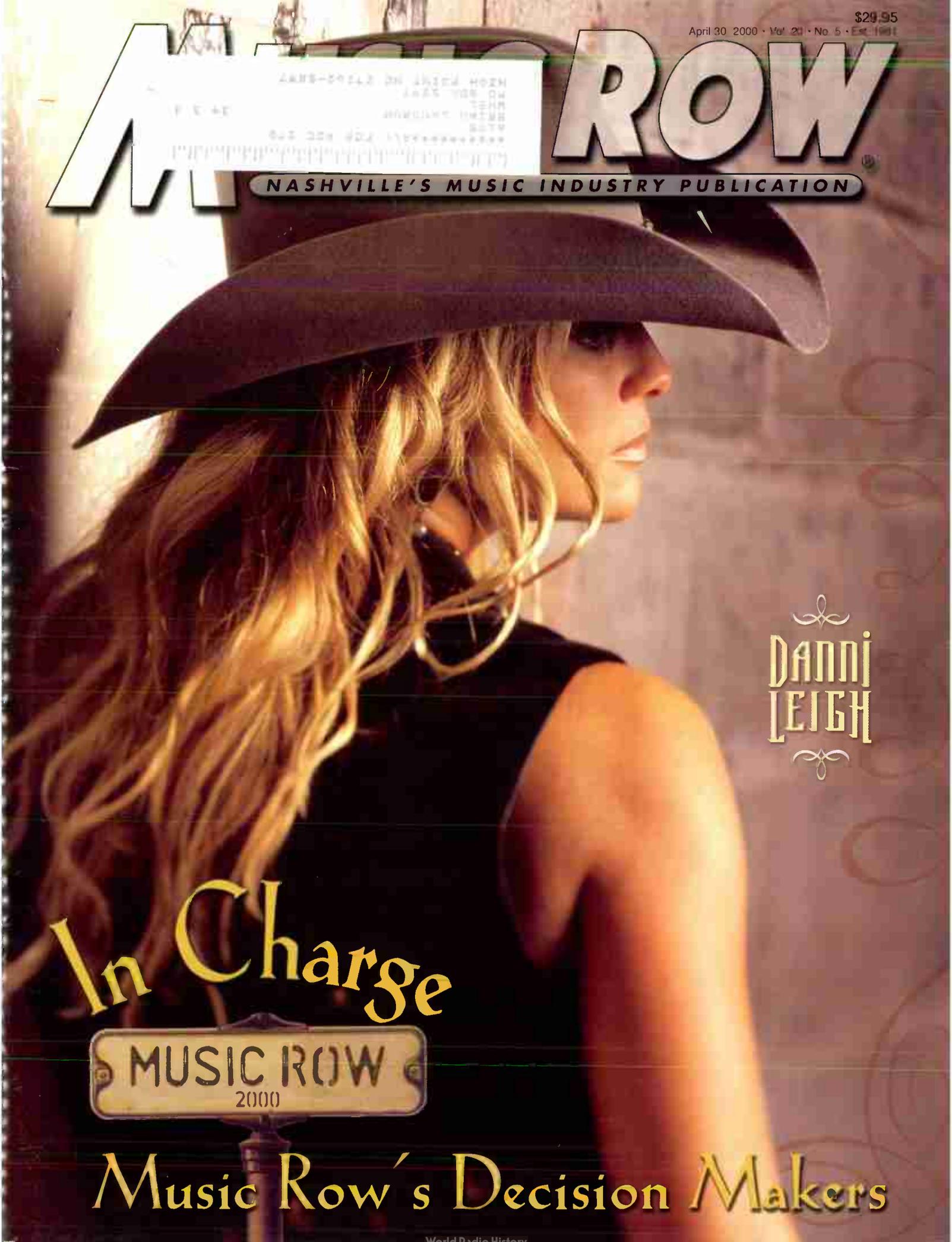


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Warmest personal regards,



Les Bider  
Chairman/CEO



Tim Wiperman  
Executive Vice President  
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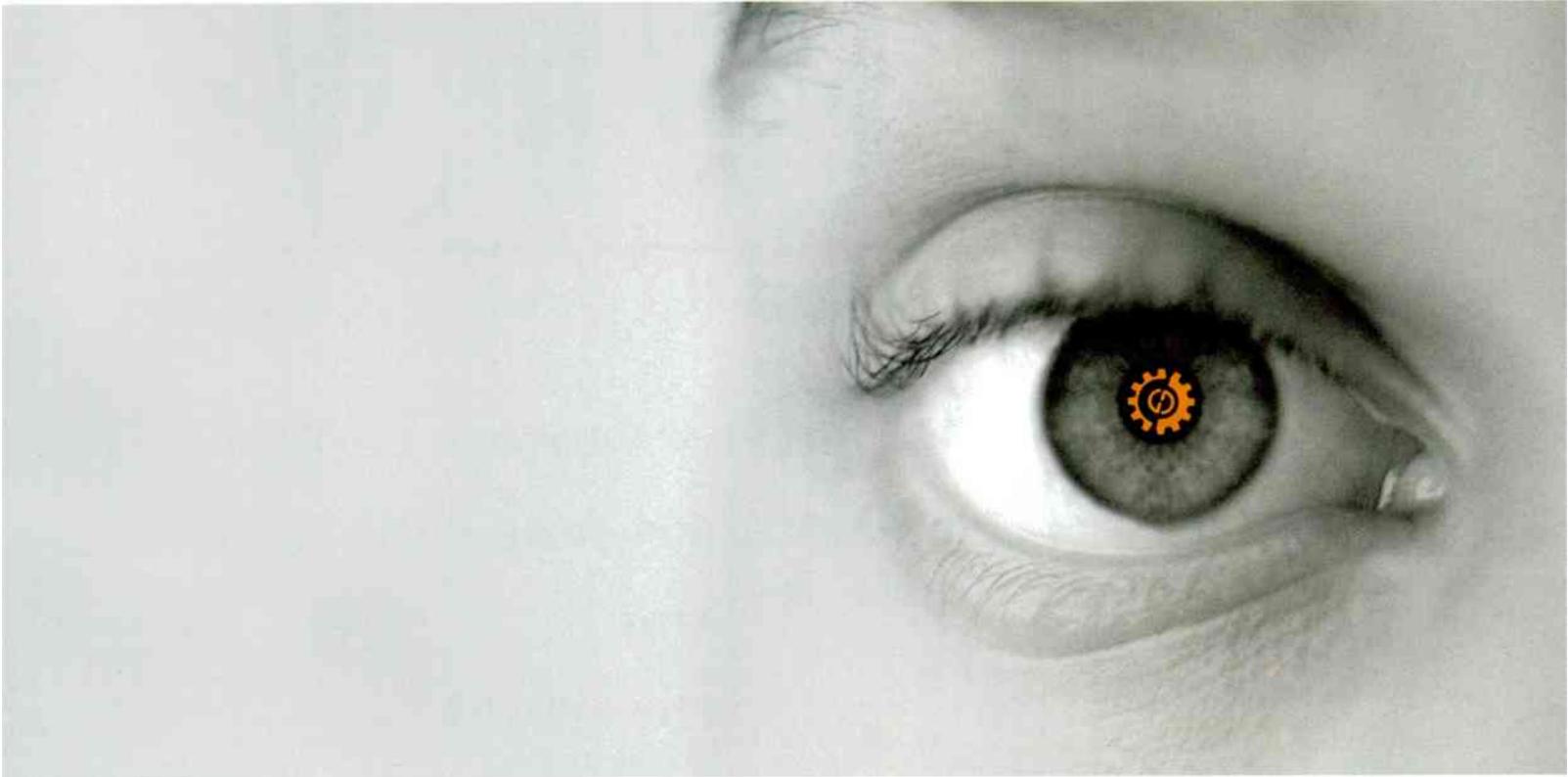


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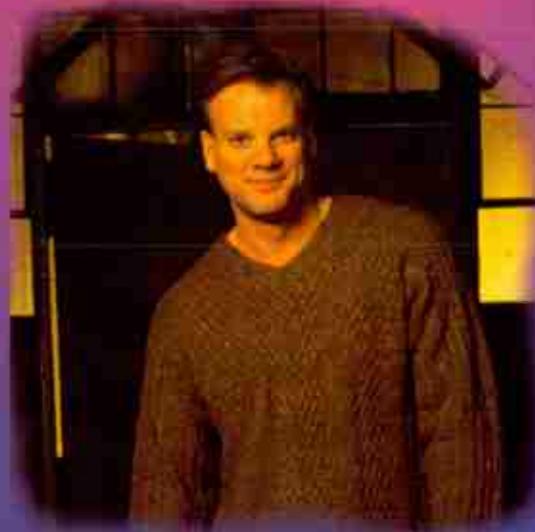
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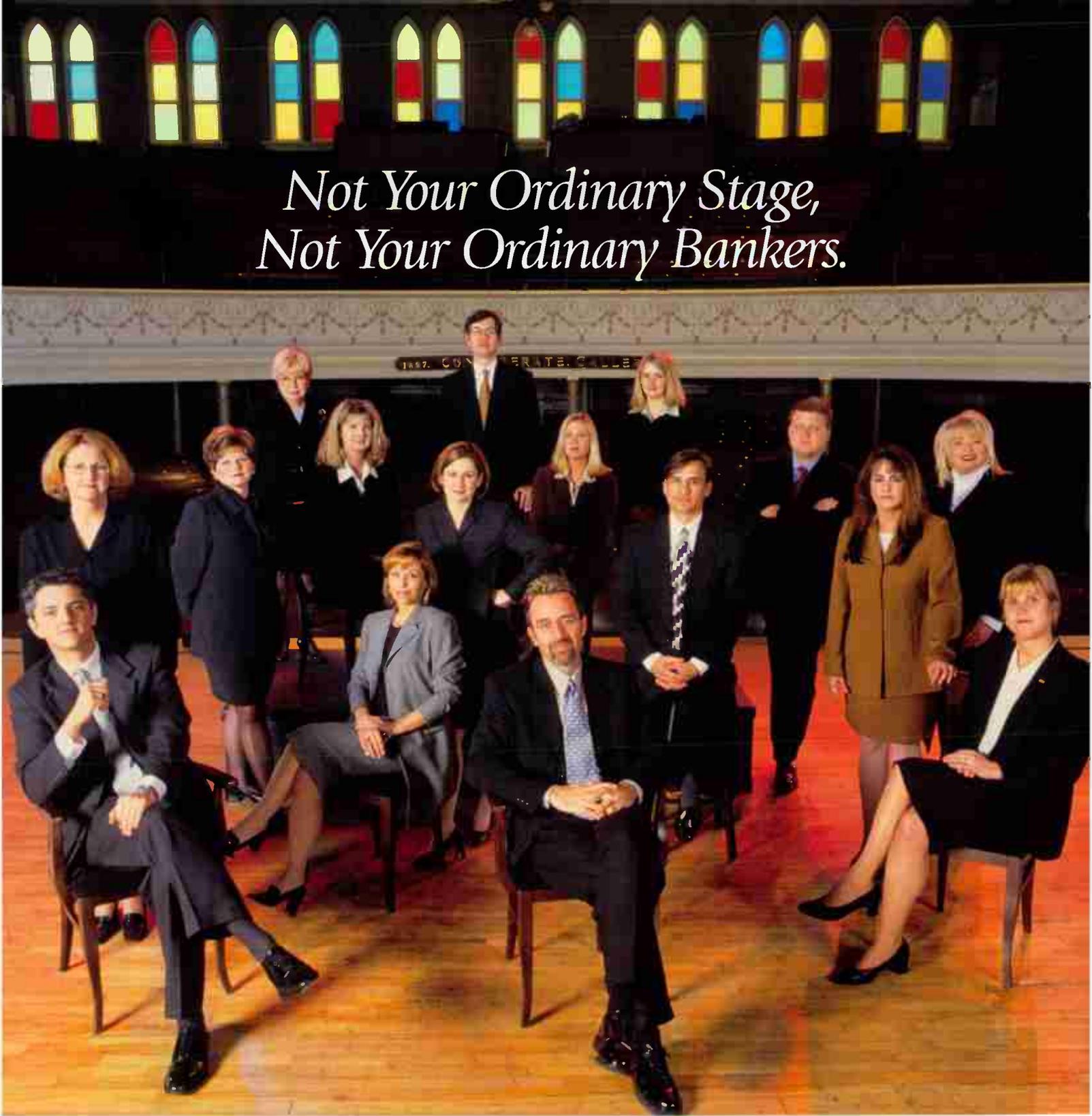
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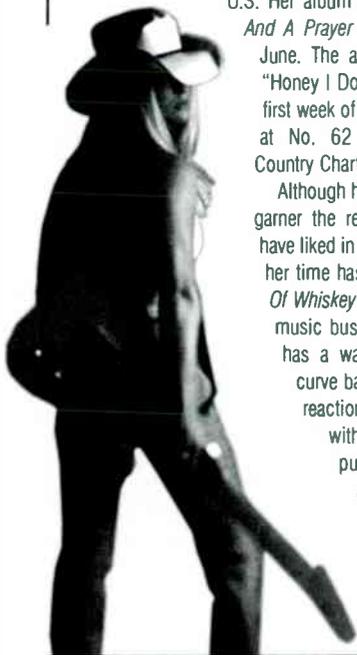
# Danni Leigh

**Label:** Monument Records  
**Current Single:** "Honey I Do"  
**Current Album:** *A Shot Of Whiskey And A Prayer*  
**Current Video:** "Honey I Do"  
**Current Producers:** Emory Gordy Jr. and Richard Bennett  
**Hometown:** Strasburg, VA  
**Management:** Shipley Bidy Entertainment  
**Booking:** Buddy Lee Attractions  
**Recent Hits:** "If The Jukebox Took Teardrops"  
 and "29 Nights"  
**Birthdate:** Feb. 9  
**Birthplace:** Strasburg, VA  
**Interesting Facts:** Former bungee jumping instructor  
**Outside Interests:** NASCAR, her dog "Petee"  
**Musical Influences:** Patsy Cline and Buck Owens

Danni Leigh hit the country scene in 1998 with her Decca/MCA release *29 Nights*. The album was well-received overseas—hitting the top 10 in Sweden's *Kountry Korral* magazine. The publication also named her Top Country Female Vocalist in 1998. Her video for the single "If The Jukebox Took Teardrops" hit No. 1 on CMT-Latin America. Furthermore, Leigh was nominated for a British CMA Rising Star of Tomorrow award.

Now, two years later, the Strasburg, VA native has found a new home with Monument Records and hopes to recreate her international success in the U.S. Her album *A Shot Of Whiskey And A Prayer* is due out in late June. The album's first single, "Honey I Do," was released the first week of March and debuted at No. 62 on the *Billboard* Country Charts.

Although her first album didn't garner the reception she would have liked in the U.S., Leigh says her time has come with *A Shot Of Whiskey And A Prayer*. "The music business, just like life, has a way of throwing you curve balls," she says. "My reaction to that is—sign with Sony/ Monument, put out great music and take on the world. Ahh—sweet victory."



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 volume 20 • number 5

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**M**ost citizens on planet earth focused on Y2K concerns as the global calendar turned triple zeros, but few if any foresaw the immediate marriage of the entertainment and technology industries via the staggering AOL/Time Warner/EMI mergers.

As last year unfolded, the country industry continued to search for new talents and business models as it fought to gain increased exposure at radio and create new opportunities. Conversely, the Christian Music industry continued exploding and its growth is reflected with increased coverage in this our 12th edition of *In Charge*. Alternative, Americana and other musical formats continued to spark passion and generate some success stories, but mainstream commercial fame still remains elusive.

Our goal with this guide (*In Charge* should not be confused with some kind of social register) remains to **present and profile the most influential figures in the Nashville-based entertainment industry; people who buy or sell significant quantities of goods and services and those who are crucial in building entertainment careers for others.** As always, we have tried to approach this subjective task in an objective manner and, as always, we welcome your suggestions for next year's book. Because this tome attempts to chronicle those dynamic individuals redefining a constantly changing industry, our challenge is to search out the team members behind successful careers and those whose efforts result in meaningful industry contributions. It is a difficult and imperfect task—but a labor of love. Regardless, the annual contents of *In Charge* contain a wealth of information about Nashville's music industry and, when looked at as a series, highlight the faces and personalities of those whose combined achievements will likely reshape the destiny of our city's renowned music machine.

This edition contains four important areas worthy of your attention: **The Gallery** profiles 480 individuals in alphabetical order (including 70 new listings); the **Label/Staff** listings which have been enlarged to include a wider variety of Christian companies and Nashville's ever-growing independents; **Professional Categories** which groups the decision makers by industry area; and the **Company Affiliation** cross-reference index.

Special thanks to *Music Row's* staff of Renaissance thinkers—and doers—GM Operations Chuck Aly, Director of Marketing/Sales Jamie Myerhoeffer, Art Director Christie Duke, Staff Writer Jeff Davis, Administrator Susana Ross, Receptionist Eileen Shannon and to our esteemed readers and advertisers. You are all greatly appreciated.

As Ever,

David M. Ross, Publisher

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 COUNTRY MUSIC INDUSTRY PUBLICATIONS

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# THE GALLERY

480 decision makers, with 70 new listings...

City is Nashville, State is Tennessee,  
Area code is 615 unless otherwise noted.  
See company and category appendices  
page 70-84.

NEW LISTING



**Jaye Albright**  
**President, Country**  
**McVay Media**

7699 Fletcher Bay Rd. NE  
Bainbridge Island, WA 98110  
Tel: **206-498-6261**

A 36-year radio veteran,  
Albright consults more than 20  
radio stations in several groups.

Most are concentrated within Clear Channel.



**Sharon Allen**  
**Publicist**

**The Brokaw Company**  
P.O. Box 125 37202

Tel: **297-8828** • Fax: 297-8801

sjallen@aol.com

Heads Nashville office of this firm which represents Deana  
Carter, Mark Chesnutt, Toby Keith and Loretta Lynn.

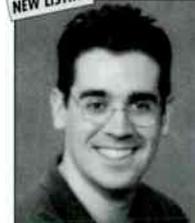
Tel: **327-4487** • Fax: 329-4492  
www.crb.org

Allen oversees and coordinates  
planning for the annual and  
regional Country Radio Seminars  
and provides other services to  
country radio stations; coordinates  
the Country DJ Hall of Fame.

• Member, NAB, NARAS, CMA,

ACM; Leadership Music Alumnus, Adjunct faculty member  
MTSU Dept. of Recording Industry

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**Chuck Aly**  
**GM Operations**  
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Tel: **321-3617**

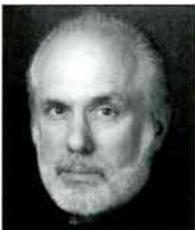
Fax: 329-0852

www.musicrow.com •

c.aly@musicrow.com

With company three years. Writes

and edits features, columns and reviews. Assists publisher  
David Ross in developing and implementing strategies for  
the company's print and electronic publications. Produced  
the official webcast of the 1999 CMA Awards. • Football,  
paintball, spelunking



**Bruce Allen**  
**President**

**Bruce Allen Talent**

406-68 Water St, Vancouver, BC  
Canada V6B 1A4

Tel: **604-688-7274**

Fax: 604-688-7118

info@bruceallen.com

Has owned this company for

26 years. Manages Martina McBride, Bryan Adams, Anne  
Murray, Kim Stockwood, Econoline Crush, Bob Rock and  
WCW Wrestler Bret "The Hitman" Hart. • Board, CMA

• Hosts one-hour weekly radio talk show in Vancouver;  
avid sports fan; climbed Mt. Kilimanjaro



**Jeffery A. Allen**  
**VP Finance**

**Sony Music Nashville**

34 Music Sq. E. 37203

Tel: **742-4321**

Fax: 742-5734

jeff\_allen@sonymusic.com

With Sony since January 1995.

Previously VP Finance, Liberty

Records and Director of Banking and Insurance for Capitol-  
EMI Music. • Board, W.O. Smith School • Golf, motorcycles,  
political satire, Predators fan

**Paul Allen**  
**Executive Director**

**Country Radio Broadcasters, Inc.**

819 18th Ave. S. 37203



**Kathy Allmand**  
**President**

**FrontPage Publicity**

P.O. Box 60628 37206

Tel: **383-0412**

Fax: 383-0866

kathyallmand@

frontpagepublicity.com

This three-year-old company

provides media initiatives and press activities for Naomi Judd,  
Danni Leigh, Clay Davidson, Dixie Chicks, Lucky Dog Records  
and Wildhorse Saloon. • CMA Publicity subcommittee;  
member, ACM, CMA • Sharp shooting, fire baton twirling  
and LYN4MNY

**Jeff Altheide** NEW LISTING

**Manager**  
**Dreamhire**

916 19th Ave. S. 37212

Tel: **321-5544** • Fax: 321-0579

www.dreamhire.com • jeff.altheide@dreamhirenashville.com

With this pro audio equipment rental company five years.



**Chet Atkins**  
**Recording Artist**

**Owner/CGP Enterprises**

1013 17th Ave. S. 37212

Tel: **329-0401**

Fax: 329-0448

In addition to his enormous and  
continuing artistic influence, this

14-time Grammy winner owns  
choice Music Row real estate and has a street there named  
for him.

**Mike Atkins**  
**President**

**Mike Atkins Management**

300 10th Ave. S. 37203

Tel: **345-4554** • Fax: 254-4267

Personal manager for Point of Grace, 4 Him, Jaci Velasquez,  
FFH, Wayne Watson and Scott Krippayne.

**Alison Auerbach**  
**Owner**

**Alison Auerbach Public Relations**

1229 17th Ave. S. 37203

Tel: **329-0025** • Fax: 329-0403

AlisonAPR@aol.com

Five-year-old company handles national publicity for artists  
including Vince Gill, Rebecca Lynn Howard, Pam Tillis, Kate



Wallace. AAPR shares office space, and in some cases responsibility for servicing clients, with The Press Office. • ACM, CMA; CMA Publicity Committee • Collects vintage artifacts from the 1950s-'60s

**Sue Austin**  
*VP Creative Services*  
*The Curb Group*

47 Music Sq. E. 37203  
Tel: 321-5080, Ext. 312 • Fax: 327-1964  
www.curb.com • saustin@curb.com  
With Curb 14 years, Austin is responsible for all visual elements including video, still photography, single and album covers and print advertising. • CMA, ACM, NARAS • Ballroom dancing and fitness training



**Janice Azrak**  
*Senior VP Artist Development*  
*Warner/Reprise Nashville*

20 Music Sq. E. 37203  
Tel: 748-8000  
Fax: 214-1467  
With label 23 years. Primary duties include producing videos and artist development. • CMA, ACM, NARAS, Leadership Music



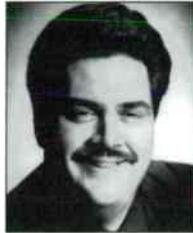
**Ron Baird**  
*Agent*  
*Creative Artists Agency*

3310 West End Ave. #500  
37203  
Tel: 383-8787  
Fax: 383-4937  
rbaird@caa.com  
Baird is a 22-year booking veteran with the Jim Halsey Co., William Morris Agency and, for the past 9 years, CAA. Baird opened the Nashville office in 1991. Oversees administration for the office and is the responsible agent for Shania Twain, Martina McBride, Olivia Newton John, SheDAISY, Mindy McCready, Michael Peterson, Billy Dean, Tim Rushlow, Shane Minor and Bering Strait, among others. He was voted Third Coast Agent of the Year in 1999 by readers of Pollstar; received the 1999 Country Tour of the Year award for the Shania Twain tour; was voted Country Agent of the Year for 1996-98 by readers of Performance Magazine. • Board, CMA, W.O. Smith, alumni of Leadership Music • Skiing, hiking, backpacking, outdoor sports, being with family



**Jeff Balding**  
*Co-owner, Producer, Engineer*  
*Underground Sound*

428 6th Ave. S. 37203  
Tel: 242-2442  
Fax: 254-6491  
jef@undergroundsound.com  
Balding started this pro audio rental, sales and cartage company 14 years ago. Also a recording engineer & producer, Balding's credits include Janis Ian, Shania Twain, Trisha Yearwood, Megadeth, Peter Cetera, Faith Hill, Lari White. • NARAS • Softball



**Tom Baldrice**  
*VP National Promotion*  
*RCA Label Group/BNA*  
1400 18th Ave. S. 37212  
Tel: 301-4403  
Fax: 301-4475  
tom.baldrice@bmge.com  
Manages the BNA Promotion department. With the company 7 years. • Collects baseball cards, plays the tuba, golf



**Marc Ball**  
*CEO*  
*Scene Three, Inc.*  
2600 Franklin Rd. 37204  
Tel: 345-3000 • Fax: 345-3100  
www.Scene3.com  
Heads the technically varied, complete film/video production house, which produces television programming, commercials, music videos and new media projects. Coordinates overall operation with emphasis on the areas of production quality, creativity and expansion. • CMA



**Loren Balman**  
*President*  
*Word Label Group*  
25 Music Sq. W. 37203  
Tel: 457-2002  
Fax: 457-2005  
lbalman@wordentertainment.com  
With company 14 years.



**Craig Bann**  
*VP Promotions & Marketing*  
*AristoMedia*  
1620 16th Ave. S. 37212  
Tel: 269-7071  
Fax: 269-0131  
www.aristomedia.com • cbann@aristomedia.com  
A 10-year veteran of the company, Bann oversees day to day activities, with an emphasis on video. • CMA, Leadership Music • Sports, reading

**Brown Bannister**  
*President*  
*RBI Productions*

P.O. Box 1569, Goodlettsville, TN 37070  
Tel: 327-1245  
Fax: 859-7284  
dugout56@aol.com  
Produces Steven Curtis Chapman and Point of Grace. Produced 17 albums for Amy Grant. • Board of Governors, NARAS; Leadership Music, GMA, CMA • Family



**John C. Barker**  
*President/Integrated*  
*Copyright Group, Inc.*  
P.O. Box 24149 37202  
Tel: 329-3999 • Fax: 329-4070  
jbarker@icgcopyright.com  
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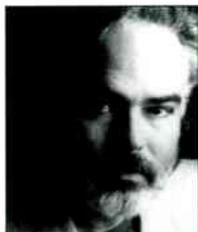
Tel: 251-0106

Fax: 251-8978

dbarnes@countrymusicmag.com

With company one year.

Responsible for editorial content, new projects and supervision of Nashville office. Formerly managing editor of New Country magazine. • CMA • Taikwondo black belt; volleyball, basketball and a horrible golf game; former drummer; dedicated football fan



## Bryan Bateman

**President**  
**Pecos Film Co., Inc.**

1110 17th Ave. Ste. 2 37212

Tel: 327-1400

Fax: 327-0431

With company since 1991, Bateman produces Director Michael Merriman's videos and

serves as Executive Producer on all others. Also in charge of the company's day-to-day operations. • ACM, CMA, NARAS • Golf, hunting, camping, fishing, cigars



## Rick Baumgartner

**VP National Promotion**  
**Atlantic Nashville**

20 Music Sq. E. 37203

Tel: 733-1880

Fax: 733-1875

rick.baumgartner@

atlantic-recording.com

Coordinates all promotion efforts of Atlantic artists at radio.

• ACM, CMA • Golf, golf, and more golf; reading, spending time with family—Donna, Bethany and Emilee



## Tom Becci

**Senior VP Finance**  
**Capitol Nashville**

3322 West End Ave.,

11th Floor 37203

Tel: 269-2000 • Fax: 269-2023

capitol-nashville.com

With the label since 1993.

Responsible for finance, business

affairs, information technology and office administration.

• NARAS, CMA, ACM • Sports, cooking



## Bob Beckham

**President/HoriPro**  
**Entertainment Group**

1819 Broadway 37203

Tel: 329-0890

Fax: 329-1874

Beckham headed Combine Music for 23 years and has been with

HoriPro more than nine. • Board, Bill Hall Scholarship Fund; member, CMA, ASCAP, BMI, NARAS, NSAI • HoriPro golf tournament



## Robert Beeson

**President**  
**Essential Records**

One Maryland Farms #200

Brentwood, TN 37207

Tel: 373-3950

Fax: 221-3352

Manages creation, marketing and promotion of all product

for Essential Records, Sub-Lime Records and Watershed Records. Artists include Jars of Clay, FFH and Third Day.



## Renee Bell

**VP A&R/RCA Label Group**

1400 18th Ave. S. 37212

Tel: 301-4309 • Fax: 301-4303

renee.bell@bmge.com

With the company over four years. Responsible for signing

The Mavericks and David Lee Murphy while at MCA as well as Sara Evans, The Warren Brothers, Jason Sellers, Coley McCabe, The Girlfriendz and Jim Lauderdale to RLG.



## David Bennett

**VP/GM**

**Filmworkers' Club**

1006 17th Ave. S. 37212

Tel: 322-9337 • Fax: 322-9344

filmworkers@mindspring.com

With the firm four years, Bennett supervises the day-to-day

operations and spearheads

marketing initiatives of this multi-million dollar post production facility that specializes in entertainment programming. • Past president, Friends of Watkins

Institute; Secretary, Nashville Film Advisory Board • Martial arts expert in Wado-Ryu, karate, Iaijudo, Jodo; cooking, wine collecting and parenting

## Lynn Bennet

**President/Owner**  
**StagePost**

255 French Landing 37228

Tel: 248-1978 • Fax: 242-8861

lynn@stagepost.com

Bennet has owned and operated this film, video and post production house for 22 years. Varied client list includes

Vanderbilt University, DuPont, Nissan, Ingram Books, Opryland and Texas Instruments. • Boards of Watkins Institute, TN Film Commission

## Richard Bennett NEW LISTING

**Producer**

P.O. Box 50224 37205

Tel: 356-4907

104154.2311@compuserve.com

Respected session guitarist Bennett has most recently produced Danni Leigh, Phil Lee, Mark Knopfler, Jack Ingram.



## Craig Benson

**Owner**

**Craig Benson Law Offices**

1207 17th Ave. S. #300 37212

Tel: 320-0660

Fax: 320-0909

cbenson@rocketdsl.com

In business 24 years. Handles major intellectual property

transactions, consulting and brokerage both nationally and internationally; all aspects of entertainment law. London Office: 72 Marybone Lane, London, England W1M5FF.

• All things Porsche



## Ed Benson

**Executive Director**

**Country Music Association**

1 Music Circle S. 37203

Tel: 244-2840

Fax: 242-4783

www.CMAworld.com •

ebenson@CMAworld.com

With CMA 21 years. Provides

overall leadership and direction, plus unbridled enthusiasm,

for the important music trade association. • Chamber of Commerce, ASAE, ATAS, NARAS, Leadership Music; Board, Leadership Nashville • Golf

## George Betts

**GM**

**Heninger Elite Post of Nashville**

1025 16th Ave. S. #302 37212

Tel: 327-8797

Fax: 321-5051

www.heninger.com/nashville • gbetts@heninger.com

Original founder of company in 1988. Clients include Dye Van Mol & Lawrence, McClain Enterprises, CMT and Videc Inc. Services include video post production, CD Rom & DVD

authoring, graphics and film transfer. • Co-chairman, Tennessee Film, Music, Entertainment Commission

• Outdoor activities with my kids



See Company & Category  
appendices pages 70-84.



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# In Charge



**Ken Bidy**  
**President/CEO**  
**Copperfield Music Group**

1400 South St. 37212  
Tel: 726-3100  
Fax: 726-3172  
hkenbidy@home.com  
Bidy has more than 30 years experience in the music publishing industry. He currently oversees the day-to-day operation of his publishing companies whose songs have been recorded by artists including Montgomery Gentry, Linda Davis, Steve Holy, LeAnn Rimes, Trini Triggs and Lee Ann Womack. • CMA, ACM, GMA, NSAI, NARAS, Leadership Music • Golf, travel, music



**Narvel Blackstock**  
**CEO**  
**Starstruck Entertainment**

40 Music Sq. W. 37203  
Tel: 259-0001  
Fax: 259-5222  
www.reba.com

Blackstock heads the multi-purpose Starstruck organization and manages Reba McEntire, his wife. • CMA, NSAI, ACM, NARAS



**Billy Block**  
**Owner**  
**Western Beat Entertainment**

P.O. Box 128105 37212  
Tel: 383-5466  
Fax: 383-6331  
www.westernbeat.com • westernbeat@home.com

Owns and operates full service multi-media company involved in television, radio, print and concert promotion. Producer/host of Billy Block's Western Beat Roots Revival Concert Series, alt.country radio show Western Beat Radio, and Western Beat with Billy Block TV series, for which he recently signed a 13-episode deal with CMT. Publishes Western Beat Monthly, a roots music guide that highlights the artists on his show. • SAG, NARAS, AFM • Golf, reading, working out, family



**Dale Bobo**  
**VP, Creative**  
**Warner Chappell Music**

21 Music Sq. E. 37203  
Tel: 254-8777  
Fax: 726-1353  
www.warnerchappell.com

Bobo has been with the publishing giant for 18 years and is responsible for overseeing the Creative Department, plugging songs and developing writers. • Board, Copyright Society of South; member, NSAI, CMA, NARAS, ACM,

Leadership Music • Spending time with Barbara and Cameron, road cycling, computers



**Jennifer Bohler**  
**VP Media Relations**  
**Starstruck Entertainment**

40 Music Sq. W. 37203  
Tel: 259-0001  
Fax: 259-5442  
jbohler@starstruck.net  
With company 12 years.  
Oversees publicity for Starstruck Entertainment and Reba McEntire. Past CMA Publicist of the Year; formerly with Network Ink and Cash Box. • Animal Care Task Force (ACT NOW), NARAS • Movies, camping



**Woody Bomar**  
**VP/GM, Creative Services**  
**Sony/ATV Tree**

8 Music Sq. W. 37203  
Tel: 726-8300  
Fax: 244-6387  
Bomar has managed Sony/ATV Tree's creative department since his company, Little Big Town, was acquired by the publishing giant in 1998. • Board, Leadership Music, Copyright Society of the South, CMF Hands Across the Row; member, CMA, NSAI, NARAS, ASCAP, CCMA • Bicycling, reading, collecting vintage Hofner instruments



**Scott Borchetta**  
**Senior Executive, Promotion & Artist Development**  
**DreamWorks**

1516 16th Ave. S. 37212  
Tel: 463-4600  
Fax: 463-4651  
www.dreamworksrecords.com  
Been with company over two and a half years since its inception. Leads promotion and artist development for all DreamWorks acts. Current artists include Randy Travis, Toby Keith, Jessica Andrews, Jeff Foxworthy. • Leadership Music, CMA, ACM • Auto racing, snow skiing

**Gary Borman**  
**Owner/President**  
**Borman Entertainment**

1208 17th Ave. S. 37212  
Tel: 320-3000  
Fax: 320-3001  
bormanent@aol.com  
Personal manager for Dwight Yoakam, Trace Adkins, Faith Hill, Tara Lyn Hart, James Taylor and Garbage. L.A.-based firm; opened Nashville office early in 1996. In business 23 years. L.A. office: 1250 6th St. #401, Santa Monica, CA 90401. 310-656-3150. • CMA, ACM, NARAS

**Mike Borne** NEW LISTING  
**Managing Partner**  
**Allstar Audio**

602 Swan Drive Smyrna, TN 37167  
Tel: 220-0260 • Fax: 220-0360  
www.allstaraudio.com • mike@allstaraudio.com  
Borne started company in 1984 after four years as sound engineer for T.G. Sheppard. Now provides professional sound, lighting and generator services for many artists and corporations. Recently moved operations to a 24,000 sq. ft. facility in Smyrna. • CMA, AES • Boating, fishing, motorcycles



**Susan Bowman**  
**Executive Producer/**  
**Co-Owner/Collective**

1221 17th Ave. S. 37212  
Tel: 327-1820  
Fax: 320-0884  
susan@collectivefilms.com  
Co-founded company in 1995 with Steven Goldmann & Thom

Oliphant. Oversees legal, financial and creative affairs in areas of development, music video and commercials. Music video producing credits include Faith Hill's "This Kiss," Kathy Mattea's "455 Rocket," and Collin Raye's "I Think About You." • CMA, NARAS, NFVA • Scuba diving, travel, movies, family

**Fran Boyd**  
**Executive Director**  
**Academy of Country Music**

6255 Sunset Blvd. #923, Hollywood, CA 90028  
Tel: 323-462-2351 • Fax: 323-462-3253  
www.acmcountry.com • fbacm@aol.com  
With the organization 34 years. • Board, International Entertainment Buyers Association • Country music, of course; travel



**Connie Bradley**  
**Senior VP**  
**ASCAP**

2 Music Sq. W. 37203  
Tel: 742-5000 • Fax: 742-5020  
www.ascap.com  
With ASCAP 24 years. Bradley oversees ASCAP's membership efforts in the Southern U.S.

Region, where her main objective is to support the growing success of ASCAP's members and to sign new up-and-coming writers and publishers. Named 1985 Lady Executive of the Year by National Women Executives. Elected CMA Board Chairman in 1989. • Board, CMA, NARAS, CMF, Copyright Society of the South, W.O. Smith School, Alabama Hall of Fame and Georgia Hall of Fame; Advisory Council, Tennessee Film, Entertainment and Music Commission; Steering Committee, Operation Smile International; Leadership Music

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**Harold Bradley**

*President  
Nashville Association of  
Musicians Local 257*

11 Music Circle N. 37203  
Tel: 244-9514 • Fax: 259-9140

A session musician for the past 53 years, Bradley holds the unofficial title of "Most Recorded

Guitar Player in History." A member of the Musician's Union since 1942, he now handles all its presidential duties, including that of being its Chief Business Agent. Past President, NARAS. Currently VP, AFM. • President, Southern Conference; Chairman, AFM's Presidential Advisory Committee; NARAS, CMA • Tennis, water skiing, baseball



**Jerry Bradley**  
*VP/Gaylord Entertainment;  
President/Acuff-Rose  
Music Publishing*

65 Music Sq. W. 37203  
Tel: 321-5000 • Fax: 321-5655  
jbradley@acuffrose.com

With company 13 years. Bradley was with RCA/Nashville for 13

years and presided over the creation of the Wanted: The Outlaws album, which featured Willie Nelson, Waylon Jennings, Jessi Colter and Tompall Glaser, and was the first country album to be certified platinum. • Board, CMA; Chairman, CMA Fan Fair committee; member, CMA, NARAS, Nashville Chamber of Commerce, Leadership Music • Golf, boating, car racing



**Mike Bradley**  
*Owner/Engineer  
Sound Shop*

1307 Division St. 37203  
Tel: 244-4149  
Fax: 242-8759

loudmixer@aol.com  
With company 25 years.



**Frank Breeden**  
*President*

*Gospel Music Association*  
1205 Division St. 37203  
Tel: 242-0303 • Fax: 254-6735  
www.gospelmusic.org •  
www.doveawards.com

A 22-year veteran of the gospel music industry, Breeden was named

GMA President in May, 1997 and is focused on expanding the reach of the genre. Executive Producer of the Dove Awards. Oversees all operations of the 6,000 member GMA worldwide. Official spokesperson for the industry, and serves as Executive Director of the Christian Music Trade Association.



