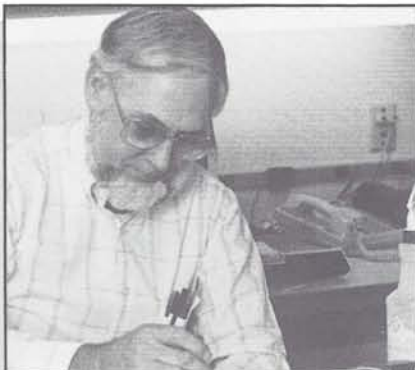


HARRIS ALLIED **BROADCASTER**

NOVEMBER '89
MONTHLY NEWSLETTER PUBLISHED BY & FOR OUR EMPLOYEES
**VOL.2
ISSUE 6**

People Pride & Partnership


Mike Vanlandingham, Richmond Warehouse

Maxine Prisner, Quincy AM Team

Glenn Rawlings, Richmond Technical Services

Jean Carlock, Quincy Purchasing

Jack Fountain, Quincy Sheet Metal/Fabrication

Jennifer Morgan, Richmond Accounting

Editorial

Welcome to the fifth edition of the **Harris/Allied** Broadcaster. It has been an interesting learning experience as we have incorporated the employees of the Harris Broadcast Division in Quincy with the Allied Broadcast Division in Richmond. We have and will continue to see many new faces and get to know each of them. We have and will continue to find out what our fellow employees are about, locally and across the miles.

This newsletter is and will continue to be published by and for our employees.

In order to better serve the wants and needs of each and every employee, please take the opportunity to complete a survey located on the last page of this issue. This is your chance to voice your opinion and make new suggestions. Surveys are due by Wednesday, November 22. All of your responses will be seriously reviewed. Look for a report in the December or January issue.

Thank You



MARKETING/ADVERTISING

QUINCY

The Harris A Team:

Company-wide FM Class A telemarketing program launched

Normally you would expect purchasing staffers to be on the *receiving* end of a sales call.

But during a Class A FM Upgrade Telemarketing campaign at Harris Broadcast Division, it's just as likely that you will find many of our purchasing staffers—as well as employees from blueprint, credit, service, parts, and human resources—on the *calling* end.

The purpose of Harris' "A Team"? To assist sales and marketing with a program especially designed to reach FM broadcasters likely to receive the go-ahead from the FCC to up their power from 3 to 6 kW ERP. For FM stations that take advantage of this opportunity, the result will be a larger coverage area.

According to Lou Ann Duryea, supervisor of marketing research who's on the committee for this program which combines telemarketing, research, direct mail, and other communication programs to let broadcasters know about Harris' extensive capabilities, the first 500 Class A FM stations will be notified that they can upgrade in November.

While this is a complex and multifaceted program, Lou Ann notes that "we're seeing outstanding enthusiasm, a great attitude and tremendous teamwork."

A position of power

Indeed, for Harris the potential is extremely high.

Announcement of the FCC's intent to allow Class A FMers who meet technical distance requirements to increase their power was among factors leading to introduction of the HT 7FM, 3 to 8 kilowatt FM transmitter during the Radio '89 show in September. The HT 7FM is the newest member of Harris' 3.5 through 10 kilowatt transmitter family which has distinguished itself for extreme reliability, top user-friendliness and the best performance on the market.

With a complete line of FM antennas and technical support that's unsurpassed in the worldwide broadcast industry, Harris is uniquely positioned to offer Class A FM broadcasters whatever they need to simply and effectively upgrade.

The goal of the telemarketing program is to identify broadcasters who are planning an upgrade and who can be well served by our products and support services on a timely and cost-effective basis.

Laying the groundwork

While the potential is high, taking advantage of it is a painstaking matter. For starters, there are almost 5,000 FM stations in the United States. So how do you begin to identify the one-out-of-eight most likely candidates for upgrade?

To begin, Harris hired an engineering consultant who used the FCC's distance and space parameters to identify the 412 most likely stations. To verify information about these stations, the FCC database was matched to Harris' profile system.

In the matching process, Harris' system, with an incredible accuracy record of over 98 percent, actually found 10 call letter changes that weren't reflected in the FCC information!

Once lists were developed, letters to general managers and chief engineers of targeted stations, personalized then individually signed by Ron Frillman, were mailed first class.

But there was no intent to drop the ball after the mailing.

The "A Team"

The plan called for quick phone follow-up to each person who received a letter to find out their plans and to identify ways in which Harris could be of service. But help would be needed to complete more than 400 phone calls on a timely basis.

"Harvey Baker immediately offered assistance from purchasing, and the cooperation from that department and others has been fantastic!" says Lou Ann, who developed the telemarketing questionnaire; provided orientation to Harris "A Team" members; was on stand-by to answer questions from our newly-trained telemarketers, and centralized results reporting.

And what were the results?

"Roughly 99 percent of our customers were happy to hear from us and pleased that Harris was interested. Many were impressed that we cared enough to develop a preliminary list of upgrade candidates. We received requests for proposals, for recommendations, and for lots of sales calls—and confirmed that broadcasters want help from Harris," Lou Ann says. "We also were able to identify a group that has already invested in equipment in anticipation of the upgrade."

She is especially appreciative of the hard work by the A Team: Lois Clairborne, Geri Dye, Carolyn Brooks, Rick Hinkamper, Glen Hoslett, Mike Engel (who even staffed the phones in purchasing during orientation), Wayne Cichon, Joyce Losch, Juanita Moss, Jeff Jackson, Ann Turner, Dale Vandenboom, Melody Sparrow, Cheryl Bliven, Venora Lawrence, Linda Harvey, Sheila Shaw, Ken Wasylik and Chris Grimm (who volunteered a Saturday to look up credit codes for targeted stations).

A one-shot project? Not by a long shot.

A question-answer guide for Class A FMers nearing completion, and the stations that receive upgrade notification in November are only the beginning. More will follow.

Yet what a great beginning!

"It's going well," Lou Ann says. "In fact, it's going very well. Everyone's doing an outstanding job!"

RICHMOND

Corporate Marketing...

Gene is looking forward to a reunion with three of his old Air Force buddies the weekend of Oct. 21-22. They are coming from Oklahoma, Alabama and Michigan. All four ended their four-year AF careers in 1954 as A & E's on F89 fighters—all were staff sergeant and one tight knit group. Where are they meeting? Why, at the Air Force Museum in Dayton, OH, of course! All the Christmas cards of these past 35 years will now mean something for wives who have never seen each other or the guys. Can you imagine the stories that will unfold? There are several other things planned for the weekend reunion, but pictures of the past will certainly be cherished, rehearsed and *cussed*.

Sandy and I are beginning to think there aren't enough hours in the day to pull together all the ads, catalogs, brochures, fliers, newsletters and the zillion and one other marketing challenges that confront us—and I believe we'd both be in the "nut house" if we were still trying to do *everything* as we used to do—thanks DB and Joe S. for a few moments of sanity!

—Gene

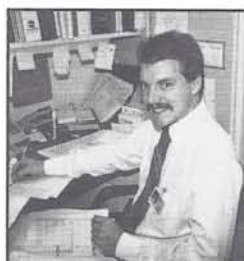
"All work and no play..." Well, you know what they say about that. Seems like the case these past several months. Is there an end in sight to all this madness? *Woe is me...* I think not. Just as I dig my way out from under four or five 'extremely' HOT projects... Look Out! Here come ten HOTTER ones. And, yes, I make the ever-challenging task of prioritizing... prioritizing... and more prioritizing. I'm down to prioritizing my prioritizing.

