RADIO TODAY SERIES



# Public Radio Today 2012 How America Listens to Radio



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### How America Listens to Public Radio

Public radio continues to be a vibrant and relevant part of many Americans' lives. The stations we evaluated for this study broadcast unique programming to nearly 32 million weekly listeners. Public radio is also meeting the challenges of a crowded media landscape by taking full advantage of technological innovations, including podcasting, Internet streaming, and HD Radio<sup>®</sup> multicasting.

*Public Radio Today 2012* is an in-depth look at the listening activity to the nine most popular public radio formats representing the Fall 2011 Diary and October-November-December 2011 PPM survey periods: News/Talk/Information, Classical Music, News-Classical, Adult Album Alternative (AAA), Jazz, News-AAA, News-Music, News-Jazz, and Variety Music. The statistics include Average Quarter-Hour (AQH) Share of the total public radio audience, each format's weekly reach in terms of total listeners (Cume), segmentation of audience composition by age group, Time Spent Listening (TSL) by demographic, education levels, income by household, gender composition, ratings by daypart, a state-by-state index and listening by at-home vs. out-of-home locations.

*Public Radio Today 2012* also includes Scarborough consumer data to present a comprehensive consumer profile of public radio listening across America. This in-depth profile is drawn with information on public radio listeners' household characteristics and consumption behaviors among several popular product categories.

We thank these public radio organizations for helping us shape this study and invite you to visit their websites to learn more about their contributions to public radio:

American Public Media <u>www.publicradio.org</u> National Public Radio <u>www.npr.org</u> Public Radio International <u>www.pri.org</u> Radio Research Consortium <u>www.rrconline.org</u>

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### The Executive Summary

### Public Radio Thrives With Significant Portion of the U.S. Population

- During the Fall 2011 rating period covered by this year's edition of *Public Radio Today*, nearly 32 million people—about 12% of the 12+ population—listened to a public radio station in an average week.
- Some 1,235 rated radio stations (AM, FM, streamed, and HD radio) were evaluated for this year's report.
- In an environment of increased media choices, time spent listening to public radio is stable when compared to the previous year and we observed significant increases in public radio TSL among Men 18-34 and Men 55-64.
- Public radio's popularity among younger audiences continued to grow—it reached record numbers of 18-24 Men and 25-34 Men in Fall 2011. Even teens were listening to public radio since our first study in 2007.
- The public News/Talk/Information format now accounts for a third of all rated public stations and about one-half of all public radio listening. The format is most popular in the PPM markets but it's the No. 1 format in Diary markets as well.
- Classical this year became the second most popular public radio format. Classical Music stations accounted for 14% of all public stations as of Fall 2011.
- Nearly 10% of all public radio listening was to an Adult Album Alternative (AAA) or News-AAA station—a doubling of listening compared to just two years ago.

# What's New & Noteworthy in *Public Radio Today 2012*

### **PPM-Rated Markets Now in Place for Full Year**

In December 2010, Arbitron completed its commercialization of the PPM service in 48 Metro markets. That means that for the first time since we began our series of public radio studies, users can compare the 2011 and 2012 editions of *Public Radio Today* using a similar set of Diary and PPM markets. Do note, however, that other market conditions may affect the data estimates in a specific year. For example, in this year's study (2012), data from the Hartford-New Britain-Middletown market was not included due to the after effects of Hurricane Irene in 2011.

Some Factors to Consider When Comparing Editions of Public Radio Today. Several significant events affected radio ratings data in this and recent years:

- We did not publish a *Public Radio Today* study in 2008 (representing the 2007 data year), which could account for some larger-than-typical shifts in the data trends between 2006 and 2008.
- PPM data were included for the first time in the 2009 report, and the number of PPM-measured markets was expanded in the 2010 and 2011 reports.
- As a result of Hurricane Ike in 2008, data from Houston were not represented in the 2009 report.
- Due to the after effects of Hurricane Irene in 2011, data from Hartford-New Britain-Middletown are not represented in the 2012 report.

### About *Public Radio Today 2012*

*Public Radio Today* contains radio listening and consumer behavior statistics for listeners to public radio stations in the United States. Data for the charts and graphs in this edition come from these sources:

- Format definitions are supplied to Arbitron by the Public Radio organizations listed on Page 2.
- The Arbitron TASPCAN<sup>™</sup> Web National Regional Database, Fall 2011, includes quantitative radio audience information from across the United States.
- Scarborough data in this report is from the company's National USA+ Study, Release 2, 2011.

Public Radio Today 2012 is published by Arbitron Inc.

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#### About Scarborough

Scarborough (www.scarborough.com, info@scarborough.com) measures American life. Its consumer insights reflect shopping patterns, media usage across platforms, and lifestyle trends for adults. Media professionals and marketers use Scarborough insights to make smarter marketing/business decisions on things like ad placement, multicultural targeting, and sponsorship opportunities. The company's core syndicated consumer insight studies in 77 Top-Tier Markets, its Multi-Market Study and its national USA+ Study are Media Rating Council (MRC) accredited. Other products and services include Scarborough Mid-Tier Local Market Studies, Hispanic Studies and Custom Research Solutions. Scarborough measures 2,000 consumer categories and serves a broad client base that includes marketers, advertising agencies, print and electronic media (broadcast and cable television, radio stations), sports teams and leagues and out-of-home media companies. Surveying more than 210,000 adults annually, Scarborough is a joint venture between Arbitron Inc. and The Nielsen Company.

### Glossary

### Average Quarter-Hour Persons (AQH Persons)

The average number of Persons listening to a particular station for at least five minutes during a 15-minute period.

### Average Quarter-Hour Rating (AQH Rating or AQH PUR [Persons Using Radio])

The Average Quarter-Hour Persons estimate expressed as a percentage of the population being measured.

AQH Persons Population x 100 = AQH Rating (%)

#### **Cume Persons**

The total number of *different* Persons who tune in to a radio station during the course of a daypart for at least five minutes.

#### **Cume Rating or Cume PUR**

The Cume Persons audience expressed as a percentage of all Persons estimated to be in the specified demographic group listening to a particular radio station or format. Example:

Cume Persons Population Group x 100 = Cume Rating%

#### Format Share

The percentage of those listening to radio in the Metro who are listening to a particular radio station or format. Example:

6,400 AQH Persons to a specific format 80,000 AQH Persons to all formats

#### Index

A numerical comparison of one percentage to another, with 100 being the norm.

#### Time Spent Listening (TSL)

An estimate of the amount of time the average listener spent with a station (or total radio) during a particular daypart. This estimate, expressed in hours and minutes, is reported for the Metro only. Example:

168 Quarter-Hours		2,000 AQH	
in a time period	х	Persons	- = TSL of 8.4 hours
			= 13100.410005

40,000 Cume Audience

# Public Radio Formats

#### **Public Radio Formats**

Public radio stations cover a wide variety of news, entertainment, music, and cultural genres. The programming format of a public station, like that of a commercial station, largely determines the kind of audience it attracts, as well as characteristics such as Time Spent Listening.

Most of the formats featured in Arbitron *Public Radio Today* differ from those listed in commercial radio versions of Radio Today. This is because the contrasting nature of public and commercial programming has led to radio formats that are distinctively public or commercial. The nine formats examined in this study are the leading formats in public radio programming. Their definitions were supplied to Arbitron by the public radio research and programming consortia noted on Page 2. Each station's format was determined based on the station's programming during the Monday-Friday 6AM-7PM dayparts. Nationwide, 1,235 public radio stations met the Arbitron Minimum Reporting Standards, and those data were included in the 2012 study.

#### Some Notes About the Format Pages

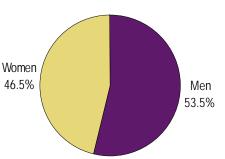
The "Education" and "Household Income" charts only include responses from Persons aged 18 or older. The "Audience Composition" information shows how each age group contributes to that format's total audience. For additional terms and definitions, please see the Glossary on the preceding page.

# News/Talk/Information

### AQH Share of All Public Radio Listening

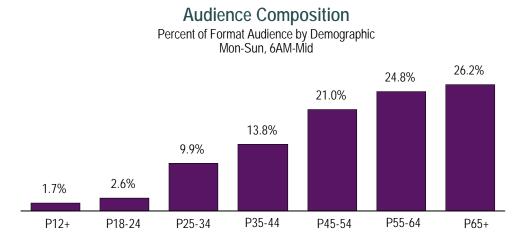
FA05	FA06	FA08	FA09	FA10	FA 11
44.8%	43.6%	47.9%	44.8%	46.6%	49%
12·	57.1%				
12-	41.8%				

Listeners 12+ Mon-Sun, 6AM-Mid



### Weekly Listeners 12+

**16,640,200** Format Cume



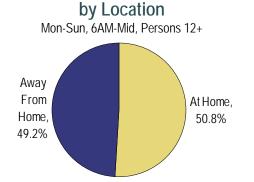
- Accounted for nearly half of all public radio listening
- Vastly popular in PPM markets
- Radio's highest percentage of collegeeducated listeners
- Time spent listening on the rise

Public News/Talk/Information (N/T/I) features a heavy concentration of local, regional, and global news in the form of magazine features, analysis, and live-breaking news. Its wide range of programming encompasses interviews, studio discussions with guests, listener participation (via phone, email, and social networking), and live broadcasts of town hall meetings. The 418 public News/Talk/Information stations account for 34% of all rated public stations. Collectively they reach 16.6 million listeners weekly.

