

Boxman music by mouse ... NEWS: The merger of IMVS and BOXMAN has created an online leader in an increasingly competitive sector



PROFILE: As the new hose of the publishing division at Edel, DAVID HOCKMAN faces an exciting new challenge



ANALYSIS: More than just a one-off, Sky's PAY-PER-VIEW plans are opening up a new area for promotion

THE BUSINESS OF MUSIC EVERYONE IN

# **HUSIC**

# **Music scores import victory**

by Robert Ashton

The music industry's success at lobbying in the corridors of power was further underlined last week when the Trade and Industry select committee investigating intellectual property issues recommended the sector should be given protection from parallel

Although the Government has still to decide its stance on the issue of international exhaustion of trade mark rights, the cross-party committee's report, Trade Marks, Fakes And Consumers, recommended that the benefits to consumers of removing import barriore in industries such as motor vehicles, perfumes and clothing outweigh the negatives. However the body chaired by Labour MP

Martin O'Neill, crucially ruled that the music industry should be treated as a special case.

The findings of last Thursday's report, which essentially accepted a number of key industry arguments (see box, right), have been enthusiastically welcomed by BPI director general John Deacon, who with Universal Music UK chairman and cen John Kennedy and Beggars Banquet managing director Martin Mills, gave evidence to

the committee on May 28. "This has to be very good news," says Deacon, who hopes the secretary of state Stephen Rvers will accent the findings What they are saving is that the music industry must be seen as a different situation, which indicates they see British music as some

KEY EVIDENCE

Key evidence that swung the nittee's decision Overseas sales are critical to pendent companies It is easier to use trade mark

Internet distribution of music Allowing parallel imports could cause job losses in the UK music

ndustry

Returns to writers and
publishers may fall if parallel
imports are sourced from
countries disregarding copyright

thing they have got to look after." Deacon also praised the work of minister for competition and con sumer affairs Dr Kim Howells and the Department of Culture, Media And Sport for lobbying on the music industry's behalf. In evi-dence Howells said, "They [the music business] have different needs in terms of intellectual prop-

erty rights." committee's report highlighted independent record companies as one sector needing "excep-tional protection" where international exhaustion would have severe detrimental effects, it said, We acknowledge that the music sector is in many ways different. Whilst copyright is the most impor-

tant intellectual property right, international exhaustion of trade mark rights may have a damaging effect on UK copyright industries."
The report has been welcomed by members of the independent ctor, who could otherwise face a flood of parallel imports and a loss of licensing income if import barri-ers were removed. Edel managing director Daniel Lycett calls the move "a step in the right direction".

A source close to the committee says the music industry has to be eated differently because it is in a fairly unique position of being pro tected by copyright and trademark through the band, artist or label. He adds the Government, which is expected to reply within months, normally takes a "clea

steer from select committees.

The UK Government will then contribute its view to debate at the European Commission on the subiect. The EC recently postponed a decision on the issue of trade

mark exhaustion from the end of June until October to consider fur

1st Avenue/Mercury's Dina Carroll returns to her dancefloor roots with the release today (Monday) of Without Love. Mercury managing director Howard Berman says the A&R strategy behind her new material has follo the same pattern that successfully broke her at A&M when he ran the label. "We followed Ain't No Man (released July 1992) with Special Kind Of Love and established her dancefloor profile before the ballads," says Berman. "This single is on Manifesto now to make a statement of Intent - the label's a strong name on the dancefloor and we felt we'd slipped too far into MOR." Carroll's key producer Rhett Lawrence (Mariah Carey, Monica), Canny (Lawrence Nelson) and Todd Terry all attempted Without Love edits before the label settled with Chicago producer/ remixer Dave Sears (Karen Ramirez).



# ITV2 hits high with Capital's Party Capital FM's Party In The Park

has been declared a huge success with ITV2 reporting that its attracted its biggest audience

since launching last December. ITV2, which broadcast last Sunday's event in London's Hyde Park live from 5pm-11pm, says overnight ratings indicate that it sustained its best audience yet for the full six hours of coverage. It claims at points during evening peaktime it gained more viewers in cable homes than BBC2 and Channel Four It further says that

EMI moves forward with new media division

between 8pm and 8.15pm, with the exception of Sky One, it was the bighest rated non-terrestrial

channel. "This event has been a nu one hit for ITV2," says Julia Lamaison, director of broadcasting at ITV2. The station is not able to disclose actual figures as

they are based on live ratings although it reaches a potentia audience of 1.3m homes. Capital says it is equally delighted with its event, which was a self-out with an audience of more than 100,000 people.

# What is music's true value? NMC report set to reveal all

The most definitive figure yet complied for the value of the UK music industry will be supplied tomorrow (Tuesday) when the National Music Council (NMC) delivers its long-awaited report on the business.

In addition to pooling a wide range of data, A Sound Performance, which builds on the findings of 1995's British Invisibles' Overseas Earnings Of The Music Industry study and the NMC's 1996 study The Value Of Music, is expected to provide a finite figure for the value of the UK Industry.

The survey also contains a

census of six key areas - live performance, recording and manufacture, retailing and distribution, promotion, management, According to one source, the researchers have supplied up-tothe-minute data on areas such as the number of employees and number and size

The 12-page summary (Including research findings the docu-ment runs to 53 pages) will be launched by the Foreign and Commonwealth Office minister Geoff Hoon at London's Sadier's Wells theatre.

EMI Records has become the first UK major to establish a dedicated new media division in recognition of the increasing commercial opportunities presented by the internet. Head of trade marketing Fergal Gara has been appointed to head the new division and will develop

the company's new media strategy across all aspects of its business. He will be joined in the department by new media manager Eric

EMI:Chrysalis and Parlophone will each be supported by a new media manager feeding into Gara's department. Anthony Cauchi takes on this role at Parlophone, while the equivalent role at EMI:Chrysalis is yet to be filled.

Gara says the web is developing at a fast rate and gives labels the



EMI's new media team (from left): Winbolt, Gara and Cauchi

ability to do PR, marketing and retailing in one move. He adds it is rapidly extending from being a promotional tool to presenting commercial opportunities

One of Gara's first tasks will be to secure a deal with a retail partner to fulfil sales from artist webelter "It is a move forward to allow the fan to buy online," says Gara, who expects to strike an arrange ment within the next few weeks EMI president and ceo Tone

Wadsworth says the creation of the new media department is designed to enable EMI to move beyond experimenting with the promotion potential of the web. "We are in ar excellent position to shape our strategy," he says.

Gara will work closely with EM! vice president of multimedia Fionnuala Duggan, who oversees the new media strategy of 40 countries at the group. \*E-commerce has been spread around a departments and this pulls it all together making it a lot more efficient," she says.



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Socio-Economic Forecasts

Husic Market Ferecasts

# Sales data loss prompts demands for chart re-run

Industry executives are pressing for last week's sales charts to be rerun after Millward Brown suffered its biggest loss of data since taking over the charts contract five years

No sales from either Virgin Megastores or Our Price registered in any of the charts released last Sunday (July 4). However, Millward Brown says it cannot re-run the charts because of data confidentiality agreements with the two

The missing data, which is being blamed on problems arising from the two chains moving their main frame computers and a Millward Brown software program which automatically wipes out earlyweek sales when no data arrives for

Eurythmics stepped aboard Greenpeace's Rainbow Warrior moored in London's River Thames last Monday (July 5) to perform tracks from their forthcoming album. A new single, I Saved The World, will he issued to European radio towards the end of August which is due on October 4. The um, entitled Peace, is the duo's first for 10 years and is currently scheduled for release on October 20. The 'Peace Tour' kicks off at the Cologne Arena on September 18 and visits six arriving in the UK in November It will form part of a worldwide partnership by the band with Greenpeace and Amnesty International, with the aim of recruiting 1m new members fo

Blur manager Chris Morrison, whose band's single Coffee + TV just missed out on a Top 10 place, among those calling for the charts to be re-run. "It was completely inaccurate information." "We lost a third or maybe 40% of our sales by not having sales from those shops."

Universal Music's commercial director Stove Gallant is furious CIN did not tell the industry the data was missing on the day the charts were published. He says he is now of up the matter in writing.

Marc Marot, managing director of Universal-Island, whose Semisonic were another group to be affected by the missing data, says. "All we have had is a mealy-mouthed apology from the charts' police force. No one is policing the police force.



chart director Omer Maskativa admits. "This is the most serious case of missing data

Millward Brown issued a state ment last Tuesday in which charts director Bob Barnes pointed to the two retailers' mainframe computers being moved the previous week from their old headquarters at Kew House in Brentford to a new loca tion in Bristol. Barnes says data early part of the week hist after the mputers were moved Millward n could not get a reconnection until late on Friday

Data from Virgin and Our Price for that Thursday, Friday and Saturday did arrive by early Sunday morning but Barnes says it was in a format that could not be interpreted in time. The software program which automatically removes data when there is a problem has now been removed for multiple retailers.

Barnes says the missing data has not had a dramatic effect on the charts. "It certainly hasn't created new number ones on any chart but further down you start getting things moving up and down," he adds.

Virgin and Our Price were unavail-

Urban appoints team at UMI strategic marketing

Universal Music International's

senior vice president of strategic marketing, Wolf Urban, has finalised his top-level team to run the recently created strategic marketing division, now dubbed UM3.

Urban has appointed former Universal Music France strategic marketing division head Alain Veille as vice president of TV merchandising in the new Lond based outfit, established in April to maximise the profile and value of Universal Music's catalogue. UM3, which covers all areas of

strategic marketing outside North America, also comprises catalogue marketing and commercial which are headed by Julian Huntiy and Linda Greenhalgh respectively

newsfile BRADIEV RE-ELECTED AT MOS Bradley was re-elected president of

the MPA at last Tuesday's AGM His vice-president Ben Newing, at Schott/Universal Editions, was also re-elected and two new MPA Council members replaced Windswept Pacific Music's Bob Grace and Warner/Chappell's Ed They are Warner/Chappell's head of business affairs Jane Dyball and Rondor Music managing director Dichard Thomas

INTERNET SUCCESS LIFTS ENLISHARES EMI's share price hit a high for the year of 560.50p on Thursday largely on the back of the successful flotation of US Internet group Musicmaker.com. In which the music company took a 50% stake in June. The Nasdaq float, at an Issue price of \$14, raised around \$75m for Musicmaker.com

PRS OVERHAULS GRANTS SYSTEM PRS has set up a c foundation called the Performing Right Society Foundation which

pledges to make £1m available annually via grants to all forms of music at all levels. Funding will be awarded through an application process to be explained this autumn, while the first awards will be made next spring

ABLEX BOOSTS CD PRODUCTION A 32% increase in CD production at Ablex helped the company at Ablex helped the company post unchanged pre-tax profits of £1.1m on increased sales of £14.7m (£14.0m) for the year to March 31, 1999. The Telfordbased replicator has also ned its name from Ablex Audio Video to Ablex Ltd.

CONFERENCE TO FOCUS ON DVD will take place at Lisbon's Alfa isboa Hotel on October 12-13 Key issues expected to be covered by the event include hardware pricing, production canacity, software distribution and product developments.



# Wibberly departs V2 in A&R restructuring

who handled this year's best selling UK guitar band Stereophonics, left the company suddenly last week as part of a shake-up at the department.

A&R manager Gavin Wright has

also left and been replaced by former product manager Richie Deeney. The changes come after the appointment of director of A&R Kevin Nixon in May.

A V2 spokesman says Wibberly's contract "had come to an end". Nixon and Wibberly were unavailable for com

John Brand, who manages Stereophonics - whose Performance & Cocktails album has outsold this year's albums by acts including Blur, Kula Shaker, Cast, Travis, Gay Dad and Suede - describes Wibberly departure as "crazy".

A source close to Wibberly says he is feeling "disappointed but positive" and will continue in A&R. V2 CEO Jeremy Pearce, who is understood to have spent much of Thursday and Friday with Virgin

Group chief Richard Branso also unavailable for comment. **Chrysalis Radio plans** CD sales via websites

ing CDs via the internet as it extends its Heart and Galaxy brands on to the web later this year Chief executive Phil Riley says the company is investing millions of

pounds in setting up Chrysalis Radio On-Line, which will include the launch of individual sites for its five Galaxy and two Heart statio "We are treating this as a bus

ness, not simply as a marketing extension," says Riley. "It is something we have been looking at doing for a long time but for a variety of reasons we didn't feel it was right Hopefully, we are stepping on the escalator at the right point One benefit of leaving it later is

that we can take a fresh look at what the functionality should be, he adds. "There is an opportunity to make the websites more intera tive and in tune with the output of the stations as it happens

The sites, which Chrysalis hopes to launch in the autumn, will offer real-time audio feeds from the radio stations and e-commerce



Riley: on the internet escalator

facilities, enabling customers to buy CD albums as well concert tickets online. Riley says the company is "very close" to finalising a deal with a CD fulfilment house.

The move comes a year after Capital announced a 50/50 joint venture with Telstar to start selling CDs from its websites, a move that upset retailers including HMV, which is a sponsor of one of the station's shows.

A managing director will be appointed to run the new Chrysalis division, reporting to Riley.



# M W COMMENT

#### **RE-RUN THE CHARTS**

like it or not, 47 years after the first music chart appeared in the UK, the charts remain the focus of nearly all industry activity. And so the reaction that greeted the publication of last week's charts is

Records by the likes of Blur and Semisono that been the subject of hefty promotional campaigns did not perform as well as might have been expected because a larger volume of their sales were achieved through the shops whose data was excluded rather than through the non-specialists. Meanwhile, some albums that had been heavily promoted at individual retailers whose data was included appeared surprisingly high. In a sense what has happened has happened and there is no point in wondering what might have been. Records that might have been chosen to appear on TOTP if they had performed better, or which might have been picked up by some of the largest retail outlets if they had been higher mid week, have already suffered. That cannot be reversed. Importantly, Millward Brown has now changed its computer programme so a single multiple's sales will not be excluded. But the matter should not be allowed to end there. Which is why it seems sensible for the charts to be re-run incorporating the full data

If this were to happen, it is said that it would be possible to calculate Virgin and Our Price's share on individual titles and overall. While this would be useful information, it is hard to see what long-lasting commercial damage it could inflict (not least as it would be a combined total rather than one for each outlet). More importantly, it would achieve two goals. Firstly, it would allow all those artists who had achieved particular sales status such as a Top 10 placing to claim what is rightfully theirs Record books aside, this can be particularly important when it comes to talking up a release to foreign affiliates. And secondly, it would clear up a messy situation and silence any lingering doubts about what might have been.

The sooner that is done the better. Alax Scott

#### TILLY

## STEPPING IN THE RIGHT DIRECTION

here and in the US with Britney Spears and Backstreet Boys, if they break Steps in the US, as widely anticipated, it will be against the current run of fortune for UK acts. The fact that Steps are supporting Britney on her Canada and US tour should put them in an enviably strong position, since she is certainly as hot as the weather in New York right now With the exception of Phats & Small (with dance independent Multiply) and Sony S2's Jamiroqual, most UK artists are having a lean time even in Europe, never mind the US. Then again, the criteria the industry uses to determine what constitutes a UK act can sometimes seem pretty suspect. Since they are generally categorised as "UK-signed" this means, for instance, that Cher is included. The A&R Investment may have come out of UK budgets, but how can we claim someone who sang backing vocals for Phil Spector in 1963 and had her first US number one (with Sonny) In 1965 has any real British connection? She's a true Yank.

W artists with the US takes on the long-awaited Latino feel here at last. With Jennifer Lopez enjoying a top five hit, the incredible Ricky Martin storming to the top of the charts (both US-based), and Lou Bega's Mambo No. 5, a Perez Prado Fiftles classic, ready to blow us away, it is surely time to say "Everybody Salsa". A more novel indication that people here have discovered rhythm is the number of Salsa and Latin American classes springing up around the country. Now all some enterprising record company needs to do is mailshot the thousands of people attending to harness a market for

here is, understandably, wide coverage concerning the here is, understandably, wide coverage concerning the security of the Virgin and Our Price data over a proportion of the past two weeks from the UK charts. I trust both Virgin and Our Price are now back on-line as we need these two chains - over the past few years they have helped greatly to break new artists into the charts. I'm also led to believe that the Our Price management buy-out is now back on cours Let's hope this goes through smoothly for all our sakes. We need you guys Tilly Rutherford's column is a personal view

# **IMVS** merges with **B**oxman as the online sector hots up

by Tracey Snell line music retailers Boxman and UK-based IMVS are to merge their operations in a deal which reflects

the rapidly-increasing competition in this sector Under the deal, IMVS will be inte grated into the Swedish-based

xman group, which is the bigger of the two retailers and has a pan-European presence. They plan to merge their UK internet operations into one Boxman-branded site. The combined company, which would have a pro-forma market capitalisation of £52m, intends to seek a stock market listing within nine The announcement comes amid

growing competition, with book retailer barnesandnoble.com last week launching an online music store and Amazon,co.uk widely expected to add music to its prod uct range later this year. Sony and Warner are also rumoured to be close to acquiring an equity interest in CDnow, which merged with rival

N2K last year. The deal comes three months after Boxman Jaunched a UK site and less than a week before IMVS

is due to relaunch under the name IMVS chairman and ceo David Windsor-Clive, who will become a member of the Boxman.com board, says the relaunch will go ahead as Jazz to raise profile with

new chart and magazine

The Jazz Industry Network (JIN) is

reparing for the launch of CIN's first dedicated national jazz chart as

part of a new drive to raise the

genre's profile. In addition, a new free quarterly

Jazz publication has been compiled

to highlight key releases from the

's seven record come

Blue Note, BMG, Sony Jazz,

Universal, Warner, New Note and

Harmonia Mundi, It will be available

via EMI Distribution to venues and

The quarterly's launch paves the

way for a jazz-only chart which CIN

is in the process of testing. CIN mar

keting manager Phil Matcham says he hopes the chart will be launched within the next few weeks.

formerly headed PolyGram's jazz

operation, told a JIN presentation in London's Soho last Tuesday that

the time was now right to try to

raise the profile of jazz.

retailers stocking lazz.











will not take place until around December. The deal is also subject to charabolder and regulatory

Some consolidation in this business was on the cards. We feel it's important to have a pan-European ence and wanted a bigger market for our skills. Many of our partners have asked us if we are opening up in Germany. This deals with those issues," he says.

IMVS was one of the first online entertainment retailers to launch in the UK in 1996 and has since struck more than 150 web partnership deals with companies and brands including Universal, NME and MW's sister website dotmus t had sales of £1.3m for the year to December 31, 1998 Boxman's growth has been more

explosive. Since its inception two years ago, it has launched four sites in the Nordic region and sites in France, Germany and the UK. It had turnover of £6m for the year ended December 31, 1998 and claims a 20%-25% share of the European online entertainment market. It has invested heavily in promotion, spending £2m on its UK launch campaign alone

Boxman ceo Tony Salter, a for-mer EMI executive, says, "This strengthens us in the most importent of our markets and consoli dates our number one position in Furnne, IMVS have a lot in common with us, but what they don't have is a brand as strong as ours.

#### New alliance steps up piracy fight The music husiness has through it

weight behind a newly-launched, cross-industry initiative which plans to step up the fight against counterfeit and pirate goods The Alliance Against Counterfeit-

ing And Piracy, bringing together industries including music, video and games, aims both to lobby the Government to introduce stiffer penalties for percetrators and make the public more aware of the effects of counterfeiting and piracy.

'It's time the pirates are stopped and made to pay for the damage to us," said the organisation's chair Lavinia Carey at a launch for the group in London last Thursday.

The Alliance estimates counterfeiting and piracy cost the UK industry more than £6.4bn annually accounting for £1.08bn in taxes. Music alone in 1998 lost

£10m in revenue to counterfeiting and piracy, resulting in an estimated £2m in lost tax revenue, according Carey, who is also the British



Video Association's director gener al, adds the trade in such goods is often used as a vehicle for criminals also involved terrorism, drug smuggling or hardcore pornography. The PI's head of operations David Martin adds a recent investigation in north London involving his own organisation's anti-piracy covered not only 15,000 illegal

CDs but 400 pornographic videos. The scale of the problem we're facing is very significant, not just nationally but globally," says Martin.

# Sanctuary looks to launch heavy metal website

which manages Iron Malden, alms to capitalise on its expertise in heavy metal music by launching a website devoted to the genre

The company estimates there are around 10m heavy metal fans worldwide who are potential customers of the website, which will be developed from the Iron Maiden site. This already attracts more than 5m hits per month

Chief executive Andy Taylor says the site will offer samples of new songs and news. The group hopes it will also be able to generate income from advertising, sponsor-



ship, the sales of concert tickets and merchandising. "The potential of the heavy metal site is substan-

tial," says Taylor. "It will also allow Sanctuary to maximise its existing skills and experience in exploiting this genre of rock music."

