



NEWS: The BBC has appointed GRAHAM SAMUELS to the new position of marketing director of BBC Music



NEWS: The big names are doing it abroad as DEF LEPPARD are one of the UK acts racking up foreign sales International



EVERYONE IN THE BUSINESS OF MUSIC

USIC

Smith extends plan for music

The Government is opening a new chapter in its relationship with the UK music business this week as Chris Smith pledges to make his department more pro-active in attending the industry's needs.

In his latest music industry initiative the secretary of state for culture, media and sport reveals his plans exclusively in an article for MW outlining his vision of the Government's future role in helping the music industry.

Smith argues the work of the Music Industry Forum (MIF) is critical to identifying the "key drivers of success in the music business now and in the future. And he high

focus: new technologies, creative growth and export promotion

"After two years the headline areas have been distilled and we have begun to focus the agenda on these three areas," says a senior Smith aide. "The music industry has always been sponsored by this Government and now Smith wants to re-gear his department to take more of an enabling role and adv cate for the music industry within Whitehall. It's an attempt to become much more proactive, less reactive and identify problems and opportunities before they land in

our lap As part of this programme Smith



ving key drivers cave he gime to timples more expertise from across the indus try" and wants to establish a group ine and create gy issues affecting the business Smith also reveals that the first Creative Industries Task Force conference is being planned for the end of this year. The conference is

likely to address problems with financing the creative industries identified by 1988's Creative Industries Mapping Document. To eneura that the Government

maximises its efforts in promoting exports, Smith also suggests the dustry would benefit from receiv ing better statistics. "I envisage it as a mix of Government data which is necessary for persuading The Treasury or Foreign Office about policy or in our own European debates," says one of the minis ter's advisors.

Smith's continuing pro-industry moves have been welcomed by BPI chairman Rob Dickins, who says

the minister has created access to the Government for the first time "I remember when it was difficult to get attention from a junior min ister, but Chris has demonstrated this Government will listen and wants the best for us," he says,

Momentum Music's Andy Heath who is an MIF member, adds. think [Smith] is making a valid and genuine attempt to make a contri bution. He has concentrated peo nies' minds on the apportunities Chris Smith comment, p8

Demand for sun tan lotion outstripped Wellington boots as Glastonbury Festival 1999 began by celebrating its first good weather in four years. The sunshine, and better preparation, meant that nany of the bands - headliners included REM. Manic Street Preachers and Chemical Bro found their gigs well attended by the 100,000 plus festival-goers. EMI Music Publishing A&R men Mike Smith (pictured left) and Simon Harris were the followers of fashion in temperatures of 25 degrees on Friday, Senior A&R manager Smith, whose acts appearing included Gay Dad and Beth Orton, said, "This is my seventh Glastonbury and so far it's been the most enjoyable I've been to. The bands I work with are pulling it off, the organisation is fabulous and it's really chilled out." MW's sister website dotmusic

11am to midnight each day (dormusic.com).



Societies agree net licence system The procedure for licensing music

for cale around the world we the internet moved a step nearer to agreement last week following a series of high-powered meetings at Midem Americas attended by the heads of some of the largest rights societies and publishing companies in the world.

Earlier this year there was concern that individual rights soci-eties might seek to offer global licences for material downloaded anywhere in the world at their own rates, ignoring the different tariffs that currently exist in Europe and North America and destroving the

traditional reciprocal agreements between societies.

However, it is understood that last week all the key societies agreed that while any one society should be able to license materi to a content provider for the world, it will be done on the basis that fees payable are based on the rates that exist in the country of download, Moreover income will be distributed to copyright owners via the traditional society network

It is understand the enciation will now move to dreft a memorandum of understanding on the

Capital gears up for its biggest party of the year

Capital FM is claiming its Party In The Park this coming Sunday is set to be the music event of the summer following deals which will see it broadcast live to a potential UK radio audience of 12m alongside digital and cable TV coverage and subse quent UK broadcasts on Channel Four. More than 50 ILR stations will

broadcast highlights from the 100,000-capacity sold-out event in London's Hyde Park between 7pm to midnight. Meanwhile, digital and cable service ITV2 is using the concert, which is set to feature acts including Boyzone, The Corrs, Texas and Shania Twain, as its first significant test of

In addition Channel Four plans two 90-minute programmes, the



first in August and the sec during Christmas, and VH1 is lin ing up a two-hour special this autumn. The show will also be broadcast live by Fuji in Japan and in a highlights version across the US on SET Pay Networks. Organisers put the total potential worldwide televi-

Capital group head of pro-ramming Clive Dickens says the response from broadcasters to the event has been fantastic. "The Channel Four coverage we're particularly keen on because it delivers a very w targeted 16- to 34-year-old TV audience on a station used to showing quality music pro-grammes," he says.

Brian Barwick, director of programming at ITV2, says the six hours of live and recorded coverage from 5pm on July 4 will form a "landmark" broadcast for the station, which boasts a reach of around 1.3m homes. "We really want to see how it performs, but big concerts are definitely something we can do and maybe next year it could be Reading," he says.



fono in your own words...

fono is europe's newest music magazine, dedicated to highlighting and promoting hit records.

fono is the essential read for anyone interested in tracking the hits breaking around europe, offering music control airplay data for 15 markets and sales charts for 14 markets.

fono gets inside the charts to bring you the real story of what's happening in european music.

To subscribe to fono, call Anna, Richard or Shane on tel + 44 171 8585 or 8572 or 8605 "I have got the CD. I think it's a good idee, anything to get new music out there is a good thing. I love getting compilations like this. They're great for programmers because you can put them on in the car and listen as you drive home and flick through to catch up on new tracks." — Colm Hays, head of music, FM 104, Dublin, Ireland

"I think fono is very interesting, it's interesting to see what other stations in Europe are doing. We use it for the chart show and we played the Brooke Russell track, So Sweet, from your second CD on the station." — Carsten Hoyer, music director, Radio NRW, Oberhausen, Germany

"Fono is really useful to us. Every week we have a European chart show – the Euro Hot 30 which goes out on all the Energy stations in Europe – and it is very interesting to see what's big in other countries. I enjoy reading it." – Edu Salas, music co-ordinator, Los 40 Principales, Soain

"I find fono very useful, especially the Dutch part which is obviously most interesting for me. The UK and German parts are also very useful. The information in the magazine is superb, you can't get it anywhere else. What is very interesting is to see sometimes a Dutch release coming out in Spain, for example, before Holland. It makes you wonder why. Also something will finally get released in Holland and you'll realise you read about it a couple of months before in the magazine and it's good to have that information up front." – Steffen Camps, buyer, Virgin Megastores, Amsterdam, Netherlands

"We love fono. It's great having all the charts in there now. I visit other cities in Austria and now I just have to take one magazine with me, now all the charts are there and all the Austrian charts are together which is very useful. Last time I tipped (Austrian act) C-Bra and they and the record company were delighted when they saw it and wrote me a nice letter to thank me!" - Christian Boston, head of music, Melody FM, Austria.

"Fono's charts are very good, they represent what's really played. I really like that. I really enjoy your magazine. I find it useful and the analysis is good and very helpful." - Mick Schulz, head of music, Radio Basilisk, Basel, Switzerland.



M People (pictured) and Another Level made it à double celebration for BNQ at the 24th annual Silver Clef functions and awards had in all of Noother Robbins Music Therapy last Friday, M People scooped the main Silver Clef Award to Another Level resolving the original tablest was fair, The Corn picked up the another Level resolving the original tablest was fair. The Corn picked up the Another Level resolving the original tablest was fair to Corn picked up the State of the Another An

Midem Americas '99 gets mixed reaction

UK exhibitors at Midem Americas reported a mixed response to business at the international trade fair held in Miami, Fiorida last week,

writes Hamilah Champ. With a round 3,000 delegates attending from 64 countries — atthough the number of companies attending was down — some believe the event generates few business leads. "This is more of a flag-raising exercise," says the managing director of non leading the country of the stand, but the propile come up to the stand, but the hir tatt has been poor."

But not everyone experienced such problems, Liza Dickson, label manager at Bath-based runni Music, says, "This is a perfect market for us: there are better quality people here. I don't want 7m loons hanging around wasting my time."

newsfile

GREEN TO PLAY AT TOWER
Peter Green will be playing tracks
from and signing copies of his
new album Destiny Road this
Friday (July 2) at Tower Records'
flagship store in London's
Piccadility Circus. The album is
released this week on Artisan
through Snapper Music.

CAPITAL BACKS YOUTH SCHEME

Capital Radio has given its support to Government-backed independent body the National Foundation for Youth Music. Capital has agreed to give both on and off-air support for the organisation, which aims to open up musical opportunities for young people in the UK.

SEE FOR MILES DISTRIBUTION CHANGE Reissue specialist See For Miles is switching its UK distribution from Pinnacle to Koch International from July 1, ending a 14-year relationship with the Orpingtonbased distributor.

SOUND REPUBLIC 'FOR SALE' Restaurant chain Planet Hollywood is reportedly seeking

buyers for Sound Republic, its one-year-old music venue in London's Leicester Square. The 625-capacity venue is co-owned by MTV. Planet Hollywood co-founder Robert Earl and MTV decline to comment on a report in the Sunday Times that the

MARGO LANDS TOP WARNER ROLE Steve Margo has been officially named senior VP of International at Warner Bros in Los Angeles. Margo joined Warner Bros in 1992

MPA AGM DATE SET

The Music Publishers' Association's agm is scheduled for July 6 at the RIBA's Portland Place offices in London. The meeting, which starts at 11am, will be followed by a session on dividal TV.

BRITISH GAS IN MUSIC SEARCH British Gas is launching a competition to find the musicians

of the future. Tomorrow's People will judge nominations in eight fields, including music, sport, design and art. The overall winner will receive £5,000 and entries should be sent to 22 Endell Street, London WC2H 9AD v July 13.

EVENING WITH SCOTTY MOORE

Guitar maker Gibson is marking the launch of its new London office by hosting an evening with Elvis Presley's legendary guitarist Scotty Moore at Air Studios in London, on Tuesday, July 13.

EARTH WIND & FIRE RELEASE

uncertainty surrounding its release of Earth Wind & Fire's September 99. Although promos sent out by INCredible billed the record as Earth Wind & Fire Vs Phats & Small, it merely features a mix by the Muttiply act. Phats & Small's next single, Feel Good, is due for release by Muttiply on July 26.

AGENT FOR DRODIGY

Due to Incorrect Information supplied, last week's issue suggested that Prodigy are represented by agent Paul Boswell at Freetrade. In fact the band continue to be represented worldwide by Louis Parker at Concorde International Artistes,

Two high-profile deals add impetus to direct distribution

y Sam Howard-Spink

The prospect of digital distribution continues to edge ever nearer to the mainstream following separate announcements last week by EMI and Diamond Multimedia, maker of the controversial Rio portable MP3 player.

EMi announced that it has struck a deal with Liquid Audio to encode digitally its entire back catalogue using the internet music specialsit's secure technology, the first move by a major to prepare its cetalogue for secure digital distribution using the popular format. Meanwhile, Diamond unveiled

Meanwhile, Diamond unveiled the second generation of Rio player - the Rio500 - which will include an extra 32Mb of memory, allowing it to store up to 145 minutes of



music compared to its predeces

The Rio500, which will be launched at retail in August with an expected price tag of around £225, is smaller than the original Rio-PMP300, and features a digital rights management system from InterTrust. It has been "futureprotect to be compatible with the standard being negotiated by the pan-industry SDMI group, and will play Liquid Audio files and Microsoft's new MS Audio 4,0 format as well as MP3s, it will also be Masintrosh-compatible

The original Rio, which was the subject of failed court actions by the Recording Industry Association of America on its release last year, has sold 300,000 units worldwide including 40,000 in the UK. Neil McGuinness, marketing man-

ager for Diamond Multimedia Northern Europe, says, "With the Rio500 we're looking towards music technology enthusiasts, a much bigger market than the internet technology people that bought the Rio300." Meanwhile, EMI will take a 1% equity stake in Liquid Audio as part of its encoding agreement. The technology company, which has deals with 300 record labels and 200 music websites, is preparing to float on the Nasdaq stock market in a move which could make it worth more than \$200m.

The te-up with Uquid Audio is designed to ensure that all EM's back catalogue - which totals several hundred thousand songs, according to the company - can be securely encoded for paid for delivery via download. It is the lastest step in EM's emerging internet stategy. Two weeks ago the major announced that it will make some of its catalogue evaluable for recording custom compilation CDs though mastismaker.com

MTV reveals details of playlists for three new digital services

MTV has unveiled the first playlist details of the three digital services it is launching next month alongside digital versions of its three existing channels. MTV Base, MTV Extra and VH1.

Classic begin broadcasting 24hours a day on July 1 to a potential audience of more than Im homes and are expected to be in at least 1.5m homes by Christmas.

Sample playlists issued by MTV show that R&B and dance service MTV Base will feature the likes of Jamhogual, Brandy and Will Smith with tracks on its A-list being played up to 80 times a week. MTV Extra*s playlist, meanwhile, will place less emphasis on boy bands and teen pap than its commander of the playlist of the

year-old audience with its Sixtlesto-Nineties playlist ranging from Celline Dion and the Carpenters to the Rolling Stones. As part of its promotion, it will go out for four



Brandy: exposure on MTV Base hours on VH1's analogue service from 8.30pm on July 3 with series of special programming fronted by Paul Gambaccini.

MTV UK managing director Milchiel Bakker says extensive research has been carried out for the new channels which have been "scheduled" to death." "We've talked to record companies, view-ers, advertisers and distributors," he says. "Digital is becoming the mainstay of multi-channel TV." He adds that the importance of the new services to BSky8 has been

the new services to BSkyB has been shown by it helping to finance the £250,000 launch campaign.

Latest MCPS piracy raid thwarts huge operation

by Manic Street Preachers, Texas and Abba and copying equipment worth £250,000 have been seized in an MCPS-co-ordinated raid in North Legaticality.

One man was arrested at the scene of the operation, a house in Tannochside, last week. The raid was the culmination of a long investigation by the MCPS Anti-Pircey Unit, with support from Stratholyde Police and the local authority's trading standards officers.

The raid reflects the everyowing fide of CD priary facilitated by the availability of relatively lowcost CDR requirement which enables priaries to burn their own CDs at home. Equipment confiscated included a high-speed CD duplicator capable of copying 15 Gises at a time, describe the MCPS anti-priary of ficers as "as large an operation as it can be without being a pressing plant". Graham Churchtl, director of cook

right enforcement for the MCPS, describes the raid as a "significant result". It is the latest in a series of Texas: pirate CDs seized strikes by the rights organisation's anti-piracy unit. On June 13 thousands of counterfeit CDs and cas-

strikes by the rights organisations anti-pircy unit. On June 13 thousands of counterfeit CDs and cassettes were selbed and three men arrested at Cross Green Market in Leeds, while in May a counterfeiter was given a three-month prison sentence following a lengthy MCPS investigation.

toire Michael Orchard has been appointed to the new post of director of operations. He joins the top team of a dozen senior managers, taking on specific responsibility for the organisation's coopright and repertoire teams, dealing with the databases of registered works, agreements and music usage.

M W COMMENT

WELCOME GOVERNMENT INTEREST

It is always easy to be cynical about the motives of government ministers when they court the glamorous world of pop. Sometimes it has seemed in the past as though they

Sometimes it has seemed in the past as though they were trying to be hip in a desperate bid to seize the youth vote. On other occasions some have simply appeared starstruck, enjoying fame by association with artists who were far more high profile, let alone popular, than they could ever hope to be.

popular than they could ever hope to be. When the current government was elected to office the cynics had a particular field disp, And so it was that the high expectations that greeted the first Labour government since 2797 were soon followed by the inevitable backlash against Cool Britannia solrees at Number 20 (a trainph of style over content). Since then there have been fewer photo opportunities at Dowling Street. Instead flow ministers, coll sevenats and

Since then there have been fewer photo apportunities at Downing Street. Intended very minister, ovil servants and Industry representatives have got down to the rather less glammorus business of attending committee meetings, forming sub-committees and working groups and formutating policy. To be sure not all this administration's music-related policies have yet bome fruit. Indeed some may never do. But now is not the time for cynicism.

Chris Smith's continuing commitment not just to the creative industries in general but to the music industry in particular is surely to be applauded. This week he shows a genuine interest in advancing the industry's interests.

The Government's agends will never coincide completely with that of the music loutisty— for example there is an in-bit tension in the brief of consumer affairs minister Kim Howells, who is expected shumilaneously to balance the Interests of copyright owners with the demands of consumer groups who want, among other things, to tear up oparallel import restrictions. But there is much common ground, it is up to the industry to thate advantage of the access it is being ferfered. Agas Scott

PAUL'S QUIRKS

TEN EXPERIENCES TEETHING PAINS

Nebody expected the launch of Sony and Warner's Ten joint Mistribution venture to be a completely seamless shift, but reports reaching me from retailers around the country suggest that deliveries and operational errors continue to be a problem of the review release orders failing to arrive before the Problems with new release orders failing to arrive before the review of the release orders failing to arrive before the review of the release orders failing to arrive before the review of the release orders failing to arrive before the review of the release orders and the second order of the review of the review of the release orders being delivered two in the release of the r

As an example it is worth mentioning a particular case that happened to one of my stores in the past few weeks. We received a statement of our privilege allowances for Sony and Warner product and rangt the customer service department to clarify the procedure for requesting returns authorisation. On being told to fax the requests for each company separately, we sorted out the oldest product we had to return and only large and early marked returns request to return and only large and early marked returns request to received a masset in box whose large product on our received a masset in box whose large product on our returns request swooled as a stock order.

To its credit, Ten's customer service department corrects supply problems quickly and efficiently, but meanwhile staff at both ends are having to do everything twice. The sooner routines are sorted out the bette. In the meantime, can I suggest that Ten Installs a temporary free-phone customer service number so that dealers can ring it at Ten's expense.

phally, just a quick word about the latest gimmick from our fitness in the supermarkets. It has been reported that Adahas hosted its first in-store church service. Not satisfied with welling out family butchen, bakers and green grocers, it seems this supermarket is prepared to take on all and sundry in its life supermarket is prepared to take on all and sundry in its light in the supermarket is prepared to take on all and sundry in its lighting about — The Boss' may prove a more difficult opponent than us humble retailers.

