

GATES INTERCOM

PUBLISHED BY AND FOR THE EMPLOYEES OF GATES RADIO COMPANY
A DIVISION OF HARRIS-INTERTYPE CORPORATION

VOLUME 3

QUINCY, ILLINOIS

MARCH, 1970



Joseph R. Guerrero Manager, International Sales

Effective February 1, Joseph R. Guerrero joined our company in the newly created position of Manager, International Sales. In this capacity he will be responsible for Gates international sales activities in overseas markets, headquartering in the company's new International Sales Department in New York City.

Mr. Guerrero is well qualified for his new assignment. He has traveled extensively throughout the world and gained much foreign marketing experience with broadcast equipment as Manager of the Broadcast and Communication Department of Rocke International Corporation.

He was born in France and educated there, in Spain, and in the U.S.A., having obtained certificates from the University of Paris and the University of Michigan. He also attended the City College of New York. He graduated from the School of Commerce in Seville, Spain and the Capital Radio Engineering Institute in Washington, D. C.

Mr. Guerrero speaks five languages, is a member of IEEE, the Society of Broadcast Engineers, and the International Ambassadors Club.

The appointment of Mr. Guerrero to this newly created position is in line with Gates' long-range objectives to further increase our sales to customers located in overseas areas.

BOY SCOUT DAY AT GATES



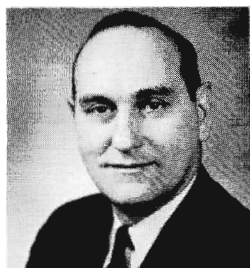
The week of February 9 was Boy Scout Week. On Friday many Gates people who serve as leaders in this organization wore their Scout uniforms to remind others of the many activities provided for the boys of our community. Some leaders did not wear their uniforms—but we got as many of them together as we could for pictures. We're proud of the many Gates people who contribute their time and talents to the youth of our community.

Credit Union Elects Directors



At the annual dinner meeting held at the St. James Lutheran Church, the members of the Employees Credit Union elected new directors for 1970. The above photo was taken during the business meeting which followed the dinner. Bob Bush showed slides and presented an interesting narration of a trip to Spain that he and Marjorie made last spring.

The newly elected directors have met and selected officers for 1970. They are: President, Donald J. Siglin; Vice President, Eugene Hildebrandt; Secretary, Marilyn Tournear; Treasurer/Manager and Chairman of Membership Committee, Esther Kattelman; Supervisory Committee, Merlin Brickman, Chairman, Mildred Wade, and Donald McCabe; Credit Committee, James Moss, Chairman, James Winking, and Lawrence Zehnle; Membership Committee, Robert Fluent.



FOCUS FOCUS FOCUS FOCUS

ENTRY INTO TELEVISION—A NICE START

Many of you have been wondering about our present position in television. From all indications, our TV product program has had a very successful start, and we are most encouraged by some fine orders and by customer acceptance.

As you know, the first of our new TV transmitters was purchased by WGEM-TV here in Quincy. The BT-35H 35 kW unit has been in service on Channel 10 since October 5 and is doing a superb job.

The next order we received was a major one, and news of this purchase has been held back because the customer plans to initiate publicity on the contract signing himself. This will be released to the trade press about March 1, but the time is close enough that we can tell you about it.

We are happy to announce that KETC-TV, St. Louis, has awarded Gates a contract for two 35 kW TV transmitters. Programs from KETC, Channel 9, are on the Quincy cable system but in black and white. When they are placed on the air next fall, the new Gates 35 kW transmitters will enable KETC to transmit color programs.

Following the KETC contract, we received an order to supply a 35 kW transmitter to a new Channel 8 TV station in Missoula, Montana. This transmitter must be shipped in mid-March, and after WGEM-TV, this will be the second Gates 35 kW unit to be placed in "On Air" service.

Last week we received the good news of an award to Gates of a contract for two 18 kW TV transmitters for WJCT-TV, Jacksonville, Florida. These transmitters will be shipped in late May.

We have also received an order for a 5 kW TV transmitter for KUAM-TV in Guam. To enable KUAM to begin colorcasting with the fall schedule, the 5 kW unit will be air shipped to Guam in late August.

Only four months after our announcement of the new TV line, it is gratifying to report that seven TV transmitters (four 35 kW's, two 18 kW's and one 5 kW) have been ordered. These fine orders confirm customer acceptance of our TV transmitters and is proof positive of the superiority of our products and of our sales department's ability to obtain orders. Obviously, these customers have great faith in Gates and in our commitment to serve the TV industry.

The TV program is the largest new product program in our history. No doubt should exist as to our determination to design and manufacture a complete line of TV products and our determination to provide field service, and after-the-sale service backup and support equal to our competitors.

