7 Art of noise Manchester's new force in sloove design



☐ Fat chance Fat Lady Sings

MW datafile A 12 page digest of

the week's charts

Up and running Run DMC sprint up the charts



The Business Magazine for the Music Industry

15 DECEMBER 1990 £2.25

Revolver deserts Rough Trade

Revolver Distribution is ditch. ing its troubled long-time partner Rough Trade which was last week hit by staff losses. Revolver is linking up with

Pinnacle in a move which represents a reduction in business for Rough Trade of about 10 per cent The decision comes less than a week after Rough Trade laid off up to 40 staff

Bristol-based Revolver and Pinnacle — the UK's largest independent distributor - are establishing a sales and marketing team to provide distribution services for specialist labels. Revolver is taking with it all but one of its record labels; only Beechwood Records is staying with Rough Trade.

Revolver's labels represent 10 per cent of Rough Trade's turnover and its departure leaves RTD with only Backs from the founder members of what was the Cartel

Over the past few years, Fast Forward and Red Rhino have gone out of business, while

Nine Mile was absorbed within Rough Trade. managing director

George Kimpton Howe says the departure of Revolver was expected and came as no shock They are doing something which is a natural progression he says, "We wish them well in what they are doing.

He says the departure of be tween 35 and 40 of its 250 staff in a wave of resignations and redundancies at Rough Trade's new offices in Manor House

tion of problems within the company. Most were agency staff employed for less than four months to help during the company's move, he says.

However, sources at its ware-house told Music Week that angry workers had smashed a window and painted graffiti on walls to protest at the job losses. Mike Chadwick MD of Revolver, says his company's deci-

Chrysalis is joining Pioneer to develop a £10m studio and con-

The complex, which will be

run by George Martin and Air

Studios, will also include CD

mastering and video playback

facilities and is due for comple-

Meanwhile, Chrysalis Rec

ords UK achieved record yearly

tion in March 1992.

cert venue in north London

sion to move is not linked to problems encountered by

Rough Trade during the move to north London. He says: "We have been talk ing about this since last Decem-

ber. It is a response to market trends We felt it was time to make the move." Meanwhile, other indepen

dents are rallying round Rough Trade. A statement from Mute/4AD says: "While Rough Trade cannot be held blameless for their current situation, they will continue to receive the full support of Mute Records/4AD.

Cheap imports threat

A British mail order company is helping supply cut-price US records direct to UK consumers.

Music Point UK takes orders in the UK and passes them on to US-based Federal Music and Video. Customers are supplied with American icena title cheaper than their British ver-

The company, based in Kidderminster, is selling CDs at £7.99 and tapes and LPs at £3.99 including postage from the US.

A leading industry lawyer says: "The sale of products from America in the UK would infringe the rights of an exclusive UK licence holder.

Music Point's owner, Phil Travers, says the company is trading legally, according to the advice of British and American

Asked whether he could supply a cheap US issue of George Michael's album Listen Without Prejudice, currently in the British charts, Travers said: "Yes"

Sources within the industry say there could be a major difference of legal opinion over whether such imports are illegal. A test case could follow within a year

Mike Hill, field operations manager for the Mechanical Copyright Protection Society, says one of his investigators plans to hold talks with Music Point this week Music Point came to the at-

tention of Music Week during inquiries into a pyramid selling operation offering subscribers cheap CDs, records and tapes. and the chance to earn up to £25,000 commission by intro-ducing friends to its "multilevel marketing" sales drive.

The company, London-based Movin' Music, was set up three weeks ago and owner Paul Saunders claims to have 1.133 members who have paid a subscription and membership fee of

It was to be supplied by Music Point.

However, Music Point decided to remove Movin' Music

from its list of customers following Music Week's inquiries.



Ellis launches **publishing** arm BPI chairman Terry Ellis has

hired former Chrysalis senior vice-president Ann Munday to run alongside his new record label, Imago.

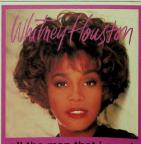
Ellis, a co-founder of Chrysalis, worked with Munday until he sold his 50 per cent stake to partner Chris Wright in 1985. Munday left Chrysalis on the same day to enter management She will still manage Carlene Carter outside the US

While the Imago label is funded by BMG, the publishing company is Ellis's personal vehicle.

"Obviously, I would like to sign the publishing of the acts I'm signing to the record company," he says. "But I am less comfortable in making an investment in artists with other record companies," he says.

Munday says: "I really enjoy working with Terry. His attitude artists is one of the best." BMG backs Ellis: see page 4 Chrysalis plans £10m venture turnover of £22.6m. virtually double last year's total, and pre-tax profits of £3.4m. But the

company's US performance showed a loss of £1.6m. The Chrysalis UK figures show an apparent fall in turnover from £24m in 1989. But the 1990 figure only represents half of all sales, with new partner EMI taking the other half



all the man that i need

Des O'Connor Tonight Show

BPI to vote early on new chief The BPI is bringing forward the selection of its new chairman by

three months to ensure he is fully briefed on the Copyright Tribunal dispute with the MCPS Nominations would normally

have been sought in April ahead of the May AGM. But last week the BPI council agreed to seek

Current chairman Terry Ellis will continue in his role until the end of May. If no internal candidate can be found, Ellis is keen to seek a full time professional for the job. Sources suggest Poly-Gram chairman Maurice Ober-

stein may yet stand, however

See Comment, page 3

coming up in 1991



simply red





east west records one year old this week















mike and the mechanics and many, many more

and already we've got a brother - east west records GmbH (formerly teldec record service GmbH) heussweg 25 2000 hamburg 20 germany, is born this week

east west records electric lighting station 46 kensington court london w8 5dp

MI nets World **Cup rights**

the rights to footage of the Italia '90 World Cup which were withdrawn from Stylus Video by FIFA. Stylus, which went into re-

ceivership in the summer with debts of up to £15m, is now negotiating the sale of the videos made while it held the worldwide rights.

Media Investments has formed a new company, Sportsworld Video, to market the footage. Sportsworld, headed by former Stylus executives Tony Taglienti and Nigel Wood, is now negotiating with Stylus for the rights of the World Cup programmes it made before going bust.

They include Gascoigne's Story, which reached the Top 30 video chart in November. and four other programmes charting the progress of the England and the Republic of Ireland teams throughout the

Filmtrax takeover swells EMI Music

EMI Music claims it is unrivalled as the world's biggest music publisher after completing its takeover of Filmtrax.

The music publishing giant finally agreed the deal at a cut-price rate of no more than \$93.5m (£48m) following four months of negotiation. When the deal was originally announced in August,

agreed to pay up to £62m. The deal was signed in London on Tuesday by EMI vicechairman Martin Bandier and Filmtrax managing director John Hall. The exact value of the deal will be finalised once EMI has completed its analy-

sis of Filmtrax's balance sheet. EMI Music Publishing chairman Charles Koppelman the largest publisher in the world. The deal includes some wonderful songs and rights which will fit in very well with the rest of the EMI music cata-

Refore the deal Warner Chappell was probably ahead on gross volume of rights but this takeover, which adds an other 90,000 titles to EMI's catalogue, takes the British company into an unrivalled

lead, he says. Co-founder and managing director John Hall and fellow director Cornelius Bohane both stay on as consultants for

Hall says: "For sentimental reasons I'm very sad to see the end of Filmtrax, but I'm glad that the rights stay with British company. The deal gives EMI a major

hold on the film soundtrack business, adding Filmtrax's tie-in with Columbia Pictures Entertainment to EMI's existing deals with MGM and 20th

The Columbia agreement, which includes 2,500 original compositions for films and TV covers all future productions until 1993

The Columbia catalogue also includes copyrights from film and TV programmes such as Ghostbusters, Close En-counters Of The Third Kind, Tootsie, St Elmo's Fire and Hart To Hart.

COMMENT



A wave of activisms. industry. Last week the British

Association of Record Dealers revealed it intends to hire a full-time secretary. BASCA is raising money to turn itself into a more campaigning body. Now the BPI may elect a full-time chairman

Some will argue that such sensitive posts need people schooled in the ways of the industry, rather than professional lobbyists

They are wrong. Running a music business is one of the most taxing jobs around. The idea that parttime chairmen can combine their day-jobs with the task of representing the industry is a little optimistic.

No-one would put a lobbyist in charge of a hit record. Why expect a hitmaker to be able to run a lobbying organisation?

There is a chance. however, that someone could be found who knew the industry inside out but might be willing to take on a full time role.

It is up to that person to step forward.



Scarlett fights closure with receivership ploy The Scarlett Group is fighting redundant so far with other

closure by going into adminis-Director Robin Millar made

the move in a bid to drive a wedge between the studio, record and publishing company and its creditors to prevent it being wound up. The group ran into difficulties two months ago when a

joint venture between itself, its bank and the Swiss Bank Corporation fell through As a result of the collapse Inland Revenue and HM Customs and Excise debts mounted and Millar feared a winding

un order within weeks With no new partnership deals in sight, Millar called in the receivers. As a result, the group is suffering cutbacks. Seven staff have been made lay-offs likely. Uncertainty also hangs over the Scarlett Records operation where managing director Phil Rambow is the sole staff member. Wages within the whole

group have been cut and record company activities are being kept to a minimum. But Millar says the Power Plant and Maison Rouge studios will continue as normal. Millar believes the aggres-

sive cost-cutting could enable the group to trade its way out of trouble, even if Scarlett fails to find a new partner or sell Maison Rouge. "The studios are running as

normal. In fact, they are taking more money than they did this time last year," says Mil-**GATT** impasse hits copyright

Brits shun teen idols

ent in the nominations for this year's Brits Awards has left no room for teen idols Kylie, Jason and New Kids On The Betty Boo, Cocteau Twins.

Happy Mondays and The La's are some of the new names to be included in the list of nominations. The full list is:

Best British Male Artist - Phil mmy Somerville Best British Female Artist — Betty Boo, Elizabeth Fraser (Cocteau Twins), Dusty Spring-field, Lisa Stansfield and Caron

Best Album By A British Artist Best Album By A British Artist
— The Beautiful South's Choke,
Elton John's Sleeping With The
Past, George Michael's Listen
Without Prejudice Vol 1, Van Morrison's Enlightenment, Prefab
Sprout's Jordan: The Comeback
and Lisa Stansfield's Affection.
Best British Producer — Nellec
Honger, George Michael, Paul Best British Newcomer — Betty Boo, The Charlatans, Happy Mon-days, The La's and Beats Interna-Best International Female

Mariah Carey, Neneh Cherry, Whitney Houston, Janet Jackson, Madonna, Sinead O'Connor and Best International Male Michael Hutchence, Jon Bon Jovi. MC Hammer, Prince and Paul

Best International Group — B-52s, De La Soul, Faith No More, INXS and Roxette. Best International New-

er — Mariah Carey, Dece-MC Hammer, Maria McKee Best Soundtrack/Cast Recording — Days Of Thunder, Ghost, Pretty Woman, Twin Peaks and

Wild At Heart.
Best Recording By A Classical
Artist(s) — In Concert by
Carreras, Domingo, Pavarotti;
Love For 3 Oranges by the Chair
and Orehestra of the Opera of
Lyon, Prince Of The Pagodas by
The London Sinfonietic, Serenade
To Music by The English Chamber
Orehestra and Vespers Of The
Blessed Virgin by The English Baverous Solution.

The awards are being held at the Dominion Theatre in

Reggae artist Shabba accident-prone, to say the

First, his gig at Brixton Academy was disrupted by a shooting. And then last week his PA at Tower Records in London's Piccadilly Circus turned into a mini-riot

Tower manager Craig Martin has responded by banning all hip hop, rap and reggae artists from appearing in his store. The best that can be said

of that decision is that it was taken in the heat of the moment. Such apparent racism is offensive and wrong headed. Yobs do not come conveniently colour coded. As for Ranks, no-one is

suggesting he was responsible for either event, but clearly he keeps some pretty rum company. His new record label, Epic, should proceed with caution.

Fore Kedmond

ment on the rental and copyright of music recordings have

been dashed with the breakdown of General Agreement on Tariffs and Trade talks in Proposals on the protection of intellectual copyright pres-ented by the EC and the US were left unresolved amid

larger disagreements over ag-EC representatives hoped to have their proposals for a 50year copyright on all recordings and for rights of control over the lending and rental of recordings accepted after four years of talks

There has been growing concern over abuse of copyright in developing countries and the growth of the rental industry in Japan.

The Japanese wanted GATT to enshrine rental shops rights with the payment of an "equitable" sum to artists, a move opposed by the EC and the US, which wanted an agreement giving artists, composers and producers the right to control or prevent rental of their prod-

The European Commission put forward proposals which would protect such rights with a 50-year copyright on all European records.

Best British Group - The Beautiful South, The Cure, Happy Mon-days, Soul II Soul, The Stone Roses

Hooper, George Michael, Paul Oakenfold/Steve Osborne, Chris Thomas and Youth.

London on February 10.



A controversy, the chart supervisory committee is at last addressing the problem of classical recordings chart definition.

The chart is a reference tool for album availability, retail in-store placement and public information, but the current system of two classical charts makes

certain recordings open to misplacement There are many arguments about the

limitations of one chart however. Creating a single classical chart could mean that many new, full-price and important recordings would be excluded. Why not have a classical compilation chart and a full-price classical chart? Or perhaps it is time to redefine the boundaries of "classical" and "crossover"? Of course, a classical recording would continue to enter the pop charts if it achieved sufficient volume

In Concert, which has sold more than Im copies in this country is banished to the increasingly nebulous ranks of the crossover chart.

It is absolutely absurd that this recording, while featuring the voices of three of the most serious and respected operatic artists of our time performing mainly music of the 19th century, should be a victim of such a harsh edict. If this is crossover, what on earth

defines crossover? A colleague remarked in Music Week three weeks

ago that the three tenors' In Concert belongs in the crossover chart because it is a compilation. He is wrong. A classical compilation is made up of previously released material. In Concert is a rand new live recording. Perhaps one day, the

humble market of classical music might be transformed permanently; listener friendly, mass-market music would

not be confined to rock Perhaps then the debate will be the iconoclastic merging of the pop and classical charts.

Terri Robson is marketing director of Decca Records.

Warp and Rhythm King in cash clash jects that view. She claims

keting partner Rhythm King loggerheads after Warp's decision to terminate its contract

Publicly the companies say they hope their parting will be but privately there is a major disagreement

Warn stunned Rhythm Kine executives when its lawye sent a "totally unexpected" let ter saying it planned to end the relationship. Hopes of a reconciliation foundered last week, culminating in both

Warp co-director Rob Mitchell and Rhythm King spokeswoman Adele Nozedar

say there will be talks between e companies to keep their differences out of the courts. Yet each company claims the other owes it money.
Mitchell says: "I still think

everyone at Rhythm King is great but the company is no longer right for us. They say they are surprised at our decision to terminate the contract. but we sent dozens of letters asking them to do certain things which were just not "It is difficult to know how

much business they got from us during the relationship. owe us money, rather than the other way around." Warp has been considerably

strengthened by its partner ship with Rhythm King; it sold 300,000 records this year. But, according to Mitchell, it "would have gone out of business by Christmas" had the partnership continued. Rhythm King's Nozedar re-

Warp no longer has a contract with Rhythm King, but points out that the terms of an earlier contract mean "they are not free to go wherever they want", a condition which could cause problems with Warp's decision to release Sweet Exorcist's Clonk on Pinnacle today

A Rhythm King source says: "I don't know how they can say they are owed money by us. We advanced them money on artists which was never re-

Flying writs vow to Flying Records label The Flying Record Company is

planning legal action against a new label with a virtually identical name

The established company set up in 1981, is making the move to protect its name and trademark ready for launch of the new label Flying Records early next year.

Managing director of The Flying Records Company Paul Walden says that although a company has been operating under a similar name in Italy the UK company is a different

"We have always traded under the name of Flying Records and our name is wellknown," he says. "We are consulting our solicitors. Walden's company runs four

different operations, covering record releases, tour promotion and publishing. This year the company has promoted tours by Bob Geldof and The Four Tops and had a hit album with the TV-advertised Gene Pitney collection.

The new Flying Records is being set up by an independent retailer of the same name

based in Kensington, London Owner Charlie Chester "We are both in completely different markets. We are not trying to take their

Tower stirs racist' row

branded "racist" after banning all hip-hop, rap and reggae artists from making PAs at its main West End store

The shop took the decision after about 500 fans ran riot during a signing session by reggae artist Shabba Ranks on Tuesday last

Ranks' press agent James Style fumes: "This is so racist If it had been Jason Donovan it would have been Teenage fans go wild', but because it's Shabba it's a 'reggae riot' wonder if the ban covers Va-

Store manager Craig Martin imposed the ban after Tower s left with a bill for about £6,000 for stolen records and damage to the store. He says: "It's because of the

ad attitude of the crowd. When you start to ask people to get into line they don't like it

He says a PA by white rap artist Vanilla Ice at the same Piccadilly Circus branch went off smoothly

While Tower blames Ranks' late arrival for the trouble, his



Shabba Ranks: riot

management says there was not enough security for the numbers who turned up. They just underestimated

how many people would turn up," says Style. "They didn't realise quite how big an international star Ranks is. Ranks is devastated by the trouble, he adds, as it follows a shooting at one of his concerts earlier this year.

Managing director of black music company Profile Records. Andrew Cleary, adds: This ban seems another step further down the road which rap and reggae acts seem to

Council allays Lennon show poll tax fears

Liverpool City Council is denying reports that the John Lennon Memorial Concert has left its poll tax payers with a £392,000 bill.

Steve McCriskin, the concert's Liverpool co-ordinator, says the council's share of costs is likely to be covered by the income still being generat-ed by worldwide TV showings of the event.

The council originally laid out £600,000 for the concert in association with John Lennon Tribute Ltd, a London-based company charged with marketing the event for the Spirit Foundation, the charity which

will benefit from any profits. McCriskin says £200,000 of that outlay was returned by JLT in May, when the concert staged. A further £200,000 of the £600,000 was donated to the cost of the event as part of the city's on-going Pier Head promotions cam paign. Liverpool City Council does not expect that to be returned. McCriskin is hopeful of recouping the remaining "At the end of the day, we

will have paid out £200,000 which we never expected to be returned," he says. "We considered that to be an investment in the re-development of the Pier Head area.

Ellis stays cagey on Imago's '\$100m' The new company will be BMG chairman Michael Terry Ellis manages to simul-

taneously dismiss and fuel speculation that BMG is put label. Imago. "It defeats me where any

body could have got that figure from," he says. The financial structure of the new company is confidential. But he acknowledges: "There's a substantial long-term commitment from BMG. They are being very realistic about what off the ground. You need deep You also need a great deal

of faith and staying power. Imago is committed to a "less is more" philosophy which means it will release just one piece of product in each of its lease by UK band King Of Fools is due next April. second, from Australians Baby Animals follows in June

based in New York, reflecting Ellis' knowledge of the US market. Most of its 30 staff market. Most of its 30 staff will be there, leaving the UK as merely an A&R source staffed by a so-far-unnamed director of A&R and an A&R manager.

Imago will handle its own sales and marketing in the US: elsewhere it is licensed to BMG operating companies -

Dornemann is giving Image the freedom it needs to be successful, he says: "I can basically run the company how I Whether BMG's investment

is \$100m or \$10m, Ellis will still not be drawn. But for the moment, he says: "The day I look forward to, is the day I repay the money I have borrow ed from them and I start making a profit."



EMI honours songwriters

The BMI honoured its songwriters and the PRS at its annual awards dinner at London's Dorchester Hotel last

Frances Preston, BMI president, says: "This is our chance to say thank you to all the composers who use BMI in the States to licence their works and to PRS for all their hard

During the gala awards dinner, Preston announced Phil Collins, Lamont Dozier and Hit & Run Music Publishing as winners of the Song Of The

Year Award for Two Hearts. Other awards presented to the most performed songs of the year included: Phil Cilia. Chris Duffy and EMI Songs for Cry; Mike Stock, Matt Aitken, Pete Waterman and All Boys Music for It Would Take Strong, Strong Man and This I Know It's For Real Mike Rutherford, BA Robert son and Hit & Run Music for The Living Years; Basia, Danny White and What Music for New Day For You; Enya. Nicky Ryan, Roma Ryan and EMI Songs for Orinoco Flow Rick Astley and All Boys Mu-sic for She Wants To Dance With Me; Daniel Ash, David Haskins, Kevin Haskins and Beggars Banquet Music for So Alive; Warner Chappell Music Soul Provider: Datchler and Virgin Music for Turn Back The Clock; Steve Winford and FS Ltd for Hold ing On and Don't Know What The Night Can Do?

Gulf concert cock up

Officials at the Ministry of Defence and the BPI are blaming each other for announcing a Christmas Gulf concert for British troops, which will not

take place The MoD proudly included details of the event, featuring Phil Collins, Elton John and Eric Clapton, on a list of for the

Unfortunately. John and Clapton knew nothing about it. BPI and MoD officials hast-

ily prepared a joint statement in which the MoD appeared to accept responsibility for the

News of the proposed concert was given to the media during a press conference de-signed to show how Britain is

supporting its troops.
An MoD spokesman says: "The BPI approached us with the idea so we included it in the list. They came up with the names - when I saw it I thought 'My God, Knebworth'. But they don't seem to have

volved.

However, the BPI says chairman Terry Ellis approached the MoD with the idea - but was told it was not logistically possible to

Spokesman Jeremy Silver says: "They have obviously tried to put together a list of things they are doing for the troops while morale appears be low, and someone just threw this idea on

Righteous Brothers Rod Stewart and Tina Turner

Bombalurina

Robert Palmer/UB40

NEWSFILE

Madonna's Justify My Love single is to be released by WEA in January as a video single and is expected to retail at about £5

Premium rate phone line watchdog ICSTIS says it has received several complaints about the controversial A&R information line set up by manager Harry Cowell. It is now awaiting Cowell's response to allegations that it is inaccurate, derogatory and encourages trespass.

MD Tony Powell says the full UK implications of Matsushita's £3.1bn

takeover of MCA will not be realised until the new year. Meanwhile, the company is putting its new deal with Geffen into operation and ready for January 1

Dave Clark has won £400,000 damages following a High Court action against Rank Theatres relating to his musical Time. Rank was found to be in breach of contract with Clark's The Right Time production

Charly Records has accepted a High Court apology from Billboard magazine relating to an article reporting allegations by singer Nina Simone in terms which suggest the company had been guilty of racketeering and fraud.

EMI Records is joining Dolcis shoes, Braun shavers Touchstone Home Video's biggest marketing campaign. for Pretty Woman. The promotion includes coverage in national newspapers and magazines as well as an extensive radio promotion

Harry Doherty, the former editor of Hard 'N' Heavy video magazine, is rejoining Metal Hammer which he helped found as editor of the English edition five years ago.

Sales hits miss out in phone poll

The first attempt at a national chart based on a telephone poll shows a marked difference to the normal sales chart

Broadcast software house Iris, which is launching the National Recall Chart next spring, carried out a test run

at the end of November. A panel of 430 people aged between 15 and 39 who listen to a minimum of two hours of music a week and live in the south were interviewed.

The top 25 singles of that week were included in the poll along with seven others in the

Only six out of the sales Top 10 feature in the recall chart and one of those not included was the number one Ice Ice Baby by Vanilla Ice.

The compilers of the test chart say the sample was unweighted but that it was balanced for age. They also

NATIONAL RECALL TEST CHART 1 (2) Unchained Melody

2 (5) It Takes Two 3 (18) Seven Little Girls

(8) I'll Be Your Baby Tonight 5 (10 To Love Somebody 6 (15) A Little Time

7 (4) Don't Worm 8 (33) Show Me Heaven 9 (39) Dressed For Success

10 (9) King Of The Road CIN chart position in brackets. We Nov 30

stress that it is not an official

trates the technique National Recall's managi director designate Kerry Juby says the chart proves that the number one single is not necessarily the most popular

The reason why Vanilla Ice doesn't appear is because the song at that time was only The Beautiful South

Kim Appleby Maria McKee Roxette The Proclaimers

recall chart, but merely illus-

song of that week

available as a single. Most of

the other songs figure in other formats, like albums, and are consequently more popular, says Juby.

But the fact that the chart features strong album tracks does not mean it will become boring, adds Juby. "We were worried that just album tracks by Phil Collins and Dire Straits would be chosen but thankfully that is not the case," he says.

says the apathy of record companies is undermining its attempts to provide live music at Organisers of the event

chose the Town and Country Club to stage four nights of entertainment for the interna-

Apathy stalls T&C's Midem concert

T&CC general manager Ollie Smith says, "My first thought was that it would be quite straightforward because record companies would want their bands to appear at such a prestigious event, but I was wrong," he says.

come blase in their attitude to Midem. The event isn't held in such high regard any more which is why the organisers are trying to make it more interesting. Smith is now finalising a

four-night package.

Homesystems by Lift

Over 26 products for CD, MC and Video. Developed from Lift's successful range of merchandising units.

Quality and value. Make the season more profitable with Lift. For full trade details contact Stuart Copland on 0296 615151.



- Strong media campaign
- Free consumer leaflets
- Impulse sales
- Excellent profit margin In store display panels
- Free display stand

RELEASED FRIDAY 14th DECEMBER

THE REAL VALUE FOR MONEY HITS PACK

ONE CASSETTE WITH 24 CHART HITS

ONE CD WITH 74 minutes OF THE BEST CHART MUSIC

Dealer Price

CASSETTE: COMP CI \$5.17 CD: COMP CDI £7.59

HEAVY WEIGHT minimum 3 WEEK NATIONAL TV campaign **COMMENCES THURSDAY** 13th DECEMBER

EYE CATCHING DAY GLO POINT OF SALE

ORDER IMMEDIATELY from CBS TELE-SALES

CBS wea



THE HIT PACK

The Best of Chart Music.

