# MUSIC MEDIA

M&M's Fortnightly Dance Page, Groove Mix. Also, Billy Ocean's European Come-Back. See Pages 8 & 10.

Europe's Music Radio Newsweekly . Volume 10 . Issue 7 . February 13, 1993 . £ 3, US\$ 5, ECU 4

EMI THANKS MTV FOR THE MUSIC — EMI Music Continental Europe recently presented MTV's talent relations manager Lizzie Anders and Headbanger's Ball presenter/producer Vanessa Warwick with awards to thank them for their support in 1992. Pictured (I-r) are: EMI Europe promo coordinator Laura Cohen, Anders, EMI Europe promotions manager Louise Veys, EMI UK & Chrysalis marketing manager Tony Harlow, EMI Europe head of promotions Mitch Clark, US labels marketing manager Europe Jean Michel Coletti, MTV Headbanger's Ball's Jim Parsons and Warwick.

# Perfecting Echo; 8 New Awards Categories Added

by Miranda Watson

The German record industry is looking forward to its second annual industry awards, the Echo, which many hope will eventually gain international recognition on a par with the Brit Awards and the Grammys. This year's show will take place on March 15 in the Berlin Wintergarten and will be presented by German media association PhonoAkademie, the driving force behind the event. The awards are costing over DM500.000 (app. US\$318.000) to stage.

Last year's inaugural Echo in Cologne was welcomed as a forum bringing all sectors of the industry together, though technological hiccups in the presentation attracted some criticism. Now the onus is on the Echo organizers, namely the PhonoAkademie and its chairman Gerd Gebhardt to perfect the Echo.

At presstime, Gebhardt reports that almost all tickets for the event have been booked. The event is to have the same basic format as last year, though some new prize categories have been added. There will now be 23 awards, compared to 15 last year, including "German Producer of the Year" and "Best German Single of The Year." In addition there will be awards for best male and (continues on page 21)

# First RAJAR Survey Shows Big Changes In UK Ratings

by Mike McGeever

The first joint survey of UK commercial radio (IR) and BBC Radio has resulted in a drastic change on those of previous surveys and caused an uproar in some quarters of the private radio sector. The survey, which is not directly comparable because of different survey methodology, were conducted by radio joint audience research (RAJAR). The results apparently show an unexplained downturn in IR listening and a slight upturn in BBC audiences. The results are for the fourth quarter of 1992.

The RAJAR committee emphasizes that the results of the survey were released on the understanding that additional research and investigations must be completed before they can be considered valid. Research Services Limited, a subsidiary of one of France's leading research firms IPSOS, won the RAJAR contract early last year with a £2

million bid (M&M February 22, 1992). **RSGB** formerly had the contract for IR.

The survey shows commercial radio's national share, excluding Classic FM and Dublin-based EHR/ACE Long Wave Atlantic 252 at 31.2%, while the share was 36.3% under the old methodology. Classic FM and Atlantic 252 had audience shares of 2.8% and 5.4%, respectively. It was the first time both stations were included in the ratings.

The ratings also show that BBC network radio's five national services grabbed a 48.9% share,

with EHR Radio 1 FM picking up a 22.4% share. In the last survey Radio 1 had a 21.9% national share. One of the more marked differences is EHR City FM/Liverpool, with a 9.6% share. The survey for the second quarter of 1992 showed the station enjoying a 16% share.

With such alarming differences in ratings, RAJAR director Roger Gane concedes that extensive work must be undertaken to prove the results, right or wrong. "With any new system, especially when it is as complicated as this, (continues on page 21)

National Radio Listening (% Share)

| •                   | JICKAK  | KAJAK |
|---------------------|---------|-------|
| BBC Radio 1 (EHR    | () n/a  | 22.4  |
| BBC Radio 2 (MOI    | R) n/a  | 13.0  |
| BBC Radio 4 (N/T)   | n/a     | 10.8  |
| Atlantic 252 (EHR)  | n/a     | 5.4   |
| Classic FM (Class.) | n/a     | 2.8   |
| BBC Radio 3 (Class  | s.) n/a | 1.3   |
| BBC Radio 5 (N/T)   | n/a     | 1.3   |
|                     |         |       |

# London IR Listening (% Share)

|                  | ЛCRAR | RAJAR |
|------------------|-------|-------|
| Cap. FM (EHR)    | 18    | 16.9  |
| Cap. Gold (Gold) | 9     | 9.4   |
| LBC AM (N/T)     | 6     | 6.0   |
| Melody FM (EZ)   | 4     | 4.0   |
| LBC FM (N/T)     | 4     | 3.2   |
| Kiss FM (Dance)  | 4     | 2.8   |
| Jazz FM (Jazz)   | 1     | 1.4   |
|                  |       |       |

# NDR To Challenge Hamburg Privates; Plans New EHR Station

A battle for Hamburg's younger radio listeners appears likely when public network NDR (Norddeutscher Rundfunk) launches a new youth channel next year. The NDR's fifth station is expected to feature a mix of EHR and news/information, posing direct competition to established privates in the city, EHR-formatted OK Radio and Radio Hamburg.

The new channel is still in its

initial planning stages and NDR youth radio project leader Torsten Engel says it is too early to give a precise launch date. The NDR decided to start a new channel targeting a younger demo as it has been losing listeners to EHR privates, according to Engel. He is not worried about competition in one of Germany's most saturated radio markets, saying, "We think that we can compete with the pri
(continues on page 21)

No. 1 in EUROPE

European Hit Radio WHITNEY HOUSTON I Will Always Love You (Aristo)

Eurochart Hot 100 WHITNEY HOUSTON I Will Always Love You (Aristo)

European Top 100 Albums OST - THE BODYGUARD The Bodyguard (Aristo)

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includes the single Contage Dutch Airplay Chart

FUROPEAN TOUR 1993

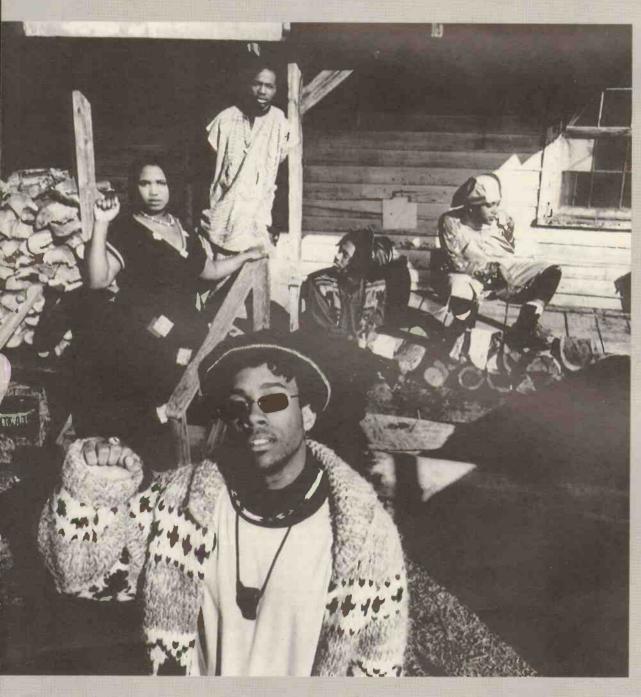
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Munich, Germany \* 9 BATSCHKAPP - Frankfurt, Germany \* 11 LONGHORN Stuttgart, Germany \* 13 GROSSE FREIHEIT - Hamburg, Germany 14 LOFT - Berlin, Germany \* 15 LIVE MUSIC HALL - Cologne, Germany 18 KING TUT'S - Glasgow, UK \* 19 BRADFORO UNIVERSITY - Bradford, UK 20 CARDIFF UNIVERSITY - Cardiff, UK \* 22 NOTTINGHAM CITY UNIVERSITY Nottingham, UK \* 24 LIVERPOOL UNIVERSITY - Liverpool, UK 25 LOUGHBOROUGH UNIVERSITY - Loughborough, UK 26 EGHAM ROYAL HOLLOWAY COLLEGE - Egham, UK 21 TOWN AND COLINTRY - Longhop, UK

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101 NETWORK/Milan
RADIO CLUB 91/Naples
POWER RV1 THE BLACK RADIO/Turin
RETE 105 NETWORK/Milan ANTENNA DELLO STRETTO/Messina RADIO LODZ/Lodz
Portugal
RFM/Lisbon RADIO NOVA ERA/Vila Nova de Gaia Sweden RIKSRADIO P3: TRACKSLISTAN/Stockholm CITY RADIO/Malmö EAST FM/Norrköping RADIO FM 103.2/Linköping BADIO P4/Lund United Kingdom
ATLANTIC 252/London
BBC RADIO 1/London
BEACON RADIO/Wolverhampton
BRMB FM/Birmingham
CAPITAL FM/London CHILTERN NETWORK/Dunstable/Northampton/Gloucester CITY FM/Liverpool METRO RADIO GROUP/Newcastle
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RED DRAGON FM/Cardiff/Newport
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THE MALCOM X MOVIE



# New Export Office Hopes To Spread French Music

by Emmanuel Legrand

FRANCE rights Performing SACEM and music industry body SNEP are among the groups behind the new Export Office, created to promote French music abroad. The office, announced at MIDEM, will be headed by director Jean Francois Michel, former director of the Fund For Musical Creation (FCM) and president of the US branch of the French industry, the French Music Office.

Comments Michel, "Our aim is to offer professionals [in the music industry] a financial and logistic support through practical action, whatever their origin or the size of their company. We hope to enhance the presence of French music abroad. Various things have been achieved these past years and we felt it was the right time to act and move."

In an interview with MIDEM News, minister of culture Jack Lang said this project represented a new step in the partnership between the industry and the Ministry of Culture. He pointed to the vearly Halou Festival in Tokyo and the 1991 concert in New York's Central Park with Mory Kante, Khaled and the Gipsy Kings.

Holland is one area which has been targeted recently, with a promotional plan late last year, which included radio and TV coverage, retail campaigns and promotion concerts by French acts including Patricia Kaas and Patrick Bruel. Similar campaigns are hoped to be conducted in other countries, comments Michel, who adds, "Being European also means we have to increase the exchanges between the different EC countries. We don't plan to act only as a one-way structure, expanding without giving back. The more exchanges we can set up, the better.

The export office will operate via two branches, one in Germany covering northern Europe, including Scandinavia, which will be run by Patrice Hourbette, the man behind the Dutch promotional plan. The other outpost, yet to be filled, will be in Madrid for southern Europe. Michel also hopes to use the network of French embassies throughout the world.

Another function of the office, says Michel, will be to lobby Brussels in order to seek recognition and support for popular music's. Comments Michel, "A lot of EC money has been poured into the cinema and audiovisual industries. We are going to try to achieve a similar result for music. We expect Brussels to come up with a programme to support of EC's music industry. This, of course, cannot be done without the support of other European countries.

The office will operate for the first year with a budget of Ffr1.9 million (app. US\$351.000). Financing will be secured by a fund called FIDIP set up by SNEP (Ffr700.000), by various ministries and by performing rights society SACEM, artists collecting society ADAMI, FCM and producer's rights society SCPP. The office will also function closely with an export committee composed of SNEP members, which will grant funds for tour support and promo-

# EUROPE AT A GLANCE

UK: W. H. Smith Calls For CD Price Cuts

The UK's largest music retailer W. H. Smith has joined the fight for lower CD prices in Britain. The company, with 540 stores and a 25% market share, is asking for a £2 (app. US\$2.90) cut in prices to £10.99. The retailer has blamed the high cost of CDs for the decline in unit sales during the past two years. W. H. Smith estimates it nets about 39p on a CD retailing at £11.99. The retailer's belief that price cuts will revive sales has been vigorously contested by UK record companies. Steve Wonsiewicz

GERMANY: Edel Company Music Buys Into Phonag

Hamburg-based Edel Company Music, which last year became a public trade company, has bought a 50% stake in Phonag Ltd. in Winterhur, through its Swiss sister company Produma. Phonag has been one of the leading record companies in Switzerland for 30 years. Miranda Watson

**GERMANY: IFPI Germany Destroys Pirate Copies** 

IFPI Germany destroyed 70.000 pirate copies from Eastern Europe on January 29. The German media were invited to attend the event at a plant near Münster, which specializes in destroying data carriers in an environmentally friendly way.

**HOLLAND**: Neil Young Or Not?

Warner Music Holland has filed suit against Blaricum CD Company (BCC) for releasing the Neil Young The Lost Tapes. According to Warner and an official statement issued by Young, the guitar, voice and compositions are not his, and that sales and distribution of the album should be stopped. BCC, however, claims to have official documents showing the legitimacy of the release. Holland's biggest retail chain, V&D, as well as the original distributor Bertus, have already stopped selling the album. A decision from the Dutch court is expected in a month. Machgiel Bakker

**TURKEY:** Number 1 FM Launches on Eutel

Turkey's first national commercial station EHR Number One FM launched last week via satellite from London. The station began test broadcasts in August, but now includes frequencies covering major cities in eastern cities Ankara and Izmir, with a potential reach of 8-10 million listeners. The station targets a 15-25 year-old demo and is owned by one of the country's leading publishers, Karacan Publishing. US consultant Pollack Media Group and syndicator Radio Express advised the company during the launch. Current Turkish legislation forbids privately owned and operated commercial stations broadcasting from within the Julia Sullivan country.

ITALY: Radio Deejay Rallies In Fight Against AIDS

Italian dance/rock private net Radio Deejay put its weight behind the AIDS battle by organizing a round-the-clock marathon from February 1 -7. Artists including Zucchero, Ligabue, Marco Masini, Edoardo Bennato and Jovanotti gave on-air backing to the station's "radiothon" project, which plans to raise money for the two Italian associations: Lila and **David Stansfield** 

# Changes At EMI/Electrola

by Miranda Watson

GERMANY Cologne-based EMI/Electrola Germany has appointed former

**EMI Germany MD Erwin Bach** to the new position of MD marketing for EMI/Electrola. In his new role, Bach will oversee EMI Germany, Electrola, strategic marketing and sales, continuing to report to EMI Music president GSA territories Helmut Fest. Bach will also be initially responsible for the day-to-day operation of the Electrola division. The change is effective April 1.

Bach's new position has been created to bridge marketing activities at both the EMI and Electrola companies. Fest says in an offi-

cial statement, however, that the appointment doesn't represent a merging of Electrola and EMI Germany. "On the contrary it offers us the opportunity to make best possible use of all market opportunities in future, on the basis of separately operating labels and the newly founded strategic marketing sector.

In addition, Michael Golla, current director of product management, will become director/ GM of EMI Germany, while Winfried Ebert, presently head of radio promotion, will be appointed promotion director of EMI Germany. Both appointments are effective April 1.

Dieter Einsiedler, who joined the company on January 11, will be solely responsible for all strategic marketing in his position director/general manager strategic marketing. Back catalogue exploitation and creative services/advertising within this field will be integrated into this

Director/GM of Electrola, Roman Rybnikar, is scheduled to take over as director of EMI Classics on April 1.

The restructuring leaves Electrola without a director/GM and with Fest still as acting divisional MD and continuing to oversee all A&R activities at EMI/Electrola. There are no immediate plans to look for candidates for either of the positions.

# Murray, Uren Join Warner Music Europe

EUROPE Anay Mario don-based Warner Music Europe (WME) in the newly created job of director marketing of US labels, reporting to WME VP marketing David Evans. Also joining WME is Jon Uren as marketing manager US labels.

Both executives will be responsible for overseeing marketing of US product from Atlantic, Elektra and Warner Brothers, including affiliated labels.

Previously, the responsibility for the marketing of Warner and

was

and

Brothers Atlantic/ Elektra releases split, respectively, between marketing managers Ian Grenfell (now East West Andy Murray **UK** international

Rainer Focke. Focke now handles WEA

director)

International-affiliated product and associated labels.

Murray was WEA UK marketing director until 1990 when he set up his own independent marketing management company, Handyman Productions (now handled by ex-WEA UK A&R executive Hugh Attwooll). Before that, he worked at Stiff, Arista, CBS and PolyGram. Uren joined WEA UK's sales department in 1985, having worked at Cadbury Schweppes.



PAUL BRADY GOES GOLD - PolyGram Ireland recently presented Paul Brady with a gold disc for his album "Songs and Crazy Dreams" at the national stadium, Dublin, after his sold-out concert in December 1992. Pictured are (I-r): press and promotions officer Ailish Tooley, Brady and secretary to the MD Michelle O'Connor.

# **Dutch Public System Asks** For Management Changes

by Marlene Edmunds

HOLLAND The board of directors of NOS, the umbrella group which governs the Dutch public broadcasting system, has unanimously voted to alter the system's entire management structure.

In a surprise move late last month, the board voted to ask the government to change Dutch media laws to allow the NOS to be split into two separate foundations. One entity would continue to oversee the business whole decisions of the organization, currently the primary function of the NOS. The second foundation would create an entirely new broadcaster capable of working together with other pubcasters in making programmes, if it wishes.

The NOS, while administrating the public system, has functioned as a broadcaster itself but, at the same time, has been forbidden to cooperate with the other eight main pubcasters because of its management function.

The creation of the second NOS foundation would allow it to make programmes with other broadcasters legally, removing a significant roadblock, especially on the TV side, to the pubcaster's efforts to compete in the new commercial market in the Netherlands.

In the last few years, the of incursion commércial

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broadcasters on the Dutch market has virtually decimated the former monopoly position of the public broadcasters. The total audience share of the five Dutch public radio stations has nosedived from 69% in November 1990 to 53% in November 1992 as a result of the invasion of commercial radio into Holland.

Last fall, the NOS board received a severe tongue lashing from its own chairman, Max de Jong, for its failure to stop internal squabbling in its highest ranks. In early January, Dutch minister of culture Hedy D'Ancona also increased the pressure by demanding that steps be taken quickly to establish more unified management and cohesive programming across the public

In October, following a major restructure of the public system, Dutch broadcasters began attempting for the first time to programme horizontally, and the new proposals on the part of the board of directors are being seen as a boost to that process.

Formerly, broadcasters had an allotted amount of time to send whatever they wanted without regard to what the other pubcasters were doing, resulting in confusing programming and rapid defections from the public once stations commercial alternatives began to become

press spokesperson Andre Matthijsse predicts the new proposals, which are expected to be accepted by the government, will be "yet another step forward in implementing a new way of programming which will make the public broadcasters more competitive."

Adds Matthijsse, "We have so many broadcasters in Holland and we are very expensive. That

didn't count as long as we had a monopoly situation. Now, we have commercial competitors and they work more cheaply. We have to become more efficient to compete with them."

The restructure management side of NOS is expected to end with three boards: one functioning as the administrative agency, as NOS now does; a second making the day-to-day management decsions; and a third consisting of the heads of the TV channels. Co-ordinators for Radio 1-5 would have input into the second board.



INDISC EXTENDS DEAL WITH MUTE - Indisc Benefux recently signed a new agreement with the UK-based indie label Mute Records. This will extend an arrangement whereby Indisc has represented the UK label for many years, and has included various successes such as Depeche Mode, Erasure, Inspiral Carpets and Nick Cave. Pictured are (Ir): Mute Records MD Daniel Miller and Indisc MD André de Raaff.

# Pan-Euro Music Channel NEN-TV Planned To Launch In August

by Miranda Watson

GERMANY Attention might currently centered on VIVA, the German cable TV music channel in the making, but there's also a pan-European satellite TV music channel planning to launch in Germany in August this year. NEN-TV (Nashville Europe Now-TV) based in Wiesbaden, Germany, calls itself "MTV for grown-ups" and aims to cater for the 35-55 target group, broadcasting country, European pop and oldies across Europe, seeing Germany as its core market.

GM of NEN-TV originator of the concept John Gorman says research conducted in Germany proved that 77% people in the 35-55 age-group would like to see more TV coverage on country, oldies and Euro-pop. The channel aims to

broadcast 10 hours a day with a maximum of 60% of its programming in the first few years consisting of video clips. The rest of the programming will be filled by documentaries and specials on music. "We are dealing with a target group which is harder to please and more discerning," says Gorman. "We have to deliver a meatier programme than MTV."

He is not worried about competition from VIVA. On the contrary, the two parties met recently to discuss joining forces during their start-up years. Comments Gorman, "We won't have any direct competition, because there is no one doing anything like this in Europe."

Gorman reports that initial meetings with major record companies in Germany have been very positive. "The majors see us as a great marketing tool. They don't want to invest in us, but have pledged their full support."

NEN-TV is to meet with the licensing body in Hessen in February, and if Gorman's financing plans are approved, it will be full steam ahead with the channel's launch. NEN-TV is currently finalising a deal with a future financial backer. tentative deal has already been made with Taurus Film, a subsidiary of public TV/radio network Hessische Rundfunk, for studio and post-production work for NEN-TV.

NEN-TV will transmit via satellite (either Astra or Eutelsat) to national and local cable networks and direct-tohouse systems. The company NEN-TV GmbH was registered in Berlin, while its headquarters are in Wiesbaden, where the main transmission and production facilities will also be located.

# Canal A To Boost French Music

by Julia Sullivan

FRANCE French music

tives anxious about the amount of radio airtime dedicated to Francophone repertoire should welcome a new programme bank entitled Canal A, due to start March 1. The service has been approved by authors rights organization SACEM and music industry body SNEP to broadcast 60% Francophone music, with an emphasis on new talent. Canal A will broadcast 24 hours a day by satellite, targeting the service to local non-commercial (associative) radio stations in France,

(400), although some local commercial stations (category B) are also expected to subscribe.

Under the auspices of MD Espinasse director Patrick programme Puegmal, the bank's playlist is based on 75 titles, (two thirds French, one third international), which receive between one and three plays daily. The service also includes a system to promote new talent whereby two new artists are played over six weeks, with a single from the album played twice a day, with two daily plays for other tracks off the album, along with artist interviews.

The service is the fourth

programme bank in France, along with information services Agence France Presse, BBC Info and Sources FM, and at presstime had gathered 55 subscriber stations all over France, with 30 more expressing an interest. Plans also exist to implement a telephone line this month, via which potential subscribers can hear a taster of the service.

Launched by local subsidies, the programme bank, based in eastern France, is available at a subscription rate of Ffr2800 (app. US\$528) a month for category A and Ffr3500 for category B stations, and is hoped to become self-financing by mid-1994.

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# Radio Italia SMI Issues Warning On National Music Airplay

by David Stansfield

Fillipo Broglia, ITALY MD at nationalmusic-only network Radio Italia Solo Music Italiana, issued a warning to the industry about the future of Italian music airplay recently, when he claimed that last year's market share for Italian music would register a drop of around 20%. He blamed poor distribution and an excess of domestic products on the market, some of it of poor quality.

Head of music at Rome-based private EHR network Radio Dimensione Suono, Carlo Mancini, argues that these two problems have existed for years. 'As a programmer I have difficulties in filling 50% of my playlist with strong Italian products. I can understand the problems of Radio Italia SMI, which is devoted solely to Italian music."

Mancini also believes that while the Italian music boom may flourish this year, there may be problems in 1994. "Major acts and artists like Renzo Arbore, Ligabue, Marco Masini, Vasco Rossi, Luca Carboni and Mango, who produce music of the highest

quality, dominate sales-wise," he says. "If they can't maintain their standard there'll be a problem. It has always been difficult for new talent to get the breaks it needs."

PolyGram Italy MD Bruno Tibaldi believes there has been an over-production of domestic talent. Media coverage of the "Italian music boom" and the existence of stations like Radio Italia SMI have contributed to this, he feels. "This leaves consumers without the process of natural selection," he comments. "It's a real problem and the current recession adds to it. Record company executives will now have to be more selective when signing new talent with both national and international potential. That won't be easy because there's a wealth of worthy new talent."

Polydor Italy head of A&R Stefano Zappaterra comments, "There are too many Italian products on the market and in that situation it's impossible for

companies to promote them in the right way. And, with many radio stations now adopting EHR formats, there's little airspace for new talent. But I can't stop searching for it and don't just stick with major artists. But you can't release 20 albums a year and hope that one, at least, will break. You have got to work with a maximum of six or seven artists-and work damned hard as well." Zappaterra, however, says he remanins optimistic for the future.

CGD promotions Luciano Linzi comments, "It's better to work with fewer artists on a long-term basis. You can't expect to break every act or artist with a debut album." He says he sympathizes with stations like Radio Italia SMI, which are "bombarded" with domestic products. He adds, however, "It's better fighting for airspace now. A few years ago there wasn't any to

# **Kjensjord Starts As P3 MD**

NORWAY Tormod Kjen-sjord started as MD at the soon-to-be-launched Norwegian national EHR statton

P3 on February 1. He is full of ideas for the outlet-which is a part of pubcaster NRK-but says his intention is to continue along the same lines as his predecessor Rita Westvik, who left just before Christmas.

NRK is scheduled to reorganize its two original stations (M&M, December 14, 1991), while introducing a third-P3scheduled to launch on September 15.

The station will base its programming on a 70/30 music/ speech ratio for under-30-year-

Though he declines to mention any core artists scheduled for airplay, Kjensjord says P3 will keep up to date on the hottest trends and mix in gold music, while his priority is to make sure it has an immediately identifiable sound. "With a music selecting system, top qualified people who know what's happening in the music business and proper presentation of the music, we hope to compete with other music stations," he says.

Kjensjord started in his new position on February 1. He previously worked at NRK P2. newspaper Aftenposten, and national news agency Norsk Telegrambrya (NTB).

Scandinavia correspondants: Kai Roger Ottesen Tel/Fax:(+47) 9-25-6460 Ken Neptune Tel:(+46) 8-643-2565



GAZELL MUSIC TO REPRESENT PAUL SIMON - Continuing his long relationship with Dag Haeggqvist, Paul Simon was the first writer/publisher to sign with newly established Gazell Music to represent him in Scandinavia. Pictured (I-r, back) are: Haeggqvist, Gazell MD Rune Öfwerman; and (I-r front) Paul Simon Music international manager Eleanor Swan and Swedish Performing Rights Society documentation manager Reidun Stenbeck.

# IFPI Plans To Extend Point Of Sale Chart

by Kai Roger Ottesen

NORWAY Representatives at IFPI in Sweden and Norway have expressed interest in implementing point-ofsale (POS) music sales charts in their territories, following the announcement on January 16 of IFPI Denmark's collaboration with A.C. Nielsen Denmark to implement the system.

Both IFPI Sweden legal advisor Thomas Stenmo and IFPI Norway director general Saemund Fiskvik say they are interested in running POS chart tests by this autumn, and have announced that they are currently running preliminary tests. "There has to be a certain number of retail outlets participating, however," says Stenmo. "I would like to see the same number as in Denmark, that is 80 stores.

In Norway, Fiskvik says a pilot project could be run by this autumn, but that there is no specific timetable as yet. Right now, the sales charts in Sweden are compiled weekly by GLF/IFPI in Solna by calling 200 selected stores. In Norway, research company ScanFact gathers weekly reports from 80 stores for national newspaper Verdens Gang. Another sales chart in Norway, published by national newspaper Dagbladet, is based on GGF/IFPI's label-to-retail data. In Finland, IFPI and national EHR station Radio Ettan cooperate to produce a weekly Top 20 singles chart and a Top 40 albums chart.

In order to improve the state of the charts in Denmark, IFPI went into partnership with A.C. Nielsen, a research company which also has interests in the French POS chart (M&M June 6, 1992). Says A.C. Nielsen Sweden project manager

Karl Axel Svensson, "There has been no contact yet, but we're interested on the basis of the success the project in Denmark has had. Scanning systems account for a considerable part of A.C. Nielsen's turnover, particularly in grocery stores. We have the instruments and we control the

A.C. Nielsen Finland product manager for scanning systems Juri Seppa says the music business has not been a priority market for them, but, "perhaps in the future." A.C. Nielsen Norway director Tor Erik Engebretsen, says, however, that they are considering the proposition.

Record companies support the idea of a POS system, citing accurate data as the main advantage. PolyGram Sweden MD and IFPI Sweden chairman Lennart Backman comments, "We're looking into a point-of-sale system, but it isn't based on the Nielsen model. We hope to have a chart based on this kind of system, however there is no specific timeframe. Relatively few stores utilize computerized point-of-sale system, and there have to be many more before we can begin to develop a chart based on information from the stores. The matter being is discussed internally."

In Finland, only one retailer-27-store Tuko Anttila-has implemented a computerized unit sales system.

Head of Mega Records Norway Nina Th. Lauritzen also sees a databased POS chart as a real advantage. "The figures on the VG chart are not always correct. The retailers have an overview of the Top 3 singles, but after that it's difficult for them to keep track.



DASH FOR CASH - In EHR/AC Radio FFH/Frankfurt's dash for cash recently, participants had 30 seconds to grab as many notes as they could. Pictured are staff members at the station.

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# **Profile**





Frwin Bach

Michael Golla

- GERMANY: Erwin Bach, former divisional MD of EMI Germany, has been appointed new MD marketing at EMI Electrola. Meanwhile, EMl director product management Michael Golla will assume full responsibility as director/GM EMI; Winfried Ebert will be promoted to director of promotion for EMI Germany; Dieter Einsiedler has joined as director/GM strategic marketing and Roman Rybnikar, former director/GM Electrola, will take over as director of **EMI Classics Germany.**
- UK: Dennis Muirhead, MD of Muirhead Management, has been appointed UK/European representative for the second annual Crossroads Cross-Cultural Music Exposition in Memphis, Tennessee, April 15 -17.

- UK: Eve Turner has been appointed manager of BBC Hereford and Worcester. She moves from the BBC's East Midlands Broadcasting Centre, where she was assistant news editor.
- UK: Doug Dudgeon is returning to Castle Communications, taking up his old position of special projects manager after four years working in the Australian music industry.
- UK: Adam Turner has been appointed Concept TV marketing manager at Sony Music. He will be co-ordinating administrative and marketing activities for Clive Farrell, head of Concept TV and Market Research.
- EUROPE: Alfonso Ruiz de Assin, secretary general of Spain's private broadcaster's association, has been nominated president of the Association of European Radio, taking over from UK AIRC's director Brian West.

Send all information on appointments, plus photos, to Julia Sullivan, at the Music and Media offices in Amsterdam. "Radio is the most important medium in Switzerland for presenting new artists to a wide audience," according to promotion director at Poly-Gram Switzerland René Tanner. "The reason for that is that there are virtually no outlets on TV for contemporary artists."

Tanner says he thinks it would be dangerous for him to consider just the biggest stations such as pubcaster Radio DRS, EHR Radio 24, MOR/gold

Radio Z and MOR Radio Argovia as the most important ones for promoting acts. "If you add up the listeners of the 44 local radio stations in Switzerland, you get a big audience too." Tanner says he works in much the same way with DRS as he does with private and local stations.

Breaking national talent in Switzerland depends on the genre, he says. "The media doors are much

more open to conservative music such as Swiss folkmusic, Schlager, records sung in dialect etc., than for local English-language rock and pop productions. This is all down to the very 'middle-of-the-road' approach of the local stations."

Tanner joined PolyGram in 1983 as a designer and in 1987 joined the promotion department as promotions assistant. In 1990 he was promoted to

his present position of promotion director. He sums up his success as "creativity, stamina and good nerves!"

Tanner's priority acts include Def Leppard, Ugly Kid Joe, Bon Jovi, Billy Ray Cyrus, Shakespears Sister, Vanessa Paradis, Extreme and Andrew Lloyd Webber. Priorities in the pipeline include Sting, Hothouse Flowers, East 17 and Eddie Murphy. He cites Peach Weber as a recent example of a successful promotion he has

recently carried out. Weber's album Nix Wie Gäx has sold over 80.000 copies in Germanspeaking Switzerland and is still selling.

On the future of the record industy in Switzerland, Tanner says its development is very much influenced by events in the neighbouring territories of Germany, France and Italy. Tanner says that two new private TV channels are planned

in the near future which would help things promotion wise in Switzerland. A new rock station, **Powerstation** in Zürich, could help promote this genre of music he says, which gets no airplay on the other MOR local stations. A one month test run this year will determine whether the first Swiss rock station goes on air in 1994. *Miranda Watson* 

# Atlantic 252: Succeeding Against The Odds

by Paul Kavanagh

When we started Long Wave Radio Atlantic 252 three years ago, almost everyone in the industry laughed. "Longwave is dead," they said, and when I told them that we would broadcast from an old house next to a cattle market in a small town thirty miles northwest of Dublin, they laughed even more. Today, three years later, Long Wave Radio Atlantic 252 has become the largest commercial radio station in the UK with 5 million listeners.

How did we manage to succeed against stations on FM? I feel there are a couple of key points in the success of Long Wave Radio Atlantic 252:

- 1) Before we put the station on-air we objectively assessed the radio market, and talked to radio listeners, assessing their feelings on the good and bad aspects of the radio they listened to in the UK.
- 2) Based on the results we obtained from the assessment, we designed a station which filled a void in the market—a station which was different from what was currently available. It is

interesting when I speak to other programme controllers and station managers, and they say, "My station sounds exactly like Long Wave Radio Atlantic 252." Yet, if you ask the listeners, they will say there are big differences. Long Wave Radio Atlantic 252 programming is tightly targeted.

3) We have a small team on and off the air; everyone on the team is totally professional and has a good knowledge of what our listeners want, they make our listeners feel like they are part of a special 'Gold Circle Club.'

4) We only do what our listeners want, and every year they expect more and more from us. So every year we not only have to be better than the competition, we have to be better than ourselves.

5) We have established a clear position in our listeners minds; most of them know what Long Wave Radio Atlantic 252 stands for, but we know we will constantly have to remind them. We have something in common with brands like McDonalds and Coke—we are consistent; when

you go to McDonalds you know what they sell, and when you buy a Coke you know exactly what you've got, when you push the LW button you know what you're going to get.

6) We don't only view other radio stations as our competition.

Better TV, Video, and Computer Games all eat into radio listening time, and as time progresses radio has to be careful that it is not pushed another few steps down the entertainment ladder.