The move comes as the group announced that profits more than doubled from £494,000 to £1m for the first six months of the year to March 31, 1999 on a turn from £8.5m last year to £9.9m.

Taylor points to the organisation laylor points to the organisation of Robbie Williams' seli-out tour, by Sanctuary's booking agency division Heiter Skeiter, and the release of The Chemical Wedding by Bruce Dickinson as highlights of the six-month period.

Polydor's UK chart success this year with Abba is set to take on a new twist with a bid to break the A Teens, four Swedish teenagers who perform cover ons of Abba hits. The group's first single Mamma Mia is set for release here on August 23 having been number one in Sweden and climbed the charts elsewhere in Europe, while the tentatively-titled first album The tentatively-titled first aloum The Abba Generation is lined up for September 13. Among the ideas being discussed for the single is a CD-Rom featuring a karaoke version of the track and printing a version of the group's logo which can be coloured in on the sleeve to tie in with a magazine competition. The Box has already added the track, while television - formerly the Abba

at the end of this month



## Majorca music festival set to join live calendar The Balearic Island of Majorca is to stage its first full-scale festival

next month with a line-up sp everything from dance DJs to 4 Hero and Courtney Pine.

Musica Mallorca, which will take place between August 20 to 22, has been organised by a

Glasgow-based events manage-ment company of the same name with sponsorship by Pepsi and MTV In Spain.

The company's director Willie Knox, who as a tour manager and sound engineer has worked with acts including Frank Sinatra and Wet Wet, says the plan is to turn the festival into an annual event. The site - an agricultural plain in the Island's centre - has been secured for the next five

Sanders, whose company is also

providing content for the trial through

its motion.state51.co.uk website,

adds, "The whole point of the trial is

to learn. We're going to be looking at

the statistics which come out of this

very closely."

BT says other music content may

be added to the trial at a later stage.

introduced. Marek Rymaszewski

business development manager (music) at BT internet and multime-

dia services, says, "BT and Ginger

are negotiating with [independent

ance of performance clips from indie

record labels from the five series of

TFI Friday there have been so far."
The trial, which involves 900 BT

Interactive subscribers located in

north and west London, will continue

during the next three months

labels bodyl Aim to facilitate clea

while consumers may also be able to purchase CDs as more services are

# newsfile

OUR PRICE BACKS BOX BREAKERS Our Price is sponsoring The Box's Breakin' Out On The Box show in a one-year deal worth £250,000 announced last week. It is the first time The Box has secured sponsorship for the programme, which is broadcast daily and previews videos by up-and-coming artists

3DD SECURES MEL C DOCUMENTARY UK distributor 3DD Entertainm has secured worldwide rights

outside the UK to a new 30 outside the UK to a new 30-minute documentary about Spice Girl Mel C – and has already sold the programme to TV4 in Sweden and RTE in Ireland. The fly-on-the-wall documentary will also be broadcast on C4 at a date yet to

GOODMAN OPENS ABSTRAKT PR Anna Goodman, who formerly handled promotions for Strictly handled promotions for Stricuy Rhythm, has set up promotions company Abstrakt covering areas including music, theatre and books. Her current music clients include the labels Subliminal, Released For Pleasure and 7 Head. She can

be reached on: 0181 968 8140.

BALL AND TONG FRONT MUDIK AWARDS hosting this year's Muzik Dance Awards which are taking place on October 14 in London at a venue yet to be announced. A live tour, being staged with SJM concerts, will run around the event featuring acts including Faithless and Grove Armada, while Virgin Retail will run a campaign in conjunction with

NEAVE SETS UP COLLABORATION Courtney Pine's manager Nikki Neave, previously with John Reid Enterprises and Tickety-Boo, is setting up her own management company called Collaboration which begins

operating on July 19. BIITIER DREVIEWS ON THE NET Bernard Butler is to preview the title track from his forthcoming

second solo album on the internet ahead of its release in October. Friends & Lovers will be available on the Creation Records artist's website (www.bernardbutler.com) from

WILLIAMS' GOLD STAR John Williams' origin

BPI soundtrack to the Star Wars movie The Phantom Menace was certified gold by the BPI last week, matching the achievement of Positva's first number one single Boom Boom Boom by the Vengaboys.

HOW TV SHOWS' RATINGS COMPARE

**Programme** Top Of The Pops\*\*2.897 .64 ON 1.894 -34,6% CD:UK\* Planet Pop\*\*\* Jo Whiley\* Pop Zone 916 856 49 19 -57.3%

Pepsi Chart Show\* 559 Videotech 220 combined weekly figure: '98 Fridey show broadcast on Thursday due to France '98 \*\*\* average of two transmissions
 Source: Mediacom TMB/Barb w/o June 21



# Virgin links up with Ginger in BT video-on-demand net trial

Virgin Records has joined Ginger Media Group (GMG) in piloting videoand emand and other interactive services over the Internet as part of a ground-breaking project being conducted by BT.

trial, which went live last week, is seeking to analyse consumer reaction to interactive media services delivered via high-speed networks capable of providing almost CD-quality audio and TV-quality pic tures. Music is a key component, alongside content such as news. snort and lifestyle

Virgin is participating through its c3 pop-based website, which won the best website award at this year's MW Creative And Design Awards. As previ ously reported, GMG is providing con tent from its TFI Friday TV series

TOTP, which had originally planned to be involved, has been forced to pull out because of copyright clear-

identity last week as it seeks to

cross-media advertising campaign. The new logo - the first re-design

in 10 years - has been created by

design agency Bamber Forsyth and

aims to give the brand a fresher

look. Programme director Andy

Roberts says, "Kiss is moving on

and has changed. It is a radio sta-

tion for young people in London and

The recent on-air changes includ-

we want to reflect that."

recent programming changes at the station through a

reinforce

**New logo freshens up Kiss** 

in bid for London listeners



The BT trial: offering full-screen, full ance problems - reflecting the industry's persistent caution over internet

The c3 service offers full-screen full-length videos by acts including Spice Girls, 911, Kayana and Billie, Virgin is also using the trial to cross promote artists on EMI group labels

Kiss: new look, new logo

door media last Wednesday under

the strapline Live Sexy. The TV cam-

paign, which runs for four weeks

includes regional terrestrial sta

tions, cable and The Box nation

wide. Press ads are to follow

shortly, while Kiss has also

launched a new website under the

title Live Sexy. "It's a guide to living sexy." explains Roberts, adding

that it has a direct link to the main

Kiss 100 website. "It has been

heavily promoted on-air and on posters around town."

devised by media agency Mother.

The advertising campaign was

including Robbie Williams and

Vengaboys Paul Sanders, director of new media consultancy State51 and a

consultant on c3, says, "There is a lot of logic in cross-promotion, c3 is a very strong brand. I think this kind of activity will become irresistible as

ength videos

# Virgin Cola backing to expand NME gigs and tickets service

nificant sponsorship deal of the past 18 months by striking an agreement with Virgin Cola to ticketing services.

figure sum, was brokered by OneDial, which puts together mar-

Among the new services being introduced on the back of the deal will be an audio version of the mag azine's Now Booking gigs-listing section on a national rate number and the V99 Information Line, which will give latest line-up news and both travel and camping infor-mation on next month's Virgin Cola-backed event.

competitions and ticket deals running every week in the magazine, while Virgin Cola branding will be included on the ticket-booking

expand its gig information and The deal, for an undisclosed six-

keting programmes, and tele-phone and online ticketing service company ATC. It follows Carling's decision last year to sponsor the annual NME Premier Awards.

There will also be a series of

Virgin: adding fizz section of the NME's website nme.com. Links between the site

Virgin Cola promotions manager Francesca Rateman says the deal is the latest in a number of links the brand has made with music the brand has made with music, beginning three years ago with V96. "We strengthened that asso-ciation with the launch of the Virgin Cola Ticket Hotline last year and it's great that we have been able to take that concept further with the NME partnership," she

and Virgin Cola's own sites are

also being added to allow easy

navigation between the two.

#### ed introducing a more mainstream daytime playlist to make the station more accessible to its core 15-24 year old audience. According to latest Rajar figures, the station increased its reach to more than 1m listeners during the first quarter of the year, although how much of that was due to changes at Kiss or Rajar's new data collection methods is difficult to tell.

The unveiling of the new logo coincided with an advertising campaign kicking off across TV and out-MUSIC WEEK 17 JULY 1999

#### EDITED BY PAUL WILLIAMS

Sony UK's most extensive US suc

cess since Paul Burger took charge

in 1993 has sealed a strong first six

months for the group's international

Jamiroqual have all landed Top 40

albums on the other side of the

Atlantic during a period that has oth

erwise been generally bleak for UK repertoire in the US, while all three

have scored Top 20 successes this

Achieving Sony's most impressive chart showing during the period are

lamiroquai who in MWe first six monthly sales performance survey of

UK-sourced repertoire, appeared

with Synkronized in seven of the

eight feading countries' Top 20s

Like Jamiroquai, Universal's

UK TOP 20 AIRPLAY HITS IN EUROPE

Boyzone and Texas have also both

B\*Witched, Charlotte Church and

The sun is far from setting on the international success of The Chemical Brothers' Surrender, which makes further progress this week on several European sales charts. The Virgin album leaps six places to five in Belgium and nine places to 14 Belgium and nine places to 14 in the Netherlands, while in Italy it stays at six. The single Hey Boy, Hey Girl remains at 16 in fono's Top 20 survey of the biggest UK-sourced hits on European radio.

 The same fono chart makes it nine weeks in a row at the top though the Sony S2 release has a new runner up to contend with as Phats & Small's Turn Around as Phats & Small's Turn Around rises one place to two. Dropping below the Multiply act's hit is In Our Lifetime by Texas, while the Mercury act's follow-up Summer Son is the chart's highest new

 That second track in the om Texas gives Universal chart from lexas gives universal five of the hits present with Sony (including Nude) supplying four of the releases, EMI and the Indie sector three aplece, Virgin and Wamer two each, nd BMG one through Westlife's Swear It Again

Australian singles chart continues in some style with Say It Once last week jumping seven places to nine to make them the highest-ranked UK act there. The East West act are currently working on their second album

 Boyzone battling Shania
Twain for the number one album
spot – this week at least the top two postrons in the Danish chart match those of the UK, though the order is different – in Denmark Twain's Come On Over claims superiority over the Irish act's By Request.

· This year's reworked version of Made It Back gave Beverley Knight her biggest hit to date in the UK when it reached number 19 in April. Now the word is spreading across the Channel. where the same track makes a 16-place lump to 34 in the French singles chart, Two places below is fellow EMI act Geri Halliwell, whose Look At Me reverses its decline by progressing one notch.

 UK talent such as Robbie Williams and Fatboy Slim m Williams and Fatboy Slim may well crack the US top 10 even qulcker than the most optimistic record company executive hoped – technically at least. Both artists are among 16 other acts on the second Now! album which is being released to rotall in the States on July 27. Now!'s first States do uting, some 15 in the states of July 27. Now!'s first Stateside outing, some 15 years after the brand's UK debut, became the first modern hits compilation to break into the US Top 10, selling more than 1.7m units in the process.

 There are few certainties in life, but one of them is Elton John's Candle in The Wind 1997 being somewhere in the Canadian Top 10. A continuing Canadian top 10. A continuing fixture since its release there in September 1997, the single last week became the highest-ranked UK-sourced single in Canada for the first time this year. One place below Sir Eiton at seven is Geri Halliwell with

Chart-topping success for Moloko's Sing It Back acro the Atlantic is paving the way for the track finally to become a substantial hit in the UK. The Echo release which originally reached number 45 here in March, last which originally reached number 45 here in March, last week spent its second week at number one on Billboard's Club Play chart in the US and is now lined up for a UK refissue on August 23. Chrysalis Group music division CEO Steve Lewis points to February's Miami Dance Convention as the catalyst for the track's success in the US, where it is licensed to Warner. "It was one of those records that just really took off down there. I knew we had something going on when I started getting loads of phone calls about it." says Lewis, who adds the track has also entered the French, German and Dutch club charts. Last week it was new at seven on the MW Cool Cuts chart.
The track, which has been remixed by Boris Dlugosch, is set to be followed next year by Moloko's third album.



# **US** hits power strong Sony international performance

UNIVERSAL Singles: WARNER BMC:

registered higher this time on a num ber of sales charts than with any previous album, though their success is so far more Furone-based and less videspread than the Sony S2 act Virgin's generally quiet UK perfor mance has been compensated in

part by the fact that several key releases, including Skunk Anansie's Post Orgasmic Chill, have performed far better overseas Meanwhile, despite EMI's on-going

campaign to break Robbie Williams in the States - the company is about to singer has been outperformed inter nationally by fellow EMI artist Geri Halliwell in this first-half period.

Warner has been unable to boost a spread of UK-signed acts with international success this year with virtu ally all its Top 20 representation in the key territories achieved by Cher.

And the going has been even tougher for BMG, which has so far failed to place a UK-signed act this year in the Top 20 singles or albums charts in the US, Japan, Germany Canada and Netherlands, though it just missed out in the States where Five's rejuve nated self-titled debut hit a new peak

of 27 in April. In the india sector success has included Multiply's Phats & Small, whose single Turn Around has achieved Top 20 successes in terri tories including Canada, France and

# Canned Heat Amiroqual (Soxy S2) Turn Around Photo & Small (Muttiply) In Our Ufetime Texas (Mercury) She's in Fashion Spede (Nucle) Look At Me Ged Hallwell (EMI) 6 Cloud #9 Bryan Adams (AZM/Mercury) 12 I Don't Know What You Went... Pet Shop Bays (Pariophone) Seed Like Chrooties Sanks & The Mechanics (Wg): Seed Like Chrooties Sanks & Bigbot (Chrootie BoyPepper) As George Michael & Mary J Billige (Chic) Summer Son Tecuse (Mercury) Strong Rebbet Williams (Chryselis) Strong Enough Cher (WEA) You Needest Mars Bernard Now That You've Gone Mike & The Mechanics (Green 11 10

13 11 14 14 You Needed Me Beyarre (Polydor)
Hey Boy, Hey Gif The Chemical Brothers (Virgin)
Red Alert Basement Japa (Ul. Recordings)
Borne It On The Westnemen B Witched (Glow Worm/Epic)

You Don't Know Me Armand Van Helden (Ifrr) Swear It Again Westilfe (RCA)

GAVIN US URBAN RADIO TOP 20 Fortunate Maxwell (Columbia) Bills, Bills, Bills Destina's Child (Columbia) Happily Ever After Case (Island/Def Jam) Charte's Got A Man Charte Moore (MCA) Where My Glifs At 702 (Motown)

Did You Ever Think R Kelly (Jive) 808 Blacque (Colum Wild Wild West WIE Smith (Columbia)

Almost Doesn't Count Brandy (Adarsim Everything is Everything Lauryn HIII (Columbia) So Anxious Glesavine (550 Music)

Anywhere 112 (Bod Boy/Arista) It's Not Right But It's Okry Whitney Houston (Arista) Nextr Gorna Let You Go Faith Evens (Arista)

What Ye Want Ruff Ryders (Intersector Back That Azz Up Amenile (Universal)

us **GAVIN** 

TOP UK-SIGNED SALES CHART PERFORMERS ABROAD

ALIETPALIA album Synkronized Jamiroqual (Sony S2) single Cardin... Etton John (Rocket/Mercury) album Surroder The Chemical Brothers (Vision) sleggie Turn Around Phats & Senati (1), plond album Synkronized Jamiroqual (Sony S2) 3 single Turn Around Photo & Small (Multiply) 19

Look At Mo Gerl Hallwell (EM) 13 Surrouder the Chemical Brothers (Virgin) 6 6 ETHERLANDS single Turn Around Phats & Small (Multiply) 15 11 album By Request Bevzone (Polydor)

single Carried Heat Jamiroqual (Sony S2) 9 album Systemated Jerninoqual (Scray SZ) 9

single Believe Cher (WFA) album Believe Cher (WEA) 32 27

Nearly all of the Brits in the chart are in decline, these being Def Leppard

AMERICAN CHARTWATCH by ALAN JONES

ap rockers Limp Bizkit retain pole position on Billboard's Top 200 album chart, with their second album Significant Other still strong as 335,000 sales takes its two-week tally to 970,000 copies. Despite the airplay success of the single Nookie, the album suffered a 47% decline, the biggest of any album in a week when - because of the independence Day holiday weekend - sales were up overall by a healthy 12%. The rest of the top five line up as before, with Backstreet Boys' Millennium and Ricky Martin's self-titled album again in second and third place. The Backstreet Boys album sold 265,000 copies, Martin's 237,000 and both have topped 200,000 sales every week since their release, Martin hitting the mark eight times and the Backstreet Boys seven times. The movie Wild Wild West's debut at the top of the box office chart helped its soundtrack album to hold on to fourth place, while the Disney movie Tarzan remains fifth. The highest new entry is Beneath The Surface, by GZA/Genius. The latest Wu Tang Clan spin-off, it debuts at number nine with 117,000 copies sold.

Nearly all of the Brits in the chart are in occline, these baring bet Leppara (35-44), The Chemical Brothers (32-56), Jamroquai (59-83), den Halliwell (62-86), Fatboy Slim (89-98), Sarah Brightman (Eden 123-125), Robbie Williams (111-130), Five (126-131), Phil Colline (138-139), the Lo Fidelity Allstars (132-149) and Van Morrison (155-165). Sarah Brightman's second chart entry, The Andrew Lloyd Webber Collection stays at number 133 (its ighest position so far), while there are just two climbers, these being One Night Only (191-190) by the Bee Gees (pictured) and Charlotte Church's Voice Of An Angel, which

bounces 81-61. Four months after its release, it tops the 600,000 sales mark On the singles chart, Destiny's Child complete

a five-week climb to the summit with Bills, Bills, Bills. The R&B divas obviously believe that if a ng's worth saying, it's worth saying three times, as their previous biggest as No, No, No, which reached number three a little more than a year hit v ago. Phill Collins' Tarzan track You'll Be In My Heart climbs 24-21, thus becoming his biggest Hot 100 hit since Something Happened On The Way To Heaven reached number four in 1990. The only other British record in the chart is Fatboy Silm's Praise You, which slides 76-83.

newsfile ROBBIE AND KYLIE IN THE STUDIO TOGETHER ROBBIE AND RILL IN THE STUDIO TOWNER.
EMI:Chrysalis' Robbie Wijliams and
Parlophone's Kylle Minogue are writing and
recording in a studio together – although
for what project is unconfirmed. A

they would be duetting together

ALL SAINTS PUT BACK UNTIL HOVEMBER

New All Saints material has been rescheduled from this summer until

spokeswoman says the pair of EMI artists had "been friends for a long time" but adds that it is too early to confirm rumours that

November at the earliest, London Records is understood to be keen that the three of

the quartet finish filming the Dave Stewart

penned Honest before launching their second album campaign, which is expected

to kick off with the single Distance From

THE VERVE'S MCCABE REMIXES MELLOW

Ex-Verve guitarist Nick McCabe's first

project following the band's split is a remix of East West's Mellow. The live

Parisian act – who were signed last week by A&R managers Jim Gottlieb and Paul Hitchman – have also had their September

single Instant Love remixed by Twisted

SKIN TO SING REEVES AND MORTIMER THEME

week set to record the vocals for what is

understood to be the theme to next year's

Randall & Hopkirk film. Songwriter/ producer David Arnold recorded the music

to the Vic Reeves and Bob Mortimer film at

Narvo'e Andy Votal

# push by signing Seven

Telstar is continuing its drive to develop its artist roster with the signing last week of Crystal Palace-based rock band Seven. The band, discovered in London's Water

Rats, are described as a mix of Led Zeppelin and Guns N' Roses and were signed by Telstar A&R manager Simon Banks.

The move comes as the independent last week hired former BMG music division president Jeremy Marsh to oversee its record labels and further build up its artist development activities

with E-17 after just one album. The band debut single for Telstar entered at two but their album peaked at 43. Insiders suggest the band want to develop their R&B side white Telstar wanted more mainstream product

# Sermon closes after 13 years of operation

Sermon Management has folded after 13 years following a spate of "bad luck" for its artists and their labels

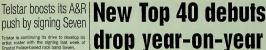
Although The Warm Jets remain on Island, other acts have parted company with their labels. They include Jack from Too Pure, Tiger from Island and Strangelove/Patrick

Duff's Moon from Food.

Unsigned Sheffield band Flashman, forerly Electrascope, have been taken on by Gary Knighton.