Part Quick's Country is a personal view

Study warns net legal action could stifle creativity

Creativity and new musical movements will be strangled if record companies continue to hit music enthuslasts operating MP3 files on the internet with legal action, according to a new report.

A three-year study of the musici industry by the Londonbased City University Business School suggests that labels' fears of losing revenue in an uncontrolled digital environment echo the moral and conomic concerns which set in during the Seventies when cassette recorders heralded home taping. Dr Roger Wallis, author of the Globalisation, Technology And

Creativity: Current Trends In The Music Industry study, accepts his findings may be hard to accept by some sectors of the music business, but says the record industry does not appear to differentiate between

big-time criminals and small-time amateurs.
"The rhetoric of the major labels appears to equate major plates and entusiasts on the web as equally nasty people," says Wallis, who is also director of City University's multimedia research group. "But technology has never been a way to stop people and can stiffe creativity.

We need a sub-culture to develop

because that's how things like punk got started and MP3 files are the same thing again. I think they should be allowed to exist as long as they're not making loads of money."

The report also concludes that record companies have been slow about joining the internet because they have not understood how e-

commerce can be used.
"They have also been worried about links with 1so been worried about links with retailers as well, but there is no reason to suggest that retailers will be wiped out of the game, it's just that new markets will be created or new ways of trading," sary Wallis.

New Smiths offer aims to win back lost customers

by Paul Williams

WH Smith is planning to raise the profile of new releases in-store, while launching an aggressive online music prioring campaign as part of its strategy to win back music business lost to the supermarkets and other high Street competitors. The retailer has drawn up a series

The retailer has drawn up a series of in-store initiatives for music including a special section for new releases due to be launched in the second half of next month.

At present new albums are fea-

tured in the store's own Top 176 chart, but music and multimedia merchandise manager Andrea Willis says Smiths has deeded to carry the product in a separate section to make it easier for customers to see them. New releases are a big traffic driver and what we want to do is make sure people know what's out," she says.

Smiths is also planning to give its single and album of the week choices a bigger in-store presence in a move being made later this summer. And it plans to highlight them for the first time with advertising in national



The Corrs: in Smiths campaign newspapers and specialist cress

The changes come on the back of a series of Initiatives this year including linking up with O magazine to make in softer product recommendations. A stand-atone budget range, budging in releases from BMC, and the change in releases from BMC, and Christinass 1999, the work we have a stoney position within the store which will be built on in the run-up to Christinas with increased front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-front-of-

store profile for music, backed up with press, TV and radio campaigns," says Willis.

learwhile. WH Smith Online has introduced what it describes as a VAT-free zone across its music games and video range. The campaign, which is set to run throughout the summer, is offering discounts of 18%-25% on more than 250,000 titles with the promise of delivery within 48 to 72 hours. Among the reductions are Abba's Gold Greatest Hits, which now costs £11.72 (pre viously £14.29) and The Corrs' Talk On Corners £11.18 (£13.63) while last week's number one album, oquai's Synkronized, now sells for £11.74 (£14.32) The discounts are the latest in a

series of aggressive online initiatives by UKbased retaiers. HMV launched the first of a series of promotions in April selling Blur's 13 for 59.99 to encourage consumers to take up its offer of free internet access, while Dixons' Freeserve is supporting a current campaign with TV advertising offering selected chart titles for 59.99.

Album projects planned in Mandela charity drive

The organisation behind the two Nelson Mandela charity concerts is pushing ahead with its biggest fundaising event yet with a project that includes a concert, two albums and three television spe-

UK-based company Tribute aims to raise \$99m for children's causes from its Listen campaign, which has already secured the support of music and film stars including Sting, Peter Gabriel, John Lee

Hooker and Llam Neeson.

Three television specials will include a concert being held at a venue still to be announced in India on November 20, while the

first of two albums is planned for release around October.

Artists taking part in the concert will be annunced at a later

cert will be announced at a later date.

Tribute's chaliman Tony

Hollingsworth says discussions are currently underway with two majors about releasing the album, which will comprise around 13 songs, more than half specially written by artists including Diane Warren and Lamont Dozier. A second album due for release next year will consist of recordings from the concert.

Parallel import fears calmed as EU fails to agree new law

nies being swept away under a tide of parallel imports following changes to European Union legislation diminished last week when the EU failed to agree on the issue of exhaustion of trade mark rights. At an Internal Market Council

meeting in Luxembourg last Monday member countries postponed until October the prospect of changing the current directive based on EC exhaustion to one based on international exhaustion.

The latter would allow a trademarked good to be imported and sold in any member state once it had been put on the market anywhere in the world. In theory this could mean that territories such as Australia or the US could become the main exporters to Europreters to Eu

BPI director general John Deacon says the decision to postpone the matter is "good news" for the industry. "We think it will be very serious if they decided to allow parallel imports. It would be devestating for small companies," he says. He adds the BPI will continue to lobby the British Government, which has not yet formulated its stance on the yet formulated its stance on the

issue, which affects myriad indus-



tries from music to aircraft parts

Deacon adds, "This is one of the most important decisions and does affect the future dramatically." Meanwhile, single market com-

missioner Marie Morti also present ed a response to last October's Green Paper On Combating Green Paper On Combating Counterfeiting And Piracy In The Single Market. Mike Edwards, IFIN Single Market Mark

MUSIC WEEK 3 JULY 1999

BMG's year-long programme of issuing newly-compiled and repackaged Elvis Preslev albums is set to reach a climax next month with the release of a three-CD boxed set called Elvis Presley Artist Of The Century. The collection, which will be issued on July 12 followed by a Digl-pack version on August 16, covers the singer's entire recording career across 75 tracks which have

been selected by journalists, musicians and Presley fans. Retailer MVC, which is highlighting an artist of the millennium every month this year, has chosen Presley for August to tie in with the boxed-set, while HMV plans to link the release with its Music Of The Millennium survey in which the singer is among the favourites for the most influential musician of the millennium honour. Though there have been many previous Presley boxed-sets, BMG's mid-price label manager Charlie Stanford says this is the first for a long time covering the whole of his



get net opportunity

A&R scouts and young acts search-ing for a manager will have a new option this week following the launch of an online music directory and music sampling service aimed at

promoting new talent. The net-based musicunsigned combines a demo section for musicians searching for a deal or work with an extensive music services directory for music industry professionals from producers to lawyers.

Musicians and bands using the site – at www.musicunsigned.com – will be categorised into one of 22 genres and each act will have their own web page featuring a list of upcoming gigs and samples of up to three tracks of their choice

Musicunsigned managing director Aroon Maharajh says the company will provide the act with a stat sheet telling bands how many times their

newsfile Unsigned bands to

GWR OFFERS FREE NET SERVICE GWR has become the first UK radio group to offer free acces to the internet. The service. which will be available from which will be available from July 1, is initially being launched through GWR's Classic FM and 2-CR FM websites with the Classic Gold service due to come on board shortly after.

CO-UK RETURNS IN AUTUMN

ITV's Saturday morning programmes SMTV: I ive and recommisssioned for a further 12 months. The second year run of the two shows, which are made by Zenith Entertainment, begins in September. They will continue to be hosted by Ant & Dec and Cat Deeley.

BLUR WIN STUDENT CHART VOTE Undergraduate listeners to the Student Broadcast Network have voted Blur's Tender as the number one title in its chart of the year. The chart will be broadcast at 7pm tomorrow (Tuesday) alongside students have voted to include Reef, Barenaked Ladies and

DAISLEY DOES SOMETHIN' ELSE

Mogwal.

executive Bruce Daisley been appointed head of sales at independent radio production company Somethin' Else. Part of his responsibility at the Sony Gold Award-winning station will be to look after new revenue streams

TOP PRIZE FOR EVENTS ORGANISER Birmingham-based Choice Music, which organises live

music for events, took top prize in one of the sections of Marketing magazine's latest Telemarketing Awards. Choice which staffs many of its phone callers on the best acts for bookings, won the new user award for its ads produced in-

GOLDEN WEEK FOR ALBUMS

Current albums by
Bentley Rhythm Ace,
the Chemical Brothers, the New Radicals and Travis have all been certified gold this week, according to the BPI. Essential Soundtracks and Latin Jazz – both compilations of various artists – also achieved gold status. Meanwhile, S Club 7's single Bring It All Back has also gone gold, with Britney Spears' Sometimes and the New-Radicals' You Get What You Give gaining

HOW TV SHOWS' RATINGS COMPARE

TFI*

CD:U

Jo WI

The Pops*	4593	-15.2
	2706	+4.7
Zone*	1636	n/a
(*	1601	n/a
Hey*	966	+1.1
Chart Show	718	-29.1
t Pop	531	n/a
tech	284	n/a
Jools Hollan	d n/a	n/a

audience % change on

combined weekly figures

www.dotmusic.com

Samuels lands new BBC role to capitalise on music assets

by Paul Williams
The BBC is aiming to increase the orldwide exploitation of its musical assets following the appointment of Graham Samuels to the newly-created position of marketing director of BBC Music

Samuels, who joined the organisation as head of contemporary music in 1997, will oversee the global development and marketing of the corporation's music brands and products such as Ton Of The Pops and its vast catalogue of News of his appointment co

in the wake of last week's BBC annual report which highlights that BBC Worldwide, the parent arm of BRC Music contributed £81m to the corporation last year compared play an ever greater role as the BBC oks to increase the revenue derives from sources other than the licence fee

Samuels who worked on the Teletubbies' double-platinum single Teletubbies Say Eh-Ohl in 1997 started his career in the music industry in 1983 when he estab lished Nine Mile Distribution. He spent six years at Rough Trade Departe in various international executive roles and worked on projects including The Beatles Live At The BBC, Queen reissues and the eting in tiative EMI Channel for EMI.

In his new job Samuels will report to BBC Music and Entertainment director Simon



marketing and brand departs When I was brought in to hea BBC Music and Entertainment 10 weeks ago, I was keen to introduce a consumer-led and marketing-led focus to our operations," says Sudbury, "I've brought in Graham as

tion, so it's a very important role. Sudbury adds that part of the marketing director's role will be to come up with new brands to exploit 'We're at an early stage," he says Whereas some areas of Worldwide have a number of brands, such as children's with the likes of Noddy only got TOTP which we're rolling out televisually across other markets, Graham to develop new global brands."

Elsewhere, Sudbury says BBC Music is preparing several albureleases from its archives later this summer in the vein of its successful Led Zeppelin - Live At The BBC collection, though at this stage he is

Parlophone targets fans with e-mail for Blur single

week's release of Blur's Coffee and TV by linking with internet design group m3m media to e-mail a full multimedia presentation to fans.

The eSingle, which compresses 16Mb of graphics, video and sound into an easily e-mallable size, fea-tures a sample of the band's video. artwork from the CD, a competition to win tickets to the T In The Park event on July 10 where Blur are playing, and a link to the band's Glen-Maree Sloan, sales and

marketing director of the Manchester-based internet company. says the eSingle is being sent to around 17,000 names on the group's database and can also be woloaded from their website. "It is another multimedia interactive marketing device available to record companies," she says.

Parlophone senior marketing manager Sue Lacey adds that the eSingle will be combined with more traditional marketing options, such



as posters, press and a mail-out "We were very conscious that people who got normal e-mails only got a boring bit of text whereas normal mail-outs have postcards or other add-ons. This eSingle mai it more interactive and exciting for the receiver," she says.

The move is the latest in a series of promotional initiatives using e-mail. Earlier this year m3m produced an eSingle for Cleopatra's A Touch Of Love, while MW sister web site dotmusic more recently used MP4 technology to send an exclu-sive sample of Geri Halliwell's Look

Music gets new retail focus as Topshop unveils videowalls plan

promoting singles and albums in a marketing initiative set to help record companies' ability to target the crucial 15-25-year-old age group

the crucial 15-25-year-old age group.
The package will harness the videowalls in 40 UK shops, as well as involving new point-of-sale post-cards and information guides and a new music page on the retailer website. Set to launch on July 31, it will give marketers access to the n-plus customers who shop at the chain each week.

Flona Ryder, managing director of Topshop's music marketing and media consultancy Cube, says research shows that Topshop and Topman customers are big music buyers, spending an average of £21 each per month on singles and albums. "There is a real lifestyle link between music and the stores' customers," she says. Ryder says she wants Topshop

and Topman to become part of the new release and plugger system, with record companies putting for



ward new singles for inclusion on

the video walls. Although video-walls have been in use for around three years, Cube now plans to include additional information on screen such as the artist's name, song title, record company and release and tour dates.

New Information guides, available at PoS, will also give record companies additional exposure for singles promoted on screen. More than 30,000 of the guides will be produced each week

Meanwhile, the Topshop and Topman website will include a nusic page from July 31.

 The popularity of East West signing Ultra in parts of Europe, most notably Italy, has long been confirmed, but the message is now spreading to Australia where the boy band's single Say It Once last week entered the Top 20 at 19, one rrently in the 20. Others hitting big Down Under Include

· Having boasted four of the Top 10 the previous week, the UK now claims 60% of the top places in the Canadian singles chart with the arrival at seven of Jamiroquai's Canned Heat and Phats & Small's Turn Around climbing five places to 10. Also Brothers (3-4), Elton John (6-5), ori Halliwell (5.6) and the

 Out go Stereophonics but in come the Jungle Brothers to ensure a continuing presence for V2 among the 20 biggest UK-sourced tracks on European radio (see chart below). The gle Brothers' V.I.P. enter at 20, one place below the chart's only other new entry. the Pet Shop Boys' I Don't Know What You Want.

division to the top of fono's Hit 100 chart where last year the enjoyed a long run at number one. Canned Heat is one of four Sony tracks (including Nude) on the UK-only fono chart, the same total as both Universal and the indie sector. There are three EMI tracks, two from Virgin and Warner, and one RMG bit

 The popularity of Phats & Small's Turn Around Is Small's lum Around is continuing to grow in Europe, where it is the biggest UK-sourced single in a number of territories. Besides its success in France, Germany and the Netherlands, the single this week climbs two places to five

· Only international superstar Whitney Houston could claim a bigger chart gain in Germany Top 50 last week than the UK's very own Teletubbles. While Houston's My Love Is Your Love album improved 25 places to leapt 15 positions to 23 with their German-language album Sing Und Tanz Mit Uns.

 Jimmy Nail's latest project s not managed to give the UK's chart compilers much work to do, but the East West work to do, but the East West signing is at least getting a better response in Finland. There the single Blue Beyond Grey enters at 11, two places above the newly-arrived
Tsunami by the Manic Street
Preachers. The Manics' album
This is My Truth Tell Me Yours was a number one in Finland

 Robbie Williams – and indeed a host of other up-and-coming UK musical names – is clearly making something of an impression in the US. He is named this week, alongside the likes of Fatboy Slim, Lo-Fidelity Allstars and Beth Orton, among entertainment figures by US magazine Entertainment Weekly.

THER NATIONAL — EDITED BY PAUL WILLIAMS

Chart f | P |

The popularity of East West algoing from the Right is to skep in to solving to represent the property of the property 23. In Germany Mambo No 5, which is based on the classic by Perez Prado, started 750,000 units. It is also selling well in Austria, Switzerland, Denmark, Italy, Netherlands and Spain. RCA head of marketing Sonny Takhar believes Bega will be a success in the UK. "We feel this is the pan-European summer hit of the year," he says. "Anything other than a top five record



UK acts prosper with major international chart success

ing on a series of big-name releases with its best chart showing to date this year in the three largest foreign markets, the US, Japan and

would be a disappointment.

Sony S2's Jamiroqual are leading the way at present, having become the first UK signing to hit number one in Germany this year, while in Japan last week only domestic act stood in the way of Synkronized being the first overseas album to reach the top this year.

But Jamiroquai are not the only group lifting the fortunes of UK comnanies in the over more competitive battle to break acts internationally. Mercury's Def Leppard last week charted higher in the US albums chart than any act from the UK in more than a year, while The



Def Leppard: hit with Euphoria

Chemical Brothers received an early taster of how their new album Surrender could perform globally with its early Japanese release giving them an instant Top 20 hit on the back of an initial 120,000 ship out. It was one of three UK alhums in Japan's domestic-dominated Top 20 last week, taking the UK's total to nine Top 20 hits this year so far. That equals the tally achieved by UP acts during the whole of 1998.

keting director Jon Fowler says Synkronized is "absolutely on fire" internationally at present, including selling more than 700,000 units in just 10 days in Japan, entering at one in Australia and Italy, and debut-ing at three in France. "It just confirms them head and shoulders above everyone as the biggest stars on the label," he says.

Def Leppard's international suc cess so far with Euphoria has included entering at seven in Sweden, while it has also gone Top 20 in Japan and Switzerland, In the States, the album enjoyed the best sales start by a Def Leppard album since 1992's Adrenalize. Support includes the track Promises topping Rillhaard's Mainetream Back Tracks chart, a forthcoming VH1 Story-

tellers performance and a live set in

MISTRALIA

day in Wal-Mart's biggest store In San Antonio. In that store alone, the band - who begin a US tour on July 17 - managed to shift 1,500 units

on just the first day Virgin, meanwhile, is optimistic of more than matching the success in the States of The Chemical Brothers' last album Dig Your Own Hole which debuted at 14 in 1997 The album, released there last Tuesday, has received a useful boost with MTV choosing the track Let Forever Be as a high-rotation

With the act's last album selling around 2m worldwide, Virgin inter national marketing manager Bart Cools says, "What I want to do with the album is to take it to 3m, which is quite heavily dependent on the UK, US and Japan

breakthrough video.

