

June 4, 1979





FINIT 610 \$ KFRC ECT

BERARDINI PD OF WBCN JACKSON LEAVES ARISTA CAN YOU SAY CONGLOMERATE? FRED Record Of The Week: ANITA WARD World Radio History

# THE CARS CANDY - O

Y-100 KFRC B-100 KRTH KSLQ WPGC WIFI KHJ WEFM AND HUNDREDS MORE

# **WORLD PREMIERE**

THE NEW ALBUM <u>CANDY-O</u> BY THE CARS WILL BE PROVIDED IN PROGRAM FORM **FREE** TO ALL RADIO STATIONS ACROSS THE COUNTRY.

CALL COLLECT: (213) 657-0275 PHONES OPEN DAILY 9:00 AM-5:00 PM PDT THROUGH FRIDAY, JUNE 8.

:10, :20 and :40 Promos Will Be Shipped To All Participating Racio Stations



Offer ends Friday, June 8th at 5:00 PM PDT. Program must be aired Friday evening, June 15th. Suggested time of airing is 6:00 PM. Album will NOT be provided prior to Program. PROGRAM PRODUCED BY BUZZ BENNETT & C.C. COURTNEY.





June 4, 1979

# **THE HOTS are in Bold Type**

# UNIVERSALS

3	3	1	SUPERTRAMP/The Logical Song	(A&M)
2	1	2	SISTER SLEDGE/We Are Family	(Cotillion)
6	4	3	RICKIE LEE JONES/Chuck E.'s In Love	(WB)
1	2		DONNA SUMMER/Hot Stuff	(Casablanca)
14	7		KENNY ROGERS/She Believes In Me	(UA)
25	10		E.L.O./Shine A Little Love	(Jet)
22	11		EARTH, WIND & FIRE/Boogie Wonde	erland (ARC)
N,	21		ANITA WARD/Ring My Bell	(Juana-TK)
8	8		REX SMITH/You Take My Breath Away	(Columbia)
16	12		CHEAP TRICK/I Want You To Want Me	(Epic)
21	15	12	VAN HALEN/Dance The Night Away	(WB)
4	6	13	RANDY VANWARMER/Just When I Needed	You Most(Bearsville)
Ν	23		JOHN STEWART/Gold	(RSO)
Ν	27	15	DR. HOOK/When You're In Love	
_	•		Woman	(Capitol)
5	9		BEE GEES/Love You Inside Out	(RSO)
28	22		JAY FERGUSON/Shakedown Cruise	(Asylum)
27	19		DAVID NAUGHTON/Makin' It	(RSO)
10	14		ROD STEWART/Ain't Love A Bitch	(WB)
20	18		ROGER VOUDOURIS/Get Used To It	(WB)
SA	N		ABBA/Does Your Mother Know?	(Atlantic)
SA	N		DONNA SUMMER/Bad Girls	(Casablanca)
13	17		PEACHES & HERB/Reunited	(Polydor)
SA	N		POCO/Heart Of The Night	(MCA)
29	29		BAD COMPANY/Rock & Roll Fantasy	(Swan Song)
7 SA	13 N		BILLY JOEL/Honesty	(Columbia)
<b>3A</b>		~ 1	MCFADDEN & WHITEHEAD/Ain't No S	
26	16 26		ORLEANS/Love Takes Time	(Infinity)
20 19	20 25		NIGEL OLSSON/Little Bit Of Soap	(Bang)
19	20	30	STYX/Renegade	(A&M)

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Number 88 JUNE 4, 1979



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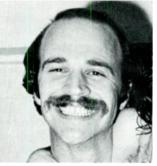
Research W.L. Rach

ON THE COVER:



This week FRED is sending out Part 1 of the limited edition aircheck of KFRC. Les Garland's interview becomes even more impressive with this audio addition of his work. Part II of the aircheck will be sent to subscribers in next week's issue. (By the way, that's a key word, SUBSCRIBERS.) If your aircheck is stamped "complimentary," you're not one until you call 408 646-9333.

#### POWER PAGES FRED CONFERENCE CALLS TOP NEWS



#### SIXTY SECONDS

#### RATINGS

This week, during the ARB anxiety period, we have the May Mediatrends from New York, Los Angeles, Chicago and Fresno. Also, the TOPS in Movies, Books and Television. **PROFILE** 25

American Laughtrack.

JERRY JAFFE, of Polydor Records, gives his views on artist's careers and why it's of paramount importance for radio to break new acts.

#### **ENGINEERING/MANAGEMENT**

A look at Graphic display. What are the fringe benefits for disc jockeys? GORDON STENBACK from WZZP and DICKIE ROSENFELD from KILT give us a word about what they offer.

#### INTERVIEW



Part III of FRED's exclusive interview with LES GAR-LAND of KFRC. Les gives out the valuable lessons he has learned about being a Program Director. The highlight of our look at Les and KFRC is in the form of an aircheck from that renowned station by the Bay. This week PART I showcases the jocks. Next week, the production will be featured in PART II which will be mailed to FRED subscribers only.

TONY BERARDINI takes programing reins at WBCN,

new MD named. FRED inaugurates free Aircheck

service. Radio and Records sold. SCOTT JACKSON

exits Arista as contract ends. WFMT jumps into a

cable system to become "Superstation". DON BIRCH

resigns as Program Director at WQAM/Miami.

HELMUT FEST new International Veep at Capitol/

EMI/America/UA. BILL McCOWN resigns as PD at

WANS. WEBN consults with LEE ABRAMS. FCC

equipment list released. Conception Corp. sets up

#### QUEST/CIPHER

60

PLUS: LETTERS/CALENDAR-4, CHANGES-18, OPENINGS-19, UNIVERSALS-31, ALBUMS-41, SPECTRUM III-49, BLACK-55, DISCO-58, JAZZ-59.

Subscription rates: \$140 per year; \$50 per quarter. *FRED* accepts unsolicited photographs and articles. None can be returned.

15 20

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13

20

26

28

# Letters

#### **NEW IMPROVED**

#### To FRED:

Thanks for the IMPROVED record service!!

Noah Flood, Music Director KWOD/Sacramento

#### **HIGHEST EVER**

To FRED:

Thanks to your efforts, we've been able to put together a "Skylift" Network that will reach literally millions of people.

Participants included KMBZ/ Kansas City, WBEN/Buffalo, KCBQ/ San Diego, KMPC/Los Angeles, and KEX/Portland, to name just a few of the "major" Stations involved. Even the B.B.C. got on the bandwagon and put together a 15 minute Special on the Promotion for World-Wide Broadcast! Major news coverage even included Walter Cronkite.

Also joining up was the Australian Broadcasting Company! In terms of sheer numbers, this could be the biggest promotion in the history of Radio!

The fact that an event of this magnitude can be conceived and become a reality in such a short time is a glowing tribute to your ability to effectively communicate the information and creative thought that is the very essence of our profession.

Mike Harvey, P.D. WFTL/Ft. Lauderdale

#### WE AM ROCKIN

To Jeff:

Just a quick note at this time to let you know how much we appreciate the support and concern by you and FRED for our station. You have proven to be one of the best sources for getting quick results to some problems. Again, keep up the good work and thanks ever so much for your support. We look forward to a long and good association with FRED.

We want to let you and the others at FRED know that there are AM stations that still rock on in the tradition of classic AM radio stations and are damn proud to be AM rockers. We also use the AM rock slogan on our TV ads.

Again, thanks for your support.

Pat Robbins, P.D. WLSQ/Montgomery

#### GRATIFICATION

To FRED:

I'm glad you enjoyed the Q100 poster and greatly appreciate your publishing it in the latest edition of FRED. It is gratifying to know that our support of the music industry is appreciated. Your gesture in return was extremely magnanimous.

Please let me know if there's ever anything I can do for FRED.

#### Jack McSorley

Vice President & General Manager KQFM/Portland

#### STICKIN' & PICKIN'

#### To FRED:

Enclosed is a copy of our station logo, as requested in the April 16 issue of FRED.

This is one of our "Supersticker" bumperstickers, which we distribute thru-out the Midland-Odessa area in conjunction with our license plate contest. We call out nine license numbers each day (of cars, vans, etc. that have been spotted with Superstickers), with an increasing jackpot to be won.

At the present time we are doing a variation on this contest, giving listeners a chance to win their age in cash, and possibly other major prizes. Well over 20,000 Superstickers have been distributed, which amounts to approximately one out of every eight cars in this area bearing one.

Also enclosed please find a couple of snapshots you might consider using on your cover. There is an explanation on the back of each snapshot.

John Clay Promotions/Publicity KRIG/Odessa, TX

#### **FRED HELPS**

To Fred:

Thank you for putting my listing in the "looking" column of your openings page. I got my first call only one day after the issue came out. I enjoy reading your magazine.

It's the most progressive and informative of all the radio trade magazines I've read.

Again, thank you for the help.

Dan Turner Arcata, CA

# Calendar

June 1-30—Fight the Filthy Fly Month.

June 1-9-National Humor Week. To promote the individual sense of humor to better life through laughter.

June 4-10-International Country Music Fan Fair. A special salute to the fans of Country Music. Five days of music and fun. Info from: Country Music Assn Inc, Mrs. Jo Walker, Seven Music Circle No. Nashville, TN 37203.

June 5-9—American Women In Radio and Television 28th Annual Convention at the Atlanta Hilton.

June 6-9-Broadcast Promotion Association 24th Annual Seminar to be held in Nashville.

June 7-9-Associated Press Broadcasters Convention at the New Orleans Hilton, New Orleans.

June 7-9-Doug Lee's Midwest Conclave. To be held at the Radisson Plymouth in Minneapolis, Minnesota. This programing conference covers Minnesota, Iowa, Wisonsin, and North and South Dakota.

June 9-13-American Advertising Federation Annual Convention held at the Hyatt Regency Hotel, Washington.

June 11–National Association of Broadcasters' "Law 79" workshop in Indianapolis. To be held at the Airport Hilton Hotel.

July 20-21—Anti-Muscolo Central States Secondary Radio Conference. To be held at the Airport Marriott, Kansas City. Covering Kansas, Missouri, Oklahoma, Colorado, Iowa and Nebraska.

Aug. 24-25—Anti-Muscolo Northeast Secondary Radio Conference. To be held at the Marriott, Providence, R.I. Covering Massachusetts, Rhode Island, Vermont, New York, New Hampshire, Maine and Connecticut. Sept. 9-12—National Association

Sept. 9-12-National Association of Broadcaster's Radio Programing Conference. Stouffer's Riverfront Tower, St. Louis.

Sept. 20-22-Anti-Muscolo Mideast Secondary Radio Conference. To be held at the Marriott, Columbus, Ohio. Covers Ohio, Indiana, Illinois, Wisconsin, Michigan, Pennsylvania, West Virginia and Kentucky.

Sept. 24-Nov. 30---World Administrative Radio Conference for U.S. and 153 other member nations of International Telecommunications Union. Geneva International Conference Centre and ITU headquarters, Geneva.

Oct. 7-10-National Radio Broadcaster's Association Annual Convention. Washington Hilton.

# Roy Orbison "EASY WAY OUT"

From his album LAMINAR FLOW

1.



The reports are in...THE TARNEY/SPENCER BAND album RUN FOR YOUR LIFE and single "NO TIME TO LOSE" are destined for the nation's bestseller lists. On: WYSL

The Turney Spencer

Renzul, sull, spiri meg. mg Moves: 940 18-15 KGW HB-27 **WKXX 3-2** WRJZ 36-32 WSGN 34-27 WANS 14-12 WBBQ HB-32 KCPX HB WHHY 30-27 **KLUC 28-26** WZDQ 5-4 WGNI HB-27 **KYLT 24-22** KOWB 24-22

**WFMO** WSDC WKAU KALB WKNX KQDI **KLWW** WKSP WZUU **KCBN WKZO** WKTJ KBZY **KTOO KFXD** WSTP WSSC **WFLB** 980

KZZX WAUG

WFOX

WPPI 0104

WQLT

WIGY

WROM

G 105 WBCF

WTMA

WXIK

"NO TIME TO LOSE" AM 2124 From the Blockbuster Album RUN FOR YOUR LIFE SP 4757 THE TARNEY/SPENCER BAND From The A&M Library Of Fine Record Masterpieces Produced by David Kershenbaum. Management: Jerry Weintraub and Sal Bonafede, Management III 1979 A&M Records. Inc. All Rights Reserved

# "IS SHE REALLY GOING OUT WITH HIN?"

KFRC, KHJ, KRTH, KEZY, 99X, KBEQ, KJRB, WGH, KCBN, KEZR, WRKO, KQWB, KYLT, WRKR. KLWN, WGNI, KOZE, WOLF, KREM, WANS, KEIN, WSLQ, WPRW, WRAQ, WEEO, KBZY, KTOQ, WSFL, WZDQ, KTKT, 3WD, K104, WEAQ, KFXO, WCCK, WSAM, KAYC, WBSR, KJR, KPUG, KBIM, KKIQ, KLUC, KJLY, KFIV, WCRO, WCIR, KUPD, KROY. KMJK, KFIV, Y103, WZUU, WYSL, KOPA, KX 106, WJAD, WBCF, WTIX, WNOE, WBLI, KRLC, KLEO, WKXX, KHSN, G 105, KOOK, KRQ, KOBO, KLIV, WROA, WKNX, WPST.

# Image: Contract of the part of the

# POWER

### MOST VALUABLE RECORD OF THE WEEK: ANITA WARD

"Ring My Bell," last week's SMASH of the week, is an absolute barnburner, melting the chart 21-9 and headed for number 1 immediately...Supertramp became the logical top choice this week, moving 3-1 behind enormous album strength...E.L.O. illuminates 10-7 with all demos...Earth, Wind & Fire's artist power builds "Boogie Wonderland" 11-8...

### WIDESPREAD DEMO RECORDS OF THE WEEK: VAN HALEN and JAY FERGUSON

"Dance The Night Away" swings 15-12, picking up females now, as is Jay Ferguson, a confirmed hit climbing this week 22-17...

### **18+ RECORD OF THE WEEK: JOHN STEWART**

"Gold," a Gold and Silver Network selection, plows 23-14, leaning slightly male.

### **SMASH OF THE WEEK: ABBA**

"Does Your Mother Know?" forms pop pattern quickly, and debuts from N-21...right behind is Donna Summer, blasting N-22.

### **IMAGE RECORD OF THE WEEK: POCO**

"Heart Of The Night" is immediately solid 18+ and debuts from N-24... McFadden & Whitehead is crossing smoothly from N-27.

BREAKING BIG: DR. HOOK, ELTON, GERRY RAFFERTY and PETER FRAMPTON GREAT NEW RECORDS: F.C.C., CHRIS THOMPSON, JENNIFER WARNES and CARLY SIMON

#### TED NUGENT: MOST VALUABLE ALBUM OF THE WEEK KANSAS: MASS APPEAL GIANT BLACKFOOT: MALE ALBUM OF THE WEEK JOHN STEWART: 18-34 ALBUM OF THE WEEK THIN LIZZY, RAFFERTY DEBUT

Ted Nugent exploded from 18 to 6 behind massive artist power and giant male support...initial sales are strong...the top five albums and most of the chart stabilized over the holiday weekend...New England continued to gain strong airplay with solid 18+ male response. Kansas debuted at 15...power of the group is monstrous...demos are across the board...Blackfoot showed solid steady growth with strong male reaction...18-30...Patti Smith continued good 18-24...providing good image. John Stewart smashed from 29 to 21 showing strong 18-34, instant familiarity and a breaking single. Thin Lizzy debuted at 25 with solid male support...18-24. Flash and the Pan burst from 30 to 26 behind good 18-24 response...leans male. Gerry Rafferty debuted at 28, showing strong 18+ acceptance. Power of the artist is good...sales developing. David Bowie, Tarney-Spencer and Henry Paul Band are Next.

THE CARS

CANDY-0

#### **REQUEST POWER 12-14**

- 1. KISS
- 2. SISTER SLEDGE
- 3. PEACHES & HERB
- 4. DAVID NAUGHTON
- 5. ANITA WARD

#### **REQUEST POWER 15-17**

- 1. ANITA WARD
- 2. KISS
- 3. SISTER SLEDGE
- 4. DONNA SUMMER
- 5. CHEAP TRICK

ORLD PREMIERE Call Collect: (213) 657-0275 (See Ad, Page 2)

#### **REQUEST POWER 18+**

- **1. KENNY ROGERS**
- 2. RICKIE LEE JONES
- 3. DR. HOOK
- 4. REX SMITH
- 5. ANNE MURRAY

#### ALBUM POWER

- **1. VAN HALEN**
- 2. SUPERTRAMP
- 3. RICKIE LEE JONES 4. BAD CO.
- 5. TED NUGENT

8

# PAGES

Powers approximately every 2 hours. B Stress every 3 hours. C Stress every 4 hours. Image records are suggested for once an hour rotation when applicable. Take dayparting into consideration. Local market differences must also be computed.

### White Market

- POWER
- 1. E.L.O.
- 2. ANITA WARD
- 3. VAN HALEN
- 4. SUPERTRAMP
- 5. SISTER SLEDGE

# **B STRESS**

- **1. RICKIE LEE JONES**
- 2. EARTH, WIND & FIRE
- 3. DOOBIE BROS.
- 4. JOHN STEWART
- 5. KENNY ROGERS
- 6. DONNA SUMMER "Hot Stuff/Bad Girls" 7. CHEAP TRICK
- 8. DR. HOOK
- 9. JAY FERGUSON
- 10. ABBA

# C STRESS

- 1. REX SMITH
- 2. BEE GEES
- 3. DAVID NAUGHTON
- 4. POCO
- 5. PEACHES & HERB
- 6. BAD COMPANY
- 7. BILLY JOEL
- 8. RANDY VANWARMER
- 9. **ТОТО**
- **10. McFADDEN &** WHITEHEAD

### **Crossover Market**

# POWER

- **1. ANITA WARD**
- 2. EARTH, WIND & FIRE
- 3. E.L.O.
- 4. SISTER SLEDGE
- 5. SUPERTRAMP

### **B** STRESS

- **1. RICKIE LEE JONES**
- 2. DONNA SUMMER "Bad Girls/Hot Stuff"
- 3. DOOBIE BROS.
- 4. JOHN STEWART
- 5. KENNY ROGERS
- 6. VAN HALEN
- 7. CHEAP TRICK
- 8. DR. HOOK
- 9. ABBA
- **10. McFADDEN &** WHITEHEAD

# STRESS

- **1. JAY FERGUSON**
- 2. BEE GEES
- 3. DAVID NAUGHTON
- 4. PEACHES & HERB
- 5. POCO
- 6. BAD COMPANY
  - 7. BILLY JOEL
  - 8. RANDY VANWARMER **9. TOTO**
  - **10. REX SMITH**

# IMAGE

**Recommended** Album Cuts For All Of Bock Badio

- 1. VAN HALEN-Beautiful Girls
- 2. SUPERTRAMP-Goodbye, Stranger
- 3. BAD CO.-Gone, Gone, Gone
- 4. RICKIE LEE JONES-Danny's **All-Star Joint**
- 5. TED NUGENT-Paralyzed 6. ROCKETS-Oh, Well
- 7. KANSAS-Reason To Be
- 8. PATTI SMITH GROUP-So You Wanna Be A Rock N Roll Star

20 Most Valuable **Records Of The** Past Twelve Months (in alphabetical order)

AMBROSIA-How Much | Feel AMII STEWART-Knock On Wood **BILLY JOEL-My Life CHIC**—Le Freak COMMODORES-Three Times A Lady **DONNA SUMMER-Last Dance DOOBIE BROTHERS-What A Fool** 

**Believes** DIRE STRAITS-Sultans Of Swing **EXILE-Kiss You All Over** FOREIGNER-Hot-Blooded GLORIA GAYNOR-I Will Survive GINO VANNELLI-I Just Wanna Stop **KENNY LOGGINS-Whenever | Call** You 'Friend'

LITTLE RIVER BAND-Reminiscing NICK GILDER-Hot Child In The City PABLO CRUISE-Love Will Find A Way

PEACHES & HERB-Reunited **POINTER SISTERS-Fire** SISTER SLEDGE-We Are Family STREISAND & DIAMOND-You Don't **Bring Me Flowers** 

### BEST PROMOTED RECORDS OF THE WEEK

#### Single

**ELTON JOHN** "Mama Can't Buy You Love"

### MCA RECORDS

Album FLASH AND THE PAN "Flash And The Pan"



# The FRED Conference Calls:

The FRED SPECTRUM III, PLATINUM, GOLD, SILVER and BLACK Communicator Networks are designed chiefly as programing tools for radio decision-makers. Of all the product released by new or developing artists, the songs nominated and selected by these Networks represent the strongest and most valuable to programing. By policy and/or by strategy, most programers analyze a sales or chart base before deciding on new music. The Network

#### HOW EACH NETWORK OPERATES:

During the week, each Network member nominates up to 5 songs by artists who have NOT had a Top 20 record in 1 year. The members may or may not already be playing these nominations. Any album cut is also eligible. The most-nominated songs become eligible for final voting on the Conference Call. In final voting, Network members vote 'Yes' or 'No'. A 'Yes' vote on a song means that member is willing to add it to a heavy rotation, averaging between 4 and 7 plays per day. If the member votes 'No', he rejects that song from the heavy exposure. If ALL Network members vote 'Yes', then the song is automatically added for HEAVY EXPOSURE for three weeks at all stations. A single 'No' vote removes unanimous Network obligation on that song, although any individual member may add the song. Any Network nomination can reach the "final voting" status three times.

#### SPECTRUM III: Key Modern Adult Programers BLACK: Key Major Market Black Programers

members reflect today's aggressive, insightful and independent Trendsetters.

PLATINUM: Key Major Market Universals Programers GOLD: Key Medium Market Universals Programers SILVER: Key Small Market Universals Programers

# THE SPECTRUM III NETWORK

### NETWORK ALMOST JUMPS A RABBITT! WQUD/MEMPHIS JOINS NETWORK!

The S-III Communicator Network narrowly missed jumping Eddie Rabbitt into heavy rotation. The final vote: 5-1. "Suspicions" are that this is a winner!

The Faith Band with "You're My Weakness" missed again, in its second week of voting.

Meanwhile, the May 14 selection, Jennifer Warnes, shoots into S-III Next (see page 49).

The Spectrum III Network proudly announces the addition of WQUD/Memphis and DAN VACCARO!

KIMN-FM is changing their calls to KYGO.

This Week's Hottest Nominations: EDDIE RABBITT/Suspicions FAITH BAND/You're My Weakness

(Elektra) (Mercury) The SPECTRUM III Network Members Are: WQUD/Memphis: Dan Vaccaro 
WSM-FM/Nashville: Mary Catherine Sneed 
LOVE 94/Miami: Rick Peters 
KEZR/San Jose: Bob Harlow 
WFFM/Pittsburgh: Dave Popovich 
KCBQ/San Diego: John Fox 
KYGO/Denver: Ed Greene

# THE BLACK NETWORK

# TEENA MARIE AND THE JONES GIRLS WIN BLACK CALL'S TOTAL CONFIDENCE

Both Teena Marie's "Sucker" and the Jones Girls' "You're Gonna Make Me" have avalanched unanimous support from the Black Network. They were voted by all to receive heavy rotation. Looks like both records will be tremendous hits.

This Week's Hottest Nominations: TEDDY PENDERGRASS/Turn Off The Light (PI) STEPHANIE MILLS/ Whatcha Gonna Do (20th Century)

Honorable mention this week: PETER BROWN/Crank It Up SISTER SLEDGE/Thinking About You

(Drive) (Cotillion)

The Black Network welcomes its newest member, BILLY LOVE from WORL/Orlando.

The BLACK Network Members Are: WDAS/Philadelphia: Butterball 
WVON/Chicago: Carl Conner 
WDAO/Dayton: Langford Stephens
WOOK/Washington: John Moen 
WGCI/Chicago: Barry Mayo 
WORL/Orlando: Billy Love 
WYLD/New Orleans: Willie Jay Johnson
WILD/Boston: Steve Crumbly.





BB 75\* CB 72\* RW 78\* Presenting a sizzling new single new single from Bette Midler, Bette Midler, MARAE MEN." 362

Proditiced by Arit Mardin



AND MANY, MANY MORE.

Added: WBLI, WVBF, WDRC, WWCO, WGR, WBEN, WPGC, WBAL, WRVA, WGAC, WTMA, WSEZ, WORD, KZ 93, 3WE, WINW, WEAH, WMJC, WTRX, WLW,

BO

UP O

92X-FM, WVLK, KNOE, WABB, WDSR, KAUM, WJBO, KVOL, WSIX, KOY, KRKE, KQEO, Y-103, WIFE, WCCO-AM, KOIL, WEBC, KLMS, KRNA, KWWL, KJMO, KPAM, KRSP, KBOI, KIMN-FM.

es: WRKO 27-24, WAVZ 33-28, WPEZ 31-26 M KL4 31-27, WSM 22-19, KRTH 24-22, WAXY D K D-28, KSLQ 34-31, WHB 25-20, KLEO D-28 1-26, WNEW-AM L-H, WGTR 19-15, WFEA 2 EYI 33-30, WRAQ 33-29, WROK 34-30, WCCK 35 30 VZD D-29, WFFM 32-28, WDIF 32-25, WING 34-28. WR M-H, WSM-FM 22-16, WXXX D-30, WHSY D 34 WHIO D-39, WIBR 28-19, KOLO 16-9, KSXO HB WKK KKXL D-23, KTOQ 20-15, KYSN D-35.

# THE PLATINUM NETWORK

# JAMES TAYLOR & BETTE MIDLER GET TOP VOTES!

In close Platinum Conference voting, James Taylor's "Up On The Roof" came within one vote of winning heavy airplay at all Network stations! Bette Midler's "Married Men" also scored highly from the majority of Platinum Members.

Platinum selections of May 17 Anita Ward and E.L.O. both smashed Top 10 this week. Since the inception of the Network, every Platinum selection has broken Top 10—seven consecutive hits! There can be no doubt that this Network really is a Platinum programing tool!

This Week's Hottest Nominations: JAMES TAYLOR/Up On The Roof BETTE MIDLER/Married Men ABBA/Does Your Mama Know? KANSAS/People Of The South Wind WET WILLIE/Weekend

(Columbia)
(Atlantic)
(Atlantic)
(Kirshner)
(Epic)

Honorable mention this week:

JOE JACKSON/Is She Really Going Out With Him?	(A&M)
MANFRED MANN/You Angel You	(WB)
CHARLIE DANIELS BAND/The Devil Went To Georgia	(Epic)
SUPERTRAMP/Goodbye Stranger	(A&M)

The PLATINUM Network Members Are:92-Q/Nashville: D. Vallie & S. Davis 
WAYS/Charlotte: Spanky 
KRTH/Los Angeles: Bob Hamilton
KSLQ/St. Louis: Joel Denver 
B-100/San Diego: C.C. McCartney

# THE GOLD NETWORK

# A.R.S. SWEEPS GOLD! –UNPRECEDENTED 4-NETWORK SUPPORT– ABBA ALSO WINS!

Atlanta Rhythm Section captured heavy airplay from the Gold Network, making "Do It Or Die" the first record ever to receive unanimous support from *four* FRED Networks!

In more voting excitement, Abba also earned heavy airplay from all Gold Members. It's the Smash of the Week! John Stewart rocked 23-14 behind Gold power support (selected May 17), the seventh Gold selection to break Top 20!

# This Week's Hottest Nominations:ATLANTA RHYTHM SECTION/Do It Or Die(Polydor)ABBA/Does Your Mother Know?(Atlantic)WET WILLIE/Weekend(Epic)JOE JACKSON/Is She Really Going Out With Him? (A&M)PETER FRAMPTON/I Can't Stand It No More(A&M)KINKS/I Wish I Could Fly(Arista)

#### Honorable mention this week:

JAMES TAYLOR. Up On The Roof CHRIS THOMPSON/If You Remember Me KISS/I Was Made For Loving You OAK/This Is Love BONNIE TYLER. Married Men

(Columbia) (Planet) (Casablanca) (Mercury) (RCA)

The GOLD Network Members Are: KYYX/Seattle: Tony Stone 🗆 CK-101/Cocoa Beach: Jim Sumpter 🗆 WISM/Madison: Jonathan Little 🗆 WNAP/Indianapolis: Steve Mitchell 🗆 WZDQ/Chattanooga: Anne McCartney 🗆 JB-105/Providence: Todd Chase 🗆 WGH/Norfolk: Bob Canada

# THE SILVER NETWORK

# JOHN STEWART'S "GOLD" WINS SILVER!

The second week of Silver Network voting unanimously puts John Stewart's "Gold" into heavy airplay! The Faith Band's "You're My Weakness," Manfred Mann's "You Angel You" and Kansas' "People Of The South Wind" also earned very high support.

This Week's Hottest Nominations: JOHN STEWART/Gold FAITH BAND/You're My Weakness MANFRED MANN/You Angel You KANSAS/People Of The South Wind ROBERT BYRNE/Baby Fat

(RSO) (Mercury) (WB) (Kirshner) (Mercury)

Honorable mention this week:

SANTANA/Open Invitation CARLY SIMON/Vengeance MARSHALL TUCKER BAND/Last Of The Singing Cowboys (Columbia) (Elektra) (Columbia)

The SILVER Network Members Are: WSPT/Stevens Pt., WI: Pat Martin 

WPFM/Panama City, FL: Brian Christian 
WANS/Anderson, SC: Nonah Rael 
WORD/Spartanburg, SC: Rick McAlister 
WHHY/Montgomery, AL: Rich Thomas 
KLUC/Las Vegas: Dave Anthony 
KOBO/
Yuba City, CA: Ross Forbes



# WE'VE GOT EXACTLY WHAT YOU CAME FOR!

# JIM GRADY "I GOT WHAT I CAME FOR"

### THE DEBUT SINGLE ON CHANTERELLE RECORDS LISTEN TO IT

CHANTERELLE RECORDS A DIVISION OF MUSHROOM RECORDS



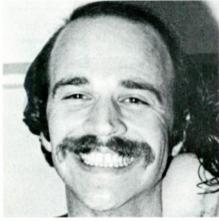


Number 88

**BRIDGING THE INDUSTRIES** 

JUNE 4, 1979

# IT'S THE MUSIC MAN BERARDINI TAKES WBCN



Tony Berardini

Boston---As predicted in FRED, TONY BERARDINI has been appointed Program Director of WBCN. Tony is taking the programing reins from exiting CHARLIE KENDALL (see Top News, 5/28/79).

"Charlie, myself and the rest of the station spent a year developing this idea

and building it to the point where we have gotten credibility for not only playing a lot of music but also breaking new acts and local music, said Tony. It's those kinds of symbols that people equate with our radio station. I think we're going to come out with a real good book this time out and I think the station's far from it's peak.

"I'm going to do what I think necessary to make this station broaden its base of appeal, and do it our own way. You dont have to play the same ten records over and over to do that. I guess, basically, I'm out to prove that FM radio doesnt have to be boring to get good numbers. I want to go out there and tilt at a few windmills and destroy some sacred cows. It can be done and BCN is living proof of that."

"Radio being the imitative industry that it is, if we prove that you can get good numbers by playing new music without tightening down, I think other stations will get into it. That can only be healthy for the record industry,



Deirdre O'Donoghue

for the radio industry and for the musicians. That's what I'm in it for, the music."

With speculation running hot as to who will become BCN's new Music Director, FRED learned that DEIRDRE O' DONOGHUE, MD at KMGC/Dallas will fill that position in the Boston rocker's staff.

# **RADIO & RECORDS SOLD**

Los Angeles--Radio and Records, The Industry's Newspaper, has been sold to Harte-Hanks Communications.

When we called BOB WILSON, Publisher and Editor of R&R, we were told to get the facts from his R&R story. We decided we'd rather get\_more facts, so we called around.

FRED has learned from sources at Harte-Hanks that the sale is for \$12.5

#### **IMPORTANT NOTICE**

We are proud to inaugurate this week what promises to be the most impressive group of programing aids ever presented to the radio industry: The FRED Limited Edition Airchecks. These wont be hour-here, hour-there monitors. Each station will be presented in the best light possible. million, \$3.6 million to be paid in cash with the balance of payments still being negotiated.

Harte-Hanks has guaranteed editorial freedom to the R&R staff and there are no personnel changes expected. Harte-Hanks owns 86 newspapers, 4 VHF television stations, Southern Broad-casting, Media Research, R&H Research Inc., and the WTS Service which is a

These airchecks will demonstrate programing, production and jock techniques that will give you ideas for years to come. They will be sent free to FRED subscribers in coming months.

Next week we will send another aircheck to accompany the last part of LES GARLAND's first-ever interview. KFRC's PD will discuss promotion and consumer oriented marketing company. (Can you say conglomerate?)

The stations under the Southern Broadcasting banner are: WRVA-AM and WRVQ-FM/Richmond, KMJK-FM/ Portland, WLCY/Tampa-St. Peter, WRBQ-FM(Q-105)/Tampa, WSGN-AM/ Birmingham, KULF-AM and KYND-FM/Houston, KOY-AM and KQYT-FM/Phoenix and WEZI-FM/Memphis.

the aircheck will include dozens of examples of brilliant production techniques and promotion ideas. If the shuck of the aircheck enclosed this week is stamped "Complimentary", your station does not subscribe to FRED and you will not receive next week's powerpacked issue unless you call 408-646-9333 before noon Friday!

# **SUPERADIO**

Chicago---In an unprecedented move, classical WFMT will become the first national "superstation" in radio. The system will utilize satellite, microwave and cable to achieve this end.

United Video Inc. will offer the station 24 hours a day through cable outlets, pending approval by the FCC. The actual transmission will follow a somewhat circuitous route to listeners. The signal will be transmitted via microwave to an RCA satellite station located in Lake Geneva, Wisconsin and then to RCA's Satcom I satellite. United Video currently transmits WGN-TV/Chicago, utilizing this system.

Cable companies subscribing to WGN-TV, will also receive WFMT for radio cable hookups. The implications of this type of broadcast are vast as witnessed by the success of Ted Turner's Atlanta Satellite/cable TV Superstation. A radio station can become a network overnight.

### **BIRCH QUITS QAM**

Miami---DON BIRCH has resigned the position of Program Director at WQAM. Ron will be putting his efforts into a company that he formed about a year ago called Radio Marketing Research.

"We formed the company and bought a computer originally to do market research here in south Florida and in Oklahoma, but it's grown to such proportions that I feel I should devote my full efforts in that direction.

"We're conducting unpublished audience estimates for managers of stations to use in assessing their position in the marketplace. By unpublished, I mean that people arent selling off it, they're private surveys. We go into a little more depth than a mediastat or a RAM and use larger samples," explaining the operation to FRED.



The cartoon on the right is a prime example of the visual wit and wisdom of ROBERT O. and his all night listeners at KVI. Send us some of your cartoons and/or graphics to help guide us through with smiles.

### JACKSON DOESN'T RE-UP AT ARISTA

New York---SCOTT JACKSON has left Arista Records by deciding not to resign his contract when it comes up. It's up now.

"It's nothing hostile on either side. I'm very happy and everything is really fine, but I'd like to pursue other interests besides being a promotion VP. I've been doing this for many years between ABC and Arista and I think I'm going to just lie in the sun for awhile and check out all my options," said Jackson.

"There will be a slight restructuring here, in that there will only be one VP of Promotion. They are not going to replace me. RICHARD PALMESE will be the promo VP. There will be a National Album Promotion person, who is MICHAEL BONE."

"Hell, now that I've learned the East coast I might even move back West. I'm really leaving myself open right now."

# **INTERNATIONAL FEST**



Helmut Fest

Los Angeles-As the final structure moves toward completion, HELMUT FEST has been appointed Corporate Vice President, International, Capitol/ EMI America/United Artists Record Group. Fest was most recently Director of International A&R at EMI Electrola, based in Cologne, Germany. In this newly established position, Fest will oversee all aspects of world wide exposure and marketing of all the Capitol/EMI America/UA recording artists and their product. He will be based in Los Angeles at the Capitol tower and will report directly to DON ZIMMERMAN, Group President.

"With the increasing importance of American artists and their music worldwide, it's likewise important to work very hard to increase the international visibility and success of the (record) Group's established and fast rising American talent, particularly through touring and television appearances." said Fest about the job he has taken on. "In the recent past, artists who've recently decided to tour outside the United States have all had resounding success in the international market. Now that EMI and UA have joined the Music Group, we intend to duplicate and expand that sort of success for the artists of all three labels."



" IT JUST ISNT WORKING SIR, ROBERT O.'S MOUTH KEEPS JAMMING."

# **ABRAMS CONSULTS WEBN**

Cincinnatti---WEBN has hired LEE ABRAMS to consult the station, but dont call them Superstar. Program Director DENTON MARR explained the situation to FRED. 'We talked and have basically come up with a hybrid of what they're doing with the Superstars and what we feel we have to do here. Lee is one of the strongest supporters of retaining the WEBN programing.

"Normally, Lee is called in when there is a crisis situation, when a station is near the bottom and trying to climb up. Well, EBN is on top and we intend to stay there. The deal has been about a year in the making. We are really just plugging into Abrams' research mechanism and facilities. They have fantastic research capabilities that are simply beyond the abilities of any one station. That's what we're interested in mostly."



**Denton Marr** 

"We've had a reputation of playing anything that Cincinnatti likes and we plan on doing the same."

# WANS PD MCCOWN SHOT DOWN



Bill McCown

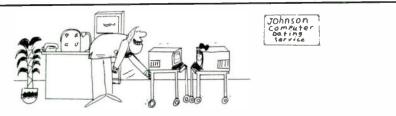
Anderson, S.C.---BILL MC COWN, Program Director at WANS has resigned over "radical differences of opinion" with station General Manager, NICK FRANGIAS.

The problem arose when the PD of the AM station left and Frangias did not hire a replacement. Rather, he shifted the work load to the FM staff. This is the basis of the disagreeable situation which led to the FRED Silver Communicator's leaving the station.

"Last Friday Frangias got together with me to point out some problems occuring on the AM station. He jumped on my case because I had not lined up someone to take care of a remote broadcast that we had scheduled. One word led to another and we found ourselves in a heated situation. When it got to a namecalling episode, I told him that he as my boss, had certain things he could tell me to do, but that I didnt have to take any verbal abuse. At that point, he suggested I resign, which I did," explained McCown, when FRED contacted him at his home.

"One thing is that he never came down on me in my professional capacity. I've enjoyed the time I was at the radio station. I wish that my leaving had been under different circumstances."

For the present, NONA RAEL, the current Music Director, will handle the programing chores.





This came too late for the Top News pages but dig this. Guess who's the new owner of the L.A. RAM? It's none other than BOB HAMILTON of KRTH. The new RAM figures show KRTH as the leading music station in L.A. with a 5.7. KMET has a 5.3, Ten-Q 3.3, KFI 3.0, KIIS-FM's B/A Disco format beat out KUTE 3.0 to 1.2, KLOS 2.8, KHJ 2.5 and KWST with a .9. Mr. Hamilton with his "Jock Assist" station was the subject of a most interesting interview on programing automated stations back in the November 13 (Man on a Horse) issue of FRED.

Talk about Disco being over! BILL TAYLOR reports that jukebox operators across the country are asking if records are disco or not before they buy. They do not want disco records it seems.

Way down in the most southern of the United States, Hawaii, the legendary RON JACOBS was fired and was replaced by the legendary LEE "Baby" SIMMS.

