg.

OUNTRY

ASHVILLE FORUM

he Summer of '86 is over. stally.

's no secret that the kids have gone to school, or that Labor Day weekhas been packed away in the closet, g with another shoeboxful of partiof the quickly-receding past. And we're at that solstice time, or the nox, or whatever you call that thing marks the end of Summer and the nning of Fall. So there's no denying y longer; it's a thing of the past.

nd what better way to kiss the sumgoodbye than an all-out bash, a getin, loosen-up, sing-it-out seasoner like the Annual Harlan Howard
inday Bash? Last night was the third
around for the yearly event (the
for me) and, judging by the size of
crowd in the spacious BMI parking
t can now be considered a regular on
Music City calendar.

luch of the credit for the success of party goes to the beer and the hot s, probably, but an awful lot goes to singers and songwriters who donatheir musical talents to provide the ning's entertainment. Such talents Harlan himself, Tom Schuyler, hard Leigh, Mac Wiseman, : Oslin, Max D. Barnes, Judy dman, Troy Seals, Peter Cann, Paul Davis, Emmylou irris, Bobby Bare, Billy Joe ever, Jamie O'Hara, Nanci Grif-, John Prine, Bill Monroe, Even vens, Becky Hobbs, Hillary ntner, Alex Harvey, Rosanne sh and Eddie Rabbitt made an imsive array. (Speaking of Rabbitt, by way, who is one of the sharpest dslingers I've ever known, did I realear him refer to the Nashville songers as "unsung heroes"?????)

Ither high points for me? Seeing he folks that I hadn't seen since by Dick was a minnow — my old Γ boss Dick Heard, who's been ving lately as a producer for Enterment Tonight; ex-record promoter ick Flood, who's managing one of δ' hot prospects, Sweethearts Of Rodeo; NSAI's Mary Frances ight, who I've been promising to to lunch for about 14 years now (is



Harlan Howard

she trusting, or what?), writers **Bill** and **Sharon Rice**, and, of course, **Minnie Others**.

And now that it's over, what's left, beside wornout plastic beer cups and squeezed-up little mustard packages staining the asphalt yellow? Well, lots of good feeling, for one thing. And, for another thing, lots of bucks for some good causes.

At this moment, they're still counting receipts, so the exact figures aren't ready yet, but an educated guess says that the gross will round out somewhere real close to \$36,000. After expenses, the net funds will be split in half by the Nashville Entertainment Association (NEA) and the Nashville Songwriter's Association (NSAI). A substantial portion then goes to the International Songwriter's Foundation (ISF) (following all of these initials so far?) which is the wing of the NSAI responsible for building the Songwriter's Hall of Fame.

Thank you, Harlan Howard, for being born so that Music Roweans can have a party to celebrate your birthday. And I hope you continue to have one every year. It's fun, it's lighthearted and it's uncommonly unofficial. As the Hawkins Street Block Party is sort of a freehand marking of summer's high point, the Harlan Howard Birthday Bash puts the fork in it. It's done.

Just think, there won't be any more major blowouts until convention week.....

Tom McEntee



ITED CELEBRATION—ASCAP writers Rory Bourke and Tommy Rocco, who, with writer Charlie Black, wrote "A Little Good News," visit with Anne Murray after a visit in ille. Pictured (I to r) are: Bourke, Rocco, Murray and Rory's wife, Rita.

CASH BOX COUNTRY ALBUMS

Title, Artist, Label, Number, Distributor ★ = Available on Compact Disc ■ Platinum (RIAA Certified) □ Gold (RIAA Certified) □ Gold (RIAA Certified) □ U C U C C DAN SEALS (EM America ST 17166 ■ C C C C C C C C C C C C C C C C C C	25 31 28 32 32 33 34	1 5 5 5 5 5 5 5 6 7 7 7 7 7 7 7 7 7 7 7 7
■ Platinum (RIAA Certified)	w 24 24 25 31 28 32 10) 33 34 35 29 38	5 5 2 2 5 5 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7
□ = Gold (RIAA Certified) □ STORMS OF LIFE RANDY TRAVIS (Warner Bros. 25435-1) 2 GEORGE STRAIT #7 GEORGE STRAIT #7 GEORGE STRAIT (MCA 5756) 3 MONTANA CAFE HANK WILLIAMS, JR. (Warner Bros. / Curb 1-25267) 4 GUITARS, CADILLACS, ETC., ETC., DWIGHT YOAKAM (Warner Bros. / Reprise 25372-1) 5 WHOEVER'S IN NEW ENGLAND REBA McENTIRE (MCA 5691 6 TWENTY YEARS OF DIRT THE NITTY GRITTY DIRT BAND (Warner Bros. 25382-1) 7 BLACK & WHITE JANIE FRICKIE (Columbia FC 40383) 8 ROCKIN' WITH THE RHYTHM ★ THE JUDDS (RCA/Curb AHL1-7042) 9 ALABAMA GREATEST HITS □ ALABAMA (RCA AHL1-7170) 10 GREATEST HITS EXILE (Epic FE 40401) 11 I TELL IT LIKE IT USED TO 12 BE T. GRAHAM BROWN (Capitol ST-12487) 12 A FRIEND IN CALIFORNIA 10 27 MERLE HAGGARD (Epic FE 40286) 13 WILL THE WOLF 15 25	24) 25 31 ./ 32 (0) 32 (0) 33 a 34 □ 35 29 38	5 5 2 5 5 5 5 6 6 6 6 6 6 6 6 6 6 6 6 6
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9 ALABAMA GREATEST 8 31 35 GREATEST HITS ★ □ ALABAMA (RCA AHLI-7170) 10 GREATEST HITS 11 8 8 36 SEASONS ★ OAK RIDGE BOYS (MCA 5714) 11 TELL IT LIKE IT USED TO 12 16 BE T. GRAHAM BROWN (Capitol ST-12487) 12 A FRIEND IN CALIFORNIA 10 27 MERLE HAGGARD (Epic FE 40286) 15 25 43 JUDY JUDY RODMAN (MTM ST-71050)		
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12 A FRIEND IN CALIFORNIA 10 27 MERLE HAGGARD (Epic FE 40286) 13 WILL THE WOLF 15 25	37	
13 WILL THE WOLF 15 25	36	
SURVIVE * WAYLON JENNINGS (MCA 5688) 39 TAKE THE LONG WAY HOME	47	
14 LOST IN THE FIFTIES 16 25 JOHN SCHNEIDER (MCA-5789) TONIGHT * POINTIE ME SAR BOOA AND 17100	Y 40	
RONNIE MILSAP (RCA AHLI-7194) 15 RABBITT TRAX EDDIE RABBITT (RCA AHLI-7041) 14 21 RAY CHARLES (Columbia FC 40338		
16 CLASS OF '55 * 17 16 C. PERKINS, J.L. LEWIS, R. ORBISON, J. CASH (America/Smash 830 002-1-M-	42	
1) 17 FALLIN' FOR YOU FOR 18 8 NICOLETTE LARSON (MCA-5719) YEARS	39	
CONWAY TWITTY (Warner Bros. 25408) 43 HEROES JOHNNY CASH & WAYLON IFNNINGS (Columbia FC 40347)	41	
THE STATLERS (Mercury 826-782-1M- 1) 44 STARTING NEW MEMORIES	43	
19 THE PROMISELAND 20 23 GENE WATSON (Epic FE 40306) WILLIE NELSON (Columbia FC 40327) 20 GUITAR TOWN 23 18 45 SURELY YOU JOUST	48	
STEVE EARLE (MCA 5713) RAY STEVENS (MCA-5795)		
GIRLS NEXT DOOR (MTM ST-71053) 46 PORTRATI OF A SINGER RAY PRICE (Step One SOR-0009)	49	
22 SWEETHEARTS OF THE 26 RODEO SWEETHEARTS OF THE RODEO (Columbia C 40406) 47 PLAIN BROWN WRAPPE GARY MORRIS (Warner Bros. 92543		EBI
23 STRAIGHT TO THE 27 6 HEART CRYSTAL GAYLE (Warner Bros. 9. THE EVERLY BROTHERS (Mercury	44	
25405-1) 24 A MEMORY LIKE YOU * 21 33 49 FROM WHERE I STAND	45	
JOHN SCHINEIDER (MCA 5668) 25 PERFUME, RIBBONS & 19 15 PEARLS DOBIE GRAY (Capitol ST-12489) 50 GREATEST HITS *	46	
THE FORESTER SISTERS (Warner Bros. 25411-1) EARL THOMAS CONLEY (RCA AH 7032)		

HOT CUTS

Hank Williams Jr.—Mind Your Own Business—(Montana Cafe)
Randy Travis—Storms Of Life—(Storms Of Life)
Lionel Ritchie—Deep River Woman—(Dancing On The Ceiling)

Randy Travis—Reasons I Cheat — (Storms of Life)

Lee Greenwood—Love Will Find Its Way To You—(Love Will Find Its Way To You)

Gary Morris-Plain Brown Wrapper - (Plain Brown Wrapper)

New Grass Revival—Sweet Release – (New Grass Revival)

Lee Greenwood—Mornin' Ride—(Love Will Find Its Way To You)

Reba McEntire—You Can Take The Wings Off Me - (Whoever's In New England)

Marie Osmond—I Only Wanted You—(I Only Wanted You)

Randy Travis—Send My Body—(Storms Of Life)

Barbara Mandrell-Moments - (Moments)

Randy Travis—My Heart Cracked (But It Did Not Break) - (Storms Of Life)

