# Music SE NUSIC NOTES OF THE PROPERTY OF THE PR

**SEPTEMBER 7, 2002** 

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Eva Cassidy's *Imagine* (Blix Street) is the highest new entry on this week's European Top 100 Albums chart, at number nine.

### we talk to radio

### M&M chart toppers this week

### **Eurochart Hot 100 Singles**

EMINEM
Without Me
(Interscope)

### **European Top 100 Albums**

RED HOT CHILI PEPPERS

By The Way

(Warner Bros.)

### European Radio Top 50

VANESSA CARLTON A Thousand Miles (A&M)

### **European Dance Traxx**

TIM DELUXE

It Just Won't Do

(Underwater)

### Inside M&M this week

### PEER PRESSURE

This week's online spotlight focuses on P2P services, providing an overview of the various legal and illegal sites available. Intellectual property lawyer Susannah Cope also offers her views on the recent KaZaA court cases.

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### BRENT CELEBRATES

As MTV Europe celebrates its 15th birthday this year, Hamish Champ talks to the man who's been at the helm of the music channel in Europe for the past five years, its president & CEO Brent Hansen.

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### **ELVIS IS KING**

Elvis is alive and well and living in Holland. Elvis de Oliviera that is. Otherwise known as E-Life, the rapper who is riding high in the lowlands with his new single K.I.T.A. (Bring It On) on Edel.

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# Radio Intelligence launches in Europe

RADIO INTELLIGENCE

by Emmanuel Legrand

LONDON — "Research is the most powerful tool radio can use and there

are still too many stations in Europe who are not relying on it."

This is the view of former RTL Media Group vice president for radio Peter Waak, who

is launching Radio Intelligence, which is poised to become one of Europe's leading radio research companies.

After securing the services of a group of broadcast experts, Waak says Stockholm-based Radio Intelligence already has clients from major radio groups in Sweden and the UK, as well as a key US player.

"We have put together a full team with special skills in all important

areas needed to succeed—management, research, marketing, programming, music scheduling," he says. "Our aim is to provide stations with the best

strategic weapons available."

The Radio Intelligence founding team comprises Waak as president, Björn Mohr as head of programming and strategy and Markus Önnestam as head of music and research. Waak, continued on page 21

# Spain's hit talent show unveils in Italy

by Mark Worden

MILAN — Even if executives at Sony and Warner admit that it is unlikely to repeat the staggering success of Spain's Operación Triunfo, they are confident that the Italian version of the talent show, Operazione Trionfo, will work both as an A&R exercise and as a record seller.

The 16-part series, which airs on the Silvio Berlusconi-owned TV station Italia Uno from September 4, could be described as a cross between Big Brother and Popstars. Contestants live under the same roof and one of their number is eliminated each week, meanwhile their on-screen performances of hit songs culminate with the winner being rewarded a record deal.

It has yet to be announced whether this deal will be with Sony or with Warner, but, in the meantime, the majors will alternate the production of the ten, weekly compilation CDs that will be released in tandem with the shows. The compilations will feature the contestants' covers, followed by instrumental versions of the same tracks, so that listeners can sing along at home, karaoke-style.

As previously reported in Music & Media, Operacion Triunfo has been phenomenally popular in Spain, with Vale Music, the indie label that released the accompanying CDs, overtaking the majors to become market leader in the first six months of 2002 (M&M, August 17). The indie claims to have sold euros 54 million in value in the first six moths of 2002, largely due to the

continued on page 21

### Tomate girls add seasonal sauce

by Howell Llewellyn

MADRID — Warning—the summer's not over yet.

For the millions of Europeans flocking back from their holidays in the sun, Spain has come up with another delightfully-nonsensical, novelty, post-summer hit which is already dominating European charts and airwaves following a beach resort promo blitz across the Mediterranean.

The single's meaningless title, Aserejé (pron. Asserehay) is sung by three sisters—Pilar, Lola and Lucía—aka Las Ketchup. Their father is flamenco guitarist Tomate, and their debut album is called Hijas Del Tomate (Daughters of the Tomato).

"It's like taking a piece of your holiday back home with you," says continued on page 21



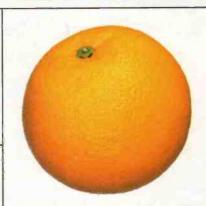
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Editor-in-chief: Emmanuel Legrand (6155) Director of operations: Kate Leech (6017)

Editorial
Deputy editor: Jon Heasman (6167)
News editor: Gareth Thomas (6162)
Features/specials editor: Steve Adams
Music editor: Adam Howorth (6161)
Associate editor: Hamish Champ (6163)

Charts & research Charts editor: Rail Cairo (6156) Chart production manager: Beverley Evans (6157) Charts researcher: Paul Pomfret (6165)

Production & art co-ordinator: Mat Deaves (6110)

Correspondents
Belgium: Marc Maes - (32) 3 568 8082
Classical/jazz: Terry Berne - (34) 91 474 4640
Dance: Gary Smith - (33) 49172 4753
Denmark: Charles Ferro - (45) 3369 0701
Finland: Jonathan Mander - (358) 503 527384
France: Joanna Shore - (33) 14735 7042
Germany: Gesa Birnkraut - (49) 4101 45930
Michael Lawton - (49) 172 241 2107
Olaf Furniss - (44) 797 457 2072
Greece: Maria Paravantes - (30) 932 665432
Ireland: Ann Scott - (353) 864 061 570
Italy: Mark Worden - (39) 02 4802 4127
Netherlands: Menno Visser - (31) 206 738 378
New Media: Juliana Koranteng - (44) 208 891 3893
Portugal: Chris Graeme - (351) 21 840 1488
Spain: Howell Llewellyn - (34) 9 1593 2429
Sweden: Johan Lindström - (46) 8 470 3730

Sales and Marketing International sales director: Archie Carmichael - (44) 207 420 6154 Sales executives: Patrick Jansen (Benelux) -(31) 655 995 972 François Millet (France) - (33) 145 49 29 33 Lidia Bonguardo (Italy, Spain, Greece, Portugal) - (39) 031570056 Sören Ramsing (Scandinavia) - (44) 207 420 6048

Sales & marketing co-ordinator:
Claudia Engel (6159)
Marketing assistant: Miriam Hubner (6158)
International circulation marketing
director: Ben Eva (6010)
Group circulation manager:
Paul Brigden (6081)
Subscriptions marketing manager:
Karen Griffith (6039)

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# Upfront

by Emmanuel Legrand, Music & Media editor-in-chief

For the past twenty years or so—in fact since European radio has switched in most countries from a dominant public radio model to a dual public/commercial system—the UK and Continental market has been a playground for US radio consultants.

Banking on decades of experience acquired on their home turf, these consultants provided the fledgling European broadcast industry with much-needed advice on how to outline the best strategies, optimise schedules, and better define musical programming.

Jeff Pollack, Dennis Clark, Hal Rood and Valerie Geller, among others, have become household names in Europe and are fully a part of this industry and its successes. They brought a sense of focus to the management of stations and, from auditorium surveys to focus groups, they provided the industry with useful research tools.

It can be argued with good reason that research is not the end to all means, and that the use and abuse of research eventually delivers nothing but bland and risk-free products. However, the lack of research can be equally damaging in that it leaves broadcasters without a map or compass. As in all things, the use of research can be beneficail, providing it is used in a measured way. These days, hardly any station in a major market can stay in business and be competitive without relying on these tools. That's why the initiative from veteran (but still young) Swedish radio executive Peter Waak to create a truly European research and consultancy company is significant. By joining forces with people whose combined years' of experience in the radio industry adds up to nearly a century, Waak's Radio Intelligence venture is a sign that the European radio market is fully mature and is now able to nurture its own experts and develop its own research tools.

Not that there weren't European radio experts in the past, but Radio Intelligence offers a one-stop shop for broadcasters, with expertise in many different fields such as strategic research, music programming and research, scheduling, call-outs, and so on. And Waak is confident there is enough action going on to sustain a business, even at a time when stations around Europe are trying to cut down on non-core expenses.

Because they feel they are responsible for the station's tight playlists and their lack of risk-taking, music industry executives have always regarded radio research and radio consultants as part of a unnecessary evil. But they should take note. Nowhere does it say that these experts' services should only be used by broadcasters, and there's probably a lot to be learned from the way radio stations operate...



Music & Media values its readers' opinions—you can e-mail the editor-in-chief at: elegrand@musicandmedia.co.uk

# Jamieson thinks globally as BPI boss

by Hamish Champ

LONDON — With two months to go

before taking up his post as full-time head of the UK record labels body, incoming BPI executive chairman Peter Jamieson (pictured) has already signalled that he wants to improve the organisations's global profile.

A former senior executive with EMI and BMG and having held a variety of posts

throughout Europe, Australasia and the Far East—where he established BMG Asia Pacific and launched MTV Asia—Jamieson is well aware of the need to extend the UK's reputation overseas.

"We have to got to 'up' the influence of the UK music industry with-

in the global business," he tells Music & Media.

Jamieson-whose candidacy for the

BPI chairman's post in the 80s was effectively blocked by histhen boss at EMI Ken East—says his biggest challenges are "everything connected with UK music." He adds: "There has been a significant increase in piracy, in two areas, downloads and CD burning; there is clearly some confusion over the role of [UK

indie labels body] AIM; and I'd like to see better unity amongst the component parts of the UK music business who have a claim on the reward for selling a piece of music."

He says that dealing with politicians over issues such as copyright protection, both in the UK and elsewhere,

is likely to be a "fruitful but frustrating" part of his remit. "You've got to believe in your case being successfully put, but there's no doubt it will be a long haul. There should be greater unity of purpose within the industry when it comes to making cases on the industry's behalf," he adds.

The AIM situation is perhaps the most urgent item on Jamieson's agenda, since the BPI's agreement with the indie organisation ends later this year. AIM's very existence, some observers note, suggests that certain areas of the BPI have been in need of fundamental improvements.

There has also been speculation about the funding of the BPI and the future of the organisation's directorgeneral Andrew Yeates, with many doubting whether the body can afford two high-salaried executive posts.

# AIM strikes CD burning deal for Europe

by Gareth Thomas

LONDON — Tracks from UK independent labels are being made available to consumers using CD-burning kiosks being installed at outlets across Europe over the next two years.

British indies trade body AIM has agreed terms with DJ Power Europe for its 700 label-members to license their repertoire to the Netherlands-based, digital content management company's CD compilation service.

"This is a great deal," says AIM's chief executive Alison Wenham (pictured). "It offers European fans the flexibility and convenience over the way they purchase their favourite music that they've long been asking for."

The kiosks, which already offer

repertoire from mainly Dutch labels—such as Essential Dance, Corazong, Blackhole, Basic Beat and Ryder Music—are already opera-

tional at outlets of Holland's Free Record Shop (FRS) chain and in nightclubs. Fans can make up their own compilations using the kiosks, which either have an internet connection or contain WMA files, at a cost of euros 1.45 a track.

Over the next 12 months
DJ Power Europe says it intends to
open a further one hundred kiosks in
Benelux at FRS shops and in nightclubs, as well as at Videoland's chain
of video rental stores, in bookshops
and in libraries. Hundreds more
kiosks are set to be rolled out
towards the end of next year.

"We hope this deal with AIM will pave the way for further agreements with both major and independent

labels," says DJ Power Europe CEO Gaby Kroon. "Our service benefits all parties involved—record companies, retailers and consumers."

An Internet-only service is rolling out over the next month, as well as a newspaper service also launches in September, whereby fans

can order compilations via mailorder forms placed in two of Holland's most popular papers Volkskrant and Algemeen Dagblad, which have a combined readership of around a million. The company is also investigating the possibility of compiling CDs via teletext.



# Hives fuel Burning Heart fire ON THE BEAT

by Adam Howorth

LONDON - There is an escalating war of words between Swedish five-piece punk outfit The Hives and Swedish Burning indie Heart. Records. The act claims they were out of contract when they signed their current with Universal. deal rumoured to be worth £7.5 million (euros 11.7m). The band were signed for the world last month by Universal Music UK chairman Lucian Grainge, after recording two albums for Burning Heart.

On July 30, Burning Heart managing director Peter Ahlqvist issued a statement saying: "Burning Heart controls the exclusive worldwide rights to The Hives' next studio album. In



the circumstances we have no choice but to vigorously protect our rights. Our lawyers are currently looking into the matter."

In a new development, The Hives songwriter and spokesman Nicholaus Arson has issued a statement on the official band's website (www.hives.nu) claiming the group were out of contract with Burning Heart and 51% stakeholder Epitaph and therefore free to sign with Universal.

In the statement, dated August 20, Arson says: "We have for some time now had extremely serious issues with the BHR/Epitaph label and, as a consequence, we recently decided not to continue with the label we have been working with for seven years."

Ahlqvist refused to comment any further to M&M, preferring to stand by his earlier statement. A spokeswoman for Universal also refused to comment on "any disagreement between the band and their previous label" but a statement released last month by the company stated a new album from The Hives was slated for release in 2003 "by Universal companies around the world".

In March this year, Warner Bros. Records licensed their sophomore release for North America, but lost out in the subsequent bidding war for the band.

### International FM criticised by radio rivals

by Johan Lindström

STOCKHOLM — Rival applicants are claiming that International FM, which has won the third commercial radio licence in the Baltic coastal town of Norrköping, has links with a radio group which already runs the two stations currently on air in the area. Under new media legislation, companies which have no local media portfolio are given preference in the application process.

Although critics were not available to comment on the record, Christer Sandberg, MD at newspaper group Folkbladet—one of the unsuccessful applicantsclaimed in a newspaper article that that the fact that International FM broadcasts its output from Radio & Co studios in Norrköping proves that there is a link.

Radio & Co's managing director Roger Altsäter responds: "We're just collaborating when it comes to technical issues, including the use of broadcast equipment and transmitters.'

International FM currently broadcasts non-stop music, and will in the future cater mostly for Sweden's ethnic minorities.

"We play different music from all the other stations. pop music from countries all around the world," says

owner Mirko Kliman. He expects to get programming and advertising sales up and

running during the autumn. Meanwhile Radio & CO has won a licence for Dalarna, a region northwest of Stockholm. Radio & Co will launch gold/AC Dala FM in the small town Ludvika on September 1.



The project is a partnership with an existing local community radio station with the same name, broadcasts to Leksand. The combined frequencies will reach 80% of the population in Dalarna, according to Altsäter.

# OD2 unveils Version 2, inks Beggars deal

by Emmanuel Legrand

LONDON - British online music distributor OD2 has launched a new version of its subscription service WebAudioNet, which allows users not only to stream audio files and rent tracks, but also to download them and burn them onto CDs.

"The key difference with Version 1 is that it provides more flexibility to consumers," explains OD2 co-founder and CEO Charles Grimsdale (pictured). He adds that research has shown that a key issue for consumers is portability and convenience, such as the capacity to download tracks and transfer them to a portable device as an MP3 file or burn them onto a CD

"Existing services show promise, but there's more that can be done," says OD2 marketing director Ed Averdieck. "Our model combines the best of both worlds-consumers want to have music that is portable and at the same time they want to sample from a deep catalogue.'

Grimsdale adds that all tracks available on OD2 are

legitimate and encrypted, using a digital rights management technology. OD2's platform is available through ISPs MSN and Tis-

cali. Only 15% of the tracks are available to download and burn-most can be only streamed and/or downloaded on a rental basis.

Grimsdale says the OD2 platform now offers 100,000 tracks, which would be upped to 150,00 by October and 200,000 by the end of the year. "That's more tracks than on Pressplay or Music-Net taken individually," says Grimsdale, who adds that his company, which has already agreements with three of the five majors-BMG, EMI and Warner Music—is confident that it will add other major players

by the end of the year. London-based indie Beggars Group, has become the latest content supplier to sign a distribution deal with OD2, mak-

ing available to the service some 15,000 tracks from acts like the Prodigy, Basement Jaxx and Badly Drawn Boy, from labels such as XL Recordings, 4AD, and Wiiija.

CZECH MUSIC CHANNEL SET TO AIR

PRAGUE — A new Czech cable music-TV channel, Stanice O, is set to begin test broadcasts on September 15. The Prague-based channel is scheduled to start full broadcasts two weeks later on September 30, Stanice O director Jiri Nemecek. With neither MTV nor Viva currently operating in the Czech Republic, to according to Stanice O will be the country's first dedicated music channel. Broadcasting 24 hours a day, it will target 15- to 25-year-olds and largely focus on the domestic music scene. Videoclips will make up 90% of the channel's output, with "cultural features," including festival footage, accounting for the remainder.

It's OFFICIAL: DUTCH MUSIC MARKET DOWN

HILVERSUM — According to figures issued by local labels' body NVPI, recorded music sales in Holland for the first half of 2002 showed a 15% slump, creating a total market value for the first six months of euros 200.6 million. Albums were down 15% in value and 14% down in units, shipping only 17 million units against 19.7 million in the same period last year. Singles were down 29% both in value and units, shifting 1.9 million copies against 2.7 million in the first six months of 2001. These figures tally with figures previously reported in M&M (July 27). On a more positive note, small market segments showed improvements: 12" vinyl sales were up 27%, and music DVD sales up by 117%.

MOYNES TAKES JOB AT RTÉ

DUBLIN - The Republic of Ireland's public broadcaster RTÉ has announced that Adrian Moynes will replace Helen Shaw as its director of radio. Moynes has worked in RTE since 1979, inititially as producer for both radio and television, before going on to become editor of children's programmes and head of television scheduling. In 1997 he was appointed special assistant to RTÉ director general Bob Collins. Later he was made head of reporting with responsibility for Gaelic-language station Radio na Gaeltachta and RTÉ Music. Moynes takes up the post on September 1.

BEGGARS CONCLUDES MATADOR PURCHASE

LONDON - UK independent record company Beggars Banquet Group, which comprises labels including 4AD, XL Recordings, Mantra and Mo' Wax-and which is home to artists such as Prodigy, Badly Drawn Boy (pictured) and Cornershop—is purchasing a 50% share in New Yorkbased Matador Records. Matador releases will now be distributed and marketed by Playground Music in Among Scandinavia. artists are Cornelius, Guided By Voices, Cat Power and Yo La Tengo.



MEG SIGNS UNIVERSAL DEAL



LONDON —UK company Music Entertainment Group (MEG) has signed a distribution deal for eastern Europe with the Music Universal Formed in 1995, MEG specialises in previously unreleased music mainly from the 60s, 70s and 80s. Recent examples include a collection

of tracks by Rod Stewart from the 60s, which includes previously unreleased material, and early tracks by Simon & Garfunkel. MEG will launch products through its subsidiary NMC in eastern Europe and, according to the company, "become one of the first independent music companies to break into this market with this type of product." Initially MEG will distribute 100 NMC titles via Universal.



# The morphing of P2P services

ust when it thought it had finally tamed the Napster dragon, the music industry finds itself in a battle with much wider implications in the form of a new generation of file-sharing services utilising updated systems such as KaZaA.

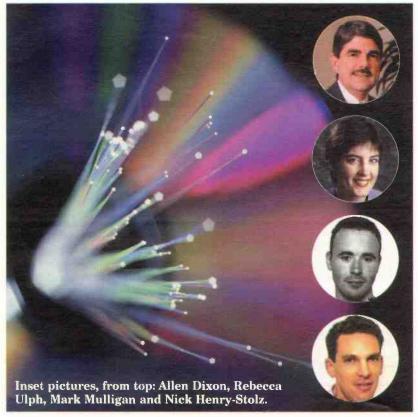
The KaZaA software was invented in September 2000 by Amsterdambased company FastTrack, itself founded by Swede Niklas Zennstrom, Dane Janus Frijs and their Dutch friend Edwin Matselaar.

The system, now notorious for enabling online users to download and swap illegally more than one billion digital files of copyrighted music, movies, photos, software and books a month, is the subject of the latest litigation filed by the RIAA (Recording Industry Association of America). In a similar court case in the Netherlands, FastTrack was let off the hook-much to everyone's surprise.

### Different animal

The trial, scheduled to start in a Los Angeles court sometime this autumn, will confirm once and for all whether the KaZaA mountain is destined to be cast aside in much the same way as Napster (see sidebar page 6). But, according to Rebecca Ulph, Londonbased media analyst at Forrester Research Europe, applying the metaphor of a geographical obstacle no longer applies-unlike Napster, the music industry is now dealing with a totally different animal.

Her point is that as a peer-to-peer (P2P) technology that allows people to swap songs without paying online, KaZaA is never located in one place; so In the digital-music sector dominated by US companies, KaZaA has put Europe on the illegal file-sharing map and—to the dismay of the recording industry—become what looks like an immovable mountain to boot. Juliana Koranteng reports on the new wave of file sharing services and the challenges they represent for the music industry.



copying them on to blank DVD discs.

Zennstrom declined to be interviewed by M&M because of the pending court case. However, in February,

"Litiaation is not the answer and it's

frustrating that people still think it is."

Rebecca Ulph, media analyst, Forrester Research Europe

unlike Napster, it is a decentralised system that can never be switched off.

"Like a Hydra, if you cut off one head, two grow back," Ulph observes. "You might be able to kill the bigger names (such as Napster and Grokster), but in the longer term, it's not going to stop what's going on. Litigation is not the answer and it's frustrating that people still think it is."

This vision is opposed by the music industry, which believes that there is legal ground for action. The Dutch legal dispute had, bizarrely, originated in the US. In early 2001, the company had licensed the KaZaA format to Tennessee-based MusicCity (now known as Streamcast Networks), which rebranded the software Morpheus, and to a California company, which called its version Grokster.

Not only were the US music labels up in arms against the more powerful Napster alternative, their Hollywood counterparts were equally incensed. US Internet users could now exchange thick files of movies online before he told French national newspaper Le Monde that he and Frijs had approached US rights owners for a license as their website is ad-supported and hence a commercial venture. Instead, they were disappointed to learn that the US rights owners had decided to fight back in the courts.

### Friendlier reception

Back in the Netherlands, Zennstrom and Frijs expected a more friendly reception as Dutch royalties' collection society Buma/Stemra was initially enthused to see a P2P service attempt to 'do the right thing'. But this favourable outlook reportedly waned when it learned about the opposition of US copyright organisations.

Last year, FastTrack sued Buma/Stemra, declaring that as a quasi-public organisation, the society is obliged to license a service like KaZaA unless it is illegal. FastTrack lost the case in November and the judge ruled that it cease KaZaA's operation.

FastTrack appealed and the

appeal court overturned the original decision on the grounds that there was no way to shut down the decentralised KaZaA network. Moreover, the appeal court ruled that KaZaA could not be liable for how users employed the software. However, Buma/Stemra has lodged an appeal with the Netherlands Supreme Court.

"IFPI believes the lower Court of Appeals decision was simply wrong, based on the facts and the law," comments Allen Dixon, general counsel and executive director for the international music industry's trade body IFPI. "Companies like this should not be permitted to build their business on the back of mass copying of music, when the people who create the music have no say and get no payment for their work.

Dixon is confident that the Dutch ruling won't influence the US case. "IFPI does not believe the ruling will have any significant bearing on the current US court case brought by the RIAA and the Motion Picture Association of America (MPAA) against the FastTrack network services KaZaA, MusicCity and Grokster," he says. "The background to this is that the Dutch Court of Appeals overturned the order on the basis of an unchallenged, last minute affidavit from an 'Internet expert' who claimed KaZaA could not control or shut down its network. This claim in highly disputed in the ongoing US proceedings.

The decision, however, will give the US court proceedings an interesting twist. Some industry experts believe that KaZaA will eventually be responsible for its own demise. First, the system was sold to Sharman Networks, a technology company registered in the South Pacific tax haven of Vanuatu, after the Dutch court case became too expensive for KaZaA's original owners.

Sharman Networks' CEO Nikki Hemming says her goal is to turn KaZaA into a legal paid-for brand. That has not persuaded the RIAA to change its mind about the litigation. The new owner then proceeded to annoy KaZaA disciples when it incorporated Altnet, a software designed to record individual users' online habits, into the P2P system.

Angered that Altnet was invading their privacy, some KaZaA users defected. Others simply removed the Altnet element and redistributed another version of KaZaA independent of Sharman Networks and FastTrack.

### Agreement rescinded

Meanwhile, FastTrack rescinded its agreement with StreamCast Networks, Morpheus' owner, in Apparently, February. when StreamCast fell behind with its payments to FastTrack, the Dutch company was able to change the programming and effectively block any access to Morpheus.

The question that FastTrackwhich declined to be interviewedhas not been able to answer is this: If it is physically impossible to close down decentralised P2P systems, how was it able to shut off Morpheus? Mark Mulligan, senior analyst at London-based Jupiter Research, says he is astonished that there is no new generation of P2P ventures as the sector increasingly fragments and systems like KaZaA undergo imminent and predictable legal turmoil. But he fears "it's only a matter of time. Filesharing is still popular and that popularity is growing."

Nick Henry-Stolz, media analyst at JP Morgan, London, also believes P2P concepts like KaZaA will never go away. But he surmises that they will be "seen by some budget-conscious music labels as a great low-cost promotion tool".

IFPI's Dixon takes a different view. "Where necessary, the recording industry will continue to take strategic legal action against services that continue to offer copyrighted files without the permission of the copyright owners," he says.

"Our aim is to protect the emerging legitimate online business environment by making clear that unauthorised peer-to-peer copying of music is illegal, and by making it unattractive for infringers to use these services to illicitly upload copyrighted material. We will also continue to educate people to understand that copyright must be respected if the music they love is to survive."



# How the P2P virus keeps on spreading

hen M&M nominated 'file-sharing' or peer-to-peer online music as the Event of the Year in 2000 (M&M Dec. 23, 2000), the names on everyone's lips were Napster, Gnutella and Freenet.

Since then, the number of illegal free P2P services has proliferated not only in the US, where pioneer Napster originated, but in other countries too.

Competing against them are the legitimate subscription-based services, which hope to win the hearts and minds of online residents. Here M&M lists and updates the fates and state-of-play of the internet-delivered services vying for the music consumers' attention.

### **ILLEGAL P2P SERVICES**

Napster: Forced to close down in July 2001 pending lawsuit filed by the Recording Industry Association of America (RIAA) and the major labels. Was supported by an \$80 million-plus loan from German media giant Bertelsmann to develop a legitimate version, but now declared bankrupt with assets up for auction. Its biggest supporter, Bertelsmann CEO Thomas Middelhoff, has resigned. Last week, the deadline for bidders of Napster's assets expired without any significant party showing interest for the heavily indebted service, prompting speculation that Bertelsmann might acquire in fine the P2P service.

KaZaA: (See main feature, p5)

MMO: Japan's leading P2P service. Similar to Napster's centralised system. Japan's music trade body the RIAJ, collection society JASRAC and 19 local labels successfully obtained a temporary order to suspend service in April 2002. MMO plans to reinvent itself as a legal operation.

Soribada: RIAK, South Korea's music industry trade body, has filed criminal and civil lawsuits against Soribada. Currently shut down by a preliminary injunction ordered by a civil district court.

### OTHER ILLEGAL P2P SERVICES

The following are also being or have been sued by the RIAA, and include ventures powered by KaZaA's founder FastTrack such as Grokster and Morpheus (owned by StreamCast Networks, which was formerly known as MusicCity). On August 10, StreamCast Networks introduced Morpheus version 2.0. Meanwhile, AudioGalaxy has agreed to suspend its service and relaunch a legal version, while Aimster has renamed itself Madster but declared itself bankrupt during the litigation. Last year's big names Gnutella and Freenet appear to have fallen off the radar. Newcomers, however, include Canadian-originated WinMX. Blubster from Spanish company York-based Optisoft, and New eDonkey2000.

### LEGITIMATE SUBSCRIPTION SERVICES

Pressplay: Owned by the parent companies of Universal Music Group and Sony Music Entertainment. Recently hit the headlines for giving unlimited access to streaming subscribers (in addition to pay-per-use monthly). Payper-use subscribers have option to

download, stream, burn to CD or transfer to portable device fitted with Microsoft's Windows Media digital rights management system. A new version was introduced in the US at the beginning of August. Distributed via the following Web portals: MSN, Yahoo!, MP3.com, Sony MusicClub and Roxio.com. First CEO Andy Schuon resigned in July; replaced by Michael Bebel

MusicNet: Owned by parent companies of EMI Music, BMG Entertainment, Warner Music Group and RealNetworks Inc. Subscribers can download or stream music, but no CD-burning or portability option offered. Still criticised for offering limited number of tracks.

**Emusic:** Universal Music's paid-for US service offers CD-burning in addition to downloads and streamed music.

Rhapsody: Owned by Listen.com, a US venture partly owned by the five majors. It's the only subscription-based service that has licensing deals with all the majors. Has hit the headlines as first digital-delivery service to clinch broadband distribution deals—with DirecTV and Roadrunner in the US.

AOL Music: Owned by AOL Time Warner. The success of the music channel on the now troubled America Online has led to the promotion of general manager Kevin Conroy to the position of senior VP/GM of AOL Entertainment. Conroy is expected to bring the benefits of AOL Music as a promotion tool for new and major acts plus releases such as Britney Spears

and Bruce Springsteen's new album *Rising* to AOL's other entertainment channels.

FullAudio: A US independent venture funded by private investors. Has licensing deals with EMI Music and EMI Music Publishing, Universal Music Publishing, and Warner Music Group. Offers subscription-based downloads and CD burning on websites, including for Clear Channel Entertainment's US radio stations.

### **B2B SUBSCRIPTION SERVICES**

Vitaminic: Owned by Milan-based international digital music service provider, Vitaminic enables clients to offer subscription-based service using licensed music from the majors and independents. Also offers its own legal business via the Vitaminic Network, which comprises nine localised European sites, a US site, Peoplesound.com and IUMA, a service selling music by unsigned artists.

OD2: On Demand Distribution, a UK company partly owned by rock star Peter Gabriel, offers infrastructure WebAudionet that enables clients to sell authorised subscription-based music on their websites. On August 15 the company introduced Version 2 of its service, which also offers downloads to be burnt to CDs. Clients include pan-European internet service provider Tiscali, Microsoft's web portal MSN UK, and Ministry of Sound. Has licensed music from Warner Music International, BMG and independents such as Beggars Group, Edel, Telstar and Mushroom Records. Profiles by Juliana Koranteng.

# Limitations of litigation prompt alternative battle plans

Do not be surprised if rights owners' fury against file-sharing violators of their works unleashes a spate of crazy rhymes like Gangster Napster, Notorious Morpheus, Bizarre KaZaA, and Crazy AudioGalaxy.

For the record labels, and their US representative body the RIAA, have started to concede in the press that litigation alone will not slow down the march of illegal P2P services.

Although the bitter copyright-infringement lawsuits against Napster and the original MP3.com yielded millions of dollars in damages, the long-term results have been unsatisfactory.

The growing number of Napster alternatives operate from decentralised systems, which means there is no central point to shut down. This has allowed P2P systems to proliferate, not deflate.

The landmark Napster case—which is still ongoing—has at least helped set up a series of legal check points for the plaintiffs to use when filing a case.

In the courts, industry experts say, rights owners have to prove that:

- 1. Users of the P2P software are violating copyright by exchanging unauthorised recordings on the service for free.
- 2. Operators of the service know that users of their service are swapping copyright material without paying for it.

- 3. With the above knowledge, the service's operators are encouraging copyright infringement.
- 4. The companies providing the services must have set up the P2P ventures for commercial gain, even if it is via advertising.
- 5. That the P2P service providers have the means to control the system and hence stop it when closure is demanded.

For operations such as Napster and Japan's MMO—which allowed users to exchange music files from a central computer server—the fifth point is valid: there was one centralised computer that someone could switch off.

Systems such as KaZaA, on the other hand, are decentralised. Once the software is let loose, it is uncontrollable on 'net. With that, industry observers argue, plaintiffs will have greater difficulty proving the fifth point.

Although KaZaA is being sued in the US, another lawsuit in a Dutch court ruled that KaZaA didn't need a license to operate because it had no control over how its users employed the software nor could it shut down the system.

These are the conundrums that dog the record labels. Not surprisingly, due to by the limitations of litigation lobbyists have approached politicians to introduce legal bills that might offer alternative methods for clamping down on the P2P pests.

US congressman Howard Berman is to propose

a bill allowing rights owners to target P2P users directly on their home computers. This could be done by 'spoofing', which amounts to infiltrating the P2P services with fake MP3 music files that play screeching sounds instead of the expected music.

Some technology companies are thinking of spoof files that direct users to legitimate websites featuring the requested music.

Another congressman, Ernest Hollings, is suggesting that the government mandate a law that obliges software and hardware developers to incorporate digital rights management system into any device capable of copying content.

Others are suggesting that rights holders should sue consumers directly instead of the P2P companies, by incorporating spyware software on PCs to trace the individual habits and behaviour

Civil liberties groups point out that these alternative suggestions for countering file-sharing could be illegal in themselves. To sue individual users, a label would effectively need to hack into someone's PC for proof of illegal song-swapping. And hacking is illegal.

With the RIAA's lawsuits schedule to start again this autumn, it is a question of watching this space for possible answers to the quandary.

Juliana Koranteng



# A case in point: The legal perspective

A Dutch appeal court recently overturned a decision that said KaZaA was illegal, concluding that it wasn't breaking the law, but instead the individuals who use it to illegally exchange files were to blame. This is in sharp contrast to the Napster case in the US. Does that mean that the EU and the US are in conflict over the illegality of filesharing?

A The KaZaA judgment does not carry any judicial weight outside The Netherlands. In addition, Buma/Stemra, the music rights association which was the other party in the KaZaA case, has appealed the recent judgment of the Amsterdam Court of Appeal, and the case is now pending at the Dutch Supreme Court. This appeal, the results of which are eagerly awaited, will be heard at some point over the next 12 months. It may be worth noting that commentators in the Dutch press have said that Buma/Stemra did not appear to have prepared its case before the Dutch appellate court as well as it might have done.

For example, KaZaA brought experts before the court who convinced the judges that KaZaA was unable to remove infringing material from its website. Buma/Stemra did not bring any experts before the court. It is expected that Buma/Stemra will prepare more thoroughly for its appeal before the Dutch Supreme Court.

It should also be noted that the facts of the KaZaA case are different from those of the Napster case. Napster offered individual users a file swapping service that operated through Napster's central server. By contrast, KaZaA made a file swapping computer programme available for downloading by individual users, but the technology used by the file-swapping programme was server-less. KaZaA argued that it was merely

M&M asked intellectual property specialist Susannah Cope, solicitor at law firm Mayer, Brown, Rowe & Maw in London, to reflect on the recent KaZaA court cases and their implications for the music industry.

tribution. Its provisions have already been enshrined in the US in the Digital Millennium Copyright Act 1998. It is being brought into force throughout the EU by means of the Copyright Directive, which is being implemented in the national law of each member state, although to date, it has not gone into the statute books of either the UK or The Netherlands.

Based on this case, is there enough legal ground in Europe to take action against services such as KaZaA?

A KaZaA argued that it was merely making a computer programme available to individual users, and any act of infringement was committed by the users of the programme rather than KaZaA. The imminent appeal in front of the Dutch Supreme Court will adjudicate on whether KaZaA's argument is tenable under Dutch law. However, in our view, such arguments will certainly be less tenable once the Copyright Directive becomes law in The Netherlands.

