Part 1 of 2 Parts: 40c a copy and \$8 a year/30 DECEMBER 1963

SPONSOR

THE WEEKLY MAGAZINE RADIO/TV ADVERTISERS USE

Radio-tv surge, business growth forecast for 1964 by Doherty-p. 23

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NBC GENERAL LID.

WILX-TV is the Mid-Michigan Market

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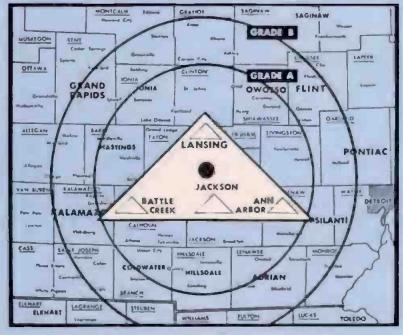
WILX-TV is your Mid-Michigan TV buy for four good reasons:

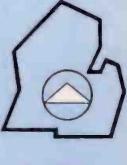
- 1. More efficient distribution of circulation.
- 2. Dominates the southern half circulation (Lansing and south).
- Puts more advertising pressure where it's needed most.
- 4. Gets you more complete coverage with less overlap.

Add it all up and you have MAXIMUM homes with MINIMUM duplication.

If you have clients that like extra merchandising, ask about our spectacular 40,000 circulation billboard in downtown Lansing.

Call Young Television Corp., or, write to Lansing 23, Michigan.









"Seasoned to Please!"



Represented by H-R Television, Inc.



Call C. P. Persons Jr., General Manager



Rating Requirements: NAB's newly incorporated Broadcast Rating Council, Inc. will unveil some stiff requirements for rating services when it meets for the first time 8 January in New York to adopt its by-laws and elect a board of directors. Board members will be chosen from NAB, Television Bureau of Advertising, American Association of Advertising Agencies, Station Representatives Association, FM Broadcasters Association, and three networks. The 4 A's decision to participate in Council affairs as a member did not affect Association of National Advertisers which will keep its liaison status. Proposed criteria for subscribing and audited services have been sent out to all rating services by Douald II. Me-Gannon, chairman of the NAB Rating Council and research committee. There will be 14 ethical and operational standards, focused on control of bias, "rigid control of samples," a quality hike in all survey operations-some of the factors most heavily scored by Congressional rating probers last spring.

Open To Audit: Field work standards will include: keeping operation open to audit; twelve months retention of records on all who fail on diary and record keeping; verifying field work by spot checks of respondents, plus additional certifying interviews; reporting of any data extremes such as 24-hour tune-in of ty-another sore spot with Hill probers, Disclosure would require: exact description of methodology, with defined samples; techniques, areas surveyed, known-shortcomings and weighting factors, and dates survey was made. Also on public record: total number of attempted and usable interviews; explanations of how sample error is used; geographical areas defined; weighting and adjusting procedures with reasons for the weighting. Service would have to publish minimum number of sample returns required for valid report, and normal sample returns for each survey-also when report sample is below normal, but not below minimum. Broadcasters would have to submit notarized statements about any extra promotion put on during a known survey period. Rating services would have to publish the broadcasters' statement plus any other "distorting factors" present during the survey.

Management changes: A major management realignment at C. J. LaRoche & Co. takes effect I Jannary. Chester J. LaRoche, board chairman, becomes chairman of the agency's executive committee; James J. McCaffrey, president, assumes duties of board chairman and chief executive officer, and David B. McCall, vice chairman, becomes president.

Dow buys into NBC: Dow Chemical Co. has bought sponsorship in 11 NBC-TV nighttime programs. They are: Espionage, The Eleventh Hour, Monday Night at the Movies, Mr. Notak, International Showtime, The Lieutenant, The Joey Bishop Show, Saturday Night at the Movies. Temple Houston, Sing Along with Mitch and The Bill Dana Show, via Mac-Manus, John & Adams.

WSVA general manager: Warren L. Braun has been named general manager of Shenandoah Valley Broadcasting, operators of WSVA radio and tv. Harrisonburg. Virginia. Hamilton Shea, president and chief executive officer, relinquishes the general manager post. Braun has been assistant general manager and will be succeeded in that position by Robert Lee, program and operations manager.

NL&B promotes: Edmond C. Dollard has been elected a senior vice president at Needham, Louis and Brorby. He is a member of the board of directors and a senior account director. He joined the agency in 1949.

PGW in Wichita Falls: Peters, Griffin, Woodward has been appointed exclusive national representative for KFDX-TV Wichita Falls, Tex., effective 1 January,

Adds affiliate: NBC Radio will add KFDI, Wichita, Kan., as an affiliate, beginning 1 January. The station is owned by Mrs. Bernice Lynch and is licensed to Wichita Great Empire Broadcast Co. KFDI operates on 1,070 kc with 10 kw days; 1 kw nights.

IBA's eastern branch: Phil Davis, president of Phil Davis Musical Enterprises, has been appointed chairman and coordinator of the eastern judging committee of the International Broadcasting Awards. This is the first year for IBA's Eastern Professional Screening Committee, which will select the ten best radio commercials. Judges on the eastern committee are Thomas H. Calhoun, of N. W. Ayer; Roy Eaton, Benton & Bowles; A. Carl Rigrod, Donahue & Coe; Rollo W. Hunter, Erwin Wasey, Ruthrauff & Ryan; S. J. Frolick, Fletcher Richards, Calkins & Holden; Ed. ward H. Mahoney, Fuller & Smith & Ross; Manning Rubin, Grey; and Edward F. Flynn, Lennen & Newell. IBA is sponsored by the Hollywood Ad Club.

New ownership: Gilmore Broadcasting Corp. has purchased three outlets in New Mexico, subject to FCC approval. The properties, KGGM-AM-TV Albuquerque, and KVSF Sante Fe, are now owned by a corporation headed by A. R. Hebenstreit. U. S. Sen. Clinton P. Anderson is a major stockholder in the selling firm. Also sold to the James S. Gilmore, Jr. group was a cp for a channel 2 tv station in Santa Fe.

Infoplan names Dann: Alvin A. Dann has been appointed account director in publicity for McCann-Erickson, Inc. Dann has been director of news services for the Association of National Advertisers. Before joining ANA in 1958, he was publicity director for Collier's, and has also been associated with Sponsor and Fairchild Publications in editorial capacities.

Professor raps FCC: Boston U. asst. professor Edward C. Obrist charged FCC with "industry harassment" and called for "long-overdue analysis and re-evaluation of FCC and FCA" in a letter to Sen. Leverett Saltonstall (Mass.). Obrist points to "broadcaster baiting, irresponsible decisions and rules and regulations that remain on the books but are disregarded by broadcasters and commissions." He particularly cited FCC's decision to regulate programing of three Omaha tv stations and FCC's reply to a query by U.P.I. Broadcasters Assn. of New Hampshire for procedural guidelines in broadcasting of lottery information. Obrist called for the establishment of a separate commission to handle radio and tv broadcasting with two or three senior broadcasters representing a strong minority within its memhership. He urged removal of commissioners' offices from the "political plum" arena and favored election over appointment. "The economic hardship issue should be reopened and a look taken at the advisability of putting yet another radio and tv station in a community whether it can afford it or not." He urged a "clear definition of public interest" and labeled as a "soft spot" absence of "punitive measures for station members of NAB who don't comply with organization rules." The 30-year broadcast veteran also slammed fm broadcasters allowed to duplicate am programing.

Another MJ&A 'conflict' loss: Kal Kan has moved its \$500,000 pet foods account to the Anderson-McConnell agency of Los Angeles from MacManns. John & Adams . . . the second MJ&A account loss in a week due to product conflict as another of its clients prepares to enter the pet food field. The other loss was American Concertone, which recently took its hillings of over \$100.000 to Grant's L.A. office.

"Tell Me Not in Mournful Numbers was more than a public service contribution by the Public Affairs Department of KNXT. It was a public awakening to what is being quietly accomplished in the community... an indication to the television industry as to what can be done with the direct approach in the documentary drama."

***THE CANSES. THE CITIZEN-NEWS (Hollyweed)

"An extraordinary dramatized case study...by long adds the most distinguished work that any local station has produced this year...a splendid TV production by any standard."

Geoil.Smith. LOSANGERES THRES

"... well done, skill fully enacted and thoroughly researched."

DAILY WARIETY

"The most fascinating hour of the new television season,", high entertainment in a highly informative, soaringly adult package."

George Laine, SANTER MONION EVENING OUTBOOK

On the evening of November 7, from 10 to 11 pm, KNXT broadcast "Tell Me Not in Mournful Numbers," a dramatized case history of the only "numbers syndrome" in psychiatric records: a 12-year-old Los Angeles girl who could think, write and speak only in numbers. The hour marked another important "first" for Los Angeles' leading television, station.

These sample comments from the Southern California press, typical of the reaction of both reviewers and the viewing audience (an audience for the period larger than that of the other two network stations combined'), are apt indication of the calibre of this unprecedented local program.

CKNXT CBS Owned · Channel 2, Los Angeles

SPONSOR

30 DECEMBER 1963

Vol. 17 No. 52

GENERAL

23 Federal tax cuts may boom '64 advertising output Survey sees broadcasting receiving 22% of the over-all media budget in new year, with total for radio-ty approximately \$3 billion

ADVERTISERS

- 28 Del Monte lifts sales with aid of television and radio Giant Colpak Corporation cleaves to video as spur to its marketing of 147 items. Fourth of advertising budget is put on the air
- Razor firm and ABC TV finally agree to drop the shows. Former had been satisfied with fight ratings; the web was displeased

AGENCIES

Advertising-promotion firm streamlines the method of determining broadcast audience. Says it works—and can prove it

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- 44 Tape puts showmanship into agency's presentations McCann-Marschalk uses miniaturized equipment in the creation of year-end review for CEI. Portable unit influences to planning
- Yew National TV Report has the web in No. 1 spot among networks. NBC TV is the runner-up, with four programs in the group

RADIO MEDIA

52 Free Cuba Radio—a powerful voice in Latin-America Spanish-speaking organization, purchasing time on five stations, mostly am, gets wide coverage for anti-Communist programing

SYNDICATION

Audience promotion kits found valuable to advertisers
Users of spot television via syndicated programs are assisted with additional viewers, reps with sales and show hints

STATION REPRESENTATIVES

59 Trend to "self-representation" expected to continue
But year-end survey reveals a few leaders planning to hold present
affiliations. Group-owned divisions seen hypoing roster quest

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WE'VE GOT A WAY WITH WOMEN

. . . as we're been telling you all year

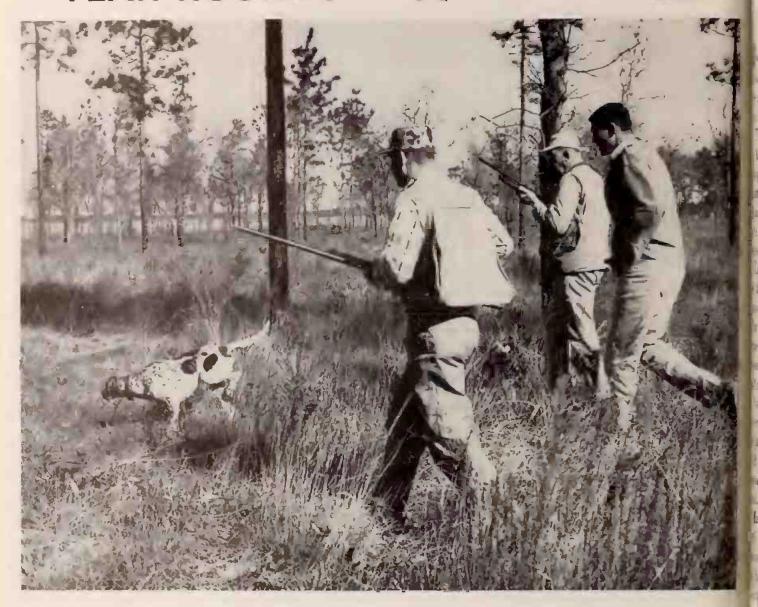
This affair between WJBK-TV and the big spending Detroit area gals is no off-again, on-again romance!Summer, winter, spring and fall, they love Channel 2's stimulating entertainment, like our full hour of dinnertime news, our great syndicated shows and top-flight movies and the best of CBS. They watch, then they BUY... and how! Moral: Your best buy in the booming 5th Market is the station that really reaches women viewers. Call your STS man for avails.

WJBK-TV DETROIT 2

MILWAUKEE CLEVELAND MICHAEL DETROIT TOLEDO NEW YORK IN IMPRETANT STATIONS WITH WIGHT CLEVELAND LOS ANGELES DETROIT TOLEDO PHILADELPHIA BRUIDCASTING COMPANY

WGTV-IOMG -land of YEAR-ROUND good living, good business





We have seasons, but they are relatively mild, without the harsh extremes that often disrupt business elsewhere. This means yearround high-level spending, with a diversified economy, as a center for government, business, recreation, education, and industry. Few stations, we are told, dominate their markets as do we in WCTV-land, but you probably have your own figures to prove this!



PUBLISHER'S REPORT

One man's view of significant happenings in broadcast advertising

Come back often, Carl

vry, this week Carl Haverlin was the only paid president that Broadeast Music Inc. ever had, On I January Judge Robert Jay Burton, the man who Carl had hoped and planned would be elected to succeed him on retirement, takes over-

Thus ends an era.

An era marked by intense struggle against a powerful, implacable competitor; of growth to important status despite these odds; af substantial efforts to improve music standards and serve as a programing clearing house for the industry; of good will and cooperation sparked by a man whose genius in the area of industry relations is fully recognized.

Carl stays on as a consultant so his imprint will not be lost. But for the most part he will be busying himself in sunny California with numerous projects. For example, he is an expert of renown on the Civil War and on Abraham Lincoln. On one occasion, when a relative of mine thought that he had uncovered an obscure and rare booklet on Lincoln. I brought it to his attention. Without a moment's hesitation he old me how many copies were extant and what they were worth.

I suspect that Carl will be very much present, despite his retirement. at certain industry affairs. He won't be missing the annual BMI Dinner for past and present directors of the NAB, the social highlight of every NAB Convention. If the industry should do something in the realm of important music or program development I think you'll find him on nand.

Many of my most enjoyable recollections are linked to BMI and to Carl, For several years I was a member of the BMI traveling program linies (we sometimes referred to ourselves as the "traveling circus") and fancied myself a public speaker. This idea exchange fulfilled an ssential function, permitted the "troupe" to talk to hundreds of broadasters, and when it was discontinued because of the pressures and xpense of the ASCAP suit left a void that has not vet been filled. arl was generally present at the sessions and always stood up (someimes against much opposition) for the importance of including "good nusic" periods whenever feasible in the broadcast day,

I always think of Carl as the true "gentleman," Erudite, thoughtful, nthusiastic, a devotee of the arts, his thousands of friends also know im as extraordinarily courteous and friendly. No matter how busy, te never brushed you off. And he treated everyone with respect.

Judge Burton, his executive v.p., has worked closely with him for ears. Under his succession BMI is in good hands. But I'm sure he oins me in saying, "Come back often, Carl,"

Jorn Glen



RCA announces three (3)

High-performance quadruplex equipments.



A complete fully transistorized, budget-priced quadruplex equipment that's compatible with all standard quadruplex recorders. Uses standard modules (like those used in RCA's de luxe TR-22 Recorder). Has space for color modules. Complete in 33" x 22" x 66" unit.

Important These new machines provide the same kind of tapes (quadruplex) and the same proven superior quality recordings as RCA's de luxe TR-22 Recorder. They use many of the same modules and components. There is no compromise on either quality or compatibility.

rand-new TV tape recorders!

impact, fully transistorized, standard modules



Playback Special

nple low-cost high-quality quadruplex machine for ack of all standard tapes. Ideal for on-air playback, for g, for checking tapes for client-agency previews, etc. s present recorders to be used full time for recording for color modules. All in one 22" x 22" x 66" unit.



Mobile Recorder

Transistorized high-quality quadruplex recorder with limited playback feature for checking purposes. Small size |28" x 22" x 32" with casters. Can be transported in a station wagou. Makes tapes in the field that you can play back on your standard recorders. Records color and black and white.



The Most Trusted Name in Television

President and Publisher Norman R. Glenn

Executive Vice President Bernard Platt

Secretary-Freasurer Elaine Couper Glenn

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Assistant to the Publisher Charles L. Nash

General Services George Becker Madeline Camarda Michael Crocco

555 FIFTH

Letters to the Editor

INTEREST IN DRAMATIC RADIO

This is to express my interest in and appreciation for your excellent article on the return of dramatic programing to radio, even though our call letters, which are WORL, were incorrectly printed WRL twice.

WORL presently presents more programs of this type than any station in the United States and was the pioneer station of this form of entertainment. You may be interested to know that since we launched this dramatic concept on I June our listener response has been fantastic. These presentations demand that listeners pay careful attention. Listeners attentive to programing are listeners attentive to interjected commercial messages. The many commercial offerings presented on this station, which call for a listener's response directly to the station, are producing results far in excess of those previously produced by this station in its recent history. And I believe that this is entirely due to the type format which we now follow. During the period from 29 October through 15 November, slightly over two weeks, this station received 9,000 letters and cards in response to its programing.

I believe that the public's interest in dramatic radio is strong today as it was during the so-called "great years of radio" when CBS soap-operas dominated the ratings seene in most markets throughout the country and that they were discontinued because the networks and a great many of the station operators de-emphasized radio in an effort to give added strength to the launching of their television properties.

We believe that this form of radio entertainment is again coming into its own and we are firmly committed to this concept.

Charles G. Pye, Jr. vice president and general manager WORL Radio, Boston

THE "GRASS ROOTS GAP"

I enjoyed your Publisher's Report of 9 December—"The Broader View," especially like your question to Harriet Van Horne: "I wonder how often she gets out of New York?"

Unfair as the blanket indictment implied in the question, may be one could direct such a questior to virtually all radio-tv critics, to many legislators in Washington, to purveyors of Potomac Bureau Expertise, etc.

In this era of mass communications, the thought leaders and ever many personally involved in mass communications, find little time for regular subjective contact with the masses. We all find this challenging, frenzied. affluent life over whelming at times.

I don't know how the average New Yorker feels, nor can they know how we feel about the problems of the day in "Mulc Shoe."

It seems a paradox that modern mass communications have no really closed the gap between Washington or New York and the grass roots. This fact never scemed more apparent than the verba comment that followed the assassination of J.F.K., although almost everyone I talked to considered the assassination vile, senseless act,

Perhaps what I am saying is tha modern communications is going to have to find a way to tap the genuine feelings, opinions, reflections, aspirations, etc. of Mr. and Mrs. Average America. Of course I presume this was an insurmount able gap in "rural America" of 4 years ago, or more, and perhap we are now closing the gap wit some fallible conclusions.

I do not pretend to know the answer—if there is one—but would certainly seem to be an are for study that would have rearmeaning for the broadcasting bus ness. It might answer some of our all-too-prevalent critics.

Name Withhel (group vice presiden

Why it pays to advertise your station in a broadcast book

BECAUSE THE TIMEBUYER IS KING

There's nobody better qualified to advise you how and where to invest your national advertising dollars than your own national representative.

He'll tell you that the timebuying system really works. Which means that at any of the top 50 (or top 100) advertising agencies placing national spot business the recognized timebuyer, backed up by his supervisors, decides which stations get the nod. Sure, there are exceptions to the rule. Of course there are some account executives and ad managers that exert a heavy influence. But, by and large, the timebuyer is king.

Reaching the timebuyer, and the other men and women who strongly influence a spot buy, is a job for a specialist. That's why the several thousand time-buyers (by job title and job function) who buy national spot read the broadcast books. Moreover, they rely on them. They rely on one or two favorites almost to the exclusion of all others.

Buy broadcast books to give your national campaign impact where it will do the most good . . . at least cost.

a service of

SPONSOR

Who Do We Please Or Whom Do We Please?

Grammatically speaking, we all know that "Whom do we please?" is correct (don't we?). But if you're in the communications business, what and how you say it is important in selecting the type of audience you wan

Three years ago, KABC RADIO decided that their audience should be adult, above-average in intellect an education, income in the upper-half of the class, more two-car families and maybe an extra bathroom in the house. We call them the "Whom" group. And to encourage this "bigger-buying" segment of Los Angeles to dial KABC RADIO 79, we inaugurated in 1960 a fresh and stimulating concept of an all-conversation format We selected a gifted group of conversationalists (from the "Whom" category) who neither talk up nor dow to our audience—but straight at them. It was and is a highly successful innovation... because we not deliver to our advertisers just about the most important group of listener-enstomers in Los Angeles.

Who do we please? "WHOM" (and advertisers)...that's who.

KABC RADIO 79

The Conversation Station
of Los Angeles
AN ABC OWNED RADIO STATION

SPONSOR-SCOPE

30 DECEMBER 1963

Interpretation and commentary on most significant tv/radio and marketing news of the week

With mid-season approaching, there's a lot of soul-searching being done in Hollywood.

Just before Christmas, Warner Bros, fired Jack Webb as head of that major studio's tv production operations. Webb, who had a three-year contract, was understandably annoyed. However, WB failed rather obviously to come up with strong shows this season, with the studio represented on the networks by only two shows—a renewal for 77 Sunset Strip and Webb's revival of an old WB pilot idea, Temple Houston.

Likely to move back into Warner Bros. TV production jobs are several producers, directors and others who were fired when Webb moved in, and who have since called themselves "The-Government-In-Exile."

Also out of a top Hollywood post is William Dozier, senior production v.p. at Columbia Pictures-owned Screen Gems. There's been a 25% drop in the number of SG-produced shows on networks currently as compared with last season, and none of the current crop is a strong Nielsen entry.

The appeal of action-adventure tv shows to kids is worldwide, says a top distributor.

From Lone Ranger to Lassie, the overseas market for juvenile appeal shows is "expanding rapidly," says Telesynd president Hardie Frieberg.

Explains the veteran syndicator: "American toy companies, which have been markedly successful in their use of kiddie shows on tv. are spreading their markets overseas by using the same kid shows as in the United States. This is a language the whole world understands. There are no innuendos. None of the characters is in need of psychoanalysis or neurosurgery. All problems are solved by physical means. Incidentally, this is a factor which makes the kid shows easier to dub."

Battle to distribute trading stamps in Kansas is still echoing in radio and tv.

American Savings Stamp Co. of Chicago began distribution of its stamps in the midwestern state on 9 December . . . and touched off a real flurry.

Although American Savings Stamp Co. bought a considerable amount of broadcast and print advertising to push its cause, a number of Kansas retailers (including Montgomery Ward and J. C. Penney) fought the stamp invasion bitterly.

The anti-stamp faction has opposed giveaway stamps on the grounds that they will boost retail prices. Not so, replied Sherman D. Rubenstein, president of American Savings Stamp Co. late this month. "In fact," he snapped, "in cities where trading stamps are used, prices are a bit lower."

American Savings Stamp Co.'s big gimmick: the stamps are redeemed in U.S. savings bonds which "are not under any normal definition either goods, wares or merchandise, or eash" in the opinion of the Kansas Attorney General. Kansas law prohibits other redemptions.

Trend among agencies toward commissions-plus-fees should help direct-mail advertising.

That's the contention of the Direct Mail Advertising Assn.'s chairmup, Angelo R. R. Venezian of McGraw-Hill.

In a year-end statement, Venezian said:

"Direct mail, just as print advertising, tw. radio and other advertising media, must account to management for a proper return on its investment. In this area, the direct mail industry needs more proof of results."

NBC TV is taking a leaf from ABC TV's promotion book in selling a "young viewers" audience. Target for this sales campaign are agencies handling products sold mainly via network participation shows. Program vehicle involved is Saturday Night at the Movies, which does not land in the top brackets in over-all ratings but which is in seventh spot among viewers in the 18-35-years category.

Some of the figures being stressed by NBC, based on Nielsen data, are: a 48% audience advantage of SNATM in reaching young adults, as against the average

evening program, and a 50% advantage in reaching younger women.

A major radio/tv focus is being placed on President Johnson's Texas ranch.

No stranger to broadcasting, the President has indicated to the heads of the three tv networks that he intends to work as close to the broadcast media as did his predecessor, the late President Kennedy.

With an election year starting this week, broadcasters are already planning on "summer White House" coverage of LBJ activities. Southwestern Bell has installed more than four dozen new phone lines for radio and other communications at the President's Gillespie County ranch, plus an extensive new microwave system linking the ranch to network pickup points.

One of RCA's biggest competitors, Zenith, virtually matches RCA with a big color line.

There are no less than 23 color receivers in the 1964 Zenith line, covering a spread from table model "black box" models with a "suggested" price of \$449.95 to "home theatre" models tagged up to \$1,775.

There are also a dozen b&w models, ranging upward in size from lead-off 16-inch models to console combinations. With its heavy investment in color, Zenith is now a color tv advertiser, largely on a spot basis.

Purex and J. Walter Thompson have planned a new tv splash for an old product: Brillo.

Purchased recently by Purex, Brillo is due for a January-to-June ride on four CBS TV daytime shows, three NBC TV daytimers plus the evening Hollywood and the Stars, and Lisa Howard's woman's-angle daytime newscasts on ABC TV.

In some cases, Brillo will share commercials with other Purex products (Liquid Trend, Sweetheart Soap, etc.) on the CBS and ABC shows. JWT was appointed agency for Brillo in a field in which much of the play has been taken away by S.O.S. and the chlorinated cleansers.

Network fade-out on tv boxing matches (see story, p. 32) may aid some syndicators.

Unless Gillette follows the example of Texaco with its operacasts and builds its own to network to carry Friday-night fights, there won't be any national-level to boxing shows for sports-minded viewers by mid-1964. Gillette, by all indications isn't likely to tackle all the problems of network lineups.

The dearth of boxing events may well leave an opportunity for national spot regional and local advertisers in the syndication area. There are a few syndicated boxing shows available, notably Bill Cayton's Greatest Fights of the Century distributed through Radio & Tv Packagers Inc.

The series was, at one time, sponsored widely by Chesebrough-Pond's.

Key problem for advertisers who like boxing events: the size of the audience for tv boxing is relatively the same, although the tv audience keeps growing.



CHICAGO

Chicago's O'Hare International Airport serves 84,000 passengers every day—the world's busiest air terminal. Chicago's WGN Radio serves 910,000 homes every day—reaching the largest audience of any broadcast property west of the Hudson.*

Chicago's O'Hare and WGN are both dedicated to Service.

WGN IS CHICAGO

the most respected call letters in hroadcasting

MCS 1961



Two Loves Hath He

... One is the March of Dimes

The inimitable . . . ineffable . . . irresistible . . . Jack said,

"IF ell-l-l-ll!"

when 56 stars got into the act!

TELEVISION

"ONE FOR THE MONEY" — a half-hour spectacular — 16mm, black and white. Emceed by Dick Van Dyke and starring (alphabetically) Gene Barry, Jack Benny, Gary Crosby, Jimmy Durante, Lorne Greene, Joe and Eddie, Bob Hope, Red Nichols, The Sportsmen, Jerry Van Dyke, Nancy Wilson, Jane Wyatt and Don Wilson, Announcer.

"AT THE EDGE" - 15 min. - 16min, black and white - Documentary - narrated by Henry Fonda.

FILM SPOTS - 1 min., 30 sec., 20 sec. and 10 sec - 16mm, black and white - Featuring March of Dimes supported birth defects and arthritis special treatment centers and patients. Also live copy and March of Dimes buttons with individual station channel numbers.

RADIO TRANSCRIPTIONS

FIVE MINUTE MUSICAL PROGRAMS recorded by Andy Williams, Ella Fitzgerald and The Clancy Brothers and Tommy Makem.

CELEBRITY SPOTS — 1 min., 30 sec. and 15 sec. announcements by Shirley Booth, Richard Chamberlain, Van Cliburn, Paul Ford, Lorne Greene, Dina Merrill, Anna Moffo, Barbara Stanwyck and Jane Wyatt.

ON THE RECORD" — Ten 30 sec. recordings for deejay use including Tony Bennett, Anita Bryant, Dion Di Muci, Ella Fitzgerald, Skitch Henderson, Brenda Lee, Chad Mitchell, Johnny Tillotson, Leslie Uggams and Bobby Vinton.

THE SPANISH TRANSCRIPTION presents 5 minute musical programs by Tito Puente, Tito Rodriguez and Joe Valle. 15 sec., 30 Sec. and 1 minute Spanish language announcements by Buck Canel.

COUNTRY AND WESTERN TRANSCRIPTION — Five minute musical programs and :30 spot announcements by Sonny James and Faron Young. A 1:30 "March of Dimes Prayer" in C & W style by Leonard Loyd.

SPECIAL FM TRANSCRIPTIONS

"GALA PERFORMANCE" — 15 minute program narrated by Milton Cross with performances by Franco Corelli, Byron Janis and Leontyne Price and messages by Rose Bampton, Rosa Ponselle, and Giovanni Martinelli. The flip side contains a 5 min. musical program by duo-pianists Ferrante and Teicher and spots of 1 min., 30 sec. and 15 sec. by Van Cliburn and Anna Moffo.

NOTE TO BROADCASTERS: WE'VE SENT YOU THESE MATERIALS FOR USE DURING JANUARY, MANY, MANY THANKSI

The National Foundation-March of Dimes

GEORGE P, VOSS, Vice President for Public Relations • 800 Second Ave., New York, N. Y. 10017, OXford 7-7700

CALENDAR

The when and where of coming events 30 December 1963

JANUARY

National Retail Merchants Assn., 53rd annual convention on "The Challenge of National Growth," Statler Hilton Hotel, N. Y. (6-9)

International Radio and Television Society, first newsmaker of the year (8); first of a series of seven production workshops, Waldorf-Astoria, New York (9)

Florida Assn. of Broadcasters, midwinter conference and directors' meeting. Guest speakers are NAB vice president for government affairs Paul Comstock, and director-chairman of the Florida Development Commission Wendell Jarrard, also Raymond E. Carow, president of the Georgia Assn. of Broadcasters, Panama City, Florida (10-11)

National Academy of Television Arts and Sciences, dinner and show for the New York chapter, Americana Hotel, New York (17)

Arts Groups, Ben Franklin Banquet (16); 6th annual graphic arts workshop (18); Special workshop sponsored by the Sales Promotion Executives Assn. (4 February); Exhibit and Awards Night (15); Silver Award Banquet sponsored by the Milwaukee Advertising Club and the Advertising Women of Milwaukee (27), Coach House Motor Inn, Milwaukee

corgia Assn. of Broadcasters, 19th annual Georgia Radio-TV Institute "day-long debate" with FCC, University of Georgia (21-22)

lational Religious Broadcasters, convention, Mayflower Hotel, Washington, D. C. (21-23)

dvertising Assn. of the West, midwinter convention, Bakersfield, Cal. (24-26)

merican Women in Radio and Television, board meeting, Hilton Hotel, New York (24-26)

outh Carolina Broadcasters Assn., 17th annual convention, Jack Tar Poinsett Hotel, Greenville, S. C. (31-1 Feb.)

FEBRUARY

Electronic Sales-Marketing Assn., 2nd annual electronic marketing conference, Barbizon Plaza Hotel, New York (3-5)

Advertising Federation of America, mid-winter conference, Statler-Hilton Hotel, Washington, D. C. (4-5)

International Radio and Television Society, newsmaker luncheon with NAB president LeRoy Collins, Waldorf Astoria, New York (5)

Michigan Assn. of Broadcasters, annual legislative dinner and midwinter convention, Jack Tar Hotel, Lansing, Michigan (5-6)

Minnesota Associated Press Broadcasters Assn., meeting, Minneapolis (6)

Mutual Advertising Agency Network, annual meeting, Royal Palms Inn, Phoenix (20-22)

Directors Guild of America, annual awards dinner, Beverly Hilton Hotel, Hollywood; Waldorf Astoria Hotel, New York (22)

International Broadcasting Awards for 1963, bauquet presentation for best commercials on radio and television, Hollywood Palladium, Hollywood (25)

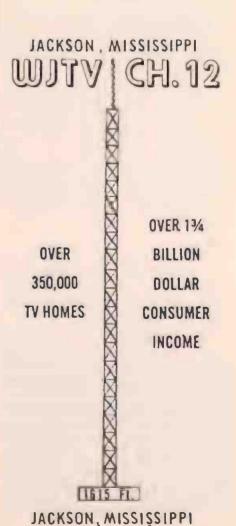
Southwest Council of the American Assn. of Advertising Agencies, annual meeting, Menger Hotel, San Antonio (27-28)

MARCH

1964 Variety Merchandise Fair, at the New York Trade Show Building, New York (S-12)

Electronic Industries Assn., threeday Spring conference, Statler Hilton Hotel, Washington, D. C. (9-11)





COMMERCIAL CRITIQUE

Trends, techniques, new styles in radio/tv commercials are evaluated by industry leaders

Search for true yardsticks

JOSEPH LORIN, vice president at Grey Advertising

Can you tell in advance the selling effectiveness of your commercial?

The persistance of the demand for measuring the sales effectiveness of advertising is understandable. And some day we may even achieve it. But a realistic view of the problem reveals that before we can discover an exact way of measuring accurately the advertising-tosales cost ratio of an individual advertisement, we shall have to find true yardsticks for all the other elements of marketing which influence sales.

Then perhaps we shall be able to isolate the specific contributions of all the marketing elements, including advertising, and set up the exact ratio of cost-to-sales for each.

The Association of National Advertisers put its finger on the problem when it said in its well known report: "Sales are not exclusively advertising goals. They are total marketing goals." And marketing includes such other influencing factors as product, price, package, promotion, personal selling, distribution.

Sales are also influenced by factors over which the marketer has no control: The action of competition, economic conditions, social changes, even the weather.

Realistically then, we must recognize that in this marketing melange our advertising should be aimed at a clearly defined target. After setting up this target, we should then establish critical criteria for measuring the effectiveness of an adver-

tisement in reaching its goal. What kind of criteria? We shall try to answer this general question by focusing on a specific form of advertising: the ty commercial.

Generally, both management and researchers have been reasonably satisfied with measuring the viewer's ability to recall a commercial as a valid index of its effectiveness.

Nevertheless, the feeling has persisted in many advertising circles that deeper penetration into viewer reactions to commercials is needed. In some quarters this restlessness was translated into further study and research.

As we studied the problem it became more and more evident that the ability to recall a commercial does not necessarily indicate a favorable shift in attitude towards the product and certainly does not show a predisposition to buy. The aim of an advertisement is to persuade the consumer to like a brand or product better after exposure to an advertisement than before.

Let us, therefore, take a close-up of the television commercial against this background. Like all advertising, a tv commercial is a communication. When we communicate, we

aim for a reaction.

This reaction is achieved in five basic steps which we call "The Staircase of Influence."

To get to the top of the staircase the commercial must climb these steps:

Step 1-it should be seen and heard: ATTENTION

Step 2—it should hold the view ers: INTEREST

Step 3—it should transmit a clear selling message: COMPREHEN SION

Step 4—its message must make an impression: IMPACT

Step 5—it should make the pros pect like the product more: We cal this: "ATTITUDE SHIFT."

All these steps have meaning and all can be measured, but we hole that the most meaningful is "atti tude shift" because:

1. "Attitude shift" is the measur of the goal of the commercial.

2. "Attitude shift" is related t sales.

Let's take the first point. "Att tude shift" is the ultimate aim of commercial because if we are t persuade the prospect to action w must first change his attitude to wards the brand. If the attitude; negative, we aspire to make it po! itive. If it's neutral, we must aim t move the prospect across the bor der line to the positive side. If it already positive, we must aim t strengthen the positive attitude.

And this leads us to the secon reason why we call "attitude shift the most meaningful step on the "Staircase of Influence." "Attitud shift" is a measure of potential sel ing power, For there is definite ev



Vice president Joseph Lorin has been with Grey Advertising a long time. He joined the agency 35 years ago in 1929, and is editor of the agency's house organ, Grey Matter, where this article first appeared.

dence that a favorable change in attitude towards a brand is a significant step towards making a sale, for liking the product is a stepping stone to buying it.

The question then arises: Can "attitude shift," as the result of exposure to a commercial or a series of commercials, be measured?

Our answer is "Definitely, yes!" We have developed what we consider a uniquely effective method.

- 1. Before we pre-test a commercial we do a preliminary study to find out the features and benefits promised by the product which the consumers consider important in evaluating it.
- 2. This data, obtained by using an attitude scaling device called an "opinion-rater," are subjected to analysis on an electronic computer.
- 3. From this analysis we get the critical factors and their relative importance. From these we construct our "attitude scale."
- 4. With this "attitude seale" we pre-test the commercial, using two groups of people, each representative of the market target at which we are aiming. One is a test group. The other is a control group.
- 5. The control group's evaluation of the product is measured by means of our "attitude scale." Since this is a group of representative prospective buyers, it is a fair assumption that any other group so constituted would have the same attitude score.
- 6. Using a rear view projector, we expose the commercial to the test group in their homes as part of a show. They believe that the show is being tested, not the commercial. By using our "attitude scale," we then get this group's evaluation of the product.
- 7. The difference in score between the group which has seen the commercial and the group which has not seen it, is the "attitude shift" score of the commercial; that is, the selling potential built into it.

In this simplified description of the method we use to measure the critical factor of "attitude shift" we have omitted a lengthy discussion of the scientific reasons why we consider this approach more meaningful than standard pre-testing techniques.

Here they are in capsule:

- I. It is both a meaningful and complete measure in that it covers the entire "Staircase of Influence."
- 2. It permits maximum realism undistorted by the effect of the medium itself. In this case television.
- 3. It makes use of the most advanced tools of measurement from rating scales to electronic computers.
- 4. It eliminates the experimental bias so often found in the usual before-and-after methods.

Since we have used this Grey pre-

testing technique on a large mimber of commercials, we have accumulated many examples of its reliability and effectiveness. We are confident that in our method of measuring "attitude "shift" we have developed a way of pretesting commercials which has many advantages over previously accepted techniques.

We began this piece by asking "Can you tell in advance the selling effectiveness of your commercial."

Our answer is, "More closely than ever before."

NOW 46th*. THE GREENVILLE— SPARTANBURG — ASHEVILLE MARKET... AND ITS DOMINANT STATION IS





WFBC-TV's 61-County Grode A and B Contours Include The Rich Industrial Western Corolinos, plus counties in Georgia and Tennessee, with.

RANKED 46th by SALES MANAGEMENT Magazine, the WFBC-TV marker is ahead of Jacksonville, Richmond-Petersburg, Durham-Raleigh, and other fine Southern Markets. Within its caverage area, WFBC-TV is the DOMINANT station, according to all the latest independent surveys. For more information, contact the Station of Avery-Knodel.

*Feb. 1, 1963 SM Survey of Television Markets Average Nighttime (Daily) Circulation

AFFILIATED WITH

SOUTHEASTERN BROADCASTING CORPORATION WBIR-TV

WMAZ-TV MACON, GA

Represented by Avery-Knodel, Inc.

2,157,900 PEOPLE 589,300 HOMES \$3,105,817,000 INCOMES \$1,974,010.000 RETAIL SALES

According to SALES MANAGEMENT S SURVEY OF BUYING POWER, JUNE 10, 1963





how do you fit an elephant into an elevator?

You can! . , . if you'll settle for the hindquarter. It's like ranking TV markets. You can take a portion of the market by using the metro approach . . . but if you want the whole elephant, you've got to rank by total market! Consider. More than 90% of the Charlotte Market is located outside the metro area, and the total Charlotte TV Market contains 574,800 TV homes . . . ranking 20th in the nation . . . first in the Southeast!* All the pachyderms are trumpeting about WBTV's 87% lead over the market's second station.*

*ARB TV Market Digest



JEFFERSON STANDARD BROADCASTING COMPANY

Represented Nationally by Television Advertising TAR Representatives, Inc.

Tax cuts may boom '64 outlay

Noted consultant sees broadcasting receiving 22% of over-all media advertising during 1964, or total for radio and tv of about \$3 billion in ad dollars

The DNAMIC FORCES which govern and affect our lineauses economy don't operate on a 12-month calendar year. While businessmen balance accounts and compare year end results every 12 months, the ebb and flow of lineauses and economic activity is a continuous flow process.

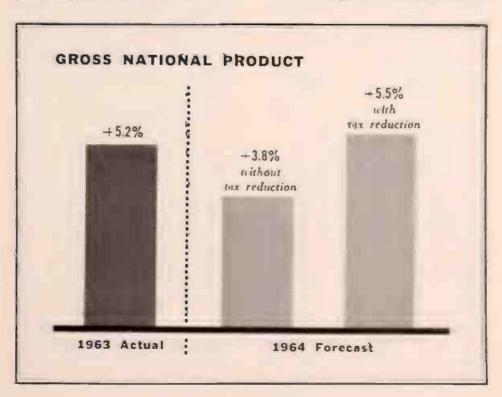
As we enter each new calendar year, we inherit all the prevailing forces and trends and the levels of activity which exist at the close of the year just ended.

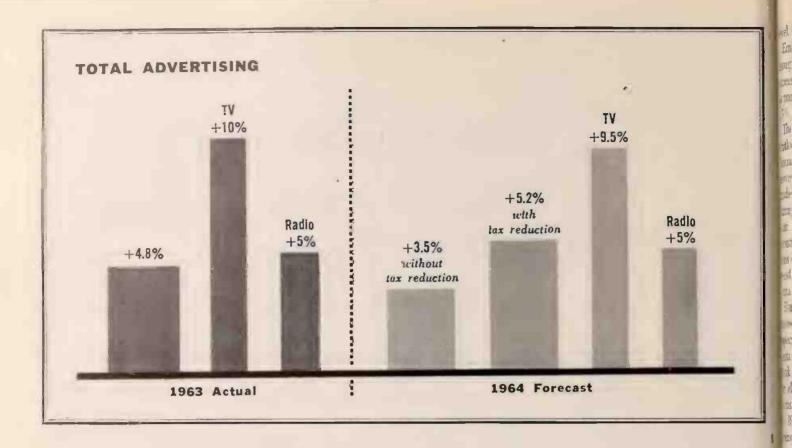
Since the mild recession, which petered out in the early spring of 1961, the American economy generally has experienced a cumulative period of business cycle expansion—and we ended 1963 with these expansion processes still in force.

There is little doubt that the upward momentum of general business will carry forward into 1964. The only question is whether this expansion will be sustained throughont the full year or will the ensuing 12 months witness the development of internal or international events (or trends) which will generate a series of economic stresses later in the year.

During 1963, a rise of 5.2% in Gross National Product was broadly reflected throughout the American economy. Most sectors of industry and business advanced within a 4% to 6% range.

Total advertising rose by approximately 5% (probably 4.5% with TV expanding with greater vigor than either general business or total





all media advertising or any other advertising medium. Radio advertising about kept pace with the rise in GNP and total advertising expenditures.

We are convinced that the American economy will be quite prosperous in 1964. Consumers will have more spendable income and will buy a greater quantity of goods and services. More goods will be produced. Producers and dealers will spend about \$700 million more dollars to advertise their goods and services. 1964 should be a good year for all advertising media, both at national and local levels.

In order that we may better evaluate 1964 trends, we might examine where we now are in terms of 1963 developments.

1963 Year in Review:

At the beginning of 1963, we prethe the the third and the third and general business. This anticipated pattern has prevailed, throughout the year, including the expected gain in upward momentum during the fourth quarter after a moderate rate of change during the summer period.

Against the background of GNP rising by 5.2% from \$555 billion (1962) to \$581 billion (1963), total all media advertising rose from \$12,-

380,000,000 (1962) to approximately \$12,940,000,000 in 1963. Our original expectation of at least \$12,900,000,000 for 1963 total advertising was within three tenths of 1% of actual achievement; final 1963 results may prove that total advertising aggregated \$12,925,000,000.

Within the structure of American advertising, we predicted that the greatest percentage gain would be in tv and that total 1963 tv advertising would, for the first time, reach the \$2 billion mark. One year ago, it appeared certain to us that 1963 tv advertising "should rise by a higher rate than other advertising medium and the economy as a whole." In actuality, due to substantial gains in national spot business, tv advertising rose by approximately 10% on the basis of a 11% increase in network and national spot and a gain of about 7% in local tv advertising. We now estimate that total tv advertising approximated \$2,100,000,000, during 1963, or about 16.2% of the nation's total advertising pie.

Radio also moved alread but with less spectacular gains than prevailed in tv. Radio network and national spot advanced by approximately 4% while total local radio rose a shade above 5%. This 1963 radio pattern was essentially the situation which we anticipated in our forecast, made

one year ago.

Total broadcast advertising (twand radio combined) undoubtedly reached a volume of \$2,800,000,000 in 1963, or slightly above 21% of the nation's all media advertising dollars. We anticipated a minimum 20.6% ratio and, thereby, assumed that broadcasting would, for the first time in history, attract at least one-fifth of the nation's total advertising expenditure.

Other sectors of the national conomy generally responded according to prediction and estimates. Personal income was expected to rise by nearly 5%; it rose 4.8%.

A rise of between 4% and 5% was assumed for Retail Sales. It is now estimated that Retail Sales advanced by 4.8%. We projected a gain of 10% in Corporate Profits (before taxes). Preliminary year end data indicate that the actual Corporate Profits level rose 10%.

One area of economic strength, beyond that which had been expected, was the construction industry. A slight slowdown in residential and commercial building appeared logical, one year ago, with the total year's result being only fractionally above the 1962 level. However, during the ensuing mouths of 1963, tesidential, industrial and commercial building held firm and even advanced moderately over the 1962

level.

Employment rose by 2.7% even though unemployment remained in excess of 5% of the total work force, as predicted. Cost of Living rose by 1.5%, as expected, by December.

The 1963 Business and Broadcast Outlook, as we presented it in the January 7, 1963 issue of sponsor, proved to be workably accurate guide for most economic indicators during the full 12 months of the year. Few, if any, sectors of the economy failed to meet our predictions either with regard to indicated trend directions or anticipated percentage gains.

For the full year, radio and tv moved upward according to our expectations. On the basis of percentage performance, national (network and spot) ty was the strongest element within the overall advertising industry. At the beginning of 1963, we predicted sufficient strength in national ty advertising to boost this broadcast sector by at least 8% (the largest percentage increase of any single medium). Even this opinion proved to be a conservative judgement because national ty advertising apparently rose by nearly 11%.

For 1963, total broadcast (radio and tv) advertising aggregated about \$2,820,000,000 which was 21.8% of total all media advertising. Broken down, within the broadcast industry, tv accounted for 16.2% and radio for 5.6% of the nation's advertising dollar.

In retrospect, 1963 was a good year for the advertising industry and for the radio-ty industry. Both total advertising and broadcasting reached new historical high levels.

The important current question s: "Will the advertising and broadast industry move on, in 1964, to wen greater levels of activity?"

Jutlook for 1964:

We predict for 1964 a total adversising expenditure of approximately 13,600,000,000 but, at the same fine, we advance the opinion that otal advertising could fall within he range of \$13,400,000,000 to \$13,-00,000,000.

In establishing a probable range of \$300 million between \$13,400,-100,000 and \$13,700,000,000, within which 1964 total advertising will ikely fall, we are not trying to redge but rather we are attempting to recognize the varying effects which the Federal Tax Reduction could have on the national economy and, hence, upon advertising.

Without the tax reduction, 1964 GNP will not rise beyond \$604 to \$606 billion, a 3.8% increase over 1963. With this level of general business expansion, we would not expect total advertising to exceed \$13,400,000,000, a 3.5% increase over 1963.

However, the concensus of informed Washington source is that Congress will enact the reduction bill by March 1964. Despite the retroactive nature of the proposed taxreduction, the impact on the economy will be felt when tax reductions actually show up in pay checks (after lower withholding deductions).

The earlier Congress enacts the Tax Reduction Bill, the sooner will the effect be felt on the economy—and the greater will be its effect over the full 1964 year.

Accompanying the effective impact of tax reductions, by early spring, we can conceive of GNP rising to an annual average level of \$616 billion for 1964, an increase of 5.5% above the 1963 level of \$584 billion. Within this economic framework, we would anticipate a total advertising outlay of about \$13,600,000,000. If achieved, this figure will represent a 5.2% advance over 1963 all media advertising.

There is the outside possibility that the full effect of an early tax reduction plus higher deficit spending could lift GNP to \$619 billion. Any such 6% rise in the general economy would have the capacity to produce nearly \$13,700,000,000 in total advertising. At this calendar point, we doubt any such achievement but hesitate to diseard it as an outside possibility.

In our effort to assess realistically the prevailing economic trends, protruding into 1964, as they are likely to be sustained and affected by tax reductions, we feel reasonably safe in predicting a 1964 GNP at the approximate annual level of \$616 billion and total advertising outlays within one-half of one percent (either way) of \$13,600,000,000. This is our basic forecast.

Broadcast Outlook:

Broadcasting, to and radio combined, should account for about \$3 billion in advertising outlays, or

slightly better than 22° of the nation's total all media advertising. If this goal is achieved, overall broadcast advertising will rise by 70 over 1963. The extent of the m crease will depend on the rise in total advertising as related to a GNP of \$616 billion versus a lower level of \$604 \$606 billion or a ligher level of about \$619 billion. We are convinced that the full 1961 results will bring a rise in radio and ty advertising but we must put this increase within the frame of GNP reference discussed earier in this report.

Whatever pattern is generated by general business, we expect 1964 Radio advertising to tag along with approximately the same percentage gain scored by total all media advertising. However, tv will, we are convinced, derive the largest percentage expansion of all the media.

It should be noted that, throughont this report, we refer to the voltime of advertising expenditures, to dollar figures of tv and radio advertising. In the case of broadcasting, actual advertising expenditures are considerably greater than station and network revenue. Advertising expenditures include money spent for time, talent, program and film costs, production and related charges. Thus the income of the broadcasting industry, radio and ty, is only one of the composite elements comprising advertising expenditures flowing into the industry.

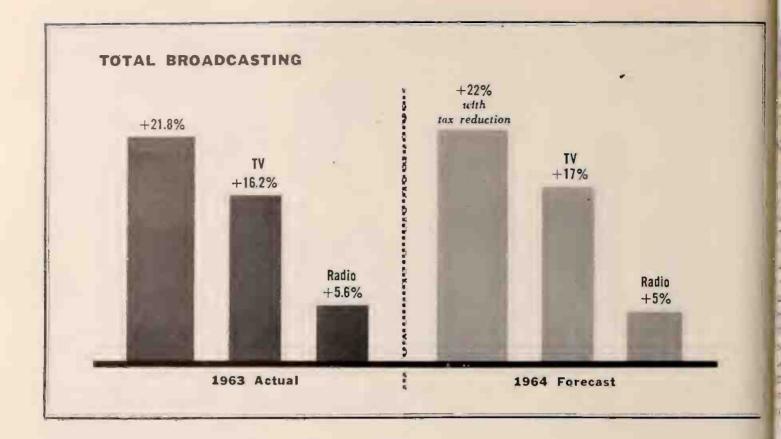
If we peg \$614-\$616 billion as the expected annual level for 1964 GNP and the derived all media advertising volume of \$13,600,000,000, we believe that the following radio and ty results will be achieved.

Radio:

Combined local and national radio advertising should rise by 5% with this figure broadly applying to both national and local radio advertising.

Our own survey of national radio business, plus other reported surveys, indicate an overall 4 rise during 1963 in national radio advertising dollars.

The wide majority of radio stations, normally eligible for and typically receiving at least \$100,000 per year in national radio spot, wrote more national advertising in 1963 than in 1962. These same stations should experience a further rise in



1964 national advertising.

For the radio industry, as a whole, national spot advertising is expected to rise by about 4% during 1964.

Likewise, network radio affiliates should anticipate a modest expansion in "network income."

Local radio, as a whole and by areas and cities, will unquestionably reflect the percentage 1964 gains in retail sales for the nation and for the respective areas and cities. A 5% to 5.5% anticipated growth in 1964 retail sales should set the radio industry's overall local advertising page.

Television:

Combined local and national (network and spot) to advertising should advance by about 9.5% during 1964 if GNP rises to \$614 billion. to \$616 billion.

Within this overall pattern, national tv is expected to expand by about 9% while local tv advertising goes up by 10% to 11%.

These changes can be expected to raise tv's 1964 advertising volume to approximately \$2,300,000,000 and this figure should be 17.0% of the nation's all media advertising pie of \$13,600,000,000.

During 1963, to network and national spot developed considerably more vigor than we, or most persons, had anticipated at the start of

the year. National tv spot was especially strong in 1963. However, we shall operate from a higher mathematical dollar base, during 1964, and it doesn't appear likely that tv network and national spot will again rise by nearly the 11% which prevailed during 1963. The predicted 9% gain in national spot and network will undoubtedly outstrip advances made by any other segment of the nation's advertising industry.

Percentage-wise, we shall not be surprised if local tv advertising rises by about 10%-11%. To achieve this 10%-11% increase, local tv advertising expenditures need to expand by only about \$40 million—naturally, we refer to sponsors outlays for time, talent, film, etc. not to local tv station revenue. We believe that this growth in local tv advertising is fully due and will eventuate during the next 12 months.

The imponderable and unpredicable factor in the 1964 growth of both radio and tv advertising is governmental regulation.

During 1963, broadcasting generally operated under a more favorable FCC climate than in 1961 and 1962. We believe that this situation was partially responsible for the extra strength in ty network and national spot advertising. The adop-

tion of prescribed FCC commercia rules or the (unlikely) regulation (program standards would undoub ly raise questions among nation: advertisers and, thereby, slow dow, the 1964 rate of expansion in radi and tv advertising. Sponsor cor fusion over exact FCC commerci: regulations covering FCC comme cial regulations which, by their n ture, resulted in a reduction of : much as 10% in the number commercials, during prime at Class B time, would undoubted cause a first year decline of as muc as \$250 million in broadcast adve

Our personal opinion is that the FCC Commissioners, with one two possible exceptions, are ful aware of their responsibility and o ligation to preserve profitable broadcasting as the necessary, a sential basis for effective radio at the stations and network.

General Business Outlook:

Economic eyeles breed and ge erate cumulative expansions are contractions within the prevaili composite business structure. S dom, if ever, do we find all economic indicators moving in t same direction at the same time.

As we emerge into 1964, there a substantially more uptrend indictors than adverse trend indicate

Barting the injection of some serions international crisis, the overall domestic economic picture should be one of basic expansion in production, employment, retail sales, consumer spendable income and GNP.

Highlights of economy

However, in passing, it should be noted that each year seems to witness some new cold or hot war crisis and 1961 is not likely to be an exception. The only question is whether any such 1961 crisis will be of a nature and magnitude sufficient to shift the economy into reverse gear. The economic analyst and forecaster possesses no competency with regard to the emergence of these disruptive political events.

Left to its own diverse trends, the highlights of the 1964 American economic scene should be as follows:

1. Personal income should rise to a new high annual level with an increase of 5%-6%.

2. Retail sales should expand by slightly better than 5%,

3. Consumer purchases of durable goods should increase by nearly 75 to 8%. Non-durable consumer purchases will expand by an overall average of 4% to 5%.

4. New automobile sales and output will probably be at about the same volume as in 1963.

5. Capital outlays and investments for plant and equipment, acording to the Commerce Department, will show more strength than and been anticipated and rise by than 16%.

6. Total employment will expand ven though total unemployment vill average slightly above a 5% atio to the nation's work force.

7. Extended consumer credit will dvance to a new high level and, by he year's end, constitute a relative-v serious economic factor.

8. Unions will force negotiation of 6% to 8% increase in hourly wage cales because prime collective harmining emphasis will be upon money wage raises rather than pon fringe benefits.

9. Industrial strife will increase broughout the year and man days ist in strikes will reach the highest wel of the 1960's. A pace setter, in age increases, will be the sizeable age hike achieved by the automobile workers during then 1963 contract regionation.

10. Despite higher labor costs and a continued profit squeeze, corporate profits (before taxes) should rise by another 10° over the 1963 levels.

11. Cost of hving will rise by a small margin, less than 2°.

12. Industrial production is expected to advance by approximately 5%.

13. Counter to the 1963 improvement in general business and the growth in business profits, lusiness failures moved upward. Undoultedly, 1964 will also witness a further rise in business lailures.

14. Farm eash receipts in 1964 will be about the same as in 1963, possibly up a fraction. But, with higher production costs, net farm income should be off by 1% or 2%. Nevertheless, rural retail trade and farm equipment-supply sales should rise by about 3%.

15. The cross section of 1964 year end economic trends will not likely be so strong as prevailed during the close of 1963. We suspect that the late weeks of 1964 will witness the emergence of a definite note of caution concerning the ability of the economic system to sustain the for-

ward movement which will persist during most of the 1964 years

In Conclusion:

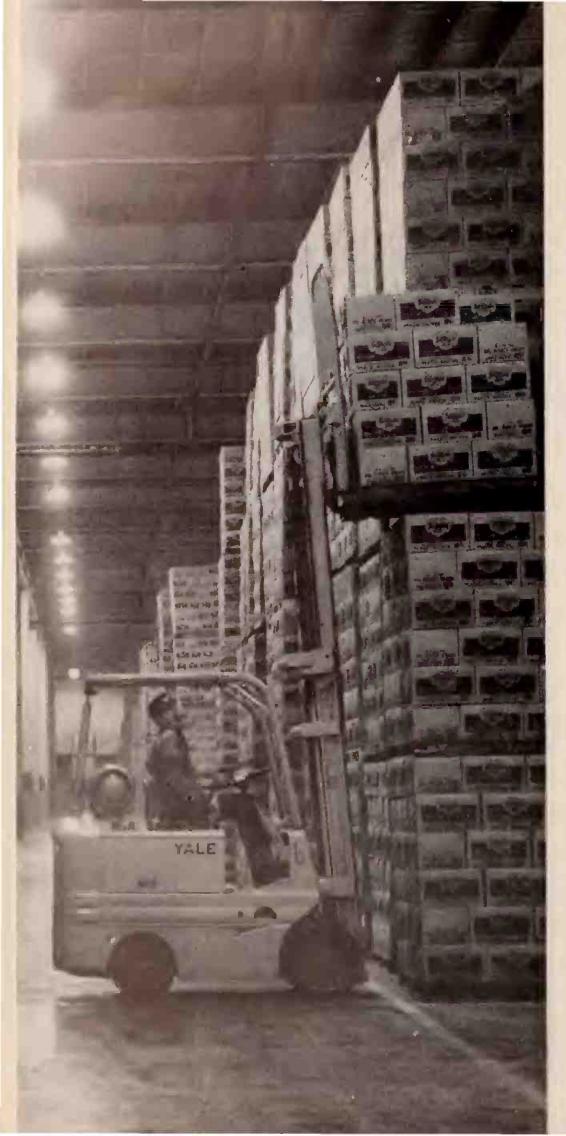
It now appears quote certain that the background and general tone of business and broadcasting will be good throughout the next 12 months. However, as always, there will be a variety of adverse trends and all business units will not prosper Neither will the expansion in available advertising dollars flow uniformly to all radio and ty stations.

Markets and management differ within the overall radio and ty industry. Despite the general prosperity of the advertising industry, some 35'c to 10'c of the radio stations will continue to be marginal operations. On the other hand, we expect that fully 90% to 95% of the ty stations will experience a rise in revenues and an improvement in net operating income despite the intense intra-industry (markets and stations) competition. Effective station promotion, effective and creative station sales plus effective internal management will be the tools by which individual stations may acquire their share, or more than their share, of the enlarged volume of available advertising dollars.



About the author . . .

RICHARD P. DOHERTY has prepared a special amount economic analysis and forecast for SPONSOR for the past five years. Each of these forceasts has later turned out to be almost exactly on target, both within the over-all national econonev and the advertising and broadensting inclustries. A former professor of economics at Boston University and lecturer on Economics for Harvard, Doherty has been an NAB v.p. Since 1954, he has served as a professional broadeast management consultant to many radio/ty stations. He is a member of Phi Beta Kappa, has authored five books and a long list of articles on husiness economies and broadcast topics. His reputation as an economist is international; he has attended, as U.S. management delegate or representative, a total of 15 international conferences in major foreign cities since 1945.



Del Mont

Giant Calpak likes daytime tv as marketing aid for huge (147 items) line of foodstuffs, puts a fourth of budget on the air

N THE April 17, 1917 issue of the Saturday Evening Post, California Packing Corporation, through Mc-Cann-Erickson, scheduled a fullpage, two-color ad. Its message was short, to the point, and-if not exactly reticent in tone-refreshingly frank: "California's finest canned fruits and vegetables are packed under the Del Monte brand." Calpak, formed just six months earlier by the merger of four pioneer West Coast fruit and vegetable processors, thus launched the first promotional campaign of national scope ever to be run on any canned food brand in the United States and set its marketing course. The year and the ad also mark the beginning of one of the longest and most fruitful (pun intended) advertiser-agency relationships in existence.

California Packing Corporation of San Francisco, is the world's largest packer and distributor of canned fruits and vegetables. It produces and sells 147 different items—canned fruits, vegetables, juices and juice drinks, dried fruits, canned fish and a line of food specialties—as well as catsup, coffee, pickle products, chili sauce and tomato

products.

During 46 years of continuous advertising Calpak has used general magazines, newspapers, radio, television, billboards, business and farm publications, direct mail, point-of-sale and merchandising displays to promote Del Monte. Of an ad expenditure that now exceeds \$7 million annually, Calpak puts 1 out of every 4 dollars into radio and television. Calpak admen are particularly fond of the latter medium.

"Nothing matches tv for identification and demonstration power,"

fts sales with tv radio

says James W. Roddy, McCaun-Erickson vp and Calpak account supervisor in San Francisco.

Perhaps the most outstanding Calpak to success story involves the introduction of Del Monte canned zucehini.

Most people had never heard the word, let alone used the product. Calpak was faced with the challenge of cultivating a national market for a food previously familiar only in the West.

In 1961, Calpak introduced canned zuccliini on the Pacific Coast and in the Northeastern states, with full page color ads in the regional editions of a major national magazine. With distribution in grocery stores nationwide by the Fall of 1962, Calpak scheduled Del Monte zucchini commercials on its four CBS TV network shows.

"This was a natural for tv," M-E's Roddy points out. "We could show consumers what the new product looks like and what to do with it. With three months of tv promotion average weekly sales increased tremendously."

Along with testing new products and new advertising techniques in various markets, Calpak has several seasonal campaigns each year. In addition, advertising and marketing plans are continuously analyzed and revised. To move specific Del Monte products Calpak uses radio and other selected media to fit the problem where and when local market potentials warrant promotion.

When Calpak salesmen introduced Del Monte Pineapple-Grapefruit Drink for the first time nationally, they had two things going for them: knowledge that the prodnet had been test-marketed for two years and was a big seller in areas where it was established.

And, they knew it had backing by a triple-pronged ad campaign involving radio, newspapers and billboards. Advertising was tailored to individual territories and gauged to make the most of each market's sales potential. Radio spots featured Calypso singers and a sprightly jingle.

Calpak officially reports: "Since its introduction in 1957 Del Monte Pineapple-Grapefruit Drink continues to maintain a number one share of market among its competition."

Since March, 1962 Calpak has been a participating sponsor on four CBS TV network shows, Pete and Gladys, Love of Life, Password and Art Linkletter's Houseparty.

"These particular shows were selected by Calpak," reveals M-E Media Director Frank Regalado, "because they are compatible with Del Monte products and because of the large daytime audiences they deliver."

"Calpak is interested in reaching all types of families. We've found that Pete and Gladys has a hig viewing audience of five and over member families, while House party does well with one- and two-member households. The four shows also give us a good variety in program content."

Calpak's previous network to exposures include participating sponsorship of the popular CBS Garry Moore daytime show, NBC's Today with Dave Garroway. Home with Arlene Francis, Tonight with Steve Allen on NBC, Laramic and Riverboat.

Calpak attributes the strong position that Del Monte products ocempy with the consuming public to



An integral part of Calpak success is long-range research and testing by top executives



James W. Roddy. McCann-Erickson v.p., is convinced of value of broadcast media for Calpak, says "nothing beats to for identification, and demonstration,

46 years of continuous advertising, strongly supported by effective mercliandising programs, and a strict adherence to high quality standards in products and promotion.

How "Del Munte" name was born

These standards go back to 1891 when the Oakland Preserving Company, a fruit and vegetable cannery in Oakland, California, and one of the four predecessors of the Cailfornia Packing Corporation, supplied its premium quality products to the elegant Hotel Del Monte at Monterey, California.

Likened to Newport, Bar Harbor, Cannes and Biarritz, the Hotel Del Monte cuisine became justifiably famous. Labels printed "Del Monte Extras" with a picture of the Hotel and Monterey Bay identified the cannery's premium quality fruits and vegetables.

In 1936 Calpak introduced descriptive labeling on Del Monte canned foods. Far more than just a labeling innovation, this was a wholly new concept stating for the first time on the label information about size, style of pack, and minber of servings in the can. The new labels also featured direct color photographs of Del Monte prodncts, thus assuring a true and accurate representation of what each can contained,

The Calpak promotion calender

lists three annual major in-store merchandising events.

The Del Monte Round-Up, granddaddy of the yearly promotion, first made an appearance in grocery stores in 1939. An October-November event, it features the full line of Del Monte products with "Wild West" point-of-sale displays and banners decorating the entire store. Supermarket managers often tie-in their own creative ideas, dressing salespeople in western outfits, bringing bales of hay and chuck wagons into the stores - and even having horses and buckboards in the parking lots.

Pleased with the obvious sales impact of the Round-Up, Calpak developed the Del Monte Spring Garden Show in 1951—also featuring its full line of products and supplying point-of-sale and other decorative material to create a garden atmosphere throughout the store, an innovation which has proven highly beneficial to store sales in

all categories.

For a decade, the Del Monte "Pincapple Sunshine Cruise," later re-named the Del Monte "Pineapple Sun Fest," has brought some sunshine (and increased sales) into supermarkets in the middle of Winter. In January, 1964 Calpak will debut a new, visually exciting merchandising event—the "Fiesta Del Monte." Calpak will use a Latin American motif to promote the full line of Del Monte products, and as is their usual policy, will supply distributors with merchandising materials that will create a gay, colorful, festive atmosphere for the entire store. Each major in-store promotion is promoted well in advance and during the sales event via radio, television and other media.

Backstopping local retailers

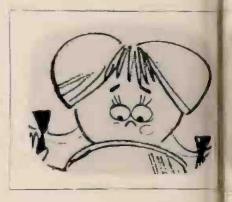
In addition to these main promotion events, Calpak supplies pointof-sale display material to supermarkets for individual Del Monte products, for new store openings, and for a variety of secondary promotions based on individual market potentials.

Last year Calpak developed a new approach in its trade advertising, to further stimulate greater dealer interest in Del Monte products: "From Del Monte, Idea\$ That Mean Business."

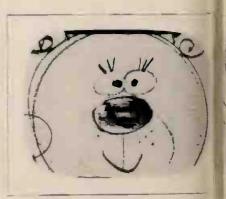
LIGHT-TOUCH TV SPO CREATED NEW MARKET

Shown starting at right is storyboard by McCann-Erickson for Del Monte Zucchini, a highly successful product launched primarily with network tr. Storyline: a switch on "Golditocks" which traditional Three Bears are fed with routine vegetables. During their absence from woodland conage. Goldilocks drops in, and saves the day with Del Monte.

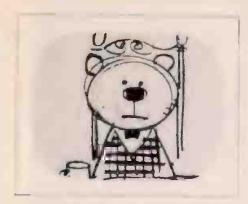








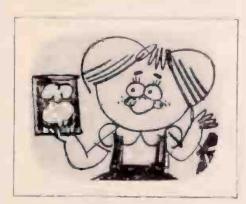




















The promotion utilizes continuous schedules of black and white and color pages in a selected list of grocery trade papers. Del Monte products are sold in stores that register more than 90% of the country's canned food sales.

hi the international market, Mc-Canii - Erickson co-ordinates and supervises Del Monte advertising operations in 25 foreign countries. Development of marketing plans and creation of advertising is done individually by a McCanii office or affiliated agency in each individual country.

The California Packing Corporation markets its products in 98 foreign countries and has canning and processing plants in the Philippines, United Kingdom, Italy, Venezuela, Union of South Africa, Puerto Rico, Mexico and Canada. It operates canneries in 14 states including Hawaii and Alaska and manufactures its own containers and labels.

Research aids new products

A progressive organization in all areas of its operations, Calpak has a Scientific Research Department working in the broad field of food chemistry and an Agricultural Research Division. Research and experimentation to improve on existing methods reach from marketing and management to a regular program of "crash-testing" new shipping containers in railroad freight cars to find better packaging and shipping techniques.

"Researching, testing and analyzing more effective advertising for Del Monte products is a major operation at McCano-Erickson's San Francisco office," Mr. Roddy says.

McCann uses the usual competitive bidding system in the production of Del Monte ty commercials, filed at various West Coast studios.

Color commercials for Del Monte tomato sance have been running for over a year in New York, and color commercials for Del Monte fruit cocktail and cling peaches have been produced and will be scheduled on network shows and in local markets.

"What we are most excited about," says Calpak admen Jim Roddy, "is the spectacular effect of the important ty dimension of color, for appetite appeal, in the new Del Monte commercials."



With end of boxing on tv, viewers will have to resort to memory to recall such thrills

Networks kayo boxing telecasts as Gillette 'counts to ten'

Boxing, once one of television's best-watched network attractions (at one time it was on two networks in different weekly shows) appears headed back where it came from—the small arenas and local tw—unless the Gillette Safety Razor Co. decides to form its own network of tv stations to air the bouts.

Gillette and ABC TV have mutually agreed to drop the fights, but it's understood that the network wanted to how out for some time and continued its coverage only at the behest of the spousor.

Gillette has owned tv rights for a number of years, sponsoring the fights since the late 1940s. Its contracts with Madison Square Garden Corp. and ABC each expire in September.

Co-sponsor is General Cigar, via Young & Rubicam, to whom Gillette sold off half the package. Neither General Cigar nor its agency had any comment on Gillette's move.

Gillette advertising v.p. Craig Smith said his company "regretted wholeheartedly" ABC's plan to drop the fight telecasts, pointing out Gillette has been "so well satisfied with televised boxing as an advertising medium that we wish we could form our own network of stations to continue it . . . but I gness that would be impossible."

That probably would have been the only out for the company, as neither CBS nor NBC apparently want the fights on their airwaves. Gillette hasn't formally approached either network about picking the bouts up, but past experience indicates neither would consider it (NBC and CBS each gave up fight-casts some three years ago).

ABC's "lack of interest" in televising fights is undoubtedly based on low ratings, which show that only some 11.2% of tv homes now pick up the network coverage. However, Smith stressed that Gillette wasn't dissatisfied with the ratings, and added: "In our opinion the audiences have been very loyal to us and to boxing, and we don't like to deprive them of fights in the future."

One factor believed to have helped sour ABC on network fightcasts is that a number of its important affiliates have dropped boxing pickups, and others have indicated they plan to follow suit. Sample: the refusal by Triangle Publications' twitations (WFIL Philadelphia; WNBF Binghamton; WFBG Altoona; WNHC New Haven; KFRE Fresno; and WLYII Lancaster-Lebauou, the latter nhf), all ABC affili-

ates, to continue airing the fight:

Gillette and General Cigar, whice divide the costs of sponsoring the weekly fights, each set aside som \$30,000 to air the average bour apart from the cost of air time. Cost this, Madison Square Garden get between \$15,000-\$20,000, with the remainder going for production costs, including leasing of lines to carry the ty pick-ups, Executives a ABC probably feel the whole picture isn't worth what's bein spent.

Overseas competition shaves U.S. set sales

Electronics Manufacturers in th United States continued to keep u high production levels and distributor sales on tv and radio receiver and tv picture tubes during Octobe compared with the same month las year.

But hearty competition fror abroad took its toll, as seen in ten month figures compiled by the EIA Radio distributor sales and factor production lagged and factory sale of picture tubes are down from the 1962 January-October level.

