GATES RADIO COMPANY, QUINCY, ILLINOIS, FEBRUARY, 1960

The Case of the Missing Studio Review

During the past several months many questions have been asked about, "What happened to the Studio Review?", "When are we going to have another Studio Review?", "How come the Studio Review hasn't been out lately?", etc., etc.

It's Nice To Be Missed

It's always good to know people like to receive the Studio Review — and miss it when it isn't published on the every other month schedule. Thanks for asking—it is nice to be missed!

The Facts Are These

The Studio Review is published by the personnel department, and since the last issue (way back in June) the days have gotten steadily shorter they just haven't been long enough to include the Studio Review. Why?

Population Explosion!!!!!! Starting slowly before vacation in August—and gaining momentum like a rocket after vacation-new employees were joining the company at such a pace that it compares to the "Population Explosion" all over the world today. New people have been added to every department of the company in the past few monthssome departments have more than doubled their number of personnel. For the first time in the history of our company, night shifts were added in the assembly areas now supervised by Bob Strode and Dusty Rhodes, with Ken French and Rog Bolt carrying the ball in supervising the night crews. Night shifts are not new in our metal fabrication section but many new employees joined this department to form larger day crews and a sizeable night crew, which is being supervised by Lewis Phillips and Royllyn Wilson Stock and accounting are also boasting night shifts.

EMPLOYMENT HAS REACHED A NEW ALL-TIME HIGH—with 499 employees at the close of January.

Overtime was the rule in all departments—everyone had to "Hit the Ball" and hit it fast and hard! Our supervisory staff is still burning many gallons of "midnight oil". Why?

Economic Conditions

1959 was a good year for business all over the country—and—Gates (Continued on Page 2, Col. 1)

Happy Birthday!!!



'Twas the day before Christmas — and it was also Marcy Hayden's birthday. Marcy had told her accounting department co-worker, Hazel Durrett that she was not too interested in a birthday cake — but would like to have a tiered cake with a couple standing on the top layer. Hazel is not one to disappoint her friends, so she came through with the cake Marcy ordered. Marg Atkinson and Marge Clem (on the left), and Marilyn Breuer on the far right, all seem to be enjoying the cake with Marcy and Hazel.

The Champion Cake Baker of Gates, Hazel Durrett, had the tables turned in January when it was her birthday. Her many friends surprised her with a decorated cake and a cookbook so she can continue to practice new recipes and then permit her co-workers to sample the results. They are always yummy!



Cecilia Fisk says she was so surprised at coffee time on January 23, that she didn't know what was happening or what she was doing. Many of her friends and co-workers honored her on her 65th birthday, making it a lot more fun than most women ever imagine! There were three cakes, as well as some gifts from her friends in department 22. The picture here shows Cecilia, Mary Ellen-Rupp and Marcy Edgecomb, along with others in the department, sharing the fun with Cecilia.

Radio Company joined in this upswing in the economy.

New Radio Station Applications

More applications for new radio and TV stations were filed in 1959 with the Federal Communications Commission than ever before. This gave us more opportunities to sell our products—and—our company believes in taking advantage of opportunities.

What Did Gates Have To Do With This?

Gates had plenty to do with it — not only did we sieze the opportunity of better business conditions — but — Gates is constantly preparing for increased business and planning for progress.

New Products — Better Established Products

Hats off to our engineering department! They developed new products—the Spot Tape, Linear Amplifiers, 5KW TV (black and white and color) transmitters, and 50KW broadcast transmitters, are some of the important new product developments. Old product improvements are also a constant part of engineering.

Advertising Was Part of the Plan

Our advertising department told the story of Gates Products more times and in more ways than it had ever been told before during the past year. This was one more way the company planned increased business.

Government Orders—Foreign Shipments

Bob Kuhl, government contract manager, deserves a bouquet for the part he played in obtaining government business. There was the big order for six 50KW transmitters for the Voice of America — the UDOP equipment to be used in tracking guided missiles — DOVAP systems which are also for tracking guided missiles—mobile radio and TV stations.

