

AP Admits They umped The Gun

is was apparently written to dward Kennedy beat on the surrender story May 7th, Associated Press acknowd that Kennedy, chief of the 7estern Front news staff, was

st of a statement issued by t MacLean, Associated Press lent, May 10th, was as fol-

ne Associated Press profoundcrets the distribution on Mon-May 7) of the report of the surrender in Europe which igation now clearly discloses uttributed in advance of auration of Supreme Allied quarters.

he whole long honorable reof the Associated Press is on its high sense of responly as to the integrity and au-acity of the news, and the obace of obligations voluntarily ned and appropriately re-ned by Executive Director er in his statement of yester-

nnedy filed his total surrentory, according to reports, afhe news had been broadcast Flensburg, London and holm. He told SHAEF, he I that he was about to do so, military security was no longvolved following the broadreports. He claimed that he ly notified the SHAEF censor is intention to do this because as not bound by any considns of political censorship. IAEF then suspended AP

filing further dispatches the European theatre of war, ing investigation. Kent Coop-Executive Director, pro-AP 1 the suspension to General shower, the White House and Secretary of War, on the nds that all AP should not be lized for one individual, even was at fault, and asking for tement of charges against Kenand also for his explanations. ven hours after the imposition ne suspension it was lifted, exas applied against Kennedy self.

CHPS To Move

ordon Smith of CHPS, Parry nd, has received permission to sfer his station to Orillia. He ects to make the transfer during summer. The station will ope under the call letters CFOR, Ilia.

If. drunk with sight of power, we loose Wild tongues that have not Thee in awe, Lord God of Hosts, be with us yet, Lest we forget - lest we forget ! -: Rudyard Kipling

Five and a half years is a long time to wait for a celebration. When it came, somehow our long latent desire to sing and shout did not waken. Emotions are peculiarly unpredictable things, and as the great news burst on Bay Street, at first we found ourselves numb-unable to absorb the split-second history that was pouring from our radios-and then, as the full significance of it all sank in, our feelings were somehow comparable to an inclination we had as a child — when a long-awaited treat was finally forthcoming — to burst into tears.

Tuesday — official VE-Day — we spent at the radio, and listened to all those speeches, delivered by tired old men who had completed another phase of their gargantuan tasks as directors of destiny. We wondered how they could ever recover their power to relax. In our loud-speaker, we envisioned the Churchill jowls, not quite so mastiff-like in this, his first hour of total triumph.

After the speeches, what impressed us most was the succession of radio programs - and there were several of them - which re-enacted the complete story of the European war from start to finish. Dramatic tributes to the men who had won this part of the war in the field, they carried our mind to the boys we knew - boys like Jack and Butch who had not been around to join in the general rejoicing, because they were much too busy helping make all this history happen. We remembered Dunkirk, and gloried in the men of our own race. Then we knew why Churchill had said: "This shall be our finest hour." The Blitz, Hong Kong, Dieppe, Italy, D-Day, and all that came between them and after, reminded us of others we knew - Robin, Mac, Bill, George and young Hobson, who were not with us to share in "The Day"

Humbly, we remembered how we had imagined we were really doing something when we were persuaded to take on some small task to help, and how sorry we were for ourself when it kept us at our typewriter a little past our regular quitting time. With what was perhaps our first honest feeling of thankfulness, we thought of the death and destruction, the blood and the hate, the cold and the hunger, the misery and the desperation . . . which we had never known, and which nothing had every before been able to make materialize in true perspective in our conscious-Yes, as we found it, humility was the keynote of VE-Day.

And now for VJ. Whenever it comes, the extinction of this third and last of the Axis gang, while it may take the same amount of sacrifice as has been made in Europe, will certainly exact far more effort for those of us who are called upon to make our trifling contributions from the security of our homes and offices. Especially is this true in the case of radio, press, advertising and allied crafts, because, charged as we are with the problem of keeping the public mind actively aware of the war, we are going to be called upon to keep pounding home the messages with which to counteract all the wishful alibis of those who believe that, as

far as Japan is concerned, it is "only a matter of time." Certainly it is only a matter of time. But for the past five and a half years, the world - friend and foe - has counted casualties at the rate of more than twenty thousand a day, and, in money, the expenditure for Canadian war supplies alone, has been more than three hundred and fifty thousand dollars every hour.

It is more than obvious that there is going to be plenty of effort needed to justify the further expenditure of thousands more young lives. If we maintain this effort, or, better still, increase it, until the forces of decency have, with their own blood, purged the world of the last trace of fascist bestiality, then the boys who offered their lives in Europe, the boys we remembered so humbly on VE-Day, will have given to some purpose.

From an Address given by your Editor to the Moneton Kiwanis Club, May 14th.

Kichard S. Editor.

CAB Chief Engineer

The Canadian Association of Broadcasters has announced the appointment of Henry S. Dawson as chief engineer.

At their 1945 Annual Meeting, CAB member stations expressed the view that the rapid technical development of the broadcasting industry necessitated the creation of the new post. As a result of this point of view, the Technical Committee of the Association was asked by the membership to secure a suitable person for the new post and their decision has resulted in the appointment of Mr. Dawson. Mr. Dawson has already assumed his new duties and will be responsible for studying data and research on national and international activities in the broadcasting industry. He will advise the Association on all technical matters connected with the present broadcasting structure, together with developments in Frequency Modulation and Television.

Mr. Dawson is a member of the Association of Professional Engineers of Ontario and the Institute of Radio Engineers.

Returns To Radio



Recently returned to Canada is Captain Frank (Budd) Lynch, who left CKLW, Windsor, to join the Essex Scottish. After losing his right arm and shoulder he was transferred to work with the Al-lied Expeditionary Forces Pro-gram on his own daily newscast to the troops "Combat Diary". Retired from the service now, Budd is back on the CKLW pay-roll. For the time being he is on loan to the CBC. Recently returned to Canada is

ALL-CANADA RADIO FACILITIES

Toronto Office announces the following appointments to it STATION TIME DIVISION

JOHN TREGALE Promoted to Division Manager

In "show" business most of his life as actor and stage director. 8 years' experience in active station representation with "All-Canada".



VIC STAPLES

Until his appointment to Toronto office served with CKCK Regina; also as commercial manager of CJOC Lethbridge, and applies this valuable experience to station representation.

DOUG ELMORE

Recently appointed to Toronto office from CKWX Vancouver commercial department formerly with CKOV Kelowna, B.C.

These men are proud of the stations they represent and are prepared at all times to give an accurate and up-to-date picture of the various markets covered.

They specialize in FACTS and SERVICE, so let them help you with your radio advertising problems.



REPRESENTING

	BRITISH	COLUMBIA
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CFJC
CKOV
CJAT
CKWX
CJVI
СНЖК

ALBERTA

Calgary	CFAC
Edmonton	CJCA
Grande Prairie	CFGP
Lethbridge	CIOC

SASKATCHEWAN

Moose Jaw	CHAB
Prince Albert	CKBI
Regina	СКСК
Regina	CKRM

MANITOBA Winnipeg..... CKRC

ONTARIO

скос
CJCS
СКЗО
CFRB

QU	EBEC	
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Montreal..... CFCF New Carlisle..... CHNC

MARITIMES

Campbellton	CKNB
Charlottetown	CFCY
Fredericton	CFNB
Halifax	CHNS
Sydney	CJCB
Yarmouth	CJLS

NEWFOUNDLAND St. John's..... VONF

THE "ALL-CANADA"



Page Three

The burden is ours

once your cast is

"YOU CALL 'EM

WE FIND 'EM''

RADIO

ARTISTS

REGISTRY

on the Registry.

Sounding Board

FOR THE DEFENCE

r: We read with interest your article, centuate the Negative" in the May 5th and as you indicated you expected answer, we are only too happy to

ou seemed to expect us to stand up roar at you because you took occa-to send a blast at "Treasure Trail", we are not the least bit mad. As Biry Ford used to remark, "wc don't , what you say, but please don't ignore

s a matter of fact, Dick, you are First of all ng in several ways. easure Trail" has only been on the 6 1-2 years, not ten. Secondly, we e under the impression that it was the of a commercial program to get and audiences, and, thirdly, that it was o's job to give the public what they ted, not what the broadcasters thought should hear. It seems that a faint ll memory is stirring around trying to out that the "CANADIAN BROADCASnot so long ago jumped all over the B & because they were broadcasting what thought the public should hear, and what the public wanted to hear. But haps that little thought is wrong. You ldn't reverse yourself like that, would ? (Maybe I hadn't heard "T. T." then.

seems that when top-ranking proms find a suitable format, they stick t and stay on top because the public s the way the show is built. If you 't believe us, just take a listen to the fifteen shows and then see how much r have changed their format. They (You're en't changed them at all. ng me! Ed.)

ow, in regard to "Treasure Trail", ht we point out that there are four arate units producing "T.T." programs oss Canada. The cast on each is difent, yet the format is exactly the same. spite of this difference-in men-the lic keeps "Treasure Trail" up in first ce, not only in the ratings, but in msor identification as well.

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is far as pace is concerned, these pro ms are built to suit the listeners at It kind of makes them feel sune. ior when they can answer a question home-before the person in the stuaudience can answer it. Perhaps you nember the old days of the silent mo when the dialogue was flashed on screen and left there long enough for ryone in the show to read it, not off before the slow-thinkers got half y through. (And look what happened the silent movies. Ed.)

As far as repartee with the studio audice is concerned, this is controlled so st only enough is used to put the constant at ease, and give the emcee enough ne to get the question ready to read. If is weren't done, dead air would result, d we would be accused of promoting a instead of a radio show.

We have changed the format of "Treare Trail" on many occasions, and we anged it back because the public de-



"OK then, you tell him he's been off the air for sixteen minutes and forty-five seconds."

Eastern Trip

DIAN BROADCASTER is in the east

Dick Lewis, editor of the CANA-

manded - by phone, by letter and by personal contact - that we leave the show alone. If you can tell us how we can change it to suit — not you or any minority group - but Mr. and Mrs. John Public, we'll be only too glad to try it.

Frankly, Dick, we think you're off on the wrong foot. There is nothing higher than first place, and plenty of shows are trying to get up there without success. "Treasure Trail" has been imitated more than any other show on the North American continent, and yet they can't get in front of us. There is only one "Treasure Trail". (Need we say it? Ed.). It's an institution and it has been kept that way by catering to the public, and by the grand job done by the various "T. T." staffs in Toronto, Montreal, Winnipeg and Vancouver. (Plug).

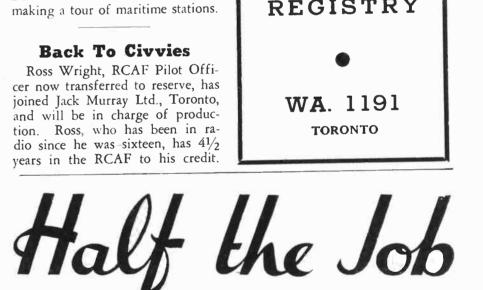
Now that we have told our story, we suggest that you take a good listen to the shows in the lower bracket of popularity, and then get them to experiment with their programs, so they can demon-strate whether or not they can increase ratings by playing around. We think they might do it, because they have nothing to lose and everything to gain. are at the top. Why should a top-ranking commercial show, doing a grand job and one that our sponsor, the Wrigley Company, is proud of, take chances on wreck-ing itself, by experimenting? Don't you think that would be sort of stupid of us? Sincerely.

JACK MURRAY.

CONTRIBUTIONS to this column are always wel-come. Letters will only be print-

ed over a pen-name however, if the writer's identity is disclosed to the editor.





WELL DONE!

The Dominion Broadcasting Company marching in step with the rest of Canada, rededicates to finish the job, to make

VICTORY IN EUROPE DAY INTO

VICTORY IN THE WORLD!

TORONTO

DOMINION BROADCASTING

COMPAN ALBERT ST.

COMMUNITY AND PUBLIC SERVICE ALSO SERVES THE ADVERTISER

The extent to which a radio station SERVES its community is an effective yardstick of its popularity with listeners. The live, independent stations we represent, all feature Community Service in various ways—from broadcasting prominent speakers at local Service Clubs, lending every facility to local charities and Christmas appeals; assisting Local Councils of Women, Citizens Forums, and Parent-Teachers Associations in presenting their views on matters of community interest; welcoming home returned service men and aiding in their repatriation; and the fullest possible cooperation with local Churches.

Such Public Service programs produce no revenue for the stations, but they do bring appreciative and regular listeners who are loyal to the station who SERVES them. The advertiser who uses these stations benefits accordingly, because he knows the audience for his own program is there.