TOP UK-SIGNED SALES CHART PERFORMERS ABROAD

single. Look & Me Ged Hallwell (FM).

album Toute Come A Long... Furber Size (Saint) strade Hev-Box... The Chemical Brothers (Vintra) 4 3

skapte Turn Around Photo & Small (Murphy)

album By Request Boyzone (Polydor)

single Look At Mc Gerl Halflwell (EMI) album Sunkronised Intelegenal (Serv. 92) 4

album By Request Boyzone (Polydor)

single Believe Cher (WEA)

© Source: Any Soundinary Seep Top, Media Carrior, Frey Map Top 100, Alfyw Vol 448 Institute Ellbourd SM Communications and Soundinan

single Would You ...? Touch & Go (V2)

UNDS simple Turn Accord Photo & Small (Multiple 10 14

32 26

22 17

single Turn Around Phots & Small (Vultich) 22 32

album Believe Cher MEA

UK TOP 20 AIRPLAY HITS IN EUROPE

- Cornert Heat Involvement (Save Str.

- an Our Lettern's Texass (Mercury)
 Look AI Me Berl Histolheet (EM)
 Turn Around Phats & Small (Multiply)
 Cloud Hamber & Bryan Adams (AEA/A/Asoury)
 Shin's in Familion Stande (Music)
 Now Text You've Core Milks & The Mechanics (Virgin)
 As George Milchael Cost, Mary J. Bilgo (Epc)
- Strong Robble Williams (Chrysalis)
 Sweet Like Droppins Sharks & Bigbet (Choppins Boy/Peppa)
- You Needed Me Boyzone (Polyton)
 All Or Nothing Cher (NEA)
 Strong Enough Cher (NEA)
 Blame II On The Vestbermon B*Witched (Glow Worm/Epic)

- You Don't Know Me Armond Van Helden (Tirr) Hey Boy, Hey Girl The Chemical Brothers (Hut)

- Swelin R Again Westilfe (RCA) I Don't Know What You Want... Pet Shop Boys (Parlophons)
- V.I.P Amgle Brothers (V2)

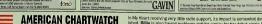
Missy Elliott's latest should also make a big impact.

- I Want It That Way Backstreet Boys (Jive) No Scruts TLC (LaFace/Artste)
- No Scrube TLC (LaTace) Advalue
 Al Sar Smand Mouth (Interscope)
 Plass Me Skepense None The Richer (Squint)
 Wild Wild West Will Smith (Columbia)
 Sometimes Belleng Spears (Nee)
 That Don't Impress Mile Mich Shante Tweln (Island/Del Jane)

- If You Had My Love Jensifer Lopez (Work) What its Like Everlant (Torriny Boy)

- Beautilul Stringin Maderna (Manetick/Warner Bros Hey Leonards... Blessid Union Of Souls (Push/V2) The Hardest Thing 98" (Universal) Almost Dosen't Count Breedy (Atlantic)
- I Will Remember You (Live) Serah McLachten (Arista) Genie in A Bottle Christina Aguillera (RCA)
- Give It To You Jordan Knight (Interscope)
 Better Days (& The Bottom ...) Citizen King (Womer Brost
- She's So High Tal Bachman (Colu

GAVIN





by ALAN JONES

Backstreet Boys' impressive reign at the top of the US album chart con-tinues for a fifth week, with Milliennium selling a further 338,000 copies in the listest sweep. It has sold more than 2. Tungoies in total, and has been certified for sales (to dealers) of 5m. Its lead over Ricky Martin's self-titled album has shorted to 16 lovest level yet, but don't look for Martin to titled album has shorted to 16 lovest level yet. Aut of the 16 lovest level yet. im the throne next week - early projections suggest that Limp Bizkit could sell more than 700,000 copies of their new album this week, while

Tarzan debuted at number one on the movie chart last week, and the soundtrack album, featuring five cuts by Phil Collins (pictured), jumps 30 10, while the first single from the project, Collins' self-penned You'll Be In My Heart, Is the Hot 100's highest new entry, debuting at number 34, after several weeks as a breaker prior to the film's release. It should have done even better, as it was the 14th biggest seller in shops last week, but with the Hot 100 seles/sirpley ratio slanted in favour of the latter and You'll select Ished. Billie is also having problems getting airplay for her debut single She Wants You, which has spent nine weeks in the Top 75 sales chart, reaching a high of 50, without breaking into the Hot 100. Jamiroqual's Canned Heat was number 58 on the sales chart a fortnight ago, but is also absent from the Hot 100. And B*Witched's Rollercoaster, which debuted at number 67 three weeks ago and has yet to move in either direc-tion, was the number 10 best-seller a fortnight ago.



Gerl Halliwell's Look At Me has yet to make an impression on either the sales or airplay chart, and she is suffering as a result, her Schizophonic making its album chart debut at 42, with 39,000 takers last week. Meanwhile, Robble Williams' The Ego Has Landed slides 72-81 as Millennium dips out of the singles chart. Def Leppard and Jamiroquai are in decili

, their albums following up last week's debuts by slipping 11-27 and 28

Jennifer Lopez continues to lead the Hot 100, with fellow Latino Ricky ing back the number two slot from Pearl Jam. The biggest jumper is Bills Bills Bills by Destiny's Child, which rockets 52:11

Sunny weather highlights return of Glastonbury spirit



After appreciating the first half-decent weather in four years it would be hard for weather in four warr any festival goer to

criticise Glastonbury Festival '99 for being anything other than the chilled out affair such events are meant to be. But while as a festival it was fantastic, undoubtedly justifying the decision of organiser Michael Eavis to persevere despite the mud of last year, musically it was rather more mediocre.

The heat, or rather lack of mud and rain and the improved precautions taken just in case - benefited the acts, as well as their audiences, greatly, Many revellers appeared content to lie out in a field drenching themselves in sun. And many of the bands seemed to be less keen to rush through their sets and exit stage left to a waiti tour bus than in recent years - Gay Dad even liked appearing so much that they tried

But despite the friendly atmosphere. nere was a sense that the final line-up for Europe's biggest music festival seemed short of must-see names

The Times explained it by way of commenting that REM, Texas and The Beautiful South were "not the sort of music to lose your virginity to", blaming the £83 ticket price for encouraging thirtysomethings rather than students. The paper had a point. but it forgot the fact that for many festivalgoers, stumbling across acts like



Jarvis Cocker: backstage presence

Faithless, Beth Orton and Hole and being surprised by their performance is often a much of a buzz as watching known bands faithfully recreate familiar allume live

A year ago, largely because of the poor eather, Glastonbury failed to disprove the NME's claim that British music was dying. This year the music was undoubtedly alive, but it was the stars who were missing in action, leaving music fans to revel in revival sets by the likes of Blondie. The Clash's Ine Strummer and even Björn Again.

Indeed, it was the 1999 backstage bar line-up that was to be rivalled, including Pulp's Jarvis Cocker, Radiohead's Thom Yorke and two-thirds of Stereonhouse none of whom were performing.

While Michael Eavis was rightly delighted by the appearance of the likes of REM, even he admitted: "the two best bands in the world, Oasis and Radiohead, are playing" - although he hinted that next year

they might be. Classic Glastonbury appearances have often tended to be those by UK bands on the cusp of claiming the respective year as year own – like Prodigy, Pulp, Primal Scream and Blur to name but four this decade. This year's festival reflected the fact that the UK lacks bands on such a curve at the moment, despite the best efforts of headliners such as Manic Street Preachers and Skunk Anansic. Instead established giants such as REM. Hole and Blondie stole

Nonetheless, it was heartening that throughout the weekend there were a who could be shaping up to be the stars of tomorrow. Those exuding vast potential included Echo's Subcircus, Epic's Merz. Heavenly's Dot Allison, Mushroom's Muse Universal-Island's Witness, Independiente's Ooberman, V2's Younger Younger 28s. London's Shack and Parlophone's Cold Play. And, as some were surprised to discover. even London's Gay Dad could live up the hype if given a chance.

Ultimately the nearest the last Glastonbury Festival of the Twentieth Century came to providing in the way of stars were DJs, judging by the popularity of sets by the likes of Fatboy Slim and Chemical Brothers, As Norman Cook rocked his now infamous cut-up of his own Rockerfella Skank and the Rolling Stones Satisfaction, he proved that he is more than

capable of giving the crowd just that One of few bands in the world who could telephone Glastonbury Festival promoter Michael Eavis, ask if they Gastonoury Festival promoter Michael Lavis, ask if they could appear and be welcomed with open arms, REM capped their rare string of UK appearances at Earls Court last week with a storming debut show at Glastonbury '99.

Up against the Chemical Brothers, Gay Dad and Kula Up against the Chemical Brothers, Gay Dad and Kula Shaker on other stages – and topping a bill on their own stage that had begun with Björn Again – each one of their classics hit the spot, even if the emotive country ballads and folk-linged rock from Up seemed more of a challenge for some of the non-fans in the crowd. With REM spelled out in neon lights behind them, frontman Michael Stipe (pictured) in fetching green eyeshadow and bassist Mike Mills - whose forays to the keyboards added a further Mills – whose torays to the expoders adoed a further dimension – dressed particularly snazzlly, they captivated the crowd. Best songs on this moon-lit night were What's The Frequency Kenneth, The One I Love, Losing My Religion, Everybody Hurts and Man On The Moon. Overall the set - and the response it provoked - further suggested that, despite the undenlable strength of Up, REM could have done just as well playing any Glastonbury

whattheysaid

marvellous? So much more polite than London bands. British bands think it's so clever to slag us off, don't they" - Glastonbury promoter Michael Eavis



"It's like a great big wedding seeing all these people you haven't seen in so long and REM was then right time, right place. God. I sound like the biggest binnie" international A&R manager Eddie Ruffett

the Dakota Oak Trio, Like Mogwal, but blacker" – WEA A&R manger Jonathan Dicklns, who is pictured (right) alongside Universal-Island director of marketing Karl Badger ("I went to the healing field... I don't worry what people think")



"I saw The Egg, who were good, and Beth Orton, It's nice and sunny and a really good vibe - good to be here" - Parlophone managing director Keith

*REM were amazing. But what the festival needs is a band who are on every playlist on every radio station as well as MTV and The Box and we don't have one this summer" -Columbia international artist development manager Paul



"Underworld sounded like a drum machine had be left on, and The Cardigans appeared stoned, but I know Al Green is going to be a highlight" - agent Pete Nash of Helter Skelter (Travis, Texas, Gomez)

"it's glorious, the sun is shining. Coldplay are the thing I have enjoyed the most because there is just something really special there, especially at 2pm on a sunny Sunday afternoon" — BMG Music Publishing director of A&R Ian Rammage.

something like 'I'm being assessed by a lunation asylum" - Gay Dad frontman Cliff Jones (pictured right)



and it's awesome. Even my shoes falling apart won't take the smile off my face. The best things have been Subcircus, Coldplay and Anr Christian" - Debs Wild of So What Arts Management (Simply Red)

"I went to see Beautiful South and thought it was going to be so dullall families. But you know, they've got some good songs. And Younger Younger 28s, I thought I'd hate them, but they were so good - Top Of The Pops editor lan



*The vibe is here but the talent is boring. Beautiful South and Texas are playing and it's meant to be an alternative festival?" - Telstar A&R manager Jill Anderson



MWs Glastonbury coverage was assisted by Orange mobile phones. For more in-depth reports

see Dotmusic



LIVE GLASTONBURY www.dotmusic.com/glastonbury/



CARD...SCORECARD...SCORECARD...SCORE Ooberman: Buzz clearly building around this

Barenaked Ladies: Came out on top by getting a security guard up on stage to play e chords to their Kinks cover. The Beautiful South: Sounded just like the cords, to the evident appreciation of most

Beth Orton: Magical performance complete with a string section and gauche chat. Billy Bragg: As much to say as ever, with Woodie Guthrie covers sweetly delivered mong the classics. Blondle: All the classics right from opener

Hanging On A Telephone. The Cardigans: Precise delivery of old and new sones that have clearly won new fans.6 Chemical Brothers: One of the hardest gigs to

access, the crowd access, the crowd sweated to the DJ set. 7 Dot Allison: Mesmeric oice and movement from the former One Dove. Stand-out: Did I Imagine You (cowritten with Hal David). Faithless: MW's favourite performance, the dective impressed the Jazz Stage working

h arrangements well as a band. Fatboy Slim: Popular and sweaty as ever. 7
Freestylers: Terrific gig — completed with
breakdancers — that swelled the crowd. 6 Gay Dad: Two sets, neither blinding, but Cliff Jones is gradually making it work Gomez: Proved they can make the festival

leap from tent to open-air stage. Stand-out: A cover of Fade Away. Groove Armada: Got the whole lazz stage

d dancing with their hazy funk blend . 9 Hole: Rock queen Courtney was surprisingly appealing and won over new fans. Joe Strummer: Half raw Clash songs, half interesting new reggae/dance-tinged rial. Stand-out: I Fought The Law. Kula Shaker: Only they could get away with a cover of Hawkwind's Hurry On Sundown

Manic Street Preachers: Perhaps slightly disappointing - ideal for fans but lacking the arisma of some others. Muse: Vocal acrobatics increasingly suggest Manics comparisons rather than Radiohead. Stand-out: Muscle Museum

in recent years.

pop/ psychedelic band (left) 6 Orbital: Thumping techno worked better than the more laid-back material early on.

Pavement: Lo-fi scrawling made sense to dedicated Pavement fans. 7 Shack: They and the sound engineer improved with each song from their forthcoming album. Stand-out: Criticize Super Furry Animals: Their set (complete with brass dressed as aliens) suggests promotion to the main stage next time Texas: Tried to brighten up a rained-out crowd, peaking with a cover of The Human igue's Don't You Want Me.

Travis: One of the few bands to get everyone clapping their hands. 6 Underworld: Karl Hyde wound up the crowd in typical festival fashion. Wilco: Tracks like Summerteeth and Shot

The Arm were an ideal sunshine listen. Younger Younger 28s: Their main stage show proved that live is the way they will cross their brand of cheeky pop over.

Forging a partnership with the music industry

by Chris Smith MF

The UK music industry is an economic and cultural powerhouse, bigger than such industries as shipbutiding and chemicals. The potential for further growth is enormous but in an increasingly competitive global market we can't take that growth for granted.

We have outstanding artists, composers and producers – people like Sir George Martin, Sir Elton John and Sir Simon Rattle. They have helped build an industry employing more than 100,000 people and worth in

excess of £1bn a year in exports.
A recent study by my
department estimated that
by 2007 that could expand
to 160,000 jobs in an
industry worth £6,7bn.
That's the potential the
Government wards to help

resides.

The Government is placing a strong emphasis on the economic spliffication of our local control is a strong emphasis on the economic spliffication of our local control is strong to the split of the split

I believe the Forum represents a radical departure in how Government relates to and communicates with the industry, I want, however, to involve more expertise from across the industry in taking forward the Government's sponsorship agenda – and the workplan agreed at the MIF depends upon it.

We are basing our future work around three key areas – new technologies, creative growth and export promotion.

Firstly, it is clear that digital technologies are already revolutionising the music industry. Technological developments have made sales and distribution of music online a reality, it is predicted that sales of music in this form could reach around \$40n (£2.8bn) worldwide by 2004. This presents new opportunities, as well as threats, for the industry, for the industry.

To exploit these, the industry must be sure that the right legal and technological

"By sharing information, we can help Britain's music companies maximise companies maximise apparent in the benefit and easy access of consumers.

The Government is already taking action in the area of copyright protection through negotiations with our European partners on the EU Directives on copyright and e-commerce, and our Creative Industries Task Force has established a subgroup dedicated to raising awareness among consumers of the role and

value of copyright.

We now intend to set up a small group of experts to look at new technology issues across the industry. By holping to disseminate and share information, I believe we can help Britain's music compenies madmisse.

opportunity in the online environment. Secondly, it is clear that the music industry relies on creativity in all spheres – from



Smith: outlining support for the industry songwiters and composers to performers,

managers and record companies. It is difficult to analyse the chemistry that has made the UK so successful in growing new talent. It is probably a combination of factors – the position of English as a world language, our education system, our cosmophitan attitude, the vibrancy of the liv music scene, the creativity of the indie sector.

cosmopolitan attitude, the vibrancy of the live music scene, the creativity of the indie sector, the willingness of the major record companies to invest heavily in nutruling new talent, and so on. The Government's first responsibility so to avoid harming this creative ecology, but it also has a note in contributing further to its development.

We have taken action to safeguard local authority spending on music services and have set up the £30m National Foundation for Youth Music. Moreover, we are helping to foster the development of nascent artists and businesses through initiatives such as the New Deal for musicians.

And more action is in hand. The Creative Industries Task Force is planning a conference later this year on financing new creative ventures. I am particularly keen to see what more can be done for those small- and medium-size enterprises, which are the real

regularisate enterprises, which are up regularisate of the UK's music industry. Finally, we intend to look at developing the UK's stong, global performance. UK artists have an estimated world market share of around 10%-15%, second only to those from the United States. Our European market chare is thought to be as high as 30%.

In the world economy of the new millennium it won't be enough just to be strong in the US, Europe and Japan. We need to be thinking about new markets in Asia, Latin America, India and Eastern Europe, and recognise it will be a long haul to build a strong presence in those markets.

We currently help the industry in export promotion by worting with it to combe piracy and remove trade burriers, and helping directly through our embassies and other oversees posts as well as by offering financial support. There is a strong argument that the industry would benefit from better statistics than are currently available, and more than a contract wavailable, and inclustry to see how this can be achieved. We can't build a solid strategy without having solid market information.

We will also ensure that ministers use every opportunity during official wish coverseas to ram home the enth-piracy message, as I and BPI chairman Rob Dickins did in our recent visit to China and Hong Kong. The industry's success is very much in its

own hands. And thousands of jobs, as well as the cultural wbrancy of the sector, depend on how well it reacts to the new challenges. Government can only play a supporting role indiving this process forward. But by working with the industry in the ways I have outlined, I am confident we can ensure our support.

really does count.

Chris Smith is Secretary of State for Culture,
Merilla and Sport



komm.

august 19-22, 1999 congress centre east cologne trade fair

rade Fair ** Mirthom. - The forms for the Sport bore Reini **-Al hair 35 mailten) is **Appenishing ** Personal Indiana ion Centro of the Record indianaty ** Missir, Intertain op ** Pablisher: ** Institutions ** Contact ** Besions & Colli-out ** Nection Point and strateging ** Orders and Contracts ** Merchandising ** Print, Fadio, Tr ** Poetry ** ** Lide ** Video production **

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Branson

With interests ranging from bridal gowns to financial services, let alone music, can the Virgin Group's founder now use the internet to bind his empire together in a way that consumers can't resist?