Public News/Talk/Information stations now capture about half of all public radio listening, a high for this format since Arbitron began tracking public radio. The format is popular in all-sized markets but it performs significantly better in PPM markets, where it is more commonly found.

While the News/Talk/Information audience has aged slightly over the years, the demographic composition is comparable to last year. Similarly, its gender balance is comparable to previous years.

### News/Talk/Information

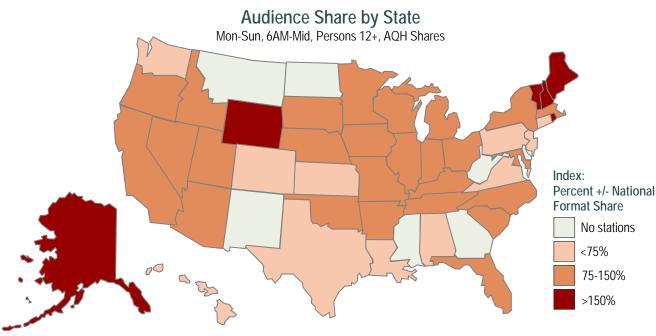


AQH Share of Listening

#### Index of AQH Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid 100 = Mon-Sun, 6AM-Mid AQH Share

Mon-Fri	Mon-Fri	Mon-Fri	Mon-Fri	Sat-Sun
6AM-10AM	10AM-3PM	3PM-7PM	7PM-Mid	6AM-Mid
169	108	130	35	85



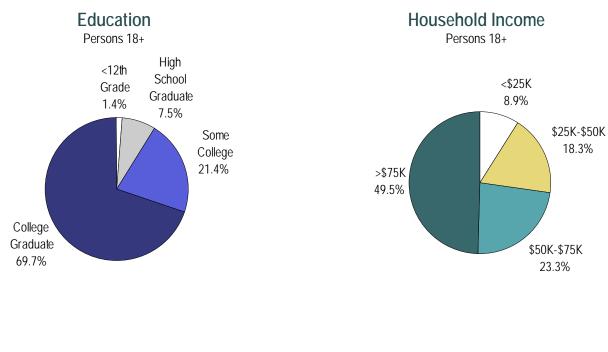
As with most information-based formats, public News/Talk/Information performed best during morning and afternoon drive times. Thanks in large part to NPR's "Morning Edition," public N/T/I far outperformed its total week AQH share during the weekday mornings. Afternoon drive on the format was similarly strong. Public N/T/I's weekend ratings fell below its weekly average, but popular weekend programs such as "Car Talk," "Wait Wait... Don't Tell Me," "This American Life," and "A Prairie Home Companion," helped the format to perform well on Saturdays and Sundays.

Listening to public N/T/I occurred evenly within the home and away-from-home, a trend that has been fairly stable throughout the years we've tracked public radio.

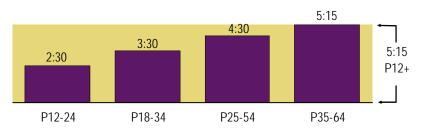
In Fall 2011, there were six states whose listening to public N/T/I exceeded the national average by more than 50%. N/T/I listening in an additional 21 states was above the national average. Seven states had no rated N/T/I stations and thus had no listening (and were colored neutral on the U.S. map).



### News/Talk/Information



#### Time Spent Listening by Demographic (Hours:Minutes) Mon-Sun, 6AM-Mid



Public N/T/I listeners continue to be the best educated audience in all of radio—over 90% of its listeners have attended college and seven out of every 10 listeners held a college degree. Listeners to this format also lived in high-income households: half lived in households with at least \$75,000 in income and nearly an additional quarter of the listeners were from homes with at least \$50,000 in income. Together these income levels lead all other public and commercial formats.

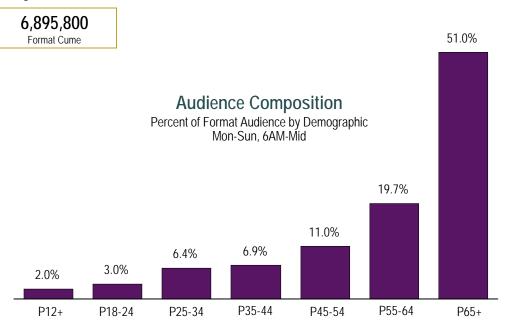
This is the first year since the introduction of PPM measurement that we are able to compare time spent listening trends using the same grouping of PPM and Diary markets. TSL to public N/T/I expanded year over year; overall it is 15 minutes longer in the 2012 report compared to a year earlier.

# **Classical Music**

AQH Share of All Public Radio Listening

	FA05	FA06	FA08	FA09	FA10	FA 11	
	13.1%	12.9%	13.7%	15.4%	16.3%	16.2%	
1	12+ AQH Share in PPM Markets						
	12+ AQH Share in Diary Markets						

### Weekly Listeners 12+



 Moved into No.2 spot among most popular public formats

- Dominated by in-home listening
- •Well-educated, high-income listeners

The hallmark of classical music is its quality; it is written by a composer for performance by a group of musicians with each instrument's part carefully specified. Most classical music is performed in the European tradition by orchestras, choirs, chamber music groups, opera companies, and symphonies. The Classical Music radio format, in addition to its distinctive programming, may also include artist interviews, musical puzzles, and games.

The number of rated Classical stations now numbers 178 AM, FM, HD, and streamed stations, accounting for 14% of all public stations. In all, 6.9 million listeners tune to public Classical radio in an average week.

Classical Music's solid performance in recent years has been good enough to lift the format into second place among all public formats. The stations are more commonly found in larger markets, which accounts for its superior performance in PPM markets.

Its gender balance favors men by a sliver.

Source: TAPSCAN Web, Fall 2011. Note: Due to rounding, totals may not add to 100.

Listeners 12+ Mon-Sun, 6AM-Mid

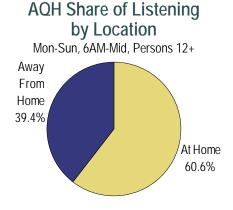
Men

51.1%

Women

48.9%

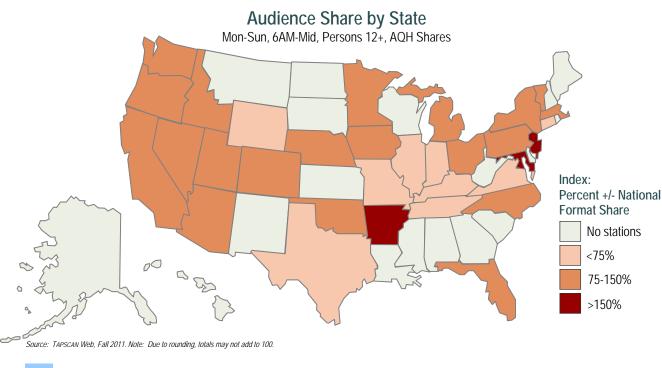
### **Classical Music**



#### Index of AQH Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid 100 = Mon-Sun, 6AM-Mid AQH Share

Mon-Fri	Mon-Fri	Mon-Fri	Mon-Fri	Sat-Sun
6AM-10AM	10AM-3PM	3PM-7PM	7PM-Mid	6AM-Mid
116	139	115	56	86



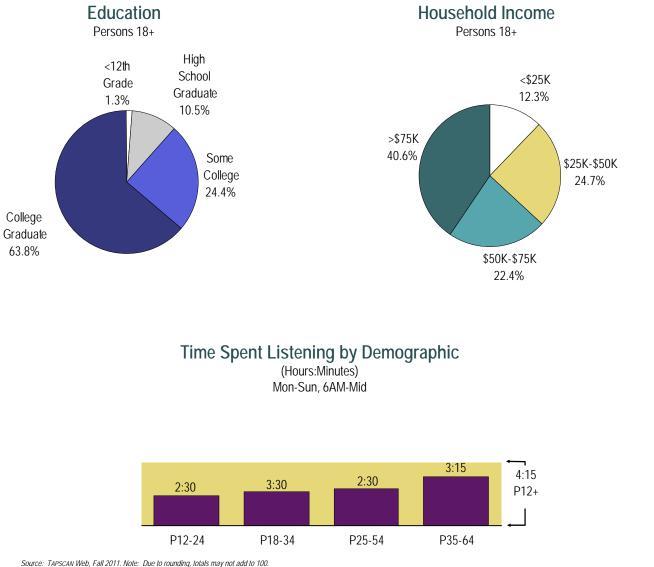
Public classical performed best during the weekday midday hours (10AM-3PM), followed by stronger-than-average performances in morning and afternoon drive times. Its performance on the weekends and in evenings was lower than its total-week average.