There were some nice foreign shipments. Our international representative in New York City, Rocke, and the Canadian Marconi Company of Montreal, Canada, came through with their fair share of increased orders.

The Sales Crew

The Sales Engineering staff, all outside personnel, and the Quincy sales staff, had a great deal to do with our "Population Explosion." They sold the goods — they burned up the highways — knocked on doors — followed up leads — asked for the order — put forth that little extra effort in the form of service to our customers — that brought the order to our company. Our salesmen sold so many orders that the entire company had to get in "high gear' to meet their challenge.

There is more in another article in this issue about our salesmen and their plans to continue selling more and more Gates products. For the best security—for more and more of the good things of life—let's meet the sales challenge by developing and improving more and more products—and by manufacturing quality items—as fas as they can sell 'em!

Production Answered the Call

Increased sales means manufacturing more products - and manufacturing them fast to meet delivery dates. It is of utmost importance that we continue to hold high our quality standards to satisfy the Boss, Mr. Customer! Our production departments have been coming through in fine style - all people "Hit the Ball-Fast and Hard!" New employees came through with the fine spirit that is typical of Gates. Plant manager, Howard Young, and his crew in the production office, all production departments, the stock and shipping crews, all areas of the plant had to spend many hours "hitting the ball" and deserve a big vote of "Thanks" for doing such a fine job.

All Departments Are Affected

The increased work load came to every department — and it is happily still with us. It is affecting everyone — purchasing must obtain more raw materials and the tools and supplies required for the manufacture of our products, and for accommodating many new employees — accounting is swamped with an increased work load — payroll has done a tremendous job in getting our pay checks issued on schedule in spite of the holidays that came with the "Population Explosion."

The Studio Review Has Been Found! It was in the personnel department all the time-hiding under stacks of employment applications, under the piles of paper and orientation work connected with interviewing, employing and starting 215 people since June 30, 1959 — an average of more than 30 per month - or over one new employee for every work day from July 1 through January 31. It was hiding behind the mountains of new group insurance policies - group insurance claims from so many more employees. But — the Studio Review has finally been found — it was hunted out of it's hiding places — here's how.

Personnel Department Addition

The personnel department also figured in the "Population Explosion" with the addition of Mildred Vollmer to the staff - to help with the increased work load - so the Studio Review may remain out in the open - in view of All Gates Employees on the every-other-month schedule! To try to catch up on the news, this issue is of double size. We've tried to pick up all news happenings since the last issue. If we missed any important event, please see the personnel department so this may be handled in the next issue. Our reporters have done a fine job of jogging the memory

and coming up with news. We hope YOU have not been missed!

Now that the smoke from our "Population Explosion" has cleared away a bit, it is obvious everyone has come through in typical Gates spirit. What's In The Future?

New Products — Sales Campaigns — Plans For A Bigger 'N Better Future — are always a part of our daily business no matter how bright today looks. We must always make tomorrow even better! Management is constantly looking and working toward higher goals. Let's all work toward the idea of making our present "Population Explosion" look like a "fizzle"—

"BLAST OFF FOR '60?"



Here are the people who have joined the company since July 1, 1959. They are each a part of our "Population Explosion."

On July 9, Franz Cherny joined our Quincy Sales Office as Manager of Broadcast Transmitter Sales. Franz



came to the company well acquainted with Gates products and the broadcasting business. He was chief engineer for KFNK in Shenandoah, Iowa for many years, as well as holding po-

sitions in other Gates equipped stations.

Franz, his wife, Mabel, and their teen-age son and daughter are located at 2441 VanBuren.

Welcome to the Chernys.

* * * *

December 1 was the day the entire
Gates organization said, "Welcome



Back" to John Birch and his family, when he rejoined the engineering department as a Senior Audio Engineer. He had been Chief Engineer for the Commercial Radio Company in New

York City. This, with five years in our audio section, makes John an important addition to our engineering staff.

John, his wife, June, and their three children are now settled in their home at 1628 Jersey Street. Welcome home to the Birch family!