**David Briggs**  
*Owner  
House of David Recording*

1203 16th Ave. S. 37212  
Tel: 320-7323 • Fax: 329-1304

A musician for 40 years, Briggs has also distinguished himself as a writer, arranger and producer. Member of the first Muscle

Shoals, AL studio group to have pop chart success. He is also Musical Director for various TV specials, and has been Musical Director for the CMA Awards show since 1988. Has had studio since 1983. • CMA, AFTRA, NARAS, NMA, AFM

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# In Charge

## Kelly Brooks

Manager

GB Management

1111 17th Ave. S. 37212

Tel: 329-0166 • Fax: 327-9407

Manages his brother, Garth, and Susan Ashton, in association with Bob Doyle.

NEW LISTING



## Alison Brown

Co-Founder

Compass Records

117 30th Ave. S. 37212

Tel: 320-7672

Fax: 320-7378

www.compassrecords.com •

alison@compassrecords.com

Grammy nominated artist and

leader of the Alison Brown Quartet handles financial and A&R duties for this five-year-old independent label. • NARAS, NARM, NAIRD, Folk Alliance, IBMA, Leadership Music



## J. Aaron Brown

President/Owner

J. Aaron Brown & Associates

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Tel: 385-0022

Fax: 386-9988

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Grammy winner. Produced four-CD box set America's Party Band, Hal Newman and The Mystics of Time. • NARAS • Barefoot skiing

NEW LISTING



## John Brown

Promotion Director

Giant Records

1514 South St. 37212

Tel: 256-3110

Fax: 259-4011

www.giantnashville.com •

john.brown@wbr.com



## Tony Brown

President/MCA Nashville

60 Music Sq. E. 37203

Tel: 244-8944 • Fax: 880-7447

With MCA 16 years, has led the company to Nashville's top label spot for last nine years. Serves as label President and supervises and controls its A&R functions.

Has produced records for Rodney Crowell, Joe Ely, Vince Gill, Nanci Griffith, Patty Loveless, Lyle Lovett, Mac McAnally, Reba McEntire, George Strait, Marty Stuart, Steve Wariner, Wynonna and others. Named by Entertainment Weekly one of the 100 most powerful people in entertainment. Formerly worked in A&R at RCA Records and played and/or toured as

a musician with Rodney Crowell, Emmylou Harris and Elvis Presley. • Board, Tennessee State Museum, W.O. Smith School, Leadership Music; member, CMA, ACM, NARAS



## Pam Browne

Associate Dean

Mike Curb School of Music Business, Belmont University

1900 Belmont Blvd. 37212

Tel: 460-5504

Fax: 460-5516

www.belmont.edu •

brownep@mail.belmont.edu

With Belmont six years, Browne is not only the Director of the Music Business Program, she is an entertainment and sports attorney, and NFL agent. She was instrumental in starting Belmont West, an extension program based in Los Angeles for undergraduate music business majors, as well as the first music business emphasis in an MBA degree program, offered by Belmont's Massey Graduate School. She's also had professional experience in music publishing, artist management, production and songwriting. • tennis, golf, reading



## Steve Buchanan

President

Grand Ole Opry Group

One Gaylord Drive 37214

Tel: 316-6090

Fax: 251-1026

sbuchanan@

gaylordentertainment.com

With the company 15 years,

Buchanan's responsibilities include the Opry, operations of the Ryman Auditorium and the Acuff Theatre, the Wildhorse Saloons (Nashville & Orlando), plus the activities of Opryland Productions, one of the nation's largest full-service entertainment and production companies. • NARAS VP & Board of Governors, W.O. Smith Board; member, CMA, APAP, IBMA



## Steve Buckingham

Senior VP

The Welk Music Group, Vanguard Records, Sugar Hill Records

P.O. Box 159159 37215

Tel: 297-2588 • Fax: 297-2510

Buckingham assumed this new

post in 1998, and intends to concentrate on the forms of music that made Vanguard a legendary label: acoustic-based music, blues and jazz. With the Welk Music acquisition of Sugar Hill Records he is involved with creative aspects of that label as well. A three-time Grammy winner, Buckingham has produced 10 platinum and 20 gold albums, 27 No. 1 singles and dozens of top 10 records in the pop, country, adult contemporary, jazz, dance, R&B and Christian music genres. L.A. office: 2700 Pennsylvania Ave., Santa Monica, CA 90404. 310-829-9355.



## Al Bunetta

President

Al Bunetta Management,

Oh Boy Records,

Big Ears Music Publishing

33 Music Sq. W. #102-B 37203

Tel: 742-1250 • Fax: 742-1360

www.ohboy.com •

ohboy@ohboy.com

Industry veteran Al Bunetta has managed the career of John Prine for the last 29 years, is a founder of three award-winning independent labels (Oh Boy Records, Red Pajamas Records and Blue Plate Music) and is an active music publisher. In 1986, Bunetta won a Grammy for co-producing the Best Contemporary Folk Recording, A Tribute To Steve Goodman. • Board, NARAS and W.O. Smith School. • Avid car collector, gentleman farmer



## John Burns

Executive VP/GM

Giant Records Nashville

1514 South St. 37212

Tel: 256-3110

Fax: 256-9395

www.giantnashville.com •

john.burns@wbr.com

Oversees daily operations of the

label. With the company over three years. • ACM Board, CMA, NARAS



## Allen Butler

President

Sony Music Nashville

34 Music Sq. E. 37203

Tel: 742-5730

Fax: 742-5734

allen.butler@sonymusic.com

Oversees the artist development,

promotion, marketing, sales,

administration and media departments for Sony Music labels Columbia, Epic, Monument & Lucky Dog. With company over five years. Formerly VP Promotion and Artist Development for Arista/Nashville. Before joining Arista in 1989, spent 12 years with RCA Records. Graduate of Christian Brothers University and Memphis State University. • Board, NARAS, CMA; Leadership Music • Harley Davidsons, golf

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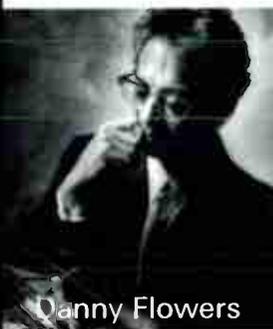
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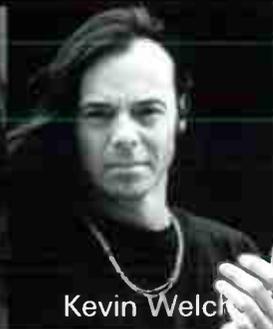


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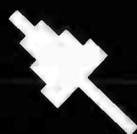


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# In Charge

## Karen Byrd

### VP Publicity

#### Capitol Records Nashville

3322 West End Ave. 11th Floor 37203

Tel: 269-2000 • Fax: 269-2034

www.capitol-nashville.com • karen.byrd@emicap.com

Former in-house publicist at GB Management and Bob Doyle & Assoc. Now directs media plans and activities for Capitol Nashville roster, including Trace Adkins, Susan Ashton, Garth Brooks, Deana Carter, Tyler England, Chris LeDoux, Keith Urban, Steve Wariner, Tim Wilson and Rodney Carrington. With the company over a year and a half. • Board of Advisors, Curb School of Music Business, Belmont University; CMA Publicity Committee; ACM, NARAS • American history; visiting historical homes, museums, national parks and landmarks



## Stan Byrd

### VP Promotion

#### Asylum Records

24 Music Sq. E. 37203

Tel: 292-7990

Fax: 292-8219

Oversees promotion for the Asylum roster.



## William Byrd

### President

#### William Byrd Productions

1916 Church St. 37203

Tel: 248-2550

Fax: 248-2835

willbyrd.com •

will@willbyrd.com

Byrd produces radio remotes for the Grammy, ACM and CMA awards. He produces Fan Fair, executive produces ECW on TNN and produced the Living Histories documentary with Robert Oermann for NARAS. • Show tunes, family



NEW LISTING

## David B. Caldwell

### Senior VP Operation

#### & Administration

#### Sparrow Label Group

PO. Box 5010

Brentwood, TN 37024

Tel: 371-6800

Fax: 371-6994

dcaldwell@sparrowrecords.com

With Sparrow since 1990, worked through the EMI acquisitions which included Star Song and ForeFront. Oversees label operations, sales, internet, creative services and administrative functions. • GMA Finance Committee • Gardening, snow skiing, cooking



## Frank Callari

### President

#### Frank Callari Corporation,

#### FCC Management

209 10th Ave. S. #322 37203

Tel: 742-6300

Fax: 742-6333

frankcorp@aol.com

Callari has owned and operated FCC Management since January, 1995. His clients include The Mavericks, Lucinda Williams, Kim Richey, Jim Lauderdale, Terry Radigan, Whiskeytown and J.D. Souther. • CMA, NARAS; Board, Leadership Music • Collecting vinyl LPs, sports, reading, spending time with wife Kat, son Michael and two dogs, Sophie and Mona



## Craig Campbell

### Director, Press/Publicity

#### Sony Music Nashville

34 Music Sq. E. 37203

Tel: 742-4314

Fax: 742-5741

craig\_campbell@sonymusic.com

With the company five years, coordinates publicity activities for artists on all four Sony Nashville labels. • Board, UCP of Middle Tennessee • Soccer dad



## Buddy Cannon

### Independent Producer/

### Songwriter

#### Bud Ro Productions

1706 Grand Ave. 37212

Tel: 320-4880

Fax: 320-4883

bud\_ro@hotmail.com

Currently produces Chad Brock, Kenny Chesney, Craig Morgan, Chely Wright and South 65. Has experience as a background vocalist, band member, songwriter, publisher and label executive. During six years at Mercury was instrumental in signings of Shania Twain, Sammy Kershaw and Billy Ray Cyrus. Song catalog includes "Set 'Em Up Joe," "She's Not Cryin' Anymore" and "I've Come To Expect It From You." • CMA, NSAI, ACM, NARAS



## Jeff Carlton

### VP/GM

#### Hamstein Music Group

914 18th Ave. S. 37212

Tel: 320-9971

Fax: 322-9288

jeffc@hamstein.com

With company nine years.

Oversees all aspects of music publishing and consults production company. Formerly worked as GM for Will Jennings and David Briggs at Will 'N' David Music. • CMA, Leadership Music, AIMP • Following high school sports, playing pool



## Ralph Carroll

### Owner

#### Ralph Carroll Promotions

9210 Hunterboro Dr.

Brentwood, TN 37027

Tel: 371-5444

Fax: 373-4580

rcpromo@home.com

This industry promotion veteran formed his own company five years ago after leaving Polydor Records, where he served as VP Promotion. • Golf



## Dixie Carter

### President

#### Trifecta Entertainment

209 10th Ave. S. #302 37203

Tel: 254-3333

Fax: 254-5488

Established company in 1993.

Specializes in management, marketing/promotions and public relations. Management clients include Doug Stone, Michael English, Coley McCabe, The Lynns and Take 6. • Board, ACM; member CMA, NARAS • Travel, horses

## Joe Carter

### President

#### Carter & Co.

P.O. Box 128195 37212

Tel: 329-2145 • Fax: 329-0416

carterjt@mindspring.com

Began in Beaumont, TX with Ritter/Carter Management in 1991 and later formed Carter & Co. in Nashville managing artists Tracy Byrd, Mila Mason, Gil Grand, Brad Martin, Cary Stone and The Hudons. • CMA, ACM, NARAS • Running, golf, hunting, fishing



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# In Charge



**William N. Carter**  
*Owner/William N. Carter  
Career Management*

1028-B 18th Ave. S. 37212  
Tel: 327-1270  
Fax: 321-0802  
wncmgmt@aol.com

Carter was a Secret Service agent under Presidents Kennedy and Johnson, a trial lawyer in his native Arkansas, and has worked in various capacities for the Rolling Stones and many other top acts. Today he specializes in artist management and shepherds artists including Lari White, Lonestar, and Ralph Emery. Executive producer for TNN's Gaither Gospel series.



**Keith Case**  
*Owner*

**Keith Case & Associates**  
1025 17th Ave. S., 2nd Fl. 37212  
Tel: 327-4646  
Fax: 327-4949  
keith@keithcase.com

Case and his staff book some of America's top bluegrass and folk acts, including Alison Krauss & Union Station, the Fairfield Four, Gillian Welch, John Hartford and the Nashville Bluegrass Band. Established this company in 1984. • Founding member, IBMA; member, NARAS, CMA

**Douglas P. Casmus**

*President*  
**D Management Co.**  
P.O. Box 121682 37212

Tel: 329-9945  
Fax: 321-3457  
dmgmtco@aol.com

Has had the company for 15 years. Manages the careers of David Lee Murphy, Dobie Gray and Redmon & Vale; is Senior VP of Mores Nanas Entertainment; President of N2D Publishing and Breezeway Publishing. • CMA, NARAS, NAPM • Photography, collecting music



**Buzz Cason**  
*Owner/President  
Southern Writers Group  
Creative Workshop*

2804 Azalea Pl. 37204  
Tel: 383-8682  
Fax: 383-8696  
www.musicnashville.com •  
bcason@musicnashville.com

Cason, who has had his company 30 years, is a songwriter and producer with recent releases for U2, Gloria Estefan, Pearl Jam and Martina McBride. • CMA Hall of Fame Board of Electors; board, GIFT (non-profit organization assisting needs of music industry) • Golf, photography, travel

**Don Cason**

*VP/GM*  
**Word Music**  
3319 West End Ave. #200 37203  
Tel: 457-1926  
Fax: 457-1110  
www.wordchoralclub.com •  
dcason@wordentertainment.com

Oversees operations of this Christian music publishing company.



**Bill Catino**  
*Executive VP  
Capitol Nashville*

3322 West End Ave.  
Flr. 11 37203  
Tel: 269-2050  
Fax: 269-2045  
bill.catino@emicap.com

Oversees various departments including promotion, publicity, A&R and production. • Board, ACM; member, CMA, NARAS • Trains, restaurants

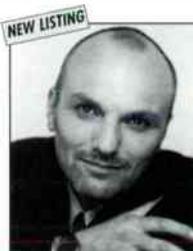


NEW LISTING

**Sam Cerami**  
*President*

**Sam Cerami Promotions**  
30 Music Sq. W. #204 37203  
Tel: 256-0420  
Fax: 256-0424

Been in the business more than 30 years. Promotes songs to radio for label clients. • Golf



NEW LISTING

**Jim Chaffee**  
*VP/GM*

**Myrrh Records**  
25 Music Sq. W. 37203  
Tel: 457-2201 • Fax: 457-2220  
www.myrrh.com •  
jchaffee@myrrh.com

With company six years, manages label with a roster that includes Anointed, Amy Grant, Fernando Ortega, Jaci Velasquez and Winans Phase 2. • Board, GMA, Franklin Home • Photography, church history, theology

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# In Charge



## **Blake Chancey** *SR VP A&R*

**Sony Music Nashville**  
34 Music Sq. E. 37203  
Tel: 742-4321  
Fax: 742-5739

Chancey's duties include guiding the overall creative and strategic direction of Columbia, Epic, Monument and Lucky Dog Records, including the A&R responsibilities for each label. His production clients include Ricochet, Dixie Chicks, Jim Lauderdale, Shana Petrone, Bruce Robison, Deryl Dodd, Billy Gillman, John Anderson, Charlie Robison, Waylon Jennings, Tammy Cochran and Billy Yates.

- Boating, golfing, Titans football



## **Terry D. Choate** *VP, Music Publishing* **McLachlan-Scruggs International**

2821 Bransford Ave. 37204  
Tel: 385-1744  
Fax: 385-4013  
tdchoate@aol.com

Oversees all creative and administrative activities for the music publishing division. Formerly songplugger/engineer for Tree International and A&R Director for Capitol Nashville (1984-1989). Has produced albums for Del Reeves, the Osmond Brothers, Mason Dixon and others. Graduate of Appalachian State University. • Board, Nashville Songwriters Foundation, Nashville chapter of NARAS, Appalachian State University School of Music • Tennis, Tar Heel basketball, aviation

NEW LISTING

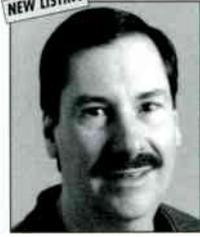


## **Martin Clayton** *VP/GM*

**Interactive Media CBS Cable**  
2806 Opryland Drive 37214  
Tel: 457-8441  
Fax: 457-7510  
www.country.com •  
mclayton@country.com

A 19-year Gaylord/CBS veteran, Clayton conceived, developed and manages the day-to-day operations and strategic future planning of Country.com, the TNN/CMT Web site. • CMA, NARAS, Luxury Marketing Council, Directors Guild of America, ACM, Academy of Interactive Arts & Sciences • Bird dogs, Walking horses

NEW LISTING



## **Dave Cline** *President/Owner* **Seventeen Grand Recording**

1001 17th Ave. S. 37212  
Tel: 327-9040  
Fax: 321-9666  
www.naprs.org/members/17grand  
• dav17grand@aol.com

Owens this popular recording studio, as well as the Love Shack. Clients include Alison Krauss, Martina McBride, Paula Cole, Garth Brooks, Tom Petty, The Mavericks, Vince Gill, Lyle Lovett. • President, Nashville Chapter of AES • Photography, snow skiing, traveling



## **Barry Coburn** *President & CEO* **Atlantic Records**

20 Music Sq. E. 37203  
Tel: 733-1890  
Fax: 733-1895  
www.atlantic-records.com •  
barry.coburn@atlantic-recording.com

Made the transition from artist manager and publisher to label head in August 1999 when he was appointed President & CEO of Atlantic Records. He oversees an artist roster that includes John Michael Montgomery, Tracy Lawrence, Doug Stone, Confederate Railroad, South Sixty Five, Tim Rushlow, Craig Morgan, Kristin Garner and Wayne Warner. • CMA Board, ACM, NARAS • Board, American Diabetes Association; active volunteer fundraiser for the Nature Conservancy



## **Jewel Coburn** *President* **Ten Ten Music Group, Inc.**

33 Music Sq. W. #110 37203  
Tel: 255-9955  
Fax: 255-1209  
jacobum@tntenmusic.com

Oversees operations and pitches songs for this 16-year-old publishing company. Writers include Angela Kaset, Harley Allen and Keith Urban. • SOURCE, Chicks With Hits

- Cooking, two sons seven and eight, running



## **Nicole Cochran** *President* **Nic of Time Communications**

1601-A 18th Ave. S. 37212  
Tel: 385-1940  
Fax: 385-3277  
nicnash@aol.com

Cochran's four-year-old firm offers marketing consulting for studios, producers and artists. Clients include Sound

Kitchen, SAE Institute, Mark Spiro. Publisher of Sessions.

- AES, NAPRS, CMA, NARAS



## **George Collier** *Senior VP/GM* **Platinum Nashville**

1227 16th Ave. S. 37212  
Tel: 327-0770  
Fax: 327-1214

gcollier@pt-ent.com  
Directs all A&R, marketing, and operations for Platinum Entertainment's Nashville division. • CMA, ACM



## **Tom Collins** *President* **Tom Collins Productions**

21 Music Sq. W. 37203  
Tel: 255-5550  
Fax: 256-6467  
tcollmuz@aol.com

Collins likes to be known for developing writers and artists. Built one of Nashville's largest independent publishing concerns and recently sold it to Acuff Rose. Presently developing new ventures. • Board, Leadership Music, CMA; Franklin Road Academy Trustee • Tennis, Oriental rugs, real estate

## **Stephanie Conner** NEW LISTING *Executive Director* **Film, Entertainment & Music Commission**

320 6th Ave. N. Flr. 7 37243  
Tel: 741-3456 • Fax: 741-5554  
sharger@mail.state.tn.us

Promotes Tennessee in the music, film, video, television and interactive media industries. With the Commission since late 1999. • Hiking, horses, running, movies



## **David Conrad** *Senior VP* **Almo/Irving Music**

1904 Adelia St. 37212  
Tel: 321-0820 • Fax: 329-1018

With company 18 years. Before that, GM Pi-Gem/Chess Music; member, Army Special Services Show; session guitarist; staffer at Vector Music; classical guitar student under Jesus Silva, Andres Segovia; graduate of University of North Carolina at Chapel Hill. Responsible for signing new writers, producing demos and exploiting the company's catalog. • Board, International Songwriters Foundation, NARAS, CMA, CMF, Copyright Society of the South; member, Leadership Nashville, Leadership Music • Scuba diving, old cars, reading



## **Karen Conrad** *VP/BMG Music Publishing*

1400 18th Ave. S. 37212  
Tel: 858-1300 • Fax: 858-1330

Conrad's publishing company was bought by BMG in 1998 and she was charged with overseeing all aspects of BMG's publishing operations including writer signings and acquisitions. Conrad formerly worked as a publishing coordinator for ASCAP; professional manager for Blendingwell Music; publishing and tour coordinator for Jimmy Buffett; promotion assistant at Mercury Records.

- Board, NARAS, R.A.C. Ministries; member, NSAI, CMA

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Universal Music Publishing • Warner/Chappell Music • Wrensong Publishing**

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# In Charge



**Tony Conway**  
**President/Co-owner**  
**Buddy Lee Attractions, Inc.**  
 38 Music Sq. E. #300 37203  
 Tel: 244-4336  
 Fax: 726-0429  
 tconway@blanash.com

Oversees day-to-day operations of this 35 year-old talent agency and directs the services of Main Stage Production Enterprises, Inc., a division of Buddy Lee Attractions, which produces major events, festivals and state fairs in North America. With company 23 years, currently represents Lorrie Morgan, Clay Walker, Dixie Chicks and Aaron Tippin. CMA Agent of the Year, Country Agent of the Year, Performance Magazine Readers Poll, 1992, 1993. Formerly operator of own talent agency in Lexington, KY; professional drummer; concert promoter; founder of Northwood College (Indiana) radio station. • Formerly Chairman and President of CMA; member, IAAM, IAFE, Nashville Chamber of Commerce, NARAS, T.J. Martell Foundation, W.O. Smith School, Outdoor Amusement Assn., IEBA, NACA; former President, NATD; SLA • Boating, electronics



**Don Cook**  
**President/DKC Music;**  
**Senior VP & Chief Creative**  
**Officer/Sony/ATV Tree**  
 8 Music Sq. W. 37203  
 Tel: 726-8300  
 Fax: 244-6387  
 www.treepublishing.com

With company 23 years. Oversees artist/writer relations. Produces The Lynns, Wade Hayes, Alabama, Tamara Walker, Bobbie Eakes, Billy Gilman and The Mavericks. • NARAS • Boating, golfing, fishing



**Al Cooley**  
**VP A&R**  
**Atlantic Nashville**  
 20 Music Sq. E. 37203  
 Tel: 733-1880  
 Fax: 733-1895

Came to Nashville as a music journalist in 1975, joined Combine Music as GM a year later and remained there until 1986. Director of Writer Development, MCA Music from 1987-1990. Joined Atlantic in 1991. • CMA, NARAS, ACM, American Bowling Congress • Bowling, Nag Hammadi



**C. Paul Corbin**  
**VP Music Industry Relations**  
**CBS Cable**  
 One Music Circle S. Ste. 2 37203  
 Tel: 457-8370  
 Fax: 457-8380  
 www.country.com •  
 pcorbin@country.com

Corbin was with Gaylord 16 years prior to joining CBS Cable with its acquisition of TNN/CMT. Formerly CEO/VP Golden Gate Productions, KQED, San Francisco; Senior VP KOCE, Huntington Beach, CA. Corbin handles music industry relations for TNN, CMT & Country.com.

- NARAS TV Committee; National Trustee, NATAS; Board, American Red Cross, W.O. Smith School, Belmont Music Business, The Ear Foundation, CMA; Secretary, T.J. Martell Foundation; President, Leadership Music 1999-2000
- Boating, traveling, Red Cross volunteer



**NEW LISTING**  
**Sharon Corbitt**  
**Studio Manager**  
**Ocean Way Nashville**  
 1200 17th Ave. S. 37212  
 Tel: 320-3900  
 Fax: 320-3910  
 www.oceanwaystudios.com •  
 oceanwaynash@home.com

Manages studio and is responsible for marketing and media relations. Recent clients include Sixpence None the Richer, Vince Gill, Faith Hill, Tim McGraw, Yo-Yo Ma, Garth Brooks, George Strait. • LINK (Ladies Into Networking Knowledge) • Collecting first editions, hiking, Native American spiritual studies, meditation, spending time with my dog, Dakota.



**David Corlew**  
**President/CEO**  
**Blue Hat Records**  
 1102 18th Ave. S. 37212  
 Tel: 329-1102  
 Fax: 327-1103  
 www.bluehatrecords.com •  
 corlew1@aol.com

Established the company in 1997. In charge of all operations. The label's roster includes Charlie Daniels, Bonnie Bramlett, Bellamy Brothers, Sisters Wade, Luke Reed, and masters from the late Toy Caldwell. • President, ACM; Steering Committee NAPM; board, T.J. Martell Foundation • Licensed pilot; raises cattle and horses



**Armanda Costanza**  
**President**  
**Armanda Costanza, Inc.**  
 240 Great Circle Rd. #328  
 37228  
 Tel: 256-2663 • Fax: 256-2725

Tennessee's leading film camera rental facility and distributor of Kodak motion picture film; formed in 1984. • Board, WMEN, Nashville Independent Film Festival; member, NARAS, ITVA, NFVA, TN Film, Entertainment & Music Commission Advisory Council • Tennis, snow skiing



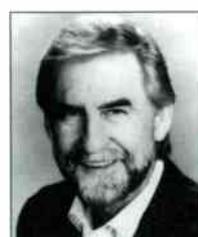
**Paul Craft**  
**President/Owner**  
**Paul Craft Music,**  
**Pinspotter Music, Inc.**  
 401 Bowling Ave. #62 37205  
 Tel: 292-9788  
 Fax: 269-9294

A successful songwriter who graduated to the publishing world, Craft numbers such hits as "The Gambler," "Untold Stories," "Fool For Your Love," "Brother Jukebox," "Falling Out Of Love" and "Come As You Were" among his many publishing triumphs.



**Steve Cropper**  
**President/Steve Cropper**  
**Enterprises, Inc.**  
 119 17th Ave. S. 37203  
 Tel: 742-1245  
 Fax: 259-0328

A legendary guitarist enshrined in the Rock N' Roll Hall of Fame, Cropper (Stax Records' house band, Booker T. & the MG's, Sam & Dave, Otis Redding, The Blues Brothers) also co-wrote the classic "(Sittin' On) The Dock Of The Bay" and now oversees all aspects of his company, which includes Midnight Hour Publishing and Insomnia Studio. • Golf



**Jerry Crutchfield**  
**President**  
**Crutchfield Music,**  
**Glitterfish Music**  
 1106 17th Ave. S. 37212  
 Tel: 321-5558  
 Fax: 321-5598

Crutchfield is a veteran music industry executive and record producer, formerly VP/GM of Capitol Nashville and President of MCA Music Publishing. Production credits include the Gatlin Brothers, Tanya Tucker, Tracy Byrd, Lee Greenwood, Chris LeDoux, and Anne Murray. • CMA, ACM, GMA, AFM, AFTRA

**Benson Curb**  
**VP Sales**  
**Curb Records**  
 47 Music Sq. E. 37203  
 Tel: 321-5080  
 Fax: 321-1964  
 www.curb.com • bcurb@curb.com

With the company seven years; oversees sales distribution. • Former tennis pro, golf guru, family

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**Mike Curb**  
**Chairman/The Curb Group**  
 47 Music Sq. E. 37203  
 Tel: 321-5080 • Fax: 327-1964  
 bjudd@curb.com  
 Founder of the label. The Belmont University Music Industry Program has been established in Mike Curb's name. • Board, CMA; ACM



**Steve Dahl**  
**GM**  
**Monterey Artists**  
 901 18th Ave. S. 37212  
 Tel: 321-4444 • Fax: 321-2446  
 stevedahl@montereyartists.com  
 Helped co-found this company 16 years ago. Manages daily operations, works as agent representing artists including John Michael Montgomery, Michelle Wright, Max Carl, Montgomery Gentry, The Tractors, The Amazing Rhythm Aces. • Board, ACM; member, CMA, NATD • Golf, boating, my son and daughters



**Rob Dalton**  
**VP Promotion/Epic**  
**Sony Music Nashville**  
 34 Music Sq. E. 37203  
 Tel: 742-4397  
 Fax: 742-4338  
 rob\_dalton@sonymusic.com  
 Primary duty is to obtain airplay for all Epic artists. • Skiing, and still the worst golfer on the Row



**Tabitha Daly**  
**Executive Director**  
**Leadership Music**  
 P.O. Box 158010 37215  
 Tel: 321-2808  
 Fax: 327-9846  
 Imnash@bellsouth.net  
 With Leadership Music since 1994, Daly directs the day-to-day operations and the organization's music industry educational program. Also oversees the Nashville Music Awards show. Formerly VP of Creative for Great Cumberland and A&R Director for RCA Records. • Advisory Board for Nashville Youth Leadership; member: ACM, CMA, NARAS, SOURCE and Leadership Nashville. • Outdoor activities, reading, quality time with family and friends



**Brad Daniel**  
**Owner**  
**Island Bound Music,**  
**Island Bound Studio**  
 1204 17th Ave. S. 37212  
 Tel: 320-5440 • Fax: 320-5445  
 Secures, negotiates and executes all legal and financial matters for this six-year-old company.

Oversees songwriter staff of eight as well as office staff and the studio. • CMA, NARAS, Leadership Music • Playing piano, real estate, financial investments, boating, traveling

**Julie Daniel**  
**Co-Owner**  
**Island Bound Music**  
 1204 17th Ave. S. 37212



**Michael Davis** **NEW LISTING**  
**President**  
**Digital Audio Post**  
 28 Music Sq. E. 37203  
 Tel: 259-4452 • Fax: 242-0101  
 www.emeraldssound.com • digaudpost@aol.com  
 Owner/head of operations of this post production division for Emerald Entertainment Group. Current clients include Pixar Films, Warner Bros. Television, MGM, Mercury Records, Word Records, Tangible Vision.



**Stephen Day** **NEW LISTING**  
**Director of Artists & Labels**  
**Emusic.com**  
 P.O. Box 270903 37227  
 Tel: 833-2930  
 Fax: 833-2931  
 www.emusic.com • sday@emusic.com  
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Tel: 320-5440 • Fax: 320-084  
 ibmusic@att.net  
 Six-year-old company is a joint venture with Windswept. Daniel oversees a staff of eight writers that has generated over 250 major cuts and five No. 1 singles.  
 • ACM, CMA, NARAS • Boating, traveling to different Islands



**Robert De La Garza**  
**VP/Starstruck Video and Broadcast Studios**  
**Starstruck Entertainment**  
 40 Music Sq. W. 37203  
 Tel: 259-5400  
 Fax: 259-5401  
 rdelagarza@starstruck.net  
 Oversees all operations of Starstruck Studios. • VP, SPARS • Playing piano, writing and recording songs



**Robert Deaton**  
**Co-Owner**  
**Deaton Flanigen Productions**  
 1014 17th Ave. S. 37212  
 Tel: 329-2095 • Fax: 329-0339  
 Directs music videos and commercials. With company 14 years. Recent clients include Martina McBride, Chely Wright, Reba, ABC Sports, NBC, Buena Vista Television. • Co-chair, CMA Television Committee; President, NATAS

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 Email: trips@bellsouth.net

NEW LISTING



**David DeBusk**  
*Senior Director of New Technology/BMI*

10 Music Sq. E. 37203  
Tel: 401-2208  
Fax: 401-5852  
www.bmi.com •  
ddebusk@bmi.com

Trained as an engineer in Belmont's Recording Industry Program, DeBusk has been with BMI six years where he oversees all internet and new technology initiatives at the PRO. He is the principal designer of the BMI MusicBot, and has a patent pending on that technology. He's BMI's representative to the Secure Digital Music Initiative, and is project director of several CISAC International projects. • CMA Future Markets Task Force



**Jim Della Croce**  
*Owner/Pathfinder, Jim Della Croce Management, Inc.*

1229 17th Ave. S. 37212  
Tel: 320-5153 • Fax: 320-5738  
www.thepressoffice.net  
thepathfinder@mindspring.com

Personal manager, producer and publisher, Della Croce manages Mark Farner of Grand Funk Railroad, Jim Horn, Valerie Carter, Levon Helm & the Barn Burners, Nate Barrett and Joey Molland's Badfinger • Board, NSF; member, CMA, ACM, NARAS



**Bill Denny**  
*VP/Treasurer National Tape & Disc, Inc.*

917 Tyne Blvd. 37220  
Tel: 297-8494  
billvu57@aol.com  
Denny retired in 1998 from a 15-year presidency of Nashville Gas. Formerly headed the

legendary Cedarwood Music which was subsequently sold to Mel Tillis, then PolyGram. Denny is one of the three remaining CMA Lifetime Directors. • Board, CMA, Leadership Music, Tennessee Business Roundtable, CMF, Nashville Chamber of Commerce, National Tape Corp., Leadership Nashville, Copyright Society of the South; member, NARAS, AGA, SGA, SEGA, TGA, AOPA • Airplane pilot/owner, working with Metro schools



**Dean Diehl**  
*VP/IGM*

*Reunion Records, Brentwood Records, Diadem Music Group*  
741 Cool Springs Blvd. E.  
Franklin, TN 37067  
Tel: 261-6500 • Fax: 261-5916  
Formerly Brentwood Records GM

and Brentwood Music Director of Marketing. Assumed helm of the Reunion/Brentwood/Diadem divisions of Provident Music Group in August of 1998. • GMA



**Stuart Dill**  
*President*

*Refugee Management Int'l.*  
209 10th Ave. S. #347 37203  
Tel: 256-6615  
Fax: 256-6717

Manages Jo Dee Messina, Bellamy Brothers, River Road and Rick Orozco. Coordinates annual country music festival in Kumamoto, Japan.



**Chris Dodson**  
*President*

*Makin' Music, Makin' Friends Music*  
1230 17th Ave. S. 37212  
Tel: 269-6770 • Fax: 385-9310  
makin'@mindspring.com

Started this company 15 years ago; duties include songplugging, artist development, production and consulting. Dodson's songplugging clients include Walt Aldridge, Kerry Kurt Phillips, Mac McAnally, Robert Byrne, Bill Anderson, Michael Garvin, Roger Brown, Gary Nicholson and Paul Craft. Manages Roger Brown, Bryan Frasher. Also owns a 32-track demo/master facility. • Coaching youth sports, licensed attorney, principal actor in commercials, films and videos



**John R. Dorris**  
*President/The Hallmark Direction Company*

1905 Broadway 37203  
Tel: 320-7714  
Fax: 320-5799

A business and personal manager whose clients include Montgomery Gentry, Ricochet, Marty Raybon, Leslie Satcher, Dean Dillon and The Whites. • CMA, ACM, NARAS • Golf, Certified Public Accountant



**Bob Doyle**  
*Owner*

*Bob Doyle & Associates, Major Bob Music, Major Bob Productions*  
1111 17th Ave. S. 37212  
Tel: 329-1040  
Fax: 329-1021

Doyle owns and operates the artist management firm which co-manages Garth Brooks and Susan Ashton. Also manages Billy Mann, Buddy Mondlock and Jennifer Rawlings. Doyle's publishing company has noted writers Neil Thrasher, Mark Luna, Mondlock and Brooks. Doyle is a retired Lieutenant Colonel with the Tennessee Air National Guard and served as a pilot in Desert Storm. • CMA, NARAS, ACM



**Tim DuBois**  
*President, Creative Content Gaylord Entertainment Co.*

25 Music Sq. W. 37203  
Tel: 457-2000

This former college accounting teacher headed Arista's Nashville branch for a decade, bringing it to profitability the first year in business. DuBois first made a name in the music business as a songwriter, then went on to establish and produce Restless Heart. At Arista, one of his first signings was Alan Jackson, and he is also credited with putting together two songwriters to form the decade's most successful duo, Brooks & Dunn. Though technically still with Arista at this writing, when his BMG contract expires this year, DuBois is slated to join Gaylord Entertainment as head of its creative content division, where he will oversee publishing and record company efforts. • Board, CMA, ACM, NARAS, NSF; member, NSAI



NEW LISTING

**Jeny Duke**  
*VP, Marketing Specialist Great American Country*

P.O. Box 121467 37212  
Tel: 310-2733  
Fax: 385-2052

www.countrystars.com • jenyatgac@aol.com  
Liaison between video channel's Denver headquarters and Music Row. • CMA, ACM, NSAI, BMI • Rollerblading, vintage TV, raising Sea Monkeys



**Jerry Duncan**  
*Owner*

*Jerry Duncan Promotions*  
2 Music Circle S. #205 37203  
Tel: 251-0905 • Fax: 251-9848  
jduncanpro@aol.com

Has owned this record promotion company for 17 years; works with clients including Alan Jackson, Faith Hill, Brad Paisley, Clay Davidson, Eric Heatherly, Chad Brock and Phil Vassar.



**Mike Dungan**  
*Senior VP/IGM Arista Nashville*

1400 18th Ave. S. 37212  
Tel: 846-9100  
Fax: 846-9104

mike.dungan@bmge.com  
Responsible for day to day operation of Arista Nashville and Arista Austin. Has been with BMG for 21 years; was previously in pop promotion for RCA, sales for BMG Distribution, and marketing for Arista contemporary. • Board, Second Harvest Food Bank; member, CMA, ACM, NARAS, Board of Directors, Leadership Music



**Dave Durocher**  
*VP*

*BugMusic Nashville*  
1026 16th Ave. S. 37212  
Tel: 726-0782  
Fax: 726-0784

www.bugmusic.com • daved@bugmusic.com  
Durocher runs the Nashville

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CERTIFICATION AS A SPECIALIST IN ANY OF THE ABOVE LISTED AREAS IS NOT CURRENTLY AVAILABLE IN TENNESSEE

operation for the Los Angeles-based publishing administration company. With additional offices in New York, Munich and London, BugMusic is celebrating its 25th anniversary this year. • NARAS, CMA

**Dan F. Eckbäck** NEW LISTING

**VP Operations**  
**Bluewater Music Corp.**  
1218 17th Ave. S. 37212  
Tel: 327-0808 • Fax: 327-0809  
bluewatermusic.com • dan@bluewatermusic.com  
Responsible for all licensing, contracts and administration. Pitches to international markets and oversees day-to-day operations. • CMA, NARAS • Travel, cooking, ice hockey



**Dan Einstein**  
**VP**

**Oh Boy Records,**  
**Al Bunetta Management,**  
**Blue Plate Music**  
33 Music Sq. W. #102-B 37203  
Tel: 742-1250 • Fax: 742-1360  
doc@ohboy.com

With the company 19 years, Einstein oversees the daily activities of three independent record labels (Oh Boy, Blue Plate, Red Pajamas), as well as Al Bunetta Management which represents John Prine. • Leadership Music; member, NARAS • Cooking, wine, cigars

**Elisa Elder** NEW LISTING

**VP/IGM**  
**Word Records**  
25 Music Sq. W. 37203  
Tel: 457-2401 • Fax: 457-2499  
www.wordrecords.com • eelder@wordentertainment.com  
Oversees operations of label with a roster including Ray Boltz, Maire Brennan, Phil Keaggy, Sandi Patty, Point Of Grace and John Tesh.