Sermon principals Sern Canning and Paul Feneron are understood to be in talks senarately with publishers over careers in A&R and back catalogue/compilations

Sting last week finished mixing the follow-up to his 5m-selling 1996 album Mercury Falling at Maxim Studios in Paris for what is shaping up to be one of autumn's key ma stream releases. The first single from the album will be title track Brand New Day on September 13, a breezy pop song featuring Stevie Wonder on harmonica. Interscope US-signed Sting, who will be released through Polydor Associated Labels in the UK on the A&M imprint, recorded the bulk of the album (to be released September 27) on his mobile studio in Italy, plus a little at home in Wiltshire. A source who has heard the material says, "It's got Eastern influences, but It's not like world music - it is prop er pop and rock tunes."



by Stephen Jones The tough task facing UK A&R teams is ned by new figures which show that exactly half as many UK-signed artists enjoyed their first Top 40 album position in the first six months of this year compared with the same period a year earlier

And while there has been no discernible most successful label in both periods, independent labels appear to have been just as cuccoccful ac majore

The 11 UK-signed acts which scored their first Top 40 album placings between January and June this year are: Afro Celt Sound System (Virgin), Basement Jaxx (XL/Beggars Banquet), Beta Band (Regal/Parlophone) Gay Dad (London), Geri Halliwell (EMI), Lamb (Fontana/Mercury), Mogwai (Chemikal Underground) Ultra (Fast West), Ultrasound (Nude), Beth Orton (Heavenly) and Shack

At the same stage of 1998, 22 acts had achieved the same milestone in their The only labels to score first-half break

though albums in both years are: London (who scored last year with Asian Dub Foundation's debut), Chemikal Underground (Arab Strap) nd Virgin (The Unbelievable Truth). Meanwhile, the number of UK-signed artists scoring their first Top 40 single has

also fallen, though not as dramatically as on the albums ranking So far this year, 43 out of the total 311

artists who have enjoyed Top 40 singles hav been UK-signed artists climbing that high for the first time, compared with 58 out of 356



new entries in the first half of 1998. This means that the percentage of Top 40 singles chart new entries scored by UK artists mak

ing their first appearance there has remained stant at around 8%. Of this year's 43 newcomers, around 56% have been album artists rather than one-off records such as dance hits or novelty records. This is an improvement on the pre-

vious year, when the percentage was just less than 50%. Despite the volume of pop material succeeding in the charts, the albums which have so far broken through are far more alternative in nature. In part, this is because labels may be building up development pop artists

for release in the fourth quarter. Meanwhile some artists may be being released earlier this year in order to qualify in the period (August 1988-July 1999) for a Technics Mercury Music Prize nomination.



London's Air Studios on Friday PLACERO AND BOWIE RE-RECORD TITLE SONG David Bowle has collaborated with Placebo on a re-recording of the title track to their last album, Without You I'm Nothing, for a 20,000 copy limited-edition release on August 9. The track, which will be ineligible for the charts, was produced by Steve Osborne and mixed by Dave Bascombe at New York's Chung King In April. The artists' relationship dates back to Placebo's 1996

tour support to Bowie and was cem when they performed 2 February's Brit Awards rmed 20th Century Boy at

#### FOEL SNAPS UP STONEBRIDGE Edel Records' senior European A&R

executive Michelle Petre has signed Stonebridge with the intention of using his skills in \*finding new talents and artists, develop them, write songs, produce and mix them in close cooperation with (Edel) The producer/songwriter/musician has had several Billboard Dance Chart number ones and most recently co-wrote and oduced Boy You Knock Me Out for Tatyana Ali and Will Smith.

eftfield - Rhythm & Stealth (Hard Hands/Columbia) Gradually proving worth

September 6); Mary J Blige - All That I Can Say (MCA) Mary goes jazzy on this Hill-penned cracker (single, August 2): Fred & Roxy - Something For The Weekend (Echo) Annoyingly catchy bubblegum pop track (single, tbc); Cay - Nature Creates Freaks (East West) Proving rock lives with a stand-out title track (album, July 5) Various - Big Daddy OST (Columbia) Stand-outs include tracks by Mel C, Shawn Mullins and Sheryl Crow (album, July 19); Sneaker Pimps - Low Five (Clean Up) Sleepy but dark return (single, August 2); Muse - Muscle Museum (Mushroom) Stand-out eerie theatre hall track on sampler (single, tbc); James - Millionalres (Mercury) Sounding like a band again (mercury) Sounding tike a band again great (album, tbc): Pet Shop Boys – I Don't Know What You Want But I Can't Give It Any More (Parlophone) David Morales hooks up with the Pets (single,





s Ga Ga - Mel C's track for the Big Daddy OST nce again proves, cowriter Phil Thornalley continues to suceed while remaining firmly in the background. Two years ago the BMG

Music-published writer was best known for having once been bass player in The C Until, that is, Natalie Imbruglia recorded Torn and not only established her own solo career, but made him one of the most in-demand songwriters in the UK. "I just love hearing my songs on the radio. It still does the trick and I still get the buzz I did when I was 18 around the time of The Cure," he says

He credits manager Bill Stonebridge and Imbruglia's A&R Marc Fox with having reviving his career. In two years his core song writing partners have emerged as Colin Campsie (Beverly Craven's husband), Dave Munday, Boo Hewerdine and Steve Booker.

Either alone or with them, he has enjoyed success writing with and for acts such as Mercury's Bryan Adams and Columbia's Hepburn. And his name also crops up on ecords by artists as diverse as Food's Liz Horsman to The Moffatts, who have recorded



e of his and Munday's songs, Until You I ove Me, for the soundtrack to the forthcoming Drew Barrymore film Never Been Kissed. He was reunited with Mel C - he wrote for

the Spice Girls before they were signed, although his tracks were subsequently rejected - after they bumped into each other at an Imbruglia party. "I wasn't sure it was going so well, because for the first few days she liked everything we did. So it was a bit of a relief when on the third she didn't like so thing," he says. "She's great fun and holds herself up writing. Ga Ga is probably the most raucous thing we did and (producer) Rick

Eventually they co-wrote five tracks, three of which seem likely to make her solo debut album. But Thornalley is as happy working with unknowns and has been lucky scoring a string of debut singles

The Hepburn collaboration - Thornalley cowrote I Quit with Campsie and Bugs with Hewerdine - came in part through having grown up with manager Mike Nocito of pro ducers Notodog (Thornalley's brother is m ried to Nocito's sister). Now further success looms with Telstar's BB Mak (who are show-

casing at London's Café De Paris tomorrow). They came and played in my kitchen at home and you could just feel the talent because they sing so well," he says. "Ollie (Lieber, producer) just did the best job though it was a nice little single which he gave a mighty kick up the arse

Now, as he takes a break, Thornalley o tinues to search for an exciting new talent with whom to set up his own production com pany. "I enjoy the freshness of working with new artists and getting all the respect. They look to you to kind of guide them, then some-times people start thinking they know too much. It's nice when egos fit in.

MUSIC WEEK 17 JULY 1999

# PROFILE - DAVID HOCKMAN

Ome July 22 and David Hockman will have more than just his 50th birthday to colebrate. As the chief architect of the new publishing division being launched by expanding sindle Edol, the former Polycram Music Publishing chief has been granted an exciting fresh start in the music business.

It is not the first time he has been given the task of building a polishing companion from scratch. Back in the mot lightes PhylyGram is parent Philips had called on the services of the former barrister after the realised the mistake of attempting to divest music interests. Having sold publishing wing Chappell intersors to Marrer, Philips was subsequently harshoring by antitrust laws and decided that if the record company and to be retained then a new publishing wing

should be launched.
Under Hockman's 12-year stewardship,
the likes of U2, Elton John, Leonard
Bernstein, Jerome Kern, Tim Rice and
Andrew Lioyd-Webber and, more recently,
The Cranberries and The Corrs were added
to the books. During that time, the
division's estimated annual turnover rose to
£155m with profits at £25m.

Seven months after finally leaving PolyGram, Hockman is arguably in an even more powerful position than he was before. As the chief executive of the new international publishing division of Edel, he certainly has more control, flexibility and scope along with the backing of what is now recognised as one of the world's most

aggressive independent music companies. Fush with \$50 maised by a series of financial nanoeuvres including the 22.5% share issue on Frenkfult's News stock market last September, the Hamburg-based market last September, the Hamburg-based countries from Bureca Aires to Singapore by way of New York, Maddid and Stochholm has embarked on an ambitious development phase, with the launch of a publishing division being just the latest in a series of

planned moves. Edel founder Michael Haentjes, who first

# Back to the future as David Hockman aims to build a new publishing giant



met Hockman at the start of the year — "after that, I knew that if I went into publishing it wouldn't be with abyen other than David"— and the publishing it wouldn't be with abyen of the than David"— and the publishing the publishing the publishing the in addition to normal ASR and catalogue acquisition activities will be by setting up joint ventures with funding provided by Edel, which is Isted considering as econdary share of defining to

raise more working capital.

After 23 years within PolyGram, Hockman is clearly looking forward to life outside the corporate structure and believes Edel's independence offers a carrot to both established and emerging writers and artists who would rather not link with a major. "Edel

CV: DAVID HOCKMAN

BORN – July 22, 1949 EDUCATED – Leicester University 1972 – Begins practice as a barrister 1973 – Appointed legal advisor, Dick James Music, whose principal client is

Elion John 1975 – Joins PolyGram Leisure as legal adviser to all its subsidiaries including record labols and publishing interest 1976 – Takes post at Chappell international triat as legal and business affairs manager and then as 1890 etc. 1976 – Takes post at Chappell international triat as legal and business affairs manager and then as 1890 etc. 1976 – Takes post at Chappell 1976 – Takes pos

and Channel 5 Video Distribution definitely has a flexibility which doesn't exist

leads the corporate divisition. The says, the control of a capacitions and executive recruitment Hockman is tactium. It's very early days, the second of the control of the

about them now," he adds. It is understood

J. 256 – Appointed chief executive of new Polycram international Music Publishind, Charged with job or rebuilding the group's publishind interests from scanning the group's publishind interests from scanning the group's publishind manufactured that the group's publishind manufactured that the group's publishind manufactured that the group's publishind with the group's publishing displayed with the group of the group's publishing displayed with group of the gr

that one of these could be PolyGram writer Desmond Child.

t The Megasongs deal provides an echo of the days when Hockman was creating the foundations for PolyGram Music – one of the first acquisitions was that of Sweden Music, which comprises the priceless Abba catalogue.

As it was then, so it will be now. Hockman will uncountedly utilise his extensive international network of connections and insider's knowledge of where new talent is emerging and which established writers and catalogues are not the move. It will be interesting to see how soon it is before Universal ruse the day it dispensed with the services of this potentially dangerous new rival.

# AUSTRALASIAN MUSIC INDUSTRY DIRECTORY

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#### THE HISTORY OF PAY-PER-VIEW IN THE UK SO FAR



Robbie Williams; live show was the first music PPV event



Spice Girls: Wembley date for Sky thought to have pulled 500,000 viewers

Pioneered in the US in the early Nineties with major sporting events and blockbuster movies by the likes of boxing promoter Don King and cable channels such as Rupert Murdoch's HBO, pay-perview is a very young medium in the UK.

The first PPV broadcast on this side of the Atlantic was the Sky Box Office Mike Tyson vs Frank Bruno heavyweight title fight on March 17 1996, which the channel says drew an audience of 700.000. Subsequently, there has been a series of boxing matches focusing on media-friendly athletes such as Chris Eubank and Prince Naseem, whose April bout against Paul Ingolls was the most recent and cost £11.95 to vlow before the date of the fight and £18.95 on the day.

Two years ago, Sky Introduced its Movies On Demand offering a choice of films to cable and satellite subscribers - last week's range included Godzilla and Scream 2 which cost £4.95 each. Robble Williams became the first music PPV event with his live show hosted by Chris Evans from London's Forum on June 3 last year. That event was followed by the Spice Girls At Wembley on September 20 and Boyzone on October 19.

Sky will not disclose viewing figures but the first two events are understood to have attracted around 500,000 viewers each, with subscribers paying £9.95 before the date of the show or £12.95 on the day.

PG

# Music fights its corner to find a new home on PPV television

or the British music industry the future not only digital – it also looks set to include pay-per-view.

As broadcasters such as Sky, ONdigital and the BBC pave the way for a televisual revolution, the potential for music events has been highlighted by Sky Box Office's recent stated commitment to proadcast at least three pay-perview (PPV) Live In Your Living Room events a year.

The next show will be Simply Red Live at Haydock Park on August 22 and follows events featuring Robble Williams, the Spice Girls and Boyzone. Meanwhile, sources within rival Onligital confirm that music will form one of the platforms for the nascent company's PPV plans later this year.

Since its faunch last November ONdigital has screened two live musical events, Pevarotti's 200th concert featuring the Three Sopranos on June 19 this year and the end-of-tour performance at Wembley Arena by All Saints on June 25. Unlike the Sky shows, where armchair

tickets cost £3.95 prior to the date of broadcast and £2.95 on the day, the ONIGIDAL over the CALL of the CALL of the CALL of the CALL of CALL

"The music shows were provided free as a loyalty reward to our customers," says an Ondigital spokeswoman. "We are now drawing up plans for a PPV roll-out later this year and music will definitely be included in the diary of events."

The success of PPV music is difficult to gauge; Sky declines to reveal figures for any of its events, although industry sources believe that both the Robbie Williams concert last June and the Spice Girls in September achieved



Connecly: believes PPV events provide a valuable promotional weapon

around 500,000 views apiece. Whether those had a knock-on effect on album sales is unclear. The Spice Girls gig was great for profile and pressige, but it came late in the life of the album and thour, so it's hard to say whether it had an impact, says Vergin Records president Paul Corror, These shows have a lot to do with record company and retail. The notice Pty veiwing figure tumpeted by

Sky is the 700,000-strong audience it drew for the first ever UK PPV programme, Mike Tyson vs Frank Bruno on March 17 1996. In broadcast terms, this represents a 15% buy rate – the proportion of Sky's claimed viewership of 19m extrapolated from its total reach of 7m satellite and cable homes.

This is a particularly strong rate when compared with the US sister channels owned by Sky's parent News Corp, which usually manage to draw 1m PPV viewers out of their total of 80m homes, although of course that market is much biger than the UK.

Whatever the figures, it is generally sceepted that music comes third in FPV ratings compared with sporting events and big movies. However, the exclusive nature of inter broadcasts is a crucial weapon in driving recruitment of viewers to digital

Sky says 551,000 homes have switched to digital since its launch last autumn, and claims the fastest roll-out of digital services anywhere, with a predicted 1m households by October.

"Jun Your Llving Room has been a great success for and helped the artists concerned shift a lot of product," says Mars short shift a lot of product, "says Mars with a lot of product," says Mars who pusts out that the PPV concerts themselves from part of the promotional battery for individual artists — not least when they are heavily pre-promotion of the station in the run-up to the event (the trailer for the Robble Williams event won an award

at last year's Promax awards).
Proposition and ownership of rights for the
PPV shows changes from breadcast to
broadcast, but so for the indistive has in
the main come from the artists and their
management teams, with Sky granted first
and exclusive UN broadcast rights in return
for providing production facilities. This
relatively limited investment on the part of
the broadcaster is another reason why they
are proving increasingly attractive to
companies likes.

In addition, says Conneely, PPV events are providing "another sort of home" for music on TV. "These shows are going out at prime time on a Saturday night," he says.
"For the viewers it becomes the main event; we heard about Spice Girls fans organising slumber parties when their show was screened."

This is a point reinforced by Julian Ireland, associate director at advertising and marketing group Target Media. "Music does not get many breaks on television, so the PPV events can be quite attractive to advertisers because they provide a sympathetic environment."

'As PPV events develop and mature, it's conceivable that we'll start to see

PPV moving away from the bigger artists to include smaller acts operating in more niche genres like dance' — Julian Ireland, Target Media

"And as they develop and mature, it's conceivable that we'll start to see PPV moving away from the bigger artists to include smaller acts operating in more niche genres like dance. The Chemical Brothers or Basement Jaxx would make for fantastic

shows. "Such a move would delight Virgin's Paul Conroy. "The good news is that there is more music being presented on IV, but we spend a lot of our time trying to get coverage for baby brands and developing acts," he says. "It's quite understandable that PPV tents towards the big and established names, just as in boxing and cotablished names, incoming the more exposure for never acts coming through."