**Promotion Manager** 

Of The Week

PolyGram

**Rene Tanner** 

**Promotion Director** 

**PolyGram Switzerland** 

You can read this article and say that I have learned nothing

new; the reality is that there is very little that is new in radio, and every successful radio station across the world is built on

simple coherent assessments of listener needs, desires, and good basics.

Over the last 20 years good radio basics haven't changed much, but there have been large changes in the market, and so also in the tactics used to win in today's over-communicated world.

You have to be an outside thinker these days. You have to look at the market from the bottom up, not from the top down as you could a few years ago.

A good example of this comes from the recent US presidential election. **George Bush** was working from the top down. He fought the election on family

values and how great he was to have united the world, yet from his position at the top he missed what the real issues were. Bill Clinton however, got out and spoke to the people, and found the real issues that were concerning them, such as jobs, the economy, and health care, and then built his tactics and strategies from the 'bottom up.' Clinton also has a new approach to dealing with difficult political questions—a few years ago a 'political' answer that avoided the issue was good enough. Today you must tackle the question head-on; simply communicate your feelings, explain your reasons, and state your position clearly. These simple things have made Bill Clinton a hero.

The question is, will our radio station get elected in 1993? If the recently departed president of the US and all of his advisers missed a simple opportunity like that, could we miss it?

In short, Long Wave Radio Atlantic 252 has got more listeners than any other radio station because we give a clear section of radio listeners more of what they want.



Paul Kavanagh (25) is programme controller at EHR radio station Long Wave Radio Atlantic 252. He previously programmed top Dublin station Sunshine 101.

# SWITZERLAND

A special on the Swiss music and radio industries coming up in issue 14

# **Station Operations**

# **Broadcast Consultants Can Learn While Leading**

by Thomas Hopfensperger

The thought of becoming a modern-day tradesman, a consultant, sharing skills with broadcasters abroad has grown since attending the 1992 Radio Montreux Confer-

The "80-20 Rule" seemed to apply at the Radio Montreux symposium: Americans made up 20% of the attendance and did 80% of the talking while the worldwide group of broadcasters courteously listened.

Many Americans expected their "know-how" to be a valuable commodity in Montreux and I was ready to share my 15 years in broadcast sales. With commercial radio growing on the European continent, the timing seemed right.

"It's an exploding industry," said Peter Stromquist of Montreux Companies, an advisement service for media and entertainment industries. "There's real opportunity in the international

DB-Marathon München

"Americans have the expertise, but that's only the half of it. You must also learn the international territory," said Jeff Green, former editor in chief of Music &

So I set my course abroad and began my homework on Europe's private radio sector.

### Gaining A Global Overview

My research began at the International Trade Administration (ITA), an agency within the US Department of Commerce and a source for business information from around the world. Germany's strong economy and infant commercial radio industry made it a top choice.

Though English serves as the official second language of Europe, I began weekly German lessons and chose an instructor familiar with local customs and business etiquette. There were other obstacles to anticipate in

firm for clients in nine countries including MTV Europe, Skyrock/Paris, Europe 2/Prague and Radio M/Moscow. "The best American radio station, just dropped into Europe, wouldn't necessarily be successful," Hadges said. "Each country has its own music preferences and ethnic interests.

**A Different Radio** Recipe

Valerie Geller, a media news consultant in New York, works with stations around the world including Antenne Bayern. While doing workshops on interactive radio talk shows, Geller uses the philosophy of "American recipes with European ingredients.

"Beyond language differences, success in international consulting requires cultural sensitivity and a real appreciation of local talent."

> — Tommy Hadges, president of the Pollack Media Group

To gain a global overview, I researched media sales throughout Europe and found each country approaches it differently. Contacts at IP France described a sales system controlled by media brokers while Capital Radio/ London doesn't allow portfolio

I feared that my recipe for broadcast sales, which often calls for very spicy ingredients, may too hot to meet the tastes of my

"Sales Skills for Communication And Negotiation." The "recipe" called for a sample of Miller-Heiman's Strategic Selling system, followed by a touch of

stations based on this ratings information.

The thought of clients measuring the value of a station solely on TKP or CPM (the cost of reaching 1.000 listeners) worked against my sales beliefs. But it took a trip abroad for me to realize that American salespeople spend too much time negotiating prices which diminishes the real value of the product and often demeans the entire selling pro-

While we endlessly battle media buyers over ratings and rates, our German counterparts can take the time to develop more creative selling techniques and alternative revenue sources for their stations.

"International consultants must be sensitive and respectful. Don't tell clients how to do it, but rather how you do it. They'll adapt quite well from there," says Green. I had traveled thousands of miles to share the art of negotiation only to find it of little use under a fixed-price system. Nonetheless, I found the German method efficient and technically

Client Needs Analysis from advanced. It took a trip abroad for me to realize Treadway And Associates (be sure to include some Neuro-Linguistic Programming techniques) and topped off with Greenwood's

Sales manager Michael Rancka (I) and the Antenna Bayern staff often exchange broadcast ideas with international consultants. Pictured above are (I-r): marketing services Susanne Coerper, area sales north and deputy marketing director Ruth Leykam, area sales south Claudia Willems and Rancka.

support industry for sales consultancy and broadcast schools.

future broadcasters and salespeo-

And who will train these

doing business in a foreign envi-

"Beyond language differences, success in international consult-

After talking to international businesspeople, I remembered an ancient Chinese proverb: What I hear, I forget. What I see, I remember. What I do, I understand.

ple? American consultants would be among the likely choices since we've had over 60 years' experience in the field and, hopefully, European ears would be open to

ing requires cultural sensitivity and a real appreciation of local talent," said Tommy Hadges, president of the Pollack Media Group, a programming advisory

discounts for advertising agencies or purchasing companies. The German advertising structure was sure to be different yet.

After talking to these international businesspeople, I remembered an ancient Chinese proverb: What I hear, I forget. What I see, I remember. What I do, I understand.

It was now time to launch an "Executive Trade Mission." Contacts from Radio Montreux made arrangements for me to spend a week in Germany at Antenne Bayern/Munich and OK Radio/ Hamburg. This was a great chance for me to exchange ideas and see the private sector firstMy presentation was titled

that American salespeople spend too much time negotiating prices which diminishes the real value of the product and often demeans the entire selling process.

Social Style Profiling of clients. All of these advanced sales techniques were tried and true in America, the birthplace of commercial broadcast.

But meetings at the German stations, I found fundamental differences in sales philosophies. The "Supply And Demand" theory that drives American business is a function of price negotiation. The American model says set your price high and, if needed, lower it later. Conveying this thought abroad was far more difficult than SMS&N suggested.

Over 10.000 radio stations price commercials based on availability. However in Germany the system is much more sensitive to media research and planning, with the majority of advertising purchased through national representatives like Radio Marketing Service (RMS) which presents listening data compiled and released annually by Media Analyse. Advertising agencies then make their choice of radio

These radio stations can set their advertising prices and quickly move on to other business issues. It proves that even broadcast consultants must learn while



THOMAS HOPFENSPERGER is an international sales consultant and a regular contributor to Music & Media. Hopfensperger's client portfolio includes the largest ad agencies and media buying companies in the US. He is also the director of marketing at KKSF/San Francisco, where he can be reached at (+1) 415.788 2022.

# GROVEMIX

Aired Views

Unlike rival competitors NRJ, Skyrock and Fun Radio, Voltage FM/Paris boasts a more soulful, R&B flavoured playlist.

"Whether it's daytime or nightly playlists we don't play any form of what you may call hard-core dance music," says head of music Olivier Allardet. "We do, however, cater for the lighter house styles, like the

Italo-house of labels like **Time And Media**, on our weekly Saturday 'Clubnight' show [18.00-22.00]."

Best described as urban contemporary, Voltage FM's playlist additions are compiled from an equal 50-50 split between the club surveys—from French club networks Top Dance and Media Control—and the telephone

Ownership: Jean Marc Cohen Potential Reach: Paris (250.000) Listeners: 15-35 Music Policy: Exclusively dance

> Frankfurt-based Hart-House Records must be one of the most talked about labels now creating a stir in Euro-rave circles. With a sub-roster of Eye-Q Records (adult dance), Hart-House (acid-trance) and Recycle Or Die (ambient/ chill), HartHouse is well placed to cover the musical tastes of all but the buyers of the most 12-inch commercial

releases.

Music: Dance, Trance and Acid Recent Trax: The Point of No Return - Chapter I HartHouse compilation album, Odysee Of Noises's Lucifer requests of listeners that can total several hundred calls on the more popular cuts.

Nevertheless, Allardet has noticed unfounded reticence on the part of soul and major R&B labels toward French distribution of US and UK product. Despite the majority of Voltage's programming titles coming from non-domestic acts, labels like Warner and MCA stand, albeit politely, accused of over-cautiousness.

"I think they still feel domestic releases are not worth their time," says Allardet. "The majority of sales of acts such as Mary J Blige and Jodeci are made through imports, It's sometimes very difficult to persuade them that a strong market exists for new-jack-swing and upfront R&B.



Having licensed Harthouse to companies in the Benelux, the UK and America, label managing and marketing director Heinz Roth is understandably pleased with the partnerships.

"We scored a reasonable chart position with one of our licences in the UK," says Roth.
"That was a real surprise, because frankly that sort of music would be hard enough to get programmed on German Radio, never mind score a chart placing here."

"We'd already talked to Hart-House Records about licencing," says London-based Rising High Records' Dave Conway, "but it wasn't until our label went to Frankfurt, following up the success of the Hypnotists House Is

# TREY LORENZ

Photograph Of Mary - Epic Producer : Various

Lorenz' vocal talents do not fail to set things alight whilst, masters are most certainly at work here with Kenny "Dope" Gonzalez and "Little" Louie Vega on the mix both with the "Ken-Lou B.Boy Mix" and on the uptempodubs on the flip.The former combines a powerful rolling bassline with guitar samples to give a rocky feel. "Speech Mix" is smooth strollin' hip-hop for those daytime playlists.

## **BOOMSHANKA**

Do You Have The Power - Cowboy PRODUCER: Boomshanka

After a classic acid intro, feel the fusion of a throbbing bassline, spacey vocals, trance grooves and enough energy for, well, just about anything. Flip it over for a pure techno excursion. Getting well deserved UK club attention now.

#### **RODEO JONES**

Natural World - A&M

PRODUCER: John Waddell and Rodeo Jones Underwater-sounding ambient one in six mixes with Lisa Stansfield-esque vocals rising effortlessly to the surface. Daytime playlist-accessible mixes to begin with followed by sleek Reese mixes going deep. Take the plunge.

Mine, that we hooked up for the Hardfloor Hardtrance Acperience licence."

Having a good working relationship with the German label, Rising High managed 20.000 UK sales of the single with "Hardfloor" reaching a respectable 56 in the Gallup charts.

"We're following up with the UK release of Spicelab's Spicelab, Marco Zaffarano's Minimalism EP and an Irresistible remix of Barbarella," adds Conway.

The licencing potential for European underground trax in distant but more upfront territories like the UK and Germany are clear, though, as Conway points out, they won't be reverse licencing their product due to an already established tie-up with the upfront dance shops Boy and Delirium Records.

"Rising High also has a different sound to HartHouse," Roth adds. Eddie Coyle

#### SIMA

Give You Myself - D-Vision/Flying PRODUCER: Energy

Coming in like a disco diva, Sima fills every inch of this tune with sheer presence. The club mix jumps for garage joy, while the dub seduces with smooth technotrance moments among pacey vocal samples. Sima invites you to "snuggle up to mama, real close." Advisable.

#### SANDY B

Feel Like Singin' - Nervous
PRODUCER: Brothers Of Peace
Beautiful string orchestration lulls you down into this US garage high flyer. Hear the gospel according to Sandy B with the deft hand of David Morales at work on his "def classic mix." Spot on harmonies keep pace with an infectious beat. Set to crossover massively.

# T.M.Y. & THE BEAT AUTHORITY

That's What Love Can Do For You - Ultraphonic

PRODUCER: Manfred Holz

If you're in need of something with Orb-like trancing, vocals which soar heavenwards and an insistent jazzy uptempo groove, then this German hybrid tune is the one for you. An "are you ready for this" rave mix ensures commercial success.

#### ONE FAMILY

Good Love-(No label - via +44 81 590 8958) PRODUCER: Mark Topham

One of the hottest, yet almost incredibly, unsigned house units to emerge from the London dance floors thus far into '93 - One Family's 'Good Love' offers a taste of the 'progressive garage' revolution likely to follow its previously housebound predecessors. Anthemic, yet crisp delivery from featured vox-box Sylvia Tella, 'Good Love' aids the trancelike garage bassline in an immaculate production.

#### SUNSCREEM

O<sub>3</sub> - Sony Soho<sup>2</sup>

PRODUCER: Sunscreem

Techno hippies on the rampage or new-age muso's on a trance tip—both descriptions are right, amongst others. Brilliant, vibrant pop which again will offend no-one, but will definitely make its mark. This whole album screams energy and life. Like with previous releases, the album is to be found with mixes from everyone who matters. Covering all bases to please the most. Expect a huge impact.

Please send all your new dance releases for review to Steve Morton, PO Box 9027, 1006 AA Amsterdam

# **European Dance Radio Top 25**

| 111 211 1100 | Action title                                      | Laber         |
|--------------|---|---------------|
| 1 6 3        | ARRESTED DEVELOPMENT/Mr. Wendal                   | (Chrysalis)   |
| 2 17 2       | 5.O.U.L 5.Y.5.T.E.M/It's Gonna Be A Lovely Day    | (Arista)      |
| 3 3 4        | STEREO MC'S/Step It Up [4]                        | h & B'way)    |
| 4 1 10       | WHITNEY HOUSTON/I Will Always Love You            | (Arista)      |
| 5 7 6        | WRECKX-N-EFFECT/Rump Shaker                       | (MCA)         |
| 6 15 2       | EN VOGUE/Give It Up, Turn It Loose                | (East West)   |
| 7 13 3       | APACHE INDIAN/Arranged Marriage                   | (Island)      |
| 8 12 3       | SHAMEN/Phorever People (One L                     | ittle Indian) |
| 9 14 13      | ARRESTED DEVELOPMENT/People Everyday              | (Chrysalis)   |
| 10 16 2      | ALEXANDER O'NEAL/Love Makes No Sense (T           | abu/A&M)      |
| (1) NE       | TREY LORENZ/Photograph Of Mary                    | (Columbia)    |
| 12 19 3      | RAGE/Run To You                                   | (Pulse 8)     |
| 13 10 3      | 808 State vs.UB40/One In Ten                      | (ZTT)         |
| 14 22 7      | DINA CARROLL/So Close                             | (A&M)         |
| 15 NE        | CAPT. HOLLYWOOD PROJECT/More And More (Blow I     | Jp/Intercord) |
| 16 NE        | SISTER SLEDGE/We Are Family '93                   | (Atlantic)    |
| (7) NE       | CO.RO/Because The Night (Proprio Records/Di       | sco Magic)    |
| (8) RE       | PRODIGY/Out Of Space                              | (XL)          |
| 19 25 2      | MARTINE GIRAULT/Revival                           | (ffrr)        |
| 20 24 2      | SHAI/If I Ever Fall In Love (Gasoline A           |               |
| 21           |   | ternational)  |
| 22 NE        |   | own/MCA)      |
| 23 RE        |   | (East West)   |
| 24 NE        | SHANICE/Saving Forever For You                    | (Motown)      |
| 25           | RAPINATION feat. KYM MAZELLE/Love Me The Right Wo | ay (Arista)   |
|              |   |               |

The European Dance Radio (EDR) Top 25 chart is based on a weighted-scoring system. It is compiled on the basis of playlists of European stations programming various styles of dance music (including hip hop/rap, R&B and swingbeat) for the 15-30 year-olds, fullime or during specific dayparts. Songs that have achieved top 20 status in the EHR Top 40 are regarded as non-specific for EDR and receive limited points.

# UNCANNY ALLIANCE "I got my education"

The New Single Being Played On These Platinum And Gold European Stations Now!!

Finland YLE 2/RADIOMAFIA/Helsinki Italy RETE 105 NETWORK/Milan 101 NETWORK/Milan Portugal RADIO ENERGIA/Lisbon





# PRELUDE 2 DANCE 2 SEPARATE TWELVES - + MC + CD

VARIOUS FORMATS INCLUDE: FREE AT LAST - REESE PROJECT; CHILDREN OF THE WORLD - YOLANDA REYNOLDS; LET'S GO ROUND AGAIN - JUST JOOCE; WHAT CAN I DO FOR YOU - TAANA GARNER; I NEVER KNEW LOVE (UNRELEASED MIX); CHEZ DAMIER; SUNSHINE - UNIT 2 STILL - ORGAN, MUSICAL CLOCKS AND BOXES; HELP MYSELF - CHEZ DAMIER

THE RECESSION BUSTER

# **New Releases**

## SINGLES

#### THE 4 OF US

She Hits Me - Columbia A/EHR
PRODUCER: Mick Glossop

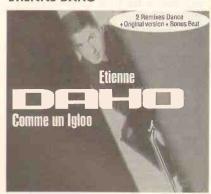
A good band these days is hard to find, but apparently not in Northern Ireland. Almost a sweet lullaby, if this doesn't hit you what else will? If you have a spare minute, give the live bonus track *Mary* a spin too.

#### GARY CLARK

We Sail On Stormy Waters - Circa EHR/ACE PRODUCER: Gary Clark

Danny Wilson is Gary Clark now. His solo debut is a relaxed mid-tempo pop song backed by a warm brass section. The Voice/Copenhagen PD Lars Kjaer finds it a classic pop song. "We always regretted that Dannny Wilson never had a hit single here; maybe that will change now. There's one good sign—the fact that a lot of people at our station are humming this tune all day."

#### ETIENNE DAHO



Comme Un Igloo - Virgin EHR/ACE PRODUCER: Tom Durack

"La France Avance" on a Motown beat. Unlike Vanessa Paradis Daho sticks to his mother tongue, which shouldn't scare you off. Treat it like you do a bottle of wine. Ad fundum! That's what RTBN/Radio Donna/Brussels HOM/producer Marc Deschuijter does. "This is an excellent radio record that our format is able to embrace. It's working all day-parts and all demographics"

#### THE FARM

Love See No Colour - End Product EHR/A PRODUCER: Mark Sounders/Graham McPherson What ever happened to Farm aid? Colour blindness is allowed, but don't be deaf, because this dramatic ballad is their best single in ages.

### THE FRANK AND WALTERS

After All - Setanta/Go! Discs A/EHR
PRODUCER: lan Broudie

Have the Housemartins re-emerged? Frankly speaking, since these lads have the same feel for fresh pop melodies, we don't understand why the continent lags behind.

# GRACE UNDER PRESSURE

Living In Her Shadow - ARS D/EHR
PRODUCER: Bruce Forrest

If the bpm pressure becomes a little bit too much, this graceful international soul/dance act could be the solution. You

might remember them from their inclusion in one of M&M's "Track Attack" boxes last year.

#### HUBERTUS HOHENLOHE

Playing Safe - EMI ACE/EHR
PRODUCER: Peter Vieweger

The main strengths of this mid-tempo acoustic guitar rocker are a topflight melody and an instantly recognizable chorus which should make this "made in Austria" song an instant favourite with both ACE and EHR programmers.

#### JOHN LEE HOOKER

Boogie At Russian Hill - Pointblank R/A PRODUCER: Roy Rogers

Nobody can sing "Hmmmm-mmmmmmmmm" like the ol' man does, let alone boogie. Don't even try, just play the record and shake your listeners awake.

## NAUGHTY BY NATURE

Hip Hop Hooray - Tommy Boy
PRODUCER: Naughty By Nature

D/EHR

One of the golden rules for a hit is a good hook. When these rappers repetitively shout "Hey Hoo," like cheerleaders, everyone will join in automatically. "Hot hit hurray!" if you ask us.

#### THE SEPTEMBER WHEN

Can I Trust You - WEA EHR/R/A
PRODUCER: Dave Burnham/Gary
Hughes/The September When
The hand of executive producer limms

The hand of executive producer Jimmy Miller (Rolling Stones, Primal Scream is discernable immediately. The Norwegian guitar-driven popband can no longer be ignored across the national borders. Check out that marvellous video.

# ALBUMS

#### 54.40

Dear Dear - Columbia R/A/EHR
PRODUCER: Don Smith

The maple leaf is waving again. Up to here these Canadians follow the same route covered in road apples as fellow countrymen the Tragically Hip did before them. It takes a lot of courage to take the same producer as the Hip used to, without being accused of plagiarism. By adding keyboards, sitar and harmonica, and because of their more cheerful attitude 54.40 will be acquitted. She La, Nice To Luv You and You Don't Get Away (That Easy) show that this CD is more than just a puck to play hockey with.

### DAVID BAERWALD

Triage - A&M A/R
PRODUCER: Bill Bottrell/David
Bearwald/Dan Schwartz

Captain Beefheart backed by The The in the *Infected* era is the best way to describe the second solo album of one of the Davids out of the now defunct duo **David & David**. This sort of cosmic blues is not directly accessible—productionwise Baerwald and Bill Bottrell push things to the limit—but as a whole it's absolutely a grower. Tracks like *A Secret Silken World, China Lake* and *The Got No Shotgun* are the best ammunition for the more explosive playlists.

#### ELEMENT OF CRIME

RUPERT PARKER

Porter/Rupert Parker

Double Harp - Victory (2-LP) (UK)

PRODUCER: Bruce Bennington

Weißes Papier - Polydor A/R
PRODUCER: David Young

And now for something completely different. This German group operates on the

Harp—a real one, not a harmonica—and

pop music may seem to be incompatible,

but the combination of the two really works. The amazing cover version of

Curtis Stigers' I Wonder Why is best

border between pop and cabaret. The songs are on the poppy side, though the arrangements owe a good deal to Kurt Weill. Once again the strikingly poetic lyrics are exclusively in German, which greatly adds to their flavour. Real gems in here are the somewhaf Doors-like Mehr Als Sie Erlaubt, Sperr Mich Ein and Sommerschlußverkauf Der Eitelkeit.

#### **JELLYFISH**



Spilt Milk - Charismo

PRODUCER: A.Goluten/J.J.Puig/A.Sturmer/R.Manning

US band continues to rewrite the handbook
of late '60s/'70s pop with blatant references
to Queen, Beach Boys, Supertramp and the
Beatles. The band, however, avoids mere
Xerox copying, but manages to combine
the best of the era—immaculate harmony
vocals, well-crafted melodies, adventurous
arrangements—with novel songwriting
ideas, resulting in an album which oozes
creativity and enthusiasm. Bye Bye Bye,
New Mistake, Brighter Day and Joining A
Fan Club are pure delights for EHR programmers in search for radiant pop.

# PAUL McCARTNEY

ACE/EHR Off The Ground - Parlophone PRODUCER: Paul McCartney/Julian Mendelsohn Without wings but still off the ground, for McCartney the sky will always be the limit. Lord have mercy for those not baptised in river Mersey water; what a great songwriter he still is. Leaping through the latest pages of McCartney's songbook Hope Of Deliverance and Biker Like An Icon will cheer up the worst pessimists. As happened before over the last years, two songs carry the McCartney/Costello imprint, Mistress And Maid and The Lovers That Never Were. The ballad C'Mon People is Macca's personal message to all inhabitants of the world to care for their future. Together with the hidden track Cosmically Conscious, let it be an inspiration.

# proof. Contact Bruce Porter at tel: (+44) 71.404 6411; fax: 71.242 0542.

THE RAGIN' RYANS
The Ragin' Ryans - Big Belle (LP) (UK)
PRODUCER: The Ragin' Ryans

This six-track mini album is recorded live, and is meant to be an introduction to the bluesy soul music of these Welshmen in search of a proper recording deal. Contact Alan K. Morton at tel: (+44) 443.208 017; fax: 222.372 101.

## VARIOUS ARTISTS

Brand New Second-Hand - Ryko (LP) (UK) PRODUCER: Various

A set of fine reggae covers that a radio quiz can do with. Best cuts are Eek-A-Mouse's version of Led Zeppelin's D'yer Maker and Sheila Hylton's remake of Bed's Too Big Without You by the Police. Contact Pat Naylor at tel: (+44) 81.964 3031; fax: 81.964 2989.

### **OMAR & THE HOWLERS**

Courts Of Lulu - Provogue R/A/EHR PRODUCER: Omar/Kevin Wommack

Clap for the wolfman, who has again broken out of the Texan honky tonks and juke joints to make his fourth record for Dutch indie Provogue. Omar a.k.a. Kent Dykes has penned half of the material on this set on his own and the other half with renowned songwriters like Bill Carter, Danny Tate and R.S. Field (of Webb Wilder-fame). Rose Tattoo and Firewalker have the energy to get John Foggerty back to work.

# NEW TALENT

### CHARITY

The Way You Hold Me - Dance Street (Germany)

PRODUCER: Romon Zenker/Jens Lissot From the same label that gave us *Move To The Rhythm* by the Bass Bumpers. It's a similar piece of pop/dance with female vocals. Contact Dieter Stemmer at tel: (+49) 211.370 144; fax: 211.381 032.

#### EAS1

Taking The Wheel - MMC (LP) (Hungary) PRODUCER: Peter Dorozsmai

Rocking behind the iron curtain may be past now, but with the Hungarian number 1 hit single *Wind Of Change*—not to be confused with the **Scorpions** song—you have a progressive rock tribute to the heroes of the 1956 uprising. Contact **Ferenc Kaszàs** at tel (+36) 1.118 1031; fax: 1.117 9936

#### PARADOX

Games In Wonderland - Yamaha/Replay (LP) (Japan) PRODUCER: Mark J. Wallis

"The only machine used on this album is the coffee machine," proudly announces this Beatle-esque Danish band with a Japanese recording deal. With a song like *Over And Over* they are entitled to walk over the zebra crossing on Abbey road. Contact **Hiro Murakami** at tel: (+81) 3.3719 3109; fax: 3.3794 1654.

Singles and albums featured in New Releases are listed alphabetically. Each record is recommended for format or programme suitability. Abbreviations used include: EHR, ACE, R (Rock), D (Dance), C (Country), J (Jazz), EZ (Easy Listening), NAC (New Adult Contemporary), A (Alternative) and M (Metal). Records mentioned in New Talent are by acts signed to independent labels for which license and/or publishing rights are available, except as noted. Please send your samples to Robbert Tilli/Machgiel Bakker, PO Box 9027, 1006 AA Amsterdam, Holland.

# **Marketing The Music**

# Billy Ocean Starts Promo This Side Of The Atlantic



Billy Ocean has returned to the scene with a new album "Time To Move On" and a new image. Contrary to previous campaigns, the promotion kicks off in Europe.

#### by Robbert Tilli

**Billy Ocean's** last studio album, *Tear Down These Walls*, is already five years old. The grandmaster of British soul then found it was *Time To Move On* and named his comeback album accordingly.

The February 22 release album on **Jive** is pre-empted by the single *Pressure*, which shows that Ocean is aware musical tastes have changed since the days of his colossal '80s hits, like *Caribbean Queen* (No More Love On The Run), Get Out My Dreams, Get Into My Car and the unforgettable US number one hit When The Going Gets Tough, The Tough Gets Going, the theme song to "The Jewel Of The Nile." He has released the pressure by implementing subtle dance beats.

His image has also undergone a change. Gone is the ring beard, which has now been replaced by dreadlocks. "Those things come right out of himself," says Laurie Jay, Ocean's personal manager for the past 17 years. "Sometimes, one just needs a change to keep things fresh."

Jay tells what kept Ocean away from the scene so long. "It's the machine-age we live in. He just didn't feel like making records for a while. Whether he will be successful with the new material, I can't tell yet. It's all in the hands of God, but the initial response is phenomenal, as we have found out during our current promo trip on the continent."

Starting in (mainland) Europe marks a change in strategies for Jay. "In the past we were very much focused on American success, totally forgetting Europe. That always came second. We never toured there, while

we did three major US tours throughout the years. After the many requests we got from Europe, we could no longer ignore that market. After all, we live in Europe, don't we? We try to get as many TVs as possible, especially in those markets that were a bit neglected in the past."

Zomba VP Europe Bert Meyer reveals that "TV is the backbone of the campaign. We feel that Ocean's personal presence is important. Also, we've made the one-hour ITV TV special of January 17 available for other broadcasters."

Time To Move On was made with several big names in the producer's chair. With R. Kelly and Hula & Fingers Ocean recorded in Zomba's own Battery Studios, based in New York and Chicago respectively. A slight musical change is audible, with five Caribbean-flavoured tracks recorded in Jamaica with Steely & Cleevie.

Meyer is convinced of the hit potential of the album. "We hear at least four more singles on it, of which we feel the ballad *Rose* is destined to be big. It's his best ballad ever, and is planned to be the next single. We're not afraid that the consumers have forgotten about Billy Ocean. The *Greatest Hits*—his last 'sign of life'—sold 725.000 copies in Europe, of which 450.000 in the UK alone."

# **SHORT TAKES**

■ Gloria Estefan has received a star on the Hollywood Walk of Fame.

■ Keith Richards wants to audition female bass players to fill the gap Bill Wyman left behind. Tina Weymouth of Talking Heads is rumoured to be among the candidates.

■ On April 5, Savage/BMG will release Black Tie White Noise, David Bowie's first solo album in six years.

■ On the same day the new John Mayall album Wake Up Call will see the light (Silvertone). It is said to be a rocking blues album, styled after his old Blues Breakers stuff, featuring the likes of ex-Stone Mick Taylor, Mavis Staple and Buddy Guy. In return Mayall plays on the latter's upcoming album Feels Like Rain, that further features Bonnie Raitt and Travis Tritt.

■ For A&R managers not scared of a little controversy, here's a golden opportunity. Rapper Ice-T has left his label *Sire* after a dispute about the cover art of his *Home Invasion* album.

Cover mania continues. Rod Stewart's new single is a version of the Rolling Stones hit single from 1967, Ruby Tuesday.

■ Rockers have almost lost their faith. The eagerly awaited album by Jimmy Page and David Coverdale will see the light tentatively. EMI has now set the final (?) release date at March 15.

# Gangway Gathers Five Grammy Nominations

DENMARK
Danish pop act Gangway always had bad luck until now. They released four albums on three different labels, of which two went bankrupt. Now with Genlyd/BMG, their future looks more secure.

Genlyd BMG A&R/marketing director Jesper Bay tells the story. "Gangway's new album Happy Ever After [the band's fifth] is their long-awaited breakthrough in Denmark and we've sold more than 25.000 copies of it. We have just secured the rights for their three first albums, which have been unavailable for a couple of years."

With five Grammy award nominations at home the future really looks bright for the band, which until now has only had a short glimpse of international stardom—a few seconds in 1987. For PolyGram International they re-recorded the best songs of their first two albums on the Irmgardz label—The Twist and Sitting In The Park—together making Sitting In The Park Once Again.

This title shows their good sense of humour, which never lets them down, as is shown by the *The Quiet Boy Ate The Whole Cake* dubbed album, their last independent release (**Electra**) back in 1989.

The video to the single *Mountain Song* is side-splitting—a continuing story which ends in the video for the new single *Never Say* 

Goodbye. It starts with a boy who has no pocket money taking out a girl, and leads to a series of very comic slapstick situations.

The music itself is the kind of hypermelodic synth pop like the Pet Shop Boys, but somewhat more modest. Songwriters Henrik Balling and Torben Johansen have international class. The first single off the album, Didn't 1 Make You Laugh, and the aforementioned (Grammy-nominated) Mountain Song would make great contenders for playlists across Europe.

- Signed to Genlyd BMG.
- Management: Rock On/Copenhagen.
- New album: *Happy Ever After* released in October 1993; it is still holding at number 50 in Denmark.
- New single: *Never Say Goodbye* released on January 25.
- Recorded at Easy Sound/Copenhagen.
- Producer: Henrik Balling.
- Promotion: Remixes have been made for the first single *Didn't I Make You Laugh*, while videos accompany the next two singles.
- Concert tour: In February and March the band is touring Denmark.
- European releases: The album is released in Norway and Sweden.

Robbert Tilli

# A&M Tries To Break Carroll With First Album

"Music is the language of the soul," writes Dina Carroll in the special thanks on her selftitled debut album on A&M. Half American/half English Carroll herself is living proof of this statement. Here we have a real soul singer, as sophisticated and sensual as Lisa Stansfield, who fits both the trendy club scene as well as the plush surroundings of chic nightclubbing.

The set on the album is so balanced, that it suits a multitude of formats. The uptempo songs, like the current single *Special Kind Of Love* are perfect for both the EHR and dance formats, while the ballads are real aces for ACE. The new single *This Time*, but also the beautiful song *If I Knew You Then*, one of the two bonus tracks, are two cases in point.

This is definitely an album, not just a randomly compiled collection of songs, and A&M international marketing manager Lucie Avery knows it.

"Our campaign for the continent is geared towards convincing media and retail that Carroll is an album selling artist. We never had any problems with airplay across Europe whatsoever, and we want to translate that into sales now.

"Fifty percent of Carroll's success in the UK is tributed to the stunning visuals. With lots of TV performances and street postering her profile is raised sufficiently. The other

half is based on the music, of which we know it really has a substance. With three singles prior to the album, we showed the people the depth of the album. The pedigree of the musicians on the album are also of such high class." Among the session musicians you will find the Blues Brothers' horn section, Mariah Carey's bass player Anthony Jackson and Cissy Houston's New Hope Baptist Choir, which inspire Carroll to sing like an angel on the true soul carol Heaven Sent.

Some artists grow up in public, and some appear fully grown, and Carroll seems to be one of them. Adds Avery, "She can break through worldwide on only one album, which is very rare. This is not a matter of gradually build-up."

- Signed to: A&M.
- Publisher: PolyGram/MCA/Zomba.
- Management: 1st Avenue/London.
- New album: *Dina Carroll* released on January 18, debuted at number 2 in the UK at presstime.
- New single: This Time to be released on February 15.
- Recorded at various studios in UK/US
- Producer: C&C/Nigel Lowis a. o.
- Promotion: In mid February she will do showcases in France, Germany and Sweden.