On October 26 the order section of the Quincy Sales office was further strengthened with the addition of



Harry Cline. Harry's addition has done much to provide the nation's broadcasters with the best Gates service on their orders and follow-through on shipments. Harry came to the company

well qualified for he has been manager of an order department for an electrical products firm in St. Louis.

Welcome to Harry, his wife, Martha, and their son Harry Cline III.

The accounting department has met the demands of increased responsibili-



ties with the addition of two men. The first of the two is the smiling young man pictured here, Dean Niederhauser. Dean joined our company on December 7 in the cost accounting section. He is

a University of Missouri graduate, where he majored in accounting.

Dean and his wife, Juanita, are native Missourians but came to Quincy shortly after his graduation in 1958. We're happy to have the Niederhausers in Quincy and with Gates!

Assembly 22 Phyllis Alderton Doris Baker Mary Barger Rosa Barrigar Barbara Beattie Barbara Beebe John Bell Marjorie Bowen Leora Brown Wilma Bryant Clara Butler Beverly Campbell Gilberta Clark Dolores Cookson Helen Cosgrove Sarah Coulson Mary Dark Wanda Dean Carl DeWitt E. Dougherty Wanda Dunn Norma Ellefritz Leona Fish Carolena Flint Barbara Garner Bill Gastineau Dolores Gramke Lorene Guthrie John Harrison Helen Hibbard Hilda Hibbard JoLene Hiland Frances Hileman Dorothy Hively Margaret Hudnut Marilyn Jobe

Mary Johnson Frances Koch Norma McKenzie Bertha McPhail Carolyn Menke Willie Morrison Mildred Neaterour Hazel Neff Virginia Newman Donald Norell Hazel Oster Virginia Pratt Carmen Rademacher Jennie Richardson Bernadine Rodhouse D. Rosenkoetter Elizabeth Schultz Jo Schutte Geraldine Sheets Doris Sheurman Betty Smith Juanita Smoot Maxine Spangler Ruth Stewart Julia Stock Joanne Thomas Sarah Uppinghouse Sandra Viar Ruth VonHolt Mildred Walker Helen Ward Velma Washburn Helen Welsh Lois Whitaker Kathleen Winking

Willard Lepper is the other member of the two additions to supervisory



positions in accounting. He joined the company on January 4 as a general accountant. In this position, Bill will relieve our controller and assistant controller of many duties in the entire

company accounting operation.

Quincy has been Bill's home all his life except for the time he attended Tulsa University in Tulsa, Oklahoma, where he received a degree in Business Administration. He and his wife, Betty, have 2 small children.

Welcome to the Leppers.

The smiling gentleman pictured here is John Andre, who joined the



company on October 19 as our Florida Sales Engineer. John will feel well at home when he calls on radio and TV stations for he has held responsible positions in Florida stations.

He and his wife, Eva, will headquarter in Deland, Florida. An 8-year old daughter and a 3year old son complete the Andre family.

Welcome, John.

Stock Leo Bledsoe Jim Bordewick Don Breuer Ronald Carder Con Hardwick Ken McKenzie Melvin Miller Chester Prisner Woody Wurtzberger Cable-Phasor Abbie Allen Verna Felker Tudy Godman Bob Guenther Alta Kendall Wayne Lair Marilyn Pearson Norman Shonhart Jim Williamson Metal Fabrication Jack Allen Mike Bourne Lewis Carmen Charles Clark Tom Cottrell Bob Cutsinger George Eilts Bob Foster Don Goodwin Ronald Gottman Leland Hardwick Ronald Havdon Harold Hibbard Charles Hinch Linford Hoffer Homer Hooper

Bill Howard Ronald Hubble Thomas Kickler Harry Kindhart Russell Lee Cletus McKenzie James Marks Ronald Meyer William Miller Donald Moore Marvin Oster Francis Quattrocchi Ronald Sage Richard Sanders James Smith Cecil Steffen Glen Sturhan Arnold Tate Larry Tittsworth Clyde Urven Dale Vandenboom Marilyn Wagner Dick Wentura Assembly 21 Geneva Alexander Gerald Arp Allan Austin Betty Boltz Bob Brown Bill Butler Lyndle Dark Sally Eilts Glenn Evans Bob Ford Virginia Foreman Gilbert Haistings Leslie Hoskins