CASH BOX COUNTRY SINGLES

September 27,1986

			September 27,1986				
Title Artist, Label, Number	L	W O		L	W O		L
Producer (Songwriter)	W	С	33 DOO-WAH DAYS	W 34	C 8	66 YOU SHOWED ME HOW TO LOVE	W 69
LONELY ALONE THE FORESTER SISTERS (Warner Bros. 7-28687)	3	12	MICKEY GILLEY (Epic 34·06184) 34 IT AIN'T COOL TO BE CRAZY ABOUT	48	3	DON MALENA (Maxima MRC-1234) 67 BABY, YOU'RE SO YOUNG	73
2 CRY	6	10	GEORGE STRAIT (MCA 52914) 35 I'M NOT TRYING TO FORGET YOU	38	7	MAYF NÚTTER (CBT-7777) 68 PLEASE DON'T TALK ABOUT ME WHEN I'M GONE	71
CRYSTAL GAYLE (Warner Bros. 7-28689) 3 DIGGIN' UP BONES	8	6	WILLIE NELSON (Columbia 38-06246) 36 STRONG HEART	29	20	RAY PRICE (Step One SOR:361) 69 GOOD OLE COUNTRY MOOD	70
RANDY TRAVIS (Warner Bros. 7-28649) 4 GUITARS, CADILLACS	2	12	T.G. SHEPPARD (Columbia 38-05905) 37 CHEAP LOVE	41	6	MARCIA LYNN (Soundwaves SW 4776) 70 WHAT YOU'LL DO WHEN I'M GONE	79
DWIGHT YOAKAM (Warner Bros./Reprise 7-28688) 5 IN LOVE	1	12	JUICE NEWTON (RCA PB-14417) 38 DADDY'S HANDS	42	6	WAYLON JENNINGS (MCA 52915) 71 SHE WANTS TO MARRY A COWBOY	83
RONNIE MILSAP (RCA PB-14365) 6 BOTH TO EACH OTHER (FRIENDS AND		6	HOLLY DUNN (MTM PB-72075) 39 SHE USED TO BE SOMEBODY'S BABY		5	JAMES & MICHAEL YOUNGER (Air 00106) 72 STRAIGHT TALKIN'	75
LOVERS) EDDIE RABBITT and JUICE NEWTON (RCA PB-14377)	10		LARRY, STEVE, RUDY: THE GATLIN BROTHERS (Columbia 38-06252)			MELBA MONTGOMERY (Compass CO 45-7) 73 ONE STRIKE YOU'RE OUT	77
7 LITTLE ROCK REBA McENTIRE (MCA 52848)	4	14	40 ROCKIN' WITH THE RHYTHM OF THE RAIN THE JUDDS (RCA/Curb PB-14362)	31	19	REN ASHLEY (West W-722) 74 KING LEAR	76
8 JUST ANOTHER LOVE TANYA TUCKER (Capitol B-5604)	10	11	41 THAT'S HOW YOU KNOW WHEN LOVE'S RIGHT	30	16	CAL SMITH (Step One SOR 358) 75 YOU'RE A BETTER MAN THAN I PERRY LaPOINTE (Door Knob DK86 252)	78
9 ALWAYS HAVE, ALWAYS WILL JANIE FRICKIE (Columbia 38-06144)	11	13	NICOLETTE LARSON (MCA 52839) 42 FIDDLIN' MAN	47	4	76 LOVE DON'T COME ANY BETTER THAN THIS	80
10 GUITAR TOWN STEVE EARLE (MCA 52856)	12	14	MICHAEL MARTIN MURPHEY (Warner Bros. 7-28598) 43 HOW MUCH DO I OWE YOU TONI DRICE MARK MOON	45	7	SHELLY WEST (Warner Bros. 7-28648) 77 HAVE I GOT A HEART FOR YOU	60
11 GOT MY HEART SET ON YOU JOHN CONLEE (Columbia 38-06104)	5	15	TONI PRICE (Master MR-01) 44 SO THIS IS LOVE CHARLY McCLAIN (Epic 34-06167)	46	7	ROCKINHORSE (Long Shot LSR-1002) 78 TIME STOOD STILL	82
12 DIDN'T WE LEE GREENWOOD (MCA 52896)	16	8	45 TOUCH ME WHEN WE'RE DANCING ALABAMA (RCA 5003-7-R)	52	2	VERN GOSDIN (Compleat CP-158) 79 LOVE KEEP YOUR DISTANCE	36
13 NO ONE MENDS A BROKEN HEART LIKE YOU	23	6	46 MY LIFE'S A DANCE ANNE MURRAY (Capitol B-5610)	51	4	A.J. MASTERS (Bermuda Dunes C114) 80 WHO'S THE FOOL	84
BARBARA MANDRELL (MCA 52900) 14. YOU'RE STILL NEW TO ME	26	5	47 OH LOUISIANA JIM AND JESSE (MSR 198310)	49	7	TECIA (Rustic R-1031) 81 THINKIN 'BOUT YOU JAMES ED HORN (CBT 1157)	DE
MARIE OSMOND WITH PAUL DAVIS (Capitol/Curb P-B- 5613)						82 ALIVE AND WELL TAMMY WYNETTE (Epic 34-06263)	67
15 TOO MANY TIMES EARL THOMAS CONLEY AND ANITA POINTER (RCA PB-14380)	17	8	CHARTBREAKER 48 TOO MUCH IS NOT ENOUGH	DEI	BUT	83 EVERY TIME I REACH FOR HER (I'M TOUCHING YOU)	88
16 IT'LL BE ME EXILE (Epic 34-06229)	18	8	THE BELLAMY BROTHERS WITH THE FORESTER SISTERS (MCA/CURB 52917)			LEON (Stargem SG-2382) 84 I WON'T LET YOU DOWN	81
17 THAT ROCK WON'T ROLL RESTLESS HEART (RCA PB-14376)	19	7	49 I MISS YOU ALREADY B!LLY JOE ROYAL (Atlantic/America 7-99519)	53	3	TOM WOPAT (EMI America P.B-8334) 85 I DON'T NEED THAT	DE
18 SINCE I FOUND YOU SWEETHEARTS OF THE RODEO Columbia 38-06166)	20	10	50 WALK THE WAY THE WIND BLOWS KATHY MATTEA (Mercury 884 978-7)	DE	BUT	BETTY CARON (F&L 551) 86 WAITING ON YOU DAVE PLUMMER (Cypress CYP 8512)	DE
19 A GIRL LIKE EMMYLOU SOUTHERN PACIFIC (Warner Bros. 7-28647)	22	8	51 THAT'S WHAT HER MEMORY IS FOR BUTCH BAKER (Mercury 884-857-7)	54	6	87 COUNT ON ME THE STATLER BROTHERS (Mercury/PolyGram 884-721-	39
20 SECOND TO NO ONE ROSANNE CASH (Columbia 38 06159)	21	11	52 WE HAD IT ALL DOLLY PARTON (RCA PB 5001)	58	3	7) 88 SAVIN' MY LOVE FOR YOU	33
21 STAND A LITTLE RAIN THE NITTY GRITTY DIRT BAND (Warner Bros. 7-28690)	7	14	53 OUT GOIN' CATTIN' SAWYER BROWN WITH "CAT" JOE BONSALL	57	2	PAKE McENTIRE (RCA PB-14336) 89 THE BOTTOM LINE	DE
22 DESPERADO LOVE CONWAY TWITTY (Warner Bros. 7-28692)	9	16	(Capitol/Curb-B-5629) 54 WHEN YOU HURT I HURT RONNIE McDOWELL (MCA/Curb 52907)	59	2	90 COLORADO COUNTRY GIRL	91
23 YOU CAN'T STOP LOVE SCHUYLER, KNOBLOCH, & OVERSTREET (MTM B-	24	12	55 ALL BECAUSE OF YOU MARTY STUART (Columbia 38-06230)	50	6	BACKROADS (Backroads BR-70005) 91 I'M GONNA QUIT IT SONNY MARTIN (Orbit OR-1235)	93
72071) 24 SLOW BOAT TO CHINA	14	15	56 FIRE AT FIRST SIGHT THE KENDALLS (MCA/CURB 52933)	DE	BUT	92 SHE'LL BE GONE JOHNNY BEE (Universal Artist UAR-1052)	DI
GIRLS NEXT DOOR (MTM B-72068) 25 COUNTRY STATE OF MIND			57 YOU'VE TAKEN OVER MY HEART BOBBY G. RICE (Door Knob DK86-251)	61	5 .	93 SHAPED LIKE A BEND (IN THE RIVER) NICK SEEGER (Rumpelstiltskin RR1303)	68
HANK WILLIAMS JR. (Warner Bros./Curb 7-28691)		16	58 WRONG TRAIN BETH WILLIAMS (BGM 71086)	62	5	94 HARD ON THE HEART GERRY BAZE AND TOUCH OF COUNTRY (OLR 45-115)	72
AT THE SOUND OF THE TONE JOHN SCHNEIDER (MCA 52901)	40	4	WINE COLORED ROSES GEORGE JONES (Epic 34-06296)	74	2	95 IF YOU'RE ANYTHING LIKE YOUR EYES	56
27 HOME GROWN MASON DIXON (Premier One P-O-R-101)	25	8	60 TWO SIDES JIMMY MURPHY (Encore EN 10033)	64	5	ROBIN LEE (Evergreen EV-1043) 96 I LOVED YOU I LOST YOU	DIU
T. GRAHAM BROWN (Capitol B-5621)	44	4	61 ROCKIN' AT THE REUNION LANIER MCKUHEN (Soundwaves SW4777-NSD)	63	5	JEREMIAH (Chariot C-1001) 97 YOU'RE THE LAST THING I NEEDED	55
29 HONKY TONK CROWD JOHN ANDERSON (Warner Bros. 7-28639)	32	7	62 JUKE BOX SATURDAY NIGHT ROY CLARK (Silver Dollar SD7-0004)	66	5	JOHN SCHNEIDER (MCA 52827)	27
30 SOMETIMES A LADY EDDY RAVEN (RCA PB-14319)	27	16	63 YOUR LOVE BURBANK STATION (Luv 123)	65	6	98 A FRIEND IN CALIFORNIA MERLE HAGGARD (Epic 34-06097)	37
31 HEARTBEAT IN THE DARKNESS DON WILLIAMS (Capitol B-5588)	28	17	64 GIVE ME WINGS MICHAEL JOHNSON (RCA PB-14412)	DE	BUT	99 TEN FEET AWAY KEITH WHITLEY (RCA PB-14363) 100 THE NIGHT PORTER WAGONER CAME	86 1
32 STARTING OVER AGAIN STEVE WARINER (MCA 52837)	35	6	65 STAND ON IT MEL McDANIEL (Capitol B-5620)	DE	BUT	TO TOWN T.C. ROBERTS (db 86107)	0/