Here is the breakdown:

Tv sets: Distributor sales in Oc tober were 669,840 units, making total of 5,428,031 for the first ter months of the year, compared t 611,763 units for October 1962 and 5,034,880 for the ten-month 196 period. October factory productio reached 630,091 bringing total pro duction to 5.818,906 for the first te months; the October 1962 produc tion figure was 569,966 and the ter month total was 5,434,082. Al channel tv set production was u too, totaling 100,987 units in Octo ber and 833,637 for the January October period, compared to 66,05 and 485,025 last year.

Radio sets: Distributor sales for October, excluding auto radio were 1,081,663, sales for the firsten months of 1963 were 7,698,114 compared to 1,063,014 in October year ago and 8,888,904 for the 196 ten months. Total radio productio in October reached 1,962,124 an January - October productio reached 14,894,292, compared t 1,835,914 for October 1962 and 15 684,733 for the longer period. Production of auto radios was up t 894,604 for the month and 6,420,50 for the ten months, compared t

675,680 and 5,665,954 last year. Production of fin sets was also up, to 165,188 in October and 1,223,143 for the ten months, compared to 149,554 and 941,141 last year.

Picture tubes: Factory sales totaled 888,504 units valued at \$16,-885, 385 for October, compared to 879,588 units valued at \$16,678,099 for the same mouth in 1962. January-October 1963 picture tube unit sales totaled 7,575,998 worth \$141,-614,095, compared to 7,662,386 units worth \$146,648,397 for the corresponding 1962 period.

Receiving tubes: Factory sales in October totaled 32,063,000 units worth \$25,251,000, compared to October 1962 totals of 32,257,000 worth \$26,440,000. For the first ten months of 1963, receiving tube sales were 284,287,000 units worth \$231,486,000, compared to 306,-168,000 units worth \$254,941,000 during the 1962 ten-month period.

Phonographs: Both distributor sales and factory sales were down slightly for October but ahead for the ten months. Distributor sales of portable/table models for October reached 412,174 units and the 1963 January-October unit total was 2,442,60S, compared to 432,776 for October 1962 and 2,230,680 for the first ten months of last year. Distributor sales of consoles for October totaled 153,136 and ten-month distributor sales 1.180,195 compared to 176,439 for October 1962 and 1,113,323 for the first ten months of 1962. Factory sales of portable table models for October totaled 493,547 and the ten-month 1963 total was 2,706,135, compared to 508,130 for October 1962 and 2,443,477 for the January-October 1962 period. Factory sales of consoles for October reached 173,418 and January-October factory sales totaled 1,321,307, compared to 180,954 for October 1962 and 1,-243.194 units for the first ten months of last year.

Humor no sale-maker

Humor can be an effective means of attracting the public's attention, but it can't be counted on to clinch the sale, says the January issue of Lippincott & Margulies house publication. The international marketing consultant and industrial design firm conducted a study of

Durkee's takes to water



Durkee's has begun introduction of its new same and gravy mixes with 50-second to spots featuring a wistful water drop character who "one day meets Durkee's Sauce and Gray Mixes . . . and wow.' All Durkee's Mixes need . . . is me." Produced by Keitz & Herndon, Dallas, the spots are being aired in major midwest markets, with (uture expansion planned

Award for 'Early Bird' advertiser



WSJS (Winston-Salem) surprises Norman Stockton (center), president of Norman Stockton, Inc., 15-year advertiser on the radio station, with its daily Early Bird Award. Dong Kimel, of his sales staff, nominated Stockton as "one who is bright-eyed and chipper, with real gel up and go go go." Some of his friends were present for the occasion, along with station eyes. L-r are Zeb Barnhardt; Clifton Pleasants; I'rnest Yarbrough; WSJS president-general manager Harold I'ssex; assistant general manager Dick Barron who is presenting award, and Roy Branton

AUACLIDEVA

current uses of humor in product selling "to develop some helpful guidelines for diverse uses of humor in various areas of marketing."

It concluded that while humor can "stimulate awareness and recognition," it does not necessarily "carry either conviction or persuasion. In brief, it can attract attention, but it can't sell."

It cited one company's use of cartoon characters on tv as an example of the use of humor to attract attention. It pointed out that after the characters have won the viewers' interest, live-action cut-ins of the real product are used in an effort to wrap up the "sale."

The article also referred to a tv campaign put on by a bread company, using the humorous line that the product was "baked to music." Research showed that the public awareness of the brand skyroeketed but the public's buying attitude toward the product had not changed appreciably.

"It was only at this point, when the firm followed up with a hardsell eampaign, that the attentiongetting humor began to pay off," the article said.

Since humor is regarded as a "form of aggression," with someone usually the butt of the joke, humorous references in advertising should be screened carefully to be sure the consumer can't construe it as a fibe at him, the article said.

"It's fairly safe for the manufacturer to poke fun at certain accepted stereotypes such as the motherin-law, the eccentric uncle, or other stock figures," the article said. "If he draws the humor upon himself and his product, he may run the risk of undermining the believability of his sales story."

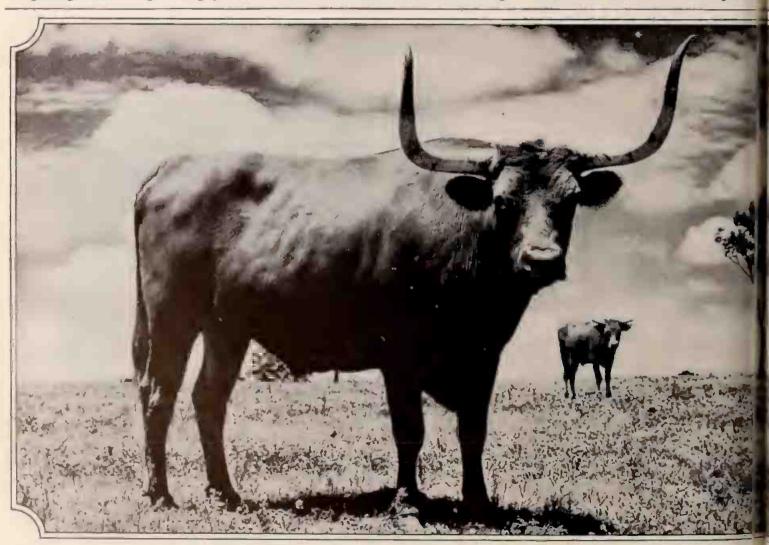
NEWS NOTES

Intl. ad reference: A reference book on international advertising organization and procedures has been compiled by 64 expert admen and published by McGraw-Hill Book Co. Edited by S. Watson Dunn, professor of journalism and marketing at Wisconsin U., the International Handbook of Advertising

includes information on the prineiples and procedures of marketing common to all areas of the world; selling, budgeting, and packaging overseas, government restrictions, market data, copy and layout approach, advertiser and agency relationships, markets of little known expenditures by media for every major world market, audience measurement services available, agency addresses, etc.

Howard Johnson on road: The Howard Johnson Co. and N. W. Ayer have agreed to terminate their relationship, effective next March, due to product conflicts. Howard Johnson, an Ayer client since 1950, has not yet selected a new agency.

Collins income up: A semi-annual eash dividend of 20 cents will be paid on 2 January to Collins Radio stockholders of record as of 23 December. In addition, earnings of 40 cents per share were reported for the three-month period ended 1 November. This was based on net income of \$888,000 on sales of \$66,356,000. Results for the correspond-

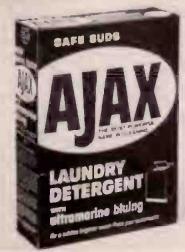


ing quarter ended 30 October were earnings of 8\$3,000 or 40 cents per share on sales of \$55,62\$,000. The backlog of undefivered orders on 1 November 1963 was \$220 million compared to \$243 million at 31 October 1962, and \$241 million at the beginning of this fiscal year.

Allied sales earnings off: Allied Radio Corp. reported net sales in the first fiscal quarter ended 31 October 1963 were \$13,173,000 compared with \$13,686,000 in the corresponding period last year. Net earnings totaled \$34,000 equal to three cents per share, compared with \$122,000 or 11 cents per share, in the previous year. "Sales reflected some softness in demand and a more selective credit approval policy," president A. D. Davis stated in a letter to shareholders.

Forshaw names agency: Stemmler, Bartram, Tsakis & Payne has been appointed the advertising agency for Forshaw of St. Louis, Inc. Forshaw is a distributor and retailer of fireplaces, barbeene units, and related home and lawn furnishings,

New member of family



Joining Colgate-Palmolive's "family" of heavy-duty rleaning products is 4 jux Laundry Detergent, which becomes available throughout the U.S. next month and is promoted through to and other media

NEWSMAKERS

Genand Alexander to director of corporate market planning for B. F. Goodrich, succeeding Willard C, Gulick who will retire 1 May.

WILLIAM M. LANYON to sales and

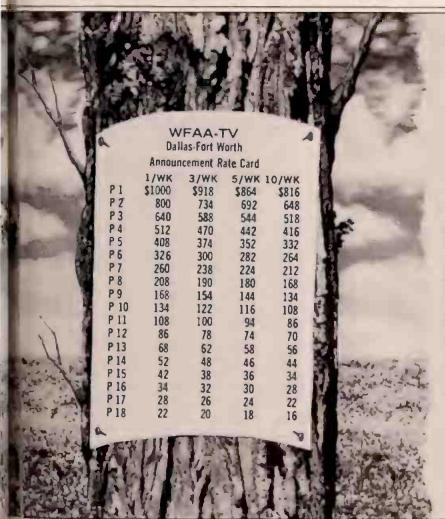
reative director of Krantzen Gold, Inc. New York photographic stridios He was formerly executive editor of *The American Home*

CHARLS L. ALDES to merchoodising manager and CARL J. AS more we to advertising manager of the 3M Company's magnetic products division. CLIMIS E. KOLLORY to product sales manager for instrumentation tapes in the Western Region, and Johns W. Sayma, to product sales manager in the Eastern Region.

COMMINION EDWARD WITHmap, O. B. E. to a member of the board of directors of Schweppes kimited. He is a member of the board of Schweppes (Overseas) Limited, president of Schweppes (U.S.A.) Limited and chairman of Schweppes (Canada) Limited.

ROBERT ROGERS to assistant to the president of the Boyle-Midway division of American Home Products Corp. He was director of marketing of the Cracker Jack Co.

F. Q. Dorsos and Rvy Losco to product group managers in the A. E. Staley Manufacturing Co.'s grocery products division.



Cit you had the Cuality touch

You'd be a connoisseur of fine beef...and a good judge of TV time. Both have much in common. You'd know when ground round was masquerading as filet...or marginal spots getting prime prices. You want what you pay for. That's why we developed a simple, equitable and highly versatile rate card that's easy to follow as a menu. We didn't exactly think of it, but we're willing to accept the honors. We like to brag it's the kind of rate card that gives you a feeling of quality because it's 'custom-cured' to fit your particular requirements...providing choice time purchases on the basis of their individual values. Simple...purposeful...analyzed buying power. Want quality spots? Call Petry.

WFAA-TV

The Quality Station serving the Dallas Fort Worth Market

ABC. Channel 8, Communications Center / Broadcast Services of The Dallas Morning News/Represented by Edward Petry & Co., Inc.



RAB-agency meeting: (I. to r.) RAB's Robert Alter, consultant A. Watson, pres. Ed Bunker, FH&N's Bernie Pawlus, RAB v.p. Miles David

AGENCIES

Ohio agency's new nose-cour

Streamlined method of determining broadcast audience size is brainchild of midwestern agency. It works!

Manison Avenue may have cause to look to its broadcast research laurels during 1964. Reason: what is claimed to be a "more accurate" method of evaluating radio and tv audiences has been developed by a Cincinnati advertising-promotion firm.

The new system is called BASE (Broadcast Audience Statistical Evaluation). Its creators say it:

- · Substitutes people for statistics,
- Utilizes a house-to-house and mail questionnaire check,
- Provides an accurate survey of car radio listeners,
- Seeks an impartial assist from college and university teachers and students in compiling and evaluating listener data.

Is it another mish-mash of ideas ripened over cocktails? Is BASE a pretty bubble of a theory that will burst at the first test? Is it, in fact, off-BASE?

Bernard K. Pawlus, director of broadcast media for Farson, Huff & Northlich, Inc., created BASE, says it works—and can prove it.

He began developing the new system many months ago prior to Congressional investigation of rating systems. The hearings only emphasized disturbing differences between radio and tv ratings reported by major survey services.

Pawlus believes he has found the answer in radio surveys, and the system will work equally well in tv.

He had these specific objectives in mind:

- To categorize listeners so they are seen as people and not just numbers.
- To numerically estimate listener preference for different radio stations at various times of the day,
- To estimate station preference by car radio listeners,
- To translate these statistics into conclusions to directly benefit the advertiser so that he could see not only what his money was buying but what it was doing for him.

With the theory completed, the Cincinnati agency set about to prove it would not only work better than present surveys but would give the advertiser a dollar and cents evaluation both accurate and comprehensive.

Pawlus turned to education and tapped the almost-virgin field of investigative talent, neither partial to Brand Y nor Brand X, capable of conducting a survey in all markets.

Working with Pawlus were Dr. Robert H. Myers, chairman of the marketing department, Miami University, Oxford, O. and Dr. Gerald L. Quatman of the Xavier University psychology department, Cincinnati.

Three separate studies were begun: (1) A house-to-house personal interview project was conducted by Xavier's Psychology Department, (2) A mail questionnaire to an established consumer panel was conducted by Miami University Marketing Department, and (3) A car radio listenership test was launched by the research department of Farson, Huff & Northlieh.

The 1961 census was used to determine percentage of dwelling units in the Cincinnati census tracts, the Hamilton County census tracts of the area surrounding the city (some extreme sections were excluded) and in Northern Kentucky cities across the Ohio River from Cincinnati (Covington and Newport) and a 10% sampling in Kenton and Campbell county, Ky. areas outside these two main cities.

Random samples were drawn so the percentage of dwelling units in each census tract or area visited was the same as percentage of dwelling units in the census tract reflected in the 1960 census.

Interviewers were selected among graduate, junior and senior students at Xavier University. They received instructions to ask the name of the person they interviewed, the name was later used to cross-check whether the interviewer had actually visited the dwelling unit selected.

If the first mature person confronted at a specific address refused to grant an interview, the interviewers were told to visit the nearest adjacent address, seeking an answer to this poser:

What was the occupant's radio station listening preference and radio program preference? (Radio listening preferences of other members of the household were also checked.)

The well-organized Miami University consumer panel of 511 households was used in the mail questionnaire segment. Response totaled 409 returns, or \$0.03 per cent.

This sample was drawn with the requirement that the household in Oxford, O. be proportionately representative to those dwelling units in the Greater Cineinnati area as to age, race, education, occupation, location and income. (Oxford, O. is some 35 miles north of Cineinnati.)

The ingenious ear cheek was devised and executed by the agency's research staff. Researchers halted no cars, questioned no motorists but still came up with an accurate survey of listening by the go-to-work rush hour crowd.

Garage and parking lot attendant ants were enlisted. As the attendant parked the ear he noted the station to which the radio was tuned, and whether the radio was on or off. The attendants also checked ears parked by their owners, noted the data needed. In no case did they touch the radio.

Interviews, questionnaires and reports from ear lots poured in and the results revealed these surprising conclusions:

• The number of listeners to radio obviously varies considerably during the day, yet for two time periods studied, advertisers were

paying the same rate n hen the Rstener ratio of one period was double that of the other

- Listeners nere found to be disinterested in current educational programing and seant no increase in it.
- Many post-teen listeners, some married and between the ages of 21 and 35, still favor rock-and-roll music that comprised the musical diet of their youth.
- Holding out for thoughtful commentary and less frantic music is an equally determined group of listeners between 35 and 60 years of age.
- e News comprised the favorite program category for almost as many women as men.
- The bedroom is the facorite location for a radio.

Dr. Myers commented that: "This survey contains an abundance of information useful in bringing radio programing in the Cincinnati area more in line with what listeners want, and herein, of course, lies the secret to broadcasting success. Stations that tailor their offering to what the listeners want are going to have a much wider audience than those that do not."

He then offered these five suggestions:

- (1) Dise jockeys should display good education and breeding.
- (2) Programing directed at daughters of families should feature good music.
- (3) Afternoon rock-and-roll shows are a good time to advertise auto accessories and related products because of the male teen-age listening audience.

- (1) Sophisticated programme to appeal to voing adults should be used as supplements to more conventional programme directed at prospective home and furnishings purchasers.
- (5) Generally, music should be selected to appeal to listeners as background music while they carry on other activities.

The survey-in-depth uncovered invaluable data on musical preference in types of nuisic, classical or jazz, and, in the programing of nuisic, news, call-in, quizzes and other type shows. Age, sex, marital status, income, home ownership, time of listening were all compiled to achieve the new picture of the radio audience. They were also inged to make comments. The most drastic wanted one radio station put off the air.

The new survey method has proved so effective the Cineinnati agency has adopted it in making valid broadcast recommendations to clients.

Methods employed in BASE are up for grabs, so to speak. Farson, Huff and Northlich will share its methods with the broadcast and advertising industries.

The originators would like to see the system carefully organized and administered by a trade organization and gathering and compiling of radio and to listener data placed in the hands of impartial investigators in selected colleges and universities. Pawlus believes the research can be a valuable part of the educational process and provide legitimate economic support for academic activities.





Educators unded new research propert. Above, (I, to r. Dr. Gerald Quatman, professor of psychology, Navier U.; Dr. Robert N. Myers, dir. business research, Miami L.

Billings at \$18 mil. for Gumbinner-North

LATEST IN THE RECENT parade of agency mergers is the consolidation of Lawrence C. Gumbinner Advertising and the New York division of North Advertising of Chicago.

The resulting Gumbinner-North Co. bills around \$17-18 million.

Whereas Gumbinner is the "heavy" in this instance, contributing about \$12 million in billings to the merged operation, it suffered a severe setback in August when American Tobacco pulled the \$10 million Tareyton account from under its wing. This crippling slice into the agency's annual billings of some \$23.5 million is generally considered the major factor behind the merger.

An interesting affect of the merger seems to be a subtle change in the relationship between North of New York and the main North headquarters in Chicago. Whereas the New York office had previously functioned as any branch office would, 'it has now outgrown its "division" status. It will operate in a totally autonomous manner, maintaining "close working arrangements" with North, Chicago, which it now out-bills by about \$2 million and which is not affected by the merger. Don P. Nathanson, president of North, Chicago, and Harold Rosensweig, treasurer, will serve on the board of directors of Gumbinner-North.

Big broadcast clients being brought into the merged agency by Gumbinner include Block Drug (Ream, Omega Oil, and Minipoo) and American Home Products (Whitehall division, Dristan Medicated Aerosol Vaporizer, Neet, Sudden Beauty, etc). Browne-Vintners is also one of its biggest remaining clients,

North of New York also has American Home Products (Boyle-Midway division and others), Chemway Corp., and Remeo Industries. The last, a \$2 million account, was picked up only a few weeks ago.

Officers of Gumbinner-North are: Lawrence C. Gumbinner, chairman of the board; Milton Goodman, president and creative director; Bruce Dodge, executive vice president; Bert Goldsmith, vice president and chairman textile division; Sumner Wyman and Lester A. Delano, senior vice presidents. All other officers of both agencies will retain their assignments and responsibilities in G-N.

Gerhold to research dir. at J. Walter Thompson

J. Walter Thompson has announced the appointment of Paul E. J. Gerhold to director of research. Ger-

hold comes to Thom pson from Foote, Cone & Belding where he has been director of marketing services and vice chairman of the plans board. Presently he is



Gerhold

a member of the technical and the planning committees of the Advertising Research Foundation, and chairman of the newly organized Committee on Improving the Measurement of Advertising Media. He has been chairman of the ARF's Technical Committee and chairman of the 4A's Standing Committee on Research. He has also served as president of the Copy Research Council and of the Market Research Council.

Agency lenses specials

New agency activity in program development and ownership is afoot, and a child is getting credit as the inspiration.

Helitzer, Waring & Wayne, pleased with its pre-Christmas special The Cowboy and the Tiger.

Wind up agency exec and he turns out a doll



Norman, Craig & Kummel acet. exec Steve Simon (center) holds his "Turandot," which won first prize in NC&K's seventh annual dolf dressing contest, as sr. v.p. Walter Tibbals holds prize cheek. Judges were (l-r) China Machado, fashion editor of "Harper's Bazaar;" fashion model Jan Rynlander; and Cody Award-winning designer Donald Brooks. Third prize also went to a male, v.p.-account supervisor Ronald Mullins, while last year's top winner, accounting clerk Lana Tonkossekur, came in second. The entries which numbered some 400, were given away at children's Christmas party at the Hospital for Special surgery in N. Y.

this fall on ABC TV, now is looking for more children's properties to commission.

Elsewhere program development by agencies has been at a minimum since government fears of networks losing control put a damper on outside initiative some years ago. Benton & Bowles has continued to work with producers on pilots, notably on behalf of General Foods, but outright show ownership by an agency is virtually unknown at this time.

The hour-long Coichoy and the Tiger was sponsored on Thanksgiving Day and repeated \$ Decemher by HWW clients Transogram and American Doll & Toy, with Nestle and Miles Labs co-sponsoring (through McCann - Erickson and Wade, respectively). A stillyoung New York shop specializing in children's accounts, HWW commissioned Sonny Fox Productions to tape the show for the two toy companies and expects it to be picked up in seasons to come for ammal re-runs. Commenting on the show's selection for entry in the Fourth Annual International Tv Festival this spring at Monaco, Mel Helitzer, president of the agency, said, "We feel like a ballplayer who hits a home run the first time at hat."

Now his organization is looking for two or three other children's properties to adapt similarly to tv. Specifications are for scripts that combine music and comedy with a believable storyline and can be tried out live before children off-Broadway or out-of-town.

Helitzer's 10-year-old daughter is credited with inspiring to production of *The Cowboy and the Tiger*. The child scouted the proprety when it was an off-Broadway show starring Sonny Fox (children's m.c. on WNEW-TV, New York) and begged her daddy to talk to the star

Papa agreed, and the result was the tw hour produced by Fox and starring Broadway actors David Wayne, Paul O'Keefe, Jack Gilford, Nathaniel Frey, and Sue Lawless. Andre Barneh, vice president and radio-tw director of HWW, was active in staging the show, which was taped at studios of Videotape Productions of New York.

K&E in New England move



Congratulating each other after finalizing agreement for fusion of services of Noyes & Co., Providence, with Kenyon & Eckhardt in the New England area are K&E president David C. Stewart (r) and Noyes president Frederick C. Noyes, K&E billings top any agency in Northeast

Cole & Weber solves 'client conflict' task

So what's so difficult about an advertising agency handling competitive accounts?

At a recent meeting of the Oregon Advertising Chib, it fell upon Cole & Weber to furnish door prizes. Each advertising agency which had had this responsibility at previous meetings had ended up by giving away its clients' products—but nothing really from the agency itself.

The only thing an agency can really call its own, according to Cole & Weber, is advertising—so that's what it gave away. The main door prize, therefore, was a full page ad in Ad-Vance, the official publication of the ad chib. The ad had to advertise a legitimate product or service, Cole & Weber had to be allowed to create the ad, and include a small credit line to that effect. (You can be assured that C&W also collected the \$5.25 commission!)

The door prize was won by John Hansen, manager of Portland's ABC Affiliate, KPTV.

Portland has four commercial to stations, so, in order to make no

enemies, the ad's headline read "KPTV—One of Portland's Two Great TV Stations." In this way, Cole & Weber figured, the other three stations could each interpret the ad the way they saw fit.

So how did Cole & Weber interpret it? They're not saying. A small postscript inight furnish a clue, however. Portland's CBS affiliate, KOIN-TV, has been a loyal Cole & Weber client since 1957.

It still is.



Mogul



Weiss

Mogul chairs MW&S, as Weiss named pres.

A re-alignment of top management at Mogul, Williams & Saylor has resulted in election of new officers to the agency's three highest posts. Emil Mogul has moved up from president to chairman of the board Q What broadcast trade

publication led its field in

all large-scale surveys

of agency and advertiser

readership during 1963?

A. SPONSOR!*

* We'd love to give you full details. When?

and will continue as chief executive officer of the company. Sidney Matthew Weiss, who served as executive vice president since 1959, is the new president of MW&S. Wray D. Kennedy, who was elected a senior vice president and a director last January, succeeds Weiss as executive vice president. The management shifts were announced last week at the agency's annual yearend staff conference held in New York City.

Baier to head BBDO's commercial film dept.

James O. Baier has been named head of the commercial film department in the Hollywood office of



Baier

Batten, Barton, Durstine & Osborn. He had been the assistant to the late Harry Grey who headed the department until his death on 18 October. Baier joined BBDO in 1959

from Hayden Productions where he had been an associate producer. Before that, he headed the editorial department of Jack Chertok Productions. Previously, he had worked in the feature film departments of Regal Productions and Benedict Bogeaus Productions.

Three agencies form combine on west coast

New agency in Southern California is Anderson, Morgan, DeSantis & Ball. It results from the consolidation of Anderson, Arthur & Morgan of Hollywood; DeSantis Advertising Agency of Glendale; and Ball Advertising of Los Angeles and Palm Springs.

Robert F. Anderson will head the new agency—based in the Hollywood First Federal building—as president; Raymond R. Morgan, Jr. assumes the position of executive vice president and marketing director; V. James DeSantis will serve as vice president and production head, while Everett L. Ball becomes vice president and creative director.

NEWS NOTES

Texaco names Kingston branch: Lindo, Norman, Craig & Kommel, Ltd., has been appointed advertising agency for Texaco—Jamaica. That office also handles such accounts as Colgate-Palmolive, Ltd., Gillette, Goodyear (Export) Co., Hertz, Woolworth. Other agency appointments include Westgate-California Products to Geyer, Morey, Ballard for a group of new products: Airkem to Smith/Greenland for Airwick; Penfold Golf Balls, Ltd., England, to Firestone-Rosen, Philadelphia, as its U.S. agency. Penfold will use regional and national media in 1964; Heublein to Benton & Bowles for Byrrh, a cocktail wine imported from France, and Irish Mist, a specialty after-dinner liquer. B&B handles six other assignments from Heublein; Micrometrical division of Bendix Corp. to MacManus, John & Adams. Agency has ad the Bendix account for many years; National Development Co., Dallas, to Grant Advertising. Company is primarily a developer of real estate properties in various parts of the country: Central Oldsmobile-Rambler Co., Seattle, to Lennen & Newell; Procter & Gamble's Oxydol to Benton & Bowles, Ltd. for advertising in Great Britain; Commerce Drug Co., division of Maradel, to Ted Gotthelf Associates for Ora-Jel; Abbey Rents, Los Angeles-based equipment rental company to Fuller & Smith & Ross, Los Angeles; Parkland of Dallas, manufacturers of quality womens' dresses to Grant Advertising; Chas. Pfizer's Leeming-Pacquin division to Compton for consumer advertising for Desitin Products. Pfizer acquired the Desitin Chemical Co. in early 1963.

Kameny expands: A new independently-operated agency known as Mabuchi, Kameny & Smith has been formed by Kameny Associates and Smith, Winter, Mabuchi. Paul Lippman, formerly with Guild, Bascom & Bonfigli, and Ogilvy, Benson & Mather, has joined the new agency as creative director. New agency is designed to blend industrial marketing talents and consumer marketing abil-

ity for broad agency service. It's located, with Kameny Associates. at 305 East 45th Street, New York. Distaffer retires: Jean Wade Rindlaub, a director of BBDO for ten years and vice president for 20. will end 33 years with the agency on 31 December. She organized and directed BBDO's Junior Council and Homemakers' Council and has pioneered many techniques of understanding women as customers and people, Mrs. Rindlaub, AFA's Advertising Woman of the Year in 1951, worked on such accounts as Community Silver, DuPont, United Fruit, Betty Crocker, and Camphell's Soup.

Rage to rent: Grey Matter predicts that by the end of the 20th Century consumers will be more interested in renting products than they will be in owning them. Ferdinand M. Mauser, professor of marketing at Wayne State University, says affluent citizens of tomorrow "will be oriented to buying leisure time rather than products." Though Grey Matter admits "the rental economy may not come to full fruition as fast as some seers predict . . . the trend is sure to make a deep impression on the marketing pattern of many advertisers."

New Bay City address: Richard T Clarke is now located at 96 Jessie Street, San Francisco 5. Phone number is the same—YUkon 6-6178

"Daniel" of agencies: The follow ing letter from James H. Lavenson president of Lavenson Bureau o Advertising, to all clients: "Please pray for us. We've decided to go into the den and beard the lion We've opened an office in Nev York. After 34 years of snipping a New York advertisers and carrying juicy accounts back to Philadelphia (and then looking innocent and wide-eyed at the reverberation among New York agencies), we've decided to come out into the open. Office is in 22 House, an apartmen building next to the Plaza Hote at 22 Central Park South. Anothe new agency in New York is Hand man & Sklar, at 210 East 50tl Street, Phone number is HA 1-3460 Merger talks off: The Directors o Guild of America broke off negotia tions with Screen Directors Inter national Guild that had been proceeding over the past five months. SDIC officials, who are pushing for the merger as "desirable and necessary," will report to the membership the merger terms proposed by DGA before the breakoff, "in the belief that the membership's opinion is what is required under these circumstances."

Gardner goes global: Latest agency to formalize its international activities is Gardner Advertising. It set up a new international division called hitergard which will operate from the St. Louis offices under managing director John H. Leach, vice president. His assistants will be J. Bruce Swigert, U.S. international manager, headquartered in St. Louis and responsible for Latin America and the Far East, and Derek Read, European international manager, based in London and responsible for the Common Market countries, Africa, and the Near East.

Carte Blanche to McC-E: The credit ard account, valued at \$750,000 in innual billings, appointed McCann-Erickson as its agency and will be served out of the Los Angeles office with Russ Jones as account director. The move to McCann anticipates in expansion of services offered by Carte Blanche throughout the world. Other account switches in-Hude The Thomas Mall Merchants Assn., made up of more than 40 stores and services in Phoenix's new \$15 million shopping center, which has appointed Ptak-Mueller & Asso-Siates; Smith Brothers, manufacturrs of cough drops for over a cenury and originators of Smokers Drops, has engaged Bennett Assoiates, a division of Infoplan, as its public relations counsel.

ricket to Ted Bates: Rogers, Inc., ias assigned its Cricket Butane aighter account to Ted Bates & To. Campaign will begin with a cries of tv spots in Northeastern est markets in the spring, the first ideo exposure for Cricket. Bates landles the account in Germany brough its Frankfurt office.

In request: An episode from East ide/West Side, two CBS Reports elecasts, and single programs from he Roots of Freedom and Chronile scries have been licensed by

New hair grooming aids on the market



Itouse of Style (Modari, Inc.), Minneapolis, via Bozell & Jacobs, has introduced four new products to be promoted in an extensive early-'64 ad campaign on ty, radio, and national consumer magazines aiming at some 125 million exposures per month for the first half of next year

CBS Films for distribution in the non-theatrical 16mm market of schools, colleges, public libraries, and churches.

Culture abroad: ABC Films has aunounced the sale of 25 hours of specials, public affairs, and cultural programing to Australian Television. In addition, a Japanese station bought a "minimum of eight hours" of the same type of programing. As a result of the increasing international sales of syndicated film, ABC Films has expanded its sales departments in New York and abroad,

NEWSMAKERS

JACK AYERS and BILL SUISSBRICK to account executives with Papert, Koenig, Lois, Ayers was product manager for Planters Peanut Butter at Standard Brands and Suessbrick was senior account executive at Ted Bates.

RUSSELL G. BROWN and AVILLIAM D. CUNNINGHAM to vice presidents at MacManns, John & Adams.

MICHAEL J.KELLY to Batten, Barton, Durstine & Osborn in Chicago as director of marketing services. He was in charge of grocery advertising for This Week magazine.
RANSONI DUNNELL to director of radio and television production. He was formerly with Clinton E. Frank.

JACK R. TOLZIES to art director of Gardner Advertising in St. Louis, Thomas Johnson to creative research supervisor.

Tip E. Sypin to vice president of Fuller & Smith & Ross in Pittsburgh.

RUSSELL R. ANSPACE to account manager at Lippincott & Margulies. He was an account supervisor with Hicks and Greist.

John G. Manden, Richard E. Wolffe and Hunter Yager to account supervisors at Grey Advertising.

JACK SPILLYLYS to Vice president at Foote, Cone and Belding in Los Angeles.

Syrven Kline to account executive in the public relations department of the Lavenson Bureau of Advertising. He is former editor of the Jewish Exponent

ROBERT F. SMITH to president and director of Phillips-Ramsey in San Diego, Formerly, he was executive manager of the San Diego Convention and Tourist Burean



Machtronics is shown by WJW-TV's Anderson (c) to (I-r) Derry of CEI, Beatty and Butlear of McCann-Marschalk. Inset: Off-the-tube site

TV MEDIA

Tape puts showmanship in

McCann-Marschalk puts miniaturized equipment to work in yearend review for CEI, featuring big cast, scene switches. Portable unit influences new ty planning.

MAGINATION AND costs are the two big factors that discipline any creative production.

Of the former, no self-respecting advertising agency will admit to any lack.

The discipline of budget, however, is a constant factor. Without it, a commercial producer could stage a 60-second Miracle of 34th Street daily in Macy's own store. A presentation producer could closed-circuit a national hook up for a client or prospect at the drop of an invitation. Showmanly presentation is easy if money is no object.

Electronic advances have widened creative possibilities, but often costs have been prohibitive. With the further step of miniaturization, more of the possibilities can be realized. Witness the uses of portable television and radio sets, audio tape recorders, and film projectors for presenting and monitoring.

Still production often has had to

stay indoors because it is just too expensive to go outside.

Even more aggravated is the problem of an agency's own presentations, an unbillable item that has to fit easily into the overhead. For that reason, client presentations can turn out to be static affairs, confined to a board room with little to look at but familiar faces, flipcards, charts, and perhaps slides or film.

More than that in the way of visual presentation has meant shooting and processing special film far in advance, or perhaps moving the meeting to a studio to run off a television tape, or, where possible, going ahead and budgeting for a closed-circuit show.

The alternatives for producing a live-like business presentation are increasing, though, and now miniaturized equipment has opened a new possibility.

In the Midwest an agency has

shown how to use a new portablumit to tape a dramatic presentation for a client, taking him forward and back in time and space, introducing a crowded cast of principal and spearcarriers, and sampling te evision commercials as they are secon the home receiver.

Such a presentation was used be McCann-Marschalk's Cleveland of fice this fall to report to a big clien on the year's activity and broadnew creative ideas for the comin season. The key tool was a portable to tape recorder.

The portable recorder is bein introduced to the broadcast fiel by Storer Programs under the Macl tronics label, bearing the name of the Palo Alto, Calif., company the manufactures it. Storer has broadcast distribution rights.

McCann-Marschalk's pioneerin use of the Machtronics unit for year-end client presentation greout of a conversation between sale man Charles McFadden of WJW TV, the Storer group's Clevelan station, and two agencymer Charles Butler, vice president-acount supervisor, and Richard Bea







mercials taped at Cleveland drive-in and travel agency. "Backstage" later, Butlear and Derry plan location to for next year.

lient presentation

ty, account executive. They were brainstorming the problem of how to present a dramatic review of all 1963 advertising to 15 executives of the Cleveland Electric Illuminating Co.

What resulted was a finished presentation that took a half-hour's running time on a television screen.

As the program opened, all of McCann-Marschalk's people on the CEI account were introduced mailroom boy, billing clerk, research staff, broadcast producers. and the rest. They were introduced by sportseaster Bob Neal, who narrated the presentation. Following was a view of the entire 1963 campaign, showing actual copy front television commercials, radio soundtracks with eartoon illustration, outdoor posters, and other media, with a telling sequel. The review wound up with appliance dealer interviews (CEI copy stresses use of worksaving electrical appliances) about the advertising from the dealer viewpoint.

Watching the presentation in an executive conference room, the CEI group thought they were tuned to

a elosed-circuit origination until lights-up at the end of the show. At that time the Machtronies unit came out from behind the curtain where it had been concealed, paving the way for discussion of 1964 campaign technique. Decision-makers in the group included Frank Derry, advertising supervisor of CEI; Carl Rudolph, marketing vice president, and Will Clark, manager of residential sales.

Taping away

As plans developed in the postpresentation session, Machtronics will do broadcast service for CEI next year as a mobile commercial unit. Until now CEI commercials had been studio-bound. Now the agency will take to the field for CEI to gain heightened realism for selling electricity.

McCann - Marschalk's original taped presentation to CEI was produced by a crew of two, Mc-Fadden and Milt Frankie, production chief of WJW-TV. As demonstrated in the conference room, Machtronics' dimensions are such that it can be operated single-han-

dedly and loaded into an automobile.

In other commercial assignments, the portable tape unit has gone to a travel agency for on-the-spot work there and to other scenic locations to sell the idea of travel. For a drive-in restaurant, Ghoulardi, WJW-TV's macabre personality, did zany bits in the spousor's kitchen, at indoor dining booths, and at the drive-in lot, to the stated satisfaction of spousor Bob Manners and Marc Wyse Advertising, his agency.

Agency units are being installed in other parts of the country for similar use.

Besides its advertising work, the Machtronies unit is doing heavy programing duty in news, sports, special events, and documentaries, and an animation technique has been developed. Storer Programs has sold the recorder to a number of stations and network elients.

The unit weighs 75 pounds and measures two cubic feet. It uses standard to tape, holding a half-hour or programing on one reel ready for replay.

6 CBS series in top ten on homes reached: ARB

THE NUMBER ONE NETWORK IN homes and presons reached by its programs is CBS TV, according to American Research Bureau's new Ty National Report. The newly established service, which offers demographie data on men, women, teenagers, children, heads of households, and housewives reached, credits CBS with six of the top ten shows in the number of homes reached, and with seven of the top ten in number of persons reached.

The first report of the new ARB service, released last week, surveys the top 25 network television shows.

Some of its findings:

The top ten programs for the week of 9-15 October, in order, were Beverly Hillbillies (CBS, 19,-842,000); Bonanza (NBC, 18,569,-000); Dick Van Dyke (CBS, 16,-406,000); Candid Camera (CBS, 14,373,000); Andy Griffith (CBS, 14.136,000); Dr. Kildare (NBC, 13,-939,000); Hazel (NBC, 13,188,000); Red Skelton (CBS, 13,179,000);

Virginian (NBC, 12,767,000); and The Lucy Show (CBS, 12,675,000).

Hillbillies was recorded in the ARB survey as reaching the most persons, 50,796,000, and Bonanza was second, with 44,287,000 viewers. The rest of the top ten by viewers, in order, were Dick Van Dyke, Andy Griffith, Red Skelton, Disney's Wonderful World of Color, Donna Reed, Lussie, Jackie Gleason, and Petticoat Junction.

The favorite shows among men were Bonanza (13,830,000); Beverly Hillbillies (13,090,000), and Candid Camera (9,931,999). Hillbillies was most popular with women, at 16,920,000. Bonanza (16,-664,000) and Dick Van Dyke (13,-899,000) followed.

Teenagers also preferred Hillbillies, with 6,416,000. Second and third on their lists were Bonanza, with 5.656,000 and Van Duke, with 4,857,000. The children also favored Hillbillies, with 14,370,000. Flintstones scored second, with 14,299,- 000, and Lassie placed third, with 13,280,000.

Heads of households preferred Bonanza to Hillbillies, ranking them, respectively, 12,646,000 and 11,954-000. Camera was in third place with 9,121,000. Housewives scored Hillbillies in first place, with 15,044,000, and Bonanza in second, with 14,-837,000. Van Dyke followed with 12,596,000.

Bill Axtell named dir., WJBK-TV adv.-promo

I. W. "Bill" Axtell has been named advertising and promotion director for WJBK-TV, Detroit. Axtell moves

from KRLD-TV - AM - FM, Dallas, where he had been publicity - promotion director for the past four years. Prior to joining the Dallas station. Axtell was active in retail



310

advertising, where most recently he was advertising and publicity manager for Montgomery Ward's Big Town Store in Dallas. While there, he was executive producer-writer of a 40-minute tv show, top-rated in its time segment.

NAB Code Authority decries mediator role

NAB's Ty Code Authority is protesting its role as interference-runner and mediator between advertisers warring over each other's copy claims. In the Code's newsletter, NAB staff members promise to "continue to try to referee these interneeine Tong wars as justly as possible," but wonder "why these earth-shaking decisions aren't referred more often to the AAAA-ANA copy interchange."

The article points out that 'legitimate comparisons" in ty commercials "can be meaningful to the bnying public," and Code Authority interpretations say only that copy "should contain no claims dealing unfairly with competitors." The avalanche of new products introduced on ty seems to have eaused an increase in "the tendency to denigrate . . . or depreciate" com-

Sponsor finds a home with 'Teddy'



Joining in conversation at luncheon and sercening of "Biography" segment on Theodore Roosevelt, held at TR's birthplace in New York City, ire (1-r) Kermit Roosevelt, grandson of the late President; Mike Wallace, host of the series syndicated by Official Films; and Earl C. Sandmeyer, of Chemical Bank New York Trust Company, sponsor on WNBC-TV

peting products especially among drugs, cosmetics, and household

products.

Advertisers and agencies," the article continues, have jumped in with hob-nailed boots, and minor milibles bave mushroomed into federal cases. Energies that might have been channeled into fresh and resourceful new advertising campaigns have been diverted into . . . lond demands that the Code Authority do something about 'the other guy"."

The Code Authority suggests advertisers remember that "Sly, suide references to the other fellow's infirmities and the shoddiness of his product have very little meaning to the viewing public," and that "pubic sympathy lies with the underlog."

arguments on forms Broadcasters readying

Broadcasters will go to the mat igain, orally, with the FCC en bane, 13 February, when the commission holds hearings on its new expanded "program service statenent" to be included in licensee eports. The new form will set up three reporting areas: what licensee has done or intends doing to diswer and fulfill audience needs; a time breakdown on programing induding amount and placement of commercials; last, a station profile in network affiliation, personnel, policies, including station policy on discussion programs."

In the program "Analysis" secion, licensee must break down prograins by time and source; commerials by time and distribution; numper of interruptions by length of programs. The station profile secion obliquely covers adherence to *CC's Fairness Doctrine by asking or "Policy on Discussion Programs." Also required: a list of regularly scheduled programs by ypes;" special programs, and somehing called "flexibility in program-

ng,

Ty licensee will be glum over remired narration on confabs with as public, with officials, educators, chigions and civic leaders, business, abor, charitable organizations, enertainment media (surely not the ocal movies?) etc. From the conabs must come a statement on

Hands across the see



Visitor to NBC in New York where he inspected the network's color tv facilities was Dr. Ingemar Lindblad (2nd from r), secretary of the Swed-Ish govt.'s Broadcasting Committee, who is joined at Innelson (from 1) NBC News exec v.p. William McAndrew; tv operations-engineer v. p. William Trevarthen; NBC Intl. chairman George A. Graham, Jr.; RCA Intl. v.p.-managing dir. Charles Denny; NBC Intl, pres. Joseph Klein

"Evaluation of Programing Needs," and finally, a "Program Proposals" list of regularly scheduled programing for the coming year.

Those who want to come to Washington to argue the matter before the FCC members will have to notify the commission secretary in writing before 27 January. Those who might not trust their voices can submit written statement for the record, by 13 February.

RCA has record year

Broadcasting, color ty sales, and electronic data processing were singled out by board chairman David Samoff as the three most profitable RCA undertakings during 1963, a record year for sales and profits.

In his year-end statement, Sarnoff said profits from the sale of color apparatus and services increased 70% over 1962 and accounted for a "major share of the record earning from the sale of all RCA consumer products." He predicted the 1964 industry output of color receivers will be between 1.2 and 1.5 million.

"Substantially greater profits" were earned by NBC than in its previous record year of 1962, he

RCA gross income was \$1.78 bil-

lion, compared with \$1.75 billion last year. Net profits of \$65 million compare with \$51.5 million a year ago. Earnings per share will rise from \$2.84 in 1962 to \$3.55 or 3.60 this year, according to the report.

The final 1963 quarter will prove to be "the single best profit quarter in the 44-year history of the company," said Sarnoff, adding that RCA has experienced 11 consecutive quarters of increase over the corresponding quarters of the previous year.

Spot tv in sharp dive

Local and national spot television announcements in major markets took a sharp dive in November as a result of the three-and-a-half-day period when stations dropped commercial broadcasts following the Kennedy assassination. Broadcast Advertisers Reports, which monitored 231 stations in 73 U. S. market areas during the month for one week each, showed 156,315 announcements in November, compared with 165,614 in October.

In the November total of annonneements, top product classification using local and national spot was toys and games, with 5.04 of the total, BAR notes that the percentage share is more pertinent than the total announcements since

Man Knows KONO Radio



SOFT Drinks Take HARD

A. M. Biedenhorn, Jr., President of the Son Antonio Coco Colo Bottling Compony, Inc., wonts radio advertising with consumer penetrotion, market impact and coverage in depth. It is for these reasons that KONO Rodio is first omong Son Antonio rodio stations corrying schedules for both Coco Colo and Sprite.

Move ohead of competition . . . Move to KONO Rodio.

II KONO works for A. M. Biedenharn, Jr. ... KONO will work for you. Don't take our word for it, coll Mr. Biedenhorn at CApital 5 2601, Areo Code 512, COLLECT.

For other details contact KATZ Agency.



860 KC

5000 WATTS

SAN ANTONIO

A warm relationship



Eleanor Schano of WTAE, Pittsburgh, is marking her sixth consecutive year sponsored by Bell Telephone Co. of Pennsylvania as tv station's weather girl each weekday evening. Miss Schano is ulso star and author of syndicated tv charm series, "Gateway to Glamour," 390 five-minute segments now in 35 marts

each market is monitored for a week, rather than the full month. Toys and games share was up considerably from October's 3.7%. Other top spot classifications in November were:

Pain, cold and indigestion

Title, total tille	
remedies	4.31%
Cereals	4.0 %
Bread and rolls	
Beer and ale	3.05%
Soft drinks	2.89%
Local auto dealers	
Petroleum products,	
batteries, etc.	2.71
Coffee and tea	
Publications	

NAB fights FCC on fees

The commission won't get away without a fight on its proposal to require payment of fees for certain broadcast licensing activities.

Chairman Walter Rogers (D-Tex.) of the House Communications Subcommittee strongly objects to the fees and has introduced a bill to prevent the FCC from fixing and collecting them.

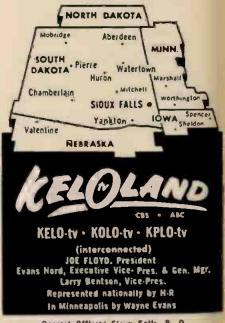
Now NAB has advised the U.S. Court of Appeals for the Seventh Circuit that it intends to intervene and make clear its conviction that the commission first should get anthority from Congress.



Let me tell you about a terrific Time buyjust 30c.

It was that recent issue of Time, which listed the network programs capturing America's largest audiences, as indicated by Nielsen ratings. The chart is a handy guide for the time buyer who senses how the network block-busters can build up a huge audience for his own adjacent sales message. KELO-LAND TV is a spectacular demonstration of such network-powered station buy. KELO. LAND TV plays 10 of the first 12 top-ranking network shows. What's more, KELO-LAND TV covers all 96 counties of the Sioux Falls market area, as defined by ARB. It reaches more tv homes in this major market than do all other stations combined.

> SIDUX FALLS 96 COUNTY MARKET - INTACT!



General Offices: Sioux Fatts. S. D.

TIMEBUYER'S CORNER

Media people, what they are doing, buying and saying 30 December 1963

■ Happy New Year!: The ole Corner has seented around New York to find out what New Year's resolutions various media folk are making as 1963 barrels toward the finish line, Ready or not, here they are:

Ocompton broadcast media supervisor Graham Hay snys, "Be it resolved that in 1964 we will no longer be known as 'the agency that cancels only on Friday afternoons'. Be it therefore resolved that to escape this past curse we shall make our spot scheduling plans so as to be able when necessary to cancel some spots every day. We feel certain that salesmen will universally cheer and acclaim this procedure, for they may in 1964 take home the joys of new, and in some cases cancelled business, every night."

A Cunningham & Walsh media buyer, a wag who steadfastly refused to reveal his identity, promises that during the bright new year he'll "investigate dash board statuettes as a new media concept".

At Young & Rubicam, senior media buyer Bob Colgan wishes rep firms hosting Christmas parties would resolve to "send all buyers who

attend the festivities a greeting card with two Alka-Seltzers attached. Timed to arrive the morning after, of course".

□ At Doherty, Clifford, Steers & Shenfield, buyers Marty Daniels and Stu Eekert came up with a passel of resolutions and hopes, including.

"We will pressure to get elieut approval six weeks and not six days prior to the start of a campaign.

We will finally meet the rep's assistants. After all, we do speak to these girls every four out of five times we call.

We will persuade radio and tv stations to send us paper shredders instead of paper weights. We will refuse to place orders for a 26-week flight with a 22-week hiatus in the middle.

On occasions specified by the buyers, Candid Camera will film the reps making a pitch to us. We hope the air freight companies will realize that a Chicago station address means Chicago, not Scattle, thus relieving us of the cliche 'Make good for pre-emption due to late arrival of the film'.

We hope our clients will play golf with their



JOHN COLE: radio-a piquant future

Radio—a very good medium for us—is coming to life in a lot of exciting ways," comments Needham, Louis & Brorby's (Chicago) manager of broadcast media, John Cole, He goes on, "I like to think there are new developments, especially in programing, right around the corner. I believe we'll be seeing many innovations in patterns of purchasing radio, which will differ radically from tv buying." He points out that unfortunately it will continue to be difficult to buy radio time in small markets because buyers have to rely on obsolete information when considering buys, don't usually have the time to travel to markets below the top 50 to evaluate them first hand. With NLB six years, John handles network buys primarily, supervises spot buying also, for the General Mills, Campbell, Accent, Kraft, Humble Oil, Massey-Ferguson, Morton Salt, and Mars accounts. He was formerly chief timebuyer at McCann-Erickson, held the same post at Campbell-Mithun (Minneapolis) before that. He began his career as radio-ty director at Erwin Wasey (Minneapolis) after studying at the Univ. of Minn. and Denver Univ. John reveals he plays at golf, works at home maintenance, dabbles in oil painting, has a penchant for night courses in unusual subjects. He and his wife Adele and their five children live in Park Forest, Ill.

TIMEBUYER'S CORNER

30 December 1963

competitors, thus relieving us of doing competitive reports.

We hope rcps will expedite their paperwork so that our estimators can stop repeating 'no confirmation—no estimates'.

We hope the stations will not run our beer and Fems commercials in the *Mickey Mouse Club*. We hope the stations' billers remember that 12 midnight is not 12 P.M.

We hope the hottest avails will not always be submitted to us on Friday at 5 P.M.

We hope that rep and station meetings with buyers will be sweet, concise, to the point, with all parties coming out smiling."

☐ Meanwhile, over at BBDO, media supervisor Hope Martinez pondered the situation carefully, finally decided, "I'm not making any resolutions, because this way I won't have to break any."

■ Regal Crown tries tv: Murray-Allen Imports, which has been using radio to push its 10-cent Regal Crown Sour Fruit Candy rolls, is turning to television for the first time. The company will start a "major television campaign" the

GENERAL CIGAR—WERE SIGN



VEAR OF RADIO SMOKE SIGNALS: George Reichart (c), v.p. in charge of advertising for General Cigar, signs treaty in New York for 52-week schedule on WERE (Clewland). Fred Roeben (l), Young & Rubicam senior buyer, looks on approvingly. Acting for WERE, Gil Miller, a.e. II-R Reps. closes sale. Sports package buy, which starts I January, is first continuing 52-week radio sked for General Cigar, includes weekday sportscast, Cleveland Indians baseball games and Browns football

third week in January, to run until the first of May. Buying is completed on the drive, which will use minutes and 20s in 10 major markets across the country. More markets will be added when the eandies (imported from England) are in greater supply. Product is distributed nationally. Tv spots feature Sir Reginald Regal and his adventures in attempting to bring Regal Crown Sour Fruit Candy to America in ever increasing quantities. According to Alan D. Caston, company's merehandising v.p., the unique secret formula of the candies has carried the product with "great sales success." At this time, no radio is planned for 1964. Company spokesman would not comment on switch in media. Agency is Bauer-Tripp-Foley (Philadelphia).

Cheese firm ups advertising 20%: N. Dorman & Co. (New York), maker and importer of cheese, has announced plans for a 20% increase in advertising during 1964. The 70-year-old company plans to extend its radio and tv spot coverage, to start use of regional editions of national magazines, and to maintain New York newspaper and bus ads. No details are yet available on the radio and tv campaigns, still in the planning stage. Company distributes in the Northeast and in Wisconsin. Agency is Co-Ordinated Marketing (New York).

TV BUYING ACTIVITY

▶ General Mills Wondra flour and Total cereal 10-week campaign of daytime prime and fringe minutes aimed at women is being prepared for an early January start. Bill Wittman at Dancer-Fitzgerald-Sample (New York) is the buyer.

▶ Edward Dalton Co.'s Metrecal to be pushed by a 12-week drive of daytime and fringe minutes starting the second week in January. Buyer is Luey Kerwin at Kenyon & Eckhardt (New York).

National Airlines is utilizing minutes, chainbreaks, and IDs in prime and fringe time in their coming campaign. Buying has been completed for the drive starting 5 January in 10 markets (four week flights in Houston, Los Angeles, New Orleans, San Francisco; eight week flights in Boston, New York, Norfolk, Palm Beach, Philadelphia, Washington, D. C.) However, buying is still active for flights beginning in February in Jacksonville, Miami, Orlando, and Tampa. Markets will be added in coming months. Agency is Papert, Koenig, Lois (New York); buyers are Bob Johnson and Bob Previdi.

RADIO BUYING ACTIVITY

National Dairy campaign of minutes to promote Scaltest milk products will get under way early in January, using flights of various lengths over a 52-week period in markets east of the Rockies where Scaltest products are distributed. Buyer is Jim Egan, media supervisor George McCoy, at N. W. Ayer (Philadelphia).

hat the commission should have pecific authority from Congress before establishing filing fees. General counsel Douglas A. Anello said a filing the notice that radio and v stations would be "adversely ffeeted" by the requirement that, beginning I January, applications, nost of which are filed on a contining basis, must be accompanied by a fee.

Fees required for a new station, major change in an existing station, assignment of a license, and or renewals at least every three ears, would be \$50 for radio stations and \$100 for tv stations. All ther types of applications would equire a \$30 payment,

NEWS NOTES

otal now 100: About 100 stations round the country have been igned by Fourth Network, Inc., carry the live telecast of the fth annual Palm Springs Classic off tournament, 1-2 February.

lew tower: WHAS-TV Lonisville lans to build a new tower 959 ft. bove ground level and 1,949 ft. bove mean sea level, subject to CC approval. The new tower will c half again higher than the present structure.

Immy telecast announced: The 6th annual Emmy Awards presntation of the National Academy f Television Arts and Sciences ill be carried on NBC TV 25 May.

In the kick off: Chicago's first the ation, WCIU, channel 26, goes in the air next month with proraming for "very diversified and equently specialized andiences," cording to John Weigel, presient. Initial plans include complete vo-hour telecasts of bullfights om Mexico City. Movies from iternational film festivals, including foreign films with their original and tracks, are also planned.

ower of power: A new tower, 049 feet high, is sending WWL-V's signal to homes in Lonisiana id Mississippi, giving that station increase of 50,000 homes and ie most extensive coverage of any the New Orleans market. Though

Sunbeam shines on 'Today'



Jack Lescoulie of NBC TV's "Today Show," shows off three Sunbeam, Corp. products advertised on the daily morning program through the month of December: Its touster, percolator, and cooker and deep fryer

the Mississippi River Bridge is smack in the way of WWL-TV's relay signal, station engineers have solved the problem: they simply aim the signal under the bridge.

Income increases: Gross income of Desilu Productions for the first 26 weeks ended 26 October totaled \$11,195,935, against \$9,089,236 for the corresponding period of the preceding year. Net income for the period was \$400,005 against \$361,661 for the preceding similar period. Earnings per share were 33c for the 1963 period, against 31c the preceding year.

Broadcasters turn fund raisers: Robert E. Eastman, chairman of the Radio and Television Committee of the \$4 the annual United Hospital Fund campaign in Manhattan and the Bronx, chose 12 broadcasters to help raise the campaign goal of \$3 million. Committee includes; James Conley, exec v.p., ABC TV Spot Sales; Ralph Conner, asst. nat'l sales mgr., McGavren-Gnild; Theodore Douglas, Jr., sales v.p., ABC Radio; Charles Godwin, station relations v.p., Mutual Broadcasting; John D. Kelly, sales mgr., Storer Television Sales; Marvin Kempner, v.p., Mark Century; David Landy, pres., Blair Television;

William B. MacRae, v.p., TvB, Robert Panley, pres., ABC Radio; Joe Bose, Jr., comptroller, John Blair; John B. Sias, v.p. and dir., Metro Television Sales, and Frank Stisser, pres., C. E. Hooper. Money raised in the campaign will be distributed among the Fund's 79 member voluntary hospitals.

NEWSMAKERS

A. Hardwell. Campbell will resign I January as vice president and general manager of WNCT, Greenville. N. C. The has recently purchased WGTM, Wilson, subject to FCC approval. Manon II. Tunilley has been appointed acting general manager of WNCT, and Jone G. Clenk, Jb. to general sales manager.

Hymny V. Comes to the pressinformation department of the CBS Television Network. He was with the New York Daily Murror as associate editor of the Sunday Magazine section.

RUSSILI, STONLIEM to director of live programs for the CBS Television network. He has been director of program development for NBC Television, Hollywood

Spanish radio — powerful voice

Free Cuba Radio, buying time on five stations, mostly am, gets wide Latin coverage for anti-Communist programing. One station pulls mail from nine countries.

SOUTHERN RADIO is finding a vas Latin American market it didn' know it had. It is discovering, too that ideas are among the product than can be sold on radio.

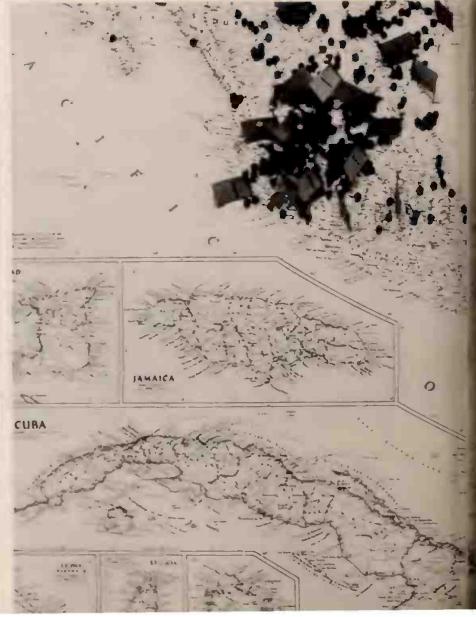
The Cuban Freedom Committee is demonstrating these new dimensions of commercial radio as it use five radio stations for its intensivanti-communist campaign. Appropriately, the committee is following the capitalist practice of buying broadcast time for its daily Free Cuba Radio programs in Spanish.

Starting broadcasts in 1961 wit only 55 minutes daily, the committee now programs 15 hours a day. The schedule is on three U. S. stations with strong signals into Cub and two Latin facilities: WWI New Orleans; WGBS, Miami WKWF, Key West; Radio Americas in the Caribbean, and Radi Santo Domingo in the Dominica Republic.

Broadcasting mostly on am frequencies, the committee beam news, special programs, and a week



Successful idea-salesmanship is directed by Mrs. Mariada Arensberg, executive secretury, Cuban Freedom Committee, Flags on map (r) mark Free Cuba Radio Coverage



y message from an exiled Cuban pishop to an estimated million radio sets in Cuba.

Measurable results are coming in admounting all the time. The mail count is gratifying. In addition, isteners are forming action groups a distribute propaganda material trepared by the Cuban Freedom Committee. At last count some 170 groups had undertaken to distribute nare than 300,000 pieces.

The propaganda "market" evends well beyond Cuba, the target trea. Some of its dimensions can be been in a recent report by WWL to its New York representative, the Katz Agency, which also reps WGBS in the committee line-up.

WWL alone received 338 letters in November from the U.S., Mexico, and Cuha. During the year the New Orleans facility has heard from h total of nine foreign countries, plus 38 states in this country and inerto Rico. The foreign list: Boivia, British Honduras, Canada, Combia, Cuba, Guatemala, Mexico

(67 groups and individuals are sending out CFC literature), Panama, Salvador.

The WWL schedule will be expanded by the committee 20 January to add broadcasts all night, midnight to 5 a.m., to the daily 9:30-10:30 p.m. hour scheduled up to now.

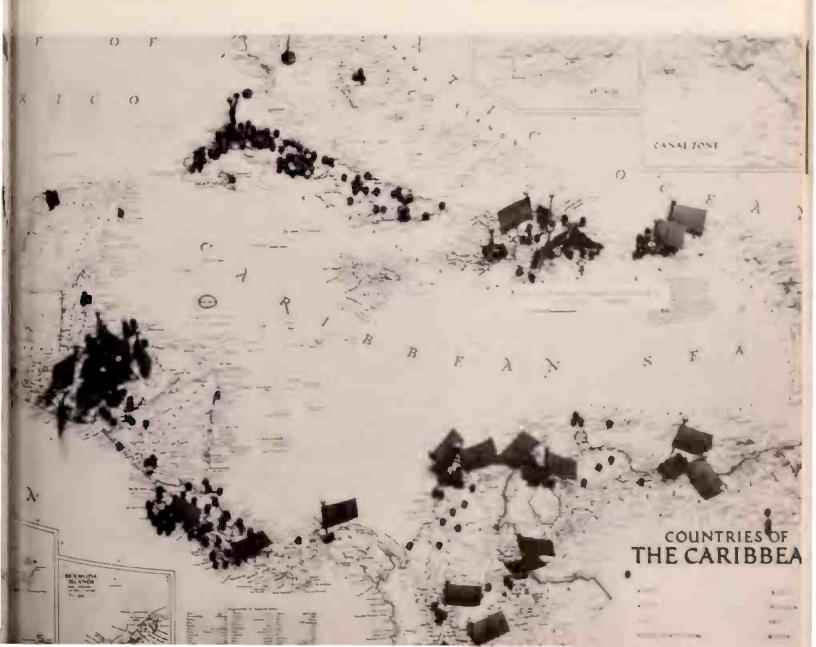
Response from Cuba arrives in quantity every day at the committee's Washington offices, despite the fact that Cubans caught listening are subject to prison.

Apparently the new listenership has been there all the time but out of reach because of the language difference.

Free Cuba Radio grew out of action taken in 1960 by American citizens who were alarmed about Communist influence then becoming apparent in the government of Cuba.

Founders of the Cuhan Freedom Committee include Samuel W. Meek, director of J. Walter Thompson, New York; Mrs. Oveta Culp Hobby, publisher and broadcaster of Honston, Edward G. Miller former assistant secretary of state for Latin American Affairs, Congressmen Donald C. Bruce (Republican of Indiana, and Roman C. Pucinski (Democrat of Illians) Senator Clarborne Pell Democrat of Rhode Island), John B. McClatchy, Philadelphia businessman Peter O'Donnell Dallas businessman, Scrafino Ronnialdi, executive director of the American histitute for Free Labor Development, Harold Russell, former national commander of Amyets, George S. Schny ler, associate editor of the Pittsburgh Courier, and Walter Williams, former undersecretary of the Commerce Department.

The program is administered by Mrs. Mariada C. Arensberg, former social welfare organizer, who left Cuba in 1960 after 15 years' residence. She knows the audience is there by reports she gets about hardships that listeners must endure in order to time the Free Cuba



RADIO MEDIA

Radio signal. In the audience are prisoners in Cuban jails who listen on smuggled equipment. Their small transistor radios are kept dismantled in hiding places and reassembled at the time of committee broadcasts.

Operating from committee headquarters in Washington, Mrs. Arensberg has a staff of 13 employees and several free lance writers. Those working with her on the programs include exiled Cuban broadcasters, tv, radio, and movic producers, advertising executives, and university professors. Several exile groups in Miami also work on radio programing, coordinating with the committee in Washington.

Mrs. Arensberg credits a fundraising drive by the Advertising Conneil in 1961, using a national schedule of donated time on radio and tv, with much of the financial impetus for the committee effort. Continuing support is received by the Cuban Freedom Committee from foundations and corporations, private individuals, and general public solicitation. Among the organizations that cooperate with the committee are the AFL-CIO, Latin American Information Committee, and Citizens Committee for a Free Cuba

Testifying last fall before a House Foreign Affairs Subcommittee, Mrs. Arensberg defined as the Free Cuba Radio's primary objective to reach the lower and middle classes with these basic aims: "to combat Communist propaganda, maintain communication with Cuba and the Americas, to keep alive and vibrant a spirit of resistance, and to expose the deceit of the Communist philosophy."

Despite jamming, the programs reach a vast number of Cubar homes nightly, she said, and the audience is multiplied by post-broadcast discussions and word-of-mouth circulation, "which is the common method of dissemination in all captive countries."

Now the Cuban Freedom Committee is looking for new U. S. broadcast outlets. Citing generous support by WGBS, WWL, and WKWF, Mrs. Arensberg and the committee hope "that other powerful, clear-channel stations may be persuaded to carry some of our programs.

Neiman to be manager of WQXR station ops

Effective 1 January, Walter Neiman, formerly program director for WQXR, New York will become

manager of station operations. In this newly created post, Neiman will have supervisory control of programs and all other staff activities except sales. Neiman joined the



Neiman

station as administration assistant in 1953. His radio experience includes two years as program director of WGSM, Huntington, L. I., and as general manager of WDEM and WLIV-FM, Providence. Martin Bookspan, the station's director of recorded music since 1956, will become anusic director.

NEWS NOTES

Business Day' shifts: Daily evening financial and business program Business Day is moving to WMAQ, Chicago from WBBM there, without changing format. Sponsored by Wade Advertising, the show is broadcast from the Hornblower & Weeks board room and features the chairman or president of a leading Mid-America corporation.

KUDL to WABC affiliate: KUDL, Kansas City, Mo. will become an affiliate of the ABC Radio Network I January. The network also announced affiliations of five other previously independent stations: WABI, Bangor; WAGM, Presque Isle; WPOR, Portland; KGBC, Galveston; and KTRM, Beaumont.

Starts steady stereo in South Bend: WNDU will begin unduplicated programing for its fin station with the start of the new year, totaling over 70 hours a week. Regular am programing will fill the other broadcast hours of fm. Effective 16 January, approximately four hours per day of stereo broadcasting will be included in that 70 hours—thus making WNDU (FM) one of first in South Bend market to program stereo on a regular basis.

Stations flock to NAB fold: The am radio stations membership of the National Assn. of Broadcasters now totals 2,005—air all-time high for the organization and a 7.5% increase during the past year.

Radio webs add affiliates KUDL Kansas City joins ABC Radio the

Pittsburgh station goes to trades



To alert the Pittsburgh food trade to KDKA Radio's new "Sound One" theme, displays have been constructed for showing at major local and national trade association meetings. Learning about new slogan from sales development mgr. Tom O'Comor (2nd from r) are (l-r) Bill Greer. of Breakfast Cheer Coffee Company: Dave Walls, of Hekman Supreme Bakers; and John H. Crytzer, of the Bachman Bakeries Company

First 40 was a piece of cake



Blowing out candles on cake commemorating 40th anniversary of WBBM Chicago is Eruic II. Shome, CBS Radio v.p. and gen. mgr. of the station, who has been with WBBM a good part of its life. Looking on are members of the Chicago CBS Radio Spot Sales office, who presented cake

rst of the year. That network also ill add WABI Bangor, WAGM resque Isle, Me., WPOR Portland, le., KGBC Galveston, and KTRM cannont. Two Vermont stations, VTWN St. Johnsbury, and WIKE lewport are now part of the CBS tadio lineup. And three new statons become affiliates of the Munal Broadcasting System on New ear's Day. They are WQSR Syranse, KSGM Ste. Genevieve, Mo., and KWPC Muscatine, Ia.

lotton Bowl SRO on CBS: CBS ladio Network Sales sold full sponbrship on the New Year's broadast of the Dallas Cotton Bowl gridton classic between Texas and lavy. Line-up includes: Texaco, ne Oldsmobile division of General lotors, and the Columbia Record lub via Benton & Bowles, D. P. rother and Wunderman, Ricotta Khine respectively.

ennedy on-air material soughts. AB has agreed to a request by White House press secretary Pierre alinger that it assemble any on-air naterial by the late President so may become part of the permaent record of the \$6 million me-

morial library to be creeted in association with Harvard. Specifically requested from broadcasters are audio tapes of Kennedy's voice, both before and after he became President; video tapes and silent and sound-on-film appearances by Kennedy on ty both before and after election; scripts of speeches, panel shows, interviews, and other radio and ty programs involving the late President. NAB hopes to have all such material in hand by mid-February and urges stations to cooperate. Material submitted should be clearly marked with the exact contents and station call letters.

NEWSMAKERS

ARTHUR KNOTT to general sales manager of KNOW Denver. He was general manager of the advertising division of the Container Advertising Corp.

FRANK WARD to assistant to the president of the Sonderling Stations. He was general manager of WVON Chicago.

MARTIN BOOKSPAN to music director of WQXR New York.

ATLANTA



To reach all Canada talk to your All-Canada Radia & Tolevisian office in these

NEW YORK—No. 518, 10 Rockefeller Plaza DETROIT—Sheraton-Cadillac Hotel CHICAGO—No. 1528, 333 North Michigan Ave.

SAN FRANCISCO—58 Sutter Street
HOLLYWOOD—6331 Hollywood Blyd.
DALLAS—511 North Akard Bldg.
ATLANTA—No. 442, 1371 Peachtree

Canadian branches in Montreal, Winnipeg, Calgary, Vancauver or go direct to Head Office.



All-Canada Radio & Television Limited

1000 Yonge St., Toronto 5, CANADA

THREE STATION MARKET SUMMARY

TOTAL COVERAGE AREA: Station "Z" Homes 407,300 Station "Y" Homes 416,400

WFTV HOMES 423,300

TV PENETRATION:

Station "Z" Homes 347,800 Station "Y" Homes 353,900

WFTV HOMES 359,6004

AUDIENCE CIRCULATION. NET WEEKLY NIGHTTIME

Station "Z" Homes 235,500 Station "Y" Homes 210,500

► WFTV HOMES 236,000 <

(Quoted from American Research Bureau, March 1963 Co.erage Study)

CAUTION Any audiences ze data used herein are estimates only, is bect to errors and limitations inherent in india and sources. WFTV does not assume responsibility for the accuracy campleteness of validity of such original data.

Represented Nationally By Adam Y-ing I c



ORLANDO, FLORIDA

Audience promos wear many hats

Syndicators' audience promotion kits found to assist advertisers with additional viewers, reps with sales aids and filmed program recommendations for stations A DVERTISERS who use spot televition sion via syndicated programs are benefiting from a step-up in audience promotion services from program distributors. A sponsor survey last week revealed that many syndicators now provide station clients with promotion kits designed as local market audience-builders. Stations and reps underline the importance of this service and, in some cases will even recommend the advertisers purchase certain syndi





Station promotion executives consider pulicity stills among the most important element of the syndicator's audience building materials. Clockwise, drawn from promotion kits,

ated shows on the basis of the auience promotion materials availble.

A typical audience protoption kit ontains newspaper ad mats, telops not tune-in aumouncements, epiade synopses, trailers, program ackground information, and such ablicity materials as press releases, hotographs of the stars, feature ories, and biographies.

The syndicators' promotion kits rve another purpose as well—they



are scenes from MCA TV's "Bachelor Father": Desilu's "Fractured Flickers"; Seven Arts' "En France," and Four Star's "Stagecoach West" used for local promotion

often wind up on the desks of agency timebuyers. The distributor who provides promotional aids in return for signed contracts, at the same time offers local and national sales reps ammunition in the time-linyer's office.

