

January 14, 1989 - Volume 26, Number 16 - Edition 840 - ISSN 0899-9732

### Anniversary News

This year's anniversary issue will be the March 25 DX Monitor. Since it will be our 25th Anniversary issue, we would like to see as many forums as possible, especially from those who have been in the club for a long time. We'd especially like to see forums on how the hobby has changed during the past quarter century. See the various columns for deadlines (which will be early to mid March).

We'd also like some folks to write articles for the 25th anniverary issue. The exact topics would be at the discretion of the authors, but they should fit the occasion (for example an article on what DX was like 25 years ago). The issue will also include excerpts from past DX Monitors, including the first issue. There will also be a photo section, so send in photos of yourself or other club members, past or present. (Please enclose an SASE if you want the photos back).

### DX Test

WVNA-1590 Tuscumbia, AL will test 0229-0258 EST on <u>January 23</u> with morse code IDs. Send reception reports to James Alan. Box 477, Tuscumbia, AL 35674 (Wayne Heinen/NRC)

### No Synchros

The FCC has decided not to amend the Rules to allow the use of multiple transmitters by AM stations. The commission says current synchronization technology does not warrant amending the rules to authorize multiple synchronous transmitters by AM broadcast stations at this time. (Bob Horvitz)

### New Members

Welcome to this week's new members: B. Harris, Chicago, IL Robert Bennison, Prescott, AZ Steve Sprague, Coffeyville, KS(rejoin) Dan Cline, Emporia, KS Tony Fitzherbert, Fairfield, CT

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### The TVA Award

Every year the IRCA presents the Ted Vasilopoulos Award to the person who has done the most for the club and the hobby during the past year. award is determined by a vote of the club membership and consists of an engraved plaque and a year's free membership. Those who have received the award during the past five years are ineligible (they include Karl Zuk. Rick Evans, Greg Monti. Pat Martin, Robert Wien, and Ric Heald). If you would like to nominate someone for the TVA Award, send their name and a brief (one-two sentence) nomination statement to Karl Zuk, 154 Old Post Road North, Croton, NY 10520. The in a March The TVA ballot will appear issue along with the ballot for club officers.

### A Gettogether

The annual IRCA HQ gettogether will be held Saturday February 18, from 1 pm onward at the home of Bruce and Evelyn Portzer, 6546 19th Avenue NE. Seattle. Bring potluck junkfood and items for show and tell. Around dinner time, we'll pass the hat for pizza. For more info call 206-522-2521. See you there!



Editor: Ray Bauernhuber 141-12 243 Street, Rosedale, N.Y. 11422

DEADLINES:

SATURDAY'S

=====	======	:======================================
(GAH-		Gary A. Heisey
,		Box 310 F RD1
		Osterburg, PA - 16667
		w/GE Superadio
(AS-A	τ. )	E. Allen Stewart, Jr.
(AD H	ш,	2007 Buena Vista, Drive
		Birmingham, AL - 35216
		DX-160; 300, penerade
(JH-F	PIT)	Jim Hall
		240 Byron Road
		Pittsburgh, PA - 15237
		SP-600-HX17, ICR-71A, R-600/several ants
( LH-	AL)	Lynn Hollerman
		1237 Willowbrook Dr., Apt 5
		Huntsville, AL - 35802
		DX'ing on a Toyota car radio
(RCR-	-DA1	Robert C. Ritchey
( NCN	-EA1	210 South Walnut St.
		Martinsburg, PA - 16662
540	WRIC	Stewart song; fade ups. (GH-PA)
		MO, SPRINGFIELD 12/7/88 0130 GOOD w/sung ID; Fred
560	KWTO	MO, SPRINGFIELD 12///00 0130 GOOD W/2019 12/ Sanders show, c/w mx, promo = KWTO on Interstate Radio Net.
		Sanders show, c/w mx, promo = kwio on intersected hazar
		(GH-PA)
580	WELO	MS, TUPELO 12/10/88 0433 CST TC to c/w, "Supercountry." To
		v. gd/dominant levels - quite rare here on 500-watt DA-N.
		Amara Dam\
580	WCHS	THE GRADE BERON 1748 (Date?) Jackson Browne Max, Do Mens /
300	110110	-: foding in C out W/Dlenty Of URM. (LDTAL)
580	WKSK	NO MECH TERREPOON 12/7/88 1835 POUR ID DY MAN, C/"
200	MICOL	· m mid-bit logal chots [GH-PA]
-00	LIOMM	
590	WGTM	NC, WILSON 12/02/88 1/23 GOOD 10041 MgTM", into gospel ID by man = "Your Inspirational Station WGTM", into gospel
		mx. (RCR-PA) AL, MOBILE 12/8/88 1800 POOR w/WFAN; rap mx, ment of
660	MBLX	McDonald's; many ID's by manthis station thank to a tip
		McDonald's; many ID's by manthis state on thank of a safe
		from Lynn Hollerman. (GH-PA)
680	KKYX	TX, SAN ANTONIO 12/07/88 1900 GOOD c/w, "Sky Spy
		traffic - Award Winning Country." (AS-AL)
720	CHTN	
, 20	******	"You're listening to the top seven at 7:00 on 720 CHTN", into
740	WDFZ	12/0/09 DAAS FATE local spots "WDFZ Radio
740	MDEZ	TN, TULLAHOMA 12/6/66 0443 TAIK 10001 of CBL soon after.
		(gu ma)
		(GH-PA) GA, ATLANTA 12/6/88 0800 FAIR w/many 94 Q ID's, rock
790	WQXI	oldies, Jimmy Carter Blvd., West of 195, "94Q Atlanta Nx
		oldies, Jimmy Calter Bry
		Update" at 0750. (GH-PA)
820	WBAP	TX, FORT WORTH 12/07/88 1906 GOOD "Voice of the
		TX, FORT WORTH 12/07/88 1730 GOOD VOICE TO SOUTHWEST INTO C/W. (AS-AL)  LA, NORCO 12/07/88 1738 FAIR local nx, ID as WADU and LA, NORCO 12/07/88 1738 FAIR local nx, report traffic
830	WADU	LA, NORCO 12/07/88 1738 FAIR local nx, ID as wall and
		Gold Rush Radio, local ads, extensive wx report, crantal
		1 1 al oldior (PCR-PA)
020	WCCC	
830	WCCC	, # /XC XT \
890	WFKJ	at the with a poly Cachendra PA. Holling test diffingly disc
		testing the USA Radio Network", new station, religious
		testing the USA Radio Network , her beating the
		format. (RCR-PA)

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890 WFKJ
          PA, CASHTOWN 12/11/88 1200 GOOD NEW STATION TESTING
          "proclaiming the gospel, this is WFKJ, Cashtown/Gettysburg
          broadcast voice of Jesus Lord Ministries International."
          Also, "we are test airing" ID's every 5 minutes into gospel
          mx; USA Radio Net Nx at 1300, s/off at 1315 with data lkw N.D.
          Antenna located on US 30, 8 miles west of Gettysburg; then
          Lords Prayer (sung). (GH-PA)
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- 900 KY, PIKEVILLE 12/02/88 1653 GOOD local ad by female, ID by man = "Country music never sounded this good, WLSI, the New WLSI Country", into c/w. (RCR-PA) WEPG
- 910 TN, SOUTH PITTSBURG 12/6/88 1740 FAIR no sign of more common WJCW, c/w mx; WEPG and Q91 ID's by man, AP Net Nx. (GH-PA)
- VA, RICHMOND 12/5/88 1645 GOOD "home of the best country 950 WXGI sound around, WXGI", into c/w. (GH-PA) 960
- IN, SOUTH BEND 12/8/88 1700 FAIR Gates Toyota promo; "Your home for the holidays, WSBT, South Bend", into CBS nx. (GH-PA) 960 WERC AL, BIRMINGHAM 12/8/88 1740 POOR in noise, heard only
- "Nx Talk Radio, WERC, Birmingham" by man then WFIR took over. (GH-PA) 970
- WWIT NC, CANTON 11/30/88 1714 FAIR PSA, local ad, mention of Canton, ID = WWIT. (RCR-PA) 970 WERH
- AL, HAMILTON 12/8/88 1745 POOR in noise, heard "at this time WERH leaves the air" by man; local spots and poss c/w song. (GH-PA) 990 CBW
- MB, WINNIPEG 12/12/88 (Time?) LOUD/DOMINANT (usually struggling w/WIVK-TN) w/CBC nx anmts. (HALL-PIT). 1010 WHIN
- TN, GALLATIN 12/8/88 1732 POOR in CFRB null, "WHIN NX" by YL and "most complete Summer (?) County news service, WHIN" into song. (GH-PA)
- 1020 WJEP GA, OCHLOCKNEE 12/02/88 1731 POOR S/off by female, no SSB, under KDKA, Pittsburgh. (RCR-PA)
  PA, PITTSBURGH 12/12/88 2009 GOOD for 3 minutes then 1020 KDKA
- gone, Editorial by General Manager. (AS-AL) 1040 WQBB TN, POWELL 12/4/88 1730 POOR w/local WSKE and Cuba noise;
- full data s/off; BBD mx earlier; ID by man; last heard as WBZW. (GH-PA) FL, KISSIMMEE 12/09/88 1727 FAIR s/off by man, owned 1080 WFIV
- and operated by Radio Florida Broadcasting, hymn by man, no SSB. (RCR-PA) 1150 WELC WV, WELCH 12/4/88 1715 GOOD
- quick s/off by man; instrumental mx; ID. (GH-PA) 1250 WYKM WV, RUPERT 12/4/88 1635 POOR AND FADEY ID by YL; c/w;
- WYKM sung ID. (GH-PA) 1280 WYAL NC, SCOTLAND NECK 11/30/88 1700 FAIR S/off by man, mention of 5kw, ID = "WYAL, Scotland Neck, NC", no SSB.
- (RCR-PA) 1320 WDER NH, DERRY 12/06/88 1622 GOOD sports promo, ID = "1300
- WDER, where the New Light plays on" by female, mention by same that would now reduce power, into mx and gone. (RCR-PA)
- NJ, PRINCETON 12/5/88 1716 FAIR brief w/ID by man; 1350 WHWH stocks and Wall St. Journal Report. (GH-PA)
- 1410 WPOP CT, HARTFORD 11/30/88 1707 FAIR Sears ad, ID by man, wx by man. (RCR-PA)
- 1480 WABB AL, WABB 12/5/88 1858 FAIR over noise; "More mx WABB", several sung ID's; oldies by Ricky Nelson; fade ToH to WSAY. (GH-PA)
- MN, ST. PAUL 1736-1756 (Date?) Tentative ads, ments of 1500 KSTP bookmakers in MN, DJ w/caller, more ads, DJ arguing w/another caller. Lots of QRM, fadey signal. (LH-AL)
- 1530 KFBK CA, SACRAMENTO 12/12/88 0106 Nx to Talknet jingle @0106, weak u/WCKY and rare excepting western openings. Actually was checking for KQNK-Norton, KS r/c again, but no sign of it this month.
- (HALL-PIT) 1530 WCKY OH, CINCINNATI 12/07/88 2250 1850 readable w/deep fades,
- ID, traffic, wx, stock mkt. (AS-AL) 1550 WSER
- MD, ELKTON 12/05/88 1645 FOOD ID by man = "You're listening to Lori Warner on 15-5 WSER", into rock mx. (RCF MS, JACKSON 1744-1800 (Date?) c/w DJ, "Super Country OKJ", 1550 WOKJ
- Mel Tillis mx, ads for local furniture stores, more c/w; full ID at ToH into more c/w. Good signal. (LH-AL)
  1560 KLTI MO, MACON 12/09/88 1840 WQXR weakened w/lw/SW Bev. comb.
- Fadey but wx and ID's w/KDDA/WCKD (which s/off @1845) QRM. Seldom heard; possibly AdCon now, ex-c/w. (HALL-PIT).