COUNTRY RADIO -

MOST ADDED



STRONG ADDS

Walk The Way The Wind Blows-Kathy Mattea—(Mercury) Fire At First Sight—The Kendalls—(MCA/Curb) Give Me Wings-Michael Johnson—(RCA)
Stand On It—Mel McDaniel—

Touch Me When We're Dancing-Alabama—(RCA)

What You'll Do When I'm Gone-Waylon Jennings—(MCA)

STATION ADDS

KICE-Bend-Auntie Nan

Waylon Jennings Marty Haggard Con Hunley Pat Garrett Wayne Massey Lyle Lovett The O'Kanes Barbara Fairchild Glen Sutton

(Capitol)

Dark Horse: None

Louise Mandrell

WMTZ-Augusta-Dave Hensley

Waylon Jennings The Kendalls Con Hunley

Michael Johnson (Pick)

Kathy Mattea B.J. Thomas Mel McDaniel New Grass Revival The Bellamy Brother With The Forester

The Statlers Wayne Massey James Ed Horn Ernie Bivens III Tracy Wilson Leon Everett Michael Anthony Freeman Sue Sheppard Gene Embry James & Michael Younger

Johnny Cash/Waylon Jennings

Dark Horse: Ren Ashley

Dave Plummer

Joe Henderson

Bobby Rich

WOPY-Jacksonville-Willis Williams The Kendalls (Pick)

Joe Henderson Rhonda Broussard Ray Griff Tracy Wilson James Ed Horn Dave Plummer Michael Anthony Freeman Mel McDaniel Wayne Massey Lyle Lovett Waylon Jennings

Dark Horse: Roy Clark

KPLE-Temple-Ray Welch The Bellamy Brothers with The Forester Sisters (Pick)

Anne Murray Con Hunley The Kendalls The Everly Brothers B.J. Thomas Michael Johnson New Grass Revival The O'Kanes Ernie Bivens III Tracy Wilson Cousin Tom Graham Joe Henderson Rhonda Broussard John Juan Michael Anthony Freeman Ren Ashley

Dark Horse: None

KIXZ—Amarillo—Chris Taylor

Marty Haggard The Bellamy Brothers with The Forester Sisters Tom T. Hall Glen Sutton Kathy Mattea



NICE SHIRT—WDZQ morning jock Griz England (left) and GM David Webb (right) presented Don Williams with a WDZQ jersey prior to his sold-out concert at Nashville North in Illinois.

HOT PHONES

Diggin' Up Bones—Randy Travis—(Warner Bros.) Both to Each Other (Friends and Lovers)—Eddie Rabbitt Juice Newton - (RCA)

Guitars, Cadillacs—Dwight Yoakam—(Warner/Reprise)

At the Sound Of The Tone-John Schneider - (MCA) You're Still New To Me-Marie Osmond with Paul Davis - (Capitol/Curb) In Love—Ronnie Milsap—(RCA) Guitar Town—Steve Earle — (MCA)

Dolly Parton The Kendalls The O'Kanes The Stonehill Brothers Band Joe Henderson Rhonda Broussard

Dark Horse: Vern Gosdin

WLWI-Montgomery-Greg Mozingo

Bobby G. Rice Beth Williams B.J. Thomas The Statlers The Kendalls Mel McDaniel Michael Johnson

Dark Horse: None

KNEU-Roosevelt-Charlie Cruise George Strait (Pick)

Billy Joe Royal Michael Johnson Ronnie McDowell Lule Lovett Sue Sheppard Betty Caron

Dark Horse: Steve Ricks

WAMS—Wilmington—Bob Grayson Michael Johnson (Pick)

New Grass Revival Con Hunley The Bellamy Brothers with The Forester Sisters The Kendalls Ed Bruce and Lynn Anderson Rhonda Broussard Joe Henderson Michael Anthony Freeman

Dark Horse: (None)

KJUN-Puyallup-John Clark

Don Malena Betty Caron Perry LaPointe Leon James Ed Horn Ernie Bivens III Tracy Wilson Kathy Edge The Stonehill Brothers Band Michael Anthony Freeman

Dark Horse: Dave Plummer

KYKX-Longview-Bill McClain

Pat Garrett Roy Clark Jim and Jesse Bobby G. Rice The Bellamy Brothers with The Forester Sisters James Ed Horn

Dark Horse: None

WMLR—Hohenwald—Ron Dun

Tracy Wilson Ed Bruce and Lynn Anderson Ronnie McDowell George Jones Wayne Massey Connie Smith B.J. Thomas Gene Watson Con Hunley Kamala Prince Vern Gosdin The Statlers Mel McDaniel Betty Caron Ray Griff

WSWN-Belle Glade-Simon

George Jones T. Graham Brown Holly Dunn Anne Murray Ronnie McDowell Juice Newton

Dark Horse: James Ed Horn

KOLY-Mobridge-John A. Sc Gatlin Brothers

Ed Bruce and Lynn Anderson Carman Westfall Dolly Parton Con Hunley Connie Smith George Strait Trace Senator

Sawyer Brown with Joe Bonsall Gary Edwards Cheryl Handy Toni Price

Dark Horse: None

KRWQ-Gold Hill-Sam Dun p The Bellamy Brothers with Th

Forester Sisters (Pick) The Everly Brothers Waylon Jennings Jim and Jesse James & Michael Younger Roy Clark J.D. Martin The O'Kanes New Grass Revival **Beth Williams** Cal Smith The Kendalls Toni Price Mayf Nutter Patsy Marie Bobby G. Rice Backroads. Michael Johnson The Statlers Tom T. Hall Con Hunley Connie Smith

Dark Horse: Backroads

Mel McDaniel

OUNTRY

REET TALK I

CHAT: Dan Seals is having a year. In addition to receiving three lations for the CMA Awards, his 't Be Blue Anymore" album and ' single were both certified gold in la. And to top it all off, he and his Andi are expecting an addition to mily in December...There must been something in the air last , because Eddie Rabbitt and leanine are awaiting the arrival ttle bunny in October...While perng in concert in Atlanta recently,

Joe ("I Miss You Already") I's car was stolen from in front of enue...MTM's Holly Dunn has nvited over to Warner Brothers to duet with Michael Martin Muron his newest LP...Judy Rods husband John has been lending nted hand or two as drummer of and recently...Kathy Mattea has venturous streak that was fed not ago when she was flown via helir to the top of a mountain in West nia for a video shoot...Kris Krisrson fans may get a chance to see nger/songwriter in Nashville durctober, and who knows, he may be talked into a rare Music City rmance...In the old news category, Beer is sponsoring touring counands for the first time. The fortufew include The Maines hers Band, Delbert McClin-Super Grit Cowboy Band, herner and McGuffey Lane.

NTRY RADIO: The syndicated

ntry Crossroads" radio show will

luting 14-year co-host Jerry

Clower in honor of his birthday Sept.



Independent recording artist Darlene Austin shows off some whoppers she caught on a fishing trip with her dad, Earl, during a recent visit back home. (Under interrogation, she admitted that he gets credit for a couple of the catfish.)

NASHVILLE NEWS: Monterey Peninsula Artists, mostly known as a successful rock music booking agency, has added country acts to their roster and opened an office in Nashville...The Country Music Association will hold their annual membership meeting on Tuesday, Oct. 14 in the Roy Acuff Theatre at Opryland U.S.A. ... Celia Hill has been promoted to director of professional activities-Nashville of the Chappell/Intersong Music Group-...Publicist Cynthia Spencer will head the new Forth Worth, TX branch office of Susan Hackney Associates.

Valerie Hansen

we don't look at the independents today, where are the erstars of tomorrow coming from? Thank you Cash Box making us aware of the stars of tomorrow."

> Chris Taylor KIXZ, Amarillo



OS GOOD—Whitesheep's mascot takes a hard listen to Kathy Mattea's LP "Walk the Wind Blows." He invited Paul Craft and Mattea into the studio as well. Whitesheep Screen Gems has the rights on the LP's title cut, written by Tim O'Brien of Hot Rize.