Classical was dominated by in-home listening, a phenomenon that's remained consistent going back to our 2007 report.

Public Classical in New Jersey, the District of Columbia, Maryland, and Arkansas earned a disproportionate amount of listening compared to the national average. Fourteen other states had public Classical listening larger than the national average. Eighteen states had no rated public Classical station.

13

# **Classical Music**



Nearly 90% of public Classical listeners have attended college and nearly two-thirds of the audience graduated. Close to two-thirds of its audience lived in households with at least \$50,000 in income.

Time spent listening to public Classical fell slightly, from four and a half hours to four hours, fifteen minutes.

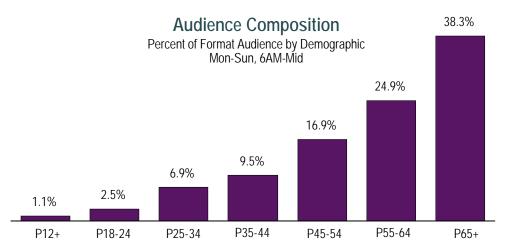
### **News-Classical**

#### AQH Share of All Public Radio Listening

FA05	FA06	FA08	FA09	FA10	FA 11
20.6%	21.1%	20.2%	21.2%	18.1%	15.6%
12 <sup>.</sup>	2.8%				
12-	26.9%				

### Weekly Listeners 12+

4,525,600 Format Cume



• Moved into 3<sup>rd</sup> place after holding 2<sup>nd</sup> for most of last decade

- Attracted 4.5 million weekly listeners
- •Time spent listening gains across age spectrum
- Nearly two-thirds of listeners lived in \$50k+ households

News-Classical stations devote at least 30% of airtime to news, public affairs or talk programming, *or* carry NPR newsmagazines. In addition, these stations spend at least 30% of their Monday-Friday 6AM-7PM airtime playing classical music.

Attracting 4.5 million weekly listeners, there were 230 rated News-Classical stations in the Fall of 2011, representing 19% of the public radio total. By comparison, 23% of public stations were News-Classical in the previous year.

News-Classical lost audience share in all sized markets, but the loss was most notable in the PPM markets where it lost about 60% of its audience.

Over time, the proportion of News-Classical listeners has grown somewhat in the 55+ age categories. Its gender balance was dead even: 50% male, 50% female.

Source: TAPSCAN Web, Fall 2011. Note: Due to rounding, totals may not add to 100.

Listeners 12+

Mon-Sun, 6AM-Mid

Men

50%

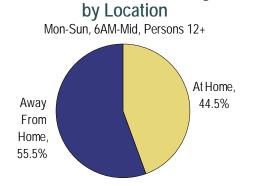
Women

50%



### **News-Classical**

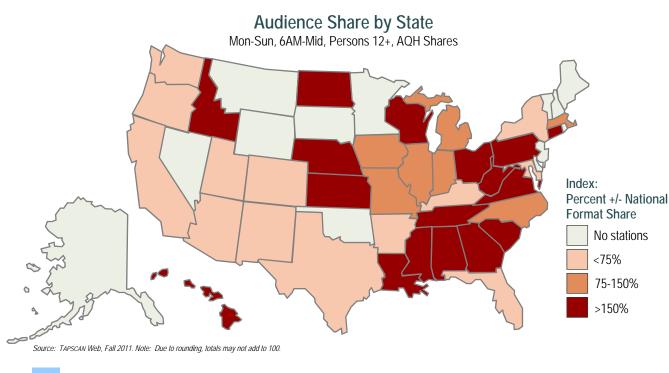
AQH Share of Listening



#### Index of AQH Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid 100 = Mon-Sun, 6AM-Mid AQH Share

Mon-Fri	Mon-Fri	Mon-Fri	Mon-Fri	Sat-Sun
6AM-10AM	10AM-3PM	3PM-7PM	7PM-Mid	6AM-Mid
167	106	131	39	84



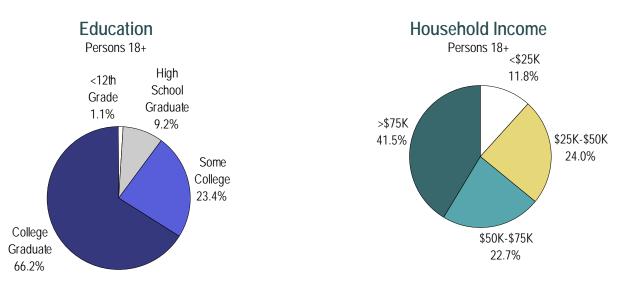
News-Classical stations have a similar daypart-listening profile to full-time News/Talk/Information stations: strongest in morning drive, followed by afternoon drive, followed by middays. It has a reasonably strong performance on the weekends, followed by weekday evenings.

Like fulltime public Classical, a majority of listening occurs in the home.

In many states, News-Classical stations fill a void where fewer full-time News/Talk/Information and full-time Classical stations exist. Most of the states that index highest with News-Classical listening begin in the industrial Midwest and, going clockwise, continue through the Appalachian states, through the South, and back up the Midwest.

continued

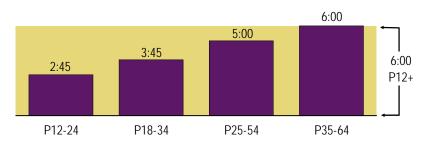
# **News-Classical**



News-Classical's audience education profile looked similar to News/Talk/Information's profile: about 90% of the audience attended college and two-thirds have a college degree. Forty percent of listeners lived in \$75,000 or higher income-earning households and an additional 23% lived in \$50k-earning households.

Time spent listening to News-Classical held steady for the third consecutive year at six hours even. TSL among each of the demographic cells between ages 12 and 64 rose by 15 minutes over the previous year.





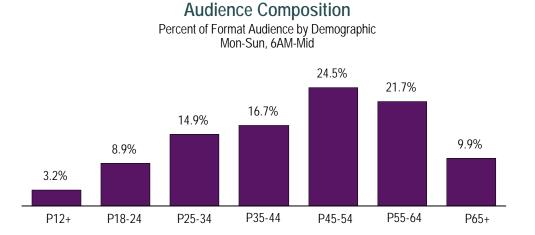
# Adult Album Alternative (AAA)

### AQH Share of All Public Radio Listening

FA05	FA06	FA08	FA09	FA10	FA 11	
4.6%	5.1%	3.9%	3.7%	5.4%	6.3%	
12+ AQH Share in PPM Markets						
12+ AQH Share in Diary Markets						

### Weekly Listeners 12+

**3,116,900** Format Cume



- Gained again in youth demographics
- Strong in midday daypart and among outof-home listeners
- Thirty-minute TSL increase among 18-34 year old listeners

Public radio's AAA (Adult Album Alternative or "Triple A") stations are usually less mainstream than their commercial counterparts—certainly less so than hit radio formats—offering broader, deeper, and more diverse playlists, often with numerous presenters with their own unique shows. Stylistically, AAA stations may play acoustic rock, blues, roots, Americana, folk, bluegrass, and world music.

About 156 rated stations programmed AAA, accounting for 13% of all public stations. Some 3.1 million listeners consumed the format in an average week, substantially higher than in any previous year.

Public AAA's audience share was at a zenith in Fall 2011, growing 60% from our report two years earlier. The format performs well in both PPM and Diary markets.

AAA's youth demographics improved in the latest report. The proportion of 12-17, 18-24, and 25-34 age cells all increased over last year; consequently, the percentage of older listeners declined somewhat in the same time period. Public AAA's proportion of male listeners has always been high, and now it's larger than it's ever been.

Source: TAPSCAN Web, Fall 2011. Note: Due to rounding, totals may not add to 100.

Listeners 12+ Mon-Sun, 6AM-Mid

Men

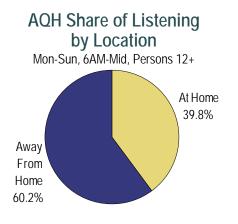
61.3%

Women

38.7%



# Adult Album Alternative (AAA)



### Index of AQH Listening by Daypart

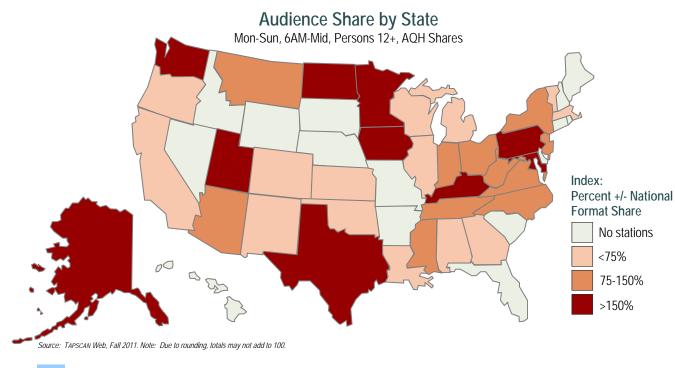
Persons 12+, Mon-Sun, 6AM-Mid 100 = Mon-Sun, 6AM-Mid AQH Share