CHSJ	Saint John
CKCW	Moncton
CJEM	Edmunston
CJBR	Rimouski
CFBR	Brockville
CKSF	Cornwall
CHOV	Pembroke

*CHML Hamilton CFOS Owen Sound CHPS Parry Sound *CFPL London CKLW Windsor CJRL Kenora CKY Winnipeg CKX Brandon CFAR Flin Flon CJGX Yorkton CKLN Nelson CFPR Prince Rupert CJOR Vancouver * In Montreal only

Radio Station Representatives WONTREAL TORONTO WINNIPEG : RICHARD G. LEWIS

Canadian Broadcaster

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VOLUME 4, NUMBER 10

MAY 19, 1945

RADIO YESTERDAY AND TODAY

Art Editor: GREY HARKLEY

is month Canadian Radio celebrates its 23rd birthday. The following article, condensed from Wm. C. Borrett's "More Tales Told Under the Old Town Clock" tells something of the early struggles of this lusty industry.

e local radio station is a part ie community in which it is ed. It is the local station that s its individual community, es the great demand for local local news and local person-5. Stressing the importance of ocal station need not detract the value of Canadian chain relcasting on a National and national basis.

le history of any local station d contain many problems esting and humorous problems. nis respect CHNS at Halifax exception. Over the first sixyear period, from 1925 to we have been able to learn . and about broadcasting . more about listeners!

ick in 1925 radio was still a ge, undefined monster. The ic was suspicious; as a matter act on the opening program CHNS one prominent man red to speak via radio because ouldn't tell who he was talkto.

he first impulse that listeners when radio started was to ne the radio station and conulate or condemn. They ned to complain, to advise, to ct and even to command. Durany program, even if the show done by remote control from oncert hall, listeners would ne and ask for a request num-In the days when announcer's ies were rarely mentioned, fee admirers phoned to find out name of their favorite voice. he radio power broke, listeners ed and demanded an explana-One irate listener even said.

ell, you might have come on air and told us you weren't ng to broadcast!"

coincident with the barrage of me calls, the station had trou-Schedules with continuity. n't run as smoothly as they do . . the second hand of the :k on the wall still wasn't mas-All told things were bad dough to set everybody's nerves. edge, from the station director the announcer. Several studio cussions were held and suggesns received, the most drastic bethat all listeners be eliminated d professional radiomen broad-

ct for their own amusement. The onptation was great! One of the most difficult things

s to broadcast sporting events. metimes the progress of the game

was relayed by telephone messages, sometimes we were able to broadcast from the game itself. But this was difficult, there were no fancy broadcasting booths and the noise was terrific.

Now the personal contact between broadcaster and listener is gone. Everything runs smoothly, mechanically and the number of listeners has increased by the hundreds of thousands.

However in the field of educational broadcasting CHNS has been a pioneer. With the co-operation of Dr. H. E. Monroe, Nova Sco-tia's Superintendent of Education, this station carried regular educational broadcasts as early at 1928.

Subjects of general cultural interest were supplied. Canadian and World history were dramatized as well as outstanding pieces from English Literature. The programs gave instruction in French, talks on vocational guidance, on art, music, travel and agriculture.

Later the department of education cut down on the general cultural material and added a series of daily fifteen minute lessons designed to assist rural schools. Today educational broadcasts combine the two methods and this way the department of education hopes to share in the development of the great undisclosed possibilities of radio in the school.

Radio chain broadcasts were unheard of in the early days, all chain broadcasting had to done by telephone. A program from Halifax, intended for distant cities, would have to be sent by telephone wires through a powerful amplifier est up at Halifax. The amplification was so great that every farmer in the area could pick up his party line and hear the program, and often the farmer's voice would get mixed up with the program!

Chain broadcasting was an in-volved process. The first trans-Canada chain program was the confederation broadcast of July 1, 1927. Tests were made for a week beforehand and it was considered such an engineering feat that the Dominion Government issued a book containing all the stations, announcers, engineers and directors who took part in the event.

Finally the line companies had proper broadcast circuits erected from the Atlantic to the Pacific and the key stations were operated by

the Canadian National Railway radio department. There's no denying the fact that the C.N.R. deserves most of the credit for developing chain broadcasting in Canada and it's difficult to understand why the C.N.R. gave the whole thing up.

Programs certainly were not produced in quantity in those days, but the quality of the shows was very high. No finer series of historical dramas has been produced since "The Romance of Canada" series produced by the C.N.R. players under the direction of Tyronne Guthrie.

The C.N.R. also led the way with symphony programs. The All Canadian Symphony hour was the first show of its kind in North America preceding by one year the CBS Philharmonic series. Every Sunday this program featured one outstanding Canadian artist with the orchestra. This was a genuine effort in the development of Canadian talent.

The C.N.R. network gave the public a series of condensed radio presentations of grand and light opera, which were produced in Montreal and included all the well known titles.

French broadcasts were a special feature of the C.N.R. network. Both musical and dramatic French talent was given proper opportunity for expression and development. These programs set a standard of achievement difficult to surpass.

There were other interesting features carried by the C.N.R. radio, such as the Imperial Economic Conference opening in Ottawa on August 1932; the National Service Loan program on November 25, 1931; and the arrival at Halifax of the Governor General of Canada on April 14, 1931.

When the C.N.R. went out of the radio business the Canadian Radio Commission came into existence and took on most of the personnel. In the fall of 1932 many noteworthy shows were arranged noteworthy shows were arranged including a series of Canadian band concerts, Dr. H. L. Stewart's commentaries, "George Wade and his Cornhuskers", Symphony con-certs and dramatic works. Then the CRBC was succeeded by the present Canadian Broadcasting Corporation in 1936.

In these days when every station brings its listeners about 16 hours

of entertainment each day, one has to think hard to recall outstanding features. For example the average day at CHNS consists of about seven and a half hours of network programs, five hours transcribed, and three hours of local live talent spread out throughout the day and night. Now with the co-operation of the CBC every local station can bring its listeners the finest programs available, including those produced in the United States and abroad.

Production Manager: ARTHUR C. BENSON

Still a national system can't devote the necessary time for local features. General co-operation can be exercised for all national patriotic drives, but it is up to the local station to support the neighborhood charities and movements. The local unit plus the national network can work together for the benefit of the listeners, but both the private local stations and the national CBC are necessary.

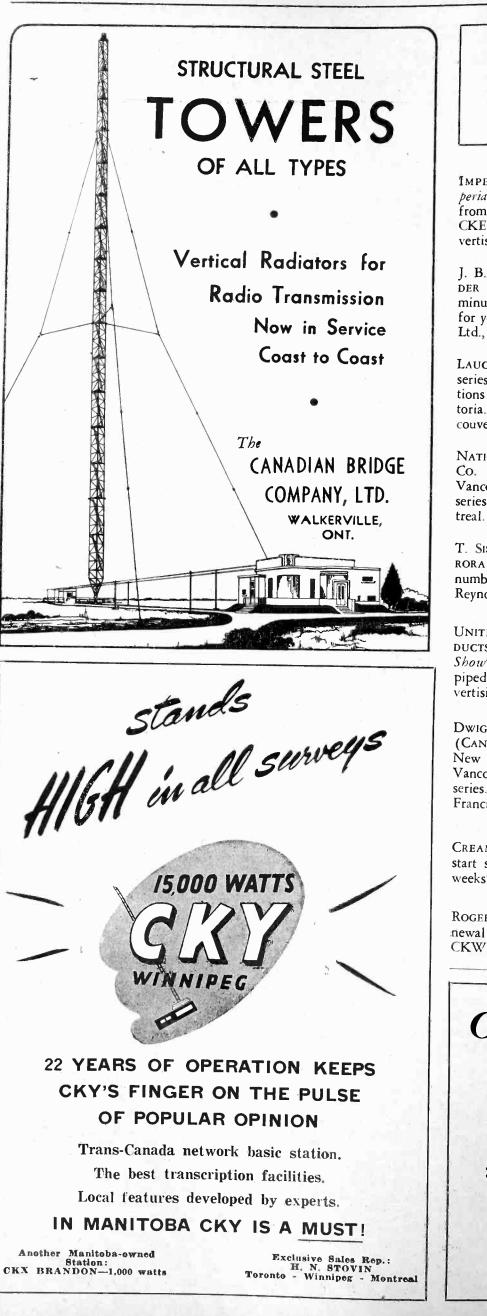
Every day one hears arguments for the elimination of one or the other. The United States is guoted as an example of what private broadcasting can do, while England is given as the ideal example of the Government monopoly system of broadcasting.

I quote Joseph Sedgwick, K.C., of Toronto, General Counsel of the Canadian Association of Broadcasters, who has nobly defended radio competition. He says, in part: "Historically private enterprise pioneered Canadian broadcasting without subsidy from the government, private enterprise laid the foundations of broadcasting in Canada. There was and there is a part for government in radio, and radio has improved since the establishment of the CBC. But a great deal of the credit goes to private stations. In radio business competition is very much the life of the trade. No monopoly of entertainment ever did or ever can succeed.'

Regarding radio commercials, Sedgwick has pointed out Mr. how the advertisers have been able to bring the top entertainers to everybody's home. Today radio listeners need only tune in the best.

Mr. Sedgwick rightly concluded that the two, the private station and the government corporation work best together. In fact our Canadian system should form a model for the world. Canadian Broadcaster

May 19th, 19



TRADE WINDS

A COLUMN OF COMMERCIAL NEWS

Edited by

ART BENSON

National

IMPERIAL OIL LTD.: started "Imperial Oil Baseball Broadcasts" from Maple Leaf Stadium over CKEY, Toronto. MacLaren Advertising Co. Ltd., Toronto.

J. B. WILLIAMS CO., LTD.: (GLI-DER SHAVE CREAM) series of 5 minute sportcasts starting July 2 for year. J. Walter Thompson Co. Ltd., Montreal.

LAUCKS LTD. (VELLO PAINTS): series of broadcasts over 19 stations from Fort William to Victoria. Russell T. Kelley Ltd., Vancouver.

* * * NATIONAL DRUG & CHEMICAL CO. OF CANADA: add CKWX, Vancouver to spot announcement series. A. McKim Limited, Montreal.

T. SISMAN SHOE COMPANY (AU-RORA): spot announcements over a number of Ontario stations. E. W. Reynolds & Co., Toronto.

* *

* *

UNITED DRUG CO. (REXALL PRO-DUCTS): start "Moore and Durante Show" over CFRB and CKAC piped in from CBS. Ronalds Advertising Agency Ltd., Toronto.

* * * DWIGHT EDWARDS (CANADA) LTD. (CANTERBURY TEA): add CKNW New Westminster and CKWX Vancouver to spot announcement series. McCann-Erickson Inc., San Francisco.

Local

CREAMLAND CRESCENT DAIRY: start spot announcements for 26 weeks over CKWX, Vancouver.

* * *

ROGERS JEWELLERS: 13 week renewal of Sunday newscast over CKWX, Vancouver. MONARCH LUMBER CO.: time si nals for 6 months over CFA Flin Flon.

* * *

BELL'S HARDWARE: 10 minutes a week, sports review over CFA Flin Flon.

* * *

BERNARD BEVERAGES: 30 minut 1 a week transcribed recordin over CFRB, Toronto.

* * *

WESTERN LABORATORIES LT. (VANCOUVER): 15 minutes 5 week for 6 months "Will Reeder Note Book" over CKWX, M Connell Eastman & Co., Ltd., Van couver.

CBC Quebec

CBC has anounced the appoin ment of Omer Renaud to the po of commercial manager of the Qu bec Division of the CBC, to su ceed J. Arthur Dupont who is pre paring to engage in private radi activities.

Renaud was formerly prograu director of the French Networl In his new position he will reprisent E. A. Weir, CBC Commercia Manager.

Joins Army

Dick Gluns, Senior Producer (CJBC, has joined the army and attached to the Canadian Armoure Corps. Dick was formerly pro ducer of such shows as Latir American Serenade, Clary's Ga zette, Those Halliday Girls, Th Little Band, and Pop Session.

Leaves CKEY

Loyal Kelly, CKEY news con mentator, has left the Toronto station to join McKim Advertisina Ltd., Toronto office.

Certainly ...

We listen to other stations

BUT

CFOS IS OUR NO. 1 STATION

in the OWEN SOUND MARKET

CIRCULATION 10,198 B.B.M.

HORACE STOVIN and CO. WILL TELL YOU MORE

A Pre-VE-Day Dispatch

from SAM ROSS Overseas Correspondent for All-Canada Radio Facilities Limited.

A completely mobile broadcastg station has been doing a job r Canada's fighting men on the ttlefronts of Western Europe. s BLA3 and it's under the comand of the Canadian Army.

BLA stands for British Liberaon Army, and the figure three ows that it is one of four in the st Army Group on the Western ont. BLA3 just now — or at list at time of writing — is high a hilltop in Germany just over te Netherlands border. It was e first of the four to start broadsting from German soil.