AR, DUMAS 12/09/88 1846 Briefly surfaced w/talk/local 1560 KDDA spots "on Hwy. 65." Soon lost as WOXR gained evening skywave strength. (HALL-PIT)

OH, WARREN 12/9/88 1745 heard only 2 ID's by man; clear but 1570 WOKG

fading in mess; someone signed off at 1800. (GH-PA) FL, FORT LAUDERDALE 12/10/88 1730 Voice of deliverance 1580 WSRF program w/hollering preacher; ID by man into next religious program [I was looking for WEAM]. (GH-PA)

### TENTATIVES & UNIDENTIFIED'S

WPLA FL, PLANT CITY 12/6/88 1745 VERY POOR w/weather

for the area in the 70's; tk of Florida Tourist Information (+)

Center. (GH-PA) SD, ABERDEEN 12/12/889 0140 on 2nd MM 0130-0145 f/c - r/cKSDN 930 sched. for 5-min. during this pd. 0140 poor 1kHz TT faint but (t) hrd off/on til 0145 w/apparant anmt (but buried by KWOC). Almost no doubt the one and will try for the actual ID next

(HALL-PIT) month. 12/9/88 1725 Q-105 ID; Pizza Hut spot; CHR Top-40 songs; 1380 unID

WRBQ possible in sung ID but only got Q-105. (GH-PA) 12/5/88 0034 no ID "message from Causeway Commission: no 1610 unID stopping on roadway, if you stop for an emergency pull into...every 3 miles...an emergency vehicle...Veterans...Boulevard...by causeway information from

north shore..." FAINT with strong fades, may have mentioned Veterans Memorial Blvd., mixed w/SS; is this New Orleans? (AS-AL)

Thanks to all of this weeks's reporters for their fine reports...until next week...continued GOOD DX + 73 from Mr. B.



### ASSOCIATION OF NORTH AMERICAN RADIO CLUBS

A <u>big</u> thank you to all who sent me Holiday Greeting Cards!! I do not send out greeting cards anymore and haven't since postage went up from ten cents to thirteen cents. That was many many moons ago! HI!

I hope all IRCA'ers had a great Holiday Season and that all your New Years Resolutions come true. May 1989 be your best DX year yet! One New Years Resolution I hope all of you made was to support ANARC more. ANARC needs IRCA's support and IRCA needs ANARC's support. Let me know what you would like to see ANARC do for IRCA and I will see if it is possible. I want to represent IRCA in ANARC, not myself! Without your comments and letters it is very difficult for me to correctly do my job. 1989 will be a great year for ANARC! However, it can only happen with your support. Support ANARC now!

### ON THE PUBLICITY FRONT

Galaxy Electronics has agreed to enclose an ANARC Club list with each receiver they sell. This mail-order firm, headed by Robert Leary (who used to edit the All Ohio Scanner Club's "Below 30 MHz" column) buys, sells and trades new and used scanners, CBs, and shortwave receivers. For a 28 page catalog of what they have in stock send US\$1.00 to Galaxy @ P.O.B. 1202, Akron OH USA Their phone number is (216) 376-2402. 44309.

We are also thrilled to announce that all 9 regional US editions of the 1989 Police Call Frequency Directories (due out in January 1989) devote an entire page to ANARC and our US-Member Clubs. Editor Gene Hughes, who got a entire page to ANARC and our US-Member Clubs. Editor Gene Hughes, who got a "Special Achievement" award at ANARCON-88, lists the addresses and each clubs' primary interests. Since over 300,000 copies of the Police Call directories are sold each year, mostly through Radio Shack, this amounts to an important recognition of the value of membership in ANARC's clubs.



### CENTRAL DX ROUNDUP

John Johnson 979 Neptune Blvd Billings, Montana 59105-2129



◇◇<mark>◇◇◇</mark><u>FOR</u> <u>THE</u> <u>RECORD</u>◇◇◇◇◇◇◇◇◇◇◇◇◇◇◇◇◇◇◇ All times are Eastern Local. Deadline: Saturdays [SA-MB] = Shawn Axelrod, 21 Knightsbridge Drive, Winnipeg, Manitoba R2M 4E7 ICOM IC-R70. Loop, 100' longwire, mini TUN-3. [KDF-IL] = Karl D. Forth, 2714 North LeClaire, Chicago, Illinois 60639 ICOM IC-R70. Spiral loop. [TL-IN] = Tom Laskowski, 1334 East Minter Street, South Bend, Indiana 46617 GE Superadio II, Sony ICF-2010. [JcJ-MT] = Your editor using an ICOM IC-R71A with a Radio West Loop. 550 WASG AL Atmore, DX TEST, 12/19. 0230 W/lots of code IDs, IDed as WASX not WASG. Voice IDs clearly heard, 1000 Hz tones. Code IDs made copy easy here. [TL-IN] 1030 WUFL MI Sterling Heights, EX-WDRQ. 12/21. 1628 tune in to man w/local news and ID. [TL-IN] 1080 KLRS CA Santa Cruz, EX-KSCO. 12/31 good w/KRLD nulled, lost to noise. 1935 W/instrumental-jazzy type music. ID "KLRS FM & AM Santa Cruz, Colors 99.1." 1937 and 1948 spot clusters. CA#114 [JcJ-MT] 1560 WXUZ MI Portage, EX-WHEZ. 12/18 fair. 0800 faded up with "Rock and Roll all day everyday, 15-60 WXUZ Portage, Kalamazoo." Into oldies. When did WHEZ change calls? New for me, MI#48. [SA-MB] ◇◇**◇◇◇<u>DOWN</u> THE <u>DIAL</u>〉◇◇◇◇◇◇◇◇◇◇◇**◇◇◇◇◇ 730 CKDM MB Dauplin, 12/8 strong. 0655 w/C&W music, "Night Country" program. \\CKMW-1570. 0700 ID. Must have gone 24hrs. [SA-MB]
770 WAIS OH Nelsonville, 12/14. 1620 W/CEW music, "53 degrees on the public square in Nelsonville. WAIS News coming up at 4:30..." [TL-IN] 930 WAUR IL Sandwich, 12/1. 0657 noted w/market report from WSDR-1240; still giving temps for Chicago lakefront. [KDF-IL] WSOC NC Charlotte, 11/29. 0700 call letters popped through WAUR and several others. [KDF-IL] WYNI AL Monroeville, 12/7 poor in WAUR null. 0659 w/SSB, rooster crow, sign on. [KDF-IL] 1050 WUKQ NY New York, 11/25 good o/WLIP, CHUM. 2037 W/fast Caribbean music, full Spanish ID and jingle. [KDF-IL] 1200 WBZY PA New Castle, 12/16 poor u/KFNW. 0700 w/"24 hours a day, AM 1200 WBZY." [SA-MB]

1210 KOKK SD <u>Huron</u>, 12/13 in very good w/no WCAU. 11755 w/C&W music, man said sunset would be at 4:57. Spot for McDonalds, weather, spot for a drug store. ID "12-10 Dakota Country KOKK in Huron." at 1800. New for me, SD#7. [TL-IN] KRSV WY Afton, 12/31 good in tight null of KLDI. 1755 w/C&W music, 1900 ID "KRSV Afton, Star Country USA" into Satellite News Network news. Spots. Rare since KLDI arrived. Needed for f/up. [JcJ-MT]
1230 CJLW AB Wainwright, 12/10 fair. 0800 w/ID for "LW" Network in Wainwright and other AB cities. New, AB#37. [SA-MB] CJOK AB Fort McMurray, 12/11 poor. 0840 W/"CJOK Music Countdown Sunday afternoons starting at 5 on CJON." New for me, AB#39. [SA-MB]
1250 KBRF MN Fergus Falls, 12/13 mixing w/WTAE. 1805 w/nice fade up w/Mutu 1805 w/nice fade up w/Mutual News, weather giving snow advisory for Northern MN, "I'm ?? reporting for KBRF News." Farm news followed. [TL-IN]
1260 KWYR SD Winner, TENTATIVE, 12/13. 1805 w/news sponsored by Grosburg (?) Implements on Highway 18 in Winner, PSA for American Legion, then weather mentioning Winner. Market report. No ID heard, but this is almost certainly KWYR. High on my most wanted list. New for me, SD#8. [TL-IN] WWJQ MI Holland, 12/14. 1635 w/local news w/items concerning Holland, Battle Creek, and Kalamazoo. Weather by woman, ID "WJQ", spot for a pastry shop w/phone 392-6133. [TL-IN]

KZBQ ID <u>Pocatello</u>, 12/31 in briefly w/KHSL, KOWB nulled. 1852 w/C&W music and spot cluster. 1900 ID "Country Q, KZBQ AM & FM Pocatello, Idaho Falls, Blackfoot." Into Satellite News Network News. Then quickly lost when power was reduced. Needed for f/up. [JcJ-HT]

1902 w/rock oldies, spot cluster included promo for "LS Radio Presents Eddie Rabbit Show." Needed for f/up. Rare. [JcJ-MT]