Reps agree that the syndicator's promotion extras help make sales, and urge cooperation from distributors not now participating. The reps questioned say the audience-builders are "extremely helpful" and they've noticed an increasing inclination toward closer relations between syndicators and themselves.

Valuable aid—cooperation asked

A dissenting voice was heard from only one major rep, who has "yet to hear of one syndicator asking me for a list of our salesmen and their addresses" for mailing lists. "It would be a big help if syndicators would send our 75 people in ten offices materials on their shows to help us sell. If, as, and when they do, it would be very helpful."

The program director of a New York tv station said that in a very competitive market the syndicator's promotional aids mean "a great deal." He added that "not too many syndicators realize the potential. They're missing a big boat." It is, he said, "to their own welfare" that they follow through after a sale with extra services. "All things being equal" as far as type of show and price, he would probably buy the series with the most promotional aids. The most important promotional device for this station executive is "good hard-sell trailers." With the biographies and program backgrounds the syndicator provides, the station's promotion department develops an advertising and publicity campaign to keep the show's ratings high.

Another station program director summed it up: "The major distributors cannot afford not to help us."

The distributors most often singled out by station people and reps as being most cooperative with after-sale service were MCA, Desilu, Warner Bros., Four Star, Seven Arts, and United Artists.

Tom Seehof, eastern sales manager of Desilu Sales, described his firm's relationship with stations and

reps as getting "closer all the time without being intimate". The haison, he added, "is getting better all the time."

For its Untouchables rerms, Desilu offers stations "generic" trailers—made especially for the re-rms by star Robert Stack. In addition, trailers from the series' network rm are available. Desilu also provides press promotion kits to stations.

The MCA TV promotion kit consists of four sizes of ad mats, publicity materials, and on-air copy, slides, telops, and one sheets. An MCA source said the firm's promotional aids give "weight" to their shows. MCA, like other film syndicators, provides reps with advance sales promotion materials.

The advance material syndicators send to reps is the same as that which distributors' salesmen bring to stations. Reps emphasize the importance of having these materials, because their stations often ask for programing recommendations. The reps, familiar with certain syndicated properties, may advise their clients to buy them.

Four Star Distribution, which started in business 15 months ago with six off-network series, and subsequently added two more, uses andience promotion materials to the hilt. Leo Gutman, vice president for advertising who is responsible for the "extra services," said that when his firm was organized, there were many off-network shows coming on the market simultaneously, "We decided to provide addition services... to establish our image at the beginning."

Selling patterns wuch different

In a recent speech before the Broadeasters Promotion Assu, in San Francisco, Gutman pointed out that "stations are no longer selling primarily to the local and regional advertiser but primarily to time buyers through . . . reps." The important change, he said, is that "the responsibility for merchandising has shifted from the syndicator to the station by virtue of the fact that with multiple advertisers, stations now exercise complete control of the program."

Since stations spend more than \$100 million a year on syndicated programing—their largest single expenditure—the syndicators' role in local programing is a major one. Gutman said, "We feel that syndicators must accept and share in the responsibility for the merchandising success of their product on the stations."

Gutman said that reps are becoming increasingly interested in communication with film distributors. Recently, Four Star sent letters to reps asking if they are planning special departments to advise stations on programing, and if so, to submit the name of the department head. According to Gutman, about 90% responded with names.

One of Four Star's extra services was a series of trade magazine advertisements directed to timebuyers, which feature a "sce-at-a-glance" chart of availabilities of the firm's shows on different stations.

When Four Star Distribution began operations, its staff compiled a network rating history of each show, market - by - market. These rating books were distributed to rep firms for their files, and were made available, on request, to stations.

Key to syndication success-TIC

The rating history for each show in each market consists of random rating-period score, listed with competition and lead-in program and rating. Two weeks ago, Four Star distributed to their rep mailing list rating information based on the series' performances in local markets. The data compared the stations' ratings with the Four Star series to the stations' ratings last year at the same time, with another show in the same time slot.

Gutman's description of his firm's extra service sums up the nature of the increasing cooperation of syndicators with reps, stations, and advertisers: He calls it "Tender Loving Care."

NEWS NOTES

Sebring on Triangle radio: Having secured to rights to the 1964 sportscar race at Sebring, FIA, Triangle has now added exclusive radio rights for the sportscar classic. Programing will be carried by all Triangle stations and offered for syndication as well. The group's commitment to the sportscar field

'Shadow' cast across Bay Area



Not quite invisible, "The Shadow" joins Roger D. Jacoby (center), president of Golden West Savings & Loan Assn., Oakland, and Wallace X. Aron, exec v.p. of Richard N. Meltzer Advertising, San Francisco, to hear one of old "The Shadow" mystery programs. Golden West Savings has just begun 26-week sponsorship of the Charles Michelson-distributed radio series on KCBS (S. F.) Sundays. Meltzer is the bank's ad agency

includes a package of annual events called *The Big Four*, a tv special of the Riverside Grand Prix, and the weekly series *Motor racing Review*, syndicated by Triangle Program Sales.

Birthday present — renewals: Demand Radio, a 24-hour-a-day program service from Mars Broadcasting, has begun its third year of operation with renewals from KTHT Houston and WTOL Toledo. The service offers fully produced and individually market tailored programing, and station subscribers need only add time, temperature, and news.

To Canada: Seven Arts Assoc.'s Emmett Kelly Show has been sold to CFCN-TV Calgary, Alta., and CKCW-TV Moneton, N. B., both Canada. In Moneton, the 39 half-hours are fully sponsored by a toy manufacturer, Irwin Specialtics Co.

Fisherman to Liberty Mutual: Liberty Mutual Insurance Co. has purchased the half-hour, first-run series, Flying Fisherman, produced by N. W. Russo. Initially, the series

will be sponsored by Liberty Mutual on WOR-TV New York, wit other markets to be selected.

Racks up eight: In its first week to distribution, Seven Arts' Vol. 8 of Films of the 50s has been sold a eight markets. The purchasing stations are KCTO, Denver; WKZCTV, Kalamazoo; WEEK-TV, Peori KTAR-TV, Phoenix; WCSH-TV Portland, Orc.; WRGB, Schene tady; WHEN-TV, Syracuse; an WDAU-TV, Scranton.

NEWSMAKERS

DICK DURRANCE to vice presider and producer of Pelican Motic Pictures. A former Olympic ski stahe has been producing films sinc 1938.

NAT V.DONATO to general mar ager of United Artists Television i Canada. He was with Screen Gen of Canada, Limited.

Lewis M.Marcy to vice presdent of McCann-Erickson and member of the marketing planboard there.

Self-repping still trend

ut year-end survey finds a few leaders planning to hold present ap affiliation; group-owned divisions seen hypoing roster quest

ation" is likely to continue during 64 among the major ty station oups—even though a few of the iders will hold to their present n affiliations.

That's the ontlook uncovered in spoxson checkup at year's end, well as an indication that station sups will be even more active in ing up stations outside their indicate group circle for repping actions.

As things stand today, there are me 6 station rep organizations— is the three spot sales offshoots the three ty networks—which are ned or controlled by station mps, and which have offices in e, two or more cities.

The biggest 1963 splash in the If-rep field was undoubtedly the ration of Metro Broadcast Sales, shoot of Metromedia's Metropol-n Broadcasting Co, Metro Broadcast Sales has offices in seven of the tion's key buying centers—from w York to San Francisco, by way Chicago and Detroit—and, since d-1963, has been repping a half-zen stations, including WNEW-1, New York and WTTG, Wash-14t on.

That Metro Broadcast Sales is bking for other fron-competitive stations to handle can be judged the fact that the rep firm took on briford's WDRC in 1963 as a lio client, and is discussing repuls with other radio to outlets.

One of the first indications that our-owned or affiliated rep firms are after more than just the spot clars likely to come to group-ened stations was the acquisition three non-Group W stations by M. With WBTV, Charlotte: "IXT, Jacksonville; and WTOP-T. Washington under the TVAR of, the rep firm now has more

than 35% of its stations outside Group W, and is likely to increase this figure,

During 1983, the national sales division of RKO General—whose stations had, prior to 1962, been repped by 11 B—made considerable strides toward establishing the group's sales identity around the agency timebuyer circuit. RKO General handles, through a half-dozen offices, the ty spot sales of five U. S. and one Canadian station (CKLW-TV, Windsor). It's also understood that RKO General may take on one or more non-RKO stations—if the right deal comes along.

Also making a strong push for greater group identity, in programing as well as sales, are the stations of Triangle Publications. There are Triangle sales offices now in New York, Baltimore, Los Angeles and Chicago, which report to a director of national sales development, Ken Stowman, in the firm's headquarters office in Philadelphia

The spot sales subsidiaries of the three networks are an established force in the network field. At one time, their station lists extended well beyond the network oxo's. Even with cutbacks to oxo ty outlets they are still majors in spot hillings.

What did not happen during 1963 was a major change in the attitude toward self-representation of some of large groups, which feel they are serviced efficiently by existing rep affiliations.

Corinthiau is a good example of this hold-out group. Earlier this

These station groups are essentially self-repped

ABC, CBS, NBC o&o stations Crosley Broadcasting Corp. Metro Broadcast Sales RKO General Inc. Storer Broadcasting Co.
Triangle Publications
Inc. (Radio & Tv Div.)
Group W (via TvAR).

These station groups rely mostly on outside reps

Gene Autry Stations
Capital Cities Bostg. Corp.
Central Broadcasting Co.
Cowles Groups
Cox Group
John E. Fetzer Stations
Gannett Stations

Goodwill Stations

Lee Radio (Forward Group)

Meredith Broadcasting Co

Rust Craft Broadcasting Co

Steinman Stations

Transcontinent Tv Corp

Whitney Corinthian

Wometco Enterprises Inc.

Hearst Corp. (Radio & Tv Div

STATION REPRESENTATIVES

v or during an ad-industry convention, Corinthian president C. Wrede Petersoiever told spoxson that the group was "perfectly happy" with its existing rep setup (II-R), and had "no intention of making the kind of investment necessary to duplicate facilities of our present reps."

At the same time, Corinthian has the same kind of program identity that the Triangle stations have, and, because of the uniformity of the CBS TV affiliation of its ty stations. has the kind of ready-made sales identity possible with the Croslev "WLW" stations. Thus, it's hard for buvers to outguess the moves in the self-repping field.

The interest of a large rep firm toward a station group can be more than the usual client-agent relationship. One of the major stockholders in Transcontinent Television Corp. a station group whose ty outlets include WGR-TV, Buffalo; KFMB-TV, San Diego; WDAF-TV, Kansas City; WNEP-TV, Scranton-Wilkes-Barre-is Edward Petry & Co. There's little likelihood that the valuable Transcontinent spot billings will decamp from Petry therefore.

Other large station groups likely to stay with their present rep affiliations during 1964 in the ty field include the Gene Autry Stations, Capital Cities Broadcasting Corp., Cowles Groups, Hearst Corp., Meredith Broadcasting Co., and Wometco Enterprises, among others.

The network-owned rep subsidiaries-forced by government pressure to divest themselves of affiliate representation—are likely to move back into this field only if Washington provides a green light. Meanwhile, there's no limit on overseas deals, and the representation deals and minority-interest buys tin which ABC International has been in the forefront) age almost certain to continue.

Tronick rejoins Petry

Len Tronick, a ty salesman with Edward Petry & Co. between lune 1962 and October 1963, has reomed the firm in N. Y.

He initially came to Petry after two years as a salesman with Venard, Rintonl & McConnell, and before that was a timebuyer with Donahue & Coc and Lennen & Senell.

McGavren-Guild names Glor sales research dir.

Harvey Glor, sales manager of the McGavren-Guild Detroit office, is being moved to McGavren's New

York office in the capacity of sales research director. After working for more than three years in research and buying at Leo Burnett, Glor moved to a radio station in



Glor

Saginaw, Michigan, and became a local salesman. He later joined Adam Young in sales research, and after two years moved to McGavren-Guild as salesman in Chicago. He was later advanced to manager of the Detroit office. His move to New York is effective 1 February.

NEWS NOTES

New owner: FCC has approved the purchase of KVII-TV Amarillo, by John Walton, Adam Young Co. has been appointed representative of the station, and Clyde Melville is regional sales executive.

Will rep Twin Cities station: Mid-West Time Sales has been appointed regional sales representative for WMIN Minneapolis-St. Paul. It will sell the station in St. Louis, Kansas City, Omaha, Memphis, and Des Moines.

ATS moves into Raleigh: WKIX Raleigh-Durham, will be sold by Advertising Time Sales, effective with the first of the year. Station is 10 kw, operating on 850 ke.

New rep assignment: KASE Austin has appointed Prestige Representation Organization as its national rep effective I January, KASE's former rep was Savailli Gates.

Switch in Baltimore: WAYIS Balti-Sales as its national representative, effective I January.

CBC repped from Toronto: All of the Canadian Broadcasting Corp.'s but iness booked in the U.S. will be handled directly through the Toronto offices of the CBC, effective 1 January, Inquiries should be ser to CBC Radio Sales, 354 Jary Street, Toronto, Ontario.

13-week report: Columbia Picture registered an income after taxes of \$791,000 for the 13-week perio ended 28 September, compared t \$577,000 for the comparable perio in 1962. Earnings per share of conmon stock for the 13 weeks wer 44c, compared to 32c last vea Columbia's board of directors de clared the regular quarterly div dend of \$1.064 per share on th \$4.25 cumulative preferred stoc payable 17 February, to stoc holders of record at the close business 3 February.

NEWS NOTES

THOMAS J. Brown to sales exe utive for National Time Sales. I was with Bolling and Avery-Kn del.

GEORGE SMITH and LEE GANNO to the sales staff of Roger O'Co nor. Both were with Teleguide, tl closed-circuit television netwo servicing Manhattan hotels.

ROBERT E. SMITH to the sal staff of Vic Piano Assoc. He w formerly with NBC Television Sales.

NORMAN H. PERBEAULT, R. assistant vice president and Easte sales manager for Robert Rich Representatives. He has been marketing and sales manageme consultant.

ARTHUR J. DECOSTER to sal manager of the Chicago office ABC-TV Spot Sales.

John C. Butler to eastern sal manager of Peters, Griffin, Woo ward in New York. Replacing hi as manager of PGW in Dallas ALLEN VAN HORN HUNDLEY, Hun ley was manager of the Dallas o fice of John E. Pearson Co.

REO THOMPSON to vice preside and general manager of All-Ca ada Radio and Television Limite in Toronto, Eric Williams to vi president and secretary-treasure Ross McCreath to vice preside for television: KEN BAKER to vi president for radio; Bob Tait vice president for client services charge of the organization's sa and marketing.

WASHINGTON WEEK

News from nation's capital of special interest to admen 30 December 1963

** "Advertisers and producers make up a competent decisional body that is presently blocked off from financial and creative competition in tv programing for network prime time."

This is Ashbrook Bryant's thinking, expressed fairly recently to Sponsor's Washington reporter, on one of the troubles with tv programing.

The head of the FCC's Network Study office is close as a clam as to what goes on in the FCC discussions of his voluminous report, and what is or is not being said about the touchy problem of curbing network program control, and networks themselves.

But Bryant is free-spoken in urging advertisers and independent packagers to speak up for access to prime time. As he noted in his report, the mere cancelling of network option time agreements is not enough to open this field of ownership and first-run rights to full competition.

Although the study report would cut net-controlled programing to 50% of prime time, Bryant says his report would not "curb network production of programing, or diminish their right to final say on what goes on the network show."

Bryant does not look at the 50% maximum of programing under net ownership as a limit, at all. He takes the view that this 50% is an opening to competitive forces in programing. And when, he asks, was competition ever bad for any U.S. industry.

If networks had to fill 50 percent of prime time from independent sources, opening an hour or an hour and a half to market competition, "you'd have a whole lot more minds at work." Bryant feels there is a lot of advertiser and producer ingenuity going to waste. Subcontracting that leaves program and first-run license in network hands has put independent and syndicated programing almost out of existence.

If networks' right to first-run licensed shows is cut to half in prime time, they will have to bargain--but they can still choose and, in effect, police their network showings, Bryant holds.

A look at the Nielsen listings opening the winter Season strengthens Bryant's conviction. Only a handful of shows make the mass-circulation the advertiser bids for. The rest are below the line: a cost-loss to nets, a disappointment to advertisers who bought with mass in mind.

Bryant feels that some of these half-hours could be made available to an advertiser or producer, programed to hit a selected audience.

If this angle comes up in FCC discussion of the report, Chairman Henry would find it in line with his belief that there is a crying need for diversity and more entertainment programing above mass appeal.

Individual broadcaster will be, as usual, in the middle: with detailed program reports at the front door, network program study at the back.

WASHINGTON WEEK

Those lengthy tv billboards advertisers object to may grow longer by way of special announcements inviting reply to editorials.

The House Communications Subcommittee, in its recent and somewhat uneasy letter to Commerce Committee Chairman Oren Harris on the group's editorializing hearings, was definite on only two points:

A bill will very likely be put on the books next session requiring that any licensee who editorializes pro or con on candidates or issues must at the same time tag on announcement that time is available for airing opposing views.

Also, it goes without saying that the committee wants the FCC to hold off on any further moves to "clarify" its Fairness Doctrine, until Congress has had more time to look into the boundless complexities of this area of broadcast responsibility.

FCC on notice not to penalize licensees on the basis of its July and September pronouncements on broadcast obligations in controversy.

FCC Cmmr. Frederick Ford recently assured broadcasters they had no worries on this score. No license has ever been threatened or licensee penalized on the basis of his adherence to the requirements of the Fairness Doctrine. In fact, said Ford, the FCC has only sent out helpful "advisory" notices on this question.

The House Commerce Subcommittee, like everyone else, is frankly stymied by the complexity and the "conflicting views" on the whole subject of editorializing.

In general, it says editorializing is a good thing. But a licensee should not be penalized if he does not go in for it.

Two of the touchiest aspects are: what to do about demands for free time to answer sponsored time in controversial broadcasts; and what "equal time" rights should be given political candidates who are the subject of broadcast editorials.

At least the subcommittee will have concrete legislative proposals on which to hang future argument at hearings.

The Moss (D., Cal.) bill would ensure right of personal answer by the candidate subject to editorial comment. Broadcasters groaned at the possible chain-reaction of equal-time demands this would open up. Rep. Younger (R., Cal.) has introduced a bill saving licensee from having to provide free time to answer sponsored program comment. This problem is further complicated by Senate-side comment of John Pastore that time must be made available for both sides, money or no money.

The FCC is tightroping down the middle on this one. Rep. Gubser (R., Cal.) has introduced a resolution calling for complete investigation of the FCC's handling of controversy under its broad Fairness Doctrine.

Still to be faced: what to do about controversy on dramatic shows?



Need a direct line to your audience?

The nearest thing to a direct line to your television audience is an ARB Overnight Survey—. audience estimates the very next day on any U. S. television market. This economical survey method gives the quick and useful research information you need on short notice—registering the effects of new competitive programming, revealing differences after facility improvements and providing an up-to-the-minute sales and management aid for new shows.

If you can't afford delays and if you can't bypass sales opportunities, then you can afford ARB Overnight Surveys. When you face a decision requiring immediate audience estimates, join the growing number of other broadcasters, agencies and advertisers who regularly rely on the speed and reliability of ARB Overnight Surveys.



DIVISION OF C-E- - R INC



Sports Director
"Sports Digest" 3:30-4:30-5:30
"Sports Roundup" 6:15 pm
Play-By-Play—Auburn Sports



CLANCY LAKE News Director Complete Alabama News (12:05 pm and 6 pm)



RON CARNEY
"Happy Housewives, Club"
(9:00 am-noon)
"The Ron Carney Show"
(3:00 pm-6:00 pm)



GEORGE SINGER
"The George Singer Show"
(12:20-3:00 pm)
"Broadway After Dark"
(7:00-8:45 pm)



BETTE LEE
"Bette Lee Reports"
(9:30 am & 10:30 am)



DAVE CAMPBELL
"The People Speak"
(9 pm to midnight)



CHARLIE DAVIS
"The Early Riser's Club"
(4:45 am to 9 am)

WAPI

POWERHOUSE PERSONALITIES

Seven powerhouse personalities that mean powerful selling. Personalities that Alabama people know, like, and believe. Personalities that represent WAPI's concept of total audience programming. From housewife to sports fan . . . from farmer to business executive WAPI is the station for entertainment and information.

WAPI/THE 50,000 WATT "VOICE OF ALABAMA"

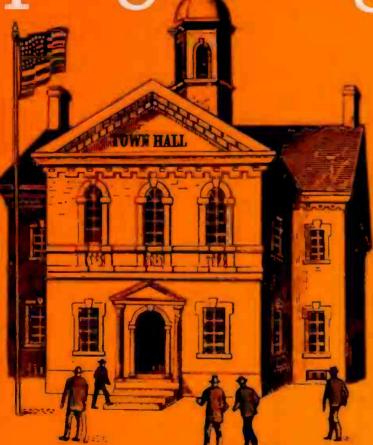
BIRMINGHAM, ALABAMA

WAPI RADIO REPRESENTED BY HENRY I. CHRISTAL COMPANY, INC.

- Per

SPONSOR 1963 REPORT ON

public affairs programing



- 4 Television Information Office Director looks at growth of public affairs programing
- 10 The nation's critics select outstanding network programs in public affairs
- 16 SPONSOR survey shows different types of programs aired throughout
- 149 Data on who prepares editorials offered by individual stations

America's distinguished journalists; local, live drama; specialized audience programs; documentaries on community problems...all are part of the Corinthian stations' concept of responsibility to their communities...and strengthen the ties between community and station.























WANE-AM Fort Warns



THE CORINTHIAN STATIONS

'The Light that Shines'

IN SELLING IDEAS or concepts to the masses, success or failure often hinges on a phrase or symbol. This fact is as old as vivilization. The Cross and the Star of David are two early examples.

In recent years, The New Deal, The New Frontier, the "V" for victory helped put across specific concepts. While in some instances the phrase or symbol represents a positive idea, others work negatively. Television has reason to be well aware of how certain key phrases can do great harm.

Five years ago this month Fortune magazine proclaimed television as "The Light That Failed." Nearly three years ago, the FCC chairman launched "The Vast Wasteland," In each instance, broadcasters were downgraded by a dramatic negative.

With such phrases and vocal minorities, it is all too easy to criticize an industry so widely dispersed, so much in the public eye and ear, representing so many individuals and interests. Making a case to the contrary is far more difficult. Though the fine contributions of networks are seen nationally, the good work of local broadcasters is generally seen only in their own communities. Yet in city after city, the public is being well-served daily in manifold ways through the medium of television. Even a glimpse, as in this sponsor public affairs survey of some 1500 examples (only a fraction of the total), makes this apparent. To those who seek the truth, the record is available.

Five years after the Fortune article, it is clearer than ever that television should be characterized as ⁴ The Light That Shines,"

New study compared to Interaction reveals change in programing

Increase in community affairs, government and politics programing types reflects changing issues confronting the world as television broadcasters use their cameras to explore, clarify and expose these subjects for their communities, TIO head notes.

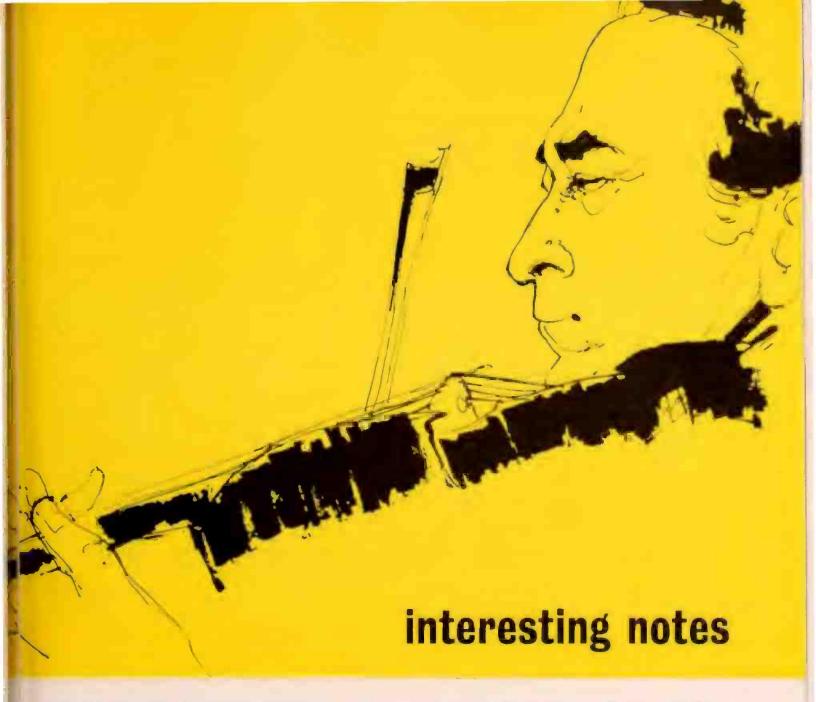
programing been undertaken, pursued, and presented as comprehensively as that which follows. Interaction, its 1960 predecessor, was prepared by the Television Information Office and reviewed the efforts of 264 individual stations to meet the varied program needs of their communities. Since that time, as the number of operating commercial stations has grown by 11%, the sheer volume of public affairs programing has, of course, increased. The current survey of 1541 programs is based on responses from 326 stations. It reflects not only the increase in the number of stations, but also the broadcasters' changing views of the needs of a changing society.

A cursory comparison of Interaction and the current study reveals some shifting in emphasis from one subject category to another. For example, while 7 per cent of the programs described in Interaction could be characterized loosely as "Community Affairs," 22 per cent in the current survey fall under that heading. "Government and Politics" has increased sharply from 5 per cent to 16 per cent. Conversely. "Formal Education," has fallen from 5 to less than 1 per cent, perhaps reflecting the increasing service of educational television stations.

It is in the analysis of content that we must search for some measure of the significance of these figures. What have been the events that have filled our television news reports, and newspapers, and the other mass- and special-interest magazines? First to come to most minds are the civil rights struggle. Our continuing problems with the communist world, the Ecumenical Council, problems of housing and teaching school children, whose numbers are double those of a decade ago. When we turn to the questionnaires on which this survey was based, we can see that throughout the country, broadcasters have used their cameras to explore and clarify and expose these subjects for their communities.

One can hypothesize that the areas of greatest concern to the community dictate the priorities. We find in the entrent survey that three of the 15 program categories (Community Affairs, Government and Politics, Health and Social Problems) account for approximately half of all reported programs. In *Interaction* there was a relatively even distribution of program subject matter.

In an industry as survey-ridden as broadcasting, the response to the sponsor study suggests that broadcasters are both proud of their public affairs programming and eager to increase advertisers' awareness of the existence of these pro-



In over 35 markets to date, Seven Arfs' series of 13 onehour TV Concert Specials featuring the Boston Symphony Orchestra has registered an impressive commercial success story for a variety of sponsors

In 10 of these markets for example, the series is/was sponsored by a local bank or savings and loan association as follows:

WABI-TV) Merchants National Bank of Bangor Bangor, Me. Columbia, S. C. (WIS-TV) Home Federal Savings & Loan Association Des Moines, Iowa (WHO-TV) Valley City National Bank Fargo, N. D. (WDAY-TV) Gate City Savings & Loan Association Fresno, Calif. (KMJ-TV) Sequoia Savings & Loan Association (WKYT) Bank of Commerce Lexington, Ky Louisville, Ky (WAVE-TV) Citizens Fidelity Bank New York, N. Y (WNEW-TV) Manufacturers Hanover Trust Co Omaha Neb. WOW-TV) Nebraska Savings & Loan Association Wheeling, W Va (WTRF TV Security National Bank

In addition to banks and/or savings and loan associations, other sponsors of the Boston Symphony Orchestra series include Scott-Stewart Volkswagen in Erie, Pa., The Stewart Dry Goods Co., which is co-sponsoring the series with the Citizens Fidelity Bank in Louisville, Ky. Music Manor in

Reno, Nev; Miller Piano in Jacksonville, Fla and the Manu facturers Light and Heat Co which is co sponsoring the series with the Security National Bank in Wheeling, W. Va

Of particular significance to these sponsors is the public and critical acclaim received for these 13 brilliant corrects conducted by Erich Leinsdorf, Charles Munch. Aaron Copland. William Steinberg and Richard Burgin

For further information and to arrange a screening of our 15 minute Boston Symphony Story and for a complete concert, please contact your nearest Seven Arts salesman



SEVEN ARTS ASSOCIATED CORP.

A ARY . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T . A A T

grams. Heightened viewer interest has resulted in a growing acceptance of "reality" programing among advertising agencies and sponsors. In the three years since Interaction appeared, the rate of sponsorship of local public affairs programs has increased from 10 to 27 per cent. The implications are clear. Hours of programing which, in the past, offered no hope of recovery of costs are now saleable items in the local television salesman's portfolio.

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Although there is more than a suspicion that sponsored public affairs programs are considerably less profitable than their entertainment counterparts, broadcasters have learned that by planning carefully and approaching their prospects early, they can interest institutional and other advertisers, and not all public affairs costs need be written off in red ink.

If the programs which we describe loosely as "public affairs" are of printary interest to those who are most concerned about their world and their community, and if such concern is a by-product of education, then three or five years hence we can hope to see even greater attention given to reality in all its aspects. Our schools are now readying the audience whose educational level will be the pre-condition for keener awareness of, and attention to, non-entertainment programs. And the broadcaster will extend further his technical and creative skill to engage the attention of those, and they are by far the greater number who have until now remained "uninterested."

It emerges clearly from the study that the size of a community does not dictate the degree of attention which the broadcaster gives to public affairs programs. This is in one sense, at léast, unexpected, since the dollars, energies, and skills which any station can muster are usually dictated by its income, and income is, by and large, a function of market size. Nonetheless, broadcasters in medium-sized and small communities have not stinted.

The compilation that follows makes clear that individual broadcasters are, in increasingly, investing their resources to further broaden the scope of their service in the public interest. It should serve, too, as a ready reference for television station public affairs directors, who will find in it encouragement to widen their own views of the achievable in reality programming.

e cannot predict the content of public affairs programing in the years ahead. For if we analyse the current report and its predecessor, it seems quite clear that the shifting public interest will continue to determine how the broadcaster can best move to meet his community's needs.

How well prepared he is to do this was dramatically demonstrated in the display of the entire industry's expabilities during the tragic days of November 22-25, 1963. National attention was, of course, focused on the events, but in the days that followed there were surprised assertions from some that in the emergency "television grew up." This misses the point.

Television has been "growing up" since the mid-'40's, sponson, in its study, examines the day-to-day efforts which have prepared broadcasters to meet the manticipated challenge of a national tragedy as well as the less spectacular but ongoing daily needs of 52 million American families.



Why shouldn't a national advertiser get the benefit of high-impact local public affairs programming?

That's the question Blair asked itself. And answered it by setting up the Special Projects Group, the only fully-staffed department of its kind in the industry. It concentrates on bringing programs of high local interest to the attention of national advertisers.

Some of these programs appeal to people because they talk about their problems: Their taxes. Their transportation. Education of their children. Other programs bring the community together: In the excitement of a parade. In the tension of a vital election. Or in com-

mon concern over a sudden news development

Whenever Blair Special Projects arranges the sponsorship of such a program, that advertiser performs a special service to that community, and earns the gratitude of its people.

Is you want programming that will help you beat local products on their home grounds talk to Ralph Mirud Earl Thomas or John West. They It show you how, even if you're national you can go local with Blair.

Public Service?

When a motion picture, usually thought of as "entertainment," conveys an idea, examines a problem, or lifts a heart—isn't that serving the public?

And how often have we found this to be true of a movement of music, a moment of drama, a minute of history? Isn't it also true that the best TV documentaries are those that arouse the mind and appeal to the emotions?

The more programming we plan and do—public service or otherwise—the more we realize that the familiar compartments and categories can use some reappraising. The content is what counts. The form is secondary in importance and the old distinctions seem less valid.

When we plan what are traditionally called "public service" programs we aim to inform, to broaden understanding, and to stimulate thought. We choose a



subject and then we select the form. We have found that the special magic of TV and radio, properly employed through sound broadcasting techniques, often lifts public service programs out of their assumed narrow limits, and enables them to appeal to the broadest possible audience

Thus, without sacrificing content, we can choose the form of program which will do most for—serve, if you will—the public. This is the way it should be. As we face 1964 and the rest of this challenging decade, let's keep it this way.

RKO General Broadcasting wor and factor york of the am/fm/tv los angeles own and tv and wrko fm boston of the yankee network cklw am fm tv detroit-windsor okfro am fm san francisco ow and am, fm washeington, d.c. overboan tv memphis



Critics pick best in network

Coverage of Kennedy death and burial an outstanding contribution by industry; varied programing by networks chosen

nembered in large part for the monumental coverage of President Kennedy's assassination and burial. Few other events in the past 43 years since commercial radio began could possibly outrank it in terms of selflessness and maximum contribution to the nation.

While individual television stations joined in this great effort, and deserve the highest praise for service, the major burden of coverage fell to the networks. This was understandable since the event and its related developments came from everywhere. Only outer space was unheard from.

When the SPONSOR Public Affairs issue was conceived, no one could have imagined that an event of such magnitude would take place near deadline. A poll of many of the nation's leading newspaper television critics to select the best of network public

TV CRITICS SELECT TOP NETWORK PROGRAMS 1962-63 SEASON

ABC—CBS—NBC
Death of President Kennedy

ABC TELEVISION

The Miner's Lament
A Vanishing Breed: Portrait of a Country Editor
The Vatican

CBS TELEVISION

Storm Over the Supreme Court The Silent Spring of Rachel Carson Town Meeting of the World

NBC TELEVISION

The Tunnel
Shakespeare: Soul of an Age
The Kremlin

affairs programing, completed before the deadline, left this one out. But there are exceptions.

Without doubt, the four November days ranks at the top of the list of public affairs contributions above and beyond all others. To the list of the three best public affairs programs on each of the tv networks, selected by the nation's critics, the editors of SPONSOR have added this one more, knowing that the decision would be concurred in by the panel.

Beginning with the new President of the United States and ranging down to the ordinary man in the street, the nation watched and listened in solemn wonder. At the risk of being trite, we say this was broadcasting's finest hour. This was the best of the networks. To the American Broadcasting Company, the Columbia Broadcasting System, and the National Broadcasting Company belongs the praise of all.

Though the events of November tend to overshadow other public affairs activity by the networks, as they did with all other human activity, the weekin and week-out contributions by ABC, CBS, and NBC are none the less significant. The variety of subjects in the critics' selections are widespread and give strong evidence to the outstanding effort exerted by the networks in public affairs.

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In its poll, SPONSOR asked the critics to name the three most outstanding public affairs contributions by each of the networks during the period starting 1 September 1962, and extending through 31 August 1963, or to put it another way, during the 1962-63 season. The following were the programs most often cited by the critics (for tabulation, see box):

ABC TELEVISION

• The Miners' Lament: A study of the mining problems in the coal regions of eastern Kentucky, and the new strife precipitated by the United Mine Workers' decision to close four to six union hospitals in the area. The program was produced by ABC News Special Projects Division and sponsored by Bell & Howell. The show was broadcast Tuesday. 9 April from 10:30 to 11 p.m., EST.

• The Vatican: Viewers saw places in Vatican City never before filmed, and the detailed workings of the oldest established institution in the western world were explained. Priest and postman, choirboy

public affairs

and vardinal, firemen, the Swiss Gnard, the art treasures, scenes from the Eenmenical Council were seen in a study of the Vatican as a repository of beauty, a seat of history, and the center of religion for 500 million people. John H. Secondari was executive producer for the program sponsoged by Bell & Howell. The Vatican was broadcast Easter Sunday, 14 April from 10:30 to 11 p.m., EST.

• A Vanishing Breed: Portrait of a Country Editor: A portrait of Landon Wills, publisher of the MeLean County News in Calboun, Ky, and a study of the impact of the newspaper on the community. The program underscored economic factors threatening the existence of thousands of small weeklies throughout the United States. Produced by ABC News Special Projects Division, with John H. Secondari as executive producer, A Vanishing Breed was also sponsored by Bell & Howell and broadcast Tuesday 23 April from 10:30 to 11 p.m.

CBS TELEVISION

The Silent Spring of Ruchel Carson: A report on the controversy over the use of pesticides which started with the publication of Rachel Carson's book. Questions examined were: Is man engineering his own destruction by the widespread application of chemical pesticides? Are pesticides affecting the growth and reproduction of fish and wildlife? Are pesticide residues stored in the human body affecting man's health? Are present controls sufficient to insure safe usage of these chemicals? Executive producer was Fred W. Friendly and it was aired Wednesday, 3 April from 7:30 to 8:30 p.m., EST. · Storm Over the Supreme Court: A three-part seties on the nation's highest court. First explored were the conflicts and perils that the Court has faced and survived throughout its history, including early states' rights issues as well as Court power in recent cases. Part II took up the school prayer case, showing chronologically how cases move from lower courts to the Supreme Court for final indicial dispo-

ABC TV: The Miner's Lament focused on coal miners of Eastern Kentucky and their problems, while another told about A Vanishing Breed:

Portrait of a Country Editor













- (CBS TV's Town Meeting of the World utilized Telstor to bring together world figures (top left). The Silent Spring of Rachel Carson examined pesticide controversy (top right).
- NBC TV choices included behind the scenes look at The Kremlin (lower left). Also Shakespeare: Soul of an Age, including graveyard scenes filmed at Stratford-on-Avon (lower right).

sition. Part II was devoted to Bible reading in the public schools. Friendly was also executive producer of this program. The first part was aired on 20 February, the second 13 March, and the third on 19 June, all from 7:30 to 8:30 p.m.

• Town Weeting of the World: With the advent of Telstar communications, television acquired a new depth in July, with the first use of instantaneous switching of ty transmission and reception facilities linking the United States and Europe. Former President Dwight D. Eisenhower, former British Prime Minister Anthony Eden, Jean Monnet, "father of the European Common Market, and Heinrich von Brentano, West German Bundestag leader, were linked in this new type of the "town meeting." The broadcast, produced by Friendly, took place Wednesday, 10 July from 12:15 p.m. to 1:20 p.m., and repeated the same evening, 7:30 to 8:30 p.m.,

NBC TELEVISION

- · Shakespeares Soul of an Age: Excerpts of Shakespeare's plays, starring Sir Michael Redgrave, with Sir Ralph Richardson as guest narrator, were presented in this program. In addition, a reconstruction of Shakespeare's life, with to cameras exploring existing landmarks in Stratford-on-Avon, was shown. Solilognies and scenes were heard from Richard the Second, Henry the Fourth, Henry the Fifth: Richard the Third, King John, Henry the Eighth, Macbeth, Hamlet, As You Like It. Tweltth Night. The Merry Wives of Windsor, and The Tempest. The program, an NBC News production. was broadcast Friday, 30 November, 1962, from 7:30 to 8:30 p.m. under the co-sponsorship of Liggett & Myers and the Lincoln-Mercury Division of Ford Motors.
- The Tunnel: A documentary, filmed during the event itself, telling the story of the long, difficult, and dangerous work that went into building the escape route for a group of East Berliners. The tunnel was begun in the early summer of 1962 by a group of West Berlin students, and eventually ran some 450 feet beneath the Berlin Wall. Digging of the tunnel was about a month and 60 feet along

when NBC News learned of its existence and made arrangements for filming. Strict precautionary measures were required to protect the principals involved. The program was released to December 1962 from and was produced by NBC News.

• The Kremhu: A recreation of the events taking place in the Kremhu during five centuries, from early Moscow princes to Czar Peter the Great to the Soviet era. The latter was illustrated in scenes of Lenn's apartment, the Palace of Congresses, the meeting half of the Supreme Soviet, and the binial places of Bolshevik leaders outside the Kremhu walls. Altogether, camera crews spent some two months filming the report in the Kremlin. The program was produced by George A. Vicas and was sponsored by Xerox Corporation, It was broadcast Tuesday, 21 May from 9:30 to 10:30 p.m.

SYNDICATORS ACTIVE IN FIELD

Symblectors are also among those working on Public Affairs Programing. There are about 75 such programs in domestic syndication. Both off-network and first-run syndicators are selling five-minute, half-hour, and one-hour series, also an assortment of public uffairs specials.

In the first-run rategory are such shows as Seven Arts' En France (about 70 markets); United Artists Tv's Wolper specials (85) and Lee Marvin Presents: Lanchreaker (130); National Telefilm Assoc.'s Open End (20); and Official's Biography (149) and Battle Line (61).

The off-network rategory includes such titles as Expedition, High Road, Nary Log. fir Power, You tre There, and Victory At Sea. Nary Log, which originally ran on ABC TV, is syndicated by CBS Films. Its 104 half-froms are now running on 18 stations.

NBC Films' venerable Victory At Sea, which has been in syndication for ten years, seems to have saturated its market—it's not now being carried on any U.S. station. but an NBC spokesman estimated it has played on "most" stations in the country at one time or another.

ABC Films' Expedition, which can on the network for two years, is currently running 17 episodes in 29 markets. High Road's 35 segments are now in 14 cities.

the more
important
judgment becomes
in timebuying
decisions,
the more important
SPONSOR becomes...

these are days of

... because SPONSOR provides the basis of good judgment ... because SPONSOR is where the buyers are in broadcast advertising

The reappraisal has been agonizing. Formulas are thoroughly shaken. Buying is now seen as the complicated process it has always been. It involves intensive probing under, around, and beyond the numbers, for the differences between stations—some subtle, some not so subtle. These are indeed days of judgment, for which the

broadcast trade press (and your advertising in it) is the fastest, surest, most economical has the trade press been more vital to buyer or seller. means of protection. Never

But which trade magazine? Today more than ever the answer is SPONSOR, because SPONSOR concentrates on one mission alone: to feed buyers of broadcast advertising with information and illumination. SPONSOR spotlights what's being bought and what isn't. ... what's working and what isn't. SPONSOR points up changes, trends, techniques, and direction. In the process, SPONSOR has become more vital than ever in buying decision. Don't take our word for it. Ask to hear the frank, unbiased tape recordings on trade paper values as given by spokesmen from 20 key broadcast buying agencies. These are days of judgment in trade paper buying, too. The times call for probing behind the kinds and sizes of numerical claims, to determine how many are relevant and how many are not. When you do, you'll find that SPONSOR gives you the inside track on the judgments

SPONSOR of the "few who do the choosing".

HAPPY MEDIUM BETWEEN BUYER AND SELLER

More than meets the eye

T's physically impossible for any one person, or even a reasonably large group of persons, to learn by first-hand observation the efforts exerted by the nation's broadcasters "in the public interest." Therefore, such activity has more often than not been obscured. The TIO Interaction study of several years ago shed a great deal of awareness on this programing. However, no complete census has been attempted since, leaving unknown the more current developments. Starting in September. SPONson undertook to contact each and every broadcaster to uncover their best in public affairs contributions over a one-year period, ending this past September. More than six of ten stations replied. In what is the most complete compendium of such information yet published, there follows individual listings for each station. While each station was limited to five programs, it became very clear in preparing the material that many of the efforts were not just one-shots; they were part of regular, continuing public affairs effort on the local level. Clearly, there is far more public service programing being done than any individual might be aware of.

ALABAMA BIRMINGHAM

WBRC-TV

CHANNEL B

LICENSEE: Taft Broadcasting Co.

GROUP: Taft

NETWORK: ABC TY

REPRISENTATIVE: Katz

GENERAL MANAGER: Robert T.

Schlinkert

Awards: Freedoms Foundation Medal of Honor (1)

Enrique vizzase: Three times daily

10TH	ANNU	AL	FOURTH	OF
JULY	FLAG	RA	ISING	
CERE	MONY'	t		

Military ceremony featuring 400 members of the armed forces, the Continental Air Command Band, preceding the raising of the flag. Not available for sponsorship. 30 minutes (7-4-63).

TRANSITION OR CRISIS

Appeal for law and order during the integration of Birmingham schools, featuring leading business men, labor leaders, government leaders, and men on the street. Not sponsored. 30 minutes (8-13-63)

BREAKTHROUGH FOR ALABAMA

A comprehensive study of Alabama's educational needs in the space age, featuring the opinions of ranking educators, business leaders and local officials. Not sponsored, 60 minutes (4-10-63)

PHYSICAL FITNESS

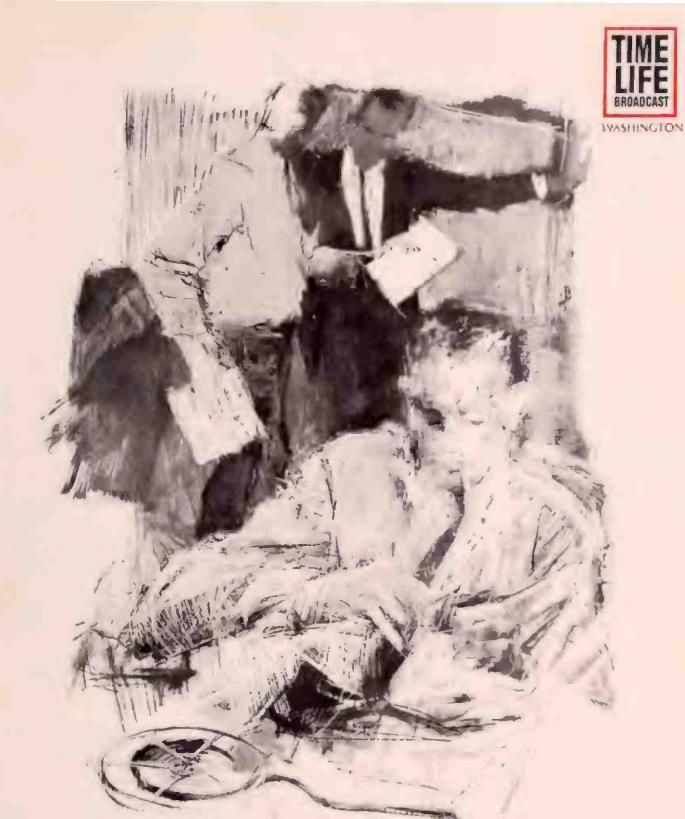
Five early morning broadcasts from Howard College campus, featuring students, Governor, coaches and others during excreises, and discussing the need for physical fitness. Sponsors: Participating. 60 minutes (Spring 1963).

MUSIC AT GHRISTMAS

" Made available to other stutions.

Christmas music by the Howard College Choirs from the campus chapel. Not available for sponsorship, 60 minutes (12-24-62).

ALABAMA Vot Reporting: WAPLTV, Birmingham: WMSLTV, Decatur; WTVY, Dothan; WOWLTV, Florence: WAFG-TV, Huntsville; WCOV-TV, Montgomery; WSLA-TV, Selma.



Washington D.C. is our local beat.

Network news praye me to in Walland to the second of the fire that affect particularist tos Our Washington Born car Hill Referr Car Coleman and Norris Brock tille radio and TV reports daily to caur stitlors on matter at the importance. They we backed by more than 20 of Wal him to extep special code pasts. ers the bureau men of the manager and the U.S. Thus we from the world's most in pair tant news city to our audiences. We have clone in this has time for the little of the

> We be eve that go property a math of ree of Dr. adcasting can a fer un the services to the samminums their state his serve beards in it Time to operated TT-Late Be set at the bear at the server

CHIFORNIA-LOCO IN AMENI - IN COLDRADO 44 V AV 1 - INDIANA

TONAL LINES

MOBILE

WALA-TV

CHANNEL 10

LICENSEE: Pape Television Co.

NETWORK: NBC TV

REPRESENTATIVE: Katz

GENERAL MANAGER: II. Ray McGuire

EDITORIALIZING: None

MOAMA ON PARADE	Remote pick-up from flight test center at Brookley Air Force Base, including ground-to-air conversation with test pilot. Not available for sponsorship. 30 minutes (7-12-63).	
OUTLOOK	Panel discussion by various committees of the Chamber of Commerce on economic outlook for the area. Not available, for sponsorship, 30 minutes (6-7-63).	
MARS REMOTE	Remote pick-up involving military affiliates radio service program originated from station's transmitter site. Not available for sponsorship. 60 minutes (5-18-63).	
DOCTOR MARSHALL PRESENTS	Presented by the Navy and other interested parties to focu attention on educational opportunities in the Navy. Not available for sponsorship. 60 minutes (8-11-63).	
MOBILE SYMPHONY	Remote pick-up of the Mobile Symphony from Murphy High School auditorium. Not available for sponsorship. 30 minutes (10-21-62).	

MOBILE

WKRG-TV

CHANNEL 5

LICENSEE: WKRG:TV, Inc.

NETWORK: CRS TV

REPRESENTATIVE: 11-R

GENERAL MANAGER: C. P. Persons, Jr.

EDITORIALIZING: Occasional

FREEDOM vs. COMMUNISM: THE ECONOMIC SURVIVAL	Discussion led by Dr. Aladar Goellner, a Hungarian guest lecturer of languages at Spring Hill College. Not available for sponsorship. 30 minutes (11-28-62).
BREAKTHROUGH FOR EDUCATION*	Discussion by noted educators of the educational needs of schools today and tomorrow. Not available for sponsorship. 60 minutes (4-10-63).
LOYOLA UNIVERSITY CONCERT BAND	Presentation in conjunction with Mobile Civic Ballet to promote cultural interests. Program included vocal and instrumental soloists and a dance group. Not available for sponsorship. 30 minutes (1-25-63).
AMERICA JUNIOR MISS FINALS	Sixth annual competition of high school seniors from all states. Sponsors: Bobby Brooks, Coca-Cola, Eastman Kodak, 90 minutes (3-16-63).
CASHIER PHILHARMONIC MALE GLEE CLUB * Made available to other stations.	Old and new songs presented by one of the finest Negro glee clubs in the area, Not available for sponsorship. 30 minutes (8-12-63).

MONTGOMERY

WSFA-TV

CHANNEL 12

8

LICENSEE: Broadcasting Company of the South DBA

Guotte: Broadcusting Company of the South

NETWORK: NBC TV

REPRESENTATIVE: PGW

GENERAL MANAGER: Carter Hardwick

EDITORIALIZING: Occasional

THE CITY'S THIRST	Discussion of the water shortage problem in Montgomery, including films and background material. Not sponsored. 30 minutes (7-23-63).	
SEARCH FOR TALENT	A series of talent contests between contestants selected from the coverage area of the station. Sponsor: Capitol Trailways. 30 minutes.	
WITHOUT DREAD OF EVIL	Objective look at the city's Juvenile Delinquency problem, including interviews with delinquents and the Youth Aid Bureau. Not sponsored. 30 minutes (4-8-63).	
TELL MÉ DOCTOR	Series of panel discussions by local physicians of current medical and health problems. Sponsor: Hall Brothers Dairy. 30 minutes (9-1-62 to 6-10-63).	
IT'S THE LAW	Series of panel discussion of members of the Montgomery Bar Association of legal problems. Sponsor: Gulf American In- surance Company. 30 minutes (2-10 to 5-5-63).	

PHOENIX

KOOL-TV

CHANNIL 10.

Last Note & KOOL Radio-Lelevision,

NETWORK: THE TY

REPRESENTATIVE: Hollingbers
GENERAL MANAGER: Homer Laite
EDITORIALIZENG: 60 seconds duils

THE LOSERS*

* Made acadable to other sta-

Probing the high school dropout problem with interviews with students who have dropped ent. Net available for specialistics, 30 minutes (8-25-63).

PHOENIX

KPHO-TV

CHANNEL S

LICENSES: Meredith Broadcasting Co.

GROVE: Meredith

REPIGISENTATIVE: Karz

GENERAL MANYGER: Richard B. Ranch

AWARDS: Emmy (1)

EDITORIALIZING: Twice weekly

ARIZONA ROUNOTABLET

Weekly series consisting of a panel discussion of the various current problems faced by the community. Not available for sponsorship, 30 infinites,

PEOPLE OF THE LONG EYES*

* Made available to other stations. † Made available to TAC. Documentary, featuring the Kitt Peak National Observatory, location of the world's largest solar telescope. Sponsor. Southern Arizona Bank. 60 minutes (4-21-63).

TUCSON

KGUN-TV

CHANNEL D

LICENSEE: KGUN:TV. Inc.

NETWORK: ABC TF

REPRESENTATIVE: Young Television

GENERAL MANAGER: Edwin G. Richter.

Jr.

EDITORISHIZING: Three times weekly

MAYOR AND COUNCIL REPORT

Interview of the Mayor and the City Council to inform the citizens of the efforts and activities of the Mayor and the Council. Not available for sponsorship. 30 minutes (monthly).

FOCUS

Religious editorial pertaining to the moral view on current world events, Not available for sponsorship. 90 seconds (twice weekly).

ENCOUNTER

Series of debates among religious leaders of all faiths expressing their views on current world problems. Not available for sponsorship, 30 minutes (weekly).

CONTROVERSY

Debate among leading community leaders on various subjects. Not available for spousorship, 30 minutes (weekly).

ARIZONA Not Reporting: KTAR-TV, KTVK, Phoenix: KIVA, Yuma.

TUCSON

KOLD-TV

A HANNEL 13

LICENSIA: Old Pueble Broadcasting

TROUP: Irizona Broadcast Network

NEIWORK: CBS TV

REPRESENTATIVE: Hollingbery

GENERAL MANAGER! E. S. Wittendorf

EDITORIVLIZING: None

PARTY LINE

Outstanding representatives from business, education, medicine, politics, and other fields phoné in questions. Topical conversation between viewer and guest. Sponsors: Participating. 30 minutes (daily).

BURKE-UDALL DEBATE*

Political debate between two major candidates for the U. S. House of Representatives. Not available for sponsorship. 60

minutes (10-14-62).

KNOW YOUR CANDIDATES*

ANNUAL RODEO PARADE

Three programs presented by League of Women Voters for debates between candidates for various state offices. Not available for sponsorship. 30 minutes (10-7-63, 10-14-62, 10-28-63).

10-2

Remote telecast of the Rodeo Parade, highlight of the "Fiesta de Los Vaqueros." Sponsor: Local bank. 2 hours (2-21-63).

BISHOP GREEN'S AIRPORT RECEPTION

. Made available to other sta-

Return of Rev. Francis Green to Tucson from Vatican Council in Rome. Not available for sponsorship. 30 minutes (12-11-63).

TUCSON

KVOA-TV

CHANNEL 4

LICENSLI : # GAL Television Inc.

Guot P: Steinman Stations

NETWORK: NBC TI'

REPRESENTATIVE: Meeker

GENERAL MANAGER: Gordon Mamilton

A PLACE IN THE SHADE*

An editorial documentary to arouse interest and action toward getting an intermediate juvenile correctional institution from the State Legislature. Not available for sponsorship, 30 minutes (1-17- & 1-19-63).

MEET THE CANDIDATE

Regular series preceding local, state, and school board elections to introduce candidates for public office. Part of sponsored news programs.

CHANNEL 4
SPECIAL REPORTS

. Made available to other sta-

Film/still presentations coupled with video-taped statements of local leaders and officials examining a local effort or problem in depth during regular newscasts. Part of sponsored news programs.

ARKANSAS

EL DORADO

KTVE

CHRSSEL 10

La.ensee: KTVE Incorporated

NITWORK: NBC TV, ABC TI

Group: 1 eterans Browleasting Company, Inc.

REPRISENTATIVE: Venurd-Torbet-McConnell

GENERAL MANAGER: IF, F. de Tournillon

Louising: Vone

TELL ME DOCTOR

Discussions by Dr. R. B. Robins, president of AMA, of the need for Nursing Homes, the reasons for having them and how they are run. Not available for sponsorship. 15 minutes (weekly).

C.P. TELETHON

A 19-hour telethon to raise funds for Cerebral Palsy using local area talent and stars. Not available for sponsorship. 19 hours (5-4-63).

SCHOOL LOANS

Members of the Arkansas State Department of Education discussed school loans for high school graduates to go to college in an effort to discourage high school drop-outs. Not available for sponsorship, 15 minutes (3-4-63).

FBI

Discussions of top crime in Arkansas, ear theft, cautioning the people to be more careful with their automobiles. Not available for sponsorship, 15 minutes (5-30-63).

FARM & HQME SHOW

Up-to-date news on agriculture in the area with suggestion aids on farming and home-making. Not available for sponsorship, 15 minutes (5-7-63).

ARKANSAS Ant Reporting: KARK-TV, Little Book.

FORT SMITH

KFSA-TV

CHANNEL 5

LICENSEE: Amgricum Television Company

NETWORK: ABC TI, CBS IV.

Bernese STATINE: Lenard, Torbet & McConnell

GENERAL MANAGER: Bill Slates

Engrantyrizing: None

BABE RUTH STORY*	Life sters of the fin. [1] of all hero O enterior of buscaphies. Spoison DN Sunray, Old Milwooder Ber. [3] minutes (5-13-63)
BIOGRAPHY OF WINSTON CHURCHILL	Two part dramits portraval of Wington Chircles life. Another in the "BIOGRAPHY" orres Species DN Sugrav Old Milwanker Beer Ormintes 7-1 at 1.7.5 G.
BIOGRAPHY OF WERNHER VON BRAUN®	Story of the capture and release and interpreted Arteric citizenship of Weither won Brain Spin of DN Surge Old Milwaukee Beer, 30 manutes S. 26613.
CAN U.N. SURVIVE?*	Tirely panel discussing of the future of the United Nations, Part of All America Wante to Know error Not presorted 30 minutes (9-15-63)
MURDER BY MAIL*	Told impelling story of narcotics. Part of the All America

. Made available to other stu

Wants to know series Not spongued of minutes 17.21-61-

LITTLE ROCK

KATV

CHANNEL ?

LICENSEE: KATV. Inc.

Gnote: Griffin Broadcast Group

NETWORK: ABC TV

REPRESENTATIVE: Acery-Knodel GENERAL MANAGER: Robert AS

Doubleday

EDITORIMIZING: None

BOND ISSUE	Panel discussion with Chamber of Commerce and Dow Sirsth officials promoting passage of a bond issue for a new industrial plant. Not available for sponsorships 30 insules 12-22-63).
MARCH OF DIMES TELERAMA	Hollywood stars and local talent raising money for the March of Dimes drive. Not available for sponsorship. 22 hours (1-6-63).
STATE HOSPITAL	Administrators, architects and builders discuss a new \$12 - 000,000 mental hospital. Not available for sponsorship minutes (3-5-63).
ETV IN ARKANSAS?	News conference format with the Governor of Arkines and the ETV Commission Chairman answering the queries of news men. Not available for sponsorship 30 minutes for 16-16-16-16-16-16-16-16-16-16-16-16-16-1
AN ARKANSAS EDITOR VISITS RUSSIA	Local editor is ported on his stay in Russia using slike, please, etc. Not available for sponsorship 30 min ites 7, 30-6.

LITTLE ROCK

KTHV

CHANNEL 11

LICENSFE: Arkansas Television

Company

NITWORK: CHS TI

REPRESENTATIVE: ATS

LINERS MANAGER: R. G. Robertson

EDITORINIZING: None

THE ALCOHOLICS	Film-tape-documentary program dealing with a supportions, and remedial treatment of the absolube. Not remain for sponsorship. I 20 minutes (2-4-63).
DAY GONE BY FOR THE FLETCHER CHILD	Program followed a mentally retarded the Jethra, helps divert the Arkansas Children's Colony to show quality of treatment for mentally retarded children. Not available tor sponsorship, 30 minutes [3-4-63].
THE TEEN YEARS	A candid look at the life and pastons of talay's tenurers to give an insight into their motivations and rotted also Natavailable for sponsorship 50 painting (5-22-63)
THE DROP-DUTS	An exploration of the causes, effects, and preventive measure concerning the high school dropo topological Arkais. Not available for sponseaship, 30 minutes. 1-10-650
TO HELP A CHILO	Stors of the Arkusas Children's Hoped will be a modern to interest of the and otherwise pair its News A-able for spents or ship.

BAKERSFIELD

KLYD-TV

CHANNEL 17

LICENSEE: Kern County Broadcasting

Ca

NETWORK: 4BC TV

REPRESENTATIVE: Bluir

GENERAL MANAGER: Dave Muxuell

Entromatizing: Aone

VIEWPOINT: DRO	POUT
----------------	------

Panel discussion of the high school dropout problem followed by a question and answer period via telephone. Not available for sponsorship. 30 minutes (8-29-63).

WELFARE VS. YOU

County Director of Welfare and County Supervisors answering the questions of viewers. Not available for sponsorship. 30 minutes (7-7-63).

VIEWPOINT: RECALL

Recall of a City Councilman initiated by a local group discussed. Not available for sponsorship. 30 minutes (June 1963).

WHY JOHNNY CAN'T GET

Series using films produced by Reader's Digest, followed by the comments of a local educator, 30 minutes.

FACE OF RUSSIA*

Films and panel interview reporting the travels of local farmers behind the Iron Curtain and in Russia. 90 minutes.

* Made available to other stations.

CHICO

KHSL-TV

CHANNEL 12

LICENSEE: Golden Empire Broadcasting Co.

NETWORK: CBS TJ'

REPRESENTATIVE: L'enurd, Torbei &

McConnell

GENERAL MANAGER: Mickey McClung

EDITORIALIZING: Treice a month.

YOUTH WANTS TO KNOW

High School panel asks questions of prominent businessmen. Not available for sponsorship. 30 minutes (9-8-62).

DO WE REALLY CARE

Panel discussion on increasing difficulty of passing school bond proposals. Not available for sponsorship. 30 minutes (10-7-62).

DOWN IN THE DUMPS

Local dispute relative to selection of new dump site. Films of present set-up, proposed sites, and comparisons with other communities. Not available for sponsorship, 30 minutes (8-15-63).

THE BRACERO PROGRAM AND ITS EFFECT ON CALIFORNIA AGRICULTURE

Interviews with farmers and agricultural leaders of the area, legislature congressmen and senators. Not available for sponsorship, 10 minutes.

MOVING A MOUNTAIN

Building of Oroville Dam, largest earth-filled dam in U.S. Included filmed interviews with government officials. Not available for spousorship. 60 minutes (6-5-63).

FRESNO

KAIL-TV

CHANNEL 53

LICENSEE: KAIL TV Broadcusting Co.

REPRESENTATIVE: Vic Piano

GENERAL MANAGER: Barney Lee

Golden

EDITORIALIZING: Occasional

PERSONALITIES IN THE NEWS

Regular program of commentary on controversial subjects. Guests and viewer audience participation in discussion with an open end format. Sponsors: Local participating, 90 minutes (Three times weekly).

CALIFORNIA Not Reporting: KBAK-TV, KERO-TV, Bakersfield; KRCR-TV Redding; KIEM-TV KVIQ-TV, Eureka; KFRE-TV, KMJ-TV, Fresno; KCOP, KHX-TV, Los Angeles; KNTV, Salinas-Monterey: KCHU-TV, San Bernardino; XETV, San Diego; KSBY, San Luis Obispo.

CALIFORNIA

FRESNO

KICU-TV

CHANNET, ISk

LICENSEE: Sierry Broadcasting, Inc.

REPRESENTATIVE: trery.Knodel

GENERAL MANAGER: William O.

Edholm.

Entropolizano: None

MORATORIUM ON DEATH

Discussion by a distinguished grand of both idea of Covernor Edmund Brown's properal to call a morate in in on the death penalty in California Following panel discrete in a normal susceptible of Standards State College for further discrete in National discrete Sponsorship 90 minutes 15-7- and 5-12-636.

FRESNO

KJEO

CHANNEL J?

Liginsta: Shasta Telecosting

Corporation

NETWORK: IBC TI

REPRESENTATIVE: H-R

LINERAL MANAGERS George C.

Flehorts

Furton wizing; Queasional

TO LOVE A CHILD

The omisual and valuable facility, and the work of the people involved with the San Joaquin Valley Children's Hypital was dramatized. Not available for sponsorship, 30 immited 1-5-63).

24 HOURS WITHOUT SLEEP

Description of the effort put forth to organize and put on a telethon. Not available for sponsorship 30 numutes 3.5.5.81

U.S. FOREST SERVICE

Story of the great forests of the area and how they benefit local residents. People urged to help protect those fore to Not available for sponsorship, 50 minutes 18-7-63

CONVENTION CENTER

Description of the purpose and probable expenses of a proposed multi-nullion dollar convention center. Not as abilities for sponsorship, 30 in notes [2-8-63].

LOS ANGELES

KABC-TV

UNIANNEL T

LICENSEE: American Broadcasting-Paramount Theotres, Inc.

NETWORK: (BC T)

REPRESENTATINE: ABC TV Spot Soles GENERAL MANAGER: Elton II, Rule

Entromatazino: Semi-monthis

BRING BACK THE THREE R's

State superintendent of Public Instruction ar swored questions from a panel of newsmen concerning his concount promise to bring the three R's back to public education. Not available for sponsorship, 30 minutes (11-25-62).

CHUCKO CHRISTMAS SPECIAL

Chicko the Clown hosted Korean Orphan Chair in a pregram of Christines music. Highlight was a small Korean deaf-mute reciting "The Lord's Prayer" in sign Engange Sponsor Miles Laboratories, 60 minutes (12-25-62).

WALK OLD, WALK LONELY

Sain Juffe narrated a program which stadied the problems of America's senior citizens. Sponsor: Bristid Myers: 60 minutes 112-30-624.

AMIGO ON THE MOVE

Jay Novello narrated a program con cried with the current social revolution in Mevico Spansors Hunt Foods, O ar Mayer, 30 initiates (1-13-63).

A CHANCE TO LIVE

Program about the activities which surround the Christial Emergency (Respital presenting little known feets about who is treated and the type of treatment received them. Not specified, 30 minutes [1-8-63].

LOS ANGELES

KHJ-TV

CHANNEL 9

LICENSEE: RKO General

RIPRESENTATIVE: RKO-General

Vational Sales

GENERAL MANAGER: Malcolm C. Klein

Awands: Chamber of Commerce

citation (2)

AN EVENING AT THE HOLLYWOOD BOWL	Andre Kostelanetz conducting the Hollywood Bowl Symphomy Orchestra in an "All Gershwin" night. Sponsor: First National City Bank of Los Angeles. 135 minutes (8-7-63).
PROJECT TODAY	Gives cities throughout the area an opportunity to air their needs, wants and achievements to the whole community. Not available for sponsorship. 30 minutes (Monthly).
IMPRESSIONS	Work of artists, professional and non-professional, in fields ranging from photography to literature and art. Not available for sponsorship. 30 minutes (Various).
PROMENADE CONCERT	Arthur Fiedler conducting the Los Angeles Philharmonic Orchestra. Sponsors: Union Federal Savings and Loan Assn. 120 minutes (3-29-63).

LOS ANGELES

KMEX

CHANNEL 34

LICENSEE: KMEX, Inc.

Network: Spanish International Network

REPRESENTATIVE: Theo. B. Hall

GENERAL MANAGER: Burt S. Avedon

EDITORIALIZING: Weekly

ESCUELA KMEX	Daily series presenting English lessons and lessons on citizenship to the Spanish-speaking people of Los Angeles. Not available for sponsorship. 30 minutes.
EL SEGURO SOCIAL	Social Security office makes the Spanish-speaking people of Los Angeles aware of their rights under the Law. Not available for sponsorship. 30 minutes (Weekly).
MOTIVO DE ALARMA	Presentation by Los Angeles Fire Dept. giving information about fire prevention in homes. Not available for sponsorship. 15 minutes (Weekly).
CONSEJOS PARA SU SEGURIDAO	Presentation by Los Angeles Police identifying the police with the public. Not available for sponsorship. 15 minutes (Weekly).
USTED Y SU SALUD	Public health program conducted by the Christmas Seal Association. Aims to fight against tuberculosis. Not available for sponsorship. 30 minutes (Weekly).

LOS ANGELES

KNBC

CHANNEL 4

LICENSEE: National Broadcasting Company

NITWORK: NBC TV

RIPHISI STATINI : NBC Spot Sales

GENERAL MANALIR: Thomas C.

McCrny

Awanns: Certificate of Merit, Southern California Auto Club (3): John Swett tward of California Teachers Association (4): Spectal Award from California Judges Conference (4): VALBRAT (4 and 5)

LARORINGZATION: None

OUR GROWING THIRST	Review of water resources for Southern California and an examination of first attempted water reclamation plant. Not available for sponsorship. 30 minutes (8-12-63).
HAPPY BIRTHDAY U.S.A.*	Color program telling the story of America in songs, sayings, and symbols of liberty. Not available for sponsorship. 60 minutes (7-4-63).
ONE FOR THE ROAD*	Live and taped experiment to determine the effect of alcohol on motorists to encourage traffic safety on holidays. Not available for sponsorship, 30 ntinutes (7-1-63).
SURVEY '63	Series touching on all phases of community activity and interest. Includes both documentaries and discussion programs, 30 minutes.
COLLEGE REPORT * Made available to other sta-	Kalcidoscope of college activities. Produced in cooperation with the independent colleges of Southern California. Not available for sponsorship, 30 minutes (Weekly).

EADERSHIP IS EARNED-NOT PROCLAIMED

For its exclusive television presentation of a Hollywood Bowl "Symphony Under The Stars," KHJ-TV earned this praise:

"KHJ-TV made a distinguished contribution to television and Southland culture...by long odds this has been the most brilliant telecast of the summer and one of the most outstanding productions in television history."

Yes, reputations are made by performance. And bold leadership in programming has earned KHJ-TV its position as the number one independent in Los Angeles.

KHJ-TV/CHANNEL 9

REPRESENTED BY RKO GENERAL NATIONAL SALES



QUALITY ENTERTAINMENT AND COMMUNITY SERVICE

LOS ANGELES

KNXT

CHANNEL 2

LICENSEE: CBS

GROUP: CRS TV Stations

NETWORK: CRS TV

REPRESENTATIVE: CBS TV Stations

National Sales

GENERAL MANAGER: Robert D. Wood

AWARDS: Colden Mike, Ohio State, California Federation of Women's Clubs, California Associated Press TV-Radio Association (1); Los Angeles County Interracial TV Award

	BURDEN OF SHAME: THE CHILD MOLESTER	Actual words and voice of a child molester featured, with emphasis on the man and his treatment at Ataseadero State Hospital. Not sponsored. 60 minutes (9-14-62).
	CALIFORNIA #1*	Salute to nation's largest state in population, giving reasons for growth, and opportunity to see what is being done in California. Sponsor: California Federal Savings. 60 minutes (12-28-62).
·, ·S	POISON IN THE AIR	Survey of air pollution in Southern California, London, and Donora, Pa. Not sponsored. 60 minutes (1-21-63).
	HOLLYWOOD COME HOME	The motion picture industry, its potential revival, its impact, and its future outlook examined from economic standpoint. Not sponsored. 60 minutes (3-24-63).
5	THE GHETTO MERCHANTS	Methods used by real estate salesmen who have opportunity

minutes (4-24-63).

* Made available to other sta-

tions.

for commissions by convincing one racial group to move out

of a neighborhood and another to move in. Not sponsored. 30

HOLLYWOOD

KTLA

CHANNEL 5

LICENSEE: Paramount Television Productions, Inc.

REPRESENTATIVE! PGW

GENERAL MANAGER: S. L. Adler

EDITORIALIZING: Twice a month

A NEGRO'S POINT OF VIEW	Comedian Dick Gregory talked seriously about the American Negro, his goals and his method of achieving those goals. Not sponsored. 30 minutes (9-9-63).
THE OLDER AMERICAN	Discussion of the problems and difficulties facing America's aged and the possible solutions. Not sponsored. 30 minutes (8-4-63).
MAYOR YORTY'S PRESS CONFERENCE	Live coverage of the mayor's weekly press conferences tele- east directly from the City Hall. Not sponsored. 45 minutes (Weekly).
QEATH IN THE RING	Documentary probed both sides of the highly controversial issue of boxing after the death of fighter Davey Moore. Not sponsored. 30 minutes (3-26-63).
SPLIT IMAGE	Demonstration of an experiment in treating mental illness—a new process in which TV production jobs are used as therapeutic tools by a California State Mental Hospital. Not spon-

sored. 60 minutes (4-14-63).