The station staff totals 22 and headed by Captain R. M. "Bob" esten of Toronto. Bob's station afiliations back home in Canada icluded CBC, CKCL at Toronto, KWS at Kingston, CFCH at orth Bay, CKGB at Timmins and QCS at Stratford, and formerly pas program director at Toronto fr Northern Broadcasting Comny and Allied Broadcasting Comny.

Bob joined the artillery in 1943 ht took time out to write a play ir radio entertainment of the bops in the United Kingdom and hrope. He was picked off for te radio branch of public relaons and put in charge of BLA3. Second in command at the staon is Sergeant Jack Deragon of Iontreal. It's his first swing in idio. Previously he was in the ublishing business. Sergeant Bill alentine, formerly on the staff of KSO at Sudbury and CKRC at Vinnipeg, has the title of broad-sting sergeant. That gives him job with the duties of a producon manager. Nowadays he wears healthy moustache.

Corporal Bob Christie of Toronand Lance Corporal George unn of Trail and Nelson are the ther two Canadians on the staff. Thristie went to London in 1937 nd prior to getting into the army vas an actor in the West End. unn formerly was on the staff of JAT at Trail and CKLN at Nelon.

BLA3 has made three moves since it crossed the English channel into Europe last December 1. When it moves, it uses 10 big trucks. The studio moves on a three-ton lorry. So does a trans-Two mitter and one generator. other generators are moved on two five-ton trucks. They can generate enough power to light a place about the size of St. Mary's, Ontario. When the station moves, it can do the job in seven hours usually between 11 p.m. and 6 a.m.

The station can operate in buildings or pitch tents and work under canvass. It uses two masts, each 96 feet high, for transmission and receiving, and rebroadcasts programs from BBC and CBC, picked up through CHTA at Sackville, N.B. It has a power of 1,000 watts.

The library has 3,500 records gathered from the CBC and private stations. It also has a special service library made to some extent by Canadians in London. It includes lots of variety — from boogywoogy and jazz to long hair. Army show units make some contributions and special numbers are disced for later use.

Christie's special is "Hospital Blues." Once a week he visits hospitals and gets requests from the wounded. They are built into a $1\frac{1}{2}$ hour program for each Saturday morning. BLA3 also has another feature program called "My Kind of Music." Some Army Joe is picked to do the job. He selects the music and does his own announcing for the half-hour program. The boys at the station are satisfied that they've uncovered at least one good prospect. He's Sergeant Major Patrick O'Flaherty of Ottawa. He's an amateur actor, and Bob and Bill Valentine agreed he is a good prospect for some radio station.

The hours aren't a snap. Two announcers share the day on three hours shifts, starting at 5.55 a.m.,



JOSEPH HERSHEY MCGILLVRA, NEW YORK CITY, U.S.A.

and continuing until 11.07 p.m. And that's a bit of an idea of BLA3. Around the main tent they call it the office — they've got filing cabinets for correspondence; portable files for discs and records; and reference books. Just like any other radio station, BLA3 also has its inter-office communication system as well as telephones.

Montreal Personnelities

They all work.

Considerable staff movement is reported around Montreal agencies and stations.

Joe McDougall, radio director of J. Walter Thompson, Montreal, is transferring his activities to Cockfield Brown, where he will be an account executive. Georges Bourassa, once manager of CKCH, Hull, and latterly radio director for Harold F. Stanfield, Ltd., will head CKAC's sales department. He replaces Louis Leprohon, who will take over the sales department of the Quebec independent station (L'Association des Postes Privees de Quebec). Paul Guy is leaving CKAC to return to CJCA, Edmonton, August 1st. Bill Harwood, who before joining the navy was a partner in the radio production firm of Baudry-Harwood, is joining Cockfield Brown. The Baudry-Harwood office has been operated by Mrs. Baudry ever since her husband lost his life overseas.



What is Personalized Production?

IT is a personal service that gives integrated balance for all production elements. Planning, writing, directing and editing are all a part of radio production. We believe the skillful blending of these elements controls the excellence of your radio program.

W E know such smooth integration is impossible unless the people who do these things are the very same persons who talk and work directly with you, getting their understanding of your story first-hand.

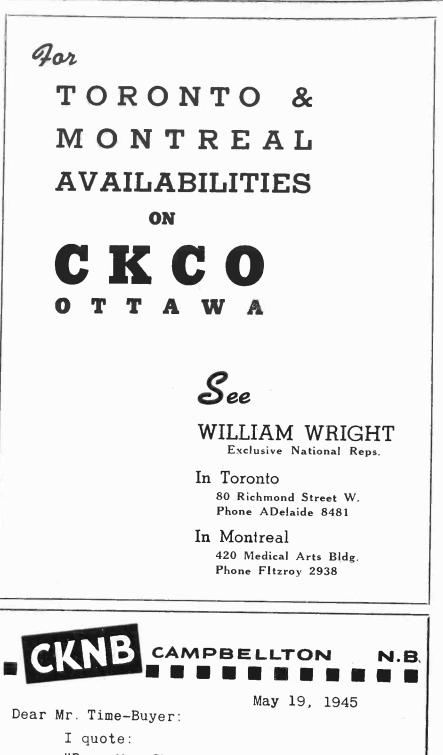
T HAT'S why our service is "pertion is passed blindly from one individual to another. Rather, all production flows in ordered sequence, supervised and completed by the very persons who worked with you to create the radio idea in the beginning.

T RANSLATING a thought to radio involves many talents and many skills, from the spark of an idea to that blazing moment when the completed production moves the radio audience to action.

MAY we show you samples of "personalized production" and tell you how it may better fit your soon-tobe-planned radio shows?

165 Yonge Street, Toronto ADelaide 8784





"Dear Mr. Chapman - I hope you won't mind a little friendly comment on your broadcasting....We came to live in Tide Head just a few months ago and from the beginning we noticed how very different your broadcasting seemed to other stations we had been familiar with....I thought I would like to write you and say how much we appreciated the change I was surprised to find it was the product of our own station....Congratulations, it's the best I've heard....we think your station is the friendliest we have ever listened to, and are quite sure it must have the effect of binding a large community together in a common interest....when our young people have come home from time to time, they too have remarked how friendly the station was....."

Not excerpts from the most flattering portions of many letters, ladies and gentlemen, but all from a single, unsolicited letter from a total stranger. Naturally, we like it.

ALL- CANADA

Yours very truly, Stan Chapman

ATION

STATION MANAGER

CSC/JN

AN

X EQUALS FREEDOM

Here is a short play, written by Walter Dales, suitable for pre. Plete is a short Its motive is worth while — "get out and vote" You are free to present it in any way you wish. We suggest how ever that Walter Dales be accorded the courtesy of an author's credit. As additional copies are not available, it will be necessary for stations intending to use it to type their own scripts. Would those using the show please drop a note to the Canadian Broadcaster

MUSIC: "Ob Canada". Establish Hank . . . best in the world! and sneak out behind ANNOUNCER: The home of Helen and Hank Walker is typically Canadian. It's a white frame cottage, set well back on a residential street in a small western city. In the classified advertisements they'd probably refer to it as a medium-sized middle-class home, tastefully furnished. To Helen Walker, to her husband, Hank, and their daughter, June, it is a pretty important place. And this . . . apparently . . . is a pretty important day. At least, from the tone of Helen's voice, there is something urgent in the air. HELEN: Hank! Wake up! HANK: (snores). HELEN: Ha-a-ank! C'mon! UP! HANK: Uh whassat? HELEN: Come on dear. You know what day it is. You wanted to give yourself extra time today. HANK: (thickly) Today? Oh yes. What's the time? HELEN: It's nearly 8.15. HANK: (yauning) Lordy, I could sleep for hours! HELEN: (off mike) Don't you close your eyes again. Breakfast'll be ready in ten minutes. HANK: Ok, ok. I'll be right out. I'll just roll — over — and — relax a minute. HELEN: Don't go off to sleep again. HANK: (Yawns) I . . . WON'T Uh . . . be right out . . . with you in a (yawns) minute. BIZ.: (PAUSE THREE SEC-ONDS . . . THEN SOFT SNOR-ING . . . GRADUALLY LOUD-ER. (FADE IN MUSIC LULLABY ... FADE ON CUE). HELEN: (Anxiously) Hank, you'll be careful today dear? mean about what you say! HANK: (Without conviction). Now don't you worry. There's nothing to worry about. JUNE: (Approaching). Can I walk as far as school with you, Dad? HANK: Sure thing, June. Helen, I will be careful. Don't you get yourself all worked up about me. HELEN: But they took Fred Jackson. Everyone says they did. HANK: Just for routine questioning likely. He'll probably be home tonight. JUNE: (Off Mike): Dad, are you and mum going to stand on

the porch all morning? I'll be late for school. Hurry, won't you? HANK: I'm coming, June. HELEN: Hank, will you kiss me

goodbye? HANK: Hey! What brought that

on? HELEN: You're a good hubby,

HANK: Here, now . . . quit the crying. I tell you there's nothing to worry about, not a thing! HELEN: Oh, Hank! BIZ: (KISS) HANK: (MOVING OFF MIKE Goodbye. And don't worry! Se you at noon! (ON MIKE) All right, June. Let's pace it off! JUNE: What was Mum crying about?

HANK: Was she crying? Well June, have you got your lessons all ready? You sat up studying late enough last night!

JUNE: Oh, they've changed all our books again. It's an awful nui ance. They keep changing them every week or so. Jean Brown says her Dad says it's because ... HANK (Sharply) June! Stop that!

JUNE: (Hurt) Stop what, Dad,

HANK: Just stop it, that's all. Never mind what Jean Brown's father said. Just don't repeat it! JUNE: (Tearfully). Gee whiz, 1 didn't mean anything. Dad, why're you so cross with me these days? You're not like you used to be at all.

HANK: (Bitterly). Nothing like it used to be! (Softly) There, honey . . . I'm sorry. I wasn't cross at you — just don't want you to get anyone into trouble.

JUNE: You mean like Mr. Jackson? They took him away, didn't they?

HANK: He'll be back.

JUNE: Dad . . . that car . . . it's been following us all along the street.

HANK: Where? Where child ... what car?

JUNE: There . . . see . near us. See, it's the CANADA State (haltingly) DISCIP. LINARY ... Disciplinary Squad! HANK (Tensely) You're sure it's been following us?

JUNE: It was parked near out place when we came out, and the two men kept watching you and Mum when you were talking on the porch.

HANK: June, listen close to what I say. In a minute, when we come to that lane up ahead, I'm going to run. You keep walking straight on.

JUNE: Why Dad . . .

HANK:, They won't hurt When you get home, tell your Mo ther what happened. Tell her, June, that I love her very much ... that she's a good wife ... best in the world. Tell her not to wor ry. That's a girl. Faster now... on ahead. BIZ: (RUNNING FOOTSTEPS).

(Continued on Next Page)

oh, it's you, Helen.

want to leave early!

time, have I?

HELEN: Of course it is. And it's

HANK: Why didn't you call me? You know it's polling day, and I

HELEN: I did call you, and you've

still plenty of time to make it if

HANK: I . . . I guess I've been dreaming. I've still plenty of

HELEN: Of course. The polling

Why

you hurry. (Laughingly). so anxious all of a sudden?

eight-thirty in the morning.

tinued from Previous Page)

ICE SIREN . . . SCREECH-BRAKES)

LICEMAN: (Shouting off Hey, you! Hold on, there! ICEMAN (Close up) Your Walker?

K (Puffing) Yeah, that's What's the matter. What do ips want?

LICEMAN; You'll find out nough, Buddy. You're comith us!

SCICEMAN: And don't try inny business. C'mon . in there!

<: Look, you can't order me I like that. I'm a Canadian I've got my rights. Here

u let go! (BLOW ON HEAD),

<: (Groans)

ICEMAN: That'll hold him, r. Here . . . help me heave the car.

ICEMAN: Birds like him'll ind out what kind of rights the ot. Wait till he meets the 1001 officer.

PO.ICEMAN: Let's get going. (CAR STARTS . . . FADES ISTANCE)

(BRIDGE)

Take that light away. My 5: TER: That light'll shine in yes, Walker, 'till you come

IAC (Hysterically). Let me go! e out of here! I tell you I a member!

CER: That's what you tell it you admit criticizing the ment?

IA <: Only to a friend, I tell</p>

ER: And you criticized the Party Act.

K: I don't believe in a single I think

CER: (SCREAMING). Nevd what you think! (SOUND LAP) There, maybe that'll iten out your thinking for ou (Pause). So you don't ben a single party, eh? (Comng) Brenner, come here! INER: (Off Mike). Yes, sir! CER: (COLDLY). I need

nce questioning the prisoner. stand? NER: (CLOSE UP) Yes,

understand.

BIZ .: (GROANS ... HEAVY BREATHING).

HANK: Don't! Don't!

OFFICER: Now then, Walker, let's have the truth. You admit criticizing the Government, which is a treasonable offence. According to our information you were a member of an illegal society-

HANK: I tell you I wasn't. I never joined the Free Election crowd. I'm not a member.