1290 KWLS KB Pratt, 12/31 fade up after KZBQ power cut, KHSL and KOWB nulled.

Hornell, news w/many mentions of Allegany and Steuben counties. ID "this is talk radio 13-20 WHHO..." Note, this is still listed as 1440 on the 1988 Freq Check list. No wonder I've never heard their f/c on numerous tries. hi. [TL-IN] 1340 WWPZ MI Petosky, 12/18 poor to fair. 2358 W/Larry King. ID "first in North Michigan....AM radio 13-40.....info WWPZ Petosky.... City and Charlevoix." Into news. New for me, MI#49. [SA-MB] 1420 WFLT MI Flint, 12/13 good. 1727 w/woman w/spot for Hansen Inn w/phone 238-7744. Promo for church notices on WFLT, gave phone number 239-5733. First time heard. [TL-IN]
WPLY WI Plymouth, 12/13 fade up after WFLT faded out. 1729 w/weather by man "on your radio station, WPLY." TC, holiday promo. New here. [TL-IN] 1480 CKER AB Edmonton, 12/10 strong. 0811 fade up w/local East Indian program. Mew for me, AB#38. [SA-MB] 1490 KDBM MT Dillon, 12/10 poor to fair. Dillon, 12/10 poor to fair. 2120 w/Christmas music, ID "14-90 KDBM in Dillion will not join..." Lost. New, MT#29. [SA-MB] KDRS AR Paragould, 12/17 poor. 0835 w/"back to....Country Countdown on KDRS." into C&W music. New for me, AR#7. [SA-MB] 1500 CKAY BC Duncan, 12/10 poor, KSTP gone for 12 minutes. 0850 w/Christmas music, man w/ID. 0856 faded. New for me, BC#15. [SA-MB] 1530 KHAT NE Lincoln, 12/17 fair. 0827 w/local spots, weather, TC, ID "Your 10 in-a-row station, KHAT." Lite rock music. [SA-MB] 1560 WSOR IL Sycanue, 12/18 good. 0759 W/SID (by a choir) "Fall in love with the new 15-60 WSOR." New for me, IL#45. [SA-MB] 1590 KHIT NV Sun Valley, TENTATIVE, 1/1 brief fade ups in nulls of KMTI, KQUL. No "KHIT" IDs heard, only "kick FM 104.5" and calls sounding like "KIZK" 1745 w/C&W format, numerous spots for Reno merchants. A report sent, hopefully verification will shed light on their call letters. New for me, NV#27. [JcJ-MT] 12/13 strong. 0703 w/TT, no ID. Might have been CHMG. [SA-MB] 1200 unID 12/10 poor. 0835 w/heavy rock music, ID as "W-?-?-L or Y" looped 1550 unID SE+NW. May have been a Z-Rock station so ID could be for another station? [SA-MB] {JCJ: KZQQ is Z-Rock, but wrong direction. John} We are never so generous as when giving advice. Karl mentioned he did NOT hear recent DX Tests of WASG-550 on 12/19, WTBF-970 on 12/12, nor WPYK-1010 on John.

1320 WHHO NY Hornell, 12/21. 1606 w/spot for auto parts store w/mention of

### Free the airwaves.

Orange County Register 12/29/88

federal judge deciding a "pirate" radio station operating off New York's coast must get a Federal Communications Commission license or cease operations demonstrates how a bad decision made long ago can keep producing bad results and twisted logic. Federal regulation of electronic communications should be unconstitutional, but an elaborate framework of justifications has been erected to defend a

12/5.

mistake made in the 1920s. When the first Congress ratified the First Amendment, which declared that "Congress shall make no law ... abridging the freedom of speech, or of the press," it's a pretty safe bet that by "the press," it's a not mean "something printed in ink on pa-per and nothing else." If the founders had been queried about the possibility of future technological developments in communication, they would surely have responded that by "the press," they meant something like "any means of communication or promulgation of ideas, opinions, and information.

But in the 1920s, the new technology of radio was poorly understood. Congress decided it had to step in and create a federal agency to decide which station would be allowed to broadcast on which frequency. By the time the law was actually passed, most of the disputes about frequency allocation had been settled privately and amica-bly, but by then the die had been cast.

The feds developed the novel and confus-

via Rolland Ivy ing doctrine that the airwaves belonged to "the people" (which in practice meant the government), so the government would de-cide (through licensing) who would get to use this resource. An elaborate set of criteria about what can be broadcast was developed.

You might suppose that the FCC's mandate was confined to US territory. A station operating from a foreign-registered ship in international waters, sending its programs out over a frequency nobody else is using so there's no plausible contention that it is harming another station by "stepping on" its signal - should be exempt from FCC regulation, right?

Wrong, says US District Court Judge John J. McNaught of Boston. Radio New York International, which did precisely that, must get a license (which the FCC is almost certain to deny) or not broadcast. Judge McNaught didn't explain how the FCC's mandate can extend to international waters, and flatly stated that "The First Amendment does not grant anyone the right to broadcast by radio."

Properly understood, the First Amendment should do precisely that, just as it tried to guarantee the right to disseminate information by the spoken and printed word. But the country made a historic wrong turn back in the 1920s, and we've been paying for it ever since.



NANCY HARDY, EDITOR



DEADLINES: MONDAYS

1100 1110

REPORTERS FOR THIS ISSUE: Doug Allen-P.O. Box 5646-Woodland Park, CO 80866
TS 430-S, 160 meter dipole, 1000' NE-SW & 600' SE-NW Beverages
Pat Martin-P.O. Box 843-Seaside, OR 97138
Bruce Portzer-6546 19th Ave. NE-Seattle, WA 98115 (DA) (bp) Racal RA-17, 4º loop Pete Taylor-DX ing in Tacoma, WA (PT) ICF-2010 Robert Wien-1309 Dentwood Dr.-San Jose, CA 95118 (RW) GE Superadio, GE long-range portable, SM-2 TX, Midland 12/19 0301 "Your country & western station in west Texas, KCRS," into C&N. (DA-CO)
CA, San Bernadino 12/10 0303 weather, ID, into light music. (DA) 550 KCRS 590 KRSO WFAN  $\overline{\text{NY}}$ , New York 12/12 0305 football, NHL scores, "Sports radio WFAN." (DA-CO) 660 PQ, Montreal is part of French network, so must have been what CBF Theard on 12/1. CBKF1 is off the air at 0555. (PM-OR)

740 \*KCBS\* CA, San Francisco 12/22 0636 OC. Still fixing xmtr problems.(RW)

(KCBS)+12/19 0410 & 0502 and 12/26 0430 not noted. Either off or at reduced power due to windstorm damage (See 12/31 DXM p. 1).(bp) CA, Clovis 12/19 0510-0605 o'u KGMI with Spanish format, EE ID 0603, no KABC/KGHI/CFCW. Also 12/26 0510 thundering in o/KABC (no KGMI this time!) with Spanish & "Super Coo" ID. Never heard 790 KOQO TX, Lubbock 12/8 2302 AZ State & Texas BKB, spots for Bank of the West. (DA-CO) KFYO CA, W. Covina 11/30 2038 "KGRB 900 & KBOB 98.3." (DA-CO)
TX, Floydada 12/1 0739 spot for State Farm Image in Floydada & 900 KGRB KKAP CA, Fresno 12/1 2040 "Your country favorites from the 60's, 70's and 80's, 940 KFRE." (DA-CO) UT, Provo 12/12 0439 local weather & KZOL? 96.1, o/u KOOL. (DA) Richfield 12/26 0810 way o/KFWE with ad for Richfield 940 KFRE 960 KFMY 980 KSVC Community Hospital & Intermountain Farmers of Richfield. Anyone know if this station is 24 hours? (RW-CA) CA, Vista legal ID into talk. (DA-CO) (Date & time?--NH) 1000 KVSD MA, Seattle 12/15 0000 briefly surfaced at hour into AEC News, mixing with R. Mil, no KTOK! (DA-CO)

AZ, Tolleson 12/12 0330 "The Christian voice of the valley," KOMO 1010 KXEG spot for New Life Ministries. (DA-CO) CA, Thousand Palms 12/10 1132 alone on freq. Local spots & "The desert's only classical music station." Tipoff by Tim KPSL Hall, tried previous evenings but no luck. (DA-CO) +12/26 0944 faded up nicely u/KIQI semi-null, KIQI still on low might power. CBR weak on poor northern ex tonight. Classical music, partial "K--SL" ID, possible mention of "101 FM," and ment. of Palm Springs. Faded out fast. Good enough for me.(RW) UT, Price 12/9 1000 EZL to 1002 then news read from AP, local 1080 KRPX news, weather, finally ID at 1008. (DA-CO)

KFAX CA, San Francisco 11/30 2117 briefly over KVEE with traffic reports for S.F., San Mateo, and Oakland. (DA-CO)

KRLA CA, Pasadena 12/12 0238 two legal IDs. (DA-CO)