This is because the Copyright Directive provides that rights holders whose interests are affected by an infringing activity carried out in their territory should be able to bring an action for damages. The Copyright Directive goes on to say that member states shall ensure that the rights holders are in a position to apply for

### "Targeting individuals tends to result in bad publicity and inevitably has very limited effects in stemming the tide of piracy."

Susannah Cope, solicitor, Mayer, Brown, Rowe & Maw

making a computer programme available to users, which could be used for non-infringing uses (such as swapping jokes) as well as infringing ones. Any act of infringement was therefore committed by the users of the programme and KaZaA could not be held liable for it.

In spite of the recent KaZaA judgment, the copyright laws in the EU and the US are converging. The WIPO Copyright Treaty, adopted in 1996, came into force on March 6, 2002. This Treaty updated copyright and related rights, particularly with regard to digital reproduction and dis-

an injunction against intermediaries in a digital environment whose services are used by a third party to infringe a copyright. The Copyright Directive therefore provides rights holders with broad remedies against infringement, which arguably could be used against the type of services that have been offered by KaZaA.

At present, the position in respect of taking action against services such as KaZaA is not uniform throughout Europe. However, it will become far more harmonised when the Copyright Directive has been implemented throughout Europe. This legislation



cate that targeting individuals tends to result in bad publicity and inevitably has very limited effects in stemming the tide of piracy. Any targeting of individuals certainly needs to be part of a broader strategy against piracy, and there is every indication that it will be.

Aside from litigation, how could the music industry deal with file sharing services such as KaZaA?

A One response of the music industry would be to campaign for tougher legislation against copyright infringement. There are some indications that tougher legislation is starting to be introduced. In the UK, the Copyright and Trade Marks Offences and Enforcement Bill was recently given Royal Assent, having received cross party support. Under this Bill, counterfeiters could face prison terms of up to ten years.

In California, Howard Berman, a Democrat congressman, has gone further and drawn up a bill that would decriminalise the disruption of file-

# "The Copyright Directive should provide strong legal ground to take action against services such as KaZaA."

Susannah Cope, solicitor, Mayer, Brown, Rowe & Maw

should provide strong legal ground to take action against services such as KaZaA

Would it be worth targeting individuals who use file-sharing services rather than the services themselves?

The practical implications of tar-Ageting individuals are enormous. However, individuals have already been targeted by the recording industry, although not always successfully. Several years ago, the RIAA targeted colleges and universities in an anti-piracy campaign. Finally, Jeff Levy, a student at Oregon University, who had made thousands of music files available for uploading, was arrested and convicted of copyright violation. This, however, proved to be a PR disaster for the RIAA. More recently, government officials have conducted "Napster" raids on private homes in Belgium. Large corporations which allow individuals to store MP3s on computers have also been targeted.

Another way in which individuals have been targeted—which does not involve taking legal proceedings against them—involves shutting down their accounts to file-sharing services. In May 2000, Napster shut down the accounts of 317,377 Metallica fans whose names were on a list delivered to Napster by Metallica. The above precedents indi-

sharing networks by record companies. His bill envisages that record companies would be allowed to hack into file-sharing networks to place dummy tracks on them, block downloads and generally disrupt them. The bill would also permit record companies to install software programs that would allow them to trace pirates.

Another response of the music industry to file-sharing services has been to offer legitimate on-line music subscription. MusicNet and Pressplay have both already been launched in the US, although have not to date been launched in Europe.

In addition, the music industry is fighting piracy with anti-copying technology, such as CD copy protection, which works by embedding a software code into a CD which prevents the CD being played on equipment that could be used to make a copy of it and secure digital rights management distribution techniques, for example watermarking and technologies such as Liquid Audio, which provides tools for encrypting audio files.

Finally, there is general acceptance in the recording industry of the need to educate the public so that copyright infringement becomes widely recognised as theft.

• Contact Susannah Cope at: Susannah.Cope@eu.mayerbrownrowe.com.



# MTV Europe still maturing with age

et into a conversation with MTV Networks Europe president/CEO Brent Hansen and he will come back to a number of themes which he believes illustrate his organisation's game plan, namely: building and consolidating the network's distribution; the need for flexibility in its day-to-day activities; and the network's relationship with its advertisers, its viewers and the region's music business.

Conscious of maintaining the 'buzz' that is MTV, Hansen is charged with pushing the network into more

and more parts of Europe which have yet to succumb to its unique brand of music programming. It is a afth Europe which have yet to succumb to its unique brand of music programming. It is a fith Europe which have yet to succumb to its unique brand of music programming. It is a fith Europe which have yet to succumb to its unique brand of music programming. It is a fith Europe which have yet to succumb to its unique brand of music programming. It is a fith Europe which have yet to succumb to its unique brand of music programming. It is a fith Europe which have yet to succumb to its unique brand of music programming. It is a fith Europe which have yet to succumb to its unique brand of music programming. It is a fith Europe which have yet to succumb to its unique brand of music programming. It is a fith Europe which have yet to succumb to its unique brand of music programming. It is a fith Europe which we have a fit in the end of the intervent of the end of t

make sure that we get behind an artist," says Hansen. "We believe very much that we'd like to be able to utilise the power of distribution to help an artist."

MTV Europe celebrates its

15th anniversary this year.

back at the music chan-

nel's achievements and

discusses the future with its

European president and

**CEO** Brent Hansen.

Champ looks

**Powerful partner** 

Hamish

For record companies, MTV remains a powerful player and a much sought-after partner. Some mourn the loss of the time when through its unique pan-European feed, MTV was capable of influencing the career of an artist throughout the whole region, but

most admit that the localisation of the feeds, while making it more difficult to set up global campaigns, allows for much more flexibility.

Julie Borchard, senior VP marketing at Sony Music Europe, says: "MTV is incredibly important as regards the marketing mix of our artists across Europe and we have a great relationship with

"I think we're a natural partner for radio and that hasn't been as strong as I'd like it to have been."

Brent Hansen, president/CEO, MTV Networks Europe

campaign that has achieved considerable success over the past five years, indeed ever since Hansen assumed the president/CEO role at the European network.

From its relatively humble beginnings in 1987—six years after its sister network began broadcasting in the US—and by picking the right opportunities to establish itself, MTV Europe can now be accessed via 21 channels in 44 European countries. Few would argue that the growth of MTV in Europe during the last decade and a half has been impressive. The number of households receiving broadcasts has risen from a little over two million in 1987 to 106 million as of May this year.

Meanwhile MTV Europe has branched out in order to capitalise on its brand presence: its annual European Music Awards show has become one of the key dates of the region's industry calendar—this year's event takes place in Barcelona—while the role the network plays in breaking and sustaining artists means it has become an essential component in the marketing mix of most if not all record companies.

"We've got an infrastructure here that's required a lot of investment to them. We give a lot of time, effort and resources to get our artists on MTV. Artists know the importance of having a good video behind them and we work actively not only with MTV but with The Box, ZTV and Viva as well."

One of the main cornerstones of MTV Europe's strategy since Hansen took the top job has been to focus more closely on local operations. "When I was put in control I was asked what we wanted to do here and I said the plan has always been to create more locally-relevant operations, and it's time for us to create network events and not pan-European ones," he says. "There was never, ever any plan that we were

going to be setting out that in 15 years' time we would only be putting out one feed to everyone in Europe."

Following the decision to regionalise the network in 1997, channel openings have largely increased in organic fashion, though Hansen will move on a favourable acquisition when the opportunity arises, such as

quite a kick," says Hansen. "It's meant we've had to spread ourselves across a lot of different markets and it's allowed us to hire a bunch of new people who have grown up with MTV rather than have the formula just trucking on."

The diversity of the region has presented its own set of circumstances that demand a flexible approach. As









the TMF deal in Holland in 2001.

As deals in places such as Italy and Holland have shown, partnerships will be entered into as and when the circumstances are right. "When we started the idea was to build the distribution as quickly as possible," says Hansen. "That was the big game plan and it's one of the reasons why we've really been the only music channel that's been successful on an international basis."

What Hansen describes as a "massive distribution" set-up has done many things, not least enable the network to build a sense of the brand at a time when, he believes, the state of television in Europe was perhaps less professional than it might have been.

"We were able to come along and show how you could promote things, create an environment, how you image stuff," he says.

The move to regionalise the network was key. "It really has given us

Hansen admits, "in Germany it's different to how it is in Italy, in Italy it's different to how it is in Spain. And the UK is a whole different situation". But he stresses this diversity of approach has allowed the network to be "a little bit less looking backwards and a little bit more looking forwards".

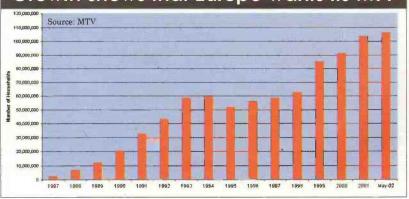
### German experience

Sometimes the lessons have been hard, however, and the network has certainly not had things all its own way. In Germany, for example, MTV decided deliberately not to launch a local channel, Hansen says, and the critics wasted no time in attacking the decision. Too Anglo-centric, they said. Rival channel Viva, headed by Dieter Gorny, ex-music professor and founder of German trade fair PopKomm, stole a march on MTV in the mid-1990s with its local language output, yet when MTV switched over to German language services it came under fire yet again. Just following in Viva's wake, the cynics argued.

MTV's response has been to look at Germany in a unique way, says Hansen. "We've had to say forget the criticism and ask what do you want to do in your market? How can Germany be a leader for us? That's what we've focused on." Hansen's subsequent faith in his team on the ground in Germany—now headed by Catherine Muhlemann—has been handsomely repaid; recent years have seen a turnaround in the channel's fortunes and it has edged ahead of Viva in the ratings.

Yet when network was looking to

### Growth shows that Europe wants its MTV



buy a controlling interest in Viva the move fell through when AOL/Time Warner bought EMI's shares in the broadcaster. Hansen emphatically denies the collapse of the proposal is a blow to his organisation. "Very productive" conversations were held between himself and Gorny and the heads of the labels that owned Viva shares, he says. "We were pretty serious about it but we didn't need to do it, we're not disappointed." Contrary to press speculation at the time the deal

people and juggle things around, but now if you're interested in advertising with us we can find a way of doing it.

An important element of MTV Europe's success has been local MTV teams being allowed to get on with things in their own backyard in their own way. And while of course there are office politics to be dealt with and corporate issues to consider, Hansen prides himself on heading an operation that allows its people to 'get on with it'. "I want people to feel they are

people disappoint you," he admits. Predictably he will not elaborate on what such disappointments have been. "Structural things, hiring the wrong sort of person, perhaps. Those things will always happen but generally speaking we've done pretty well."

Some activities have not met expectations; like many who delved into the online world the returns have not matched initial forecasts. although Hansen cites the strong web presence of MTV in Germany as being largely responsible for the channel's turnaround there. "Once I retained control of the online experience we drilled it as close to the channels as possible, to make online once again one of the opportunities for an advertiser to get more value out of a buy. It might not make more money but it retains it in the system.'

More general criticisms remain, however, in a world where the channel has become an integral part of so many people's lives as a lifestyle accompaniment. One that tends to stick is that over the years MTV has tended to 'play safe' with its programming. To his credit Hansen agrees. "I sometimes feel we've been more conservative than we should be, that we could take more risks creatively and editorially. You should never fear taking a risk on a new artist, as long as you're clever about how you deal with it." Hansen attributes his own 'revolutionary' spir-

it to being a "liberal babyboomer."

### **Risk-takers**

"I think we take more risks than most people do, but I'd like to feel we were pushing for the new guy," he adds "We've got to lead as much as follow." Where such a procession will take MTV Europe has yet to be seen. Hansen clearly wants to expand the network into new markets and says that "two or three new channels" will commence broadcasting in the coming year, although he ducks the question of 'where'. "I can't say at the moment but they'll be in the obvious places. There are still markets where the economics don't allow you to go any further but there are others where we have a lot of potential to grow."

Eastern Europe—already a feature of the network through its Russian and Polish feeds—is one strong contender for expansion, as is moving into children's television properties through MTV's links, via parent company Viacom, with Nickelodeon, home to The Rugrats and other hit cartoon shows.

### Radio links

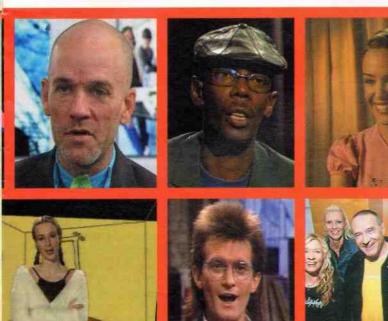
In order to extend the MTV brand Hansen also says he would like a stronger relationship with radio. "I think we're a natural partner for radio and that hasn't been as strong as I'd like it to have been." Dispelling the notion of a MTV Radio network he clarifies his ambition. "I'm just talking about a relationship, providing information and so on, in return for affiliation. I don't think we've made as much of that as we could have done.

Hansen's short-term goals for the network, meanwhile, are closer to home. "I'd like to deepen the content of the channels and add more value in the context of each of the channels,' he says. This aspiration is not confined to an expectation of growth and expansion, helpful though such developments are. "I would like to do more things in each market, add value to the TV properties we have, develop VH-1, and to grow with our audience. The older demographic has a lot of choice and a lot of them have grown

out of music," he adds.

Grabbing those groups is part of the plan, it seems. As head of a Europe-wide network Hansen is ever mindful that different parts of Europe have different music needs. "One of the reasons I regionalised was to cater for those elements," he says.

No doubt Hansen's fellow babyboomers will be watching developments with interest.



Appearing in a 2 hour special celebrating MTVs 15 years in Europe, clockwise from top left: Elton John, Michael Stipe, Maxi Jazz, Kylie Minogue former VJ's (l to r) Pip Dann, Vanessa Warwick, Chris Salewicz and Marijne Van Der Vlugh, VJ Ray Cokes 'The Pulse' presenter Marijne Van Der Vlugh, VJ Steve Blame and presenter Kristiane Backer.

fell through, the idea was never to close down Viva, rather, says Hansen, "it was an opportunity to have another brand that could have ridden on the back of our structure. We felt we could have helped build the brand internationally with our backbone. But it's not the end of the world".

Meanwhile amid one of the worst trading environments in recent years the business of growing the network's revenues continues, and Hansen is hugely upbeat about MTV Europe's financial performance. While he refuses to divulge specific numbers—
"I'm not allowed to"—he reveals that advertising revenues "grew 14% or 15% last year", and claims that this year will see an even better performance. Advertisers like what MTV offers in the way of flexibility and coverage across the region, he says.

"We have wide geographical distribution and the ability to be incredibly flexible with the way that an advertiser can approach a company like MTV," he adds. "They don't have to one-stop-shop us, but they can if they want to. We have to bend over backwards to find ways and means to make things more flexible for somebody who wants this as a medium and a brand with which they want to be associated, but who also wants the flexibility to do it their way. Before, we had to speak to a load of different the guy on the line, that they're the guy who's going to 'do it'," he says.

It does not always go according to plan, however. "My job as a senior manager is to be an enabler and sometimes

### Most played videos across MTV Europe 1987 – 2001

Kylie Minogue - Can't Get You Out Of My Head (Parlophone) Director: Dawn Shadforth

Eminem - The Real Slim Shady (Interscope) Director: Dr Dre; Phillip Atwell

TLC - No Scrubs (Arista) Director: Hype Williams

Madonna – Frozen (WEA) Director: Chris Cunningham

Natalie Imbruglia - Torn (RCA) Director: Alison Maclean

No Doubt - Don't Speak (MCA) Director: Sophie Muller

Coolio - Gangsta's Paradise (MCA) Director: Antoine Fuqua

1994

Soundgarden - Black Hole Sun (A&M) Director: Howard Greenhalgh

Whitney Houston - I Will Always Love You (Arista) Director: Alan Smithee

Red Hot Chili Peppers Under The Bridge (WEA) Director: Gus Van Sant

Nirvana - Smells Like Teen Spirit (Geffen) Director: Samuel Bayer

George Michael - Freedom 90 (Epic) Director: David Fincher

The Cure - Lullaby (Polydor) Director: Tim Pope

Michael Jackson - Dirty Diana (Epic) Director: Various

Dire Straits - Money For Nothing (Mercury) Director: Steve Barron



SEPTEMBER 7, 2002

# Elvis spotted alive and rapping in Holland

by Menno Visser

There's another Elvis making the headlines—but this one's Dutch and very much alive. Elvis de Oliviera is a hip-hop artist from Rotterdam and goes by the stage name of E-Life.

His gig in May at Holland's most prominent pop festival, Pinkpop, was such a phenomenon, that public broadcaster NOS—which was supposed to air highlights of the festival the following day—decided to drop live coverage of the rest of the acts in order to rebroadcast the full E-Life set.

"During Pinkpop E-Life was The King!" enthuses Nikki Konings, who, as creative manager at the Dutch branch of Edel Records, is overseeing the launch. "His Pinkpop gig was a great platform to push him to international priority for Edel."

E-Life was the first national signing for the label last year, and his success at Pinkpop meant that the artist's second album E=MC2 had to be delayed in Holland until August 26 in order to to tie in with the September release in the rest of Europe. Although the rapper was already active as Dope Syndicate with DJ Raw in the late '80's Dutch underground scene , and later on with hip hop act The Postmen (V2/Warner), it wasn't until 1999 that his debut album Eleven (CMC/Jive) was released, containing the 1998 Dutch top 10 hit  $More\ Days\ To\ Come$  (CMC/Soul Relation).

E-Life's talents as an entertainer range from



presenting music workshops for young asylum seekers helping them express their emotions in music, to being bandleader and co-hosting Kevin Master's late night show on commercial TV station Yorin.

E-Life's melodic keyboard-based hip hop remains credible enough for the underground, and is suitably polished for radio. His label claims "his music compares positively with the often monotonous loops from US rappers", while his new album's lead single, the piano ballad K.I.T.A. (Bring it On), was played on heavy rotation in May at public CHR station Radio 3FM, resulting in a Top 40 hit. "There are a lot of E-Life fans at the station, like our (breakfast DJ) Rob Stenders. E-Life's live band is very good and he's a great entertainer," says Ben Houdijk, 3FM's music director.

For the French market, the single K.I.T.A. will be recorded partially in French with French actress Nadia Farez. Second single Watch Me will be promoted with an exclusive MTV gig. And third single My Love will be a duet with Spearhead frontman Michael Franti, a further indication of E-Life's international potential. Konings, who believes the album benefitted greatly from a final production touch in the US, concludes: "In Holland hip hop is normally produced as one-dimensional as our landscape—it doesn't flow. But E-Life has got an international sound."

### Europe gets the Northern Blues

by Jason W. Christie

Swedish singer-songwriter Kristofer Åström, with his band Hidden Truck, is one of Sweden's most prolific artists having delivered two albums—Leaving Songs and Northern Blues (Startracks/V2)—in just over two months last year. The latter, Åström's third solo release,

achieved a domestic sales chart top 40 placing (17,500 copies sold) adding to top tens with his main band, Fireside.

With a largely neocountry, blues sound Aström has carved a path through the playlists of Swedish radio and music TV. His singles All Lovers Hell and Connected were added by public

service CHR station SR P3 and put on the A-list at regional 25-station-chain P4.

Through V2, Northern Blues reached most of Europe this spring. Promoted by Astrom's live shows, the record has gained burgeoning support from all quarters. Startracks' A&R manager, Fredrick Holmgren, says: "Northern Blues is doing great in Europe. It has not had huge advance orders, but has received a stream of repeat orders. Our plan is to get Aström steadily touring and then returning to the continent on a regular basis."

V2 Sweden MD Helen McLaughlin waxes lyrical about his gifts. She says: "Kristofer is proof of something this industry sometimes loses sight of in the mass hysteria of today's pop idols, pop stars, fame factors and other assorted TV-driven projects. He is proof that true talent is still of interest to many people."

Berlin-based public service station Hot AC/AOR Radio EINS was so taken by *Northern Blues* that it co-

promoted a concert with V2 Germany.

"The album is laidback but complete," says Radio EINS head of music Peter Radszuhn. "There are tracks which work especially well during our station's afternoon sessions, on specialist evening shows and on our newcomer list."

Recent performances including in front of 500 delegates at Popkomm, and at Swedish IndieGo Paris in June, are soon to be followed by a packed autumn tour itinerary, including a German tour supporting Lambchop this October. In between, new dates are being penciled in, with trips to Spain, Germany, Belgium, Italy and Holland (for the Crossing Border Festival on November 7) already confirmed.

Plastic Head in the UK, and K Industria in Spain released Northern Blues on August 25. A US album release—a compilation of all three solo albums—is out in October via Simba/Revelation.

# DANCE GROOVES

by Gary Smith

### STILL FLYING

The recently-released cover of Albatross by Chris Coco featuring Peter Green (Distinctive/UK) has managed to strike a good balance between the mellifluous tones of the original and something closer to the chilled music of today. The track was, always a natural for some sort of cover and Coco's deft, low-key addition of percussive elements and electronic texture is done in the best taste. The album version, which clocks in around five minutes, remains close to the original while the extended version is already an Ibiza terrace staple.

### WONDERFUL SOUL

One of the most striking examples of strange but effective style mashups in recent months is Shaun Escoffery's Let It Go (Oyster Music/UK). The track begins with some complex, Stevie Wonder-ish chords accompanying Escoffery's classic soul voice. This then leads into a rhythm that owes as much to 2-step as it does to house music. The track turns around a stealthy, jazz-inflected approach that works up to a subtle undeniable pop Stirring, original music that has a natural home on the UK's Radio 2 (AC/MOR)/Jazz FM or on the smooth jazz format in the US.

### HITTING THE G SPOT

It has recently become clear why, over the last 18 months,

Kruder & Dorfmeister, never the most productive of artists, have been even more low-key than usual. A flurry of activity from their label G-Stone including My Sound, the debut album Vienna-based producer Sterotyp, bears witness to much studio-based work. Sterotyp's sound is not what one normally expects from Vienna, a city whose music has usually tended toward either the chilled soul funk of Kruder & Dorfmeister or the art terrorism of Fennesz et al. Sterotyp is, however, in his own way, every bit as forcefully individualistic as his fellow Viennese artists. My Sound is a minor ragga masterpiece complete with guest appearances from Tikiman alongside MC Trigger, Cesar, Hubert Tubbs Colee and Royce. Sterotyp provides industrialstrength support to this collection of vocal talent with a welcome dash of humour and subtlety. The title track features Tikiman at his singalong best, backed up by old skool synths and a skittery ragga groove. A shouty, highly catchy refrain and a confident, understated backing make for a powerful set opener. The rest of the album's 11 tracks vary from the stark, dark but fascinating Jahman through to the altogether lighter, gospel-tinged Don't Funk With Me featuring the voice of Cesar, a triumphant debut from a true original.



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# **Eurochart Hot 100® Singles**

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TITLE countries  ARTIST  riginal label (publisher)	TITLE countries charted	TITLE countries  ARTIST  Griginal label (publisher)
1 1 14 Without Me A.C.H.D.D.K.FIN.FL.EUK.GRE.HUN.IRL.I.NL.N.S.WA Eminem - Interscope (Eight Mile Style   Ensign   Buffalo)	34 37 31 Whenever Wherever/Suerte CH.EGRE.HUN.LP.WA Shakira - Epic (Aniwi/Sony ATV/EMI/Apollinaire)	63 56 37 How You Remind Me Nickelback - Roadrunner (Warner Chappell)
2 2 11 A Little Less Conversation ACHDDKEFLEUKGREHUNJELINLNES.WA Elvis vs. JXL - RCA (Carlin)	35 40 9 Cover Up CH.F UB 40 & Nuttea - Virgin (Not Listed)	69 51 6 5,9,1 EWA Rohff - Hostile / Virgin (Not Listed)
	<b>36</b> 43 15 B3 - Hansa (BMG Ufa)	<b>70</b> 65 11 Ramp! The Logical Song Scooter - Edel (Almo/Delicate)
3 20 6 Asereje/The Ketchup Song Las Ketchup - Columbia (Sony ATV)	37 33 13 When You Look At Me A.C.H.D.D.K.FL.U.K.IRL.S.W.A Christina Milian - Def Soul (Murlyn/Universal)	Foolish CH.EUK.IRL.NL.WA Ashanti - Def Jam (EMI/Aurelius/Pookietoots)
4 8 2 I'm Alive A.CH.D.DK.FL.UK.IRL.I.NL.S.WA Celine Dion - Columbia / Epic (Warner Chappell)	38 32 4 Shoot The Dog ACH.D.DK.E.FL.E.UK.GRE.I.NL.P.S.WA George Michael - Polydor (Dick Leahy/EMI/Dinsong)	72) 77 6 Believe In Me Lenny Kravitz - Virgin (Miss Bessie / EMI)
5 4 3 Mensch A.CH.D Herbert Grönemeyer - EMI (Grönland)	39 38 8 Here I Am Bryan Adams - A&M (Various)	Nur Zu Besuch Die Toten Hosen - JKP/East West (HKM)
6 5 3 Inch' Allah F MC Solaar - East West (Not Listed)	Just The Way You Are Milky - Multiply (Universal / Motivo)	74 76 4 I Say A Little Prayer Karine Costa - Warner Strategic Marketing (Not Listed)
7 3 12 Underneath Your Clothes ACH.D.FIN.FL.UK.GRE.IRL.NL.N.P.S.WA Shakira - Epic/Columbia (EMI/Sony ATV)	41 34 17 Kiss Kiss A.CH.D.F.HUN.L.S.WA Holly Valance - London (Riverhorse / MCS / Universal)	75 58 5 Automatic High UK.IRL S Club Juniors - Polydor (19/BMG/Universal/Riverhorse/MCS/CC)
8 7 7 Au Soleil F.WA Jenifer - Island (Not Listed)	42 46 16 Désenchantée CH.E.FL.F.NL.WA  Kate Ryan - Antler-Subway (Requiem)	<b>76</b> 66 22 <b>Tu Trouveras</b> Natacha St Pier - Columbia (Not Listed)
9 9 12 I Need A Girl (Part 1) A.C.H.D.D.K.FL.F.U.K.IRL.N.L.N.S.WA P. Diddy ft. Usher & Loon - Bad Boy/Arista (EMI)	43 71 6 La Bomba F King Africa - Hot Tracks/Sony (Not Listed)	77 63 12 Un Enfant De Toi Marlene & Phil Barney - Avrep (Not Listed)
A Thousand Miles  A.C.H.D.D.K.F.L.F.U.K.IRL.I.N.L.S.W.A  Vanessa Carlton - A&M (Universal)	44 23 2 James Dean (I Wanna Know) Daniel Bedingfield - Polydor (Sony ATV)	78 64 15 Don't Let Me Get Me A.C.H.D.HUN.I.S.WA Pink - Arista (EMI)
11 11 2 Still In Love With You A.CH.D No Angels - Polydor (Lacarr/Zomba)	45 41 9 Let This Party Never End Mark'Oh - HomeSony (Warner Chappell)	79 75 3 Girl All The Bad Guys Want Bowling For Soup - Music For Nations (Zomba)
Crossroads  Blazin' Squad - East West (EMI/Chrysalis/RuthlessAttack/Mo Thug/Keenu)	46 44 7 Anyone Of Us (Stupid Mistake)  UK.IRL Gareth Gates - S/RCA (Warner Chappell/BMG/Peer/Good Eear)	80 39 2 Alone UK.IRL Lasgo - A&S/Antler-Subway (EMI)
J'Ai Demandé A La Lune Indochine - Columbia (Not Listed)	47 16 2 Romeo Dunn Romeo - Relentless (Family / EMI / Copyright Control)	85 3 I've Got You A.C.H.D.FL.NL.S.WA Marc Anthony - Columbia (Copyright Control)
14 6 9 Black Suits Comin' (Nod Ya Head) ACH.D.F.L.F.U.K.HUN.IRL.I.N.S.WA Will Smith ft. Tra-Knox - Columbia (Universal/Wintrup)	48 49 15 Liberty X - V2 (EMI)	82 70 12 Holiday Mad'House - Bio/Various (Warner Chappell/EMI/Sony ATV)
15 10 2 Round Round FLUKIRL Sugababes - Island (Various)	49 42 6 Rhythm Of The Night Loona - Universal (Melodie Der Welt)	83 73 12 Bevor Du Gehst A.CH.D Xavier Naidoo - Naidoo Records/SPV (Warner Chappell)
Addictive UK.IRL Truth Hurts ft. Rakim - Interscope (EMI/WC/Herbalicious/18th Letter)	Sternraketen Rosenstolz - Polydor (Not Listed)	La La Yela Samsha - M6 Int. / Sony (Not Listed)
17 18 10 Hot In Herre  A.CH.D.DK.FL.F.UK.IRL.NL.N.S.WA Nelly - Universal (EMI/Jackie Frost/Swing T)	51 36 8 Cum Cum Mania FWA Felicien - M6 Int. / BMG (Not Listed)	Oldschool, Baby Westbam & Nena - Low Spirit / RCA (Not Listed)
18 13 26 Like A Prayer FUKGRE,IRLLS, WA Mad'House - Bio (Warner Chappell/EMI/Sony ATV)	52 48 8 Come Back To Me Cunnie Williams - Ulm (Not Listed)	86 69 15 Because The Night A.D.N.L. Jan Wayne - Edel/Digidance (Springsteen/Rondor)
Manhattan Kaboul Renaud/Axelle Red - Virgin (Not Listed)  FLEWA	Only You  Jan Wayne - Edel (Not Listed)	<b>87</b> 74 6 Work It Out CH.FL.UK.IRL.NL.N.WA Beyoncé Knowles - Columbia (Windswept Music London / EMI)
20 Nb What You Got FL.UK.IRL Abs - S/RCA (EMI/Carlin/Sony ATV)	54 54 7 Love To See You Cry  A CH.FL. F.G. R. WA Enrique Iglesias - Interscope (EMI/Rive Droite/Gerig/Universal)	CH.I.NL  Avril Lavigne - Arista (Not Listed)
31 13 Hero A.CH.D.DK.FL.F.UK.IRL.I.S.WA Chad Kroeger ft. Josey Scott - Roadrunner (Warner Chappell)	55 59 7 Stand Up (for The Champions) Right Said Fred - Kingsize (Universal / EMI)	89 88 5 C'Est Aussi Pour Ça Qu'on S'Aime Un Gars Une Fille - FTD (Not Listed)
22 22 19 Wherever You Will Go The Calling - RCA (Careers/BMG)  A.CH.F.UK.IRL.I.WA	56 55 3 Papa Don't Preach ACH.D.FIN.UK.S Kelly Osbourne - Epic (Elliot/Jacobson)	90 81 7 Rue De La Liberté  Jean Pascal - Mercury (Not Listed)  FWA
23 17 9 By The Way Red Hot Chili Peppers - Warner Bros. (Warner Chappell)	Take The Long Road And Walk It The Music - Hut/Virgin (Delabel Edition)	91 79 10 J'Ai Toute Imaginé Sman - Ariola (Not Listed)
24 28 15 Love Don't Let Me Go CH.FL.EUK.GRE.NL.WA David Guetta - Virgin (Square Rivoli)	Rien Que Les Mots (Ti Amore)  Umberto Tozzi & Lena Ka - East West (Not Listed)	92) 100 2 Tu Es Foutu (Tu M'As Promis) CH.GRE.I.NL In-Grid - X- Energy / Various (Not Listed)
25 12 19 Stach Stach Bratisla Boys - M6 Int. / Sony (Not Listed)	59 57 11 Love At First Sight  A.CH.RUK.GRE.HUN.L.WA Kylie Minogue - Parlophone (EMI/Sony ATV/Mushroom/Biffco)	Girl 4 A Day  Band Ohne Namen vs. Milka - Columbia (Not Listed)
26 19 24 Perdono A.D.DK.E.F.NL.N.S.WA Tiziano Ferro - EMI (EMI)	<b>60</b> 47 5 Herz Aus Glas Ben - Hansa (Click/BMG Ufa)  A.CH.D	To France Novaspace - Def Jam (Not Listed)
27 27 38 Murder On The Dancefloor CH.F.NL. WA Sophie Ellis-Bextor - Polydor (Warner Chappell/Rondor/Universal)	61 50 18 If Tomorrow Never Comes A.CH.D.DK.FL.NL.N.P.S Ronan Keating - Polydor (BMG/Hornall Bros.)	95 68 5 Full Moon Brandy - Atlantic (Warner Chappell)
28 14 4 Colourblind UK.IRL Darius - Mercury (Bug/Zomba/Copyright Control)	In & Out 3rd Edge - Q Zone / Parlophone (Bucks / Zomba / Copyright Control)	96 No Cheeky UK.IRL Boniface ft. Lady Luck - Columbia (Sony ATV / Warner Chappell / I Wrote All This)
29 26 7 Cruisen A.CH.D Massive Töne - East West (BMG Ufa)	63 67 4 Boys Britney Spears ft.Pharrell Williams - Jive (EMI)	97 35 2 Lovin' Is Easy UK.IRL Hear'Say - Polydor (Universal / Murlyn / Warner Chappell)
30 29 10 Groove Coverage - Universal (EMI)	64 53 14 It's Ok A.C.H.D.D.K.S Atomic Kitten - Innocent/Virgin (EMI/Sony ATV)	Mon Amant De St Jean Patrick Bruel - RCA (Not Listed)
Starry Eyed Surprise Paul Oakenfold ft. Shifty - Perfecto (EMI/Mute/Carlin/Universal)	65 60 22 Leap Of Faith/Jusqu'Au Bout David Charvet - Mercury (Rondor/EMI)	99 45 2 Half A Heart UKIRL H & Claire - WEA (EMI/Zomba/Sony ATV)
32 30 8 I'm Gonna Be Alright ACHD.FL.UK.GRE.HUN.IRL.L.N.L.N.S.WA Jennifer Lopez ft. Nas - Epic (EMI/Lehsen/Global/Chrysalis)	66 52 2 Rainy Dayz CH.D.UK.IRL.NL Mary J. Blige ft. Ja Rule - MCA (Universal/Ensign/Slavery/DJ Irv)	100 61 2 Do You See The Light UK Snap vs. Plaything - Data (Warner Chappell/Songs Of Logic)
33 25 3 In My Place CH.D.E.FIN.F.UK.IR.L.I.NL.N.S Coldplay - Parlophone (BMG)	67 72 10 En Apesanteur (Not Listed)	A = Austria, FL = Flanders, WA= Wallony, CZE = Czech Robubbic, DK = Denmark, PIN = Fmland, F = France, D = Germary, IRL = Ireland, I = Italy, HUN = Hungary, NL = Netherlands, N = Norway, P = Portugal, E = Spain, S = Sweden, CH = Switzerland, UK = United Kingdom.  = FAST MOVERS    Page   P
	CALDO DODAYDD	