OFFICER: Don't lie to me! We've got Jackson, and he says different. He says you are! HANK: I'm not a member. I be-

lieve in free elections . . . but I'm not a member, I tell you.

OFFICER: Brenner!

HANK: (Groans). OFFICER: You were a member of the Free Election Group, Walker. Remember?

HANK: I tell you I wasn't. I believe they're right, but I wasn't a member

OFFICER: Brenner, take him away! He needs working over again . . . and maybe a year or two in camp. Take him away!

HANK: (Screaming): No! No! I've a wife and child, I tell you . . . BIZ: (CLUB ON HEAD)

(BODY FALLS TO FLOOR) OFFICER: We'll teach these free

election fellows the Canada Disciplinary Squad means business! MUŚIC: IN FULL ... FADE ON

CUE HELEN: There now, June . . .

breakfast's all ready: JUNE: Where's Dad? Thought

he was getting up early today? HELEN: I called him ten minutes ago. He said he'd be right out. JUNE: (Giggling) You'd better check on that, Mum. I'll watch the toast.

HELEN (OFF MIKE). I've had to do this every morning since we've been married. Hank! Are you up?

BIZ .: (Slight pause . . . door opening ... sound of snoring). HEI.EN: Well, Hank Walker!

You, sound asleep again! Come on -up-out of there! HANK: (WILDLY) No . . . No

. leave me alone, let me out of here!

HELEN: Why, Hank . . . what's the matter? You're pale? HANK: Where am I? Oh . . .

The Ottawa Valley Market is over 40%

85 Champlain Ave., HULL, Quebec Promotion - D. L. BOUFFORD, 112 Yonge St., Toronto Serves the Ottawa Valley French Market FRENCH RADIO REPRESENTATIVES LIMITED Montreal Toronto Howard H. WILSON COMPANY New York, Chicago, Etc.

booth's at the school again. June says they've a big sign up-VOTE AS YOU LIKE, BUT VOTE. HANK: (SERIOUSLY): Thank God for that, Helen. Let's hope people realize that if they don't vote now they may lose the chance to vote some day. HELEN: (OFF MIKE) Come on

now, Hank . . . breakfast's getting cold.

HANK: I'll be there in a jiffy! (Starts to whistle Oh Canada). IIPMUSIC: OH CANADA AND FADE.

ANNOUNCER: Vote as you like but vote! Every Canadian worthy of the franchise should value and heed that slogan - the slogan of a free people, fighting for the privilege they so often neglect. Canadians . . . this is a call to assume your full responsibilities to VOTE AS YOU LIKE, BUT VOTE. Remember that X EQUALS FREEDOM!

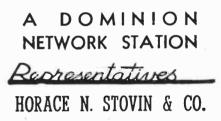
MUSIC: OH CANADA . . . UP TO TIME.

Plan Now To Sell Vacationists

At Kenora and district through the one and only clear reception station



Summer homes are radio equipped at Kenora and it's one of Canada's Greatest summer resorts. Get the bonus market plus 28,000 permanent radio homes.



\$503,300,000.00 THE LARGEST INCOME INCREASE IN ALL

Saskatchewan's CASH INCOME FROM THE SALE OF FARM PRODUCTS, in 1944, totalled the amazing figure listed above. This is even more amazing when it represents, as it does, MORE THAN ONE-THIRD OF CANADA'S CASH INCOME FROM THE SALE OF FARM PRODUCTS FOR THE SAME PERIOD.

This figure takes on even more significance when we realize the income was received by a group of people who are anxious to spend it on land and home improvements, on clothing, food, all the necessities which have so long been off the market, BUT WHICH IN THE NEAR FUTURE WILL BE PUT INTO PRODUCTION.

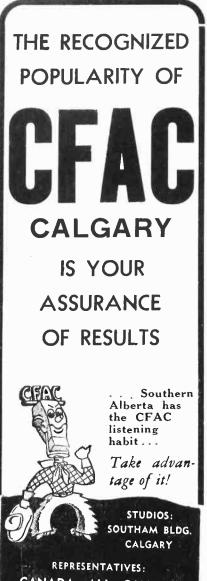
CKCK, Regina, serves the greater part of Saskatchewan's rich farm area. CKCK, through superior programming, and a long-term public service policy, carries your message into this huge income area with authority, listener-interest and prestige. Hitch your product to "the Station with the drive in '45"



U.S., Weed and Company.



COOPERATING WITH LE DROIT



CANADA: ALL - CANADA U.S.A.: WEED & CO. CFRB conducts Clinic on Religious Broadcasting reported for the Canadian Broadcaster

Radio is still a new vehicle for communication and many who use this medium still neglect to use it to the best advantage. Whenever this happens, and it happens often, the broadcaster as well as the listener loses. Realizing that this applies to religious broadcasting CFRB held a one day conference to discuss with ministers, radio officials, and expert broadcasters the best possible types of religious Special lectures were programs. given by Dr. Everett Parker, director of radio for Congregational and Christian Churches in the United States; and Miss Elinor Inman, Director of Religious Broadcasting for the Columbia Broadcasting System.

"Religious groups must learn to make the best possible use of radio," Dr. Parker told the meeting. "Ministers badly need education on how to be good broadcasters just as the radio industry needs education regarding the aims of religious groups."

Dr. Parker did not mince words: "One of the bad features of relig-

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Aubrey C. Green

ious broadcasting is that no one listens to them. Some of the trouble may be with the time given but the ministers themselves don't prepare their talks properly and they don't rehearse them sufficiently."

Reviewing the attitude of the large radio networks in the United States Dr. Parker said most of them give rather than sell time to the churches. He said the radio industry is friendly to religion, and station managers are willing to cooperate. But he stressed again and again that church broadcasts have stiff competition and the people who put on broadcasts are not prepared to do so in a professional manner.

"The individual minister must be an intelligent broadcaster," he said, "he must consider radio preaching quite apart from preaching in a church, and he must realize that his material cannot be presented the same way. It just won't work. The minister should find out how to speak for radio, he should publicize his program, promote and advertise, and most of all he must find out what the listener will take."

"Talk, talk, talk, is not enough," Dr. Parker said bluntly. "The best way to make radio shows interesting is by diversification. Variety must be given by means of forums, musical and dramatic programs. Religion should make a positive contribution to radio," the doctor said emphatically. "Otherwise it has no right to be on the air. It must be prepared to do the listener a service and not constitute a pressure group."

Concluding his first talk, Dr. Parker emphasized the power of radio and reminded the ministers present that radio's influence is second only to that of the movies. "Radio has tremendous influence, he said. "It can sell soap or been or elect a president."

Harry Sedgwick, managing d. rector of CFRB, in opening the conference, explained that the Canadian Association of Broadcasters were studying the question of the use of radio by religious bodie. He pointed out that a very small amount of time was allotted by the CBC for educational and religious broadcasts.

Explaining how rating-conscious radio in the United States has be come, Dr. Parker revealed that neing agencies have discovered that people of one denomination very often listen to radio broadcasts put on by religious bodies of another denomination.

"One thing the ratings have shown," Dr. Parker said, "is that religious talks must be brief if to dio audiences are to be held. They should never be more than fiften minutes long."

Dr. Parker then suggested the religious groups would be well ad vised to put on some program during the week, and thus rad, would not compete with the Sunday church services.

He then stressed again the need for more training and study on the part of ministers before they be radio programs. He outlined the best way to write for radio and pr special emphasis on the draman qualities of writing. "Never for get," he said, "that radio is an entertainment medium first, and se ondly an information medium. Enery radio program is a show, and the you can't put on a good show the off the air."

Stressing again the need for deversification in religious broad casting, and the need for better promotion and preparation, Du (Continued on Next Page)



intinued from Previous Page)

er mentioned the value of ren's programs, written and uced especially for children. e shows, he explained, must rn children and must contain nture, children, and a prea!

e importance of proper music discussed by Miss Inman in irst talk. She explained that must be chosen carefully and discreetly throughout the enprogram. The music should with the speaker's words and pening music should be definuggesting a well planned pro-

ckground music should be what indefinite, Miss Inman "It should be noodling, or lering, and the tune not well vn. Never play well known c as the listener will find this acting."

e cautioned ministers against soloists on the radio. "Reber the soloist will be competwith singers like John Charles mas and Lily Pons. Keep the c simple and have plenty of ursals before broadcasting so you can get that finished touch bur musical program."

nen, in a humorous note, but of serious implications, Miss in spoke on "How Not To te a Radio Sermon". She list-21 points to be carefully obed before writing a radio ser-The main ones were: 1. 't write one if you haven't ty of time. 2. Don't write unyou have an idea. 3. Don't e it long. 5. Avoid elab-5. Avoid long e sub-plots. anations. 6. Don't quote pounless you're good at it . . you probably aren't. 7. Don't your program a secret.

he ministers present laughed at many "don'ts", but all agreed the advice was sound and the tive implications with each n't" worth remembering.

ollowing the conference some he participants were interviewand the general response was of enthusiasm; all agreed that isters who use radio should use o as a special medium and not to switch the church service the microphone.

Rev. Gordon Domm, of the Bathurst Street United Church, said his first reaction was one of extreme gratitude to the officials of CFRB for this service in bringing the two experts to speak to them. "I have never heard radio from the religious point of view discussed so intelligently and so energetically," he said. "These people have shared with us the fruit of careful study and have given ministers who use radio a great number of hints and pointers that will make religious broadcasts more appealing, more professional and progrescive."

more professional and progressive." "The minister must realize," Rev. Domm said, "That a fifteen minute radio talk will reach more people at one time than he would reach in a lifetime of preaching. Radio offers a great opportunity for religion, and there can be no denying the fact that ministers must learn to use radio properly."

Rev. Domm said he would be sorry to see the direct church service leave the air, but he agreed that all signs pointed to this. "We must remember there is an appreciable group that depend on the church radio service" he said. "This group feels it essential that the religious broadcast be carried out directly from the church and many in this group are unable to attend church."

'Ministers find the discipline of radio very helpful. By radio broadcasting they learn how to be brief, dramatic, clear and precise," Rev. Domm said smiling. "Perhaps it helps us to break away a desire to speak in flowery language and quote others at length. This conference, if I had attended it some years ago, would have saved me hours of work. I was continually worried about background music for my own program. I decided that a well-known tune was the best. Now I find out that my worries were to no avail, Miss Inman clearly demonstrated that a vague, diffused tune is best."

"The schools and colleges could do a lot to help the young minister, Rev. Domm stated, "a few lectures on radio technique plus some practical radio speaking would certainly help the minister in his future radio work." He said that all ministers who broadcast in

CHNS BULLETIN BOARD

As a great Politician once said, "Let's look

at the record." O.K., Let's look . . . We've

been around for nineteen years, and, in that

time we've learned all there is to know about

radio sales in the Maritimes. Have you a sales problem in our area? Shoot it along to us, we know the answer. Ask the All-Cana-

· 960 ON YOUR RADIO ·

da Man!

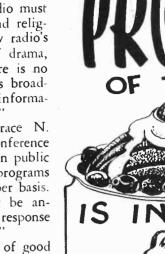
the United Church have received a book called "Microphone and the Minister" by John S. Crosbie. "This", he concluded, is only the first step, but more and more ministers are realizing that radio must be used in radio's way, and religious programs must follow radio's pattern. With the use of drama, music and discussion, there is no reason why every religious broadcast should not only be informative but also entertaining."

Horace Stovin of Horace N. Stovin & Co., said this conference was a great step forward in public service and that religious programs must be tackled on a proper basis. "The medium used must be analysed", he said, "and the response of the audience recorded."

"A tremendous amount of good work has been done by the use of short transcribed programs," Mr. Stovin stated. "The productions have been good and the shorter program attracts a larger audience, and the value of prayer in life is thus given greater emphasis. Ministers should realize that broadcasting from a church does not suit radio. The visual ritual is lost entirely and the writing has not been done for radio. Writing to be heard is much different from writing to be read."

"The progressive minister should try to get a short course in radio production, in the use of his voice, and in the principles of projecting his personality by means of voice only." He also suggested that the colleges and the various radio stations could offer some series of lectures or special summer courses in the proper use of radio and program production.

"Religious broadcasts have a very poor rating now," he said, and it is the duty of the religious groups and the station officials to see that this is remedied." He mentioned the use of drama and music and the need for training in voice technique. "An excellent way to test your voice is to have it recorded; then, it is played back, you can see when it falls flat, or when you need to apply special emphasis and so on. A minister who really wants to learn to use radio properly can do so with the proper amount of study and application.'



The



SPONSORS

ARE ALWAYS



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NOT ONLY SPEED BUT ACCURACY

Five Years of Gruelling War Reporting — A Unique Test for Organization — Have Given Us the Proud Assurance that our Client Stations have done a Superb Job for the Canadian Listener.