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The Latin Report –
from that Will
Smith video to
Ricky Martin and
Jennifer Lopez,
Latin-influenced
music is impossible
to avoid.
But is this just
another false dawn
or does it mark

the coming of age of the Latin American market?

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SINGLE of the week

STEPS: Love's Got A Hold On My Heart (Ebul/Jive 0519372). The first single from Steps' second album, due in October, again serves up the mix of ingredients



ain serves up the mix of ingredients

that have made them so
successful, namely fun,
catchy songs and a dance
routine. However, there are signs of development as producer Pete Waterman gets his best performance yet out of Claire

Richards, who here sounds ever more like Kylie. Radio, TV and retail show no sign of tiring of the formula.

SINGLEreviews



penned solo single. It definitely shows

promise and has earned a Radio Two playlist position. MAW DESCRITE INDIA: To Do In Love (Defected DEFECTSCDS), After more than a year of exposure as a US import including heavy airplay on London's Kiss FM, this brilliant garage track by Masters At Work finally sees a UK release. Latin-flavoured vocals by India grace the mixes, which include offerings from MJ Cole and Full Intention,

although MAW's original cannot be bettered. YOMANDA: Synth & Strings (Manifesto FESCD59), Mixing a trancey nth intro with hand claps and massive string stabs, this disco-flavoured house tune looks set to become one of the summer's bigger dance hits. It has already topped the MW Club Chart, as well as earning a C-listing

FREQ NASTY: Move Back (Botchit & Scarper BOS2CD020). The eagenly-awaited follow up to clubland staple Freq-A-Zoid treads similar ground to its predecessor. While it's guaranteed to cause mayhem on the dancefloor, the big beat formula seems to be running out of steam and Move Back's rcial promise could suffer.

CULTURE CLUB: Your Kisses Are Charity (Virgin VSCD71736). I Just Wanna Be Loved deservedly gave the band a top five comeback hit last October. However, this track, in their familiar reggae-lite style, neither boasts the novelty value of being new material from the group after so long, nor the quality which made its predecessor rank alongside their best work.

DAVID GRAY: Rabylon (IHT IHTCDS002). Even though his White Ladder album has gone gold in Ireland, this talented Welsh singer/songwriter has had very little success in this part of the UK. That may change with this track, already Clisted at Radio Two, and with festival appearances lined up, his weathered brand of classic singing should find a willing audience.

POCKET SIZE: Walking (EMI



SKUNK ANANISE: Lately (Virgin VSCDT 1738). The third single to be lifted from the silver album Post Orgasmic Chill presents the quartet at their most accessible. Long-term supporters including Xfm, Radio One, Virgin and MTV are offering their usual backing, but. perhaps unfairly, this hasn't won over mainstream converts.

FREESTYLERS: Here We Go (Freskanova FNT19). The Freestylers' are joined by Soul Honigan and the Plump DIs on remix duties for this, their third single from the We Rock Hard album. The upbeat blend of breaks and hummable hooks is not a million miles removed from Fatboy Slim and, given some airplay, could follow him into the charts

BARENAKED LADIES: Call And Answer (Reprise W498CD1). Barenaked Ladies' UK CALL NO ANSWER profile is reaching nev heights during June and July with the last of a

series of dates supporting The Beautiful South and a trio of festival appearances. Stunt's third single, a faid-back, thoughtful, REM-styled ballad works fine as an album but lacks the airplay bite of One We U-ZIQ: The Fear (Hut CDHUT55), On his first offering for Hut, Mike Paradinas shows the enflar eide to his music - string driven electronic beauty featuring oriental singer Kazumi on vocals. A Top 40 placing in time for his forthcoming album Royal Astronomy,

could be on the cards CATATONIA: Londinium (Blanco Y Negro NEG117CD). Although musically this takes most of its cues from Road Rage, the second single from the current album is not as catchy. Nonetheless, radio support is strong across all stations, and the Top 20 be theirs, if not the Top 10,

THE 3 JAYS: Feeling It Too (Multiply CDMULTY53P). The trend for infectious disco-sampling house music continues

unabated as London outfit The 3 Jays paste together a cut that utilises all those fami references. With support from Pete Tong, it looks like it will follow in the success of a long line of Seventies-inspired tunes who have enjoyed success thanks to state-of-the art Nineties production.

CHILD: Bills Bills Bills (Columbia 6676902/5). The sassy giff group have teamed up with producer of TLC's No Scrubs - for their latest single. Backed by a skippy harpiscord line and unusual vocal phasing, this track has huge crossover potential. Its currently limited radio and TV exposure - despite much club play - really

DESTINY'S

of the week

BELLE & SEBASTIAN: Tigermilk (Jeepster JPRCD 007). The long-awaited re-release of the notoriously rare debut alb



the beautifully

the beautrilly layered production and uniquely skewed lyrical narratives were in place from day one. The thousands of fans that own poor quality copies will feel that they're bearing the aibum for the first time. Originals have changed hands for up to £820, so the £12.99 price tag can be considered a barginal service.

ALBUM reviews



Dance The Devil (ZTT ZTT127CD). With Pavement Tune giving an idea of what the new Frames are about, Dance more rewarding territory. ZTT has high hopes for the Dublin band and on the evidence of the 11 tracks here its faith has been renaid With influences ranging from Pavement to the offbeat world of Will Oldham, there is a ready and willing audience for this top-notch

VARIOUS: IRIZA ANTHEMS 2 (Teletar TTVCD3054). Ibiza Anthems 2 is a 38-track monster featuring the best from clubland from over the past five years. Tracks include, for a ange, the better-known mixes of Robert Miles (Children), Grace (Not Over Yet), Olive (You're Not Alone), Chicane (Saltwater),

Atlantic Ocean (Waterfall) and VARIOUS: Return of the Grievous Angel: A Tribute To Gram Parsons (Almo Soun ALMCD66). This is a rare gem among the many questionable tribute albums, thanks to the watchful eye of Parsons collaborator Emmylou Harris and a hand-picked cast of interpreters which includes Reck The Pretenders, Shervi Crow and Elvis Costello.

The songs arguably represent the cream of Parsons' catalogue SEMISONIC: Feeling Strangely Fine (MCA MCD 1133). In the wake of a million-plus sales in their native US. Universal is convinced that similar success can be achieved in the UK. The U2/Rolling Stonesy single Secret Smile is the ideal showcase and its likely Top 40 breakthrough will justify this

FEMI KUTI: Shoki Shoki (Talkin) Loud/Barclay 5590352). With inten Nigerian Afrobeat star Fela Kuti thanks to Talkin' Loud's reissue of 18 of his albums the spotlight now falls on his son who adds a fresh energy to the Afrobeat sound of his father's work. With UK live dates set for July and a single, Beng Beng Beng, in the pipeline, it should not be long before he make impact in his own right.

VARIOUS: Café Mambo [Ibiza] 99 (Virgin VTDCDISO). Virgin joins the folza

is fray with this two-propert attack The first CD tackles chillout sounds including Inner City, Groove Armada and laidback mixes of Simply Red and Roni Size, while CD2 steps up the pace with house and garage tracks



up the pace with house and garage traces from MAW, Armand Van Helden and Stardust.

**Trace of the Control of t success of his Dance

Anthems and Dance Anthems 2, Radio One DJ Dave Pearce once again lends his name to Presents... - a double compilation featuring 40 dance cuts including Strings Of Life's Rhythm

Rhythm, Tori Amos' Professional Widow and Data Hallor's Birt Louis TINA COUSINS: Killing Time (Jive LC07925). Probably best known for her epic, pop-trance number two hit single Mysterious Times with Sash!, this, her debut album. should further Cousins' reputation, illustrating

her versatility and singing talent when backed MARTIN CARTHY: A Collection (Topic TSCD750). During the Sixties, when folk was big and exerted a strong influence on the music of its day, Carthy was one of the genre's most celebrated and influentia performers. These 12 tracks, taken from that period, exolain why as the guitarist tackles

brought much acclaim Funeral (RCA 07863 67687-2). Every now and then albums come along which defv categorisation and are refreshingly individual. Such a record is this debut by US

traditional songs in the unique style which

vocalist Anna Domino and her Belgian husband Michel Delroy, Reinterpreting traditional songs, they bring a new perspective which combines touches of folk. blues and sampled loops. This could be 1999's Lucinda Williams, a sleeper that builds via word-of-mouth appeal

Hear new releases

Audio clips from the releases marked with this icon can be heard on dotmusic at: www.dotmusic.com/reviews

This week's reviewers: Michael Byrne, Jimmy Brown, Dugald Baird, Hugo Fluendy, Simon Harper, Duncan Holland, Stephen Jones, Sophie Moss, Ajax Scott, Paul Williams, Simon Ward, Adam Woods and Martin Worster



WITNESS: REFORE THE CALM (Island CID8084). Proudly wearing their melancholia on their sleeves, Wigan five-piece Witness deliver 11 tracks of intense, raging, introspective beauty which have led some critics to which have led some critics to compare them with Tindersticks, Scott Walker and neighbours The Verve. Included are the two singles Scars and Audition (which both peaked at number 71 in the chart this year). The band are set to perform at the Reading and Leeds 99 festivals in August.

TOP 75



8 74 6 12 RED ALERT

75 39 2 RACE FOR THE PRIZE

SOUTH B

36 27 7 LOOK AT ME ●

37 28 6 EVERY MORNING

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CRAZY LITTLE THING CALLED LOVE

AS FEATURED IN THE TV AD WITH THE LINE DANCERS!!

IT'S BY DWIGHT YOAKAM

10



CHART **COMMENTARY**

by ALAN JONES

ndre Tanneherder aka ATR debuts at number one with the dance hit of the A number one with the gallos has of a year, 9PM (Till I Come), which sold a massive 270,000 copies last week. The introductory single from his Movin' Meladies album which also contains the current continental hits Don't Stop and a version of the Adamski/Seal hit Killer, it has the unique distinction of having been in the chart this year on four different labels, initially charting on the Ministry Of Sound's viryl-only label Data in March, peaking at number 68.

The Data single was deleted, pending the record's graduation to MOS's main Sound Of Ministry label, with importers feeding demand so well in the interim that it reached number 47 last week on German import on the Club Tools label, and number 63 a fortnight ago on Australia's Dancenet label. The latter single is the first ever Australian

import to chart in the UK 9PM (Till I Come) is the first number one for the Ministry Of Sound family of labels.

SINGLE FACTFILE

After falling short of the Top 10 with seven consecutive singles, Whitney Houston has reached the top five with each of her last three. Her renaissance is linked to her decision to take her music in an urban direction with the album My Love Is Your Love, from which all three derive. The first single, When You Believe, a duet with Mariah Carey, reached number four. The follow-up, It's ot Right But It's Okay, peaked at three

but has sold more than most num ones, its 500,000 sales placing it ninth for the year to date. The third is the title track, which sold nearly 130,000 copies last week to debut at two. The success of these singles has worked wonders on of these singles has worked wonders on the My Love is Your Love album, which started off poorly, but climbed as high as number five during it's Not Right's chart run. It climbs 9-6 this week and has sold more than 310,000 copies to date.

MARKET REPORT

TOP 10 COMPANIES 6 8 12 Ministry of Sound 19.2% EMIChrysalis 10.4% Polydor 8.5% Fact West 2 35 Others 11.6 %

dies 34.7% Virgin 1.9% ny 14.9% Warner 7.8% - BMG 14.8% EMI 12.5% - Universal 13.2%

TOP CORPORATE GROUPS

SALES UPDATE VERSUS LAST +19.3% Blockster's You Should Be which reached

their previous biggest hit being the

number three in January. It is the secon

PERCENTAGE OF UK ACTS IN THE CHART +2.3% HS: 37.3%

specialist dance label in a row to top the chart, following Positiva's success with the Vengabovs' Boom, Boom, Boom, Boom!!

last week. The latter record is, by the by, Positiva's 88th Top 75 single since 1993, an impressive strike rate of more than 90% Another link between the Vengaboys and

ATB is that they are both of continental origin. ATB is German, while the Vengabovs as they appear on stage comprise a Brazilian, a Hungarian, A Spaniard and a Venezualian. In fact the creative work done

by a couple of Dutch backroom boys. The Three Amigos debut at number 15 with Louie Louie, a dance cover of the 1957 Richard Berry composition which started life as a Jamaican love song. It has since become one of the 20 most recorded songs ever, with hundreds of different versions, many of which filled two different albums of ecordings of the song issued by the Rhino. Louie Louie is also one of the very few coule toule is also one of the very rew songs to be a hit here in each of the last four decades, having previously charted in 1964 for the Kingsmen, in 1978 for Motorhead and in 1988 for the Fat Boys.

SINGLES Britney Spears

2Pac

Missonwa

Salt Tank

Blank & Jones

Britney Spears

Shuthm Masters

Rasement Jeon

Stereophonics

Hefner

Donnatella

Fathoy Slim

Stens

Feerlan

est	Title
1	SOMETIMES
ew	SHE'S IN FASHION
2	SWEET LIKE CHOCOLATE
čW.	DEAR MAMA
3	I WANT IT THAT WAY
5	OOH LA LA
4	CREAM
(W	ENDS
ttv.	DIMENSION
6	BABY ONE MORE TIME
7	ALL IS FULL OF LOVE
ξW	IBIZA IN MY SOUL
9	RED ALERT
10	PICK A PART THAT'S NEW
ŧ₩	THE HYMN FOR THE CIGARETTES
ľW	THE JOURNEY
TM	DON'T STOP
12	DICUT HERE BICUT NOW

HEARTREAT/TRACEDY

19

Nude NUD 44CD1 (3MV/P) Shanks & Bigfoot Chocolate Boy/Pepper 0530352 (P) .tive 0523302 (P) Fun (523392 /P) Wall Of Sound WALLD 038X (V) Deviant DVNT 31CDS (V)

Tommy Boy TBCD 7346 (P) Hos Choons HOOJ 74CD (V) Jive 0522752 (P) One Little Indian 342 TD3CD (D) NEO RMO1 (ESD) XL Recordings XLS 100CD2 (V)

V2 VVR 5006778 (3MV/P) Too Pure PURE SSCDS (V) Distinctive DISNCD 51 (P) Club Tools CLU 86406 (Import) Skint SKINT 46CD (2MV/P) Fhul (Jiwa (9519142 (P) Echo ECSCD 77 (P)

SPM (TILL I COME) at a - MY LOVE IS VOUR LOVE WATER VISION AND BOOM, BOOM, BOOM, BOOM! Versabovs Factive 4 DES IF YOU HAD MY LOVE Jameler Lapez Columbia BRING IT ALL BACK SCHOT 6 THE FIRST TO BELIEVE AL SOMETIMES Brown Survey REALITIFUL STRANGER Madence THAT DON'T IMPRESS... Sharin Town I BREATHE AGAIN Asses Rickin Polydor KISS MF System Mean Darketon O CANNED HEAT Jamirages O FUERY MORNING SHAW BU IN SHE'S IN FASHION STATE Note SWEET LIKE CHOCOLATE Shanks & Biglion FROM THE HEART Another Level North NO SCRUBS TLO I WANT IT THAT WAY Buckstreet Boos YOU GET WHAT YOU GIVE Now Reducts

WILD WILD WEST

37 38 59

PEDS

21

77



EVERYBODY'S FREE., But Lahren

TEACHY IID MY HEADT WATER TO

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McCabe nothing

debut single out 05:07:99. CD, cassette and limited edition 7"

TOP 75

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3 2 5 MUSIC TO WATCH GIRLS BY Columbia SONYTV 67 CD(SONYTV 67 MC)- (TEN)

4 3 6 TRANCE NATION
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7 NEW IBIZA ANTHEMS 2 8 7 2 KISS SMOOTH GROOVES SUMMER '99

9 6 4 CREAM IBIZA - ARRIVALS

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CHART COMMENTARY

ALBUM FACTFILE

The Chemical Brothers' third alb Surrender is their second number one. Their last album Tellin' Stories debuted at number one in 1997, following the number one success of its first two singles, Setting Sun and Block Rockin' Beats. Surrender was preceded by just one single, the recent number three hit Hey Boy, Hey Girl, but creditably manages to outperform Tellin' Stories' first week sale of 63,000, attracting

70,000 purchasers last week. Their debut album Exit Planet Dust has never appeared higher than number nine on the album chart, but has been curiously more enduring than Tellin' Stories. It surges 70-36 on the chart this week. and has sold a total of just under and has sold a total of just under 250,000 copies to date. The duo have attracted a stellar line-up of guests on Surrender, including Noel Gallagher and Mercury Rev's Jonathan Donahue.

by ALAN JONES

Chemical Brothers' arrival at the top of the album chart denies Boyzone the opportunity of returning to the summit with their By Request compilation, though the latter title attracted another 53.000 buyers last week to bring its sales to 615,000 in four weeks. This puts it just behind Abba's Gold - Greatest Hits (622,000 sales) and slightly further adrift of The Corrs' Talk On Corners (702,000), which are the year's two biggest sellers. Boyzone retain second place on the weekly chart because Jamiroqual's former number one Synkronized sold just 46,000 copies last week, compared to 99,000 the previous

With Sometimes proving that Britney Spears is more than a one hit wonder, sales of her debut album ...Baby One More Time have improved considerably during the past few weeks. Its jump from 14 to eight this week is a statistical blip, however - its week week sales are actually down, though only

MARKET REPORT



iversal 30,4% Telstar 0.3% -- Others 15.6% BMG 5.2% - Virgin 15.1% EMI 9.1% Sony 14.5% Warner 9.8% PERCENTAGE OF UK ACTS

TOP CORPORATE GROUPS

SALES UPDATE

+0.4% by 19. It is selling a steady 13,000 copies a

the back of a hit single is the Vengaboys' The Party Album!, which advances 25-12 on its 14th chart appearance thus beating its

previous peak of 15. Sales of the record increased week-on-week by 72%, the 11,500 copies sold last week lifting the album's cume above 100,000.