John Hostetter John Kaercher Ronald Kattelman Loretta Kaufman Wanda Lawrence Lovica Marksbury Anna Mixer Emmet Murfin June Neaves Betty Nokes Anita Nutt Jayma Nutt Ethel Ottwell Florine Pieper Gene Potter Archie Rice Jean Smith Terril Stuart Betty Taylor Lorene Totsch Betty Williams Myrna Windoffer Billy Yochum Test Laboratory Fred Berguez Clyde Irvin Gus Stiern Don Taylor Shipping Sherman Athey Charles Beattie Roy Lutenberg Ronald Milbert Pat Schutte Dick Slight Wayne Weed Ameli Wenneker

While most of us were away for two weeks last August, enjoying a vacation. Jack Rebenstorf pulled a switch



by starting to work at that time. Jack joined the order section of the sales department on August 17, and found plenty to do even though it was vacation time. He came to us from the Quincy Speak-

er Company in Quincy, where he received an excellent background for his duties here. The balance of the Rebenstorf family consists of his wife, Dorothy, and their five youngsters. Glad to have you aboard, Jack!

Another new member of the sales department is Don Udey, who also



didn't let a vacation interfere with working plans, for he joined the company on August 17. Don is our Sales Engineer in Pennsylvania, eastern Ohio and western New York. Don held the important

position of Technical Director and Manager of Northeast Radio, a network of 7 FM stations in New York before he joined Gates.

Welcme - Udevs.

Maintenance Troy Potter

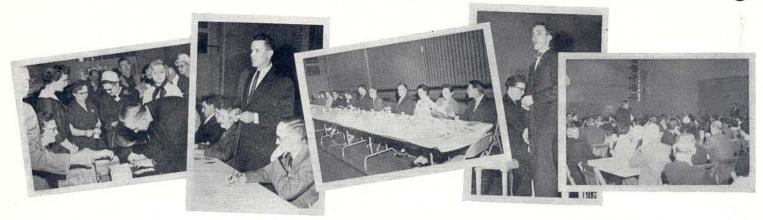
Office
Frances Holford
Hazel Durrett
Gail Lippincott
Bettelu Peterson
Margaret Taylor
Dolores Tiffany
Sue Vrandenburg
Shirley Walton
Sylvia Wellman
Mildred Vollmer

Engr. & Drafting Gene Allensworth Alma Clary

Production Office Paul Anderson Maxine Bean Carmen Witt

Engineering Dev. Bob Allensworth Fay Daniel Don Finley James Gress Bob Harms Bill Harness Hiram Hood Dean Kennedy Dan Lanning George Martin Marilyn Mettemeyer Helen Prisner Charles Smoot Morse White Barbara Wolfe

200 Attend Annual Credit Union Meeting



St. James School was the setting for the annual membership meeting of the Gates Employees Credit Union on January 20. The evening started with a delicious ham dinner served by the ladies of St. James Church.

The business portion of the meeting was conducted by Glenn Foster, Vice-President for 1959. The election of directors for 1960 was the feature of the business meeting. Another feature of the evening was the singing of two selections by David Cate, son of Betty Cate, of the purchasing department. Those attending learned a great deal about the operations of the credit union, especially the consideration given for the approval or rejection of loan applications.

The people elected by the members of the credit union as directors for 1960 are listed below. This group met after the annual meeting to elect officers, and here they are:

President: Dusty Rhodes Vice-President: Art Myers Secretary: Jim Gibson Treasurer: Lewis Phillips

Credit Comm.: H. Anderson, F. Grasett, J. Moss Supervisory Committee: Esther Enlow, Mel Arns

Marvelous Credit Union Growth!

The financial statement for the year ending December 31, 1959 certainly indicates the credit union has made outstanding growth in the past few years. Our total assets are well over \$100,000.00! Just a few short years ago the financial statement showed total assets of \$15,000.00. Our reserve fund is more than adequate, and we enjoyed a fine year in 1959 with over \$10,000.00 in earnings!