Excellence and originality in radio broadcasting are rewarded by the NRBA with the giving of the annual Armstrong Award. You have until June 11 (plus a little if you need it) to get your entry in.

ROBERT W. WALKER of Y-100 has himself a record label called Radio Records. Vice President of Promotion is MIKE PREGER formerly of Atlantic and WEA.

Finally got a chance to talk to SCOTT SHANNON of WPGC this week. Scott's been so busy being baptized by fire that he hasnt had the phone in his mouth as usual. Being baptized by fire is taking over a station that is number one just when the competition wakes up and decides to pour it on you; especially when you've been out of radio for awhile and the book starts just when you take over.

RICH FITZGERALD didnt mention it in his FRED Profile last week, but he, himself, has been handling a good bit of the A&R duties at RSO. It sure was encouraging to hear him talking about the group effort they have. BOB SMITH sounds like his vacation did him some good and now he's ready to get back to it. He sure did a great job with David Naughton, a real work record brought home.

# MAXINE NIGHTINGALE



# #1 at WALG two weeks in a row.

Added at: WNOE-AM, KPUG, WTIC-FM, WIOD, WIP, KHOW, WMYD, KYGO, WFFM, KAGO, KJLA, KMPC, KRPL, WDUZ, WLLL, WOLF, FM 97, KEOS, WRVA, KRNT, WKY, KZUE-FM.

Moves: KPOL 24-22, WCFL A-29, WTIC-AM D-20, KAAM D-21, KILE 30-27, KFYR D-19, WTSN 31-28, KENI D-28, WAPE D-35, WCOL 26-23, WAVZ 22-21, KTLK 35-32, WGUY 21-17, WRJZ 29-26, WGOW 20-17, KDKO 7-6, KREM 25-22, KVOX 19-16, WCGQ 8-6, KLMS 13-10, WGNI 24-20, KBIM 31-25, WJDX 26-22, WFOX 29-24.



#### Manufactured and Distributed by RCA Records

# LAUGH SPECIAL



Los Angeles—The newest comedy show for radio is The American Laughtrack, a new material, halfhour, well-produced show. Radio syndication for the Laughtrack will begin distribution in September being offered as a weekly series on a barter basis to any interested stations.

The American Laughtrack is the creation of IDB Communications Members of the Conception Corporation, who have two LPs out, have reunited for this effort.

Due to concern about starting off without a wide enough base, IDB decided to hold back the initial program until September. IDB distribution chief plans to use the extra months to add enough stations to the Laughtrack roster to put it into the black before the first airing.

The program will be the only national comedy radio show currently in syndication. The National Lampoon Radio Show was the last similar production. Executive Producer

Howard R. Cohen, Murphy Dunne, and Ira Miller

JEFFREY SUDICOFF described the show this way: "It is a montage of topical satire, parody, original music and just plain craziness, and station response to the pilot has been overwhelming. There is just nothing out there like it." As well as the members of the Conception Corporation, HOWARD R. COHEN, MURPHY DUNNE and IRA MILLER, the pilot features the vocal talents of such radio notables as RAECHEL DONAHUE, PAT BENSON, CAROL ANDROSKY, ROY APPLE-GATE and JOHN MAYER, GARY OWENS, of KMPC, also appears with the cast of crazies.

"We know that the audience for this type of show is out there," explains Sudicoff. "Radio has a real absence of slick production comedy. TV has Saturday Night Live and sitcom silliness in Mork and Mindy and the like, but all radio has now is recorded comics and DJ patter, all of which is funny, but our show has a hook."

### **SERVICE DEPARTMENT:**

KIIK/Davenport, IA RSO, RCA, A&M WKYB/Hemingway, SC RCA WBLG/Lexington, KY Arista, Capitol, WB, Elektra-Asylum KUHL/Santa Maria, CA Planet

#### WJLQ/Pensacola, FL

Infinity, WB, Columbia albums, A&M, Epic albums, Polydor, Casablanca albums, MCA

KAGO/Klamath Falls, OR LP service from all labels

### **INTERESTED PARTIES**

Washington---The Federal Communications Commission has released it's January 1979 Radio Equipment list and has made it available to interested parties.

The list contains equipment considered by the FCC as acceptable for licensing in the following services: Domestic Public Radio; Radio Broadcast; Experimental, Auxiliary and Special Broadcast; Cable Television Relay; in Maritime Services; Aviation; Public Safety Radio; Industrial Radio; Land Radio; Microwave; Citizen's Radio; and Amateur Radio (Amplifiers).

The FCC has copies of the complete list available from the Downtown Copy Center, 1114 21st Street NW, Washington, D.C. 20037. The telephone number is (202) 452-1422. The cost for the list is \$28 including postage if sent with the order and \$36 plus postage for an order which is to be billed.



HI KIDS... HAVE FUN... COLORING ME!



FRED Directory Of Radio 598 Foam Street Monterey, CA 93940					
ARE YOU AN INDEPENDENI? (Promotor, Producer, Engineer) Be sure you're listed in FDR*	If you would like to be included as a major part of the Broadcast Industry free of charge in the new *FRED Directory of Radio, please fill out this form and we'll get you in there!	Name/Title	Current clients or accounts:		

# Changes

Larry Dunbar was promoted to Program Director for KCEZ-FM 95, Kansas City. He currently hosts KCEZ's weekday 6 am-noon program.

Mike Dawson is the new air personality Saturdays, 2-7 pm, at WHK/Cleveland.

Rick McKay is the new Music Director at WMYD/Wickford, RI.

Jim Matthews is the new Program Director at KOLE/Port Arthur, TX. Tom Rezny is new Music Director at M-105/Cleveland. He will continue his airshift.

**Rick Derrick** is new Program Director at KBOM/Bismarck, ND.

Jeffrey D. Bierig has been named Promotion Director of WMET Radio. He will coordinate promotional activities and advertising.

Joe Biedrzycki leaves WAAF/Worcester as Promotion Director for WGIR/Manchester, NH, as Promotion Director.

Jim Schakenbach, 14 Q/Worcester Promotion Director, becomes Promotion Director at 14 Q and WAAF/Worcester.

Lou O'Neill, Jr., New York rock columnist, has signed up to review major New York rock concerts for WPLJ-FM/New York.

Big Jim Roberts joined the air staff of WPRO-FM/Providence. He comes from WKBO-AM/Harrisburg. New line-up: Alan Edwards, mornings; Jim Roberts, middays; Gary Berkowitz (program manager), afternoons; Tyler, early evening; Giovanni, nights; Tony Bristol, overnight.

Paul Rule was named Manager, Marketing Research Services for The Arbitron Company. Roley Altizer is new Manager, Research. lack Losmann is Managing Director International of A&M Records, Inc.

Linda Feder moves up at MCA to West Coast Regional Promotion. She will be located at MCA in Los Angeles.

Mick Brown was named Vice-President/Sales for Phonogram, Inc./ Mercury Records. Joe Polidor was elevated to National Sales Manager.

WAPE/Jacksonville, FL has announced the following changes: Dan Alexander/Production Dir., Jeannette Richards/Music Dir., Mary Hayes/Promotion, Eve Crane/Programing.

New line-up at WAPE/Jacksonville, FL: Greasman 5:30-9:30 am, Phil Beckman 9:30 am-1:30 pm, Paul S ebastian 1:30-3 pm, Steve Gannon 3-7 pm, Mike Mitchell 7 pm-12 am, Dr. A.J. Davis 12-5:30 am.

New line-up at KDES/Palm Springs: Ty Stevens 6-10 am, Bill McKinney 10 am-3 pm, Charlie Knox 3-7 pm, Amy 7 pm-12 am, Jeff Kelly 12-6 am.

Write Fred 598 Form Street Monterey, Ca. 93940

### New Openings This Week

WDON needs midday person to do production. Must know disco. Send tapes and resumes to Barry Richards, WDON, 2647 University Bl., Wheaton, MD 20902. 6/4

WQCM is seeking Top 40 personality. Send tapes and resumes to Gary Michaels, WQCM, 1250 Downsville Pike, Hagerstown, MD 21740. No calls please. EOE. M/F. 6/4

KNBQ (Q97-FM) is looking for a News Director and Promotion Director. Good background essentfal. Send tapes and resumes to PO Box 5200. Attn: Program Director, Tacoma, WA 98405. No calls. EOE. M/F. 6.4

KOLO/Reno needs fulltime news reporter. Journalism degree required. Send tapes and resumes to Patrice Bingham, News Director, KOLO, PO Box 821, Reno, NV 89504. 6/4

WRNZ/Augusta-Wrens, GA has immediate opening for News Director. Call J.J. Hemingway, 404 547-2311/404 547-3308 or call J. Braswell, 404 547-2198. 6/4

KQIZ AM-FM/Amarillo, TX has opening for news person. Send tapes and resumes to Gary Foxe, 2903 S Western Street, Amarillo, TX 79109, or call 806 353-6662. EOE. M/F. 6/4

WDAC/Columbus, GA needs newscaster/reporter. Minorities strongly encouraged. Call Ed Wilson. News Director, 404 322-5447. 6/4

WNUE/Ft. Walton Beach, FL has immediate opening for overnite position. Send tapes and resumes to Bill Hickok, 118 Wright Parkway, Ft. Walton Beach, FL 32548. EOE. M/F. 6/4

KOLO/Reno looking for fulltime production director. Must have major market voice and 2 years experience. Send tapes and resumes to David Finley, KOLO, PO Box 821, Reno, NV 89504. 674

KWK/SL Louis has opening for assistant chief engineer. Applicants with AM directional and/or heavy RF experience preferred. Send resume and salary requirements to Craig Magee, KWK Radio/Doubleday Broadcasting, 2360 Hampton Ave., St. Louis, MO 63139. EOE. M/F. 6/4

### **Midwest**

KVOX/Fargo is seeking two air talents for a Spectrum III format. Send tapes and resumes to Charlie Bennett, Box 97, Moorhead, MN 56560, or call 218 233-1522. EOE. 5/28

Media Consultants has openings for on-air personalities and programing in all formats. Client stations located across country. Send tapes and resumes, along with salary requirements, to Media Consultants, 3219 Hanover Drive, Lafayette, IN 47905. 5/21

WHB/Kansas City is looking for afternoon driver. If you're good, getting better, can accept positive and continual direction, and love the Midwest, shoot me a tape fast. Contact Al Casey, 106 W. 14th St., Kansas City, MO 64105. EOE. 5/14

**Z-92/Omaha** still looking for news personality. We are the leading AOR/Top Tracks in town and have a lot to otfer. If you're creative and experienced in some form of alternative news, rush tape and resume to Bob Linden, Broadcast Division, Meredith Corp., 11128 John Galt Blvd., Omaha, NE 68137. 5/14

### South

WZZX/Louisville needs experienced all-night person. Send tapes and resumes to Mark Thomas, WZZX, 10,000 Shelbyville Rd., Louisville, KY 40223 502 245-6601. EOE. M/F. 5/28

96-FEVER needs a morning man, must double as Production Director for 100,000 watt stereo Burkhart FM. Must love disco and have tormat knowledge. Also openings for part-time people.Send tapes and resumes to Roshon Vance, 96-FEVER, PO Box 1109, Clearwater, FL 33517. No calls, please. 5/28

Openings

WFIR & WPVR/Roanoke looking for full-time experienced reporter and anchor person strong in government reporting. Send tapes, resumes and samples of writing to Doug St. Clair, PO Box 150, Roanoke, VA 24002. 5/28

WIRK-AM/West Palm Beach looking for all shifts. Send tapes and resumes to T. Lee, PO Box 3828, West Palm Beach, FL 33402, EOE. 5/28

KLOU/Lake Charles needs air talent/production/ news people. Contact Jerry Lousteau, 318 436-7277, 311 Alamo, Lake Charles, LA 70602. 5/28

WBT has opening for evening talk-show host. Experience preferred, but not essential. Send tapes and resumes to Andy Bickel, WBT, Charlotte, NC 28208. No phone calls please. EOE. 5/21

KVOL has opening for afternoon drive, good pay. Send tapes and resumes to KVOL, PO Box 3030, Lafayette, LA 70501. EOE. M/F. 5/14

### Northeast

WEEX/Allentown soon will have full- and part-time openings in Top 40 format. Send tape and resume to Mickey Hagerty, PO Box 190, Easton, PA 18042, or call 215 258-6155. EOE. M/F. 5/28

WDON is looking for midday man familiar with Disco or R&B. Contact Barry Richard, WDON, 2647 University, Wheaton, MD 20902. EOE. 5/28

WQCM/Hagerstown, MD is looking tor full- and part-time Top 40 personalities-entertainers. Send tapes and resumes to WQCM, 1250 Downsville Pike, Hagerstown, MD 21740, or call 301 797-7300 and ask for Gary Michaels, PD. 5/28

WMJC/Detroit looking for Program Manager. Must be able to direct talent, administer professionally, and promote with flair. Send resume to Chuck Borchard, WMJC, 1 Radio Plaza, Detroit, MI 48220. EOE. M/F. 5/28

WLAV/Grand Rapids needs a production director/copy writer. Send tapes and resumes to Don Davis, Operations Manager, WLAV Radio, 101 C Waters Bldg., Grand Rapids, MI 49502. 5/28

### West

KYTX, 100,000 watt AOR, has immediate overnight position available. Send tapes and resumes to KYTX-FM, PO Box 7930, Amarillo, TX 79109. EOE. 5/28

**KATA/Arcata** is looking for air personality. Also opening for PD. Send tapes and resumes to Ted Foster, PO Drawer Eye, Arcata, CA 95521. No calls. 5/28

KMJK has morning drive and 6-10 pm openings. Send tapes and resumes to John Shomby, 9500 S.W. Barbur Blvd., Ste. 302, Portland, OR 97219. EOE. M/F. 5/28

KLUC/Houston has immediate opening for highly qualified News Director. Send tapes and resumes to Steve Roddy, Program Director, KULF Radio 2100 Travis, Suite 1400, Houston, TX 77002, or call ~13654-7900. EOE. 5/28

KBOZ/Bozeman has opening for experienced, mature person with production skills. First phone helps. Salary \$13,000/year with room to move and chance to grow. Send tapes and resumes to Paul Vann Ehlis, KBOZ Radio, Box 20, Bozeman, MT 59715. 5/21

KNBQ/Tacoma seeking Promotional Director. Also opening for News Director. Background, experience and professionalism essential. Good money for the right talent. Send tapes and resumes to KNBQ, PO Box 5200, Tacoma, WA 98405. No phone calls please. EOE. M/F. 5/21

KRST/Albuquerque has immediate opening for aggressive, creative, community-minded News Director. Join the staff of one of the Southwest's most innovative radio stations. Send tapes and resumes to Bob Shulman, Box 3280, Albuquerque, NM 87190 or call 505 266-7946. 5/14

KIDD/Monterey is looking for a midday jock. Contact A.J. Roberts, Box 1799, Monterey, CA 93940 or call 408 649-6622. EOE. M/F. 5/14 KMGX/Tucson has midday Adult Contemporary MOR opening, Send tapes and resumes to John Stevens, Box 50367, Tucson, AZ 85703 or call 602624-2431, EOE, M/F. 5/14

### Looking

Teddy Greene, former PD-MD-Operations Manager of K-107 FM (KZEN)/Monterey looking for similar work—all formats. Call 408 899-0251.6/4

Jay Crawford, recently resigned MD of WPIX/NY, wants to talk radio or records. Call 203756-6619.6/4

Bill McCown, formerly at WANS-FM, Silver Network founding member, looking tor PD or MD gig. Call 803 226-1408. 6/4

Peter Booker, PD WMJC, pioneer Spectrum III Network member, is looking. Call 313 399-5570.6/4

Tom Smith, morning drive/ass't. PD at 94 CEM/St. Louis, is looking for major market work or medium market PD. Can do any rock format. Call 314 994-1964. 6/4

Danny Wright, KCBQ/KROY, has been set free and is looking for work. Call 916 487-9202. 5/28

Larry Hart, 15 years experience, is looking for a play by play announcer position. Please call 501 534-8732. 5/28

Robin Rhyand, 24-year-old aggressive female, seeks C&W or major market medium. Station call for tape and resume, 214 438-5845. 5/28

Mark Richards, formerly of KNUS/Dallas, is available. Call 214 522-0839. 5/28

Bobby Sorrell, pioneer Platinum Network member. great programer and music director, KNUS/Dallas, is ready to roll, Will consider also record company position. Call 214 522-0839. 5/28

Keith Richards, ex-KYA-FM/San Francisco P.M. Drive, is looking. Call 415 827-1375. 5/28

Citizen Bill Carpenter (Steve Taylor), formerly of KING, KFRC, KCBQ, and most recently KYA, is available. Please call 415 355-0667. 5/28

Don West, eight-year veteran newsman at KYA, is looking. Call 415 827-2874. 5/28

Gary Beatty is looking. Experienced air personality, good production, good pipes. Call 502 245-6601. 5/28

Christopher Lance, previously with B-100, KCBQ, KYA and Magic-91, is looking. Call 714 562-2766. 5/28

Jay Hawkins, former kLOU-TV/Lake Charles and major market air experience is looking. Call 318 478-9149. 5/28

Ken O'Neill is looking for sports announcer position. Experience in play by play and writing, strong in all sports. Call 716 381-0733. 5/28

Mike Dineen, most recently with KULF/Houston, is seeking employment as major market air personality or medium market programer. Call 713 292-8546. 5/28

Mark Hill, KAAM/Dallas, community-oriented personality, looking for air talent, MD position. Experience in all formats and 1st phone, Call 872 268-1758. 5/21

Jeff Lucifer, tormerly of WNDE, WPEZ and WBBF. now available. Call 317 842-0956. 5/21

Janice Thuray, former MD, afternoon drive air personality of one of the hottest FM stations in the Monterey Bay Area, K-107 FM (KZEN), now available. Call 408 649-3611 after 3 pm.

**Richard Perez,** MD of WCAV/Brockton, MA, and David Weiss, production ass't., are interested in positions at Top 40 or Disco station. Abilities can be used on/off air. Eager and willing to bolster growing disco radio market with unique programs and production. Call 617 588-2235. 5/21

Columbia School of Broadcasting grad looking for experience. Third-class license, good delivery, seeking announcing position in Bay Area, South Bay, or will relocate. Call Lynx, 415 929-9232. 5/21

Dan Turner, former community affairs director and evenings at KATA/Arcata, CA, seeking community affairs or local news position. Call 707 839-0691. 5/14

# Ratings

# Media Trend

### **New York**

	April	May	Cume
WKTU-FM (D)	7.4	8.6	1,678,800
WOR (SIII)	8.2	8.4	1,890,100
WBLS-FM (B)	4.4	6.0	1,175,400
WABC (U)	6.2	5.1	2,325,100
WPLJ-FM (A)	5.7	5.0	1,521,800
WINS (N)	6.0	4.9	2,059,200
WRFM-FM (BM)	3.7	4.0	598,900
WCBS (N)	3.1	3.8	1,465,000
WMCA (T)	2.8	3.5	869,600
WADO (S)	3.8	3.4	678,900

### Los Angeles

	April	May	Cume
KMET-FM (A)	6.5	7.7	799,900
KABC (T)	5.9	7.4	1,124,600
KRLA (U/O)	5.1	4.9	650,700
KJOI-FM (BM)	5.9	4.6	506,000
KNX (N)	2.3	4.3	726,600
KBIG-FM (BM)	3.5	3.9	534,300
KFWB (N)	4.4	3.9	792,800
KIIS-FM (D)	3.2	3.7	497,600
KUTE-FM (D)	4.7	3.4	515,000
KNX-FM (A)	3.1	3.3	316,100

### Chicago

	April	May	Cume
WGN (SIII)	11.9	10.8	1,440,700
WLOO-FM (BM)	5.3	7.7	723,400
WIND (N/T)	7.1	7.3	724,700
WLS (U)	8.0	7.1	1,579,300
WLUP-FM (A)	7.9	6.8	622,500
WBBM (N)	6.3	6.4	1,032,900
WMAQ (C)	3.9	5.8	1,012,100
WLAK-FM (BM)	1.5	5.7	592,500
WBMX-FM (B)	8.2	4.6	565,400
WJPC*	1.5	4.3	325,600
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\* Daytime station computed on 6 am-7 pm time period.

### Fresno

	April	May	Cume
KIOY-FM (U)	17.4	17.7	96,100
KMAK (C)	4.1	12.1	59,400
KYNO (U)	10.3	10.7	74,900
KFYE-FM (U)	7.2	10.5	64,100
KMJ (SIII)	8.6	8.4	60,200
KKNU-FM (BM)	7.7	6.9	42,100
KFIG-FM (A)	6.2	5.2	37,900
KARM (C)	5.3	3.9	36,600
KFRE (SIII)	4.3	3.7	35,000
KMJ-FM (CL)	3.5	2.2	13,800

#### **TOP MOVIES**

1. Manhattan	(UA)
2. The Deer Hunter	(U)
<ol><li>Dawn Of The Dead</li></ol>	(UFD)
4. Love At First Bite	(AIP)
5. The China Syndrome	(COL)
6. Phantasm	(AVE)
7. The Exorcist	(WB)
8. The Champ	(UA)
9. Norma Rae	(FOX)
10. Blazing Saddles	(WB)

### TOP BOOKS

- 1. THE MATARESE CIRCLE Robert Ludium
- 2. THE COMPLETE SCARSDALE MEDICAL DIET Herman Tarnower, M.D., and Samm Sinclair Baker
- 3. THE BRONX ZOO Sparky Lyle and Peter Golenbock
- 4. GOOD AS GOLD Joseph Heller
- 5. HOW TO PROSPER DURING THE COMING BAD YEARS Howard J. Ruff
- 6. HANTA YO Ruth Beebe Hill
- 7. WAR & REMEMBRANCE Herman Wouk
- 8. TO SET THE RECORD STRAIGHT John J. Sirica
- 9. OVERLOAD Arthur Hailey
- 10. GHOST STORY Peter Straub

#### TOP TELEVISION SHOWS

Courtesy of A.C. Nielson. Week ending 12 am 5/27/79.

1. Three's Company (ABC)	25.3
2. Laverne and Shirley (ABC)	24.9
<ol><li>Eight Is Enough (ABC)</li></ol>	24.7
4. ABC Monday Night Movie (ABC)	24.6
"Vacation in Hell"	
5. Mork and Mindy (ABC)	23.3
6. Taxi (ABC)	22.1
<ol><li>Body Human: The Sexes (CBS)</li></ol>	21.7
<ol><li>Happy Days (ABC)</li></ol>	21.7
7. Dummy (CBS)	21.7
10. Third Barry Manilow Special (ABC)	21.6



# "YOU ANGEL YOU"

Added at: Z93, KXXS 106, WQXI-AM, KPFM, KOLE, WUPE, WRJZ, WSPT, KZ93. Moves: KSLQ 28-25, WZDQ 29-26, WANS 32-27, KOKQ 25-18. On: KBEQ, WQXI-FM, WGH, WKXY, JB 105.

Produced by: Anthony Moore and Manfred Mann.



Neil Diamond

Added at: WNOE-AM, WFEA, KOLO, WFIL, KFXM, KAFM, WXXX, WKKY, KMPC, KOIL, KIIQ, WJON.

#### Moves:

WCOL 23-17, WFIR D-28, KGW D-28, KTLK 39-36, WCOL 23-17, WFIL HB-24, KLAZ 39-34, KNOW 39-34, KSTP 30-26, WTIC 15-9, WNDR D-20, WMAZ 21-17, WSJS 20-14, WGAR 32-25, 3WE 23-17, WCCK 39-34, WFFM 37-33, WTRX 26-14, WLW D-17, WDIF 26-22, WVLK 26-14, KOTN D-26, WABB D-31, WDLP D-29, KBOZ HB-29, WGLI 32-23.

SayMaybe

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# "GEORGY PORGY"

Added at: KIMN-FM, KRNA, WCCO-AM, KAFM. Moves: WHB 20-15, KBEQ 35-25, WAVZ 30-27, WROV 23-18, WTMA HB-29, WKY HB-29, WLAC 36-26, KLAZ 27-21, WPFM 19-10, KYNO 26-22, KSLQ 33-30, KDKO 16-13, WGAC HB-30, WRJZ 34-31, WGSV 26-23, WGNI 21-17, WDIF 22-18, KWEN 25-20, KKYK 29-25, WDDT 24-20, WKOR 26-21, WJDX 20-16, WHSY 15-12, WKKY 14-10, KOBO 37-29, WNAP HB-27, WBGN 30-27, WEBC 30-27, KCPI 27-24, KJMO 28-18, KALE 25-17.



# THREE HIT SINGLES FROM THREE HIT ALBUMS



### One Way Or Another CHS 2336

On: KFRC 29, KHJ 30, KILT 40, WRKO HB, WHBQ HB, KING HB, KUPD 30, KBEQ, B 100 HB, WLCY HB, TEN Q HB, WBBQ HB, WSGN HB, WFOM HB, 92Q HB, WAPE HB.

Moves: 99X 25-19, WTIX 9-8, WNOE 20-16, WSGA 11-10, KX 106 28-22, WPHD 29-24, WANS 29-23, WLLH 29-21. The album CHR1192 Produced by Mike Chapman

When The Daylight Comes

Moves: KUPD 30-27, KOBO 35-31, WXIL 27-24, KJOY HB, KFIV HB, WAKX HB.

On: KZ 93, KRPL, KQIP, KTAM, WAKX, WEAQ, WKAU, WKEE, WOVO, WZZX.

> The album CHR 1214 Produced by Mick Ronson and Ian Hunter





(You Really) Rock Me

KFRC, KUPD, TEN Q, KYYX 29, KDZA 37, KREM, KRLC, KMHT 36-26, KTAM 32, KVOL, WOW, KMGK 24, WAKX, WAQX, KQWB-FM 31, KFMD, KRIB, KEWI 40-35, WISM 30, WIFE 25-18, WING, WXIL 22-18, WBBF 36-33, WANS, WTMA, WAUG 28-25, JB 105, WGUY, WWDC.

The album CHR 1219 Produced by Peter Coleman for Chinnichap



# Profile

### JERRY JAFFE Director of Artist Development Polydor Records

# FROM FINDING TO SUPERSTARDOM

I got a Ph.D from Columbia in Nuclear Chemistry which obviously prepared me totally for the record industry. A nice Jewish boy from the Bronx was odd man out at this rather traditional allgirl college I was teaching at so I decided that I had lost my hankering for the scientific world.

My obsession was rock and roll and I considered myself one of the world's foremost unofficial experts so without any experience, I started to knock on all the record company doors I could.

CLIFF BERNSTEIN, now an A&R man for Mercury, befriended me and got me the job with Polydor. I started out as a gofer for ARNIE GELLER, NILE SEGAL and FRED RUPERT. That was in May of '76.

So then I was Director of Publicity for five months and when STAN BLY came in as Vice President of Promotion, he appointed me National Album Promotion Director.

Today I am Director of Artist Development. BILL MC GATHY is our new Album Promotion Director, and he reports to me. I look at my job as coordinating the entire careers of artists, on promotion, touring and publicity, and from "finding to superstardom."

Given the ungodly amount of money that it takes to support a newer act on the road, every city they go into must be impacted in as big a way as possible so that we can see that there are residual sales in the wake of a concert appearance. Of course, it helps to have the right act that will, in a sense, promote themselves.

The ideal situation is you want everybody to be a star. But the percentages are not with you in that way. I think that the most frustrating thing is to have an act you truly and totally believe in not break in the amount of time you think they should. That's what causes anybody who is really concerned about



the quality of their job to lose sleep. Another one of the most frustrating things is when you have an artist dropped from the radio playlist the same week he's due into that station. This comes often nowadays with the very, very tight playlists, with so many stations adding records into a rotation that guarantees it's not going to make impact. The station tells you "Well, it really didnt happen," and yet you know that that act is doing business in the marketplace selling records and tickets.

I miss the loud DJ on the air in the car screaming, going into the next blazing rock and roll cut. It was a great turn on. Now I think with the "science" of radio those days are gone.

One of the unbelievable parts of Album Radio is what the stations have become. Basically they are playing the singles by image artists. Unless you have a hit single off an album rock artist, you're talking about your standard 6-8 weeks of play if you do get a new act on AOR and then it's over. To Album Rock radio today, a group which sells 250,000 is a stiff. The only way I see acts surviving for months and months of real good play is through a hit single.

Now that Disco has peaked going into the summer, everybody wants high energy music that will see more and more rock and roll getting onto Top 40, therefore maintaining itself on Album Rock radio. Hopefully we will be able to break some acts, because outside of a few markets Album Rock aint breaking anything at all.

For their own preservation 1 think a lot of stations now realize that they have to have an active hand in building up new acts. 35 year olds with guitars, hair transplants and lines on their faces are not going to continue to capture the 18-24 audience. I think that realization has given us much more cooperation in breaking new acts. Unless we get behind new , young bands, all of our existences are in jeopardy. And then I'll have to go back to the world of science and everybody will be reading matchbook covers to find out how to take a correspondence course in hotel management.

# Engineering

# Management

### LOOK AND LISTEN

Very often the eye can catch what the ear cannot. It is because of this that graphic visual display units have been developed. Basically, what they do is let you see in graph form what you are hearing. One of the most versatile of such units is the Inovonics 500 shown below.

The line of dots represents an analysis of whatever sound you put into it. Each dot stands for a different frequency. The higher the dot of light on the screen, the louder that particular frequency is. For example, the first dot on the left is 50 cycles per second at a very low volume of -8db. The next to the last dot on the right shows 20,000cps at a much louder volume of -2db.

FRED has presented statements by engineers on the proper way to equalize when carting. These statements have all assumed a proper system for equalization in the production studio and a property tuned audio chain on the air. This is often not the case, however. It is often critical that production people understand this subject.

It might surprise engineers to learn just how easily they could transmit this information to jocks and production personnel. The level of explanation would have to be as basic as that given above. The reasons for understanding frequencies, db and cycles-per-second would have to be included in discussions with non-engineer types. Once they learn that they can sound better and

# FRINGIES

#### GORDON STENBACK General Manager WZZP/Cleveland

What fringe benefits do you offer your disc jockeys?

Well, what we do primarily is we offer bonuses based on performance and Arbitron numbers. We use Arbitron as a guideline naturally and they are awarded so many hundred dollars a point, or tenths of a point. We come to an agreeable figure that the station as a whole has got to reach and over and above that they get \$100 per tenth of a point.

Does each jockey get this for the complete performance of the station or do you break down by air shift?

even louder, they will be quite interested in what you have to say.

Next week in Cipher, which appears every week on the last page of FRED, C.C. COURTNEY will discuss equalization for those who dont understand it and for those who have less than the optimum technical conditions at their stations. C.C. is definitely not an engineer but he thoroughly understands the subject in layman's terms. You might be able to use some of it as the basis of your presentation to your air staff. Now, what happens is this: the station as a whole has to reach a certain figure and after that figure then we go on a tenth of a point basis or a point basis, and each of the jockeys get the same amount of money. In other words, if we're looking for a 4 and anything over and above a 4-like we get a 5-they will get a number of dollars for each tenth of a point over and above that 4.

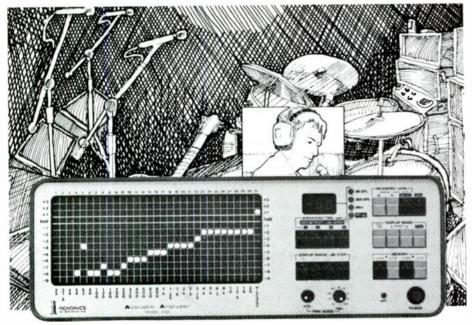
### Do you have trade outs for the disc jockeys?

Oh yeah, the disc jockeys in some cases can take advantage of some of our trades. We're very loose as far as our jocks are concerned. We're somewhat unconventional compared to most major market radio stations. We just like to make sure that everybody feels at home.

Is a regular raise situation set up at your station?

Yeah, they're evaluated on not only performance but time with the radio station and we take a combination of both. It's not a situation where we set up an "every year." We evaluate as the months and years progress.

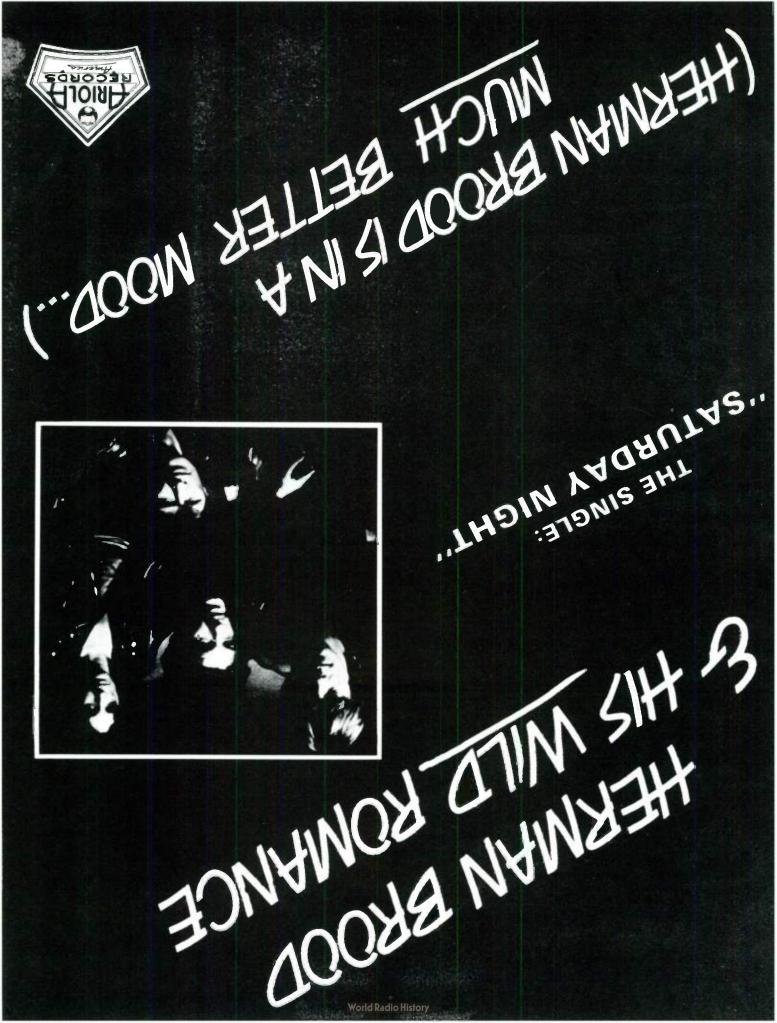
Well, you know the bottom line. You can cut through the bullshit and it comes down to one thing: money. We just want our guys to make a lot of money. If they make a lot of money we'll make a lot of money.



#### DICKIE ROSENFELD General Manager KILT/Houston

We offer annual raises based on individual performance. We offer a profit sharing plan and a retirement plan. After two years we offer a stock option plan. The way the jocks work here they dont lounge around anymore. They're more business oriented. And that's not just our station-that's every station that I know of. These guys, they come to work, they get their job done, they leave and go take care of their business with production people, other clients, whatever their interest is. It's a rule that there's no corporate trade-outs.





# Interview

# LES GARLAND and KFRC/San Francisco, Part Three:

# THE BUSINESS OF PROGRAMING



DAVE SHOLIN is moving from San Francisco to L.A., a move that has little practical effect on his work at KFRC but will strengthen his position as RKO National Music Director.

This letter from BOB GALLIANI concerns that move:

#### Sholman:

OK, so the Wood-man's got a new movie out. I'm sorry Woodie, but the only time I'm getting in a line that's around the block is if there's a tank of unleaded waiting for me at the other end. I'm sorry if that sounds a little rough but you can take it Woody—Woody—WWWOOODY! OK, that's better. And Dave Sholin, you A.M. aristocract, you radio rascal...you're beautiful ya frequency freak...But, let's be frank; your move from San Francisco radio is going to leave we Bay Area listeners with Citizen Bill, Beverly Fox, and an occasional Harry Nelson on the weekends (The Nel-man is a personal friend. He's tremendous and I love him.).

I realize that the Big Orange is welcoming you with its plastic jive heartless arms open wide...and hey, like a Barry Manilow record—you can't turn it down.

The next time the Gar-man (he's beautiful isn't he?) and I see you, you'll have your shirt opened to the waist, the gold chains, the Ron Saul-Pete Marino suntan, the tight jeans, the sincere one-liners...yes, the Dundas look.

The Galliani Brothers listened to you when you were at State College, ya coed crazy, we were with you at KLIV, you sultan of San Jose. And frankly, who do you think told Paul "Pink Lady" Drew to hire you at KFRC? Did I let that slip? OK, now that it's out. Yeah...we got you the gig at R.K.O.

Now get outta here...to L.A....that is!

B.G.

cc: Garman Dunman Minkman Nelman

FRED: You obviously play a big role in what happens at KFRC, so what does happen?

DAVE: We're completely free to give each other feedback on records. There's an objectivity that Garland has that is great for me. If I get crazy about a song, which does happen, I go through this big dance and say, "Goddamn it, there's no question about it, it's a great record". He'll look at me and say "Let's go" and it's on. That's the way it works.

It doesn't mean that we're not in disagreement in certain cases, because we are. But usually by a process of discussing that, we come to a point of reasoning and reasoning will always win.

FRED: Do you ever play records that arent smashes?

DAVE: We know in a lot of cases going in that the record is not going to be a Top 10 record but we know the record is good for the radio station. It doesnt mean that we totally negate research or anything else on any level. I'm not a mathematician. I hated math. There is nothing I hated more than math, but it's one of the things that is really important to do. So is getting into the music!

FRED: Les, let's do an anatomy of the Garland maturity-what you learned market to market, phase by phase. LES: I've always treated radio as an art first and an occupation second. Ten or twelve years ago the kind of money we were making was ridiculous. Probably still is out there in a lot of those markets, so there has to be love, desire and an appreciation to do this art form called radio.

As hokey as that may seem, that really is what kept a lot of us in this business, so I hate to see people trying to take shortcuts today. They have no appreciation which means they lose the basics. They lose the foundation that few people left in radio have.

I went through my stages of wanting to be way out there with my hair down the middle of my back, doin' an FM station behind \$10 a week, and being Johnny Cool smoking joints on the radio. But I realized "Wait a minute --is that really where it's at?". And the answer is, "No!"

#### FRED: Where is it?

LES: Where is it? Well, I wanted to be a programer and I wanted to be the best, so I defined ways of going about that. One of those is learning. You start paying attention. That's the first step to maturity; gaining information, processing it and then delivering. I felt like this was happening to me probably at about 26 or 27 years old. I was starting for the first time in my life to realize that it is a business—it is not a game.

Your job is a responsible position as program director, which means deliver a good radio station through whatever methods you have to do that and run a business at the same time. You almost lead two lives inside the building. Some people can deal with both of those and some cant. Some are stronger in some areas than the other. The business end might be real weak, but the creativeness can be there. If you dont try to find a way of balancing those, you'll end up not making it. You've got to learn both nowadays.

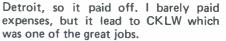
What is success? Making it to KFRC happened to be my definition, but there might be a guy in Mobile, Alabama whose ambition is to be a winner and own a radio station and never leave that market. Fine, that's his definition of success. In most situations program directors get thrown into a situation dealing with something that already has a big chance of failure. Very few program director situations are ideal. The personality of the PD and the personality of the radio station that's already been on the air for 25 years may very well clash head-on causing both to fail.