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CA, San Diego 11/30 2142 "KSDO Sports" & "San Diego's award
                         winning news station," spot for Laredo cowboy boots. (DA-CO) CA, Palm Springs 12/15 "1140 KCMJ" at half hour u/KSOO. (DA)
1130 KSD0
1140
             KCMJ
                           (Time?--NH)
                           BC, Victoria 12/12 0505 WOAT off. "Super 1200 CKDA" & "It's 8
1200
             CKDA
                           degrees at KDA" o/u three unID SS stations. (DA-CO)
                           CA, Stockton 12/26 0405 "Memories of the 50's, 60's and 70's on CM, Stockton 12/26 0405 "Memories of the 50's, 60's and 70's on CM, AM and KYBB FM" ID, then Peter, Paul & Mary tune. (bp-WA) NV, Las Vegas 11/30 2204 woman giving Las Vegas weather; my
1230
             KWG
                         best GY DX at 580 miles. (DA-CO)
+12/3 0401 "...AM 12-30 KLAV Las Vegas" ID by woman, into Elvis
              KLAV
                            tune. (bp-WA)
                           OR, Gresham 12/3 0344-0349 dominant with new age music, ads,
                           OR, Gresham 12/3 0344-0349 dominant with new age music, ads, several call IDs. (bp-WA)
CA, San Francisco 12/12 0457 "News on KOIT, San Francisco."(DA)
OR, McMinnville 12/26 0714 weak but steady in KOIT null with
"Silver Bells," ID, faded out to KGIL, still looking for KWYR-
"Silver Bells," ID, faded out to KGIL, still looking for KWYR-
"SI. Faded up later with ID "Happy holidays, from KGYX." (RW)
AZ, Tucson 11/30 2238 Palo Verde hospital spot, weather,
"K-Cub" to C&W. (DA-CO)
MS, Jackson 12/7 0000-0010 male DJ with strong southern black
accent. Local spots and "on WKYI." state #36! (DA-CO)
              KKGR
 1260 KOIT
              KC YX
              KCUB
 1290
                            mb, Jackson 12// 0000-0010 mare DJ with strong southern black accent. Local spots and "on WKXI," state #36! (DA-CO) AR, Ft. Smith 12/12 0346 "KMAG 99.1" to C&W. Stm #500! (DA) NM, Aztec 11/30 2055 spot for "Fiesta Grande" in Farmington.(DA) UT, Salt Lake City 12/12 0252 "I'm Herb Jepko, thanks Salt Lake for being here." (DA-CO) AZ, Sierra Vista 12/19 0145 "Merry Christmas Arizona," local weather (DA-CO)
              WKXI
 1300
              KWHN
  1320
               KCEM
               KEMX
  1420
               KTAN
                             weather. (DA-CO)
                             NE, Lincoln 12/1 0023 ID & ad for Jiffy Lube. (DA-CO)
                             CA, San Jose 12/1 1902 no ID or news on hour, ID "More solid
  1480
               KLMS
               KHTT
   1500
                              gold--KHTT" at 1902. (DA-CO)
                              NM, Alamo Community 12/9 0924 community events, IDs to C&W.
                KABR
                              Under KSTP. (DA-CO)
                              TX, Canyon 12/1 0800 legal ID on hour. (DA-CO) TX, Canyon 12/1 0800 legal ID on hour. (DA-CO) MA. Summer did a no-no 12/26-12/27 by leaving their xmtr on all night. OC noted 12/27 0130 & 0845. KPMC under/over depending on
   1550
                KAKS
   1560
                KFRS
                              KS. Marysville 12/1 2200 C&W to legal ID & ABC News. Power?
                              loop bearing. (PT-WA)
                KNDY
   1570
                               (DA-CO)
```

550

DX TEST

AL, Atmore 12/19 0253 0053-0055 call letters continuously in code at estimated 7-8 words per minute u/KOY & KCRS. (DA-CO) WASG

UNID

1320 12/22 0633 TT good o/KEMK. Suspect KGNR. (RW-CA)

Happy new year to everyone. ♡ Another short column this week!

### Soft rock rules airwaves

OTTAWA (CP) - Canadians listened to 18.8 hours of radio a week on average last year and the most popular type of station they tuned into was contemporary soft rock.

Anthony Young, project manager for radio and television tuning at Statistics Canada, said the weekly average has re-mained stable over the last six years, ranging between 18.4 and 19 hours a

A quarter of Canadians tuned into the soft rock stations aimed at the yuppie generation, according to a three-week survey taken in the fall of 1987.

Middle-of-the-road stations, which include more pre-1960, cocktail and big band jazz songs than the soft rock stations, came second in popularity as 21.1 per cent of the population tuned in. Country stations came next at 11.4 per cent, album-oriented rock stations at 9.7 per cent, easy listening at 9.3 per cent, CBC at 9.0 per cent and Top-40 hit stations at 6.8 per cent.

Women tend to listen to more radio

than men, Young said in an interview. "One can only speculate (on the reasons)," he said.

"Maybe (because) labor force participation for women is slightly lower than men, maybe they have more time at home, or more free time."

Adult men listened to 19.6 hours of radio a week while women logged 21.7 hours - tuned mostly to soft rock and middle-of-the-road.

Teenagers spent 12 hours a week with the radio blaring mostly top-40 hits, soft rock and album-oriented rock. They avoided easy listening and CBC like the plague.

Children listened to 5.8 hours, mostly soft rock and top-40 music. Radio listening habits also varied widely according to province, education and occu-

pation, Young said.

Central Canadians spent most time with the radio on, with Ontarians listening to 19 hours a week and Quebecers 19.7 hours the highest rate in the country.

Winnipeg Free Press via Shawn Axelrod





### EDITOR: JIM HALL #240 BYRON ROAD#PITTSBURGH, PENNSYLVANIA#15237 U.S.A

Radio Taino-830 was back on near the end of December, apparantly celebrating the Holidays. The 830 transmitter (//1160 & occasionally 1040) has been on the air sporadically as of late summer 1988 with high power, possibly as high as 300-500kW. Nothing much else to report as conditions seem to have slowed things a bit. I did receive a QSL from VON Radio, Nevis, W.I. Times are UTC:

### PAN-AMERICANA DX

630 unlD, 0331 11/29: w/"Radio America" ID's, ads, mentions of Comayaguela, CST TC's & instrumental mx o/MLAP. Did Tegucigalpa on 610 move here? (Forth-IL) (1 have no corrections for any new Honduran outlets on 630, Karl, but I'd say the chances are good that you heard HRLP8-Choluteca, HRLP7-La Ceiba or HRLP13 -San Lorenzo at IkW each. Each are relays of HRLP-610 R. America in Tegucigalpa.

Nice logging Karl. ed)
830 CUBA, 2212 12/24: Very, very strong signal, no question what this is! Radio Taino w/SS mx, fast kind of mx. (Wyllie-MA)
+0002 12/23: w/Spanish converstaion between male & female ancrs, news. Later

hrd 0259 W/'Radio Taino, Tour Radio' ID & English & mx, very good signal, WCCO not audible. (Forth-IL) +0020 1/1/89: Festive SSLA rumba vocals as loud as ever - completely swamping

+0020 1/1/89: Festive SSIA rumba vocals as loud as ever - completely swamping freq. as usual. Many New Year's Greetings "Feliz Ano Neuvo!" (Hall-PIT)

560 CUBA, Clenfuegos 2219 12/24: Weak but good signal behind mess of stations.

Time pips really come through the mess. (Wyllie-MA)

CUBA, 0241 12/23: R. Reloj good o/MWHE w/standard Reloj format //760, which was heard at the same time. Which city is this? (Forth-IL) (Comment below. ed) +0725 12/17 & 2235 12/24: Nx & ticks every second but minute pips not there, instead had chimes on the minute and NO "RR" code ID at all. Why does this wound so different then other Radic Reloj's? (Wyllie-MA) (William, Reloj most kely was using the format you described where when the chimes are used in place of the cw "RR" there are no shrill pips that cut through so well. R. Cadena Habana or R. Angulo most likely were running the //, and may still be on the format. These two CM's on the channel have juggled formats in the past. ed)

COLOMBIA, 0730 1/4/89: SS talk by 2 men, short news items. Network "CARACOL"

ID but no locator - likely commonly heard HJCN-Reloj-Bogota, but HJAT-R. Tropical-Barranquilla a possibility also. While checking for Reloj Cuban. (Hall-PIT)

### **VERIFICATIONS:**

NEVIS, W.L.: VON Radio 8-9-5 Nevis Broadcasting Co., LTD v/1 from Evered S. Herbert, AGM. Says he has rec'd letters from a number of listeners in Europe, U.S.A. and Canada. Air op's began June 1988 (construction was Jan. 88). Was suprised to see that his contractual engineer John Kanzius is from my old hometown of Erie, PA w/an address only 5-min. from my old QTH. Stn is commercial, power is 10kW from 'most advanced equipment', call letters V.O.N. (Voice of Nevis?). Structural location is Bath Village, Charlestown Nevis, West Indies, addr. P.O. Box 195, Bath Village, Charlestown NEVIS, W.I.. Tel. (809)469-1700/1616, Cable: VCN Nevis. Format is 'AdCon/Mostly Caribbean mx and a wide variety of Programmes' and schedule is 16-hours daily-6AM to 10PM. (HALL)

### CREDITS:

(Forth-IL) KARL D. FORTH, 2714 N. LeClaire, Chicago, Illinois 60639
(Icom IC-R70, Hammarlund HQ-160, spiral loop, LW) \*\*WELCOME, KARL\*\*

(Wyllie-MA) WILLIAM WYLLIE, 95 Peck Street, Franklin, Massachusetts 02038-2217

(Realistic Modulaire 2200 w/indoor antenna)

(Hall-PIT) JIM HALL, 240 Byron Road, Pittsburgh, Pennsylvania 15237

### DX Worldwide - West



PAT MARTIN P.O. BOX 843 SERSIDE, OR 97138

### Time: UTC phone (503) 861-3185 DEADLINE: TUESDAYS

Not much to report this week. Apparently we are into the midwinter dead period. Reports from Bruce Portzer and Steve Mittman saved the day this week. So on with the reports:

### PAN-AMERICAN DX ROUNDUP

540	MEXICO, S.L.P. XEWA strong with SS talk, ranchera mx and "X-E-W-A"
	ID and TC at 1918 12/19. This one is really a regular at night
	these days. (BP-WA) (It also is a regular here, too. They used to
	be quite rare here on the North Coast.PM)

MEXICO, B.C. Tijuana-XEMO-0904 12/19 good to fair w/SS pops and Radio 86 ID. This one has been noticably weak in recent months, and not the powerhouse they used to be. (BP-WA) (Also the same here.PM)

1030 MEXICO, Mexico D.F.-XEQR 12/3 0915 fair o/u KJDJ w/SS pops and

Radio Centro ID. (BP-WA)

1070 MEXICO, MM 12/19 0930-1005 fair signal w/IDs as "Radio Sensacion" and "Radio Mexicana" (maybe actually 2 stations?) Quick ID at 1000 as "XEOBS" or "XEOX" or something similar. Ment. of "Mil watts de potentia...." (1000 watts of power) en Sonora" KNX off.(SMM-CA) (Nothing listed in the WRTH in Sonora on 1070. Maybe a new station or a freq. move? Anyone else hear this? PM)

CUBA, Habana-Radio Time-apparently the same 1040 station others have been hearing, but heard as "Radio Time" in EE and SSwishing all English listeners in Cuba, visitors and very Happy New Year and all the best in 1989 to you and yours" Fantastic signl, with hardly a sign of Vancouver and no sign of WHO. Haven't heard a Cuban that strong in many years. Taped report sent. Heard at 0335 on 1/1/89, some fading. New. (PM-OR)

### TRANS-PACIFIC DX ROUNDUP

550 HAWAII, Wailuku-KMVI 0924 12/19 Thundering in with strange mix of mx (sounded like a cross between LA, Polynesian, and Top 40 tunes) local ads. Practically all alone on channel.(BP-WA) (This is their usual SN/MM stuff. KMVI has been running SS mx in the evenings for several months, but I guess the locals throw their own stuff in too.PM)

### THANKS TO THESE REPORTERS:

SMM-CA STEVE MITTMAN-2248 WEST 37TH STREET-SAN PEDRO, CA. 90722-4506

Realistic TRF, 3' Wedge Loop BP-WA BRUCE PORTZER-6546 19TH AVENUE, N.E.-SEATTLE, WA. 98115

Racal RA-17, 4' Box Loop

PM-OR YER EDITOR SP-600JX, 1500 East Beverage, Ground System

### EASTERN 414-466-8754 Deadline: Sat. $D) \times$

Richard C. Evans Apt. 19 5104 N. Lovers Lane Milwaukee, Wisconsin

414-466-8754

Ernest Cooper, 5 Anthony Street, Provincetown, Massachusetts 02657 508-487-9337. I'd like to nominate Steve Mittman for Sainthood! Anyone who could take that much guff from anyone simply HAS to have saintly qualities: I think I would have told him to stick the phone where the moonlight never shines, hi. If KGRB-900 and/or KBOB-98.3 should fail, there'll be no tears shed here: And, welcome back to these pages, Frank Merrill: To Shawn Axelrod, I believe your Larry Kingie on 990 is WIVK, Knoxville, altough I can't hear 'em here. Correction, that's WPLM, not WPML, on 1390, Plymouth, MA that's running AN, w/a silent period on Sunday mornings; their FM also on 99.1. Wouldn't you know, as soon as I mentioned WBAL being off MM's from 0100 to 0300, they've filled in those two hours again, going NSP. I still haven't done anyting about getting a new receiver - perhpas I'll just let this entire season go down the drain and wait till next year, as we used to say in Brooklyn about the Dodgers. Y'know - the NRC-only members STILL do not know I do not have a receiver: Musings I mailed in on Oct. 4 & 18 and Nov. 2 have yet to see print, as of the night before Christmas. So to you who are members of both IRCA and NRC, don't look for any NRC musings from me after those finally get published, that is, if they ever do. The IRCA is the top club now, you may be sure. I have a lot of friends in the NRC, and if NRC straigtens out some day, I'll resume Musing, but until then, I'll contribute only to IRCA, and send my FM stuff to WTFDA in season. I'd like to see this section balloon to several pages every issue - how about it, gang? For those of you who don't know, I was NRC's Musings Editor for some 34 or 36 years (I can't remember which:) (I think it was 36 years-or more--rce) and I never missed an issue! (Ernie, I remember Pop Edge substituting for you for one issue--rce) Everything was done on an ordinary typewriter - no word processors, computers, or the like, and we usually ran about ten pages of copy. I put out full Musings sections even the week when I had play rehearsals every night after work; even the week I moved from Brooklyn to Provincetown, and even the week my mother died. I didn't have a holdover box either — everything that got to me by deadline made it into that week's Musings. So perhaps you see now why I am so upset at the present situa tion with "my" section. Oh well, they say when you get old you get crochety and grouchy - believe me, I try not to. Let's have a great 1989, IRCA! Forward - March!

Rick Evans, Apt. 19, 5104 North Lovers Lane, Milwaukee, Wisconsin 53225
Had a good time in Alabama last weekend. It was a quick 2000 mile drive in five days (counting the two days we were there. Coming back, we ran into rain at Indianapolis, sleet at Gary, and snow at Hammond, finally running out of the snow on the west side of Chicago. Below Gary, I tuned in WBBM-780 for the weather reports and road conditions. Seemed like they ran the same news on a 15 minute cycle, so I finally switched to WMAQ-670. WMAQ-670 ran much the same as WBBM, but at least they worded the things a little differently. WGN-720 was running a sports interview so I didn't stay with them. When Gary Siegel and John Clemmer were here over the Thanksgiving Day weekeng, we discussed a little bit about the lack of support for the EDXF over the past year. The feeling was that my comments last spring about losing my job and the fact that I would probably have to move for a new job (as it turned out that I did) hurt support as people were never sure where I would be and when. Gotta run and get this in the mail. Have a good year--and report often.



780 Khz. CALI TRIUNFO SONORO DE TODELAR!



### Mestern DX Forum

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IRCA - The #1 Choice of the Broadcast Band DX'er

Editor Ric Heald @ 8539 Bellamy Way @ Sacramento, CA 95828 USA @ (916) 386-8677

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		DEADLINE	s — weeki	Y ON TUESDA	Y 11 DAYS PR	IOR TO PU	JBLICATION D	ATE	
GARY	LARSON,	2806 LII	OLN, B	URBANK, C	A 91504				