# **European Top 100 Albums**

week 37/02	hopean job job Albai	©VNU Business Media.
ARTIST countries  TITLE  right series original label		ARTIST countries  ARTIST charted  Fig. 6 original label
1 7 Red Hot Chili Peppers ACH.CZE.D.D.K.E.FIN.FL.F.U.K.GRE.HUN.R.L.I.NL.N.POL.P.S.V. By The Way - Warner Bros.	34 20 9 Bryan Adams A.CH.D.FL.NL.P Spirit (OST) - A&M	68 68 9 Nightwish AD.FIN.GRE.NL.N.S Century Child - Ranka/Spinefarm
2 2 4 Bruce Springsteen ACH.CZE.D.DK.E.FIN.FL.EUK.IRL.I.NL.N.POL.P.S.W. The Rising - Columbia		69 36 5 Aerosmith FIN.UK.NL.P O Yeah! Ultimate Aerosmith Hits - Columbia
	2 Melody AM - Wall Of Sound	<b>70</b> 69 10 Marc Anthony Mended - Columbia  A.C.H.E.F.L.HUN.NL.N.S
4 13 Eminem A.CH.CZE.D.D.K.E.FIN.FL.F.U.K.GRE.HUN.IRL.I.NL.N.POL.P.S.W. The Eminem Show - Interscope	Jenifer CH.F.WA  2 46 6 Jenifer (L'Album) - Island	71 92 2 Lambretta A.CH.D.S Lambretta - Polar
☆☆☆☆ SALES BREAKER ☆☆☆☆	<b>38</b> 29 3	72 78 21 Natasha St-Pier CH.E.WA De L'Amour Le Mieux - Columbia
5 7 3 Helmut Lotti A.CH.D.DK.FIN.FL.ENL.N.S.W. My Tribute To The King - Piet Roelen / EMI / Univers	il S 23 Come Clean - Geffen	73 56 17 A-Ha Lifelines - WEA
6 5 4 Linkin Park ACH.CZE.D.E.FIN.FL.F.UK.GRE.HUN.IRL.I.NL.POL.P.S.W. Reanimation - Warner Bros.	30 23 J To Tha L-O! The Remixes - Epic	74 81 4 Chenoa - Vale Music
	Stand Up - Kingsize	75 64 53 Alicia Keys Songs In A Minor - J
8 6 17 Norah Jones CH.D.DK.FL.F.UK.IRL.I.NL.N.P.W. Come Away With Me - Blue Note	System Of A Down A.C.H.D.F.L.F.GRE.IRL.I.NL.POL.S.WA Toxicity - American / Columbia	76 58 7 Ja Rule Pain Is Love - Def Jam
9 No Eva Cassidy Imagine - Blix Street / Hot	43 38 11 Korn A.CH.D.FIN.FL.F.GRE.IRL.NL.POL.S.WA Untouchables - Epic	77 63 10 Papa Roach A.CH.D.FL.GRE.NL.S Lovehatetragedy - Dreamworks
10 10 30 Pink A.CH.CZE.D.DK.FL.UK.HUN.IRL.I.NL.N.S.W. M!ssundaztood - Arista	Journey To Jah - Columbia	78 De Dijk Muzikanten Dansen Niet - Mercury
Toploader Magic Hotel - Sony S2	45 39 4 Push The Beat For This Jam - Kontor/Edel	Ms. Dynamite A Little Deeper - Polydor
13 7 Vanessa Carlton Be Not Nobody - A&M  A.CH.D.DK.FL.F.UK.IRL.NL.S.W.	<b>46</b> 42 11 Corazón Latino - Vale Music	Eva Cassidy Songbird - Blix Street / Hot
13 11 9 Nelly A.CH.D.DK.FIN.FL.UK.GRE.IRL.NL.N.POL.S.W. Nellyville - Universal	<b>47</b> 45 5 <b>Die Toten Hosen</b> A.D Auswärtsspiel - JKP/East West	Yannick Noah Yannick Noah - Saint George / Columbia
14 9 8 Oasis Heathen Chemistry - Big Brother/Sony	48 49 3 P. Diddy & The Bad Boy Family CH.F.UK.NL.WA We Invented The Remix - Bad Boy / Arista	I Muvrini Umani - EMI
15 12 43 Enrique Iglesias Escape - Interscope	Ligabue CH.1  Fuori Come Va? - WEA	83 98 2 Liberty X UK Thinking It Over - V2
16 16 13 Renaud CH.F.W. Boucan D'Enfer - Virgin	50 43 13 Sophie Ellis-Bextor Read My Lips - Polydor	<b>84</b> 84 2 Tenacious D UK.IRL.S Tenacious D - Epic
17 14 9 No Angels A.CH. Now Us - Polydor	Alison Moyet Hometime - Sanctuary	85 80 2 Raz, Dwa, Trzy POL Czy te Oczy Moga Klamac - Piosenka Agnie - Polski Radio/WEA
18 19 27 Tiziano Ferro A.CH.D.E.F.I.N.L.W. Rosso Relativo - EMI	<b>52</b> 51 8 <b>Las Ketchup</b> Hijas De Tomate - <i>Columbia</i>	96 3 Wonderwall Witchcraft - WEA
19 15 12 Patrick Bruel CH.EW. Entre-Deux - RCA	David Bowie Heathen - Columbia  A.CH.D.DK.FL.F.UK.GRE.N.WA	87) 97 2 Calogero Calogero - Mercury
20 17 9 Morcheeba A.CH.CZE.D.F.UK.GRE.I.POL.P.W. Charango - East West/WEA	Lenny Kravitz Lenny - Virgin	Amaral Estrella Del Mar - Virgin
26 24 Paradize - Columbia	Mary J. Blige CH.D.FL.UK.GRE.IRL.NL No More Drama - MCA	89 40 8 Will Smith Born To Reign - Columbia
24 34 Nickelback CH.D.FL.EUK.IRL.NL.POL.E.W. Silver Side Up - Roadrunner	56 57 6 Café Quijano La Taberna De Buda - WEA	90 86 12 Noir Désir Des Visages Des Figures - Carosello/Barclay
23 23 15 Moby A.CH.D.FL.FUK.GRE.IRL.I.NL.N.S.W. 18 - Mute	Mango CH.I Disincanto - WEA	91 79 12 Umberto Tozzi CH.I.WA The Best Of Umberto Tozzi - WEA
24 22 17 The Calling CH.D.DK.EUK.I.P. Camino Palmero - RCA	Magnus Uggla  N.S  Klassiska Mästerverk - Columbia	92 74 8 Darren Hayes Spin - Columbia
25 21 9 Mad'House A.CH.FL.FUK.GRE.HUN.W. A.CH.FL.FUK.GRE.HUN.W. A.CH.FL.FUK.GRE.HUN.W.	72 3 Avril Lavigne CH.I Let Go - Arista	93 67 33 P.O.D. A.D.FL.NL.N.POL.S Satellite - Atlantic
28 47 Kylie Minogue CH.D.F.UK.GRE.IRL.NL.W. Fever - Parlophone	60 55 7 Counting Crows Hard Candy - Geffen	94 93 13 Bustamante Bustamante - Vale Music
27) 31 22 Xavier Naidoo A.CH. Zwischenspiel - Alles Für Den Herrn - Naidoo Records/SP	The continuous continuous	95 83 10 A Funk Odyssey - Sony S2 CH.FUK.1
28 27 14 Ronan Keating Destination - Polydor  A.CH.D.DK.FL.UK.NL.N.	62 61 14 Ich Troje Po PiateA Nidech Gadaja - Izabelin/Universal	Murderdolls  Beyond The Valley Of The Murderdolls - Roadrunner
29 25 18 Ashanti ACH.D.FL.F.UK.IRL.NL.W. Ashanti - Def Jam	87 3 Tatu . CZE.POL 200 Po Vstrecnoy - Popron Traxx/Other Pop	Garou F.POL.WA Seul - Columbia
30 18 3 Def Leppard X - Mercury / Bludgeon Riffola	Glashous II (Jah Soundsystem) - Island	98 89 3 Laith Al-Deen Delomanie - Columbia
34 19 Kent DK.FIN.N Vapen & Ammuntion - RCA	65 52 9 Californication - Warner Bros. 4	99 66 11 David Guetta CH.F.GRE  Ust A Little More Love - Virgin
32 37 15 Queen FL.UK.IR. Greatest Hits I, II & III - Parlophone	66 60 3 The Lord Of The Rings The Fellowship Of The Ring - Reprise	Gotan Project La Revancha Del Tango - Black Market/Barclay/Wagram
33 35 10 Alex Ubago ¿Que Pides Tu? - DRO		A = Austria, FL = Finader, WA= Walking, CZE = Czech Rebuble, DK = Dennark, FTN = Finland, F = France, D = Germany, IRL = Iroland, I = Italy, HUN = Hungary, INL = Netherlands, N = Norway, P = Partagal, E = Spain, S = Sweden, CH = Switzerland, UK = United Kingdom  = FAST MOVERS    N = NEW ENTRY   RF = ENTRY
	* SALES BREAKER ***** indicates the album registering the biggest increase in cha	ert noints

\*\*\*\*\*\* SALES BREAKER \*\*\*\*\*\* indicates the album registering the biggest increase in chart points.

IFPI Platinum Europe certification for sales of 1 million units, with multi-platinum titles indicated by a number in the symbol.

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### week 37/02

# **Top National Sellers**

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UNITED KINGDOM	GERMANY	FRANCE	ITALY
TW LW SINGLES  1 NE Blazin' Squad - Crossroads (East West) 2 1 Sugababes - Round Round (Island) 3 NE Truth Hurts ft. Rakim - Addictive (Interscope) 4 NE Abs - What You Got (RCA) 5 2 Darius - Colourblind (Mercury) 6 NE Paul Oakenfold ft. Shifty - Starry Eyed Surrise (Perfecto) 7 5 Mad'House - Like A Prayer (Serious) 8 NE Milky - Just The Way You Are (Multiply) 9 3 Romeo - Romeo Dunn (Relentless) 10 4 Daniel Bedingfield - James Dean (I Wanna Know) (Polydor) 11 Ked Hot Chili Peppers - By The Way (WEA) 13 NE Toploader - Magic Hotel (Sony S2) 4 2 Shakira - Laundry Service (Epic) 5 3 Norah Jones - Come Away With Me (Blue Note) 6 10 Pink - M!ssundaztood (Arista) 7 5 Enrique Iglesias - Escape (Interscope) 8 4 Oasis - Heathen Chemistry (Big Brother) 9 12 Eminem - The Eminem Show (Interscope) 10 8 Vanessa Carlton - Be Not Nobody (A&M)	TW LW SINGLES  1 1 Herbert Grönemeyer - Mensch (EMI) 2 2 No Angels - Still In Love With You (Polydor) 3 3 Eminem - Without Me (Interscope) 4 4 Celine Dion - I'm Alive (Columbia) 5 18 Las Ketchup - Asereje/The Ketchup Song (Columbia) 6 5 Massive Tîne - Cruisen (East West) 7 6 Groove Coverage - Moonlight Shadow (Universal) 8 10 Elvis vs. JXL - A Little Less Conversation (RCA) 9 7 Shakira - Underneath Your Clothes (Epic) 10 11 B3 - I.O.I.O. (Hansa) 11 Bruce Springsteen - The Rising (Columbia) 2 3 Helmut Lotti - My Tribute To The King(EMI) 3 2 Red Hot Chili Peppers - By The Way (Warner Bros.) 4 4 No Angels - Now Us (Polydor) 5 5 Shakira - Laundry Service (Epic) 6 6 Linkin Park - Reanimation (Warner Bros.) 7 9 Celine Dion - A New Day Has Come (Columbia) 8 10 Xavier Naidoo - Zwischenspiel - Alles Für Den Herm (SPV) 9 NE Right Said Fred - Stand Up (Kingsize) 10 7 Eminem - The Eminem Show (Interscope)	TW LW SINGLES  1 1 MC Solaar - Inch' Allah (East West) 2 2 Jenifer - Au Soleil (Island) 3 3 Eminem - Without Me (Interscope) 4 5 Indochine - J'Ai Demandé A La Lune(Columbia) 5 6 Renaud/Axelle Red - Manhattan Kaboul (Virgin) 6 4 Bratisla Boys - Stach Stach (M6 Int./Sony) 7 7 Sophie Ellis-Bextor - Murder On The Dancefloor (Polydor) 8 8 David Guetta - Love Don't Let Me Go(Virgin) 9 9 P. Diddy ft, Usher & Loon - I Need A Girl (Part I) (BMG) 10 10 UB 40 & Nuttea - Cover Up (Virgin) TW LW ALBUMS 1 2 Renaud - Boucan D'Enfer (Virgin) 2 1 Patrick Bruel - Entre-Deux (RCA) 3 5 Indochine - Paradize (Columbia) 4 3 Eminem - The Eminem Show (Interscope) 5 7 Jenifer - Jenifer (L'Album) (Island) 6 8 Celine Dion - A New Day Has Come (Columbia) 7 4 Mad'House - Absolutely Mad (Ulm) 8 9 Norah Jones - Come Away With Me (Blue Note) 9 6 Cunnie Williams - Night Time In Paris(Ulm)	TW LW SINGS  1 1 Las Ke 2 2 Avril 3 3 Holly 4 4 Red Ho 5 5 Noir 1 6 6 Evis w 7 8 Emin 8 11 Gianni 9 7 Coldr 10 13 The Ca TW LW ALBU 1 1 Red Ho 2 2 Giorgia 3 3 Bruce 4 4 Ligah 5 5 Mang 6 6 Avril 7 7 Tizian 8 9 Emin 9 10 Oasis
	10 / Emmem - The Emmem Show (Interscope)	10 10 Red Hot Chili Peppers - By The Way (Warner Bros.)	10 11 Umber
SPAIN	HOLLAND	WALLONY	SWEDEN
TW LW SINGLES  1 2 Las Ketchup - Asereje/The Ketchup Song (Columbia) 2 1 David Bisbal - Ave Maria (Vale Music) 3 3 Los Planetas - Pesadilla En El Parque De Atracciones (RCA) 4 4 George Michael - Shoot The Dog (Polydor) 5 7 Ex - Happy Ending (Zero Records) 6 5 Elvis vs. JXL - A Little Less Conversation (RCA) 8 10 The Prodigy - Baby's Got A Temper(Everlasting) 9 9 Marta Sanchez - Soy Yo (Muxxic) 10 6 Tiziano Ferro - Perdono (EMI) 11 Alex Ubago - ¿Que Pides Tu? (DRO) 2 2 David Bisbal - Corazón Latino (Vale Music) 3 3 Bruce Springsteen - The Rising (Columbia) 4 4 Café Quijano - La Taberna De Buda (WEA) 5 6 Chenoa - Chenoa (Vale Music) 6 8 Amaral - Estrella Del Mar (Virgin) 7 7 Bustamante - Bustamante (Vale Music) 8 9 Las Ketchup - Hijas De Tomate (Columbia) 9 5 Veronica - La Fuerza Del Sol (Vale Music) 10 10 Red Hot Chili Peppers - By The Way (Warner Bros.)	TW LW SINGLES  1 10 Las Ketchup - Asereje/The Ketchup Song (Columbia) 2 1 Jan Wayne - Because The Night (Digidance) 3 4 In-Grid - Tu Es Foutu (Tu M'As Promis) (High Fashion) 4 3 K-Otic - I Surrender (Jive/Zomba) 5 2 Tiziano Ferro - Perdono (EMI) 6 6 Elvis vs. JXL - A Little Less Conversation (RCA) 7 5 Grad Damen - Selina (That's Entertainment) 8 7 Liberty X - Just A Little (V2) 9 8 Nelly - Hot In Herre (Universal) 1 9 Shakira - Underneath Your Clothes (Epic) TW LW ALBUMS 1 NE De Dijk - Muzikanten Dansen Niet (Mercury) 2 1 Red Hot Chili Peppers - By The Way (Warner Bros.) 3 3 Shakira - Laundry Service (Epic) 4 2 Bruce Springsteen - The Rising (Columbia) 5 10 Helmut Lotti - My Tribute To The King(EMI) 6 6 Celine Dion - A New Day Has Come (Columbia) 7 9 Bløf - Blauwe Ruis (EMI) 8 8 Marco Borsato - Onderweg (Polydor) 9 7 K3 - Tele-Romeo (BMG)	TW LW SINGLES  1 1 Indochine - J'Ai Demandé A La Lune (Columbia) 2 20 Las Ketchup - Asereje/The Ketchup Song (Columbia) 3 2 Celine Dion - I'm Alive (Columbia) 4 9 Renaud/Axelle Red - Manhattan Kaboul (Virgin) 5 6 Jenifer - Au Soleil (Island) 6 3 Felicien - Cum Cum Mania (M6 Int./WEA) 7 5 Eminem - Without Me (Interscope) 8 55 Unberts Tozzi & Lena Ka - Rien Que Les Mots (Th Amore) (East West) 9 4 Bratisla Boys - Stach Stach (M6 Int./WEA) 10 8 Shakira - Underneath Your Clothes (Epic) TW LW ALBUMS 1 3 Renaud - Boucan D'Enfer (Virgin) 2 2 Indochine - Paradize (Columbia) 3 1 Helmut Lotti - My Tribute To The King (Universal) 4 4 Patrick Bruel - Entre-Deux (RCA) 5 8 Michel Berger - Pour Me Comprendre(WEA) 6 5 Eminem - The Eminem Show (Interscope) 7 6 Red Hot Chili Peppers - By The Way (Warner Bros.) 8 10 Barbra Streisand - The Essential Barbra Streisand (Columbia) 9 9 Calogero - Calogero (Mercury) 10 7 Bruce Springsteen - The Rising (Columbia)	TW LW SINGI.  1 1 Elvis v 2 2 E Sin v 3 5 Shaki 4 3 Super 5 6 Celine 6 4 Tizian 7 13 Chad Kr 8 8 Fredr 9 9 Ronan 10 11 Will Smid TW LW ALBUS 1 1 Bruce 2 2 Magnu 3 3 Kent 4 4 Red Ho 5 NE Sven-lag 6 NE Helmu 7 7 Tomas 8 6 Celine 9 9 Uno & 10 5 The Re
DENMARK	NORWAY	FINLAND	IRELAND
TW LW SINGLES  1 1 Elvis vs. JXL - A Little Less Conversation (RCA)  2 2 Nelly - Hot In Herre (Universal)  5 Chad Kroeger ft. Josey Scott - Hero (Roadrunger/Diversal)	TW LW SINGLES  1 1 Elvis vs. JXL - A Little Less Conversation (RCA)  2 8 Bomfunk Mc's ft. Jessica Folcker - (Crack It) Something Going On (Sony)  3 7 Beyonce Knowles - Work It Out (Columbia)	TW         LW         SINGLES           1         8         Zen Cafe - Aamuisin (Evidence/Warner)           2         2         Lordi - Would You Love A Monsterman? (Terrier/BMG)           3         1         Nightwish - Bless The Child (Spinefarm)	TW LW SINGLA 1 2 Mad'H 2 3 Sugab 3 1 Shakin

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TW	LV	V SINGLES
1	1	Elvis vs. JXL - A Little Less Conversation (RCA)
2	2	Nelly - Hot In Herre (Universal)
3	5	Chad Kroeger ft. Josey Scott - Hero (Roadrunner/Universal)
4	6	Vanessa Carlton - A Thousand Miles (Universal)
5	4	Nik & Jay - Nik & Jay (Capitol)
6	NE	Outlandish - Guantanamo (Ariola)
7	10	Tiziano Ferro - Perdono (EMI)
8	8	Eminem - Without Me (Interscope)
9	11	Ronan Keating - If Tomorrow Never Comes (Polydor)
10	3	George Michael - Shoot The Dog (Polydor)
TW	LW	ALBUMS
1	NE	Poul Krebs - Striber Af Lys (Columbia)
2	1	Olsen Brothers - Songs (CMC/EMI)
3	14	Helmut Lotti - My Tribute To The King(EMI)
4	3	Astrid & Freddy Breck - Schlager Hits (CMC/EMI)
5	2	Big Fat Snake - Play It By Ear (Mega/Edel)
6	4	Billy Joel - The Ultimate Collection(Columbia)
7	5	Bruce Springsteen - The Rising (Columbia)
8	7	Razz - Kickflipper (Universal)
9	6	Red Hot Chili Peppers - By The Way (Warner Bros.)
10	10	Saybia - The Second You Sleep (EMI-Medley)
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2	8	Bomfunk Mc's ft. Jessica Folcker - (Crack It) Something Going On (Son)
3	7	Beyonce Knowles - Work It Out (Columbia
4	2	Shakira - Underneath Your Clothes (Epic
5	3	Will Smith ft. Tra-Knox - Black Suits Comin' (Nod Ya Head) (Columbia
6	5	Peaches - Rosa Helikopter (Bonnier
7	9	Marilyn Manson - Tainted Love (Maverick/Warner Bros.
8	12	Nelly - Hot In Herre (Universal
9	RE	Kaizers Orchestra - Mann Not Mann (Broiler Farm
0	6	Eminem - Without Me (Interscope
W	LW	ALBUMS
1	1	Bruce Springsteen - The Rising (Columbia
2	2	Kent - Vapen & Ammuntion (RCA)
3	23	Kikki Bettan Lotta - Vem E' Det Du Vil Ha? (EMI
4	3	Eminem - The Eminem Show (Interscope)
5	4	Red Hot Chili Peppers - By The Way (Warner Bros.)
6	8	Paperboys - No Cure For Life (Bonnier)
7	5	Shakira - Laundry Service (Epic)
3	6	Maria Mena - Another Phase (Columbia)
9	0.86	TT 1 I T III NO DO I DO DO TO TO THE OWNER.
/	25	Helmut Lotti - My Tribute To The King(EMI

FI	N L /	AND	
TW	LV	W SINGLES	
1	8	Zen Cafe - Aamuisin (Evidence/	Warner)
2	2	Lordi - Would You Love A Monsterman? (Ter.	
3	1		nefarm)
4	4		(lercury
5	5	Mighty 44 - Mightly 44 (16 Inch Record	ds/BMG)
6	7	Popeda - Kakskytä Centtiä	(Poko)
7	12		(Poko)
8	15	Ripsipiirakka - Sanni (Ur	iversal)
9	6	Apulanta - Saasta (Lev	y-Yhtiö)
10	10	Eminem - Without Me (Int	erscope)
TW	LV	W Albums	•
1	2	Mamba - Meille Val Teille	(WEA)
2	1	Don Huonot - Don Huonot (Terrie	r/BMG)
3	3	CMX - Isohaara (Herod	es/EMI)
4	10	Kent - Vapen & Ammuntion	(RCA)
5	4	Red Hot Chili Peppers - By The Way (War.	ner Bros.)
6	5	Bruce Springsteen - The Rising (Co	
7	6	Eminem - The Eminem Show (Int	erscope)
8	7	Nightwish - Century Child (Spi	
9	12	Ozzy Osbourne - The Ozzman Cometh - The Greatest H	
10	11	Shakira - Laundry Service	(Epic)
PO	RT	UGAL	
тw	I.W	V SINGLES	

TW	LV	V SINGLES
1	1	Las Ketchup - Asereje/The Ketchup Song (Columbia)
2	2	Avril Lavigne - Complicated (BMG Ricordi)
3	3	Holly Valance - Kiss Kiss (London)
4	4	Red Hot Chili Peppers - By The Way (Warner Bros.)
5	5	Noir Desir - Le Vent Nous Portera(Carosello)
6	6	Elvis vs. JXL - A Little Less Conversation (BMG Ricordi)
7	8	Eminem - Without Me (Interscope)
8	11	Gianni Morandi - L'Amere Ci Cambia la Vita (Epic)
9	7	Coldplay - In My Place (Parlophone)
10	13	The Calling - Wherever You Will Go (BMG Ricordi)
TW	$\Gamma M$	
1	1	Red Hot Chili Peppers - By The Way (Warner Bros.)
2	2	Giorgia - Greatest Hits (Le Cose Non Vanno Mai) (BMG Ricordi)
3	3	Bruce Springsteen - The Rising (Columbia)
4	4	Ligahue - Fuori Come Va? (WEA)
5	5	Mango - Disincanto (WEA)
6	6	Avril Lavigne - Let Go (BMG Ricordi)
7	7	Tiziano Ferro - Rosso Relativo (EMI)
8	9	Eminem - The Eminem Show (Interscope)
9	10	Oasis - Heathen Chemistry (Epic)
10	11	Umberto Tozzi - The Best Of Umberto Tozzi (WEA)

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TW	LV	/ Singles
1	1	Elvis vs. JXL - A Little Less Conversation (RCA)
2	2	Eminem - Without Me (Interscope)
3	5	Shakira - Underneath Your Clothes (Epic)
4	3	Supernatural - Rock U (WEA)
5	6	Celine Dion - I'm Alive (Columbia)
6	4	Tiziano Ferro - Perdono (EMI)
7	13	Chad Kroeger ft. Josey Scott - Hero (Roadrunner/Universal)
8	8	Fredrik Kempe - Vincero (Polar)
9	9	Ronan Keating - If Tomorrow Never Comes (Polydor)
10	11	Will Smith ft. Tra-Knox - Black Suits Comin' (Nod Ya Head) (Columbia)
TW	LW	ALBUMS
1	1	Bruce Springsteen - The Rising (Columbia)
2	2	Magnus Uggla - Klassiska Mästerverk (Columbia)
3	3	Kent - Vapen & Ammuntion (RCA)
4	4	Red Hot Chili Peppers - By The Way (Warner Bros.)
5	NE	Sven-Ingvars - Guld & Glöd - Mer Hits Ån Någonsin (NMG/EMI)
6	NE	Helmut Lotti - My Tribute To The King (CMC/EMI)
7	7	Tomas Ledin - Hela Vägen (WEA)
8	6	Celine Dion - A New Day Has Come (Columbia)
9	.9	Uno & Freda - Samling 2002 (WEA)
10	5	The Real Group & Eric Ericson - Stämning (Virgin)

R	RELAND					
ΓW	LW	/ Singles				
1	2	Mad'House - Like A Prayer (Serious)				
2	3	Sugababes - Round Round (Island)				
3	1	Shakira - Underneath Your Clothes (Epic)				
4	4	Vanessa Carlton - A Thousand Miles (A&M)				
5	6	Scooter - Ramp! The Logical Song (Edel)				
6	5	Coldplay - In My Place (Parlophone)				
7	9	Six - Let Me Be The One (RCA)				
8	7	Gareth Gates - Anyone Of Us (Stupid Mistake) (RCA)				
9	8	Chad Kroeger ft. Josey Scott - Hero (Roadrunner/Universal)				
LO	10	Five For Fighting - Superman (It's Not Easy) (Columbia)				
ľW	LW	ALBUMS				
1	1	Christy Moore - Live At Vicar Street (Columbia)				
2	25	Queen - Greatest Hits I, II & III (Parlophone)				
3	2	Red Hot Chili Peppers - By The Way (Warner Bros.)				
4	3	Shakira - Laundry Service (Epic)				
5	NE	Eva Cassidy - Imagine (Blix Street/Dara)				
6	4	Bruce Springsteen - The Rising (Columbia)				

3	2	Red Hot Chili Peppers - By The Wa	<ul><li>(Warner Bros.)</li></ul>
4	3	Shakira - Laundry Service	(Epic)
5	NE	Eva Cassidy - Imagine (Bl	ix Street/Dara)
6	4	Bruce Springsteen - The Ris	ing (Columbia)
7	5	Pink - M!ssundaztood	(Arista)

_	_		Lang (Colombia)
7	5	Pink - M!ssundaztood	(Arista)
8	6	Scooter - Push The Beat For T	his Jam (Edel)
9	10	Eminem - The Eminem Show	(Interscope)

### 10 8 Nelly - Nellyville (Universal)

S W	/IT	ZERLAND
W	LV	V SINGLES
1	1	Las Ketchup - Asereje/The Ketchup Song (Columbia)
2	2	Elvis vs. JXL - A Little Less Conversation (RCA)
3	5	Herbert Grînemeyer - Mensch (EMI)
4	3	Eminem - Without Me (Interscope)
5	4	Shakira - Underneath Your Clothes (Epic)
6	7	P. Diddy ft. Usher & Loon - I Need A Girl (Part 1) (BMG)
7	6	Will Smith ft. Tra-Knox - Black Suits Comin' (Nod Ya Head) (Columbia)
8	9	The Calling - Wherever You Will Go (RCA)
9	8	Jennifer Lopez ft. Nas - I'm Gonna Be Alright (Epic)
0	10	Indochine - J'Ai Demandé A La Lune(Columbia)
W	LW	ALBUMS
1	1	Red Hot Chili Peppers - By The Way (Warner Bros.)
2	2	Bruce Springsteen - The Rising (Columbia)
3	5	Eminem - The Eminem Show (Interscope)
4	4	Shakira - Laundry Service (Epic)
5	8	Tiziano Ferro - Rosso Relativo (EMI)
6	10	Plüsch - Plüsch (Columbia)
7	3	Linkin Park - Reanimation (Warner Bros.)
8	7	Morcheeba - Charango (WEA)
9	9	Def Leppard - X (Mercury)
0	11	Bryan Adams - Spirit (OST) (A&M)

### AUSTRIA

$\operatorname{TW}$	LV	V Singles	TW	LW	/ Singles
1	2	Herbert Grönemeyer - Mensch (EMI)	1	1	Elvis vs. JXL - A Little Less Conversation (RCA)
2	1	Eminem - Without Me (Interscope)	2	5	Shakira - Whenever Wherever (Epic)
3	3	Shakira - Underneath Your Clothes (Epic)	3	2	George Michael - Shoot The Dog (Polydor)
4	4	No Angels - Still In Love With You (Polydor)	4	12	Sarah Connor - From Sarah With Love(Epic)
5	8	Elvis vs. JXL - A Little Less Conversation (RCA)	5	6	Sandy & Junior - O Amor Nos Guiara (Mercury)
6	5	Professor Kaiser - Was Is' Mit Du? (Universal)	6	10	Lenny Kravitz - Believe In Me (Virgin)
7	6	Groove Coverage - Moonlight Shadow (Universal)	7	4	Anastacia - Paid My Dues (Epic)
8	10	B3 - I.O.I.O. (Hansa)	8	11	Orishas - ¿Que Pasa? (EMI)
9	9	Will Smith ft. Tra-Knox - Black Suits Comin' (Nod Ya Head) (Columbia)	9	19	Kylie Minogue - In Your Eyes (Parlophone)
10	12	Atomic Kitten - It's Ok (Virgin)	10	16	Incubus - Nice To Know You (Epic)
$\operatorname{TW}$	LW	ALBUMS	TW	LW	
1	1	Helmut Lotti - My Tribute To The King(EMI)	1	1	Shakira - Laundry Service (Columbia)
2	7	Seer - Junischee (Columbia)	2	2	Martinho Da Vila - Martinho Definitivo (Columbia)
3	2	Red Hot Chili Peppers - By The Way (Warner Bros.)	3		Santamaria - 4 Dance (Vidisco)
4	5	Shakira - Servicio De Lavaderia/Laundry Service (Epic)	4	3	Michael Bolton - The Ultimate Collection (Columbia)
5	4	Bruce Springsteen - The Rising (Columbia)	5	4	Sandy & Junior - Sandy & Junior (Mercury)
6	3	Linkin Park - Reanimation (Warner Bros.)	6		James - Getting Away With ItLive (Som Livre)
7	6	Eminem - The Eminem Show (Interscope)	7	6	Norah Jones - Come Away With Me (EMI)
8	8	No Angels - Now Us (Polydor)	8		Chayanne - Grandes Exitos (Columbia)
9	9	Xavier Naidoo - Zwischenspiel - Alles Für Den Herrn (Musica)	9	13	Celine Dion - A New Day Has Come (Columbia)
10	15	Celine Dion - A New Day Has Come (Columbia)	10		Canta Bahia - Paixao É Loucura (Vidisco)

10	11	Shakira - Laundry Service (Epic)
PO	RT	UGAL
ľW	LW	/ Singles
1	1	Elvis vs. JXL - A Little Less Conversation (RCA)
2	5	Shakira - Whenever Wherever (Epic)
3	2	George Michael - Shoot The Dog (Polydor)
4	12	Sarah Connor - From Sarah With Love(Epic)
5	6	Sandy & Junior - O Amor Nos Guiara (Mercury)
6	10	Lenny Kravitz - Believe In Me (Virgin)
7	4	Anastacia - Paid My Dues (Epic)
8	11	Orishas - ¿Que Pasa? (EMI)
9	19	Kylie Minogue - In Your Eyes (Parlophone)
10	16	Incubus - Nice To Know You (Epic)
ΓW	LW	ALBUMS
1	1	Shakira - Laundry Service (Columbia)
2	2	Martinho Da Vila - Martinho Definitivo (Columbia)
3	5	Santamaria - 4 Dance (Vidisco)
4	3	Michael Bolton - The Ultimate Collection (Columbia)
5	4	Sandy & Junior - Sandy & Junior (Mercury)
6	10	James - Getting Away With ItLive (Som Livre)
7	6	Norah Jones - Come Away With Me (EMI)
8	20	Chayanne - Grandes Exitos (Columbia)

### POLAND

TW	LW	ALBUMS	
1	1	Ich Troje - Po PiateA Nidech Gadaja	(Izabelin/Universal)
2	4	Tatu - 200 Po Vstrecnoy	
3	3	Raz, Dwa, Trzy - Czy te Oczy Moga Klamac	- Piosenka Agnie (WEA)
4	5	Eminem - The Eminem Show	v (Interscope)
5	2	Red Hot Chili Peppers - By The V	Vay (Warner Bros.)
6	8	LZY - Jestes Jaki Jestes	(Pomaton/EMI)
7	7	Budka Suflera - Mokre Oczy	(Pomaton/EMI)
8	6	Myslovitz - Korova Milky Ba	r (Columbia)
9	9	Lady Pank - Besta, Besta	(Ariola)
10	15	Garou - Seul Stachurski - Final Morcheeba - Charango	(Columbia)
11	11	Stachurski - Final	(Snake's Music)
12	14	Morcheeba - Charango	(WEA)
13	16	Celine Dion - A New Day Has	Come (Columbia)
14	19	Sweet Noise - Czas Ludzi Cienia	(Pomaton/EMI)
15	20	Bruce Springsteen - The R	ising (Columbia)
16	23	Peja - Na Legalu	(Pomaton/EMI)
17	21	Pezet/Noon - Muzyka Klasyczna	(Pomaton/EMI)
18	12	Urszula - The Best	(Ariola)
19	10	Linkin Park - Reanimation	(Warner Bros.)
20	17	Anna Maria Jopek - Nienasycenie	(Izabelin/Universal)

Based on the national sales charts from 16 European markets. Information supplied by The Official Charts Co. (UK); Full chartservice by Media Control GmbH 0049-7221-366201 (Germany); SNEP (France); Fimi-Nielsen (Italy); Stichting Mega Top 100 (Holland); Stichting Promuvi (Belgium); IPSOS/Mahasz-IFPI (Hungary); GLF/IFPI (Sweden); IFPI/Nielsen Marketing Research (Denmark); VG (Norway); ALEF MB/AFYVE (Spain); YLE 2 Radiomafia/IFPI (Finland); IFPI (Ireland); AFP (Portugal); Austria Top 30 (Austria); Full chartservice by Media Control AG 0041-260 4455 (Switzerland); IFPI CR (Czech Republic). Labels listed are the national marketing companies.