Our 1959 directors, and those in previous years, deserve a big round of applause for the fine work they have done. We are confident our new directors will continue to manage the credit union in a progressive manner.

Many Credit Union Advantages

Much could be written and said about the advantages of credit union membership — but many could not take the time to read all the words it would require to describe these advantages. Credit Union membership is available to ALL GATES EMPLOYEES.

The credit union's purpose is SERVICE — SERVICE to ALL MEMBERS. There is a service offered by the credit union that would be to the advantage of Every Gates Employee.





Anna Lee Casburn and Richard Waterkotte were married on July 11 at St. Peter's Church. A reception was held at Spring Lake Country Club. Ann and Dick took a honeymoon trip to the Ozarks.

Dick is a student at Culver-Stockton College and Ann is a member of our order department. Here's wishing the Waterkottes the best of everything. On October 30, Barbara Jones of the engineering development department, married Merle Wolfe. They were wed by Rev. Mauck at the parsonage. Barb and Merle plan a delayed honeymoon to the Ozarks this summer.

Congratulations and best wishes to the Wolfes.

Marilyn Newberry of the payroll section of accounting, and Harold Breuer were married on August 22 by Rev. Mauck in the parsonage. Marilyn and Harold are making their home at 410 Sycamore. He is employed by the Moorman Manufacturing Company.

Best wishes for a long, happily married life, Mr. and Mrs. Breuer.

Dale Vandenboom, a member of our metal fabrication department, and Joyce Newbanks were married at St. Francis Church on October 3. A reception was held at St. Francis School, after which the couple took a short trip through the midwest.

Congratulations and best wishes to Dale and Joyce.



The happy couple pictured here is Mr. and Mrs. Thomas Purpus. Tom, of the stock department, married Miss Sherrie Ann Athey at the Methodist Church in Griggsville, Illinois on December 20.

Tom and his bride made a honeymoon trip to Chicago. Here's wishing the Purpus' a lot of good luck and happiness.

Lee Stevens, of department 22 married Richard Vahle on October 17, at the Ewing Methodist Church in Ewing, Missouri. Lee and Dick were honored at a reception held by his parents immediately after the ceremony. He is employed by the Kenning Construction Company of Quincy.

Best wishes to Mr. and Mrs. Vahle.

Merry Christmas Everyone!



Even with the heavy work load in all departments during the past Christmas Season, there was lots of good old-fashioned Christmas Spirit at Gates. Some departments joined together for pot-luck dinners a day or two before Christmas, and enjoyed gift exchanges.

The outstanding feature during Christmas week was the distribution of company gifts to all Gates employees, with Santa Claus himself present

to make certain everyone received their gift. Every Gates employee had a choice of a frozen turkey or a blanket. As you can see by the center picture, Santa was distracted occasionally. Parker Gates, L. I. McEwen, Rog Veach, and all department heads and supervisors helped Santa with the pleasant job of passing out gifts and saying, "Merry Christmas" to each and everyone.

A marriage of special interest to Gates people was that of Lois Recker and John Butcher. They were married on August 1 in Jacksonville, Illinois. Lois takes care of the company files, and John is a member of the engineering staff. Their honeymoon was delayed a few days until vacation time, when the Butchers took a trip to Wisconsin and Michigan.

We wish we had a picture of this Gates couple — but they were apparently "camera shy." We would all like to wish Mr. and Mrs. Butcher a long, happily married life.

On September 12, Miss Adalene Miller and Basil Rupp were married in the Salem Lutheran Church of Mendon. Mr. and Mrs. Rupp took a honeymoon trip to Niagara Falls and Canada.

Ada is in the inventory control section of the accounting department, and Basil is employed by the Haxel Cabinet Shop. He is the son of Mary Ellen Rupp, a member of department 22, so this wedding has a double interest for Gates people. Here's wishing Ada and Basil much joy and hapiness

James Gibson, assistant foreman in department 22, married Miss Bessie Spratt on August 8. Jim and his bride were wed in St. John's Catholic Church. They took a honeymoon trip to Miami, Florida. Bessie is employed by the Motorola Company.