**P. David Eleazar**  
**Owner/Creative Director**  
**The Eleazar Group**

2403 12th Ave. S. 37204  
Tel: 386-6080  
Fax: 386-3112  
david@eleazargroup.com

After spending 11 years working for several creative boutiques, Eleazar founded this design business in 1994. Specializing in the music industry, the Eleazar Group designs CD packaging, logos, Web sites, books, advertising and promotional materials. Clients have included ASCAP Asylum, Atlantic, BMG Publishing, CRB/CRS, CMA Awards, Curb, Dreamcatcher, Mercury, NARAS, RCA, BNA, Starstruck and Warner Bros. • CMA • Cajun cooking, daughter Bailey



**Dino Elefante**  
**Owner**  
**The Sound Kitchen**

112 Seaboard Ln.  
Franklin, TN 37067  
Tel: 370-5773  
Fax: 370-1712

In addition to owning a highly successful studio, Elefante signs and develops acts as Senior VP A&R for Pamplin Records. Produces Petra. • Leadership Music • Boating, biking, racing



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# In Charge



**Byron Gallimore**  
*Independent Producer/  
 Chief Manager*  
**Song Garden Publishing, LLC**  
 25 Music Sq. E. 37203  
 Tel: 244-8950  
 Fax: 244-4711

Gallimore oversees all daily operations of his publishing company. Previously president of Pride Music Group for 13 years. Has independently produced or co-produced Tim McGraw, Faith Hill, Jo Dee Messina, Randy Travis, Brooks & Dunn, Phil Vassar, and new groups Clark Family Experience and Girlfriendz. • BMI, CMA, ACM • Golf, Civil War buff, race car driving

NEW LISTING



Tel: 244-2840  
 Fax: 726-0314  
 www.cmaworld.com •  
 tgenovese@cmaworld.com  
 Oversees the day-to-day operations of CMA and its staff.  
 • Leadership Music alumnus  
 • family, friends, staying fit



**Tracy Gershon**  
*Partner & President*  
**High Seas Music,  
 Gershon Music Group**  
 1908 Wedgwood Ave. 37212  
 Tel: 322-9881  
 Fax: 322-9946  
 fish216@aol.com

Oversees all operations, signs and develops writers and artists. • Board, Leadership Music, Actors Bridge • Baseball, basketball, horseback riding and raising my two children



**Katie Gillon**  
*Senior VP Production &  
 Creative Services*  
**MCA Nashville**  
 60 Music Sq. E. 37203  
 Tel: 244-8944  
 Fax: 880-7420  
 katie.gillon@umusic.com

With label 27 years. Formerly with Dot Records (1973-75); ABC Records (1975-79). Responsible for album packaging and production for MCA. • Board, NARAS Nashville Chapter, NARAS National Board of Trustees, Ear Foundation; Leadership Music; member, CMA, ACM, NARAS, SOURCE • Golf, softball, movies, reading



**Maude Gilman-Clapham**  
*VP Creative Services*  
**Arista Nashville**  
 1400 18th Ave. S. 37212  
 Tel: 846-9100 • Fax: 846-9195  
 maude.gilman@bmge.com  
 With Arista since 1977, Gilman designs album packaging, covers, advertising, collateral materials, point of purchase materials and press photos for the label. • Leadership Music, NARAS • Photography, rubber stamp art, baking, flea markets, dogs



**Jimmy Gilmer**  
*Owner*  
**JAG Management**  
 35 Music Sq. E. 37203  
 Tel: 726-3230 • Fax: 256-7154  
 jagmgt@home.com  
 Artist management firm represents Melodie Crittenden and Brad Paisley. Previously ran

EMI's production division and still maintains an on-going publishing joint venture with the company. Ran SBK Nashville for four years before it merged with EMI in 1989. Gilmer has held a number of major publishing posts in Nashville. Enjoyed brief career as pop singer with the hit "Sugar Shack." • Trustee, NARAS; Board, CMA; member, Leadership Music, GMA, NSAI • Golf, fly fishing



**Lisa Gladfelter-Bell**  
*Owner*  
**LGB Media**  
 1228 Pineview Ln. 37211  
 Tel: 834-4944 • Fax: 837-2715  
 LGBmedia@home.com  
 Started full-service public relations company with emphasis

on marketing and artist development in October, 1998. Formerly with FORCE Publicity. Clients include Aaron Tippin, SheDAISY, Rascal Flatts, Sonya Isaacs, Kortney Kayle, Lyric Street Records. • CMA • Reading, cooking, movies



**Steven Gladstone**  
*Partner/Gladstone,  
 Doherty & Assoc., PLLC*  
 49 Music Square W., #300  
 37212  
 Tel: 329-0900 • Fax: 329-2148  
 www.gladstone-doherty.com •  
 sgggpc@edge.net

Music lawyer for 21 of his 28 years, Gladstone represents artists, songwriters, music publishers, managers and entertainment business entities in industry matters; represents label executives in employment matters; consults on entity formation and funding for entertainers, projects and businesses; public speaker on music business and funding issues. Chairman, Film Music Workshop, Inc., a non profit organization that educates songwriters and publishers on marketing music to film and television; 297-4646. • CMA, NARAS, NFVA, Leadership Music, Nashville, Tennessee and Missouri Bar Associations • Teaches fly fishing



**Holly Gleason**  
*Owner*  
**Joe's Garage**  
 4405 Belmont Park Terrace  
 37215  
 Tel: 269-3238  
 Fax: 297-7612  
 Established in 1993, Joe's

Garage is a media relations and artist development company that offers media training, advertising, imaging coordination and special event services. Clients include Asleep at the Wheel, Lee Ann Womack, Patty Loveless, Jo Dee Messina, John Prine, Montgomery Gentry, Todd Snider and DreamWorks. Manages Mary Cutrufello. Formerly a music critic, Gleason has written for Rolling Stone, Musician, The New York Times and others. • ACM, CMA, NARAS



**Clarke Gallivan**  
*Vice President*  
**Studio Productions**  
 4610 Charlotte Ave. 37209  
 Tel: 298-5818  
 Fax: 292-0204  
 studioproduct@earthlink.net

With company 10 years. Works as Film Producer and Post Production Supervisor in music video, television and feature films. Recent clients include Sony Nashville, Turner South, Warner Bros., MCA, CBS Television, DreamWorks, CMA Awards Show, Mercury Nashville. • CMA, NFVA



**Marty Gamblin**  
*VP, Operations*  
**GC Management,  
 Glen Campbell Music**  
 1114 17th Ave. S. #102 37212  
 Tel: 329-9886  
 Fax: 329-0423  
 gcmarty@aol.com

Gamblin co-manages Asylum artist Bryan White, Atlantic's South Sixty Five, Katy Benko and Ruby Lovett. Runs the publishing entities, which include Seventh Son Music; signed unknown writer Alan Jackson in 1985 and helped develop his talents. • Board, Belmont University Music Business; CMA, ACM, GMA, NARAS • Movies, sports, weightlifting

**Tammy Genovese**  
*Associate Executive Director*  
**Country Music Association**  
 1 Music Circle S. 37203

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KEN BIDDY, PRESIDENT/CEO ([hkenbiddy@home.com](mailto:hkenbiddy@home.com))  
KATHERINE SPRANSY, EXECUTIVE DIRECTOR ([kspransy@home.com](mailto:kspransy@home.com))



**Steven Goldmann**  
*Director/Co-Owner*  
**Collective**

1221 17th Ave. S. 37212  
Tel: 327-1820 • Fax: 320-0884  
sgoldmann@aol.com  
Goldmann co-founded this company in 1995 with Susan Bowman and Thom Oliphant.

Writes, directs and co-develops projects for music videos, film, and TV. Clients include CMT, TNN, Gaylor, CBC, Razor & Tie, and many Nashville record companies. • Board of Governors, NARAS; CMA • My children, movies, photography, hockey, wine



**Jon Goodman**  
*Falcon-Goodman*  
**Management**

1103 17th Ave. S. 37212  
Tel: 329-9220  
Fax: 329-9221  
falconnmgt@earthlink.net

Started company with Gary Falcon four years ago. Manages Michael Peterson, Travis Tritt, Christy Sutherland and Monte Warden. • NAPM, CMA, ACM • Harley Davidsons convertibles, Europe



**Randy Goodman**  
*President*

**Lyric Street Records**  
824 19th Ave. S. 37203  
Tel: 963-4848  
Fax: 963-4846

randy.goodman@disney.com  
President of Lyric Street since its inception in July, 1997.



**Emory L. Gordy, Jr.**  
*Producer*

Tel: 646-9731  
An accomplished producer and writer, Gordy has recently overseen album projects for Patty Loveless and Danni Leigh.

**Greg Gosselin**  
*Director of Marketing*  
**Atlantic Records**

**NEW LISTING**

20 Music Sq. E. 37203  
Tel: 733-1880 • Fax: 733-1865  
www.atlantic-records.com •  
greg.gosselin@atlantic-recording.com

With company 7 years. Acts as product manager and facilitates all marketing activities for the company. • CMA, AMC, NACA

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**& Promotion**

**Mercury Nashville**  
66 Music Sq. W. 37203  
Tel: 320-0110 • Fax: 327-4856  
john.grady@umusic.com  
With label eight years, Grady is in charge of all marketing and sales

of CDs, cassettes, singles and videos. Also oversees radio promotion. • Board, Leadership Music • Hunting, fishing, parenting



**Jeff Green**  
*Senior Director International*  
**& New Business Development**

**Country Music Association**  
1 Music Circle S. 37203  
Tel: 244-2840  
Fax: 726-0314  
www.countrymusic.org •  
jgreen@countrymusic.org

Oversees the International and New Business Departments, including the internet and other new technology areas. With CMA for seven years, Green is a tireless team player for country music. Author/publisher of the Green Book Of Songs By Subject and its music search Web site. • Board, British-American Business Assn. of TN (BABAT); Executive Advisor to Upper Midwest Communications Conclave



**Jon Grimson**  
*President*  
**Counterpoint Music Group**

P.O. Box 24650 37202  
Tel: 352-0420  
Fax: 353-0410  
www.americana-music.com •  
jgrimson@americana-music.com

Formed this independent radio promotion, marketing and consulting company in 1994. Specializes in promoting progressive, non-mainstream and roots country artists to Americana and AAA stations. 1996, '97, '98 Gavin Americana Independent Promoter of the Year. Co-producer of the syndicated radio show This Week In Americana. • VP, Americana Music Association; member CMA, IBMA, Folk Alliance, Leadership Music



**Cathy Gurley**  
*President/Owner*  
**Gurley & Co.**

P.O. Box 150657 37215  
Tel: 269-0474  
Fax: 385-2052  
www.gurleybiz.com •  
gurleyc@aol.com  
Established 1985. Oversees all

areas of media, marketing, management, consulting and special events company. Clients include Marty Stuart, Lynn Anderson, Cream/Hi Records, Joni Harms, Billy Bob's Texas, Smith Music Group, Mike Rayburn, Connie Smith, Mark Collie Celebrity Race. • Boards of ACM, T.J. Martell; member in the Rockies Executive Committee; member, NARAS, CMA • Hiking, walking my dog, reading, playing peek-a-boo with Jacob, movies

**Ree Guyer Buchanan**  
*President/Owner*  
**Wrensong Publishing**

1229 17th Ave. S. 37212  
Tel: 321-4487 • Fax: 327-7917



www.wrensong.com •  
reegb@aol.com  
Has operated company (which also maintains offices in St. Paul, MN) since 1983. Runs office, develops writer/artists and plugs songs. • Leadership Music Alumni and SOURCE Steering committees. • NICL Woman's Investment Club, gardening, golf, skiing, Chicks with Hits



**J.D. Haas**  
*President*  
**J. D. Haas Entertainment**

1103 17th Ave. S. 37212  
Tel: 322-9445  
Fax: 322-9565  
Creates "contest" trips for radio and TV stations that include activities and events between

stars and winners. Generates airplay, on-air and measured media for artists, record labels and corporate sponsors. Organizes trips to awards shows, rodeos, Maui, bowl games, tour openings and more. • ACM, CMA, AAA • Swimming, weight lifting, travel; proudly supports the Cystic Fibrosis Foundation

**Gary Haber**  
*President*  
**Haber Corporation**

1016 17th Ave. S. #1 37212  
Tel: 321-0054 • Fax: 321-3327  
www.haber.com

Haber provides accounting and business management services to a wide range of entertainment clients. Offices are located in Nashville and Encino, CA. Clients include Randy Travis, Joe Cocker, Brian Setzer, Lynyrd Skynryd, Paula Cole, The Mavericks, Alecia Elliot, Rodney Crowell, Lyle Lovett, Pat Benatar. • President, Nashville Screenwriters Conference; Board, AARC, Assn. of Independent Music Publishers



**Ted Hacker**  
*Owner/CEO*  
**International Artist**  
**Management**

1105 16th Ave. S. #C 37212  
Tel: 329-9394  
Fax: 329-9397

iammgt@mindspring.com  
Manages Jim Collins, Darryl Worley, Yankee Grey and Lesley McDaniel. • President, NEAR Foundation; member CMA, ACM, NARAS



**Alvin G. Hagaman, Jr.**  
*Member*

**O'Neil Hagaman, PLLC**  
1025 16th Ave. S. #202 37212  
Tel: 320-5291  
Fax: 320-5651  
alhagaman@oneilhagaman.com  
Specializes in entertainment

industry consulting and business management.

**Schatzi Hagaman**  
*President*

**Hot Schatz Public Relations**  
1024 16th Ave. S. 2nd Fl. 37212  
Tel: 782-0078 • Fax: 782-0088  
hotschatzpr@cswebmail.com

## In Charge



Clients of this eight-year-old company include Andy Griggs, Trace Adkins, Waylon Jennings, Chalee Tennison, Robert Mirabal and Audium Entertainment.

- ACM, CMA, NARAS
- Too busy for hobbies!



**Curt Hahn**  
*President/CEO*  
*Film House, Inc.*

810 Dominican Dr. 37228  
Tel: **255-4000**  
Fax: 255-4111  
results@filmhouse.com  
Produces TV commercials to promote radio stations. In

business 24 years.



**David Haley**  
*VP National Promotion*  
*MCA Nashville*

60 Music Sq. E. 37203  
Tel: **880-7300**  
Fax: 880-7425  
Oversees national promotion for MCA releases at country and Americana radio. R&R's Senior Promotion Executive of the Year for 1998 and 1999. Gavin's 1997 Promotion VP of the Year. • Screen Actors Guild, SESAC; Board, Country Radio Seminar; Leadership Music Alumnus • College football, vintage cars



**David Hall**  
*President/TNN, CMT*

2806 Opryland Dr. 37214  
Tel: **457-7500** • Fax: 457-7510  
Previously with Gaylord for 31 years, Hall was a co-founder of TNN and served as GM with the network's launch in 1983. He assumed the presidency of CMT

when Gaylord and Group W acquired it, and became President of TNN and CMT with the acquisition of those networks by CBS Cable in September 1997. He oversees the two networks as well as a number of ancillary businesses including Country.com, the NASCAR Thunder chain of retail stores, and World Sports Enterprises. In 1998, Hall received the first ever ASCAP Partners-In-Music Award and the Governor's Award for Lifetime Achievement by the National Academy of Television Arts and Science, and was named one of the 12 most powerful men in motorsports by Racer magazine. • Board, National Junior Achievement, Sport Fishing and Boating Partnership Council, Vanderbilt Children's Hospital • Boating

**Mark Hall** NEW LISTING

*Chairman/Owner/Fame Publishing*

1103 16th Ave. S. 37203  
Tel: **320-5417** • Fax: 322-9168  
www.fame2.com • famemusic@aol.com

**Wayne R. Halper**

*GM/Head of Label Operations/DreamWorks Nashville*

1516 16th Ave. S. 37212  
Tel: **463-4620** • Fax: 463-4621  
wayne@dreamworksrec.com  
Formerly with Capitol Records, Halper handles all legal,



business and financial affairs; manages day to day operations. With company three years.

- Co-Chair CMA Finance Committee; NARAS National Finance Committee, Treasurer, T.J. Martell; Country Music Retirement Center Task Force; Member, CMA, ACM, NARAS.

- Snail racing, sushi carving, antique car collector, hang gliding, surf boarding, alligator wrestling



**Greg Ham**  
*President*

*ForeFront Records*

201 Seaboard Lane  
Franklin, TN 37067  
Tel: **771-4500** • Fax: 771-2902  
www.forefrontrecords.com  
Heads this label with a roster that includes Audio Adrenaline, dc Talk, Smalltown Poets and Rebecca St. James. • Hunting, fishing



**Mary Hamilton**  
*VP Creative Services*

*RCA Label Group*

1400 18th Ave. S. 37212  
Tel: **301-4300**  
Fax: 301-4331  
mary.hamilton@bmge.com  
Responsible for video production, album artwork, photo sessions and artist imaging in print and video. With label 14 years.

- CMA, ACM, NARAS

## WELK MUSIC PUBLISHING Is Proud To Announce It's Songwriting Staff

**Stacy Dean Campbell (co-venture with Reynsong)**

**Jeff Childress (co-venture with Blake Mevis)**

**Pamela Brown Hayes**

**Scott Miller**

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**Joy Lynn White**



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**Bob Kirsch**  
Vice President

Welk Music Publishing  
120 31st Ave. North • Nashville, TN 37203  
615-297-4322 • 615-297-8575 fax  
welksongs@aol.com

# In Charge

## Jim Handley NEW LISTING

**Co-owner**  
**Sessions Services Unlimited**  
 57 Willow St. 37210  
 Tel: 242-7300 • Fax: 242-7300  
 drumbgie@aol.com

Started the company in 1998 with Kathy Smith. Primarily a cartage company and rehearsal space. Recent clients include Fan Fair, Peter Frampton, Glenn Worf, Mike SeEVERS, Owen Hale, Yamaha Drums, DW Drums, Peavey Electronics, many A-list session drummers and other players. • National Drum Association



## Dennis P. Hannon

**Executive VP/GM**  
**The Curb Group**  
 47 Music Sq. E. 37203  
 Tel: 321-5080  
 Fax: 321-2893  
 dhannon@curb.com  
 With company nine years.



## Leigh Ann Hardie

**VP Marketing & Artist Development**  
**Sparrow Label Group**  
 P.O. Box 5010  
 Brentwood, TN 37024  
 Tel: 371-6800  
 Fax: 371-6997



## Allan Hardin

**VP/GM**  
**ForeFront Records**  
 201 Seaboard Ln.  
 Franklin, TN 37067  
 Tel: 771-4500 • Fax: 771-2902  
 www.forefrontrecords.com  
 • GMA • Golf, Tennessee Walking Horse enthusiast

## Barbara Hardin

**VP/Booking Agent**  
**Dale Morris & Associates**  
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 Tel: 327-3400 • Fax: 327-0312  
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 • CMA, ACM

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## Lisa Harless

**Senior VP/Manager of Music Industry Division**  
**AmSouth Bank**  
 21 Music Sq. W. 37203  
 Tel: 748-2122  
 Fax: 748-2176  
 www.amsouth.com •  
 lisa.harless@fanb.com

With bank for 15 years. Works with music industry clients on matters of deposit, credit, cash management and investments; directs bank's sponsorship and other involvement with music related activities. • Board, W.O. Smith School, NARAS; member, NATAS, CMA, NSAI, GMA, Leadership Music; NARAS MusiCares Advisory Council; Partnership 2000 Music Industry Task Force



## Summer Harman

**Partner/Holley & Harman**  
**Public Relations**  
 3415 West End Ave.  
 #101-G 37203  
 Tel: 460-9550  
 Fax: 460-9553  
 hawk0207@aol.com

This five-year-old firm handles public relations and marketing services for clients including Bryan White, Paul Brandt, South Sixty-Five and Bill Gentry. • CMA, ACM; CMA Publicity committee, T.J. Martell volunteer, Hook Line & Singer committee for St. Jude • Boating, fishing, horseback riding



## Ali Harnell

**VP**  
**SFX Nashville**  
 1400 18th Ave. S. 37212  
 Tel: 346-9000 • Fax: 346-9001  
 www.amsouthamphitheatre.com  
 ali.harnell@sfx.com

Since joining Pace Music Group in the fall of 1995, which was purchased by SFX Entertainment in 1998, Harnell books and promotes concerts at Starwood, and throughout the state of TN.



## Cheryl Harris

**Member**  
**O'Neil Hagaman, PLLC**  
 1025 16th Ave. S. #202 37212  
 Tel: 320-5291  
 Fax: 320-5651  
 Specializes in entertainment industry consulting and business management.



## Judy Harris

**VP, Creative**  
**Big Picture Entertainment**  
 2820 Erica Pl. 37204  
 Tel: 292-7440  
 Fax: 292-0749  
 jascampbel@aol.com

Harris held positions at ASCAP and CBS Songs (now EMI Publishing) before starting her own publishing concern in 1995. Joined Big Picture in January, 2000. Works with writers, secures recordings. • CMA, NARAS, NSAI, SOURCE, Chicks with Hits



## James H. Harris III

**Attorney/Gordon, Martin, Jones & Harris, P.A.**  
 49 Music Sq. W. #600 37203  
 Tel: 321-5400 • Fax: 321-5469  
 jimharris@home.com

A member of this firm since 1994, Harris has practiced law on Music Row since 1975. His practice includes music, entertainment, copyright and trademark, divorce and bankruptcy law. Clients include Kenny Chesney, Lorrie Morgan, Dale Morris, David Briggs, others. • ABA Forum Committee on the Entertainment and Sports Industries; Former Trustee, Copyright Society of the United States; member ABA, TBA, CMA



## John Hart

**Owner/President**  
**Bullseye Marketing Research**  
 1314 16th Ave. S. 37212  
 Tel: 292-0616 • Fax: 292-2028  
 www.bullsi.com •  
 hart@bullsi.com

Conducts all categories of research for broadcast and music industry clients including AMFM, Infinity, Gaylord, Citadel, Universal, BMG, EMI and Time/Warner. • Research, radio, agriculture, eastern culture

## Mark Hartley

**Partner**  
**Fitzgerald Hartley, High Seas Music**

34 N. Palm Ave. #100, Ventura, CA 93001  
 Tel: 805-641-6441 • Fax: 805-641-6444  
 Fitzgerald Hartley was founded in 1977 with Larry Fitzgerald. Clients include Sherrie Austin, David Benoit, Clint Black, Joe Ely, Rodney Foster, Vince Gill, The Kinleys, Steve Lukather, Los Lobos, Patty Loveless, Olivia Newton John, Larry Stewart, Toto, Pam Tillis, The Wilkinsons and producers Michael Omartian and Elliot Scheiner.



## Christian Haseleu

**Chair/MTSU Recording Industry Dept.**  
 P.O. Box 21  
 Murfreesboro, TN 37132  
 Tel: 898-2578 • Fax: 898-5682  
 www.mtsu.edu/~record •  
 chaseleu@mtsu.edu

With the university 21 years, Haseleu runs the country's largest recording program. • AES Education Committee, NARAS Engineering Craft Committee, SPARS Nashville Board, Leadership Music Class of 2000 • Travel, gardening, Abyssinian cats



## Paul Hastaba

**VP/GM**  
**CMT**  
 2806 Opryland Dr. 37214  
 Tel: 457-8504  
 Fax: 457-8590  
 www.country.com

Hastaba is responsible for the operation, programming and creative services of CMT. A 13-year veteran of Gaylord, he joined CBS Cable with the 1998 acquisition of the network. • NARAS, CMA, ACM, Leadership Music



## Craig Hayes

**Partner**

**Zumwalt, Almon & Hayes**

1014 16th Ave. S. 37212  
Tel: 256-7200 • Fax: 256-7106  
zah@home.com

With this law firm 17 years. Has worked as a musician, songwriter, publisher and music teacher. Toured

with Neil Young And The Shocking Pinks as baritone sax player and character, "Vito Toledo." Specializes in music, copyright and entertainment law. • Board, W.O. Smith; Member, CMA, NARAS, Leadership Music • Basketball, golf, guitar; married to songwriter Pamela Brown Hayes who co-wrote Dixie Chicks' "I Can Love You Better"; two sons, Luke and Sam. Hayes' sax can be heard on Neil Young's Lucky Thirteen CD and Solo Trans CDV



## Dan Hays

**Executive Director  
International Bluegrass  
Music Association**

207 E. 2nd St.  
Owensboro, KY 42303  
Tel: 502-684-9025  
Fax: 502-686-7863  
www.ibma.org • danh@ibma.org

Hays heads this fast-growing trade organization and oversees long-range plans, marketing and sponsor development as well as the annual World of Bluegrass convention, IBMA Awards and Bluegrass FanFest. With the organization 10 years. • Golf, skiing



## Bill Hearn

**President/CEO  
EMI Christian Music Group**

101 Winners Circle  
Brentwood, TN 37027  
Tel: 371-6802 • Fax: 371-6915  
bhearn@emcmg.com

Hearn was formerly President of Sparrow Communications Group prior to being named President and CEO of EMI Christian Music Group. His father, Billy Ray Hearn, who founded Sparrow, continues to function as Chairman of the group. A 23-year industry veteran, Hearn oversees management of

Sparrow Label Group, ForeFront Records, Chordant Distribution Group and EMI Christian Music Publishing. • Board, GMA, T.J. Martell (local and national); NARAS Trustee; President, CMTA • Golf



## Lon Helton

**Nashville Bureau  
Chief/Country Editor  
Radio & Records**

1106 16th Ave. S. 37212  
Tel: 244-8822 • Fax: 248-6655  
rroline.com •  
lhelton@rronline.com

With publication 18 years.

Oversees news and issues coverage of events affecting the country radio and record industries; gathers information to compile weekly country chart and hosts weekly radio shows Country Countdown USA, Country's Inside Trak and Country World Premiere. • 17 years on CMA board, now Chairman; board, Leadership Music; Frist Music Industry Advisory Committee



## Mark S. Hendricks

**Member**

**O'Neil Hagaman, PLLC**

1025 16th Ave. S. #202 37212

Tel: 320-5291 • Fax: 320-5651

In charge of the firm's Consulting Group specializing in royalty examinations, valuation and sales of music publishing catalogs, litigation support and expert witness testimony. Also specializes in entertainment industry business management for artists and executives. • W.O. Smith Council, Leadership Music • Woodworking, restoring an old truck



## Scott Hendricks

**President/CEO**

**Virgin Records Nashville**

48 Music Sq. E. 37203

Tel: 251-1100 • Fax: 313-3700

Hendricks opened the doors of Virgin Nashville in 1998. He is an executive who has made key business and artistic contributions

to the success of over 40 No. 1 records and more than a dozen platinum-plus albums. His production credits include Clay Davidson, Jerry Kilgore, Julie Reeves, among others. • ACM, CMA, NARAS, Leadership Music • Family, golf, ATVs



## Barton Herbison

**Executive Director/NSAI**

15 Music Sq. W. 37203

Tel: 256-3354 • Fax: 256-0034

Provides overall leadership and direction for the nation's largest not-for-profit songwriter organization. A 4,500 member trade organization, NSAI develops services and benefits for professional and aspiring songwriters; organizes local and regional seminars and music events; monitors and responds to issues facing the profession. Herbison assumed his NSAI appointment in August 1997.



## Pat Higdon

**Senior VP/GM**

**Universal Music Publishing**

12 Music Circle S. 37203

Tel: 248-4800 • Fax: 248-9301

Higdon, a 20 year publishing veteran, recently took the helm of the merged MCA and PolyGram publishing houses renamed Universal. Previously president and owner of Patrick Joseph Music. • NARAS • Boy Scouts, golf



## Daniel Hill

**President**

**Cal IV Entertainment**

808 19th Ave. S. 37203

Tel: 321-2700 • Fax: 321-3222

A 10-year veteran of PolyGram Music and formerly VP of Universal Music, Hill moved to Cal IV in January of 2000. Oversees all operations of this new independent publisher. Writer roster includes Jim McBride and catalog includes Faith Hill hit "Breathe." • CMA, NARAS, ACM, Leadership Music • Camping, hiking, guitars, time with 10-year-old Dalmation "Dobro"



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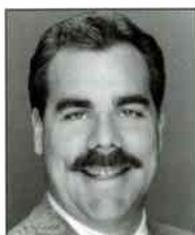
# In Charge



**Donna Hilley**  
**President/CEO**  
**Sony/ATV/Tree Publishing**

8 Music Sq. W. 37203  
Tel: 726-8300  
Fax: 726-8329  
Donna\_Hilley@sonymusic.com  
Hilley is in charge of day-to-day operations and contract

negotiations involving songwriters, recording artists and Tree Productions. Sony Tree is the copyright administration headquarters for all of Sony Music Publishing. Hilley has been with the company over 25 years and specializes in copyright acquisitions. • Past Chairman, CMA Board; Past President, Leadership Music; Board, Vanderbilt Children's Hospital, Baptist Hospital, Suntrust, Operation Smile, NMPA, Belmont College, ASCAP; member, NARAS, GMA, NSAI • Antiquing, golf, church and family



**Randall Himes**  
**Executive Director**  
**AFTRA, SAG**

1108 17th Ave. S. 37212  
Tel: 327-2944  
Fax: 329-2803  
nashville@aftra.com

Himes started with AFTRA in 1978 as National Representative, negotiating television and radio station contracts and assisting with the Nashville operation. Took current post in 1986, with the duties of administering and operating the local office. • Advisory Council, TN Film, Entertainment & Music Commission; member, CMA, NARAS



**Bruce Hinton**  
**Chairman**  
**MCA Nashville**

60 Music Sq. E. 37203  
Tel: 880-7319 • Fax: 880-7450  
www.mca-nashville.com  
Hinton has been with MCA 16 years, formerly serving as the label's President and Senior

VP/GM. Defines overall policy and direction for the label, which under his guidance has been rated the No. 1 country label by Billboard and R&R the last nine years. • Chairman of CMF Board; Senior Advisory Board for Sports and Entertainment Academy of Indiana University; Board, CMA, TPAC, Leadership Music, Leadership Nashville, W.O. Smith School, City of Hope; member, ACM, NARAS



**Michael Hollandsworth**  
**GM**  
**Zomba Music Publishing**

916 19th Ave. S. 37212  
Tel: 321-4850 • Fax: 321-4616  
michael.hollandsworth@zombaontherow.com  
With company 12 years.

Supervises staff and writers and carries out other functions such as demoing and pitching material to artists and producers, and searching for and developing new writers. • Bicycling



**Debbie Holley**  
**Partner/Holley & Harman**  
**Public Relations**

3415 West End Ave.  
#101-G 37203  
Tel: 460-9550  
Fax: 460-9553  
beehive022@aol.com

This five-year-old firm handles public relations and marketing services for clients including Bryan White, Paul Brandt, South Sixty-Five and Bill Gentry. Holley has 20 years experience in entertainment and related fields, including 10 years at Billboard magazine. She was with RCA Label Group prior to co-founding her firm. • Board, ACM; member, CMA; Adjunct Professor, Trivecca University; recipient, Neal Award for excellence in journalism; volunteer, St. Jude, T.J. Martell • Weightlifting, running, art galleries, reading, travel, cooking, collect holiday deco; organizations that aid the homeless, elderly, animals and young adults



**Christian A. Horsnell**  
**Partner**  
**Wyatt, Tarrant & Combs**

29 Music Sq. E. 37203  
Tel: 255-6161 • Fax: 254-4490  
chorsnell@wyattfirm.com  
With firm 20 years. Vice-chair of firm's Intellectual Property

Practice Group. • Board, Rochelle Center, W.O. Smith School; member, NBA, TBA, CMA, Leadership Music • Assistant scoutmaster, college basketball fan

**Douglas J. Howard**

**Senior VP A&R**  
**Lyric Street Records**

824 19th Ave. S. 37203



Tel: 963-4848  
Fax: 963-4850  
Formerly VP/GM at PolyGram Music Publishing, Howard has been with Lyric Street since startup in August, 1997. Responsibilities include signing acts, finding songs and matching producers with artists on the Lyric Street roster. Howard holds an MBA from Vanderbilt and a JD from George Washington University. • Board of Advisors for Belmont's Music Business Program



**Brad Howell**  
**VP Promotion-West**  
**Warner/Reprise Nashville**

20 Music Sq. E. 37203  
Tel: 748-8000  
Fax: 214-1475  
brad.howell@wbr.com  
With the company over five years; oversees western half of country for Warner/Reprise promotion department.



**Ron Howie**  
**VP Sales**  
**RCA Label Group**

1400 18th Ave. S. 37212  
Tel: 301-4300 • Fax: 313-4301  
ron.howie@bmge.com  
With label 21 years. Oversees all day to day sales, distribution and advertising. • Member CMA,

ACM, NARM • Golf, sky diving, coaching youth sports



**Michael Huddleston**  
**CFO**  
**The Curb Group**

47 Music Sq. E. 37203  
Tel: 321-5080  
Fax: 321-9511  
mhuddleston@curb.com

**Dann Huff**  
**Independent Producer**

10 Music Circle South, 2nd Fl. 37203  
Tel: 255-1213  
Fax: 377-0217  
diverdnn1@aol.com

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# In Charge



A top session guitarist, Huff has recently become an in-demand producer of artists including Faith Hill, Shane Minor, SheDAISY, Megadeth, Lonestar, Lari White, Bryan White, Collin Raye and Billy Ray Cyrus. • Boating



**John H. Huie**  
**Agent**  
**Creative Artists Agency**  
3310 West End Ave.  
#500 37203  
Tel: 383-8787  
Fax: 383-4937  
jhuie@caa.com

Responsible agent for Trisha Yearwood, Dwight Yoakam, Faith Hill, Amy Grant, dc Talk, Jars of Clay, Michael W. Smith, Steven Curtis Chapman, and Deana Carter. • T.J. Martell Foundation, CMA • Golf



Tel: 255-1100 • Fax: 255-1107  
www.huntsmanent.com • ron@huntsmanent.com  
Has operated his company 12 years. Produces and syndicates live events and artist specials for radio including Country HitMakers, Honky-Tonk Sundays, Artist Clip Service, Gold Clips, Name That Song, Live From Nashville!, Christmas On Music Row and Live From Hollywood! • NARAS, CMA, ACM, GMA, AFTRA, NCRA • Hiking, wood working, outdoors



**Brian Hughes**  
**VP Programming**  
**TNN**

2806 Opryland Dr. 37214  
Tel: 457-7801 • Fax: 457-7830  
www.country.com  
Hughes oversees all programming, traffic and creative services for The Nashville Network. Has extensive production and business experience. Hughes joined CBS Cable upon the completion of the Westinghouse/Gaylord acquisition. • Leadership Music; board, ACM, CMF • Sports



**Margie Hunt**  
**Senior Director of**  
**Product Development**  
**Sony Music Nashville**

34 Music Sq. E. 37203  
Tel: 742-4321 • Fax: 742-5717  
margie\_hunt@sonymusic.com  
With company over 24 years.

Responsible for all aspects of marketing of more than 15 Sony acts including Dixie Chicks, Montgomery Gentry, Patty Loveless, John Anderson, Travis Tritt, Yankee Grey, Tammy Cochran, and Waylon Jennings. Responsible for the exploitation and utilization of country masters in film, television and advertising. Also directs and implements all repackages and compilation albums for the Sony Nashville label. • CMA, ACM, NARAS



**Jack Hurst**  
**Country Music Writer**  
**Syndicated Columnist**  
**Chicago Tribune**

162 Jackson Hollow Rd.  
Lancaster, TN 38569  
Tel: 615-548-8025  
Fax: 615-548-4601

Veteran journalist and author covers country music for the Chicago Tribune. Won the first CMA Media Achievement Award in 1981. • Civil War history buff



**Larry Hughes**  
**VP Promotion**  
**Virgin Records Nashville**

48 Music Sq. E. 37203  
Tel: 251-1100 • Fax: 313-3734  
lhughes@

virginrecordsnashville.com  
Hughes was formerly with Mercury and MCA, and now

leads Virgin in its quest for radio airplay and artist exposure. • Curling, designing incendiary devices

**Ron Huntsman**  
**President**  
**Huntsman Entertainment**  
1100 16th Ave. S. 37212



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Cris Lacy - Creative Director Angee McMillen - Catalog Manager Todd Otwell - Studio Manager/Office Manager Angella Van Vranken - Artist Development

1204 17th Avenue South  
Nashville, TN 37212  
(615) 320-5440  
(Fax) 320-0849

## Bob Jackson

**Owner/Partner  
Ground Zero**

1011 16th Ave. S. 37212

Tel: 322-9927 • Fax: 322-9786

groundzeropost.com • bob@groundzeropost.com

One of four partners in this video post production firm, Jackson manages the operation. Recent clients include RCA, Arista, Word, Provident, Sony, ForeFront, Collective, Deaton Flanigen, AV Squad and Picture Vision. • Family, photography



## Wynn Jackson

**President  
Country Club  
Enterprizes, Inc.**

2602-B Westwood Dr. 37204

Tel: 383-4000 • Fax: 383-4434

wynn@cceinc.com

In business eight years. Plans and implements music/club

promotions; distributes country music to dance clubs, produces extended dance remixes of country singles and also works in music marketing, production and artist management. • ACM, CMA, NARAS • Golf, tennis

## Carson James

**VP, Promotion & Media Strategy  
Curb Records**

47 Music Sq. E. 37203

Tel: 321-5080 • Fax: 327-3003

cjames@curb.com

• CMA, ACM



## Angee Jenkins

**VP Publicity  
MCA Nashville**

60 Music Sq. E. 37203

Tel: 244-8944 • Fax: 880-7440

angee.jenkins@umusic.com

This veteran entertainment publicist has been with MCA

since early 1998. She previously worked for five years as MCA LA's pop publicity VP. Oversees publicity, artist development and video operations.



## Wade Jessen

**Director, Country,  
Christian & Gospel Charts  
Billboard, Country Airplay  
Monitor**

49 Music Sq. W. 37203

Tel: 321-4291 • Fax: 320-0454

wjessen@billboard.com

Jessen manages the trade

publication's charts and weekly columns in Billboard and Country Airplay Monitor. With company since January, 1995.

• Board member, ACM; Advisory Council, W.O. Smith School; member, GMA, NARAS, SGMA, IBMA, CMA, Leadership Music, CRS Agenda Committee • Western history, issues facing beef cattle industry

# ERIC T. SCHABACKER



## Bill Johnson

**VP Creative Services  
Sony Music Nashville**

34 Music Sq. E. 37203

Tel: 742-4360

Fax: 742-4339

bill\_johnson@sonymusic.com

With label 20 years. Formerly

worked for Rolling Stone.