Success is really getting the fulfillment of saying "this is the best". I've only been able to say that about KFRC, and I really believe it's the best radio station in the country.

The object is to make people better, getting a better performance out of them and fulfillment for themselves. Allow them to express themselves to you, allow them to disagree if they want, allow them to come up with ideas. Those that are rejected, give them a reason why it's rejected—dont just say "No". Say "thank you for the idea, but let me tell you why I dont think it will work."

#### FRED: Have you found in your career that the education from a job was often worth more than the money?

LES: That's right. I didn't go to New Haven, Connecticut for the moneygive me a break! I had just left Drake in 1974, out of work and I went there because PAUL DREW gave me an opportunity to prove myself and I knew I could. I told him "I'm going to take this gig, but I'm going to dazzle you!" Three months later I was in



FRED: Can you explain some of the theory in involving KFRC image-wise with the artist, why you do it and how you do it?

LES: Being a contemporary music radio station, you have to accept the fact that the reason they listen to your station is because of the music. It's important to focus on the superstars and there are only a few at any given time. Present them in a superstar fashion on the air. Build them up as much as they can help build up your radio station in album specials or giveaways, music previews, having the identification in the market as ''the station the stars are on." If you're that radio station that's got to be good for your image.

FRED: Give us a specific example of using stars to increase the stations image LES: For the past four years KFRC has done the March of Dimes Superwalk. We always have a Superstar Superwalker and this year it was Robin Williams. We all know how big he is and he has roots in San Francisco. We just asked him and he accepted! We billed that for 4 weeks and had the largest Superwalk in the history of San Francisco. There were 30,000 people walking and we raised 1.1 million dollars, which is a record in America. We were very happy about that. That was a good one.

FRED: Let's talk about the UFO promotion.





Next week in the final episode, Les will give his theories of promotion. These will be backed up with Part II of the KFRC Aircheck. This aircheck will contain hundreds of ideas for promotion and production, including the Clio Award finalist UFO promotion. If the aircheck you received this week is stamped "Complimentary" on the shuck, you will not receive Part II unless you call 408-646-9333 before noon Friday.

# Robert John "Sad Eyes"

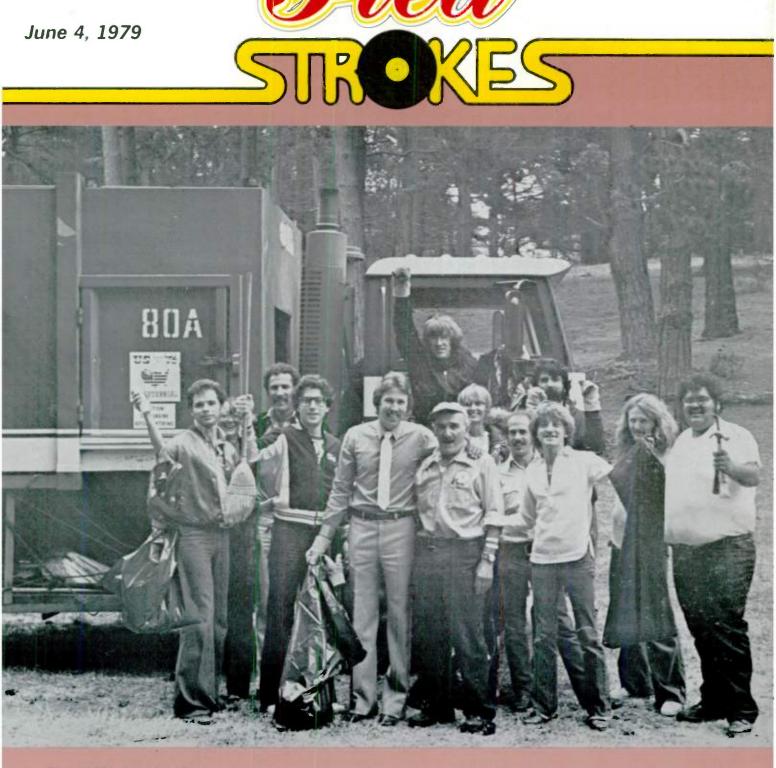




WGCL CKLW		VING 27 VVLK 29		WALG WERC
WPRO	W	ГМА 19-1	6	WIP
KTLK 40	K	CPX 27-2	3	US1
B-100 27-25		KELI 33		WNEW
KXOK 30		WIFE		WZUU
KIMN 30		WKLO		WBEN
KRKE 27		BJ-105		WSM-FM
KPAM 24		WCCO		WLAC
KNOW 35-29	9	WBBQ		WJR
WVIC WILS WTAC WKNX WSAM WHIO WTOB WSEZ WWWE	WXXX KMOX WDIF KRLA KRX-FM KENI KFMD KNOX WRKR	WINW Q102 WFAH WACI WAKX KCBN KJOY KDZA KEX	WTMJ WAZY KOTN WLOF WTCM WZYQ WFLB WSB WFIR	KPAY KPTL KBLS KWEN WIOD KAYC KMHT WNIC WOMC

### Produced by George Tobin.





The KMEL-Starship Clean-up Crew, ready for action after the KMEL Northern California Frisbee Festival at Golden Gate Park. (Pictured, I-r): Jamie Friar, KMEL News Dir.; J. Kaukanen, Starship; Kenny Wardell, KMEL Promotion Dir.; Bobby Cole, KMEL PD; Rick Lee, KMEL GM; Paul Kantner, Starship; Driver; C. Bowman, Starship; Frank Martin, KMEL Production Director and other Jefferson Starship crew.



WYSP/Philly and Atlantic Records threw a pre-concert bash for Firefall ticket winners. Pictured partying (standing, I-r): A winner; Pam Tramatula of WYSP; Denny Somach, DJ/WYSP; Cyndy Drue, DJ/WYSP; Marc Andes and Rick Roberts of Firefall; Frank Sciarra, Atlantic Phila. rep.; Bob Leonard, DJ/WYSP; Roy Rosenberg, Atlantic Reg. LP promo rep.; Jock of Firefall; and Jerry Abear, DJ/WYSP. Front row (kneeling, I-r): two ticket winners and Andy Robinson, Production Mgr./WYSP.



Chiming about her hit single "Ring My Bell" from her debut LP "Songs Of Love" on Juana Records, Anita Ward visits with TK President Henry Stone at TK's offices in Hialeah, Florida. Pictured (I-r): Henry Stone; Anita Ward; album producer Fiederick Knight and manager Chuck Holmes.



KZEW/Dallas turned into a "Rock n' Roll High School" as The Ramones dropped in for a premiere interview. Pictured at the Zoo (top, I-r): Marky, Joey and Dee Dee Ramone; John Roddy of KZEW; Johnny Ramone; Doris Miller, KZEW Music Director; and John Montgomery, V.P. Sales and Marketing, Sire Records. Pictured (on bottom, I-r): Frank Provenzano, W.B. Promotion and Michael Stone, W.B. Artist Development.



Their pockets may be plain, but they're The Big Three at KMBZ/ Kansas City. Putting their best chests forward (I-r): Ray Dunaway, KMBZ 2-6 pm; Bill Morse, KMBZ 10 pm-2 am; and Curt ''Mother'' Merz, KMBZ 5:30-10 am.



If loving Barbara Mandrell is wrong, W Pictured at the WMAQ studios after Mandrell; Bill Hennes, Program Man WMAQ Music Director.



Will the real lan Hunter please step for Angeles on his "Never Alone With A So I-r): Toby Lubov, W. Coast Publicity M Music Director Roger Collins and Bill



Life is but a "Radio Dream" as Roger Voudouris visits KLYX/Sioux Falls. Pictured getting used to it at the studios (I-r): KLYX Music Director Bruce Fischer; Voudouris; and Program Director Ken Kock.



AQ/Chicago doesn't want to be right! rbara's on-air interview (I-r): Barbara er for WMAQ; and Suzanne Benson,



rd? was the plea as lan visited KFI / Los zophrenic'' tour. Pictured at KFI (from hager for Chrysalis Records; lan; KFI 'aylor, Chrysalis field rep.



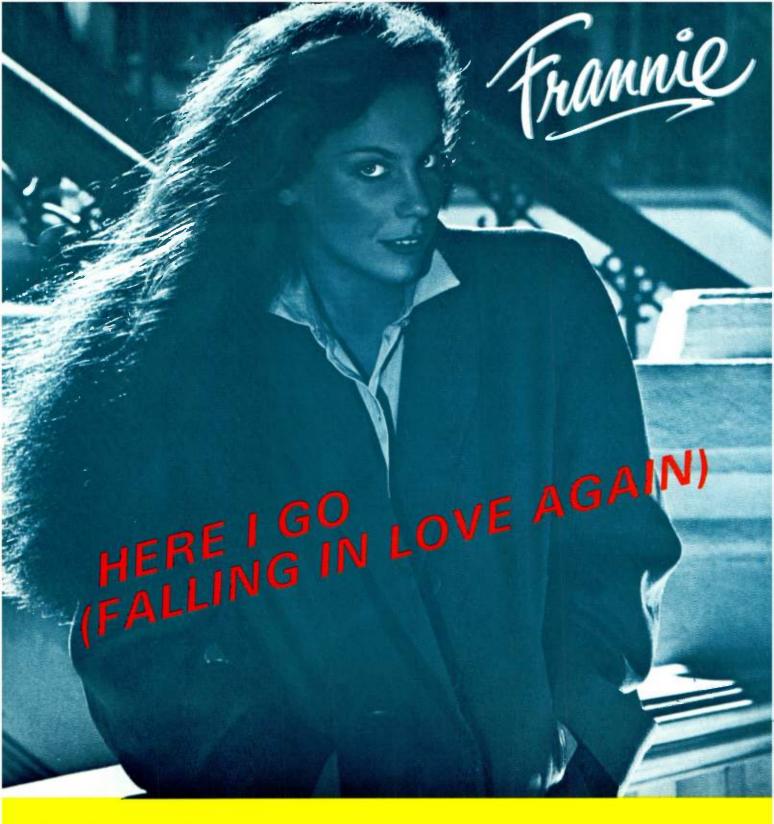
Squigomania rocks NY as Casablanca artists Lenny and Squiggy stop by 99X/NY before their recent sold-out Bottom Line appearance. Pictured (top row, I-r) John Brodey, Casablanca Northeast Reg. LP promotion rep.; Ivan Hoffman, ex-mgr. of group; Lance Bogart, Casablanca NY-Conn. rep.: Bobby Rich, Program Director 99X; Lenny; Rick Basceglia, music coordinator, and Bob Sisco, 99X Ass't. PD. (Bottom, I-r): Brian Interland, C sablanca V.P. Promotion; Bobbi Silver, NE regional promo rep.; and Squiggy.



"Don't Hang Up Your Dancin' Shoes" was the theme as Mushroom artist Ian Matthews broadcast live on WBCN. Boston from the Paradise as part of his nationwide tour. Pictured backstage (I-r): BCN staffers Steve Lushbaugh, production mgr.; Matt Siegel, 10 am-2 pm air personality; Charles Lacquidara, host of the infamous "Morning Mattress" show; Ian Matthews; Joe Owens, Mushroom Nat'I. Album Promotion Dir.; Jeff Jennings, independent promotion; and (kneeling) former Operations Director Charlie Kendall.



KEWI/Topeka brings Gasohol to Kansas. On May 3rd, KEWI sold 2,000 gallons of Gasohol, a combination of unleaded gas and ethyl alcohol, to 200 drivers at 15¢ per gallon. Pictured at the inaugural pump (I-r, back row): KEWI disc jockies Ray Marshall, Sandy Alexander, Shawn McKenzie and Khris Favor, KEWI Music Director. (Front row, I-r): Joe King, Kansas Energy Director; Bill McCormick, Mayor of Topeka, and J.R. Greeley, KEWI Program Director.



A NEW SINGLE BY FRANNIE GOLDE FROM HER DEBUT PORTRAIT ALBUM, "FRANNIE" ON PORTRAIT RECORDS.

YOU'RE THERE AT THE BEGINNING ....

PRODUCED BY ALBHY GALUTEN AND KARL RICHARDSON



**World Radio History** 

The Universals analysis is developed from sales, requests and callout research from almost 200 of today's trendsetter stations. Information is gathered by phone to assure accuracy and up-to-the-minute detail. Lightbulbs indicate songs with significant growth. FRED computers organize, correlate and project this research to help you win the ratings. For further information on any record, contact Jeff Green or Steve Douglas at 408 646-9333.



## WEEK'S MOST ADDED

1.	ELTON JOHN/Mama Can't Buy You Love	(MCA)
2.	GERRY RAFFERTY/Days Gone Down	(UA)
3.	PETER FRAMPTON/I Can't Stand It No More	(A&M)
4.	ANITA WARD/Ring My Bell	(Juana-TK)
5.	ATLANTA RHYTHM SECTION/Do It Or Die	(Polydor)
	JOHN STEWART/Gold	(RSO)
7.	POCO/Heart Of The Night	(MCA)
	DONNA SUMMER/Bad Girls	(Casablanca)
9.	ANNE MURRAY/Shadows In The Moonlight	(Capitol)
10.	BLONDIE/One Way Or Another	(Chrysalis)
11.	KISS/I Was Made For Loving You	(Casablanca)
12.	JOE JACKSON/Is She Really Going Out With	Him? (A&M)
	JAMES TAYLOR/Up On The Roof	(Columbia)
14.	DR. HOOK/When You're In Love With A B	leautiful Woman
		(Capitol)
15.	WET WILLIE/Weekend	(Epic)
	VAN HALEN/Dance The Night Away	(WB)
17.	JAY FERGUSON/Shakedown Cruise	(Asylum)
18.	ABBA/Does Your Mother Know?	(Atlantic)
19.	RAYDIO/You Can't Change That	(Arista)
20.	CARLY SIMON/Vengeance	(Elektra)

## FRED's JocKEY NOTEBOOK

## 'Mix' and 'Blend' your way to a Higher Quarter-Hour

Continuity between songs improves your quarter-hour development, but finding common links between songs involves many variables. The mix of ballads, rockers, hard vs. soft, pacing, lyrics and, of course, the beat all combine to diffuse the blend. However, occasionally segueing songs in the same *key* fuses the connection. You know how nice those segues sound!

## SONGS IN THE KEY OF E FLAT

Note: If two keys are given, the song begins in the first and ends in the second.

VAN HALEN/Dance The Night Away NIGEL OLSSON/Dancin' Shoes E-flat to E DEREK & THE DOMINOS/Layla E-flat to D-flat YOUNG RASCALS/Groovin' ELVIS PRESLEY/Don't Be Cruel BIG BOPPER/Chantilly Lace JOURNEY/Lights STEVIE WONDER/Higher Ground BEE GEES/How Deep Is Your Love? MARVIN GAYE/Let's Get It On

### SONGS BY SUBJECT: GAMBLING & LUCK

AMII STEWART/Knock On Wood EMERSON, LAKE & PALMER/Lucky Man ALAN PRICE/O Lucky Man ROLLING STONES/Tumbling Dice STEVE MARTIN/Las Vegas WINGS/With A Little Luck ELVIS PRESLEY/Good Luck Charm ABBA/Take A Chance BOB SEGER/Still The Same KENNY ROGERS/The Gambler

> 31 orld Padio

<u>o History</u>



How would you like to double your paycheck? I thought that would grab your attention. In Seattle, it really grabs KYYX listeners who simply send in a card telling what times they tune in. If their name is announced during that time, they call in to win! In this promotion, PD TONY STONE is trying to identify his powerful dayparts. It works, too, because this contest is now much easier to win, and so KYYX is getting hundreds of letters each day from hopeful entrants.

I've discussed before how keeping contests simple and easy to win (or creating such an illusion) can be far more advantageous in developing your base audience than the big-prize brain twister. Few know this as well as C.C. McCARTNEY at B-100. To develop quarterhour, listeners just write down the songs they hear in any hour. starting and beginning anytime. You can enter as many times as you want and you dont have to call in or even listen to win. Winners are drawn and then called to be presented up to \$5000 for participating! This promotion builds familiarity with new music (as some part of each song must be identified). Like KYYX's approach, this contest also gives an inside look at popular dayparts. But most importantly, anyone can win! What you believe to be true becomes true.

No wonder CHRIS CURTIS hails it as the "Easiest contest in Milwaukee." He's creating the illusion that it is! In the "\$30,000 WZUU Grand Slam" listeners are given a question and answer and simply call in and repeat them to win \$1000 when they get the cue.

Advertisers are well aware of the power of the word "FREE" (as in zero cents). BRIAN CHRISTIAN uses this adjective well in his WPFM Membership Club." Members receive special discounts on records, films, clothes, stereo gear and other merchandise as well as free t-shirts, free parties and free concerts. Call-in or mail-in, it's free to join, so everyone's an instant winner! Economy-minded listeners participate, but Brian is cleaning up heavily in teens, who 1) love to 'belong' to clubs and peer groups 2) are the ones who can least afford these popular (and easiest to tradeout) prizes and 3) have to do almost nothing to win.

Promotions that get listeners to participate as well as entertain make the best radio, but K.I.S.S.\* is rating bliss. (\*Keeping It Simple, Stupid)

#### SUPERTRAMP/THE LOGICAL SONG 3 1

Profile: WZDQ 1-1, KJR 1-1, KPUG 1-1, 96-KX 1-1 KUHL 1-1, 91-X 1-1, 14-Q 1-1, KFRC 2-1, KOLE 2-1, KRUX 3-1, KWK 3-1, CHUM 3-1, CKGM 5-1, KVOL 5-1, KQIZ 6-1, KYYX 2-2, WDJX 2-2, KCBN 2-2, WEEX 2-2, KJIN 2-2, KUPD 2-2, KOBO 3-2, KWOD 3-2, WLSQ 3-2, WMOH 4-2, KRTH-FM 4-2, Z104 4-2, KRQ 5-2, KS106 6-2, WROV 6-2, WAMS 9-2, WMEE 10-2, KLUC 3-3, WPST 4-3, WDAK 4-3, KELI 4-3, WKBO 5-3, KDES 5-3, Z-93 5-3, WGBF 5-3, KTKT 6-3, WISM 6-3, WNDE 8-3, KLIF 9-3, WZZX 9-3, WHB 4-4, WKIX 4-4, KDWB 5-4, 99X 5-4, KEYY 5-4, WIFE 6-4, WNAP 7-4, WQCM 8-4, KRDG 7-5, KIDD 7-5, WNOR 8-5, KLOU 8-5, WBBF 8-5, WHHY 8-5, WPGC 9-5, B-100 10-5, WLCS 7-6, CK101 9-6, WRUN 10-6, WEEO 11-6, KRBE 9-7, WTIX 10-7, KHJ 10-7, WABJ 13-7, M-91 15-7, WSGA 8-8, KQDI 9-8, WNOK-FM 9-8, KILT 10-8, WAKY 12-8, TEN-Q 12-8, KFI 12-8, 92Q 13-8, KOPA 15-8, WTOB 15-8, WIRK 10-9, Q105 13-9, JB-105 15-9, KATI 10-10, WRKO 13-10, WNBC 16-10, WDRC 17-10, WAPE 18-10, WCAO 21-10, WTIC-FM 17-11, WAVZ 20-11, WJDX 17-12, KENI 17-12, WORD 24-13, BJ-105 20-15, WAYS 22-15, WLS 24-16, WHBQ 20-17, WFOX 21-18, WSFC 23-18, WFIR 25-18, WFYR A-19, WSGN 27-20, WNOE-AM 27-21, WABB 30-21, WEBC A-24, F-105 D-24 and WAIV 40-35...added at KGW...Former FRED Record of the Week and Gold Network selection earns the top slot...covering all demos: B-100 excellent callout across the board...WTIX strong callout 12+...WAVZ leaning slightly male in callout...KSLQ no. 2 callout with 25+ males, no. 2 sales, no. 4 phones...WAYS no. 1 album, top 10 phones...top 5 phones at WISM and WGH...the album strength helps make this one of the top records of the year...starting to peak with 81% of our reporters showing gains...8th week on chart.

#### SISTER SLEDGE/WE ARE FAMILY 1 2

(COTILLION) Profile: WIFE 1-1, WHHY 1-1, KDES 1-1, KS106 1-1, Z-93 2-1, KOKQ 2-1, WSFL 3-1, WABB 3-1, WNAP 3-1, KSLQ 3-1, WSFC 3-1, KWOD 4-1, WPFM 5-1, KJIN 5-1, WBBF 5-1,, WORD 5-1, WPGC 2-2, JB-105 2-2, WNDE 2-2, WGBF 2-2, KBEQ 2-2, 99X 2-2, WCAO 3-2, WKIX 3-2, WDAK 3-2, KFRC 3-2, KHJ 3-2, WSSC 4-2, KIDD 4-2, KJRB 4-2, WNOE-AM 10-2, KRDG 5-3, KRTH-FM 5-3, TEN-Q 8-3, 92Q 8-3, WDJX 8-3, WAMS 8-3, KQIZ 8-3, WMEE 26-3, KTLK 5-4, WNOK-FM 10-4, KIIK 11-4, WRUN 12-4, WEBC 14-4, KRBE 5-5, WNBC 5-5, KFI 6-5, WJDX 8-5, KOPA 9-5, WHB 9-5, KVOL 9-5, KZFM 10-5, CK101 10-5, WTOB 12-5, 14-Q 9-6, WPST 11-6, WFYR 11-6, KTKT 15-6, WRFC 18-6, WANS 10-8, WSPT 11-8, WQCM 12-8, Z104 13-8, KLIF 15-8, WUPE 18-8, KPUG 18-8, KUHL 18-8, WZZX 20-8, WFIR 20-8, KNUS 12-9, KYYX 13-9, WEEO 15-9, KJR 19-9, Q105 14-10, WAIV 17-10, WKBO 14-11, WAPE 17-11, F-105 16-13, WFOX 16-13, KMGK 18-13, WSGN 18-13, KEYY 19-13, KRUX 23-13, BJ-105 23-13, WAKY 17-14, WGH 17-14, KQDI 18-15, WJLQ 20-15, KATI 21-15, 91-X 19-16, WNOR 22-16, B-100 25-16, WROV 24-17, WLSQ 24-19, KCBN 25-20, KCPX 26-20, WLS 27-20, KOBO 30-21, M-91 29-23, KWK 27-24, CHUM D-26, CKGM A-29, KGW D-29 and KRQ 33-30...still tremendous sales and hot phones...primary support is teens and females 25+ in callout... maintains valuable crossover power...former FRED Record Of The Week...tips from 84 to 78% of our reporters who are showing growth...6th week on chart.

#### **RICKIE LEE JONES/CHUCK E.'S IN LOVE** 4 3

Profile: KIDD 1-1, WNOK-FM 2-2, KOKQ 3-2, WSPT 5-2, WZZX 8-2, WZDQ 6-3, KOPA 6-3, KOBO 6-3, WFOX 7-3, WUPE 11-3, WTIC-FM 11-3, WEEX 12-3, WDAK 5-4, 91-X 6-4, WPGC 6-4, CK101 8-4, KJIN 8-4, WGBS 8-4, KDES 9-4, KELI 10-4, WMEE 16-4, KFRC 8-5, WKIX 9-5, WNAP 10-5, WDRC 12-5, WSFL 12-5, KTKT 13-5, WSGA 6-6, WGBF 7-6, KEYY 9-6, KRDG 9-6, KBEQ 9-6, KJRB 10-6, KWOD 10-6, WDJX 10-6, KQIZ 11-7, WRKO 11-7, KCPX 11-7, WROV 13-7, KOLE 14-7, WCAO 15-7, WJLQ 10-8, KRTH-FM 10-8, WLCS 11-8, WLSQ 11-8, KJR 12-8, KVOL 12-8, WJDX 15-8, KSLQ 16-8, WNDE 16-8, JB-105 19-8, WKBO 12-9, WAYS 15-9, WEBC 17-9, WQCM 19-9, WFIR 21-9, WPST 13-10, 14-Q 13-10, 99X 13-10, KLOU 14-10, WISM 14-10, BJ-105 14-10, WHHY 16-10, WAMS 18-10, WORD 14-11, TEN-Q 14-11, KIIK 15-11, KRUX 16-11, WTOB 19-11, WRUN 28-12, B-100 19-13, KENI 22-13, WTIX 16-14, 92Q 17-14, KYYX 18-14, KHJ 20-14, WABB 22-14, KILT 20-15, WSGN 20-15, WSFC 19-16, WFYR 22-16, KZFM 23-16, KATI 23-16, F-105 25-16, KRQ 20-17, KS106 20-17, KUHL 22-17, KDWB 22-17, WAPE 23-18, WHBQ 26-18, KCBN 23-19, WEEO 23-19, KNUS 24-19, WBBF 26-19, WMOH D-20, KLIF 24-21, M-91 26-21, KRBE A-22, WNOR 34-23, KFI D-26, WAIV 32-28 and WNOE-AM 36-28...added at KGW and CHUM...this Platinum selection is an absolute giant 18+, particularly males...also some teen females developing in callout...watch for 25+ female resistance...excellent album sales (it's already gold)...holding steady with nearly 80% of our reporters showing gains...5th week on chart.

#### **DOOBIE BROTHERS/MINUTE BY MINUTE** 5 4

Profile: M-91 2-1, WGBS 5-2, KSLQ 6-2, WQXI 5-3, KIDD 6-3, B-100 14-3, KJR 5-4, KTKT 7-4, KOKQ 8-5, WZZX 10-5, WUPE 14-5, KELI 7-6, Z104 8-6, WABB 8-6, KYYX 8-6, 91-X 9-6, WLS 7-7, WNOK-FM 8-7, KUPD 12-7, WEBC 13-7, WMEE 23-7, WHB 8-8, 14-Q 10-8, WGBF 12-8, WNAP 21-8, WDAK 10-9, KFRC 12-10, WIFE 12-10, WSFC 13-10, KBEQ 13-10, KVOL 13-10, F-105 14-10, KS106 17-10, WDJX 18-10, WRFC 19-10, WQCM 20-10, KPUG 15-11, KEYY 15-12, KLOU 16-12, WMOH 18-12, KWOD 18-12, WZDQ 15-13, WFYR 16-13, WHBQ 17-13, JB-105 17-13, KHJ 18-13, WAVZ 18-13, WSPT 18-13, KRDG 20-13, WPST 18-14, WCAO 18-14, Z-93 18-14, WAMS 19-14, KCPX 20-14, WISM 20-15, WHHY 21-15, KOLE 23-15, WTOB 20-16, WORD 22-16, KRBE 20-17, WEEO 22-17, KOPA 23-17, WFIR 24-17, WSGN 25-17, KCBN 22-18, WKBO 25-18, KILT 28-18, KRQ 22-19, 92Q22-19, KIIK 27-19, KFI 23-20, WSFL 24-20, TEN-Q 25-20, K-BEST 25-20, WAPE 28-20, WJDX 29-20, CK101 25-21, WPGC 26-21, WNDE 26-21, KDES 27-21, KZFM 29-21, KQIZ 26-22, 99X 26-22, WAYS 26-22, WTIC-FM 27-22, WAKY 28-22, WTIX 25-23, KRTH-FM 25-23, CKGM 29-23, WRUN A-23, WJLQ D-23, KOBO 29-24, WKIX 29-25, KNUS 31-25, Z97 A-25, WLSQ 29-26, KRUX 33-26, KENI D-26, WAIV 31-27, KUHL D-29, WFOX D-30, WNOE-AM D-35 and BJ-105 D-37...added at CHUM... Former FRED Record Of The Week...covering all demos, and carries real 25+ M/F clout in callout...could still break further...holding steady with 77% of our reporters showing gains...5th week on chart.

#### DONNA SUMMER/HOT STUFF 2 5

Profile: TEN-Q 1-1, KEYY 1-1, WAKY 1-1, WTIC-FM 1-1, KCBN 1-1, JB-105 1-1, WTIX 1-1, KRDG 1-1, KFI 1-1, WAPE 1-1, WPST 1-1, WAVZ 1-1, WCAO 1-1, KIIK 1-1, WAMS 1-1, KHJ 1-1, WMOH 1-1, WTOB 1-1, WMEE 1-1,

### 32 World Radio History

### (A&M)

## (WB)

(CASABLANCA)

BJ-105 1-1, WZZX 1-1, WNOK-FM 1-1, CK101 1-1, KRTH-FM 1-1, WPGC 1-1, WGBF 1-1, WAIV 1-1, Z104 1-1, KRBE 1-1, WDJX 1-1, KILT 1-1, WDAK 1-1, 99X 1-1, WKIX 2-1, WNOR 2-1, WDRC 2-1, KELI 2-1, WRKO 2-1, WHBQ 3-1, KOPA 3-1, B-100 3-1, WISM 4-1, WUPE 4-1, KLIF 5-1, WOCM 5-1, CKLW 2-2, WABB 2-2, WSGA 2-2, WKBO 2-2, KZFM 2-2, KDES 2-2, WFYR 2-2, KTLK 3-2, KMGK 3-2, WRUN 3-2, WAYS 3-2, WRFC 3-2, KJR 3-2, WLS 4-2, KPUG 4-2. WFOX 5-2. KCPX 5-2. WHHY 3-3. KJRB 3-3. KS106 3-3. KYYX 4-3. F-105 5-3. WEEO 7-3. KRQ 8-3. M-91 9-3. WLSQ 10-3, Q105 4-4, KLOU 5-4, WSGN 7-4, WGH 8-4, WFIR 16-4, WORD 17-4, 14-Q 8-5, KQIZ 9-5, KUHL 10-5, 92Q 10-6, WHB 11-6, WJDX 11-6, WBBF 9-7, WANS 11-7, WSPT 12-7, KATI 8-8, WPFM 14-9, CKGM 17-11, WROV 19-11, KLUC 16-13, WJLQ 29-14, K-BEST 21-16, WABJ 30-19 and KENI D-28...still super sales and teen phones... adult callout support continues...slips from 81 to 70% of our reporters who are showing gains...double-shucking with 'Bad Girls' is recommended...7th week on chart.

#### 7 **KENNY ROGERS/SHE BELIEVES IN ME**

Profile: WGBS 4-1, 92Q 2-2, WHB 3-3, KCPX 3-3, Z97 4-4, WTOB 5-4, WRFC 7-4, KOBO 8-4, WKBO 6-5, KILT 9-6, WDAK 9-6. WKIX 10-6. KRBE 12-6. WMOH 13-6. Z-93 13-6. KJIN 9-7. WLCS 10-7. WAKY 10-7. KBEQ 10-7. KUHL 11-7, KOPA 13-7, WNAP 15-7, KSLQ 15-7, WFIR 19-7, KMGK 8-8, KEYY 10-8, KRDG 12-8, WAYS 12-8, KJRB 9-9, WHHY 13-9, KDES 14-9, WDJX 17-9, WGBF 20-9, WNOK-FM 11-10, WHBQ 12-10, KDWB 15-10, KELI 15-10, KIDD 17-10, WISM 13-11, KRTH-FM 13-11, WSPT 14-11, KNUS 14-11, WAMS 14-11. KOIZ 15-11. KGW 16-11. WCAO 16-11. WZDQ 16-12. WSGN 16-12. KATI 16-12. WMEE 17-12. KOKQ 18-12. WFYR 18-12. M-91 18-12. WEEO 17-13. CK101 18-13, KZFM 20-13, KIIK 18-14, WROV 22-14, WANS 17-15, KRUX 18-15, WEEX 25-15, WQCM 29-15, WSGA 19-16, KCBN 20-16, KOLE 22-16, CKLW 26-16, WTIX 20-17, KFRC 21-18, WZZX 22-18, KPUG 23-18, WDRC 25-18, 14-Q 26-18, B-100 21-19, WRUN 24-19, WPST 25-20, WPFM 23-21, WTIC-FM 25-21, WRKO 28-21, WNOE-AM 28-22, 91-X 27-23, KHJ 27-23, KYYX 29-23, 99X 28-25, KS106 30-25, KLOU D-25, KLUC D-25, WUPE D-25, KJR D-26, TEN-Q D-26, KWOD D-26, WABJ 34-29, KTKT A-30, KWK A-30, WNBC A-31, WIFE A-32 and BJ-105 D-35...Former 18+ Record Of The Week continues to be one of the strongest 18+ records for programing...leaning heavily female in callout, but also solid males 25+...valuable for midday programing...edges up from 68% to 70% of our reporters who are showing gains...4th week on chart.

#### 10 7 **ELO/SHINE A LITTLE LOVE**

(JET) Profile: Z-93 15-7, WDAK 16-7, WQXI 15-9, KIDD 19-11, KCPX 16-12, KQIZ 21-12, WNAP 29-12, WGBF D-12, 96-KX 16-13, KWOD 24-13, WSFC 24-15, WAMS 21-16, WZZX 23-16, KLUC 24-16, KOKQ 20-17, KJR 23-17, 91-X 25-17, KRDG 27-17, KELI 27-17, KLOU 21-18, WDJX 23-18, KWK 23-18, WUPE 25-18, KSLQ 26-18, KRTH-FM 21-19, WORD 23-19, WNDE 23-19, KEYY 24-19, WIFE 28-19, KRUX 29-19, KS106 26-20, B-100 26-20, WLCS 27-20, KATI 28-20, KUHL 28-20, WAKY 25-21, KFI 25-21, 14-Q 25-21, WRFC 25-21, WROV 25-21, WQCM 26-21, Z104 27-21, WKBO 28-21, WMEE 30-21, WTOB 30-21, KILT D-21, KHJ 25-22, KYYX 26-22, WHHY 27-22, WZDQ 27-22, WEEO 27-22, CK101 27-22, KZFM A-22, KVOL 26-23, WSPT 26-23, WFOX 27-23, WFIR 28-23, TEN-Q 30-23, KDES D-23, KRBE 26-24, WISM 27-24, KPUG 28-24, WLSQ 28-24, WCAO 29-24, WSFL 29-24, KLIF 31-24, KGW D-24, WAYS 27-25, KUPD 27-25, KFRC 28-25, WMOH 29-25, KOBO 33-25, WHB A-25, WFYR A-25, KTKT 29-26, KOPA 29-26, WRKO 29-26, 99X 30-26, WANS 30-26, WTIC-FM 30-26, WSGN 31-26, JB-105 32-26, WIRK 30-27, WDRC 30-27, M-91 30-27, CHUM D-27, WAPE 34-28, 920 D-28, WEBC D-28, KIIK 34-29, WTIX 38-30, WHBO D-30, WAVZ A-31, WABB D-32, KTLK 37-33, KCBN 38-33, WNOE-AM D-36, WAIV A-37, WBBF D-38 and KBEQ D-39...added at WNOR...completely mass appeal...strongest 12-24 so far...shines up from 72 to 75% of our reporters who are showing growth...3rd week on chart.

#### 11 8 EARTH, WIND AND FIRE/BOOGIE WONDERLAND

Profile: WLCS 3-1, WNOK-FM 4-3, WAVZ 11-4, KCPX 10-5, WUPE 13-7, KOKQ 14-7, KTLK 10-8, KWOD 14-8, WSGA 9-9, WORD 19-9, WDAK 12-10, KRTH-FM 14-10, KJR 15-10, WEEX 15-10, WGH 22-10, WHBQ 13-11, WIFE 16-11, WSSC 22-11, KJRB 23-12, WPGC 16-13, 99X 18-13, WRFC 21-13, KBEQ 24-13, WNAP 26-13, KEYY 18-14, WHHY 20-14, CKLW 20-14, KRDG 24-14, WAKY 18-15, Z-93 19-15, KSLQ 21-15, WTIC-FM 24-15, KLOU 20-16, KPUG 21-16, WABB 21-16, WAYS 24-16, WRKO 25-16, KILT 31-16, WFYR 19-17, KJIN 20-17, WAMS 24-18, WNDE 25-18, KIDD 26-18, WGBF D-18, KYYX 24-19, Z104 24-19, WAIV 25-19, WDRC 26-19, KS106 27-19, WMEE 27-19, WAPE 27-19, WCAO 25-20, BJ-105 26-20, WNOE-AM 26-20, KIIK 29-20, KELI A-20, WDJX A-20, KFRC 24-21, KHJ 24-21, WEEO 26-21, KOIZ 27-21, KCBN 30-21, WFOX 26-22, B-100 28-22, WKBO 30-22, WTOB 27-23, KATI 29-23, 92O 27-24, 14-Q 29-24, TEN-Q 29-24, JB-105 30-24, KOPA 30-24, WZZX D-24, WPFM 27-25, KVOL 28-25, WISM 28-25, WSGN 29-25, 91-X 35-26, WSFC 29-27, WLSQ 32-27, KOBO 36-28, KNUS D-28, KOLE 33-29, WTIX 37-32 and KLIF 39-35...added at WQCM and WSPT...the heavy teen support leans towards males...powerful for crossover and VERY big in discos...good sales...notches up to 65% of our reporters who are showing gains...3rd week on chart.

#### 21 ANITA WARD/RING MY BELL 9

Profile: WAYS 4-1, CKLW 5-1, WSGA 15-1, WAVZ 3-2, WTIX 13-2, KILT 11-3, WPGC 21-3, WJDX 12-4, 99X 10-5, WNOE-AM 15-7, WTIC-FM 20-9, WGH 23-9, WKIX 19-10, WLCS 28-10, JB-105 39-10, KWOD 25-11, KRTH-FM 18-12, Z-93 21-12, WRKO 23-12, WHBQ 30-15, WCAO 26-16, WKBO D-16, KFI 27-17, WORD D-17, WSFL 25-18, WFYR A-18, WRFC D-18, Q105 D-18, WKYB D-18, WEEX D-18, TEN-Q A-19, KVOL 25-20, WTOB D-20, WABB D-20, WNBC 29-21, KTLK 33-21, KJIN 37-21, KLOU A-22, KFRC D-22, WSGN D-23, KOKQ D-23, KSLQ 32-24, KHJ D-24, 92Q 30-25, WDAK A-25, WFOX D-26, WFIR D-26, WAPE 35-27, WRUN A-27, KIIK D-27, KS106 D-27, 96-KX A-28, F-105 D-28, WQCM D-28, WDRC D-28, BJ-105 39-29, WLSQ D-29, WAKY A-30, WAMS A-30, WNOK-FM A-30, KOPA D-30, WAIV 36-32, WANS A-34, WSSC A-34 and KATI A-36...added at KUHL, WISM, WGBF, WROV, KEYY, WZZX, WHHY, KNUS, WSPT, KOBO, KZFM, WNOR and KBEQ ... Fred Record Of the Week: Most Valuable!... Platinum and Black Network selection of May 17...THIS SMASH IS BLOWING THE DOORS OFF! Nothing can stop this instantaneous salesbuster, phoneburner, you name it...it's going all the way!...could power to number 1 next week...JB-105 "could

(UA)

## (ARC/COLUMBIA)

### (JUANA-TK)

have moved it 39-2" ... huge sales and phones M/F 16-22 ... WAVZ "no. 1 everything M/F 12-34" ... WAYS no. 1 sales and phones, mostly females-heavy disco reaction...WANS no. 1 sales, no. 3 phones 17-23 M/F-SMASH!...WTIX covering all demos in callout...no. 3 sales, no. 4 phones 12+...blockbuster sales at KOKQ, KWOD and F-105...clangs from 39 to 58% of our reporters who are showing gains...2nd week on chart.