Certainly wish we could have gotten a picture of the Gibsons in time to publish it in this issue. Here's wishing them a lot of happiness.

Those who complain about paying income taxes may be divided into two classes—men and women.



On June 11, 1944 Willard Lindsay joined the company as a wireman.



After various steps up the technician ladder, in September 1954 Will became a Junior Engineer and three years later, he became a Senior Engineer. He has been working largely with Single Side

Band in the engineering department. He has been active in Ham Radio circles for years and operates under the call letters of W9FAU. (We've heard rumors FAU means "fat and ugly!").

Congratulations on your fifteenth anniversary, Will.

Another 15-year man is Roger Bolt, who joined the company August 26,



1944. Rog has been in different assembly departments during his 15 years, and is presently in the 30th Street Plant assembly area as an assistant foreman. His many years of experience has been

put to use as he is heading up our night crew in that area.

Rog, his wife, Pearl, and their son, Kevin, make their home in Mendon. 20 years — next stop.

Fifteen-year anniversaries are becoming more and more popular! L. I. McEwen, our Executive Vice-Presi-

. . . .



dent, also rang the 15-year bell. He started with the company on September 18, 1944. Mac has always carried many responsibilities on his broad shoulders and deserves a note of "Thanks"

for the tremendous part he has played in company growth and progress.

Mac is also busy with outside activities and was recently elected First Vice-President for the Quincy Kiwanis Club. He is a member of the Quincy Chamber of Commerce Board and a Director for the Quincy Freight Bureau. His wife, Lucille, and their two daughters, Marylu and Natalie, complete the McEwen household.

A 20-year pin is ready, Mac.

Joe Havermale is also in the act he celebrated his fifteenth company anniversary on September 29. Joe



joined the company as a wireman and has many valuable years of experience in all phases of assembly and technician's work. He is presently putting this experience to good use in the engi-

neering development department.

The Havermale family consists of Mrs. Havermale, Vey, and their three children, Fred, Mickie and Pat. Fred is in the Army and is stationed near Chicago as a radar operator.

Thanks for your good work, Joe.

John Beckgerd is not one to be left lagging behind the crowd—so he be-



came a member of the 15-year club on November 27. He has worked in many capacities in the metal fabrication section of the company during his 15 years, and for the past several years has been

the general foreman of this area.

John has a reputation for being a tough bowler to beat. He enjoys boating activities and his camp on East Chute in the summer, and recently acquired a Simca automobile for transportation and fun. How John manages to get his 6' plus frame into this small auto is a mystery — and another mystery is how he still manages to remain a bachelor!

Your 20-year pin is ready, John.

* * * *

Marjorie Clem rang the 10-year service bell on September 6. She has



spent most of her 10 years in some phase of credit work. She has been secretary to the Credit Manager for several years. This experience has been brought to good advantage in her present posi-

tion as secretary to Jim Barry, the Manager of Gates Acceptance Corp.

Outside of work activities are many and varied for Margie, but she especially enjoys boating, swimming and water skiing. We understand she has become quite expert on the water skis. While we really don't believe this, some of her friends might kid Marge by saying the the reason she is becoming so good at water skiing is

because she is just trying to catch the guy driving the boat!

Congratulations on your tenth anniversary, Marge.

On November 25, 1949 Velma Balzer joined the company in assembly work. During her 10 years of service, she



has helped with the assembly of many Gates products and has also helped out in cable lacing and wrapping, as well as in our drafting department.

Her husband, Lloyd, is employed

by Creative Printers, and reports that he has helped produce much printed material for Gates. Velma and Lloyd have a camp and especially enjoy fishing and boating, along with some hunting.

Congratulations, Velma!

Joe Woods, our Houston Branch Store Manager, celebrated his tenth



company anniversary on December 16. He has been the manager of the Houston Branch Store during his entire 10 years with the company, and can be proud of his successful operation.

He can also be proud of an honor recently received when Joe was selected by Houston Radio Station KILT as "Houston Citizen of the Week", an honor earned for his spirit of service to broadcast stations and local activities.

Congratulations on the honor, Joe, and on the tenth anniversary.