Gates is dedicated to serving all of broadcasting—radio and television. Our long-term growth objective is for the company to become a major supplier of television products.

Entry into the TV broadcast equipment market has been carefully planned. It is based on a series of sequential steps, with VHF TV transmitters the first in a parade of new products for the television industry.

Many negotiations to supply TV transmitters are now in progress. Obtaining the customer's order takes longer than negotiations for radio products, but with the fine beginning we are confident that many more orders will be placed in the months ahead. We will report them as quickly as we are able to. Meanwhile, television is providing us with a new area of activity, and the future is most promising.

Lawrence J. Cervo

Vice President-General Manager

Run For Your Life



Marvin R. Dick, Controller, is an active member of the Y.M.C.A. and participates in their "Run For Your Life" program. About 50 men are running or "jogging" daily and the Y records the mileage on a graph so the men can compare records. In the annual contest recently completed, Marvin finished in third place with 467 miles—or over 1¼ miles run daily.

Congratulations, Marvin, on a fine record, but more importantly on the maintenance of a strong, healthy body.

COMPLETES MTM COURSE



Kenneth Robertson, Methods Technician, Industrial Engineering Department, has received a Certificate of Recognition from the MTM Association for Standards and Research.

Ken attended classes in Chicago for three weeks to study for this certificate.

Eunice Olson Dies Suddenly



We were saddened to learn of the sudden death of Eunice Olson of Assembly Department 23.

Eunice drove to her home in Ewing, Missouri after work on Thursday, January 29. She visited with a sister a few minutes and collapsed in her automobile on the way home. She was immediately rushed to a hospital in Quincy where she passed away several hours later.

Our sincere sympathy is extended to Eunice's family.

SERVICE AWARDS



25 Years
John H. Beckgerd
Fabrication



25 Years
Frank G. Schnier
Engineering



20 Years
Joseph E. Woods
Houston Store



20 Years
Norma Jean Ellis
Sales



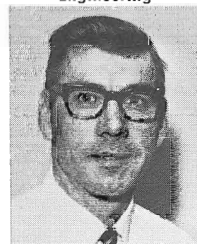
20 Years
Dorothea Lahrman
Engineering



15 Years
Stella Cuyler
Electronic Assembly



15 Years
Royllyn Wilson
Fabrication



15 Years
George W. Cribb
Sales



15 Years
Robert C. Zellerman
Shipping



15 Years
Bernice Boesing
Credit



10 Years
Donald H. Breuer
Stock



10 Years
Sherman H. Athey
Shipping



10 Years
Arnold J. Tate
Fabrication



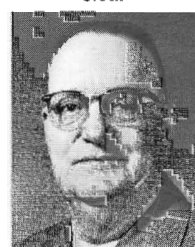
10 Years
Hiram J. Hood
Repair and Support



10 Years
Dorothy Rosenkoetter
Manufacturing Adm.



10 Years
Helen Prisner
Electronic Assembly



10 Years
Leslie W. Hoskins
Maintenance



10 Years
Harry E. Cline
Sales



10 Years
Elizabeth Schultz
Production Control



10 Years
Thomas E. Cottrell
Repair and Support



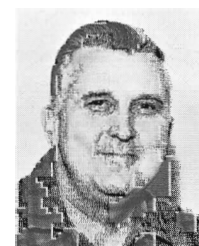
10 Years
H. Dean Niederhauser
General Accounting



10 Years
Chester F. Prisner
Electronic Assembly



10 Years
Billy Gene Yochum
Engineering



10 Years
Robert L. Allensworth
Electronic Assembly



10 Years
Willard L. Lepper
General Accounting



10 Years
Joel E. Cole
District Manager



10 Years
William R. Ellis
Sales



5 Years
Viola Nixon
Automation



5 Years
Kenneth C. McKinley
Fabrication



5 Years
Sandra Porter
Sales



5 Years
Grace McGinnis
Purchasing



5 Years
Charles J. Huth
Material Control



5 Years
Robert K. Hoteling
Industrial Engineering



5 Years
Franklin H. Fries
Electronic Assembly



5 Years
Robert L. Gorjance
District Manager



1 Year
Rex E. Humerickhouse
Industrial Engineering

SERVICE AWARDS



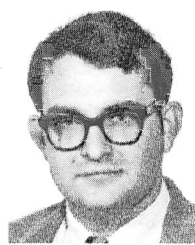
1 Year
Marilyn Wagner
Industrial Engineering