They Were First **They Were Accurate**

THIS IS WHAT SOME OF THEM WRITE:

• STAN TAPLEY, CJCS, STRATFORD:-

"Throughout the past few years, Canadian and American stations and newspapers have come out with sensational reports. In prac-tically every case, BUP has refrained from carrying them. At first we felt we were missing the boat, but in every case the re-ports petered out with the customary by-line that they were founded on rumor. As a rethat they were founded on rumor. As a re-sult of these many incidents, we have pro-found faith in the reliability of BUP reports. If BUP doesn't carry them, we take them with a grain of salt. Such was the case last Saturday night (April 28th)."

• E. G. ARCHIBALD, CHOV, PEMBROKE:-

"Many of the compliments came from the wives and families of the boys overseas, who said that had they not been sure that we refused to get hysterical and dramatic, but were taking precautions against causing them any undue nervous strain, they would have been nearly crazy. We are very pleased. It has enhanced our station prestige a great deal, and, of course, that means a big pat on the back for BUP."

• W. F. SELLER, CKX, BRANDON:-

"We were more than a little excited ourselves when these reports started coming at station breaks but watched the teletype and put out your bulletins as they occurred and were quite happy that the quieter more considerate reports of the BUP proved to be factual."

• MRS. J. D. BUCHANAN, CKPC, BRANTFORD:-

"Saturday, April 28th, was certainly one of the most exciting evenings we have had since D-Day. We had much occasion to be grateful to the British United Press on that night because, taking the news from our ticker as we do, we feel confident in believing that we were among the first on the air with the facts. Keep up the good work — we are all depending upon you."

"The World's Best Coverage of the World's Biggest News''





Last issue this column more or less challenged Jack Murray to stand up and do battle for his "Treasure Trail". He did. In throwing down the gauntlet we hoped that he would take us up on one score. He did.

In the closing paragraph of his letter (Sounding Board, page 3), Jack wrote this sentence: "Why should a top-ranking commercial show take chances on wrecking itself by experimenting? Oh boy!

We don't have to devote our whole collumin to answering this question. Our reply comes in one sentence. "You should experiment with your show, Jack, for the same reason as the manufacturer of cars, radios, refrigerators or almost any other commodity strives incessantly to improve his product." On this principle is predicated our whole business structure. Someone makes some soap—just plain honest soap. Up jumps a competitor who makes soap that floats. Someone else takes his product and perfumes it with Seagram's 83, and the floating soap maker goes one better and attaches a device to his that makes it stand on the edge of the bath-tub and sing "Praise the Lord and Pass the Ammunition."

In the years of peace that lie ahead we are, going to witness the gradual disappearance of the present buyer's market, until the new vogue of wooing our suppliers in the hopes of being able to buy a little more of their goods will go into When a man mutters reverse again. something in his sleep about turning in his car, he'll be greeted at breakfast by representatives from a dozen dealers.

The renaissance of business competition will not be confined to soap and car manufacturers. In their efforts to excel businessmen will be looking for programs that excel, and just as the manufacturer who fails to improve his product with the times will stand in danger of losing his trade to ambitious and progressive upstarts, so will the program that insists on maintaining a "silent movie" technique, find itself pushed aside to make way for some new sort of "Treasure Trail"-Maybe with nobs on.

So be it.

We are tempted to wonder if the following thought ever occurred to those responsible for the compilation of commercial announcements.

The travelling salesman, who might be described as a commercial announcement with pants on, delivers his message something like this. Having passed the time of day with his potential customer, having interspersed a few pertinent remarks - inspired by the notes he made after his last call — about Junior's adenoids, or Annie's love affair, he swerves the conversation subtly to the type of merchandise he sells. Possibly, if he sees his competitor's wares prominently displayed in the merchant's window, he offers to give him a hand next time he dresses it. Perhaps he is called upon to dig out the cans that contain his soup from under the counter, wipe the dust off and contrive to have them displayed to public view. Eventually, after the merchant has assured him that "he's overstocked already", they compromise with half a dozen, half a case or half a carload as the case may be, and leaves John Merchant satisfied that he can dispose of the has bought by means of the selling tips the traveller has left him.

Commercial announcements - all too many of them at any rate - hew their subtlety out of the dictionary with an axe. Admittedly they are aimed at the public, whereas the traveller deals with the distributor or dealer. But the principle is the same, and you copy-writers' might trail around with a drummer and model a little on his technique without doing yourselves any damage.

Retailing By Radio

Just back from a tour of the Maritimes, Jim Knox, sales mana. ger of Horace N. Stovin & Co., et presses himself most impressed with the use to which retailers are putting the broadcast medium. He cites the particular case of

"Green's" of Saint John.

In Saint John, "Green's" is the place where you can buy anything from a tooth-pick to a wrist watch It was started by the present ou ner's' father as a magazine stand and it has grown phenomenally The various novelties they sell and divided into departments, presider over by an advertising manager, personnel manager and Harn Green himself on he top of the heap.

For about a year now, Green's have been spending from \$300 to \$500 a week in spots and flashes on CHSJ, and Mr. Green is looking to the day when he will be at least doubling this appropriation.

Navy League Appeal

Thirty-one phonographs, large and small, from 1913 Edison Cyl. inder models to modern portables. were contributed by Manitoba listeners in response to appeal broadcast over the two Winnipeg stations.

The request was sent out by the Navy League of Canada because certain ships, sailing under conditions which preclude the use of radio, did not possess musical recreation of any kind for the members of their crews.

The appeal was aired by both CKRC and CKY, Winnipeg.



ADIO SELLS INSURANCE

A Sponsor - Interview by Lyall Dawkins

nsored by the Mutual Beneealth and Accident Associaproduced by the Harry E. Agencies Ltd., scripted by in Sinclair, delivered by Mi-FitzGerald and heard over , Toronto, five times a week period immediately precedle 11 p.m. newscast, the pro-"Headliners" is, according I. I. Williams, superintendagencies for the company, te testimony of the fact that ittention accorded to the coml pays off in audience reac-

s show, now in its second ieatures each night an airwave of an outstanding personn the news, followed by a type" commercial. The latges a typical case history of a holder's actual experiences, the out the value, throughout tries, of insurance protection variety of sickness and accisituations. The copy is reial rather than scare, the ing being a typical example.

se History No. 62445, from les of Mutual Benefit, shows by to take care of the effects htning that strikes more than n the same place. This man the job of a pulp-mill time-t, and was exposed to all of extreme temperatures. times pneumonia struck him and the third time he had placed in a bed tent to as-is congested lungs in absorblife-sustaining oxygen. He wo months in the hospital, ltogether three and one half is away from work, and but is foresight in securing a Mu-Benefit policy, his savings have been drained away. he might easily have gone debt. However the regular nly payments from Mutual it absorbed the financial of his illness, and at the time maintained his family. even had he never been able turn to work, those benefits

would have been his for life. That is 'Lifetime Income Protection' the cost, but a few cents a day. Let your local Mutual Benefit Representative explain its many advantages . . ."

That this type of commercial is more effective than the "come-upand-see-us-sometime" variety formerly used by this sponsor is reflected in the fact that it is drawing many times the number of enquiries, says Mr. Williams.

During the initial year of the broadcast, it went out "live" over CFRB, five days a week, and transcribed to ten other stations between Vancouver and Montreal three days a week. Free copies of the broadcasts were offered, but it was found that of the large number who wrote, the majority were high - school students, interested mainly in collecting biographical studies for use in connection with their studies.

'We, in head office'', Mr. Williams reflected, "realized that these young people would soon become self-supporting citizens and constitute a definite policy-purchasing potential. So their goodwill seemed well worth cultivating. The company's representatives throughout the country however," he continued, "weren't any too excited with the first year's trial. Naturally with them the all important factor was immediate results. Quite understandably the man on the spot —the agent — wants faster action, and to gain his approval any advertising has to produce rapidly, or

else. "The new commercials now being tested over CFRB are accomplishing just that", Mr. Williams stated. The tests completed, it is expected that the program will be extended to other stations", he said. "Headliners" material is becoming available all the time, as new personalities crop up in the news, and these programs seem to reach the type of listener with whom Mutual Benefit is most anxious to do business.



NBC RECORDED FEATURE OF PROVEN DAYTIME APPEAL

•. Vibrant stories of real life — every one absorbing . . . inspiring . . . in the tempo of today . . . every one complete in itself!

• From the pages of one of America's most popular magazines, Modern Romances is skillfully adapted to the air . . . thrillingly acted by some of radio's foremost stars . . . and produced with NBC's generally acknowledged ability to make radio-recorded programs that are really like network shows. Because each of the programs is so varied . . . portrays so many types of people and problems . . . it has mass appeal for all ages . . . men as well as women . . . and offers exciting entertainment on any daytime schedule.

• Modern Romances has done a great job of building big audiences . . . good ratings and large profits for a wide variety of sponsors. 156 quarter-hour programs now available for local sponsorship.

• Modern Romances is but one of the many outstanding shows on NBC's list of syndicated programs . . . all starclustered — rich in variety and length.

Available in Canada through

ALL CANADA RADIO FACILITIES, Ltd

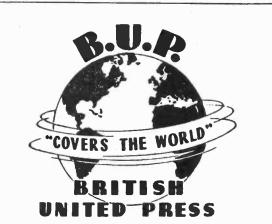
VICTORY BUILDING, TORONTO

1945-RADIO'S 25th ANNIVERSARY-PLEDGED TO VICTORY !



167 CARLOADS 167 CARLOADS 167 CARLOADS 167 CARLOADS 167 PRODUCE 160 AND PRODUCE 10 ADED AND PRODUCE 10 ADED AND SHIPPED 10 ADED AND SHIPED 10 ADED AND SHIPPED 10 ADED

RCA Bldg., Radio City, New Yock, N.Y. . . . Merchandise Mart, Chicago, Ill., Trans-Lux Bldg., Washington, D. C. . . . Sunset and Vine, Hollywood, Calif.



NOT ONLY SPEED BUT ACCURACY

Five Years of Gruelling War Reporting — A Unique Test for Organization — Have Given Us the Proud Assurance that our Client Stations have done a Superb Job for the Canadian Listener.

They Were First They Were Accurate

THIS IS WHAT SOME OF THEM WRITE:

STAN TAPLEY, CJCS, STRATFORD:—

"Throughout the past few years, Canadian and American stations and newspapers have come out with sensational reports. In practically every case, BUP has refrained from carrying them. At first we felt we were missing the boat, but in every case the reports petered out with the customary by-line that they were founded on rumor. As a result of these many incidents, we have pro-found faith in the reliability of BUP reports. If BUP doesn't carry them, we take them with a grain of salt. Such was the case last Saturday night (April 28th).'

• E. G. ARCHIBALD, CHOV, PEMBROKE:-

"Many of the compliments came from the wives and families of the boys overseas, who said that had they not been sure that we refused to get hysterical and dramatic, but were taking precautions against causing them any undue nervous strain, they would have been nearly crazy. We are very pleased. It has enhanced our station prestige a great deal, and, of course, that means a big pat on the back for BUP."

• W. F. SELLER, CKX, BRANDON:—

"We were more than a little excited ourselves when these reports started coming at station breaks but watched the teletype and put out your bulletins as they occurred and were quite happy that the quieter more considerate reports of the BUP proved to be factual."

• MRS. J. D. BUCHANAN, CKPC, BRANTFORD:-

"Saturday, April 28th, was certainly one of the most exciting evenings we have had since D-Day. We had much occasion to be grateful to the British United Press on that night because, taking the news from our ticker as we do, we feel confident in believing that we were among the first on the air with the facts. Keep up the good work — we are all depending upon you."

"The World's Best Coverage of the World's Biggest News''





Last issue this column more or less challenged Jack Murray to stand up and do battle for his "Treasure Trail". He did. In throwing down the gauntlet we hoped that he would take us up on one score. He did.

In the closing paragraph of his letter (Sounding Board, page 3), Jack wrote this sentence: "Why should a top-ranking commercial show take chances on wrecking itself by experimenting? Oh boy!

We don't have to devote our whole ${\bf col-}$ lumin to answering this question. Our reply comes in one sentence. "You should experiment with your show, Jack, for the same reason as the manufacturer of cars, radios, refrigerators or almost any other commodity strives incessantly to improve his product." On this principle is predicated our whole business structure. Someone makes some soap-just plain honest soap. Up jumps a competitor who makes soap that floats. Someone else takes his product and perfumes it with Seagram's 83, and the floating soap maker goes one better and attaches a device to his that makes it stand on the edge of the bath-tub and sing "Praise the Lord and Pass the Ammunition."