September 14 marked the fifth company anniversary for Stella Cuyler of assembly department 22. Stella



had been with us previously for a couple of years so she has quite a varied background in the assembly of Gates products. Since returning to the company in 1954, she has spent practically all of

her time in department 22.

Vacation, Christmas, or any time it is possible, finds Stella visiting with her daughter and family in Michigan. She says work and family are her life.

Congratulations on the first five!

Another member of the cable department rang the 5-year bell. Mary Gallaher joined the company October



11, 1954. She has spent most of her five years in the cable section, where she has been a group leader for the past several months.

Mary's husband, Robert, is employed by the Moor-

man Mfg. Co. Their children are Janice, a senior at Quincy High, Larry, a Quincy Senior High student, and Linda, a Quincy Junior High student. A 10-year pin is waiting, Mary.

October 11, 1954 was the starting date for Cora Behrens of assembly



area 22. She has spent most of her time in this department handling many phases of wiring, soldering and assembly work.

Cora's outside interest is her home and family. She has two

daughters and four grandchildren, and does quite a bit of baby sitting. Congratulations on the first five.

Royllyn "Bud" Wilson became a member of the machine shop on Oc-



tober 18, 1954. For some time his principle duty was to operate a milling machine, and for the past several months he has been supervising the third shift in metal fabrication. This means quite

an adjustment on the sleeping habits
—when most of us are "sawing logs"
Bud is doing his job for Gates.

Bud and Mrs. Wilson have two youngsters. Much of his spare time is taken with the family, but he does manage some hunting and fishing.

Congratulations, Bud.

The smiling lady pictured here, Doris Cheney, joined the company on



October 20, 1954. She has worked in different assembly areas, with most of her time being spent in the cable department where she has helped with many aspects of that work. She is pretty much in

charge of the wire measuring, cutting

and stripping machine.

Like most working wives, she does not have much time for activities other than taking care of her home. Thanks for your good work, Doris.

Audrey Wittler rang the 5-year service bell on November 11. She



started in the purchasing department and is now a member of the clerical staff of the breakdown section of engineering. Besides the exacting work required in connection with breakdown duties.

Audrey handles secretarial work for some of our engineers.

Her husband, Grant, is with the Social Security Administration. The balance of the family consists of Marsha, a senior at Quincy High, and Kathy, a Quincy Junior High student.

Congratulations, Audrey!

Bob Zellerman, of the shipping department, started 1955 by joining the



company on January 3. He has spent his entire time in shipping and has helped with many phases of that operation. You can see Bob stopping by the plant at 2nd and Hampshire every evening about

5:05, picking up late mail, so all correspondence is out promptly.

Bob is one of our eligible bachelors, but we hear rumors there may be a change in his single status soon.

A 10-year pin is waiting, Bob.

This guy with a happy grin is George Cribb, a member of the Engineering development department.



George joined the company January 3, 1955 as a wireman. He has worked in different assembly areas and has obtained a well - rounded background for his present duties.

The Cribb fam-

ily, Mrs. Cribb, Joanne, and the three children, Carl 5, Kathy 3, and Jean Marie 6 months, are happy about their new home near Durham, Missouri.

Congratulations, George.

Jess Young, a member of our maintenance crew, started with Gates on



January 10, 1955. He has contributed much during his five years toward our comfort and toward keeping our building in ships hape condition. He has come to work at all hours, over weekends.

during bad weather, over holidays, etc., so the 2nd and Hampshire building would have the heat maintained. The Young family consists of Mrs.

Young, Ruth, and their son, Michael. Thanks for your good work, Jess.

1-Year Larry Hobbs Peggy Hester Hazel Leslie Ann Waterkotte Bob Bush C. V. Clarke Tom Purpus Bert Fortman Harry Cramer Frank Grasett Hazel Durrett Lavada Lumley 3-Year Bob Hallenbeck Glenna Dolbeare Ray Doellman Betty Williams Areva Hartwig Adalene Rupp G. V. Allen Nina Staggs

Maurice Koch Vinton Wight Dean Fugate Howard Alexander Maxine Rice Doris Anders Bob Nickerson Wayne Kaessen Tom Saxbury Don Meyer Bill Kruse Letha Sibbing Bud Swearingen Ruth Hogge Bill Moats Kathryn Roan Laura Pfaffe Viola Nixon Lu Schoonover Lillian Ball Bill McClintic Hayes Walther



There are many new babies in Gates families, and we are happy to be able to report the "crop" that arrived since last June. We are also happy we were able to report them, before some of the older ones are walking and talking!