And... as I awoke this morning to face yet another quakesome day in the jungle out there, a terrifying thought occurred to me—Christmas is only two months away! What? Christmas already. If I didn't have kids I think I'd simply ignore this one and look forward to the 1990 one. As you're reading this, the date is ever closer... and Thanksgiving is right around the corner. You know... cooking, cooking, cooking... eating, eating, eating... cleaning, cleaning, cleaning... football, football, football—it's quite traumatic for the entire family. And then there's 'THE DAY AFTER THANKSGIVING'—the biggest retail day of the year. Every year I make a solemn vow *not* to be a part of it, *not* to even acknowledge its presence, *not* to even look at one sale ad. But, on that very morning, I am awoken by 'that little shopping devil' that lives in me, and before I know what's best for me—I'm in heavy traffic—heading straight for the nearest mall. And all the way I keep telling myself—"Self," I say; "You're not going to spend near as much money this year on those kids. And, 'Self,' I say; "You're not going to spend the next year paying off those Christmas charges." I tell myself a lot of things... just goes in one ear and out the other. Come November 24th... **CHARGE!!**

—Sandy



Venora Lawrence



Wayne Cichon



Juanita Moss



Sheila Shaw



Mike Engel



Joyce Losch



SALES

RICHMOND Radio Studio Sales...



Allied's Believe It Or Not

Dennis Mackey... in opening a new account for a company called Hall Electronics, I found something of interest I thought I would pass along. In asking John Hall for his address, he informed me it was 1712 Allied Street, Charlottesville, VA, and added that the intersecting street on the corner was Harris Street. He was nice enough to send proof. (He could have taken it from another angle to delete the 'DEAD END' street sign on Allied street!)

Bob Groome... (Concerning the story in Satellite about Jamey's trouser problem...) We haven't heard for sure, but we understand some expletives came out of his mouth when he sat down on the forgotten staples.

Jack Riessen... This month I had my first real look at the American judicial system. I was summoned for jury duty. The case involved a crack house in Richmond... Yes, a crack house in the metropolis of Richmond! After spending half of my day at the courthouse, I was told I would not be needed on the jury. Was it something I said?

Marilyn Campbell... A big thanks to everyone involved in planning the Allied picnic. My family had a great time. My daughter, Michelle, had such a good time that she asked if one could be held every month!

Radio Sales...

The Daryl Buechting's recently returned from a week with "Hugo" on a cruise ship and a good time was had by all.

The Radio '89 show was a great introduction of the new HT 1FM, HT 500FM, TH 250 FM and the HT 7FM transmitters. All were received well.

—Ron Frillman

TV Sales...

We are happy to welcome Bishop Ellison as TV-RF sales manager for the Western United States.

Bishop will represent Harris transmission equipment, service and training programs to broadcasters in Alaska, Arizona, California, Hawaii, Idaho, Nevada, New Mexico, Oregon, Utah and Washington.

With 20 years as an engineer for public and commercial television stations in Georgia, Iowa and Missouri, Bishop most recently was operations manager for KFVS-TV in Cape Girardeau, Missouri.

ATLANTA...

Here in the Atlanta office, the first of October, while still baking in the sun, washing cars in t-shirts and shorts, we now have a reason to celebrate... While working on this particular quote for about two months, printing the fourty page'er at least a hundred times, Mark flying off to Florida—we FINALLY closed a VERY substantial deal. GOOD JOB done by all in the Atlanta and the Richmond offices.

While our Mr. Timm has been working diligently on his orders, he has now sold:

- 2 Pairs of Headsets
- 2 Boxes of Razor Blades
- 14 Phonograph Needles

While the dollar value is not quite equal... the margin is better.

If the rain continues like last week-end, see this space next month for detailed instructions on "How To Build An Ark."

—Your 'Fun in the Sun Gang'

QUINCY

1989 RF Sales Support Awards... presented at Quincy Picnic

Three Quincy employees who received the highest number of votes from RF sales people for outstanding service from July 1, 1988 through June 30, 1989 were recognized during a special presentation Sept. 30 at the Harris Family Picnic in Quincy.

Congratulations to Sales Support of the Year Winners for 1989: Daryl Buechting, Lynda Baker and Dick Fry.

Rubik's Cube?

Not quite—

but a number of cubes (short for cubicles) were affected during moving days in Quincy in late September. At left, Jackie Humphrey, TV-RF sales coordinator, grapples with a moving situation. At right in international, movers Ron Kosin and David Hanke plus sales staffers Terry Bonkowski and Stu Leger grapple with a World Class Mess. But rest assured— things quickly returned to normal...



INTERNATIONAL

QUINCY

The International Sales Department would like to recognize the "extra" efforts and hard work put forth by the Richmond office in the planning and coordination of the sales meeting. Our sincere thanks go out to Roy Ridge and everyone involved for hosting such an informative/enjoyable/outstanding sales meeting.

Additionally, we would like to thank Joe and Roxanne Ziemer for their hospitality and giving us the opportunity to socialize with the Richmond International Sales Department. Joe/Roxanne, again thank you for a very pleasurable evening.

Lastly, a "big" thanks to Tammy Schroeder (the department's SWEET PEA) and Stu Leger for holding the fort down while we were in Richmond. Also, congratulations to Stu Leger — his bowling score went from 106 to 214!

During our 15-hour van ride to/from Richmond for the sales meeting, it was amazing the things we learned about our co-workers. For instance:

Terry Bonkowski:

- A true fan of country and western music.
- Has a habit of leaving keys in the men's bathroom.
- Has a "super" talent for picking dud restaurants.

Marilyn Wilson:

- Hates country and western music. She and Terry argued continuously on what radio station they would listen to.

El Corujo:

- Loves to spend the weekend with his wife at Mark Twain Lake on the sailboat.
- Admires the state of Pennsylvania.
- Has a habit of ordering coffee twice.

Dave Soncek:

- Has a strong love for trap-shooting.
- Doesn't believe in restroom stops.
- Enjoys potato chips for breakfast and pancakes for lunch.

Stephanie Brueggeman:

- Stephanie is still upset with Bonkowski because he limited her to only one suitcase. And, if that was not bad enough, her contact solution broke and spilled on her satin blouses. Stephanie kept reminding Terry that it was all his fault that her blouses got stained and she couldn't wear them.

—Marilyn Wilson

MANUFACTURING NEWS

QUINCY Blueprint Reading Skills Course



Among the first 20 Harris employees to be recognized for completion of a Blueprint Reading Skills course are: (First row) Bob Moore, Dan Kelso, Ken McColez, Stan Harris, Don Clampitt; (Second row) Jim Mathews, Sherry Dill, Sharon Myers, Dean Hall, Bryan Neff, Larry Moore, Ron Kraft, Larry Miller, Tim Lohmeyer and Jay Schroeder. (Missing from picture) Phyllis Kinne, Clarence McGhee, Peggy Christianer, Jack Fountain and Pat Overstreet.

A total of 20 Harris Manufacturing employees were honored Sept. 26 after completing a five-week Blueprint Reading Skills Course offered by the John Wood Community College Office for Business and Industry Training.

Master of ceremony Jim Morton, manager of fabrication and machining operations, noted that the efforts and good teamwork of participants will contribute not only to the improved quality of Harris-manufactured equipment, but also to the versatility of the workforce.

John Wood Community College President Dr. Robert Keys stressed that this particular program represents one of thousands of cooperative business-community college efforts nationwide. "Two decades ago, it was estimated that the half-life of anyone employed by a technology company was about 15 years, but today skills become obsolete within four to five years," Dr. Keys said. "A continuous updating of technical skills is essential."

Certificates were presented by Jim Morton and Dr. Keys.

Vice President of Manufacturing Harvey Baker, noting that Harris' most important resource is its people, stressed the company plans many more continuing education programs.

Meanwhile, manufacturing employees choosing to participate in a future Blueprint Reading Skills program didn't have to wait long. The second course kicked off in October for approximately 25 additional employees.

Machine Shop/Final Assembly Dept.

Two former temporary employees, Jim Holtman and Brad Boden, have been called back to work.

Contratulations to Peggy Christianer, a new granddaughter, Chrystal Lee Hamilton, weighing in at 7 lbs. 8 oz.

—Larry Mack

FM Team

The FM's "JIT" project is underway in the HT 10FM cell. We are hoping to pull the November fab parts with little or no difficulty.

Steve Seckman and Richard Schmidt of the FM Team are attending the John Wood

Community College Broadcast Technology course through Harris hoping to receive an Associate Degree in electronics. Good Luck Guys!