Responsible for imaging, art direction, design of album covers, media, advertising and collateral materials.

• NARAS, NAF, CMA, ACM



## Doug Johnson

**President**

**Giant Records Nashville**

1514 South St. 37212

Tel: 256-3110

Fax: 256-9395

www.giantnashville.com •

doug.johnson@wbr.com

As president of Giant Records,

Johnson is responsible for signing and co-producing The Wilkinsons and Keith Harling as well as signing Neal McCoy. He has also co-produced Giant artist Clay Walker and past Giant artists Don Williams and Daryle Singletary. Formerly Sr. VP at Epic, Johnson's production clients included Doug Stone, John Michael Montgomery, James Bonamy, Sons of the Desert and Ty Herndon. • Board, NARAS; Leadership Music; member, CMA, ACM, NSAI, GMIA



## Ginny Johnson

**GM**

**Hamstein Productions**

914 18th Ave. S. 37212

Tel: 321-0902 • Fax: 327-3395

ginnyj@hamstein.com

Oversees operations of Hamstein Productions, including manage-

ment of producer roster: Billy Crain, Bob DiPiero, Mary Ann Kennedy, Blake Mevis, Keith Olsen, Chip Hardy, Tom Shapiro. Directs artist development and project coordination for the company. • NARAS, CMA

• Horseback riding, lobstering, fishing, hunting



## Al Jolson

**President**

**Al Jolson Enterprises, Inc.**

116 17th Ave. S. 37203

Tel: 244-5656 • Fax: 242-2472

Oversees the daily activities of

the publishing and recording

complex. Has owned company

for 19 years. • Member, CMA,

AES, NARAS, ASCAP, AFTRA, BMI



## Kim Jones

**GM, Creative Services**

**Song Garden Publishing, LLC**

25 Music Sq. E. 37203

Tel: 244-8952 • Fax: 244-4711

Primary duties: publishing,

plugging, signing and developing

songwriters. Works directly with

producer Byron Gallimore. • CMA,

SOURCE • Hiking, swimming, golf, listening to great songs

## Rusty Jones

**Attorney**

**Gordon, Martin, Jones & Harris, P.A.**



49 Music Sq. W. #600 37203

Tel: 321-5400 • Fax: 321-5469

Jones represents artists, managers,

publishers, writers, producers,

agents, record labels, production

companies and corporations.

Before joining this firm 16 years

ago he served as ASCAP's

Nashville Director of Business

Affairs. Clients include Garth Brooks, Mark Chesnutt, Martina

McBride, Michael Peterson, Montgomery Gentry. • Former

Chair of TBA's Copyright, Entertainment and Sports Law

Section; board of advisors, Belmont School of Music

Business • Snow skiing, travel, history, fishing



## Kieran Kane

**President/CEO**

**Dead Reckoning Records**

P.O. Box 159178 37215

Tel: 321-0508

www.deadreckoning.com •

deadreck@aol.com

Partner/owner of the company.

Artists include Kieran Kane, Kevin

Welch, Mike Henderson, Big House, David Olney, Charlie

Major, Harry Stinson and Tammy Rogers.

• Sailing, painting

## Alan Kates

**NEW LISTING**

**President/Big Picture Entertainment**

2820 Erica Pl. 37204

Tel: 292-7440 • Fax: 292-0749

mbkshville@aol.com

Writers at this new publishing outfit include Keith Stegall,

Dan Hill, Robin Wiley and Gary Harrison. Kates oversees all

aspects of company, plus the business affairs of Stegall, Hill

and Wiley. • Tennis, work



## Joel Katz

**Managing Shareholder**

**Greenberg Traurig-Atlanta**

Ivy Place, 3423 Piedmont Rd. NE,

2nd Fl. Atlanta, GA 30305

Tel: 404-237-7700

Fax: 404-237-5260

gtlaw.com • katzj@gtlaw.com

First attorney ever to be inducted

into the Georgia Music Hall of Fame; client roster includes

some of the world's most well-known entertainers, producers,

record labels, concert promoters and Fortune 500 companies;

Special Counsel to the CMA. • Chairman, ABA Entertainment

& Sports Law Section; Chairman, Entertainment Law Initiative;

Chairman Emeritus, NARAS; Board of Directors, T.J. Martell

Foundation; Board of Trustees, NARAS Foundation; Board of

Advisors Chairman, Commercial Music Program, Georgia

State University



## Andrew Kautz

**President**

**Emerald Entertainment Group**

1033 16th Ave. S. 37212

Tel: 321-0511 • Fax: 329-9417

www.emeraldsound.com •

Andrew@emeraldsound.com

Emerald Entertainment's owner,

Dale Moore, turned over operation

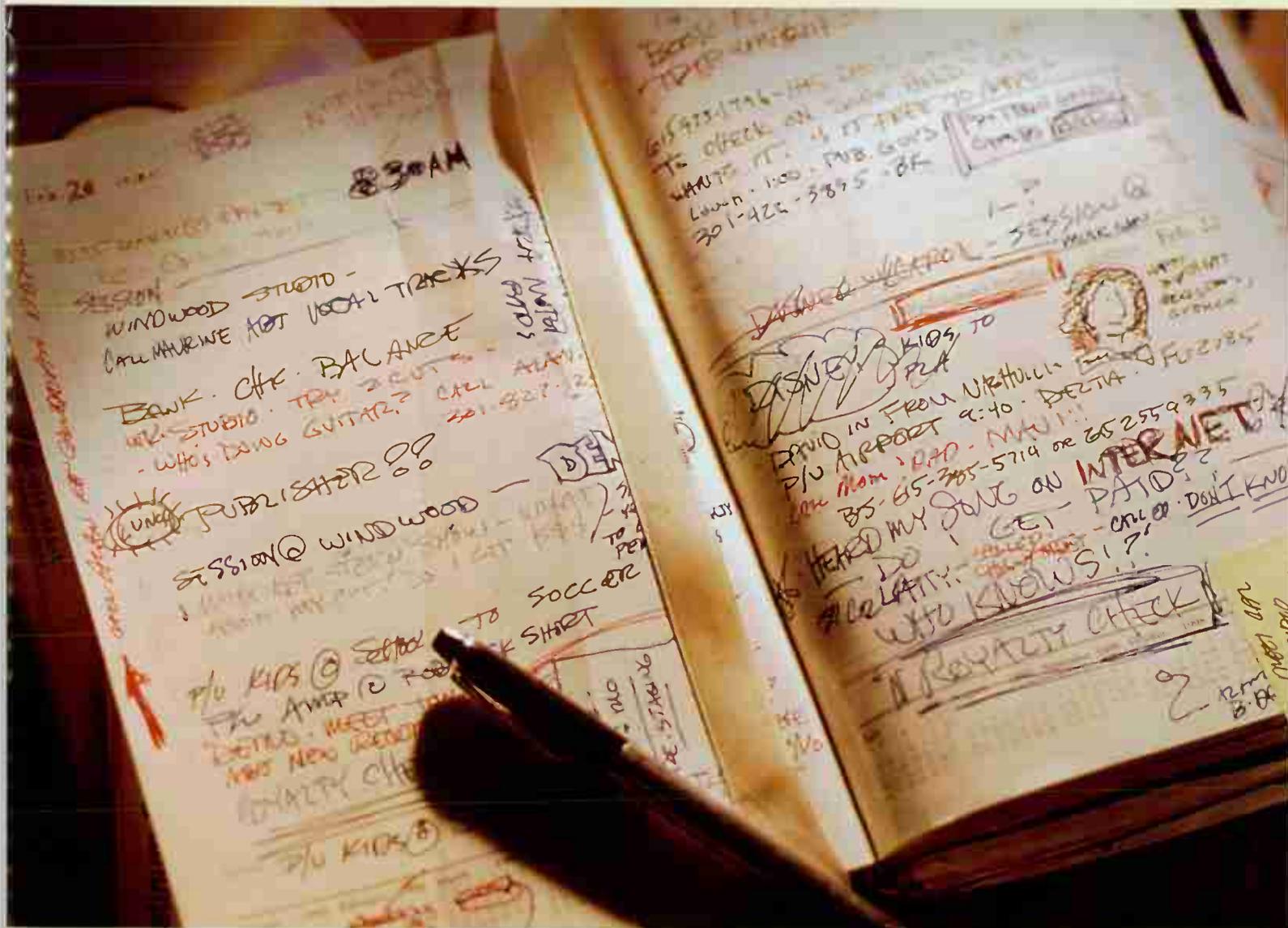
of the studio to Kautz in 1992. With the company 11 years,

he now oversees Emerald Sound Studios, Masterfonics, The

Breen Agency, Broadcast Division, Digital Audio Post and the

Workstation. • Board, SPARS

Life is chaotic enough.



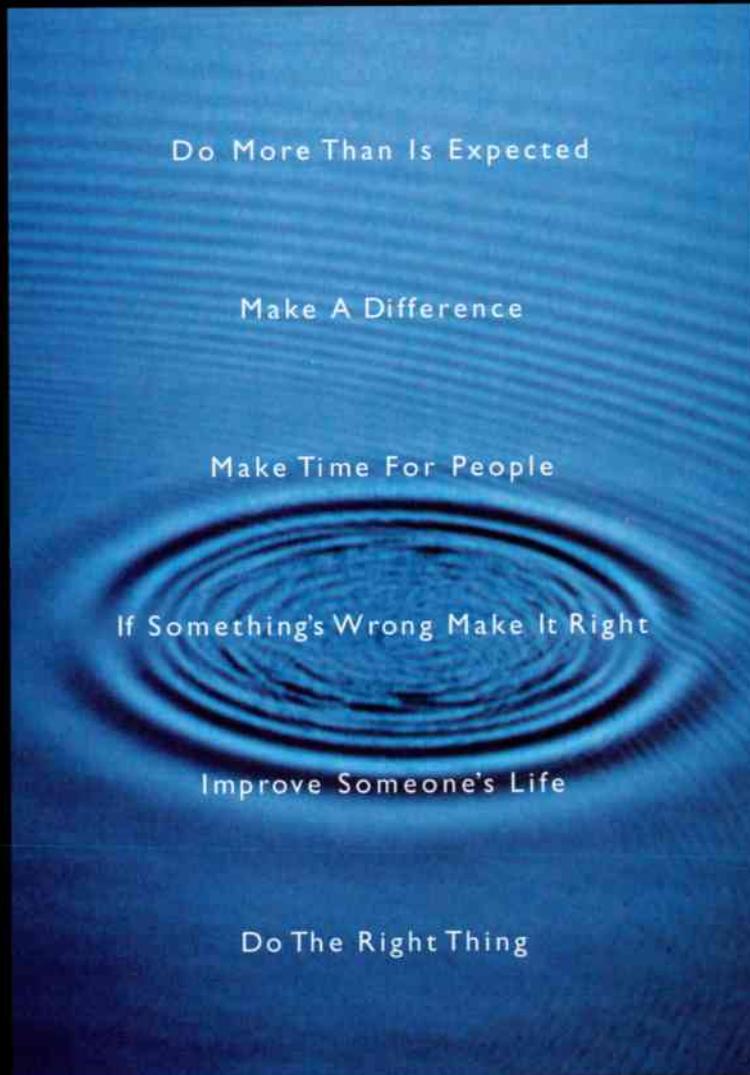
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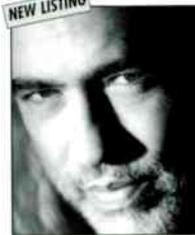


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NEW LISTING



**Jim Kemp**  
*VP of Creative Services*  
**Mercury Records**  
66 Music Sq. W. 37203  
Tel: 320-0110  
Fax: 320-9442  
jim.kemp@umusic.com  
Been in the music business 25 years. Oversees Creative Services department; deals with anything visual for Mercury artists.  
• CMA, NARAS, ACM • Golf, reading, fishing



**Bill Kennedy**  
*VP Sales & Field Marketing*  
**Capitol Nashville**  
3322 West End Ave. Flr. 11  
37203  
Tel: 269-2000  
Fax: 269-2097  
www.capitol-nashville.com •  
Bill.Kennedy@emicap.com  
With the label 10 years. Oversees sales & retail marketing.  
• CMA, ACM, NARM • Sports, reading, history



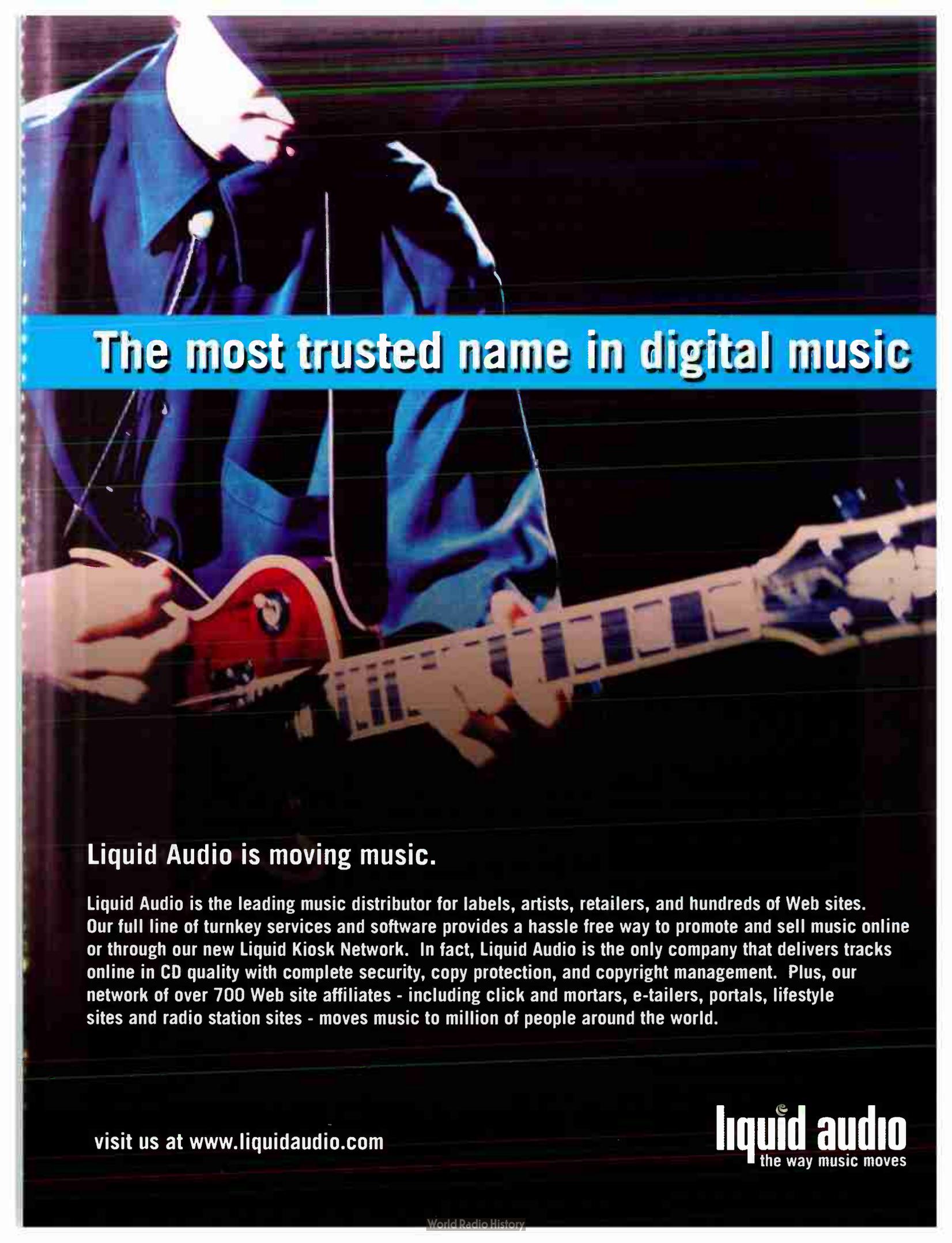
**Ron Kerr**  
*Owner/President*  
**Sound Stage Studio**  
10 Music Circle S. 37203  
Tel: 256-2676  
Fax: 259-2942  
soundstagestudios.com  
• CMA



**Merle Kilgore**  
*Executive VP/Hank Williams Jr. Enterprises; President/Merle Kilgore Management*  
2 Music Circle S. 37203  
Tel: 742-3622  
Fax: 742-1235  
Kilgore began his career carrying Hank Sr.'s guitar, traveling with Elvis and writing his first No. 1 hit at the age of 18. A picker, singer and songwriter, Kilgore now tends to the various fortunes of Hank Williams Jr. He oversees the whole organization, including its publishing companies, auxiliary enterprises, Bocephus News and The Bama Band, which backs Hank Jr. on the road. Also involved with writer/artist development. CMA's first SRO Manager of the Year in 1990, and recently named Legendary Songwriter at the North American Country Music Assn. Awards. • Board, CMA, Hank Williams Museum, Tex Ritter Museum; honorary Tennessee State Senator; member, Byrd High School Hall of Fame, AFM, AFTRA/SAG, Nashville Songwriters Hall of Fame Member



**T.K. Kimbrell**  
*President*  
**TKO Artist Management**  
4219 Hillsboro Rd.,  
#318 37215  
Tel: 383-5017  
Fax: 292-3328  
www.tkoartistmanagement.com •  
tk@tkoartistmanagement.com  
Manages Sawyer Brown, John Bunzow, Toby Keith, Chris LeDoux, Mac McAnally, Allison Moorer and Scott Emerick. Has had firm 13 years. • Board, ACM, CMA • Golf, basketball

A musician in a blue suit is playing a red electric guitar on stage. The background is dark with some stage lighting. A blue banner with white text is overlaid across the middle of the image.

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# In Charge

## George King VP/GM

**Reunion Records, Brentwood Records,  
Diadem Music Group**

741 Cool Springs Blvd. E., Franklin, TN 37067  
Tel: 261-6500 • Fax: 261-5916

Co-heads this label with a roster that includes Michael W. Smith, Carolyn Arends, Kathy Troccoli and Bob Carlisle. • GMA

NEW LISTING



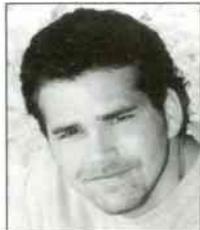
## Bob Kirsch VP

**Welk Music Group**

120 31st Ave. N. 37203  
Tel: 297-4322 • Fax: 297-8575  
welksongs@aol.com

Charged with reestablishing Welk's Nashville publishing operation. Writer roster includes

Joy Lynn White, Greg Trooper, Stacy Dean Campbell, Scott Miller and Jeff Childress. • Reading, film noir, beagles



## Michael Knox VP, Productions/Artist- Writer Development Warner/Chappell Music

21 Music Sq. E. 37203  
Tel: 254-8777  
Fax: 726-1353

With the company seven years. Concentrates on signing and

developing artists and writers. Will coordinate the Warner/Chappell artist development division in Nashville. Gets songs cut and gets record deals for W/C artists. Producing Jason Aldean for Capitol. • T.J. Martell, ACM,

CMA, Copyright Society of the South • NASCAR and pro boxing fan, oldies music, movies and love spending time with my wife Kelly and daughter Holly. In memory of my father, I love you Dad, [www.BuddyKnox.com](http://www.BuddyKnox.com).



## Carl Kormmeyer Executive VP, Corporate Development Gaylord Entertainment Co.

1 Gaylord Dr. 37214  
Tel: 316-6581 • Fax: 316-6585  
ckormmeyer@gaylordentertainment.com

With the company 25 years,

Kormmeyer is responsible for business and operating development and acquisitions for the company in hospitality, creative content and media fields. • CMA, Leadership Music Alumnus, Leadership Nashville Partner, GMA, NARAS, BellSouth Senior Classic Board • Music, cars, golf

## Phillip Kovac

**President, Nashville Division  
The Left Bank Organization**

1100 17th Ave. S. 37212  
Tel: 327-7920 • Fax: 327-4667

Manages Deana Carter, Tracy Lawrence, Rodney Atkins, Daniel René and Billy Burnette. • Horseback riding

## Ken Kragen

**President  
Kragen & Company**

1112 N. Sherbourne Dr., Los Angeles, CA 90069  
Tel: 310-854-4400 • Fax: 310-854-0238

Specializes in personal management and television production.



Kragen is known for his social consciousness, as manifested in such celebrated charity extravaganzas as We Are The World and Hands Across America. Manages Kenny Rogers, Lacey, Mark Collie and Diamond Rio. Also President of Dreamcatcher Management.

• Board, Mr. Holland's Opus Foundation, EMI Entertainment Marketing; member, CMA, NARAS, HRTS • Basketball, calligraphy



## Bobby Kraig VP Promotion Arista Nashville

1400 18th Ave. S. 37212  
Tel: 846-9100 • Fax: 846-9195  
bobby.kraig@bmg.com

With the company seven years. • Member, CMA, ACM • Magic, boating



## Mike Kraski Sr. VP Sales & Marketing Sony Music Nashville

34 Music Sq. E. 37203  
Tel: 742-4340  
Fax: 742-5720

mike\_kraski@sonymusic.com  
With the company 25 years.

Oversees efforts of the Sales, Marketing, Media, Creative Services and International departments. • Executive committee, Leadership Music, CMA International committee; ACM, CCMA, NARM

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"King of Heartache"  
Will Records



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"Moonlight Becomes You"  
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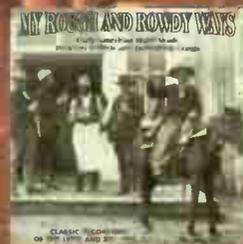
Waylon Jennings  
"Right for the Time"  
Justice Records



June Carter Cash  
"Press On"  
Risk/Small Hairy Dog Records



Sons of the San Joaquin  
"Horses, Cattle and Coyotes"  
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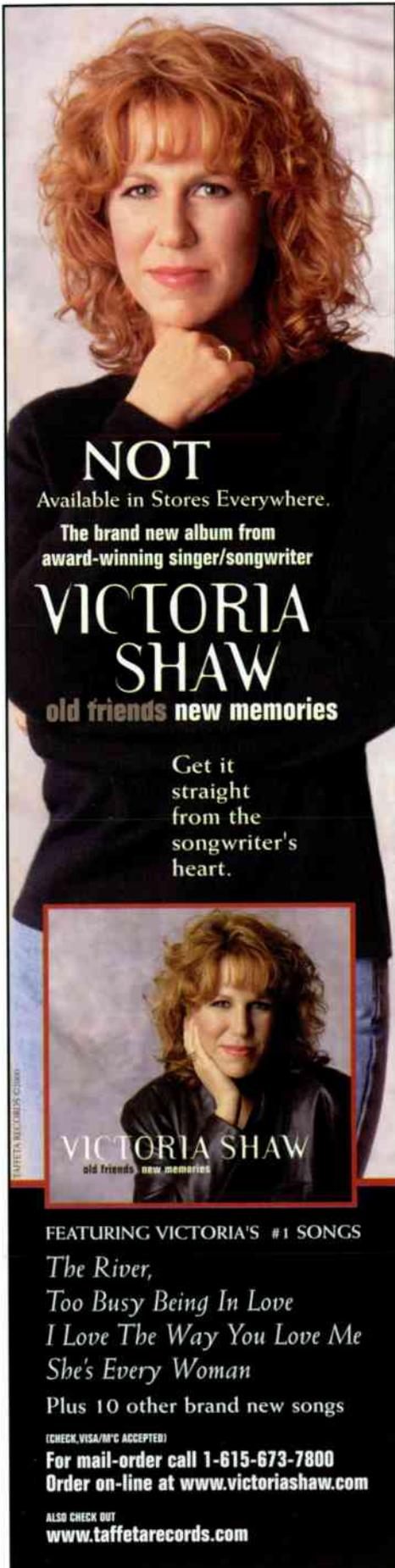
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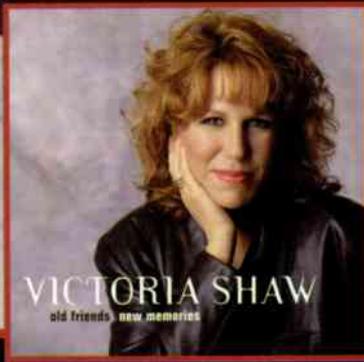
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**Kenneth L. Kraus**  
**Partner**

**Manatt, Phelps & Phillips**  
1233 17th Ave S. 37212  
Tel: 327-2744 • Fax: 327-2044  
kkraus@manatt.com  
Kraus serves as the resident partner in the law firm's Nashville office. Company offers full service representation including music, film, television, trademark and copyright. Clients include Tim McGraw, Clint Black, Joe Diffie, Amy Grant, The Wallflowers and the Elvis Presley estate.  
• Counsel to NAPM; Board, W. O. Smith School; Legal Advisor, First Steps; member, CMA, NARAS, Leadership Music • Cooking, travel, cross country skiing, guitar



**Amy Kurland**  
**Owner**

**Bluebird Cafe**  
4104 Hillsboro Rd. 37215  
Tel: 383-5308 • Fax: 385-1955  
www.bluebirdcafe.com • blubirdcaf@aol.com  
Kurland's listening room and eatery has become world famous. She screens the songwriters who want to perform there, a practice which makes a visit worthwhile for publishers, A&R reps and fans in search of good music. • Board President, Alcohol and Drug Council; member, CMA, NSAI, NARAS; Leadership Nashville, Leadership Music • Hiking, dogs



**Kevin Lamb**  
**VP, Nashville**  
**peermusic**

1207 16th Ave. S. 37212  
Tel: 329-0603 • Fax: 320-0490  
klamb@peermusic.com  
Lamb has headed up the Nashville office of this successful multi-national publisher since 1993.  
• Board, NARAS; International Committee, CMA; member, Copyright Society of the South, ACM, Country Cares for St. Jude



**Jack Lameier**  
**Senior VP National Promotion**  
**Sony Music Nashville**

34 Music Sq. E. 37203  
Tel: 742-4373 • Fax: 742-4338  
jack\_lameier@sonymusic.com  
With Sony 38 years, 22 of them in Nashville. • Board, ACM  
• Civil War, metal detecting,

proprietor of Jack's Place

**Jon Landau**

**Owner/Jon Landau Management**  
11 Burtis Ave., New Canaan, CT 06840  
Tel: 203-972-6822 • Fax: 203-972-6820  
Manages Shania Twain and Bruce Springsteen.



**Barry Landis**  
**VP/GM/Atlantic Records**  
**Christian Division**

20 Music Sq. E. 37203  
Tel: 214-1401 • Fax: 214-1527  
barry.landis@atlantic-recording.com  
With the company 10 years.  
• Board, CMTA; member CMA, NARAS • Books and public speaking



**Kyle Lehning**  
**Producer**

Tel: 269-9559  
Fax: 269-4901  
Lehning headed Asylum Records for seven years. He produces or has produced Bryan White, Dan Seals, Randy Travis, George Jones, Mandy Barnett, Noah Kelley, Thrasher Shiver, Neal McCoy and Kristin Garner.  
• NARAS Board of Governors; member, CMA, Leadership Music, Copyright Society of the South, Foundation for Community Encouragement



**Josh Leo**  
**Independent**  
**Producer/Writer**  
**Warner/Chappell Music**

21 Music Sq. E. 37203  
Tel: 254-8777  
Fax: 726-1353  
Formerly VP of A&R at RCA, Leo writes songs and produces Alabama, Yankee Grey, the Doobie Brothers, and is currently recording an album with the Del-Beats. • Hockey, teaching at Berklee School of Music, spending time with family



**Ken Levitan**  
**President**  
**Vector Management**

1500 17th Ave. S. 37212  
Tel: 269-6600  
Fax: 269-6002  
kenlevitan@earthlink.net  
Levitan reactivated this management company after a two-year hiatus when he ran Rising Tide Records. Clients include Lyle Lovett, The Warren Brothers, John Hiatt, Patty Griffin, Lynyrd Skynyrd, Sixpence None The Richer and Jack Ingram.  
• CMA, NARAS • Sports, reading, movies



**Paige Levy**  
**Senior VP A&R**  
**Warner Bros. Records**

20 Music Sq. E. 37203  
Tel: 748-8000  
Fax: 214-1523  
paige.levy@wbr.com  
With label 17 years. Department head and business affairs liaison.  
Directs A&R for roster. • Member, ACM, NARAS, CMA  
• Basketball & karate mom



**Susan Levy**  
**VP Artist Development**  
**Virgin Records Nashville**

48 Music Sq. E. 37203  
Tel: 251-1100  
Fax: 313-3734  
www.virginrecordsnashville.com  
Responsible for all things visual; artist imaging, music video, packaging, artwork, advertising. With EMI since 1995; at MCA for 10 years prior. Artists include Julie Reeves, Jerry Kilgore and Clay Davidson. • Leadership Music, NARAS, CMA

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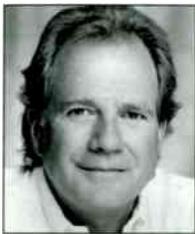
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**President**

**Mercury Nashville**

66 Music Sq. W. 37203  
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Fax: 327-4856  
www.mercurynashville.com  
Since 1992, Lewis has been in charge of the label's Nashville operation and has been a leader in working to break artists of wide musical diversity. • Board, CMA • Reading books, golf



**Pamela L. Lewis**  
**President/CEO**

**PLA Media**

1303 16th Ave. S. 37212  
Tel: 327-0100 • Fax: 320-1061  
www.plamedia.com • plewis@edge.net

Publicity clients at 15-year old firm with offices in Nashville and Los Angeles include Watson Guptill/Billboard books, Lewis Grizzard Estate, Appleseed Records, Freefalls, Doubleday Books and the Townes Van Zandt estate. She co-managed Garth Brooks for seven years, the early career of Trisha Yearwood, and has won multiple awards for PR, marketing and artist management. • Board, Vanderbilt Blair School of Music; Belmont School of Music, Leadership Music, Nashville Independent Film Festival • Horseback riding, historic preservation, travel, painting, writing

**Dale Libby**

**VP Sales**  
**Sony Music Nashville**



34 Music Sq. E. 37203  
Tel: 742-5723  
Fax: 742-5720  
dale\_libby@sonymusic.com  
With the company 21 years, Libby oversees all aspects of sales and distribution for all Sony Nashville artists. • CMA, ACM



**Carol Lindsey Vincent**  
**VP**

**Murrah Rich Baierle International**

P.O. Box 128109 37212  
Tel: 386-0025 • Fax: 386-0026  
www.mrbi.com • cvincent@mrbi.com

Company offers a variety of publisher-related services including foreign copyright administration, royalty accounting, licensing and creative services. Clients include Chuck Cannon, Gary Nicholson and Dreamcatcher Entertainment. • CMA • Cooking gourmet food



**Terry London**  
**President/CEO**

**Gaylord Entertainment Co.**

1 Gaylord Dr. 37214  
Tel: 316-6560  
Fax: 316-6010



**Paul Lovelace**  
**Co-Owner**

**CDX-Compact Disc Xpress**

2603 Westwood Dr. 37204  
Tel: 292-0123  
Fax: 292-8750  
cdx@home.com  
Co-owns company with disc jockey Charlie Douglas. Provides CD singles compilation service to country radio stations not reporting to trade magazines. • CMA, NARAS



**Roland Lundy**  
**President**

**Word Entertainment**

25 Music Sq. W. 37203  
Tel: 457-2001  
Fax: 457-2005  
rlundy@wordentertainment.com  
With company 27 years. Oversees the day-to-day operations and interfaces with parent company Gaylord Entertainment. • Member, GMA, CMTA, President's Advisory Council for NARAS; Board, The Baddour Center • Golf, running



**Brent Maher**  
**CEO**

**Moraine Music Group**

2803 Bransford Ave. 37204  
Tel: 383-0400 • Fax: 383-2375  
Producer, publisher and songwriter. Oversees independent publishing company that currently represents eight staff writers.

**TEAM DESIGN**  
615.298.3533  
studio@teamdesignnashville.com www.teamdesignnashville.com

Maher produces Wynonna, Kenny Rogers, Bering Strait, Sean Michaels, Jamie O'Hara and Jenai & The Junction. • CMA, NSAI, NARAS, ACM • Collecting guitars, fly fishing



**David Malloy**  
**VP, A&R and Production**  
**Starstruck Entertainment**

40 Music Sq. W. 37203  
Tel: 259-0001  
Fax: 259-5298  
Head of Starstruck's production division. Currently produces Reba McEntire, Andy Griggs, Kortney Kayle, Tim Rushlow, Ricochet and Billy Gilman. Malloy is also a noted songwriter. • CMA, ACM, NSAI, NARAS • Golf

NEW LISTING



**Anita Mandell**  
**Director of Press/Publicity**  
**Sony Music Nashville**

34 Music Sq. E. 37203  
Tel: 742-4358  
Fax: 742-5741  
www.sonymusic-nashville.com • anita.mandell@sonymusic.com  
Procures media opportunities for Sony and its artist roster. Clients include Joe Diffie, Travis Tritt, Charlie Robison, Jack Ingram, Danni Leigh, Ricochet, Ty Herndon, Mary Chapin Carpenter, Bruce Robison, Waylon Jennings. • Soccer mom, special interest—five-year-old Henry



**Brian Mansfield**  
**Senior Editor Country,**  
**Christian, Gospel/CDNow;**  
**Correspondent/USA Today**

181 Suzanne Dr.  
Antioch, TN 37013  
Tel: 781-2214  
Fax: 781-2144  
www.cdnw.com •

www.usatoday.com • mansfield@home.com  
Oversees country and Christian editorial and news for CDNow.com. Contributes Nashville music coverage for USA Today. • Scuba diving, collecting folk art



**Steve Markland**  
**Sr. Director, Creative Affairs**  
**Windswept Pacific**  
**Entertainment**

33 Music Sq. W., #104B 37203  
Tel: 313-7676  
Fax: 313-7670  
smarkland@windsweptpacific.com

Markland pitches songs, signs talent and manages the Nashville office. • NARAS, CMA, ACM • Mountain biking, golf



**Mike Martinovich**  
**Owner**  
**Martinovich Associates**

1111 17th Ave. S. 37212  
Tel: 320-0003  
Fax: 329-1550  
manmart@aol.com  
Formerly Sony VP of Marketing, Martinovich formed his current

association six years ago and specializes in strategic marketing planning, exploration of alternative marketing concepts and integrated retail marketing programs. • CMA, ACM, NARAS, Leadership Music • E-commerce, foreign language, travel



**John E. Mason**  
**Entertainment Attorney/Law**  
**Offices of John Mason, Ltd.**

P.O. Box 12337  
Zephyr Cove, NV 89448  
Tel: 775-588-6963  
Fax: 775-588-8519  
maso007@ibm.net  
A 22-year entertainment attorney, Mason counts Reba McEntire, Travis Tritt, Deana Carter, Mindy McCready, Toby Keith, Tony Brown, James Stroud, Pam Tillis, Luke Lewis and Gloria Estefan among his 30 or so clients. Mason closed his Nashville office this past year. • CMA; CA, NV and TN Bar Association; NV Film Commission

NEW LISTING



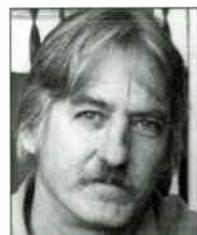
**Dale Mathews**  
**President/Brentwood-**  
**Benson Music Publishing**

741 Cool Springs Blvd.  
Franklin, TN 37067  
Tel: 261-3302  
Fax: 261-3385  
Oversees this Christian publishing house which includes the catalogs of Paragon, Diadem, John T. Benson, Singspiration, Stamps-Baxter, New Spring, Bridge Building and Designer Music.



**Jamie Matteson**  
**Country Editor**  
**Nashville Bureau Chief**  
**Gavin**

209 10th Ave. S., #516 37203  
Tel: 255-5010 • Fax: 255-5020  
jamie@gavin.com  
Employed by the magazine for four years. Oversees all editorial and administrative responsibilities for Nashville office. • ACM, Leadership Music • Tennis, movies, travel



**Jim May**  
**President**  
**Studio Productions**

4610 Charlotte Ave. 37209  
Tel: 298-5818  
Fax: 292-0204  
studioprod@earthlink.net  
With company 22 years, works as film director, producer and

director of photography; handles music video and programming. Recently produced/directed 22 episodes of Live From the Bluebird Cafe for Turner South. • NARAS, NFVA, Leadership Music



**Bill Mayne**  
**Sr. VP**  
**Warner/Reprise Nashville**

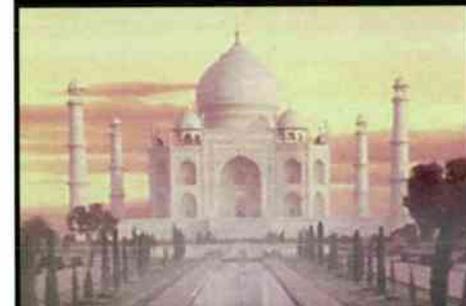
20 Music Sq. E. 37203  
Tel: 748-8000  
Fax: 214-1551  
bill.mayne@wbr.com  
With the label 12 years, now directs all operational aspects from signings to sales. Spent 18 years in broadcast management; rock musician, 1966-71. • VP CRB; Board, ACM; member, CMA; Leadership Music • Fishing and creative loafing



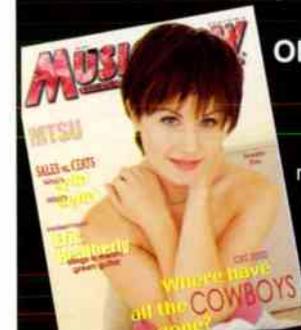
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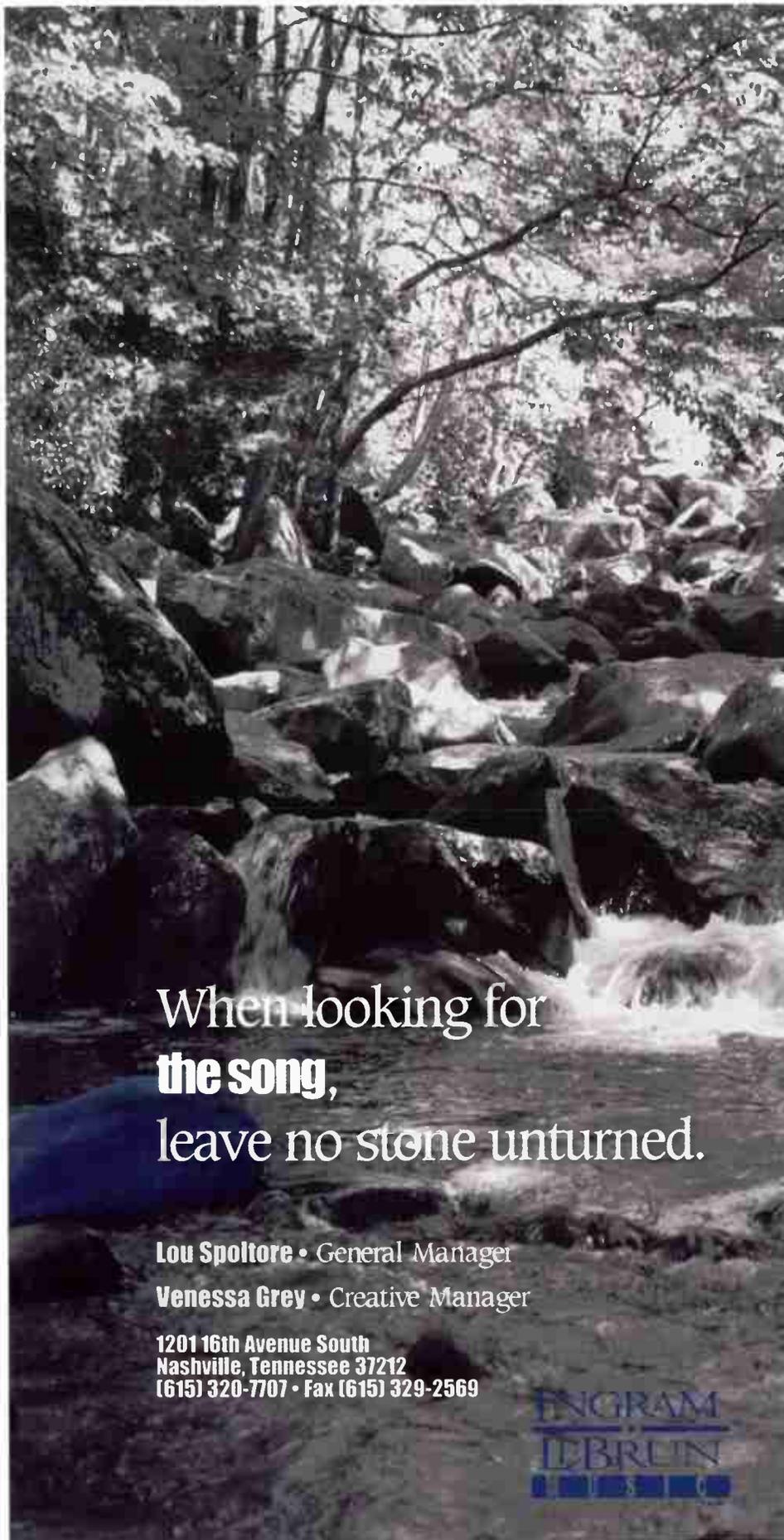
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**John Mays**  
*President*

**Benson Records**

741 Cool Springs Blvd. E.  
Franklin, TN 37067  
Tel: 261-6355 • Fax: 261-5902  
www.benson.com •  
john@bensonrecords.com

Formerly served as VP of A&R for Word, Sparrow and Star Song. Mays now heads Benson, where he still carries A&R as his primary responsibility.