LOS ANGELES

KTTV-TV

CHANNEL IX

LICENSEE: Metromedia

GROUP: Metropolitan

REPRESENTATIVE: Metro TV Sales

GENERAL MANAGER: Albert P. Krivin

EDITORIALIZING: None

MEET YOUR CONGRESSIONAL CANDIDATES	All congressional candidates in area invited to speak, providing public a chance to meet them. Sponsors: Liggett & Myers, Great Western Savings. 195 minutes. (11-4-62).
ARMED FORCES DAY	Tour of Army, Marine Corps, Air Force, and Navy facilities, aboard carrier and at El Torro Marine Base. Sponsors: Liggett & Myers, Great Western Savings. 120 minutes. (5-18-63).
GLENDALE SYMPHONY ORCHESTRA	Carmen Dragon conducting popular classical numbers by large, nationally-known orchestra. Sponsor: Glendale Federal Savings. 30 minutes (3-28-63).
EASTERN SUNRISE SERVICES	Live and tape coverage of the Hollywood Bowl Easter sun- rise service. Sponsors: Liggett & Myers, Great Western Savings. 105 minutes (4-14-63).
RISE OF AMERICAN LABOR	Documentary on the growth of labor in the United States. Not sponsored, 60 minutes (8-26-63).

CALIFORNIA

SACRAMENTO

KCRA-TV

CHANNEL 3

LICENSEE: Kelly Broadensting Co.

NEIWORK: NBC TI Representative: Petry

GENERAL MANAGER: Jon Kelly

FRITOMALIZING: None

OPERATION PORTFOLIO	Series of Ireal programs filmed in Lyrape to give per pertive to the European scene. Spoisor Brooke Bond Lea Live minutes (Various).			
MISSION TO MEXICO*	Four man news team accompanied the President to Mexico to report on Latin America and the Castro influence 60 is mentes (10-62).			
GREAT DAY ON THE RIVER	Documentary report on the opening of the Seminants deep water port, Sponsors, Participating, 30 minute, 17-63.			
CONVERSATION WITH A SENATOR	Prime time show featuring convertation with Scienter Thomas Kuchel and Gary Park Not sponsored, 30 narrates (7.63).			
CIVIL RIGHTS FORUM	Before and after three-hour NHC special on the relations			
Made available to other sta-	10 (0 R3)			

utes (9-63).

SACRAMENTO

KOVR

CHANNEL 13

LIGENSIE! Metromedia

GROUP: Metropolitan

Network: IBC TV

REPRESENTATIVE: Metro TU Sules GENERAL MANAGER: Sid Grayson

Entromalazing: None

THE ROAD AHEAD	California leaders including Covernor Brown evaluating the ship of state in 1963. Not available for sponsorship: 30 n in- rites: 1-1-63.
BIG WHEEL	Effect of the auto industry on the economy of Sacramer (corresponded, Not available for sponsorship, 30 minutes 11-22-63).
THE MAYOR SPEAKS	Mayors from smaller communities reveal problems of their communities. Not available for spousorship, 30 infrates (3-17 and 4-7-63).
1000 MILES OF WATERWAYS	The meaning of water to the 8an Joaquin-Sacramento area Not available for sponsorship, 30 minutes (4.28-63)
ONE STEP FORWARD	Work of the Family Service Agency in the Sacramento area Not available for sponsorship, 30 minutes (9-29-63)

SACRAMENTO

KXTV

CHANNEL 10

LICENSEE: Great Western Broadcasting

Grot r: Corinthian

NETWORK: CBS TV

REPRÉSENTATIVE: 11-R

GENERAL MANAGERS Robert S. Wilson

Awards; 1st place, annual Corinthian Public Affairs competition (1); California State Fair and Exposition Gold Medal (2)

EDITORISHIZING: Daily

DEATH OF	A	GOLD	RUSH
TOWNT			

tlons.

Story of the town of Contanche, Cahf, soon to be enton been in water due to the construction of a dam. I divisories of town and interviews with old-time residents. Not available for sponsorship, 30 minutes (12-30-62).

CALIFORNIA BOXING — OK OR KO?*

Documentary on proposed abolition of boxing in California following death of fighter Days Moore, Nat available for sponsorship, 30 minutes (3-27-63).

HIGHLIGHTS FROM HAMLET†

Production of Shakespeare's classic as perfected by Sorrementa State College. Not sponsored, 60 minutes 5-22 6.

TIME OF LONELINESS

special for the United Grusades on a home for a walmothers. Featured stories filmed at home included interviews with residents. Not available for a poissor lap 20 notation in 12.63.

MR. AL'S STORYTIME

Made available to TAC.

Made available to other sta-

Story teller reads to pre-school underse to not post then books, reading, and the use of free public libraries. Not to allable for sponsorship, 30 immited Rockly.

KSBW-TV

CHANNEL 8

LICENSEE: Central California Communications Corp.

NETWORKS: NBC TV, CBS TV

REPRESENTATIVE: H-R

GENERAL MANAGER: Robert F. Klein

EDITORIALIZING: None

RUSSIAN IMPRESSIONS OF T	HE
UNITED STATES	

Four Russian women panelists gave their impressions to further the cultural understanding between the U. S. and Russia. Not available for spousorship. 30 minutes (3-22-63).

HIGH NOON

Members of the Monetary County Board of Supervisors spoke on re-districting, explaining how vital local government is to the American form of government, 30 minutes (11-63).

SAN ANTONIO DAM

Importance of water conservation in the Salinas Valleys stressed in discussion of proposed San Antonio Dam. Not available for sponsorship. 30 minutes (8-9-63).

SAN DIEGO

KFMB-TV

CHANSEL 8

LICENSEE: Transcontinent Television

GROUP: Transcontinent NETWORK: CBS TI' REPRESENTATIVE: Petry

GENERAL MANAGER: George Whitney

EDITORIALIZING: Occasional

THE RABIES EPIDEMIC

Course of the rabies epidemic, which broke out in San Diego, showing steps taken to combat disease, a boy who had to take the Pasteur treatment and interviews with doctors. Not sponsored. 30 minutes (11-14-62).

MIRACLE OF THE BEACH

Documentary on Synanon, a private institution for the rehabilitation of drug addiets, which was planning to expand to San Diego. Not sponsored. 30 minutes (2-27-63).

80 PROOF WOMEN*

Interviews with female alcoholics and medical, legal, and eivic authorities on the growing problem of alcoholism in San Diego. Not sponsored. 30 minutes (4-24 and 5-22-63).

THE FLYING SAMARITANS

Story of a group of doetors and nurses from San Diego who make periodic visits to provide medical eare for the people of El Rosario on the Baja California Peninsula. Not sponsored. 30 minutes (12-5-63).

PRESIDENT KENNEDY'S VISIT TO SAN DIEGO

* Made available to other sta-

Live remote coverage of President Kennedy's arrival and some of his activities during his visit in San Diego. Sponsor: Douglas Oil Company, 225 minutes (6-6-63).

SAN DIEGO KOGO-TV

CHANNEL 10

LIGANNEL: Time, Inc. NITWORK: NBC TV

Guar v: Time-Life Broadcast

REPRESENTATIVE: Katz

GENERAL MANAGER: Clayton Brace

Awards: Ohio State (3): Special citation from the Secretary of the Navy 14: California State Fair, First Place, sports program (5)

FOLIORATIZING: Il cekly

THE STRANGE NEW BREED*

A look at surfing and the surfer, his motives, attitudes, way of life through film of surfing in California and Hawaii. Sponsor: San Diego Imperial. 30 minutes (9-5-63).

OF HELL AND HOPE

Presentation of the problem of nareoties addiction in Southern California through the eyes of an actual addict—in his relationship to himself, his associates, psychologists, and law enforcement officials. Not sponsored. 60 minutes (3-21-63).

TEACHING CHILDREN ABOUT SPACE SCIENCE*

Series designed to give teachers information about space technology to answer questions of children. Not available for sponsorship, 30 minutes.

THE SEA OF DARKNESST

Traces the development of deep submersible vessels, specifically the Bathyscape Trieste, from its initial development to its deep dive off Guam. Not sponsored, 30 minutes (11-12-62).

THE OUTDOOR SPORTSMAN

* Made available to other stations. † Made available to TAC. Series of programs depicting fishing, hunting, water skiing, skin diving and other outdoor sports in the local area. Filmed in color. Spousor: Campbell Chevrolet. 30 minutes (Weekly).

SAN FRANCISCO

KGO-TV

CHANNEL ?

LACENSEE: Imbriefy Broadcasting Company

GROUP: 4BC The owned gamons

NETWORK: (BC T)

REPRESENTATION: TBC TV Spot Sales GENERAL MANAGER: David M. Sacks

Emitout Vazine! Daily

YOUNG VOICE OF CHRISTMAS

YOUNG SOUND OF MUSIC

Contlined and to buffling on by value of the standard of the s 1 le tric 60 n neute | 12 2 (2)

On cott of outher tral many less even different ele et it at I high schools Spon or I'm by C. & at Pleating 60 1

utos 1-12 fel

REHEARSAL FOR A TOUR"

· Made available to other sta-

THE GOLDEN GATE STORY*

SUMMER JOBS FOR STUDENTS*

Pre ented California Youth Symphony in tene it af preparter for tour of Japan. Program helped to rus amones for the thir Sporsor Colley City Vittered Back 30 remarks

Series produced to highlight the arms and e tythe of var ons civic agencies or organizations which werk for the public welfare Not available for sponsor hip, 60 mail to Weekly Prosum a phis series of spots by young people or any viewer to create jobs for vacationing student Not waldle for

sponsorship Various lengths. Jame Sept. 1964

SAN FRANCISCO

KPIX

CHANNEL 5

LICENSEE: Westinghouse Brondensting

Company

GROUP: Group W NETWORK: CBS TV REPRESENTATIVE: TeAR

GENERAL MANAGER: Louis S. Simon

Awands: George Foster Peabody (7, 2,

and 5/

EDITORIALIZING: Four simes weekly

THE INNOCENT FAIR®

Liftin of San Francisco Parama-Pacific Interpational Jupo i tion of 1917. Part of the San Francis o Parent some Sponsor Home Mutual Savines & Boatt Association 30 juniuto ()-27-62

DISASTER AT DAWN*

Still photo and motion picture report on the curtlepythe and his of 1906 in San Francisco, with everythes some Sponsor Home Matiral Savings & Loair Association of total utes 2-4-63

COLOR LINE

Leading Negro clergymen with Frank Quinn evel director Council for Civic Unity, in question and answer seed in the relations between whites and Negroes in San Francis o Na available for sponsorship, 30 magates #5-10-63.

THE WINDOW

Study of the San Francisco Day Treatment Center for Mental Illness. Patients and staff participated in illustrations of all phases of treatment. Not available for sponsorship 30 minutes 6-17-63 .

THE ENCHANTED HILL*

. Made available to other sta-

Colorful history of the William Randolph Hearst Castle at San Spineon Another of the "Sin Francisco Pagenit serve Sponsor: Home Mutual Savings & Lean Association, 30 nonutes 1-2-63 .

SAN FRANCISCO/OAKLAND

KTVU

CHANNEL 2

LICENSEE: Miami Valley Broadcasting Corp.

GROUP: Cox Stations

REPRESENTATIVE: H-R

General Manner: William D. Pabet

Awards: Imerican Municipal Association heard (1); San Francisco-Bus Area Publicity Club heard 1; California Teachers Association John Swett Iward 3

EDITURIALIZING: Occasional

BRIDGE TO THE ORIENT*

Two-part documentary, filencel in Japan, of the Sixter City coremonies hisking Oakland with Fokuoka and Sin France with Osaka, Japan, Not available for sponsordup 120 % utes [11-11 and 11-20-62]

I AM AN AMERICAN DAY

A musical and dramatic salute to the American cultural hentage and to American citizenship & t is addide for prosarship, 60 minutes 9-16-62

AFTER HIGH SCHOOL-WHAT?

Probe of the situation facing terragers who do proceed or recover in cale tree beyond hill Jand Act or all My for span sorship 60 industry (3-2-62)

ORDINATION INTO THE PRIESTHOOD

Telesast et the first cedicating engages of a prote the newly created be so of Oakland & t as golde for wirsless 70 minutes 3- ithing

PREVIEW MISS **BRONZE '63**

. Made available to other str (1 PLS

Virginia of the a call to Br 2 of North Tri C Triple Pigent First on the page twent to the North North and and the for religion of the second

SAN FRANCISCO

KRON-TV

CHANNEL I

LICENSEE: Chronicle Publishing

Company

NETWORK: NBC TV
REPRESENTATIVE: PGW

GENERAL MANAGER: Harold P. See

Ast sides: Gold Medal, 1963 California State Fair & Exposition (1 and 3); First annual award by California State Department of Justice (2)

EDITORIALIZING: Occasional

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В	n	A	n	E	n	n	и
- 15	BY.	83	ь.	P	ĸ	9 F	

Documentary look at Mexican Braceros (field workers), their life, work, and place in California agriculture. Sponsors: Participating, 30 minutes (6-24 and 9-16-63).

JUNKYT

Two part series showing how narcotics are smuggled into U. S., the dope problem in the San Francisco Bay area, and views on the subject by local authorities. Sponsors: Participating. (3-4 and 3-11-63).

ALMANAC

A daily newscast specifically written and presented to and for children. Sponsors: Participating. 10 minutes (Daily).

MEDIC ALERT

Documentary showing development and use of Medic-Alert bracelets, and the medic alert Foundation of Turlock, California. Sponsors: Participating. 30 minutes (11-12-62).

THE GREAT SHAKET

o Made available to other stations.

+ Made available through TAC.

419

The Great San Francisco earthquake and fire of 1906 explored through the use of never-before-seen photos. Sponsors: Participating, 30 minutes (4-7-63).

SAN JOSE

KNTV

CHANNEL II

Litensen: Standard Radio & TV

NETWORK: ABC TV

REPHESENTATIVE: Young

GENERAL MANAGER: Fran Conrad

Awams: American Optometric Association Award of Merit (1)

EMITORIALIZING: Twice weekly

WINDOW OF THE WORLD

Prospects for rehabilitation of the partially blind were discussed and dramatized. Not available for sponsorship. 30 minutes (3-5-63).

PENNY'S EXPLOSION

Comprehensive report on explosion disaster in San Jose which took five lives. Sponsors: Participating. 30 minutes (3-22-63).

A CENTURY OF EMANCIPATION

Regiew of accomplishments of the Negro in America since the Proclamation. Not available for sponsorship. 30 minutes.

RAIN PLUS

Issues at stake on mammoth water bond election for the Santa Clara Valley were presented. Not available for sponsorship. 30 minutes (6-6-63).

SANTA BARBARA

KEYT

CHANNII 3

LAGENSHI : KEY Television Corp.

NETWORK: ABC TI

RUPHUSI STATIAL: Foling

GENERAL MANAGER: Les Vurins

Bull Out AlizaNG Occasional

BISTRO

A survey of the various after-dark recreation spots in Santa Barbara and the surrounding area, Sponsor: Renmant Store, 30 minutes (4-10-63).

END OF A REIGN

Presentation of the closing down of a low class slum area in order to replace it with a park, Sponsor: Remnant Store. 30 minutes (5-22-63).

MEET MAYOR MAC

Personal and public life of the newly elected city mayor of Santa Barbara to acquaint the citizens with their new political leader, Sponsor: Remnant Store, 30 minutes (6-27-63).

CALL 5-5151

Report on the Santa Barbara police department to familiarize the people with its functions and services. Sponsor: Remnant Store. 30 minutes (8-21-63).



IF YOU LIVED IN
SAN FRANCISCO
YOU'D BE SOLD
ON KRON-TV
PUBLIC AFFAIRS
PROGRAMMING

Interest, excitement and factual information are basic elements of KRON-TV's many regularly-scheduled public affairs programs

These programs have been well received by viewers, as well as critics. One documentary series alone, "Assignment Four." seen each week in prime evening time, has won <u>seven</u> major awards this year—indicating that KRON-TV programming in the public interest is attracting more than local acclaim.

The best-informed viewers watch

CHANNEL 4, SAN FRANCISCO

"New York International Film Fest val. California State Fair. California State Department of Justice. San Francisco Bay Area Public "/ Club. San Francisco Press & Union League Club. California Associated Press. Televis on Radio Association. San Francisco State. College Radio. Televis on Guild.

COLORADO SPRINGS

KRDO-TV

CHANNEL 13

LICENSEE: Pikes Peak Broadcasting

Co.

NETWORK: ABC TV
REPRESENTATIVE: Young

GENERAL MANAGER: Harry W. Hoth

EDITORIALIZING: None

CONOCO TELE-TOUR*

" Made available to other stations.

Flighlights of the activities at the graduation exercises at the United States Air Force Academy. Part of a ten-part series to acquaint area residents with recreational, educational and cultural opportunities open to them. Sponsor: Continental Oil Company. 90 minutes (6-5-63).

DENVER

KBTV

CHANNEL 9

LICENSEE: Mulling Broadcasting Co.

NETWORK: ABC TV Representative: PGW

GENERAL MANAGER: Alvin G. Flanagan

EDITOHIALIZING: None

THE PLANNERS

Description of City Planning and its relation to the immediate growth of the Denver Metropolitan area. Not available for sponsorship. 30 minutes (4-7-63).

BATTERTON/CURRIGAN OEBATE?*

Debate between the major candidates in the mayorality race in Denver. Not available for sponsorship. 30 minutes (6-11-

63).

WESTERN WATER

" Made available to other sta-

Discussion and film report of water problems facing suburban communities surrounding Denver. Not available for sponsorship. 30 minutes (3-31-63).

DENVER

KLZ-TV

CHENNEL 7

LICENSEI: Time, Inc. NETWORK: CRS TV

GROUP: Time-Life Brandenst

REPRESENTATIVE: Katz

CHARLAL MANNGER: Hugh B. Terry

Awards: Colorado Bar Association Justice Award (1); Colorado Boys' Rauch Golden Horseshoe Award (3)

I DISOREALEZING: Three times monthly

VERDICT FOR THE VOTERS*

An examination of the Justice of the Peace system in Colorado in reference to a proposed amendment to eliminate J. P. courts. Not sponsored. 39 minutes (10-17-62).

THE QUIET CRISIS*

Report on the sanitation and water pollution problems in the Denver area, with an editorial stand for approval of an upcoming bond issue. Not sponsored. 30 minutes (11-14-62).

SUBSTITUTE PARENT*

Documentary on Colorado Boys' Ranch at LaJunta, an institution for homeless boys and those who have committed minor violations. Not sponsored. 30 minutes (12-5-62 and 1-5-63).

THE COLORADO DROUGHT*

Report on the severe drought which gripped eastern Colorado and its possible effect on Denver's water supply. Sponsors: Participating, 30 minutes (5-22-63).

A BOY'S WILL*

" Made available to other sta-

Story of a Denver area Boy Scont troop on a trip by bus into Mexico representing the Governor of Colorado. Not sponsored. 30 minutes (8-14-63),

(O) ORADO Ant Reporting: KKTV, Colorado Springs; KOAA-TV, Pueblo: KCTO, Denver.

...and let's not forget to toss a big bouquet to NATIONAL SPOT ADVERTISERS whose investment in the SPOT TV MEDIUM has made it possible for stations

to write this record of in Public Affairs

Programing!



THE KATZ AGENCY, INC.
Station Representatives

COLORADO DENVER KOA-TV

CHANNEL F

LIGHNSEE: Metropolitan Television

GROUP Colorado Combination

NETWORK: NBC TY REPRESENTATIVE: Blair

GENERAL MANMER: Ralph Radetsky

EDITORIALIZING: None

TEENS VIEW THE U.N.*	Series of 13 programs, with panelists from local high schools discussing various aspects of the United Nations. Not available for sponsorship. 30 minutes.			
INAUGURATION OF GOVERNOR OF COLORADO*	Address by Governor John A. Love to the State Legislature. Not available for sponsorship. 45 minutes (1-11-63).			
CONSECRATION OF EPISCOPAL BISHOP*	Report by Bishop of Colorado regarding his ten years of service, and the consecration of the new Bishop at Cathedral Church of Denver, Colorado. Not available for sponsorship. 45 minutes.			
AIR FORCE ACADEMY CHORALE*	Chorale group singing well-known Christmas hymns with message from Director of the Academy and brief tour of Academy on film. Sponsor: Meadow Gold Dairy Products. 60 minutes (12-23-62 & 12-24-62).			

PRESIDENT KENNEDY **VISITS COLORADO***

" Made available to other sta-

Two programs: First presenting President Kennedy addressing group at Pueblo High School Auditorium; Second was a recap of the President's visit in Colorado on that date. Sponsor: Enco. 30 minutes (8-17-62).

GRAND JUNCTION

KREX-TV

CHANNEL &

Liciastic Il estern Slope Broadcasting

NEIWORKS; CBS TV, ABC TV,

Representative: Hal Holman

GENERAL MANAGER: Rex G. Howell

\www. Colorado State Broadcasters (1); National School Bell Award (2)

Engrowshizing: Occasionally

CONOCO OUTDOOR TIME	Fishing, hunting, camping, hiking, plus review of outdoor sports rules reviewed by Colorado Game and Fish Department. Sponsor: Continental Oil. 15 minutes (weekly).			
KNOW YOUR SCHOOLS	Departments of the local school district discuss a wide rang of subjects. Not available for sponsorship. 30 minutes (wee ly).			
MARCH OF DIMES TELETHON	Local merchants donate products from their businesses, with an auction on the air in behalf of the March. Not available for sponsorship, 240 minutes (1-27-63).			

THE SPORTING SHOW

Football, basketball, track, baseball, and other sports are covered with famed sports guests taking part. Sponsor: L. Cook Sporting Goods. 15 minutes (weekly).

CONNECTICUT HARTFORD WTIC-TV

CHANNEL 3

Latte Sti : Travelers Broadcasting Service Corporation

NETWORK: CBS TV

REPUISING ATIVE: TIRP

GINIBAL MANAGIR: Leonard J. Patricelle

FRITORIALIZING: None

WARNING: MAY BE HABIT FORMING*	Documentary on increased use, especially by teenagers, of narcotic cough preparations which could lead to drug addiction. Produced in cooperation with State Health and Police Depts. Not available for sponsorship. 30 minutes (2-5- and 6-5-63).
YALE-HARVARO ROWING REGATTA*	Coverage of freshman, JV and varsity races over a four-mile course on the Thames River. Sponsors: Participating. 125 minutes (6-15 and 6-16-63).

POLITICS 1962 — **GUBERNATORIAL DEBATE** Debate between candidates for governor of Connecticut with time for initial statement and rebuttal by each candidate. Part of a series of election candidate debates. Not available for sponsorship. 30 minutes (10-28-62).

RAYMONO E. BALOWIN* **PUBLIC SERVANT**

A salute to the retiring Chief Justice of the state and his wife including a biographical narrative and a live interview. Not available for sponsorship. 30 minutes (8-14 and 9-1-63).

ALL-CONNECTICUT HIGH SCHOOL MUSIC FESTIVAL

Made available to other sta-

Videotaped condensation of annual concert of top high school musicians and singers from entire state conducted by three nationally famous guest conductors. Sponsor: Travelers Insurance, 60 minutes (10-28-62).

NEW BRITAIN, WEST HARTFORD

WHNB-TV

(givener, 30

LICENSEE: Connections Tolerisian, Inc.

NEIWORK: VBC TI

Recuest Statues: Young and Kettell.

Carte

GENERAL MENALEH: Robert W. Bras

Forighty izing: Vone

RING AROUND SUNDAY

Host from Hogh come proper tos had a life tole children on a four of foreign for lexibiting their extension brightness, recommes and heads. Not is children to a constant of the constant of t

ship 30 minutes ascerkly

CONNECTICUT FORUM

Informal debates on equilibries weeking office or both the state and the national level Spore or Kenson Arror ft 30

minutes weakly

LAW DAY, U.S.A.

A mock trial a realistic simulation of a circuit contribute at tird of a speeding case, which included all courtness per much

Not available for sponsorship 60 minute 11 27 16

CHILDREN'S CONCERT

Series of programs which featured ortherstris and orderstrom local elementary and high schools. Not is allike for sponsorship. 30 minutes (weekly)

\$100 YES OR NO

. Made available to other sta

Informal discussion of political pages leaders concerning the repeal of \$100 deductible chaise in a state old age a 30 to 6 day. Not available for spousoiship 30 minutes.

NEW HAVEN

WHNC-TV

LILANNEL B

LISTNEY: Trigogle Publications

Guot r: Triangle Stations

NEIWORK: ABC TI

REPRESENTATIVE: Plair

SENERAL MANALER: Howard

Maschmeier

EDITORIALIZING: None

THE YALE GLEE CLUB SINGS FOR CHRISTMAS*

ROBERT FROST: A REMEMBRANCE

THE RIVER PILOTS

HANG TOUGH AND SO FAIR A HOUSE From the animal concert of traditional college must are both day carols performed by Yale Glee Club and the Whiffen-poofs, Spunsor New Haven Gas Company 39 minutes (12-23-62).

An interview with Frost followed by two Frost powers read by himself and comments by five of his close Yale for nels. Not available for sponsorship. 30 minutes (2-15-63)

Nostalgic tour of the Connecticut River with comments by old-time river pilots, a rapidly disappearing profession. Not available for sponsorship, 30 minutes. 3-19-63i.

A two-part report on a new controversial system of tresting dring addicts. Part of regular Connecticut Report senso Sponsor. First New Haven National Bank and RAM Motors. 30 minutes (6-17 and 6-25-63)

DISTRICT OF COLUMBIA

WASHINGTON

WMAL-TV

LHANNEL ?

Lice NSEE: Evening Star Broadeasting

NETWORK: ABC TI
REPRESENTATIVE: HRF

General Mangler: Fred S. Homeink

Entonizing Three times dails

JUNIOR VILLAGE

Plight of Washington's institution for howeless children was dramatized bringing volunteer services and goods to the institution. Participating sponsorship 30 minutes 1-13-63

COLLEGE BEGINS AT 13

Pirst of series of six programs designed to pre-ent infugation on college entrance requirements, a discussion between parents and college admission officials. Participating spousar ship, 30 numites (12-22-62)

ALCOHOLISM

Portrait of an alcoholic showing progress of a victim startonin a hospital room to meeting of Aboboli's Anonymous Participating spongorship. 30 minutes (2-21-6)

PLANNED PARENTHOOD

Subject viewed by professional or insellor medical profession, and a future parent revealing what birth contribproponents advocate to control over-population. Participating sponsorship, 30 minutes 11-20 639.

D.C SLUMS

Story of shini areas blighting nation's capital, removal progress, and problems of faithes displaced by shini clearance. Participating sponsorship. (1) consider 4-21-63

WASHINGTON

WOOK-TV

UHANNEL 14

Lackssii: I nited Broadcasting Cir. Representative: Robert Wittig

GENERAL MANGER: John Panagas

Editomalizans: Your

MARCH ON WASHINGTON	Gathering of seven major civil rights leaders to discuss the march, and to release information to the public to better understand the march. Not available for sponsorship, 120 minutes (8-7-63).
FAREWELL TO A LEADER	Funeral services of Medgar Evers, NAACP official slain in Mississippi. Not sponsored. 30 minutes (6-17-63).
A FUTURE FOR JIMMY	Washington Urban League members discussed school dropouts, to help reduce juvenile delinquency and cut crime rate. Not available for sponsorship. 30 minutes (3-7-63).
AFRICA-AMERICA RELATIONSHIPS	African ambassadors, president of Africa Association, African writer, and labor leader discuss feelings of African nations. Not available for sponsorship. 30 minutes (6-63).
ACADEMIC FREEDOMS	Students of Howard University diseass freedom and responsibility of college student toward himself and his community. Not available for sponsorship, 30 minutes (7-63).

WRC-TV

CHANNEL 4

1.101 Seek.: National Broadcasting Co.

Guor v: MIC viewed stations

NEIWORK: NBC TV

Representative: NBC Spot Sales

General, Managen: Joseph Goodfellon

10

AWARDS: Emmy (2 and 4) EDITORIALIZING: Vone WASHINGTON: A CITY IN TROUBLE*

Two-part documentary reviewing racial problems in the nation's capital. Complete examination of current issue. Sponsor: Group Hospitalization and Medical Service of D.C. 60 minutes, (5-23-63 and 6-28-63).

THERE BUT FOR THE GRACE OF GOD*

Study of Saint Elizabeth's Hospital and the mentally ill. Acute need for public to know subject. Sponsors: Group Hospitalization and Medical Service of D.C. 60 minutes (11-7-63).

THE GREEN CITY*

Special report on urgent need for preservation of green and open spaces in urban areas. Spousor: Group Hospitalization and Medical Service of D.C. 30 minutes (5-6-63).

NIGHT OF THE MIRACLE*

U.S. Army Chorus performed story of birth of Christ in song and dramatized tabloids. Not available for sponsorship. 30 minutes (12-25-62).

GENT

FAR TO GO*

. Made available to other sta-

Study examining world of mentally retarded to bring public awareness of President's message calling for attack on problem. Not available for spousorship, 30 minutes (7-29-63).

WTOP-TV

Charana 9

LIGINSEE: B ashington Post

Grot v: Post-Newsweek Stations

NETWOOK: CBS TI

REPRESENTATIVE: TOAR

GENERAL MANAGER: George F.

Hartford

Awards: American Association of University Women "MAMM" (1).

Linux (3)

EDITORISCIZING: Three times daily

NATIONAL GALLERY ORCHESTRA Series of four concerts with paintings hanging at Gallery appropriate to music shown during musical selections. Sponsor: American Security & Trust. 60 minutes (12-25-62).

OPERATION 1040: YOUR FEDERAL INCOME TAX

Program produced for cooperation with Internal Revenue Service featuring tax experts answering viewer's questions. Not available for sponsorship, 60 minutes, (1-27-63)

TEENS: THOSE CRAZY, MIXED-UP YEARS Problems and solutions of teen-agers explored by Dr. Clay F. Barritt, a psychiatrist. Not sponsored. 30 minutes. (3-23-63).

WASHINGTON'S OTHER WORLD

City's second precinet, a shun-ridden, crime-breeding area, examined. Hard-hitting documentary brought response and show was repeated. Not sponsored. 30 minutes (6-5-63).

REPORT FROM CAPITOL HILL

Program, presented every five weeks, brings Congressmen from districts adjacent to D. C. to discuss issues and legislation affecting area. Not available for sponsorship. 30 minutes (6-5-63).

DISTRICT OF COLUMBIA WASHINGTON

W	T	T	G	-T	V
WW					

CHANNEL S

LICONSEE: Metromedia, Inc.

Gara v: Metropolitan Broadcusting

REPRESENTATIVE: Metra TV Sales

GENERAL MANAGER Lawrence P. Fraiberg

Awams: AB4 Community Service Award (2)

EDITORIALIZING: None

THE JOE LOUIS STORY.

Portrait of the life of Jue Louis and the era in which he lived Sponsor Market Lire and Coca Cole 130 minutes

(7 21 and 7-22 63)

THE LAW ON TRIAL

HARVEST OF CRIME

tions.

· Made available to other sta-

THE MARCH FOR JOBS AND

FREEDOM: A REPORT BY

THE LEADERS

Two Washington lawyers interviewed two prisoners from the city pail covering the background of both prisoners. Not

available for sponsorslap 30 inmates (6-16-63).

Discussion of the problem of crime in Washington dealing primarily with the more serious and violent crimes against another person. Not available for sponsorship, 30 minutes

(6-23 and 6-28-63).

REBIRTH OF JONNY* A detailed study of mental health in children and help now

available for mental illness, 60 minutes (3-11 and 3-17-63).

Discussion, analysis, and appraisal of the results of the 25 August civil rights demonstration by its leaders. Not avail-

able for sponsorship, 60 minutes (5-29-63),

FLORIDA

JACKSONVILLE

WFGA-TV

CHANNEL 12

LICENSEE: Florida-Georgia Television

Company

Caour: Wometco NETWORK: NBC TV

REPRESENTATIVE! PGH

GENERAL MANAGER: Jesse H. Cripe

AWARDS: Top award of Florida Association for Retarded Children (1); NPPA Newsfilm Awards (5)

Entrom Mazing; Daily

EXCEPTIONAL CHILD

QUEST FOR A FUTURE

Study of the educational problems of the retarded child, how they are being met and what yet needs to be done,

Sponsor: Drammond Press. 30 minutes (12-10-62).

Probe of the problems confronting a small community which had lost its major source of income, and projection of its hopes and aims. Sponsor, Drummond Press, 30 min-

utes (11-12-62).

An in-depth probe to the controversial many-faceted issue of the need for a new Jacksonville airport. Sponsor: Drum-

mond Press. 30 minutes (5-20-63).

ROAD TO NOWHERE

AIRPORT DILEMMA

· Made grailable to other stu-

tions.

Tracing of the past and present activities and projection into the future of the disputed construction of Interstate Highway 95. Sponsor Drummond Press 30 minutes (7-8-63).

NEWSFILM HIGHLIGHTS Half-hour wrapup of the top newshim stories of the year OF 1962* filmed by the station's cameramen. Part of the Compass 12 weekly series, Sponsor, Drammond Press, 30 mins, (1-14-63),

JACKSONVILLE

WJXT

CHANSIN !

LICENSEE: The II ashington Post Company, Broadcast Division

NETWORK: CBS TV

GROUP: Post-Newsweek Stations

REPRESENTATIVE: TEAR

GENERAL MANAGER: Glenn Murshall

EDITORI SLIZING: Ticice weekly

SPECIAL REPORT:

LAW ENFORCEMENT

Study of Jacksonville's crime problem and what is being done to combat it. Appraisal of police budgets, manpower and efficiency. Sponsor: Independent Lafe and Accident Jesurance Co. 30 mmutes (9-26-62).

THE MOONSHINE MERCHANTS

Expose of one of the area's major vices. Vivid pictures of the way mounshine is sold and why it flourishes Sponsor Independent Life and Accident Insurance Co 30 minutes

THE SINKING SCHOOLS

An indictment of attitudes responsible for the deterioration of the public school systems in Daval County Sponsors... Independent Life and Accident Insurance Co. 30 minutes (2-27-63).

A COUNTY CARES

A dramatic comparison of local schools with a first-rate school system in another county showing the relative shortcomings of the local system. Sponsor, Independent Life and Accident Insurance Co. 30 minutes (4-24 and 6-5-63)

THE GREAT BED DEBATE

Explored question of whether Jacksonville needs additional hospital beds, or whether more efficient use of the beds now available would reduce the present shortage. Spousor. Independent Life and Accident Insurance Co. 30 formites 7-17-63

FLORIDA Not Reporting: WINK-TV, Fort Myers; WESH-TV, Daytona Beach; WEAT-TV, WPTV, West Palm Beach.

MIAMI

WCKT

CHANNEL I

LICENSEE: Sunbeam Television

Corporation

NETWORK: NBC TT REPRESENTATIVE: HRP

GENERAL MANAGER: Charles Kelly

EDITORIALIZANG: Three times weekly

RETURN TO PLAYA GIRON

Report of events at the abortive Bay of Pigs, Cuba, invasion by exiled members of Brigade 2506. Not available for sponsorship. 30 minutes (4-15-63).

FLORIDA FORUM

Negro author-playwright questioned by panel and audience during Alabama racial crisis one week after a similar program featuring Governor Wallace. Not available for sponsorship.

30 minutes (6-30-63).

TELAMIGO* TV newscasts twice daily in Spanish on an all Spanish Miami

radio stations coordinated with the English language television news reports. Sponsors: Cities Service and Southern

Bell Telephone. 15 minutes (Daily).

THE AMERICAN WAY

Unemotional look at the American Nazi Party, the Pacifists, Cuban exiles and other extremists operating in the Miami area. Not available for sponsorship. 30 minutes (3-4-63).

INTEGRATION: FLORIDA'S CONFLICT AHEAD

* Made available to other sta-

Two-part analysis of Florida's outlook for racial integration without violence, utilizing the history of state racial relations. Not available for sponsorship. 30 minutes (6-17 & 6-24-63).

MIAMI

WLBW-TV

CHANNEL 10

LAGINESEE! L. B. Wilson, Inc.

MITYDEK: ABC TI

REPRESENTATIVE: IF-R

GENERAL MANAGER: Thomas A.

W elstead

EDITORIAMZING: Daily

PICTURE OF A CUBAN*

A study of the Yupact of the Cuban refugees upon the Miantimetropolitan area. Project 10 series. Sponsor: Better Fuels

Institute. 30 minutes (8-6-63).

PICTURE OF A NEGRO*

A study of the plight and the problems of the Negro in Dade

County. Project 10 series. Sponsor: Better Fuels Institute. 30

minutes (4-63).

FORT LAUDERDALE'S SPRING PROBLEM

A study of the imusual migration of college students to Florida's East Coast each year during their spring vacation.

Not available for sponsorship, 30 minutes (4-63).

THE LADY IS NO LADY

An analysis of the problems present during a hurricane and suggestion for preparation to meet those problems. Sponsor:

Better Fuels Institute. 30 minutes (9-63).

THIS ANGRY AGE

A look into the problems of juvenile delinquency in the Miami-metropolitan area. Project 10 series. Sponsor: Better

Fuels Institute. 30 minutes (2-63).

MIAMI

WTVJ

CHANNEL &

Gaute: Wometen

NETWORK: CBS TI

REPRESENTATIVE: PCH

AWARDS: NPPA Newspictures of Year

1.51

Entroid MAZING: Daily

THE MENDED HEART

A dramatic report showing a complete heart operation. Taped at the Miami Heart Institute, it shows surgeons working to close au opening in the heart of a seven-year-old girl. Sponsor: Flagler Federal Savings and Loan Assoc. 60 minutes (7-26-62).

PROFILE OF A LABOR LEADER

A close look at a labor leader; program follows local president of International Association of Machinists from union meeting to grievance board meeting to home life. Sponsor: Flagler Federal Savings and Loan Assoc. 30 minutes (10-17-62).

JUNKIE

The startling story of narcotics addiction in Dade County. Taped and filmed interviews with addicts, druggists and federal agents; films of a narcotics arrest, Sponsor: participating. 30 minutes (8-14-63),

FLORIDA AT THE WORLD'S FAIR'

A preview of the Florida state exhibit at the 1964-65 World's Fair. Filmed at side and at Seaquarium where porpoises are being trained for special show at Fair. Sponsor: Dade Federal Savings and Loan Assoc. 30 minutes (11-6-63).

PLIGHT OF PEPITO*

* Made atailable to other sta-

A report on the problems of Cuban exiles in South Florida, prepared with the specific intention of creating imderstanding. Selected by USIA for TV programing in Central and South America, 30 minutes (7-27-61).

FLORIDA

ORLANDO

WDBO-TV

torrante ?

LICENSIE: The United Co.

NEIWORK: CBS 11

REPRESENTATIVE: Blue

GENERAL MANAGER: Irnold F.

Schoen, Jr.

AWARDS: Florida School Rell Lourd (4): Florida School Rett 4ward (4): Florida Bar's Sixth Annual Media Award and honorable men-tion in the Seventh Annual Media Award competition (2)

Entropolisizans: According to need

A FLORIDA INSTITUTE OF TECHNOLOGY

OFFICE OF THE PUBLIC DEFENDER

DISTRIBUTIVE EDUCATION

THE OPEN WINDOW

AMERICAN HISTORY

Opinions on the need for a Fording accompliate Not is althe for sponsorship 30 um at 2.23 (13)

Wan brederick public describer for the Oth Joshe and Cir att Court interviewed by a punch of three effects to determine his responsibilities under new low & it is upoble for apprent ship 30 minutes (5-31-63)

Reporting of the diversified cooperative training programmes Orange County schools Not available for pressenting the numites (2-16-63)

Series produced in cooperation with the Oringe County Board of Public Instruction Not available for spongership 30 minutes

Series is used for in-school viewing, tying he with eighth grade correction to eight county area Not available tigs sponsarship 30 minutes

ORLANDO

WFTV

CHANNEL 9

Licenser: Mid-Florida Telertsion

Corporation

NITWORK: ABC TI

Reputses tative: Troing

GENERAL MANAGEST: Joseph L. Brechner

Awamo: 1953 Radio Free Europe Award (3

Fastorializing: Daily

THE CASE OF MR. T. WALKER

INSIDE THE STATE CAPITOL

ACROSS THE IRON CURTAIN

WAR AGAINST SLUMS

AMERICA'S NUMBER ONE HEALTH PROBLEM

Film documentary of jaywalking problems, Special attention on a jaywalking campaign then in progress. Not sponsored 30 minutes 1 (0-62)

Final day of the regularly scheduled state legislature in clinding interviews with legislators, Sponsor, Minute Maid-Company of Orlando, 60 minutes (6-1-63)

Eye witness accounts of the station's news daractor's trip to Europe on inspection of RFE facilities. Not available for sponsorship, 30 munites (1-63)

Film documentary of Orlando's blighted areas, slums, and current neighborhood study for Urban Renewal. Not spotssored, 30 minutes (4-63)

Local psychiatrists and psychologists discussing mental health. mental illuesses, showing mental facilities in existence and those needed. Not available 30 minutes 5:4630

PANAMA CITY

WJHG

CHANNEL :

LIGENSEE: Herald Publishing Co.

that P: Grey Television

NETWORK: ABC TI, NBC TI

BERRESENTATION: Legard, Torbet &

McConnett

GENERAL MANAGER: James Tight

EDITORI MAZING: None

PANAMA PROFILE: KEYSTONE OF MERCY

PANAMA PROFILE: **GULF COAST STORY**

FLORIDA NEWSREEL: MANHUNT

FLORIDA NEWSREEL: STATE PARKS

FLORIDA NEWSREEL: WINGS OF PROGRESS

A 20-munite film of an operation at a local hospital followed by a ten-numeric panel discussion of its faighties, thoolies. Nat available for sponsorship, 30 minutes, 9-13-62

The story of the growth, development and advances made by a local purior college in the previous six years. Spinger, Tillman Chevrolet 30 minutes (-5-63)

The step-by-step dragnet and final capture of an escaped criminal showing all the local outlanties in a ran Spagi or Gulf Power Company, 30 minutes 14-5-631

A tour of the state parks within a hundred myle radius of Panama City, Sponsor Galf Power Company 30 mingles 6-25-63

A review of the expansion and development of the local immorpal airport over the previous ten veirs Sporser to t Power Company, 30 minutes 17-15-631

TALLAHASSEE

W	C	T	V

(JIANNELL)

LICENSEE: John II. Phipps
GROUP: John II. Phipps Stations

NETWORK: ABC TV, CBS T1'

REPRESENTATIVE: Blair

GENERAL MANAGER: Joseph E. Hosford

EDITORIALIZING: Wonthly

CITY OF CHAMPIONS

An attempt to capture the enthusiasm of the people of a city whose high school football team won the national championship game. Not available for sponsorship. 30 minutes (12-5-62).

THE MOONSHINERS*

A close look at how moonshine whiskey is made, pointing out the dangers and eonsequences of consuming it. Not available for sponsorship. 30 minutes (1-30-63).

Lic

For

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1060

NETH.

GENT

In an

WHY THE WEATHER

Discussion on location with weathermen as to how weather is forecast with an explanation of the equipment used for that purpose. Not available for sponsorship. 30 minutes (3-27-63).

AIR BASES LOST

Probe into the causes for the moving of several air bases and the efforts of the communities in which they were located to prevent the moves. Not available for sponsorship. 30 minutes (2-27-63).

VA DOMICILLARY*

" Made available to other sta-

Description of the life led by a war veteran living in one of the United States Veteran's Administration Domicillaries. Not available for sponsorship. 30 minutes.

TAMPA-ST. PETERSBURG

WFLA-TV

GRANNEL 8

LICENSEE: The Tribune Company

NETWORK: NBC T3'
REPRESENTATIVE: Blair

GENERAL MANAGER: George W. Harvey

EDITORIALIZING; None

READING, 'RITING & REDS

Explanation of the course, "Americanism vs. Communism," being taught for the first time in Florida public schools. Not sponsored. 30 minutes (9-21-62).

POLITICS — THE CHANGING YEARS

A look at the changing face of political campaigning and the growth of a meaningful two-party system in Florida and the South. Not sponsored. 30 minutes (10-4-62).

TAMPA - PORT CITY

A progress report through visuals and interviews on the growth, expansion and future plans of Tampa's port facilities. Not sponsored, 30 minutes (11-19-62).

GUANTANAMO

A first hand report on the United States Naval base in the wake of the Cuban Crisis and evacuation of non-military personnel. Not sponsored, 30 minutes (12-62).

A ROSE BY ANY OTHER NAME

Graphic look at problems facing city and county forces regarding adequate and acceptable locations for garbage and trash disposal. Not sponsored. 30 minutes (8-4-63).

ST. PETERSBURG

WSUN-TV

I HANNEL 38

LICENSEE: City of St. Petersburg

NETWORK: 4BC TI

Bermisentamye: I enard, Torbet &

McConnell

GENERAL MANAGER: Fred Shann

EDITORIALIZING: Vone

TARGET: MOSQUITO

Examination of an encephalitis epidemic and the counter measures taken by the local Health Department. Not sponsored, 30 minutes (9-5-62).

CHILDREN'S STORY WINDOW

A locally animated complete story from the Bible to provide shut-ins with religious teaching. Sponsor: Hood's Dairy. 30 minutes (Weekly).

LEGAL FORUM

Discussion of legal subjects by prominent attorneys and response to questions concerning these matters from the general public. Not sponsored, 60 minutes (weekly).

THE MOVING EYE

Exploration of the causes and effects of hurricanes and the measures taken on Florida's West Coast to guard against damage. Not sponsored. 30 minutes (8-27 and 9-13-63).

A HOSPITAL OF JOHNNY

A panel discussion, interspersed with local film, examining pro and con feeling for a new juvenile hospital in the county. Not sponsored, 30 minutes (3-19-63).

FLORIDA

TAMPA

W	T	V	T

COUNTRY 13

Lack See: W.K.Y. Television System Gabi C: W.K.Y. Television System

NETWORK: CBS TV

Representative: Katz General Manager: E. B. Dodson

Edmonistrance Inice daily

YESTERDAY'S HEROES"

Attempt to make Memorial Day a day to recember and honor the living veterans, as well as those who have given their lives. Not sponsored 30 numbers (6-5-63):

RELIGION AND ART®

An art professor discussed the origins and directions of 20th Century art and showed how art and religion still are related today. Not available for sponsorship, 30 nametes (5-63)

REAPPORTIONMENT*

Hour-long debate between the Speaker of the Florida Hours of Representatives and the Mayor of Mrand on this is use. Not available for sponsorship, 60 minutes (11-62).

AMERICANISM vs.

Fifus of the first and last class of the "Americanisms Communism" course to demonstrate what students had learned. Not available for sponsorship 30 and 60 minutes of 2 %-16 and 7-17-63).

TAMPA PHILHARMONIC*

* Mayle available to other stations.

Edited video tape of a performance of the Eampa Philharmonic as the starting effort of a ticket selling campaign for the orchestra. Not available for sponsorship 60 minutes (1-24-63).

GEORGIA

ALBANY

WALB-TV

Chrisser In

LICENSEE: Herald Publishing Co.

NETWORK: 4BC TV. NBC TV

REPRESENTATIVE: I enard, Torbet &

McConnell

GENERAL MANAGER: Raymond E. Carole

AWARDS: Special Service award from the Georgia Sheriffs' Association (2)

EDITORIALIZINE: Occusional

HOPE FOR THE HINDERED MIND*

GEORGIA SHERIFFS BOYS RANCH TELETHON

YOUNG MEN IN WHITE: PREPARATION FOR INDEPENDENCE*

THE WARD SYSTEM

• Made available to other sta-

GEORGIA DEMOCRATS: THEIR SUMMER OF DISCONTENT Documentary showing the improved treatment and vocational reliabilitation of the mentally retarded at Gracewood State School and Hospital. Not sponsored, 60 minutes (10-19-63).

Telethon to raise finds for inderprivileged Georgia boys. Program used the services of local and Hollywood talent. Not available for sponsorship, 18 hours (4-19-63).

Presented the need of an Interne Program to train young doctors for future practice and provide free medical attention to the needy. Sponsor: Merek-Sharpe & Dohnw. 60 minutes (4-12-63).

Debate by city commissioners on the pros and cons of retaining the ward system in Albany, prior to a referendum. Not available for sponsorship. 30 minutes (7-26-63).

Study of President Kennedy's rise to power and his subsequent legislative programs, which disenchanted Georgia Democrats, Not available for spousorship, 30 minutes (\$-9-63).

ATLANTA

WAGA-TY

CHANNEL 3

LICENSEE: WAGA-TI

GROUP: Storer Broadcasting

NETWORK: CBS TV

GENERAL MANAGER: Kenneth Bagicell

AWARDS: Sigma Delta Chi monthly mond (1); Georgia Motor Trucking Association award; Atlanta Traffic & Sufety Council (2)

EDITORIOLIZING: Daily

COUNTY CONSOLIDATION*

Decline of rural area counties documented, meliding costs of over-lapping services. Not sponsored, 30 minutes [2-11-63].

DEADLY INNOCENCE

Accident-producing driving habits of motorists shown, plus major driving and traffic problems. Not available for spunsorship, 30 minutes (10-1-62).

SIGNAL 44

A look at incredible series of bank robbertes, with in-depthinterview with one participant. Not sponsored, 30 minutes (3-11-63).

PAPERBACK PLAGUE

Documentation of furid, obscene-type material available to teenagers on public newsstands. Not sponsored 30 minutes (4-15-63).

GREAT MILK DEBATE

Made available to other sta-

Two members of Georgia Milk Commission and two critics over price-fixing and other Commission policies. Not available for sponsorship, 30 minutes (5-27-63)



WAGA-T\

"DIALOGUE" ON WAGA-TY FEATURES NATIONALLY KNOWN PERSONALITIES IN A HALF HOUR OF PENETRATING CONVERSATION. ABOVE, "MR. GOLF", ROBERT T, JONES, WITH ED THILENIUS, STATION SPORTS DIRECTOR. THE "BOBBY JONES" PROGRAM GENERATED NATIONAL ATTENTION, AND A REQUEST ON BEHALF OF ANOTHER WELL-KNOWN GOLFER, FORMER PRESIDENT DWIGHT D. EISENHOWER, FOR A FILM PRINT OF THIS "DIALOGUE" PROGRAM.



WHERE THERE'S NEWS, WAGA-TV GOES with portable Machtronics video tape recorders to capture action for viewers. The Governor's Press Conference, fast-breaking news and special events are telecast regularly.



KEN BAGWELL, general manager of WAGA-TV plays an important role in local affairs Above, he reports to a United Appeal meeting on the progress of his division.



THE 4-H HOUR has aired weekly on Channel Five since hovember 5, 1955. WAGA-TV covers 752,500 TV homes in 115 count es *



WAGA-TV FIRST televised Georgia Tech basketball! Twenty Cracker baseball games were televised in 1963! This season, WAGA-TV will telecast local college basketball, including an Invitational Tournament. Sports airs twice a day on PANORAMA NEWS.



DAILY TELEVISION EDITORIALS are discussed by the station Editorial Board, above, prior to airing, WAGA-TV has crusaded for city, county, and state improvements and never ducks controversial issues. Editorials air three times each day on WAGA-TV.



ATLANTA'S ONLY station-produced educational series features professors from local colleges and universities. Above Dr. C. G Alexandrides of Georgia State College



CBS STARS promote Robert Reed of "Defenders" is a WAGA-TV spokes man for the Atlanta Bar Association Legal Aid Committee

dynamic leader in local programming!



Boy Scouts pledge allegiance to the flag three times a day on WAGA-TV!

ATLANTA looks to WAGA-TV for local programming that reflects the pace of the city and the tone of the times. Channel Five has its sights on more than ratings; the growth of its market motivates the station to do the things it does! WAGA-TV programs the only weekly prime time

network and local public affairs shows ... punctuates the needs of the market with Atlanta's only daily television editorials ... produces a daily television educational series ... serves public interest with such programs as The 4-H Hour, Let's Discuss It, Reporter's Notebook, and others.

The ARB Circulation Report* shows that WAGA-TV reaches more homes daily and has more net daily and weekly circulation than any newspaper or TV station in an arc swinging from Washington, D.C. to Dallas, Texas. It's your best investment. Consult with STORER TELEVISION SALES, INC.



ATLANTA

WAII-TV

CHANNEL LL

LICENSEE: A IBC, Inc. NELWORK: ABC TV

REPRESENTATIVE: Blair

GENERAL MANAGER: Joseph M. Higgins

Epitorializing: Occasional

DOGWOOD GOLF INVITATIONAL	Telecast of the 17th golf tournament which attracts outstanding amateurs from all over the country. Sponsors: Participating, 7 hours (4-16 & 4-20-63).	
MISS ATLANTA PAGEANT	Beauty contest and pageantry presented by the local Jaycees in order to raise funds for charity work. Sponsors: Participating. 120 minutes (4-27-63).	
EASTER SHOW	Live telecast from Lenox Square featuring the Atlanta Symphony Orchestra and the annual Easter Parade. Not available for sponsorship. 60 minutes (4-14-63).	
OPERA ATLANTA — A COMMUNITY AT WORK	Documentary of local citizens gathering together to organize, rehearse, and perform an opera. Sponsor: Citizen's and Southern National Bank. 30 minutes (12-10-62).	
I PLEDGE ALLEGIANCE	Films of new naturalized citizens taking the Pledge of Alle- giance, followed by discussion with newsmen concerning the reasons for their becoming citizens. Not available for spon- sorship, 30 minutes (6-26-63).	

ATLANTA

WSB-TV

CHANNEL 2

LICENSEE: Atlanta Newspapers, Inc.

GROUP: Affiliated with WSOC-AM-TV, WSB-AM-FM, WIOD-AM, WHIO-AM-TV

NETWOOK: ABC TV

REPRESENTATIVE: Petry
GENERAL MANAGER: Frank Guither

Awams: Editorial documentaries First Place award of the Radio-Television News Director's Assn. (1); Georgia State AP competition (1 and 2)

Editoni 41,12186: Three times weekly

BLOCKBU	ISTING:
ATLANTA	STYLE*

Documentary on the pattern of transition from white to Negro neighborhoods, exposing malpractices of some real estate dealers and city officials. Not available for sponsorship. 30 minutes.

THE QUITTER*

Dramatized true story of one boy who dropped out of high school and met with defeat and discouragement. Not available for sponsorship. 30 minutes.

FOOT IN A NEW DOOR

Study of labor-management relations detailing an historic breakthrough of a union in the tufted textile industry, a baby giant in Georgia. Not sponsored, 30 minutes.

RETURN: THE KILLING GROUND*†

" Made available to other sta-

Made available through TAC.

Two station newsmen, both veterans, revisited European battlefields on the 20th anniversary of D-Day. First of three programs. Not available for sponsorship, 30 minutes.

AUGUSTA

WJBF

CHINNEL 6

Lackness: Fuqua Industries Inc.

NETWORK: ABC TV, NBC TV REPRESENTATIVE: Hollingbery

GENERAL MANAGER: J. B. Frique

Assums: Certificate of Merit from the Georgia Department of Education

Emiomalizasa: Occasional

EDUCATION, KEY TO THE FUTURE

Designed to show many aspects of school life in the area, pointing out progress and problems in education. Not available for sponsorship. 60 minutes (11-12-62).

MEET THE CANDIDATES

The League of Women Voters comprise a panel to question all candidates for the Board of Education and describe the duties of the offices. Not available for sponsorship, 60 minutes (11-5-52).

ELECTION COVERAGE GEORGIA DEMOCRATIC PRIMARY

Returns from all counties in the area. Also interviews and switches to Atlanta for the state returns, Sponsors: First Federal Savings and Richards Buick, 8 hours (9-18-62).

HOSPITAL BOND ISSUE

Films showing the present hospital facilities and those of a hospital in another city similar to the facilities proposed in a pending bond issue. Not available for sponsorship, 60 minutes (9-5-62).

MEANING OF CHRISTMAS

A montage of seasonal activities meaningful to the viewers, including shopping, decorations, parades, choir caroling. Not available for sponsorship, 30 minutes (12-24-62).

GEORGIA

AUGUSTA

W	R	D	W	-T	V
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CHANNEL 12

LICENSEE: Rust Craft Greeting Cards.

SETWORK: CBS TV

Guote: Rust Craft Broadcasting

Requeses fatige: Young

GENERAL MANSLER: Firgil R. Wolff

Entropy Milzing: Bi-monthly

FORT GORDON SCENE

News, weather, and sports program by the Public Information Office of Fart Cordon, Local and inflitary news oriented to civilian-nulitary community relationship. Not available for sponsorship, 30 minutes (daily).

NO UNITED FUND!

Diamatization of the sociological effect on the life of the community if none of UT', participating agencies were in existence. Not available for sponsorship, 30 inmutes (9-18-63).

CSRA SCIENCE FAIR

Demonstration of the winning science projects and awards by budding scientists from Georgia and South Carolina Not

available for sponsorship, 60 minutes (4-63).

HOSPITAL BOARD ISSUE?

P.mel presentation of the pros and cons of the controversial issue then facing the citizens of the community. Not available for sponsorship, 30 mmntes (8-9-62).

MEET YOUR CANDIDATE

Live panel of the five Mayorial candidates answering questions from the public concerning issues of community interest Not available for sponsorship, 30 minutes (9-22-63).

COLUMBUS

WRBL-TV

GHANNEL 3

LICENSEE: Columbus Broadcasting Company

NETWORK! CBS TI'

REPRESENTATIVE: George P. Hollingbery

GENERAL MANAGER: J. W. Woodruff.

EDITORIALIZING: Treice daily

THE BAREFOOT BOY GDES WEST

A NEW LOOK IN THE

OLD SCHOOLHOUSE

ASSAULT BY AIR

CHRISTOPHER GOES TO THE CAPITOL

A CONVERSATION WITH DR. BELA DDDD

Study of the effects of change on both rural and urban areas as rural population moves into the cities. Not available for sponsorship, 30 minutes (10-19-62).

Visits to college, high schools, elementary and vocational school examining new educational ideas and methods. Not available for sponsorship. 30 minutes (11-14-62).

Maneuvers of the new Air Assault division to acquaint the public with this new concept of air-ground tactics. Not available for sponsorship, 30 minutes (9-4-63),

Schoolboy visits the state capitol, tours the House and Senate, participates in a news conference, and has interview with Covernor and legislators. Not available for sponsorship. 30 minutes (3-27-63).

Dr. Dodd describes her experiences as an operator for the Communist Party in the United States. Not available for sponsorship, 30 minutes (8-21-63).

COLUMBUS

WTVM

CHANNEL 9

LICENSEE: Vartin Theaters of Georgia

NETWORK: ABC TV. NBC TV

REPRESENTATIVES: Blair

GENERAL MANAGERS Joe Windsor

EDITORIALIZING: None

CIVIL DEFENSE **EMERGENCY**

Four-part series on local and regional civil defense during the Cuban crisis. Not available for sponsorship, 15 and 30 minutes (10-24-31-62).

CHRISTMAS: WDRDS AND MUSIC

Selected music and readings of the season by the Columbus Optimist Boys Choir with special readings by John Wilson. Not available for sponsorship, 30 minutes (12-23-82).

DATELINE - COLUMBUS PROJECTION 363

News director Peter Cole and local officials discuss plans for community progress in 1983. Not available for sponsorship 30 minutes (2-5-63).

COMMUNISM

Three-part evaluation of Communism by the Junior Achievent Tv Co. (sponsored by WTVM) in cooperation with local high schools. Sponsors: Coca-Cola, restaurant and men's store, 30 minutes (3-3,10, 17, 63).

DATELINE - 1863

In observance of the 100th anniversary of banking. Active program participation by local banks and agencies. Not available for sponsorship. 30 minutes (3-19-63),

GEORGIA MACON

WMAZ-TV

CPTSSEE [3

LICENSEE: Southeastern Broadcasting Corn.

AFIMORK: ABC TI , CRS TI , NBC TI

Grove: Afiliated with M. MAZ-AM-FM, W. BIR-AM-FM-TI., WFBC-AM-

REPRESENTATION: Avery-Knodel GENERAL MANAGER! Frank Crawther

EDITORIALIZING: None

CITY POLITICAL FORUM

All candidates for city office faced a panel of radio, television and newspaper editors for open questions on their candidacy. Not available for sponsorship. 120 minutes (6-16-63).

THE MAYORS MEET

Two candidates for mayor faced a panel of radio, television and newspaper editors for questioning. Not available for sponsorship, 60 minutes (6-23-63).

MACON STREETS AND

SEWERS

Mayor, conneilman and city engineer answered questions concerning the condition of the city's streets and sewers. Not available for sponsorship, 30 minutes (4-3-63).

YOUR BIBLE

Rotating ministers read from the Bible without personal or denominational interpretation. Not available for sponsorship. 15 minutes (daily).

ALMANAC

Series of interviews with persons of interest in every activity of community interest. Not available for sponsorship, 10 minutes (daily).

SAVANNAH

WSAV-TV

CHANNEL 3

LIGINSHI: B SAL, Inc.

NETWORK: IRC TV. NBC TI

REPRESENTATIVE: Blair

GLARRYL MANAGER: Harbon Daniel

Awards: Associated Press Editorial Interpretation Category Rating: Superior (1)

Engrorimizing: Yone

CANDID OPINION

UCA PROGRAM*

DAILY DEVOTIONAL

3 FOR THE SHOW

ARMED FORCES SALUTE

News interview program featuring the top local news personalities of the day. Not available for sponsorship. 10 minutes (daily).

Variety program appealing for funds to help UCA reach its goal by the end of its campaign. Not available for sponsorship. 60 minutes (10-8-62).

Brief talk by a different minister each day on religion or morals, giving every religion and opportunity for expression. Not available for sponsorship, 5 minutes (daily).

Variety and information show fulfilling a daily need for aunonneement of community activities, discussion of local events and recognition of local talent and achievements. Sponsors: Participating, 16 minutes (daily).

Musical salute commemorating Armed Forces Week, featuring 40-piece local Marine band. Not available for sponsorship. 30 minutes (5-13-63).

SAVANNAH

WTOC-TV

CHANNEL II

Uni SSEE: Savannah Browleasting Co.

MITWORK: ABC TI, CBS TI RIPHISENTATIVE: Jeery-Knodel

GENERAL MANAGER: B illiam T. Knight, Jr.

Entroidatizine: Often, but not scheduled

OPERATION FELTHAT

Film, tape, and live presentation of local law enforcement activities combatting moonshine operations. Not available for sponsorship, 30 minutes (4-24-63).

WATER RATES

Pauel discussion of city and station officials on the increase in water rates in the county. Not available for sponsorship, 30 minutes (7-21-63).

LEGISLATIVE REVIEW

Report and discussion by local representatives and senators of the current matters before the State Legislature. Not available for spousorship. 30 minutes (1-11-63).

JAYCEE FORUM

Discussion of the current issue of Milk Price Fixing by the State Milk Commission. Sponsor: Atlantic Savings & Trust Company, 30 minutes (9-24-63).

SENATORIAL DEBATE

Unrehearsed debate between the two candidates for state senator, serving to point out the return of a meaningful twoparty system in state elections. Not available for spousorship. 30 mimites (10-30-62).

IDAHO ROISE

KTVB

CHANNEL ?

LILLANSEE: KTI B. Inc.

NELWORKS: ABC I'L NBC TE

REPRESENTATIVE: Green-Knodel

GENERAL MANAGER Mrs. Georgio M.

Davidson

leatron stizing Il cekly

NEWS SPECIAL

Sound on film recording of receptor for General Lands ser and an address delivered by him channel he visit to Buc. Not available for sponsoratop 30 moments 9 1621

GOVERNOR'S INAUGURAL®

Liverconote teleco tod Covernor Special Considerated to the to the State Legislature at the State Louis New available for sponsorship 90 minutes (1 5 63

IDAHO PRESS CONFERENCE

Members of the Idaha Press and stron Covernor Specke on the progress of legislation at the rad-point of the left of the deliture Not available for sponsorship 30 comute 1 1-1 [-63]

YOUR TAXES

Tax panel featuring Id dio State College, Id die Society of CPA's and Internal Revenue Service personnel at weither telephoned quistions. Not available for poincer hip 30 mm. utes (2-63)

CENTENNIAL STORY

. Made un nilable to other sta-

Sound-on-film record of the activity at the Book Valley Cent tennial Celebration Sponsor Idaho Lirst Newton if Bank 30 unintes (6-13-63)

IDAHO FALLS

KID-TV

CHANNEL 3

Lici SSEE: Idaho Radio Corporation

NEISAMK: CBS TU, ABC TI

(ano) v: Skyline Television Sales

REPRESENTATIVE: George P.

Hollinghers

Of Senai Masagen, J. Allen Jensen

MAN BEHIND THE BADGE

UNCONTROLLED FIRE

THE BIG. SWEEP

AMBULANCES

ON CALL

History, functions and problems of the Police Dept. Not available for spousorship 30 minutes (5-22-63)

History, amis and needs of the fire department. Need for

alarm system, improved water many etc. Not ividable for sponsorship, 30 minutes (7-17-63)

How the problem of garbage disposal is being handled and what should be done to improve processing. Not available

for sponsorship. 30 minutes 9-14-62

Explores the need for ambulance service and possible solution to plans announced by finieral services to discontinue

anibulance service. Not available for sponsorship. 7 milontes.

(2-10-63).

History and activities of "jeep posse," a volonteer group at work during flood disasters and subsequent searches for

missing persons. Not available for sponsorship 7 manutes (9-1-62),

IDAHO FALLS

KIFI-TV

CHANNET &

Lacansen: Eastern Idaho Broadcasting and Television

NETWORK: ABC TI, and NBC TV BETRESESTATIVE: Avery-Knodel

GENERAL MANAGER: James M. Brads

Entrontalizing: April

EYE ON EAST IDAHO

Prehide to the 35th Annual Sportsmen's Jambores, a yearly civic event held by the Bonneville sportsmen's association Not available for sponsorship, 15 minutes #2-21-63.

EYE ON EAST IDAHO

EYE ON EAST IDAHO

EYE ON EAST IDAHO

Interviews, projects, pictures and discussion of the Amount Junior Fat Stock Show Not available for spousorship 30

minutes (5-9-63)

Students and professors of Idaho State University differing the Idaho State Lovalty Oath Law. Also andience purticipation via telephone. Not available for sponsorship 50 minutes (5-27-63).

EYE ON EAST IDAHO

Debate concerning the National Wheat Referendam Also viewer phone calls answered Not available for sponsorship 30 minutes (4-26-63)

Speaker from New York City representing Watch tower Magazine at the Jehnvahis Witness Conference. Not available for

sponsorship. 5 minutes | 6-27-63

IDAHO Not Reporting: KBOI-TV, Boise: KLFW-TV, Lewiston

IDAHO

TWIN FALLS

KMVT

University II

LICENSEE: The KLAY Corporation

NETWORK: ABC TY, CBS TV.

GROLP: Skyline Network

REPRESENTATIVE: Hollingbery

GENERAL MANAGER: Gordon O.

Clasmann

Entroristizing: Vane

HIGH SCHOOL BOWL	Question and answer contest on American history between local high school students to demonstrate their knowledge and ability. Sponsor: Thorson Builders, 30 minutes (5-5-63).
SCHOOL BOND ELECTION	Local businessmen presented the facts behind a local school bond election to the community. Not available for sponsorship. 30 minutes (6-24-63).
WATER POLLUTION*	Explanation of the problem facing all communities in Magic Valley caused by mis-use of the water supply. Not available for sponsorship. 30 minutes (10-14-62).
CITY COUNCIL MEETING	Live telecast of an actual local City Council meeting to give the citizens of the community an opportunity to see how local government works. Not available for sponsorship. 30 minutes (1-28-63).
OUR NATURAL FORESTS	An explanation of the controversy over use of forests in an
* Made available to other sta- tions.	area heavily dependent upon natural resources. Not available for sponsorship, 30 minutes (9-6-63).

CHICAGO WBBM-TV

CHANNEL 2

LICENSEE: Columbia Broadcasting

System

Linouv: CBS Owned Stations

NETWORK: CRS TP

REPRESENTATIVE: CBS TV National

Sales

GENERAL MANAGER: Clark B. George

AWARDS: National Assoc. for Better Radio and Television award (1 and 4); 20th Annual Pictures of the Year Competition — Best Sound Film of 1962; (1); Three Chicago (4)

EDITORIALIZING: Daily

THE DROP-QUT	School problem documented through the eyes of educators, businessmen, civic leaders, parents, and the drop-out himself, exploring the socio-economic issues at stake. Sponsor: Illinois Bell Telephone Company. 60 minutes (11-18-62 and 9-11-63).
THE STRANGLING CITY	Two-part report on the mass transportation problem in Chicago and the opinions of the commuters, established through an extensive survey. Sponsor: First Federal Savings and Loan Ass'n of Chicago. 45 minutes (2-7-63) and 30 minutes (3-15-63).
STREETS OF DISPAIR	Two-part expose and attack ngainst the demoralizing conditions of the slums as perpetrated by slum landlords in Chicago. Not available for sponsorship. 30 minutes (5-20 and 5-27-63).
THE MIKADO	Production of Gilbert and Sullivan's musical comedy by the students and faculty of Evanston Township High School. Sponsor: Hills Brothers Coffee. 90 minutes (9-11-62).
BURDEN OF ABUNDANCE*	Examination of the problem and political implications of America's surplus food in a hungry world with emphasis on the effects of the European Common Market. Not available for sponsorship, 30 minutes (6-22-63).

CHICAGO WBKB

CHANSEL 7

Licensele: Imerican Broadcasting. Paramount Theatres

NETWORK: 4BC TI

GROLP: 4BC Owned TV Stations

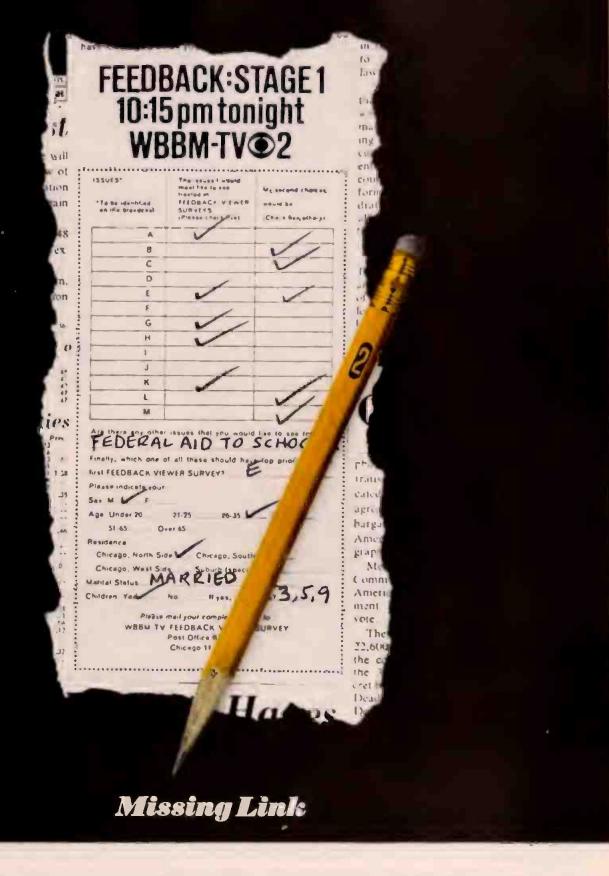
Theresentative: ABC TV Spot Sales

General Manager: Sterling C. Quinlan

Entromatizant: None

WARSAW: A WALK THROUGH THE CURTAIN	Polish Chicagoan returned to his original home in Warsaw, bringing back a realistic look at life behind the Iron Curtain Sponsors: Participating, 30 minutes (12-14-62).
THE FACE OF MODERN. MEDICINE	Host Norman Ross, discussed with world-renowned Dr. Walter Alvarez medicine's falacies, taboos and its great strides in modern times. Sponsors: Participating. 60 minutes (12-30-62).
ÄN EXPERIMENT	Cameras were sent to the street where passers-by were asked to comment, without prompting, on any subject of concern to them. Sponsors: Participating, 30 minutes (7-16-63).
THEY LIVE WITH LINCOLN	Interviews of the caretakers of Lincoln's Tomb providing observations of people and their feelings about the 16th president. Sponsors: Participating, 30 minutes (2-12-63).
HOME AGAIN WITH STEVE ALLEN	Steve Allen, on returning to Chicago, viewed the city and his old neighborhood with Thomas Wolfe's question in mind, "Can you go home again?" Sponsors: Participating, 60 minutes (1-6-63).