—Cheryl Bliven

AM Team

As Steve Lawrence says, "The AM Team is so dedicated and hard working that neither snow nor rain nor gloom of night shall keep us from making emergency shipments."

Steve Meleney, Pat Humke and Steve Cane are working toward their AAS Degrees at Harris.

Steve Lawrence is attending John Wood Community College to obtain his AAS Degree.

Talk about fish stories, Steve Meleney tells of a day of fishing. "I stopped counting after 19 casts and 16 catches," he says. Huh!

—Sue Johnson/Pat Humke

TV Team

The month of September has been busy getting shipments and working to meet our schedules.

We also welcome our new TV Team leader, Director Warren Brush, to our department as we say goodbye to the notoriously thrifty Jim Morton. Best of luck to both Warren and Jim (Warren, we like lots of donuts — often).

Our new project of identifying our hand tools is about complete and we should be able to find them real easy.

A couple of TVers turned the big "40" lately and don't look a day over 38½. Happy Birthday Gene Goers and Betty Winebrenner. They say life begins at 40.

The department reporter asked team members the question: WHERE WOULD YOU BE IF NOT AT HARRIS? Here are their answers.

Bobby Lease - Food tester for pizza company.
Jay Wiskirche - Philosophy teacher at major university.

Sandy Meyer - Staying home taking life easy.

Ron Otten - Would be somewhere else.

Penny White - Ceramics shop.

Bonnie Albertson - Making jewelry for Penny.

Betty Loyd - Watching soaps on TV.

Betty Winebrenner - In St. Ann, Missouri with her sweetie.

Ruth Jones - Babysitting granddaughter.

Dave Nickell - Bass fishing.

Dick Taylor - Working and chasing his wife.

Dan Dunn - Hunting for?

Gene Goers - Going to school (what kind).

Bruce Merideth - Working somewhere.

Jerry Harvey - Fishing.



"Miracles Never Cease" Rolls and donuts donated by thrifty Jim Morton on 9-15-89 to the TV Team.

Mike Likes - Digging ditches.

Gerald Miller - Farming.

Chester Prisner - Anything I want to sa long as its peaceful & quiet.

Joyce Saunders - Baking (the good stuff).

Warren Brush - Golfing

P.S. Thank to my ghose writer for his help.

—Bonnie Albertson

Fabrication/Sheet Metal Department

Department 140 is busy working overtime these past few weeks. The workload is getting heavy. We are still having our quality meetings every Monday and we have come up with some good ideas.

The blueprint classes are ready to start again. There have been two groups and the first group just finished the class.

Most of us attended the Harris Picnic on Saturday, September 30th. Our softball team played in the tournament at the picnic and won second place.

At this time of year we are all busy getting our homes ready for winter and raking leaves, insulating our homes, covering our air conditioners, etc. Many of us are cutting wood for our fireplaces and wood burning furnaces. It won't be long before there will be hunting season and the holidays.

—Ron Clampitt

Test, Manufacturing & Industrial Engineering

Kenny Robertson (Dept. 310) has a new granddaughter born on August 22nd to his son and wife. Mattie Ann Robertson weighed 7 lbs. 12 oz. and the family resides in Dallas City, Illinois.

Kenny and his wife took a trip to New York in September to visit their daughter and her husband. While there, they all traveled down North Carolina way but cut it short when they heard the news that Hurricane Hugo was on its way! Smart!!

Wilma Huffman (Dept. 310) took a trip to Maryland to visit a brother the week of September 25th - 29th. While there they also visited Atlantic City. Did she hit the big one?

If you know Jill Wegs (Dept. 310) at all, you must know she's an avid Los Angeles Lakers fan. One of her life-long dreams has been to see a Lakers game in person. Well, her wish has been granted. The Lakers played an exhibition game in St. Louis October 15th and she and her husband (Bill) got tickets and attended the game. What will her next dream be?

Is Katie Crockett following her Daddy's (Bob Crockett) foot-steps? Computer-wise, I mean. Bob and LuAnn have found a way to keep Katie interested in sitting for a period of time while she concentrates on something else! Very ingenious! A future "computer whiz." Katie is 2½ years old.

—Jill Wegs



Katie Crockett



ENGINEERING

QUINCY

The Last Resort??



Bob Plonka and Ray Dearing begin tear-down of the Channel 7 Platinum Series transmitter.

At the All Engineering Meeting held on September 27th, the following special recognitions were made:

Dave Rees	Sears CBR Antenna
Bill Kerkhoff	Sears CBR Antenna, Ch. 17 Jacksonville
Mark Riley	Sears CBRL Antenna, Ch. 17 Jacksonville
Mike Harland	Sears CBR Antenna
Denny Milfs	Ch. 3 Platinum Shipment
Jerry Collins	Ch. 12 Platinum Shipment
Jeanne Frisch	ECN Reductions
Maurie Koch	MMD Module Testing
Bob Plonka	WHIO Transmitter Test
Ray Dearing	WHIO Transmitter Test
Dave Danielsons	Manufacturing Support To VHF Transmitter Shipment
John Deemer	MSDC Work
Rob Finley	Scicards Training

New Employee: Steve Spradlin from Service Repair department join DX and AM Engineering Team.

Congratulations To: Todd and Sherri Chiodini on their marriage of September 1st, 1989.

The Second Annual Engineering Current River Canoe Float took place June 24, 1989 near Salem, Missouri. The event started with camping out at Aker's Ferry Friday night. Jim Pickard was one of the new kids on the block. Floating is not new to Jim but he managed to learn a few things. The major lesson being that when attending the ole' ho-down held by Farmer Rick, do not stand next to Dale Kaisner, one of the veterans of the group, lest you be volunteered to participate. (Dale is such a quiet guy at work.)

The Engineering summer hires from the University of Illinois, Dan Lewis and Ramish Subramani, also joined the group. They were

If there's one thing to be said about Harris Broadcast, it's that some people *never* say never.

And if you don't believe it, you had only to visit the Advanced Engineering Lab the latter part of September as Ray Dearing and Bob Plonka began tear-down of a Channel 7 Platinum Series 30 kilowatt TV transmitter.

While the Advanced Engineering Lab certainly is not a typical site for transmitter manufacturing and test, it more than filled the bill when TV manufacturing was operating at far over capacity.

The reason? About four-to-five times the normal number of orders slated for late September/early October shipment— thanks to the new Platinum line and our sales team. With all of the TV transmitter manufacturing test pads in use and incredible demands on manufacturing staff time, it became apparent that the best way to ensure on-time delivery of the Channel 7 unit would be to put it together outside of manufacturing.

The result? With two people primarily involved, working 10 to 12 hours each day— weekends and holidays included— for three weeks, the transmitter was assembled and fully tested, ready for scheduled shipment.

Too much business?
Never.

...



Left to right, Dan Lewis, Dale Kaisner, Deb O'Connor, Bob Mehl, Ramesh Subramani & Jim Pickard. Some of the group from the float trip.

new kids to the group and to floating. They managed to keep the canoe upright for the most part and seemed to enjoy the scenery. That is until Ramesh pointed out two snakes in the tree to Dan who was lounging on the sandbank below them.

Eric Carver and Jennifer Weber were the other veterans in the group. Bob Mehl, Jim Pickard's stepson, and Kevin and Deb O'Connor also joined the group. Eric, who spent a majority of his time in the water last year, managed to keep the right side up this year. Dale and Jennifer kept the canoe upright until ten feet from the landing. Seems Dale is of the mind that a float trip is not authentic without the canoe tipping. Seems Jennifer is not of the same mind as Dale.

After a good night's sleep, everyone headed to Herman, Missouri for a bite to eat and a few laughs about the weekend outing. As the goodbys were being completed, Jim once again proved he could still learn new things as he turned and said, "See you at 'The Place' Monday."