Eric Clapton made an unusually low debut last week, entering at number 63 with his album Blues, which features one album of studio cuts and one of live cuts in the blues idiom, even though it includes five previously unreleased tracks. The album is one of the least successful of the 23 he has ever charted - his last album of new material Pilgrim peaked at number six - possibly because of the age and the nature of the material. Either way, it gets a small lift this

week, climbing to number 52, Much-vaunted scallys Shack, whos members include former members of the Pale Fountains and Cast, failed to register their first Top 40 single last week, reaching number 44 with Comedy. But they have more luck on the album chart, debuting there this week at number 25 with HMS Fable,

COMPILATIONS

resh Hits 99 makes its expected debut on top of the compilation chart this week after selling nearly 43,000 copies in its first week. The latest in the Warner.esp/Global TV/Sony TV series. which is second only to the EMI/Virgin/Universal Nowl series in terms of sales impact, it includes 40 recent, current and future hits, among them six number ones, including the current ATB single 9PM (Till I Come). The dethroned Clubbers Guide To Ibiza - Summer '99 sold a further 27,000 copies last week, and has sold 100,000 in total since its release three weeks ago.

The Millennium editions of Now! 1980 1995 all hit the shops last week. Demand for the titles was fairly light, with the albums for the early years generating more business than the later ones. None of the albums sold more than a thousand copies, though two of them make the Top 50 ilation chart this week, with Now! 1982 at number 48 and Now! 1980 at number 50.

week at present, and has thus far sold more

than 217,000. Another album picking up on

Earlier this year MW highlighted the large cline in sales of compilations both in 1998 and the first quarter of this year. At one stage nearly 40% down year-on-year, the compilations market has held up well in recent weeks however, and with exactly half the year gone, sales are ahead of 1998 levels for the first time, it is marginal. however, with the total just 0.1% ahead of last year. Coincidentally, sales of artist albums have also been down all year, only passing 1998 levels a week arn. Their vear-on-year sales are currently up 0.4%

MARKET REPORT

IN THE CHART

TOP 10 COMPANIES 8 9 12 Cottonica 22.0% Hinistry of Sound 17.4% Heberrard Moste TV 8 23 warner,ose 7,7% EMITY 4 75 Virgin 4.7%



Others 3.5% SALES UPDATE VERSUS LAST

COMPILATIONS' SHARE OF **TOTAL SALES**

INDEPENDENT ALBUMS

Groove Armada

2Pac

DEDECOMANCE AND COCKTAILS Steraorhonics THE BEAT BAND Beta Band BABY ONE MORE TIME Britney Spears Fathoy Slim YOU'VE COME A LONG WAY, BABY Backstreet Boys Recoment love REMEDY GUERRILLA Super Furry Animals Suede HEAD MUSIC STEP ONE Steps Garbage VERSION 2.0 WORD GETS AROUND Pavament TERROR TWILIGHT WHAT'S THE STORY) MORNING GLORY? Gasis Backstreat Bress BACKSTREET'S BACK BIG CALM Morcheeba 13 MEN ICE FP

Label Mistriburar V2 VVR 1004492 (3MV/P) Regal REG 30CD (V) Jive 0522172 (P) Skint BRASSIC 11CD (3MV/P) Jive 0523222 (PI XI. Recordings XLCD 129 (V) Creation CRECD 242 (3MV/V) Node NUDE 14CD (3MV/P) Ebul/Jive 0519112 (P) Mushroom MUSH 29CD (3MV/P V2 VI/R 1000428 (2MV/R) Domino WIGCD 6IX (V) Creation CRECD 189 (3MV/V)

Jive CHIP 186 (P) edochina ZEN 017CDX (P) Additive 12ADO41 (V) Pepper 0530332 (P) Creation CRECD 169 (3MWW) Jiws 0522662 (P) Creation CRECO 219 (3MV/V)

+0.1% THE YEAR SO FAR...

TOP 20 SINGLES BABY ONE MORE TIME BRITNEY SPEARS FLAT BEAT MD 0170 F COMMUNICATIONS/PIAS RECORDINGS WHEN THE GOING GETS TOUGH POYZOMS POLYTOP SWEET LIKE CHOCOLATE SHANKS & BIGFOOT CHOCOLATE BOY/PEPPER MARTINE MCCUTCHEON INNOCENT PERFECT MOMENT LAFACE/ARISTA NO SCRUBS HEARTBEAT/TRAGEDY STEPS EBULLIIVE THAT DON'T IMPRESS ME MUCH SHANIA TWAIN MEDITION IT'S NOT RIGHT BUT IT'S OKAY WHITNEY HOUSTON ASISTA CARTOONS FLEX/EMI WITCH DOCTOR

PHATS & SMALL THEN ARRIUND WE LIKE TO PARTY! (THE VENGABUS) VENGABOYS PRETTY FLY (FOR A WHITE GUY) THE OFFSPRING MARIA BLONDIE 15 DE EVERYBODY'S FREE (TO WEAR SUNSCREEN) BAZ LUHEMANN BLUB TENDER

17 ES BRING IT ALL BACK S CLUB 7 18 CE I WANT IT THAT WAY BACKSTREET BOYS 19 17 YOU GET WHAT YOU GIVE NEW RADICALS 20 15 MY NAME IS EMINEM INTERSCOPE/POLYDOR

To hear the charts hot-off-the-press on Monday morning, call 0891 505291 (artist albums)/0891 505289 (compilations). Calls cost 50p/min 🛣

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18 14

DEFINITELY MAYBE 15

GREATEST HITS

BE HERE NOW

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MULTIPLY

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COLUMBIA

BEYOND/BCA

FOOD/PARKOPHONE





Maverick/Warner Bros

THAT DON'T IMPRESS ME MUCH Shania Twain

BEAUTIFUL STRANGER Madonna I BREATHE AGAIN Adam Rickitt

BE THE FIRST TO BELIEVE AT BRING IT ALL BACK S Club 7 **SOMETIMES** Britney Spears

BOOM. BOOM, BOOM! Vengaboys MY LOVE IS YOUR LOVE Whitney Houston

IF YOU HAD MY LOVE Jennifer Lopez





SYNKRONIZED Jamiroquai BY REQUEST Boyzone

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Northwestside/Arista

TEARIN' UP MY HEART 'N Sync

LOUIE LOUIE Three Amigos SHE'S IN FASHION Suede

HEY BOY HEY GIRL The Chemical Brothers

10 16 1117 12 19 I WANT IT THAT WAY Backstreet Boys

14 18 KISS ME Sixpence None The Richer

DOODAH! Cartoons

7 12 EVERYBODY'S FREE (TO WEAR SUNSCREEN) Baz Luhrmann

SWEET LIKE CHOCOLATE Shanks & Biofoot

- 16 15 YOU'VE COME A LONG WAY, BABY Fatboy Slim
- 18 16 STEP ONE Steps

20 TAKE ME TO YOUR HEAVEN Charlotte Nilsson 12 19 I WANT IT THAT WAY Backstreet Boys

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Northwestside/Arista	Columbia	Xtravagarza	RCA 2	Wall Of Sound	Epic	Jive	Sony S2	
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20 30 ALL OR NOTHING Cher

22 29 NO SCRUBS TLC



Every week, futureHITS provides a comprehensive guide to forfacerning UK albums and

Polydor Maverick/Warner Bros

23 40 ROCK IS DEAD Marilyn Manson

29 39 YOU NEEDED ME BOYZONE

Lava/Atlantic Deviant

EVERY MORNING Sugar Ray **LOOK AT ME Geri Halliwell**

CREAM Blank & Jones

to subscribe, cell Shane, Anna or Richard on 0171 940 8605 / 8585 / 8572 If you want to stay one jump ahead of the UK charts,

17 20 I'VE BEEN EXPECTING YOU Robbie Williams g compilations

Independiente

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2020 MIDSUMMER CLASSICS

910 STREET VIBES 3

Warner Bros Essential Recordings

IT AINT GONNA BE ME CJ Bolland SCAR TISSUE Red Hot Chili Peppers ALMOST DOESN'T COUNT Brandy

INSANE IN THE BRAIN Jason Nevins Vs Cypress Hill INCredible

808 Blaque Ivory

Columbia/warner.esp Global Television

14 19 THE CELTIC COLLECTION

XI. Recordings

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RIHES THE VERY BEST OF JAZZ FUNK

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KIND OF BILLE

WHEN I LOOK IN YOUR EYES

THE ULTIMATE COLLECTION

THE BEST OF LATIN JAZZ

HIS DEFINITIVE GREATEST HITS

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ROCK Def Leppard The Offspring EXPERIENCE HENDRIX - THE BEST OF Jimi Henriria THE BARE THE BAW AND THE BEST Thunder Reef Aprosmith Anathema Garbage

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IT'S NOT RIGHT BUT IT'S DKAY Whitney Houston Arieta 74721652412 (BMG) NO PIGEONS Sporty Thieva Foic (Import) RYF RYF RARY Epic 6672372 (TEN) IF YOU REALLY WANNA KNOW Marc Dorsey Jive 0522590 (P) MYNAMEIS Interscope/Polydor IND 95638 (UI) DA GOODNESS Redman Flet Jam 87/9232 (U) 24 George Michael & Mary J Bline Frir 8830122 (TFN) LOVE OF A LIFETIME 1st Avenue/Morcury HNZCD 3 (U) BREAK UPS 2 MAKE UPS Method Man feat, D'Angelo Def Jam 8709271 (U) SLIPPIN DMX Del.Jam 8707552 (LI) Kele Le Ros 1st Avenue/Wild Card/Polydor 5836112 (U)

© CIN. Compiled from data from a panel of independents and specialist multiples.

DANCE SINGLES ATR Blank & Jones Todd Terry

Salt Tank

CJ Bolland

Three Amigos

SPM (TILL I COME) 100 CREAM LET IT RIDE DIMENSION TRY ME OUT IT AIN'T CONNA RE ME

HO LOUIS LOUIS HEA BUANEA CIBI IT'S ALL GOOD GOT MYSELF TOGETHER SAMSARA 11 12 000 CETITUR 12 770 HICT DOLLARD

SWEET LIKE CHOCOLATE 15 SALTWATER 16 000 MANTRA (FOREVER)

WHERE'S JACK THE RIPPER 19 6 PRESSURE REMIX LIZARD /CONNA GET VOLU

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The Chemical Brothers De Mob feat Joseph Brown Bump & Rex feat, Kallaghan Dave Holmes A Very Good Friend Of Mine Shanks & Bigfoot Chirama feat Maira Brazona Dooks Martha Wash

Sunship feat, Anita Kelsew/RB Filter FILT 037 (P) Essential Recordings ESX 5 (U) Inferno TEERN 17 (3MV/TEN) Virgin CHEMST 8 (F) INCredible INCRI 14I P (TEN) Heat Recordings HFAT 020 (V) Tidy Trax TIDY 125 (ADD) Informa TEERN 15 (3MV/TEN) Positiva 12TIV 109 (E) Chocolate Boy/Peoper 0530350 (PI Xtrawaganza XTRAV 112 (3MV/TEN) Essential Recordings ESX 2 (U) Higher Ground HIGHS 20T (TFN) Logic 74321653941 (BMG) Formation FORM 12079R (SRD)

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Mauro Picotto ALBUMS

1200 SURBENDER SYNKRONIZED IT'S REAL ICE ED

MY LOVE IS YOUR LOVE KISS SMOOTH GROOVES SUMMER '99

ON THE FLOOR AT THE BOUTIQUE CLUBBERS GUIDE TO IBIZA - SUMMER '99 FOREVER 10 4 REMEDY @ CIN

VIDEO

The Chemical Brothers Virgin XDUSTLP 4/XDUSTMC 4 (E) Sony S2 4945171/4945174 (TEN) K-Ci & Jo In MCA MCD 11975 (U Additive 12 A0041/- (V) Whitney Houston Arista -/07822190374 (BMG) Various Universal TV -/5845424 (U) Skins J/RRASSIC ISMC (IMV/P Various Ministry Of Sound -/MOSMC 4 (3MV/TEN)

Various Ron Hagen & Poscal M Infusion 12INF 002/- (V XL Recordings XLLP 129/XLMC 128 (V) Basement Jaxox

MUSIC **BOYZONE: By Request Their Greatest Hits**

STEPS: The Video ABBA: Forever Gold
ORIGINAL CAST RECORDING: Cets THE VERVE: The Videos 96-98 MICHAEL FLATLEY: Foot Of Flames BACKSTREET BOYS: A Night Out W SPICE GRLS: In America – A Toar Story
THE ROLLING STONES: Bridges To Babylon Live
THE CORRS: Live At The Royal Albert Hall

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MICHAEL FLATLEY: Lord Of The Dance BOYZONE: Live - Where We Belong BILL WHELAN: Riverdance-New Stow THE MAVERICKS: Live At The Boyal Albert Hell BOYZONE: Live At Workley VARICUS ARTISTS: Andrew Lloyd Webber-Celebration MICHAEL CRAWFORD: The Fentestic World Of

GEORGE MICHAEL: Ladies & Gentlemen-Best Of U2: The Bast Of - 1980-1990 VARIOUS ARTISTS: The Irish Taxon

VM-431883 WL05868 Video Collection VC6555 VAL-131843 PolyGram Video 057395 Ausic Vision 0630160603 SMV Epic 2008502

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COOL CUTS CHART

E		red en Pete Tong's Essential Selection	BE RADIO 1
1	2	GET GET DOWN Paul Johnson	Time/Moody
		(Tucked away on his album but set to be a	(dasma vernmus)
2	- 1	SURRENDER The Chemical Brothers	Virgin
		(Dutstanding set from Tom & Ed, packed with	
3	250	SUMMER IN SPACE Cosmos	Island Blue
		(Tom Middleton's outstanding disco odys	tsey)
4	5	DOUBLE DUTCH Dope Smugglaz	Perfecto
		(Revarking of the Malcolm MoLaren classic with	big crossover potential)
5	3	RENDEZ-VU Basement Jaxx	XL Recordings
		(Complete with the Red Alart Miracles mix v	which is now official)
6	9	TEARS Frankle Knuckles	ftrr/Essential
		(House classic gets a makeover from Full	(Intention)
7	980	MY FAITHLESS GAME Cardigans vs Falli	hless White Label

Defected

Rising High

Honi Choons

live.

8	4	THA MUSIC Phunkle Souls
		(With new mixes from Richard F. Knee Deep and For
9	MOW	AT THE RIVER Groove Armada
		(Summer tune with a mix by Charles Webster)
10	11	DEEP SENSATION Heller & Farley
		(Part one of a trilogy of releases from the dynamic i
11	MEM	WAITING FOR THE DAY MJ Cole T

		(Tough underground groove with mix from P	
13	NEW	STOP THE ROCK Apollo 440	White Lab
		(With mises from Mint Royale and Bigs to and some State	
14	NEW	COMPARED TO WHAT Jadell UII	ilmate Dilemm
		(Cover of a Roberta Flack song with a mix from	Deadly Avenger)
15	NEW	BYRDMAN'S REVENGE Mike Delgado	Sunflow
		Il internal from Honey ST with new mixes by Mulinus	and Direction Marrie

16 Fig LOST IN LOVE Learnd B

10 PWS TOUCHED BY COD Ketche

	(Mid-Mineties club hit revived in mores by DJ Taucher and Starecase)
17 500	TINSELTOWN TO THE BOOGIEDOWN Scrittl Polittl Virgin
	(Toe Ingresions Greens natures with mixes by Paycho Les, Pete Rock and Rob Smill)
18 550	SOUNDPIERCING Prototype Data

(Proposerojas tranca milita mire from The Linht) 20 ETV2 DEAD MAN WALKING/DEEP SOUTH Lavo & Bushwacka End (Familiately deep southul my skool breaks)

Compiled by ID Feedback and data collected from the following states: City Sounds Filling Flore Grown-Black, Nather Tuy TracePlastic Feetback (London): Eastern Black Underspround (Albanistanic, 2014 Product Florey Elasquing): Select (London): Princip Newscarle): Color Best (Dealback): Mission (Colora): Autor & Missional Land, Brit of Scholicus (Cambridge): Plants Caugny (Madistanic).