11.14 NOIS Not Reporting: WCHI and WCIA, Champaign, WICD, Danville: WSIL-TV, Barrisburg: WEEK-TV, Peoria; WGEM-TV, Quoney: WTVO, Ruckford.



Until recently there was no direct connecting link enabling Chicagoans to vote en masse for what they want to see on their favorite station. *You* there is.

Via a specially-prepared program, "Feedback: Stage-One," WBBM-TV audiences were asked to name community issues they most urgently want explored on future public affairs programs. To facilitate returns, special "Feedback" write-in ballots appeared in six Chicago-area papers. Response was tremendous.

Nearly 10,000 viewers filled in and returned ballots. As a direct result, on November 18 Channel 2 aired "Feedback: The Race Dialogue," And

response was even more tremendous.

Within 18 hours alone, some 25,000 Chicago meners had written #BBM-TV to comment on the program. Future broadcasts will cover such runner-up topics as medical care for the aged, crime in Chicago, taxes, schools, birth control and the Test Ban Treaty.

This successful experiment in large-scale two-way communication accomplishes a dual purpose. It keeps WBBM-TV in closer touch with all segments of the far-reaching Chicago community. And thus guarantees that audiences seeking local programming that exactly matches their tastes, and answers their needs,

will continue to keep in touch with Channel 2 CBS Owned WBBM-TV,

WBBM-TV©2

CHICAGO

WGN-TV

CHINNEL 9

LICENSEF: B GN, Inc.

REPRESENTATIVE: Petry

GENERAL MANAGER: Ward L. Quaal

Awans: New York International Film Festival 1963, (2); Alfred Sloan tward for Highway Safety (3); Freedom's Foundation Gold Medal, Chicago "Emmy" (4); National Music Clubs Award (5)

Lintori Vitzing: Nane

BALLAD	OF	CHI	CAGO
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Filmed documentary of the past and present history of Chicago in honor of the 125th Anniversary of the city. Sponsor: Chicago Title and Trust Co. 60 minutes (10-62).

FRIDAY'S CHILDREN*

Documentary of Dixon School for mentally retarded revealing the plight of retarded people, the public apathy, lack of funds, etc. Sponsor: Sears, Roebuck. 60 minutes (8-9-63).

THE OTHER GUY

A quiz-type program on highway safety with high school team participation to encourage safe driving habits in tecnagers. Sponsor: Seven-Up Bottling Co. 30 minutes (9-62 to 5-63).

CHICAGOLAND CHURCH

Live color telecast direct from Chicago area churches, representing all faiths and denominations. Not available for sponsorship. 60 minutes (weekly).

AUDITIONS OF THE AIR

" Made available to other stations.

A STATE OF THE STA

Finals of a year-long audition process to seek out young operatic talent in a five state area. Produced in cooperation with the Illinois Opera Guild. Not available for sponsorship, 30 initutes (2-63).

CHICAGO

WNBQ

COANNER 5

LACENSEL: National Broadcasting Company

NITWOUK: NBC TV

Guoty: NBC Owned TV Stations
Representative: NBC Spot Sales

GENERAL MANAGER: Lloyd E. Yoder

1 M Mins; Ohio State Award (1); Chi-

cago Emmy (2)

EDITORIALIZING: None

ONE PALACE, F.O.B., CHICAGO*

Colorcast featuring great art works of France then on display at the Art Institute of Chicago's "Treasures of Versailles" exhibit. Sponsor: Home Federal Saving and Loan Association. 30 minutes (11-12-62).

IT'S ACADEMIC

Quiz programs with outstanding students from Chicago area schools competing as three teams per program. Sponsor: Dean Milk Company. 30 minutes.

THE PAST IS PRESENT

The history of the Ecumenical Councils of the Catholic Church recreated in a modern newsroom setting and dress. Not available for sponsorship, 30 minutes (9-62 to 12-62).

RELIGION AND RACE*

Discussion by religious leaders of the historic National Religion and Race Conference held in Chicago. Not available for sponsorship. 60 minutes (1-14-63).

CITY DESK

" Made available to other sta-

Local edition of "Meet the Press," with station newsmen questioning personalities in local and state news. 30 minutes (Weekly).

DECATUR

WTVP

CHANNEL 17

Lier SSFF: Metromedia

Group: Metropolitan Broadcasting

NETWORKS THE TI

REPRESENTATIVE: Metrit TF Sales

GENERAL MANAGER: John II. Bane

FOITORIALIZING None

MAN OF AGES

Story of Abraham Lincoln as young man in Illinois; commemorating Lincoln's birthday. Not available for sponsorship, 30 minutes. (2-5-63).

UNITED FUND AWARD DINNER

Annual dinner meeting of the United Fund of Decatur & Maeon Counties. Not available for sponsorship. 60 minutes. (2-14-63).

REMOTIVATION TECHNIQUES

Demonstration of remotivation techniques implemented by nursing service aids working with chronically regressed patients. Not available for sponsorship, 30 minutes, (9-15-63).

PANORAMA SHOWCASE

Cross-section of local citizens in a program consisting of informative, educational and discussion-type programing. Not available for sponsorship, 10 minutes (daily).

INTER-FAITH RELIGIOUS WORKSHOP

Ministers representing local churches appeared to provide listeners with a better understanding of religion broadcasting. Not available for sponsorship, 30 minutes.

THE MOSTRE SPECTF



WGN IS CHICAGO



IN BROADCASTING

radio
television

CHICAGO

ILLINOIS PEORIA

WMBD-TV

CHANNEL 31

LICENSEL: Widness Television, Inc.

NETWORK: CBS TV

REPRESENTATIVE: PGW

GENERAL MANAGER: William L. Brown

Entornalizing: Weekly

CONVERSATION WITH R. SARGENT SCHRIVER*	Panel of newsmen in an informative and stimulating interview with R. Sargent Shriver, Director of the Peace Corps. Not available for sponsorship. 30 minutes (9-10-63).
SPOON RIVER ANTHOLOGY*	Documentary showing the area which inspired Edgar Lee Masters' work, with original musical score and readings. Sponsor: Commercial Travelers Savings and Loan Association. 30 minutes (1-30 and 7-17-63).
SPECTRUM — LOU GAETA*	Two discussions by Lou Gaeta on ornithology and on zoology. Not available for sponsorship. 30 minutes (3-24 & 3-31-63).
CONVERSATION WITH OR. ALBERT E. BURKE*	Panel of newsmen interview Dr. Albert E. Burke, noted lecturer and author. Not available for sponsorship. 30 minutes (6-18-63).
THESE ARE YOUR PROBLEMS * Made available to other stations.	Interviews and films concerning the Fire Bond Issue which was being placed before the voters of Peoria. Not available for sponsorship. 30 minutes (3-26-63).

PEORIA

WTVH

CHANNEL 19

LICENSEE: Metromedia

Chove: Metropolitan Broadcasting

NETWORK: ABC TV

REPRESENTATIVE: Metro TY Sales GENERAL MANAGER: John H. Bone

tions.

EDITORIALIZING: None

REBIRTH OF JONNY*	Tracing of the progress of an emotionally disturbed boy over a period of years, graphically illustrating the need for better mental health facilities. Sponsor: First Federal Savings and Loan, Peoria. 60 minutes (4-23-63).
THE RISE OF LABOR*	Attempt to clarify the labor movement by tracing its rise in the United States from 1917 to 1963. Sponsor: Peoria-Tazewell Illinois Labor Council. 60 minutes (9-1-63).
THE RISE OF SOVIET POWER*	Documentary tracing the rise of Communism from 1890 to the present day. Sponsor: Peoria Journal Star. 60 minutes (11-10-63).
QUESTION OF LIFE - VD	Presentation of the causes and effects of venereal disease and
" Made available to other sta-	the problems of the increasing rate in America, with suggestions for solution. Not sponsored, 60 minutes (7-23-62).

QUINCY

KHQA

CHANNEL T

LICENSEE: Lee Broadcasting, Inc.

NEIWORK: ABC TY, CBS TY

Chot & Lee Stations

RUPHESENTATIVE: 4TS

General Managen; B alter J.

Rothschild

Entomalizing: Weekly

FACE THE TRI-STATES	County Judge answers questions of area newsmen about his position with regard to young people and the juvenile delinquency problem. Not available for sponsorship, 30 minutes (4-24-63).
FACE THE TRI-STATES	F. B. 1. Director for Illinois answered questions concerning the increase of crime in the United States and in Illinois. Not available for sponsorship. 30 minutes (5-22-63).
FACE THE TRI-STATES	An exchange student from West Berlin, about to return to Germany, gave his impressions after a year in Quiney, Ill. Not available for sponsorship. 30 minutes (6-19-63).
FACE THE TRI-STATES	Athletic Director of McMurray College explained the National Collegiate Baseball Foundation and its plans of operation. Not available for spousorship. 30 minutes (7-17-63).
FACE THE TRI-STATES	Director of the Joint Industrial Commission of Adams County explained the problems of securing new industry in the

areas. Not available for sponsorship, 30 minutes (8-14-63).

ILLINOIS

ROCKFORD

WREX-TV

CHASNEL 13

LICENSEE: W REX.T1 , Inc. NEIWORK: ABC TI, CBS TF

GROTE: Cannett

REPRESENTATIVE: H.R.

GENERAL MENALER: Joe M. Bursch

Entrone MiziNG: Occasional

MEMORIAL DAY PARADE

have remore telegast of the many dipatriotic periode of ater residents on Memorial Day Sponsor Colornal Baking 75

minutes (5-30-63)

ROCKFORD HIGH SCHOOL

GRADUATION EXERCISES

bour high school exercises so that friends and relatives could view, as there was seiting room only for parents. Sportorst Participating 20 minutes (6-5 and 6-6-63

Documentary of a state school for the mentally retiribed to encourage public support of incidal health institution. Spen-

sor Sears, Roclinck 60 munites (6-20-63)

DEDICATION OF THE SWEDISH AMERICAN HOSPITAL

FRIDAY'S CHILDREN®

ST. ANTHONY HOSPITAL DEDICATION

. Made quallable to other stalions.

A tour of the newly remodeled facilities of this ho paral. Not available for sponsorship, 60 minutes (3-27-63).

Another tour, this time of a new hospital Spousers Partier pating, 60 minutes (4-28-63).

SPRINGFIELD

WICS

CHANNEL 20

LICENSEE: Plains Television Corp.

NETWORK: NBC TI'

REPRESENTATIVE: Young

GENERAL MANAGER: Milton D.

Friedland

EDITORIALIZING: None

OPINION

Roundtable discussion of local raco problems presented in cooperation with the Human Relations Commission of the city. Not available for sponsorship, 30 numites (5-12-63).

MENTAL HEALTH REPORT

Report on new techniques in treatment of mental patients by state hospital personnel to inform public of mental problems and methods of treatment. Not available for sponsorship 30 mimites (4-27-63),

THIS IS ILLINOIS

EDUCATION TODAY

Documentary on state government; the story of the various state offices and delineation of their functions and duties, 30-

minutes (9-15-63).

Part of a series highlighting outstanding education programs in various fields of echication utilizing actual class-room situations, students and teachers. Program aim was to inform the public of the classes in various schools of Central Illinois Not available for sponsorship, 30 mmutes (3-3-63)

YOUR VETERINARIAN REPORTS

In a series of six programs, nationally known Dr. Rosoff discusses with guest experts different advances in veterinary medicine of Interest, to cattle breeders. (3-10-63).

INDIANA

EVANSVILLE

WFIF-TV

CHANSEL M.

LICENSEE: W.FIE, Inc.

NETWORK: NBC TV

REPRESENTATIVE! Katz

GENERAL MANAGER: Jack Douglas.

Entropolyuzzasc: None

WHEAT REFERENDUM

Opponents and proponents of government wheat-support program, representing three states, discuss the matter shortly before referendum. Not available for sponsorship, 30 infinites (5-20-63).

SCOUT-O-RAMA

Boy Scont activities in the area, specifically with regard to the approaching Scont-o-rama. Not available for aponsorship 30 minutes (5-17-63).

VINCENNES -HISTORICAL TREASURE Pictorial documentary on the history of Vincennes to inform viewers of the historical value of the area. Not available for sponsorship, 30 minutes (7-22 and 8-3-63).

YOUR NEXT MAYOR

Six candidates for mayor in primary elections answering identical questions to give viewers basis for comparison. Not available for sponsorship. 60 minutes (5-4-63).

HOSPITAL CAREERS

Two-part vocational information program in which understaffed positions such as nursing and physical therapy outline typical task. Not available for spareorship, 30 minutes / 5-LF and 5-15-63).

INDIANA Not Reporting: WTVW, Evansville: WTTV, Indianapolis.

SPONSOR IN PURCIE AFENTRS

INDIANA

FORT WAYNE

WANE-TV

MINASHI Ta

LICENSEE: Indiana Broadcasting Corp.

NEIWORK: CBS TI GROUP: Corinthian REPRISENTATIVE: H-R

GENERAL MANAGERE Reid C. Chapman

EDITORIALIZING: Daily

TEEN 15

A variety show completely produced by Junior Achievers from Fort Wayne area high schools during the school year. Sponsor: Participating, 30 minutes (10-27-62 to 5-4-63).

THE MISSING BLACKBOARD*

Study of the classroom shortage in the Fort Wayne area and throughout the state, showing the problem of revenue for public schools. Not sponsored, 30 minutes (1-19-63).

SEARCH FOR A KILLER*

An in-depth report on the heart and its problems with a detailed explanation of its functions and operation. Not sporsored. 30 minutes (5-22-63).

SOUNDING BOARD

Interview program dealing in controversial issues and/or community problems such as abortion, mental health, civil rights, tc. Not sponsored. 30 minutes (daily).

CHRIST CHILD FESTIVAL

o Made available to other sta-

A filmed documentary centered around the concept of bringing Christ and the original spirit of Christmas back to the Christmas season. Not sponsored. 30 minutes (1-2-63).

FORT WAYNE

WKJG-TV

CHANNEL 33

LICENSEE: IL KJG, Inc. NETWORK: NBC TI

GROLP: Communicana Group

RIPHESENTATIVE: ATS

GENERAL MANAGER! Hilliord Gates

Awards: Certificate of Appreciation from National Veterans of Foreign Il ars (5)

EDITORIALIZINE: None

KILLER HIGHWAY

Film with commentary by law enforcement officials concerning driving hazards of a dangerous stretch of highway. Not available for sponsorship. 30 minutes (6-17-63).

THE PARKING GARAGE -**BOON OR BUST**

History and current condition of the municipally-owned parking garage through film and interviews. Not available for sponsorship. 30 minutes (3-11-63).

OOLLS FOR OEMOCRACY

Dolls of famous persons of different nationalities, races, and creeds shown to be alike in the fight for democracy. Not available for sponsorship. 30 minutes (1-27-63).

SEARCHLIGHT

Eight panel programs concerned with different aspects of a Community Services Survey report on municipal health recreational and welfare agencies. Not available for sponsorship. 30 minutes (2-10 to 3-31-63).

COMMUNISM LOOKS AT HTUOY

High school student panel discussions on the various aspects of international communism and its relation to youth. Not available for sponsorship. 30 minutes weekly (9-62 to 5-63).

FORT WAYNE

WPTA-TV

CHANNEL 21

LICENSEE: Sarkes Tarzida, Inc.

NETWORK: ABC TI

REPRESENTATIVE: Forng

GINERAL MANAGER: Richard D. Workan

FRITORIVIZING, None

SILENT WAR

Dealt with the U. S. Navy's Pacific operations, men and equipment, with emphasis on our nuclear sub fleet. Sponsor: Sears Roebuck. 30 minutes (8-29-63).

742-7125 (GENERAL TELEPHONE)

Demonstration of how the General Telephone Co. works. particularly regarding the switch to seven-digit numbers. Sponsor: General Telephone Co. 30 minutes (4-16-63).

SOVIET PRODUCTS - PRICE OR PRINCIPAL

Exploration of Communist-made goods sold at local retail outlets. Not available for sponsorship. 30 minutes (7-28-63).

COMMUNISM VS. AMERICANISM

Exploration of patriotism to provide insight into current problems confronting democracy. Not available for sponsorship, 30 minutes (10-28-63).

VOTES AND CANDIDATES

Forum discussion among candidates running for state and county office in past state election. Not available for sponsorship, 30 minutes (10-27-62).

INDIANA

INDIANAPOLIS

WFBM-TV

LYCANNEL 6

Laksski: Time-Life Broadeast though Time Lafe Broadens

SKINLOCK: VBC TI REPRESENTATIVE: Katz

Carried Marken: Eldon Campbell

Awands: Best cidental program in the Dia De La Radio OND 18 Award, Barcelona (2); Special award of Merit from Internal Recease Serv. ice (5)

EDITORIALIZING. Venue

THIS LAND

Original patriotic work for the 4th of July a dieting the part present and biture, and the people and places of America Sponsor Stokely-Van Camp Ing 30 patrictes (7-4-63)

LA CLASE DE ESPANOL

Beginning course in conversational Spanish produced in cooperation with local school system shown in clairooms and on home sets. Not available for specior last 40 number 11-62 to 5-63)

NUTCRACKER BALLET

Tscharkovsky's delightful fantasy performed by syndents of a near-by college featuring a cast of non-their 100 persons Not sponsored 90 immites (12-23-62)

OUR HOOSIER HERITAGE

Series of documentaries pointing out the history traditions culture and accomplishments of Indiana and its famons people Sponsors Seven-Up and The Kroger Company 30 minutes each five weeks.

IS IT DEDUCTIBLE?

Annual program designed to aid viewers in completing to come tax forms. Phoned-in questions answered on afr hy panel of experts. Not available for sponsorship 60 minutes (3-5-63).

INDIANAPOLIS

WISH-TV

CHANNEL 8

LICENSEE: Indiana Broadcusting Corp.

NETWORK: CHS TE Gun 18: Coringhian REPUISESTATIVE: H-R

LINERAL MANAGER: Robert B.

McConnell

Aw subs: Family Service Association

111

Fortony suzinc: Three times doils

THE DANGEROUS YEARS

TOMORROW IS A JOURNEY.

OUR HOOSIER HERITAGE"

CHRISTMAS ON THE CAMPUS

HOOSIER HOOTENANNY

. Made available to other sta-

Study of the marital problems that occur during the middle years of life using case listories and composite profiles. Not available for sponsorship, 30 minutes (11-11-52)

Dramatization of a case of mental illness from the beginning of a person's battle with mental illness to his discharge from the hospital. Not available for sponsorship 30 imparts (4-24-63).

Series of six programs dealing with the life and works of six notable Indiana authors. Not available for spousorship 30 number (Monthly

Attempt to capture the spirit of Christmas and the Joshana and Purclue Universities featuring singing groups at each school, Sponsors. American Fletcher National Bank and Indianapolis Water Company 60 munites [12-23-62]

Groups of outstanding high school and college folk singers on a program in the Coliseum during the Indiana State Pair Nut available for sponsorship, 30 minutes (5-26-63)

INDIANAPOLIS

WLW-I

EMANNEL 13

Laurent: Crosley Brondensting Corp.

NETWORK: 4/1/C TI CRUIT: Cradev

REPRESENTATIVE: Crosley, Upmar, Lourance, Petry

GENERAL MANAGER: John H. Bubcock

Aware: Indianapolis Public Schools Recognition of Excellence" (1); Community Service Council (2); "Recognition of Excellence" Indiana Traffic Safety Foundation, Indiana State Police and Indiana Office of Traffic Safety (4)

EDITORISLIZING: None

EXERCISE IN KNOWLEDGE

CROSS FXAM®

TIMOTHY CHURCHMOUSE

ISP

RED BLANKET

" Made available to other sta-

Four-member high school teams competing in a contest of knowledge to acknowledge and encourage a bolistic exellence Not sponsored 30 minutes weekly a

Person of regional or national promisence examined by a three-member panel for his (or her motives and justifications. Not available for sponsorship 30 minutes (series)

A hand puppet leads children through a Senday School lesson in order to have a down to earth religious presentation for children Not available for spoisorship 30 minutes Userties

An Indiana State Trooper interprets safets rules and the activaties of the Indiana State Police for children. Not available for sponsorship 30 minutes (series)

Documentary on the emergency ward at a large hospital to demonstrate the competence of the hospital staff. Not sporsored 30 minutes (10-16-62)

INDIANA

LAFAYETTE

WFAM-TV

CHANNIL 18

LICENSEE: Sarkes Tarzian, Inc.

GROUP: Affiliated with WTTL, Bloomington-Indianapolis, and WPTA, Ft.

Wayne

NETWORK: CAS TI Representative: Young

GENERAL MANAGER: Richard W. Long

Entromatazine: Anne

SPOTLIGHT ON LEGISLATURE

Report by the local representative to the State Legislature on the progress of new Indiana tax legislation. Not available for sponsorship. 30 minutes (3-14-63).

SPECIAL ON CUBA

Raoul Cabaza, a Cuban expatriate, described conditions in Cuba at the time of his departure, the characteristics of the Castro regime, and the missile situation. Not available for sponsorship. 30 aninutes (10-15-62).

MARION

WTAF-TV

CHANNEL 31

LICENSEE: Geneco Broadcusting Inc.

BEPRESENTATIVE: Vic Piano

CENERAL MANAGER: Robert Flucunnan

EDITORIALIZING: Occasional

MEET YOUR CANDIDATE	A brief introduction to the seven candidates in the primary
	election for mayor in a very tight race. Sponsor: State Farm
	Mutual Insurance. 30 minutes (5-22-63).

FOCUS ON EDUCATION Interview with president of a local college with regard to the expansion and new building plans of the college. Not sponsored, 15 minutes (8-10-63).

FOCUS ON EDUCATION Discussion of a new state industrial university replacing Taylor University which had moved to a different location. Not sponsored, 15 minutes (8-15-63).

SO YOU MIGHT HAVE	A report on the crowded conditions of the local hospital
A BED	televised in conjunction with a hospital building fund cam-
	paign. Not sponsored, 60 minutes (1-15-63).

REPORT ON SCHOOLS	A half year report by the superintendent of schools on the
	activities and progress on the school system. Sponsor: Marion
	National Insurance Corporation. 30 minutes (2-22-63).

SOUTH BEND

WNDU-TV

CHANNER 16

LICENSEE: Wichiana Telecusting Corp.

NETWORK: NBC TT

Representative: Venurd, Torben & McConnell

General Managere: William Thomas Hamilton

AWARDS: Junior Achievement "Conspany of the Year" Award (3)

Emponentizing: None

INSIDE OUR SCHOOLS

An intimate look at the services offered by the local school system so that the public be made aware of them. Not available for sponsorship, 30 minutes (1-63 to 4-63),

CANVASS 16

A panel discussion of the local problem of discrimination in housing for the information and education of the public. Not available for sponsorship, 30 minutes.

VF I COULD TRADE PLACES

Game-quiz show produced and staffed by local high school students in cooperation with the Junior Achievement program. Participating sponsorship, 30 minutes (1-63 to 4-63).

L

SOUTH BEND

WSBT-TV

UHANNEL 22

LIGANSEE: South Bend Tribune

NERWORK: CBS 77

REPRISENTATIVE: Paul II. Raymer

Grann Managen: Arthur R. O'Neil

Epromatizion: Occasional

CONSECRATION OF A BISHOP"

A remote broadcast from the Episcopal Chinch, having the consecration of the Bishop Conductor for the alloce. Not available for sponsorship, 60 minutes (4-21-63)

YOUTH LOOKS AT COMMUNISM

A panel of high school students discuss communism. Moderated by station newsmin and a member of the chool city curriculum department. Not available for sponsor hip 30 minutes (3-31-63).

MISSILE FROM MISHAWAKA

An inside look at the workings of the Bendix Guided Missiliplant, including films of the missile in action at White Sands Sponsor. South Bend Federal Savings and Epair 30 minutes (6-21 and 8-14-63).

AT YEAR'S END '62

A summary of the big local and national news stories of 1962 produced by the station's news department. Sponsor Erme's Supermarket, 30 minutes (1-2-63).

OUR NEXT MAYOR

A closent look at all the mayorial candidates taken from films made during the campaigns shown on election ever Not sponsored 60 minutes (4-8-63).

SOUTH BEND-ELKHART

WSJV-TV

CHYNNEL 28

Licenson: Truth Publishing Co.

NETWORK: 4BC T3
REPRESENTATIVE: 4TS

GENERAL MANAGER: Paul C. Brines

Entroficultzing Occusionally

TIME AND TIME AGAIN

Study of the split time zone between South Bend and Elkhart and a recommendation for year-round fast time. Not sponsored, 30 minutes (9-4-62).

HISTORY OF THE INDIANA LEGISLATURE Traced history of Indiana General Assembly and its activities as applied to local area, Sponsor, Miles Laboratories, 30 minutes (1-6-63).

INDIANA TAXES AND REAPPORTIONMENT

Discussion of the tax and reapportionment problem in Indiana, Sponsor: Miles Laboratories, 30 minutes (1-27-63).

A PLAYGROUND FOR THE PRINCESS

Study of the run-down conditions of the city parks of Misgawaka and recommendations for changes. Not sponsored 50 minutes (6-30-63).

THE FOURTH R

Traced the history of Elkhart high school and explaned plans of the board of education for a new school. Sponsor First National Bank of Elkhart. 30 minutes (\$-25-63)

TERRE HAUTE

WTHI-TV

CHESSEL 10

Litex 884: Wabash Valley Broadcasting Corporation

NETWORK: ABC II. CBS TI"

REPRESENTATIVE: Petra

GENERAL MANAGER: Anton Hulman, Ir.

Awanns: McCall Golden Mike award

Engineralization; Occasionally

PATTERNS OF PROGRESS

Series interpretation of the accomplishments of the newly reorganized county School Corporation. Not available for sponsorship, 15 minutes (Weekly).

THE CHALLENGE OF RENEWAL AND HOUSING IN TERRE HAUTE

Report on the controversial issue of Urban Renewal and Redevelopment with representatives from both sides of this issue, Sponsor DX Sunray 30 minutes (10-3-63).

THE CHALLENGE OF COMMUNITY HEALTH

Discussion by officials and citizens on community health and sanitations problems and the need for more health legislation. Sponsor: DX Surray 30 minutes (11-25-62)

IT TAKES MORE THAN BRAINS*

The presidents of the four tax-supported colleges and nurversities discussed the needs of colleges in the coming decade and the state's responsibility to support them. Not available for sponsorship, 30 minutes [2-27-63]

ON THE TERRE HAUTE WATERFRONT

* Made usualable to other sta-

Discussion of the financial aspect and the impelling reisons for a new sewage treatment plant with emplaisis on water conservation and public health. Not sponsored: 30 minutes 15-31-63.

Q What broadcast trade

publication led its field in

all large-scale surveys

of agency and advertiser

readership during 1963?

A. SPONSOR!*

* We'd love to give you full details. When?

AMES

WOI-TV

CHANNEL 5

LICENSEL: Jour State University

NEIWORK: 4BC TY

REPRESENTATIVE: 11-R

GENERAL MANAGER: Robert C. Mulhall

Enitori Mazing: Vone

EQUALITY IN IOWA	An examination of race relations in central Iowa in terms of possible discrimination against Negroes in housing, employment, and the purchase of real estate. Not sponsored. 30 minutes (11-15-62).
THE PEOPLE'S VOICE	Discussion of legislative reapportionment in anticipation of the opening of the legislative session. Not sponsored, 30 min- ntes (1-4-63).
DES MOINES SCHOOL BOARD REFERENDUM	Two separate, back-to-back discussions, one favoring and the other opposing the multi-million dollar school bond issue. Not sponsored, 60 minutes (5-28-63).
UNREST (Ñ RFD LAND	Positions of the National Farm Organization, the National Farm Bureau, and an economist from Iowa State U. at the time of the N.F.O. holding action on livestock in the Midwest. Not sponsored. 30 minutes (9-14-62).
CHILDREN IN DISTRESS	Program was built to present various facets of Aid to Dependent Children in Iowa. Not sponsored. 30 minutes (6-21-63).

CEDAR RAPIDS

WMT-TV

CHANNEL 2

LILENSEL! W MT-TY Juc.

NETWORK: CBS TI

Chot Pr WMT Stations

REPRESENTATIVE: Kajz

GENERAL MANAGER: W'illiam B.

Quarton

EDITOWALIZING: Now

THE IMAGE OF IOWA!	Documentary based on a public opinion study conducted among Eastern industrialists to show Iowans how they look to those who can help them industrially. Not available for sponsorship. 30 minutes (4-24-63).
IOWA'S LOONY LIQUOR LAWS	A dramatization depicting the sometimes Indicrous consequences of strict compliance with Iowa's liquor laws. Not sponsored, 30 minutes (9-4-63).
TWENTY-SEVEN SINGERS AND A POET	Special Christmas broadcast featuring "Old Gold Singers" of Iowa State U., an illustrated reading of a Christmas poem by Dylan Thomas and the state's poet laureate. Sponsors: Farmers State Bank. 30 minutes (12-18-62).
YOUR KIDS AND THE NEW MATH * Made available to other stations.	Telecast of a second grade math classroom session to acquaint the public with the new approach to teaching math in elementary school. Not available for sponsorship. 30 minutes (9-13-62).
THE DEATH PENALTY: YES OR NO?	Discussion involving proponents and opponents of continuing capital punishment in Iowa in order to enlighten the viewers.

Not available for sponsorship. 30 minutes (12-5-62).

DES MOINES

KRNT-TV

CHANNEL 8

Littisti: Coules Slaguzines and

Browleasting Inc.

GROUP: Coucles

NEIWORK: CBS TI

REPRESENTATIVE: Katz

GENERAL MANAGER: Robert Dillon

Enformalizing: None

PEOPLE'S PRESS CONFERENCE	Political, Business and Civic leaders answer questions called in by viewers during the programs. Not available for spon- sorship, 30 minutes (weekly).
STATE FAIR TALENT SEARCH	Non-professional teen-age talent competing for opportunity to appear at the annual lowa State Fair in a state-wide contest. Participating sponsorship, 30 minutes (weekly).
STATE MUSIC FESTIVAL*	Concert featuring the state's most outstanding musicians and vocalists in the All-State Orchestra, Chorus and Band. Sponsor: Iowa's Dairy Farmers' Association. 60 minutes (12-2-62).
SPECIAL REPORT*	Program dealing with any timely subject of major community importance. Not available for sponsorship, 30 minutes (monthly).
ON CAMERA WITH RUSS VAN DYKE	Daily public opinion poll of questions and issues of a timely nature. Participating sponsorship, 10 minutes (daily).

* Made available to other stations.

10 V \ Vor The porting: KCRG-TV, KH W L-TV, Codar Raphiks-Waterlop; WFIBF-TV, WDC-TV, Davenport-Rock Island: WQAD-TV,

DES MOINES

WHO-TV

CHANNEL 13

LICENSEE: Congral Broadcasting Company

NETWORK: NBC TE REPRESENTATIVE: PGW

GENERAL MANAGER: Paul A. Loyer

Awards: Junior Achievement Rynner-

1 p for 1962-63 (2)

EDIFORTALIZING: None

U. C. KICKOFF RALLY

Remote telecast of rally mangurating the Greater Des Mones. 1962-63 United Campaign. Not available for sponsorship. 90 minutes (10-2-62).

TELECHIEVERS

Produced by the Junior Achievement Telechievers in order to give young people an opportunity to experience broaders to gy Sponsor. Participating 30 minutes (weekly)

800 HIGH STREET

. Made available to other sta-

Des Momes Jr. Chamber of Commerce program reflecting the non-occupational community efforts of the young men of the community. Not available for sponsorships 30 minutes (monthly).

FORT DODGE

KQTV

CHANNEL 21

LACENSEE: Northwest Television Company

NETWORK: NBC Th'

REPRESENTATIVE: Bernard Housed General Manager: Ed Breen

EDITORIALIZING: Occasional

CALLING ED BREEN

People call and discuss problems, events and issues of timely local or national interest. Sponsors, Participating, 30 minutes (Series).

Interview with the author of the history of Humboldt, cele-

by President Hoover and President Truman Sponsor Local

HUMBOLDT CENTENNIAL

hrating its 100th year. Not available for sponsorship.

RBERT HOOVER Dedication ceremony from West Liberty featuring addresses

food company, 60 minutes (8-10-62).

HERBERT HOOVER
MUSEUM DEDICATION®

GREAT DEBATE

Series of debates between the principal seekers of major offices in lowa, such as Governor, Congressmen. Sponsors. Participating, 30 minutes (9-10 to 10-29-62).

TRIAL BY JURY

* Made available to other stations. Actual jury trial of a case which went to the Supreme Court Sponsors: Participating, 180 minutes.

MASON CITY

KGLO-TV

CHANNEL 3

LICENSTE: Lee Radio, Inc.

GROUP: Associated with KEYG-TV, Mankato, Minn., and KHQ 4-TV, Quincy, Illinois

NETWORK: CBS TI

REPRESENTATIVE: Advertising Time

GENERAL MANAGER: Walter Rothschild

EDITORIALIZING: None

AT THE CROSSROADS

Documentary showing crowded classrooms and current conditions in the Mason City High School. Not available for spousorship, 30 minutes (2-12-63)

DIAL CANCER

Public could call in directly to a panel of inedical experts and receive answers to their questions about cincer. Not available for sponsorship, 60 minutes (4-9-63)

DEVELOPMENT

State and local development officials presented progress report on what has been accomplished and what might be depected in the future. Not available for spousorship, 30 innerites (1-29-63).

BAND FESTIVAL PARADE"

Complete coverage of the 25th Anniversary Band Festival parade featuring 90 hands, plus queens and floats, Sponsor, Banks, 150 minutes (6-11-63).

SPANISH I, II, & III'

* Matte available to other stu-

Spanish at 6th, 7th and 8th grade levels taught to grade school students and adults. Sponsor Seven of the North Iowa County Boards of Education, 45 minutes. Daily

OTTUMWA

KTVO

CHANNII 3

LHESSEE, KTI O Television, Inc.

NETWORK: CBS TU

REPRESI STATIVE: George P.

Hollingbery

GENERAL MANAGER'S James C. Conrov

Editorivizing: Weekly

SABIN ON SATURDAY*

Sixteen doctors and nurses demonstrated the need for public vaccine and showed how it would be administered. Not available for sponsorship, 15 minutes (10-5-62).

MOST ECONOMICAL USE

OF MEAT*

Two meat experts demonstrated the best way to cut and prepare meat. Not available for sponsorship, 15 minutes

(10-5-62).

JOSEF MEIER

Josef Meier, star of the Passion Play, appeared for an interview and gave a history of the play from its beginning. Not

sponsored, 20 minutes (10-23-62).

FAIRFIELD CHAMBER OF COMMERCE

A group from the Fairfield Chamber of Commerce, including chorns, told about the advantages of the area. Not available for sponsorship, 30 minutes (12-21-62).

COMMUNICATIONS SUNDAY*

" Made available to other sta-

Reverend Stephenson, choir and officers of local Protestant church presented program concerning news media and the church. Not available for sponsorship. 30 minutes (1-18-63).

SIOUX CITY

KTIV

CHANNEL 4

Incenses: KTTI Television Company

NETWORK: ABC TV, NBC TV

REPRESENTATIVE: George P.

Hollingberr

GENERAL MANAGER: Deitrich Dirks

Entrom Mariso: None

SIOUX CITY SYMPHONY

hi-school concert of the Sioux City Symphony Orchestra underscoring excellence and cultural contribution. Sponsor: Security National Bank, Sioux City. 60 minutes (3-12-63).

Local high school chorus singing excerpts from the Messiah.

THE MESSIAH

Not available for sponsorship, 60 minutes (12-22-62). THE MAN IN BLUE

Baseball seen by the umpire, plus an exploration of the life of an umpire. Not available for sponsorship, 30 minutes

(7-20-63).

Members of the County Medical Association discuss types of SWORD OF HOPE cancer common to women, reviewing case histories, and answering viewer questions. Not available for sponsorship, 30 minutes (2-12-63).

A FEATHER IN THEIR CAP*

" Made available to other sta-

Life on a nearby Indian reservation plus documentary disenssions with tribal leaders. Not available for sponsorship, 30 minutes (4-21-63).

SIOUX CITY

KVTV

THANKI 9

Lackaste: People's Broadcasting Corporation

NETWORK: 4BC TV, CBS TV

REPRESENTATIVE: KILLS

LONERAL MANAGER: Donald D. Sullivan

FRETORIKLIZING Your

U.R.

Documentary report on blight in the city's shims and the need for urban renewal. Not sponsored. 30 minutes (9-13-62).

PHYSICAL FITNESS IN THE SCHOOLS

Contemporary discussion of the physical education program developed in local high schools. Not sponsored, 30 minutes (11-14-62).

PROBE

Syndicated films of lectures delivered by Dr. Albert Burke concerning contemporary problems. Sponsor: Home Federal Savings and Loan, 30 minutes,

LEARN TO SWIM

Filmed swimming lessons, with special emphasis on swimming safety, done at a local pool with a Red Cross instructor. Sponsors: Participating, 5 minutes (9-63).

HOUSING CODE IN FACT AND FICTION

Graphic portraval of the existing poor housing conditions and some of the menforced housing regulations. Not sponsored. 30 minutes (1-30-63).

KANSAS

TOPEKA

WIBW-TV

THENNIE 43

Lacesser: Stanffer Publications, &no.

NETWORK: CBS 71

REPRISENTATIVE: 4very-Knodel

GENERAL MASAGAR: That V.

Sandstrom

AWARDS; PT ((4)

EDITORIALIZING Occasional

THE RELUCTANT WARRIORS*

A sound-and picture description of the Armed Forces Reserve program in the area. Not available for sponsurship, 30 minutes (fl. 23-63).

STEEL RAILS &

DOLLAR SIGNS

Stirly of the economic impact of the railroads on Kanarwhere it is the leading industry. Sponsor: Meighent's National Bank of Topeka. 40 minutes: 6-12-63.

ROCK SPRINGS RANCH

In-depth report on new 141 youth development center Sponsor C C & F Grain Co 30 minutes [3-2-63]

TDPEKA: NINE YEARS

LATER

Negro situation in Topeka time years after school segregation case came before the Supreme Court. Not sponsored: 15 minutes (6-1-63).

THE ROAD AHEAD*

" Made mailable to other sta-

A forecast of the apcoming session of the legislature. Not is poursored. 30 minutes (2-3-63)

WICHITA

KAKE-TV

CHANNEL 10

LICENSEE; KAKE-TI and Radio Inc.

NETWORK: ABC TV

REPRESENTATIVE: Kor:

In sups: Headliner award for public

service (4)

EDITORIALIZING; Dails

LET'S SPEAK SPANISH

Live program'ni which teacher from Wichita board of education taught conversational Spanish. Not sponsored, 30 minntes (weekly).

A NEGRO NEIGHBOR NEXT OOOR? Documentary with SOF statements and silent film exploring issue of segregated housing in Wichita Not available for sponsorship, 30 minutes (9-9-63).

OUTLOOK '63

A forecast of the year that lies ahead for south-central Kansas based upon the major news events of 1962. Not sponsored, 60 minutes (12-30-62).

sored, ou minutes (1)

EDUCATION OF RETARDED CHILOREN BY DERBY PUBLIC SCHOOLS A report on the special program being conducted by the Derby Public Schools to train the mentally retarded Incorporated into program with participating sponsorship 10 minutes (12-20-62).

WICHITA

KARD-TV

CHINNEL 3

LICENSEE: Il ichita Television Corp.

NETWORK : NBC TI

REPRESENTATIVE: Petry

GENERAL MANAGER: Don Shorra

EDITORIELIZING; Every other week

WICHITA FAIR HOUSING COMMITTEE*

Professor of the U. of Wichita's political science department explored fair housing with members of the Wichita Fair Housing Committee. Not available for sponsorship, 30 minutes, (1-6-63).

CIVIL RIGHTS CASE-

BOOK*

Member of Wichita Urban League and a member of the Kansas Commission on Civil Rights interview persons demed jobs because of race or religious bias. Not available for sponsorship, 60 minutes [1-13-63]

WICHITA HUMAN RELATIONS

Dean of the College of Laberal Arts and Sciences and chairman of the Wichita Human Relations Commission provide information about the commission and its members. Not available for spousorship, 30 minutes (2-10-63)

COLLEGE DEBATE*

U. of Kansas and U. of Wichita debate the non-Communist nations forming an economic community. Not available for sponsorship, 30 minutes: 9-18-62.

THE TRIAL PROCESS*

* Made available to other sta-

Dean of the College of Business Administration and Industry at the U. of Wichita and members of Wichita Bar Assn. enact a mock trial. Not available for sponsorship, 30 minutes (3-2-63),

KANSAS Not Reporting: KTVC, Ensign; KAYSTV, Hays.

WICHITA

KTV	H
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CHANNEL 12

LICENSEE: Wichita-Hutchinson Co.,

Inc

NETWORK: CBS

REPRESENTATIVE: Blair

EDITORI VISIZING: None

HIGH SCHOOL DROPOUTS	Study of high school dropouts from local and national stand- point. Why youths leave school, what problems do they face, how is their leisure time spent? Not available for sponsor- ship. 30 minutes (4-24-63).
GO BACK TO SCHOOL	Sequel to High School Dropouts. Programed to encourage youths to return to school. Not available for sponsorship. 30 minutes (8-14-63).
TODAY'S HOSPITALS — CABEER CENTER FOR AMERICA'S YOUTHS	Study of hospital services, personnel, programs, and opportunities. Not available for sponsorship. 30 minutes (5-14-63).
FARM PEOPLE	A report on one of the state's largest businesses. Covered many phases of farming and featured state agricultural experts. Not available for sponsorship. 30 minutes (6-28-62).
THE SPIRIT OF CHRISTMAS	Explored the religious meaning and true spirit of Christmas, featuring local opinions. Not available for sponsorship. 30 minutes (12-5-62).

KENTUCKY

LOUISVILLE

WAVE-TV

CHANNEL 3

LICENSEE: WAVE, Inc.

NATWORK: NBC TY

PROBESENTATIVE: Katz

GENERAL MANAGER: Nathan Lord

Awyans: Farm Safety meards and cita-

tions (4)

EDITORIALIZING: Youe

TOMORROW'S CHAMPION	Amateur boxing in cooperation with Louisville Parks and Recreation Department to promote youth fitness and wholesome supervised activity. Not available for sponsorship. 30 minutes (Weekly).
KENTUCKY AFIELD	Outdoor activities, principally hunting and fishing, with Kentucky Fish and Wild Life Resources Dept., to promote fishing and hunting facilities and conservative practices. Not available for sponsorship. 30 minutes (Weekly).
YOUTH SPEAKS	Four high school students discuss current issues with moderator. Not available for sponsorship. 30 minutes (Weekly).
FARM*	Live remote telecast from station farm, covering all aspects of agriculture. Sponsor: International Mineral & Chemical. 30 minutes (5-11; 5-25; 6-15; 6-22-63).
LOUISVILLE'S NEEDS	Discussion of needs, plans, accomplishments on urban re- newal and industrial expansion by people involved. Not
" Made available to other sta-	available for spousorship. 30 minutes (5-11; 5-25; 6-15; 6-22-63).

LOUISVILLE

WHAS-TV

Спускы 11

Lici SSEE: # 11/48

NETWORK: CBS T1

Repaisentaine: Harrington,

Righter & Parsons

GENERAL MANAGER: I Selor A. Sholis

Aw (nos: National Conference of Christians and Jows; Headliners; Kentucky Society of Crippled Children; Increan War Wothers, and 6 others (1)

EDITORIALIZENG: None

WHAS CRUSADE	OR
CHILDREN	

Marathon to raise funds for physically and mentally handieapped children of Kentucky and So. Indiana. Not available for spousorship. 17 hours (9-22 and 9-23-62).

NATIONAL MERIT SCHOLARS

Program gives recognition to 13 high school seniors, in Louisville, chosen as recipients of merit scholarships. Not available for sponsorship, 60 minutes (5-22-63).

P.K.U.—THE STORY OF SUSANNAH

Documentary explaining Phenylketonuria, its detection, control, results if not treated. Not available for sponsorship, 30 minutes (5-6-63).

CORPUS CHRISTI AND CHRISTIAN HERITAGE DAY

Corpus Christi procession is an annual event involving some 20,000 Catholies in the march. Christian Heritage Day program involves about the same number of Protestants. Not available for sponsorship. 75 minutes Corpus Christi (6-16-63); Christian Heritage (10-28-62).

HI VARIETIES

Variety show featuring local teen talent, Sponsors: Participating, I hour (weekly).

KUNTULKY Not Reporting: WLTV, Bowling Gregor; WKYT-TV, WLEX-TV, Lexington; WLKY-TV, Louisville.

KENTUCKY

PADUCAH

WPSD-TV

CHANNEL OF

LICENSEE: Paducale Newspapers, Inc.

NETWORK: NBC TV REPRESENTATIVE: AIS

CENERAL MANALER: Sam Livingston

Entimitalizing: None

CRIPPLED CHILDREN'S **TELETHON**

Fifth Annual Variety telethon with appeal for public done tions for Handicapped Center. Not available for pointor hip 15 hours (10-17-15-62).

CITY HALL

Interview by station personnel with Padmeah's ngayor and four city commissioners. Not available for sponsorship 15 muutes (Feb -March, 1963).

ACCENT

Topics of local interest, from politics to community meeds Not available for sponsorship, 30 minutes Various

ATOP THE FENCEPOST

Live discussions with local and area agriculture be ider. Not available for sponsorship, 30 minutes (weekly

PRESS CONFERENCE

Area newsmen interview well-known or political figure: Not available for sponsorship, 30 minutes (Various)

LOUISIANA

ALEXANDRIA

KALB-TV

CHINNEL 5

LACENSEE: Lanford Telecusting Company

GROUP: T. B. Lauford Stations

NETWORK: NIIC TI REPRESENTATIVE: ATS

GENERAL MANAGER! Willard L. Cobb

EDITORIALIZING: None

THE TESTAMENT	OF
FREEDOM	

Pictorial essay on Randall Thompson's setting for orchestraand male chorus of passages from writings of Thomas Jefferson. Not available for sponsorship, 30 minutes [7-4-63].

FOCUS: STOP POLIO

Live demonstration and discussion of the administration of the oral polio vaccine and a film demonstration of mass inoculation. Not available for sponsorship, 30 mmutes (4-6-63)

REFLECTIONS ON ROBERT FROST

Conversation with Robert Canzonert, American poet and Frost commentator, on the life of Frost as reflected in laspoems. Not available for sponsorship. 30 minutes (1-30-63).

MODERN HÉRESIES

Conversation between a Roman Catholic priest, a Baptist chaplain and an Anglican bishop on the Church in the 20th Century, Not available for sponsorship, 30 annutes (5-11-63)

MID-LOUISIANA 1962

A year-end resume of the important news events of 1962 of the area. Sponsor: Wmofield First Federal Sayings and Loan Assoc. 60 minutes (1-6-63).

BATON ROUGE

WAFB-TV

CHANNEL 9

LICENSEE: Modern Broadcasting Company of Baton Rouge, Inc.

NETWORK: CBS TI' REPRESENTATIVE: Blair

GENERAL MENELER: Tom P. Gibbens

EDITORIALIZING: None

LOUISIANA FIREBUG"

A study of the arsonist, one of the man causes of forest bres in Louisiana, how he starts fires and why. Sponsor Wolf's Bakery, 30 minutes (2-15-63).

A history of architecture giving the reason for early designs

ARCHITECTURE IN SOUTHERN LOUISIANA

WHEN THE SUN BEGINS

and fundamentals still followed in Southern Louisiana Not available for sponshorship, 30 mmutes (6-23 and 5-15-63)

Problems inherent in a mental institution, contrasting the old concept of commitment with the new concept of rehabilitiation. Not available for sponsorship, 30 minutes (8-29-63).

TO CLIMB A TOWER

TO SHINE*

Report on special classes offered by Louisiana State University to elementary school teachers to explain the new techniques of teaching foreign language. Not available for spensorship, 30 mmittes (\$-10-63)

" Made available to other sta-THE WORLD OF ARMIN

Sculptor and professor of art presents purpose of sculpture by showing and explaining some of his own works. Not available for sponsorship, 30 minutes [7-14-63]

SCHELER

LOUISIANA Not Reporting: WATC, KLFYTV Lafsbette: KPLC-TV, Lake Charles,

SPONSOR IN PUBLIC AFFAIRS

65

BATON ROUGE

WBRZ

UHANNEL 2

Licensee: Louisiam Television and Broadcasting Inc.

NITWORK: ABC TI, NBC TI

Riemsentative: George P. Hollingbery

GENERAL MANAGER Douglas L. Manship

Entromynazine: Orcasional

NO BELLS AT CARVILLE*

WITH NO LANGUAGE BUT A CRY*

THERE'S A LOT TO BE SAID FOR TEENAGERS*

SOUTHERN UNIVERSITY SPECIAL*

WITHOUT VIOLENCE*

* Made available to other sta-

Origin, function and future of the U.S. Public Health Sanitarium (Leprosorium) at Carville, Louisiana. Not available for sponsorship. 60 minutes (9-17-62).

Accomptishments of the Louisiana State School for the Deaf. Not available for sponsorship, 60 minutes (9-21-62).

Development of the positive side of the progress, personality, and thoughts of the teenage population of Baton Rouge. Not available for sponsorship, 60 minutes (6-13-63).

History and services of Southern University, the largest Negro university in the United States, located in Baton Rouge. Not available for spousorship. 60 minutes (6-20-63).

A documentary study of peaceful integration in Southern states. Not available for sponsorship. 60 minutes (8-29-63).

MONROE

KNOE-TV

CHANNEL 8

LICENSIA: Noe Enterprises, Inc.

NETWORK: ABC TI, CBS TF

BI PRESENTATIVE: H-R

GUNERAL MANAGER: Paul II. Goldman.

Awams: Parish and State Heart Association Citation: Local and State Medical Society Citations (3)

Empoundation: Three times weekly

OPERATION CHLORINE*

POLIO CLINIC PREVIEW*

CARDIOVASCULAR PROGRAM*

CITY SCHOOL BOARD REPORT

RULES OF THE WATER ROAD*

" Made available to other sta-

Preparation, precautions taken, the actual raising and disposal of a long-sunk barge loaded with deadly chlorine gastanks, in an attempt to alleviate the fear of the community. Not available for sponsorship, 30 minutes (10-20-62).

Completely manned inoculation clinic set up in studios and procedures of mass oral inoculation demonstrated, again to alleviate fear. Not sponsored, 30 minutes (2-2-63).

One of an annual series of five programs devoted to news of new techniques and discoveries in the treatment of heart diseases. Not available for sponsorship, 30 minutes (2-17-63).

Financial report and discussion by the school board on the disposition of monies spent through a recent city school bond issue. Not sponsored, 30 minutes (3-16-63).

An informative and official program on boat safety with explanations of new boating laws and other pertinent data. Not available for sponsorship, 30 minutes (5-19-63).

NEW ORLEANS

WDSU-TV

COUNSEL 6

Lauxsia: Royal Street Corporation

NIINORK NICTI

RUPHUSESTATIAE! Bluer

La Sant Massacan: A. Louis Road

Awards: American Association for State and Local History and B.M.L. award: Ohio State (1): New Orleans Press (Jub award (1 and 2)

I DITORISI 17186 Truce daily

THE HUEY LONG STORY*

TARGET: MOON

CITY COUNCIL MEETING

SOUTH OF THE BORDER — COLOMBIA

REPORT ON EL SALVADOR

* Made available to other sta-

Events that shaped the life of Huey Long and analysis of his impact on state and national politics, Sponsor: Ward Baking Company, 60 minutes (Series).

The role of New Orleans in the U. S. Space effort, and progress in the race for the moon. Sponsor: Ward Baking Company. 30 minutes (5-13-63).

Important New Orleans City Council meetings and votes on controversial tax and zoning proposals. Not available for sponsorship. 240 minutes (11-30-62): 180 minutes (3-14-63).

Report on Alliance For Progress, the Peace Corps, and Colombia's problems in dealing with the U.S. Not sponsored. 30 minutes (2-11-63).

Report from El Salvador whose problems are typical of many other Latin American nations. Not sponsored, 30 minutes (\$-3-63).

SPONSOR IN PUBLIC AFFAIRS

LOUISIANA

NEW ORLEANS

WWL-TV

CHANNEL &

LICENSFE: Loyola University of the

South

NETWORK: CBS TV

REPRESENTATIVE: Kat:

GENERAL MANAGER; J. Michael Early

AWARDS: National Gold Bell Award of the Catholic Broadcasters Association (1) **VATICAN II**

Documentary on the opening of the Roman Catholic Formenical Council in Rome and explanation of the parte played in the Council by local bishops, Sponsor Progre > Loods 60 minutes (1 20-63)

APOSTLE TO THE WORLD

Documentary of the coronation of Pope Paul VI and a discussion of what he means to the future of the Roman Catholic Church Sponsor Progresso Foods 60 minutes (8-25-63)

SHREVEPORT

KSLA-TV

CHANNEL 12

LICENSEE: KSLA-TV Inc.

NETWORK: CBS TV Representative: IIIP

GENERAL MANAGER: Winston B. Linam

EPITORIALIZING: None

ARK-LA-TEX SPELLING BEE FINALS	Regional tri-state final contest between 60 students to determine which would participate in National Spelling Bee. Not available for sponsorship, 30 minutes (5-1-63)
JUNIOR LIVESTOCK AUCTION	Auction of the Junior Livestock championship animals at the Louisiana State Fair, Sponsor, Kansas City Southern Rulroad, 30 minutes (1-27-63)
POLITICAL PROFILE*	Profile of the newest member of the Long "dynasty" to enter the political areas, Gillis Long. Not available for sponsorship, 30 minutes (1-27-63).
CLASS OF '63	An appraisal of the prospects for the graduates of the class of '63. Interviews with students, teachers, business people Not available for sponsorship, 30 munutes 5-22-63 .
WHAT'S NEWS	Weekly series in which youngsters are tested on their knowl-
* Made available to other stations.	edge of the preceding week's news. Not available for sponsorship 30 minutes.

SHREVEPORT

KTAL-TV

CHANNEL 6

LICENSEE: KCMC Inc.
NETWORK: NBC TV

Group: Palmer Media Group

REPRESENTATIVE: Blair

GENERAL MANAGER: James S. Dugan

EDITORIALIZING: Twice daily

REVOLT AT OXFORD*	Highlights of the stringgle during the enrollment of Jan-Meredith at the University of Mississippi Filmed on the campus. Not available for sponsorship, 45 minutes [10-1-63].
DEATH OF A BILL	The debate and vote on Free Electors in the state le aslature of Louisiana. Not available for sponsors! p. 30 rujintes (6-6-63)
THE SCHOOL BOND ISSUE	Discussion of an important school band election in Tev- arkana, Texas because of lack of community understanding of the usue. Not available for sporsorskip 30 minute 5-20-631.
THE STORY OF A CHURCH	A film visit to the New First Baptist Church of Shreveport La., which took over a complete fermer cellege campus

POTENTIAL FOR PROGRESS

" Made available to other sto-

Highlights of industrial development in the three state area and projection of future potential for increased development. Not available for sponsorship 50 minutes (5-16-63)

Not available for sponsorship, 30 numites | 1-27-63

LOUISIANA

SHREVEPORT

KTBS-TV

CHESSEL 3

LICENSIE: KTBS, Inc. NETWORK: IBC TV REPRESENTATIVE: Katz

GENERAL MANAGER: E. Newton Wray

EDITORIALIZING: None

RESTLESS CITY

Documentary of the industrial activity of Bossier City, La., presenting a pattern of industrial effort and a favorable psychological approach which could be of benefit to every community in the coverage area. Sponsors: Participating. 30 minutes.

GOODWILL TOUR REPORT

A report on a good will tour made in Arkansas and Texas by the local Chamber of Commerce to assist it in its industrial development program. Not available for sponsorship. 15 minutes.

MAINE

BANGOR

WABI

CHANNEL 5

LICENSEE: Community Telecasting Company

NETWORK: ABC TV, CBS TV

GROUP: Hildreth Radio-TV network

REPRESENTATIVE: George P. Hollingbery

GENERAL MANAGER: Richard B. Bronson

EDITORIALIZING: Dreasional

CHRISTMAS DADDIES

Annual Christmas telethon for needy children produced in cooperation with local and state aid organizations. Not available for sponsorship. 300 minutes (12-62).

THIS IS YOUR CITY

Annual 13 week series by the City Manager discussing problems and projects relating to local citizens. Not available for sponsorship. 30 minutes (1-63 to 3-63).

ASK YOUR DOCTOR

Monthly panel of M.D.'s answering telephone questions on a pre-arranged medical topic with a brief opening statement by each doctor. Not available for sponsorship. 45 minutes (10-62 to 5-63).

THE UNIVERSITY AND YOU

Produced by the University of Maine with a variety of formats-entertainment, panels, dramas, lectures. Sponsor: Bangor Hydro Electric. 30 minutes (9-62 to 6-63).

QUODDY NEWS CONFERENCE

Secretary of the Interior Udall and Maine Congressional Delegation hold news conference on the administration's Quoddy Power Project Report. 60 minutes (8-2-63).

BANGOR

WLBZ-TV

CHANNEL 2

LIGINSEL: W LBZ-TV Inc.

NETWORK: ABC TI NBC TI Guote: Maine Browleasting System

RUPRESI NTATIVE: Katz

GENERAL MANAGER: Rudolph O.

Marcoux

FRITORIALIZING None

BREWER CENTENNIAL

Filmed documentary of the week-long celebration of the 100th anniversary of the city of Brewer, Sponsors: Participating. 30 minutes (9-20-62).

MAINE ELECTION REPORT

A succession of 5-minute reports every half hour throughout election night to provide comprehensive coverage of local and state returns. Sponsors: Sleeper's Men's Store. (11-6-62).

HANDS ACROSS THE BORDER

Live greetings with entertainment exchanged between Maine officials and New Brunswick officials to demonstrate international goodwill. Not available for sponsorship, 30 minutes (7-22-63).

MAINE

PORTLAND

WCSH-TV

CHANNEL 6

Licenste: Maine Radio & Television

Company

NEIWORK: NBC TT

thout: Unine Broadcasting System

REPRESENTATIVE: Katz

GENERAL MANAGER: Jack Theoods

EDITORIALIZING: None

HEART CYCLE

An explanation of the four common types of heart discreter, and progress made in conquering them, featuring a heart specialist and a filmed documentary of surgical practice with special emphasis on work being done in Manie. Not available for sponsorship, 30 nimutes (2-24-63).

PROFILE OF U. OF M.

Series devoted to inspecting each facet of the University of Maine to educate viewers to the services provided by the University. Not available for sponsorship. 30 inmutes (Saturdays).

VALEDICTORIAN SPEAKS

Six high school valedictorians in a round table to expose viewers to the attitudes and opinions of outstanding young people. Not available for sponsorship, 60 minutes (6-20-63).

MAINE DAIRY INDUSTRY

* Made available to other sta-

A thorough look into one of Maine's leading inclustries from the viewpoint of the farmer, the milk dealer and the consumer. Not available for sponsorship, 60 minutes (6-25-63).

PORTLAND

WGAN-TV

CHANNEL LL

LICENSEE: Guy Gannett Broadcasting

Services

NETWORK; CBS TY

REPRESENTATIVE: Blair

General Managent Donald S. Moeller

EDITORI VI IZING: Occasional

THE ALLAGASH

Program sets forth reasons for retaining the Allagash region, a vast tract of natural wilderness in northwestern Manne threatened by hydro-electric development and road building. Not sponsored, 30 minutes (2-23-63).

THE U. OF MAINE BUDGET

Pointed out the plight of educators in their appropriation trouble with the state legislature. Not available for sponsorship, 30 minutes (1-30-63).

THE PERSONAL TOUCH: PART I Group of local businessmen head westward to "sell" Manuafter unsuccessful attempt at same by the state Department of Economic Development, Not sponsored, 30 minutes (5-5-63).

THE PERSONAL TOUCH:

Showed tangible results of western trip by local businessmen and gave first tv exposure to a new state promotion film. Not sponsored, 30 minutes (5-22-63).

THOSE BLANKETY-BLANK TAXES Informational discussion by civic officials and business leaders on the revamped tax structure for the city. Not available for spensorship, 30 minutes (9-10-62).

PORTLAND, MAINE - MT. WASHINGTON, N. H.

WMTW-TV

CHANNEL 8

LICENSEE: Wit. II ashington Tv, Inc.

NETWORK: ABC-TV
REPRESENTATIVE: HRP

GENERAL MANAGER: John W. Guider

EDITORIALIZING: Occasional

McINTIRE-HATHAWAY DEBATE* Political debate between the incombent U. 8. Congressional Representative and his opponent. Not available for sponent-ship, 30 minutes (9-28-62).

JOURNEY TO THE ALLAGASH*

The Allagash region, a possible National Park area or site of a proposed hydro-electric project. Not available for opersorship, 30 minutes (1-13-62).

MAINE TEACHERS ON TRIAL*

Maine tenchers answered questions posed by PTA may be reconcerning the quality of education in public schools. Not available for sponsorship, 30 minutes (5-25-63).

WOMEN'S CLUBS
CONVENTION REPORT

Highlights of the 71st Annual Convention of the Maint Federation of Women's Chibs. Not available for species rslup 15 minutes 6-14-63.

MISSILES — DETERRENT TO DISASTER

· Made available to other sta-

Report tailored to Northern New England are of the jeture of U.S. Army and Air Lorce missile defeas. Not avoidable for sponsorship. 15 minutes. 3-5-631

PRESQUE ISLE

WAGM-TV

CHANNEL 8

Lacensen: Iroostook Broadcasting

Corp.

NITWORK: ARC TV, CBS TV.

1750, 77

Grove: Hildreth Vetwork of Maine

REPRESENTATIVE: George P.

Hollingbery

GENERAL MANAGER: Stanley A, Lyons

EDITORIALIZING: None

LORING ANNIVERSARY

Brief program dealing with the impact which Loring Air Force Base has on the community, and has had for the previous 15 years. Not available for sponsorship. 15 minutes (9-20-63)

CHRISTIAN YOUTH RALLY

Remote telecast which included brief talks by local high school students, a panel discussion and talks by business and civic leaders. Sponsor: Christian Civic League. 60 minutes (10-12-62).

ROTARY RADIO-TV Tele

AUCTION

Televised auction of items solicited from the area presented by the local Rotary Club for the benefit of the Hospital Endowment Fund. Not available for sponsorship. 438 minutes (11-20-62 to 11-22-62).

POTATO BALLOT — INDUSTRY

AWARDS NIGHT

A brief look at the sagging farming industry in the area, plus a discussion of a ballot on proposals to remedy the situation. Not available for sponsorship. 30 minutes (4-9-63 & 7-10-63).

Annual Community Service Awards presented to persons who have given freely of time and effort for the betterment of the community. Not available for sponsorship. 30 minutes (12-24-62).

MARYLAND

BALTIMORE

WBAL-TV

CHANNEL 11

LICENSEE: Hearst Corporation

NETWORK: NBC TV
REPRESENTATIVE: Petry

GENERAL MANAGER: Brent O. Gunts

AWARDS: Ohio State regional award (1)

EDITORIALIZING: None

THE IMPERFECT PROMISE

Health problems of the aged and what individual families as well as the community as a whole can do about them. Sponsor: First National Bank. 60 minutes (1-21-63).

THE CANDIDATE SPEAKS

Live appearances by candidates for mayor, eity council president and comptroller, presenting their platforms to the voters. Not available for spnsorship. Varied lengths. (April-May 1963).

CONSECRATION OF BISHOP MILLS*

Consecration ceremonies of the elevation of Father Cedric Mills, a Baltimore Negro, to the newly created office of Episcopal Bishop to the Virgin Islands. Not available for sponsorship. 90 minutes (4-19-63).

GWYNN OAK PARK DEBATE Bringing together of two sides involved in the civil disobedience demonstrations seeking to integrate a local amusement park. Not available for sponsorship, 60 minutes (7-8-63 and 7-15-63).

PEABODY CONCERT

* Made available to other sta-

Performances of the student orchestra and vocal and instrumental soloists from the Peabody Conservatory of Music in Baltimore. Sponsors: Maryland Savings and Loan League. 30 minutes (5-20-63).

BALTIMORE

WMAR-TV

1.1145 SEL 2

PACENSEL: A. S. Abell Company

NETWORK: CBS TI

REPRISENTATIVE: Katz

GINERAL MANAGER: E. K. Jegs

FINTORIVLIZING: Morahly

FAITH TO FAITH*

Program explores differences and similarities of Christian beliefs of the Catholie and the Protestant faiths. Not available for spousorship. 30 minutes (weekly).

THE TOOLS OF VIOLENCE

Documentary study of the legal and illegal weapons used in the commission of a growing number of crimes of violence. Not available for sponsorship. 30 minutes.

IN THE SUN'S ORBIT*

Linked seven Baltimore Sun foreign and domestic correspondents, in their respective bailiwieks, by phone and film in a year-end discussion of the state of the world. Sponsor Sunpapers of Baltimore, 60 minutes (1-2-63).

FACE TO FACE

Series of programs preceding general elections providing face-to-face confrontation of candidates for major political offices. Not available for sponsorship, 30 minutes.

MEDICINE '63

o Made available to other sta-

Members of the Baltimore City Medical Society illustrate and discuss the latest advances in medical sciences. Not available for sponsorship, 30 minutes (weekly).

THE SUN

WMAR Show Exhilarates

By DONALD KIRKLEY

THE best documentary study of narcotics addiction I have ever seen was presented on WMAR-TV last. Wednesday. It also set a new high in every phase of production for the station, which has made some good ones in the past year.

The first of a three-part study of the subject, it dealt with the problem from the point-of-view of one victim. The second will be on the relationship between the addicts and the law and what is being done by the authorities. The final one will discuss efforts to find a cure, and more satisfactory ways of providing help for those who need it.

The staff responsible for it scored an achievement which is extremely rare in television; indeed, I can think of only a very few factual programs in which it was noted. That is, they found a way to build the opening film around a real-life person, willing to brave the stigma which is the heroin user's lot. She talked freely about herself and a period of misery which began sixteen years ago, when she was 12 years old.

Tremendous Impact
This gave the story a human

quality and an impact which go beyond the power of words to describe. But this was only one of many assets. Technically, it was brilliant, an adjective which may be used only once in a while in reference to locally produced documentaries.

Everything meshed — the production by Bob Cochrane, the script by George Gipe, the photography by Charles Purcell, the direction by Janet Covington, the narration by Don Bruchey.

Part Of Pattern

They were fortunate as well as enterprising in their discovery of a young woman who was able to tell her own story. largely in her own words, in an articulate but simple, sincere manner. She didn't learn to talk this way in school; she was a high school drop-out. She was taught mostly during periods of confinement in the Maryland Institute For Women. She has three children, not shown, of course, in the film. She displayed. without coaching or rehearsing, a surprisingly thorough comprehension of the nature of the drug habit and its consequences.

Her story was set off by concrse statements of facts about the problem as it affects Baltimore, and the whole pattern, of which she is an individual part. Also, there was a most remarkable kind of counterpoint in Mr. Purcell's photography, which deserves special mention.

His camera, with liberal use of close-ups of inanimate objects as well as faces, told a complementary story about the various environments in which the young woman has lived—home, jail, the streets and alleys, stores. One of the most remarkable things about the film is that the sound track alone would be absorbing on radio, and the pictorial background, would be fascinating, if shown by itself with a few subtitles.

Both would profit from a fine musical score by Glenn Bunch, which stressed the changing moods without being obtrusive.

If Parts II and III, to follow on dates not yet announced, maintain this standard, Drug Addiction will be in strong contention for whatever prizes are offered in the documentary field this season.

"The Octopus . . . and the Addict"

Another in a series of documentary programs produced in the public interest by the WMAR-TV editorial projects team.

In Maryland Most People Watch

WMAR-TV

TELEVISION PARK, BALTIMORE 12, MD.
Represented Nationally by THE KATZ AGENCY, INC.

MARYLAND

BALTIMORE

WJZ-TV

CHANNEL 13

LICENSEE: Westinghouse Broadcasting

Company

GROUP: Group W Stations

NETWORK: ABC TV

REPRESENTATIVE: TOAR

GENERAL MANAGER: Herbert B. Cahan

AWARDS: Ohio State Honorable Men-

tion 1962 (2)

EDITORIALIZING; Three times weekly

THE MARK OF MAN*

History and current treatment of legrosy filmed in Africa and the U.S. attempt to eradicate the Biblical onus surrounding this illness. Not sponsored, 60 minutes (12-62).

LET'S PUT BALTIMORE

ON THE MAP

Discussion aimed to break down general apathy, build a sense of pride in the community and stimulate existing civic organizations. Not sponsored. 60 minutes (4-63).

GWYNN OAK PARK

A confrontation of forces involved in the dispute over the desegregation of an amusement park. Not available for spon-

sorship, 60 minutes (7-63).

THE BALTIMORE JEWISH HERITAGE History of the Jewish population and its contributions to Baltimore. Not sponsored. 30 minutes (4-63).

THE FORT AND THE ERA*

· Made available to other sta-

Commemoration of the 148th anniversary of the writing of the Star Spangled Banner by re-enactment of the Battle of Baltimore. Not sponsored. 30 minutes (10-62).

MASSACHUSETTS

BOSTON

WBZ-TV

CHANNEL 4

lacensee: Westinghouse Broadcasting

Company

GROUP: Group W Stations

NETWORK: NBC TV

REPRESENTATIVE: TPAR

GENERAL MANAGER: James E. Allen

AWARDS: Special award from the Gov. ernor of the Commonwealth of Massa-

chusetts (5)

Entronializing: Four times weekly

KENNEDY - MCCORMACK **DEBATE***

FOCAL POINT:

GOVERNMENT 1963*

F. SCOTT FITZGERALD: A PORTRAIT SCRAPBOOK*

ELEVATION CEREMONY OF THE VENERABLE

JOHN M. BURGESS

ASSIGNMENT: PRISON*

" Made available to other sta-

Televised debates between Edward M. Kennedy and Edward J. McCormack, Jr., prior to the primary election for Senator. Not available for sponsorship, 60 minutes (8-27 and 9-5-62).

Three public forums on morality, modernization and manpower in government. Not available for sponsorship. 90 minutes (11-26, 27, 28-63).

The life of this famous author hosted by Andrew Turnbull, personal friend and biographer. Not available for sponsorship. 30 minutes (11-28-62).

Ceremony in which a Negro was elevated to Bishop in the Episcopal Church for the first time in the U.S. Not available for sponsorship. 120 minutes (12-8-62).

Documentary about crime and the petty criminal that followed him from his apprehension to his first day in prison. Not available for sponsorship. 30 minutes (3-4 and 8-25-63).

BOSTON

WHDH-TV

LHANNEL 5

TACENSFE: 4FIDIL, Inc.

NETWORK: CBS TY

RUPRESENTATION: Blair

GENERAL MANAGER: Il illiam B.

Me Grath

EDITORIALIZANO, None

CHRISTIAN UNITY*

A dialogue on prospects for Christian unity between a Roman Catholic prelate and a ranking Protestant leader. Not available for sponsorship, 60 minutes (1-30 and 4-7-63).

FOR US THE LIVING*

An interpretation of the turning point of the Civil War. marking the 100th anniversary of the Battle of Gettysburg. Not available for sponsorship, 60 minutes (7-4-63).

BÖSTON YOUTH SYMPHONY*

Series of three programs highlighting high school-age musicians of the area, with emphasis on high performance quality. Not available for sponsorship. 23 minutes (May, 1963).

ONE MORE HURRAH

Conversation with politician Michael Ward contrasting modern politics with the days of "The Last Hurrah," broadcast on election eve. Not available for sponsorship, 30 minutes (9-13-63).