Side One

GROOVE IS IN THE HEART - DEEE-LITE

FANTASY - BLACK BOX

MARY HAD A LITTLE BOY - SNAP

HEAVEN - THE CHIMES*

SUCKER D. J. - DIMPLES D*

LIVIN' IN THE LIGHT - CARON WHEELER

CRAZY-SEAL

THEN - THE CHARLATANS

CUBIK (ORIGINAL MIX) - 808 STATE

GOOD MORNING BRITAIN -AZTEC CAMERA & MICK JONES

MORE - SISTERS OF MERCY*

THE OBVIOUS CHILD - PAUL SIMON

Side Two

ARE YOU DREAMING - TWENTY 4 SEVEN

THIEVES IN THE TEMPLE - PRINCE

SPIT IN THE RAIN - DEL AMITRI

KING OF THE ROAD - THE PROCLAIMERS

SHOW ME HEAVEN - MARIA McKEE

TAKE MY BREATH AWAY - BERLIN

I'LL NEVER FALL IN LOVE AGAIN -

BLUE VELVET - BOBBY VINTON

CRYING IN THE RAIN - A-HA

FALLING - JULEE CRUSE

TONIGHT - NEW KIDS ON THE BLOCK

FOG ON THE TYNE (REVISITED) -

*Bonus Tracks on cassette only

Creating art for noise

tive artwork for Joy Division in 1979 which first showed Factory Records' commitment to design becoming an integral part of the label's identity.

Over a decade on, and Factory is again backing a new force in design.

Central Station Design's

vivid sleeves for Happy Mondays and Northside have challenged conventional vinvl wraps perhaps because it is art and not the packaging which interests the trio.

'We're recognised as artists and not just for the 12-inch squares. Our covers are paintings and not boring graphics. says Pat Carroll who works with his brother Matt and Karen Jackson Factory adopts an open-

minded approach to sleeve design, giving CSD a free rein to come up with designs for its "We don't put any restric-

tions on them. Their biggest restriction is having to please the band," says Phil Saxe, the company's head of A&R. The Ryder brothers and the

Carrolls are cousins, and CSD has produced artwork for Happy Mondays since the first single, Delightful, in 1985.

They don't come cheap, but it's worth it because what they are doing is unique," Saxe who explains that CSD sleeves evolve alongside Happy Mondays' records. The



Central Station Design's vision of Arthur Askey designers attend all the band's

gigs and develop ideas even before a single is chosen.

"When we put out a Mon-days single it's like handling two artists - Happy Mondays and Central Station Design.

CSD is, however, reluctant to be lumped in with the current Manchester scene and is at pains to point out that they had been painting long before second generation flares.

As if to prove the point,

CSD's exhibition of acrylics of popular comedians - includ-

ing Arthur Askey, Ken Dodd and Bob Monkhouse - has just completed its run in London

Pet Shop Boy Neil Tennant brought the paintings down to The Decorative Arts Group Gallery, where he is a partner, after being sufficiently impressed at Manchester viewing earlier this year

Paula McGinley

THE EAR

MW's Talent Tipsheet steen and Billy Joel. While the production is a shade over-

PRESTON BIG RED BUS

Tremendously catchy indie

pop is on offer from this talented four-piece. Their threetrack demo opens with the sparkling instrumental Hulen which demonstrates their superior musicianship. All I Need and Brideshead meanwhile prove that vocalist Michael Shepherd has a worthy larynx, and when it is aligned with Neil Spence's lead guitar the result is quite Contact: Michael Shepherd

Tel: 0772 723900

LIVERPOOL

THE SNAKESKINS

his quartet is still without a UK deal despite appearing alongside Elton John and Paul McCartney on Soviet TV's Gradus Ad Parnassum rock festival, gaining a deal with the Soviet Melodia Records in the process. Their sound is strikingly adult, recalling Springblown, the songs retain a sin-Contact: Phil Tompkins Tel: 081 780 1092

LEEK

OTHER VOICES Vocalist Janet Galloway sounds like someone who could easily make her mark. Her voice is occasionally reminiscent of All About Eve's Juliette Regan but Galloway is equally capable of raunching out. The four male musicians behind her also impress with a noise veering from bluesy rock to more current indie rock, and their live presence is guaranteed to impress. Contact: Tony Berry

Tel: 0689 24337 LONDON

Rip is a singer/songwriter whose songs avoid being tag-ged MOR by virtue of some

nicely quirky arrangements. I Love You is a particularly fine pop song recalling some of Lou Reed's more light-hearted moments. The bi-lingual La Copita has a certain bawdy charm, but it is the more considered Prayer Of The Bottle featuring just the man and his piano which deserves repeated Contact: Guy Ripley

Tel: 081 740 4827

THE BIG TRUTH BAND This six-piece outfit mix a This six-piece outfit mix a superior pop sound with honky-tonk piano and soul feeling. The likes of Hothouse Flowers and Van Morrison might have done it all before, but songs such as Walk On By and Threw Me In The Water indicate a band worth catching

Contact: Robin Catto Tel: 071 328 0662

Send tapes and hot tips to Leo Finlay, The Ear, Music Week, 23-27 Tudor Street, London EC4Y 0HR



IS PROUD TO BE

CELEBRATING 35 YEARS

OF SERVING PRS

SONGWRITERS IN THE U.S.

AND CONGRATULATES

ALL THE PRS WRITERS

AND PUBLISHERS OF THE

MOST PERFORMED WORKS

OF 1989.





MOST PERFORMED

Two Hearts
PHIL COLLINS
HIT& RUN MUSIC PUBLISHING LTD.

MILLION • AIR PERFORMANCE SONGS

FOUR MILLION PERFORMANCE SONGS

Michelle
JOHN LENNON
PAUL McCARTNEY
NORTHERN SONGS LTD.

THREE MILLION PERFORMANCE SONGS

Alone Again (Naturally)
GRAND UPRIGHT MUSIC LTD.

Born Free DON BLACK

Hey Jude JOHN LENNON PAUL McCARTNEY NORTHERN SONGS LTD.

Let It Be JOHN LENNON PAUL McCARTNEY NORTHERN SONGS LTD.

TWO MILLION PERFORMANCE SONGS

Baker Street GERRY RAFFERTY EMI MUSIC PUBLISHING LTD.

Every Breath You Take STING MAGNETIC PUBLISHING LTD.

Goodbye Yellow Brick Road ELTON JOHN DICK JAMES MUSIC LTD.

Lost In Love RIVA MUSIC LTD

Penny Lane
JOHN LENNON
PAUL McCARTNEY
NORTHERN SONGS LTD.

MILLION PERFORMANCE SONGS

Back In The High Life Again STEVE WINWOOD FS LTD.

Candle In The Wind ELTON JOHN DICK JAMES MUSIC LTD.

Do You Want To Know A Secret? PAUL McCARTNEY NORTHERN SONGS LTD.

Eight Days A Week PAUL McCARTNEY NORTHERN SONGS LTD.

Hitchin' A Ride PETER CALANDER MITCH MURRAY INTUNE LTD. DICK JAMES MUSIC LTD.



MILLION • AIR PERFORMANCE SONGS

Don't You Know What The Night Can Do? STEVE WINWOOD

Honky Cat ELTON JOHN DICK JAMES MUSIC LTD.

DICK JAMES MUSIC LTD.

I Feel Fine
PAUL McCARTNEY
NORTHERN SONGS LTD.

Live And Let Die PAUL McCARTNEY EMI UNITED PARTNERSHIP LTD.

The Living Years
MICHAEL RUTHERFORD
B A ROBERTSON
HIT & RUN MUSIC (PUBLISHING) LTD

Maybe I'm Amazed PAUL McCARTNEY NORTHERN SONGS LTD.

Never Gonna Give You Up MIKE STOCK MATT AITKEN PETER WATERMAN ALL BOYS MUSIC LTD.

No One Is To Blame HOWARD JONES WARNER CHAPPELL MUSIC LTD.

Nowhere Man JOHN LENNON PAUL McCARTNEY

ROLL MCCARINEY NORTHERN SONGS LTD Roll With It STEVE WINWOOD ES LTD

Shattered Dreams CLARK DATCHLER VIRGIN MUSIC (PUBLISHERS) LTD.

She's Not There ROD ARGENT MARQUIS MUSIC CO. LTD.

Two Hearts
PHIL COLLINS
HIT& RUN MUSIC PUBLISHING LTD.

MOST PERFORMED

Blue Side Of Town RONDOR MUSIC (LONDON) LTD.

Give A Little Love RONDOR MUSIC (LONDON) LTD.

I Feel Fine PAUL McCARTNEY NORTHERN SONGS LTD.

Joe Knows How To Live GRAHAM LYLE GOODSINGLE LTD. RONDOR MUSIC (LONDON) LTD.

Tear Stained Letter RICHARD THOMPSON

Tell Me True RONDOR MUSIC (LONDON) LTD.





MOST PERFORMED

Cry PHIL CILIA CHRIS DUFFY EMI SONGS LTD.

Don't You Know What The Night Can Do? STEVE WINWOOD FS LTD.

Holding On STEVE WINWOOD FS LTD.

It Would Take A Strong, Strong Man MIKE STOCK MATT AITKEN PETER WATERMAN ALL BOYS MUSIC LTD.

The Living Years
MICHAEL RUTHERFORD
B A ROBERTSON
HIT & RUN MUSIC (PUBLISHING) LTD.

New Day For You BASIA DANNY WHITE WHAT MUSIC LTD.

Orinoco Flow ENYA NICHOLAS RYAN ROMA RYAN EMI SONGS LTD.

She Wants To Dance With Me RICK ASTLEY ALL BOYS MUSIC LTD.

So Alive DANIEL ASH DAVID HASKINS KEVIN HASKINS BEGGARS BANQUET MUSIC LTD.

Soul Provider WARNER CHAPPELL MUSIC LTD.

This Time I Know It's For Real MIKE STOCK MATT AITKEN PETER WATERMAN ALL BOYS MUSIC LTD.

Turn Back The Clock CLARK DATCHLER VIRGIN MUSIC (PUBLISHERS) LTD.

MOST PERFORMED MOTION PICTURE AND TV SONGS

Driving Miss Daisy HANS ZIMMER

Lethal Weapon ERIC CLAPTON

With A Little Help From My Friends (From 'The Wonder Years') JOHN LENNON PAUL McCARTNEY



Touch Stone Enterprises is claiming a good initial response to its Outdoor Event 91 to be held at Wembley Exhibition Centre on January 29, 30 and 31. One companies will demonstrate corviese from crowd management and crash barriers to catering, child care at outdoor events and even special features such as firework displays. To pre-register for the event phone 081 840 3888 Pre-registration will give free entry to the event and a free catalogue outlining the services on offer . . . The Rock Garden is to offer a ticket service for major venue concerts. In a deal with the Ticketmaster agency, tickets will be available from The Rock Garden in London's Covent Garden within the next few weeks . . . Harvey Goldsmith has announced the first dates for George Michael's Cover To Cover '91 tour. Birmingham's NEC is booked for January 15 and 16 with two dates at the Wembley Arena on March 19 and 20. Michael will also be playing Rock In Rio 11 in Brazil during January, plus dates in Japan, yet to be announced . Giant Leap Productions was due to stage the first of its The Voyage events at London's Camden Palace last night (December 9), Billed as "a celebration of awareness", The Voyage aims to give quality showcase opportunities to new performers and provide a relaxed atmosphere for

established artists. A second

event is pencilled in for mid-

Country Club ... MCP has

two forthcoming tours. The

Almighty will get second

billing to Motorheads

March at London's Town And

announced the support acts for

January tour, while Vixen will

be doing the honours for Deep

ROUND-UP Fat Lady's hard touring pays off

The Fat Lady Sings headlined London's Town And Country Club in a unique position: they have yet to release their debut

Band manager Stopps, says: "I don't know if there is another band around in that position

Now signed to East West. the band have built steadily from a small indie outfit to the brink of chart success, at all times picking up increasing support. Now with a major's backing, Stopps welcomes the slight easing of the band's fi-

nancial worries. "Being with a major is a great relief," he says, "As an indie the financial worries are taxing, but now we've got a good sound system and a bus on the road. Previously, the band had to actually drive a van to the gigs themselves now they can arrive fresh and obviously perform better.

The band's confident per formance, embracing both the intimacy of their indie roots as well as the larger projection expected of a major label act

Constant gigging is the secret of one band's rise to the brink of chart success. By Duncan Holland is the result of steady touring

It is a learning process which Stopps feels is vital.

The live scene is extremely important." he says. bands who have stayed the distance over the past 25 years are the hard working bands like the Stones.

Stuart Galbraith, MCP promoter for parts of the tour, says: "The level The Fat Lady Sings are going out at - the 1.000 audience level - is the hardest to crack. But they've been getting good audiences

"This is especially encourage ing in the run-up to Christmas and now we are in a recession. money for these sorts of gigs is tighter. The arena end of the business is holding up, but at the other end of the scale things are a lot tougher."

Stopps points out that constant gigging can sustain a band even without a hit single "It's a hard, slow build," says "but every time we return to a town we get more people. And when the hit single finally comes, then it all



The Fat Lady Sings: firm fan build-up

pays off and you've got that solid following.

East West plans to re-re-lease an early Fat Lady Sings single, Arclight, early next year, with the debut LP to follow. Judging by an enthusi astic 1,000-plus Town And Country audience, a ready market awaits them Promoter: Stuart Galbraith,

Tour manager: Sean Management: David Stopps. Friars Management PA: Mick Antony Lighting: Chameleon Lighting Ltd Venue: Town And Country Club, London Capacity: 1,400 Ticket price: £6 Potential gross: £8,400

Dance rethink marks return of live appeal

It seemed at one time that dance music was sounding the death knell of the live gig With records created more and more in the studio, the nearest most house artists could get was a PA.

Yet this year has seen the rehabilitation of the live performances

A sea-change was signalled when the two hippest clubs in London, The Brain and The Milk Bar, both began hosting regular live nights. The acts who played there played live - before they had made records.

But even music born in the studio has been making the change. MC Hammer's huge shows, with full band and

tracks

backing singers, re-drew the boundaries of a rap performance. Soul II Soul mounted a similarly lavish show, blending the performance tradition of the sound system with the instrumentation of "real" soul

The show is to express that

become live," said Soul Soul's figurehead Jazzie B be fore their tour reached the

He said the idea of playing live had been in mind during the recording of the group's

second album. The process seems set to develop even further, if the surprise success of EMF is anything to go by. The band not only profess a live ethic, but work off rock reference points.

"EMF don't see themselves as a dance band, or even in the spirit of someone like Happy Mondays," says their A&R man Nick Mander. "They wouldn't have been surprised

"When they play live, it's bass, guitar, drums - and one

keyboard line for extra sounds. The single was put down virtually live in one day. They're very dubious about rhythm tracks, even in the

EMF's teen appeal rests on the age-old qualities of a they achieved a dance cross-over without even trying shows how far the lessons of dance music have been absorbed into the rock mainstream. That fusion must continue to the point where the division between live and studio music may become irrelevant

Russell Brown

TTY BOO 4 HOURS AL EDITION FEATURING THE VINCE CLARKE NORMAN COOK





Yazoo yahoo Back at the top of the indies

vii Poster chart Top 75 singles at a glance

Tres Bon Bon Jovi storm video chart

nusic week

qatati

UPDATE

sales W/F 24/11/90

Index of unit

Music Video

= 100

Albume

Singles

The Information Source for the Music Industry

15 DECEMBER 1990

% diff This week last year

% diff

- 3

+ 8

CHART FOCUS

anilla Ice's Ice Ice Baby continues its reign atop the singles chart, but with a much reduced majority over the new number two, Madonna's Justify My Love, which soars from number nine leapfrogging Cliff Richard's much-fancied Saviours Day. which now seems unlikely to reach pole position. Highest new entry, at

number 12, is the Righteous Brothers' You've Lost That Lovin' Feeling. If it goes Top 10 next week, as it surely will it will become the first recording to reach the chart's upper reaches on three entirely separate occasions (The Shangri-Las's Leader Of The Pack deserves an honourable mention having twice reached the Top 10 after peaking at number 11 on its initial 1965 outing when coincidentally, it first entered the chart the very same week as You've Lost That Lovin Feeling.)

Though You've Lost That Lovin' Feeling is being boosted



considerably by the popularity

of its former flip Ebb Tide

which has now been promoted to share top billing (this move coming too late for this week's chart page), its success is still remarkable, not least because it is featured on no fewer than 20 currently available compilation abums. It also served as a bonus track on the 12-inch and compact disc variants of the Righteous Brothers' recent number on single Unchained Melody, the CD of which topped 75,000 sales last week, easily beating all previous CD singles. The cassette single, of Unchained Melody, which has sold well

over 100,000 copies is similarly the best-seller ever in that format.

Bill Medley, who is half of the Righteous Brothers, is also featured at number 56 duetting with Jennifer Warnes on their 1987 hit (I've Had) The Time Of My Life, now re-issued to tie-in with the TV premiere of the movie Dirty Dancing

New Kids On The Block register their eighth Top 10 single of the year with This One's For The Children. The last act to score eight Top 10 hits in a year was Madonna, in 1985. New Kids On The Block are the first group to turn the trick in the chart's 38 year history

Emmerdale Farm TV star Malandra Burrows' debut single Just This Side Of Love soars to number 15 this week It's the first hit on the Yorkshire Television label though the company's earlier York label, charted hits by the Settlers in 1971 and Glyn Poole in 1973

Alan Jones

1/10		ARTIST 41-75
re.		ARTIEF 21-42
VIZ	-	ARTIST NOT NO

SHARES OF ALBUMS MARKET BY CHART POSITION

SALES

week

+23

Inst This

140 165 418

107 101 -6

253

Four week rolling averages

ROOKIES 1 RETTY ROO Rhythm Kind 6 CHARLATANS 1 MARIAH CAREY 1 BELACK BOX 1 MARK RATTRAY 2 BOYETTI 3 HOUND DOG & THE MEGAMORES Pop & Ast deConstruction 4 THE LASS

BEST SELLING DEBUTS FROM PREVIOUSLY UNCHARTED ACTS
Compiled by Spotlight Research from Gallup data. Sales period: 28th November to
1st December 1990

ANALYSIS

willingness to take a gamble has always been vital to success in the music industry. But now some enthusiastic promotions men are quite literally taking a flutter on their own titles. Just as Gallup is often able

to track errant promotions men going from shop to shop buying their own product in a bid to hype the charts, so William Hill spokesman Graham Sharpe has detected a number of bets of a suspicious size and proximity to each other trying to predict what will be the Christmas number

He cites the case of one record two years ago. "With just a week to go, it was stuck at number 153 in the charts yet somebody manged to drive the odds down to 5-2

"There's no way you can prove who is doing it," he says, "but it's certainly being done Some people have clearly realised the PR benefits of being seen to be a favourite."

By last Thursday he had

identified three suspected cases of hyping in the betting on this year's Christmas number one, affecting Errol Brown's Send A Prayer, Dimples D's Sucker DJ and Lord Tanamo's I'm In The Mood For Love.

THE CHRISTMAS STAKES

Righteous Brothers Lost That Lovin' Feelin' You've 7-4 Madonna Justify My Cliff Richard Saviour's Day 5-1 Orchestra on the Half Shell Turtle Rhapsody 5-1 John Travolta/Olivia Newton John Grease Megamix 12-1 Farm All Together Now New Kids On The Block This One's For The Children 14-1 Vanilla Ice Ice Ice Baby 16-1 Melandra Burrows Just This Side Of Love 16.1 Chris Isaak Wicked Game 16.1

urce: Wm Hill 6/12/90

Robert Lemon, a director of Sharp End, the promotions company working on Errol Brown, denies it is involved, "I think you will find us a bit more traditional than that," he says.

The sudden rise in the betting on Send A Prayer is more likely a result of it being played daily by Radio One's Simon Bates, he says. Even Sharpe admits his

instincts are sometimes wrong, "When people started putting a lot of money on Donald Where's Your Troosers last year, I thought it was a wind-up," he says, "Yet it ended up at number four."

William Hill expects the total stake on the Christmas number one - most of it currently on The Righteous Brothers and Madonna - to reach £50,000 this year, more than double last year's total

But however much actual hyping there is, the market remains relatively small beer the country's total stake on the Grand National is around £17m



MID-PRICE/BUDGET

C	L	ASSICAL ALBUMS
T. S.	CAST	Title, Composer Label Artists, Orch. Cassette/CD/LP (Distributor)
1	,	CLASSICAL COLLECTION SAMPLER CO-DOCATING:DOCCATIGONO
2	2	MUSIC FOR THE LAST NIGHT OF THE PROMS Charles Groves RPOS Walker CTVLP 501 CTVMC 501 (BMG)
3		DUETS FROM FAMOUS OPERAS CFP
4	,	VIVALDI FOUR SEASONS CFP 4498/TCCFP 4498/TCC
5	-	Virtuosi Of England CFP 40016/TCCFP 40016/E) HOLST THE PLANETS CFP
6	,	James Loughtan HO TCCFP 40243 CDCFP 40243 (E) ELGAR VIOLIN CONCERTO Eminence
7	-	Nigel Kennedy/Handley/LPO EMX.4120581/EMX.4120584/EI INTRODUCING THE MOZART EDITION Phaps
8	3	Neville Marriner/ASMF CD-4267352 F) TCHAIKOVSKY 1812 OVERTURE CFP
-	1	Charles Mackernast PO CFP 101/TCCFP 101/E1 HANDEL MESSIAH CFP
9	10	Makelim Sargent RLP CD:CDCFPD 4718 MC:TCCFPD 4718 (E)
10	19	Lupiano Pavarotti CD:4213262/MC;4213264 (F)
11	14	PUCCINI ARIAS CD.CDCFP 4569 MC:TCCFP 4569 (E)
12	22	ARIAS DG Walkman Placido Domingo MC:4190914 (F)
13	17	HOLST THE PLANETS Eminerce Simon Rattle PO EMX 2106/T CEMX 2106/E
14		THE COLLECTION Depa Vo. Luciano Pavarotti DVLP 2100/DVMC 2102 (TB)
15	,	BEETHOVEN SYMPHONY NO. 9 DG Galleria Nerbert Von Xarajan BPO 4158321/4158324(F)
16	3	GREAT CHORAL CLASSICS CFP 4548 TCCFP 4548 TC
17	15	PUCCINI TURANDOT (HIGHLIGHTS) Decca Opera Gala 20bm MehsaLPO 421320242132041F)
18	21	BIZET/PUCCINI/VERDI DUETS RCA Victor
19	n	Merrill/Mianov/Albanese/Tebal GL 87799/GK 87799 (BMG) VIVALDI FOUR SEASONS Eminence
20	-	Jerzy Maksymule PCO EMX 2009 TCEMX 2009 ED WARSAW CONCERTO CFP
21	30	Keneth Alwyn BOSO/Adni CFP 4144931/CFP 4144934 (E) TCHAIKOVSKY HIGHLIGHTS FROM SWAN LAKE EMI Laser
	-	Herbert Von Karajan/PO CD:CDZ 7628612/MC:LZ 7628614 (E) CHOPIN FAVOURITES CFP
22	_	BEETHOVEN SYMPHONY NO. 9 Deutsche Grammophan
23	11	Karl Bohm VPO CD:4278023/MC:4278024 (F)
24	16	Zdenek Maca/LPO CFP 4382/TCCFP 4382 (E)
25	25	GREAT TENORS OF OUR TIME Eminence Various ENXX 2114/TCEMX 2114 (E)
26		BIZET THE PEARL FISHERS CD CDCFPD 4721/MC-TCCFPD 4721 (E)
27	25	ALBINONI/CORELLI/VIVALDI/PACHELBEL DG Walkman Various MC:4131424 FF
28	Ī	ALBINONI/PACHELBEL D.G.Galleria Herbert Von Xarajan/BPO 41934634190464 (F)
29		HANDEL WATER MUSIC CFP 40092/TCCFP 40092 (É)
30	77	HANDEL MESSIAH (HIGHLIGHTS) CFP 40020/TCCFP 40020/E
31		CHORAL FAVOURITES CFP
32	12	HOLST THE PLANETS Imp Classics
33		Richard Hickow LSO CNP 850 CMPC 850 (F) RACHMANINOV PIANO CONCERTO 2 CFP
34	18	Martino Trimo PO CFP 4383 TCCFP 4383 TE FP 4383 TCCFP 4383 TE FP 4383 TCCFP 4
35		Charles Groves RLPO CDCFP 4567/TCCFP 4567/EI MARIA CALLAS SINGS OPERATIC ARIAS Eminence
	27	Maria Callas EMX 2123/TCEMX 2123/EI
36		BEST-LOVED CLASSICS 1 EMILASER CD CD 727275700 WC 1 7 767500 UF

INDIE 21N	GLES"
to to Title	Label 7" (12 (Distribute
1 MEW 1 ALL TOGETHER NOW	Produce MILK (03(T)
2 SUCKER DJ	F81 F81 11 (12" F81 12) (1
3 NEW 1 SITUATION (REMIX)	Mute (12) YAZ 411
4 , ARE YOU DREAMING?	BCM BCMO 7504 (BCM 12504)
5 4 2 24 HOURS	Rhythm King/Mute LEFT 45(T) (I
6 2 THE EXORCIST (REMIX)	XICKINGTI-(KICK 1TR) (SE
7 , 2 WHAT'S IT ALL ABOUT	Profile PROFIT) 315
8 STEP BACK IN TIME	PWL PWLITI 64
9 a ISLAND HEAD (EP)	CowlMute DUNG 11(T) (
10 NOW 1 CELEBRATE Collective	Desire WANT(XI 39 (PA
11 11 2 SPICE	Vinyl Solution-ISTORM 221 (SR
12 NEW A PLACE CALLED BLISS	Network/Kool Kat-(NWKT 14)
13 · · KINKY AFRO The Happy Mondays	Factory FAC 3027 (FAC 302)
14 , , COMBAT DANCING (EP)	Reinforced-(RIVET 1203) IPA
15 × 3 SOLID GOLD	Big Life BLR 34(T) II
16New DANCE TONES	D-Zone-IDANCE 0011 ISR
17 NEW , SEND A PRAYER (TO HEAVEN)	PWL PWL(T) 71
18 " , LITTLE FLUFFY CLOUDS	Big Life BLR 33(T) II
19 NEW , I'M NOT IN LOVE	Shut Up & Dance-(SUAD 8) IPA
20 % 7 AFTERMATH/I'M FOR REAL	Warp-IWAP 6) II
21 16 3 PHOBIA Flowered Up	Heavenly HVN7 (12) (
22 " LITTLE BROTHER	Big Life BLR 32(T) (I
23 " , SOUND CLASH (CHAMPION SO	(UND) Kickin/GTI-KICK 21(SE
24 " CULTURE/COMIN' ON STRONG	
25 m 2 RESPECT Daddy Freddy	Music Of Life 7 NOTE 45
26 H S Ragga Twins	D Shirt I in And Dance (SALID 2) IPa
27 15 4 II WANNA GIVE YOU) DEVOTIC	N Rumour RUMA(T) 25
28 2 3 THUNDER Research Soundwave	Mute (12) MUTE 124 II
29 NOW 1 ETERNITY	Viryl Solution-ISTORM 231 (SF
30 s z HURDY GURDY MAN	Rough Trade-IRTT 2401 II
31 × MY RISING STAR	Factory FAC 2887 (FAC 298)
32 _{NON} , THE BEST THING	Big World BIW(T) 012
33 2 15 GROOVY TRAIN	Produce MILK 109(T)
34 21 , I'M DOING FINE	PWL PWL(T) 68
35 × 12 CAN'T STAND IT	BCM BCMR 395(X)
36 a MOTHER UNIVERSE	Big Life BLR 30(T) (I
37 NEW , DEAD BY DAWN	Viryl Solution-ISTORM 15) ISF
38 NEW , LET ME HEAR YOU (SAY YEH)	Stress/FBISS(T) 1 (5
39 . , I CAN'T WAIT	Sleeping Bag SBUK 23(T) (S
40 NEW 1 LUSE TA LOVE HER	Solidi Dudet ROK 731 (OL
1 © CIN Compiled by Spotlight Research from Ga	

INDIE ALBUMS!