MUSIC WEEK JULY 17 1999

											_			ahel CD/Cas	ss (Distributor)	TITLES A-Z
	Die	Ties.	Title Lobel CD/Cass (Distributor) 7/12' Artist (Producer) Publisher (Writer)		This	23	Wes	Artist	Producer) F	ublisher (V	Voiter)			22001 0001	7/12	
			LIVIN' LA VIDA LOCA Columbia 6676405,6576401 (TEN)		20		-	SHE	S IN FA	SHION		N	ude NUD	44CD1/NUD	44MC (3MV/P)	type (Tail Core)
U	1	NEV	Bicky Mertin (Child/Book) Warner-Chappell/MCA-PolyGram (Roses/Child)		38						nBare Tun	Sony A	ATV (Amders	serviced hing)	2)HUTC 112 (E)	Jack Nighing
					39	21	2		IG IT OF		E (Ball/Blac	kbum/Gr	ay/Ottewel	Percecki	-71	And 3 Hoffs.
	2	1	3 9PM (TILL I COME) Sound Of Ministry MOSCOS 132/MOSMCS 132 (3MV/TEN) ATB (Tomorburger) Ministry of Sound/Sony ATV (Arcos/Gamelor/Glabon/Tazneberger) , (MOS 132		40	37	7	CALL	TALATED	Vienne	STY STORE	W/ ICDS	WTRAV 10	SI-XTRAV 1	(12 (3MV/TEN)	Animal Song, The
ı	3	2	WILD WILD WEST Columbia 8675962/6675964/-/- ITEN)		41	-	2									Eaby One Ware Time
	_	_	Will Smith feet. Dis Hill Fessell WDJ share: FM 10x2 BH 17 Conta (Smith Fessel Woodce) Cowces   MY LOVE IS YOUR LOVE Arists 74321672872/74321672884 (BMG)		-			PINI	Brothers (Gi	tord) MCA-	sland/Chrys	alis/EMI	(Hall Small	hia 6675342	(Momenegro) (6675344 (TEN)	Beauth foreign
ı	4	4	Whitney Houston (Lean Duplessis) EMI/Sony ATV (Jean/Duplessis)		42					EMIMICA-P	olyGram (Ty	ter/Supa	(Bolland)		·f•	Boom, Boom, Boom, Easter!
	5	3	4 BOOM, BOOM, BOOM, BOOM!! ● Positive CDTWS \$14/TCTW 114 (E) Vergatorys (Danski/DJ Delmando) Peermusic (Danski/DJ Delmando)		43	1			ION SU		am (Popple	well Flett	Indepen	diense isum	30MS/- (TEN) -/ISOM 30T	Bring It 83 Back
	6	5	BRING IT ALL BACK ● Polydor 5610852/5610864 (U)		44	20	2							pic 6675525/ eVMann/Dior	5675524 (TEN)	Corred Hear
0	7		S Chub 7 (Kennedy/Percy/Lever) Sony ATV/19/BMG (Kennedy/Percy/Lever/S Chub 7) -/- 3 IF YOU HAD MY LOVE Columbia 6875775/6675774 (TEN)		45	-		CAN	NED HE	AT	pprovemus	otty mi v	Sorry	S2 6573122/	6673024 (TEN)	Crary totle Tring Called Lave
U	-		Jennier Laore (Jednie) EMI Rodrey Jerkins/Lashavnilleri Tiffani/Sany ATV (Jerkins/Daniels/Rodrey) - J- 4 SOMETIMES O Jive 0523200,0523204 (P)		-	_			LA LA			MAIL DE C	IAMI barre	LD 038XAVA	VLCS 038X (V)	JosOcV
	8		Britiney Spears (Magnusson/Kreuger/Eloisson) Zemba/BMG (Bioloson) -/-		46	40		Wisper	ws (Kestian)	CC (Kesting	1	val UI S			-JWALLI LORA	Everybody's Rise (To Winor Springress)
0	9	3	g THAT DON'T IMPRESS ME MUCH   Mercury 8708032/8708024 (U) Sharia Tivain (Lange) MCA-PolyGram/Zomba (Tivain/Lange)		47	31	2	LEG/	CY (SH	OW ME	th/Dhryselic	(Simmer	Manifes nds/Jones)	to FESCO 55,	/FESMC 55 (U) -/FESX 55	Former
_	10	10	5 BEAUTIFUL STRANGER O Maverick/Warmer Bros W 495CD/W 495C (TEN)		48	1	IEW	MAN	IY WEA	THERS	APART			Epic 6	674975/- (TEN) -/6674976	Son The Feat.
	11	NE	TSUNAMI Epic 6574115/5674114 (TEN)	0	49			BET	FR RES	T FORG	OTTEN			Jive 05192	42/0519214 (P)	Snestest Day.
ļ	11	-	Misnic Street Preschers (Hedges) Sony ATV (Jones/Bradfeld/Moore) /- y VIVA LA RADIO Polydor 5539512/5639484 (U)	U		_	_	Steps (	AT ME	Waterma.	EM((A)) B	oys/BMG		(Waterman)	-/- VTCEM 542 (E)	Szy Boy Foy Gri
	12	6	Loly (Duffleteg Boys) Sony ATV (Duffleteg) -/-		50	48	9	Geri Ha	liwell (Abso	lute) Winds			(Halliwell/	Watkins/Wilso	on) -/-	(Water & Date Way
	13	13	2 SECRET SMILE. MCA MCSTD 40210/MCSC 40210 (U) Somisonie (kaunay) Warner-Chappell (Wilson)		51	35	3		ME TO					686952/74321	686954 (BMG)	Inc
	14	NEV	GREATEST DAY Parlophone Rhyston Series CORHYTHS 22/TCRHYTHM 22 (E) Beverley Kright (Spancer) Minaret/283 (Knight/Pheto/Thomas)	Ω	52	49		. YOU	NEEDE	DMEC				olydar 56393	32/5639324 (U)	Gst Ve.
ı	15	12	. I BREATHE AGAIN () Polydor 5611862/5611888 [II]	0	53			ALL	OR NOT	HING			WEA WE	A 212CD1/AV	EA 212C (TEN)	They be Vide Loca.
	_	_	Adam Rickit (Jewels & Stone) DiagnorCC (Jewels & Stone) #- TSTRONGER RCA 74321682012/74321682004 (BMG)		-		_	Cher (T	MAL INS	1) Rive Drait	e (Barry/Tay				-/- B2/5621914 (U)	Louis Locis
	16	NEV	Gary Barlow (Douglas) EMI (Barlow/Souldman) -/-		54		VEW	The Cra	nberries (Th	e Cranberri		ACA-Islan	nd (O'Rierd)	arv/Hogan)		Wary/Voothers Apon
	17	15	2 GOURYELLA Code Blue BLU (01C0/BLU 01C (TEN) Gosnyalla (Corston/Verwest) Ministry of Sound/Basen (Corston/Verwest) -/BLU 601T1		55	45	3	THE	RE'S YO	UR TRO	UBLE DISilers/S	eltrel	E	pic 6675165/	6675164 (TEN)	My Love Is Your Love
	18	11	2 COFFEE + TV Food/Parlophone CDF00DS 122/TCF00D 122 (E) Blar (Drb2) EMI (Albara Coxon Usines/Rowntree)		56	52	8	EVE	Y MOR	NING		Lav	s/Adamic.	AT DE65CD/A	T 0065C (TEN)	Na Pigeana
	19	17	, BE THE FIRST TO BELIEVE Byrne Blood/Columbia 6874225/8874224 (TEN)		57	_	_	CRA	ay (Kahne) Y	LE THIN	G CAL			se W 497CD	AW 497C (TEN	Noncerdand (Deaple Stock
	-		A I (METRO) EMI/CC (Cunnet/Ademy/Ingetrigsten/Marezzi Read)  WORD UP  Virgin VSCDT 1735/VSC 1735 (E)			_	_		Yoakam (An				DCA 249011	000000074500	-/- (885934 (BMG)	Portect Morneys
	20	16	Melanie G (Timbaland) MCA-PolyGram (Blackmon/Jankins) -/VST 1735		58		-	Ut (Gilla	are/Lit! CC 6				NUM 743211		74321672657/-	Pok
ı	21	22	2 NO PIGEONS Columbia 5875022/5876024 (TEN) Sporty Thievz (Sha Regere) Windowept Pacific/EMI (Briggs/Howel/Brysn/Ford) +-		59			SWI		arner-Chapp	eWLizbar (F	eshay/Po	ander)	Island Blue	PFACD 1/- (U) -/12PFA 1	Sey'à Again.
ļ	22	18	8 SWEET LIKE CHOCOLATE ★ Chocciste Boy(Pepper 0530352/0530354 (P) Shanks & Bigloot (Shanks & Bigloot EMI (Langoman/Meade) , (05300503	8	60	53	12	SWE	AR IT A	GAIN C	Mandan	F	RCA 743216	682062/74321	682064 (BMG) -/-©	Secret Smile
Ī	23	15	, THE ANIMAL SONG Columbia 5675885/6675884 (TEN)	Ĭ	61	51		ALM	OST DO	ESN'T	COUNT	At	lantic AT 0	038CD1/AT 0	068C/-/- (TEN)	Soneton
Ę	24		Savage Garden (Alanasiet/Hayes/Jones) Warner-Chappell (Hayes/Jones)		62			Brandy	V AROU	ND	TooMidde			Peiken/Roche	(Jerions III) IULTY 49 (TEN)	Second Agen
- 1	_	19	Lauryn Hill (Hill) Sony ATV (Newton/Hill) -/-	e		-		Phats &	Scraff Phacs &	Small BMGA	WC/Arpesh (A	lethevile	efforeni Ga	rfel@Malavasi)	-/D/ULTY49	Seret Use Chocolate Sertich
	25	20	4 TEARIN' UP MY HEART Northwestoide/Arista 74321875832/74321675834 (BMG) 7/ Sync (Lundin) Cherion (Lundin/Martin)		63	1	_	Expense?	IT HUR ander Burgl Acc	ide/Sary Al Kito	isible Founay(C	C@vyeeng/v	kka CDPUk un fer Beşilin	(KA 20/CAPL HasaviihitsadJe	JKKA 20 (TEN) gesti -/TPUXA 20	Table, The
J	26	NEV	IRIS Hoflywood 0102485 HWR/0102489 HWR (P) The Goo Goo Dolls (Cavalla/Goo Goo Dolls) EMUScrap Metal (Resmit)	0	64	80	21	BAB	Y ONE I	MORE T	IME *:	2			82/0521694 (P)	Tears' Up My Heat
	27	25	2 LOUIE LOUIE Interna COFFRN 17/MCFFRN 17 (3MV/TFN)		65	45	2	FOR	VER					Jive 05193	32/0519334 (P)	There's Your Routile
		26	Three Amigos (Williams/Amico/Nadarajh) Windowept Pacific (Berry) -/TERN 17  a KISS ME O Elektra E 3750CD/E 3750C (TEN)		66			SAY	IT AGAI	NO.					-/0518330 VTCEM 544 (E)	Igrari
		_	Superior None The Richer (Taylor) Warner-Chappell (Slocum)		-	_		Preciou	Cutfather TABLE	& Joe) MCA	i-PolyGram				-4-	Wro La Podo
- 1		23	Baz Luhrmann (Hooper) Peannusic (Coo/Swanston) -/-		67	47		The Be	iutiful South	(Kely/Heat	m) MCA-Po	lyGram (i	Heaton/Rod	ercury 96216 heray)	62/5621664 (U) -/-	When the Going Gess Tough
ı	30	24	5 DOODAH! Flex/EMI CDTOON 002/TCTOON 002 [E] Cartoons (Sponge/Toonie/Plundheller) EMI (Trad arr Toonie/Sponge/Shocker) -/-		68	82			Chili Pepps		Godis/Rear		Warner Bri e/Smittl	os W 490CD,	W 490C (TEN)	York Cy
	31	27	a HEY BOY HEY GIRL ○ Wrein CHEMSD RICHEMSC RAICHEMST RIFE	8	69	63	16	YOU	GET WI dicals (Alex	HAT YO	U GIVE	0		STD 48111/0	MCSC 4811 (U)	You Needed Me.
	32	NEV	The Chemical Budders (Chem Blos) Various (Sewiends/Senors, Wight) Feether (Chemical Boodness)  NOTHING LEFT ffor FCDP 3657- (TEN)	0	70	70		-808					Colum	ibia 6674962/	-/-© 9874964 (TEN)	50XER (400,000)
_ 1	33	23	Orbital (Harmoti/Harmoti) Sony ATV (Harmoti/Harmoti)   UFX 365  ID I WANT IT THAT WAY   Jive 0523392/0523394 (P)	P	71	_		. PFRI	FCT M	IMENT	+		z/Doned Lin	ne (Kellyfleed	D 7/SINC 7 (E)	2 Indicates title preliates in sheet mank
٠,		_	Backstreet Boys (Martin/Lundin) Zomba (Martin/Cerlsson)	U	-	_	_	Marene	McCatches N THE	n (Moran) C	hrysalis (Pe	ge/Marri			4-	O DK. Produced is co-operative with the BPI and EARD, based on a sample of mere than 4,000 record audicia. Ecorporating 7-leach, 12- lech, Cossetts and CD pingles pales.
- 1	34	NEV	Justin (Brainerd/Jackman) Rondoc/Warner-Chappel/VCC (Gordon/Martin/Burroughs) - 4-		72		RE	Bayzon	(Mac) Zom	ba/Aqua (Ba	athwains/E	strond	Lange/Ocea	8(7)	32/9699124 (U) -/-	40000
	35	30	8 FROM THE HEART Northwestside/Arista (BMG) Another Level (Kellow) EMI (Warren) 74321673012/4321673014-/-		73	42	2	AWF Hole (B	UL zinhorn) MC	A-PolyGram	(Love/Erlan	Ge dson/Aut	ffen INTDE Der Mount	97099/-/INT Scheme()	'S7 97038/- (U)	Outperformed the mar- ket by 5% or reces

74 ss 3 DEAR MAMA

, NOMANSLAND (DAVID'S SONG)

# barenaked ladies

CD2 includes live version of "IF I Had 1,000,000 Dollars" ALSO OH CASSETTE

36 32 2 GET READY

16 NO SCRUBS ●

CALL AND ANSWER

# Catatonia Londinium

THE NEW SINGLE IS OUT NOW

88.180.188 TEARS Apathy Revolution on Intercontinental Sigh

# SINGLES 17 JULY 1999

# CHART COMMENTARY



#### SINGLE FACTFILE

The singles chart plays host to its third consecutive number one from Europe, Its first number one from Puerto Rico and first number one from <u>Puerte</u> Rico and añother in a long run of number ones from America this week with Livin' La Vida Loca by Ricky Martin being all three at once. Previously peaking here with the number six hit (Un, Dos, Tros) Maria, he storms to the top of the chart this week with his latest. Puerto Rico is a collection of islands in the north-east

TOP CORPORATE GROUPS

Caribbean, an autonomous political entity in voluntary association with the USA, which means that all its people including Martin, have the right of above In the USA, and can hold US passports, both of which he does. However, Mar is signed to Sony Discos in Spain, making Livin' La Vida Loca the third continental number one in a row, following ATB's 9PM (Till I Come) and the Vengaboys' Boom, Boom, Boom, Boom!!.

# by ALAN JONES

lcky Martin's Livin' La Vida Loca becomes the 20th <u>number one in a row</u> to debut <u>in pole position</u> – a record sequence — this week, Martin's third UK hit soid more than <u>131,000</u> copies last week, and, after a close contest in the early part of the week, easily overcame the erstwhile chart-topper ATB's 9PM (Till I Come), the latter disc slipping to second place with sales of 97,000 in the week taking its overall total past half a million, and improving its standing in the year-to-date rankings from 17th to ninth.

Martin's single is the only newcomer to the Top 10 in a week when there are just 12 new entries to the Top 75 - the lowest total for any week since January 16. The second highest new entry is the Manic Street Preachers' Tsunami, which debuts at number 11. It is the Manies' 22nd hit - not bad for a band who said, when they made their debut in 1991 that they would release n before dish

#### MARKET REPORT TOP 10 COMPANIES



SALES UPDATE

Sony 31.6% Virgin 3.6% Indies 20.3% Warner 7.3% Universal 15.8% BMG 10.4% FMI 11.1%

PERCENTAGE OF UK ACTS IN THE CHART US: 41.3%

PEPSI

them more hits in the decade than any other UK group, Ironically, they reclaim the title UK group, Ironically, they reclaim the ti from Blur, who themselves debuted at

number 11 with their 21st hit, Coffee + TV. last week. In third place, with 20 hits are The Beautiful South CL 200299

As Geri Halliwell has found out since leaving the Spice Girls, going solo after a member of a teen band can be tough. Gary Barlow did not find it too much of a problem immediately following the disbandment of Take That, starting his solo career with consecutive number ones, but subsequent singles have been less succesful. His first hit single for nearly two years, Stronger sold 16,000 copies last week to debut at 16, and is his least successful solo disc, replacing his third single So Help Me Girl, which peaked at number 11. The last time Barlow had a lesser hit was way back in 1992, when Take That's second single Once You've Tasted Love peaked at number 47.

Number 26 is a very low position for the fourth highest new entry, but a credible performance for the Goo Goo Dolls' Iris, a massive hit for the band Stateside, which underachieved here when first released a year ago, peaking at number 50.

#### SINGLES INDEPENDENT

ATB

Plastic Boy

VERSUS LAST

is	Last	Tide
	1	SOMETIMES
	AZH	IRIS
	3	SWEET LIKE CHOCOLA
	5	I WANT IT THAT WAY
	2	VIP
	6	SHE'S IN FASHION
	9	OOH LA LA
	4	FOREVER
	7	DEAR MAMA
0	AIM	SPLASHDOWN
1	10	CREAM
2	MIN	NOTHING
3	506	LUVSTRUCK

FINISHED SYMPHONY SOUND PIERCING DON'T STOP OUT THERE

15

MW 19 11 15 BABY ONE MORE TIME TWIXT ONLY YOU

Jian 0523202 (P) Hollowood 0102485 HWR (P) The Goo Goo Dolls Pepper 0530352 (P) Shanks & Bigfoot Jiwe 0523392 (P) Gacketroet Rout Con Street NO CEE 5007958 (3MV/P) Jungle Brothers Suede Wiseguys Tina Cousins

Nude NUD 44CD1 (3MV/P) Wall Of Saved WALLD 638X (V) tive 0519332 (P) Jive 0523302 (P) Tidy Trax TIDY 129T (ADD) Tony De Vit Blank & Jones Devised DVMT 31CDS (V) McCabe Global Talont GTR 001CDS (P) Infusion 12INF 001 (V) Distinctive DISNCD 52 (P) Hybrid Data DATA 3 (ADD) Prototype Club Tools CLU 86406 (Import) Friends Of Methow Serious SERR 007CD (VI Jian 0522752 (P) Britney Spears

II TIVIN' LA VIDA LOCA POR MANO 11 SPM (TILL I COME) 458. WILD WAD WEST mis Soon MY LOVE IS YOUR LOVE W BOOM, BOOM, BOOM, BOOM!11 BRING IT ALL BACK 5 Clob? IF YOU RAD MY LOVE Jacober Lope COMETIMES SOME SAME THAT DON'T IMPRESS ME MUCH IN BEAUTIFUL STRANGER Macoura Store St CANNED HEAT James on the KISS ME Superce Nove The Ris SECRET SMILE Server MCA TSUNAMI Manic Street Prooches u. FVFRY MORNING Scoot Box 16 GREATEST DAY Baverier Knight SHE'S IN FASHION Suede Nude COFFEE & TV Bis

THE ANIMAL SONG Swace Gords

FROM THE HEART Annual Level

To hear the chart hot-off-the-press on Monday morning, call 0891 505290. Calls cost 50p/min 🙃

Chart I WANT IT THAT WAY & EVERYTHING IS EVERYT

VIVA LA RADIO LODA 25 FREE STRONGER GOVES BE THE FIRST TO BELIEVE AT SWEET LIKE CHOCOLATE S WHEN YOU SAY NOTHING AT ALL to YOU GET WHAT YOU GIVE IN

DED ALFRY Descript law IN OUR LIESTIME THAT I BREATHE AGAIN AGE OOH LA LA The Wisseys WORD UP M COMPACITAC

ACCOUNTED AND ADDRESS A PLAN LOUISE LOUISE The Three PUMPING ON YOUR STEREO REST FRIEND Mai

# MINTON'S WEB MUSIC

Barrel RTPUK M (ADD)

Paw! CDPOW 006 (P)

Minton's Web Music is an Internet Consultancy business aimed at the music industry. We tailor-make solutions for business' from artists web sites, to official fan club sites and retail music outlets, including full e-commerce solutions.

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For a chat, call Steve on 01782 859785, or e-mail steve@mintonwebmusic.co.uk

MUSIC WEEK 17 JULY 1999

#### THE OFFICIAL UK ALBUM CHART 75 Title Artist (Producer) 52 45 19 THE BEST OF Mercury/Universal TV 5383452 (U) 26 23 37 I'VE BEEN EXPECTING YOU \*6Chrysalis 4978372 (E) Robbie Williams (Chambers/Power) 4978374 (4578374) (4578374) BY REQUEST 3 Polydor 5475992/5475994/-f- (U) /Absolute/Lipson/Wright) 53 st a SLIM SHADY Interscopn/Polydor IND 90321 (U) 27 19 3 MILLENNIUM ● 54 85 50 SAVAGE GARDEN \*2 Columbia 4871612 (TEN) 4871614/4871818 2 2 50 COME ON OVER \* 28 NEW ON HOW LIFE IS 55 53 94 WHITE ON BLONDE \*5 Mercury 5343152/5343154 (U 29 25 51 BLUE LINES \* Wild Bunch WBRCD TAVERMOT (E) Macoure Americ Massive Attack Deliver | WBRLP TAVERMOT 3 3 SURRENDER • Virgin XDUSTCD 4/XDUSTMC 4 (E) 56 70 67 WORD GETS AROUND ★ 30 NEW 'N SYNC Northwestside/Arista 74321681902 (BMG) A . SYNKRONIZED 57 40 2 DA REAL WORLD Elektra 7559824362/7559824364 (TEM) ▲ 5 s 34 MY LOVE IS YOUR LOVE ★ Aries Grezneotro.cozziecos.(4/- (BMG) ▲ Whitee Houses Liver Behavior efforted Jerkins/Sed Short/Maries) 31 33 43 THIS IS MY TRUTH TELL ME YOURS \*3 Epic 4917009 (TEVO 58 75 INTERNATIONAL VELVET #2 Blanco Y Negro 3984200342 (TENI 6 € 231 GOLD - GREATEST HITS ★9 32 28 20 FANMAIL ● LaFace/Avista 73038290552/73008260554 (BMG) TIC Road & Rabstarc/Decis/Dark/provident part 7308266551 59 41 4 EUPHORIA Bludgeon Rit Del Leppard (Woodrotte/Del Leppard) A 7 15 6 RICKY MARTIN Columbia 4944050 (TEN) 33 30 266 LEGEND \*6 Tell Gong BMANCD N/BMANCX N/BMANX V- (U) Bob Manley And The Walkers (Manley/Weilers/Blackweit/Smith) 8 8 16 THE PARTY ALBUM! 34 34 13 EQUALLY CURSED AND BLESSED Blanck Y Negro 386720842 (TEXT) 386472094738942709417 60 51 59 VERSION 2.0 \* Positiva 4993472 (E) 4993474/-/-61 RE SOGNO O Andrea Baceli (Malabasi) ▲ 9 9 7 THE VERY BEST OF - CAPITOL/REPRISE YEARS ● BM 4861212 (E) 35 35 32 GRAN TURISMO \* Stockholm/Polydor 5590812 (U) 62 MERICANA \* 10 10 18 BABY ONE MORE TIME ● 36 29 3 WIDE OPEN SPACE O ▲ 11 11 18 PERFORMANCE AND COCKTAILS ★ 12 WR 100452 (38/1)P 63 82 47 BRING IT ON . 37 38 83 LIFE THRU A LENS ★6 12 7 BS TALK ON CORNERS \*3 Adams 756783106279678310644-(TEN) The Corns (Lieber/Foster/Corn/Pearson/Nowels/Scrinberg/Ballard) 38 28 74 FORGIVEN, NOT FORGOTTEN \* Atlantic 1567326122 (TEN) This Own (FrightCarr) 7567326124-(-64 64 35 QUENCH \*3 G 65 67 179 NEVERMIND ★2 ▲ 13 12 s THE HUSH ★ Mercury SS89722 (U) Texas (MacBoilerhouse Boys/Rise & Christian) 5389724-/-39 <sup>64</sup> 10 HEAD MUSIC ● Node NUDE I4CD (3MV/P) Suede (Osberne/Lampcox) NUDE I4MC/NUDE I4LF/NUDE I4MD ON THE 6 40 27 47 THE FINAL Wham! (Brown/Michael/Carter) 66 47 33 ON A DAY LIKE TODAY A&M/Mercury 5410512 (U) ▲ 15 14 43 STEP ONE ★4 67 50 14 TOONAGE O 41 12 5 LOVE SONGS Decca 4664002 (U) 4664004/-/-▲ 16 17 41 THE MISCOUCATION OF LAURYN HILL ★2 Columbia 489422 (TEM) ★ 42 49 9 REMEDY ○ Basement Liver (Basement 68 RE STAR WARS - THE PHANTOM MENACE (OST) Sany Cassical CTEM John Williams (Williams) SK STRINGST STRING-VSM STRIC 69 71 80 THE BEST OF VAN MORRISON Polydor 8419702 (U) 84197048419701 17 18 7 THE MAN WHO ● Independents ISOM SEDIJISOM SMC (TEN) Travis (Godnich/Hedgen/Wolfs/Ginntie) ISOM SEDIJSOM SMC 70 RE STUNT O Reprise 9362469632/9382269634 (TEN) Barensked Ladies (Rogers/Leonard/Barensked Ladies) -/-18 NEW EXPANDER EP Deconstruction(Arista 74321681992 (BMG) √7432168199/ √7432168199/ Geri Halfwell (Absolute) 71 58 133 TRACY CHAPMAN \*3 20 18 2 WELCOME TO THE PLEASURE DOME ZTT ZTT 106CD (SMA/P) Frankin Goes To Hollywood (Horn) 72 RE PRODISAL SISTA Parliphone Phythan 49629634962961 (E) Benefity Knight (2830edge McIntoch Des-EWslinsky Samonra Definion of Saura) 46 31 35 GREATEST HITS \*3 ▲ 21 22 71 RAY OF LIGHT ★ + Maverich/Warner Bres SERVASKITA/SERVASKITA (TEN) ▲ 47 46 26 GREATEST HITS ● Macdorna (Macdonna (Dreis/De Wines/Leonard) 3352468471)- 47 46 26 GREATEST HITS ● 27 ac (Shakur/Kright) 73 72 7 THE MIDDLE OF NOWHERE O Mrr 5560762 (TEN) 22 13 37 BELIEVE ★2 Chee (Taylor/Rawling/Vasques/Terry) WEA 3884253192 (TEN) 48 43 75 LEFT OF THE MIDDLE \*\*3 RCA 742215718274221571884 (8MG) Natalie intrugia (ThornathyGoldenberg/Wright/Stordenver) -F 74 55 149 AUTOMATIC FOR THE PEOPLE \*6 Warner Bros SSENS1222 (TEN) WX 480C-WX 480CWX 48 75 RE DEFINITELY MAYBE \*s Creation (3MV/V) Out in Charles Control CRECO MENCORE ROSE CRELP 169 ▲ 23 24 39 YOU'VE COME A LONG WAY, BABY ★2 Suits BRASSIC (IND) DRAWFI A 5 SOUNG FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ Polycer SANSOR ALL SHADON CHARGE FOR GOLD — THE GREATEST HITS ○ POLYCER SHADON CHARGE FOR GOLD | 24 21 33 LIGHES & BRITCHEM - THE BEST OF X | 1 SEC - SUPPLIES AND MACHINE | 1 SUP X ▲ 25 46 16 13 ★ Creation CRECO 242 (3MV/V) DDRE 200 CRELP 240 CREW 0 342 O Call, Produced with SPI and SAFD cooperation. Compiled from actual sails a panel of reore than 4,000 stores across the U TOP COMPILATIONS ARTISTS A-Z 10 7 8 DAWSON'S CREEK (OST) # # Title Artist Label/CB/Cass/Vinyl/MD (Distributor) 11 to 3 IBIZA ANTHEMS 2 Telster TV TTVCD 3654/TTVMC 3054/-/ (TEN) 12 15 6 CREAM IBIZA - ARRIVALS • Versing EMI VTDDD 288/VTDMC 245/-/- (E) 2 4 , MUSIC TO WATCH GIRLS BY . 13 13 15 NOW THAT'S WHAT I CALL MUSIC! 42 +3 3 2 2 THE BOX - DANCE HITS 14 NEW UNDER LATIN SKIES Global Television RADCO 130/RADMC 133/-/- (BMG) 4 & 2 CLUB IBIZA 15 12 2 THE ALL TIME GREATEST POP ALBUM 5 3 NOTTING HILL (OST) ● Island 5462072/5462074-7-(U 16 NEW AUSTIN POWERS - THE SPY WHO SHAGGED ME (OST) O Manualic A Warter Bros. 8382473482430824734844- (TEN) 6 a CLUBBERS GUIDE TO IBIZA – SUMMER '99 Ministry of Sound MOSCO 4/MOSMC 4/4- (SMW/TEN 17 16 4 KISS SMOOTH GROOVES SUMMER '99 O 7 8 2 THE BEST TRANCE ANTHEMS ... EVER! O 18 15 2 CHRIS TARRANT'S ULTIMATE SUMMER PARTY Telstar TV YTVCD 3067/TTVMC 3067/-- (TEN) 8 NEW COUNTRY 19 NEW THIS IS... TRANCE Beechwood BEBICOCOO (BL) MERICIA NO Sony TV/Universal TV 5644822/5644824/-/- (U)