The pick of the week's new singles by Miriam Hubner



### TRUTH HURTS FEAT. RAKIM ADDICTIVE

(Aftermath)

Release date: August 19 (UK) Shari Watson, aka Truth Hurts, is one of über-producer Dr Dre's most promising protégées. Born and raised in the US Bible-belt state of

Missouri, the singer and songwriter studied classical music and opera for eight years, and her exceptionally expressive voice immediately stands out on Addictive. With an infectious hook and tight production, the track has all the ingredients of a dance hit. Addictive is the first single off Truth's debut album Truthfully Speaking, featuring contributions from Dr. Dre, R. Kelly, DJ Quik and Timbaland. Burkhard Linack, head of music at urban station Jam FM in Berlin, Germany, says: "I like the song a lot as it is very refreshing, it is a new sound, and has it's own idiosyncratic style. The track is also very popular with our listeners; we had a lot of people calling in. Truth has also been in the studio for an interview and was very nice. I think that the track will be very popular in Germany—this week it is our station's 'extra track' with 35 spins a week."

Currently playing at: HR XXL/Germany, ORB Fritz/Germany, Eins Live/Germany, Jam FM/Germany, Choice FM/UK, Galaxy 102/UK, 95.8/UK< BBC Radio 1/UK, Kiss 100/UK, Radio 105/Italy, Radio Deejay Network/Italy, 3FM/Netherlands, Power Hit Radio/Sweden



### APPLETON FANTASY

(Polydor)

Release date: September 2 The All Saints sisters Natalie and Nicole Appleton are back with a new single. After splitting from original founders of the

group, Melanie Blatt and Shaznay T. Lewis, this is their debut single taken from the album Aloud, which is out later this year. According to the sisters, the album contains the kind of songs that they like to listen to themselves. Fantasy is a slow track, somewhere between R&B and soul, and has been picked up by radio stations mainly in the UK but also in Denmark and Italy. Chris Gregg at AC station 96.2 The Revolution in Oldham, UK, says: "I really like it. It works well on the radio because it sounds like an All Saints track, so it's an interesting yet familiar sound and obviously it has the heritage of the song that was originally developed for the All Saints Saints And Sinners album. Apparently they first wrote the track for the album, but then there was a difference of opinion between the Appletons (who liked it) and the other two members who didn't want the track on the album." He adds: "The track is very popular with our audience as we've had many requests."

Currently playing at: Danmarks Radio P3/Denmark, 96.2 The Revolu-tion/UK, Beat 106/UK, Clyde 1 FM/UK, Cool FM/UK, Downtown Radio/UK, 95.8 Capital FM/UK, 96.4 FM-BRMB/UK < BBC Radio 1/UK, Emap Big City Network/UK, Radio 105/Italy, MTV/UK

### TOP 20 US SINGLES AUGUST 29, 2002 TOP 20 US ALBUMS

THIS	LAST WEEK	SoundScan <sub>ss</sub> Broadcast Data Systems  TITLE  LABEL/DISTRIBUTING LABEL  ARTIST
> 1	_	DILEMMA FO' REEL/UNIVERSAL NELLY FEAT, KELLY ROWLAND
2	3	COMPLICATED ARISTA AVRIL LAVIGNE
3	2	HOT IN HERRE FO' REEL/UNIVERSAL NELLY
> 4	6	GANGSTA LOVIN' J EVE FEAT. ALICIA KEYS
5	5	I NEED A GIRL (PART 2) BAD BOY/ARISTA P.DIDDY FEAT, USHER & LOON
6'	4	JUST A FRIEND 2002 J MARIO
7	9	CLEANIN' OUT MY CLOSET WEB/AFTERMATH/INTERSCOPE EMINEM
8	10	HAPPY MURDER INC./AJM/IDJMG ASHANTI
9	12	JUST LIKE A PILL ARISTA PINK
10	11	NOTHIN' DEF JAM/IDJMG N.O.R.E
11	8	DOWN 4 U MURDER INC JOEF JAM/JOJING IRV GOTTI PRESENTS THE INC. FEAT GUESTS
>12	16	MOVE B***H DISTURBING THA PEACE/DEF JAM SOUTH/IDJMG LUDACRIS FEAT. OTHERS
13	14	NO SUCH THING AWARE/COLUMBIA JOHN MAYER
>14	18	ONE LAST BREATH WIND-UP CREED
15	13	HEAVEN ROBBINS DJ SAMMY & YANOU FEAT. DO
>16	20	GOTTA GET THRU THIS ISLAND/IDJMG DANIEL BEDDINGFIELD
17	17	A THOUSAND MILES  A&M/INTERSCOPE VANESSA CARLTON
18	15	HERO COLUMBIA/ROADRUNNER/IDJING CHAD KROEGER FEAT J.SCOTT
19	19	THE MIDDLE DREAMWORKS JIMMY EAT WORLD
20	7	LONG TIME GONE MONUMENT DIXIE CHICKS

THIS	LAST WEEK	TITLE LABEL/DISTRIBUTING LABEL	SoundScan <sub>®</sub> ■■■■■■ ARTIST
1	2	THE EMINEM SHOW WEB/AFTERMETH/INTERSCOPE	EMINEM
2	1	NELLYVILLE FO' REEL/UNIVERSAL	NELLY
> 3	5	LET GO ARISTA	AVRIL LAVIGNE
>4	NE	LORD WILLIN' STAR TRAK/ARISTA	CLIPSE
5	3	THE RISING COLUMBIA/CRG BR	UCE SPRINGSTEEN
6	4	OCTOBER ROAD COLUMBIA/CRG	JAMES TAYLOR
7	6	NOW 10 SONY/UNIVERSAL/EMI/ZOMBA/EPIC	VARIOUS ARTISTS
8	8	(REANIMATION) WARNER BROS.	LINKIN PARK
9	7	UNLEASHED DREAMWORKS(NASHVILLE)/INTERSC	OPE TOBY KEITH
>10	13	COME AWAY WITH ME BLUE NOTE/CAPITOL	NORAH JONES
>11	NE	ANIMAL HOUSE ELEKTRA/EEG	ANGIE MARTINEZ
12	9	XXX UNIVERSAL/UMRG	SOUNDTRACK
13	11	BUSTED STUFF	MATTHEWS BAND
14	12	THUG HOLIDAY SLIP-N-SLIDE/ATLANTIC/AG	TRICK DADDY
-15	10	THE FIX DEF JAM SOUTH/IDJMG	SCARFACE
>16	NE	SOMETHING WOTH LEAVIN	
17	15	MISUNDAZSTOOD ARISTA	PINK
>18	NE	TROPICAL STORM SHOCKING VIBES/VP/VIRGIN	BEENIE MAN.
19	17	ASHANTI MURDER INC./DEF JAM/IDJMG	ASHANTI
20	_	ROOM FOR SQUARES AWARE/COLUMBIA/CRG	JOHN MAYER

<sup>&</sup>gt; Records with greatest sales and/or airplay gains. © 2002, Billboard/VNU Business Media.

### **Eurochart A/Z Indexes**

	Hot 100 singles			
	5,9,1	69	J'Ai Demandé A La Lune	13
	A Little Less Conversation	2	J'Ai Toute Imaginé	91
	A Thousand Miles	10	James Dean (I Wanna Know)	44
	Addictive	16	Just A Little	48
	Alone	80	Just The Way You Are	40
	Anyone Of Us (Stupid Mistake)	46	Kiss Kiss	41
	Asereje/The Ketchup Song	3	La Bomba	43
	Au Soleil	8	La La Yela	84
	Automatic High	75	Leap Of Faith/Jusqu'Au Bout	65
	Because The Night	86	Let This Party Never End	45
	Believe In Me	72	Like A Prayer	18
	Bevor Du Gehst	83	Love At First Sight	59
	Black Suits Comin' (Nod Ya Head)	14	Love Don't Let Me Go	24
	Boys	63	Love To See You Cry	54
	By The Way	23	Lovin' Is Easy	97
	C'Est Aussi Pour Ça Qu'on S'Aime	89	Manhattan Kaboul	19
	Cheeky	96	Mensch	5
	Colourblind	28	Mon Amant De St Jean	98
	Come Back To Me	52	Moonlight Shadow	30
	Complicated	88	Murder On The Dancefloor	27
	Cover Up	35	Nur Zu Besuch	73
	Crossroads	12	Oldschool, Baby	85
	Cruisen	29	Only You	53
	Cum Cum Mania	51	Papa Don't Preach	56
	Désenchantée	42	Perdono	26
	Do You See The Light	100	Rainy Dayz	66
	Don't Let Me Get Me	78	Ramp! The Logical Song	70
	En Apesanteur	67	Rhythm Of The Night	49
	Foolish	71	Rien Que Les Mots (Ti Amore)	58
	Full Moon	95	Romeo Dunn	47
	Girl 4 A Day	93	Round Round	15
	Girl All The Bad Guys Want	79	Rue De La Liberté	90
	Half A Heart	99	Shoot The Dog	38
	Here I Am	39	Stach Stach	25
	Hero	21	Stand Up (for The Champions)	55
	Herz Aus Glas	60	Starry Eyed Surprise	31
	Holiday	82	Sternraketen	50
	Hot In Herre	17	Still In Love With You	11
	How You Remind Me	68	Take The Long Road And Walk It	
	I Need A Girl (Part 1)	9	To France	94
	I Say A Little Prayer	74	Tu Es Foutu (Tu M'As Promis)	92
	If Tomorrow Never Comes	61	Tu Trouveras	76
	I'm Alive	4	Un Enfant De Toi	77
	I'm Gonna Be Alright	32	Underneath Your Clothes	7
	In & Out	62	What You Got	20
	In My Place	33	When You Look At Me	37
	Inch' Allah	6	Whenever Wherever/Suerte	34
	I.O.I.O.	36	Wherever You Will Go	22
	It's Ok	64	Without Me	1
ĺ	I've Got You	81	Work It Out	87

	Top 100 albu	urns		
	Bryan Adams	34	Avril Lavigne	59
	Aerosmith	69	Liberty X	83
	A-Ha	73	Ligabue	49
	Laith Al-Deen	98	Linkin Park	6
	Amaral	88	Jennifer Lopez	40
	Marc Anthony	70	Helmut Lotti	5
	Ashanti	29	Mad'House	25
	David Bisbal	46	Mango	57
	Mary J. Blige	55	Massive Tîne	38
	David Bowie	53	Kylie Minogue	26
	Patrick Bruel	19	Moby	23
	Bustamante	94	Morcheeba	20
	Café Quijano		Alison Moyet	51
	The Calling	24	Murderdolls	96
	Calogero	87	Xavier Naidoo	27
	Vanessa Carlton	12	Nelly	13
	Eva Cassidy	80	Nickelback	22
	Eva Cassidy	9	Nightwish	68
	Chenoa	74	No Angels	17
	Counting Crows	60	Yannick Noah	81
	Def Leppard	30	Noir Désir	90
l	P. Diddy & The Bad Boy I	Family 48	Oasis	14
	De Dijk	78	Papa Roach	77
	Celine Dion	7	Pink	10
	Doro	67	P.O.D.	93
	Ms. Dynamite	79	Puddle Of Mudd	39
	Sophie Ellis-Bextor	50	Queen	32
	Eminem	4	Raz, Dwa, Trzy	85
l	Tiziano Ferro	18	Red Hot Chili Peppers	1
	Garou	97	Red Hot Chili Peppers	65
	Gentleman	44	Renaud	16
	Giorgia	35	Right Said Fred	41
l	Glashaus	64	Röyksopp	36
	Gotan Project	100	Ja Rule	76
ŀ	David Guetta	99	Scooter	45
l	Darren Hayes	92	Shakira	3
l	I Muvrini	82	Will Smith	89
l	Ich Troje	62	Soundtrack - The Lord Of The Rings	66
l	Enrique Iglesias	15	Bruce Springsteen	2
l	Indochine	21	Natasha St-Pier	72
	Jamiroquai	95	System Of A Down	42
	Jenifer	37	Tatu	63
l	Norah Jones	8	Tenacious D	84
l	Ronan Keating	28	Toploader	11
	Kent	31	Die Toten Hosen	47
	Las Ketchup	52	Umberto Tozzi	91
	Alicia Keys	75	Alex Ubago	33
l	Korn	43	Magnus Uggla	58
	Lenny Kravitz	54	Cunnie Williams	61
П				

71 Wonderwall



Lambretta

# DANCE BEAT

The weekly dance chart comment by Harald Roth

Tim Deluxe's *It Just Won't Do* (Underwater) has enjoyed a further boost in support from both clubs and retail to enable the track to stay at number one on the European Dance Traxx chart for a fifth consecutive week. Although the track's penetration of Europe's national dance charts has fallen a little, it's still way in front of its nearest competitors.

Dutch-signed 4 Strings' *Diving* (Spinning) falls from two to three this week, but another track from the Lowlands takes its place in the runners-up position—Drunkenmunky's *E* (D'N'A), up from last week's six.

While there isn't a single new track in the top 10 this week, those banging on the door include the UK's Raven Maize (alais Dave Lee) with Fascinated (Z Records/MOS) at number 13; Snap! Vs. Plaything's See The Light 2002 (Bookmark), up from 53 to 14; Sinead O'Connor's Troy—The Phoenix From The Flame (Devolution), up from 48 to 15; and RIVA's Time Is The Healer (United/ffrr), which is the highest of 20 new entries in the Dance Traxx top 100 at number 33. Belgian act Lasgo's Alone (A&S Records) returns to the chart at number 38 as one of only three re-entries this week.



Meanwhile, our "summer tip" of a couple of weeks ago has entered the top 100 at number 75. Las Ketchup's (pictured) Asereje (Sony Spain) has been renamed The Ketchup Song in many territories, and a another version of the song by the Zomba-signed act Monkey

Circus has now appeared in some territories.

On the Dance Traxx's sister European Urban Dancefloor chart, Nelly's seven-week chart-topper Hot In Herre (Universal) has been dethroned by Truth Hurts' Addictive (Aftermath/Interscope-Universal). The urban scene accounts for only one new entry this week—Whitney Houston's Whatchulookinat (Arista) at 34.

Looking back at the Dance Traxx number ones on this week in years gone by, one year ago it was Roger Sanchez's Another Chance (R-Senal/Sony), while five years ago it was Puff Daddy's I'll Be Missing You (Bad Boy), enjoying its eighth week of a 10-week stint at the top.

### THIS WEEK'S MOVERS

		IN O INIO VERG
1	Set It Off	DJ Spud (Centrum)
2	Drop The Bass	Rocco (Aqualoop)
3	lbiza	El Loco (Proton/UCMG)
4	DJ Nation	Nukleuz DJ's (Nukleuz/Media)
5	Of R Timez Ball Parc	Payerz feat. Niki Evans (RCA/BMG)
	See The Light	Snap! Vs. Plaything (Bookmark)
		.lien/United Recordings)/Double F Double R
		ne Flame Sinead O'Connor (Devolution)
	Alone	Lasgo (A&S Records)
10	) Try lan	van Dahl (Free-style/A&S Records)
	494 111 1	

# **EUROPEAN DANCE TRAXX**

This	Last	Weeks		TITLE Artist Clubplay & Dance Sales Combined - Issue 37 - www.mis-charts.de  Original Label Page 1 Page 1 Page 1	
Week	1	Charted 9	☆	IT JUST WON'T DO *** NO.1 *** (5th week) Underwater	1
2	6	5	₩	Tim Deluxe feat. Sam Obernik CP(71%): D1.H1.S.Dk.N.Fi1.I.F.B.Pol.E.Hun.D2. / S(29%): Uk.D.H.B.Pol.I.Ir. • 130	U.K.
3	2	8	W	Drunkenmunky CP(68%): D1.H1.Au.B.Hun.D2.D3.D4.H2. / S(32%): D.H.Ir 140 DIVING Liquid Records (Spinnin')	2 H 2
4	3	26		4 Strings CP(83%): Uk.D1.H1.B.Hun.D2.D3.D4.H2. / S(17%): D.H. 140  LIKE A PRAYER  Bio Records	H 1
5	4			Mad House CP(63%): Fi1.1.F,Cz.E,D2.D4. / S(37%): Uk.Cz.Pol.l.Ir 128 WITHOUT MEwhat you say Web/Aftermath (Interscope-Universal)	H 4
	-	13		CP(82%): S.Dk.N.Fi1.F.Cz.Hun.Fi2.D2. / S(18%): F.Cz.Pol 112  DOVE (I`LL BE LOVING YOU)  Airplanel/Cream/Positiva (EMI)	USA 1
6	5	18	Α.	Moony CP(87%): S.Dk.N.Fl1.I.Au.F.B.E.Hun.D2. / S(13%): B.F.Pol.I 128	Italy
7	8	8	☆	The Beginerz CP(82%): D1.S.Dk.N.Fi1.I.Au,B.Hun.D2.H2. / S(18%): D.I 129	U.K.
8	7	13	☆	Mad House CP(77%): S.Dk.N.Fi1.Au.F.Cz.Hun.Fi2.D2.D4. / S(23%): F.Cz.Pol 128	5 H 5
9	10	10	☆	Elvis Vs. JXL CP(80%): S.Dk.N.Fi1.I.Au.Cz.Pol.Hun.Fi2.D2. / S(20%); H.Cz.I 115	USA
10	9	15		LOVE AT FIRST SIGHT/CAN'T GET BLUE MONDAY OUT OF MY HEAD PARIOPHONE (Capitol-EMI) Kylie Minogue CP(62%): S.Dk.N.Fi1.I.F.Cz.Hun.Dz. / S(38%): D.B.F.Cz.Pd.I 129	<b>2</b> A
11	11	3	☆	JOY DON'T STOP         BXR (Media)           Joy Kitikonti         CP(71%): D1.H1.B.D2.D4. / S(29%): Uk.D.Ir 138	11 Italy
12	14	4	☆	THE SUMMER IS CALLING         Dos Or Die/Polydor (Universal)           Aquagen         CP(84%): D1.Au.Cz.D2.D3.D4.7 S(16%): D.Cz 142	<b>12</b>
13	22	7	☆	FASCINATED         Z Records/Minsitry Of Sound           Raven Maize         CP(67%): D1.S.N.Fi1.I.B.Hun.D2. / S(33%): Uk.Ir 130	<b>13</b> U.K.
14	53	8	\$	SEE THE LIGHT Snap! Vs. Plaything  Bookmark/Data (Ministry Of Sound) CP(57%): S.Dk.N.Fi1.E.Fi2. / S(43%): Uk.Ir 137	14 D
15	48	5	A	TROY - THE PHOENIX FROM THE FLAME Sinead O Connor  CP(46%): B.H2. / S(54%): Uk.H.B 133	15 Ir
16	16	14	☆	LOUD & PROUD         Dance Division (Sony)           Brooklyn Bounce         CP(70%): H1.I.F.B.Cz.D2.D3.D4.H2. / S(30%): H.F.Cz.Pol 136	10 D
17	15	8		Y.O.U. Dos Or Die/Polydor (Universal) Noemi CP(83%): D1.Au.B.D2.D3.D4. / S(17%): D 136	13 D
18	13	3		EXTREME WAYS  Mute (EMI)  Moby  CP: Uk.D1,S.B.Hun,D2, - 130	13 USA
19	18	6		SWEET DREAMS         WEA (Warner Music)           Bluestar         CP(71%): F.B. / S(29%): B.F 135	14 F
20	29	7	₩	SAFE FROM HARM YoshiToshi/Double F Double R (London-Warner Music) Narcotic Thrust CP(69%): Uk. S.Fi1.Hun.Por.D2. / S(31%): Uk.Ir 131	20 USA
21	12	20		SHOW ME LOVE 2002 Big Beat/Stereophonic (Clubbing-BMG) Robin S. CP: Uk.Au.Hun.D2.D3.D4 120	10 USA
22	66	6	☆	NSOMNIA   Kontor/edel	<b>22</b>
23	24	16	\$	REASON         Free-style (A&S Records)           Ian van Dahl         CP(82%): D1.Fi1.E.Fi2.D2.D3.D4. / S(18%): D 140	<b>8</b> B
24	20	10		GET OVER YOU Sophie Ellis Bextor Polydor (Universal) CP: S.Dk.N.Fi1.Hun 128	18 U.K.
25	23	4		ONLY YOU         Storm Entertainment/Kontor/edel           Jan Wayne         CP(96%): D1.Au.Cz.Hun.D2.D3.D4. / S(4%): Cz 140	<b>23</b>
26	17	10		U KNOW Y         Punx/Kosmo/Universal           Moguai         CP(70%): Au.Hun.D2.D3.D4. / \$(30%): D 136	17 D
27	21	5		OLDSCHOOL BABY         Low Spirit/BMG           WestBam & Nena         CP(73%): D1.Pol.Hun.D2.D4. / 5(27%): D 131	<b>21</b> D
28	54	2	☆	TWO MONTHS OFF  JBO (Junior Boy's Own) Underworld  CP(82%): Uk.D1.S.B.Hun.D2. / S(18%): B, - 135	28 U.K.
29	32	7	☆	HOT IN HERRE Fo` Reel/Universal Nelly CP(83%): S.Dk.Fi1.D2. / S(17%): Uk 106	29 USA
30	71	2	☆	I WANT YOU BACK Skint/SINE Dance (Sony)	30
31	30	5	☆	WE RULE THE DANZA Time	30
32	28	6		IS THIS TECHNO? Major Playerz (BYTE)	1taly
33	NEW	1	*	DJ Ghost CP(79%): H1.B.H2. / S(21%): Ĥ.B 135 TIME IS THE HEALER RIVA Alien (United)/Double F Double R (London-Warner Music) CP: IIk N	33
34	34	9		BILLIE JEAN Mascotte (Scorpio)	20
35	25	13		The King Of House CP(60%): F.Hun. 7 S(40%): F.  ALL OVER THE WORLD  EMI	23
36	50			Beam Vs. Cyrus         CP: Au.E.D2.D3.D4 139           BACK TO CALI         BXR (Media)	32
37	26	18		Mauro Picotto CP(71%): H1.S.B.E.Hun.D2. / S(29%): Uk.Ir 143  I BEGIN TO WONDER Deep Culture (WEA-Warner Music)	Italy 21
38	RE		+	ALONE CP(91%): N.Au.Pol.Hun.D2.H2. / S(9%): B.Pol 125  A&S Records-Antier-Subway	Italy 11
39	52		5/2	Lasgo CP(33%): Uk.E.Fi2. / S(67%): Uk.Ir 140  NEBUCHAN (NEBBUCHANEZAR) TemProgressive (Tempo Music)	39
40	62		1	PUT ON YOUR RED SHOES  CP: UK.E.Hun 146  Noise Maker (Media)	40
			_	Ago aka. Agostino Carollo CP(69%): Dk.l.Au.Hun. / S(31%): Pol.l 134   = artist's country of origin • CP(%): countries/S(%): countries describes the ClubPlay vs \$ales ratio of charted countries • Bold	Italy

Peak = peak position • CO = artist's country of origin • CP(%): countries/\$(%): countries describes the ClubPlay vs \$ales ratio of charted countries • Bold type country letters = chart entry ● BPM = beats per minute (if known) ★ indicates a point increase of 100% or more; ☆ indicates an Increase in points © Copyright 2002 by M.I.\$., all rights reserved.

The Dance Traxx is based on the information from the following clubplay (CP) and specialist dance sales (S) junctics: Like-United Rhydrom: mask week CLUB CHART (CP), The Official UK Charts Company 12-INCH SINGLES (S); Ire-Freiand Chart-Track DANCE SINGLES (S); De-Germany: DDC: Deutsche Dance Charts CLUBPLAY (CP), German-DJ-Playlist (eD2)/CP), DJ Top 40 (eD3/CP), DMC (eD4/CP), DDC Top 30 Sales (S); Aur. Austris: DEEJAY TOP ATV (CP) FeFrance: ESTATA CLUB - Musshor System (CP), MAXI DANCE (S) - C ETUDES & PERFORMANCES; B-Hollands: IDP Dance Board (S) (CP), Sticking Merca Charts DANCE TRENDS (S); Belicium: IDP's Belgian Dance Chart (CP) ULTRATOP 40 DANCE (S), Dis-Demarks: Mail SERVICE dancechart dk (CP); SeSweden / NaNoway / Flli-Fillands: Declay Promotions System (CP); Ed-Fillands: Discorpers Oy SUDMES (CP); Indeption of the Company of the Company (CP); Indeption of the Chart (CP), D. Promotion SI DO 90 (S); Ce2-Ce4ch Rypublic: Create Dance Chart (CP); St. Indeption of the Chart (CP). D. Promotion SI DO 90 (S); Ce2-Ce4ch Rypublic: Create Dance Chart (CP); St. Indeption of the Chart (CP). D. Promotion SI DO 90 (S); Ce2-Ce4ch Rypublic: Create Dance Chart (CP); St. Indeption of the Chart (CP). D. Promotion SI DO 90 (S); Ce2-Ce4ch Rypublic: Create Dance Chart (CP); St. Indeption of the Chart (CP). D. Promotion SI DO 90 (S); Ce2-Ce4ch Rypublic: Create Dance Chart (CP); St. Indeption of the Chart (CP). D. Promotion SI DO 90 (S); Ce2-Ce4ch Rypublic: Create Dance Chart (CP); St. Indeption of the Chart (CP). D. Promotion SI DO 90 (S); Ce2-Ce4ch Rypublic: Create Dance Chart (CP); St. Indeption of the Chart (CP). D. Promotion SI DO 90 (S); Ce2-Ce4ch Rypublic: Create Dance Chart (CP); St. Indeption of the Chart (CP). D. Promotion SI DO 90 (S); Ce2-Ce4ch Rypublic: Create Dance Chart (CP); St. Indeption of the Chart (CP). D. Promotion SI DO 90 (S); Ce2-Ce4ch Rypublic: Create Rypublic Cr

ABBA\*THE CARDIGANS\*ACE OF BASE\*KENT\*ARMY OF LOVERS\*ANDREAS

JOHNSON\*SOPHIE ZELMANI\*EAGLE EYE CHERRY\*SUPERNATURAL\*

A\*TEENS\*PERNILLA ANDERSON\*ROXETTE\*LISA EKDAHL\*ROBYN\*STAKKA

BO\*TITIYO\*TOMAS LEDIN\*TOTTA\*E-TYPE\*THE ARK\*A CAMP\*PETTER

What do all these acts have in common?

# PLAWERS PLAYERS

Each week, M&M brings you the latest airplay additions from market leaders and taste-makers at radio across Europe—the Power Players

# **PICK OF THE WEEK**

Las Ketchup

Asereje/The Ketchup Song (Columbia)

"What intrigued me about this tune is that the title 'Asereje' isn't actually Spanish, it's an artificial word. It's as if you can hear their father's flamenco guitar in the background. It's like taking a piece of your holiday back home with you."

Alfred Rosenauer head of music Ö3/Austria



### BELGIUM: VRT RADIO DONNA



HEAD OF MUSIC: JAN VAN HOORICKX FORMAT: CHR SERVICE AREA: BRUSSELS GROUP/OWNER: PUBLIC BROADCASTER www.donna.be

Sarah Conner ft. Wyclef Jean/One Nite Stand Billy Crawford/You Didn't Expect That

Kate Ryan/Mon Coeur Resiste Encore In-Grid/Tu Es Foutu (Tu M'As Promis) Whitney Houston/Whatchulookinat Hooverphonic/The World Is Mine Raf Van Brussel/Do You Think Bon Jovi/Everyday

### SPAIN: CADENA 100



DIR. OF PROGRAMMING: JORDI CASOLIVA FORMAT: AC SERVICE AREA: NATIONAL GROUP/OWNER: COPE www.cadena100.es

Peter Gabriel/The Barry Williams Show Rick Guard/Stop It (I Like It) Bunbury/Sacame De Aqui Sugababes/Round Round Belen Dreik/Donde Lucrecia/Mi Gente Juanes/Es Por Ti

### DENMARK: DR P3



EDITOR OF MUSIC POLICY: EIK FREDERIKSEN FORMAT: CHR SERVICE AREA: NATIONAL PLAYLIST MEETING: WEDNESDAY AM GROUP/OWNER: PUBLIC BROADCASTER WWW. dr.dk

3LW ff.P Diddy & Loon/I Do (Wanner

Get Close To You)
Christina Milian & Charli Baltimore/
Spending Time
Cassius ft. Steve Edwards/The Sound Of
Violence
Golden Boy & Miss Kittin/Rippin' Kittin
Las Ketchup-Asereje/The Ketchup Song
Robyn/Keep This Fire Burning
Puddu Varano/Back To You
L.L. Cool J/Luv You Better
Nightwatchers/Insomnia
Trustcompany/Downfall

Biörk/It's In Our Hands

Styles/Good Times
Therese/Monkey

Lamya/Empires

SWEDEN: SR P5 RADIO STOCKHOLM

SR P5 Radio Stockholm

MUSIC DIR.: ROBERT JONSSON FORMAT: FULL-SERVICE SERVICE AREA: STOCKHOLM PLAYLIST MEETING: THURSDAY AM GROUP/OWNER: PUBLIC BROADCASTER WWW.ST.SE/STOCKHOLM

Bomfunk Mc's ft. Jessica Folcker/ (Crack It) Something Going On Ruff Endz/Cash, Money, Cars, Clothes Hellacopters/By The Grace Of God Jay Jay Johanson/Automatic Lover Bruce Springsteen/Nothing Man Eminem/Cleanin' Out My Closet Robyn/Keep This Fire Burning Olle Ljungström/Lalalalalala Jade. Ell/Shallow World Paula/Fine Without You K. Ragnstam/Fashion Örtz/We Don't Talk Maria Mena/Free Moses/Hollow Parker/Ugly

### UK: BBC RADIO 1



EDITOR OF MUSIC POLICY: ALEX JONES-DONELLY FORMAT: CHR SERVICE AREA: NATIONAL PLAYLIST MEETING: THURSDAY AM

PLAYLIST MEETING: THURSDAY AM GROUP/OWNER: PUBLIC BROADCASTER www.bbc.co.uk/radio1

Black Rebel Motorcycle Club/Whatever Happened To My Rock 'N'Roll Atomic Kitten/The Tide Is High (Get The Feeling)

Eve ft. Alicia Keys/Gangsta Lovin'
Aqualung/Strange & Beautiful
Coloursound/Fly With Me
Holly Valance/Down Boy
Trucks/It's Just Porn Mum
The Strokes/Someday
Oasis/Little By Little

### BELGIUM: VRT STUDIO BRUSSEL



HEAD OF MUSIC: GERRIT KERREMANS
FORMAT: ALTERNATIVE
SERVICE AREA: NATIONAL
PLAYLIST MEETING: FRIDAY PM
GROUP/OWNER: PUBLIC BROADCASTER
http://stubru.be

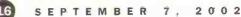
Tim Deluxe ft. Sam Obernik/It Just Won't Do

Princess Superstar ft. Kool Keith/Keith
`N' Me

**Sukilove**/Make Sure My Grave Is Kept Clean

Dropkick Murphys/The Wild Rover Eminem/Cleanin' Out My Closet Hooverphonic/The World Is Mine Saybia/The Day After Tomorrow Puddle Of Mudd/She Hates Me Layo & Bushwacka/Love Story Avril Lavigne/Complicated Babyjohn/Lost Grooves Supergrass/Grace





### **SWEDEN:** RIX FM



**HEAD OF MUSIC: ANDERS SVENSSON FORMAT: HOT AC** SERVICE AREA: NATIONAL PLAYLIST MEETING: WEDNESDAY GROUP/OWNER: MTG www.rixfm.com

Ronan Keating/I Love It When We Do Anastacia/Why'd You Lie To Me Thomas Ledin/Helt Galen | Dig LeAnn Rimes/Life Goes On Sugababes/Round Round

### HOLLAND: RADIO 3FM



PROG. CONTROLLER: PAUL VAN DER LUG FORMAT: CHI SERVICE AREA: NATIONAL

PLAYUST MEETING: FRIDAY AM GROUP/OWNER: PUBLIC BROADCASTER www.3fm.nl

Paul Oakenfold ft. Shifty/Starry Eyed Surprise

Las Ketchup-Asereje/The Ketchup Song Dina Vaas/The Love I Have For You Ms. Dynamite/Dy-Na-Mi-Tee Silkstone/Rain Has Come Abs/What You Got

### **GERMANY: WDR EINS LIVE**



PROGRAMME DIR./GM: JOCHEN RAUSCH FORMAT: CHE

SERVICE AREA: NORTH RHINE WESTPHALLA PLAYLIST MEETING: FRIDAY AM GROUP/OWNER: PUBLIC BROADCASTER www.einslive.de

Wonderwall/In April (You Call My Name)

No Doubt ft. Lady Saw/Underneath It All Sportfreunde Stiller/Tage Wie Dieser Anastacia/Why'd You Lie To Me Turntablerocker/Love Surpreme Toktok & Soofy/Day Of Mine Nickelback/Too Bad

### **NORWAY:** NRK PETRE

### N'K PEZRE

PROG. DIRECTOR: MARIUS LILLELIEN FORMAT: CHR SERVICE AREA: NATIONAL PLAYLIST MEETING: TUESDAY AM
GROUP/OWNER: PUBLIC BROADCASTER www.nrk.no/p3

Tim Deluxe ft. Sam Obernik/It Just Won't Do

Eve ft. Alicia Keys/Gangsta Lovin' T.A.T.U/All The Things She Said Uaress/Spider-Man Theme Ark/Father Of A Son Cadillac/Sinnerboy We/Carefree

### FRANCE: RTL



HEAD OF MUSIC PROG .: ALAIN TIBOLLA FORMAT: FULL-SERVICE **SERVICE AREA: NATIONAL** GROUP/OWNER: RTL GROUP www.rtl.fr

P. Diddy ft. Usher & Loon/I Need A Girl (Part 1)

Mayane Delem/Comme Ci, Comme

Shakira/Underneath Your Clothes Doc Gyneco/Funky Maxime M & C'line/J'Ai Une Pensée Johnny Hallyday/Marie Malia/Yellow Daffodils Camille/Paris

### FINLAND: YLE 2 RADIOMAFIA



HEAD OF MUSIC: VILLE VILÉN FORMAT: CHR SERVICE AREA: NATIONAL PLAYUST MEETING: TUESDAY AM GROUP/OWNER: PUBLIC BROADCASTER www.yle.fi/radiomafia

Filter/Where Do We Go From Here Sugababes/Round Round Rockin Da North/Kinasize Trucks/It's Just Porn Mum Mariska/Tarkasta Tämä The Calling/Adrienne

### UK: VIRGIN RADIO



PROGRAMME DIRECTOR: PAUL JACKSON SERVICE AREA: NATIONAL PLAYUST MEETING: WEDNESDAY AM GROUP/OWNER: SMG www.vfrqinradio.com

The Electric Soft Parade/Same Way Every Day Oasis/My Generation The Strokes/Someday Cinerama/Careless

### **HOLLAND: RADIO 538**





MUSIC DIRECTORS: DAVE MINNEBOO FORMAT: CHR SERVICE AREA: NATIONAL PLAYLIST MEETING: FRIDAY AM GROUP/OWNER: INDEPENDENT www.radio538.nl

Intenso Project/Luv Da Sunshine Sita/Selfish

# **AUSTRIA:**



HEAD OF MUSIC: ALFRED ROSENAUER FORMAT: CHR SERVICE AREA: NATIONAL GROUP/OWNER: PUBLIC BROADCASTER oe3.orf.at

Las Ketchup-Asereje/The Ketchup Saybia/The Day After Tomorrow Uncle Kracker/In A Little While

### UK: 95.8 CAPITAL FM



HEAD OF MUSIC: JEFF SMITH FORMAT: CHR SERVICE AREA: LONDON PLAYUST MEETING: VARIES GROUP/OWNER: CAPITAL RADIO www. capitalfm.co.uk

Know Why) Ronan Keating/I Love It When We Do Eminem/Cleanin' Out My Closet Nelly ft. Kelly Rowland/Dilemma Busted/What I Go To School For lan Van Dahl/Try

Oxide & Neutrino/Dem Girlz (I Don't

### FRANCE: **FUN RADIO**



HEAD OF PROGRAMMING: PIERRE I FRRUN FORMAT: DANCE SERVICE AREA: NATIONAL GROUP/OWNER: RTL GROUP www.funradio.fr

Blue Star/Sweet Dreams (Are Made Of

DJ Abdel & James D. Train/Let's Boogie Ky-Mani Marley & Yanis Odua/Fireburn Evernote/Once Upon A Time Driver & Vibe/Swing Popotin Brandy/Full Moon

### **GERMANY: BR BAYERN 3**



MUSIC DIRECTOR: WALTER SCHMICH FORMAT: CHR SERVICE AREA: BAVARIA PLAYUST MEETING: WEDNESDAY AM GROUP/OWNER: PUBLIC BROADCASTER

www.br-online.de/bayern3

LeAnn Rimes/Life Goes On Abs/What You Got Avak/I Don't Mind Appleton/Fantasy

WEEK 37/02

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### DE



Most Added are those songs which received the highest number of playlist additions during the week. In the case of a tie, songs are listed alphabetically by artist.