DIST	RIBUTION: INDIE	ALBUMS
1.	PILLS 'N' THRILLS & BELLYACHES The Hispay Mondays	Factory FACT 320(F)
2 ,		Dino DINTV 13 (P)
3 ,	3 RHYTHM OF LOVE	PWL HE 18 (P)
4	OCCUPANIA.	ritm King/Mute LEFTL 12 (RT)
5 ,	LEATUED & LACE-SECOND CHAPTE	
6 .	SOME FRIENDLY	Situation Two SITU 33 (RT)
7 ,,	THAT LOVING FEELING VOL III	Dino DINTY 11 IP
	2 NAKED Blue Pearl	Big Life BLRLP 4 (RT)
0	STREET MOVES	BCM BCM 33247 /P
40	BACK FROM HELL	Profile FILER 401 (F
-		PHONE PLEN 401 P
ME	TAL CHART	
1 '	ROCKING ALL OVER THE YEARS Status Quo	Vertigo 8467974 IF 8467972/846797
2 2	REMASTERS Led Zeppein	Atlantic ZEP 1C (W ZEP 1CD/ZEP
3 1	CORNERSTONES 1967-1970	Polydor 8472314 (F 8472312/8472311
4 NEW	HEARTBREAK STATION	Vertigo 8480184 (F
5 .	BLAZE OF GLORY/YOUNG GUNS II	Vertigo 8464734 (F 8464733/846473
6 '	LEATHER & LACE - 2ND CHAPTER Vanous	Dino DINTV 12 IPI DINCD 12 DINTV 12
7 '	RECYCLER ZZ Top	Warner Bros WX 390C (W WX 390CD WX 390
8 ,	THE RAZORS EDGE	Atco/East West WX 364C rW WX 364CD WX 36
9 "	NO PRAYER FOR THE DYING	EMI TCEMD 1017 IE CDEMD 1017/EMD 1017
10 '	CRAZY WORLD	Vertigo 8469084 iF
11 "	SCOPPIONS SLAVES AND MASTERS	8469082/846908 RCA PK 90535 IBMG
12 "	Deep Purple LED ZEPPELIN (BOX SET)	PD 90535/PL 90535 Atlantic 7567821644 (W
	Led Zeppelin SUPPERY WHEN WET	7567821442/756782144 Vertigo VERHC 38 (F
10	Ben Jovi	VERHCD 38 VERH 38
14 '	Rainbow Di	moisseur DPVSOPMC 155 IP PVSOPCD 155IDPVSOPLP 155
15 "	THE REAL THING Fash No More	Slash/London 8281544 IF 8281542/828154
16 "	FLESH & BLOOD Poison	Capitol/Enigma TC 2126 (E CD 2126 EST 2126
17 *	BACK STREET SYMPHONY Thurder	EMITCEMC 3570 E CDEMC 3570 EMC 3570
18 "	EMPIRE Queensryche	EMI USA TCMTL 1058 (E COMTL 1058/MTL 1058
19 "	STILL GOT THE BLUES Gary Moore	Virgin TCV 2612 /F CDV 2612 V 2612
20 "	RUST IN PEACE	Capitol TCEST 2132 (E)
21 "	Megadeth APPETITE FOR DESTRUCTION	Geffen WX 125C (W)
22 "	FOUR SYMBOLS (LED ZEPPELIN IV)	WX 125CD WX 125 Atlantic K 450008 (W)
	Led Zeppelin	X 250008/K 50008

Stocking up for EMI's Classical Christmas TV Specials



NIGEL KENNEDY Channel 4 Christmas Day BRUCH

ROGER NORRINGTON ANDREW PARROTT BBC ONE A DAY OVER CHRISTMAS ALL THE

BEETHOVEN SYMPHONIES DITTO TOTALES

stible in a Ber Set on CD and Cosperte

O: CDS 1498522 (6 CD's)

EXT: 1498524

ALSO AVAILABLE ON

SINGLE CD's AND CASSETTES

23 * COMA OF SOULS 24 * HYSTERIA Delleppard 25 * PUMP 26 " PASSION AND WARFARE 27 SHAKE YOUR MONEYMAKER 29 " LOOK WHAT THE CAT DRAGGED IN

> Channel 4 'FLORENTINE INTERMEDI'

ORDER NOW FROM - EMI TELESALES 081-848 9811 OR FAX 081-569 2114

PLAYLIST CHART

THE OFFICIAL musicweek CHART

200	Ana Ne	Label	28	Captal	EMM3	Persell	960	Test Paykete	Top75 Last Was	Forcesta
1	Kim Appleby DON'T WORRY	Parlophone	A	A	A	A	A	49	4	93.9
2	1 Jimmy Somerville TO LOVE SOMEBODY	London	A	A	A	A	A	46	15	92.5
3	2 Rod Stewart & Tina Turner IT TAXES TWO	Warner Brothers	A	A	A	A	A	47	7	91.8
4	11 Pet Shop Boys BEING BORING	Parlophone		A	A	A	A	50	26	91.7
5	Proclaimers KING OF THE ROAD	Chrysalis	В	A	A	A	A	43	14	89.0
6	- George Michael FREEDOM	Epic	В	A	A	A	A	42		86.7
7	Black Box FANTASY	deConstruction	A	A	A	A	A	45	10	85.6
8	n Chris Isaak WICKED GAME	London	A	A	A	A	A	38	11	80.8
9	12 Madonna JUSTIFY MY LOVE	Sire	A	A	A	A	A	42	9	79.4
10	Londonbeat A BETTER LOVE	Anxious	В	A			A	44	52	79.2
11	12 Soul II Soul/Kym Mazelle MISSING YOU	Yen	-	A	A	A	A	39	30	78.6
12	3 Robert Palmer & UB40 I'LL BE YOUR BABY TONIGHT	EMI	В	A	A	A	A	45	17	78.4
13	n Betty Boo 24 HOURS	Rhythm King	В	A	A	В	A	40	27	78.2
14	The Righteous Brothers UNCHAINED MELCOY	Verve		A	A	A	A	44	2	77.9
15	22 Phil Collins DO YOU REMEMBER (LIVE)	Virgin	В	A	A		A	41	57	77.8
16	19 Deee-Lite POWER OF LOVE	Elektra	В	A	A		A	37	31	74.9
17	45 Mariah Carey LOVE TAKES TIME	CBS		A	A	В	В	41	37	74.9
18	17 Vanilla Ice ICE ICE BABY	SBK	A	A	A	A		38	1	71.4
19	» INXS DISAPPEAR	Mercury	A	Α	В	A	A	36	40	71.4
20	16 The La's THERE SHE GOES	Go! Discs		A		A	A	41	36	69.8
21	x Elton John EASIER TO WALK AWAY	Rocket		В	Α	В	Α	37		68.0
22	э E.M.F. UNBELIEVABLE	Parlophone	A	В	A	A		37	3	65.8
23	. The Beautiful South MY BOOK	Go! Discs	В	В	В		A	36	51	64.9
24	4 MC Hammer PRAY	Capitol	В	A	Α	В	В	29	20	64.2
26	« Innocence A MATTER OF FACT	Cooltempo	A	A	-	В	В	33	46	64.2
	N Dream Warriors DEFINITION OF A BOOMBASTIC	4th B Way	A	Α	Α	A	A	28	16	63.4
27	a Twenty 4 Seven ARE YOU DREAMING?	BCM	A	Α	Α	В	A	32	28	63.3
29	ss Cliff Richard SAVIOUR'S DAY ss Julee Cruise FALLING	EMI	В	A			A	32	6	62.6
30		Warner Brothers	В	A	A	A	В	33	8	61.8
31	Whitney Houston I'M YOUR BABY TONIGHT Dimples D SUCKER OU	Arista		A	-		A	34	47	61.5
32	28 Bombalurina feat Timmy Mallett SEVEN LITTLE GIRI	F81	В	A	В	A		28	18	59.6
33	· Maxi Priest HUMAN WORK OF ART	LS. Carpet	В.	A	-	A	Α	33 25	19	59.0
34	e UB40 IMPOSSIBLE LOVE	DEP International	В	Α_	A	-	- A	31	49	56.9
35	- Michael Bolton GEORGIA ON MY MIND	CRS	-	A	B	-	B	28		56.3
36	M Aztec Camera THE CRYING SCENE	WEA	-	A	В		A	21	-	55.5
37	is Jon Bon Jovi MIRACLE	Vertigo		A			A	28	67	54.6
38	x The Chimes LOVE COMES TO MIND	CBS	-	<u> </u>	8	В	A	34	56	53.9
39	- Loose Ends LOVE'S GOT ME	Ten	-	В		В	B	30	59	52.7
40	w Belinda Carlisle (WE WANT) THE SAME THING	Virgin	-	A	-	В		27	43	52.6
41	New Kids On The Block THIS ONE'S FOR THE CHILDRE		B	-	-		-	29	13	52.5
42	H Kylie Minogue STEP BACK IN TIME	PWL		A	-	A	A	- 28	39	50.8
43	The Farm ALL TOGETHER NOW	Produce	A	В	В	A	A	26	12	49.8
44	27 Holly Johnson WHERE HAS LOVE GONE?	MCA			-	В	A	26	-	49.5
45	- Paul McCartney ALL MY TRIALS	Parlophone			Α		A	23	-	49.3
46	· Will To Power I'M NOT IN LOVE	Epic			В	В	A	16		48.6
47	Patrick MacNee/Honor Blackman KINKY BOOTS	Deram		A		A	-	24	5	48.0
48	- Fleetwood Mac SKIES THE LIMIT	Warner Brothers		-	-		A	26		45.1
49	23 Roxette DRESSED FOR SUCCESS	EMI		A			A	18	72	44.9
50	s Del Amitri SPIT IN THE RAIN	A&M	-		-	В	A	26	48	44.9
51	2 Dusty Springfield ARRESTED BY YOU	Parlophone					A	31		44.6
52	Kim Wilde I CAN'T SAY GOODBYE	MCA					В	23		44.0
53	· LL Cool J AROUND THE WAY GIRL	Def Jam		8	В		A	21	44	43.3
54	sr Michael McDonald ALL WE GOT	Reprise					A	20		41.3
55	e Inspiral Carpets BIGGEST MOUNTAIN	Mute				A		18	58	37.1
56		hers Organisation		A		A	,	10	21	36.9
57	- Monie Love DOWN TO EARTH	Cooltempo	-		В	8	В	18	32	34.0
59	- Seal CRAZY	ZIT	В	В	В		A	22	45	34.0
59	Jesus Loves You ONE ON ONE	More Protein		A	Α			10		33.7

US TOP 30 SINGLES

1 + 1 BECAUSE I LOVE YOU (POSTMAN SONG), Steve 8	LMR
2 * 3 FROM A DISTANCE, Bette Midler	Atlantic
3 2 I'M YOUR BABY TONIGHT, Whitney Houston	Arista
4* to JUSTIFY MY LOVE, Madonna	Sire
5+ / IMPULSIVE, Wilson Phillips	SBK
6 . UK THE WAY YOU DO THE THINGS, UB40	Vargin
7★ s [IX] TOM'S DINER, DNA featuring Suzanne Vega	A&M
8 4 SOMETHING TO BELIEVE IN, Poison	Enigma
9 * 12 [JK] FREEDOM, George Michael	Columbia
10 ★ 15 HIGH ENOUGH, Damn Yankees War	ner Brothers
11 GROOVE IS IN THE HEART, Describe	Elektra
12 s LOVE TAKES TIME, Meriah Corey	Columbia
13* # MIRACLE, Jon Bon Jon	Mercury
14* is SENSITIVITY, Ralph Tresvant	MCA
15 17 WIGGLEIT, 2 in A Room	Cutting
16 H FEELS GOOD, Tony! Ton! Tone!	Wing
17 * 34 LOVE WILL NEVER DO (WITHOUT YOU), Janes Jackson	ASM
18 * 22 MILES AWAY, Winger	Atlantic
19 * 21 THE FIRST TIME Surface	Columbia
20 s STRANDED, Heart	Capitol
21 s MORE THAN WORDS CAN SAY, Alast	EMI
22* a ONE AND ONLY MAN, Steve Wirrwood	Virgin
23 MY LOVE IS A FIRE, Donny Osmond	Capitol
24 * 30 AFTER THE RAIN, Nelson	DGC
25* JUST ANOTHER DREAM, Cathy Dennis	Polydor
26 z KNOCKIN' BOOTS, Candyman	Epic
27 * - I'M NOT IN LOVE, WILTO Power	Epic
28 FAIRWEATHER FRIEND, Johnsy Gill	Motown
29 in ICE ICE BABY, Vanita Ice	SBK
30 + . GONNA MAKE YOU SWEAT, C & C Music Factory	Columbia
US TOP 30 ALBUMS	
1 TO THE EXTREME, Varida Ice	S8K
2 2 PLEASE HAMMER DON'T HURT 'EM, M.C. Hammer	Capitol
3 • MARIAH CAREY, Mariah Carey	Columbia
4 1 FM YOUR BABY TONIGHT, Whitney Houston	Arista
5 * 12 THE IMMACULATE COLLECTION, Madonna	Sire
	ner Brothers
7* 1 SOME PEOPLE'S LIVES, Bette Midler	Atlantic
8* # WILSON PHILLIPS, Wilson Philips	SBK
9 > THE RAZORS EDGE, ADDC	Alco
10 10 UK LISTEN WITHOUT PREJUDICE, George Michael	Columbia

PRETTY WOMAN, Original Soundto [IX] LED ZEPPELIN, Led Zeppe HEARTBREAK STATION, Onderella is BLAZE OF GLORY/YOUNG GUNS II, Jo REFUGEES OF THE HEART, Stove Works 30 * 30 JANET JACKSON'S RHYTHM NATION 1814, Janet Jackson

RECYCLER, ZZ Top 13* 16 SERIOUS HITS...LIVE!, Phil Collins 13 FLESH AND BLOOD, Pol NO FENCES, Garth Brooks WK MIXED UP, The Cu PUT YOURSELF IN MY SHOES, Clint Black THE FUTURE, Guy CHERRY PIE, Warran 20 FAMILY STYLE, Vaughan Brothe

0898 censored A&R DEPARTMENTS

0898 censored

SHUTUP

YOU PENNILESS POOFTER

TPA4S 4DUR WACES DOESN'T

TOP 75 MANAGERS



HARRY, YOU TACTLESS BASTART YOU'VE REALLY UPSET THE RECORD COMPANIES WITH THAT PHONE-IN SERVICE FOR ARTISTS

Simon Napier-Bell and Harry Cowell

wish everybody a Merry Christmas and a Prosperous New Year



33 Davies Street, Mayfair, London W1Y 2EA Tel: 071-491 1478 • Fax: 071-491 0439

FIRST WORLD MANAGEMENT

OP 75 SINGLES

15 DECEMBER 1990

music week

Label 7" (12") (Distributor) Cassette/CD Title Artist (Producer) Publisher Label 7" (12") (Distributor) Cassetto/CD Title Artist (Producer) Publisher Parisohone 112/R 6278/TCR 6278/CDR 6278/E) 38 " ALL MY TRIALS , ICE ICE BABY 39 NEW TURTLE RHAPSODY 58K 112/58K 18/EI TCSEK 18/CDSEK 18 2 9 JUSTIFY MY LOVE 40 NEW GONNA MAKE YOU SWEAT 65645446564542 A 3 6 2 SAVIOURS DAY 41 34 11 The Respondal South West 4 12 ALL TOGETHER NOW Produce MILK 103(T) (P) MILK 103C/COMILK 103 UNCHAINED MELODY * 3 , UNBELIEVABLE 44 NEW ICALL YOUR NAME 45 * BEING BORING Parisphone 112/R 6275/E/ TCR 6275/CDR 6275/3 DON'T WORRY 46 12 3 DOWN TO EARTH KINKY BOOTS THIS ONE'S FOR THE CHILDREN CBS BLOCK 9BLOCKT 910 12 MARY HAD A LITTLE BOY 13 NEW YOU'VE LOST THAT LOVIN' FEELING CBS 6563517 (C) 65636146563612 (S) Kiden KICK (SKICK () (SRD) POWER OF LOVE/DEEE-LITE THEME Elektra EKR 117/T) (W) EKR 117/DEKR 117/D) MCA KIM 14KIMT 14 (F) KIMC 14 DKIMT 14 57 & ABETTERLOVE Anxious ANX(T) 21 (BMG) ANXX 21 ANXCD 21 20 10 7 FANTASY O Black Box (Groove Groove Melody) EMI , THERE SHE GOES Gol Discs GOLAS 5(12) IFI LASMC 5(LASCO 5 DO YOU REMEMBER (LIVE) , STEP BACK IN TIME deConstruction PB 44235 PT 44236 IBMG LOVE COME DOWN TO LOVE SOMEBODY London LON(X) 281 (F. LONCS 281 LONCD 281 24 40 2 DISAPPEAR MERRY XMAS EVERYBODY 63 NEW ROCK THE BOAT Phythm King LEFT 45(T) (RT) LEFT 45(1) 26 M KING OF THE ROAD (EP) TELL ME WHERE YOU'RE GOING

AROUND THE WAY GIRL/MAMA

(WE WANT) THE SAME THING

EASIER TO WALK AWAY *

LET'S SWING AGAIN I'M YOUR BABY TONIGHT

As used by Top Of The Pops and Radio One

28 9 4 SEVEN LITTLE GIRLS SITTING IN

29 ", I'LL BE YOUR BABY TONIGHT

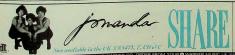
31 41 2 MERRY CHRISTMAS DARLING/CLOSE.

33 23 6 FOG ON THE TYNE (REVISITED)

34 NEW THE BEST CHRISTMAS OF THEM ALL 35 NEW THE ANNIVERSARY WALTZ - PART TWO Verigo 0.00 29 F. 36 a 6 TIME TO MAKE THE FLOOR BURN Brothers Ong 12/MEGAX 1 BMG

8 6 FALLING

A 25 27 3 24 HOURS



Drazy (Seal) .16 (Soames/Stone) 20 Swo Back In Time

Milds Wilds ve Had The Time Of My Life Previe

DOCTOR JEEP KNOCKING ON HEAVEN'S DOOR

Ten TENOXI 328 IFI TENO 228/TENOD 228

Kickin-(KICK TTR ISRD)

OUT NOW



NEW RELEASES: SINGLES

HIGHI ICHTS

ARTIST A/B-SIDE LABEL CATING, EXTRATRACKS (DISTRIBLITORS)	CATEGORY	LAST 3 CHART PLACINGS	COMMENT
ESSEX, David MYFANWY(version) SILHOUETTE "7" MOKRS 1 "MC" SNOKR 1 (RT)	MOR-Vocal	81 29 59	DJ Mike Road's English whimsy gets another seasonal airing
KARAOKE ALL STARS, DAYDREAM BELIEVERING POLYDOR "7" VLY 1 "MC" VLYCS 1 IFI	Pop	TOTAL STREET	Current craze tackles durable Monkees hit for all terrorrows parties
SCREAMING LORD SUTCH CREEPY CHRISTMAS 164 SPIRAL CUT "7" KORDO 17R "12" KORDO 112R (SP)	Pop	888	Christmas outsider from celebrity lunatic stretching the limits of novelty
TOY DOLLS TURTLE CRAZY/No RECEIVER "7" TURT 1001 (RT)	Pop		Notitio The Elephant was a smash, with Turtle factor looking for a repeat
TRAVOLTA, John & OLIVIA NEWTON-JOHN GREASE MEGAMIX/INA POLYDOR "7" PO 114 "12" PZ 114 "MC" POCS 114 IF) Pop		Collecting three Grease hits for party-style dence frippery