Н	ne all	of you ha	ad a grea	at holida:	v season.				

It's 26 December as I write and last night around 11 PM I drove up to Foothill Blvd., Sunland and followed it to Sylmar and past the California aquaduct to Sierra Hwy. I kept going and listening to tapes of music I made. I ended up in Palmdale mostly due to hearing a promo on KUTY from GM/owner Pat Ware saying if listeners hear a power drop or periods of slience days, it's because of a move to better serve listeners with a more powerful signal. I decided to go first past the transmitter site to see if I could see any changes, but it's behind a fence next to Palmdale Reservoir which is owned by the city and brightly lit. Then drove to 572 E Ave. off 6th St. E., noting no cars in or around the building. C&W program on air was on automation system, I assumed. (I thought they were carrying satellite programming, therefore not automated-RtH.) Was hoping to contact DJ or anyone else. Tried

several phone numbers with no luck. Also noticed from car radio that 610 KAVL was off and XEPRS 1090 was off with an OC.

On way out through Canyon Country I noted a big sign at 27565 Sierra Hwy for AM stereo 1220 KBET Canyon Broadcasters, so I stopped by but couldn't tell if there was anyone in working. I did go to 15500 Sierra Hwy. to see if I could see towers, but it seems only very recent grading of uneven land has started. The area is surrounded by mountains so looks like coverage will be

Sort of shaped by them. May try to go through in a few weeks.

Currently no changes for 1300 and 1330 but it could happen anytime. Sorry to see no CLA on AM here unlike KDFC and KKHI in the Bay Area as well as KDB 1490 Santa Barbara. (KDFC and KKHI AM are tax write-offs for their more successful FM's-RtH.)

Can now be reached at (818) Thornwall 1-3646. Got rid of the 567 number; too much confusion on prefix. (You sure it's Thornwall? That's an Oakland exchange and still in use-RtH.) 73 and Happy New Year and see you in Sacramento for the Silver Anniversary Convention!

TIM KRIDEL, 402 MARK TWAIN, UNIVERSITY OF MISSOURI, COLUMBIA, MO 65201

Greetings from Missouri and a Happy New Year to all. With the fall semester finished at Mizzou, I'm spending a few weeks down here at my parent's (rented) house in New Wells, MO. Unlike Columbia, there's plenty of room here to string up an antenna. Over Thanksgiving, I put up a 190-foot longwire running NW/SE in the backyard, and it's performed fairly well thus far. One end is attached to a large tree outside my window and the other to a 16-foot pipe I drove into the ground. The guy wires (made of plastic and nylon rope for the pipe) are attached to two fence posts that make up the pasture that surrounds the house on three sides. Unfortunately, the cows have taken to gnawing on the rope. This rural community is fairly interference free despite the number of mercury vapor lights. (I wish that that was my only QRM, hi-RtH.)

One report in: KWLO 1330 Waterloo, IA after about 11 days. Reports have gone out to WPAD 1560, KOMA 1520, WHBQ 560, WELO 580, WDXN 540 and KPWB 1140. Also sent a report to a TIS station on 530 kHz, ID's as "The Rend Lake Information Network," and is located somewhere near the lake in southern IL. I called the Rend Lake management office at (618) 724-2493 and was told to send my report to them at RR 3, Benton, IL 62812.

I haven't received the Radio Annual (03 December DXM) as yet, but I did

I haven't received the Radio Annual (03 December DXM) as yet, but I did pick up a copy of the NRC Log #9. I like the set-up of this edition better than #7.

I'm interested in hearing from other Missouri DX'ers and those in surrounding states. So far, this seems like a pretty good spot for DX, with the exception of Columbia.

Best of DX in '89 and 73 de TK in MO.

ROB HARRINGTON, P.O. BOX 22202, DENVER, CO 80222

I'm looking for any information on who is carrying American Top 40 in CO, NM and WY. AT40 is no longer aired in the metro Denver area.

Denver has one set of double frequencies: 800 in Brighton and 1600 in

Lakewood. (DXM, Vol. 26, No. 13, pg. 7.)

I didn't get any Christmas cards out this year due to jobs, etc., but will say a belated Merry Christmas and Happy New Year to all IRCAns. Thanks to Robert Wein for his card.

If anyone in IRCA wants the ham radio test dates, times and locations (info sheet), I have the information.

Until my next report in March, I'll say 73 de Rob.

RIC HEALD, 8539 BELLAMY WAY, SACRAMENTO, CA 95828-3821 (916) 386-8677 1000 to 1300 PLT & ppd

Six months to go, gang. IRCA's Silver Anniversary - let's remember our origan and what got us going. Several have mentioned trivia stuff for the convention and I'll add to that: What was our orignal (briefly) name?

convention and I'II and to that: what was our original (original) name:

Had a swell surprise on 580 on New Year's morning in the form of ranchera
music. I scrambled for the VJ Log looking up Mexican possibilities, but
strangely enough, the loop liked a NE/SW direction. Turned up with a perfect
ID in SS at 0302 then in EE - KFXD! Boise has a large SS population?

Locally, KFIA 710 has returned to their SM SP. I still hear KMPC and KIRO
(in that order) with KFIA on, but not as well with KFIA's nighttime power

increase.

Would someone like to tell me who's SS with ranchera on 760? They were over San Diego (very unusual). Heard also on the First around 0310 PST DX still remains the pitts. I'm even getting noise on the VHF and UHF bands, hi. My only consolation is that I've not only got TNN on CATV, but Country Music Videos as well - hot dang, hi.

Made contact with bp and hopefully will have a mini-GTG when I travel north. I thought there'd be no interruption in deadlines, but AMTRAK decided otherwise, hi. There will be no 10 January deadline, which is history as

this will hit your mailbox much after 10 January - oh well!

Sacramento, home of the oldest daily newspaper west of the Mississippi (The Union) and Mark Twain worked there. After visiting San Francisco during the summer, he wrote in the Union: "I spent a winter during the summer in San Francisco." (He also set the woods afire at Tahoe, but we don't talk about that, hi.)

And speaking of San Francisco, was down to the Bay to play and stopped by the Raphael and had a chat with Kaskey. By the way, he wants all of you to know he's still alive, but between job and family hasn't really had the time to DX. I was trying to draft him on the convention committee (I'm not the most subtle kind of guy, hi), will have to settle for advisory instead. That's it for this week. Best of DX and make it California this summer in Sacramento. Fourth of July weekend. 73 de R+H

in Sacramento, Fourth of July weekend. 73 de RtH. .

### IRCA T-Shirts are Coming!

You can now be the proud owner of an IRCA T-shirt with the club name and logo emblazened on the front. The shirts are 50/50% cotton/polyester in your choice of white or light blue, and your choice of size (S-M-L-XL). The price is \$8.50 for S-M-L and \$9.00 for XL. You can have your choice of three styles:

- Small IRCA logo on front (i.e. the globe and "IRCA" like at the center of the DX Monitor masthead)
- Large logo and towers (like on DXM Masthead) on front
- Small logo on front, large logo on back

See last week's DX Monitor for a sketch of each style.

Doug Pifer will handle the orders, so make your checks payable to him. He'll forward the profits to the club after recovering his expenses. The T-Shirt offer will be available for only three or four months, so get your order in soon. Allow several weeks for delivery, since the orders will be processed in batches. When ordering, be sure to mention:

- Your name and mailing address
- Size (S-M-L-XL)
- Color (White or light blue) - Style (1,2 or 3, see above)
- Your check or money order

Send your order to Doug Pifer, 25530 Buckley Drive, Murrieta, CA 92362.

### verification signers

Editor:

Tim Hall, 350 G Street #F-1 Chula Vista, CA 92010-4559 Deadline: Last Friday of the month

CONTRIBUTORS TO COLUMN \$24 (12/31/88):

RH -- ROY HAFELI, % CJNL RADIO, MERRITT, BC VOK 280 THJ -- TOM JASINSHKI, 419 N. RAVEN, SHOREWOOD, IL 60435

JCJ -- JOHN JOHNSON, 979 NEPTUNE BLVD., BILLINGS, MT 59105-2129

PM -- PAT MARTIN, P.O. BOX 843, SEASIDE, OR 97138

JD -- J.D. STEPHENS, 3605-8 CHASEWOOD, HUNTSVILLE, AL 35805



		STEERING SOOO GIRBEROOD,	***************************************	12000	2000			
	CALL	SIGNER'S HAME / TITLE	ADDRESS			WHAT	WHEN	HH
550	#AS6	DALE BEHMAN, GM RUDY HERMAN, CE L. MALETTA, CE [ NOTE #1 ]	1210 S. MAIN ST.	ATMORE, AL	36502	LHB	64 f	J
600		RUDY HERMAN, CE	1401 ₩. EIGHTH	VANCOUVER, BC	VAH 109	L	23	P
630		L. MALETTA, CE [ NOTE #1 ]		KELOWNA, BC				. R
650	CISL	RICK STABLER, ENG. JERRY VAROUJEAN, CE	\$20-11151 HORSESHOE WAY	RICHMOND, BC	V7A 4S5	LB++	13	TR
B30	KIKI	JERRY VAROUJEAN, CE	345 DUEEN ST., \$601	HONOLULU, HI	96813	L	77	P
850	MIAK	MILTON JONES, CE JOSEPH SCAGLIONE, CHIEF OP. KEN STONE, PD CARTER D. BROWN, ANNCR. SANDRA COTHRAN, TF MBR.	P.O. BOX 10207	KNOXVILLE, TN	37919	L	12f f	J
870	WHCU	JUSEPH SCAGLIONE, CHIEF OP.	P.O. BOX 69	ITHACA, NY	14851	LB	105	TR
920	KORK	KEN STONE, PD	P.O. BOX 15126	LAS VEGAS, NV	89114	Lr	19f	JC
940	CFFX	CARTER D. BROWN, ANNCR.	479 COUNTER ST.	KINGSTON, ON	K7M 7J3	Ł	23	J
1000	MXTN	SANDRA COTHRAN, TFC MGR.	P.O. DRAWER "N"	LEXINGTON, HS	39095	LHB+	32f	J
1070	CKST	PAUL PRESTON, PROMO MGR.	22 SIN WINSIUM CHUKCHHILL					
			AVENUE, #602	ST. ALBERT, AB OGDEN, UT	TBN 184	L	16	JC.
1120	KANN	TIMOTHY A. HUNT, NETHORK CE	2222 WASHINBTON BLVD.	OGDEN, UT	84401	L	14	JC
1150	NTHP	PAUL MAJOR, PRES.	P.D. BOX 1101	TAMPA, FL	33401	LMB+	12ff	J
1180	THEN	ANN DENLEY, TFC MGR.	2708 OLD BRANDON RD.	JACKSON, MS	39208	L	5f	J
1210	KEBR	PEGGY RENSCHLER	3108 FULTON AVE.	SACRAHENTO, CA	95821	L	Bf	P
1250	WBRM	PAUL MAJOR, PRÉS. ANN DENLEY, TFC MGR. PEGGY RENSCHLER ANNETTE BRYANT, PRES.	P.O. BOX 219	MARION, NC	28752	L	5	J
1260	KFBQ	R.L.(P.L. ?) WARLSEY(?), 6M	924 H. 2ND ST.	BOONE, IA	50036	Lr	6	TH
1270	KESS	[ ITTERIBLE ]	P.O. BOX 6195	FORT WORTH, TX	76115	LB	5	J
1290	KLVS	R.L.(P.L. ?) WARLSEY(?), 6M [ ILLEGIBLE ] JOE ALLEN SR,CE [% KYTE-970]	2040 SW FIRST AVE.	PORTLAND, OR	97201	L	12f	P
1310	KARY	SIDNEY ROACH, PRES. RICHIE BAUER, CE	P.O. BOX 1310	PROSSER, WA	99350	Lr	6	JC
1320	KEMX	RICHIE BAUER, CE	434 BARECAT DR.	SALT LAKE CITY, UT	B4115	L	Bf	PI
1350	LKED	CERCOMM ELECTRONICS, INC.		NANAIMO, BC				R
1360	KBUY	ANITA DRYPOLCHER	P.O. BOX 39	RUIDOSO, NH	88345	L	9	JC
	HAMH	HOYTE CARTER, JR., PD	44 MUSIC SQUARE EAST	RUIDOSO, NH NASHVILLE, TN	37203	LrB++	10	TH.
1370	CHPO	HENRY BRILZ, OP MGR. / CE		PARKSVILLE, BC				RI
	KAPB	HENRY BRILZ, OP MGR. / CE JOHNNY BORDELON, STN MGR. BRIAN CHASE, DIR ENG. BROADCAST TECH SERVICES, INC	P.O. BOX 7	MARKSVILLE, LA	71351	LrB+	7	TM
1440	WSSL	BRIAN CHASE, DIR ENG.	P.D. BOX 100	GREENVILLE, SC	29602	LMB	14	J
1470	CJVB	BROADCAST TECH SERVICES, INC	•	VANCOUVER, BC				RI
	KELA	STEVEN A. RICHERT, PD	1635 SOUTH GOLD P.D. BOX 33B	CENTRALIA, WA	98531	Q	8	JC
1520	HSVL	RALPH BETY (?), CE [ WD9BGH ]	P.O. BOX 33B	SHELBYVILLE, IN			15	TH.
1540	CHIN	CANDACE STEELE, ENG DEPT.	637 COLLEGE ST.	TORONTO, ON	H6G 1B6	LB+ 1	2-15f	JD/TH
	KLSY	BOB BROOKS, MX DIR.	12011 NE 1ST ST. #206	BELLEVUÉ, WA	98005	L	9	JC.
	KNNT	KERRY RAGINS, STN MGR.	P.O. BOX 569	KENNETT, HO	63857	LMB	14	JI
1560	KLNG	C ADDRESS CHANGE: 1	3851 DMAHA BRIDGE RD.	COUNCIL BLUFFS, IA	51501			TH
1570	CKWM	CANDACE STEELE, END DEPT. BOB DROOKS, MX DIR. KERRY RAGINS, STM MGR. I ADDRESS CHANGE: J DAVE FUNK, STM ENG. BOB RALL GEORGE WHETAKER(?), CE RON BROWN, GH BRENDEN TAGGART	P.O. BOX 1570	HORDEN-WINKLER, MB	ROB 2XO	L	18	JC
1590	₩ZRX	BOB RALL	2980 FOREST AVE. EXT.	JACKSON, HS	39213	Ĺ	6	J
0041	KSSA	GEORGE WHETAKER(?), CE	3500 MAPLE AVE. #1310	DALLAS, TX	75219	LrB+		TH
	MKGK	RON BROWN, GM	P.O. BOX 910	SALTVILLE, VA	24370	L		TH
1620	4RPH	BRENDEN TÁGGART	LEVEL 8,N POINT 231,N QUAY	BRISBANE, AUST	4000	Ĺ	••	Pr

MHAT was received: Q=98L card, L=Letter, P=Prepared card, Lr=rpt used as verie, B=Bumperstickers, M=Hap. WHEN did the reply cose: Number of days elapsed. f = Follow-up report ( or phone call ) was necessary.

1) ROY IS AN ANNOUNCER FOR CJNL-1230 IN HERRITT, BC. HIS TIPS ARE POTENTIAL SIGNERS, IN RESPONSE TO THE "HELP-MANTED" ITEMS IN LAST AUGUST'S COLUMN. THANKS, ROY!

HELP WANTED SECTION: CAN ANYBODY SUPPLY A SIGNER FOR ANY OF THE FOLLOWING STATIONS ? 600 MOKV-FL (JD) 810 MEKG-KY (JD) 1410 KCUL-TX (JD) 1550 MRHC-FL (JD) 1310 KBMV-MO (JD) 1330 WMLT-BA (JD) 1350 MSLR-OH (JD) 1580 KFDF-AR (JD) 1580 WTCL-FL (JD) 1590 WLFA-BA (JD) 

This month we welcome guest reporter ROY HAFELI from Merritt, BC. Out of room - just enough to wish you GOOD DX in '89! -- TRH

TIARE PUBLICATIONS P.O. Box 493 Lake Geneva WI 53147

(414) 248-4845

TIARE PUBLICATIONS announces several new publications in its growing library of shortwave, scanner and ham radio books:

THE SWL ANTENNA SURVEY, by Ted Benson, WA6BEJ, reports on SWL antennas now available from various manufacturers. Reports on both outdoor and indoor models including set-up requirements, prices and specs. \$5.00 plus \$1 shipping.

THE 1989 PIRATE RADIO DIRECTORY, by George Zeller, reviews pirate broadcasting activity during 1988, includes names of active stations, formats, frequencies, IDs and other identifying items, QSL info/addresses. (Available early February) \$6.00 plus \$1 shipping.

SHORTWAVE GOES TO SCHOOL - A Teacher's Guide to Using Shortwave Radio in the Classroom, by Myles Mustoe. Contains an introduction to shortwave, discusses how shortwave can be used to enhance learning, how to set up a Shortwave Learning Center in the classroom, necessary form "masters" which can be photocopied for classroom use and over 40 learning activities involving listening to or working with shortwave. \$24.95 plus \$2 shipping. (Available January/89)

LOS NUMEROS - The Numbers Stations Log, by Havanna Moon. This is an up-to-date frequency list which now includes numbers stations in languages besides Spanish and English. Hundreds of frequencies for the numbers hunter! \$4.00 plus \$1 shipping.

THE UTILITY QSL ADDRESS GUIDE, by Symington and Henault. Two expert utility monitors have compiled thousands of utility station addresses. Volume One covers US and Canada plus 42 other Western Hemisphere nations. Volume Two covers the rest of the world from Afghanistan to Zimbabwe. Perhaps the most complete collection of utility station addresses you'll find. \$12.95 per volume, plus \$1.25 ship (\$2 for both volumes shipped)

NOTE: For foreign orders, please double listed shipping charges. All payments in US funds only.

### THE 1989 MEMBERSHIP DRIVE

You can help the IRCA grow during 1989 by sending us names of prospective members or by talking your friends into joining IRCA. Best of all, you will receive a year's free membership if you are credited with four or more new members.

The new members can be persons you talk into joining, people to whom you give a gift membership, or people you know of who are interested in broadcast band DXing. Send us a list of potential members and we will send them an info packet on IRCA with a sample DX Monitor. If they join you'll get credit. The new members must be persons who have't been in IRCA for at least a year and must join before September 1, 1989. If a person joins as a trial member or something less than a full year, it counts as half a new member.

Send some names today and watch us grow. You may get next year's membership for free.

Conducted by Karl Jeter, Stone Mountian, GA, from the peak of Brasstown Bald (Elev. 4,784 ft) in Towns County in North GA on Dec. 29, 1988 from 12 Noon-3 pm EST. Brasstown Bald is the highest point in GA.