Why'd You Lie To Me **Anastacia** (Epic) 10 Complicated **Avril Lavigne** (Arista) 10 Round Round Sugababes (Island) 10 LeAnn Rimes Life Goes On (Curb) 8 Everyday Bon Jovi (Mercury) 7 Little By Little Oasis (Big Brother/Sony) 7 I Love It When We Do Ronan Keatina

(Polydor) 7 Whatchulookinat Whitney Houston (Arista) 7 Asereje/The Ketchup Song Las Ketchup

(Columbia) 6 It Just Won't Do

Tim Deluxe ft. Sam Obernik (Underwater) 6



Station Reports include all new additions to the playlist. Some reports will also include "Power Play" songs, which receive special emphasis during the week. All Power Play songs are printed, whether they are reported for the first time or not. Some lists include featured new albums, as indicated by the abbreviation "AL." Within each country, stations are grouped by ranking and listed alphabetically. Rankings include: platinum (P), Gold (G), Silver (S) and Bronze (B).

### GERMANY

ANTENNE BAYERN/Munich P

Stephan Offierowski - Prog. Director

Playlist Additions:
Christina Millian-When You Look At Me
Elvis vs. JXL-A Little Less Conversation
No Angels-Still In Love With You

RADIO FFH/Bad Vilbel F

Hans Dieter Hillmoth - Prog. Dir.

Playlist Additions:

Ace Of Base-Beautiful Morning

A-Ha-Lifelines A-Ha-Lifelines
Darren Hayes-Strange Relationship
Laith Al-Deen-Jetzt, Hier, Immer
Lenny Kravitz-Believe In Me
Milton-I Can See it In Your Eyes
Orange Blue-Forever
Pink-Don't Let Me Get Me Uncle Kracker-in A Little While

RADIO RPR 1/Ludwigshafen P

Ursula Ettgen - Head Of Music Playlist Additions: Coldplay-In My Place DJMDG (Der Junge M. D. Gitarre)-Meer Sehn Groove Coverage-Moonlight Shadow Liberty X-Just A Little Paulina Rubio-Don't Say Goodbye Pierre-Sunshine

SWR 3/Baden-Baden/Stuttgart P

Gerold Hug - Programme Director Playlist Additions:

Daniel Bedingfield-James Deon (I Wanna Know) Die Happy-Cry For More
Lenny Kravitz-Believe in Me
Moony-Dove (I'll Be Loving You)
Pink-Just Like A Pill
The Calling-Adrienne

DELTA RADIO/Kiel G

Sascha Thiel - Programme Dir. & MD

Sascha Inlei - Programme Dir. & MD
Playlist Additions:
Avril Lavigne-Complicated
Filter-Where Do We Go From Here
Hoobastank-Running Away
Ms. Dynamite-lit Takes More
Uncle Kracker-In A Little While

HR XXL/Frankfurt/Main G

Frank Eckert - Head of Music Playlist Additions:

ylist Additions: Eve ft. Alicia Keys-Gangsta Lovin' Paula-Die Stadt Readymade-Day2 The Calling-Adrienne Turntablerocker-Love Surpreme

ORB FRITZ/Potsdam G Arremative
Konrad Kuhnt - Prog. Director
Ptaylist Additions:
Avril Lavigne-Complicated Drunken Monkeys-E Filter-Where Do We Go From Here Glashaus-Bald (Und Wir Sind Frei) Herbert Grönemeyer-Mensch Lambretta-Creep Loona-Rhythm Of The Night Yanou-On And On

RADIO HAMBURG/Hamburg G

Marzel Becker-Programme Dir, Playlist Additions: Fifth Avenue-Spanish Eyes

Las Ketchup- The Ketchup Song Marque-Wonderman Michael Jackson-What More Can I Give Orange Blue-Forever
Pink-Don't Let Me Get Me
Sonnit-Heaven Is Close Sonnif-Heaven is Close
Uncle Kracker-In A Little While
Waikiki Beach Bombers-Who
Whitney Houston-Whatchulookinat
Wonderwall-In April (You Call My Name)

RADIO PSR/Leipzia G

Tim Grunert - Deputy Prog. Dir.

Tim Gruner - Deputy Prog. Dir.
Playlist Additions:
Darren Hayes-Strange Relationship
Marc Anthony-I've Got You
Milton-I Can See It in Your Eyes
Orange Blue-Forever

RADIO RPR 2/Ludwigshafen G

RADIO RPR 2/Ludwigshafen G NATIONAL MUSIC Ursula Eftgen - Head Of Music Playlist Additions: Andrea Jürgens-Vaya Vamos A La Flesta Die Flippers-Isabella Paul Carrack-Groovin' Peter Marfay-Das Verschenkte Glück Schürzenjäger-Morgen Früh Bin Ich Bei Dir

RADIO SAW/Magdeburg G

Mario Liese - Programme Director Playlist Additions:
Band Ohne Namen vs. Milka-Girl 4 A Day

J.C.A.-I Begin To Wonder Orange Blue-Forever Sophie Ellis-Bextor-Get Over You

### UNITED KINGDOM

105.4 CENTURY FM/Manchester P

The Strokes-Someday

AC Mike Walsh - Head Of Music Playlist Additions: Oasis-Little By Little Oasis-She Is Love Richard Ashcroff-Check The Meaning Ronan Keating-I Love It When We Do The Crescent-Spinnin' Wheels

BBC RADIO 2/London P AC/MOR
Colin Martin-Executive Producer, Music

B List Addition: David Bowle-Everyone Say Hi C List Addition:

Supergrass-Grace

EMAP BIG CITY NETWORK/Manchester P

Sara Henderson - Head of Music Playlist Additions: Busted-What I Go To School For

Eminem-Cleanin' Out My Closet Ms. Dynamite-Dy-Na-Mi-Tee Supergrass-Grace

KISS 100/London P

Andy Roberts - Prog. Dir.

Playlist Additions:
Dark Monks-Insane
Enrique Iglesias-Love To See You Cry
Jakatta ft. Seal-My Vision Liberty X-Got To Have Your Love

BEAT 106/Glasgow G ALTERNATIVE/DANCE Mark Findlay - Prog. Controller Playlist Additions: Garbage-Shut Your Mouth

Incubus-Are You In? Ms. Dynamite-Dy-Na-MI-Tee
Oasis-Little By Little
Safti Duo ff. Michael McDonald-Sweet Freedom

DOWNTOWN RADIO/Belfast G

FULL SERVICE

David Sloan - Programme Contoller Playlist Additions

Vist Additions:
Chris De Burgh-Guilty Secret
David Charvet-Leap Of Faith
Sarah Whatmore-When I Lost You

GALAXY 102/Manchester G

Andrew Jeffries - Prog. Director Power Rotation: Ms. Dynamite-Dy-Na-Mi-Tee

Playlist Additions: Cosmos-Take Me With You

Dirty Vegas-Days Go By Holly Valance-Down Boy

THE PULSE/Bradford G

Simon Walkington - Prog. Controller Playlist Additions:

yiist Additions:
Avril Lavigne-Complicated
Busted-What I Go To School For
Holly Valance-Down Boy
Karaja-She Moves (Lo La La)
LeAnn Rimes-Life Goes On
Oasis-Little By Little
Snap ve Pleathing De Vision 1 Oasis-Little By Little Snap vs. Plaything-Do You See The Light

STUDENT BROADCAST NETWORK/London SALTERNATIVE/CHR
Alastair Brown- Head Of Music

Playlist Additions:

Deadly Avenger-We Took Pelham Filter-Where Do We Go From Here JJ72-Formulae Jolly Music-Talco Uno Minuteman-500 Minutes Of Pain Oasis-Little By Little The Datsuns-In Love The Strokes-Someday

TAY FM/Dundee S

CHR
Arthur 'Ally' Ballingall - Prog Dir
Playlist Additions:
Celine Dion-I'm Alive
Easyworld-You & Me
Entique Iglesias-Love To See You Cry
Jakatto ff. Seal-My Vision Oasis-Little By Little Staraate-Easier Said Than Done

96.2 THE REVOLUTION/Oldham B

Wayne Dutton - Prog. Director

Playlist Additions: LeAnn Rimes-Life Goes On Oasis-Little By Little Suede-Positivity

ORCHARD FM/Taunton B

Steve Bulley - Programme Controller Playlist Additions: Abs-What You Got

Blazin' Sauad-Crossroads Bless'd-Booo

Ms. Dynamite-Dy-Na-Mi-Tee
Sarah Whatmore-When I Lost You
Will Young & Gareth Gates-The Long And Winding Roac

XFM 104.9/London B Andrew Phillips - Prog. Controller

Playlist Additions: Black Moth-Trauma Mama Black Moth-Irauma Matha
Coral-Dreaming Of You
Dirty Vegas-Days Go By
Gemma Hayes-Back Of My Hand
Libertines-Up The Bracket
Richard Ashcroft-Check The Meaning

### FRANCE

RTL 2/Paris P

Pierre Lebrun - Programme Director Playlist Addition Les Rita Mitsouko-Triton

CONTACT FM/Tourcoing G

Jean Vandencasteele - Prog Dir

Playlist Additions: Billy Crawford-You Didn't Expect That David Guelta & Chris Willis-People Come People Go DJ Abdel & Rohff-Get Down Samedi Soir Leslie-Je Suis Et Je Resteral Samsha-La La Yela

RADIO LATINA/Paris S

Mario Scodinu - Music Prog.

Mario Scoalinu - Music Prog.
Playlist Additions:
Bandana-Llega La Noche
Baster-Derapaz
David Bisbal-Ave Maria
Sierra Maestra-Llora Como Yo Llore
Stereodrome fi. Orianna-Grocias A La Vida

### ITALY

ITALIA NETWORK: LOS CUARENTA/Bologna F

Michele Menegon - Prog Dir Playlist Additions:
A.T.G.O.C.-A Taste Sublime
Tim Deluxe ft. Sam Obernik-It Just Won't Do

XXI SECOLO/Parma B

Leo Mussini - Head Of Music Heavy Rotation:
Alejandro Sanz-El Alma Al Aire

### SPAIN

M-80/Madrid G

Jesús Portela Gonzalez - Director

Playlist Additions: Hooverphonic-The World Is Mine Kenny G-One More Time Nog-We

Pink - Just Like A Pill Tiff Merritt-Virginia, No One Can...

### HOLLAND

AIRCHECK NETHERLANDS/Hilversum P Playlist Additions: Relax-Callin' Ya Name

Ronan Keating-I Love It When We Do

NOORDZEE FM/Naarden P Michèl Weber - Prog. Dir.

Power Rotation: Sophie Ellis-Bextor-Get Over You

Playlist Additions:

Abs-What You Got

Anastacia-Why'd You Lie To Me

Tim Deluxe ft. Sam Obernik-It Just Won't Do

RADIO 2/Hilversum/ P

Ron Stoeltie - Head of Music Playlist Additions: New Cool Collective-Donde Esta José

SKY RADIO 100.7FM/Bussum P Vranz van Maaren-PD

Playlist Additions:

Bruce Springsteen-Nothing Man Jive Jones-I Belong Las Ketchup-Asereje/The Ketchup Song Ronan Keating-I Love It When We Do

BELGIUM

NRJ BELGIUM/Brussels P

Michel Tournay - Head of Music Playlist Additions:

ist Additions: Avril Lavigne-Complicated Beenie Man ft. Janet Jackson-Feel It Boy Whitney Houston-Whatchulookinat

RADIO CONTACT F/Brussels P

Jean Lou Bertin - Prog. Dir.

Jean tou Berlin - Prog. Dir. Playlist Additions: Brandy-Full Moon Manu Chao-Mister Bobby UB 40 & Nuttea-Couvre La Umberto Tozzi-Rien Que Les Mots (Ti Amore)

RTBF RADIO 21/Brussels P

ALTERNATIVE Christine Goor - Head Of Music Playlist Additions:

rilst Additions:
Bon Jovi-Everyday
David Bowle-Everyone Say Hi
Eminem-Cleanin' Out My Closet
Peter Gabrie-The Barry Williams Show
Saint Etienne-Action
Sugababes-Round Round
Whithey Hauston-Whatchulookingt Whitney Houston-Whatchulookinat

RTBF RADIO BRUXELLES CAPITALE/Brussels S

Xavier De Bruyn - Prog Dir

Playlist Additions:

Evernate-Once Upon A Time
Hooverphonic-The World is Mine
Les Finalistes-Chanter
Marc Lavoine & Claire Keim-Je Ne Veux Qu'Elle

Q-MUSIC/Vilvoorde B

Johan Notenbaert - MD

Johan Notenbaer - MD
Playlist Additions:
Anastacia-Why'd You Lie To Me
Atomic Kithen-The Tide Is thigh (Cell The Feeling)
Beller-Perez-Everything
Hooverphonic-The World is Mine Whitney Houston-Whatchulookinat

### SWITZERLAND

RADIO 24/Zurich G

Vladi Barrosa - Head Of Music Playlist Additions:

Las Kelchup-Asereje/The Ketchup Song Sophie Ellis-Bextor-Get Over You

RADIO LAC/Geneva S

Sacha Horowitz - Prog Dir Playlist Additions: Darren Hayes-Strange Relationship

NRJ - ENERGY/Stockholm P

Daniel Akerman - Prog Dir Power Rotation:
Robyn-Keep This Fire Burning

HIT FM 94.2/Bromma/ S

Jocke Bring - Prog Dir

Jocke Bring - Prog Dir Playlist Additions: Aquagen-The Summer Is Calling Bootsy Collins fi, Kelli Ali-Play With Bootsy Britney Spears ft, Pharrell Williams-Boys Robyn-Keep This Fire Burning Tweet-Call Me

POWER HIT RADIO/Stockholm S

Robert Sehlberg - Music Director Power Rotation: Pink-Just Like A Pill

Playlist Additions:
Anastacia-Why'd You Lie To Me
Sugababes-Round Round
Tim Deluxe ft. Sam Obemik-tt Just Won't Do

### DENMARK

THE VOICE/Copenhagen P

CHR
Tobias Nilson - Prog Dir
Power Rotation Add:
Daniel Bedinglied-Jomes Dean (I Wanna Know)
Playlist Additions:
Ace Of Base-Beautiful Morning
Alomic Kilflen-The Tide Is High (Get The Feeling)
Milky-Linst The Way You Are Milky-Just The Way You Are Paul Oakenfold ft. Shifty-Starry Eyed Surprise

ANR HIT FM/Aalborg G

Lars Trillingsgaard - Head Of Music Playlist Additions: Moby-Extreme Ways No Doubt ft. Lady Saw-Undemeath It All

Sugababes-Round Round

RADIO ABC/Randers G

Morten Bach - Programme Director

Power Rotation Add: Alamic Kitten-The Tide Is High (Get The Feeling)

Adamic Kinten-hie lade singh (Jeff The Feeing)
Playlist Additions:
Anastacia-Why'd You Lie To Me
Avril Lavigne-Complicated
Popflitter-Vinde Mit Fljerte
Tim Deluxe ft. Sam Obernik-it Just Won't Do

RADIO UPTOWN/Copenhagen G

Jan Brodde - Programme Director Playlist Additions: Appleton-Fantasy Ronan Keating-I Love It When We Do

RADIO VIBORG/Vibora G

Henrik Sand - Music/Prog. Dir.

Playlist Additions:
Anastacia-Why'd You Lie To Me
Eve ft. Alicia Keys-Gangsta Lovin'
LeAnn Rimes-Life Goes On

RADIO SILKEBORG/Silkeborg S

Michael Jørgensen - Head Of Music Power Rotation Add:

Nik & Jay-Hot Popfilter-Vinde Mit Hjerte

ver Rotation Add:
Anastacia-Why'd You Lie To Me
LeAnn Rimes-Life Goes On Playlist Additions: Ace Of Base-Beautiful Morning
Bootsy Collins K. Kelli Ali-Piay With Bootsy
Darius Rucker-This Is My World

Toploader-Time Of My Life Uncle Kracker-In A Little While

RADIO VICTOR/Esbiera S

Claus Nielsen - Head Of Music

Playlist Additions: Anastacia-Why'd You Lie To Me LeAnn Rimes-Life Goes On Nik & Jay-Hot Sugababes-Round Round

### NORWAY

RADIO 102/Haugesund G Egil Houeland - Head Of Music

Playlist Additions: Bon Jovi-Everyday Suede-Positivity Sugababes-Round Round

RUSSIA

RADIO MAXIMUM-Moscow/St. Petersburg P

Alexey Glazatov - Prog. Director Power Rotation: A-Ha-Lifelines

Natalie Imbruglia-Beauty On The Fire Playlist Additions: Paul Oakenfold fl. Shifty-Starry Eyed Surprise Red Hot Chili Peppers-The Zephyr Song Zemfira-Macho

RADIO MAXIMUM/Perm G Alyona Tatarenko - Prog. Director Power Rotation: Coldplay-In My Place

Power Rotation Add:
Bon Jovi-Everyday
Playlist Additions:
Ace Of Base-Beautiful Morning

Avril Lavigne-Complicated

MUSIC RADIO/Perm S

Oleg Postnikov - Prog. Director Playlist Additions: Ace Of Base-Beautiful Morning Alyona Apina & Baris Maiseev-Greshny Mr

### POLAND

POLSKIE RADIO 3/Warsaw P Marek Niezwiecki - Music Director

Power Rotation Add: Snowblind-Easy Girl Snowblind-Lasy Girl
Playlist Additions:
Beth Orton-Concrete Sky
Bon Jovi-Everyday
David Bowle-Everyone Say Hi
Oxy.Gen-Billy Jean

RADIO ZET/Warsaw P

CHIR
Wojtek Jagielski- Head of Music
Playlist Additions:
Bon Jovi-Everyday
Futto-Spacer Po Milosc
Lutricia McNeal-Perfect Love
Whitney Houston-Whatchulookinat

RADIO LUBLIN/Lublin G

Wiktor Jachacz - DJ/Producer

Wiktor Jachacz - DJ/Producer Power Rotation Add: Fiolka-Dziewczyna Hakera LeAnn Rimes-Life Goes On Playlist Additions: Avril Lavigne-Complicated Kenny G-One More Time Oxy.Gen-Billy Jean Sugababes-Round Round

SEPTEMBER 7, 2.002



### MUSIC & MEDIA

### GREECE

RADIO XANTHI ONE/Xanthi S

Nick Giannakopoulos - Prog. Dir.
Power Rotation Add:
Britney Spears-I Love Rock'N'Roll

Daniel Bedingfield-James Dean (I Wanna Know)
H & Claire-Half A Heart Hear'Say-Lovin' Is Easy Lasgo-Alone Romeo-Romeo Dunn Sugababes-Round Round

### CZECH REPUBLIC

EVROPA 2/Prague G

Playlist Additions:

Radek Sedlacek - Head Of Music Playlist Additions:

Anna K.-Sesty Smysl Dario G-Heaven Is Closer Martha-To Jsem J

RADIO VYSOCINA/Jihlava S

CHR
Petr Kozeny - Head of Music
Playlist Additions:
Anna K.-Sesty Smysl
Fantasy-Fantasy
Nek-Cielo E Terra

### SLOVAKIA

ROCK FM/Bratislava/ S

Lubos Cernak - Programme Dir.

Lubos Cernok - Programme Dir.
Playlist Additions:
Cyndi Lauper-Shine
Doves-Pounding
Elisa-Come Speak To Me
Red Hot Chill Peppers-The Zephyr Song
Ronan Keatling-I Love It When We Do
Sarah Connor-If U Were My Man

### HUNGARY

DANUBIUS-RADIO/Budapest P

Sandor Buza - Music Dir Playlist Additions: Alcazar-Don't You Want Me Tiziano Ferro-Perdono

BRIDGE FM/Budapest G

Gyula Nováki - Music Director

Anima Sound System-Karszalag
Def Leppard-Now
Jamie Winchester-Better
Orbital-Illuminate Pink-Just Like A PIII Safri Duo ft, Michael McDanald-Sweet Freedom

ROXY RADIO/Budgpest S

Laszio Bertok - Prog. Director Brooklyn Bounce-Loud & Proud

NONSTOP RADIO MISKOLC/Miskolc B

Otto Tache - Programme Director

**Playlist Additions** Avril Lavigne-Complicated
Bereczki Zoltan-Szaz V

Bon Bon-Valami Amerika Faith Hill-Breathe

### ROMANIA

ROMANIAN TOP 20/Bucharest G Adi Simion- Project Manager Playlist Additions:

Chad Kroeger ft. Josey Scott-Hero Class-Intr-o Zi

### ESTONIA

RADIO SKY+/Tallinn G

Kristian Hirmo - Head Of Music

Playlist Additions:

Anastacia-Why'd You Lie To Me

Atomic Kitten-The Tide is High (Get The Feeling)

Aurora-The Day It Rained Forever Beenie Man ft. Janet Jackson-Feel It Boy Dario G-Heaven Is Closer David Guetta-Love Don't Let Me Go David Guetta-Love Don't Let Me Go Def Leppard-Now Diana King fl. Bounty Killer-Summer Breezin' DJ Sammy-Sunlight Groove Coverage-Moonlight Shadow Kate Ryan-Désenchantée Lenny Kravitz-Belleve In Me Marque-Wooderman Marque-Wonderman Sash! ft. Boy George-Run Tiziano Ferro-Perdono Toploader-Time Of My Life Whitney Houston-Whatchulookingt

### LATVIA

RADIO SWH/Riga G

Janis Sipkevics - Prog. Dir. Playlist Additions:

Goo Goo Dolls-Blg Machine McAlmont & Butler-Falling Oceanfall-Saule Nenoriet
Uldis Stabulnieks/Draugi-Tik Un Ta

### CROATIA

RADIO DALMACIJA/Split S

Ivica Goic - Head Of Music Power Rotation: Enrique Iglesias-Love To See You Cry Power Rotation Add:

Avril Lavigne-Complicated Bon Jovi-Everyday

Playlist Additions:
Paul Oakenfold ft. Shifty-Stary Eyed Surprise
Röyk sopp-Remind Me
Supergrass-Grace
The Strok es-Someday
Truth Hurts ft. Rakim-Addictive

### MUSIC TELEVISION

MCM/Paris P
Joey Coupé - Head Of Music
Heavy Rotation:
Ashanti-Foolish
David Guetta-Love Don't Let Me Go
Eminem-Without Me
Indochine-J'Ai Demandé A La Lune
Red Hot Chili Peppers-By The Way
Sarian Supa Crew-A Demi-Nue Saian Supa Crew-A Demi-Nue Sophie Ellis-Bextor-Murder On The Dancefloor The Calling-Wherever You Will Go UB 40 & Nuttea-Cover Up

ver Plays: Elvis vs. JXL-A Little Less Conversation Shakedown-At Night

Raphaël Da Silva - Music Programmer

Heavy Rotation: Alanis Morissette-Hands Clean Alanis Morissette-Hands Clean
Calogero-En Apesanteur
Ellenne Daho & Dani-Comme Un Boomerang
Indochine-J'Al Demandé A La Lune
Lenny Kravitz-Stillness Of Heart
Nickelback-How You Remind Me
Renaud-Docteur Renaud, Mister Renard
Tarmac-Ce Sourtire Est Pour Moi
The Cranberries-This is The Day
Weezer-Isiand In The Sun
ver Plays:

Power Plays: Oasis-Stop Crying Your Heart Out

MTV/UK Feed F

Darius-Colurblind

Ja Rule ft. Case-Livin' It Up

Red Hot Chili Peppers-By The Way

Shakira-Underneath Your Clothes

Sugababes-Round Round The Calling-Wherever You Will Go Vanessa Carlton-A Thousand Miles

New Videos: Anastacia-Why'd You Lie To Me

Ash-Envy Incubus-Are You In?

MTV FRANCE/Paris P

Heavy Rotation:
Ashanti-Foolish
Brandy-Full Moon
Elvis vs. JXI.-A Little Less Conversation Kylie Minogue-Love At First Sight P. Diddy ff. Usher & Loon-I Need A Girl (Part 1) Red Hot Chili Peppers-By The Way Saian Supa Crew-A Demi-Nue New Videos

Eve ff. Alicia Keys-Gangsta Lovin' Korn-Thoughtless

MTV ITALY/Southern Feed P Clive Evan - Head Of Music Head of Music - Luca De Gennaro Heavy Rotation: Aerosmith-Girls Of Summer

Aerosmith-Girls Of Summer
Avril Lavigne-Complicated
Coldplay-In My Place
Elvis vs. JXL-A Little Less Conversation
Incubus-Are You In?
Las Ketchup-Asereje/The Ketchup Song
Ligabue-Eri Bellissima
New Videos:
Puddle Of Mudd-She Hates Me
Ronga Ketting-Ll ove It When We Do

Ronan Keating-I Love It When We Do The Ark-Calleth You, Cometh I

MTV/Central Feed/ P

MTV/Central reeq/ P
Marcus Adam - Head Of Music
Heavy Rotation:
Christina Milian-When You Look At Me
Elvis vs. JXI.-A Little Less Conversation
Eminern-Without Me
Herbert Grönemeyer-Mensch
Lessite Least & Meriting Congre Jennifer Lopez ff. Nos-I'm Gonna Be Alrigh
Kelly Osbourne-Papa Don't Preach
Massive Töne-Cruisen
Nelly-Hot In Herre
No Angels-Still in Love With You
Red Hot Chill Peppers-By The Way
Shakira-Underneath Your Clothes
Will Snith Ein-Knox-Book Suits Cornin' (Nod Yo Head
w Videos:
Bon Jovi-Everyday
Eve ff. Alicia Keys-Gangsta Lovin'
Ozzy Osbourne-Dreamer Jennifer Lopez ft. Nas-I'm Gonna Be Alright

Ozzy Osbourne-Dreamer Sarah Conner ft, Wyclef Jean-One Nite Stand

Power Plays: Puddle Of Mudd-She Hates Me MTV/European Feed/ P
Alexia Calo - Music Manager

Chad Kroeger ff. Josey Scott-Hero Eminem-Without Me Enrique Iglesias-Love To See You Cry Jennifer Loper ft. Nos-I'm Gonna Be Airight Nickelhedt Top Bad

Nickelback-Too Bad Red Hot Chili Peppers-By The Way Shakira-Underneath Your Clothes Sophie Ellis-Bextor-Get Over You

Las Ketchup-Asereie/The Ketchup Sono P, Diddy ft. Usher & Loon-I Need A Girl (Part Puddle Of Mudd-She Hates Me

Power Plays: Elisa-Come Speak To Me

MTV/Nordic Feed/ P
Catherine Wyren - Music Director
Heavy Rotation:
Awa Menneh Behind Schedule (Can I Set A Willness)

Coldplay-In My Place Elvis vs. JXL-A Little Less Conversation Kent-Kärleken Väntar Kent-Karleken Vantar Red Hot Chilli Peppers-By The Way Will Smith ft. Tro-Knox-Block Suts Comin' (Nod Ya Head) Viget Jean ft. Cloudette-Two Wings Con't Make A Right) Power Plays: No Doubt ft. Lady Saw-Underneath It All

SOL MUSICA/Madrid/ P Javier Lorbada - Director Heavy Rotation:

Aleiandro Sanz-Fi Alma Al Alre Carlos Baute-Amar A Dos Chenoa-Cuando Tu Vas Paulina Rubio-Si Tu Te Vas

er Plays: Marco Llunas-Duecea De Mis Ojos

THE MUSIC FACTORY/Bussum, Holland P

HE MUSIC FACTORY/Bussum, Holland P Erik Kross - Music Director Heavy Rotation: Brainpowert-Voel De Vibe Britney Spears ff. Pharrell Williams-Boys In-Grid-Tu Es Foutu (Tu M'As Promis) Jan Wayne-Because The Night Las Kelchup-Aserie/The Ketchup Song Tim Deluxe ff. Sam Oberlik H Just Won't Do Tiziano Fetra-Perdon Tiziano Ferro-Perdono

New Videos: Intenso Project-Luv Da Sunshine Sita-Selfish

VH-1/London P Lester Mordue -Head Of Programming Heavy Rotation:
Atomic Kitten-The Tide is High (Get The Feeling)

Celine Dion-I'm Alive Coldplay-In My Place

Darius-Colourblind
Enrique Iglesias-Love To See You Cry
Ronan Keating-I Love It When We Do
Shakira-Underneath Your Clothes
w Videos:
Anastacia-Why'd You Lie To Me
Appleton-Fantasy
Bon Jovi-Everyday

VtVA/Cologne P Tina Busch - Prog Dir Heavy Rotation

B3-1.O.I.O Ben-Herz Aus Glas Ben-Herz Aus Gias
Celine Dion-I'm Alive
Christina Milian-When You Look Af Me
Elvis vs. JXL-A Little Less Conversation
Eminem-Without Me
Groove Coverage-Moonlight Shadow
Herbert Grönemeyer-Mensch
Loona-Rhythm Of The Night
Mark 'Oh-Let This Party Never End
Markiva Taba Califa Massive Tone-Cruisen
Nassive Tone-Cruisen
Na Angels-Still In Love With You
Right Said Heed-Stond Up (for The Champions)
Shakira-Underneath Your Clothes
Willsmith It To-Knox-Block Suits Comin' (Nod Ya Head)

Ashanti ft.Fat Joe-Happy Deichkind-Limit Ian Van Dahl-Reason The Calling-Adrienne

VIVA PLUS/Cologne P Kirsten Thun - Programme Manager Heavy Rotation: Die Toten Hosen-New 7th Particle

ivy Rotation:
Die Toten Hosen-Nur Zu Besuch
Eminem-Without Me
Herbert Gr"nemeyer-Mensch
Holly Valance-Kiss Kiss Jennifer Lopez ft. Nas-I'm Gonna Be Alright Kelly Osbourne-Papa Don't Preach Linkin Park-PTS.OF.ATHRTY (Jay Gordon Rmx) unkin Park-PIS-UP-AIHRIY (day Gordon Rmx, Massive Tone-Cruisen Nelly-Hot In Herre No Angels-Still In Love With You P. Diddy ff. Usber & Loon-I Need A Glif (Part 1); Red Hot Chili Peppers-By The Way Rosenstolz-Stemralketen Shakira-Underneath Your Clothes Tiziano Ferro-Perdono Westbam & Nena-Oldschool, Baby

Will Smith ft. Tra-Knox-Black Suits Comin' (Nod Ya Head Xavier Naidoo-Bevor Du Gehst New Videos The Calling-Adrienne Wonderwall-in April (You Call My Name)

102.5 HIT CHANNEL/Milan G Grant Benson - Head Of Music

avy Rotafion:

Backyard Dog-Baddest, Ruffest
Christina Milian-AM To PM
Five For Fighting-Superman (If's Not Easy)
Garbage-Cherry Lips
Incubus-Wish You Were Here
Jovanothi-Salvami
Nick elback-How You Remind Me
Scooter-Ramp! The Logical Song
Shakira-Whenever Wharever Shakira-Whenever Wherever Smash Mouth-Pacific Coast Party The Strokes-Last Nite

MTV POLSKA/ G
Jarek Burdek - Music & Prog. Dir.
Heavy Rotation:
Bon Jovi-Everyday
Bruce Springsteen & The E-Street Band-The Rising
Futro-Spacer Po Miliosc
Ira-Bez Cieble Znikam
Lady Pank-7-Me Niebo Nienawi cl

Appleton-Fantasy Appieron-Fantasy
Brithey Specis ft. Pharrell Williams-Boys
The Crash-Star
Varius Manx-Moje Eldorado
ver Plays:
Myslovitz-Sprzedawcy Marzen
No Doubt ft. Lady Saw-Underneath it All

Anastacia-Why'd You Lie To Me Andstacta-Wny a You Lie To Me
Bon Joyi-Everyday
Eminem-Cleanin' Out My Closet
Mana-Angel De Arnor
Paulina Rubio-Don't Say Goodbye
Red Hot Chili Peppers-By The Way
Shakira-Te Aviso, Te Anuncio
New Videos:
Rives Porinciaen & The E-Street Brand-The Distra

Bruce Springsteen & The E-Street Band-The Rising Elisa-Come Speak To Me Las Ketchup-Asereje/The Ketchup Song Suede-Positivity Supergrass-Grace

MTV2 - The Pop Channel/ G Marcus Adam - Head of Music Heavy Rotation: B3-I.O.I.O.

Eminem-Without Me Groove Coverage-Moonlight Shadow Jennifer Lopez ff. Nas-I'm Gonno Be Alright Loona-Rhythm Of The Night Mark 'Oh-Let This Party Never End Massive Trac Carino Massive T"ne-Cruisen
Shakira-Underneath Your Clothes
Tiziano Ferro-Perdono
Will Smith fl. Tra-Knox-Black Suits Comin' (Nod Ya Head)

v Videos: J.C.A.-I Begin To Wonde

Power Plays: No Angels-Still In Love With You

MTVnl/Bussum G
Paulina Stalenburg - Music Director
Heavy Rotation:
Avril Lavigne-Complicated

Brainpower-Voel De Vibe In-Grid-Tu Es Foutu (Tu M'As Promis) Nelly-Hot In Herre Nickelback-Too Bad Nickelback-100 Bdd Tim Deluxe if. Som Obenik-It Just Won't Do Tiziano Ferro-Perdono Truth Hurts ft. Rakim-Addictive Weezer-Keep Fishin' w Videos:

w Videos; Anastacia-Why'd You Lie To Me Bon Jovi-Everyday E-Life-Watch Me Eve ft: Alicia Keys-Gangsta Lovin' Las Ketchup-Asereje/The Ketchup

Song Puddle Of Mudd-She Hates Me Power Plays: Sita-Selfish

SOL MUSICA/Lisbon/ G Javier Lorbada - Director Heavy Rotation: Capital Inicial-A Sua Maneira

Madredeus-Oxal... SΩ Pra Cont. E.C. Veloso-Final Feliz Power Plays: Silverchair-The Greatest View

THE BOX/London G

David Young - Channel Director
Box Tops:
Atomic Kitten-The Tide is High (Get The Feeling) Avril Lavigne-Complicated
Beenie Man ft. Janet Jackson-Feel It Boy Blazin' Squad-Crossroads Blazin: Squad-Crossroads
Busted-Whot I Go To School For
Eminem-Cleanin' Out My Closet
Milky-Just The Way You Are
Pink-Just Like A Pill
Scooter-Nessaja
Will Young & Garein Gates-The Long And Winding Road
Victors:

New Videos: Benefit-What's It Gonna Be Big Brovaz-Nu Flow
Jurgen Vries-The Theme
Kelly Osbourne-Papa Don't Preach
Las Kelchup-Aserej-The Ketchup Song LeAnn Rimes-Life Goes On N.O.R.E-Nothin N.O.R.E-Nothin
No Doubt ft. Lady Saw-Underneath it All
Oasis-Little By Little
Paulina Rubio-Don't Say Goodbye
Stamford Amp-Anything For You

# Music Media

# WANTS YOUR PLAYLIST

Each week Music & Media publishes the latest playlist additions from more than a hundred radio stations

Stations wanting to be added to M&M listings should contact: **Beverley Evans** 

Phone: +44 (0)20 7420 6157

Fax: +44 (0)20 7836 6718

E-mail: bevans@musicandmedia.co.uk

SEPTEMBER 7, 2002



M&M's weekly airplay analysis column

US singer Vanessa Carlton holds firmly onto her position at the top of the European Radio Top 50 for the fourth week in a row with her single A Thousand Miles (A&M), while the number two slot is occupied by UK act Coldplay single, In My Place (Parlophone).