			"7" TURT 1001 (RT			-	Pop					unte factor looking for a rep	_
TRAVOLTA,	John & OLIVIA N	IEWTON-JOHP	GREASE MEGAM	IOX/sha POLYDOR "7" PO	114 "12" PZ 114 "MC" PO	CS 114 (F)	Pop		-	Collecting three i	Irease hits for party-style	e dence frippery	
ARTIST	A/B-SIDE	LABEL	CAT NOS	EXTRA TRACKS	(DISTRIBUTOR)	CATEGORY	ARTIST	A/B-SIDE	LABEL	CAT NOS	EXTRA TRACKS	(DISTRIBUTOR)	CATEGO
101 BUST	225E IN TOWN	TO DANCE O	PERA DO 316 12"	APTI		Dance		Warnes 1374 O	E NEVERNON I	SET STONED GS 1	H 12" (JS)		Res
57th ST F	POSSE WHITE XI	AAS/BLACK XI	WASHIN SONET SI	ON 20 7' SONI 20 12' ISI	PI	Pon/Dance							Rec
ADDIS PO	OSSE leeturing H	OUSEMAIDS !	NEW FOUND LOVE	THE WARRIORS DANCE	WAFT 18 12" ISP1	Dance					R VLY 1 7 VLYCS 1 MC	(4)	
ADMINIS	TRATORS I'M IN IRT/Seed Mc PUI	THE MOOD FI	OR LOVE 160 GROU	DVE & A QUARTER CRD	008 12 (JS)	Reggae	KEAN	, Delores ONE GO	LDEN RULE/TI	e Room HOUND T	OWER RTMS 24 T IPI		D
ASH ZIFL	IKI/Seco Me PUI	IL IMPACT SH	BIG LIFE BLR 63			Dance	KOYA	YOU DONE ME WI	RONG BOYAV	ID BLEEP 3 12" (SP	3 12 (0)		Er.
MATTEC C	AMERA THE CRY	NO SCENET	ur Colors WEA YZ	ARTE 30: 040		Pop/Rock	Lusos	ONIC ATTACKADA	FAST FORWAL	OUNTAIN BMD 104	127 (193)		Res
BAD AS	S GULF CRISIS	JS Anto DO	E HOUSE DOV 00	BT 17: (38)		House							
RARNES.	Phyllis DEDICAT	ED TO THE OF	SE I LOVERTEASE	MISTER OCEAN CSA 12	CSA 517 12" (REVIS)	Reggee					X 22 7' (remix) (BMG)		D
BASSIC #	HYTHM NOT AF	RADINEISION	STREET BEAT RE	CORDS 121 FOR 12" (SP)		Dence						€ CD (SP)	
BEATBOY	C'MON EVERYB	ODY LET'S DA	MCETOST In Space	CENTURY 2000 CE 2000	7" 12CE 2002 12" (SP)	Pop/Dance							100
**8EAUTIF	UL SOUTH, The P	AL BOOKIPS	GO! GOO 48 7 GC	DDX 48 12 GOOCD 48 CD	GODMC 48 MC (F)	Pop/Rock							Rey
				IN RESPECT PECT 2 12"	(JS)	Bleeps	MIKUL	JC, Boris BREAK JA	REESTON ANTU	R SUBWAY AF 10	11 15. [WALL		D
			AST FORWARD B	LEEPS 1 12" (SP)		Bleeps	MISTE	R & MIND THE GA	PIDS TREBLE	CLEF CLEFT 1 12"	CORDS STACK 1 7' (SP		
CANDYM	AN MOTHING GO	INNA CHANG	MY LOVEN TE	CHNIQUES WRT 72 12: (,	161	Roggae	MURP	HY, Neel MURPHY	A THE BRICK	all Marcon affect I	over/Togethey/Techno So	mphory NETWORK NWKT	r D
**CARPENT	ERS MERRY CHE	HSTMAS DAR	LING/CLOSE TO Y	OU ABM AMS 718 7" (5)	perial parki AMY 716 12	MOR-Vocal							
AMN	AC 716 MC (F)									WARRIORS DANCE	WAFT 17 12" (SP)		D
"CARTOUC	CHE FEEL THE GE	DOUBLAND SO	I THE BROTHERS	ORG. CABORG 21 MC (1	TROBMG)	Dance							
				BS CHIMQT 4 12 (remod)		Dance	PKA U	ET ME HEAR YOU	ISAY YEAHIN	a Stress SS 1 7" S	ST 1 12 (SP)		0
COCOA T	EA & DENNIS EF	IOWN SHEPA	O BE CAREFULAN	GREENSLEEVES GRED	292 12 (BMG/JS)	Reggee	PRESI	DENT SASS & VIVI	IAN JONES M	ONEY WORRIESTS	VIRGO VG 025 12" (JS	1	Reg
CHOAKS	RUNAWAYIN N	EW HOSE NET	W 139 T (HT)	484		Rock	QUOT	E UN QUOTE TUN	E IN1b3 DANG	E OPERA DO 309	12 7 12CE 2003 12 ISF		
				DO 314 12" (APT)		Seul Dance	RADIO	BELLS HAP PALO	THE HOUSE I	COMMING HIP STOP	ET 125TTO 1 12" (JS)		
				OUR VINYL SQUUTTON ST	OPM 16 19175DDI	Book	DAY N	O WE CAN BLOW	THE HOUSE	JAMA JADC 0036	12" (45)		Res
DIMAGN	IFY MANIFESTAT	MAT edition	TAM TTT 037 12"	(PAC)		Dance						(E)	
		NATASHA MA	YNE TOUCHTHEIS	ionithersion) PRODUCTIO	IN HOUSE PNT 015A 12	Dance	#151N/	HIGH COLLECTIV	E MAGIC ROL	NDABOUTABS TAR	4 TAM TIT 038 12 (PA)	2)	D
(PAC	1						ROACI	CON FIND 100 V	WAYS 160 TEC	HNIQUES WRT 70	12" (JS)		Re
DITTO FIL	SHTER COMMAN	O MARCHITU	PLAZA PZA 061 7	(SP)			RONIN	INC ON THE MICO	The RONIN RO	ININ 5 12 (PAC)			D
			WETVersional EPH			Dance	ROOTS	S & SOUL MR KIRS	C VS THE REA	L BASS LINE IDEA S	TREET BWOYZ SBP 023	12 (05)	
IFAC	THOUBLE'S COL	FCUAF FHO	KI CELEBRATEIKS	ve And Celebrate DESIRE	WANTX 35H 12" (romoc)	Dance	RUSSI	ELL Celvin A CRAC	K IN TIMEABI	NEW ROSE NEW MULTITONE MULT	137 7 001)		D
		A HOUSTON	S VILLAGE PEOPL	E HOLD ONGW Me Yo	LA MANA CENTURY 2000	Hirma/Disco	SAHO	OCTOBE LUSTO	TA LOWE HER	the SOLID BOX 21	7' ROC 731 MC (APT)		
	001 7" 12CF 2001		75000	1	or read desired the	10119101300	aces a	MINE TORO STITE	M COLCON CF	DISTMASONS SPIR	AL CUT KOROO 178 7"	KORGO 1128 12" (SP)	
"DREAD ZE	EPPELIN YOUR TI	ME IS GONNA	COME/AIT Ware F	or Christmas Is My Two F	ront Tooth I.R.S. DREADT	Rock	SHADE	ES featuring RANTS	ON GIRLSAND	CHEMIST RECORD	S TC 103 12 (JS)		Re
1 12	(remix) (E)						SHAG	GY TRIP TO JAMAI	CAtha LIVING	ROOM LMS 003	12" (SP)		Re
"OREAM V	VARINORS MY DE	FINITION OF	BOOMBASTIC JAZ	Z STYLE/(Version) 49' 12	BRX 197 12" (F)	Rep	SHOES	FEEL THE WAY I	HAT I DONE	NEW ROSE NEW !	38 7" (RT)	NAME OF TAXABLE PARTY.	
				MUSIC OF LIFE NOTE 420	CD CD (P)	Rap	**SILJE	TELL ME WHERE Y	YOU'RE GOIN	AVersion featuring	Pat Methonyl EMI LIFE	17.7 (remod IE)	
			RGIE MUSIC FM 0	7' SMOKR 1 MC (H)		MOR-Vocal	STAN	EY & THE TURBIN	ES RICH RICH	MANIEU GET STO	ONED GS 105 12 1/51		0
	OOD EASYING FL			15 (19)		Reggie	STILL	LIFE & YENNA AN	OTHER THYAL	VITAL 12WIDE 0	ON LC 7871 12 (SRD)		
	JRE POWERING P					Dance	SUBJE	TRAFFE IN STILL	DA TECHNICI	ES WRT 71 12" (JS	ON CC PAPE 12 IGNOT		Re
FORDE A	esheav LOVIN N	ON STOPINA	RCW RECORDS RC	W T3 12 (SP)		Dance	YERRY	Years HEAD ONE	D HEEL Saha E	DEC 6565517 T 656	5516 12" 6565512 CD IC		
			Otho TJ TJT 009			Respec	THREE	RELOW MOVE TH	SAT THANGUE	a RCW RECORDS 0	MLX 2 12 (SP)		0
				YOU MOVE GAYM 05 12	(25)	Dance	TOP C	AT & TONY MICHA	MEL RADGA M	I LIKENTH CSA 120	SA 517 12" (URE/JS)		0
GENERAL	LAFAYETTE PIE	ROTHE PLAT	A PZA 062 7" ISPI				TOY D	OLLS TURTLE CRA	AZYADA RECEI	VER TURT 1001 7	(RT)		
			MMYS JAM 012 1			Regge			VIA NEWTON	JOHN GREASE MI	GAMIXADA POLYDOR F	O 114 7" PZ 114 12" POCS	
"GLITTER.	tuary, restoring T	HE GANG REE	HUT INCPUTATIO	INVBoars Being By Yours	EII VIHUIN VSC 1326 MC	Pep		14 MC (F)			CET DEAT DECODED OU	A77 860 13: (PM	
		SE WE CO AC	AINTED JAMMYS	IAM 434 19: 7 (19)		Respan				STEELY & CLEEV	EET BEAT RECORDS CH	MEA WAY 12 1387	Res
			BAFF 002 12 IBM			Dence	TUPP,	DANCE Sections	ALTHIA CEEL	REFITTA SSR SSR	004 127 (2)		0
			AGE NIP 1000 12			Resove				E OPERA DO 312			

TITLES A-7

and the same of the same of

IIILES A-Z						Dis	stributor codes page xi
I Tah of next J J 2 Min J 2 Mi	Creepy christmas S Quince roses H Dayphoun believe H Dayphoun believe D Descubed to the one i love please make recon B Dayphoun believe H Dayphoun B Dayph	Feet the way that i do S Fughter convenand march . D Fughter Convenant . D Fughter Convenant . D Fughter . D Fught	Fin in the mood far fove A is son yeu	Adave that thong T. Adave that thong I. Adave the that th	Operas house W Pass, present & Fature H Pass, present & Fature H Passe G Passes G Pa	bhe's pat the shaft T Shepard be careful C Shirna a light G Shirna a light Shirna a light G Shir	Fouch D Tripto jamaca S Trust 8 S Tr





Singles Poster Chart

Please pull out and display

75 SINGLES

HE OFFICIAL

SRK

ICE ICE BABY

JUSTIFY MY LOVE Madonna

SAVIOURS DAY

Cliff Richard

14	9	
ě	DOG RAD	
9	[A]	
5	Ži.	
5	D Company	
c we		-

© CIN. Compiled by Gallup for Music Week, BBC and BARD. Pro-duced in cooperation with the BPI and BARD, based on a minimum sample of 500 record outlets. Incor-porating 7", 12", Cassettes and CD singles sales. All rights reserved.





YOU'VE LOST THAT LOVIN' FEELING

JUST THIS SIDE OF LOVE

SITUATION

2

Malandra Burrows

Julee Cruise FALLING

MARY HAD A LITTLE BOY

24

MC Hammer

Chris Isaak

THIS ONE'S FOR THE CHILDREN New Kids On The Block Patrick MacNee & Honor Blackman

UNCHAINED MELODY *

ON'T WORRY

KINKY BOOTS WICKED GAME

UNBELIEVABLE

ALL TOGETHER NOW

63 III ROCK THE BOAT

Luisor

TO LOVE SOMEBODY

Warner Brothers

Rod Stewart & Tina Turner

IT TAKES TWO

Twenty 4 Seven featuring Captain Hollywood

ARE YOU DREAMING?

MY DEFINITION OF A BOOMBASTIC JAZZ STYLE

20 10 Black Box
21 14 Dream Warriors
22 Tay Tight For Tay MIX

9	21	THE FLOOR BURN	Brothers Org
	46	A MATTER OF FACT Innocence	Cooltempo
00	38	ALL MY TRIALS Paul McCartney	Parlophone
9	ME	TURTLE RHAPSODY Orchestra On The Half Shell	SBK
0	M	GONNA MAKE YOU SWEAT C&C Music Factory (feat, Freedom Williams)	CBS
_	×	A LITTLE TIME • The Beautiful South	Go! Discs
2	NEW	TURN IT UP Technotronic feat Melissa & Einstein	Swanyard
ന	25	MY BOOK The Beautiful South	Go! Discs
4	4	E.	Warner Bros.
S	æ	BEING BORING Pet Shop Boys	Parlophone
9	×	DOWN TO EARTH Monie Love	Cooltempo
	25	CRAZY Patsy Cline	MCA
00	33	LOVE TAKES TIME Mariah Carey	CBS
9	8	MISSING YOU Soul II Soul (Vocals: Kym Mazelle)	Ten
9	×	LOSE CONTROL James	Fontana
=	×	TAKE MY BREATH AWAY () Berlin	CBS
2	NEW	THE BEE The Scientist	Kickir
33	22	CUBIK/OLYMPIC 808 State	12
7	E	POWER OF LOVE/DEEE-LITE THEME Deee-Lite	Elekti
5	NEW	I CAN'T SAY GOODBYE	MC
90	MEN	(I'VE HAD) THE TIME OF MY LIFE Bill Medley & Jennifer Warnes	. B
27	25	A BETTER LOVE Londonbeat	Anxio
8	18		Go! Dis
33	S	DO YOU REMEMBER (LIVE) Phil Collins	Virg
30	33	STEP BACK IN TIME Kylie Minogue	PV
17	62	LOVE COME DOWN Eve Gallagher	More Protei
6		Andrew Control of the Control	

						THENEWS	From the CD//MC/I P	7-CASS.	2			1 NAW MARGORIA 21
Jimmy Somerville	DISAPPEAR INXS	24 HOURS Betty Boo	KING OF THE ROAD (EP) The Proclaimers Chrysalis	SADNESS PART 1	SEVEN LITTLE GIRLS SITTING IN THE BACKSEAT Bomalurina featuring Timmy Mallett	PILL BE YOUR BABY TONIGHT Robert Palmer And UB40 EMI	FREEDOM! George Michael Epic	MERRY CHRISTMAS DARLING/(THEY LONG TO BE) Carpenters	CRAZY Seal	FOG ON THE TYNE (REVISITED) Gazza & Lindisfarne Best	THE BEST CHRISTMAS OF THEM ALL Shakin' Stevens	NAW THE ANNIVERSARY WALTZ - PART TWO Vertigo
15	24 **	25 "	_" 92	27	28 **	. 6Z	30 🔤	31	32 *	33 "	34 📼	35區

Def Jam

AROUND THE WAY GIRL/MAMA SAID.

(WE WANT) THE SAME THING

67 TEM EASIER TO WALK AWAY

LET'S SWING AGAIN Jive Bunny & The Mastermixers STAND AND FIGHT The Pack featuring Nigel Benn T'M YOUR BABY TONIGHT

64 TELL ME WHERE YOU'RE GOING



72 RE HUMAN WORK OF ART

23 23

71 TEM TOO TIRED TOO TIRED

THE EXORCIST (REMIX) WHAT'S IT ALL ABOUT Run-D.M.C. SHOW ME HEAVEN Maria McKee

The Scientist

21 % THEEXORGIST	22 THIS ONE'S FOR THE.	23 NEW FREEDOM!	24 RE 24 HOURS	25 II MISSING YOU Soul II Soul II Soul IVocaks: Kym Maz	26 NAV TURNITUP	27 % LOVE COME DOWN	28 1 DOWN TO EARTH
LIEM JUSTIFY MY LOVE	2 1 ICE ICE BABY	3 1 ALL TOGETHER NOW	THE TOTAL MIX	3 2 UNBELIEVABLE	S & SITUATION	MARY HAD A LITTLE BOY	MEW THE BEE

ONDONBEAT A Better Love

28 # DOWN IO EARIN	29 % UNCHAINED MELODY	30 a TOLOVE SOMEBODY	31 27 WICKED GAME	32 15 CUBIK/OLYMPIC	33 MEW PROGRESSIVE LOGIC (EP)	34 May CELEBRATE	35 th BEING BORING	36 NEW YOU'VE LOST THAT	37 & SAVIOURS DAY	38 24 FOUNDLOVE Document Damy
8 Mary The Scientist	9 TTT SADNESS PART 1	0 to PRAY	1 TET GONNA MAKE YOU SWEAT	2 s MY DEFINITION OF A	SUCKER DJ Dimples D	CRAZY	ARE YOU DREAMING? Twenty 4 Seven leasung Captain Hollywood	TIME TO MAKE THE FLOOR BURN Megabass	DON'T WORRY Kim Appleby	DISAPPEAR
ΨĮ.	ΙĘΙ	22	Į ĝ I	5	•	R	E	*	=	n
						4				

plus the limited edition 7" gatefold single

featuring acoustic versions of

'A Better Love'

taken from the album 'In The Blood' out now on 7", 12", MC & CD (ANX21, ANXT21, ANXK21, ANXCD21)

The superb new single

& 1've Been Thinking About You' (ANX22) call BMG telesales on 021 500 5678





40 % AROUND THE WAY GIRL 39 " LOSE CONTROL

A MATTER OF FACT FANTASY 20 22





MUSIC BUSINESS international

THE NEW BUSINESS MAGAZINE FOR THE GLOBAL MUSIC INDUSTRY

FOUNDER SUBSCRIBER APPLICATION FORM

TO: (U.K.) - Music Business International, Subscription Dept., Spotlight Publications, Link House, Dingwall Avenue, Croydon, Surrey, England.

(U.S.) - Music Business International, clo Expediters of the Printed Word Ltd., 515 Madison Ave., New York, NY 10022, U.S.A.

Figure send me absolutely firer, the first three issues of MUSIC BUSINESS INTERENTATIONAL and they are published. I understand that I am under no obligation — if I do not wish to continue after 3 months trial I can send a cancellation (contrient better than 1 shad 19/19) by writing to more of the above address earl only card will be credited, or my remistance refunded, in 16th. If I decide up continue I need do nothing and me togets will continue to be sent.

Please indicate the ONE classification which best describes your primary business function:

10 7. TV

	COMPANIES		1 V/Cable/Satellite
	Record Companies		Stations
3 2.	DISTRIBUTION		Syndication
	COMPANIES		Companies
	Distributors/	□ 8	VIDEO
	Wholesalers		COMPANIES
	Importers and		Video Companies
	Exporters/Mail	□ 9.	INDUSTRY
	Order Companies		SERVICES
∃ 3.	RETAILERS		Advertising
	Retailers		Agencies/Services
	Retail Accessory		Legal/Financial
	and Services		Services
	Suppliers		Music Libraries
3 4.	MUSIC		Printing and
	PUBLISHERS		Packaging Services
	Music Publishers		Public Relations
	Sheet Music		Record Promotion
	Publishers	D 10	PUBLICATIONS

ORGANISATIONS IT II TOUR SERVICES

Sound and Light Facilities

12. RECORDING STUDIOS
Recording Studios Mastering Facilities

13. MANUFACTURERS
GD Manufacturers, Pressers

Equipment

Companies
Pro-Audio
Equipment and
Hire
14. ARTIST
RELATIONS
Artists
Artist Managers
Record Producers
and Engineers
99. OTHERS

Please specify

Please enter number of subscriptions [] (If more than one copy is required please attach additional names/addresses to this form.)

Publications

Booking Agents

Merchandisers

Venues

WORLDWIDE FOUNDERSUBSCRIBER RATES:

D I. RECORD

C & MILEIC

G 6. RADIO

INDUSTRY

STATIONS

Radio Stations

Trade/Prolessional

☐ 1 Year: US\$130/UK£60 (First 15 issues)
☐ 2 Years: US\$215/UK£100 (First 27 issues)
☐ 3 Years: US\$290/UK£140 (First 29 issues)
All prices include the first 3 issues FREE, plus 15%

discount off full subscription rates for Lyear, up to 30% for 2 years, 35% for 3 years.

	"Music Business International"				
OR .					
Please debit my card US\$/UK£	Card Number:				
American Express	Expiry Date:				
Master Card (Access)	Signature:				
Date:					
Name:					
Title:					
Company:					
	Country:				
	Fax:				
We occasionally make our circulation lis	us available to screened companies whose				

We occasionally make our circulation lists available to screened companies whos products or services may be of interest to our readers. If you do not wish to recebusiness direct mail please write to the above address. As your business develops within a truly global framework how long can you afford to be without the one-stop source of vital information dedicated to putting the international market in its true perspective?

THE MUSIC BUSINESS AND YOUR BRIEF IS INTERNA-TIONAL – YOU NEED MB!!

Wherever you operate – from Australasia to the Americas and from Europe to the Pacific Rim – MBI is offering you and your colleagues a monthly quality business package with a sophisticated overview of the worldwide market.

By registering within the next 14 days you will be entitled to our special Founder Subscriber package which includes:

- the first three issues of MBI absolutely free
- up to 15% discount off the normal subscription rate
- privileged advertisement rates and positions in future years, plus some very attractive travel and business offers to be announced...watch MBI for details!

MBI will help you maintain that vital edge over your competitors, tapping you in to an exclusive network of business partners around the world. Vital data currently unavailable in any other magazine will keep your finger on the pulse of the international music business.

Our commitment is to inform.

educate and entertain – as a Founder Subscriber you will have a whole wealth of resources to gain and absolutely nothing to lose.

DON'T DELAY - APPLY TODAY!



TOP 30 VIDEO

THE OFFICIAL music week CHART

THE OTTIOINE	HIUS
ARTIST TITLE Category/running time	Label Catino.
1 9 LADY AND THE TRAMP Children's Cartoons/1hr 13min	Walt Disney D205822
2 NEW PRETTY WOMAN Comedy/1hr 55min	Touchstone D410272
3 3 MADONNA: The Immaculate C	Coll WMV 7599382143
4 2 4 WHO FRAMED ROGER RABBIT	Touchstone D409402
5 7 15 PARAROTTI/DOMINGO/CARRE	RAS PMV/C5 CFV 11122
6 5 6 THE SOUND OF MUSIC	CBS/Fox 1051 50
7 . LETHAL WEAPON 2 Warne	r Home Video PES 11876
8 s THE JUNGLE BOOK Children's/40min	Pickwick PAC 2071
9 to 4 PHIL COLLINS: Seriously Live Music/2hr 45min	Virgin VVD 783
10 11 6 THE LITTLE MERMAID Children's/1hr 11min	Legend LGV 10035
11 * 3 CLIFF RICHARD: From A Distan	ce PMI MVB 99 1247 3
12 6 4 GHOSTBUSTERS I & II F	CA/Columbia CVR 13119
13 NEW ROY CHUBBY BROWN: Inside	Channel 5 CFV 11412
1/1 12 14 NEW KIDS ON THE BLOCK: Step B	y Step CMV

13 6 THE KING AND I

	1	200	Weeks	ARTIST TITLE Category/running time	Label Cat no.
1	6	14	7	BATMAN Action/2hr 1min	Warner Home Video PES 12000
1	7	15		DIRTY DANCING Musical/1hr 40min	Vestron VA 15223
1	8	22	13	LAND BEFORE TIME Children's/1hr 6min	CIC VHR 1385
1	9	19	,	HERO TURTLES: Children's/50min	. It All Began Tempo
2	20	NE	w	TINA TURNER: Live In . Music/1hr 30min	PMV/Channel 5

19	19 :	Children's/50min	eyan	99032
20	NEW	TINA TURNER: Live In PN Music/1hr 30min	/V/CH	annel 5
21	17	HERO TURTLES:The Punk F Children's 43min	rogs	Tempo 9907
22	16	MARY POPPINS Musical/2hr 14min	Walt	Disney 020023
23	21	ELTON JOHN: The Very Best Of Musio/1hr 30min	PM	//Chan.5
24	20 1	COCKTAIL Drama/1hr 39min	Tou	chstone D408062
00		BICKY ELII TON: Triple Sector I	2. M/a.	DDC

24-	Drama/1hr 39min	D408062
25 18	4 RICKY FULTON: Tri	ole Scotch & Wry BBC 88CV 4412
26 26	2 WICKED WILLIE: Th Comedy/38min	e Video Channel 5 CFV 10892
27 2	THE BFG	Thames/Video Coll.

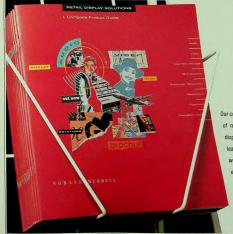
28 24	HERO TURTLES: The Fifth Turtle Children's 43 min	Tempo 99052
29 🖽	BON JOVI: Access All Areas PMV/CI	nannel 5

29	KEW	Music/1hr 30 min	CFM 2766
30	25	THE BARE NECESSITIES	Walt Disney
JU		Children's/1hr	D205812

TOP 15 MUSIC VIDEO

ARTIST TITLE Labor Care Control Contro
1 3 MADONNA: The Immaculate Collection WMV 7599382143
2 2 15 PAVAROTTI/DOMINGO/CARRERAS PMW/Channel 5 CFV 11122
3 4 5 PHIL COLLINS: Seriously Live Virgin VVD 783
4 1 CLIFF RICHARD: From A Distance PMI MVB 99 1247 3
5 14 NEW KIDS ON THE BLOCK: Step By Step C/MV 49869 2
6 NAW TINA TURNER: Live In Barcelona PMV/Channel 5 CFM 2842
7 s SELTON JOHN: The Very Best PMV/Channel 5 Compilation/Thr 30min PMV/Channel 5
8 NEW BON JOVI: Access All Areas PMV/Channel 5
9 a , RUNRIG: City Of Lights PMV/Channel 5 CFV 11542
10 7 a STATUS QUO: Rocking Over PMV/Channel 5 CFM 2644
11 9 4 DANIEL O'DONNELL: An Evening With Ritz Compilation/thr 39min RITZV 0008
12 11 34 NEW KIDS ON THE BLOCK: Hangin Tough CMV 49030 2
13 to 7 JASON DONOVAN: The Videos 2 PWL VHF 14
141e 39 LUCIANO PAVAROTTIMusic Club/Video Col

1512 s IRON MAIDEN: The First Ten Years Ph



36 PAGES OF CHART TOPPING DISPLAY I D E A S

Our colourful, comprehensive brochure is packed with details of ready-made and innovative tailor-made merchandising displays. As a result of our wide experience working with leading retailers, designers and marketing organisations, we can help you to use selling space more cost effectively and improve sales. Call for your copy.