Mon-Fri	Mon-Fri	Mon-Fri	Mon-Fri	Sat-Sun
6AM-10AM	10AM-3PM	3PM-7PM	7PM-Mid	6AM-Mid
115	144	129	48	81

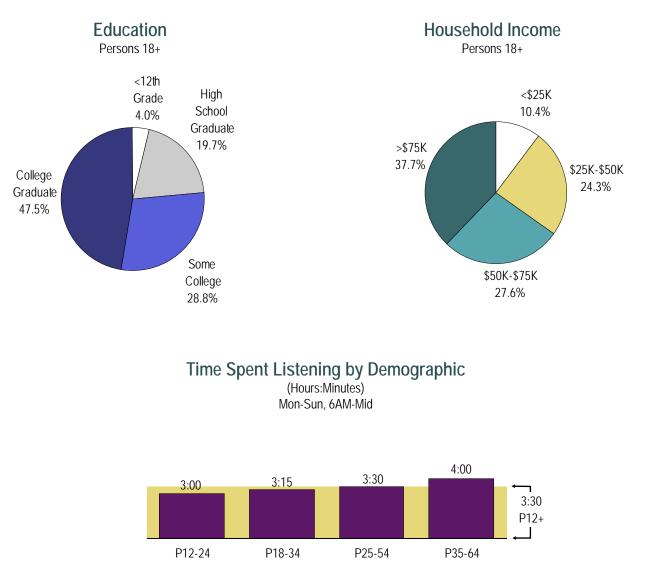
AAA performed best in middays, Monday-Friday. The format still outperformed its weekly average in morning and afternoon drive, and its weekend performance was about average for public radio.

With its relatively youthful audience, a majority of public AAA's listening occurred out of the home.

AAA's listening levels exceeded the national average in 15 states (in four states it was triple the national average).



# Adult Album Alternative (AAA)



Compared to other public radio formats, the education level of public AAA listeners ranked about average, but still ahead of any commercial radio format. Back in our 2007 report about 46% of public AAA listeners resided in \$75,000+ households compared to 38% in our current report. Public AAA has increased its proportion of households in the other income tiers in recent years.

Public AAA's time spent listening has held steady from last year at three hours, 30 minutes. Average TSL among 18-34 listeners increased by a half-hour over last year.

### Jazz

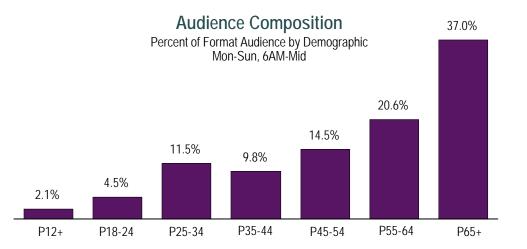
### AQH Share of All Public Radio Listening

FA05	FA06	FA08	FA09	FA10	FA 11
6.3%	6.2%	4.1%	3.5%	3.7%	4.1%
12	6.1%				
12-	2.4%				

Listeners 12+ Mon-Sun, 6AM-Mid Women 42.3%

#### Weekly Listeners 12+

**2,402,400** Format Cume



- Time-spent listening on the rise
- Share of public listening at four-year high
- Big growth in 25-34-year-old listeners
- Strong weekend format

Rooted in musical traditions from West Africa, America (Gospel), and Europe (Harmony), jazz music is characterized by strong rhythmic patterns, syncopation, polyrhythms, spontaneity, improvisation and emotion. Jazz styles might include Traditional, Swing, Big Band, Be-Bop, Smooth, and Latin Jazz.

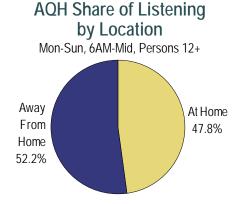
In the Fall of 2011, 58 public stations programmed Jazz, accounting for 5% of all public stations. About 2.4 million listeners tuned in to public Jazz stations in an average week.

The public Jazz format is experiencing something of a renaissance after dipping to a 3.5 share of public radio listening in our 2010 report. The format saw share increases in both PPM and Diary markets.

A large reason for Jazz's modest growth this year was due to a near-doubling in of the percentage of 25-34-year-old listeners (it was 6.5% in the previous report). The proportion of most other demographic groups held steady. Its gender balance favoring male listeners is consistent with our previous reports.



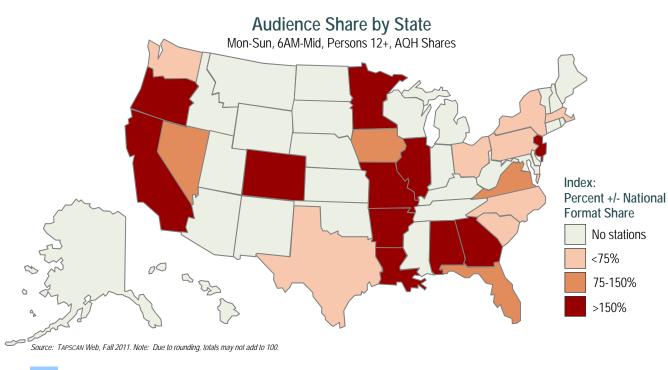
### Jazz



#### Index of AQH Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid 100 = Mon-Sun, 6AM-Mid AQH Share

Mon-Fri	Mon-Fri	Mon-Fri	Mon-Fri	Sat-Sun
6AM-10AM	10AM-3PM	3PM-7PM	7PM-Mid	6AM-Mid
87	138	120	54	102



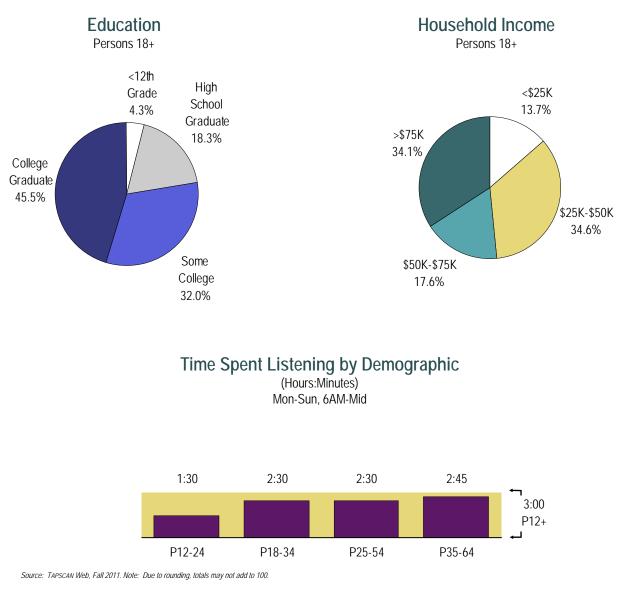
Like other public music formats, public Jazz performed best at middays during the week, followed by weekday afternoons. It did particularly well on weekends and somewhat less so on weekday morning drives.

A slight majority of listening to Jazz occurred out of the home. In our 2007 report, a slight majority listened to public Jazz at home, which equates to an eight-point shift towards out-of-home listening over five years.

Twenty-three of the states had a public Jazz station with a ratings presence. Perhaps not surprisingly, Louisiana was the king of all public Jazz listening—the format in the Pelican state was nearly seven times as popular than the national average; Illinois and Alabama also had huge amounts of public Jazz listening, and five more states had public Jazz listening levels at least twice the national average.

continued

# Jazz



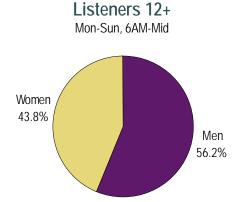
After Classical, public Jazz listeners were among the best educated of all music radio listeners—over three-quarters of them attended college. Slightly over half of the format's listeners lived in \$50k-earning households, compared to 61% in our 2007 report.

Average time spent listening to the format was up by fifteen minutes over last year and comparable to two years ago. TSL was up by 45 minutes among 18-34-year-old listeners.

### News-AAA

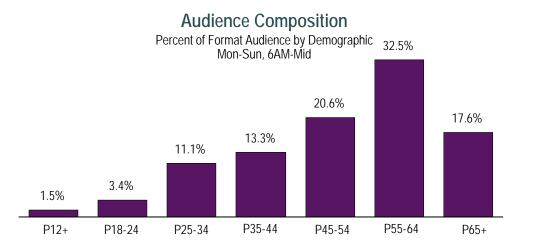
AQH Share of All Public Radio Listening

FA05	FA06	FA08	FA09	FA10	FA 11
N/A	N/A	N/A	1.0%	3.4%	3.3%
12+ AQH Share in PPM Markets					
12+ AQH Share in Diary Markets					



#### Weekly Listeners 12+

**1,288,100** Format Cume



#### Strong education and income profiles

- Age profile lies between AAA and N/T/I
- Slightly higher in-home listening

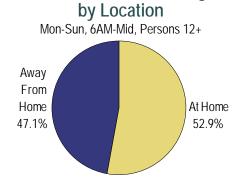
News-AAA stations dedicate at least 30% of their airtime to news, public affairs or talk content, or carry NPR newsmagazines. In addition, these stations devote at least 30% of their airtime presenting AAA music.