NEW LISTING



**Jim Mazza**  
*President & CEO*

**Dreamcatcher Records**

2910 Poston Ave. 37203  
Tel: 329-2303  
Fax: 329-2350  
www.dreamcatcherenter.com

NEW LISTING



**Randy McCabe**  
*Senior VP/GM*

**Gaylord Digital**

126 Second Ave. N. 37201  
Tel: 457-3016  
Fax: 457-3030

rmccabe@gaylorddigital.com  
Founded one of the internet's most popular Christian music

websites, Musicforce.com, in 1994. Site merged with Gaylord Entertainment in 1999 to become a brand of Gaylord Digital, and McCabe took current post in early 2000. Oversees operations for Musicforce and sister brands Lightsource.com, the Christian content provider for Yahoo! Broadcast, Songs.com, an independent music Web site, and two new country music internet sites to be launched in 2000.

**Michael McCall**

*Senior Editor*  
**Country Music**

7 Music Sq. W. 37203  
Tel: 251-0106 • Fax: 251-8978  
mmccall@countrymusicmag.com

Has covered Nashville's music scene for the past 16 years including a stint with, among others, Music Row. In addition to full-time duties at Country Music, McCall writes the country column for Tower Pulse magazine, and contributes to the Nashville Scene, Los Angeles Times and TowerRecords.com.



**Mary Ann McCready**

*Principal/Business Manager*  
**Flood, Bumstead, McCready & McCarthy, Inc.**

The 1700 Hayes Street Building  
37203  
Tel: 329-9902  
Fax: 329-9765

maryann\_mccready@fbmm.com  
Formed company in 1990. Specializes in comprehensive financial and business management for recording artists and producers. McCready was the first female recipient of the CMA's Founding President's Award. Clients include Shawn Colvin, Sixpence None the Richer, Wynonna, The Judds, Mary Chapin Carpenter, Gary Allan, SheDAISY, Carman, Jo Dee Messina, Garbage, The Wilkinsons and Marty Stuart. • Board, Leadership Music, W.O. Smith School • Racquetball, boxing, cycling, Europe, Michael Douglas movies

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```

110 BPM
10:50 Real 11:10 - 450
PV Kickstart
I) 1 1/6 1/4 1/6
1 1/6 1/4 1/6
...
<!-- NAME=... CONTENT=... -->
</head>
<IMG SRC="images/clear.GIF" WIDTH=1 HEIGHT=3 ALT="" BORDER="0"><BR>
<SCRIPT LANGUAGE="JavaScript">
var how_many_ads = 3;
var now = new Date()
var sec = now.getSeconds()
var ad = sec % how_many_ads;
ad++;
ad==1) {
  "http://www.googoo.com/store.cfm";
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**Tim McFadden Promotions**  
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 Fax: 256-1134  
 promoman@mindspring.com  
 McFadden started his company  
 in 1992. Solicits airplay for

clients at reporting radio stations. Formerly Head of Promotion & Artist Development at Giant Records. Spent eight years at RCA and two years at WGAR in Cleveland. • NSAI, ASCAP, CMA, ACM • Guitar player, music publisher & writer



**Patrick A. McMakin**  
*Independent Producer*  
**Engineer; Studio Manager/**  
**Tree Productions,**  
**Sony/ATV/Tree**  
 8 Music Sq. W. 37203  
 Tel: 726-8300  
 Fax: 244-6387

Pat\_McMakin@sonymusic.com

With company 18 years. McMakin is a writer and producer involved in artist development at Tree. He is also an independent producer/engineer scoring recent hits with David Kersh and Aaron Tippin. • Chair, Belmont Music Business Advisory Board; CMA, AES, NAPRS, CCMA, Leadership Music



**Glenn Meadows**  
*VP, Mastering Services*  
**Emerald Entertainment**  
 28 Music Sq. E. 37203  
 Tel: 259-4452  
 Fax: 242-0101  
 gmeadow@home.com  
 Oversees the mastering division  
 of Emerald Entertainment which

includes three mastering rooms, copying room and digital editing. • MTSU Advisory Board, Leadership Music, NAPRS, SPARS, AES, CMA, NARAS



**Michael Merriman**  
*Director/Partner*  
**Pecos Film Co., Inc.**  
 1110 17th Ave. S. #2 37212  
 Tel: 327-1400  
 Fax: 327-0431

With company nine years. Directs music videos, commercials and documentaries. Recent clients include Brooks & Dunn, Travis Tritt, Tracy Lawrence, Trace Adkins, Clay Walker. • ACM, CMA, NARAS



NEW LISTING

**Clay Meyers**  
*Publishing Agent*  
**CAA**  
 3310 West End Ave.  
 #500 37203  
 Tel: 383-8787  
 Fax: 383-4937  
 cmeyers@caa.com  
 Heads the music publishing

division of this booking/talent agency.

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**EMI Music Publishing**

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 Fax: 726-2394  
 Oversees the creative staff of this publishing house. • CMA

NEW LISTING



**Dean Migchelbrink**  
**COO**  
**Trigon Corporation**

1625 Broadway, Flr. 4 37203  
 Tel: 250-4600 • Fax: 250-4699  
 dean@copyright.net  
 With company since formation in March 1999. Oversees operations of Trigon and subsidiaries CMI, Scream publishing, Square West Management, Copyright.net, RipeRecords.com and MusicBusinessInstitute.com. Former VP/COO of Hamstein. Designed Yeah! Solutions Music Publisher, a Windows-based music publishing software program.



**John Lloyd Miller**  
**Director/Co-Owner**  
**A.V. Squad**

5115 Victoria Cove  
 Brentwood, TN 37027  
 Tel: 661-4378  
 Fax: 661-4380  
 jmiller3av@aol.com  
 Film, music video and commercial director Miller formed the A.V. Squad with partner Selby Miller in 1995. Has directed/produced hundreds of music videos in all genres. Seven CMA nominations, one CMA Award, two ACM awards, two TNN awards and many others. Directed award-winning short film I Still Miss Someone currently in festivals around the world. Has two feature projects in development in Los Angeles. • CMA, NARAS, ACM, Leadership Music • My 19-month-old twins



**Norman Miller**  
**President**  
**Proper Management**

P.O. Box 150867 37215  
 Tel: 460-9190 • Fax: 460-9192  
 meg@propermgmt.com  
 Miller founded the company in 1989 and produces the Young Messiah and Hymns and Voices

tours. He also manages/co-manages Nichole Nordeman, Margaret Becker, Aaron Benward, Twila Paris, Phil Keaggy, Anointed, Sixpence None The Richer, Out Of The Grey and Avalon. • Executive Committee of Worldwide Leadership Council Inc., Jerusalem 3000 • Golf, tennis



**W. Michael Milom**  
**Partner & Entertainment**  
**Group Chairman**  
**Wyatt, Tarrant & Combs**

29 Music Sq. E. 37203  
 Tel: 255-6161 • Fax: 254-4490  
 Milom has earned a national reputation in matters of intellectual property and has

more than 26 years experience as an entertainment attorney. His clients include Alabama, Chet Atkins, Tracy Byrd, Terri Clark, Diamond Rio, Emmylou Harris, Ricky Skaggs and

Hank Williams, Jr. • Leadership Music, Leadership Nashville; Founding Director and former Chairman, Copyright Society of the South; Counsel to the Boards of the CMF and CRB; Adjunct Faculty, Vanderbilt Law School



**Malcolm Mimms**  
**Partner**  
**Loeb & Loeb**

45 Music Sq. W. 37203  
 Tel: 749-8300 • Fax: 749-8308  
 mmimms@loeb.com  
 A veteran entertainment attorney, Mimms joined the international law firm of Loeb & Loeb and

established its Nashville office in 1994. His clients include Alan Jackson, Mary Chapin Carpenter, Trisha Yearwood, John Michael Montgomery, Wynonna, Jo Dee Messina, The Wilkinsons and others. Though unofficial at press time, Mimms is rumored to be taking a position with Gaylord Creative Group (457-2000). • Secretary/Board, Leadership Music; Counsel to NSAI; member, CMA



**Maurice Miner**  
**Director, Country**  
**Programming**  
**MJI Broadcasting**

1805 Hayes St. #105 37203  
 Tel: 320-0707  
 Fax: 320-6035  
 mauricem@mji.com  
 With MJI six years, Miner oversees MJI's existing country programming and special events coverage. • CMA • Classic movies



**Robin Mitchell Joyce**  
**Counsel**  
**Wyatt, Tarrant & Combs**

29 Music Sq. E. 37203  
 Tel: 255-6161 • Fax: 254-4490  
 Joyce's practice consists entirely of entertainment and intellectual property work. Clients include

recording artists, songwriters, music publishers, film and video companies, book publishers, authors. She was the Founding Chair of the Entertainment Section of the Nashville Bar Association and is a Professor of Entertainment Law at Belmont University and Vanderbilt Law School. She is the only Nashville-based attorney on the Board of Directors of the Alliance of Artists and Recording Companies and is frequently a featured lecturer and panelist at national music industry events and Bar Association and Continuing Legal Education programs. • Board, NARAS, Leadership Music; member, CMA



**Tinti Moffat**  
**VP/GM**  
**Balmur Entertainment**

1105 17th Ave. S. 37212  
 Tel: 329-0230  
 Fax: 321-0240  
 balmurent@aol.com  
 Opened the Nashville offices of this company in 1992.

Oversees operations, master licensing, soundtrack compilations for accompanying television properties, niche product development and marketing. • Board, W.O. Smith School, CCMA • Golf, Mexico

**Charlie Monk**  
**President/Monk Family Music Group, Inc.**



P.O. Box 150768 37215  
 Tel: 292-6811 • Fax: 292-7266  
 monkfamily@aol.com  
 Named the honorary mayor of Music Row, Monk has over 30 years experience in the industry, including stints in broadcasting, at ASCAP, CBS Songs, Acuff-Rose Music and Monk Family Music Group. Former President, AFTRA; former VP, GMA, NARAS and NSAI; Alumni Board, Leadership Music. 1998 SESAC Country Publisher of the Year. • Board, CRB; member, CMA, ACM • Joke telling, hob-nobbing with the stars, golf



**Bob Moody**  
**VP, Country**  
**McVay Media**

1345 Sidney Terrace  
 Mt. Juliet, TN 37122  
 Tel: 758-3250 • Fax: 758-3253  
 bobmoody@prodigy.net  
 Moody consults radio stations and syndicators in the U.S. and Canada. • CMA • Baseball, War Between The States



**Kitty Moon Emery**  
**President**  
**Scene Three, Inc.**

2600 Franklin Rd. 37204  
 Tel: 345-3000 • Fax: 345-3100  
 www.scene3.com  
 In addition to her duties as Scene Three's President, Ms. Emery is deeply involved in community

activities, especially those which unite the music and business arenas. She was instrumental in integrating some of Nashville's top music talent in numerous Titans activities this year.

• Vice Chair, Nashville Sports Authority; Chair, Brand Development Committee, CMA; Steering Committee, Nashville's Agenda; VP/President Elect, Rotary Club of Nashville; Board, Junior League of Nashville, Bank of America, Baptist Hospital, CMA, Leadership Music, Leadership Nashville, Metro Tourism and Convention Commission, The Recording Academy, Nashville Symphony, YMCA of Middle TN, Advisory Council of the TN Film Entertainment and Music Commission; Recipient of Leadership Music's 1999 Bridge Award • Movies, Vanderbilt football & basketball

NEW LISTING



**Michael Moore**  
**Nashville Agent**  
**Liquid Audio**

2025 Woodmont Blvd. 37215  
 Tel: 385-4656 • Fax: 385-3213  
 www.liquidaudio.com • moorehits@nashville.com  
 Manages Nashville operations for Liquid Audio. Duties include Web

promotions, content development, event planning, advertising, affiliate relations. Previously spent 16 years in promotion at various pop and country record labels. • CMA

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# In Charge



**Paul Moore**  
**Senior VP/Co-Head**  
**of Operations**  
**William Morris Agency**  
 2100 West End Ave.  
 #1000 37203  
 Tel: **963-3000**  
 Fax: 963-309

Runs office jointly with Rick Shipp. Massive roster includes 4 Him, Brooks & Dunn, Diamond Rio, Mary Chapin Carpenter, The Oak Ridge Boys, Sandi Patty, Point of Grace, Hank Williams Jr. and Vince Gill.

**Steve Moore** **NEW LISTING**  
**President**  
**Moore Entertainment**

1808 West End Ave. 37203  
 Tel: **320-9333** • Fax: 320-9459  
 www.moorentertainmentinc.com • smooere7389@aol.com  
 Has owned and operated this concert promotion firm for the past eight years. • Board, CMA, Belmont University  
 • Investing, bicycling



**Tom Morales**  
**President**  
**TomKats, Inc.**  
 408 Broadway 37203  
 Tel: **256-9596** • Fax: 256-5055  
 www.tomkats.com  
 Morales founded this catering and special events management company 15 years ago. TomKats

is the exclusive caterer for AmSouth Music Center and has catered numerous Nashville events including the CMA Awards. Morales expanded the company nine years ago by adding a special events and concession division which produces Dancin' In The District, Chet Atkins' Musician Days and Nashville River Stages. • Board, Tennessee Film Commission • History buff, coaches girls softball, canoeing, camping



**Stan Moress**  
**President**  
**Moress Nanas Entertainment**  
 1102 18th Ave. S. 37212  
 Tel: **329-9945** • Fax: 321-3457  
 smoress@aol.com  
 Manages Donna Summer, K.T. Oslin, Matraca Berg and Jason Sellers. Company also has

offices in Los Angeles. • Board, CMA; Steering Committee, NAPM; member, ACM, NARAS, NATD • Motorcycles



**Dennis Morgan**  
**President**  
**Little Shop of Morgansongs,**  
**Morgan Music Group**  
 1800 Grand Ave. 37212  
 Tel: **321-9029**  
 Fax: 321-3640

A songwriter, Morgan has had hundreds of his songs recorded including "Smoky Mountain Rain," "I Was Country When Country Wasn't Cool," "Roll On Mississippi," "I Knew You Were Waiting (For Me)," "Let Me Let Go" and "No Mercy."  
 • NARAS, NAIRD, NSAI, NSSEA, EDSA



**Dale Morris**  
**President**  
**Dale Morris & Associates**  
 818 19th Ave. S. 37203  
 Tel: **327-3400**  
 Fax: 327-0312

Manages Alabama. Co-manages Kenny Chesney, Louise Mandrell, Shane McAnally, Mike Walker and Alecia Elliott. • Boating, jogging, reading



**Erin Morris**  
**Owner**  
**The Press Office**  
 1229 17th Ave. S. 37212  
 Tel: **320-5153** • Fax: 320-5738  
 www.thepressoffice.net • publicity@thepressoffice.net

National publicity firm's clients include John Anderson, Cledus T. Judd, Vince Gill, Merle Haggard, Ralph Stanley, Mark Farner, Nate Barrett, Emerald Entertainment, Rebel Records, Nashville Songwriter's Foundation, The Band, Bad Finger, EMI/EMD, Pam Tillis and Jim Horn. Morris was with RCA for 11 years and with Billboard for 2 1/2 years. The Press Office shares office space, and in some cases client responsibilities, with Alison Auerbach Public Relations. • Belmont University Advisory Board • Music, summers on Martha's Vineyard, reading mystery novels

**Joe A. Moscheo, II**  
**VP**  
**First Union Entertainment/Music Division**  
 1711 Broadway 37203  
 Tel: **251-9270** • Fax: 254-9660  
 joe.moscheo@firstunion.com  
 Moscheo serves as the bank's liaison with the entertainment

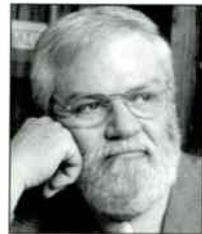


and music communities.  
 • Founding Council, Leadership Music; Board, NARAS, W.O. Smith School, Nashville Screenwriters Conference; permanent board, GMA; member, CMA, NSAI; Leadership Nashville  
 • Tennis, golf, painting



**Moon Mullins**  
**Director Country**  
**Programming**  
**Journal Broadcast Group**  
 4200 N. Old Lawrence Rd.  
 Wichita, KS 67219  
 Tel: **316-838-9141**  
 Fax: 316-838-3607  
 mmullins@kfdi.com

Oversees programming for Journal Broadcast Group's country stations in Wichita, Omaha, Tulsa, Springfield, MO and Knoxville. A longtime programmer with tenure in Kansas City, New York and Nashville, was a Nashville-based consultant for 13 years. • CMA • Near Eastern Archaeology, Major League Baseball, Cinema, The Bible



**Roger Murrah**  
**President**  
**Murrah Music Corporation**  
 1109 16th Ave. S. 37212  
 Tel: **329-4236**  
 Fax: 329-4417

Murrah has served two terms as President of NSAI and President of NSF. He now oversees the day-to-day workings of his own thriving publishing company, which is celebrating its tenth anniversary and was Billboard's Independent Publisher of the Year (1992). • CMA, NSAI, BMI, AFTRA, Leadership Music



**Susan Nadler**  
**Sr. VP**  
**Asylum Records**  
 24 Music Sq. E. 37203  
 Tel: **292-7990** • Fax: 292-2826  
 snm369@aol.com

Former self-employed publicist Nadler joined Evelyn Shriver at Asylum in April, 1998 as head of A&R. Also owns a music publishing company, Girls In The Hood, and has published two books, Good Girls Gone Bad and The Butterfly Convention. • Writing, reading, exercise



**Chuck Neese**  
**Proprietor**  
**The New Company**  
**Song Group**  
 21 Music Sq. E. 37203  
 Tel: **254-8777** • Fax: 726-1353

Neese began one of Nashville's first publishing co-ventures with Warner/Chappell in 1987.  
 • Board, Copyright Society of the South



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**See Company and Category  
 appendices pages 70-84.**



**Sandy Neese**  
**Sr. VP Media Relations**  
**Mercury Nashville**

66 Music Sq. W. 37203  
Tel: 320-1428  
Fax: 327-4856  
sandy.neese@umusic.com  
With label over 12 years.  
Neese directs the Media

Relations Department. Formerly headed PR for MTM Music and before that was an entertainment writer for The Tennessean. • Member, CMA Publicity Committee, ACM, Who's Who in American Entertainment, Leadership Music • Building miniature furniture, reading, gardening



**Susan Niles**  
**VP Publicity**  
**Warner/Reprise Nashville**

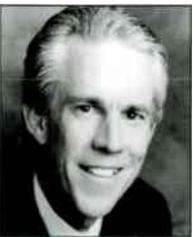
20 Music Sq. E. 37203  
Tel: 214-1500  
Fax: 214-1545  
susan.niles@wbr.com  
With the label 16 years, Niles oversees media relations for Warner/Reprise artists. • Leadership Music, CMA, ACM

**Don Noes** **NEW LISTING**

**Senior VP Sales & Marketing**  
**Provident Music Distribution**

741 Cool Springs Blvd. Franklin, TN 37067  
Tel: 261-6363  
Fax: 261-5904

Oversees all sales and marketing activities; maintains relationships with all distributed labels; negotiates new distribution contracts in conjunction with business affairs.



**Jim Ed Norman**  
**President**  
**Warner/Reprise Nashville**

20 Music Sq. E. 37203  
Tel: 748-8000  
As a producer/arranger, Norman has worked with a variety of artists, including The Eagles, Linda Ronstadt, Anne Murray,

Anita Cochran and many others. • Founding President, Leadership Music; serves on many boards and has received numerous community service and industry awards.



**Jozef Nuyens**  
**Owner/President**  
**Castle Music Group**

1393 Old Hillsboro Rd.  
Franklin, TN 37069  
Tel: 791-0810  
Fax: 791-1324  
castlemusicgroup.com •  
joznuyens@aol.com

This three-time Grammy nominated producer toured the world as a musician, and then established Castle Studios in 1983. His production company has developed and produced numerous rock, pop, R&B and country acts including The Neville Brothers, BR5-49 and Jason And The Scorchers. He is the founder of NAPRS, and has a publishing joint venture with Warner Chappell called Tower I. • Board, Leadership Music, Belmont College, SPARS • Travel, photography, meteorology, snow skiing, economics, politics, tropical plants, music

**Danny O'Brien**  
**President**

**The Erv Woolsey Agency**

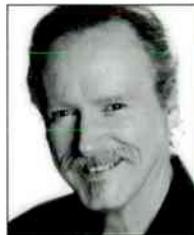
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Tel: 329-2402 • Fax: 327-4917  
dannyyob@concerts.com  
Books George Strait.



**Kerry P. O'Neil**  
**Member**  
**O'Neil Hagaman, PLLC**

1025 16th Ave. S.  
#202 37212  
Tel: 320-5291  
Fax: 320-5651  
kerryoneil@hotmail.com  
Specializes in entertainment

industry consulting and business management.



**Robert K. Oermann**  
**Owner**

**R.K.O. Media Products**  
P.O. Box 120893 37212  
Tel: 383-8530  
Fax: 386-7769

oermann@earthlink.net  
Multi-media personality in print, TV, radio, graphic arts, public speaking. Editor-at-large of Country Music magazine; columnist for Music Row; feature writer for many others. Year 2000 consultant to the National Endowment for the Arts. Author of six books, annotator of 65 reissue albums and writer/producer of specials and

documentaries for CMT, TBS, TNN, CBS, others. Music historian, photographer, illustrator, librarian. Honors include 1999 Nashville Scene Readers Poll, 1996 Nashville Music Award; 1994 ASCAP Deems Taylor Award; 1988 CMA Media Achievement Award. • National Trustee, NARAS; board, Leadership Music, NSF; member, CMA, ACM • Old movie & music buff, antique music & toy collector, gardener, carpenter



**Karen Oertley**  
**VP**  
**Billboard Music Group**

49 Music Sq. W. 37203  
Tel: 321-4250 • Fax: 321-2382  
koertley@bpicomm.com  
With company since 1978.  
Publisher and Editor-in-Chief

of Amusement Business and contributor to other Billboard Music Group projects. Also oversees BPI's Talent and Touring/Boxscore Division, and Musician's Guide to Touring and Promotion. • CMA, ACM, IAAM, IAAPA, Leadership Music

**Thom Oliphant** **NEW LISTING**

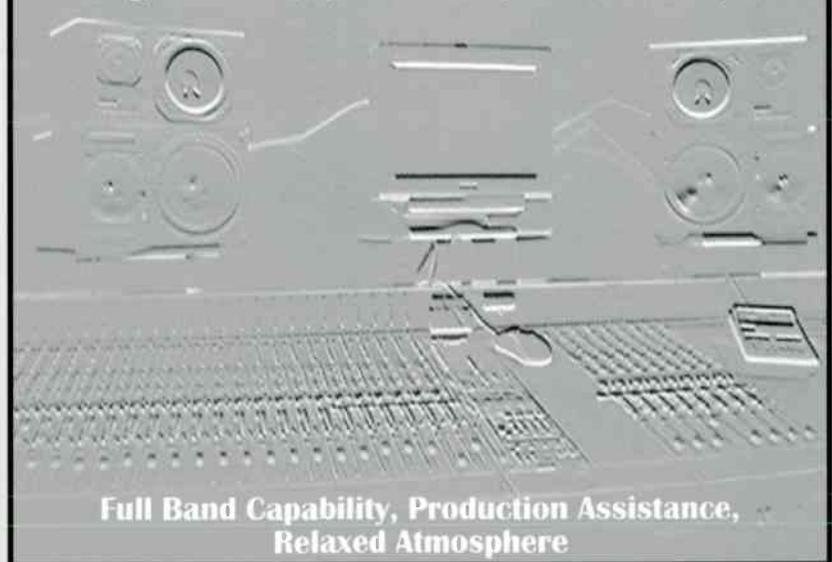
**Partner/Director**  
**Collective**

1221 17th Ave. S. 37212  
Tel: 327-1820  
Fax: 320-0884  
thom@collectivefilms.com

Duties include directing, day to day management, development. Recent clients include Martina McBride, Jason Sellers, Keith Urban and Anita Cochran.  
• Web-based content development, mountaineering

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**mtbeckett@earthlink.net**

NEW LISTING



**Patti Olsen-Garafola**

**Co-owner**

**Young-Olsen & Associates**  
1114 17th Ave. S. #103 37212  
Tel: 321-4433 • Fax: 321-4430  
www.young-olsen.com •  
patti@young-olsen.com

Promotion veteran with 18 years of experience; co-founded this independent promotion firm three years ago. • Calling radio stations



**Michael Omartian**

**Producer**

**Omartian Productions**  
P.O. Box 3608  
Brentwood, TN 37024  
Tel: 371-1254 • Fax: 377-8522

A noted producer in a variety of genres, Omartian's clients include Michael Crawford, Vince Gill, Nicol Smith, Donna Summer, Wayne Watson, Danny Gans, Larry Stewart, Amy Grant, 4Him. • Golf, railroad buff



**Barbara Orbison**

**Owner/President**

**Barbara Orbison Productions, Orbison Records, Orby Records, Still Working Music Group**

1625 Broadway Flr. 6 37203  
Tel: 242-4201  
Fax: 242-4202

www.orbison.com

Owns and operates these four companies. • Writing, painting, golf



**Jay Orr**

**Senior Music Writer/Editor Country.com**

2806 Opryland Dr. 37214  
Tel: 457-8403  
Fax: 457-8420

www.country.com •  
jorr@country.com

Recently started with the company after working at The Tennessean and Nashville Banner. Won the CMA's 1997 Media Achievement Award for his work at the Banner. Previously worked at the CMF and wrote for Music Row. • NARAS, CMA, Leadership Music

NEW LISTING



**Stephanie Orr**

**President/CountryWired**

1628 Jackson Valley Pl.  
Hermitage, TN 37076  
Tel: 391-3355 • Fax: 391-3389  
www.countrywired.com •

soweb@countrywired.com  
This five-year-old company designs, manages, markets, promotes and maintains artist Web sites. Clients include Tim McGraw, Faith Hill, Trace Adkins, SheDAISY, Jo Dee Messina, Jessica Andrews, Doug Stone. • CMA, ACM • Internet, internet law, camping, canoeing



**Marc Oswald**

**President, Entertainment Marketing & Special Events/ TBA Entertainment**

300 10th Ave. S. 37203  
Tel: 742-9000  
Fax: 742-9170

A 23-year industry veteran, Oswald oversees operations of TBAE's Entertainment Marketing & Special Events division. Oswald produced the largest one-day ticketed event in music history, 1997's Blockbuster Rockfest in Dallas. Also produced Fruit of the Loom's Country Fest series and both Alabama and Merle Haggard's For The Record pay per view TV specials. • Board member, CMA • Boating



**Tom Oteri**

**President/Co-Owner OF Music, Inc.**

204 Burgandy Hill Rd. 37211  
Tel: 333-2872  
Fax: 327-9642  
www.ofmusic.com •

tommy@ofmusic.com  
This independent publishing operation was established 17 years ago with writer Rich Fagan. Catalog hits include "Sold" (Billboard's 1995 Country Single of the Year), "Be My Baby Tonight" and "I Miss You A Little" (John Michael Montgomery). Oteri oversees all aspects of the operation. • CMA, Alive Hospice Jazz Alive committee • Gourmet cooking, spoiling grandchildren

**Gary Overton**

**Executive VP/GM EMI Music Publishing**

35 Music Sq. E. 37203  
Tel: 742-8081 • Fax: 726-2394

With EMI since November, '95. Oversees day-to-day



operations, including exploitation of copyrights, acquisition of catalogs, signing of writers and artist/writers, budgets, contracts and securing record deals. Formerly managed Alan Jackson, served as VP Warner/Chappell and as head of A&R for BNA Entertainment.

• Board, T.J. Martell Foundation, Partnership 2000; member, CMA, NARAS, ACM



**Jim Owens**

**President**

**Jim Owens & Associates, Inc.**

624 Grassmere Park,  
Ste. 16 37211  
Tel: 256-7700  
Fax: 256-7779

Veteran TV producer Owens currently produces the Crook & Chase Country Countdown radio show, as well as the Crook & Chase stage show at the Crook & Chase Theatre in Myrtle Beach, S.C. • NATAS, CMA, ACM



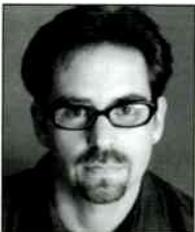
**Larry Pareigis**

**VP National Promotion/ Monument**

**Sony Music Nashville**

34 Music Sq. E. 37203  
Tel: 742-4321  
Fax: 742-5716

larry\_pareigis@sonymusic.com  
Primary duties are the promotion and marketing of Monument artists to radio. • Leadership Music • Reading, working out, computing, writing, painting



**Chris Parker**

**President/CEO**

**Whistler's Entertainment Group, i.v. records**

1701 Church St. 37203  
Tel: 320-1444  
Fax: 320-0750

www.whistlersmusic.com •  
cparker@whistlers.com

Owns and operates Whistler's Entertainment Group and its affiliate companies which include i.v. records (a record company), Whistler's Entertainment (a management company), Whistler's Talent and Touring (booking), Whistler's Music Publishing and Whistler's Music (a commercial music company). The current roster includes rock/pop artist Wes Cunningham (signed to Warner Bros. LA) and comedian Tom Mabe (signed to Virgin Nashville), Fair Verona and The Graveblankets. The commercial music division specializes in advertising music for clients such as AT&T, Budweiser, Goodyear, Coca-Cola and Ford. • AAF, MPGA, NARAS, CMA • Hiking, snow skiing, travel, home remodeling

NEW LISTING



**Vanessa Parker-Davis**

**Director, Media Relations Atlantic Records**

20 Music Sq. E. 37203  
Tel: 733-1880 • Fax: 733-1891  
vanessa.davis@atlantic-recording.com

Head of all publicity and media relations for the company. Previously with Arista Nashville for 10 years. • CMA Marketing & Publicity Committee, ACM • Hiking, cooking, camping

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# In Charge

**Claire Parr** **NEW LISTING**  
**VP/Consultant**  
**Curb Records**  
 47 Music Sq. E. 37203  
 Tel: 321-5080  
 www.curb.com • cparr@curb.com  
 Oversees all promotions and A&R for pop and Christian artists. • GMA, ACM, CMA • Horseback riding

**Jim Patterson**  
**Music Writer**  
**Associated Press**  
 215 Centerview Dr. #110, Brentwood, TN 37027  
 Tel: 373-9988 • Fax: 376-0947  
 jpatterson@ap.org  
 With AP for nine years, Patterson is the point man for music coverage and writes a weekly national country music column.  
 • Reading, music, movies

  
**Sue K. Patton**  
**CEO/President**  
**New Clarion Music Group**  
 P.O. Box 158518 37215  
 Tel: 269-8669 • Fax: 269-8669  
 With company 16 years, handles daily operations, writer development and studio productions.  
 • NMPA, NSAI, NARAS, ACM, CMA • Writes in musical and non-musical genres; currently writing historical novel; bicycle touring, golf, crossword puzzles

**NEW LISTING**  
  
**Brian Payne**  
**President, Interactive Media Group**  
**Gaylord Entertainment Co.**  
 25 Music Sq. W. 37203  
 Payne joined Gaylord in 1996 as a financial analyst and assumed presidency of the newly-created interactive media group in late 1999. Payne leads this division which is comprised of the company's internet, cable television and radio businesses.

  
**Chip Peay**  
**Personal Manager**  
**Chip Peay Entertainment**  
 1101 17th Ave. S. 37212  
 Tel: 321-0111  
 Fax: 321-2112  
 Company formed in 1995 to manage Alan Jackson. Peay managed Ricky Skaggs during his breakthrough period. • Belmont University Music Advisory Board, CMA

**NEW LISTING**  
  
**Rich Peluso**  
**VP Sales**  
**Chordant Distribution Group**  
 P.O. Box 5010  
 Brentwood, TN 37024  
 Tel: 371-6800

**Neil Pond**  
**Editor**  
**Country Weekly**  
 118 16th Ave. S. 37203  
 Tel: 743-0230 • Fax: 743-0278

  
**NEW LISTING**  
**Bernard Porter**  
**VP/GM**  
**Big Fish Entertainment**  
 1114 17th Ave. S. #105 37212  
 Tel: 327-3004 • Fax: 327-3041  
 bigfishentertainment.com • bigfishent@aol.com  
 With company four years, oversees day-to-day operation of management and publishing companies with an emphasis on artist development. Clients include Clay Davidson, Jimmy Yeary, Lacy Bailey and RCA New York artist House of Dreams.  
 • Golf, cigars, guitar, Destin, FL

**NEW LISTING**  
  
**Michael Powers**  
**VP of Promotion**  
**Mercury Records**  
 66 Music Sq. W. 37203  
 Tel: 320-0110 • Fax: 329-9619  
 michael.powers@umusic.com  
 Oversees promotions staff; develops new artists and creates strategy for breaking them • CMA, ACM • Duck hunting, fishing, golfing, camping

**NEW LISTING**  
  
**Frances Preston**  
**President/CEO**  
**BMI**  
 320 W. 57th St.  
 New York, NY 10019  
 Tel: 212-586-2000  
 Fax: 212-246-2163  
 www.bmi.com • fpreston@bmi.com  
 Promoted to the top post of this performing rights organization in 1986, Preston is largely responsible for moving much of BMI's operation to Nashville, creating 500 industry jobs. Headquartered in New York, Preston is still actively involved in the Nashville music community and is one of three remaining Lifetime Directors of the CMA. She is a 1998 recipient of the Grammy Trustees Award. The Frances Williams Preston Laboratory, which was founded in Nashville by the T.J. Martell Foundation, bears her name. Was named Person Of The Year at the 1999 Midem at Cannes, the highest international award accorded to a music industry executive, and Preston is the first woman to have ever been honored thusly. This year the primary research building at Vanderbilt-Ingram Cancer Center was named after her. She was also selected as the music industry Spirit of Life award recipient by the City of Hope hospital and research facility in Los Angeles. • President's Advisory Council, NARAS; Board, NARAS Foundation, Rock & Roll Hall of Fame, Rhythm & Blues Foundation; VP National Music Council; Board and Trustee, National Academy of Popular Music/Songwriters Hall of Fame; Steering Committee, Museum of Broadcast Communications; Lifetime member, Country Music Foundation

**NEW LISTING**  
  
**K.K. Proffitt**  
**Chief Audio Engineer/JamSync**  
 1232 17th Ave. S. 37212

Tel: 320-5050 • Fax: 340-9559  
 www.jamsync.com • info@jamsync.com  
 Performs all audio engineering functions for this award winning 5.1 Surround Sound facility which uses all THX specification equipment. Services include mixing, archiving, audio for video and sound design. • Committee for AES Nashville, IEEA

  
**Denny Purcell**  
**President/Mastering Engineer**  
**Georgetown Masters**  
 33 Music Sq. W. #108 37203  
 Tel: 254-3233  
 Fax: 254-3237  
 gltown@georgetownmasters.com  
 Purcell has been active in the recording business for 29 years, establishing Georgetown in 1986. He confers with producers, engineers and record companies to ensure that their records "sound great to the consumer." In 1998, Purcell's Georgetown Mastering received Billboard's mastering facility of the year award for having mastered songs that collectively spent 27 weeks at No.1. He serves on many industry panels and helps establish new audio standards. • Co-founder, MEGA; Leadership Music, AES, NARAS, HIP, NSBA, NTI Club, MPGA • Archaeology, anything outdoors

  
**Jack Purcell**  
**Sr. VP Promotion**  
**Warner/Reprise Nashville**  
 20 Music Sq. E. 37203  
 Tel: 748-8000  
 Fax: 214-1475  
 jack.purcell@wbr.com  
 With the company 15 years, Purcell directs and oversees promotion activities for the label. Primary artists include Faith Hill, Chad Brock and Dwight Yoakam. • CRS Agenda Committee; St. Jude Board of Directors; member, ACM, CMA • Health & fitness, drums, family and friends

  
**Pat Quigley**  
**President/CEO**  
**Capitol Nashville**  
 3322 West End Ave.,  
 Flr. 11 37203  
 Tel: 269-2000  
 Fax: 269-2086  
 www.capitol-nashville.com  
 Formerly with EMI-Capitol Music Group in New York (where he instigated the historic Garth Brooks HBO/Central Park concert), Quigley was named President of Capitol Nashville in November 1997. During his administration Brooks' album sales certifications rose to over 95 million and Steve Wariner had the most successful year of his career. Guitar virtuoso Keith Urban collaborated with highly successful R&B producer Stevie J and Deana Carter's second album was named one of Time magazine's top ten albums of 1998.