1 Year
Audrey Wittler
Engineering



1 Year
David A. Orienti
District Manager



1 Year
Robert G. Bousman
Sales



1 Year
Helena Dauma
Sales



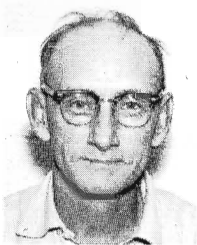
1 Year
Stanley E. Marquardt
Engineering



1 Year
Robert A. Switzer
District Manager



1 Year
James D. Mathes
Fabrication



1 Year
Henry E. Stafford
Fabrication



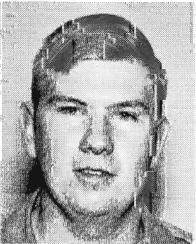
1 Year
Birney Fletcher
Fabrication



1 Year
Charles E. Cosgrove
Fabrication



1 Year
Dwayne E. Willems
Engineering



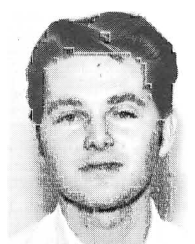
1 Year
Eldon L. Davidson
Shipping



1 Year
Lucile Hall
Industrial Engineering



1 Year
John S. Sellmeyer
Engineering



1 Year
Loy D. Archer
Final Test



1 Year
Ernest G. Mayo
Drafting



1 Year
Carl F. Gordon
Fabrication



1 Year
Fred W. Haushalter
Engineering



1 Year
Eugene A. Valetti
Data Processing



1 Year
Robert L. Beever
Repair and Support



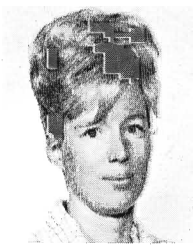
1 Year
Patricia Browning
Support Assembly