There were 71 rated stations that programmed the format in the Fall of 2011, representing 6% of all public radio stations. About 1.3 million people tuned to a public News-AAA station in an average week.

In this, the third year we've been tracking this format, it performed similarly to last year in both AQH share and Cume audience. Public News-AAA attracted a slightly older audience than public AAA, but slightly younger than News/Talk/Information.



### News-AAA

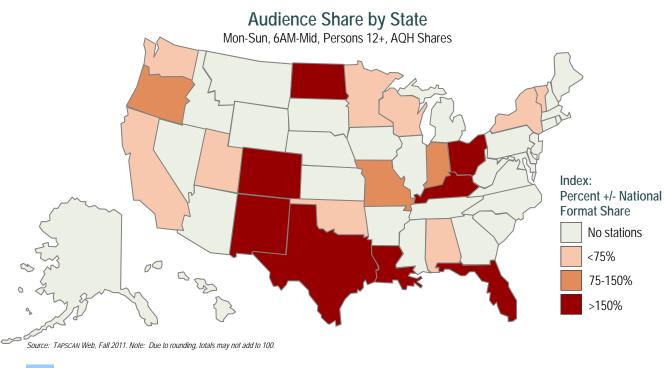


AQH Share of Listening

#### Index of AQH Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid 100 = Mon-Sun, 6AM-Mid AQH Share

Mon-Fri	Mon-Fri	Mon-Fri	Mon-Fri	Sat-Sun
6AM-10AM	10AM-3PM	3PM-7PM	7PM-Mid	6AM-Mid
171	103	124	36	90



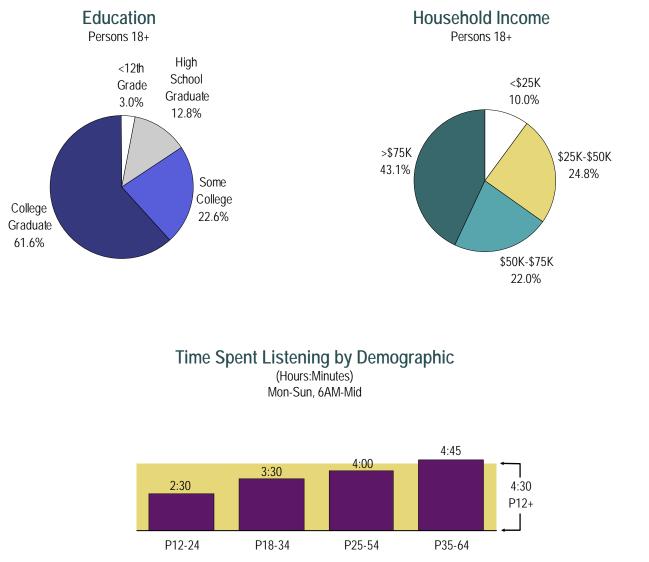
Consistent with other full-time and part-time spoken word public formats, the format overperformed in morning and afternoon drive. It performed near its weekly average in middays, followed by a near-average performance on the weekends.

A slightly higher percentage of listening to public News-AAA occurred in the home vs. out of the home.

There were 14 rated News-AAA signals in Colorado, far more than any other state, making it the most popular state for the format. Nineteen other states had rated News-AAA stations, 10 of which exceeded the national listening average.

continued

### News-AAA



The addition of news to any music format will raise the education and household income profile. About 84% of News-AAA listeners attended college, compared to 76% of AAA's listeners, and 43% of News-AAA listeners lived in households earning \$75k+ compared to 38% of AAA's listeners.

Time spent listening to these stations was off by fifteen minutes over the last year and thirty minutes over the past two years.

### News-Music

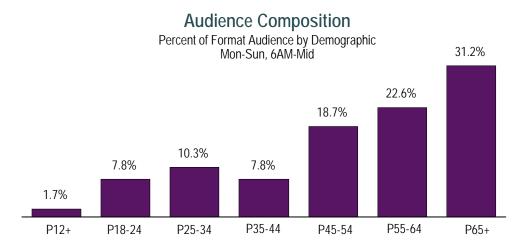
#### AQH Share of All Public Radio Listening

FA05	FA06	FA08	FA09	FA10	FA 11
5.7%	6.0%	6.2%	5.6%	2.9%	2.5%
12+ AQH Share in PPM Markets					
12+ AQH Share in Diary Markets					

Listeners 12+ Mon-Sun, 6AM-Mid Women 49.3%

### Weekly Listeners 12+

**713,700** Format Cume



- More likely to be found in Diary and non-Metro areas
- Growth in younger and older demographics
- Strongest in Montana, Dakotas, Missouri

News-Music dedicates at least 30% of airtime to news, public affairs or talk programming, or NPR newsmagazines. In addition, News-Music stations spend at least 30% of their airtime with a mix of music genres (such as Classical, Jazz, AAA, popular), typically with no single genre dominating that time.

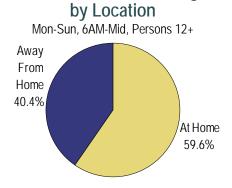
There were 63 stations that programmed News-Music in the Fall of 2011, representing 5% of all public stations. About 713,000 listeners consumed News-Music stations in an average week.

News-Music stations were more likely to be found in smaller markets, which accounted for the format's better AQH performance in Diary markets.

While the percentage of listeners to News-Music between ages 35 and 54 has declined over the years, the format saw growth in demographics younger than 35 and older than 54. The format's gender balance was split nearly evenly between men and women.



### News-Music



AQH Share of Listening

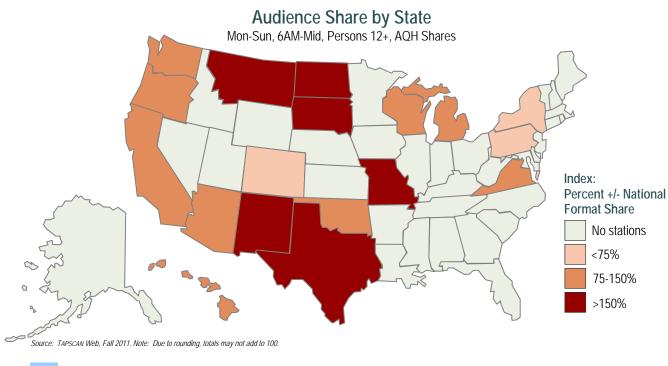
#### Index of AQH Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid 100 = Mon-Sun, 6AM-Mid AQH Share

Mon-Fri	Mon-Fri	Mon-Fri	Mon-Fri	Sat-Sun
6AM-10AM	10AM-3PM	3PM-7PM	7PM-Mid	6AM-Mid
165	121	126	30	84

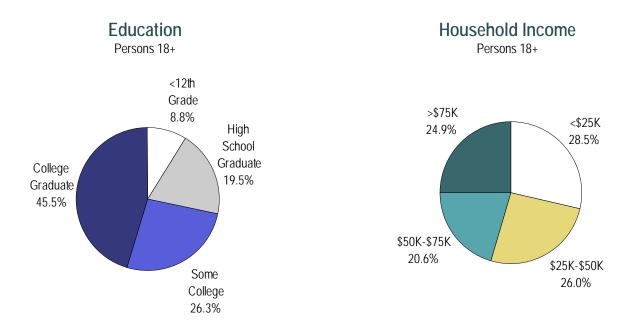
News-Music's strength occurred during the weekday daylight hours, starting with morning drive, followed by the afternoon and midday dayparts. A solid majority of its listening happened in the home.

News-Music is most commonly found in sparsely populated states. There were 12 rated News-Music signals in Montana, where the vast majority of public radio listening was to News-Music. Similar phenomena occurred in New Mexico, the Dakotas, and Missouri.



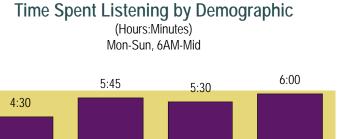
continued

### News-Music



News-Music's education and household income profiles were somewhat lower than most other public formats, due in part to its younger demographics as well as the location of many of its stations in rural states and communities. "Only" 46% of its listeners had a college degree, yet that figure was as high as any commercial radio format. News-Music's household income distribution was distributed fairly equally across the four categories.

As a large number of News-Music stations were located in smaller markets and towns, the format saw less fluctuation in its time spent listening figures than any other public format. Compared to the six hours, 45 minutes of TSL in our 2007 report, News-Music's 2012 TSL was just a half-hour less.