		IF YOU HAD MY LOVE Jennifer Lopez	Columbia	39
		DID YOU EVER THINK B. Kelly	Jive	40
4	2	IT'S OVER NOW Deborah Cox	Arista	
2		NO PIGEONS Sporty Thlevz	Ruffhouse	Ь
111		TELL ME IT'S REAL K-Ci & JoJo	MCA	1
6	3	MY LOVE IS YOUR LOVE Whitney Hou	ston Arista	2
1	5	EVERYTHING IS EVERYTHING Lauryn Hill	Ruffbruse/Columbia	3
10	2	HOLLA HOLLA/IT'S MURDER Ja Rule	Def Jam	
15	2	1 DO Jamelia Rhythm	Series/Parlophone	

hone WHERE MY GIRLS AT 702 STRICTLY A VIBE HII Street Sout Dome 6 RCA 7 3 NOBODY ELSE Tyrese 9 GET INVOLVED Raphael Saadio Hollywood East West BILLS, BILLS, BILLS Destiny's Child Interscore GREATEST DAY Beverley Kright RHythm Series/Parlophone

608 Blaque Ivery Trackmas GUILTY CONSCIENCE Eminem fest. Dr. Dre 250 WILD WILD WEST WILL Smith

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THE EXPRESS 20

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The Express for only 20p, Walled any Monday in July
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CLUB CHART TOP 40

	N 2				
a	2 30	Tide Aries MAKES ME LOVE YOU I	rations.		Lab
ч	2 3	MINKES ME LUVE TOU	Ecubse		Azul
2	6 3	NOT OVER YET Planet I	Perfecto featuring	Grace	Codeblu
3	1 3	WITHOUT LOVE Dina C	arroll	1st	Avenue/Manifest
		REMEMBER (TO THE M		Morrighan	Seriou
		FEELING IT TOO 3 Jays			Multipl
â	11 2	VOLING HEADTS DIIN D	DEE Candi States		D

7 15 2 VOCO ME I.C.O.N Low Sense 8 17 2 TO BE IN LOVE MAW present India Defected 9 13 2 MANTRA (FOREVER) Quake Essential Recordings 10 MOTHERSHIP RECONNECTION Scott Grooves feat. Parliament, Funkadelic Virgin

11 12 2 MUSIC SAVED MY LIFE Cevin Fisher Sm:)e 12 37 2 LA/NE Mars Et Claude Positiva 13 29 2 BODYROCK Moby Mute 14 5 3 DINNER WITH GERSHWIN Lenny & Johnson AM-PM

Tidy Trax

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Eye-Q

Jive

Slip 'N Slide

Cause N Effect

Edel

Data

Platious

15 COMING ON STRONG Signum featuring Scott Mac 3 SEPTEMBER 99 Farth Wind & Fire 16 17 SYNTH & STRINGS Yomanda 18 3 IT'S OVER NOW Deborah Cox 19 8

3 MADAGASCAR Art Of Trance 20 10 4 BETTER OFF ALONE DJ Jurgen presents Alice Deelay Violent/Positiva 21 19 2 RIVER OF TEARS Java Hanna VC Recordings 22 24 2 ALIVE Jennifer Brown

23 23 2 MY LOVE IS YOUR LOVE/IT'S NOT RIGHT BUT IT'S OKAY Whitney Hauston 24 35 5 NOTHING LEFT Orbital 25 26 2 GET READY Woody Van Eyden 26 21 2 LOST IN THE TRANSLATION Pacifica

27 9 5 CANNED HEAT/DEEPER UNDERGROUND Jamiroquai 28 DE THIS LIFE Mandalay 29 22 5 GOURYELLA Gouryella 30 DD LOST IN LOVE Legend B

31 16 3 GREATEST DAY Beverley Knight Rhythm Series/Parlanhone 32 20 5 IT'S ALL GOOD Da Mob featuring Jocelyn Brown 33 MM MY FAITHLESS GAME Cardigans 34 DO DOUBLE DOUBLE DUTCH Dope Smugglaz 35 DE AFRICA 2000 Echobeatz

36 DET THAT ZIPPER TRACK DJ Dan/Needle Damage 37 28 3 A PLACE IN MY HEART Kym Mazelle 38 18 4 NO ONE CAN LOVE YOU MORE Juliet Roberts Rhythm Series/Parlophone 39 III I DO Jamelia 40 mm SOUNDPIERCING Prototype

CLUB CHART BREAKERS 2 THEME FROM MOREF JELL DJ Tiesto THA MUSIC Phunkie Souls DANCE ACROSS THE FLOOR Symba COME GO WITH ME Lenny Fontana presents Liquid Women

WHAT IT IS Freddy Fresh OOH STICK YOU Daphne & Celeste Perfect Noise/Universal 8 TONITE The Ghetto Boys 9 LAY DEE/SPACE DUB Aquarius Spirit Recordings

10 LOVE'S GOT A HOLD ON MY HEART Steps Benakers are to the 10 records easiefe the Top 40 which have repidened the most improved Itu recording. The Club Chart Top 10 (including mixed), Whan, Pop and Cool Cutic shorts can be obtained from Milk's weether at www.dotsmark.com. Under the Cool Cutic shorts can be obtained from Milk's weether at www.dotsmark.com. Or worked through the Cool Cutic Shorts.

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CHART COMMENTARY by ALAN JONES le Rodgers and Bernard Edwards are among the

nost-sampled writers of the past few years, with both vocal and instrumental passages from their many hits for Chic and Sister Sledge, among others, turning up with great regularity. The new number one on this week's Club Chart is another example of this genre; Eclipse's Makes Me Love You makes full and excellent use of the Sister Sledge

classic Thinking Of You. It is the 100th release on the
Azuli label, the thriving imprint set up by the Black Market record shop, and arrives at the summit exactly a year after another record first signed by Azuli and then signed on to Manifesto topped the chart. It went on to become the number one club record of 1998, and was, of course, Needin' You by David Morales

presents The Face. Makes Me Love You probably won't achieve quite the same level of success but it is one of the stronger number ones of recent weeks, and looks to have doomed Grace's remixed Not Over Yel to a number two peak. The latter title would have been number one in any of the last three weeks with

the level of support it achieved last week, this being a combination of the original Breeder mixes and a second 12 inch featuring contributions from the hotagain Matt Darey and Da Sickboyz...The race for the number one spot on the Pop Chart was closer than at any time this year, with the top four all within a few points of each other. Steps' new single, Love's Got A Hold On My Heart, nearly managed to debut at number one, but was eventually shut out by a pair of Sony tracks, Ricky Martin's Livin' La Vida Loca

advancing 11-2, while Earth Wind & Fire's September 99 moved 2-1, despite losing about 17% of its support...On the Urban Chart, Jennifer Lopez pushes her way to the top in an all-North American Top 10, just ahead of R Kelly's Did You Ever Think and Deborah Cox's It's Over Now, K-Ci & JoJo's Tell Me It's Real could challenge them all next week however, and makes its debut at number five, while

702's Where My Girl's At continues its stealthy ascent, arriving in the Top 10 after six weeks of continuous growth

POP TOP 20

SEPTEMBER 99 Earth Wind & Fire 11 3 LIVIN' LA VIDA LOCA Ricky Martin Chemistry 5 YOUNG HEARTS RUN FREE Candi Staton 9 2 BROTHER LOUIS Modern Talking NOT OVER YET Planet Perfecto feat, Grace
3 WITHOUT LOVE Dina Carroll 1st Ave
3 TREAT HER LIKE A LADY Celline Dion 1st Averag FOREVER Tina Cousins LA/NE Marc Et Claude 10 1979 REMEMBER (TO THE MILLENNIUM) The Morcighan
6 4 BETTER OFF ALONE DJ Jargen prezent Mice Deejay V

TT IF YOU HAD MY LOVE Journifer Lopez 15 13 2 STRONGER Gary Barlow

OOH STICK YOU Daghto & Celeste BC 18

FEELING IT TOO 3 Jays 18 14 2 GREATEST DAY Beverley Knight RHythm Series/Par 19 STO SO YOUNG/SEXY BOY Kla/Kinky Boyz feat. Kia Al 8 2 IT'S OVER NOW Deborah Cox

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other offic DEAR RETAILER: Please return this velocher to your Wholesan receive a tipl miss velocher to your Wholesan abreason by 1908-09. DEAR WHOLESALER:





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CHART COMMENTARY

by ALAN JONES

After four weeks as Britain's most played record, Sixpence None The Richer's debut hit kiss Me receives the kiss-off this week, slipping to number two behind fellow Warner act Madonna, who jumps 3-1 ith Beautiful Stranger

Maddona narrowly failed to top the sales chart with her single, taken from the film Austin Powers - The Spy Who Shagged Me. but her near miss has not deterred radio from programming Beautiful Stranger 2,444 times last week. That is the second highest tally ever recorded on the Music Control panel, trailing only the 2,457 logged by Cher's Believe in its peak week

Helping Madonna to her lofty total were 50 plays from Capital FM, 52 from Southern FM and, more unexpectedly, 45 from Virgin 1215, enough for it to emerge as the latter station's most-played record last week.

AIRDIAY FACTSHEET

The Notting Hill film's third single, When You Say Nothing At All by Ronan Keating, enters the Top 50 this week at number 48. The record earned nearly 600 plays last week, but has yet to register at Radio Two. The station seems like a natural home for the song, having given frequent plugs to bluegrass star on Krauss' definitive waxing. Krauss's version - one

of the most genuinely affecting and beautifully executed recordings of the last few years - was originally on a tribute album for the song's composer the late country star Keith Whitley. Whitley wrote the song for his 1989 debut album Don't Close Your Eyes, which entered the US chart a month after his death from alcohol abuse the same year.

enjoyed an easy ride from radio with he

debut single, the latest tasty morsel to be

behind the major radio/sales hits The Boy Is

Mine by Brandy & Monica and It's Not Right

Martin's Livin' La Vida Loca initially met

with a great deal more resistance. But easily

stations are now aboard Livin' La Vida Loca.

though it is not really the kind of record that

normally gets Radio One support and was

is in on the act too, playing the CD seven

While it loses its sales grown, the

a much better week at radio last week

previously given short shrift, it was allotted

12 plays by the station last week. Radio Two

Vengaboys' Boom, Boom, Boom, Boom! had

more than half of all the country's ILR

with more joining all the time. Moreover,

written by Rodney Jerkins, who was also

But It's Okay by Whitney Houston



Day St 4.5%

exploding 86-32 to become the highest debut

enormously by a re-think from Radio One, which played it 14 times, compared to just twice the previous week Jumping 50-27, Elvis Costello's cover of Charles Aznavour's She is already his biggest radio hit since 1981's A Good Year For The Roses, and is shaping up to be a monster at retail too. The second single from the Notting Will coundtrack it could well equilate the first. Another Level's From The Heart, which

on this week's Top 50. It was also helped

reached number six on both the sales and airplay chart. Costello is winning widespread support, though the biggest single percentage of his record's audience derived from 17 plays from Radio Two, which also took to a previous version of the sone issued by Vegas in 1992, not to mention Aznavour's original, a number one hit in 1974

Arista

Informa

Polydor

Columbia

Columbia

Virale

BCA

Sony Classical

Food/Parlophone

ahead of more obvious Virgin fare by the likes of the Stereophonics. Suede and Sugar Ray. Virgin actually seems to be in a pretty inky phase for a rock station, with Jamiroqual's Canned Heat a close runner-up to Madonna with 43 plays.

Making its anticipated debut at number one on the sales chart. ATB's 9PM (Till I Come) continues to make strong progress on the airwaves, advancing 17-10, with exceptional support from Radio One, where it storms to the top of the most-played list with 35 snins, four more than runner un Will

Smith's Wild Wild West. 's Latin hopes Jennifer Lopez and Ricky Martin are among the week's

strongest performers, and come to rest sidebuside on the chart. Lonez's If You Had My Love surging 23-13 while Martin's Livin' La Vida Loca explodes 27-14, Lopez has

ě

2

A-LIST SPM (Till I Come) ATB; Coffee & TV Blur;

tatonia; Hey Boy, Hey Girl The Chemical Brothers; Bills is Bills Destiny's Child; Bring It On Gomez; Everything

ass and cessing clinity and it of context, veryoning be Everything Lisaryn Hill; My Lave is Your Love Writing Houston; Canned Heat Jamiroqual; If You Had My Love Jenneller Lopez: Beautiful Stranger Maciona; Taunami Mario Street Preschers; Secret Smile Scriiganic; Klss Me

Skeence None The Richer; All Star Smash Mouth; Wild Wild West Will Smith; Semetimes Britney Spears; She's In

"Where My Girls At7 702: Better Of Alone
like DeeJay, Stronger Gary Barlow, Rondoz
Ver Basement Jaco: "Ga Ga Melania C: Hanging Around
The Cardigins: "Magic Hour Cast; Let Forever Ba The

mette Courvetta: I De Jamella: I Knew What I'm He

Double Double Dutch Cope Smuggiaz; Here We Go

BOX BREAKERS

2 2 ----1 4 MY LOVE IS YOUR LOVE Whitney Houston Arista CANNED HEAT Jamiconusi Samu S2 5 REALITICAL STRANGER Madonna Mayerick/Warner Bros KISS ME Sixoence None The Richer Elektra WILD WILD WEST Will Smith Columbia EVERYBODY'S FREE... Baz Luhrmann EMI

IF YOU HAD MY LOVE Jennifer Lonez WHEN YOU SAY NOTHING AT ALL Ronan Keating

8 SOMETIMES Britney Spears 10 COTTERES NO PLAN

Columbia Polydor Jive

Food/Parlophone Most played videos on MTV UK/Media Research Ltd w/e 25/6/99 Source: MTV UK

F Tow Arrive

2 BRING IT ALL BACK S Club 7

SOMETIMES Britney Spears

RE THE FIRST TO RELIEVE AT

BEAUTIFUL STRANGER Mado

RREATHE AGAIN Adam Rickins

Polydor -live 2 BOOM BOOM BOOM BOOM Vennahovs Positiva 8 LOVE'S GOT A HOLD ON MY HEART Stone line Byrne Blood/Columbia

times last week.

Maverick/Warner Bros Polydor Columbia Columbia

8 III IF YOU HAD MY LOVE Jennifer Lopez 9 5 WILD WILD WEST Will Smith 10 BABY ONE MORE TIME Britney Spears Most played videos on The Box. w/e 20/6/99 Source: The Box

1 III LIVIN' LA VIDA LOCA Ricky Martin Columbia

MY LOVE IS YOUR LOVE Whitney Houston 3 1 DUEL OF THE FATES John Williams/ISO 4 4 LOUIE LOUIE Three Amigos

5 5 VIVA LA RADIO Lolly 6 COFFEE & TV Blur THE ANIMAL SONG Savage Garden 8 DIE WORD HP Melania 6

9 BILLS BILLS BILLS Destiny's Child 10 ISS IF I LET YOU GO Westlife

Highest climbing viseos on The Box in advance of single release w/e 20/6/99 Sounce: Tee Box

TOP OF THE POPS My Love Is Your Love Whitney

A1; She's In Fashion Suede; Louis Louis Three

Draft line-up 2/7/99

Ventaboys: If You Had My Love There's Your Trouble Disse Chicks: 808 Blacque book

CD:UK

This week's CD:UK is a popumentary behind the scenes of Steps video shoot in south of France

Draft line-up date 26/6/99

Oraft line up 1/7/99

THE PEPSI CHART

iso: SPM (Till I Come) ATB; My Love Is Your Love likely Houston; If You Had My Love Jennier Lopez

A-LIST "Magic Hour Cass; more Garden; The Animal Song Savage Garden; Little Thing Called Love Dwight Youkam: Anyone Rosette: There's Your Trouble Disie Chicks; She Elvis Costello; The

B-LIST Flying Bill files de Large; Semetimes

Britony Spoans; Abestewe Ladysenthi Black
Maesbaco; Take Me To Your Hawve Chanister Nissono: Alse
Me Sispence None The Richer; Babylon David Gray; Didn't
I Vainte Ellerna; Cornett Shack: Liste La Vida Loca Richy
Marter; Stonger Gary Barlow

RADIO ONE PLAYLISTS Loca Ricky Martin: Get Ready Mase feat, Blackst Sweet Like Chocolate Shanks & Bisfoot, Leve's Got A

line

C-LIST Feeling It Too The 3 Jays; Be The First To Belleve A1; The Table The Beautiful South; Ends Everlast; *At The River Greeve Armada; Awful Hole; Supersonic Jamiroquat; V.I.P. Jurgie Brothers; *Did You Ever Think R Keily; Many Weathers Apart Merz; Million Suns Ocherman; "I Don't Know What You Went But I
Can't Give it Anymore Pet Shop Boys; I Breathe Again Adam Rickitt; Bring It All Back S Club 7; Lately Si isie: No Pigeons Sporty Things *Why Does It Always

Rain On Me Travis: Boom Boom Boom B

FIFTE RADIO 2

playlists for week beginning 28/6/99

lik Kershaw; Nething McCabe, Songs From ik (album) Various Artists; *I Don't Know What You Want But I Can't Give It Anymore Pct Shop Boys: Mike & The Mechanics (album) Mike & The Mochenics: "Bloss (album) Eric Clapton; I Will Romember You Sarah McLachian; "Lonely Mishka; Fall From Grace Shelly Nelson; Without Love Dina Carroll; Mixed Emotions (album) Beverley Craver: Single White Female Ches

R2 phylists for week beginning 28/6/99 * Denotes additions

MTV UK

A-LIST Canned Heat Jaminoqua.
Kiss Me Skipence None The Richer; Beautiful Stranger Ma Wild West Will Smith; My Love Is Your When You Say Nothing At All Rogan Keating: 9PM

B-LIST Every Morning Sugar Ray; She's in Fashion Suede; Ooh La La The Viseguys; If You Had My Love Jennifer Lopez; No

Scrubs TLC: Word Up Mel G: The Animal Song Sava Garden: Coffee & TV Blur: Uvin' La Vida Loca Ricky Martin: Without Love Dina Carroll; Beom Boom Boom Boom Vergobovs: Tsunami Manic Street Preachers: nic; Get Ready Mase; If Ya Gettin' Down Five: Love's Got A Hold On My Heart Steps C-LIST Guilty Conscience Eminem; Bring it On Gomez; The Child Alex Gopher;

metimes Les Rythmes Digitales feat Nik Kershaw; me We Go Freestylers; Switch Peshay; Softly Lamb; Losely Mistika: I Den't Know What You Want But I Can't Give it Anymore Pet Shop Boys; Tinad Town To Boogle Down Scritti Politic, All Ster Smash Mouth; Lately Skunk Anansio; Former Arturo; Shot in The Arm Wilco; Iris Goo Goo Dolls; Million Suns Goberman; Let Forever Re The Chemical R