#### **REX SMITH/YOU TAKE MY BREATH AWAY** 8 10

Profile: WKBO 1-1, WROV 1-1, WNDE 1-1, WLSQ 2-1, KOBO 2-1, WEEX 3-1, WSPT 4-1, KATI 6-1, WPFM 2-2, WIFE 3-2, Q105 3-2, WTIC-FM 7-2, WRKO 5-3, WJDX 7-3, KMGK 4-4, WDJX 4-4, KS106 4-4, KPUG 5-4, Z104 6-4, KOKQ 6-4, WMOH 12-4, WDAK 6-5, WISM 7-5, KJIN 7-6, WNOK-FM 7-6, WDRC 9-6, WAIV 9-6, WUPE 10-6, TEN-Q 7-7, CK101 11-7, WRFC 12-7, WORD 12-7, KIDD 13-7, WSSC 8-8, 99X 9-8, KDES 10-8, 91-X 11-8, F-105 13-8, WMEE 18-8, Z-93 10-9, WFYR 15-9, KRDG 11-10, WQXI 12-10, WGBF 13-10, KCPX 14-10, WABB 14-10, KOLE 16-10, WTOB 17-10, KNUS 19-10, WAKY 14-11, WZDQ 14-11, WRUN 14-11, KLOU 19-11, WFOX 22-11, KFI 17-12, WTIX 18-12, KCBN 17-14, WIRK 18-15, WBBF 23-15, KUHL 20-16, WEEO 21-16, WFIR 23-16, WNBC 20-17, KVOL 20-17, WEBC 22-17, WAMS 23-19, KYYX 23-20, WKIX 28-20, KTKT 22-21, KEYY 25-22, KRQ 29-23, KRUX 31-24, M-91 28-25, KLIF 34-27, WNOE-AM 35-27 and KGW D-30...added at KZFM...teen females primary demo now...former FRED Record Of The Week...slips from 61 to 57% of our reporters who are showing growth...6th week on chart.

#### 12 11 CHEAP TRICK/I WANT YOU TO WANT ME

Profile: F-105 1-1, WFOX 2-1, WQXI 3-1, KUPD 3-1, 91-X 3-3, WRFC 5-3, WANS 5-3, WEEX 6-5, CKLW 7-6, JB-105 10-6, KMGK 7-7, WZDQ 9-7, WNDE 10-7, 14-Q 11-7, WIFE 14-7, KDES 15-7, WEEO 10-8, WDAK 11-8, KHJ 11-9, KUHL 16-9, KOPA 16-10, WZZX 19-10, KTKT 18-11, CHUM 20-11, B-100 15-12, WPST 17-12, WTIX 15-13, KOKQ 17-13, KS106 19-13, WDJX 20-13, 96-KX 18-15, Z97 18-15, KRTH-FM 17-16, KFI 19-16, Z-93 20-16, WPFM 21-16, KFRC 22-16, WNOK-FM 24-16, BJ-105 26-16, WGBF D-16, WUPE 20-17, CK101 22-17, WNAP 22-17, KSLQ 25-17, WLS 28-17, KRQ 21-18, Z104 22-18, WQCM 25-18, WMOH 23-19, WNOE-AM 25-19, KWK 28-20, WBBF 27-21, WAMS 27-21, KRUX 27-22, KJRB 29-22, WMEE 29-22, KATI 30-22, WDRC 28-23, WKBO D-23, WAVZ D-23, WAKY 29-24, KEYY D-24, KIIK 28-25, KYYX 28-25, WTIC-FM 29-25, KPUG 30-25, KOLE 32-25, WRUN A-25, WHBQ 27-22, KVOL D-27, WCAO D-27, KIDD D-28, WAPE D-29, 92Q D-30, WAIV 37-31, KCBN 39-31 and KOBO D-36...added at WJLQ, WHHY, KLOU, KZFM and Q105...Former FRED Record Of The Week...F-105 no. 1 phones, no. 1 sales... WANS GIANT callout all demos-big phones and sales, too...KDES "Hottest record now!"...B-100 Top 5 phones...KUPD callout support solid...WZDQ sales picking up...leans towards younger demos, including strong females, top 10 phones... WGH no. 10 phones 12+...KOKQ 12-18 solid and demos spreading...WAVZ no. 5 LP, teen phones now starting...60% of our reporters are showing gains...4th week on chart.

#### 15 12 VAN HALEN/DANCE THE NIGHT AWAY

Profile: WPFM 4-3, WSPT 6-4, Z-93 6-5, WZDQ 8-5, KLUC 8-5, WEEO 9-5, KCPX 8-6, Z97 8-6, 96-KX 10-6, KJR 10-6, KOKO 12-6, WOXI 10-7, KCBN 12-7, KFRC 14-7, KOBO 12-8, KELI 12-9, KOPA 14-9, WSFC 14-9, KWK 10-10, KRUX 15-10, KRQ 15-11, WBBF 16-11, KSLQ 17-11, KHJ 14-12, KBEQ 16-12, KTKT 17-12, KATI 18-13, KOLE 19-13, WNDE 21-13, WISM 18-14, 91-X 18-14, CK101 19-14, KLOU 24-14, 14-Q 19-15, JB-105 22-16, KVOL 23-16, KYYX 19-17, KPUG 20-17, WPST 21-17, B-100 20-18, KMGK 22-18, KQDI 23-18, WNAP 28-18, KDWB 21-19, WTIX 24-19, KJRB 25-19, KRDG 26-19, WFOX 24-20, M-91 27-20, WMEE D-20, Q105 25-21, WNOK-FM 26-22, WRFC 27-22, WUPE 28-22, WROV 28-22, WQCM 28-22, WDJX D-22, WHBQ 25-23, WMOH 27-23, WAYS 29-23, WZZX D-23, WORD 30-24, KNUS 28-26, KOIZ 29-26, WKBO D-27, KS106 D-28, WTIC-FM D-28, KZFM 31-29, WAKY A-29, WAMS D-29, KRBE D-30, WAPE D-30, KEYY D-30, WIRK 34-31, KWOD 36-33, WABJ D-39 and WSFL D-40...added at WGBF, WLSQ, WTOB, KDES, CKGM, WSGN, TEN-Q and KFI...widespread Demo Record Of The Week! Gold Network Selection...females 12-34 now breaking from the number 1 male album base...dances from 53 to 62% of our reporters who are showing gains...4th week on chart.

#### 6 13 RANDY VANWARMER/JUST WHEN I NEEDED YOU MOST

(BEARSVILLE) Profile: KLOU 2-1, WFIR 8-1, WGH 2-2, KTKT 2-2, WHB 2-2, WISM 2-2, KQDI 2-2, KLUC 2-2, KOLE 3-2, KRUX 4-2, WJDX 4-2, KUHL 3-3, KPUG 3-3, KEYY 3-3, KDWB 3-3, JB-105 3-3, WEBC 3-3, WAKY 4-3, WDRC 4-3, WCAO 4-3, WABB 5-3, CK101 6-3, WRUN 7-3, WAPE 4-4, WAMS 4-4, KSLQ 4-4, WFYR 5-4, WPST 5-4, KRDG 6-4, WUPE 6-4, WIRK 6-4, WEEO 8-4, WROV 8-4, WHHY 9-4, WTIX 5-5, WMEE 5-5, KMGK 5-5, KRTH-FM 6-5, CKLW 6-5, WQCM 6-5, Z104 7-5, KHJ 9-5, KNUS 6-6, WNAP 6-6, WHBQ 7-6, WIFE 8-6, KIIK 12-6, WKBO 7-7, WJLQ 9-7, WGBS 11-7, KRQ 13-7, WEEX 8-8, KCBN 11-8, TEN-Q 10-9, KFI 10-9, WRKO 12-9, 96-KX 11-10, KWOD 16-10, KLIF 18-10, KFRC 15-11, KZFM 21-11, WABJ 20-12, KENI 23-17, F-105 22-19, WSFL 26-23 and WAIV 34-30...added at Q105 and WNOR...Former FRED Record Of The Week...slips from 62 to 50% of our reporters who are showing gains...9th week on chart.

#### 23 14 JOHN STEWART/GOLD

Profile: WUPE 15-9, WKYB 17-12, KUPD 19-13, KIDD 24-17, KEYY 22-18, KOPA 27-18, WANS 25-19, KWOD 32-19, WISM 24-20, WEEO 24-20, KSLO 27-20, KRDG 34-20, WIRK 25-21, WDAK 28-21, 91 X 29-21, WNAP D-21, 920 26-22, WOXI 26-22, KTKT 26-22, WSPT 27-22, WORD 28-22, WAPE 29-22, KUHL 30-22, WZDO 26-23, Z104 28-23, B-100 A-23, WKBO 27-24, KVOL 29-24, KATI 31-24, WNOK-FM 29-25, KFI 29-25, KJIN A-25, KRBE 28-26, WRFC 30-26, WIFE 32-26, KRTH-FM D-26, WPST D-26, WEEX D-26, 99X 29-27, WPGC 30-27, KOLE 30-27, KYYX D-28, WTOB D-28, KQIZ D-28, KDES D-28, Z-93 D-29, JB-105 33-30, WSGN 35-30, KCBN 35-30, WEBC A-30, WNDE D-30, KPUG D-30, KRUX 36-31, CK101 37-32, WSGA A-32, WAVZ A-33, WAIV 39-34, 14-Q A-34, WTIX D-34, WSFL D-39, KILT D-39, KOBO D-39 and KLIF A-40...added at TEN-Q, WJDX, KLUC, BJ-105, WRKO, M-91, WKIX, KQDI, KJRB, KNUS, KZFM, WCAO, WBBF and F-105...18+ Record Of The Week! Gold and Silver Network Selection... support leans male...phones and sales picking up...sparkles from 46 to 57% of our reporters who are showing growth... 2nd week on chart.

(WB)

(EPIC)

(COLUMBIA)

(RSO)



#### 27 15 DR. HOOK/WHEN YOU'RE IN LOVE WITH BEAUTIFUL WOMAN

Profile: KCBN 4-3, KATI 4-3, WTOB 4-3, WAPE 6-5, WAYS 10-5, WSFL 8-6, WHB 7-7, WHHY 11-8, KBEQ 12-9, 92Q 16-13, KJRB 22-14, WKBO 24-14, WNOE-AM 18-15, KCPX 18-15, KOKQ 19-15, WGBS 21-15, WORD 29-15, WTIX 19-16, WDAK 24-16, WGH D-16, KRBE 21-18, KQIZ 23-19, WSGN 28-19, 14-Q 31-19, WFIR 27-20, Z-93 26-21, KRDG 28-22, WNAP A-22, WANS 27-24, KELI D-24, WFOX D-25, KTKT D-25, KIDD D-26, M-91 D-26, WOXI 30-27, KTLK 30-27, WIRK 32-28, WCAO D-28, WMOH D-28, WAIV 33-29, WDRC D-29, WNDE D-29, KWOD 40-30, WTIC FM 40-30, KFI A-30, CK101 36-31, WSGA A-31, WAVZ A-32, KNUS 38-33, KOLE D-33, WEBC D-34, WIFE D-35, KILT D-38, KRQ A-40 and KRUX D-40...added at KLOU, KDES, WABB, KPUG, KJR, WKIX, WBBF and B-100... WAYS Spanky: "The Doctor's biggest adult record here ever"...solid females and developing males very nicely...romances from 39 to 47% of our reporters who are showing growth...2nd week on chart.

#### 9 16 **BEE GEES/INSIDE AND OUT**

(RSO) Profile: WEEO 3-1, KRQ 4-1, WIRK 5-1, KEYY 2-2, KLIF 2-2, KFI 2-2, WAIV 2-2, WNAP 2-2, KRDG 3-2, CK101 4-2, M-91 7-2, WFIR 11-2, Z104 3-3, WFYR 4-3, KIIK 5-3, WGBF 4-4, KGW 4-4, WBBF 4-4, KCBN 5-4, WCAO 6-4, WRUN 5-5, Q105 6-5, KTLK 6-5, 92Q 7-5, KENI 7-5, KNUS 8-5, KATI 7-6, WSGN 9-6, CHUM 11-6, WFOX 11-6, F-105 7-7, WGH 7-7, WPST 9-7, WIFE 9-8, WKIX 11-8, WAPE 15-8, KZFM 9-9, KQDI 10-9, WAKY 13-9, K-BEST 15-10, WABJ 17-10, KMGK 14-11, WLS 14-11, Z97 14-12, WDRC 20-14, CKGM 23-17, WNOR 25-19 and KILT 30-24... 8th week on chart.

#### 22 17 JAY FERGUSON/SHAKEDOWN CRUISE

Profile: WSFC 9-2, KEYY 7-7, KJRB 13-10, WBBF 13-10, KOBO 26-10, KOKQ 15-11, KUPD 16-12, WQXI 17-12, KIDD 22-12, WLSQ 20-13, WANS 19-14, WPFM 17-15, KFRC 20-15, KHJ 19-16, WSPT 20-16, WIRK 21-16, WNOE-AM 21-17, WDAK 23-18, KATI 25-18, KLIF 22-19, Q105 23-19, KSLQ 23-19, KELI 24-19, KOLE 24-19, KRBE 22-20, KOIZ 24-20, KOPA 24-20, B-100 24-21, WNOK-FM 25-21, WAPE 25-21, KS106 28-22, WISM 25-23, WRFC 26-23, WGH D-23, KLOU 29-24, WNAP 30-24, KTKT 30-24, KRDG 31-24, KWOD 31-24, WEEO 28-25, WORD D-25, Z-93 29-26, KWK A-26, WUPE D-26, WFOX 30-27, CK101 31-27, 14-Q 32-27, KILT 32-29, WIFE 34-29, Z104 D-29, KZFM A-30, KRQ 34-31, WSGN D-32, KRUX D-33, KIIK D-35, JB-105 D-36 and KCBN D-39...added at WRUN, 99X, WAIV, WAKY, WKBO and KJR...Widespread Demo Record Of The Week! Confirmed in all demos: KUPD John Sebastian "Total smash! Callout M/F strong"...WANS "Smash! Heavy callout support in all demos, good sales, no. 1 18+ phones" ...CK-101 covering all demos, no. 5 phones...KSLQ no. 6 phones 12+...cruises from 41 to 46% of our reporters who are showing gains...3rd week on chart.

#### 19 18 DAVID NAUGHTON/MAKIN' IT

(RSO) Profile: Q105 2-1, WSGN 5-1, KRBE 2-2, KILT 2-2, KTLK 4-3, WKBO 4-4, WTIX 17-4, F-105 8-6, WGH 9-6, WABB 13-7, WRKO 14-8, WJDX 13-9, WLS 17-9, WTIC-FM 12-10, 92Q 12-10, WUPE 16-11, WDAK 20-11, WAIV 16-12, WAMS 16-13, KJIN 23-13, KVOL 19-15, KLOU 23-15, WLCS 20-16, KRUX 21-16, WRUN 21-16, KS106 21-16, KTKT 23-16, KELI A-16, WTOB 22-17, WMOH 21-18, WEEX 26-19, TEN-Q 27-22, CK101 28-24, WDRC 29-24, WNOE-AM 31-24, Z-93 30-27, WNDE D-28, WNOR D-28, KATI 33-29, Z104 D-30, 91-X 34-31, WNOK-FM A-31, WIFE A-31, BJ-105 35-32 and KNUS 40-38...added at WOCM, WGBF and WPGC...heavy teen support continues, along with big sales and phones...peaking with 36% of our reporters showing gains...4th week on chart.

#### 14 19 **ROD STEWART/AINT LOVE A BITCH**

Profile: WLCS 6-3, WQXI 4-4, KATI 5-5, WNOK-FM 6-5, KCBN 10-5, KRUX 10-5, KZFM 7-6, WLSQ 9-7, CHUM 9-7, WJDX 10-7, WHHY 10-7, WSGN 8-8, WRFC 11-8, KOLE 12-8, KLOU 10-9, KJIN 10-9, KWK 11-9, KTKT 12-9, B-100 11-10, KYYX 12-10, WSFL 16-12, KDWB 16-12, KSLQ 18-12, WTOB 16-13, KOBO 23-13, KRTH-FM 16-14, WNOE-AM 17-14, KRBE 17-14, WAIV 19-15, WFOX 20-15, KFRC 18-17, F-105 19-17, TEN-Q 20-17, Z104 20-17, WHB 22-17. WKBO 23-17. WPST 22-19. WAKY 24-19. KLIF 27-20, 99X 24-21. KCPX 25-21. CKGM 26-21. KMGK D-25. KBEQ 30-27, WKIX D-28 and KQDI D-30...7th week on chart.

#### **ROGER VOUDOURIS/GET USED TO IT** 18 20

Profile: KBEQ 4-3, WEBC 8-5, WFIR 17-5, WTOB 7-6, M-91 8-6, KIDD 9-6, KGW 9-6, WIRK 9-7, WHBQ 9-8, WROV 12-8, WGBS 16-8, WABB 9-9, WSPT 10-10, WEEO 13-10, WJDX 16-10, WSFL 14-11, WSGN 15-11, B-100 18-14, WAYS 23-14, WNAP 20-15, WEEX 19-16, KJRB 21-16, WAIV 21-17, WIFE 24-17, WNOE-AM 23-18, 91-X 24-18, KDES WAVZ 23-20, CK101 23-20, Q105 24-20, WNBC 24-20, KUPD 23-21, KJR 25-21, 92Q 25-21, WAPE 26-23, WKIX 30-23, KZFM A-23, WMEE D-23, WUPE D-23, WAMS 28-25, WNDE 30-27, KYYX 30-27, JB-105 34-28, KLOU D-28, Z104 D-28 and KNUS D-34...added at WNOR and F-105...strongest 18+ males, with teen phones starting...slips from 41 to 35% of our reporters who are showing gains...8th week on chart.

#### N 21 ABBA/DOES YOUR MOTHER KNOW?

(ATLANTIC) Profile: KDES 20-14, WKYB 22-15, WGH 20-18, KCPX 24-18, JB-105 25-20, WSPT 25-21, WDAK 26-22, 96-KX 27-22, Z104 30-22, KIDD 27-23, KRUX 30-23, WNOK-FM 27-24, WSSC 32-25, WZZX D-25, WNDE 29-26, WLCS 30-26, WAIV 30-26, KELI D-26, WZDQ 30-27, WIFE 33-27, KWOD 34-27, KRTH-FM 30-28, KATI 32-28, KVOL D-28, KPUG D-28, WHHY D-29, KRDG D-29, WKBO D-29, WFOX D-29, WISM D-29, 99X D-29, WCAO D-30, WEEO D-30, WDRC D-30, 14-Q A-31, WRFC D-31, WLSQ D-31, KTLK 38-34, 91-X D-34, KOLE D-34, WTIX D-35, KJIN D-35, KCBN D-36, WNOE-AM D-37, KOBO D-38 and WBBF D-40...added at WORD, KLOU, WAYS, KNUS, WSGN, KYYX and WNOR...Smash of the Week! Immediate phones, starting the typical pop pattern of teens and spreading to older females ...charges from 29 to 40% of our reporters who are showing gains...1st week on chart.

## (ASYLUM)

## (WB)

## (WB)

## (CAPITOL)



#### N 22 **DONNA SUMMER/BAD GIRLS**

Profile: 99X 16-7, WAVZ 24-15, WPGC 28-16, KRTH-FM 23-17, KHJ 26-17, KWOD 33-17, JB-105 37-17, KOKQ 26-19, WSGA 25-20, WIFE 29-21, WNDE 27-22, WRKO D-22, KFRC 26-23, KNUS 27-24, WFYR D-24, WEEX 30-25, WAYS 28-26, WAMS 30-26, WAPE 33-26, KRDG 32-28, WLCS A-28, KOPA D-28, WABB D-28, TEN-Q D-28, Z-93 D-28, KEYY D-28, KRBE A-29, WEEO D-29, KTLK D-29, WTOB D-29, KVOL D-29, WNOE-AM D-30, KS106 D-30, WSSC D-33, KJIN D-34, KILT D-34, WSGN D-35, WTIX D-36, WAIV A-38, KATI A-38, KLIF A-38, BJ-105 A-39 and WTIC-FM A-40...added at WKBO, KJRB, KIDD, WCAO, WRFC, WHHY, WMOH, WDRC, WNOR, KSLQ and WUPE... Donna's phenomenal artist power is breaking this into an instant knockout! KOKQ Shaun Harris: "We're getting threats from teens if we DON'T play it"...JB-105 instant sales and phones from all demos, especially 12-22...KWOD BIG phones all demos, including 25+ males, no. 1 LP...WAVZ leaning males 12-34 in callout, no. 5 sales and disco play...doubleshucking with 'Hot Stuff' recommended...steams from 33 to 40% of our reporters who are showing gains...1st week on chart.

#### 17 23 PEACHES AND HERB/REUNITED

(POLYDOR) Profile: KDWB 1-1, KBEQ 1-1, WHB 1-1, WLS 1-1, WRUN 1-1, KTKT 1-1, KCPX 1-1, WJDX 1-1, KQDI 1-1, WFYR 1-1, K-BEST 1-1, WNOE-AM 2-1, KGW 2-1, WEEO 2-2, TEN-Q 2-2, 91-X 2-2, KNUS 2-2, WNBC 2-2, F-105 2-2, KUHL 2-2, WEBC 2-2, WPST 2-2, KIIK 2-2, WTOB 2-2, WAKY 2-2, 14-Q 2-2, WGH 3-3, CKGM 4-4, KRBE 4-4, KLOU 7-7 and KENI D-25...11th week on chart.

#### N 24 **POCO/HEART OF THE NIGHT**

Profile: KWK 7-4, KATI 12-9, WSPT 19-15, KQIZ 22-15, WGBS 20-16, KOKQ 21-16, KIDD 21-16, WANS 21-17, KDES 22-17, WZDQ 21-18, WTIX 33-20, KSLQ 29-23, WMOH 28-24, KOLE 29-24, WRFC 31-24, Z-93 D-24, WNDE 28-25, KEYY 28-25, WHHY 28-25, WLCS 29-25, WAIV 29-25, WFIR 30-25, WLSQ 30-25, KDWB A-25, KJRB D-25, WTOB 29-26, KVOL 30-26, WSFL 30-26, B-100 29-27, WDAK A-27, 91-X D-27, M-91 A-28, WHB A-29, KS106 D-29, KRDG 33-30, WNAP D-30, WNOE-AM 38-32, WNOK-FM A-32, KOBO 38-34, KBEQ 40-36, KLIF 40-37 and KRQ A-39...added at WZZX, WEEX, WABB, WIFE, KOPA, WFYR, 92Q, KCBN, JB-105, WJDX, KLUC, KYYX, KCPX and F-105...Image Record Of The Week! 18+ demos developing very smoothly from both phones and callout...beats from 33 to 41% of our reporters who are showing gains ... 1st week on chart.

#### 29 25 BAD COMPANY/ROCK AND ROLL FANTASY

(SWAN SONG) Profile: WSSC 1-1, KMGK 2-1, Z97 2-2, KWK 4-2, KENI 3-3, WIRK 4-3, KZFM 5-3, WSFC 7-3, WLCS 5-4, WZZX 6-4, B-100 8-4, KJIN 12-5, KOLE 9-6, KRUX 13-6, WHBA 8-7, 96-KX 8-7, WEEX 9-9, KRDG 10-9, Z104 11-9, WNOK-FM 12-9, WKBO 18-10, KCBN 13-11, WIFE 15-12, WAKY 16-12, WSPT 17-12, WRUN 17-14, WTIC-FM 18-14, WPGC 23-14, WEEO 19-15, WRFC 20-16, M-91 21-16, 14-Q 20-17, KLIF 21-17, KRTH-FM 19-18, WCAO 22-18, 92Q 23-18, WISM 26-18, KHJ 28-18, KFI 22-19, WFOX 23-19, TEN-Q D-21, WPST 26-23, WAMS 26-23, WHHY 26-23, WUPE 30-24, BJ-105 30-24, WMEE 28-25, KDES D-27, WSGA A-30 and WAIV A-40...added at F-105...this song is experiencing a highly unusual but definite resurgence this week... Top 5 phones at KSLQ and 92Q... Top 10 phones at WISM... primarily male support...could develop further...rocks from 33 to 37% of our reporters who are showing gains...7th week on chart.

#### 13 26 **BILLY JOEL/HONESTY**

(COLUMBIA) Profile: WNBC 1-1, WBBF 2-2, 14-Q 4-3, KOLE 8-3, WKYB 10-3, WAMS 5-5, KYYX 7-5, KDWB 7-5, KSLQ 9-5, WLSQ 8-6, KVOL 10-6, 91-X 7-7, KS106 10-7, M-91 11-9, KCPX 12-9, WMOH 10-10, KPUG 10-10, KRBE 11-10, WANS 12-10, WA Z 13-10, B-100 13-11, WEEO 14-11, KILT 15-12, CHUM 18-12, KZFM 18-14, WFYR 17-15, WEBC 19-16, CK101 21-19, K-BEST 24-21, Z97 A-22, KBEQ 28-24 and WSGN 30-24...7th week on chart.

#### N 27 McFADDEN & WHITEHEAD/AIN 'T NO STOPPING US NOW

(PI)Profile: 99X 3-3, WSFL 15-3, WRKO 6-4, WCAO 10-5, WNBC 8-6, WKBO 11-8, CKLW 9-9, WPGC 10-9, WSFA 20-13, WDRC 2-15, WTOB 24-18, WORD D-20, WHBQ 21-21, KRTH-FM 26-21, Z-93 24-22, WIFE 31-24, WLCS 31-24, KOPA 28-25, WAPE 31-25, WABJ 32-25, WTIX 34-25, KHJ 30-26, KJIN A-26, WKIX D-27, BJ-105 40-28, KFI D-28, WAMS D-28, WRFC D-29, F-105 D-30, TEN-Q D-30, JB-105 38-31, WNOR D-31, WAIV 38-33, KWOD A-34, KATI 39-35, KRDG D-36 and WNOE-AM D-39...added at WLSQ, KILT, KNUS, WABB and KBEQ...this number one Black record has really broken through! Sales and phones starting with demos developing...strong disco crossover...debuts with 30% of our reporters showing growth...1st week on chart.

#### 16 28 **ORLEANS/LOVE TAKES TIME**

Profile: B-100 7-2, 96-KX 7-2, KNUS 3-3, WBBF 3-3, WAIV 6-5, KJR 7-5, M-91 10-5, WIRK 7-6, WQCM 7-6, BJ-105 9-7, KYYX 10-7, KLUC 14-7, KWK 8-8, Q105 10-8, KGW 11-8, WNDE 9-9, WFOX 10-10, WGBS 15-11, WHBQ 16-12, WRKO 16-13, KRBE 19-16, 92Q 20-17, CHUM 26-18, 99X 20-20, WNOR 28-20, F-105 24-21, WNBC 30-22, K-BEST A-24, WABJ 33-26, CKGM A-30 and KENI D-30...9th week on chart.

#### 26 29 NIGEL OLSSON/LITTLE BIT OF SOAP

Profile: KATI 3-2, WLSQ 6-4, WANS 7-5, WHHY 7-6, WAYS 8-6, WTOB 10-7, WAPE 10-7, WCAO 8-8, WQXI 8-8, KJRB 8-8, KPUG 12-9, WAIV 14-9, Z-93 11-10, WFIR 12-10, WROV 14-10, WFOX 15-12, WNOK-FM 16-13, KVOL 17-14, KIDD 18-15, WGH 19-17, KRDG 25-18, KGW 22-19, M-91 24-19, WPFM 22-20, KLOU 26-20, WJLQ 25-22, KDWB 28-22, WAKY 30-23, KRBE 27-25, KNUS 36-30 and WABJ A-37...sales and phones continue...5th week on chart.

#### 25 30 STYX/RENEGADE

(A&M) Profile: WGH 1-1, KYYX 1-1, 92Q 3-1, KNUS 4-1, KJRB 5-1, KENI 2-2, WAPE 3-2, KDWB 4-2, WUPE 7-2, 96-KX 3-3, Z97 3-3, WJLQ 6-4, WLS 6-6, KPUG 7-7, WISM 10-7, WRUN 9-8, WROV 9-9, BJ-105 16-9, WKIX 14-11, WANS 15-11, WNOK-FM 17-12, K-BEST 17-13, WHBQ 28-16, WTIC-FM 22-18, KHJ 23-19, CHUM 28-21 and WNOR 35-24... 11th week on chart.

### World Radio History

## (CASABLANCA)

## (MCA)

## (INFINITY)

### (BANG)

<b>NEXT:</b> FRED Predicts That These Will Move Into The Chart NE	XT:
PETER FRAMPTON/I Can't Stand It No More 72/29/3	(A&M)
ATLANTA RHYTHM SECTION/Do It Or Die 56/25/3	(Polydor)
TOTO/Georgy Porgy 42/2/9	(Columbia)
KISS/I Was Made For Loving You 46/16/3	(Casablanca)
ANNE MURRAY/Shadows In The Moonlight 40/18/5	(Capitol)
GERRY RAFFERTY/Days Gone Down 68/38/2	(UA)
ELTON JOHN/Mama Can't Buy You Love 43/40/2	(MCA)

See The Back Cover For Profiles

## **SIGNIFICANT ACTION:**

The following songs are reporting upward movement at one or more of our reporters. These selections are building towards FRED's "NEXT" hit projection category. The three number **POWER CODE** listed after each title is identified this way: The first number is the total number of reporters who have added the song. The second is the amount of new adds this week. The third figure is the total weeks the song has received action.

RAYDIO/YOU CAN'T CHANGE THAT 40/8/14 (ARISTA) Profile: KQDI 6-4, KPUG 6-5, KOBO 10-6, KWOD 11-9, CKLW 12-10, WJDX 18-13, WSGN 19-14, WKIX 26-19, KYYX 27-21, KOLE 27-23, WAYS D-24, WNOR 33-25, WNAP D-25, WTOB 31-27, WSGA 32-28, WLCS A-29, WIFE D-30, WKBO D-30, WNOE-AM 37-31, KJIN A-31, WAPE D-31, KBEQ 39-32, KOKQ D-33 and WAVZ A-34...added at WEEX, M-91, WRFC, WHHY and WBBF.

KINKS/I WISH I COULD FLY 34/6/13 (ARISTA) Profile: WTIC-FM 5-4, WANS 6-4, WQXI 7-5, WFOX 12-8, Z-93 14-11, WRKO 20-18, WZDQ 22-20, KIDD 25-20, KFRC 27-20, KRTH–FM 29-25, CK101 32-26, KATI 34-27, KRDG D-27, WRFC D-27, WKYB D-28, M-91 A-29 and KHJ D-29...added at WLSQ, WNOE-AM, KIIK, WUPE and F-105.

**NEW ENGLAND/DON'T EVER WANNA LOSE YA 50/6/6 (INFINITY)** Profile: KUHL 21-18, KLUC 25-18, WRFC 24-20, KBEQ 29-21, WUPE 29-21, KSLQ 24-22, KENI 28-24, WANS 28-25, KOKQ 30-25, KUPD 28-26, WDAK 29-26, KRDG 38-26, WNAP D-26, KPUG D-29, KOLE 34-30, KJIN 36-33, JB-105 40-33, 14-Q A-33 and WNOE-AM 40-34...added at WAMS, WPFM, KRQ, WTIX and Q105.

JAMES TAYLOR/UP ON THE ROOF 41/14/5 (COLUMBIA) Profile: WHB 25-20, WSFC 25-21, KRTH-FM 24-22, KWK A-22, WRKO 27-24, M-91 A-24, WMOH 30-26, WAVZ 33-28, 96-KX A-30, WFIR D-30, KSLO 34-31, KOKO 34-31, WPFM 39-32, WIRK 37-33, WIFE A-33 and KRDG D-39...added at WORD, KEYY, KVOL, WABJ, WDRC, KDES, WABB, WEBC, KIDD and F-105.

JOE JACKSON/IS SHE REALLY GOING OUT WITH HIM? 22/15/7 (A&M) Profile: KUPD 10-8, KOKQ 13-8, KIDD 20-14, KOBO 21-14, WZDQ 23-19, KLUC 30-24, KBEQ 33-28, 99X D-30, WRKO D-30, WANS D-33, CK101 A-39 and WPFM D-39... added at KPUG, KOPA, WMEE, KJR, WUPE, WTIX, jJB-105, KHJ, KRTH-FM, 14-Q, WNOE-AM, KFRC and WSFC.

WET WILLIE/WEEKEND 31/11/3 (EPIC) Profile: Z-93 27-19, WQXI 24-20, WLSQ 26-20, KOKQ 28-21, WSGA 27-24, WFOX D-28, WZDQ 33-29, WSFC D-29, KYYX D-30 and JB-105 A-39...added at KUHL, KLUC, WNOE-AM, 91-X, Z104, WZZX, KVOL, KRDG, WROV and KRBE.

NICK GILDER/YOU REALLY ROCK ME 22/5/4 (CHRYSALIS) Profile: WKYB 30-16, WIFE 25-18, KMGK D-24, WSSC 30-26, KYYX D-29, WISM D-30 and JB-105 36-34...added at KVOL, KOBO, KLOU, KRDG and TEN-Q.

NEIL DIAMOND/SAY MAYBE 17/1/5 (COLUMBIA) Profile: WKYB 18-13, KEYY 29-26, KPUG D-27, WFIR D-28, KGW D-28, WABB D-31 and KTLK 39-36...added at WNOE-AM.

ROXY MUSIC/DANCE AWAY 25/2/10 (ATCO) Profile: WSFC 10-8, WIRK 12-10, WNAP A-28, WNOE-AM 34-29, KTLK 34-31 and WTIX 36-33...added at KJIN.

TARNEY SPENCER BAND/NO TIME TO LOSE 12/2/13 (A&M) Profile: WQXI 18-15, WSFC D-25, WHHY 30-27, WSGN 34-27 and KGW D-27...added at KEYY and KQDI.

ROBERT JOHN/SAD EYES 14/0/5 (EMI/AMERICA) Profile: WGBS D-22, KCPX 27-23, B-100 27-25, WFIR D-29, KIDD D-30 and KTLK D-40.

SUZI QUATRO/IF YOU CAN'T GIVE ME LOVE 25/7/3 (RSO) Profile: KHJ D-28, KJRB D-29, WSFC D-30, WSGN D-31, KATI 40-34 and KWOD 43-38...added at KIDD, KOLE, WRKO, WZDQ, WABJ, WTIC-FM and KCPX.

BELL AND JAMES/YOU NEVER KNOW WHAT YOU'VE GOT 5/1/2 (A&M) Profile: WSFC 17-13, KWOD 38-32, WABJ D-33, WSFL 40-34 and KTLK 40-35...added at WNOR.

THELMA HOUSTON/SATURDAY NIGHT SUNDAY MORNING 26/0/16 (MOTOWN) Profile: KJIN 35-18, WDAK 27-20, KEYY D-29, KUHL D-30 and WBBF 39-35.

MAXINE NIGHTINGALE/LEAD ME ON 10/4/6 (RCA) Profile: WJDX 26-22, WFOX 29-24, WKYB D-26 and WAPE D-35... added at WEBC, WNOE-AM, KPUG and WTIC-FM.

CARLY SIMON/VENGEANCE 14/8/3 (ELEKTRA) Profile: KIDD 29-25, CKLW D-29 and KELI A-30...added at WNAP, WZDQ, KS106, WPGM, WRFC, WFOX and Z104.

BELLAMY BROTHERS/IF I SAID YOU HAD A BEAUTIFUL 5/2/4 (WB) Profile: KELI 8-7, WKYB D-29, KILT 39-36 and KOKQ A-37...added at WTIX.

BABYS/HEAD FIRST 12/0/9 (CHRYSALIS) Profile: KZFM 3-1, KUPD 7-5 and WANS 34-31.

KANSAS/PEOPLE OF THE SOUTH WIND 21/8/2 (KIRSHNER) Profile: KUPD 25-22, B-100 D-26, KSLQ 35-32 and WTIC-FM D-39...added at WMEE, WABJ, KOKQ, KIIK, KMGK, KWOD, WIRK and KOPA.

MANFRED MANN/YOU ANGEL YOU 11/6/3 (WB) Profile: KOKQ 25-18, KSLQ 28-25, WZDQ 29-26 and WANS 32-27... added at Z-93, KS106, WQXI, WPFM, KOLE and WUPE.

HIGHWAY/YOU MADE A FOOL OUT OF ME 2/0/6 (RSO) Profile: WSFC 8-6 and WKYB 12-6.

VILLAGE PEOPLE/GO WEST 19/3/3 (CASABLANCA) Profile: WIFE 30-23, WRKO D-29, WSGN D-36, WNOE-AM D-38, KJIN A-40 and WTIX D-40...added at WSSC and WSFC.

ART GARFUNKEL/SINCE I DON'T HAVE YOU 6/2/2 (COLUMBIA) Profile: WAPE 8-6 and CKGM 10-8...added at KRDG and KOBO.

FAITH BAND/YOU'RE MY WEAKNESS 7/3/2 (MERCURY) Profile: WIFE 21-15, WSPT 29-25 and WPFM A-40...added at WZDQ and B-100.

PATRICK HERNANDEZ/BORN TO BE ALIVE 4/0/4 (COLUMBIA) Profile: WLSQ 21-17, WRKO D-28 and KTLK D-37. LE ROUX/FEEL IT 2/0/2 (CAPITOL) Profile: KVOL D-21 and KLOU D-30.

DELEGATION/SOMEONE OUGHTA WRITE A SONG ABOUT YOU 2/0/3 (SHADYBROOK) Profile: WAMS 10-9 and WABJ 23-17.

SPACE/MY LOVE IS MUSIC 8/0/6 (CASABLANCA) Profile: WSFC 18-12 and WABB D-30.

SPYRO GYRA/MORNING SONG 7/2/7 (INFINITY) Profile: WQXI A-29 and WZDQ D-31...added at WFOX.

PINK LADY/KISS IN THE DARK 7/5/3 (E/A-CURB) Profile: WSPT 21-18 and KTLK D-38...added at WABJ, WAMS, WFYR, KELI and WRKO.

CHARLIE DANIELS BAND/THE DEVIL WENT TO GEORGIA 3/2/2 (EPIC) Profile: KUPD A-29 and WZDQ D-34...added at WAYS.

RICK JAMES/BUSTIN' OUT 1/0/3 (GORDY) Profile: WORD 25-12.

IAN HUNTER/WHEN THE DAYLIGHT COMES 3/1/2 (CHRYSALIS) Profile: KUPD 30-27 and KOKQ 35-30...added at KOKQ.

JENNIFER WARNES/I KNOW A HEARTACHE WHEN I SEE ONE 3/1/1 (ARISTA) Profile: KLUC 26-23 and KOKQ 35-30 ...added at WRFC.

MAZE/FEEL THAT YOU'RE FEELING 4/2/2 (CAPITOL) Profile: WNOE-AM 33-26 and WTIX 40-37...added at WORD and KTLK.

SAMANTHA SANG/FROM DANCE TO LOVE 3/2/1 (UA) Profile: CKGM 7-6...added at KCBN and WABJ.

TRIUMPH/HOLD ON 5/2/2 (RCA) Profile: 96-KX 33-31 and WZDQ 34-32...added at WQCM and KELI.

GRAHAM PARKER/LOCAL GIRLS 2/0/3 (ARISTA) Profile: WKYB 19-14.

SANTANA/OPEN INVITATION 1/0/2 (COLUMBIA) Profile: WPFM 10-8.