1 Year
Helen Hester
Repair and Support



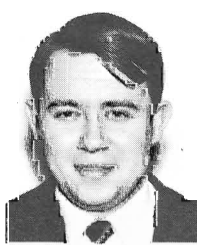
1 Year
Ruthanne Twyman
Automation



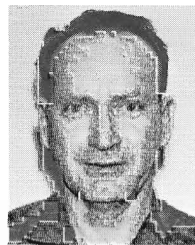
1 Year
Suzanne Tipton
Support Assembly



1 Year
Janet Jones
Support Assembly



1 Year
Stephen J. Hemming
Production Engineering



1 Year
Luther L. Patrick
Fabrication



1 Year
Vicki Humphrey
Office Services



1 Year
Janice Benjamin
Electronic Assembly



1 Year
Marilyn Tournear
Sales



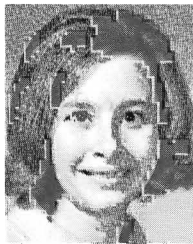
1 Year
Ruth Jones
Electronic Assembly



1 Year
Gary D. Alexander
Final Test



1 Year
Norman L. Schaller
Final Test



1 Year
Darla J. Tournear
Personnel



1 Year
Robert B. Daines
Automation



Janice Walton
Purchasing

Welcome New Employees



Paul Buckman
Data Processing



Dennis Rund
Sales



Verneal Chipman
Support Asembly



Joanne Pipkin
General Accounting



Melvin McDowell
Sales



Janet Waach
Data Processing



Walter Rice
Sales



Patricia Bybee
Production Control



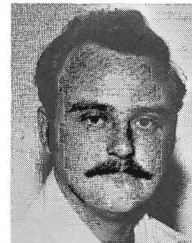
Duke Walker
Finance



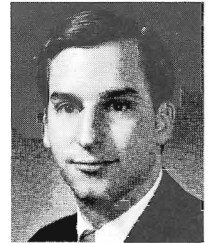
Mary Osmeyer
Automation



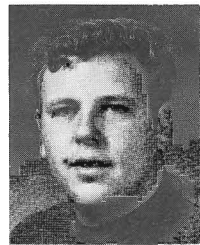
George Owens
Final Test



Jerry Meyer
Final Test



William Strong
Personnel



Ronald Eisenberg
Fabrication



Mabel Ballweg
Support Assembly



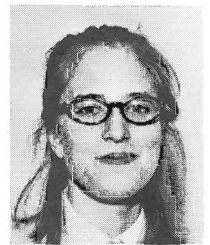
Carol Tanner
Electronic Assembly



Norma Ancell
Electronic Assembly



Judy Patton
Electronic Assembly



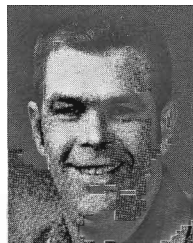
Mary Epifanio
Electronic Assembly



Shirley Sheridan
Electronic Assembly



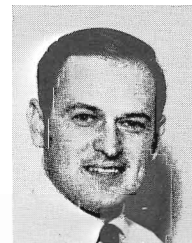
Donald DeLaPorte
Fabrication



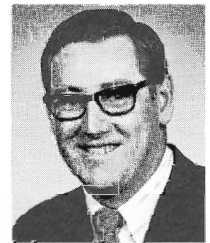
Ronald Gottman
Fabrication



Roger Daggs
Fabrication



Connie Hill
Engineering



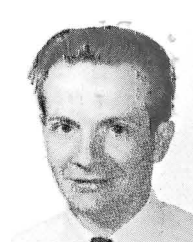
Thomas O'Hara
Sales



Imogene Genenbacher
Advertising/Marketing



Raymond Weems
Fabrication



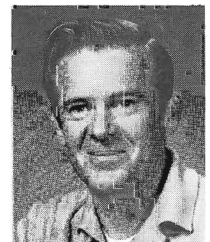
Rodney S. Dopheida
Stock



Larry J. Epifanio
Final Test

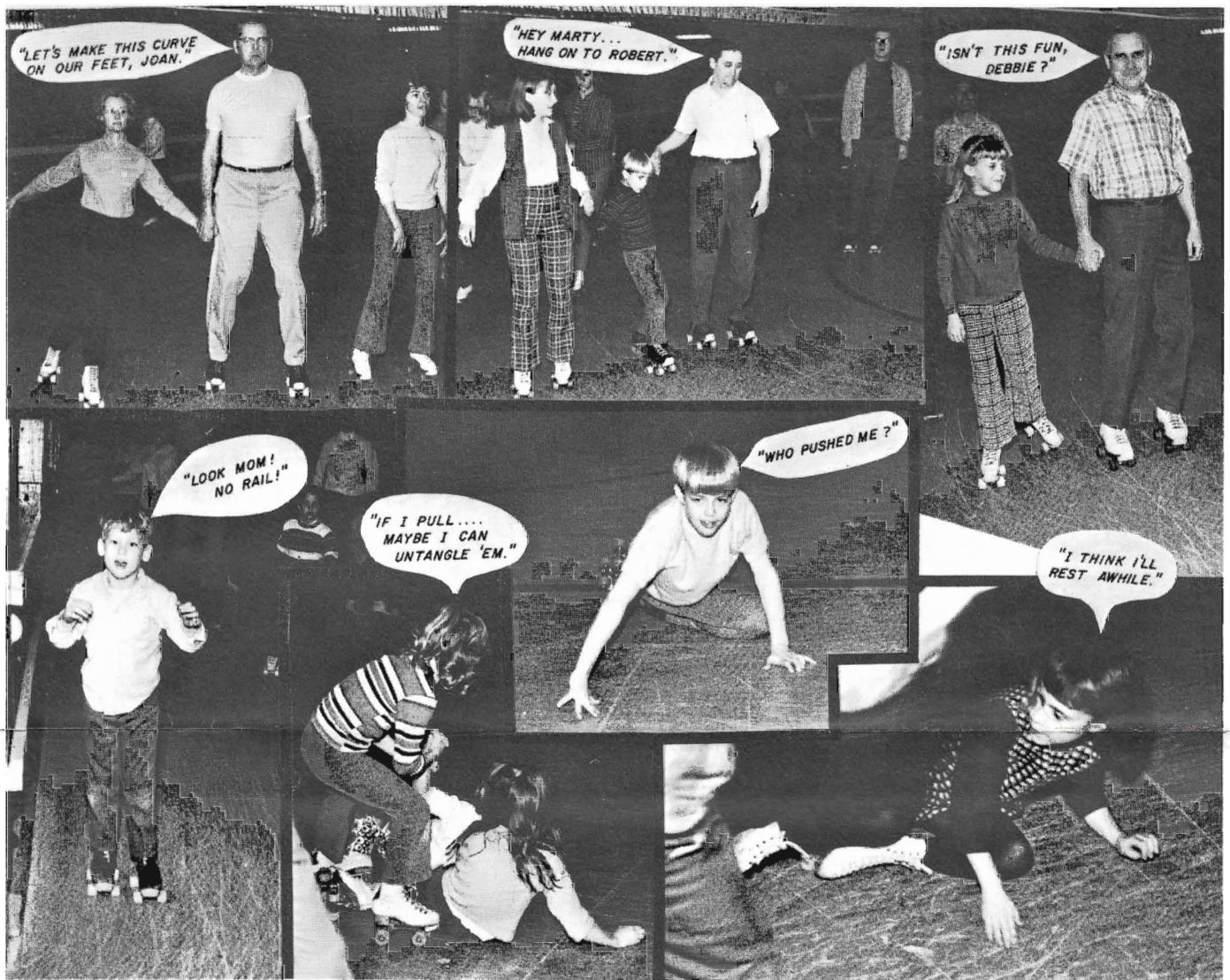


Edward L. Gooding
Stock



Thomas L. Day
Fabrication

GATES FAMILY ROLLER SKATING PARTY



GATES RADIO COMPANY

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Quincy, Ill. 62301

Return Requested

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