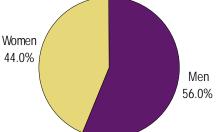
P12-24 P18-34 P25-54 P35-64

### News-Jazz

### AQH Share of All Public Radio Listening

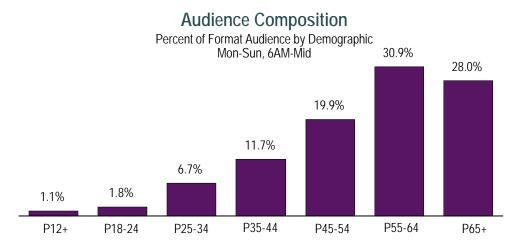
FA05	FA06	FA08	FA09	FA10	FA 11	
3.0%	2.5%	2.8%	2.7%	2.2%	2.0%	
12-	2.6%					
12-	12+ AQH Share in Diary Markets					

Listeners 12+ Mon-Sun, 6AM-Mid



### Weekly Listeners 12+

**1,010,400** Format Cume



- Among the best educated music radio consumers
- Strongest in Diary, rural markets
- Big numbers in Nevada, Washington, Mississippi

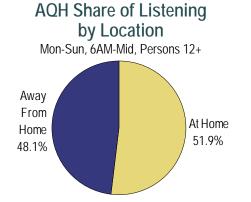
News-Jazz dedicates at least 30% of its airtime to news, public affairs or talk content, or carries NPR newsmagazines. In addition, these stations devote at least 30% of their airtime presenting jazz music.

Twenty-one stations programmed News-Jazz in the Fall of 2001, representing 2% of all public stations. About one million listeners consumed public News-Jazz radio in an average week.

Owing to the migration of many News-Jazz stations to other formats over the years, the format was at its lowest AQH ebb since Arbitron began tracking public radio.



### News-Jazz



#### Index of AQH Listening by Daypart

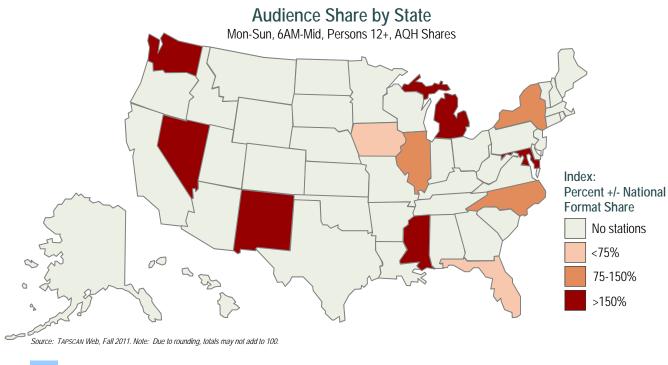
Persons 12+, Mon-Sun, 6AM-Mid 100 = Mon-Sun, 6AM-Mid AQH Share

Mon-Fri	Mon-Fri	Mon-Fri	Mon-Fri	Sat-Sun
6AM-10AM	10AM-3PM	3PM-7PM	7PM-Mid	6AM-Mid
138	104	131	40	101

News-Jazz performed at or above its weekly ratings average in every major daypart of the week, except for weekday evenings, a characteristic that no other public format can match.

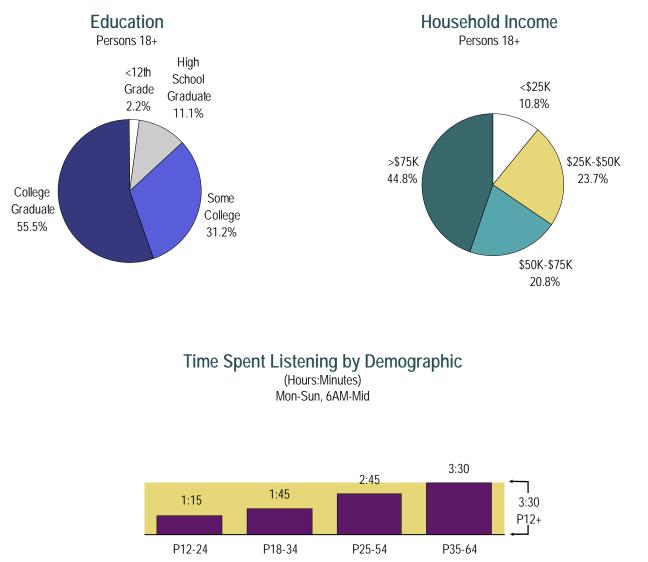
A slight majority of News-Jazz listening occurred in the home, a measure that's been consistent in recent years.

News-Jazz had a rated presence in 12 states and was most popular in Nevada, Washington, Mississippi, and Maryland.



continued

### News-Jazz



Source: TAPSCAN Web, Fall 2011. Note: Due to rounding, totals may not add to 100.

News-Jazz listeners were among the best educated music radio consumers, with 87% having attended college. Nearly two-thirds of its listeners resided in households making \$50,000 or more.

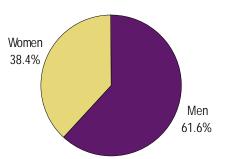
The format's time spent listening grew by 15 minutes compared to the previous year.

# Variety Music

### AQH Share of All Public Radio Listening

FA05	FA06	FA08	FA09	FA10	FA 11	
1.9%	2.0%	1.7%	2.2%	1.4%	1.2%	
40						
12+ AQH Share in PPM Markets						
12+ AQH Share in Diary Markets						

Listeners 12+ Mon-Sun, 6AM-Mid



#### Strongest performance in middays and afternoons

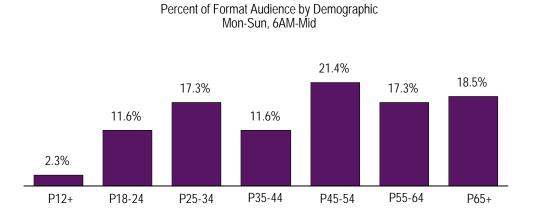
- Majority of listening was out of home
- Reaches nearly one million listeners in average week

In the Fall of 2011, 40 rated stations programmed Variety Music, representing 3% of all public stations and down from 4% in the previous year. About 927,000 listeners tuned in to Variety Music stations in an average week.

Due in part to the great variety of presentations among Variety Music stations, the demographic proportion of these stations have collectively remained stable over the years. But this format appealed to men in greater numbers than women.

Weekly Listeners 12+

**926,400** Format Cume



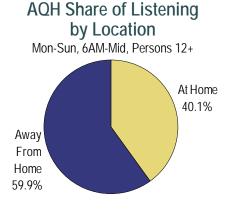
Audience Composition

Source: TAPSCAN Web, Fall 2011. Note: Due to rounding, totals may not add to 100.



continued

### Variety Music



#### Index of AQH Listening by Daypart

Persons 12+, Mon-Sun, 6AM-Mid 100 = Mon-Sun, 6AM-Mid AQH Share

Mon-Fri	Mon-Fri	Mon-Fri	Mon-Fri	Sat-Sun
6AM-10AM	10AM-3PM	3PM-7PM	7PM-Mid	6AM-Mid
94	136	130	47	98

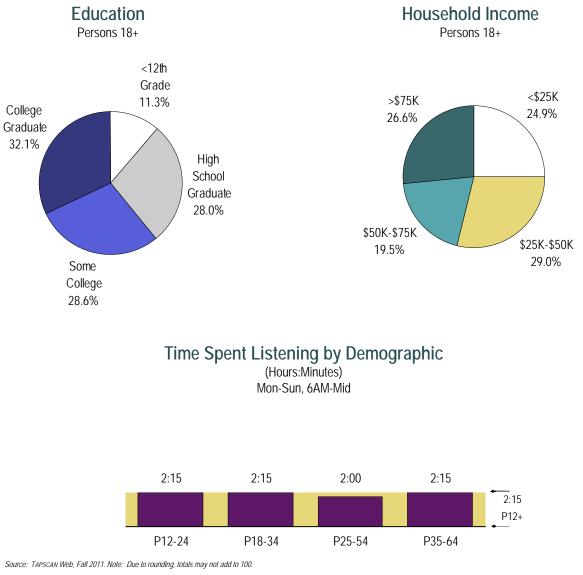
Due to the nature of programming on these stations, Variety Music did best during the weekday midday and afternoon drive dayparts.

Considering its relatively youthful demographic profile, about 60% of public Variety Music's listening occurred away from the home.

There were 15 states with Variety Music stations. The most popular states for the format were Texas, Maine, Missouri, Massachusetts, and Indiana.

continued

# Variety Music



Variety Music stations had a lower education and household income profile that the other public formats, due in part to their location primarily in rural areas and lesser populated states along with a younger demographic profile. About 61% of its listeners attended college, which still ranked high among all radio listeners. Nearly half of its listeners lived in households with at least \$50,000 in income.

Variety Music's two hours, 15 minutes of weekly time spent listening was the lowest of any public radio format.

# Scarborough Qualitatives

*Public Radio Today 2012* provides expanded insights into household factors, employment and homeownership, culled from our Scarborough Research databases. You'll also find indices for these consumer behaviors among public radio listeners:

- Environmental Efforts
- Health and Wellness
- Financial Planning
- Home Sweet Home
- Business Travelers—Staying Connected

#### **Environmental Efforts**

Compared with total adults nationwide, public radio listeners are more likely to:	Index
Recycle Glass, Plastic, Paper	118
Use Energy-Efficient Light Bulbs	106
Use Reusable Grocery Bags	125
Use Less Water at Home	113
Recycle Electronics	139
Buy Locally Grown Food	127
Live in Households that Own Energy-Saving Appliances	112
Use Rechargeable Batteries	110
Drive Less or Use Alternative Transportation	120
Buy Eco-Friendly Cleaning Products	132
Buy Organic Food	156
Pay More for Eco-Friendly Products and Services	160
Support Politicians Based on Environmental Positions	213
Contribute to Environmental Organizations	202
Live in Households That Are Planning to Buy Energy-Saving Appliances	108
 Live in Households That Are Planning to Buy a Hybrid Vehicle	139
Live in Households That Own or Lease a Hybrid Vehicle	203
	200

Public radio listeners are above national norms for practicing every eco-friendly activity measured in the Scarborough survey.