The Glenn Fosters have another son. Pop is Manager of Planning and Scheduling in the production department.

Daughters have arrived in the homes of Mr. and Mrs. Dan Lanning, Mr. and Mrs. Norman Miller, and Mr. and Mrs. Morse White. In these cases, Pop is located in our engineering development section. The Merlin Brickmans also have received a baby girl. Merlin is a member of our test laboratory.

The Hardin Stratman family (Strat is one of our engineers) were quite elated over the birth of a baby girl, while a fellow engineer, Ted Mathews and Mrs. Mathews were just as happy about the arrival of their baby boy.

Four proud fathers of baby sons are Lyman Ennis and Don McCabe of the metal fabrication department, and Emmet Murfin and Neal Middendorf of assembly department 21.

James Wagner and his wife have two girls now with the arrival of Debra a few weeks ago.

It is difficult to find a happier father than John Bowers. Mrs. Bowers presented him with a son, and income tax deduction on New Year's Eve.

A rather special birth occurred in the Bob Hallenbeck family. Bob is a sales engineer from Latham, New York. He and his wife lost the race with Mr. Stork to the hospital and Bob delivered his baby girl in the family car outside their home. Mom, Pop and baby, Phllis Diane, came through the experience in fine style. Congratulations, everyone!

Sales Meeting Planned for Late February and Early March

Larry Cervone, our Sales Manager, has announced a forthcoming sales meeting to be held here on February 29, March 1 and 2, when all Gates Sales Engineers will head for Quincy for this 3-day session. The meeting will begin on Monday morning and will have a two-day formal program. The third day will be given to short seminars or individual visits with various people here in Quincy.

All Quincy personnel are happy to have this opportunity to greet our outside sales force. We are looking to our salesmen for more and more business. They have done a tremendous job in the past — and we know these men will turn in more outstanding performances in the future. Our sales meetings always provide our men with more and better sales ideas, information, etc., on our products, etc.

We will also have with us representatives from Canadian Marconi, who distribute Gates products in Canada; from Rocke International, for overseas sales; and Rafall Acosta, our representative in Puerto Rico.

Here's a list of Sales Engineers the men who are out there every day knocking on doors—selling more and more of our products—doing their part to continue our Population Explosion.!

Neil Arveschoug John Andre London England Bob Hallenbeck Abe Jacobowitz Bill Moats Bud Ayer Reck Morgan Bill Nielsen Bill Neumann Ken Neubrecht Dick Spruill Wally Warren Gene Tommerdahl Don Udey Urlin Whitman Stan Whitman

A well-known newspaper columnist recently stated that an optimist is one who believing the world is going to the dogs, starts another dog factory.

All men are born free and equal, but most of them marry.

Gates on Display In October



The Lincoln-Douglas Hotel and the W. G. Houston Company, 118 North 5th, recently invited our company to join with other local industries to display products or posters. The advertising department installed complete displays in these locations on September 8. Pictured above is the display at the W. G. Houston Company. We were certainly pleased to be able to tell the people of the community about our company and products through these displays.



The Industrial Association of Quincy sponsored an outstanding industrial products show from October 10 to 13. This show was held in a huge tent placed in Q stadium, that was loaded with products and displays of Quincy industries. Gates had one of the outstanding booths in the show, which was ably manned by the members of our supervisory and executive staff. This was a wonderful opportunity for all of us to learn more about the products manufactured in our community. The Industrial Association is to be complimented for successfully sponsoring a project of this type.

This picture gives a good view of our booth and some of our products. Certainly hope you were able to take advantage of the Industrial Products Show.

→ Quality PLUS ... makes FATES ... a MUST -

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