FEATURE PICKS

NICOLETTE LARSON (MCA MCA-52937) That's More About Love (Than I Wanted To Know) (3:45) (Hall Clement/Maplehill/Cross Keys/Tree-ASCAP/ BMI) (D.Lee, B.McDill, B.Jones) (Producers: E.Gordy, Jr./T.Brown)

Nicolette has definitely headed down a country road with a strong release that's sure to smooth out the ruts. Looks like the former rocker has made a career

JUDY RODMAN (MTM PB-72076) She Thinks That She'll Marry (3:26) (Uncle Artie/Sabal — ASCAP) (J.Rodman, D.Orender) (Producer: T.West)

You can hear echoes of Emmylou in this sadly beautiful story ballad.

RICKY SKAGGS (Epic 34-06327) Love's Gonna Get You Someday (3:31) (Hall-Clement/Ricky Skaggs/Chip Peay-BMI) (C.Chambers) (Producer:

Our good ole traditionalist turns into a honky tonk rocker! The steel and fiddle are still there, but they sure sound different surrounded by a reverberating electric

T.G. SHEPPARD (Columbia 38-06347) Half Past Forever (Till I'm Blue In **The Heart)** (3:27) (Rick Hall – ASCAP) (R.Byrne, T.Brasfield) (Producer: R.Hall) On the opposite end of the spectrum, T.G. comes out with a big, beautiful Morris-

type love ballad.

THE STATLER BROTHERS (Mercury 888 042-7) Only You (2:55) (Hollis-BMI) (B.Ram/A.Rand) (Producer: J.Kennedy)

Yes, it's the "Only You" you remember, but with a more country swing and Statler oo-oo's in the background.

KAYLEE ADAMS (Warner Bros. 7-28567-A) I Can't Help The Way I Don't Feel (3:10) (Tree/O'Lyric-BMI) (M.Garvin, C.Waters, T.Shapiro) (Producer: B.Beckett)

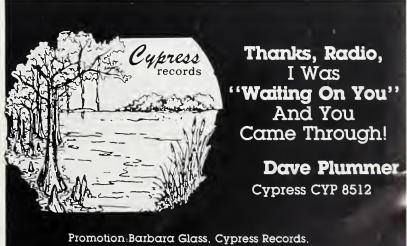
Warner's new artist makes a clean entrance via this build-up ballad with a lyric

ALBUM RELEASES I

LEE GREENWOOD (MCA MCA-5770)—Producer: J.Crutchfield

Not many skip-overs on Lee's newest. A sampling of the credits includes Dave Loggins and Troy Seals (writers), Steve Gibson and Mitch Humpheries (musicians) and Vince Gill, Judy Rodman and J.D. Martin (guess). Along side a couple of Greenwood-style big build-up ballads ("Didn't We," "From Now On") sits a quiet heart-smiler called "Look What We Made (When We Made Love)." For the same money you also get a wonderful uptempo bluesy number called "Silver Saxophone" (with Lee on sax), and "Heartbreak Radio," which could have 'em rockin' in the streets. (By the way, with Rosanne's "My Baby Thinks He's A Train" in mind, listen to "Little Red Caboose.")





CASH BOX TOP INDIE SINGLES

			w				w
		L	O			L	0
		W	C			W	С
1	HOME GROWN MASON DIXON (Premier One P.O.R. 101) Contact: (615) 321-5566	1	10	11	BABY, YOU'RE SO YOUNG MAYF NUTTER (CBT-7777) Contact:	18	2
2	HOW MUCH DO I OWE YOU TONI PRICE (Master MR-01) Contact: (615) 254-4900	2	8	12	PLEASE DON'T TALK ABOUT ME WHEN I'M GONE	16	2
3	OH LOUISIANA JIM AND JESSE (MSR 198310) Contact: P.O. Box 24646, Nash., TN 37202	4	7	13	RAY PRICE (Step One SOR 361) Contact: (615) 255-3009 GOOD OLE COUNTRY	15	3
4	YOU'VE TAKEN OVER MY HEART BOBBY G. RICE (Door Knob DK 86-	7	5		MARCIA LYNN (Soundwaves SW-4776) Contact: (615) 385-2704		
_	251) Contact: (615) 383-6002	8	5	14	SHE WANTS TO MARRY A COWBOY JAMES AND MICHAEL YOUNGER	DE	BUT
5	WRONG TRAIN BETH WILLIAMS (BGM 71086) Contact: (512) 654-8773	8	э	15	(AIR 00106) Contact: (615) 255-2412 STRAIGHT TALKIN'	19	2
6	TWO SIDES JIMMY MURPHY (Encore EM 10033) Contact: (818) 842-8300	10	5		MELBA MONTGOMERY (Compass CO- 45-7) Contact: (417) 334-5148		
7	ROCKIN' AT THE REUNION	9	5	16	ONE STRIKE YOU'RE OUT REN ASHLEY (West W-722) Contact: (818) 506-4956	20	2
	LANIER McKUHEN (Soundwaves SW-4777-NSD) Contact: (615) 385-2704			17	KING LEAR CAL SMITH (Step One SOR 358) Contact: (615) 255-3009	DE	BUT
8	JUKE BOX SATURDAY NIGHT ROY CLARK (Silver Dollar SD7-0004) Contact: (417) 334-6655	12	5	18	YOU'RE A BETTER MAN THAN I PERRY LAPOINTE (Door Knob DK86	DE	BUT
9	YOUR LOVE BURBANK STATION (Luv 123) Contact: 3784 Realty, Dallas, TX 75244	11	6	19	252) Contact: (615) 383-6002 TIME STOOD STILL VERN GOSDIN (Compleat CP 158)	DE	BUT
10	YOU SHOWED ME HOW	14	4		Distr: Polygram		
	TO LOVE DON MALENA (Maxima MRC-1234) Contact: (714) 653-1556			20	WHO'S THE FOOL TECIA (Rustic R 1031) Contact: (615) 865-4339	DE	BUT

UP AND COMING

THINKIN 'BOUT YOU JAMES ED HORN (CBT 1157)

EVERY TIME I REACH FOR HER (I'M TOUCHING YOU) LEON (Stargem SG 2382)

I DON'T NEED THAT BETTY CARON (F&L 551)

WAITING ON YOU DAVE PLUMMER (Cypress CYP 8512)

THE BOTTOM LINE STEVE RICKS (Southwind SW 8206)

"With a lot of good independent product available, the Cash Box indie chart is an excellent programming aid."

> **Don Roberts** KFGO, Fargo



FROM SPOTLIGHT TO CAMERA LIGHTS—Julie Maners, CB's Indie Spotlight a couple weeks ago, recently co-hosted a pledge drive for Nashville PBS station WDCN-TV with WSM Radio Program Director Jay Phillips (left.) WDCN re-ran the "Tennessee Ernie Ford's America" PBS special in which Maners was featured.

INDIE SPOTLIGHT

ADAM BAKER (Avista AV 8602) Weren't You Listening (3:40) (Tree-BMI) (C.Waters/M.Garvin/T.Shapiro) (Producer:R.Oates)

It seems like a long time since Adam Baker topped the indies with "In Love With Her." Where has he been? Where has he been? It doesn't matter, he's back. And with another strong contender, too, as he sights on a return trip to the uppermost peak. Could be that Adam's on the eve of another one.



FEATURE PICKS

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Warner's new artist makes a clean entrance via this build-up ballad with a

OFF THE WALL

GEORGE CHAMBERS (Axbar AX 6045) Rosie Leaves A Ring Around Tub (1:42) (Axbar Productions - BMI) (R.Knuth) (Producers: J.Sch G.Chambers)

Does Rosie really leave a ring around the tub? Well, George says so, and Gu never lies. At least we've never caught him at it. Anyway, if you've got a morning person, make sure this one is in the control room for him/her to a some fun with. (But, is the world ready for it?)

INDIE LP REVIEWS

WHAT'S THAT?-Doug Dillard Band—(Flying Fish FF 377)—Producers: D. and R. Dillard

Although much of this album is cut along traditional lines, it also proves (once more) that bluegrass can reach a wider market than hardcore BG afficienados. It also proves that Ginger Hammond Boatwright is more than just another pretty voice-the girl can write, too. She shines on "If I Could Only Have Your Love." Her fellow vocalists/musicians, Doug Dillard, Roger Rasnake and David Grier, ain't no slouches either. Lots of good 'uns.



iOSPEL =

The "Sacred Vs. Secular" Debate

By Pam Mark Hall

in God finished creating Adam and le didn't tell them to sit on a rock four hours a day and sing praise The first thing He told them to do multiply their offspring and to cultind manage the earth. King David magnificent worship songs, but he orked in the fields, got married, made his wife, had children, became king, economic, political and social deciand committed adultry. God did not the daily concerns or weaknesses of roes from us in order to make them ood or to protect His own reputation. a songwriter, performer, and recordist who has wrestled with the "sacred ular" debate for the past ten years. I ome to the conclusion that our definiwhat qualifies as spiritually acceptjusic stems directly from our world A world view is not a theology or pphy, but rather a perceptual framea grid that we see all aspects of life h. Our world view helps us determine lues; how we treat people, how we In the earth, how we drive, and vote. personal world view is based on my of the biblical account of creation. Afd created everything that is, He said, good." The account of creation convith reality. It affirms our humanness. one interwoven fabric. There are no al and secular compartments. I have given the choice between good and every area of life.

research reveals that the sacred vs. r debate has its roots in dualism. Duala world view that emerged through philosophy. It was mainly developed omoted by Plato and Aristotle. "The ation of dualism is its distinction beideals vs. material world, eternal vs. ral, soul vs. body. It is a split-vision view." In other words, anything in nysical realm is considered at odds ne spiritual. Surprisingly, even though m originated in Greek thought and scriptural support, it was adapted by early church fathers, and it still perour consciousness, and therefore our

preciate praise songs, and songs that d us of the basic facts of "the Good



News," but we also need to hear songs that synthesize the application of those truths into our relationships with our families, loved ones and enemies, as well as with our social, political and environmental responsibilities.