In the years of peace that lie ahead we are, going to witness the gradual disappearance of the present buyer's market, until the new vogue of wooing our suppliers in the hopes of being able to buy a little more of their goods will go into When a man mutters reverse again, something in his sleep about turning in his car, he'll be greeted at breakfast by representatives from a dozen dealers,

The renaissance of business competition will not be confined to soap and car manufacturers. In their efforts to excel businessmen will be looking for programs that excel, and just as the manufacturer who fails to improve his product with the times will stand in danger of losing his trade to ambitious and progressive upstarts, so will the program that insists on maintaining a "silent movie" technique, find itself pushed aside to make way for some new sort of "Treasure Trail"-Maybe with nobs on.

So he it.

We are tempted to wonder if the following thought ever occurred to those responsible for the compilation of commercial announcements.

The travelling salesman, who might be described as a commercial announcement with pants on, delivers his message something like this. Having passed the time of day with his potential customer, having interspersed a few pertinent remarks - inspired by the notes he made after his last call -- about Junior's adenoids, or Annie's love affair, he swerves the conversation subtly to the type of merchandise he sells. Possibly, if he sees his competitor's wares prominently displayed in the merchant's window, he offers to give him a hand next time he dresses it. Perhaps he is called upon to dig out the cans that contain his soup from under the counter, wipe the dust off and contrive to have them displayed to public view. Eventually, after the merchant has assured him that "he's overstocked already", they compromise with half a dozen, half a case or half a carload as the case may be, and leaves John Merchant satisfied that he can dispose of the goods he has bought by means of the selling tips the traveller has left him.

Commercial announcements - all too many of them at any rate - hew their subtlety out of the dictionary with an axe. Admittedly they are aimed at the public, whereas the traveller deals with the distributor or dealer. But the principle is the same, and you copy-writers might trail around with a drummer and model a little on his technique without doing yourselves any damage.

Retailing By Radio

Just back from a tour of t Maritimes, Jim Knox, sales man ger of Horace N. Stovin & Co., e presses himself most impress with the use to which retailers a putting the broadcast medium. He cites the particular case

'Green's" of Saint John. In Saint John, "Green's" is t

place where you can buy anythir from a tooth-pick to a wrist watc It was started by the present or ner's' father as a magazine stan and it has grown phenomenall The various novelties they sell a divided into departments, preside over by an advertising manager, personnel manager and Hari Green himself on he top of th heap.

For about a year now, Green have been spending from \$300 r \$500 a week in spots and flashes o CHSJ, and Mr. Green is looking t the day when he will be at lea doubling this appropriation.

Navy League Appeal

Thirty-one phonographs, larg and small, from 1913 Edison Cy. inder models to modern portable. were contributed by Manitoba lit teners in response to appeal broac cast over the two Winnipeg sta tions.

The request was sent out by th Navy League of Canada becaus certain ships, sailing under cond tions which preclude the use of ra dio, did not possess musical recree tion of any kind for the member of their crews.

The appeal was aired by both CKRC and CKY, Winnipeg.



1900, 1900

-deather

DOUBLE O-NOTHING

MEET THE GARS AT CACW

AN - FARE

They're artist in bu-

of loss of pro-

102101



Managements barries in sured some sit at Wassenperg, a partners of Tear 1 programs of CERC's Structure or I binger file. The or permanent control Watght, Wassenperg Research second (1) with the sight second Research (1) Chartenations, second-tear (1) here and 8 7 5 forest

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SURFAC



L.A.C. Accelerated Well-andered Universe Pleasanted, on the Steel ", againmental by Concels Dep using the charges brong W. G. des Direct, and extending by foreit space Advantations, Call Conce off, Narraing States B. J. Pub atter for Direct Longs December

Fins Victory Bonds

tand point on the Weight source Trad" Program of Manman went by a Mex. Prosence on of Yammin. The prosists to \$1000, but in this proparts all in Yammings. Mexin analysis for barrings. Mexin instant from barrador.

Canvalonting

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S BARELY

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are NOW VULNERABLE

a this major market





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BACKAGE OF STONIN Baumaniting Tantal and Bacanel

Page Fourteen

Canadian Broadcaster

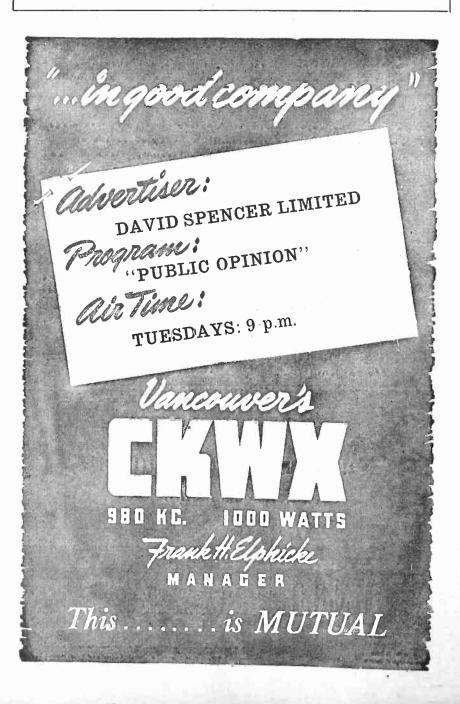
WE'RE PROUD of our REPUTATION

Over 22 years of continuous service to Hamilton and District.

The leaders in National Advertising have discovered CKOC's selling power.

CKOC HAMILTON

The All-Canada Station



BUSINESS RULES

of Ayer & Son's Advertising Agency Philadelphia, 1884

Reprinted from Ad-Sales Events 1. The offices shall be ready for

business occupancy by 7.55 a.m. 2. All employees are expected to

be at their respective desks ready for business at 8 a.m. We appreciate punctuality. The sounding of the gong will be the signal of commencing and stopping work in all departments.

3. Employees who find it necessary to be absent from business even for a part of a day, are expected to advise the firm at the earliest opportunity. Failure to do so will be accepted as indicating a lack of interest.

4. During business hours, loud talking, jesting, laughing or smoking will not be allowed, and the employees are particularly requested to avoid conversation about any matters and intercourse with any other employee during business hours must be as infrequent and of as short duration as the exigencies of the case will permit. Letters or papers concern those only in whose possession or on whose desk they may be.

5. The hours of business will be from 8 a.m. to 12.30 p.m. and from 1.30 to 6 p.m. unless otherwise specified; any person desiring to leave earlier must first obtain permission from the head of the department, or from one of the firm.

6. All employees are requested to wipe their feet before entering, to cultivate neatness in personal appearance, to keep their desks clean and tidy, externally and internally, and especially to avoid loitering about the halls or entrance. *Remember*! ours is a business place; we mean business; and we desire all our employees to look and act business.

Northland Calling

Designed to promote CFGP, Grande Prairie, in particular, and the Peace River Country and radio broadcasting in general, CFGP manager Cecil (Mush Mush) Berry has produced Volume 1, Number 1 of "NORTHLAND CALLING"

Attractively printed, the paper bids fair to providing an interesting medium of information on this distant market, and permeated as it is with the Berry sense of humor, cleaned up for the purpose, it should attract a wide readership.

20-Year Club

Canadian radio men who have recently been accepted into H. V. Kaltenborn's "20-Year Club" include: Rupert Caplan, Montreal; Donald Manson, Ottawa; Ernest Bushnell, Toronto; Gordon Olive, Montreal; Arthur Dupont, Montreal; Donald Roberts, Montreal; Gerard Huson, Montreal; Arthur Kemp, Montreal; Edward G. Ward, Montreal.

FLASH!

RADIO STATION CJIC SAULT STE. MARIE

ONTARIO

is now a

BASIC STATION

of the

TRANS-CANADA NETWORK

Don't overlook this important market

National Representatives JAMES L. ALEXANDER Toronto • Montreal

A Swell Agency Job for the Right Guy!

We're a big agency, manned by a young group of keen advertising people — We're going places! And right now we're looking for a man to round out what we believe is the finesi creative staff in Canada. To this man, at a good starting salary, we offer the following:

A job of work on one of Canada's largest and most successful advertising accounts: The man chosen will be given a great deal of responsibility w i t h every chance for rapid advancement.

The man we're looking for must, first of all, be creative: an excellent copywriter, a good visualizer, know a fair amound about production and be s hound for following through or details. If he knows something about radio and media and has some experience in the advertising of mass merchandise... so much the better.

Yes, he must have agency experience although he need no be working in an agency now He may be anywhere from ⁹ to 40 years of age.

If you think you can qualify and are really interested if making money by hard work is the advertising business, thei drop a line, giving complete de tails about yourself, to you uearest

EMPLOYMENT AND SELECTIVE SERVICE Refer H.O. 2113

DOUBLE OR NOTHING

By JOHN ADASKIN

FAN - FARE

a pity that we in Canada aren't a prouder of our artists while they in Canada.

In they're given recognition across ne, we all lament the fact that we omething awfully good, and proceed r on each other's shoulder about the of "breaks" we give our artists. dash! They're getting the breaks t, but not nearly enough recogni-The experience offered our artists n Canada is so diversified that before years go by they are sufficiently upped technically, to tackle anythe US has to offer.

not unusual for a performer to play widely diversified types of programs amber-music groups for the CBC, ssions with Bert Niosi or in the section of Sir Ernest MacMillan's . or for arrangers to work on varrpes of drama or documentary shows, r ensembles or concert groups . . . s for conductors, the variety is just at. So why shouldn't they look for fields when they are ready to test competitive wings? The point I am g at is that when they're good we give them a "good-bye-line" as go to the US and make a go of it. we bring them home as herces to s put our Victory Loans across.

absolutely certain that Percy Faith have been given stiff opposition by uthorities if he were still a local ...yet his work was just as good he left home ... or Alan Young dith Evelyn or Rupert Lucas and an others. Sure they're good ... ? Canadians ... with darn good ian training and experience and proud of them. But let's also be of what we have here now, because be sending them on next. While ? here though, let's tell the world we know good stuff even when its right in our own back yard.

re's a youthful conductor-arranger hat we don't give enough credit to, gh he is on a half dozen good shows. rranges beautifully — scripts his well, and conducts like a veteran. one of the best motion picture arr-conductors in the business and aly played out of Montreal. Lucio ini may be thinking of Greener Pas-... for which he cannot be blamed but he's still here ... and he's Let's tell him so.

poor neglected instrumentalists who siduously fiddle or toot, without even ir-credit, are always the forgotten Some of the lads, out of our own orchestras here, are playing in bands, symphonies and radio oras after kicking their heels and blowtheir hearts out to the tune of the A'S minimum rates for years. Shame ! Murray McEachern went with Paul eman, 'Red' Ginzler gave up his virtromboning to be conductor-arranof a Broadway show. Cecil Figelski d Reg Stewart in Baltimore and the delphia orchestra boasts of three dians in its ranks. The listing can n indefinitely, which is a good thing the trade — something big to work but let's not forget those here at 3.

is finest and most versatile trumpet st in Canada is a shy kid by the e of Jimmie Reynolds. What he does trumpet isn't even on the instrument yet he does, it ... and he gets n scale for accomplishing the impos-! ! Salaams, Jimmie, you dethe break of your career . . . hope get it.

et's be a little prouder of our Cana. 1 boys and give them a build-up . 7 can use it. Morris Surdin for his ducting, Howard Cable for his arrang-Gordon Day for tootling a flute like angel. Leo Barkin, for his concert no work and Lou Snider for his Boo-Woogie . . . keep up the good work as . . . you're appreciated even if you unsung.



Ninety-six bucks in hard cash was won L.A.C. Archibald McEachern of Winnipeg, a patient at Deer Lodge Military Hospital, on the final program of CKRC's "Double or Nothing", sponsored by Canada Dry Ginger Ale. He is pictured above receiving the cheque from W. R. Wright, Winnipeg district manager of Canada Dry, and standing by from left to right are: Bob Jefferson, MacLaren Advertising; Cpl. Gene Charbonneau, announcer; Jack Wells emcee; Nursing Sister B. J. Polley; and R. F. T. Greer, district administrator for Deer Lodge Hospital.

Radio Federation

Within a month four Montreal radio groups will be allying themselves into a Federation of Radio according to reliable information. The groups concerned are the Musicians Guild, the artists' union, the Radio (Producers') Guild and the Station Employees Union.

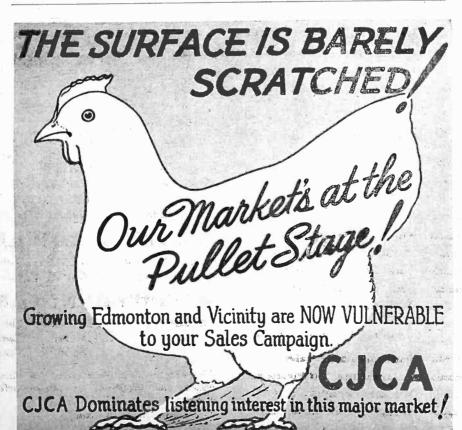
This Federation appears to be an outgrowth of rumors which are very prevalent in the city concerning irregularities in payment of talent and alleged rakeoffs. Many prominent in radio believe that the Dominion Government will be asked by the Radio Federation to investigate the situation.