BRAZIL EXCHANGE PROJECT*

. Made available to other statrons

An exchange of documentary programs explaining American way of life for Brazilian viewers, produced in Portugese. Return programs from Brazil aired on the station. Not available for sponsorship. 20 minutes (Series).

rocal faoi leit díb-se, mar sin, a Šaeilzeoirí: Zo zcuire Dia sonas azus rat oraib; azus zur mór azaib créite teanza bur sinsir.*

With this Gaelic greeting by President Eamont De Valera of Ireland to the citizens of Boston, WHDH-TV begins its seventh year of "Dateline Boston", a unique series of daily television programs in the public interest.

"Dateline Boston" is seen each night of the week, Monday through Friday, from 6:05 to 6:30 PM on Channel 5. Produced in association with the Massachusetts Department of Education, "Dateline Boston" has presented more than fifteen hundred different programs in its long and illustrious career. The result has been an outstanding contribution to the New England community in the fields of art, science, music, medicine, theater, and education.

"The Green Roots", a new "Dateline Boston" series from which President De Valera's greeting is taken, will become part of the heritage of WHDH-TV programming. Filmed in color on location in Ireland by a WHDH-TV production unit, the five programs will be seen on successive weeks including a special program on Christmas Day. The series will explore Ireland today — its people —

its customs — its hopes for the future — and the warm personal ties that exist between Ireland and countless New England families.

"The Green Roots" has been produced in the same tradition that resulted in the WHDH-TV UNICEF series of ten programs filmed by a Channel 5 production unit in Asia and the internationally successful series of program exchanges with Brazil. The Brazilian series, a number of locally produced programs by WHDH-TV, has met with unusual response from the United States Government and is now being adapted by WHDH-TV for use in Japan.

"The Green Roots" joins a distinguished number of programs that have dramatically used the power of television to further international understanding among peoples of many lands.

WHDH-TV is proud of its ability to produce programs of this magnitude and to offer to New England viewers unusual television programs of lasting value.

"A special word, then, for you, speakers of Irish: — May God grant you happiness and prosperity; and may you esteem the traits of the language of your forebears"

WHDH-TV CHANNEL 5

MASSACHUSETTS

BOSTON

WNAC-TV

CHANNEL 7

LICENSEE: RKO General Inc.

GROLP: RKO General Broadcasting

NETWORK: ABC TV

REPRESENTATIVE: RKO General

National Sales

GENERAL MANAGER: William M.

McCormick

AWARUS: International Film Festival of N. Y. (2); General Federation of Women's Clubs (4)

EDITQUIALIZING: None

CONFLICT	IN	THE
COUNCIL		

Film documentary of city council meeting in which the commissioner of police was being questioned regarding city towing scandal. Not available for sponsorship. 60 minutes (3-26-63).

WHY CHARLESTOWN?

Film documentary showing both sides of the Boston Redevelopment controversy over rebuilding Charlestown. Not sponsored. 30 minutes (2-5-63).

LIFE OR DEATH

History of capital punishment and an airing of opposing views on this issue which was before the state legislature. Not available for sponsorship. 30 minutes (3-12-63).

EXPERT OPINION

Daily program in which interested groups asked questions of an expert on timely, important and/or controversial subjects. Sponsors: Participating. 25 minutes daily (3-11 to 9-7-63).

VIEWPOINT*

" Made available to other sta-

File September 1988 State Committee Committee

Roundtable discussion of controversial issues presenting two people from each side. Sponsors: Participating. 30 minutes

GREENFIELD

WRLP

CHANNEL 32

LICENSEE: Springfield Television Broadcasting Corp.

NETWORK: NBC TI'

REPRESENTATIVE! George P.

Hollingbery

GENERAL MANAGER: John d. Fergie

EDITORIALIZING: Your

WARWICK BI-CENTENNIAL*

U. S. Army old guard Colonial band, folk singers and samples of food of the colonial era. Not available for sponsorship. 30 minutes (8-30-63).

MT. HERMON VIEWS

Panel discussions with four students from the Mount Hennon School for boys. Not available for sponsorship. 30 minutes (6-6-63).

EDUCATION AND YOU

Demonstration of teaching techniques, discussion of problems of education. Not available for sponsorship. 15 minutes (7-18-63).

TOURIST CAPTIVE DAY

Local Chamber of Commerce "captured" tourists, presented gifts from local industries, held interviews. Not available for sponsorship. 15 minutes (7-26-63).

BOWL-A-STRIKE FOR CANCER

tions.

" Made available to other sta-

Tournament for local bowlers with proceeds donated to the American Cancer Society. Not available for sponsorship. 15 minutes (6-4-63).

SPRINGFIELD

WHYN-TV

CHANNEL 10

LICENSEE: Hamdem-Hampshire Corp.

NETWORK: ABC TV REPRESENTATIVE: ATS

GENERAL MANAGER: Charles N. DeRose

THE YOUNG CRIMINALS

Documentary dealing with the criminal element who are past juvenile delinquent stage, but short of being confirmed criminals. Not available for sponsorship. 30 minutes (9-5-62).

ELECTION RETURNS

Election returns of cities and towns in Western Massachusetts, plus interviews with candidates and political figures Not available for sponsorship, 2 days (11-6-7-62).

SPECIAL NEWS FEATURE

Operations at the Atlas ICBM Missile Installation filmed by a civilian photographer. Not available for sponsorship, 5 minutes (12-21-62).

MODERN MEDICINE

Cardiologist interviewed regarding progress of treatment of heart disease and the pace maker, mechanism which takes over heart function. Not available for sponsorship, 30 minutes (2-24-63).

YOU AND THE WEATHER

Report of the operations of the Dept. of Commerce Weather Bureau at Bradley Field. Not available for sponsorship. 30 minutes (3-5-63),

MASSACHUSETTS

SPRINGFIELD

WWLP

CHANNEL 22

LICENSEE: Springfield Television Broadcasting Co.

Lucre: Springfield Television Broadcasting

NETWORK: NBC 11

REPRESENTATIVE: George P.

Hollingbery

GENERAL MANAGER: William da

Putnam

AWARDS McCall's Magazine (3)

Entronguizing: Three times daily

SCHOOLS MATCH WITS

Panel low leaturing lash a hor stolent from the area to topical discussions of inter the terrager & the wallite for spore or slap 30 innuites I we kly !

KITTY BROMAN SHOW

General information how Descried to enhalter women on funcly problems. Not available for sponger hip-

MASSACHUSETTS POLITICS*

Profiles of the Republican and Democratic parties and candidates in this a busetts, with coverage of the state conver-

tions. Not available for sporsorship, (6-62).

KENNEDY-MCCORMACK. DEBATE*

Live telecast of the face-to-face meeting of two rationallyknown candidates for governor of Massachimetti. Not avail able for sponsorship, (9-5-02).

CONCERN

. Made available to other sta

tions

Panel discussion conducted in conjunction with the Maisathisetts concerned with problems of current living and possible solutions. Not available for sponsorship 30 infunters (weekly)

WORCESTER

WWOR

CHANNEL IN

LICENSIF: Springfield Television Broadcasting Corp.

GROUP: Springfield Television Broadcasting

NETWORK: NBC TI

REPRESENTATIVE: Vic Piano

GENERAL MANAGER! William L. Putham

S	C	H	0	0	LS	MA	T	CH	WITS	,

Panel show featuring high school students from the area in topical discussions of interest to teenagers. Not available for sponsorship, 30 minutes (weekly).

KITTY BROMAN SHOW

General information show. Designed to enlighten women on timely problems. Not available for sponsorship.

MASSACHUSETTS POLITICS*

Profiles of the Republican and Democratic parties and cundidates in Massaelmsetts, with coverage of the state conventions. Not available for sponsorship. (6-62)

KENNEDY-MCCORMACK

DEBATE*

Live telecast of the face-to-face meeting of two nationallyknown candidates for governor of Massachusetts. Net available for sponsorship. (9-5-62)

CONCERN

. Made available to other sta-

Panel discussion conducted in conjunction with the Massaclassetts concerned with problems of current living and possible solutions. Not available for sponsorship 30 game tes (weekly)

MICHIGAN

ALLEN PARK

WJMY-TV

CHANNEL 20

LICENSEE! Triangle Broadcasting Co.

REPRESENTATIVE: Vic Pinno

GENERAL MANAGER: Albert Vanden

Bosch

EDITORIALIZINGE None

HOME TOWN RODED

Films of confests of all western activities, including roping, bulldogging, brone riding, etc. Sponsors Participating 15 minutes 19-62

TOM TRESH DAY

Homecoming celebration and parade, with interviews and a brief history of Tom Tresh, New York Yorkee rookie of the year. Sponsors: Participating 15 minutes (10-62)

MICHICAN Not Reporting: WKNX-TV, Saginaw; WPBN-TV, Traverse City

CADILLAC AND SAULT STE. MARIE

WWTV and WWUP-TV

CHANNEL 9 and 10 (Satellite)

LICENSEE: Fetzer Television Inc.

Chour: Fetzer Stations
Network: CBS TV

REPRESENTATIVE: Avery-Knodel General, Managen; Gene Ellerman

EDITORIALIZING: None

EYE ON MICHIGAN

Series devoted to the presentation of experts or authorities on subjects, events or issues of particular interest to the northern Michigan area. Sponsors: Participating. 30 minutes (Series).

ACCENT

Interviews with persons who have accomplished or are doing something of exceptional interest in the area. Sponsors: Participating, 15 minutes (Series).

DETROIT

WJBK-TV

CHANNEL 2

LICENSEE: Storer Broadcasting Co.

NETWORK: CBS TV

GROUP: Storer Stations

REPRESENTATIVE: Storer Television

20011

GENERAL MANAGER: Laurence M.

Carino

EDITORIALIZING: Three times daily

THE MIRACLE AT 650 FREDERICK STREET

Intimate view of the Children's Hospital, the only facility of its kind between Rochester and Chicago, during its fundraising campaign. Not available for sponsorship. 30 minutes (4-24-63).

WATER WONDERLAND — OR WASTELAND?

Explores the water pollution problem in Detroit via films of affected areas and interviews with industrial and government officials. Not available for sponsorship. 30 minutes (7-17-63).

BEHIND THE SIRENS

Story of the Detroit Fire Department in action. One of a series of programs showing key city activities. Sponsors: Participating. 30 minutes (3-27-63).

DETROIT SPEAKS: WILL OUR CHILDREN GET A SECOND-CLASS EDUCATION?

Citizens' groups and studio audience question school officials concerning a plan to cut three grades to half-day sessions. Not available for sponsorship. 30 minutes (8-14-63).

GORDIE HOWE: HOCKEY'S

Biography of Detroit Red Wing star, Gordie Howe, giving insight into his character and sportsmanship. Not available for sponsorship. 30 minutes (2-63).

DETROIT

WWJ-TV

CHANNEL 4

LICENSEE: The Evening News Association

NETWORK: NBC TV

REPRESENTATIVE: PGR

General Manadin: James Schiquone

EDITORIALIZING: None

JOBS IN THE INNER CITY

Local experts explored problem of job availabilities in the inner city, particularly for minority groups. Not available for sponsorship. 30 minutes (8-5-63).

HENRY FORD, THE MAN

Story of the automotive mass production genius with previously undiscovered film clips and an interview with Allen Nevins, official Ford biographer. Sponsor: Automobile Chib of Michigan, 60 minutes (7-30-63).

A CAR IS BORN

Comprehensive study of modern automobile production, from the initial conception of a new car to its life on the freeway. Sponsor: Automobile Club of Michigan, 60 minutes (2-26-63).

VANGUARD PLAYHOUSE

The struggle of a resident playhouse to establish itself in a major city was told with actual scenes from auditions, rehearsals and performances. Sponsor: The Detroit Bank and Trust Co. 60 minutes (4-16-63).

STATE OF THE FREEWAYS

The complete story of Michigan's freeway system, including a film tour from Detroit to Lake Michigan and return. Sponsor: Automobile Club of Michigan. 60 minutes (5-21-63).



Corn of The Delect Posts to 100

"SELF PORTRAIT" by VINCENT VAN GOGH

aniquely rei ils the artist's character despite its lack of both defull and defution. The intense rivility and tortured expression brighly demonstrate. Van Gogh's spiritual and emotional loneliness, as well as the abnothing sensitivity which dogged him all his life.

in a class by itself

sales impact for the advertiser on WWJ Radio and Television.

Masterpiece — exceptional skill, far-reaching values. This is the quality of WWJ radio-television service—in entertainment, news, sports, information, and public affairs programming. The results are impressive—in audience loyalty and community stature, and in

WWJ and WWJ-TV
THE NEWS STATIONS

Owned and Operated by The Detroit News . Affinited with NBC . National Representatives. Peters, Gr ff n, V.oodward Inc.

MICHIGAN

DETROIT

WXYZ-TV

CHANNEL 7

LICENSEE: WAYZ-TI NETWORK: ABC TV

GROUP: ABC Owned TV Stations REPRESENTATIVE: ABC TV Spot Sales GENERAL MANAGER: John F. Pival

AWANDS: Detroit Life Underuriters Association Citation (3)

EDITORIALIZING: Four times weekly

EMERGI	NCY R	00M #	£1*
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Dramatized documentary at Detroit's Receiving Hospital. Case history of an automobile accident victim. Sponsor: Fellows-Testagar Co. 30 minutes (1-8- and 7-9-63).

THE CHURCH AND THE

SCHOOLS

Three prominent Detroit churchmen, Roman Catholic, Protestant, and Jewish, discuss the issue of prayer in public schools. Not available for sponsorship. 30 minutes (6-16-63).

LIVE. DIE. OR QUIT?

A panel of life insurance experts answered telephoned questions about life insurance from viewers to help families plan adequate insurance protection. Not available for sponsorship. 60 minutes (3-3-63).

AT HOME WITH THE ROMNEYS

Informal interview with Governor and Mrs. George Romney at their home in the Capital. Not available for sponsorship. 30 minutes (3-31-63).

RIGHT NOW ... THE WORLD OF THE SKID ROW BUM

o Made available to other sta-

In-depth study of Detroit's skid row-its inhabitants, its social and economic effects on the community, and its human and physical rehabilitation. Sponsors: Participating. 60 minutes (6-22-63).

DETROIT

CKLW-TV

CHANNEL 9

LICENSEE: Essex Broadcasters, Inc. GROUP: RKO General Broadcasting

NETWORK: CBC

REPRESENTATIVE: RKO General

National Sales

GENERAL MANAGER: S. C. Ritchie

EDITORIALIZING: none

FREEDOM FESTIVAL

Detroit-Windsor Freedom Festival program depicting bands, drill teams, color guards, Army, Navy, Air Force, Coast Guard and Royal Canadian Mounted Police. Program promoted international Freedom Festival, a United States-Canada cooperative venture. Not available for sponsorship. 120 minutes (7-1-63)

FLINT

WJRT

CHANNEL 12

LICENSEE: The Goodwill Stations, Inc.

Gnouv: The Goodseill Stations

NETWORK: ABC TV RIPRESENTATIVE: IIRI'

GENERAL MANAGER: A. Donoran Faust

AWARDS: National Brotherhood Award (2); Associated Press Best Documentary Award (1)

Entromycizing Dails

MICHIGAN!*

Pointed out the advantages of living and working in the State, in part due to the natural beauty therein, as well as its capability in scientific research for business and industry. Not available for sponsorship. 30 minutes (5-19 and 8-25-63).

THE BRIDGE*

The story of Passover and the story of Easter presented in dramatic narrative form utilizing paintings and sculpture or great master artists. Not available for sponsorship. 30 minutes (5-19-63).

THE TRIUMPH AND THE

DESTINY*

Presentation of America's trials and triumphs and ultimate destiny to commemorate July 4th and bring a keener awareness of our heritage. Not available for sponsorship. 30 minutes (6-30-63).

OPERATION AMIGO

Reported the events leading to the successful conclusion of a project that saw 30 or 40 students from Brazil living and attending school in Flint. Not available for sponsorship. 30 minutes (12-29-62).

THE CHALLENGE OF THE FUTURE

o Made available to other sta-

Examination of Flint's economic future underlining the potential employment problems in the graduation of the "war babies" and the decrease in miskilled jobs. Not available for sponsorship, 30 minutes (6-9 and 8-4-63).

HOW MANY OF THESE WXYZ-TV SPECIALS DID YOU SEE IN 1963?

(Space doesn't permit listing them all)



ROBERT FROST: A TRIBUTE

VINCENT

KOREAN ORPHANS CHOIR

POPE JOHN XXIII



CHURCH & SCHOOLS

KING TUT

DETROIT IN TRANSITION

MICHIGAN UNLIMITED

These are eight of more than fifty "Specials" produced by WXYZ-TV during 1963. Few television stations can even begin to equal this record of creative, imaginative production, geared to the public good. There will be more in '64 on WXYZ-TV.



FLINT-SAGINAW-BAY CITY

WNEM-TV

CHANNEL 3

LIGHTSEE: Gerity Broadcasting Company

GROUP: Gerity Broadcasting

NETWORK: ABC TV REPRESENTATIVE: Petry

GENERAL MANAGER: James Gerity, Jr.

EDITORIALIZING: None

PEOPLE TO PEOPLE

Films of Ausbach, Germany, sister city to Bay City, illustrating how a German town of comparable size lives day-today. Sponsors: Bay Refining Division, Dow Chemical Co. 30 injuntes (1-63).

EYNON'S ASIAN TRIP

Series of programs made by station's news director illustrating life in Asia, Japan, Hawaii and Alaska, Sponsors: Bay Refining Division of Dow Chemical Co. and Dow Coming. 30 minutes (10-1963).

KALAMAZOO

WKZO-TV

CHANNEL 3

LICENSEE: Fetzer Broadcasting

Company

GROUP: Frizer Stations

NETWORK: CBS TV

REPRESENTATIVE: Avery-Knodel

GENERAL MANAGER: Carl E. Lee

EDITORIALIZING: Occasional

BLOSSOMTIME 1963

Description and highlights of all activities in connection with the annual Southwestern Michigan Blossom Festival. Sponsor: Theisen-Clemens (oil distributor). 60 minutes (5-15-63).

KALAMAZOO COMMUNITY IMPROVEMENT PROGRAM

Discussion of the major civic issue soon to be ballotted on by the citizens of the community. Sponsor: Kalamazoo Committee for Progress. 5 minutes (7-26 and 8-2-63).

MICHIGAN'S CONSTITUTIONAL **CONVENTION***

Debate on the merits of the state's proposed new constitution to enlighten the voters on the issues involved. Sponsor: First Federal Savings & Loan Association. 30 minutes (3-27-63).

SPEAKING FOR MYSELF

A tour of the city of Kalamazoo showing famous landmarks, industries, cultural activities, ctc. Not available for sponsorship. 20 minutes (4-13-63).

SOAP BOX DERBY WORKSHOP

o Made available to other sta-

Demonstration for youngsters building a soap box racer for entrance in the local station-sponsored contest. Not available for sponsorship. 30 minutes (3-17-63).

GRAND RAPIDS

WOOD-TV

CHANNEL 8

laci NSEE: Time-Life Broadcast, Inc.

GROUP: Time-Life Broadcast

ALTWORK: NBC TV

REPRESENTATIVE: Katz

GENERAL MANAGER: Willard Schroeder

Awanns: Michigan Adult Education
Association Award (3)

EDITORIALIZING: Ocrasionally

SURGEON IN SAIGON*

Local orthopedic specialist narrates his participation in Orthopedies Overseas Project of Saigon, describing the training of Vietnamese physicans and the treatment of victims. Sponsor: Upjohn. 30 minutes (1-26 and 2-24-63).

AT ISSUE: THE CONSTITUTION*

Michigan's proposed new state constitution probed during series of "Town Meetings," featuring debates and an authority on constitutional law. Not available for sponsorship. 30 minutes (weekly).

TEN O'CLOCK SCHOLAR

Series of non-credit adult education courses for daytime viewing audience presented by faculties of local colleges. Not available for sponsorship. 30 minutes (daily).

UNIT 8

People, places, and events of the community covering, from the zoo to the fire department, all aspects of interest or activity. Sponsor: Participating. 30 minutes (weekly).

GRAND RAPIDS SYMPHONYT

· Made available to other sta-

| Made available through TAC.

Performances of the local symphony orchestra throughout its scason including guest artists. Sponsor: Old Kent Bank & Trust Co. 60 minutes (monthly).

GRAND RAPIDS

WZZM-TV

CHANNEL 13

LICENSIF: Channel Thirteen Grand Rapids, Inc.

Network: ABC TI
Bepresentative: PGR

CENERAL MANAGER: Harold C.

Sundberg

Empourations: Geosianally

An	MIR	ΔI	RIC	KN	VER
au	,,,,,,,	U.F	1010	110	4 6 17

Specific of Almid Rickwer on American relief to the local Charles of Commerce Not available for private points of the first state of the contract of the contr

PROJECT '63

Presentation of people representing Grand Valley College to show the progres in the building of the college Not available for sponsorahip 15 minute.

SENATOR HART

Discussion between Senator Hart and lived Culson is better on their problems. Not available for sporter hip 15 ignition

CROSS EXAMINATION

Panel of attorneys asking questions concerning import of issues of the day, such as re-apportionment of various guests in their respective fields, 30 minutes

CONGRESSIONAL REPORT

Discussion between congressmen and vagous disting it had guests of current problems affecting the area. Not available for sponsorship, 30 numites (7-21-63)

LANSING

WILX-TV

CHANNEL 10

LICENSEE: Television Corporation of Michigan

of Michigan

NETWORK: NRC TI

REPRESENTATIVE: Young

GENERAL MANAGER: William J. Hart

EDITORIALIZING: None

4000 COOPER STREET

Documentary on the life of the minutes and the problems involved in the operation of the largest walled problem in the world. Not available for sponsorship, 30 minutes (10-3-62)

SMUT

Outline of the local and national problem of obscinity and pornography and its influence on our population, especially youth. Not available for sponsorship, 40 minutes (2.12 for

NEWCON YES - NO

An attempt to clarify the issues on adoption or rejection of the new Constitution of the State of Michigan through debate. Not available for sponsorship, 60 minutes (3-26 (3)

THE THIRD HOUSE

A look at behind-the-scenes lobbying techniques and the pressures brought to bear on government personnel and legislators. Not available for sponsorship 30 minister (7-8-63).

DAY AT THE FAIR

Description of a typical family outing at a county fair to bring light to the efforts involved in the making of a fair sponsor. Eckrich, 30 minutes (9-6-63).

LANSING

VT-MILW

CHANNEL 6

LICENSEE: Gross Telecasting

NETWORK: CBS TV

REPRESENTATIVE: Blair

GENERAL MANAGER: Harold F. Gross

EDITORIALIZING: Three times daily

INAUGURATION OF GEORGE W. ROMNEY*

Inauguration ceremonics from the steps of the State Capital Sponsor. American National Bank and Trust 70 mm to (1-1-63).

LANSING SYMPHONY

Concert of the Lansing Symphony Orchestra to help strengthen interest in the organization. Sponsors Michigan National Bank and Trust, Board of Water and Light 60 minutes (4-24-63).

SALUTE TO SPRING

Michigan State University Women's Clee Clifb, folk Lings us concert band and water ballet group in a program of innound dance. Sponsor. Peter Eckrich and Salas 30 mightes (5-29-63).

THE DAY DEATH STAYED

HOME

Memorial Day traffic safety program featuring a perquet state and local officials in an effort to help curtial traffic accidents. Not available for spongrabip 30 register (5-30-63).

HELPING HANDS

* Made available to other sta-

Observance of the 50th Anniversary at Starr Commin nivertafor Boys. Founder and director of school a toll as last through the boys' correctional maintation. Net as alable for sponsorship. 30 injustes (4-4-83)

WLUC-TV

CHANNEL 6

LIGANSEE: North Central Broadcasting

NETWORK: ABC TV, CBS TV, NBC TV

Guoup: Morgan Murphy Enterprises

REPRESENTATIVE: PGW

GENERAL MANAGER: James L. Tomlin

THE GOVERNOR REPORTS*

Made available to other sta-

Governor George Romney interviewed "off-the-air" by representatives of tv, press and radio. Not available for sponsorship. 30 minutes (6-22-63).

MINNESOTA

ALEXANDRIA

KCMT-TV

CHANNEL 7

LICENSEE: Central Minnesota Television Company

GROUP: Sioux Empire
Network: NBC TV

REPRESENTATIVE: Avery-Knodel
GENERAL MANAGER: Glenn Flint
EDITORIALIZING: Twice monthly

SAUK CENTRE HOME	Probe of the conditions at an antiquated state girls' reformatory and the need for reforms and new buildings. Not sponsored, 30 minutes (9-10-62).
THE RAINMAKERS	Explanation of the methods of inducing rain such as cloud seeding and ground-furnace rainmakers during period of drought in the area. Not sponsored, 15 minutes (5-63).
DOLLARS FOR SCHOLARS	Telethon-talent type effort to raise money for scholarship fund for nearby branch of the University of Minnesota. Not available for sponsorship. 60 minutes (5-63).
ST. CLOUD STATE COLLEGE	Various courses offered for credit by the respective departments of St. Cloud State College. Not available for sponsorship. 60 minutes (weekly).
SCHOOL BELLS AND BONDS	Documentary concerning the worth of a local school bond issuance; the cost to the taxpayer, need, etc. Not available for sponsorship. 30 minutes (10-62).

DULUTH

KDAL-TV

CHANNEL 3

LICENSEE: KDAL, Inc.

GROLP: Subsidiary of WGN, Inc.,

Chicago

NETWORK: ABC TV. CBS TV

RUPRESENTATIVE: Petry

CENERAL MANAGER: Odin S. Ramsland

Awanns: State of Minnesota Schoolbell

awards (3)

FULLORIALIZING: Daily

MR. TOLLIVER VISITS
THE SCIENCE FAIR

Visited the U. of Minnesota Science Fair and questioned the students on scientific subjects. Sponsor: Minnesota Power & Light Company. 30 minutes (3-23 and 3-27-63).

FIRE AND ICE

An "anthology" of poetry and music on the theme of interracial understanding produced for Brotherhood Week. Not available for sponsorship. 30 minutes (2-17-63).

PROJECT SCHOOLERAMA

Report on Franklin School which has an overcrowded, underprivileged student body. Not available for sponsorship, 30 minutes (6-5-63).

THE GATE, AND THE GLORY OF GOD

History of rapidly-growing but little understood Baliai religion with a historical survey supplied by the local congregation. Not available for sponsorship, 30 minutes (6-5-63)

ROCHESTER REPORT*

* Made available to other sta-

Collection of community reactions to the arena-auditorium recently built in Rochester, Minn., in anticipation of a bond issue for an arena-auditorium for Duluth. Not available for sponsorship. 30 minutes (1-28-63).

MINNESOTA Not Reporting: KMMT, Austin: KEYC-TV, Mankato: KROC-TV, Rochester.

DULUTH

WDSM-TV

CHERRIET

LICENSEE: Northwest Publications,

Inc.

NETWORK: ABC TV, NBC TU

REPRESENTATIVE : PGH

GENERAL MANAGIN: Robert J. Rich

EDITORIALIZING: Il cokly

THE MESABI RANGE

Discussion of the fubre of the cost Megali In a Rain upon which the present and lating common of the ar-

depends. Not spensore ! Demaites 10 _0 (_

THE ECUMENICAL CONFERENCE

Reports by two Roman C thole Billop returned from the Ecomemical Council in Rome, followed by a part lastery is Not available for sponsorthip 30 minutes CL-4142

DEATH RIDES THE HILLS

First of several programs recommed by trem triffice in dents in the fully area of the city with succession for

solution Not sponsored, 30 mig ftc. (8-14-54)

A CITY'S FUTURE

Roundtable discussion by cits offer its of the 1 plans for Superior and Introduction of the new cits plansing director. Not sponsored, 30 minutes (10-1-62)

POWER OF A POTROAST

. Made available to other sta-

Films and discussion by local State Employment offerals of the serious economic and social problems in the current local high rate of unemployment. Not available for spensor hip 30 minutes (8-20-63).

MINNEAPOLIS-ST. PAUL

WCCO-TV

CHANNEL &

LICENSEE: Midnest Radio and Television, Inc.

NETWORK: CBS TI

Rienesentative: PGIF

GENERAL MANAGER: F. I'en

Konynenburg

Awands: Minnesota Cancer Society
(3): Minnesota School Bell Award
(4)

EDITOROALIZINE: Dails

CANON 35

Discussion of the pros and cons of Canon 35, a ban of cameras and microphones in court. A mock trial featistical Not sponsored, 30 minutes (5-14-63).

ETHICS IN OUR TIME

Highlights of eight Symposium lectures given by leaders in business, labor, education, literature and government Not sponsored, 30 minutes (2-27-63)

A DAY BEYOND TOMORROW Story of a three-year-old victim of lenkenia, the reaction of her family and research at the University of Minnesoto Hospitals, Sponsor, Cullig in 30 minutes 13-27-65

PROJECT DROPOUT

Report on the future prospects for employment of those who leave high school before graduation and case studies on dropouts. Not sponsored, 30 minutes (4-24 and 5-31-63)

POPULATION EXPANSION

A look into how this phenomenon will affect transportation the labor market and other aspects of the Twin Cries and their suburbs. Not sponsored 30 minutes (7-17-63).

MINNEAPOLIS-ST. PAUL

WTCN-TV

CHENNEL II

GROUP: Time-Life Broadcast LICENSEE: Time-Life Broadcast

REPRESENTATIVE: Kot:

GENERAL MANAGER: Arthur M. Swift

SEVEN STEPS TO SAFETY

Spearheaded compared to induce state legislature to make automobile safety bults mandators. Not available for spousorship, 30 minutes (2-26 and 3-10-63)

LANO OF THE OAILY WATERS

Plea for safety and common sense in water sparts. Not available for sponsorship, 30 minutes 7-3-63

A MATTER OF LIFE OR DEATH

Spearheaded campaign to gain accessive legislation to convert to support of Minneapolis General Hospital by Hennepin County. Not available for spon crsling. 30 min tes (4-25-63).

THE SCHOOL OROPOUT PROBLEM

Panel discussion of local school dropouts and res Lister in the cause of "unemployables" Not available for spin sorship. 30 minutes (S-17-63).

THE GOVERNORSHIP AT STAKE.

Debates with the incumbent Gov. Elmer L. Anderson and challenger Lt. Gov. Karl Rolvage. Not available for spin sorship 30 minutes 10-4 16 30-62

MINNEAPOLIS

KMSP-TV

CHANNEL 9

LICENSEE: United Television, Inc.

NETWORK: 4BC T3
REPRESENTATIVE: Blair

GENERAL MANAGER! Donald Swartz

EDITORIALIZING: Daily

ALC	NEL	Y PI	ACE
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A look into the problems of men in state prisons with the hope that that knowledge would help reduce the recidivism in crime. Not available for sponsorship, 30 minutes (2-27-62).

WHY?

Sequel to above delving into the "why" of erime and the efficacy of rehabilitative attempts in Minnesota penal institutions. Not available for sponsorship. 30 minutes (3-20-62).

RED RECRUITERS

A former communist party member told of the inside workings and aims of the Communist Party in Minnesota especially with regard to state educational institutions. 30 minutes. (1-6-63).

THE BRAINPICKERS

An examination into the controversy of the administration of personal inventory tests on grade and high school students. 30 minutes (3-10-63).

THE HOODS IN OUR

An exploration into the modus operandi of modern organized crime and police attempts to cope with these new methods, 30 minutes (6-16-63)

ST. PAUL-MINNEAPOLIS

KSTP-TV

CHANNEL 5

LICENSEE: Hubbard Broadcusting, Inc.

GROUP: Hubbard Broadcasting

NETWORK: NBC TV
Representative: Petry

GENERAL MANAGER: Stanfey S. Hubbard

EDITORIALIZING; None

FREEDOM IMPRISONED

Films of the Berlin Wall with commentary by local people who are familiar with the Wall. Sponsor: Minneapolis Federal Savings & Loan, 30 minutes (8-19-63).

AQUATENNIAL PARADE

Color telecast of the Aquatennial Parade during the largest summer festival in the nation. Sponsor: Hennepin Federal Savings and Loan. 165 minutes (7-20-63).

MAYORALTY DEBATE

Debate between the candidates for the office of mayor of Minneapolis concerning the issues of the campaigns. Not available for sponsorship. 30 minutes (6-9-63).

SOUTHWEST HIGH SCHOOL CHOIR Color telecast of the choir in performance of religious music and traditional Christmas songs. Not available for sponsorship. 30 minutes (12-23-62).

AMENDMENT #2 DEBATE

Debate between those who support and those who oppose the controversial Charter Reform Amendment in Minneapolis. Not available for sponsorship. 30 minutes (11-4-62).

MISSISSIPPI

JACKSON

WJTV

CHANNEL 12

LICENSIE: Capitol Broadcasting Company

NITWORK: IBC TI', CBS TF

REPRINTATIVE: Katz

GENERAL MAN MER: L. M. Sepangh, Sr.

Entoniverzing: None

UGF KICKOFF*

Participating agencies on the United Givers Fund, with a statement from the campaign chairmen. Not available for sponsorship. 30 minutes (9-24-62).

UNIVERSITY OF MISSISSIPPI FIRST FEDERAL AWARDS

PROGRESS REPORT — 1962*

Annual awards banquet at which awards are given to three of the state's outstanding citizens of the past year. Sponsor: First Federal Savings & Loan Assn. 60 minutes (1-3-63).

1302

Report of the progress of the Agricultural and Industrial Board in securing new industry for the State of Mississippi. Not available for sponsorship. 30 minutes (1-7-63).

PANEL DISCUSSION: LT. GOVERNOR All candidates for election to the office of lieutenant governor were invited to participate in a discussion. Not available for sponsorship, 60 minutes (7-31-63).

ELECTION RETURNS

* Made available to other stations.

First primary election returns including results of every political race from Constable to Governor. Sponsors: Blue Cross-Blue Shield; Deposit Guaranty Bank. 390 minutes (8-6- and 8-27-63).

How often have you seen Variety talk like this about a local TV series?

- "highly commendable...engrossing as well as timely, reflected much credit on KMSP-TV staffers...
- "skillfully handled in all respects...disseminated valuable information...a worthwhile 30 minutes...
- "provided much human interest in a commendable manner... profound and extremely interesting and attention riveting...
- "a meritorious presentation on par with more pretentious and costly TV networks' specials . . .
- "a milestone in TV reporting . . . a laudable effort, carried out with smashing impact.''

All these comments were made about a local series on KMSP Channel 9—Pursuit. This locally produced program deals directly with important problems in the upper midwest area—and does it with gloves off. As one advertising man put it: "There isn't another local program in our area that's got so many people talking and thinking."

Pursuit is just one representative part of our regular local programming. Just one of many reasons why KMSP is the favorite station of thoughtful people in the upper midwest.

Isn't this the kind of open-minded climate where your products would get a good showing?

REPRESENTED NATIONALLY BY BLAIR TV

85

LAUREL-HATTIESBURG

WDAM-TV

CHANNEL 7

LICENSEE: South Mississippe Television Co.

NETWORK: ABC TV, NBC TY

REPRESENTATIVE: Werd

GENERAL MANAGER: Marvin Reuben

EDITORIALIZING: Twice weekly

ELECTION PARTY '63	Returns of the Mississippi second primary election covering races in 13 counties and the state. Sponsors: Local participating. 300 minutes (8-27-63).
POLITICAL PRESS CONFERENCE	Press conferences with two of three candidates for the office of governor of Mississippi. Not available for sponsorship. 30 minutes (6-30 and 7-21-63).
CAPITOL CLOSEUP	Rotating panel of three state legislators and a moderator present a picture of weekly legislative activities. Not available for sponsorship. 30 minutes (weekly).
LAUREL CIVIC BOND ISSUE	Presentation of the reasons in favor of approving a multi- million dollar bond issue in Laurel. Sponsor: City of Laurel. 30 minutes (5-63).
CONTROVERSY	Panel discussion presenting both sides of controversial issues to the community. Not available for sponsorship. 30 minutes.

MISSOURI

COLUMBIA

KOMU-TV

CHANNEL 8

LICENSEE: University of Missouri

NETWORK: NBC TV, ABC TV

GROUP: Missouri Broadcusters'

Association

REPRESENTATIVE: Avery-Knodel

GENERAL MANAGLE: Edward C. Lambert

Engonializing: None

MISSOURI FORUM: PESTICIDE OR SUICIDE*

MANAGED NEWS?*

AND THE RESIDENCE OF THE PARTY OF THE PARTY

" Made available to other sta-

Panel presented differing views on the controversy over the possible dangers of insecticides. Not sponsored, 30 minutes (12-9-62).

Panel of journalists discussed the use of news as a political weapon and importance of subject in our society. Not sponsored. 30 minutes (5-28-63).

JOPLIN

KODE-TV

CHANNEL 12

LICENSEE: Gilmore Broadcasting

Corporation

NETWORK: CBS TV

REPRESENTATIVE: Ivery-Knodel
General Manager: D. T. Knight

EDITORIALIZING: None

PROFILE: PHYSICAL FITNESS IN JOPLIN SCHOOLS

Documentary on the present status and the future plans of the physical fitness program in Joplin schools. Students activities shown. Sponsor: First National Bank of Joplin. 15 minutes (11-23-62).

MISSOURI Not Reporting: KEVS-TV, Cape Girardeau; KRCG-TV, Jefferson City: KOAM-TV, Pittsburgh; KMOX-TV, St. Louis: KITS-TV, Springfield.

MISSOURI

KANSAS CITY

KCMO-TV

CHANNER S

LICENSEE: Meredith Broadcasting Co. Game: Meredith Owned Stations

NETWORKS CBS TV Redgesentative: Kats

GENERAL MANAGER: E. K. Hartenbower

EDITORIALIZING: Four times daily

CANDIDATE FOR MAYOR	Interview with each of five condulates for may a 4 Kommercity. Not available for spon or hip 30 name to 4 character 1903.
PRAIRIE PARSON	Documentary of the carliet Frotetisticial web of the Mississippi in observation of a boul relicion, a niversity Not available for sponsorship 30 number (11.11.62)
THE GLASS NOOSE	Documentary study of alcoholism and the effects it has epit- its victims and the community in general. Not avail be for sponsorship, 30 minutes (2-27-63)
FLIGHT 1963	Study of airport facilities of Kansas City, need to realize the current limitations and investigate the potentials for realization sary expansion. Not available for sponsorship so estimate (9-4-63).
THE QUALITY HORIZONS	Study of the progress of downtown Urban Repewal in

KANSAS CITY

KMBC-TV

CHANNEL 9

LICENSEE: Metromedia, luc.

GROUP: Metropolitan Broadcasting

NETWORK: ABC TI'

REPRESENTATIVE: Metro TV Sales

GENERAL MANAGER: Mark L. Wodlinger

EDITORIALIZING: None

FOOTBALL SELLATHON	1962 American Football League & hampionship game with interviews of team members and manager. Not ivide ble for sponsorship, 240 minutes (4-24-63)
REBIRTH OF JONNY*	Study of the mental problems of an artistic schrophrome child and the work of his therapist. Not available for spacesorship, 60 minutes (4-27-63).
THE COURT, THE CHURCH, AND THE CLASSROOM	Discussion by clergynten, lawyers and educators of the Supreme Court ruling on Bible readings in the classicont Not available for sponsorship, 30 minutes (6-20-63)
IN THESE STREETS. FOR THESE REASONS	Study of the causes and objectives of Kansas City's first protest march by Negroes. Not available for sponsership 30 minutes (7-1-63).
IN THIS CORNER	Character study and portrait of the life and circum times

Made available to other sta-

Character study and portrait of the life and circum times influencing the life of the great boxing charapion. Sponsors participating, 120 munites (5-21-63)

Kansas City proporiting achievement to date and future goals. Not available for sponsorship. 30 anhaetes is 13 feb.

KANSAS CITY

WDAF-TV

LINNYL !

LIGENSEE: Transcontinent Television Corporation

GROUP: Transcontinent Network: NBC TV

BEPRESENTATIVES Petry

GENERAL MANAGER: Il illiam 1. Bates

Emyomanizing: Oceasionally

REHABILITATION OF A PRISONER	Description of the efforts to help prisoners in Leavenwerth Penitentiary and the progressive changes in penal thinking Not available for sponsorship. 30 minutes [3-12-63]
HOW TO LOOK AT A TORNADO	Collection of fact and faues about tornadoes with "do's and don'ts" in the event of this type of storm. Sporsor. Sexter Printing, 30 minutes if 23-634.
11101011	

INSIGHT

Series of interview-in-depth programs handled by two newsonen featuring local and national news personalities. Not available for sponsorship, 50 inuities weekly.

OPERATION ALPHABET

Series to teach illiterate adults to read and write. Work

Books, Texts, other entering distributed WYrking with board of adheation. Not available for sponsorship so names aduly

* Made available to other stations

A look at the famous Alexander Grand coffeeting of Clarge its scenes and Christmas number by the Kasses City University Choir. Not available for sponsorship so manages 12-23 and 12-24-62

ST. JOSEPH

KFEQ

CHANNEL 2

Lact SSEE: Mid-States Broadcasting

Corporation

NETWORK: IRC TV, CBS TV

REPRESENTATIVE: Bolling

GENERAL MANAGER: Tom Unithews

EDITORIALIZING: None

DOWNTOWN ST. JOSEPH TRAFFIC PATTERN	St. Joseph city traffic engineer and his assistant on the effect the proposed downtown traffic pattern would have on the city. Not available for sponsorship. 30 minutes (9-13-63).
INTERSTATE 4-H SHOW	Interviews with 4-H livestock winners and home economics winners plus displays by area 4-H groups. Sponsors: Danner Mills and Green Hills Supermarkets. 60 minutes (9-20-62).
FLOURIDATION — YES OR NO?	Due to upcoming flouridation vote, station presented leaders and experts from both sides of the issue. Not available for sponsorship. 30 minutes (10-17-62).
SERTOMA AUCTION	Auctioning of articles donated to the Sertoma International (service club) as a means to raise funds for its many charities. Sponsors: Participating. 210 minutes (2-23-63).
AMELIA EARHART — THE AIRBORNE	Photographs tracing the early history of Amelia Earhart's life, interviews with friends and description of the Amelia Earhart Commemorative Stamp. Not available for sponsorship, 30 minutes (7-17-63).

ST. LOUIS

KPLR-TV

CHANNEL H

LICENSEE: 220 Television, Inc.

REPRESENTATIVE: PGW

GENERAL MANAGER: Saul Rosenzweig

EDITORIALIZING: Occasional

WHAT PRICE EXCELLENCE*	Greater St. Louis Fund for Arts and Education, to inform people of the need for funds. Not available for sponsorship. 30 minutes (4-30-63).
ARE PEOPLE REALLY FREE?	New program at Washington University in which students are invited to examine problems and conflicts of the world. Not available for sponsorship. 30 minutes (6-23-63).
YOUTH APPRECIATION WEEK	Program devoted to the youth of St. Louis and the contributions they are making to the community. Not available for sponsorship. 30 minutes (11-18-62).
S. LOUIS DECOY SQUAD	Documentary on the duties of the St. Louis decoy squad and the function it performs in the city. Not available for sponsorship. 30 minutes (12-9-62).
AIR AND WATER POLLUTION * Made available to other stations.	Discussion on the current problems of air and water pollution in the city. Not available for sponsorship. 30 minutes (12-30-63).

ST. LOUIS

KSD-TV

GHANNEL 5

LICENSIE: The Politzer Publishing Co.

NITWORK: ABC TI REPRESENTATIVE: Katz

GENERAL MANAGER: Harold Grams

FIDEORIALIZING: None

THE TRIUMPH AND THE PROMISE	Portrayal of the three-fold mission—teaching, research, and patient care—of Barnes Hospital and Washington University School of Medicine. Not available for sponsorship. 30 minutes (6-29-63).
THE TEST BAN TREATY	Series of discussions by a distinguished panel of the Test Ban Treaty. Not sponsored. 30 minutes (8-25-63).
THE EASTER MASS	His Eminence, Cardinal Joseph E. Ritter, Archbishop of St. Louis, celebrated the Mass and delivered the Easter sermon. Not available for sponsorship, 90 minutes (4-14-63).
FESTIVAL OF ARTS*	Dramatization of the student planning and effort behind Washington University's annual musical and theatrical "Festival of Arts." Not sponsored. 30 minutes (4-14-63).
LACLEDE CHRISTMAS SPECIAL	Christmas production featuring the talent of Raymond Massey, Grace Bumbry, and choirs from Notre Dame and
. Made available to other sta-	Concordia Seminary, Sponsor: Laclede Gas Company, 30

minutes (12-23-62).

* Made available to other sta-

tions.

MISSOURI

ST. LOUIS

KTVI-TV

CHANNER 2

Ligansia: Signal Hill Telegrating

Carp.

NETWORK: ABC TV

REPRESENTATIVE: 11-R

GENERAL MANAGER: Paul E. Peltason

Empum MiziNg: None

ST. LOUIS STORY	Documentary of St. Lenis and its attrens described to develop a better nuderstanding of the community. Spensor Anheuser-Busch. 30 minutes (monthly)
UNWED MOTHER	A sympathetic study of the miwed mother and the work done in handling this common social problem by the Beath Memorial Hospital. Not available for spon or bip. 30 min ntes (2-5-63)

THE CONFESSION

Documentary study of a crime recently committed in St. Louis relating to causes of many social problems of the city Not available for sponsorship, 30 minutes [1-9-63]

SEDALIA

KMOS-TV

CHANNEL 6

LICENSEE: Jefferson Television Company

NETWORK: ABC TV. CBS TV

GHOLP: Satellite to KRCG-TV. Jefferson City, Missouri

REPRESENTATIVE: Blair

GENERAL MANAGER: Robert Blosser

EDITORIALIZING: None

MISSOURI ON PARADE	Missonri State Fair Parade prior to the opening of the 1962 fair, Sponsor: Radio & TV Supply, 60 minutes (9-5-62
THE SEWER BOND ISSUE	Discussion of the sewage contamination problem for ing the citizens of the community. Not available for sponsorships 30 minutes (S-28-63).
A A 'm	Discussion by several members of Alcoholics Anonymous about preventative measures and the everyday life of an alcoholic. Not available for sponsorship, 30 minutes (7-15-63)
and a second and a second	

THE POLICE MERIT SYSTEM

. Made grailable to other sta-

Newsmen questioning members of the Citizens' Police Merit System Committee, prior to voter's decision to adopt this system. Not available for sponsorship, 30 minutes (3.16-63)

SPRINGFIELD

KYTV-TV

CHANNEL 3

LICENSEE: Springfield Television, Inc.

NETWORK: ABC TV, NBC TV

REPRESENTATIVE: Hollingbery

GENERAL MANAGERS: Carl Fox and

R. L. Smifflebam

THE	WIND	THAT	KILLS

Dan Magnire, chief of Springfield office of U. S. Weather Bureau explained tornadges. Not available for spopsorship 30 minutes (4-2-63).

THE POLICE

Policeman's typical tour of duty, officer training, departmental tour, interview with police thief. Not available for sponsorship, 30 minutes (5/26-63)

CAMPUS MUSIC

College hand traced history of modern U. S. band, and showed its functions. Not available for spon irship 30 manutes (6-9-63)

TENT THEATRE

College creeted tent on campus and presented entertunment Not available for sponsorship 30 mantes 7-14-6

MODERN MINUTEMEN

Two-week active duty training of National Guard, flood by station members who are part of the unit Not is it by for sponsorship, 30 minutes (5-28-63)

BILLINGS

KOOK-TV

ERINNPI, 2

Isle ENSEE: The Montana Network

GROUP: Skyline

NETWORK: ABC TV, CRS TV

REPRESENTATIVE: George P.

Hollingbery

GENERAL MANAGER: Cliff Ewing

EDITORIALIZING: Wonthly, or as

warranted

YELLOWSTONE COUNTY MUSEUM	Introduction of a new museum showing some of the historic Montana items that are on display. Sponsors: IGA. Ideal Bread, Westwood Appliance. 30 minutes (9-3-62).
CONSTITUTION DAY	Background for the observance of Constitution Day. Sponsors: IGA, Ideal, Hart Albin Dept. Store. 30 minutes (9-14-62).
MEDICAL PROGRAM	Doctors' discussion of heart disease, cancer, new local hospital facilities, The Poison Center for child safety, Nurses Aid Service. Sponsors: IGA, Ideal, Bennett Drug. 30 minutes (3-4-63).
BILLINGS CULTURE	Interview with the directors of the Billings Symphony and Community Concert Association. Sponsors: IGA, Ideal, Hart Albin. 30 minutes (8-21-63).
GOVERNOR'S SAFETY COMMITTEE* * Made available to other stations.	Covernor of Montana and his Safety Committee urge Labor Day highway safety and explain the functions and goals of the Committee. Not available for sponsorship. 30 minutes (8-26-63).

MONTANA

BUTTE

KXLF-TV

CHANNEL 4

LICENSEL: Garryowen Butte TV, Inc.

GROUP: Skyline

NETWORK: ABC TV. CBS TV. NBC TV

REPRESUNTATIVES Hollinghery

GENERAL MANAGER: Edmund L. Peiss

EDITORIALIZING: Occasionally

MENTAL HEALTH*

Panel program with laymen, medical people, institution director, and clergymen to detail the problem as relates to the state of Montana and delineate care and methods available in state institutions. Not available for sponsorship, 30 minutes (10-3-63).

HIGHWAY FATALITIES*

* Made available to other stations

Discussion of the highway fatality problem in Montana by the governor and highway officials pointing out methods that could be used to prevent the deaths and costs to the taxpayers. Not available for sponsorship. 30 minutes (8-28-63).

HELENA

KBLL-TV

Illiannel 12

LICENSEF: Capital City Televisjon Inc.

NITWORK: CBS TV. ABC TV. VBC TI

REPRESENTATIVE: Breen & Ward. Feltis Dore/Cannon

GENERAL MANAGER: Douglos C. Sutherland

EDITORIALIZING: None

OPENING OF 1963 LEGISLATURE*

Live telecast of the opening of the state legislature. A first in Montana history. Sponsors: Local merchants. 60 minutes (1-7-63).

GOVERNOR'S STATE OF THE STATE MESSAGE*

Governor's "State of the State" message to the legislature in Montana. Sponsors: Local merchants. 60 minutes (1-8-63).

VIGILANTE PARADE

Telecast of the 30th Annual Vigilante Parade, local equivalent of the Rose Parade, in which many groups from the city are represented. Sponsors: Local merchants, 60 minutes (5-3-63).

EMPHASIS HELENA

Film followed by a panel of townspeople and eity-eounty health department personnel concerning the teenage venereal disease problem. Not available for sponsorship, 60 minutes (3-7-63).

EMPHASIS HELENA

. Made available to other stu-

Panel of tax experts conducted three programs in which viewers could phone in questions on income tax and have them answered on the air. Not available for sponsorship. 30 minutes (3-14, 3-21, and 3-28-63).

MONIANA Not Reporting: K1 1 RTV, Billings: KAGN-TV, Glendive; KFBB-TV, KBTV, Great Falls; KMSO-TV, Missoula.

3

NEBRASKA HASTINGS

KHAS-TV

CHANNE D

LIONSER: Nebraska Television Corp.

NEIWORK: NBC TV

REPRESENTATIVE: I chard, Torbet &

McConnell

GENERAL MANAGER! Duane L. Walis.

Epitonializing: None

ADAMS COUNTY FAIR	luterviews with James Drury (The Virginian) and enteur op- to promote Adams County Frin Not available for the standard ships. 30 minutes, 5-63
THIS IS THE CHURCH	Discussions with local numbers and presentation of speakers musicians, etc. from their clarificate Speacer Their cand Grand Island Musicial Association 45 numbers.
NEBRASKA OKLAHOMA FOOTBALL GAME	Sound on fibri presentation of game played at Nersian Oklahoma, brought game to many who could not true Participating sponsorship. 120 minutes [11-25-62]
DAME JUDITH ANDERSON	Interview with Dame Anderson discussing her per on the history and an opcoming appearance. Net available for sponsorship, 10 minutes (9.11-62),
HOUSE OF YESTERDAY	Curator and staff of local museum discuss nature, untiques oddities, astronomy. Sponsors. Jack & Jill Food Stores.

KEARNEY

KHOL-TV KHPL-TV

GHANNELS 13 and 6

LICENSEE: Bi States Company

NETWORK: ABC TV

REPRESENTATIVE: Mecker

GENERAL MANAGER: F. Wayne Breuster

EDITORIALIZING: When need arises

A RIBBON OF LIFE

Documentary on Interstate Highway opening and secrettional use of chain of takes along it. Sponsor Rackwell Manufacturing, 15 minutes (8-20-63).

Kansas-Nebraska Gas Co. 30 minutes (weekly)

STORY OF DR. BREWSTER

Biography of world's first flying doctor who founded are hospital and practiced medicine until his death at 90 Nor available for sponsorship, 30 minutes (5-19-63)

FORT KEARNEY 1963

Past, present, and future of fort, the "iron goord of the trail which won the West." Not available for sponsorship 30 minutes (7-19-63).

BOY SCOUT TY JUBILEE

Importance of Scout activities and development its well as the need for improving a scoul camp to give impeties to a fund-raising campaign. Not available for sponsorship. 30. minutes 10-2-62).

LINCOLN AND GRAND ISLAND

KOLN-TV KGIN-TV

this sels 10 and 11

Lace SSEE: Cornhusker Television Corn.

GROUP! Fetzer Broadcasting Copp.

NETWORKS CBS TV

REPRESENTATIVE: Arery-Knodel

GENERAL MANAGER: A. James Ebel

EDITORIALIZING: None

CIRCLE OF SERVICE

Pictorial resume of Lancoln's United Finid agencies for hill ing with an interview of Fund's president. Not available for

sponsorship, 30 minutes, 10-9-62

CHRISTMAS IN LINCOLNLAND

Four-part series devoted to recording mood, temps and spiritual feeling of citizents during the Holiday server All set to music. Not award thile for sponsorshap, 30 and but more

ntes (12-62).

XMAS EVE IN LINCOLNLAND

Midnight Mass at Holy Trimity Priscopal Charel va. Clarit mas Eve, presented for the first time on to Ned or while for

sponsorship, 75 mmutes 112 24 621

CHAMBER OF COMMERCE ANNUAL REPORT

Report to prombers and cutizens of Line and Classics progress during previous 12 months. Not a all 1 for the sorship. 75 minutes 11-30-6.0

A DAY OF JUBILEE

Program bohoring 75th armivers of Lips Con In Diocese Ceremonies and all confer that of 1000 dale into Catholic fintle Net would be to specify the to the

ntes (3-31-63

NEBRASKA Not Reporting: KNOP-TV, Nortle Platte.

KETV

CIPANNEL I

LACENSEL: Herald Corporation

NUTWORK: IBC TV Reprison ative: IIRP

GENERAL MANAGUR! Eugene S. Thomas.

EDITORIALIZING: None

THE BIG DROPOUT	In-depth probe of school dropout problem analyzing factors leading to dropouts, social and economic effects. Participating sponsorship. 30 minutes (8-18-63).
BRING BACK THE CITY	Urban renewal problem, what other cities are doing, with an approach to Omaha. Officials' opinions, objectors' viewpoints. Sponsor: Wray M. Scott Co. 60 minutes (7-21-63).
EMANCIPATION PROCLAMATION	Story of the Negro in the past, present and future to celebrate 100th anniversary of Proclamation. Not available for sponsorship. 30 minutes (2-10-63).
BEWARE THE STRANGER	Problem of child molestation in Omaha; police detective, Junior League member, psychiatrist included on panel. Not available for sponsorship. 30 minutes (1-13-63).
REAPPORTIONMENT QUESTION	Nebraska Legislature reapportionment discussed. During statewide disagreement, station invited both sides to present views. Not available for sponsorship. 30 minutes (10-14-62).

OMAHA

KMTV

CHANNEL 3

LICENSEE: Muy Broadcasting Company

GROUP: May Stations
NETWORK: NBC TV
REPRESENTATIVE: Petry

GENERAL MANAGER: Owen L. Saddler

AWARDS: Omaha Radio/TV Council Gold Frame (1, 3, 4); State American Legion (2)

Enfronializing: None

DPERATION S.O.S.*	Series of programs, including seven-hour telecast, in behalf of Sabin Oral Polio Vaccine. More than 85% of population took vaccine. Not available for sponsorship. Various lengths (June-Scpt. 1962).
TEEN KALEIDOSCOPE	Series of programs giving teen-agers opportunity to see how business functions. Written, produced, directed by teen- agers. Sponsors: local, sold by students. 30 minutes (1962-63).
YOUR NEIGHBOR'S FAITH*	Discussions of 57 different religious faiths represented in Omaha area. Not available for sponsorship. 25 minutes (weekly).
PLAYGROUND CHAMPIONS	Program produced in cooperation with Omaha Parks and Recreation Department, to aid organized playground participation. Sponsors: participating. 30 to 60 minutes (weekly).
KMTV AWARD DINNER	An about-face of normal award routine, recognizing indi-

" Made available to other sta-

YOUR QUESTION, PLEASE

viduals who have performed outstanding public service

through television. Not available for sponsorship. 60 minutes.

Monthly program featuring senators, congressmen, mayors, etc. answering questions telephoned by viewers. Sponsors.

OMAHA

WOW-TV

CHANNEL 6

LICENSEE: Meredith It OB., Inc.

GROUP: Veredith Network: CBS TV Reputsiniving: Hlair

GENERAL MANAGER: Howard Stalnaker

EDITORIALIZENCE Tuice weekly

SAC: A CHANGING FORCE FOR PEACE	Strategic Air Command story, including weapons develop- ment, evolution, operational philosophy of deterrence. Spon- sor: Omaha Public Power District. 60 minutes (5-24-63).
OMAHA YOUTH BASEBALL	Ten programs showing activities of various major boys' base-ball programs. Not sponsored, 15 minutes (5-25 through 7-27-63).
WOW-TV FARM SHORT COURSE	Ten-program course to present new developments that help farmers to manage profitable operation, featuring leading agricultural experts. Sponsor: International Harvester. 30 minutes (1-28 through 2-8-63).
ORDINATION OF PRIESTS	Teleeast of Celebration of the Mass and Sacrament of Holy Orders at Ordination of 13 men into Roman Catholic Priest- hood. Not available for spansorship, 90 mimites (5-25-63).

participating, 30 minutes.

M

LAS VEGAS

KLAS-TV

CHANNEL 8

LICENSKE; Los Vegas Television, Inc.

NETWORK: CBS TU

REPRESENTATIVE: Avery-Knodel

GENERAL MANAGER: William D. Stiles.

EDITORIALIZING! Occasionally

SHALL WE PICKET

Panel of NAACP and new men on the quett not dem to stritions at local hotely Spensor First Western St. 1. &

Loans (6) mountes (7 17 63)

SCHOOL CRISIS

Panel of legislators and school board de Control shortage, bringing to light political ingocurer me Spin r

First Western Savings & Loan, 60 minutes (6-5-6)

CENSORSHIP

Local city Censorship Committee que tiened by a services increasing awareness of individual reportal lity in the trolling indepent hierature Spousor I not Western Sayson

& Loan, 30 minutes (f-11-63)

Explanation of how the Royer Project can give the gal la ROVER

better understanding of what is done at the Nevada Text Site. Sponsor. First Western Savings & Lague 30 minute.

(11-20-62).

RENO

KCRL

CHANNEL 4

LICENSEE: Circle L. Inc.

NETWORK: NBC TV

REPRESENTATIVE: Hollingbery

GENERAL MANAGER: Charles E. Cord

EDITORIALIZING: Frequently

LEGISLATIVE REPORT

Recap of State Legislature meetings, interviews with legislators during session to inform public on Nevida Strite Legislature events. Not available for goonsorship 15 mmintes (Monday through Friday).

TOWARD TOMORROW

Beligious services featuring all faiths from Washoe County Ministerial Allante, Not available for sponsorship, 30 minntes (weekly).

YOUTH CONCERTS

Music appreciation concerts developed by various high schools and mnior highs in Northern Nevada, Not apulable for sponsorship. 3tt minutes (weekly).

SAFETY CORNER

Police officials present safety programs with goest interviews of children from Reno Public School System Net available for sponsorship, 30 minutes (weekly

OUTDOOR REPORT

All phases of fishing, hunting, conservation, and laws giverning same presented by State of Nevada Department of Fish and Game, Sponsor: Cal-Vada Automobile, 15 innertes

(weekly).

NEW HAMPSHIRE

MANCHESTER

WMUR-TV

CHENNEL D

LICENSEE: United Television Co. of V. II.

tinot P: United Broadcasting Co.

NETWORK: IRC TI

REPRESENTATIVE: Young TI

GENERAL MANAGER: Sam Phillips

EDITORIALIZING; Treice monthly

UNITED FUND

Ams, goals and edges ements of N H Red Feither program in the state which supports some 20 agencies. Not availed a for spousership, 30 numetes @-21s62

BACKGROUND

Interview program spotlighting New Hartpslure is well ikers and tope all and controversial state issues. Firthappiting so sorship 50 minutes 19-20-621

In nigural ceremonies and address of New Hampshire's fir t

INAUGURATION OF A GOVERNOR

democratic governor in 10 veers Sponsor Merchants Bonks of Manchester 30 minutes (1-3-6)

NEWPORT WINTER CARNIVAL

History and overthe of the oldest writer comme lan the Northeast, Path ipsting sponsorship (1) minutes (2-1-4)

YOUR LEAGUE IN ACTION

State, de al milicivit questions are verel in this report overing the le me suppro the Vitas itall for pointer ship 30 n mates (2-10-6)

NEVADA Not Reporting: KORK-TV, KSHO-TV, Las Vegas; KOLO-TV, Reno

SPONSOR IN PINTER VEENIRE

ALBUQUERQUE

KGGM-TV

CHINNEL 13

LICENSEE: New Wester Broadcasting

NEIWORK! CBS TI

REPRISENTATIVE: ATS

GENERAL MANAGER: A. R. Helienstreit

EDITORIVLIZING: None

TOMORROW'S LEADERS

Interview-participation program spotlighting activities and objectives of youth groups in the city, including Boy Scouts, Girl Scouts, Boys' Club, YMCA. Sponsor: Driver-Miller Plumbing Company. 15 minutes (Saturdays).

ARTESIA H. S. ORCHESTRA

Musical program by 60-piece high school orchestra from Artesia, New Mexico, taking part in state teachers' convention, demonstrating accomplishments of state's schools and students in this field. Not available for sponsorship. 30 minutes (10-27-62).

ALBUQUERQUE

KOB-TV

CHANNEL 4

LICENSEE: Albuquerque Broadcasting, Division of Hubbard Broadcasting

NETWORK: NBC TV REPRESENTATIVE: Petry

GENERAL MANAGER: George Johnson

EDITORIALIZING: Daily

LEAGUE OF WOMEN VOTERS

Each of five candidates were given time to discuss their views, an additional two minutes to answer questions, Not available for sponsorship. 30 minutes (10-14-62).

GREAT DECISIONS 1963

Eight half-hour programs on world topics in cooperation with Foreign Policy Association, Univ. of New Mexico educational channel, and Albuquerque Greater Decisions Committee. Not available for sponsorship. 30 minutes (Feb.-March 1963).

HAPPY CHRISTMAS TREE

Original play written and produced by Sisters and orphans from St. Anthony's Orphanage for Boys. Sponsor: Albuquerque Bus Company. 30 minutes (12-21-62).

THE HOPEFUL SIDE

A discussion on the optimistic outlook for cancer research, cures, etc. Not available for sponsorship. 30 minutes (8-4-63).

SOCIAL SECURITY IN ACTION

Topics included federal old age survivors, disability insurance, importance of checking records every three years, etc. Not available for sponsorship. 15 minutes (March-Sept.

ROSWELL

KSWS-TV

CHANNEL 8

Jack Set .: John A. Barnett

NETWORKS: NBC TV, CRS TV, ABC

REPORSENTATIVES Mecker

GENERAL MANAGEN: John A. Barnett

FRITORIALIZING: None

THE TAMING OF THE WATER

Telecast in connection with dedication of saline water conversion plant. Technical aspects of plant presented on vital water problem. Not available for sponsorship, 30 minutes (7-1-63).

YOUR LEGISLATURE, POLITICS

AND YOU, 1963

General review of action taken by New Mexico Legislature provided by newspaper editors, KSWS-TV news editor, and New Mexico legislators. Not available for sponsorship. 30 minutes (3-31-63).

MAYOR'S REPORT TO THE

PEOPLE

Mayor's report on action taken by city council at its meetings to keep public informed on a continuing basis. Not available for sponsorship. 10 minutes (monthly).

1963 CANCER VARIETY SHOW

Program to stimulate interest in cancer crusade, inform public of latest cancer research developments. Not available for sponsorship, 150 minutes (4-26-63).

1962 ELECTION COVERAGE

Complete state, local, and area coverage of election in New Mexico, Sponsor: Malco Oil and Gas Company, 210 minutes (11-6-63).

M. W. MLAILO Not Reporting: KOAT-TV, Albufflenque: KAVE-TV, Carlsbad; KICA-TV, Clovis.

ALBANY

WAST-TV

GHANNEL 13

LIGINSTE: L'ay Curler Browdensting

Carp.

NEIWORK: 4BC TL REPRISENTATION: PCH

General Manager: William 4. Riple

EDITORIALIZING; None

CONSECRATION OF THE VEN. CHAS. P. PERSELL" A remote broadcast of the conceration of the Saffront Episcopal Bishop of Albany Not available for power lap 150 martes 2963

CHRISTMAS EVE MASS

Broul ast of Christian Ive Mr. Iron I main Call Ma Cathedral of the Imma white Con pt at Seat as addite for sponsorshap (20 gaugete (42 21 62)

RPI HOCKY

Collegette me booker fring HPI to left these me box > 1 Spinesips lead from and unto either fit points - 16

113260

1982 ELECTIONS

Election coverage from Cit Rener of the Albane Trace Union Sponsors local participation 200 migrates 11 05/30

100 YEARS - AMERICA'S CHALLENGE

. Made mulable to other sta-

History of the American No ero in the eight left to find 100th anniversary of Linguisipation Proclamation Not evalable for sponsorship Wragutes 3.25 6

BINGHAMTON

WNBF

CHANNEL 12

LICENSEE: Triangle Publications. Radio & Television Division

Guin re Triangle

NETWORK ! CBS TI

REPRESENTATIVE: Blair GENERAL MANAGER: George B.

Dunham

EDITORISLIZING: Monthly

VALIANT OF SUSQUEHANNA

Dramatization of part taken by men of Broome Courts New York State, during Civil War, using local photograph. Not sponsored 60 minutes (> 23-63)

EXPERIMENT

A look in depth at local problems: If ith white water prinficution, new citizens, etc. Not sponsored 30-minute re-6-10 to 7-19-63

GREAT DECISIONS

Six programs dealing with different world problems, in cooperation with local World Affairs Connect. Sponsors IBM, Marine Midland, Binghapaton Savings Bunk 69 from ntes (2-2 to 3-9-63).

THE SCHOOL OROPOUT

Documentary of high school disposits in cooperate is with Burghanito Cts Schools and S Y State Unemply Heat Not sponsored 60 number [5-4-64]

STORM IN THE VALLEY

. Made available to other stations

Film and live presentation of overenight storm which took the lives of five area teenagess. Not available for spinson ship. 30 inmotes (10-12-62).

BUFFALO

WBEN-TV

CHANNEL 4

LICENSEK: W BEA, Inc. NETWORK: CBS TI'

REPRESENTATIVE: FIRP

GENERAL MANAGER! C. Robert Thompson

IW JRD: N. Y. State Bar Association (3)

EDITORIALIZING: None

UNIVERSITY OF BUFFALO ROUNDTABLE

Local, national and international personalities discuss problems of community interest. Not available for spendorship 30 minutes weekly).

YOU AND YOUR FAMILY

Home demonstration somes presented an cooperation with Erie County Extension Service Not available for spensorship 30 minutes (weekly)

THE LAW AND YOU

The need for and use of law in our lives is pointed up in this series Not available for sponsorship 50 misoiter (monthly):

CANCER - TODAY AND TOMORROW

Cancer dargnosis, treatment, and research well covered in depth in this five-part series & t available for spannership. 30 minutes monthly)

PROJECT OPPORTUNITY

Showcase for outstanding area talent with interviews to discuss aspirations. Not available for sponsarship of minute (monthly).

NEW YORK Not Reporting: W-TEN, Albany; WBJA-TV, WINR-TV, Binghamton; WPTZ-TV, Plattsburgh; WROG-TV, Rochester. WAYSTI, Syracuse.

NEW YORK BUFFALO

WGR-TV

CHANNEL 2

LICENSEE: Transcontinent Television

GROUP: Transcontinent NETWORK: NBC TV REPRESENTATIVE: Petry

GENERAL MANAGER: Van Beuren W. De Vries

ASSAULT ON CANCER*	Program helped to break down the fear barrier and demonstrate that most cancers can be cured. Not available for sponsorship. 30 minutes (11-2-62).	
ALCOHOLISM†	Alcoholics need help and can be helped demonstrated in this program. Study of causes and effects of alcoholism. Not available for sponsorship. 30 minutes (1-27-63).	
THIS IS OUR MUSIC	Seldom-heard Negro spirituals performed by local talent were presented. Research and illustrations of Negro religious music. Not available for sponsorship. 30 minutes (2-24-63).	
CHANGING PATTERNS†	How automation has effected employment in Buffalo, stressing the need for specialized job training. Not available for sponsorship. 30 minutes (2-25-63).	
THE PROFESSIONAL NURSET	View of the important position of the nurse, her training and why she chose this career. Problems of service in local hospitals. Not available for sponsorship. 30 minutes (3-25-63)	
* Made available to other stations. † Made available through TAC.		

BUFFALO

WKBW-TV

CHANNEL 7

LICENSEE: Capital Cities Broadcasting

GROUP: Capital Cities NETWORK: ABC TV

REPRESENTATIVE: Blair TV

GENERAL MANAGER: Robert K. King

EDITORIALIZING: None

DON JUAN IN HELL*	Local live drama, including local artists, featured in Shaw's memorable work. First 90-minute live drama in Buffalo. Not available for sponsorship. (12-2-62).	
LOCAL BOY MAKES GOOD	Instant special on the capture and life of a Buffalo-born FBI fugitive. Not sponsored. 30 minutes (11-7-62).	
THE BEST OF EVERYTHING*	Off-Broadway hit adapted to television. Station had exclusive rights for Buffalo market. 30 minutes (3-5-63).	
CONVERSATION WITH CHRISTIAN HERTER	Discussion with former Secretary of State and local educators. Not available for sponsorship. 30 minutes (11-11-62).	
THE HOLY MASS	Re-enactment of the Holy Sacrifice of the Mass, live fro station's studios. Series now in third year. Not available is sponsorship. 30 minutes (weekly).	
• Made available to other stations.		

Committee of the second second

NEW YORK

WABC-TV

CHANNIL 7

Lice SSEE: Imerican Broadcasting Paramount Theaters

Grove: IRC guned to stations

NEIWORK: ABC TT

REPRESENTATIVE: ABC TV Spot Sales

GENERAL MANAGER: John O. Gilbert

FOITORIALIZING: Once weekly

BLOWUP AT BREEZY POINT	Assessment of dispute on whether to reserve eity's last remaining beachfront for future public park. Not available for sponsorship. 30 minutes (6-21-63).
BABE RUTH: A LOOK BEHIND THE LEGEND	Myth and reality of Babe Ruth as a ball player-hero and as a man, through the words of people who knew him. Sponsor: Shell Oil. 30 minutes (8-15-63).
DIARY OF A FAILURE: THE PAPERS & THE PEOPLE	Analysis of the failure of collective bargaining in New York newspaper strike, ways of avoiding recurrence. Not available for sponsorship. 30 minutes (3-5-63).
ACTION IN STRYCKER'S BAY	Picture and narrative of a pilot project area undergoing urban redevelopment on upper West Side of Manhattan. Sponsors: participating, 30 minutes (2-5-63).
FOCUS ON THE NEWS	In-depth consideration of public and community issues arising out of the news of the day using interviews, debates, film, commentary. Sponsors: participating, 15 minutes

(various).