**NEW LISTING**  
  
**Joel Raab**  
**President**  
**Joel Raab Associates**  
 760 North Woodbourne Rd. #D  
 Langhorne, PA 19047  
 Tel: 215-750-6868  
 Started in radio at 15 and has programmed several major market stations. Has been a consultant for 15 years.

# In Charge



**Dan Raines**  
**President**  
**Creative Trust**  
 2105 Elliston Pl. 37203  
 Tel: 297-5010 • Fax: 297-5020  
 info@creativetrust.com

Oversees the operations of Creative Trust, Inc. Founded 12 years ago, this multi-faceted entertainment enterprise emphasizes talent management for clients including Steve Curtis Chapman, Third Day, Mark Schultz, Paul Brandt and producer Brown Bannister. Raines is also a partner with Bannister in eight-year-old publishing concern RBI Entertainment.

NEW LISTING



**Steve Rice**  
**Senior VP**  
**EMI Christian**  
**Music Publishing,**  
**WorshipTogether.com**  
 101 Winners Circle  
 Brentwood, TN 37024  
 Tel: 371-6813  
 Fax: 371-4210

www.worshiptogether.com  
 With EMI CMG for nine years. Oversees entire EMI Christian Music Publishing operation including creative, catalog development and administration. Also responsible for newly-created song resource worshiptogether.com, and directs EMI's Worship Together regional conferences. • CMPA, GMA, AGM • Racquet ball, mountain biking, family activities



**Allen Reynolds**  
**Owner/Jack's Tracks**  
**Recording Studio;**  
**President/Allen Reynolds**  
**Productions**  
 1308 16th Ave. S. 37212  
 Tel: 385-2555  
 Fax: 385-2611

Former songwriter who currently produces Garth Brooks.

NEW LISTING



**Bob Raleigh**  
**VP, Director of Country**  
**Stratford Research**  
 2970 Peachtree Rd. #750  
 Atlanta, GA 30305  
 Tel: 404-688-1166

A 25-year radio veteran, Raleigh consults more than 50 stations through Stratford, which is the consulting arm of radio group Cumulus Broadcasting.



**Rundi Ream**  
**Regional Director**  
**Songwriters Guild of**  
**America**  
 1222 16th Ave. S. #25 37212  
 Tel: 329-1782 • Fax: 329-2623  
 www.songwriters.org •  
 sganash@aol.com

With the organization since August, 1996. Oversees daily operations of the Nashville office; created and manages Web site; coordinates contract reviews, special events and the regional newsletter. • CMA, NARAS • Nashville Humane Association volunteer, ACT Now volunteer.

## Simon Renshaw

**Owner**

**Senior Management**

56 Lindsley 37210  
 Tel: 244-3080 • Fax: 244-3029  
 senior@srmgt.com

Manages Dixie Chicks, Janis Ian, Jamie O'Hara, Kim Fable and Jibe. • CMA



**Jim Reyland**  
**President**  
**Audio Productions**  
 1102 17th Ave. S. 37212  
 Tel: 321-3612 • Fax: 321-5770  
 www.audioproductions.com •  
 audio@audioproductions.com

Oversees operation of this 15-year-old full-service audio production company that houses an all-digital, four studio complex, including the Fairlight mfx3 plus 24-track digital editing system. Produces and packages network radio



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 29 Music Square East • Nashville, Tennessee 37203

# In Charge



## **Diane Richey-Haupt**

**Owner**

**Diane Richey Promotions**  
1110 17th Ave. S. #1 37212  
Tel: 320-7618  
Fax: 320-1496  
richeypromo@mbusa.net  
Opened company 15 years ago.

First company in Nashville to specialize in promotion to Gavin reporting stations. Solicits and obtains airplay for clients. • CMA • Scuba diving, Titans football, playing with the kids



## **Tim P. Riley**

**President**

**Tri Entertainment,  
Tim Riley & Associates,  
American Network Music,  
Telefunk Music**

1102 17th Ave. S. #303 37212  
Tel: 329-4200 • Fax: 321-5058  
timriley@bellsouth.com

A 29-year music veteran, Riley formed company in Memphis in 1969. Relocated to Nashville in 1983 and founded TRA which produces Starliners, Powerliners and other live and pre-recorded specials including past projects for LeAnn Rimes, Garth Brooks, Alan Jackson and Tim McGraw. Produced Wal-Mart concert series featuring Hanson, Brooks, Trisha Yearwood, Hootie & The Blowfish and more. • NARAS, CMA • Marine biology; Imperial Potentate of the Mystic Knights of the Sea

NEW LISTING



## **Steven W. Roads**

**CEO**

**GenV Venture Capital**

15 Music Square W. 37203  
Tel: 242-8655 • Fax: 242-1792  
tn2entertainment.com,  
tappedinto.com, campusvibe.com  
• sroads@tappedinto.com

In addition to Gen V, Roads also manages Web sites tappedinto.com, tn2entertainment.com and campusvibe.com. Started the company four years ago and oversees all investments into new and emerging entertainment technologies. He plans to put at least two of these companies on the public market within the next year. TN2 landed at No. 1 on Billboard's internet album sales chart recently with its promotion of Jars of Clay's release "If I left the Zoo." Other clients include SESAC, Greenpeace, Western Hockey League. • Leadership Music 2000, CMA Future Markets Task Force • Flying, camping, rugby



## **Bobby Roberts**

**CEO**

**The Bobby Roberts Company**  
P.O. Box 1547  
Goodlettsville, TN 37070  
Tel: 859-8899  
Fax: 859-2200  
www.bobbyroberts.com •  
info@bobbyroberts.com

Oversees staff of 10 who book a roster of over 20 country artists worldwide, including John Anderson, Waylon Jennings, Merle Haggard, Lee Greenwood, B.J. Thomas and others. Also supervises management division and is personal manager for John Anderson. Former recipient of the NATD Talent Director of the Year Award. • IEBA, CMA, IAFE, NACA, NATD, FCC, AOPA • FAA licensed pilot since 1978



## **Mike Robertson**

**Owner**

**Mike Robertson**

**Management**

P.O. Box 120073 37212  
Tel: 329-4199 • Fax: 329-3923  
mrmrm@aol.com

Has operated this management company for 17 years. Manages Wade Hayes, BlackHawk, Shannon Brown and The Nitty Gritty Dirt Band. • CMA, NAPM • Running, snow skiing



## **Ken Robold**

**CFO/Head of Shared Services**

**Mercury/MCA**

54 Music Sq. E. 37203  
Tel: 524-7500  
Fax: 524-7600

With company nine years. Robold heads the shared services department for Mercury Nashville and MCA Nashville, both under Universal Music Group. Responsible for finance, marketing administration, recording administration, as well as overseeing production. • ACM, CMA • Cycling, golf



## **chris rogers**

**Director/Owner**

**Honest Images**

2506 White Ave. 37204  
Tel: 383-0967  
Fax: 383-0038

honestrog@mindspring.com  
Writes, produces and directs videos, commercials, Web

content. Clients include Sony Music, MCA, RCA, etc.; Derailers, Gary Allan, Tara Lyn Hart, Montgomery Gentry, Tracy Byrd • ACM, CMA, Leadership Music • Beginning golf, writing, reading, photography

## **Tom Roland**

**Staff Writer**

**The Tennessean**

1100 Broadway 37203

Tel: 259-8000 • Fax: 259-8057

In this position over six years, Roland's background includes both radio and trade reporting. Author of The Billboard Book of No. 1 Country Hits. • Swimming, baseball



## **John Rose**

**Senior Executive**

**Sales & Marketing**

**DreamWorks Nashville**

1516 16th Ave. S. 37212

Tel: 463-4600

Fax: 463-4601

jrose@dreamworksrec.com

With the label since its beginning in August 1997, Rose coordinates and directs all sales and marketing activities for this label. Previously held similar position at Capitol Nashville. Also worked with Western Merchandisers and MCA Nashville. • NARM Steering Committee; CMA, ACM member, SME of Nashville • Collecting vintage instruments, outdoors, reading; antiques, LP & CD collections



## **David Ross**

**Publisher/Editor**

**Music Row Publications, Inc.**

1231 17th Ave. S. 37212

Tel: 321-3617

Fax: 329-0852

www.musicrow.com •

ross@musicrow.com

Oversees production of Nashville's Music Industry Publication, Music Row, which he founded in 1981 and its new online content division; also founded RowFax, a weekly song pitching e-mail/fax publication in mid-1993. In 1996 created the SongPower Index chart which focuses on the newest radio singles. Founding partner of CountryCool.com. Formerly singer, songwriter, arranger and performer for 10 years; attended Berklee College of Music. Graduate Wharton School, University of Pennsylvania. Received 1998 CMA President's Award. • Board, CMF, CMA; Chair, CMA's Music Industry New Technology task force; Leadership Music alumnus • Persian rugs, cycling, dotcoms, data wrangling, hiking



## **Ronna Rubin**

**Owner**

**Rubin Media**

1227 17th Ave. S. 37212

Tel: 320-5000 • Fax: 320-5551

rubinmedia@mindspring.com

Sixteen-year Music Row veteran

opened this full-service media

company in 1992. Current clients

include Sawyer Brown, Travis Tritt, Sons of the Desert, Chely Wright and Maura O'Connell. • Board, Gilda's Club; Love Helps Team Reader, NARAS, ACLU

## **Nancy Russell**

**President**

**FORCE**

1505 16th Ave. S. 37212

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# In Charge



Tel: 385-4646 • Fax: 385-5840  
forceusa@aol.com

Established this publicity company in 1995, now manages long-time client Trisha Yearwood. The publicity division of her company, now headed by former Garth Brooks/Capitol publicist Scott Stern, represents Yearwood,

Alan Jackson, Junior Brown, Mandy Barnett, The Derailers, Jennifer Knapp, The Mavericks and Nashville River Stages.

• NARAS, ACM, CMA, Leadership Music



## Leslie Salzillo-Schmidt

**President**  
**To The Moon Music Company**

P.O. Box 41643 37204  
Tel: 251-3205 • Fax: 292-8187  
www.songnet.com/tothemoon •  
ToTheMoon@juno.com

Established company 11 years ago. Salzillo-Schmidt has secured more than 300 covers including Bonnie Raitt, Faith Hill, Wynonna, The Neville Brothers, Keith Whitley and George Jones. • CMA, NICL, CAPT, Nashville Film Festival • Daughter Alina, gardening, travel, children's charities



## Bob Saporiti

**Senior VP**  
**Warner/Reprise Nashville**

20 Music Sq. E. 37203  
Tel: 748-8000  
Fax: 214-1475

With label since 1985. Opened first international marketing department for a major Nashville label at Warner Bros. Formerly an independent promoter, singer, writer, guitar player and studio owner. Recipient of the ACM's Jim Reeves Memorial Award for furthering international acceptance of country music. • CMA Board International Advisor; member, ACM, NARAS • Tennis, interactive gyrozorbaphile; avid snow village and globe collector



## Al Schiltz

**Owner**  
**AS is Management**

920 19th Ave. S. 37212  
Tel: 321-8090 • Fax: 321-8099  
www.asismanagement.com •  
al@asismanagement.com  
Manages Billy Ray Cyrus and has guided his career since

1996. Also manages Teresa Farris. • CMA, NAPM, ACM • Golf, sailing and Harley riding



## Jessie Schmidt

**President**  
**Schmidt Relations**

209 10th Ave. S. #229 37212  
Tel: 846-3878  
Fax: 846-4878  
jessie@schmidtpr.com

This publicity firm's clients include Patty Loveless, Tim McGraw, The Grand Ole Opry and The Wilkinsons. • CMA Publicity Committee



## Brad Schmitt

**Celebrity News Columnist**  
**The Tennessean**

1100 Broadway 37203  
Tel: 259-8073  
Fax: 259-8057  
brad@tennessean.com  
Schmitt's page three Brad About You celebrity gossip feature is arguably the most-read column in Nashville's daily paper.



## Stan Schneider

**CEO/GC Management**

1114 17th Ave. S. #102 37212  
Tel: 329-9886 • Fax: 329-0423  
sschneider@gursey.com  
With the company 37 years, Schneider is CEO & CFO for all Glen Campbell entities, has managed Campbell for 32 years, and now co-manages Bryan White, South Sixty Five and Ruby Lovett with Marty Gamblin. • Board, all Gene Autry entities; member, ACM, CMA, NARAS • Sports



## Carson Schreiber

**Sr. VP Promotion & Marketing**  
**Lyric Street Records**

824 19th Ave. S. 37203  
Tel: 963-4848  
Fax: 963-4862  
carson.schreiber@disney.com  
With label since September, 1997. Oversees and develops

strategy and plans for promotion, sales and marketing.

• ACM, CMA, NARAS • Sports—golf, baseball, basketball & tennis, computers



## Randy Scruggs

**Artist/Co-Owner**  
**McLachlan-Scruggs International**

2821 Bransford Ave. 37204  
Tel: 292-0099 • Fax: 385-4013  
Professional producer, writer, musician and artist. CMA's 1999 Musician of the Year. Two-time CMA Producer of the Year. Two-time Grammy winner, most recently in 1998 with Vince Gill for Country Instrumental of the Year. Scruggs has won several awards as a guitar player, including a 1998 award from Gibson. Released his own album, Crown Of Jewels, on Reprise in 1998. Has had over 100 major label cuts including six number ones and performed for a decade with the Earl Scruggs Revue. • Trustee, NARAS; member, CMA, NSAI, AFM, BMI, AFTRA

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- NOISE AND VIBRATION CONTROL
- ROOM ACOUSTICS AND SOUND ISOLATION

# In Charge



**Judy G. Seale**  
**Executive VP**  
**Refugee Management Int'l.**  
 209 10th Ave. S. #347 37203  
 Tel: 256-6615  
 Fax: 256-6717  
 jsrefugee@aol.com  
 With company since December, 1990. Handles career management for Jo Dee Messina, River Road, Bellamy Brothers, James Prosser, Rick Orozco and Meribell, as well as the business affairs of the late Minnie Pearl. A former Jim Halsey Company Executive VP she also coordinates international tours, including Japan's only country music festival, which she has produced for the past 12 years. • CMA International Committee; recipient of 1998 Jo Walker Meador International Achievement Award • Jogging, USO Tours



**Ed Seay**  
**Independent Producer,**  
**Recording Engineer,**  
**Publisher**  
 622 Hamilton Ave. 37203  
 Tel: 256-0311  
 Produces Neal McCoy, Sherrié Austin and Paul Davis. Engineering clients include Clay Walker, The Wilkinsons, Suzy Bogguss, Mindy McCready. • Board of Governors, NARAS; member, ASCAP, AFM, CMA, AFTRA, Leadership Music



**Michael N. Sebastian**  
**VP**  
**Starstruck Writers Group**  
 40 Music Sq. W. 37203  
 Tel: 259-0001 • Fax: 259-5307  
 Manages day-to-day operations of Starstruck's publishing company. Signs and develops new talent.



**Mike Shalett**  
**COO/SoundScan**  
 Gateway Bldg.,  
 14th Fl. 1 N. Lexington Ave.  
 White Plains, NY 10530  
 Tel: 914-328-9100  
 Fax: 914-328-0234  
 With company 11 years.  
 SoundScan's point-of-sale tracking technology is the basis for Billboard's album sales charts. It has revolutionized marketing methods industry-wide. • Running, biking, collecting wine



**Nancy Shapiro**  
**Senior Executive Director,**  
**Nashville Operations**  
**The Recording Academy**  
 1904 Wedgewood Ave. 37212  
 Tel: 327-8030 • Fax: 321-3101  
 www.grammy.com •  
 nashville@grammy.com  
 With organization 15 years.  
 Oversees chapter operations. • Board, Tennessee Film, Music & Entertainment Commission, CMA, W.O. Smith School

**Jim Sharp**  
**Owner/Publisher**  
**American Songwriter,**  
**Jim Sharp Management**



**Jim Shea**  
**Director, Producer, Co-owner/Planet Nashville**  
 1315 16th Ave. S. 37212  
 Tel: 386-9909 • Fax: 386-9910  
 Shea recently directed Barbra Streisand & Vince Gill's "If You Ever Leave Me," Trio's "After The Goldrush," George Jones's "The Cold Hard Truth" as well as Faith Hill & Tim McGraw's CMA nominated "Just To Hear You Say That You Love Me." He often acts as Director of Photography on his video projects and is an awarded still photographer.



1009 17th Ave. S. 37212  
 Tel: 321-6096 • Fax: 321-6097  
 americansongwriter.com •  
 asongmag@aol.com  
 With American Songwriter 14 years; has had management company for six years. Formerly headed the Nashville office of CashBox and worked at CBS and Monument Records. Handles Blake Shelton and Jeff Paz.  
 • ACM, CMA, NSAI, NARAS • Collecting records (for 40 years)

**Rick Shedd**  
**VP Sales & Marketing**  
**Arista Nashville**  
 1400 18th Ave. S. 37212  
 Tel: 846-9122  
 Fax: 846-9138  
 rick.shedd@bmg.com  
 With Arista four years; oversees sales and retail marketing.



**Shelia Shipley Biddy**  
**President/CEO**  
**Shipley Biddy Entertainment**  
 1400 South St. 37212  
 Tel: 846-0493 • Fax: 846-0496  
 ssbiddy@home.com  
 Formed this management company after the closing of Decca Records, where she served as VP/GM. Provides personal artist management and project consulting to clients including Danni Leigh, Monument Records, Caney Ridge and Brian Lee Bennett. • Board, Leadership Music; CRS Agenda Committee • Golf, travel



**Rick Shipp**  
**Senior VP/Co-Head**  
**of Operations**  
**William Morris Agency**  
 2100 West End Ave.  
 #1000 37203  
 Tel: 963-3000 • Fax: 963-3090  
 rshipp@wma.com  
 Runs the Nashville office of this influential booking agency with Paul Moore. Massive roster includes Brooks & Dunn, Mary Chapin Carpenter, Hank Williams Jr., Vince Gill, Wynonna, Bryan White, Patty Loveless, Pam Tillis, Terri Clark. • Board, CMA • Golf

**Lisa Shively**  
**President/The Press Network**  
 1025 17th Ave. S. #D 37212  
 Tel: 322-5445 • Fax: 322-1293  
 www.pressnetwork.com • lisa@pressnetwork.com  
 Current clients at 15-year old PR firm include Dead Reckoning, Jim Lauderdale, Jimmie Dale Gilmore and Robbie Fulks. • Hiking, gardening



**Evelyn Shriver**  
**President**  
**Asylum Records**  
 24 Music Sq. E. 37203  
 Tel: 292-7990  
 Fax: 292-8219  
 This first woman president of a major Nashville label previously owned her own publicity firm for 14 years, Evelyn Shriver Public Relations. Also formerly Executive VP and GM for Lippin & Grant/New York and Senior Associate at Stone Associates and Rogers & Cowan.  
 • Leadership Music, CMA, ACM, NARAS



**Brian D. Siewert**  
**Executive Producer,**  
**Composer, Songwriter**  
**Triple S Productions**  
 P.O. Box 121465 37212-1465  
 Tel: 834-2651  
 Fax: 832-5015  
 sssprods@aol.com  
 With company 13 years, Siewert is an Emmy Award-winning composer/producer of music for Guiding Light, As The World Turns, Sunset Beach and Another World. Also an arranger and musician on projects for Alabama, Wynonna, Trace Adkins, Steve Wariner, 'N Sync.  
 • NATAS, GMA, NARAS, AFM



**Scott F. Siman**  
**President**  
**rpm management**  
 209 10th Ave. S. #229 37203  
 Tel: 256-1980  
 Fax: 256-1134  
 ssiman@rpmweb.com  
 Siman has managed Tim McGraw since early 1997, after serving as Senior VP of Sony Music Nashville. Spent 14 years as a partner in the entertainment law firm of Benson & Siman. Other clients include Shana Petrone, Judson Spence, Billy Gilman, Carolyn Dawn Johnson, Rhett Akins and Jessica Andrews. • Chairman, ACM; Board, CMF, CMA, Cystic Fibrosis Foundation • Golf, ideas



**Van Simmons**  
**Senior VP**  
**Bank of America**  
 1013 16th Ave. S. 37212  
 Tel: 291-2864 • Fax: 329-9146  
 www.bankofamerica.com •  
 van.simmons@bankofamerica.com  
 With the company 19 years.  
 • Partnership 2000 Music Industry Task Force; Development Committee Chairman, Martell Foundation Board; member, various committee involvement with NARAS, NSAI, CMA; board, Americana Music Association, Cumberland Science Museum • Family time, reading, cooking, architecture

**Mike Sirls**  
**President**  
**Mike Sirls Promotions**  
 1106 16th Ave. S. 37212  
 Tel: 244-7255 • Fax: 244-7520  
 mikesirls@aol.com  
 Has owned this company for seven years; provides full service record promotion at Billboard and R&R reporting stations. Previously with Warner Bros. and RCA Records; has over 23 years of promotion experience. • Boating, cycling

## In Charge



**Johnny Slate**  
**President/CEO**  
**Affiliated Publishers, Inc. &**  
**API Management Group**  
 1009 16th Ave. S. 37212  
 Tel: 327-9050  
 Fax: 327-9027  
 apiimage@mindspring.com  
 With company 12 years.

Oversees daily operations of API's staff writers and API Management, which represents Liz Byler, Sons Of The Desert, Ron Williams and Jennifer Slate. Currently produces Sons Of The Desert, Williams and Liz Byler. • CMA, ACM, NARAS, NMPA • Avid golfer, boating



**Stacey Slate Easterling**  
**VP, Publishing**  
**Affiliated Publishers, Inc.**  
 1009 16th Ave. S. 37212  
 Tel: 327-9050  
 Fax: 327-9027

With company 12 years. Oversees all publishing operations, demo production, writer relations and songplugging. Signs all writers, negotiates contracts. Recent cuts by Tim McGraw, Clay Walker, Julie Reeves, Joe Diffie. • NARAS, ACM, CMA • Spending time with three children, photography, reading, writing

**Jon Small**  
**Director/Founder/Producer**  
**Picture Vision**  
 209 10th Ave. S. #425 37203  
 Tel: 244-2060



Fax: 244-2065  
 jeaninesmall@picturevisioninc.com  
 Has had company 21 years. Directs and produces event-oriented television specials, music videos, feature films and commercials. • Golf, riding Harleys



**Gary Smith**  
**Executive VP/Polstar**  
 4697 W. Jacquelyn Ave.  
 Fresno, CA 93722  
 Tel: 559-271-7900  
 Fax: 559-271-7979  
 Started this touring/booking trade publication 20 years ago. Responsible for project development, expansion and marketing. • Sports, photography



**Hazel Smith**  
**Journalist**  
 130 Port Dr., Madison, TN 37115  
 Tel: 865-0978  
 Fax: 860-9140  
 The matriarch of country music journalism, Smith writes columns for Country Music and CountryCool.com, and is heard daily on radio stations WFMS, KEEY, KKIX, KMAG and KKYR. She is the 1999 recipient of the CMA Media Achievement award. • CMA, NARAS • Loves to hang out with five perfect grandchildren: Adam, Jeremy, Tyler, Tara and Trevor.



**Terry Smith**  
**Chairman/Copyright**  
**Management International**  
 1625 Broadway, Flr. 4 37203  
 Tel: 250-4600  
 Fax: 250-4699  
 ths@copyright.net  
 Smith is a specialist in the administration, licensing and

royalty collection for music copyrights. Served as President/CEO of Copyright Management's worldwide operations for 18 years until his recent appointment as Chairman when the company merged its interests with Trigon Corporation. Plays an active role in developing new licensing and business strategies for Trigon. Smith also serves as an advisor consultant to several publishing related companies domestically and internationally. • Delegate, United States Copyright Coalition; member, CMA, Copyright Society of the USA



**Melanie Smith Howard**  
**Owner/GM**  
**Harlan Howard Songs,**  
**Melanie Howard Music,**  
**Child Bride Music**  
 1902 Wedgewood Ave. 37212  
 Tel: 321-9098  
 Fax: 327-1748

harlanhoward.com • melhoward@home.com  
 Oversees publishing company, signs new writers and pitches catalog. Writer roster includes Harlan Howard, Rory Lee, Bobby Cryner and Jimmy Melton. • Board, Friends of Belmont • Riding, showing and raising spotted saddle horses



**WHERE WE PLAY TODAY'S BEST COUNTRY,  
 BUT ALSO RESPECT  
 THE ALL TIME COUNTRY LEGENDS!**

## Jeff Solima

**Owner/Hit Squad Promotion**

1100 17th Ave. S. 37212  
Tel: 329-8464 • Fax: 329-8466  
hitsquadmn@aol.com

Ten-year-old company is dedicated to getting airplay for client records.

NEW LISTING



## Robert D. Solomon

**President/Woodland Studio**

1011 Woodland St. 37206  
Tel: 262-2222 • Fax: 262-5800  
Woodland@cs.com

Has had this venerable Nashville studio 10 years; it closed for renovation after much of it was destroyed in the April 16, 1998 hurricane, and reopened last year to brisk business. Clients include Jimmy Buffett, Allison Moorer, Lee Ann Womack, Beth Nielsen Chapman, Richard Marx, Danni Leigh, The Kinleys, Jonell Mosser, Big Kenny, John Hiatt, Thompson Brothers, Nashville Predators.



## Roger Sovine

**VP/BMI**

10 Music Sq. E. 37203  
Tel: 401-2770 • Fax: 401-2768  
With BMI 15 years. In charge of BMI's writer/publisher relations in Nashville. He is the son of country music great Red Sovine.

• Board, CMA, W.O. Smith

School, Copyright Society of the South, Leadership Music; National Trustee/TV committee, NARAS; Trustee, CMF



## Clarence Spalding

**VP**

**Titley Spalding & Associates**

300 10th Ave. S. 37203  
Tel: 255-1326 • Fax: 254-4267  
cspalding@tbaent.com

With company seven years.

Firm handles Brooks & Dunn,

Kathy Mattea and Chely Wright. Former VP at Moresse, Nanas, Shea. • Board, ACM • Reading, golf



## Neal Spielberg

**VP Sales**

**Warner/Reprise Nashville**

20 Music Sq. E. 37203  
Tel: 748-8000 • Fax: 214-1486  
With company 15 years.

Handles sales, advertising and merchandising for all Warner/Reprise Nashville artists and is

liaison between the labels, distribution, and retail account base. • Board, ACM; Leadership Music • Music, sports, travel



## Lou Spoltore

**GM/Principal**

**Ingram/LeBrun Music, Inc.**

1201 16th Ave. S. 37212

Tel: 320-7707

Fax: 329-2569

www.ingramlebrun.com •

lou.spoltore@ingramlebrun.com

With Ingram six years, Spoltore oversees music publishing operations and development.



## Phyllis Stark

**Nashville Bureau Chief**

**BPI Communications**

49 Music Sq. W. 37203

Tel: 321-4284

Fax: 320-0454

pstark@airplaymonitor.com

With the company 10 years, Stark

was recently named Billboard's

Nashville Bureau Chief. Previously served as Managing Editor

for Country Airplay Monitor. • Industry advisory committee,

St. Jude Children's Research Hospital; ACM, CMA, SOURCE,

Leadership Music



## Keith Stegall

**Executive VP, CCO A&R**

**Mercury Nashville**

66 Music Sq. W. 37203

Tel: 320-0110

Fax: 320-9442

www.songnet.com/stegall

With company over six years.

Recording artist, songwriter—

"Don't Rock The Jukebox," "Love Of My Life," "I Do (Cherish You)"—and producer of George Jones, Alan Jackson, Billy Ray Cyrus, Sammy Kershaw, John Anderson, Neal Coty, Kathy Mattea, Jamie O'Neal, Eric Heatherly and Terri Clark.

## Burt Stein

**Partner/Gold Mountain Entertainment**

2 Music Circle S. #212 37203

Tel: 255-9000 • Fax: 255-9001

gmenash@bellsouth.net

Manages Steve Azar, Nanci Griffith, Ronnie Milsap, Hal Ketchum, The Crickets, Hank III, The Smithereens, Lorrie Morgan and Vince Neil.



## Skip Stevens

**Owner**

**Skip Stevens Promotions**

1227-B 17th Ave. S. 37212

Tel: 329-4499

Fax: 329-3430

adg-skip@worldnet.att.net

Formerly with Ovation Records,

Stevens has operated this

national record promotion company for 18 years. • ACM, CMA, Music City Tennis Invitational committee, Leadership Music • Horseback riding, tennis



## Meredith Stewart Devoursney

**VP**

**Curb Music Publishing**

47 Music Sq. E. 37203

Tel: 321-5080 • Fax: 321-9532

With company seven years. Deals

with creative issues and publishing

administration; works with writers,

artists and acquisitions. Formerly headed publishing for MTM Records and Loretta Lynn. • Board, W.O. Smith School; ASCAP, NSAI, GMA



## Denise Stiff

**Owner**

**DS Management**

1017 16th Ave. S. 37212

Tel: 329-8020 • Fax: 329-8030

dsnmgt@bellsouth.net

Full service artist management

company formed in 1996. Clients

are Alison Krauss & Union

Station, Gillian Welch & David Rawlings and Kami Lyle

(co-managed with Norm Parenteau). • IBMA, CMA, NARAS, Leadership Music



## James Stroud

**Principal Executive/**

**DreamWorks Records**

**Nashville, DreamWorks**

**Music Publishing Nashville**

1516 16th Ave. S. 37212

Tel: 463-4600

Fax: 463-4615

Stroud was tapped by David

Geffen, Steven Spielberg and Jeffrey Katzenberg to head this label, which commenced operation in August of 1997.

Formerly President of Giant Records for over four years,

Stroud's numerous production clients include Clint Black,

Toby Keith, Tim McGraw and Randy Travis. • Board, ACM;

Board, CMA



## John W. Styll

**President**

**CCM Communications**

104 Woodmont Blvd.,

Flr. 3 37205

Tel: 386-3011

Fax: 386-3380

www.ccmcom.com •

jstyll@ccmcom.com

Publishes CCM Magazine, CCM Update, Christian Research

Report, Worship Leader and Youthworker. Also produces

CCM Radio Magazine and CCM Countdown with Gary

Chapman radio show. Past President of GMA and CMTA.

Received Lifetime Achievement Award from GMA and

Christian Artists in 1998. • NARAS, Leadership Music



## Bonnie Sugarman

**Senior VP**

**APA, Inc.**

3322 West End Ave.

#520 37203

Tel: 297-0100 • Fax: 297-5434

bsugarman@apa-agency.com

With APA 17 years, Sugarman

heads the Fairs & Special Events Department, administrates

the Nashville office and books the entire roster for corporate

events. Artists include Johnny Cash, Spinners, Billy Ray

Cyrus, America, Rick Springfield, Blood Sweat & Tears.

• Board, ACM, NATD; member, CMA, NARAS, IAFE, IEBA,

Western Fairs Association • Yoga, photography, art collecting,

reading, Golden Retriever Pookie, Calico cat Gypsy

## Charles Sussman

**Founder/Sussman & Associates**

1222 16th Ave. S. Flr. 3 37212

Tel: 320-9161 • Fax: 321-2773

<http://www.CyberPlugger.com>

<http://www.Songwriter2000.com>

(coming Summer 2000)

# In Charge

csussman@sussmanandassociates.com

Founded this firm in July, 1994. Specializes in business management and royalties. Clients include Clint Black, Bette Midler, Steve Earle, Janis Ian, Steve Kolander, Skip Ewing, Will Jennings, Toby Keith, Matt King, Gary Morris, Rodney Dangerfield. • CMA, ACM, NARAS, AICPA, California Copyright Conference • Golf, motorcycles



## Jana Talbot

**GM**

### Talbot Music Group

2 Music Circle S. 37203  
Tel: 244-6200 • Fax: 254-8860  
TalbotMusic@aol.com  
With this company 16 years.  
Works with songwriters, pitches songs and administers catalogs.

Formerly a BMI staffer (1978-82) and Director of the CMA's European operations (1983-84). • CMA, NARAS, NSAI



## Carl Tatz

**Owner**

### Recording Arts

P.O. Box 121702 37212  
Tel: 321-5479 • Fax: 321-0756  
info@recording-arts.com  
In business 15 years, Tatz oversees operation, seeks out and produces new artists. He

has expertise in 5.1 surround sound mixing as well as room tuning and alignment. Produced a Grammy nominated Jack Jones album. Studio clients include The Wilkinsons, The Kinleys, Alecia Elliott, Clay Walker, Jimmy Buffett, Jars of Clay. • VP NAPRS; member AES, CMA, NARAS, SPARS • Movies, dining, outdoors

## Steve Taylor NEW LISTING

**VP/GM**

### Squint Entertainment

P.O. Box 90428 37209  
Tel: 457-1212 • Fax: 457-1980  
www.squinterland.com

Heads this Word-affiliated label with artist roster including Sixpence None The Richer, Chevelle and Burlap To Cashmere.



## Virginia Team

**Owner/Creative Director  
Team Design, Inc.**

1414 17th Ave. S. 37212  
Tel: 298-3533  
Fax: 269-8686  
teamdesign@home.com  
Has owned company for 14 years. Team is the 1999 Grammy

and Nashville Music Award winner for Art Direction for the The Complete Hank Williams box set. Consults, art directs photo sessions, design, production and printing of CD, video and cassette packaging. Oversees design and production of logos, corporate identity graphics, posters and ads. Clients include Capitol, Mercury, MCA, Asylum-Atlantic-Warner, DreamWorks, Garth Brooks, Vince Gill, Dolly Parton and Trisha Yearwood. • Board, NARAS • Photography, gardening

## Elizabeth Thiels

**President  
Network Ink**

2021 21st Ave. S. #320 37212  
Tel: 297-0550 • Fax: 383-2349  
networkink@aol.com

Formed this full-service PR firm 19 years ago. Current



## Traci Thomas NEW LISTING

**Owner**

### Grassroots Media

1815 Division St. #202 37203  
Tel: 340-9596 • Fax: 340-9597  
groots@mindspring.com

Three-year-old PR firm represents Steve Earle, E-Squared Records, Stacey Earle, Tim O'Brien, James Talley, Bob Delevante, Johnny Staats. • Board, Americana Music Association • Gardening



## Bob "Norton" Thompson

**President**

### Soundcheck, Inc.

750 Cowan St. 37207  
Tel: 726-1165 • Fax: 256-6045  
"Mayor" of Soundcheck, a rehearsal facility that houses other music-related businesses.

Recent clients include Vince Gill, Reba McEntire, Lynyrd Skynyrd, Dixie Chicks and Tim McGraw. • Leadership Music • Golf, coaching Dixie Youth Baseball



## Lana Thrasher

**President**

### Major Bob Music Co., Inc.

1111 17th Ave. S. 37212  
Tel: 329-4150 • Fax: 329-1021  
lthrasher@majorbob.com

With company 11 years.  
Oversees creative and business aspects of publishing company,

whose writing staff includes Garth Brooks, Billy Currington, Mark Luna, Neil Thrasher and Buddy Mondlock. Works with Major Bob Productions in developing and producing a variety of album projects. • CMA, ACM



## Bob Titley

**Executive VP**

### TBA Entertainment

300 10th Ave. S. 37203  
Tel: 255-1326  
Fax: 254-4267

Runs the management division of TBA Entertainment, which includes the management firm he founded, Titley Spalding & Associates. • CMA, NAPM



NEW LISTING

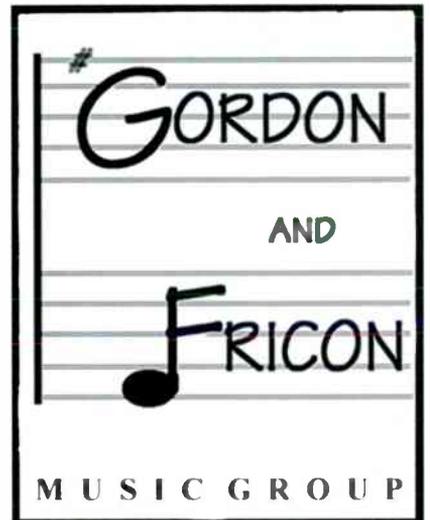
## Troy Tomlinson

**Sr. VP**

### Acuff-Rose Music Publishing

65 Music Sq. W. 37203  
Tel: 321-5000 • Fax: 321-5655  
ttmlinson@acuffrose.com  
With company 12 years, oversees daily operations of Acuff Rose including a writer roster of 30,

as well as a London office with five writers. • NSAI, CMA, NARAS • Golf, reading



## Roger Gordon & Terri Fricon

are proud to announce the opening of

# Gordon and Fricon Music Group

with offices at:

11 Music Square East, Suite 301

Nashville, TN 37203

Phone: (615) 726-0090

Fax: (615) 826-0500

and

1048 South Ogden Dr.  
2nd Floor

Los Angeles, CA 90019

Phone: (323) 931-7323

Fax: (323) 938-2030



**Elizabeth Travis**  
*Owner/President*  
**Elizabeth Travis Management**

1610 16th Ave. S. 37212  
Tel: 383-7258  
Fax: 269-7828  
www.randytravis.com •  
traviscorp@home.com

Discovered, directed and nourished Randy Travis' genius while operating a night club in his native North Carolina; convinced a largely indifferent Nashville that Travis, now her husband, was platinum-in-embryo. Currently manages Travis and Keith Perry. • CMA • Interior design, film production, photography, real estate



**Judi Turner**  
*Owner*  
**Turner & Co.**

1018 17th Ave. S. #10 37212  
Tel: 327-1274 • Fax: 322-9462  
turnerco@bellsouth.net

Company founded in 1992 for publicity and event planning. Clients include CMA Awards, RCA Label Group, Lonestar, Bill Gaither, Coming Home Music and Collin Raye. • Leadership Music, CMA Fan Fair and Publicity committees, SOURCE • Reading, gardening



**Susan Turner**  
*Owner/President*  
**Turner & Associates Promotions, Inc.**

814 19th Ave. S. 37203  
Tel: 327-0944 • Fax: 329-2015  
stpromo@aol.com

With this full-service promotion company 10 years. Calls stations who report to R&R and Billboard. Started at Capitol Records in 1973 and worked in media coordination at O'Neil Management and Moress, Nanas, Peay. • CMA, ACM • Fly fishing, antiquing, reading



**Cal Turner III**  
*CEO*  
**CAL IV Entertainment**

808 19th Ave. S. 37203  
Tel: 321-2700 • Fax: 321-3222  
calt@cal4.com

Through a series of acquisitions and partnership agreements, Turner has put together an independent music company that includes a 10,000+ song catalog, a management company and a booking agency. • Board, W.O. Smith School, Easter Seals; sponsor, NSAI; member, CMA, NARAS, GMA, CCMA • Golf, anything Porsche, War of Northern Aggression relics, time with family



**Terrell Tye**  
*President/Partner*  
**Forerunner Music, Inc.**

P.O. Box 121678 37212  
Tel: 298-5499  
Fax: 385-2611  
terrell.tye@nashville.com

Formed company with partners in 1986. • CMA, ACM, SOURCE

• Fishing



**Michael Vaden**  
*Director, Entertainment Services/Williams, Crosslin & Vaden, CPAs*

1801 West End Ave.  
#1625 37203  
Tel: 320-5500  
Fax: 329-9465

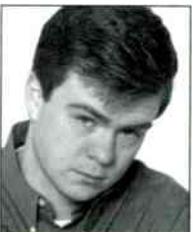
A 25-year music industry specialist, Vaden provides financial management, tax expertise, royalty examinations/analyses and accounting services. • Leadership Music



**Jim Van Hook**  
*Chairman/CEO*  
**Provident Music Group**

741 Cool Springs Blvd.  
Franklin, TN 37067  
Tel: 261-6500  
Fax: 261-5910

In 1981, Van Hook started Brentwood Music with his \$500 savings. In 1994, Zomba purchased the label and contracted Van Hook to man its helm. Subsequent purchases of Reunion Records and the Benson Music Group led to the group being renamed Provident. It is now one of the top three companies in Christian music. • CMTA • Golf



**Ben Vaughn**  
*GM*  
**Big Tractor**

1503 17th Ave. S. 37212  
Tel: 292-5100 • Fax: 292-2934  
TractorBig@aol.com

Oversees day-to-day activities of independent publishing company. • CMA, SOLID, MICF • Kentucky Wildcats, working with church youth group, southern humor



**Wes Vause**  
*Director Media Relations*  
**Asylum Records**

24 Music Sq. E. 37203  
Tel: 292-7990 • Fax: 298-4385

With company two years, this former independent publicist is charged with the creation and implementation of press plans for the label and its artists. • ACM, CMA



**William Velez**  
*President/COO*  
**SESAC, Inc.**

55 Music Sq. E. 37203  
Tel: 320-0055 • Fax: 329-9627  
www.sesac.com •  
sesac1@nashville.net

With company seven years. Oversees operations of this performance rights organization. • NARAS, Leadership Music

**Judith Volz** NEW LISTING  
*Senior VP of A&R*  
**Word Records**

25 Music Sq. W. 37203  
Tel: 457-2000 • Fax: 457-2499  
www.wordrecords.com

Oversees A&R duties for label roster including Point Of Grace, Maire Brennan, Sandi Patty and John Tesh.