Marketing The Music: Artists featured have achieved Top 15 chart status in their country of origin.

Station reports include all new additions to the playlist, indicated by the abbre-viation "AD." Reports from certain stations will also include a "Power Play" (PP), a track which receives a track which receives special emphasis for the week, as well as featured new albums indicated by the designation "AL." designation "AL." Within each country, stations are grouped by ranking and listed alphabetically. Rankings include: Platinum (P), Gold (G), Silver (S) and Branze (B). All playlists must be received by Monday at 13.00 hours CET.

#### GERMANY

ANTENNE RAYERN/Munich

Markus Steinkuhl - DJ/Producer Pawer Play: Charles & Eddie Would I

Wiebke Schröder- Ohne Dich

AD En-Sonic, Will Neve

HR 3: LEIDER GUT/Frankfurt P Markus Hertle - Producer

Power Play: AD Fury/Slaughterhouse Radio

HR 3: ON LINE/Frankfurt P EHR/ACE <mark>Markus Hertle - Produce</mark>r

A List: AD Bob Marley- Why Charles & Eddie NYC Lady Soul If My Sister Trey Lorenz Photograph

NDR 2 (DAYTIME PROG.)/Hamburg P

Lutz Ackermann - Head Of Music

Duran Duran- Ordinary
H.R. Kunze- Leichter
Rembrandts- Waiting Smokie I'd Die

NDR 2 (EVENING PROG.)/Hamburg Lutz Ackermann - Head Of Music

AD Haddaway- What Is Love Sting- If I Ever

RADIO FFH/Frankfurt P

Andreas Karczewski - Head Of Music

AD Boyz II Men-In The Still Shanice Saving For Sting-If I Ever Undercover-Never Let

AD A. Bano/R. Power-Domani Purple Schulz-Weitergehen Shinehead Jamaican Simon Climie Does Your West End: The Love

RADIO NRW/Oberhausen P

Jeff van Gelder - Head Of Music

List:
D Annie Lennox-Little
Maggie Reilly-Tears Mathou- You Never Sting- If I Ever

SWF 3: POPSHOP/Baden Baden P

Jörg Longe - Producer

AD Advanced Chemistry-Fremd 4 Reeves Keine Mach

SWF 3: POPSHOP HITLINE/ Baden Baden P

Jörg Lange - Producer A List:
AD Paul McCartney-Hope

WDR 1/Cologne P

Hans Engel - Producer Elmar Metz - Producer Power Play: AD Duran Duran-Ordinary

Brothers/Outlaw Good Diana Ross-Upside Down Eddie Murphy-I Was Element Of Crime-Sperr Eric Clapton Old Girlfriend, Take It Jimmy Nail- Only Love Little Angels- The First Cut

Our Gäng-I Wont Robben Ford-You Cut Soul Asylum-Somebody Suzanne Rhatigan-Open WDR 1: HIT CHIPS/Cologne

Werner Hoffmann - Producer er Play: Duran Duran-Ordinary

AD Billy Ocean- Pressure Climie Fisher. Does Your Heart. Deep Forest Deep Forest Living Colour-Leave It Patty Smyth No Shinehead lamaican

WDR 1: SCHLAGERRALLYE/Cologne P

Wolfgang Roth - Producer

Anne Haigis- Behind Arrested Dev.- Mr. Wendal Co.Ro Because The En-Sonic I Will Never Farm-Love Sees No Fresh Familee Hoims G.W.McLennon-Fingers
Mick Jagger-Sweet Thin
Out/Blue-Out Of Plan B Life's A Satellite 1-Young Indy Subculture: Mercedes Benz The The Dogs Of Lust Voices Of Neuköln-Liebe Wordy-

104.6 RTL BERUN/Berlin G

Lori Granger - Music Dir

AD Annie Lennox-Little Boyz It Men. In The Still Cher. Oh No Not Dan Lucas Heart Duran Duran-Ordinary Eric Clapton Old James Ingram- One More Time Jesus Loves Yau- Sweet Joe Cocker- Now That The Julian Dawson- Guidance Lisa Stansfield- Someday Patty Smyth No Prefab Sprout If You Sting If Ever Toad The Wet S. Walt

BERLIN 88.8/Berlin G

Jürgen Jürgens - Head Of Music A List:

A. Bano/R. Power- Doman Audin/Modena Bagpipe Bianca Und Der Wind En-Sonic-I Will Neve Godewind Sieh Der Die Moon Beats Es Ist Nichts Nanette Scriba-Kinocafe Opus-Walkin' On Air Roch Voisine La Légende Schulze-Paradiesvog Shinehead Jamaica Voices Of Neuköln-Liebe Zillertaler Schürz. - Flensburg

ENERGY/Berlin G Holger Richter - Music Dir

AD Capt Hollywood Only

HIT RADIO N 1/Nuremberg G

Cetin Yaman - Prog Dir Power Ptay:
AD Beloved Sweet Harmony A List: AD 2 Unlimited No Limit

East 17-Deep Shanice Saving For West End-The Love

HUNDERT 6/Berlin G

Rainer Gruhn - Music Dir

er Play:
Alexander Mezek: Anyone
Cliff Richard: | Still Shanice Saving Fo

HOT THE

SDR

RR

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After only one week »Geister über Afrika« entered the top 100 airplay charts.

Already hot on: Antenne Niedersachsen Radio SAW SFB 1 **Radio 100.6** SWF **Antenne Bayern** WDR 4



»She always manages to create excellent pop songs using interesting and unusual subjects.«

Jürgen Jürgens, SFB

Boyz II Men- In The Still Joe Cocker- Now That The

A Bano/P Power Dom Lulu- Independence Toad The Wet S. Walk West End. The lov

OK RADIO/Hamburg G

Oliver Weiberg - Head Of Music

Ace Of Base All That She Wants Annie Lennox-Little Arrested Dev. Mr. Wendal Boyz It Men- In The Still Capt. Hollywood Only Def Leppard Heaven Is Donell Rush Symphony Faith No More I'm Easy Jesus Laves Yau-Sweet Louie Louie-The Thought Mick Jagger- Sweet Thing Paul McCartney- Hope Peter Gabriel Steam Snap-Exterminate
Sterea MC's-Step It Up Sting If I Eve Whitney Houston I'm Every Stephonie Mills

Ralf Blasberg - Head Of Music

AD Annie Lennox-Little Dionne Warwick- Friends Can En-Sonic- I Will Never West End- The Love

RADIO 7/Ulm G

Alex Naumann - Head Of Music

AD Barenaked Ladies- Brian Beat Club- Could It Eddie Murphy- | Was Elektric Music-TV Eric Clapton- Old
4 Reeves- Keine Mocht
Julian Dawson- Guidance
Louie Louie The Thought Love Attack-Blue Our Gäng-I Wont Simon Climie-Does Your Stefan Andersson Here Comes Sting- If I Ever Suzanne Rhatigan-Open Timmy T. Cry A M

RADIO ARABELLA/Munich G Karl-Heinz Schweter - Prog Dir

AD Bigner-Und Der Wind lbo- Ich Wette Milvo- Mein Weg Moon Beots- Es Ist Nichts Tops- Für Immer Du Ulla Norden-Viva

RADIO FFN/Isernhagen G

Jürgen Köster - Prog Dir Frank Eichner - Head Of Music A List: AD Mick Jagger- Sweet Thing

Chris Rea- God's Grea Jeremy Jordan- The Right Lady Soul- If My Sister

Take That- Could It
Toad The Wet S.- Walk RADIO GONG/Nuremberg G

Peter "Marc" Stinal - Music Dir

AD East 17- Deep Faith No More-I'm Easy Peter Gabriel Steam

AD Annie Lennax-Little Snap-Exterminate

RADIO XANADU/Munich G Benny Schnier - Head Of Music

AD Flash & The Pan-Burning Up Poison- Stand Stan Bush- Can't Hide Stefan Andersson- Here Come: Flash & The Pan

Axel Sommerfeld - DJ/Producer

AD Fantastischen Vier- Saft Annie Lennox-Little

Billy Ocean- Pressure Bon Jovi Bed Of Capt. Hollywood: Only Chess- If You Leave Dan Lucas Heart Deep Forest Deep Forest Dinosaur Jr. Star Edo Zonkie-Wie Gut Eric Clapton: Old
Extrabreit: Für Mich
Fury/Slaughterhouse: Radio
Girlfriend: Take It H.R. Kunze-Leichter Jheliza Sally's Knocking
Julian Dawson Guidance
Lemonheads Mrs. Rabinson Little Angels-Womankind Louie Louie-The Thought
M People-How Can I Love
Purple Schulz-Weitergehen Raxette Fingertips Sister Sledge We Are Terry Hoax-Insanity
Trogically Hip-Courage

Stephan Hampe - Head Of Music Power Play:
AD Annie Lennox-Little
AL Vanessa Paradis

Wendy Chamlin- Hear The

Zucchero- Come Back The Sun

RADIO LINDAU/Lindau S Jens Bohm - MD

Power Play: AD Bob Luman-Why Why, Bye Bye A List: AD Heights How Do You Paul McCartney- Hope

AD Fleetwood Mac-Love Shines Golaktischen 2- Der Dall! U.S. 3- Cantaloop

RADIO REGENBOGEN/Mannheim 5 Martin Schwebel - Music Dir

Power Play: AD Annie Lennox Little Undercover- Never Let

Dionne Warwick- Fragile H.R. Kunze Leichte Love Attack- Blue

Simon Climie- Does Your Toad The Wet S.- Walk Zucchero- Come Back The Sur AD Annie Lennox-Lovesono

Billy Ocean-Pres Billy Ocean-Pressure
Bonnie Tyler-Coll Me
Eric Clapton Old
Juliane Werding Geister
Katherine Wood- Out Of
Nanette Scriba-Kinocafe Out/Blue-Out Of Purple Schulz: Weitergeher Roxette: Fingertips Sirenen: Du Lößt Toten Hosen: Sascha Ultravox- I Am Alive Wendy Chamlin-Hear The

RADIO KÕLN: COLOGNE CHARTS/Cologne 8

Uwe Spörl - Prog Dir Ludwig Schieffer - Prog Dir A List: AD 4 Reeves- Keine Mocht

Shai- If I Ever Soulcats- Mojo Hannah Spider Murphy Gang-Tutti Frutti Wolf Maahn-Gut

UNITED KINGDOM

ATLANTIC 252/London P Paul Kavanagh - Prog Dir A List: AD East 17-De

BBC RADIO 1/London P

Paul Robinson - Prog Dir A List: AD R.E.M. Sidewinder Rod Stewart- Ruby Tuesday

AD Diream-Things Can Only
Dina Carroll-This Time
Hathause Flowers Emotional
INXS-Beautiful

Little Angels Dan's Contage

er Wagstoff - Preg Bir

Corporters fairy Days Corfe Stigues Passa, Live Heatwood Olgo Law Stine m Ghash lave A Lan Zurchare Come Book The Sur

Bichard Park - Prog Contr

Boyx B Men in The Still freedilin Mencury Grea Genesis Tall Me Why Glaria Estefan I See Lunary Krovitz Are You od Stewart Ruby Tuesday Tasmin Archer- In You Tom Jones Al You Ultravax Vienna

CHETERN NETWORK / Dunstable /

AD Sting If I Eve

AD Alexander O'Neal-Love Makes
David Dexter-Jack Le Dee Fredrix- And So I East 17- Deep Face Someone Gloria Estefan | See Kym Mazelle Love Me The Lemonheads Confetti Little Angels Soapbox Lulu Independence
Mick Jagger- Sweet Thing
Poison- Stand
Saint Effenne- You're In
Trey Lorenz Photograph

CITY FM/Liverpool P

Sue Taylor - Coord

AD Alexander O'Neal-Love Make Maggie Reilly-Touch
Peabo Bryson A Whole

Bobby Brown Get Awa Soy Kraxy: That's What Lave Chris Duffy All The Dan Baird | Love You Period Eddie Murphy | Was Freddie Mercury Great Gloria Estafan | See INXS Beautiful
Patry Smyth No
Sting II Ever
Toad The Wet S. Walk

IDSS RM/London P

Gordon McNamee - Prog Dir

Backy Caldwell What You Gwen Guthne All This Snowbay Gid Snowbay Gid Shered MC's Ground USURA Open Your Manage Mouston I'm Every

tie Mat - Mais Organise

Quantile Sal Me Way Objects Estation-I See Minus ton Military Manaka for (197)

Complete And Sall

PICCADELY RADIO (Disordiester Keith Pringle - Head Of Music

Sting El frer

AD Alexander O'Neal Love Mo Bon Jovi Bed Of Cathy Dennis Falling Def Leppard-Heaven Is East 17- Deep Gloria Estefan I See Hothouse Flowers-Emotional INXS-Beautiful Lorraine Cato- How Can You

CHOICE FM/London G Merritt Crawfard - Head Of Music AD Mr. Lee- Hev Love

Martine Girault-Revivo

Frankie Paul- End Of Jacci McGhee It H Janet Lee Davis Ooh Baby McKoy Fight McKay- Fight
Michael Cooper-Let's Get
Nu-Vizion: What You
Sanchez- Missing You
Whitney Houston: I'm Eve
Wreckx-N-Effect: KnockN

COOL FM/Belfast G John Paul Ballantine - Head Of Music A List:
AD Sister Sledge: We Are

AD Ashes & Diamonds Hands Maggie Reilly-Touch Rolf Harris-Stairway Sophie B. Hawkins-) Want You Sting-If | Ever Sugar-If-) Sugar- If I Can't Zucchero- Come Back The Sun

DOWNTOWN RADIO/Belfast G John Rosborough - Prog Dir A List

AD Adventures Monday Carpenters-Rainy Days
Christy Hennessy-Long
Genesis-Tell Me Why
INXS-Beautiful Rolf Harris- Stairwa Rupert Parker- With The Flow Sophie B. Hawkins I Want You Thunder A Better
Tony Stonf Has Anybody

FORTH RFM/Edinburgh G

Colin Sommerville - Head Of Music AD Big Country- Alone

Genesis-Tell Me Why Quireboys- Brother Louis Saw Doctors- Wake Up Tasmin Archer- In Your

AD D.J. Professor-Runne Digable Planets Rebirth Glo Worm | Lift Lenny Kravitz Are You Naughty By Nature Hip Hop Oui 3 For What Sandy B Feel Like Senseless Things Primary Stereo MC's Gr Take That Why Can't I Wendy James Namele

HORIZON RADIO AND GALAXY RADIO/Milton Keynes and Bristol G

Clive Dickens - Head Of Music Billy Ocean- Pressure

AD 808 State-Plan 9

Efua-Down Is The Jon Secoda-Angel McKoy-Fight Michael Jackson-Megamix Oui 3 For What Shinehead Jamaica erea MC's- Groun

John Lewis - Program Mana Tim Stewart - Head Of Musi

East 17- Deep Michael Bolton Reach Out Sting #1 Ever

AD 2 Shiftedhad No Link Receive Brings Con Only Buf Laggered Haward Is (Sleeds Received San POWER FM/Foreham G

Jim Hicks - Head Of Music

AD En Vogue Give It
Faith No More I'm Eas
Lulu-Independence Shanice Saving Fo Sister Sledge We Are Take That- Why Can't I Undercover- I Wanna Whitney Houston- I'm Every

B List: AD Cathy Dennis-Falling Charles & Eddie NYC Dee Fredriy, And Sol

RADIO CLYDE/Glasgow G Alex Dickson - Prog Dir Alexander O'Neal-Love Make

Maggie Reilly- Touch AD Big Country Alone
Cathy Dennis Falling
D;ream Things Can Only
Gloria Estefan | See Lemonheads Confetti Poison-Stand
Quireboys-Brother Louis Sting- If I Ever

PED POSE PADIO/Preston Dave Sander - Head Of Music

Take That- Why Can't !

AD Annie Lennox-Little Mick Jagger Sweet Thing Michael Bolton-Reach Ou Undercover- | Wanna

AD Cathy Dennis Falling Deacon Blue Will We Dee Fredrix- And So I Extreme-Tragic Comic Jimmy Nail-Beautiful Lenny Kravitz Are You Sophie B. Hawkins I Want You Sting- If I Ever

BROADLAND FM/Norwich S Mike Stewart - Prog Dir Dave Brown - Head Of Music

Beijing Spring | Wo D:ream- Things Can Only Gloria Estefan | See Maggie Reilly- Touch Poison- Stand
Take That- Why Con't Tosmin Archer- In You

RED DRAGON FM/Cardiff/News

athan Payne - Music Libr AD Genesis-Tell Me Why Gloria Estefan | See Robert Downey Jr. Smile Sting- If I Ever Take That- Why Con't I

AD Cult-She Sells

Deacon Blue-Will We Inner City. Till We Meet Again Lemonheads Confetti M People: How Can I Love Poison: Stand Snap-Exterminate eo MC's- Ground

SWANSEA SOUND/Wales S Rob Pendry - Head Of Music

Rob Penary
Power Play:
Annie Lennox-Little
AD Freddie Mercury- Great
Jimmy Nail- Beautiful AD Al Jarreou- What You

Nick Haverson-Head Over Heels Peter Polycarou- Love Hurts Rubettes- Megamix Rupert Parker- I Wonder Sting- If I Ever Tom Jones- All You

FRANCE

EUROPE 2 NETWORK/Paris Christian Savigny - Prog Dir AD Pierry Schott & la Novelle Sonny Landreth- When You're O Come Back The Sur

Christian Lefebvre - Prog Mgr AD Marlone Jamais Loin De Toi

NRJ NETWORK/Paris P Max Guazzini - Dir Mick Jagger- Sweet Thing Pascal Obispo Tu Vas

FUN RADIO/Paris G Benaît Sillard - GM Hervé Lemaire - Prog Dir/Head Of Music

B List: AD Joe Cocker- Now That The Mick Jagger-Sweet Thing Niagaro- Un Million Pascol Obispo- Tu Vos Sting- If I Ever

RFM/Poris G ACE/Rock
Jeon-Paul Michel - Head Of Music Power Play: AD Johnny Hallyday: True Johnny Hallyday: Lo Guil Johnny Hallyday: Ca Ne Ch

Extreme Rest In Jacques Dutronc- Les Cactus Neil Young Harvest Mo

The The Dogs Of Lust The The L'ONDE LATINE/Aix en Provence S National Music

Bruno Laboure - Head Of Music Power Play:

Jocques Dutronc-L'opportuniste

RTL: WRTL/Paris S Georges Long AL Elvis Costello

SCOOP/Lyon S Alain Liberty - Prog Dir

A List: AD Annie Lennox-Loves Boyz II Men-End Of Frederic Berthelot- Privilege Was (Not Was) Shake

Bob Marley- Why Christophe Deschamps-Love FM-Closer To Heaven
F.Valéry-Loin D'Etre
Jean Pierre Mader-lai
L'Affaire Louis Trio-Mobilis
Laurent Voulzy-Le Rève Mick Jagger Sweet Thing PM Dawn I'd Die Sting- If I Eve

Patrick Lapeyronnie - Prog Dir AD Flopsy- Don't You

Niagara- Un Million
Pascale Petitjean- Les Amants Visions/Shiva-Perfect Day RADIO CANTAL/Aurilloc B

Renaud Saint-André - Prog Dir AD Enfoirés L'Auv

Genesis: Tell Me Why Inner Circle: Sweat Keziah Jones: Where's Life Lisa Stansfield: Someday Peter Kingsberry- Only Tasmin Archer- Sleeping

AD Bobby Brown- Good Enough John Martyn- Sweet Louis Chedid- Ces Monts. Nicolas Peyrac- Ceux Qu Ophelie Winter- When I

Hardy/Lubrano Si Ça INXS- Taste It

Louis Chedid Ces Monte

Michael Bolton-To Lov

RADIO MANCHE/Saint-Lo 8

Philippe Lavil- Y'A Plus nessa Paradis- Sunday

AUSTRIA

Ö 3/Vienna P EHR Günther Lesjak - Head Of Music A List:

AD Billy Ray Cyrus These Boots Chris Rea Soft Top Georg Danzer I Glaub Shinehead Jamaican Stereo MC's Step It Up

BELGIUM

BRTN RADIO DONNA/Brussels P Marc Deschuyter - Head Of Music/Producer

Power Play: Helmut Latti- Zii Is Mijn AD Sting- If | Ever AD Angelo Branduardi- Si Puo

Billy Ocean-Pressure Etienne Daho Comme Un Iglos Marc & Margarita's My Stef Bos- Ik Hou Willy DeVille- Even While

AD Bobby Brown-Get Away
En Vogue- Give It
Juan Luis Guerra- El Costa
Luc Steeno- Een Vrouw
West End- The Love

BRIN STUDIO BRUSSEL/Brussels A BRIN STUDIO BRUSSEL/Brussels EHR/Rock Jan Hautekiet - Producer Power Play: Arrested Dev.-Mr. Wendal Faith No More-I'm Eosy

Mick Jagger Sweet Thing INXS Beautiful R.E.M. Sidewinder

AD Bettie Serveert-Palomine

Marc & Morgarita's- My Hands Radios- She's My Sting If I Ever Sugar-If | Con't Toad The Wet S.- All I Tom Wolf-Kinky When

Alice In Chains Would Screaming Trees Dolla

RADIO 21/Brussels P EHR/Rock
Christine Goor - Producer
Anne Goreux - Producer
Pawer Play:
AD Lenny Kravitz- Are You

AD Extreme Tragic Comic
Hothouse Flowers Emotional
Sting. If I Ever
Stonecake Tuesday Afternoon

AD Alice In Chains, Would

Annie Lennox-Little Candy Dulfer-Sax-A Cathy Dennis-Folling Claudia Chin-Snap You Dr. Alban-Sing Halleluyal Eddie Murphy- I Was En Vogue- Give It Etienne Daho Quelqu Iggy Pop In The Death Laurent Voulzy-Le Rêve Louie Louie-The Thought R.F.M.-Sidew Rembrandts- Waiting
Sugar- If | Can't
Suzanne Vega- Blood Makes Tasmin Archer- In Your Tom Wolf- Kinky When
Tragically Hip- Courage
Whitney Houston- I'm Every
Paul McCartney

RADIO CONTACT F/Brussels P ın Lou Bertin - Prog Dir

Etienne Daho-Comme Un Igloo Marisa Chante Broth Philippe Lafontaine N Sade Feel No Pain

Danny de Bruin - Prog Dir

AD Club 69- Let Me Be Faith No More-I'm Easy
One More Time Calming Rain
USURA-Open Your BRF/Eupen S Guy Janssens - Producer

Power Play: Boney M. Megami Nena-Conver Paul McCartney- Hape R.E.M.- Man On The Mo Soulsister- Broken Whitney Houston- | Will

Bonnie Tyler- Call Me Vegas- She Jordy- Dur, Dur Toten Hosen- Sascha

Beloved: Sweet Hor

AD

PADIO BRUXFLIES CAPITALE/Bru Marc Vossen - Prog Dir

B List: AD Bruce Springsteen- If I Should Etienne Daho- Comme Un Igloo INXS: Beautiful

Jon Secado: Ange R.E.M. Sidewind Shanice Savina For

BRTN RADIO 2-EAST FLANDERS/Ghent B Rudi Sinio - Producer

AD Billy Ray Cyrus- These Boots
Faith No More I'm Easy
Shai-If I Ever
Stereo MC's- Step It Up Two Boys | Won't Le

RRTN RADIO 2-WEST HANDERS/Kortrill Power Play: AD Lemonheads Mrs. Robinson
AL The The

HIT-FM 106-1/Hasselt & André Hemeryck - Prog Dir

A List: AD Annie Lennox, Little Bononarama Last Thing Beloved Sweet Harmony Bobby Brown Get Away Dan Hill- Hold Me Now Dan Baird-I Love You Period
Fleetwood Mac-Love Shine Jovanotti- Una Tribu Mick Jagger Sweet Thing Shanice- Saving For

RADIO ANTIGOON/Antwerp 8 Piet Keizer - Dir Power Play: AD Martha Wash-Carry

B List: AD Betty Wright Tonight's SL 2- Way In My Brain Take That Could It

West End The Love RADIO EXPRES/Antwerp Marc Dhollander - Head Of Music B List:

AD Clovis- Nee lk Kom Niet
Dan Hill- Hold Me Now RADIO MAXIMA/Roeselare 8

Power Play: AD Beloved Sweet Harma Duran Duran Ordinary Lenny Kravitz- Are You

AD D.D. Dope It's Oke

Manx-I Saw The Peter Gobriel-Steam AD Annie Lennox-Little Bobby Brown- Get Awa Bruce Springsteen If I Should Def Leppard: Heaven Is Foith No Mare I'm Easy Zucchero- Always The Sun Zucchero- Come Back The Sun

RADIO MOL/Mol B Sonja Celen - Produce Power Play: AD Dan Hill- Hold Me Now A List:

AD Rad Stewart Tom
Sonia Davis Bette Davis Eyes
--- Ros: Ik Hou

AD Heaven 17- Temptation

RTBF RADIO 2/Hainaut 8 Philippe Jauniaux - Music Dir AD Stereo MC's Connected

Tasmin Archer-Sleeping

CZECH REPUBLIC

BONTON RADIO/Prague G Peter Kricek - Head Of Music Power Play: AD Chris Rea Soft Top

Sugar If I Can't Undercover-I Wonne AD Bon Jovi Bed Of USURA- Open Your

AD Boy Krazy-That's What Love Mick Jagger-Sweet Thing The The Dogs Of Lust

DENMARK

DANMARKS RADIO/Copenhagen P

A List: Ace Of Base Happy Nation Boyz II Men End Of Charles & Eddie Would I Felix-It Will Whitney Houston | Will

DR P3: GO'MORGEN Torben Bille - Head Of Music Power Play:

AD Shirtsville One Born

Amina Mauvaise Graine Living Colour Leave It Mauro Scocco Blind Ole Kristiansen-Unnuag Sisorpag Peter Belli- Himler

DR P3: MASKINEN/Copenhagen A EHR/Rock Torben Bille - Head Of Music

A List:
AD 4 Of Us- Sensual Thing Amina-Mauvaise Gra Gory Clark- We Soil Living Colour-Leave it Mouro Scocco-Blind Michael Penn-Seen The Underdogs-Make It

RADIO ABC/Randers G Stia Hartvia Nielsen - MD

Arrested Dev.- Mr. We Cut 'N' Move- Give It Up Mauro Scocco Nelly

September When- Can I Sting-If I Ever AD Dan Baird The One I Am Dina Carrall- This Time Freaky Realistic-Som Gangway- Never Say Girlfriend- Take II One More Time-Turn Ou Patty Smyth- No

Stereo MC's Step It Up Toad The Wet S. Walk Vitesse What Kind RADIO VIBORG/Vibora G Poul Foged - Head Of Music

Cut 'N' Move Give It Up Gangway- Never Say Girlfriend- Take It Mick Jagger- Sweet Thing Prince 7 Sophie B. Hawkins | Want You Take That Could It Zucchero- Come Back The Sur

Boney M. Megamix
Capt. Hollywood: More And
Mauro Scocco Nelly Sting- If I Ever ethearts- Flower Power UK Mixmasters- Bare Necessi

Lars Kjær - Prog Dir

Kris Kross- It's A Shame Sko/Torp- Glorious Day Whitney Houston | He

Niels Pedersen - Head Of Music AD Christians What's

Inner Circle Rock Sting- If | Ever Toad The Wet S. Walk

RADIO 89.1/Helsingor S

Johannes Olsen - Head Of Music ver Play: Frank & Walters After

Mauro Scocco Nelly AD Alan Sorrenti- Non So

Capt. Hollywood: More And Gary Clark: We Sail Little Angels: Womankind Underdogs- Make It

RADIO AIRPORT FM/Copenhagen S Flemming Beck - Head Of Music Power Play: Mauro Scocco-Nelly

Trey Larenz- Photograph AD Cut 'N' Move Give It Up

B List: AD Sting-If | Ever Take That- Could It

RADIO AMAGER/Brandby/Kastrup 5 Suson Duelund - Head Of Music

Power Play: AD Cut 'N' Move Give It Up A List:

AD SOUL SYSTEM Its Gonna

Shirtsville Girls Deserve

Whitney Houston-I'm Every RADIO CITY/Næstved S ioul-Smidt - Producer

AD Bobby Brown Get Away Brion May- Back Club 69 Let Me Be Fontastischen Vier- Die Dal?! Gary Clark- We Sail

RADIO MOJN/Anbenrag & Senderborg S Christian Backmon - Head of Music A List: AD B-52's Revolution

Kaya The State Rembrandts Rolling Shanice Soving For Toys The Closing

Cut 'N' Move Give It Up Extreme Tragic Comic Gangway- Never Say Little Angels- Womank

Mick Jagger- Sweet Thing RADIO ODENSE/Odense S Power Play: AD Annie Lennox-Little Cut 'N' Move Give It Up Hothouse Flowers Emo Kaya The Stote Sting If | Ever

B List: AD Michael Bolton Drift Soulsister- Broke

RADIO ROSKILDE/Roskilde S Power Play:

AD Sting If I Ever Take That-Could It Gasolin-På Bonen Hothouse Flowers Em

Jacob Laundbjerg. Hvisk Mig Kaya- The State Ronum. Photograph Sweethearts- Flower Power Trey Larenz- Photograph RADIO SYDKYSTEN/Copenhagen 9

Kaj Jensen - Head Of Music AD Cut 'N' Move-Give It Up Kayer The State
Sting If 1 Ever
Sweethearts Flower Po

AD Mauro Scocco- Nelly THE VOICE NARUM/Nærum S

Casper Lange - Prog Dir AD Cut 'N' Move- Give It Up Gary Clark- We Sail

MUSIC & MEDIA FEBRUARY 13 1993

Zapp Zapp- Forget About

Dennis Kronborg

Power Play:
AD 10,000 Maniacs Candy
2 Unlimited No Umit
Atomic Swing Stone Me Cult- She Sells Cut 'N' Move Gire it Lie

RADIO HOLBÆK/Holboeck & Stig Nielsen - Prog Dir

Power Play:
Gary Clork We Sail
AD Sting- If I Ever

AD Arrested Dev. Mr. Wendal Atomic Swing Stone Me Cut 'N' Move Give It Up Gasolin På Banen KK Kids KK Theme SOUL SYSTEM- Its Gonna Sister Sledge- We Are Sweethearts- Flower Powe

RADIO KOLDING/Kolding B

Claus Nielsen - Head Of Music A List: AD Cut 'N' Move Give It Lio

Alan Sorrenti- Non So Atomic Swing: Stone Me Gasolin: På Banen KK Kids KK Theme Ranum-Photograph
Sweethearts-Flower Power
De Nattergale

Erasure Kool & The Gang Krummerne Sko/Torp

FINLAND

RADIO 1/Helsinki G Joke Linnamaa - Prog Dir Juha Kakkuri - Head Of Music

AD Duran Duran-Ordinary Faith No More I'm Easy Grymlings En Glädjesång M. C. Carpenter Passionate, Southside Johnny All The Way Sting- If I Ever

RADIO 100+/Tampere G Pentti Teravainen» MusiciDir

AD Boy Krazy That's What Love Indigo Girls Ghost
Paul McCartney Hope Rembrandts Waiting West End The Love

RADIO CITY/Helsinki G

Mage Vainior- Music Dir

Arrested Dev. Mr. Wendal Duran Duran-Ordinary Kingston Wall-I Feel Love Melrose-Rock My World Sting- If I Ever

GREECE

POP 92.4 FM/Athens G

Yannis Methenitis - Prog Dir A List: AD Boy Krazy-That's What Love INXS- Beautiful Mick Jagger-Sweet Thing Sting-If I Ever Vanessa Williams-Love Is

Whitney Houston-I'm Every

STAR FM STEREO/Thessaloniki S Vassilis Turonis - Prog Dir

AD 2 Unlimited No limit Bobby Brown Get Away
E.Bennato/B.Diddley Here Maggie Reilly Tears Peabo Bryson A Whole

HOLLAND

Carla Versloot - Co-Ord Power Play: AD Candy Dulfer Sax-A

AD Alexander O'Neal-Love Makes De Diik- Moo Jovanatti, Lina Tribu

Jesus Jones Mick Jagger Paul McCortney Take That The The

NOS/Hilversum P

Tom Blomberg - DJ/Producer Frits Spits - DJ/Producer Power Play: AD Candy Dulfer- Sax-A

AD Capt. Hollywood: More And Charles & Eddie: NYC Deurzakkers Morgen is De Diik- Mooi Little Angels Womankind
Paul McCartney- C'mon People
Paul de Leeuw Euromast

RADIO 3/Hilversum P

West End. The Love

Paul van der Lugt - Coord AD Candy Dulfer- Sax-A.