Frances Schaeffer, in his book Art and the Bible, states that in order to have an accurate impression of a painter's world view, you must see an entire gallery of his work. In Gospel music, however, we have picked a few themes and have painted the same pictures over and over again. This indicates that we operate from a dualistic world view. We seem to be saying that there are only a few things God concerns Himself

Christians in the music industry need to develop a truly biblical world view and operate within the freedom and responsibility we have been given to paint a gallery full of songs with different subjects and themes, believing our work will all add up to one main impression....the Maker of the universe cares about everyone and every as-

. Pam Mark Hall is a songwriter, performer, and recording artist for Reunion Records. Her latest album, "Keeper," produced by Wendy Waldman, has just been released. *The Transforming Vision (Shaping a Christian World View), J. Brain Walsh and Richard J. Middleton, Inter-Varsity Press, 1985. Gospel News & Views is Sponsored by Lorenz Creative Services.

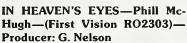


O SPANS THE GLOBE—Star Song recording artist Morgan Cryer filmed a portion of st video, "Pray in the U.S.A.," on the steps of the Lincoln Memorial in Washington, D.C., going to Eastern Europe for 10 days of location shooting there. Shown here with Morgan is or Sam Taylor.

GOSPEL LP REVIEWS

BILLY AND SARAH GAINES— (Benson RO2301)-Producer: J. **Elliott**

Concentrating on harmonies and lyrics, the husband and wife team of Billy and Sarah Gaines have blended their talents in a refreshing style on this debut LP. His strong voice and her sweet one complement each other well. Billy cowrote most of the songs on the album, which offers a range of songs from the almost Christmas-like hymn, "Glory In The Highest" to the uptempo grabbers "He's Risen In Me" and "Turned My Mourning Into Dancing." A soft change of pace comes with "You Are Faithful," a love song to the Lord. And be sure not to miss Sarah's solo, "The Part That No One Sees.'



In the eyes of Heaven, Phill Mc-Hugh's material is no doubt a source of pride. His songs, lyrically poetic and brilliantly orchestrated (complete with imagery) convey a message that is hard to resist. Lyrics like these from "Where There Is Love," which he co-wrote with producer Greg Nelson, speak for themselves: "Where there is love, hope soars like an eagle/Where there is love, faces shine with the richness of gold." Others songs, such as "Above The Storm," 'God And God Alone" and the title cut have a reviving energy. There's also some crossover potential here with "You Can Love Away My Fears."

SPIRIT-Albertina Walker-(Rejoice 7-01-500628-6)-Producer: T. Cain

Popular traditionalist singer Albertina Walker has added a contemporary flavor to her faith-filled songs. "Still In The Spirit" and "Live The Word" will have you dancing with joy. And "Just Put Your Trust In God" and "I Shall See God" will put peace in your heart. Shirley Ceasar drops in to help out on "Jesus Is Mine." Walker's pretty vocals just seem to get better with each album. Enjoy!







Gospel Bits

THE UNGUARDED TOUR IS FI-NALLY OVER...After 154 performances spanning 14 months, Amy Grant and her entourage are finally off the road for awhile. According to Grant's management team, Blanton and Harrell, the average audience size of each concert was 6500, and the largest ticketed concert was a sell-out Forum in Los Angeles, which had an audience of over 17,000. This fall Grant will be working on a Christmas special for NBC, and on her next recording for A&M...ON TOUR: Michael W. Smith will be in Canada through Sept. 30; and Sandi Patti appears in Fargo, North Dakota Sept. 25, Lincoln, Nebraska Sept. 26 and Denver, Colorado Sept. 27...OVERSEAS: Scott Wesley Brown returned from the Soviet Union after a successful tour there...Morgan Cryer's "Pray

in the U.S.A." video crew went behind the iron curtain to film the plight of Eastern Europeans who are facing great danger in order to produce and distribute Bibles in that area of the world... NEW BOOKING AGENCY: Herman and Ed Harper, formerly with Don Light Talent, have formed Harper and Associates. They book mostly Southern Gospel groups and can be reached at their Nashville office at (615)329 4816...TRADITIONAL NEWS: The A. lanta International Record Company Inc. (AIR) has bought the Pearl/Gospean Label. AIR will manufacture and distribute Pearl/Gospearl's product and will carry their catalog: 35 acts including Douglas Miller and Timothy Wright.

Amy Lavell



TINA STARS HOLLYWOOD—Capitol Records recording artist Tina Turner was recently honored with her own star on Hollywood's Walk of Fame appropriately in front of the Capitol Records tower Her second solo album, "Break Every Rule," was just released worldwide. Pictured above at the presentation (I-r) are: Bill Welsh, president of the Hollywood Chamber of Commerce: Johnny Grant, honorary mayor of Hollywood and chairman of the Walk of Fame Committee; John Ferraro, Los Angeles City Councilman; Turner; and Los Angeles mayor Tom

McFerrin (continued from page 10)

beat, and to turn his chest into a percussion instrument; that he is one of the warmest, funniest, most enjoyable musical performers currently working. I can repeat a remark that I made here two years ago-"Calling Bobby McFerrin a singer is like calling the Grand Canyon a hole"-but it isn't going to help. You must hear-preferably see and hear-Bobby McFerrin to know exactly what I'm talking about.

Bobby McFerrin is the son of a pair of singers-his father, Robert McFerrin, is an opera singer, best known for dubbing the singing voice of Sidney Poitier in Porgy and Bess-and he began his musical career about ten years ago, when he first started working as a pianist/singer in cocktail lounges. He didn't think of himself as a singer-he thought of himself as a less-than competent pianist-until one specific moment.

"It was very clear at that moment," he says. "It came out of a period of a lot of soulsearching and a lot of inner questions I had about what I was going to do. And at a moment of clarity, my inner voice was able to get through and say, "Well, you're a singer-be a singer.' As simple as that. And so since then I've tried to pay closer attention to that voice, the voice of my intuition.

Bobby McFerrin began his vocal explorations at that time-singing standards and contemporary-standards (tunes by the Beatles, Van Morrison, Jackson Browne, etc.) in piano bars, but giving them new twists, feeling around with his voice for something different. He spent some time in New Orleansplaying with, and learning from, some of the

finer local jazz talent in the Crescent Citybefore moving to San Francisco, where he was heard, and hired, by Jon Hendricks, whose group, Jon Hendricks & Company, had picked up where Lambert, Hendricks & Ross had left off in the field of vocalese.

"At that time," he says, "I pretty much had an image of myself as a singer and as a soloist, but I was also aware that in order to get to this place, I had to go through a process, there were some stairs I had to climb."

Bobby McFerrin climbed those stairs-getting rave reviews from the jazz press; recording his eclectic debut LP for Elektra/ Musician, an album that mainly cast McFerrin as another Al Jarreau; touring Europe with the jazz band of Von and Chico Freeman.

"Then when it was time to do the next album, I struggled. Because the record company pretty much saw me as a potentially new kind of Al Jarreau and I was getting a lot of pressure from them to follow the first album up with soemthing a little more poporiented, with danceable tunes and stuff like that, so I left myself open to that possibility-I thought I'd at least try it out. So we found a producer down in Los Angeles, I moved my family down there from San Francisco-I was there for two weeks and knew that I didn't want to go in that direction. So I found myself in New York, I went into Bruce Lundvall's office [at that time, president of Elektra] and he said, 'Bobby, you know, me and Linda [Goldstein-McFerrin's manager]

(continued on page 34)

Springsteen Live Album Se For Late-Fall Release

LOS ANGELES-Columbia recording artist Bruce Springsteen is putting the finishing touches on "Bruce Springsteen and the E Street Band Live 1975-1985," a 5-LP set planned for simulataneous worldwide release in late-fall.

The multi-record package, in preparation for the last year, contains some 40 songs recorded in-concert during the U.S. 1975, 1978, 1980-81 and 1984-85. terial spans Springsteen's entire re career, as well as his seven Colui bums. In addition, a 36-page book lyrics and photographs has been p to accompany the set.

Retailers (continued from page 4)

A&M's David Steffan, vice president of sales, reasoned, "Whatever we do has to take into account our merchandising of cassettes in the 1990s" when the LP's significance will have presumably eroded even further. He added, "We're willing to make a financial commitment" to the 4x12 "to test the waters.

Terry Worrell, president of Dallas-based Sound Warehouse, expressed skepticism that the new package would increase sales of cassettes sufficiently to pay for the additional cost. This provided Russ Bach, executive-vice president/marketing development for WEA, the chance to reveal findings of a test that was conducted in selected Camelot and Musicland stores.

The test was designed to show the impact on sales of hit cassettes merchandised in Top 20 or New Release risers in the new format versus generic spaghetti boxes. While a glitch in the data collection made a statistical analysis inconclusive, raw data from Camelot's Jim Bonk seemed overwhelmingly positive that the new package increased sales. An improved test which will include The Record Bar, will begin this week, stated Bach. The new test's results are expected in several weeks.

Other topics on the agenda i manufacturers' updates on CD ava-The retailers compiled a "wish list" 500 catalog titles currently unavai CD that they would like to see relthe new configuration. As capa creases, the retailers asked that the be given appropriate priority.