NORANKIMURRELL

0 6 3 8 7 1 3 0 1 1 FAST PHONE LINE 0 6 3 8 7 1 8 3 4 2 FAST FAX

TOP 75 ARTIST

HE OFFICIAL musicweek CHART

Th	łE		OFFICIAL	nusic w	reel	K	CHART	
s Week	Wank			VCassette (Distributor) CD/LP	s Week	t Week	S Title	abel/Cassette (Distributor)
7	Less			Name of the last o	38	3	Artist (Producer)	Warner Brothers 7599263164 (W)
	,		THE IMMACUL COLLECTION *	ATE Sin WX 370C WI	-	-	Angelo Badalamenti Avies Cruiss Various II. BOOT OF BON C. VINO S. THE POSTTOR	ynch/Badalamenti) 7599263162
_	_	_	Madonna (Various)	7589264402/WX 370	39	_	The Drifters (Various)	TCD 2373/STAR 2373
_2	-		PEDIOLIC UTTO LINEL+	84894728489471 Virgin PCMCX 1 (F)	40	41	Julian Lloyd Webber R.P.O. (Cullen/Lloyd Web NEW KIDS ON THE BLOCK	ebberi 43229124322911 CBS 4675044 (C)
_3		1	Phil Collins (Collins Colby)	POCOX 1POLP 1	41	30	New Kids On The Block (Starr)	4675042/4675041
4		1	IN CONCERT * 3 Luciano Pausroti Placido Domingo J Carreras (Res	Decca 4304334 (F) (burn) 43043324304331	42	35	5 THE WANDERER Freddie Starr (Starr/Seabrook)	Dover ZDD 17 (E) CCD 13/ADD 17
- 5			Turn/Somewie (Astions)	8282263/8282261	43	38	CORNERSTONES 1967-1970 Jimi Handrix (Hendrix Chandles: Mischell Kza	mer/Jansen 8472312/8472311
6		4	SOUL PROVIDER * 2 Michael Botton (Ornartian)	CBS 4653A34 (C) 4653432/4653431	44	40	THE BEST OF DONNA SUMMER () Donna Summer (Various)	Warner Brothers WX 397C (W) 5031725092/WX 397
7	1		FROM A DISTANCE THE EV Cliff Richard (Richard/Moessi)	ENT * ENITORITY31(E) COORTY31(CRTY31	45	45 2	STEP BY STEP *	CBS 4666864 ICI 4666862/4666861
8	1		THE VERY BEST OF THE BEE G The Bee Gees (Gob/Gob/Gob/Various)	EES * Polydor 8473394 (F) 84733928473391	46		FOREIGN AFFAIR * 4	Capitol TCESTU 2103 (E) CDESTU 2103/ESTU 2103
9	1	10	DOCKING ALL OVED THE VEAL		47	39	MIXED UP The Cure (Smith/Allen/Saunders)	Fiction 8470994 (F) 84709928470991
10	10	10	THE DUYTUM OF THE CAINTS & III	Farner Brothers WX 340C (W) 7599260982/WX 340	48	53 5	VIVALDI FOUR SEASONS * Nigel Kennedy ECO (Keener)	2 EMITCMGE 2 (E) CONGE 2 NVGE 2
A 11	NE	W		SBK SBKTC 9 (E) SBKCD 9 SBKLP 9	49	43	DO NOT WANT WHAT I HAVEN'T GOT	# Ensign ZCHEN 14 (E)
12			CHOKE *	Go! Discs 8282334 (F)	50		CHRISTMAS COLLECTION Foster & Allen (Hendricks/Allen)	Telstar STAC 2458 (BMG) A TCD 2458/STAR 2459
13			MERRY, MERRY CHRISTMAS	8282333/8282331 CBS 4659074 (C)	51		DUT CEDIQUELY + 0	Virgin TCV 2620 (F)
14		-	New Kids On The Block (Maurice Start Various)	4659072/4659071 Virgin PGTVC 6 (F)	52		Phil Colins (Colins/Padgham) TRAVELING WILBURYS VOL	CDV 2620V 2620
15			Pater Gabriel (Various)	PGTVD 6PGTV 6 Arista 411039 (BMG)	53	-	NECK AND NECK	7599263243WX 384 CBS 4674354 (C)
-			Whitney Houston (Various)	261039/211039	-	50	Chet Arkins Mark Knopfler (Knopfler)	4674353/4674351 Telstar STAC 2441 (BMG)
16			The Righteous Brothers (Spectos Medicy)	84724828472481 A&M AMC 1990 IF)	54		Roy Orbison (Various)	TCD 2441/STAR 2441 Go! Discs 8282024 (F)
△ 17	21	31	ONLY YESTERDAY * 2 Carperters (Various) SOUVENIRS •	CDA 1990/AMA 1990	55	46	The Lat's (Lillywhite/Andrews) BLAZE OF GLORY/YOUNG GUNS	8282022/9282021
18	15	1	Foster & Allen (Campbell Haynes/Hendricks/Alle		56	50 1	Jan Ben Jevi (Katchmär/Ben Jevi)	8464732/8464731
19	19	14	LISTEN WITHOUT PREJUDICE George Michael (Michael)	4672952/4672951	57	72 :	Mark Haltray (Milhatts)	Telster STAC 2458 (BMG) TOD 2458/STAR 2458
20	18		Kyle Minogue (Stock/Artiken/Waterman)	PWL HFC 18 IP) HFCD 18 NF 18	58	59 :	The Stranglers (Various)	Epic 4675414 (C) 4675412/4675411
21	17	10	REFLECTION The Shadows (The Shadows)	Polydor 8471204 (F) 8471203/8471201	59	70 1	WE ARE IN LOVE () Harry Cornick Jr (Connick Jr/Shaiman)	CBS 4567354 (C) 4567352/4567351
22	16		BE MY LOVE AN ALBUM OF LOVE - Pacido Domingo (Meyer-Wolden)	EMITCEMTV 54(E) CDEMTV 54EMTV 54	60	55 1	BELIEF Innocence (Jolley Harris/Jolley Morris/Osbor	Cooltempo ZCTLP 20 (E) ne) OCD 179ACTLP 20
23	24	2	IT'C DADTY TIME .	Telstar STAC 2449 (BMG) TOD 2449 STAR 2449	61	NEW	THE RAW & THE REMIX PYC (PYCZ)	London 8282214 (F) A 828221282822211
24	72		REMASTERS ● Lad Zappelin Pagel	Atlantic ZEPC 1 (M) 7567864152(ZEP 1	62			deConstruction PK 74572 (BMG) PD 74572 PL 74572
25	23		KIM APPLEBY () Km Appliby (Schweir DeAngelis)	Parlophone TCPS 7348 (E) CDPCS 7348 PCS 7348	63		SOME FRIENDLY The Charlatans (Nagle)	Situation Two SITC 30 (RT) SITU 30CD/SITU 30
26	20	5	PILLS 'N' THRILLS AND BELLYAC Happy Mondays (Oskenfold/Osborne)	HES Factory FACT 300C (F)	64	69 25	BETWEEN THE LINES * Jason Donovan (Stock/Akten/Waterman)	PWL HFC 14 (P) HFCD 14 MF 14
27	22	13		Rhybro Kno LEFTC 12 (RT)	65	68 :	THEIR GREATEST HITS The Four Tops (Various)	Telstar STAC 2437 (BMG) TCD 2437/STAR 2437
28	25	7	BOOMANIA Bety Boo Bostmasters Booking John BEHAVIOUR *	Parlophone TOPCSO 113 (E)	66		MARIAH CAREY Mariah Carry (Various)	OBS 4668154 (C) 4668153/4668151
29			Pet Shop Boys (Pet Shop Boys Faltermeyer) X 800S (Thomas)	CDPCSD 113/PCSD 113 Mercury 8466684 (F)	67	0.5	LABOUR OF LOVE II * 2	DEP Int CADEP 14 (F)
30	30	5	TRIPPING THE LIVE FANTASTIC •	84668335466881 Parlophone TCPCST 7346 (E)	68		SLEEPING WITH THE PAST * Elton John (Thomas)	3 Rocket 8388394 (F)
31	м	-	Paul McCarney (McCarney Osamountain Henderso	n) CEPCST7346PCST7346 Decca 4302104 (F)	69		THE RAZORS EDGE ACDC (Fairbairt)	Asto WX 364C (W)
-			INCIDENTIAL PAVAROTTI * 3 Luciano Pavaroti (Vanous) MY CLASSIC COLLECTION	430210314302101 Decca Delphine 8262384 (F)	70		DON'T EVEL AIN	7567914132WX 364 EMI TCEMDX 1018 (E)
32	22	4	Richard Clayderman RPO (de Senneville/Toussaint)	8282282828281 EMITCEMC 3567 (E)	-		Robert Palmer (Palmer/Macero)	CDEMDIX 1018/EMCX 1018
33	23	27	LOOK SHARP! * Route (OvermanMoseley)	7910983/EMC3557	71	51 4	PHANTOM OF THE OPERA	Polydor 8471064 (F) 84710628471061 Bankly Useful POLYDON
34		7	TRIP ON THIS - REMIXES TechnotronicH Tek 3 (Bagaert)	Telszar STAC 2461 (BMS) TCD 2461/STAR 2461	72	_	Original Cast (Lloyd Webber)	Really Useful POLHC 33 (F) POLH 33 POOV 9
35	2	3	GREATEST EVER JUNIOR PARTY MEGAMIX Hound Dog & The Magamixers (Marshall)	Pop & Arts PATINIC 201 (BMG) PATICO 201 (PATILIP 201	-	74 21	Electric Light Orchestra (Lynna/Various)	Telstar STAC 2370 (BMG) TCD 2370/STAR 2370
36	37	21	PLEASE HAMMER DON'T HURT 'EM MC Hammer (MC Hammer Early Pilot)	Capitol TCEST 2120/EI CDEST 2120/EST 2120	74			
37	27	3	STARRY NIGHT Afic Iglesias (Flammond)	CBS 4572844 (C) 4572842/4572841	75	RE	MISS SAIGON Original London Cast (Boubli/Schonberg)	Gelfen WX 329C (W) 7589242712/WX 329
-		i						-

TOP 20 15 DECEMBER 1990 COMPILATIONS

00111
N S Title Label/Cassette (Distributor)
1 NOW! 18 ★ 2 EMWrginPolyGram TCNOW 18/EI 1 J Vanious
2 16 7 TYS CHRISTMAS * EMITCEMTV 49 (E) CDEMTV 49/EMTV 49 CDEMTV 49/EMTV 49
3 2 7 SMASH HITS 1990 * Dover ZDD 18 IE) CCD 18/ADD 18
4 3 4 DEEP HEAT 90 Telstar STAC 2438 (BMG) TCD 2438/STAR 2438
5 4 ROCK 'N' ROLL LOVE SONGS Dino DINMC 13 (P) DINCD 13 DINTO 13
6 s 9 MISSING YOU - AN ALBUM OF LOVE * EMITCEMTV 53 (E) CDEMTV 53 EMTV 63
7 6 2 MEGABASS 2 Telstar STAC 2448 (BMG) TCD 2448/STAR 2448
8 15 2 VERY BEST OF GREATEST LOVE @Telster STAC 2443 (BMG) TCD 2443 STAR 2443
9 13 3 60 NUMBER 1s OF THE 60s Telstar STAC 2432 (BMG) TCD 2432/STAR 2432
10 * 5 GREATEST HITS OF 1990 • Telsar STAC 2439 IBMG
11 19 4 MOTOWN COLLECTION @ Telstar STAC 2375 [BMG]
12 9 4 ATON OF HITS Dover ZDD 19 (E) CCD 19/ADD 19
13 11 THAT LOVING FEELING VOL 3 Dino DINMC 11 (P) DINCO 11 (P) DINCO 11 (P) DINCO 11 (P) DINCO 11 (P)
14 7 6 NOW DANCE 903
15 12 3 BEST FROM THE MGM MUSICALS EMITCEMTV 56/EI
16 14 5 TRULY UNFORGETTABLE EMITCEMIT/D 55/EI CDEMIT/D 55/EMIT/D 55
17 19 27 CLASSIC EXPERIENCE II EMITCEMTVD 50 IEI CDEMTVD 50 EMITCE MTVD 50
18 * 27 TOP GUN (OST) * 2 CBS 4070296 (C) 70729670296
19 m a GREATEST LOVE 4 Telstar STAC 2400 IBMG) TCD 2400STAR 2400
20 RE PRETTY WOMAN (OST) *EMI USA TCMTL 1052 (E) Various CDMTL 1052 MTL 1052

ARTISTS A-Z

AC/DC	69	MC HAMMER	ä
APPLIBY, Kim.	25	MICARTNEY Paul	á
ATIONS, Ches Mark KNOPFLER.	53	MICHAEL, George	a
BADALAMENTI, Angelo/Juleo CRUISE/VARIOUS		MINOGUE, KYLIE	a
CAUISEVARIOUS			
		NEW KIDS ON THE BLOCK 13:41.4	а
DEE GEES, The		O'CONNOR Sinead	а
BLACK BOX	62		
BOLTON, Michael	6	PALMER Rober7	á
BOMBALURINA FEATURING			a
BON JON Jen	56	J CARRERAS	a
ECO Serry	- 27	PET SHOP BOYS 2	э
CAREY, Mariah		PHANTOM OF THE OPERA 2	ä
		BATTRAY Mary	a
CHARLATANS, The	- 62	RICHARD, CLH	
CLAYDERMAN, FICHIERPO	32	RIGHTFOUS BROTHERS The 1	а
COLUNS, Phil	351	ROXETTE	а
CONNICK Jr. Harry	50	SHADOWS Tre	а
		SIMON, Paul	а
DOMINGO Placido	22	SOMERVILLE JAMES	а
DONOVAN, Jugan	- 64	STAFFI Freddio	a
PRIFTERS, Theritan F. KING	39	STATUSONO	a
		STRANGLERS The	
		SUMMER Doors	a
FOUR YOPS, The	66	TECHNOTRONICHITEK 3	
		TRAVELING WILBURYS 5	a
		TURNER Tine	ā
		US40 A	8
ENDROX, Jan	43	VANILAICE	81
OUND DOG & THE MEGAMIXERS	24	ANALIANCE	а
NAOCENCE	- 60		
INE BUNNY & THE MASTERNIXER	F 24		
IOHN, Eken	Come		
GENNEDY, NIGHTED	2,00		
A'S, The			



ods with a dealer price of £2.79 or below the twice the seles quantity quoted a to obtain an award.

Compiled by Gallup for Music Week, BBC and BARD. Produced in one d EARD, based on a minimum sample of 500 record outlets. Incorpinal pales. All rights reserved.



ARE HAPPY TO ANNOUNCE THEIR PARTNERSHIP WITH

CBS
DISTRIBUTION
AS OF 1ST JANUARY 1991
1ST RELEASE

Wipppyclsick

BY

SOHO

7", 12", Cass, CD

RELEASE DATE 7.1.91

GOLD IN AMERICA No.1 12" SALES USA No.1 CLUB RECORD USA No.14 BILLBOARD HOT 100

ORDER NOW FROM CBS TELESALES TEL: (0296) 395151

7 SAV106, 12 SAV106, CDSAV106, MCSAV106

Send new release details to research manager Graham Walker, Music Week, 23-27 Tudor Street, London EC4Y 0HR. Tel: 071 583 9199. Fax: 071 583 0955

HIGHLIGHTS

ARTIST TITLE LABEL CATINOS, DEALER PRICE (DISTRIBUTORS)	CATEGORY	LAST 3 CHART PLACINGS	COMMENT
GOULD/PREVIN/SZELL Mozart: Chamber Works. SONY CD: SBK 45981 (C)	Classical		Heavyweights combine as bicercary of Mozar's death approaches
JONES, AND BEST OF CHRISTMAS ALBUM PICKWICK MC: HSC 862 CD: (PK)	MOR-Vocal	518 52 50	Durable "mum's favourite" is feasive mood
SONNY & CHER THE SONNY & CHER COLLECTION EAST WEST LINIO: 9548303521/9548301 CO: 9548301522 (W)	Pop	101 121 E	Solo Cher, plus Sixties hits as commercial hispy duo
VARIOUS MOZART: 100 MELODIES SONY CD: 585K 46240 (C)	Classical		More Mozert, aimed at mainstream
VARIOUS THE BEST OF THE GREATEST LOVE TELSTAR LPINC: STAR 2443/STAC 244 CD. TCD 2443 7 (6/13/21 IBMG)	Pop	4 4 3	Successful formula now nuppears as three-set compilation compilation

NO TOO FAR CONE ROADRUNNER LEVING RE \$3441/RR \$3444 CD RR \$3442 IFI	Rock	FREEMAN, Chico, & BRAINSTORM SWEET EXPLOSION IN & OUT LP:70101 CD:70102 C 7:297:29P)	
ADAMS, Johnny FROM THE HEART ROUNDER CD CORDU 2044 (CH)	Jazz		
ADAMS, Pesper/DONALD BYRD QUINTET OUT OF THIS WORLD FRESH SOUND CD FSRCD 137 (CH)	Jace		
ALLISON, Ligher POWER WIRE BLUES CHARLY CD:CDCHARLY 254 (CH)	Blues		
ANDREWS, Julie THE SECRET OF CHRISTMAS PICKWICK, MC PWKS 4025 CD PWKMC 4025 IPKI	MOR-Vocal		
ANIMALS. The TRACKIN' THE HITS DECAL LPIMC LIK 72/TOLIK 72 CD CDLIK 72 10H0	Pop		
AUGER/TEAR/HILLING MENDELSSOHN, ELLIAH SONY, CD CD 46465, (C)	Classical	GILLESPIE DIEZY SWING LOW SWEET CADILLAG MCA JAZZ CD MCAD 33121 (7 29/P)	
BAD RELIGION AGAINST THE GRAIN EPITAPH LP E 864091 CD E 864092 (1 4.29/7.05/RE)	Rack	GOO GOO DOLLS HOLD ME UP FUN AFTER ALL LP:AFTER # IP!	
BAKER, Tony, & HIS ORCHESTRA ACADEMY PICKWICK MC HSC 661 CD PWKM 661 (PK)	MORITAN	GOODMAN, BENNY/GLENN MILLER LIVE AT THE CARNEGE HALL 6 OCTOBER 1939 FLYRIGHT/JAZZBAND	
BARBER REGER, KARG-ELERT AND HOYER RECITAL PRIORY CD PRCD 297 (PR)	Classical	GOODWIN, BILL WITH HAL GALPER & BILLY PETERSON NO METHOD FRESH SOUND CO-FSRCD 136 (CH)	
BARNES, Rosseven Books, AND THE PLAYBOYS THE HEARTBROKEN MAN BEDROCK LP BEDLP 17 CD: BEDCD	Blues	GOODWIN, BILL WITH HALL GALPER & BILL! PETERSON TO SBK 45981 (C)	
17 (CH)		GRAFFMAN/OISTRAKH/ROSE TCHAIKOVSY: CONCERTOS (COMPLETE) SONY CD CD 46460 (C)	
BBC CONCERT ORCHESTRA/WORDSWORTH JEFFES: STILL LIFE, FOUR MECES DECCA MC 4252184	Classical	GRANELLI, Lerry CNE DAY AT A TIME ITM/WESTWIND LP:ITMP 970055 (CH)	
CD 4252182 (F) RENJAMIN Florita COUNTING HAPPY LEARNING INC. CD:HL 006 (1.82/RMG)	Childrens	GROUNDHOGS, THE NO SURRENCER HTD LP HTDLP 2 CD HTDCD 2 E 4567 29 E	
RENJAMIN, Floria MULTIPLICATION HAPPY LEARNING, MCHL 601 C 1 82/8/MGI	Children.s		
BENJAMIN, Floring THE ALPHABET HAPPY LEARNING, MCHL 005 C 1828MG	Children.s		
BERKMAN/JOHNSON BEETHOVEN: LIEDER, SONGS MERIDIAN CD DUOCD 89010 (H)	Classical	HEATH EROTHERS, The MARCHIN ON STRATA EAST CD 66051003 (7.29(P)	
BEANSTEIN BEANSTEIN CHICHESTER PSALMS SONY CD CD 46629 (C)	Classical	HESS BEETHOVEN, MANO SONATAS 30 AND 31 EMI CD CDH 7637872 (E)	
RIFLEY IRFLAND: ORGAN WORKS (COMPLETE) PRIORY CD PROD 298 (PR)	Classical	HICKS, John HELLS BELLS STRATA EAST CD:66051002 E 7 29/P)	
BIG BARN BURNING TOFFING THE ORCHARD RESONANCE LP RES 339939 (4.25(Re)	Rock	HILLIARD ENSEMBLE SAMPLER COLLECTION EMI CD-CDZ 7671182 (E)	C
BIRD, Tany SORRY AFRICA ROUNDER CD CDPH 1135 (CH)	African	HOGWOOD COUPERIN, L.: STES (3) DECCA CD:4258892 (F)	
BLAKEY, ARLIAZZ MESSENGERS/MAX ROACH QUINTET THE HARDBOP ACADEMY AFFINITY CO COAFF 773	Jazz	HOLIDAY, BINE THE COMPLETE STORYVILLE CLUB SESSIONS 1951 FRESH SOUND CD:FSRCD 151 (CHI	
IDHI		HOWLIN WOLF THE LONDON SESSIONS CHESS CD.CORED 24 (CH)	-
BLASPHEMY FALLEN ANGEL OF DOOM WILD RAGS LP WRE 5011 (4.25/RE)	Rock	HUBBARD/ST LUKE/DR DAVIES AMERICAN SONGS EMI CD CDC 7499282 (E)	MO
BLOSSOM TOES/SOFT MACHINE THE COMPLETE. /THIRD CHARLY MC:TCAD 23: (CH)		HUMPERDINCK, Engelbert A MERRY CHRISTMAS PICKWICK MC-PWKMC 4033 CD:PWKS 4033 IPK) UAHMAN LEVI TELL IT TO THE CHILDREN TREERDOTS CD:CDJMI 300 £ 7 29/RE)	MAL
BOLSHOLTHEATRE ORCHESTRA/ALGIS ZHURAITIS LIVE FROM THE BOLSHOL-SWAN LAKE DUET INCIDUET	Classical	IMPETIGO LILTIMO MONDO CANNIBALE WILD RAGS LP WRE 1041 C 4 29/9E)	
32 CD DUET 32CD (PK)	Classical	IMPULSE MANSLAUGHTER HE WHO LAUCHS LAST. LAUGHS ALONE NUCLEAR BLAST. LP: NB 993 (RE)	
BOLSHOI THEATRE/ALEKSANDR KOPILOV THE NUTCRACKER DUET MC DUET 35 CD: DUET 35 C		IMPULSE MANSLAUGHTER HE WHO CHOCKS CAST COUNS RECORD ROCKERS AND THE WAS THE W	
BOMBALURINA FEATURING TIMMY MALLETT HUGGIN: AN'A KISSIN CARPET CHING 8478487/8478484	Pop	INHUMAN CONDITIONS DESERVE NO RESPECT NUCLEAR BLAST LP 982931 (RE)	
BRAYNE/CROSSLAND PSALMS OF DAVID COLLECTION II PRIDRY CO PROD 337 (PR)	Classical	INSTED WHAT WE BELIEVE EPITAPH LP E 864081 CD E 864082 (4.297 05/Re)	
BRYN-JULSON/BBC SYMPHONY ORCHESTRA/BOULEZ BOULEZ: PLI SELON PLI ERATO CD 229245376Z ICONI	Classical	JONES ENSEMBLE, Percy PROPELLER MUSIC HOT WIRE CD HOT 9004C (7 29/P)	
BURNING RAIN, The VISIONS RESONANCE LP RES 339031 CD RES 190132 (4.297.05/RE)	Rock	JONES SEXTET, Ja JO JONES SEXTET FRESH SOUND CO FSRCO 144 (CH)	
BURROWS/BERNSTEIN BELIDZ: REQUIEM, TE DEUM SONY CD CD 46461 (C)	Classical	JONES, Alad BEST OF, CHRISTMAS ALBUM PICKWICK, MC HSC 662 CD PWKM 662 (PK)	MO
CAMPBELL, Tomby MY HEART JAZZ CITY CD 66053003 (7.29 P)	Jazz	JONES, Tom TOM JONES DERAM CD 8297722 (4 86/F)	MO
CANDLEMASS NIGHTFALL ACTIVE LP ATV 3 (P)	Rock	KELLAWAY, Roper PORTRAIT OF ROGER KELLAWAY FRESH SOUND CD:FSRCD 147 ICHI	
CASADESUS/CLEVENGER MOZART: PIANO CONCERTO K 467 SONY CD 58K 45980 (C)	Classical	KIRKBY/NELSON/AAM/HOGWOOD VENICE PRESERV D COLLECTION DECCA CD 4258912 (F)	C
CHEEPSKATES CONFESSIONAL MUSIC MANUAC LP MMLP 031 CD MMCD 031 E 4:29/7.29(RE)	Book	KIRKBY/ROOLEY ELIZABETHAN SONGS DECCA CD.4258922 (F)	C
CLODO FEATURING BOB BERG AND RANDY BRECKER UNCHAINED ITM/WESTWIND LP:ITMP 970052 (CH)	Jezz	KRENNIVSTOD/KERTESZ MOZART, CLEMENZA DI TITO (COMPLETE) DECCA CD.4301052 (F)	C
CLEVELAND ORCHESTRA/SZELL MOZART: SYMPHONIES 35, 40, 41 SONY CD SBK 45978 ICI	Classical	LA BOTTINE SOURIANTE JE VOUDRAIS CHANGER D'CHAPEAU ROUNDER CD CDROU 6041 (CH)	
CLEVELAND ORCHESTRA/SZELL MOZART; DIVERTIMENTI K 137 AND K 334, SERENADES SONY CD.CD 46463	Classical	LANPHERE, Don, & LARRY CORYELL DON LANPHERE & LARRY CORYELL HEP CD: HEPCD 2048 (16.50(P)	
19		LAWS, Rennie TRUE SPIRIT ITM/WESTWIND LP ITMP 978653 (CHI	
CLEVELAND ORCHESTRA/SZELL WAGNER: ORCHESTRAL WORKS SONY CO:CD 46466 (C) COLE, Nat 'King' EARLY FORTIES FRESH SOUND CD:FSRCO 139 (CH)	Classical MOR-Vocal	LENYA/DIETRICH WELL: THREEPENNY OPERA TELDEC CD 9031720252 (W) LIME SPIDERS BEETHOVEN'S FIST FUN AFTER ALL LP AFTER 7 (P)	
COLOGNE COLLEGE VOCALE GESUALDO BOOKS V AND VI SONY CD CD 46467 ICI	Classical	LIVEWIRE WIRED ROUNDER CD COROU 281 (CH)	
COLON, Willie TIFMPO PA MATAR MESSIDOR CD 159272 (7.251P)	Jasz	LOEF, Frank DEJA VU HOT WIRE CD HOT 9003C (7 29/P)	
COLTRANE QUARTET, John LIVE IN DENMARK 1962 ITM/WESTWIND LP JU 216 ICHI	Jan	LONDON CAMERATA/MASON SHAKESPEARE'S MUSICK MERDIAN CD-CDS 84195 (H)	
COUNT RAVEN STORM WARNING ACTIVE LP:ATV 16 IP	Rock	LONDON PHILIARMONIC DISCHESTRA/BARENBOIM ELGAR, FALSTAFF, ENIGNA SONY CD CD 46465 (C)	C
CRAWFORD, Carolyn HEARTACHE MOTORCITY LP MOTCLP 42 CD COMOTCLP 42 (CH)	Soul	LORENGAN/LONDON PHILHAMMONIC ORCHESTRA/SOLTI MOZART: COSI FAN TUTTI (COMPLETE) DECCA	
DAVIS ALL STARS, MARS LIVE IN 1958/9 FLYRIGHT/JAZZBAND CD EBCD 21012 ICHI	Jarr	CD 4333312 (F)	
DAVIS JR, Water ILLUMINATION JAZZ CITY CD 66053006 (7 29/P)	Jazz	LUL HAIL THE FRISIANS FREE SCHEMER LP:SCH 9013 CD SCH 9013CD (4.297.05/RE)	
DAVIS ORCHESTRA, Miles MILES IN PARIS ITM/WESTWIND LP JAZZDOOR 1201 (CH)	Jazz	MALEMEN, The FIRST CLASS MALE MALACO LPINC MSS 2207/MSSC 2207 (CH)	
DAVIS, Miles LIVE IN 1958 FLYRIGHT/JAZZBAND LP EB 418 CD EBC 418 ICHI	Jazz	MALGORE WALDI: GLORIALULLY: TE DEUM SONY CD CD 46464 (C)	C
DAY, Devis THE DORIS DAY CHRISTMAS ALBUM PICKWICK MC PWKMC 4034 CD PWKS 4034 (PK)	MOR-Vocal	MALGORE/SZELL MOZART: REQUIEM SONY CD SBK 45982 (C)	C
DE MORAES, Vincent, TOQUINHO/QUARTETO EN CY VINCENT DE MORAES EN SÃO PAULO/TOQUINHO		MARTIN, Jimmy YOU DON'T KNOW MY MIND ROUNDER CD COROUSS 21 (CH)	
CHARLY CD AFCD 3/4 (CH)		MARTINS, Jean Carlos BACH FOR CHRISTMAS TOMATO LP 2696392 (CH)	Class
DECADENCE WITHIN SOULWOUND PEACEVILLE LP: VILE 21 (RE)	Rock	MIDORI/BERLIN PHILHARMONIC ORCHESTRA/MENTA BARTOK: VIOLIN CONCERTOS 1 AND 2 SONY CD CD	
DEFECATION PURITY DILUTION NUCLEAR BLAST CD NB 018CD (7.29/RE)	Metal	45941 (C)	
DISHARMONIC ORCHESTRA EXPOSITIONSPROPHYLAXE NUCLEAR BLAST LP.0829811 CD 8429812 IRE)	Reck	MILLER, Glene, & HIS ORCHESTRA SUNSET SERENADE BROADCAST 22 NOVEMBER 1941 FLYRIGHT/JAZZBAND LP ER 417 CD-ERC 417 (CH)	E+
DORHAM, Kenny SHADOW OF YOUR SMILE ITM/WESTWIND LP WW 2019 TOH! DORSEY BROTHERS DRICHESTRA. The LIVE IN THE MEADOW/SROOK, 28 OCTOBER 1955 FLYRIGHT /JAZZBAND	Jazz		
IP FR 419 (CH)	Jazz	MOISEWITSCH RACHMANNOV: PIANO CONC 2. RHAPSODY PAGANINI EMI. CD. CDH 2637882 (E) MONTEVERDI CH/GARDIMER PURCELL: DIOCLESIAN/TIMON ERATO. CD 2282463272 (CON)	c
DORSEY, Territory 1944 HEP CD HEPCD 40 (4 59/P)	Jace	MONTEVEROI CHIGARDINER PURCELL INDIAN QUEEN ERATO CD 2292450292 (CON)	c
DOUGHTY/BRIGGS EVENSONG FROM TRURO COLLECTION PRIORY CD PRCD 322 (PR)	Classical	MONTEVEROI CH/GARDINER PURCELL: TEMPEST ERATO CD 2292459592 (CON)	č
DREW JR. Kenny THIRD PHASE JAZZ CITY CD 66653002 (7 751P)	Jazz	MOONLIGHT SERENADERS STARLIGHT NEMORIES - HITS OF THE 30S & 40S PICKWICK MC PWKM 4038	No
DROOGIES REMEMBER NUCLEAR BLAST LP NB 015 (RE)	Rock	CD PWOMC 4818 PKI	140
DROOGS LIVE IN EUROPE 1990 MUSIC MANIAC LP MMLP 837 £ 2 15/REI	Bock	MORE FIENDS TO AD LICKIN: SEMAPHORE LP: SR 330290 CD: SCD 330290 (4 29/7 05/RE)	
DUPREE, Champion Jack THE HEART OF THE BLUES IS SOUND CHARLY CO COCHARLY 256 (CH)	Blacs	MORGAN QUINTET, Lee AT THE LIGHTHOUSE 'N) FRESH SOUND ON FSRCD 140 (CH)	
DYOXEN FIRST AMONG FOUALS ACTIVE LP ATV 17 IPI	Rock	MOTREAL SYMPHONY ORCHESTRA/DUTOIT DEBUSSY, LA MER, JEUX, FAUNE DECCA, MC 4302404	0
EBS/GARDINER BACH: DRCHESTRAL SUITES 3 AND 4 ERATO CD 2292451932 (CON)	Classical		
FRS/GARGINER BACH: ORCHESTRAL SUITES 1 AND 2 ERATO CD 2292451922 (CON)	Classical	NEMESIS THE DAY OF RETRIBUTION ACTIVE LP.ATV 15 (P)	
EL ALIEN'S NEW WAVE DISPENSATION NEW YORK GONG, ABOUT TIME DECAL CD COLIK 63 (CH.)	Rock	NERD, Frances OUT ON THE FLOOR MOTORCITY LP MOTCLP 44 CD COMOTCLP 44 (CH)	
EVANS GROUP, BIT LIVE AT BLUE NOTE TOKYO JAZZ CITY CD 66953801 (7 29)P1	Jazz	NEW SWINGLE SINGERS/EDULEZ BERIO: SINF, EINDRUCKE ERATO: CD:2292452282 (CON)	CI