**Randy Wachtler**  
*President*  
**615 Music Companies**

1030 16th Ave. S. 37212  
Tel: 244-6515  
Fax: 242-2455  
www.615music.com;  
615musiclibrary.com •  
info@615music.com

With company 16 years. Supervises the writing and production of national, local and cable TV show themes. Recent clients include NBC-TV, A&E, ABC Sports, CBS-TV, History Channel and the Rosie O'Donnell show. Firm has won numerous awards including a Clio, ADDYs and Emmys. This year Wachtler added 615 Music Library LLC, a new division that features a 75-CD production library distributed in 30 countries. • Member, NAF, AFM, AFTRA; VP of Production Music Association (PMA) • Riding his Harley-Davidson, working out, Titans fan!



**Ted Wagner**  
*VP Country Promotion/*  
**Columbia Records**  
**Sony Music Nashville**

34 Music Sq. E. 37203  
Tel: 742-4350  
Fax: 742-5759

ted\_wagner@sonymusic.com  
With Columbia four years. Develops and executes promotional set-up and radio marketing plans. • Golf, gardening, guitars



NEW LISTING

**Carol Walcoff**  
*CEO/CountryCool.com*

24 Music Square W. 37203  
Tel: 254-9400 • Fax: 254-9401  
www.countrycool.com •  
walcoff@countrycool.com  
Walcoff manages all operations of this year-old country music Web site.



**Jeff Walker**  
*President*  
**AristoMedia,**  
**Marco Music Group**

1620 16th Ave. S. 37212  
Tel: 269-7071  
Fax: 269-0131

www.aristomedia.com •  
jwalker@aristomedia.com  
Established company in April, 1980. Heads AristoMedia's four divisions: publicity, media marketing and video promotion (country, Christian, Tejano and pop/alternative). Oversees the daily operation of Marco Promotions, specializing in radio promotion to Gavin-only and secondary impact stations. Subsidiary companies include Jeff Walker & Associates, Inc. (domestic and international consulting) and The Goodland Group (special event coordination). • Served as the Chairman of the CMA Task Force taking country music into Australia; awarded 1998 Leonard T. Rambeau International Support Award by the CCMA; board, CRB, CMA, NARAS, Leadership Music; member, ACM, ASCAP, AFM, CCMA, GMA • Photography, going to movies, fishing and relaxing in Marco Island, Florida

**Rusty Walker**  
*President*

**Rusty Walker Programming Consultant, Inc.**  
P.O. Box 417 Iuka, MS 38852

# In Charge



Tel: **601-427-9504**  
 Fax: 601-427-9507  
 rustywalk@aol.com  
 Has had company 16 years. One of the most powerful consultants in country radio. Clients include Capstar, CBS, Citadel, Cox, Gulfstar, Jefferson Pilot and many more. • Director, CMA; Billboard

Consultant of the Year 1995-1999 • Boating, high school sports



**Billy Joe Walker, Jr.**  
**Independent Producer**  
**Billy Joe Walker Jr.**  
**Productions, Marathon Key Music**

713 18th Ave. S. 37203  
 Tel: **329-4244**  
 Fax: 329-4881

Recent clients include Tracy Byrd, Mindy McCready, Travis Tritt, Collin Raye, Pam Tillis. • Lobstering



**Trisha Walker-Cunningham**  
**President**

**Trisha Walker International**  
 2119 Blair Blvd. 37212

Tel: **269-0856**  
 Fax: 297-5280  
 twinashvil@aol.com

British, based in Nashville 22 years, Walker produces international festivals and tours. Represents major festivals in Europe including Gstaad (Switzerland), Mragowo (Poland), Craponne (France), festivals in Spain, Italy and others. Has taken more than 250 artists overseas. First recipient of CMA's Jo Walker-Meador International Achievement Award. • CMA, Leadership Music • Travel, journalism, giving dinner parties, animal rights, home decorating, gardening

**Caryn Wariner**  
**Director, Publishing**

**Steve Wariner Music**  
 320 Main St. #240, Franklin, TN 37064  
 Tel: **591-8930** • Fax: 771-5624  
 stibbs54@aol.com

Oversees all aspects of music publishing and song pitching.  
 • Photography, baseball

NEW LISTING



**Sheri Warnke**  
**VP/Publisher**  
**Country Weekly**

118 16th Ave. S. 37203  
 Tel: **259-1111**  
 Fax: 255-1110  
 swarnke@amilink.com

With company one year, Warnke has 20 years of publishing experience. Manages business side of magazine on day-to-day basis including marketing, sales and partnerships.  
 • CMA, ACM

**Butch Waugh**  
**Senior VP/GM**  
**RCA Label Group**

1400 18th Ave. S. 37212  
 Tel: **301-4320**



Fax: 301-4301  
 butch.waugh@bmg.com  
 With RCA 18 years. Has spent two years at RLG overseeing daily operations. • ACM • Sports, travel, antiques, spending time with family

**Kirt Webster** **NEW LISTING**

**Owner/Webster PR**

811 18th Ave. S. 37203  
 Tel: **777-6995** • Fax: 889-0906  
 www.websterpr.com • musicfirm@aol.com

Five-year-old publicity and community relations firm represents Ronnie Milsap, Freddie Fender, Bellamy Brothers, Janie Fricke, Darrin Henson and Alabama's Jeff Cook. • Country Legends Association • Outdoors, fishing, charity work



**Dave Weigand**  
**VP Sales & Marketing**  
**MCA Nashville**

60 Music Sq. E. 37203  
 Tel: **244-8944** • Fax: 880-7415  
 dave.weigand@umusic.com

With company 18 years. Oversees sales and marketing aspects for label. • Board, Leadership Music • Golf, horseback riding

**Gerry Wenner**

**VP/Co-owner/Director/Planet Nashville**

1315 16th Ave. S. 37212  
 Tel: **386-9909** • Fax: 386-9910  
 Wenner directed Martina McBride's "I Love You," Vonda Shepard's "Read Your Mind," Reba McEntire's "I'd Rather Ride Around With You" and The Mavericks' "I've Got This Feeling," among others. He acts as Director and Director of Photography on his video projects.

**Kay West**

1403 Sweetbriar 37212  
 Tel: **383-9388** • Fax: 383-6294  
 kswest@mindspring.com  
 Publicist for George Strait. Restaurant critic and contributing writer for Nashville Scene. Also writes for Business Nashville, TV Guide, Penthouse, Glamour. • Mother of two nearly perfect children



**Dan Williams**  
**Owner/Dan Williams Music**

2806 Azalea Pl. 37204  
 Tel: **383-8500** • Fax: 297-7319  
 dwwmusic@bellsouth.net  
 With company 16 years. Multiple award-winning composer and producer of radio and TV commercials. Composed themes

for Red Lobster ("The Seafood Lover In You"), Taco Bell ("Run For The Border"), BellSouth (featuring Deana Carter), Mattel Toys, Budweiser, KMart, Toyota, Folgers and many others. His firm is regarded as one of the top five commercial music houses in the U.S. and his other songwriting credits include "Don't You Know How Much I Love You" (Ronnie Milsap) and "Sexual Power" (Pointer Sisters), which he also produced. • BMI, AFTRA/SAG, AFM • Martial arts

## MUSICROW

## SUBSCRIPTION CENTRAL

Like no other resource, Music Row Publications, Inc. is focused exclusively on Music City's inner workings. Our core publications—*Music Row* and *@MusicRow*—bring you face to face with the issues and the issue-makers. Whether your interest lies with songwriters and publishers, studios and producers, radio and retail, artists and labels or all of the above, these publications are the insider's guide to the Nashville music business.



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 • SongPower Index predicts single success and includes comments from radio programmers

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Country \_\_\_\_\_ Zip \_\_\_\_\_

Fax/E-mail \_\_\_\_\_

# In Charge

## Hank Williams

### Manager/MasterMix

1921 Division St. 37203  
Tel: 321-5970 • Fax: 321-0764  
mastermx@telalink.net

Oversees this long-standing mastering facility which recently moved to state-of-the-art new facilities.



## Marion Williams

### Director, Media Marketing RCA Label Group

1400 18th Ave. S. 37212  
Tel: 301-4354 • Fax: 301-4308  
marion.williams@bmge.com

With the label over five years; oversees all media activity for both RCA and BNA. • CMA, ACM; Board, W.O. Smith School, SOURCE



## Brian Williams

### Senior VP & Director, Music/Private Banking SunTrust Bank

1026 17th Ave. S. 37212  
Tel: 748-4451  
Fax: 327-3602  
brian.williams@suntrust.com

With bank 17 years. Manages music industry division that delivers a wide range of financial services to the entertainment industry. Williams shepherded the planning and construction of SunTrust's new Music Row financial center which opened in early 2000. • Board/executive committees, Leadership Music, The Ear Foundation and W.O. Smith School; NARAS • Boating



## Larry Willoughby

### VP A&R/Capitol Nashville

3322 West End Ave.,  
Flr. 11 37203  
Tel: 269-2000 • Fax: 269-2062  
larry.willoughby@emicap.com

Scouting new talent, screening songs and supervising special projects for the label.



## Cindy Wilson

### President, Cable & Programming Gaylord Cable Networks

1 Gaylord Dr. 37214  
Tel: 316-6430  
Fax: 316-6431  
www.onecountry.com • cwilson@gaylordentertainment.com

Oversees Gaylord's five music channels—CMT International and Z Music Television, as well as Gaylord's interest in Argentine channels Solo Tango and TVA, and Vido Rola, a Mexican music channel. Wilson is responsible for all aspects of the Nashville-based operation including programming, production, marketing, promotions, sales and artist services, as well as the regional offices in Sao Paulo and Sydney. • CMA International Committee, Leadership Music, Tennessee Environmental Council Board • Scuba diving, skiing

## Norro Wilson

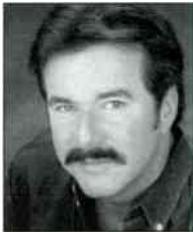
### Independent Producer/Songwriter Bud Ro Productions

1706 Grand Ave. 37212  
Tel: 320-4880 • Fax: 320-4883



bud\_ro@hotmail.com  
Renowned songwriter and producer who currently produces Chad Brock, Kenny Chesney, Craig Morgan and South 65. Has won 39 BMI awards as a writer ("The Most Beautiful Girl In The World," "A Very Special Love Song," "The Grand Tour," to name a few) and

has amassed 27 No. 1 awards as a producer (for artists including Joe Stampley, John Anderson, Gary Morris, Janie Fricke, Charly McClain, Charley Pride, Mickey Gilley and others). Former songplugger for Al Gallico Publishing, A&R executive for Warner Bros. and CEO of Merit Music. • CMA, NSAI • Boating



## Tim Wiperman

### Executive VP/GM Warner/Chappell Music

21 Music Sq. E. 37203  
Tel: 254-8777  
Fax: 726-1353  
Wiperman has been the senior executive at Warner/Chappell Music (Warner Bros. Music) in

Nashville for the past 25 years. • Board, CMA, ACM, CMF, NARAS, Nashville Symphony, Tennessee Special Olympics, Tennessee State University Foundation, Middle Tennessee Alcohol & Drug Council, Leadership Nashville, Leadership Music



## Leonard Wolf

### President Wolf Music

209 10th Ave. S. #434 37212  
Tel: 254-4828 • Fax: 254-4884  
www.wolfmusic.com •  
leonard@wolfmusic.com

Formed company over nine years ago. Composes, produces and designs sound for TV, radio, film and new media. Clients include CBS Cable, Blue Cross, Nike, Bristol Myers, Intermedia and O'Charley's. • Board, Mayor's Film Office; member, NATAS, NFVA • Plays keys in Jonathan Yudkin's Chain Smoking Altarboys



## Katherine E. Woods

### VP Legal & Business Affairs RCA Label Group

1400 18th Ave. S. 37212  
Tel: 301-4300  
Fax: 301-4345  
kathy.woods@bmge.com



## Ken Woods

### President Step One Records

1300 Division St. #304 37203  
Tel: 255-3009 • Fax: 255-6282  
Became president when Step One was sold in 1999. Oversees daily activities. Was independent promoter for 20 years prior to

joining company. • Lifetime member, CMA; member, BMI, ACM • Bowling, travel and family functions



## Erv Woolsey

### CEO

**The Erv Woolsey Company**  
1000 18th Ave. S. 37212  
Tel: 329-2402  
Fax: 327-4917  
Manages George Strait, Clay Walker and Lee Ann Womack.  
• ACM, CMA



## Richard Wootton

### President

**Richard Wootton Publicity**  
Manor House, 120 Kingston Rd.  
London, SW19 1LY, England  
Tel: 011-44-208-542-8101  
Fax: 011-44-208-540-0691  
richard@wootton.clara.net

Fifteen-year-old firm handles UK publicity for a large number of Nashville acts including Brad Paisley, Reba, Garth Brooks, Emmylou Harris, Vince Gill, Steve Earle, Martina McBride, Lonestar and Beth Nielsen Chapman. • CMA PR and International committees



## Paul Worley

### Owner/Producer Paul Worley Productions

1108 16th Ave. S. 37212  
Tel: 255-7033  
Fax: 255-7544

A noted record producer for two decades, Worley started this production and publishing company after leaving Sony Music last year where he was a chief executive for more than seven years. He currently produces Dixie Chicks, Martina McBride, Sara Evans, John Anderson, Pam Tillis, Cyndi Thomson and Carolyn Dawn Johnson. • Board of Directors, Nashville Chamber Orchestra, W.O. Smith School • Music, motorcycles



## Jules Wortman

### VP

**Rasky/Baerlein Group**  
1808 West End Ave.  
#516 37203  
Tel: 321-0505 • Fax: 321-0575  
jswortman@mindspring.com

Heads Nashville office of this PR firm. Clients include Mark Willis, Blue Hat Records, Ricochet, Hallmark Direction, Fred Thompson Celebrity Shoot, Boston Celtics, CBS Cable and Trichord Records. • CMA, NARAS, Mr. Holland's Opus Foundation, Sports Council, Leadership Music • Golf, tennis, reading, folk art, my dog, family, sports, volunteer work



## Mark Wright

### Senior VP A&R MCA Nashville

60 Music Sq. E. 37203  
Tel: 244-8944 • Fax: 880-7447  
Former A&R VP with Decca, Wright moved to MCA as Decca was closed in the PolyGram/Universal merger. Wright

discovers new talent and produces Mark Chesnut, Lee Ann Womack, Gary Allan and Rebecca Lynn Howard. Also an accomplished songwriter of hits "Today My World Slipped Away," "Goin' Through The Big D," "The Maker Said Take Her." • Board of Trustees, Belmont University; board, Leadership Music; member, NARAS, CMA, ACM, NSAI, BMI

# In Charge



**Peter York**  
**President**  
**Sparrow Label Group**  
 P.O. Box 5010  
 Brentwood, TN 37024  
 Tel: 371-6800  
 Fax: 371-6994  
 With Sparrow 17 years, York oversees the Sparrow, Star Song and re:think labels. • NARAS, GMA, ASCAP



**Bobby Young**  
**Co-owner/Young-Olsen & Associates, LLC**  
 1114 17th Ave. S. #103 37212  
 Tel: 321-4433  
 Fax: 321-4430  
 www.young-olsen.com • by@young-olsen.com  
 Works with labels to help secure airplay for artists at key country radio stations. Helps them secure on-air promotions to support airplay.



**Kyle Young**  
**Director**  
**Country Music Foundation**  
 4 Music Sq. E. 37203  
 Tel: 256-1639  
 Fax: 255-2245  
 www.countrymusicalloffame.com  
 With the company 23 years, Young is CEO of this tax-exempt

foundation with a \$4 million annual budget and assets of \$8 million. Young reports directly to the 30-member CMF Board of Directors and supervises a staff of 25 full-time employees and 25 frontline (hourly-wage) employees. Responsible for the day-to-day operations of the Foundation, including the management and staffing of the museum, library, research, publication, and teaching programs of the organization. Major organizational subdivisions of the CMF include the Country Music Hall of Fame and Museum, the Country Music Foundation Library and Media Center, RCA's Studio B, and Hatch Show Print. Maintains direct involvement in advertising and marketing programs and in all program planning. Spearheading the planning, building and financing of a new \$37 million museum and the relocation of staff and million-item collection to the new downtown site. Also represents CMF to the public, the entertainment industry and the media. • CMA, NARAS, AIM, NARM, Leadership Music; Director, TBA Entertainment, Leadership Nashville, Metropolitan Nashville Tourism and Convention Commission, Nashville's Agenda Steering Committee, Council of Partner Institutions, Nashville Downtown Partnership



**Rosemary Young**  
**VP/Director of Programming**  
**SFX Radio Network**  
 1400 18th Ave. S. 37212  
 Tel: 346-9000  
 Fax: 346-9035  
 rosemary.young@sfx.com  
 Develops and produces event-oriented radio programming. Formerly an air personality for several New York City radio stations. • CMA

NEW LISTING



**Debbie Zavitson**  
**VP/A&R**  
**Giant Records**  
 1514 South St. 37212  
 Tel: 256-3110  
 Fax: 256-0727  
 www.giantnashville.com • debbie.zavitson@wbr.com  
 Head of A&R. Primarily listens for artists and seeks out potential new artists. Previously Director of A&R for Sony/Epic. Responsible for signing the Kinleys. Since she's been with Giant, she's signed the Wilkinsons, Georgia Middleman and Johnny Staats. • CMA, ACM, NARAS, SOURCE



**Jim Zumwalt**  
**Senior Partner**  
**Zumwalt, Almon & Hayes**  
 1014 16th Ave. S. 37212  
 Tel: 256-7200  
 Fax: 256-7106  
 Founded this prestigious law firm in 1975, which numbers clients inside and outside of the Nashville music circles. • Board, Leadership Music, T.J. Martell Foundation; Board of Governors, NARAS; member, ABA, CMA, TBA, NBA • Tennis

## WHAT DO THESE SINGLES

**Sinners & Saints**  
George Jones

**Live, Laugh, Love**  
Clay Walker

**Runaway Love**  
Chris LeDoux

**Things I Cannot Change**  
The Mavericks

**More**  
Trace Adkins

**I Need You All The Time**  
Blackhawk

**What I Need to Do**  
Kenny Chesney

**Love Ain't Like That**  
Faith Hill

**Heaven To Earth**  
Michael English

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 Charlie Daniels Jr (CDB Music)  
 Tedd French (Off The Green Music)  
 Karen L. Karan (RobRoy Productions)

Scott Lynch (Scott Lynch & Company)  
 Mark Meckel (Street Singer Music)  
 Maggie Ross (Brainchild Music)  
 Robyn Taylor-Drake (Trio Productions)

TO SCHEDULE A LISTENING MEETING PLEASE CALL TEDD FRENCH AT 321-0770 OR SHERRILL BLACKMAN AT 333-1174

## ARISTA NASHVILLE

1400 18th Avenue South, 37212

Phone: 846-9100

www.twangthis.com

### Executive Offices/Operations:

Dottie Chamberlain, Executive Assistant (Mike Dungan)

Robby Clinton, Finance Coordinator

Sharon Delmar, Receptionist

Tim DuBois, President

Mike Dungan, Senior VP/General Manager

Matt Galvin, Administrative Assistant/Mailroom

Page Kelley, Senior Director, Business & Legal Affairs

Sherod Robertson, Director of Finance

### A&R:

Kerri Edwards, Manager, A&R

Mike Sistad, Assoc. Director, A&R

Steve Williams, Senior Director, A&R

### A&R Administration & Production:

Susan Heard, Senior Director, Production & A&R Administration

Cheryl Horkoff, Coordinator, Production, Business & Legal Affairs

Mindi McCormick, Manager A&R Administration

Cary Ryan, Manager, Distribution & Manufacturing

Traci Samczyk, Manager, New Release Production

### Creative:

Maude Gilman-Clapham, Vice President, Creative

Missy McKeand, Design Assistant

### Media Marketing:

Allen Brown, Associate Director Media & Artist Development

Fletcher Foster, Senior VP Marketing

Tammy Ragusa, Coordinator, Artist Development & Media Marketing

Jennifer McVey, Junior Publicist

### Sales & Marketing:

Linda Engbrenghof, Director, New Media Marketing

Dan Herrington, Manager of Sales & Marketing

Kelly Keiber, Associate Director, Sales & Marketing

Deb Markland, Director, Product Management

Scott Robinson, Senior Director, Product Management

Rick Shedd, Vice President, Sales & Marketing

### Arista Promotion:

Teddi Bonadies, Director, Regional Promotion, Northeast

Jon Conlon, Manager, Regional Promotion

Nathan Cruise, Manager, Regional Promotion, Midwest

Jeri Detweiler, Director, Regional Promotion

Kevin Erickson, Director, Field Promotion, Chicago

Lori Hartigan, Director, West Coast Regional Promotion

Bobby Kraig, Vice President, National Promotion

Clay Neuman, Manager, Promotion

Denise Nichols, Senior Director, National Field Promotion

Mike Owens, Director, Field Promotion

Jackie Proffit, Promotion Coordinator

Dawn Richardson, Manager, Regional Promotion, Dallas

Ken Rush, Director, Regional Promotion, Southwest

Kim Wiggins, Promotion Coordinator

**ARTISTS:** Bering Strait, Jeff Black, Blackhawk, Brooks & Dunn, BR5-49, Shannon Brown, Clint Daniels, Diamond

Rio, Alan Jackson, Carolyn Dawn Johnson, Robert Earl

Keen, Brad Paisley, Lee Roy Parnell, Pam Tillis, The

Tractors, Phil Vassar

## ASYLUM RECORDS

24 Music Sq. E., 37203

Phone: 292-7990

Stan Byrd, VP of Promotion

Lee Durham, Southeast Regional Promotion Manager

Susan Nadler, Senior VP of A&R

Evelyn Shriver, President

Lisa Strickland, Northeast Regional Promotion Manager

Wes Vause, Director of Media Relations

Craig Vollgraf, Computer Consultant

**ARTISTS:** Chad Austin, George Jones, Lila McCann,

Mark Nesler, Chalee Tennison, Monte Warden, Bryan White

## ATLANTIC RECORDS

20 Music Square East, 37203

Phone: 733-1880

Barry Coburn, President & CEO

Karen Green, Executive Assistant

### A&R:

Al Cooley, Vice President, A&R

### Sales & Marketing:

Greg Gosselin, Director of Marketing

Stephanie Williams, Marketing Administrative Coordinator

Graceanne Svendsen, Manager, Creative Services

### Publicity:

Vanessa Parker-Davis, Director, Media Relations

Athena Fortenberry, Publicist

### Promotion:

Rick Baumgartner, VP, National Promotion

Tatum Hauck, Manager, Promotion

### Regionals:

Jenny Shields, National Manager, Northeast Promotion

Bill Heltemes, Midwest Promotion Manager

David Berry, Southwest Promotion Manager

Jennifer Shaffer, West Coast Promotion Manager

Jon Loba, Southeast Promotion Manager

**ARTISTS:** Confederate Railroad, Craig Morgan, Doug Stone, John Michael Montgomery, Kirstin Garner, Old Dogs, South Sixty Five, Tim Rushlow, Tracy Lawrence, Wayne Warner

## AUDIUM ENTERTAINMENT

20 Academy Place, 37210

Phone: 726-0060

audium@audiument.com

**Executives:** Simon Renshaw, CEO; Nick Hunter,

President; Barry Yarbrough, Sales; Chuck Rhodes, Radio

Promotion, Richard Helm, Product Manager

**ARTISTS:** Ricky Van Shelton, Billy Swan, The Tractors

## BLUE HAT RECORDS

1102 18th Ave. S., 37212

Phone: 329-1102

www.bluehatrecords.com

**Executives:** David Corlew, President & CEO; Angela

Wheeler, VP of Creative Services & Project Development;

Steve Miller, Director of Sales & Marketing; Jules

Wortman, Director of Publicity

**ARTISTS:** Charlie Daniels, The Charlie Daniels Band,

Sisters Wade, Luke Reed, Toy Caldwell (masters)

## BROKEN BOW RECORDS

646 West Iris Dr., 37204

Phone: 297-0148

www.BrokenBowRecords.com

**Executives:** Benny Brown, President/CEO; Paul Brown,

Director of Operations; Jim Yerger, VP Artist Development/

Media Relations; David Boyer, Director of A&R

**ARTISTS:** Damon Gray, Joanie Keller, Josh Keener, Ricky Stevens

## CAPITOL NASHVILLE

3322 West End Avenue, 11th Floor, 37203

Phone: 269-2000

### Executive Department:

Pat Quigley, President & CEO

Stephanie Lohmeyer, Executive Assistant to

President & CEO

### A&R Department:

Larry Willoughby, Vice President A&R

Tracy Cox, Manager A&R

### A&R Administration:

Betsy Morley, Director A&R Administration

### Business Affairs:

Kim Stasiak, Coordinator Business Affairs

### Finance Department:

Tom Becci, Senior Vice President Finance & Operations

Jenny Cranford, Manager Finance

Christine Smith, Manager Finance

Dave Perry, Coordinator Finance

### IT Department:

Mark Baskin, PC Specialist

### Administration:

Kim Gilbert, Director Administration

Scott Feinstein, Mailroom Supervisor

Kurt Willms, Mailroom Assistant

Emma Grandillo, Receptionist

### Marketing Department:

Joanna Carter, Director of Video Development

Stephen Medlin, Director of Advertising

### Production Department:

Carlton Davis, Director Production

Denise Jarvis, Manager Production

Michelle Hall, Senior Coordinator Production/International

### Promotion Department:

Bill Catino, Executive Vice President

Heather Austin, Executive Assistant to EVP

Sheila Brown, Director Promotion

Brent Jones, Coordinator Promotion

Eric Beggs, Regional Director Promotion/MidAtlantic

David Friedman, Regional Director Promotion/Northeast

Steve Hodges, Regional Director Promotion/Southeast

Jay Jenson, Regional Director Promotion/Southwest

Tony Michaels, Regional Director Promotion/Midwest

Rick Young, Regional Director Promotion/West

### Publicity Department:

Karen Byrd, Vice President Publicity

Nancy Henderson, Manager Media Information

### Sales Department:

Bill Kennedy, Vice President Sales

Sheri Kennedy, Sales Operations Manager

Denise Johnson, Regional Sales Manager, East Coast

### Part Time:

Chad McGee, Sales

**ARTISTS:** Trace Adkins, Susan Ashton, Garth Brooks,

Rodney Carrington, Deana Carter, Tyler England, Chris

LeDoux, Mindy McCready, Cyndi Thomson, Keith Urban,

Steve Wariner, Tim Wilson

## CHROME RECORDS

30 Music Square W., Ste. 150, 37203

Phone: 259-2346

www.chromerecords.com

**Executives:** Fred Bogert, Project Supervisor; Chris

Munson, Project Coordinator; Lee Owen, Office Manager

**ARTISTS:** David Amram, Southern Stories; John McCuen,

Round Trip; Phil Salazar & Jonathan McCuen, Vassar

Clements, Backporch Swing

**COMPASS RECORDS**

117 30th Ave. S., 37212

Phone: 320-7672

www.compassrecords.com

Executives: Alison Brown, President; Garry West, Director, A&R/Business Affairs

ARTISTS: Alison Brown, Kate Campbell, Jeff Coffin, Judith Edelman, Farmer No So John, Matt Flinner, Clive Gregson, David Grier, Rod McGaha, Swan Dive, Victor Wooten

**CROSSFIELD RECORDS**

1311 16th Ave. S., 37212

Phone: 269-8661

www.crossfield.com

Executives: Suzanne Elmer-King, President; Tricia Walker, VP/Creative

ARTISTS: Cowboy Dan, Davis Raines, Tricia Walker, "What A Wonderful Day"

**THE CURB GROUP**

47 Music Square East, 37203

Phone: 321-5080

www.curb.com

Drew Alexander, Creative Director

Sue Austin, VP, Creative Services

Max T. Barnes

Micha Behymer, Label Copy & Licensing Assistant

Bob Bender, Director, Marketing

Aaron Bowlin, Tape Services Coordinator

Liz Cavanaugh, Director of Publicity

Adam Conde, Assistant to Claire Parr/Promotions

Assistant, Christian

Benson Curb, VP, Sales

Mike Curb, Chairman

Matt Duffy, Director, Pop Promotion

Tanya Dureaux, Mechanical Royalties, Licensing

Jeff Edmondson, Controller

Bill Fisher, Front Desk

Phil Gernhard, Senior Consultant

Jill Gleason, Promotion Coordinator

Dennis Hannon, Executive VP/General Manager  
 Joan Huddleston, Film Royalties/Human Resources  
 Michael Huddleston, Chief Financial Officer  
 Carson James, VP Promotion & Media Strategy  
 Amy Johnston, Coordinator, Creative Services  
 Becky Judd, Executive Assistant  
 Brad Kennard, Publishing Administration  
 David Kronemyer  
 Debbie Loring, Coordinator, Sales & Marketing  
 Stacey McDonald, Director, Production & Internet Marketing  
 Michelle Metzger, Director, A&R Administrator  
 Patsy Moss, Accounts Payable/Inventory  
 Claire Parr, VP

Sharon Pennington, Assistant to Max T. Barnes  
 Christy Robinson, Publishing Royalties  
 Rick Rockhill, National Director, Promotion  
 Randy Russell, Publishing Receptionist  
 Bryan Stewart, Special Projects, Accounting  
 Sarita M. Stewart, Consultant, International  
 Meredith Stewart-DeVoursney, Director of Publishing, VP  
 Jeanine Thompson, Finance Assistant  
 Jeff Tuerff, Director, Marketing  
 Jeff Tweel, Senior Creative Director  
 Angie Warren, Accounts Payable  
 Craig White, Engineer/Studio

**Curb Country Regional Staff:**

Rick Cardarelli, Midwest Promotion Manager  
 John Curb, VP, West Coast Promotion  
 Keith Greer, Southwest Promotion Manager  
 Karen McGuire, Northeast Promotion Manager  
 Brooks Quigley, Southeast Promotion Manager  
 April Rider, Mid-Atlantic Promotion Manager  
 Eva Wood, Vice President, Field Promotion

ARTISTS: **Curb Records:** David Kersh, Tim McGraw, Jo Dee Messina, Tamara Walker, Sawyer Brown, Keith Perry, Shane McAnally, Steve Holy, Junior Brown, Jeff Carson, Hal Ketchum, Leann Rimes, Hank Williams Jr., Trini Triggs, Hank Williams III, Lesley McDaniel **The Curb Group:** Mary Black, Michael English, Jonathan Pierce, Jana, Mary Griffin, Selah/Nicol Smith, Reno **Curb/MCA:** Lyle Lovett **Curb/Mercury:** Wynonna

**DEAD RECKONING RECORDS**

P.O. Box 159178, 37215

Phone: 321-0508

www.deadreckoners.com

Executives: Kieran Kane, CEO/President; Harry Stinson, VP A&R; J.D. May, GM

ARTISTS: The Dead Reckoners, Mike Henderson & the Bluebloods, Kieran Kane, Charlie Major, Dave Olney, Tammy Rogers, Harry Stinson, Kevin Welch

**DREAMCATCHER RECORDS**

2910 Poston Ave., 37203

Phone: 329-2303

www.dreamcatcherenter.com

Executives: Jim Mazza, President/CEO; Bob Burwell, VP/Creative; Claire Cook, Dir. Media & Artist Relations; Don Kamerer, Dir. Sales & Marketing; Anne Weaver, Dir. National Promotion; Kelly Junkermann, VP/Film & TV; Misti Filipiak, Manager/Creative Services

ARTISTS: Kenny Rogers, Linda Davis

**DREAMWORKS NASHVILLE**

1516 16th Avenue South, 37212

Phone: 463-4600

James Stroud, Principal Executive

Wayne Halper, GM/Head of Label Operations

Tammy Luker, Senior Level Administrator for James Stroud

Valerie Knust, Senior Level Administrator for Wayne Halper

Scott Borchetta, Senior Executive/Promotion and Artist

Development

Johnny Rose, Head of Marketing

D'ette Brosius, Marketing Coordinator

Bruce Shindler, Head of Promotion

Shannon Eagon, Promotion Coordinator

Lisa Owen, West Coast Regional Radio Promotion &

Marketing

Jimmy Harnen, Northeast Regional Radio Promotion &

Marketing

Suzanne Durham, Southwest Regional Radio Promotion &

Marketing

George Briner, Midwest Regional Radio Promotion &

Marketing



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David Herrera/Music Business Intern Coordinator /The Curb School of Music Business 460-6438

Jody Van-Alin, Southeast Regional Radio Promotion & Marketing  
 Teresa Blair, Head of Creative Services  
 Allison Jones, Head of A&R  
 Jim Catino, Publishing Administrator  
 Abbe Nameche, Publishing Administrator  
 Doug Rich, A&R Administrator/Recording Coordinator  
 Kirk Yoquelet, Communication Services (Mailroom Manager)  
 Brandon Hamilton, Receptionist  
 Laurel Kilbourn, Facilities Management  
**ARTISTS:** Jessica Andrews, Linda Davis, Randy Travis

**E-SQUARED**

**1815 Division St., Ste. 206, 37203**

**Phone: 320-1200**

**www.e2records.com**

**Executives:** Steve Earle, Owner/Operator; Jack Emerson, Owner/Operator; Elisa Sanders, Label Manager  
**ARTISTS:** Steve Earle, The V-Roys, Cheri Knight, Marah

**EMINENT RECORDS**

**2410 Belmont Blvd., 37212**

**Phone: 386-8373**

**www.eminentrecords.com**

**Executives:** Monty Hitchcock, President; Steve Wilkison, VP/GM; Aimee Roberts, Publicity & Promotions Manager  
**ARTISTS:** Jon Randall, Mike Plume Band, Emmylou Harris

**EMI CHRISTIAN MUSIC GROUP**

**101 Winners Circle**

**Brentwood, TN 37027**

**Phone: 371-6800**

Bill Hearn, President & CEO  
 Pam Hembd, Executive Assistant  
 Scott Hughes, VP, Strategic Marketing  
 Mark Adkison, Senior Director, Strategic Marketing  
 Jenna Roher, Administrative Assistant  
 Holly Whaley, Director, Corporate Comm.  
 Theresa Johnson, Manager, Corporate Comm.  
 Marla Fulscher, PT Administrative Assistant  
 Richard Green, Senior VP & General Counsel  
 Joe Brazil, VP, Business Affairs  
 Sandra Vandergriff, Executive Assistant  
 Billy Ray Hearn, Co-Chairman  
 Rick Horne, Senior VP & CFO  
 Rechelle Chaney, Executive Assistant  
 Debbie Robertson, Director, Office Administration & Facility  
 Amy Guenther, Senior Administration Coord.  
 Tracy O'Neill, Coordinator, Purchasing  
 Beth McKenzie, VP, International Marketing  
 Lesa Clarkson, International Account Manager  
 Krista Czarnota, International Account Coordinator  
 Danielle Douglas, Administrative Assistant  
 Rod Huff, Senior VP, Operations & HR  
 Matthew Ladisa, VP, Operations  
 Denise Pitzer, Executive Assistant  
**SPARROW LABEL GROUP**  
 Peter York, President, Sparrow Label Group  
 Cora Cluver, Executive Assistant  
 David Caldwell, Senior VP Operations & Administration  
 Ken Johnson, Director, Label Operations  
 Julie Cozzo, Director, Finance Administration  
 Laura Bain, Executive Assistant  
 Lynn Nichols, Vice President, A&R  
 Bill Baumgart, Director, A&R  
 Grant Cunningham, VP of A&R