20 18 4 THE MATRIX (OST)

ner Bros 9362474192/9082474194/-/- (TEN)

9 . TRANCE NATION

ristry Of Sound TBCD 1/TNMC 1/-/- (3MW/TEN)

# CHART COMMENTARY

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#### ALBUM FACTFILE

Only 173 sales separate Whitney uston's My Love Is Your Love from a top three place this week, and a mere 18 sales are all that keep it from fourth place - either of which wou represent the top posting of its 34 week career, in the end, a 13% increase in week-on-week sales do nothing but maintain its number five placing. It has, however, now topped the 350,000 sales mark, while the title track has sold upwards of 240,000 copies in just three weeks as a single. It looks like being another long-running and big-selling single for Houston, hot on the heels of It's Not Right, But It's Okay, which has sold more than Okay, which has some more than 482,000 copies to date. The first single from the album – the When You Believe duet with Mariah Carey – has sold a comparatively modest 215,000 conies

## by ALAN JONES

fter the problems caused last week by the absence of Virgin and Our Price the absence of Virgin and our risc. data, the chart sample is back to normal this week, with all multiples fully represented. Ironically, despite this, the ton end of the album chart is remarkably similar to the previous week, with 10 of the top 11 records unmoved. That means that Boyzone are still number one with By Request selling more than 54,000 in the week, to take its overall tally to 706,000 in just six weeks Having looked vulnerable to the challenge from Shanla Twain's Come On Over last week, it has now doubled its lead to 20.000. The only album able to make any unwards progress in the Top 10 is Ricky Martin's self-titled effort, which includes his current number one single Livin' La Vida Loca. That album has been on a steep upward trajectory since the single started getting heavy exposure and has moved 37-15-7 in the last fortnight. The record which shifts out of the Top 10 to accommodate Martin's

## MARKET REPORT



VERSUS LAST arrival is The Corrs' Talk On Corners, which slins 7.12 with the £4.99 HMV offer which

carried it into the Top 10 last week now

rsal 30.0% Virgin 5.8% -Sony 19.4% BMG 9.1%

TOP CORPORATE GROUPS

Others 14 8% CMI D ON PERCENTAGE OF UK ACTS IN THE CHART HV: 52.2M US: 38.7%

Warner 11.2%

rithdrawn. The offer replacing it - Oasis' Definitely Maybe at just £5.99 - has proved a less attractive option, bringing that album

back into the Top 75, but only in anchor position. Some of the other main beneficiaries of HMV's sale also slip as stocks are becoming more scarce. Prime among this group are Frankle Goes To Hollywood's Welcome To The Pleasuredom (16-20), Take That's Greatest Hits (31-46) and Whamil's The Final (27-40).

Sony's urban department is responsible for two of the three highest new entries to the chart this week, with new US signings Jennifer Lopez and Macy Gray both making impressive first appearances after just one single apiece, Lopez's On The 6 sold more than 10,000 copies last week, and arrives at number 14, while Gray's On How Life Is sold more than 5,600 copies to make a number 28 debut. Lopez's high profile single If You Had My Love has spent the last three weeks in the Top 10, attracting 147,000 buyers, and provides - along with her movie career, TV appearances and the like - an understandable impetus for the album

#### COMPILATIONS

rach Hite 99 anique a third week stop the compilation chart but sold only 5,000 s more than Columbia's Music To Watch Girls By compilation, which jumps 4-2 on its seventh week in the chart. The latter album has proved to be one of the outstanding successes of the year in the compilation field, and sold nearly 22,000 copies last week, to bring its overall tally to 136,000 Containing vintage MOR favourites such as Fools Rush In (Where Angels Fear To Tread) by Brook Benton, Theme From A Summer Place by the Percy Faith Orchestra and Andy Williams' title track, it has performed remarkably well, particularly in light of the release last week of Virgin/EMI's similarly-themed Easy Listening compilation, akes an inauspicious debut in the chart this week at number 42

More mellow music is also represented by the week's highest new entry. The simplytitled Country, a Universal/Sony oration, debuts at number eight, and includes 41 country cuts varying in vintage from the Sixties - Johnny Cash, Jim Reeves and Patsy Cline - to the current day, the latter's representatives including Shania Twain, the Dixic Chicks and Jo Dee Messina

The movie has been a storming success. but the soundtrack to Austin Powers - The Spy Who Shagged Me has been a mite disappointing to date, despite the inclusion of Madonna's Beautiful Stranger and soveral other desirable tracks, many of them unavailable elsewhere, but the album arks into life this week, jumping 31-16 thanks to some timely TV advertising

#### MARKET REPORT

# TOP 10 COMPANIES Clabel TV 6.7% Marter & ON BENLTY'S ON WEA 4.63

VERSUS LAST WEEK

Sony 22.5% Vire Universal 22.4% EMI 5.9%-Warner 16.8% Telstar 6.0% Others 13.9% BMG 6.7%

TOP CORPORATE GROUPS

SALES UPDATE

COMPILATIONS' SHARE OF TOTAL SALES Artist albums: 70.8% Compliations: 29.2%

#### INDEPENDENT ALBUMS

		INDEL PIC
This	Last	Title
1	2	PERFORMANCE AND COCKTAILS
2	1	WELCOME TO THE PLEASURE DOME
3	3	BABY ONE MORE TIME
4	4	YOU'VE COME A LONG WAY, BABY
5	6	STEP ONE
6	7	REMEDY
7	5	MILLENNIUM
8	9	HEAD MUSIC
9	8	GUERRILLA

VERSION 2.0 JURASSIC 5 VERTICA RE HERE NOW 11 EXPERIENCE BEAUCOUP FISH THE FAT OF THE LAND

GREATEST HITS

14

10

12 12 WORD GETS AROUND DEFINITELY MAYBE Garbage Groove Armada The Prodigy Underwork The Prodigs PHUTURE 2000 Carl Cox

V2 VVR 1004492 (3MV/P) Frankie Goes To Hollywood ZEE ZEE SIGCO (SMISSO) Britney Spears Jive 0522172 (P) Fatboy Sim Sking RRASSIC 11CD (BMW/P) Jive 0519112 (P) XL Recordings XLCD 129 (V) Backstreet Boys Jive 0523222 (P) Node NUDE 14CD (3MV/P) Somer Furry Animals

Creation CRECO 242 (3MV/V) Sun 0522662 (P) V2 VVR 1000438 (3MV/P) Creation CRECO 169 (3MVA) Mushroom MUSH 29CD DMW/P1 Pan PAN 915CDI (V) Pepper 0530332 (P) Creation CRECO 219 (3MV/V) XL Recerdings XLCD 110 (TEN) JBO JBO 1005432 (3MV/P)

XI. Recordings INT 4344652 (V) Himatum/Edel 0031502 COX (P)

To hear the charts hot-off-the-press on Monday morning, call 0891 505291 (artist albums)/0891 505289 (compilations). Calls cost 50p/min 🛣

# THE YEAR SO FAR...

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ast		TOP	20	COM	PILA	TIONS
1	NOW THAT'S W	HAT I CALL 8	MUSICI 42	VARIOUS	ARTISTS	EN
2	NEW HITS 99			VARIOUS	SARTISTS	WAR

EUPHORIA WARRINGS ARTISTS TRANCE NATION VARIOUS ARTISTS LOVE SONGS VARIOUS ARTISTS PARIOUS ARTISTS

THE BEST CLUB ANTHEMS 99.. EVER NOW THAT CHINAT I CALL MISSIS AT PERSONAL PROPERTY. MUSIC TO WATCH GIRLS BY VARIOUS ARTISTS KISS HOUSE NATION ARIOUS ARTISTS CLUBBERS GUIDE TO IBIZA - SUMMER '99 VARIOUS ARTISTS

CLUBBER'S GUIDE TO .. NINETY NINE VARIOUS ARTISTS DANCE NATION SIX - TALL PAULE BLOCK VARIOUS ARTISTS VARIOUS ARTISTS KISS CLUBLIFE 14 CO NOTTING HILL ORIGINAL SOUNDTRACK

DEEPER - EUPHORIA VARIOUS ARTISTS ORIGINAL SOUNDTRACE LOCK, STOCK & TWO SMOKING BARRELS **DUEER AS FOLK** ESSENTIAL SOUNDTRACKS 18 16

VARIOUS ARTISTS VARIOUS ARTISTS HITS 99 20 DAWSON'S CREEK DRIGINAL SCHNOTRACK

NER/GLOBAL/SOM/TV TELSTAR TV MINISTRY OF SOUND WARNER ESPAININ TV VIRCOVIEME EMIMIC MAINWEDGA

COLUMBIA UNIVERSAL MUSIC TV MINISTRY OF SOUND MINISTRY OF COURT MINISTRY OF COUNT UNIVERSAL MUSIC TV TELSTAR TV

ISLAND TELSTAR TV WARNER/GLOBAL/SONYTV COLLINADIA 



B C RADIO





# yith their new set

JESTINI S CITIES The Writing's On The Wal

> WILD WILD WEST Will Smith featuring Dru Hill BOOM, BOOM, BOOM, BOOM!! Vengabovs MY LOVE IS YOUR LOVE Whitney Houston

9PM (TILL I COME) ATB

Produced by Shek'spere The New Single

THAT DON'T IMPRESS ME MUCH Shania Twain

**BEAUTIFUL STRANGER** Madonna

IF YOU HAD MY LOVE Jennifer Lopez

BRING IT ALL BACK S Club 7 SOMETIMES Britney Spears



Polydor

TSUNAMI Manic Street Preachers

Parlophone Rhythm Series

**GREATEST DAY** Beverley Knight I BREATHE AGAIN Adam Rickitt

14 12 15 15 17 118

STRONGER Gary Barlow **GOURYELLA** Gouryella

SECRET SMILE Semisonic

6 12 VIVA LA RADIO Lolly

PERFORMANCE AND COCKTAILS

12 TALK ON CORNERS The Corrs

14 ON THE 6 Jennifer Lopez

12 13 THE HUSH Texas

Formats include Track Masters Remix feat

COLLYBIA www.DC-unplugged.com.

Code Blue Food/Parlophone Bygge Blead/Columb

BE THE FIRST TO BELIEVE AT

1119

COFFEE + TV Blur

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- SURRENDER The Chemical Brothers COME ON OVER Shania Twain
- SYNKRONIZED Jamiroquai
- - MY LOVE IS YOUR LOVE Whitney Houston

Arista Polydor Positiva

- 8 THE PARTY ALBUM! Vengaboys GOLD - GREATEST HITS Abba RICKY MARTIN Ricky Martin
- 9 THE VERY BEST OF CAPITOL/REPRISE YEARS Dean Martin 10 10 BABY ONE MORE TIME Britney Spears



- 14 15 STEP ONE Steps
- 17 16 THE MISEDUCATION OF LAURYN HILL Lauryn Hill Columi 18 17 THE MAN WHO Travis Run up a bill at your record store July 12 Sporty Thievz and Bonus Tracks

Merci Colum 18 EXPANDER EP Sasha



Charletta Church

Andrea Books

# SPECIALIST

# 17 JULY 1999

# CLASSICAL SPECIALIST

VIACCIO ITALIANO THE ART OF PEST OF MOZART THE 3 TENORS IN PARIS

GLASS/WILSON/THE CIVIL WARS ARIA - THE OPERA ALBUM CUICK: ALCESTE THE ORIGINAL FOUR SEASONS RRITTEN VIOLIN CONCERTO & CELLO SYMPHONY UNFORGETTABLE CLASSICS THE SWEET SOUND OF PERNES

A SOPRAND INSPIRED DEFICUIM CAGE: SONATAS & INTERLUDES MOZART/EINE KLEINE NACHTMUSIK BAY-SYMPHONY NO 2 MOZART/REQUIEM

C CIN

Vlarimir Ashkenazy Decca 4664622 (U) Cappella Istropolitina Naxes 8556653 (S) Carreras/Domingo/Pavarotti with Levine Decca 4605002 (U) American Composers DR/Davies Nonesuch 7559794872 (TEN) Jan Garbarok/Hilland Ensemble Erm New Spring 4551272 (P) Phillips 4520332 (U) Andrea Rozelli Drottningholm Chair & DR/Ostman Naxos 866006668 (S)

Vanessa-Mae FMI 4380822 (E) Hugh/BBC Scot SQ/Yousa Naxos 8553882 (S) FMI Classics CDCFP 6065 (F) Menuhin/Grappe/li Emma Kirkby Decen 4563222 (III) Derca #661962 (III) Conifer Classics 75605513292 (BMG) Jan Garbarek/Hilland Ensemble FCM 4453697 (P) Naxos 8554345 (S) Naxos 8550026 (S) RSM0/I lowl-James Navor 9554093 (\$) Naxos 8550235 (S) Soloists/Slavek PD/Keeler

CLASSICAL CROSSOVER

MIDSUMMER CLASSICS STAR WARS - THE PHANTOM MENACE (OST) TITANIC (DET) MOST RELAXING CLASSICAL - VOLUMES I & II Marious THE KENNEDY EXPERIENCE 100 RFI AXING CLASSIC

RRAVEHEART (OST) THE REYONDNESS OF THINGS THE PIANO (OST) THE ONLY CLASSICAL ALBUM YOU'LL EVER NEED MOST RELAXING CLASSICAL ALBUM \_EVER! II BEST CHORAL ALBUM IN THE WORLD . EVER! ADVERTS HALL OF FAME

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Luciano Paverotti John Williams James Horner Kantoriu

LSD/Home English Chamber Orchestra/Barry Michael Norgan Various Vacious Various Jemas Horor

Global Television RADCD 127 (BMG) Sony Classical SK 61816 (TEN) Sony Classical SK 63213 (TFN) Virgin/EMI VTDBOX 1 (E) Sorry Classical SK 61687 (TEN) Pulse PBXCD557 (P) Decca 4482952 (U) Landon 4500092 (TEN) Venture CDVE 919 (E) Conifer Classics 75605513322 (BMG) Virgin/EMI VTDCD 207 (E) Virgin/EMI VTDCD234 (E)

Classic FM CFMCD 26 (BMG) Classic FM CFMCD28 (BMG) Teldec 9548375912 (TEN) ation MBSCD 517 (BMG) Custle Come Sony Classical SK 60691 (TEN) BBC Worldwide Music WMEF 00267 (P) Virgin/EMI VTDCD 155 (E)

# JAZZ & BLUES

MUINDO LATINO THE VERY REST OF LATIN JAZZ - 2 THE VERY BEST OF JAZZ FUNK KIND OF BLUE THE REST DE LATIN JA77 WHEN I LOOK IN YOUR EYES BLUE FOR YOU - THE VERY BEST OF A FAR CRY FROM DEAD BADUIZM

Diana Krall Nina Simons Yownes Van Zandt Erykah Badu

Columbia SONYTV 2CD (TEN) Clobal Talouision RADCO 118 (RMG) Various Polydor 5471782 (U) Global Television BADCD 129 (BMG) Fric Clapton Atles Davis Various

Columbia CX 64935 (TEN) Global Television RADCD 96 (BMG) Verve 0503042 (U) Global Television RADCO 84 (BMG) Arista 07822188882 (BMG) ASPA HD E2022 (DMC)

Label Car Ma (Distributed)

Sony Classical SK 60957 (TEN)

Phillips #621962 (18)

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Various ROCK

The Offspring Nirvana Skurk Anansia Reef Aerosmit Various

The Cuit

ATR

Mayerick/Warner Bres 9362474192 (TEN) Columbia 4916562 (TEN) Gellen DGCD 24425 (U) Rhidness Rittsla/Mercury 5463072 (U) Virgin CDVX 2881 (E) Sony S2 4928829 (TEN) Columbia 4850206 (TEN) Epitaph 65632 (P) Mushroom D 31450 (3MV/P) Beggars Basquet BEGA 130CD (V)

Sound Of Ministry MOS 132 (3MV/TEN)

Car No (Distributor

Infusion 12INF CO1 (V)

Manifesto FESX 55 (U)

Her EV 205 (TEN)

Code Blue BLU 001T1 (TEN)

Formation FORM 12080 (SRD)

True Playa'z TPR 12022 (SRD)

Pukka TPUKKA 20 (TEN)

Stip'n'stide SUIP 91 (SRD)

Tidy Trax TIDY 125 (ADD)

Virgin CHEMST 8 (E)

R&B SINGLES Whitney Houston Jennifer Lopez

Beverley Knight

Shanks & Biofoot

Jungle Brothers

Jason Novins Vs Dunrage Hill

Glamma Kid feat, Shola Ama

Baohael Saadio & O-Tin

Timbaland feat Jay-Z

Nightmeres On West

Rosta Rhymos feat Janet

Mac fact Pull Dorfels

Blaque Ivory

Macy Gray

Tatyana Ali

Fminem

Another Level

Fierce

Snorty Thisso

Mase

TLC

2Pac

WILD WILD WEST MY LOVE IS YOUR LOVE JEYOU HAD MY LOVE GREATEST DAY SWEET LIKE CHOCOLATE

EVERYTHING IS EVERYTHING GET READY 1/10 NO SCRUBS

DEAD MAMA 12 INSANE IN THE RRAIN ALMACT DOCCUT COUNT 15 17 HATE ME NOW

16 DO SOMETHING 14 EVERYTIME 18 15 TARON 19 20 MYNAMEIS

20 18 CETINVOLVED LORSTER & SCRIMP 21 WHAT'S IT GONNA RE?! GUESS I WAS A FOOL 23 💶 29 DAYZ LIKE THAT

25 19 BYE BYE BARY 26 24 FINER 27 25 AS 28 FUNK ON AH ROLL 27 WHAT'D YOU COME HERE FOR? 30 28

STEPS: The Video

ABBA: Farever Gold

O CIN. Compiled from data from a panel of independents and specialist multiples.