—Doris Garkie & Pat Reagan



CREDIT UNION

October is the time to join the Christmas Club for 1990. Again this year, Christmas Club members will receive a dated ornament when they join. If you're not a Christmas Clubber, you'll want to have your Harris Credit Union Mastercard when you go shopping. Remember, if you pay for your purchases within 25 days of billing there is no finance charge! The rate on the Harris Credit Union Mastercard is 14.52% per annum and there is no annual fee. Applications are available in the Credit Union office.

The Credit Union pays excellent rates for Certificates of Deposits. If you have money to invest, check out YOUR Credit Union. Accounts are insured by the NCUA, U.S. Government agency for up to \$100,000.

Doris Mason has been the Credit Union Manager for the past eight years. She and her husband, Kenneth, live in Quincy. They have two children, Mark and Mary Alice, and two granddaughters. Doris is very interested in antiques and American history. She and Ken spend their free time at their country place near Siloam Springs where they enjoy the wildlife and nature trails. The Masons are avid Blue Devil and St. Louis Cardinal fans.

—Doris Mason



FINANCE

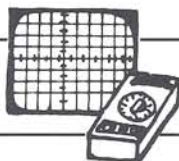
Sandy Claus and Cory Morrison of the Credit Department recently attended a seminar in St. Louis, Missouri sponsored by the National Association of Credit Managers. The seminar dealt with the topic of UCC filings.

Mary Stormer of the Credit Department and Jackie Drebes of Accounts payable recently attended a seminar in Springfield, Illinois sponsored by Dunn & Bradstreet. The seminar covered the topic of managing multiple priorities.



Ken and Dee Wasylik are the proud parents of a new baby boy. Lucas Kenneth was born September 10th, 1989 at 7:03 p.m. He weighed in at 6 lbs. 2 oz. and was 19½ inches long. This is their second child. Ken and Dee also have a daughter, Amanda, age 2½ years. Congratulations, Ken, Dee and Amanda.

—Cory Morrison



TECHNICAL SERVICES

RICHMOND

Well, September was another active month in this department. A 'Hats Off' to **Glen Rawlings** as he manned extension 234 in the shop while the rest of us were out and about most of the month.

The high point of the month was attending the National Sales Meeting. The food was good, the meeting content great, and the work hard. The only major slip-up was the roaring audio outburst during dinner Friday night. **Jack** and **Ron** claim they were only responsible for the video portion. Ray denies any knowledge of the foul-up. Tim hasn't been seen since the incident. . .

QUINCY

Please welcome Harris' two new temporary employees in the Service Parts department on second and third shift: Aaron Schulte and Daniel Bruner.

Aaron Schulte is from Quincy, Illinois, graduating from Notre Dame in 1985. He spent four years in the Army as a Wire Systems Installer stationed in Georgia, Aleutian Islands, Alaska and Bremerhaven, Germany. Aaron is now attending John Wood Community College for his Associates Degree in Broadcasting. He is single and enjoys reading and football. . . another arm chair quarterback?? Aaron's future plan is to graduate and pursue a career in electronics, such as electronic repairs possibly with Harris.

Daniel Bruner is also from Quincy, Illinois, graduating from Quincy High School in 1981. Daniel spent six years in the Army working on satellite and microwave radios. Daniel was stationed two years in Germany and just recently returned there to get married (August 2, 1989). Immigration visa papers are being processed to bring his new wife to the United States. Daniel's wife, Heike, has an AS in English and will pursue a career as a journalist. Daniel is attending John Wood Community College with a major in Electrical Engineering and plans to eventually move to Germany or Alaska. Daniel enjoys small game hunting and collecting black powder weapons.

WARNING: Do not travel with Jay White of the Field Service Department as it may be dangerous to your health!

During one of Jay's first trips for Field Service, there was a bomb threat on his flight to Florida. The plane ended up sitting on the runway for hours and on top of that, it was pouring down rain and they got soaked.

Jay's car blew a hose while enroute to St. Louis and he missed his flight.

During his trip to Puerto Rico his luggage was lost for days.

During Jay's recent trip to Venezuela he got stuck in the Miami airport for

Ron and **Ray** enjoyed a trip abroad this month. Another successful installation went well and only minor problems were encountered, not excluding fuel leaks and engine fires on aged 747's, three typhoons and extended layovers, not to mention the bitter taste of rice beer.

Jack was sadly missed at the company picnic. It seems he was busy with his favorite hobby—fixing his mother-in-law's oil furnace. It's a dirty job, but somebody's got to do it. His wife, Judy, did make it over, and spent the day clutching a small baby (granddaughter, Kelly) that could not be pried out of her hands. Very proud to say the least.

several hours trying to get test equipment through customs.

Just an hour or so before a recent trip to Minnesota, Jay had a wreck with his neighbor's car. (It wasn't his fault!)

There is more but we can't think of it all.

Note: Jay has no knowledge that we are telling the world these events, so please protect his co-workers when he finds out!!!

IT'S BACK TO SCHOOL FOR SOME HARRIS EMPLOYEES who are able to take advantage of the John Wood Community College two-year Broadcast Electronics Technology Program held at Harris' Training Facility.

Upgrading the skills of the personnel involved in building Harris transmitters translates into building better products more efficiently.

Harris is committed to building superior products with maximum reliability.

Evidence of this commitment is demonstrated by the team manager's efforts to create flex-time for some of their employees. This will allow them to go to school at the Harris Training Center for two years during the normal school hours and split their work hours up and still allow for a full work week. The benefits to Harris employees include: obtaining an Associates Degree in Broadcast Electronics Technology from John Wood Community College and accredited by the State of Illinois within a two year period; obtain a thorough working knowledge of Harris products; gain hands-on experience of how to test and troubleshoot complex equipment using the latest test equipment; advancement opportunities as they become available; tuition reimbursed by Harris, etc.

Harris benefits by raising the skill levels of their manufacturing teams, and creating the best teams possible to build and test our products. For the customers, it means they are getting the best built, highest performance, and most reliable products possible while still maintaining competitive pricing.



SATELLITE

Perhaps you saw **Jamey Miller** running around the other day with a lab coat on, but instead of having his arms through the sleeves, the coat was around his waist—he was moving so fast that his trousers could not keep up with him! The seam in the seat of his pants let loose and in keeping with good taste and maintaining a certain degree of modesty. . . he simply improvised. He went one step farther and decided to staple the seam together, which held things in tack long enough to buzz downtown to buy a new pair of trousers. All is well that ends well.

We want to commend Jeff on his part of helping to plan some good children's games for the company picnic. However, Jamey thought it was a rip off that he only won a penny when he played one of the games.

Anne's oldest daughter played her first year on the Richmond Senior High School girls' golf team. She started out the last player and worked her way up to third in the last tournament. Her dad is hoping she makes it to the LPGA!

From Jeff... Last's month's newsletter had me *walking the plank* during a cruise. This is not quite true. A cruise consists mostly of: bright sun and food; a boat and food; water and food; beaches and food; scuba diving and more food. . . all of which was quite good. I might add that the food was right up there in league with the food at the Allied picnic (pitch-in). My comment is that there was superb cooperation among the planning committee members and we hope for another picnic next year to be as much fun as this year.



MAINTENANCE



Ted Black put in some real quality hours completing these new shelves for the commercial printing conference room, complete with track lighting. The oak shelves provide a very attractive setting for customers to view various printing projects done in-house. It is a classy addition to the room. Nice job, Ted!



ADMINISTRATION



Tammy Jo Schlipman and William Rhodes Frey in horse-drawn carriage on their wedding day, Sept. 2, 1989.



Mr. and Mrs. William Rhodes Frey

Tammy Jo Schlipman, and William Rhodes Frey, Pleasant Plains, Illinois exchanged wedding vows at 7 p.m. in Salem Evangelical United Church of Christ in Quincy, Illinois on Saturday, September 2nd.

The bride and groom rode to their reception at the Casino Starlite in a horse-drawn carriage. The rehearsal dinner was held September 1 at Tony's Old Place with the bridegroom's parents as hosts.