AD Arrested Dev. Mr. Wendalı Leila K. Open Lenny Kravitz- Are You Sting- If I Ever

Anton Daalhuisen - Head Of Music Power Play: AD Candy Dulfer Sax-A

A List: AD 808 State/UB40 One in Albert West-Mockin Allrounders Wij Zijn Alpenzusjes Tyroler Billy Ocean Pressure Black Machine Jazz Bon Jovi- Bed Of Dr. Alban-Sing Halleluyah
Duron Duron-Ordinary
Gebroeders Grimm-Mogen
Leilo K-Open
Lenny Kravitz-Are You Living Colour-Leave It Maastrichts S. Ork.- Hieringe Ome Henk-Viert Feest Peter Koelewijn-Romorio Sting- If I Ever
Toad The Wet 5.- All I
Trey Lorenz- Photograph

VERONICA/Hilversum P

Allard Berends - Dir Radio Power Play: AD Candy Dulfer Sox-A

POWER FM/Amsterdam G

Edwin Diergoarde - Music Dir Power Play: AD Bobby Brown- Get Away

AD Go West What You

R.E.M. Sidewi Reese Project-I Believe Roots Syndicate-Mockin

RADIO 538/Bussum G

Lex Harding - MD Erik de Zwart - Prog Dir Pawer Play: 2 Unlimited- No Limit

Bobby Brown- Get Away
Bon Jovi- Bed Of Deurzakkers Morgen Is Ome Henk- Viert Fees Pearl Jam Oceans
Peter Kaelewijn Ramaria

Shamen- Phorever People

Pierre Kartner- Mien De Shanice: Saving For 808 State/UB40: On In

CFNB/Brunssum B

Lou Rowland - Head Of Music Power Play: AD Sundays Love

A List:
AD Flash & The Pan Vacuum Glenn Hughes- You Don't Starslub- Let Your

AL Ding Carrol

IRELAND

SOUTH FAST RADIO/Wexford S Clive Roylance - GM/Head Of

B List: AD Annie Lennox-Lovesono Dean Collison Runa Gary Clark- We Sail

ITALY

Hothouse Flowers-Emotional

101 NETWORK/Milan P

Stefano Carboni - Head Of Music Maurizio Franciosi - Head Of

AD Dionne Warwick-Friends Can Go West What You Mick Jagger Sweet Thing Steady B Feel Like Sting If I Ever

AD Annie Lennox- little Beloved Sweet Harmany Bon Jovi- Bed Of Faith No More I'm Easy INXS Beautiful KWS/Tramps Hold Back Mary J. Blige Reminisce. Paris The Days Of Take That Could It West End- The Love

RADIO CLUB 91/Naples P

Franco Mory Russo - Prog Dir

Bobby Brown- Get Away Debbie Gibson- Losin' Myself Def Leppard- Heaven Is Dina Carroll- So Close Dire Straits You And East 17- Dee Farm- Any Town
Flosh & The Pan- Burning Up
Heaven 17- Temptation
Heavy D & The Boyz- Who's no Bye Bye Baby Prefab Sprout A Life Of Sue Medley-The Sound

RADIO DIMENSIONE SUONO/Rome P

The The Slow Emotion

West End- The Love Whitney Houston- I'm Every

Carlo Moncini - Music Dir A List:
AD Duran Duran-Ordinary

Heights I'm Still Ligabue Ancora In Marca Masini-Vaffancula Sting- If I Ever

AD Alexander O'Neal-Love Makes Alexander O'Neal-Love Makes Beloved Sweet Harmony Billy Ocean- Pressure Dianne Warwick- Friends Can East 17- Deep Go West: What You INXS- Beautiful Luca Carboni Baila Said

Shinehead Jamaican Sister Sledge We Are Trey Lorenz-Photograph West End. The Love

RETE 105 NETWORK/Milan P Angelo De Robertis - Head Of

Angen.
Prog
A List:
AD PM Down-Looking Through
Robin S-Show Me Love
Stefano Secchi-We Are

Sting- If I Ever

RTL 102.5 · HIT RADIO/Bergomo P

Luco Viscardi - Head Of Music

Debbie Gibson Losin' Myself Foith No More I'm Easy Francesco Baccini Curci Luca Carboni L'Amore Sting If I Ever Trey Lorenz-Photograph

AD Madanna-Bad Girl

STEREORAI/Rome P Elio Molinari - Head of Dept.

Eodele Bellisario - Prog Dir Power Play:
Ligabue Ancora in
Lisa Stansfield Som

R.E.M. Man On The Moon Shinehead lamaica Spin Doctors 2 Princes

AD Bobby Brown Get Away
Charles & Eddie NYC Dionne Worwick-Friends Con East 17- Deep Faith No More- I'm Easy Living Colour- Leave It Sting- If I Ever Take That- Could It

POWER RV1 THE BLACK RADIO/ Turin G Paolo Lauri - Head Of Music Power Play: AD Visions Is This

Litfiba

Sounds Of Blackness lov tranka Hung Up Living Orchestra Love Is

Naughty By Nature Hip Hop Sade

Power Play: AD Sting If I Ever A List: AD Jardy- Dur, Dur

RADIO BABBOLEO/Genoo G

RADIO MONTE CARLO/Milan G Francesco Migliozzi - Prog Contr

> Duran Duran- Ordinary Lisa Stansfield- Someday Madonne- Deeper Madonne- Bad Girl R.E.M. Sidewinder R.E.M. Man On The Moon U2: Who's Gonna Ride.. Whitney Houston: | Will

ANTENNA DELLO STRETTO/Messing S

Power Play: AD Mick Jagger-Sweet Thing

AD Duran Duran- Ordinary
Jesus Jones: The Devil Lemonheads Mrs. Robinson Nikky Tenevai Pearl Jam-Oceans Stadio Libero Di

RADIO SOUND/Codigoro S

A List: AD Ligabue Ancora In
B List:
AD Alexander O'Neal Love Makes

Annie Lennox Lovesong Faith No More I'm Easy Leila K. Open
Portrait: Here We Go
Stadio L'Apostamento

PRIMARADIO/Noples 8

A List:

AD Annie Lennox-Lovesong Uncanny Alliance | Got

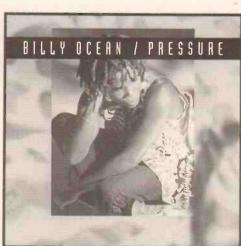
# EUROPEAN RELEASE DATE JANUARY 25TH

**Billy Ocean** 

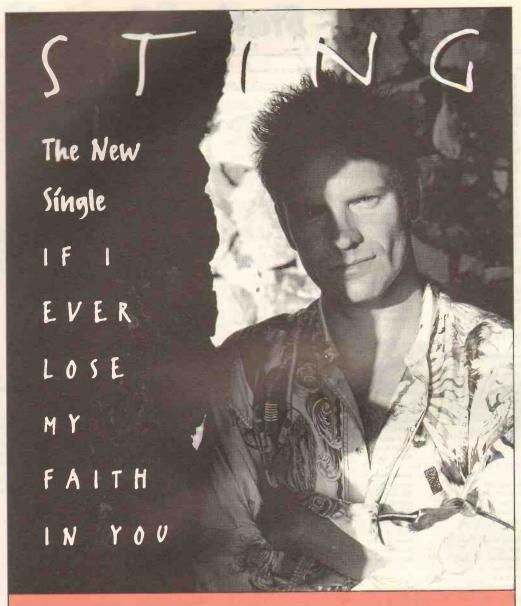
# Pressure

- The long awaited new single by Billy Ocean
- Available on 7"/5"CD/12"
- Produced by Steely & Clevie
- Includes special mixes by Mr. Lee & Tommy D.
- From the forthcoming new album
  - "Time To Move On" (rel. date Feb. 22nd)





p Distributed



# **European Programmers Show Their Faith**

Belgium BRTN RADIO DONNA/Brussels - BRTN STUDIO BRUSSEL/Brussels - RADIO 21/Brussels.

Denmark RADIO ABC/Randers - RADIO VIBORG/Viborg - UPTOWN FM/Copenhagen

RADIO ROSKILDE/Roskilde - RADIO SYDKYSTEN/Copenhagen RADIO AIRPORT FM/Copenhagen - RADIO ODENSE/Odense

RADIO HOLBALK/Holbaeck

Finland YLE 2/RADIOMAFIA/Helsinki - RADIO 1/Helsinki - RADIO CITY/Helsinki

France FUN RADIO/Paris - SCOOP/Lyon - EUROPE 2 NETWORK/Paris

RTL/Paris - RFM/Paris

Germany HR 3: LEIDER GUT/Frankfurt - NDR 2 (EVENING PROG.)/Hamburg

RADIO FFH/Frankfurt - SWF 3: POPSHOP/Baden Baden - WDR 1/Cologne

WDR 1: SCHLAGERRALLYE/Cologne - 104.6 RTL BERLIN/Berlin - OK RADIO/Hamburg RADIO NRW/Oberhausen - R.S. 2/Berlin - RADIO 7/Ulm - RADIO GONG/Nuremberg

RB 4/Bremen - SDR 3/Stuttgart - RADIO REGENBOGEN/Mannheim.

POP 92.4 FM/Athens - STAR FM STEREO/Thessaloniki

Holland NOS/Hilversum - RADIO 3/Hilversum - TROS RADIO 3/Hilversum.

101 NETWORK/Milan - RADIO DIMENSIONE SUONO/Rome

RETE 105 NETWORK/Milan - RTL 102.5 - HIT RADIO/Bergamo - STEREORAI/Rome

RADIO BABBOLEO/Genoa

Norway RADIO 1 FM/Bergen - RADIO 1/Oslo - NRK/Oslo - STUDENTRADIOEN/Tromso

RADIO 102/Haugesund - RADIO FM 107,7/Stavanger - RADIO GRENLAND/Skien

RADIO 1 TRONDHEIM/Trondheim - RADIO FREDRIKSTAD/Fredrikstad

RADIO OSLOFJORD/Oslo.

RFM/Lisbon

Sweden RIKSRADIO P3: KLANG & CO/Stockholm - RIKSRADIO P3: TRACKSLISTAN/Stockholm CITY RADIO/Gothenburg - CITY RADIO/Malmö - RADIO FM 103.2/Linköping

RADIO CITY/Stockholm

Switzerland RADIO PILATUS 104,9/Luzern - RADIO FOERDERBAND/Bern - RADIO Z/Zurich

RADIO LAC/Geneva - COULEUR 3/Lausanne.

BBC RADIO 1/London - BEACON RADIO/Wolverhampton - BRMB FM/Birmingham United Kingdom

CAPITAL FM/London - CHILTERN NETWORK/Dunstable/Northampton/Gloucester

CITY FM/Liverpool - METRO RADIO GROUP/Newcastle

PICCADILLY RADIO/Manchester - FORTH RFM/Edinburgh - INVICTA/Whitstable

RADIO CLYDE/Glasgow - RED ROSE RADIO/Preston/Blackpool BROADLAND FM/Norwich - RED DRAGON FM/Cardiff/Newport

SWANSEA SOUND/Wales - COOL FM/Belfast.

# **Station Reports**

AL Angelo Branduardi

RADIO METEORA/San Paolo di Jesi 8

Ferruccio Silveri - Prog Dir Power Play: AD Vasco Rossi- Gli Spari

Francesco Salvi- Macchina Paul McCartney- Hope

Mietta-Scendono Mina-Anima Nera

RADIO ONDA LIBERA/Perugia 8

arcello Rosi - Prog Dir

Power Play: Jordy- Alison Whitney Houston- | Will

AD Fleetwood Mac-Love Shines

A List:
AD Paul McCartney Hope

AD Duran Duran- Ordinary Jon Secada Do You

RADIO STAR/Vicenza B

Maurizio Maressi - Head Of Music

Paul McCortney- Hope

AD Charles & Eddie Would I

Duran Duran Ordinary Ligabue Ho Messo Via Little Angels The First Cut Netzwerk-Send Me An Ange

RADIOMANIA: HOT SO MANIA/

Alex Bedin - Prog Dir/H.O.M.

A List:

AD Joe Roberts Love Is

Kingston Club Pride Ligabue- Ancoro In Samuelle Bersani- Chicco

RADIOMANIA: TOP 40 DANCE/

Alex Bedin - Prog Dir/H.O.M.

A List: AD Joe Inferno Hysteric

Magellano Coming Up Mantras-Good Time

### LITHUANIA

RADIOCENTRAS/Vilnius G

Rimantas Pleikys - EIC Arturas Mironcikas - MD

INXS: Not Enough Michael Jackson- Heal

Simsalabim-Dancing Queen Vanessa Paradis-Be My Boby

### NORWAY

Vidar Lonn-Arneson - Producer

Power Play: AD 2 Unlimited No Limit

A List:

AD Belly- Feed The Tree

Capt. Hollywood- More And SOUL SYSTEM-Its Gonno

RADIO I FM/Bergen G

Atle Bredal - Head Of Music

Power Play: Duran Duran Ordinary

Mick Jagger Sweet Thing

Billy Ocean-Pressure
Dionne Warwick-Friends Can
Louie Louie-The Thought September When Can I Stereo MC's Step It Up Sting-If I Ever Vanessa Paradis-Sunday

Whitney Houston-I'm Every

Anders Glenmark- Bygg På Black Sorrows- Better Times Chris Rea- Soft Top Dr. Alban- Sing Halleluyoh INXS- Beautiful Legacy/Sound-Happy
Sophie B. Hawkins- I Want You
Zucchero-Come Back The Sun

RADIO 102/Haugesund G

Egil Houeland - Head Of Music

Dronning Maudsland-Mörske
Duran Duran-Ordinary
Soulsister-Broken
Sting-H | Ever

The The Dogs Of Lust Jonas Field Paul McCartney

RADIO GRENLAND/Skien G

Anders Tvegaard - Music Dir

Power Play: Jordy: Dur, Dur Peter Gabriel: Steam The The Dogs Of Lust

AD Ace Of Base Happy Nation
Vestlandsanden Fanden Er Løs

HOPTEN NAPPADIO/Horten S

Vidar Lyders - Music Dir A List: AD Dinosaur Jr. Start Duran Duran-Ordinary Micky Faust-Shit September When Can

Sunscreem- Broken English

AD 2 Unlimited No Limit 2 Unlimited: No Limit
Dan Baird: I Love You Period
Kingmaker: Armchair
Pearl Jam: Oceans
Soulsister: Broken
Spin Doctors: Limle Miss

Wedding Present The Queen

RADIO ØST/Rade S

Åge-Christoffer Lundeby - Head Of Music

A List: AD 4 Of Us-1 Miss You Jordy- Dur, Dur September When- Can I

RADIO 1 TRONDHEIM/Trondheim S EHR/Rock/MOR
Bengt Sæther - Head Of Music
A List:
AD September When Can I

Sting: If I Ever Vanessa Paradis- Sunday Zucchero Come Back The Sun

RADIO HALDEN/Halden S

Bente Saksgard - Prog Dir A List: AD Paul McCartney-Hope

Lisa Stansfield Somedov Mick Jagger Sweet Thing Peter Gabriel Steam Peter LeMarc Det Finns

RADIO TØNSBERG/TØnsberg S

Ronny Stromner - Head Of Music Power Play:

AD Stephen Ackles Hey You

A List:
AD Faith No More I'm Easy
September When Can I

RADIO FM 107,7/Stavanger B

Thorbjørn Lea - Head Of Music

AD Duran Duran Ordinory

Faith No More. I'm Easy Hothouse Flowers- Emotional Shai- If I Ever Sting: If I Ever

RADIO FREDRIKSTAD/Fredrikstad B

JØrgen SØderberg Jansen, -Music Co-Ord Power Play: AD Anders Glenmark-Bygg På

A List: AD Inner Circle Rock Jonas Field-Texas Jensen Shu-bi-Dua- Askepott
Sting- If I Ever

AD Black Sorrows Better Times
SOUL SYSTEM- Its Gonna

RADIO OSLOFJORD/Oslo 8

Håvard Sylte - Music Dir Power Play: Michael W. Smith | Will A List: AD Soulsister-Broken

AD Stormark-Bygg På
Anders Glenmark-Bygg På
Annie Lennax-Little
Billy Ocean-Pressure

Legacy/Sound-Hopey

STORBYRADIOEN/Oslo 8

Pál André Kristionsen - Head Of Music B List:

AD Lordy-Dur Dur Laus Højbye Krumme's Sang Whitney Houston | Will

STUDENTRADIOEN/Tromso B

Rune Hagen - Head Of Music

A List:
AD Alice In Chains- Would Jesus Jones-The Devil John Campbell- Ain't Afraid September When Can I Shamen Phorever People

Hothouse Flowers Emotional

Sting If I Ever Vanessa Paradis- Sunday longs Field Paul McCartney

# POLAND

POLSKIE RADIO 3/Warsaw

Power Play: AD Beloved Sweet Harmony

A List: AD Belly-Feed The Tree
Bon Jovi-Bed Of
Brian May-Back
Extreme-Tragic Comic
Fleetwood Mac-Love Shines Go West- What You Sophie B. Hawkins- | Want You

RADIO BIALYSTOK/Bialystok

J. Baltyk · DJ/Produce C. Makarewicz - DJ/Producer
Power Play:
AD Jordy-Dur, Dur
Manic Street Pr.- Motorcycle

AD Edelweiß Starship Edelweiss

Undercover- No Emigranci- Rosjo | Undercover- Baker Street

RADIO LODZ/Lodz G

Jan Targowski - Head of Music Power Play: AD Tasmin Archer-Arienne

A List: AD Jon Secada: Angel
Lisa Stansfield: Someday
Ronnie Wood: Show Me SOUL SYSTEM- Its Gonno

Simply Red-Lady Godiva RADIO MERKURY/Poznan G

Ryszard Gloger - Head Of Music Power Play: AD Mick Jagger-Sweet Thing

AD Beloved Sweet Harmony Chris Rea-Soft Top Flash & The Pan Living On Dreams Jon Secada- Angel Rembrandts- Woiting

AD Bon Jovi- Bed Of Patty Smyth- No Saigon Kick- Love Is On

RADIO 4 U/Warsaw S

Bogdan Fabianski - DJ/Producer Power Play:
Paul McCartney- Hope
SOUL SYSTEM- Its Gonno
AD Marc Davis- Movie Star

AD Bananarama-last Thing Jheliza-Sally's Knocking

RADIO GDANSK/Gdansk S Marcin Sobesto - Producer

A List: AD Extreme Tragic Comic INXS-Beautiful Jan Bo-Wojna W Toto- Only You Vanessa Paradis- Sunday

RADIO ZIELONA GORA/Zielona Gora 8.

Power Play: AD Antonina Krzyszton-Takie Duran Duran-Ordinary

AD Def Leppard Heaven Is Mick Jagger- Sweet Thing

He's here!



# Louie Louie

The Thought Of It

**His New Single** 

y o u r des k n o w!!

Prime Breakout





Shakin' Stevens Radio Take That Could II AD Bobby Brown Get Awd evellers Liberty Aggle Reilly Tears

#### PORTUGAL

Pedro Tojol - Head Of Music

AD Sting-If I Ever The The Dogs Of Lust

RADIO ENERGIA/Lisbon G Nuno Sontos - Prog Dir

Power Play: Mad Morta Budapest A List: AD Cult. She Sells

Dada-Dim Greg Alexander-Electric Lulu-Independence
Stereo MC's-Everything
Suicidal Tendencies- I'll Hate Tom Cochrane-Sinking Like A

AD Belly- Feed The Tree Braindead Cry Alane Del Amitri When You Gene Loves Jezebel Chair Kym Mozelle Love Me The Masquarade-4 Letter
Masquarade-4 Letter
Michael W. Smith- Cross
Naughty By Nature-Hip Hop
Rembrandts- One Horse
Tasmin Archer- Steeltown

#### RUSSIA

RADIO MAXIMUM/Moscow

Alexander Kasparov - Prog Dir

AD Chai F- U Zimnego Kolibri- Paris Mick Jagger- Sweet Thing

AD Boy Krazy-That's What love Eskimo & Egypt-fall From Frank & Walters After

Little Angels Womankind Rembrandts Maybe Ton

RADIO EUROPA PLÚS/ Moscow/St. Petersburg G Andrei Bubukin - Prog Dir

Power Play: Boyz II Men- End Of AD Genesis Tell Me Why

Bryan Adams Do I Have Michael Jackson Heal Michael Bolton To Love

#### SLOVENIA

STUDIO D/Novo Mesto S Rasta Bozic - DJ/Producer

AD SOUL SYSTEM. Its Gonne Suzanne Vega 99.9 F° Whitney Houston I'm Every

#### SPAIN

CADENA 100/Modrid P Rafael Revert - GM Carlos Finaly - Prog Dir

Power Play: R.E.M.- Man On The Moo A List:
AD Annie Lennox-Lovesong

AD Arrested Dev. People Byrds Mr. Tam El Mecano Del Swing El John Lee Hooker-Delia Little Angels Too Much Luz- Un Año Medina Azahara-Solo \ Miguel Rios- Asi Que OMD- Joan Of Arc Ramones- Tomorrow

Suzy Bogguss- Outbound

CADENA 40 PRINCIPALES/Modrid P

wer Play: INXS- Baby Don't Cry

AD Arrested Dev.- People Black Machine-Mavin
Cult- She Sells
DC 3- Que Descontrol Depeche Mode | Feel You Loco Mía-Party Manolo Tena: Que Te Miguel Rios- Asi Que Simple Minds: Waterf

CADENA TOP 97.2/Madrid G

Raul Marchant - Music Mgr

Power Play: Vanessa Paradis-Be My Baby
AD Mikel Erentzun-Esta Luz

AD Annie Lennox-Loveson Charles & Eddie Would Def Leppard Have You Eve John Martyn- Sweet Kenny G- Forever In Kylie Minague Celebration

AL Paul McCartney

Paco Sánchez - Music Mgr

Paco Janchez - Music Mgr Power Play: Alexander O'Neal Love Make Apache Indian Arranged Frank & Walters After Mr. Reality- Anonymous Poison-Stand A List

AD 21 Japonesas Mercado BB Sin Red Infinito
Beloved Sweet Harmony
Black Crowes Hotel Illness Genesis-Tell Me Why Leanard Cohen. The Future Shabba Ranks- X-tro

RADIO PALAFRUGELL/Palafrugell S Rafel Corbi i Vilardell - Music/Prog Dir

Gasoline Alley

Giant

Capitol

Motown

Chrysalis

MCA

MCA

Tommy Boy

Atro FastWest

Death Row

Paisley Park

AD Billy Ocean Pressure Boyz II Men In The Still Chris Rea Soft Top

East 17- Deep Eldkvarn-Män Som Fresh-Did I Say Legary/Sound-Happy Lenny Kravitz-Are You Love C.A.- look At

CITY RADIO/Molmö G

RIKSRADIO P3: KLANG & CO/Stockholm P Power Play: AD Eric Gadd- Wish

AD Bobby Brown Get Away Defin. Of Sound Looking Legacy/Sound-Happy Madonna-Deeper Mindra Modigo Män-Lyckligare Sting-If I Ever

RIKSRADIO P3: TRACKSLISTAN/Stockholm

AD East Side Beat Alive

AD Minghi/Lazlo-Vatiene

RADIO 16/Madrid 8

Carlos Honorato - Prog Dir

Power Play:
AD En Vogue Give It
Vanessa Paradis Sunda

Respect- Dame Tu Ama AL Paul McCartney

SWEDEN

Go West What You Maquina Total Varios Nona Gaye I'm Overjoyed

Mick Jagger- Sweet Thing

Sau- No He Nascut Steve Miller Band- The Jok

Kai Kindvall - Produce

AD 2 Unlimited- No Limit Arrested Devo Mr. Wenda Bell Biv Devoe Gangsta Duran Duran Ordinary Ian McNabb If Love Marie Fredriksson-Så Stilla Mental Hippie Don't Tolk Starclub Let Your

Vanessa Parodis-Sunda West End: The Love

CITY RADIO/Gothenburg G

Lars Bodin - Music Dir

Docenterna Peppar Duran Duran Ordinary

Marie Bergman Så länge Jag Roxette Fingertip Sister Sledge We Are

Fredrik Hellström - Music Dir

AD 2 Unlimited No Limit Billy Ocean Pressure
Capt. Hollywood More And
C. James/Black T. Let's Stay
Dr. Alban Sing Halleluyah

East 17- Deep East 17- Gold Fresh-Did I Soy Inner Circle Rock Jade Don't Walk Kym Mazelle Love Me The

Legacy/Sound Hoppy Niklas Strömstedt- | H Rage Run To Shanice Saving For

Shai- If I Ever

West End- The Love

RADIO CITY/Stockholm G

Niklas Ehring - Music Dir Power Play: AD Eric Gadd- Wish I

AD 2 Unlimited No Limit Billy Ocean Pressure
C. James/Black T. Let's Stay
East 17: Deep Fresh- Did I Say Rapination-Love Me The

Eva Larson - MD Tomas Lannestedt - Prog Dir Power Play:

AD Mad Cobra- Flex

AD Cher- Many Rivers Gary Clark- We Sail Roxette Fingertips Take That- Could It

EAST FM/Norrköping S

Peter Franck - Music Dir A List: AD Krupps- Nothing Else Matters

AD Gary Clork- We Soil Raxette Fingertips
Shamen Phorever People
Toni Holgersson- Du Med

Johan B. Bring · Prog Dir

Eldkvarn Män Som Follin So Many Love C.A. Look At Mayte- Broken Wings

(Epic)

(Motown)

(Rocket)

(Geffen)

(Virgin)

(Arista)

(EMI)

(Virgin)

(MCA)

(Atlantic)

(Maverick)

(Warner Brothers)

Roxette-Fingertips

B List:
AD Saigon Kick-Love Is On

RADIO FM 103.2/Linköping S

Power Play: Atomic Swing- Smile East 17- Dec

CITYRADION UPPSALA/Uppsala 8

Thomas Ericsson - Prog Dir

Capt. Hollywood More And Flip Da Throw Your

AD Bobby Brown: Get Aw Brothers/Outlaw-Good Eldkvarn-Män Som Love C.A.- Look At Marie Bergman- Så Länge Jag Zzai-Lev Nu

#### SWITZERLAND

COULEUR 3/Lausanne G

Power Play:
Prodigy: Out Of Space

AD Naughty By Nature: Hip Hop

AD Beloved Sweet Horm Mick Jagger-Sweet Thing Sting-If I Ever

Living Colour-Leave It Martine Girault Revivo Neneh Cherry- Buddy X XTC- Dear Madam Bornum

RADIO 24/Zurich G

EHK
Dani Richiger - Head Of Music
Power Play:
Inner Circle- Rock
Paul McCartney- Hope
R.E.M.- Man On The Moon

AD Duran Duran Ordina Saulsister Broken

Res Hassenstein - DJ/Producer

AD Faith No More I'm Easy Sting-If | Ever Zucchero- Come Back The Sun

RADIO PILATUS 104.9/Luzern G

Rolf Tschuppert - Music Dir

AD Amii Stewart- Don't Be Bonnie Tyler- Call Me Don Henley- Sir Down Jesus Loves You-Sw Pe Werner- Mehr Prinzen-Bombe Take That Could It The The Slow Em Wynonna Judd Stones Throy

RADIO Z/Zurich G

Walter Ammann - Head Of Music

AD Capt. Hollywood- Only Pe Werner-Mehr Sting- If I Ever

RADIO LAC/Geneva S

Jacky Sanders - Prog Dir AD Ding Carroll-Hold On

RSR LA PREMIERE/Geneva S

Cathérine Colombara - Head Of Music Charles & Eddie Would | AL Elton John

Genesis Litfiba Neneh Cherry

Boris Piffaretti - Prog Dir Riccordo Pellegrini - Head Of Music

Power Play:

AD Coron Wheeler I Adore

Massimo Priviero Tutti

Michael Jackson Don't Stop Till.

AD Angelo Branduardi- Si Puo

Rats Chlara

RADIO FRAMBOISE/Yverdon 8

Jean Luc Zwickert - Prog Dir A List: AD Eddie Superfly Fly Robii

RADIO RAURACH/Liestal 8

Rainer Luginbühl & Airplay 3 - Head Of Music A List:

Orbison/lang- Crying

RADIO NUMBER ONE FM/Istanbul G

Omer Karacan - Prog Dir

Power Play:
Co.Ro. Because The
En Vogue: Give It
M People: How Can I Love Mick Jagger-Sweet Thing Whitney Houston-I'm Every

### EUROPE

VOICE OF AMERICA/Europe P June Brown - Dir

Power Play: Whitney Houston-I Will

AD Jeremy Jordan. The Right Jon Secada- Angel



MTV EUROPE/London

Brent Hansen - Dir of Prog & Prod

Heavy Rotation
Charles & Eddie Would I
Genesis-Tell Me Why
Inner Circle Rock Michael Jackson-Heal R.E.M. Man On The Moor Snap-Exterminate
Whitney Houston- | Will

2 Unlimited No Limi Ace Of Base All That She Wan Faith No More I'm Easy Felix-It Will Leila K-Open

Madonna Deeper Peter Gabriel Steam

Negresses Vertes Houl

Medium Rotation Bob Marley- Iron

**Bob Marley- Exodus** Guns N' Roses-Yesterday Tasmin Archer-Sleeping

Vanessa Paradis- Be My Bab

Break Out
Annie Lennox La
Bon Jovi Bed Of Capt. Hollywood- More And Claw Boys Claw Rosie Dan Baird-I Love You Period Deacon Blue: Your Town Def Leppard: Heoven Is Duran Duran Ordinary Joe Cocker- Now That The Lenny Kravitz- Are You Mick Jagger-Sweet Thing Pearl Jam-Oceans Peter LeMarc-Det Finns Shai- If | Ever

Stereo MC's- Step It Up USURA- Open Your Vanessa Paradis- Sunday Vaya Con Dios- Time Flies Prime Break Out Bizarre Inc.- I'm Gonno

East 17- Dee Go West- Faithful Louie Louie The Though

MUSIC & MEDIA FEBRUARY 13 1993

# **Billboard Singles**

USA TOP 25

Artist/Title For week ending Feb. 13th 1993

MADONNA/Deeper And Deeper

TOAD THE WET SPROCKET/Walk On The Ocean Columbia

WHITNEY HOUSTON/I Will Always Love You Arista 3 PEABO BRYSON/REGINA BELLE/A Whole New World Columbio

2 3 2 SHAI/if | Ever Fall In Love

SHANICE/Saving Forever For You

5 7 **DURAN DURAN/Ordinary World** 4 BOYZ II MEN/In The Still Of The Nite

7 10 ARRESTED DEVELOPMENT/Mr. Wendal PRINCE AND THE N.P.G./7

(8) 8 9 6 WRECKX-N-EFFECT/Rump Shaker

(10) 14 WHITNEY HOUSTON/I'm Every Woman 15 PORTRAIT/Here We Go Again!

(11) 11 12 SNAP/Rhythm Is A Dancer **RESTLESS HEART/When She Cries** 

13 12 9 14 (15) 17

EN VOGUE/Give It Up, Turn It Loose 16 13 BOBBY BROWN/Good Enough JADE/Don't Walk Away (17) 21

(18) 25 BOBBY BROWN/Get Away 19 20 DIGABLE PLANETS/Rebirth Of Slick 20 28

NAUGHTY BY NATURE/Hip Hop Hooray 21) 29 SNOW/Informer 16 P.M. DAWN/I'd Die Without You

18

24 19 GO WEST/Faithful

25 46 DR. DRE/Nuthin' But A "G" Thang

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ECO = European Country of Origin

16

# **Adult Contemporary Europe** ACE TOP 25

LW WOC Artist/Title

 $(\mathbf{1})$ 

2 7

3

4

5 4

9

10

11 11

12 22

13 14

14 23

15

16

17

18

19

22

23

11 WHITNEY HOUSTON/I Will Always Love You (Arista) 3 PAUL MCCARTNEY/Hope Of Deliverance (Parlophone)

ROD STEWART/Tom Traubert's Blues 8 CHARLES & EDDIE/Would I Lie To You? (Capitol) 10

TASMIN ARCHER/Sleeping Satellite 6 2 16 SADE/Feel No Pain 5 LIONEL RICHIE/Love, Oh Love

**ELTON JOHN/The Last Song** 8 9 CHER/Oh No Not My Baby 10

MADONNA/Deeper And Deeper 9 MICHAEL JACKSON/Heal The World R.E.M./Man On The Moon

5 HEIGHTS/How Do You Talk To An Angel (Capital) 5 PETER GABRIEL/Steam

NE LISA STANSFIELD/Someday... NE MICK JAGGER/Sweet Thing

FLEETWOOD MAC/Love Shines (Warner Brothers) 12 VANESSA PARADIS/Be My Baby (Remark/Polydor) 9

JON SECADA/Do You Believe In Us 14 ERIC CLAPTON/Layla 20 18 21 21 12 ROXETTE/Queen Of Rain

GENESIS/Tell Me Why 19 NE SHAI/If I Ever Fall In Love

24 NE VANESSA PARADIS/Sunday... (Remark/Polydor) 25 FAITH NO MORE/Lim Easy

a weighted-scoring system. It is compiled on the basis of playlists of European stations programming soft pop/rock sounds for the 25-49 year-olds, fulltime or during specific dayparts. Songs in "A" rotation receive more points than those in "B" rotation or more limited airplay exposure.