BOYZONE: By Request Their Greetest Hits DRIGINAL CAST RECORDING: Cats

MICHAEL FLATLEY FOR OF Flame

THE VERVE: The Videos 96-98

BACKSTREET BOYS: A Night Out With

STEPS: The Unauthorised Story THE CORRS: Live At The Royal Albert Hall

Will Smith feat, Dru Hill Columbia 8875965 (TEN) Arista 74321672672 [BMG] Columbia ITENI Parlophone Rhythm Series CDRHYTHS 22(E) Columbia 6676022 (TEN) Pepper 0530350 (P)

Columbia 6675745 (TEN) Puff Daddw/Arista 74321682612 (BMG) Figs Street NZ REE STREETS (SMINIP) LaFace/Arists 74321660952 (BMG) Columbia 6674966 (TEN) Sve 0523702 (PS Advetic AT 00000001 /TEAS Columbia 5572555 (TEM)

INCredible INCRL 17CD (TEN) Fric 6675935 (TEN) MJJ/Epic 5674742 (TEN) WEAWEA 203CD (TEN) Interscope/Polydor INO 95638 (U) Hollowood 0101185 HWR (P) Virgin DINST 186 (E) Flektra F3750001 (TEN)

Northwestside 74321621202 (BMG) Wildstar CDWILD 19 (TEN) Epic 6872372 (TEN) Warp WAP 123CD (V) Epic 6670122 (TEN)

George Michael & Mary J Blige James Brown Inferno/Eaple EAG12073 (3MW/BMG) Trina & Tamera Columbia FE73382 (TEAD 2 Pa-Jive (522832 (P) DANCE SINGLES

This Last 9PM (TILL LCOME) 1 2 HIVSTRUCK COURVELLA 2 LEGACY (SHOW ME LOVE) NOTHING LEFT

THE MATRIX (DST)

POST ORGASMIC CHILL

AMERICANA

NEVERMIND

EUPHORIA

MINE LIVES

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PURE CULT

PUNK-D-RAMA 4

RIDES

THE WORLD OF DRUM & BASS RELOAD/SPACE AMD IT WIIDTO HEY BOY HEY GIRL

SAMSARA TRY ME OUT **OUT THER** REMINISCE 15 12 FINISHED SYMPHONY COEAN

RIGIOVE 18 SALTWATER LIZARD (GONNA GET YOU) 19 25 A NIGHT OUT 20 11 © CIN

The Space Brothers Orbital Marines D.I. Swiff The Chemical Brothers Mas Collective feat Su Su Bobien Dave Ho Sunship feat. Anita Kelsey/RB Friends Of Marthe

Filter FILT 037 (P) Springs SERR 000T (V) Corrupted Cru feat, MC Neat Kronik KWK 003 JESDI Distinctive DISNST 52 (P) Blank & Jones Davings DUNT 31Y (VI Essential Recordings ESX 4 (U) Pete Heller Chicane feat, Maire Brennan Xtravaganza XTRAV 112 (3MN/TEN) VC Recordings VCRT 50 (E) Mauro Picotto Platious PLAT 57 (SRD) Moogwai

DANCE ALBUMS

EXPANDER EP SURRENDER DA REAL WORLD SYNKRONIZED

LIES LIES NO PIGEONS KISS SMOOTH GROOVES SUMMER '99 MY LOVE IS YOUR LOVE

RENEATH THE SURFACE IN TOTAL KISS MY ARR @ CIN

Jamiropusi Karan Bamiraz Sporty Thievz Whitney Houston GZA/Genius Andrea Parker

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BOYZONE: Live - Where We Belong VARIOUS ARTISTS: Hey Mr Producer ALANIS MORISSETTE: Live 16 SPICE GIRLS: Live At Wembley Stadium 15 11 METALLICA: Cunning Stants 18

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# # ( The second s

# **COOL CUTS CHART**

	god on Pete Teng's Essential Selection BB GRADIO 1
1 3	FEEL GOOD Phats & Small Multiply
	(Set to be a huge bit with mines by Chris & James and Rhythm Masters)
2 100	AFRICA-SHOX Lettileid Hard Hands
	(Latest single from their forthcoming album)
3 1	SUMMER IN SPACE Cosmos Island Blue
	(Tam Middleton's outstanding disco odyssey)
4 7	SING IT BACK Moloke Eche (A sleeper that's set to take off with new Boris Disposet mixes)
5 6	TOCA ME Fragma Orbit
	(Building up to be a big trance hit)
6 250	BEDROCK John Digweed white label  White label  White label
7 9	HONEY Billie Ray Martin React (With mixes by Deep Dish and Chicane)
	HAPPY DAYS P.J. Defected
8 000	IGH Stickman cut given a new lease of Me by 95 North and Phats & Small
	THE AWAKENING York Subversive
9 14	(Big anthemic progressive france tune)
	ULTRA OBSCENE Breakbeat Era XL Recerdings
10 11	(Official new single from Roni Size and DJ Die)
	VIP Ges Gus 4AD
11 1280	(With mixes from MAW, Farley & Heller and François Kevorkian)
40	WISHING YOU WERE HERE Blaze Slio'N'Slide
12 100	From the Book Blaze remain ( Pland with mixes from they Reput and 20 20 Vision)
13 10	I OW FIVE Sneaker Pimns Clean Up
13 10	(With mixes by Todd Terry, The Dronez and Interfearance)
14 (00)	
14 200	(Regetitive party chart that could catch on)
15 8	ON AND ON Hurricane Essential
10 0	(Another tune that samples Sister Stedge's Thinking Of You)
16 1777	IF I SURVIVE Hybrid white label
	(Lush vocals and their trademark breakbest production style)
17 5501	OPEN YOUR EYES Nalin & Kane Superfly
6333	(Solid European progressive trance)
18 (30)	LET ME HEAR YOU CLAP YOUR HANDS Nick Faber Marble Bar
10 1111	(Cut'n'baste pariy breakbest tune)

#### 19 ESS IZZY WAZZA GROOVA 12 Tree with mix from Sparky Lightbourne) DVN 1 FT ME BELIEVE IN YOU Parti Ja Original Soundtrack (Classic Tom Moulton disco oldie with a new take by Ashley Beedle) where set in a color set town the following there: I be Sound Shirt Part

## HERAN TOD 20

		UNDAN IUF ZU	
1	1 4	BILLS, BILLS, BILLS Destiny's Child	Columbia
2	2 5	WHERE MY GIRLS AT 702	Motown
3	4 4	I DO Jamelia Rhythm Series,	Parlophone
4		TELL ME IT'S REAL K-CI & JoJo	MC
5	7 4	IT'S OVER NOW Deborah Cox	Arista
6	3 7	DID YOU EVER THINK R Kelly	Jim
7		GREATEST DAY Beverley Knight Rhythm Series	Parlophon
8	8 4	HOLLA HOLLANT'S MURDER Ja Rule	Def Jar
9		NO PIGEONS Sporty Thlevz	Rudthqus
10	10 6	IF YOU HAD MY LOVE Jennifer Lagez	Columbia
11		LOVIN' YOU/WHAT ABOUT Sparkle	Jiv
12		GROOVE MACHINE Marvin & Tamara	Eol
13	1282	NEED YOU Noora Feetmove Music Er	dertalamen
14	14.5	MY LOVE IS YOUR LOVE Whitney Houston	Arist
15	16 7	EVERYTHING IS EVERYTHING Lauren Hill Buffloo	ise/Celumbi
16		SOMEDAY Charlotte Rhythm Series	
17		BODY KILLIN' Vincent J Alvis Project	
10		CULTY CONCUENCE College ford Dr Dre	

# **CLUB CHART TOP 40**

	15		
16	2	Tide Artist	Libel
	CNI	HONEY Billie Ray Martin	React
8	2	READY FOR THE WEEKEND Nightvision	Duty Free
1	3	FEELING IT TOO 3 Jays	Multiply
7	2	TOUCHED BY GOD Katcha	Hooj Choons
25	2	NIGHT SKOOL Meccaheadz	Europa
9	2	LOW FIVE Sneaker Pimps	Clean Up
2	30	I'LL DO ANYTHING - TO MAKE YOU MINE Hollo	way & Co INCredible
11	2	IMAGINATION Jon The Dentist vs Oilie Jaye	Tidy Trax
5	5	MAKES ME LOVE YOU Eclipse	Azuli
0	KΝ	YOUR CARESS (ALL I NEED) DJ Flavours	All Around The World
E	W.	FEEL GOOD Phats & Small	Multiply
2	5	NOT OVER YET Planet Perfecto feat. Grace	Code Blue
0	101	SOMEDAY Charlotte Rhyt	hm Series/Parlophone
3	1 3	COMING ON STRONG Signum feat. Scott Mac	Tidy Trax

14 3 3 COMING ON STRONG Signum feat, Scott Mac EVERYBODY (DANCE TO THE MUSIC) Dee-Jay Junkeez Federal Offense New York 16 6 4 LA/NE Marc Et Claude Positiva 17 Frm SECRETLY Shunk Anancio Virnin 18 IN YOU + ME Technique Creation 3 MOTHERSHIP RECONNECTION Senti Gronves feat, Parliament, Funkadelic, Virgin

20 10 4 TO BE IN LOVE MAW present India Defected 21 12 4 BODYBOCK Moby Mute Essential Recordings 22 18 4 MANTRA (FOREVER) Quake 23 DW JINGO Candido Azuli 24 22 3 SUNSHINE DAY Clock Power Station/Universal

25 PRISONER All Blue 25 21 6 SYNTH & STRINGS Yemanda 27 30 3 DOUBLE DOUBLE DUTCH Dope Smugglaz 28 19 4 MY FAITHLESS GAME Cardigans 29 COMPUTER LOVE Supercar feat, Mikaela

30 TELL ME IT'S REAL K-CI & JoJo 31 17 5 WITHOUT LOVE Dina Carroll 32 13 4 REMEMBER (TO THE MILLENNIUM) The Morrighan 33 28 5 SEPTEMBER 99 Earth Wind & Fire 34 39 2 HAVEN'T YOU HEARD Indigo

35 15 4 VOCO ME I.C.O.N 36 24 4 GET READY Woody Van Eyden 37 16 3 LOST IN LOVE Legend B 38 20 4 MUSIC SAVED MY LIFE Cevin Fisher

39 23 3 THIS LIFE Mandalay 40 31 4 RIVER OF TEARS Jayn Hanna CLUB CHART BREAKERS

BILLS, BILLS, BILLS Destiny' Child SFE YOU Atlantis **TEARS Frankle Knuckles Fesential Recordings** white label FIRE IN MY SOUL A.T.N.S. FALL FROM GRACE Shelley Nelson ALWAYS YOU Jennifer Paige NO APOLOGY Love To Infinity vs Loleatta Holloway

9 JABBERWOCK Skyscraper 10 BATACUDA Spiller Brackers are the 10 mercets condide the Top 40 which have registered the most improved QJ reactions. The Clab Chart Top 40 discident privatel, Urban, Pop and Cook Class clearly can be obtained from MTV weekly at a wavele

# CHART COMMENTARY

by ALAN JONES e 3 Javs' single Feeling It Too registered exactly the same support last week as the week before but that's not enough to stop it from tumbling 1-3 on this week's chart, being leapfrogged by

Nightvision's Ready For The Weekend and, even more impressively, by Billie Ray Martin's Honey. The latter single is Martin's first for more than three years, and debuts at number one with a miniscule - 1.5 margin over the Nightvision single. It is only the second record to debut at number one this year, following Chicane featuring Maire Brennan's Saltwater, and Chicane are represented on Honey too.

providing mixes of the track along with Deep Dish. single is both Martin's debut for the React label and the first fruits of her reunion with former Soft Cell/Grid man David Ball, who produced the track and apparently, much of her upcoming album. The two first

collaborated when she contributed vocals to The Grid's 4 Ambient Tunes project. Born in Germany, she ecently relocated from the UK to the USA... Eclipse's Makes Me Love You is in no hurry to depart from the

Makes Me Love You is in no hurry to depart from the Top 10, and slips only 5-9 on its fifth week in the chart, a leisurely decline compared with many club chart hits. As it fades, Dee-Jay Junkeez "Everybody - one of the two other records based on Sister Sledge's disco classic Thinking Of You that we mentioned here last week - crashes in at number 15. Many DJs are playing them both, and will presumably also add Hurricane's On And On - the third Thinking Of You

derivative - as soon as they get it, all of which is unfortunate for new girl group Passion, who have done a proper remake of Thinking Of You. The inevitable success of Eclipse's single will doubtless see it off, and possibly also the other two... It is tight at the top of all of our charts this week, with

WFA

Manifesto

Stockholm

1st Avenue/Manifesto

Perfects

Pepper

Serious

INCredible

Low Sense

Rising High

East West

Universal Edel

Brothers

Positiva

Deep Blue

Feeborie

Edel

Sm:le

V2 VC Recordings

MCA

Destiny's Child's Rills Rills Rills still a hair's breadth in front of 702's Where My Girl's At on the Urban Chart, and Steps' Love's Got A Hold On Me enjoying an equally stender victory over Clock's Sunshine Day on the Pop Chart. The only record common to all three charts is Charlotte's Someday, which debuts at number 13 on the Club Chart, and at number 16 on the other two

		LOVE'S GOT A HOLD ON MY HEART Steps	
8	2	SUNSHINE DAY Clock Power Station	VUniversal
N	144	HAVEN'T YOU HEARD Indigo	Euphoric
7	3	OOH STICK YOU Daphne & Celeste Perfect Nois	e/Universal
14	3	LANE Marc Et Claude	Positiva
		YOUNG HEARTS RUN FREE Candi Staton	React
1	5	SEPTEMBER 99 Earth Wind & Fire	<b>INCredible</b>
		9PM TILL I COME ATB Sound	OI Ministry
		IT'S A PARTY WHEN WE PARTY, PARTY HARD Form Kings All As	send The World
×	G)	I'LL DO ANTTHING - TO MAKE YOU MIKE Helloway & Co	INCredible
		FEELING IT TOO 3 Jays	Multiply
N	0	YOUR CARESS DJ Flavours All Around	
	777	ALWAYS YOU Jenniter Palge	Edel
		BROTHER LOUIE Modern Talking	Logic
		NOT OVER YET Planet Perfects feat. Grace	
		SOMEDAY Charlotte Rhythm Series/	
-	200	COMPLITER LOVE Supercar feat Mikaela	Denne

19 5 LIVIN' LA VIDA LOCA Ricky Martin CSD POCO LOCO Poto Loco Gang Gene 5 3 IF YOU HAD MY LOVE Jenniter Lopez

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19 20 4 WILD WILD WEST WII 20 12 5 NOBODY ELSE Tyrese WILD WILD WEST WILL Smith

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# FXPOSURF





# CHART COMMENTARY

#### by ALAN JONES

is amazing the difference a week can make, even in the unusually slow moving world of the airplay chart. Last week. onna's Beautiful Stranger seemed to be under pressure at the top of the chart, with the former incumbent, Sixpence None The Richer's Kiss Me looking to resume its reign. Kiss Me has suffered a major downturn in support since then, howe with some stations replacing it with the band's new single - a cover of the La's' There She Goes - and others simply decreasing rotation to the extent that it slumps from two to nine this week Meanwhile, Beautiful Stranger experiences a major increase in support, advancing to both its highest audience (79,5m) and its highest spin total (2,462) to date. The latter tally is in fact the highest number of plays registered in a week by any record since

#### AIRPLAY FACTSHEET

• Three weeks into its airplay cycle, the Pet Shop Boys' I Don't Know What You Want But Can't Give It Any More is still finding airplay support at best patchy. It was played just 204 times last week, and declines 55-79 as a result.

6 The number 14 sales peak of Mel G's Word Up was not great, but it was better than its airplay peak position of 47. Music Control started monitoring airplay 1993, eclipsing the previous high of 2,457 set by Cher's Believe, Helping Madonna to

her unexpected record was major support

from many stations where she is normally

where Beautiful Stranger was played 42

times last week, sharing top billing with

Sugar Ray's Every Morning and

given short shrift, most notably Virgin 1215,

Jamiroqual's Canned Heat. The latter title is

number two on the airplay chart - but with

throne for the time being - though another

netime duet partner Ricky Martin. His

rising support from most influential outlets,

including Radio One (30 plays) and Capital

challenger is emerging in the form of her

Livin' La Vida Loca explodes 12-4, with

FM (47).

Arista

Polydor

Flektra

MCA

Columbia

an audience of 16m less than Madonna,

who must be fancied to hand onto her

· Watch out for Germany's Lou Bega, whose Perez Prado revival Mambo No.5 (Just A Little Bit Of...) is picking up its first few plays from UK stations, and is currently

airplay charts. Cast's Magic Hour was played 20 times by Radio Two last week but just eight times by Radio One

number one on five European

AT A GLANCE WEEKLY MARKET SHARES TOP CORPORATE GROUPS TOP 10 COMPANIES

the most-played list, ahead of joint runn up Magic Hour by the Cast and She by Elvis Costello on...BBC Radio Two, The increasingly influential and hard-to-call playlist of Radio Two backed all of these former and current favourites of sister station Radio One in a big way last week giving Madness 22 spins and the others 20 lays apiece. For Madness in particular, it is a major boost, accounting for nearly 19m of the 33m audience which lifts I ovestruck 22-15 on the chart this week

Madness's Lovestruck is number one on

The Beautiful South are one of the most successful acts of the Nineties, with 20 hit singles and a multi-platinum hits album behind them. But for all their sales achievements, they fare even better on the airplay side of things, with all but four of their hits equalling or surpassing their sales chart position on the airplay list. Their latest single, The Table, is no exception - but is still a big disappointment on both charts. It peaked at number 47 on the sales chart last week, becoming their smallest hit since 1991's Let Love Speak Up Itself, and slips from what will presumably be its airplay peak of 27 to 33 this week. It is a sudder and savage fall from favour for the group, whose last single How Long's A Tear Take To Dry reached number 12 on the sales chart and number 11 on airplay in the

After surging 48-26 last week, Ronan Keating's introductory solo single When You Say Nothing At All makes another huge leap. advancing 26-11, with Radio One belatedly adding the record - it gave it 11 plays last week - and Radio Two stepping up support to 17 plays last week.