Mary Lou (Receptionist & Switchboard Operator) says even though there are lots of hassles in getting ready for a wedding, how fortunate can you be to be blessed with a wonderful daughter and son. Now I have a handsome prince of a son-in-law, and equally as nice. Mary Lou says her son's wife, Debbie is just truly like having another daughter. And believe it or not, being a grandmother to two lively little boys, Aaron 5 and Jared 2 (Terry & Debbie's children) is quite interesting, can be a challenge and besides that... it's fun and keeps you young.

Along with working full time at Harris, Mary Lou enjoys dancing, and playing golf. Mary Lou says "Everyone should have the privilege of being a grandmother. It brings back lots of memories of when my son and daughter were growing up and what's really special about it, you can send those little darlings back home to Mommy and Daddy."

Believe it or not, with a sigh of relief, it was a beautiful wedding including lots of work and a few disagreements, however, they wouldn't have wanted it any other way. Mary Lou Schoch's daughter,

—Debbie Gehring



ACCOUNTING

QUINCY



Paul Buckman named Kiwanian of the Year by Hannibal Evening Kiwanis Club

For the vast majority of people today, it's far easier *not* to get involved—to figure that someone else has a lot more time to do the worthwhile (but extra) things that make a difference.

But Paul Buckman, Harris Broadcast Division's manager of office services and division security office, is *not* like other people.

And that's why in September, Paul—who joined the Hannibal Evening Kiwanis Club only three years ago—received the organization's top honor, Kiwanian of the Year.

Surprised? You bet.

"It's such a hard-working group—we have 91 members. It was our annual Ladies Night dinner, and my wife Claudia was with me," Paul recalls. "I'd received two other awards—perfect attendance and a committee award, and was sitting there listening to see who would get this top award. When I heard my name, I was very much surprised: It really got to me."

With two children, Brandon and Leigh Ann, Paul joined Kiwanis at the invitation of his next door neighbor because it was a chance to work with and for kids. Through three major fund-raisers—an auction, pancake day, and arts and crafts show—the club annually funnels thousands of dollars into community programs.

From shoes and coats for children, to summer baseball, "learn-to-swim" programs and scholarships; from Christmas shopping sprees for needy kids and fruit baskets for students at the Mississippi Valley School for the Handicapped; from sponsoring a park at Hannibal's riverfront to renovating a fountain in Hannibal's Central Park, the organization's in touch with the pulse of the community.

And Paul's proud to be a part of it.

His next goal? "I'd like to try for a repeat," he says, "but this will be a hard act to follow."

RICHMOND

As you should already know, there have been a lot of changes around here lately. **Judy Rudd** was promoted, taking over Millie Ingram's position as Order Processing Manager while also backing up order entry and invoicing. You're doing a great job, Judy!

Barb Nobbe is the new order entry clerk. She was previously the secretary/receptionist for State Farm insurance. When asked, "How was your first end-of-the-month?" Barb said her hair was standing on end. (We're all glad she showed up for work the following Monday morning.) Barb has three lovely girls: Valerie, 9; Jennifer, 8; and Ashley, 3. It's nice to have you with us, Barb!

Janice Marker has replaced Jan Webb in accounts payable. Janice came to us from REX where she held various clerical positions. Janice is enjoying her new position and says that Allied is a "great place to work." Welcome aboard!

Last, but certainly not least, **Millie** has taken over the Canadian desk left vacant by Sheri Tudor-Downing. Things are going good, A?

A Word From Betty Hamner. . . Bill and I flew to San Antonio to meet with our son, daughter-in-law and precious grandson. We were fortunate that the Formula 1 Grand Prix races were held there and we could see them from our hotel. Beside hugging our grandson, we walked out of the hotel lobby to find ourselves in a three-story glass enclosed shopping mall. My son laughed and said, "Mom, for you, this is a little bit of heaven." I want to go back as soon as possible.

As you can tell, Betty had a great Labor Day weekend. **J.R.** also took advantage of the long weekend with a trip to Lexington, KY, and a short stay in Cincinnati, OH. While down south, he and wife, Carol, attended the horse races at Remy Park. Obviously the winnings weren't too high because J.R. is back with his nose to the grindstone.

From The Desk Of Jennifer Morgan. . . Aaaaggh! Tests! Tests! Study! Study! Work! Work! Who has time to sleep? Classes are going well—they ought to with 20-30 hours of studying each week. Ugh! For some good news... I get

to go to Bloomington my 2nd semester. Wish me luck with time management skills.

Photo, compliments of Sheila Harris...

"I would like to introduce to you my niece Jaimie Leigh Cohee, two years old, born to my sister Tina and her husband Cim. Boy is she a talker like her Aunt Sheila! And, yes, she is spoiled!"



What's Happenin' with Abby Vanderpool...

My husband, Jim, and I caught the last Red's game of the season. The game wasn't very interesting but the junk food was great! After consuming peanuts, frosted malts, hotdogs, nachos, candy bars, beer and coke, we went with some friends to the downtown Hyatt where we had a 'yard' of beer. Actually, Jim had a yard—I could only handle a foot. No wonder I went home with a stomach ache. Plop, plop, fizz, fizz... Oh, what a relief it is!!

Marilyn Cottongim's Corner. . . My daughter, Ann, has been playing the #2 position on Richmond's High School girls' golf team.

tional playoffs. This finish allowed them to participate in the state regional playoffs in Greenfield, IN. The team did not make the semi-state playoffs, but Ann just missed going as an individual, by one placement (2 strokes out). Satellite's Ann Dillman, also has a daughter, Beth, a first year player on the team. Congratulations to both girls for representing RHS and the Richmond community.



THANKSGIVING

Thanksgiving is just around the corner. To most people it is an opportunity to share extra time, quality time, with family and friends. Some of us go an extra step to help those people less fortunate than ourselves. It is also a time to reflect on our many blessings and to express our thanks for them. For the majority of people, Thanksgiving also means a time of overeating and taking a snooze through a good football game... Well, whatever way you spend this Thanksgiving holiday, may it be a memorable and safe one. Here is what some of our co-workers said when asked; **"WHAT DOES THANKSGIVING MEAN TO YOU?"**



Melany Wooley

Richmond Commercial Printing Typesetter

It is a time to spend with family. This will be our first year to enjoy our 'new' family gathering. We'll enjoy lots of food and time to be thankful.



Jim Woods

Quincy TV District Sales Manager

Since most of my family lives in Florida, it means that I get to spend some time with them.



Steve Poindexter

Richmond Purchasing Agent

A time to get together with family and friends and eat a lot of good food and enjoy a day off work.



Curt Lutz

Quincy Radio RF Sales

Thanksgiving is a time to remember and appreciate my many blessings including family, friends and the fine people at Harris/Allied.



Teresa McCord

Richmond Domestic Mktg. Secretary

It means spending time with family. We always eat lots of good food. It's a time to think about how fortunate we are.



Barbara Mulvaney
Allied Systems Administration Asst.

It means family and getting together and being thankful for the blessings that we have. I'm a very family oriented person and look forward to the holidays when my family gets together.



Jamey Miller
Richmond Satellite Technician

A time of reflection. I think of where we've been, where we're going—just man in general and whether we'll ever mature enough as a species to keep from blowing each other up. But, I think we will.



Carol Eickelschulte
Quincy FM Team

Mostly getting together with the whole family. Two new babies added to the family this year. Having a big, nice dinner and thanking God we are all healthy in our family.



Chris Steele
Richmond Shipping Clerk

It means being with the family, eating a big meal and watching football. Also our annual trip to Plymouth Rock in Massachusetts.



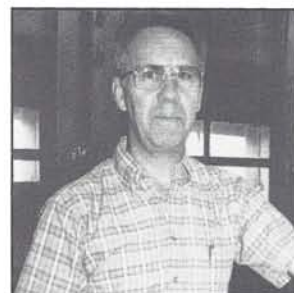
Peggy Christianer
Quincy Machine Shop

Family, my daughter's coming home from Texas. Just getting together with family.



Dave Gill
Richmond Radio Studio Sales

A time for family reunion. We go to church. This year we will be celebrating our 13th wedding anniversary.



Chuck Mayes
Quincy Receiving Dept.