```
1080 WFTD Marietta, GA
540
                         WSTH Columbus, GA
                         WDUN Gainesville, GA
                                                                                                                                                                        1090 WENR Englewood, TN
550
                          Several weak signals, not ID-able 1100 WLBB Carrollton, GA
560
                                                                                                                                                                        1110 WBT Charlotte,NC
1120 No signals
1130 WLBA Gainesville, GA
570
                         WWNC Asheville,NC WAAX Gadsden,AL
                         WOFE Rockwood, TN WGAC Augusta, GA
580
                                                                                                                                                                        1140 WLOD Loudon, TN
                         Dominant signal w/call sounding like "WBRK" (??)
590
                                                                                                                                                                      1150 WGOW Chattanooga, TN
1160 WAMB Donelsonville, TN
1170 WHNE Cumming, GA
                         WKHX Atlanta, GA
600 *WCVP Murphy, NC
                     Weak signals, nothing ID-able
610
                                                                                                                                                                      1180 Dominant signal a satellite format,
                         WRJZ Knoxville, TN
620
                                                                                                                                                                                           left air abruptly, prob. Knoxville, TW
                         WNEG Toccoa, GA
630
                  WSAF trion, GA
WSM Nashville, TN
WESC Greenville, SC
WTNN Farragut, TN
WRGC Sylva, NC
WCNN Atlanta, GA
WZAP Bristol, VA
WLW Cincinnati, OH
WUFF Eastman, GA
WSVT Smyrna, TN
WSVT Smyrna, TN
WMAY Hogansville, GA
WLU Lepair City TN
WLIFE CITY TN
                       WPBD Atlanta, GA
                                                                                                                                                                                                WSAF trion, GA
640
650
660
670
680
690
700
71.0
                  WSVT Smyrna, TN