Don't just sit there.

Do something!

The ABC Owned Television Stations do!

We provoke. We challenge. We arouse the people of the five great cities we serve.

On the next two pages you'll read how one of the ABC Owned Television Stations urged the viewing public in its city to do something for the common good.



Why station WABC-TV took a stormy stand

IN AUGUST, 1962, a movement started to have New York City acquire Breezy Point, a beachfront area on the tip of Rockaway Peninsula.

The ultimate plan was to convert this privately owned area into a 1400-acre park for all the people of New York. Its proponents foresaw it as the Central Park of this age.

Opposition to the plan was bitter and immediate. The residents of Breezy Point decried the proposal vigorously. Builders, with private contracts at stake, strenuously voiced their disapproval. Even some of the Mayor's advisors suggested abandonment of the idea.

Nobody, it seemed, saw a need for the park except the people of New York,

On June 4, 1963, despite the vocal and influential oppotuen. Mayor Wagner publicly announced his decision to lead the fight for the creation of a Breezy Print Park

Three days later WABC-TV. New York, went on the air with its first editorial. The subject, Breezy Point, Like the Mayor, the station took a seemingly unpopular stance. It supported Mayor Wagner's position in a series of eight editorials in three days.

On June 21, WABC-TV ran a half-hour documentary film, presenting the many viewpoints on the Breezy Poin controversy.

The response to the editorials and the film was instantaneous. Letters and telegrams poured in. Phone call flooded the station's switchboard. Bouquets and brickbat were tossed at us with equal passion. Detractors characterized our editorials as "...irresponsible journalism...



over Breezy Point, New York

"... shocking that a TV station take a stand..." "... some pretty wild statements ..."

When a station, after analyzing a problem, expresses its honest beliefs, it must be prepared to take bitter criticism with sweet praise. The reaction to our Breezy Point editorials gave us our share of each.

Editorial mission accomplished

But the responses, regardless of their attitudes, proved that our editorials accomplished what they set out to do. They provoked, they challenged, they aroused the public into doing something in their own interests.

WABC-TV

In September of 1963, WABC-TV began to pursue in earnest its policy of editorializing. In a ten-week period, John O. Gilbert. Vice President and General Manager of WABC-TV, addressed the station's andience a total of 103 times, expressing the station's views on twelve significant community subjects.

It is just one example of how the ABC Owned Television Stagions participate in helping to solve the problems of people they live with and serve-

NEW YORK

WCBS-TV

CHANNEL 2

LIGENSIE: CBS, Inc.

Gnot Pr CBS Owned Stations.

NEIWORK: CBS TI

REPRESENTATION: CBS TV National

Sales

CANERAL MANMER: Norman E. Walt.

Jr.

Editorializing: Intermittent

AN Ands: Emmy (1, 5)

HO	MELE	ESS C	HILD	REN

13-part series, part of Eye on New York, on care and placement of homeless children. Racial and religious barriers to placement uncovered and reported. Sponsor: Chock Full O' Nuts. 30 minutes (8-19- to 11-18-62).

WHAT'S GOING ON HERE:

PRO FOOTBALL MADNESS

Popularity of pro football and resultant madness of fans analyzed with satire and tongue-in-cheek. Sponsors: Marlboro, Hertz, Manhattan Hanover Bank. 60 minutes (12-28-62).

WHY CAN'T THEY SETTLE THE NEWSPAPER STRIKE Both sides in controversy brought together to analyze the issues, contributing to public knowledge, and hopefully to earlier solution. Not available for sponsorship. 30 minutes (1-13-63).

THE HOUSE THAT JACK BUILT

Suburban architecture and developments in mass-constructed dwellings explored in metropolitan area and Cape Cod. Sponsor: Chock Full O' Nuts. 30 minutes (4-24-63).

ANTONY AND CLEOPATRA

Complete N. Y. Shakespeare Festival production as produced for station and broadcast on opening night in Central Park. Not available for sponsorship. 165 minutes (6-20-63).

NEW YORK

WNBC-TV

CHANNEL 4

Lucks see: National Broadcasting Co.

GROVE: NBC owned to stations

NEIWORK: NBC TV

REPRESENTATIVE: NBC Spot Sales

GINERAL MANAGER: Theodore It.

W alworth, Jr.

Enturalizing: None

SEARCHLIGHT	On crucial final day of negotiations between United Federation of Teachers and Board of Education, a status report.
	Not sponsored. 30 minutes (9-8-63).

DIRECT LINE Major gu

Major gubernatorial candidates questioned by viewers by phone, sometimes by League of Women Yoters. Not sponsored, 60 minutes (11-4-62).

V. D. TEENAGE TROUBLE

Report on venereal disease among teenagers showing the increase and exploring reasons, and possible solution. Not sponsored, 30 minutes (4-22-63).

THE AMERICAN FUNERAL

Startling discussion of burial customs preceding by many months the much publicized network presentation. Sponsors: Mobil Oil, P. Lorillard, Bowery Savings Bank. 60 minutes (6-9-63).

LEGISLATIVE REPORT

Roundup from state capital on record of N. Y. State Legislature which had just ended its session. Not available for sponsorship. 30 minutes (4-9-63).

NEW YORK

WNEW-TV

CHANNEL 5

LICENSEE: Metromedia, Inc.

GROUP: Metropolitan Broadcasting

REPRISENTATIVE: Metro TV Sales

GENERAL MANAGER: John E. McArdle

LDHORIMIZING: Vone

WHAT'S GOING ON HERE*

Satire of world politics, government officials, socialized medicine, situation in Laos, forcrunner of trend in topical humor. Sponsors: participating. 30 minutes (7-11 and 12-63).

THE REBIRTH OF JONNY*

True story concerning the love of a therapist for a schizophrenic child. Problems faced by mentally disturbed children. Narrated by David Wayne. Not available for sponsorship. 60 minutes (4-7-63).

IN THIS CORNER: JOE LOUIS*

Documentary of fighter's life and times, featuring films of great fights, interviews of friends, and narrated by Louis. Sponsors: participating, 120 minutes (7-21 & 22-63).

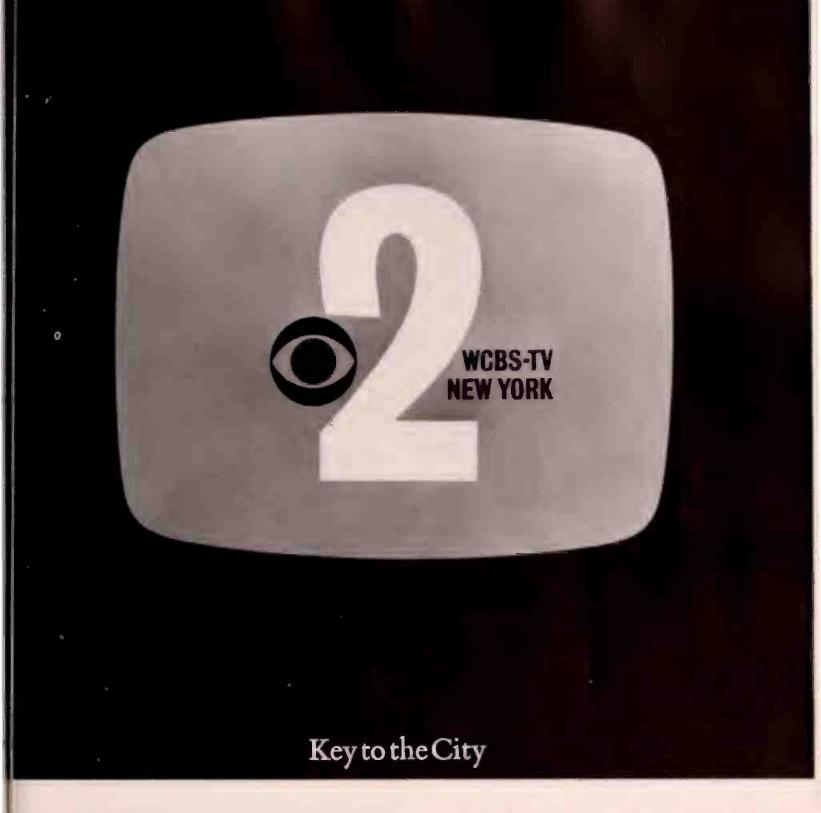
RACE RELATIONS IN CRISIS*

Divergent viewpoints from Negro spokesmen examined. Malcolin X, James Farmer, Wyatt Tee Walker, joined in program with Richard Heffner, Sponsors: participating, 120 minutes (6-16 & 7-14-63).

VNR: THE TRUE STORY OF LOWELL SKINNER*

Made available to other sta-

Interview with Korean War veteran who refused to return to the U. S. Non-repatriation discussed with Allen Dulles, Schator Keating, others. Sponsors: participating. 120 minutes (8-18 & 19-63).



New York's achievements are tremendous. Inevitably, many of its problems are king-size too. By consistently delineating achievements and problems in proper perspective, a television station of stature and perception performs a vital service, creating greater appreciation of the city's advantages and understanding of its needs.

This is the role WCBS-TV fills. On the one hand, highlighting achievements with precedential broadcasts of Shake-speare from Central Park: of the All-City High School Chorus and Orchestra concert from Philharmonic Hall; of hour-long specials designed to introduce children to the arts. With weekly high-school workshop programs on the history of the musical theatre, and workshop programs to encourage new talent. With college courses broadcast in

cooperation with NYU, Rutgers and Princeton; with biographical portraits of worth-knowing members of the New York-New Jersey-Connecticut community; with in-depth coverage of legislative hearings.

And on the other hand, underscoring problems with bold pictorial investigations of legalized gaithling, arrest and seizure laws, the suburban building boom, transportation, the financial needs of our schools, taxes, the plight of working girls in the big city, and the question of individual rights in cases of demolition for public improvements.

The record of significant broadcasts is as varied as the New York community itself. This sensitivity—and response—to the pulsebeat of the nation's greatest city has made CBS Owned WCBS-TV its most respected (and most popular) station.

NEW YORK

WOR-TV

CHANNEL 9

LICENSEE: RKO General

Grove: RKO General Broadcusting

REPRESENTATIVE: RKO Gent. Nath.

Sales

GENERAL MANAGER: Robert J. Leder

EDITORIALIZING: Vone

THE SOUNDS OF SILENCE*

Study of the research on the causes of nerve deafness conducted by Dr. Samuel Rosen in the Republic of The Sudan. Not available for sponsorship, 30 minutes (3-10-63).

TAKE HIS HAND & LEAD HIM*

Documentary on educational and personal plight of New York's mentally ill children and their families. Not available for sponsorship. 60 minutes (5-26-63).

CORONATION FOR THE WORLD*

Coronation of Pope Paul VI, featuring exclusive commentary of Most Rev. Fulton J. Sheen. Not available for spousorship, 30 minutes (6-30-63).

DAY ON THE MOON* Entertain

Entertaining, semi-historical, and scientific delineation of man's fascination with the moon from time of caveman to project Apollo. Sponsors: Local and national participating. 60 minutes (7-2-63).

BREATH AT YOUR OWN RISK*

" Made available to other sta-

Documentary on air pollution in New York, its adverse effects on life, health, and its control. Sponsors: Local and national participating. 60 minutes (12-11-62).

NEW YORK

WPIX

CHANNEL II

LICENSEE: WPLX, Inc.

REPRESENTATIVE: PGH

GENERAL MANAGER: Fred M. Thrower

EDITORIALIZING: Vane

CASTRO, CUBA & COMMUNISM*

SECRET LIFE OF ADOLF HITLER*

MOST POWERFUL WOMAN OF

THE CENTURY*

THE WAR THAT CREEPS*

RISE AND FALL OF BENITO MUSSOLINI*

" Made wailable to other sta-

An informative report and definitive expose of the Red takeover in Cuba. Sponsor: Thermo-Fax Sales. 60 minutes.

A personality profile of the former Nazi dictator in his social life, using film footage obtained from Hitler's sister. Sponsor: Rootes Motors. 60 minutes.

A historical first on America's first political demagogue using exclusive footage on the life of Eve Peron. Sponsors: Bayuk, Best Foods, Corn Products, W. A, Sheaffer, 60 minutes.

The war in Vietnam as shot by a Japanese production team who lived with anti-guerilla forces and went on patrol. Sponsors: Bayuk, Manufacturers Trust, Lever. 60 minutes.

An historical primer on the life and times of the Italian dictator including footage on his home life. Sponsors:: Bayuk, Colgate-Palmolive, Manufacturers Trust. 60 minutes.

ROCHESTER

WHEC-TV

CHANNEL III

LIGENSIE: WITEC, Inc.

takor r: Gannett

Network: CBS T3

RUPRI SENTATIVE: 11-12

GENERAL MANAGER: C. Glover

De Laney

FOLIORIMIZING: None

ONE WAY?

75 FROM SCHOOL NUMBER FIVE

MEETING OF THE WORLD COUNCIL OF CHURCHES

Documentary on the city's one-way street controversy. Program demonstrated the effectiveness of ty reporting techniques, and ability of station to analyze important public questions. Not sponsored, 30 minutes (3-63).

Means by which Rochester Public Schools handle orthopedic and other handicapped children, presenting insight into their activities. Not sponsored. 30 minutes (5-63).

Discussion with Archbishop of Canterbury, Pastor Martin Niemoeller of Germany and Dr. Charles Parlin of New York, three of six presidents of the World Conneil. Not sponsored. 30 minutes (8-63).

NEW YORK ROCHESTER

WOKR

CHANNEL IS

Lack See : Channel 13 Television of Rochester

NETWORK: IBC 13

REPRESENTATIVE: Blair TV

Pursums r: Richard C. Landsman

Fpirantyllzine: Vone

WHAT'S BEHIND BEETHOVEN Rochester Philharmonic Orchestric France Latina Theater amiscal demonstration of inspiritance of good roles to some mainty. Opened drive for fund to apport Civic Main Association. Not available for a marchip of a marchip.

NEGRO HOUSING IN ROCHESTER

In depth discussion of back of proper be used for immority groups with mixies stills at Provided a lite to entirens who couldn't behave these there a cit. Not available for sponsorship, 60 immutes, 2,5,63.

INTERACTION

Representatives of Jewish Roman Cathelic and Protestint fifths discuss current issues without relate to relizion. 30 minutes (weekly)

SCHENECTADY

WRGB

CHANNEL 6

LICENSEE: General Electric Company

NETWORK: NBC T3
REPRESENTATIVE: Kutz

GENERAL MANAGER: J. Milton Lang.

Entennantizing: Vane

BLOOD VESSEL SURGERY

POLLUTION OF THE MOHAWK RIVER

OPERATION BREAKTHROUGH

Documentary of complex surgical operation performed at Albany Medical Center Hospital Sponsor Schene tals General Electric 60 minutes (9-17-62)

Documented appalling pollution of a magnificent river by the towns and cities through which it passes. Topic was selected in support of various local and area efforts to clear up the river. Sponsor Schenectady General Electric 30 minutes (10-27-62).

Development of world's first machine capable of reconstituting whole milk from hutter, water and nulk powder. Invention has enorminis potential impact on New York State's dairy industry, as well as promising intritional help for underfied children in foreign countries. Not available for sponsorship, 30 immutes (7-8-63)

SYRACUSE

WHEN-TV

CHANNES 5

LACENSEE: Meredith Syrucuse T1 Corp.

GROUP: Meredith Stations

NETWORK: CHS TI REPRESENTATIVE: KM:

General Manager: Paul Adanti

Emtorivitzing: As needed

THE TARNISHED BLADE

Study of alleged corruption in Syracuse Police Department as reported by State Crimic Commission Excestigation, Not available for sponsorship, 30 innertex, 1-1 63.

COMMUNITY CURTAIN CALL

Salute to organizations which carned special Community Chest awards. Performance devoted to two borr thank you." Not available for spousorship, 120 in nutes, 4-28-63.

DON'T BLOW THE TRUMPET

Story of Syracuse University's first enterfauth internal differentional sorority. Organization has solved a serious problem faced by the country. Not in all his for spour rship 30 minutes. 5-26 and 6-7-63.

LIGHT IN THE OARKNESS

Do maintary in cooperation with the riling Court Foundleoholism offering facts about problem money durit with to face. Not available for spens riship 30 minutes 6.5 min 7-17-63.

ONE O'CLOCK SCHOLAR

Salate to Syracuse University's Short of Speech the nation's first on its 50th an aversary. Choose white hing techniques in field of consuminations so say Not is dible for sponsorship. 60 numbers, 3-16-63.

NEW YORK SYRACUSE

WSYR-TV

CHANNEL 3

LAGS NEE: Newhouse Broadcasting Carp.

NEIWORK: NBC TV
REPRESENTATIVE: HRP
GENERAL MANAGER:

E. R. Vadeboncoeur Editorializing: Monthly

JAMAICA SCHOOL MARM	Documentary filmed by station in Jamaica tells story of a Syracuse Peace Corps volunteer teacher. Sponsor: Don Elliott Fuel Service. 60 minutes (3-25 and 3-28-63).
THE ERNIE DAVIS STORY	Biography and tribute to Ernie Davis, including highlights of his football career, teanmates, teachers, friends and family. Not available for sponsorship, 60 minutes (5-17 and 5-19-63).
THOSE WE CAN HELP	Local school for retarded children showing training, progress, and personnel including an appeal for funds in local drive. Not available for sponsorship. 20 minutes (3-16 and 3-17-63).
INTERMATIONAL STOWER CHOW	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

INTERNATIONAL FLOWER SHOW

Preview of international flower show in New York, filmed by station eameramen. Sponsor: P & C Food Market. 30 minutes (3-31 and 4-3-63).

FREEDOM'S WEDGE

A look at Guantanamo Naval Base and its importance to the United States, including interviews with New York servicemen and women. Spousors: Don Elliott Fuel, Pepsi-Cola, Syracuse Savings Bank. 60 minutes (2-12 and 2-14-63).

UTICA

WKTV

CHANNEL 2

Lawnsen: Mid New York Broadcasting Corp.

NETWORKS: NBC TV, ABC TV

KEPHESENTATIVE: 11-R Television

GENERAL MANAGER: Gordon Gray

EDITORIALIZING: Twice weekly

YOUR MAYOR SPEAKS	City Hall events, urban renewal, public safety, city progress
	airport property among subjects covered. Not available for
	spousorship. 15 minutes (monthly).

HIGH SCHOOL QUIZ

Local high schools compete with each other for prizes in their school, encouraging scholastic competition. Not sponsored. 30 minutes (weekly).

YOUR SOCIAL SECURITY

General social security information including new benefits as enacted are reported by local office members. Not available for sponsorship, 15 minutes (weekly).

Important community affairs are discussed, a program of views that make the news. Not available for sponsorship, 25 minutes (weekly).

A presentation of works of art from the 50th anniversary showing at the Armory in New York, Sponsor: Mohawk Airlines, 30 minutes (2-17-63).

WATERTOWN

WCNY-TV

CHANNEL 7

Licensee: Brocknew Company Group: Watertown Daily Times

NITWORKS: CBS TV, ABC TV

Representative: Young

GENERAL MANNGER: James B. Higgins

FOITORINGING: None

URBAN RENEWAL DEBATE	URBAN	RENEWAL	DEBATE
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COMMENT

EXPRESSION

Live, unrehearsed debate between mayor and leading opponent of proposed urban renewal plan for the city. Not available for sponsorship, 60 minutes (1-2-63).

URBAN RENEWAL HEARING

Remote coverage of urban renewal hearing from city enuncil chamber, including final vote by conneil. Sponsors: participating. 150 minutes (1-7-63).

THE BIG SNOW JOB

Watertown had become internationally famous for snow. Program explored snowfall, efforts to maintain normal activity, removal problem. Not available for sponsorship. 30 minutes (3-27-63).

THE VANISHING SHAME

Film tour of St. Lawrence State Hospital showing new open door policy. Interviews with hospital official and Mental Health Association member. Not available for sponsorship, 30 minutes (5-22-63).

NORTH CAROLINA

ASHEVILLE

WLOS-TV

CHANNEL 13

LICENSEE: Skynna Brandensting

Company

Grove: Il ometeo NITWOKK: ABC TI

REPRESENTATIVES POW

General Managert Vortage & Colin

kombia yi izi So.; Tofice daily

QUESTION OF COLOR?*

Examination of Negro Harvey Capit thought to exter Clemson College Lord espects student's backgreand why Clenson among topics. Not spon ored 30 minutes (44-27-63)

THE PRICE OF MODERNIZATION

Story of moderatestron of Caroling Division of Champus Paper and Fibre Company Plant lad of Langledg of work its in automation process. Not spongared 30 minutes

(2.5-63)

GOODBYE OONALDSON.

Story of political football made of Dondillon Are Large Base reporting past action involving how so greaten for Inture development Sponsor Greenville Bouting 30 was

ntes (3-12-63)

SCHOOL DROPOUTS*

Leading educators, droponts interviewed Subjects included why drop-outs reasons, job prospects Not speamental in

minutes (5-14-63).

HEALTH CAREERS[®]

* Made available to other sta-

Investigation of need for medical personnel not only date tors, dentists, but mirses, hygienists Sponson Blue Cre-Blue Shield 30 minutes 6-11-63.

CHARLOTTE WBTV

CHANNER 3

LICENSEE: Jefferson Standard Life Insurance Corporation

Gnote: Jefferson Standard Broadcasting

NETWORK: CBS TV

REPRESENTATIVE: Tr.4R

GENERAL MANAGER: Charles II. Crutchfield

MANAGING DIGITOR: Bullacq lorgenson

Enture stazing: Three times daily

Awards: Faith and Freedom Farum

Award 1963 (2)

TODAY'S CHURCHES: LEADERS OR LED?†

DUTY, HONOR, COUNTRY!

GOVERNOR AND THE STATE†

THE BRIGHT ONEST

NEW LUNGS FOR THE VOICE†

1 Made available through TAC

Interviews with leading numsters, rables, and postors of Charlotte churches, Not sponsored, 30 immites

General MacArthur's farewell address to West Point Cidets with filmed sequences showing sters of points need in address. Not sponsored. 30 minutes (7-4-63)

Covernor's reactions to North Carolina's future in a onomies, racial situations. Not sponsored, 60 minutes [10-9-62]

Biographical sketch and listings of intentions of a local summer school for exceptionally intelligent students. Not sponsored, 30 minutes 11-14-62

A look at the new A orce of America transmitter located in Greenshoro, N. C. showing changing operations of the VOX Not sponsored, 30 impubs (2-27-63)

CHARLOTTE WSOC-TV

tints vii 9

LICENSTE: Carolina Broadcasting Co. Cant'v: Viami Valley Broadcasting

NETWORKS: NRC TV and BC TV

REPRESENTATIVE: H.R.

GENERAL MANAGER: C. George Henderson

Awarm: Edison Foundation found as "The Television Station That Best Served Youth" for various programs HOUR OF OPPORTUNITY

Series delineates opportunities, accomplishments of Charlotte Negro community and points out was a fier economic improvement. Not available for sponsorslep. 30 nemites weekly

COLLEGE CULTURE SERIES

Acadeniic and cultural presentations as well as professional entertainment productions featuring four area colleges. Not available for sponsorship. 30 minutes (weekly

TARGET: CHARLOTTE CRIME

Discussion between newsmen and city officials on various economic and social problems fixing Charlotte citizens. Not available for sponsorship. 30 minutes (9.29 63)

NEW DAY IN THE CAROLINAS

Local social and professional activities and events of fatorest, Not sponsored 15 minutes daily

THE SPORTSMAN

Water and boat sifety premoted for inmor high and hid school youngsters, demonstrating has points of var as sports. Not sponsored 30 minutes weekly

NORTH CAROLINA Act Reporting: WISE-IV, Asbeville; WITN-TV, Greenville-Washington; WNBE-IV, New Bern; WELL, Wilmington.

NORTH CAROLINA DIRHAM

WTVD

& BANNEL H

LICENSEE: Capital Cities Broadcasting

NETWORKS: CHS TI. NBC TL

REPRESENTATIVE: Blair

GENERAL MANAGERS: Harmon Duntan.

Floyd Fletcher

Epitorializing: None

MEET THE CANDIDATES	Interviews of Congressional candidates from sixth N. C. district by newsmen. Not available for sponsorship. 30 minutes (9-12-63).
1969	Report on Durham area and urban renewal projects during a bond issue showing changes to take place. Not available for sponsorship, 30 minutes (9-14-62).
NORTH CAROLINA —DIXIE Dynamo	Court improvement in North Carolina discussed by governor, legislators, judges and civic leaders. Not available for sponsorship. 30 minutes (9-28-63).
90° SOUTH	Report on trip to Antartica by WTVD news director on a U. S. Navy training mission. Not available for sponsorship. 30 minutes (12-18-63).

REPORT OF THE MAYOR'S INTERIM COMMITTEE ON RACIAL **AFFAIRS**

Durham mayor explains appointment of community bi-racial committee to obtain voluntary desegration of public facilities. Not available for sponsorship, 30 minutes (6-4-63).

GREENSBORO

WFMY-TV

CHANNEL 2

LICENSEE: Greenshoro Veres Co.

NETWORK: CBS TI'.

REPRESENTATIVE: HRP

GENERAL WANAGER: Guirres Kelley

MAKOS; N. C. School Bell Award [1]

EDITORINIZING: Occasionally

SONS AND DAUGHTERS	Teenagers, their problems, social clubs, plus mayor's report on teen-age activities. Not available for spousorship. 60 minutes (10-10-62).
IN WHOSE HANDS	A searching among educational leaders concerning the condition of school system and indicating where the responsibilities lie. Sponsor; Gate City Savings and Loan. 60 minutes (5-24-63).
GETTYSBURG*	Centennial celebration documented. Sponsor: Gate City Savings and Loan. 60 minutes (7-17-63).
BULL ON THE WING	A look at what really goes on in ice hockey, particularly through the eyes of one player. Sponsor: Gate City Savings

and Loan. 30 minutes (12-4-62).

WHICH WAY TO JUSTICE

. Made available to other sta-

Effort to enlighten the people on issues in court reform bill in upcoming general election. Not available for sponsorship, 30 minutes (10-17-62).

GREENVILLE

WNCT-TV

CHANNEL 9

I WENSTE: Roy H. Park Broadcasting

NETWORK: CBS TI

Reputsi Station: Hollinghers

GENERAL MANAGIC: 1. Harricell

Complett

Emitorasi izing: None

VOA	DED	CAT	IONX
YUA	UEU	LAI	IUN

Tour of Voice of America facilities explaining work being done and remarks by VIP's. Not available for sponsorship, 30 minutes (2-10-63).

PRESBYTERIAN SESQUICENTENNIAL*

History of Presbyterian Church in North Carolina traced by program. Not available for sponsorship, 30 minutes (4-21, 6-15, and 5-12-63).

ARMED FORCES DAY AT CHERRY POINT

Coverage of open house activities at Marine base. Program of special interest to 75,000 Marines and dependents in area. Not available for sponsorship, 68 minutes (5-18-63).

EDUCATIONAL TV

Merits of educational ty, and station's stand on educational ty network for state explained. Not available for sponsorship, 30 minutes (5-19-63).

LET'S GO TO COLLEGE

* Made weallable to other stations

News of East Carolina College—features, students, faculty, events. Not available for spousorship, 30 minutes (weekly).

NORTH CAROLINA RALEIGH

WRAL-TV

CHANNEL S

LICENSEE: Capital Broadcasting Cas

NETWORKS IBC II REPRESENTATIVE: H.R.

GENERAL MANAGER: Fred Fletcher

Epironixi (2286.: Dails

LITTLE PEOPLE.

Mertal retardation problem to of the file is of calfrom diagnosis to matibation and bear one National file for sponsorship till minute +15 6.

NO MOMENT TO SPARE®

Detense and offense capabilities of An Tone to deliver unclear weapons or defend against attack four of an oriprand post at Coll Isham & C Not available for quene ralely

30 munites (4 .7 ts3)

N. C. LEGISLATURE BUILDING*

Four of \$7 million legislative building prior to spends to the general public Not wailable for spensorabile to n mates (1.5.63)

IN MY OPINION*

Made available to other statunis

Discussion of Constitution and Declaration of link penales co with Sen Sun Ervin and historion Dr. flack Leffer & t available for sponsorship 60 minutes in 16-63

Second program in this series, debated N.C. Computational amendment calling for reorga (auton of state's court system) 60 agrantes (11-1-62)

WASHINGTON

WITN-TV

UNANNEL ?

Licenser: North Carolina Televisian

VETWORK: VRC TI

RECHESENTATIVE: Venard. Torbet & McConnell

GENERAL MANAGER W. R. Roberson.

EDITORIVLIZING; None

N. C. CHARTER STAMP CELEBRATION*

DEDICATION OF VOICE OF AMERICA"

300th ANNIVERSARY CHURCH SERVICE*

CASWELL OPEN HOUSE

AT CHERRY POINT

. Made available to other stations.

DOUBLE CHANGE OF COMMANO

North Carolina tercentenary celebration featuning iniversity of stamp by Postmaster General Day. Not available for spensorship, 60 minutes (4-7-63)

Dedication of VOA installations at Gazenville S C by Edward R. Murroy, Not available for sponsorships of ringutes (2-8-63).

Bath, oldest town in North Carolina, and first Episcopal church in state held services in commemoration of tereontenary. Not available for sponsorship. 60 minutes (3-31-63).

Open house at Caswell Training School, state-operated Institution for retarded children in Kinston, N.C. Not awalable for sponsorship, 30 minutes (5-12-63)

Exercise at world's largest Marme Air Station when change of command involving four generals took place. Not wallable for sponsorship, by injuntes 5-7 & 8-11-631

WINSTON-SALEM

WSJS-TV

CHANNEL, 12

Latenski; Triongle Brondensting Corp.

NETWORKS NBC TL

REPRESENT CTIVE: 177W

GENERAL MANAGER: Harold Essex

Editorial Izing Nane

THE QUITTERS*

WINSTON-SALEM BUSINESS DISTRICT PLAN

GOVERNOR'S SCHOOL*

MASHOKO STORY

Program outlined \$60 million downtown redevelopment plan Program begsed on efforts to improve downtown Not is alable for sponsorship 50 minutes 12-15-63

sponsorship, 30 minutes (1-7 and 2-9-63).

Story of experimental Covernor's School for gitted children from mention of idea to rusing of moves, to meet their Not available for sponsorship 30 minutes (6.10.63)

Analysis of school alropout problem, interviewing actual dropouts, students, educators, opplayers. Not available for

Missionary work in the Mriean Bush country relating sters of brilding and operation of hospital in Southern Rhodesta 60 minutes 6-17-63

NO STRANGER IN THE HOUSE

. Made available to other str. famia.

Visit of 37 foreign stillents to Winston Sil in Though I exchange of aleas between there not aidmin a Not availthic By sponsorship, 30 manutes 17 1 and 7 7 6 5

FARGO

KXJB-TV

CHANNEL 4

LIGHTSTE: North Dakota Broadcasting

-Ca

GROUP: KA Network

NETWORK: CBS TI

REPRESENTATIVE: Young

GENERAL MANAGER: John W. Boler

Emtorimizing: Three times duity

THE 164th INFANTRY	Reunion of 164th Infantry which served in Guadalcanal during World War II. Not available for sponsorship. 60 minutes (10-14-62).
REPORT ON ECUMENICAL COUNCIL	Report by Bishop of Fargo Diocese on proceeding of first Ecumenical Council in Rome. Not available for sponsorship. 30 minutes (12-16-62).
FARGO-MOORHEAD SYMPHORY	Four concerts by symphony orchestra to stimulate interest and support. Not available for sponsorship. 30 minutes (monthly).
ELLENDALE STORY	Story of Ellendale State Teachers' College; problems of student recruitment, budget allocations at time when closing was under consideration. Not available for sponsorship. 60 minutes (1-4-63).
PROGRESS, NORTH DAKOTA*	Report on North Dakotans at work, industry in the state, development of natural resources, Sponsor: Greater North

FARGO

WDAY-TV

CHINNEL 6

LICENSEE: WDAY, Inc.

SLIWORK: VBC TI

REPRISENTATIVE: PGW"

GENERAL MANAGER: Jack Dunn

Emtom Mazing! occasionally

BIG STEP FORWARD	Documentary of the development of a rehabilitation home, by local capital and effort in McVille, N. D. Not sponsored. 30 minutes (4-28-63).
THE GOLDEN YEARS*	A report on activity at a nursing home, how the elderly were

A report on activity at a nursing home, how the elderly were helped and given a chance to enjoy their golden years through recreational programs. Not available for sponsorship, 30 minutes (11-12-62),

Dakota Association. 30 minutes (weekly).

The effect on the farmer of alternate years of drought and flooding, how weather extremes affect the economy of the area. Not available for sponsorship. 30 minutes (6-22-62).

URBAN RENEWAL

The reasons for and against an urban renewal project examined to clarify information on the project for the voters.

Not available for sponsorship, 30 minutes.

AN ETV CARNIVAL

* Made available to other stations

" Made uvailable to other stu-

tions.

Film of a school earnival at Halsted, Minn., and report on desires of citizenry to have educational tv. Not available for sponsgrship. 20 minutes (2-3-63).

AKRON

WAKR-TV

1 11355EL 19

LICENSEE: Summit Radio Corp.

NITWORK: IBC TI

REPRISENTATIVE Raymer

GINERAL MANAGIR: Roger G. Berk

Furtouxtizing; None

NEIGHBORHOOD FORUMS

Eight groups in various parts of the city participate in discussion, followed by questions phoned in by viewers, which participants answer. Not available for sponsorship, 60 minutes (series).

NORCHEDAKOTA Vot Reporting: KEYR-TV, KAMB-TV, B5-smarck; WDAY-TV, Fargo; KNOX-TV, Grand Forks; KXMC-TV, Mmet. KCND-TV, Pembina; KXJB-TV, Volley City.
ORROW Reporting: WKRC-TV, Cinciangti; WFMJ-TV, WKBN-TV, Youngstown; WIIIZ-TV, Zancsville.

CINCINNATI

WCPO-TV

THANNEL 9

LICENSEL: Scripps-Howard

Broadcasting

GROUP: Scripps-Hosefiel

NEIWORK: CBS TV Reuresentative: Blair

LIENERY MANSGER: M. C. Hauers

NEWPORT-A YEÂR DE TURMOIL

Study and analysis of the effort of reform group to rid the community of vice and corresponding Not available for sponsorship 300 numbers 10 4002

OPERATION ELECTION

Demonstration of the proper way for promet worker to lettelle ballots and count and tabulate votes at election time. Not available for sponsorship. 30 munite. (10-10-6)

HE NEVER QUITS

Story of Manuele Stokes, paralyzed by encephality at the peak of his career is star of the Chichiante Royal. Not available for sproisurship 30 minute 3 27.63

TARGET-CINCINNATI

Explanation of the use of Cinchibate a capacitic trajet by B 55 Hustler Bombers with resultant and begins Net available for sponsorship 30 minutes 15-5-64

IMPACT

A panel representing various political and aciological view points in the community. Not available for pan aring 30 minutes (workly)

CINCINNATI

WLW-T

CHANNEL 5

LICENSEET Crosley Broadcasting Corps

GROUP: Crosley
NETWORK: MBC TU

RIPRESENTATIVE: Crosley, Bomar

Loucrence; Petry

GENERAL MASAGER: James II. Burgess

Awsuns: International Association of Advertising Agencies Gold Medal Award (1); Runner-up on Columhus, Ohio, Film Festival in Dacamentary Category (2); Alfred P. Sloan Award for Highway Safety (4)

EDITORISTIZING: Vine

DECISION FOR A CITY

hi support of a bond issue, depicted condition of downtown core and river front areas and compared what other city had done to resitable theirs. Not as while for peasership 30 minutes (10-29 and 10-31-62)

THE LAST PROM®

Folly of reckless driving with teenagers illuring what is usually a pleasantly inclinerable evening drain-tized. Sponsors Olio Appliances. RCA Products. 30 minutes 15-26-63.

TWO FACES OF GAMBLING?

Principals discuss pro and con of gambling and the effects in a city when largely channated, as illustrated in Newport Kentneky. Sponsors. Ohio Appliances. BCA: Products. 30 minutes. 8-27-63.

SIGNAL 3

Series of opinz programs concerning highway salets who a tion for young people Sponsor II II Meyer Packing 50 minutes weekly

TV IN EDUCATION

" Made gradable to Crosley stu-

Special program telecast from aircraft to ground to decomstrate use of ETV in Community Not as while for spensor ship, 30 minutes, 3-24-63.

CLEVELAND

KYW-TV

CHANNEL 3

LICENSEE: Westinghouse Broadcasting

Cant P: Cronp W Stations

NETWORK: NBC TI REPRESENTATIVE: Te 4R

GENERAL MANAGER: George Mathiesen

Awarns: Ohio State Award (2)

EDITORINEIZING: Dails

OPEN CIRCUIT

Direct phone contact with people in the news with a newl erating host asking questions. Partempating sponsorship all minutes (weekls.)

BARNABY GOES TO PLYMOUTH*

Barnaliy, a children's slow character visued Pfymonth, Massachusetts and celebrated a historial Thanksgiving Sponsor. McDorald's flandurs g Shape 60 juin tes 11-21-62

CHILDREN'S CONCERT*

Robert Shaw conducted the Cleveland Orchestra in a firgram of good music designed to appeal to shable a Spassor Central National Bank 90 minutes in 1962

ARMS AND THE MAN

Classic consedy by George Bernard Show produced in cooperation with the Cleveland Fleshouse Species porter paring 90 minutes 5 6-62)

DISCUSSION WITH WILL IRWIN*

* Made available to other sta-

Malcolin V leader of the Black Moslems, in Mr. Larrolle deliated at I discussed the Black Moslews or render docussion program Spongers, participating 600 and 505 and 513-63

CLEVELAND

WEWS-TV

HAMNED 5

LICENSIE: Scripps-Howard Broadcasting Corp.

CHOUP: Scripps-Howard

NETWORK: ABC TV

REPRESENTATIVE: Blair

GENERAL MANAGER: James C. Hanrahan

Award: Nationalities Services Center (1); Gold Bell Award (2): Twyla M. Conway award (2)

EDITORIALIZING: None

ALL-NATIONS FESTIVAL	1,000 participants from 41 nationality-groups; dancing and singing and re-enactment of the swearing-in of 300 citizens. Sponsors: Participating. 90 minutes (9-27-62).	
CONSECRATION OF A BISHOP	Ceremony consecrating Monsignor Clarence E. Elwell, Cleveland diocesan school superintendent since 1946, as	

TOWN MEETING

Debate on subject of proposed amendment which would permit Sunday sale of specified merchandise. Not available for sponsorship, 60 minutes (10-25-62).

A DAY IN JAIL

Procedures of admittance and conditions existing in Cuyahoga County Jail were revealed to viewers by newsman posing as a new prisoner. Not available for sponsorship, 30 minutes (7-21-63).

RABBI SILVER

The 70th birthday of the Jewish leader, Rabbi Abba Hillel Silver, was marked by a special telecast of festivities from the temple. Not available for sponsorship. 30 minutes (1-20-63).

CLEVELAND

WJW-TV

CHANNEL 8

LIGHTSEE: Storer Broadcasting Co.

GROUP: Storer NETWORK: CBS TV

REPRESENTATIVE: Storer TI Sales

GENERAL MANAGER: Robert S. Buchanan

AWARDS: American Legian Golden Wike (1); Radio-je Council of Cleveland (1, 2); 1962 AFTRA gward (4)

JUNIOR OLYMPICS

Summer playground activity conducted jointly by Cleveland Board of Education and city of Cleveland Recreation Dept. Not available for sponsorship. 30 minutes (series).

auxiliary bishop. Not available for sponsorship. 170 minutes

ADVENTURE ROAD*

Travel-adventure series featuring world travelers, explorers, photographers. Sponsors: participating. 60 minutes (series).

THE FREEWAY DILEMMA

Local documentary based on editorial research into local freeway jurisdictional problems. Not available for sponsorship, 30 minutes (series).

CLEVELAND CAUCUS

Made available to other sta-

Discussion series based on interview with local dignitaries, hosted by Sidney Andorn. Not available for sponsorship. 30 minutes (series).

COLUMBUS

WLW-C

CHANNEL 4

LICENSEE: Crosley Broudensiving Corp.

TROLE: Crosley

NOTWORKS VBC TI

Rubasinivity: Grosley and Petry

General Managen: Walter E. Bartlett

Awarn Ohio State (1) Intorivition: Your

CHRISTMAS IN THE AIR

Film of the increasing tempo of Christmas activities in the city. Music of the voices of Walter Schumann. Sponsor: State Automobile Mutual Insurance Co. 30 minutes (12-23-62).

SPECIAL REPORT, KRABACH*

First major tv appearance of Richard L. Krabach, controversial Ohio State Finance Director, interviewed by members of the Ohio Legislative Correspondents Assn. Sponsors: participating, 30 minutes (5-6-63).

VIEWPOINT: BLUE LAWS

Debate between a leading opponent and proponent of the Ohio Blue Law Amendment on the November ballot. Sponsor: Nationwide fusurance, 30 minutes (10-29-63).

PROBE: ONE IN THREE

Documentary of the school dropout problem in Columbus. School, welfare and government officials gave their views. Not available for sponsorship. 30 minutes (8-26-63).

COMMUNION FOR SICK AND SHUT-IN

" Made available to other sta-

Members of churches help the sick and shut-in take consumuion in their homes on World-Wide Communion Sunday. Not available for sponsorship, 30 minutes (10-7-62).

COLUMBUS

WTVN-TV

CHANNEL D

Lacessee: Taft Broadcasting Company

NEIWORK: 4BC TE

Gunt P: Talt

REPRISENTATIVE: Kale

CONFRAL MAN MARG Robert C. B regard

Awams: Box Scouts of America Outstanding Service Award (3): Let-erans of Foreign Wars Outstanding Service (word: (4); City of Columbus, Ohio, Outstanding Service Deard (5)

Engrand M. 121 Sec. Darly

TO THE MOON AND BEYONDT

Interview with the West of Ve Brief warmer the se rent status of the U.S. in the product followell I a of missiles and per much to the pay process of the

soled 30 imputes 5 27-63

COLUMBUS TOMORROW*

Interview with the City Phings Compilement of the comprehensive master plus for the city of Cale inless with illustrations Sponsor Buckeye Federal Savine and Land Company: 30 minutes (10-3-63)

BDY SCOUT SPECIAL*

Live studie program of kick off breaklant in chart of BSA afficials outlining simpage idens to colorater . Stacial able for sponsorship 60 intuites 1.16-63.

1963 VOICE OF **DEMOCRACY CONTEST** FINALISTS"

FUN FOR EVERYONE

* Made available to other sta tious.

I Made available through FAC

Six finalists in easier writing contest for high a head student appeared to present their winning assess. Not as diable for spansorship, 30 minutes (3-3 63)

Gramps from various City Recreation Parks demonstrate their activities in health, fitness, sports, drawing emits, et Nat available for sponsorship 30 natiotes weekly.

DAYTON

WHIO-TV

CHANSEN T

LICENSEE: Wiami Valles Broadcasting Corp.

GRULT: Cox Broadcasting

NETWORK: CHS TI

REPRESENTATIVE: Hallingbery

GENERAL MANAGER; Robert H. Moods

EDITORIALIZING: Your

WHIO-TV REPORTS

Delette on "Strong mayor" form of government vs. present city manager form, to be voted on the following day. Not available for sponsorship, 30 minutes (8-5-63).

NEWS IMPACT

Exclusive film on the landing of the C-141 in Marietta, Ca. including interview with Senator B. Goldwater Sponson Dayton Power and Light Co. 30 minutes (5-26-63)

TECHNOLOGY FOR TOMORROW

Exclusive film and interview on the development and research of the B-70, with officers and civilians from Wright-Patterson Air Force Base. Not available for sponsorslop-30 minutes (3-15-63).

DAYTON

WLW-D

CHANNEL 2

LACENSEE: Crosley Broudcusting Corp.

ERCA P: Crosley

NETWORK: ABC TI, NBC TI REPRESENT CTIVE: Crosley Sales GENERAL MANAGER: George Gras

EDITORIALIZANO: VOME

JOE LONGSTRETH CHRISTMAS

PROGRAM

Imaginative presentation of the Christinas idea with Mr. Longstreth portraying a clown and ongread carols played on a harp. Not available for sponsorship 30 minutes 112-23-620

KINDER CONCERT

Live coverage of a concert specially oriented for kindergarten children by the Dayton Philharmon Young People's Concert Orchestra Sponsors Divion Divisions, Goweral Motors, Dayton Power and Light 00 mm tes 12-25-62

A CONVERSATION WITH S. C. ALLYN

News director talked informalls with the retirms prouder t of the National Cash Register Company Not is alable for sponsorship, 30 minutes 42-2-62

THE CITY MANAGER ANSWERS

Dayton City Manager answered criticisms shreeted at the city government and reported on the problems of the unix government. Not available for spore relap. 30 projection (3-11-63)

LIMA

WIMA-TV

CHANNEL 35

LICENSEE: B LOK, Inc.

NETWORK: ABC TF, NBC Th

REPRESENTATIVE: Meeker

GENERAL MANAGER: Jack Spring

EDITORIALIZING: None

WIMA FORUM	Debate on Ohio's Blue Law Amendments followed by question and answer period via telephone. Not available for sponsorship, 60 minutes (10-21-62).
1962 ELECTION BALLOT	League of Women Voters presented the candidates and ballot, showing the correct use of election voting machines. Not available for sponsorship. 40 minutes (11-4-63).
LIMA-LAND REPORT	Interviews between college students and faculty concerning questions of interest to both. Sponsor: Metropolitan Bank. 30 minutes (3-17, 3-24-63).
LET'S LEARN SPANISH	Part of a series in educational television giving instruction in Spanish to all schools in Allen County. Not available for sponsorship. 30 minutes (10-2-62).
KNOW YOUR SCHOOLS	Members of the Board of Education introduced new teachers to the students and parents of the area. Not available for sponsorship. 30 minutes (10-5-62).

STEUBENVILLE

WSTV-TV

CHANNEL 9

LICENSEE: Rust Craft Broadcasting Company

NETWORK: ABC TV, CBS TV GROUP: Rust Craft Stations

REPRESENTATIVE: PGIT

GENERAL MANAGER: Threndore Eiland

EMTORIALIZING: Ri-weekly

FALLOUT IN THE OHIO VALLEY*

Documentary featuring industry representatives and municipal officers regarding progress made in air pollution control. Not spousored. 30 minutes (8-9-63).

INDUSTRY LOOKS AHEAD

" Made available to other sta-

Forum type program involving executive officers of area steel mills and manufacturing plants with discussion of business forecast for 1963. Not available for sponsorship. 30 minutes (12-30-62).

TOLEDO

WSPD-TV

UHANNII 13

Litte Sale: Storer Broadcasting Corp.

Shore: Storer

NETWORK: IBC TV

REPRESENTATIVE. Storer I'V Sales

GINIBAL MANAGER: Keith Mckinney

I mirord stagene: Buls

MIDNIGHT SERVICES*

Remote telecast of Episcopalian midnight Christmas services at Holy Trinity Church. Sponsor: Page Dairy Co. 30 minutes (12-24-63).

OPERATION RAD*

In-depth study of potential private enterprise's use of Rossford Army Depot when vacated by U. S. Army Not available for sponsorship, 30 minutes (4-21-63).

PORT OF TOLEDO*

Special film documentary on the growth and future potential of Toledo Port facilities, Sponsor: Toledo Edison Co. 30 minutes (11-11-62).

LANDMARK AT LAGOONA*

* Made available to Storer sta-

Documentary on the development of the nuclear reactor under construction at Monroe, Michigan, Sponsor; Toledo Edison Co. 30 minutes (7-9-63).

OHIO TOLEDO

WTOL-TV

LITTANEL 19

LICENSKE: Community Brondersting

NETWORK: CBS TI

REPRESENTATIVE; H-R Television

GENERAL MANAGER: Thomas S.

Bretherton

EDITORIALIZINGS & pekdy

RESCUE

On the same posterior of Remissiply and to Tolethe, plus an examination of train and but record of squad-members Spon in People' Samue and Lorn Mile (0 munites (2-12-63))

CHILDREN OF SATURDAY

A report on lareas County's effort to provide training facilities for retarded cloldren. Not available for gomen ship 30 minutes (3-25 630

DEFEAT FOR DECAY

Report of self-help efforts of Toledom terebil http://their homes and neighborhoods. Not as alable for spragallage

30 minutes at 22 630.

IMAGE INDUSTRY

Behind the scenes tony of Tolerle's major contributions plants, plus interviews with top management in each facility Not available for sponsorship 15 minutes weekly

MR. CONGRESSMAN

An examination of the U.S. Congress bloud in Washington and featuring Ohio's congressmen Sponsor People's Savings and Loan Assn. 30 minutes 16-26-63

YOUNGSTOWN

WYTV

(formerly WKST-TV)

1.17 (N.N.E.L. 33

LILENSEE: B KST-TI, Inc.

GROUP: Communications Industries, Inc.

NETWORK: ARC TY

REPRESENTATIVE: Young

GENERAL MANAGER: Harry W. Reith

PRITORIALIZING: None

RELIGION IN PUBLIC SCHOOLS

IS COST OF MEDICAL

CARE TOO HIGH

ALCOHOLISM

JOHN BIRCH-ADA

CENSORSHIP

Group of religious feaders, lay and clorge d. demograd Supreme Court School Prayer decision Act is ulable for sponsorship, 108 minutes /9-12-62

Representatives of County Medical Society, local hospital, Blue Cross, drug wholesaler, answer and discuss viewere telephoned questions. Not available for sponsorship, 1.5 munity (9-26-62)

Head of local alcoholic clinic Episcopal comister psychiatrist, answer viewers' questions. Not available for spiensorslup, 122 minutes 10-17-63.

Area members of the John Birch Society and Americans for Democratic Action answered viewers' prestions on mins and attitudes. Not available for sponsorship. Birth slaw 191 mmutes, ADA 126 (11-14 and 11-21-63)

Local theater manager, Playlonise director library and newspaper drama entic discuss effects of consorday Not available for spoisorship, 96 minutes 1 16-63

OKLAHOMA

OKLAHOMA CITY

KOCO TV

LANO, WOOD, WATER*

Senator Robert S. Kerr discussed his plans Lit the senservation of land, wood and water in Oklahomia. Not available for spen-

CHANNEL S

LICENSEF: Cimarran Television Corporation

VETWORK: ABC TI' REPRESENTATIVE: Blair

GENERAL MANAGER: Ren West

EDITORIALIZING: None

sorship. 30 minutes 1-1-63

FLIGHT TO YESTERDAY

A study of role played by Oklahoma in the availar in listry and the contributions made to progress in this irea. Spenier Consumers Co-op 30 minutes (9-10-62)

HORSE IN OKLAHOMA

A study of the history of the barse in the Southwest using all films and photos as well as correct lilms of learner Sponer Consumers Co-op 30 minutes (3-63)

TO SAVE THIS LAND

. Made available to other sta-

Discussion of the methods Oklahom a conservationists used to save the soil in the state following the "Dust Bowl" 30 nortites (5-1-63).

OKLAHOMA Not Reporting: KTEN, Ada; KNH, Ardmore; KSWB-TV, Elk City; KAUZ-TV, KSWO-TV, KEDN-TV, Lawton's KTULTV, Tulsa.

OKLAHOMA CITY

KWTV

CHANNEL 9

Lattesset: Oklohoma Television Corp.

NEWORK . CBS TI

REPRESENTATIVE: Petry

GENERAL MANAGER: Edgar T. Bell

In sups: Sigma Delta Chi award (1): United Press International Broad-casters of Oklahoma award (1); Warshall Gregory award sponsored by Oklahoma Education Assn. (5)

EDITORIMAZING: Daily

WAR AT OXFORD*

Rioting, in a six-day period, that followed James Meredith's admission to Ole Miss. KWTV reporters were only to representatives in Lyceum during night of riots. Not available for sponsorship. 30 minutes (2 and 7-10-62).

FRANKLY SPEAKING

Weekly discussion program by news director Bruce Palmer on public affairs. Interviews with important government officials. Not available for sponsorship, 30 minutes (Series).

THE ARMS RACE

Analysis of arms control on the U.S. and Russia, economic factors, security problems, etc., by Dr. Waldo Stephens, authority on international affairs. Not available for sponsorship. 30 minutes (Series).

DAY IN A TROUBLED CITY

Two KWTV reporters who produced The War at Oxford returned to Jackson following the murder of Medgar Evers and talked with officials and local citizens. Not available for sponsorship. 30 minutes (6-16-63).

SCHOOL DAYS: AN EVOLUTION AND REVOLUTION

o Made available to other stations.

Program about the new trend in curriculum within schools in metropolitan Oklahoma City area. Why the change came about, Not available for sponsorship. 30 minutes (4-24-63).

OKLAHOMA CITY

WKY-TV

UNISSEL 1

LICENSEK: WKY Television System

GROUP: WK) Television System

NETWORK: NBC TV

REPRESENTATIAE: Katz

GENERAL MANAGER: Norman P. Bugicell

EDITORIALIZING: Occasionally

THE RIDE TO RED INK

Problems of American railroads in American economy with particular emphasis on Oklahoma, Not available for sponsorship. 30 minutes (9-21-62).

SYMPHONY REHEARSAL

Telecast of Oklahoma City Symphony Orchestra in color from WKY studios. Not available for sponsorship, 30 minutes (2-11-63).

SENIOR SENATOR

Film documentary of the life of the late Senator Robert A.

Kerr. Not sponsored, 30 minutes (1-8-63).

THE WILEY POST STORY

Documentary of the life of Wiley Post, one of Oklahoma's most famous citizens. Sponsor: Champlin Oil and Refining. 30 minutes (2-25-63).

COOPER COMES HOME

Live coverage of the astronaut Cooper homecoming parade and Science Symposium from Shawnee Oklahoma. Sponsor: Oklahoma Gas and Electric Co. 210 minutes (6-29-63).

TULSA

KOTV

CHANNEL 6

Licensin: Corinthian Broadcasting Corporation

Latoter: Corinthian Network: CBS TV

RUPHUSEN PATINE: H.R.

In Strat Manuelle George 4. Stevens

Fintorializing: Daily

3 FEET OF BRICK

The progress of the "John Ziuk Tulsa Trackburner," the Tulsa entry in the Indianapolis 500. Sponsor: National Bank of Tulsa, 60 minutes (5-29-63).

HIDDEN WORLD OF OPERA*

An opera production from the initial rehearsals to dress rehearsal and opening night. Not available for sponsorship, 30 minutes (2-27-63).

EDUCATIONAL TELEVISION — SPECIAL

Film and videotape excerpts of educational TV programs seen in this area to bring public attention to the contributions of ETV. Not available for spousorship, 30 minutes (11-14-62).

THIS DIRECTION, THIS COUNT, THE LITANY OF A LINE COACH

THE TOLERABLE LIMIT

glamour, showing regular practice sessions of local team. Not available for sponsorship, 30 minutes (9-22-62).

Program concentrating of the work of football rather than the

. Made available to other sta-

Documentary on existing road and traffic conditions in the city of Tulsa with recommendations for improvement of same. Not available for sponsorship.

TULSA

KVOO-TV

CHANNEL 2

Laures Fr: Central Plains Enterprises

NITWORK: NBC TI REPRESENTATIVE: Petry

General Mannau: John Derine

LIMIONIALIZING: Occasionally

TULSA MEETS THE PRESS

ROBERT S. KERR 1896-1963

OPERATION SUGARCUBE "

BOND ISSUE -**PROGRESS**

CONSECRATION OF A BISHOP

* Made available to other sta-

Local pre sanders rew of state by hwas dir at a Not spot goal 40 ramites 10 21 62

Obstuary of the late Sonater Not available for opening to 30 m mm - 1 6 63

President of Inda County Medical Acid explain allow Salan Qual Vansine Not is of the for point thin 15 admitted

Panel distriction on opening be also be for expression of the striction Not available for sponsorthip 0 chartes (5-1-1) and 5 8 63

Consecration recenions of Episcopal Br hop of Oklahoma Discese. Not available for sponsorship, 60 minute, 15,25 (1)

OREGON

MEDFORD

KMED-TV

CHENNER 10

LICENSEE: Radio Medford, Inc. NETWORK: ABC TV, NBC TI REPRESENTATIVE: Hollingbery

GENERAL MANDER: Ray Johnson

EDITHRIALIZING: None

MERCY FLIGHTS

FEAST OF LIGHTS

WHAT YOU DON'T KNOW ABOUT CANCER

> SOUTHERN OREGON CULTURAL UPSWING

PROGRESS: MENTAL HEALTH IN OREGON

Local tommentary on the lastory and community service of the nation's only air anihulance service. Sponsor, Security In-

surance Company, 30 minutes 19 29-62

Tableau accompanied by poetry and puiste, telling the stirring story of Christmas Not sponsored 30 minutes [12-20-62]

Doctor's panel and phoned-in questions on causer to educate and inform Not sponsored 40 gamptes (4-7-63)

Discussion report on the summer cultural activities in hiding the Shakespearian Festival and the new Peter Britt Misse & Arts Festival, Not sponsored 30 minutes (6-13-63).

Discussion between new Oregon altrector of Mental Health his assistant, a state senator, and local public health officer on strilles in state hospitals. Not sponsored, 30 minutes (6-17-68)

PORTLAND

KATU

CHANNEL 2

LICENSEE: Fisher Broadensting Company

REPRESENTATIVE: Katz

GENERAL MANAGER! William J.

F.DITHRIALIZISM: None

THE FESTIVAL OF THE NINE LESSONS AND CAROLS

M.D. NORTHWEST

FIRE DANGER

CHALLENGE

Patterned on the service presented annually on Christmas Eveat Kings College Chapel in Cumbridge, England. Not as affable for sponsorship, 60 mantes (12-24-62)

Complete coverage of a Caexirean ilelivery from Franciel Hospital to educate the public on this type of birth. Not available for sponsorship 30 ruintes 4-19-63

Station representative and a member of the bound of Keep Oregon Green provide a timely involge on the care on the forests Not available for sponsorship 30 minut 3-26-63

A Reman Catholic priest, and Jewish rabbi and a Latherion pastor give their opinious and recommand its as one or every day challenges. You hasfeally concerned with religious subjects. Not available for sponsorship 30 m notes, weekly

Oregon legislators report the legislature's a tiving that week Not available for spousorship 30 country (weekly)

DATELINE-STATEHOUSE

OREGON Not Reporting: KCBY-TV, Coos Bay; KFZI-TY, KVAL-TV, Eugene; KOTI-TV, Klamath Falls; KBE-TV, Medford. KPTV. Portland; KPIC-TV, Roschurg.

PORTLAND

KGW-TV

I HANNEL 8

LICENSEE: Pioneer Broadcasting

Company

NETWORK: NBC TF

GROUP: Crown Stations

REPRESENTATIVE: Blair

GENERAL MANAGER: Walter E. Wagstaff

AWANDS: Sigma Delta Chi award for Public Service in Television (1); 1963 Mental Heulth Association of Oregon award (3)

Emportalizing: Occasionally

POLLUTION I	N PARADISE*
-------------	-------------

Presentation of the problems of air and water pollution from the point of view of Oregon, the Northwest and the nation, Sponsors: participating. 60 minutes (11-21-62).

WEDNESDAY'S CHILD*

Documentary of the problems of Oregon State's aid to dependent children welfare program, because of controversy and criticism of the program. 60 minutes (5-17-63).

ONE-TWO-THREE OF MENTAL HEALTH

Ramifications of mental health under auspices of Ohio State Mental Health Assn. 30 minutes (series).

VIEWPOINT

tions.

All candidates in the House and Senate elections were invited and appeared on two special programs in an equal-time diseussion. Not available for sponsorship. 30 minutes (11-62).

History of the Far East to give understanding of changes in

AMERICAN POLICY OF THE FAR EAST

political and economic conditions which have a basis in foreign policy. Not available for sponsorship. 30 minutes (1-27 Made available to other stato 4-21-63).

PORTLAND

KOIN-TV

CHANNEL &

LICENSIE: Mount Hood Radio and Television Corp.

NETWORK: CRS TV

REPRESENTATIVE: [[RE

GENERAL MANAGER: C. Howard Lane

Entomalizase Occasionally

THE SOUNDS OF LEARNING

Documentary about the educational job Portland Public schools are doing, climaxed with an editorial statement supporting passage of the special bond election. Not available for sponsorship. 30 minutes (4-23-63).

THE LONGEST SUMMER

Analysis, via interview technique, of the question of youth employment. Not available for sponsorship. 30 minutes (5-13-63).

WORLD ACCENT

Discussion of international affairs by Dr. Frank Munk, former advisor for Radio Free Europe. Not available for sponsorship. 30 minutes (series).

REPORT TO THE PEOPLE*

Governor Mark C. Hatfield's report to the citizens of Oregon on the legislative process and activity during biennial legislative session. Not available for sponsorship. 30 minutes (biweekly).

LET'S FACE IT

. Made available to other stalions.

Panel interviewed distinguished people on important public issues, moderated by ex-governor Robert Holmes. Not available for sponsorship. 30 minutes (weekly).

PENNSYLVANIA

ALTOONA

WFBG-TV

furnner, 10

LICENSIE: Triungle Publications

Lable: Friangle

GENERAL MANAGER: John Stilli

EDITORIALIZING: Daily

ALTOONA-JOHNSTON **EDUCATIONAL BROADCAST** COUNCIL*

28 county superintendents of schools and representatives of parochial schools program a daily segment with educational films produced and furnished by the Dept. of Public Instruetion. Not available for sponsorship. 30 minutes.

FARM HOME & GARDEN*

Program produced by Penn State University presenting new ideas in farming, for the home and garden. Not available for sponsorship. 30 minutes (daily).

FRONTIERS OF KNOWLEDGE*

Series produced with leading universities and laboratories on learned subjects. Sponsor: Colgate. (monthly).

SECOND CHAIR

Interview program originating from the Penn State University. 15 minutes (daily).

YOUR COMMUNITY IN ACTION*

. Made available to other sta-

Discussion program in which four outstanding community leaders question one or more special guests on a given subject. Not available for sponsorship. (series).

PENNSYLVANIA Vot Reporting: WGAL-TV, Lancaster; WHP-TV, Harrisburg; WLYH-TV, Lebanou-Lancaster; WSBA-TV, York; WJACATA, WARDATY, Johnstown.

PENNSYLVANIA

ERIE

WSEE-TV

CHANNII 3%

LICENSEE: Great Lakes Television Co.

NEIWORK! ABC TV, CBS TI

REPRESENTATIVE: Mecker

GUNERAL MANAGER: Edward C.

Zellefron

FOITORIALIZING: None

PROBE

Paul program with till new nor has lend to got here emphision local netter 0 nm ite akk

KOREAN ORPHAN'S CHOIR

Special program to present the tory of Knew uplants between his the closer and letters we with representation traveling with chair Spipeor Schorety People Trust Co. " Firmty 2 20.63

CAROLS OF CHRISTMAS

Program leatured St. Beije let. Acidemy on all in present mg Christin is cataly and other Christian in Notas alab for sponsorship 0 minutes 12 20-62)

SOS-STORM ORGANIZING SERVICE

Fire and area suffered extremely heavy now stems SOS pr yided periodic reports on agony warning traffice atrible has was conditions emergency messages public or give annual ments Sponsor First National Bank [12 10 & 12-11-63]

ERIE ZOOLOGICAL SOCIETY

Variety show with show business perconsisting to raise funde for newly-founded Zoological Society to add new facrities and new anheads for the Eric Zoo. Not awail ilole for sponsorslop, 60 minutes (3.31-63),

HARRISBURG

WTPA-TV

CHANNET 27

LILENSEE: Verehouse Broadcasting Corporation

GROUP: Neichouse NETWORK: ABC TI'

RUPHESENTATIVE: HRP

GENERAL MANAGER: Paul S. Abbott

Entromytizing: None

CAPITOL CORRESPONDENTS

Newsmen interview top figures on the Commonwealth political scene, Sponsor, Holiday Motor Hotel, 30 minutes scries !

GOVERNOR'S INAUGURATION

Governge of Governor Scranton's Inauguration and Inaugural Parade Sponsor Pomerov's Department Store 150 minute (1-15-63),

CHRISTMAS EVE SERVICES

Presentation of the Candle Light Services on Christmas Eve-Sponsor Masland Carpets (12-24-62).

TREE LIGHTING SERVICES

Coverage of the carol singing and the lighting of the tree at the state capitol building during the Christinas season. Not sponsored, 30 minutes (12-19-62).

PHILADELPHIA

WFIL-TV

CHINNEL 6

LACENSEE: Triangle Publications, Inc.

GROUP: Triangle NETWORK: ABC TV REPRESENTATIVE: Blair

GENERAL MANAGER: Roger W. Clipp

AWARDS: Blakeslee .fward, Interna-

tional Film Festival Award (3)

EDITORIALIZING: Weekly

1962 ELECTION COVERAGE

Coverage of election results by district or word in Philad 4days and its sulmibs with interviews of party candidates. Spon ors-Schmidts of Philadelphia, General Mills, Coca Cola 300 minminutes (11-6-62)

1963 INAUGURAL COVERAGE. PENNSYLVANIA ELECTS A GOVERNOR"

The story of the manguration including the oadle given by Cluef Justice Bell, the mangural parade and the ball from Zembo Mosque Not available for sponsorship 210 minutes 1-5-63

THE MAN MADE HEART*

Vaimmary of some of the surgical procedure made possible by the heart-ling nucline and propertion of possible future developments Sponsor Colgite File three 30 minutes 1-22 63

LAND OF DISTELFINK*

Four of the Penusylvania Dutch Folk Festivol at the Kutz town Fair featining traditional customs of the Meinter ites in I the Amish. Sporsors participating 30 inneutes 49 25 629.

SHEPPTON MINE DISASTER

. Made available to other stations

Overall report of the same disaster, rescue operations and the actual recovery with interviews with the rescued mineral N t available for sponsorship 150 minutes | \$-43 and 9-43 p

PHILADELPHIA

WCAU-TV

CHESSEL 10

LICENSIE: Columbia Broadcasting

System, Inc.

NETWORK: CBS TV

REPRESENTATIVE: CBS TV

National Sales

LIENERAL MANAGER: John A. Schneider

Awanns: Sidney Hillman, National Academy of Television Arts & Sciences Regional Award, American Baptist Convention Award. Ohio State (1); American Baptist Convention Television Award. Ohio State Award. McCall's Golden Mike (3); Ohio State Award (5)

EDITORIALIZENC: Occasionally

CONFORMITY*

Documentary study of ways in which conformist attitudes have crept into the life of Americans, threatening to stifle creative thinking. Sponsor: Menley & James, 60 minutes

(12-26-62 & 1-30-63).

THE DISSENTERS

Host Jean Shepherd spoke each week with a representative of a minority viewpoint. Not sponsored, 30 minutes (weekly).

TOTTLE*

Puppets are utilized to point up emotional situations commonly occurring in the lives of young children, providing them with psychologically sound means of handling these problems. Not sponsored. 30 minutes (weekly).

WOMEN WANT OUT*

A frank examination of the conflicts between home and career facing American women in contemporary society. Sponsors: Philadelphia National Bank, Fels. 60 minutes (6-25-63).

SPACE: THE NEW OCEAN*

* Made available to other sta-

A scries designed to provide background for parents and their children about the complex world of space and space travel. Not sponsored. 30 minutes (weekly).

PHILADELPHIA

WRCV-TV

CHANNEL 3

LICENSEE: National Broadcasting Company

NETWORK: NBC TV

BEPHESI NTATIVE: NBC Spot Sales

GENERAL MANAGER: Raymond B.

W elpott

Awands: National Press Photographers Assn., Pa. Associated Press Broadcasters Assn., Radio/Tv News Directors Assn., International Film Festival, Sydney Film Festival, (1); Ohio State; McCall's Golden Mike (3); Radio Tv News Directors Assn. (4); McCall's Golden Mike (5)

THE SUN IS NOT FOR SALE*

Pictorial essay of a nearly forgotten aspect of life in rural America, the farm auction. Sponsors: participating. 30 minutes (12-28-62; 3-25-63).

STRANGER IN TOWN*

Impressions of Swiss tv producer, Ulrich Hitzig, on America in general and Philadelphia in particular. Sponsors: participating. 30 minutes (3-11; 9-16-63).

BRAIN DAMAGED CHILD*

Examination of diagnostic and therapeutic procedures used in treating the brain damaged child. Sponsors: participating. 30 minutes (12-11, 12-18-62; 6-11, 6-18-63).

DISORDER IN THE STREETS

News documentary dealing with racial disorder in Philadelphia. Sponsors: participating. 30 minutes. (6-3-63).

TIKAL: PLACE OF WHISPERING VOICES*

" Made available to other sta-

Examination of ancient Mayan civilization filmed on location at Tikal, Guatemala. Sponsors: participating, 30 minutes (4-2; 9-3-63);

PITTSBURGH

KDKA-TV

CITANNEL 2

LICENSEE: Westinghouse Broudcasting

NEIWORK; CBS TV

Group W stations

RUMBSENTATIVE; TEAR

GINERAL MANAGIE: Jeronie R. Reeres

Awards: Associated Press (1); Glenn Curtis heard (5)

I bittom Mizing: Three times weekly

ASSIGNMENT PITTSBURGH

Examination of many significant community-wide issues effecting and involving the public. Sponsors: participating, 30 minutes (weekly).

WITH THESE HANDS

Medical programs designed to acquaint viewers with ailments and show ways in which to detect and combat them. Not available for sponsorship. 30 minutes (monthly).

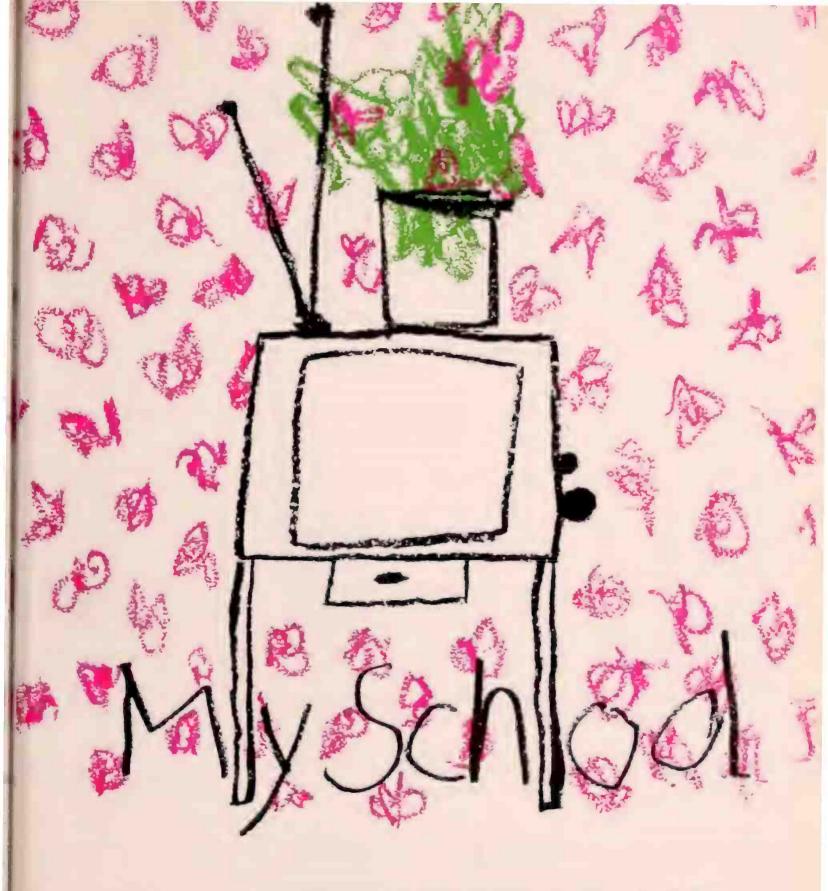
WINGDING

Children's program combining educational tidbits with light nature stories and historical events. Sponsors: participating, 60 minutes (weekly).