Concern was expressed that Dig dio Tape (DAT) may be introdu soon, before CD has been able to firmly rooted in the marketplace. M ufacturers assured retailers that t keeping an eye on this new technowould act prudently with regard to 1 software for it. Consumer hardware be available until 1988 at the earl high speed duplication capability the development stages.

Manufacturers assured the retai they will not be abandoning the bla disc in the merciless way in which was dropped. LP value, according Smith, varies so dramatically betv ist, region of the country and genr wholesale discontinuance of the f unlikely. Most agreed that a natu sumer-lead decline is best.

Saxophonist Pepper Adam

By Lee Jeske

NEW YORK-Pepper Adams, one of the finest baritone saxophonists in jazz, died September 11 in New York after a long bout with cancer. He was 55.

Park Adams (he was nicknamed Pepper due to a resemblance to baseball player Pepper Martin) was one of dozens of jazz musicians who came out of the fertile Detroit scene of the '40s and '50s. At the time, the baritone saxophone was under the heavy influence of Gerry Mulligan - a player with a light, supple tone. Adams, who was much more impressed with the great Ellington baritonist Harry Carney, developed a fullbodied, often gruff, tone that utilized the horn's bottom. Adams first came to national attention in 1958, after he and trumpeter Donald Byrd premiered their co-led band at the Five Spot. For the next 28 years brought his won't-take-no-for-ai solo style to dozens of bands-t founding member of the Thad J Lewis Orchestra-and, increasiny the past five or six years, to his o frequently local pick-up rhythm se encountered on the road, and on records. He displayed great wit — b playing and his speech - and he ha increasing critical recognition du '80s, as he began to overtake Mi number one baritone saxophonist Beat Magazine's annual poll of ja Pepper Adams played his last g Montreal Jazz Festival in July. A service was held last week at Ne St. Peter's Lutheran Church.



McCLAIN SIGNS WITH MCA—Newly signed MCA recording artist Janice McCla visited the Universal City offices of MCA Records to deliver her self-titled album. The Pl vocalist's debut is slated for a mid-November release. Shown welcoming Janice to the from left: Jheryl Busby, senior vice president of Black Music, MCA; John Burns, s ii president of MCA Distributing, Myron Roth, president, MCA Records; McClain; Ernie no vice president of R&B promotion, MCA; Richard Palmese, executive vice president of a and promotion, MCA Records.

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A WRITER'S SHOW—You Write The Songs, hosted by Tony/Emmy award winner Ben Vereen premieres this fall and puts the spotlight on songwriters from across the country. Pictured here (I-r) are: Ron Anton, vice president, BMI West Coast; Tom Snow, BMI writer; Doreen Ringer, executive motion picture/TV relations; Vereen, host; Joey Carbone, music director; and Sam Riddle, producer.

NEWS -



MOODY LUCIA—Latin American singer/actress Lucia Mendez visited with members of the Moody Blues backstage at the Universal Amphitheatre prior to the Moodies recent L.A. performance there. Harmonizing with Mendez are Moody Blues members Justin Hayward (1) and John

McFerrin (continued from page 32)

are trying to figure out what you should do next.' And I said, 'Bruce, I want to do a solo album.' The spirit was with me.'

So there you have it. After initial resistance-strong resistance-Bruce Lundvall, who has a reputation for being sensitive to the needs of his artists, gave in. That's all there is to it-McFerrin went off on a solo tour of Europe (a tour where half the bookings were cancelled when the promoters learned of Bobby's intention to sing acapella) and returned with "The Voice", one of the best albums of 1984. When Bruce Lundvall went over to Blue Note, McFerrin went with him-"Spontaneous Inventions" (which will soon be available as a home video) is the new album, and on it McFerrin sings solo and with such guests as Wayne Shorter and Herbie Hancock. It is one of the best albums of 1986.

I don't want you to get the impression that Bobby McFerrin only sings solo (did you get a hold of that album yet?). He does vocal summits, workshops and clinics, sings on the Round Midnight soundtrack, sings on the Manhattan Transfer's last album (for which he won a Grammy), works sometimes in Europe with George Gruntz, does all kinds of things (yeah, that's him doing that Levi 501 commercial), but it's as a soloistwhether spontaneously inventing or improvising on a Beatles tune ("From Me To You" on the new album)-that his art shines the brightest.

"I think that the true musician's goal, my goal, is to bring light into people's hearts. I think that's what all real true art should doenlighten people, enlighten their souls. I'm singing from that place and I hope that I'm directing that energy to that place in people's hearts. I think that's why I'm here; I think that's why we're all here in one way or another-to feed each other, to feed each other light and truth and love and all those things. We need that. If I can bring joy into the world, if I can get people to stop thinking about their pain for a moment, or the fact that tomorrow morning they're going to get up and tell their boss off or write this nasty note to their girlfriend or something, if I can delay that for a moment and bring a little joy into that spot and help them to see things a little bit differently, then I'll be successful."

If you don't believe the sincerity of that, then you haven't heard Bobby McFerrin. What are you waiting for?

Alleged Counterfeit Cassette Seized In Washington, Utah

NEW YORK-Over 14,000 alleged counterfeit cassettes were seized at five different locations in the Yakima, Washington area on Aug. 29, the first such action ever in the state of Washington. Cassettes were seized from Valley Merchant in Wapato, Evergreen Jeans in Toppenish, V.I.P. Mart in Grandview, Prosser Sportswear and Electronics in Prosser, and Yasir's in Sunnyside. Investigation into the case continues.

In an unrelated case, the FBI, assisted by

RIAA anti-piracy personnel, seize 1,200 alleged counterfeit tapes f booth at the Utah State Fair in Sal City on Sept. 12. Leo Val Quezada ar M. Cannon, the manager and owner booth, respectively - who also opera non Imports in Sandy, Utah - were i ly selling counterfeit tapes at \$4 pe No arrests were made at the time seizure - the first in the state of Utal that investigation also continues.



BIG COUNTRY, BIG CITY—Mercury/PolyGram recording group Big County was greexes after their recent Pier 84 show. Pictured (I - r): Stuart Adamson and Bruce Watso Country; Ian Grant, Grant/Edwards Mgmt; Mark Brzezicki and Tony Butler of Big Coun Jamieson, exec vp, marketing and sales; Dick Asher, pres and CEO, PolyGram.

"Million Airs" (continued from page 4)

Hall Days" (Jack Hues, Chong Music), "Everybody Wants To Rule The World" (Roland Orzabal/lan Stanley, Virgin Music Ltd./10 Music Ltd.), "If You Love Some-body Set Them Free" (Sting, Magnetic Publishing Ltd.), "In My Dreams" (Paul Kennerley, Rondor Music London Ltd.), "Shout" (Roland Orzabal/Ian Stanley, Virgin Music Publishing Ltd./10 Music Ltd.),

"Things Can Only Get Better" (Jones, Warner Bros. Music Ltd.), 'To A Kill' (Simon LeBon/Nick F Andy Taylor/John Taylor/Roger Tritec Music Ltd.), "Walking On Su (Kimberley Rew, Megasongs Ltd.), a Don't Need Another Hero" (Graha Good Single Ltd.).



MAZE LIVE IN L.A. — Capitol recording artists Maze featuring Frankie Beverly celebrated their return to the Los Angeles Universal Amphitheatre recently in support of their latest album "Live In LA." Three sides of the double LP were recorded at the Amphitheatre last year. Pictured backstage with the band (I-r) are: Ronnie Jones, Capitol's VP, promotion, Black Product; Beverly, Walter Lee, senior vice president, promotion, Capitol; Howard Geiger, Capitol's national director, Black Music promotion; and Wayne Edwards, Capitol's VP, Black A&R.



NOWELS SIGNS WITH SCREEN GEMS/COLGEMS/EMI MUSIC—Songw ducer Rick Nowels has signed an exclusive worldwide co-publishing agreement with t EMI Music (ASCAP). Pictured at the signing in Los Angeles are (from left) seated Lippman, Nowels' manager; Nowels; and Screen Gems president Fred Willms. Standin David Landau, Screen Gems' creative manager, motion pictures and television; Terry Li Michael Lippman Inc.; Eric Greenspan, Nowels' attorney; Judy Stakee, Screen Gen professional manager, West Coast; and Stan Winsten, Screen Gems director of legal at 15

IEWS



DEBUT—CBS Records execs greeted John Eddie after as recent Ritz concert. Pictured I Rappaport, vp album promotion; Joe McEwen, a&r; Bob Sherwood, sr vp marketing; vner, dir. prod. devel.; Al Teller, pres.; Eddie; Mickey Eichner, sr vp a&r; Phil Sandhaus, market'g devel.



CRYSTAL IN TOTO—CBS recording group Toto has become the 20th recipient of the Crystal Globe award signifying sales of five million album/tape units outside ther artist's home territory. Pictured (I-r): Toto's David Paich; co-mgr. Mark Hartley; Bunny Freidus, sr vp, CBS Records Int'l; Toto's Steve Lukather, Joseph Williams, Jeff Porcaro, Steve Porcaro, Michael Porcaro; co mgr Larry Fitzgerald.



HAT JAZZ—Blue Note Records kicked off the Fifth Jazz Times Convention with a reception at the Roosevelt Hotel. Blue Note recording artist Michel Petrucciani was guest er. Picture, clockwise from left: Susan Levin, nat'l mgr, secondary and jazz promo, Bruce l, pres, Blue Note Records; BN's Michael Cuscana; Ira Sabin, publisher of Jazz Times; ani.