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The Adult Contemporary Europe (ACE) Top 25 chart is based on

# **M&M Reporter Roster**

| Station/City   | Format         | SDR 3/Stuttgart                                     | EHR            | SILVER EAST FM/Norrköping        | ACE               | SILVER ANTENNA DELLO STRETTO/Messina  | EH        |
|--|----------------|---|----------------|----------------------------------|-------------------|---------------------------------------|-----------|
|  |                | SFB 2/Berlin  | ACE            | HIT FM/Stockholm                 | Dance             | BRONZE                                |           |
|  |                |   | ACE            | HORTEN NÆRRADIO/Horten           | EHR               | PRIMARADIO/Naples                     | A         |
| 1. NORTHWEST   |                | BRF/Eupen   | ACE<br>EHR     | JÆRRADIOEN/Kleppe                | EHR               | R3 III/Mendrisio                      | El        |
|  |                | RADIO LINDAU/Lindau RADIO REGENBOGEN/Mannheim       | EHR            | RADIO ØST/Rade                   | ACE               | R3 III: DISCO/Mendrisio               | Dan       |
| PLATINUM   |                | BRONZE  | СПК            |                                  | R/Rock/MOR        | RADIO ONDA LIBERA/Perugia             | A         |
| TLANTIC 252/London                                   | EHR            |   | ACE            |                                  | EHR               | RADIO STAR/Vicenza                    | A         |
| BC RADIO 1/London                                    | EHR            | RADIO CHARIVARI/Nuremberg                           | ACE            | RADIO 89.1/Helsingor             | EHR               | RADIOMANIA: HOT 50 MANIA/Senigallia   |           |
| EACON RADIO/Wolverhampton                            | EHR            | RADIO KÖLN: COLOGNE CHARTS/Colog                    |                | RADIO AIRPORT FM/Copenhagen      | EHR               | RADIOMANIA: TOP 40 DANCE/Senigallia   |           |
| RMB FM/Birmingham                                    | EHR            | RADIO RAURACH/Liestal                               | EHR            | RADIO AMAGER/Brøndby/Kastrup     | EHR               | RADIOMANIA. TOP 40 DANCE, Semguino    | Dai       |
| APITAL FM/London                                     | EHR            | WELLE FIDELITAS/Karlsruhe                           | ACE            | RADIO CITY/Næstved               | EHR               |                                       |           |
| HILTERN NETWORK/Dunstable/                           |                |   |                | RADIO HALDEN/Halden              | EHR               | 7. SOUTHWEST                          |           |
| lorthampton/Gloucester                               | EHR            |   | 1009           | RADIO HERNING/Herning            | EHR               | 7. SOUTHWEST                          |           |
| ITY FM/Liverpool                                     | EHR            | 3. WEST   |                | RADIO HORSENS/Horsens            |                   |                                       |           |
| ISS FM/London  | Dance          | CANADA UN   |                | RADIO MOJN/Aabenraa & Sønderborg | EHR               | PLATINUM                              | D 1 /F    |
| METRO RADIO GROUP/Newcastle                          | EHR            | PLATINUM  |                | RADIO NORD/Harstad               | EHR               | CADENA 100/Madrid                     | Rock/E    |
| ICCADILLY RADIO/Manchester                           | EHR            | EUROPE 2 NETWORK/Paris                              | ACE            | RADIO ODENSE/Odense              | EHR               | CADENA 40 PRINCIPALES/Modrid          | E         |
| GOLD   |                | M40/Paris   | EHR            | RADIO ROSKILDE/Roskilde          | ACE               | RFM/Lisbon                            | E         |
| HOICE FM/London                                      | Dance          | NRJ NETWORK/Paris                                   | EHR            | RADIO SYDKYSTEN/Copenhagen       | ACE               | GOLD                                  |           |
| OOL FM/Belfast                                       | ACE            | RADIO 21/Brussels                                   | EHR/Rock       | RADIO TØNSBERG/Tønsberg          | EHR               | CADENA MINUTO/Madrid                  |           |
| OWNTOWN RADIO/Belfast                                | EHR            | RADIO CONTACT F/Brussels                            | EHR            | THE VOICE NÆRUM/Nærum            | EHR               | CADENA TOP 97.2/Madrid                |           |
| ORTH RFM/Edinburgh                                   | EHR            | RTL/Paris   | ACE            | THE VOICE NORDJYLLAND/Aalborg    | EHR               | ONDA CERO MUSICA/Madrid               | EHR/A     |
| IORIZON RADIO AND GALAXY RAI                         |                | SKYROCK NETWORK/Paris                               | EHR            | THE VOICE ODENSE/Odense          | EHR               | RADIO ENERGIA/Lisbon                  | E         |
| Ailton Keynes and Bristol                            | Dance          | GOLD  |                | BRONZE                           |                   | SILVER                                |           |
| NVICTA/Whitstable                                    | EHR            | BEL-RTL/Brussels                                    | EHR            | CITYRADION UPPSALA/Uppsala       | EHR               | CANAL SUR RADIO/Andalucia             | · E       |
|  | EHR            | COULEUR 3/Lausanne                                  | Rock           | RADIO FREDRIKSTAD/Fredrikstad    | EHR               | RADIO NOVA ERA/Vila Nova de Gaia      |           |
| OWER FM/Fareham                                      | EHR            | FUN RADIO/Paris                                     | EHR            | RADIO HOLBÆK/Holbaeck            | EHR               | RADIO PALAFRUGELL/Palafrugell         | - 1       |
| ADIO CLYDE/Glasgow                                   | EHR            | RFM/Paris   | ACE/Rock       | RADIO OSLOFJORD/Oslo             | EHR               | BRONZE                                |           |
| ED ROSE RADIO/Preston/Blackpool                      |                | RVS/Rouen   | EHR            | RAINBOW RADIO/Oslo               | Dance             | RADIO 16/Madrid                       | -         |
| UNSET RADIO/Manchester                               | Dance<br>EHR   | VOLTAGE FM/Rosny-sous-Bois                          | Dance          | STORBYRADIOEN/Oslo               | ACE               |                                       |           |
| RENT FM/Nottingham SILVER                            | EUK            | SILVER  | Dunce          | STUDENTRADIOEN/Tromso            | Rock/EHR          |                                       |           |
| ROADLAND FM/Norwich                                  | EHR            |   | ional Music    |                                  |                   | 8. EAST CENTRAL                       |           |
|  | EHR            | RADIO BRUXELLES CAPITALE/Brussels                   | ACE            |                                  |                   |                                       |           |
| OX FM/Oxford   | EHR            | RADIO LAC/Geneva                                    | EHR            | 5. WEST CENTRAL                  |                   | PLATINUM                              |           |
| WR FM/Bristol/Swindon                                | EHR            | RADIO RIVIERA/Monte Carlo                           | ACE            |                                  |                   | POLSKIE RADIO 3/Warsaw                | E         |
| ED DRAGON FM/Cardiff/Newport                         | EHR            | RSR LA PREMIERE/Geneva                              | Rock           | PLATINUM                         |                   | RADIO DANUBIUS/Budapest               | E         |
| WANSEA SOUND/Woles                                   | EMK            | RTL: WRTL/Paris                                     | Rock           | BRTN RADIO DONNA/Brussels        | EHR               | GOLD                                  |           |
| BRONZE   | D 1            | SCOOP/lyon  | EHR            | BRTN STUDIO BRUSSEL/Brussels     | EHR/Rock          | BONTON RADIO/Prague                   | E         |
| ELR/London   | Rock           | WIT FM/Bordeaux                                     | EHR            | HET STATION/Hilversum            | EHR               | EUROPA 2 PRAHA/Prague                 | - 7       |
|  |                | BRONZE  | LIIK           |                                  | EHR               | EVROPA 2/Tatry                        | A         |
|  |                |   | EHR            | NOS/Hilversum                    | EHR               | RADIO L./Lublin                       | R         |
| 2. CENTRAL   |                | ISABELLE FM/Tocane Saint Apre RADIO CANTAL/Aurillac | EHR            | RADIO 3/Hilversum                | EHR               | RADIO LODZ/Lodz                       | E         |
|  |                |   |                | RADIO CONTACT N/Brussels         |                   |                                       | Δ         |
| PLATINUM   |                | RADIO FRAMBOISE/Yverdon                             | ACE<br>ACE     | SKY RADIO/Bussum                 | ACE<br>EHR        | RADIO MERKURY/Poznan RADIO RMF/Krakow | E         |
| 3/Vienna —   | EHR            | RADIO MANCHE/Saint-Lo                               | EHR            | TROS RADIO 3/Hilversum           |                   |                                       | ACE/E     |
| INTENNE BAYERN/Munich                                | EHR            | RTBF RADIO 2/Hainaut.                               | ELIK           | VERONICA/Hilversum               | EHR               | RTL PRAHA 93.7/Prague                 | ACE/I     |
| INTENNE NIEDERSACHSEN/Hannove                        | r ACE          |   |                | GOLD GOLD                        | EHR               | RADIO 4 U/Warsaw                      | E         |
| IR 3: LEIDER GUT/Frankfurt                           | EHR/Dance      |   |                | POWER FM/Amsterdam               | EHR               | RADIO GDANSK/Gdansk                   |           |
| IR 3: ON LINE/Frankfurt                              | EHR/ACE        | 4. NORTH  |                | RADIO 538/Bussum                 | EFIK              | BRONZE                                | ,         |
| IDR 2 (DAYTIME PROG.)/Hamburg                        | ACE            |   |                | SILVER                           | National Music    | RADIO ZIELONA GORA/Zielona Gora       |           |
| IDR 2 (EVENING PROG.)/Hamburg                        | EHR            | PLATINUM  |                | HOLLAND FM/Rotterdam  BRONZE     | National Music    | RADIO LIELONA GORA, LIGIONO GOIO      |           |
| RADIO FFH/Frankfurt                                  | EHR            | DANMARKS RADIO/Copenhagen                           | EHR            | BRTN RADIO 2-EAST FLANDERS/Gher  | at EHR            |                                       |           |
| ADIO NRW/Oberhausen                                  | ACE            | DR P3: GO'MORGEN P3/Copenhagen                      | EHR/Rock       |                                  |                   |                                       |           |
| WF 3: POPSHOP/Baden Baden                            | EHR            | DR P3: MASKINEN/Copenhagen                          | EHR/Rock       | BRTN RADIO 2-WEST FLANDERS/Kort  | ACE               | 9. SOUTHEAST                          |           |
| WF 3: POPSHOP HITLINE/Baden Bad                      | len EHR        | NRK/Oslo  | Rock/EHR       | CFNB/Brunssum                    |                   |                                       |           |
| VDR 1/Cologne  | EHR            | RIKSRADIO P3: KLANG & CO/Stockholm                  | EHR            | HIT-FM 106.1/Hasselt             | EHR               | PLATINUM                              |           |
| VDR 1: HIT CHIPS/Cologne                             | ACE            | RIKSRADIO P3: TRACKSLISTAN/Stockholm                |                | RADIO ANTIGOON/Antwerp           | EHR               | ANTENNA 97.1 FM STEREO/Athens         |           |
| VDR 1: SCHLAGERRALLYE/Cologne                        | EHR            | YLE 2/RADIOMAFIA/Helsinki                           | EHR            | RADIO EXPRES/Antwerp             | EHR               | GOLD                                  |           |
| GOLD   | - II           | GOLD  |                | RADIO MAXIMA/Roeselare           | EHR               | POP 92.4 FM/Athens                    |           |
| 04.6 RTL BERLIN/Berlin                               | EHR            | ÅRHUS NÆRRADIO/Århus                                | EHR            | RADIO MOL/Mol                    | EHR               | SILVER                                |           |
|  | National Music | ANR/Aalborg   | EHR            | RADIO ROYAAL/Hamont-Achel        | EHR               | JERONIMO GROOVY/Ilioupolis, Athens    |           |
| D INTERNATIONAL/Vienna                               | EHR            | CITY RADIO/Gothenburg                               | EHR            |                                  |                   | STAR FM STEREO/Thessaloniki           |           |
| ORS 3/Basel  | Rock           | CITY RADIO/Malmö                                    | EHR            |                                  |                   | STUDIO D/Novo Mesto                   |           |
| NERGY/Berlin   | EHR            | RADIO 1/Oslo  | EHR            | 6. SOUTH                         | 100               |                                       |           |
| IIT RADIO N 1/Nuremberg                              | Dance          | RADIO 1/Helsinki                                    | EHR            |                                  | The second second |                                       |           |
| IUNDERT 6/Berlin                                     | ACE            | RADIO 1 FM/Bergen                                   | EHR            | PLATINUM                         |                   | 11. EAST                              |           |
|  | EHR            | RADIO 100+/Tampere                                  | EHR            | PETER FLOWERS FM/Milan           | ACE/EHR           |                                       |           |
| OK RADIO/Hamburg                                     | ACE            | RADIO 102/Haugesund                                 | EHR            | RADIO CLUB 91/Naples             | EHR               | PLATINUM                              |           |
| R.S. 2/Berlin  | EHR            | RADIO ABC/Randers                                   | EHR            | RADIO DEEJAY NETWORK/Milan EH    |                   | RADIO MAXIMUM/Moscow                  |           |
| ADIO 24/Zurich                                       |                | RADIO CITY/Stockholm                                | EHR            | RADIO DIMENSIONE SUONO/Rome      | EHR               | GOLD                                  |           |
| ADIO 7/Ulm   | ACE            | RADIO CITY/Helsinki                                 | Rock           | RADIO KISS KISS NETWORK/Naples   | ACE/Dance         | RADIO EUROPA PLUS/Moscow/St. Petersb  | шга       |
|  | National Music | RADIO GRENLAND/Skien                                | EHR            | RADIO RAI VERDE/Rome             | EHR               | RADIO EUROPA PLUS/MOSCOW/ SI, Peterso | roig I    |
| RADIO BASILISK/Bosel                                 | EHR            |   |                | RETE 105 NETWORK/Milan           | EHR               |                                       |           |
| RADIO FFN/Isernhagen                                 | EHR            | RADIO HIPPINGE (Stackholm                           | Dance          |                                  | EHR               |                                       |           |
| RADIO FOERDERBAND/Bern                               | ACE            | RADIO HUDDINGE/Stockholm                            | EHR            | RTL 102.5 - HIT RADIO/Bergamo    |                   | 12. PAN-EUROPEAN                      |           |
| RADIO GONG/Nuremberg                                 | EHR            | RADIO MALMOHUS/Malmö                                | ACE            | STEREORAI/Rome                   | EHR               | 0900 3 A Nove                         |           |
| RADIO PILATUS 104.9/Luzern                           | EHR            | RADIO OSLO/Oslo                                     | EHR            | GOLD                             | ELIP              | PLATINUM                              |           |
| RADIO SALÜ/Saarbruecken                              | EHR            | RADIO P4/Lund                                       | EHR            | 101 NETWORK/Milan                | EHR               |                                       | ic Televi |
|  | Rock           | RADIO VIBORG/Viborg                                 | EHR            | POWER RV1 THE BLACK RADIO/Turin  |                   | VOICE OF AMERICA/Europe               | 10.0      |
| RADIO XANADU/Munich                                  |                |   |                | DADIO DADDOLEO /O                | CLID              |                                       |           |
| RADIO XANADU/Munich                                  | ACE            | THE VOICE/Copenhagen                                | EHR            | RADIO BABBOLEO/Genoa             | EHR               |                                       |           |
| RADIO XANADU/Munich<br>RADIO Z/Zurich<br>RB 4/Bremen |                | THE VOICE/Copenhagen UPTOWN FM/Copenhagen           | EHR<br>ACE/EHR | RADIO MONTE CARLO/Milan          | ACE               |                                       |           |

# A Guide To M&M's Radio Station Reporting Rankings

M&M's EHR, ACE and EDR charts are based 100% on airplay reported each week by M&M's reporter team. Porticipating stations are selected as reporters and "weighted" as "Platinum," "Gold," "Silver" or "Bronze" stations based on the following criteria: market population, location, M&M's EHR, ACE and EDR charts are based 100% on airplay reported each week by M&M's reporter team. Porticipating stations are selected as reporters and "weighted" as "Platinum," "Gold," "Silver" or "Bronze" stations based on the following criteria: market population, location, weekly reach and/or average share of the available audience, policy of programming current music, retail sales influence and ability to report in a timely, consistent and accurate manner. More detailed definitions follow below. It should be noted that points owarded for airplay may vary slightly from one station to another within one of these four groups. For example, some Plotinum stations so we weighted slightly mare or less than other Platinum stations. However, all Platinum reporters will be weighted more than Gold, Silver, or Bronze stations. Individual stations are subject to regular review as ratings and station policies change. Broadcasters interested in joining M&M's Reporter Roster should call or fax M&M Station Reports Money or Platinum (P): Leading stations/networks/dominant programmes in major markets. Most of these stations have an estimated average weekly reach of 120,000 to 1 million listeners and are regarded as having moderate to heavy level of retail influence. Gold (G): Leading stations in smaller markets or secondary broadcasters in major markets. Most of these stations have an estimated average weekly reach of 200,000 to 1 million listeners. Stations from smaller markets usually have an obove-average level of retail influence. Silver (S): Leading stations in smaller markets or secondary broadcasters in medium markets. Most of these stations hove an estimated average weekly reach of 50,000 to 200,000 listeners. Stations from smaller markets usually have an obove-average level of retail influence. Silver (S): Leading stations in smaller markets or secondary broadcasters in medium markets. Most of these stations have an estimated average weekly reach of 50,000 to 200,000 listeners. Stations from smaller markets or secon

Branze (B): Smaller broadcast operations, individual programmes at larger stations, certain cable-only stations, and/or doyparted blocks of programming on small market stations. Most of these stations/ programmes reach between 15.000 and 50.000 listeners weekly. Small market stations have at least a moderate level of retail influence; larger stations in this group may have a low level of retail influence.

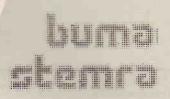
## Regions

- NORTHWEST (NW): British Isles (United Kingdom, Ireland).
   CENTRAL (C): German-Language areas
   (Germany, Austria, parts of Switzerland, Luxembourg).
   WEST (W): Francophone areas
   (France, Wallonia/Belgium, parts of Switzerland, Monaco).
   NORTH (N): Scandinavia (Sweden, Denmark, Norway, Finland).
- 5. WEST CENTRAL (WC): Dutch-Language areas
- (Holland; Flanders/Belgium).
  6. SOUTH (5): Italian-Language areas (Italy, Ticino/Switzerland).
  7. SOUTHWEST (SW): Iberia (Spain, Partugal).
  8. EAST CENTRAL (EC): East Central area (Czech Republic, Slovakia, Hungary, Paland).

- 9. SOUTHEAST (SE): Balkan (Greece, Slovenia, Bulgaria).
  10. NORTHEAST (NE): Baltic area (no reporters yet).
  11. EAST (E): Eastern area (Russia).
  12. PAN-EUROPEAN (PE): Stations targeting listeners throughout Europe.
  For exact specifications on particular regions, see Regional EHR Top 20 page, elsewhere in this issue.



# EUROPEAN TOP 100<sub>®</sub> ALBUMS



| ARTIST COUNTRIES CHARTED   | A TITLE - ORIGINAL LABEL  COUNTRIES CHARTED  COUNTRIES CHARTED             | X3 X3 X8  |
|--|--|---|
| 1 9 Soundtrack - The Bodyguard AB.DK.SFFD.GR.RLINLN.P.ES.CH.IK The Bodyguard - Arista              | Guns N' Roses  B.DK.F.D.N.L.S.UK  35 34 69 Use Your Illusion I - Geffen ▲  | 83 4 Achtung Baby - Island  |
| Genesis  A.B.DK.SEF.D.IRL.I.NL.N.P.S.CH.UK  Live - The Way We Walk Vol. 2: The Longs - Virgin      | 36) 86 2 Marco Masini<br>T'Innamorerai - Ricordi                           | 70 60 12 Chris Rea  D.N.L.CH.UK  Chris Rea  D.N.L.CH.UK   |
| 3 3 18 Gold - Greatest Hits - Polar ▲3   | Queen  8.DK.D.NLE.UK  8.DK.D.NLE.UK  8.DK.D.NLE.UK                         | 71 66 2 Fish D.N.L.UK Songs From The Mirror - Polydor   |
| A.B.DK.S.F.D.GR. IRLL.N.I.N.P.E.S.CH.UK  Automatic For The People - Warner Brothers ▲              | 38 35 22 Roxette  B.DK.D.NLP.E.S.CH  B.DK.D.NLP.E.S.CH                     | 72 68 13 Neil Young A.SF.GR.IRL.N.L.S.UK Harvest Moon - Reprise   |
| 5 to Genesis  A.B.DK.SE.F.D.GR.IRL.NL.P.E.CH.UK Live - The Way We Walk Vol. 1: The Shorts - Virgin | 39 31 9 Leonard Cohen A.B.DK.SF.GR.IRL.NL.N.S.CH The Future - Columbia     | Faith No More Angel Dust - Slash  |
| 6 6 22 Eric Clapton  A.DK.SF.F.D.GR.IRL.NL.N.P.E.S.CH.UK  Unplugged - Reprise                      | 40 80 2 Boney M D.NL Gold - Hansa  | 74 77 12 Bob Marley & The Wailers Legend - Island   |
| 7 7 13 Bon Jovi A.B.DK.SEED.GR.NL.RE.S.CH.UK Keep The Faith - Jambco ▲                             | Manfred Man's Earth Band  D.CH  Blinded By The Light - Best Of - Arcade    | 75)75 8 Queen Greatest Hits - Parlophone ▲5   |
| 8 19 4 Soundtrack - Sister Act Sister Act Sister Act - Hollywood                                   | 42 40 5 Juan Luis Guerra Areito - Karen/BMG                                | Michel Sardou Le Grand Réveil/Le Bac "G" - Trema  |
| 9 10 60 Michael Jackson Dangerous - Epic ▲5  | 43) 50 5 Shakespears Sister Hormonally Yours - London                      | 776 4 Prodigy Experience - XL   |
| 10 9 18 4 Gewinnt - Columbia   | 49 22 Inner Circle ADK.SF.D.NLP.CH Bad To The Bone - Metronome             | 78 65 5 Utile - Virgin  |
| Charles & Eddie Duophonic - Capitol  A.B.DK.D.NL.S.CH.UK   | Jesus Jones Perverse - Food  | 79 74 11 Hubert Von Goisern & Die Alpinkatzen Aufgeign Statt Niederschiassn - Ariola  |
| 12 8 10 The Freddie Mercury Album - Parlophone   | 46 29 12 Gloria Estefan Greatest Hits - Epic  D.IRL.NL.UK                  | 80 82 2 Purple Schulz Die Singles '84-'92 - Electrola   |
| 13 13 13 Love Deluxe - Epic ▲  | Ligabue Sopravvissuti & Sopravviventi - WEA                                | 81 69 3 Noir Desir<br>Tostaky - Barclay   |
| Little Angels Jam - Polydor  | 48 42 8 Hanne Boel Kinda Soul - EMI-Medley                                 | 82 78 67 Simply Red Stars - East West ▲5  |
| 15 17 12 The Best Of Joe Cocker - Capitol  A.B.DK.D.IRL.N.L.N.P.S.CH                               | 49 48 32 Pow Wow Regagner Les Plaines - Remark                             | 83 71 10 Enya D.NL.S.UK The Celts - WEA   |
| Cher A.DK.D.IRLNL.S.CH.UK  Cher's Greatest Hits: 1965 - 1992 - Geffen                              | 50 36 21 Mike Oldfield  Tubular Bells II - WEA ▲                           | 84 85 2 Elvis Costello And The Brodsky Quartet The Juliet Letters - Warner Brothers   |
| A.DK.SEFD.RE.S.CH  A.DK.SEFD.RE.S.CH  A.DK.SEFD.RE.S.CH  | 51 43 4 Ace Of Base Happy Nation - Mega                                    | 85 51 3 Cathy Dennis Into The Skyline - Polydor   |
| 18 14 18 Time Flies - Ariola   | 52) 57 14 Tasmin Archer A.D.I.NL.S.CH.UK Great Expectations - EMI          | <b>86</b> 63 17 <b>Zucchero Fornaciari</b><br>Miserere - <i>Polydor</i>   |
| The The  Dusk · Epic  Dusk · Epic  | 53 37 15 Madonna  A.SEE.GR.N.L.S.UK  A.SEE.GR.N.L.S.UK                     | 87 84 4 Rene Froger Sweet Hello's & Sad Goodbyes - Dino   |
| 20 21 6 Fredericks, Goldman & Jones  B.F.  Sur Scène - Columbia                                    | 54. 38 11 Take That Take That & Party - RCA                                | <b>88</b> 94 2 <b>Helene</b> Nine - AB  |
| 21)47 2 Dina Carroll So Close - A&M  | 55) 55 14 Vangelis B.E.D.E OST 1492 - The Conquest Of Paradise - East West | 89 10 Antonello Venditti<br>Da San Siro A Samarcanda - L'Amore Ricordi  |
| 22 18 10 Pop! The First 20 Hits - Mute   | 56 45 22 Jon Secada D.NLE.CH   | Undercover Check Out The Groove - PWL   |
| 23 11 4 Stereo MC's A.B.DK.D.GR.IRL.S.CH.UK Connected - 4th & Broadway                             | 57 52 5 Jacques Dutronc Dutronc Au Casino (Live) - Columbia                | 91 90 8 J. Karjalainen Suurimmat Hitit - Poko   |
| 24 27 69 Use Your Illusion II - Geffen   | <b>58</b> 53 16 <b>Die Prinzen</b> Küssen Verboten - <i>Hansa</i>          | VIIIa Henningsen Kald Mig Liva - Pladecom   |
| 25 15 7 Pochette Surprise - Colúmbia   | Alice In Chains Dirt - Columbia  | 93 73 14 Roch Voisine<br>Europe Tour - GM   |
| 26 24 37 Lionel Richie  Back To Front - Motown   | 60 58 14 Bonnie Tyler A.D.N.S.CH Angel Heart - Hansa                       | Apache Indian No Reservations - Island  |
| 27) 28 18 Peter Gabriel Us - Realworld  A.D.GR.IRL.NL.P.S.CH.UK                                    | 61 56 17 Vanessa Paradis A.F.D.N.L.S  A.F.D.N.L.S                          | 95 97 6 Die Prinzen Das Leben Ist Grausam - Hansa   |
| 28 23 4 Arrested Development D.IRL.NL.UK 3 Years, 5 Months & 2 Days In The Life - Cooltempo        | <b>62</b> 54 60 Nirvana FIRLNLUK Nevermind - DGC •                         | Bonnie Tyler The Very Best Of Hansa   |
| 29 20 6 Nirvana A.B.DK.D.GR.IRL.N.L.S.CH.UK  | 63 39 7 Jean-Philippe Audin & Diego Modena F                               | Willy DeVille Backstreets Of Desire - FNAC  |
| 30 25 17 Michael Bolton DK.SF.RL.NL.P.E.S.UK Timeless - The Classics - Columbia                    | 64 64 8 Lucio Battisti<br>Le Origini - Ricordi                             | 98 88 3 The Carpenters Only Yesterday - Greatest Hits - A&M   |
| 31 26 15 Glittering Prize '81 - '92 - Virgin   | 65)72 4 Jean Marc Thibault Des Chansons Plein Le Coeur - Lederman          | 99 70 14 Boyz II Men D.NLUK Cooleyhighharmony - Motown  |
| The Shamen  A.DK.IRL.NL.S.UK  32 30 19 Boss Drum - One Little Indian                               | 66 61 62 We Can't Dance - Virgin ▲6  | Billy Ray Cyrus Some Gave All - Mercury   |
| 33 32 40 Metallica DK SED IRL NLP.S  DK SED IRL NLP.S  | 67 59 17 The Police B.D.P Greatest Hits - A&M                              | A = Austrio, B = Belgium, DK = Denmark, SF = Finland, F = France, D = Germany, GR = Greece., IRL = Ireland, I = Iraly, NL = Neitherlands, N = Norway, P = Portugol, E = Spain, S = Sweden, CH = Switzerland, UK = United Kingdom. |
| 34 33 4 Littiba I.CH   | 68 62 15 Vendée 93 - Talar   | = FAST MOVERS = NEW ENTRY   |



# EUROCHART HOT 100. SINGLES



| * * * * *  |  | N SE EK   |
|--|--|---|
| ARTIST COUNTRIES CHARTED  SE SE TITLE - ORIGINAL LABEL [PUBLISHER]                                       | S S S ARTIST COUNTRIES CHARTED  E S S TITLE - ORIGINAL LABEL (PUBLISHER)   | COUNTRIES CHARTED   |
| 1 Will Always Love You ABDKSFFD.GRIRLINLN.RES.CH.UK Whitney Houston - Arista (Carlin)                    | The Great Pretender Freddie Mercury - Parlaphane (Sauthern Music)  F.D.CH.UK   | Angel Jon Secada - SBK (EMI)  |
| 2) 3 6 Exterminate A.B.DK.SF.D.GR.IRLI.NL.P.E.S.CH.UK Snap - Lagic (Hanseatic/Songs Of Logic)            | 36 28 8 Could It Be Magic Take That - RCA (BMG)  | I Wanna Stay With You Undercover - PWL Intl. (Randor)   |
| 3 2 13 Would I Lie To You?  A.B.DK.D.GR.IRL.I.NL.N.S.CH.UK  Charles & Eddie - Capitol (EMI)              | Open Sesame Leila K - Coma (Songs Of Logic/Hanseatic)  D.IRLUK   | 71 57 25 Baker Street DK.D.GR.I.S.CH Undercover - PWL Intl. (EMI)   |
| 4 11 Heal The World  A.B.S.F.E.D.IRLI.NL.S.CH.UK  Michael Jackson - Epic (EMI/WC/Zomba)                  | 38 51 7 Phorever People A.B.D.IRLS.UK The Shamen - One Little Indian (Warner Chappell)   | 72 59 8 Que Mon Coeur Lache Mylene Farmer - Polydor (Requiem)   |
| More And More  AB.DK.FD.NLS.CH Captain Hollywood Project - Blow Up (Warner Chappell)                     | Heaven Is  Def Leppard - Bludgeon Riffola (Bludgeon Riffola/Zomba)   | Rapination feat. Kym Mazelle - Logic (MCA/CC)   |
| 6 5 19 Dur Dur D'Etre Bebe B.SEEGR.I.N.L.N.E.S  B.SEEGR.I.N.L.N.E.S                                      | 40 30 4 Mr. Wendal/Revolution Arrested Development - Cooltempo (EMI)   | 74 40 11 Yesterdays Guns N' Roses - Geffen (EMI/WC/McCloud)  DK.D.IRL.S   |
| 7) 13 2 No Limit 2 Unlimited - Byte (MCA)  8 J.RL.NL.E.S.UK  | 41) 45 25 November Rain  F.D.R.CH  F.D.R.CH  F.D.R.CH  | All You Need Is Love Tom Jones - Childline (Northern)   |
| 8 Hope Of Deliverance Paul McCartney - Parlophone (MPL)  | 42) 48 13 Connected A.B.S.CH  A.B.S.CH   | 76 54 3 What You Won't Do For Love<br>Go West - Chrysalis (Planetary Nom)   |
| 9 9 4 The Love I Lost West End feat. Sybil - PWL Intl. (Warner Chappell)                                 | 43 33 12 Never Let Her Slip Away Undercover - PWL Intl. (Island)  A.B.D.NLP  | 77 78 2 This Time/Life Without You Chris Moore - Warner Brothers (Not Listed)   |
| Ordinary World Duran Duran - Parlophone (Copyright Control)  8.GR.IRLI.UK                                | Highland  8.D.S  One More Time - CNR (EMI Songs/Scandinavia AB)  | Vienna Ultravox - Chrysalis (BMG)   |
| 11 8 4 I'm Easy/Be Aggressive (Live) Faith No More - Slash (Jobete/Rondor)                               | Nothing Else Matters  Metallica - Vertiga (PolyGram)   | 79 79 3 Il Suffira D'Un Signe (En Public) Fredericks, Goldman & Jones - Columbia (Warner Chappe   |
| 12 10 8 Rock With You A.B.DK.D.NLRCH Inner Circle - Metronome (Madhouse/Warner Chappell)                 | 46 41 8 Boney M MegaMix Boney M - Hansa (Various)  | 80 80 2 Nahkatakkinen Tyttö Dingo - Finnlevy (Fazer)  |
| 13 7 25 Don't You Want Me Felix - deConstruction (MCA)  A.DK.FD.GR.E.S.CH                                | 47) 49 3 SaschaEin Aufrechter Deutscher Die Toten Hosen - Virgin (BMG)   | 81) 89 2 Music Fargetta And Anne-Marie Smith - Marton & Media (EMI/WC/Zomba)  |
| House Of Love ADK.D.N.S.CH  2 21 East 17 - London (PolyGram)   | 48 46 6 Shakespears Sister - London (EMI/Island/BMG)   | 82 53 2 Who's Fooling Who Double You - DWA (MCA)  |
| 15 11 15 Felix - deConstruction (Copyright Control)  A.B.DK.D.I.S.CH                                     | 49 64 2 Deep RRLUK East 17 - London (PolyGram)   | Conquest Of Paradise Vangelis - East West (Spheric)   |
| 16) 14 20 Bob Marley & The Wailers - Tuff Gong (Bob Marley/Blue Mountain)                                | 50 43 8 Gold S.CH  S.CH  | 84 SIE Gloworm - Pulse 8 (Mute)   |
| Open Your Mind Usura - deConstruction (Warner Chappell)  B.IRLI.NL.UK                                    | 51 21 34 Sweat (A La La La La Long) A.F.D.GR.CH Inner Circle - Metronome (Rock Pop/Madhouse)   | 85 Lasy Come And Go Joker - Polydor (Not Listed)  |
| 18) 22 19 Sleeping Satellite A.B.F.D.GR.I.S.CH Tasmin Archer - EMI (EMI)                                 | 52 32 18 Be My Baby F.D.S Vanessa Paradis - Remark (Miss Bessie/Bahama Rhythm)   | 86 65 3 Tell Me A Poem Papermoon - Ariola (Big Life)  |
| 19 15 16 Because The Night Co.Ro feat. Taleesa - Ginger Music (Tipax)                                    | 53)73 3 It's Ok It's Alright Def Dames Dope - Game (TBM Intl. CV)  | Falling (The PM Dawn Version) Cathy Dennis - Polydor (EMI/Shepsongs/MCA)  |
| 20 27 14 Run To You A.B.SF.D.S.CH A.B.SF.D.S.CH  | 54 38 15 La Legende De Oochigeas  Foch Voisine - GM (Ed. Georges Mary)   | 88 75 39 It's My Life F.E. Alban - SweMix (SweMix)  |
| Les Maries De Vendée  21) 26 14 Anaïs Et Didier Barbelivien - Talar (POM)                                | 55 47 9 Step It Up<br>Stereo MC's - 4th & Broadway (EMI)   | 89 90 2 Love Makes No Sense<br>Alexander O'Neal - Tabu (EMI)  |
| Tom Traubert's Blues (Waltzing Matilda)  ABDKD.RLNLS.CH  Rod Stewart - Warner Brothers (Warner Chappell) | Gli Spari Sopra (Celebrate) Vasco Rossi - EMI (Warner Chappell)  | Only The Very Best Peter Kingsbery - Epic (EMI)   |
| 23 17 8 Deeper And Deeper  Madonna - Maverick (WC/MCA)  AB.SEF.D.GR.I.S.CH                               | 57) 63 2 She Sells Sanctuary MCMXCIII The Cult - Beggars Banquet (Warner Chappell)   | Der Da!!! (Die Antwort)  Die Galaktischen 2 - Polydor (HH-Music)  |
| How Can I Love You More (Remixes)  M-People - deConstruction (BMG/EMI)                                   | 58 61 4 It's Gonna Be A Lovely Day S.O.U.L. System intr. Michelle Visage - Arista (WC/Chelsea)   | 92)95 2 She's Like The Wind<br>Patrick Swayze - RCA (Strawberry Fork Music)   |
| 25) 25 18 All That She Wants Ace Of Base - Mega (Megasong)   | 59 56 11 Out Of Space The Prodigy - XL (EMI)   | 93   Wondermooi   Isabelle A - CNR (Colour)   |
| 26 36 16 Keep The Faith Bon Jovi - Jambco (PolyGram)  DK.D.P.S.CH  | Sweet Thing Mick Jagger - Atlantic (Promopub)  | Bombas Chimo Bayo - Blanco Y Negro (Copyright Control)  |
| Sweet Harmony The Beloved - East West (EMI)  | 61 31 9 Who's Gonna Ride Your Wild Horses A.DK.SE.D.IRLI.CH U2 - Island (Blue Mountain)  | 75 Reb Elton John - Rocket (Big Pig Music)  |
| 28 19 16 Die Da!?! Die Fantastischen Vier - Columbia (EMI)   | Tragic Comic  Extreme - A&M (Rondor)   | Changer Tout Ca Bernard Minet - AB (ABeditions)   |
| 29 16 3 We Are Family ('93 Mixes) Sister Sledge - Atlantic (Warner Chappell)                             | 63 62 2 Cantaloop  B.SF.D.GR.CH  B.SF.D.GR.CH  B.SF.D.GR.CH  Control of the second sec | 97 R.E.M Warner Brathers (Warner Chappell)  |
| 30 23 4 Steam B.D.GR.IRL.NL.P.S.UK Peter Gabriel - Realworld (Real World)                                | 64 55 9 Koa Hiatamadl Hubert Von Goisern - Ariola (Blanko/Wintrup)   | Things Can Only Get Better D:Ream - Magnet (Pumphouse/EMI)  |
| 31) 35 3 Bed Of Roses  DK.IRLS.CH.UK  DK.IRLS.CH.UK  | 65 83 2 Like The Way I Do (Live) Melissa Etheridge - Island (Rondor)   | 99 86 27 Just Another Day D.S.C. D.S.C.   |
| 32) 58 7 Pour L'Amour D'Un Garcon Helene - AB (ABeditions)   | 66 42 12 Le Lion Est Mort Ce Soir Fow Wow - Remark (Peekaboo Productions)  | Let Me Be Your Underwear Club 69 - ffrr (Loco)  |
| 33 24 20 Boyz II Men - Motown (Warner Chappell)  | 67 70 4 Stone Me Into The Groove Atomic Swing - Sonet (Not Listed)   | A = Austria, B = Belgium, DK = Denmark, SF = Finland, F = France, D = Germany, GR = Greece, IRL = Ireland, 1 = Italy, NL = Netherlands, N = Norway, P = Portugal, E = Spain, S = Sweden, CH = Switzerland, UK = United Kingdom. |
| Independence RLUK  | 68 67 18 Prive R.E.M Warner Brothers (Warner Chappell)   | = FAST MOVERS = NEW ENTRY = RE-ENTRY  |