Getting together with 40-50 relatives not seen often from Oregon, Texas, Chicago, St. Louis, Kirksville and Hannibal, Missouri and a long weekend.



Judy Rudd
Richmond Order Processing Mgr.

It means a time of sharing, slowing down our pace to enjoy our family and friends, and eating lots of turkey.



Jim Scott
Quincy Purchasing
Family, good food and four days of rest.

— Correction —
Our apologies to Venora Lawrence for misspelling her name in the Oct. issue.



CUSTOMER SERVICE

QUINCY...

Donna Goings held a surprise birthday party for co-workers Connie Schutte and Gary Carpenter on September 20th. Their birthdays are October 20th, but Donna was on vacation at that time, and decided to have the surprise party one month early. The big surprise was on Donna. Gary Carpenter decided to take a vacation day and didn't show up for the party. He said he built a dog house! Do you think it could be for himself?

Phil and Sis Stultz took a much needed vacation trip to Las Vegas the first part of September. They had a great time, but we don't know if they were big money winners.



L-R; Don Meyer (Stockroom), groom Michael Meyer, Paul Meyer, Glenadene Meyer (Don's wife), Christi Meyer (bride and new daughter-in-law) and Dean Meyer.

Don and Glenadene Meyer finally have a girl in their family. Their son, Mike, got married on August 28th. The other boys in the photo are the Meyer's younger sons, Dean and Paul. Take a good look at Don. We may never see him in a tux again!

—Donna Goings

RICHMOND...

A Message From Mark Tuttle... Apart from the seasonal changes of nature, life goes on in the paper jungle.

The picnic was great with all of the activities and participation from the Allied family.

My wife and I managed to take the kids to the drive-in to see "Peter Pan" for the first time and "Who Framed Roger Rabbit," the third time. The drive-in is closed for the season. Anyone remember the propane car heaters for those chilly nights? Gee, people are harder to please these days!

Let's Hear From Cecile Gibson... It has been suggested to me by many people here at Allied that I forget about "The Continuing Sage of The Life & Times of Steve Poindexter" and start an autobiography. I've taken this under consideration. "Motherhood" will be somewhere in the title.



ALLIED COMMERCIAL PRINTING

Meet Our Composers...



Debbie Shafer

Debbie Shafer has been with Allied since May, 1987. Hired in to design the first Telecommunications catalog. Debbie later transferred to Commercial Printing to do the paste-up of the catalog.

Debbie's background includes over 20 years of experience in the newspaper and printing industry with that time divided in advertising design; newspaper layout and design; typesetting; as well as a reporter and feature writer with several years as a public relations coordinator and administrative assistant.

Recently her son, Kevin, graduated from high school and is working in Virginia. Debbie says she still has, "two furry kids at home," Sugar and Sissy, her twin cats.



Susan Hillard

Susan Hillard joined the company in September, 1986, and in that time has learned to use the camera, run the mailing machine, shrinkwrap machine, folding machine and collator.

Her husband, Bill, of 17 years, is planning a career change from being Richmond's Street Commissioner to joining full-time with a local radio station, WKBV.

Susan began aerobics recently, and although it is tough, she's enjoying the results she's getting. And, about Allied, she compliments the company as having "great people to work with."

Printing Update...

Printing has been busy completing some landmark projects. Our most noteworthy project of late is the Communication Sector brochure. This was the first major task undertaken by Allied Commercial Printing for our sector and a project that required the highest quality possible, as it reflects our image to worldwide customers. Initial comments have been super, indicating one of our best efforts yet. The brochure has also been selected as a possible recipient of an award for printing excellence from a major paper manufacturer. We'll keep you posted.

We also completed our largest single commercial project to date—a catalog run of 50,000. This 32-page catalog required six skids of paper, which is three times more than we normally purchase in one month's time. The print shop went on an around-the-clock schedule to complete the project in the time required by the client. Efforts were successful because we are currently discussing an additional run of 35,000 catalogs.

Everyone in printing has worked so hard lately that they have not had the time to do anything strange or new... maybe next issue we can catch up on some *after hour 'shenanigans'*.

—Dave Angi

INNOVATIONS

- ☐ **S'Mores Just Like B-Fore.** Nabisco has launched 'Suddenly S'mores' among their new line of cookies. S'mores are a microwaveable version of the famous campfire treat (marshmallow and fudge graham sandwiches). Nabisco executives see the microwave cookies as the beginning of a whole line of heatable eatables. Looks like a big winner.
- ☐ **Condom Coupons Come Into Vogue.** Carter-Wallace is relying heavily on coupons for the launch of its new extra-strength Trojan condoms. Ads with 50-cent coupons good on the whole Trojan line have appeared in recent weeks in *People* magazine and free-standing inserts. Company officials declined to offer any comment on the program except to confirm that this was the first national effort.
- ☐ **5 Minutes To Homemade Bread.** Now you can effortlessly make wholesome, preservative-free, great smelling homemade bread. In less than five minutes you can literally dump in the flour and other ingredients. EVERYTHING else is done for you automatically over the next four hours in the Auto Bakery. Drew Kaplan happened upon this Auto Baker while on an electronics buying trip in Tokyo and it had not been introduced in the U.S. The Auto Bakery is backed by the distributor, DAK, with a 100% satisfaction guarantee. Cost- \$199. You also receive Kaplan's 50 best recipes.
- ☐ **Hello Dolly.** You've seen dolls that eat, cry and grow hair. But have you ever seen one that opens up to show organs, arteries and bones? You won't find it in the local toy stores. 'Zaadi' dolls are appearing in hospitals. Nurses use them to teach kids about the operation they're scheduled to have. The four-foot high, all cloth dolls come in boys and girl models and include removable kidneys and leg bones. They have happy, sad and sleepy faces. One model even has removable hair, a useful feature in talking with chemotherapy patients who may lose their own. About 200 hospitals now use the dolls. (May, *HEALTH* magazine, 1987)

Let's Stay Healthy...

DON'T FALL DOWN OFF THE JOB

Many of us associate ordinary falls with embarrassment, confusion, even comedy. But, falls are no laughing matter. They are the second leading cause of accidental death. In the home, falls rank first, killing more people than even fires. Last year, 6,500 people died as a result of falls in the home, according to the National Safety Council. More than 80% of these victims were older adults.

You can prevent falls by consistently following some simple precautions. Here is a room-by-room guide from the Council:

Living Room

- ☐ Keep traffic areas clear. Be sure people can walk through rooms without walking around or squeezing past obstacles and furniture.
- ☐ Run electrical cords along walls and keep slack coiled and taped. However, make sure not to run cords under rugs as this causes a fire hazard.
- ☐ Repair any frayed or worn edges on rugs and other floor coverings. If the ends curl fasten them down with electrical tape. Purchase throw rugs with non-slip backing or buy rubber mats to place under rugs without backing.
- ☐ Keep the living room neat. Pick up toys, books, magazines and other clutter from the floor.

Bedroom

- ☐ As with living rooms, be sure traffic areas are clear enough so people can move around in the dark.
- ☐ Keep shoes in a special rack or corner of the closet.
- ☐ Hang up clothing. Items on the floor create tripping hazards.
- ☐ Put a lamp within reach of each bed. If it isn't possible, keep a flashlight in a bedside drawer. Also, use night lights in the hallway and bathroom.
- ☐ Wear well-fitting slippers with non-skid bottoms.
- ☐ Be aware that you're often groggy when waking up at night. Wait a moment to collect your senses before getting out of bed.

Kitchen

- ☐ Keep the floor neat and clean. Wipe up liquid spills immediately.
- ☐ Close cabinets and drawers when not in use.
- ☐ Store heavy utensils and appliances on low shelves. Store light and less used items on the low.
- ☐ Use a step stool or ladder to reach items on high shelves, rather than climbing on chairs or counter tops.
- ☐ Buff floor wax thoroughly so it doesn't result in a dangerously slick surface.
- ☐ Replace worn floor covering.