WITHOUT PEER—Larry Gottlieb, Marc Blatte, and John Carney, co-authors of "Hands Across America," were presented the 1986 Ralph S. Peer Award for creative excellence. Pictured 1-r: Marty Rogol, exec dir of USA for Africa/Hands Across America; Carney and Blatte; Ralph Peer II, president of Peer Southern Organization; Ken Kragen, pres of USA For Africa/Hands Across America; Allan Tepper, dir of creative services, Peer Southern Organization.

A Cetifications

ed from page 4)

Monkees Greatest Hits"—The s—Arista

n & Now.. The Best of The Mon-The Monkees — Arista

ic From The Edge of Heaven"---Columbia

ım Albums

sible Touch"—Genesis—Atlantic
—Peter Gabriel—Geffen/Warner

Platinum Albums

trol" — Janet Jackson — A&M (2M) Home's In Alabama" — Alabama — V)

rt" - Heart - Capitol (4M)

heatrical Videos

til"—MCA Home Video—Univerures Division of Universal City Stu-

olution"—Waner Home Video— Bros. Inc.

ss Like Us"—Warner Home Vidurner Bros. Inc.

use"—New World Video—New ictures.

II" - Vestron Video - Empire

International

"The Delta Force" — Media Home Entertainment — The Cannon Group, Inc.

"Power" — Karl Lorimar Home Video — Lorimar Motion Picture Management, Inc. as Trustee for Lorimar Film Partners

Platinum Theatrical Videos

"Spies Like Us"—Warner Home Video—Warner Bros. Inc.

"House" - New World Video - New World Pictures

"The Delta Force" — Media Home Entertainment — The Cannon Group, Inc.

"Power" — Karl Lorimar Home Video — Lorimar Motion Picture Management, Inc. as Trustee for Lorimar Film Partners

Gold Non-Theatrical Videos

"Playboy Video Centerfold Volume 2 Starring Teri Weigel'"—Karl Lorimar Home Video—Playboy Video Corporation Platinum Non-Theatrical Video

"Playboy Video Centerfold Volume 2 Starring Teri Weigel" — Karl Lorimar Home Video — Playboy Video Corporation

Executives (continued from page 6)

Three Appointed at Arista-Three new district managers will join Arista. Connie Johnson, who worked for Artista in the Southeast region, will be R&B district manager for the Northeast. Roland Lewis will cover the Southeast region. Prior to now, Lewis was in independent promotion. Al J. Wallace has been named district manager for the Southwest region. Wallace comes from WXOK radio in Baton Rouge, where he has operations manager and prior to that, program director.

Clifford, Caplan New Directors-Patrick Clifford and Michael Caplan have been appointed directors of talent acquisition, East Coast, Epic/Portrait Records, as announced by Frank Rand, vice president, national A&R. Clifford will be involved in all aspects of artists and repertoire activities for both labels. He was most recently director of talent acquisition for the West Coast. Clifford was associated with Nemperor Records from 1978 to 1984 and was previously with Cash Box magazine. Caplan will be responsible for signing and developing new talent as well as working with established artists on the Epic/Portrait rosters. Caplan was most recently associate director for national album promotion for Epic/Portrait/CBS associated labels, and prior to that worked in promotion for E/P/A as well as merchandising for PolyGram.

Hoffman New General Counsel-Daniel Hoffman has been appointed vice president and general counsel for RCA/Ariola, according to Elliot Goldman, president and CEO. Hoffman will provide legal direction and advice for all aspects of the operations of RCA/Ariola, here and abroad as well as directing the company's headquarters law department and supervise all domestic and international outside counsel. Prior to joining RCA/Ariola, Hoffman was a partner in the LA entertainment law firm of Ziffren, Brittenham and Branca where he served since 1984. He participated in the representation of Michael Jackson, Stevie Nicks and The Beach Boys.

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NEW ARTISTS AND:

Independent Record Labels

Music Publishing

International Licensina

The Underground Concert Circuit

College Radio

Management

Underground Networking

Fanzines And Local Press

New Technology

Genre Workshops—The Development Of:

Metal Rhythm Folk

Jazz

Reggae

Country

Evening:

First-Ever "Scary Monsters" Halloween

Costume Ball & Showcase

Plus Club Weekend in NYC & Record Company Suites

Day 2-DEVELOPMENT & MARKETING

Saturday, November 1

NEW ARTISTS AND:

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The College Radio Audience

Indie Distribution

CHR Radio

The Video Medium

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Visual Marketing

Music Journalism

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OIN MACHINE -

Around The Route

By Camille Compasio

s just signed a licensing agreement anufacture of their noted pool ta-1 England, to serve the UK market 5 the European continent. More de-

you see the new Bally Midway Force' pin. It's outstanding! Sales teve Blattspieler gave me a pernonstration when I was out at the couple of weeks ago. The theme a hostage-rescue situation (somere all too familiar with nowadays) playfield is so symbolic, even to the he helicopter, that it really puts the tht into the thick of the action. And new twist, in addition to the two ittons, 'Special Force' features two ttons which control the rockets. see the new pin at your Bally Midrib-and while you're there, you about the new Bally Sente 'Night which is another terrific piece. lel offers the best of both worlds nation driving game and gun wo of the market's most popular

near it for **Karyn Bloomstrand**, ad manager at Arachnid, who was select group chosen to attend the readloaf Writers Conference in Middlebury, Vermont. This prestigious event provides the opportunity for aspiring writers to sit in at a series of lectures, readings, workshops, etc., with established authors, publishers and agents who offer advice and provide insight for sharpening writing skills and techniques. Among other noted authors who participated in previous conferences were John Irving, John Chiardi and Robert Frost. Karyn is associate editor of Arachnid's English Mark Darts publication, Bullshooter.

Cash Box felicitations to **Kirk** and **Jody McKennon** on the September 9 arrival of **Elizabeth Jo**, their new baby daughter who weighed in at 6 lbs. 6 oz. The McKennons are also the parents of a son, **Neal**, who is now three and a half...Kirk, by the way, will once again serve as tournament director for next year's AMOA National Dart Tournament. Besides which, he recently joined the Merit staff in the position of director-tournaments/marketing.

Watch for a new kit from Sun Corp. of America (formerly Kitkorp). It's based on a women's wrestling theme and was released by the firm on Sept. 15—and it's called 'Body Slam.'

Gene B. Szmczak recently joined Bally Midway as manager of Coin-Op Mechanical Engineering. Welcome aboard.

ari's 'Championship Sprint'

O – Atari Games Corporation has at their new System II 'Championnt' driving game which is available e game configuration and as game to existing Paperboy units.

pionship Sprint employs the multidd-a-coin and buy-in features that incorporated in their latest suche most unique attraction on this the addition of five all new tracks ake the game a brand new experieven the most seasoned "Sprint" There are a total of eight tracks, which are players' favorites from al Super Sprint.

pionship Sprint accommodates two players who can compete ach other and against the computlled cars in a high-intensity race to . As long as players beat the comtrolled cars, they get to continue next heat on a new track. Losing an stay in the game by adding an-

ustom car" concept on Championnt is what makes players want to ng this add-a-coin feature. In each yers compete to collect gold which randomly appear on the ese wrenches can be traded in for car features such as higher top iper traction, and turbo accelera-Championship Sprint, players will ew trade-in feature with "faster recovery" which speeds up crash time. There are five levels of each eatures for a total of 20 custom car so by using the add-a-coin feature, vill keep any custom car features 2 accumulated.

pionship Sprint also gives a new exwrench reward to skillful players better the "best lap time" on any ayers' average lap time, best lap ranking are displayed in the Winle shown at the end of each race. racing format in Championship is proved to have exceptional applayers, and the earnings have is," stated Atari's marketing direc-



tor Mary Fujihara. "We found that the majority of play on Super Sprint is with one or two players, and as we expected, collections on Championship Sprint are comparable to that of the high levels of Super Sprint, particularly in street locations. In fact, the player appeal of the 'Sprint' action is so strong that when a Championship Sprint is placed in the same location that already has a Super Sprint, earnings on both games are in the top rank of the location."

Shipments of the new model began in September. The System II game kits consist of a set of 28 program ROMs, a fully-assembled control panel with two steering wheels, an attract decal and a foot pedal assembly.

Court Rules For Arachnid In Patent Infingement Suit

CHICAGO - The U.S. Court of Appeals for the Federal Circuit in Washington, D.C., unanimously affirmed an earlier Chicago federal court jury's verdict of patent validity and patent infringement in favor of Arachnid, Inc. and against Industrial Design Electronics Associates, Inc. (IDEA), Donald P. DeVale and Bonita J. DeVale. The decision of the Federal Circuit, issued on Sept. 4, 1986, finally settled a long-standing patent infringement dispute between Arachnid, the manufacturer of English Mark Darts Electronic Games and IDEA, manufacturer of Century Dartes, All American Darts, Sargeant, Good Arrow and other electronic dart games.

On Aug. 23, 1985, a federal court jury in Chicago concluded a two-week patent infringement trial by finding that IDEA and its principals, Mr. and Mrs. Donald P. DeVale, had infringed Arachnid's patent on its dart games and a later trial for damages was set.

IDEA and Mr. and Mrs. DeVale appealed the jury verdict, but were rebuffed by the Federal Circuit's decision which stated in part that the "jury's factual findings are adequately supported by substantial evidence, and we conclude that the District Court's legal rulings with respect to validity and infringement were correct." The Federal Court also affirmed the District Court's earlier entry of a preliminary injunction against the manufacture, sale or distribution of IDEA products which were redesigned after the jury verdict.