They are above average in conserving resources at home by recycling, using less water, using energy-efficient light bulbs and installing energy-saving appliances. And they carry their ecological principles to the grocery store with them by using reusable grocery bags and buying locally grown and organic food products and eco-friendly cleaning products.

Although hybrid vehicles account for less than two percent of total vehicles on the road in the USA today, public radio listeners are twice as likely as the general public to live in households that own or lease hybrids. And one of every four adults who report that they are planning to buy a hybrid is a public radio listener.

Listeners are more likely than the general public to pay more to obtain eco-friendly products and services and to make financial contributions to environmental organizations.



Source: Scarborough USA+, Release 2, 2011. Index compares public radio listeners with total adults in USA. An index of 100 is average.

#### Health and Wellness

3	Compared with total adults nationwide, public radio listeners are more likely to:	Index
	Have Health Insurance	106
	Have Life Insurance	108
	Have Dental Check ups or Procedures	118
	Have Vision Check ups or Procedures	110
	See Dermatologists	136
	Look for Medical Services or Information Online	135
	Shop for Medicine or Prescriptions Online	129
	Swim	107
	Bike	128
	Use Free Weights/Circuit Training	129
	Belong to Health or Exercise Club	138
	Regularly Buy Organic Food	156
	Jog/Run	107
	Hike/Backpack	154
	Golf	123
	Practice Yoga/Pilates	157

Public radio listeners exceed national norms for a number of health and wellness indicators that are measured in the Scarborough survey.

A strong majority (90%) of listeners have some type of health insurance and nearly two-thirds (64%) have life insurance. These rates of coverage are higher than those of the average adult (85% have health insurance and 59% have life insurance).

Compared with the general public, public radio listeners are more likely to get dental and vision checkups and to see dermatologists. They are above average in choosing activities that contribute to a healthy lifestyle—like swimming, biking, hitting the gym and eating organically.

Listeners are also more inclined to use the Internet as a health and wellness tool—they are above average for seeking out medical services or information online and for shopping for medicine or prescriptions online.



Source: Scarborough USA+, Release 2, 2011. Index compares public radio listeners with total adults in USA. An index of 100 is average.

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### **Financial Planning**

SCARBOROUGH RESEARCH We Know the Locals Nationwide

-	I a	
AN I	Compared with total adults nationwide, public radio listeners are molive in households that have:	re likely to
1	Savings Products	Index
-	Savings Account	111
	IRA	147
	401(k) Plan	136
	Money Market Account	152
	Certificates of Deposit (CDs)	129
	529 College Savings Plan	167
	Investment Products	Index
	Stocks or Stock Options	142
	Mutual Funds	155
	Money Market Funds	154
	Bonds	154
	Second Home or Real Estate Property	136
	Professional Services	Index
	Accountant	143
	Financial Planner	145
	Stockbroker	160
	Use of Online Access	Index
	Pay Bills Online	122
	Go Online for Financial Information or Services	144

Public radio listeners live in households where saving is valued. Most (74%) have some type of savings product, well above the average of 67% among the general population. They are more likely than national norms to live in households that have savings accounts, IRAs and 401(k) plans, money market accounts and CDs. Savings accounts are the most common type of savings products used.

Most listeners (64%) also have household investments and are much more likely than the general public (at 50%) to have stocks, mutual funds, money market funds and bonds.

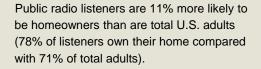
They are also more inclined to engage the services of financial professionals like accountants, financial planners and full-service or discount stockbrokers.

The public radio audience is well ahead of the general public in using online bill paying and in accessing other types of financial information and services that are available online.

Source: Scarborough USA+, Release 2, 2011. Index compares public radio listeners with total adults in USA. An index of 100 is average.

#### Home Sweet Home

	Compared with all homeowners, those who are public radio listeners are more likely to:	Index
	Have Broadband Internet Connection	109
	Own HDTV	101
	Enjoy Gardening	109
	Have a Mortgage	119
	Own or Plan to Buy Energy-Saving Appliances	108
	Do Landscaping Projects	112
	Spend \$3,000+ on Hardware, Building, Paint, Lawn and Garden Items During a Typical Year	109
	Do Interior Painting/Wallpapering	103
	Buy Furniture	112
	Have a Home Security System	114
	Have an Office in the Home	128
	Use a Pest Control Service	106
	Shop Online for Home Accessories	118
	Shop Online for Furniture/Home Furnishings	126
	Do Exterior Painting	114
1	Buy Home Music Systems/Equipment	114
	Replace Windows	113



Listeners do a better than average job of keeping up with home maintenance like interior and exterior painting and window replacement. Home-improvement projects are also a priority for many homeowners in the public radio audience. Listeners are above the national average of all homeowners for annual spending on hardware, building, paint, and lawn and garden items. Annual household spending for these items among public radio listeners averages \$3,991 (compared with \$3,636 among all homeowners).

Listeners are more likely than the average homeowner to buy furniture during a typical year and to shop online for home furnishings and accessories. Both local and national companies wishing to reach a highly qualified group of homeowners have an ideal opportunity to do so through public radio sponsorships and underwriting programs.



Source: Scarborough USA+, Release 2, 2011. Index compares public radio listener homeowners with total homeowners in USA. An index of 100 is average.

### **Business Travelers—Staying Connected**



Just under one-third of the public radio audience travels on business during a typical year (30%). For the purpose of conducting business during the past 12 months, listeners have been more likely than the general public to have made an overnight stay at a hotel/motel, traveled by air to domestic destinations or rented a car.

The business-traveler segment of the public radio audience is a good fit for an array of goods and services that are available online. Compared with all business travelers, those who are public radio listeners are more likely to make online purchases and they spend considerably more (listeners spending an average of \$1,198 annually compared with \$1,061 among all business travelers).

Listeners are also more likely than the average business traveler to go online to keep up with news, weather and sports; to pay bills and access other financial services; and to listen to radio and visit radio station web sites.

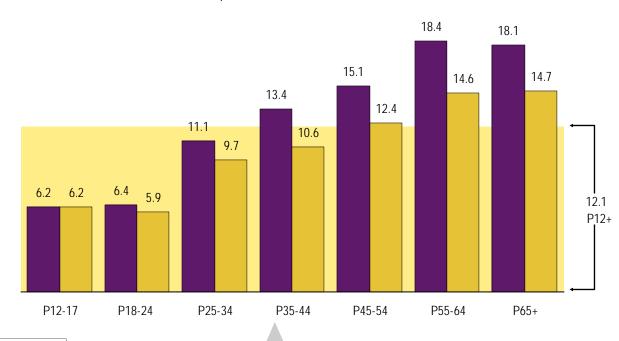


Source: Scarborough USA+, Release 2, 2011. Index compares public radio listeners who are business travelers with total business travelers in USA. An index of 100 is average.

# National Public Radio Listening Trends

The following pages detail nationwide listening patterns among public radio audiences. You'll see listening data tracked by age, gender, time-of-day, and listening location. Also presented are informative format rankings by audience share and geographic region.

#### Public Radio Reaches All Ages



Weekly Cume Rating Percent of Population That Tunes In to Public Radio During the Fall of 2011, 12% of the 12+ population in the U.S. listened to a public radio station at least once in an average week. That figure is nearly even with last year's 12.2 Cume Rating, which represented a high water mark since we began tracking public radio listening trends. Public radio earned record listening levels this year from certain age groups, including Men 18-24 and Men 25-34. Among 12-17-year-olds, 6.2% of teen boys and a like percentage of teen girls listened to a public station in a given week; those figures match or exceed any previous listening levels in this demographic.

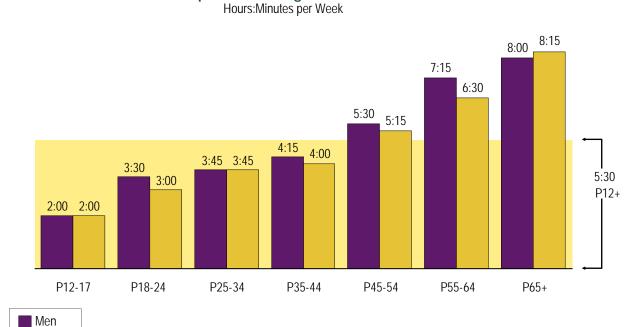
Among the older age groups, listening levels were relatively stable from last year; the most dramatic year-to-year change was a .6 increase in Cume Rating among Women 45-54 and a .8 decrease in Cume Rating among Women 55-64.