EDDIE RABBITT/SUSPICIONS 7/5/4 (ELEKTRA) Profile: WHHY D-28 and KATI A-40...added at WPFM, KDES, WSGN and KILT.

E.C.KING/MUSIC BOX 3/0/4 (RCA) Profile: KOKQ 29-26 and KIDD D-29.

ROBERT FLEISCHMAN/ALL FOR YOU 3/2/3 (ARISTA) Profile: KUPD A-28....added at WANS.

F.C.C./BABY I NEED YOU 1/2/2 (RCA) Profile: WLSQ 15-10...added at KWOD and KUHL.

ERIC CLAPTON/COCAINE 3/0/6 (RSO) Profile: KUPD 18-16.

BETTE MIDLER/MARRIED MEN 9/6/2 (ATLANTIC) Profile: KRTH-FM D-29...added at KIDD, BJ-105, KHJ, WSFL, KWOD and KFRC.

BOB WELCH/CHURCH 13/1/4 (CAPITOL) Profile: WANS 31-29...added at WGH.

HENRY PAUL BAND/CROSSFIRE 1/0/2 (ATLANTIC) Profile: WZDQ D-35.

TONY STONE AND THE CLONES/GASCRUNCH '79 1/0/2 Profile: CK101 38-33.

ROY ORBISON/EASY WAY OUT 2/0/2 (ASYLUM) Profile: KOKQ D-34.

STEPHANIE MILLS/WHATCHA GONNA DO? 1/0/2 (20th CENTURY) Profile: KOKQ D-36.

SWEET/MOTHER EARTH 2/2/3 (CAPITOL) Profile: Added at WANS and KCBN.

DESMOND, CHILD & ROUGE/MAIN MAN 2/1/2 (CAPITOL) Profile: Added at KWOD.

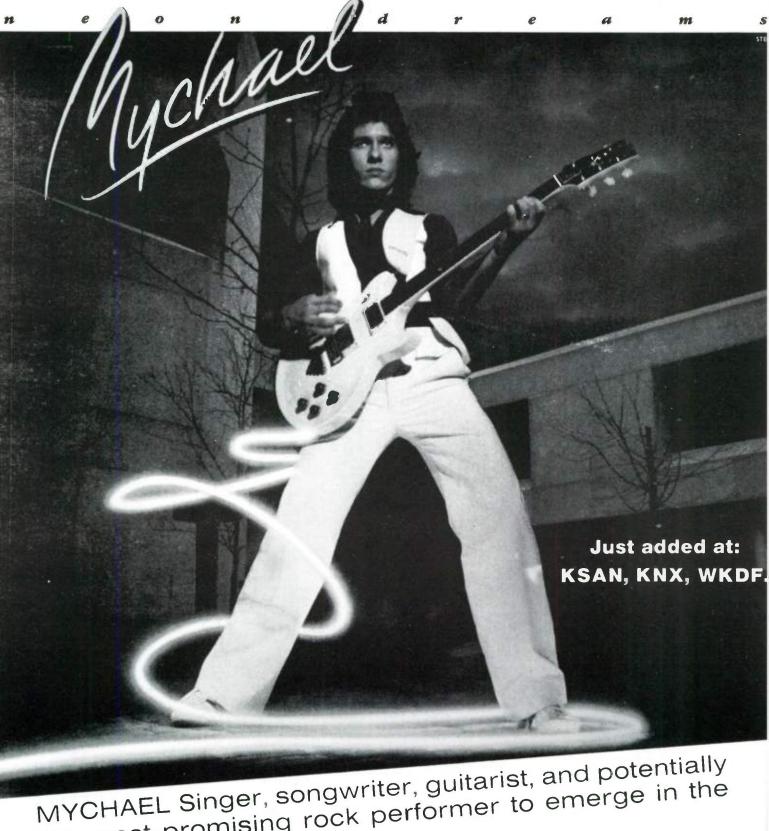
HERMAN BROOD/SATURDAY NIGHT 3/1/3 (ARIOLA) Profile: Added at WUPE.

NIGHT/HOT SUMMER NIGHTS 1/1/1 (PLANET) Profile: Added at KEYY.

SUPERTRAMP/GOODBYE STRANGER 1/1/1 (A&M) Profile: Added at KSLQ.

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IREND	DELLERS						
B-100	San Diego	C.C. McCartney	714 292-5362	WCKO	Ft. Lauderdale	John Galanseo	305 731-4800
CHUM	Toronto	Bob Wood	416 925-6666	WCOL	Columbus	Dave Bishop	614 221-7811
CK-101	Cocoa Beach	Steve Ocean	305 783-9257 514 931-6251	WDAK	Columbus, GA Durham	Steve Kelly Don West	404 322-5447 919 682-0318
CKGM	Montreal	John Keogh Bill Gable	313 963-1567	WDCG WDJX	Dayton	Buddy Scott	513 372-8074
CKLW F-105	Detroit Boston	Staff	617 332-9817	WDRC	Hartford	Charlie Parker	203 278-1115
JB-105	Providence	Todd Chase	401 277-7001	WEBC	Duluth	Steven B. Oliver	218 728-4484
K-104	Fresno	Shawn Demory	209 834-5904	WEEX	Easton	John Roberts	215 258-6155
KACY	Ventura	Jim Barker	805 647-5092	WEFM	Chicago	Kevin Metheny	312 649-0099
KATA	Arcata, CA	Staff	707 822-4814	WERC	Birmingham	Walt Brown Lou Simon	205 252-3171 803 271-9200
KATI	Casper Kanaga Citu	Donna Foxx Kim Welsh	307 266 1400 816 531-2535	WFBC WFIL	Greenville, SC Philadelphia	Jay Cook	215 879-1600
KBEQ K-BEST	Kansas City San Diego	Dene Hallam	714 278-1000	WFIR	Roanoke	Frank Grimes	703 345-1511
KCBN	Reno	Red Mtn	702 826-1355	WFLI	Chattanooga	Jimmy Byrd	615 821-3555
КСРХ	Salt Lake City	Gary Waldron	801 972-3030	WFOX	Gainesville	Sam Church	404 536-9948
KDES	Palm Springs	Ty Stevens	714 325-1211	WFTQ	Worcester	Bob Rivers	617 755-1444
KDWB	Minneapolis	Dave Thompson	612 739-4000 918 622-1430	WEYR	Chicago	Don Kelly Borne Jamos	312 861-8100 812 477-8811
KELI KENI	Tulsa Anchorage	Ray Livingston Tim Allen	907 272-7461	WGBF WGBS	Evansville Miami	Barry James Charlie Cook	305 377-8811
KEYY	Provo, UT	Lee Kelly	801 373-2175	WGH	Norfolk	Bob Canada	804 340-1310
KEZY	Anaheim	Larry Reisman	714 776-1191	WHB	Kansas City	AI Casey	816 221-8300
KFI	Los Angeles	Roger Collins	213 385-0101	WHBQ	Memphis	Dave Nichols	901 458-0056
KFRC	San Francisco	Les Garland	415 986-6100	WHFM	Rochester, NY	Johnny Rapp	716 454-4884
KGB	San Diego	Michele Pettis Terry Danner	714 299-8829 503 226-5000	WHHY	Montgomery	Rich Thomas	205 281-9378 203 366-9383
KGW KHJ	Portland Los Angeles	Chuck Martin	213 462-2133	WICC	Bridgeport Indianapolis	Gary Peters Jerry Steele	317 637-1375
KIDD	Monterey	A. J. Roberts	408 649 6622	WIFI	Philadelphia	Steve Rivers	215 839-0900
KIIK	Davenport	Charles King	319 383-7097	WIRK	W. Palm Beach	Roslyn Schwartz	305 965-9213
KILT	Houston	Tish Reyes	713 526-3461	WISM	Madison	Jonathan Little	608 271-1486
KIMN	Denver	Chuck Buell	303 234-9500	WJDX	Jackson, MS	Bob Burton	601 982-1062
KJIN	Houma, LA	John LaBorde	504 872-6828	WJET	Erie	Barney Luv Byrn Bennick	814 455-2741
KJR	Seattle	Tracy Mitchell Tomm Hutyler	206 937-5100 509 448-1000	WJLQ WKAU	Pensacola Kaukauna	Rick Allen	904 456-5751 414 766-4663
KJRB KKOJ	Spokane St. Louis	Gary Brown	314 721-2323	WKBO	Harrisburg	Heidi Krammer	717 561-0710
KLAZ-FM	Little Rock	Ken Dennis	501 661-9850	WKIX	Raleigh	Ron McKay	919 851-2711
KLIF	Dallas	Jack Darden	214 747-9311	WKNX-AM	Saginaw	Ric Allen	517 799-1000
KLOU	Lake Charles, LA	Jerry Lousteau	318 436-7277	WKPT	Kingsport, TN	Don Brookshire	615 246-9578
KLUC	Las Vegas	Dave Anthony	702 739-9383	WKWK	Wheeling, WV	Jim English	304 232-2250
KMGK	Des Moines Portland	Ben Hill	515 247-4533 503 245-1433	WKY WKYB	Oklahoma City Hemingway, SC	Sandy Jones Jason Dennis	405 478-2930 803 558-2558
KMJK KNUS	Dallas	John Shomby Larry James	214 651-1010	WLCS	Baton Rouge	Bob Elliot	504 383-4411
КОВО	Yuba City	Ross Forbes	916 673-7677	WLCY	St. Petersburg	Ron Parker	813 577-0138
KOKQ	Monterey	Shaun Harris	408 394-9000	WLSQ	Montgomery	John Roberts	205 264-6449
KOLE	Port Arthur	Jim Matthews	713 982-9436	WLS	Chicago	Karen Cavaliero	312 782-2002
КОРА	Phoenix	Steve Rivers	602 941-1007	WMEE	Fort Wayne	John Curry	219 447-5511
KPUG	Bellingham, WA	Bruce Butterfield	206 734-1170	WMOH	Hamilton, OH	Joe London Steve Mitchell	513 863-6800 317 924-5211
KODI	Great Falls	Charlie Stone Frank Ragan	406 761-2800 505 243-6791	WNAP WNBC	Indianapolis New York	Bob Pittman	212 664-2744
KQEO KQIZ-FM	Albuquerque Amarillo	W.J. Fairchild	806 353-6663	WNDE	Indianapolis	Don Geronimo	317 257-7565
KRBE	Houston	Clay Gish	713 960-0123	WNGS	W. Palm Beach	Lou Downey	305 844-6343
KRDG	Redding, CA	Jerry McGee	916 243-0343	WNOE-AM	New Orleans	Jack Talley	504 529-1212
KRKE	Albuquerque	Chuck Logan	505 765-5400	WNOR	Norfolk	Don Davis	804 623-9667
KRLA	Los Angeles	Gary Theroux	213 681-2591	WOKY	Milwaukee	Rusty Ford	414 442-0150
KROY	Sacramento	Danny Wright	916 441-4950 916 441-4950	WORD	Spartanburg, SC	Rick McAlister	803 583-2711
KROY-FM KRQ	Sacramento Tucson	Richard Irwin Dan McCoy	602 624-2431	WPEZ WPFM	Pittsburgh Panama City, FL	Mark Fritzges Brian Christian	412 323-5300 904 234-8858
KRSP-FM	Salt Lake City	Lorraine Winegar	801 262-5541	WPGC	Washington, DC	Jim Elliot	202 779-2100
KRUX	Phoenix	Bobby Rivers	602 247-5789	WPST	Trenton	Tom Taylor	609 924-3600
KRTH-FM	Los Angeles	Bob Hamilton	213 937-5230	WOCM	Hagerstown, MD	Gary Michaels	301 797-7300
KSLQ	St. Louis	Joel Denver	314 725-9814	WOID	Aston	Dave Dillon	215 459-1602
KS-106	Mason City Tulsa	Mike Raub Jim Wood	515 423-8634 918 663-6511	WQXI-AM WQXI-FM	Atlanta Atlanta	J.J. Jackson Jeff McCartney	404 261-2970 404 231-0279
KTFX KTKT	Tucson	Ed Alexander	602 622-6711	WRBR	South Bend	Joe Lightner	219 256-1836
KTLK	Denver	Paula Matthews	303 573-1280	WRFC	Athens	Gary Kirk	404 549-6222
KTSA	San Antonio	Dan Steele	512 655-5500	WRKO	Boston	Mark McKay	617 725-2700
KUHL	Santa Maria	Denny Luell	805 922-7727	WROK	Rockford	John Arthur	815 399-2233
KUPD	Phoenix	John Sebastian	602 838-3062	WROV	Roanoke	Barry Michaels	703 343-4444
KVOL	Lafayette	Kim Canard Mike Murphy	318 234-5151	WRQK WRUN	Greensboro, NC Troy-Utica NY	Wes Jones Fred Horton	919 275-9895 315 736-5225
KWIC KWK	Beaumont, TX St. Louis	Bob Hatterick	713 842-2210 314 644-1380	WRVQ	Richmond, VA	Bill Thomas	804 649-9151
KWOD-FM	Sacramento	Doug Masters	916 486-8000	WSFL	New Bern	Ed Seeger	919 633-2407
ΚΥΑ	San Francisco	Allan Mason	415 396-2500	WSGA	Savannah	Jerry Rogers	912 233-8807
KYTE	Portland	Mike Davis	503 222-1841	WSGN	Birmingham	Jay Michaels	205 942-0600
KYYX	Seattle	Tony Stone	206 682-2828	WSKY	Asheville, NC Stevens Point, WI	Bob Stephenson Pat Martin	704 253-4451 715 341-1300
KZFM	Corpus Christi San Diego	Rusty Garrett Jeff Salgo	512 883-3516 714 583-9100	WSPT WSSC	Sumter, SC	Kirk Cliatt	803 773-7369
M-91 Q-105	Tampa	Mason Dixon	813 879-1420	WTIC-FM	Hartford	Arnold Chase	203 522-1080
Q-106	York, PA	Liz Curtis	717 757-9402	WTIX	New Orleans	Terry Young	504 561-0001
TEN-Q	Los Angeles	Connie Singer	213 381-7201	WTKX	Pensacola	Chris Hampton	904 438-4730
WABB	Mobile	Jerry King	205 432-5572	WTOB	Winston-Salem	Chris Angel	919 723-4353
WABJ	Adrian, MI	Mark Adams	517 265-1500	WUPE	Pittsfield	Marty McGuane	413 499-1531
	Jacksonville Louisville	Jerry Long Bob Moody	904 783-3711 502 587-7979	96-KX WZDQ	Pittsburgh Chattanooga	Michael McGann Anne McCartney	412 244-4544 615 842-6604
WARY	Wilmington	Tom Summers	302 654-8881	WZNG	Winter Haven	Chuck Walker	813 299-1142
WAMX	Ashland	Gary Miller	606 928-6464	wzuu	Milwaukee	Chris Curtis	414 964-3180
WANS	Anderson	Staff	803 224-3424	WZYQ	Frederick, MD	Joe Johnson	301 662-2148
WAPE	Jacksonville	Paul Sebastian	904 264-4523	WZZX	Louisville	Ray Oakes	502 245-6601
WAQY	Springfield, MA	Jim Rising	413 525-4141	WZZP	Cleveland	Tim Bird	216 696-4444
WAVZ	New Haven	Curt Hansen Roy Rosen	203 777-4761 704 392-6191	Y-95 Y-100	St. Petersburg Miami	Bob McNeil Colleen Cassidy	813 576-9550 305 944-1956
WAYS WAZA	Charlotte Bainbridge, GA	Jerry White	912 246-2035	Z-93	Atlanta	Dale O'Brien	404 881-0093
WAXY	Ft.Lauderdale	Staff	305 467-6351	Z-97	Ft. Worth / Dallas	Gary Mack	817 731-6301
WBBF	Rochester	Tom Nast	716 232-7550	Z-104	Frederick, MD	Joe Johnson	301 662-2148
WBBM-FM	Chicago	Lee De Young	312 944-6000	91-X	San Diego	Gene Knight	714 236-9872
WBBQ	Augusta, GA	Bruce Stevens	803 279-6610	92-FLY-FM	Albany	Don Schaeffer	518 456-3600
WCAO WCFM	Baltimore Louisville	Ron Riley C.C. Matthews	301 653-2200 502 589-4800	92-Q 99-X	Nashville New York	Scooter Davis Bobby Rich	615 244-8290 212 764-6617
AACLINE	LOUISVIILE	O.O. Matthews	JUL JUJ-4000	33-A	HOW I VIR	wowy mon	212 /04-001/



MYCHAEL Singer, songwriter, guitarist, and potentially the most promising rock performer to emerge in the eighties. You can feel the pure energy of his music, blazing through on the cuts "NEON DREAMS" & "STAY".



## Albums



## 12 INCHES

## by Steve Jenkins

In case you missed last weeks letters section in FRED, the letter from CHARLIE KENDALL merits your attention. In the letter, C.K. addresses the FCC proposal to reduce band width allocations on the FM dial. The most obvious effects of such a move would be increased competition in an already saturated marketplace and re-

## NEXT:

### TARNEY SPENCER BAND/Run For Your Life

KEY CUT: NO TIME TO LOSE. Profile: Hot at WZZO, KGON, KFMH, KTXQ, KAWY, KDKB, and KY-102...medium at WCPI, WNOR, KXFM, KBPI, ZETA-4, and WLOB... KZEW M-H, KGGO L-M, WDVE L-M, and KGAB A-L...other cuts: Won'tcha Tell Me, Live Again, I'm Alive, Lies and the title.

### **HENRY PAUL BAND/Grey Ghost**

#### (Atlantic)

(A&M)

**KEY CUT: CROSSFIRE.** Profile: Hot at ZETA-4, ZETA7, and KXFM ...medium at KQRS, WOUR, WKDF, WAAF, MAGIC 92, KGGO, WNOR, and 92-ROCK.... KGON A-L...other cuts: All I Need, One Night Stands and the title.

### DAVID BOWIE/Lodger

#### (RCA)

KEY CUT: D.J. Profile: KSAN A-H, KEZY-AM A-H, KSJO A-H, WBCN A-H, KLRB A-H, WMMR A-H, KTIM A-H, WAAF A-M, WKDF A-M, WSHE A-M, KSFM A-M, KGGO A-M, 92-ROCK A-L, KFMH A-L, WLOB A-L, WCPI A-L, WKLS A-L, KSHE A-L, WABX A-L, KZEW A-L, C-101 A-L, KXFM A-L, WOUR A-L, WMMS A-L, KWST A-L, KMEL A-L, KDKB A-L, WLPL A-L, and KBPI A-L...other cuts: Boys Keep Swinging, Look Back In Anger, Move On, Red Sails, Red Money and Fantastic Voyage.

### ATLANTA RHYTHM SECTION/Underdog

#### (Polydor)

KEY CUT: DO IT OR DIE. Profile: Hot at KYTX, Z92, KTXQ, and WKLS...WNOE-FM L-M, ZETA7 A-M, KGGO A-M, WSHE A-M, WKDF A-M, ZETA-4 A-M, WCPI A-M, KSJO A-L, WMMR A-L, 98-ROCK A-L, WMMS A-L, KZEW A-L, and KWST A-L... other cuts: Born Ready, I Hate The Blues and Stones Medley.

## MOST ADDED ALBUMS

1.	DAVID BOWIE/Lodger KEY CUT: D.J.	(RCA)
2.	CLIMAX BLUES BAND/Real To Reel KEY CUT: CHILDREN OF THE NIGHTIME	(Sire)
2.	ATLANTA RHYTHM SECTION/Underdog KEY CUT: DO IT OR DIE	(Polydor)
3.	BECKMEIER BROS./Beckmeier Bros. KEY CUT: ROCK AND ROLL DANCIN'	(Casablanca)
4.	ELTON JOHN/The Thom Bell Sessions KEY CUT: MAMA CAN'T BUY YOU LOVE (12")	(MCA)

duced sound quality, even to the point of broadcasting in mono. The less obvious but more disastrous effects will manifest themselves in listener perception and habits.

I know Charlie Kendall, and I dont believe his recent move from PD of WBCN to station manager of WIKS indicates that he has "gone disco." Rather it is the move of a committed broadcaster from programing to management, showing a sincere commitment to the industry. That is admirable. I agree with Charlie when he states that the audience is not "a masses are asses collection." And I think Charlie's correct in asserting that the audience "knows what they like; they listen for quality as well as quantity."

It is common for the average listener, and in a lot of cases people in the music business, to refer to Top 40 as "AM" and AOR as "FM". They may listen to an FM Top 40 station, or in rare cases an AM AOR, but they still correlate the format to its traditional place on the dial. It would seem, then, that if FM sound quality goes down, AOR radio will bear the brunt of the listeners negative perception.

I doubt seriously if that thought has occurred to the bureaucrats who are proposing band-width allocation reductions. It might be construed as paranoia to suggest that this combined with AM stereo is a movement to eliminate AOR as a legitimate radio format, but I think it would behoove any broadcaster, whether in talent or management, working in any format to protest this ignorant action and allow the medium to grow, rather than regress.

The "death of AM" will not be averted by killing FM, but the death of music radio all of a sudden becomes an imminent possibility. I just hope there are enough broadcasters of Charlie Kendall's stature to put an end to this nonsense before it spreads any further.

Ok trivia buffs, who was that famous sometime baaad Czech seen jamming with Rockets guitarist Jimmy McCarty and Johnny Winter after the Rockets Bottom Line show with Cheap Trick in New York City? The master of chicken scratch rhythm guitar, a wizard, a true star, yes, you're right, it was not Todd Rundgren. Just another heavyweight promotion giant with hidden talent. Name him and you get a collect phone call. C'mon, you maniacs, get those cards and letters in here, then sit down and wait to pay for the call, you lucky devils.



## Albums

#### 1 VAN HALEN/VAN HALEN II KEY CUT: DANCE THE NIGHT AWAY 1

(WR)Profile: Hot at KGAB, 92-ROCK, KBPI, KDKB, WLPL, ZETA7, KLRB, KSHE, WAAF, KZEW, MAGIC 92, WDVE, KQRS, WKLS, KFMH, WLRS, WMMR, WMMS, WSHE, WYSP, ZETA-4, KEZY-AM, KTIM, WABX, KGON, KSJO, KXFM, KGGO, KYTX, KTXQ, WZZO, WCPI, WNOR, WLOB, and KSFM...medium at WBCN, WKDF, KSAN, KMEL... other cuts: Beautiful Girls, D.O.A., Somebody Get Me A Doctor, and Light Up The Sky ... maintains giant male strength ...heavy sales...demos are 16-24.

#### SUPERTRAMP/BREAKFAST IN AMERICA KEY CUT: THE LOGICAL SONG 2 2 (A&M) Profile: Hot at WMMR, 92-ROCK, KBPI, KGAB, KLRB, MAGIC 92, KQRS, Z92, ZETA7, KWST, WAAF, KZEW, WABX, WDVE, WDKF, WKLS, KFMH, WLRS, KSHE, WMMS, WNOE-FM, WSHE, WYSP, WOUR, ZETA-4, KEZY-AM, WBCN, KGON, KXFM, KGGO, KYTX, KTXQ, WZZO, WCPI, WNOR, WLOB, and KSFM ... medium at KAWY, WLPL, KSAN, KDKB...other cuts: Goodbye Stranger, Child Of Vision, Take The Long Way Home and the Title...very strong in all demos...sales are solid...female support is good.

- 3 3 BAD COMPANY/DESOLATION ANGELS KEY CUT: ROCK 'N ROLL FANTASY (SWAN SONG) Profile: Hot at KGAB, KAWY, KBPI, ZETA7, KLRB, MAGIC 92, Z92, KDKB, KSHE, KWST, WAAF, KZEW, WABX, WDVE, WKDF, KQRS, KFMH, KSAN, WMMR, WMMS, WNOE-FM, WYSP, ZETA-4, KEZY-AM, KGON, KSJO, KXFM, KGGO, KYTX, KTXQ, WZZO, WCPI, WKLS, WLOB, KSFM, 92-ROCK, and WLRS...medium at WLPL, WNOR...other cuts: Gone, Gone, Oh Atlanta, Rhythm Machine and Crazy Circles...continues to hold heavy 18 to 24 support... requests and sales are strong...heavier male.
- RICKIE LEE JONES/RICKIE LEE JONES KEY CUT: CHUCK E's IN LOVE Δ Δ (WB) Profile: Hot at WLRS, KTXQ, KAWY, KBPI, WLOB, WCPI, KWST, WAAF, KZEW, KLRB, WKDF, MAGIC 92, Z92, KFMH, WMMR, WMMS, WNOE-FM, WSHE, WOUR, ZETA-4, WBCN, KXFM, KGGO, and KYTX...medium at WNOR. KQRS, WKLS, ZETA7, WABX, and 92-ROCK...KGAB A-L...other cuts: Danny's All-Star Joint, The Last Chance Texaco, and Youngblood...holding very strong 18-34 support with heavy requests...sales are developing quickly...valuable to programing.
- JOURNEY/EVOLUTION KEY CUT: JUST THE SAME WAY 5 5 (COLUMBIA) Profile: Hot at 92-ROCK, WLOB, KBPI, ZETA-4, KSFM, MAGIC 92, WLRS, KQRS, WMMS, KZEW, WABX, KEZY-AM, WKDF, KGON, KSJO, KXFM, KGGO, KYTX, WZZO, and WCPI...medium at WLPL, KTIM, WYSP, WMMR, KDKB... other cuts: City of the Angels, Lovin', Touchin', Squeezin', Loving You and Daydream.
- TED NUGENT/STATE OF SHOCK KEY CUT: I WANT TO TELL YOU 18 6 (EPIC) Profile: Hot at WDVE, KSJO, WLOB, WZZO, KYTX, KGGO, KBPI, KSFM, WKDF, WABX, MAGIC 92, WLPL, KQRS, ZETA7, WMMR, KY-102, KMEL, WLRS, KEZY-AM, and KDKB...medium at 92-ROCK, KTXQ, WKLS, KGON, KZEW, WYSP, WSHE, WMMS, and WAAF...WCPI L-M, and C-101 A-L...other cuts: Paralyzed, Bite Down Hard, Satisfied and the Title...explodes with awesome 16-24 male response...image of the artist is very powerful...sales now developing.
- ROCKETS/ROCKETS KEY CUT: OH WELL 7 (RSO) Profile: Hot at WZZO, WABX, 92-ROCK, WCPI, KYTX, KXFM, WYSP, KGAB, and KGON...medium at WMMS, WLRS, MAGIC 92, KTXQ, KSJO, WLPL, KEZY-AM, KQRS, ZETA7, KDKB...other cuts: Cant Sleep, Lucille, Turn Up The Radio and Love Me Once Again...holding good 18-24 support...leans male...sales developing.
- 10 8 NEW ENGLAND/NEW ENGLAND KEY CUT: DONT EVER WANNA LOSE YA (INFINITY) Profile: Hot at 92-ROCK, KZEW, KY-102, KTXO, KEZY-AM, WAAF, KGAB, WLOB, KFMH, KYTX, WMMR, and WYSP ... medium at WOUR, KORS, WZZO, WMMS, ZETA7, KXFM, KSJO, KGON, WKLS, KGGO, KWST, WBCN, KTIM, WDVE, ZETA-4, KSHE, and MAGIC 92...WLPL L-M...other cuts: Nothing to Fear, Hello, Hello, Hello, P.U.N.K. and Shoot...continues to gain good 18-30 response, male and female...sales are developing.
- 9 9 IAN HUNTER/YOU'RE NEVER ALONE W/A SCHIZO KEY CUT: DAYLIGHT (CHRYSALIS) Profile: Hot at 92-ROCK, WSHE, WABX, KTIM, KSHE, KSAN, KSFM, WCPI, KSJO, WLOB, KLRB, and WMMS ... medium at WYSP, WLRS, KQRS, WZZO, KY-102, ZETA7, KGON, KGGO, KWST, KEZY-AM, WOUR, KMEL, and KDKB...98-ROCK A-L, and MAGIC 92 A-L...other cuts: Just Another Night, Wild East, Cleveland Rocks, Is There Life After Death and the Bastard...holding good male support...demos are 18-24...building sales.
- 7 10 CHEAP TRICK/LIVE AT BUDOKAN KEY CUT: I WANT YOU TO WANT ME (EPIC) Profile: Hot at 92-ROCK, WLRS, KGAB, WLPL, KSAN, KBPI, MAGIC 92, WDVE, KQRS, KDKB, WMMR, WMMS, WYSP, KEZY-AM, WABX, KGON, KGGO, WZZO, WCPI, and WNOR ... medium at KZEW, KSFM, WBCN, WKDF, ZETA7...other cuts: Aint That A Shame, Surrender, Clock Strikes 10 and Come On.
- MARSHALL TUCKER BAND/RUNNING LIKE THE WIND KEY CUT: MY BEST FRIEND 11 11 (WB) Profile: Hot at KGON, WCPI, WNOR, KGGO, KSHE, KYTX, KFMH, and KSFM...medium at WKDF, KMEL, ZETA-4, KORS, ZETA7, 92-ROCK, WKLS, MAGIC 92, Z92, and WLPL...WMMR A-L...other cuts: Unto These Hills, Melody Ann, Last of the Singing Cowboys and the Title...holds good 18+ male support...sales still building...good requests.
- 12 12 JAY FERGUSON/REAL LIFE AINT THIS WAY KEY CUT: SHAKEDOWN CRUISE (ASYLUM) Profile: Hot at WCPI, Z92, 92-ROCK, WLOB, WZZO, KTXQ, KAWY, KZEW, WAAF, KDKB, and WSHE ... medium at KEZY-AM, KSHE, WYSP, KORS, WLPL, WABX, KSFM, KY-102, MAGIC 92, ZETA7...Stones Medley, Paying Time and City of the Angels...continues to show good 18-34 reaction...solid female support...sales are good.
- JAMES TAYLOR/FLAG KEY CUT: JOHNNY COMES BACK 13 13 (COLUMBIA) Profile: Hot at KGGO, WYSP, WCPI, KYTX, KWST, WOUR, KAWY, WMMS, WKDF, KTXQ, and KXFM ... medium at

## lbums

WBCN, WNOE-FM, KQRS, Z92, KSFM, KMEL, ZETA7, KZEW, WAAF, KBPI, and 92-ROCK...WZZO A-L...other cuts: Daytripper, Brother Trucker, Company Man and Up On The Roof...holding very strong 25-34 support...showing some 18-24 male resistance...developing sales.

JOE JACKSON/LOOK SHARP KEY CUT: IS SHE REALLY GOING OUT WITH HIM? (A&M) 8 14 Profile: Hot at WZZO, WAAF, KSAN, WCPI, KLRB, KXFM, KGAB, WMMR, WKLS, WLOB, KWST, WOUR, ZETA-4, KY-102, and WBCN...medium at KEZY-AM, WLPL, MAGIC 92, KSFM, KQRS, KGGO, KSJO, KZEW, and KMEL... WLRS A-M...other cuts: Pretty Girls, Got The Time, Sunday Papers, One More Time and the Title...18-24 support is strong...leans male...sales are developing.

#### KANSAS/MONOLITH KEY CUT: PEOPLE OF THE SOUTH WIND N 15

Profile: Hot at KGON, WABX, KDKB, WKDF, WDVE, WMMR, KTXQ, WKLS, ZETA7, KY-102, KSHE, WLOB, KMEL, KFMH, MAGIC 92, WZZO, WAAF, KYTX, WYSP, KORS, and ZETA-4...medium at KXFM, KSJO, WOUR, WSHE, WMMS, WLPL, WCPI, and KWST...KEZY-AM M-H, WLRS M-H, KGGO A-H, KZEW L-M, and WBCN A-L...other cuts: A Glimpse of Home, Reason To Be, Stay Out Of Trouble and On The Other Side...smashes in with instant heavy airplay based on giant group power...initial sales and requests are strong...demos are across the board.

CHARLIE DANIELS BAND/MILLION MILE REFLECTION KEY CUT: PASSING LANE 17 16 Profile: Hot at KSHE, KSFM, ZETA7, KQRS, and WKDF...medium at KAWY, KMEL, WNOR, 92-ROCK, WLRS, WMMS, WYSP, KY-102, KSJO, WCPI, and MAGIC 92...WOUR M-H, KZEW L-M, WZZO A-L, and KSAN A-L...other cuts: Blue Star, Jitterbug, Devil Went Down to Georgia and the Title...maintaining good 18-30 support...primarily males ...developing sales.

#### BLACKFOOT/STRIKES KEY CUT: HIGHWAY SONG 23 17 Profile: Hot at WKLS, MAGIC 92, WNOR, WQRS, KEZY-AM, ZETA-4, WSHE, 92-ROCK, KFMH, and KYTX...medium

### pattern...demos are 18-24 primarily...now developing sales. 19 18

(RCA)TRIUMPH/JUST A GAME KEY CUT: HOLD ON Profile: Hot at KSJO, 92-ROCK, KGAB and MAGIC 92...medium at ZETA-4, WAAF, KY-102, KSHE, WLPL, WYSP, KFMH, KYTX, KTIM, KGON, KORS and KDKB...WSHE M-H, KZEW M-H, KEZY-AM A-L and KBPI A-L...other cuts: Movin' On, American Girls, Young Enough To Cry and the title ... male support is very strong ... demos are 16-24 ... showing good sales wherever it's getting played.

at KZEW, WYSP, WAAF, KTIM, WLPL, ZETA7, KDKB, KTXQ, KGGO, KY-102, and KGON...WLOB L-M, and WMMS L-M...other cuts: Train, Train, Wishing Well, and I've Got A Line On You...continues to show a strong steady growth

#### 21 19 PATTI SMITH GROUP/WAVES KEY CUT: FREDERICK

Profile: Hot at KMEL, WMMS, KEZY-AM, WOUR and KXFM ... medium at KWST, MAGIC 92, WZZO, KSAN, WABX, WLRS, KSHE, WSHE, WYSP, WCPI, KQRS, ZETA7, ZETA-4, KGON, KSJO, WLPL, KGGO and KTXQ...WLOB M-H, WAAF M-H, KZEW L-M, WBCN A-L and WGRQ A-L...other cuts: (So You Want To Be) A Rock n' Roll Star, Dancing Barefoot and the title...continues to gain solid 18-24 support...strong artist image...beginning to develop sales.

#### BOB DYLAN/LIVE AT BUDOKAN KEY CUT: IT'S ALRIGHT MA (COLUMBIA) 14 20 Profile: Hot at KAWY, WMMS, WKLS, WCPI, KGGO, KSFM and WMMR...medium at WLPL, WZZO, WABX, WBCN, KSAN, KMEL, KDKB, KBPI...other cuts: Maggie's Farm, All Along the Watchtower and Ballad Of A Thin Man.

- JOHN STEWART/BOMBS AWAY DREAM BABIES KEY CUT: GOLD (RSO) 29 21 Profile: Hot at KY-102, KZEW, WAAF, 92-ROCK, KYTX, WMMS and KMEL...medium at WYSP, WMMR, KFMH, MAGIC 92, KGON, KAWY, KTIM, KEZY-AM and WCPI...WLOB A-H, WKDF L-M, KXFM L-M, WDVF A-M, Z92 A-L, WGRQ A-L and KBPI A-L...other cuts: Midnight Wind and Fool Of Love...gaining very strong across the board support...familiarity is good, as are requests...sales are building.
- ALLMAN BROTHERS BAND/ENLIGHTENED ROGUES KEY CUT: CRAZY LOVE (CAPRICORN) 15 22 Profile: Hot at KSFM, KGGO, KGAB, WLRS, WCPI, ZETA-4, KSHE, KAWY and KXFM ... medium at WMMS, KSAN, WNOR, KSJO, KEZY-AM, Z92...other cuts: Pegasus, Blind Love, Just Aint Easy and Can't Take It With You.
- 16 23 HERMAN BROOD & HIS WILD ROMANCE **KEY CUT: SATURDAY NIGHT** (ARIOLA) Profile: Hot at KLRB, WSHE, WLOB and KTIM...medium at WKLS, WLRS, KQRS, WOUR, WAAF, KEZY-AM, WYSP, WBCN, KGON, WZZO, KSHE, KAWY...other cuts: Rock n' Roll Junkie, Hit, Dope Sucks and Feel Like Doin' It (Cha-Cha)...holding good male support...demos are 18-30...requests are strong.

#### (COLUMBIA) 20 24 RON WOOD/GIMME SOME NECK KEY CUT: SEVEN DAYS Profile: Hot at KMEL, KEZY-AM, KSAN, KZEW, WMMR and KSJO...medium at WYSP, KSFM, WMMS, WCPI, KYTX, 92-ROCK, WLPL, WKLS...other cuts: Infekshun, Buried Alive and F.U.C.Her.

THIN LIZZY/BLACK ROSE KEY CUT: DO ANYTHING YOU WANT TO (WB) N 25 Profile: Hot at KSJO, KTXQ, KSHE, KFMH, KGON, KYTX, 92-ROCK and KSFM...medium at WDVE, KEZY-AM, WAAF, KTIM, WBCN, KMEL, ZETA-4, WYSP, ZETA7, WMMR, KGGO, WZZO and KSAN...KLRB A-H and WCPI L-M...other cuts: Got To Give It Up, My Sarah, Waiting For An Alibi, Get Out Of Here and The Toughest Street In Town...debuts with heavy initial 18-24 response...male support is good...sales just beginning. (EPIC)

## FLASH IN THE PAN/FLASH IN THE PAN KEY CUT: HEY ST. PETER

Profile: Hot at WBCN, WLOB, KSJO, KGON, KSAN and WAAF...medium at WMMS, WMMR, KY-102, ZETA-4, WSHE, WCPI, KGGO, KTXQ, WZZO, WKLS and KQRS...WOUR M-H...other cuts: Walking In The Rain, Lady Killer and Down Among The Dead Men...continuing to gain good 18+ male reaction...starting to show sales...good requests.

(ARISTA)

## (COLUMBIA)

(ATCO)

(KIRSHNER)

43 World Radio History



## Albums

### 28 27 GRAHAM PARKER/SQUEEZING OUT SPARKS KEY CUT: LOCAL GIRLS (ARISTA) Profile: Hot at ZETA-4, WSHE, WMMR, WBCN, WOUR, KLRB and KSAN...medium at WKLS, MAGIC 92, KMEL, WYSP, KEZY-AM, KTIM, 92-ROCK, KTXQ and KWST...WGRQ A-L...Protection, Saturday Night Is Dead and Waiting For the UFOS...maintaining good 18-30 male support...requests and sales are respectable...strong LP...good image. N 28 GERRY RAFFERTY/NIGHT OWL KEY CUT: DAYS GONE DOWN (UA) Profile: Hot at KMEL, KGGO and ZETA7...medium at KSHE, KTXQ, KWST, WSHE and 92-ROCK...WMMS M-H, WZTO MUM WAAE MALL KGGO and ZETA7...medium at KSHE, KTXQ, KWST, WSHE and 92-ROCK...WMMS M-H,

- WZZO M-H, WAAF M-H, KXFM L-H, KFMH A-H, KZEW L-M, WOUR L-M, WNOE-FM A-M, Z92 A-M, KGAB A-L, WKLS A-L, WBCN A-L, KY-102 A-L, KSAN A-L and C-101 A-L...other cuts: The Tourist, Get It Right Next Time and the title...debuts with immediate 18-34 reaction...instant requests...good female response...strong artist power.
- 24 29 TYCOON/TYCOON KEY CUT: SLOW DOWN BOY Profile: Hot at KTXQ, KGGO, KZEW, KGAB, KYTX and KEZY-AM...medium at KWST, MAGIC 92, WCPI, WKDF, WYSP and KQRS...KSFM M-H...other cuts: Such A Woman, Out In The Cold and Count On Me.
- 26 30 DOOBIE BROTHERS/MINUTE BY MINUTE KEY CUT: TITLE (WB) Profile: Hot at MAGIC 92, WKDF, WLRS, WMMR, WMMS, WNOE-FM, KGON, KXFM, KGGO, WCPI, WNOR, KBPI ...other cuts: Dependin' On You, What A Fool Believes and I'm Here To Love You.