Arachnid is seeking better than two million dollars in damages.

As noted by Arachnid officials, the ruling also clears the way for trial dates to be set against other defendents believed to be currently infringing on Arachnid's patents. The other defendants, according to the company, include Nomac, Merit Industries, and various distributors and operators.

Poole Named Engineering VP At Bally Coin-Op Division

CHICAGO-With his recent appointment as vice president, engineering for the Coin-Op Division of Bally Midway Manufacturing, David L. Poole assumed threefold responsibility for the design, development and production of Bally Midway's coin-operated video and pinball products, the health/ fitness and excercise equipment products of the company's Fitness Products Division (designer of the "Lifecycle"), and the engineering and manufacturing support for electronic games designed by Bally Sente, Inc. Poole reports to Maury Ferchen, president of the Coin-Op Division and Bally Midway Manufacturing, and is based at the Midway facility in Franklin Park, Illinois.

Poole joined Bally from Data Specialties, Inc. (Northbrook, IL), a manufacturer of bar coding equipment where he was director of New Products/Research and Development. He previously served as vice president of engineering at Nuvatec, Inc. (Downers Grove, IL) and for three years held that same position at Taito America. His introduction to the games industry was with Williams Electronics, where he led the development of their first pinball system. Poole began his engineering career in 1969 with Motorola.



Expressing enthusiasm about his return to the electronic games industry, Poole stated, "I'm glad to be back at a time of recovery and am very excited about the games we have underway. I also like the opportunity to do something in a very different business area — like health and fitness."



LET'S PLAY IT—Jazz guitarist George Benson makes a compact disc musical selection on Seeburg's new "LaserMusic" compact disc jukebox, with help from George Currie (||, vice president, Sony Pro Audio; and Ed Blankenbeckler, chairman, Seeburg Phonograph Corp. Laser-Music, which uses a Sony-made 60-disc CD changer, can offer up to 1,000 or more musical selections and features removable compact disc trays for quick program changes. The Seeburg compact disc jukebox had its official New York unveiling recently at the city's Be Bop Cafe.

COIN MACHINE -

Bally's 'Special Force' Pin

Latest entry in "The Next Trend" line of pinballs from Bally Midway is 'Special Force,' which expands on the popular hostage-rescue combat theme. All of the thrills and suspense of this daring experience are contained in the play environment and audio accompaniment.

Players are immediately intrigued by the unique multi-ramped playfield with its jungle roads, helicopter funnel ramp and hut shaped thumper bumper caps, as well as realistic sound effects ranging from crashing explosions to chirping crickets.

As the game begins, the player is awarded two rockets which can be fired by independent buttons to destroy enemy tanks (drop targets) without using the ball. These two yellow buttons are located on either side of the cabinet, just below the white flipper buttons. Various skill shots earn additional rockets and bombs.

As the fast-paced action continues, players discover that one or two balls can be taken hostage. Using their rockets as well as bombs from the helicopter, players go into their attack to free the hostages and when they succeed the game goes into exciting multiball play permitting the score to advance up to 2,000,000 bonus points.

"Special Force seems to captivate everyone who plays it," commented Steve Blattspieler, Bally Midway vice president of sales. "It offers action, sound, flashing lights and multi-level excitement to the novice and a variety of skill shots to challenge the expert."



Special Force offers all of "The Next Trend" operator features, including selectable self-percentaging, factory installed Mylar at key wear point; built-in playfield inclination and an eye level alphanumeric display which permits manual-free diagnostics and even details the number of bombs, rockets and multiball shots players have earned.

The new model will be available through authorized Bally Midway distributors by the end of September.

Further information may be obtained by contacting Bally Midway at 10601 W. Belmont Ave., Franklin Park, IL 60131.

Record Vending Machine Production Reported For 1985

CHICAGO — Factory shipment of new merchandise vending machines reached a record high of \$428,518,000 last year, which is up eight percent from the \$394,381,000 of 1984. The number of machines shipped also increased to 561,117 from 525,177, making it the fourth highest total in the past 18 years.

This data was announced by the National Automatic Merchandising Assn. (NAMA), based on the annual U.S. Bureau of the Census research which NAMA helps to underwrite.

Vending machines for beverages shipped by manufacturers rose 11 percent to \$291,613,000, with soft drink can and bottle venders advancing to \$230,864,000 from \$197,691,000 in 1984. Figures for the shipment of cup soft drink machines were not included.

The shipment of fresh-brew hot beverage machines was up to 10,360 units from 9,331 in 1984, while freeze-dried and liquid

product machine shipments were down slightly from 4,979 in 1984 to 4,208 last year.

The number of glassfront (bagged snack, chip and confections) machines advanced to 36,681 from 32,919 in 1984 and the value of these machines contributed substantially to the above total of foods and confections (\$64,801,000) in 1985, up from \$49,757,000).

The production of cigarette vending machines showed a continued pattern of decline established in recent years. A total of 7,488 such machines was shipped, compared with 9,105 in 1984.

The report covers data from 45 different manufacturers, of which 20 produced miscellaneous types of venders for newspapers, cosmetics, sundries, school supplies, etc. This category accounted for nearly one third of the machines shipped but only under five percent of the total dollar value.

Taito's 'Alcon' Kit

CHICAGO—An out of this world combat experience highlights the new 'Alcon' kit in release from Taito America Corp. As described by company president Paul Moriarity, 'Alcon is a tothe-death struggle for world domination. A giant brain attacks to conquer our world and just one lone pilot must stand and fight! It's the stuff of big adventure—and big profits!"

The game concept calls for the player to think fast in order to pick up stars which are formed when certain enemies are destroyed so that a build-up of various weaponry can be established for the battle to come. Weaponry ranges from long-range lasers and homing missles to invincible

Realistic graphics and sound effects add to the excitement and provide an authentic battle flavor.

The Alcon deluxe kit converts any verticle raster monitor game and includes PC board, control stickers, buttons, FCC cage, PCB mounting brackets and joystick.

Further information about the new kit may be obtained through factory distributors or by contacting Taito America at 660 S. Wheeling Road, Wheeling, IL 60090.

Premier's 'Genesis'

Fresh on the heels of their summer smash, 'Hollywood Heat,' Premier Technology has introduced their latest pinball machine, 'Genesis.'

The look and theme of 'Genesis' presents a unique combination of lights, sound and science fiction. The interactive play between ramps, drop targets and vari-targets creates the excitement and challenge demanded by today's players.

The 'Genesis' cabinet, with its dramatic backglass illustrations together with a playfield that abounds in heated scoring action and skill shots, serve to further enhance the appeal of the new model.

The game's music was composed by Dave Zabriski who is now in the process of composing the music for an upcoming motion picture release.

'Genesis' can be seen at factory distributor showrooms. Further information may be obtained by contacting Premier Technology at 759 Industrial Drive, Bensenville, IL 60106.



What To Do With Your Old Videos

By Doc English

In our never ending quest to discover money making tips, we asked operators the following question: What do you do with your forgotten, black and white videos, the ones congesting the garage, next to such other valuable artifacts as the lawn mower with a broken blade and granny's high school year-book? The suggestions forthwith.

1. Convert them. Some operators like the sturdy cabinets of the vererable black and whites so they pop in a color monitor, not dissuaded by the additional expense, and a kit, repaint, and are ready to go again. It's put back on location, nearly as good as new.

2. Sell them. Most distributors won't take black and whites on trade, but the private use, home market still exists. Advertise in your local newspaper or in the locations where you operate games. Some operators put "This game for sale. See manager" or "Own your favorite video" signs on certain machines.

3. Rent them. Again, take an ad. Some people like to spice up a party — birthday, graduation, or barbeque by renting a game or two to amuse and occupy kids of all ages.

4. Donate them. Outdated videos make useful tax deductions. Offer them to charitable auctions, flea markets, fund raisers, and bazaars.

5. Have a garage/warehouse sale. Maybe you can get rid of the lawn mower and granny's album, too!

6. Nostalgia corner. In an arcade, a Space Invaders among the latest torrid videos is just a tired Space Invaders; but in its own personalized, specialized, isolated alcove, with Asteroids, Sea Wolf, Space Wars, and Star Castle, it's revitalized. Well, somewhat. It's nostalgia. Some older players grew up with these classic machines and feel more comfortable with them than current models.

How about a contest or a tournament? Both arcade and street operators can benefit from this suggestion. One operator runs a contest on his old black and whites. He tells his patrons high score on that game for the month wins the game. This soups up collections.

Variation — use the reliable bowling scorecard. For every play on the game fill in a space with the player's name. When the

card is filled, uncover the seal for dom winner. You can pre-detern number of spaces and, therefore come of the game.

Have a tournament. Why rur your stronger machines, the C Hang-Ons, Ikari Warriors, that all heavy play? They don't need first a tournament on your weaker mach black and whites specifically, to b revenue.

IJf these suggestions or any of sonal favorites fail, then you can as one operator does. He retires videos by marching them to the taking a mean sledgehammer to bup, and, finally, turning them into bonfire. He photographs it all for a deduction. After all, you need prowas taking a tax deduction so mu

(Ed. note. If you have any su other than the aforementioned, p mit them, together with your nan name of your company to: Cash I S. 61st Ave., Cicero, IL 60650).



November 6-8 • Hyatt Regenc

Cash Box Sentemb

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iolenyohead (Controversy –
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