OFFICIAL UK AIRPLAY CHARTS

S 500

28 to 3 5 BRING IT ALL BACK

29 # 2 0 COFFEF & TV

30 20 2 0 THE TABLE

34 × 2 0 WITHOUT LOVE

838 -12 21.80 -23

278 +17 21.79 +27

688 -16 20.82 -14

-3

14 12

19 21

20 18

22 22

27 21

Positiva/EMI 897 +95 21.44 +192

Polydor

Multiply

Food/Parlophone

1st Avenue/Mercury

	ã.	328.	E H	music control		en e	84	No.	30	RADIO ONE
A	1	3 5 1	BEAUTIFUL STRANGER	Madonna	Maverick	_		_	+8	# 3 Tipe Accent Autor 0 1 2 SPM (TILL I COME) ATB (Sound Of Meniory) 2296 32 35 2 9 WILD WILD WEST Wit Smith (Columbia) 16655 31 31
	2	1 11 10	KISS ME	Sixpence None The Richer	Elektra	2346	-3	76.70	-2	=3 2 BEAUTIFUL STRANGER Medonra (Maverick) 21315 32 30
A	3	5 10 9	THAT DON'T IMPRESS ME MUCH	Shania Twain	Mercury	2297	n/c	67.98	+2	m3 7 CANNED HEAT Jameroquei (Sony S2) 19622 27 30 5 7 TSUNAMI Maric Street Preschuts (Epic) 15305 27 27
	4	2 11 28	CANNED HEAT	Jamiroquai	Sony S2	2015	+1	65,61	-18	m6 2 HEY BOY HEY GIRL the Chemical Brothers (Grain) 18783 32 26
-	5	4 13 22	EVERY MORNING	Sugar Ray	Lava/Atlantic	1741	-6	62.21	-18	m6 to KISS ME Sixpence None The Righer (Elektral 18513 26 26
A	6 1	10 5 7	SOMETIMES	Britney Spears	Jive	1740	+16	52.80	+19	=8 17 MY LOVE IS YOUR LOVE Whitney Heeston (Arista) 15738 17 25
A	7	8 6 8	WILD WILD WEST	Will Smith	Columbia	1342	+14	49.14	+9	=8 7 SHE'S IN FASHION Sweds (Node) 14573 27 25 =10 2 SWEET LIKE CHOCOLATE Darks & Reduce Docume & Common 17543 32 24
A	8	6 6 2	MY LOVE IS YOUR LOVE	Whitney Houston	Arista	1532	+45	48.38	+38	=10 2 SWEET LIKE CHOCOLATE theris & Repair Docation Reprinted 17543 32 24 =10 1s IF YOU HAD MY LOVE January Columbia 14622 18 24
A	9	13 4 12	SHE'S IN FASHION	Suede	Nude	945	+13	41.97	+10	12 14 COFFEE & TV Blar (Food/Perioshona) 13571 20 23
A	10	17 4 1	9PM (TILL I COME)	ATB	Sound Of Ministry	943	+55	41.62	+37	=13 13 SOMETIMES Briting Spears (Jive) 13397 21 21
F	11	7 13 25	NO SCRUBS	TLC	LaFace/Arista	1165	-29	39,80	-19	=13 1 OOH LA LA The Wisepurs (Wall Of Scend) 13395 34 21
Н	12	9 9 11	SWEET LIKE CHOCOLATE	Shanks & Biofoot	Chocolate Bow/Pepper	921	-16	38.26	-16	=15 to PUMPING ON YOUR STERED Superpress (Parlophone) 11734 20 18
-	-		_	MOST ADDED —				1		17 20 BRING IT ON General Hall 9611 15 17
1	13 :	22 2 4	IF YOU HAD MY LOVE	Jennifer Lopez	Columbia	1114	+70	36.60	+44	
	14	27 4 0	LIVIN' LA VIDA LOCA	Ricky Martin	Columbia	909	+38	36.23	+47	=18 18 WITHOUT LOVE Dina Correll (1st Avenue/Mercury) 18346 16 16
F			YOU GET WHAT YOU GIVE	New Radicals	MCA	936	-9	35.46	-9	=18 CD TEARIN' UP MY HEART 'N Sync (Transcomment/Additio) 8542 10 16 =18 CD LONDINIUM Catalogia (WEA) 7407 10 16
Н	16	6 8 2	FROM THE HEART	Another Level	Northwestside/Arista	1488	-4	34.43	-39	
Н	17	11 2 2	DON LA LA	The Wisequys	Wall Of Sound	792	-29	28.65	-54	
-			PUMPING ON YOUR STEREO	Supergrass	Parlophone	515		27.42	-12	#23 26 TURN AROUND Phots & Small (Multiply) 9012 12 14
+			IN OUR LIFETIME	Toyas	Mercury	1089	-33	27.02	-40	=25 SS RIGHT HERE, RIGHT NOW Farboy Sam (Stant) 8897 8 13 #25 21 YOU GET WHAT YOU GIVE New Redicals (MCA) 7714 14 13
-		34 3 1		Semisonic	MCA	477	+28	25.52	+41	
F			HEY BOY HEY GIRL	The Chemical Brothers	Virgin	401	-1	25.33		
+			EVERYTHING IS EVERYTHING	Lauryn Hill	Columbia	576	+27	24.83		=27 ED RENDEZ-VU Basement Janx (XI, Recordings) 1389 9 11
+			I WANT IT THAT WAY	Backstreet Boys	Jive	1145	-19	24.39	-4	=27 D KNOW WHAT I'M HERE FOR James (Mercury) 6818 2 1.
-			TSUNAMI	Marric Street Preachers	Epic	357		24.35		=27 25 DOUBLE DOUBLE DUTCH Date Strugglas (Federal) 6441 12 13 =27 30 MY OWN WORST ENEMY (3c/8CA) 5355 11 13
1			RED ALERT	Basement Jaxx	XL Recordings	695		24.27		
-			STRONG	Robbie Williams	Chrysalis	747		23.71		
-	20	19 19	o STRUNG	— HIGHEST TOP 50 CLIMBE		141	1	1	1	1999 until 24.00 on Sal 26 June 1999
١.			a SHE	Elvis Costello	Mercury	400	+15	22.43	471	110
-	21	50 Z	1 2HF	EM2 CORTRIO	Mercury			04.00		

513 +60 21.64 +14 The Beautiful South Mercury A&M/Mercury 1033 -16 21.49 -19 Bryan Adams

Blur 31 22 12 61 CLOUD #9 BIGGEST INCREASE IN PLAYS BIGGEST INCREASE IN AUDIENCE -▲ 32 = 1 3 BOOM, BOOM, BOOM, BOOM!! Vengaboys 33 28 17 42 TURN ABOUND

397 +53 20.57 +21 19 90 -19 35 79 12 80 PICK A PART THAT'S NEW Stereophonics V2 515 -24 George Michael & Mary J. Blige 726 -28 17.25 -46 Epic 36 25 21 0 AS Skint 392 -14 16.84 37 ≈ × ⇔ RIGHT HERE, RIGHT NOW Fatboy Slim 493 +43 15.61 +111 A 38 St 1 to 1 BREATHE AGAIN Adam Rickitt Polydor 39 61 1 14 TEARIN' UP MY HEART Transcontinental/Arista 455 +48 121 +38 15.20 +38 14 71 40 41 4 35 THERE'S YOUR TROUBLE Dixie Chicks Epic 400 -1 14.63 +3 41 45 43 0 MUSIC SOUNDS BETTER WITH YOU Virgin Stardiget Roxette Recordings/EMI 74 +80 14.62 +30 42 to 1 to ANYONE Roxette Clean Up 39 +15 390 +6 14.61 43 42 2 0 DIDN'T I Valerie Etienne 14.36 +13

Armand Van Helden 44 50 % 9 YOU DON'T KNOW ME ffrr Parlophone Rhythm Series 374 +48 14.07 -1 45 45 2 1 GREATEST DAY Beverley Knight Stockholm/Polydor 319 -27 13.91 -16 46 40 29 8 MY FAVOURITE GAME The Cardigans 535 -18 Chicane feat. Maire Brennan 13.89 -47 AT 11 1 21 CALTWATER Xtravaganza Polydor 48 to 1 0 WHEN YOU SAY NOTHING AT ALL Ronan Keating 592 +74 13.79 +17 69 +86 13.34 +12 Reprise 49 54 2 0 CRAZY LITTLE THING CALLED LOVE Dwight Yoakam Chrysalis 441 +10 13.22 +5 Robbie Williams 50 9 % a MILLENNIUM

Manual Control of Ministry and State (1997) and State (19

TOP 10 MOST

TOP 10 GROWERS

MY LOVE IS YOUR LOVE Whitney Houston (Arista) 1532 IF YOU HAD MY LOVE Jennifer Lopez (Columbia) BOOM, BOOM, BOOM, BOOM!! Vangaboys (Positiva/El SPM (TILL I COME) ATB (Sound Of Ministry) 480 340 943 SPM (TILLI COME) ATB (Sound Of Ministry)
WHEN YOU SAY NOTHING AT ALL Rosas Kesting (Polydor)
SOMETIMES Broney Spears (Live)
LIVIN' LA VIDA LOCA Ricky (Martin (Columbia)
BEAUTIFUL STRANGER Medonina (Mavanick) 1740 243 241 2444 230 autiful South (Mercury) 19 SO LONG Fierre (Wildstar)

IS VALUED MY LOVE Journey Long (Columbia)

BPM (TILL I COME) ATB (Sound Of Ministry)
BEST FRIEND Mark Monoson And Corner Reve (Mack Ufe)
LONDINIUM Catatonia (WEA)

5 IF YA GETTIN' DOWN Five (RCA)
6 FALL FROM GRACE Shelley Nelson (Universal)
7 MAGIC HOUR Cast (Polydor)
8 FEEL GOOD Phats & Small (Multiply

HERE WE DO Freestylers feat Definition Of Sound (Freskanova)

ANYONE Roxette (Roxette Recordings/EMI) on County LIX. Chart shows tracks becaring gr

TOP 10 PRE-RELEASE VIED WILD WEST Will Smith (Columbia)

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MUSIC WEEK 3 JULY 1999

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ANYONE Rosette (Roxette Recordings/EMI)

Philips joins DG in Universal rejig

stand alone status within the Universal Classics group.

The move comes as part of a wide ranging international restructure six months after the merger of Universal and PolyGram. Philips Classics' head office in Amsterdam is to close leaving Decca International to manage its catalogue on a worldwide basis from London under the presidency of Costa Dilawachi

However, responsibility for all marketing and promotion of future releases on the 48-year-old Philips imprint in the UK will pass to Deutsche Grammoph

Universal Classics and Jazz divisional director Bill Holland insists that the label which hoasts a roster of international stars such as Alfred Brendel, Jessye Norman. Andrea Bocelli, Valery Gerglev and Sylvia - will not be phased out

'We have split responsibilities differently here in the UK merely to avoid overloading our existing Decca department," he says. Philins is a world renowned brand and under the terms and conditions of the deal Universal struck with PolyGram, we retail the rights to use it for at least another 10

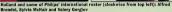
'So in the short term we want t maintain and strengthen the very sepa identities and profiles of each label. In the longer term, however, we have to be looking at ways of incorporating the jewels in this catalogue into Decca.

The UK restructuring was in part stimulated by the recent departure of DG head of marketing Karen Schrader, who is w training to be an airline pilot, and press manager Terri Jayne Griffin, who has returned to the Royal Opera House, Covent.









The new UK DG/Philips team will be led by Mark Wilkinson, former head of marketing for Philips, and will be expanded by the expected appointment of an assistant for press officer Lucy Hall-Smith and a catalogue manager to concentrate on repackaging and compilation opportunities.

"I'm hoping to have my team in place soon," says Wilkinson. "The releases coming this autumn from Philips and Decca are incredibly strong, with a number of big commercial projects which we hope will

deliver a huge amount of business for us in

the last quarter of the year." Among these will be Oceania, a crossover project rooted in Maori culture and

described by Wilkinson as the second Ladysmith Black Mambazo, This is scheduled for September release, followed by Andrea Bocelli's latest classical album, Ave Maria, and the UK debut release of violinist André Rieu, entitled Strauss & Co. All three albums will be advertised on

Rattle move raises FMI hopes for Berlin Philharmonic titles

The election of Sir Simon Rattle director of the celebrated Berlin Philharmonic Orchestra has been welcomed by EMI Classics

Not only is it hoped that the publicity surrounding the appointment will help boost sales of two new Rattie releases, Bernstein's Wonderful Town and Szymanowski's opera King Roger (which are both due within the next four weeks). but FMI Classics is confident that it will be able to include the Berlin Philharmonic in

its future recording plans "Successful recordings of classical music call for long-term commitment from artists and record company alike," says EMI Classics president Richard Lyttleton. "It is therefore particularly pleasing to see Sir Simon Rattle achieve the great distinction of becoming the first British musical director in the Berlin Philharmonic rchestra's 132-year history. All of us at EMI wish him our warmest congratulations and, with music-lovers and his many fans around the world, we look forward to hearing the fruits of what promises to be a unique musical collaboration."

Rattle has been an exclusive EMI artist since 1977 and has released more than 90 records for the EMI Classics label. The breadth of his repertoire appears to have the 128-strong orchestra to vote for the Liverpool-born conductor over his more conservative rival Daniel Barent

Rattle is expected to continue recording for EMI, although the fiercely independent Berlin orchestra will be keen to preserve its close connections with both Deutsche Grammophon and Sony Classical.



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CLASSICAL news

THE HISAGE TRIGGERS ORFF RELEASE led BMG Conifer to rush-release The Best of Carl Orff (7560551357-2) ving use of the German composer's

work for music and movement in two national TV campaigns The little-known children's niece Rundadinella was featured in a trailer for the BBC's Learning output while Volkswagen is using another work ssenhauer, in its current TV ad for the

VW Golf. Both pieces were previously only available as part of a six-disc boxed set. "We have received hundreds of enquiries about the music used in these ads," says

Richard Dinnadge, director of BMG Conifer. The hypnotic simplicity of these Carl Orff children's pieces obviously works to great effect in TV advertising." Among the other tracks on the new Orff

highlights album, which is released on July 12 through BMG Conlier's RCA Victor label are extracts from the composer's Carmina Burana, including O Fortuna, which was used for many years in the TV advertising for Old Spice aftershave.

ANDWA BREAKS THE MOULD FOR GIMELL Philips Classics' early music label Gimell is to break with tradition to release Deep Dead Blue, the first of five planned discs by Irish. choral group Anúna directed by singer and composer Michael McGlynn, who starred in the original 1994 Eurovision performance of

Anúna will also be appearing at a latenight Prom on August 12, the first time an Irish group of its kind has appeared at the world's leading festival of classical music. That gives us a great marketing hook says Philips Classics marketing manager

Mark Wilkinson. "We'll be distributing Deep Dead Blue fivers to the 5,500 audience

members at the Royal Albert Hall." Philips Classics' marketing campaign will also emphasise Anúna's involvement with Riverdance. *We know from experience working with Britannia Music that people who buy Riverdance will also buy, for example, Classic Monds or even Floar's Cello Concerto. So we'll be targeting them

with this release," says Wilkinson The title track, written by Anúna supporter Elvis Costello and guitarist Bill Frisell complements McGlynn's arrangements of Irish and Scottish medieval tunes and folk tunes. The album's wide musical range will be demonstrated in radio ads on Classic FM, backed by press ads in the Daily Mail. The Times and Classic FM Magazine

WCC RECORDS PANUFNIK MASS Cardinal Hume's funeral service who enjoyed the performance by the world-renowned award winning Westminster Cathedral Choir will welcome the forthcoming release of its recording of the Westminster Mass, which was commissioned from

75th birthday The work was premiered in May 1998 and recorded soon after for Warner Classics, Panufnik (pictured), daughter of Polish-born composer Andrzej Panufnik, received copious coverage in the press for her work, backed by cover shots on BBC Music Magazine and Classical Music The Westminster Mass counted with works by Tayener, Rubbra, Part and Howells, is

composer Roxanna Panufnik for Hume's

scheduled for release on September 27 Andrew Stewart can be contacted by e-mail at: AndrewStewart1@compuserve.com

of the week

PRELUDE TO A KISS: Plácido Domingo, Renée Fleming, Chicago Symphony Orchestra/Daniel Barenboim (Decca

Orchestry/Daniel Barembolm (Decca do 1782-), Recorded in January 1998 for brondcast on PSI in the US, this "The Control of the Control of the

from two of opera's great stars in concert".

REVIEWS

for records released up to 12 July 1999 HANDEL: Acis and Galatea, Les Arts Florissants/William Christie (Erato 3984 25505-2). A priority two-CD release from Varner Classics featuring an outstanding line-up of soloists and authoritative conducting from William Christie. Advertising for this disc will run in Gramophone, BBC Music Magazine, The



JOHN BLOW: Venus and Adonis. Orchestra of the Age of Enlightenment/ René Jacobs (Harmonia Mundi HMC 901684). This is a quality recording of one of the earliest

English operas, written for Charles II in 1681. Rosemary Joshua, star of the English National Opera's recent BBC2 broadcast of emele, is on too form as Venus BASSO PROFONDO: The Extraordinary Low Notes of the Russian Basso Profondo. The Orthodox Singers Male Choir/Georgy Smirnov (Russian Season RUS 2881). Russian basses leave most of their British

counterparts feeling distinctly inadequate in the low-note stakes on a disc that lives up to ite enhalita. This is sufficiently quirty to appeal well beyond fans of sacred Russian chants and folk-songs.

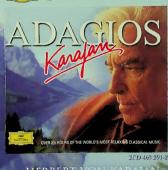


ANTONIO LOTTI: Requiem in F, Miserere, Credo. Balthasar-Neumann-Chor and Ensemble/Thomas Hengelbrock. (Deutsche inla Mundi 05472 77507 2). Lotti's haunting

Crucifixus and Miserere are among favourite Classic FM requests. This premiere recording of the Requiem offers more highly-charged, expressive music. July's Classic FM Magazine carries a DHM Baroque sample and an ad for this release THE LEGENDARY DAME JANET BAKER: Janet Baker, various artists (Philips Classics CD 465 253-2), This includes an extract from Baker's legendary Sea Pictures recording. licensed from EMI, as well as a clutch of Handel and Mozart arias. Although retired, Baker remains a favourite with Middle England. Philips wants to expand that market with radio ads on Classic FM, backed by full-page ads in Classic FM Magazine and Classic CD



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CATALOGUE **NEW RELEASES**

CLANNAD: Celtic 74321674532) With he Irish new age folksters' Maire Brennan recreating her unearthly vocal from Theme From Harry's

Game on the current Chicane hit. this release could not have been better timed. The original is included here alongside more than a dozen other similarly lavered. ethereal and heautiful airs, many rendered in Gaelic. A soothing and luvurious ear massage.



budding but ineffectual country singer to assured and vocally confident purveyor of custom-built and pleasant AOR, this album concentrates mostly on the former, though she didn't always seem at ease on tracks such as Me And Bobby McGee. She is much more assured on later hits like A Little More Love and I Honestly Love You. Recorded between these two nhases of her career were the Grease hits, although none is included bere.