## **SIGNIFICANT ACTION:**

**BECKMEIER BROS. / BECKMEIER BROS. KEY CUT: ROCK AND ROLL DANCIN' (CASABLANCA)** Profile: Medium at KTXQ...KSJO A-M, WKLS A-L, KSFM A-L, WZZO A-L and KSHE A-L...other cuts: You Can Love, That's What I Like About My Baby, Fly Bird, Snakes In The Grass and Cryin' Shame.

NICK GILDER/(YOU REALLY) ROCK ME KEY CUT: (12") (CHRYSALIS) Profile: Hot at KSHE...medium at KTXQ, WLOB, and MAGIC 92...WAAF M-H, ZETA7 A-M, KZEW A-L, and KQRS A-L.

BILLY THORPE/CHILDREN OF THE SUN KEY CUT: TITLE (CAPRICORN) Profile: Hot at KTXQ, WSHE, KTIM, and KZEW...KGGO L-M, WZZO A-L, and WGRQ A-L...other cuts: Wrapped In The Chains, Dream Maker, Goddess Of The Night, We Welcome You and Simple Man.

DOUCETTE/THE DOUCE IS LOOSE KEY CUT: RUN BUDDY RUN (MUSHROOM) Profile: Hot at KFMH and KGAB... medium at KSHE, KYTX, WSHE, KGON, WAAF, and KAWY...KSAN A-L...other cuts: Nobody, Rita, Someday, Before I Die and Further On Up The Road.

WET WILLIE/WEEKEND KEY CUT: WEEKEND (EPIC) Profile: Hot at KFMH...medium at WBCN, WMMS, and KZEW... KXFM A-H, WKDF L-M, and WNOE-FM A-M...other cuts: Hard Way, Ramona, Smoke, This Time and Mr, Streamline.

SWEET/CUT ABOVE THE REST KEY CUT: DISCOPHONY (CAPITOL) Profile: Hot at WLOB...medium at WDVE, WKLS, ZETA-4, KEZY-AM, WZZO, WAAF, MAGIC 92...other cuts: Dorian Grey, Mother Earth and Play All Night.

DIXIE DREGS/NIGHT OF THE LIVING DREGS KEY CUT: PUNK SANDWICH (CAPRICORN) Profile: Medium at WKLS, WMMR, WKDF...other cuts: The Bash and the title.

LOUISIANA'S LEROUX/KEEP THE FIRE BURNIN' KEY CUT: FEEL IT (CAPITOL) Profile: Hot at KFMH...medium at ZETA7, ZETA-4, WNOR, KAWY...other cuts: Call Home The Heart, When I Get Home and Back To The Levee.

FRANKIE MILLER/A PERFECT FIT KEY CUT: WHEN I'M AWAY FROM YOU (CHRYSALIS) Profile: Hot at KSFM and KTIM...medium at KGON, WLOB, WSHE, KSAN...other cuts: Darlin, Something About You, Is This Love?, and A Woman To Love Me.

DIXON HOUSE BAND/FIGHTING ALONE KEY CUT: SOONER OR LATER (INFINITY) Profile: Medium at KTXQ, KYTX, and KSFM...WLOB L-M...other cuts: Angela, Runnin' Scared and the title.

FANDANGO/ONE NIGHT STAND KEY CUT: THIEF IN THE NIGHT (RCA) Profile: Hot at KFMH, KGAB, and KAWY... medium at WLPL, KXFM, and WSHE...KDKB A-L...other cuts: Two Time Loser, Hard Headed Woman and I Would Never Leave.

**MOLLY HATCHET / MOLLY HATCHET KEY CUT: GATOR COUNTRY (EPIC)** Profile: Hot at WDVE, WKLS, KGGO, and WNOR...KQRS M-H...other cuts: The Creeper, Preacher's Daughter and Bounty Hunter.

CARLY SIMON/VENGEANCE KEY CUT: (12") (ELEKTRA) Profile: Hot at KXFM...WAAF A-M, WMMS A-L, C-101 A-L, and Z92 A-L.

**NIGHT/NIGHT KEY CUT: HOT SUMMER NIGHTS (PLANET)** Profile: Medium at KBPI and KTXQ...WCPI A-M, KMEL A-L, WABX A-L, WOUR A-L, KSHE A-L, ZETA-4 A-L, MAGIC 92 A-L, and KAWY A-L...other cuts: Ain't That Peculiar, Party Shuffle and Come Around (If You Want Me).

ROCK N' ROLL HIGH SCHOOL/SOUNDTRACK KEY CUT: TITLE (WB) Profile: Medium at KSAN...92-ROCK A-L... other cuts: open.

WHITEFACE / WHITEFACE KEY CUT: LOVE CAME (MERCURY) Profile: Medium at WKLS...KTIM A-L and WMMR A-L.. other cuts: Talk Of The Time, I'll Take It Out On You and Sit Right Down.

**RENAISSANCE/AZURE D'OR KEY CUT: JECKYLL AND HYDE (SIRE)** Profile: KFMH A-L, WMMR A-L, WOUR A-L, KTIM A-L, and MAGIC 92 A-L...other cuts: Forever Changing, Secret Mission and The Winter Tree.

AIRBORNE / AIRBORNE KEY CUT: LIFE IN THE CITY (COLUMBIA) Profile: Medium at KTXQ...92-ROCK A-M, KWST A-L, KFMH A-L, ZETA7 A-L, and KAWY A-L...other cuts: Feel Like Lovin, Wastin' My Time and The Lady Knows Best.



## Albums

LEON RUSSELL/LIFE AND LOVE KEY CUT: TITLE (PARADISE) Profile: KTIM A-H, C-101 A-L, KFMH A-L, Z92 A-L, KSFM A-L, and KAWY A-L...other cuts: You Girl, One More Love Song and High Horse.

**ST. PARADISE / ST. PARADISE KEY CUT: MIAMI SLIDE (WB)** Profile: Medium at ZETA-4...KFMH A-L, WLOB A-L, KZEW A-L, and KYTX A-L...other cuts: Straight To You.

ELTON JOHN/THOM BELL SESSIONS KEY CUT: MAMA CAN'T BUY YOU LOVE (MCA) Profile: WSHE A-H, ZETA-4 A-M, WNOE-FM A-M, KTIM A-M, KFMH A-L, WBCN A-L, KWST A-L, KXFM A-L, and C-101 A-L...other cuts: Three Way Love Affair and Are You Ready For Love.

PURE PRAIRIE LEAGUE/CAN'T HOLD BACK KEY CUT: I CAN'T BELIEVE (RCA) Profile: KGGO A-M, KFMH A-L, WOUR A-L, ZETA-4 A-L, KXFM A-L, KSHE A-L, and KAWY A-L...other cuts: White Line, Restless Woman, Livin' It Alone and title. ATLANTICS/BIG CITY ROCK KEY CUT: WHEN YOU'RE YOUNG (MCA) Profile: WBCN A-L...other cuts: One Last Night.

BILL QUATEMAN/JUST LIKE YOU KEY CUT: YOU'RE SO HEAVY (RCA) Profile: KFMH A-L, WOUR A-L, ZETA-4 A-L, and KAWY A-L...other cuts; open.

APRIL WINE/SECOND GLANCE KEY CUT: ROLLER (CAPITOL) Profile: Hot at KGON and WZZO...medium at KGAB and WLRS...other cuts: open.

**DONNA SUMMER/BAD GIRLS KEY CUT: TITLE (CASABLANCA)** Profile: Hot at WNOE-FM and KXFM...medium at WBCN...other cuts: Hot Stuff, Love Will Always Find You and Walk Away.

SUTHERLAND BROTHERS/WHEN THE NIGHT COMES DOWN KEY CUT: TITLE (COLUMBIA) Profile: Medium at KFMH...92-ROCK A-L...other cuts: Natural Thing, Cruisin' and Crazy Town.

KISS/DYNASTY KEY CUT: I WAS MADE FOR LOVING YOU (CASABLANCA) Profile: Medium at WLOB...WNOR A-M, KSJO A-M, and WMMS A-L...other cuts: open.

THE TUBES/REMOTE CONTROL KEY CUT: PRIME TIME (A&M) Profile: Hot at KLRB, KSAN, and ZETA-4...medium at KSJO, WBCN, WMMR...other cuts: TV Is King, Turn Me On, Telecide and I Want It All Now.

THE WHO/LONG LIVE ROCK KEY CUT: (12") (MCA) Profile: Hot at WYSP and KYTX...medium at WAAF and KEZY-AM... WZZO M-H, KSFM A-L, KSAN A-L, and KAWY A-L...other cuts: My Wife.

IRON CITY HOUSE ROCKERS/SAME KEY CUT: HIDEAWAY (MCA) Profile: Medium at WCPI, 92-ROCK, WMMS, and WDVE...WOUR L-M, WLOB A-L, WKLS A-L, and KWST A-L...other cuts: Turn It Up, Veronica, and Can't Take It.

GEORGE THOROGOOD/MOVE IT ON OVER KEY CUT: IT WASN'T ME (ROUNDER) Profile: Hot at WYSP and WDVE...medium at KSAN...KAWY A-L...other cuts: Who Do You Love? and the title.

**BABYS/HEAD FIRST KEY CUT: TITLE (CHRYSALIS)** Profile: Hot at WLOB...medium at WMMS and KXFM...KEZY-AM M-H and Z92 M-H...other cuts: Run To Mexico, I Was One, Love Don't Prove I'm Right.

**POCO/LEGEND KEY CUT: HEART OF THE NIGHT (MCA)** Profile: Hot at WNOR, MAGIC 92, KGAB, KBPI, WMMS, WNOE-FM, KXFM, and Z92...medium at KTXQ, WKDF, KQRS...other cuts: Crazy Love, Spellbound, Boomerang and the title.

LOWELL GEORGE/THANKS I'LL EAT IT HERE KEY CUT: TWO TRAINS (WB) Profile: Hot at KYTX and KLRB...medium at WKLS, ZETA-4, KBPI...other cuts: Honest Man, Easy Money, I Can't Stand The Rain and the title.

**BLONDIE/PARALLEL LINES KEY CUT: ONE WAY OR ANOTHER (CHRYSALIS)** Profile: Hot at KWST, KSAN, WBCN, WZZO, and WMMS...WLOB M-H...other cuts: Sunday Girl, Heart Of Glass and Hanging On The Telephone.

**DUNCAN BROWNE/THE WILD PLACES KEY CUT: TITLE** (SIRE) Profile: Hot at KSJO and WSHE...medium at ZETA-4, KZEW, KSAN...other cuts: Camino Real, Roman Vecu, The Crash and Planet Earth.

GEORGE HARRISON/GEORGE HARRISON KEY CUT: BLOW AWAY (DARK HORSE) Profile: Hot at WLRS, KSFM, KXFM, KGGO, and Z92...medium at WNOR, WNOE-FM...other cuts: Love Comes To Everyone, Soft Touch, Our Love Is Forever and If You Believe.

LINK WRAY/BULLSHOT KEY CUT: FEVER (VISA) Profile: Hot at KSJO...medium at WOUR...other cuts: It's All Over Now Baby Blue, Good Good Lovin' and Switchblade.

ELO/SHINE A LITTLE LOVE KEY CUT: (12") (JET) Profile: Hot at Z92, KWST, KXFM, KMEL, and KYTX...KGGO A-M.

CARILLO/STREET OF DREAMS KEY CUT: SHE TAKES THE NIGHT (ATLANTIC) Profile: Medium at WAAF... KSFM A-M and WKDF A-L...other cuts: What's Your Name?, Rose Lee, Familiar Stranger and Under The Gun.

PAT METHENY/NEW CHATAUQUA KEY CUT: TITLE (ECM) Profile: Hot at KFMH...medium at KQRS...WKDF A-L... other cuts: Consueno.

KINKS/SUPERMAN KEY CUT: (12") (ARISTA) Profile: Medium at KWST, WYSP, MAGIC 92.

MISSOURI/WELCOME TWO KEY CUT: MOVIN' ON (POLYDOR) Profile: Hot at ZETA-4, Z92, and KAWY...medium at WNOE-FM, KY-102, and KSHE...WSHE M-H, KGAB A-H, WAAF L-M, WMMR A-L, KGON A-L, and KDKB A-L...other cuts: Sunshine Girl and Walk Like A Man.

FRANK MARINO AND MAHOGANY RUSH/TALES OF THE UNEXPECTED KEY CUT: ALL ALONG THE WATCHTOWER (COLUMBIA) Profile: Hot at KTXQ and MAGIC 92...medium at ZETA-4, KSJO, KEZY-AM, KZEW...other cuts: Sister Change and Bottom Of The Barrel.

**DUKE JUPITER/TASTE THE NIGHT KEY CUT: TITLE (MERCURY)** Profile: Hot at KFMH and KAWY...other cuts: Satin Sheets, Like Our First Night and When I'm With You.



## BILLY THORPE IS A HIT ON ALBUM, NOW HERE'S THE STORY OF HIS PREMIERE U.S. CONCERT TOUR...

**Doris Miller, KZEW**—"Billy's live premiere in America couldn't have been any better and Dallas was the best place to do it. He creates so much excitement that you really have to see it to believe it! The audience reaction to 'Children Of The Sun' carried through from the intro, but they didn't expect the pure rock n roll power that came later in the set. Thanks to Billy for coming to Dallas."

**David Bell, KATT**—"You ain't never seen a show like this. I flashed back to the first time I saw Pink Floyd, Led Zeppelin, Mountain, and Bowie's first tour. Leland Sklar is the ultimate rock bassist and Billy Thorpe is the only rock guitarist good enough to have Lee in his band. It felt like 50's and 60's excitement with 80's technology."

**Tim Page, KLAQ**—"Seeing Billy Thorpe in concert is a refreshing change. He brings a new meaning to the word 'live'!"

**Tempie Lindsey, KTXQ—** "The show was absolutely a complete surprise. The first part was a powerful 'Children Of The Sun' presentation after which Billy promised to come back and 'kick ass,' which he certainly did with rock n roll like I never expected. You've never seen Lee Sklar play bass like this before. We really didn't realize Thorpe's capacity until we saw him in concert."

**Ed Shane, Consultant, KLOL, KZEW, KMBQ**—"Children Of The Sun' is science fantasy, but Billy Thorpe is real! After seeing the show I still strongly recommend playing the first three tracks on side 2 together—perfect for 15 to 20 year olds. The concert was exciting, tight, and no one wanted to leave! The album started in Texas and I'm excited that KZEW and KLOL were part of it."

## BILLY THORPE "CHILDREN OF THE SUN" THE STORY IS JUST BEGINNING



VISIONARY MUSIC FROM CAPRICORN RECORDS

World Radio History

## Albums

JIM CAPALDI/ELECTRIC NIGHTS KEY CUT: 1890 (RSO) Profile: Medium at KTXQ and KAWY...other cuts: Shoeshine, Hotel Blues and the title.

**ROXY MUSIC/MANIFESTO KEY CUT: DANCE AWAY (ATCO)** Profile: Hot at WMMS, WBCN, KWST, KXFM, KLRB, WSHE, WABX, and KSAN...medium at KSFM, KSJO, KTIM, and WYSP...WNOE-FM L-M...other cuts: My Little Girl, Cry, Cry, and Ain't That So.

FRANK ZAPPA/SHEIK YERBOUTI KEY CUT: DANCIN' FOOL (ZAPPA) Profile: Hot at KGGO, WMMR, and KTXQ... medium at WMMS, WBCN, KSJO, WYSP, KYTX, MAGIC 92, and ZETA-4...WNOR L-M...other cuts: Bobby Brown, Flakes and Baby Snakes.

THE WARRIORS/SOUNDTRACK KEY CUT: IN THE CITY (A&M) Profile: Hot at WCPI, KEZY-AM, Z92, WLOB, and KXFM...medium at WYSP, KWST, WMMS, WDVE, 92-ROCK, WLPL, KQRS...other cuts: Nowhere To Run and Warriors Theme.

PETER FRAMPTON/I CAN'T STAND IT NO MORE KEY CUT: (12") (A&M) Profile: Hot at WCPI, KXFM, 92-ROCK, WLOB, KMEL, KYTX, WYSP, and Z92...medium at WDVE, WAAF, KDKB, KWST, KEZY-AM, and KQRS...WZZO M-H.

LAKE/PARADISE ISLAND KEY CUT: HOPELESS LOVE (COLUMBIA) Profile: Hot at KGGO...medium at KAWY...other cuts: Paradise Way, Into The Night and the title.

**BEACH BOYS/L.A. THE LIGHT ALBUM KEY CUT: GOOD TIMIN' (CARIBOU)** Profile: Medium at KGAB and WNOE-FM...other cuts: Shortnin' Bread and Angel Come Home.

TOM ROBINSON BAND/TRB II KEY CUT: BLACK ANGEL (CAPITOL) Profile: Hot at WBCN...medium at KSAN... other cuts: Murder, Blue Rage and Hold Out.

SQUEEZE/COOL FOR CATS KEY CUT: SLAP N' TICKLE (A&M) Profile: Hot at WBCN and KSJO...medium at KTIM... other cuts: Goodbye Girl and the title.

SPYRO GYRA/MORNING DANCE KEY CUT: TITLE (INFINITY) Profile: Hot at KFMH and KZEW...medium at KAWY... WNOR A-M and KSAN A-L...other cuts: Starburst and It Doesn't Matter.

MAX WEBSTER / A MILLION VACATIONS KEY CUT: PARADISE SKIES (CAPITOL) Profile: KSHE A-L, KWST A-L, KZEW A-L, WABX A-L, and KMEL A-L...other cuts: Charmonium, Look Out and the title.

RUNNER / RUNNER KEY CUT: FOOLING MYSELF (ISLAND) Profile: Medium at MAGIC 92, KEZY-AM, and KTXQ... ZETA7 A-L...other cuts:

CLIMAX BLUES BAND/REAL TO REEL KEY CUT: CHILDREN OF THE NIGHTIME (SIRE) Profile: Medium at 92-ROCK, WSHE, and KGGO...KXFM L-M, ZETA7 A-M, KAWY A-M, KFMH A-L, WAAF A-L, KSJO A-L, KTIM A-L, KWST A-L, KEZY-AM A-L, KMEL A-L, and Z92 A-L...other cuts: Fat City, Summer Rain and Long Distance Love.

BRAM TCHAIKOVSKY/STRANGE MAN, CHANGED MAN KEY CUT: GIRL OF MY DREAMS (POLYDOR) Profile: Hot at KSAN...medium at WBCN and KTIM...other cuts: Robber, Leaving and the title.

THE FAITH BAND/FACE TO FACE KEY CUT: YOU'RE MY WEAKNESS (VILLAGE) Profile: Hot at KFMH...medium at WSHE and KAWY...WCPI A-L...other cuts: Touchy Situation, Big City Lights, Hopeless Romantic and Long Distance Runner.

SCREAMS/SCREAMS KEY CUT: I PLAY FOR YOU (INFINITY) Profile: WLOB A-L and WOUR A-L...other cuts: Angeline's Toys, Pop Art, Financial Disaster and Imagine Me Without You.

## TRENDSETTERS

				98 ROCK	Tampa	Nick Van Cleve	813 224-0424
C-101	Corpus Christi	Charlie Palmer	512 855-4641	STARVIEW-92	York	Rick Harris	717 266-6606
КВРІ	Denver	Frank Cody	303 936-2313	WAAF	Worcester	John Duncan	617 752-5611
KDKB	Phoenix	Linda Clayton	602 833-4261	WABX	Detroit	Ted Ferguson	313 398-1100
KEZY-AM	Anaheim	Larry Reisman	714 776-3696	WBCN	Boston	Tony Berardini	617 266-1111
КЕМН	Muscatine	Lisa Catalona	319 263-2512	WCPI	Wheeling	Dave Hansen	304 232-9935
KGAB	Ventura	Bob Gowa	805 647-0634	WDVE	Pittsburgh	John McGhan	412 562-5900
KGGO	Des Moines	Mark Vos	515 265-6186	WGRQ	Buffalo	Irv Goldfarb	716 881-4555
KGON	Portland	Jerry Ostertag	503 655-9181	WKDF	Nashville	Alan Sneed	615 244-9533
KLRB	Carmel	Bob Stock	408 624-3859	WKLS	Atlanta	Debbie Garper	404 325-0960
KMEL	San Francisco	Mark Cooper	415 391-9400	WKQQ	Lexington	Dave Krusenklaus	606 252-6694
KMET	Los Angeles	Sam Bellamy	213 464-5638	WLOB	Portland, ME	Eric Heckman	207 775-2336
KQRS	Minneapolis	Tac Hammer	612 545-5601	WLPL	Baltimore	Kris Phillips	301 358-4600
KROQ	Los Angeles	Jed Fish Gould	213 578-0830	WLAV-FM	Grand Rapids	Doc Donovan	616 456-5461
KRST	Alburguergue	Jim Zalewski	505 266-7946	WLRS	Louisville	Drake Hall	502 585-5178
KSAN	San Francisco	Kate Ingram	415 986-2825	WMMR	Philadelphia	Dick Hungate	215 561-0933
KSFM	Sacramento	Gary Nixon	916 422 1025	WMMS	Cleveland	John Gorman	216 781-9667
KSHE	St. Louis	Ted Habeck	314 842-1111	WNOE-FM	New Orleans	Capt. Humble	504 529-1212
KSJO	San Jose	Tawn Mastry	408 246-6060	WNOR-FM	Norfolk, VA	Ron Reger	804 623-9667
KTIM	San Rafael	Michael Knight	415 456-1510	WOUR	Utica	Robin Sherwin	315 797-0803
κτχα	Dallas	Tim Spencer	214 528-5500	WPIX	New York	Jav Crawford	212 949-2102
KWST	Los Angeles	Pam May	213 467-1224	WRUV	Burlington, VT	John Dennison	802 656-2247
KXFM	Santa Maria	Peter Napoli	805 922-2156	WSHE	Miami	Michele Robinson	305 581-1580
KXXY	Oklahoma City	Andy Lockridge	405 528 5543	WSMI	Litchfield	Mike Perry	217 324-5921
KY-102	Kansas City	Max Floyd	816 753 4567	WYSP	Philadelphia	Jerry Abear	215 839-7625
күтх	Amarillo	Max Miller	806 359-8561	WZOK	Rockford, IL	Tom Hunter	815 399-2233
KZEW	Dallas	Doris Miller	214 748-9898	WZZO	Allentown	George Hawras	215 694-0511
KZOK	Seattle	Mavis Mackoff	206 223-3900	WZZQ	Jackson	Victor Hawkins	601 982-1062
M-105	Cleveland	Ellen Roberts	216 391-1260	ZETA-4	Miami	Gary Martin	305 624-6101
MAGIC 92	Rochester	Bernie Kimball	716 232-7550	ZETA 7	Orlando	Bill Mims	305 298-5510
92 ROCK	Cleveland	Ray Henry	216 371-3534	ZOOM	Beaumont	Mark McLaren	713 745-2222
ROCK-95	Jacksonville	Richard Langlois	904 633-2785	Z-92	Omaha	Bob Linden	402 592-5300
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## Albums







The Groom

The Assistant

Can you say "What's wrong with this picture?" Sure you can.



Tops down, spirits up, school's almost out and ch-ch-ch-changes galore. It must be June!

More proof: Romance abounds in Albumland as KID LEO and his lady Jackie tied the knot last Saturday in the most glorious Italian wedding since the Godfather. The swinging sweethearts have left for a European honeymoon, and no doubt the Continent will never recover from Buzzard airchecks...meanwhile, back in Cleveland, the party could end today, maybe tomorrow. When it does, Stalwart Programing Assistant RHONDA KIEFER will be on call for the next 3 weeks.

TIM SPENCER, Program Director at KTXQ/Dallas has never mentioned medical school but he sure can fake it! Tim and his wife Tari spent 17 hours delivering their second daughter, Tara Nicole, at home last Wednesday.

Wednesday is music day at KTXQ, and Tim definitely gets the dedication beyond belief award for calling the station in the middle of midwifing (midhusbanding?) to say he'd be in to do music ASAP. It was done on Thursday, but obviously the top add-on in Dallas was at Tim's. Congrats!

In the Take Me Out to the Ballgame Dept: MAX MILLER at KYTX/Amarillo has a good promotion going with Atco Records that's fun for all. The Gold Sox baseball team has provided KYTX with 300 tickets for their next home game against the Arkansas Travellers. Max and his newsman will be sitting in the pressbox giving away Blackfoot Strikes albums everytime a Traveller is struck out...Max could probably use some words of cool, calm collectedness from Tim Spencer, he's gonna be a dad any moment himself.

Hats off to everyone for maintaining through the shortened holiday week. The finest new music pushed through the franticness, and my fave is far and away the Bram Tchaikovsky. Can you say ecstatic? Sure. And the way to play it is "Girl Of My Dreams"--it's hot! As for the Climax Blues Band, they just keep putting out Real to Reel great albums year after year.

Last, repeat, L-A-S-T call for Album logos! C'mon you errant reporter types, you've had six months to lament missing the last FRED logo cover issue, so dont blow it this time!

## Spectrum

SPECTRUM III is a whole new approach to Adult Programing. meant as a modern evolution from such terms as Adult Contemporary, Pop Adult, MOR. Soft Rock, etc. The S-III analysis is based on reports from the country's trendsetting radio stations. To exchange information call Terry Gillingham or Mik Benedek at 408 646-9333 or write FRED: 598 Foam. Monterey, CA 93940.



## **NEXT:**

### **RAYDIO/YOU CAN'T CHANGE THAT**

(ARISTA)

Profile: Among ten hottest at WSLI and WFMK...KEYN 4-3, WORG-FM 9-8, WSM-FM 11-8, KVOX 16-12, WMJC 32-21, WLFA 27-22, KBAI 28-24, WFFM 29-25. WLOL-FM 30-27 and KSTP D-27... added at 14NVR, WIOD, KWEN, WMHE and WQUD.

ATLANTA RHYTHM SECTION/DO IT OR DIE (POLYDOR) Profile: Among five hottest at WTMJ...among twenty hottest at 14k...LOVE94 23-21, KOLO D-21, WGOW D027, WQUD A028, WFFM 40-32, WHBC A-33, WRMF D-33 and KEWI A-40...added at WORG-FM, WLFA, KSL, KVOX, KKEZ, WLAG, 14NVR, KPOL, WNEU and KYGO,

### GERRY RAFFERTY/DAYS GONE DOWN

(UA)

Profile: Among twenty hottest at WCBM...KEYN 33-24, WQUD A-27, WNEU D-27. KSTP D-30, KEWI A-37 and KYGO D-39...added at WTMJ, WLFA, KAAM, WLOL-FM, WFFM, WHBC, WBLG, KFMB, KAGO, WORG-FM, KOLO, KRNA and KMGX.

## MAXINE NIGHTINGALE/LEAD ME ON

(WINDSONG)

Profile: Among five hottest at WTMJ...among twenty hottest at WFTL..KVOX 19-16, WGOW 20-17, WTIC-AM A-20, KAAM D-21, KPOL 24-22, WRMF 24-22, WLAG 25-23 and WCFL A-29...added at WIOD, WIP, KHOW, WMYD, KYGO, WFFM and KAGO.

JENNIFER WARNES/I KNOW A HEARTACHE (ARISTA) Profile: Among fifteen hottest at KMGX...among twenty hottest at WFMK and 14k ...WSM-FM 22-19, LOVE94 22-22, WNEU D-30 and WFFM D-39...added at WORG-FM, WMYD, KFMB, WSM-AM, WHAG, KVOX, WHIO and WTMJ.

## **MOST ADDED**

JAMES TAYLOR/Up On The Roof **GERRY RAFFERTY/Days Gone Down** ART GARFUNKEL/Since I Don't Have You ELTON JOHN/Mama Cant Buy You Love ATLANTA RHYTHM SECTION/Do It Or Die **ANNE MURRAY/Shadows In The Moonlight** MAXINE NIGHTINGALE/Lead Me On **DIONNE WARWICK/I'll Never Love This Way Again JENNIFER WARNES/I Know A Heartache GEORGE HARRISON/Love Comes To Everyone ROBERT JOHN/Sad Eyes** 

## SINGLE OF THE WEEK

DR. HOOK/When You're In Love ... Beautiful women 18+ are in love with this. Strong male 18+ developing.

(Capitol)

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## **CSI-AUGLES** by Terry Gillingham

Add these Trendsetters to the S-III roster: WPTR/Albany; WMHE/Toledo; WMYD/Wickford, RI; WLAG/La Grange, Ga. Our overview increases in clarity as we receive additional input!

From Lethbridge, Alberta PD WAYNE BARRY tells me "Things go better with 1090 CHEC." It's the name of their latest contest and prizes include such things as Coke radios, Coke glasses and a vacation trip to any place in the world that Time Airlines flys. The only catch is that Time flys only within Alberta! The lucky winner will be that person that guesses the name of the nine songs that went into making the contest promo. The songs were spliced to sing Things Go Better With 1090 CHEC. I heard the promo over the phone and immediately ordered my own copy for in-office play! The whole thing sounds like a lot of fun.

Kudos to DEIRDRE O'DONOGHUE of KMGC/Dallas! She's recovering from her accident and is moving to Boston to assume the task of Music Director at WBCN.

KEX. Portland prints a weekly playlist that also includes some interesting comments. Here's a quote that caught my eye because it so closely parallels my thoughts on programing. "At the moment, established hits are selling in amazing quantities, but newer records appear harder to break. This may reflect restrictive policies of many radio stations, which in many cases results in playlist stagnation and boredom. KEX balances its playlist to assure high familiarity--but not excluding strong new records with what we feel is good listener appeal." I couldnt have said any better!

## EAR SHOTS

NICOLETTE LARSON/Give A Little (WB)CHRIS THOMPSON/If You Remember Me (Planet)

F.C.C./Baby I Want You ROY ORBISON/Easy Way Out (Free Flight) (Asylum) FRANNIE GOLDE/Here I Go (Portrait) JUDY COLLINS/Where Or When (Elektra) BILL LaBOUNTY/What About You? (LP) (WB) BILL LaBOUNTY/Dancin Tonight (45) (WB) DONNA SUMMER/On My Honor (LP) (Casa) THE WHISPERS/Can't Do Without Love (Solar)

RANDY EDELMAN/You're The One (LP) (Arista)

ED & JFC/What Can I Do With This Broken Heart (Big Tree)

ED & JFC/What's Forever For (Big Tree) GEORGE BENSON/Unchained Melody (WB) **DIANA ROSS/The Boss** (Motown)

(Columbia)

(Columbia)

(UA)

(MCA)

(Polydor)

(Capitol)

(Arista)

(Arista)

(Windsong)

(Dark Horse)

(EMI/America)

## SpectrumIII

#### **KENNY ROGERS/SHE BELIEVES IN ME** 1 1

Profile: Among five hottest at KSL, WCLR, WTAE, WCBM, WFTL, WSLI, KHOW, WMYD, KFMB and WIP...among ten hottest at KLOK...among fifteen hottest at WIOD, KMGC and WFMK...among twenty hottest at WTMJ...KOLO 1-1, KWEN 1-1, WCFL 1-1, WNEU 3-1, WHBC 4-1, KBAI 4-1, WFGL 10-1, LOVE94 3-2, KKEZ 3-2, KAAM 3-2, WOUD 3-2, WORG-FM 4-2, WGOW 4-3, WTIC-AM 4-3, CHEC 9-4, KPOL 6-5, KEYN 20-5, KIIS-AM 7-6, WBLG 12-6, WFBC 13-7, KEWI 11-9, WHAG 14-8, KVOX 11-9, WSM-FM 12-9, KSTP 15-10, WFFM 12-11, KCSW 14-11, KYGO 19-12, KOTN 20-14, KAGO 21-18, WRMF 21-18 and WMJC 33-25...holds longer than expected...maintains with 79% reporter support...HUGE 25+ appeal!...Peaking...6th week on chart.

#### **RICKIE LEE JONES/CHUCK E.'S IN LOVE** 7 2 2

Profile: Among five hottest at WFMK, WCLR and WTMJ ... among ten hottest at 14k, WMHE, WCBM, WSLI and KMGC ... among fifteen hottest at WIP and WIOL...LOVE 94 1-1, KOLO 2-2, KEYN 2-2, WFGL 11-2, WBLG 5-3, KWEN 5-4, WLOL-FM 7-5, KKEZ 16-6, WNEU 14-7, WLAG 10-8, KRNA 12-8, WORG-FM 11-9, WFFM 13-9, WTIC-AM 17-10, KBAI 14-11, KITY 14-11, KYGO 17-11, WSM-FM 16-12, KAGO 18-12, WFBC 20-12, WMJC 49-12, WISN 16-13, WGOW 17-13, KSTP 17-13, WLFA 19-13, WQUD 20-13, KAAM 21-13, WRMF 25-14, KVOX 17-15, KOTN 18-16, KIIS-AM D-17, 14NVR 21-18, WQON D-18, KEWI 27-23 and WCFL 28-24...added at WTAE and KPOL...with nothing stronger in sight this could go to number one...only KR's strength stopped it this week...still boasting 81% reporter support...powerhouse 25+ male...good female 25+...5th week on chart.

#### **REX SMITH/YOU TAKE MY BREATH AWAY** 12 5 3

Profile: Among five hottest at WMHE, WIP, WCBM and WFMK ... among ten hottest at WIOD, KMGX, WSLI and WMYD ... among fifteen hottest at KHOW, KMGC and KSL...among twenty hottest at KFMB...KOTN 3-1, CHEC 2-2, WQON 7-3, KOLO 12-4, WFGL 8-5, 14NVR 9-6, WBLG 7-7, WBZ-AM 9-7, KIIS-AM 14-7, KKEZ 10-8, WGOW 11-8, KWEN9-9, KPOL 15-9, KITY 10-10, WISN 11-10, WLAG 11-10, KEYN 21-10, WHAG 16-11, WCFL 18-11, WTIC-AM 18-11, WFFM 15-12, WHBC 15-12, WLOL-FM 15-12, WFBC 17-15, WORG-FM 25-15, KVOX 23-21, WRMF 23-21, KSTP 25-21, KRNA 24-22 and KAGO 29-22...pushed up as other records lose ground...looks almost entirely female ... very heavy teens ... 6th week on chart.

#### RANDY VANWARMER/JUST WHEN I NEEDED YOU MOST 2 4 4

Profile: Among five hottest at KSL, WMHE, WMYD, WFMK, WIP and WCBM...among ten hottest at KFMB, KLOK, WSLI and WCLR...among fifteen hottest at WIOD, KHOW and WFTL...KPOL 1-1, WFBC 1-1, WQON 1-1, KKEZ 2-1, WFFM 2-1, KAGO 2-1, KCSW 2-1, WLOL-FM 2-1, WGOW 2-1, WRMF 4-1, WLFA 5-1, KSTP 2-2, WTIC-AM 2-2, KIIS-AM 2-2, WISN 3-2, KOTN 5-3, WFGL 6-3, 14NVR 6-3, WLAG 4-4, WORG-FM 6-4, WMJC 7-4, KEYN 10-4, CHEC 7-6, WBZ-AM 7-6, KITY 11-6 and KRNA 8-7...'Warmer' is still very hot!...slow burn...dips slightly from 68% to 65% reporter support...good sales, good phones, good record...very powerful recurrent value...9th week on chart.

#### 3 3 5 BILLY JOEL/HONESTY

Profile: Among five hottest at WIOD, KFMB, WIP, 14k, WMYD, WCLR and WCBM...among ten hottest at KHOW and WTAE... among twenty hottest at WHIO and WSLI...KEYN 1-1, 14NVR 3-2, WSM-AM 4-2, WRMF 5-2, WLOL-FM 4-3, KSTP 4-3, KKEZ 7-4, KOTN 7-4, KYGO 9-4, WNEU 8-5, LOVE94 9-6, KPOL 8-7, WHAG 10-7, KVOX 14-7, WHBC 9-8, WTIC-AM 10-8, KOLO 13-8, KAGO 16-8, WFBC 9-9, KIIS-AM 10-9, KBAI 10-9, WQUD 12-9, WFGL 15-11, WORG-FM 20-16, WGOW 22-16, KITY 19-17 and WLFA 25-21...7th week on chart.

#### **OLIVIA NEWTON-JOHN/DEEPER THAN THE NIGHT** 5 6 6

Profile: Among five hottest at WCBM, WIOD and KMGX...among ten hottest at 14k, WMYD, KSL and KHOW...among fifteen hottest at KLOK, WFTL, WIP, WTMJ, KFMB and WFMK...WHAG 1-1, KBAI 3-2, WCFL 3-2, KKEZ 5-3, WISN 5-3, KPOL 5-4, WTIC-AM 7-4, 14NVR 5-5, KOLO 11-6, KAGO 9-6, KAAM 10-6, LOVE94 8-7, WHBC 8-7, CHEC 8-7, KWEN 8-7, WORG-FM 8-7, WLAG 9-7, WGOW 9-7, KOTN 10-7, WQUD 9-8, KYGO 15-10, WFBC 16-11, KEYN 17-13, WSM-FM 18-14, WNEU 18-14, WMJC D-15 and KRNA 23-20...added at WSLI and WCLR...pushes back up slightly from 68% to 70% reporter support...totally hot!...great 25+ demos...7th week on chart.

#### **DOOBIE BROTHERS/MINUTE BY MINUTE** 14 7 7

Profile: Among ten hottest at KFMB...among fifteen hottest at WMYD, WFMK, 14k, WSLI, WIP and WCBM...among twenty hottest at KHOW...KOLO 4-3, WFFM 8-4, WBLG 8-4, KSTP 10-5, KWEN 10-6, WSM-FM 8-7, KAGO 14-7, WQON 13-8, LOVE94 10-10, WFGL 18-10, 14NVR 16-11, KEWI 16-12, KBAI 18-13, KOTN 19-13, KKEZ 20-14, WLOL-FM 21-15, WQUD 19-16, WNEU 24-16, WTIC-AM 20-17, KRNA 21-17, WHBC 25-18, WGOW 23-19, WLFA 24-19, KYGO 31-19, WRMF 26-20, WBZ-AM D-20, WORG-FM 31-24 and WCFL 29-26 ... added at KIIS-AM and WIOD ... all demos ... surprising slip from 68% to 60% reporter ... could be temporary and may regain strength again next week...5th week on chart.