Cibby from the Butthole Surfers

NO BREKKE ENWA ACTO PURPLE BUID BXGHAYIGE



ARTIST	TITLE	LABEL	CATNOS	DEALER PRICE	(DISTRIBUTOR)	CATEGORY	ARTIST	TITLE	LABEL	CATNOS	DEALER PRICE	(DISTRIBUTOR)	CATEGORY
YNEEL CO	trine ANIMAL I	MAGIC HAPPY	LEARNING MC	CD.HL 011 (1.82/8MG)		Children.s	YOUNG GHO	EN MILICOME	HEART MEAN		AST LP.NB 027 (RE)		Por
YNER. Ca	trine COLOURS	HAPPY LEAR	NING MC HL 009	E 1 BOIBMG)		Children.s	TOXIC SHO	NOTTERED !	HOWIT LIFE CAN	DEATH MULLEAN BL	S LP WRE 9031 C 42	e-pri	Met
YNEIL CA	trine DINOSAU	RS HAPPY LEA	ARNING MCHL O	14 £ 1.82(BMG)		Children,s	TELESTY BO	ME CHOOS A	HESTMAN COL	ECTION MICE RAG	MC PWKM 4032 CD	MANAGE AND COM	Char
YNEIL CE	trine MUSICAL	SOUNDS HAP	PY LEARNING M	IC HL 012 £ 1 IIZIBMG1		Children s	TVMER MA	Com BY AVE IV	WE SILINGTON	MCA LATT CO-ME	AD 33124 C 7 29(P)	PHILADE IN	Je
YNEIL, Ca	trine OPPOSITI	ES HAPPY LEA	BNING MC HL 61	13 E 1 82(8MG)		Children's	LILMES IN	nes 'Blood' (9)	LIES EVECHEN	S SHIFE ALL NICH	ALL BUT LE CONT.	1 CD:70052 (7.29/7.29(P)	Ja
YNEIL, Ca	trine STREETA	use happy le	ARNING MC HL	1003 E 1 82(8MG)		Children.s					FOR THOUGHT LP.GP		Men
O'NEIL, CA	trine THE CALL	ENDAR HAPPY	LEARNING MC:	4L 004 £ 1.82(BMG)		Childrena	VAN ZAND	T Terespen ICE	ANT STIVE IN T	HE LATIN CHIARTER	CHARLY MC TCAD	H AND	Count
O'NEIL CA	trine THE CLOS	CK HAPPY LEA	ANING MC:HL 00	22 E 1 82(BMG)		Children	VARIOUS A	FAREWALL !	O ABMES IAT	ANTER WATERCORE	COMPRESENTING	EAR BLAST LP NB 009	Mei
ORIGINAL	SINS, The SEL	F DESTRUCT A	MUSIC MANIAC L	P.MMLP 035 CD MMCD 035	5 C 4 29/7 25(RE)	Rock	(86)				CONTRACTION HOSE	CHI 00491 C .110 447	
PARKENIN	G/BRANDON C	SUITAR DUETS	EMI CD CDC 74	94062 (E)		Classical	VARIOUS A	MIGHT AT TH	E OPERA TELS	AR LEIMOSTAR 2	435/STAC 2435 CO:TO	D 2416 (BMS)	Class Cop
PATRIACH	PROPHECY SH	ARK LP SHAP	K 15 C 4 29(RE)			Hock	VARIOUS A	NIGHT AT TH	E OPERA II TELS	TAR LEMOSTAR 2	MANUSTAC 2416 CO TO	D 2436 C 6 25/11 12/8MGI	Class Cros
PHLADEU	HA ORCHEST	RAJDRIMANDY	STRAUSS, R. AL	SO, DON, DON, TILL DEAT	H SONY CD:CD 46457	Classical	VARIOUS II	LACK TOP BU	DES A RAMA :	RUDGET SAMPLE	R ROUNDER CD.COB	E 002 (CHI)	810
(C)							VARIOUS C	ITYBEAT BEA	IS IN TIME CITY	BEAT LEMO CHIP	B/CBMC 8 CO CBCD I	I IWI	Den
PHILADEU	PHEA ORCHEST	KAJORMANOT	TCHARCOVSKY S	SYMPHONIES 4, 5 AND 6 S	ONY CD CD 46458 (C)	Classical	VARIOUS F	AMOUS BRITT	SH ORGANS PR	ORY CO PROD 302	(PR)		Classic
PIAZZOLL	A, Astor CONCI	EKIO PAKA U	CINTE IO FRESH S	SOUND CD:AFCD 5/6 (CH)			VARIOUS N	IOTORCITY SO	OUL SAMPLER V	OLUME 4 MOTORC	TTY LP MOTCLE 14 I	CHO	So
PLAZZOLL	A, Astor MARIA	DE BOTHOR	WHEN THESH SOL	JND CD:JWCD 50003/4 IC	HI	Classical	VARIOUS N	102ART 100 1	VELODIES SON	CD:SR5K 46240	(C)		Classic
PUMPHRE	Y. Anne Marie	PRIMARIO ODE	NUM HAPPY LEAR	NING MC HL DOB C 1.82189 NUCLEAR BLAST LP:NB	MGI	Childrens	VARIOUS N	10ZART: COM	PACT MOZART	SONY CD:SB5K 45	977 (C)		Classi
PUNGENT	PLENCHORDRY	APMUNIC UNL	MEDINA SPLIT LE	NOCCEAR BLAST LP NO	019 (RE)	Mecal	VARIOUS N	102ART: OPER	RA ARIAS SONY	CD:SBK 46245 IC	3		Classic
RAINTREE	COUNTY SEVE	N DAY WEEK	END NATIVE LP	NTVLP 61 (RE)		flock	VARIOUS A	10ZART: OPER	RA EXTRACTS S	ONY CD:58K 4624	4 (C)		Classic
RATTRAY,	Mark MARK	TCD 2458 (B)	FORMS THE SOI	NGS OF THE MUSICALS !	TELSTAR LPIMC:STAR	MOR-Vocal	VARIOUS N	ORO TRASON	HESTRAL EXTRA	CTS SONY CD 58	K 46242 (C)		Classi
2458/	STAC 2458 CU	1CO 2458 031	DER CO:CDROU S				VARIOUS N	ORO TRASON	HESTRAL EXTRA	CTS SONY CD.SE	BK 46243 ICI		Classi
RICE, Wys	H NEW MARK	C CAP HOUNT	UCLEAR BLAST L	EZZ ICHI		Country	VARIOUS N	EW SOUNDS	FROM AMERICA	MESSIDOR CD 19	59062 C 5.61(P)		Ja
MICHTEOL	IS MUS STRES	S NELATEU NO	DELEAN BLAST L	THE MAMOU PLAYBOYS	STATE OF THE PARTY	Rock				BLAST CD:NO 020			Me
603R	We & THE SEA	MOU PLATEU	ID DIEAE MITEL 9	THE MAMOU PLAYBUYS	MOUNDER CO.COROU	Cajun	VARIOUS R	EGGAE HITS	VOLUME 9 JETS	TAR LPIMC:JELP 1	1009/JELC 1009 CO.JEI	D 1009 (JS)	Regg
		rereione ne	OUNDER LP ROU	4454 TOTAL		177.00	VARIOUS F	EGGAE SUNS	PLASH '90 VARI	ETY NIGHT CHARLS	Y CO.COCHARLY 257	(CH)	Regs
HODGERS	Name of the	SESSIONS HO	ROUNDER LP RO	1056 ICHI		Country						Regg	
HOUGENS	THE THREE	ON THE IN	SENSON ALIETTIA	- 27 NOV 1989 1/4 STICK I		Country	VARIOUS #	DCK & ROLL	DRIGINALS SUN	CD:CDSUN 17 (C	20		R 'n'
HOLLING !	MILESTET FOR	SEATHERN	DON CHEERY IN	EUROPE 1963, VOLUME 2	LP:EFA 16176401 (SHD)	775				UME I SUN CD.CC			R 'm'
314		of, real online	DOIN CHEMIN IN	TOMORE 1983, VOLUME 2	IIMIWESTWIND LEGO	Jezz	VARIOUS F	OUNDER FIOO	LE ROUNDER	CO.COROU 11565 (CH)		Ethe
BOSE SCI	BLATTI SONA	TAR COMME	TEI ERATO CD.2	DOLLETTON ICOM		-	, VARIOUS S	INGING IN AS	OPEN SPACE	ZULU RHYTHM &	HARMONY ROUNDER	CO.COROU 5027 (CH)	Africa
HOSTOCK	VAMPINES TO	ANSVIVANIAN	DISEASE MINE	AR BLAST LP NE 014 IRE		Classical	VARIOUS	HE BEST OF C	HESS ROCK N	OLL CHESS JAZZ	CHARLY MC.TCAD 25	ICHI	12
SAPUSE	Intelligence of the last	SS BEBLIN TA	NGO ITM/WESTA	AND LEITM 1448 (CH)		Rock			THE GREATES	LOVE TELSTAR	LPIMC STAR 2443/ST	AC 2443 CD TCD 2443 C	P
				BLAST LP:NB 010 IRE		Book		21(8MG)					814
SCOTT PO	STUDES PRIC	ORY CO.PRCD	345 (98)	1 00-01 0 140 010 1401		Classical	VARIOUS I	HE STOP DEA	E BEDHOCK C	SEDCO 16 ICHI			Be
SERVING	HILADELPHIA C	ORCHESTRA/OF	RMANDY MENDEL	SSOHN: PIANO CONCERTO	oc coin wages easy	Classical	VARIOUS I	HE PLEASURE	IN CIPE NUCLE	AN BLAST LP 0829	29 CD:852930 (Re)		Sha
CD I	D 45625 (C)				DE DOLO HORES BOIL	Ciassical	VARIOUS I	HE SUN BLUE	S ARCHIVES VI	COME 1 - SCOR GC	BOOGIE SUN CD CDSUI	V 29 (CH)	G)a
SEVENTU	ANGEL THE TI	DOMENT LINDS	ER ONE FLAG UP	DAC 51 (0)		Bark	VARIOUS	HE SOM BLUE	S AUCHIVES AC	COME Y - BOOTIN.	BMONY SUN CD CD:	SON 33 ICHI	Bla
CHEDRE	No'am/ISBEAL	PHI HARMONI	C OBCH /SOBCELL	UN REVIVAL OF THE DEAD	MARKET CO.MCD.	Classical	VARIOUS	HE ZON BLOE	S WHICHINES AT	COME 3 - DEEP HA	CO:COINS 5039 ICHI	PUN 31 (CH)	B 'm'
21 (THE MASTERS CO.MICO.	Constitut	VARIOUS I	HE SON STOP	A AOCOME 1	SUPPLIES INSTANT	HM CHARLY CD.CDCF		8 W
SIMPSON	S The/VARIOR	US THE SIMP	SONS SING THE	BLUES GEFFEN LPING	7599243081/7599343084	Pop	LA VARIOUS I	HE SON STOR	ATTACOME S	IUCKVEITTA BHALL	HM CHARLY CO.COCK	C CTVLP 206/CTVMC 206	814
	599243082 (W)					709	CD.CT	VCD 206 IRM	SCOES COLLEC	HON CASILE CON	MUNICATIONS DIM	CLATA SHOCIAME THE	011
SIMS QUI	ARTET. Zoot AT	RONNIE SCO	TTS '61 FRESH SO	DUND CO-FSRCD 134 ICHI		Japa	MARIOUE	TER CROALC	N WERA LELVE		01CD £ 4.297.06(RE)		Re
SLAUGHT	ER JOE THE PI	ED PIPER OF F	LEDBACK CREATI	ON IP CRELP 484 (P)		Back	VARIOUS	MEET COUNTS	CHRISTMAS	THE CHY NO DOWN	111 CD RSKCD 111 (nar-residen	r.
SONIC VI	DLENCE CASKE	ET CASE PEAC	EVELE UP:VILE O	22 f 205/REI		Rock	VELVEY AM	INVEYS BOTT	INC CORRECT AL	CO CO FURNISHED	DISC CD SDE 8905CD	2.20(102)	8.76
SONNY I	S CHER THE	SONNY &	CHER COLLECTIC	IN EAST WEST LPIMC	9548301521/9548301524	Pop	VINTON B	MAN BOSES A	GE DEU CEUE	CTERNATIONAL AG	C MC 62087 CD CD 62	CONTROL CONTROL	MOR-Vo
CD.9	548301522 IW	1					WALTER/M	ALCOURE MO	ART SCRENAR	ES SONY CD.SBK	48741 (C)	PRI T STANTANISM	Clessi
SPASMO:	NOUE HAVEN :	SCHEMER LF	SCH 9014 CD:SCH	1 9014CD (4.25/7.05(RE)		Back	WATERS A	toddy LINC IN	DINKSINGS D	G BILL BROONZY (CHARLY MC TCAD 26	NOME.	Sia
				PC 110 CD VVIPD 110 IPKI		Comedy	WATERS A	Auddy/FI MOR	F JAMES/JOHN	BRIM MILIODY AT	NEWPORTANHOSE A	TUDOY SHOES CHARLY	-
STARK RA	AVING MAD AN	MERIKA NUCLE	EAR BLAST LP:NE	1 000 (FE)		Rock	MC TO	AD 27 ICHI			nem ommode i	room strong ename.	
				SONY CD:CD 46425 (C)		Classical			BT: DON GIOVA	NNI (COMPLETE) D	ECCA CD:4251692 (F		Classi
SUDDEN,	NIKKI BACK TO	THE COAST I	CREATION LP.CR	ELP 083 (P)		Reck	WELLS, Ma	IN KEEPING A	Y MIND ON LO	E MOTORCITY 1P	MOTCLP 42 CD:CDM	TOUR AD JOHN	84
SZELL/W	ALTER MOZAR	T: EINE KLEINE	NACHTMUZIK, C	VERTURES SONY CO SEX.	45979 ICI	Classical	WILUS, Lan	TY MY FUNNY	VALENTINE JA	ZZ CITY CD:660530	06 C 7 29/P1		1
			CD.CDCHARLY			RES	WILSON, J.	MK RAMBLIN'	FRESH SOUND	CD-FSRCD 152 (C	Hi		ű.
TAYLOR.	Bobby, & THE	VANCOUVERS	FIND MY WAY B	IACK MOTORCITY LP: MOT	CLP 46 CD:COMOTCLOP	Sout	WILSON/BA	ARRUECO MO.	ZART: DUETS FI	OR FLUTE AND GUI	TAR EMI CD CDC 754	1022 (E)	Classi
46 (YARDBIRDS	The COMPU	ETE SESSIONSI	IRST SESSION CHA	ARLY MC:TCAD 22 10	OHI	Ro
TAYLOR	Koke LOVE YO	IN FICE V MOV	MAN CHESS CD:C	CORED 25 (CH)		Blues	ZAWINUL 1	TRIO, Joe THE	BEGINNING FRE	SH SOUND CD.FS	(HO) 142 (CH)		Je
				IND CD FSACD 138 ICHI		Jazz					63964 CD 7599263962		Ethi
THOMAS	Irms/AARON	NEVILLE FILLE	R OF MY HEARTH	SHOW ME THE WAY CHARL	LY MC TGAD 24 (CH)	Soul	ZUKERMAN	WECOVLEDGE	WIVALDE CON	CERTI OPUS BICON	AFLETE) SONY CO CE	46462 ICI	
TOLLIVER	U Charles LIVE	IN BERLIN STE	RATA EAST CD:64	6051031 C 7.29(P)		Jeer							

MUSIC VIDEO

	THE RESERVE AND DESCRIPTION OF THE PERSON NAMED IN	The second second second			The second secon	The same of the same of the same of	The second second
ARTIST	TITLE	LABEL	CAT NOS	ARTIST	TITLE	LABEL	CATNOS
BON IONA ACCES	C 411 40540 0441101						

BUSH, KATE: THE SENSUAL WORLD PMI/EMI (26/11/90) VHS Cert: E CFM 2766 £9.04
BUSH, KATE: THE SENSUAL WORLD PMI/EMI (26/11/90) VHS Cert: E MVP 99 1253 3 £6.95 DU PRE, JACQUELINE: ELGAR CELLO CONCERTO Warner Classics Video/WEA (26/11/90) VHS

FALL, THE: Beggars Banquet Video/Virgin (23/11/90) VHS Cert: E BB 010 £5.95
SHINE, BRENDAN: SHINE ON Play Video/Terry Blood, Spartan (03/12/90) VHS Cert: E BSV

TROUT, THE Warner Classics Video/WEA (26/11/90) VHS Cert: E 2292-46239-3 E10.43

DISTRIBUTORS

C-C85.0296-22515	
CA-Coddor 071.83	



MIDEM THE MUSIC SHOW

20-24 JANUARY 1991 . PALAIS DES FESTIVALS . CANNES . FRANCE

DON'T MISS THE MUSIC EVENT OF 1991

Attend the world's premier music event, from jazz to rock, classical to contemporary Midem is tuned to your success. Advertise your product and promote your activities in the Midem Guide - the industries who's who and make an impression on a captive audience by advertising in the Preview and Daily News.

Telephone Peter Rhodes today on 071 528 0086 to register.

International Exhibition Organisation, Metropolis House, 22 Percy Street, London W1P 9FF. Tel: 071 528 0086. Fax: 071 895 0949. Tbc: 920173

TOP 60 DANCE SINGLES

THE OFFICIAL music week CHART

This Weel	Last Week	5 S Title Artist	Label (12") (Distributor
1	NEW	THE BEE	Kickin KICK 3
2	NEW	JUSTIFY MY LOVE Madonna	Sire W9000T
3	NEW	GONNA MAKE YOU C&C Music Factory/F William	SWEAT CBS 6564546
4		ICE ICE BABY Vanilla Ice	SBK 12SBK18
5	9 :	A MATTER OF FACT	Cooltempo COOLX 223 (E)
6	NEW	PROGRESSIVE LOGIC	C (EP) Network NWKT15
7	11 :	MARY HAD A LITTLE	BOY Arista 613831 (BNG)
8	NEW	HELPING HAND Arthur Miles	London FX148
9	NEW	THE TOTAL MIX	Deconstruction PT44236
10	6 3	LOVE COME DOWN Eve Gallagher	More Protein PROT 612 (F)
11	2 2	THE EXORCIST (REM Scientist	Kickin KICK 1TR (SRD)
12		MY DEFINITION OF A	4th - B'way 12BRW 197 (F)
13	NEW	SCHOOL OF THE WO	RLD/SINGLE Shut Up & Dance SUAD9
4	5 2	MISSING YOU Soul II Soul/Kym Mazelle	Ten TENX 345 (F)
15	NEW	HYPNOSIS Psychotropic	02 02002
6	. 2	SPICE	
17	16 2	DDAY	nyl Solution STORM 22 (SRD) Capitol 12CL 599 (E)
18	2	ADDITION THE WAY	
191	_	SADNESS PART 1	
-		Enigma	Virgin Int DINST101

This Wee	Lass Wee	5 Title Artist	Label (12" (Distributor
25	34	2 CELEBRATE Double Trouble's Collective	Desire WANTX 39 (PAC)
26	28	2 WHERE LOVE LIVES Alison Limerick	Arista 613509 (BMG)
27	13	2 WHAT'S IT ALL ABOUT Run-D.M.C.	Profile PROFT 315 (P)
28	10	2 I'M NOT IN LOVE/F**K Rum & Black Shut Up	THE And Dance SUAD 8 IPACI
29	23	2 CULTURE/COMIN' ON S Rebel MC	TRONG Desire WANTX 38 (PAC)
30	18	2 ETERNITY Subject 13 Vinyl S	iolution STORM 23 (SRD)
31	21	POUND LOVE Double Dee feat Dany	ZYX ZYX635012 (Imp)
32	15	² A PLACE CALLED BLISS Cyclone	Network NWKT 14 (P)
3	20		th + B'way 128RW 199 (F)
14	14	, DANCE TONES	7 DANCE 601 (SBD)

TOP 10 DANCE ALBUMS

Artists	LabeVLP/casse (Distribut
1 NAW RALPH TRESVAN	T MGA (USA) MCA1011
2 ª BELIEF	Cooltempo CTLP 20/ZCTLP 20 (
3 2 2 THE FUTURE	MCA MCG 6119/MCGC 6119
4 NEW TO THE EXTREMI	E

5 10 2 LOOK HOW LONG Capitol EST 2134/TCEST 2134 (E)

7 JUS' UNIQUE

2 BACK FROM HELL Run-D.M.C. Profile FILER 401/FILECT 401 (P

10 NEW I'M YOUR BABY TONIGHT

JET STAR

ADVERTISEMENT 081 961 5818 **REGGAE CHART**

Des WEEK	WE		
1	(1)	CAAN DUN Shabbo Ronks St	cely & Cleevie SCT 1:
2	(2)	DRUM PAN SOUND Reggie Stepper	iteely & Cloevia SCT !
3	(3)	TEMPTED TO TOUCH Bores Hommond	Perchouse PH 125
4	(5)	STICK IT UP Cuty Ranks	Mr Doo MDD 028
5	[6]	GUN Captain Bankey Sh	sely & Closvie SCT 18
6	(4)	JUMP UP Shaka Demus	Powerhouse PH 50
7	(8)	FALLIN' Peter Huttringsle	Taurus TRS 017
8	(24)	NO. 1 PON THE LOOK Copellon	Joh Life JLT 1028
9	(7)	HYPOCRITES Michael Propher & Doddy Fredo	ly Living R 1M 043
0	(9)	CU OONUH Reggie Strpper	Techniques WRT 63