Wins Victory Bonds

Grand prize on the Wrigley "Treasure Trail" Program of May 9th was won by a Mrs. Florence Davies of Toronto. The prize amount to \$388, but as this program pays off in Victory Bonds during all loan campaigns, Mrs. Davies received four hundred dollars in bonds for her trouble.

Convalescing

Burt Hall, of the Montreal office of All-Canada Radio Facilities Ltd., is expecting to return to his desk shortly following a protracted sickness.





By stretching your imagination just a little, you can almost smell the aroma of Sunday's dinner when Pearl Grey Cook takes over the mike. Being an average home-maker, living within an average budget. Pearl speaks the language CICCW listeners understand. Her varied background in home economics makes her program practical . . . and most successful.

One of Pearl's fortes is that she never loses the viewpoint of her vast listening audience. In fact, that's a "must" with our entire staff. They all bow to the "listener-buyer" who is king and it certainly works wonders for CKCW clients.

If you'd like to hear a trial run of Pearl Grey Cook's voice we'll gladly ship a recording free. After you've heard it, you'll learn why folks who use CKCW are always talking about results. Ask Horace N. Stovin for more facts.

'We don't sell time ...We Sell Results



HORACE N. STOVIN Representatives Torento and Montreal Canadian Broadcaster

May 19th, 1

THEIR REPRESENTATIVES RADIO STATIONS AND Listed Alphabetically by Provinces

TO DIMICLI COT TINADTA

Ø BRITISI	H COL	UMBIA
Chilliwack	CHWK*	Canada—All-Canada Radio Facilities
Kamloops	CFJC*	Canada—All-Canada Radio Facilities
Kelowna	CKOV*	Canada-All-Canada Radio Facilities
Nelson	CKLN	Canada—Horace N. Stovin & Co.
New Westm'ster	CKNW*	Canada-Radio Representatives Ltd.
Prince Rupert	CFPR	CanadaHorace N. Stovin & Co.
Trail	CJAT*	Canada—All-Canada Radio Facilities
Vancouver	CBR CJOR* CKMO* CKWX*	Canadian Broadcasting Corporation Canada—Horace N. Stovin & Co. Canada—Radio Representatives Ltd. Canada—All-Canada Radio Facilities
Victoria	CJVI*	Canada-All-Canada Radio Facilities
• ALBERT	'A	
Calgary	CFAC*	Canada-All-Canada Radio Facilities
	CFCN*	Montreal Toronto Radio Representatives Ltd.
	CJCJ	Winnipeg—Horace N. Stovin & Co. Canada—Radio Representatives Ltd.
Edmonton	CFRN*	Montreal Toronto Radio Representatives Ltd.
		Winnipeg—Horace N. Stovin & Co.
	CJCA* CKUA	Canada—All-Canada Radio Facilities Does not sell time.
Grande Prairie	CFGP*	Canada—All-Canada Radio Facilities
Lethbridge	CJOC*	Canada—All-Canada Radio Facilities
• SASKAT	CHEV	VAN

Moose Jaw	CHAB*	Canada-All-Canada Radio Facilities
Prince Albert	CKBI*	Canada—All-Canada Radio Facilities
Regina	CKRM* CKCK*	Canada—All-Canada Radio Facilities Canada—All-Canada Radio Facilities
Saskatoon	CFQC*	Canada—Radio Representatives Ltd. Winnipeg—Horace N. Stovin & Co.
Watrous Yorkton	CBK CJGX*	Canadian Broadcasting Corporation Canada—Horace N. Stovin & Co.

MANITOBA

Brandon	CKX *	Canada—Horace N. Stovin & Co.
Flin Flon	CFAR*	Canada—Horace N. Stovin & Co.
Winnipeg	CKY*	Canada—Horace N. Stovin & Co.
	CKRC*	Canada—All-Canada Radio Facilities

ONTARIO

Brantford	CKPC	Canada—J. L. Alexander.
Brockville	CFBR*	Canada—Horace N. Stovin & Co.
Chatham	CFCO*	No Exclusive Reps.
Cornwall	CKSF	Canada—Horace N. Stovin & Co.
Fort Francis	CKFI*	CanadaJ. L. Alexander
Fort William	CKPR*	Toronto Montreal Radio Representatives Ltd.
		Winnipeg—Horace N. Stovin & Co.
Hamilton	CHML*	Toronto-J. Reg. Beattie
		Montreal Winnipeg Horace N. Stovin & Co.
		1 6)
	СКОС*	Canada—All-Canada Radio Facilities
Kenora	CKOC* CJRL*	
		Canada—All-Canada Radio Facilities
Kenora Kingston Kirkland Lake	CJRL*	Canada—All-Canada Radio Facilities Canada—Horace N. Stovin & Co.
Kingston	CJRL* CKWS*	Canada—All-Canada Radio Facilities Canada—Horace N. Stovin & Co. Canada—Natl. Broadcast Sales.
Kingston Kirkland Lake	CJRL* CKWS* CJKL*	Canada—All-Canada Radio Facilities Canada—Horace N. Stovin & Co. Canada—Natl. Broadcast Sales. Canada—Natl. Broadcast Sales Canada—William Wright
Kingston Kirkland Lake Kitchener	CJRL* CKWS* CJKL* CKCR*	Canada—All-Canada Radio Facilities Canada—Horace N. Stovin & Co. Canada—Natl. Broadcast Sales. Canada—Natl. Broadcast Sales
Kingston Kirkland Lake Kitchener	CJRL* CKWS* CJKL* CKCR*	Canada—All-Canada Radio Facilities Canada—Horace N. Stovin & Co. Canada—Natl. Broadcast Sales. Canada—Natl. Broadcast Sales Canada—William Wright
Kingston Kirkland Lake Kitchener London	CJRL* CKWS* CJKL* CKCR* CFPL*	Canada—All-Canada Radio Facilities Canada—Horace N. Stovin & Co. Canada—Natl. Broadcast Sales. Canada—Natl. Broadcast Sales Canada—William Wright Montreal Winnipeg Horace N. Stovin & Co.
Kingston Kirkland Lake Kitchener London North Bay	CJRL* CKWS* CJKL* CKCR* CFPL* CFCH*	Canada—All-Canada Radio Facilities Canada—Horace N. Stovin & Co. Canada—Natl. Broadcast Sales. Canada—Natl. Broadcast Sales Canada—William Wright Montreal Winnipeg Horace N. Stovin & Co. Canada—Natl. Broadcast Sales

cally by Frot	inces	
Parry Sound	CHPS*	Canada—Horace N. Stovin & Co.
Pembroke	CHOV*	Canada-Horace N. Stovin & Co.
Peterborough	CHEX	Canada—Natl. Broadcast Sales
Port Arthur	CFPA	Toronto Montreal Natl. Broadcast Sales.
	0// 70*	Winnipeg-All-Canada Radio Facilit
St. Catharines Sault Ste. Marie	CKTB* CJIC*	Canada—Natl. Broadcast Sales Canada—J. L. Alexander
Stratford	CJCS*	Canada—All-Canada Radio Facilitie
Sudbury	CKSO	Canada—All-Canada Radio Facilitie
Timmins	CK30 CKGB*	Canada—Natl. Broadcast Sales
Toronto	CBL	Canadian Broadcasting Corporation
	CJBC	Canadian Broadcasting Corporation
	CFRB*	Montreal-All-Canada Radio Facilit
	CKEY*	Montreal-Natl. Broadcast Sales
14/1	CHUM*†	I and the
Windsor		Canada—Horace N. Stovin & Co.
Wingham	CKNX*	Canada—J. L. Alexander
• QUEBEC		
Amos	CHAD	Canada-Natl. Broadcast Sales
Chicoutimi	CBJ	Canadian Broadcasting Corporation
Hull	CKCH*	Canada-Radio Representatives Ltd.
Montreal	CBF	Canadian Broadcasting Corporation
	CBM CFCF*	Canadian Broadcasting Corporation Toronto-All-Canada Radio Facilio
	CHLP*	Toronto-J. L. Alexander
		Toronto—William Wright
New Carlisle	CJAD† CHNC*	Canada—Natl. Broadcast Sales Canada—All-Canada Radio Facilitie
Quebec	CBV	
anenec	CHRC* CKCV*	Canadian Broadcasting Corporation Canada—No Exclusive Reps. Canada—Radio Representatives Ltd
Rimouski	CJBR*	Canada—Horace N. Stovin & Co.
Rouyn	CKRN*	Canada-Natl. Broadcast Sales
Ste Anne de la		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Pocatiere	СНСВ	Canada-Natl. Broadcast Sales
Sherbrooke	CHLT*	Canada-Radio Representatives Ltd.
Trois Rivieres	CHLN*	Canada-Radio Representatives Ltd
Val d'Or	CKVD	Canada-Natl. Broadcast Sales
• NEW BI	RUNS	NICK
Campbellton	CKNB	Canada-All-Canada Radio Facilitie
Edmundston	CJEM	Canada-Horace N. Stovin & Co.
Fredericton Moncton	CFNB* CKCW*	Canada—All-Canada Radio Facilitie
Saint John	CKCW* CHSJ*	Canada—Horace N. Stovin & Co. Canada—Horace N. Stovin & Co.
Sackville	CBA	Canadian Broadcasting Corporation
• NOVA S Antigonish	CJFX	
Halifax		Canada—J. L. Alexander Canada—All-Canada Radio Facilitie
	CICH*	Canada—Natl. Broadcast Sales
Sydney	CBH	Canadian Broadcasting Corporation
Sydney Wolfville	CJCB* CKIC	Canada—All-Canada Radio Faciliti Does not sell time
Yarmouth	CJLS	Canada—All-Canada Radio Faciliti
• PRINCE	EDW	ARD ISLAND
Charlottetown	CFCY*	Canada-All-Canada Radio Faciliti
Summerside	CHGS	Canada-Radio Representatives Ltd
• NEWFO	UNDL	AND
St. John's	VOCM	No Exclusive Reps.
	VONF	Canada-All-Canada Radio Facilit
	VOLAIN	N. C. I. C. D
• ind:		No Exclusive Reps.
 indicates member which has supplied stations. 	shin in the	No Exclusive Reps. Canadian Association of Broadcaste information in respect to its mem

† Under Construction.

y 19th, 1945

Canadian 'Broadcaster

THANKS! A sin vised b Quinner eer and Flon, to

JUR recent announceents to the effect that our rowing list of subscribers forcing us to suspend our ee list has brought forth gratifying response.

Those who have been reeiving this publication free or the past three years, but ave not yet accepted our nvitation to subscribe, will re receiving a "gentle reninder" if it has not already rrived. For your convenince we have printed it in he form of a combined rubscription blank and inroice.

Thanks Again!

Subscription Rates
1 Year \$2.00
3 Years \$5.00
No Extra Charge for U.S.A. Subscribers

The CANADIAN BROADCASTER 371 Bay Street Toronto A simple gadget has been devised by R. J. Tate and Gerry Quinney, respectively chief engineer and manager of CFAR, Flin Flon, to facilitate setting pick-up heads into record grooves accurately.

HANDY GRASP

Photo number 1 shows a small band of metal around the centre of one of their Northern Electric 9-A Pickups, secured under the two mounting screws. The band is made from thin sheet metal shaped to fit into the recessed portion of the head where the two mounting screws are secured. Another piece of the same metal was then sweated onto the band afterbeing bent into a double hook as shown, the reason for the double bend being to give added leverage, and to keep the fingers away from the side of the pick-up.

Photo number 2 shows how easy

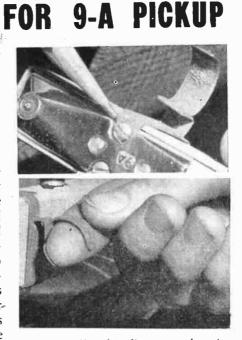
Broadcast From Home

CJCA's slogan "Crossroads of the World" was exemplified in full recently when the BBC London, broadcast a program which originated at CJCA's studios.

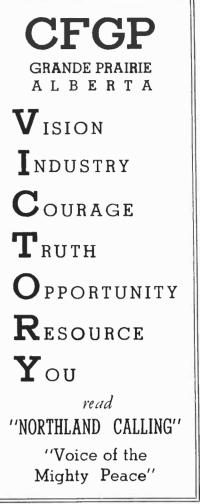
Activities at "The Crossroads" —the physical changes — new buildings — scenery — the many Canadian - American construction projects — the sports picture and other items of special interest to local boys everywhere, were vividly portrayed.

The program was produced and recorded at CJCA's studios. The record was shipped to Ottawa, then relayed by air to the BBC, London. It was broadcast April 10.