The Eurochart Hot 100 Singles is compiled by 8Pl Communications BV in cooperation with Burna/Sterra and based on the following national singles sales charts: MRIB (UK): Bundsavarband Dar Phonographischen Wirtschaft/Media Control/Musikmarkt (West Germany): Furape 1/Canal Plus/fele/Jours (France): RAI Stereo Due/Musica & Dischi/Mario De Luigi
[Inaly]: Stichling Nederlandse Top 40 [Holland]: SABAM/IFPI (Belgium); GEF/IFPI (Sweder); IFPI/Johan Schlueter (Denmark): YG [Norway); ALEF MB/TVE (Spoin); Seuro/IFPI (Finland); IFPI (Inaland); LNEVA



# TOP 10 SALES IN EUROPE

#### UNITED KINGDOM

| 511                                  | ngles   |
|--------------------------------------|---|
| 1                                    | Whitney Houston - I Will Always Love You (Arista)   |
| 2                                    | West End feat. Sybil - The Love   Lost (PWL)  |
| 3                                    | 2 Unlimited · No Limit (PWL)  |
| 4                                    | Snap - Exterminate (Arista)   |
| 5                                    | Duran Duran - Ordinary World (EMI)  |
| 6                                    | M-People - How Can I Love You More (BMG)  |
| 7                                    | The Beloved - Sweet Harmony (East West)   |
| 8                                    | Sister Sledge - We Are Family (East West)   |
| 9                                    | Faith Na More - I'm Easy/Be Aggressive (London)   |
| 10                                   | Lulu - Independence (Dome)  |
| 4.5                                  | bums  |
| All                                  | oums -  |
| 1                                    |   |
|                                      | Soundtrack - The Bodyguard (Arista) Little Angels - Jam (PolyGram)  |
| 1                                    | Soundtrack - The Bodyguard (Arista) Little Angels - Jam (PolyGram)  |
| 2 3                                  | Soundtrack - The Bodyguard (Arista)   |
| 2 3                                  | Soundtrack - The Bodyguard (Arista) Little Angels - Jam (PolyGram) Genesis - Live - The Way We Walk Vol. 2 (Virgin)   |
| 1<br>2<br>3<br>4                     | Soundtrack - The Bodyguard (Arista) Little Angels - Jam (PolyGram) Genesis - Live - The Way We Walk Vol. 2 (Virgin) Dina Carroll - So Close (A&M) The The - Dusk (Sony)   |
| 1<br>2<br>3<br>4<br>5                | Soundtrack - The Bodyguard (Arista) Little Angels - Jam (PolyGram) Genesis - Live - The Way We Walk Vol. 2 (Virgin) Dina Carroll - So Close (A&M)   |
| 1<br>2<br>3<br>4<br>5<br>6           | Soundtrack - The Bodyguard (Arista) Little Angels - Jam (PolyGram) Genesis - Live - The Way We Walk Vol. 2 (Virgin) Dina Carroll - So Close (A&M) The The - Dusk (Sony) R.E.M Automatic For The People (Warner Birothers)   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7      | Soundtrack - The Bodyguard (Arista) Little Angels - Jam (PolyGram) Genesis - Live - The Way We Walk Vol. 2 (Virgin) Dina Carroll - So Close (A&M) The The - Dusk (Sony) R.E.M Automatic For The People (Warner Brothers) Arrested Development - 3 Years, 5 Months (Cooltempo)   |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8 | Soundtrack - The Bodyguard (Arista) Little Angels - Jam (PolyGram) Genesis - Live - The Way We Walk Vol.2 (Virgin) Dina Carroll - So Close (A&M) The The - Dusk (Sony) R.E.M Automatic For The People (Warner Brothers) Arrested Development - 3 Years, 5 Months (Cooltempo) Jesus Jones - Perverse (Food) Stereo MC's - Connected (4th & Broadway) |

## **SPAIN**

| Singles  |
|--|
| 1 Snap - Exterminate (BMG)                                 |
| 2 Jordy - Dur Dur D'Etre Bebe (Sony)                       |
| 3 Chimo Bayo - Bombas (Blanco Y Negro)                     |
| 4 Whitney Houston - I Will Always Love You (BMG)           |
| 5 Ambassadors Of Funk/MC Mario - Supermarioland (Metropol) |
| 6 Moon - Moon Light Shadow (Max)                           |
| 7 A.Class - Don't You (Max)                                |
| 8 Double You - Who's Fooling Who (Blanco Y Negro)          |
|  |
| 9 Supertrack - The Logical Song (Blanco Y Negro)           |
| 10 Co.Ro/Taleesa - Because The Night (Ginger)              |
| Albums   |
| 1 Soundtrack - The Bodyguard (BMG)                         |
|  |
| 2 Juan Luis Guerra - Areito (Karen/BMG)                    |
| 3 Various - Maquina Del Tiempo (Blanco Y Negro)            |
| 4 Various - Bandas Sonoras Originales (BMG)                |
| 5 Mike Oldfield - Tubular Bells II (Warner)                |
| 6 Various - Loco Por La Tele (BMG)                         |
| 7 Eric Clapton - Unplugged (Warner)                        |
| 8 Sade - Love Deluxe (Sony)                                |
| 9 Various - Mas Noches De Blanco Saten (EMI)               |
|  |
|  |
| TO Various - Boom-8 (EM)                                   |

| DENMARK  |
|--|
| Singles  |
| 1 Whitney Houston - I Will Always Love You (BMG)     |
| 2 Charles & Eddie - Would   Lie To You? (EMI-Medley) |
| 3 Captain Hallywood Project - More And More [Mega]   |
| 4 Ace Of Base - Happy Nation (Mega)                  |
| 5 Metallica - Nothing Else Matters (PolyGram)        |
| 6 Paul McCartney - Hope Of Deliverance (EMI-Medley)  |
| 7 Lisa Nilsson - Varje Gång Jag Ser Dig (BMG)        |
| 8 Lisa Nilsson - Alt Jeg BehØver (BMG)               |
| 9 Felix - It Will Make Me Crazy (BMG)                |
| 10 Boyz II Men - End Of The Road (PolyGram)          |
| Albums   |
| 1 Soundtrack - The Bodyguard (BMG)                   |
| 2 Ace Of Base - Happy Nation (Mega)                  |
| 3 Ulla Henningsen - Kald Mig Liva (Pladecom)         |
| 4 Hanne Boel - Kinda Soul (EMI-Medley)               |
| 5 <b>Abba</b> - Gold - Greatest Hits (PolyGram)      |
| 6 <b>Sko/Torp</b> - Familiar Roads (EMI-Medley)      |
| 7 Lisa Nilsson - Himlen Runt Hörnet (BMG)            |
| 8 Eric Clapton - Unplugged (Warner)                  |
| 9 Various - Absolute Music 1 (EMI M.FL)              |
| 10 <b>R.E.M.</b> - Automatic For The People (Warner) |
|  |

|      | SWITZERLAND                            |                |
|------|--|----------------|
| Sir  | ngles                                  |                |
| 1    | Whitney Houston - I Will Always Love   | You (BMG)      |
| 2    | Charles & Eddie - Would I Lie To Yo    | ns (EWI)       |
| 3    | Snap - Exterminate                     | (BMG)          |
| 4    | Captain Hollywood Project - More And I | More (Phonag)  |
| 5    | Die Fantastischen Vier - Die Da!?!     | (Sony)         |
| 6    | Felix - Don't You Want Me              | (BMG)          |
| 7    | Felix - It Will Make Me Crazy          | (BMG)          |
| 8    |  | (Sony)         |
| 9    | Inner Circle - Rock With You           | (Warner)       |
| - 10 | Stereo MC's - Connected                | (BMG)          |
| All  | oums                                   |                |
| -1   | Soundtrack - The Bodyguard             | (BMG)          |
| 2    | Soundtrack - Sister Act - Sister Act   | (Warner)       |
| 3    | Abba - Gold - Greatest Hits            | (PolyGram)     |
| 4    | Genesis - Live - The Way We Walk Vo    | ol. 1 (Virgin) |
| 5    | R.E.M Automatic For The People         | (Warner)       |
| 6    | Genesis - Live - The Way We Walk Vo    | ol.2 (Virgin)  |
| 7    | Vaya Con Dios - Time Flies             | (BMG)          |
| 8    | Charles & Eddie - Duophonic            | (EMI)          |
| 9    | Die Fantastischen 4 - 4 Gewinnt        | (Sony)         |
| 10   | Bon Jovi - Keep The Faith              | (PolyGram)     |
|      |  |                |

### GERMANY

|     | OLIMINA I   |
|-----|---|
| Sin | gles  |
| 1   | Whitney Houston · I Will Always Love You (BMG)      |
| 2   | Charles & Eddie - Would   Lie To You? [EMI]         |
| 3   | Snap - Exterminate (BMG)                            |
| 4   | Captain Hollywood Project - More And More (Blow Up) |
| 5   | Die Toten Hosen - Sascha (Virgin)                   |
| 6   | Michael Jackson - Heal The World (Sony)             |
|     | East 17 - House Of Love (Metronome)                 |
| 8   | Leila K - Open Sesame (PolyGram)                    |
| 9   | Inner Circle - Rock With You (WEA)                  |
| 10  | Die Fantastischen Vier - Die Dal?! (Sony)           |
| Alb | oums  |
| 1   | Soundtrack - The Bodyguard (BMG)                    |
| 2   | Genesis - Live - The Way We Walk Vol. 2 (Virgin)    |
| 3   | Die Fantastischen 4 - 4 Gewinnt (Sony)              |
| 4   | Soundtrack - Sister Act - Sister Act (Warner)       |
| 5   | Abba - Gold - Greatest Hits (Polydor)               |
| 6   | Charles & Eddie - Duophonic (EMI)                   |
| 7   | Genesis - Live - The Way We Walk Vol. 1 (Virgin)    |
| 8   | Bon Jovi - Keep The Faith (Phonogram)               |
| 9   | R.E.M Automatic For The People (Warner)             |
| 10  | Eric Clapton - Unplugged (Warner)                   |
|     |   |
|     | HOLLAND   |
|     |   |

| Sii | ngles  |
|-----|--|
| 1   | Whitney Houston - I Will Always Love You (BMG    |
| 2   | Charles & Eddie - Would I Lie To You? (EMI       |
| 3   | Melissa Etheridge - Like The Way I Do (BMG)      |
| 4   | Rod Stewart - Tom Traubert's Blues (Warner       |
| 5   | Snap - Exterminate (BMG)                         |
| 6   | The Prodigy - Out Of Space (Boudisque)           |
| 7   | Inner Circle - Rock With You (Warner)            |
| 8   | Shai - If I Ever Fall In Love [BMG]              |
| 9   | Paul McCartney - Hope Of Deliverance (EMI)       |
| 10  | Club 69 - Let Me Be Your Underwear (Phonogram)   |
| All | bums   |
| 7   | Soundtrack - The Bodyguard (BMG)                 |
| 2   | Lionel Richie - Back To Front (PolyGram)         |
| 3   | Rene Froger - Sweet Hello's & Sad Goodbyes (Dino |
| 4   | Genesis - Live - The Way We Walk Vol.2 (Virgin)  |
| 5   | Paul De Leeuw - Van U Wil lk Zingen (Sony        |
| 6   | Eric Clapton - Unplugged (Warner                 |
| 7   |  |
| 8   | Jocelyn Brown - She's Got Soul (Arcade)          |
| 9   | Boney M - Gold [BMG]                             |
| 10  | Charles & Eddie - Duophonic (EMI)                |
|     |  |

## NORWAY

|    | ITORITAL   |  |  |  |  |
|----|--|--|--|--|--|
| Si | Singles  |  |  |  |  |
| 1  | Whitney Houston -   Will Always Love You (BMG)   |  |  |  |  |
| 2  | Ace Of Base - All That She Wants (Mega)  |  |  |  |  |
| 3  | Charles & Eddie - Would I Lie To You? (EMI)  |  |  |  |  |
| 4  | September When - Can I Trust You (Warner)  |  |  |  |  |
| 5  | Paul McCartney - Hope Of Deliverance (EMI)   |  |  |  |  |
| 6  | Ace Of Base - Wheel Of Fortune (Mega)  |  |  |  |  |
| 7  | Jordy - Dur Dur D'Etre Bebe (Sony)   |  |  |  |  |
| 8  | Dum Dum Boys - Transit Sigmata Exit (Sony)   |  |  |  |  |
| 9  | the state of the s |  |  |  |  |
| 10 | Faith No More - I'm Easy/Be Aggressive (PolyGram)  |  |  |  |  |
| Al | bums   |  |  |  |  |
| 1  | Soundtrack - The Bodyguard (BMG)   |  |  |  |  |
| 2  | Ace Of Base - Happy Nation (Mega)  |  |  |  |  |
| 3  | Vario us - Absolute Music 6 (Eva)  |  |  |  |  |
| 4  | Hanne Boel - Kinda Soul (EMI)  |  |  |  |  |
| 5  | Dronning Mauds Land - Noe Som Har Hendt (K.K.)   |  |  |  |  |
| 6  | Joe Cocker - The Best Of Joe Cocker (EMI)  |  |  |  |  |
| 7  | R.E.M Automatic For The People (Warner)  |  |  |  |  |
| 8  |  |  |  |  |  |
| 9  | Abba - Gold - Greatest Hits (PolyGram)   |  |  |  |  |
| 10 | Eric Clapton - Unplugged (Warner)  |  |  |  |  |
|    | ALICTRIA   |  |  |  |  |
|    | AUSTRIA  |  |  |  |  |
|    |  |  |  |  |  |

| Singles  Whitney Houston - I Will Always Love You [BMG] Charles & Eddie - Would I Lie To You? [EM] Captain Hollywood Project - More And More (Echo) Hubert Von Goisern - Koa Hiatamadl (BMG) Michael Jackson - Heal The World (Sony) Papermoon - Tell Me A Poem (BMG) Inner Circle - Rock With You (Warner) Die Fantastischen Vier - Die Dal?! (Sony) East 17 - House Of Love (PolyGram) Stereo MC's - Connected (BMG)  Nabums Soundtrack - The Bodyguard (BMG) H.Von Goisern/Alpinkatzen - Aufgeign (BMG) Soundtrack - Sister Act - Sister Act (Echo) Abba - Gold - Greatest Hits (PolyGram) Eric Clapton - Unplugged (Warner) Charles & Eddie - Duophonic (EM) Cher - Cher's Greatest Hits: 1965 - 1992 (BMG) R.E.M.: Automatic For The People   | AUSIKIA |  |  |  |  |
|--|---------|--|--|--|--|
| 2 Charles & Eddie - Would I Lie To You? (EM) 3 Captain Hollywood Project - More And More (Echo) 4 Hubert Von Goisern - Koa Hiatamadl (BMG) 5 Michael Jackson - Heal The World 6 Papermoon - Tell Me A Poem (BMG) 1 Inner Circle - Rock With You (Warner) 9 East 17 - House Of Love (PolyGram) 10 Stereo MC's - Connected (BMG) Albums 1 Soundtrack - The Bodyguard (BMG) 4 H.Von Goisern/Alpinkatzen - Aufgeign (BMG) 5 Soundtrack - Sister Act (Echo) 6 Abba - Gold - Greatest Hits (PolyGram) 7 Die Fantastischen 4 - 4 Gewinnt (Sony) 8 Eric Clapton - Unplugged (Marner) 9 Charles & Eddie - Duophonic (EMG) 9 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)  | Singles |  |  |  |  |
| 3 Captain Hollywood Project - More And More (Echo) 4 Hubert Von Goisern - Koa Hiatamadl (BMG) 5 Michael Jackson - Heal The World 6 Papermoon - Tell Me A Poem (BMG) 7 Inner Circle - Rock With You (Warner) 8 Die Fantastischen Vier - Die Dal?! (Sony) 9 East 17 - House Of Love (PolyGram) 10 Stereo MC's - Connected (BMG) 4 Albums 5 Soundtrack - The Bodyguard (BMG) 2 H.Von Goisern/Alpinkatzen - Aufgeign (BMG) 3 Soundtrack - Sister Act - Sister Act (Echo) 4 Abba - Gold - Greatest Hits (PolyGram) 5 Die Fantastischen 4 - 4 Gewinnt (Sony) 6 Fic Clapton - Unplugged (Warner) 7 Charles & Eddie - Duophonic (EMG) 8 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)   | 1       | Whitney Houston - I Will Always Love You [BMG]   |  |  |  |
| 4 Hubert Von Goisern - Koa Hiatamadl (BMG) 5 Michael Jackson - Heal The World (Sony) 6 Papermoon - Tell Me A Poem (BMG) 7 Inner Circle - Rock With You (Warner) 8 Die Fantastischen Vier - Die Dal?! (Sony) 9 East 17 - House Of Love (PolyGram) 10 Stereo MC's - Connected (BMG) 8 Joundtrack - The Bodyguard (BMG) 9 H. Von Goisern/Alpinkatzen - Aufgeign (BMG) 9 Soundtrack - Sister Act - Sister Act (Echo) 9 Lie Fantastischen 4 - 4 Gewinnt (Sony) 10 Grates & Eddie - Duophonic (EMG) 11 Grates & Eddie - Duophonic (EMG) 12 Charles & Eddie - Duophonic (EMG) 13 Charles & Geatest Hits: 1965 - 1992 (BMG)  | 2       | Charles & Eddie - Would   Lie To You? (EM)       |  |  |  |
| 5         Michael Jackson - Heal The World         (Sony)           6         Papermoon - Tell Me A Poem         (BMG)           Inner Circle - Rock With You         (Warner)           8         Die Fantastischen Vier - Die Dal?!         (Sony)           9         East 17 - House Of Love         (PolyGram)           10         Stereo MC's - Connected         (BMG)           Albums         (BMG)           1         Soundtrack - The Bodyguard         (BMG)           3         Soundtrack - Sister Act - Siste | 3       | Captain Hollywood Project - More And More (Echo) |  |  |  |
| 6 Papermoon - Tell Me A Poem (BMG) 7 Inner Circle - Rock With You (Warner) 8 Die Fantastischen Vier - Die Dal?! (Sony) 9 East 17 - House Of Love (PolyGram) 10 Stereo MC's - Connected (BMG) Albums 1 Soundtrack - The Bodyguard (BMG) 2 H.Von Goisern/Alpinkatzen - Aufgeign (BMG) 3 Soundtrack - Sister Act - Sister Act (Echo) 4 Abba - Gold - Greatest Hits (PolyGram) 5 Die Fantastischen 4 - 4 Gewinnt (Sony) 6 Eric Clapton - Unplugged (Warner) 7 Charles & Eddie - Duophonic (EMI) 8 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)   | 4       | Hubert Von Goisern - Koa Hiatamadl (BMG)         |  |  |  |
| 7 Inner Circle - Rock With You [Warner] 8 Die Fantastischen Vier - Die Dal?! (Sony) 9 East 17 - House Of Love (PolyGram) 10 Stereo MC's - Connected (BMG)  Albums 2 H.Von Goisern/Alpinkatzen - Aufgeign (BMG) 3 Soundtrack - Sister Act - Sister Act Abba - Gold - Greatest Hits (PolyGram) 5 Die Fantastischen 4 - 4 Gewinnt (Sony) 6 Eric Clapton - Unplugged (Warner) 7 Charles & Eddie - Duophonic [EM] 8 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)  | 5       | Michael Jackson - Heal The World (Sony)          |  |  |  |
| 8         Die Fantastischen Vier - Die Dal?!         (Sony)           9         East 17 - House Of Love         (PolyGram)           10         Stereo MC's - Connected         (BMG)           Albums           2         H. Von Goisern/Alpinkatzen - Aufgeign (BMG)           3         Soundtrack - Sister Act - Sister Act (Echo)           4         Abba - Gold - Greatest Hits (PolyGram)           5         Die Fantastischen 4 - 4 Gewinnt (Sony)           6         Eric Clapton - Unplugged (Warner)           7         Charles & Eddie - Duophonic (EM)           8         Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)   | 6       | Papermoon - Tell Me A Poem (BMG)                 |  |  |  |
| 9  | 7       | Inner Circle - Rock With You (Warner)            |  |  |  |
| 10 Stereo MC's - Connected (BMG)  Albums  1 Soundtrack - The Bodyguard (BMG)  2 H.Von Goisern/Alpinkatzen - Aufgeign (BMG)  3 Soundtrack - Sister Act - Sister Act  4 Abba - Gold - Greatest Hits (PolyGram)  5 Die Fantastischen 4 - 4 Gewinnt (Sony)  6 Eric Clapton - Unplugged (Warner)  7 Charles & Eddie - Duophonic (EM)  8 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)  | 8       | Die Fantastischen Vier - Die Dal?! (Sony)        |  |  |  |
| Albums  1 Soundtrack - The Bodyguard (BMG) 2 H.Von Goisern/Alpinkatzen - Aufgeign (BMG) 3 Soundtrack - Sister Act - Sister Act (Echo) 4 Abba - Gold - Greatest Hits (PolyGram) 5 Die Fantastischen 4 - 4 Gewinnt (Sony) 6 Eric Clapton - Unplugged (Warner) 7 Charles & Eddie - Duophonic (EM) 8 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)  | 9       | East 17 - House Of Love (PolyGram)               |  |  |  |
| 1 Soundtrack · The Bodyguard (BMG) 2 H.Von Goisern/Alpinkatzen · Aufgeign (BMG) 3 Soundtrack · Sister Act · Sister Act 4 Abba · Gold · Greatest Hits (PolyGram) 5 Die Fantastischen 4 · 4 Gewinnt 6 Eric Clapton · Unplugged (Warner) 7 Charles & Eddie · Duophonic (EM) 8 Cher · Cher's Greatest Hits: 1965 · 1992 (BMG)  | 10      | Stereo MC's - Connected (BMG)                    |  |  |  |
| 2 H.Von Goisern/Alpinkatzen - Aufgeign (BMG) 3 Soundtrack - Sister Act - Sister Act 4 Abba - Gold - Greatest Hits (PolyGram) 5 Die Fantastischen 4 - 4 Gewinnt 6 Eric Clapton - Unplugged (Warner) 7 Charles & Eddie - Duophonic (EM) 8 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)   | Alb     | oums   |  |  |  |
| 2 H.Von Goisern/Alpinkatzen - Aufgeign (BMG) 3 Soundtrack - Sister Act - Sister Act 4 Abba - Gold - Greatest Hits (PolyGram) 5 Die Fantastischen 4 - 4 Gewinnt 6 Eric Clapton - Unplugged (Warner) 7 Charles & Eddie - Duophonic (EM) 8 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)   | 1       | Soundtrack - The Bodyguard (BMG)                 |  |  |  |
| 3         Soundtrack - Sister Act - Sister Act - (Echo)           4         Abba - Gold - Greatest Hits (PolyGram)           5         Die Fantastischen 4 - 4 Gewinnt (Sony)           6         Fric Clapton - Unplugged (Warner)           7         Charles & Eddie - Duophonic (EM)           8         Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)  | 2       |  |  |  |  |
| 5         Die Fantastischen 4 · 4 Gewinnt         (Sony)           6         Eric Clapton · Unplugged         (Warner)           7         Charles & Eddie · Duophonic         (EM)           8         Cher · Cher's Greatest Hits: 1965 · 1992         (BMG)   | 3       | Soundtrack - Sister Act - Sister Act (Echo)      |  |  |  |
| 6 Eric Clapton - Unplugged (Warner) 7 Charles & Eddie - Duophonic (EM) 8 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)  | 4       | Abba - Gold - Greatest Hits (PolyGram)           |  |  |  |
| 7 Charles & Eddie - Duophonic (EM)<br>8 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)   | 5       | Die Fantastischen 4 - 4 Gewinnt (Sony)           |  |  |  |
| 8 Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)   | 6       | Eric Clapton - Unplugged (Warner)                |  |  |  |
|  | 7       | Charles & Eddie - Duophonic (EMI)                |  |  |  |
| 9 R.E.M Automatic For The People (Warner)  | 8       | Cher - Cher's Greatest Hits: 1965 - 1992 (BMG)   |  |  |  |
|  | 9       | R.E.M.: - Automatic For The People (Warner)      |  |  |  |
| 10 Michael Jackson - Dangerous (Sony)  | 10      | Michael Jackson - Dangerous (Sony)               |  |  |  |
|  |         |  |  |  |  |
| supplied by MRIB (UK); Bundesverband Der Phonographisc   |         |  |  |  |  |

# FRANCE Singles 1 Whitney Houston - | Will Always Love You (BMG) (Columbia)

| Singles  |
|--|
| 1 Whitney Houston -   Will Always Love You (BMG)         |
| 2 Jordy - Dur Dur D'Etre Bebe (Columbia)                 |
| 3 Michael Jackson - Heal The World (Epic)                |
| 4 Anaïs/D.Barbelivien - Les Maries De Vendée (POM)       |
| 5 Helene - Pour L'Amour D'Un Garcon (BMG)                |
| 6 Co.Ro/Taleesa - Because The Night (PolyGram)           |
| 7 Bob Marley & The Wailers - Iron Lion Zion (PolyGram)   |
| 8 Roch Voisine - La Legende De Oochigeas (BMG)           |
| 9 Felix - Don't You Want Me (BMG)                        |
| 10 Captain Hollywood Project - More And More (PolyGram)  |
| Albums   |
| 1 Soundtrack - The Bodyguard (BMG)                       |
| 2 Fredericks, Goldman & Jones - Sur Scène (Columbia)     |
| 3 Genesis - Live - The Way We Walk Vol.2 (Virgin)        |
| 4 Michael Jackson - Dangerous (Epic)                     |
| 5 Jordy - Pochette Surprise (Columbia)                   |
| 6 Pow Wow - Regagner Les Plaines (Remark)                |
| 7 Genesis - Live - The Way We Walk Vol. 1 (Virgin)       |
| 8 J.P.Audin/D.Modena - Ocarina (Delphine)                |
| 9 J.M, Thibault - Des Chansons Plein Le Coeur (Lederman) |
| 10 Jacques Dutronc - Dutronc Au Casino (Sony)            |
|  |

# BELGIUM

| Sin | gles  |         |
|-----|---|---------|
| 1   | Whitney Houston -   Will Always Love You    | (BMG    |
| 2   | Charles & Eddie - Would   Lie To You?       | (EMI    |
| 3   | One More Time - Highland                    | (CNR    |
|     | Def Dames Dope - It's Ok It's Alright       | (Dino   |
| 5   | Captain Hollywood Project - More And More   | e (Dino |
| 6   | Isabelle A - Wondermooi                     | (CNR    |
|     | Co.Ro/Taleesa - Because The Night (Sound Of | Music   |
| 8   | Michael Jackson - Heal The World            | (Sony   |
| 9   | Usura - Open Your Mind                      | (BMG    |
| 10  | Snap - Exterminate                          | BMG     |
|     |   |         |

| 1  | Soundtrack - The Bodyguard              | (BMG)     |
|----|---|-----------|
| 2  | Abba - Gold - Greatest Hits (Pa         | olyGram)  |
| 3  | Will Tura - Tura In Symphony (Pa        | olyGram)  |
| 4  | Genesis - Live - The Way We Walk Vol. 2 | (Virgin)  |
| 5  | Jordy - Pochette Surprise               | (Sony)    |
| 6  | Humperdinck/Jones - Back To Back (Pa    | olyGram)  |
| 7  | Joe Cocker - The Best Of Joe Cocker     | (EMI)     |
| 8  | Fredericks, Goldman & Jones - Sur Scè   | ne (Sony) |
| 9  | Jacques Dutronc - Dutronc Au Casino     | (Sony)    |
| 10 | Genesis - Live - The Way We Walk Vol. 1 | (Virgin)  |

# **FINLAND**

| 1   | Dingo - Nahkatakkinen Tyttö            | (Finnlevy)     |
|-----|--|----------------|
| 2   | Boney M - Boney M MegaMix              | (BMG)          |
| 3   | Snap - Exterminate                     | (BMG)          |
| 4   | Madonna - Deeper And Deeper            | (Warner)       |
| 5   | Faith No More - I'm Easy/Be Aggressive | (PolyGram)     |
| 6   | Rage - Run To You                      | (PolyGram)     |
| 7   | 808 State & UB40 - One In Ten          | (Warner)       |
| 8   | Room 100 - On The Saddle (Hi           | ljaiset Levyt) |
| 9   | Edelweiss - Raumschiff Edelweiss       | (Warner)       |
| 10  | Whitney Houston -   Will Always Love   | You (BMG)      |
| All | oums                                   |                |
| 1   | Coundanial The Deduction               | (0110)         |

| 1  | Soundtrack - The Bodyguard         | (BMG)      |
|----|------------------------------------|------------|
| 2  | J. Karjalainen - Suurimmat Hitit   | (Poko)     |
| 3  | Eric Clapton - Unplugged           | (Warner)   |
| 4  | Neon 2 - Polku                     | (Sony)     |
| 5  | Abba - Gold - Greatest Hits        | (Polydor)  |
| 6  | Various - Best 14                  | (BMG)      |
| 7  | AC/DC - Live At Donington - Double | (Warner)   |
| 8  | Erasure - Pop! The First 20 Hits   | (PolyGram) |
| 9  | Various - Techno & Dance 2         | (K-Tel)    |
| 10 | R.E.M Automatic For The People     | (Warner)   |