E Touben WILD WILD WEST Will Smith REALITIFUL STRANGER Madenna Mauarick Warner Bros SPM ITILL I COMELATE Sound Of Ministry 4 CANNED HEAT Jamirooual Sony S2

MY LOVE IS YOUR LOVE Whitney Houston WHEN YOU SAY NOTHING AT ALL Ronan Keating IF YOU HAD MY LOVE Jennifer Loops

KISS ME Sixpence Nane The Richer 9 SECRET SMILE Semisonic IN 9 NO SCRUBSTIC LaFace/Arista

Most played indexes on MTV UK/Media Research Ltd w/e 9/7/99 Source: MTV UK

A S Makes 1 CRO NO PIGEONS Sporty Thirty Columbia 2 4 IF YA GETTIN' DOWN Five

3 1 BRING IT ALL BACK S Club 7 4 2 BOOM BOOM BOOM BOOM Vengaboys 5 SW 9PM (TILL I COME) ATB

8 3 SOMETIMES Britney Spears 7 WHEN YOU SAY NOTHING Ronan Keating

R S LIVIN' LA VIDA LOCA Ricky Martin 9 TO LOVE'S GOT A HOLD ON MY HEART Stone

10 MAN I FEEL LIKE A WOMAN Sharia Twain Most played videos on The Box, w/e 4/7/99 Source: The Box RADIO ONE PLAYLISTS

Sound Of Ministry 6 THE SHE'S A BITCH Missy Effort Jive Polydor Columbia 8 DOS LONFLY Mithks 9 GROOVE MACHINE Marvin & Tamara

DCA Polydor Positiva/EMI

Fhul/ line

Mercury

#### BREAKERS 2 T Str Lair RCA

1 FILLET YOU GO Westife 2 STO GUILTY CONSCIENCE Eminers Interscope 3 1 BILLS BILLS BILLS Destiny's Child Columbia 8 NOTHING McCabe Global Talen

5 4 DUEL OF THE FATES John Williams/LSD Sony Classical Elektra 7 DID YOU EVER THINK R Kelly feat, Nas live Creation Epic

10 LET FOREVER BE The Chemical Brothers Virgin Highest climbing wiseos on The Box in advance of single release w/e 4/7/99 Source: The Roy

TOP OF THE POPS

LWin' La Vida Loca Ricky Martin; 9PM (Till I Come) ATB: My Love Is Your Love Whitney Houston; If You Had My Love Jennifer Lopez:

eet Preachers; Beautiful Stranger Madonna life Semisonic; Greatest Day Beverley Kright: Stronger Gary Barlon

Draft ine-up 16/7/99

der Knight: Year Klasses la Billa Billa Destiny's Chief ros: When You Say Nothing At All Ropan Kessing

Draft line-up date 10/7/99

# THE PEPSI CHART

My Heart Stops; Stronger Gary Barlow Livin' Lo Vida Loca Ricky Martin (3) ideos: Beautiful Stranger Modonna: When You Say othing At All Rosen Keating; Greatest Day Severie

Draft tine-up 15/7/99

# A-LIST SPM (Till I Come) ATB; Rendez-Vu Baseme i: Londinium Catatonia: Let Forever Be The Chemical

Dutch Dope Smuggiar: At The River Groove Armada: My Love Is Your Love Whitney Houston: I Know What I'm Here For James: Canned Heat Jamiroqual; If You Had My Love Jennifer Lopez: Beautiful Stranger Madonna: Taunami Manie Street Preachers: Livin' La Vida Loca Ricky Mertin Secret Smile Semisonic; All Star Smash Mouth; Wild Wild West Will Smith; Leve's Got A Held Of My Heart Stens Synth & Strings Yomanda

PALIST II Ya Gottle' Down Sive; Where My Glids At?
702: Batter Olf Alone Alice Declay; Streeger
Gary Barlow, Ga Ga Mesine C; Hangleg Around The
Cerdigans; Magic Hour Gast: The Pos Singer's Fear of the
Pollen Count The Divise Comedy; "Makes Me Love You
Catter Count The Divise Comedy; "Makes Me Love You se: Here We Go Freestylers feat. Definition Of Sa

"Prophet In Peace Ocean Octour Scene; Feel Good Phats & Small; "Mucho Mambo Shaft; Lately Skunk Anansie; Summer Son Toxas, \*Unpretty TLC; Why Does It Always Rain On Me? Toxis C-LIST Feeling it Too The 3 Jays: "Stop The Rock Apolio 440; All That I Can Say Mary J Bige:

\*Ultra Obscene Brezkbeat Era; Straight From The Heart \*Gullty Cor Eminem; \*Yesterday Went Too Soon Feeder; So Long rce: Dogmonaut 2000 Frigid Vinegar; Oh Jim Gay Dad: Supersonic Jamiroqual; So Pure Alaris Morissette; I Dor Know What You Want But I Can't Give It Anymore Pet Of Snake Underworld

R1 playists for weak beginning 12/7/99 \* Denotes additions

A-LIST Forget Madness: Why Does It Always Rain On Me? en You Say Nothing At All Roman Keating: No One Can Love You More Juliet Roberts: "The Pop Singe Fear Of The Pollen Count The Divine Cornety: The Table he Beautiful South; Magic Hour Cast; Wide Awake Cety

BLIST Fragile Thing Big Country feet. Edd Reader, There's Your Freeble Disk Chicks; Your Kisses And Charity Cuttor Chick; Babylen David Gray, Arysen Rusette; The Asimal Song Savago Garden; Libri' La Vida Loca Ricky Martis, Stronger Gary Sartow; Buses & Tains Bachetor Gift She Eris Cotacio

BB RADIO 2 "Va, Pensiaro Zuccheio: "Return 04 The C-LIST "Va, Pensiaro Zuccheio: "Return 04 The Grievous Angel: A Tribute To Gram Parsons (album) Vanous: I Den't Know What You Want But I Can't

(assus) various: 10 orth know what the Want But I Can't Give It Arginere Pet Shop Boys: Bleve (albam) Eric Clapcon; I Will Remember You Sarah McLachten: "Draigh The Lise R.E.M.; Fall Frem Cares Shelley Nebron: Without Love Disa Cercit; "So Many Ways Elle Clampbol; Semiday Michael Leans To Rock: The Miracle Cliff Richard; Sometimes Les Rythmes Digitales Seal. Nik Kerchie. "Market Kersham: Nothing McCohe

R2 playlists for week beginning 12/7/99 \* Denotes additions

# MTV UK **PLAYLISTS**

A-LIST Canned Heat Jamiroquel: Kliss Me Sepence None The Richer: Beautiful Stranger Madonna: Wild Wild West Will Smith; My Love Is Your Love Whitney Houston: SPM (Till I Come) ATB; Tsunami Manic Street Preachers; When You Say

ESLIST Word Up Mei G: The Animal Song Sarrage Garden: Coffee & TV Stur; Usin La Vida Loca Ricky Martin; Without Leve Dina Carroll; ret Smile Semisonic; If Ya Gettin' Down Five Love's Got A Hold On My Heart Steps: Sometimes Britney Spears; Bills Bills Bills Destiny's Child; Feeling It Too The 3 Jays; When You Say Nothing At Ali Ronar Keating: All Star Smash Mouth: If 1 Let You Go Westlife: If You Had My Love Jennifer Lopez: I Do Jamelia; I Don't Know What You Want But I Can't

C-LIST Guilty Conscience Eminem: Tinsettown To The Boogledown Scripti Polini: Lately Skunk Anansie; Million Suns Ooberman: Let Forever Susuk Asansie, Million Suns Obbrinan; Let Forever Be The Chemister Birthers: Bodyrock Moly; Stop The Bro The Chimist Birthers: Bodyrock Moly; Stop The Rock Apollo 400; Let The Pegis Isager's Fear Of The Polic Count The Chima Comero; Babyles Dould Gray; Leader Count The Chima Comero; Babyles Dould Gray; Leader Markins: Why Does It Always Rain On Mar Taxis; For Real Tricks; Render-Na Bostomera; Jus; Fire Be My Heart Super Farry Actimals; Smoke Screen Ricc; I Know What I'm Here For Ja

# OFFICIAL UK

Beverley Knight HIGHEST TOP 50 CLIMBER -

The Wiseguys

Basement Jaxx

Backstreet Boys

Robbie Williams

Dixie Chicks

Phats & Small

Supergrass

Smash Mouth The Chemical Brothers

Dope Smugglaz

Robbie Williams

George Michael & Mary J. Blige Phats & Small

- BIGGEST INCREASE IN AUDIENCE

277

218

375 470

834

1932

BIGGEST INCREASE IN PLAYS -- MOST ADDED -

James Texas

Texas

The Beautiful South

1W 30 23

	# 3 Mile 18		music co	ntrol	len/alers	Fuhz 5.	No.	N. S. S.		RADIO ONE 🖺	97-97rm	
		BEAUTIFUL STRANGER	Madonna	Maverick/Warner Bros.	2462	+2	79.56	+6	1 1 9F 2 14 LI	PM (TILL I COME) ATB (Sound Of Ministry) VIN' LA VIDA LOCA Ricky Martin (Columbia)	And No 20318 31 15681 11	6   3
П	2 3 13 45	CANNED HEAT	Jamiroquai	Sony S2	2056	-6	62.69	-16			15997 25	
3	A 3 6 5 7	IF YOU HAD MY LOVE	Jennifer Lopez	Work/Columbia	1818	+17	62.55	+20		SUNAMI Manie Street Preachers (Epic)  YOU HAD MY LOVE Japanier Love (Work/Columbia)	13335 25	
	A 4 12 6 1	LIVIN' LA VIDA LOCA	Ricky Martin	Columbia	1539	+30	62.42	+42		/ILD WILD WEST Wit Smith (Columbia)	12926 3	
ŀ	A 5514	MY LOVE IS YOUR LOVE	Whitney Houston	Arista	1932	+12	62.00	+14		OFFEE + TV Blur (Food/Parloghone)	13814 2	
ľ	6 4 1 2	WILD WILD WEST	Will Smith	Columbia	1791	+19	56.87	-3		PERYTHING IS EVERYTHING Lawys Hit (Columbia)	14313 2	
	A 7 7 1 2	9PM (TILL I COME)	ATB	Sound Of Ministry	1331	+3	54.46	+4		ANNED HEAT Jaminoquai (Sony S2)	12834 2	
ľ	A B 1 12 9	THAT DON'T IMPRESS ME MUCH	Shania Twain	Mercury	2184	-4	53.71	+6		Y LOVE IS YOUR LOVE Whitney Houston (Arista)	13360 2	
	9 2 13 28	KISS ME	Sixpence None The	Richer Elektra	1844	-24	53.37	-39		OUBLE DOUBLE DUTCH Dope Saugglas (Parfecte)  EY BOY HEY GIRL The Chemical Boothers (Virgin)	10188 1	
ŀ	10 2 7 8	SOMETIMES	Britney Spears	Jive	1968	+9	45.42	-8		ONDONIUM Catatania (W/A)	8521 I	
H	A 11 8 3 0	WHEN YOU SAY NOTHING AT ALL	Ronan Keating	Polydor	1139	+32	39,34	+69	=12 13 S	YNTH & STRINGS Yamunda (Manifesto Mercury)	8253 2	0
	A 12 12 5 13		Semisonic	MCA	1024	+19	36.67	+12		KNOW WHAT I'M HERE FOR James (Mercury)	8380 1	
ŀ	13 11 15 50		Sugar Ray	Lava/Atlantic	1206	-37	35.92	-22		ECRET SMILE Semisonic (MCA)	8721 1	
ŀ	A 14 16 4 18		Blur	Food/Parlophone	602	+45	34.69	+17		RING IT ON Gener (Hat) OVE'S GOT A HOLD ON MY HEART Spee (Englished)	7682 1	
ŀ	A 15 22 2 0		Madness	Virgin	582	+49	33.A7	+27		LL STAR Smash Mouth (Interscoon/Universal)	6531 1	
ŀ	A 16 15 7 28		Lauryn Hill	Columbia	610	-5	32.46	+8		VITHOUT LOVE Disa Carroll (1st Avenue Mercury		
ŀ	A 17 0 5 11		Manic Street Preac		563	+18	32.35	+13		IT THE RIVER Groove Armada (Pepper)	5631	
F	A 18 19 19 27		TLC	LaFace/Arista	842	-14	29.04	+2		BILLS, BILLS, BILLS Destroy's Child (Columbia)	5816 1	
F	19 m 6 33	The second secon	Suede	Nude	860	-29	26,94			IIGHT HERE, RIGHT NOW Fatboy Slim (Skint)	6745	
ŀ	20 23 4 23		Savage Garden	Columbia	1184	+33	25.61	-2		MUSIC SOUNDS BETTER WITH YOU Standard (Wingle ETTER OFF ALONE OJ Jurgen Pris Alice Dengay Province (MI)		
ł	A 21 21 4 0		Bachelor Girl	Gotham	705	+2	25.43	+15		OH LA LA The Wiseques (Walt Of Second)	7715	
	22 24 4 0		Dina Carroll	1st Avenue/Mercury	834	+38	24.18		=26 9 K	CISS ME Sorpence None The Richer (Elektra)	8626 2	6
ŀ	23 21 22 69		New Badicals	MCA	788	-13	23.77	-16		SUMMER SON Texas (Mercury)	6494	
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MUSIC WEEK 17 JULY 1999

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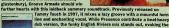
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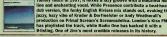
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# SINGILE of the week

GROOVE ARMADA: At The River (Pepper performance on the Jazz Stage at Glastonbury (see www.dotmusic.com.





SINGLEreviews



KEATING: When You Say Nothing At All (Polydor 5612902). Keating's solo debut offers no radical departure from much of Boyzone's recent singles

fare - both a cover and a ballad, it is already well established weeks unfront thanks to its inclusion in the movie Notting Hill and enough radio support to place it in the Airplay Chart Top 30. This Alison Krauss cover should have little trouble maintaining 's perfect rup of Too Five hite

JULIET ROBERTS: No-One Can Love You More (Delirious DELICOP13), This Motown-esque pop song is a perfect ve for Roberts' wonderful voice, standing out from the current crop of anodyne Euro-p Supported by a number of choice mixes, it

uld well see Roberts back in the charts. could well see Hoberts back in the charts.

TRAVIS: Why Does It Always
Rain On Me? (Independiente
ISOM33MS). The third single from Travis'
gold-selling album The Man Who is another

reflective, downbeat track, and perhaps their strongest to date, Instantly memorable and brimming with commer anneal it is on the B-list at both Radios One and Two, and should have no trouble repeating the Top 15 success of the band's previous two singles. GAY DAD: Oh Jim (London

LONCOP47). The controversial glam-Krautrock-punk-pop upstarts return with their third single - a rather polite, tuneful ballad - and a mission to avenge the underperformance of Joyl, which peaked at number 22 at the start of June, Radio One has put Oh Jim on its C-list, while it is on list at Atlantic and A-list at Xfm FIERCE: So Long (Wildstar CDWILD27).

The London-based trio continue to go fro strength to strength. This follow-up to th number 11 hit Dayz Like That shows that the girls can supply sophistication when required. It has attracted solid ILR support, nd is Top 60 on the Airplay Chart

DAY ONE: Waiting For A Break (Melankolic SADD5). The debut offering from beats outfit Day One is a quirky take on Beck and UK nu-skool outfits such as The Herbaliser and the Freestylers. It is ed by Beastie Boys producer Mario C and its smoky atmospherics should do well at specialist and student radio. A grower, DAWN OF THE PERI ICANTE CAL Fiction Freak (East West EW 204CD).



Double Dutch (Perfecto PERF2CDS) Backed by a Radio One A-listing 11 w upfront though struggling for airplay sewhere, this retread of Malcolm Mclaren's 1983 hit now looks poised for crossover success. The Leeds-based duo add strings and beef up the beats, but otherwise add little new to the original.

MISHKA: Lonely (Creation CRESCD321). n's folk-reggae signing did not quite make the splash the label might have hoped for with his first single, Give You All The Love. which peaked at number 34. Undaunted, he returns with this funkier offering, and the summer could be the perfect platform for his

CLIFF RICHARD: The Miracle (EMI CDEMDJ546). The much-delayed second single from the Real As I Wanna Be album

sees the singer attempting gospel on this Peter Wolf-produced track. It is likely to face his usual airplay problems, so support will come from TV (including Des O'Connor Tonight) and three shows in London's Hyde Park, starting this Friday (July 16). TI LEC DVYUMPO



conclusion by recruiting Nik Kershaw on Sometimes, a sone that would not sound out of place on the latter's Human Racing burn. Included, bizarrely, on Radio Two's Clist and complemented by a must-see video by Mike Mills, this has every chance of ssing over into the mainstrea

SOUTHERN FLY: Monkey Tale (London LONCD430). For their debut single on London, Southern Fly pull in influences from hip-hop to country to gospel. The result is cohesive and confident and, although it may

not make a commercial impact, the former Radar act continue to be an act to watch. MARC ET CLAUDE: Ne (Positiva CDTIV115). Germany's Marc et Claude follow their Top 30 hit La with another slice

of Euro-trance. Hot Dutch producer Ferry Corsten provides a remix, while new mixes also included in the package TOPLOADER: Let The People Know (S2 6677132). This second single by one of Sony's best up-and-coming UK talents

Groove Machine (Epic 667558/2). This 13 year-old (unrelated) do ligently put together by Clive intelligently put together by date.

Black – are currently an Epic priority.

Although the boygirl paking is a
formula that has not been used for a
while, other influences are rather more standard, from the Jackson 5 to New Edition with a spot of ragga toasting thrown in by young Marvin Radio is initially less likely to be a driving force than TV, particularly through the bright video.

MARVIN AND TAMARA

# ALBUM of the week

SCRITTI POLITTI: Anomie & Bonhon (Virgin CDV2884). After an eight-year break from recording, Green Gartside returns to the fray with this



Gartaide returns to the fray with this selection of super-organity popwith a strong rap infraence. The strong rap infraence has the strong rap infraence that the strong rap infraence has been super-organized by the strong rap infraence has received by the strong rap in the strong ra Gartside's vocals sounding as distinctive as ever.

New-Particula brilliance Following their number 64 Achilles Heel limited edition debut and with support from TFI Friday and MTV, this is the sign of a building band. RICO: Smokescreen (Chrysalis CDRICOD1004). Glasgow's Rico are shaping

up to become one of the most interesting British rock acts in a while. Smokescreen has a trip-hoo feel and boasts a siren sound which hits a rocking climax at the end. While it is perhaps too tough for most radio

# A L B U M reviews

Tong Essential Selection Ibiza 99 (Essenia. CD398429082-2). London with this two-CD set themed around Pete

Tong's Radio One show. Joining ATB's charttopping 9PM (Till I Come) are more upfront tracks from Masters At Work, Lucid and Armand Van Helden, A limited-edition bonus CD by DJ Pipi should help pull in the punters PESHAY: Miles From Home (Blue/Island

PFA1CD). Peshay delivers a stunning nodern jazz album infused with breakheats From the cool soul of Truly (featuring Kym Mazelle) to the drifting ambience of Pacific to the harder-edged title track, the 12 cuts are a feast for drum & bass fans

ABBA: More Abba Gold (Polydor 5193532). Originally released nine month after Abba Gold first appeared, these 20 songs strengthen the argument that the quartet created some of the greatest pop music of all time. For true aficionados this is arguably a more solid body of work than its nine-times-platinum predecessor, but er fans will not be disappointed DESTINY'S CHILD: The Writings On The

Wall (Columbia 493942). Riding high in the MW Urban Top 20 chart with Bills Bills Bills. this sassy outfit should be the latest US R&B group to make an impression on the UK albums chart. With production from Rodney Jerkins (Whitney Houston, Brandy), Sh'kspere (TLC's No Scrubs) and Missy Elliot, this is state of the art R&B with attitude. μ-ZiQ: Royal Astronomy (HUT

CDHUT55). The fifth album from Mike Paradinas's µ-Ziq is more quirky electronica mixed with fierce drum & bass and pastoral orchestration. The result is more focused

and accessible than his previous material, and should bring him a w

VARIOUS Gatecrasher.Wet (INCredible INCSCD). The superclub follows its C

gold-selling Red CD with this mix showcasing its Euro-trance sound Tranks include hits from ATB, Chicane and Blank & Jones, while Hybrid, Salt Tank and Armin euroly the future club smashes

BOY GEORGE: The Unrecoupable One Man Bandit (Back Door BDCD01). George's first solo material in more than four years was actually recorded after his 1996 US tour and was intended for tour and mail order only - yet demand has apparently encouraged commercial availability. From the latin-tinged She Was Never He through instrumental numbers to a rocked-out cover

of Suffragette City, it comes as Culture Club ASTRID: Strange Weather Lately (Fantastic Plastic FPCD001). Produced by Edwyn Collins, this young Scottish band's debut album is packed with upbeat, summery guitar numbers. Tracks such as High In The Morning and Bottle point to an to craft housey charus-driven songs CELTUS: Portrait (S2 CD4947102). Fusing elements of post-Riverdance trad and folky rock, this album could be perceived by cynics as a somewhat late attempt to jump on the post-Corrs Celtic bandwagon, but in fact it is a sign of progression. At times capturing the

epic qualities of Clannad, Celtus are winning support from Radio Two (where the single Wide Awake is A-listed).

Releases previously reviewed in Music Week now set for release on July 26 include: DOOLALLY: Straight From The Heart (Locked On/XL) (reviewed in July 10 issue) • CULTURE CLUB: Your Kisses Are Charity (Virgin) (July 3) SKUNK ANANSIE: Lately (Virgin) (July 3)

# Hear new releases

Audio clips from the releases marked with this icon can be heard on dotmusic at: www.dotmusic.com/reviews

This week's reviewers: Dugald Baird, Brad Beatnik, Michael Byrne, Tom FitzGerald, Hugo Fluendy, Simon Harper, Stephen Jones, Sophie Moss, Simon Ward, Paul Williams and Adam Woods.



SALAKO: Musicality (Jeepster JPRCD 008). On first hearing, the second album from the Hull quartet resembles classic bedsit Indie-pop, but their unusual attention to detail soon becomes evident. Sound effects, flutes, strings and horns are all employed to add atmosphere, ensuring that over the 17 tracks not a second is wasted, Like label-mates Belle & Sebastian these songs will sharply divide opinion some will think they are fey, insubstantial

and irritatingly quirky, but many will arms and treasure this album more than anything else that has been succumb to their ch released this year. They should soon have a cult following to rival that of their label mates.