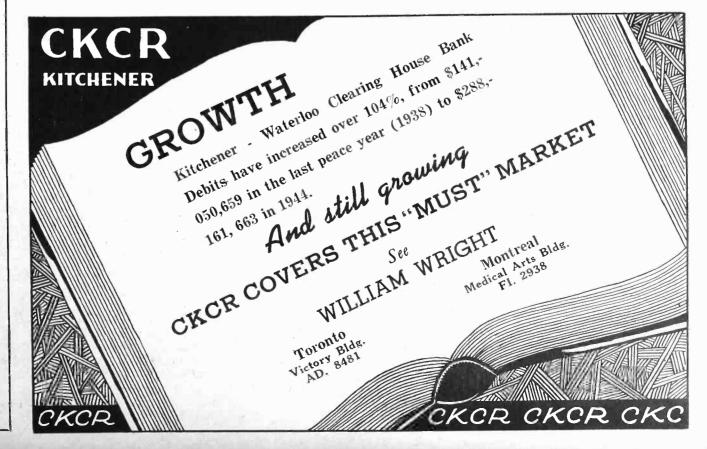
R. Garrett, CERA, HMCS Orangeville heard the program in the mid-Atlantic. He said, "It was great to hear those call letters C-J-C-A once again, and I'm sure a great many boys, like myself from Edmonton, enjoyed the broadcast very much."



it is to slip the finger under the hook and control the position of the pickup in relation to the grooves on the record, thus making it possible to set the needle down onto any particular groove without damage to the needle. The band is so light, 'Tate says, that it adds' nothing to the weight of the head and in no way upsets the characteristics of the 9-A.







*****—and More Coming!

Since Press News back in 1941 started serving Canada's radio stations with news of The Canadian Press, The Associated Press and Reuters, it listed from time to time the stations which joined the PN network.

Back in 1941 and 1942, Press News advertisements used to mention "twenty-four* stations" or "twenty-eight* stations" and so on. A footnote explaining the asterisk would say: "*24 —and more coming," or "*28—and more coming."

Right now the Press News network extends to every province from Prince Edward Island to Vancouver Island. Fortysix* stations are clients. The latest to join—and we welcome them — are:

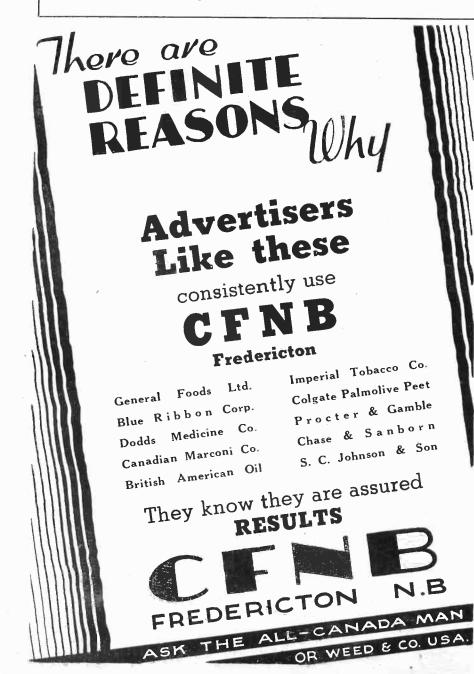
> CFCY—Charlottetown CKTB—St. Catharines CKLN—Nelson CJAT—Trail

Press News provides a complete service of world news with an honest-to-goodness Canadian and British angle. It has told Canada about the world at war. Now Press News plans to give Canada's broadcasters the story of a world building the long-awaited peace.

PRESS NEWS

Metropolitan Building *46—and more coming.

Toronto



RCA Victor Director



Announcement is made of the election of Aubrey H. Elder, K.C., to the Board of Directors of the RCA Victor Company Limited at the annual meeting of shareholders recently held at the Head Office of the Company in Montreal.

2000th Performance

"Rue Principale" oldest of the Procter & Gamble daytime programs in French Canada celebrated its 2,000th performance May 11th.

Created by the late Edouard Baudry in September 1937, as part of the activity of the Montreal production office of Baudry-Harwood. Baudry wrote 1,071 episodes, and then, having been appointed CBC War Correspondent, went overseas, and was killed in French Africa in 1943.

His wife, Yvette Baudry took over the program when he left, and it is at present written by Rene O. Boivin who has around five hundred episodes to his credit.

dred episodes to his credit. "Rue Principale" (Main Street) is the story of the fictitious town of St. Albert, located on the south shore of the St. Lawrence about twenty-five miles from Montreal. Mrs. Baudry works on instructions from Dancer-Fitzgerald-Sample.

Joins Foster

Tom Quigley, recently released from the R.C.A.F., in which he served as pilot, has joined the Toronto office of Harry E. Foster Agencies Ltd.

% everything is
right except the
script, try this
new service

Walter A. Dales Radioscripts 420 Medical Arts Bldg., Montreal, Que.



VERSATILE

Sub-head from H. N. St & Co. letterhead — "(mercial Radio Service, resentatives, Relations". And so do his sisters an cousins and his aunts.

SLOGAN

If your business is not wa advertising, why not at tise your business for s -:Northland C

* * *

WE'D LIKE TO KNOW Now that the post-war iod is looming up, what the rehabilitation comp tees going to do about

INNER MAN

With practically every pronto restaurant closed VE-Day, the radio boys of to do their public services an empty stomach.

FIBBERISM

If the war in Europy is morning, and the war in 1 pan afternoon, VE-Day just the noon whistle b ing for lunch. —:Alico Deug

* * *

BOOMERANG

Our plaint at the evil ample set by the agencie aspires Alec Phare to we "Imitating an agenc methods won't get you n agency's brains," just a though we'd want them

SUMMER COMPLAINT Then there's Lois Stedale's famous remark it she doesn't write compcials — she has them.

FAMILY STUFF

They tell how Preside Truman's daughter Maret was disappointed e other night when the nouncer said that Elly Queen would not be he Then she found it had In cancelled to make way r her father's inaugural dress.

PRO PATRIA

Two million Canadians rificed their right to c cize the government by ing to go to the polls in a 1940 Federal Elections.

EIGHTH WONDER

An editorial in a radio j nal states one great adv age of television is when a politician is on air, you will be close engly to see him think.

-: Saturday

RIGOR MORTIS

With the 8th Victory I and campaign now a matter of history, Toronto talent have the satisfaction of knowing that none of he programs it donated to be cause of Victory insped adverse comment. lay 19th, 1945

3

Songo

NDRAKE

OTTE LEVEL I TEME

785 -

YOSAS HE PELISE

Casa Cugat

AS IT SEEMS STATE

CALGARY

July stastat

REGINA

WINNIPEG



Victory in Europe is ours. That's not w but it's good. Well, it's fairly new tht now but it won't be by the time s is read. Time is an important elewith printers and editors, as it is dio. I'm writing this right on the ent radio. els of VE-Day.

Everybody has waited years for this very so it goes without saying that it was and royally welcomed. Those lcome zens of occasions when we heard "We errupt this program to bring you a ecial news bulletin'' leept us on our s, but eventually they seemed a habit. felt, when it finally came, I'd be very ppy and relieved. I was. But let me I you how it happened.

was listening to the "Breakfast Club" d that show always has a cheerful eft on me. About the three-quarter mark, l Bessey broke in with the biggest news almost six years. I don't remember his ict words but now I feel some sort of o worship for him. From what I have urd, Bessey is a typical example of bitious Canadian youth. At nineteen, has scaled the ladder from CBC office y up to announce staff -- with a desire hard work plus coaching by Glover d other of his principals. That's Bill ssev

T.h

Shortly after that, school was dismissed. portion of Young Canada danced by, lling and waving flags. Jimmie, burst walked straight to his dog saying, low, Pal, Victory's here and daddy'll home". That's what it meant to the unger generation. But reminiscences id memories are inescapable. With pride : remember those boys whose yesterdays ade our today something real and tanble.

By this time I had guite decided to reain at home, near the radio - broadsts were too intriguing to leave. CBC's mmentator, John Fisher, described in tail what goes on in a newsroom when mething big like this breaks. Later in e day he took me, by radio, across couny from Halifax to Vancouver (dropping own to New York) and described cele rations and reactions at the points of B11.

A gay and colorful description of things nd people in front of Toronto's City Hall as made by Hartley McVicar and Neil lorrison.

VE-Day was different. It was not sad, ut certainly more serious. With a proamation by Prine Minister Winston urchill, a message by King George VI; nd addresses by Prime Minister King nd many others, radio had a very full don't want to appear to show artiality to females (although I'd like to) aut the talk by Mrs. Franklin Roosevelt of the most outstanding I've vas one teard. She is indeed, a wonderful wonan and cleverly delivered a message full of pathos

VE-Day-plus-one brought a clever dramatization of "The Second Day". Script was written by Lieut. Joe Schull, R.C.N. V.R., direction and narration by Frank Willis with musical background by Samuel Hersenhoren and a choir. Al Pearce played an excellent part, that of a dying soldier who was dictating a letter to his padre to be sent to his mother. This young man should go far in the dramatic field.

With a thrill of partial victory behind and knowing that all roads lead to us Tokyo, we should buy more and more Victory Bonds toward the day of final Victory.

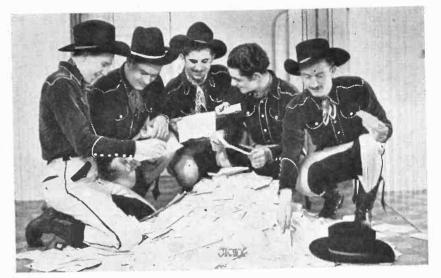
Sponsored Commentaries From San Francisco

In order to bring Canadian women first hand news of the San Francisco Conference, arrangements were made for Claire Wallace to broadcast her "They Tell Me" program, aired through Y & R for Robin Hood Flour Mills Ltd., right from San Francisco. This she did, talking direct from Veterans' Hall in the World Security Conference Headquarters, April 25th and 27th.

On her way home, Claire stopped to do programs from CBR, Vancouver; CFAC, Calgary; CHAB, Moose Jaw; CKY, Winnipeg; CKPR, Fort William. She arrived back in Toronto May 16.

Y & R promotions for this ambitious project, included press releases and spot announcements concerning her San Francisco and western Canada broadcasts.

RIDIN' EAST



The "Alberta Ranch Boys", popular western musical quintet of the rootin' tootin' variety are planning to bring their radio show east this fall. Recently they have been appearing at various training centres and benefits in Alberta. Pictured above, left to right, are Little Joe; Lou Gonzy, manager; Buck Adams; Curly Gurlock and Remo Remo.



Yes, each of these new World Features is "A Show For Your Money"-each one is priced to fit even the most moderate budgets. Yet each Feature bears the unmistakable imprint of World's experience and "know-how" in creating top flight radio shows.

These Feature Programmes are businessmakers just as is the World Broadcasting Library Service. You can offer to your listening audience the "cream of the talent". Would you like more information?

Distributed in Canada by

VICTORIA

Northern Electric 22 A NATIONAL ELECTRICAL SERVICE Northern Electric QUEBEC TROIS RIVIERES SHERBROOKE MONTREAL OTTAWA VAL D'OR SAINT JOHN, N.B. HALIFAX WINDSOR KIRKLAND LAKE TIMMINS SUDBURY PORT ARTHUR LONDON HAMILTON TORONTO EDMONTON VERNON VANCOUVER

Page Twenty

conference.

San Francisco . . . where delegates from the Allied Nations are meeting. Three special radio correspondents have been sent from Canada to cover this historic

Canadian Broadcaster

May 19th, 1's

To bring Canadian listeners up-to-the-minute reports on what's doing in San Francisco, the Canadian Association of Broadcasters, on behalf of a group of Independent radio stations, sent three top-notch correspondents to cover the conference.

First for ENTERTAINMENT!

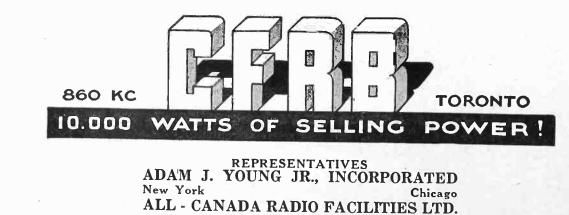
John Collingwood Reade, from the news staff of CFRB, Toronto, is one of the newscasters to go to San Francisco. Mr. Reade is just lately back from a tour of European battlefronts.

T. J. Allard is another of the party of radio experts at San Francisco. Mr. Allard is head of the Radio Bureau in Ottawa and is attending the conference in the capacity of technical advisor.



Dorwin Baird of CJOR, Vancouver, is the third of the correspondents appointed to report on the conference. Mr. Baird has only recently feturned from serving as a Public Relations Officer for the Army.

As one of the stations responsible for this public service, CFRB has been able to supply its listeners with all the details of special interest throughout the conference....a sample of its public-spirited policy that puts this station foremost among Toronto listeners.



Montreal

First for INFORMATION! First for INSPIRATION!