# GREECE

| Singles   |  |
|---|--|
| Jordy - Dur Dur D'Etre Bebe   | (Sony)   |
| 2 Snap - Exterminate  | (BMG)  |
| 3 Tasmin Archer - Sleeping Satellite  | (EM)   |
| 4 Whitney Houston - I Will Always Love You  | (BMG)  |
| 5 Stereo MC's - Step It Up  | (BMG)  |
| 6 Sarah Jane Morris - Never Gonna Give You  | Up (NA)  |
| 7 Felix - Don't You Want Me   | (BMG)  |
| 8 The Prodigy - Out Of Space  | (XL)   |
| 9 Sade - No Ordinary Love   | (Sony)   |
| 10 Us 3, Rashaan & Gerrard Prescencer - Cantalo   | op (EMI)   |
| Albums  |  |
|   |  |
|   | 10.1.001   |
| 1 Soundtrack - The Bodyguard  | (BMG)  |
|   | (BMG)<br>(NA)  |
| <ol> <li>Soundtrack - The Bodyguard</li> <li>Sarah Jane Morris - Heaven</li> </ol>  |  |
| <ol> <li>Soundtrack - The Bodyguard</li> <li>Sarah Jane Morris - Heaven</li> </ol>  | (NA)   |
| 1 Soundtrack - The Bodyguard 2 Sarah Jane Morris - Heaven 3 R.E.M Automatic For The People (  | (NA)<br>Warner)  |
| 1 Soundtrack - The Bodyguard 2 Sarah Jane Morris - Heaven 3 R.E.M Automatic For The People 4 Sade - Love Deluxe   | (NA)<br>Warner)<br>(Sony)                                    |
| 1 Soundtrack - The Bodyguard 2 Sarah Jane Morris - Heaven 3 R.E.M Automatic For The People 4 Sade - Love Deluxe 5 Maggie Reilly - Echoes  | (NA)<br>Warner)<br>(Sony)<br>(EMI)                           |
| 1 Soundtrack - The Bodyguard 2 Sarah Jane Morris - Heaven 3 R.E.M Automatic For The People 4 Sade - Love Deluxe 5 Maggie Reilly - Echoes 6 Yanni - The Best Of Yanni  | (NA)<br>Warner)<br>(Sony)<br>(EMI)<br>(BMG)                  |
| 1 Soundtrack - The Bodyguard 2 Sarah Jane Morris - Heaven 3 R.E.M Automatic For The People 4 Sade - Love Deluxe 5 Maggie Reilly - Echoes 6 Yanni - The Best Of Yanni 7 Stereo MC's - Connected  | (NA)<br>Warner)<br>(Sony)<br>(EMI)<br>(BMG)<br>(BMG)<br>(NA) |
| 1 Soundtrack - The Bodyguard 2 Sarah Jane Morris - Heaven 3 R.E.M Automatic For The People 4 Sade - Love Deluxe 5 Maggie Reilly - Echoes 6 Yanni - The Best Of Yanni 7 Stereo MC's - Connected 8 Various - The Best Seller Collection | (NA)<br>Warner)<br>(Sony)<br>(EMI)<br>(BMG)<br>(BMG)         |

# ITALY

| IIALT  |
|--|
| Singles  |
| Vasco Rossi - Gli Spari Sopra (Celebrate) (EMI)  |
| 2 Paul McCartney - Hope Of Deliverance (EMI)   |
| 3 Jordy - Dur Dur D'Etre Bebe (Sony)   |
| 4 Duran Duran - Ordinary World (EMI)   |
| 5 Whitney Hauston -   Will Always Love You (BMG)   |
| 6 Snap - Exterminate (BMG)   |
| 7 Fargetta And Anne-Marie Smith - Music (Flying)   |
| 8 Usura - Open Your Mind (Disco Magic)   |
| 9 Tasmin Archer - Sleeping Satellite (EMI)   |
| 10 <b>Madonna</b> - Deeper And Deeper (WEA)  |
| Albums   |
| 1 Litfiba - Terremoto (CGD)  |
| 2 Marco Masini - T'Innamorerai (Ricordi)   |
| 3 Soundtrack - The Bodyguard (BMG)   |
| 4 Ligabue - Sopravvissuti & Sopravviventi (Warner)   |
| 5 R.Arbore/L'Orchestra Italiana - Napoli (Ricordi)   |
|  |
| 6 Lucio Battisti - Le Origini (Ricordi)  |
| 6 Lucio Battisti - Le Origini (Ricordi) 7 Zucchero Fornaciari - Miserere (PolyGram)  |
| 6 Lucio Battisti - Le Origini (Ricordi) 7 Zucchero Fornaciari - Miserere (PolyGram) 8 A.Venditti - Da San Siro A (Ricordi) |
| 6 Lucio Battisti - Le Origini (Ricordi) 7 Zucchero Fornaciari - Miserere (PolyGram)  |

# CIMEDEN

| SWEDEN                                   |             |
|--|-------------|
| Singles                                  |             |
| Whitney Houston -   Will Always Love     | You (BMG)   |
| 2 East 17 - Gold                         | (PolyGram)  |
| 3 Charles & Eddie - Would I Lie To You   | is (EWI)    |
| 4 Atomic Swing - Stone Me Into The Gro   | ove (Sonet) |
| 5 East 17 - House Of Love                | (PolyGram)  |
| 6 Felix - It Will Make Me Crazy          | (BMG)       |
| 7 Ace Of Base - All That She Wants       | (Mega)      |
| 8 Stereo MC's - Step It Up               | (BMG)       |
| 9 Rage - Run To You                      | (Sonet)     |
| 10 Boyz II Men - End Of The Road         | (PolyGram)  |
| Albums                                   |             |
| 1 Soundtrack - The Bodyguard             | (BMG)       |
| 2 Various - Absolute Music 14            | (Warner)    |
| 3 Abba - Gold - Greatest Hits            | (Polar)     |
| 4 Various - Radio City Love Songs        | (Sony)      |
| 5 Peter Lemarc - Det Finns Inget Bättre  | (MNW)       |
| 6 Cher - Cher's Greatest Hits: 1965 - 19 | 92 (BMG)    |
| 7 Leonard Cohen - The Future             | (Sony)      |
| 8 R.E.M Automatic For The People         | (Warner)    |
| 9 Bon Jovi - Keep The Faith              | (PolyGram)  |
| 10 <b>Metallica</b> - Metallica          | (PolyGram)  |
|  |             |

# IRFI AND

|     | INTERNITO  |
|-----|--|
| Sir | gles   |
| - 1 | Chris Moore - This Time/Life Without You (Warner)        |
| 2   | 2 Unlimited - No Limit (Warner)                          |
| 3   | Whitney Houston -   Will Always Love You (BMG)           |
| 4   | Snap - Exterminate (BMG)                                 |
| 5   | Faith No More - I'm Easy/Be Aggressive (Phonogram)       |
| 6   | Sister Sledge - We Are Family (East West)                |
| 7   | Duran Duran - Ordinary World (EMI)                       |
| 8   | Undercover - I Wanna Stay With You (Warner)              |
| 9   | Arrested Development - Mr. Wendal/Revolution (Chrysalis) |
| 10  | The Frank And Walters - After All (Go!Discs)             |
| Alt | oums   |

| 10  | The Frank And Walters - After All            | Go!Discs) |
|-----|--|-----------|
| Alt | oums   |           |
| 1   | Various - A Woman's Heort                    | (Dara)    |
| 2   | Soundtrack - The Bodyguard                   | (BMG)     |
| 3   | R.E.M Automatic For The People               | (Warner)  |
| 4   | Finbar Wright - Whatever You Believe         | (Sony)    |
| 5   | Abba - Gold - Greatest Hits (P               | olyGram)  |
| 6   | Various - The Ultimate Country Collectio     | n (Sony)  |
| 7   | Arrested Development - 3 Years, 5 Month      | s (EMI)   |
| 8   | Eric Clapton - Unplugged                     | (Warner)  |
| 9   | Mary Black - The Collection                  | (Dara)    |
| 10  | Maura O'Connell - Blue Is The Colour Of Hope | (Warner)  |

# PORTUGAL

| Singles  |            |
|--|------------|
| 1 Bon Jovi - Keep The Faith                          | (PolyGram) |
|  |            |
| 2 Joker - Easy Come And Go<br>3 Elton John - The One | (PolyGram) |
|  | (PolyGram) |
| 4 Xutos E Pontapes - Chuva Dissolvente               |            |
| 5 G.Michael/E.John - Don't Let The Sur               |            |
| 6 Cave & MacGowan - What A Wonderful V               |            |
| 7 Ellegibo - Ellegibo                                | (Sony)     |
| 8 Peter Gabriel - Steam                              | (Edisom)   |
| 9 Guns N' Roses - November Rain                      | (BMG)      |
| 10 <b>Snap</b> - Exterminate                         | (BMG)      |
| Albums   |            |
| 1 Genesis - Live - The Way We Walk Vo                | 2 (Edisom) |
| 2 Michael Bolton - Timeless - The Class              |            |
| 3 Various - Número Um                                | (EMI)      |
|  |            |
|  | (Warner)   |
| 5 Abba - Gold - Greatest Hits                        | , ,        |
| 6 Genesis - Live - The Way We Walk Vo                |            |
| 7 Resistencia - Mano A Mano                          | (EMI)      |
| 8 Joe Cocker - The Best Of Joe Cocker                | (EMI)      |
| 9 Freddie Mercury - The Album                        | (EMI)      |
| 10 R.E.M Automatic For The People                    | (Warner)   |
|  |            |

Based on the notional soles charts from 16 European markets. Information supplied by MRIB (UK); Bundesverl Mario De Luigi (Italy); Stichting Nederlandse Top 40 (Italiand); SABAM/IFPI (Belgium); GLF/IFPI (Swede Control/Musikmarkt (Switzerland); Pop + Rock (Greece). Lobels listed ore the national marketing companies. Wirtschaft/Media Control/Musikmarkt (West Germany); Europe 1/Canal Plus/Tele7Jours (France); Musica E Dischi/mark); VG (Norway); ALEF MB/TVE (Spain); Seura/IFPI (Finland); IFPI (Ireland); AFP (Portugal); Austria Top 30 (Austria); Media

# OFF THE RECORD

CROSSING THE ATLANTIC: Is national music only Radio Italia Solo Musica Italiana planning to set up shop on the other side of the Atlantic? A source close to the station says plans are afoot to be on air in the US by summer.

LOVE RADIO?: What's true of the rumours that Dutch Radio 10 Group's struggling EHR/dance station Power FM is undergoing a drastic format change? Some say programme director Tom Mulder is keen to rename the station Love Radio. Intensified competition with ACE-formatted Sky Radio perhaps?

RADIO SUCCESS: Former PD of Radio FFN, the statewide private in Niedersachsen, Peter Bartsch has formed a new radio consulting company Radio And Success. Bartsch, who also worked as programme head at BLR and Radio Arabella, will be working closely with Mark Martinez, the research supervisor from Los Angeles-based KOST 103 who is currently consulting OK Radio.

### Echo

(continued from page 1)

female artists and best group in German schlager/folk music and three new prizes in the field of music publishing.

President of the German Parliament Rita Süssmuth is once again patron of the Echo and, as with last year's event, proceeds will go the German foundation for AIDS research. A cheque for DM100.000 will be presented to Süssmuth on the evening of the awards.

For Gebhardt, the most important thing is not to rush the awards and to consolidate the base on which the event has already been built. He comments. "It will take time to perfect the event. It will take two to three years before artists are really waiting with bated breath to see if they've been nominated for an Echo. And it will take a long time until they can be televised like the Brits. I think we have to be cautious about going into TV too early. We need to take time in establishing the awards on all sides. The Brits have been going for 20 years and we're only just starting out, so there's no need to hurry.'

Sony Music MD Jochen Leuschner says Sony is totally behind the Echo Award and the way it is being presented. Moreover, he says he has never favoured the attempt to speed up the awards by having TV coverage.

He comments, "This would mean building the awards around a TV show. The problem is that people in Germany are already comparing the Echo with the Grammys and the Brits, but most of them haven't ever attended the Grammys and therefore don't realise how long and boring they are. German viewers only get the highlights of these awards and they don't realise that they're just getting a TV show.

"I wholeheartedly agree with the approach of Gebhardt and the PhonoAkademie in keeping the award as it was presented last year and leaving it like this for quite a few years. I consider the Echo as an event for the German industry for us to celebrate ourselves."

Very keen to get the Echo televised as soon as possible is MCA MD Heinz Canibol, who says, "I think the second Echo will show that the concept we already have is more or less the ideal one and that the awards are ready to be televised."

Canibol sees the Echo as a necessary step for the German music industry to take, in order to develop into a mature business. "With the generation change over the past few years in the leadership of the German labels, those running the companies felt that it was a necessary move to create a platform and let consumers, retail, media and politicians know what the industry is about."

BMG Ariola Hamburg MD Michael Anders says the Echo Awards can help document the position of the music industry in Germany. He adds, "There has been a very positive response over the year to the Echo and I think that we now need to perfect the Awards and build on them. Perhaps in two years time the Awards will gain international recognition.

"I think the Echo should be kept as a German event, but it would be nice to have international stars attending to attract more media interest."

The success of the Echo depends on the support of the creative community, according to East West MD Jürgen Otterstein. "The Echo has got off to a good start as far as the domestic creative community is concerned, but we need to reflect the international reality. I think that there should be more international recognition. The Echo is the biggest PR exercise we can do in terms of national and international recognition."

As president of BMG Ariola GSA territories, Thomas Stein sums up, "With PopKomm, the German music industry has found its fair. With Echo it has found its award."

# **RAJAR**

(continued from page 1)

we have to look at every factor involved, and investigate how we came to these results," he says. "There are marked differences in some results from what was expected." Gane adds that work is underway to validate the figures as soon as possible. The research is expected to take several weeks.

Jonathan Arendt, of Londonbased radio research and analysis company Hallett Arendt, says RAJAR has a lot of work to do. He contends that the apparent mass exodus of listeners from stations such as City FM doesn't make sense. "I don't believe all these commercial stations have suffered massive losses," he comments. "There is no reason for it."

He says based on his company's initial analysis that the numbers don't show that the listeners have gone to the BBC or the national commercial services. "What we have here is changed methodology, with a vast amount of things that are different," he says. "These need solving. I think over the next few surveys we will see things stabilize."

Arendt echoes many broadcasters' worries that advertisers might not see the shifts as a blip in the survey but as a downturn in IR listening. That could result in the industry losing millions of pounds in advertising revenue. He adds it is impossible to responsibly analyze individual stations and markets until the industry has a few more surveys under its belt.

Gane, however, says he is confident advertisers will not react hastily. Allowing for the bugs in the system to be worked out, Gane says the advertisers will "wait and see with a mature approach and will not react in a knee-jerk fashion as has been suggested."

Brian West, director of the AIRC, IR's representative body, says the industry has to accept that "there is a settling period during which the methodology adopted and the gathering and processing of data continues to undergo the closest scrutiny. We're reminded that such a thing happened in television when BARB replaced JICTAR. Users understood there were complications which had to be ironed out, and we trust they will now."

Sheila Porrit, MD of easy-listening Melody Radio/London—the only commercial station in the market to see a positive shift in the latest survey results—says major advertising agencies she has spoken to don't see the latest survey as a blow to commercial radio. They are understanding of the problems that arise, as was in the case of commercial TV, she says.

# **NDR**

 $(continued\ from\ page\ I)$ 

vates and do what they're doing a lot more intelligently. It's not a question of finding a new niche, but of being able to compete and win listeners." The new youth station's name has yet to be decided, but Engel says it will "definitely not be called NDR5."

In last year's Infratest ratings NDR2, NDR's youngest channel currently with an EHR/ACE format, came out on top with a 27% share of Hamburg's 14+ listeners. Radio Hamburg came second with 20%, while OK Radio followed with 13%.

Radio Hamburg PD Rainer Cabanis says NDR's decision to launch the station is a "catastrophe" for private radio in Hamburg and that the existence of some private stations will be threatened.

"NDR is jeopardizing the whole private radio system in Hamburg," he says. "Public radio can only grow at the expense of the privates. It would have been dangerous enough if NDR had decided to combine NDR3 and 4 and form a youth channel.

"I think it is a huge mistake on the part of the media politicians to allow this to happen. NDR's youth programme will have a huge advantage over private youth programmes as it doesn't need to carry advertising. Our only hope is that they make a bad programme, but that is very unlikely."

OK Radio is perhaps most in danger and MD Frank Otto says he fears that if the NDR goes ahead it could mean job losses at the station. "If NDR's youth programme starts stealing our listeners then we'll suffer a loss of advertising revenue," he says. "What's worrying is that NDR has the money to do this, and because it's a public station it doesn't have to think about the consequences. NDR doesn't care if what they are doing is right or sensible, while a private station would never do this. If NDR launches this youth channel it will affect private stations in the whole broadcasting area.

Like Cabanis, Otto places much of the blame on the media politicians who gave the NDR the go-ahead for the channel. "They don't have any idea what they're doing," says Otto. "How can OK Radio compete with a station which has a transmitting power several times that of ours broadcasting across three German states?"

Besides setting out to steal OK's core listeners in the under-20 age bracket, Otto also says the youth channel could take listeners away from NDR2.

Otto stresses that more competition could arise when licences on the 104 frequency are distributed in the summer, which could lead to the existence of up to three new stations sharing that frequency in Hamburg.

Miranda Watson

# The RAJAR Difference

|                                     | (70 Share)    |               |
|-------------------------------------|---------------|---------------|
| Local Radio                         | JICRAR        | RAJAR         |
| Tot. Ra. Aire<br>Aire FM            | 12            | 25.0<br>9.6   |
| Magic 828                           | 18            | 15.4          |
| Tot. Beacon<br>Beacon FM            | n/a           | 21.8<br>11.9  |
| WABC                                | n/a           | 9.9           |
| Buzz FM                             | 3             | 3.3           |
| Tot. Clyde<br>Clyde 1 FM            | 19            | 42.0<br>20.3  |
| Clyde 2 AM                          | 16            | 21.7          |
| Tot. Capital                        | 10            | 26.3          |
| Cap. FM<br>Cap. Gold                | 18            | 16.9<br>9.4   |
| Tot. Chilt. E.                      | n/a           | 11.9          |
| Hot FM                              | n/a           | 9.6           |
| Supergold<br>Tot. Chilt. W.         | n/a<br>n/a    | 5.0<br>8.3    |
| Chilt. Hot FM                       | n/a           | 6.7           |
| Chilt. SG<br>Northants Hot FM       | n/a<br>/In/a  | 4.0<br>9.8    |
| Northants SG                        | n/a           | 5.5           |
| Horizon Hot FM                      | n/a           | 5.5<br>6.3    |
| Galaxy Hot FM<br>Severn Hot FM      | n/a           | 4.6<br>9.2    |
| Severn SG                           | n/a           | 5.3           |
| Choice FM                           | 3             | 2.8<br>16.6   |
| Tot. Radio City<br>City FM          | 16            | 9.6           |
| City Gold AM                        | 6             | 7.0           |
| Cool FM                             | n/a<br>n/a    | 15.0          |
| Downtown<br>DevonAir                | 20            | 22.1<br>19.5  |
| Tot. E. Anglia                      |               | 23.3          |
| Broadland                           | n/a           | 25.5          |
| SGR FM<br>Tot. Essex                | n/a           | 19.1<br>17.2  |
| Essex Radio                         | n/a           | 11.7          |
| Breeze AM<br>Tot, Forth             | n/a           | 5.6<br>28.1   |
| Forth RFM                           | n/a           | 13.3          |
| Max AM                              | n/a           | 14.8          |
| Fox FM<br>Tot. GWR                  | 23            | 21.2<br>22.9  |
| Tot. 210<br>Tot. 2CR                |               | 18.3          |
|                                     |               | 19.8          |
| GWR FM<br>Brunel Gold               | n/a<br>n/a    | 14.2<br>8.7   |
| 210 FM                              | n/a           | 12.9          |
| 210 Gold                            | n/a           | 5.4           |
| 2CR FM<br>2CR Gold                  | n/a<br>n/a    | 9.3<br>10.6   |
| Harmony                             | n/a           | 2.0           |
| Jazz FM                             | 1             | 1.4           |
| Kiss FM<br>Lincs FM                 | n/a           | 2.8<br>8.9    |
| Tot. LBC                            | _             | 9.1           |
| LBC FM<br>LBC AM                    | 6             | 3.2<br>6.0    |
| Mercury                             | n/a           | 8.7           |
| County So.                          | n/a           | 2.6           |
| Tot. Mid. Ang.<br>Tot. Mid. Ang. Fl | vr            | 12.2<br>8.9   |
| WGMS,                               | n/a           | 3.4           |
| Hereward                            | n/a           | 5.8           |
| CN FM<br>KL FM                      | n/a<br>n/a    | 1.8           |
| Tot. Marcher                        | _             | 12.9          |
| MFM<br>Marshar Sa                   | n/a           | 6.8           |
| Marcher So.<br>Tot. Metro T-T       | n/a           | 6.1           |
| Tot. Metro T-T<br>Tot. Metro York.  |               | 22.8          |
| Metro. T-T FM<br>Metro York. FM     | _             | 26.9<br>11.0  |
| Great North                         | n/a           | 14.1          |
| Great York.                         | n/a           | 11.8          |
| Hallam FM<br>Metro FM               | n/a<br>n/a    | 12.5<br>28.8  |
| TFM FM                              | n/a           | 21.1          |
| Viking FM                           | n/a           | 11.4          |
| The Pulse<br>Leicester              | n/a<br>n/a    | 6.0<br>12.6   |
| BRMB                                | n/a           | 93            |
| Trent FM                            | n/a           | 7.9<br>8.5    |
| Leicester So.<br>Mercia FM          | n/a<br>n/a    | 8.7           |
| XTRA AM/Birm.                       | n/a           | 9.7           |
| XTRA AM/Cov.<br>GEM AM              | n/a<br>n/a    | 12.4<br>6.8   |
| Sunrise E. Mid.                     | n/a           | 4.1           |
| Melody FM                           | 4             | 4.0           |
| Orchard FM<br>Tot Piccadilly        | 15            | 11.3<br>28.6  |
| Pic, Key FM                         | 12            | 13.2          |
| Pic. Gold                           | 15            | 15.4          |
| Pirate FM<br>Plymouth So.           | n/a<br>21     | 14.6<br>17.4  |
| Tot. Red Rose                       |               | 23.5          |
| Red Rose FM<br>Red Rose Gold        | 14<br>17      | 8.3<br>15.2   |
| Red Dragon FM                       | n/a           | 17.1          |
| Touch AM                            | n/a           | 7.1           |
| Tot. Southern<br>Tot. Ocean         |               | 22.2<br>20.9  |
| Tot. So. Brighton                   | _             | 19.2          |
| Tot. Invicta                        | FT 11         | 23.1          |
| Tot. Ocean<br>Ocean FM              | n/a           | 15.3<br>6.5   |
| Power FM                            | n/a           | 8.7           |
| S. Coast Ocean                      | n/a           | 5.6           |
| S. Coast Bri.<br>Southern Bri.      | n/a<br>n/a    | 6.9           |
| Southern East.                      | n/a           | 20.3          |
| Invicta FM                          | n/a           | 15.1          |
| Invicta SG<br>Spectrum              | n/a<br>n/a    | 8.0<br>1.1    |
| Swansea                             | 25            | 19.1          |
| Tot. Signal<br>Signal Radio         | n/a           | 11.5<br>15.7  |
| Signal Ches.                        | n/a           | 2.9           |
| Radio Tay                           | 28            | 22.4          |
| rce: JICRAR share is an             | analysis of w | ave 2. 1992 d |

Source: JICRAR share is an analysis of wave 2, 1992 date by RSGB/Hallett Arendt, RAJAR data j by RAJAR/RSL.

Sting Steers Up Top 40

It is not so surprising that last week's highest entry, Mick Jagger's Sweet Thing, is this week's fastest mover in the EHR Top 40. Another 21 stations tuned in to the sounds of the solo Stone, with best support

stations tuned in to the sounds of the solo Stone, with best support coming from Sweden, Austria, Denmark and the UK (71-100% penetration), followed by France, Belgium and Norway (60-63%).

Along with another veteran superstar, Paul McCartney (at number 2), Mick Jagger (3) is the only one providing serious competition for the chart top spot, now that Whitney Houston's I Will Always Love You has finally reached saturation point, after eight weeks of continuous growth at the top. McCartney already proves its major airplay impact by pushing Whitney Houston from the top in the Central and South Regional EHR Top 20.

I Will Always Love You is the longest number one runner since last

I Will Always Love You is the longest number one runner since last year's This Used To Be My Playground by Madonna (also 8 weeks). EHR's attention for Houston, however, has started to focus on her new single, I'm Every Woman (see Chartbound). Judging from its current figures (34 stations, including 14 adds) I'm Every Woman is

current figures (34 stations, including 14 adds) I'm Every Woman is very likely to perform a high chart entry next week.

Talking about entries, this week again sees a record entering straight into the top 10 of the EHR ranks. Last week it was Mick Jagger at number 8, now it is Sting's turn—at 9. If 1 Ever Lose My Faith In You has collected an impressive 44 first-time reports, the highest ever. Until today, Madonna owned the highest number of additions (41), with 1992's Erotica. Sting's new song fares best in the UK, Finland, Sweden and Norway. Germany and Greece are next in line.

It is interesting to see Genesis's *Tell Me Why* re-enter Chartbound, with nine additions under its belt. *Tell Me Why* already made the EHR Top 40 and charted for six weeks, peaking at number 22. The record's "new" life is due to its late inroads in its home land, the UK. Pieter Kops

# **MOST ADDED**

| STING/If I Ever Lose My Faith In You | (M&A)          | 44 |
|--------------------------------------|----------------|----|
| MICK JAGGER/Sweet Thing              | (Atlantic)     | 21 |
| DURAN DURAN/Ordinary World           | (EMI)          | 15 |
| FAITH NO MORE/I'm Easy               | (Slash/London) | 14 |
| WHITNEY HOUSTON/I'm Every Woman      | (Arista)       | 14 |
| BOBBY BROWN/Get Away                 | (MCA)          | 13 |
| ANNIE LENNOX/Little Bird             | (RCA)          | 13 |
| EAST 17/Deep                         | (London)       | 12 |
| INXS/Beautiful Girl                  | (Mercury)      | 12 |
|                                      |                |    |

Most added are those songs which received the highest number of playlist additions during the week. In the case of a tie, songs are listed alphabetically by artist.

# "A" ROTATION LEADERS

| WHITNEY HOUSTON/I Will Always Love You | (Arista)     | 108 |
|--|--------------|-----|
| PAUL MCCARTNEY/Hope Of Deliverance     | (Parlophone) | 86  |
| CHARLES & EDDIE/Would   Lie To You?    | (Capitol)    | 80  |
| MICK JAGGER/Sweet Thing                | (Atlantic)   | 73  |
| DURAN DURAN/Ordinary World             | (EMI)        | 70  |
|  |              |     |

The "A" Rotation Leaders are those songs which have the highest number of stations ploying them in "A" or heavy rotation during the week. Rotation definitions are set by the Individual stations. In the case of a tie, songs are listed alphabetically by ortist.

# "A" ROTATION PERFORMANCE

|                                    |                      | / /0 |
|------------------------------------|----------------------|------|
| LULU/Independence                  | (Parlophone)         | 84   |
| INNER CIRCLE/Rock With You         | (Metronome)          | 82   |
| INNER CIRCLE/Sweat (Alalalalalang) | (Metronome)          | 80   |
| SHAKESPEARS SISTER/Hello           | (London)             | 80   |
| FRANK & WALTERS/After All          | (Setanta/Go!Discs)   | 78   |
| SOULSISTER/Broken                  | (EMI)                | 78   |
| CAPT. HOLLYWOOD PROJECT/More A     | and More (Intercord) | 73   |

"A" Rotation Performance is a listing of those records that have achieved the best A rotation penetrotion Records listed are those outside the EHR top 20 and with a total number of reporting stations of at least 20. Songs field are listed alphabetically by artist.

# TOP RECURRENTS

| Coll Cole   | Total Stat                        | ions    |
|---|-----------------------------------|---------|
| LIONEL RICHIE/Love, Oh Love   | (Motown)                          | 39      |
| JON SECADA/Do You Believe In Us   | (SBK)                             | 36      |
| GO WEST/Faithful  | (Chrysalis)                       | 31      |
| BOB MARLEY & THE WAILERS/Iron Lion Zion   | (Tuff Gong)                       | 26      |
| ROXETTE/Queen Of Rain   | (EMI)                             | 26      |
| Top Recurrents are former EHR top 20 records that have fallen off the significant airplay. In case of a tie, records are listed alphabetically by a | chart but are still re<br>ortist. | ceiving |

# **NEW TOP 20 CONTENDERS**

| SISTER SLEDGE/We Are Family 193      | (Atlantic)   | 27 |
|--------------------------------------|--------------|----|
| LULU/independence                    | (Parlophone) | 25 |
| 2 UNLIMITED/No Limit                 | (Byte)       | 24 |
| ALEXANDER O'NEAL/Love Makes No Sense | (Tabu/A&M)   | 24 |
| EAST 17/Deep                         | (London)     | 22 |

New Top 20 Contenders are those ortists that have not yet had on EHR top 20 hit and appear on this page for the first time with this single. Artists are listed by total number of stations. In case of a lie, records are listed alphabetically by artist.

week 7/93

TW IN MOC Artist/Title

# EHR TOP 40

Original Total Rotation New

| TW     | ľW    | WOC        | Artist/Title  | Original<br>Label                          | Stations         | Rota<br>A   | B          | Adds           |
|--------|-------|------------|---|--|------------------|-------------|------------|----------------|
| 1      | 1     | 12         | WHITNEY HOUSTON/I Will Always   | Love You (Arista)                          | 133              | 108         | 25         | 1              |
| 2      | 3     | 5          | PAUL MCCARTNEY/Hope Of Deliverance  | (Parlophone)                               | 111              | 86          | 25         | 6              |
| 3      | 8     | 2          | MICK JAGGER/Sweet Thing   | (Atlantic)                                 | 98               | 73          | 25         | 21             |
| 4      | 4     | 6          | PETER GABRIEL/Steam   | (Virgin)                                   | 100              | 68          | 32         | 6              |
| 5      | 2     | 13         | CHARLES & EDDIE/Would   Lie To You?   | (Capitol)                                  | 103              | 80          | 23         | 1              |
| 6      | 9     | 3          | DURAN DURAN/Ordinary World  | (EMI)                                      | 87               | 70          | 17         | 15             |
| 7      | 10    | 3          | FAITH NO MORE/I'm Easy  | (Slash/London)                             | 81               | 54          | 27         | 14             |
| 8      | 6     | 6          | LISA STANSFIELD/Someday I'm Coming Back                                       | (Arista)                                   | 84               | 53          | 31         | 4              |
| 9      | Z     | <b>*</b>   | STING/If I Ever Lose My Faith In You  | (A&A)                                      | 66               | 50          | 16         | 44             |
| 10     | 5     | 8          | MADONNA/Deeper And Deeper   | (Maverick)                                 | 91               | 63          | 28         | 1              |
| 1      | 11    | 4          | SNAP/Exterminate  | (Logic)                                    | 72               | 49          | 23         | 5              |
| 12     | 7     | 10         | MICHAEL JACKSON/Heal The World  | (Epic)                                     | 81               | 57          | 24         | 2              |
| 13     | 15    | 2          | BELOVED/Sweet Harmony   | (East West)                                | 62               | 47          | 15         | 10             |
| 14     | 14    | 4          | TAKE THAT/Could It Be Magic   | (RCA)                                      | 56               | 38          | 18         | 10             |
| 15     | 25    | 2          | BON JOVI/Bed Of Roses   | (Jambco/Mercury)                           | 53               | 36          | 17         | 8              |
| 16     | 16    | 7          | FLEETWOOD MAC/Love Shines   | (Warner Brothers)                          | 58               | 33          | 25         | 4              |
| 17     | 13    | 9          | R.E.M./Man On The Moon  | (Warner Brothers)                          | 58               | 35          | 23         | . 0            |
| 18     | 12    | 9          | U2/Who's Gonna Ride Your Wild Horses  | (Island)                                   | 55               | 23          | 32         | 1              |
| 19     | 32    | 3          | GO WEST/What You Won't Do For Love  | (Chrysalis)                                | 51               | 31          | 20         | 6              |
| 20     | 33    | 2          | VANESSA PARADIS/Sunday Mondays  | (Remark/Polydor)                           | 55               | 35          | 20         | 6              |
| 21     | 30    | 2          | ARRESTED DEVELOPMENT/Mr. Wendal   | (Chrysalis)                                | 42               | 25          | 17         | 7              |
| 22     | 28    | 5          | SHAI/If I Ever Fall In Love   | (Gasoline Alley/MCA)                       | 49               | 34          | 15         | 3              |
| 23     | 17    | 8          | PRINCE/7  | (Paisley Park)                             | 52               | 34          | 18         | 1              |
| 24     | N     |            | WEST END FEAT. SYBIL/The Love   Lost  | (PWL International)                        | 39               | 27          | 12         | 11             |
| 25     | 27    | 3          | S.O.U.L S.Y.S.T.E.M/It's Gonna Be A Lovely D                                  | Day (Arista)                               | 44               | 28          | 16         | 6              |
| 26     | 21    | 4          | SHAMEN/Phorever People  | (One Little Indian)                        | 48               | 28          | 20         | 1              |
| 27     | N     |            | ANNIE LENNOX/Little Bird  | (RCA)                                      | 43               | 27          | 16         | 13             |
| 28     | 26    | 9          | UNDERCOVER/Never Let Her Slip Away  | (PWL International)                        | 52               | 34          | 18         | 4              |
| 29.    | 23    | . 18       | VANESSA PARADIS/Be My Baby  | (Remark/Polydor)                           | 49               | 32          | 17         | 1              |
| 30     | 18    |            | TASMIN ARCHER/Sleeping Satellite  | (EMI)                                      | 47               | 34          | 13         | 2              |
| 31     | 19    | 8          | ROD STEWART/Tom Traubert's Blues  | (Warner Brothers)                          | 48               | 35          | 13         | 1              |
| 32     | 31    | 6          | INNER CIRCLE/Rock With You  | (Metronome)                                | 51               | 42          | 9          | 4              |
| 33     | 22    | 6          | STEREO MC'S/Step It Up  | (4th & B'way)                              | 42               | 27          | 15         | 5              |
| 34     | 20    | 20         | BOYZ II MEN/End Of The Road   | (Motown)                                   | 44               | 24          | 20         | 1              |
| 35     | 7     |            | CAPTAIN HOLLYWOOD PROJECT/More An   |  | 38               | 28          | 10         | 6              |
| 36     | 36    | 7          | JORDY/Dur, Dur D'être Bébé  | (Columbia)                                 | 45               | 30          | 15         | 2              |
| 37     | 24    | 15         | BON JOVI/Keep The Faith   | (Jambco/Mercury)                           | 32               | 23          | 9          | 0              |
| 38     | 29    | 11         | CHER/Oh No Not My Baby  | (Geffen)                                   | 31               | 17          | 1.4        | 1              |
| 39     | 35    |            | HEIGHTS/How Do You Talk To An Angel   | (Capitol)                                  | 41               | 19          | 22         | 2              |
| 40     | 40    |            | HEAVEN 17/Temptation  | (Virgin)                                   | 32               | 18          | 14         | 2              |
| The Eh | R Top | 40 chart i | s based on a weighted-scoring system. Songs score points by achieving airplay | at M&M's EHR reporting stations, that targ | et 12-34 year-ol | d listeners | with conte | emporary music |

Ine EHK 10p 40 chart is based on a weighted-scoring system. Songs score points by achieving airplay at M&M's EHR reporting stations, that target 12.34 year-old listeners with contemporary music fulltime or during specific dayparts. Songs in "A" rotation airplay receive more points than those in "B" rotation or more limited airplay exposure. Stations are weighted by market size and by the number of hours peweek committed to the formal.