BY THE SEAT OF YOUR PANTS*

" Made available to other sta-

History of aviation commemorating 35th anniversary of Lindbergh flight. Not sponsored, 60 minutes (7-12-63).



To thousands of pre-school Philadelphia youngsters, television and learning go hand in hand since WCAU-TV introduced "Love to Read"—a first-of-its-kind series offering three to five year olds basic concepts in reading, mathematics, music, science and language

"Love to Read" combines progressive teaching methods with the latest television techniques, and calls on parents to participate in the weekly half-hour program, on the premise that children of pre-school age are not only willing and able to learn, but want to learn.

Experimental and effective—"Love to Read" is the latest example of pace-setting local children's programming (others: award-winning "Tottle," the Gene London programs and "Pixanne") which has taught Philadelphians that they can expect the new and different on their favorite station. That WCAU-TV is, in fact, in a class by itself.

Philadelphia · CISOwned

PITTSBURGH

WIIC

CHANNEL H

LICENSEE: WHC, FRC. NETWORK: NBC TV REPRESENTATIVE: Blair

GINERAL MANAGER: Robert A.

Mortensen

EDITORIMIZINE: None

ACCENT HEALTH	ΟŅ	MENTAL

Documentary on treatment and recovery of a mental patient, filmed in a local mental institution. Not available for sponsorship. 30 minutes (5-12-63).

DIVINE MYSTERIES

Examination of beliefs and ceremonies of Eastern Orthodox Churches, filmed in several Pittsburgh area Orthodox churches; highlighted by ancient "Ceremony of the Holy Fire." Not available for sponsorship. 60 minutes (4-14-63).

MEDICAL DIARY — STROKE REHABILITATION

A descriptive and pictorial tour of St. Margaret's Memorial Hospital in Pittsburgh showing what is being done today to rehabilitate stroke victims through improved treatment and techniques. Filmed in cooperation with the Western Pa. Heart Assn. Not available for sponsorship. 30 minutes (2-24-63).

PANTHER HOLLOW — PREVIEW OF THE 21st CENTURY

Special program which examined the 250 million dollar Panther Hollow Project in Pittsburgh's Oakland district which is aimed at converting an empty ravine into a spectacular research center. Not available for sponsorship. 30 minutes (6-10-63).

SHARED TIME

Examination of the "shared time" proposal, a proposal which attempts to solve the public-parochial school dilemma. Featured interviews, pro and con, with several prominent educators. Not available for sponsorship. 30 minutes (7-7-68)...

PITTSBURGH

WTAE

CHANNEL 4

LICENSEE: Television City, Inc.

Chorr: Hearst

NETWORK: ABC TI REPRESENTATIVE: Kars

GENERAL MANAGER: Franklin C. Snyder

Awaros: 1963 Pittsburgh Golden Quill

Award (2)

EDITORIALIZING: None

JR. HIGH QUIZ

Area Junior High Schools enter team of students to compete for trophies and savings certificates. Sponsor: Pittsburgh National Bank. 30 minutes (weekly).

TIME FOR DECISION*

Documentary-styled program probing problems of local and national interest, with special emphasis on local questions. Not sponsored. 30 minutes (weekly).

SPOTLIGHT ON TOMORROW

Panel of Duquesne University journalism undergraduates ask questions of guest celebrity. Not available for sponsorship. 30 minutes (weekly).

EASTER SEAL AMATEUR HOUR

Area youngsters, twelve years of age or younger, performed on television while helping the 1963 Easter Seal Campaign. Not available for spousorship. 60 minutes (3-31-63).

SO YOU HAVE A PROBLEM

* Made available to other sta-

Panel from the Council of Churches of Greater Pittsburgh discuss the problems of the average family and offer advice for their solution. Not available for sponsorship. 30 minutes (weekly).

WILKES-BARRE

WBRE-TV

GITANNEL 28

Lightsie: # BRE-TV, Inc.

NEIWOUK: NBC TV

Reputsi Stativi : Katz

GENERAL MANAGER: David M.

Bultimore

Logionializino: None

OPERATION JOBS: A VISIT TO EBERHARD FABER

A capsule four to the Eberhard Faber Peneil Co., one of the area's newer industries. 4% minutes. Not sponsored. (9-30 & 10-6-63).

A VISIT TO THE TRANE COMPANY

A tour of the Trane Company. Not sponsored. 4½ minutes (2-10 & 2-16-63).

A VISIT TO DIAMOND H

A tour of Diamond H Brand Industries. Not sponsored. 4½ minutes, (6-23 & 6-29-63).

PENNSYLVANIA SCRANTON

WDAU-TV

CHYNNM. 22

1 10) NSG: Neranton Broadcasters, Inc.

NITWORK: CHS TI REPRISENTATION: H-R

GENERAL MANAGER: Mailge Megarger

Holcomb

Awaims: Associated Press for Ont-standing Reporting (1)

EDITORINIZING: None

WHAT HAPPENED TO RETRAINING IN SCRANTON*

BLOT ON THE RECORD

Report on the tondard I mire tire letted re inhibit I In Some and horsensing Some make clowlers to Serve

pensore f all minutes | 112

ton. Not spine and all minutes 1 Set 3 !

BELOW THE SALT Showed how Segrenton, and Wille Burn well achieve the of their or mion goal by working together Spear to Southcastern Pennsylvania National Bush and Trust Company 10

minutes [1-63]

THE CAMPAIGN TRAIL Comprehensive report on governor hap contest in buling for age on tour and exclusive untoleviews with catchille. Not

available for sponsorship 60 minutes \$10.02%

SCRANTON BUDGET HEARINGS

. Made available to CBS

Highlights of annual budget bearing fold by one cour de Not spensered 60 minutes 12-62

An expect of male ading of retracted had to the re-

countine I by the Area Redesely a nt Mario testino N t

SCRANTON-WILKES BARRE

WNEP-TV

Grissvil In

Licensie Vortheastern Pennsylvania Broadcasting, Inc.

VITWORK: IRC TI

GROLP: Transcontinent Television

RIPRESINTATINE: Petro

GENERAL MANAGER: Thomas P. Shellearne

Awans: Several citations from re-gional historical societies (2)

LIGHTORIALIZING: None

RESCUE AT SHEPPTON

ANTHRACITE STRIP MINING

ALCOHOLISM.

Complete pictorial coverage, from time of contact to actual rescue of trapped nimers Dave Felhir and Henry Threne Net available for sponsorship 30 minutes (8-25-63)

Program dealt with a fainous pre-resolutionary buttle between MASSACRE AT WYOMING local settlers and several Indi in tribes. Sitinvailable for pore

sorship, 30 minutes (7-5-63).

Evanined the problem of alcoholism and the only hospital in Par offering treatment. Contained scottes shot inside his pital and an interview with a patient who had reserved treatment

Not available for sponsorshap, 30 minutes 11 25-621

The effect of strip naming on the area's future. Program contained exclusive interviews with governor, president of largert coal company legislators, civic leaders, and citizens ratere to l. in strong legislation. Not is all able for sponsorship 30 minutes.

4-5, 1-12-63

ROMANCE OF THE ANTHRACITE

Anthentic songs of the anthragite area. Music was gathered by Library of Congress Video insterial was of aprient mining people, places and events. Not available for sponsoration, 30 munites (3-19-63).

RHODE ISLAND

PROVIDENCE

WJAR-TV

CHANNEL IO

LICENSEE! The Outlet Company

NETWORK: NBC TI' GROUP: Outlet Company RUBBEST STATISE: Petry

GENERAL MANAGER: David J. Slourileff

EDITORIALIZING: Occasionally

NATIONAL HEART INSTITUTE

Filter and live survey of current medical research on heart disease Moderator R. I Congressman John Fogarty Net available for sponsorship. 30 minutes 5-1-63)

NOWHERE, USA

CANCER FACTS FORUM

Film and live survey of local cultural opportunities especially for soming a lults. Not spons red. 30 r unites 12-18-63

Four local cancer experts miswer viewers telephone questions and geport on latest cancer research and leve newts. Not sporsored 60 numites | 1-15-63+

GOLDEN CLEF WINNERS

Prize winning recital of local value misseries in thin it is cor petition. Not available for sposmaral p in minut 3 31 63

GUANTANAMO BAY

Filmed report of station's news director at Cotton for Claret mas geturn of Nava families following Culain crists N top as sorgel. 30 minutes (1-6-63)

PROVIDENCE

WPRO-TV

CHANNEL 12

LICENSEE: Capitol Cities Broadcasting

NETWORK: CHS TI'

GROLP: Capitol Cities Broadcasting

REPRESENTATIVE: Blair

Dougherty Joseph P.

Awards: George Washington Honor Medal Freedoms Foundation Award

Entrarializing: None

CHANNEL 12 CLOSE-UP: A HERO NEXT DOOR

The volunteer fireman in Rhode Island; his motives, drives and dogged adherence to principles more commonly thought of as belonging to an earlier America. Not sponsored. 30 minutes (9-20-62).

CHANNEL 12 CLOSE-UP: SENIOR SENATOR A view of a typical day in the legislative life of Rhode Island's senior senator, John O. Pastore. Not sponsored. 30 minutes (5-22-63).

CHANNEL 12 CLOSE-UP: HARRY CURVIN, A PROFILE Speaker of the House sinee 1940. A recollection of his political lifeline and actions during a session of the legislature. Not sponsored. 30 minutes (7-17-63).

SS 346 — RIGGED FOR DIVE

Life aboard a conventional submarine, the USS Corporal on an overnight cruise, demonstrating its mission of antisubmarine warfare. Not sponsored. 30 minutes (8-18-63).

CHANNEL 12 CLO3E-UP: TO BIGOTRY NO SANCTION Rabbi Theodore Lewis recounts the Jewish community's early history and conducts a tour of the Touro Synagogue, oldest in the country. Not sponsored. 30 minutes (9-4-63).

PROVIDENCE

WTEV

GHANNEL 6

LICENSEE: WTEV Television, Inc.

NETWORK: ABC TY. Representative: II-R

GENERAL MANAGER: Fance L. Eckersley

EDITORIALIZING: None

CATHOLIC MASS

Full Roman Catholic Low Mass celebrated in the studios for the benefit of area shut-ins. Not available for sponsorship. 45 minutes (weekly).

REPORT FROM U-RI*

Reports from the University of Rhode Island featuring various projects, activities and events in which the university is interested. Not available for sponsorship. 30 minutes (monthly).

ON CAMPUS

Colleges in a three state area inform the public of activities. special projects and problems encountered by the schools. Sponsors: participating. (weekly).

RELIGIOUS NEWS PROGRAM

Representative from the Council of Churches and a station announcer give news of religious events, items and affairs. Not available for sponsorship. 15 minutes (weekly).

THE SWORD AND THE SAIL

* Made available to other sta-

Historical program covering explorers from Columbus to Captain Cook, tracing the background of expeditions and leaders. Not available for sponsorship. 30 minutes (series).

SOUTH CAROLINA

COLUMBIA

WIS-TV

CHYNNEL IO

LICENSIE: Broadcasting Company of the South

Guote: Broadcasting Company of the South

NETWORK: NBC TI

IN PRI SENTATIVE: PGW

LANDRY, MANAGIN: Charles A. Batson

EDITORIALIZING: None

HOUSE OF BISHOPS*

Live coverage as the Archbishop of Canterbury conducted the Evening Prayer Service before the assembled "House of Bishops" of the Episcopal Church. Not available for sponsorship. 60 minutes (10-27-63).

A CAROLINA CHRISTMAS

A look at how the holiday is celebrated in South Carolina, highlighted by the Columbia Choral Society and an original ballet. Sponsor: Commercial Bank and Trust. 30 minutes (12-24-62).

COMMUNISM IN THE CLASSROOM

An effort to put in perspective a local controversial issue which had been distorted by extremists. Not available for sponsorship. 30 minutes (2-18-63).

TUITION GRANTS

Examination of the pros and cons of a bitterly controversial proposal to enact "Tuition Grant" legislation. Sponsor: Blue Cross and Blue Shield, 30 minutes (4-8-63).

CAPITAL CLOSE-UP

* Made available to other sta-

Station plays host to Attorney General Robert Kennedy. Part of series of timely discussions with people in the news. Not available for sponsorship. 30 minutes (4-21-63).

SOUTH CAROLINA Not Reporting: WAIM-TV, Anderson; WCIV-TV, Charleston; WCSC-TV, WUSN-TV, WCCA-TV, WNON-TV, Columbia; WBTW, Florence.

WFBC-TV

CHANNEL I

Lice SSEE: Southeastern Broadcasting

Corporation

NELWORK: ABC TI CROCKE: Southeastern

Recueses ratere: 4cers Knodel

CENERAL MANNER: Il ilson C. Il cara

Entionishizing: None

OONALDSON STORY

Documentary of the world water a ran of the Last of the of the Mahtary Ar True port Service Specific Units and Southern National Bank. Behav Mills at the order of the order o

TOPIC: THE ARTS

Documentary alicensine dealers with cultural life of a tysic or a community theater lead ymphony and each a sale No.

available for sponsor by 10 camete \$5.62

THE FURMAN STORY

Document its discussion program dealing with the law ry and the long range development program of I when I there its

Not evallable for spenear-hip. 30 minutes 15-631

STORY OF TWO CITIES"

Concerned with Greenville and its "after its. Our fell of New Zealand figed together by a large details out of L. Hi-based. Air Force men serving in New Zealand. Specification & Southern National Bark. 20 minutes (+43)

TOPIC: THE JUVENILE

. Made available through TAC.

Discussion program confermed with the predderes of v. 46 Not available for spousership. 30 in mate (6.63)

SPARTANBURG

WSPA-TV

CHANNEL 7

LICENSEN: Sporton Radiocasting Co.

NETWORK: CBS TI

Repuse Station: Hollingberg

GENERAL MANAGER: Walter J. Brown

FILLDORI VI IZINI: Youe

THE DRDP-OUT

Interviews with persons ranging in age from 14 to 25 who had dropped out of high school Comments by the Judge of Jusenile Court. Not available for sponsorship 30 minutes 5-22-63).

FINANCIAL AID FOR

COLLEGE

Clemson College officials discussed the many means of financial help for those who desire higher education. Not available

for sponsorship 30 minutes (2-10-63)

THE COMEBACK Interviews with persons who had dropped out of school and returned to receive state certificate in hight a bilt classes many years later. Not available for sponsorship, 30 minutes (9-1-63)

WHY HIGHER EDUCATION

Officials of Wofford College discussed the impurtance of college education from all aspects. Not available for spoisor

thip, 30 minutes 1-20-63

FOR CITIZENS OF TOMORROW

Each of 13 broadcasts featured a different college or minersus in the viewing area which was assigned a topic for dismission. Not available for sponsorship 30 minutes (series)

STOUX FALLS

KELO-TV

CHYNSET II (Satellites: 6 and 3)

Lites See: Wideontinent Broadcasting Company

NETWORKS: CHS TV .. 4BC IF

Group: Keloland

REPRESENTATIVE: 11-18

GENERAL MANAGER: Erans Vord

EDITORIALIZING: Nane

WATER CONSERVANCY

The vital necessity of water conservation to the entirely and wild life of South Dakota and the efforts to that Not available for sponsorship 30 minutes 111-3 62

THE MAGNIFICAT

Augustana College Choirs in their presentation of the "Magneficial" Not available for sponsorship, 30 minutes 12-21-62

Documentary on the feets of the ship during World War II

BATTLESHIP SOUTH DAKOTA

to interest public in the streets in of Memorial Buttlesby X Not is adultle for spous rship of munities 1-10-63

SPELLING BEE

Spelling becauth cotest a to from the etire area. Not good sorted 60 minutes: (-11.63)

INDIAN RELATIONS

Panel dos uson of Indian problems in South Dakota factoring prominent citizens from all over the state. So to is idal sporter that So to is idal sporter than 50 to outes (5-5-48).

TENNESSEE SIOUX FALLS

KSOO-TV

CHANNEL 13

LICENSEF: KSOO TI Inc. NETWORK: NRC TV. IRC TV GROLP: Sioux Empire Network RIPHISUNTATIVE: Avery-Knodel

GINERAL MANAGER: Agricon Henkin

EDITORIALIZING: Nane

OPERATION SNOWBOUND*	Information to rural and urban families regarding weather and road conditions, cancellation of schools and public meetings. Not available for sponsorship. (1-15 and 1-16-63).
CORN PICKING CONTEST	A report on the measures that must be taken in the operation of shellers and combines to insure the safety of the operator. Sponsors: participating. (10-4-62).
FARM & HOME SHOW	Program comprised of helpful hints for the farm and home with special stress given to safety measures in both areas. Not available for sponsorship. 15 minutes.
ELECTION*	Background information and updating of the election recount in South Dakota and Minnesota. Not available for sponsorship. 15 minutes (11-25-62).
THE DRINKING DRIVER*	Panel discussion by safety experts on the problem of drinking drivers followed by filmed interviews of reaction test subjects.

Not available for sponsorship. 30 minutes (12-27-62).

CHATTANOOGA

WDEF-TV

CHANNEL 12

LICENSKE: W'DEF Broadcasting Co,

NETWORK: CBS TV REPRESENTATIVE: ATS

GENERAL MANAGER: Carter M. Parham

EDITORIALIZING: Occusional

THANKSGIVING	Program for grade school children emphasizing music and rhythm and linked to the Thanksgiving scason. Not available for sponsorship. 30 minutes (11-21-62).
THE CANDIDATES	Interview of all candidates for city office using a special interview technique which allowed the audience to concentrate fully on one speaker at a time. Not available for sponsorship. 120 minutes (1-7-63).
THE CHANGING CLASSROOM	Explanation of the changes in public school methods and goals by use of charts, diagrams, pictures and interviews. Sponsors: participating. 30 minutes (8-14-63).
THE ECLIPSE	Highlights of the history of eclipse and demonstration showing means of viewing the eclipse with safety. Sponsors: participating. 30 minutes (7-12-63).
LUNCH '&' FUN	Combination of entertainment with news and discussion and an opportunity for small community organizations to announce

CHATTANOOGA

WRCB-TV

CHASNEL 3

1 101 NSEE: Ifust Craft Broadcasting Co. Caor v: Rust Graft Broudeasting Co.

MILWORK: NEC TV

REPRESENTATIAL: H-R. Telegision GENERAL MANAGER: Harry D. Burke

PRITORIALIZING: Your

LIVING THINGS

State game and fish commissioners exhibited live carnivorous, herbivorous, and ominivorous animals to show children interdependence of all living things. Not available for sponsorship. 30 minutes (5-27-63).

Colonel Clayton Bissell discussed the role of the United States

their activities. Sponsors: participating, 30 minutes (series).

JAYCEE QUESTION OF THE

WEEK

· Made available to other sta-

in current affairs. Sponsors: participating. 30 minutes (1-27-63).

CHATTANOOGA INAUGURAL SPECTACULAR

Inauguration of Chattanooga's mayor and other newly elected city officials. Not sponsored, 60 minutes (4-15-63).

LOCAL ELECTION RETURNS

A local election central operated by some 100 people to bring viewers local race returns, Sponsor: Chattanooga Gas Company. 180 minutes (11-6-62).

BULLETIN

Possibility of deriving additional revenue for education from the sale of liquor by the drink discussed. Sponsors: Participating 30 minutes (2-13-63).

JACKSON

WDXI-TV

CHANNEL 7

Lut SSE: Dixte Broadcusting Company, Inc.

Guate: Divie Setwork

NITWORKS: CHS TV. ABC TI

REPRESENTATIVE: Jenard, Torbet,

McConnell

GENERAL MANAGER: John E. North

Entroply (2180) None

TICKET TO ACTION	toverse likeling fell theft a likelinger
	tun Notwalible for pear the Director 52.66
ACRICIII TURE - TODAY	I must be almed all of the chart too

AGRICULTURE — TOOAY | 1 rmin'pritie alimethal of the alipe to the development while as i expect in the tensor is subble for period by the action of the action.

PICTURE

An account of the styr project in the least styling to the styling area. Not available for pair tip to the content of the styling area.

DISCUSSION An analysis and discusson of by I problem of the symbol of the spot or slap to the result.

KNOXVILLE WBIR-TV

URSSSEL 10

Licenser: Southeastern Broadcasting Corp.

Cauve: Southeastern Broadcasting

NETWORK: CBS TI

REPRESENTATIVE: Avery-knodel General Manager: John P. Hart

Entropy IZING: Nane

AREA-SCOPE	The problems of Morristown action in the viewic are undoured on the Morristown Relevel point. From Not is will able for species ship 30 maters (4.21).
COLLEGE SERIES	Debate of the propantions of the Unite EN time No. v. able for sponsorship 30 minutes 3-31-6
BROTHERHOOD	Discussion between white and Negro reprint its fits. If the Protestant Catholic and Jewish fiths or the Brother and of Man." Not evaluable for sponsorship all cine to 2 2 2-21-63.
IS EAST TENNESSEE A DEPRESSED AREA?	Discussion with people from the Department of Center of the Tennesser Valley Authority and ORINS on the lepsion in the area and what can be done about it Native bill for spousorship. 30 maintees. 7:17-63

Discussion with the major of Knexydle at Lengty Carty Carty Judge on the biggest problem in Knexydle and Krex Carty since annexation. Not available for sponsorship at the interest (3-27-63)

MEMPHIS WHBQ-TV

CHANNIL 13

LICENSEE: RKO General, Inc.

Guot v: RKO Broadcasting

NETWORK: ARC TI

REPRESENTATIVE: RKO General

National Sales

GENERAL MANAGER: D. 4. Nocl.

Entropistizing: None

PRESS CONFERENCE	Station newsmen and press reporters question Max read City Commissioners on the current affairs of the contract of Notavailable for spousorship, 30 cumites owerkly
ROUNDTABLE FORUM	Clergymen of all faiths and laymen neet to lis us specific religious themes such as "Religion and the Technique Net available for sponsorship, 30 minutes weekly
ISSUES IN ACTION	In cooperation with the Memph s Javeers, guest speakers pre- sent both sides of controversial issues to the concept to Nor- available for sponsorship and maintes on this
AN OUNCE OF PREVENTION	A study of traffic salety in a bood zones directed toward of beating of parents in improved salety it is real. Not it is il. 1 k for sponsorship 30 minutes 1-20-63
TOWN AND COUNTRY	Live program of talent performances, actery news or landamic tion, stimulating cultural interests and giving expession to be a

talent Sporsor Harts Brown 60 a lites alarly

TENNESSEE Not Reporting: WTVC, Chattanooga; WATE-TV, Knoxville; WMtT, WREC-TV, Memphis; WSIN-TV, Nashville; WCYB-TV, WJHL-TV, Bristol-Johnson City-Kingsport.

TENNESSEE

NASHVILLE

WLAC-TV

CHINNES 5

LICENSEL: Il L. 1C.TL., Inc.

NETWORK: CBS TV

RUPHESESTATIVE: Katz

GENERAL MANAGER: T. B. Buker, Ir.

AWARDS: Radio and TV Council of Middle Tennessee Award (1)

EDITORIALIZING: None

SCHOOL DROPOUTS

Distinguished panel discussed reasons, aids and effects of the high school dropout problem. Not sponsored, 30 minutes

(9-16-62).

WLAC-TV REPORTS ON

COMMUNISM

Interviews and analysis of the threat of communism with definitions of the dangers and the need for education and aware-

ness. Not sponsored. 60 minutes (8-14-63).

TWO FOR THE SEESAW

Presentation of the civil rights problem from a local point-ofview, including interviews with leading national and local

figures. Not sponsored. 30 minutes (8-31-63).

THE AGE OF GREAT PROMISE

Dealt with educational problems and opportunities facing American youth in the near and distant future regarding space advancements. Not sponsored. 30 minutes (9-63).

THE SUPREME COURT **DECISION ON BIBLE** READING IN SCHOOLS In-depth study of the subject, including background of the decision, Tennessee trials concerning this decision, and interviews with national officials and religious leaders. Not spon-

sored, 30 minutes. (6-18-63).

NASHVILLE

WSM-TV

LHANNEL 1

LICENSUL: W'SW-TV, Inc.

NETWORK : NBC TV

BEPRESENTATIVE: Petry

TIENERAL MANAGER: Irving C. Waugh

Enrickt vilizing: None

DOCTORS MEET THE **PRESS**

Three Nashville doctors discuss heart disease with three Nashville newspaper reporters, underlining Middle Tennessee Heart Association drive. Not available for sponsorship. 30

minutes (11-4-62).

ELECTORAMA Gave local viewers up-to-the-moment results on city, district, and congressional races of local interest with network coverage of national races. Sponsors: Fidelity Federal Savings &

Loan Co.; Royal Crown Cola. 390 minutes (11-6-62).

SOMETHING TO GO ON Documentary on the interstate highway development in Tennessee and what it means to the community. Sponsor: Euclid Tractor Co. 30 minutes (5-1-63).

TENNESSEE OPEN Live coverage of this local sporting event. Sponsor: Sterling **GOLF TOURNAMENT** Beer. 210 minutes (5-11 and 5-12-63).

MERCURY TO APOLLO

Highlights of the government's new space project, interviews with new astronauts and some of the original space pioneers. Not available for sponsorship. 30 minutes (4-15-63).

TEXAS

ABILENE

KBRC-TV

CHANNIE 9

Licensin; thilene Radie and Television Company

NEIWORK - MIC TI

REPRISENTATIVE : Bolling

DISTRICT MANAGER Pale Jekers

Lidionastarism Aone

CRIPPLED CHILDREN

APPEAL*

Rex Allen and company entertained and called attention to the Cattleman's Roundup, major revenue source for the West Texas Rehabilitation Center, Sponsors: First National Bank, Citizens National Bank, 60 minutes (8-10-63).

COMMENT

" Made available to other stations

Interviews with four young prisoners who told how they "went wrong," presenting an appeal to young people not to fall into delinquency. Not available for sponsorship. 30 minutes (5-14-63).

HINGS Vot Reporting KPAR-TV, Sweetwater; KVLF-TV, Alpine; KVH-TV, Amarillo; KBMT-TV, Beaumont; KWAB-TV, Big Spinic KCBI-IV Hirlingen: KRIS-TV, Corpus Christi; WFAA-TV, Dallas; KELP-TV, KTSM-TV, El Paso; KGNS-TV, Laredo; KUUDUV Lukkock KMIDIV, Midland; KVKMIV, Mondians-Odessa; KLTV, Tyler; KCENIV, Temple-Waco; KWIN-TV, Jan Jalla

TEXAS

AMARILLO

KFDA-TV

URASSEE 10

Live SEE: Towns State Notwork

NETWORK: CBS 71'
REPRESENTATIVE: Blair

General Mannan; John Tyler

EDITORIALIZING: Twice dails

THE TWILIGHT LIFE

The physic of the trice principal restable like to be traited, and the miss that half the principal restable in the firm and H & W F are well

Burger Texas Ommitte #2 27 ()

DEWEY HICKS TRIAL

layer comprome present it on of the same beauty before her Deserv Hicks, a locally promisent near a use for killing two same

Not available for sponsor hip 530 insputed 30.64

47th DISTRICT COURT:

CLEMENTS TRIAL

Live courtroom broad ast of the trial of Robert L. if Ch. a beat cleve boder accord of criminal that the trial of the Bulle Sch Estes seared Not available for a large representation.

180 moutes (8-25-68)

THE BATTLE OF OXFORD

Films of the University of Man upper it the oil for Merchith's admittance which show to a long out the lar in the town and on the campus. Sponsor There and I we

Pharmacy 30 minutes 11-11-62

PAPER HANGER*

· Made madable to other stu-

A discrimentary study on the illevil clack process problem in the area with information on the methods and law the circular. Sponsor Amarillo Clearing Danse 30 e units 11.1146.

AMARILLO

KGNC-TV

Chisse 1

Lacyssia: Glabo-Veres Publishing Company

NEIWORK: NBC TI

Riches Statist : Fenard, Torbet &

McConnell

CENTRAL MANAGERS Bob Watson

hāti offi vi, iži vi : None

A-OK

Explanation of the operations of Amerillo Art Lore Big lecause of the importance of the base to the examine ty No.

available for sponsorship, 30 minutes (weekly)

ELECTION RETURNS Hourly coverage of up-to-the-manufactoral state and usta and

returns Sponsor Amarillo National Bank 11 6 62

WTSO PRESENTS THE WORKS
OF ROBERT FROST

Analysis and reading of poet Robert Frost by the president of West Texas State University. Not available for spensorship 30 number (available)

30 minutes (weekly).

YEAR END NEWS REPORT Survey of the most important news stories and events of the

previous year Sponsor Amarillo National Bank 60 manete-

(12-31-62)

RURAL YOUTH DAY PROGRAM

Becognition of the outstanding accomplishments in I contributions of young farmers and rural youth of the green Sponsors: A. N. & O. Supply Collins Mator Company (60) units

(9-22-62).

AUSTIN

KTBC-TV

THINNEL T

1 115 Note: LBJ Corporation

NEIWORKS: CHS IV. NBC TV.

ABC TI

REPRESENTATIVE: Raymer

GENERAL MANAGER: J. C. Kellom

INVARIOS: National Civil Defense Tward

EDITORIALIZING: None

TARGET, AUSTIN"

Simulation of a nuclear attack on the city and react and the city, in cooperation with Civil Defense & travarille for

sponsorship, 30 minutes (9-62)

THUNDER DVER AUSTIN*

Documentary dealing with the libeal problem of the city. Not available for spensorship. If the first

411-621

OPERATION TEENAGER

Four convicts from a state prison discrete I provide della quency with a trea-age panel. Not available for spores of providing the spores of providing

60 minutes (4-63)

HURRICANE CARLA

Documenters on Florie in Earla and to triclotely on left in her wake. Not available for spore its up almost and the

ATOMIC POWER

* Made available to ther str-

Disenseion of about power with Dr. Lawer 1.1-flor walks panel of professors from the Conversity of Transaction of the power of the Professors from the Conversity of the Professors of the Profe

BEAUMONT

KFDM-TV

CHANNEL 6

Lui SSEC. Beaumont Telecision Corporation

NETWORK: CBS 71

Riem SESTATIVE: PGB

GINIBNI MANAGER: & B. Locke

EDITORI MAZING: None

THE UNITED WAY*

United Appeals program to acquaint the general public with the work of the 57 member agencies during the drive for support. Not available for sponsorship. 30 minutes (9-9-62).

NECHES RIVER FESTIVAL

Presentation of the Neches River Festival Princesses to the viewing audience. Not available for sponsorship. 30 minutes (4-24-63).

FAMILY COUNCIL SERVICE

Description of the functions and duties of the Family Council Service and the role it plays in the life of the community. Not available for sponsorship. 15 minutes (5-8-63).

A SALUTE

o Made available to other sta-

A salute program to the new multi-million-dollar banking facilities in the area, Not available for sponsorship, 15 minutes (7-27-63).

CORPUS CHRISTI

KZTV

CHANNEL TO

LICENSIE: KSIN Television, Inc.

NATWORKS: CBS TU, 4BC TV

REPRESENTATIVE: LTS

GENERAL MANAGER: Vann 31. Kennedy

EDITORIALIZING: None

INGLES POCO A POCO

Basic English taught to Spanish speaking viewers, slowly building up the vocabulary of the 50% Latin American audience. Not available for sponsorship. 30 minutes (weekly).

70 MPH

Information regarding new state speed limit laws, with demonstrations by the State Highway Dept. and the Highway Patrol. Not available for sponsorship. 30 minutes (8-10-63).

4-H CLUB ORESS REVUE

Fashions designed and made by 4-H club members of the local area, modeled by club members with discussions and elemonstrations. Not available for sponsorship. 30 minutes (7-22-63).

BUCCANEER DAYS CORDNATION

HS CHOIR CONCERTS

The annual Buccancer Days Coronation and ball with presentation of princesses, king and queen. Not available for sponsorship, 60 minutes (5-3-63).

Four local High School Choirs and vocal groups with programs of full choirs and soloists. Not available for sponsorship. 30 minutes (weekly).

DALLAS

KRLD-TV

LIIVANEL T

LICENSIE: Times Herald Printing Company

Vi (WORK: CBS 71

Reputsentative : 475

GESTRAL MANAGER Clyde H.

Awards, State Bur Issaniation Special

Fortoury IZING H cekly

CRIMINAL CODE: TIME FOR CHANGE?

CAREERS IN MEDICINE

A CITY'S PROBLEM: PUBLIC TRANSIT

VOYAGE OF THE TRINITY BELLE

CAB HEARINGS

Discussion by attorneys and legislators of the Texas Criminal Code and serious legal problems affecting the state. Not available for sponsorship, 60 minutes.

Developed understanding of and need for hospital nurses and medical technicians through on-the-scene observations and interviews. Not available for sponsorship. 80 minutes (5-22-63).

A study in depth of the local public transit conditions including interviews with transit officials and hus patrons. Not available for sponsorship. 30 minutes (2-27-63).

Filmed report of voyage made by crew in a small boat up Trinity River from Gulf of Mexico to Dallas, River not navigable for larger boats. Not available for sponsorship, 30 minntes (6-16-63).

On-the-scene sound films of hearings concerning two outstanding airports less than 15 miles apart—one almost devoid of business; the other one of six busiest airports in the nation. Not available for sponsorship, 30 mimites (8-4 and 8-11-63).

DALLAS-FORT WORTH

KTVT

CHANNEL II

LICENSEF: WKY Televisian Systems Inc.

Gnove: WKY Television Schem

REPRESENTATIVE: Kers

GINERAL MANAGER: James R. Terrell

EDITORINIZING: Occasionally

THE INAUGURATION OF THE GOVERNOR®

The manguration of the new over r front to the capital at Austin, Texas, Sponsor, Jack William Clear (1) in utes (1 15 63).

CINDY

Documentary of the devastation within the land the land coast by hirrneane Cindy in September 100 A 12 and 15 for sponsorship, 30 minutes [0-22-0].

CAB HEARINGS

Documentary of the Civil Aeronautic Board he may on the Dallas/Fort Worth airport. Not as while for open of minutes (7 22 63).

POINT OF VIEW

Discussion program by panel of articultural expects reposenting both sides of the issue on the Leberth our of wheat referendim. Not available for epositionally allowed (4-14-63).

TOWN HALL MEETING

· Made available to other sta

Telecast from municipal anditurism whose all extress were invited to present to city officials the kerters for the protection the community. Not available for points Jup. 105 minutes (6-27-63).

FORT WORTH

WBAP-TV

CHANNEL 5

LICENSEE: Carrer Publications, Inc.

NETWORK: NBC TV
REPRESENTATIVE: PGR

GENERAL MANAGER: Roy I, Bacus Entrorializing: Occasionally PLANNING FOR TOMORROW

Panel of four religious educators in discipline of International Sunday School lesson. Not available for specie relique 10 internates (weekly).

OPERATION TEENAGER

Effort to reduce juvenile delinquency by having state prisin inmates retrace their steps which resulted in representation. Not available for sponsorship, 30 minutes 5-27 and 6-2-63

OPERATION PARENTS

High school students from across the untrol veror revolts opinions on causes of precipile delining to left in parents to an objective self-analysis. Not available for parents orship, 30 minutes (8-11-63).

OPERATION DROP-OUT

Youth speaks to youth in language he and r tasts explaining the causes and the dire consequences of dropping but of school. Not available for sponsorship 30 unit to \$18.50

EL PASO

KROD-TV

CHANNEL

Lact SSEE: Southwest States, Inc.

GROUP: Trigg-I aughn Stations

NEWORK: CHS TI

REPRISENTATIVE: Bolling

GENERAL MANAGER: Larry Daniels

FRITORIALIZING: Mecasionally

ALERT!

Report on the alert facility at Bigs Air Force Base beautiful the B-52 SAC aircraft in an actual much like N (specific).

ART, MUSIC AND CHRISTMAS

the newly acquired "Masters" from the Kritical Relation. Sponsor, Northgate National Bank Daniel Control of the Control of the

AMONG THE 30,000

Information program detailing the work of Proof More ry done by scientists and skilled work rought on the South Proof of Not sponsored, 30 minutes 9-62

ADIOS CHAMIZAL

* Made available to other sta-

Juformational program in the their property of the large old Chamizal dispute, a subject of the large Not sponsored 30 minutes 11 62

TEXAS HOUSTON

KHOU-TV

CHANNE TI

I me sail: Gulf I elevision Corp.

GROUP: Corinthian NITWORK: CBS TV

REPRESENTATIVE: II-R Television

GENERAL MANAGER: James C.

Richalale, Jr.

EBITOMALIZING: Daily

CRIME AND	THE
TEENAGER*	

Four convicted criminals, whose combined sentences added up to over 750 years, speak to teenagers in an effort to reduce juvenile delinquency. Not available for sponsorship, 60 minutes (5-22-63).

THE TEXAS CITY DISASTER

Documentary of the nation's greatest peacetime tragedy and the local civic and industrial efforts in rebuilding. Sponsor: Minimax Grocery Stores. 60 minutes (4-17-63).

BREAKFAST WITH THE CONNALLYS*

Breakfast with the governor's family on their first day in the state mansion, a tour of the living quarters. Sponsor: Southwestern Savings. 60 minutes (1-20-63).

SAN JACINTO DAY SPECIAL

Outdoor event staged by station celebrating holiday which commemorates Santa Ana's defeat by Sam Houston. Not available for sponsorship. 60 minutes (4-20-63).

THE MONKEY TRIAL

* Made available to other stations.

Dramatic portrayal of the famous courtroom battle of Bryan and Darrow on the issue of the Bible vs. the theory of evolution. Sponsors: participating. 30 minutes (1-2-63).

HOUSTON

KPRC-TV

CHANNIL 2

LICENSEE: The Houston Post Company

NETWORK: NBC TV
REPRESENTATIVE: Petry

GENERAL MANAGER: Jack Harris

AWARDS: 1963 Texas Associated Press Competition for News

Entromistizing: None

UNTIL YOU ARE DEADT

A searching examination of the controversial capital punishment issue as it affects the people of Texas. Not sponsored, 60 minutes (8-13-63).

IDEAS IN FOCUS*

Series presenting both sides of Issues important to the area and the nation featuring persons of local or national prominence. Not available for sponsorship. 30 minutes (10-1-62 and 3-31-63).

HOSPITAL DEBATE

Flonston's mayor and city and county authorities debate the financing of the City-County Charity Hospital. Not available for sponsorship. 30 minutes (2-11-63).

SUNDAY SPECIAL*

Made available through TAC.

Made available to other stations.

An entertainment special produced and presented in cooperation with the Cancer Society to enlighten the public on the work of the society. Not available for sponsorship, 60 minutes (3-31-63).

HOUSTON

KTRK-TV

CHANNEL 13

LICENSEE: Houston Causolidated Television Company

NATWORK: IBC TV

Representative: Hollingbery

GINERAL MANAGER: Rillard E. Balbridge

Entionalizing: Two 13 four times weekly

EDUCATION FOR NUCLEAR SURVIVAL

In-school training for pupils and new teachers in various techniques required in the event of nuclear attack. Not available for spousorship, 60 minutes (10-30 to 11-15-62).

MOONSHOT METROPOLIS*

Documentary on NASA and its impact on the world in general and the Houston area in particular. Not available for sponsorship, 60 minutes (1-18-63).

THE EFFECTS OF RELIGION ON CIVILIZATION

Cambridge University's Dr. Herbert Butterfield discussed the effects of religion on civilization with Rice University professor. Not available for sponsorship, 30 minutes (5-26-63).

THE LONELY ONES*

Causes and effects of juvenile delinquency documented by case histories and instructive information on meeting the problem. Not available for sponsorship, 30 minutes (2-5-63).

THE ALLEY: WHERE DOES IT GO?

* Made available to other sta-

Documentary tracing history, development and contribution to the cultural activities by the Alley Theater, a local repertory group. Not available for sponsorship, 30 minutes (7-31-63).



The television station of tomorrow is in Houston today

From every angle -- Rates, Ratings, Local Prestige -- KTRK-TV is the VITAL BUY in HOUSTON

KTRK-TV - Channel 13

P.O. BOX 12, HOUSTON 1 TEXAS ABC BAS C . HOUSTON CONSOLIDATED TELEVISION CO. NATIONAL REPRESENTATIVES: GEO. P. HOLLINGBERY CO., 500 FIFTH AVENUE NEW YORK 36, N.Y. GENERAL MANAGER, WILLARD E. WALBRIDGE COMMERCIAL MANAGER, BILL BENNETT.



LUBBOCK

KLBK-TV

CHANNEL 13

Interest: Gravioa Enterprises, Inc.

Grove: West Texas Television

Network

NEIWORK: CBS TI. ABC TL

REPRESENTATIVE: 4TS

CANERAL MANAGER: II alter M.

Il indsor

Entromylizing None

CENSORSHIP IN ENTERTAINMENT

Open discussion of all aspects of censorship featuring people from various walks of life and community activity. Not sponsored, 60 minutes (4-11-63).

JUVENILE DELINQUENCY

IN LUBBOCK

Interview with a juvenile officer and presentation of three actual cases from corrective files. Not sponsored, 30 minutes (5-2-63).

TEEN MORALS IN LUBBOCK.

Discussion of high school morality with teenage leaders and representatives. Not sponsored, 30 minutes (5-16-63),

CIVIL RIGHTS

Interview with U. S. Schator Ralph Yarborough, sounding him out on proposed civil rights issues and current legislation. Not sponsored. 30 minutes (8-15-63).

ODESSA

KOSA-TV

CHANNEL T

LIGINSEE: Southwest States, Inc.

NETWORK: CBS TY

GROUP: Trigg-Vaughn Stations

REPRESENTATIVE: Bolling

GENERAL MANAGER: John I accu

Entropiatizing: Occasionally

FOLK MUSIC

Explanatory narration and singing of folk music featuring one man and his guitar. Not sponsored. 30 minutes (4-24-63).

RELIGIOUS MUSIC

A Negro spiritual group and a soloist in a presentation of traditional religious music with explanation. Not sponsored. 30 minutes (5-15-63).

GLOBE THEATER

Films and commentary on the new Globe theater in Odessa, an exact replica of the original Globe Theater in England. Not sponsored. 30 minutes (4-24-63).

JOHN TOWER

Two featured newscasters discussing current events with Texas Senator John Tower. Not available for sponsorship. 30 minutes (9-12-63).

WATER

Narration and interviews concerning the sources of water supply to the local area. Not sponsored. 30 minutes (4-10-63).

PORT ARTHUR

KPAC-TV

CHANNEL 3

Lact SSI: Texas Goldcoast Television,

luc.

MITWORK: NBC TI

Reputses exercise: Bluer

GINERAL MANAGER: Julius Gordon

I priorivitzing: None

ORAL SABIN VACCINE

Discussion by six doctors answering questions submitted by the general public in the area, prior to the opening of three new clinics. Not available for sponsorship, 30 minutes (10-20-62).

CANCER DISCUSSION

Panel of five doctors selected by the local Cancer Board discussed symptoms of cancer and answered questions from the public. Not available for sponsorship, 30 minutes (4-13-63).

JAYCEE AUCTION

Local Junior Chamber of Commerce auctioned various pieces of donated merchandise; proceeds put to philanthropic and civic use. Not available for sponsorship. 135 minutes (8-10-63).

SEAWALL BOND ELECTION

Five civic leaders explained the Seawall Bond Issue, delineating its area of construction, its cost to citizens and its protection for the area. Not available for sponsorship. 30 minutes (9-7-63).

ON CAMPUS

Personnel of Lamar State College produce program dealing with such subjects as methods of teaching the mentally retarded, etc. Not available for sponsorship. 30 minutes (monthly).

TEXAS SAN ANGELO

KCTV

TOWN TOPICS

CHANNIE 8

lacinsie: Wester Lelevision Company

NETWORK: CBS TI, 4BC II

REPRESENTATIVE: 17'S

GENERAL MANAGER: J. H. Hubbard

EDITORIALIZING: Name

City manager discusses the city company of the fine to fill the day and answers questions pertains fit its problem by viewers. Not available for problem 17 3,000 to weekly)

SAN ANTONIO

KENS-TV

CHANNEL 5

LIGINSEE: Harte Banks Newspapers.

Inc.

NETWORK: CBS TI REPRESENTATIVE: PGR

GENERAL MANAGER: Wasne Koort

Entroductizing: None

MENTAL RETARDATION: HOPE ON THE HORIZON

FOLK MUSIC CONCERT

58th TEXAS STATE

LEGISLATIVE SESSION

CIVIL DEFENSE FOR S. A.

HE LOST A LONG SHADOW

Examination of the progress of the Southwest I would be For Research in the study of normal product develops on Not available for sponsorship. 30 minutes. 1-30 661

Survey of the enrient upsurge of interest in file is in with demonstrations of the history and change in the file Not available for sponsorship. 30 minutes (\$ 12 and) 2 is the

Seven county legislative representatives dississed the second plishments and the unsolved problems of the last value. Not available for sponsorship. 30 minutes 16.2 left in

Explanation of the preparation and supplies now gy for survival in the event of nuclear attack. Not available for purcor ship, 30 minutes (11-14-62).

A tribute to the nationally known historical bush author. Wither Prescott Webb, describing his work and amendations to the 20th confury, (3-27-63 and 5-12-63)

SAN ANTONIO

KONO-TV

CHANNEL 12

LILENSEE: Mission Telecostific

Corporation

NETWORK: ABC TI REPRESENTATIVE: Kat:

GENERAL MANAGER: James Brown

EDITORIATIZING: Wonthly

REPORT FROM WASHINGTON

Reports from the representative to the \$1.8. Concress a formating the electorate of Washington activities pertured to the area. Not available for sponsorship 15 maintes (we kly)

IOEAS IN FOCUS

Discussion of corrent affairs by representative of the Catholic Protestant and Jewish clergy. Not as alable for spon aship 30 minutes (weekly).

A TIME TO KEEP*

Tracing of the history of San Antonio's releases beginnings with films of historical churchs, etc. Not is abble for aponussing, 30 minutes (3-5 and 4-14-63).

SOUTHWEST SEMINAR

Instruction of spoken and conversational Spanish in an effort to narrow the gap between segments of the population. Not available for sponsorship. 30 minutes a weekly:

COUNTY HOME RULE

* Made available to other sta-

Discussion of the controversial county have rule usine then before the San Antonio voters, by major proponents and opponents. Not available for sponsersh p 60 an mix 1 25 63)

SAN ANTONIO

KWEX-TV

CHANNEL 41

Licenson: Spanish International Browleasting Co.

REPRISENTATIVE: Spanish International Network Sales

GENERAL MANAGER: Emilio Nicolas

AWARDS: Award of Merit (1); Certificate of Merit (3)

Entropy ALIZING Occasionally

LULAG GUUNGIL #3/9	scholarship fund and states educational purposes. Not available for sponsorship. 15 minutes (weekly).
SOCIAL SECURITY PROGRAM*	Explanations of the purposes and the functions of the Social Security program in the United States. Not available for sponsorship. 15 minutes (weekly).
AMERICAN CANCER SOCIETY*	Information concerning the seven danger signals of cancer, the new methods of treatment, methods of detection, etc. Not available for sponsorship, 45 minutes (4-28-63).

TB ASSOCIATION

UL 80 00UNOU (1970

of tuberculosis. Not available for sponsorship, 15 minutes (weekly). MEXICAN CHAMBER OF COMMERCE Discussion of the Chamber's functions in order to create better

Teaching of the precautionary measures used in the prevention

" Made available to other sta-

business relations between Mexico and the United States, Not available for sponsorship. 15 minutes (weekly).

SAN ANTONIO

WOAI-TV

CITAIN NEE -

LICENSEL: Southland Industries, Inc.

NETWORK: NBC TI REPRISENTATIVES Petry

GENERAL MANAGER: James M. Gaines

AWARDS: San Antonio Bar Assocation Journalism Competition (1 and 2)

EDITORIALIZING; According to need

EQUAL LEGAL RIGHTS FOR WOMEN*	Report on the proposed amendment to the Texas constitution, with commentary from both proponents and opponents. Not available for sponsorship. 30 minutes (3-17-63).
SMALL LOAN LAW	A state senator and two attorneys "interpret" newly enacted legislation against loan sharks. Not available for sponsorship.

15 minutes (6-10-63). THE ART OF CHILDREN* One of a trilogy of reports on the cultural activities and con-

trilmtions of local children. Sponsor: Jordon-Oppenheimer Clothing Store. 30 minutes (3-31-63). POPULATION EXPLOSION*

Station newsmen discussed the problem and possible solutions with an educator who was a recognized authority on the subject. Not available for sponsorship. 30 minutes (2-26-63).

NATO—SHIELD OF FREEDOM*

" Made available to other sta-

Special report on the activities of NATO in Europe with emphasis on its effects locally. Not available for sponsorship. 30 minutes (2-24-63).

WELASCO

KRGV-TV

CENSSEL S

LICENTE: Kenco Enterprises, Inc.

NETWORK: NBC TF, ABC TF

RUPHESI STATIVE: Raymer

GENERAL MANAGER: Studdard P. Johnston

1 DITORIALIZING: None

SALTY SOIL, SILENT THIEF

Report on the devastating effects of salt from the Rio Grande used in irrigating one-half million farm acres in the area. Not available for sponsorship. 30 minutes (7-9-63).

INTERNATIONAL CHARRO FESTIVAL*

Presentation of the annual International Parade saluting and promoting a greater understanding of Mexican customs and heritage. Sponsors: participating, 130 minutes (2-23-63).

HELLO WORLD, I THINK I'M GOING TO MAKE IT

Tour of the Rio Grande Valley Crippled Children Center with emphasis on the children's progress in life. Sponsors: participating. 30 minutes (3-63).

MR. BANDMASTER, U.S.A.*

Films of Karl King's last public band concert as the finale of his golden anniversary in the world of band music. Not available for sponsorship. 30 minutes (2-63).

A YEAR FROM HOME

. Made available to other sta-

Pictorial coverage of the U. S. Army local armored division hattalions on active duty. Sponsors: local savings & loan associations, 30 minutes (9-62)

SPONSOR TY PUBLIC AFFAIRS

TEXAS

WICHITA FALLS

KAUZ-TV

CHANNEL &

LECENSEE: Wid-Toxas Broodensting

Corp.

NEIWORK: CBS TV Representative: CTS

General Manager: Bulliam Hobbs

Entroperalizing: None

ARMED FORCES DAY PARADE

Thos Atlas Istan I and Istan II an ale included reason to celebrate the Islands Specier Part Wish to Not to I

Bank 90 number (5 15 63)

EYE ON WICHITA FALLS

The new sity of bend and their probable of Propositional two days prior to any retail bendek to a Not works. If r

sponsorship, 30 min ites | 5 26 63

THE HOSPITAL ISSUE

Pointed out the real of the Wish to Court All pet IDE trick.

Program aired prior to be pital boated from Notove hild.

for sponsorship 30 monte 11 1 62

THE ZONING ISSUE

Pros and cons about in upcoming zoning zone, fellowed by interviews with citizens affected by the zering. Not is all the

for sponsorship 30 minutes (9-5-63)

SYMPHONIC EXCURSIONS

Excerpts from concerts performed by the Wellite Hell See phony. Not available for spoisorship 60 minutes (11-11-02)

12 16 62, 2 10 63 3 21-03 1 25-61

HATU

SALT LAKE CITY

KCPX-TV

CHANNEL 1

Licensie: Serven Bems Broadcasting Corporation

NEIWORK: 4BC TI

REPRESENTATIVE: Kar:

GENERAL MANAGER: Douglas J. Elleson

Awards: I tale State Medical Association award (I); Robert L. Campbell Iward (2)

Formous vizine: None

PRIMARY CHILOREN'S HOSPITAL*

EMPHASIS ON EDUCATION

THE ARTIFICIAL KIDNEY MACHINE: MACHINE MIMICS MAN

REPORT ON REPORT

The story of a bospital built with children's pennion service patients from all over the world. Not he all ble for piece and personal and the story of the story

One of a series in which many

One of a series in which pointhets from the Utility of a sociation and the Utah State Press of custoff the broad field of education. Not available for sport rship of most 2-11-63).

Two Utali kidnes specialists discussed the many one of the machine and its operation following a film on a relate 1 only 1. Not available for spoke irship. 30 minutes. (3-17-48):

Educators discussed the grading system within the Utob schools and verious other points perturbing the education will the schools. Not is all the for sponsorship and conjugate 45-20-40 and S-11-63.

CAPITAL PUNISHMENT

* Made available to other tu-

Program designed to stomulate thinking of which by provide them with real experience in discussing real feates which from our governments. Not againable for spore relap 30 and the S-26-63 b.

SALT LAKE CITY

KSL-TV

CHANNE 5

Ligassee: KSl Inc. Nerwork: CBS TI Representative: PGII

GENERAL MANAGER: Lloyd E. Coones

Entorishme: Twice weekly

STERLING SCHOLAR AWARDS

Awards corenigns which homes all state Light about the refer their scholastic achievement. Not available for spectral p. 60 immites a 1-17-03

MIA DANCE FESTIVAL*

Remote telecast of the Marie in Charch Daine Letters I who he involves some 5000 participants involves some 5000 participants involves. Spendir. Benefic at Life Insurance Co. 60 minutes. 6-15-632

INTERNATIONAL JAYCEE JUNIOR TENNIS TOURNAMENT

Remote the 1st from Prive Utah of this and and priese event Spansors part quality 120 normal 7-20 f

RECREATION: BONANZA

Decimentary on proper of with report and for the who will be to outstanding with them to the state of the whole will be for spengership Ominister 1.063.

A TIME TO WORSHIP

. Made available to other st

Protestant church serve as been but to the loone of Sounday morning by a different massion with high har Not spot sored of manifes weekly

SALT LAKE CITY

KUTV

CHANNEL 2

LICENSEF: KUTI , Inc. NITWORK: NBC TI

REPRESENTATION: Petry

GENERAL MANAGER: Brent Kirk

Entrontanzing: None

UTAH SCHOOLS IN CRISIS	Report to the state on the impasse between the governor, the legislature and schools on appropriations and contracts. Not available for sponsorship. 30 minutes (7-16-63).
THE MISSING LINK	Information presented regarding the growth of the city and the lack of a civic auditorium. Discussion of need for same. Not available for sponsorship. 30 minutes. (6-11-63).
POWER FOR PEOPLE	Designed to give viewers an idea of how their power is supplied to their homes and how it is used in industries. Not available for sponsorship. 30 minutes (7-30)-63).
METROPOLIS IN THE MAKING	Description of the rapidly expanding growth in Utah Valley, and the problems of the people who find it difficult to keep pace with the industrial and residential expansion. Not available for sponsorship. 30 minutes (1-28-63).
UTAH'S COPPER INDUSTRY	Informational and historical sketch of one of Utah's more important and largest industries. Not available for sponsorship.

30 minutes (9-10-63).

VERMONT

BURLINGTON

WCAX-TV

Chrinkel 3

LICENSEE: Mt. Mansfield Television,

NETWORK: CBS TV

REPRESENTATIVE: Avery-Knodel

GENERAL MANAGER: Stuart T. Martin

Entropy ALIZING Wombly

YOU CAN QUOTE ME	Panel interrogation of guests involving questions of prime importance. Sponsors: Vermont Electric Co-operative of Johnson, Washington Electric Co-operative of East Montpelier. 30 minutes. (weekly).
TV WORKSHOP FOR TEACHERS	Two-part program providing orientation and guidance to teachers in the utilization of the station's instructional programs telecast to grade schools. Not available for sponsorship. 55 minutes (9-5-62 and 9-6-62).
TV SCHOOL SPECIAL	Preview of tv school programs for new semester, starting the following Monday and presented regularly Monday through Friday. Not available for sponsorship. 60 minutes (9-4-62).
CURRENT EVENTS QUIZ	Final play-off of weekly competition, normally held Friday afternoons, among seventh and eighth grade students. Sponsor: S. T. Griswold & Co. 45 minutes (5-31-63).
LANGUAGE OF MATHEMATICS	Special daily orientation course in modern mathematics designed for both grade school students and their teachers to facilitate study of weekly to course. Not available for sponsorship. 15 minutes (daily 9-8-62, 10-5-62).

VIRGINIA

HARRISONBURG

.................

WSVA-TV

CHANNIE &

LICENSEE: Shenundoah Valley Broad asting, Inc.

Lante: Evening Star Broadcasting

NEIWORK: NBC TV, CBS TF,

REPBE & NTATIVE: Venard, Torbel & McConnell

GINEFAL MANAGER: Humblen Shea

I are tatizine: None

HOUSE	Coverage of new House representative John Marsh in Washington, including his typical routine in a new post. Not sponsored. 30 minutes (4-15-63).
RESCUE — NO CHARGE	Filmed highlights of work performed by various volunteer rescue squads in towns within the station's coverage area. Sponsors: Harrisonburg Telephone Co., Highway Motors, Metro Pants Corp., Lineweaver Insurance. 30 minutes (5-27-63).
DECISION — POTOMAC RIVER BASIN	Pro and con discussion of controversial issue of government plan for dams in a four-state area. Not available for sponsor- ship. 30 minutes (8-24-63).
SOCIAL SECURITY AND YOU	Discussion of important changes in Social Security benefits. Not available for sponsorship, 30 minutes (9-24-62).
NEWS REVIEW — 1962	Local news highlights and review of top local stories of the year. Sponsor: First National Bank, 30 minutes (12-17-62).

VIRGINIA

NORFOLK-PORTSMOUTH-NEWPORT NEWS

WAVY-TV

CHANNIE 10

LICENSEE: Tiderenter Yeleradio, Inc.

NEWORK: NBC IT REPRISONALINE; H.R.

GENERAL MANAGER: J. Glen Taylor

Epironiviazing: None

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Special reports on only acting size place in Virginia landed four discussion of lators and rowth eff to be example to Speakors citle area Ford d alex 60 marchs 1 0 62

THE FIRST THIRTY

DAYS

I summent or al the force that brainsht it to the enter forming the new cities of the speake and Vira kelt and a look at the fature. Speamer Budweger 10 primates (1.28 67)

COMMAND BRIEFING

Sens to educate and inform public a lalewater and arrounding are as of the request and importance of the of ters and functions in the unitary comple fol for note Species Newport News Shipbinkhing, Long Star Coment Smith in Materials, Virginia National Bank of minute two My

TOPIC

Discussion by station on topy if who it with period and Not available for sponsorship, 30 minutes (weekly

SOUNDING BOARD

. Made available to other sta-

Discussion program produced by the Norfolk Chamber of Commerce with community leader speaking on an a problems and issues. Not available for spousorship 30 namutes input thly

NORFOLK

WTAR-TV

CHANNEL 3

LICENSEE: WT IR Radio-TV Carp.

NITWORK: CBS TI' REPRESI STATIVE: Petry

GINERAL MANAGIR: Robert M. Lambe

Epitorin izing: Vone

HOW NOW: MR. McGUFFEY

Study and demonstration of variety of techniques med to teach reading in the first four clementary grades. Not available for sponsorship, 30 minutes (5-22-63).

SUPERSONIC SNOOPERS*

Analysis of U.S. Air Force Reconnaiss air experitions flored at Shaw Air Force Base. Not available for sponsorship, 30 minutes (1-2-63 b

WALK A LONELY BEAT

Contrast of police work and methods 10 veirs ago and today Filmed with Norfolk Police Department Not available for sponsorship. 30 minutes (1-21-63).

DIELDRIN PUBLIC HEARING

Live coverage of complete public hearing conducted by state Department of Agriculture on mass treatment of beetle infested areas with Dieldrin, Not available for sporesielap, 245 minutes 11-25-631.

THESE ARE OUR CHILDREN

· Made grailable to other sta-

Discussion about social pressures on tem igers, with two dimtors world worker, psychologist, epitlemiologist and pagent-Not wailable for sponsorship 30 agrantes \$1-30.600

RICHMOND

WRVA-TV

Carry SPI, 12

LICENSET: Richmond Television Corp.

NETWORK: IBC TT REPORSENTATIVE: Kale

GINIMAL MANAGER: Burron Howard

JOURNEY THROUGH RUSSIA

Film made in Russia by Richmond traveler Kent th Lord. with his live narration of trip Net as aldel for spager hip. 30 minutes (1)-30-62 (

HIGH SCHOOL CHEATING

Student panel discussed harrier system and other deterrates to cheiting in local high schools. Not ivadable fir sport rlip. 30 gamptes 11-4-62

TEACHING OF ECONOMICS IN THE PUBLIC SCHOOLS

Presentation by J. Harvie Wilk in the manufact of Richardel School Board and pro alent of Stat. Pletters Buck of Commerce and Trests. Not available for spot or lan On wetter 11-25-631.

YOUTH ORCHESTRA

Fifty-three-menths r Rich + 1 1 th Op hote - 1 FT 1 His binned Syraphens, directed by Eler Theuk Set wailed be for spouserskip. 60 risette (5-10-5)

CONGRESSIONAL CANDIDATES DEBATE

Four conductes for Conspos discuss the 100 of the paign in a special broadcast. Net available for sporsorship 60 minute \$ 10-21-62 .

ROANOKE

WDBJ-TV

LHANNEL ?

LICENSER: Times.W orld Corp.

NETWORK: CBS TI

REPRESENTATIVE: PGHE

GINERAL MANAGER: John W.

Harkrader

Entroriviazing a Name

THE ELECTION OUTLOOK	Discussion between radio and to newsmen from five scattered areas of the state on congressional election. Not sponsored, 30 minutes (11-4-62).
CANCER	Discussion between two cancer specialists and newsman on discovery and treatment. Not available for sponsorship. 30 minutes (3-23-63).
ORDEAL BY WATER	Special report on the severe floods in southwest Virginia during March. Not sponsored. 30 minutes (3-29-63).
DEADLINE FOR A DUMP	Special report on a bitter controversy over abandonment of a city dump in a Negro neighborhood. Not sponsored. 30 minutes (5-30-63).
POINT OF VIEW	Panel of newsmen questioned Chris Kraft, director of the Manned Space Flight Center, on the status of America's space

ROANOKE

WSLS-TV

CHANNEL 10

LICENSEE: Shenandonh Life Stations.

Inc.

NETWORK: ABC TV

REPRESENTATIVE: Katz

BENERAL MANAGER: Horace S.

Fitzpatrick

Enjourilizing: Three times daily

SPOTLIGHT	Series dealing with modern youth and its activities. Not available for sponsorship. 30 minutes (weekly).
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COMMUNIST
Interview between Joe Moffatt, director of public affairs, and
CONSPIRACY
Communist Gus Hall, filmed at University of Va. Not available
for sponsorship, 30 minutes (2-10-63).

GEORGE LINCOLN ROCKWELL: THE NEO-BARBARIAN

LET FREEDOM RING

Independence Day special on meaning of the holiday as well as reminder that freedom must be protected. Sponsor: Ideal Lanndry. 30 minutes (7-4-63).

program. Not sponsored. 30 minutes (8-14-63).

FL00DS '63

Film reports on floods in southwest Virginia. Sponsor: Shenandoah Life Insurance. 15 minutes (3-12-63).

Interview between Joe Mosfatt and Rockwell filmed at the

University. Not available for sponsorship, 30 minutes (2-17-63).

WASHINGTON

BELLINGHAM

KVOS-TV

LITANNEL 12

LICENSPE: Il ometca Enterprises

Network: CBS 11

GINING MANAGER: Dave Mintz

Awams: Colden Mike (1); Antional Education Association (2)

Emionivizing; Occasionally

TIDE POOL CRITTERS

Children's program about the creatures of the ocean tides. Directed toward elementary school children. Sponsors: National Bank of Commerce and Darigold Milk, 30 minutes (series).

ROOM FOR THE 3 R'S

Need for building a second high school in Bellingham detailed. Vote was 80% in favor. Sponsor: Citizen's Education Committee. 30 minutes (3-6-63).

THE KEY TO THE COLLEGE DOOR

Report on how potential college students should make plans, where to obtain information and help. Not available for sponsorship, 30 minutes (2-13-63),

THE EYE OF A STORM

Personal story of a newsman called in to British Columbia penitentiary by rioting prisoners. His efforts ended riot. Not sponsored, 30 minutes (4-24-63).

THE HAPPY ADDICT

Fitterview with a dope addict, a criminal in Canada, but now living in England, where under a doctor's care, he gets narcotics legally, and now lives a more normal life. 30 minutes (8-5-63).

VIECTNIA Not Reporting, WVFC-IV, Nortofk-Hampton; WTVR, WXFX-TV, Righmond; WLVA-TV, Lynchburg, VSHING-IOX Not Reporting; KIMA-TV, Yakima.



To encourage cooperation between broadcasters and their local historical societies, BMI and the American Association for State and Local History offer prizes and awards for the best programs dealing with state or local history and presented during 1963.

ÉLIGIBILITY: Participation in the competition is open to any radio or television station in the United States and its possessions and cooperating state or local historical agencies.

Programs or program series which are broadcast between January 1 and December 31, 1963, may be entered in the competition.

JUDGING: The American Association for State and Local History will appoint the panel for preliminary judging and final winners will be selected by BRUCE CATTON, Pulitzer Prize-winning historian and editor of American Heritage Magazine; JOHN A. GARRATY, professor of history at Columbia University; ERICE, GOLDMAN, professor of history at Princeton University.

PRIZES: Cash prizes of \$500 each to the radio and television stations which during 1963, produce programs concerning local history that, in the opinion of the judges, contribute most significantly to their community's awareness and understanding of local history. In addition, two grants of \$500 will be made to the cooperating historical agencies. Scrolls of honorable mention will also be presented.

SUBMISSION OF ENTRIES: Stations wishing to participate in the competition should submit their programs in tape, film or transcription form to The American Association for State & Local History, 131 East Gerham Street Madison 3, Wisconsin

Entries must be postmarked no later than January 15, 1964. Application blanks may be obtained from the American Association for State and Leal History or from Bio ideast Music, Inc.

BROADCAST MUSIC, INC. . 589 Fifth Avenue & New York 17, N.Y.

HICAGO . ANIELE . NASHVILL TOPONTO L'ONTRLAL



KING-TV

Chiannil =

1 10) 8811: King Brondcasting Company

Gnot y: Crmen Stations NETWORK: VBC TI' REPRESENTATIVE: Blair

GENERAL MANAGER: Otto Brandt

AWARDS: Ohio State Commendation. "Emmy," RTND.1 award (1)

Emitomalizing: Occasionally

SL	IS	PE	C	*
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Examination of the defeat of a respected veteran legislator by an extremist group utilizing a smear campaign. Not available for sponsorship. 30 minutes (10-19 and 11-25-62).

BIAS

Representative average members of the Negro community expressed their personal views of discrimination and cited specific examples in the city. Not available for sponsorship. 30 minutes (8-30-63).

OPEN LINE:

SCHOOL LEVY CRISIS

Spokesmen for proponents and opponents of a vital school levy stated their cases, then answered telephoned questions from viewers. Not available for sponsorship. 60 minutes (5-18-63).

CITY COUNCIL PUBLIC HEARING ON MINORITY HOUSING

Live coverage of the entircty of an important council hearing relative to open housing ordinance for the community. Not available for sponsorship. 223 minutes (7-1-63).

MR. CANDIDATE

· Made available to other stations.

Opposing candidates in key election races met on program to answer questions posed by a station moderator. Not available for sponsorship. 30 minutes (series).

SEATTLE

KIRO-TV

CHANNEL 7

LICENSEE: Queen City Brondcusting

NETWORK: CBS TV REPRESENTATIVE: PGIF

GENERAL MANAGERS Saul Haas

Awanns: Washington State Legislature special resolution (1)

Enfromveixing: Occasionally

TO MAKE A LAW*

Evolution of a bill from filing to enactment as a law, to aid public appreciation of law making processes. Not available for sponsorship. 30 minutes (2-27-63).

HUMAN SPARE PARTS*

Story of successful transplantation of human organs from one person to another. Not sponsored. 30 minutes (4-23-63).

THESE YOUNG MEN ARE THE **BROTHERS FOUR***

Meteoric rise to stardom of a college quartet reported as inspiration to other young people. Sponsor: Henry House Packing Co. 60 minutes (8-31-63).

INDUSTRY ON THE HALF SHELL*

Role of the Univ. of Washington Fisheries Department in helping the oyster and crab industry to flourish. Not sponsored. 30 minutes (8-4-63).

UNTO THE LEAST OF THESE*

Made available to other sta-

Disposition of children committed to state institutions hecause of mental and physical retardation. Not available for sponsorship. 30 minutes (12-5-63).

SEATTLE

KOMO-TV

CHANNEL I

LICENSIFE Fisher's Blend Station, Inc.

NITWORK: IBC TI' RUPHUSENTSTINE: Katz

General Managan: H. H. Harren

\wvms. \Varional Brotherhood \teard; Seattle Cirie Unity Committee: trebdineesan Union Holy Vanne Societies; South Knights of Colum-School Bell tward, Wash. has 1: in ton I direction Association award Of to State

- Cheasionally

CHALLENGE

Three local clergymen of Protestant, Jewish and Catholic faiths discuss problems facing individuals and the community. Not available for sponsorship, 30 minutes (weekly).

VIEWPOINT

Station news director moderates a discussion of both sides of local controversial issues. Not available for sponsorship. 30 minutes (weekly).

WHAT'S NEW IN THE

SCHOOLHOUSE

Station educational director examines problems and trends in education at both the local and national levels. Not available for sponsorship. 30 minutes (weekly).

QUIZDOWN

Question and answer format for elementary students from King County schools. Not available for sponsorship, 30 minutes (weekly).

EXPLORATION

Program takes cameras into musual places in the Pacific Northwest to record true-to-life adventures of northwest people. Sponsors: Participating, 30 minutes (monthly).

WASHINGTON SPOKANE

KHQ-TV

CHANNEL 6

FIGENSIF: KHQ, Inc.
NEIWORK: NBC TV
REPRESENTATIVE: Katz

GENERAL MANAGER: Richard D. Dunning

Entrom verzing None

FALL FASHIONS

Full color studio presentation of fabrics of fall present laboration of department tere. Not a stable for present the numbers (9.63)

SPOKANE INTERSTATE FAIR

Show champions, exhibits per its to per able to so in the program from the fair. Set approximate to name to the

CHILDREN'S THEATER

Adaptation of Robin Hood pre-intellar Sp. Lat. Cladres : Theater Not available for spon-order 75 societies and ill

THE ECLIPSE

Coverage of events, disgrams, de suppose of e lip vi ilile n Spokane Not available for spot or lip 7 2000

THEY CALLED IN SPOKANE

Pictures from local historical files showing plus wall development of the city. Not available for specifiching 30 min to 1.11.63

SPOKANE

KREM-TV

LHINNEL 2

LICENSEE: KREW Brandensing Co.

GROUP: Crown Stations
NETWORK: ABC T1

REPRESENTATIVE: Blair
GENERAL MANAGER: A. P. Hunter

EDITORIALIZING: As necessary

GUTEN MORGEN II & III°

SEW WITH US

* Made aväilable to other Ma

German language lessons produced in cooperation with the school district for use in classrooms. Not as ulable for some surship. 15 journals (daily)

Teaching of basic Howe sewing to the general public expecially aimed at remote areas in which people cannot take advantage of urban trade schools. Not available for spent reship 30 minutes (daily)

SPOKANE

KXLY-TV

CHANNEL I

LAUENSEE: Spokane Television, Inc.

NETWORK: CBS TV

REPRESENTATIVE: II-R, Day-Wellington, II. S. Jucobson

GENERAL MANAGER! Wayne McNulist

Entronistizino: None

MISS SPOKANE CONTEST

Contest for selecting the girl to represent the city for the following year with on-the-air pidzing. Not available for appropriately. 30 minutes (12-5-62)

MIDNIGHT MASS

Mass presented from Our Lady of Lourdes Catholic Cathedral, Not available for sponsorship, 101 minutes, 12-25-68

MARCH OF DIMES TELETHON

A community service in behalf of the National Foundat as Not available for sponsorship, 17 hours (1-20-63),

EASTER SERVICES

Episcopal Easter church serviers presented from St. John's Cathedral. Not available for spousorship 60 munites (4-14-63).

LILAC PARADE

Annual parade of floats, bands, marching units with the Lilae as the theme. Sponsor. Columbia Electric Company. 150 minutes (5-63)