JAN & DEAN: Surf City (EMI 5210182) Ian & Dean always played second fiddle to the Beach Boys among surf acts, and many of the tracks here were recorded first and best by their illustrious buddies. but they make up for it with tracks like Linda, a revamped 1947 ballad that sounds as if it was freshly minted just for the surf era. Tight harmonies, cute songs and plenty

of them (20), but where is the

wonderful Deadman's Curve? VARIOUS: Where

me 2 (Ace CDCHD 711) The

towards girl groups has seen no precedent since the early Sixtles, when the Shirelles, Goldie & the Gingerbreads, the Ronettes and myriad others were slugging it out for supremacy with songs penned by the best writers Tin Pan Alley could offer. Where The Girls Are. Volume 2 brings together a solo and group girl acts from the era, with the emphasis on acts who recorded for Florence Greenberg's excellent Sceptre family of labels. There are 30 songs crammed into little more than an hour's playing time, most of which are too good to be skipped, though one or two, notably the Shirelles' I Didn't Mean To Hurt You and A Groovy Kind Of Love by Duane & Annita, are in a

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UNI NOTIFICIDI NAME O REGISTA CON CONTROLLA CO | Column | C NEW RELEASE COUNTDOWN Key album releases scheduled for the next six weeks 12 July 1999 Belle & Sebastian Tigermilk reissue (Jeepster) 250 Mase Double Up (Bad Boy/Arista) Public Enemy There's A Poison Goin' On (PIAS) ---Semisonic Feeling Strangely Fine Entr (reissue) (Interscope) Demanders of the Control of the Cont 19 July 1999 Gangstarr Full Clip: A Decade Of (Cooltempo); single: Discipline -FPMD Out Of Business - Greatest Hits (Def Jam) SINGLES RELEASES THIS WEEK: 131 . YEAR TO DATE: 3.721 ASSES THIS WEEK, 131 • YEAR TO DATE

DILL BETUDON LEVEROPHICOPHICAL BRIDE, The early ball of SER 14

DILL BETUDON LEVER PROPER PROPERTY THE PROPERTY OF THE PR 26 July 1999 Abba More Gold (Polydor) Destiny's Child Writing's On The Control Contro ARSONISTS P Wall (Columbia); single: Bills Bills Hally Bills - July 12 Pop/Sock Scritti Politti Anomie & Bonhomie (Virgin); single; Tinseltown To The Boogledown - July 12 Deborah Cox One Wish (Arista); single: It's Over Now - July 19 Sophie B Hawkins Timbre Dance (Columbia) Julio Iglesias Jr Under My Eyes (Epic); single: One More Chance -9 August 1999 Larges Machine American Control March Contro A Monkey Long (London); single: I Love Lake Tahoe – August 2 The Lanterns Luminate Your Head House/Techno Dance (Columbia); single: it's Not Thursday Every Day – July 26 Hyen 16 August 1999 Aztec Camera The Best Of (WEA) Mary J Bilge Mary (MCA/ Universal); single: All That I Can Ho Hoo Say - August 2 Kld Loco Jesus Life For A Child (Yellow/East West) Tricky Juxtapose (Universal/ Island); single: For Reak -July 26 The control of the co A Reco TERRISON DEPOSITOR DE LE TRANSPORTI DE L'ANTINO DE L'ANTIN Pro/Dance/R&B PREVIOUSLY REVIEWED IN MUSIC WEEK; SINGLE/ALBUM OF THE WEEK Previously listed in alternative format SINGLES TITLES A-Z

MUSIC WEEK JULY 3 1999

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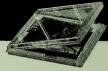
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RETAIL FOCUS: GRAHAMS

by Karen Faux

ew shops that have been trading for more than 50 years can claim to know which records their very first customers bought but Belfast indie Grahams recently stumbled on an original sale that dates from 1948. Owner Albert Price says, "My wife's 93-yearold aunt still has in her possession a 78 by Insef Locke entitled I'll Take You Home Again Kathleen, which she bought on the day the store opened.

Located two miles from the centre of Belfast in Connswater, Grahams has occupied its current premises for 17 years and is one of the biggest indies in the area with 503sg m of floor space. Apart from its pop and rock sales, it is renowned as a source of officeat releases with its specialist racks spanning anything from ballroom dancing to world music and a vast range of country stock. "Country continues to be a very big seller for us." says Price, "We are currently doing very well with acts such as The Mayericks and Garth Brooks and also local



Grahams: vast range of country stock petiete such as Daniel O'Donnell and Dominio

One of Grahams' biggest performers recently has been the Dean Martin best of. "We displayed it prominently as part of our Father's Day promotion and it flew out," says

GRAHAMS' COUNTRY TOP 10

1 Shania Twain - Come On Over (Mercury) Shania Iwain - Come Oil Over (Intercuty)
 Kenny Rogers - All Time Hits (EMI)
 LeAnn Rimes - Sitting On The Top Of The (Curb/The Hit Label) 4. Mary Chapin-Carpenter - Party Doll

5. The Mayericks -- Trampoline

 Charlie Landsborough - Very Best Of (Ritz)
 Kris Kristofferson - Very Best Of (Columbia)
 Faith Hill - Love Will Always Win 9. Garth Brooks - Limited Series Box Set

10. Tim McGraw - A Place In The Sun (Curb)

Price. 'Singles sales have also been strong, d by ATB this week. There were still plenty of takers for it although we had sold a lot of copies on import prior to the UK release. Our biggest album sellers have been The Chemical Brothers and Vengaboys.

Price reports that his PolyGram Video cam-paign offering titles at £5.99 each or two for £10 has done exceptionally well, with around 800 copies being sold in the first 10 days. Grahams is currently carrying 300 DVD titles and is encouraged by the format's progress. "Video customers are definitely moving over to DVD," says Price. "The fact that releases such as Lethal Weapon 4 have pre-empted

video is proving an incentive to buy. Grahams attributes the smooth running of the store to the efficiency of its Ranger Computer system which is continually being upgraded. It started off with three computers but recently increased this to six and now has a total of five terminals, including three with tills. "We use the masterbag system and we have recently upgraded our software to produce masterbag labels that have the pre-cise information on them that we need," says Price. 'Our stocking system is based on num bers and the computer can now produce labels incorporating these and also provide a search facility."

IN-STORE NEXT WEEK (from 5/7/99)

Andys Radio single - Beverley Knight; Windows - Universal campaign with CDs at £11.99 each Radio single - Beverley Knight: Wi RESORDS or two for £20; In-store - Beverley Knight, Benjamin Britten String Quartet, Whitney Houston, Luscious Jackson, Ricky Martin, Will Smith, Lauryn Hill, Travis; Press ads - Benjamin Britten String Quartet, House Proud Vol 1, Slipknot, Travis



Singles - Ricky Martin, Manic Street Preachers, Gary Barlow, Beverley Knight, Justin; Albums - 'N Sync, Jennifer Lopez, store - Now Millennium promotion with two



CDs for £22, Silding Doors, BBC Comedy Greats, Geri Halliwell, City Of Angels, three CDs for the price of two on Boots exclusive range



In-store - campaign offering CDs for £6.99 including The Divine Comedy, Space, The Charlatans and Cornershop; In-store display board - Barrio Nuevo, Ludovic Navarre, Kristin Hersh, Hefner, Ouannum, Ben Lee

HMV Windows - Gary Barlow, The Cranberries, Ooberman, Def Leppard, Manic Street Preachers, Ricky Martin, Beverley Knight, Merz, Orbital, sale: In-store - Box Hits, Miss Moneypenny, Clubbers' Guide To iza, Def Leppard, Austin Powers, '60s Summer Love; Press ads - Orbital, Merz, Peshay, Dina Carroll, Lauryn Hill, Ooberman, Ricky Martin, The Cranberries, Beverley Knight Cons Parlow

Album - Country; Listening posts - Shania MENZIES Twain, Baz Lu Def Leppard Twain, Baz Luhrmann, Super Furry Animals,

Windows - The Offspring, Blur, Fun Lovin' Windows - The Offspring, Blur, Fun Lovin'
Criminals, Manic Street Preachers, Festivals,
campaign; In-store - Club Ibiza, Jennifer
Lonez Winter Houston, REM: Listening posts Lopez, Whitney Houston, REM; Listening posts - Peter Green, Art Of Noise, Luscious Jackson, Buddy Guy, Philip Glass, Macy Grey, Shania Twain, The Beach Boys; Videos - X-Files One Son

Singles - Ricky Martin, Manic Street
Preachers, Gary Barlow, Justin,
Steps, The Cranberries; Albums - 'N Sync, Jennifer Lopez, Virtual Sexuality; Videos - X-Files boxed set, X-Files One Son, Barney, Rugrats, Star Trek; In-store buy two classical CDs and get one free

OUT DriCe Singles - Blur, Gomez, Loily, Mase, Mel G; Albums - Pure Ibiza, Nu Cool 3, Kristin Hersh, Todd Terry; Windows - Danny Rampling, Dixie Chicks, Whitney Houston, The Beta Band, three videos for £15; In-store – Box Dance Hits, The Best Trance Anthems... Ever, Fresh Hits '99, The Celtic Collection, Ibiza Anthems 2; Press ads - Rogue Trader, Ibiza Anthems 2; Everlast, South Park, Lolly, Mel G, Beverley Knight, Ricky Martin



Selecta listening posts - Anathema, Dave pinnacles Selecta listening pusts - American Splinter
NelWork Group, Mark Nevin; Mojo recommended

retallers - Tim Keegan & Departure Lounge, Sneakster, Martin Stephenson, Mark Nevin, Wishbone Ash, Caravan Singles - Manic Street Preachers, Ricky Martin, Justin, Beverley Knight: Album

The Chemical Brothers; Windows -Celine Dion, summer sale including CDs, books and videos from £3.99; In-store – The Chemical Brothers (at £10.99), summer sale, X-Files, The Simpsons, Top 75 chart promotion, leaflets promoting 25% off over three days; Press ads - Missy Elliott, X-Files

Singles - Manic Street Preachers, Def Leppard, Goo Goo Dolls, Ricky Martin, Astrid: Albums - Austin Powers, Macy Gray, Jennifer Lopez, 'N Sync; Windows - Festivals Campaign; In-store - Manic Street Preachers, Ricky Martin, Jennifer Lopez; Press ads - Festivals Campaign, Catatonia, The Cardigans, Vast. Ooberman

WHSmith Album - Country; In-store - Fresh Hits '99, Shania Twain, Baz Luhrmann, Super Furry Animals, Def Leppard

WOOLWORTHS singles - Ricky Martin, Beverley Knight; Album - Austin Powers; In-store - Box Dance Hits, Ricky Martin, Now Millennium Series, Country, Best Dance 9, N-Sync; Press ads - 'N Sync



ess is a bit sluggish at the moment despite the fact there have been some strong new releases. It seems that a lot of people around here are saving up for their holidays is store opened last November and ben-

efits from the new-style Andys layout. The browsers are arranged on a diagonal layout so that much of the product can be seen before the customer walks in. Our two-for-£20 campaign is right by the entrance and our DVD section is also prominently dis played. We have recently expanded the space for DVD as there seems to be around four or five new titles coming through every week and demand is growing.

Our biggest singles this week have been supplied by Jennifer Lopez, A1 and ATB, and we are still selling a lot of Britney Spears, S Club 7 and Madonna from the week before There was a lot of interest in Whitney Houston's My Love Is Your Love but it hasn't

ON THE SHELF

JULIE COGGINS. manager, Andys Records, Hanley, Staffs

really started moving yet. It should be one that picks up at the weekend.

Last week sales of Jamiroqual's album were up to scratch and TV advertising for Clubbers' Guide To Ibiza has knocked off interest in Trance Nation. Sales of The Chemical Brothers' Surrender is following the same pattern as Jamiroqual with demand picking up as the week progresses. We've seen renewed interest in Madonna and Shania Twain's albums following the success of their respective singles and both Boyzone's By Request and Abba's Gold are steady sellers.

There is a lot of strong product in our two-for-£20 campaign, Including Paul Weller's Modern Classics, U2 and M People best ofs and Bob Marley's Legends. We are also running a class sical campaign featuring Hallmark CDs at £5 each or three for £11.99. We are not the best store in the chain for classical sales but we do have our regular customers and there is plenty of popular product to tempt them."



ON THE ROAD PETE EDWARDS.

Pinnacle rep for the North West

ald think by reading this column most of the time that a rep's life on the road is just sell sell, with some car stock thrown in for good measure. Granted, as reps we do sell and we do supply car stock, but a Pinnacle rep's life on road is so much more than that.

On a daily basis it is our responsibility to inform the office of what is happening out here in each of our great

Most reps are in the business because they love music, and this love is demonstrat ed in many ways. I compiled a CD for one of our associated labels a couple of years ago and, more recently, former Pinnacle sales rep Dave Timperely has compiled a CD of songs which inspired The Beatles called, wait for it, Pre Fab, which I am selling in this week.

Arranging PAs is something else we have to involve ourselves in. Currently I am looking at getting Beth Hirsch, who is signed to Dora perform at Piccadilly Records, in Manchester. Hirsch is the female vocal behind two of the tracks on Air's Moon Safari album.

We are also fortunate to see future stars in the making from the start. Skunk Anansle played at our conferences three years on the trot, and it is a privilege to have been nvolved with them at their peak. Britney Spears came like a shot from nowhere, but

e reps knew some time before

And it's not only down to our labels. My stores sometimes provide us with new tal-ent. The enthusiasm these kids have is incredible. I've recently heard two very impressive demos in stores, Lewinsky hail from Macclesfield, and Ragweed (name change imminent apparently) come from Bolton. Both bands are different, but have that something which made me sit up and

show more than a passing interest. For my part, I will pass some CDs on to the relevant Pinnacle personnel, and let things take their course.

MUSIC WEEK 3 JULY 1999





Neve over Tathey SIIm and Armand Van Heiden. Backstage, at Clastonbury Factavien of Thready night Readio Deo D. Steve Lamace, caregist come rays as he prepared for what could well be the bout of the year – the Fat Boy and SIIm Inde Diece (sick a bher Peel versus Lamace) (13). Peeli putied a choice sugget out of the hat with his version of Baz Luhrmann's Sumscreen, which advised years are supported to the second of the

Remember where you heard it: Guests at the Nordoff Robbins Silver Clef bash last Friday were interested to see Roger Ames take his place at a Warner Music table. Sources close to the London deal suggest it is now finally only a matter of days before the deal is publicly announced. Warner's joint distribution venture Ten has already been given several dates to take charge of the label's distribution needs, only to have them postponed at the 11th hour...The King made the charity event a very expensive one for the self-proclaimed Royal Ruler, Tony Prince stumped up an extremely generous £20,000 at the Silver Clef Awards' charity auction at London's Inter-Continental Hotel for sculptor David Wynne to make a sculpture of Mr Elvis Preslev...The same

THE NEW ALBUM FROM MARY J IS (GE -16/08 To be preceded by the phenomenal sing):

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AND THE NEW ALBUM FROM MARY J IS (GE -16/08 To be preceded by the phenomenal sing):

amount was shelled out by Distronics' Dave Mackie for a new, left-hand drive Volkswagen Beetle. while Chelsea fanatic Paul Conroy hought himself a belated 50th birthday present, splashing out £6,500 on a box holding 10 people at this October's Cholcoa y Arconal match...Meanwhile. Suggs was more

than pleased with

his and Madness's rather distinctlyshaped award. "We don't all smoke, but this ashtray will come in very handy," he observed...Dooley and everyone else attending the Silver Clef lunch was sad to hear of the illness of the event's veteran publicist Tony Brainsby...A new wheeze from The News of The World sees it offering young hopefuls the chance to make it big in pop. The Sunday newspaper is looking for "hip chicks and groovy guys" to form a band, and has teamed up with "record company boss John

Slater", whom NoW says has acted as a talent scout for Virgin and worked for London Records. Strangely, no one Dooley contacted at Virgin had heard of him. And the best that London could offer Dooley was someone who vaguely remembered the name from Decca way back in the Seventies, If anyone else can shed any light on this potential Svengali to the stars, please let Dooley know...Expect (another) interesting move from Edel imminently...We know they

They're mad, they are, Yup, it's the original and improved Madness imploring the good folk of Camden to Jig along to the new nutty, nutty sound of summer—Lovestruck. The fabbious seven were caught all ehipshape and Bristol fashlon and sipping a nip of rum as they sailed Regent's Camal from Little Venice Into their old north London

e. Yup, mproved be good sinong ty ty ty ulous all of good silong the good silo

stomping ground of Camdon last Wednesday to announce their first single in ages. The single, which reunites them with their old Stiff mate Paul Conroy, is being released by Virgin Records on July 19.

must be chuffed with the success of Jamiroquai's album, but celebrating Christmas is already on the mind of Sony staff. They've announced their festive bash is on December 10 at Homehouse in London's Portland Square...Getting to number one is all very well, but it's proving rather tough on the livers of Intermedia Regional's staff. Having celebrated the Baz Luhrmann hit making more than 100 regional playlists before release with a trip to the pub, they then had to do it all again when another of their roster. Vengabovs, reached number one. And, guess what? - they're also handling the ATB tune.....

> Following in the footsteps of such musical greats as Hoddle and Waddle, England and Manchester United striker Andy Cole is now in training for the release of his first single. due out this September. But there's none of that soppy, poppy stuff some of his predecessors came out with. Rather he follows the cue of John "Barnsle" Barnes with a ap over a cover of The Gap Band's Outstanding, it has all resulted in some divided lovalties for football-mad staff at WEA, the label releasing the tune in question Pictured with Cole at the back

are, left to right, director of press Barbara Charone (Chelsea fan), director of International artist development Phil Straight, marketing manager Richard Marshall (Newcastle Utt) and managing director Moira Bellas (Chelsea), Front, left to right, are Warner Music head of dance music Jean Branch, director marketing Tony McGulanese (Chelsea) and producet manager marketing Tony McGulanese (Chelsea) and producet manager

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If you have any comments or queries arising from this issue of Music Week, please contact Sophie Moss str. e-mail – smoss@unnf.com fax +44 (0)171-407 7094; or write to – Music Week Feedback, Fourth Floor, 8 Montague Close, London SE1 9UR.

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