Bathroom

- ☐ Skid-proof tubs and shower stalls with rubber mats or adhesive safety strips or decals.
- ☐ Install grab bars on walls adjacent to tubs and shower stalls.
- ☐ Use the soap holder. Always put the soap in its dish when not in use as it may slide off the tub rim onto the tub or bathroom floor.
- ☐ Wipe up spills of water, shampoo, medicines and other liquids. Hang drying clothes so that they drip into the tub and not onto the floor.

Halls & Stairways

- ☐ Have light switches at each end of stairways and long halls so you are not forced to walk in the dark.
- ☐ Equip all of your stairways, even short ones, with secure handrails.

General Guidelines

- ☐ Use light switches. You can't avoid what you can't see.
- ☐ Don't carry loads that block your vision. Instead, make several trips with smaller loads.
- ☐ Don't hurry. Move deliberately.
- ☐ In the event you find yourself falling, don't tense up and try to resist the fall with a straight arm. Even though this is a natural instinct, it can result in serious injury. Instead, fall the way athletes, acrobats and sky divers do. Don't resist - just relax your body and try to roll as you land, easing yourself down with bent arms.



"QUACK - QUACK"

Ask Jim Brown (Order Administration Dept.) about his weekend adventure September 8th -10th at Argyle State Park, Colchester, Illinois to attend the Annual Hot Air Balloon Fest and he's sure to answer "Quack - Quack."

Jim and co-workers Fran (Resale Purchasing Dept.) and Gene Stice (MIS Dept.), Steve Russell (MIS Dept.) and Stuart Musgrove (Cost Accounting) planned for weeks to get their families together and go camping for a full weekend to enjoy the festivities at the annual Hot Air Balloon Fest. As time got closer, other co-workers advised the group that rubber boots, umbrellas, warm clothing and lots of firewood would be better to pack than shorts, swimsuits and fans to keep cool.

Needless to say, Friday came and Jim took the day off to get his tent and camping gear ready for our "fun" weekend while it poured down rain. By Friday noon, Jim, his family and dog, and Gene Stice with his camper were on their way — approximately 50 miles IN THE RAIN.

By 5 o'clock, Stuart, Steve and Fran with families and campers were on their way to join in the festivities — IN THE RAIN. The evening was spent under the canopy — IN THE RAIN — of Gene & Fran's camper because by that time all events had been cancelled for the evening.

Saturday morning — IN THE RAIN — a meeting was held to decide who was staying or going to call it quits and go home since all festivities for that day had again been postponed until further notice because of THE RAIN. After much deliberation (no one wanted to be the first party-pooper), it was decided to stick it out and hope for sunshine. The afternoon was spent walking around the square in Macomb — 8 adults, 7 children and 1 dog — periodically IN THE RAIN.

Saturday afternoon showed some promise and smiles were on all faces as the sun peeked through the clouds. But within a couple of hours, again all festivities were cancelled because once again, they were caught — IN THE RAIN.

By Saturday evening, our resident Boy Scout cook, Jim Brown, cooked a feast on an open fire and we were joined by another co-worker, Marcy Evans (Order Administration) and family — WITHOUT RAIN. Things were beginning to get better as we all sat around the campfire and enjoyed the evening, surprisingly enough, without discussing Harris.

Sunday morning at 7 o'clock we were awakened by the sounds of heaters like, maybe, yes - HOT AIR BALLOONS!! We jumped out of bed, threw clothes and coats on over our pajamas and hurried to the field where the balloons were racing by. After the race, we again enjoyed a feast prepared by Jim Brown. By late Sunday morning we were all packed and drove all the way home, you guessed it — IN BEAUTIFUL, BEAUTIFUL SUNSHINE.

Ask any of the campers of their weekend and they will agree it was great and plan to do it again next year. Maybe even in October this year in Nauvoo. IN THE SNOW?

—Dave Kobe, Fran Stice & Anonymous

HARRIS BROADCAST LAUNCHES 1989 UNITED WAY CAMPAIGN



Steve Kincaid, executive director of United Way of Adams County, and Harold Knapheide III, 1989 campaign chairman, presented Tom Yingst with a Gold Award for Harris Broadcast's participation in the 1988 United Way campaign at the all-company kick-off Sept. 28. The Harris-Quincy 1989 goal? 100 percent employee participation and an average contribution of \$52. Departments meeting the 100 percent participation goal will receive donuts, compliments of Human Resources.

HARRIS ALLIED P I C N I C 1989

Approximately 750 attended Harris Quincy's day in the park Saturday, September 30, for family fun, entertainment and good food. Activities included a softball tournament, bingo, relays, fish pond, clown, puppet shows, mini mule rides, face painting, a door prize drawing and more. Employee prize winners were: Steve Seckman-color TV; Tammy Fleischman-stereo; and Ron Scott-answering machine/telephone.

Committee members were: Dave Drew, Mary Lou Newman, RonKosin, Fran Stice, Roger Malaney, Steve Lawrence, Bonnie Albertson, Mike Bliven, Sandy Wilson and Don Carpenter. Although it isn't possible to name all of those who helped out, thanks to **everyone** for making this year's picnic a great time! Also a personal "Thank you" from Sharon Bartelt, Human Resources, to all the employees who served lunch.



Daryl Buechting, a 1989 sales support winner.



They also serve who only stand and wait.



Horseshoe winners



Give me a 'B'...



Give me the 'I'...



It's in the bag.



Let it please be me...



Happy Birthday, Ron



SLIDE



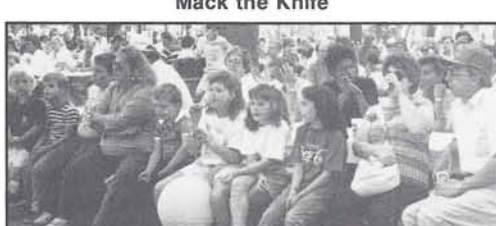
Mack the Knife



Up, Up and away...



Three's company too...



Raffle...



The Mad Hatter?

Q U I N C Y

HARRIS ALLIED P I C N I C 1989

Saturday, September 23, hosted Allied's first company picnic. The air was filled with children's laughter, the smell of pork chops, hot dogs and hamburgers on the grill, helium balloons and the sound of our own D.J.'s voice, Dave 'Doc' Lumpkin. The top grand prizes awarded to an Allied family were: CD player-Judy Rudd, 35MM camera-Chuck Maines; Proton radio-John Bentley; cordless phone-Sarah Anderson; and a set of JBL speakers-Mike Vandlandingham.

The picnic committee included: Marv Nickel, Lorri Potter, Sheila Harris, Kelly Knapke, Jeff Nordstrom, Sandy Harvey, Gail Thatcher, Leesa Crownover, Ray Slick, Doc Lumpkin, Elvin Fourman and Dick George. The committee would like to thank the many people who brought some terrific food (and lots of it) and who came early to help set up and/or stayed late to clean up. A questionnaire was distributed to all employees and the comments were extremely positive.



Hey, Jim, let me flip a burger!



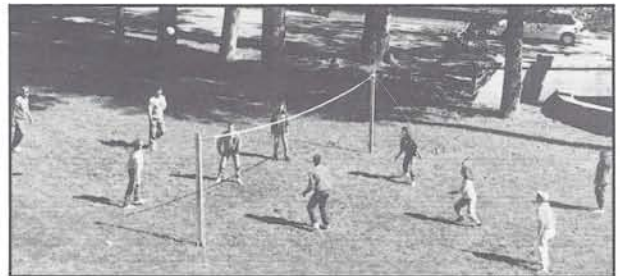
While we play, we work. Capt'n Jerry manned the Allied phones via beeper, helping radio stations following Hurricane Hugo's visit.



Tug, you guys!



Face painting



Volley that volleyball, y'all!



Tossin' the ole bean bag.



Get ready, get set... Go!



Grandma Betty



Good Grub!



The next winner is...



Bring in the clowns.



Chow time.



Welcome



Can you say, "Picnic"?



I've got it... I've got it!



Smell them chops, Mom?

R I C H M O N D



Two women in our office building had their wallets stolen while at work, and all female employees were cautioned to put their purses in the safest place possible. I mentioned to my boss that I could put mine in one of my file drawers. "Perfect," he said. "Nobody's ever found anything in there yet."