High risers this week include Anastacia's (pictured) Why'd You Lie To me I (Epic), up from 48 to 30, Ronan Keating's I Love It When We Do (Polydor), up to 7 from 17, and Bon Jovi's Everyday (Mercury), up to 12 from 22.

The highest new entry this week, at number 43, is UK remix specialist Tim Deluxe ft. Sam Obernik

with his dance track It Just Won't Do (Underwater). Henrik Sand, head of music at Danish CHR station Radio Viborg is one of the programmers to support the Tim Deluxe track: "I think it fits our format very well. The track sounds a bit like a carnival song, it has the carnival-like excitement and not only is the track is successful in Denmark but the whole of Europe is playing it. It Just Won't Do has the perfect 'late summer beat', accompanying one of the warmest and nicest Augusts we had in years in northern Europe." At least someone is having a rain-free summer then.

"I am very excited about the autumn, as there will be a lot of Danish artists releasing new material," adds Sand. "One of the most important is [platinum-selling] Erann DD, who I believe is releasing a [currently untitled] new album later this year on Edel/Mega." Another local act expected to do well is dance act Filur, says Sand. "The band is very good live, with nine people on stage playing their funky, dancey music which I would call 'so solid pop'.



Denmark is not fixated on dance, however. "The singer songwriter stuff by artists such as Michelle Branch, Sheryl Crow or newcomer Avril Lavigne (pictured) is very popular. With a young singer, songwriter and producer called Louise Hart we have our own Danish version. She visited our studio last week to introduce her debut sin-

gle Bevor You Come Home (Edel/Mega). I think with her voice, guitar playing and generally her kind of music, it is the perfect time right now for her to be successful."

Sand's station is in the midst of preparing for a party that is taking place in the Danish town of Viborg in the last week of November. Billed as the Kane Party, the organisers are expecting between 1200 to 1500 people to show up. Highlights will be live appearances by Erann DD, Filur and Louise Hart, among others.

Back to European Radio Top 50, look out for the return of German singer Herbert Grönemeyer who is likely to enter the chart with his new single Mensch. The single has already taken Germany by storm, rising to number one of the singles charts. UK female trio Atomic Kitten is also likely to be back with a cover of Blondie hit The Tide Is High (Get The Feeling) (EMI/Virgin).

Miriam Hubner

week 37/02

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# **EUROPEAN RADIO TOP 50**

			TOI EAN MADIO TOI	50	
TW	LW	WOC	Artist/Title Original label	Total Stations	New Adds.
1	1	15	VANESSA CARLTON/A THOUSAND MILES (A&M)	66	0
2	3	9	Coldplay/In My Place (Parlophone)	54	1
3	2	15	Elvis vs. JXL/A Little Less Conversation (RCA)	54	1
4	5	9	Celine Dion/I'm Alive (Epic)	51	1
5	8	4	Avril Lavigne/Complicated (Arista)	48	10
6	4	12	Red Hot Chili Peppers/By The Way (Warner Bros.)	40	0
7	17	4	Ronan Keating/I Love It When We Do (Polydor)	39	7
8.	6	14	Shakira/Underneath Your Clothes (Epic)	47	1
9	9	16	Kylie Minogue/Love At First Sight (Parlophone)	49	0
10	19	5	Sugababes/Round Round (Island)	46	10
(II)	10	10	Enrique Iglesias/Love To See You Cry (Interscope)	44	2
12	22	3	Bon Jovi/Everyday (Mercury)	35	7
13	15	12	Sophie Ellis-Bextor/Get Over You (Polydor)	44	2
14	11	16	Eminem/Without Me (Interscope)	36	0
15	7	13	Bryan Adams/Here I Am (A&M)	42	0
16	16	6	Moby/Extreme Ways (Mute)	35	1
17	14	14	Chad Kroeger ft. Josey Scott/Hero (Roadrunner)	38	-1
18	12	23	The Calling/Wherever You Will Go (RCA)	39	0
19	13	7	George Michael/Shoot The Dog (Polydor)	34	0
20	18	11	Will Smith ft. Tra-Knox/Black Suits Comin' (Nod Ya Head) (Columbia)	37	0
21	37	2	Las Ketchup/Asereje (Las Ketchup)/The Ketchup Song (Columbia)	25	6
22	23	16	Moony/Dove (I'll Be Loving You) (Cream/Positiva)	33	1
23	20	15	Tiziano Ferro/Perdono (EMI)	31	2
24	25	8	Bruce Springsteen & The E-Street Band/The Rising (Columbia)	25	0
25	24	15	Atomic Kitten/It's Ok (Innocent/Virgin)	28	0
26	30	10	Jennifer Lopez ft. Nas/I'm Gonna Be Alright (Epic)	28	0
27	34	4	Paul Oakenfold ft. Shifty/Starry Eyed Surprise (Perfecto)	24	4
28	39	2	Whitney Houston/Whatchulookinat (Arista)	27	7
29	21	37	Sophie Ellis-Bextor/Murder On The Dancefloor(Polydor)	23	0
30	48	2	Anastacia/Why'd You Lie To Me (Epic)	28	10
31	32	9	P. Diddy ft. Usher & Loon/I Need A Girl (Part 1) (Bad Boy)	26	1
32	27	20	Pink/Don't Let Me Get Me (Arista)	27	2
33	31	21	Mad'House/Like A Prayer (Bio/Various)	23	0
34	38	14	Christina Milian/When You Look At Me (Def Soul)	25	1
35	44	3	Abs/What You Got (S/RCA)	26	4
36	26	6	David Guetta/Love Don't Let Me Go (Virgin)	21	1
37	43	2	Pink/Just Like A Pill (Arista)	25	4
38	29	14	Ashanti/Foolish (Murder Inc./Def Jam)	20	0
39	41	6	Nelly/Hot In Herre (Universal)	23	0
40	42	4	Manu Chao/Mister Bobby (Virgin)	17	1
41	33	9	Liberty X/Just A Little (V2)	22	1
42	36	21	Ronan Keating/If Tomorrow Never Comes (Polydor)	21	0
43	>	NE	Tim Deluxe ft. Sam Obernik/It Just Won't Do (Underwater)	23	6
44	28	13	Oasis/Stop Crying Your Heart Out (Big Brother/Sony)	21	0
45	>	NE	Appleton/Fantasy (Polydor)	17	2
46	35	15	Holly Valance/Kiss Kiss (London)	19	0
47	>	RE	Lenny Kravitz/Believe In Me (Virgin)	17	3
48	46	29	Celine Dion/A New Day Has Come (Epic)	14	0
49	49	39	Nickelback/How You Remind Me (Roadrunner)	16	0
50	>	NE	Incubus/Are You In? (Epic)	16	1

The European Radio Top 50 chart is based on a weighted-scoring system.

Songs score points by achieving airplay on all of M&M's reporting stations with contemporary music full time or during specific dayparts.

Stations are weighted by market size and by the number of hours per week.

TW = This Week, LW = Last Week, NE = New Entry, TS = Total Stations

Indicates singles which previously featured in the Border Breakers chart

Greatest chart points gainer



### Radio Intelligence launches into Europe

who claims 18-years' worth of experience in radio, has worked at stations in Sweden such as Mix Megapol and Lugna Favoriter before joining RTL Media Group in Luxembourg. For the past two years, he has been a radio consultant based in his native Swe-

Mohr has had 24 years' experience in radio, working for stations such as Radio FM, Radio City, Mix Megapol and 104.7 RTL, while Önnestam was a morning host on East FM and former music director of Lugna Favoriter 104.7 RTL. "Björn has a broad expertise is programming

strategy and Markus is the king of Selector and music research," says Waak (pictured).

In addition, Mike Dorn, president of Seattle-based Audience Research International, will complement the team. Waak says that Dorn "is a world-leading expert in strategic research for radio. He handles data processing and gives support in questionnaire design and analysis for Radio Intelligence. It's a privilege to work with someone like him."

Waak says that the thinking behind the creation of the company stems from his experience as a broadcaster initially, and then as a consultant. "As a broadcaster I always felt that the most powerful weapon we

Anders Svensson, head of music at

been released in all of Europe except France and the UK, where

release dates are Sept 10 and Sept

30, respectively. The album is set for October 8 release in France, with a similar date planned for the

In Spain the song of the summer has sold some 33,000 singles while

Hijas Del Tomate has moved

150,000 units since late June,

reaching number four in the charts. A 'Spanglish' version of the

single called The Ketchup Song

(Aserejé) has been released outside

Spain. Everywhere, the reaction is

crazy," says Mark Bond, Sony

Music Europe VP marketing, conti-

nental European repertoire. "This

is not a hit, this is a phenomenon

on a Macarena scale. The key breakthroughs after Italy were in Germany and Holland. It will get

stronger and stronger, and has not

peaked yet. Australia has jumped

on board and Japan and Asia are

Italy's charts after a mid-July release, and the album reached

It already went to the top of

"The thing has gone absolutely

By mid-August, the single had

Swedish Hot AC Rix FM.

UK.

instant.

about to."

Tomate girls add seasonal sauce

had was research," says Waak. "It helps us understand the needs of our audience, and gives us the information we need to serve them, especially your super-core audience. You need the best creative people in your station, but you also need the best

tools to make strategic decisions.

He acknowledges that radio in Europe has become much more professional over the past decade, relying more extensively on research and using mostly US companies. But he maintains that there is still room in the market for a

"Most stations in Europe do research, be it strategic research on how to position the station, or tactical research—auditorium, call-outs, focus groups-but I believe that most stations in Europe could make better use of it," he explains.

European company.

Waak says that strategic research in a market as competitive as Europe is paramount. "This is what gives you an independent market overview, evaluates your health—and your weaknesses—in comparison to your competitors, identifies your core target and its needs, and helps you find your unique selling proposition. It also helps decide what strategy to use-defensive, offensive, flanking, guerrilla."

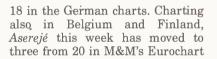
continued from page 1

He adds that with the strategic studies also comes the in-depth analysis of the musical output for a station. In this time of crowded radio markets, he believes this can provide a competitive edge. Research will reveal the core sound of your format, but also show the musical borders of your format," says Waak. "Music research in auditoriums gives the opportunity to test the entire library that you plan to use."

So what can Radio Intelligence bring to the table that US companies can't? One of the difference with the new company, according to Waak, is that the business will be driven by Europeans for Europeans.

He says he does not feel he is competing head to head with US consultants specialised and research companies. "It's not US versus Europe," he says. "I fully believe that there is still a lot to learn from the US experience, and that's why we have assembled a team of experts from both sides of the Atlantic. What I also believe in is that we need to grow local expertise, local knowledge. Europe is a complex market, you need to grasp all the differences in cultures, legislations. That's what we intend to do in providing tools that will help stations to increase their profitability and their ratings."

continued from page 1



Hot 100 Singles.

On the airplay chart, the track is up from six at number three on M&M Border Breakers and jumps from 37 to 21 on the European Top 50 Airplay chart.

The song, which is a massive radio hit all across Europe, is described by music programmers as a fun and incredibly catchy

Thomas Müller, music editor at public CHR station SWR3 in Germany, says: "It's a typical summer hit, it's very accessible, very catchy, but it will quickly leave people's ears and memories as well, when the weather turns bad again. I would almost describe it as a onehit wonder.'

However, he adds that these type of 'novelty' tracks can have adverse effects on the audience. He explains: "We only play the song on request, and agreed not to playlist it because it's a very 'polarising' number, meaning that people either love it or hate it. And these kind of tracks are always difficult to playlist on formatted radio."

Stations playing the song include CHR Radio Contact and RTBF Radio Bruxelles Capitale in Belgium; ORB Fritz, Radio RPR 1, SWR 3 in Germany; CHRs Cadena 100 and Los 40 Principales in Spain; the three leading CHR networks in Italy-101 Network, Radio Deejay and RTL 102.5-Hit Radio; Radio 538 in the Netherlands. Leading CHR network NRJ in France added Aserejé to its playlist on August 26, by which time it was also on the playlist of music channels Kiss TV and The Box in the UK.

The song is actually about a dodgy character called Diego who lopes around the streets to the sound of reggae and hip hop. His favourite song is the Sugarhill Gang's Rappers Delight, the opening lyrics of which ("I said a hip, hop a hippy, a hippy...") are reprised in the sisters ("Aserejé hade, he-de, hebey tudey...").

In the same way as Los Del Rio's world-toppling Macarena back in the 1990s, Aserejé has a daft dance routine to go with it. "People love its absurdity," says Bond. "It reminds them of their holidays in the beach resorts across Europe, where we carried out a special July promotion in discotheques, teenage clubs and bars. Aserejé has become an out-and-out pop phenomenon."

"The song invites unity among people who listen to it in bars or at sporting events," says Sonia Mansilla, Sony Spain international exploitation manager. "I've seen that effect as far apart as in Belgium last week and in Mexico a week earlier. It's a long time since such a fun record was releasedit's fresh and it sticks."

### Talent show

continued from page 1

enormous success of its Operación Triunfo-related CDs. That figure would account for nearly a quarter of all recorded music sales in Spain in that period.

Italy has already had a version of Popstars, which produced the allgirl pop act Lollipop, as well as Saranno Famosi, a Fame-style TV show, whose accompanying CD was

a number one for indie label Sugar earlier this year.

Nevertheless, regarding Operazione Trionfo, Warner Music Italy president Massimo Ginliano (pictured right) tells



Music & Media that "we are confident that each weekly compilation will produce sales of between 50,000 and 100,000 units." Giuliano adds that Warner has an additional interest in the show's success as its Italo-Spanish presenter, Miguel Bosé, will be releasing an album Serena with WEA later in the year.

Senior A&R director at Sony Music Italy Rudy Zerbi (pictured left) is enthusi-



astic about the show's A&R potential. He "Unlike says: Saranno Famosi, which included acting dancing, and Trionfo is purely musical and the quality of

the contestants is extremely high. Our dream is to find the next Eros Ramazzotti. In terms of TV exposure, it's also great: normally an artist would have to wait years to get this sort of coverage."

Indeed, with the selection for the young artist section of next year's Sanremo Festival taking the form of a RAI TV show, Destinazione Sanremo, under the auspices of radio legend Claudio Cecchetto, it is clear that the talent show format has been embraced with enthusiasm in Italy.

However, Warner's Massimo Giuliano, who last year oversaw a number one hit with Lollipop, says he is cautious about the show's

A&R potential.

"I think these shows are good in terms of immediate sales, rather than the search for the next star,' he says. "Lollipop for example, were a phenomenon for a year, but they haven't really built on that.'

Giuliano is, however, upbeat about the issue of TV exposure: "Italian record executives constantly complain about the lack of television space for young artists and for this reason a show like this, which offers several months' of prime time, is splendid."

number eight two weeks after its July 29 release. Aserejé went straight to number one in Switzerland and the Netherlands in August, when it jumped from 54 to

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week 37/02 © VNU Business Media

# **BORDER BREAKERS**

TW	LW	WOC	Artist/Title Original Label	Country Of Signing	TS
1	1	17	ELVIS VS. JXL/A LITTLE LESS CONVERSATION (RCA)	HOLLAND	49
2	2	23	Tiziano Ferro/Perdono (EMI)	Italy	31
(3)	6	4	Las Ketchup/Asereje/The Ketchup Song (Columbia)	Spain	20
4	3	12	Moony/Dove (I'll Be Loving You) (Cream/Positiva)	Italy	29
5	5	23	Mad'House/Like A Prayer (Bio/Various)	France	20
6	4	16	David Guetta/Love Don't Let Me Go (Virgin)	France	17
7	7	6	Manu Chao/Mister Bobby (Virgin)	France	14
8	8	20	David Charvet/Leap Of Faith/Jusqu'Au Bout (Mercury)	France	14
9	9	9	Safri Duo feat. Michael McDonald/Sweet Freedom (Universal)	Denmark	10
10	10	4	In-Grid/Tu Es Foutu (Tu M'As Promis) (Zyx)	Switzerland	10
11	12	6	Lasgo/Alone (A&S/Antler-Subway)	Belgium	10
12	11	10	Kate Ryan/Désenchantée (Antler-Subway)	Belgium	7
13	17	5	A-Ha/Lifelines (WEA)	Germany	14
14	14	3	Sash!/Ganbareh (X-IT/Virgin)	Germany	11
15	15	4	Orishas/Mujer (EMI)	France	5
16	18	39	Billy Crawford/Trackin' (V2)	France	6
17	13	26	A-Ha/Forever Not Yours (WEA)	Germany	10
18	16	4	Lutricia McNeal/Perfect Love (Bonnier)	Sweden	9
19	25	2	J.C.A./I Begin To Wonder (Virgin)	Italy	8
20	>	NE	Ace Of Base/Beautiful Morning (Mega/Edel)	Denmark	7
21	20	34	DB Boulevard/Point Of View (Illustrious/Airplane/Sony)	Italy	8
22	22	2	Lasgo/Something (A&S/Antler-Subway)	Belgium	5
23	>	NE	Wonderwall/In April (You Call My Name) (WEA)	Switzerland	5
24	>	RE	Mad'House/Holiday (Bio/Various)	France	7
25	24	2	Gigi D'Agostino/L'Amour Toujours (I'll Fly With You) (BXR/Media)	Italy	6

= This Week, LW = Last Week, WOC = Weeks On Chart, TS = Total Stations, NE = New Entry, RE = Re-Entry. Titles registering a significant point gain are awarded a bullet indicates the Road Runner award, assigned to the single with the biggest increase in chart points.

## **Coming specials in Music and Media**

### **SWEDEN SPOTLIGHT**

Cover date: September 21, Street date: September 16, Artwork deadline: September 9

### FINLAND SPOTLIGHT

Cover date: October 12, Street date: October 7, Artwork deadline: September 30

for details call Claudia Engel. tel: (+44) 207 420 6159 or call your local representative

# HOTLIN

**Edited by Hamish Champ** 

EMI Group could be ousted from the prestigious UK share index, the FTSE100, following a recent slump in the company's share price. Under FTSE100 rules the index is adjusted quarterly to reflect the largest capitalized companies in the country. EMI's shares fell to their lowest price for 15 years this week, valuing the company at approximately euros 1.9 billion.

German media and group Viva music announced a trading revenue increase of 7%



for the first half of 2002 to euros 54.7 million. The figure of euros 57.4 million for the same period last year had included exceptional sales totaling euros 6.3 million. The Cologne, Germany-based group reduced its H1 2002 EBITDA losses to euros 3.6 million, versus euros 9.4 million for the same period last year.

Major changes are apparently underway at Sony Music UK. Hotline understands that Columbia MD Blair McDonald's contract has not been renewed. Sources speculate that this could just be the first step in a complete restructuring of the company. Sony did not comment. Epic MD Nick Gatfield is apparently not affected by the changes.

Digital download service Pressplay is to focus its attention on the US market following European managing director David Fischer's exit. The service, which will be without a European presence for the foreseeable future, will "consider the best approach and timing to bring Pressplay to regions outside of the US", says a spokesman.

UK public broadcaster BBC's CHR station Radio 1 is giving up on its hugely influential Evening Session programme. Acknowledged as the standard bearer for Britpop acts including Oasis, Blur and Supergrass in the 90s, the show, which currently goes out three times a week, will cease to air at the end of this year. A Radio 1 spokesman said it had been "an amazing show but we've got to freshen the schedule up and keep it relevant"

The German Publishers' Association (DMV) has countered a claim by Universal Music International (UMI) that collection society BIEM operates as a monopoly on the licensing of mechanical reproduction rights across Europe. UMI's move was "an attempt to offload some of [the record industry's] current economic problems onto copyright holders and music publishers", says DMV managing director Heinz Stroh.

Swedish public broadcaster SR's youthoriented station P3 has walked out of judging this year's Swedish Grammi Awards, saying its position had been compromised by the decision of the local IFPI office to change a number of the voting criteria. Local indie label MNW has boycotted the event for the same reason.

Italian media giant RAI is in talks with the country's football authorities which could see it corner exclusive TV and radio rights to all games in the forthcoming season, which kicks off on September 15, for approximately euros 50 million. RAI is already embroiled in a row with clubs in Serie A,-the top division,-over cash-forrights, which has delayed the season by two weeks.



week 37/02

# **Major Market Airplay**

©VNU Business Media

The most aired songs in Europe's leading radio markets

TW=This Week, LW=Last Week, WOC=Weeks On Chart, TS=Total Stations

/	1 1	~	UNITED KINGD	OM	
TW	LW	WOC	Artist/Title	Original Label	TS
1	1	2	SUGABABES/ROUND ROUND	(ISLAND)	19
2	2	7	Darius/Colourblind	(Mercury)	13
3	3	7	Milky/Just The Way You Are	(Multiply)	13
4	4	9	Vanessa Carlton/A Thousand Miles	(A&M)	16
5	6	5	Atomic Kitten/The Tide Is High (Get The Feeling) (I	nnocent/Virgin)	12
6	5	3	Appleton/Fantasy	(Polydor)	11
7	15	4	Ms. Dynamite/Dy-Na-Mi-Tee	(Polydor)	10
8	8	6	Abs/What You Got	(S/RCA)	13
9	9	2	Sarah Whatmore/When I Lost You	(RCA)	10
10	7	17	Kylie Minogue/Love At First Sight	(Parlophone)	12
11	11	2	Anastacia/Why'd You Lie To Me	(Epic)	9
12	17	3	Ronan Keating/I Love It When We Do	(Polydor)	9
13	10	11	Gareth Gates/Anyone Of Us (Stupid Mistake)	(S/RCA)	11
14	16	3	Stargate/Easier Said Than Done	(Telstar)	6
15	12	7	Shakira/Underneath Your Clothes	(Epic)	10
16	14	4	Moby/Extreme Ways	(Mute)	7
17	18	4	3rd Edge/In & Out (Q-Zone	/Parlophone)	5
18	0	NE	Jakatta ft. Seal/My Vision	(Rulin)	6
19	19	8	Britney Spears ft.Pharrell Williams/Boys	(Jive)	8
20	0	RE	Hear'Say/Lovin' Is Easy	(Polydor)	8

Compiled by M&M on the basis of playlist reports, using a weighted-scoring system,

LW	WOC	Artist/Title	,
1	13	ATOMIC KITTEN/IT'S OK	(INI
5	6	No Angels/Still In Love With You	
3	14	Vanessa Carlton/A Thousand Mil	les
2	14	Shakira/Underneath Your Clothes	3
6	3	Ronan Keating/I Love It When W	le Do

Natural/Let Me Count The Ways

Tiziano Ferro/Perdono

Marque/Wonderman Sugababes/Round Round

Sophie Ellis-Bextor/Get Over You Kylie Minogue/Love At First Sight Holly Valance/Kiss Kiss

Ronan Keating/If Tomorrow Never Comes Wonderwall/Just More Jeanette/Sunny Day

Wonderwall/In April (You Call My Name)
Las Ketchup/Asereje/The Ketchup Song (
Sophie Ellis-Bextor/Murder On The Dancefloor
Ace Of Base/Beautiful Morning
Orange Blue/Forever

Compiled by M&M on the basis of playlist reports, using a weighted-scoring system,

based on audience size.





(INNOCENT/VIRGIN) 10

(A&M)

(Polydor)

(Polydor)

(EMI)

(WEA)

(Edel)

(Ariola) (Island)

(Ariola) (Polydor) (Parlophone) (London)

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### **FRANCE**

TW	LW	WOC	Artist/Title	Local Label
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	1 2 3 4 5 6 7 8 9 9 10 11 12 13 14 15 16 17 18	12 11 5 10 17 10 7 18 12 7 10 16 8 5 9 21 6 4	DAVID GUETTA/LOVE DON'T LET ME GO Sophie Ellis-Bextor/Murder On The Dance Floo. P. Diddy ft. Usher & Loon/I Need A Girl (part 1) lean-Jagues Goldman/Les Choses Indochine/J'Ai DemandéA La Lune Eminem/Without Me Vanessa Carlton/A Thousand Miles Eve/Got What You Need The Calling/Wherever You Will Go Saïan Supa Crew/A Demi Nue UB40 & Nuttea/Cover Up Calogero/En Apesanteu Cunnie Williams/Come Back To Me Zebda/L'Erreur Est Humaine Ashanti/Foolish Nickelback/How You Remind Me Kylie Minogue/ Love At First Sight Elvis vs. JXL/A Little Less Conversation	(VIRGIN) r (Polydor) (Bad Boy) (Columbia) (Columbia) (Interscope) (A&M) (Polydor) (BMG) (Source) (Virgin) (Mercury) (ULM) (Barclay) (Def Jam) (Roadrunner) (EMI) (RCA)
19	19	2	Brandy/Full Moon	(East West)
20	20	8	Rohff & Assia/5.9.1	Hostile/Virgin)
21	21	4	MC Solaar/Inch'Allah	(East West)
22	22	20	Natasha St. Pier/Tu Trouveras	(Columbia)
23	23	5	Renaud & Axelle Red/Manhatten Kaboul	(Virgin)
24	24	4	Sheryl Crow/Soak Up The Sun	(A&M)
25	25	18	Mad'House/Like A Prayer	(Universal)

Data supplied by SNEP/YACAST from an electronically monitored panel of national and regional stations. Songs are ranked by number of plays and weighted by audience











NE

### THE NETHERLANDS

al Label	TV
(M&A	1

### ITALY

Original Label TS

LW	woc	Artist/Title	Original Label	TS	TW	LW	WOC	Artist/Title	Local La
2 > 1 3 4 > 7 7 20 9 10 17 12 11 > 8 14 6 13 16 15	5 NE 13 7 NE 16 2 7 5 2 2 12 NE 20 2 19 10 8 4	RONAN KEATING/I LOVE IT WHEN WE'S Sugababes/Round Round Sophie Ellis-Bextor/Get Over You Vanessa Carlton/A Thousand Miles George Michael/Shoot The Dog Anastacia/Why'd You Lie To Me Kylie Minogue/Love At First Sight Robyn/Keep This Fire Burning Moby/Extreme Ways Zididada/Walking On Water Appleton/Fantasy C 21/Stuck In My Heart Paola/Above The Candystore LeAnn Rimes/Life Goes On A-Ha/Forever Not Yours Sahlene/Runaway Shakira/Underneath Your Clothes Atomic Kitten/It's Ok Patrik Isaksson/Hur Kan Du Lova Mig Nelly ft. Kelly Rowland/Dilemma	(Island)	11 10 11 10 9 8 8 6 6 7 4 6 4 5 3 3 4 5 5 3 3	1 2 3 4 5 6 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 22 23 24 25 25 26 27 27 28 28 28 28 28 28 28 28 28 28 28 28 28	1 2 2 4 3 4 6 6 7 9 15 8 12 11 13 5 10 16 > 22 2 17 4 21 > 18 > 19	15 5 2 9 7 12 16 19 2 10 11 16 3 2 4 3 8 NE 18 RE 7	VANESSA CARLTON/A THOUSAND MILES In-Grid/Tu Es Foutu (Tu M'As Promis) Las Ketchup/Aserje/The Ketchup Song Liberty X/Just A Litle Tiziano Ferro/Perdono Shakira/Underneath Your Clothes Bløf/Mooie Dag Marco Borsato/Zij Sophie Ellis-Bextor/Get Over You Elvis vs. JXL/A Little Less Conversation Red Hot Chili Peppers/By The Way Ronan Keating/If Tomorrow Never Comes Tim Deluxe ft Sam Obernik/It Just Won't Do Avril Lavigne/Complicated Bryan Adams/Here I Am Sensation/Anthem 2002 Refax/Callin' Ya Name (Right Here) Celine Dion/Im Alive Kate Ryan/Désenchantée Nickelback/Too Bad P. Diddy ft. Usher & Loon/I Need A Girl Ronan Keating/I Love It When We Do Sophie Ellis-Bextor/Murder On The Dance Floo O-Town/All Or Nothing Jennifer Lopez ft. Nas/I'm Gonna Be Alright	(A&) (Columb (ZY) (Columb (EM) (Ep) (Ep) (Univers (Polyd) (Warner Bro (Bo) (Folyd) (Folyd) (Folyd) (Ep)
nniled	by MS	M on the bacie of playlist reports, using a we	ighted ecoring eyete	m	Data	cuppl	ind but	Airobaal, Madarland from an aleatronically manitored name! of	national (0)

1	1	15	VANESSA CARLTON/A THOUSAND MILES	(A&M)
2	2	5	In-Grid/Tu Es Foutu (Tu M'As Promis)	(ZYX)
	24	ž	Las Ketchup/Aserje/The Ketchup Song	(Columbia)
3 4 5 6 7	3	9	Liberty X/Just A Little	(V2)
5	4	7	Tiziano Ferro/Perdono	(EMI)
6	6	12	Shakira/Underneath Your Clothes	(Epic)
7	7	16	Bløf/Mooie Dag	(EMI)
8	9	19	Marco Borsato/Zij	(Universal)
9	15	2	Sophie Ellis-Bextor/Get Over You	(Polydor)
10	8	10	Elvis vs. JXL/A Little Less Conversation	(RCA)
11	12	11	Red Hot Chili Peppers/By The Way	(Warner Bros.)
12	11	16	Ronan Keating/If Tomorrow Never Comes	(Polydor)
13	13	3	Tim Deluxe ft Sam Obernik/It Just Won't Do	(Underwater)
14	5	2	Avril Lavigne/Complicated	(Arista)
15	10	4	Bryan Adams/Here I Am	(A&M)
16	16	3	Sensation/Anthem 2002	(ID&T Music)
17	>	NE	Relax/Callin' Ya Name (Right Here)	(WEA)
18	22	2	Celine Dion/I'm Alive	(Epic)
19	17	12	Kate Ryan/Désenchantée	(EMI)
20	14	3	Nickelback/Too Bad	(Roadrunner)
21	21	8	P. Diddy ft. Usher & Loon/I Need A Girl	(BMG)
22	>	NE	Ronan Keating/I Love It When We Do	(Polydor)
23	18	18	Sophie Ellis-Bextor/Murder On The Dance Floo	
24	>	RE	O-Town/All Or Nothing	(Jive)
25	19	7	Jennifer Lopez ft. Nas/I'm Gonna Be Alright	(Epic)
				(w.b.t.)

regional stations (8). Songs are ranked by number of plays and weighted by audience

1 44	LL	WOC	Artist little	Original Lanel	15
1	1	4	LAS KETCHUP/ASEREJE/THE KETCHUP SONG	(COLUMBIA)	3
2	2	7	Moby/Extreme Ways	(Mute)	3
3	3	4	Costarika ft. Ana Flora/Paraiso Do Mundo	(Not Listed)	3
4	4	5	George Michael/Shoot The Dog	(Polydor)	3
5	6	8	Rockik/Memories	(Rise)	3
6	7	5	Ago/Put On Your Red Shoes	(Media)	3
7	8	4	Cesare Cremonini & Ballo/Gli Uomini E Le Donne Son	o Uguali (WEA)	3
8	9	5	Gianluca Grignani/L'Aiuola	(Universal)	3
9	10	57	Alex Britti/La Vasca	(Universal)	2
10	11	11	Goldpeople ft. Glenn Gregory/Music Don't	Stop (Zomba)	3
11	12	10	Jennifer Paige/Stranded	(Edel)	2
12	13	14	Dirotta Su Cuba/Sono Qui	(CGD)	2
13	14	11	MB/Il Telecomando	(Universal)	2
14	15	9	Valentina Giovagnini/Senza Origine	(Virgin)	2
15	16	18	Vanessa Carlton/A Thousand Miles	(A&M)	2
16	17	7	Res/They Say Vision	(MCA)	2
17	18	15	Paola & Chiara/Festival	(Columbia)	2
18	19	4	Daniela Pedali/Ya No Estas	(Sony)	2
19	20	6	Holly Valance/Kiss Kiss	(London)	2
20	>	$\mathbf{RE}$	Kylie Minogue/Love At First Sight	(Parlophone)	2
				_	

Compiled by M&M on the basis of playlist reports, using a weighted-scoring system, based on audience size.