22 12 2 DOWN TO EARTH 23 16 2 SITUATION

1	(12)	GONE HOME Macka 8 & John McCler	on Ariwo ARI 114
2	[13]	DONNETTE Ninjornan	Steely & Cleavie SCT 14
3	[15]	I GOT TO GET YOU Tony Tully	Perthose PH 1254
4	(11)	MAGGA MAN Sweete Ire	Margo 12 MNG 760
5	(17)	IT COULD BE YOU Fronkie Poul	Mr Doo MDD 027
6	(22)	DIRECTION Private Collection Pro	gressive Sounds PSP 015
7	(18)	PERFECT RELATIONSHIP Colvin	White Label SDR 003
8	(21)	LATE DATE Gregory Isoccs & Lody Potro	Steely & Cleave SCT 17
9	(14)	RETREAT Cuty Ronks	Steely & Cleave SCT 13
_	11.04	CET DEADY	

LABYRINTHE	(Distributor
Odulone	RHAM RS9012
2 LOVE'S GOT ME Loose Ends	Ten TENX 330 (F
Seal	ZTT ZANG 8T (W
2 ARE YOU DREAMING? Twenty 4 Seven/Capt. Hollywood	od BCM BCM 12504 [P]
2 Ragga Twins Shu	PLIFFHEAD at Up & Dance SUAD 7 (PAC)
DON'T DREAM IT'S O' Less Stress/Katherine Wood	VER London 80IX4
DEAD BY DAWN Depth Charge Vin	yl Solution STORM 15 (SRD)
24 HOURS Betty Boo	Rhythm King LEFT 45T (RT)
SUPERFICIAL PEOPLE	Atlantic/East West A7780T
FREEDOM George Michael	Epic GEOT3
FEEL THE GROOVE	others Org. 12ORG 21 (BMG)
SWEET POWER Duke feat DJ Leader One	Music Of Life NOTE42
LOVE COMES TO MIN	D CBS CHIMT 4 (C)
IN A STATE	Mercury MERX 333 (F)
BORN TO LUV YA	Pulse 8 12LOSE3
CAN YOU FEEL ME	Talkin Loud TKLX 4 (F)
TURN IT UP Technotronic feat Melissa	Swanyard SYDT9
SOLID GOLD Ashley & Jackson	Big Life BLR34T
LET ME HEAR YOU (S	AY YEAH) Stress SST1
BREAKDOWN Seduction	A&M AMY 577 (F)
FARITAGN	deCon/RCA PT43896 (BMG)
POWER OF LOVE/DEER	
BAY DON'T CRY	Virgin (USA) 096415
SOLIND CLASH ICHAM	
CUBIK/OLYMPIC 808 State	ZTT ZANG 5T (W)
	CRAZY Sale ARE YOU DEAMING? Threaty 3 Sevent Lept Holywor ILLEGAL GUNSHOTS She DON'T CREATE HOLYWOR DON'T CREATE HOLYWOR DATE HOLYWOR D

ADVERTISEMENT

	THE OTHE PRESENT CLIPACI				
1	(-)	REGGAE HITS VOL. 9 Verious	Jet Stor JELP 1009		
2	(3)	JUST REALITY Shebba Rosks	Blue Mountain BMLP 41		
3	(2)	OVER PROOF Denns Brown	Greensleeves GREL 152		
4	(1)	THE LIVING BOOM Borry Boom	Fine Style FADLP 018		
5	(4)	PURE LOVERS VOL. 2 Various	Charm CLP 102		
6	(6)	LOVERS FOR LOVERS Vorious	Business Records WBFLP 904		
7	(7)	HARDCORE RAGGA Vorious	Greenslooves GREL 151		
8	(11)	CALL ME COLLECT Gregory Issues	RAS Records RAS 3067		
9	(8)	NATURAL SUN TAN Mocko 8	Anwo ARILP 058		
10	11.41	DIE HARD BARTI			



Ban boosts Madonna



Magazine: World Beat, launched in October by Maxwell Specialist Magazines Cover price: £1.50 Editorial profile: Monthly world lifestyle and music

Key staff: Editor - Rick Glanvill, Assistant publisher -Circulation: A regular readership of 25,000 is expected, with a bias towards the London area Glanvill believes his readers are "explorers who are turned on to music through dancing" Music policy: Tropical pop and fusion including salsa, soca,

reggae, rai, europop, afro-house. "I have never used the term world music. It was an arbitrary way of lumping together all the music people wouldn't listen to and very conveniently ignored reggae. It's a very patronising term." Rick Glanvill, editor Typical issue: Paul Simon, 3

Mustaphas 3, Mory Kante Special features: Label profile, international specialist

PR View: "It's perfect for a label like ours. There has been nothing like this magazine before and until now it has been a real struggle to get items reviewed." Amanda Freeman. head of press, Island

Advertising cost per 1000: £38 (based on one-off colour age/anticipated circulation) Ed/ad ratio: Not more than 20

per cent advertising Typical ad content: Hendring ideo, Rage Magazine, Rough Guides, Real World, Trojan Records, Mango

Buyer's view: "It's very useful in terms of advertising our less well known artists. It has nice presentation and a very generous amount of editorial." Simon Hopkins, specialist label manager, Virgin.

Editor's view: "I'd like World Beat to be self-defining. If we want a piece on Aswad we'll run it and likewise if we want to include a more obscure band. And I can't see any reason why we shouldn't succeed." Rick Glanvill Competitor's view: "I raised

my eyebrows when I heard the circulation figures World Beat was quoting. It's not a good time to enter the market." Ian Anderson, editor of Folk Roots which launched its own world music magazine in June. It has since folded

Money couldn't buy the public-ity MTV has prompted for Madonna's hit single Justify My Love. By banning it from its US network and restricting its screening to between 10pm and 5.30am GMT in Europe, the music channel has unwittingly given it the highest media pro-file of any single this year.

Newspapers, magazines and TV shows on both sides of the Atlantic are pondering over the latest outrage from WEA's queen of controversy.

As the company's head of marketing Tony McGuiness comments: "Everyone knows about Madonna's latest single. They only have to look at the front page of The Sun."

Madonna's promo, with its writhing sex scenes, is the second this month to prompt a cen-sorship debate. The first was George Michael's £1m promo for Freedom 90 which had seven frames of female nipple cut by MTV America. No cuts have been made here in Europe, however, where audiences are less sensitive according to MTV's head of programming Brian Diamond. "Nude people presented in a

mature fashion is not a big deal in Europe," he says The clip for Freedom 90 was

produced by Propaganda Films. "It's a beautiful video," says its producer Tessa Watts who believes promos are a strange target for censorship given the levels of sex and violence contained in many soap operas.

There are also anomalies be tween musical genres, she adds. You seem to be able to beat women up and dress them in leather in other videos: heavy metal promos in particular show really violent things and it's no problem. But you can't show women in a beautiful

Promos for all types of music come under the same guide-lines. Because MTV is broadcast from the UK, it looks to the Cable Authority for guidance. while standards are set for Channel 4 and ITV by the IBA

The IBA made a rare ruling on Justify My Love two weeks ago, allowing its broadcast on Channel 4's The Word, as well as the use of clips in news or documentary programmes. says future screenings will need further consideration

NOT IN FRONT OF THE CHILDREN

highest cha of 2/12/900

1983 China Girl - DAVID BOWIE 1983 Thriller - MICHAEL JACKSON 1984

1987 1989 Like A Prayer - MADONNA 1989 Love in An Elevator - AFROSMITH 1000 Freedom! -- GEORGE MICHAEL 1990 Night & Day - U2

Justify My Love - MADONNA

1990

Madonna: writhing scenes

For BBC programmes, the final decision is left to individual producers, such as Top Of The Pops' Paul Ciani. "We very rarely have any problems. All record companies received a memo from us two years ago telling them what was, or was not acceptable. It's up to them

Like The Chart Show, TOTP usually opts to show a short excerpt from offending videos, or a re-cut version is used. A second, less explicit, promo for Madonna's Justify My Love has now been released and was screened on TOTP last week.

In the last decade, the fortunes of Frankie Goes To Hollywood, David Bowie and even Michael Jackson have been aided by controversial videos, raising the question of the motives behind them.

Chart Show producer Keith McMillan believes Madonna is letting down her fans by using

track - artist reason for controversy Girls On Film - BURAN DURAN mud wrestling wom

sexually explicit choulish horror Relax -- FRANKIE GOES TO HOLLYWOOD sexually explicit I Want Your Sex - GEORGE MICHAEL too much smoking

provocative religious sexually explicit bare female breast razer cutting thumb sexually explicit

IN FOR GIV HOMOR

The Sun: Page 1, Nov 30

the hype of notoriety. "It doesn't bother me if we can't show a particular video; it's more of a disappointment to Madonna's fans," he says. "It shows a lack of respect for her audience however, most of whom are young

and won't be able to see her. MTV's Brian Diamond agrees: "Madonna is a big influence on a lot of young people he says, "We have to take that into account."

By alienating her audience, the controversy could be more damaging in the long run admits WEA's Tony McGuiness; but his hands are tied "I understand why the video

has been banned. Madonna has made a controversial video for reasons known only to herself." he says. "We just have to take what's given to us." In the short term there are

benefits however including the plan by WEA to follow the US lead of releasing Justify My Love as a video single in the UK early next year. Martin Talbot

EXPOSURE

MONDAY DECEMBER 10

Dance Energy, featuring Kid Frost, Technotronic, BBC2: 6.50pm-7.30pm

In Concert Classic -Siouxsie And The Banshees, Radio One: 9pm-10pm

Late Show Special featuring
Van Morrison,
Youssou N'Dour, Pretenders, Jane's Addiction, BBC2:11.15pm-11.55pm

TUESDAY DECEMBER 11

Lonesome Pine Special featuring Nanci Griffith, Channel 4 12.20am-1.25am

WEDNESDAY DECEMBER 12

Rapido featuring Whitney Houston, Lush, The Time, Pretenders, John Lydon, BBC2: 7.40pm-8.10pm (repeat late night Sunday)

Rock Steady Special featuring The Neville Brothers, Channel 4:

12.20am-1.30am THURSDAY DECEMBER 13

Top Of The Pops, BBC1: 7pm-7.30pm

America's Top Ten, ITV: 2.35am-3.05am (regions vary)

FRIDAY DECEMBER 14 The Word, Channel 4: 11pm 12am (repeat Saturday 2.25am)

Dancedaze featuring N-Joi, Candy Flip, Cool Down Zone, MC Mello, Channel 4-12am-lam

SATURDAY DECEMBER 15

The Mighty Arms Of Atlas -The Power C. Zeppelin, Radio One:

The ITV Chart Show. 11.30am-12.30pm

The Terence Higgins Trust

Concert featuring Mica Paris, Marc Almong, Everything But The Girl, Billy Bragg, ITV: 1.25am-2.25am (regions vary)

SUNDAY DECEMBER 16 The Astrology Show

featuring Wet Wet
Wet's Marti Pellow, Channel 4: 11.45am-12pm

TABLOID SURVEY Happy Mondays top MWs

first survey of pop page and re view coverage in the tabloid press. During November, The Mondays' coverage included gig reviews in The Sun and Daily Mail besides pop page stories in the Daily Mirror and News Of Completing the top 10 were Sinead O'Connor, Kylie Minogue, Frank Bruno, New Kids On The Block, Madonna, Craig McLachlan, EMF, Jason Donovan and Cliff Richard. Source: Media Shadowfax. Survey based on column inches multiplied by circulation.





WOULD LIKE TO WISH ALL OUR CUSTOMERS A VERY MERRY XMAS AND A HAPPY AND PROSPEROUS NEW YEAR.



AS ALWAYS. WE'LL DO OUR BEST TO GET YOUR ORDER TO YOU AS QUICKLY AS POSSIBLE.

December

ORDER DESK OPENING HOURS

SAT	
SUN 2	
MON 3	
TU€ 4	
WED 5	
THUR 6	
FRI 7	
SAT	100 000
8 SUN 9	300-630
MON IO	ANSWERPHONE
TUE	800-530
WED	830-530
12 THUR	830 - 500
r3 FRI	830 - 500
I4 SAT	830 - 500
15 SUN	200-700
MON	ANSWERMIONES
NON 17	800-630
8	830-600
WED 9	830-600
THUR IO	830-600
FRI ZI	830 - 430
SAT 22	ANSWERPHONES
SUN 23	ANSWERPHONES
MON 24	ANSWERPHONES
TUE 25 CHRISTMAS DAY	ANSWERPHONES
WED 26 KOUNG DAY	ANSIETRIMONES
THUR 27	800-600
FRI 28	830-100
SAT 20	ANSWERPHONES
50N 50	ANSWERFICINE
MON 3I	800-530
TUE LIANCIUM	
WED	ANSWERPHONES
	HEREAFTER AS NORMAL

TO ENSURE YOU RECEIVE YOUR ORDER BEFORE CHRISTMAS PLEASE PLACE BY: THURS 20TH DECEMBER 1990



Alhums

As we dash headlong towards Christmas, it is interesting to note that even compared to 1989, itself a record breaking year, the number of new releases logged by Music Week in the past four weeks is up significantly.

The total number of singles released in the last month is 351 — a 27.6 per cent increase on the 275 listed in the same period of 1989, Albums, meanwhile, are up a staggering 160.2 per cent from 374 to 973.

Part of the increase is due to the recent decision to list classical releases, part because the quality of Music Week's information gathering has improved, but the main reason is simply that there is much more product being released.

It's only a few years since the record industry release sheets for December and the early part of January were almost blank.

CBS broke the mould by scheduling priority releases by new acts for release immediately after Christmas, figuring that, starved on new records of quality and unable to play specifically Christmas-related hits.

radio would look kindly on thom This move first became apparent in 1983, when Men At Work's single Down Under was a surpris number one. All major companies have subsequently adopted the

same technique to a greater or lesser extent, and the battle to get in first means that many companies now schedule releases throughout December hence this week's product overload

PICK OF THE WEEK SONNY & CHER. The East West.

No apologies for picking this one out in a week when mainstream releases are few and far between. A pleasant anthology of the effort Mozart Editions, but is considerably smaller - or the company PR would say more

Sonny & Cher Collection.

manageable - than Philips' There are five boxed sets offering highlights from the main genres: symphonies (CMS 7635852), concertos (CMS 7636012), choral works (CMS 763072) instrumental and chamber (CMS 7636792). and vocal (CMS opera

The company has given an interesting selection from the back catalogue: symphonies are conducted by Beecham, Karajan, Klemperer and Tate among others.

Each box contains four CDs except the vocal box which is two CDs. Dealers should also note that there is a compilation of the compilation called The Best Of Mozart (CDC/EL 7541652). And what about the single, I ask myself?

PICK OF THE WEEK

THE LONDON CLASSI-CAL PLAYERS, ROGER NORRINGTON: Symphonies Nos 3 and 4, Schumann (CDC 754025-2), Symphonies Nos 5 and 8, Schubert (CDC 749968-2). Symphonies Nos 3 and 4, Mendelssohn (CDC 7540002). EMI's conductor loquacious presses ahead in pioneering manner on period instruments through the nine-teenth century. He is always interesting, often challenging, quirky and fun; and makes the most of period sounds without going over the top. The cutting edge of the classics.

Nicolas Soumes

celebrated duo's greatest hits includes joint efforts like I Got You Babe and All I Ever Need Is You, and solo hits like Laugh At Me (Sonny) and Gypsies Tramps And Thieves (Cher). None of Cher's more recent hits on Geffen are featured, making this ar ideal companion to, rather than a convenient replacement for, her careerreviving Cher and Heart Of Stone, Stock accordingly,

Sinales

Another dance-dominated week, largely because indies are currently very dance-orientated, and aren't observing the pre-Christmas ceasefire

called by most majors. Best-placed to take advantage of this lull are bleeps band Nexus 21, whose Progressive Logic EP is already a Top 20 dancefloor hit. Comprising of Chris Peat and Mark Archer, the duo, who also record as C&M Connection and Altern 8, are looking to become the first act from

In the reissues market Christ-

mas means box sets. There's a

lot out there, but the two that

matter this year are The Byrds (Columbia/Legacy

46773), a four CD, 90 track,

history of the group that with

hindsight was, not withstand-

ing The Beatles, the most in-

novative group of the Sixties,

and Frank Sinatra's The

Capitol Years (Capitol CDS 7

this is summation of the career

of the greatest balladeer of the

Both boxes are essential lis-

tening, but in very different

ways. The Byrds set works

best as an introduction, while

the Sinatra set (for all but

completists) is a perfect repre-

sentation of the high point of

Ole Blue eyes' career. Both

unissued recordings. For in-

stance. The Byrds has Gram

Parsons singing lead on sev-

eral songs from Sweetheart Of

hearsal" version of One For

My Baby, with just a piano

tinkling behind him. Here, he

provides the ultimate saloon

bar rendition of the Mercer-

The Sinatra box demonst-

singer's relationship with ar-ranger Nelson Riddle, the or-

chestrator of both the melan-

cholic interpretator of sad bal-

lads (the selections here come

sets are radically different.

The Rodeo and Sinatra's

Sonny&Chéi

Sonny & Cher

the Midlands town of Stafford to have a hit since 1976, when the Climax Blues Band registered their only hit single Couldn't Get It Right.

Another bleeps record likely to do well is LFO's Sonic Attack, released on Paul Hardcastle's Fast Forward label. This is not the LFO who scored an epnymous Top 20 hit earlier this year, but a longer established act of that name who also came close to charting recently with Brainstorm. David Essex returns to

reprise Myfanwy, the last of his two dozen hits when it peaked at number 41 in

The Byrds set is equally well

documented, but simply by of-

fering so many alternate takes

it oddly detracts from the

group's major achievements

which are a set of albums

rather than songs. While the

new, unissued, remixed re

cordings and alternate takes

are fascinating in the main, it's the Byrds' albums (Sweet-

heart, Younger Than Yester-

day, Notorious Byrd Brothers!

that are the group's wondrous

legacy. If you've got those, the

set will send you back with a

tol (1953-1962).

1987. It was recorded as part of Radio One disc jockey Mike Read's recently released album project Poetry In Motion which sets the prose of Sir John Betjamin to Read's music. The album's all-star line-up also includes Captain Sensible, Alvin Stardust, Justin Hayward

and Donovan. This week's left-field contenders include Turtle Crazy, a tribute to Michelangelo and Co from the Toy Dolls, who scored the surprise Christmas novelty hit of 1984 with a song about an altogether larger creature Nellie The Elephant; the Saw Doctors' I Used Ta Love Her which was recently number one in Ireland for eight weeks and Creepy Christmas by Screaming Lord Sutch. Sutch has lost his deposit at more than 20 by-elections, and shows a similar inability to reach the chart despite releasing more than a score of singles over the last 30 years. This one, however, is getting rather more airplay than most, Alan Jones

of Young At Heart and Chicago. Wonderfully documented it comes complete with a 68 page booklet - it perfectly sums up his decade with Capi-

vengeance. If not, despite a wonderful introduction you've still got a fair bit of money to

PICK OF THE WEEK THE BYRDS: Columbia. FRANK SINATRA:

Capitol Years. Capitol. The two box sets that matter this year. Phil Hardy

Arlen classic. However, the Christmas is a-comin' in and megamixed records are piling up. Useful for mobile disco rates the centrality of the should be John Travolta & Olivia Newton-John The Grease Megamix (Polydor PZ 114), a particularly smooth segue of You're The One That Want/Greased Lightning/ Summer Nights, while there from the classic albums in The Wee Small Hours Of The Morning and Only The Loneare also an inevitable Jive Bunny and the Master-mixers The Crazy Party Mixly) and the Swinging Sinatra

es (Music Factory Dance MFDT 010), and Rico Mix Back In Time (SMP SKMX 20, via Pinnacle), a medley of remade Seventies soul classics sandwiched by Kylie Minogue's Step Back In Time Less festive club hits include Ceybil Love So Special (Atlantic A7779T), nasal girl's jaunty R&B jumper; Subject: 13 Eternity (Vinyl Solution STORM 23), jittery exciting instrumental: Scientist The Bee (Kickin/GTi Records GTI 014T, via SRDI, cheerful bleeper with an infuriatingly buzzing bee effect: Ju-Ju The Happy Dance (Oh' Zone Records ZONE 004, via 071-384 2320), jerky low frequency clonked bleeper; Firecracker Firecracker (Optimism Records OPT 12007, via Pacific), old electro samples woven jittery burbling skipper, Kash Da Masta Get Ya Self Together (Big One VVBIG26, via Rough Trade). jiggly thudding rap woven around the chorus from Brass Construction's Moving': Dr Alban featuring Leila K Hello Afrika (Arista 613 821). Prince Buster influenced tuggingly rolling ragga rap; Double Trouble's Collective Effort Celebrate (Desire WANTX 39), jumbled ragga rap remake of Kool & The Gang's party oldie

PICK OF THE WEEK

OFF-SHORE: I Can't Take The Power (CBS 656570 6). German DJs created frisky Italo house meets Snap type thumper, already bootlegged here.

James Hamilton

The bicentenary year of the death of Wolfgang Amadeus Mozart may still be a few weeks away but the record companies are already getting into their stride as the current rash of Mozart items indicate.

The Hong Kong-based company Naxos is undertaking all the Piano Concertos with the pianist Jeno Jango and the Concertus Hungaricus, Six volumes are currently available, and Volume 1, which I have been listening to (Piano Concertos Nos 70 and 13) shows the unashamedly traditional approach, with booming bass and rubato that would not have been out of place 20 years ago. But it is digital, it is £3.99

retail, and, though originally exclusive to Woolworths, it is now available to all dealers. Perfectly acceptable for the non-specialist. Distribution from Harmonia Mundi. The majors are having a feast of compilations, though

for next year there will be plenty of new recordings. Philips, with its massive 180 CD 45 volume Mozart Edition covering all the composer's

works, releases Volume 7 the Piano Concertos. The bulk of the works are played by Alfred Brendel, made in the Seventies, though Ingrid Haebler, the Labeque sisters, Imogen Cooper and Tom Koopman also feature. It is a 12 CD set, mid -price. EMI reveals its contribution

in terms of collectable sets. Without so much as an embarrassed cough, it calls its main

Indies and majors: happy to

Despite the public displays of mutual antipathy, behind the scenes deals between indies and majors are as common as ever. David Giles talks to some of those who have found a harmonious middleground

At this year's Music Week Awards, PolyGram chairman Maurice Oberstein publicly decried the indies. "The only strength you have is to band together in your weakness," he said. Pinnacle boss Steve Mason retorted that the majors are stuck in ivory

towers. "We are there with the kids," he said. "That's where the music comes from Onlookers could have been forgiven for concluding that the major and

independent sectors are forever at each other's throats. The truth is that behind the scenes fraternising with the enemy is

commonplace. In the harmonious middle-ground between the two camps a variety of deals are in place ranging from simple distribution agreements to more

complicated joint ventures The staunchly independent may regard such liaisons with distaste, but those involved say it is possible to reach a happy accord.

For a major, licensing an independent label can be a cheap option if it is considered as a reliable external A&R department. While for

dependents it is extremely advantageous to have major label money pouring in, even if it does mean surrendering some control and credibility.

Label deals, like the one that signs Dave Balfe's Food label to EMI, are rare, but as Balfe explains, it puts the majors in a favourable position. "It works out much cheaper than the wages of two A&R juniors plus office space and so on; because we're on a profit percentage

In other words, EMI has little to lose, even if none of the Food bands is successful.

Such deals are unusual because they require consistently high quality product on the part of the independent on the one hand, and complete faith in the major on the other.

Kitchenware boss Keith Armstrong prefers to strike separate deals for ndividual acts - despite having been offered three separate label deals. "I didn't trust anyone to get into all the different bands," he says. "Our idea is to work with unique artists rather than an overall sound or image

What is perhaps most difficult for

independents who sign away some or all of their autonomy implicitly acknowledge that the majors have superior marketing and/or

Conversely, each time the majors sprout a new offshoot, they fall in line with the indie ethic that small units are better at spotting, and developing raw young talent. As companies have swollen in size

it has become increasingly difficult to co-ordinate the flow of product without an impersonal corporate mentality taking over. Maurice Oberstein may criticise the indies, but

he is an enthusiastic advocate, and practitioner, of the divide and multiply solution There are now 82 labels operating under the PolyGram banner in the

UK, and Oberstein cites the company's 25 per cent share of both the singles and albums market as evidence that the multi-label approach is sensible administration. not corporate madness. "Our success is down to the fact that

we've got a lot of groups of people who

HORSES FOR COURSES



In the stable: Martin Stephenson and The Daintees

LABEL: Kitchenware ROSTER: includes Martin Stephenson, The Kane Gang, Prefab Sprout, Hurrah An independent label which has negotiated separate deals with major companies for individual bands.

Keith Armstrong's Kitchenware label signed The Kane Gang to London in late 1983, and followed this deal by signing Prefab Sprout to CBS the following year. Since then, Martin Stephenson and The Daintees have also been signed to London.

Each deal is administered separately, with the label receiving a management commission and reinvesting that in other bands such as The Fatima Mansions. "Our first three singles were all fairly

with Brother Brother which was more of a soul record, so we put out some white labels through import companies to create the impression that it was an American record, London picked it up." Kitchenware acts as a manager when

accessible through indie channels," says

Armstrong."Then The Kane Gang came up

signing its bands to majors, but retains the label identity "as a mark of quality". See also: Some Bizarre.





Prime numbers: Adeva (above) and Innocence (below)

LABEL: Cooltempo ROSTER: includes Monie Love, Adeva and Innocence A label set up within a larger company to deal exclusively with a specialist

ea, in this case dance. Such labels are now common among the

majors, which start by finding a specialist to handle marketing and A&R. At Cooltempo this was Pete Edge, who has since left to run a similar label, Eternal.

Traditionally Chrysalis had been a white rock/pop label, and we wanted to get involved with dance music," says Doug D'Arcy, managing director of the company in 1985 when Cooltempo was launched.