WMXY Hogansville, GA

WLIK Newport, TN

WLIL Lenoir City, TN

WSV Harrogate, TN

WSB Atlanta, GA

No signals, WSB/WZEL slop

WZEL Young Harris, GA

No signals

WODD Chatttanooga, TN

WSZ WKRK Murphy, NC

No signals

WXZ MURZ Murrayville, GA

WOXI Atlanta

WOXI Atlanta

WOXI Atlanta

WSW MOXI Atlanta

WALL Atlanta

WSW MOXI Atlanta

WALL Atlanta

WALL Atlanta

WALL Atlanta

WALL Atlanta

WALL Atlanta

WSW MOXI Atlanta

WALL Atlanta

WSW MOXI Atlanta

WWW MOXI Atlanta

WY MOXI Atlant
720
730
740
750
760
770
780
790
800
810
820
0 F R
                       WHAS louisville, KY
Weak signals, not ID-abl
Wheek Scopperhill, TN
Wheek Colonial Heights, TN
Wheek Idea Wheek Idea
840
850
860
870
880
890
  0.0
910
                   WGST Atlanta, GA
920
                      WSEV Sevierville, TN
930
                        WECO Wartburg, TN
940
                                                                                                                                                                1520 WREA Dayton, TN
                    Weak signals, not ID-able 1530 WCKY Cincinnati, OH
950
                                                                                                                                                                                                 WTTI Dalton, GA
                    WRFC Athens, GA
960
                                                                                                                                                  WITT Dalton, GA
1540 No ID-able signals
1550 WYNX Smyrna, GA
1560 WLJA Ellijay, GA
1570 WCLE Cleveland, TN
1580 Mnay signals, no ID-able
                        WNIV Atlanta, GA
 970
980 WKLY Hartwell. GA
990 WTNZ Knoxville, TN
1000 WGOG Walhalla, SC
1010 WGUN Decatur, GA
1020 WRIX Homeland Park, SC 1590 Mnay signals, no H
1030 WRIX Homeland Park, SC 1590 WQCH Lafayette, GA
1030 WNOW Mint Hill, NC 1500 WASS Supported CA
 1030 WNOW Mint Hill, NC
                                                                                                                                                                   1600 WAOS Austell, GA
1040 WQBB Powell, TN
1050 WFSC Franklin, NC
1060 WNPC Newport, TN
  1070 WFLI Lookout Mountain, TN
```

\* - denotes a LOCAL station

When two stations are listed on one freq, the dominant one is underlined. If there is no underlining on a double listing, then signals were about equal in strength.

Equipment used: Realistic TRF (Model 12-655) and a random (about 50°)

### NORTHERN CALIFORNIA AM RADIO SLOGANS (Compiled From Arbitron Listings By Glen Kippel)