# CHARTBOUND

| 20/1  |  |   |  |
|-------|--|---|--|
| 30/1  | DAN BAIRD/I Love You Period  | (Def American)  | 27/3   |
| 37/7  | JESUS JONES/The Devil You Know   | (Food)  | 27/1   |
| 37/6  | VAYA CON DIOS/Time Flies   | (Ariola)  | 27/0   |
| 36/9  | INXS/Beautiful Girl*   | (Mercury)   | 25/12  |
| 36/6  | LULU/Independence*   | (Parlophone)  | 25/7   |
| 36/6  | RAGE/Run To You  | (Pulse 8)   | 25/1   |
| 35/3  | LEONARD COHEN/Closing Time   | (Columbia)  | 25/0   |
| 34/14 | 2 UNLIMITED/No Limit*  | (Byte)  | 24/9   |
| 30/3  | ALEXANDER O'NEAL/Love Makes No S   | Sense* (Tabu/A&M)   | 24/8   |
| 29/8  | R.E.M./Sidewinder Sleeps Tonite*   | (Warner Brothers)   | 24/6   |
| 29/6  | PREFAB SPROUT/A Life Of Surprises  | (Kitchenware)   | 24/1   |
| 29/4  | CHRIS REA/Soft Top*  | Magnet/East West)   | 23/7   |
|       | FRANK & WALTERS/After All  | (Setanta/Go!Discs)  | 23/2   |
| 28/1  | ACE OF BASE/All That She Wants   | (Mega)  | 23/1   |
| 27/6  | EAST 17/Deep*  | (London)  | 22/12  |
|       | 37/6<br>36/9<br>36/6<br>36/6<br>35/3<br>34/14<br>30/3<br>29/8<br>29/6<br>29/4<br>28/13<br>28/1 | 37/7 JESUS JONES/The Devil You Know 37/6 VAYA CON DIOS/Time Flies 36/9 INXS/Beautiful Girl* 36/6 LULU/Independence* 36/6 RAGE/Run To You 35/3 LEONARD COHEN/Closing Time 34/14 2 UNLIMITED/No Limit* 30/3 ALEXANDER O'NEAL/Love Makes No Series 29/8 R.E.M./Sidewinder Sleeps Tonite* 29/6 PREFAB SPROUT/A Life Of Surprises 29/4 CHRIS REA/Soft Top* 28/13 FRANK & WALTERS/After All 28/1 ACE OF BASE/All That She Wants | 37/7 JESUS JONES/The Devil You Know (Food) 37/6 VAYA CON DIOS/Time Flies (Ariola) 36/9 INXS/Beautiful Girl* (Mercury) 36/6 LULU/Independence* (Parlophone) 36/6 RAGE/Run To You (Pulse 8) 35/3 LEONARD COHEN/Closing Time (Columbia) 34/14 2 UNLIMITED/No Limit* (Byte) 30/3 ALEXANDER O'NEAL/Love Makes No Sense* [Tabu/A&M] 29/8 R.E.M./Sidewinder Sleeps Tonite* (Warner Brothers) 29/6 PREFAB SPROUT/A Life Of Surprises (Kitchenware) 29/4 CHRIS REA/Soft Top* (Magnet/East West) 28/13 FRANK & WALTERS/After All (Setanta/Go!Discs) 28/1 ACE OF BASE/All That She Wants (Mega) |

The EHR "chartbound" chart lists the total number of EHR reporting stations playing newer songs that do not yet have enough airplay points to rank among the EHR Top 40. The second number represents how many stations reported it to M&M for the first time. Songs which have received no new airplay for two consecutive weeks will be deleted from this chart, but may reappear with new airplay. In the case of a tie, songs are listed by new adds. Asterisks indicate new entries in Chortbound.

# **REGIONAL EHR TOP 20**

week 7/93

charts based on playlists from radio stations playing EHR material



# 1, NORTHWEST

|    |     |     |                                 | Original                 | Tot        | Rotation | New  |
|----|-----|-----|---------------------------------|--------------------------|------------|----------|------|
| TŸ | [W  | WOC | Artist/Title                    |                          | Stat       | A B      | Adds |
| 1  | 9   | 2   | LULU/Independence               | (Parlophone)             | 20 1       | 8 2      | 3    |
| 2  | 4   | 4   | WEST END/The Love (PWI          | International)           | 19 1       | 6 3      | 0    |
| 3  | 2   | 3   | DURAN DURAN/Ordinary World      | (EMI)                    | 19 1       | 8 1      | 0    |
| 4  | 10  | 2   | BELOVED/Sweet Harmony           | (East West)              |            | 7 3      | - 1  |
| 5  | 7   | 4   | GO WEST/What You                | (Chrysalis)              |            |          | 0    |
| 6  | 3   | 4   | PETER GABRIEL/Steam             | (Virgin)                 |            |          | 0    |
| 7  | 6   | 2   | ANNIE LENNOX/Little Bird        | (RCA)                    | 19 1       |          | 1    |
| 8  | 5   | 3   |                                 | Slash/London)            |            | 5 3      | J.   |
| 9  | 13  | 2   | SISTER SLEDGE/We Are Family '93 |                          |            | 4 4      | 1    |
| 10 |     | 11  | WHITNEY HOUSTON/I Will          | (Arista)                 |            | 6 2      | 0    |
| 12 |     | 4   | INXS/Beoutiful Girl             | (Mercury)                |            | 1 4      | 6    |
| 13 |     | 7   | ARRESTED DEVEL./Mr. Wendal      | (Chrysalis)              |            | 9 7      | 0    |
| 14 |     | 3   | BON JOVI/Bed Of Roses (Jam      | (Aristo)                 |            |          | 0    |
| 15 |     | 2   | DEACON BLUE/Will We Be Lovers   |                          |            |          | 1 2  |
| 16 |     | 4   | ALEXANDER O'NEAL/Love Makes     | (Columbia)<br>(Tabu/A&M) | 16<br>16 1 | 9 7 0 6  | 4    |
| 17 |     |     | STING/If I Ever Lose My         | (A&M)                    | 15 1       |          | 8    |
| 18 |     | 3   | SNAP/Exterminate                |                          |            | 9 7      | 0    |
| 19 |     | 13  | CHARLES & EDDIE/Would           | (Logic)<br>(Capitol)     |            | 2 4      | 0    |
| 20 |     | 10  | MICK JAGGER/Sweet Thing         | (Atlantic)               | 15 1       |          | 3    |
| 20 | 145 |     | mich should, sweet filling      | (Miloniic)               | 10 1       | 0 3      | 3    |

GLORIA ESTEFAN/I See Your Smile STING/If I Ever Lose My Faith In You INXS/Beautiful Girl GENESIS/Tell Me Why

# 2. CENTRAL

| TW       | LW       | woc      | Artist/Title   | Original<br>label             | Tot<br>Stat | Rota     | tion 1 | Vew<br>Adds |
|----------|----------|----------|--|-------------------------------|-------------|----------|--------|-------------|
| 1 2      | 9        | 3        | PAUL MCCARTNEY/Hope<br>WHITNEY HOUSTON/I Will            | (Parlophone)<br>(Arista)      | 20          | 17       | 3      | 3           |
| 3        | 3        | 5<br>10  | CHARLES & EDDIE/Would                                    | Warner Brothers)<br>(Capitol) | 18          | 11<br>16 | 5      | 0           |
| 5        | NE<br>16 | 3        |  | (A&M)<br>VL International)    |             | 9        | 2      | 6           |
| 8        | NE<br>11 | 5        | MICK JAGGER/Sweet Thing<br>MADONNA/Deeper And Deeper     |                               |             | 9        | 4      | 3           |
| 10       | NE       |          | JESUS LOVES YOU/Sweet                                    | (More Protein)                | 12          | 7        | 5      | 3           |
| 11       | NE       | 6        | INNER CIRCLE/Rock With You<br>PETER GABRIEL/Steam        | (Metronome)<br>(Virgin)       | 12          | 9        | 2      | 0           |
| 13<br>14 | 12       | 12       | SHAKESPEARS SISTER/Hello<br>TASMIN ARCHER/Sleeping Satel |                               | 11          | 8        | 0      | 0           |
| 15       | 6<br>RE  | 10       | WANESSA PARADIS/Be My 8ab                                |                               | 14          | 8        | 3      | 0           |
| 17<br>18 | 7<br>15  | 11<br>19 | GO WEST/Faithful FANTASTISCHEN VIER/Die Dale             | (Chrysalis)<br>(Columbia)     | 13          | 7        | 6      | 0           |
| 19       | 17<br>NE | 2        | TAKE THAT/Could It Be Magic                              | (Arista)<br>(RCA)             | 11          | 5        | 6      | 1 2         |
|          |          |          |  | , ,                           |             |          |        |             |

STING/IF LEVER LOSE My Faith In You ANNIE LENNOX/Little Bird SHINEHEAD/Jamaicon In New York JESUS LOVES YOU/Sweet Toxic Love

(A&M) (RCA) (Elektro) (More Protein

# 3. WEST

| TW | LW | woc | Artist/Fitte                     | Original<br>Label | Tat<br>Stat | Rot | ation<br>B | New<br>Adds |
|----|----|-----|----------------------------------|-------------------|-------------|-----|------------|-------------|
| 1  | 2  | 7   | WHITNEY HOUSTON/I Will           | (Arista)          | 13          | 9   | 4          | 1           |
| 2  | 1  | 5   | VANESSA PARADIS/Sunday           | (Remark)          | 12          | 10  | 2          | 0           |
| 3  | 4  | 8   | GENESIS/Tell Me Why              | (Virgin)          | 8           | 8   | 0          | 1           |
| 4  | 5  | 9   | MYLÈNE FARMER/Que Mon Coeur      | (Polydor)         | 10          | 9   | -1         | 0           |
| 5  | 10 | 6   | LIONEL RICHIE/Love, Oh Love      | (Motown)          | 8           | 4   | 4          | 0           |
| 6  | 6  | 4   | JACQUES DUTRONC/L'Opportuniste   | (Calumbia)        |             | 5   | 2          | 0           |
| 7  | 3  | 3   |                                  | (Parlophone)      |             | 6   | 2          | 0           |
| 8  | 7  | 3   | CHARLES & EDDIE/Would I          | (Capitol)         |             | 6   | 2          | 0           |
| 9  | 15 | 2   | ETIENNE DAHO/Comme Un Igloo      | (Virgin)          | 7           | 6   | 1          | 1           |
| 10 | 8  | 10  | MICHAEL JACKSON / Heal The World | d (Epic)          | 8           | 7   | -1         | 0           |
| 11 | NE |     | PETER GABRIEL/Steom              | (Virgin)          | 8           | 4   | 4          | 1           |
| 12 | 13 | 3   |                                  | (Metronome)       | 8           | 8   | 0          | 1           |
| 13 | NE |     | MICK JAGGER/Sweet Thing          | (Atlantic)        | 7           | 5   | 2          | 4           |
| 14 | 12 | 7   | U2/Wha's Gonna Ride              | (Island)          | 7           | 3   | 4          | 0           |
| 15 | 11 | 5   | TORI AMOS/Crucify                | (East West)       | 6           | 5   | 1          | 0           |
| 16 | NE |     | SADE/Feel No Poin                | (Epic)            | 6           | 3   | 3          | 1           |
| 17 | RE |     | BOYZ II MEN/End Of The Road      | (Motown)          | 8           | 4   | 4          | 1           |
| 18 | 9  | 7   | ELTON JOHN/The Last Song         | (Rocket)          | 8           | 4   | 4          | 0           |
| 19 | 16 | 2   | DOUBLE YOU/Who's Fooling Who     | (Robyx)           | 5           | 4   | 1          | 0           |
| 20 | 17 | 9   | INFIDÈLES/Les Larmes Des Maux    | (Trema)           | 8           | 3   | 5          | 0           |
|    |    |     |                                  |                   |             |     |            |             |

MICK JAGGER/Sweet Thing STING/If I Ever Lose My Foith In You TASMIN ARCHER/Sleeping Satellite

# 4. NORTH

|    |     |     | 3,336,33,36                       | Original          | Tot Ro | tation New |
|----|-----|-----|-----------------------------------|-------------------|--------|------------|
| TW | ĹW  | WOC | Artist/Title                      | Label             | Stat A | B Adds     |
| 1  | - 1 | 9   | WHITNEY HOUSTON/I Will            | (Arista)          | 36 30  | 6 0        |
| 2  | 5   | 3   | MICK JAGGER/Sweet Thing           | (Atlantic)        | 34 24  | 10 3       |
| 3  | 4   | 4   | PETER GABRIEL/Steam               | (Virgin)          | 32 22  | 10 2       |
| 4  | 10  | 2   | <b>DURAN DURAN/Ordinary World</b> | (EMI)             | 31 23  | 8 6        |
| .5 | 8   | 3   | FAITH NO MORE/I'm Easy            | (Slash/London)    | 26 19  | 7 2        |
| 6  | 6   | 4   | PAUL MCCARTNEY/Hope               | (Parlophone)      | 31 25  | 6 2        |
| 7  | NE  |     | VANESSA PARADIS/Sunday            | (Remark)          | 25 14  | 11 5       |
| 8  | 7   | 4   | LISA STANSFIELD/Someday           | (Arista)          |        | 10 1       |
| 9  | 2   | 11  | CHARLES & EDDIE/Would             | (Capital)         |        | 6 0        |
| 10 | 16  | 2   | BELOVED/Sweet Harmony             | (East West)       |        | 4 3        |
| 11 | NE  |     | STING/If I Ever Lose My           |                   | 21 16  |            |
| 12 | 3   | 7   | MADONNA/Deeper And Deeper         |                   |        | 9 1        |
| 13 | 9   | 5   | R.E.M./Man On The Moon (V         |                   |        | 11 0       |
| 14 | 17  | 2   | TOAD THE WET SPROCKET/Wo          |                   | 17 10  | 7 2        |
| 15 | NE  |     | SNAP/Exterminate                  | (Logic)           | 14 7   | 7 1        |
| 16 | 14  | 3   |                                   |                   | 19 13  | 6 1        |
| 17 | NE  | ,   | GO WEST/What You                  | (Chrysalis)       |        | 8 0        |
| 18 | 12  | 6   | U2/Wha's Gonna Ride               |                   | 18 5   | 13 1       |
| 19 | NE  |     |                                   |                   | 16 9   | 7 2        |
| 20 | 11  | 8   | UNDERCOVER/Never Let (PV          | VL International) | 18 7   | 11 0       |

MOST ADDED
STING/If I Ever Lose My Foith In You
CUT 'N' MOVE/Give It Up
DURAN DURAN/Ordinary World
ATOMIC SWING/Stone Me Into The Groove
2 UNLIMITED/No Limit

(Medley (EMI) (Sonet) (Byte)

# 5. WEST CENTRAL

| TW | EW  | WOC | Artist/Title Original                       |     |    | ation<br>B | New<br>Adds |
|----|-----|-----|---|-----|----|------------|-------------|
| 1  | 5   | 6   | WHITNEY HOUSTON/I Will [Aristo]             | 1.5 | 12 | 3          | 0           |
| 2  | - 1 | 10  | CHARLES & EDDIE/Would   (Capitol)           |     |    | 3          | 0           |
| 3  | 13  | 2   | MICK JAGGER/Sweet Thing (Atlantic)          |     | 9  | 3          | 1           |
| 4  | 7   | 4   | SNAP/Exterminate (Logic)                    |     |    | 3          | 0           |
| 5  | 15  | 3   | FAITH NO MORE/I'm Easy (Slash/London)       |     | 7  | 6          | 3           |
| 6  | RE  |     | DAN BAIRD/I Love You Period (Def American)  |     |    | 2          | 1           |
| 7  | 2   | 3   | VANESSA PARADIS/Sunday (Remark)             |     | 6  | 6          | 0           |
| 8  | 11  | 5   | PAUL MCCARTNEY/Hope (Parlophone)            |     | 6  | 7          | 0           |
| 9  | RE  |     | SHAI/If I Ever (Gasoline Alley/MCA)         |     | 8  | 3          | 1           |
| 10 | 16  | 7   | INNER CIRCLE/Rock With You (Metronome)      |     | 12 | 1          | 0           |
| 11 | 20  | 2   | HEAVEN 17/Temptation (Virgin)               |     | 8  | 3          | 1           |
| 12 | 3   | 5   | ROD STEWART/Tom (Warner Brothers)           |     | 8  | 4          | 1           |
| 13 | NE  |     | TOAD THE WET SPROCKET/All I (Columbia)      |     | 4  | 3          | 2           |
| 14 | 8   | 6   | MADONNA/Deeper And Deeper (Maverick)        |     | 9  | 4          | 0           |
| 15 | 9   | 3   | SHAMEN/Phorever People (One Little Indian)  | 10  | 6  | 4          | 0           |
| 16 | 10  | 2   | ROOTS SYNDICATE/Mockin' Bird Hill (Polydor) | 8   | 4  | 4          | 2           |
| 17 | NE  |     | SOULSISTER/Broken (EMI)                     | 11  | 10 | 1          | 1           |
| 18 | 18  | 6   | B.F.I./Why Not Jazz   Bounce/Indisc)        | 10  | 7  | 3          | 0           |
| 19 | 6   | 4   | PETER GABRIEL/Steam (Virgin)                | 9   | 4  | 5          | 1           |
| 20 | NE  |     | CAPT. HOLLYWOOD/More (Blow Up/Intercord)    | 10  | 6  | 4          | Î           |

MOST ADDED BOBBY BROWN/Get Away STING/If I Ever Lose My Foith In You CANDY DULFER/Sax A-Go-Go FAITH NO MORE/I'm Easy

(MCA) (A&M) (Ariola)

# 6. SOUTH

| TW  | IW   | WOC  | Artist/Title                   |                 |      |     |   | 4 1 1 |
|-----|------|------|--------------------------------|-----------------|------|-----|---|-------|
| 199 | LAA  | WOC. | Artisty tine                   | Label           | Stat | A   | 8 | Add   |
| 1   | 3    | 6    | PAUL MCCARTNEY/Hope            | (Parlophone)    | 12   | 11- | 1 | 1     |
| 2   | - 1. | 12   | WHITNEY HOUSTON/I WILL         | (Arista)        | 12   | 10  | 2 | 0     |
| 3   | 4    | 6    | LISA STANSFIELD/Someday        | (Arista)        | 11   | 8   | 3 | 0     |
| 4   | 7    | 4    | <b>DURAN DURAN/Ordinary Wo</b> | rld (EMI)       | 10   | 10  | 0 | 2     |
| 5   | 10   | 2    | MICK JAGGER/Sweet Thing        | (Atlantic)      | 9    | 8   | 1 | 2     |
| 6   | 8    | 2    | BELOVED/Sweet Harmony          | (East West)     | 9    | 6   | 3 | 2     |
| 7   | 5    | 7    | PETER GABRIEL/Steam            | (Virgin)        | 8    | 6   | 2 | 0     |
| 8   | 6    | 4    | SNAP/Exterminate               | (Logic)         | 10   | 10  | 0 | 0     |
| 9   | NE   |      | STING/If I Ever Lose My        | (A&M)           | 6    | 6   | 0 | 6     |
| 10  | NE   |      | FAITH NO MORE/I'm Easy         | (Slash/London)  | 7    | 4   | 3 | 4     |
| 11  | 14   | 4    | S.O.U.L S.Y.S.T.E.M/Its Gonno  |                 | 8    | 5   | 3 | 0     |
| 12  | NE   |      | LIGABUE/Ancora In Piedi        | (WEA)           | 7    | 7   | 0 | 3     |
| 13  | NE   |      | CHARLES & EDDIE/NYC            | (Capital)       | 5    | 5   | 0 | 2     |
| 14  | 13   | 15   | TASMIN ARCHER/Sleeping Sat     |                 | 10   | 6   | 4 | 0     |
| 15  | NE   |      | POISON/Stand                   | (Capital)       | 7    | 5   | 2 | 1     |
| 16  | 18   | 3    | VASCO ROSSI/Gli Spari Sopra    |                 | 9    | 9   | 0 | 1     |
| 17  | 2    | 9    | CHARLES & EDDIE/Would I        | (Capitol)       | 10   | 7   | 3 | 0     |
| 18  | 19   | 2    | MADONNA/Deeper And Deeper      |                 | 8    | 6   | 2 | 0     |
| 19  | NE   |      | LITFIBA/Moudit                 | (CGD)           | 6    | 6   | 0 | 1     |
| 20  | NE   |      | BON JOVI/Bed Of Roses          | Jambca/Mercury) | 6    | 2   | 4 | 1     |
|     |      |      |                                |                 |      |     |   |       |

MOST ADDED
STING/If I Ever Lose My Faith In You
FAITH NO MORE/I'm Easy LIGABUE/Ancora In Piedi

(Slash/London) (WEA)

# 7. SOUTHWEST

| TW | Į.W | WOC | Artist/Title                   | Original<br>Lobel | Tot<br>Stat | Roto | B . | New<br>Adds |
|----|-----|-----|--------------------------------|-------------------|-------------|------|-----|-------------|
| 1  | 2   | 7   | MADONNA/Deeper And Deeper      | (Maverick)        | 7           | 5    | 2   | 0           |
| 2  | 3   | 9   | PETER GABRIEL/Steam            | (Virgin)          | 6           | 3    | 3   | 0           |
| 3  | - 1 | 11  | WHITNEY HOUSTON/I WILL         | (Arista)          | 6           | 6    | 0   | 0           |
| 4  | 4   | 4   | THE THE/Dogs Of Lust           | (Epic)            | 5           | 4    | 1   | 1           |
| 5  | 9   | 3   | SADE/Feel No Poin              | (Epic)            | 4           | 2    | 2   | 0           |
| 6  | 8   | 5   | CHRIS REA/God's Great (Mo-     | gnet/East West)   | 4           | 3    | 1   | 0           |
| 7  | NE  |     | ANNIE LENNOX/Lovesong For A    | Vampire (RCA)     | 5           | 5    | 0   | 2           |
| 8  | 10  | 9   | MICHAEL JACKSON/Heal The W     | Vorld (Epic)      | 5           | 4    | 1   | 0           |
| 9  | 5   | 3   | JESUS JONES/The Devil You Know |                   | 5           | 3    | 2   | 0           |
| 10 | 15  | 2   | MICK JAGGER/Sweet Thing        |                   | 5           | 4    | 1   | 1           |
| 11 | 17  | 2   | BRIAN MAY/Bock To The Light    |                   | 5           | 3    | 2   | 1           |
| 12 | RE  |     | CHARLES & EDDIE/Would          | (Capital)         | 4           | 4    | 0   | 1           |
| 13 | 20  | 2   | R.E.M./Man On The Moon (V      |                   | 4           | 3    | 1   | 0           |
| 14 | NE  |     | JOHN MARTYN/Sweet              |                   | 5           | 3    | 2   | 1           |
| 15 | NE  |     | CROWDED HOUSE/Four Seasons     |                   | 4           | 3    | 1   | 0           |
| 16 | NE  |     | GARTH BROOKS/That Summer (     |                   | 3           | 2    | 1   | 0           |
| 17 | NE  |     | JON SECADA/Angel               | (SBK)             | 3           | 2    | 1   | 0           |
| 18 | 6   | 2   | DEACON BLUE/Your Town          | (Columbia)        | 5           | 4    | 1   | 0           |
| 19 | 7   | 8   | PRINCE/7                       | (Paisley Park)    | 5           | 4    | 1   | 0           |
| 20 | 18  | 5   | FREDDIE MERCURY/Great          | (Parlophone)      | 5           | 4    | 1   | 0           |
|    |     |     |                                |                   |             |      |     |             |

MOST ADDED
MIGUEL RIOS/Asi Que Pasen 30 Años CULT/She Sells Sanctuary
ARRESTED DEVELOPMENT/People Everyday
ANNIE LENNOX/Lovesong For A Vampire

# 8. EAST CENTRAL

| TW             | IW             | WOC     | Artist/Title   | Original<br>Label                               | Tot<br>Stat | Roto  | B /   | New<br>Adds |
|----------------|----------------|---------|--|---|-------------|-------|-------|-------------|
| 2 3            | 6<br>1<br>NE   | 6       | LISA STANSFIELD/Someday WHITNEY HOUSTON/! Will BON JOVI/Bed Of Roses     |   | 7<br>5<br>5 | 1 5   | 3 4 0 | 0 2         |
| 4 5            | 4              | 7       | PAUL MCCARTNEY/Hope<br>BOYZ II MEN/End Of The Ro                         | (Parlophone)<br>ad (Motawn)                     | 6           | 4     | 2     | 0           |
| 6<br>7<br>8    | 10<br>NE<br>RE | 15      | SADE/Na Ordinory Love<br>U2/Who's Gonna Ride<br>UNDERCOVER/Never Let     | (Epic)<br>(Island)<br>(PWL International)       | 3<br>6<br>3 | 0 2   | 0     | 0           |
| 9              | 12             | 3<br>11 | GENESIS/Tell Me Why ROXETTE/Queen Of Rain                                | (Virgin)<br>(EMI)                               | 3           | 1 2   | 2     | 0           |
| 11             | 13<br>RE       | 13      | INXS/Toste It  | [Magnet/East West]<br>(Mercury)                 | 3           | 2     | 2     | 0           |
| 13<br>14<br>15 | 17<br>3        | 11 2 9  | R.E.M./Drive<br>VANESSA PARADIS/Be My B                                  | (Capitol)<br>(Warner Brothers)<br>Baby (Remark) | 3 3         | 3     | 0     | 0           |
| 16             | 16<br>NE       | 8       | JIMMY NAIL/Loura<br>SIMPLY RED/Lady Godiva's R                           | (East West)                                     | 3           | 3     | 0     | 0           |
| 18<br>19<br>20 | NE<br>NE<br>18 | 2       | MICHAEL BOLTON/Drift Awa<br>CHRIS REA/Soft Top<br>SHAMEN/Ebeneezer Goode | (Magnet/East West)                              | 3 2 3       | 2 1 2 | 1 1   | 0           |

MOST ADDED
MICK JAGGER/Sweet Thing
EXTREME/Tragic Comic
BON JOVI/Bed Of Roses

(Atlantic) (A&A) (Jambco/Mercury)

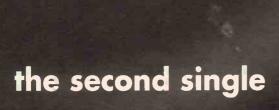
- 1. NORTHWEST (NW): British Isles
- CENTRAL (C): German-Language areas (Germany, Austria, parts of Switzerland, Luxembourg).
- (Germany, Austria, parts of Switzerland, Luxembourg).

  3. WEST (W): Francophone areas
  (France Wallonia/Belgium, parts of Switzerland, Monaco).
- 4. NORTH (N): Scandinavia (Sweden, Denmark, Norway, Iceland,
- 5. WEST CENTRAL (WC): Dutch-Language areas
- (Holland; Flanders/Belgium).

  6. SOUTH (S): Italian-Language areas (Italy, Ticino/Switzerland, Malta).

- 7. SOUTHWEST (SW): Iberia (Spain, Portugal).
  8. EAST CENTRAL (EC): East Central area (Czech Republic, Slovakia, Hungary, Poland).
  9. SOUTHEAST (SE): Balkan (no chart compiled yet).
  10. NORTHEAST (NE): Baltic area (no chart compiled yet).
  11. EAST (E): Eastern area (no chart compiled yet).

sade feel no pain



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ROGER DAVIES MANAGEMENT

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#### 1961-79

Matt Johnson was born and raised in London's East End.

On leaving school he set to work as studio engineer by day while recording his own demos by night.

At 17 Johnson forms THE THE with Keith Laws recruited by way of New Musical Express small ad's column.

In May '79 pioneering the use of samples, drum machines and tape loops THE THE make their live debut as support to Scritti Politti.

#### 1980-81

WIRE group members Bruce
Gilbert and Graham Lewis produce
THE THE's debut single,
CONTROVERSIAL SUBJECT b/w
BLACK AND WHITE released on
4AD in Summer 1980.

With the addition of Peter Ashworth (drums) and Tom Johnson (bass) THE THE become regulars on London's club circuit.

Steve Pearce begins a long and important relationship as THE THE's Manager.

Johnson dismantles four-piece outfit in favour of a loose creative platform for a variety of singers and musicians.

Following comparative success with the first single Johnson records COLD SPELL AHEAD in 1981 later to be transformed into UNCERTAIN SMILE) - for Stevo's fledgling SOME BIZZARE label.

BURNING BLUE SOUL is released on 4AD and despite the solo credit, is considered THE THE's debut LP. It is received with massive acclaim and soon brought the attention of major record companies.

# 1982-83

Stevo signed THE THE to Epic records, and in December 1982, UNCERTAIN SMILE reaches lower end of British charts.

Prior to the release of UNCERTAIN SMILE, Johnson had recorded an album entitled THE PORNOGRAPHY OF DESPAIR - however, unhappy with the results, it was consigned to the vaults.

Following an intense period of hotel wrecking, drug indulgence and abortive recording sessions in the US, Johnson returns with one track PERFECT featuring ex-New York Doll's, David Johansen,

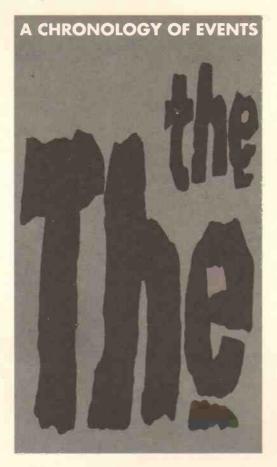
which is released as a follow up to UNCERTAIN SMILE.

In early 1983, THIS IS THE DAY is

released as a single featuring Zeke Manyika from Orange Juice. In Autumn 1983 THE THE releases SOUL MINING (co-produced by Paul Hardiman). The album goes Top 30 earning Johnson his first gold record.

## 1984-86

Following a long absence brought about through serious illness, Johnson returned to the studio in 1985 to begin recording INFECTED. Collaborators included Neneh Cherry, Jeff Cline, David Palmer, Zeke Manyika, Warne Livesey, Roli Mosimann, Anne Dudley and Gary Langan.



Prior to INFECTED's release
Johnson embarked on an
ambitious plan for an albumlength video. The film was the
work of four directors including
Tim Pope, the acclaimed British
film-maker. It was shot in a
variety of locations such as a
brothel in Harlem, a prison in
Bolivia, the banks of the Amazon
and a disused London gas works.

INFECTED sold over one million copies, remaing in the UK charts for 30 consecutive weeks and reaching platinum.

SWEET BIRD OF TRUTH the first single was followed by

TRAIN TO DAWN all of which made the UK charts.

# 1987-88

Much of this time was spent promoting INFECTED utilising the album video at selected screening events throughout the world. The film went on to win Best Long Form Video at the 1988 Montreux Film Festival.

Johnson and Stevo terminate their eight year long association.

#### 1989-91

Johnson decided to put together a more permanent line up for THE THE; Johnny Marr - guitar (ex-Smiths, Electronic), Dave Palmer - drums (ex-ABC) James Eller - bass (formerly with Julian Cope) to record the new album MIND BOMB. This was augmented by Sinead O'Connor as co-vocalist on KINGDOM OF RAIN.

Produced by Livesey, Mosimann and Johnson MIND BOMB was released May 1989 and was THE THE's most acclaimed album to date.

MIND BOMB provided THE THE's first Top 20 single THE BEAT(EN) GENERATION reaching No. 18 in the UK charts.

The follow up ARMAGEDDON DAYS ARE HERE AGAIN brought controversy over its lyrical content and was replaced by GRAVITATE TO ME.

THE THE toured the world playing one hundred sell out shows in Europe, North America, Australia and the Far East.

Tim Pope filmed a final concert at London's Royal Albert Hall resulting in THE THE VERSUS THE WORLD longform video. To coincide with its release is a four-track EP entitled SHADES OF BLUE.

By late 1991 THE THE were back in the studio with Detroit engineer/producer Bruce Lampcov. Exactly 365 days from the date of the first session the new album is completed.

# 1993

The single DOGS OF LUST accompanied by a Tim Pope directed video, announces to the world the launch of THE THE's first album of the 1990's - DUSK.

CD · TAPE · LP · Mini

TRUE HAPPINESS THIS
WAY LIES

LOVE IS STRONGER
THAN DEATH
DOGS OF LUST
THIS IS THE NIGHT
SLOW EMOTION REPLAY
HELPLINE OPERATOR
SODIUM LIGHT BABY
LUNG SHADOWS
BLUER THAN MIDNIGHT
LONELY PLANET

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# JAMES ELLER

BASS GUITAR

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# DUSK

"EXISTENTIAL BLUES FOR THE 1990's"

" 10 SONGS FOR THE LUSTFUL, THE LOST AND THE LONESOME"





Filming 'Kingdom of Rain' 1989



1, Marr, Eller, Palmer



rt Hall, London 1990

Matt Johnson 1



DISCOGRAPHY ALBUMS



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THE PORNOGRAPHY OF DESPAIR®

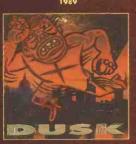




INFECTED 1986



MIND BOMB



DUSK 1993