We were told that people in dance wouldn't take Chrysalis seriously, so we had to create a separate label identity." See also: FFRR at Londo



fraternise with the enemy

are working together creatively to make very good records," he says, "It's not the label we sell, it's the records.

Each label has its own creative teams, but the real skill of PolyGram is to keep them under one banner for sales and distribution."

Besides being leaner and fitter. small talent sources often have an advantage in the image stakes. Record companies tend to play down their corporate status when trying to attract the most fickle music buyers In a fashion-led market, small is most

definitely beautiful. Pre-teen collectors of singles and Chris de Burgh fans are unlikely to be concerned about the origins of their

next purchase, but label identity can be crucial for the sale of those most fashion-led of genres: dance and, for want of a better description. 'alternative' rock

Independents such as Factory and 4AD inspire devotion. If their bands were to defect to majors they would be branded "sell outs" and future releases viewed with distrust. In the dance arena, the right label can make the difference between a spin on the

DJ decks and rapid transit to the local second-hand store

As a result, some majors, in their quest for an aura of underground credibility create labels which can then operate or even masquerade as indian

Most of the majors now have their own dance divisions and even some indies, such as Rhythm King, feel they can benefit by creating new and more "street-level" labels.

Rhythm King managing director Martin Heath set up Outer Rhythm because he felt the main label had developed a pop image thanks to the crossover success of artists such as

Outer Rhythm is a separate label, an indie within an indie. It is financed by Rhythm King and signs the hardcare dance records that Heath was determined not to lose

LFO and Tricky Disco, two of the new label's first releases, sold about 100,000 copies but cost just £800 each

to put out, according to Heath. But being small and trendy isn't viewed universally as a good thing. Doug D'Arcy, now head of Dedicated Records, was managing director of Chrysalis when the Cooltempo label was set up. He says he would think very carefully about doing the same thing again.

"I wonder if it really helped Chrysalis," he says. "It may have ghettoised music that should have been on the Chrysalis label." Steve Ripley, dance music

marketing manager at CBS, shares that view. CBS is a notable exception to the trend for majors to operate as conglomerates of indies, even though it was one of the first to adopt a dance division, Def Jam.

"We're not into label identity," says Ripley, "When Def Jam started it was very hot and hip, but that doesn't last. That's the danger. People sometimes end up buying stuff just because it's on a certain label

Nevertheless, CBS has recognised that dance has to be handled more flexibly than its other product and has set up a new dance division under

Ripley's management "At the end of the day the product will speak for itself," he says always be viewed as CBS, this big

corporate company, but a department like this will counteract those feelings. We can operate at grass roots, we can earn that credibility."

There are now so many labels in the singles chart (50 in last week's top 75) that it is difficult to tell which records are "major" and which are "indie". But for all the new divisions and the proliferation of deals struck between

indies and majors, this is not new Even in the dance chart, the number of labels has remained roughly constant over the past decade. The difference is that many of the labels in the 1980 chart were large independents such as Charisma and Magnet, By 1985, the licensing explosion had begun, kicked off by the deals which brought The Forbidden Fruit label and Bronski Beat to ondon and Buster Pearson's Tent/Five Star package to RCA

Five years on, the trend is established along with the increased efficiency of the independent distribution network. Independents and majors do not need to work together, but when they do the benefits are mutual.

UNDER A WING



ROSTER: Jesus Jones, Blur, Diesel Park West
A comprehensive deal struck up between an already existing independent
label and a major record company.

Food was started by Dave Balfe, former member of Teardrop Explodes and founder of Zoo Records, in 1984, Initially run as a launch and for the hands Ralfe managed

including The Woodentops, Voice Of The Beehive and Zodiac Mindwarp, some of whom landed major deals.

Balle negotiated a label deal with EMI

"It was either that or pack it in." he says. "I ended up signing a band, spending £200 recording a record, putting it out with zilch advertising and a two-colour sleeve. Compare that to the major approach putting out Zodiac Mindwarp we could snend £50 000 on advertising, £25 000 on a video and £100,000 on recording an LP." Bands are signed to Food, and the Food

label to EMI. "EMI has the option to renew our deal every six months," says Balfe See also: blanco y negro/WEA.

HALF-WAY HOUSE



Mobile home: for Spiritualized (above) and Cranes (below)

LABEL: Dedicated ROSTER: includes Cranes, Spiritualized, Chapterhouse, This Picture Joint venture between an individual (Doug D'Arcy in this case) and a major company (BMG)

Dedicated is an unusual project which acts as a half-way house between the majors and indies. Despite having the financial backing of a major, Dedicated

chooses to conduct some of its operations through independent channels

"Independent distribution for bands like Cranes is a good way of reaching their particular marketplace," explains D'Arcy. "It also enables a lot of records to be released that a major distributor wouldn't be interested in; they don't really want to be bothered with some label that's got two or three 12-inches "

See also: deConstruction/BMG

APPOINTMENTS

.Stage 3 Promotions -

THE ONE STOP

For all your Promotional products From Concept, Artwork and Design, to Production and Delivery or Distribution We can handle the whole project for you

WE CAN SUPPLY — T. Sweat & Polo Shirts ★ Custom made garments and products * Hats * Mugs * Pens * Stockers *
Sew-ons * Jackets * Embroudery * Badges * Pennants * Key
Fobs * Sunstrips * Lighters * Boxer shots * Headbands * Sweaters * Towels * Coasters * Diaries * Shipmats * Vristwatches * Sports Bags * Jagging Suits * Leisure we Imbrellas * ALL YOUR FUTURE PROMOTIONAL REQUIREMENTS

Printed or personalised to your specification

WE CAN OFFER - Reliability . Flexibility . Personal we CAN OFFER — Nationally & Flexibility & Fersonia ervice • 100% effort • Retail, Wholesale and Mail Order Distribution • Corporate Leisurewear Production • lanagement of Mail Order Fulfilment, International, Fan Clubs and Artist Merchandising

OFFICES IN LOS ANGELES AND MELBOURNE

.Stage 1

CALL US NOW

.Stage 2

TELL US WHAT YOU NEED

.Stage 3 Promotions

Hook Norton, Banbury, Oxon OX15 5NT, England Tel: (0608) 737831 fax: (0608) 730194

Stage 3 International:



POSTING RECORDS?

Then use our PROTECTIVE ENVELOPES! For ALL your packaging needs - RING NOW! (Contoc: Kristing on 081-341 7070 (6 Lines)
WILTON OF LONDON hope House 4/8 Highgote High St. London No 5JL Telex 26/363 Fox: 081-341 1176

RADIO NOVA INTERNATIONAL (Received via the Astra Sky Satellite)

throwers, evangelone muse, poetry, drams and all forms of cross Call Vincent Monsey on (0276) 692040 to book your air-time

Want to go to Midem . . . but can't get away? Let us act for you. This will be our 24th year ... we missed one ... First cluss representation at very responsible term. Please no demos or bubban. only first clust.

Write: Box No. 2081 to find out more



NOW OPEN FOR LUNCH IN THE HEART OF FULHAM — OUR FOOD IS ORGANIC & WE HAVE

Present this ad for your FREE Bottle of Wine Open. 12-3pm; 7-11pm 199 MUNSTER ROAD FULHAM SWEERS Tel: 071-381 8821

NEXT DAY DELIVERY NATIONWIDE CAROUSEL TAPES

UNIT D. INCHBROOK T/E, WOODCHESTER, STROUD, GLS SEY @ 045,383 5500

ATTENTION

UNCHAINED T-SHIRTS ON THE LOOSE THE LARGEST COLLECTION OF ROCK AND POP T-SHIRTS — SWEATSHIRTS CAPS — PATCHES

PLUS ALL SIMPSON AND TURTLE T-SHIRTS PHONE US ON 081-204 9916 OR CALL IN ON OUR CASH AND CARRY **OUTER LIMITS** ALPINE HOUSE HONEYPOT LANE KINGSBURY, LONDON

OPENING HOURS MON-FRI 9.30-5.30pm — SAT 9.30-12.30pm

EXCELLENT DISTRIBUTION BUSINESS FOR SALE

Supplying music cassette CBs, videos (chart, back catalogue, MOR etc) To service stations and dependents throughout UK First class accounts dealing

No time-wasters please

Apply Box No. 2082

PRODUCTION ROOMS AVAII ARI F

Please on 071-431 2986 FULLY SERVICED Rates on applicati

SMALL CASSETTE **RACKING BUSINESS** FOR SALE

£3,000 ono plus SAV - MUST SELL -34 Oxford St. Morecambe Lancs. Tel: 0524 417004



If you're on FAX FAX ORDER NO 0952 620361 orphone 0952 616911

OLDIES UNLIMITED

Does your company need recording time? We can pay generously in studio time for your ser-

071 609 9450

1991 OFFICIAL LICENSED ROCK CALENDARS K.G.B. PUBLISHING

INTERNATIONAL DISPLAYS

PECIALIST SHOP FITTERS TO THE MUSIC TRADE NEW RANGE OF DISPLAY/STORAGE SYSTEMS

FREE PLANNING AND TEL: (0480) 414204 FAX: (0480) 414205

·S·U·C·C·E·S·S·

DESIGN & PRODUCTION CO-ORDINATION

PA SEC - MAJOR RECORD LABEL £15K S/h 80 typ. 60 wpm. director level. Send CV to

EXPERIENCED COPYRIGHT & ROYALTIES STAFF

PA SEC FILM/VIDEO CO. £15K

Success Appointments 12/14 Argyll Street, London W1V 1AB Tel: 071-287 7722, Fax: 071-734 1692

C.K. APPOINTMENTS MUSIC . FILM . TELEVISION

PREPARING FOR '912

CALL NOW! Steve Baskerville on

071-491 1045

MAYFAIR RECORDING STUDIOS RECLURE 2ND/ASSISTANT MAINTENANCE ENGINEER

their 3 studio complex in Primrase Hill. SSL. Sony, Studer, subishi experience preferred but not essential, as training will

Contact Peter Suthers on 071 586 7746 after 12 00

STUDIO MANAGER

Experienced studio manage required to work with success ful production team with stu-dio. Replies dealt with in the strictest confidence. Call Mark & Teresa Tel No: 071 625 4458

SWIO MANAGEMENT CO

ADMINISTRATION ASSISTANT

STATE OF DRY INCIDENT

LIFT DISPLAY FOR SALE (AS NEW) 3 CASSETTE UNITS

3 CD UNITS

£350 EACH OR LOT £1900

CALL 0732 843272



Handle Recruitment 071-493 1184

ALL BOX NO REPLIES TO BOX NO . . . MUSIC WEEK 23-27 TUDOR ST LONDON EC4Y OHR

MUSIC WEEK 15 DECEMBER 1990

There is Alternative...

MUSIC WEEK 1 DECEMBER 1990

October-17 November.

TOP TEN DISTRIBUTORS

6 Pinnacle 7 Rough Trade 1 PolyGram 2 EMI 9 TBD/Prism 3 RMG

10 Pacific 4 WEA

Compiled by Spotlight Research from Gallup data, Based on Top 200 album charts, 22



A.P.T. DISTRIBUTION LIMITED

Head Office & Distribution Centre The Grain Store

74, Eldon Street,

YORK YO3 7NE.

[el: 0904 611656 (Export Sales/General Enquiries)

0904 652524 (U.K. Sales) Fax: 0904 644190

London Office United House,

North Road Islington. LONDON N7 9DP

England. Tel: 071 700 3818

Fax: 071 700 3876

Run DMC break with past Let's stop faking it

Profile convinces the market that Run DMC's hardcore rap is still relevant. By Sarah Davis

When advance tapes of the new Run DMC LP arrived in Profile's London office, even the staff were sceptical.

Despite continued popularity in the US, rap's original supergroup have lost ground

Run DMC's New York record company was able to ap proach the release as the fol low-up to a string of platinum successes. The task of the comnany's UK arm could not be more different: it had to prove to a market more interested in De La Soul and MC Hammer that old-school hardcore rap would sell in the Nineties.

Profile UK managing dire tor Andrew Cleary and A&R promotions Chris Childs admit that they were not convinced they could succeed until they listened to the album. Fortunately, they helieved Back From Hell was an improvement on the previous offering - Tougher Than Leather licensed here to London in 1988 - and began to view their job more positively. "Everyone was sceptical un-



Run DMC: gaining ground til they heard the album," says Cleary. "Once they did, they were convinced."

Profile US fixed the simultaneous US/UK release date of the album and first single. What's It All About, for No vember 19, giving Cleary just three weeks to co-ordinate its manufacture, distribution (through Pinnacle) and promo-

By November 23, Profile UK had spent more than £22,000 on marketing and promotion. Specialists were hired, including Guy Holmes at Gut Reaction to cover national TV. Radio One, Capital, GLR and Radio Luxembourg, plus Mike Plumley at International Radio Promotions for the regional stations

Jimmy O'Reilly at the Pure Organisation took on national and regional press while the music press and club DJs were in-house. Specialist radio and TV shows such as The Word and Dance Energy

CAMPAIGN CALENDAR

Wed Oct 10: Thurs Oct 18-Cassettes to monthly magazines Thurs Nov 1 Single accepted for Kiss FM playlist Mon Nov 5: Maximum rotation on Kiss FM. Canital's Mick Brown

starts to play record. Telesales team start selling Mon Nov 12: Guy Holmes starts promotions Mon Nov 19: Single released, IRP sends out seven-inch singles

Thurs Nov 22: Run DMC arrive in UK. Filmed for BBC 2's Dance Energy Interviews with Radio One's Mark Goodier and Kiss FM's Dave Pearce, Mid-week chart placing: 56

Eri Mou 22: Interviews with Record Mirror Echaes Select MTV Live performance at Brixton Academy Sun Nov 25-Chart placing: 48

Mon Nov 26: Interviews with Number One and Smash Hits Tues Nov 27: Interviews with Music Box, Early Bird, Power Station, BBC

World Service and Capital Radio D.Is Wed Nov 28: Filmed at TOTP in anticipation of Top 40 chart placing for single Interview with BRC Radio 5

Sun Dec 2 Chart placing: 64 Mon Dec 3 Bun DMC live performance on BBC2's Dance Energy

received most attention with mainstream programming ex-

pected to follow More than 100 demo tapes were played to all national and regional specialist DJs. Their enthusiastic reaction was echoed by press, TV re-searchers and club DJs who believed What's It All About's Stone Roses bass line showed that Run DMC had moved with the times. The single made its UK debut on Trevor 'Madhatter" Nelson's morning show on Kiss FM in London.

With strong support for the single and album, Holmes at Gut Reaction advised, offering The Word the first exclusive showing of the video, which had been produced in the US for \$45,000. Profile agreed and clips from videos for both sides of the single were shown with interview footage on Novem-

Neither Going Live nor Motormouth would screen the promo, however, on the grounds that it was "not children friendly"

Radio and TV exposure was supplemented by broad-ranging press coverage. Hip Hop Connection agreed to put the group on its cover and the including Melody inkies, Maker and NME, are running features. Number One offered a pair of trainers in a Run DMC contest which was featured in the magazine's post-Top Of The Pops trailer

What's Going On entered the singles chart at 56 and Cleary felt the strength of the record warranted the band's

presence in the UK for promo tional duties. Profile US agreed, the cost being met by the UK office's marketing budget. Run DMC have been on tour in the US to promote the album but were able to come to the UK during the Thanksgiving holiday period.

A large part of Profile's marketing budget has been devoted to the strike force. Impulse was hired to let dealers know that Run DMC were back, but Cleary says there were no automatic pre-sales based on the band's reputa-

"I found Europe more willing than the UK," he says, "I played the record down the phone to people in five countries and got 40,000 pre-sales." Three weeks after its re-

lease. What's Going On is on its way out of the singles chart, although Profile says it has sold 18,500 units, primarily to specialist dealers. The album, meanwhile, was last week's third biggest seller in the MW dance chart.

The company is disappointed not to make the top 40 with the single, but blames the slide on competition from a wealth of seasonal releases and a lack of sustained radio support. It is confident, however, that it has changed the perception of Run DMC from old-school rappers to a hot contemporary prospect.

"It's the first time we've handled such a major project, says Childs. "We've discovered Run DMC product.'

article on the Milli Vanilli case (MW, December 1) and wish to express my dismay at BPI spokesman Jeremy Sil-ver's view that "the affair is no

Why are we being conned with half-baked performers when there are many genuinely committed artists who can sing, can write and can perform their own songs? As a director of the Singers

group of nightclubs it saddens me that the majority of excellent original material I hear

way past the A&R men. Reccompanies, publishing houses and associate sectors of our industry must find a way to nurture long-term talent. am sick of re-mixes; I am bored

with mimed concerts. I want to be proud of British music and I cannot be proud of an industry that condones

Rebecca Roberts. Director, Rockshaw Management, 221 Streatham High Road, London SW16 6JL

Honours even in recession We were very flattered to find

our work, as the major supplier of record awards to the music industry, the subject of your Analysis column (Datafile. December 1). We were slightly less impressed by your interpretation of the figures.

The trend of falling singles sales is historically well documented, and our own production figures bear this out. In the past 12 months the number of seven-inch awards supplied by Framous has fallen from 18 per cent to 13 per cent of our total output. The picture in the albums sector is entirely different Latest figures show volume up by 15 per cent: not bad in a re-cession. While we rigorously

adhere to the BPI's rules governing the use of its logo for approved recipients only, by far the majority of our record awards are made without the BPI logo

The success of an album is due to the hard work of many people, and the more enlightened record companies recognise this by ordering record awards as the industry's way of saying thank you.

Of course, we share our many clients' concern in the current tough trading conditions, but they know that this is no time to stop motivating the hard working teams who hold the key to their survival and future prosperity. Mike Wilson, MD. Framous. Cransley, Spade Oak Reach. Bourne End.

Sound ideas that sell

Rediffusion Music knows all about music for marketing we've been providing original artist music since 1982, working with successful businesses for more than 30 years.

As the British market leader we can't help but groan when venue music is confused with the American company, Muzak, or the kind of "wallpaper music" that none of us like to hear (Music Week, November 24). We have clearance from all record labels to

use their material, promoting their artists and allowing us to offer clients the latest hits. The news that AEL an American company, is to bring its music on to our British market strengthens our argument that music is an essen-

tial and powerful design fea-Peter Martin. Marketing director. Rediffusion Music. Cray Avenue, Orpington, Kent

Radio route to album buvers While Jon Webster questions

the broadcast of "credible music programmes on our TV (Opinion, last week) he has not mentioned the significant and healthy development in commercial radio. Both retailers and appropri-

ate record companies have admitted that since the launch of Jazz FM their sales have in creased significantly, up to 20 per cent in some cases. Jazz FM is the only commercial station achieving a target

While Jazz FM might not be the total answer to this clusive market, we have made significant headway in seeking out adult music lovers who want to be educated in contemporary music and then go out and buy albums, both new releases and back catalogue.

I would suggest that the record industry could well look more closely at the improved role of radio in this country. There is a significant part radio can play in such a cam-

Kathy Leppard, General manager, Jazz FM Enterprises, Castlereagh Street, London W1H 5YR

THE LAST RECORD I BOUGHT by MARK GOODIER

"The last rec-

was the album

State by Jane Pow on Target





bought it from the Rough Trade shop in Covent Garden thought it deserved a play on my show "They are a great band from

Southampton and although I am usually sent most of the records I could ever want, it is different when a band is on a small label which can't afford to send out loads of copies.

"But I don't mind going out and buying it because I'm more than willing to pay for good music."

Mark Goodier presents Radio One's Evening Session programmes.



responsible for Adamski's videos was the Shah of Iran's food taster But then lots of things

about Philip Rapier Smith are hard to believe Like he also worked for Scandinavian Airways and plans to make a film about Adamski which will be "Jack and the Beanstalk

meets Performance" A few things are a little more believable. Rapier Smith is a qualified chef and spent three years in Iran. He also runs the Kak called The Toy Shop

As well as working as a part-time A&R man for MCA and others, he has directed videos for Adamski and KLF

But what he is also reknowned for is his restaurant, Le Petit Prince in Kentish Town, London, which specialises in north

African cous-cous. He describes the menu as "vegetarian with meaty bits" and all the dishes have their own special Petit Prince titles.

These include one dish called Memphis and another called Vegas which Rapier Smith says is just like the place - "it looks good but it's awful"

The restaurant is down the road from London's Town & Country Club and Rapier Smith says fans are always popping in for a bite.

Mind you, who wouldn't e tempted by Le Petit Prince's hard-sell motto ood To Eat'.

Perhaps he should try his hand at advertising copy-writing.

exactly what the bosses are lining up for their staff this Christmas:

EMI - Last Friday, all the staff went to Westway Studios in west London for "a bit of a rave, a band performance. CBS - Also at Westway,

but not until December 18. CBS and Epic are promising a few surprises with artist appearances, prizes and "mys-tery things". Chrysalis - Having a bash

at Westminster Boating Bay in Pimlico, west London, on December 19 with "lots of food. booze and DJs, including the famous Pete Young' London - The company usually has its own private

dinner before putting on one of its infamous raves for the press and other liggers. Date and venue to be confirmed. A&M - This year, it was at The Amadeus Club in Maida Vale, which no-one seems to have actually heard of. A big

surprise was promised by nagement. MCA - Next Monday at the Circa Club in Berkeley Square, right near the Saatchi Saatchi building.

PWL - Managing director David Howells is keeping his cards very close to his chest. "We never discuss the location of our staff party.

Polydor — An authentic "piss up in The Brewery" in Chiswell Street, Moorgate next Monday.

DIARY

Publishing dominated the week with BMI holding its awards. But I note that arch-rival ASCAP - run by the canny James Fisher got its oar in first with a seasonal lunch at Soho's Burt's restaurant, in the same room incidentally that Terry Ellis launched his label just 24 hours earlier. But while ASCAP produced a magician for entertainment, BMI scored a coup by having Mort Schumann sing his own song, Save The Last Dance For Me. SBK's Peter Reichardt unfortunately had to cry off with tonsilitis. Meanwhile Pete Waterman revelled in PWL's success by revealing: "I thought we had just come for a free meal"

Perhaps PWL only attend free meals these days: The organisers of BASCA's Songwriter's Ball were upset to discover that the company was unwilling to stump up £100 a head to attend. Never mind, it raised £9,000 Positively the last word on Terry Ellis' new label: an Imago, I can confirm, is the technical term for the next stage after a Chrysalis. The stage after that is known as a Dead Butterfly . . . What's all this about animal lover Maurice Oberstein turning prison visitor? . . . The annual meeting of concert promoters almost turned nasty when Adrian Hopkins gave Paul King a slap round the face. Apparently, he was only being playful. What else would you expect from a promoter? Judge in LSD shocker!! Justice Ferris sat bemused as the strains of Lucy In The Sky Royal Court of Justice last week. To demonstrate its case aganst Apple Computer, Beatles' company, Apple Corps was trying to show how computers can be used to make music. Dooley wonders if the court has a PRS licence The Milli Vanilli witch-hunt continues. Now the pop duo (which one?) faces a £60m law suit after claims that they stole Sixties hit Spinning Wheel and turned it into All Or Nothing . . . News reaches Dooley that Kim Appleby's next single G.L.A.D. is to be remixed by S.A.W. Funny that, the last one sounded as if it was too

A superior iumble sale

If you've ever wondered what the stars do with the unwanted assortments they collect over the years, look no further than Christie's.

Their rock and pop auctions have been running for five years now and associate director Carey Wallace has built up close contacts with a number of clients who contribute regu-Wallace say rock and roll

auctions are always fascinating. "A smashed guitar is not

just a smashed guitar if it is someone like Pete Townsend who has smashed it," she says. This year's auction takes place at Christie's in Old Brompton Road, London, on 20

Lots for auction include a guitar played by Eric Clapton along with letters from John Lennon and hundreds of other

Will you still love me ...?

ing schoolgirls in evidence when Donny Osmond and David Cassidy return to Britin on comeback tours next | fluent group."

year - those former gymslip fans are more likely to be wearing girdles and support tights this time round.

Donny and David are putting their past battles behind them in a bid to launch their careers as "grown-up" musi-



The two heart-throbs who fought for the hearts of millions of pre-pubescent young girls back in the summer of "72 are at it again, but this time they are stable-mates on EMI: Donny signed to Capitol and David to Enigma. Donny is due over next year

in a bid to secure his first top five single in 16 years and David is planning to tour if sales of his first album in 14 years prove satisfactory

Wadsworth is quietly confident: "They both have a very loval fan base," he says. "They may be all housewives now, but housewives are a very af-

Whatever turns you on The Farm have added a touch

of the exotic to their current tour which is being sponsored by Freddie Haymer, the UK distributor of the post-Ecstacy fashion stimulant Guarana. The magical elixir, made from a Brazilian nut used as a traditional Amazonian pickme-up, is keeping the Liverpool lads on form on stage. The Farm discovered the de-

lights of Guarana, described as "a natural food supplement which relaxes your body and stimulates your mind" filming the video for their new single All Together Now. They drank crates of the

stuff doing the video," tour promoter Charlie Chester, who set up the sponsorship deal. "Even their parents drink it. They were there at the video shoot and they loved

Stirred but not shaken

It is all very well releasing successful records and making pots of cash, but the real test of a record company must be the quality of its Christmas party.

Here's the People guide to

music week

Editor: "Dove Bellemed Nier sellers Nich Belleme Nations deller Shin Wells. Ber Manter (Back Childred) (Death Shind) (Schollers Adrew Martin, "Advertisement agent Andre Gry, Senire ad executive Joshib Rivers, Al specialve The Jones Ad secretive Berger (Andrew Martin) (Death Shind) (Death Shind)



AS SEEN ON TV

ARCADE 2-LP

28 CLASSIC TRACKS





























THE MOTORS . DEEP PURPLE . BRYAN FERRY / ROXY MUSIC 10 CC . IEFFERSON STARSHIP . GERRY RAFFERTY JOHN MILES . NILSSON . SANTANA . THIN LIZZY



NATIONAL **TV-CAMPAIGN** COMMENCING DEC 10 TH TILL THE END

OF JANUARY