#### 16 12 8 DR. HOOK/WHEN YOU'RE IN LOVE WITH A BEAUTIFUL WOMAN

Profile: Among five hottest at WIOD and KMGX ... among ten hottest at 14k, KFMB and WFMK ... among fifteen hottest at WMYD, WIP, WCBM, KHOW, WTAE and WSLI...among twenty hottest at 144, Kt WB and WHMS...among internottest at WICD and KWHM B, WIP, WCBM, KHOW, WTAE and WSLI...among twenty hottest at KSL...KVOX 3-1, KBAI 7-6, WOFN 14-10, WISN 13-11, KWEN 15-12, CHEC 16-12, WLFA 20-12, WCFL 22-12, KOLO 17-13, KKEZ 19-13, WHBC 18-14, WGOW 19-14, KEWI 19-16, KIIS-AM 20-16, KAAM 23-16, KYGO 26-16, WLAG 19-17, WFGL 22-18, WBLG 23-19, 14NVR 23-19, KSTP 23-20, WHAG 24-20, WORG-FM 24-20, WQUD 25-21, KAGO 28-23, KCSW 27-24, WLOL-FM 28-26 and WRMF 29-26...added at WFBC, KOB, WFTL, WFFM and KLOK...POWERS from 60% to 76% reporter support...a SMASH with 18+ demos...S-III single of the week... 4th week on chart.

#### ANNE MURRAY/SHADOWS IN THE MOONLIGHT 26 21 9

Profile: Among five hottest at KSL and KLOK...among ten hottest at KFMB, WFTL, WIOD and WHIO...among fifteen hottest at WTMJ and WIP...among twenty hottest at WMYD...WCFL 24-10, LOVE94 16-11, KBAI 20-15, WSM-AM 19-16, KPOL 22-16, KCSW 24-18, WLAG 22-19, WTIC-AM A-19, KVOX 22-20, KOLO 28-20, WORG-FM 27-21, KKEZ 27-21, WNEU 25-23, WHBC 27-23, WRMF 28-23, KAAM D-23, WQUD 30-24, KEWI 29-25, KSTP 29-25, WHAG 30-25, WLFA D-30, WGOW D-30, WSM-FM D-30, KAGO D-33 and KEYN A-34...added at WTAE, KOTN, WMJC, WFFM, WSLI, WMHE, KMGX and KMGC...phenomenal terroreting 2 and 3 acress the bacted demonst with formals 2E4, it is interacted as a structure of the st strength in categories 2 and 3...across the board demos...strongest with female 25+...it's just starting...3rd week on chart.

#### BARBARA MANDRELL/IF LOVING YOU IS WRONG 9 10 9

Profile: Among five hottest at WTAE, WIP, WCLR and WFTL...among ten hottest at KLOK, WFMK and WSLI...among fifteen hottest at WIOD, WCBM, KMGX and WHIO...among twenty hottest at KFMB, KHOW and 14k...KAGO 6-2, LOVE94 5-4, WGOW 6-5, WCFL 6-5, WHAG 7-5, KBAI 9-5, WTIC-AM 8-6, KOTN 9-6, WLFA 11-7, KCSW 10-9, WRMF 10-9, WFGL 14-9, KWEN 13-11, WNEU 16-11, WQUD 15-12, KIIS-AM 16-14, WFFM 18-15, KSTP 20-18 and KYGO D-36...6th week on chart.

#### **BEACH BOYS/GOOD TIMIN** 13 11 11

Profile: Among five hottest at KFMB, KHOW and KMGX...among ten hottest at WIP and WTMJ...among fifteen hottest at KSL, WIOD and WMYD...among twenty hottest at WSLI and WCBM...KOLO 6-6, WISN 7-7, KYGO 13-8, CHEC 10-9, WHBC 11-9, KKEZ 11-9, KWEN 16-10, KPOL 14-11, KBAI 13-12, WCFL 20-13, WTIC-AM 21-13, WORG-FM 17-14, KCSW 17-14, WQON 19-14, KAGO 19-14, WHAG 20-14, KOTN 27-17, WLOL-FM 20-18, WLAG 20-18, KVOX 21-18, KSTP 22-19, KAAM 22-19, WQUD 24-20, and WLFA 26-23...added at WFBC and KMGC...holds with 60% reporter support, but peaking...demos show M/F 25+...5th week on chart.

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(CAPITOL)

(ABC)

## (BEARSVILLE)

(COLUMBIA)

(MCA)

(WB)

(COLUMBIA)

(UA)

(WB)









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## Spectrum III

#### 8 12 BEE GEES/INSIDE AND OUT 6

(RSO) Profile: Among five hottest at WHIO, WFMK, KLOK and WTAE...among ten hottest at 14k, WCBM, WMYD and WMHE...among fif-teen hottest at KSL and WSLI...14NVR 1-1, WLAG 2-1, KOTN 2-2, WBZ-AM 2-2, WSM-FM 4-2, WFBC 4-2, KAGO 3-3, WHAG 6-3, WNEU 6-4, WORG-FM 5-5, WHBC 6-5, KIIS-AM 6-5, WISN 6-6, KVOX 8-6, WTIC-AM 9-7, CHEC 11-10 and KEWI 14-11... 7th week on chart.

#### 19 14 13 **NEIL DIAMOND/SAY MAYBE**

(COLUMBIA) Profile: Among ten hottest at WTAE, KLOK, WIP, WIOD and WFTL ... among fifteen hottest at KHOW ... among twenty hottest at WMYD, 14k, KSL and WHO...KAAM 7-5, WCFL 11-6, WTIC–AM 15-9, WHBC 19-13, KVOX 18-14, KPOL 21-14, WSM-AM 18-15, WFGL 23-15, LOVE94 17-16, KBAI 22-17, WNEU 22-20, WLAG 23-21, WHAG 25-21, WQUD 27-23, WORG-FM 30-25, KSTP 30-26, KOTN D-26, KCSW D-27, KAGO 39-35 and KEYN A-35...added at WGOW, KOLO, WRMF and WSL1...resistance from category one stalls this at 60% reporter support...good 25+ female demos...3rd week on chart.

#### N 24 -14 JAMES TAYLOR/UP ON THE ROOF

Wells and WHAG D-28, WICL-FM D-28, WUDL-CUMPA 29, WHBC 35-31, KAGO D-36 and WHAG D-39...added at WIOD, WMYD, WCLR, CHEC, WLAG, WGOW, KOTN, KSL and KHOW...a GIANT with all 25+ demos...2nd week on chart.

#### 11 10 15 NIGEL OLSSON/A LITTLE BIT OF SOAP

Profile: Among five hottest at KHOW, WCLR, WIOD and KFMB...among ten hottest at WCBM, WMYD, WIP and WTAE...WSM-AM 3-1, KYGO 4-2, WNEU 10-6, WCFL 9-9, KEWI 12-9, KPOL 10-10, WORG-FM 12-10, WLFA 13-10, WQON 16-10, WHBC 13-11, WHAG 15-13, KAGO 20-13, LOVE94 14-14, KWEN 17-14, KSTP 18-14, WLAG 18-16, WOUD 21-19, WFBC 24-19, KOTN 24-20, KBAI 25-20, WGOW 26-20 and WFFM 27-24...added at WFTL...6th week on chart.

#### 22 19 16 SISTER SLEDGE/WE ARE FAMILY

Profile: Among five hottest at WMHE and WSLI ... among ten hottest at WTMJ ... among fifteen hottest at WCBM ... among twenty hottest at WHIO...WBLG 2-1, KITY 4-1, WFM 7-2, KWEN 4-3, WMJC 4-3, WBZ-AM 5-3, WFBC 8-3, WLFA 16-4, KRNA 11-5, KAGO 13-9, WQON 15-9, WRMF 11-10, WGOW 14-11, 14NVR 18-13, WORG-FM 18-13, WQUD 23-15, WNEU 26-15, KEYN 26-16, KKEZ 24-20, KOTN D-23, WHBC 30-24, KVOX D-26, KYGO 38-29 and WCFL A-34...where this record is played it is extremely powerful ...very good female demos 18-34!...4th week on chart.

#### 10 15 17 **ORLEANS/LOVE TAKES TIME**

Profile: Among five hottest at 14k and KHOW ... among ten hottest at WIP, WFMK and WTAE ... among fifteen hottest at WMYD, KFMB and WCBM...KEWI 2-2, WORG-FM 3-3, CHEC 6-3, WQON 5-5, WLAG 7-5, KAGO 7-5, WLOL-FM 8-6, KSTP 8-6, KBAI 8-7, KIIS-AM 8-8, WRMF 9-8, KPOL 9-8, WFFM 10-8, WISN 10-8, KEYN 14-9, LOVE94 12-12, KAAM 25-17 and WCFL A-20 ...8th week on chart.

#### 8 16 18 **ENGLAND DAN & JOHN FORD COLEY/LOVE IS THE ANSWER**

Profile: Among five hottest at WIOD, KSL, KFMB, WMYD, WTAE and KHOW...among ten hottest at WCLR and WCBM...among fifteen hottest at WFMK and KMGC...among twenty hottest at WFTL...KPOL 3-3, KEWI 3-3, WCFL 4-4, KIIS-AM 4-4, WQON 8-4, WQUD 11-4, WLAG 6-6, WRMF 6-6, WORG-FM 7-6, KSTP 7-7, KEYN 12-8, KAAM 9-9, WBZ-AM 10-9, WFBC 10-10 and WLFA 16-14...10th week on chart.

#### Δ 13 19 PEACHES AND HERB/REUNITED

Profile: Among five hottest at WFTL, WSLI, KSL, WMYD and WMHE...among ten hottest at KHOW and KLOK...among twenty hottest at KFMB...WQUD 1-1, KEWI 1-1, WTIC-AM 1-1, KIIS-AM 1-1, WORG-FM 1-1, WISN 1-1, KAAM 1-1, WMJC 2-1, KPOL 2-2 and KITY 3-3...10th week on chart.

#### 23 20 20 **POCO/HEART OF THE NIGHT**

KNOCA, Profile: Among ten hottest at 14k...among fifteen hottest at WHIO...among twenty hottest at WTMJ, KSL, WFMK, WMYD and KHOW...KOLO 15-10, KEYN 23-14, LOVE94 15-15, WHBC 23-19, KWEN D-19, KEWI 24-20, WFGL A-20, WLOL-FM 27-21, WNEU 28-22, WORG-FM 28-23, WGOW 27-24, WHAG 27-24, KOTN 28-24, WLAG A-26, WCFL 32-27, KYGO 36-33, KAGO D-34 and WFFM D-38...added at WSLI, KAAM, KOB and KRNA...strong male 18-34...best in category one...still has plenty of growth potential...4th week on chart.

#### 17 17 21 **ROGER VOUDOURIS/GET USED TO IT**

(WB) Profile: Among five hottest at WSLI...among ten hottest at WIP...among fifteen hottest at WMYD...among twenty hottest at WIOD... WSM-FM 5-5, WISN 9-9, WNEU 9-9, KBAI 11-10, KRNA 13-10, KKEZ 14-11, KSTP 14-11, KEYN 15-12, WHAG 18-12, WLOL-FM 16-14, KIIS-AM 17-15, KAAM 19-15, WFFM 20-16, KPOL 20-18, WCFL 30-22 and KYGO 33-24...added at WMHE and WMJC... excellent recurrent value...7th week on chart.

#### 22 22 SUPERTRAMP/THE LOGICAL SONG 21

Profile: Among five hottest at WSLI ... among ten hottest at KMGX ... among fifteen hottest at 14k ... among twenty hottest at WCBM and WTMJ...KYGO 1-1, KRNA 2-1, WFFM 4-3, KWEN 7-5, KEYN 9-6, KAGO 15-10, CHEC 15-11, WQON D-15, WBZ-AM 18-16, KSTP 19-16, WMJC 35-16, KEWI 21-18, WQUD 22-18, WLOL-FM D-24, KVOX D-24, WHBC 32-27, WRMF 39-28, WLAG 45-29 and WHAG D-40...added at WORG-FM, WMHE and WMYD...cateogries 1 &2 show this to be a 'super' record...4th week on chart.

#### 24 23 23 TOTO/GEORGY PORGY

Profile: Among ten hottest at WHIO...among fifteen hottest at 14k...WSM-FM 6-4, 14NVR 15-10, KAGO 17-11, KIIS-AM 15-13, KWEN 19-15, KEWI 22-19, WHBC 22-20, WLFA 30-24, WQUD 28-26, WNEU D-28 and KYGO D-40...3rd week on chart.

#### N 27 24 SPYRO GYRA/MORNING DANCE

(INFINITY) Profile: Among ten hottest at WFTL, KMGC and KMGX ... among fifteen hottest at KSL and 14k ... among twenty hottest at WHIO and KHOW...KCSW 12-10, KAAM 15-11, WISN A-20, KWEN D-20, KPOL 23-21, WHBC 29-26, WORG-FM 29-27, KBAI 30-27, WGOW D-28, WHAG 33-31 and KAGO D-38...added at WLOL-FM and WLFA...very good upper demos 25+...best 25+ male...big sales and good phones...2nd week on chart.

#### N 26 25 **ELO/SHINE A LITTLE LOVE**

(JET) Profile: Among fifteen hottest at 14k...among twenty hottest at WCBM...WQON 11-6, WBLG 19-9, KEYN 28-19, WLFA 23-20, 14NVR 24-20, KEWI 25-22, WQUD 26-22, KSTP 28-22, KYGO 32-22, KRNA D-25, LOVE94 D-26, KAGO 34-29, WRMF 34-30, WHBC D-32 and KBAI A-36...added at KVOX, WLOL-FM, WMJC, WSLI, WMHE and KMGX ...2nd week on chart.

#### N 26 JOHN STEWART/GOLD

Profile: Among five hottest at 14k...among ten hottest at WTMJ and KMGX...among fifteen hottest at WTAE...among twenty hottest at WCBM...LOVE94 24-18, KWEN D-18, KEYN 31-22, WFBC D-25, KBAI 31-26, WFFM 33-29, WGOW D-29, WHBC 34-30, KEWI 36-31, KAGO D-32 and WCFL A-39...added at WBLG and WNEU...the resistance from some programers to this staggers the mind... very big with all demos 18+ ... 1st week on chart.

#### (COLUMBIA)

(BANG)

## (COTILLION)

## (INFINITY)

### (BIG TREE)

#### (POLYDOR)

#### (MCA)

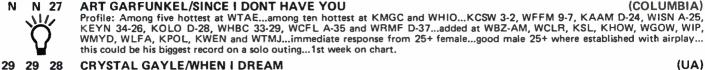
#### (A&M)

#### (COLUMBIA)



(RSO)

## Spectrum III



(UA)Profile: Among ten hottest at WIOD and KSL...among fifteen hottest at WFTL and WHIO...among twenty hottest at WMYD...KVOX 5-4, KCSW 5-4, KAAM 6-4, WSM-AM 7-5, WHAG 9-9, WORG-FM 13-11, WFGL A-23 and KAGO 35-28...added at WCLR...stubborn ....3rd week on chart.

#### **DONNA SUMMER/HOT STUFF** 18 18 29

(CASABLANCA) Profile: Among ten hottest at WMHE...WBZ-AM 1-1, WQON 2-2, KWEN 3-2, WNEU 4-3, KRNA 6-3, WRMF 14-7, WLFA 12-8, CHEC D-20, KAGO 24-21 and WLAG 48-33...4th week on chart.

#### N 30 DIONNE WARWICK/I'LL NEVER LOVE THIS WAY AGAIN



N

#### (ARISTA) Profile: Among five hottest at KMGX and KLOK...among ten hottest at WFTL...among fifteen hottest at WHIO, KFMB and WTMJ... among twenty hottest at WIOD and WFMK...KVOX 27-22, WHBC 28-25, KKEZ D-28, WORG-FM A-29, WCFL 37-30 and WOUD A-30...added at KOB, KCSW, WCLR, KOLO, 14k and KAAM...potent in cateogries 2 & 3...a very well liked artist, coupled with a great song & producer, on top of her talent, all say it's a smash...1st week on chart.

## SIGNIFICANT ACTION:

ELTON JOHN/MAMA CAN'T BUY YOU LOVE (MCA) Profile: WHBC A-35 and WRMF D-38...added at WFFM, WHAG, WQON, WNEU, WSM-FM, KPOL, WTMJ, WLFA, WIP, WIOD, KRNA, KOLO and KMGC.

ANITA WARD/RING MY BELL (JUANA-TK) Profile: Among ten hottest at WMHE...WBZ-AM 12-8, KITY 17-9, WMJC 38-10, WFFM 35-17, WFBC D-20, KRNA D-24, 14NVR D-24 and WLFA D-28...added at KSTP, WBLG and WMYD.

EARTH, WIND & FIRE/BOOGIE WONDERLAND (ARC) Profile: 14NVR 8-4, KWEN 11-8, WBLG 17-10, WMJC D-14, WLFA 22-16, KITY A-16, KRNA 25-23, KYGO 39-35, KAGO D-39 and WRMF D-40...added at WSLI.

(RSO) DAVID NAUGHTON/MAKIN' IT Profile: Among fifteen hottest at WSLI...KITY 6-4, KYGO 8-6, WLFA 17-15, WBLG 21-15, WBZ-AM 20-17, WFBC 23-21, CHEC D-24 and WRMF 30-25.

(ATLANTIC) ABBA/DOES YOUR MOTHER KNOW? Profile: Among ten hottest at KMGX...among fifteen hottest at WTAE ...WNEU 27-17, WBLG 24-22, KEWI 28-24, KEYN A-25, KVOX D-25, WLFA D-25, KAGO 30-26 and KYGO D-37...added at CHEC and KKEZ.

OAK RIDGE BOYS/SAIL AWAY (MCA) Profile: Among five hottest at KLOK ... among ten hottest at KSL ... among fifteen hottest at KFMB and WFTL...WSM-AM 10-10, KCSW 18-16, WHAG 34-26 and WLAG D-38...added at WHBC and KAAM.

**GEORGE HARRISON/LOVE COMES** (DARK HORSE) Profile: Among twenty hottest at WIOD ... WSM-FM 25-18, KOLO D-22, LOVE94 D-24, KEYN 36-29, KVOX D-30, KAGO D-30 and WHBC A-34...added at 14k, WRMF, 14NVR, WHIO, WORG-FM, WIP and KFMB.

LINDA RONSTADT/ALISON (ASYLUM) Profile: Among fifteen hottest at KSL...KAAM 8-8, WHAG 21-17, WORG-FM 22-18, WCFL 23-21, WHBC 24-22, KKEZ 28-26 and WLAG 39-37.

(PI) McFADDEN & WHITEHEAD/AIN'T NO STOPPING Profile: Among fifteen hottest at WFMK...14NVR 19-14, KWEN 20-17, KITY A-18, WGOW 28-25 and WLFA D-29...added at WFBC.

DOLLY PARTON/YOU'RE THE ONLY ONE (RCA) Profile: Among five hottest at KLOK...among fifteen hottest at WFTL ...among twenty hottest at WTMJ...KOLO D-24, WHBC 31-28, KBAI A-38 and WRMF D-39...added at KCSW, KIIS-AM, WGOW, WLFA and KSL.

ANGELA BOFILL/THIS TIME I'LL BE SWEETER (ARISTA) Profile: Among five hottest at KMGC...among ten hottest at WCBM ...WSM-FM 3-1, WSM-AM 8-6 and WCFL A-33...added at WHIO.

(RCA) WAYLON JENNINGS/AMANDA Profile: Among five hottest at WTMJ...among twenty hottest at KSL... KAAM D-18 and KEWI 39-36.

E. HUMPERDINCK/CANT HELP FALLING IN LOVE (EPIC) Profile: Among five hottest at WFTL...WHAG 23-18, KOTN D-30 and WLAG 43-39.

IAN MATTHEWS/DONT HANG UP (MUSHROOM) Profile: Among ten hottest at WTMJ and WHIO ... KOLO 29-27 and KBAI 33-30...added at KSL, WORG-FM, KVOX, KKEZ and KWEN.

THELMA HOUSTON/SATURDAY NIGHT (MOTOWN) Profile: KYGO 20-17, WGOW 25-22, WQUD 29-25 and KAGO 33-27 ...added at WSLI and KHOW.

**ROBERT JOHN/SAD EYES** (EMI/AMERICA) Profile: WSM-FM 26-23, KOLO 26-23 and WNEU D-29...added at KWEN, WTMJ, WMHE, WMYD, KSL, WIOD, WMJC and KMGX. (JET) **ADRIAN GURVITZ/UNTOUCHABLE & FREE** 

Profile: WMYD, KPOL-AM, 14k. (A&M)

**BELL & JAMES/YOU NEVER KNOW** Profile: KVOX 6-5, WORG-FM 23-19 and WRMF 31-27...added at WHAG.

(EPIC) **RICK NELSON/DREAM LOVER** Profile: Among fifteen hottest at KFMB...among twenty hottest at WIOD...KCSW 9-8...added at WCLR.

EDDIE RABBITT/SUSPICIONS (ELEKTRA) Profile: WSM-AM 23-18, WSM-FM 28-24 and KSTP D-29...added at KOLO, KCSW, WFFM and WQUD.

**GLENN CAMPBELL/CALIFORNIA** (CAPITOL) Profile: Among ten hottest at WHIO ... WSM-AM 17-14 and WHAG 38-35.

(CAPITOL) **BOB WELCH/CHURCH** Profile: Among fifteen hottest at KMGC...LOVE94 20-20 and KOLO D-25...added at WMYD, KKEZ and KAGO.

(ASYLUM) CARLY SIMON/VENGEANCE Profile: Among fifteen hottest at WTAE...KOLO D-30 and WFFM D-37...added at KWEN, WHIO and WHBC.

(KIRSHNER) LISA HARTMAN/WALK AWAY Profile: Among ten hottest at WTMJ...KEYN 35-31 and WRMF 38-34.

DAVE LOGGINS/PIECES OF APRIL (EPIC) Profile: Among twenty hottest at WTMJ...WSM-FM 30-26...added at WHAG, KCSW and WCLR.

ERROL SOBER/HEART TO HEART (ATLANTIC) Profile: Among fifteen hottest at KMGC...KCSW 15-13.

(ASYLUM) **ROY ORBISON/EASY WAY OUT** Profile: WSM-FM D-29...added at WHIO.

### (COLUMBIA)

## Spectrum III

## **MOST PLAYED ALBUMS**

(COLUMBIA) In and Millworker5th week.	<ol> <li>JAMES TAYLOR/FLAG Key Cuts: 45, Rainy Day Man and Daytripperother action includes BSUR, Company</li> </ol>	1 1	1	1
(WB) ngblood and Night Train6th week.	2 RICKIE LEE JONES/RICKIE LEE JONES Key Cuts: 45, Danny's All Star Joint and Last Chance Texacoother action includes \	22	2	2
(A&M)	3 SUPERTRAMP/BREAKFAST IN AMERICA Key Cuts: 45, Take The Long Way Homeother action includes Goodbye Stranger an	4 3	4	4
(COLUMBIA) When Someone Doesnt Want You and Oh,	4 ART GARFUNKEL/FATE FOR BREAKFAST Key Cuts: 45, Finally Found A Reason and Sail On A Rainbowother action inclu- How Happy8th week.	34	3	3
(WB) des Here To Love You26th week.	5 DOOBIE BROTHERS/MINUTE BY MINUTE Key Cuts: 45, Depending On You, Fool To Survive and Sweet Feelin'other action in	55	5	5
(RSO)	6 JOHN STEWART/BOMBS AWAY DREAM BABIES Key Cuts: Lost Her In The Sun and Midnight Wind and Somewhere Down The Line	66	6	9
(A&M) Far Better Man3rd week.	7 TARNEY SPENCER BAND/RUN FOR YOUR LIFE Key Cuts: 45, title and Live Againother action includes Won'tcha Tell Me, Lies,	77	7	10
(CASABLANCA) My Honor1st week.	B DONNA SUMMER/BAD GIRLS Key Cuts: 45 and Bad Girls (45)other action includes There Will Always Be You and	8 1	t	+
(ARISTA) When The Feeling Comes Around and title	9 JENNIFER WARNES/SHOT THROUGH THE HEART Key Cuts: 45, Sign On The Window and Don't Make Me Overother action include 1st week.	19	t	t
(BIG TREE) ction includes Broken Hearted Me and Only	B ENGLAND DAN & JOHN FORD COLEY Key Cuts: 45, What Can I Do With This Broken Heart and What's Forever Foroth A Matter Of Time7th week.	3 10	8	6

## TRENDSETTERS

CATEGORY 1 aims at 18-34 demos with emphasis on 25-34, tends to be heavier, play many album cuts and add records faster to

Power rotation							
14NVR	Waterbury, CT	Joe McCoy	203 729-2291				
KBSQ-FM	Santa Fe	Dan Kelley	505 982-4444				
ксва	San Diego	John Fox	714 286-1170				
KCSW	Austin	Bob Joseph	512 477 6375				
KEWI	Topeka	J R. Greeley	913 272-2122				
KEYN	Wichita	J. Walker	316 838-7744				
KEZR	San Jose	Bob Harlow	408 287-5775				
KIMN-FM	Denver	Ed Greene	303 234-9500				
KITY	San Antonio	Steve Anderson	512 225 5111				
KLYX-FM	Sioux Falls	Bruce Fischer	605 339-1520				
KRNA	lowa City	Rob Norton	319 351-6426				
KRSP-AM	Salt Lake City	Lorraine Winegar	801 262-5541				
KSTP	Minneapolis	Denny Carpenter	612 645 2724				
KUKI	Ukiah, CA	Ross Forbes	916 673 7677				
KWAV	Monterey	Randy Summers	408 649-0969				
KWEN	Tulsa	Dave Michaels	918 587-9500				
WBLG	Lexington, KY	John Quincy	606 233-1515				
WFFM	Pittsburgh	Dave Popovich	412 351-1100				
WFMK	Lansing	Don Schueller	517 349-4000				
WLAG	La Grange	Bill Benjam	404 882-3505				
WLOL	Minneapolis	Buddy Hollis	612 699-1330				
WLWS	Cincinnati	Alan Matthews	513 868-3696				
WMAZ	Macon, GA	Steve Murphy	912 746-7311				
WMJC	Detroit	Peter Booker	313 398-7600				
WMYD	Wickford, RI	Rick McKay	401 295-1370				
WNIC	Detroit	Jim Harper	313 846-8500				
WOMC	Detroit	Jim Scollin	313 546-9600				
WOUD	Memphis	Dan Vaccaro	901 274-3400				
WSM-FM	Nashville	M.C Sneed	615 749-2244				
WSMI-AM	Litchfield, IL	Terry Todt	217 324-5921				
LOVE 94	Miami Beach	Rick Peters	305 672-2500				
Z 96	Augusta, Wrens	J.J. Hemingway	404 547-2311				

**CATEGORY 2** aims at 18-49 demos with heavy emphasis on 25-49, tends to daypart harder selections, play few album cuts and use a combination of music and personality

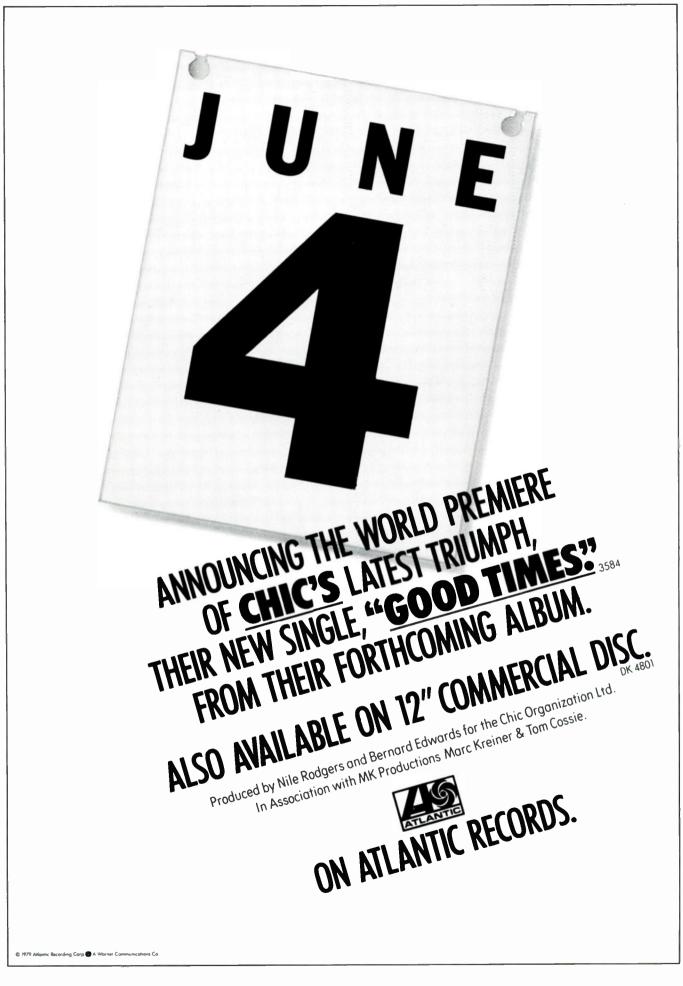
use a combi	use a combination of mosic and personality							
CHEC	Lethbridge, Alb.	Wayne Barry	403 329-4144					
CJAY-FM	Calgary, Alb.	Wes Erickson	403 246-7111					
KAAM	Dallas	Lee Gray	214 386-6100					
KAGO	Klamath Fails	Charlie Van Hall	503 882-2551					
KEX	Portland	Eric Norberg	503 225-1190					
KFMB-AM	San Diego	Mark Larson	714 292 5362					
КНО₩	Denver	Brian Scott	303 573-6300					
KHQ	Spokane	Chuck Heaton	509 448-4666					
KIIS-AM	Los Angeles	Sherman Cohen	213 466-8381					
KKEZ	Ft. Dodge, IA	J. Michael Libbie	515 516-7333					
KLOK	San Jose	Bill Weaver	408 274-1170					
KMBZ	Kansas City	Steve Bell	913 236-9800					
KMGC	Dallas	D. O'Donoghue	214 688-0641					
KMGX	Tucson	John Libynski	602 624-2431					
KMJJ-AM	Las Vegas	Dave Van Stone	702 736-8910					
KMPC	Los Angeles	Ron Rodrigues	213 469 5341					
KNBR	San Francisco	Scott Burton	415 546-2200					
KOGO	San Diego	Bill Dodd	714 263-6191					
KOLO	Reno	Mike Hagerty	702 786-0920					

KOTN	Pine Bluff	Larry Weir	501 534-8732
KPOL-AM	Los Angeles	Rollve Bornstein	213 466-4123
KVOX	Fargo	Dan Wright	218 233-1522
14k	Gainesville	Shawn Smith	904 376-2688
WASH-FM	Washington	Bob Duckman	202 244-9700
WBZ-AM	Boston	Dave Martin	617-787-7000
WCBM	Baltimore	Ray Quinn	301 363-2000
WCCO-FM	Minneapolis	Curt Lundgren	612 339-1029
WCFL	Chicago	Dick Stadlen	312 222-1000
WCHS	Charlestown	AI Sahley	304 342-8131
WCLR	Chicago	Jack Kelly	312 677-5900
WCOL-AM	Columbus	Harry Valentine	614 221-7811
WFBC	Greenville, SC	Lou Simon	803 271-9200
WFGL	Fitchburg	Mike Thomas	617 343-4897
WGAR	Cleveland	Chick Watkins	216 526-6700
WGOW	Chattanooga	Kris Copeland	615 756-6141
WHAG	Hagerstown	Rick Summers	301 797-7300
WHBC	Canton	Rick Jacobs	216 456-7166
WISM-FM	Madison	Bill Vancil	608 271-1486
WISN	Milwaukee	Norm Pringle	414 342-1111
NJJY-FM	Brainerd, MN	Jim O'Rourke	218 828-1244
WLFA	Lafayette, GA	Rich Gwyn	404 638-3276
NLW	Cincinnati	Cliff Hunter	513 241-9597
WNEU	Wheeling, WV	Dave Amos	304 233-1470
NORG-FM	Orangeburg, SC	Stu Wright	803 536-1580
NOON	Grayling, MI	Bob Greenwood	517 348-5488
NRMF	Titusville, FL	Gary Tee	305 267-1122
NSLI	Jackson, MS	Jay Phillips	601 372-6311
NTAE	Pittsburgh	Mark Roberts	412 731-1250
NTMJ	Milwaukee	Mike Elliot	414 332-9611

CATEGORY 3 aims at 25-49 demos with emphasis on upper demos, tends to be softer, more lush, play almost no album cuts and concentrate on personality and information

concentrate	on personality and	Information	
Concentrate CKWW KBAI KBLI KBDM KDKA KOB KPLX KSL KVI-AM WCXI WFDR WFTL WGR WFTL WGR WHAM WHAH	on personality and Windsor, Ont. Morro Bay Blackfoot, ID Bismarck Pittsburgh Yakima Albuquerque Dalas/FL. Worth Salt Lake City Seattle Detroit Durham, NC Baltimore Ft. Lauderdale Buffalo Providence Rochester Boston	Kevin Shay Ann Dunaway Jack Sunday Joel Johnson Rick Starr Alan McLaughlin Jim King Irv Jackson George Lamich Carol Stripling Kevin Sanderson George Dennos Dale Andrews Mike Harvey Jerry Reo Rick McKay Jack Murphy	519 252-5751 805 772-2263 208 785-1400 701 663-6411 412 392-2200 609 457-8115 505 243-4411 817 429-0995 801 237-2639 206 223-5700 919 682-0318 301 685-4384 301 685-4111 716 881-4555 401 725-9000 716 545-4884
WFBR WFR WGR WGNG WHDH WHDH WHO WIBC WIOD WIP WMT WSLI WTIC-AM	Baltimore Ft. Lauderdale Buffalo Providence Rochester Boston Dayton Indianapolis Miami Philadelphia Cedar Rapids Jackson, MS West Hartford	Dale Ändrews Mike Harvey Jerry Reo Rick McKay Jack Murphy Donna Halper Bob Davis Jed Duvall Alan Anderson James Lloyd Frank Hanford Jay Phillips Jay Clark	$\begin{array}{c} 301\ 685\ 1300\\ 305\ 485\ 4111\\ 716\ 881\ 4555\\ 401\ 725\ 900\\ 516\ 545\ 4884\\ 617\ 421\ 5600\\ 513\ 254\ 5311\\ 317\ 924\ 5211\\ 305\ 759\ 4311\\ 315\ 568\ 2900\\ 319\ 395\ 6134\\ 601\ 372\ 6311\\ 203\ 522\ 1080\\ \end{array}$
WYNY	New York	Jere Sullivan	212 664-4822

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10/11/00

### TREND SETTERS

KATZ KCOH KDAY KDIA KKSS KMJQ KSOL WAMO	St. Louis Houston Los Angeles Oakland St. Louis Houston San Mateo Pittsburgh	Earl Parnell Travis Gardner Steve Woods Jerry Boulding Lee Michaels Jack Patterson J.J. Jeffries Michael Payne	WAOK WBLS WCIN WCHB WDAS WDAO WDIA	Atlanta New York Chicago Cincinnati Detroit Philadelphia Dayton Memphis	Tony Jamieson Frankie Crocker James Alexander Bob Long Wade Briggs Butterball Langford Stephens Mark Christian	WJLB WJPC WOOK WORL WVOL WVOL WVON WWIN WWIN	Chicago Wash DC Orlando Orlando Nashville Chicago Baltimore New York	J. Michael McKay Tom Joyner John Moen Linda Haynes Steve Crumbley Fred Harvey Carl Conner Don Brooks Bob Law
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#### 7 1 ANITA WARD/RING MY BELL

Profile: Its the hottest record at KMJQ, WAMO and WDAS...in the hottest five at KCOH, KDIA, WBMX, WCHB, WFDR and WOOK...in the hottest ten at KDAY, WCIN, Cleveland '2', WVON, WWIN, WWRL, WYLD...in the hottest fifteen at WGCI and WJLB...was also Ï added at KSOL and WVOL ... 91% positive station activity ... this record has to be one of the most valuable records to radio besides Peaches and Herb...heavy rotation for all stations

#### 2 1 MC FADDEN & WHITEHEAD/AINT NO STOPPIN US NOW

(PI)Profile: Its the hottest record at KDIA and WDAS ... in the hottest five at KSOL, WBMX, WCHB, WJLB, WOOK, WVON and WYLD ... in the hottest ten at KDAY, KMJQ, WCIN, Cleveland '2' and WWIN ... in the hottest fifteen at WGCI ... 68% positive station activity ... still a very valuable and positive record, this one is valuable...it so happens that Anita Ward was a little stronger this week

#### 2 3 SISTER SLEDGE/WE ARE FAMILY

(COTILLION) Profile: Its in the hottest five at KSOL, WAMO, WJPC, WOOK, WVOL and WYLD...in the hottest ten at KMJQ, WCIN, WDIA, Cleveland 2' and WWIN...in the hottest fifteen at KCOH, WDAS and WVON...66% positive station activity...its time to key on another record from the album for black stations, but its still very valuable and is not burnt yet ... medium to heavy rotation

#### 4 THE GAP BAND/SHAKE 5

(MERCURY) Profile: Its in the hottest five at KSOL, WYLD...in the hottest ten at KDAY, KDIA, WBMX, WDAS, WDIA, WJLB, Cleveland '2', WJPC, WVON, WWIN...in the hottest fifteen at WAMO, WCHB and WGCI...60% positive station activity, covering all demographics...medium to heavy rotation depending upon your market

#### 6 5 DONNA SUMMER/HOT STUFF

Profile: Its the hottest record at WCHB...in the hottest five at KMJQ, KSOL, WDAS and WVON...in the hottest ten at WAMO, WCIN and WWRL...in the hottest fifteen at KDIA, WGCI and WVOL...50% positive station activity, although most stations are beginning to key on the other single Bad Girls...this is a very peculiar situation, but the record is doing very well, its gold as anticipated before...medium to heavy rotation depending upon your market

#### 6 **RICK JAMES/BUSTING OUT OF L SEVEN**

Profile: Its in the hottest five at KDIA, WAMO, WFDR and WVOL ... in the hottest ten at KSOL, WBMX, WCHB, WDAS, WDIA, Cleveland '2', and WVON...in the hottest fifteen at KCOH, WGCI and WJPC and WYLD...68% positive station activity...still a monumental teen response record...heavy rotation for teens

#### 10 7 EARTH, WIND & FIRE/EMOTIONS/BOOGIE WONDERLAND

Profile: Its in the hottest five at WOOK ... in the hottest ten at KDIA, KSOL, WBMX, WCIN, WDAS, and WWRL ... in the hottest fifteen at KMJQ...it was added at WAMO...also on KDAY, WGCI and WVON...55% positive station activity...more valuable as a universal but the groups mature sound make it very valuable as a black record...medium to heavy rotation

#### **ISLEY BROS./I WANNA BE WITH YOU** 3 8

Profile: Its the hottest record at KSOL, WVOL and WYLD...in the hottest five at KDIA, WDAS, WFDR and WJLB...in the hottest ten at KCOH, KDAY, WBMX, WCIN, WDIA, Cleveland '2', WVON and WWRL...in the hottest fifteen at KMJQ, WCHB and WGCI...82% positive station acitivity, although most stations are beginning to key upon the LP...heavy rotation still

#### 9 9 TYRONE DAVIS/IN THE MOOD

(COLUMBIA) Profile: Its in the hottest five at KCOH, KMJQ, WFDR ... in the hottest ten at KDIA, WDIA, Cleveland '2', WJPC, WVOL and WWRL ... in the hottest fifteen at WVON...was also added at WAMO...peaked as a black record, time for a new single release...medium rotation depending upon your market

#### 8 10 **PEACHES & HERB/REUNITED**

Profile: Its the hottest record at WVON ... in the hottest five at KCOH and KMJQ ... in the hottest ten at WDAS, WVOL and WYLD ... in the hottest fifteen at KSOL and WGCI...36% positive station activity...time for a new single as a black record

#### 11 11 **RAYDIO/YOU CANT CHANGE THAT**

Profile: Its in the hottest five at KCOH and WFDR ... in the hottest ten at KSOL, WAMO, WJLB ... in the hottest fifteen at KDIA, KMJQ, WBMX, WVOL and WYLD

#### 12 12 **GQ/DISCO NIGHTS**

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Profile: Its in the hottest five at KDIA, WVON ... in the hottest ten at KCOH, WDIA, Cleveland '2' and WVOL ... in the hottest fifteen at WGCI

#### 19 13 LOU RAWLS/LET ME BE GOOD TO YOU

(PI) Profile: Its the hottest record at WBMX ... in the hottest five at KMJQ and WDAS ... in the hottest ten at WCIN and Cleveland '2' ... in the hottest fifteen at KSOL ... was also added at WDIA ... a very mature record ... heavy rotation

#### JONES GIRLS/YOU'RE GOING TO MAKE ME LOVE SOMEBODY ELSE 22 14

(PI) Profile: Its in the hottest five at KMJQ, WCHB and WJLB ... in the hottest ten at WDAS and WWRL ... in the hottest fifteen at WYLD ... Q was also added at WDAO ... and its on KKSS, KCOH, WGCI and WVON ... becoming very significant as a black record ... lyric content is dynamite...medium to heavy rotation based upon your market response

#### 14 15 **HERBIE HANCOCK/READY OR NOT**

Profile: Its in the hottest ten at WAMO, Cleveland '2', WVOL and WYLD...in the hottest fifteen at KCOH

#### 24 16 TEENA MARIE(WITH RICK JAMES)/SUCKER FOR YOUR LOVE

Profile: Its in the hottest five at WBMX and WFDR ... in the hottest fifteen at WGCI and WVON ... was also added at WDAO and WDAS ... also on KKSS, KDAY, KMJQ and WOOK ... big teen record ... crossing into female demographics and a great dancer ... medium to heavy rotation

#### 13 17 **FOXY/HOT NUMBERS**

Profile: Its the hottest record at KCOH...in the hottest ten at KDIA, WDIA and WYLD

## (JUANA)

. ....