20

### **SPAIN**

TW	LW	WOC	Artist/Title	Original Label	TS	
1	5	7	BRUCE SPRINGSTEEN & THE E-STREET BAND/THE	RISING (COLUMBIA)	3	
2	2	12	Valeria Rossi/Tre Parole	(Ariola)	3	
3	3	12	Las Ketchup/Asereje/The Ketchup Song	(Columbia)	3	
4	>	RE	Lucrecia/Mi Gente	(Not Listed)	3	
5	1	9	Jaime Urrutia/Castillos En El Aire	(DRO/East West)	3	
6	4	9	Pet Shop Boys/I Get Along	(Parlophone)	3	
7	7	5	Mana/Angel De Amor	(Warner Bros.)	3	
8	8	4	David Bisbal/Ave Maria	(Vale Music)	2	
9	6	7	George Michael/Shoot The Dog	(Polydor)	2	
10	9	3	Ketama/Muevete	(Mercury)	2	
11	10	3	Amaral/Toda La Noche En La Calle	(Virgin)	2	
12	11	3	Marta Sanchez/Soy Yo	(Muxxic)	2	
13	12	3	Miguel Bosé/Sereno	(WEA)	2	
14	13	3	Chenoa/Cuando Tu Vas	(Vale Music)	2	
15	14	3	Paulina Rubio/Baila Casanova	(Universal)	2	
16	15	3	Loona/Viva El Amor	(Universal)	2	
17	16	3	Patricia Manterola/Que El Ritmo No Par	re (Ariola)	2	
18	17	3	Merche/No Me Pidas Mas Amor	(Not Listed)	2	
19	18	13	David Civera/Que La Detengan	(Vale Music)	2	
20	19	3	Thalia/Tu Y Yo	(EMI)	2	
Compiled by M&M on the basis of playlist reports, using a weighted-scoring system,						

### **POLAND**

rw	LW	WOC	Artist/Title	Original Label	TS
1	1	6	A-HA/LIFELINES	(WEA)	3
2	3	9	Vanessa Carlton/A Thousand Miles	(A&M)	3
3	4	15	Shakira/Underneath Your Clothes	(Epic)	3
4	6	3	Ronan Keating/I Love It When We Do	(Polydor)	2
5	0	$\mathbf{RE}$	Futro/Spacer Po Milosc	(Sissy)	2
6	8	21	Lighthouse Family/Run	(Wild Card/Polydor)	2
7	9	17	Wilki/Baska	(Pomaton)	2
8	10	17	Myslovitz/Acidland	(Columbia)	2
9	11	6	Kasia Klich/Lepszy Model	(Not Listed)	2
10	12	10	Edyta Bartosiewicz/Niewinnosc	(Ariola)	2
11	13	5	Bruce Springsteen & The E-Street Band/	The Rising (Columbia)	2
12	15	2	Chris De Burgh/Guilty Secret	(A&M)	2
13	>	NE	David Bowie/Everyone Say Hi	(Columbia)	2
14	>	NE	Oxy.Gen/Billy Jean	(WEA)	2
15	16	14	Atomic Kitten/It's Ok	(Innocent/Virgin)	2
16	5	9	Varius Manx/Moje Eldorado	(Pomaton)	2
17	17	4	Cesaria Evora/Sodade	(BMG)	1
18	18	2	Tiziano Ferro/Perdono	(EMI)	1
19	19	18	Depeche Mode/Freelove	(Mute)	1
20	>	$\mathbf{RE}$	De Mono/Bez Przebaczenia	(Ariola)	1

Compiled by M&M on the basis of playlist reports, using a weighted-scoring system,



### **HUNGARY**

S	TW	LW	WOC	Artist/Title	Original Label
3	1	1	18	GROOVEHOUSE/HAJNAL (H	(UNGAROTON)
3	2	2	20	Unique/Csillagtenger	(Magneoton)
3	3	3	37	Alizee/MoiLolita	(Polydor)
2	4	4	28	Shakira/Whenever Wherever	(Epic)
2	5	5	31	Kylie Minogue/In Your Eyes	(Parlophone)
2	6	6	21	United/Keser? Mez	(EMI)
2	7	8	29	Sarah Connor/From Sarah With Love	(X-Cell/Epic)
2	8	9	23	Zanzibar/Szólj Már	(EMI)
2	9	10	37	Safri Duo/Baya Baya	(Universal)
2	10	7	29	Sophie Ellis-Bextor/Murder On The Danceflo	or (Polydor)
2	11	13	25	Bon Bon/Valami Amerika	(Universal)
2	12	11	37	Geri Halliwell/Calling	(EMI)
2	13	12	31	TNT/Nem Jön Alom A Szememre	(Magneoton)
2	14	14	23	Pet Shop Boys/Home And Dry	(Parlophone)
2	15	16	7	Kylie Minogue/Love At First Sight	(Parlophone)
2	16	17	19	Nelly Furtado/On The Radio	(Dreamworks)
1	17	>	NE	Alcazar/Don't You Want Me	(RCA)
1	18	18	35	Alcazar/Sexual Guarantee	(RCA)
1	19	19	19	Britney Spears/Overprotected	(Jive)
1	20	20	18	Natalie Imbruglia/Wrong Impression	(RCA)

Compiled by M&M on the basis of playlist reports, using a weighted-scoring system

### & Medias forthcoming spotlight on Sweden introducing

issue

date September

deadline September 9

29 2002 August

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# IFPI Platinum Europe Awards 2002

# A celebration of musical talent in Europe





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### Introduction: JAY BERMAN, chairman & CEO of IFPI

he Platinum Awards recognise the creativity and diversity of recording artists in Europe. It is a great achievement to sell one million albums across the world—to go platinum. But it is truly an astonishing achievement to sell a million in a region with as many cultural and linguistic differences as Europe. That is why Platinum Europe is a special award.

A total of 123 new albums have gone Platinum since the last Awards ceremony in the year 2000. The winning artists come from 11 EU countries and from eight other territories including the United States, Russia and Columbia.

It is a tribute to the music sector in Europe that 65 per cent of these Platinum-winning albums come from the countries of the European Union.

The 2002 IFPI Platinum Awards show saw acts from across Europe that range in musical style from rhythm and blues to pop and rock, and from Euro dance to vintage jazz. They come from a variety of European countries and perform in several different languages.

These artists gave just a flavour of the richness of talent that exists in Europe today.

But this success should not be taken for granted. The recording industry is facing a critical time in its development. The time, effort and talent that artists invest in their work is being devalued by a so-called free music culture.

It should never be forgotten that making music

is a creative process that sustains the livelihoods of artists, songwriters, record producers, publishers, recording studios and record retailers. Their intellectual property should not be made available without their consent. Because technology makes it possible to take music freely, that doesn't make it right.

Your support has been invaluable in the past. We now need your help to ensure that this industry has a successful future.

The European Commission is working on a draft EU Enforcement Directive. We need this

urgently and it should be an effective Communitywide instrument for dealing with piracy. The Commission and Parliament could also provide support by ensuring that music is treated like any other cultural product in terms of VAT.

Music is something that we hear every day of our lives. Yet it retains a magical quality, an ability to transport us beyond our ordinary, daily concerns.

With the 2002 IFPI Platinum Awards show, we wanted to share with you just a little bit of that



### Welcome address: NEIL KINNOCK, vice-president of the European Commission

his is a night to recognise and celebrate the vitality and variety of European music. It is a cultural and economic force in its own right. It accounts for a third of the global music retail market. It generates 600,000 jobs and over €12 billion worth of sales in Europe alone. And, most of all, it entertains the people of our continent and every other continent across the planet.

European artists have won-and kept-millions of fans, topped charts and toured to packed audiences all across the globe. And they'll go on doing that. So it is right that we honour the boundless creativity of the musicians, the writers, the composers, performers and producers who make the music.

The Platinum Award is special because it gives clear recognition to European artists in their own home territory. And it is also unique in Europe because it is sales-based. So it is the music buying public that votes for these artists and this music with their euros and-just the next year or sotheir pounds and kroner.

The diversity of music in Europe is, of course, huge. That's a great source of strength—so are the facts that music knows no boundaries in our continent and music brings together people from every area, class and origin in our continent.

That breadth would be an asset at any time. But today, when some political interests are again trying to plant and to harvest racism in our continent, the ability of music to break through the borders in people's minds, and to show prejudice for the evil stupidity that it is gives it a particular value.

For many decades popular music has promoted enjoyment and mutual understanding in Europe and across the rest of the world, increasingly projecting culture and producing work, new ideas and economic success.

Those qualities have to be sustained—which is why the European Union has to play a part in safeguarding the future of the recording industry and the genius, talent and enterprise that makes it great. That means having sensible laws to deter copyright abuse and combat music piracy. The European Commission is now working on a draft of a European Union Enforcement Directive that will harmonise and, therefore, strengthen penalties for such theft across the Union.

It's a serious task. When pirated music takes over 25% of sales in Spain and Italy and over 50% in Greece, for instance, we don't just need to punish the crime, we need to deter it—we need to stop the piracy before it starts by getting rid of the current weaknesses and inconsistencies in the laws of Europe. And just in case anyone thinks that this is the ambition of some bureaucratic killjoys in Brussels they need to be told:

- First, when people buy a pirate CD from a street seller they make a short-term saving but they are weakening the ability of the recording companies to produce, to invest and to discover and sign up fresh talent. In short, increased piracy leads to a dead end in music.
- Second, people should know that when they buy a pirate CD the money often goes to organised crime networks that use the easy revenue from illegal CDs to finance drug dealing, trafficking in arms and people, and other villainy.

That's not an exaggeration, it's happening on our continent now. The real price of piracy is paid by the whole of society. That's why we've got to combat the crooks, ensure fair practices, and secure the future of a flourishing recording industry in Europe.

The main base for that, of course, isn't lawmakers or governments, or corporate executives or marketing experts. It's the raw talent, the fanatical hard work and, often, the sheer guts of the people who give us the music. We congratulate them. We thank them. And we say "Keep on giving us the Sound of Europe"

# Celebrating 'the Sound of Europe'

IFPI Platinum Europe Awards, Brussels, Wednesday 10 July 2002.

he fourth IFPI Platinum Europe Awards were a celebration of "the Sound of Europe", in the words of European Commission vicepresident Neil Kinnock, and "the incredible strength of European music", according to the evening's host Jean Michel Jarre.

The purpose of the event, which took place on July 10 at the Plaza Hotel in Brussels, was to "honour the boundless creativity of the musicians, the writers, the composers, performers and producers who make music," as Kinnock described in his introduction speech.

The bi-annual gathering celebrates artists who sold over one million albums over the previous two years. For the first time, the IFPI welcomed its first ever sponsor of the Award—Music Control, the leading European broadcast music monitoring service.

Present in Brussels for the event were octogenarian French jazz singer Henri Salvador (Source/Virgin), Finland's dance act Bomfunk MC's (Sony Music) and UK band Blue (Innocent/Virgin), all of whom performed for an audience of European policy makers and industry executives.

Other acts present to receive IFPI Platinum awards from hosts were Hélène Segara from France (Orlando/Warner), Estopa from Spain (BMG), Axelle Red from Belgium (Virgin)-who thanked "the million people who did not download my music but paid for it"-and Marius-Mueller Westernhagen from Germany (Warner)

A special honour for Outstanding Contribution to Music was given to Italian tenor Luciano Pavarotti, and Bob Geldof received an award for his Exceptional Contribution to Music

Pavarotti, said IFPI chairman and CEO Jav Berman. "brought classical music to the widest audience" and his contribution "goes beyond music". Pavarotti-who was greeted by a standing ovation—dedicated his Award "to the people who have been working with me for 40 years and who helped me be so popular."

Geldof was welcomed by a video accolade from fellow Irishmen U2, whose frontman Bono said: "You have influenced us in a way we cannot express." Receiving his award, Geldof called for the industry and politicians-the people "who have the power"to renew their efforts over famine relief in the African continent. He urged the audience "to extend the hand of unity to Africa". "The people who die there are very near to us," he said.

A crowd of 400 selected guests attended the evening, including Mario Monti, Commissioner in charge of competition, and Erkki Likanen, Commissioner in charge of information society, as well as a number of MEPs and policy makers from the various Commission departments.

The audience was also composed of music

industry executives including Warner Music Europe president Paul-Rene Albertini, BMG Europe COO Tim Bowen, EMI Recorded Music Europe Emmanuel de Buretel, Sony Music Europe president Paul Burger, and Universal Music International president and COO John Kennedy.

As the evening came to a close, veteran jazzman Salvador took the stage accompanied by Belgian harmonica player Toots Thielemans and got the crowd on its feet with his swinging jazz.

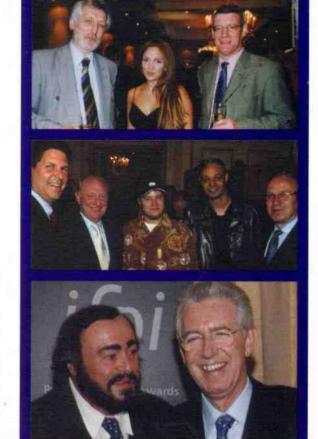
"It was really an enjoyable and beautiful evening," commented Gerd Gebhardt, chairman of IFPI Platinum Europe's communication committee. "Everything went smoothly and showed that in our business, it all comes down to music."

"It was a great night," concurred Universal Music International's Kennedy. "It exposed European music in all its diversity and showed the strength of the European music industry. Jarre was a fantastic ambassador and Neil Kinnock sent us a very good message which was said with sincerity."

"It was a cool show with an impressive line-up of artists, with Pavarotti and Geldof, and Salvador brought a touch of warmth through his music," said EMI's de Buretel, who added he was impressed by "the turn out from European Union policy makers".

De Buretel said the evening was a way to reach to EU's legislators in an very informal manner on three important issues on the industry's agenda: the fight against piracy, the VAT rate on records and the extension of copyright duration.

Speaking after the show, Kinnock said he found the evening "wonderful", presenting "a mixture of music from different genres and artists from different nationalities. There is a wide diversity and creativity in Europe. The world should watch out-the Europeans are coming!"



Martin, vice-president of the European Parliament. Second top, from left: Sony Music Europe president Paul Burger, Neil Kinnock, Ismo and Raymond from Bomfunk MC's, and EU information society commissioner Erkki Liikanen. Above, from left: Luciano Pavarotti with Mario Monti,

Top: Hélène Segara with Bill Miller MEP (left) and David

**EU Commissioner for Trade.** ● Below: Marius Mueller-Westernhagen (right) with Gerd Gebhardt, chairman of IFPI Platinum Europe's

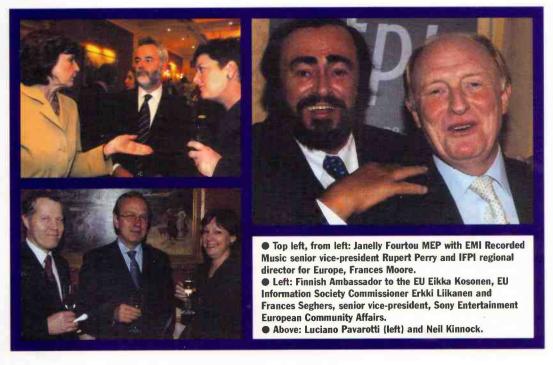
communications committee.

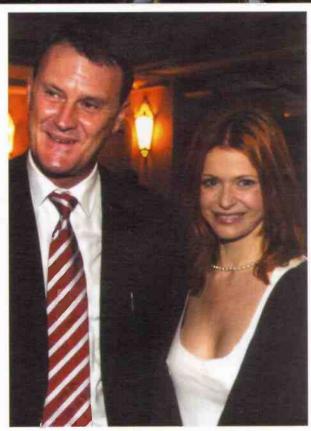


From left: Sir Bob Geldof with partner Jeanne Marine, Fiona Commins de Montaignac, manager-director of Cream Creative Management, Belgian Minister of Justice Marc Verwilghen, French artist Jean Michel Jarre and EU Commission vice-president Neil Kinnock.



IFPI Platinum Awards winners with EU officials. Back row, from left: Belgian Minister of Justice Marc Verwilghen, Antony Costa, Simon Webbe, Duncan James and Lee Ryan of Blue, Ismo and Raymond from Bomfunk MC's with singer Jessica Folcker. Middle row, from left: David and José Muñoz from Estopa, Henri Salvador, Gerd Gebhardt, chairman of IFPI Platinum Awards committee, Frances Moore, director of IFPI's European Regional Office, EU Information Society Commissioner Erkki Liikanen, Toots Thielemans. Front row, from left: Sir Bob Geldof, Hélène Segara, IFPI chairman and CEO Jay Berman, European Commission vice-president Neil Kinnock, Jean Michel Jarre and Marius Mueller-Westernhagen.





Virgin artist Axelle Red with Marc Verwilghen, the Belgian Minister of Justice.

# Congratulations to all our Platinum Europe Award winners



André Rieu · Andrea Bocelli · Barry White · Bee Gees · Björk · blink-182

Bob Marley & The Wailers · Bon Jovi · Dire Straits · Dr. Dre · Elton John · Eminem

Enrique Iglesias · Gabrielle · Gérald De Palmas · Hear'Say · INXS · L5 · Lighthouse Family

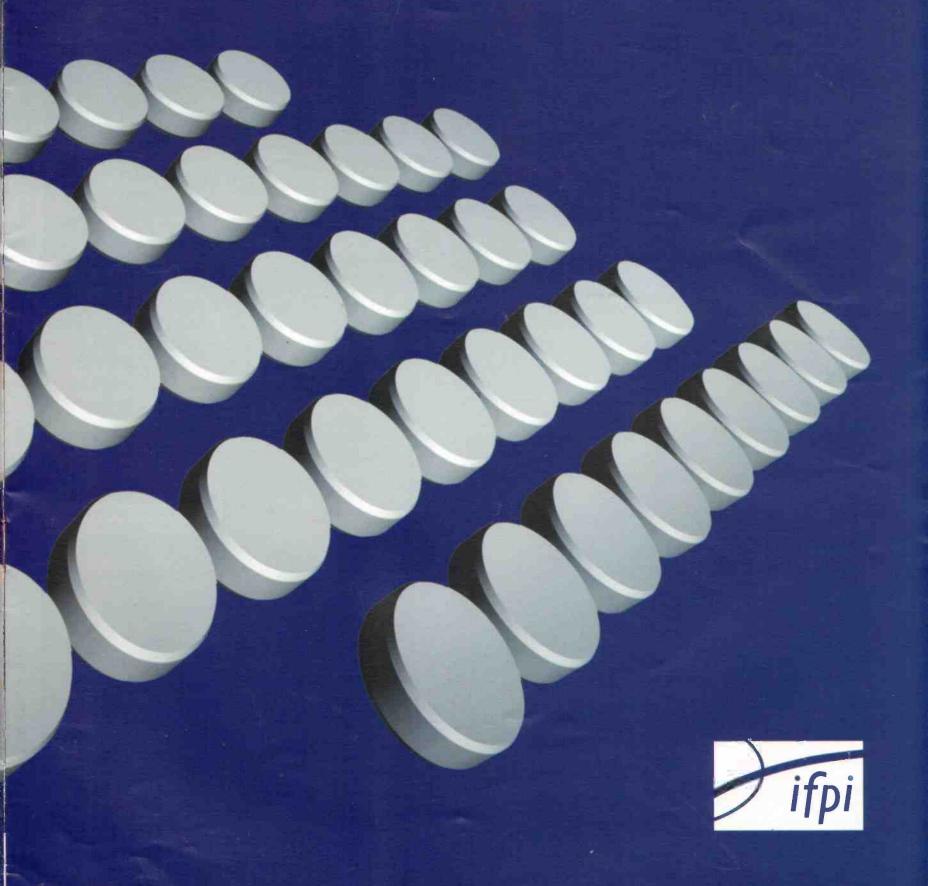
Limp Bizkit · Lionel Richie · Mark Knopfler · Mary J. Blige · Mylène Farmer · Nelly Furtado

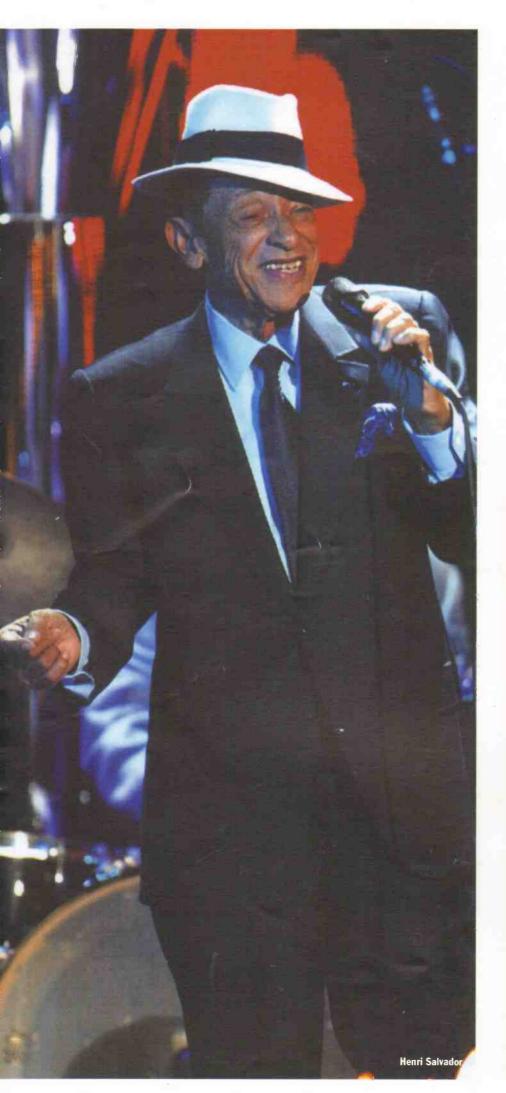
No Angels · Noir Désir · OST: Braveheart · OST: Bridget Jones's Diary

OST: Les 10 Commandements · OST: Moulin Rouge · OST: Pulp Fiction

OST: Romeo Et Juliet - De La Haine · Rammstein · Ronan Keating · S-Club 7 · Shaggy

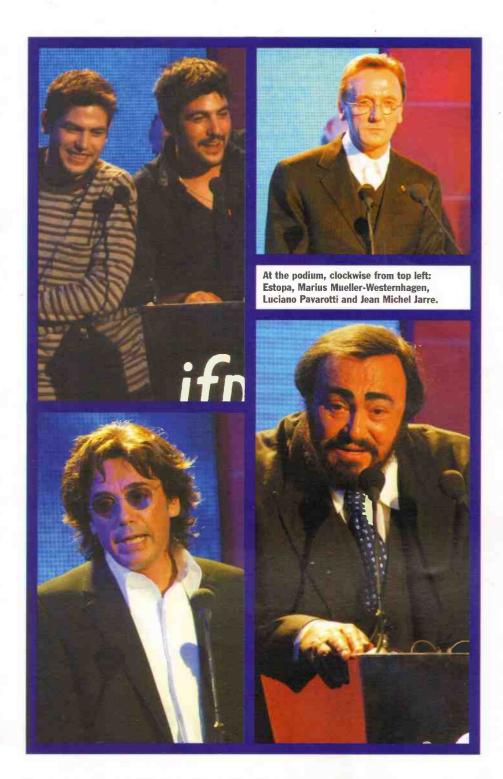
Shania Twain · Sonique · Star Academy · Sting · Tatu · Texas · U2 · Vangelis · Zucchero

















- Top: Hélène Segara arrives at the IFPI Platinum Europe Awards Show.
   Above: Bomfunk MC's in action with Jessica
- Folcker.

   Left: Blue perform at the IFPI Platinum Europe Awards Show.



From left: Erkki Liikanen, EU Commissioner for Information Society, with US Ambassador to the EU Rockwell Schnaibel, Bomfunk MC's members Raymond and Ismo, Jacqueline Manders and Toine Manders MEP.

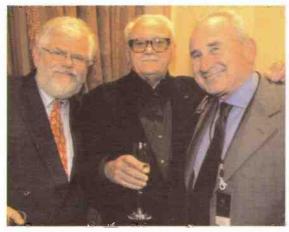






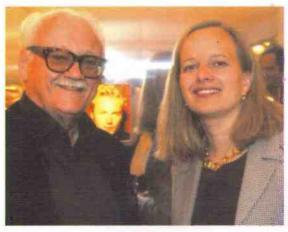
- Top: Francine Cunningham, Emma Pike and Barbara Hoogland of IFPI's European Regional Office with Lee Ryan and Duncan James of Blue.
- Above: European Commission officials Jörg Reinbothe (DG internal market), Raimund Raith (legal service) and Rogier Wezenbeek (DG internal market).
- Below, from left: Three MEPs at the cocktail—Nicholas Clegg, Malcolm Harbour and Willy De Clercq.





- Above, from left: Dah Häggqvist, from Swedish company Gazell Music, with Belgian artist Toots Thielemans and IFPI chairman and CEO Jay Berman.
- Below: Jonathan Morrish, Sony Music Europe vide-president communications (left), with Warner Music International vicepresident corporate communications Brian Southall.





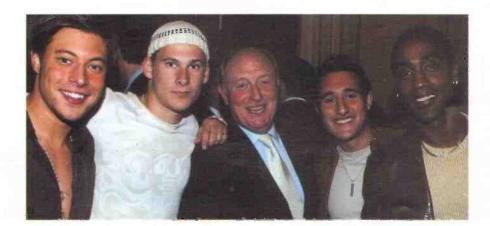
- Above: Belgian artist Toots Thielemans with Lousewies van
- Below: European Commission vice-president Neil Kinnock with British act Blue.





- Top (from left): Jay Berman with a team from the evening's sponsors Music Control: Evelin Kuhnle Salvador, manager Music Control Portugal, Marc Russell, director, Music Control, Amy Howard, manager, Music Control International.
- Middle: José (fourth from left) and David Muñoz (sixth from left) of Spanish band Estopa with BMG Executives, from left: BMG Europe senior VP marketing Yoel Kenan, BMG Spain exploitation manager Sonsoles Armendariz, David Muñoz's wife; Estopa's guitarist Jose; BMG Europe COO Tim Bowen, BMG Benelux president Rob Schouw, Thierry Thielemans and Estopa's manager Leon Heredia.
- Bottom (from left): Costa Pilavachi, president of Decca Music Group, Luciano Pavarotti and John Kennedy, president and COO of Universal Music International.







Paul Vandoren (centre), EU Commission, trade DG, with his wife (left) and Maria Martin-Prat from IFPI's Secretariat.

# **IFPI Platinum Europe Award Winners 2000-02**

ARTI

**DAVID GRAY** 

**EMINEM** 

**GORILLAZ** 













LEVEL

ARTIST	ALBUM	(record comp	any)
2000			

ALEJANDRO SANZ	EL ALMA AL AIRE (Warner Music International)	1
	· ·	
ALL SAINTS	SAINTS & SINNERS (Warner Music International)	1
BEATLES	1 (EMI)	7
BEE GEES	ONE NIGHT ONLY (Universal Music)	2
BON JOYI	CRUSH (Universal Music)	2
CHRISTINA AGUILERA	CHRISTINA AGUILERA (BMG)	1
CORRS, THE	IN BLUE (Warner Music International)	3

UNISTINA AUDILERA	CHRISTINA AUGILERA (DINU)	1
CORRS, THE	IN BLUE (Warner Music International)	3
CROWDED HOUSE	RECURRING DREAM (EMI)	2
DR.DRE	2001 (Universal Music)	1
ERIC CLAPTON & B.B. KING	RIDING WITH THE KING (Warner Music International)	1
EROS RAMAZZOTTI	EROS (BMG)	5
EROS RAMAZZOTTI	STILELIBERO (BMG)	2
FAT BOY SLIM	YOU'VE COME A LONG WAY BABY (Sony Music Europe)	2
GABRIELLE	RISE (Universal Music)	1
HÉLÈNE SEGARA	AU NOM D'UNE FEMME (Warner Music International)	1
JAMIROQUAI	TRAVELLING WITHOUT MOVING (Sony Music Europe)	3
JOE COCKER	GREATEST HITS (EMI)	1

PLAYING MY GAME (Virgin Records)

OST (VONDA SHEPHERD)	SONGS FROM ALLY McBEAL (Sony Music Europe)
PATRICK BRUEL	JUSTE AVANT (BMG)
RADIOHEAD	KID A (EMI)
RICKY MARTIN	SOUND LOADED (Sony Music Europe)
S CLUB 7	7 (Universal Music)
SADE	LOVERS ROCK (Sony Music Europe)
STING	BRAND NEW DAY (Universal Music)
U2	ALL THAT YOU CAN'T LEAVE BEHIND (Universal Music)
WESTLIFE	WESTLIFE (BMG)
WESTLIFE	COAST TO COAST (BMG)

**GREATEST HITS (BMG)** 

0004	3
2001	

WHITNEY HOUSTON

LENE MARLIN

		Section 1
ADRIANO CELENTANO	ESCO DI RADO E PARLO ANCORA MENO (Sony Music Europe)	1
ALICIA KEYS	SONGS IN A MINOR (BMG)	1
ANASTACIA	NOT THAT KIND (Sony Music Europe)	3
ANDRE RIEU	STRAUSS & CO (Universal Music)	3
ANDREA BOCELLI	SOGNO (Universal Music)	2
ANDREA BOCELLI	ROMANZA (Universal Music)	6
ANDREA BOCELLI	CIELI DI TOSCANA (Universal Music)	1

IST	ALBUM	(record	company)	

BARRY WHITE	THE ULTIMATE COLLECTION (Universal Music)	3
BEE GEES	THE RECORD — THEIR GREATEST HITS (Universal Music)	1
BJORK	HOMOGENIC (Universal Music)	1
BLUR	THE BEST OF (EMI)	1
BOB MARLEY AND THE WAILERS	ONE LOVE: THE VERY BEST OF BOB MARLEY (Universal Music)	1
BON JOAI	CROSS ROADS (Universal Music)	7
BON JOVI	ONE WILD NIGHT 2001 (Universal Music)	1

00PS!... I DID IT AGAIN (Zomba Records)

WHITE LADDER (Warner Music International)

THE SLIM SHADY LP (Universal Music)

BUENA VISTA SOCIAL CLUB	BUENA VISTA SOCIAL CLUB (World Circuit)
	· ·
COLDPLAY	PARACHUTES (EMI)
CORRS, THE	TALK ON CORNERS (Warner Music International)
CORRS, THE	BEST OF THE CORRS (Warner Music International)
CRAIG DAVID	BORN TO DO IT (Telstar Records)
DAFT PUNK	DISCOVERY (Virgin Records)

DEPECHE MODE	EXCITER (Mute)
DESTINY'S CHILD	THE WRITING'S ON THE WALL (Sony Music Europe)
DESTINY'S CHILD	SURVIVOR (Sony Music Europe)
DIRE STRAITS	SULTANS OF SWING (Universal Music)
ELTON JOHN	SONGS FROM THE WEST COAST (Universal Music)

EMINEM	THE MARSHALL MATHERS LP (Universal Music)
ESTOPA	ESTOPA (BMG)
FRANK SINATRA	MY WAY — THE BEST OF (Warner Music International)
GAROU	SEUL (Sony Music Europe)

**GORILLAZ (EMI)** 

HEAR'SAY	POPSTARS (Universal Music)
HENRI SALVADOR	CHAMBRE AVEC VUE (EMI)
INXS	GREATEST HITS (Universal Music)
JAMIROQUAI	A FUNK ODYSSEY (Sony Music Europe)
LA OREJA DE VAN GOGH	EL VIAJE DE COPPERPOT (Sony Music Europe)
LENNY KRAVITZ	GREATEST HITS (Virgin Records)
LIMP BIZKIT	CHOCOLATE STARFISH AND THE HOTDOG (Universal Music)

LH	MP BIZKIT	SIGNIFICANT OTHER (Universal Music)	1	
LIN	IKIN PARK	HYBRID THEORY (Warner Music International)	2	
LIC	ONEL RICHIE	RENAISSANCE (Universal Music)	1	
M/	IDONNA	GHV2 (Warner Music International)	2	
M/	IRK KNOPFLER	SAILING TO PHILADELPHIA (Universal Music)	2	
MI	CHAEL JACKSON	INVINCIBLE (Sony Music Europe)	2	
MO	)BY	PLAY (Mute)	4	
MC	DNICA NARANJO	PALABRA DE MUJER (Sony Music Europe)	1	









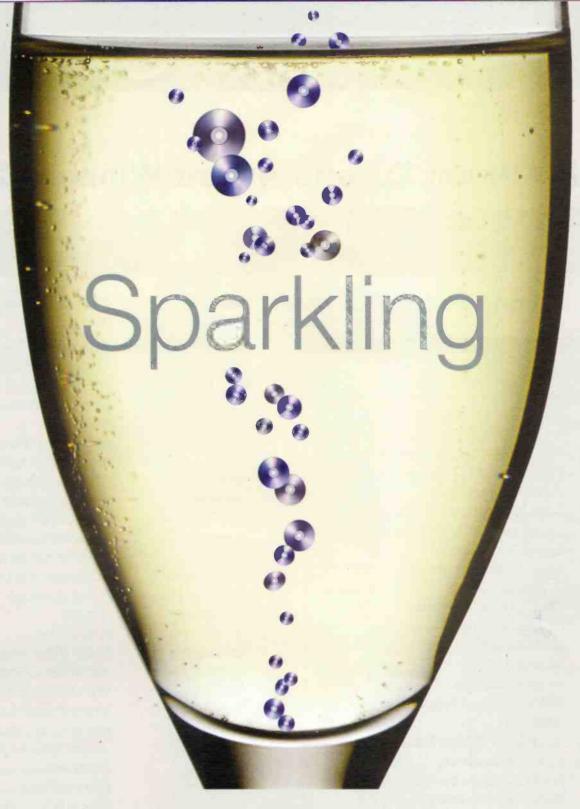




































































### **IFPI Platinum Europe Award Winners 2000-02**



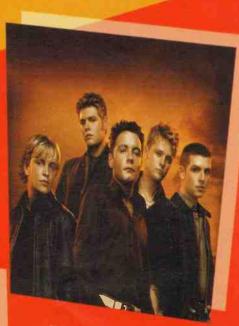
ARTIST	ALBUM (record company)	LEVEL	ARTIST	ALBUM (record company)	LEVEL
2001 (continued)			BLINK 182	ENEMA OF THE STATE (Universal Music)	1
			BLUE	ALL RISE (Virgin Records)	1
MYLENE FARMER	INNAMORAMENTO (Universal Music)	1	BRITNEY SPEARS	BRITNEY (Zomba Records)	1
NELLY FURTADO	WHOA NELLY! (Universal Music)	1	CELINE DION	A NEW DAY HAS COME (Sony Music Europe)	2
NO ANGELS	ELLE'MENTS (Universal Music)	1	DIDO	NO ANGEL (BMG)	5
OFFSPRING, THE	CONSPIRACY OF ONE (Sony Music Europe)	1	DIE TOTEN HOSEN	OPIUM FÜRS VOLK (Jochens Kleine Plattenfirma)	1
TZO	THE MATRIX (Warner Music International)	1	EMINEM	THE EMINEM SHOW (Universal Music)	1
OST	LES 10 COMMANDEMENTS (Universal Music)	1	ENRIQUE IGLESIAS	ESCAPE (Universal Music)	1
OST	PULP FICTION (Universal Music)	3	ENRIQUE IGLESIAS	ENRIQUE (Universal Music)	2
OST	BRIDGET JONES'S DIARY (Universal Music)	2	ENYA	PAINT THE SKY WITH STARS (Warner Music International)	3
OST	ROMEO ET JULIETTE — DE LA HAINE (Universal Music)	2	ENYA	A DAY WITHOUT RAIN (Warner Music International)	3
<b>OST</b>	MOULIN ROUGE (Universal Music)	1	GABRIELLE	DREAMS CAN COME TRUE (Universal Music)	1
PINK FLOYD	ECHOES: THE BEST OF PINK FLOYD (EMI)	2	GÉRALD DE PALMAS	MARCHER DANS LE SABLE (Universal Music)	1
RADIOHEAD	THE BENDS (EMI)	1	JENNIFER LOPEZ	J.LO (Sony Music Europe)	2
REM	REVEAL (Warner Music International)	1	KYLIE MINOGUE	FEVER (EMI)	2
ROBBIE WILLIAMS	I'VE BEEN EXPECTING YOU (EMI)	4	L5	L5 (Universal Music)	1
RONAN KEATING	RONAN (Universal Music)	2	LAURA PAUSINI	THE BEST OF LAURA PAUSINI (Warner Music International)	_
SANTANA	SUPERNATURAL (BMG)	6	LIGHTHOUSE FAMILY	WHATEVER GETS YOU THROUGH THE DAY (Universal Music)	
SHAGGY	HOTSHOT (Universal Music)	2	LIONEL RICHIE	,	
SHANIA TWAIN	COME ON OVER (Universal Music)	7	MADONNA	TRULY — THE LOVE SONGS (Universal Music)	1
ST GERMAIN	TOURIST (EMI)	1	MADONNA	RAY OF LIGHT (Warner Music International)	- 1
STING	THE VERY BEST OF STING & THE POLICE (Universal Musi	c) 2	MANU CHAO	MUSIC (Warner Music International)	1
STING	ALL THIS TIME (Universal Music)	1	MARY J BLIGE	PROXIMA ESTACION: ESPERANZA (Virgin Records)	1
TEXAS	GREATEST HITS (Universal Music)	3		NO MORE DRAMA (Universal Music)	1
TOPLOADER	ONKA'S BIG MOKA (Sony Music Europe)	1	NICKELBACK	SILVER SIDE UP (Roadrunner International)	1
TRACY CHAPMAN	COLLECTION (Warner Music International)	1	NOIR DESIR	666.667 CLUB (Universal Music)	1
TRAVIS	THE INVISIBLE BAND (Sony Music Europe)	1	OST	BRAYEHEART (Universal Music)	1
U2	THE BEST OF 1980-1990 (Universal Music)	6	OST WANN TIEROEN	THE LORD OF THE RINGS (Warner Music International)	1
UB40	THE VERY BEST OF (Virgin Records)	1	OST — YANN TIERSEN	LE FABULEUX DESTIN D'AMELIE POULAIN (Virgin Records)	1
VANGELIS	PORTRAITS (Universal Music)	1	RAMMSTEIN	MUTTER (Universal Music)	1
WESTERNHAGEN	SO WEIT — BEST OF (Warner Music International)	1	RED HOT CHILI PEPPERS	CALIFORNICATION (Warner Music International)	4
ZUCCHERO	THE BEST OF ZUCCHERO (Universal Music)	3	ROBBIE WILLIAMS	SING WHEN YOU'RE WINNING (EMI)	4
	·		ROBBIE WILLIAMS	SWING WHEN YOU'RE WINNING (EMI)	4
2002			ROBBIE WILLIAMS	LIFE THRU A LENS (EMI)	3
		_	S CLUB 7	SUNSHINE (Universal Music)	1
ALANIS MORISSETTE	JAGGED LITTLE PILL (Warner Music International)	7	SHAKIRA	LAUNDRY SERVICE (Sony Music Europe)	2
ALANIS MORISSETTE	UNDER RUG SWEPT (Warner Music International)	1	SIMPLY RED	GREATEST HITS (Warner Music International)	3
ALIZÉE	GOURMANDISES (Universal Music)	1	SONIQUE	HEAR MY CRY (Universal Music International)	1
ANASTACIA	FREAK OF NATURE (Sony Music Europe)	3	STAR ACADEMY	LES REPRISES (Universal Music)	1
ANDRE RIEU	ROMANTIC MOMENTS (Universal Music)	1	STEREOPHONICS	JUST ENOUGH EDUCATION TO PERFORM (V2 Records)	2
AXELLE RED	A TATONS (Virgin Records)	• 1	TATU	200 PO VSTRECHNOY (Universal Music)	1
BACKSTREET BOYS	-GREATEST HITS — CHAPTER ONE (Zomba Records)	1	WESTLIFE	WORLD OF OUR OWN (BMG)	2













BMG's Platinum Players

Dido

Westlife

Santana

Alicia Keys

Christina Aguilera

Estopa

Guano Apes

Patrick Bruel

Eros Ramazzotti

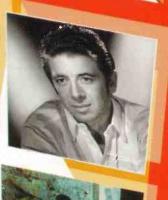
Whitney Houston



representing the recording industry worldwide





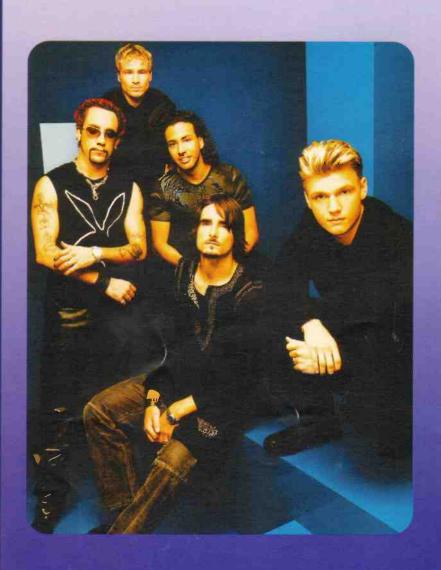




BMG EUROPE BERTELSMANN

American Dedict listen (Com

# ...ONE LABEL TWO ARTISTS 7 MILLION EUROPEAN ALBUM SALES





## backstreet boys

Greatest Hits
Chapter 1
1x
Platinum

# Britney

'Oops..
i did it again
4 x
Platinum

Britney
'Britney'
2x
Platinum



Jive Records and The Zomba Group congratulates Britney Spears and the Backstreet Boys on their European platinum award winning achievements.