Bernadette Benavente, Coordinator, A&R  
 Chris York, A&R Representative  
 Leigh Ann Hardie, VP, Artist Development  
 Crystal Varenkamp, Executive Assistant  
 Julie Farris, Artist Development Administrative Assistant  
 Becky Sowers, Director, Artist Development  
 Jon Emery, Marketing Manager  
 Stacie Vining, Product Marketing Coordinator  
 Denise George, Director, Artist Development  
 Jim Houser, Director, Marketing  
 Jessica Giglione, Product Marketing Coordinator  
 Nick Barre', Director, Artist Development  
 Constance Rhodes, Director, Marketing  
 Michael Bianchi, Product Marketing Coordinator  
 Jan Cook, Director, Creative Services  
 Christiev Carothers, Creative Director  
 Wayne Brezinka, Art Director  
 Dan Harding, Associate Art Director  
 Ruth Winston-Bosio, Production Manager  
 Carol Stokes, Traffic Coordinator  
 Chris Woodruff, Creative Services Assistant  
 Katherine Stratton, Production Artist  
 Erin Klotzbach, Coordinator, A&R Administration  
 Holly Meyers, Coordinator, A&R Administration  
 Grant Hubbard, VP, Promotion  
 Ann Chrisman, Manager, Radio Promotion  
 Brian Dishon, Manager, Radio Promotion  
 Jennifer Allen, Radio Assistant  
 Greg Boys, VP, Sales  
 Troy Vest, Director, Sales & Marketing Development  
 Chad Hodge, Director, Internet Marketing  
 Dave Sylvester, Manager, Regional Market Development  
 Stephanie Waldrop, Manager, Regional Market Development  
 Janet Bozeman, Senior Director, Media Relations  
 Leanne Mangan, Publicist  
 Tracy LoCasto, Publicity Assistant  
 Dave Parker, Director, Post Production  
 Kevin Hipp, Manager, Post Production  
 Charles Garrett, Technical Assistant  
 Craig Dunnagan, VP, Worship Resources and Marketing  
 Beth Shaver, Marketing Director, Worship  
 Cindy Arnold, Product Coordinator

**EMI GOSPEL**

Ken Pennell, Managing Director  
 Shawn Tate, Director, Marketing  
 Monica Coates, Manager, Promotions & Media Relations  
 Benita Bellamy, Communications & Marketing Coordinator  
 Brandon Egerton, Gospel Promotions Coordinator

**FOREFRONT RECORDS**

**201 Seaboard Lane**

**Franklin, TN 37067**

**Phone: 771-2900**

Greg Ham, President  
 Karole Harrell, Executive Assistant  
 David Johnson, Director, Label Administration  
 Eric Hurt, Label Administrative Assistant  
 Sara Marienthal, Receptionist  
 David Bach, VP, A&R  
 Shelby Smarr, Administrative Assistant  
 Steve Hartley, Manager, A&R  
 Mark Nicholas, Manager, A&R  
 Mandy Galyean, Senior Manager A&R  
 Shawn Andrews, Production Coordinator  
 Scott McDaniel, Creative Director  
 Susannah Parrish, Manager, Creative Services  
 Gael VanSant, Video Production Manager

Allan Hardin, VP/GM  
 Ashley Hale, Label Administration Assistant  
 Rachel Weddle, Senior Manager Marketing  
 Brian Bauman, Marketing Assistant  
 Annette Reischl, Media Relations Manager  
 Jennifer Bockman, Publicist  
 Anne Mabry, Director, Marketing  
 Jennifer Catron, Manager, Retail Marketing  
 Lori Johnsen, Administrative Assistant  
 Ken Farley, Director, Promotions  
 Kerri Hartman, Manager, Promotions  
 Kat Davis, AC Radio Coordinator  
 Kent Coley, CHR Radio Coordinator  
 Josh Snyder, Video/Buzz Promoter  
**ARTISTS: Sparrow:** Margaret Becker, Carman, Delirious, Luna Halo, Newsboys, Twila Paris, Switchfoot, Zoe Girl, Avalon, Aaron Benward, Earthsuit, Sarah MacIntosh, Nichole Nordeman, Passion, Tammy Trent, Michelle Tumes, Steven Curtis Chapman, Steve Green, Russ Lee, Philips Craig & Dean, The Waiting **EMI Gospel:** Lamar Campbell & Spirit of Praise, Montrel Darrett, The Tri-City Singers, Darwin Hobbs, Sharon Riley & Faith Choral **ForeFront:** Audio Adrenaline, Bleach, dc Talk, Eli, Geoff Moore, Iona, The Normals, RAZE, Rebecca St. James, Pete Stewart, Pax 217, Stacie Orrico **Arden/ForeFront:** Satellite Soul, Skillet, Smalltown Poets

**GIANT NASHVILLE**

**1514 South Street, 37212**

**Phone: 256-3110**

Doug Johnson, President  
 Milly Catignani, Assistant to President  
 John Burns, Executive VP/GM  
 Amy Murray, Office Manager/Executive Admin. Assistant  
 Glenn Brannen, Mailroom Coordinator  
 Fred Baker, Product Manager  
 Debbie Zavitson, Senior Director of A&R  
 Melissa Peirce, A&R Assistant  
 Tracy Collins, Internet Marketing  
 Susanne Mumpower, Receptionist  
 John Brown, Senior VP of Promotion  
 Fritz Kuhlman, National Promotion Director/Midwest Regional Promotion Manager  
 Larry King, Southeast Regional Promotion Mgr.  
 John Trapane, Southwest Regional Promotion Mgr.  
 Lee Adams, Northeast Regional Promotion Mgr.  
 Dick Watson, West Coast Regional Promotion Mgr.  
 David Macias, Senior Director Sales/Marketing  
**ARTISTS:** Liz Byler, Keith Harling, Adam Hughes/Sarah Majors, Neal McCoy, Georgia Middleman, Joe Nichols, Blake Shelton, Christy Sutherland, Clay Walker, The Wilkinsons

**GROOVETONE MUSIC**

**209 10th Ave. S., 37203**

**Phone: 301-8007**

**www.groovetone.com**

**Executives:** Jim T. Graham, President; Nick Pellegrino, Creative Director  
**ARTISTS:** Walt Wilkins; digital distribution on Kevin Welch, Kieran Kane, Jen Cohen, Mike Henderson, Tammy Rogers, Larry Cordle, Walt Wilkins

**LYRIC STREET RECORDS**

**824 19th Avenue South, 37203**

**Phone: 963-4848**

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**Gladstone, Doherty**  
**& Associates, PLLC**

# ***Congratulations***

**To Our ACM Nominated  
#1 Songwriter Clients**

***Stephanie Bentley and  
Holly Lamar***  
(writers of "Breathe")

**&**

***Chris Lindsey and  
Aimee Mayo***  
(writers of "Amazed")

**Steven G. Gladstone  
Amy W. Stevens  
Heather H. Sudbury**

**Kevin M. Doherty  
Debra C. Paz**

GLADSTONE, DOHERTY & ASSOCIATES, PLLC  
49 MUSIC SQUARE WEST • SUITE 300  
NASHVILLE, TENNESSEE 37203  
(615) 329-0900 (phone) • (615) 329-2148 (fax) • [www.gladstone-doherty.com](http://www.gladstone-doherty.com)

## Executive Offices:

Randy Goodman, President  
Melani Portell, Executive Assistant/Receptionist

## Operations:

Teresa Russell, Manager, Label Operations

## A&R:

Robin Gordon, Manager, A&R Administration  
Doug Howard, Senior Vice President, A&R  
Shelby Kennedy, Director, A&R

## Promotion:

Nancy Broadway, Promotion Coordinator  
Theresa Durst, Director, Regional Promotion/SE  
Kevin Herring, National Senior Director, Promotion  
Angela Lange, Director, Regional Promotion/WC  
Renee Leymon, Director, Regional Promotion/MW  
Chris Palmer, Director, Regional Promotion/NW  
Carson Schreiber, Senior Vice President, Promotion & Marketing

Dale Turner, Vice President, Promotion

## Product Development:

Greg McCarn, Director, Product Development

## Publicist:

Lisa Bell (LGB Media)

**ARTISTS:** Nathan Barrett, Chuck Wagon, Sonya Isaacs, Kortney Kayle, Brian McComas, Rascal Flatts, SheDAISY, Aaron Tippin, Lari White

## MCA/NASHVILLE

60 Music Square East, 37203

Phone: 244-8944

[www.mca-nashville.com](http://www.mca-nashville.com)

Bruce Hinton, Chairman

Tony Brown, President

Rhonda Johnston, Executive Assistant to Chairman

Kera Earls, Administrative Assistant to Chairman

## A&R:

Mark Wright, Senior VP A&R  
Jessie Noble, Director of Recording  
Renee White, Senior Manager of A&R  
Shane Barrett, Manager of A&R  
Amy Russell, Associate Manager of A&R  
Carie Higdon, A&R Coordinator

## Creative Services:

Katie Gillon, Senior VP of Creative Services  
Mary Ann Daniel-Kaszuba, Senior Director of Creative Services

## Marketing:

Dave Weigand, VP of Marketing & Sales  
Pam Russell, Senior Director of National Sales & Marketing  
Jim Roe, Director of National Sales  
Steve Armstrong, Director of Advertising and Creative Marketing

David Sanders, Director of Inventory Control

Guy Floyd, Director of Marketing/Product Development

Jeff Loper, Marketing Manager

Heather Burley, Marketing Assistant

## Promotion:

David Haley, VP of National Promotion  
Bill Macky, Director of National Promotion  
Rob Ellis, Senior Director of Regional Promotion-Midwest  
Louie Newman, Senior Director of Regional Promotion-Southeast  
Denise Roberts, Senior Director of Regional Promotion-West Coast  
Enzo DeVincenzo, Director of Regional Promotion-Southwest  
Royce Risser, Director of Regional Promotion-Northeast

Mike Severson, Director of Regional Promotion-Midsouth  
Kimberly Dunn, Gavin Manager  
Pat Payne, Promotion Manager  
Todd Pauley, Promotion Assistant/Receptionist

## Publicity:

Angee Jenkins, VP of Publicity  
Sarah Brosmer, Senior Director of Publicity/International  
Hanna Sanford, Publicity Coordinator

## Shared Services:

Ken Robold, Chief Financial Officer  
Dan Bess, Senior Director of Finance  
Ellen Powers, Senior Director of A&R Admin./Mktg. Admin.  
Dave Miggo, Director of Administration

Jill Bergesen-House, Associate Director of Production

Todd Fennell, Production Supervisor

Tim Faulk, Mailroom Supervisor

Jenny Wallace, Office Administrator

Shannon Hopper, A&R/Marketing Administration Coordinator

Willie Mayhoe, Receptionist

**ARTISTS:** Gary Allan, Mark Chesnutt, Alecia Elliott, Vince

Gill, Rebecca Lynn Howard, Reba McEntire, Allison

Moorer, Sons of the Desert, George Strait, Lee Ann

Womack, Chely Wright, Trisha Yearwood

## MEDALLION RECORDS

PO Box 24775, 37202

Phone: 357-5905

[medallionrecords@yahoo.com](mailto:medallionrecords@yahoo.com)

**ARTISTS:** Lane Brody, Eleni

## MERCURY NASHVILLE

54 Music Square East, 37203

Phone: 524-7500

## Executive:

Luke Lewis, President

Chris Carroll, Executive Assistant to the President

## A&R:

Keith Stegall, Executive VP Head of Creative  
Carson Chamberlain, Senior Director, A&R  
Gary Harrison, Director, A&R  
Claudia Mize, Senior Director, A&R  
Sonda Perkins, A&R Coordinator  
Rick Pridgen, A&R Assistant

## Sales/Marketing:

John Grady, SVP, Sales, Marketing & Promotion  
Ben Kline, VP, National Sales  
Kim Markovchick, Senior Director, Marketing  
Kira Florita, Sr. Director, Marketing  
Eric Dout, Sales Assistant  
Emmie Anderson, Coordinator, Marketing  
Julie Johnson, Coordinator, Marketing

## Creative Services:

Jim Kemp, VP, Creative Services  
Retta Harvey, Senior Director, Creative Services  
Karen Naf, Coordinator, Creative Services

## Promotion:

Michael Powers, VP, Promotion  
Chris Stacey, VP, National Promotion  
Rocco Cosco, VP, Southeast Regional Promotion  
Pat Sumegie, VP, West Coast Promotion  
John Ettinger, VP, Midwest/Northeast Promotion  
Chad Schultz, Director, Southwest Regional Promotion  
Damon Moberly, Director, Northeast Regional Promotion  
John Fagot, Director Alternative Marketing, Promotion  
Haley McLemore, Coordinator, Promotion  
Thom Hutchison, Assistant, Promotion

## Media Relations:

Sandy Neese, Senior VP Media Relations  
Kevin Lane, Senior Director, Media Relations  
Jenny Alford, Coordinator, Media Relations

## Shared Services:

Ken Robold, CFO/Head of Shared Services  
Danny Bess, Senior Director, Finance  
Ellen Powers, Senior Director, A&R Admin./Mktg. Admin.  
Dave Miggo, Director, Administration  
Jenny Wallace, Office Administrator  
Todd Fennell, Production Supervisor  
Shannon Hopper, A&R/Marketing Admin. Coordinator  
Jill Boles, Receptionist

**ARTISTS:** Terri Clark, Neal Coty, Tom T. Hall, Eric

Heatherly, The Judds, Kathy Mattea, The Mavericks,

Jamie O' Neal, Kim Richey, Keith Stegall, William

Topley, Shania Twain, Mark Wills, Wynonna

## NAXOS/NAXOS JAZZ

416 Mary Lindsay Polk Dr., Ste. 509, 37067

Phone: 771-9393

[www.naxosusa.com](http://www.naxosusa.com)

**Executives:** F. James Sturgeon, President; Jim Selby, GM

**ARTISTS:** Clifford Adams, Jackie Allen, Bill Cunliffe,

Tyrone Brown, LA Jazz Quartet, Donny McCaslin, Ron

McClure, Mike Nock, Florian Ross, Ken Schaphorst, Joe

Temperley, David Sills, Dejan Terzic, Gail Wynters, Sam

Yahel & James Zollar

## OH BOY RECORDS/BLUE PLATE MUSIC/RED PAJAMAS RECORDS

33 Music Square West, Ste. 102B, 37203

Phone: 742-1250

[www.ohboy.com](http://www.ohboy.com)

**Staff Roster:** Al Bunetta, Dan Einstein, Dawn Bunetta,

Andy Bleyer, Karen McWhorter, Billy Prine, Ric Taylor

**ARTISTS:** Oh Boy: John Prine, Todd Snider; Blue Plate:

Best of Mountain Stage series; Red Pajamas Records:

Steve Goodman

## PLATINUM NASHVILLE

1227 16TH Ave. S., 37212

Phone: 327-0770

**ARTISTS:** Suzy Bogguss, T. Graham Brown, Oak Ridge

Boys, Crystal Gayle, Barry Martin, Rodney Carrington

## PROVIDENT MUSIC GROUP

741 Cool Springs Blvd.

Franklin, TN 37067

Phone: 615-261-6300

Jim Van Hook, Chairman, CEO

Robert Beeson, President Essential Records

Tom Bogan, CFO, Brentwood-Benson Publishing Group

Dorothy Campbell, Counsel & VP of Business Affairs

Mark Campbell, VP of Marketing, Benson Label Group

Michael Craft, CFP & VP of Finance and Administration

Dean Diehl, VP/GM Reunion Records/Brentwood Records

George King, Executive VP/GM Reunion

Records/Brentwood Records

Dale Matthews, President Brentwood-Benson Music

Publishing

John Mays, President Benson Label Group

Brian Mitchell, VP of Marketing Provident Music Distribution

Don Noes, Senior VP of Sales & Marketing, Provident

Music Distribution

Vince Wilcox, VP of CBA Sales, Provident Music Distribution

Marty Wheeler, VP of Creative Affairs Brentwood-Benson Music Publishing

John Mays, President, Benson Label Group

Mark Campbell, VP/Marketing, Benson Label Group

Stacy Merida, Director of Gospel Marketing, Benson Label Group

Dean Diehl, Co-VP/GM, Brentwood Label Group

George King, Co-VP/GM, Brentwood Label Group

Ed Kee, A&R Director, Brentwood Label Group

Benjie Gentry, Marketing Director, Brentwood Label Group

George King, Co-VP/GM, Reunion Records

Dean Diehl, Co-VP/GM, Reunion Records

Keri Gustafson, Director of Marketing, Reunion Records

**ARTISTS: Benson Records:** 4HIM, Kyle Matthews,

Newsong, Russ Taff **Brentwood Records:** Linda

McKechnie. **Diadem Records:** Bob Carlisle, Bryan

Duncan, Glad, Larnelle **Reunion Records:** Carolyn

Arends, Gary Chapman, Clay Crosse, Jake, Larue, Shine,

Michael W. Smith, Kathy Troccoli **Essential:** Caedmon's

Call, FFH, Jars of Clay, KJ-52, Bebo Norman, Plumb,

Andrew Peterson, Parkway, Third Day, V-enna

## RCA LABEL GROUP

1400 18th Avenue South, 37212

Phone: 301-4300

www.twangthis.com

Dan Anderson, Administrator, BNA Artist Development

Tom Banks, Manager, Finance

Paul Barnabee, VP, Finance

Renee Bell, VP, A&R

Judy Blair, Coordinator, Creative Services

Alison Booth, Director, A&R Administration

Glenda Break, Director, Production

Cheri Cranford, Administrator, Label Operations

Aaron Doerr, Administrator, Finance

Terry Donovan, National Manager, Field Sales & Marketing

Jon Elliot, Director, RCA Artist Development

Rachel Fontenot, Sales Administrator

Joe Galante, Chairman

Dana Halvorson, Administrator, Finance

Mary Hamilton, VP, Creative Services

Cindy Heath, Product Manager, Sales

Ron Howie, VP, Sales

Wade Hunt, Associate Director, Creative Services

John Johnson, Administrator, A&R

RG Jones, Manager, Market Research

Lawrence Loring, Manager, Recorded Media & Archives

Cindy Mabe, Manager, RCA Artist Development

Heather McBee, Manager, New Media & Market Research

Jane Messmore, Executive Assistant

CaroleAnn Mobley, Director, A&R

Sam Ramage, Senior Director, A&R

Jim Saliby, Senior Director, National Accounts

Debbie Schwartz, Director, BNA Artist Development

Kelley Snead, Legal Assistant

Andrew Stines, Administrator, Recording Services

Shane Tarlton, Administrator, Creative Services

April Taylor, Administrator, Media Marketing

Butch Waugh, Senior VP/GM

Marion Williams, Director, Media Marketing

Caryl Wons, Advertising & Promotion Coordinator, Sales

Kathy Woods, VP, Legal & Business Affairs

## RCA

Chris DeCarlo, Northeast Regional Promotion Manager

Keith Gale, National Director, Promotion

Sam Harrell, West Regional Promotion Director

Adrian Michaels, Southwest Regional Promotion Manager

Darcy Miller, Coordinator, National Promotion

Don Nelson, South Regional Promotion Manager

Gussie Thomason, Midwest Regional Manager

Suzette Tucker, Mid-Atlantic Regional Promotion Manager

Mike Wilson, VP, Promotion

## BNA

Tom Baldrice, VP, National Promotion

Jean Cashman, North Central Promotion Manager

Britta Coleman, Manager, Label Operations

Dave Dame, West Coast Regional Promotion Manager

Scot Michaels, Promotion Director, West Region

Tony Morreale, Southeast Regional Promotion Manager

Rick Moxley, Senior Director, National Promotion

Jimmy Rector, Northeast Regional Promotion Manager

Christian Svendsen, Southwest Regional Promotion Manager

**ARTISTS: RCA:** 3 of Hearts, Alabama, Clint Black, Tracy

Byrd, Sara Evans, Andy Griggs, Jim Lauderdale, Martina

McBride, Coley McCabe **BNA:** Kenny Chesney, Jennifer

Day, Bill Engvall, Lonestar, K.T. Oslin, John Rich, The

Warren Brothers

## ROUNDER RECORDS

One Camp Street

Cambridge, MA 02140

Phone: 617-218-4480

www.rounder.com

**Executives:** Ken Irwin, Bill Nowlin, Marian Levy, Owners

**ARTISTS:** Alison Krauss & Union Station and more...

## SONY MUSIC NASHVILLE

34 Music Square E., 37203

Phone: 742-4321

Allen Butler, President

Jeff Allen, VP, Finance

Susan Myers, Executive Assistant to Allen Butler

## A&R:

Cliff Audretch, Senior Director Sony A&R

Deb Boyle, Coordinator Sony A&R

Tammy Brown, Supervisor Sony A&R

Blake Chancey, Senior VP Sony of A&R

Anthony Martin, Director Sony A&R

Laura Putty, Director Sony A&R

## A&R Administration:

Tonya Dery, Coordinator A&R Administration

Airik Sanders, Tape Vault Clerk A&R Administration

Kay Smith, Senior Director A&R Administration

Katie Stika, Coordinator A&R Administration

Scott Tonkinson, Coordinator A&R Administration

## Art/Creative Services:

Tracy Baskette, Associate Art Director

Bill Johnson, VP of Creative Services

Beth Kindig, Art Director

Vicki Rowland, Associate Director Creative Services

Rollow Welch, Senior Art Director

## Media:

Anita Mandell, Director Sony Media

Craig Campbell, Director Sony Media

Shawn Williams, Associate Director of New Media

## MIS (Computer Services):

Troy Barnett, Network Engineer

## Office Administration:

Rosanne McDowell, Associate Director of Office Admin.

Larry Raymond, Mailroom/Facilities Assistant

Jeannie Winn, Receptionist

## Promotion:

Jack Lameier, Senior VP National Country Promotion

Bo Martinovich, Coordinator of Promotion

## Columbia:

Buffie Rockhill, Regional Country Promotion Manager, Central

Mike Rogers, Director National Country Promotion

Kristi Volskis, Coordinator Columbia Promotion

Ted Wagner, VP National Columbia Promotion

## Columbia Promotions Regionals:

Marlene Augustine, Northwest Promotions

Jack Christopher, Northeast Promotions

Mark Janese, Southwest Promotions

Wix Wichman, Midwest Promotions

## Epic:

Matt Corbin, Regional Country Promotion Manager, Northeast

Rob Dalton, VP National Promotion

Shelley Gregory, Coordinator Epic Promotion

Rick Hughes, Director of Country Promotion Manager, Central

## Epic Promotions Regionals:

Jim Dorman, Southwest Promotions

Chris Michaels, Southeast Promotions

Mark Westcott, Midwest Promotions

## Monument:

Bart Allmand, Director National Monument Promotion

Tommy Laird, Coordinator Monument Promotion

Phil Little, Regional Country Promotion Manager, Central

Larry Pareigis, VP National Promotion

Bob Reeves, Regional Country Promotion Manager, Northeast

Lloyd Stark, Regional Country Promotion Manager, Southeast

## Monument Promotions:

Phil Little, Southeast

Pamela Newman, West Coast

Bob Reeves, Northwest

Mike Ring, Southwest

## Sales/Marketing:

Mike Kraski, Senior VP Sales/Marketing

Tanya Bishop, Manager Sales/Marketing

Travis Hensley, Coordinator Sales/Marketing

Dale Libby, VP Sales

Sylvia van Peperzeel, Coordinator Sales

Ed Gertler, Director Sales

## Marketing:

Tracy Graham-McGlocklin, Associate Director of Prod./Marketing

Marketing

Debbi Haus, Director Artist Development

Margie Hunt, Senior Director Product Development

Ann Shiovone, Coordinator Marketing

## Video:

Jon Howard, AristoMedia in-house

**ARTISTS: Epic:** John Anderson, Joe Diffie, Ty Herndon,

The Kinleys, Patty Loveless, Shana Petrone, Collin Raye,

Billy Gilman, Tammy Cochran **Columbia:** Chet Atkins,

Mary Chapin Carpenter, Tara Lyn Hart, Deryl Dodd,

Montgomery Gentry, Ricochet, Travis Tritt, Bobbie Eakes,

Billy Yates **Monument:** Dixie Chicks, Wade Hayes

(DKC), Danni Leigh, Billy Ray Cyrus, Yankee Grey **Lucky**

**Dog:** Jack Ingram, Johnny Paycheck, Charlie Robison,

Bruce Robison, Waylon Jennings

## STEP ONE RECORDS

1300 Division St., Suite 304, 37203

Phone: 255-3009

www.steponerecords.com

**Executives:** Ken Woods, President; Leslie Ann Elliott,

Office Manager

**ARTISTS:** Gene Watson, Jack Greene, The Browns, The

Whites

## SUGAR HILL RECORDS

501 Washington Ave., Ste. A  
Durham, NC 27701  
Phone: 919-489-4349  
www.sugarhillrecords.com

**Executives:** Barry Poss, President; Bev Paul, GM; Lynn Lancaster, International Sales & Promotion; Steve Gardner, Radio Promotions; Kim Fowler, Manager of Artist & Media Relations

**ARTISTS:** Terry Allen, Austin Lounge Lizards, Bad Livers, Barbara Lamb, Brother Boys, Guy Clark, Donna The Buffalo, Jerry Douglas, Front Range, Doyle Lawson and Quicksilver, Lonesome River Band, James McMurtry, Nashville Bluegrass Band, Mollie O'Brien, Psychograss, Red Clay Ramblers, Peter Rowan, Seldom Scene, Sammy Shelor, Chris Thile, Doc Watson, Robin & Linda Williams, Nickel Creek, Jesse Winchester, Blueridge, Ronnie Bowman, Bryan Sutton, Aubrey Haynie, Tara Nevins, John Cowan, Dolly Parton (w/Blue Eyed Records)

## TAFFETA RECORDS

PO Box 58175, 37205  
Phone: 673-7171  
www.Taffetarecords.com

**Executives:** Victoria Shaw, President.  
**ARTISTS:** Victoria Shaw

## TRI CHORD RECORDS

305 Dunbar Ct.  
Franklin, TN 37064  
Phone: 599-5185  
www.Trichordrecords.com

**Executives:** Bill Glenn, President; Dena DiVito, VP of Artist Development  
**ARTISTS:** Marty Raybon

## VIRGIN RECORDS NASHVILLE

48 Music Square East, 37203  
Phone: 251-1100  
www.virginnashville.com

Doug Baker, National Promotion Director  
Rhonda Beasley-Christensen, West Coast Regional Promotion Director  
Jim Beavers, Manager of Sales  
Tony Benken, Northeast Regional Promotion Director  
Katharine Chappell, Promotion Coordinator  
Donna Duarte, Assistant to President/CEO  
Van Fletcher, Executive VP/GM  
Shawn Fowler, Director National Sales  
Stin Fox, Senior Director National Sales  
Amy Hendon, Receptionist  
Scott Hendricks, President & CEO  
Larry Hughes, VP Promotion  
Jason Krupek, A&R Senior Coordinator  
Susan Levy, VP Artist Development  
Lorie Lytle, VP Publicity  
Shari Reinschreiber, Midwest Regional Promotion Director  
Greg Sax, Southwest Regional Promotion Director  
Regina Stuve, Manager Publicity/Artist Development  
**ARTISTS:** Clay Davidson, Jerry Kilgore, Tom Mabe, Roy D. Mercer, Julie Reeves, River Road

## WARNER/REPRISE NASHVILLE

20 Music Square East, 37203  
Phone: 748-8000  
Administration:

Jim Ed Norman, President  
Leann Barron, Executive Assistant to Jim Ed Norman  
Bill Mayne, Senior VP  
Bob Saporiti, Senior VP  
Patsy Wells, Executive Assistant to Bill Mayne & Bob Saporiti  
Cindy Finch, Senior VP/Administration  
Leigh Ackerman, Administration Manager  
Christy McDonald, Receptionist  
Jeremy Witt, Mailroom Assistant  
Gina Hilburn, Administrative Services Assistant

### Promotion:

Jack Purcell, Senior VP/Promotion  
Brad Howell, VP/Promotion-Western Region  
Bruce Adelman, Regional Promo. Manager-West Coast  
Tom Moran, Regional Promo. Manager-Midwest  
Darlene Edwards, Regional Promo. Manager-Southwest  
Ken Tucker, National Promotion Director-Eastern Region  
Matt Williams, Regional Promotion Manager-Southeast  
Cliff Blake, Regional Promotion Manager-Northeast  
Chuck Thagard, Regional Promotion Manager-Mid-Atlantic  
Erin Hardy, National Promotion Coordinator

### Marketing:

Chris Palmer, Senior VP Marketing-Burbank office  
Penny Marciano, Marketing Services Manager-Burbank office  
Rick Henegar, Director Marketing  
Scott Heuerman, Director Marketing  
Lynette Garbonola, Administrative Assistant

### Sales:

Neal Spielberg, VP National Sales  
Peter Strickland, National Sales Director  
Sus'n Garmony, Sales/Marketing Assistant  
**International:**  
Yumi Kimura, International Marketing Manager

### A&R:

Paige Levy, Senior VP A&R  
Danny Kee, A&R Director  
Chris Wedebrook, A&R Coordinator

### Creative Services:

Aimee McMahan, Creative Services Director  
Eric Mansfield, Editorial Manager  
George Otvos, Designer  
Jonathan Pinkerton, Graphic Arts Production Coordinator

### Publicity:

Susan Niles, VP Publicity  
Rob Chidester, Publicity Coordinator

### Artist Development/Video:

Janice Azrak, Senior VP Artist Development  
Tom Lord, Video Coordinator

### Security:

William Patton, Day  
Settle Townsend, Night

**ARTISTS: WB:** Chad Brock, Anita Cochran, Faith Hill, Kincaid  
**Reprise:** Paul Brandt, The Lynns, Leslie Satcher, Dwight Yoakam  
**143/WB:** Lace

## WORD ENTERTAINMENT

25 Music Square W., 37203  
457-2000  
www.wordentertainment.com

Roland Lundy, President  
Loren Balman, President Word Label Group  
Laura Silva, VP/Controller  
Mari O'Neill, Executive Assistant to Lundy & Balman  
Cindy Sutton, Executive Assistant to Silva/Building Manager  
**Creative Services**  
Chuck Nelson, VP Creative & Artist Development

Marie Lehman, Director of Corporate Events/Artist Relations  
Chuck Hargett, Executive Creative Director

## MYRRH RECORDS

www.myrrh.com

Jim Chaffee, VP/GM  
Susanne Gill, Office Manager  
Dan Posthuma, VP A&R  
Alvin Williams, Director A&R Black Music Division  
Brad O'Donnell, Director A&R  
Jamie Kiner, Manager A&R  
Matt Williams, Director of Media Relations  
Rachel Murphy, Manager of Publicity  
Gabe Vasquez, Product Director  
Cheryl Moore, Product Director Black Music Division  
Brian Frelix, Manager of Sales and Retail Promotion, Black Division  
Jill Brothers, Manager of Retail Promotions  
James Riley, Manager of National Promotions  
Erika Jones, Coordinator of National Promotions Black Music Division  
Erin Syswerda, Marketing Coordinator  
Dawn Gates, Financial Assistant

## WORD RECORDS

3319 West End Ave., 37203  
Phone: 457-1000  
www.wordrecords.com

Elisa Elder, VP/GM  
Judith Volz, Senior VP A&R  
Brent Bourgeois, VP A&R  
Linda Bourne-Wornell, Manager A&R Administration  
Michele Buc, Director of Media Communications  
Rich Guider, Publicity Coordinator  
Kristi Henson, Manager of Marketing  
Linda Klosterman, VP/Marketing  
Craig Mason, Director of New Media/Online A&R  
Brent Miller, Marketing Coordinator  
Andrew Patton, Manager of National Promotions  
Bubba Smith, Executive Director A&R  
Michael TenBrink, Manager of Advertising and Merchandising

## SQUINT ENTERTAINMENT

P.O. Box 90428, 37209  
www.squinterland.com

Steve Taylor, VP/GM  
Dave Palmer, Executive Director of Marketing/Artist Development  
Mark Nash, Director A&R  
Tiffany Long, Marketing Manager  
Sarah Richmond, Marketing Coordinator  
Jay Swartzendruber, Publicity/Communications Manager  
John Butler, Radio Promotions  
Tim Rauter, Promotions Coordinator  
**ARTISTS: Squint Entertainment:** Sixpence None The Richer, Burlap To Cashmere, Chevelle, Waterdeep, LA Symphony  
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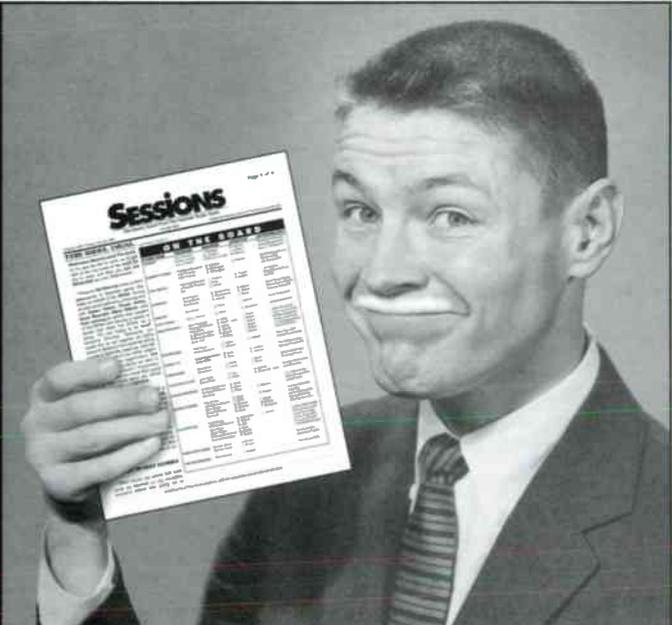
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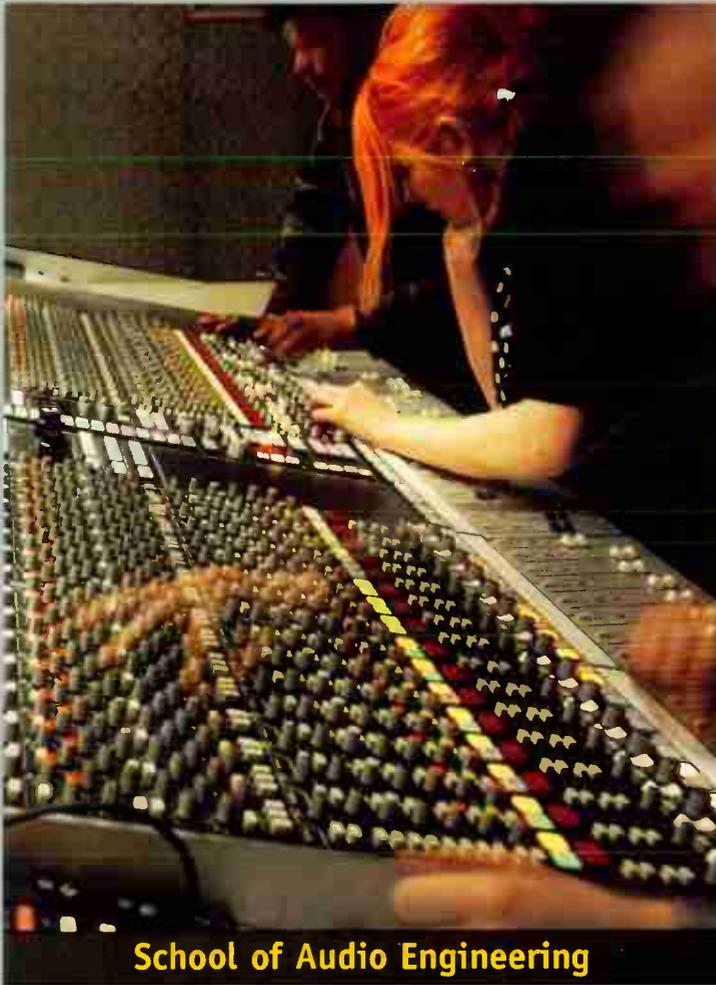


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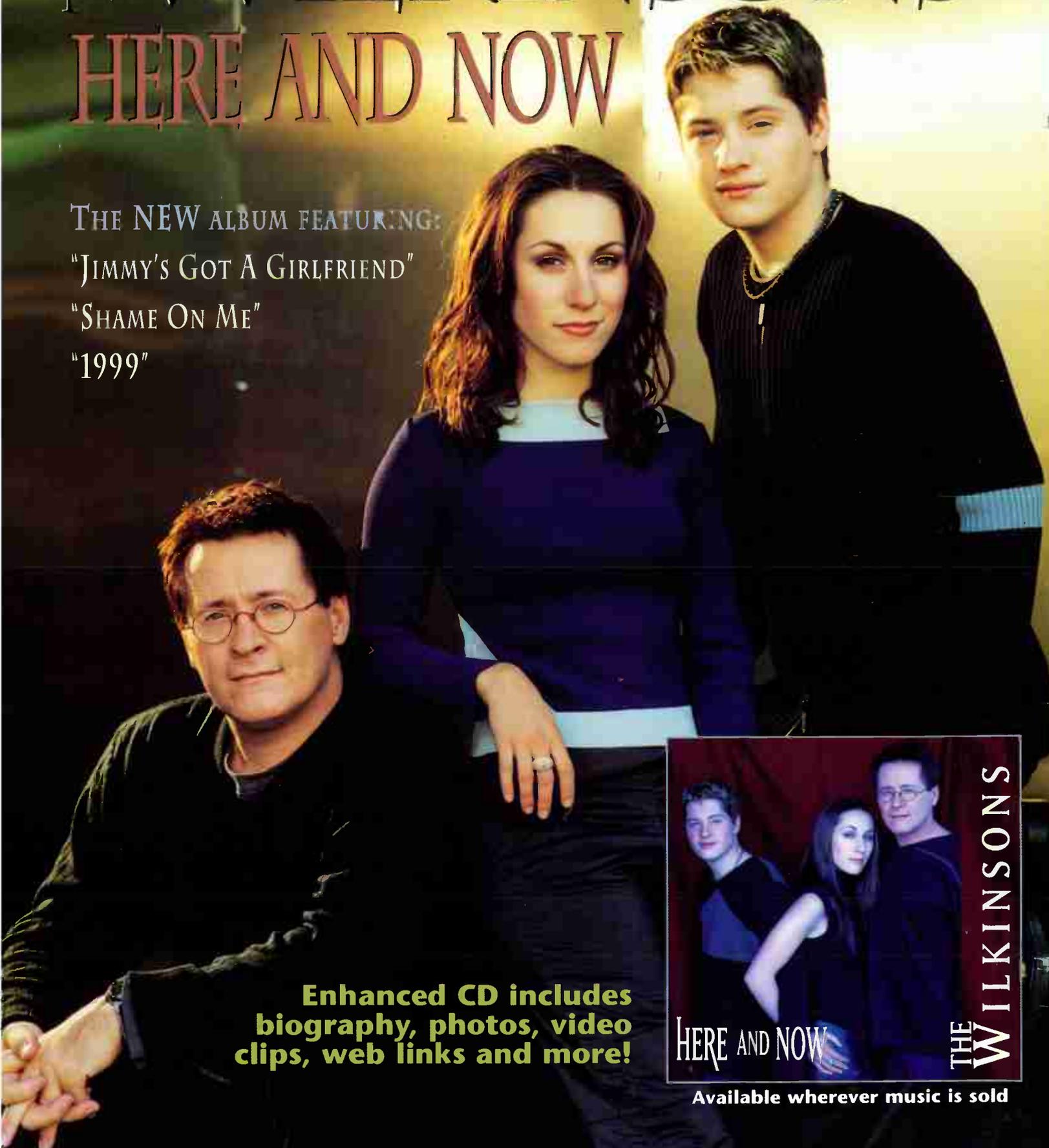
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