## (CASABLANCA)

### (GORDY)

### (ARC/CBS)

## (T-NECK)

## (POLYDOR)

## (ARISTA)

### (ARISTA)

## (COLUMBIA)

## (GORDY)

### (DASH)



## Black

23 18 资	S NITE FLYTE/IF YOU WANT IT Profile: In the hottest ten at WCHB and WWRLin the hottest fifteen at WAMO and WJLBalso added at KDIA and is on WV WVOL	RIOLA) VON and
15 19	9 WAR/GOOD, GOOD FEELING Profile: Its the hottest record at WJLBin the hottest five at WDAOin the hottest ten at KSOLin the hottest fifteen at WYLD	(MCA)
21 20	(MER Profile: Its in the hottest ten at KDAY and WCINin the hottest fifteen at WVOLwas also added at KSOL and WJPC and WWR	CURY)
16 21	I KC & THE SUNSHINE BAND/DO YOU WANNA PARTY Profile: Its in the hottest five at WDAS and WJLBin the hottest ten at KDIA, KSOL, WAMO, WCIN and WYLDin the hotte at WCHB and WJPC	(TK) est fifteen
17 22	2 MAZE/FEEL THAT YOU'RE FEELING Profile: In the hottest five at WYLDin the hottest ten at KCOH, WDIA, Cleveland '2' and WJPCin the hottest fifteen at KC single to be released in a couple of weeks	PITOL) DIAnew
20 23	3 THE MC CRARYS/LOST IN LOVING YOU (POR Profile: Is in the hottest ten at WJLBin the hottest fifteen at KCOH, WAMO	TRAIT)
29_24	4 LINDA CLIFFORD/DONT GIVE IT UP (CURTO) Profile: Its the hottest record at WJPCin the hottest fifteen at KDIA and KSOL	M/RSO)
32 <sup>*</sup> 25	5 EVELYN "C" KING/MUSIC BOX Profile: Its in the hottest ten at KDAYalso added at WDAO, WDAS, WJLB, WORL and WVOL	(RCA)
37 <sup>*</sup> 26 ූ	6 TEDDY PENDERGRASS/TURN OFF THE LIGHT Profile: Its was added at KDAY, KMJQ, WDIA, WGCI, WVON, WWIN, WWRL and WYLDthe most added record this week, lyrics are giving it a problem, its still doing very wellheavy rotation because people still love Teddy Pendergrass	(PI) although
39 <sup>¯</sup> 27 🎸	7 DONNA SUMMER/BAD GIRLS Profile: In the hottest five at KMJQ, WFDR and WOOKin the hottest fifteen at WDASwas also added at WWINa very blar for Donna Summer and this one is climbing faster for the black stations than Hot Stuffheavy rotation	
38 28	B SKYY/FIRST TIME AROUND (SA)	LSOUL)
	Profile: It was added at WBMX, WJLB, WVON and WWIN	
34 29 ඊ	9 MINNIE RIPPERTON/MEMORY LANE Profile: Its in the hottest ten at WWINwas also added at KDIA and its on KKSS, WCHB and WVONseems to have female s rotation based upon your market	PITOL) apport
35 30	CREME D' COCOA/MR. ME, MRS. YOU (VEN	ITURE)

Profile: Its on WCHB, WVON, WWRL and WYLD

## **ALBUMS**

2	1	SISTER SLEDGE/WE ARE FAMILYKEY CUT:THINKING OF YOU(COTILLION)Other Cuts: We Are Family, He's The Greatest Dancerin the hottest five at WOOK and WVONin the hottest ten at WGCI and Cleveland '2'in the hottest fifteen at KDIA, KMJQ and WOOK
1	2	RICK JAMES/BUSTIN OUT OF L SEVEN KEY CUT:BUSTIN OUT OF L SEVEN (GORDY) Other Cuts: High On Your Love Suite, Spacy Love and Jefferson Ballin the hottest five at KDIA, WOOK and WVON in the hottest ten at WBMX and WGCI
3	3	RAYDIO/ROCK ON         KEY CUT: YOU CANT CHANGE THAT         (ARISTA)           Other Cuts: Going Through Love In School, When You're In Need Of Love, Rock On and Hot Stuffits the hottest album at KMJQin the hottest five at KCOH, KDIA, WFDR and WOOK         Image: Comparison of the compari
9 č	<b>4</b>	DONNA SUMMER/BAD GIRLS         KEY CUT:BAD GIRLS(TITLE)         (CASABLANCA)           Other Cuts: Hot Stuff, Out Love (all)in the hottest five at KMJQ, WAMO, WFDR, WOOK and WVONin the hottest ten at WBMX, WGCI and Cleveland '2'         (Casablanca)
10 \	<b>5</b>	MC FADDEN & WHITEHEAD/MC FADDEN & WHITEHEAD KEY CUT:AINT NO STOPPING US NOW (PI) Other Cuts: Do You Want To Dance, I've Been Pushed Asideits the hottest album at WBMXin the hottest five at WYLDin the hottest ten at WJPC and WVONalso on KSOL and WCHB
8	6	THE GAP BAND/THE GAP BAND       KEY CUT:SHAKE       (MERCURY)         Other Cuts: Baba, Boogie, You Can Count On Me and I'm In Lovein the hottest ten at KCOH, Cleveland '2' also is on WGCI and WFDR       (MERCURY)
7	7	WAR/MUSIC BAND         KEY CUT:GOOD, GOOD FEELING         (MCA)           Other Cuts: Corns & Callouses( Hey Dr. Shoals)its on KDIA, KMJQ, WDAO, WDAS and WORL         (MCA)
-	8	GROVER WASHINGTON JR./PARADISE KEY CUT:NONE (ELEKTRA) Other Cuts:Shanna, Feel It Coming and Tell Me About It Nowin the hottest ten at KCOH, KDIA, KSOL and WAMO
-	9	TEENA MARIE/WILD AND PEACEFUL         KEY CUT:SUCKER FOR YOUR LOVE         (GORDY)           Other Cuts: Cake and Eat Iton KDAY, WBMX, WDAO, WFDR, WGCI and WVON         (GORDY)
-	10	ROY AYERS/FEVERKEY CUT:LOVE WILL BRING US BACK TOGETHER(POLYDOR)Other Cuts: Leoin the hottest five at WAMO and WBMXin the hottest ten at KMJQ and WYLD
		50

## Black

- **KEY CUT:CANT DO WITHOUT LOVE** 11 THE WHISPERS/WHISPER IN YOUR EAR Other Cuts: Homemade Jam and Pretty Lady...in the hottest ten at KDIA, KMJQ, WAMO and WVOL
- (POLYDOR) **KEY CUT: REUNITED** 12 PEACHES & HERB/II HOT Other Cuts: Four Is A Traffic Jam and Shake Your Groove Thing...its the hottest album at KCOH...in the hottest five at WVON...in the hottest ten at WGCI

## SIGNIFICANT ACTION:

TAKA BOOM/NIGHT DANCING (ARIOLA) Profile: Its in the hottest fifteen at WCHB and WJLB...was added at KSOL, WDIA and WJPC

BOBBIE CALDWELL/CANT SAY GOODBYE (CLOUDS) Profile: Was added at WBMX, WDAS and WVOL and WWRL

(A&M) LTD/DANCE N SING N

Profile: Was added at WDAS, WDIA and WVON

(DRIVE) PETER BROWN/CRANK IT UP Profile: Was added at WDAO, WDAS, WJLB, WWIN and WYLD

TOTO/GEORGY PORGY	(COLUMBIA)
Profile: It was added at KDAY	
DIRVERTED FE JONES/OUTLOK F/SINTO//E	(14/12.)

RICKIE LEE JONES/CHUCK E's IN LOVE (WB) Profile: It was added at KDAY

## SINGLE OF THE WEEK

Anita Ward/RING MY BELL

## **ALBUM OF THE WEEK**

ARC/CBS Earth, Wind and Fire/I AM Key Cuts: Wind and After The Love Other Cuts: Boogie Wonderland, You And I Will Be Together, Can't Let Go and Let Your Feelings Show



First, I feel very honored to be invited by the President and Mrs. Carter to join them in honor of Black Music Month and the Black Music Association (BMA) for a banquet dinner celebration at the White House June 7th in Washington, D.C. Some great things have been happening in my radio lifetime and I sure consider this to be one, along with my recent move to WVON/Chicago under CARL CONNOR and EARNEST EARL JAMES.

I also feel proud to see Black music skyrocket as its doing now, I hope that Black music continues its positive progress and pray that the key figures in the Black music industry continue to make prominent moves and significant marks. If we continue to work together moreso than we have and continue to look at things positively, we can conHOT NEW RELEASES

- 1. Enchantment/WHERE DO WE GO FROM HERERoadshow Drive
- 2. Peter Brown/CRANK IT UP

## HOT ALBUM CUTS

- 1. Stephanie Mills/Put Your Body In It/WHATCHA GONNA DO/20th Century
- 2. Skyy/Let's Turn It Out/SKYY Salsoul
- 3. Sister Sledge/Thinking About You/WE ARE FAMILY Cotillion

## MOST VALUABLE UNIVERSAL RECORDS FOR BLACK PROGRAMING

- 1. Toto/GEORGY PORGY
- 2. Rickie Lee Jones/CHUCK E's IN LOVE **WB**
- 3. Doobie Bros./MINUTE BY MINUTE WB

## MOST VALUABLE BLACK RECORDS FOR GENERAL MARKET RADIO

- 1 Anita Ward/RING MY BELL
- 2. Mc Fadden & Whitehead/AINT NO STOPPIN US NOW PI
- 3. Sister Sledge/THINKING ABOUT YOU Cotillion
- 4. Dionne Warwick/I'LL NEVER LOVE THIS WAY AGAIN
- Arista

fully it will continue.

ther.

LP called "Chameleon," which is the

name of the group who have a style

similar to The Gap Band. They also

have a violin LP by a brother named

Michael White. It contains a lot of

familiar artists with some real creative

work. There seems to be a trend of a lot

of great music coming out and hope-

Next week, a look at the news

departments of black radio and how

news personnel really feel about tragic

incidents---personally and professionally.

This is Black Music Month. Let us not

forget where we came from and where

we should be headed. Let's stick toge-

tinue our upward movement. Again, 1 feel honored to be asked to join the celebration at the White House with the President and Mrs. Carter.

Juana

There are some impressive albums out now. Johnny Guitar Watson has a real piece of work called 'What The Hell Is This" on DJM, which is distributed by Mercury. Everyone should be well aware of the Isley's LP, "Winner Takes All" and I'm sure that everyone knows by now about the Earth, Wind and Fire masterpiece, "I Am." There are some real great cuts on this LP that will be valuable to all radio. There's also an album entitled "Fathers Children," which is the name of the group. It's a real sleeper, but has some dynamite cuts which should be listened into. That LP is on Mercurv.

Elektra has a couple of winners, an



(SOLAR)

Columbia

Juana

## Disco

### **DISCO TRENDSETTERS**

CHIC DISCO-94 DISCO-100 F-105 KATT KCFX KDKO KEFX KIIS-FM KIIS-FM KIIS-108 KJLA KLAZ-AM KRLA KROY-FM	Brampton Houston DSt. Louis Boston Oklahoma City Denver Wichita Minneapolis Los Angeles Boston Kansas City Little Rock Los Angeles Sacramento	Michael Stone Bob Stout Charlie Fernandez Charlie Parker John Snyder Jim O'Brien Glen Martin Gary De Maroney Sherman Cohen Sunny Joe White Mark Van Gelder Ken Dennis Gary Theroux	WBBF WBOS	El Paso Denver Los Angeles San Antonio Phoenix San Francisco Charlotte Rochester Boston Philadelphia Ft. Lauderdale Chicago Washington Detroit New Orleans	Chuck Kelly Paula Matthews Warren Epps Kevin McCormick Larry Barwick Nadine Shaw Roy Rosen Tom Nast Jane Dunklee Roy Perry Dave Lawrence Mary Klug Barry Richards Eddie Rogers Chris Walenburg	WGCI-FM WISM WKTK WKTU WKYS WLYT WMAS WMHE WNUW WORL WSFL WZZD Y-100 96-Fever	Chicago Madison Knoxville Baltimore New York Washington Cleveland Springfield Toledo Milwaukee Orlando New Bern Atlanta Philadelphia Miami Tampa	Greg Buedell Rusty Hudson Kerry Lambert Lou Krieger Matthew Clenott Steve Manuel Tom Allen Kris McLeod Ron Finn Bob Mike Steve Crumbley Ed Seger Scotty Andrews Mark Serpas Robert Muzzy Roshon Vance
--	--	--	--------------	--	--	--	---	--

BPM	LW	TW	
120	1	1	DONNA SUMMER "Hot Stuff/Bad Girls" Casablanca 12"
127	3	2	ANITA WARD "Ring My Bell" TK 12"
140	2	3	CLAUDJA BARRY "Boogie Woogie Dancin' Shoes" Chrysalis 12"
114	5	4	McFADDEN & WHITEHEAD "Ain't No Stoppin' Us" PI/12"
116	4	5	SISTER SLEDGE "We Are Family" Cotillion 12"
130	10	6	EW&F/EMOTIONS "Boogie Wonderland" Columbia 7"/12"
139	9	7	ROSEBUD "Have A Cigar" WB/12"
124	8	8	GINO SOCCIO "Dancer/Dance To Dance" RFC/WB 12"
118	6	9	CARRIE LUCAS "Dance With You" Solar/RCA 12"
126	7	10	DAVID NAUGHTON "Makin' It" RSO 12"
132	11	11	LIQUID GOLD "My Baby's Baby" Parachute 12"
131	17	12	THEO VANESS "No Romance/Bad Bad Boy" Prelude 12"
114	15	13	PATTI LA BELLE "Music Is My Life" Epic LP
124	14	14	FOXY "Hot Number" TK 12"
136	12	15	ST. TROPEZ "One More Minute" Butterfly 12"
128	19	16	SYLVESTER "Stars" Fantasy LP
122	18	17	GIBSON BROS. "Cuba" Mango/Island 12"
123	13	18	GQ "Disco Nights" Arista 7"/12"
122	23	19	POUSSEZ "Poussez" Vanguard LP
124	21	20	TAANA GARDNER "Work That Body"Westend 12"
130	30	<b>21</b>	BONNIE POINTER "Heaven Must Have Sent You" Motown 12"
132	<b>24</b>	<b>22</b>	PATRICK HERNANDEZ "Born To Be Alive" Columbia 12"
120	<b>25</b>	<b>23</b>	GLORIA GAYNOR "Anybody Wanna Party" Polydor 12"
138	16	24	CHERYL LYNN "Starlove" Columbia 7"/12"
<b>129</b>	<b>28</b>	<b>25</b>	MIKE THEODORE ORCHESTRA "High On Mad Mountain"
			Westbound 12"
116	27	26	DIRECT CURRENT "Everybody Here Must Party" TEC 12"
130	29	27	BRAINSTORM "Hot For You" Tabu 12"
107	D	28	JONES GIRLS "Love Somebody Else" PI/12"
116	D	29	CANDI STATON "When You Wake Up Tomorrow" WB
128	D	30	THE GAP BAND "Baby Baba Boogie"Mercury 12"

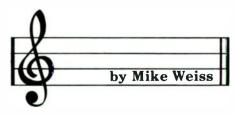
## SIGNIFICANT ACTION

ANTONIO RODRIQUEZ "La Bamba"	Buddah	EDWIN STARR "Happy Raydio"	Casablanca
TAKA BOOM "Night Dancin"	Ariola	PETER BROWN "Crank It Up"	
DALTON & DuBARRI "I (You) Can Dance All	By My (Your)	FRENCH KISS "Panic"	
Self"	Hilltak	HIGH ENERGY "Should Have Gone Dancing"	
JOHN DAVIS "Love Majic/Hiller"	SAM/CBS	LAX "Dancin' At The Disco"	
TATA VEGA "Just Cant Stop"	Motown	STEWART THOMAS GROUP "To Freak Or Not To F	
MANTUS "Rock It To The Top"	SMI	NIGHTLIFE UNLIMITED "Nightlife Unlimited"	
GARY'S GANG "Let's Love Dance"	SAM/CBS	NORMA JEAN "Sorcerer"	
GARY'S GANG "Let's Love Dance"		NORMA JEAN "Sorcerer"	Bearsville
BRYAN ADAMS "Let Me Take You Dancing"	A&M	CHANSON "I Can Tell"	Ariola
WARDELL PIPER "Super Sweet"	Midsong	WET WILLIE "Weekend"	Epic

Jazz									
KADX KAFM KKGO KCBX KJAZ		Denver Dallas Los Angeles S. L. O. San Francisco	Chuck Edwards Mark Campbell Monica Riordan John Howard Dick Conte	KJLH KLCC-FM WBBY-FM WBFO-FM WGNC	Los Angeles Eugene Columbus Buffalo Gastonia, NC	Lawrence Tanter Mike Handler Geoff Mayfield John Hunt Grover Fluid	WJZZ WRUV WXFM WYBC WYSO	Detroit Burlington Chicago New Haven Dayton	Dorian Paster Bob Cohen Dave Freeman Eric Straus John Fox
3	1	McCOY TUN Profile: KCBX H	IER/TOGETHER -H, KJLH H-H, WRUV I	KEY CUT: O	NE OF ANOTI	HER KIND O H-H, WXFM M-H, and	KADX M-M	also: Ballad For Aish	(MILESTONE) a, Shades Of Light,
4		GROVER WA	ASHINGTON/PAF	RADISE KEY CH-H, WJZZ H-I	Y CUT: ANSW H, WXFM H-H, WI	ER IN YOUR EYES BBY M-H, KADX M-M,	5		(ELEKTRA)
7		Profile: KKGO I	NY/NEW CHATAU H-H, WYBC H-H, WRU	IV H-H, WBFO I	H-H, KAFM M-H,	and KCBX M-M.			(ECM)
5	-	Profile: KJLH H	H/HEARTSTRING I-H, WJZZ H-H, KKGO	H-H, WYSO H-	H, and WRUV M				(UA)
1	_	Profile: WJZZ H		O H-H, and KAE	DX H-Halso: Tor	nato Kiss, I Did It For Y			(WB)
9	6	ROLAND VA Profile: KKGO	SQUEZ/URBAN   H-H, WBBY H-H, WYB	ENSEMBLE C H-H, WRUV I	KEY CUT: MI M-H, KCBX M-M,	USIC FOR A FLOW WJZZ L-M, and KJLH	A-M.	(	ARISTA/GRP)
2	7		I <b>MER/BRAZILIA</b> 1-H, WBBY H-H, KAFN						(MCA)
15	8		S/STREET LIFE 1-H, WBBY H-H, KJLH			VYBC M-H, KKGO L-H,	and WXFM A	<b>х-н</b> .	(MCA)
10	9	EDDIE JEFF	ERSON/LIVE-LIES	ST KEY CU	T: NOW IS TH				(MUSE)
13	10	ART FARME	R-JIM HALL/BIG	BLUES KE	Y CUT: OPEN				(CTI)
12	11	JAY McSHA		E BASH KE	Y CUT: CRAZ	Y LEGS AND FRID	DAY STRUT		(ATLANTIC)
6	12	SPYRO GYR	A/MORNING DA	NCE KEY C	CUT: HELIOPO		orraine		(INFINITY)
D	13	VARIOUS A	RTISTS/BLUE MC	NTREAUX	<b>KEY CUT: TIT</b>	LE	in anno.		(ARISTA)
D	14	<b>URSZULA D</b>	UDZIAK/FUTURE	TALK KEY	CUT: CHORA		CA-Lalso ti	itle Ouiet Afternoon	(INNER CITY)
D	15	LEE RITENO	UR/FEEL THE NI	GHT KEY C	UT: MARKET				(ELEKTRA)
		TOME. WOLL I		the first of the second s	ani, woro Art, a	ING RADA A-LdISO: IV	nungni Lady.		

## SIGNIFICALIT ACTION

OSCAR PETERSON/LONDON CONCERT (PABLO) Profile: KADX H-H,	CHARLIE SHOEMAKE/SUNSTROKE (MUSE) Profile: KADX M-M, WBBY
KLCC M-H, WYBC L-H, and KCBX M-M.	M-M, WBFO M-M, and KJLH A-L.
AIRTO/TOUCHING YOU, TOUCHING ME (WS) Profile: WYBC M-H, WBBY	PASSPORT/GARDEN OF EDEN (ATLANTIC) Profile: WRUV H-H, WBFO
M-H, WRUV M-M, KKGO L-M, WXFM A-L, and WBFO A-L.	M-M, and WBBY M-M.
STEVE GROSSMAN/PERSPECTIVE (ATLANTIC) Profile: WYBC H-H, KAFM	HANK JONES/GROOVIN HIGH (MUSE) Profile: WYBC M-M, WBFO M-M, and
H-H, WBFO H-H, and KADX M-M.	KCBX M-M.
TERRY CALLIER / TURN YOU TO LOVE (ELEKTRA) Profile: WJZZ H-H, KJLH	PHIL WOODS/I REMEMBER (GRYPHON) Profile: WRUV M-M, WJZZ M-M,
H-H, KKGO L-H, and WBBY A-L.	and KCBX L-M.
JOHNNY GRIFFEN/RETURN OF THE GRIFFEN (GALAXY) Profile: KADX	SLIDE HAMPTON/WORLD OF TROMBONE (WEST 54) Profile: WRUV
H-H, WBFO M-M, KCBX M-M, WYBC A-M, and WRUV A-M.	H-H and WYBC M-H.
TIM WEISBERG/NIGHT RIDER (MCA) Profile: KKGO H-H, KAFM M-H, and WXFM M-M.	HEATH BROS./IN MOTION (COLUMBIA) Profile WBBY A-H, WRUV A-M, KCBX A-M, WBFO A-M, WYBC A-M, WXFM A-M, and KKGO A-L.
LEW TABAKIN/RITES OF PAN (INNER CITY) Profile: KLCC M-M, KKGO L-M,	PANCHO SANCHEZ/PANCHO (DISCOVERY) Profile: W8BY M-H, KCBX
WRUV A-M, KADX A-M, WXFM A-M, WBFO A-L, WJZZ A-L, and WYBC A-L.	A-M, KADX A-L, and WRUV A-L.
JEAN-LUC PONTY/LIVE (ATLANTIC) Profile: KAFM M-H, WJZZ M-M, and KCBX M-M.	CHARLES MINGUS/NOSTALGIA IN TIMES SQUARE (COLUMBIA) Profile: WBFO H-H and KCBX M-M.
ROY HANES/VISTALITE (GALAXY) Profile: KADX H-H, KJLH H-H, WBFO L-M,	CHICO FREEMAN/BEYOND THE BLUES (CONTEMPORARY) Profile:
and WYBC A-L.	WYSO H-H and WBFO M-M.
MARK COLBY/ONE GOOD TURN (COL/TAPPAN-ZEE) Profile: WBBY	JOHN COLTRANE/PARIS CONCERT (PABLO) Profile: WBFO M-M, WBBY
H-H, KAFM A-H, WBFO L-M, WJZZ A-M, and KJLH A-M.	L-M, and WRUV A-L.
SEAWIND/LIGHT THE LIGHT (HORIZON) Profile: WJZZ H-H, WXFM M-M, and KKGO M-M.	OSCAR PETERSON/PARIS CONCERT (PABLO) Profile: WYSO H-H and WBFO L-M.



This week I'd like to address the record labels, most particularly the smaller, independent labels.

I'm seeing a lot of product from the smaller labels getting added at stations and then lost in the limbo of "light" or "sometimes" airplay. At the same time, I'm hearing from the smaller labels that they arent selling enough records. These two situations go hand in hand. It's a Catch-22, in a sense. You get some airplay which causes some sales. The retailer begins to report these sales to the stations which, usually, results in increased airplay. This rolls along into more sales, etc., etc. This is all well and good, once you get the ball rolling.

You dont have to be a Columbia or Warner Brothers to acquire visibility with the retailer. The key is keeping in contact with them.

OK, now you've got some airplay, you're in good stead with the retailers but you're still not selling what you feel are enough records.

Make the artist visible! Bring her/ him to radio stations. Do interviews! Keep the artists' names in the minds of everyone concerned. The radio listener wants to know about artists. They are educated and interested.

You dont need a 100 or 200 man national staff to accomplish a hit and sell an appreciable amount of records. Radio will help. (After all, the bottom line for all of us is showing a profit!) If your budget doesnt allow for extensive advertising, work up promotions that are of equal benefit for your artist and the radio station. Help them gain listeners and they will help you sell records.

By the way, step one is have a good piece of product. But, we all know that, right?

Addendum: Thanx to CHUCK EDWARDS for a dub of the Eddie Jefferson Special he and KADX put on.

## QUEST by Buzz Bennett

### ONE, TWO, THREE, GONE

I have always found it interesting that in most competitive situations in radio the time of greatest stress is not when one is entering the ratings and not when one is in the ratings. The most sensitive and tense times are when the book ends and before the actual ratings come out.

There is very little to do in most stations but sit around and anticipate. anxious state has cost many This employees their livelihood. Managers, programers and other executives seem to lurk like hungry snakes waiting to strike at something just to relieve some of their anxieties. I suggest that as many vacations as possible be taken during this period. I am well aware that most cannot take a vacation, so I will probe a little deeper into the problem. In times of tension we must, above all, have total control or at least something close to total control. So let's use the scale of One, Two, Three, Gone.

STATE OF CONSCIOUSNESS ONE is when we have total control. We like ourselves, we like the people around us and we experience harmony. It is virtually impossible to maintain this state so we usually shift into or back and forth between One and Two.

STATE OF CONSCIOUSNESS TWO is the ability to function professionally and have no one notice that we are tense, edgy and somewhat irritable.

STATE OF CONSCIOUSNESS THREE is when we have all the symptoms of Two, but they are visible too often. In many cases it now spreads over the entire life. All friends and family now get to suffer. Physical effects sometimes manifest, like muscle tension, warm flashes, illusions of flu and other forms of recall.

### GONE

Gone is a panic attack, a loss of orientation, a meeting with fear and all the effects of Two and Three---a walking billboard saying, "Get this thing out of the station." And they do.

This is not something I made up. These are states of mind that I have had to deal with. Most citizens of this broadcast universe live somewhere between One and Two. The problem is that most people dont perceive when they are shifting from one state to the other. It is not uncommon in radio to be so busy studying the perception of others that we cease to perceive ourselves.

One, Two, Three, Gone is a scale of perception. If you are in One you will sometime shift to Two. The objective is to perceive the shift and return to One as soon as possible. If you reach Three you are in great danger. It is recommended that you take yourself away from people and indulge in a self-perceptual study, re-evaluate and get back to Two as soon as possible. This may require a support system, a positive person you can turn to who will never mention that you were a Three. This is only an emergency technique and we must keep in mind that we can only claim one dependent in this life.

Now, for Gone. When experiencing this state of mind, there is no hope for rational existence but for a few sparks. You will probably recognize Gone through hindsight. Gone means that you must find an alternative way of life immediately. This week most are experiencing Two, a few Threes and I hope no one's Gone.

## Cipher by C.C. Courtney

The young man walked far, far into the morass. The giant swamp stretched before and after. He was walking along a marshy strip of land that went off into water in all directions when an alligator popped out of the water and headed straight for him. The man stopped and stared in disbelief. The alligator stopped and stared in the knowledge that at this moment it was a being in confrontation.

It was a beautiful creature to behold. The man was enthralled by this twelve foot master of the swamp, whose skin was a combination of greens...some shiny, some as murky as the slime it crawled out of. The purple of its veins radiated in the afternoon sun that filtered through the steaming summer air. The man had read just the day before that the alligator was the most intelligent reptile and this one looked like a direct descendant of the crocodiles of the Nile Valley on the Morning of Creation.

The man decided to speak to the alligator. "Look, I think you are beautiful. I would love to get a better look at

you, but I'm afraid to make a move lest you misinterpret." He didnt actually speak these words out loud but he could feel a focus from the alligator.

The reptile began to crawl toward the man. The man stood still. The alligator stopped three feet away. The greens and purples danced and entranced and the man felt like a bird being charmed by a snake. Again he "spoke" to the alligator, though even more cautiously than before because he was asking it to trust him to a dangerous degree.

"You are so beautiful that I would like to touch you, but I am afraid. There is a small stick there on the ground. I will pick it up very slowly and touch you with it. I will not hurt you."

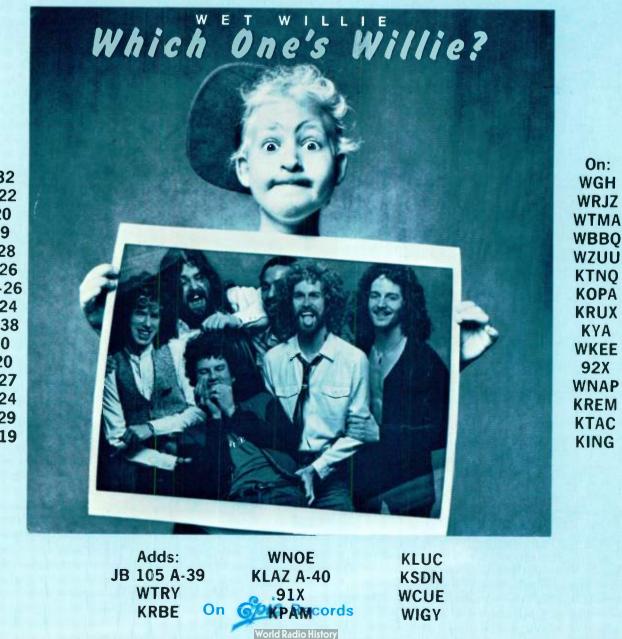
He bent over and picked up the stick. It was about eighteen inches long. The alligator stood ready. The man stood deep within the morass and quaked as he put his hand toward the reptilian teeth that sparkled in what seemed to be a smile.

As the stick slowly approached it, the alligator raised its head so that the throat was exposed. The man softly scratched the leathery but soft offering. The beast turned the other side to be scratched, which the man was pleased to do.

After a couple of minutes, the huge jaws began to slowly part and move ever so stealthily toward the man's hand. About a foot away, they stopped and clamped down carefully on the stick. The creature then looked the man in the eye and pulled on the stick.--easily--three times. It then released the stick, turned and crawled back into the swamp.

If a man can communicate with a reptile, surely he can communicate with a human being---any human being.

# Wet Willie Gives Good Veekend"



Moves: WAPE D-32 WOXI 28-22 940 24-20 Z93 27-19 **WFOM D-28** WERC 30-26 KX 106 30-26 WSGA 27-24 14 WK 40-38 KYYX D-30 **KEIN 27-20** KX 104 D-27 WRAO 31-24 WZDQ 34-29 WAUG 26-19

# THE HOTS:



## Songs Showing The Strongest Upward Movement At FRED's Reporting Stations

E.L.O./Shine A Little Love	(Jet)
EARTH, WIND & FIRE/Boogie Wonderland	(ÀRC)
ANITA WARD/Ring My Bell	(Juana-TK)
VAN HALEN/Dance The Night Away	(WB)
JOHN STEWART/Gold	(RSO)
DR. HOOK/When You're In Love W/A Beautiful Wo	oman (Capitol)
JAY FERGUSON/Shakedown Cruise	(Asylum)
ABBA/Does Your Mother Know?	(Atlantic)
DONNA SUMMER/Bad Girls	(Casablanca)
POCO/Heart Of The Night	(MCA)
McFADDEN & WHITEHEAD/Ain't No Stopping Us N	low (PI)

## **NEXT: (THESE WILL BE HITS)** PETER FRAMPTON/I Can't Stand It No More 72/29/3

Profile: KUPD 24-20, KIDD D-21, WSSC 29-22, CK101 29-23, Z104 29-26, WSGA 31-26, KJRB D-26, 96-KX 32-27, KRTH-FM D-27, KSLQ 31-28, WDAK A-28, WQXI A-28, B-100 A-28, KUHL D-28, KLUC A-29, KOPA D-29, WNAP D-29, KRUX 34-30, WIRK 35-30, KATI 37-30, WMEE A-30, M-91 A-30, WSPT D-30, WEEX D-30, WRFC D-30, Q105 D-30, KVOL D-30, WIFE A-34, KWOD D-36, KJIN A-37, KBEQ D-37, WPFM 40-38, KRDG D-38, KOBO D-430, and KNUS D-40...added at WMOH, WQCM, KMGK, 91-X, WKBO, KPUG, KZFM, WCAO, WAYS, WABJ, WAPE, WFOX, WISM, KFRC, WZZX, KCBN, BJ-105, WTOB, KQIZ, WUPE, and KCPS

## ATLANTA RHYTHM SECTION/Do It Or Die 56/25/3

Profile: WSSC 20-17, WQXI 23-18, WFOX 28-21, KLOU D-21, WGH D-22, Z-93 28-23, WZDQ 28-25, WRFC 29-25, 14-Q 33-26, WSGA 29-27, KSLQ 30-27, WSPT 30-27, CK101 33-28, WSGN 33-29, KQIZ D-29, 92Q D-29, WMOH D-29, WNBC A-30, WDAK A-30, KATI 38-32, WAPE D-34, KOLE D-35, WSFL D-37, KJIN A-38, WAIV A-39, JB-105 A-40, and WNOE-AM D-40.. added at WJDX, KIIK, KIDD, WROV, WTOB, WEEQ, WIFE, WMEE, KRQ, KDES, KNUS, WIRK, KWOD, KMGK, WEBC, WGBF, WKBO, WAYS, KEYY, and B-100

## TOTO/Georgy Porgy 42/2/9

Profile: KOKQ 7-3, WGH 5-5, KWOD 9-7, WLSQ 19-14, WHB 20-15, WJDX 20-16, WROV 23-18, KRTH-FM 22-20, WANS 23-21, KOLE 25-22, KS106 29-23, KGW D-23, KBEQ 35-25, WABB D-25, KPUG 29-26, KEYY 30-27, WAVZ 30-27, WEBC 30-27, WSSC 31-27, WNAP D-27, WISM 30-28, KJIN 32-29, KOBO 37-29, WEEX D-29, KSLQ 33-30, KLIF 35-32, and WNOK-FM A-33... added at CKGM.

## KISS/I Was Made For Loving You 46/16/3

Profile: KLOU D-19, KTKT 27-20, JB-105 29-23, 96-KX 31-23, WORD D-23, WSGA 30-25, KHJ D-25, 92Q D-26, WISM D-26 KFI 30-27, WPFM 35-27, KRUX 37-27, WAYS A-27, WIFE 34-28, KFRC D-28, KRBE D-28, KCBN D-32, WSSC D-32, WAPE D-33 and WIRK D-35...added at KRDG, WFOX, KS106, KIDD, WGH, BJ-105, WTIX, WAVZ, WLSQ, WJLQ, KJIN, KVOL, KPUG WTIC-FM, and KBEQ

## ANNE MURRAY/Shadows In The Moonlight 40/18/5

Profile: WHB 21-18, WGBS D-21, KRBE 25-23, KCPX 29-24, KGW D-26, WFIR D-27, WLSQ 31-28, CHUM D-28, WAYS D-28, WTOB D-30, WHHY D-30, KATI 36-31, WEBC D-32, KRDG 40-34, WABJ D-35, JB-105 A-38, CK101 A-38, and KBEQ A-40... added at KWOD, WANS, 92Q, BJ-105, KQIZ, M-91, Z-93, WIRK, WMOH, WKBO, KJRB, KELI, WDRC, and CKLW.

## GERRY RAFFERTY/Days Gone Down 68/38/2

Profile: WQXI 29-25, WAKY A-25, WNOK-FM 30-27, KIDD D-27, WZDQ 35-28, WUPE D-28, WSPT D-28, B-100 A-29, KJRB D-30, Z-93 D-30, 14-Q D-32, KSLQ 36-33, CK101 40-35, KOKQ D-35, KRUX D-35, KATI A-37, KRDG D-37, and KLIF A-39. added at WCAO, WAYS, WAPE, KVOL, KPUG, KJR, WKBO, KMGK, KBEQ, KWOD, KTKT, WRFC, TEN-Q, WEBC, KRTH-FM, WEEO, KYYX, WJDX, KS106, WNDE, KIIK, WISM, WAMS, WFOX, Z104, KQIZ, WTOB, WORD, WPST, KRBE, KILT, WMEE KEYY, and F-105

ELTON JOHN/Mama Can't Buy You Love 43/40/2 (MCA) Profile: WSGA A-29, WQXI A-30, WMOH D-30, WSFL D-33, KSLQ A-35, WANS A-35, WAIV A-36, JB-105 A-37, KRUX A-38, KATI A-39, and BJ-105 A-40 ... added at 99X, WNDE, WSSC, WABJ, 92Q, WTIC-FM, KTLK, WZDQ, KOLE, KIDD, KQIZ, WORD, KOBO, WTOB, Z-93, WLSQ, WFYR, KS106, KRTH-FM, KMGK, WRFC, KUHL, WFOX, KZFM, KELI, WBBF, WKYB, KRDG, WEEX, 91-X, and KRBE.

## **ALBUM OF THE WEEK: KANSAS/Monolith**

## (Casablanca)

## (Capitol)

(UA)

## (Columbia)

(Polydor)

(A&M)

## (Kirshner)

## World Radio History