#### CLASSICALnews

EMI CLASSICS IN LINDA McCARTNEY TRIBUTE
EMI Classics is to record a
special tribute concert for
Linda McCartney (pictured)
in the chapel of Surrey's
Charterhouse School on

July 18.

The performance will feature the world premiere of A Garland For Linda, a cycle of unaccompanied choral

works by eight leading British composers, including John Tavener, Sir Richard Rodney Benert, David Matthews, Roxanna Panufnik and John Rutter. The Joyful Company of Singers and conductor Richard Hickox will also debut Let it Be, Stephen Jackson's choral arrangement of five McCartney compositions.

conjugations. The concert will mark the launch of the Garland Appeal, a charity intended to raise money for non-animal-tested cancer research as well as two existing UK cancer charties, Breakthrough Breast Cencer and The Ark Faeility, Profits from EMI's recording, which is scheduled for release not April, will be donated to the Garland Appeal.

"A Garland For Linda is an affectionate and deeply moving work that will be an everlasting tribute to Linda McCartney," says Garland Appeal chairman Stephen Connock.

An album of Sir Paul McCartney's classical works, A Leaf, will also appear on EMI Classics in October. "We're sure that many of the 50,000 people who bought McCartney's Standing Stone will want these discs too," says EMI Classics head of press and promotions Simon Millward.

# DECCA UNVEILS NEW LEGENDS SERIES Decca is to launch a new mid-priced

Legends series on September 20.
The first 20 titles, which have all been

Georg Solit's (pictured) 1971 account of Mahler's Eighth Symphony, Erich Kleiber's early sterce Figaro and Karajan's 1959 reading of Aida. Previously unseen rehearsal and performance photographs from the Decca archives will illustrate the Legends booklets, which will also feature anecdotes about the recording assisting.

"We laid out our entire catalogue and picked what we simply believed to be the very greatest performances in our treasury," says Dickon Stainer, head of Decca UK. "It was like rediscovering great works of art after restoration. There is a freshness and urgency to all the recording

which belies their age." A further 10 Legends releases will appear early next year. Collectors

next year, Collectors are to be targeted with ads in Gramophone and International Classical Record Collector, while Country Life, The Field and the business pages of the Financial Times and Daily Telegraph will be used to attract "assignment business."

## WARNER VISION SETS SIGHTS ON PIANO Warner Vision / NVC Arts is to follow its

Warner Vision/NVC Arts is to follow its successful VMS documentaries. The Art off conducting and The Art off Singing with a programme devoted to The Art of Singing with a programme devoted to The Art of Info Arts of Singing with a programme devoted to The Art of Info Arts of Singing with a Vision and Singing with Arts of Singing with Arts o

Andrew Stewart can be contacted by e-mail at:
AndrewStewart1@compuserve.com

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# ALBUM of the week

PETERIS VASKS: Symphony for strings, Concerto for violin and strings, cidon Kremer (pictured), KremerATA Baltica (Teldec 3984 226602). Contemporary Latvian composer Vasks writes in a style which is both uncompromising

style which is both uncompromising and accessible. This super bids offers the premiere recording of his dramatic violin concerto Tala Gaisma plus a companion piece inspired by the Battic Revolution of 1991. Its release is timed to coincide with the first performance of Vasks' Second Symphony at the BBC Promo on July 30.

#### REVIEWS

for records released up to 26 July, 1999
SCHUMANN: The Songs of Robert
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JEFFREY STOCK: Lulle The Iceberg, Pamela Frank, Yo-Yo Ma, Orchestra of St Luke's/ Derrick Inouye (Sony Classical SK61665), Based on the children's book by

children's book by Japanese Princess Hissko of Takamado, this live recording of Jeffrey Stock's work was produced in cooperation with Unicef and lebrings, a forum of scientists devoted to promoting knowledge about the polar regions and the oceans. LILI BOULANGER: D'Un Matin De

LILI BOULANGER: D'Un Matin De Printemps, Psalm 24, Psalm 130, etc. Various soloists, BBC Philharmonic is on July 30.

Orchestra/Yan Pascal Torteller (Chandos CHAN 9745). Although Boulanger died in 1918 at the age of 24, she left behind a legacy of magnificent vocal compositions. The two psalm settings featured here can also be heard at the Proms and live on

Radia Three on July 20.

DINU LIPATT: The Complete 1947 UK
Columbia Recordings. Dinu Upatti (APR
APRESO9). These works by Chopin, Liest,
Scarlatti, Crieg and Bach were recorded
during one of Lieath's few visits to elitain
and have now been brilliantly remastered by
historical specialists APR. Ads will run in the
summer delition of Gramophore's
International Plano Quarterly magazine,
supported by a front cover feature on the

Romanian planist who died in 1950.

LULLY: Grands Motets Vol.

1. Te Deum, Miserere, etc. Le Concert

tc. Le Concert lique Spirituel / Hervé Nique (Naxos 8.554397). French early music ensemble Le Concert Spirituel gained a Gramophone Editor's

Spirituel gained a Gramophone Editor's Choice for their previous release of Charpentier's Te Deum. This new series of Lully's imposing motets for Louis XIV will be one of Naxos's August priorities.



E b Giv

## RECOMMENDED ALBUMS CATALOGUE

NEW RELEASES Time Greatest Pop SONYTV68CD)

post catholic of tastes, this will proup a popular purchase in the veeks to come, containing as it loes 30 number one bits spanning the past 35 years among its 40 racks. Given its title, it naturally includes offerings by the likes of the Spice Girls, Michael Jackson. Wham! and Boyzone but the nonavailability of artists such as Elvis Presiev, the Beatles and the Rolling Stones for compilations leaves albums with titles like this always promising that bit more than they can deliver

HAWKWIND : The Xenon Code (Castle ESMCD 737), It Is The Business Of The Future To Be

Dangerous (ESMCD 740), Palace rings (ESMCD739), Space Bandits (ESMCD 738), Live Seventy Nine (ESMCD 735) and Levitation (ESMCD 736) Not necessarily the best albums in the und career of the foremost and offuential space rockers, but there is more than enough here to satisfy blissed-out fans, with digipacks, upgraded sound and intelligent sleeve notes all adding to their appeal. For the uninitiated Levitation offers the strongest suite of tracks, though Live Seventy Nind goes some way to capturing the concert appeal of the band.

The Artist Collectio (Capitol 5203322) Newton was an newton was ar stature in the US, where he accumulated 17 hit singles in the

Sixties and Seventies. He has since gone on to be the star of the Las Vegas cabaret circuit but he never had any success here. This album, part of Capitol's Lounge series, may change that, Newton's curiously androgynous vocals are tailor-made for easy listening/big band interpretations of Tin Pan Alley songs such as Call Me Irresponsible. But Not For Me and

JIMI HENDRIX: Live At Woodstock (Experience Hendrix MCD 11987) The MCD 11987) The late lamented guitar astro's stunning 1969 Woodstock cert did not make its first pearance until 1994, and has

now been remastered and expanded to include an extra 30 nutes of music. This album will one of the main beneficiaries of the publicity surrounding the 30th anniversary of Woodstock later Alan lones

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MUSIC WEEK JULY 17TH 1999

# RETAIL FOCUS: FOPP

by Karen Faux

he Aberdeen outlet of five-strong indie chain Fopp reports that business is up when compared with the same period last year and attributes this success to both strong new product and more aggressive hack-catalogue compaigns

Stephen Carr, who owns and operates the Aberdeen franchise, describes his typical stomer as someone who will buy both Chemical Brothers album and a Miles Davis album in one visit. "The age range of our customers is anything from 15 to 75 but what they have in common is that they are music fans," he says.

Like the other stores in the chain, Fopp's Aberdeen store prioritises depth of stock and aims for an in-store atmosphere that is appealing to a wide range of music fans. In the basement, dance keeps vinyl sales buoys and Carr reports a very healthy take-up reissues on heavy vinyl, "The Simply Vinyl series which has re-pressed classic albums on 180gm virwl has proved extremely popular Soundtracks - such as The Man From U.N.C.L.E. - have been best-sellers."



On the ground floor, the store boasts substantial chart racking and features a large. circular counter in the centre. Apart from operating as a cash desk this becomes a display element in its own right as Carr uses it to flag up any priority campaigns. Currently he is delighted with the performance of a Cuban

#### T IN THE PARK BREWS UP SALES

Last year Fopp was voted Scotland's Lest year Fopp was voted Scotland's number one music retailer by T in The Park festival goers and the chain has always found imaginative ways to support the event. "In its lifetime it has become the event. "in its lifetime it has become much more important and it creates a live focus that propie in Sociand can liventify with," says Stephen Car. "It also provides a guaranteed sales increase." This year Forp produced a festival gluid in association with Two Sociaman and gave exposure to its lineay by putting listening posts into Victoria Wine off licences. We're expecting Mercury Feer, Massive Attack and Bluis to pick up on the back of the festival," says Car.

Music promotion in conjunction with the World Circuit label, "Maybe it has something to do with the summer weather but there is a real upsurge in latin music sales at the moment. he says. "All the World Circuit titles are on promotion at £10 each and there is a free Cuban cigar for anyone who buys three.

Fopp is anticipating a luli as July progresses with the release schedules looking particularly lean. "There hasn't been much out in the past couple of weeks although Travis, The Chemical Brothers and the Red Hot Chill Peppers are still performing excellently," says Carr, "As new releases are tailing off, people are coming in and looking for reasonably priced back catalogue. At this time of year it is particularly important to maintain a good range of special promotions

in order to stay profitable Budget is an increasingly important product line for the store and currently its top budget performers are the Cinephile Spundtrack Sampler, World Music Of Cuba, Bill Connolly's Classic Connolly, Miles Davis's Autumn Leaves, the Small Faces' Best Of and Edith Piaf's La Vie En Rose.

Vital's Festival campaign is also identified as a good way to bring people into the shop during the quiet time. "We started it this week and the reaction has already been very good," says Carr. "There is come good," says Carr. "There is some great product in there including Red Snapper, the Divine Comedy and Rae & Christian."

## WEEK (from 19/7/99)

Radio single - Jamelia: Windo

Radio single – Jamella; Windows – Universal campaign with two CDs for £20; Instore Pet Shop Boys, BBC Proms, Beach Boys, La Bottine Soulente, Benjamin Britten String Quartet: Press ads – Ian McDonald, La Bottine Soulente, Beach Boys, House Proud Vol. 1. Slipknot, Benjamin Britten String Quartet

In-store - Now! 43, Salsa Fever, Pete Tong's Essential Selection Ibiza 99, Crazy Dance, Chillout Room 2, Aphrodisiac,



In-store - Now Millennium promotion v two CDs for £22, Stiding Doors, BBC Comedy Greats, Geri Halliwell, City Of Angels, three CDs for the price of two on Boots

In-store - campaign with CDs at £6.99 including Prodigy, Mercury Rev, Aphex Twin. Ash; In-store display boards - Dr Doom, Freddy Fresh, Moby, Squarepusher, Public Enemy, Joy Zipper, Red House Painters.

tean Michel

HMV In-store - James, Pet Shop Boys, Smash Mouth, 702, Scritti Politti, Fivis Costello.

ous Danger, Freddy Fresh, R Kelly, Madness; Press a Smash Mouth, Skunk Anansie, Super Furry Animals, Bis, Phatte & Small Madness

Singles - James, Elvis Costello, Madness; MENZIES Album - Star Wars; Windows - Star Wars,
Crazy Dance: Listening posts - Chillout Room 2. Crazy Dance

Album - Now! 43; Windows - Star Wars, Austin Powers; In-store - Salsa Fever, Album - Now! 43; Windows - Star Wars, Austin Powers; In-store - Salsa Fever, Modern Country, Bob Marley; Listening posts - Gram Parsons Tribute, Basement Jack, by, Peshay, Witness, Morcheeba, Semisonic, Earth Wind & Fire: Video - Carlton TV drama

Singles - R Keily, Smash Mouth, James, Elvis Costello, Madness, Five, 3 Jays, Gay Dad, Alanis Morissette: Albums - Now! 43. Scritti Politti. Ibiza 99: The Year In Trance; Videos - The Horse Whisperer, Friends Series 5; In-store - Barney promotion with videos at £7.99 or three for £21

OUTDFICE Singles - Pet Shop Boys, Marvin & Tamara, Gay Dad, Cast; Albums - Witness, Luscious Jackson, Beach Boys; Windows - sale; Press ads - sale

pinnuc Selecta listening posts – DJ Hype, Goo Goo Dolls, Groove Armada, Breathless, Fastball: Mojo recommended retailers – Stackridge, Chart Busters USA, Average White Band, Goo Goo Dolls, Masters Of Reality, Magna Carta



Madness, Jamelia, Julio Iglesias Jr, R Kelly: Album - Ricky Martin; Windows - Beile & Sebastian, Scritti Politti, Pet Shop Boys, summer sale, Star Wars. Ominibus Press. In-store - Celine Dion, summer sale, Paolo Conte, Belle & Sebastian, Madness

Singles – James, Pet Shop Boys, Five, Freddy Fresh, Scritti Politti, Albums – Nowl 43, Crazy Dance, Ricky Martin, Semisonic, Belle & Sebastian, IIJ Bukem; Press ads – Smash Mouth, R Kelly,

WHSmith Album - Ricky Martin; In-store -Luhrmann, Super Furry Animals, Def Leppard

WOOLWORTHS Singles - Five, Elvis Costello: Album - Star Wars; In-store -Now! 43, Best Dance 9, Star Wars, Crazy Dance; Press ads - Dixie Chicks, Cardigans, Pete Tong's Essential Selection Ihiza 99



# ON THE SHELF

GARY WEARING. owner, Number 19. St Peter Port, Guernsey

we are hoping it will pick up. Whereas at one time most of our visi tors came from the mainland, now tourists from all over Europe and the fact that we are a duty-free destination has been well

on has been a bit slow so far

We've done excellent business with the Red Hot Chill Peppers album. It has sold in triple figures which is the kind of performa we'd normally expect before Christmas. The ical Brothers' Surrender has also been up to scratch and every week we continue to shift substantial quantities of Fatboy Silm and the Stereophonics. Lesser-known acts providing us with healthy-selling alb currently include Limp Bizkit and Spine Shank, and soundtracks have done well with Austin Powers and Notting Hill.

On the singles front, Scrittl Politti's forthcoming Tinseltown To The Boogledown bodes well for the album and that is one I'm

these days is by telephone and we have lost a lot of our visiting reps. This is not always a

sure I will be stocking up on.

thing as some companies have developed their telesales services to make it relatively easy to set up special campaigns. The forthcoming Vital Festival campaign promises to be a good one. It's offering back catalogue from the likes of Jurassic 5, Sebadoh, Divine Comedy and Red Snapper for £6.99, it doesn't put us under pressure to sell silly amounts in the first two weeks and there will be plenty of time to re-order.

Most of our contact with record companies

Our biggest campaign at the moment is a £9.99 deal on Top 20 product. While we can't come down to some supermarket can't come down to some supermarket prices, we are competitive compared with the local Woolworths and the promotion is creating a fair bit of interest. Our new mid-price compagn with EMI, which offers three CDs for £18, is also continuing."



been five years in this job and the

recent changeover has made it even more varied than it was before. We are

handling a lot more product now and the pri

ority is to spend more time with our accounts

in-store. Apart from handling pre-sales and

PoS, we also talk to retailers about forth-

coming projects and play them a lot of music.

In my area I cover a wide spectrum of shops.

from small independents to HMV and Tower

single All Star, which has been a number four

in the US and is on the Radio One Alist

Another priority is the James single, out on

July 19. Their album, which is due out on

September 11, will be supported by TV

advertising and there are potentially five or

six singles to come off it. It is a huge project

Costello's version of She from the Notting

Hill soundtrack, and people are also asking

There is a lot of demand out there for Flyls

that will carry on right up until Christmas

This week I'm selling in Smash Mouth's

# ON THE ROAD

AMI DULAY. Universal rep for central Birmingham

for Ronan Keating's When You Say Nothing At All. At the moment I am getting geared up for Dina Carroll's PA at HMV in Birmingham next week, to support her new single. Our national accounts department organises these appearances but regional reps have to be there to meet the artist, supply stock and ensure everything goes smoothly. It's always good to meet the acts as it helps in getting right behind them

We've had just had one of our big sales meetings, where we discussed a lot of upcoming product for the autumn. Gabrielle will be back in September with a new single and Joe Strummer from the Clash has got a single and album coming out on Me There is also new product from Ocean Colour Scene, The Charlatans and Ladysmith Black Mambazo. Our sales meetings are really useful because everyone gets to voice an opinion and give feedback on what is happening in their area.

26

He didn't have to ask the audience to phone a friend or go 50/50, but UNIVERSAL's ROB FELLOWS really was feeling somewhat like a millionaire last week. The lucky fellow is not about to give up his day job as was feeling contral toam senior rep, but he was at least able to go to work last week in luxurious style

efter being given the use of this rather flashy blue Roller. The car comes as part of Mercury's promotion for the forthcoming JAMES album, Millionaires, and is generously heing lent out to employees coming un with good promotional scams for said release. Fellows was the first lucky recipient. Pictured with him (second left) are James members JIM GLENNIE, TIM BOOTH and SAUL

Remember where you heard it: Nightmare journey of the week was reserved for Slice PR supremo Damian Mould. BST One hour into his trip back from San Francisco his

Virgin flight was diverted to Minneapolis because of a bomb scare. The suspect device was moved to the back of the plane and covered with curtains, cushions and blankets to soften the blow. Fortunately, the FBI, firemen, sharpshooters and bomb disposal experts who met the plane discovered the device was actually a dodgy old tape recorder... Another of Dooley's US spies suggests that just when it seemed like Warner/Chappell had pulled ahead in the race to snap up Windswept Pacific, EMI bounced back to table a higher offer - including inserting a clause adding value to the deal if EMI were ever to be sold. Watch this space...The latest report surrounding the future of Sound Republic suggests an Australian businessman wants to





more mayhem in London's Oxford Virgin Megastore. Never one to do contain a host of up-and-coming graphic designers alongside the multimedia and fashion bods. MW readers can claim £1 off the entry price on presenting this page...And while on the subject of special offers, fancy going wakeboarding or Scad diving at the XS99

Derby? The organisers

buy it and turn it into a gay bar...Ricky Martin really is taking the UK by storm. His appearance at that very venue for Channel Five's Pepsi Chart last Tuesday (July 6) attracted such a crowd that the police had to be called. So expect even Street this Thursday (July 15) when the chart-topping Latino star is scheduled to turn up for a signing session at the things by half, El Ricardo is planning to arrive in an open-top limo and will be met by dancers recreating scenes from his latest single's video...All the design junkies out there should make it down to New Designers, the show running at London's Business Design Centre. Part Two (which runs from July 15-18) will

music and extreme sports event running from July 30 to August 1 at Donington Park

There was no Mary present, but PETER and PAUL most definitely made it along to Wiltshire's REAL

WORLD complex last Wednesday to celebrate 10 years of the Virgin Records-affiliated label, And just to make it official, top Virgin bod PAUL CONROY handed over a special award (and this rath tasty cake) to PETER GABRIEL to nark not only the label's first decade but an impressive 3m worldwide sales so far. Making it along to the bash, which included performances by Afro Celt Sound System and Joi, were a selection

of Real World artists, several top Virgin suits, the orld's media and the likes of top pro-Leckie and "Whispering" Bob Harris.

have kindly offered a pair of tickets to the first person who can telephone Dooley to tell him what Scad diving actually is. Kula Shaker, Goldie and DJ Tim Westwood will be among those appearing...Ocean Colour Scene's Profit And Peace has become the latest single to make its way to radio via the Fastrax system...Going by the company's punctuality record in the past, it well may be V2000 when they get there, but punters attending next month's V99 festival are being offered free train travel to the Staffordshire site by Virgin Trains. A return ticket is available to anyone buying a weekend ticket with camping...The next potential chart hit to spin off from a TV ad is Mucho Mambo by unsigned band Shaft, whose track is currently accompanying the Kiss 100 TV ads (see marketing, page 5). Kiss has just secured a deal with Universal to release the track as a single and will be touting it around clubs in Ibiza over the coming months.....

> Executives ensconced ackstage at PARTY IN THE PARK could have been forgiven for doing a doubletake as they walked through the hospitality area last weekend. For ROGER AMES seems comfortable enough with the small

print on his deal with WARNER MUSIC to share a tent with the group at the bash. Dooley is informed that the resolution of Universal's 50/50 venture with London in the US is finally nearing a conclusion.

#### CUSTOMER CARELINE

any comments or queries arising from this issue of Music Week, please contact Sophle Moss at: e-mail - smoss fax 4-44 (0)171 407 7034; or write to - Music Week Feedback, Fourth Floor, 8 Montague Close, London SE1 9UR.

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