```
San Francisco Rock And Roll Classics
       KSFO
560
                Fresno
                                  Newstalk
580
       KMJ
               San Francisco Magic/Silver Platter Club
       KFRC
610
                            Classic Rock
                Hanford
620
       KCLO
                                  Ecstasy/Easy Favorites
                Monterey
630
       KXDC
                San Francisco It's Happening
Carmichael Talk You Can Trust
680
       KNBR
710
       KFIA
       KCBS San Francisco The News Station
740
                                  77-West/Christian Superstation
       KPLA Riverbank 77-West/Christian Super-Q/Nueva Coo Koo KGO San Francisco Newstalk
770
790
810
       KTRB Modesto
                                 Your Country Station
860
                                 Central Coast Christian Radio
880
       KKMC Salinas
                                 Christian Radio For The Valley
Classic Country Hits
900
       KBIF
                Fresno
 910
       KNEW
                Oakland
       KFRE Fresno
                                 K-Free Country
 940
                                 Cable Music/Cable AM
      KABL Oakland
 960
                                  Canal 98
      KEAP Fresno
 980
       KCTY Salinas La Reina Del Valle
KKIS Pittsburg Your Radio Station/Kiss
 980
990
      KIQI San Francisco La Grande
1010
              Folsom The Legends
San Mateo The Nifty 10-50
Santa Cruz Colors 99
1030
      KKSA
       KOFY
1050
1080
        KLRS
       KFAX San Francisco Life
1100
                              Country Favorites
Country Plus
Clock
1130
      KRDU
               Dinuba
       KRAK Sacramento
1140
                Santa Rosa
1150
       KPLS
       KLOK San Jose
1170
                                 On The Go Radio
              Vallejo
1190
       KNBA
               Fowler
      KLIP
1220
       KDFC Palo of Stockton
                                  The Classical Music Station
                Palo Alto
1220
                                 Golden Oldies
1230
                                  The Capital's Classic
       KSAC
1240
               Sacramento
      KJOP
               Lemoore
                                 Radio Rey
The Talk Of The Town
1240
1240
       KNRY
                Monterey
                             Radio Caliente
               Madera
1250
       KHOT
               San Francisco Coit/Lite Rock
1260
       KOIT
        KFIY Tulare FY I AM For Your Information
KAZA Gilroy La Nueva Radio
KYNO Fresno Hot On The AM
KKDIA Oakland Boss Of The Bay
KGNR Sacramento California Gold
KKAM Fresno Heart And Soul Of Rock N Roll
1270
      KFIY
1290
1300
      KDIA
1310
1320
      KGNR
               Fresno
      KKAM
              Fresno Heart And Soul Of Rock And Music Of Your Life
Santa Rosa North Bay Newstalk
San Jose America's Favorite Music
Salinas Your Country Station
Sacramento Magic Motown Heart N Soul
Berkeley Soft And Warm Quiet Storm
1340
1340
        KOMY
      KSRO
1350
1370
       KEEN San Jose
        KTOM Salinas
1380
1380
        KSMJ
               Berkeley
1400
        KBLX
                                  Jazz By The Sea
1410
        KRML Carmel
1420
        KSTN
               Stockton
                 Fresno 101 FM/The Fig/K-Fig
Santa Clara Canta Emisora Del Pueblo
               Fresno
1430
         KFIG
1430
         KNTA
                                    K-Von/Voice Of Napa
               Napa
1440
         KVON
               San Francisco Inspiration/Information
1450
         KEST
               Yuba City Newstark Nec-
Salinas Better Music Mix
         KOBO
1450
1460
         KDON
               Santa Rosa
                                    The Rose/Easy Listening Stereo
1460
         KRRS
                                 Great Country
1470
         KKFO
               Coalinga
                                   Favorite
                 Concord
1480
         KWUN
1480
         KYOS
                 Merced
                                 Solid Gold
Top Of The Bay
                King City
 1490
         KRKC
1490
         KTOB
               Petaluma
                                  K-Hit/Solid Gold Hits
1500
         KHTT
               San Jose
               San Rafael
                                Calf Country Kaulo, ...
The Sound Of The New Life
                                   Calf Country Radio/K-Calf
 1510
         KCAF
 1510
         KIRV
                  Fresno
         KMPG Hollister
                                Radio Variedades
Where You Hear The News First
 1520
 1530
         KFBK Sacramento
         KNZS Aptos-Capitola Talkradio
KKHI San Francisco The Classic Stations
KXEX Fresno Radio Centro
 1540
 1550
 1550
 1570
         KTGE Salinas
                                   Radio Tigre
                                   Radio Gallito
 1580
         KLOQ Merced
 1590
         KLIV
                 San Jose
                                    Favorites Of The 40s-50s-60s
         KGST
                                   La Mexicana
 1600
                 Fresno
```

### RADIO DAZE

Business People Magazine November 1988 via Shawn Axelrod

### TROWDED DIAL

### TGHT RATINGS.

### Radio stations are always ready to make advertisers a deal.

BY MARTIN CASH

reakfast is prime time on radio
— audiences are highest, and
that's when stations can earn
some real money. When Ron
Able and the Moming Crew,
or Kevin McGowan and Co.
strike the fancy of the morning listening au-

strike the fancy of the morning listening audience, it can have an immediate impact on the revenue of their stations.

But there are no sure things in the Winnipeg radio market these days. When an advertiser must book a certain show to reach a specific market, the station doesn't have to discount the sale. That is a rarity these days.

As retail sales go, so goes radio and retail has been flat for close to two years. Not flat enough to make the industry panic, but enough to start shaking up the status quo in the Winnipeg market.

While the same stations may still be attracting the largest audiences, the margins are decreasing and the competition is getting more interesting.

The battle for first place on the AM band continues to bounce back and forth between CJOB and CKY. In the latest ratings figures published by the BBM Bureau of Measurement, CJOB had the largest cumulative audience with CKY a close second. In the preceding book, for the winter of 1988, the positions were reversed with CKY holding a commanding lead. There is no resting on one's laurels in the Winnipeg radio market.

Gone are the days when a CJOB can meet its sales budget simply by answering the phone. Though OB may capture the largest audience, that margin is diminishing, however not as dramatically as its audience is aging, which can be even more crucial to the marketing department.

Gone are the days when any one station can be assured of the lion's share of any demographic groups at any particular time of the day (with the exception of CJOB's older audience). Consequently, gone also are the days when any one station would automatically receive the largest portion of an advertising campaign. The reality in the Winnipeg radio market today is that no one is going to get 100 per cent of the buy.

The radio market epitomizes, probably as well as any vertical market, the reputation Winnipeg has for being a city of hard working and very conservative consumers. Not only is there fierce competition for rating points there is also a striking similarity in programming, especially on the FM band with three album-oriented or light neck stations. Recent CRTC hearings into a complaint by one FM station against another on a subtle overstepping of the station's licence agreement regarding its format is a testimony to the fact.



ith this perception of sameness and the absence of significant differentials in audience sizes, radio salespeople have to try harder and

be more creative to sell their product. That's why they are always ready to make a deal. Whether it's selling air time during the off season or encouraging an advertiser to book a long term campaign, incentives are a big part of the game — buy one get one free, buy \$2,000, get 15 per cent more free, buy \$2,000 alwing a slow period and get a trip to the Caribbean. Some radio stations don't even publish a rate card, so seldom is it adhered to.

One of radio's most glamorous, yet least publicized sales incentives is the sales junkets — vacation trips built into the cost of certain packaged buys. Some radio sales executives swear by the revenue-generating powers of the sales junket, others hope to see them disappear.

Sales managers at Winnipeg's radio stations are reluctant to talk specifies about trips, but they exist. Mitch Zalnasky, general sales manager of Winnipeg's CIOB, whose sales trips are legendary, says, "I don't want to position radio (to make people think) that taking advertisers on trips is the way it is sold. Ninety-seven per cent of our business is because we have a great sales team, three per cent is because of sales promotions."

But it doesn't stop CIOB from running junkets like this summer's day long salmon fishing trip to Campbell River, B.C., where a chartered jet left at 6:30 A.M. and brought the Winnipeg advertisers back home that evening.

There are various ways sales trips are justified from the radio station's point of view. Retailers regularly offer promotions, like a gift with purchase, to get people in the store. Radio salespeople see no difference in their incentives to advertisers.

Sales trips often involve buying a large block of time in the station's slow season or, like 1290-FOX's annual trip to the Grey Cup football game, a large cumulative purchase through the course of the year. FOX's trip is a "top-end" promotion rewarding clients for their patronage, (a minimum of \$24,000 in advertising throughout the year). The trip typically only attracts about five or six advertisers, many who are already corporately involved with the Winnipeg Blue Bomber Football Club.

Stan Genno, newly installed general sales manager of Moffat Communications's Radio Sales Group, which also owns CKY and CIT1-92 FM, was all set to go off on a trip to Jamaica before hurricane Gilbert hit. The trip was part of a sales promotion at Genno's former posting at Moffat's Hamilton station, CHAM, the country's largest country music station.

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ales trip can be tremendous revenuebuilders," Genno says enthusiastically. "They can be very neat or they can be messy."

Neat, as in fun and ultimately profitable, or messy, as in personality clashes that could jeopardize the station's business association with the client.

In marketing such trips, which by most accounts are sold out quickly, potential participants are screened long before anyone is approached. The conditions have to be the same for everybody, even if it means excluding a regular customer who might have just signed a large contract outside the scope of the vacation package.

One of the most alluring marketing features of such trips is that advertisers get the impression they're getting something for nothing. That is not the case. One way or another the station's cost to acquire the trips will be factored into the deal. Usually the radio station will get a discount price to begin with and trade the travel company advertising time instead of paying cash, an arrangement called "contra" in the business.

To qualify for the junket an advertiser usually will have to buy a certain bulk amount of time, usually during an off season, that the station would otherwise have a tough time selling. Advertising agencies are loath to get involved in sales trips and advise clients against them. Ad agency executives will say that sales junkets don't help affect the goal of advertising in the first place — increasing the profile or amount of trade for the advertiser's business.

It's a good point. How will an auto dealership sell more cars when the general manager buys some little listened to or off season air time and then spends a week drinking fancy cocktails on the beach in the Caribbean? However, the dealership is going to get an awful lot of air time in which to advertise its products.

From the radio stations' point of view a vacation junket is an incentive for advertisers to buy January to March or July and August. "It's like a fruit basket," Genno says. "You have to put a few grapes and plums in so you can get rid of the apples and oranges."

These exotic finits come and go, and in the meantime every one of the stations continuously court potential regular advertisers with the apples and oranges. And the market is wide open. Exclusive advertising arrangements with any station are virtually nonexistent in the Winnipeg market. Ad agency media buyers invariably will counsel their clients to split the buy among a number of stations. Kathy Treloar, media buyer for McKim Advertising Ltd., says she gives everybody a chance to get in on a buy. "Then ones that don't come in on schedule (within her client's budget) are given a second chance. One station does not have to be dominant (for the advertiser to get good coverage)."

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adio marketing people can't change the state of the retail industry and make people spend more money, however they can, and do, spruce up programming and create new

sales incentives. Subtle shifts in programming might be all that it takes to get a little edge on the competition. A complete overhaul, or relaunch, can mean the difference between an afterthought on a media buy and being a top-of-the-list competitor. Because it's so costly, a station only gets one crack at a re-launch.

CFIX 1290-FOX, formerly CFRW, spent about \$250,000 last year, converting from top-40 to "Favorites of the '60s, '70s and the '80s." The station, owned by the Torontobased CHUM group, still ranks fourth in total audience size among its AM competitors but it has overtaken two FM stations. It has boosted its audience in the critical 25-34 yearold group and posted the largest increase in total audience between the spring of 1987 and spring 1988 of all AM stations. For the crucial breakfast market of men 18-49, coveted by advertisers, 1290-FOX showed an increase from the spring of 1987 to the spring of 1988 of almost twice as much as the nearest rival, the non-commercial CBC-AM station, CBW.

Bud Harden, sales manager for 1290-FOX, says combined revenue of 1290 and its sister FM station, Q-94, has increased 60 per cent from last year. In some age and sex categories FOX is running neck-and-neck for first place among AM stations and Q-94 has usurped the number one position on FM from CIOB's and CKY's sister FM stations, KIS-FM and Power 92.

That success is even more notable because it was accomplished in an environment of flat retail advertising sales and aggressive competition.

Though every station knows its competitors' rating points and where they stand, there is a surprising attitude of cooperation in the business. Harden has a policy among his sales staff of not attacking the competition,

such is the awareness in the business that the bigger the pie, the larger the slice for each

Harden believes there is a lack of appreciation of the sophistication of adio advertising among retailers. He says retailers may be knowledgeable about the actual products they are selling and maybe even how they are made, but not necessarily the best way to sell them. "Retailers may know a lot of about production but often they don't know much about marketing. It is up to the radio salesperson to help them out with that."



ith listeners switching the dial among stations that often sound the same, with the exception of country and western station CKRC

and its traditionally loyal audience, each station is always looking for an edge to make itself stand out in the crowd. One of the most profitable and least expensive ways for a station to gain such an edge is with contest or giveaway promotions. Most radio stations have their own in-house production and creative departments. They also have a promotion department to create and administer thirdparty contests.

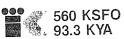
And all the sales and marketing staffs are always looking out for merchandise that becomes accessible to a station — gratis. An airline, if it were airline tickets, or the manufacturer or distributor of merchandise, would be looking only for profile in return. With a prize like airline tickets, a station will always be able to find a third-party advertisers to sponsor a contest and the station itself will promote it with air time.

With radio so dependent on local retailers, it is in radio's best interest to assist them in any way they can. AS CIOB's Mitch Zalrasky says, "There are market influences that we can't control. We're reflective of the retail industry, Radio cannot turn the marketplace around."

And it needs some turning around. Estimates suggest that last year there was only a one-to-two per cent increase in the amount of money advertisers spent on radio in Winniportable is not keeping race with inflation.

peg, which is not keeping pace with inflation.
With a competitive market and a continuing flat retail industry, radio stations have to
do a little more for their clients. Radio has a
steadily declining supply of inventory with the
passage of time, but there is, paradoxically,
a virtually infinite amount of inventory in the
warehouse. Radio broadcasts 24 hours a day,
seven days a week.

Decreasing inventory is not a positive phenomenon for radio, especially when it goes unsold. But it helps motivate the stations to change and freshen existing inventory and keep coming up with new reasons for advertisers to buy air time. Ultimately that will mean better sales for the radio stations, a shot in the arm for the retail sector and best of all, more exciting radio for the listeners.



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# THE INTERNATIONAL RADIO CLUB OF AMERICA (IRCA)

The IRCA is a non-profit organization devoted to the hobby of hearing distant stations on the AM Broadcast Band (510 - 1630 kHz). "DX Monitor", the official publication of the IRCA, is published 34 times a year, weekly from October to March, twice in September and April, and monthly from Nation August. "DX Monitor" contains members' loggings, articles on radio stations, receiver reviews, technical articles, DX tips, and other material of interest to Broadcast Band DX hobbysts. IRCA is a member of ANARC, the Association of North American Radio Clubs.

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International Radio Club of America P.O. Box 21074
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