My husband gave me a broiler-frying pan that I had wanted for a long time, and he was filling out the guarantee card. After the question, "What prompted you to buy this appliance: TV, radio or newspaper?" was a blank labeled "other." In this blank my husband wrote: "Nag, nag, nag..."

The manager of a branch office of a major company needed several hundred copies of a printed form. Instead of sending the required number, the home office sent a note telling him to photocopy what he needed.

Later on, the branch office held a party, complete with coffee and a beautifully decorated cake, in honor of an employee. When the home office called and asked for some of the cake, the branch manager sent one piece- with a note instructing them to copy as much as they needed.

The tourist's suitcase was covered with stickers from cities around the world. "Have you been to all those places?" he was asked.

"No. But my luggage has."



What you Know . . . That just ain't so!

—Tom Burnam's *The Dictionary of Misinformation*

IGLOO. Does not mean, and never has meant, only the kind of dome-shaped structure made of blocks of snow that most people associate with "igloo." Nor do Eskimos customarily inhabit such a structure; indeed, many Eskimos have never seen an "igloo" except perhaps in the movies. "Igloo" (Eskimo *iglu* or *igdlu*) simply means "house."

"Mind Your P's and Q's." Often earnestly explained as deriving from old alehouse tallies: "p" for "pint" and "q" for "quart." The fact is that no one knows how the expression originated. The most obvious explanation (and thus, one is tempted to say, the least likely to be accepted) is that the letters "p" and "q" look so much alike that a child learning to write might well be admonished to mind his or her "p's and q's."

Potato Peels and Vitamins. "Don't throw away the potato peel- that's where all the vitamins are." There's not a word of truth in it. Dr. Jorg Augustin, who as a biochemist at the University of Idaho ought to know his potatoes, points out that not only does the peel amount to a very small fraction of the whole, but that two vitamins (thiamine and niacine) are actually present in greater concentration in the flesh than in the skin. Another, vitamin C, is present in approximately the same amounts in potato flesh and skin. That most of the nutrients of the potato are in the peel is thus a falsehood.

Snakes, Poisonous and Nonpoisonous. The line between venomous and nonvenomous snakes is no longer considered so clear as it once was. Bites of even the innocent garter snake and the offensive hognose have caused severe reactions that cannot be explained on the basis of allergy or infection. So you would be well advised to get quick medical attention if you are bitten by a snake considered nonvenomous, especially if unusual symptoms develop.

Transistor, Invention Of. Two things are considered known: It was the most important electronic invention since Lee DeForest, in 1906, built the first practicable vacuum tube; and it was invented, or discovered after World War II, by the Bell Telephone Laboratories. The first part of this statement is true. The second is not. The transistor was not discovered, or invented, by Bell; it was, rather, rediscovered. For surprising as it may seem, as early as 1925 Julius Edgar Lilienfeld had filed a Canadian patent application for what is clearly the device we know as the transistor. On January 28, 1930, a U.S. patent was granted. And, for twenty years, apparently nobody noticed. True, Lilienfeld did not apparently fully understand the theory underlying his revolutionary device. But that is unimportant; inventors are not required to understand why their inventions work. The important fact is that they do. The whole story is told by Theodore L. Thomas in "The Twenty Lost Years of Solid-State Physics" (*Analog: Science Fact and Fiction*, March, pages 8 ff.).

BIRTHDAYS

RICHMOND

2 Tony Mezey
4 Joe Ziemer
19 Brian Jenkinson
23 Darrin Warner

8 Walter Harris
9 Keith Mitchell
9 Darlene Wietholder
11 Michael Jones
11 William Kerkhoff
11 Clarence McGhee
13 Marvin Kerber
14 Stanley Harris
15 Fumiko Stuckey
19 Deborah Dodd
19 Kenneth Robertson
19 Kenneth Yock
20 Michael Nowack
20 Robert Cantrell
22 Richard Loos
24 Daryl Buechting
25 Sherry Dill
25 Art Silver
26 George Reis
27 Donna Barnard
27 Kenneth McColetz
27 Brenda Steele
28 Nicholas Uhlenbrock

NOVEMBER



QUINCY

1 Lisa Meyers
2 Arthur Hicks
2 James Wagner
4 John Cornell
6 Donald Clampitt
6 Ronald Clampitt
6 Danny Kelso



QUINCY PROMOTIONS

Sue Osier, Manager, Quality Control Effective
Jim Morton, Manager, Fab & Machining Operations
Warren Brush, Director, TV & Advanced Module Development
Paul Buckman, Manager, Office Services
Kim Hermann, Sr. Office Automation Specialist
Samuel (Steve) Russell, Programmer/Analyst
Sharon Bartelt, Supervisor, Human Resources
Chris Grimm, Sales Finance Coordinator
Sandra Claus, Credit/Collections Coordinator
Kenny Robertson, Mfg. Engineering Tech.
Jeanne Frisch, Documentation Coordinator/Eng.
Doris Garkie, Administrative Assitant/Eng.
Mike Engel, Manager/Production & Inventory Control
Jeff Jackson, Purchasing Manager
Vernil Goodwin, Order Editor/Service Parts

Fun & Festivities

Dancing & Hors-d'oeuvres

QUINCY

Saturday, December 16
8 — 12 Midnight
Quincy Holiday Inn

RICHMOND

Saturday, December 16
Starts at 7:30 PM
Richmond Radisson Hotel
For The Kids...

Santa Claus will be at Allied West, Sunday, December 10, 1—3 PM.

Meet Our New Employees

QUINCY

Michael Lakvold, Manager of
Systems & Programming
Bishop Ellison, District Sales
Manager, TV Sales

RADIO '89



quotes to note

—Compliments of Allied Bulletin Board Service

"If I was running the world I would have it rain only between 2 and 5 A.M. Anyone out then ought to get wet."

—William Lyon Phelps

"In science the credit goes to the man who convinces the world, not to the man whom the idea first occurs."

—Sir William Osler

"The best way to destroy an enemy is to make him your friend."

—Lincoln

"Never mistake knowledge for wisdom. One helps you make a living; the other helps you make a life."

—Sandra Carey

"Those who can- do. Those who can't- teach. Those who can not teach- administrate."

—H.L. Mencken

"He who smiles when things go wrong, has thought of someone to blame it on."

—Jones

"There are two types of people: those who divide people into two types and those who don't."

—Barth

"You always find something in the last place you look."

—Unknown

"If you build a system that even a fool can use, then only a fool will want to use it."

—Shaw

Fortune Cookie Say...

"A closed mouth gathers no feet."

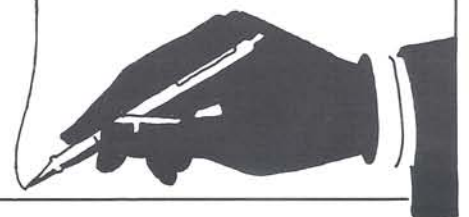
"A man's house is his hassle."

"A bird in hand is better than one overhead."

"A small good deed is better than the grandest intention."

"A penny saved is rediculous."

"All people smile in the same language."



SURVEY...SURVEY...SURVEY...SURVEY

1. I read the Harris Allied Broadcaster:

Always Usually Seldom Never

2. Do other members of the family read the Broadcaster?

Yes No

3. How do you rate the Broadcaster for communicating news and feature information?

Excellent Good Fair Poor

4. In general, do you feel you are made aware of most company news and events?

Yes No

5. I think the company newsletter should be published:

Monthly Bi-Monthly Quarterly

6. In the Broadcaster I would like to see more:

Feature Articles on People
Self-Development Articles

Stories on New Equipment
Photos

Other _____

7. Additional comments, suggestions:

8. Department/Office:



Please take a moment to complete this survey and turn in by Wednesday, Nov. 22. Give or send to: Sandy Harvey, Allied Commercial Printing — Richmond, FAX 317-966-6321; or Martha Rapp, Harris Broadcast Division — Quincy, FAX 217-222-7041. Thank you.

NOV. 1989