#### How To Read:

These figures represent "weekly Cume ratings." For example, in the Fall of 2011, 13.4% of all men aged 35-44 in the United States tuned in to public radio between the hours of 6AM and Midnight, Monday through Sunday, at least once during an average week. The tinted background represents the average of all 12+ Americans who listened to public radio at least once during the week.

#### Public Radio Reaches All Ages



Time Spent Listening to Public Radio

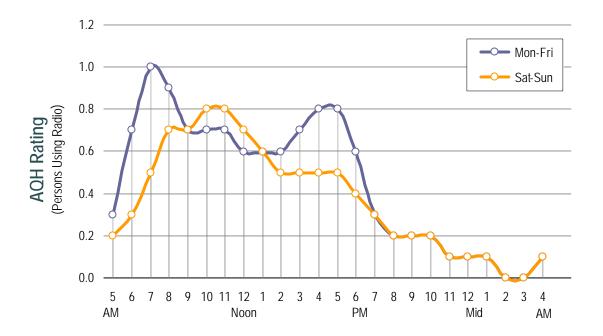
This is the first year in our *Public Radio Today* series in which we can fairly compare year-to-year time spent listening trends. Year-to-year comparisons in previous years were difficult because of the ongoing conversion of markets from Diary to PPM measurement; the last of these methodology conversions occurred in December 2010, which means that this year's edition of *Public Radio Today* represents the second consecutive report with the same set of Diary and PPM markets.

Overall 12+ time spent listening of five hours, 30 minutes to Public Radio did not change from the previous year. Most of the changes among the specific age cells were also stable, with a couple of exceptions: time spent listening among Men 18-24 increased from two hours, 45 minutes to three hours, 30 minutes and among Men 55-64 increased from six hours, 45 minutes to seven hours, 15 minutes.

Women



### Hour-by-Hour Listening



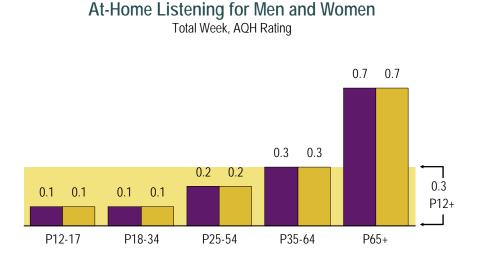
Hour-by-Hour Listening, AQH Rating

Much like commercial radio listening patterns, public radio hour-by-hour listening levels peaked during the commute hours on Monday-Friday. Unlike commercial radio, Saturday & Sunday listening to public radio was more popular in the late morning hours than it was during the comparable time period during the workweek. This phenomenon was certainly due in part to some popular destination programs on public radio.

Source: TAPSCAN Web, Fall 2011. Note: Due to rounding, totals may not add to 100.

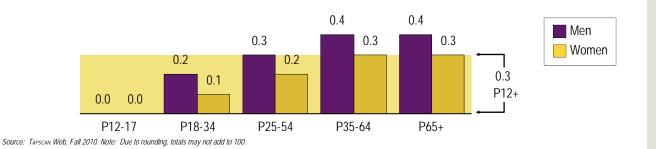
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### Public Radio Listening Location by Men and Women



The proportional breakout of public radio listening according to listening location ("at home" vs. "away from home") has hardly changed over the years. Slightly more listening occurred out of the home among listeners under the age of 65. These figures changed dramatically among listeners aged 65+, where twice as much listening occurs at home as it does away from home.

#### Away-from-Home Listening for Men and Women Total Week, AQH Rating



### Public Radio Listening Location—At Home vs. Away From Home

#### Distribution of AQH Radio Listeners by Listening Location Persons 12+

	Home	Away From Home
Mon-Sun 6AM-Mid	52.6%	47.4%
Mon-Fri 6AM-10AM	57.3%	42.7%
Mon-Fri 10AM-3PM	43.4%	56.6%
Mon-Fri 3PM-7PM	37.5%	62.5%
Mon-Fri 7PM-Mid	63.2%	36.8%
Weekend 10AM-7PM	59.6%	40.4%

While at-home listening is self-explanatory, away-from-home listening takes many forms: in-car, at-work, and "other" listening, which includes locations such as the gym, a friend's house, or at a picnic. And "at-work" listening doesn't just include office listening but might include construction sites, delivery vehicles, and retail outlets.

The Arbitron Diary asks listeners to identify their listening location by offering "at-home," "at-work," "in-car," and "other" locations. The Arbitron PPM service automatically detects whether exposure is occurring "at-home" or "away-from-home." Our *Radio Today* studies consolidate "at-work," "in-car," and "other" locations in the Diary service to harmonize with the PPM's "away-from-home" listening location.

This year's "at-home" and "away-from-home" listening data are consistent with results from previous years.

## Public Radio Listening by Time of Day

#### Public Radio's Reach by Daypart Cume Ratings

		Mon-Fri 6AM-10AM	Mon-Fri 10AM-3PM	Mon-Fri 3PM-7PM	Mon-Fri 7PM-Mid	Sat-Sun 6AM-Mid	Mon-Sun 6AM-Mid
P12-17	М	2.5	1.2	2.7	1.5	2.7	6.2
	W	2.3	1.5	2.4	1.5	2.7	6.2
P18-24	М	2.5	2.7	2.9	2.1	2.9	6.4
	W	2.2	2.6	2.7	1.5	2.7	5.9
P25-34	М	6.0	4.7	6.3	3.4	5.3	11.1
	W	5.0	4.2	5.3	2.8	4.7	9.7
P35-44	М	7.9	5.7	8.1	4.0	6.5	13.4
	W	5.9	4.8	5.9	2.8	5.1	10.6
P45-54	М	8.7	7.0	9.3	4.9	8.0	15.1
	W	6.9	5.9	7.2	3.6	6.8	12.4
P55-64	М	10.7	9.8	11.3	6.1	11.6	18.4
	W	8.2	7.5	8.7	4.2	9.0	14.6
P65+	М	9.9	11.8	10.1	5.6	12.3	18.1
	W	7.8	9.7	8.1	4.1	9.9	14.7

As mentioned on Page 43, public radio's overall weekly reach in the Fall of 2011 barely changed from the previous year. In most dayparts, most of the age cells experienced Cume Ratings gains from the previous year (except in morning drive where most of the age cells were flat or had slight declines).

## Public Radio Formats Ranked by Audience Share and Availability

#### Public Radio Formats Ranked by Audience Share Among All Public Radio Listening

Mon-Sun, 6AM-Mid, AQH Persons 12+, Fall 2010

Format	Share
News Talk Information	49.0%
Classical	16.2%
News-Classical	15.6%
Adult Album Alternative (AAA)	6.3%
Jazz	4.1%
News-AAA	3.3%
News-Music	2.5%
News-Jazz	2.0%
Variety	1.2%

#### Public Radio Formats Ranked by Availability Among All Public Radio Listening Mon-Sun, 6AM-Mid, AQH Persons 12+, Fall 2010

Format	Number of Stations
News Talk	418
News-Classical	230
Classical	178
Adult Album Alternative (AAA)	156
News-AAA	71
News-Music	63
Jazz	58
Variety	40
News-Jazz	21

# Public Radio Formats Ranked by Audience Share by Demographic

#### Public Radio Formats Ranked by Audience Share by Demographic

Figures noted are share of listening to formats within each demographic group. Mon-Sun, 6AM-Mid, AQH Persons 12+, Fall 2011

Persons 12-17	
News Talk Information	47.2%
Classical	18.5%
AAA	11.7%
News-Classical	9.7%
Jazz	4.8%
News-AAA	2.8%
News-Music	2.4%
Variety	1.6%
News-Jazz	1.2%

Persons 18-24	
News Talk Information	37.5%
AAA	16.8%
Classical	14.5%
News-Classical	11.5%
News-music	5.9%
Jazz	5.5%
Variety	4.2%
News-AAA	3.4%
News-Jazz	1.0%

Persons 25-34			
News Talk Information	52.0%		
News-Classical	11.4%		
Classical	11.1%		
AAA	10.2%		
Jazz	5.0%		
News-AAA	3.9%		
News-Music	2.8%		
Variety	2.3%		
News-Jazz	1.4%		

Persons 35-44	
News Talk Information	57.4%
News-Classical	12.5%
Classical	9.5%
AAA	9.0%
News-AAA	3.7%
Jazz	3.4%
News-Jazz	2.0%
News-Music	1.7%
Variety	1.2%

Persons 45-54	
News Talk Information	55.3%
News-Classical	14.1%
Classical	9.5%
AAA	8.4%
News-AAA	3.7%
Jazz	3.2%
News-Music	2.5%
News-Jazz	2.1%
Variety	1.4%

Persons 55-64	
News Talk Information	50.9%
News-Classical	16.3%
Classical	13.4%
AAA	5.8%
News-AAA	4.5%
Jazz	3.5%
News-Jazz	2.6%
News-Music	2.4%
Variety	.9%

#### Persons 65+

1 0100110 00	
News Talk Information	41.1%
Classical	26.4%
News-Classical	19.1%
Jazz	4.8%
News-Music	2.5%
AAA	2.0%
News-AAA	1.9%
News-Jazz	1.8%
Variety	0.7%



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