# Europe honours Platinum achievers

The line-up of artists present for the 2002 IFPI Platinum Awards show illustrated the diversity of Europe's musical talent. Paul Sexton profiles the artists who were present in Brussels to receive their awards as well as two artists who distinguished themselves—Celine Dion, the best-selling artist of the decade in Europe; and Dido, who has been the best-selling European artist over the past two years.

#### Luciano Pavarotti: **World's leading tenor**

It may be no secret that he intends to retire in three years' time, but Luciano Pavarotti was an awesome presence as he appeared on stage at the 2002 IFPI Platinum Europe Awards ceremony.

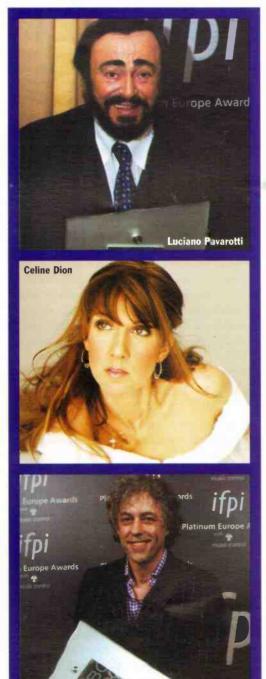
The great Italian tenor was present to receive a special award for Outstanding Contribution to Music, recognising a recording career that spans 40 years and more than 65 million record sales. His appearance drew a standing ovation from the Brussels audience of Commissioners, European policy makers, record executives and media, and he was introduced by IFPI chairman and CEO Jay Berman as "a man who loves life" and "whose contribution goes beyond music".

In a statement before the presentation, the Decca recording artist made it clear that he was happy to be receiving the honour during his 40th anniversary year as a singer, and that the location of the event was not lost on him.

"I am particularly happy that this ceremony takes place in the city which is home to the European Parliament," he said. "Music is an important part of the lives of an enormous number of people and it is wonderful to see the industry which provides a vital platform for so very many musicians celebrate in this way."

#### Sir Bob Geldof: Passionate and acerbic

In a cynical age, it has become easy to overlook the deep imprint on the human conscience made by the Band Aid/Live Aid phenomenon of the mid-1980s, and anyone who chooses to remember Sir Bob Geldof by this achievement alone is likely to catch a lashing from his famously acerbic tongue. But as he delivered a calm but characteristically impassioned speech in Brussels, receiving a special IFPI award for Exceptional Contribution to Music, much of the emotional goodwill he inspires was mobilised anew.



Geldof would probably rather talk about, or better still play, material from his current album, Sex Age and Death, released last October by Eagle. But he used his time at the podium to ask the record industry to renew its efforts to help famine relief on the African continent, and after the screening of a filmed tribute by Bono, memorably described himself and the U2 frontman as being "the Laurel and Hardy of third world debt".

The award recognised his pre-eminent career in modern rock, both with the Boomtown Rats and his later solo recordings. But it could not overlook Geldof's exemplary humanitarian efforts—his life has been lived as the exact opposite of one of his best-known hits, Looking After Number One.

#### Celine Dion: A life of records

For all the spectacular sales achievements of a rich variety of European artists, as celebrated at the Brussels ceremony in July, there's no denying that the act with the most dazzling platinum sheen is French-Canadian. IFPI figures reveal that Celine Dion has no fewer than eight certified albums in the awards' 1996-2001 qualification frame, winning a mighty total of 33 Platinum Europe Awards during that time.

To put the achievement in perspective, the next highest award-winner during the term was Madonna, some way behind with an impressive 17 Platinum honours. With the organisation issuing a total of 723 awards during their first six years, that means that Dion single-handedly accounts for close to five per cent of the entire platinum haul.

Her total of eight different award-winning titles to the end of 2001 (now increased to nine, via her current album A New Day Has Come) is also a record, two ahead of Andrea Bocelli's collection of six.

Sony Music Europe puts Dion's European album sales well over 50 million units, and Ronnie Meister, vice-president marketing, Columbia at Sony Music Europe, describes her as "a guaranteed platinum

The superstar vocalist started as she meant to go on in the awards' inception year of 1996, reaching a heady quadruple platinum with three separate releases, D'eux, Falling Into You and The Colour Of My Love. By 1998, her then-current set Let's Talk About Love had raced to nine-times platinum, and still stands tall as her most-certified European release. Live a Paris, S'il Suffisait D'Aimer, These Are Special Times and All The Way-A Decade Of Song had all been recognised by the end of the decade.

Dion has made her latest European invasion this year, with A New Day Has Come swiftly reaching its first European million in March and its second in May. Assessing her unswerving sales achievements across Europe and further afield, Meister says simply: "She's pretty clearly the number one artist in the world."

#### Hélène Segara: A French romance

The French chanteuse Hélène Segara made her Platinum Europe debut in November 2000, when Au Nom D'Une Femme, her Warner Music International album-licensed from French indie label Orlando and released the previous year-was recognised for its first million sales across the territory. Her second album, it followed the huge local success of her 1996 debut Coeur de Verre, which reached 600,000 sales in France, marking the distinguished arrival of a real vocal cosmopolitan.

Segara was born in Six-Fours in the south of France, to an Armenian mother and Italian father, and was soon amassing successful singles with songs such as Les Vallées d'Irelande and Une Voix Dans La Nuit. The hits that followed displayed her impressive versatility, including Vivo Per Lei, a million-selling duet with Andrea Bocelli; the soundtrack of the cartoon Anastasia; and the theme to the hugely popular musical Notre Dame de Paris, in which she went on to perform the leading role of Esmeralda.

Segara's style has a strong contemporary, romantic pop base but is also informed by Celtic and eastern elements. She may be "la chanteuse préferée des français" but few vocalists could be better equipped for border-crossing popularity, as she can sing in seven languages.

"For us artists, music is a passion," said Hélène Segara while receiving her IFPI Platinum Europe award in Brussels.

#### Westernhagen:

#### A German powerhouse

Once described by Der Spiegel magazine as "a singing Robert DeNiro," Warner Music International's German rock staple Marius Mueller-Westernhagen is a creative powerhouse in several disciplines and one of Europe's true perennials on the recording front. The Düsseldorf-born artist was in Brussels to collect the latest of his three Platinum Europe awards, registered last October for his compilation of a year earlier, So Weit (So Far).

Westernhagen's career on disc now stretches back more than a quarter-century and embraces 15 studio albums. The creative staging post came with 1987's self-titled release, and during the 1990s he spent an aggregate of over two years in the German top ten. He received his first Platinum Europe recognition in the awards' inaugural year of 1996 for Affentheater, and a second followed early in the new millennium for Radio Maria.

Such achievements via studio and concert stage would suffice for some, but Westernhagen is also a distinguished record producer, writer and actor, with a parallel film career that began in the 1960s and became especially productive in the 1970s and 1980s with such pictures as Die Patriotin and Deshima. Now 53, he is working on his next album project.

#### Axelle Red: The Belgian soul

One of the happiest aspects of the Platinum Europe Awards is the way they continue to throw up new names who emerge via local acclaim to the European stage, and one of the latest graduates is Axelle Red.

The Belgian-born pop-soul singer has been recording for almost ten years, after signing a worldwide deal with Virgin in the early 1990s, racking up no fewer than five hit singles from her debut album Sans Plus Attendre in Belgium and France. But it was only in March this year that she reached European platinum status for the first time with her next release, 1996's A Tâtons (an old French phrase meaning "playing it by ear.")

That set, recorded in Nashville with Axélle's soul heroes Isaac Hayes and Steve Cropper, has gradually reached one million shipments over a sixyear period, during which time she appeared in front of an extraordinary global audience estimated at one billion, when she and Youssou N'Dour performed at the opening ceremony of the 1998 World Cup in France. In 1999, she won a Victoires de la Musique Award and undertook a European tour that extended into 2000. Axelle Red is now working on her fourth studio set, due late this year.

#### Henri Salvador: A living jazz legend

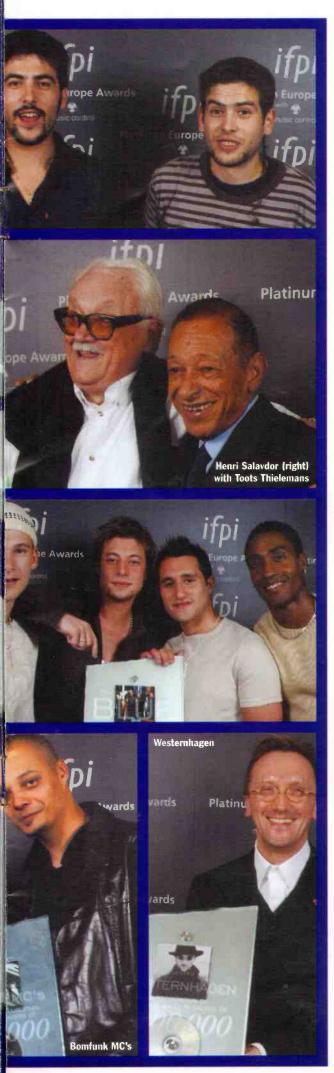
If the music business is supposed to be a young person's game, no-one told Henri Salvador. Or, more probably, they did and he continued with his remarkable career regardless. The highlight of July's IFPI ceremony for many (including European Commission vice-president Neil Kinnock, who was tapping his fingers and feet gleefully) was the closing performance of Salvador. who enchanted the audience with his romantic jazz, days before his 85th birthday.

Salvador had come to the stage to collect his Platinum Europe award for one million shipments of his Source/Virgin album Chambre Avec Vue, which reached that landmark last November. Earlier in 2001, Salvador was the star of France's prestigious Victoires de la Musique, winning the album of the year and male artist of the year awards, by which time the album had already sold 600,000 locally. Making fun of his advanced years, he told the









audience: "It wouldn't have taken much for this award to be posthumous.

Salvador was born in Cayenne in French Guyana in 1917, and has been much loved in France for decades for his witty singing and playing, informed by early colleagues such as Django Reinhardt. An international version of the current album, Room With a View, was released in the UK and US early this year, with tracks in English, Italian, Portuguese and French.

#### Blue: A promising debut

The opening performance in Brussels of UK quartet Blue was a major credibility booster for contemporary pop, thoroughly trashing the idea that pop bands can't play for real. Later, during a reference to the distinguishing features that have led to platinum European certification of their debut Innocent/Virgin album All Rise, one of the band shouted from the audience: "We sing live!"

Blue's rise to the upper levels of the UK chart scene has been so persuasive, it's easy to forget that they were still unknown as recently as the spring of last year. That was before All Rise became a top five UK hit, laying the groundwork for consecutive Number 1's with Too Close and If You Come Back and a fourth top ten appearance with Fly By II this spring.

The London foursome's debut album All Rise has also proved to be aptly named, selling more than a million copies in the UK alone. In March this year, the band's success culminated in their first IFPI Platinum Europe award, and while the UK market is their undoubted stronghold, Blue's international campaign has brought rewards in Belgium, Sweden, Norway and Denmark. They're just getting started, as they told the IFPI audience: "Wait until you hear the second album."

#### Bomfunk MC's: Freestylers from the cold

In 2000, Finland produced a new band of beat merchants who lived up to the lyrics of their initial smash single by rocking the microphone all over Europe and beyond. Bomfunk MC's' Freestyler was the hit of the year, topping Music & Media's Eurochart Hot 100 Singles of 2000 with sales estimated by Sony Music Europe at 2.2 million.

Before that year was out, they had charted again in Scandinavia with B-Boys & Fly Girls and in the UK and elsewhere with Uprocking Beats. By now, the Bomfunks' in-your-face mix of techno, rap and rock on their debut album In Stereo was on its way to becoming one of the defining sounds in European dance at the turn of the millennium.

The band's second album Burnin' Sneakers produced the Finnish number ones Super Electric and Live Your Life, and more recently they have continued to hold down a place at the centre of European pop with (Crack It) Something Going On featuring fellow Scandinavian Jessica Folcker. The track, which references former Abba member Frida's 1982 hit I Know There's Something Going On,

is on Sony's official 2002 World Cup album and was performed by Bomfunk MC's at the Brussels IFPI ceremony. Upon receiving their special awards recognising their singles sales, band members Ismo and Raymond simply said: "We want more!"

#### Estopa:

#### A Spanish sensation

One of the most rousing cheers of the night at the 2002 IFPI Platinum Europe ceremony was spontaneously served to Estopa, the Spanish brothers José and David Muñoz. Their thoroughly infectious, energetic music, with elements of pop, rumba and rock, has helped them make a heady rise from their former day jobs in a car accessory plant.

The brothers' self-titled debut album for Ariola/BMG won its IFPI certification in January 2001, at which point international label manager Sonsoles Armendariz was anticipating its launch outside of Spain, "in [other] European and Latino markets in Latin America and the US". The set went on to be released in such territories as Chile and Mexico, as well as France, Germany and Italy, with sales advancing to 1.4 million in total.

José and David were also showered with awards during their memorable year of 2000, including the Amigo Award for best Spanish band. The promo clip for Cacho a Cacho also secured the Best Music Video Award at the Premios de la Musica. Last November, in an opening sales week that said much about their huge local popularity, the followup album Destrangis debuted at number one in Spain, outselling the other big debut of the week: Michael Jackson's Invincible.

#### Dido: A smashing debut

Dido's advance to worldwide prominence may have been incubated in the US, not least via a particularly famous sample of Thank You by Eminem, but once her No Angel album (Cheeky/ Arista) started to bed itself in, it was soon clear it would become one of the recording phenomena of 2001. Even now, as it approaches 100 weeks on the charts in her native UK and over 80 in Music & Media's European Top 100 Albums chart, the album maintains big weekly sales, with Platinum Europe certification for five million European shipments, and total worldwide sales of around 12 million.

Arista Records president/CEO Antonio "L.A." Reid recalls: "When I started here, the first artist I wanted attention put on was Dido. Her album was selling 6,000 units a week in the States and that was respectable, but I wanted a bigger success." That ambition was realised with the biggest-selling

No Angel started on the IFPI platinum path with its first certification in February 2001, swiftly progressing to three million by June as it became the "must-have" album for millions of Europeans. Further awards in December 2001 and January 2002 have brought the record to its current quintuple European platinum status.

# **Euro stars right on track**

The line-up of artists at this year's IFPI Platinum Awards show illustrated the importance of local repertoire in Europe. The continent's top music industry executives analyse the reasons for the rise of domestic repertoire and ponder its potential to cross borders.

nce strongly dominated by Anglo-American product, the European music scene is becoming more and more. European. With 65% of the total number of albums awarded IFP1 Platinum certifications for sales over a million units in Europe, local repertoire has reached new heights in 2000-2002. Statistics from IFPI show that local repertoire has been growing for the past decade, a phenomenon experienced in all European countries.

"The share of local repertoire has been steadily rising during the past decade in Europe, almost by one per cent per annum over the past ten years," explains Paul Burger, president of Sony Music Europe. "In most European territories, local repertoire represents 40 to 60% of the total sales. It is a significant business

Music industry executives explain the rise of local repertoire by an improvement in overall artistic standards, the re-discovery of home-grown talent by the publicespecially at the younger end of the demographic spectrum—and by a hefty policy of investment in local artists by the record companies. "We encourage our affiliates to invest in local talent-it's part of their job description," says Tim Bowen, COO of BMG Europe.

Albertini, Tim Bowen Label executives consider local and Paul Burger. repertoire fully part of the new paradigm they are dealing with. "Part of the investments we make in music go into the development of local talent," says Bowen. "We spend as much as we possibly can on A&R [Artist & Repertoire]. What matters to me is how important local talent has become—it is a significant contribution to EU's cultural diversity."

"This is not an investment which is rooted in philanthropy," admits Sony's Burger, who argues that the evolution of markets and consumer choices were the drivers in the way labels approached local repertoire. "We have a very substantial investment in local A&R."

Like his colleagues, Burger considers that even with a strong supply of artists and music from the United States, the best performing companies are those capable of developing local repertoire, selling international artists and exporting domestic acts.

"Our stronger companies are the ones which have developed a strong local repertoire—that's the case in Italy or Spain," admits Paul-René Albertini, president of Warner Music Europe. "With local repertoire it's a double whammy! You can consolidate your local position because markets are becoming more and

more local, and if you develop good know-how, you can export your repertoire. This requires field activity, serious investment and real commitment. Once you have this in place, it works."

John Kennedy, president and COO of Universal Music International, part of Vivendi Universal, says that "there are no barriers to what we should or

> should not sign. One thing is sure—in the current market place, we will not cut down on domestic repertoire. In the past four years, we've been through two takeovers, and during all that time, there was one sacred cow-A&R investment. The moment you cut down on that you are

depriving yourself of a future."

One of the key issues for the music industry is how to make European artists travel more in the various European countries. Burger distinguishes two forms of local repertoire-one targeted exclusively at the local market and that "for which we have international ambitions" In the second category, he cites Sony Music acts such as Sarah Connor (Germany), Elisa and Paola & Chiara (Italy), Monica Naranjo and La Oreja de Van Gogh

(Spain) and Hooverphonic (Belgium) as examples of artists with proven international potential. "One of my key priorities is to improve our performances in this field," says Burger, who points with pride at Finnish band Bomfunk MC's. whose single Freestyler was the best selling

single in Europe two years ago, with sales in excess of two million units.

From top: Paul-René

One of the companies with a proven track record in exploiting European repertoire across borders is EMI. Through its two main labels Capitol and Virgin, it has access to a wide range of European artists, many of whom have a proven pan-European potential, from Lene Marlin and Röyksopp of Norway to Daft Punk from France and Madredeus from Portugal. "The repertoire is there—it's a question of exploiting it properly," says Emmanuel de Buretel, chairman and CEO of EMI Recorded Music Europe. "There's always a little bit of luck, but what you really need is the will and drive to break the artist," says de Buretel, who mentions the recent success of Italian R&B act Tiziano Ferro, who after a massive hit in his home country with Perdono is becoming a household name in France and spreading across

Platinum million seller by the end of the year.

Universal's Kennedy also believes music is powerful enough to travel when sung in local languages, even if English has the potential to open more doors. "If I just look at Universal, we've had successes with Alizée around Europe with a song in French, and Rammstein is selling all around the world with music in German," he says. "I don't think artists should automatically make an album in English to break internationally. They should first make an album they want to do, and if proven successful in their own country, see if the success can be repeated elsewhere."

EMI's de Buretel says linguistic evolution is towards a more open Europe and that artist's successes should reflect the change in European society. An artist like Franco-Spaniard Manu Chao, who sings in French, Spanish, English, and Portugnol (a hybrid of Spanish and Portuguese), and whose two solo albums, Clandestino and Proxima Estacion: Esperanza, have sold over five millions copies worldwide, heralds a new multi-lingual Europe.

"Today English is the dominant language but I don't believe that Europe will be populated with one-language citizens—we are heading towards a multi-lingual Europe," says de Buretel. "It is already the case in many European countries and this will have an impact on what people listen to."

Warner's Albertini agrees that Europe is reaching a new level, largely due to Europeans' growing perception of being part of a common foundation. "The European entertainment model is coming to age slowly but surely," says Albertini.

"It is maturing, not only in music but in films and television. We see more films or TV series travelling the same way we see music travelling. It is slowly entering the minds of Europeans, and it can only grow, it just requires time. All this hybridation and cross-pollination is starting to produce results. It is there on paper but it still needs to impregnate mentalities."

Sony's Burger warns however that labels' investment in local A&R might be at risk if what IFPI calls the 'music for free' mentality continues to grow, depriving the industry of a large part of revenues. "The big task for EU authorities is to better understand the importance of this industry which is one of the cultural foundations of Europe," says Burger.

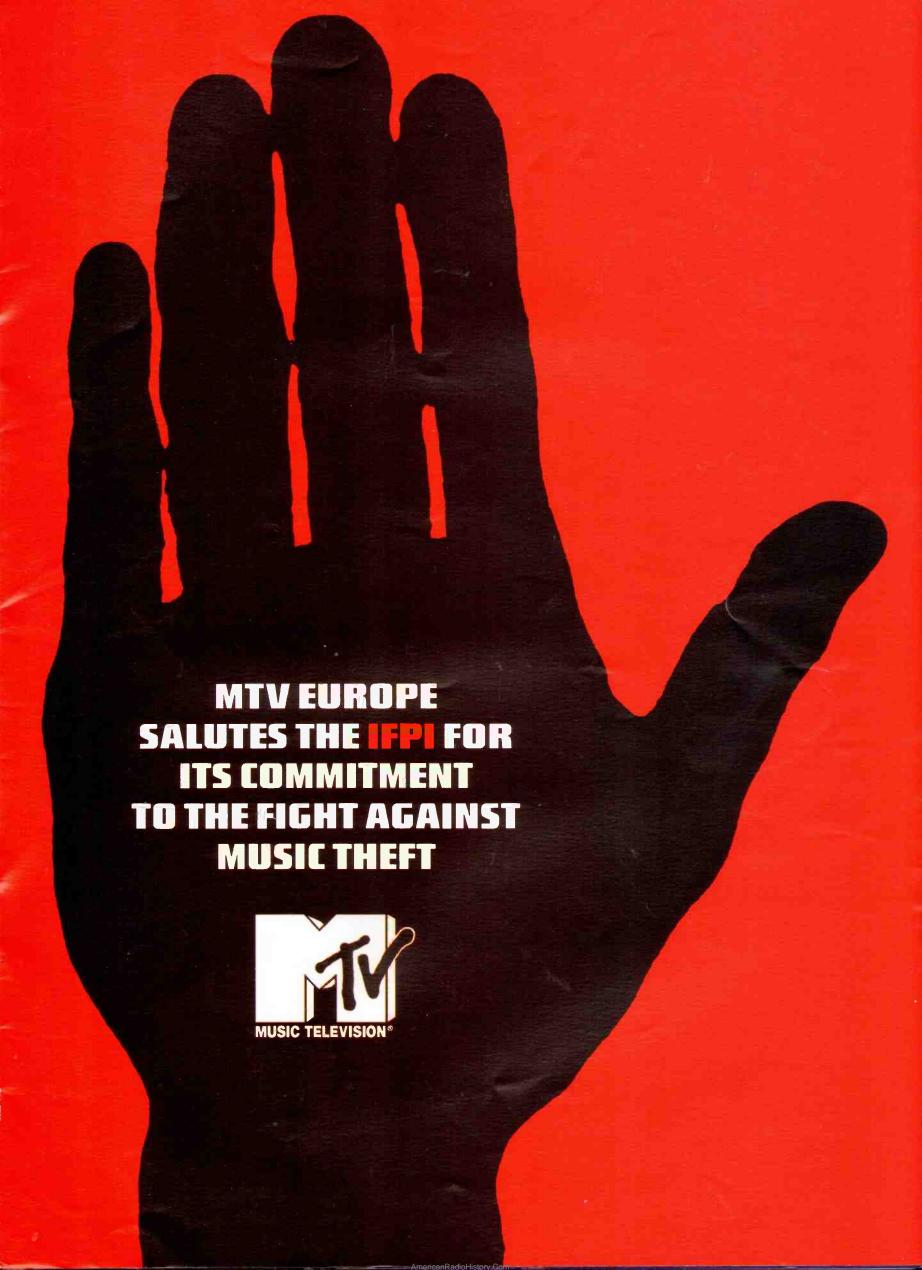
"The 'music for free' mentality must change and EU authorities must understand that and help us enforce our rights. We face very significant threats and it would be terribly sad to see the foundations of the music industry significantly weakened."



Emmanuel de Buretel (above) and John Kennedy.

Europe. With already half a million sales in Europe,

de Buretel is convinced that Ferro will be an IFPI



# Get up, stand up

...for intellectual property rights. IFPI promotes the value of music in Brussels.

ne of the high points of IFPI's activities in Brussels for the past seven years has been the creation of the bi-annual IFPI Platinum Awards show which is now in its fourth incarnation.

"We have our day-by-day activities, but this is special in that it is about artists and cultural diversity," says Frances Moore, director of IFPI's office in Brussels. "The Awards have brought a touch of glitter to Brussels-there is no equivalent to this. It is a very pleasant way to bring together artists, the industry and the people who run

The Awards, as well as year-long activities have, according to Moore, contributed to a better understanding of the music industry, its role and its contribution to Europe's economic and cultural

Rupert Perry, senior vice-president of EMI Recorded Music and president of IFPI's European executive committee, says the profile of the industry in Brussels has improved dramatically since IFPI started operating. "We made a decision seven years ago to grow our presence in Brussels, expand our staff there and appoint Frances Moore," says Perry. "Frances has done a superb job for our industry and in this process our knowledge and our intelligence about the work of the European Union's institutions has vastly increased.

"Our action in Brussels tends to follow the legislative agenda," adds Perry, who looks with satisfaction at the outcome of some of the battles IFPI has fought in recent few years to ensure the industry's voice was heard. "The Copyright Directive and the Ecommerce Directive are now being implemented, but it was a tough call," he says

Moore adds that although it is now two years since the Parliament voted on the Copyright Directive "we need to keep an eye on the situation. It is a constant effort, because some parties are still lobbying at national level to weaken the legislation.

High on IFPI's agenda in Brussels is the EU Directive on the Enforcement of Intellectual Property Rights, for which IFPI has teamed up with 30 other groups involved in intellectual property (see below). "We need to have the right to enforce our rights at a European level," states Moore. "There are too many loopholes.

## Frances Moore Rupert Perry good case.'

not be able to develop a business," she adds. "We are making calls for swift enforcement. The EU has an important role to play, but we need support from the Member States too." IFPI has also presented its case to the of VAT on recorded music, calling for a

"One thing is to have rights, but if we

can't enforce them, in the end, we will

European Commission over the question lower rate, in line with other cultural goods. "There is an opportunity now as the EU is reviewing its tax rates. Until now, music has not been eligible for the lower VAT rate," explains Moore. "The VAT review is coming up soon and we

will be very active on the subject," assures Perry. "I think we have a

Moore says her role in Brussels is to inform policy makers of the reality of the music industry's situation. "We are finding that there is a growing 'music for free' mentality in Europe," she explains. "Two years after the Napster case, the amount of free music downloads is higher than it was at the peak of Napster's popularity. Technology is facilitating free copying of music. How can we continue to develop artists for the future if there's a mindset of expecting it for free?"

The development of piracy—both physical and online—has become one of the industry's main concerns. Perry is one of the leading voices in alerting governments to the dangers of letting piracy develop. He believes that "progress has been made in the physical world" with countries like Spain, Italy and Greece taking steps to pass tougher legislation and enforce it, and calls on the EU to ensure that as the Union grows, new candidates are requested to adopt strict anti-piracy legislation.

"We are fighting every day of our lives—and at a great cost against piracy," says Perry. "It's all the key constituents of the creative process who are affected and whose music is stolen—the artists, the record labels, the composers, the publishers. Nobody likes to be stolen from.

One of the technological solutions to limit the damage caused by CD-R piracy is copy-protected CDs, which ensure-via an encryption embedded in the pre-recorded CDs-that consumers cannot make copies. "The Copyright Directive introduces legislation which outlaws circumvention of technical measures used to protect works," says Moore.

At the centre of IFPI's concern is the development of intellectual property awareness. For that to happen, the first step, according to Moore, is to inform and raise awareness among policy makers on the importance of intellectual property and its economic and cultural role in Europe. Perry says the recognition of the importance of the value of copyright is an ongoing task: "It is an every day battle because there are other industries who would like to get rid of the concept of copyright."

The music industry believes it's important to reach out to consumers, and IFPI is hoping to enlist EU authorities and national governments to help "reverse the tendency with regards to the 'free music' mentality," says Moore. "We need the EU to work with us to educate consumers about the value of their musical heritage and the future of music."



anks to all at Hotel Le Plaza





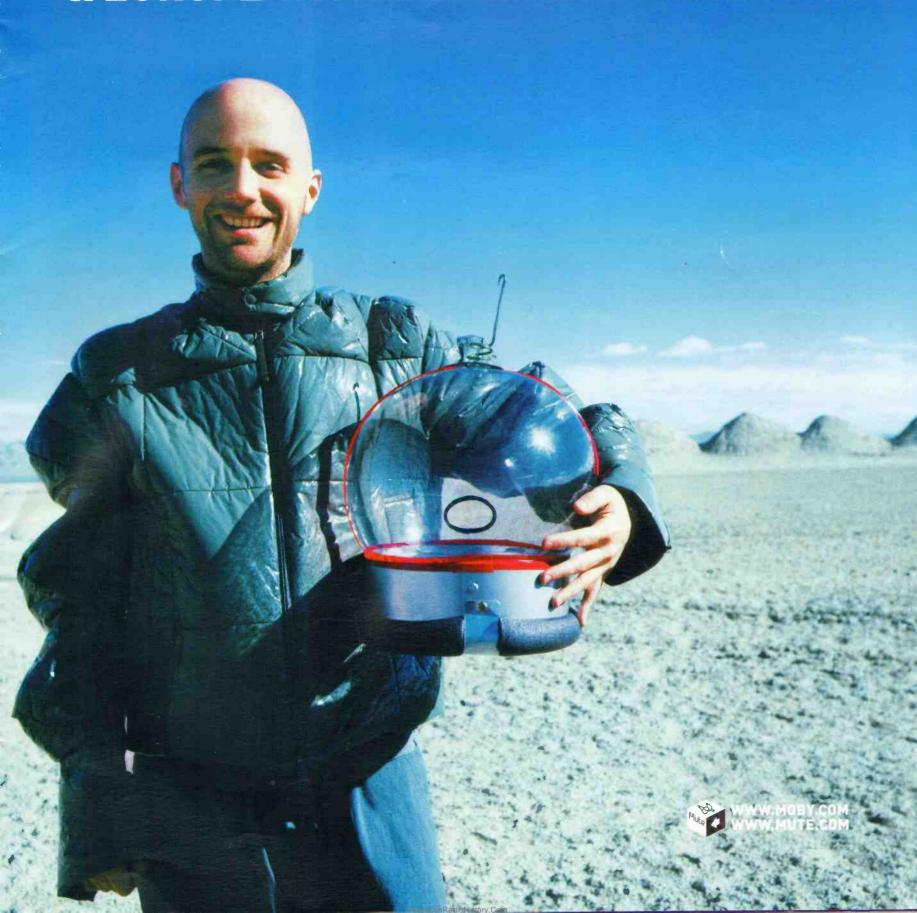
#### **Tools to fight piracy**

In June 2002, IFPI, alongside 30 associations representing EU's creative sectors regrouped in the Rightholders' Coalition, publishing a list of recommendations it would like taken into consideration in the proposed EU Directive on the Enforcement of Intellectual Property Rights. These included:

- Genuinely deterrent levels of damages
- Harmonised criminal penalties EU-wide
- Reasonable presumptions of copyright ownership and subsistence of copyright
- Measures to seize and preserve evidence of both off- and on-line piracy
- Rights to information about manufacture and distribution
- Compulsory use of identification codes on optical discs.

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